

THE Dental Trader

VOL. 6 NO. 8 • AUGUST '09
No. Calif. Edition

Ph: 877-888-4237 • Fax: 949-498-1198
DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



Special #1 only \$7,495

EVA #2 Digital X-ray Sensor	\$8,000
Rinn Positioners, Dock & Sheaths	590
Dell Computer & 20" Monitor	895
TPC Mobile Wooden Cart	250
EZ Intra-Oral Camera	1,000
EZ 2000 Prac. Mgmt. Software	2,395
EZ Perio Chart & Image Software	1,000
Digital Imaging Training Onsite	500
Regular Price	\$14,630

Special #2 only \$10,895

EVA #1 and #2 Digital Sensors	\$13,000
Rinn Positioners, Dock & Sheaths	590
EZ 2000 Prac. Mgmt. Software	2,395
EZ Perio Chart & Image Software	1,000
Digital Imaging Training Onsite	500
Regular Price:	\$17,485



Obtain patient benefits
in seconds with optional
integrated **BENEFIT SERVICE**
by Trojan Professional Services!



Free Demo @
www.ez2000software.com



CALL TODAY!
800-273-5033

**#1 Rated
By the ADA***

- FREE TRAINING
- FREE SUPPORT
- FREE UPDATES

Special #3 only \$3,895

Dent-X Endos DC	
Digital X-ray Overhead	
Scissor Arm Unit	\$5,950
Regular Price:	\$5,950



**FULLY FEATURED
SOFTWARE ONLY**
\$1,495 (REG. \$2,395)

EZ 2000 #1 Rated Dental Practice Mgmt.
Software, Billing, Denti-Cal, Eclaims,
Scheduling, Statements, Claims Tracking,
Recall, (optional Perio Charting, X-ray and
Intra-oral Camera Capture) & more!

*based on ADA online survey of practice mgmt. software with over
5,000 users, costing under \$2,500; free support & updates 1st year.

THE TRANSITION EXPERTS

We have closed more dental practice transactions than any other firm in the country!

**SELLERS – FOUND YOUR BUYER
WITHOUT A BROKER?**

**BUYERS – FOUND A NON-BROKERED
DENTAL PRACTICE?**

PARTICIPATING IN A BUY-IN?

SAVE MONEY. SAVE TIME.

**CALL US TODAY FOR A FIXED FEE.
YOU DON'T CLOSE, YOU DON'T PAY!**

“Best return on investment ever!”

Dr. Moni Mosharaf, Orange, Anaheim and Aliso Viejo, California

**Loan Workouts • Business Transactions • Dental Board Defense
• Lease Negotiations • Estate Planning**

WOOD & DELGADO

Attorneys At Law

The Authority in Dental Law

Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474

Fax: 800-511-2138

Visit our website at:

www.dentalattorneys.com

Represented over 3500 dentists

Look online for upcoming CE courses in your area



Jason P. Wood
Attorney at Law

Patrick J. Wood
Attorney at Law

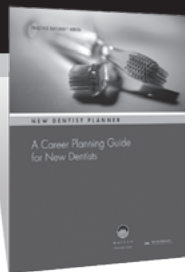
Charles X. Delgado
Attorney at Law

Jason P. Wood
Attorney at Law



Patrick J. Wood
Attorney at Law

Reduce Your 2009 Tax Bill By Investing In Your Practice!*



Get your complimentary
Project Planner at
[www.matsco.com/
DQ309CDT](http://www.matsco.com/DQ309CDT)

Take advantage of this year's Section 179 maximum deduction of \$250,000 to increase practice value, better serve your patients and increase cash flow:

- Equip unused operatories
- Upgrade dental equipment or technology
- Remodel or expand your office

Finance with Matsco to maximize your investment.
Contact your Financing Officer today.

Visit us at **CDA Booth 237**

* Matsco does not provide tax advice. Consult with a qualified tax specialist about the tax ramifications of any equipment or other fixed asset purchase.

All practice financing is subject to credit approval.

© 2009 Wells Fargo Bank N.A. All rights reserved. Matsco is a registered trademark of Wells Fargo Bank N.A.

ADA is a registered trademark of the American Dental Association. ADA Business Resources is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

Matsco is the only practice financing
company endorsed by



Business Resources™
Connecting dentists with business solutions

DT-NCal-0709



m a t s c o®

A Wells Fargo Company

Pleasanton practice for sale by owner. E-mail your inquiries to drmtt@yahoo.com.

Poloriod Camera Macro 5 SLR 1200. \$550 OBO. Jamie (714)529-1311.

Dental Practice for RENT in Vallejo, CA. 1350 sq. ft. Near Hospital and Marine World. For more details call, 707-384-3298.

WANTED Used stand-up Panorex XR in working condition. Call 323-291-1024.

Biolase Waterlase for sale. \$8500, call 949-586-9800.

Wanted Implant motor/surgical instruments compatible with/ for BioHorizon, BioHorizon implants and components. Call Lloyd at 951-640-2720 or email: ltrieudds@hotmail.com.

Poloroid Camera Macro 5 SLR 1200. Great Condition. \$550 OBO. Jamie 714-529-1311.

Friendly Dentist looking for a position. Confident in all aspects of dentistry: molar endo, OS, Esthetics, inlay 310 738 7477 Dr. Dan.

Earn extra income offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

Endodontist needed 1-2 days/month for office near Sacramento, CA. Email resume to bkdi2@hotmail.com or fax 9164043210.

3-month old Midwest airdriven fiberoptic handpiece quite air 5hole. Orig. paid \$795. Switched to elec. handpiece. Selling for \$350. email: dramkar@yahoo.com.

New office (5 ops) all digital equipment located in Modesto's busiest thoroughfare and Modesto Vintage Faire Mall. email: Kynguyen1@gmail.com.

New Sirolaser Only used once, includes 200' of extra fiber and machined handpiece. \$7700 OBO. Jamie 714-529-1311.

Brand New Vita Easy Shade \$1000.00 nixontiff@msn.com.

WANTED CERAMIST for dental lab in POMONA, FT/PT 2 yrs experience required. (909)896-8608, (909)868-6669.

Panoramic PC 1000. Excellent shape. Just services \$3500.00. Must pick up. dnourishad@aol.com 310-435-2600.

Nearly new PeriPro III XRay processor \$2000-. Lumacool whitening system light w/remote \$1500-. 714-257-9200 Dr. Bhatia.

Instrument sterilisation cassettes for sale. small, medium, large sizes. price negotiable. please call 408-718-4784.

**CA REPRESENTATIVE
FOR THE NATIONAL
ASSOCIATION OF PRACTICE
BROKERS (NAPB)**



Paul Maimone Broker/Owner
CA Broker #01172430

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2008 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

KERN COUNTY

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **PENDING**

SOUTHERN KERN COUNTY - Smaller town w limited competition. (6) op computerized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. Low overhead/high net income. "Be a Big Fish in a Small Pond".

LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Gross Collect \$260K+/yr. p.t. **Price Reduction.**

ARCADIA - (4) op computerized G.P. located in a well known, easily accessible medical dental bldg. on a main blvd. Cash/Ins/PPO with no HMO's or Denti-Cal. Gross Collect \$315K+/yr on a (4) day wk. **NEW**

BALDWIN PARK #2 - (5) op computerized G.P. (4) ops eqt'd. 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t.

CHATSWORTH - BUILD TO SUIT 1,500 sq ft dental office in a strip ctr. on a high traffic corner. Zoning approved for 5-6 ops. Excellent visibility/signage.

GLENDALE - Extremely motivated Seller wishes to sell their (4) op (2 eqt'd & 2 plumbed) G.P. office located in a free standing bldg with exposure & visibility. Mixed patient base. Gross Collect \$110K+ on (1-2) days/wk. **Price Reduction.**

HUNTINGTON PARK - (4) op G.P. located in a strip ctr w good signage/visibility & parking. Cash/Ins/PPO/Denti-Cal pts. Gross Collect \$230K+/yr p.t.

MISSION HILLS - (5) op turnkey office. (4) ops eqt'd, (5)th op plumbed. Located in an upscale, well known & well located prof. bldg. A-Dec equippt, pano & plumbed for central nitrous. Sale includes T.I. \$'s to freshen up the office. Priced less than build out & equippt replacement cost. **NEW**

SANTA CLARITA VALLEY - HERE'S THE ONE YOU'VE BEEN WAITING FOR!! (11) op computerized G.P. (10) ops eqt'd, 11th op plumbed. In a well known prof. bldg. with great signage! Cash/Ins/PPO/HMO and small amt of Denti-Cal. Gross Collect of \$1.6M+/yr. Cap Cks of \$13K-\$15K/mos. Refers out Diff. O.S., Perio & Ortho. Pract can be easily grown to \$2.5M+/yr by adding more hygiene, specialists, and advertising. **NEW**

TARZANA - (3) op computerized G.P. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 Gross Collect approx. \$600K+ on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. **PENDING**

WOODLAND HILLS - (3) op computerized G.P. in a strip center on a main blvd. w excell exposure, visibility & signage. Digital x-rays & intra oral camera. Dentrix software. Cash/Ins/PPO only. No HMO's & no Denti-Cal. 1-800 Dentist provider. 2009 projected Gross Collect. of \$700K+. Seller is taking an academic position but will transition. **NEW**

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

ANAHEIM - (3) op computerized G.P. Low overhead office. Cash/Ins/PPO/Denti-Cal patient base. Annual Gross Collections exceed \$260K/yr on p.t. schedule. **NEW**

D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing
- Pre-Death and Disability Planning
- Pre-Sale Planning

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SAN BERNARDINO COUNTY

HIGHLAND - (3) op G.P. 2 ops eqt'd with newer eqt, 3rd op plumbed and eqt'd with an older chair & an x-ray. Shop. Ctr. location. Cash/Ins/PPO & a very small % of Healthy Families. No HMO's & no Denti-Cal. (18) new pts./mos. Annual Gross Collect. approx \$250K on a (4) day wk. Seller has accepted a teaching position, but will help transition. **NEW**

UPLAND - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 1/2 years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving.

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Gross Collect approx. \$750K.

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside. **SOLD**

VENTURA COUNTY

VENTURA - MULTI SPECIALITY PRACT. - (5) op comput. office in a one story prof. bldg. Digital x-rays & pano, paperless office, 3 1/2 yr old Belmont eqt. & (2) ceiling mt'd surgical microscopes. 2 days/wk Pedo, 3 days/mos O.S., 2 days/wk. Endo, & 1+ days/mos Perio. Cash/Ins/PPO/HMO/Healthy Family pt. base. 2008 Gross Collect \$540K+. **NEW**

WESTLAKE VILLAGE - Turnkey Office in a desirable upscale area, on the outer perimeter of a prof. bldg. Excellent exposure, visibility & signage. Drop dead gorgeous w marble floors, travertine counter tops, vaulted ceilings, & many designer touches. (3) ops of newer eqt. Computer networked & has digital x-rays. Sale includes dental eqt, furniture, fixtures, leaseholds & rights to the office lease. Seller moving to larger office. **NEW**

NORTHERN CA *NEW*****

LODI - (4) op comput. G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental s/w. 2008 Gross Collections approx \$400K. Absentee owner. Will produce/net more w owner/operator.

PETALUMA - (2) op comput. G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pt. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental s/w. 2008 Gross Collect \$400K+. Absentee owner.

STOCKTON - WOW! \$20K+/mos CAP CHECK!! (7) op computerized G.P. (3) ops equipped with new Belmont eqt. with (4) additional ops equipped with (4) year old eqt. Located in a two story prof. bldg. Cash/Ins/PPO and HMO Patient base. Monthly Cap check \$20K+/mos and No Denti-Cal! Easy Dental s/w. 2008 Gross Collections approx \$1.1M. Absentee owner.

STOCKTON #2 - (4) op dental office. 3 ops eqt'd with 3 yr old eqt. 4th op plumbed. 2008 Gross Collect approx. \$337K on a (4) day wk. Mostly dentures. Easily converted to doing more general dentistry. Great location in town. Seller retiring. **NEW**

UPCOMING PRACTICES FOR SALE

Anaheim, Beverly Hills, Carlsbad, Corona, Covina, Fontana, La Jolla, Los Angeles, Montebello, Oceanside, Oxnard, Palmdale, Riverside, San Fernando Valley, Santa Ana, Santa Clarita, Tarzana, Torrance, Ventura Cty., Vista & West L.A.

D&M "The Personalized
Service Dental Broker®"

P.O. Box #6681, WOODLAND HILLS, CA. 91365
(866) 425-1877 Outside So. CA or (818) 591-1401 • www.dmppractice.com

Buying A Practice? Expanding? Need New Equipment? Consolidation? Working Capital?

We have flexibility other lenders don't have and can offer you terms and rates that meet your specific needs. You don't need unnecessary financial pressure when purchasing your new practice -
you just need LCF.

LCF specializes in "NO STRESS LOANS"

One call will change the way you look at lending.
Our Personable and Professional Staff will create the loan you want and secure your approval quickly.

Quick & Simple Phone-In Applications • Start-Up
Expansion • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms
No Hidden Fees • Deferred Payments
Step Payments • Up to 30 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services • www.lcffin.com

A Division of LCF Financial Inc.

X-ray processor Dent-X 810 Basic. Approx. 10 years old, runs great. \$200. firm. 916-961-0163 You pay shipping.

Belmont 7 chair 12 years old, working condition will reupolster in buyer's color choice. \$750.00/buyer pick up. 818-890-1000.

General Dentist with 2+ yrs exp needed for busy dental office in Ventura. HMO exp preferred. Please call Darlene @ 805-421-9925.

Air Techniques A/T2000 plus Xray Developer w/ cover \$500.00 nixontiff@msn.com.

10+yrs Experienced in Korea. Ready to work in CA as Beginner. Bilingual without doubt. Willing to Move 253-582-5332.

FOR LEASE Dental Space in Livermore, 2,400 sq ft, 7 ops, plumbing & cabinets, 2 offices, Great Lease Terms (925)548-5680.

Space for lease in Rancho Santa Margarita, CA call 949-683-5411.

Waterlase MD w 2 gold head handpieces. \$21k Trilliant3@aol.com, 909 239-5460.

We Lost Our Lease TurnKey dental office in exclusive Orange Hills. www.yoursmile.150m.com. Best offer A.S.A.P. 714 2807953.

Wanted Used good condition sinus lift kit, ridge split kit, trephine burs, periostomes, osteotomes, other implant related instruments. Lloyd 951-640-2720.

Dental office for rent in Tustin. Call for details at (714) 505-7338.

Apollo 2hp dental vacuum \$900 Apollo dental air compressor \$1400 Chemiclave \$200. pan/ceph panoura \$1000 call 714-348-6284 lyndi.

ISOLITE SYSTEM NEW, NEVER USED. \$800. CALL 714 731 7737.

EASTLAKE Beautiful area of San Diego South Bay. 3+ yr old dental office. 5 ops-3 equipped digital xrays. New prof bldg. BANK SALE-MUST SELL NOW- LOW, LOW, LOW PRICE- \$130K. Contact Dr. Robert Rubenstein, broker, Southwest Property Investments 619-469-6123 or rar@cuidadocorp.com.

I need Ortho instruments Please call 909-732-8786.

