

# THE Dental

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### FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Near Fresno County #2. Buy one or both.

**FRESNO COUNTY #2** - (3) op G.P. located in smaller town. (2) ops eqt. 3rd plumbed not eqt. Store front location with signage/visibility. Annual gross collections \$150K+ p.t. Cash/Ins/PPO/Denti-Cal/Cap. Cap check \$2,600/mos. Near Fresno County #1. Buy one or both.

**FRESNO COUNTY #3** - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring.

### KERN COUNTY

**BAKERSFIELD #13** - (4) op G.P. for sale. (2) ops. Eqt'd. 3rd partially eqt'd. Gross Collections \$150-200K p.t. Can do more full time. Store front location with some exposure. Mixed patient base. **SOLD**

**BAKERSFIELD #14** - (12) op G.P. for sale. Cash/Ins/PPO/Cap/Denti-Cal. Cap Check \$10K+/mos. Annual Gross Collect. \$1.2M+. Freestanding Bldg. w/exposure/visibility/signage. Many walk-ins. Absentee owner possibilities.

**BAKERSFIELD #15** - (6) op G.P. located in a strip center with exposure, visibility and signage. (4) ops equipped, (1) eqt'd with chair and x-ray (1) plumbed not eqt'd. Cash/Denti-Cal/Cap patients. Walk-Ins. 2004 Gross Collections \$204K. **NEW**

### LOS ANGELES COUNTY

**AZUSA/COVINA** - 1,700 sq. ft. single use freestanding dental building for sale. Located on main street with excellent exposure, visibility and parking. **SOLD**

**GLENDALE #5** - (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. Seller returning to Speciality School.

**LOS ANGELES #2 (INGLEWOOD)** - (4) op computerized G.P. located in a store front with excellent exposure and visibility. Equipment (2) years old. 2004 Gross Collections \$210K p.t. and growing Cash/Ins/PPO/Denti-Cal.

**MID SAN FERNANDO VALLEY** - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos. **NEW**

**PANORAMA CITY - EMERGENCY SALE!** D.D.S. has passed away. (4) op G.P. in prof. bldg. 2004 Gross Collections \$106K on (16) chair hrs/wk. Cash/Ins/PPO Patient base. Priced for immediate sale.

**PARAMOUNT** - (5) op G.P. Located in store front with exposure and visibility. (3) equipped ops. (2) additional plumbed not equipped. Cash/Ins/PPO/Denti-Cal/Healthy Families Patient Base. 2004 Gross Collections \$215K+ p.t. due to new baby. Did \$332K prior to pregnancy on (4) day week. Seller Motivated. Priced to Sell! **SOLD**

**SAN GABRIEL VALLEY** - 1,755 s.f. single use freestanding dental building for sale. Near center of town. (5) plumbed ops. Busy Hispanic area. No patient charts or equipt. are included in the sale.

**WEST HILLS** - (5) op G.P. located in a well known and strategically located professional bldg. Newer eqt. and build out. Professionally decorated and appointed. 2004 Gross Collections approx. \$300K p.t. Cash/Ins/PPO. Selling due to partnership dissolution. **NEW**

**WEST SAN FERNANDO VALLEY #2** - (4) op computerized G.P. located in an upscale shopping center. Excellent exposure and visibility. (3) ops equipped (1) op equipped with chair and x-ray. Equipment (2) years old. 2004 Gross Collections \$636K and growing. Cash/Ins/PPO/Capitation and small amount of Denti-Cal. Monthly Cap Check \$2,500/mos.

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**CENTRAL COAST #1** - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO.

**CENTRAL COAST #2** - (3) op computerized G.P. for sale. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr.

### SAN BERNARDINO COUNTY

**VICTORVILLE** - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

### SAN DIEGO COUNTY

**NORTH SAN DIEGO CTY** - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

### SAN LUIS OBISPO

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

**SAN LUIS OBISPO** - Great place to work and play. (4) op computerized G.P. (3) ops eqt'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility.

### TULARE COUNTY

**PORTERVILLE** - (4) op G.P. Newer equipment. Cash/Ins/PPO. Ave. annual gross collections \$600K+. (30) new patients/mos. Growing area.

### VENTURA COUNTY

**EAST VENTURA COUNTY** - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eqt'd (1) op plumbed not eqt's. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **NEW**

**OXNARD** - EMERGENCY SALE! DDS passed away. (4) op G.P. and free standing bldg. located on a main street with pole signage. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. **SOLD**

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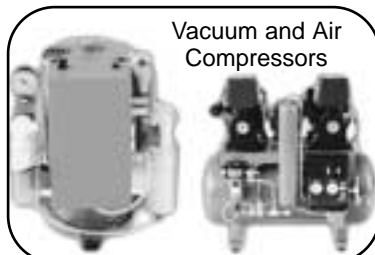
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**RIVERSIDE** 2 eq.ops. and 1 not eq. op. in a 1,766 sq. ft. single story free-standing building. (1,200 sq. ft. of office space) Real Estate is for sale along with practice. Room to expand and Intra Oral Camera included. Practice is currently 80% Insurance (PPO) and 20% Cash and attracting approximately 9-10 new patients per month. Projecting \$190,767 for 2005. BUYER'S NET OF \$30,716. California Practice Sales Inc. (714) 639-2775.

**OCEANSIDE** Beautiful fee-for-service practice, collected \$626,600 in 2004, 4 ops, owner retiring. Asking \$520,000. Select Practice Sales, 626-966-8223!

**PRACTICE FOR SALE** #1005 - Hemet - Beautiful office - F.P. \$350k - Shopping center. Call Professional Practice Sales., Inc., (714) 832-0230.

**EAST VENTURA COUNTY** (4) op computerized G.P. for sale. Located in visible first floor professional bldg. location. (3) ops eq't'd (1) op plumbed. Cash/Ins/PPO. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. D&M PRACTICE SALES AND LEASING (818) 591-1401.

**HIGH GROWTH** Mesa Arizona G.P. office. 9 ops (3 not used) out of state owners. Current associate not doing cosmetic or endo. Gross ('04) = \$666K. Net to Buyer = \$150K. approx. 50% PPO or CAP. Excellent staff to stay. Huge potential. Price \$490K. Phone: 714-240-3529; 909-717-1705.

**DENTAL OFFICE** OP for rent prime location. Reseda Blvd. Leave message to 310-279-6335 or 310-473-6335 or 818-784-2414.

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**PORTERVILLE** Growing Community. (4) op computerized G.P. for sale. Newer equipt. Cash/INS/PPO. Ave. Gross Collections \$600K+/yr. (30) new patients/mos. D&M PRACTICE SALES AND LEASING (818) 591-1401.

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**PRACTICE FOR SALE** San Diego (Oceanside) -18 yr year estab. GENERAL Practice 2 blks from freeway 5. Six Ops in 2400 sq.ft. SDPS 760-599-7828.

**ORTHODONTIST NEEDED** for private Orthodontic office in whittier. 1-2 days per week. Call 310-442-5891; Fax 310-571-3367.





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### Los Angeles County

#200 La Crescenta - HMO/PPO. Cmr. loc! 10+ yrs. goodwill. 5 ops, 2 x-rays, int. cam., Comp. Age, 1600 SF. CAP/ck \$12/15K. **NEW**

#201 Beverly Hills - G.P. 10+ yrs. goodwill. 4 ops in 1100 SF. Coll. \$260K+ in '04. **NEW**

#204 Torrance - G.P. 19 yrs. goodwill. Next to Torrance Memorial Hospital. 5 ops, pano, int. cam., Dextrix in 1500 SF. Great opp!

#209 Torrance - G.P. 15 yrs. goodwill. Absentee seller w/ 2 assoc. Coll. \$18/21K mo.

#210 Hacienda Heights - G.P. Shop ctr. loc. Office sees 30 pat./day. CAP/ck \$15K mo.

#211 Beverly Hills - Great location in heart of town. New leaseholds only. Great layout. Submit your offer now. **NEW**

#212 Wilshire Blvd. - G.P. Prime prof. bldg. on 1st floor. Main tenant. 4 ops in 1200 SF.

