

# THE Dental Trader

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Linda Brown  
Sales Associate



Paul Maimone  
Broker/Owner

### FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. located in smaller town. Only private dentist in town. 2005 gross collections approx. \$375K on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

**FRESNO COUNTY #3** - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

### KERN COUNTY

**BAKERSFIELD #16** - (5) op computerized G.P. in a busy shop ctr with a major grocery chain store and discount chain store as anchors. Very busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect projected at \$500K+ on (4 1/2) day week. **NEW**

### LOS ANGELES COUNTY

**ANTELOPE VALLEY** - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. **NEW**

**ALHAMBRA** - (3) op computerized G.P. located in a one story prof bldg with some exposure/visibility. Annual collections are in the \$275K-\$300K range on a (4) day week. Cash/Ins/PPO/Denti-Cal. Seller retiring, but would help with a transition. **NEW**

**ARCADIA** - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful!

**CANOGA PARK #2** - (3) op computerized G.P. Located in a prof. bldg. (2) ops fully eq't'd, third op eq't'd with a chair, x-ray, Pano & is plumbed. 2005 Collect \$200K+ p.t. Can do much more with additional plans, some advertising and additional hours. Cash/Ins/PPO. Low overhead; high net. Seller retiring. **NEW**

**ENCINO #1** - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos.

**ENCINO #2** - a "Beverly Hills" quality G.P. located in a well known and prestigious prof. bldg. Office has recently been remodeled and is gorgeous. Awesome valley views in all (5) ops; there could be a 6th op. Ops are computer linked to front office and are intra oral camera equipped. There is also a large lab, Zoom and a Pano. Mostly fee for service Cash/Ins. with some PPO's. Gross collections for the last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. **NEW**

**HAWTHORNE** - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2005 Gross Collect. \$372K+. \$5K+/mos CAP cks. **NEW**

**LAWDALE** - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/PPO/Denti-Cal. Annual Gross collections \$300K+.

**LA VERNE** - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. **SOLO**

**MISSION HILLS** - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/year. Seller retiring.

**RESEDA** - Turn key office opportunity. (5) ops; (4) eq't'd, 5th op plumbed. Located in a prof. bldg. Newer equipment. Great signage. Low rent. **SOLO**

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### RIVERSIDE COUNTY

**SO. RIVERSIDE CTY.** - (6) op computerized G.P. located in a freestanding bldg. Cash/Ins/PPO. Collect \$250K+/yr p.t. Seller retiring. **NEW**

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

### SANTA BARBARA COUNTY

**CENTRAL COAST #1** - (4) op computerized G.P. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

**CENTRAL COAST #2** - (3) op computerized G.P. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

### SAN BERNARDINO COUNTY

**VICTORVILLE** - (3) op G.P./Prosthodontic office located in a one story prof. bldg. Ave. annual gross collect. \$334K/yr on (3) day week. Cash/Ins. **SOLO**

### SAN DIEGO COUNTY

**CHULA VISTA** - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

**NORTH SAN DIEGO CTY** - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eq't. Excellent growth area. **SOLO**

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### SAN LUIS OBISPO COUNTY

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLO**

**SAN LUIS OBISPO** - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. **SOLO**

### VENTURA COUNTY

**EAST VENTURA COUNTY** - (4) op computerized G.P. with exposure/visibility in a smaller town with limited competition. Fast growing area and fwy close. Gross \$200K+ on (3) day week with several mos. off. Cash/Ins/PPO/Denti-Cal/Healthy Families. Has ability to collect \$500K-\$700K operated full time with a more proactive recall. Seller is retiring. Building also available. **NEW**

**SIMI VALLEY** - Great starter pract/satellite office. (3) op G.P.; (2) ops fully eq't'd, 3rd op partially eq't'd. Also has Pano. Cash/Ins/PPO/HMO patients. Cap check \$1K+/mos. Seller quotes approx. (350-400) active charts. Seller works p.t. but could be expanded. **NEW**

**VENTURA** - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. **SOLO**

**WESTLAKE VILLAGE** - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq't'd (1) op plumbed not eq't'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. **SOLO**

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## PRACTICES FOR SALE —August, 2006

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**SAN DIEGO—EL CAJON—Just Listed!!** Situated in a Professional Bldg., this **GENERAL PRACTICE** was established in 1979. 3 equipped Ops in 1100 sq.ft. Next to Sharp Rees Stealy Medical Clinic on busy street. Owner retiring. Asking only 130K!!

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**SAN DIEGO—EL CAJON**—Established (11 yrs) **GENERAL PRACTICE** comprised of approx. 50% Medi-Cal, 25% PPO, 25% Insurance/Private. 2005 collections of 562K. 4 Ops of newer equipment in 1650 sq.ft. New Dentrix and Computer Hardware. Priced to sell at 325K. **EXCELLENT VALUE!!**

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**SAN DIEGO—ESCONDIDO—GENERAL PRACTICE and BUILDING!!**

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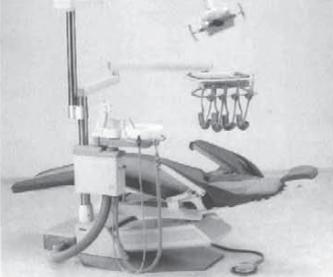
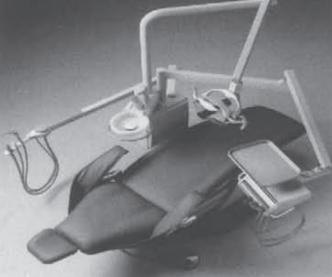


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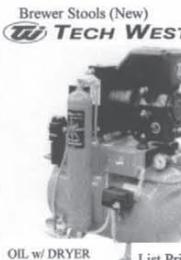
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OPERATORY	INSTALL	SHIP
Adec Trad. or Decade (R)	4995	4795
Adec/Dentalez (R)	4995	4795
LSM Portland (New)	7140	6650
Ampco 21000 (New)	6650	6150
Belmont/TPC (New)	5950	5750
Engle Sequoia AS2 (New)	5750	5550
Forest 8350 (New)	9850	9650
Coastal/Ampco/PC (R)	2995	2750
TPC Mirage 4000 (New)	5995	5495
Dentalez /Adec/Ritter (R)	2450	2250

CHAIRS	INSTALL	SHIP
TPC model 4000 (New)	3195	2995
Adec Priority (R)	2550	2250
Dentalez JSA(R)	1995	1895
MDT Aseptrol (R)	1495	1395
Dentalez/Ritter base (R)	1250	1050
Coastal Medallion (R)	1495	1295
Chayes Virginia (R)	1495	1295
Vacudent (R)	1495	1295
Ritter Vega (R)	1495	1295
Forest 6100 (New)	3995	3895
Forest 6010 (New)	3150	2995
LSM Hydraulic (New)	3495	3395

DELIVERY SYSTEMS ( Dr. & Assistant's )	INSTALL	SHIP
Adec Decade Asepsis (R)	1850	1750
Adec Excellence Trad. (R)	1995	1895
Forest Euro (R)	2495	2395
Adec Decade or 4200 (R)	1550	1450
Ampco OTP (R)	1550	1450
Adec 2021 Dr/Hygiene (R)	1295	1195
TPC Mirage OTP (New)	2150	2050
Forest Euro 8800 (New)	4495	4395
Beaverstate S-4150 Cart (N)	1425	1352
Beaverstate S-4250 Cart (N)	1995	1895

LIGHTS	INSTALL	SHIP
Adec 6300 (Renewed)	850	750
Forest 9010 & 9000 (R)	850	750
Dentalez Distinction (R)	850	750
Pelton & Crane LFII (R)	695	595
Pelton & Crane LFI (R)	650	525
Ritter/Knight (R)	650	550
Proma Daray II (R)	695	595
Ritter/Knight Track (R)	1025	825
Pelton & Crane LFI -T (R)	1075	875
Dentalez Daray I (R)	650	550

COMPRESSORS	INSTALL	SHIP
Tech West 2HP Oilless w/D (N)	3795	3595
Tech West 1HP Oilless w/D (N)	2395	2195
Tech West 3HP Oil w/D(N)	4950	4750
Tech West 2HP Oil w/D (N)	3195	2995
Tech West 1HP Oil w/D (N)	2395	2195

FILM PROCESSORS	INSTALL	SHIP
Velopex Intra-X,L (New)	1650	1525
Velopex Intra-XE,L (New)	1550	1425
Velopex Extra-X,L (New)	3995	3795
Perio Pro III, w/ L (New)	2050	1927
Perio Pro I, w/ L (New)	1850	1695
Air Tech. AT2000 (New)	5150	4950
Air Tech. AT2000 w/recy (N)	5525	5325
Dent-X 810 Basic (New)	3095	2995
Dent-X 810 plus-AR (New)	3595	3395