Seeking Dental Assistant more than 5 years experience. Bilingual English and Mandarin to work as an instructor. Call (323)-622-6688.

Treatment & Financial Presenter experienced with HMO'S for Whittier Dental Group. Bilingual/Spanish, Benefits Paid vacations. Fax 562-698-1014 909-923-1506 dental_ad@hotmail.com.

The Qualifications you need... with the Flat Rates you want

Credentials:

Dartmouth College (1981),
Honors Program in Mathematics
USC Law School (1984),
top 20% graduate
US Tax Court (1989)
Brokers License (1998)
Avvo Rated "Superb"

Experience:

25 year attorney,
Practice Sale Specialist since 1992.
50 DDS sales/purchases 100%
personally completed in 2008.



Accessibility: No appointment or retainer agreement is necessary to talk – just call! When you hire me, you work with me personally, not a paralegal or less experienced attorney. As I say in my ads: **"prompt and personalized service – guaranteed!"**

Fee Structure: I charge a flat rate for most of my services. Also, my "flat rate" services really ARE flat rate! No extra billing for exceeding a maximum number of hours – I even answer post-transaction contract questions!



"Thank you for a fantastic job you did in helping my handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

Visit my website: the new and improved TransDental.com!

Robert W. Olson, Jr., a Professional Corporation
Attorney & Counselor at Law

831 State Street
Santa Barbara, CA 93101
www.transdental.com

Skype: RWOlsonJr
Phone: 805.963.1120
Email: RWO@transdental.com

Manager for Whittier office Experience with HMO, PPO & Denti-Cal. Treatment Presentations, financials. Bilingual/ Spanish, Benefits + Bonus. fax 562-698-1014 909-923-1506 dental_ad@hotmail.com.

ORAL SURGERY & IMPLANTS in your office. DIFFICULT CASES. 18 years experience. IV-Sedation. Carry equipment. Please call (818)793-1850 or (661)435-0495.

ORTHO 4 HIRE Want an orthodontist in your practice instead of referring? We can do wonders together and with teeth! LAOrthodontist@gmail.com 310-710-0323.

3M-ION ISO FORM BICUSPID TEMPORARY CROWNS. 1 FULL BOX-150 CROWN OR MORE - \$125.00 916-208-4239.

FOR SALE IN EL MONTE 4 OPS, 3 READY. LOW RENT, PPO/FEE FOR SERVICE. 95K IN MAIN STREET 562-773-2002.

SANTA CLARITA VALLEY (11) op computerized G.P. (10) ops eq't'd 11th op plumbed. In a well known, prof. bldg. with great signage! Cash/Ins/PPO/HMO and small amount of Denti-Cal. Annual Gross Collect of \$1.6M+. Cap. Checks of \$13K-\$15K/mos. Can easily do \$2.5M+ annually by adding more hygiene, specialists, and advertising. Seller is retiring. D&M Practice Sales 818.591.1401 License # 01172430.

wanted used equipment in great shape ardykiarash@sbcglobal.net 818703024 cabinets also needed.

GLENDAL OFFICE EMERGENCY SALE Reduced price 49K. 2 ops. All equipment and ~450 charts. glendalesale@gmail.com for more info.

When you call or email an advertiser you found here in The Dental Trader, whether it's a dentist or a dental company... would you please tell them you found them in The Dental Trader?

STOP REFERRING OUT!!!! TEAM OF 2 ORAL SURGERY SENIOR RESIDENTS WILL DO ALL YOUR SURGICAL PROCEDURES. CALL (818)253-5223.

South Orange county dental office for rent for specialists. \$500 per day. Call 949-586-9800.

Pomona (10 Fwy) for Dental Specialist (Ortho, Pedo, Endo, Perio, OS) to share the space or partnership with Pedo. 626-675-9814.

used vulcan 3-130 porcelain oven works good \$350 OBO please call 3103903565.

"LIVEWIRES ORTHODONTICS is very easy to work with and are always there for us in a pinch (if we need a rush job, etc). Their turn around is very good." Luanne Sherrill-Lab Coordinator for Dr. Frank Bailey. Call LIVEWIRES for a free catalog at 330 793 9423.

AUTOCRAVE NEW Delta XL 230V 10" ETL/ETLC Pelton & Crane Quality Assured. Contact: peggyranke@yahoo.com or (619) 698-4645.

Your Trusted Source for Practice Financing



For more than 10 years, PPC LOAN has specialized in meeting the practice financing needs of California dentists.

You can count on us for:

- Personalized one-on-one service
- 100% financing plus working capital
- Low, fixed interest rates
- No prepayment penalties

Call us today to experience the PPC LOAN difference! (800) 456-2779

PPC LOAN™
ppcloan.com

Jump-start your retirement plan! Get cash out of your practice now to fund your retirement for the future! Call Bob Affleck at 949-422-0846.

PRACTICE FOR SALE San Diego (Pacific Beach) 2007 Collections approx 350K on 2 days (2nd office). Great starter practice. 3 Ops. SDPS: 760-599-7828.

ATTENTION!!! RDA OR DA FROM BAKERSFIELD CALIFORNIA OFFICE IN BK IS SEEKING SOMEONE WITH EXPERIENCE IN ORTHO, BILINGUAL IS A MUST. IF YOU ARE AVAILABLE TO START THIS SATURDAY MAY 30, PLEASE CALL IMMEDIATELY AT (888)454-7025 \$18 TO START.

X-Ray OP-10 E Panceph for Ortho with developer/daylight loader in good condition, \$4000 w/o shipping, contact Sara at swittusen@myhealthcurve.com.

Office space for sale turnkey operation. 7 operatories in professional building with signage in Van Nuys area, great for specialty or ortho practice asking price \$80000.00 please call (818)335-0274.

RENO: FOR IMMEDIATE SALE General Dentistry Practice 2 ops, 17 yrs present location. 2007 GR \$763, adjusted net income of \$263K with a 65% overhead. Bldg is also available for sale concurrently. Owner recently deceased. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE —August, 2009

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-CHULA VISTA-EASTLAKE-ORTHODONTIC Practice established 2 years as satellite. **GORGEOUS** Office in Prof Bldg (several Gps in immed area) 5 treatment Ops, 1 private exam Op. Planmeca digital Pan-Ceph. Large windows with pleasant view. Once in a lifetime "turnkey" opportunity with existing cash flow!!

TEMECULA-NEW LISTING!!—Practice facility for sale in busy retail center. Completely built-out office. All tenant improvements. 3 fully equipped Operatories. X-Ray. Newer Compressor and Tuttnauer Sterilizer. 2 Cavitrons, Sapphire Light. 5 handpieces. Some instruments. 2 Computer stations. Lots of quality custom Cabinetry. Much more!! Asking only 120K!

SAN DIEGO-EL CAJON—General Practice (which also does implants) available. 3 equipped Ops plus 1 plumbed in approx 2200 sq. ft. Freestanding building with signage. Collected 551K in 2008. Practice is offered for 460K. **BUILDING also FOR SALE** for 600K.

SAN DIEGO-PACIFIC BEACH—General Practice operated 2 days per week as second office. Collected approx 350K. Ins/PPO/Cash. Great Starter!! Asking only 320K.

SAN DIEGO-CHULA VISTA-EASTLAKE—Three Year Young **GENERAL** Practice available. in major GROWTH AREA. Comprised of 5 Ops (3 equipped with dental cabinetry, 2 plumbed) in approx 1660 sq. ft. GREAT Opportunity to acquire a newer, built-out office. Patient base made up of PPO, Cash and CAP. Offered for only 250K!!!

SAN DIEGO-PACIFIC BEACH— Owner retiring from long-established (part-time) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price! Available for 100K!

for updates, please visit us at
WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with
PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE — INTEGRITY

SOLANO COUNTY, CA Well established, 4 op, (3 equipped and 1 plumbed/unequipped) GP with strong patient base. Collections exceed \$360,000 per year. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

Practice 4 Sale Riverside. 3-ops, 1050 sf. Motivated Seller-moving, Growing practice. Proj. 2009=\$460k. Selling 4 \$350k. Call 909-844-6866.

REDWOOD VALLEY'S UKIAH Located 1-hour north of Santa Rosa. Very relaxed pace. 2008 Produced \$562,000 & collected \$522,000. No Pedo, Endo, OS. Lots of fillings starting to fail. Go to www.PPSsellsDDS.com for full particulars.

SHERMAN OAKS DENTAL OFFICE FOR SALE. 3 operatory chairs. Excludes patient charts. Only \$50,000. Email orthoemail-dentaltrader@yahoo.com.

Dental Bibs \$14.95, Cotton Rolls- \$7.95, 2x2 Sponges- \$19.95...Call PureLife Dental at 877-777-3303.

Pomona GP office for sale Selling equipment/charts with or without leasehold improvements. Owner relocating/motivated. Entertaining all offers. 909-618-3953.

WANTED Anyone upgrading to Digital? NEED X-Ray Developer with Daylight Loader. For use in Dental Assisting School.(949) 933-8890.

Dentx 810 basic processor with brand new motor \$500. Call 310-390-3565.

\$100,000 MORE PER YEAR offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available www.SchoolBuilderPlus.Com Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

Anaheim Hills partnership for sale \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

Redlands Office space for lease new build out, new equipment. Leaseholds only, Nothing spared when office built. Building for sale also if interested. Please call 909.273.0770.

"Wood and Delgado provide incredibly prompt, five star service you only dream of in a law firm." Mark Weiser, D.D.S., Santa Barbara-See our ad on Pg. 2.

Earn extra income offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

New Sirolaser Only used once, includes 200' of extra fiber and machined handpiece. \$7700 OBO. Jamie (714)529-1311.

ENDODONTIST-PROFESSIONAL EXPERIENCED ENDODONTIST WITH 5 YEARS GENERAL DENTISTRY BACKGROUND AVAILABLE. WILL PROVIDE ALL THE SUPPLIES. E-MAIL AT ENDODMD@COX.NET CALL 949-3756316.

up to \$75,000 Working Capital ~UNSECURED~

*ProMed helped me get past
my cash crunch. Thank you!*

~ Dr. A. Wise, CA ~

- Zero Fees
- Low Rates
- Easy to Apply
- Flexible Terms
- Applies to Associates
- No Prepayment Penalty



888-277-6633
www.promed-financial.com

Practice Finance Division

100% Financing
Acquisition Financing
Debt Consolidations
Equipment Financing
Expansion/Relocation
Real Estate Financing
Startup Financing

Practice Sales Division

30+ Yrs. Experience
Free Consultation
Free Advertising
Lowest Fees
National Listings
Transition Specialists
Qualified Buyers

Call Now or Visit Us Online!

1.9% Financing for 24 Months on Any Dansereau Equipment

**Complete Dental Office
NOW with Cabinets**

\$24,958

Includes:

- 2 Dental Operators
- 2 Dentists Stools
- 2 Assistants Stools
- 2 Dentists Side Consoles
- 2 Assistants Side Consoles
- 1 Vacuum Pump
- 1 Oil Less Air Compressor
- 1 Intra Oral X ray Machine
- 1 Dental X ray Processor
- 1 Autoclave Sterilizer

**NEW America Operator
\$4895**



**NEW Clinic Operator
\$4695**



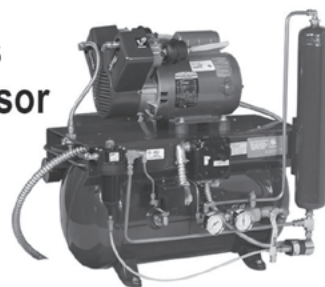
**Showing at:
CDA/SF
Sept. 11 -13
Booth 113**

SuperFlow 10 Dry Vacuum

2 HP Turbine Motor
Stainless Steel Tank
Wash Down System
Quiet and Reliable
Extremely Low Water Usage
In Stock & Ready for Installation



**New Oil Less
Air Compressor
with Dryer
\$2995**



Dansereau Dental

250 E. Harrison St., Corona CA 92879

(800) 423 - 5657

WWW.DHPDENTAL.COM

Would you like have your Dental Trader delivered to another address? Just complete the Subscribe/Change Address form at www.dentaltrader.com.

Legal Tip: Buyers What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Sufficient WORKING CAPITAL must supplement every practice acquisition. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

X-Ray Film Processor Dent-X 810 Basic, 5 years old, great condition, Must Sell!, \$2000, 916-939-2330.

If you are looking for a Dental Assistant that are motivated, responsible, friendly, helpful, fast learner. new graduates. call (323)-622-6688.

Practice for sale Fullerton 3 Ops with 2 fully equipped. 1500 sq ft. Under 90k Great location 714-213-2243 Email: cwheh@msn.com.

ZOOM! ADVANCED POWER LAMP \$800 OBO. Brand-new, used only 4 times. Pick-up from San Fernando Valley area. E-mail EMEDDS@yahoo.com.

PRACTICE FOR SALE Inland Valley – Grossing \$900k+. Seller motivated. 4 Ops. Separate building. More potential. 100% financing available. 888-277-6633. AGENT.

Central Valley Attention all underpaid associates! This is the one you've been waiting for. Practice has ample patient base and tons of pending work to make sure you stay happy and busy through tough economy. Great reputation & loyal patients. Doctor is considering retirement and needs a hand with excess work. Work in a busy practice and/or even future ownership. Call AFTCO at 800.232.3826.

used Lynx dc motor control unit with foot switch (slow speed portable with motor) \$290 OBO please call 3103903565.

ORAL SURGERY & IMPLANTS in your office. DIFFICULT CASES. 18 years experience. IV-Sedation. Carry equipment. Please call (818)793-1850 or (661)435-0495.

FOR LEASE 2,400 sq ft. in LIVERMORE, 7 ops. spaces, plumbing and cabinets, filing/reception areas. Great Lease Terms (925)548-5680 Jay.

Must sell due to family illness Riverside General Practice for sale. Collected 2007 \$230K, 2008 \$210K. Collecting \$18K /mo in 2009. 3 op, 1000 sf. in a complex building. FFS only. 1000+ active patients and 60+ new patients per month. Rent \$1600. Profit \$100K on 25 hrs/wk. Seller is leaving country. Asking \$149K. e-mail: soddsinc@cox.net.

Great Opportunity Irvine, Reduce over head, share the cost to keep more of your own money. Beautifully designed office in Irvine, Ca. Alton/Jamboree integrated high tech. Buyin / subleas call 949-310-7337 dramirdds@yahoo.com.

LOOKING FOR NEW CONSTRUCTION? TI BUILD? CALL NOW - 25 yrs Dental (Financing Available) Call 909-519-1451.



*Timothy G. Giroux
DDS/Broker*

ASK THE BROKER

Question:

What is the most important thing to consider when buying a dental practice?

Stuart "Stu" P, DDS

While I should write a book on this subject, my biggest "pet peeve" in practice sales is that I hate to see young dentists getting so much misinformation on what to do in making this big decision. The most important aspect of buying a practice is the buying doctor's evaluation of their own skill sets and philosophies compared with the selling doctor's skill sets and philosophies.

Let me present a scenario to help you understand what I mean. Ten different buyers could hire the same consultant, lawyer, accountant and broker to evaluate a dental practice. They would all evaluate the same information and come to a conclusion as to the strengths, weaknesses and value of that practice. Essentially, all the buyers would get the same report. Now, I can assure you that if each one of those doctors had the opportunity to operate that practice, I could have ten totally different results. I could expect that two of the candidates would significantly increase the gross receipts of the practice, while two others might be on the verge of financial ruin. How can that be? The practice looks strong on paper and we have the best accountant and attorney to facilitate the transition. (Unfortunately the two doctors who did not do as well as expected are filing lawsuits against the seller for misrepresentation... but that is for a different article.)

