

# THE Dental Trader

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So. Calif. Edition

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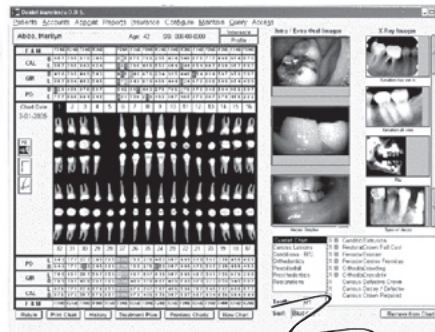
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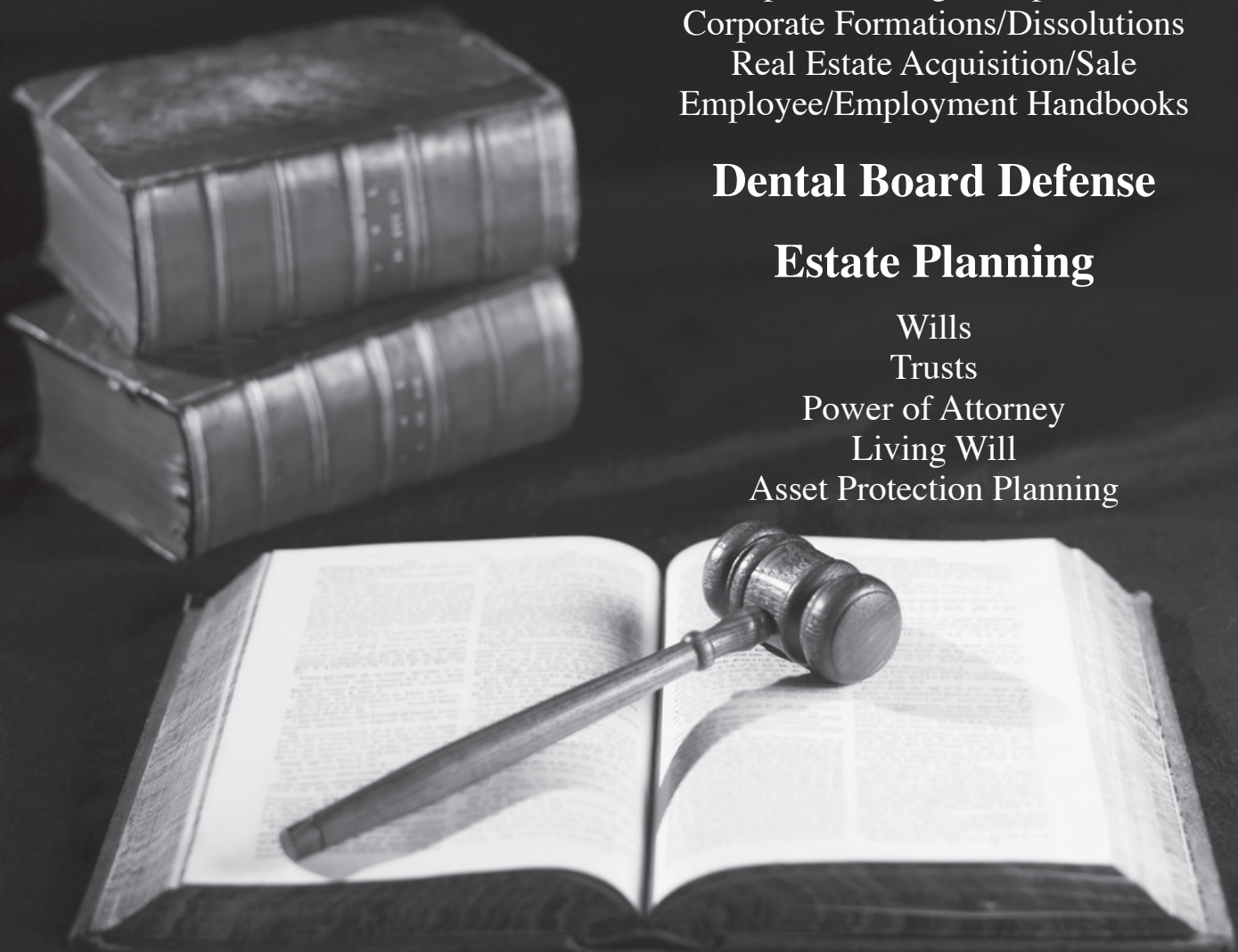
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- Transition Consulting
- Practice Purchase Agreements
- Partnership Agreements
- Shareholder Agreements
- Associate Agreements
- Associate Buy-ins
- MSO's
- Space Sharing/Group Solo
- Corporate Formations/Dissolutions
- Real Estate Acquisition/Sale
- Employee/Employment Handbooks

## Dental Board Defense

### Estate Planning

- Wills
- Trusts
- Power of Attorney
- Living Will
- Asset Protection Planning



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PRACTICE SALES AND LEASING

Paul Maimone  
Broker/Owner**FRESNO COUNTY**

**FRESNO COUNTY #1** - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

**KERN COUNTY**

**BAKERSFIELD #18** - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. **BACK ON MARKET.**

**BAKERSFIELD SUBURB #1** - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

**BAKERSFIELD SUBURB #2** - South Bakersfield small town location. (3) op computerized G.P. on a main St. w exposure/visibility. Digital x-rays & intra oral camera. Limited competition. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Cap checks \$4,000/mos. Annual Gross Collect \$360K on a (4) day week. **NEW**

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **NEW**

**BAKERSFIELD #21** - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" dental lab w f.t. tech. Seller retiring but will assist w the transition. **NEW**

**SOUTHERN KERN COUNTY** - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond". **NEW**

**LOS ANGELES COUNTY**

**ANTELOPE VALLEY #2** - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+. **NEW**

**BALDWIN PARK** - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2008 gross collect. projected at approx. \$300K. Sale includes account receivables for cash flow. **PENDING**

**GLENDALE** - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t.

**HAWTHORNE** - (4) op computerized G.P. in a strip ctr. Exposure/Visibility & Signage. Cash/Ins/PPO/Denti-Cal pt base. Digital x-rays and intra oral camera. 20-25 new pts/mos. Collect approx \$300K/yr. **NEW**

**INGLEWOOD** - (3) op computerized G.P. in a medical/dental bldg. Only DDS in bldg. Cash/Ins/PPO/HMO patient base. \$3K-\$4K/mos in Cap checks. Annual gross collections \$250K-\$300K on 2-3days/wk. Digital x-rays.

**LOS ANGELES** - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. **SOLD**

**PASADENA** - (8) op computerized G.P. and free standing bldg. for sale. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. **PENDING**

**VALENCIA** - 1,200+ sq ft (3) op fully eqt'd Turnkey in a smaller shop ctr. Excellent exposure/visibility. Adec eqt. Also eqt'd with an intra oral camera system, (2) x-rays, & a pano. Expandable to (4) ops. **PENDING**

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- Pre-Sale Planning

**RIVERSIDE COUNTY**

**NORCO** - (3) op turnkey office with some patients. Shop Ctr. location with exposure/signage. (2) year old eqt. Ready for f.t. DDS to take over & grow. **NEW**

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

**ORANGE COUNTY**

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

**SANTA BARBARA COUNTY**

**SANTA BARBARA ORTHO PRACTICE & CONDO** - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

**SAN BERNARDINO COUNTY**

**SOLD OUT** - Room for your San Bernardino Cty listing available.

**SAN DIEGO COUNTY**

**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. **NEW**

**POWAY** - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. **PENDING**

**SAN LUIS OBISPO COUNTY**

**CENTRAL COAST BEACH TOWN** - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside potential. Seller retiring. **NEW**

**SAN LUIS OBISPO** - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

**VENTURA COUNTY**

**THOUSAND OAKS #2** - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerc, intra oral camera, Dentrrix s/w, and new chairs. 2007 Gross Collections \$700K+. **BACK ON THE MARKET**

**OXNARD #5** - (3) op computerized G.P. Cash/Ins/PPO. Dentrrix s/w, pano and intra oral camera eqt'd. Annual gross collect. \$440K-\$480K on a (4) day wk. Approx (24) new pts/mos. Seller moving.

**VENTURA** - Computerized G.P. (2) ops + x-ray rm. Cash/Ins/PPO pt. base. Annual Gross Collect. \$175K on 2-2 1/2 days/wk. **REDUCED.**

**TULARE COUNTY**

**SMALLER TOWN TULARE CTY (NEAR VISALIA)** - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

**NORTHERN CA \*\*\*NEW\*\*\***

**LODI** - (3) op G.P. 2008 Projected Gross Collect \$375K.

**PETALUMA** - (2) op G.P. 2008 Projected Gross Collect \$450K.

**STOCKTON** - (7) op G.P. 2008 Projected Gross Collect \$1.42M.

*See additional Ad on page \_\_\_ for more details!*

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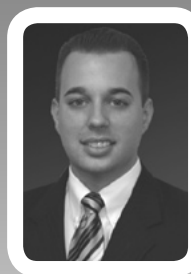
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## PRACTICES FOR SALE — August, 2008

**Attention SELLERS:** We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

**SAN DIEGO—LA JOLLA/UTC** – JUST LISTED!! Exceptional opportunity to acquire top quality Prosthodontic/Restorative Practice, which was established in 1981. 5 Ops (4 equipped) in 1400 sq. ft. Recently remodeled. State-of-the-art technology, new computers and monitors, and Dentrix G2 Software. This efficient and well-run practice is a "turn-key" opportunity!!

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**SAN DIEGO—PACIFIC BEACH** – NEW LISTING!! General Practice operated 2 days per week as second office. Collected approx 350K in 2007. Ins/PPO/Cash. Great Starter!!

**SAN DIEGO—ENCINITAS** – Very well-established indemnity Insurance/Cash **GENERAL** Practice situated in Professional Bldg on hospital campus. 5 Ops in 1500 sq. ft. Hi Tech Office! Restorative and cosmetic emphasis. Easy freeway access. Offered for 725K.

**SAN DIEGO—LA COSTA** – **ORTHODONTIC** Practice available in beautiful 2 year-old office. Satellite practice with excellent growth and unlimited potential! 5 chairs and Pan-Ceph. Buyer can simply assume the existing loan!!

**SAN DIEGO—LA MESA** – **GENERAL** Practice established 25+ years, situated in busy strip mall. Private/PPO. 4 Ops in approx 1100 sq.ft. Asking 580K.

**SAN DIEGO—LA MESA** – Two Doctors are retiring from this well-established **GENERAL** Practice. One of the Doctors offers sedation and oral surgery. The office is near freeway I-8 and has excellent parking. This beautiful facility is comprised of 12 equipped Ops in 3600 sq.ft. Patients from union contract, PPO, Private.

**SAN DIEGO—LEMON GROVE** – Long-established **GENERAL** Practice situated in free standing building along main street. Approx 1800 sq.ft. and contains 6 Ops. 2006 collections of 223K. PRICE REDUCED!! Retiring owner asking ONLY 110K for quick sale!

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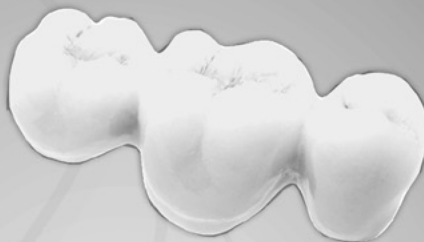
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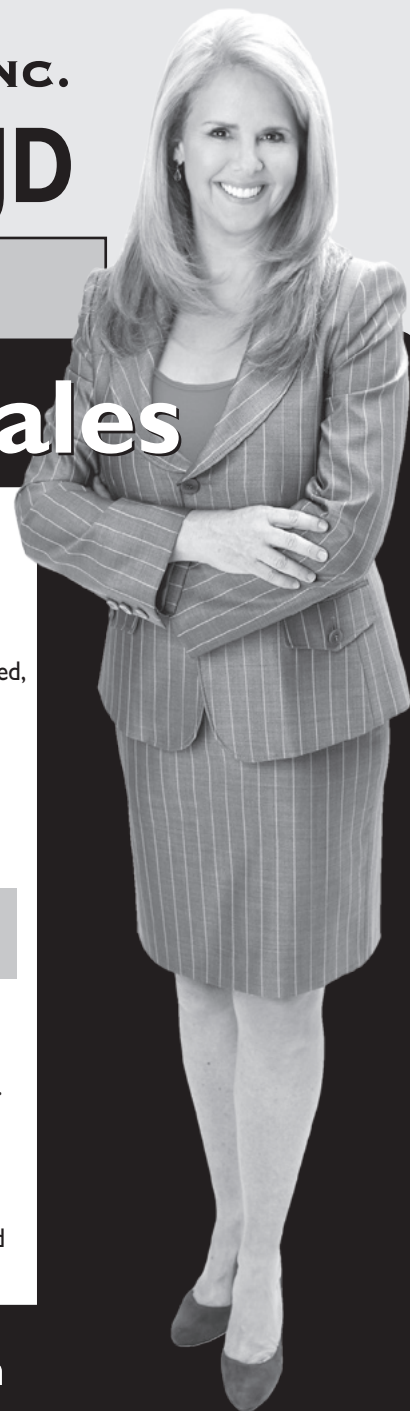
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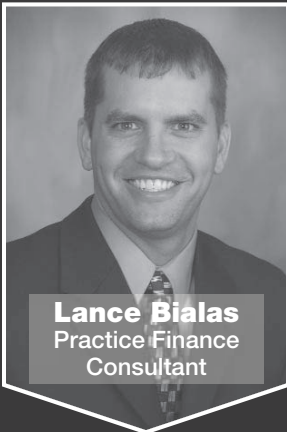
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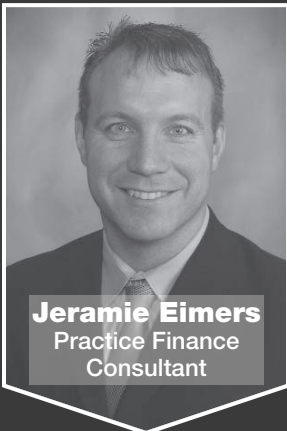
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**ASSISTANT NEEDED IN LONG BEACH** motivated, friendly, Spanish speaking a plus.call 310-490-2543.