STOOLS	INSTALL	SHIP
Brewer 2020B Dr. (New)	295	275
Brewer 2042L Assist. (New)	395	375
Brewer 9000 Dr. (New)	775	675
Brewer 9020 Assist. (New)	895	795

STERILIZERS	INSTALL	SHIP
Tuttnauer 2340M (Renewed)	2050	1850
Tuttnauer 2340M (New)	Super Savings	
Tuttnauer 2540M (New)	Super Savings	
Tuttnauer EZ10 (New)	Super Savings	
Chemiclave EC5500 (New)	3250	3050
Chemiclave EC6000 (New)	3995	3750
Barnstead PV Dry (New)	4395	4195
Barnstead MC10 (New)	3995	3795
Barnstead MC8 (New)	3195	2995
Midmark Ultraclave M9 (N)	Call for price	
Midmark Ultraclave M11(N)	Call for price	

X-RAYS	INSTALL	SHIP
Gendex GX-1000 (Renewed)	2450	2250
Kodak 2000, Digital (New)	2850	2650
Dent-X ACP (New)	Super Savings	
Dent-X Endos DC, AC (N)	Super Savings	

MISC. EQUIPMENT	INSTALL	SHIP
Optilux 500 (Renewed)	795	750
Tech West 1 HP Vac. (New)	1150	1050
Vacuum System 1 HP (R)	795	695
Handler 12" Model Trim. (R)	495	350
Southeast Ultras. Scaler (N)	650	595

Prices subject to change.

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**BEVERLY HILLS**-Tremendous opportunity for right buyer. Long established/quality oriented private practice with 30+ years of goodwill. Annual revenues exceed \$600k without external advertising. Seller retiring, but willing to assist in transfer. Large active patient count. Stable revenues. Must see!

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**LOS ANGELES**-Private practice with 30+ years of goodwill. Current owner since 1998. 4 fully equipped ops in upscale professional building. Seller collects \$240k annual working 2 1/2 days/week. Low fixed expenses. No Denti-cal or HMO. Excellent merger opportunity as well. Priced way below market value to sell quickly.

**EAST LOS ANGELES**-Visibility. Walk-ins. Hispanic Area. Ample parking. Revenues exceeding \$40,000 per month. Large sign. Absentee Owner/Multi-Specialty Opportunity. 40+ new patients per month. 5+ Ops. Busy area. Priced to sell immediately. Excellent growth potential.

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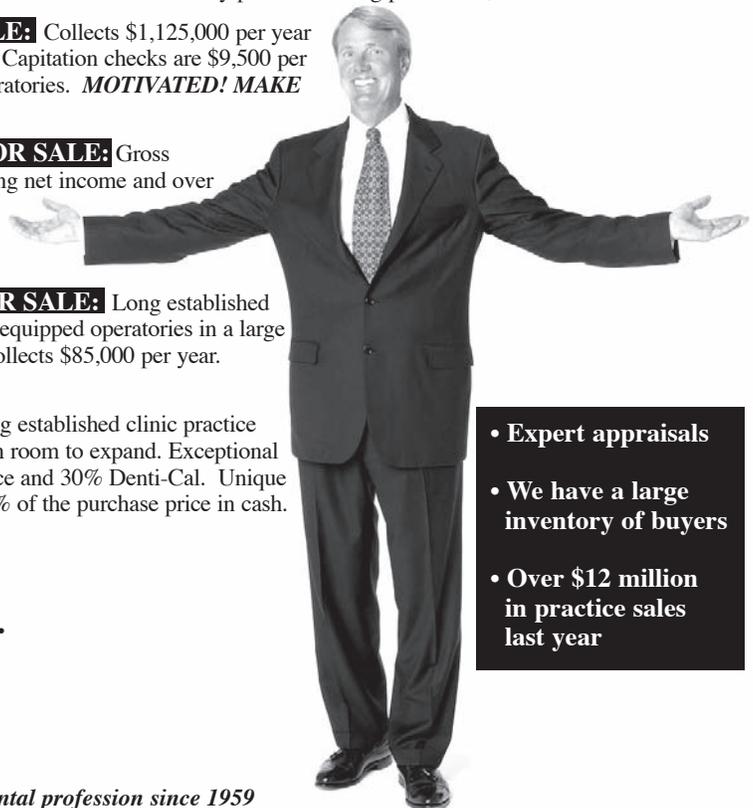
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**REDDING:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major thoroughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

**MODESTO:** For Sale - Gross Receipts for this practice in 2005 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

**FARMING COMMUNITY SOUTH OF FRESNO:** For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

**WILLITS:** For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

**MODESTO: ASSOC. WANTED** - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intr-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

**REDDING:** For Sale: General Dentistry Practice: Owner is retiring after 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 4 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

**REDDING:** For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

**FRESNO:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring.

**SAN FRANCISCO:** For Sale - Fully equipped office space - This is a premier office space of approximately 2,000 sq. ft. that is fully furnished and equipped. To build out of the office space and equip it would cost almost twice what the asking price is. Ideal for the doctor with an established patient base and wanting to relocate. Office location is downtown San Francisco.

**COTTONWOOD:** For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

**VENTURA:** For Sale - General Dentistry Practice. This office is 1,700 sq ft. with 6 available treatment rooms. Gross receipts for 2005 was \$404K with a \$112K adjustable income. New equipment was purchased in 2004 and includes an intra oral camera system. Software is Practice Works. This area is very desirable and growing.

**TWAIN HARTE:** For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg..

**LOS ANGELES:** For Sale - General Dentistry Practice. The office has been in its present location for 10 yrs. It is located in an 1100 sq. ft. 4 operatory equipped leased suite. 2005 gross receipts were 507K. Practice doing 4.5 days of hygiene. Dr. retiring.



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**GLENDORA:** For Sale - General Dentistry Practice. This practice has been in its present location since 1966. It consists of 1000 sq. ft. office with 3-fiber optic equipped operatories and Dental Sof software. Gross receipts for 2005 were \$266K, with an adjusted net income of \$107,903.00. Doctor is retiring.

**SANTA CRUZ:** For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

**LOS ANGELES CO.:** For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

**PETALUMA:** For Sale - This office incorporates Digital X-rays and Dentrix software creating a totally paperless office. The 2005 patient receipts were \$244K. All equipment is 5 years old or less. Endo, Perio and Ortho routinely referred out. Owner is moving out of the area.

**VALLEJO:** For Sale - General Dentistry Practice. This practice is located in a highly visible area in a growing area of Vallejo. Owner works 3 days a week. 2005 receipts were \$185K. Practice located in same location since 1989. Approximately 900 active patients. Doctor is retiring.

**SAN FRANCISCO (Chinatown):** For Sale - General dentistry practice. Gross receipts were \$360K in 2005 on 3 days a week. Established practice with room to grow. Accepts no Medical, HMO, or PPO plans except for straight Delta Dental Plan. Most Endo, Perio, and Oral surgery referred out. Centrally located with good new patient walk-in and referral patient base. Panoramic and intra-oral camera. Priced for immediate sale.

**RANCHO MIRAGE:** For Sale - General Dentistry Practice. This practice is located in a 1,200 sq. ft. office is situated in the Eisenhower Medical Ctr. The practice has operated in same location for 30+ years. This practice has 6 operatories, 4 are fully equipped, 3 days of hygiene. Owner is retiring.

**EL DORADO HILLS:** For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

**PETALUMA:** For Sale - General Dentistry Practice. Has been in its present location for 5 years. 3 Operatories, Dentrix Software, Digital X-Rays, Intra-oral Camera. Gross receipts approx. \$300K per year. Great practice for the new grad, satellite for the experienced dentist or for a dentist wanting to come to the Petaluma area. 5 or 7 year lease available.

**OROVILLE:** For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

**NOVATO:** For Sale - General Dentistry Practice. Owner retiring after 38 years in the same location. 2005 gross receipts were \$515K with a \$180K adjusted net income. Three days of hygiene, 35 hr week schedule. 3 ops with room for expansion. A beautiful place to live and work.

**SANGER:** For Sale - General Dentistry Practice. If you are a new graduate or you are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

**STOCKTON:** For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj. net income. Owner is selling since he has purchased two additional practices out of the area and is spread too thin. 3 ops in 1,200 sq. ft.

**MOJAVE DESERT COMMUNITY:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

**REDDING:** For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq. ft. with 6 ops and six days of hygiene at 12 hrs a day. The practice collected \$933K in 2005 with approx. \$300K adj. net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

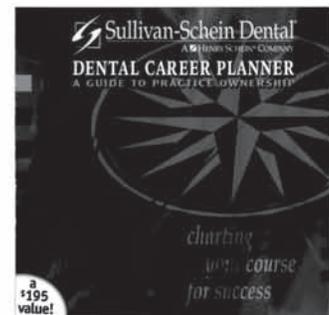
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**DENTAL PRACTICE FOR SALE** in Oxnard. Over 20 years of goodwill great cash flow,low overhead. Dentist retiring. Grossed over 800,000 in 2005. Serious inquiries only to Dentist1962@hotmail.com.