The issue obviously is that only **YOU**, as the **buyer**, can evaluate the skill sets that differentiate you from the Seller. None of the professionals hired know what each dentist's abilities are. These include clinical, managerial, and patient communication skills that can make or break the success of ANY dentist. There is NEVER a perfect match. Only the dentists themselves can determine if their own skill sets will result in a net positive or negative effect on the particular practice in question.

Timothy G. Giroux, DDS is currently the Owner & Broker at **Western Practice Sales** (westernpracticesales.com) and a member of the nationally recognized dental organization, ADS Transitions. A graduate of Creighton University, School of Dentistry (1983), he and his wife, Mona Chang, DDS (LLUSD 1984) were in private practice together for 15 years in Scottsdale, AZ, before establishing their home in northern California.

Questions? Email them directly to **Timothy G. Giroux, DDS** at: wps@succeed.net or Call 800.641.4179

“Ready to bring in the BIG GUNS to capture more New Patients?”



Get Dozens of Additional New Patients Every Month By Spending Less Than 10 Minutes Per Week Even Thinking About Marketing, 100% Guaranteed...

Imagine for a second that you were engaged in a war on the battle field and the enemy you were facing had a tremendous advantage over you...what would you do?

(You think the answer obvious? Then why do most Dentists have a different attitude when it comes to getting new patients into their Dental practice? Read on...)

If your enemy has more artillery, more weapons, more troops and what seems to be a better strategy, how would you face him?

Chances are, you'd probably do your best to get at least some comparable weaponry, probably even some more effective artillery. The last thing you would want to do is fall back or "reduce" the amount of weapons you bring into battle. What would you say if I were to explain to you that this is what you are doing right now in your Dental practice?

Here's the point...the last thing you would do when facing an enemy so heavily equipped is to enter the battle unprepared...to say the least it would be a deadly mistake.

Many Dentists are just like the soldier that fails to bring sufficient weapons or tools into their battle...they're actually making a deadly practice building mistake

without even knowing it, and it has to do with the battle for more new patients and the battle of building their practice revenue.

Don't be defeated on the battlefield. Do you want to win more new patients? Then you must begin to enhance your preparation, artillery and weapons.

One way to overwhelm the competition and destroy the enemy of "no new patients" is to get equipped with an automated new patient attraction arsenal that works "for you" and is guaranteed to bring you victory. Discover a brand new patient attraction strategy that will get you more new patients-more consistently and more (cost) effectively.

Get the free video and report here:
www.AttractDentalPatients.com

Don't make the mistake of being under-equipped and getting defeated each month. Watch the demo video and discover how to get new patients consistently, each month, without work.

To your success,
Pat Necerato
AttractDentalPatients.com

www.AttractDentalPatients.com
or call Toll-Free, 24 Hours: 1-888-719-3892

Beautiful New GP Practice in Exclusive Anaheim Hills



Partnership opportunity in new, state of the art, computerized, 2000 sq. ft., 6 operatory practice serving Anaheim Hills and Yorba Linda residents. Million dollar practice potential after 1st year, with purchaser netting between \$18K-\$30K per month on a 32 hour work week on current projections. Purchase price \$450K. Seller has financing available. Join our elite team and enjoy the freedom and success with our proven business model in Southern California.

Current Locations:

Aliso Viejo, Brea & Chino Hills

Coming Soon 2010:

Newport Beach and Irvine



Interested buyers, please send C.V. to

info@elitedentaladmin.com
or fax 949.613.8334
www.elitedentaladmin.com

BURBANK options SALE/Buy-in/START FROM SCRATCH/ Move your practice!!! 1440 sq ft, main blvd. Great lease. Few patients; restarting! 818-848-5619.

Touch N Heat endodontic obturator paid \$800 for from Henry Schein will sell for \$350. Manufacturer: Sybronendo Endodontics Now referring all endo out. Please e-mail: dramkar@yahoo.com will send picture if needed.

Seeking full-time general Dentist with 3 years experience including RCT and surgical extractions for our San Jose practice. Fax 408-493-4585.

Earn extra income offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

Curious where the doctor next door is getting all those new patients? He came to us! Get 275 - 400 new patients per year GUARANTEED! Visit www.AttractDentalPatients.com.

Finally a new patient finance program that offers immediate approvals, all patients qualify, fixed low monthly fee (not a percentage) so you can keep your revenue. Call Healthcare Finance Direct today 877-874-3877.

You're terrific! Thank you for referring doctors and dental companies to The Dental Trader. More & more advertisers are finding us through referrals and finding success. We are thankful for your support!

Consolidate your debt reduce your interest and payments. LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcfinc.com.

Ever thought how expensive a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

Norwalk Office Sale Reduced price is now only 37K (obo). Dr. has a new office and will entertain ANY offer ASAP. 4 operatory, 1800 sf free-standing dental office with Pano. Leasehold/equipment only but has been a dental office location for over 30 yrs. Teethwise@yahoo.com.

"LIVEWIRES ORTHODONTICS" produces exactly what is ordered." Dr. M. Squicquero, DDS. Give LIVEWIRES ORTHODONTICS a chance to impress you! Call 330 793 9423 for a free catalog.

Over 7 years experience in Corporate Dental office management, please ask for resume, heavy experience in HMO. ManagerDental@gmail.com.

\$100,000 MORE PER YEAR offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available www.SchoolBuilderPlus.Com Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

Patient Finance Solution

Stop turning
patients away due
to their inability
to pay you!

- Immediate Credit Evaluations
- You take the down payments
- We bill your patients over the term
- Interest Free to your patients for the services they need
- You start producing income immediately
- English or Spanish applications

Call us to sign up today

877-874-3877 Toll Free

661-466-5334 Phone

661-466-5333 Fax

Healthcare Finance Direct LLC's Essential Piece Program is the solution...and its easy and affordable.

Is your finance source turning your patients down?

Is your office feeling the effects of this economy?

Are your patients healthcare plans unable to cover your procedures?

The prospect of financing it yourself probably seems overwhelming. Well, not anymore...

Healthcare Finance Direct LLC's Essential Piece Program makes it easy and affordable!

Be proactive, begin enhancing your revenues today and grow your business for years to come!



Healthcare Finance Direct LLC

... the essential piece.



**View our video at
www.HealthCareFinanceDirect.com**

Buffalo Econo-vac \$100, Chemiclave 5000 \$200, Emesco Model Grinder \$75, Baldor Motor 1/3 HP \$25. 213-893-5582. Ask for Bill.

VENTURA Fully-equipped 2-op dental office in nice professional bldg. Great low-cost startup opportunity. Rent \$1008/mo. Only \$15K. (805) 701-1357.

Dental Practice Sale NorthTustinDental - 5 ops - quick sale To build over 375k offered at 275k, below cost info@mapdentist.com

ASSOCIATE I WILL WORK AND BUY IN- I have over 15 years of California experience in all phases & prefer retiring/over-worked dentist willing to sell in 2 years. Please email to happydds123@yahoo.com.

When you need PRACTICE FINANCING look to an experienced lender that will take the time to explore your goals then create an individually tailored financing solution to meet your specific needs and position you for success in your practice. Call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

Prosperous Collegiate Community of CHICO, CA is home for over 40 years to this well respected dental practice. Seller retiring and entrusting you to carry on the legacy at this newly updated office. Equipment ~5 years old (G-761) WPS 800-641-4179.

Norwalk Practice For Sale Remodeled, Turn-key, Free-standing Building, Great Visibility. Dr. relocating to O.C. Email: Teethwise@yahoo.com.

ZOOM 1 Whitening Light rarely used w/accessories. Retractors, protective glasses. Asking \$250.00 o.b.o contact office 209-578-4001.

IMPLANTS & DIFFICULT SURGERY In house. IVsedation. ICOI+AAID member. My equipment. 18 years experience. Call Now (818) 793-1850 or (661) 435-0495.

ANAHEIM (3) op computerized G.P. for sale. Low overhead office. Cash/Ins/PPO/Denti-Cal patient base. Annual Gross Collections exceed \$260K on p.t. schedule. D&M Practice Sales 818.591.1401 License # 01172430.

"Trust and reputation. Best at what they do" Dr. Bruce and Judy Goldman, Chula Vista, California-See our ad on Pg.2 "Accessibility. I truly feel their sincerity in wanting to help my situation. Absolutely recommend then to others all the time!" Camille Adli, D.D.S., Long Beach, California-See our ad on Pg. 2.

Bob Affleck and Main Street Bank A face you trust and a bank with unique flexibility. Call Bob at 949-422-0846.

SPECIALTY SERVICES FOR SMALL PRACTICE. IMPLANTS, WISDOMS, DIFFICULT SURGERY. Since 1991. Come to your office. IV-sedation. ICOI+AAID member. My equipment. South Orange. Call Now (949) 374-4243.

Prophy Angles \$109.95/500, Face Masks -\$3.95 (Buy 8 Get 2 Free)...Call PureLife Dental at 877-777-3303.

Office available in P.B. area san diego. Perfect for specialist. 2 blocks from beach. Own parking/bathrooms/receptionst. 619 925-1565.

ENDODONTIST needed part-time for gorgeous, multi-specialty practice in El Dorado Hills (Sacramento region). Contact Dr. Gene Gowdey, Gene@MyNiceTeeth.com or 916-730-2761.

La Mirada Turnkey dental office, asking \$45,000. Patients not included. 6 equipped operatories. Over 40 years of goodwill! High visibility and traffic! (626)374-0423; no.cavities@verizon.net.

Anaheim Hills partnership for sale \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

PRACTICE FOR SALE San Diego (Chula Vista-Eastlake) Only 3 yrs old! 5 Ops, 3 equipped in 1660 sq.ft. ONLY 250K!! SDPS: 760-599-7828.

Dental practice for sale two operatories with x-ray, near Glendale & Pasadena. Dr. retiring. Pls call (323)422-6716 & (323)258-1312 evenings.

Legal Tip: Sellers Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

ORTHO - SOLANO COUNTY Great starter practice or second office. Owner's out-of-area practice dictates part-time attention here with practice tracking \$335,000. Has done \$500,000+ with more attention. Motivated Seller. Go to www.PPSellsDDS.com for full particulars.

FINANCING of additional practice may not be accepted by every lender. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

Camsight Management Xray, Image software + 1 adult sensor + 1 intraoral camera only 1 year old in new condition, asking \$5000.00. Contact: Dr. Le 714-726-2429.

used sand blaster \$350 OBO please call 3103903565.

In times of economic turmoil...The Dental Trader is your friend. Mailed to you free, created to save you money. Place your free ad at www.dentaltrader.com today.

Rinn Dentsply X-ray Duplicator Model 72-1212. Well-maintained. \$175 OBO, for photo, email frafail@carmelp plazadental.com.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-2 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

1 box Prophy-Jet Paste spearmint flavored. 15 packets in box. \$50. Please contact njydds620@yahoo.com.

Air Techniques AT2000 auto x-ray processor. Well-maintained, we went digital. \$2300 OBO, for photo, email frafail@carmelp plazadental.com.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

For more information regarding the listings below:

VISIT OUR WEBSITE AT:
WWW.PPTSALES.COM
 (Practice Opportunities)

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

Practice Sales • Mergers
 Partnerships • Appraisals
 Patient Record Sales

CDA FALL 2009
 Henry Schein PPT Inc.
 Booth #920

- **ALTURAS:** 2,200 sq. ft. 3ops. Practice and Building GR \$611K #14279
- **AUBURN:** O.S. Practice. GR \$1.2 MIL Avail for Immed Sale Owner Deceased
- **BAKERSFIELD:** 2,200 sq. ft. 7 ops GR \$1,916,000 #14290
- **FRESNO AREA:** 5,148 sq. ft. 9 ops GR \$1,897,000 #14283
- **FRESNO:** IV Sedation Practice 1,500 sq. ft. 5 ops GR \$1,058,000 #14250
- **FRESNO:** Office Space only & some Equip. Very nice. Good location. Take over lease. #14292
- **GRASS VALLEY:** 1,500 sq. ft., 4 ops GR \$714K #14272
- **I-80 CORRIDOR:** 1,100 sq. ft. 3 ops GR \$135K #14265
- **MADERA:** 1,650 sq. ft. 3 ops GR \$449K #14239
- **MODESTO:** 3,580 sq. ft. 12 ops GR \$1,097,000 #14289
- **NORTHERN CENTRAL CA:** Perio practice 2,000 sq. ft. 4 ops GR \$500K #14266
- **NORTH OF SAN FRANCISCO:** Endodontic Practice, 2008 GR \$958K 4 operatories 1500 sq. ft.
- **OROVILLE:** 1,000 sq. ft. .3 ops GR \$311K #14158
- **PORTERVILLE:** 2,000 sq. ft. .6 ops GR \$2,289,000

- **PORTERVILLE:** Medi-Cal Practice 4,000 sq. ft. 9 ops GR \$1,400,772
- **RED BLUFF:** 3,500 sq. ft. 8 ops GR \$1,006,096 #14252
- **REDDING:** For Sale-Owner looking for Assoc. trans. into Partnership w/Buy-Out. '08 GR \$1 Million dollars income \$436K. 5.5 days hygiene, 2,200 sq. ft.
- **RENO:** FOR IMMEDIATE SALE-General Dentistry Practice. 2 ops, 17 yrs. present location '07 GR \$763K with adj. net of \$263K w/65% overhead. Bldg. also for sale. Owner deceased.
- **SACRAMENTO:** Patient Record Sale Approx. 245 active patients
- **SAN FRANCISCO:** Financial District 4 ops, 1,500 sq. ft. MERGER - Buyer needs to bring in Pt. base #14288
- **SAN JOSE:** Office space only & equipment. Fully equipped. New lease is available from landlord. Near Monterey Hwy.
- **SAN MARINO:** 2,200 sq. ft. .6 ops, free standing building w/ample parking GR \$762K #14294

- **SUNNYVALE HMO PPO:** 1,150 sq. ft. 3 ops GR \$271K
- **SOUTH LAKE TAHOE:** 647 sq. ft. 3 ops GR \$534K #14277
- **THOUSAND OAKS:** 1950 sq. ft. 3 ops GR \$657 #14275
- **YUBA CITY/MARYSVILLE:** 1,800 sq. ft. 5 ops GR \$520K #14273

CALIFORNIA / NEVADA REGIONAL OFFICE

2009 SEMINAR SERIES Practice Sales in Today's Economy

Learn all aspects of transitioning your practice in this economy and how to maximize the return on your investment today and in the future.

FRIDAY, APRIL 17
 Novato - Stone Creek Golf Club

* **FRIDAY, APRIL 24**
 San Francisco - Hyatt Union Sq.