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**VALENCIA** 1285 sf 3 rooms of Adec equipment, Kavo electric handpieces, intraoral cameras, 2 x-rays, Planmeca 2002 CC Proline panorex, Denoptix. Can be expanded to 4 tx rooms. Great below market lease. Lease hold improvements and equipment only. (661) 257-5858.

**DENTAL ASSISTANT** bilingual Spanish/Eng for Montebello practice needed. P/T. Fax resume 323 727 9905.

**PANORAMIC, ORTHOCeph, TOMOGRAPHY** ID labeler, manual, video, attachments, \$15,000. (858)673.0141. drnicolcook@smilesbydrcook.com.

**I WANT TO BUY A SMALL DENTAL OFFICE** in San Gabriel city, Arcadia, Pasadena. 2-3 ops. Call 310-993-8816 or email:chengdds@yahoo.com.

**L.A. OFFICE GROSSING 500K** + big potential, busy street, perfect location only qualified and serious buyers call 323-217 5368.

**OFFICE MANAGER** needed for Orthodontic office in La Jolla. Plz send your CV to PO BOX 928248, San Diego CA 92192.

**SANTA MONICA ENDODONTIST** for hire 1-2 days/month. email me at dr-endo@hotmail.com.

**BURBANK** Great Location! ASSOCIATE part-time, then BUY-IN/purchase? RELOCATE? Start from scratch? 1440sf. Great lease. Small patient base/injured. 818-848-5619.

**ORAL SURGEON NEEDED** IN BUSY, UP TO DATE (DIGITALIZED) OFFICE IN SAN BERNARDINO. TEL:909-885-8707 OR FAX 909-885-9447 ASK ROSIE

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**NAPA COUNTY GP** in spacious, state-of-the-art 3 op. facility with mostly fee-for-service pts. 2007 GR \$420K with just 2 doctor-days. Owner re-locating out of Napa County. Established practice, fully-equipped facility with laser, intra-oral camera, digital x-rays, and computerized ops. Trained staff and sound patient base ready to bear fruit for the right buyer. Asking \$350K. Contact Carroll & Company (650) 403-1010 [www.carrollandco.info](http://www.carrollandco.info).

**PRACTICE FOR SALE** #3134 – Canoga Park – Established 1944. Grossing \$200k. 1,500 sq.ft., 5 Op, 4 equipped. Full Price \$175k. Lots of work to do. Call P.P.S. (714) 832-0230.

**DENTIST** Partnership/buy-in/days available to rent 6 operatory, 2 locations, new office, short drive to mountains, 916-508-7056.

**OFFICE SPACE FOR LEASE** or sale Bakersfield downtown dental office for lease or sale xnt location call 661-204-8334.

**DO YOU HAVE A CONTRACT** with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13.

**LOOKING FOR GENERAL DENTIST** to do PEDO -- Located in LA county -- Please contact call (310)738-8020.

**EVER THOUGHT HOW EXPENSIVE** a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

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**PRACTICE FOR SALE** in Riverside 4 equipped rooms, fully digital, low rent, call for more info 951-682-5777 (No Broker please).

**ORTHODONTIST NEEDED** for a private office in Huntington Beach. Please fax a resume 714-847-5005 or call 714-847-5100.

**PRACTICE FOR SALE** #3131 – Anaheim – GP – Established 40 years. 6 Ops plumbed, 5 equipped. Rent \$2,100/mo for 1,800 sq.ft., Ball Rd. at busy intersection,; Grosses \$360k in a 2 day week, 30 patients per week, Grossed \$460k when Seller gave 3 to 4 days. Can book 3 to 4 days within 30 days. Panograph and Cepth paid \$50k. Total Price \$300k. A Bargain for a busy practice. Call P.P.S. (714) 832-0230.

**SANTA BARBARA CITY AREA** GENERALDENTISTWANTED. 1-3 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

**SPACE FOR LEASE** for a specialist in Rancho Santa Margarita and Mission Viejo. Call 949-683-5411.

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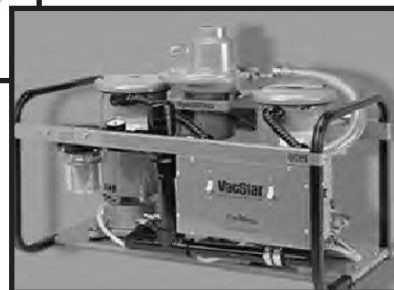
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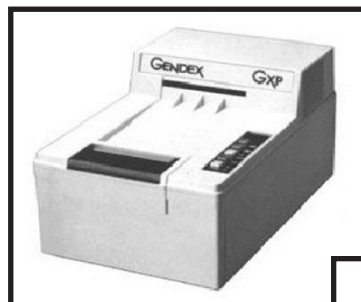
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# CURRENT LISTINGS

**GARDENA** – 3 ops. available for lease – approx. 1,100 sq. ft. in free standing building. Excellent opportunity for start-up dentists. Office shared with another dentist.

**LOS ANGELES COUNTY** – Endodontic practice grossing over \$1,300,000. ASKING \$750,000.

**LOS ANGELES COUNTY** – Pediatric dental offices. Seller owns multiple offices and will entertain offers on all offices as a package or single offers. Three largest offices grossing approximately \$2 million each. Call for details.

**NORTH SAN DIEGO COUNTY** – Newly remodeled all fee-for-service office grossing over \$900,000 per year for sale. Seller is retiring. ASKING \$740,000.

**SAN GABRIEL VALLEY** – HMO practice on track to gross \$500,000 in 2008 with high net profit. ASKING \$395,000.

**SOUTH ORANGE COUNTY** – 1340 sq ft, 3 treatment rooms, full build out FACILITY, included; contemporary design, 4 orthodontic chairs, units, stools, vacuum, compressor, and chart filing cabinet. IDEAL for Orthodontist or Pediatric, and may be adapted for General practice. ASKING \$140,000.

**TORRANCE** – Modern Dental office for lease, 3 plumbed ops. Lessee will need to supply equipment, perfect opportunity for a start up.

**More listings coming soon!**

**SELLERS:** Please call us to set up a complimentary consultation to discuss your goals in selling your practice.

**BUYERS:** Please fill out our confidential buyer's profile on our web site at [www.wiedermanps.com](http://www.wiedermanps.com). We are always looking for qualified buyers who are looking to buy practices.

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**EXPERIENCED DDS** is looking to buy dental practice in Santa Clarita Valley, please e-mail: [massielgu@yahoo.com](mailto:massielgu@yahoo.com) or call (954) 554-0082.

**FOR LEASE** COVINA NEW OFFICE, 3 OPERATORIES, JUST REMODELED, TURN KEY, GREAT MEDICAL BUILDING \$2,500.00 MUST SEE 562-868-6333.

**DENTAL ASSISTANT** Front & back. X-ray lic. Min 2 years exp. Bilingual (Spanish) Fax Resumes 323-663-1010 or call 323-663-2050.

**DENTIST LOOKING** for Associate Position: Inland Empire Area. Contact: [layna2006@sbcglobal.net](mailto:layna2006@sbcglobal.net).

**ALHAMBRA** PRIVATE DENTAL OFFICE OFFERS DENTAL ASSISTANT POSITION PART/FULL TIME. GOOD SALARY AND BENEFITS. REQUIRES EXPERIENCE. CALL 818-572-6375.

**PRACTICE FOR SALE** #3119 - HMO \$8k/month. Riverside Grossing \$1,100,000 in 9 Op State of art Hi visibility location with Part time Dentist. Full time D.D.S will gross \$1,500,000 here in first year. Valuable RE buy or lease. Call PPS (714) 832-0230.

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**MONTEBELLO PRACTICE FOR SALE** private practice in busy shopping center – 2 + ops – grosses over \$20,00 on 2 dyas/week - Thomas & Fees Practice Sales (714) 544-4341.

**PRACTICE FOR SALE** I-662 Merced – Quality GP,30+ new patients/mo, 3-4 hyg days/wk desirable area, 1360 sf, 4 ops \$525k. Timothy G. Giroux, DDS/Broker 800.641.4179.

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**PRACTICE FOR SALE** #3136 – West L.A. – G.P. \$3,000,000 – Established 20 years. HMO \$15k month. 7 Ops. Full Price \$3,000,000. Call P.P.S. (714) 832-0230.

**OFFICE MANAGER** Treatment Coordinator needed for Perio office. Insurance Experience, Mogo software, Employee Benefits available. (760) 340-1030 Fax (760) 340-2448.

**WATERLASE MD** These units are now sold through Henry-Schein and retail for around \$85,000. The Waterlase MD is used for both hard and soft tissue procedures including cavity preparation, soft tissue surgery, bone and endo. Recently serviced and works perfectly. \$39,995. 760-836-0700, Palm Desert, California.

**LANCASTER** Doctor retiring. \$313,800 thru May, 2008. Asking \$535,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.



**DENTAL ASSISTANT NEEDED** with front office experience (billing, answering calls, recall). Pomona area. Spanish speaker. Please call (818)693-6096.

**TEMPORARY DENTIST AVAILBLE** owned a practice for years, will do your endo/OS, 8 yrs. experience, UCLA grad. (626)733-3896.

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www.schoolbuilderplus.com Offer Code (T808).

**PRACTICE FOR SALE** #3130 – Covina/Azusa – GP. Established many years. Shopping center. 1,500 sq.ft., 6 ops, 4 equipped. Only \$2,500/month rent. Thousands of autos pass daily. Hi identity corner. \$300,000. Call PPS (714) 832-0230.

**TORRANCE DENTAL BUILDING\*\*** 1,200 SF, 4 OPS Plus More\*\* Crenshaw Blvd. Visibility & Signage Susan Brody agent (310) 517-4866.

**PRACTICE FOR SALE** San Diego (Pacific Beach) 2007 Collections approx 350K on 2 days (2nd office). Great starter practice. 3 Ops. SDPS: 760-599-7828.

**GENERAL DENTIST NEEDED** part-time in Ventura County. Fillings and simple extractions only. If interested please email: Elva.Leon@usw.Sarmy.Org.

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**S. OC OFFICE FOR SALE BY OWNER** Seller is relocating, need fast sale. 2000 sq ft, plumbed 7 ops, equipped 4 ops; great street visibility. 2007 grossed 500K will sell for thousands less. Contact: sjcoffice@gmail.com.

**DENTALWORKERS.COM** is a really great web site with excellent customer service. I will use DentalWorkers.com again in the future! Mike S. Dental Lab owner Concord, CA.

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**PRACTICE FOR SALE** O.C. Beach City dental practice for sale. 11 ops, brand new, gross over 1 million, shopping center location. drstaterclose@yahoo.com.

**WATERLASE MD**-These units are now sold through Henry-Schein and retail for around \$85,000. The Waterlase MD is used for both hard and soft tissue procedures including cavity preparation, soft tissue surgery, bone and endo. Recently serviced and works perfectly. \$39,995. 760 836 0700, Palm Desert, California.

**SOUTH LOS ANGELES COUNTY, CA** New Listing! Well established multi-location orthodontic practice with 51 years of goodwill. There is also an opportunity to purchase the primary dental office suite. 2007 collections over \$424,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**GENERAL DENTIST WANTED** Pay well. Minimal 4 years experience. RCT and OS experience preferred. 5749750@gmail.com, (C) 626-6652380 (F) 626-574-8948 Joyce.