**FOR SALE** 850 SQF 2UNITS XRAY COMPRESSOR VACUM 3RD ROOM PLUMMED NO PATIENT RENT 975/MONTH COVINA 50,000 951-522-7118.

**SELLERS** Before you sell your practice Give THE DILWITH GROUP a call at 877-345-9484 to see there is a difference in Brokers. Our SELLERS receive the one on one personal service they deserve you will see there is a difference in Brokers.

**HEY DOCTOR!** If you know of someone who would do well to advertise in the Dental Trader...please refer them to us. Thanks for spreading the word! Sincerely, bruce@thedentaltrader.com.

**WILMINGTON GENERAL PRACTICE** Dr. retiring after 44 years 3 operatories - 3 easy days ,only 2 employees - grosses \$12-14,000 per month - great starter or satellite office -priced right - great potential - Thomas& Fees Practice Sales (714) 544-4341.

**RDAEF** looking for part time. Over 30 years experience. Excellent with patients and extended functions. Glendale/Pasadena area.818-249-8805.

**ANTELOPE VALLEY** (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. D&M PRACTICE SALES (818) 591-1401.

**R.D.H. WANTED** Vacaville CA, 1-4 days, Beautiful office, Motivated, fee for service patients, Great team, super salary, retirement, vacation pay, etc., www.myvacavilledentist.com, 707.592.1001.

**SOUTHERN/NORTHERN CAL.** Future GP searching for an associate Dentist or Retiring "D" who is willing to work 1 1/2 to 2 years after selling their practice.(707) 694-8978.

**FREE ANESTHETICS/X-RAY FILM** when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

**PRACTICE FOR SALE** San Diego (Escondido) NEW LISTING! Owner 3 Ops in 1000 sq.ft. in single story Professional Bldg. Collections approx 250K. Offered for only 195K. SDPS: 760-599-7828.

**SAN DIEGO** two operator office for lease, \$1500 mo. Contact bigbugs3@cox.net for more info.

**CENTRAL COAST** clean air, good schools, growing community-Atascadero- 3 ops, Intra Oral Camera,2005 gross about 400K good insurances and cash pts, sale price 295K firm.(805) 464-0557.

# Attend Nationally-Recognized Meetings in California

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- May 3-6, 2007
- May 1-4, 2008
- May 14-17, 2009

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- September 15-17, 2006
- (2007 ADA Session)
- September 12-14, 2008
- September 11-13, 2009

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**ENCINO PROSTHODONTIC PRACTICE** need specialist (pedo, ortho, endo, perio) to rent-sublease space: 5 ops, panorex. (818) 906-2222, fax: (818) 906-2597.

**LAKE FOREST** 4eq. ops-Turn Key Location- Leasehold improvements, equipment & all patient charts included. C.P.S. Inc. (714) 639-2775.

**AT LCF WE CAN FINANCE** 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800 550 9228.

**AOALAW LEGAL COUNSEL** for purchasing/selling your practice corporate formation leasing matters and other related civil litigation. See our ad or call 818 992 3133.

**PEDIATRIC DENTIST** will cover your pediatric practice during summer vacations. email: pediatric\_dds@yahoo.com or call: 310-254-5966.

**ORANGE PERIODONTAL** practice space in medical building, available for rent to non-restorative specialist. Next to medical centers and the mall, upscale facility, newly built. Please call (949) 310-8191.

**SEEKING RDH AND DA** for quality oriented Santa Monica Practice. Must be skilled, friendly with excellent communication skills. Kimberly 310-453-8606.

**PEDIATRIC DENTAL OFFICE FOR SALE** Three day a week, 4 chair practice in Inglewood on busy street grossed over \$325K in 2005. Digital Radiography, low overhead. Excellent opportunity for Pedodontist, GP or new grad. Dentist Retiring. (213)718-2453.

**NEW TPC** Lucent Ceiling Mounted Operatory Light-\$1,045.00 - FREE SHIPPING. www.tpcadvancedtechnology.com.

**PRACTICE FOR SALE** #1088-So. O.C. Lady DDS n busy shopping center, seeks Solo Group member to share facility ( a very busy shopping center) with a following. Purchase 1/2 of facility for \$365,000. Buyer would need to build own practice. Location proven as a great location. Excellent opportunity for right person with similar philosophy. Call Tom Fitterer (714) 832-0230.

**THERMAFIL PLUS/ 30 PACKS** Never been open, no longer doing RCTs. Will sell for 1/2 price. Multiple sizes. Please call. Karen (510) 444-4380.

**DENTAL CHAIRS** units, lights, good condition, matching 5+ operatories, call DUVI (310) 672-6720. \$4,000.00 or best offer.

**\*\* MOBILE X-RAY** on rolling stand, USED. Please call to discuss price. 310-394-1551.

**MORENO VALLEY DENTAL OFFICE** for Sale. Three operatories, large reception, lease hold improvements. Perfect opportunity for graduating student. Selling to focus on my other offices. Asking price only \$55K, you cannot start up a practice for this price! (760) 272-6292.

**DIGITAL PANORAMIC** Adult/Child Pano images, sinus, TMJ, amazing unit at a amazing price. CALL 909-484-2727 www.ashteldental.com.

**DANE LEVY, ATTORNEY AT LAW** PRACTICE PURCHASE / SALE AGREEMENTS - LOW RATES. www.DentalLegalServices.com Call (562) 951 5996 or (310) 435-6262.

**EXPERIENCED DA/RDA** for a Pedo office in San Diego. PT position, great salary. please post your resume to: sjaveh@netscape.net.

**OFFICE SPACE TO SHARE** in Tarzana. Long established practice has excess space available. Great opportunity. Call Ted, 818 644 0477 or email tedsto1@juno.com.

**"PAT WOOD** is very knowledgeable." David Reivakam, D.D.S., Riverside, California. Call Wood and Delgado toll free: 800-499-1474.

**NEW TPC** PowerMAX 25 Ultrasonic Scaler- \$485.00-FREE SHIPPING www.tpcadvancedtechnology.com.

**GREAT SPACE** for Dental Lab 1250 ft on Colorado blvd, Pasadena, next to upcoming dental offices. Call 626-232-1431.

**WE BUILD A BEAUTIFUL DENTAL OFFICE** in Los Gatos, 6 operatories. To own, just pay the building costs (408) 354-0500.

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**FOR SALE:** MODESTO With 7-days of Hygiene per week, this practice's foundation is "rock solid!" Strong performance with collections exceeding \$1.3 Million and with very attractive profits. Spacious office and enjoys great location. Exceptional staff. Excellent purchase for ambitious Dentist. This practice and facility could easily accommodate a Husband and Wife Dentist Team. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

**IMMEDIATE NEED** for Hygienist in my Palm Desert office. Wonderful opportunity high income potential. (760) 340-2448 fax (760) 272-6292 cell.

**ENDODONTIST/ PERIODONTIST NEEDED** in El Cajon well established office, great earning potential. contact Yvonne @619-444-3127.

**RAMONA** 5eq. ops in a single story free standing building. 45 years Goodwill. GR\$1.3 Mil. Net\$485K. C.P.S. Inc. (714) 639-2775.

**DOCTOR/HYGIENIST OPERATORIES** Adec Dr. and Assit. Unit, Coastal Chair, P/C LF-I Light (Renewed). Includes: installation, one year parts/labor, new tubings, paint, and upholstery. \$2950.00. Call Dental Resources 800-531-0312.



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**BRENTWOOD/LOS ANGELES**-3 fully equipped ops in a 1,080 sq. ft. suite located in a two story building. Intra Oral camera, digital x-ray, computer system, software package, Royal chairs, Belmont x-rays, Proma front deliveries and much more included! Good location in Brentwood! Income stream is approximately 75% insurance & 25% cash. Doctor is currently on a 4 day/week schedule seeing approximately 5-8 patients per day. Projecting \$897,221 for the 2006 Corporate Year. **BUYER'S NET OF \$226,598.**

**GARDEN GROVE**-4 fully equipped ops. and 2 denture room/equipped ops in a 2,560 sq. ft. suite located in a single story shopping center. Good location & good signage. Income stream is approximately 40% insurance, 20% cash & 40% Medi-Cal. Doctor is currently working 3 1/2 days/week projecting \$288,144 for 2006. **BUYER'S NET OF \$55,608.**

**PALM DESERT**-4 eq. ops. in a 1,990 sq. ft. suite located in a two story building. Good location, Belmont chairs, Belmont lights, Belmont Front Deliveries and 2 Intra Oral camera units included! Income stream is approx. 50% insurance & 50% cash. Doctor is currently working 1 day/week with one Associate working 1 day/week. Projecting \$479,944 for 2006. **BUYER'S NET OF \$158,654.**

**SAN DIEGO**-5 fully equipped ops. in a 2,200 sq. ft. suite located in a two story building. Good location, Adec chairs, Adec front deliveries, Adec lights, Zoom machine and much more included! Income stream is approximately 70% insurance and 30% cash. Doctor is currently working 4 days/week seeing approximately 4-10 patients per day. Projecting \$1,165,524 for 2006. **BUYER'S NET OF \$223,577.**

**Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.**

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**REDONDO BEACH:** 3 eq. ops. in a 806 sq. ft. suite located in a busy shopping center. Income stream is approx. 50% Insurance & 50% Cash. Low overhead. Center will be remodeled in late 06/07. Dr. is management only with Associate working 2 days/week. Associate refers out all Endo, O.S., Pedo & Perio. Leasehold improvements, equipment & all charts included.