FRIDAY, MAY 1
 San Jose - Double Tree Hotel

FRIDAY, MAY 29
 Davis - El Macero Country Club

FRIDAY, JUNE 12
 Monterey - Hilton Garden Inn

* **FRIDAY, JUNE 19**
 Fresno - Univision Ex. Board Room

* **FRIDAY, JUNE 26**
 Roseville - Granite Bay Golf Club

FRIDAY, JULY 17
 Modesto - Double Tree Hotel

* **FRIDAY, JULY 31**
 Anaheim - Anaheim Hilton

FRIDAY, AUGUST 7
 Folsom - Marriott Courtyard

FRIDAY, SEPTEMBER 18
 Carlsbad - Sheraton

FRIDAY, SEPTEMBER 25
 Universal City - Hilton

FRIDAY, OCTOBER 2
 San Luis Obispo - Embassy Suites

FRIDAY, OCTOBER 9
 Burbank - Hilton Los Angeles/Glendale

* ALL DAY SEMINARS INCLUDE LUNCH

HENRY SCHEIN PPT INC.

California Regional Corporate Office

DR. DENNIS HOOVER, Broker

Office: (800) 519-3458 Office (209) 545-2491

Fax (209) 545-0824 Email: dennis.hoover@henryschein.com

5831 Stoddard Road, Ste. 808 Modesto, CA 95356

Henry Schein PPT Inc., Real Estate Agents

and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif. Mario Molina (323) 974-4592 S. Calif.

Hallie Johnson (209) 545-2491 N. Calif.

PROFESSIONAL PRACTICE FINANCING

PRACTICE ACQUISITIONS & MERGERS

EQUIPMENT PURCHASES

LEASEHOLD IMPROVEMENTS

REFINANCE & DEBT CONSOLIDATION

(Including Revolving Debt)

RETIREMENT PLANNING LOANS

TERMS UP TO 20 YEARS

UP TO 100% FINANCING

(Including Working Capital)

subject to credit approval, terms & conditions apply

FOR YOUR CUSTOMIZED FINANCE SOLUTIONS



BOB AFFLECK

949-422-0846

Regional Sales Mgr.

for California

DIRECT LENDER

PRIVATELY OWNED

FOUNDED 1984



KINGWOOD ★ TEXAS

COME SEE US AT CDA NORTH, BOOTH #463

AMERICA'S SMALL BUSINESS BANK

www.msbanktx.com



Best offer on denture oven/accessories, 3 bambauch assistant chairs and vita easyshade system. Call tony 760 324 4450.

Waterlase laser for sale barely used, or trade for a T-sacn, contact Lillian Barrera 530 701 7148.

PROMA DELIVERY (TWO HANDPIECES) SYSTEM W/ ASSISTANTS ARM, BELMONT POST LIGHT, MIDWEST FIBEROPTIC \$750.00 MARINA-DEL-REY DR. NOLAN 310-628-9744.

X-ray chair almost new \$450, panomachine panclipse \$3000. Call 310-390-3565.

New Endo Handpiece & Accessories for sale Morita RootzxII, DTC Motor, GTseriesX Obturator Oven, & Aspetico 8m Handpiece. \$2300- save \$900. info4dr.e@sbcglobal.net.

I WANT TO PURCHASE A DENTAL OFFICE in Hispanic area, min. 4 ops, good location. E-mail: lillianac170@hotmail.com or call 805-418-7228.

EFFICIENT SOCIAL GP PRACTICE FOR SALE. 3 OPS, 1200 FT, DIGITAL, MODERN, FFS, in Yucaipa, CA (909)528-5160.

SELLING DENTAL EQUIPMENT SANTA BARBARA. 2-3 units & stools (good condition), compressor (large, oil-less/two-head). X-ray chair, cabinets, chairs, shelves. OFFER-CALL 805-901-4610.

RDA w/exp in insurance/financial seeking practices in need of account resolution (claims/pt accounts) on part-time-temp basis. RDA.AccountResolution@yahoo.com.

Star X-ray Darkroom Lamp \$45 OBO, for photo, email frafail@carmelplazadental.com.

Front person/dental assistant needed for an office in palm desert area. please call 818-4374666.

La Habra GP for sale 2008 collections 550K plus, R.E. also available. Serious inquiries only. 5625334931 after 6.

Endodontist needed for El Cajon office to treat HMO and PPO patients. Please call Amy or Yvonne at 619-444-3127.

used crescent wig-L-bug amalgamator works good \$150 OBO please call 3103903565.

Black Marble Tooth Sculpture Created by reknown sculptress, Joanne Duby. \$2750. See <http://foremypics.photoshop.com>; Contact: minxx@roadrunner.com; (805) 642-6613.

Earn extra income offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

"Best return on investment ever!" Moni Mosharaf, Orange and Aliso Viejo, California-See our ad on Pg. 2.

Relentless Pursuit of Perfect Alignment!

A 10% Discount on your first Hawley Retainer order (new customers only). This includes one set of clasps, labial bow and basic colors.

Diagnostic Study Models
Space Regainers/Maintainers
Habit Appliance
Expansion/Arch Development
Holding Appliances
Herbst
Bionator
Twin Block
Removables
Splints
Mouthguards
Accessories

Ask about
our large
selection
of decals



LiveWires Orthodontics

Call for Catalog

**904 S. Hazelwood Ave.
Youngstown, Ohio 44509**

Phone: 330-793-9423

SAN FRANCISCO DENTAL PRACTICE 4 SALE FFS/2 OPS & 1 PLUMBED/EST 4 YRS/ REV \$300 ASKING \$240 CONTACT: sfdentist2009@yahoo.com.

Absentee owner Torrance shopping center. 5ops.,Gross \$400k.Open 3 days a week. Lots room to growth. 818-642-1925.

Los Angeles-Bakersfield-Fresno Experienced Dentist seeking job as a Dentist/Hygienist, willing to relocate. dentist_hygienist@yahoo.com (818)590-8220.

X-Ray Machine Panoramic Corp PC1000/Laser1000 Pano/Ceph Combo, Perfect Condition, 5 years old, Must Sell, \$3000, 916-939-2330.

Provide a Dental Home for Children Pediatric Dentist will see them and provide comprehensive treatment in your office. (818)883-1383.

DENTAL LAB Space for Rent. Located above GP practice in Palm Springs Area. 450 sq ft. utilites included. \$1,150/mo. Call 215-873-3253.

URGENT SALE Kings County - Practice & Building available. Grossing \$800k. Separate building. 100% financing available. 888-277-6633. AGENT.

Unlike others who only "promise" results...we GUARANTEE you 23 - 35 new patients every month! Visit www.AttractDentalPatients.com.

INSANE Sale! Practically at cost! EVA Digital X-ray Sensor, Brand New: Dealer Direct: List: \$8,000 Sell: \$6,000. Call 800-273-5033.

SAFEGUARD YOUR DATA! When was the last time you tried to restore your back up to make sure it works or reviewed your back up protocol? Call Practical Dental Solutions today 888.866.9875 for your complimentary back up protocol assessment.

Periodontist Join established group practice with 10 yrs. established peri program, and 3D technology. mysmilemakeover@aol.com.

FRESNO Computerized GP from retiring dentist, 4 op good location in Main Ave. Digital x-rays. Insurances PPO and cash based. 2008 collection approx \$250K 2 days/week. Sale includes building w/parking lot. (559)443-9047 smithusa50@hotmail.com.

Need New Dental Equipment Financing? Get a quick approval! LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

FOR SALE CEREC 3D Almost new. Barely used but maintained and upgraded by Patterson Dental continuously. 619-656-4343.

Instrument sterilization cassettes for sale small, medium, large sizes. Please call 408-718-4784.

No need to miss work to attend continuing education courses. PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

DENTAL OFFICE FOR SALE IN GARDEN GROVE GREAT LOCATION, LOW RENT, CALL 562-242-8212.

DENTAL PRACTICE & REAL ESTATE 4 OP FRESNO computerized, good location, good income, dentist go to retired (559)443-9047 smithusa50@hotmail.com.

Want to sneak-a-peek at The Dental Trader before everyone else? We upload every edition to our website ten days before it hits the streets in print. Look for it at www.dental-trader.com around the 20th of each month and snap up the best bargains before it arrives in the mail.

EZ 2000 Software 2008 version. Never installed. Will support up to 10 users. Paid \$3,000 sell \$1,000. 916-776-1235.

Brand New Patient Finance 100% Approvals, Instant Credit Approvals, Fixed Low Monthly Fee, Zero Interest to your patients, can work in conjunction with other patient finance programs that you are already offering or replace them. Call Healthcare Finance Direct, LLC 877-874-3877.

MISSION HILLS 5 op turnkey office for sale. 4 ops eq't'd 5th op plumbed. A-Dec equipt, pano & plumbed for central nitrous. Includes T. I. \$'s to freshen up the office. Priced less than build out and equipt replacement costs. D&M Practice Sales 818.591.1401 License # 01172430.

Ortodontist. Tarzana Fridays. Established 10 yrs. Full RDA staff. fixed salary against percentage+start, and finish bonus. Mysmilemakeover@aol.com.

DA/RDA NEEDED HIGH-TECH, PAPERLESS OFFICE, NORTH OC. PERSONABLE, TEAM-WORK ORIENTED, GREAT WORK ENVIRONMENT. FAX: (562)865-3999.

Garden Grove dental office for sale, great location, price to sell. call 562-242-8212.

Unbelievable but True Complete modern turnkey dental office in exclusive orange county for under 60K. Serious buyers only. page at 714 935-1384 or call 714 2807953.

"LIVEWIRES ORTHODONTICS...excellent quality of work, excellent communication with doctor, prompt delivery of appliances and study models. No weaknesses!" Dr. David Pavlick, DMD. Call LIVEWIRES for a free catalog at 330 793 9423.

DENTAL OFFICE FOR RENT IN TORRANCE; If you are looking for a place to practice wednesday or thursday a week you can bring your own supplies. pls. call 310-365-3583 ask for Freddie.

Professional Practice Financing Financing up to 100%. Terms up to 20 years. Main Street Bank. Call Bob Affleck at 949-422-0846.

BELMONT TWO HANDPIECE DELIVERY SYSTEM & ASSISTANT TELOSOPING ARM, BELMONT LIGHT, MIDWEST FIBEROPTIC \$975.00 PLAYA-DEL-REY 310-628-9744 DR. NOLAN.

DENTAL PRACTICE & REAL ESTATE available in growing area just outside progressive DAVIS, CA community. FEE FOR SERVICE, 1200 sf, 3 ops (E-763) WPS 800-641-4179

SOUTH LAKE TAHOE For Sale General Dentistry Practice. 2007 Collections \$534K. Office 647 sq ft 3 ops. Practice present location for the past 26 years. Owner to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

MY DENTIST SCHOOL FOR DENTAL ASSISTANTS OFFERS APPROVED CERTIFIED PIT AND FISSURE SEALANTS, X-RAY LICENSE AND CORONAL POLISHING COURSES. (323) 582-1999 / (323) 582-2595

Looking for a PRACTICE LOAN? Our team members are experts in practice financing and take pride in providing our dentists with the highest level of personalized one-on-one service throughout and following your transition while offering the most attractive loan terms available in the industry. Call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

one shufu & Hanna Artic w/case for sale. 818-4587515.

X-Ray Developer for sale Gendex GXP closed chemical system. Processes all film sizes. Very clean, \$2500. Please call (408)997-9027.



WESTERN PRACTICE SALES

John M. Cahill Associates

BAY AREA

A-6781 SAN FRANCISCO - Established in 1993. New equipment-hardly used. VIRTUALLY NEW practice! 1,000 sf/3 ops. **\$65k**

A-7441 DALY CITY - Great Location & Excellent Reputation! 1200 sf w/4 ops **\$450k**

A-7751 SAN FRANCISCO - *Space Sharing*. GP seeks DDS to share office in renowned 450 Sutter St bldg. *Call for details!*

B-755 BRENTWOOD FACILITY - Med. Prof. Bldg. Health care/comm. area. 1,500 sf/2 ops & plumbed for 1 add'l **\$375k**

B-757 SAN RAMON - One of the best planned, spacious offices we've seen! Located off Crow Canyon near the freeway in busy retail shpng ctr. "Like new" office is 2,800sf w/ 2 fully equipped ops. Plumbing for 8 total **\$295k**

NEW! B-7881 TRI VALLEY, CA - *Facility Only* - Location, Location, Location! 1070 sf, 4ops, ADEC chairs and equipment. Fully networked Detric computers in each op. **\$400k**

C-690 SANTA ROSA - 1600 sf with 2.5 ops & plumbed for add'l. One of the most prestigious areas in Santa Rosa. Very mature landscape & beautiful office. Emphasis on Crown & Bridge, esthetics dentistry & prosthetics **Price Reduced to \$295k**

C-7361 SOLANO CO - FFS GP in thriving community! Spacious 2264 sf 6 op office near Yacht Club & Marina. **\$375k**

NEW! C-7811 SOLANO CO - 2,997 sf w/6 fully equipped ops + 2 Hyg ops + 1 add'l op! Buy the whole practice for \$1.3m or only 50% for \$650k. **Call for Full Details!**

NEW! C-787 SANTA ROSA - GP in very desirable area. 1700 sf, 4 fully equipped ops. Gross over \$300k last year! Write your own success story here. **\$150k**

D-764 SAN JOSE - South Bay's Premier Living. Shopping & Entertainment destination: SANTANA ROW! This acclaimed spa like practice has it all! 1500 sf & 3ops. Plumbed for add'l ops. **REDUCED TO ONLY \$450k**

D-767 Facility SARATOGA - Remarkable *facility* in affluent, charming community - Often listed as one of the "best places to live"! 1,178sf/2 fully equipped ops w/ room for additional growth and expansion. *Now offered at only \$199k*

BAY AREA CONTINUED

D-771 SAN JOSE - Incredible opportunity to own Practice & Real Estate! Desirable neighborhood. 1,375sf *Practice \$125k & Real Estate: \$495k*

D-779 SUNNYVALE - Well established GP in heart of Silicon Valley! 4 ops, 1050sf. Call for more information! **\$225k**

NEW! D-790 Facility Morgan Hill - *SPECIALTACULAR!* Dental Prof Plaza on busy intersection. 1,730 sf/5ops, 3 of which are fully equipped. *This is an Ideal Satellite Office for Specialty Practice!* **\$75k**

NEW! D-798 SAN MATEO - This one won't last long. Quality, well established GP. Dental Prof Bldg. 1250 sf w 4 ops **\$425k**

NEW! D-7971 SF SOUTH BAY - Quality Service - Excellent Reputation- Desirable Location! 28 years of goodwill in this Dental/Medical Prof Bldg. 1480 sf & 4 fully equipped ops. **\$650k**

NORTHERN CALIFORNIA

E-692 WHEATLAND - GP offers close commute to Roseville and Sierra Foothills. 31 yrs of goodwill, spacious 2000 sf, 5 op office. **\$325k**

E-769 SACRAMENTO - Quality family-oriented practice. 2,000 sf/4 fully equipped ops w/ plumbing for 2 additional ops Priced at **\$450k + cost of Cerec**

E-7121 SACRAMENTO AREA - Largely FFS. 1800sf, 4ops (+2 add'l plumbed). Highly visible, 2-story Prof bldg. **\$775k**

E-748 SACRAMENTO - Convenient location. 820sf/2ops. Plumbed for 1 add'l. Only **\$65k**

E-680 FOLSOM - Seller leaving behind all equipment & improvements! 2143 sf, 2 ops & plumbed for 4 add'l. Seller Will Consider ANY Reasonable Offer! **ONLY \$150k**