#213 Wilshire/La Cienega - G.P. Established in 1987. Coll. \$1,792 in 2004. 12 ops. **NEW**

#214 Torrance - G.P. Coll. \$3,007,595 in '04. 20+ yrs. goodwill. 18 ops. Softdent & more. REAL ESTATE ALSO FOR SALE. **NEW**

#226 Gardena - G.P. Shop ctr. Coll. \$616K in '04. Seller motivated, relocating, can only work 2 1/2 days plus associate 1 1/2. **NEW**

#227 Montebello - G.P. Shop ctr. loc. Leaseholds only. 1200 SF and 4 ops. **NEW**

#228 Montebello - G.P. New retail loc. Leaseholds & center for sale. Build equity!

#230 Downtown LA - HMO in free-standing bldg. 3 ops, ortho bay, 2000 SF. Coll. \$279,007 in '04 on 3 days. Seller relocating. **NEW**

#232 Western/Wilshire Blvd. - G.P. 1st floor in busy prof. bldg. 7 ops, 4 x-rays, pano & 7 int. cam. in 3500 SF. Coll. \$50K mo.

#234 San Pedro - G.P. Leaseholds only! 3 ops+ in 1000 SF. Favorable lease terms.

#235 Gardena - G.P. New busy Yoshinoya's ctr. Leaseholds only. Landlords generous.

#237 San Pedro - G.P. Good starter! Coll. \$10/11K mo. 2 days. **NEW**

#238 Huntington Park - G.P. Great visibility! 50/62 new pat./mo. '04 coll. approx. \$400K.

#239 Pasadena - G.P. Triple rated signalized corner with great visibility. Leaseholds only. 4 ops in 1200 SF. New center.

#248 Lancaster - G.P. 30 yrs. goodwill. Coll. \$732,694. 4 ops, 4 x-rays, pano, 2 int. cam. & comps. plus more. Seller wants to retire.

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### Orange County

#501 Irvine - G.P. Best loc. Well designed high tech practice. Coll. \$1.4 mil. Has avg. 10/15% per yr. growth. Seller to retire. **NEW**

#502 Tustin - Practice & Real Estate for sale. Free standing bldg. Coll. \$47/51K mo. 5 ops, 2 x-rays, pano, software in 2100 SF. All brand new. Recently remodeled. **NEW**

#503 Irvine - G.P. 5 ops, x-rays, software. Coll. \$17/18K mo. For sale or lease to own.

#504 Rancho Santa Margarita - G.P. Best opp. in South OC! Coll. \$324K in '04.

#506 Costa Mesa - G.P. 13 yrs. goodwill. Coll. \$617,329 in '04. Seller retiring. **NEW**

#507 So. Orange County II - G.P. 20 yrs. goodwill. Coll. \$1,416,862 in 2004. Completely remodeled & new equipment. **NEW**

#508 Laguna Niguel - G.P. Shop ctr. loc. 3 ops+ in 1200 SF. Seller to retire. **NEW**

#509 West Santa Ana - G.P. Retail ctr. Coll. \$35K mo. X-ray, 4 ops in 1200 SF.

#511 Irvine - G.P. 4+ yrs. In shopping ctr. 4 ops, x-rays & software in 2000!

#513 Tustin - G.P. Cmr. loc. New shop ctr. Leaseholds only. 4 ops, x-rays, in 1200 SF.

#515 Laguna Hills - G.P. Busy shop ctr. 4 ops, 2 chrs. (new), x-rays in 1257 SF.

#520 Laguna Hills - G.P. Busy shop ctr. 3 ops+, 2 chrs., x-ray, int. cam., (all new) in 1200 SF. Seller lives out of the area. **NEW**

#524 San Clemente - Cmr. ocean views in heart of town. Leaseholds only.

#526 Anaheim - Leaseholds only. Seller out grew office. Lots of foot traffic. **NEW**

#528 Hunt. Beh./Stanton - G.P. New shop ctr. 4 ops, dig. x-rays, docking stations, 5 Dell comps., Easy Dental in 1300 SF. **NEW**

#530 Fullerton/La Habra - G.P. 6 ops, 2 x-rays, Dextrix software in 2300 SF. **NEW**

#543 Anaheim - G.P. New ctr. 4 ops, 2 x-rays. State College area. **NEW**

#549 Fountain Valley - G.P. Dental condo for sale. 4 ops, x-ray in 1300 SF. Great loc.

#550 Fountain Valley - Coming next mo.

### Sacramento County

#800 South Sacramento - Ortho practice. 3 yrs. new office. Shop ctr. Coll. \$50/55K mo.

#803 Fair Oaks - G.P. 15 yrs. goodwill. Cmr. visibility. Coll. \$436K on 3 days. 5 ops, 3 x-rays, pano, int. cam., software in 1700 SF.

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### Million Plus Collections

#213 Wilshire/La Cienega - G.P. Collections \$1,792 in 2004. Established in 1987. **NEW**

#214 Torrance - G.P. Collections \$3,007,595 in 2004. 20 plus years goodwill. **NEW**

#300 Colton - G.P. Coll. \$1.4 million in 2004.

#501 Irvine - G.P. Paperless. Collections \$1.4 million in 2004. Established in 1985. **NEW**

#507 South Orange County II - Collections \$1,416,862 in 2004. 20 years goodwill. **NEW**

#521 South Orange County I - Collections \$1,405 in 2004. **NEW**

#550 Fountain Valley - G.P. Coll. \$970K in 2004. 10 years goodwill. Coming soon! **NEW**

#202 Diamond Bar - G.P. Collections \$1.5K in 2004. 15 years goodwill. Partnership possible. Coming soon! **NEW**

### San Diego County

#400 Ramona - G.P. Seller retiring. 15 yrs. goodwill. '04 Coll. \$338K. Submit offer. **NEW**

#401 Alpine - G.P. Great practice. 3 ops, x-ray, int. cam., software. High net practice.

#406 El Cajon - G.P. Good visibility. Great corner practice & real estate for sale. Totally remodeled in 2500 SF. Coll. \$540K in 2004.

#410 El Cajon - G.P. Starter practice. Lots of foot traffic from 99 cent store and others.

#419 Mira Mesa - G.P. Shop ctr. 1200 SF. Coll. \$40/45K mo. Seller avg. coll. last 3 yrs. \$531K.

#420 La Jolla - G.P. Price reduced! Seller says bring offer. 4 ops+, Dextrix in 1700 SF.

#422 Oceanside - G.P. Seller remodeled practice. Has solid patient base for high net.

### Riverside/SanBernadino

#300 Colton - HMO. 9+ ops, x-rays, pano. Coll. \$1.12 Mil. CAP approx. \$16K mo.

#301 Rialto - G.P. Starter practice. 2 ops in 775 SF. Coll. \$19/20K mo. Seller out of area.

#302 Ontario - G.P. Shopping center 3 ops+, x-rays, in 1200 SF. Coll. \$298K/yr. and now avg. \$25/28K per month on 3 days. **NEW**

#305 Temecula - G.P. 5 ops, x-rays, int. cam., Easy Dental in 1384 SF. Coll. \$32/35K mo.

#310 Palm Springs - HMO practice. Coll. \$297,231K in '04. CAP/ck. \$6/7K mo. **NEW**

#312 Rialto - G.P. Good to build BIG practice. 4 ops in 1764 SF. Coll. \$20K mo.

#314 Colton - G.P. Cmr. free standing bldg. Great starter. Seller lives out of the area.

#318 Indio - G.P. Retail ctr. loc. HMO. CAP/ck \$23/25K mo. 5 ops, 3 x-rays in 1550 SF.

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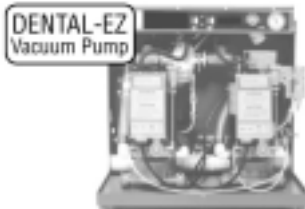
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**PRACTICE FOR SALE** #1046- Downtown L.A. - 2 Ops, 82 year old Young DDS. Grossing \$5 to \$8k/month in 22 story Apt. building on ground floor. Nice 2 Ops office. F.P. \$25k. Call Professional Practice Sales, Inc., (714) 832-0230.

**TORRANCE DENTAL SUITE** in Professional Building, adjacent to TMMC, 8 Operatories, Lab, 2 Private Offices, Large Waiting Room, Business Office. Call Susan Brody or Steve Miller (broker) (310) 791-3010.

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**PRACTICE FOR SALE** Chula Vista-38 years of GOODWILL! GP with 9 Ops shared with other DDS. Professional Bldg. SDPS: 760-599-7828.

