

# THE Dental Trader

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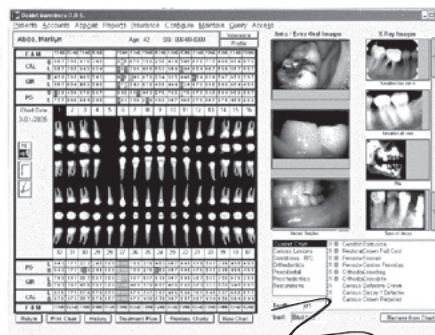
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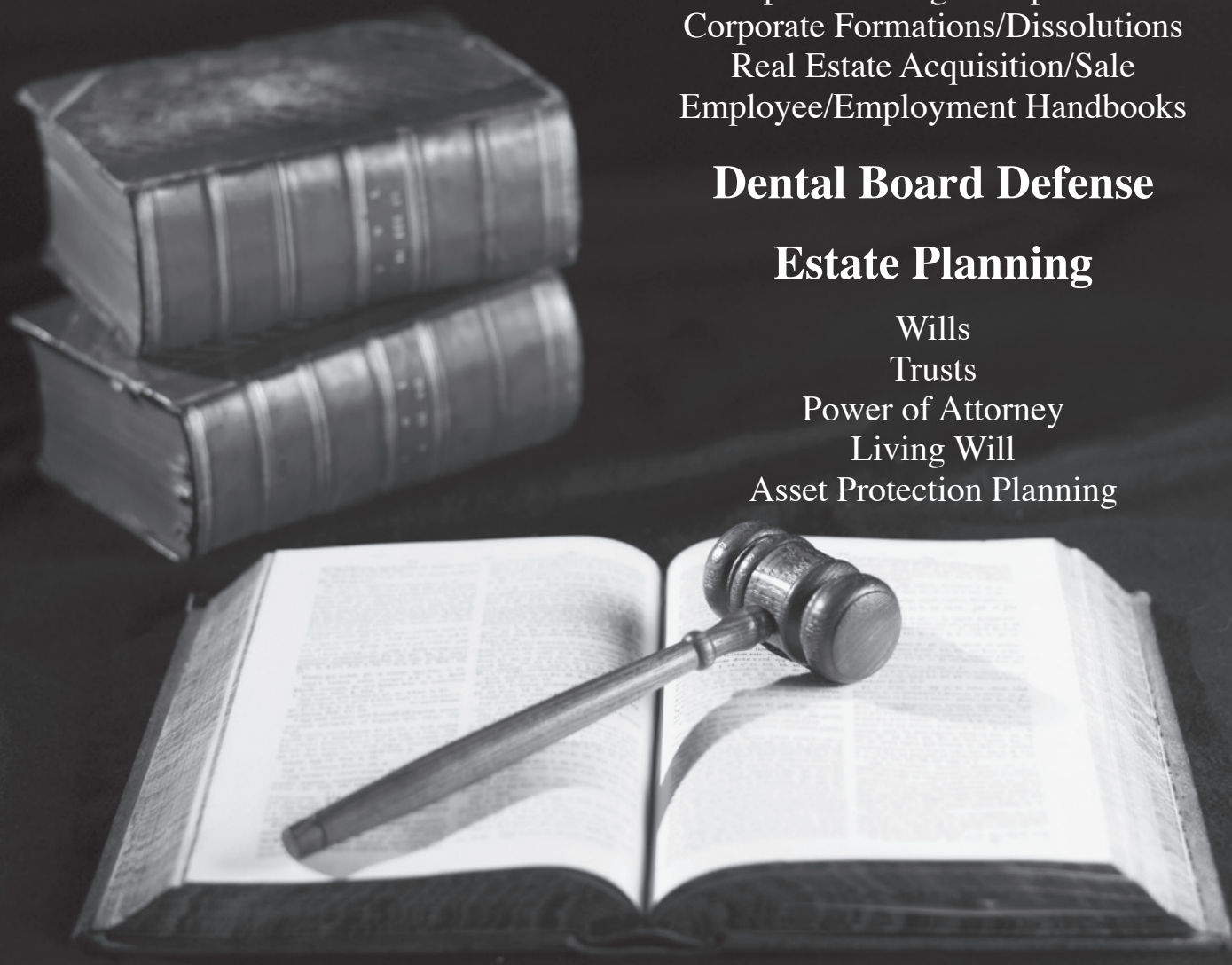
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PRACTICE SALES AND LEASING