E-729 AUBURN - Busy retail shp ctr w/ excellent signage & good traffic flow. Well maintained FFS practice. 1750sf, 4ops. Plumbed for 2 add'l ops **\$300k**

E-753 CITRUS HEIGHTS - Estab. 25+ yrs. With little attention to marketing, production can be easily increased. 2,660 sf/9 ops. **\$950k** **REAL ESTATE ALSO AVAILABLE!**

NO. CALIFORNIA CONTINUED

NEW! E-782 ROSEVILLE-FACILITY - Spacious 1,850sf office. Open Bay w/4 chairs. Busy Pedodontic Practice in same building! **Offered at \$88k**

E-763 DAVIS AREA - Highly efficient FFS 1200sf, 3 op office. Close to Hospital & Medical Complex. Real Estate also available! **Practice: \$275k / Property: \$300k**

E-777 CARMICHAEL - 1000 sf, 4 ops in this quality practice. Located in Prof Dental Complex w/ample parking & excellent signage! **\$500k**

NEW! E-795 SACRAMENTO - This Highly esteemed FFS practice offers 1100sf and 5 fully equipped ops in Dental Prof Bldg. Just Beautifully remodeled with upscale sophisticated décor. **\$795k**

F-648 EUREKA - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. **\$265k**

F-7651 COASTAL EUREKA AREA - Near Thriving University. Vibrant student/staff population. Seller retiring. 2700sf, 6 ops. **\$515k**

G-751 RED BLUFF/CHICO - Known for special sense of community & small town living. Complete remodel ~5 yrs ago. FFS GP. 2350sf / 4 ops equipped. Plumbed for 2 add'l. **Short Sale - Current Lender Willing to Carry Qualified Buyer. Practice Offered at \$175k / Real Estate Also Available \$250k**

G-761 CHICO - Seller retiring! 1000+ sf w/3 ops. Attractive Med Prof Bldg. Vibrant community **\$150k**

H-634 WEST OF RENO - On the Feather River in Plumas Co. 1500 sf/ 4 ops, excellent location. Lease below market value. **\$250k**

H-668 NORTHEASTERN CA - GP with over 30 yrs goodwill. 4 ops in spacious 1600sf office. 2007 gr rpts exceed \$650k **\$395k**

H-709 CHESTER/ALMANOR - Wilderness of Plumas & Lassen Co. Well established rural area. 1,680 sf/5 ops. Real Estate is also available. **\$225k**

H-747 GRASS VALLEY - Respected 5op, 1665sf office priced to sale at only 55% of expected 2008 collections! **Only \$400k** Real Estate available well below appraised value!

800.641.4179

WESTERNPRACTICESALES.COM

Visit Us at the CDA Fall Scientific Session BOOTH # 654

Moscone South Convention Center September 11th - 13th

CENTRAL VALLEY

I-625 MERCED - \$1M practice for 595k. Newly remodeled! 2100 sf, 6 ops. Ready to go paperless. 60% FFS/40% Pvt Pay. Near Merced Mall in highly visible location. **\$595k**

NEW! I-6791 MERCED - FFS practice nets well over \$400K w/ a 150 day work year, 4ops, 1634sf. 25yrs GW Seller retiring, Great patient base & Staff ready to assist **\$680K**

I-685 TURLOCK - 1700sf, 7 ops. Avgs 14 patients & 11 Hyg Pats/day! Practice recently remodeled. Highly attractive free standing building. Mostly Adec Eqpmnt. **REDUCED TO \$350k**

I-772 Facility STOCKTON-Desirable, affluent health care/commercial area. 2,140sf/4 ops **\$250k**

J-720 FRESNO - State-of-the-art technology/ Attractive, well-maintained Prof Bldg. Affluent area of growth. 1,780 sf/5 ops. '08 Collections \$950k+! **\$675k**

J-733 TULARE/VISALIA-Desirable commercial area surrounded by schools, hospital & building complexes. 4 ops. **\$400k**

SOUTHERN CALIFORNIA

K-735 ALISO VIEJO FACILITY - Upscale 2 story Prof Bldg. 1,800sf/4 ops. \$4k sublet income at this location as well! **Now Only \$225k**

K-741 SANTA MARIA- Spacious ops and picturesque windows capturing scenic views. Well-maintained Medical/Dental Prof Bldg. 1,200+ sf/3 ops. Plumbed for 1 add'l op. **\$475k**

K-762 INDIAN WELLS- Well Respected practice w/loyal patient base. Newly remodeled, 1400+ sf, 5 ops **REDUCED! \$550k**

NEW! K-793 SAN DIEGO-2500sf & 4 fully equipped ops w/ plumbing for an add'l 2 ops. Highly Desirable Neighborhood **\$475k**

ARIZONA

AZ-584 EASTERN AZ - GP near busy Post Office, ~ 1,300sf, 3 op office. Real Estate also available! **\$350k**

AZ-724 PHOENIX- Serving Generations of families. Room to expand in this 1500sf, 5 op office Call for more info! **\$325k**

AZ-737 APACHE JUNCTION-Quality family-oriented practice in flourishing business community. Large, stable patient base and seasoned staff with strong management and marketing skills. 2,300 sf/7 ops. **\$680k**

NEW! AZ-792 PHOENIX-Get in on the ground floor of this "Restorative-Only" practice. Statewide advertising. Patients travel from all over the state to this practice. 1320 sf and 3 ops. Unique & Very Successful **\$250k**

NEVADA

LV-565 LAS VEGAS - Nice Prof bldg. 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. **\$395k**

LV-693 LAS VEGAS - Just Opened, State of the Art GP w/gorgeous build outs, 5 fully equipped ops. Highly visible corner location near Eastern & Flamingo. 1800 sq ft. **\$240k**

R-743 MINDEN - Spa like 5 op High-end State of the Art office. Full spectrum of restorative, cosmetic & implant cases. **Price Reduced to only \$498k** Prexion CT/3D imaging & intra oral camera available separately!

NEW! LV-796 HENDERSON - Master-planned community! Excellent location & easy freeway accessibility. Spacious, like-new office. 2,080 sf w/3 fully equipped ops & plumbed for 3 add'l ops **\$295k**

LV-756 LAS VEGAS-Brand new 1,600sf/ 3 op office (Plumbed for 1 addl op) Attractive & well-equipped in Rtl Shpg Ctr. **\$175k**

NEW! LV-791 LAS VEGAS - Receptive & Involved Patient Base. Low Cancellations and High Collections! 12-20 pats/day. 1900sf with 4 fully equipped ops + plumbed for 1 add'l. **Call for More Information \$325k**

NEW! LV-800 LAS VEGAS-Well Established FFS practice. Emphasis on prevention. Seasoned Staff. 3350 sf & 6 ops. **\$785k**

SPECIALTY PRACTICES

C-703 FAIRFIELD/VACAVILLE ORTHO "Clean, Efficient, and Quality" describe this practice. PRIME LOCATION w/ exc signage on major thoroughfare. 1000+ sf & 3 chairs in open bay. Price REDUCED! Now Only **\$250k**

LV-622 HENDERSON - PEDO - FFS, well respected, modern curb appeal, 1800sf, 5 ops w/plumbing for 1 add'l op. Offered at **\$295k**

K-653 GARDEN GROVE-ORTHODONTICS - single story professional bldg. Desirable area. 2200 sf 4 chairs in open bay. 2 private ops. **\$285k**

C-6821 SOLANO CO. PROSTHODONTICS - Personalized dental treatment in warm caring environment. 1040 sf with 3 fully equipped ops. Call for more info. **\$390k**

E-742 ROSEVILLE ORTHO FACILITY Build the practice of your dreams or move your patient base into this beautiful facility. 1,850sf w/ Open Bay & 4 chairs ***Strong referral base w/ busy Pediatric Practice in same building! NOW ONLY \$148k**

NEW! B-7801 CONTRA COSTA CO - TWO PERIODONTIC PRACTICES - Established over 33 years, these TWO FFS Perio practices await your talent & skill! Call for details on both offices. **\$725k**

NEW! I-7861 CENTRAL VALLEY-ORTHODONTICS - 45 years of goodwill. FFS practice sees 60-70 patients daily. Located in Professional Plaza. **\$370k**

NEW! B-7851 EAST BAY ORTHO - LOCATION is Superb! 35-40 pats per day. Prof Dental Plaza. 1380 sf / 6 chairs in Open Bay. **\$450k**

NEW! C-7841 WEST CO.CO. COUNTY-ORTHODONTICS - Well established—35-40 patients per day. Busy Plaza Setting near local Middle and High Schools. ~ 1350 sf & 6 chairs in open bay. Just off I-80 corridor. **\$400k**

NEW! D-7941 SANTA CLARA-ORTHODONTICS - Located in the highly desirable "SILICON VALLEY" 18 years of goodwill. 30-40 pats per day. 1200 sf with 3 chairs in open bay. Plumbed for one add'l. **\$225k**

Call for Free
Samples
877-777-3303

Pure Life
Supplies for a Cleaner Tomorrow

Call for Free
Samples
877-777-3303

SUPER SPECIAL OFFERS

FREE Digital Photo Key Chain



with any purchase
of 1 cs of Gloves

FREE iPod® Shuffle



with any purchase
over \$750

FREE iPod® Nano



with any purchase
over \$2,000

FREE iPod® Touch

WOW!



with any purchase
over \$2,750

FREE SHIPPING

Serenity

Latex Lightly Powdered



60 Bx.....**\$3.59**
20 Bx.....**\$3.85**

PureSkin

Latex Powder Free Textured



60 Bx.....**\$3.99**
20 Bx.....**\$4.25**

Nova

"Super Stretch" Nitrile Powder Free



60 Bx.....**\$4.69**
20 Bx.....**\$4.85**

Vitex

"Stretch" Vinyl Powder Free



\$3.95

Face Masks

Blue or Pink



BUY 9
GET 1
FREE

50/bx **\$3.95**

Cotton Rolls



2000/cs **\$7.95**

2 Ply Dental Bibs

All colors available



500/cs **\$14.95**

5oz Plastic Cups

All colors available



1000/cs **\$17.95**

Saliva Ejectors



1000/cs **\$21.95**

Non Woven Sponges



2"x2" 5000/cs **\$19.95**

4"x4" 2000/cs **\$37.95**

Prophy Angles



144/cs **\$32.95**

500/cs **\$109.95**

Sterilization Pouches

3 1/2" x 10"



\$6.95

All Sizes Available

BUY 8
GET 2
FREE

Guaranteed Lowest Prices!

TO ORDER PLEASE CALL (877) 777-3303
www.PureLifeDental.com

OFFICE SPACE to Share with GP in Palm Springs Area. 9 ops, all digital. Great for Specialists or P/T GP. 215-873-3253.

IMPLANTS-IN-HOUSE Have IMPLANT Patients? STOP referring patients and PROFITS out! DDS with formal post-grad training in all aspects of Implant Dentistry will place implants in YOUR OFFICE. I bring my own equipment. Clean, Gentle & Caring. 310-993-4474.

DENTAL & MEDICAL OFFICE FOR LEASE 4 ops 1500 sq ample parking, prime location Bear Creek area in Merced CA. Contact 209-723-3221 sueintawan@ymail.com.

Assistant chairs for sale 2 assistant chairs never used very clean. Dark pink. \$150 each. please call (408)997-9027.

For Sell Porter MXR N2O Flowmeter with Clean Air scavaging unit 559 625-5229 or happydds60@aol.com.

Oral Surgery office for lease in bakersfield,xn:t location,call 661-204-8334.

Pomona Selling equipment and patient charts with or without leasehold improvements. Owner relocating and motivated. Will entertain all offers. 909-618-3953.

PRACTICE FOR SALE Dental office with 3 operatories in busy shopping center in Irvine for sale (949)400-4677.

Electrosurgery Unit Latest Bipolar technology by Bident. Barely used. Includes variety of tips. \$2,000 (half price). 949-380-0315.

I am a USC grad seeking an associate position. Available weekends, weekdays, evenings. Can Relocate. Email me for resume madelenablasucci@yahoo.com.

Office space to share in Santa Barbara. I am only there 2 1/2 days a week. 805-403-1216 prefer specialist.

Afghanistan Dental Relief Project needs surgical instruments, cavitrons, non-electric dental chairs, lab eqpt, supplies, small eqpt. Santa Barbara, 805-963-2329.

"Wood and Delgado are honest, accurate, efficient and confident attorneys." Philip B. Potter, D.D.S., San Clemente, California-See our ad on Pg. 2.

ENDODONTIST AVAILABLE to see patients in your office. Reliable, friendly and efficient. Will bring all equipment/supplies. Call (310) MAZ-ENDO.

CALIFORNIA SIERRAS Big City Practice sited in desirable Sierra location. On 4-day week with 6-weeks off, practice produced \$980,000 in 2008, collected \$972,000 and realized Profits of \$388,000. Beautiful facility. Go to www.PPSsellsDDS.com for full particulars.

Daylight loader for Velopex Vita shade machine, Nova HighQ 200w illuminators w/headlight. Plastic water bottles. 805 386-3199. charles.scholler@att.net.

Sterilization Pouches \$6.95 (Buy 8, Get 2 Free)Call PureLife Dental at 877-777-3303.

Dental Corporation for sale in bakersfield, collecting over 1.7 million 2008, serious buyers only, call 661-220-0165 for details.

EQUIPPED OFFICE AVAILABLE FOR DAILY/WEEKLY/MONTHLY RENT/LEASE IN BEAUTIFUL DOWNTOWN BURBANK! Call Steve or Dina @ 818-557-0996 for details.

The Orange County Dental Specialists in Irvine currently has an opening for an Endodontist. This position is offered at the associate level leading to a partnership. Please fax your resume to (866)583-4490.

FREE! FREE!! FREE!!! Place your FREE reader ad in The Dental Trader anytime. Use the form in the back of this issue or online at www.dentaltrader.com.

Need dental equipment delivery system, chair, x-ray and processor, curing-light, and more etc. pictures/list luck7773@yahoo.com or 818 352-7207.

used MDT compressor double head, works good \$995 OBO please call 3103903565.

BEVERLY HILLS Beautiful Modern Centrally Located Fully Equipped Three Operatory Office for Sublease. Free Validated Parking. Ryan (310)962-0670.

ZOOM 1 LIGHT & STAND WANTED ready to sell? email me bracesonthego@aol.com.

GENERAL PRACTICE FOR SALE LANCASTER, CA, 93534: 5 OPS. IN A PROFESSIONAL BLDG. ESTABLISHED 30+ YEARS,1ST FLOOR, 2000 Sq. Ft., INS.+CASH ONLY, GROSS 400+ K, ASKING \$325K, SELLER MOTIVATED, CALL 818-554-5629.

FINANCING for PRACTICE ACQUISITION must not be a luxury. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

X-ray View boxes for sale 2 available. \$25 each. please call (408)997-9027.

EVA #2 DIGITAL X-ray Sensor (Retail: \$8,000) EZ USB Intra Oral Camera (Retail \$1,000) Both brand new: Sell: \$6,500. Call 800-273-5033.

SAVE MONEY... DRY VACUUMS \$3,395.00 "NEW" Call 909-519-1451.

Need a loan for Practice purchase, start-up, expansion, or refinancing. Call Professional Practice Capital at (800) 456-2779.