**YORBA LINDA:** 4 eq. ops. in a 1,366 sq. ft. suite located in a two story medical/dental building. Only Dentist in building. Good location, computer system, software package, Intra Oral camera and much more included! Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week seeing approximately 11-12 patients per day. Projecting \$788,969 for 2006.

**BUYER'S NET OF \$159,972.**



**CHINO:** 4 eq. ops. in a 1,500 sq. ft. suite located in a strip shopping center. Computer system, software package, Intra Oral camera, chairs, lights, deliveries and much more included. Income stream is approximately 35% insurance (PPO), 42% cash & 23% Medi-Cal. Doctor is management only with one Associate working 3 days/week seeing approximately 10-15 patients per day with approx. 25 new patient per month. Practice was started from scratch 6 years ago in May 2000. Projecting \$212,767 for 2006. Leasehold improvements, equipment & all patient charts included. **BUYER'S NET OF \$120,492.**



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Alice C. King, V.P.

## GREATER LOS ANGELES & VENTURA COUNTY

**BRENTWOOD/LOS ANGELES**-3 fully equipped ops in a 1,080 sq. ft. suite located in a two story building. Intra Oral camera, digital x-ray, computer system, software package, Royal chairs, Belmont x-rays, Proma front deliveries and much more included! Good location in Brentwood! Income stream is approximately 75% insurance & 25% cash. Doctor is currently on a 4 day/week schedule seeing approximately 5-8 patients per day. Projecting \$897,221 for the 2006 Corporate Year. **BUYER'S NET OF \$226,598.**

**ENCINO**-3 fully equipped ops. in a 756 sq. ft. suite located in a 12 story building. Dental-Ez x-rays, Dental-Ez chairs, Knight Lights, Portable N202/02 & much more included! Leasehold improvements and equipment only.

**LAWDALE**-4 fully equipped ops. and 5 plumbed/not equipped ops. in a 2,300 sq. ft. suite located in a two story building. Computer system, software program, PC chairs, Knight lights, PC front deliveries, AT2000 auto developer and much more included. Leasehold improvements, equipment and some patient charts included.

**LONG BEACH**-2 fully eq. ops. and 1 plumbed not eq. op. in a 960 sq. ft. suite located in a single story triplex. Computer system, software program and much more included! Leasehold improvements, equipment and most patient charts. Turn Key Location!!!

**LOS ANGELES**-3eq. ops in a 1,000 sq. ft. suite located in a 9 story medical/dental building. Good area. Income stream is approximately 90% cash and 10% insurance. Doctor is currently working 4 days/week seeing approximately 4-5 patients per day. There is one Hygienist working one day/month seeing approximately 8 hygiene patients. Projecting \$240,000 for 2006. **BUYER'S NET OF \$86,052.**

**LOS ANGELES**-2 eq. ops. and 2 not eq. ops. in a 1,000 sq. ft. suite located in a single story building in a strip shopping center. 100% Hispanic, many years of Goodwill and family oriented office. Income stream is approximately 25% insurance, 50% cash & 25% Medi-cal. Doctor is currently working 2 days/week. Leasehold Improvements, equipment and some patient charts included.

**LOS ANGELES**-3 fully equipped ops in a 1,500 sq. ft. single story building. Computer system, software package, Belmont lights, Belmont hand units, new compressor, new vacuum and much more included! Good location. Leasehold improvements & equipment only.

**OXNARD**-2 fully equipped ops in a 950 sq. ft. free standing 3 suite building. Good location, 43 years Goodwill & new home developments 3 miles from practice. Doctor is currently working 4 days/week seeing approximately 4-10 patients per day. Projecting \$507,462 for 2006. **BUYER'S NET OF \$265,784.**

**PICO RIVERA**-3 fully eq. ops & 3 plumbed not eq. ops in a 2,200 sq. ft. single story free standing building. Good location, good signage & many walk-ins. Income stream is approx. 60% insurance, 30% cash & 10% Medi-Cal. Leasehold improvements & equipment only.

**PLAYA DEL REY**-3 fully equipped ops. and 2 plumbed/not eq. ops. in a 1,370 sq. ft. suite located in a two story building. Income stream is approximately 70% insurance & 30% cash. Doctor is currently working 3 days/week seeing approximately 8-10 patients per day with one Hygienist working 2 days/week seeing approximately 8-10 Hygiene patients per day. Projecting \$340,816 for 2006. **BUYER'S NET OF \$64,716.**

**PORT HUENEME**-3 fully eq. ops. in a 1,260 sq. ft. suite located in a shopping center location. Income stream is approx. 50% insurance, 20% cash & 30% Medi-Cal. Started from scratch in 1999. Doctor is currently seeing approximately 5-6 patients per day working 3 days/week. Projecting \$212,403. **BUYER'S NET OF \$96,600.**

**REMINDER: Net Income is Buyer's Net Income after Debt Service  
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Maria Silva, V.P.

**RESEDA**-4 eq. ops. in a 1,400 sq. ft. suite located in a four story medical/dental building. Good location, office is all digital, Joe Dansereau chairs, lights and deliveries all included. Computer system, Intra Oral camera, software package and much more! Income stream is approximately 70% insurance & 30% cash. Doctor is currently working 5 days/week seeing approximately 10-12 patients each day. Projecting \$ 423,732 for 2006. **BUYER'S NET OF \$127,280.**

**SANTA MONICA**-4 fully eq. ops. & 1 plumbed/not eq. op. located in a 1,579 sq. ft. suite. Income stream is approx. 60% insurance & 40% cash. Projecting \$651,712. **BUYER'S NET OF \$249,792.**

**SOUTHGATE**-3 fully equipped ops. in a 980 sq. ft. suite located in a single story duplex building located next to a medical office. Belmont equipment, Belmont x-ray and much more included! Good staff, nice patient base and 21 years of Goodwill. Leasehold improvements, equipment and some patient charts included!

**TORRANCE**-4 eq. ops. in a 1,400 sq. ft. suite. Prisma equipment included. Leasehold improvements and some equipment only.

## ORANGE COUNTY

**GARDEN GROVE**-4 fully equipped ops. and 2 denture room/equipped ops in a 2,560 sq. ft. suite located in a single story shopping center. Good location & good signage. Income stream is approximately 40% insurance, 20% cash & 40% Medi-Cal. Doctor is currently working 3 1/2 days/week projecting \$288,144 for 2006. **BUYER'S NET OF \$55,608.**

**IRVINE**-4 fully equipped ops and 2 plumbed/not equipped ops located in a 1,200 sq. ft. single story free standing building. Good location in Irvine, 1st 2 ops are digital and has wiring for digital in 2 other ops. Income stream is approximately 60% insurance, 10% cash and 30% Medi-Cal. Practice was started from scratch in 1995. Doctor is currently working 4 1/2 days projecting \$508,097 for 2006. **BUYER'S NET OF \$137,296.**

**IRVINE**-5 eq. ops. in a 2,010 sq. ft. single story free standing building. Good location in Irvine. All digital x-ray office. Income stream is approximately 60% insurance, 30% cash and 10% capitation. Doctor is currently working 3 1/2 days/week seeing approximately 7-8 patients per day. Projecting \$408,000 for 2006. **BUYER'S NET OF \$128,913.**

**LAGUNA BEACH**-3 eq. ops. in a 1,400 sq. ft. single story A-frame free standing building. 56 years Goodwill, good location & has nine additional parking spaces. Income stream is approx. 65% insurance, 30% cash & 5% capitation. Projecting \$386,206 for 2006.

**LAGUNA HILLS**-2 eq. ops. and 1 not eq. op. in a 800 sq. ft. single story free standing building located in a busy plaza. Good location across from new Laguna Hills community center and high school. High traffic area, many walk-ins, compact office able to keep overhead controlled. Produced \$570,000 in 2005 from this office. Leasehold improvements and equipment only.

**LAGUNA HILLS**-5 eq. ops. in a 999 sq. ft. single story in a shopping center. Good location, bus stop from Leisure World out front, senior center and DMV close by. Doctor is currently working 4 days/week seeing approximately 10-12 patients per day. Income stream is approximately 90% cash and 10% insurance. Established practice at this location since 1978. Projecting \$456,642 for 2006. **BUYER'S NET OF \$112,953.**

**LAGUNA NIGUEL**-3 eq. ops. and 1 not eq. op., also 3 chairs in an open bay in an 1,800 sq. ft. suite located in a two story medical/dental building. Good location. Belmont chairs, Prisma front deliveries, Belmont lights, peri-pro developer, GE x-ray, Royal chairs and Celux lights all included. Leasehold improvements & equipment only.