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Broker/Owner**FRESNO COUNTY**

**FRESNO COUNTY #1** - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

**KERN COUNTY**

**BAKERSFIELD #18** - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. **BACK ON MARKET.**

**BAKERSFIELD SUBURB #1** - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

**BAKERSFIELD SUBURB #2** - South Bakersfield small town location. (3) op computerized G.P. on a main St. w exposure/visibility. Digital x-rays & intra oral camera. Limited competition. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Cap checks \$4,000/mos. Annual Gross Collect \$360K on a (4) day week. **NEW**

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **NEW**

**BAKERSFIELD #21** - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" dental lab w f.t. tech. Seller retiring but will assist w the transition. **NEW**

**SOUTHERN KERN COUNTY** - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond". **NEW**

**LOS ANGELES COUNTY**

**ANTELOPE VALLEY #2** - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+. **NEW**

**BALDWIN PARK** - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2008 gross collect. projected at approx. \$300K. Sale includes account receivables for cash flow. **PENDING**

**GLENDALE** - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t.

**HAWTHORNE** - (4) op computerized G.P. in a strip ctr. Exposure/Visibility & Signage. Cash/Ins/PPO/Denti-Cal pt base. Digital x-rays and intra oral camera. 20-25 new pts/mos. Collect approx \$300K/yr. **NEW**

**INGLEWOOD** - (3) op computerized G.P. in a medical/dental bldg. Only DDS in bldg. Cash/Ins/PPO/HMO patient base. \$3K-\$4K/mos in Cap checks. Annual gross collections \$250K-\$300K on 2-3days/wk. Digital x-rays.

**LOS ANGELES** - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. **SOLD**

**PASADENA** - (8) op computerized G.P. and free standing bldg. for sale. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. **PENDING**

**VALENCIA** - 1,200+ sq ft (3) op fully eqt'd Turnkey in a smaller shop ctr. Excellent exposure/visibility. Adec eqt. Also eqt'd with an intra oral camera system, (2) x-rays, & a pano. Expandable to (4) ops. **PENDING**

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**RIVERSIDE COUNTY**

**NORCO** - (3) op turnkey office with some patients. Shop Ctr. location with exposure/signage. (2) year old eqt. Ready for f.t. DDS to take over & grow. **NEW**

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

**ORANGE COUNTY**

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

**SANTA BARBARA COUNTY**

**SANTA BARBARA ORTHO PRACTICE & CONDO** - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

**SAN BERNARDINO COUNTY**

**SOLD OUT** - Room for your San Bernardino Cty listing available.

**SAN DIEGO COUNTY**

**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. **NEW**

**POWAY** - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. **PENDING**

**SAN LUIS OBISPO COUNTY**

**CENTRAL COAST BEACH TOWN** - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside potential. Seller retiring. **NEW**

**SAN LUIS OBISPO** - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

**VENTURA COUNTY**

**THOUSAND OAKS #2** - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerc, intra oral camera, Dentrrix s/w, and new chairs. 2007 Gross Collections \$700K+. **BACK ON THE MARKET**

**OXNARD #5** - (3) op computerized G.P. Cash/Ins/PPO. Dentrrix s/w, pano and intra oral camera eqt'd. Annual gross collect. \$440K-\$480K on a (4) day wk. Approx (24) new pts/mos. Seller moving.

**VENTURA** - Computerized G.P. (2) ops + x-ray rm. Cash/Ins/PPO pt. base. Annual Gross Collect. \$175K on 2-2 1/2 days/wk. **REDUCED.**

**TULARE COUNTY**

**SMALLER TOWN TULARE CTY (NEAR VISALIA)** - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

**NORTHERN CA \*\*\*NEW\*\*\***

**LODI** - (3) op G.P. 2008 Projected Gross Collect \$375K.

**PETALUMA** - (2) op G.P. 2008 Projected Gross Collect \$450K.

**STOCKTON** - (7) op G.P. 2008 Projected Gross Collect \$1.42M.

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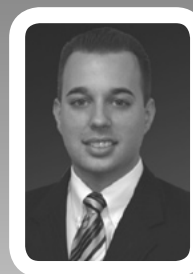
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**FAIRFIELD:** - For Sale - Endodontic Practice and Condominium Unit. This endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq. ft. There are 4 equipped treatment rooms with an additional 5th room available. The 2006 gross receipts were \$885K with \$423 adjusted net income or profit. Owner will stay for transition to introduce buyer. Owner is retiring.