**SELLING ALMOST-NEW** NSK Endo-Mate DT system including control unit, Motorcord, MP-20R Head, adaptor in box. \$879. Make endo simple. 310-634-5927.

**MISSION VIEJO, CA** Sublease: Turn-Key, State-of-the-art, spacious, Specialty Practice in Medical Building, 5-operators plumbed, 3-ops equipped, including complete surgical suite ready for occupancy; premium spot with visibility and close access to freeway. 1650 SF, Rent: 2.70 /SF + CAM Call (949) 395-8806.

**PERIODONTIST/ORAL SURGEON** Established upscale practice in Sherman Oaks, looking for DDS to operate their IMPLANTOLOGY Practice out of our beautiful building. Webmarket yourself & you're off & running, without all of the upfront costs. 323-997-9705 bjtwersky@aol.com.

**GENERAL DENTIST NEEDED** part-time in Ventura County. Fillings and simple extractions only. If interested please email: Elva.Leon@usw.Sarmy.Org.

**DENTIST EXPERIENCED** in rotary endo, all OS, Implant placement and restoration, fixed straight wire fixed and Damon ortho and reconstructive and gen. dentistry for Southern and Central CA closer to the coast. gregshaindds@yahoo.com.

**"HOW TO MAKE MONEY** Using Your Hygiene Program" – informational pamphlet – using these basic principles you should double your hygiene income – you can't afford not to have this information – Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

**PART-TIME GENERAL DENTIST** wanted for PPO/HMO practice in Riverside area. Three years experience. Please call (951)682-2245.

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**SHARE LEASE 2200 SQ. FT** 1/2 office, must have own practice. 6 ops, 2 receptions, E. Beverly Hills, Oct.'08. Call 310-489-5346.

**LEGAL TIP: BUYERS** \$100,000 of equipment allocation is deductible immediately. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**SAN MATEO! EXCELLENT OPPORTUNITY** desirable area. Dental Office/Facility for Sale. (No Patients) Turn-key office with 4 Ops, and lease hold improvements, you can start seeing patients right away, Located on "Dr.'s row", near Mills Hospital. Perfect for a specialist with many Dentists within a few Blocks, Perfect for Pedro with two Orthodontists next door. Negotiable lease terms/Dentist owned, Asking 90K. 415-713-0252.

**PRACTICE FOR SALE** #3129 – San Clemente – Gross \$250k Part time. GP - Hi identity location. Established, low key office, Seller does no marketing. Retirement is reason for this sale. 3 Ops of newer, nice equipment. Great opportunity to be on a main thoroughfare with great exposure. A Bargain. Call PPS to discuss (714) 832-0230.

**LOOKING FOR FULL-TIME RECEPTIONIST** and RDA for GP office in Rancho Cucamonga. Call 909 428 5111 or fax 909 428 5757.

**TUTTNAUER** 2540m STERILIZER. EXCELLENT CONDITION. JUST SERVICED. \$1250 LOS ANGELES AREA. 323-728-0241.

**WEST COVINA** Professional building on a main street. \$155,000 in 2007. Asking \$97,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.

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**PRACTICE FOR SALE** EL MONTE 3 eq. ops, 1 plmbd, not eq., 1,200 sq. ft. office. California Practice Sales, Inc. Phone: 714-639-2775.

**PRACTICE FOR SALE** #3127 - Bakersfield – GP – Net Profit \$500k plus first year. Call PPS (714) 832-0230.

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## Current Listings

**WESTERN SAN BERNARDINO COUNTY**  
*New Listing!* Four op, 1,600 sq. ft. GP located in a dental complex in a stand alone building. Firmly established with 34 years of goodwill and a well trained staff. Collections in 2007 over \$577,000.

**SOUTH LOS ANGELES COUNTY (Multi-location Ortho Practice) - New Listing!**  
Well established multi-location orthodontic practice with 51 years of goodwill. There is also an opportunity to purchase the primary dental office suite. 2007 collections over \$424,000.

**LOS ANGELES COUNTY**  
Stunning 3,200 sq. ft. prime operatories. The doctor is relocating out of the area.

**INYO COUNTY**  
Located in a highly desirable area with an abundance of opportunities, this 3 op GP is located in a standing building which is also available for purchase.

**CALIFORNIA CENTRAL VALLEY**  
Well-maintained, 6 op GP with a prime medical complex location. Long-term dedicated staff and loyal patient base. Collections in 2007 \$782k+.

**SOUTH ORANGE COUNTY (Ortho/Pedo)**  
Beautiful, 7 op (six open bay) ortho/pedo practice located in a nice area with unlimited potential.

**SOUTH GATE AREA (Dental Building)**  
Great opportunity to acquire an 1,854 square foot, one-story dental building comprised of two suites: a 3 op (2 equipped) GP and beauty salon.

**EAST SAN FERNANDO VALLEY**  
Well established 5 op GP with an emphasis on cosmetic dentistry. Collections in 2007 exceeded \$930,000.

**SOUTHERN SAN DIEGO (Perio)**  
3 op periodontal practice in a convenient, medical/dental location. Collections in 2007 over \$299,000 on two doctor days/week.

**RIVERSIDE COUNTY - Price Reduction!**  
Spacious, 7 op GP in a new medical/dental building. Strong patient flow & well trained staff. 2007 collections over \$1,200,000.

**LAGUNA NIGUEL (Facility Only)**  
Three operator, 1,119 square foot dental facility located in a strip mall. Excellent opportunity!

**CENTRAL SAN DIEGO**  
Well established, four op GP located in a medical professional building with strong patient flow and a dedicated staff. Collections in 2007 \$900,000+.

**NORTH SAN DIEGO COASTAL COMMUNITY**  
*Price Reduction!* Spectacular four op GP in a high-end medical building. Practice enjoys state-of-the-art equipment & plasma televisions. Collections exceeded \$959,000.

**EAST CONTRA COSTA COUNTY**  
Four operator (3 equipped) general practice. 2007 collections over \$340,000.

**ARTESIA (Facility Only)**  
Three operator, 920 square foot dental facility located in a strip mall along a very busy street.

**NORTH ORANGE COUNTY**  
3 op GP located in a standing building which is also available for purchase.

**MONTEREY COUNTY**  
Efficiently designed 3 op office with a convenient location and great accessibility.

**NORTHERN CENTRAL COAST**  
Well established, 3 op GP located in a popular medical complex. Gross \$619k+.

**NORTHERN CALIFORNIA COAST**  
Five op GP with collections in 2007 exceeding \$1 million. Building is also available for purchase.

**SAN GABRIEL VALLEY**  
Four op, start-up dental practice opportunity. Dentist works 1 day/week. Great growth potential.

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*"Now that the madness is gone and after a much needed vacation, I'd like to take the opportunity to thank you and your team for taking such good care of me and the sale of my practice. Having attempted to sell the practice myself, now I can look back and say, "What the heck was I thinking?" You (Kerri), Don, Bob, Sue, Shawnee and Katie made the process so much easier and pleasant for me. Thank you for always being on top of things, for being ever so patient, and for always answering when I needed you. I'm glad that I kept your phone number from YEARS ago. You've always been honest and your integrity separated you from the rest. Again, thank you for a job well done. Now I can retire in peace."*

~ Ann Nguyen, DDS - Newport Beach, California

\*\*\*\*\*  
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**PRACTICE FOR SALE** San Diego (La Mesa) 29 year-old GP. Great LOCATION. 4 Ops in 1075 sq.ft., SDPS: 760-599-7828.

**ASSOCIATE DENTIST NEEDED** Part Time, For a busy dental office in Livermore, Fax Resume 925-456-7601.

**BRAND-NEW IRVINE DENTAL OFFICE** For Lease 1400SF Near Hoapitals Spectrum Major Freeways Excellent Lease-Term & Many Referral Sources Agent 949-421-7898.

**FT DENTAL ASSISTANT NEEDED** for Van Nuys office. Minimum of 3 years experience in dental field preferred. Fax resume 818-780-2275.

**KODAK DIGITAL X-RAY** 2-Ops. networked - 3 sensors, 2 IBM computers. Inspect & pick up in Visalia. \$5000 (559)732-7901.

**PRACTICE FOR SALE** I-625 Merced – Million Dollar Practice for \$680k, 2100 sf, 6 ops. Near Merced Mall – Highly Visible Location. Timothy G. Giroux, DDS/Broker 800.641.4179.

**VENTURA G.P. FOR SALE REDUCED!!!** Beautiful beach community! One hr. north of LA. Great office, super staff, very loyal patients at a very reasonable price. Refers out all specialties. 30 yrs. of goodwill in modern office. Dr. retiring. Reduced to \$124,000! Smile.dds1@gmail.com.

**GT OBTURATOR** works fine \$100.00 call 949-548-0966.

**FOR LEASE** COVINA NEW OFFICE, 3 OPERATORIES, JUST REMODELED, TURN KEY, GREAT MEDICAL BUILDING \$2,500.00 MUST SEE 562-868-6333.

**RED BLUFF** For Sale - General Dentistry. Practice located in freestanding building bluff over looking Sac River. 8 ops. 10 days hygiene Seller practiced in Red Bluff 36 years. 2006 collections over \$1Million adjusted net \$336K. Bldg also for sale 100% financing available. Owner is retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

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**WOODLAND HILLS COSMETIC PRACTICE FOR SALE:** Professional building location with four equipped operatories. Digital x-rays, Biolase laser, Computer Age software. Cash only practice. Bio-compatible practice. Seller refers all endo, all surgery, all perio surgery and all ortho. Collects over \$865,000/year with a net income of \$300,000/year on four days per week. Three days of hygiene per week. Asking \$725,000.

**CHATSWORTH GENERAL PRACTICE FOR SALE:** Retail location with great visibility. Four equipped operatories with one additional operator that is plumbed but not currently equipped. Digital x-rays, panoramic x-ray, fully computerized with Dentrax software. Collects \$690,000/year on three days per week with two days of hygiene per week. Net income is 50%. No welfare and no capitation. 25-30 new patients per month. Asking \$600,000.

**CONEJO VALLEY MANAGED CARE PRACTICE FOR SALE:** Excellent location with a total of 11 operatories. Gross collections in excess of \$1.8 million with over \$14,000/month in capitation checks. Specialty group also included. Seller does not work in the practice and is only present two and one-half days per week. Net income for an owner/operator is in excess of \$530,000 per year. Retiring. Asking \$1,485,000. **SALE PENDING**

**NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE:** Two year old practice located in a free standing building with 5 equipped operatories and an additional operator that is plumbed but not presently equipped collected over \$625,000 in 2007 with no welfare and no capitation. Seller works three and one-half days per week. Motivated. Asking \$495,000. Building can be leased or purchased.

**MARINA DEL REY OFFICE FOR SALE:** Outstanding facility with 10th floor marina views from all six equipped operatories. New equipment (Adec, digital x-rays, panoramic x-ray, fully computerized) and new leasehold improvements (hardwood floors, expansive ocean views, granite counters). No patients. Asking \$200,000.