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Tina Ochoa, V.P.



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**LAKE FOREST-TURN KEY LOCATION**-4 eq. ops. in a 1,150 sq. ft. suite located in a single story Stater Brother's shopping center. Practice was designed by HealthCo. Computer system, software package, Belmont lights, Belmont chairs and more included! Income stream is approximately 80% insurance and 20% cash. Leasehold improvements, equipment and all patient charts included.

**LAKE FOREST**-3 eq. ops. in a 900 sq. ft. suite located in a two story medical/dental building. Belmont chairs, Adec front delivery, Sony T.V.'s, Gendex x-ray, Sirona x-ray, Meridian telephone system, Adec light and more included. Good location. Good location. Leasehold improvements & some equipment only.

**NEWPORT BEACH**-3 fully equipped ops. in a 851 sq. ft. suite located in a multi-story medical/dental building. New lab equipment, new curing light and new hand units. Adec chairs, Adec lights, Adec front delivery and much more included! Income stream is approximately 100% cash. Doctor is currently working one day/week with one Associate working three days/week. Projecting \$560,000 for 2006. **BUYER'S NET OF \$83,709.**

**SANTA ANA**-5 fully equipped ops. & 1 plumbed/not equipped op. in a 2,050 sq. ft. suite located in a two story Medical/Dental building. Income stream is approximately 45% insurance, 45% cash, 6% Medi-Cal and 4% capitation. Doctor is currently working 3 1/2 days/week seeing approximately 6-8 patients per day. Projecting \$180,067 for 2006. Leasehold improvements, equipment and all patient charts included.

**SANTA ANA**-5 fully equipped ops. in a 1,200 sq. ft. single story building in a strip shopping center. Good location, 25 years Goodwill and 4 ops, plumbed with N202. Projecting \$843,252 for 2006. **BUYER'S NET OF \$197,768.**

**TUSTIN**-3 fully eq. ops. and 1 plumbed/not eq. op. in a 2,250 sq. ft. suite located in a shopping center location. Computer system, Intra Oral camera, software package, Proma Front Deliveries, Belmont lights and much more included! Good location. Income stream is approximately 78% insurance, 20% cash & 2% Medi-cal. Doctor is currently working 5 days/week seeing approximately 10-20 patients per day and attracting 30 new patients per month. Projecting \$669,576 for 2006. **BUYER'S NET OF \$234,768.**

**TUSTIN**-2 eq. ops. in a 980 sq. ft. suite located in a single story medical/dental building. 41 years Goodwill. Doctor is currently working 2 days/week. Water included. New compressor and new vacuum included! Leasehold improvements, equipment and all patient charts.

**YORBA LINDA**-4 eq. ops. in an a 1,366 sq. ft. suite located in a two story medical/dental building. Only Dentist in building. Good location, computer system, software package, Intra Oral camera and much more included! Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week seeing approximately 11-12 patients per day. Projecting \$788,969 for 2006. **BUYER'S NET OF \$159,972.**

## RIVERSIDE & SAN BERNARDINO COUNTIES

**CHINO**-4 eq. ops. in a 1,500 sq. ft. suite located in a strip shopping center. Computer system, software package, Intra Oral camera, chairs, lights, deliveries and much more included. Income stream is approximately 35% insurance (PPO), 42% cash & 23% Medi-Cal. Doctor is management only with one Associate working 3 days/week seeing approximately 10-15 patients per day with approx. 25 new patient per month. Practice was started from scratch 6 years ago in May 2000. Projecting \$212,767 for 2006. Leasehold improvements, equipment & all patient charts included.

**NORCO**-3 fully equipped ops. in a 1,000 sq. ft. suite located in a strip shopping center. Good location, many walk-ins, busy shopping center and Turn Key Location! Income stream is approximately 40% insurance (PPO), 35% cash and 25% Medi-Cal. Started from scratch in 2004. Doctor is currently working 2 1/2 days/week. Projecting 176,196 for 2006. Leasehold improvements, equipment and patient charts included.

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Greg Beamer, V.P.

**PALM DESERT**-4 eq. ops. in a 1,990 sq. ft. suite located in a two story building. Good location, Belmont chairs, Belmont lights, Belmont Front Deliveries and 2 Intra Oral camera units included! Income stream is approx. 50% insurance & 50% cash. Doctor is currently working 1 day/week with one Associate working 1 day/week. Projecting \$479,944 for 2006. **BUYER'S NET OF \$158,654.**

**RIVERSIDE**-4 eq. ops. in a 1,300 sq. ft. suite. Good location in a shopping center. Please contact your C.P.S. agent for more info.

## SAN DIEGO COUNTY

**BONITA**-4 eq ops in a 1,300 sq. ft. suite. 19 years Goodwill, Belmont equipment and more included. Doctor is working 4 days/week seeing approx. 15 patients per day. Projecting \$865,665 for 2006. **BUYER'S NET OF \$413,328.**

**CHULA VISTA**-2 eq. ops. and 3 plumbed/not eq. ops. in a 2,500 sq. ft. suite located in a two story medical/dental building. Good location, SDS chairs, Prisma lights, computer system, software program and much more included! Leasehold improvements and equipment only.

**OCEANSIDE**-7 eq. ops. in a 1,995 sq. ft. single story building located in a shopping center. 1 medium sized (8x10) lab, 1 (plumbed) lounge, 1 reception room, 1 storage room upstairs (16x12), 1 Office management room, 1 large sterilization area, 2 business offices, 1 private office and 1 equipment room. 3 Intra Oral camera stations, Belmont chairs, Belmont lights and much more included! Projecting \$1,152,414 for 2006. **BUYER'S NET OF \$302,624.**

**POWAY**-3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Good location, 12 years of Goodwill, Intra Oral camera, computer system and much more included! Income stream is approx. 70% cash & 30% insurance. Doctor is currently working 3 days/week seeing approx. 6-11 patients per day. There is currently one Hygienist working 2 times/month seeing approx. 8 patients each day. Projecting \$452,288 for 2006. **BUYER'S NET OF \$120,492.**

**RAMONA**-5 eq. ops. in a 1,600 sq. ft. single story free standing building. 45 years Goodwill. Income stream is approx. 80% insurance & 20% cash. Projecting \$1,323,432 for 2006. **BUYER'S NET OF \$485,104.**

**SAN DIEGO**-5 fully equipped ops. in a 2,200 sq. ft. suite located in a two story building. Good location, Adec chairs, Adec front deliveries, Adec lights, Zoom machine and much more included! Income stream is approximately 70% insurance and 30% cash. Doctor is currently working 4 days/week seeing approximately 4-10 patients per day. Projecting \$1,165,524 for 2006. **BUYER'S NET OF \$223,577.**

## DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

Greg Beamer- [gbeamer@calpracticesales.com](mailto:gbeamer@calpracticesales.com)

Tina Ochoa- [tochoa@calpracticesales.com](mailto:tochoa@calpracticesales.com)

Maria Silva- [msilva@calpracticesales.com](mailto:msilva@calpracticesales.com)

John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

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**Mirage Assistant's Stool**  
• gas cylinder for height adjustment  
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• 5 dual wheel casters  
**\$330**

**#DR-1102**  
**Mirage Doctor's Stool**  
• gas cylinder for height adjustment  
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• wide seat pan  
• 5 dual wheel casters  
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**#XR-6101**  
**Mirage X-ray Chair**  
• pneumatic pump  
• arm/legs rest  
**\$725**

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**PEDO PRACTICE FOR SALE:** 3day/week, 4 chair practice in Inglewood grosses \$325k/year on busy street. Low Overhead, Digital Radiography. Great for Specialist or GP (213) 718-2453.

**ENDODONTIST, PEDODONTIST** orthodontist, OMFS needed for busy office in city of Ventura. Tel: (661) 609-3000, Fax: (805) 676-1521, e-mail: dentalimplants@sbcglobal.net.

**IS YOUR CORPORATION** properly maintained to protect you when you need it? Call Kerendian & Associates (310) 914-4143.

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**PRACTICES FOR SALE CALIFORNIA~** Orange County- Grosses \$900,000; **NEVADA ~**Washoe County – Grosses \$1,200,000+; **ARIZONA –**Maricopa County – (2) Grosses \$1,200,000 and \$1,600,000. **100% FINANCING SELLERS WANTED~** lowest commissions. Call 888-277-6633, email info@promed-financial.com, or visit www.promed-financial.com.

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**PRACTICE FOR SALE** #1094 – Two Practices near Bakersfield. Gross \$750,000. Fee for service only – Free standing buildings included in sale. Bargain. Call P.P.S., (714) 832-0230.