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**SEBASTAPOL:** For Sale - General Dentistry Practice - Located in a desirable building on a busy thoroughfare. 2004 Gross Receipts were \$56K. Four treatment rooms with 6 days of hygiene. **SALE PENDING**

**SAN RAFAEL:** For Sale - General Dentistry practice located in a desirable medical dental complex. Owner is retiring after 40 years in the same location. Adj. net income of the practice was \$140K in 2004 with Gross receipts averaging \$320K per year. Staff will stay.

**CARSON CITY, NEVADA:** For Sale - This practice has gross receipts of over 1 million a year with a 50% overhead. Owner would like associate to join him and transition into ownership equity position. Area is experiencing high growth. Office is an attractive free standing building located in a very desirable area on a main through-fare.

**CORCORAN:** For Sale - Average Adjusted Income \$117K, 2004 GR were 289K. 3 treatment rooms. 2 days of hygiene. Doctor works approximately 33 hours per week.

**NORTHERN CALIFORNIA SIERRA FOOTHILLS:** For Sale - This practice located on historic Highway 49 and its satellite practice located in Orangevale offers a great opportunity for any dentist wanting to go into partnership with the owner with eventual buyout. 2003 Gross Receipts were 622K with a low overhead of 53%. 8 days of hygiene with 7 operatories.

**TAFT:** For Sale - Looking for an ideal satellite or start up practice? This 1,400 sq. ft. office has 4 equipped operatories. Practice to be sold as is for the price of \$72,000. Price includes 1,200 active patients. Building is also for sale for \$210K.

**BAKERSFIELD:** For Sale - General Dentistry Practice, Gross Receipts were 282K with approximately \$100K adj. net income. Seller is retiring 28 years in same location and practice started in 1977. 6 operatories and 6.5 days of hygiene. **SALE PENDING**

**RIVERSIDE:** For Sale - General Dentistry Practice and Building. This practice has been in its present location for 32 years. Four days of hygiene. 2003 Gross Receipts were 432K. Office open 7 days a week. Doctor working 27 hours per week. **SALE PENDING**

**REDDING:** For Sale - Both practice and building are for sale. 2,700 sq. ft. building. 5 operatories - 2003 gross receipts were 458K - 4 days of hygiene - 24 years same location - Doctor retiring. **SALE PENDING**

**SANTA CRUZ:** For Sale - General Dentistry Practice established in 1982. Owner is retiring. Three operatories and 4 days of hygiene. 2004 gross receipts were 450K with 61% overhead. Doctor has been able to establish a cash only practice without having to accept dental insurance. A goal of most dentist but achieved by only a few.

**FREMONT:** For Sale - General Dentistry Practice established in 1977. Owner is retiring. 4 operatories and 6.5 days of hygiene. 2004 Gross Receipts were 687K. Dentrix software. **SOLD**

**REDDING:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major thoroughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

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**MODESTO:** For Sale - This 5 op dental office had gross receipts of one million one hundred fifty thousand dollars in 2004 with only a 56% overhead. The office was redecorated and updated only 5 years ago. **SOLD** offers cosmetic dentistry and implant restorations in addition to a well seasoned family oriented general dentistry practice. 9 days of hygiene. Owner is retiring after 36 years and 20 years in the same location.

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**SANTA MARIA, BAKERSFIELD, TULARE, AND PORTERVILLE:** For Sale - These practices are for sale either individually or collectively. Total Gross receipts were \$1,300,000 in 2004. All have new equipment and furnishings and owner would like to sell immediately. For details call Dr. Steve Rizer, Professional Practice Transitions Consultant, So. California 805-405-6568.

**S. FRESNO COMMUNITY:** For Sale - General Dentistry Practice. This 6 operator office has 5 days of hygiene, and has been at its present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

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**WEST HILLS** (5) op G.P. for sale. Located in professional bldg. Newer eqt. and build out. 2004 Gross Collections approx. \$300K p.t. D&M PRACTICE SALES AND LEASING (818) 591-1401.

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**DID YOU KNOW YOU CAN READ** The Dental Trader online 10 days before the printed edition hits the streets?! Just visit [www.thedentaltrader](http://www.thedentaltrader), we update our website on or around the 20th of each month. This is the best way to get first shot at the best bargains!

**FOR SALE:** Rebuilt Densply Vaccum Pump 115V 1 HP. \$450.00. Contact [fatbillybob@yahoo.com](mailto:fatbillybob@yahoo.com) or 310-346-5081.

**DENTAL OFFICE FOR SALE** by owner in South Robertson Blvd. Two fully equipped operatories. Great location for specialist or dentist. Free parking 310-866-0288.

**NEW LED 5** Cordless Curing Light- \$460.00. [www.buytpcdirect.com](http://www.buytpcdirect.com).

**RECEPTIONIST WANTED** Bilingual Spanish required in North Hollywood. Call 310-384-4360.

**PRACTICE FOR SALE** #1070 - Riverside/Palm Springs - HMO/GP Grossing \$500k+ - Absentee Seller. Owner will gross \$700k+ in 2005. F.P. \$625k. Very high growth area. Call Professional Practice Sales, Inc., (714) 832-0230.

**SPECIALIST SPACE AVAILABLE** in high-end, contemporary, friendly, fee-for-service NEWPORT BEACH office, located on ground floor of a professional building in a busy neighborhood center near schools and freeway. 949-378-7718.

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**SPACE FOR LEASE** Fully equipped 6 chair dental office. Pico/Vermont. Low rent. Specialist only (Ortho, Pedo, O.S.). Please call 310-880-4447.

**PRACTICE FOR SALE BY OWNER** Great location in Robertson Blvd. for specialist or dentist & operatories. Immediate move in 310-866-0288.

**SHARE BEAUTIFUL** modern fully equipped dental office in Dana Point. 2 days per week 949-661-2000.

**SPACE FOR SHARE** 2 ops. Ontario, fully equipped. Good for starting specialist or specialist 2nd office. Call 909-989-1556 Dr. Yu.

**DENTIST NEEDED** in Santa Ana. Excellent salary. Experience a must. Possible buy in. (owner disabled). Call 714-541-0837.

**PANORAMIC X-RAY** G.E. Panaelipse, 2 cassettes, good condition. \$899, Air Technique, Period-Pro daylight loader \$199, obo. 626-335-6513.

**TWO HANU ARTICULATOR** in perfect condition for sale, \$195 each. Call Dr. Michael: Day: 818-591-0123, eve: 310-278-8460.

**DENTIST NEEDED** Able to work Saturdays. San Gabriel Valley area. Fax resumé 626-444-2086.

## TORRANCE PERIODONTAL STUDY GROUP

Established over 15 years ago. Accepting new members. Monthly meeting on Friday (8/per year) 7 CE credits per meeting. Group focuses on patient care with hands-on experience in periodontal surgical procedures, including: Grafting, resective, mucogingival and implant surgery techniques. Meetings held in San Pedro on Fridays with Dr. E. Barrie Kenney, Chairman of Periodontics at U.C.L.A. School of Dentistry. Contact Dr. Robert Thein at 1-818-248-1991.

**SEEKING SPECIALIST** to occupy office space in highly desirable North San Diego County. New Bldg. site with plenty of space. 858-342-3104.

**FOR SALE: BIDENT BIPOLAR SURGICAL SYSTEM** Special pricing for reconditioned units direct from manufacturer: \$3,200.00. Call 800.469.6369. Visit website for more information: [www.bident.com](http://www.bident.com)

**MURRIETA** associate dentist needed, part time, 2 years experience required, call (951)696-7600, fax resume to (951) 696-7602.

**DESIRABLE BEVERLY HILLS OFFICE SPACE** for rent to build or relocate your practice with potential future buyout. 310-274-7732.



**PRACTICE FOR SALE** #1091 - Emergency sale - West side L.A. G.P. - Collects \$375k/year. 4 Ops of newer equipment. Professional location. Call Professional Practice Sales, Inc., (714) 832-0230.

**GOT ISSUES WITH YOUR NETWORK???** Call Ashtel Dental to help you with it. 866.274.8351.

**STAR X-RAY DUPLICATOR** perfect working condition + 2 boxes of 5x12 dup film. Asking \$75. Call Lori at 310-273-5542.

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**CONSTRUCTION/EQUIPMENT** Build Out, TI, New Construction, Plans/Design, Equipment 17yrs in Dental 909-519-1451.