**FRESNO:** - For Sale - General Dentistry IV Sedation Practice. 2006 collections were \$1,445,18 with a \$628,376 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. Most new patients are referred by existing patients-Patient retention on this type of practice is very high. Call for details regarding this excellent opportunity.

**FREMONT:** - For Sale - Office space with equipment only. 1,750 sq. ft. 4 operatories equipped with 2 additional ones plumbed X-Ray, Pano and Intra Oral cameras. Save hundreds of thousands in leaseholds & equipment- (BEST OFFER).

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**LINDSAY/TULARE:** For Sale - General Dentistry Practice. Both Lindsay & Tulare practices are being sold together.

Tulare: 4 ops., 1650 sq. ft., 1 hygiene day, 70% Medi-Cal, 5 1/2 years in same location.

Lindsay: 5 ops., 3600 sq. ft., 1 hygiene day, 34% Medi-Cal, 6 1/2 years in same location.

Combined Gross Receipts for 2007 were \$1.8 Million with 48% overhead. Adjusted net income \$745K. Both offices have intra-oral camera, and easy dental software. Owner to sell buildings also.

**MADERA:** - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene a week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and come back a couple of days a week. **Building also for sale.**

**MADERA:** - For Sale General Dentistry Practice. Established 14 years ago. 2007 Collections \$449K, adjusted net \$192K, 56% overhead. 1,650 sq ft, 3 ops, intra-oral camera, digital x-rays, Eaglesoft software. 2 hygiene days. Owner moving out of state.

**MADERA:** - Building for Sale- (Includes small patient base.) This dental building consists of 1060 sq ft. It is fully plumbed for dental and the building is in good condition. Total Sale Price is \$275,000. This is a wonderful opportunity to own the real estate and start a new dental office with some patients for pennies on the dollar compared to other start up cost. Owner is deceased.

**MODESTO:** - For Sale- General Dentistry Practice 1,568 sq ft office. Panoramic X-ray, 4 hygiene days, Intra oral camera, Eagle Soft software purchased in '04. Practice has been its same location for over the past 20 years. Collections 2006 \$630K, with an adjusted income of \$245,894, 61% overhead Owner Is Looking For Associate Buy-In, Will Consider a Walk Away Sale.

**MODESTO:** - For Sale- General Dentistry Practice. 2007 collections 687,642 with adjusted net income of \$259K. Practice overhead only 62%. This practice is located in highly desirable location. Listing of 4 equipped ops. in 1,275 sq. ft. Office equipped with intra-oral camera, Digital Pano & X-rays, Dentrix software-purchased in 2006. Practice has operated at its present location for the past 30 years. Owner to retire.

**NORTHERN CENTRAL CALIFORNIA:** -Periodontal Practice. This office consists of 2,000 sq. ft. in an excellent location. There are 3 1/2 days of hygiene. Office remodeled only 5 years ago. Office has been its present location for more than 25 years. 2007 GR were \$500K. Wonderful opportunity in a rapidly growing and desirable community. Owner is retiring.

**NORTHERN CALIFORNIA/CENTRAL VALLEY:** -For Sale-General Dentistry Practice. Well-established practice has been located in its present location for the past 13 years. 2007 Gross Receipts over \$1 Million with an adjusted net income of \$8372K with overhead of only 52%. Dentrix software in 4,000 sq ft, equipped with 4 operatories, panoramic x-ray. Possible sale of building in future. Owner would be willing to come back 1-2 days a week.

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## NORTHERN AND CENTRAL CALIFORNIA (Con't)

**RED BLUFF:** - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2006 collections were over \$1 Million with adjusted net income of \$336K. Bldg is also for sale with 100% financing available. Owner is retiring.

**REDDING:** - For Sale- General Dentistry Practice. This 2,000 sq ft office has 5 operatories with digital radiography and intraoral cameras. The 2007 collections were \$850K with 61% adjusted net overhead. There are 7 days of hygiene with approximately 2,700 active patients. The office is located in a multistory office building providing privacy while allowing all operatories to have beautiful outside views. Owner is retiring.