**SANTA MARIA FEE FOR SERVICE PRACTICE FOR SALE:** Collects over \$500,000 per year with a net income of over \$200,000 per year with no Denti-Cal and no capitation. Solid hygiene program with four days of hygiene per week. Seller refers all endo, all perio surgery, all ortho and difficult oral surgery. Quality office building with newer equipment. Motivated. **SALE PENDING**

**CAMARILLO GENERAL PRACTICE FOR SALE:** Retail location in a major commercial center in town. Newer practice with seven equipped operatories with digital x-rays, digital panoramic x-ray, and full computerization including chairside data entry. Collected \$400,000 in 2007 on three days per week. 40 new patients per month with \$2,000/month in capitation. No Denti-Cal and no weekends. Absentee owner. Great potential for growth. Asking \$375,000. **SALE PENDING**

**SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE:** Established for 30 years in the same location, this practice collected \$716,000 in 2007 on four days per week. Lots of potential as Seller refers all endo, all oral surgery, all perio surgery, all full dentures, all full mouth reconstruction cases and all ortho. Seller does no advertising, no HMO's, and no PPO's and does not work evenings or weekends. Four equipped operatories. Six days of hygiene per week. Asking \$575,000. **SOLD/FULL PRICE**


**DOWNEY GENERAL PRACTICE FOR SALE:** Stable, well established fee for service practice collects \$1.1 million per year with a net income of \$400,000 per year on four and one-half days per week. No Denti-Cal, no capitation, no evenings, no weekends. Eight and one-half days per week of hygiene. Five equipped operatories with one additional operator that is plumbed but not equipped. Fully computerized with digital x-rays. Seller is leaving the State. Asking \$825,000. **SOLD/FULL PRICE**

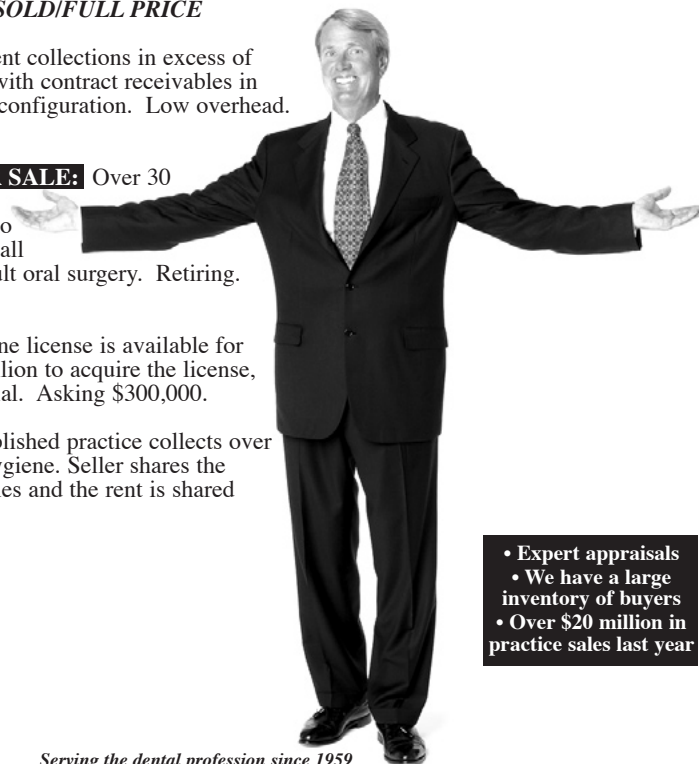
**GLENDALE ORTHODONTIC PRACTICE FOR SALE:** Consistent collections in excess of \$300,000 per year on three days per week. Over 260 patients in bands with contract receivables in excess of \$300,000. 6-8 new patient starts per month. 3 chairs in a bay configuration. Low overhead. Asking \$200,000.

**CAMARILLO FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Over 30 years of goodwill. Very nice facility with five equipped operatories. Practice collects over \$700,000 per year with no Denti-Cal, no HMO, no advertising and no weekends. Six days per week of hygiene. Stable, recall based practice. Seller refers perio surgery, molar endo, ortho and difficult oral surgery. Retiring. Asking \$600,000. **SOLD/FULL PRICE**

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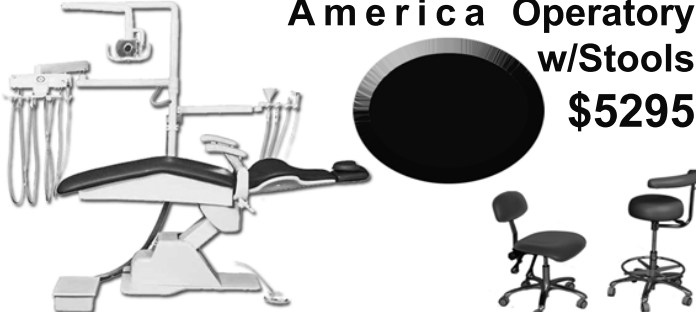


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**BEVERLY HILLS** - 2 fully eq ops., 1 plumbed not eq. op., 1,536 sq. ft. suite located in a three story Medical/Dental building. Computerized with Intra Oral Camera & Digital X-ray. 20% insurance & 80% cash. Approx. 100 new patients/mo. 1 day/wk practice. Projecting approx. \$2,295,823 for 2008. Property ID #1601.

**BURBANK GP** – 3 eq. ops., 1,050 sq. ft. office in two-story medical/dental building. Computerized, intra-oral camera & digital x-ray. 65% insur. (20 PPO's), 25% cash & 10% medi-cal. Pretty office, building has covered parking. Perfect first practice, satellite office or opportunity to merge with another practice. BUYER'S NET OF \$59,418. Property ID #1171.

**CANOGA PARK GP** - 4 eq. ops. in a 1,700 sq. ft. office located in a free standing building. Computerized office with Intra Oral Camera & Digital X-ray. 70% insurance, 20% cash & 10% capitation. Seller works 2 1/2 days/wk. Assoc. works 1 day/wk. Collected approx. \$593,791 for 2007. Projecting approx. \$477,735 for 2008. BUYER'S NET OF \$137,754. Property ID #1251.

**COVINA GP/SPEC** – 4 eq. ops., 1 plumbed, not eq., 1,486 sq. ft. in single story, medical/dental building; large rear parking. Approx. 43 years goodwill. 3 day/wk practice. 80% insur. (50% PPO/30% priv.) & 20% cash practice; refers all endo. Beautiful office with lots of granite. Projecting approx. \$167,898 for 2008. Property ID #1151.

**COVINA GP** – 5 eq. ops., 1 plumbed not eq. in a 2,225 sq. ft. office in free standing dental building available for sale with practice. Retiring Seller works 3 ½ days/wk; 3 hygienists work a total of 5 hyg. days/wk. Approx. 17 yrs. of goodwill. 5 long term staff members. Collections for the last fiscal year were approx. \$607,441. Property ID #1371.

**DOWNEY** - 6 eq. ops., 1 plumbed not eq. op. in a 1,960 sq. ft. office located in a free standing building/duplex. Computerized office with Intra Oral Camera. 80% insurance and 20% cash. Seller work 4 days a week. 21 new patients per month. Projecting approx. \$701,481 for 2008. BUYER'S NET OF \$179,224. Property ID # 1281.

**DOWNEY GP** – 3 eq. ops., 1 plumbed, not equipped, located in single story medical/dental building. Digital x-ray, intra-oral camera. 50% insurance & 50% cash. 20 years of goodwill. Seller purchased in 1999. 4 day/wk practice. Projecting approx. \$308,698 for 2008. BUYER'S NET OF \$115,550. Property ID #1381.

**EL MONTE GP** - 4 eq. ops, 2 plumbed not eq. in a 1,700 sq. ft. office. Office was established since 1957 – Seller passed away in February 2008 - Currently 2 associates are working the office (1) works 3 days and (1) works 1 days per week – Office is open 5 days per week- Office is 80% Insurance / 20% Cash – Great Location – Great Exposure – Building is for sale. Projecting approx. \$313,828 for 2008. BUYER'S NET OF \$70,124. Property ID #1231.

**EL MONTE GP** – 3 eq. ops., 1 plumbed, not equipped., 1,200 sq. ft. office in shopping center. 14 yr old equipment. Leasehold improvements, equipment & patient charts, approx. 50% are medi-cal patients. Est. 1994. Property ID #1391.

**ENCINO PEDO** – 3 eq. ops., 1,000 sq. ft. office in multi-story medical/dental building. Approx. 3 yr. old equipment. 3 day/wk office. 60% insur., 20% cash & 20% medi-cal. Estab. 2005. Seller retiring. Property ID #1401.

**GRANADA HILLS** - 3 eq. ops., 1 plumbed not eq op. in a 1,400 sq. ft. suite located in a two story medical/dental building. Computerized suite with Intra Oral Camera. Seller works 2 1/2 days a week. Collected approx. \$217,240 for 2007. Projecting approx. \$180,634 for 2008. BUYER'S NET OF \$47,883. Property ID # 1311.

**LAWDALE** – 3 eq. ops., 1 partially equipped op; 1,500 sq. ft. store front office. Approx. 38 years goodwill. Seller works part time, has two offices. Long term staff. Middle class, blue collar area. 3 yrs. left on lease with five year option. Low rent. Turn-key office with less than start-up price. Property ID #1331.

**LONG BEACH GP** – 4 eq. ops., plumbed staff lounge, 1,490 sq. ft. office in multi-suite, two story building for sale with practice. Good location near downtown area with room to expand to a multi-specialty office or have rental income. 3 yr old equip. with digital x-ray. 70% insur. ( PPO's), 30% cash practice & one cap plan. 3 day/wk practice. Projecting approx. \$507,748 for 2008. BUYER'S NET OF \$108,772. Property ID #1321.

**LOS ANGELES GP** – 3 eq. ops., 1,380 sq. ft. office; 7 story, med/dental building. 6 yr. old equip. 80% insur., 20% cash practice. 10-13 PPO's. Seller works 3 days/month; assoc. works 2 days/week. Projecting approx. \$236,520 for 2008. BUYER'S NET OF \$50,248. Property ID #1501.

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Maria Silva, V.P.

**N. HOLLYWOOD GP** – 3 eq. ops., 1 plumbed, not equipped, 1,350 sq. ft. office in one story shopping center location. Approx. \$6,000/month cap.; 9-10 plans. 15 new HMO & 15 new private patients/mon. Seller works 3 days/wk & assoc. works 1 day/wk. Projecting approx. \$719,074 for 2008. BUYER'S NET OF \$247,620. Property ID #1181.

**NORTHRIDGE GP** – 3 eq. ops., 1 plumbed not eq. in a 1,400 sq. ft. office located in a one story medical/dental building. Computerized suite with Intra Oral Camera & Digital X-ray. 60% insurance and 40% cash. Seller works 3 days/wk. Collected approx. \$252,310 for 2007. Projecting approx. \$232,204 for 2008. Property ID #1291.

**REDONDO BEACH GP** – COSMETIC/FEE FOR SERVICE – 6 eq. ops., 2,500 sq. ft. office located in professional complex by the water. 2 yr. old equip. 20 – 40 new patients/month. Absolutely beautiful office, well designed. 50% insur/50% cash; no PPO's. Collected approx. \$829,000 in 2007. Projecting approx. \$656,156 for 2008. BUYER'S NET OF \$209,899. Property ID #1351.

**RESEDA** - 4 eq. ops, approx. 1,400 sq. ft. office located in four-story medical/dental building. Equipment is approx. 3 yrs. old. Reasonable lease includes utilities and cleaning; Seller is relocating practice. Very busy medical/dental center located on corner of major Cross Street. Property ID #701.

**THOUSAND OAKS GP or SPEC** – 3 eq. ops., 1,235 sq. ft. office in free standing medical/dental building. 2–5 year old equipment. Rent includes utilities. Seller relocating to larger office. Leasehold Improvements and Equipment only! Property ID #1411.

**TORRANCE GP/SPEC** – Leasehold Improvements & equipment; 3 eq. ops., 825 sq. ft. medical/dental Building near Del Amo Mall. 5 - 14 yr. old equipment. Seller moving to larger office in area. Property ID #1511.

**WALNUT - GP/SPEC** – LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY! 2 eq. ops., private office plumbed for 3rd. 1,000 sq. ft. office in busy shopping center with anchor stores. Excellent location. Seller moving practice to nearby community. Property ID #1161.

### ORANGE COUNTY

**ANAHEIM** – 4 eq. ops., 1,200 sq. ft. office located in strip retail center near freeway. Reasonable rent. Newly remodeled with digital x-ray & computerized ops. TURN-KEY office. Property ID #631.

**FULLERTON GP** – 3 fully equipped ops., in a beautiful, 1326 sq. ft. Office located in a popular, one story shopping center with excellent visibility. Private office plumbed can be converted into an op. Computerized office with integrated intra oral camera. 80% insurance, 19% cash, 1% medi-cal. Seller works 5 days/week. Great potential for growth. Great Exterior, good signage and very clean, modern facility. 40 years of goodwill. BUYER'S NET OF \$ 64,567. Property ID # 1581.

**FULLERTON GP** - 7 fully equipped ops., 3 chairs in open bay, 8 plumbed not eq ops., in a large 5,213 sq. ft. office located in a one story free standing building. 45% insurance, 50% cash & 5% capitation. 4 day/wk practice. Approx. 30-40 new patients/mo. Projecting approx. \$654,424 for 2008. BUYER'S NET OF \$253,432. Property ID #1561.

**GARDEN GROVE** – 5 eq. ops., 1,300 sq. ft. suite located in a free standing building. Computerized office with Intra Oral Camera & Digital X-ray. 55% insurance 45% cash. Seller works 4 days per week. Average of 5-10 new patients per month. Projection approx. \$603,639 for 2008. BUYER'S NET OF 223,856. Property ID #1461.

**IRVINE** – 3 eq. ops., 1 plumbed, not equipped op., approx. 1,160 sq. ft. office in busy, strip retail center near Irvine Spectrum. 1 yr old equip; Great starter location; lots of foot traffic Mon – Fri. Leasehold Improvements and Equipment only! Executive location. Property ID #831.