**ORANGE COUNTY BEACH AREA** Motivated Seller established 30 years. Grosses \$438,000+. 3 operatories, 900 sq ft. Call 888 277 6633; debra@promed-financial.com.

**MIRA LOMA, CA** Practice for Sale. Call (951)764-6688. 9ops, 3000sf. Busy shopping Ctr. Average 3yr-Gross:\$500k. Asking only \$400k.

**HANDPIECE HAZARD-URGENT WARNING! ISSUED** by THREE PROMINENT AUTHORITIES. Please Review Complete Details at our Website [WWW.HandPieceHazard.Org](http://WWW.HandPieceHazard.Org) 1-800-481-1593

**LOOSING YOUR LEASE!!!** WHY RENTING ???BRING ALL YOUR PATIENTS TO BRAND NEW, STATE OF ART HUNTINGTON BEACH OFFICE. CALL 949-279-8817.

**WANTED:** Dental Assistant with x-ray license. Dental office in Oxnard. Experience desired, bilingual preferred. Call Carlos at 805-385-4888.

**DYNAMIC ENDODONTIST** to join our specialist team fantastic opportunity with no investment \$\$\$\$ 310-739-5579.

**PERIODONTIST AND ENDODONTIST/ORAL** Surgeon positions available. Please call 310-4883-557 for details.

**DENTAL ASSISTANT NEEDED** Please call 310-488-3557.

**GARDEN GROVE:** Leaseholds & Equip Only, 3 ops, 1015sf, Retail Center, Great Location & Opportunity, Low Rent, Immediate Move-in, Only \$50k, 619-733-0990.

**SPECIALISTS NEEDED** in City of Santa Ana: Perio; Pedo; Endo and Oral Surgeon. Please send CV to: johnnywen@gmail.com.

**GENERAL DENTIST WANTED** People love to work in our office! Excellent pay. Great staff and a Wonderfully warm + supportive team environment. Very successful GP office near downtown L.A. Must be able to sell + produce well and provide comfortable, caring dentistry. F/T or P/T. Fax resume to (323) 264-0885. Contact Teresa (323) 264-8834.

**DENTIST NEEDED** with min 2 yrs exp. Please call 310-488-6818.

**BUSY LA JOLLA** General Practice for sale. Excellent location and signage. Low 15 year lease. 3 ops expandable to 5. Opens 4 days a week. 60 to 70 new patients a month. Projects 930K for 2005. 50% overhead. Call (858) 792-0605.

**7 DAY DENTAL OFFICE** in Anaheim looking for Hygienist on Saturday and Friday. Call Dr. Le for interview at 714-491-8600

**NEWLY REMODELED** Anaheim Hills office seeks associate PT/FT position, great pay, location, poss. buy-in, profit sharing call (714) 672-9000.

**COLUMBIA DENTOFORM** Typodont for sale. Used for California Boards last year. Call (310) 971-1802 for more information.

**GARDEN GROVE:** Office for sale, 75% cash, 25% PPO, 3 ops, priced to sell quickly, great opportunity, call 619-733-0990.

**ORTHO IN YOUR OFFICE** Stop referring your patients. Certified Orthodontist will bring most instruments. <http://www.mgsoluciones.com/proposalforhire.htm>.

**OFFICE MANAGER** FULL TIME, PRIVATE PRACTICE, EXPERIENCED, BILINGUAL SPANISH AND ENGLISH, NORTH HOLLYWOOD, CELL 310-922-4422.

**BIOLASE DIODE LASER** ('LaserSmile') Brand new in box. Still under warranty. 20k. New 25k. Call 760-672-0947.

**OFFICE MGR. AND RDA WANTED** for High End Periodontal Practice in Beverly Hills. Min. 3years experience Send Resume to (310) 859-9451.

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**California Practice Sales** has helped hundreds of dentists, with practices just like yours, to maximize their profits, find lenders that will cash them out 100% and time the sale of their practice for the best transition. We give you third party assistance in the negotiations and assist you with addressing all facets of the transition. We advertise nationally... and have over 8,000 buyers in our database.

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**First and foremost**, our desire is to satisfy your **wants** and **needs**.

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**YORBA LINDA:** 3 eq. ops. and 1 not eq. op. in a 1,250 sq. ft. suite located in a retail center. Intra Oral Camera included. Practice is currently approximately 70% Insurance and 30% Cash. Doctor is on a 4 1/2 day/week work schedule and seeing approximately 12-14 patients per day with approximately 5-6 new patients per month. Projecting \$462,893.  
**BUYER'S NET OF \$107,300.**



**CARSON:** 2 eq. ops. and 3 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story office complex. Good signage, easy access to parking, charts and telephone number are included! Computer system and Intra Oral Camera included! Leasehold Improvements, Equipment and some patient charts only.

**RIVERSIDE:** 2 eq. ops. and 1 not eq. op. in a 1,766 sq. ft. single story free-standing building. (1,200 sq. ft. of office space) Real Estate is for sale along with practice. Room to expand and Intra Oral Camera included. Practice is currently 80% Insurance (PPO) and 20% Cash and attracting approximately 9-10 new patients per month. Projecting \$190,767 for 2005.  
**BUYER'S NET OF \$30,716.**



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Alice C. King, V.P.



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### GREATER LOS ANGELES & VENTURA COUNTY

**ARCADIA**-4 eq. ops. in a 1,200 sq. ft. suite located in a two story medical/dental building. Intra Oral Camera & Rembrandt Whitening Machine included. 42 Years of Goodwill. Doctor works 4 days/week and attracts approximately 5-10 new patients per month, also 2-3 new starts per month and sees approximately 10 patients per day. Practice is currently 80% Cash and 20% Insurance. Projecting \$485,969 for 2005. **BUYER'S NET OF \$108,212.**

**BELL GARDENS**-3 eq., ops. in 1,000 sq. ft. suite located in a single story strip shopping center. Practice is currently 42% Insurance, 30% Cash and 28% Medi-Cal. Practice attracts approximately 20-25 patients per month and schedule includes approximately 12-15 patients per day. Projecting \$335,472 for 2005. **BUYER'S NET OF \$130,530.**

**BEVERLY HILLS**- 4 eq. ops. in a 1,198 sq. ft. suite located in an 11 story medical/dental building. Located in Beverly Hills with 25 years of Goodwill. This practice comes with two Intra Oral Camera units. Projecting \$640,114 for 2005. **BUYER'S NET OF \$257,270.**

**CARSON**-2 eq. ops. and 3 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story office complex. Good signage, easy access to parking, charts and telephone number are included! Computer system and Intra Oral Camera included! Leasehold Improvements, Equipment and Some Patient Charts Only.

**COMMERCE**-4 eq. ops. in a 1,350 sq. ft. suite located in a single story strip shopping center. Leasehold Improvements, Equip. & Some Patient Charts.

**COVINA**-3 eq. ops. in a 1,050 sq. ft. suite located in a single story building with three suites. Located next to a hospital and surrounded by many doctor offices, this practice is currently 60% Insurance and 40% Cash. Intra Oral camera, Zoom Bleaching Light and Accu-cam w/locking stations are included! On a 5 Day/Month work schedule the practice is projecting \$192,800 for 2005. **BUYER'S NET OF \$46,257.**

**ENCINO**-33 eq. ops. in a 1,200 sq. ft. suite located in a three story commercial business center. Beautiful ceramic tile flooring, street visibility, multiple signs and a great number of walk-ins. Leasehold Improvements & Some Equipment Only.

**GLENDALE**-3 eq. ops. and 2 not eq. ops. in a 2,130 sq. ft. suite located in a 2 story building in the Ralph's shopping center. Unlimited parking in the busy shopping center, lots of walk-ins! Intra Oral camera included. Doctor is currently on a 4-5 Day/Week work schedule. Approximately 10-12 patients are seen each day and there are approximately 10-15 new patients per month. Projecting \$414,969 for 2005. **BUYER'S NET OF \$93,600.**

**LANCASTER**-7 eq. ops. in a 2,500 suite located in a two story medical building. Great location, Doctor officiates as an absentee owner. New Buyer can do the same, though if new owner decides to work in the office, it will reduce the overhead significantly. Projecting \$1,212,612 for 2005. **BUYER'S NET OF \$480,492.**

**REMINDER: Net Income is Buyer's Net Income after Debt Service  
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Maria Silva, V.P.