**REDDING:** For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2007 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

**REDDING:** For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. Pictures are available. Doctor is retiring.

**RIO DELL:** For Sale - General Dentistry Practice. A wonderful opportunity for buyer looking to advance their implant skills. 1,300 Sq. ft., 2 equipped operatories, Intra oral camera, and Panorex. 2006 Gross Receipts \$498K with adjusted net income of \$211K. Seller is owner and founder of Pacific Implant Inc. and is a noted Implantologist, Author, and Lecturer. Owner will stay to train buyer in implant techniques.

**ROCKLIN:** For Sale- General Dentistry Practice. 2007 Collections \$1.1 million, adjusted net income of \$412K with 65% overhead. Established practice with 8 hygiene days, 3,400 sq. ft., 7 equipped operatories, Dentrix software.

**ROSEVILLE:** - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month. Practice occupies 1,933 sq ft with 5 operatories, and includes Eaglesoft dental software, Intra-Oral camera, and Digital x-ray. Owner is relocating.

**SAN JOSE:** - For Sale- General Dentistry Practice Practice located in a highly desirable area of San Jose and has operated in its present location for 27 years. The office has recently been remodeled and decorated. 2007 Collections \$1,280,000 with adjusted net income of \$494K, 61% overhead. 1,500 sq. ft. (leased) 5 equipped ops, laser, intra-oral camera, and Pano. 9 days of hygiene/wk. Owner doctor to retire.

**SCOTTS VALLEY/SANTA CRUZ:** - For Sale- Owner Dentist deceased May '08. General Dentistry Practice located in a highly affluent, stable, and desirable location. 2007 Collections \$1.1M with adjusted net income of \$313K, 59% overhead. Practice located in its present location for the past 15 years. Seven-hygiene days/week. Denrix Software Intra-Oral camera, 4 ops in 1,400 sq. ft. office space. Staff will stay.

**TRACY:** - For Sale - General Dentistry Practice. Gross Receipts \$832K adjusted net income \$504K. 3 Operatories, Pano, Patient Base Software, Leased office space 1100 sq. ft. Practice in same location for 33 years. 22 new patients seen a month. Owner would be willing to come back 1-2 days a week.

## SOUTHERN CALIFORNIA

**CAMARILLO:** - For Sale - General Dentistry Practice in upscale community. 1495 sq. ft., 4op, intraoral camera, pano and digital x-rays; 4 hygiene days/wk; 2007 gross receipts \$429K; Owner to retire.

**GOLETA/SANTA BARBARA:** For Sale: General Dentistry Practice in quality area. Practice has been located in its present location for the past 37 years. The office occupies 1,400 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

**PASADENA:** - For Sale- General Dentistry Practice. 2007 Collections \$516K with an adjusted net income of \$ 162K. Office located in affluent location with renewable lease in 1,100 sq ft. Office is equipped with 3 operatories, Panorex, and has 5 hygiene days. Practice located in a new location with all new leasehold improvements. Office is located near previous site. Office in previous location 41 years. Owner to retire.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

**SHERMAN OAKS:** For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Works software. Non amalgam philosophy, currently open 5 days a week. 2006 Gross Receipts \$854K adjusted net income of \$267K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

**TARZANA:** For Sale - General Dentistry Practice. This seven operatory practice is located in an office space of 2000 sq. ft. The 2006 gross receipts were \$626K with an adjusted net income (profit) of \$264K. There are 4 days of hygiene. Owner is selling to spend more time with her family as a full time mom. The practice is an excellent opportunity as it is but has the potential due to its size to add additional partners or associates in the future.

**VENTURA:** - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

**YORBA LINDA:** - For Sale General Dentistry Practice. 2006 Gross Receipts \$773K with adjusted net income of \$287K only 62% overhead. 2000 sq ft with 5 equipped treatment rooms. Dentrix software, laser, intra-oral camera, and pano. Entire staff certified in Invisalign.