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**CULVER CITY FEE** FOR SERVICE PRACTICE FOR SALE – Collects \$220,000 per year on 2 ½ days per week with 2 ½ days of hygiene. Asking \$175,000. Kurt Skarin 818-991-6552.

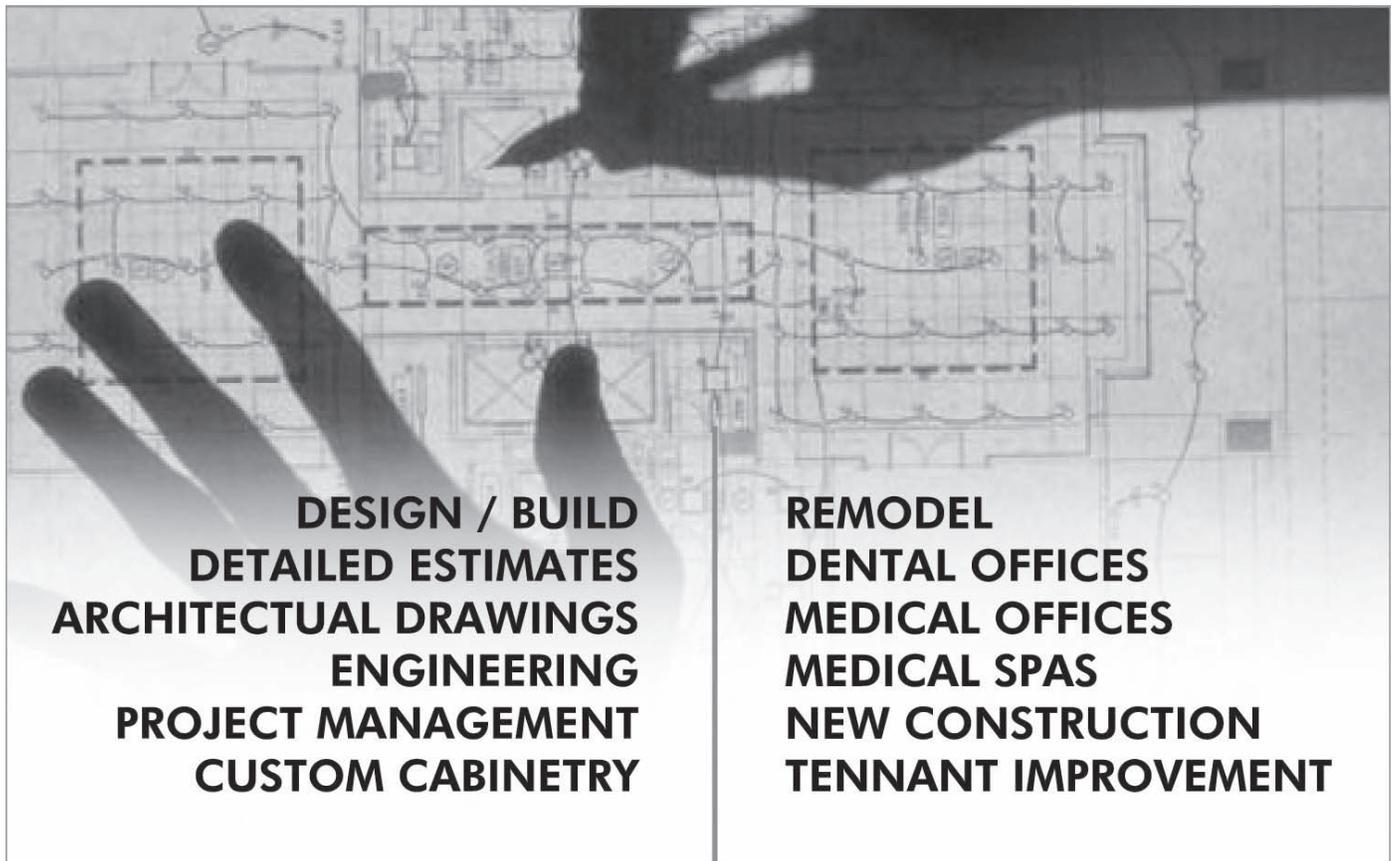
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**PRACTICE FOR SALE** #D-442 SAN JOSE—GP in nice strip mall location. 5 ops with new equipment. Won't last long! Timothy G. Giroux, DDS/Broker 800.641.4179.

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**FOR SALE** Peri Pro III, Excellent Condition. \$600. Call 949-759-8606.

**LA CANADA/MONTROSE** Office space for sublease. Share space with me...I work only 2 days/week. edental5252@adelphia.net

**DENTIST (ASSOCIATE) WANTED** PT/FT. Fun & Pleasant staff. Good pay, Great for positive, motivated dentist. Near downtown. Fax resumé (310) 868-2662.

**PRACTICE FOR SALE** #2012 – Paso Robles - Hi Identity – Established 20+ years, 4 – 5 ops, 1,800 sq.ft.. Rent \$2,437/month. Gross \$450k. Full Price \$385,000. Valuable Real estate available. Call Professional Practice Sales, Inc., (714) 832-0230.

**SANTA BARBARA CITY AREA** GENERAL DENTIST WANTED. 1-3days/wk(4-6hrs/day), short/long term? CALL 805-965-8141. M-F 10-6. POSSIBLE BUY-IN.

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**INDIO DENTAL OFFICE FOR SALE** Leasehold improvement and equipment only, 3 ops. Extremely low overhead. \$340k gross on 12 days/month. Established 37 years. Asking 50k only. contact: dentaldocs@gmail.com.

**PRACTICES FOR SALE CALIFORNIA** ~ Orange County- Grosses \$900,000; NEVADA ~ Washoe County – Grosses \$1,200,000+; ARIZONA ~ Maricopa County ~ (2) Grosses \$1,200,000 and \$1,600,000. 100% FINANCING ~ SELLERS WANTED- lowest commissions. Call 888-277-6633, email info: @promed-financial.com, Visit www.promed-financial.com.

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**SANTA ROSA 1500' OFFICE FOR SALE** Plumbed for vac, air, nitrous. Can finance. Asking \$465,000. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

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**SANTA ANA DENTAL OFFICE** for sale. 7 op., 5 equipped. Great location. FSBO \$825K. Only 2½ years old. 310-991-7921.

**LOS ANGELES PRACTICE FOR SALE** 5 OPS. GOOD VISIBILITY. MED/INS/CASH/CAP COLLECTS 320K. ASKING 225K. (310) 9919468.

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*Common mistakes can undermine or even void your disability claim!*

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- *Know your substantial & material duties.*
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- *Know how to handle a request for your signature when a company field investigator asks you to read & sign a statement they have prepared.*
- *Know how "your age" influences your claim.*
- *Know how to respond to a request to Photocopy every page of your office appointment book going back one year or more or a detailed request for code numbers related to your practice.*
- *Know how to prepare for an independent medical and functional capacity evaluation.*
- *Know how to understand policy language regarding pre-existing conditions, fraudulent misstatements, prudent man clauses, incontestability, rehab and presumption of disability.*
- *Know what to do if your claim is terminated.*

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## WESTERN PRACTICE SALES

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### BAY AREA

**NEW! A-2953 NORTH BAY**—Mobile Dental Clinic. Call for Details

**#B-382 CONCORD**— GP, Beautiful office Great Location! 6 ops 3-4 days/Hygiene, Gross in \$700k range. Call for Details!

**#B-388 ANTIOCH**— Seller retiring. Collections of approximately \$480K in '05. 3 ops, plumbed for 4th op. Office condo avail.

**#B-408 HAYWARD- 2+ op office. Practice averages \$250K gross. Call for further details! FP \$215K**

**#B-409 EAST BAY**—GP, group in large 10 op practice. Fee-for-service w/gross revenues in the \$1.5 mill. FP \$1.2 million

**NEW! B-441 SAN RAMON**— GP with gross in the \$800K

### BAY AREA CONT.

**#D-429 SAN JOSE**— GP, in highly visible retail center, draws 25-30 new pts/month. Beautifully equipped 3 ops, has approx. 1500 active pts. Went last long at \$295K

**#D-432 CAMPBELL**— GP, Great Opportunity with around 2000 potential active patients. Long established group practice.

**#D-437 FREMONT**— Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course.

**NEW! #D-2974 SANTA CLARA CO**— Leasehold Improvement/Asset sale. 5 ops, Good opportunity for a dds to relocate.

**NEW! #D-444 SAN JOSE**— GP in busy commercial area, great signage. New equipment, 1640 sf w/ 4 fully equipped ops plumbing for one additional. FP \$295K

### NORTHERN CAL CONT.

**#E-394 SACRAMENTO**— Long Est. GP Coll'd \$607K in 2005. Busy area near major shopping center. FP \$400K

**#E-406 SACRAMENTO**— Long established practice. Collections of approximately \$300K in '05. Prime mid-town location. Fully equipped 4 op office. FP \$185K

**NEW! #E-442 ROSEVILLE**— GP in growing area. 1000 sf w/ 3 fully equipped ops. Reasonable rent. Call for details!

**#E-419 WOODLAND**— GP, Collections in excess of \$500K over last 3 years. Modern 4 op office. Call for Details

**#E-420 SACRAMENTO**— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. FP \$300K

**#E-418 SACRAMENTO**— GP Long established practice, Seller retiring. Mostly insured/cash patients. FP \$125K

**#E-421 CARMICHAEL**— GP, Long established practice,

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range. Call for Details

**#B-2945 OAKLAND**— 30 years established, 5 op 2000 sf office in great location. Call for Details.

**#B-2948 CONTRA COSTA CO**— Established GP in 1400 sf 5 op office w/ 3 dr days + 4 hyg days. Seller to help w/ transition.