Anaheim Hills partnership for sale \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

For Sell Gendex GX770 X-Ray unit 559 625-5229 or happydentist60@aol.com.

BUSY PRACTICE IN VENTURA HIRING G.P.'s, PEDO, ORTHO, & O.S. E-mail resumes to; pistoleroedk@yahoo.com.



The Art and Science of Dentistry

San Francisco, September 10-13, 2009

Visit cda.org/sf09 for details

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

Dentist Needed Minimum Five years of experience in Fixed and Removeable Prosthetics, Endodontics and Cosmetic Dentistry Needed. Busy well Managed office, Torrance Area, fax Resume to 310-471-5658.

Dental Office for sale Beautiful cosmetic office with 5 operatories in major retail shopping center-Aliso Viejo, Img (949)362-8523.

WEST SFV PRIVATE STATE OF THE ART PRACTICE-4-SALE. 3-OPS, 1200 SF, DIGITAL X-RAYS, INTRAORAL CAMERA. SELLER RELOCATING. PROJ.2009-\$750k. latinadds@gmail.com.

Dental Office for sale in Santa Maria. 2008 collect 612K. No Hmos or dental. Four ops, three equipped. email santamariadds@gmail.com.

Space for lease or a dental office for sale in Culver City area, Please call 310-390-3566 ask for Shawn

DENTAL OFFICE FOR RENT IN TORRANCE; If you are looking for a place to practice (Wednesday or Thursday) a week bring your own supplies. pls. Call Freddie 310-365-3583 for details.

OFFICE SPACE FOR LEASE Orange County, Grocery Anchored Shopping Center and Anytime Fitness 24hrs Gym. High Traffic and Accessibility off 405 Fwy. Population within 3 and 5 miles: 220,000 and 654,000 respectively. Average household income one mile at \$94,000. Competitive leasing prices and terms. Parking no additional charge. Detailed leasing package at www.theretailcenters.com. Questions? Please contact 310-474-8844 x110.

Bellmount x-ray unit ACURCY model 071A \$1000. Good conditions call 310-390-3565.

New fully furnished Dental Office with 3 operatories and X-Ray. Great Location, 1000 sq feet. For Rent, MUST SEE! CALL: (909-798-7100).

PERI PRO XRAY devlopr rinn xcp kit- Best offer, if non profit org, will donate. you pick up. 916-448-1821.

ORTHODONTIST AVAILABLE to see patients in your office. Twenty years experience. Extremely Efficient and Effective. Why refer out? 310 804 8889.

Aliso Viejo Office for lease/rent Beautiful cosmetic office with 5 operatories in major retail shopping center. Img (949)362-8523.

Caring, hard-working & energetic USC Graduate seeking employment as FT/PT Associate or Temp. Skilled in OS & Endo. omarck75@gmail.com/310-895-5707.

Legal Tip Can your attorney value a dental practice? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Every Patient Is Approved! Zero Interest Patient Finance Program, Instant Credit Approvals, Low fixed monthly fee so you can keep 100% of your revenue. Call Healthcare Finance Direct LLC 877-874-3877.

PRACTICE FOR SALE Lancaster - Established 28 years. Great location near a hospital, in a medical community. Grossed \$664k+ in '08. 888-277-6633. AGENT.

WANTED: BAY AREA GP OFFICE TO PURCHASE or GP ASSOCIATE POSITION. I'm experienced with good bedside manners. Davisice@gmail.com 415-812-3642.

DENTIST WANTED Modesto, CA, General Dentist 1-2 years experience PT/FT Fax resume 209-543-7602 or email kmt0533@clearwire.net.

IMPLANT MENTORING Bring your patients to our surgical center and learn implant surgery and implant prosthodontics. We supply everything from grafting material, implants, membranes, suture etc. I was trained at Loma Linda University Center for Implant Dentistry, the only full time 3.5 year implant residency program in the country and currently teach implant surgery to the residents LLU. Call 909.307.0770.

Need something but can't find it? Call Bruce at The Dental Trader at 877 888 4237. I have a comprehensive database of dental companies developed for the past 25 years...I can help you find what you're looking for.

Looking for part-time ORAL SURGEON in SACRAMENTO Area. Base and/or production - Negotiable. Please contact: davidparkdds@yahoo.com.

Hundreds of new patients will pour thru your door regardless what the economy is doing... GUARANTEED! Visit www.AttractDentalPatients.com.

LANCASTER PRACTICE FOR SALE BY OWNER 28 yrs. good-will. 4 Ops. No HMO or Medi-cal. 2008 collection \$651,000. Asking \$450,000. 661-943-2240 lanc.dental@yahoo.com.

Sylmar Dental Practice Great location. Leasehold and Equipments only, 1900 square feet (3 equipped and 2 plumbed) \$50,000 (818)362-0629.

DENTAL SUITES FOR LEASE IN TORRANCE & MANHATTAN BEACH CALL SUSAN BRODY (310)792-3650 or susanb@stevemillerco.com STEVE MILLER CO. SPECIALIZING IN DENTAL/MEDICAL REAL ESTATE SERVICES.

ASSOCIATE WANTED in Bishop, Ca. 45 minutes from Mammoth Lakes Ca. willing to work with Denti-Cal. 760-873-3022.

KOREATOWN (Los Angeles) Dental Office for Sale. 3 op, 1 plumbed, 1200 sf. Pano, Intraoral Camera, Excellent Location. Call Dr. Kim 213-842-1284.



SCAGD Presents Continuing Education Meetings



Sunday, September 13: The Fundamentals of Implant Dentistry Lecture & Workshop 8 CE Units

Jin Kim, DDS MPH, MS

Tuition:

AGD members: \$99-\$109

Non-members: \$119-\$139

Embassy Suites Anaheim South,
Garden Grove, CA

For information or to register,
call SCAGD at 310-471-4916

Friday & Saturday, October 2-3 Implant Placement, Restoration & Bone Augmentation Workshop for all Dentists 14 CE Units

Limited to 24 Dentists

*The March, April & July
workshops sold out fast!*

Tuition: \$595

Location: Friday in Calabasas;
Saturday in Encino

For information or to register, call
SCAGD at 310-471-4916

Sunday, December 6: Orthodontic Treatment Appliances by GPs, How to do it yourself 8 CE Units

Rob Vies, DDS

Tuition: AGD members \$99

Non-members \$139

Includes Breakfast & Lunch

Registration: 7:00 am, Program 8:00 am - 4:00 pm

Embassy Suites Hotel - Anaheim South
11767 Harbor Blvd., Garden Grove, CA 92840
714-539-3300

The California Academy of General Dentistry is sponsoring a continuing education dental implant meeting in Southern California, co-sponsored by Delta Dental of California.



Saturday, November 7, 2009



Implant Placement, Bone Augmentation and Restoration for All Dentists 8 CE Units

Speakers: Raymond Choi, DDS, Jerry Peck, DXLT, Muna Soltan,
Moderator: Robert Garfield, DDS

Tuition: AGD Members and Delta Dental of California members: \$85

Dental Auxiliaries: \$115; Non-members: \$215

Course Objectives: Attendees will learn to diagnose and treatment plan for replacing single teeth and securing loose dentures, keep proper records for compliance with The Dental Practice Act in California, order and interpret the new 3-dimension digital cone-beam CT scans with computer generated surgical guide templates, place and retrofit mini-implants to your patients' loose dentures and RPD's, place and restore missing single and some multiple teeth, understand the language 'code' to communication for patient case acceptance, direct the treatment and work with specialists on the cases that require it.

Crowne Plaza Anaheim Resort, 12021 Harbor Blvd., Garden Grove, CA 92840.

Time: 7:00am to 8:00am Registration, Lecture from 8:00am to 5:00pm

Registration Form

Name _____ AGD # if member _____

Address _____ City _____ State _____ Zip Code _____ Telephone _____

Fax _____ E-Mail _____ Course Date _____

Credit Card # _____ Expiration _____ Amount _____

Zip Code for Credit Card Statement _____ If paying by check, Check Number _____



Mail or Fax Registration to SCAGD c/o Robert E. Garfield, DDS,
2720 Aqua Verde Circle, Los Angeles, CA 90077
Fax: 310-472-6729 Telephone: 310-471-4916



GLENDAL OFFICE EMERGENCY SALE Reduced price 49K. 2 ops. All equipment and ~450 charts. glendalesale@gmail.com for more info.

used panelipse panoramic x-ray \$2500 OBO please call 3103903565.

2 operatory hi tech office for rent or sale. west los angeles. call 310- 477-7701.

General Dentist available FT to Associate or Buy. UCSF Grad with More than 5 years Experience. Shirley- 650-314-0061 or shirleydds@yahoo.com.

used panelipse panoramic x-ray \$2500 OBO please call 3103903565.

Afghanistan dental relief project seeks non-electric dental chairs, cavitrons, surgical insts, supplies, small eqpt, lab eqpt, donation; 501c3 non-profit. 93101; call 805-963-2329.

Experienced DDS looking to purchase Bay Area (San Jose-Peninsula) general practice. Willing to associate before buy-out. (415)505-5365.

Aspera air compressor great to practice with on cart 115 v made in Italy \$120 or BO 650 873-4776.

ASSOCIATE WANTED in Bishop California 45 minutes from Mammoth Lakes California willing to work with Medical. 760-873-3022.

WANTED GP with HMO EXPERIENCE in COVINA Email resume to: davidparkdds@yahoo.com.

STOP REFERRING OUT TEAM OF 2 ORAL SURGERY SENIOR RESIDENTS WILL DO ALL OF YOUR SURGICAL PROCEDURES IN HOUSE. ALL INSURANCES ACCEPTED. CALL 818-253-5223.

Working Capital loans without stress LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

HIGHLAND (3) op G.P. 2 ops eqt'd with newer eqt, 3rd op plumbed & eqt'd with an older chair & an x-ray. Located in a shop ctr with a grocery store. Cash/Ins/PPO and a very small % of Healthy Families. No HMO's or Denti-Cal. (18) new Pts./mos. Gross Collections ~ \$250K/yr on a (4) day week. D&M Practice Sales 818.591.1401 License #01172430.

dental/oral surgery office for lease in Tustin, CA Beautiful location at 1076 E 1st st. 2539 square feet. See pictures and info at tustinoffice4lease.com. 714 606-9194 or 949 338-2112.

Front Office Coordinator FT/PT at GP, Fremont, Experienced, Friendly, Eaglesot/Dentrix experience must. FAX Resume (510)226-7424.

MIDWEST FIBER OPTIC SYSTEM FOR HANDPIECE \$200.00 WORKS FINE. DR. ROBERT NOLAN MARINA DEL REY, CA 310-628-9744.

Need a fresh start to grow your practice? Debt consolidation and practice refinance can free up your cash flow. Call Bob Affleck at 949-422-0846

OFFICE SPACE FOR LEASE PRIME LOCATION: West Los Angeles, Westwood Blvd. cross street Pico. Below Market Lease Rate, \$1.65 a sq ft. for 2,138 sq ft. Near Westside Pavilion Shopping Mall. Excellent Street Visibility and High Traffic. Average household income one mile at \$150,000. 4 parking spaces, no additional charge. Leasing package at www.theretailcenters.com. Questions? Please contact 310-474-8844 x110.

"I have used LIVEWIRES ORTHODONTICS for 8 years, they are friendly, cooperative and always make it specific to my patient's needs. I couldn't be more satisfied." Dr. S. Sethi, DMD. Give LIVEWIRES a call to request a free catalog at 330 793 9423.

SELL DIRECT to buyer and avoid broker fees. Small town, big city, no HMO/noDentiCal practices Email: devloux@yahoo.com.

"I've achieved success" will be your morning mantra as you open the doorway into this fantastic dental practice in PALM DESERT. Located right on Hwy 111, this is the practice you always imagined, Cash flow profit around \$300k. 5 ops, 1400+ sf. (K-762) WPS 800-641-4179.

KEEP YOUR ORAL SURGERIES \$\$\$\$ AT YOUR OFFICE. 20 YEARS EXPERIENCE. % OF PRODUCTION. VERY FAST. HIGHLY PRODUCTIVE. BILINGUAL. CONTACT ladentalspecialties@gmail.com.

SPECIALISTS!! OFFICE SPACE FOR LEASE... 2 op, 1100 sq ft..LAGUNA HILLS...call/email for details (949) 291-3443, aidashahangian@yahoo.com.

I am looking to buy a practice in Santa Maria area. Please contact smdental68@yahoo.com.

30 year old panelipse machine available in Santa Rosa. Good working order. Make an offer. You haul (415)307-0493.

NE Bakersfield Dental office for sale 3 year old equipment turnkey. No charts. \$40,000. Available 8/1 (661)872-2170.

Life time opportunity! A property near Angel stadium for sale, you can build your own dental suit, become a big strip mall owner call (949)421-7898.

Sunday Continuing education courses approved by Dental Board Of California by PDS. For more information please call 1-866-4 CALL PDS or 1-866-422-5573.

Woodland Hills/Calabasas Specialists! Space for lease in Medical/Dental Center on Ventura Blvd. Rent includes signage+parking. Call 818-591-0123.

New graduate looking to purchase a second hand panorex machine. Please call 818-388-2737.

SOUTHERN HUMBOLDT COUNTY'S CARBERVERVILLE \$65,000 buys practice which collected \$315,000+ in 2008 with Total Profits of \$103,500. Seller purposely works 3-day week. Go to www.PPSsellsDDS.com for full particulars.

Full Service Collections

Improve your cash flow and increase your bottom line.

Saves your valuable time and resources.

No Collection = No Charge.

Sensitive to the Doctor – Patient Relationship.

We feature:

- **Commission Fee Only.**
- **Free Credit Bureau Reporting.**
- **Spanish Speaking Collectors.**
- **Full skip tracing and legal department.**
- **Comprehensive month end and on demand reports.**
- **Friendly experienced staff**

DCC, Inc.

269 S Beverly Dr – Suite 439
Beverly Hills, CA 90212



**Direct Credit
Control, Inc.**

Dental Collection Specialists

www.DirectCreditControl.com

Tel (888) 860-2950

Powder Free Latex Gloves \$4.25/bx..Lowest Price Guaranteed....Call PureLife Dental at 877-777-3303.

IMPLANT MENTOR Two So. Cal GPs would like to hire independent periodontist to train and mentor us in placement of implants for our patients in our office. To set up a meeting contact docere5@gmail.com.

used BOBeats cavitron works good \$250 OBO please call 3103903565.

"After seven years I can say LIVEWIRES ORTHODONTICS offers GREAT QUALITY and GREAT PRICES." Philip Leone, DDS. Give LIVEWIRES ORTHODONTICS a chance to impress you! Call 330 793 9423 for a free catalog.

Proma425 delivery system two handpiece holder + belmont light excellent condition \$750.00 marina del rey, ca 310-628-9744 robert.

Orthodontist needed for a private gp office-longterm commitment, percentage only-must be experienced and personable-los angeles-wilshire and fairfax-call (323)931-9161.

Anaheim Hills partnership for sale \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

BELMONT023 X-RAY MACHINE EXCELLENT CONDITION. BUYING NEW DIGITAL UNIT. MARINA DEL REY, CA \$750.00 DR. NOLAN 310-628-9744.