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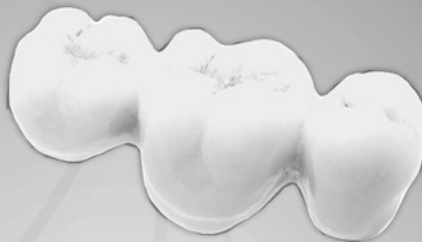
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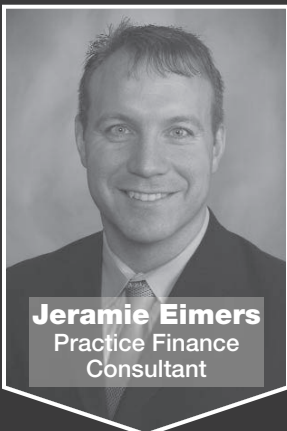
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**A-6781 SAN FRANCISCO** - Established in 1993. New equipment—hardly been used. This is a VIRTUALLY NEW practice! 1,000 sf/3 fully equipped ops. **\$100k**

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**D-474 LOS ALTOS-** Facility/asset sale. 2100 sf 6 ops. **Reduced to only \$48,500**

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**D-6691 DUBLIN—FACILITY ONLY** -2 story Prof Bldg. 850 sf, 3 fully equipped ops. Add'l 350sf across hall for storage & staff lounge. Ready to Move in! **\$125k**

**D-671 SAN JOSE—FACILITY ONLY** Easy access to 2 major freeways. Desirable Silicon Valley. 4 ops, 1 hygiene op, 1200 sf. **\$85k**

**D-672 SAN JOSE** - GP with focus on Prosthodontics. 1080 sf, 3 ops. Easily accessible by major freeways in Prof Med/Dental Bldg. Seller Retiring & passing along 40 yrs of goodwill to you! **\$120k**

**D-674 SUNNYVALE** - Seller has established an excellent patient base & is passing it on to you! Dr sees avg of 18 patients per day. Located in highly visible well maintained Dental Professional Bldg. 800+ sf and 3 ops. **\$250k**

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**E-532 AUBURN** - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

**E-636 CARMICHAEL** - GP with strong focus on Crown & Bridge. 2000 sf, 6 op office with collections in excess of \$2m annually. Call for more information **\$1.2m**

**E-654 ELK GROVE/SACRAMENTO** - Quality FFS GP. New practice in popular retail shopping center. Large spacious 3225 sf office w/6 ops & plumbed for 1 add'l. Call for details! **\$795k**

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**E-661 SACRAMENTO** - GP, 2 ops in approx 2000 sf office. Plumbed for additional ops. Seller Relocating. Great potential by increasing office hours! **\$325k**

**E-680 FOLSOM - PERFECT FOR A SPECIALTY PRACTICE!** Seller relocating and leaving behind all equipment and improvements! 2143 sf, 2 ops and plumbed for 4 add'l. **\$325k**

**NEW! E-686 SACRAMENTO** - GP in relaxed environment with seasoned staff and stable patient base. 925 sf and 3 ops in single story Prof Bldg. **Opportunity to purchase Condo Suite! \$235k**

**NEW! E-692 WHEATLAND** - Located near Lincoln, CA, this GP offers a close commute to the Roseville and Sierra Foothill areas. 31 yrs of goodwill, spacious 2000 sf, 5 op office and unique traditional curb appeal are only a few of the attributes that makes this a great opportunity. **\$325k**

**F-542 HUMBOLDT COUNTY** - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. **Seller Highly Motivated! \$200k**

**F-589 EUREKA** - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only **\$320k**

**F-640 EUREKA** - 1500 sf, 3 ops in this beautiful GP situated among the Giant Redwoods of Humboldt Bay. LONG ESTABLISHED practice in ground floor suite. **\$160k**

**F-648 EUREKA** - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. **\$265k**

**G-456 YUBA CITY**— GP. Approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

**G-658 YUBA CITY** - GP in growing Yuba City Community! 4 ops, 1500 sf office remodeled in the past few years. Located in upscale professional neighborhood. Seller Retiring and passing along over 30 years of goodwill to you! **\$425k**

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**H-634 WEST OF RENO**—GP on the Feather River in Plumas County surrounded by natural beauty. 1500 sf office offers 4 ops, continued growth, excellent location, and a lease below market value. Offered at **\$250k**