**LOS ALAMITOS**- 3 eq. ops. in a 787 sq. ft. suite (over 900 sq. ft. is usable) located in a two story medical/dental building. Computer & software program included! Leasehold Improvements and Equipment Only. **UNDER OFFER**

**LOS ANGELES**- 4 eq. ops. in a 1,485 sq. ft. suite located in a six story medical/dental and professional building. Practice is currently approximately 70% Insurance and 30% Cash. Doctor is on a 4 day/week schedule and currently seeing approximately 8-10 patients per day with approximately 10 new patients per month. Projecting \$655,682 for 2005. **BUYER'S NET OF \$136,020.** **UNDER OFFER**

**NEWHALL**-7 eq. ops. in a 2,200 sq. ft. suite located in a two story medical/dental building. Great location, current owner/doctor officiates as absentee. New buyer can do the same, although if decides to work in the office, overhead would reduce significantly. Projecting \$1,297,800 for 2005. **BUYER'S NET OF \$381,114.** **UNDER OFFER**

**SAN FERNANDO**- 7 eq. ops. in a 3,200 sq. ft. single story free standing building. Turn-key location and equipment almost new! Water is included in monthly rental payment. Leasehold Improvements and Equipment Only. **UNDER OFFER**

**SHERMAN OAKS**-6 eq. ops. in a 2,088 sq. ft. suite located in a multi-story building. Family oriented office, Intra Oral Camera, computer system and software package included! Practice is currently 69% insurance and 31% cash. Doctor is working 3 Days/Week or as needed. The Doctor currently sees approximately 18-19 new patients per month and approximately 8-10 patients per day. Projecting \$959,932 for 2005. **BUYER'S NET OF \$253,230.** **UNDER OFFER**

**VAN NUYS**-3 eq. ops. and 4 not eq. ops. in a 2,500 sq. ft. single story free standing building. Great signage, close to the busy traffic on the boulevard, great layout and everything brand new! Leasehold Improvements & Equipment Only.

## ORANGE COUNTY

**ANAHEIM**-4 eq. ops. in a 1,600 sq. ft. suite located in a single story shopping center. Practice is in the Ralph's Shopping center and has a middle to upper class patient base. Office was remodeled in 2003. Intra Oral camera, Dicom Imaging System and portable N2O2 included! Practice is currently 60% insurance (\*No PPO) and 40% cash. The Doctor sees approximately 8-10 patients per day and approximately 15-25 new patients per month. Projecting \$403,104 for 2005. **BUYER'S NET OF \$101,676.** **UNDER OFFER**

**ANAHEIM**-5 eq. ops. in a 2,000 sq. ft. suite located in a single story small shopping center. Intra Oral Camera & Central Nit. Oxide in 2 rooms. Good signage. Doctor is working 3 Days/Week and sees approximately 10-15 patients per day. Practice is currently 45% insurance, 15% cash and 40% medi-cal. Projecting \$360,426 for 2005. **BUYER'S NET OF \$115,488.** **UNDER OFFER**

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Tina Ochoa, V.P.



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**COSTA MESA**-5 eq., ops. in a 3,173 sq. ft. suite (shared space of 1,585 sq. ft.) located in a three story business center. Equipment almost new, spacious office and staff will train new employees! Intra Oral Camera included! Doctor is working approximately 15-18 hours per week. Practice is currently 50% insurance and 50% cash. Projecting \$510,856 for 2005. **BUYER'S NET OF \$174,340.**

**GARDEN GROVE**- 3 eq. ops. in a 2,280 sq. ft. suite located in a seven story medical/dental building. Shared space of 1,126 sq. ft. Next to the Garden Grove Hospital. Leasehold Improvements and Some Equipment Only.

**GARDEN GROVE**-4 eq. ops. in a 1,500 sq. ft. suite located in a shopping center. 24 Years of Goodwill. Three Intra Oral Cameras, Computer System, mobile delivery carts, Rembrandt machine, Laser Curing system, plumbed N2O2, all included! Projecting \$342,300 for 2005. **BUYER'S NET OF \$96,738.**

**HUNTINGTON BEACH**-7 eq. ops. in a 2,000 sq. ft. suite located in a two story lake front property. Practice is in pristine condition and is newly painted. Great view! Leasehold Improvements and Some Equipment Only. **PRICE JUST REDUCED!!**

**IRVINE**-5 eq. ops. in a 1,755 sq. ft. suite located in a single story strip shopping center. Intra Oral camera included! Leasehold Improvements and Some Equipment Only.

**YORBA LINDA**-3 eq. ops. and 1 not eq. op. in a 1,250 sq. ft. suite located in a retail center. Intra Oral Camera included. Practice is currently approximately 70% Insurance and 30% Cash. Doctor is on a 4 \_ Day/Week work schedule and seeing approximately 12-14 patients per day with approximately 5-6 new patients per month. Projecting \$462,893. **BUYER'S NET OF \$107,300.**

## RIVERSIDE & SAN BERNARDINO COUNTIES

**ALTA LOMA**-4 eq. ops. in a 1,500 sq. ft. suite located in a two story building. Located in the IHOP shopping center, has retail clerk's contract and Intra Oral Camera is included! Doctor is currently working 4 Days/Week and is approximately seeing 15-18 patients per day and approximately 20 new patients per month and about 8 hygiene patients per day. Practice is currently 89% insurance, 10% cash and 1% medi-cal. Projecting \$475,305 for 2005. **BUYER'S NET OF \$143,952.**

**PALM DESERT**-7 eq. ops. in a 2,500 sq. ft. suite located on the first floor of a two story professional building on a busy boulevard. 12 years of Goodwill. Intra Oral Camera included! Practice is currently 50% insurance and 50% cash. Projecting \$1,550,525 for 2005. **BUYER'S NET OF \$366,114.**

**RIVERSIDE**-3 eq. ops. and 4 not eq. ops. in a 3,000 sq. ft. single story free standing building. All equipment almost new, computer system and software package included. Leasehold Improvements, Equipment & approximately 700 patient charts included.

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Greg Beamer, V.P.

**RIVERSIDE** - 2 eq.ops. and 1 not eq. op. in a 1,766 sq. ft. single story free-standing building. (1,200 sq. ft. of office space) Real Estate is for sale along with practice. Room to expand and Intra Oral Camera included. Practice is currently 80% Insurance (PPO) and 20% Cash and attracting approximately 9-10 new patients per month. Projecting \$190,767 for 2005. **BUYER'S NET OF \$30,716.**

## SAN DIEGO COUNTY

**POWAY** - 3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Intra Oral camera, computer system, software program, Sony monitors and Versaview Panorex are included! 12 years of Goodwill. Projecting \$469,260 for 2005. **BUYER'S NET OF \$ 143,534.**

## TULARE COUNTY

**PORTERVILLE** - 6 eq. ops. in a 2,400 sq. ft. suite located in a single story building. Excellent office with a spacious 1,700 sq. ft. loft! Zoom Whitening Unit included! Practice is currently 70% insurance and 30% cash. Doctor is working 3 Days/Week and seeing approximately 24 patients per day with approximately 30-40 new patients per month. Projecting \$1,005,048 for 2005. **BUYER'S NET OF \$295,584.**

## WWW.CALPRACTICESALES.COM

### DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com

Maria Silva- msilva@calpracticesales.com

Tina Ochoa- tochoa@calpracticesales.com

Greg Beamer- gbeamer@calpracticesales.com

John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Sandy Knipf, V.P., Tina Ochoa, V.P., Greg Beamer, V.P.

All the above information is from sources deemed reliable but not guaranteed by agents. Information is subject to price changes, corrections, error, omission, prior sale and withdrawal.

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

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**DENTIST WANTED** Experienced, part time, able to do molar RCT preferred. Excellent working environment. Call 626-288-0808.

**PRACTICE FOR SALE** #1057 - La Jolla, CA - Seller in San Diego 25+ years. Relocated to La Jolla recently. Wishes to teach and do implant Dentistry only. G.P. Practice for sale \$295k. Bargain call P.P.S., Inc., (714) 832-0230.

**CENTRAL COAST #1** (4) op computerized G.P. for sale. Annual gross collections approx. \$350K on 3\_ days per week. Cash/Ins/PPO. D&M PRACTICE SALES AND LEASING (818) 591-1401.

**WILL PURCHASE PATIENT CHARTS** from a retiring dentist in THOUSAND OAKS and surrounding areas. I have a quality-oriented practice. 818-633-4434.