**#B-2968 SAN PABLO**— Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. Call for Details

**#B-2962 LA MORINDA**— Established 50 years. Office is 750 sf w/ 2 ops. Good Potential. Call for Details!

**#B-2975 EAST BAY**— Large Group practice buy in. Great opportunity for dentist who doesn't want to practice alone. Collections 825K+ in 2005. Call for Details!

**#C-2957 SOLANO CO**— Large GP, State of the art well designed office. 2200 active pts. Gross ranges 1.1 million.

**#C-2964 SOLANO CO**— Established 30 yrs GP, Associate buy-in. 3500 active pts. 3000 sf 9 ops. Call for Details!

**#D-332 NORTH SUNNYVALE AREA**— GP Consistent collections of 1.1 million 11 operatory office. Call for Details!

**#D-403 SAN JOSE**— GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice office located in prime commercial area. FP \$225K

**#D-424 APTOS/SANTA CRUZ AREA**— GP, Long established practice, Seller retiring. Nicely appointed 3 office. Collections of \$554K in '05. FP \$365K

**NEW! #D-2977 SALINAS**— GP, 3 doctor days w/ 3 days of hygiene 1000 sf w/2 ops with 1 hygiene op.

**#D-2973 SAN JOSE**— Equipment and Leasehold asset sale. Lease is negotiable, 1080 sf 3 ops. Call for Details

**#D-2972 SANTA CLARA**— GP, new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. Relocating.

**#D-2954 SAN JOSE**— GP, 12 years established 900 sf w/ 2 ops. Seller Relocating. Call for Details

**#D-2955 PALO ALTO**— GP, 38 years established. Practice. 4 ops, 5 dr days w/ 5 hyg days. Call for Details!

**#D-2939 SAN JOSE NEAR EASTRIDGE**— 1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/ 4 hyg days.

### NORTHERN CALIFORNIA

**#E-401 SIERRA FOOTHILLS**— GP, Located Between Sacramento and Lake Tahoe. Relaxed work week produces over 600K and over \$260K Profit! Located 1,000 sf w/ 3 ops reasonable rent. Hurry this won't last long! FP \$425K

**NEW! #E-440 SACRAMENTO**— GP Improvement/Equipment Sale w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Price to sell! FP \$250K

**#E-391 SACRAMENTO**— GP in prime downtown location. Collections of \$925K in 2005. 2700 sf 6 op office. Mix of HMO, PPO and private pay. FP \$650K

Seller retiring Collections If \$701k in '05. Fully equipped 4 op office Seller refers out specialties. FP \$450K

**#E-422 CARMICHAEL**— GP, Seller retiring. Fully equipped 4 op Collections of \$551K. FP \$358K

**#E-423 CARMICHAEL**— GP, Long established practice, Seller retiring. Collections of \$447K in '05. Fully equipped 4 op office. FP \$300K

**SACRAMENTO**— Group practice, gross totals approximately \$1.7 million range. Call for Details

**#E-2966 SACRAMENTO**— GP, Long established 1650 sf w/ 5 ops. Experienced staff. 2000 active patients! Seller will assist w/transition. Call for Details.

**#F-326 EUREKA AREA**— GP, long established practice. Seller Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. FP \$345K

**#G-360 REDDING AREA**—GP, Seller retiring from quality FFS. Office is 1440 sq ft w/ 3 ops. FP \$325K

**#G-395 CHICO**— Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. FP \$300K

**NEW! #G-2979 CHICO**— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range.

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## WESTERN PRACTICE SALES

John M. Cahill Associates

### NORTHERN CAL CONT.

**#H-224 CHESTER/LAKE ALMANOR** - Long established GP in beautiful 4 season resort area. Office is 1400 sq ft w/ 3 fully equipped ops. **Office bldg avail. Call for Details.**

**#H-311 NORTH SHORE, LAKE TAHOE - Work and Play in beautiful Tahoe!** GP Long established practice. Collections of \$588k in '04. 4 op office. **FP \$325K**

**#H-392 CENTRAL SIERRA/MURPHYS AREA** - GP Seller Retiring. Collections of \$300k. Insured/Cash patients, 3 ops. **Practice \$135K Real Estate \$175K**

**#H-353 NORTH SHORE LAKE TAHOE**—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. Call for Details!**

**#H-386 SONORA** - GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! \$750K**

**#H-2916** - 42 years established. GP in modern computerized 3 op office, 1650 sf. Great Staff and Seller to assist w/transition. **Call for Details!**

**#H-2961 GOLD COUNTRY**—GP, Computerized 3 ops. Net in the \$350k range. Building is owner occupied. Seller to assist w/transition.

### CENTRAL VALLEY

**REDUCED! #L-358 MERCED** - GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. **Practice: \$75K; Office/Condo \$200K**

**#L-404 TURLOCK** - GP, Modern equipped 5 op office. Collections in the \$500K range. **Call for Details!**

**#L-407 MERCED**— Long established practice. **Collections of \$745K in '05.** Beautifully equipped 4 op office. Insured/Cash patients only. **Call for Details!**

**#J-371 EXETER**—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **FP \$150K**

**#J-2971 TULARE CO.** Fee-for-service, GP in beautiful 4125 sf, 9 op practice. Great opportunity to own a practice w/a building. Collections \$900k+ in 2005. **FP \$530K**

**#J-414 SANTA MARIA**— Long established Coastal practice, 1250 sf w/ 4 ops. Grosses in \$550k Range. Priced to **SELL!** **FP \$395K Building is Also Available to Purchase.**

**#J-2938 FRESNO**—GP, new modern 1750 sf with 4 ops. Starter practice with some patient base. Building is also available for purchase. **Call for Details!**

**#J-2934 SAN LUIS OBISPO AREA**—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **Call for Details!**

**#J-438 FRESNO**—GP, established practice located in prime NE area of Fresno. Collections of \$441K in '05. Beautifully equipped 5 op office. **Call for Details!**

**#J-439 LAKE ISABELLA**—GP, Long established in Kern River Valley a beautiful four season's resort area.

### SOUTHERN CALIFORNIA

**#K-319 WHITTIER** - GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

**#K-321 ANGOURA HILLS**—GP, **Call for Details!**

**#K-347 ENCINO** - GP Located in new office on main street. All new equipment! **Only \$365K!**

**REDUCED! #K-349 TORRANCE**— GP in professional building on a main street. DDS will stay on as needed. **FP**

### ARIZONA

**#Az-405 TEMPE**—Leasehold Improvement/Equipment Sale. Won't last long! **FP \$39,500!**

**#Az-412 PHOENIX**— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase.

**#Az-425 PHOENIX**— GP, in nice 1272 sf 4 op office. Practice grosses in the \$400k range. **Call for Details!**

**#Az-426 PHOENIX**— GP in beautiful 2500 sf 8 op office. Practice grosses in the 1.2 million range. Possibly selling interest in building. **FP \$950K**

**#Az-427 TUCSON**— Leasehold improvement sale, 1000 sf w/ 3 ops. **Call for Details**

**#Az-430 GLENDALE**— Leasehold improvement practice. Large 6 op office. **FP \$180K**

**#Az-431 BULLHEAD CITY**—Nice 5 op practice. **Call for Details**

**#Az-433 SCOTTSDALE**— Nice new 1100 sf, 3 op FFS practice. **Call for Details!**

### NEVADA

**#R-359 RENO**—GP, established practice with collections of \$608K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

**#R-434 RENO** - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **FP \$175K**

**UPCOMING! GARDNERVILLE**— Call for Details

**UPCOMING! CARSON CITY**— Call for Details

**#LV-263 LAS VEGAS** - GP, established 24 years. Beautiful 3000 sf, 6 op practice w/ gross in \$900K range! Portion of Bldg for Sale. **FP \$550K**

**#LV-335 LAS VEGAS** - Seller Retiring. Modern equipped 2700 sf 5 op office. Over 1 Million in Collections. **Call for Details!**

**#LV-379 LAS VEGAS**—GP, located in professional building in prime West LV area. Newly decorated office w/ 9 ops. Gross in 600k range. **Call for Details!**