**IRVINE** - 4 eq. ops., 1,195 sq. ft. office in large, busy shopping center. Well established, approx. 12 yrs. 50% Ins/PPO, 40% cash & 10% Cap. Computerized, digital office. Long term staff. Projecting approx. \$565,377 for 2008. BUYER'S NET OF \$166,476. Property ID #111.

**LAGUNA NIGUEL** - Ortho Practice - 4 chairs in ortho bay, custom chairs and side units, 1,180 sq. ft. office in two story medical/dental building. 18 years goodwill. 50% insur., 45% cash & 5% cap. 3 – 4 new starts/month. 4 day/wk practice. Projecting approx. \$240,312 for 2008. "Beautiful office". Property ID #1521.

**ORANGE** - Leasehold Improvements & Equipment Only! 3 fully eq. ops. and 1 plumbed not eq. in a 1,000 sq. ft. suite. Located in a one story medical / dental building. Great location. Property ID #1421.

**SANTA ANA** – Leasehold Improvements & Equipment Only! 4 fully eq. ops. and 1 plumbed/not eq. in a 1,000 sq. ft. office. Good Location. Large rear parking and good street visibility. Digital X-rays. Leaving Bonus Medi-Cal patients (approx. \$80,000/yr). Property ID #1141.

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REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



Tina Ochoa, V.P.



# CALIFORNIA

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**SANTA ANA GP** - 3 eq. ops., 1,000 sq. ft. office located in three-suit, single story building with off street parking. Office remodeled this year. 8 yr. old equip. 45% insur., 15% cash, 15% denti-cal & 25% cap. (approx. \$2,100/mon). 95% Hispanic patients. 3 ½ day/wk practice. BUYER'S NET \$61,395.

**SANTA ANA GP** - 4 fully eq ops., 1,300 sq. ft. suite located in a one story shopping center. Computerized with Intra Oral Camera & Digital X-ray. 60% insurance & 40% cash. Approx. 30-40 new patients/mo. Collected \$1,149,590 for 2007. BUYER'S NET OF \$482,556. Property ID #1571.

**TUSTIN GP OR SPEC LOCATION** - 4 eq. ops., 1,300 sq. ft. office located on first floor of two-story, medical- dental building with large rear parking lot. Seller moving to larger office. Upscale area of Tustin. Property ID #1341.

### RIVERSIDE & SAN BERNARDINO COUNTIES

**CORONA** - Leasehold Improvements & Equipment Only! 4 fully eq. ops., in a 1,104 sq. ft. suite located in a one story dental building. Computerized office with Intra Oral Camera & Digital X-ray. Seller moving to a larger office. Property ID #1431.

**CORONA** - Leasehold Improvements & Equipment Only! 2 fully eq. ops., in a 1,000 sq. ft. suite located in a Dental / Medical Building. Inactive Medi-cal chart will stay. Seller moving to a larger office. Property ID #1441.

**FONTANA** - 7 eq. ops., located in free-standing 3,000 sq. ft. building. Financing available with practice. Partnership office, 18 -25 new patients/month. 15 - 20 PPO's; 85% insur. & 15% cash; Each partner works 4 days/wk with 7 days/wk of hygiene. One partner will stay & assoc. 2/days/wk for 5 years. BUYER'S NET OF \$677,133. Property ID #1551.

**HEMET GP** - 4 eq. ops, in a 1,252 sq. ft. office located in a one story medical/dental building. 38% insurance and 62% cash. 37 years of Goodwill. Projecting approx. \$378,650 for 2008. BUYER'S NET OF \$97,833. Property ID #1301.

**HEMET GP** - 3 eq. ops., in a 1,920 sq. ft. office located in a one story free standing building. Computerized office with Intra Oral Camera & Digital X-ray. 50% insurance and 50% cash. Seller works 3 ½ day/wk. Projecting approx. \$415,522 for 2008. BUYER'S NET OF \$106,512. Property ID #1261.

**MORENO VALLEY** - Leasehold Improvements & Equipment, 2 eq. ops, 1 plumbed not eq., in a 900 sq. ft. office located in single story shopping center. 40-50 New Patients per month. 20 years of Goodwill. Property ID #1241.

**PALM DESERT GP** - 4 eq. ops., in a 1,550 sq. ft. suite located in a one story shopping center. 3 year old equipment. Computerized suite with Intra Oral Camera & Digital X-ray. 40% insurance and 60% cash. Average 20-21 new patients/month. Projecting approx. \$1,129,968 for 2008. BUYER'S NET OF \$342,366. Property ID #1091.

**PALM DESERT GP** - 5 eq. ops., 1,665 sq. ft. office located in a one story strip shopping center. 3 - 6 yr. old equip., 24% insur., 68% cash and 8% capitation. 15 new private & PPO and 30 new HMO Patients/month. Seller works 2 ½ days/wk with 2 days/wk of hygiene. Projecting approx. \$438,520 for 2008. BUYER'S NET OF \$121,340. Property ID #1481.

**PALM SPRINGS** - 4 eq. ops. in a 1,300 sq. ft office located in a one story, free standing building. Computerized office with Intra Oral camera & Digital X-ray. Seller works 3 days/wk. Income stream 25% ins., 50% cash and 25% Medi-Call with 15-20 new patients/mo. 3 yr. old equip. Long term lease. Projecting approx. \$268,411 for 2008. BUYER'S NET OF \$106,914. Property ID #1131.

**RANCHO CUCAMONGA GP** - 3 eq. ops., 1,100 sq. ft. office in strip shopping center. Two yr. old equipment. Seller working part-time; collected approx. \$144,000 in 2007 and collection approx Jan-June \$105,439 for 2008. Turn-key office for motivated Buyer. Replacement price with patients and goodwill. Property ID #502.

**TEMECULA** - 4 eq. ops., 1,500 sq. ft. office. Located in a three story professional building. Good Location. Great view of mountains from back operty. 3-4 year old equipment. Leasehold Improvements & Equipment only! Property ID #1031. SOLD

### SAN DIEGO COUNTY

**CHULA VISTA** - 3 fully eq ops., 1,500 sq. ft. suite located in a two story Medical/Dental building. Computerized with Intra Oral Camera & Digital X-ray. 80% insurance & 20% cash. Approx. 20-22 new patients/mo. 4 day/wk practice with 4 days/wk of hygiene. Projecting approx. 392,628 for 2008. Property ID #1621.

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Greg Beamer, V.P.

**OCEANSIDE** - 4 fully eq ops., 1,500 sq. ft. suite located in a one story Medical/Dental buildings, suite is warm & inviting with nice hardwood floors & an open floor plan. Computerized practice. Approx. 8-10 new patients/mo. 4 day/wk practice. Projecting approx. \$664,596 for 2008. Property ID #1641.

**SAN DIEGO** - 6 fully eq ops., 1 plumbed not eq. op., 2,040 sq. ft. suite located in a one story shopping center. Computerized & Intra-oral camera. 5 day practice. 32% insurance, 25% cash & 9% capitation. Approx. 15-16 patients/day and approx. 57 new patients/mo. Projecting approx. \$1,026,957 for 2008. Property ID #1541.

**SAN MARCOS GP** - 4 eq. ops., 1,184 sq. ft. office in well-established shopping center. Seller Relocating practice to a larger space. Equipment is approx. 5 yrs. old; modern, well-designed office, easy access to freeway. Property ID #1361.

### VENTURA, SANTA BARBARA & SAN LUIS OBISPO COUNTY

**CAMARILLO GP** - 3 eq. ops., shopping center location. Busy center with lots of parking. Seller shares office with a podiatrist; rent and utilities shared proportionately. Seller is retiring. Turn-key opportunity; Less than start-up price! Property ID #1191.

**BEAUTIFUL OJAI VALLEY** - DENTAL PRACTICE - Beautiful Ojai Valley, Its amazing how many people know Ojai because of "The Tennis Tournament" (oldest in the country), "The Music Festival", and last but not least "The 6 Million Bionic Woman". 4 eq. ops., 1,525 sq. ft. office. Computerized office with Intra Oral Camera & Digital X-ray. 75% insurance & 25% cash. Approx. 10-15 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Projecting approx. \$539,404 for 2008. BUYER'S NET OF 196,452. Property ID #1471.

**SAN LUIS OBISPO GP** - 3 eq. ops., 1,400 sq. ft. office in free-standing building. 4 day/wk practice with 3 ½ days/wk of hygiene. Approx. 60 new patients/month. 64% insur., 35% cash and 1% Capitation. 4 ½ yr. old equip. with digital x-ray & intra-oral camera. Projecting \$699,976 for 2008. BUYER'S NET OF \$199,166. Property ID #1451.

**THOUSAND OAKS** - 4 fully eq ops., 1,023 sq. ft. suite located in a three story Medical/Dental building. Computerized with Intra Oral Camera & Digital X-ray. 100% cash. Approx. 15-20 new patients/mo. 3 ½ day/wk practice with 4 days/wk of hygiene. Projecting approx. \$1,192,843 for 2008. BUYER'S NET OF \$371,241. Property ID #1591.

**WEB SITE: [WWW.CALPRACTICESALES.COM](http://WWW.CALPRACTICESALES.COM)**

**DIRECT E-MAIL ADDRESS TO BROKER/AGENTS**

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**Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.**

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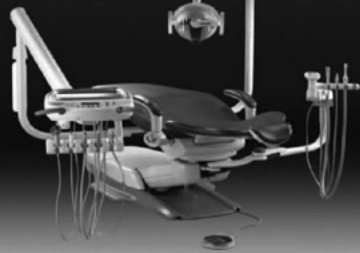
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**CASTRO VALLEY:** For Sale or Merger: General Dentistry Practice: 2006 collections were \$824K with \$250K adjusted net income. In this 1800 sq ft office there are 5 treatment rooms with room to expand an additional operator. Intra-oral camera, Cerac and Eaglesoft software. Office refers out all ortho and endo. Owner would like to merge her practice with another or sell 1/2 interest.

**FAIRFIELD:** - For Sale - Endodontic Practice and Condominium Unit. This endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq. ft. There are 4 equipped treatment rooms with an additional 5th room available. The 2006 gross receipts were \$885K with \$423 adjusted net income or profit. Owner will stay for transition to introduce buyer. Owner is retiring.

**FRESNO:** - For Sale - General Dentistry IV Sedation Practice. 2006 collections were \$1,445,18 with a \$628,376 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. New patients are referred by the existing patients and other dentists. Call for details regarding this excellent opportunity.

**FRESNO:** For Sale- General Dentistry Practice. 2007 Gross Receipts \$999K with adjusted net income of \$421K. The practice is located in North Fresno area. There is 1,550 sq ft with 7 operatories. There are 8 days of hygiene with 28 new patients per month. Owner is retiring after 43 years.

**HILMAR:** For Sale - General Dentistry Practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office recently remodeled. Free standing building on a main throughfare.

**LINDSAY/TULARE:** For Sale - General Dentistry Practice, Both Lindsay & Tulare practices are being sold together. Tulare: 4 ops., 1650 sq. ft., 1 hygiene day, 70% Medi-Cal, 5 1/2 years in same location. Lindsay: 5 ops., 3600 sq. ft., 1 hygiene day, 34% Medi-Cal, 6 1/2 years in same location. Combined Gross Receipts \$1.4 Million with 48% overhead. Adjusted net income \$745K. Both offices have intra-oral camera, and easy dental software. **Owner willing to consider selling buildings also.**

**LOS BANOS:** - **Building** for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

**MADERA:** - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene per week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and work back a couple of days a week. **Building also for sale.**

**MODESTO:** - For Sale- General Dentistry Practice 1,568 sq ft office. Panoramic X-ray, 4 hygiene days, Intra oral camera, Eaglesoft software purchased in '04. Practice has been its same location for over the past 20 years. Collections 2006 \$630K, with an adjusted income of \$245,894, 61% overhead Owner Is Looking For Associate Buy-In, Will Consider a Walk Away Sale.

**OROVILLE:** For Sale- General Dentistry Practice. If you are a new Graduate or are looking to get away from the big city, you should look at this practice. Doctor has worked three days a week for many years and is ready to retire. 2007 Gross Production was \$343K with 98% collect. Office is modern, attractive, efficient, and computerized. 3 Ops-chairs, lights, and units are three years old. No HMO's or Govt. programs. All endo, perio, and most surgery referred out. Dr. reports over 1800 active patients with three days of Hygiene. Seller's interest in building is also available for sale. Eighteen mile away from Chico State University.

**RED BLUFF:** - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff overlooking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2006 collections were over \$1 Million with adjusted net income of \$336K. Bldg is also for sale with 100% financing available. Owner is retiring.

**REDDING:** For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. In January 2008 the Record Searchlight publication "Best of the North State" acclaimed this to be the areas Best Dentist. Pictures are available. Doctor is retiring.