**H-652 SIERRA FOOTHILLS** - 8 year old GP in charming unique community. Stable patient base & seasoned staff w/strong mgt skills. 1665 sf, 5 ops, w/avg of 20 new patients per month **\$425k** *Real Estate also available!!*

**H-668 NORTHEASTERN CA**—GP with over 30 yrs goodwill. 4 ops in spacious 1600sf office. On major thoroughfare on way to hospital & college. 2007 gr rpts exceed \$650k Practice priced to sell at **\$395k**

**I-586 MERCED** - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. Offered at **\$195k**

**I-6121 TRACY - FACILITY** - High growth area, near Mountainhouse. State of the Art facility, completely paperless. Near West Valley Mall and I-205. Prof. Bldg w/plentiful parking. 1600 sf & 3 ops. Also plumbed for 3 add'l. **\$600k**

**I-625 MERCED** - Million Dollar Practice for \$680k. 2100 sf, 6 ops. Ready to go paperless. 60% FFS/40% Pvt Pay. Near Merced Mall in highly visible location. Call Now! **\$680k**

**LOOK! I-662 MERCED** - Quality GP with 4 ops in spacious 1360 sf office. Over 30 new patients per month in this expertly located, attractive Professional Bldg. Desirable Area. Grs Rpts over \$845k in 2007 **\$525k**

**NEW! I-684 TURLOCK** - GP & Cosmetic/Full Mouth Reconstruction, Implants, and Family Relationships. Near Sierras and SF Bay Area. Stable patient base, seasoned staff, strong marketing and management capabilities. 1700sf, 4 ops SPEC-TACULAR DÉCOR. Located in attractive Prof Bldg **\$675k**

**NEW! I-685 TURLOCK** - One of the BEST locations in town! 1700sf, 7 ops. Aves 14 patients and 11 Hygiene patients per day! Practice was recently remodeled. Highly attractive free standing building. Mostly Adec Equipment. **\$500k**

### CENTRAL VALLEY CONT.

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### NEVADA

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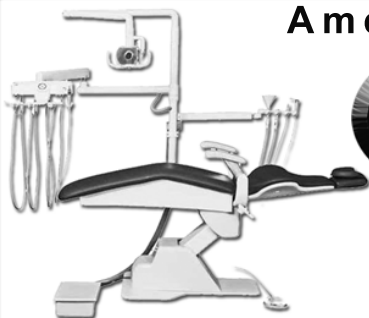
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**STOCKTON - WOW!** \$24K/mos CAP CHECK!! (7) op computerized G.P. (3) ops eqt'd w new Belmont eqt & (4) additional ops eqt'd w (4) year old eqt. In a two story prof. bldg. Cash/Ins/PPO & HMO pts. Cap check approx. \$24K/mos & No Denti-Cal! Easy Dental software. 2007 Gross Collect \$1.30M. 2008 Projected Gross Collect \$1.42M. Absentee owner. **NEW**



**LODI** - (4) op computerized G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collections \$309K+. 2008 Projected Gross Collect \$375K+. Absentee owner. Will produce/net more w owner/operator. **NEW**



**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. Absentee owner. Will produce & net more with owner/operator. **NEW**

**PETALUMA** - Newly opened in late 2006 and growing like a weed! (2) op computerized G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pts. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental software. 2007 Gross Collect \$225K. 2008 Projected Gross Collect \$450K. Absentee owner. Will produce/net more with owner/operator. **NEW**

### NEW CENTRAL CA LISTINGS:

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. Annual Gross Collect \$450K-\$500K. **NEW**

**BAKERSFIELD #21** - (10) op computerized G.P. & a free stand bldg. Annual Gross Collect. \$500K+. **NEW**

**BAKERSFIELD SUBURB #1** - (3) op computerized G.P. & a free stand bldg. in a smaller town w limited competition. Annual Gross Collect. \$350K - \$400K. **NEW**

**BAKERSFIELD SUBURB #2** - (3) op computerized G.P. in a smaller town w limited compet. Annual Gross Collect. \$360K+. **NEW**

**SOUTHERN KERN COUNTY** - (6) op computerized G.P. in a smaller town w limited competition. Annual Gross Collect. \$850K - \$950K. **NEW**

See additional Ad on page 4 for more details!



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**ASSOCIATE DENTIST NEEDED** Ventura private office. Potential for buyin/buyout. Percentage of production or collection. Call (661) 317-1842.