**#LV-380 LAS VEGAS** - GP in west LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call for Details!**

**#LV-381 LAS VEGAS** - GP in 5 op, 1800 sq ft office. Building possibly available for purchase. **Call For Details!**

**#LV-398 LAS VEGAS** - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **Call for Details!**

**#LV-415 LAS VEGAS** - Beautiful Improvement/Equipment Sale, 5 op practice located in desirable "Lakes", West LV area. Lease is negotiable and currently below market value. **Call for Details!!**

**#LV-436 HENDERSON**— Beautiful nearly new 2100 sf office avgs over 40 new patients/month. Avg collections around \$1.1 million w/ over \$500k net profit! Fully computerized paperless office w/digital xrays. **Call for Details!**

### SPECIALITY PRACTICES

**#D-365 TRI-VALLEY AREA**—Perio, Family orientated bread and butter practices that production could easily be increased due to doctor currently not doing implants. **FP \$295K**

**#D-322 SOUTH BAY, NO CAL** - Ortho, Long established practice, 3 open bay ops with updated equipment. Collected in the high \$300k. **Call for Details!**

**#E-387 ROSEVILLE** Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **Full Price: \$195,000**

**#E-416 SACRAMENTO**— Ortho, Nice 2500 sf w/ 4 fully equipped ops + 2 partially equipped. Approx 15 new starts per month. **Call for Details!**

**#H-328 GREATER SOUTH LAKE TAHOE AREA** - Ortho practices with a combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

**#L-355 CENTRAL VALLEY**— Ortho, established practice. Modern equip 6 op office. Collections projected at \$460K on pt schedule avg 10-12 new starts/month.. **FP \$360K**

**#L-356 CENTRAL VALLEY**— Ortho, Long established practice. Excellent Location. Modern equipped w/ 8 ops. Averages 22-24 new starts/month. **FP \$890K**

**#D-372 SAN JOSE, CA**—Perio, Well respected for personalized care. 1400 sf 5 op office. Strong referral base. **Call for Details!**

**#D-354 ALAMEDA COUNTY**—Ortho, newly remodeled office. Modern equipped w/ 1 open bay, new patient exam room. Collections projected @ \$600K for '05. **FP \$550K**

**#Az-369 CHANDLER, AZ** - Oral Surgery, located in one of the fastest growing suburbs of Phoenix! 1700 sf w/ 2 fully equipped ops, plumbed for additional. **Call for Details!**

**#Az-390 PINETOP AREA**—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **Call for Details!**

**#Az-411 PHOENIX AREA**—Oral Surgery, Well-established, upscale practice, 1350 sf w/ 4ops. Gross receipts in the \$875k range. **Call for Details!**

**#B-2970 E CONTRACT COSTA CO**— Ortho, New office, 1400 sf, 5 chairs, 17 starts/month. Motivated Seller will assist w/transition. **Call for Details!**

**#D-2941 SANTA CLARA**—Perio, Modern computerized 1540 sf w/5ops. Avg collections for last 4 years in range \$315K. Good Referral Base. **Call for Details**

**#A-2953 NORTH BAY**—Perio, New office, 3 ops w/ 1 hyg. Seller will assist in transition. **Call for Details!**

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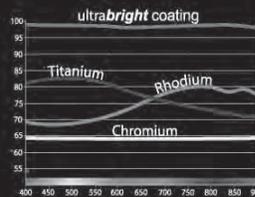
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**ENTRY FORM ON NEXT PAGE** →

To enter, complete this entry form and fax it to The Dental Trader at **949-498-1198**

# DO VEGAS IN STYLE!

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Signature \_\_\_\_\_

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  - 5878 - **Daly City** Fantastic location. Shall collect \$750k + this yr with \$340k Profits. \$100,000 spent in new equipment. F.P. \$395,000.
  - 5879 - **So. Marin County**-Spectacular setting, remarkable vistas, beautiful office. Does \$400k+ yr. Successor should have ambition to create something truly special
  - 5880 - **Downtown Oakland**- Great hi rise office w/unbelievable view. Currently tracking \$600k in collections with \$270k in profits. 4 chair bay has 3 walls of glass. F.P. \$350,000
  - 5882 - **San Diego area Ortho**-Collecting \$765,000 with profits of \$350k. Positioned perfectly to reach \$1 million/year bar.
  - 5884 - **Managed Care practice**. Just South of San Francisco. Collects \$750k with \$340k in profits. 4 days/Hygiene. \$100k in new equipment. F.P. \$395k
  - 5885 - **San Francisco's No. Bay** - West Petaluma. Currently \$315k/yr performer on relaxed schedule. \$90,000 recently spent in upgrades. Great Foundation to build upon. FP. \$180k.
  - 5887 - **Marin County's San Rafael**. Attractive 3 Op practice. 3 days of Hygiene. 2005 Collected \$500+ and \$205k+ in profits.
  - 5888 - **Sacramento's El Dorado Hills** - Affluent area. 5 day/wk Hygiene schedule. Profits \$371k on collections of \$776,700 on 3.5 day week.
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  - 5890 - **Santa Rosa** - Memorial Hospital Village. Great starter opportunity. 2 Op office with 12 yr old equipment in great shape. F.P. \$75k
  - 5891 - **Ortho Practice** - San Francisco East Bay - Growing Family community. \$375k/yr on part time schedule. 5 chair Bay + Exam room. 220 active patients.
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  - 1052 - **Pasadena/Arcadia-HMO** cks \$10k/mo.1,800 sq.ft. facility.
  - 1069 - **Irvine** -GP- Gross \$300k. Cap cks \$2k/mo. 3 Ops. F.P. \$330k
  - 1076 - **West L.A.** - Newly established. Gross \$270k '04. Hi visibility. 5 Ops
  - 1078 - **Nevada-Historic city**. GP wants partner. Solo Group. Gross \$600k. Full Price \$350,000
  - 1088 - **So. OC lady DDS** in busy shopping ctr. Purchase 1/2 facility for \$365k.
  - 1094 - **2 Practices near Bakersfield**. Gross \$750k. Fee for service only. Free standing building included in sale. Bargain.
  - 2012 - **Paso Robles** - Hi identity. Established 20+ yrs. 4 - 5 Ops, 1,800 sq.ft.
  - 2026 - **Upland-Shopping ctr location**. 3 Ops like new. Rent only \$950/mo.
  - 2028 - **West Side Beverly Hills**.-DDS having \$500k to \$1mil practice. Hi identity real property.
  - 2034 - **West Covina** - Long established practice. 3 ops, 2 equipped. Collects \$100k year part time. 40% Filipino.

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- 2038 - **San Bernardino shopping ctr location**.1,100 sq.ft.4 Ops. \$300k annually
- 2039 - **San Bernardino**. Private Practice.3 Ops.Collects \$170k.Mix of payers
- 2050 - **Beverly Hills**. GP/Prosthodontic practice. Work part time 2 days per week. Share office, 2 Ops, 1,000 sq.ft. Grossing \$452k
- 2053 - **Fontana area**. Shopping ctr GP.3 Ops, 1,200 sq.ft.Good lease available
- 2060 - **East L.A.**- Gross \$850k, net \$400k+. Older office. F.P. \$650k.
- 2061 - **Oxnard** Gross \$850k,Established 20 years. Small office, low overhead. Net \$400,000 +
- 2063 - **Down town LA**. Established GP,collect \$147k in 2005.
- 2065 - **S. O.C.** Are you losing yourlease. Shopping center location in Aliso Viejo. Great opportunity.
- 2067 - **Mission Viejo/Laguna Hills**-Hi gross volume.Solo group.Beautiful office.
- 2070 - **Indio** - Establishd 40 yrs. Senior DDS. Gross \$5k-\$15k/mo. 2 Ops.
- 2071 - **Roland Heights**-GP. State of art office. Gross \$1mil.
- 2072 - **East L.A.** - Insurance 50%, Cash 35%, Union 5%, Medical 10%. Grossing \$1,000,000+. Absentee Seller. 6 ops, plus X-ray room in 2,000 sq.ft.. 4 days per week. F.P. \$850k. R.E. Condo also available for sale.
- 2074 - **Mission Bay/San Diego**. New 1,600 sq.ft.5 Ops. Grossing \$30k/mo.
- 2079 - **Downtown near Staples**. Lady DDS Grosses \$300k, working 3 days, more days available. \$3,000/mo rent. 20% HMO, cks \$2k-\$3k.
- 2086 - **No. Orange County GP**. 2 1/2 yr old practice in strip center. Collects \$10k/mo. With expectations for more. 5 ops, 3 equipped.
- 2088 - **Cerritos Ortho office** available.Beautiful 5 Ops open bay & quiet Ops.
- 2090 - **E. San Fernando Valley**- A Special corner office. Grossing \$1,300,000 with no external marketing. 8 Ops in 2,400 sq.ft. more available.

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