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**REDDING:** - For Sale- General Dentistry Practice. This 2,000 sq ft office has 5 operatories with digital radiography and intraoral cameras. The 2007 collections were \$850K with adjusted net overhead. There are 7 days of hygiene with approximately 2,700 active patients. The office is located in a multistory office building providing privacy while allowing all operatories to have beautiful outside views. Owner is retiring.

**REDDING:** For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

**RIO DELL:** For Sale - General Dentistry Practice. A wonderful opportunity for buyer looking to advance their implant skills. 1,300 Sq. ft., 2 equipped operatories, Intra oral camera, and Panorex. 2006 Gross Receipts \$498K with adjusted net income of \$211K. Seller is owner and founder of Pacific Implant Inc. and is a noted Implantologist, Author, and Lecturer. Owner will stay to train buyer in implant techniques.

**ROSEVILLE:** - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month. The practice occupies 1,933 sq ft with 5 operatories, and includes Eaglesoft dental software, Intra-Oral camera, and digital x-ray. Owner is relocating.

**TRACY:** - For Sale - General Dentistry Practice. Gross Receipts \$832K adjusted net income \$504K. 3 Operatories, Pano, Patient Base Software, Leased office space 1100 sq. ft. Practice in same location for 33 years. 22 new patients seen a month. Owner would be willing to come back 1-2 days a week.

**SOUTHERN CALIFORNIA**

**BAKERSFIELD:** - For Sale- General Dentistry, Practice Available for Immediate Sale due to health reasons. 10 Hygiene days, 3 Tx rooms, Laser, Intra Oral Camera, Pano, and Digital X-ray. Leased office space 3,400 Sq. Ft. Practice has been in existing for the past 22 years 18 years at previous location and 7 in its present location. Collections approximately \$1,500,000.00.

**CAMARILLO:** - For Sale - General Dentistry Practice in upscale community. 1495 sq. ft., 4op, intraoral camera, pano and digital x-rays; 4 hygiene days/wk; 2006 gross receipts \$422K; Owner to retire.

**CARLSBAD:** - For Sale - General Dentistry Practice. 1403 sq. ft. with 3 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

**GLENDORA:** - For Sale- General Dentistry Practice; Practice Priced To Sell, 1000 square feet, 3 equipped ops with 4 days hygiene booked 6 months in advance; practice is same location for 36 yrs; 2006 gross receipts \$318K. Owner to retire.

**GOLETA/SANTA BARBARA:** For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

**LA COSTA:** - For Sale - General Dentistry Practice. Office currently open 5 days a wk. Twelve years in present upscale location. 2006 Gross Receipts 1.4 Million with an adjusted net income of \$507K 60% overhead. Office has 2,000 sq. ft. Dentrix Software, 7 treatment rooms, Intraoral Camera, Panorex, 5 hygiene days. Owner doctor to work an additional 3-years.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

**SHERMAN OAKS:** For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Works software. Non amalgam philosophy, currently open 5 days a week. 2006 Gross Receipts \$854K adjusted net income of \$267K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

**TARZANA:** For Sale - General Dentistry Practice. This seven operatory practice is located in an office space of 2000 sq. ft. The 2006 gross receipts were \$626K with an adjusted net income (profit) of \$264K. There are 4 days of hygiene. Owner is willing to spend more time with her family as a full time mom. The practice is an excellent opportunity as it is but has the potential due to its size to add additional partners or associates in the future.

**VENTURA:** - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

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**YORBA LINDA:** - For Sale General Dentistry Practice. 2006 Gross Receipts \$773K with adjusted net income of \$287K 2% overhead. 2000 sq ft with 5 equipped treatment rooms, Dentrix software, laser, intra-oral camera, and pano. Entire staff certified in Invisalign.

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**BIOLASE DIODE LASER** AS NEW...\$5,000.00 FIRM/CASH. QUESTIONS. 661-269-2695.

**DENTAL ASSISTANTS** MY DENTIST, SCHOOL FOR DENTAL ASSISTANTS, OFFERS APPROVED CERTIFIED X-RAY LICENSE AND CORONAL POLISHING COURSES. INFORMATION (323) 582-1999.

**WE ARE LOOKING** for a dentist to do Endo in Apple Valley 3 days/month. \$1200-1800/day. call 800-768-4879.

**ORTHODONTIST** available immediately to work in the South Bay area. Board certified. Call 310-343-3168.

**ASSOCIATE DENTIST NEEDED** Ventura private office. Potential for buyin / buyout. Percentage of production or collection. Call (661) 317-1842.

**FREE ANNUAL OSHA** EMPLOYEE TRAINING - See O.C.P.I. ad this issue for details.

**"HMO"** looking to buy an HMO practice in Sacramento or surrounding areas. Please call: 310-403-1117.

**OFFICE SPACE** for sublease in Glendale. 2 ops. Call 213-300-8029.

**PART TIME JOB** for general dentists with Ortho experience. Great pay potential. Please call 800-768-4879.

**ORTHODONTIST NEEDED** for beautiful office in Pomona area. Must have experience! Great location, compensation & support staff! Please call (714) 697-3476.

**VISALIA** existing GP looking to lease out 2-3 ops to a specialist. Brand new state of the art facility. 559-733-8594.

**WANTED** Quality, friendly practice LA-Ventura area, associate/buy in within 12 months. No HMO/Dentical. 5 yrs exp. [devloux@yahoo.com](mailto:devloux@yahoo.com) for CV.

**ATTENDEES SAY** Xcel Seminars Endodontic Update gave "good solid information that can be used to treat patients." See Endo Update 2008 flier and learn new treatment techniques!

**GEN. DENTIST AVAILABLE** for PT work in South Bay area. Hardworking, kind, gentle, easy to work with. E-mail to [gbcdds@live.com](mailto:gbcdds@live.com).

**LOOKING FOR A PART-TIME DENTIST** for Bakersfield, CA. All phases of dentistry. Minimum 2 yrs exp. Please send CV: 661-863-0719.

**PERIODONTIST AVAILABLE** A BOARD ELIGIBLE PERIODONTIST WILL COME TO YOUR OFFICE FOR PERIODONTAL & IMPLANT SURGERIES. 310 857 8496.

**PRACTICE FOR SALE** WALNUT 2 eq. ops, 1,000 sq. ft. office / Lshld & Equip California Practice Sales, Inc. Phone: 714-639-2775.

**NOHO CLINIC PRACTICE FOR SALE** Two year old practice collected over \$625,000 in 2007. No welfare, no cap. 5 ops. Asking \$495,000. Call Kurt Skarin 818-991-6552.

**PRACTICE FOR SALE** #3082 - Escondido Area - D.D.S.. Partnership sure-fire-success. Partner will finance. Call PPS (714) 832-0230.

**ORTHODONTIST AVAILABLE** July 2008. F/T or P/T. SoCal or SF/Bay area.. [yarbroughorthodontics.com](http://yarbroughorthodontics.com). [ronyarbrough@hotmail.com](mailto:ronyarbrough@hotmail.com).

**PRACTICE FOR SALE** San Diego (Carlsbad) NEW Satellite Practice with 5 Ops plumbed, 2 equipped, in 1500 sf. Approx 250K collections 2006 SDPS: 760-599-7828.

**CENTRAL CAL. GP NEEDED** FULL TIME. EXCELLENT COMPENSATION. FAX RESUME TO 559-781-1194.

**WANTED** ORTHO PRACTICE buyer looking to buy ortho practice in Orange County area. Will pay top dollar. e-mail at: [uscorthodontist@yahoo.com](mailto:uscorthodontist@yahoo.com).

**~~~DENTAL ASSISTANT~~~** FRONT OFFICE POSITION AVAILABLE TUE/FRI IN RESEDA/SFV SEND RESUME: [shahryarbh@yahoo.com](mailto:shahryarbh@yahoo.com).

**DENTIST FOR EMERGENCES** short or long term. Best on quality production. 25 year California experience. Please call 909/641 3424.

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**LOOKING FOR A GENERAL DENTIST** for Pico Rivera office. Please call Denise (626) 449-3367 or fax resume to (626-449-3376).

**EXPERIENCED ORTHODONTIC ASSISTANT NEEDED** for busy Santa Monica Office: Full-time position Mon-Fri please fax resume 310-394-3429.

# Choosing a Dental Practice Broker is not a game!



And...It's not something you should go into blindfolded

Here are 4 Things you **MUST KNOW BEFORE** choosing a Dental Practice Broker

1. What kind of **EXPERIENCE** does the Dental Practice Broker have? *Thomas & Fees Practice Sales* has over 15 years of experience doing the important things right.

- packaging and marketing
- finding prospective buyers
- qualifying buyers
- negotiations
- financing
- confidentiality
- and, mounds of paperwork

2. What kind of **REPUTATION** does he or she have?

No company enjoys a better reputation than *Thomas & Fees Practice Sales*. Ask your peers. Our success is not an accident. It has been well earned.

3. Does the Dental Practice Broker have **DENTAL KNOWLEDGE AND KNOW HOW?**

Our Broker, Dr. Philip L. Kempler, is a highly successful retired dentist. Only another dentist can truly understand the unique challenges of dentists in transition. And our parent company, the Accounting Firm of *Thomas & Fees* has been working exclusively with dentists for over 35 years. Nobody understands dentistry better.

4. Can you **TRUST** the Dental Practice Broker?

Trust can't be purchased. It must be earned. Trust is a mainstay at *Thomas & Fees*. The proof of that can be seen in the number of dentists who retain our services and recommend us to their family and friends.

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**A PICTURE IS WORTH** a thousand dollars (or more). Look at Mediamed's unequalled patient educational/motivational digital imagery & secure a higher percentage of treatment plan acceptance. Visit Mediamed.com.

**BEVERLY HILLS DENTAL OFFICE** For Sublease 2-3 days per week Specialist Only Call: 310 666 4889 Please Leave A Message.

**FOR LEASE COVINA NEW OFFICE, 3 OPERATORIES, JUST REMODELED, TURN KEY, GREAT MEDICAL BUILDING \$2,500.00 MUST SEE 562-868-6333.**

**VENTURA PRIVATE PRACTICE FOR SALE** Great location & visibility in large shopping center. New homes being built within approximately 1 mile. Nearby schools. No HMO. No Denti-Cal. Operatory computers recently installed. Dentrrix. Intra-oral camera. 661-317-1842.

**AVAILABLE ROOT ZX** apex locator (almost new, excellent condition) for sale. Will give a good deal. Contact 510-334-4138.

**DENTIST ASSOCIATE POSITION** available in San Clemente, CA. Start with hygiene and light operative. Good pay. Email resume radiantsmilesdentalcare@yahoo.com.

**BRAND NEW DENTAL OFFICE** available in Riverside by May 2008. Busy shopping center. Anchor grocery store. Call: 909-913-4916.

**HEMET - DENTAL OFFICE** for sale by owner. Five ops, fee for service. Call Dr. Patel at 951-551-4217 or email kishands@yahoo.com.

**PRACTICE FOR SALE #3029** - Montebello/Whittier/Pico Rivera - Super Hi identity location within a super shopping center with low rent and great lease. 6 ops, 4 equipped in 1,500 sq.ft.. Only \$285k (a bargain), a great opportunity for GP and Orthodontist. Call P.P.S., (714) 832-0230.

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www.kingstwodental.com.

**BAKERSFIELD #21** (10) op computerized G.P. & a free stand bldg for sale. (3) ops fully eq't'd, (3) partially, & (4) plumbed. Cash/Ins/PPO/Denti-Cal. Annual Gross Collect \$500K+. D&M Practice Sales 818.591.1401.

**ALMOST NEW KERR** LE Demetron I LED curing light (wireless) available for sale. Will make good deal. Contact (510) 334-4138.

**RED BLUFF OFFICE FOR LEASE** 3000. sq. ft., 4 ops, surgical suite, great location, beautiful office. Call Jody 530-527-7800.

**LOOKING TO** start, or expand upon an existing dental practice? Contact U.S. Bank Practice Finance today at 877.336.8346!

**BARELY USED** peri-pro III film processor by Air Techniques for \$500.00 located in Roseville, Ca. Contact Mike 916-787-0631.

**LOOKING FOR FRONT DESK/TREATMENT CORDINATOR** motivated and friendly with some dental knowledge. will train. location city of montclair. 619-788-7736.

**SANTA BARBARA PRACTICE FOR SALE** \$350K gross (last 5 years), net \$200K, no dential, no HMO's, cell 805-403-1216.

**IMPLANTS-IN-HOUSE** Stop referring DENTAL IMPLANTS out. DDS, A Fellow in the International Congress of Oral Implantology will place implants for your patients in the comfort of your own office. Increase production and good- will of your office by providing your patients with this valuable service. I bring all my own materials and equipment. Professional, Clean, Caring, and Gentle. Call today - 310-993-4474.