SAN JOAQUIN COUNTY ORTHO NOW AVAIL Well established and successful Ortho practice in 1,860 square foot modern, networked office with 8 chair open bay. Panorex, Intra-oral cameras, as well as a cephalometric x-ray machine are included. 2008 GR \$1M+. Asking \$710K. Contact Carroll & Company (650) 403-1010, www.carrollandco.info.

Anaheim Hills partnership for sale \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

PRACTICE FOR SALE San Diego CHULA VISTA (Eastlake) ORTHODONTIC Practice 2 yrs NEW. Stunning Office. 6 Ops SDPS: 760-599-7828.

Success in obtaining FINANCING depends on who is working on your behalf. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

Moreno Valley Dental Practice 4 OPS Fully Equipped, Leasehold And Equipment Only. Office Located In A retail Shopping Center. Buy Or Lease Owner Is Very Flexible. For More Information Call (951)-452-6460.

Doctors chairs for sale good conditions \$150 each. call 310-390-3565.

SELLERS WANTED Qualified Buyers urgently seeking practices in all areas. Confidentiality Maintained. 888-277-6633.

Incredible O.C. opportunity Doctor wants young dentist to energize the practice. Six ops in practice that grosses \$800+K/yr. Some updating is needed, but patients, staff, and cash flow can help turn practice into a premier practice quickly! Be an entrepreneur - freshen up the look of the office or upgrade to digital and see this practice go to seven figures, easily! Call AFTCO at 800-232-3826.

CUSTOM DENTAL CABINETS 20 yrs (Free Estimates) Call 909-519-1451.

\$100,000 MORE PER YEAR offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available www.SchoolBuilderPlus.Com Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

San Luis Obispo For lease or sale. Beautiful office in premier office plaza. Four operatories, 1250 sq ft, available in late September 2009. Call 805-438-5585.

PEDODONTIST Looking for Pedodontist near Sacramento area. Compensation negotiable!!! 310-403-1117 Email: rcdentalgroup@yahoo.com.

PROSTHODONTIST, ORTHODONTIST Oral Surgeon wanted, Northern CA (El Dorado Hills). Gorgeous, state-of-the-art multi-specialty group. See www.myniceteeth.com, Respond: gene@myniceteeth.com.

Gendex X-ray Processor in good condition and other small equipments for sell, for a list of equipments email us ramydental@att.net.

DA or RDA needed PT in Lancaster New grads OK Call 661-645-1019 Alex.

POMONA practice for rent/share specialist only 5 ops 3 newly equipped.computerized/digitalplease contact stmoisesdental@yahoo.com.

Dentist seeking to purchase general practice from retiring dentist in Fresno area. 530-262-8837 DDSFresno@gmail.com.

Periodontist/Implant Surgeon Available In-House For Your Office in the Greater San Francisco Bay Area: PerioSurgery/Implant Surgery/Regenerative Therapy/3rd molar extractions. bayareaperio@gmail.com or call (617) 869-1442.

Parkell Turbo Sensor for Sale. Great Working condition. Retail \$569. Sell for \$400. 949-573-8244 binhoang@yahoo.com.

DENTAL OFFICE FOR SALE CULVER CITY 1850 sq ft New building, 1st floor, new equipment, ample parking. Call 310-488-3557.

Legal Tip Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

LSM chair del unit and light in good conditions almost new \$2500. Call 310-390-3565.

Vident AGF Stain and Glaze oven Great working condition. Selling because want to buy one with vacuum. \$800 949-573-8244 binhoang@yahoo.com.

used electric wax heater works good \$50 please call 3103903565.

LEASE ONE offers lease/financing for all dental & office equipment. Dr. Macias from Burbank says, "Lease One had me approved & financed within a week with little paperwork." Call Lester: 805-217-9896 Email: lester@leaseone.com.

RANCHO MIRAGE new office available full time for space share, 7 ops, 5 equipped, all digital, Free Standing, (760) 776-5025.

Orthodontist needed to share space at beautiful Pediatric dental office in Beverly Hills. No Start up cost and lots of potential to get referrals. Please email : pedsdds@gmail.com.

Irvine - location -location -location 2 room for sub lease in dental office (\$1500)/royatoomarian@yahoo.com.

DENTIST WANTED at least 2 years general dental experience, FT/PT work in Modesto, CA, Fax 209-556-0188, call 209-534-6750.

LANCASTER PRACTICE FOR SALE by original owner. 28 years goodwill. 4 ops. 3 year average \$698,000/yr. lanc.dental@yahoo.com 661-943-2240.

Dentist seeking to purchase general practice from retiring dentist in Redding area. 530-262-8837 or email: DDSRedding@gmail.com.

WISE DENTAL REPAIR Highspeed Overhauls \$79.95 FREE SHIPPING! Complete Handpiece Repair WWW.WISEDENTALREPAIR.COM 888-411-6933.



MAKE HAWAII HAPPEN

**REGISTER TODAY!
JOIN YOUR COLLEAGUES IN PARADISE
TO CELEBRATE 150 YEARS OF EXCELLENCE.**

Visit www.ada.org/goto/session and:

- Register and book your travel and housing now using the ADA's One Source.
- Download a digital version of the Preliminary Program.
- Choose from among more than 180 cutting-edge CE courses.
More than 60% of CE course seats are free with your registration.
- Get tickets for the ADA's fabulous special events.

Find out how affordable Hawaii can be! Contact the ADA's One Source at 1-800-974-2925 (toll-free, U.S. only) or 1-847-996-5876 for travel information.

To request your copy of the 2009 Preliminary Program, send an e-mail to annualsession@ada.org, or call 1-800-232-1432 (toll-free, U.S. only) or 312-440-2388. For the latest details, visit www.ada.org/goto/session.

150 years
1859 2009

HAWAII

American Dental Association

150th Annual Session
September 30-October 4, 2009

Call Bob to find out how your practice can work for you! Use the equity in your practice to fund your retirement. Call Bob Affleck at 949-422-0846.

EXPERIENCED ORTHODONTIST to take care of your patients in office so you don't have to refer out. Salinas-Greater Bay Area. Email: ndportho@yahoo.com.

Office for specialist to sublet. Nice medical building in Lancaster 1500 sf close to Antelope Valley Hospital Call 661-645-1019 Alex.

5 OPS PLAN APPROVED 1200 SQ OFFICE. BUSY PLAZA IN HARBOUR CITY. LOW RENT. CALL 818-325-9995.

Laser for Sale Biolase Twilight, lightly used, \$12,000 o.b.o., includes bleaching, fiberoptic & extra fiberoptic wand. (310) 920-0528 mleeqtpi@earthlink.net.

Implants + free abutment in your office by Implant specialist. Will bring everything, wax up + stents, surgery + abutment, you cement crown.cali.implants@gmail.com.

WANTED: NAPA VALLEY Dental Practice Associate position, to partner, to buy outright. Seeking immediate opportunity! 661-317-4774.

WOODLAND HILLS (3) op computerized G.P. in a strip center on a main blvd. Excellent exposure, visibility & signage. Digital x-rays & intra oral camera, Dentrux software. Cash/Ins/PPO. No HMO's and no Denti-Cal. 1-800 Dentist Provider. 2009 projected gross collections of \$725K+. Seller is moving and taking an academic position but will transition. D&M Practice Sales 818.591.1401 License # 01172430.

SAN MARCOS TURN-KEY, PRIME STREET-FRONT LOCATION, NEWLY REMODELED 1237 SQ FT OFFICE, BRING YOUR PATIENTS, AVAILABLE IN 1+ YR, \$500K, 760-207-4578 EVENINGS.

PERIO & IMPLANT STUDY CLUB Accepting new members. Monthly meetings held on Friday in San Pedro. (8 meetings/yr.) Hands-on teaching by Dr. Kenny, Chairman of UCLA Periodontic. Call Dr. Thein at 818 248-1991.

ENCINO-2 OPERATORY OFFICE FOR RENT BEAUTIFUL SETUP, GREAT LOCATION, 4-5 days/week. GREAT TERMS. call 818-625-6030.

With our 100% GUARANTEED you can't lose. Hundreds of new patients are at your fingertips. Just visit www.AttractDentalPatients.com.

EXPERIENCED ORTHODONTIST AVAILABLE for P/T or F/T in Central Valley. I'll make your patients happy. toothpayne@yahoo.com.

CEREC 3D by Sirona w/accessories. Porcelain blocks, burs, software, milling unit, powder meister. Asking \$40,000 contact office 209-578-4001.

Beautiful dental office in the Monterey Bay Peninsula for sale. 1300 sq ft with 2 ops. and another plumed. Call (818)445-2019.

Space for lease or a dental office for sale in Culver City area, Please call 310-390-3566 ask for Shawn.

ANESTHESIOLOGISTS STOP THE SCREAMING! In-office sedation services by experienced M.D. anesthesiologist- pedo/adults -Medi-Cal and most medical insurances pay for children less than seven-introduce this valuable service into your practice-Call now 800-853-4819 info@propofolmd.com.

ONE OF A KIND BEAUTIFUL, INTERNATIONAL NON-TECHNICAL DENTAL ART COLLECTION. FRAMED, READY TO HANG. POSTERS, ETCHINGS, GUACHES, ETC! 310-552-1490.

DENTAL OFFICE FOR RENT IN TORRANCE; If you are looking for a place to practice (Wednesday or Thursday) a week bring your own supplies. pls. Call Freddie 310-365-3583 for details

Work and Practice in the Beautiful Collegiate Community of Davis, CA! Highly efficient FFS 1200sf, 3 op office. Close to Hospital & Medical Complex. Real Estate also available! Practice: \$275k / Property: \$300k (E-763) WPS 800-641-4179.

WANTED USED LITTON PROCESSORS 707-996-4519.

Panoramic X-Ray and Film Processor Pano: Siemens 1987 model OP 10A with Orthophos model 72-40-070-X1426. Film Processor: Air Techniques A/T2000 XF 2003. \$4500 for Both. Great condition. Please call Ken at 916-925-9222.

WANTED: NAPA, CA DENTAL PRACTICE Prefer to be an associate, would partner, or BUY. 661-317-4774. Motivated Dr.

ODYSSEY DIODE LASER FOR SALE! Excellent condition: \$11,000.00 new, 4 yrs old, will sell for \$7,000.00> staff@smilesartistry.com/760-564-7004.

Seeking full-time DA/RDA for San Jose practice including Saturdays. Must be high energy detail oriented friendly person. Fax 408-493-4585.

IMPLANTS & DIFFICULT SURGERY In house. IVsedation. ICOI+AAID member. My equipment. 18 years experience. Call Now (818) 793-1850 or (661)435-0495.

Existing GP offices for RENT for specialties in Fontana and Rancho Cucamonga. Pano available in Fontana. Call 818 2094660 Dr Vahan.

Brand new office available in San Bernardino. Option to Lease or Buy. It Anchors a grocery store Fiesta Call (909)-913-4916.

ORAL SURGEON, PROSTHODONTIST needed, Northern California (El Dorado Hills). Multi-specialty practice, see www.myniceteeth.com; www.myseminarroom.com; gene@myniceteeth.com, 916-730-2761.

L.A. 7000 Sq. Beautiful Dental Office Pano, 12 Chairs. FREE to Competent, Lucky Doctors. Please send resume ezimplant@yahoo.com.

Make New Friends - Save Money JOIN US!

PUNJABI DENTAL SOCIETY

AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION
PROMOTING EXCELLENCE IN DENTAL EDUCATION.



FREE Continuing Education Units to Dental Students and Retired Dentists.
Approved by Workman Compensation Insurance Rating Bureau for
Group Discount. **SAVE 8% to 33% on Workman Compensation Insurance.**

**Provides 56
Units/year of
Continuing Education
in Applied Clinical
Dentistry on Sundays.**



**Member Discount
on Financing of Dental
Practice, Equipment,
Home, Refinance &
Commercial Loans**

**Dr. R. Salwan, President
Dr. D.P. Singh Nagra, Chairman**

For more information on activities and upcoming Seminars please call:

1-866-4-CALL PDS OR VISIT US AT **www.pdsociety.com**

Life Membership \$40.00 open to Everyone
Foreign Dental Graduates Need Guidance to get admission in Dental school. Please contact us.

Proud to provide Scholarship to needy Students • Conduct Dental Awareness Camps

RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS



WESTERN PRACTICE SALES

John M. Cahill Associates

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

We offer unsurpassed exposure - Marketing your practice in all of the major journals, including Dental Economics.

As the only brokerage firm that represents sellers and locates buyers throughout California, Nevada and Arizona, Western Practice Sales/John M. Cahill Associates not only offers personalized service, superior credentials, combined resources, data base and networking power but also experience, expertise and exposure that is unsurpassed in the industry today.

"Owned by Dentists, Serving Dentists"

Edmond P. Cahill Frank X. Farry, MBA Timothy G. Giroux, DDS Jon B. Noble, MBA John M. Cahill, MBA

800.641.4179

westernpracticesales.com

Looking for PEDODONTIST in SACRAMENTO area. Flexible schedule. Compensation negotiable! email: rcdentalgroup@yahoo.com.

DENTAL SUITE FOR LEASE IN OXNARD 1100 SF, 4 Ops. Excellent location in busy retail center. Move-in ready \$2,200 Month NNN Contact 805-386-2312.

Powder Free Nitrile Gloves \$4.85/bx...Lowest Price Guaranteed.....Call PureLife Dental at 877-777-3303.

IMPLANT MENTOR Two So. Cal GPs would like to hire independent periodontist to train and mentor us in placement of implants for our patients in our office. To set up a meeting contact docere5@gmail.com.

LUXURY, PEACE, SERENITY Words that will come to mind each time you pass the beautiful cobalt tile fountain in this amazing dental spa. Located on the elite SANTANA ROW in San Jose. Offering customized visits in 3 op, 1500 sf office. (D-764) WPS 800-641-4179.

"They were clear, concise and had a good knowledge of the law in this highly specific area. I would recommend Wood and Delgado above all other attorneys. The others didn't compare." Nicholas N. Gadler, D.D.S., San Diego, California-See our ad on Pg. 2.

NEW ROCHELLE, NY INCOME-PRODUCING BUILDING FOR SALE. 1ST FLOOR DENTAL OR MEDICAL (MULTIPLE OPS, LARGE SF), APARTMENTS ABOVE. CALL 818-591-0123.

"I have used LIVEWIRES ORTHODONTICS for as long as they've been open, they strive for perfection on both ends of the case." Dr. M. B., DDS. Give LIVEWIRES a call to request a free catalog at 330 793 9423.

Orthodontists Beautiful GP practice in Murrieta. Share and pay no startup cost. Plenty of referrals. Dr Pourshirazi 951-775-5536 email h.pourshirazi@yahoo.com.

2 LSM chair and delivery unit with light. Like new \$1995 OBO please call 310 390 3565.

SANTA ROSA'S DOCTOR'S PARK IDEAL FOR SPECIALIST Opportunity to acquire "turn key" office and 12.5% interest in landmark dental building for \$200,000 with Seller financing! Three fully equipped & computerized Ops with digital radiography. Owner's growing practice required larger facility, thus making this opportunity available. Go to www.PPSsellsDDS.com for full particulars.

Expanding your practice? LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

Boyd "Perspective" Chair \$500; Contour Pump-base Chair \$350; 6 cases (100/case) Vertical 1" Expandable Files \$240 209-474-1510 Dr.Toy.