**GLIKO CONSTRUCTION** Dental Office, Residential, In-house Architect - Call for Free Estimate! 909-519-1451.

**ARIZONA PRACTICE FOR SALE** High growth Mesa office on busy road. 9 opts, all equipped but 3 not used. Grossed 666K in '04. Absentee owners. Endo. and O.S. being referred out...lots of potential growth. Asking 490K. Phone: 949-240-3529 or 714-999-2906. Ask for Dr. Delaney or MaryAnn.

**PORTERVILLE** 6 eq. ops. in a 2,400 sq. ft. suite located in a single story building. Excellent office with a spacious 1,700 sq. ft. loft! Zoom Whitening Unit included! Practice is currently 70% insurance and 30% cash. Doctor is working 3 Days/Week and seeing approximately 24 patients per day with approximately 30-40 new patients per month. Projecting \$1,005,048 for 2005. BUYER'S NET OF \$295,584. California Practice Sales Inc. (714) 639-2775.

**LOOKING FOR AN ASSOCIATE** with possibility of partnership in a fast growing quality oriented office in Mission Viejo 949-457-0223.

**ORTHODONTIST PART TIME, PRIVATE PRACTICE, EXPERIENCED PREFERRED, NORTH HOLLYWOOD CELL 310-922-4422.**

**1 HP AIR COMPRESSOR** \$1150.00, 1 HP Vacuum Pump - \$450.00. Call Tony @ 818-606-7487.

**DENTAL EQUIPMENT FOR SALE:** Pelton Crane Dental chair, Doctor chair, and Assistant chair. Dental EZ light. Great Condition. 949-248-5205.

**5876 SAN LUIS OBISPO'S FIVE CITIES AREA** Ocean setting with mountains and valleys beckoning. Just underwent complete make over. Truly lovely. Collected \$375,000 in 2004. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and check CURRENT LISTINGS.

**LOOKING FOR A COMPLETE** DIGITAL RADIOGRAPHY SYSTEM under \$10,000. Call Ashtel Dental for an on site demo. 866.274.8351.

**REDLANDS, CA** Practice for Sale. Call (951)764-6688. 5ops, 1550sf. Busy retail location. 10 Fwy.

**NEW OFFICE** set up consults call 310-464-8989.

**GENERAL DENTIST** looking to purchase practice or share space in Concord or Pleasant Hill area. Send e-mail to dentist2725@yahoo.com.

**GPR & AEGD** trained dentist available for part-time work. Well versed in high-quality, cosmetic, endo, perio surgeries, complex-extractions. Call Dr.G-310-274-6445.

**PRACTICE FOR SALE** Auburn nice office 7 operatories 2000sq' collections 270K in 2003 Asking 150,000 Phone 530-368-0461. Fax 530-885-2335.

**HANDPIECE SERVICE** Starting at \$19-Call About Our Exclusive "No Questions Asked" Warranty. Free Pickup-24 Hour Turnaround. Pacific Coast Handpiece 1-877-865-2492.

**GARDEN GROVE PRACTICE FOR SALE:** Excellent opportunity, 3 op, retail bldg, low overhead, high profit. Quick sale. 619-733-0990.

**FEE FOR SERVICE** GP office in San Diego mountain community seeks dentist. Good money, nice staff and famous Julian pies. 760-789-8537.

**PRACTICE SALE** LOS ANGELES G/P 5 OPS. MED/INS/CAP. COLLECTING \$320,000. PRICE \$195,000. (310) 991-9468.

**PRACTICE FOR SALE** #1071 - So. CA/Periodontic/GP Grossing \$1,800,000, net \$1 mil - 7 Ops, 3,000 sq.ft. R.E. - Full Price including RE \$2,400,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**ORTHODONTIST** has some free days per month to treat your orthodontic patients. Please e-mail office location to webuser4852@earthlink.net.

**ASSOCIATE WANTED** in Ventura area. 3 yr exp. preferred. No HMO, no MediCal. Fax resume (805) 677-5903.

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# DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Canyon Country, Culver City, Irvine, Lancaster, Los Angeles, Moreno Valley, Reseda, San Jose, Santa Clarita Valley, South El Monte, Westlake Village, West Los Angeles, and Thousand Oaks. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

**SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE:** Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Asking \$289,000.

**MORENO VALLEY EQUIPMENT AND LEASEHOLDS FOR SALE:** Three operator office in a professional building with 1,200 square feet has one fully equipped operator and two partially equipped operatories. Good opportunity for someone to get started in practice with a low overhead and minimal debt. Asking \$55,000.

**CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE:** Eight operator facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$540,000. *PENDING*

**WESTLAKE VILLAGE FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Practice grosses over \$500,000 per year with a net income of over \$280,000 per year. No welfare, no capitation, no PPOs. Seller refers out all endo and most oral surgery. Practice is holistically oriented. Office has two fully equipped, state of the art operatories with digital x-rays, chairside data entry, intra-oral cameras and five different wave length lasers. There is a third operator that is plumbed, but not presently equipped. Seller will stay on, at buyer's option, at a very reasonable rate of compensation to facilitate a smooth transition and to train a buyer in the use of the lasers. Huge potential for growth in crown and bridge. Asking \$400,000. *PENDING*

**LANCASTER MANAGED CARE CLINIC FOR SALE:** Practice collects \$2.2 million plus per year with a net income of \$650,000 + per year on five days per week. Capitation checks exceed \$18,000/month. Patient base is 40% capitation, 40% Denti-Cal and 20% PPO/cash. Nine operatories, three associates, no specialists, no weekends. Great potential for revenue growth with marketing, specialists and adding Saturdays. Asking \$1,760,000.00. *PENDING*

**PEDODONTIC PRACTICE OPPORTUNITY FOR SALE:** Specialty portion of existing group practice is for sale. Requires that the buyer be board certified or board eligible as a pedodontist. Specialty gross collections average \$100,000/month with a net income of \$40,000-50,000 per month. Practice management provided with tremendous new patient flow.

**SOUTH EL MONTE GENERAL PRACTICE FOR SALE:** Located in a building with good visibility, this office has four equipped operatories with a fifth that is plumbed, but not equipped. The practice is open four days per week with no weekends and does no advertising. Patient base is virtually 100% Hispanic and represents an outstanding opportunity for a bi-lingual or Hispanic practitioner. Gross collections of \$265,000/year with a net income of 44%. Motivated! Asking \$220,000.

**THOUSAND OAKS FEE FOR SERVICE PRACTICE FOR SALE:** Eighteen years of goodwill with gross collections over \$420,000/year on 15 hours per week. No welfare, no capitation, no advertising. Three days of hygiene per week. Refers all endo, all veneers and all perio surgery. Net income is over 50% of gross. Asking \$430,000. *PENDING*



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#**LV-263 LAS VEGAS** GP Estab. 24 years. Beautiful 3000 sq ft, 6 op practice w/ gross in 1.1 to 1.2 Million Dollar range! Portion of Bldg for Sale also. FP \$725K Western Practice Sales (800) 641-4179.

**SANTA BARBARA** 2 op equipped, complete DENTAL suite for lease. Sale includes ALL, except patients. Call (805) 964-2556.

**PRACTICE FOR SALE** in Canoga Park -SFV leasing space from DDS. Low risk way to enter practice. 818-716-1199 after 7pm.

**DENTAL OFFICE** LOCATED IN DOWNTOWN L.A. IN NEED OF FRONT OFFICE STAFF & DENTAL ASSISTANT. FAX YOUR RESUME TO 818-995-7821.

**ROBERT MONDAVI DDS** (310) 324-3333 T, (310) 324-3666 F In Torrance, looking for an enthusiastic, serious Orthodontist, Endodontist & Pedodontist as associates.

**OFFICE MANAGER WANTED** for beautiful new spacious practice in Rancho Santa Margarita, 7 chairs, insurance knowledge needed, dentrix software. 949-636-4161

**SEEKING ORTHODONTIST** Gorgeous and Spacious, Rancho Santa Margarita Practice, 7 chairs, digital xrays, pan/ceph. Call 949-636-4161.

**GREAT OPPORTUNITY** DENTAL OPERATORY FOR RENT IN NEWLY REMODELED BEVERLY HILLS ADJ. DENTAL OFFICE. CONTACT 818-400-2571. CONTAINS ALL NEW EQUIPMENT.