**N.W. BAKERSFIELD** Brand new turn-key dental office for lease/purchase. Coffee & Rosedale. 2500-3500 sq ft. Ideal for Dental or Dental Spa. Call Brian (661)809-2969.

**TRYING TO CHOOSE THE RIGHT** Dental Software for your practice? INSIST on EZ 2000 #1 Rated Dental Software. We are officially licensed by the ADA to distribute the full set of CDT 2007-2008 procedure codes and latest Insurance Claim Form. Many other software companies ARE NOT. Call 800-273-5033 today!

**WORKING CAPITAL LOANS WITHOUT STRESS** LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

**CONFIDENCE THAT ALL WOULD BE DONE WELL** it was. Pat Wood keeps his word and is fair! I recommend Pat Wood to all my dental friends. Barry Parkins, D.D.S., La Quinta, California. (Wood and Delgado, 1-800-499-1474).

**EAST SAN FERNANDO VALLEY** 40 year old practice FOR SALE, original practice in this city. 1 owner. Ideal for HMO/PPO, mostly private patients. Retiring. All networked, Dentrrix, 10 computers, intraoral cameras, digital x-rays, was lasers and microscope enhanced for years. 818-896-3100.

**PRACTICE FOR SALE** BURBANK 3 eq ops, 1,050 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

**SANTA BARBARA** 25 Years, LOW overhead; Future Growth, 5 ops, 210K Prod; 3.5 days/wk/avg No PPO HMO; 805.845-7168; SellingDentist@yahoo.com.

**DENTAL ASSISTANT IS NEEDED** for Fullerton/Anaheim office. Spanish speaking is a must. Please call Dr. Young 714-360-3301.

**GENERAL DENTIST NEEDED IMMEDIATELY** for Orange County offices. P/T & F/T positions available. Contact Dr. Vatan at (310) 991-7921.

**PRACTICE FOR SALE #3058** - San Bernardino - with immediate potential to do Great. Located near local hospital on "Healing arts row", in excellent professional building.- Very nice, state of art facility, lots of referral potential in building. \$110k. Call PPS (714) 832-0230.

# TRI-COUNTY DENTAL SOCIETY

## 100th Year Anniversary

Presents

### 2008 EDUCATION SCHEDULE

“COME LEARN WITH US”

[www.tcds.org](http://www.tcds.org)

<b>“Peer to Peer: Ask the Specialist”</b>	<b>2008 New Professional Seminar Series “How to Grow with Your Staff”</b>
<p><b>Friday, May 16</b> Hands-on Restorative/Implants Tulsa Dental</p>	<p><b>Tuesday, May 20</b> “Good to Great: Can Your Practice Make the Leap?” Sherry Blair</p>
<p><b>Friday, June 6</b> Periodontics Moderator: Daniel Kunihira, DDS</p>	<p><b>Thursday, September 25</b> “A Practical Guide to Participating Provider Contracts” Richard Sarhaddi, Esq.</p>
<p><b>Friday, September 5</b> CPR \$75.00 per person</p>	<p><b>Wednesday, September 17</b> Prosthodontics Moderator: Tony Daher, DDS</p>
<p><b>Friday, October 10</b> Infection Control: Joyce Galligan, BSN, DDS Dental Practice Act: Bette Robin, DDS, JD</p>	<p><b>Wednesday, November 5</b> Orthodontics Moderator: Thomas Bietsch, DDS</p>
<p>Tuition per course: \$150 for TCDS members \$250 for non-members \$65 for staff/retired</p>	<p>*Look for more updates on our new website at <a href="http://www.tcds.org">www.tcds.org</a></p> <p>Tuition per course: Members- \$35.00                      Non-Members- \$55.00 Students- \$5.00                      Staff- \$20.00 Spouse- \$15.00</p> <p><b>Tuesday &amp; Thursday: 7-9 pm</b></p>

Send reservation(s) to: **Tri-County Dental Society**

**952 S. Mt. Vernon Ave., Ste. A. Colton, CA 92324**

**(909) 370-2112 • (800) 287-8237 • Fax (909) 370-4478**

Check the box(es) for the course(s) you would like to attend.

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> <b>Friday, May 16</b><br>Hands-on Restorative/Implants | <input type="checkbox"/> <b>Friday, September 5</b><br>CPR                | <input type="checkbox"/> <b>Friday, October 10</b><br>Infection Control & Dental Practice Act | <input type="checkbox"/> <b>Tuesday, May 20</b><br>“Good to Great: Can Your Practice Make the Leap?”              |
| <input type="checkbox"/> <b>Friday, June 6</b><br>Periodontics                  | <input type="checkbox"/> <b>Wednesday, September 17</b><br>Prosthodontics | <input type="checkbox"/> <b>Wednesday, November 5</b><br>Orthodontics                         | <input type="checkbox"/> <b>Thursday, September 25</b><br>“A Practical Guide to Participating Provider Contracts” |

**Make your reservation now by filling out the form below and returning to the TCDS office:**

Name \_\_\_\_\_ Credit Card# \_\_\_\_\_ Circle Method of Payment  
 Phone \_\_\_\_\_ Signature \_\_\_\_\_ Expiration \_\_\_\_\_ Check    MasterCard    Visa  
 Amount \$ \_\_\_\_\_

Additional items and classifications \_\_\_\_\_



**ORALSURGEON NEEDED** 60% of production. San Fernando Valley. 1 day per month. (818) 518-7426 or (818)365-7191. Most equipment available.

**SEEKING OFFICE MANAGER** and front office staff experienced in billing and hmo plan. please call (818)522-0948 or fax resume @ (818)610-2232.

**"I ENJOYED THAT"** (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See Endo Update 2008 insert or call 310-663-4055 for info.

**FOR SALE** Almost 2-years old Dental office with charts,3-full set up rooms all brand new equipments in Santa Clarita Area/Castaic, CA for sale. In same shopping center as Walgreens and other businesses.Office is working 4-days per week. Please call for appointment. FRED (661) 675-5443.

**HYGIENIST NEEDED** in Rowland Heights for Mondays, friendly private practice, please call (909) 594-1758.

**IMPLANT-IN HOUSE** STOP REFERRING PATIENTS OUT. I'LL PLACE IMPLANTS IN YOUR OFFICE & TEACH YOU TO RESTORE THEM. 310 476 0876.

**ASSOCIATE DENTIST NEEDED** FOR PRIVATE OFFICES IN LA HABRA, CHINO, AND ONTARIO. FAX RESUME TO 909-902-1213 OR EMAIL: MESMAEILI@YAHOO.COM.

**WE ARE LOOKING FOR** board eligible and board qualified Orthodontists to work in our multiple offices. Fax resume to 310-634-1862.

**PRACTICE FOR SALE** #3057 – Riverside – HMO/GP. State of art office. Grossing \$1,000,000 plus. Great opportunity to grow to \$2,000,000. R.E. available also. Call P.P.S., (714) 832-0230.

**FEMALE DENTIST LOOKING** to sublease 1 or 2 days a week in the North Hollywood area. Please call (818) 442-1715.

**WANTED DENTSPLY CAVIJETS** in workable contition. Call 818-515-3051 or 818-896-3100.

**STOP REFERRING OUT** Team of 2 Oral Surgery residents will do surgical procedures in your office. All insurances. Call 818-253-5223.

**ASSOCIATE PROSTHODONTIST** needed for growing multi-specialty office in Irvine. Immediate opening, please Fax resume to 949-453-0970.

**ORANGE COUNTY** and all surrounding counties, Need a qualified builder and or designer, All County Construction, 714-240-7179.

**ORTHODONTIST NEEDED** Full service dental office in Northridge, inviting part-time ortodontist, Saturday a plus, please fax your interest to 818-882-0101.

**FT DDS NEEDED** in growing practice in Temecula. Hard-working and good personality a must. Call (951) 640-3115 or email info@margaritadental.com.

**PRIVATE SALE!** LA DOWNTOWN, 4 OP'S, EXCELLENT LOCATION AND EARNINGS,DENTICAL, INSURANCES, CASH, HISPANIC. T. 213-422-0923.

**WWW.CONDODISNEYWORLD.COM** Disney world condo for rent. 3 miles from parks. Call Dr. Castro 951-264-8414.

**DENTAL OFFICE SPACE AVAILABLE** 2 days a week. Call nadia 714-665-0898 or email dramiridds@aol.com.

**IMPLANT DENTISTRY** I place IMPLANTS at your office with my own equipment-materials. Stop referring out this service and PROFITS. Call-today 310-993-4474.

**DENTAL RECEPTIONIST** needed with over 5 years experience, with Dentrix, in new Valencia office, insurance biller, X-ray Liscence. 818-515-2242, 818-515-3051.

**WOODLAND HILLS PRACTICE FOR SALE** Professional building. 4 ops. Refers everything. Bio-compatible. Collects \$865,000/year. Asking \$725,000. Call Kurt Skarin 818-991-6552.

**LOOKING TO BUY A DENTAL PRACTICE?** Used equipment? Seeking staff or looking for a position in a dental practice? Visit The Dental Trader's ONLINE AD BOARD regularly. Ads being placed by doctor's for next month's edition are on our website's ad board now!

**PRACTICE FOR SALE** #3138 – Hollister – Near Northern California. Established. Grossing \$350,000 plus. Beautiful area. F.P. \$285,000. Call P.P.S. (714) 832-0230.

**BIOLASE WATERLASE FOR SALE** Yorba Linda, Calif. Great condition. Lightly used. \$20,000 OBO burnhamdds@gmail.com. 714-524-2380.

**ANAHEIM OFFICE SEEKING** for Dentist with minimum 5yrs experience; able to work weekends P/F available. Call Dr. Le 714-491-8600.

**PRACTICE FOR SALE** San Diego (La Mesa) 29 year-old GP. Great LOCATION. 4 Ops in 1075 sq. ft., SDPS: 760-599-7828.

**PERIODONTIST NEEDED** Fax resume to 714-665-0899, call nadia @ 714-665-0898 or email dramiridds@aol.com.

**ALISO VIEJO OFFICE** for lease/rent. Beautiful cosmetic office with 5 operatories in major retail shopping center. lmg (949) 362-8523.

**MODERN DENTAL OFFICE FOR LEASE** brand new, beautiful, equipped with digital X-ray. For More Info please call Hayk @ 818-381-2887.

**BEAUTIFUL** state-of-the-art Dental office for specialist/general dentists to SHARE in Westminster/border Huntington Beach, possible partnership. Call (714)414-8808.

**PRACTICE FOR SALE** #3047-Korean G.P. - @ (101) and Vermont. Est. 30 plus years. Senior Seller refers out a lot. Full Price \$220k. Call P.P.S. (714) 832-0230.

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Service Dental Broker®"**



Paul Maimone  
Broker/Owner

## FEATURED DENTAL PRACTICES FOR AUGUST, 2008



**STOCKTON - WOW!** \$24K/mos CAP CHECK!! (7) op computerized G.P. (3) ops eqt'd w new Belmont eqt & (4) additional ops eqt'd w (4) year old eqt. In a two story prof. bldg. Cash/Ins/PPO & HMO pts. Cap check approx. \$24K/mos & No Denti-Cal! Easy Dental software. 2007 Gross Collect \$1.30M. 2008 Projected Gross Collect \$1.42M. Absentee owner. **NEW**



**LODI** - (4) op computerized G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collections \$309K+. 2008 Projected Gross Collect \$375K+. Absentee owner. Will produce/net more w owner/operator. **NEW**



**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. Absentee owner. Will produce & net more with owner/operator. **NEW**

**PETALUMA** - Newly opened in late 2006 and growing like a weed! (2) op computerized G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pts. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental software. 2007 Gross Collect \$225K. 2008 Projected Gross Collect \$450K. Absentee owner. Will produce/net more with owner/operator. **NEW**

### NEW CENTRAL CA LISTINGS:

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. Annual Gross Collect \$450K-\$500K. **NEW**

**BAKERSFIELD #21** - (10) op computerized G.P. & a free stand bldg. Annual Gross Collect. \$500K+. **NEW**

**BAKERSFIELD SUBURB #1** - (3) op computerized G.P. & a free stand bldg. in a smaller town w limited competition. Annual Gross Collect. \$350K - \$400K. **NEW**

**BAKERSFIELD SUBURB #2** - (3) op computerized G.P. in a smaller town w limited compet. Annual Gross Collect. \$360K+. **NEW**

**SOUTHERN KERN COUNTY** - (6) op computerized G.P. in a smaller town w limited competition. Annual Gross Collect. \$850K - \$950K. **NEW**

See additional Ad on page 4 for more details!