REFINANCE your high interest loan. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.



“We Manage Events for the Professional Going Through One of Life’s Important Transitions: The Sale or Purchase of Their Dental Practice.”[®]

We understand what it takes to purchase, own and build your ideal dental practice to create a comfortable retirement....



PRACTICE SALES AND LEASING
For all your Practice Transition Needs!

CA Broker License #01172430

Trust your Practice Purchase or Sale to “The Personalized Service Dental Broker”[®]

818.591.1401

www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

**CA REPRESENTATIVE FOR THE
 NATIONAL ASSOCIATION OF
 PRACTICE BROKERS (NAPB)**

At PPC LOAN understanding your business is our business. Work with an experienced dental lender that you can trust will put your best interests first, call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

PRACTICE FOR SALE San Diego (El Cajon) General Practice with implants available. BUILDING also FOR SALE!! SDPS: 760-599-7828.

GROWING SACRAMENTO FOOTHILL COMMUNITY Well performing & soundly entrenched practice seeks full-time Owner. Without marketing, practice grew in 2008 with 2009 continuing trend. Tracking \$1.1 Million. 2008 realized \$357,000 in Profits. Full-time Owner could have made \$415,000+. Go to www.PPSsellsDDS.com for full particulars.

DENTAL LOCATION San Gabriel Valley – Fully equipped. In Move in condition. 600 sq.ft. 2 ops. Asking \$60,000. 100% financing available. 888-277-6633. AGENT.

ARCADIA (4) op computerized G.P. located in a well known, easily accessible medical dental bldg. on a main blvd. Cash/Ins/PPO with no HMO's or Denti-Cal. Gross Collect \$315K+/yr on a (4) day week. D&M Practice Sales 818.591.1401 License # 01172430.

Cerec by Sirona App. 500 millings. XInt. Cond. with serv. by Patterson. Includes all manuals, blocks, powder meister. Asking \$30,000 for Computer and Milling Unit. Contact Dr. Mark Ajlouni @ 408-270-2273 or e-mail: arbordds@aol.com.

SAN JOSE: For Sale Fully built out 4 op excellent equipment only \$85,000. Includes pano, fully equipped treatment rooms, lab, sterilization, waiting room flat screen TV etc. Located large shopping center on the Monterey Hwy. Owner purchased her own building is moving soon. Opportunity start up or satellite practice. New lease available from landlord. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

MODESTO, CA Price Reduction! Stunning 5 op GP located in a freestanding single-story building. State-of-the-art equipment. Collections in 2008 collections over \$810,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

Main Street Bank is a Direct Lender FDIC insured, Privately Owned Bank that specializes in financing for the Dental Industry. Call 866-327-1198.

FOR SALE DENTAL VOICE MESSAGING WORK WITH ANY SOFTWARE, REDUCESS LABOR, YOUR OWN VOICE- PAYS FOR ITSELF NEVER USED mayvalleydentistry@yahoo.com.

PRACTICE ACQUISITION FINANCING for RECENT GRADUATES. Don't be rejected. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

Closing office Need to sell all dental equipment. Most equipment is about 6 y/o. Please call with questions (909) 618-3953.

Pan-Xray pc1000. Excellent shape. Just calibrated. 2900.00 dollars OBO. Reseda 310 435 2600.

Ventura. Great opportunity Two-operators, fully-equipped. Only \$15K (no patients included). Nice professional bldg at 3400 Loma Vista #11. (805) 701-1357.

OFFICE SPACE FOR LEASE Orange County, Grocery Anchored Shopping Center and Anytime Fitness 24hrs Gym. High Traffic and Accessibility off 405 Fwy. Population within 3 and 5 miles: 220,000 and 654,000 respectively. Average household income one mile at \$94,000. Competitive leasing prices and terms. Parking no additional charge. Detailed leasing package at www.theretailcenters.com. Questions? Please contact 310-474-8844 x110.

GP needed for a private dental office in SoCal. F/T or PT. send resume to ddsinca@yahoo.com.

ORAL SURGERY PRACTICE CALIFORNIA SIERRA NEVADAS 2008 realized \$615,000. No competition, great country lifestyle. Go to www.PPSsellsDDS.com for full particulars.

ENDODONTIST AVAILABLE to see patients in your office. Reliable, friendly and efficient. Will bring all equipment/supplies. Call (310) MAZ-ENDO.

Plumbed Dental office space required in Santa Maria, 1200-1500 sq ft min 4 ops required call 8057203162.

BEAUTIFUL NORTHERN CALIF 40 miles from Mammoth Lakes, office for sale in Bishop 760-873-3022.

need mobile dental clinic 2 op , 3 op , ASAP call Larry 505-323-1300.

Soredex "OPTIME" Intraoral x-ray scanner, paid \$8500 (new-in-box) \$6500. Cliniview software 1-5 users paid \$2300. (unused). \$1800. 714-269-7699.

COMPLETE DIGITAL SYSTEM Brand New: Intra Oral Camera, Digital X-ray Sensor, Dell Dual Core Duo Computer, 2 GB Ram, 250 GB HD, 20" Dell Flat Widescreen Monitor, Practice Mgmt Software, Mobile Wood Cart on wheels: ALL FOR \$7,495. Call 800-273-5033.

Latex Gloves from \$3.85, Nitrile Gloves from \$4.85....call PureLife Dental at 877-777-3303.

Central Valley practice BELOW VALUE! Pays for itself in 18 months. Great staff, well-equipped and profitable, this general practice located in Central Valley is dream come true. Enjoy low rent or possibly buy building. Yosemite in your backyard makes this practice a no brainer. Perfect area to raise a family and enjoy life while doing it. Will not last long. Call AFTCO today at 800-232-3826.

Patient Finance for all patients no percentage withheld! Instant Approvals, all patients qualify, zero interest to your patients. Call Healthcare Finance Direct LLC 877-874-3877.

\$100,000 MORE PER YEAR offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available www.SchoolBuilderPlus.Com Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

"NEW" Chairs, Units Stools, Lights...Financing Available. Call Now 909-519-1451.

DENTAL DIRECTORY

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

805.963.1120

california.transdental.com

RWO@transdental.com



Diversified Dental & Upholstery

New & Used
Dental Equipment
Mechanical Chair Repairs
Service Tech. Available

Complete Dental Chair
Refurbishing
Special Upholstery for
Long Procedure Patients

Call us for a Free Estimate!
(800) 707-3449 OR (714) 827-8515
www.DiversifiedDental.Net

Rope in Profits!



www.DentalTrader.com



WESTERN PRACTICE SALES

John M. Cahill Associates

*Working Together to Serve You Better
Dentists Serving Dentists*

Timothy G. Giroux, DDS
John M. Cahill, MBA

Jon B. Noble, MBA
Edmond P. Cahill, JD

800.641.4179

wps@succeed.net
westernpracticesales.com



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - **www.ez2000software.com**



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmppractice.com



HOWDY PARTNER!

Contact us to promote your business here!
www.DentalTrader.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience
with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM

Legal Tip: Sellers Did the buyer agree to loan approval within a specified time? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Why take time away from Patients to attend Continuing Education? PDS has applied clinical continuing education courses on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

Office Manager position is available in a high-end / elite dental office in Westwood / Beverly Hills Adjacent area. This is a Fee-for-Service and very cosmetic oriented office. Monday through Friday from 8:00 AM till 5:00 PM. 5-10 years of experience is required. Please email your resume and goals to tsdds1@gmail.com.

used Baldor dust collector works good \$195 OBO please call 3103903565.

How would you like to average one new patient per work day...GUARANTEED? You need only visit www.AttractDentalPatients.com.

Take advantage of the Fed Refi your practice acquisition loan easily and without traditional fees (mention add for promotion). LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcfinc.com.

OFFICE SPACE FOR LEASE PRIME LOCATION: West Los Angeles, Westwood Blvd. cross street Pico. Below Market Lease Rate, \$1.65 a sq ft. for 2,138 sq ft. Near Westside Pavilion Shopping Mall. Excellent Street Visibility and High Traffic. Average household income one mile at \$150,000. 4 parking spaces, no additional charge. Leasing package at www.theretailcenters.com. Questions? Please contact 310-474-8844 x110.

Need a Practice Acquisition Loan? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

"Very fast Jason Wood didn't take much of my time. Everything was perfect. Yes!!" Gloria Nollie, D.D.S., Carmichael, California -See our ad on Pg. 2.

Sacramento Dental Practice Now Available! This Highly esteemed FFS practice offers 1100sf and 5 fully equipped ops in Dental Prof Bldg. Just Beautifully remodeled with upscale sophisticated décor. \$795k (E-795) WPS 800-641-4179.

SAN JOAQUIN COUNTY ORTHO NOW AVAIL Well established and successful Ortho practice in 1,860 square foot modern, networked office with 8 chair open bay. Panorex, Intra-oral cameras, as well as a cephalometric x-ray machine are included. 2008 GR \$1M+. Asking \$710K. Contact Carroll & Company (650) 403-1010, www.carrollandco.info.

Practice for sale rural San Diego Hi quality, no capitation. Gross \$1,500,000 net \$450,000 619-993-8537.

For Sale Gendex GXP Xray Processor for \$1700, almost new. Please call 408-224-6222.

"RDH" Friendly and energetic 3 years Experience. PT/FT. Would like to work in Silicon Valley area. (909)374-9638 asheu33333@aol.com.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at www.thedentaltrader.com

SuniCam Intraoral USB Camera System for Sale. Like new in boxes. Four cameras available. \$700 each or \$2400 for all four. Call Connie@ #408-270-2273.

ANESTHESIOLOGISTS STOP THE SCREAMING! In-office sedation services by experienced M.D. anesthesiologist- pedo/adults -Medi-Cal and most medical insurances pay for children less than seven-introduce this valuable service into your practice-Call now 800-853-4819 info@propofolmd.com.

San Francisco East Bay Office to Share 4 operatories in a brand new digital office. Pls call 925.522.0099.

Bellmount chair used proma delivery unit and light for sale, good condition. \$2500/package with installation \$2000 without call 310-390-3565.

FOR SALE: BRAND NEW still in the original packaging, SAPPHIRE IN-OFFICE bleaching system. Price Negotiable. Cavity71@hotmail.com.

Practice for Sale in Ventura Seller relocating. Collected 780k in 2008. 5 ops, 4 days a week, 1-800 dentist client. No medical, no hmo. Low rent in free standing building on one of the busiest streets in Ventura. Email jnduncandds@gmail.com or call 818 424 4057 and leave message. No brokers.

Wanted part/full-time general dentist with good communication skills in Salinas (Monterey county), email resume to drakshak@drakshak.com or fax 831-424-0549.

Copyright 2009 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Reader Ad Rates:

- ☐ 20 words of less-*FREE (\$1. per word thereafter-65 words maximum) _____
- ☐ All Bold Type: Add \$10.(add option: \$10) _____
- ☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
- ☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

Total: _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Bonus Feature Reader Ad Rates:

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
- ☐ All Bold Type:(add option: \$10) _____
- ☐ All Bold Type with Bold Border: (add option: \$15) _____
- ☐ Black Box with Bold White Lettering: (add option: \$20) _____
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____

Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales

Buying or Selling a Dental Practice?

5947 SOUTHERN HUMBOLDT COUNTY'S GARBERVILLE

Collected \$315,000 with \$103,000 in Profits. FP \$65,000.

5963 SANTA ROSA

Best technology. Computerized & digital. Collected \$675,000 with Profits of \$325,000.

5964 SANTA ROSA'S DOCTOR'S PARK

Best location. 3-Op digital office. No goodwill. 1/8th ownership in building + equipped suite. FP \$200,000 with terms.

5967 SAN FRANCISCO'S CHINATOWN

Collected \$430,000. Profits of \$240,000 on 25-hour week. Beautiful suite, attractive views.

5968 STOCKTON

Collected \$462,000. 4-Ops. 28 new patients/month. Great Staff.

5969 TAHOE CITY

Busy 5.5 day/week Hygiene Department. Collected \$600,000+. Great location and nice office.

5970 ELK GROVE

Collected \$460,000. Beautiful 4-Op office on Laguna Blvd. Condo purchase is optional.

5971 MERCED

Collected \$760,000 in 2008 with \$310,000 in Profits. 4-days of Hygiene. FP \$375,000.

5973 ORAL SURGERY PRACTICE - CALIFORNIA SIERRA NEVADAS

2008 realized \$615,000. No competition, great country lifestyle.

5974 SANTA ROSA

Collected \$1.17 Million with \$425,000+ in Profits on 24-hour week, 3-weeks per month. 4-days of Hygiene. 5-Op office. Condo optional purchase.

5975 GROWING NORTHEAST SACRAMENTO FOOTHILL COMMUNITY

Well performing & soundly entrenched practice seeks full-time Owner. Without any marketing, practice grew in 2008 with 2009 continuing trend. Tracking \$1.1 Million. 2008 realized \$357,000 in Profits. Full-time Owner could have made \$415,000+.

5976 REDWOOD VALLEY'S UKIAH

Located 1-hour north of Santa Rosa. On relaxed pace, 2009 tracking Production of \$475,000. Yet, more here than being harvested. 2008 Produced \$562,000 & collected \$522,000. No Pedo, Endo, OS. Lots of fillings starting to fail.

5977 ORTHO - SOLANO COUNTY

Great starter practice or second office. Owner's out-of-area practice dictates part-time attention here with practice tracking \$335,000. Has done \$500,000+ with more attention. Motivated Seller.

5980 LAKE TAHOE

Big City Practice in Tahoe Paradise. 2009 tracking \$950,000+ with Profits of \$500,000. 2008 collected \$970,000. Attractive facility. This is a rare opportunity.



Specialists in the Sale & Appraisal of Dental Practices Since 1966

For complete details on any of these practices, go to www.PPSellsDDS.com

San Francisco: (415) 899-8580 • Sacramento: (530) 894-0700 • Los Angeles: (714) 832-0230

Buyers and Sellers:

Trust the winning team

Professional Practice Sales, Inc.

Thomas Fitterer
Dean George
Ray Irving and Edna Irving

Over 100 years combined experience in selling Dental Practices

PPS excels at explaining Options to enhance your bottom line.

This remains the Hottest Sellers market in history.

Consider cashing in and doing it again in a rapid growth area!

BUYERS AND SELLERS

Register for HOT LISTINGS & IMMEDIATE NOTIFICATION

Free Appraisal for Sellers

Professional Practice Sales, Inc.

Southern California
18410 Irvine Blvd., Suite A, Tustin, CA 92780
714-832-0230 • 800-695-2732

Fax: 714-832-7858
www.PPSdental.com



Northern California
4 Harris Hill Drive, Novato, CA 94947
415-899-8580 • 530-894-0700

Fax: 888-877-4807
www.PPSsellsDDS.com

Serving the Dental Professions since 1966

For Personal Service, mail or fax back. Inquiries will be kept in confidence.

PPS, Inc., 4 Harris Hill Drive, Novato, CA 94947 • Ph: 415-899-8580, 530-894-0700 • Fax: 888-877-4807

I want immediate attention on a Practice to buy.

Location _____ Grossing \$ _____

I want to sell my practice.

Name _____

Address _____ City _____ State _____ Zip _____

E-mail _____ Phone _____ Mobile _____ Home _____