**DENTIST P/T** HYGIENIST, P/T, MEDICAL/INS BILLER P/T. LOS ANGELES 323-750-1582.

**"CITIBANK DENTIST/PHYSICIAN LOAN PROGRAM"** NEED: Up to \$100,000.00 to build a healthier practice. WANT: A painless way to apply. If interested in receiving more information please contact: Xochitl Paiz 562-861-0702 (Downey) OR Lance Hataye 310-516-3666 (Gardena).

**PRACTICE FOR SALE** #1086 - Oral and Maxillo Facial Surgeon in Long Beach area. Retiring from this long established practice. Will stay on for extended transition. Real Estate also available. Collects \$1,300,000 annually. Call PPS (714) 832-0230.

**DENTAL CHARTS FOR SALE!!! GROW PRACTICE OVERNIGHT!** Mid-Wilshire LA practice liquidating. Active patient charts for sale ASAP. Call 310.487.1950.



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**PRACTICE / 4 OPERATORIES** + free standing building /ample parking. Huge visibility /major street / 20+ years of goodwill. (323) 661-5466 (323) 807-6400.

**RETIRING DENTIST** IN TARZANA/WOODLAND HILLS AREA WILL SELL HIS (818) PHONE NUMBER FOR EXTRA PATIENTS FLOW. CALL TONY 818-609-8413.

**SHARE A BEAUTIFUL BRAND NEW** upscale office in Huntington Beach, why need to buy your own office, call 949-279-8817.

**HYGIENIST NEEDED** Hygienist wanted one day/week in friendly South Bay office. Please call 310-530-5252.

**DENTAL OFFICE FOR LEASE** prime location south bay area 310-370-2966.

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Traditon p/l, f/o, reb.....	\$350
Tradition clone, new, p/b, f/o.....	\$399
Titan II, 20 k motor, new!!!.....	\$399
NSK clone, new, p/b, f/o.....	\$399
Titan L motor, f/o w/latch hd. new.....	\$695
Star 430 SWL, no-lube, reb.....	\$379
Star 430 SWL clone, new p/b, f/o.....	\$399
Lares, F/O, P/b reb. 6 mo. war.....	\$275
Quiet Air or 8000i, reb., 6 mo. war.....	\$149
Shorty, reb, w/ nosecone or sheath/head.....	\$399
Titan S or SW scaler w/tip, reb.....	\$299
Kavo 2307L or 2320L with contra head.....	\$899
Little Guy, demo, 5k.....	\$325
Tru-Torq, reb. 1 or 2 speed, w/sheath.....	\$299
Titan generic latch heads, new.....	\$59
Shorty generic latch heads, new.....	\$69

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**BELL GARDENS** 3 eq., ops. in 1,000 sq. ft. suite located in a single story strip shopping center. Practice is currently 42% Insurance, 30% Cash and 28% Medi-Cal. Practice attracts approximately 20-25 patients per month and schedule includes approximately 12-15 patients per day. Projecting \$335,472 for 2005. BUYER'S NET OF \$130,530. California Practice Sales Inc. (714) 639-2775.

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**PRACTICE FOR SALE** #1062 - South Bay - Carson Area - Location only. Very attractive 3 Op office. Call Professional Practice Sales, Inc., (714) 832-0230.

**FREE ANNUAL OSHA EMPLOYEE TRAINING** See O.C.P.I. ad this issue for details.

**GARDEN GROVE OFFICE FOR SALE:** Excellent Opportunity, 2 ops, 3rd plumbed, pano, low overhead, priced for immediate sale, Call 619-733-0990.

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**OFFICE SPACE FOR RENT/LEASE** in South Orange County & Mid-Wilshire Los Angeles areas. 1-5 operatories available. (213) 385-0053.

**GIVE US YOUR PRICE** on your supplies & equipment, and let us beat it. 310-464-8989.

**PRACTICE FOR SALE** Colton, CA. \$108K. 3-ops. 1100 sq.ft. Low overhead. Motivated seller. Close to Freeway. Great opportunity! Call Raoul-(951) 764-6688.

**FULL TWO OPERATORIES OFFICE** CLOSING OPERATION EVERYTHING FOR SALE: EQUIPMENT, INSTRUMENTS, MATERIALS, CABINETS MAKE OFFER CALL TONY 818-606-7487.

**LEASEHOLDS FOR SALE** Wonderful view, 4 ops. Mid Wilshire area. Great start up opportunity. Call 310-487-1950.

**PRACTICE FOR SALE** Riverside, CA. 3ops. 1000sq.ft. Busy medical professional building. Motivated seller (retiring). Great opportunity. Immediate Sale-\$80k. Call Platinum Premier Services (909) 373-2691.

**OFFICE TO SHARE** in Marina Del Rey. 4 ops. Perfect for new or existing practice. Beautiful location! 310-577-5888.

**DENTIST NEEDED P/T** For multispecialty office. Long Beach. Min. 2 yrs exp. Salary + bonus. Send Resume: 562 981 9258.

**LOSING YOUR LEASE!!!** Do you want your own office bring your patients to brand new office in Huntington Beach. 714-564-9000.

**GENERAL DENTIST NEEDED** FT/PT FOR SANTA ANA BUSY PRACTICE. BUY IN OPPORTUNITY. FAX RESUME: 818- 716 8070.

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# Western Practice Sales

## 800-641-4179

### BAY AREA

**NEW!! #A-325 SAN FRANCISCO** - GP, Long Est. Located in one of the cities most prestigious districts. FF 4 op practice, collections in the \$700k range with opportunity to expand. Won't last long! **Call for details!**

**REDUCED! #D-250 CUPERTINO** - Turn-key facility off Stevens Creek, less than two years old! Great location! **Great Build Outs! Call for Details.**

**#D-278 SANTA CRUZ COUNTY** - GP, Seller retiring. Modern equipped 5 op office. Insured/Cash patients only. Collections of \$523K in '03. **Office bldg/real estate available for purchase with practice.**

**#D-279 SANTA CRUZ AREA** - GP in great Surfing/Beach community. Nice office, 5 operatories, a mix of Fee-For-Service and some PPO's. Gross receipts in the \$500k range. **Call for Details!**

**#D-282 MONTEREY AREA** - GP, fee for service practice. Office is 2700 sf with 5 ops. Great Opportunity in Great Area! **Call for Details**

**#D-293 SAN JOSE** - GP in prime strip center, in West San Jose. New office w/2 fully equipped ops, plumbed for 2 add. ops. Insured/PPO patients. **FP \$325K**

**REDUCED! #D-288 SAN JOSE** - Facility in a Professional Building. Rent below market value \$1.70 a sf, office is 1000 sf. State of the Art equipment w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. **Only \$100K**

**REDUCED! #D-298 SAN JOSE** - Turnkey facility in desirable Samaritan Hospital area. Dr. relocating and leaving behind all the major equipment for 3 fully equipped ops. No patient base. **REDUCED!!! \$125K**

**#D-304 CENTRAL COAST** - GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ cerce machine and updated computer system. **Call for Details!**

**#D-309 SAN JOSE** - GP, Practice is located in a busy retail center, 2 ops w/plumbing for one additional Nicely equipped. **Call for Details!**

**NEW!! #D-320 PALO ALTO** - GP, Located in single story complex. FFS, 3 ops newer equipment, less than 2 years old. **Call for Details!**

**NEW!! #C-323 VACAVILLE** - GP, stable practice with large patient base. 4000 sf office w/ 9 fully equipped ops is located in a single story retail shopping center. Reasonable rent. **Call for Details!**

### NORTHERN CALIFORNIA

**#E-287 FOOTHILLS** - GP, Long Est. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

**#E-300 SACRAMENTO** - GP, Long est. practice. Great Opportunity to own your own building, lab and practice. **Practice and Building \$535K!**

**#E-316 CITRUS HEIGHTS** - GP, Estab. practice located in single story bldg. 5 ops collected \$200k won't last with asking price of only 50% of collections. **FP \$100K**

**NEW!! #E-330 SACRAMENTO** - GP, Estab. Seller Retiring. collections of \$372K in '04 on 3 day a week schedule. Insured/cash pts only. 3 fully equipped ops. Seller refers out all endo. **FP \$270K**

**NEW!! #F-326 EUREKA AREA** - GP, long estab. practice, Seller retiring. Nicely appointed 1250 sf office w/ 3 fully equipped ops. Insured/cash pts only. Coll'd \$604K in '04 w/ Seller taking 5-6 weeks vacation. This Room for Growth. **FP \$345K**