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- Pre-Sale Planning

**DENTAL OFFICE FOR SALE** IN ONTARIO/PRICED TO SELL IMMEDIATELY/3 OPS-1100 SF-WITHIN SHOPPING PLAZA/EXCELLENT BUY! CALL 714-272-8850 OR EMAIL: MESMAEILI@YAHOO.COM.

**DA/RDA WANTED** SAN DIEGO FT-BENFITS SMALL PRIVATE HIGH-QUALITY PEDO OFFICE. MUST ENJOY WORKING WITH KIDS FAX: (858)270-1252 EMAIL: SDTOOTHDOC@AOL.COM.

**IMPLANTS-IN-HOUSE** Stop referring out this valuable and LUCRATIVE procedure. I PLACE IMPLANTS AT YOUR OFFICE, my own equipment. Call 310-601-7950.

**THE EARLY BIRD GETS THE BARGAIN** Don't wait for your Dental Trader to arrive in the mail, get an early sneak peek at it online. Every edition is posted to our website 10 days before it hits the streets in print. Visit dentaltrader.com on the 20th of the month for the Early Bird preview...while it still has all the bargains.

**SEEING IS BELIEVING** watch your patient treatment plan acceptance skyrocket when presented using our incredible visual aids. Visit us at Mediamed.com or call 866 354 3244.

**OFFICE MANAGER** needed for Dental Office in Whittier, Good Pay, Experienced, Hard Working, No HMO Call Mary 562-397-6403 Email: RoyalDentalOffice@yahoo.com.

**HEMET** dental office for sale. 4 ops, room for expanding. No charts. Dr. moving out of state. \$130k (619)947-1543.

**P5 NEWTRON** Seletec Scaler, used, comes with Perio Kit & Scaling Kit. \$750.00 Firm. Oceanside, 760-945-9777.

**DENTAL SPACE AND LAB FOR RENT** in Santa Monica. Prime location, newly remodeled, spacious, 2nd Floor, skylights, parking. X-Ray developer and equipment. Rent varies based on days needed. Email njydds620@yahoo.com.

**WWW.KINGSTWODENTAL.COM** incredible savings for all dental supplies, equipment and service.

**LOOKING FOR ORTHO RDA** with experience for private ortho office in Murrieta. Please send resume to MurrietaOrtho@gmail.com or call 951-603-9521.

**GLENDORA PRACTICE FOR SALE** GP, \$90K, 900 sq ft, 3 ops, Prof Bldg, 6-years, 3-day week. No HMO, \$130K gross. 626-355-6644.

**ALTURAS** Doctor retiring, fee for service practice. \$550,000 in 2007. Asking \$260,000! Bette Robin, Select Practice Services, 877-DR-ROBIN.

**PRACTICE FOR SALE** La Jolla/UTC- Turn-Key opportunity to purchase Prosthodontic/Restorative Practice. Remodeled and state-of-the-art equipment. SDPS: 760-599-7828.

**EFFICIENCY IN THE HANDLING OF CONTRACT** amendments, etc. Knowledge of dental practice sales will save time and expense. They do represent their clients interest thoroughly. Vel Tamanaha, D.D.S., Los Angeles, California. (Wood and Delgado, 1-800-499-1474).

**ANTELOPE VALLEY #2** (6) op computerized G.P. for sale. (4) ops eq't'd. Shop ctr location w excel exposure/visibility/signage. Intra oral, pano, and digital x-ray eq't'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 Gross collect. \$339K+ on a (4) day week. D&M Practice Sales 818.591.1401.

**WESTERN SAN BERNARDINO COUNTY, CA** New Listing! Four op, 1,600 sq. ft. GP located in a dental complex in a stand alone building. Collections in 2007 exceeded \$577,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**PRACTICE FOR SALE** #3022 - Riverside - G.P.- Professional building. Grossing \$400k plus. 4 Ops. Full Price \$350k. Call Professional Practice Sales, Inc., (714) 832-0230.

**PRACTICE FOR SALE** CORONA 4 eq. ops, in a 1,104 sq. ft. suite / Lshld & Equip California Practice Sales, Inc. Phone: 714-639-2775.

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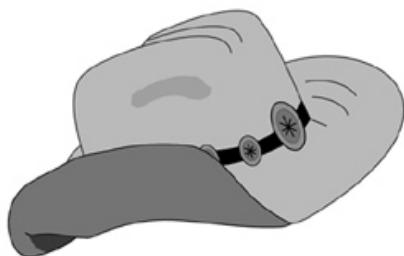
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PPS NO. CALIFORNIA - (415) 899-8580

Northern CA website. [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)

- 5918 - Metro Sacramento – Highly recognized practice. Located near upscale neighborhood. Beautiful office. Averaged \$1.5 mil/yr. Seller will work back for Buyer.
- 5928 - Oakland's Pill Hill – Seeks Female DDS – Relaxed practice collects \$250k/yr Since 2000. Ideal part time practice.
- 5929 - Southern Sonoma County. 6 days of Hygiene. Great staff. Shall collect \$1.1+ mil in 07' with profits of \$430k+
- 5930 - Berkeley's Alta Bates Medical Village– Beautiful new dental suite. Computerized ops and digitized radiography. 2007 shall collect \$1mil with Profits of \$430k+
- 5932 - Monterey. 3 day week practice shall collect \$375k+ in 2007. Previous 3 years have averaged \$454,500/yr
- 5933 - Santa Cruz Soquel – Practice & Building. Phenomenal location on Soquel Drive. Nearby Dentist should buy practice and building, and relocate here, Building has rental income and suite can be expanded.
- 5934 - San Francisco's 450 Sutter Street – Young practice shall collect \$300k+ in 2007 with profits of \$100k+. 3 ops. Great views.
- 5935 - San Joaquin County – This is a special opportunity. No competition, growing community and great school system. Shall collect \$570k in 07.
- 5936 - Sierra Foothills Highway 50 – Placerville area. Lifestyle opportunity to acquire busy practice in country setting. 2007 collected \$560k, with profits of \$260k, 4 days of Hygiene.
- 5937 - Folsom – Located in Broadstone Marketplace. Turnkey office includes Safeguard DMO plan, and new patient flow of 10+/month.
- 5938 - So. Humboldt County Hwy 101 – Great opportunity in beautiful NO. CA setting and far away from busy cities. Consistent \$300k+/yr on a 3 day week with 4 days of Hygiene. Wants to do more.
- 5939 - Fremont – Prime location off Mission Blvd. 6+ days of Hygiene per week. Great office design w/4 Ops & 5th available. Collected \$637k in 07.
- 5940 - San Francisco East Bay – Highly desirable location. Well managed & efficient, produced \$690k and collected \$667k in 07. Profits exceed 50%.
- 5941 - Stockton – Located next to Weberstown mall. 15 yr old practice in new 3 Op dental suite with great exposure. Collected \$465k+ in 07. F.P. \$250k

Prospective Buyers – For Hot Releases Submit  
your Resume by facsimile mail (714) 832-7858 or

E-mail [PPSincnet@aol.com](mailto:PPSincnet@aol.com)

PPS SO. CALIFORNIA - (714) 832-0230

Website - So. CA [www.PPSdental.com](http://www.PPSdental.com)

- 1017 - Palm Springs/La Quinta area- Estab 40 yrs. New owner 14 yrs. Like new 9 Ops. Hi tech office. Grosses \$180k+/mo. Seller to work back for Buyer. Adding new DDS can achieve \$2.5mil first year.
- 1069 - Irvine G.P. Grossing \$190k–Cap cks \$2k+/month. Lowest rent in Irvine
- 1094 - 2 Practices near Bakersfield. Gross \$1,000,000+. Bargain.
- 2038 - San Bernardino shopping center location. 1,500 sq.ft. 4 Ops. Collects \$300k annually. Absentee run. A Bargain
- 3012 - Apple Valley area – HMO - \$20k Cap checks per month. R.E. in newly renovated office available at \$1.5k. Practice \$950k.
- 3022 - Riverside – G.P. Professional bldg. Grossing \$400K plus. 4 Ops. FP \$350k
- 3029 - Montebello/Whittier/Pico Rivera – Super hi identity location within super market shopping center with low rent. 6 Ops, 4 equipped.
- 3047 - Korean G.P. @ 101 & Vermont. Est 30+ yrs. Senior Seller refers out a lot.
- 3057 - Riverside HMO/GP. State of art office. Grossing \$1mil+. Great opportunity to grow to \$2mil. R.E. available.

ORTHODONTIC BUYERS NEEDED 4 SO. CALIFORNIA

- 3058 - San Bernardino area Practice. Across from large local hospital. 1,316 sq. ft., 3 operatories, 2 equipped. Office is modern with digital X-ray and camera.
- 3071 - No. San Diego. G.P. Est. '90's. 85% PPO & Ins. Booked ahead, 6 Hygiene days.
- 3082 - Escondido Area– DDS Partnership on Sure – fire success.
- 3087 - No. Hollywood – Valley Village. Emergency sale. 3 Ops. Free standing building. Established many years. Gross \$400k+, F.P. \$260k. Make offer
- 3094 - Santa Monica/Palisades – Grossing \$400k+ in 3 days. FP \$350k.
- 3098 - South San Diego – GP. State of art. 3 ops, room for more. Grossing \$647k. 4 day hygiene. Upscale office and clientel. Net \$200k plus.
- 3099 - San Diego ORTHO. High fees. Upscale office. Low overhead. Gross \$450k.
- 3101 - South Orange County. HMO/GP. State of art equipped paperless office. Grossing \$1,037,000. Absentee Seller.
- 3108 - Palm Springs/Palm Desert GP. Grossing \$1.2mil. 4 Ops. F.P. 50% \$600k
- 3109 - Pico/Wilshire near Hoover. GP Grossing \$100k. Hispanic area. 4 Ops.
- 3113 - Corona – GP. Grossing \$400k+.
- 3114 - Orthodontist – Grossing \$800k, net \$400k. LA area.
- 3118 - Santa Monica. Estab 1940. Grosses \$260k in 3 days. Very conservative.
- 3119 - Riverside – HMO \$8k/mo. Grossing \$1,1mil in 9 Ops. State of art.
- 3120 - Riverside/Corona – Hi visibility. New location 8 – 9 Ops grossing \$300k
- 3121 - Riverside – HMO. \$6k-\$8k/mo. Valuable RE. Hi identity corner. Est 30+ yrs
- 3125 - Redlands. Hi visibility Shopping ctr. Beautiful 4 Ops. Grossing \$60k/mo.
- 3126 - Hemet – Shopping center. Some HMO – 4 Ops – First class.
- 3127 - Bakersfield-GP. Net profit \$500k plus first year.
- 3129 - San Clemente – GP. Est. low key office. 3 Ops. Great Exposure.
- 3130 - Covina/Azusa – GP. Est many yrs. Shopping center. 1,500 sq.ft. 6 Ops.
- 3131 - Anaheim. Est 40 yrs. 1,800 sq.ft., Grossing \$400k+
- 3133 - South Bay – Grossing \$2,000,000 more volume available. By adding Specialties. Full Price \$2,500,000
- 3134 - Canoga Park – Established 1944. Grossing \$200k. 1,500sq.ft.
- 3135 - Los Angeles-Wilshire near La Brea. Grossing \$150k+ 3 Ops. Low rent
- 3136 - West LA. GP \$3,000,000. Established 20 years. HMO \$15k month.
- 3137 - Chino Hills. New shopping ctr. Absolutely gorgeous. \$450k make offer.
- 3138 - Hollister . Near NO. CA. Grossing \$350k plus. Beautiful area.
- 3139 - Riverside Canyon Crest area. Absolutely gorgeous. 5 Ops. Shopping ctr

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YOUR professional expertise. We will recommend  
YOU to all our friends. Thank you.”

Southern California

Tom Fitterer & Dean George

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**Wanted** – G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited & build new practice in high growth area.

#111 - \$10,000,000 Possible. Starting 18 months from now. 2 Large Group practices within 15 miles of each other in LA. Now Grossing \$7.5 mil.

Register your interest with your bank statement – Tom Fitterer

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# Buyers and Sellers:

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**Thomas Fitterer**  
**Dean George**  
**Ray Irving and Edna Irving**

**Over 125 years combined experience in selling Dental Practices**

PPS excels at explaining Options to enhance your bottom line.

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**I want immediate attention on a Practice to buy.**

Location \_\_\_\_\_ Grossing \$ \_\_\_\_\_

**I want to sell my practice.**

Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

E-mail \_\_\_\_\_ Phone \_\_\_\_\_ Mobile \_\_\_\_\_ Home \_\_\_\_\_

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