**RED BLUFF OFFICE FOR LEASE** 3000. sq. ft., 4 ops, surgical suite, great location, beautiful office. Call Jody 530-527-7800. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER,D. D.S. 800-730-8883.

**HEMET** dental office for sale. 4 ops, room for expanding. no charts. Dr. moving out of state. \$130k (619)947-1543.

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**P5 NEWTRON** Seletec Scaler, used, comes with Perio Kit & Scaling Kit. \$750.00 Firm. Oceanside, 760-945-9777.

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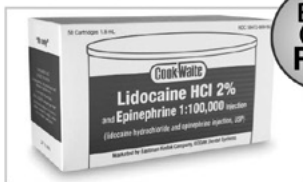
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# Professional Practice Sales

## Buying or Selling a Dental Practice?

### 5936 SIERRA FOOTHILLS' HIGHWAY 50 - MINUTES EAST OF PLACERVILLE

ASKING ONLY \$250,000! Profits of \$252,000 (44.8% profit margin) on collections of \$563,000 in 2007. 2008 tracking \$625,000+ in Production and \$600,000 in collections. Strong 4-day Hygiene schedule. Phenomenal lifestyle in El Dorado County. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5938 SOUTHERN HUMBOLDT COUNTY'S HIGHWAY 101

Practice in beautiful forested environment. Consistent \$300,000/year performer on Owners 2-op. Wants to do more! 4-days of Hygiene. FP \$100,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5942 SANTA ROSA

Female-owned practice centrally located in Montgomery Village Area. Has averaged \$530,000+ in collections each of last 4-years. 4-days of Hygiene. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5943 ROSEVILLE

5-year old practice produced \$983,000 and collected \$960,000 in 2007 with part-time Owner. Attractive office designed for large scale operation. Perfect for Husband and Wife, or Dental Organization seeking next location. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5944 SANTA CLARA VALLEY'S HOLLISTER

Enjoys phenomenal visibility in busiest retail center. Well designed and equipped. Great history. New patient flow of 30/month and 1,000+ active patients. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5945 SANTA ROSA

Best technology, facility and free-standing dental building. Rare opportunity for Dentist wanting the perfect environment. Produced \$685,000 and collected \$695,500 in 2007. 2008 is doing better as production is tracking \$800,000+. Package sale of practice and building. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5946 SIERRA FOOTHILLS HIGHWAY 49 - MINUTES FROM JACKSON

\$70,000 BUYS THIS PRACTICE! MAKE \$145,000+ IN PROFITS AFTER DEBT SERVICE! Attractive opportunity to raise family in country-setting or for Dentist seeking relaxed practice. Collected \$265,000 with Profits of \$160,000 in 2007. Can easily be groomed into busier practice. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5947 SOUTHERN HUMBOLDT COUNTY'S GARBERVILLE

\$90,000 acquires a great country practice which has averaged \$365,000+ in collections each of the last 2-years. 2008 is on track to do the same. Seller purposely works 3-day week. 2-days of Hygiene. 80% Private Pay. Best location and attractive 4-Op building. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5949 PLACER COUNTY'S FOOTHILLS - CLOSE TO I-80

This well established practice enjoys 6+ days of Hygiene per week. Attractive facility. Collected \$930,000 in 2007. First 6-months of 2008 has practice tracking \$1+ Million. Perfect opportunity for a Husband and Wife. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5951 SOUTH SACRAMENTO - ADJACENT TO ELK GROVE

\$85,000 acquires high visibility shopping center practice which is deliberately underperforming. Collected \$225,000 for 12-months ended 5/31/08 with \$100,000+ in work referred out. All that is required is time & attention. 3-ops, 4th available. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5952 CONTRA COSTA COUNTY MANAGED CARE

This practice collected \$725,000+ for the 12-month period ended 4/30/08. Excellent upside here and enjoys a great location. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5953 BERKELEY'S ALTA BATES MEDICAL VILLAGE

This long established practice enjoys a well-designed 5-op facility. Strong Hygiene Department and well staffed. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5954 NORTH SACRAMENTO

Long established practice collected \$530,000 in 2007. Strong patient foundation per 80% effective Recall System resulting in 4-day per week Hygiene Schedule. 4-ops. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.



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