### NORTHERN CALIF. CONT.

**#G-308 CHICO** - Long established Practice. Collections of \$945K in '04. Modern 1800 sq ft office w/5 fully equipped ops, plumbed for 6th. Approx 50% insured/cash pts and 50% denti-cal. Averaging 60 new pts/month. Practice is located in one of the best areas, w/high visibility. Price for practice is \$300K Office bldg/real estate \$500K. **Call for Details.**

**COMING SOON - REDDING** - GP, long estab. practice, Seller retiring. Coll'd \$475K in '04. Insured/Cash pts only. 1440 sf office w/ 3 fully equipped ops. Averaging 10-15 new patients/month. **FP \$325K**

**#H-253 GRASS VALLEY** - GP in Awesome growing community. Office is adjacent to Lake Wildwood. 3 Fully equipped ops, 1000 sq ft office with beautiful leaseholds and newer equipment. Great start-up or satellite office. **Call for Details.**

**REDUCED! #H-224 CHESTER LAKE ALMANOR** Long Estab. GP in Beautiful 4 Season Resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Coll'd approx. \$300K in '04 on a 3 day work week! Office bldg avail w/purchase of practice. Will Consider All Reasonable Offers!

**#H-311 NORTH SHORE, LAKE TAHOE** - GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. Mostly cash patients. Great location w/ scenic lake views. **FP \$325K**

**#I-249 STOCKTON** - GP Estab practice Seller retiring. Office is located in single story prof bldg in Prime Downtown area. **Call for Details!**

**I-306 STANISLAUS COUNTY** - GP, in nice historical area of town. 5 ops 1800 sq ft office w/ reasonable rent. Seller motivated. **Call for Details!**

**#I-314 MERCED** - GP, 4 op office with room for 6. 100% denti-cal. Gross in the \$660k range netting close to half! **FP \$350K**

**#J-270 FRESNO** - Brand New Beautiful office!! 1300 sq ft, 2 ops plumbed for 4 with even more room for expansion. Top of the line equipment. **FP \$175K**

**#J-271 FRESNO AREA** - Charming desirable community south of Fresno. Fee for Service. 4 ops. Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. **FP \$450K**

**#J-305 VISALIA** - GP, Long estab. Mostly insured/cash patients. Two fully equipped ops, plumbed for 3rd op. Dr. take home pay is close to \$. **FP \$220K**

**#J-315 FRESNO** - GP, Modern equipped 5 op office plumbed for 6th. Mixture of insured/PPO/denti-cal patient base. **Call for Details!**

**#L-318 STOCKTON** - GP, in single story building. 50% Denti-Cal, Nicely equipped 3 op practice. Practice and Building for Sale. **Call for Details!**

### SOUTHERN CALIFORNIA

**#K-312 MOORPARK** - GP, in busy shopping center on a major street with easy freeway access. Practice has 5 ops and is grossing in the Million Dollar range. **FP \$875K**

**#K-316 LOS ANGELES** - Turnkey facility with new leaseholds and refurbished equipment with 4 ops. Bldg may also be available for purchase! **Call for Details!**

**NEW!! #K-319 WHITTIER** - GP located in shopping center. Practice has 2 ops with plumbing for 1 additional. Shows nice, ceramic tile through out. **Call for Details!**

**NEW!! #K-321 ANGUORA HILLS** - GP, located in highly visible medical/Prof bldg w/ high traffic flow. 2 ops w/ plumbing for 1 additional. **Call for Details**

### NEVADA

**#R-142 - RENO** - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, ofc is centrally located. Coll'd \$361K in 2004/05. Ins/cash pts. **Call for Details!**

**#R-233 RENO** - Long Estab. practice, low stress working environment. Modern equipped newly remodeled 4 op office. Collections of \$795K, Highly Profitable. Mostly Insured/cash pts. Excellent location with reasonable rent. **Call for Details. FP \$400K**

**#LV-263 LAS VEGAS** - GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in 1.1 to 1.2 Million Dollar range! Portion of Bldg for Sale also. **FP \$725k**

**#LV-299 LAS VEGAS** - GP, located in nice North LV area. 4 op office with room for expansion located in single story prof. building. **Call for Details!**

**#LV-301 LAS VEGAS** - GP, Nice prof. bldg in the Rainbow/95 area. Shows nice! Room for growth. Seller Extremely Motivated! **Call for Details!**

**#LV-313 LAS VEGAS** - GP, Well established practice with consistent collections in 1 million dollar gross range. Large quality pt base A Proven winner. **Call for Details!**

### ARIZONA

**#AZ-247 CENTRAL ARIZONA** - GP Long Estab. practice. Dr. avgs 12-15 pts/day with 30 new pts per day w/ 30 new patients per month. Office is 1450 sq ft w/4 fully equipped ops. Practice \$220K Building Also Available for Purchase. **Call for Details.**

**NEW!! #AZ-324 MESA** - Turnkey Facility, 6 op office with all of the major equipment. No patient Base and ready to move into! **Only \$62,500K**

### SPECIALTY PRACTICES

**#C-256 EAST BAY** - Endo, Long Estab practice. Ins/ Cash pts only. Modern equip'd 3 op office. Coll'd \$504K in '03 on 4 day schedule. **FP \$300K**

**#D-283 SAN JOSE - Oral Surgery**, Absolutely beautiful located in very desirable area of SJ !! New equipment, Gross over 1 Million. **Call for Details!**

**#D-288 SAN JOSE** - Facility in a Professional Building. Rent below market value \$1.70 a sf, office is 1000 sf. State of the Art equipment w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. **Only \$100K**

**#LV-303 LAS VEGAS AREA** - Pedo, practice in very desirable area of LV. Associates in place doing 100% of prod. Great business opportunity for General dentist or Specialist. Grossed in \$1.5 million range in 2004 on track for \$2 million in '05. **Call for Details!**

**#D-307 EAST BAY** - Perio, Long est Coll'd close to \$1 mill in '04. Ins/cash pts only. Beautifully appointed office with updated computer systems. Does not do implants so plenty of room for expansion for dentist that enjoys implant work. **Call for Details!**

**NEW!! #D-322 SOUTH BAY** - Ortho, Long est practice, 3 open bay ops with updated equipment. Collections in the high \$300k. **Call for Details!**

**NEW!! #H-328 GREATER SOUTH LAKE TAHOE AREA** - Orthodontic practices with a Combined Collection of \$620K plus in '04. Modern equipped 4 op office. **Call for Details!**

[www.westernpracticesales.com](http://www.westernpracticesales.com)

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**I WANT TO BUY** GENERAL DENTAL PRACTICE IN CAMARILLO/VENTURA. No HMO's. Kathleen 949-212-9645.

**ENDO IN YOUR OFFICE** Why refer out patients & \$\$\$\$\$. DDS with 25 years experience will do RCT's, Apicos, & bring most instruments. 310-902-6300.

**PERIODONTIST WANTED** for busy general practice. Roseville/Stockton areas. Call (310) 903-7610 fax resume to (818) 996-1803.

**DENTISTS NEEDED** for associateship/partnership with group practice in VAN NUYS, PACOIMA, LAS VEGAS LOCATIONS. Fax resumes: 818-780-7575, tel: 818-335-0274.

**EXPERIENCED, QUALITY ORIENTED** dentist looking p/t position in la area. RCT, C & B, EXTRACTRIONS, CALL 323-304-9955.

**LEGAL TIP:** Sellers: Can you advertise in the phone-book with your non-competition agreement? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**LEASHOLDS** for sale in Mid-Wilshire area. 4 ops, spectacular view. Save Big \$\$\$\$\$. Priced for quick sale. Call 310-487-1950.

**DENTIST & STAFF NEEDED** G.P/Ortho/Pedo/Periodontist, Office Mgr, Asst at Huntington Park/L.A 213-321-2233 Fax (resume) 323-732-6500.

**LOOKING FOR PRACTICE** in Pasadena, Glendora, La Verne, Claremont or Glendale area. 10 years exp. Has GP residency from Harvard University. Tel: (626) 354-9667.

**DENTI-CAL PRACTICE WANTED** IN CENTRAL CA, SERIOUS BUYER, drkim\_dds@yahoo.com.

**SAVE MONEY SELLING YOUR PRACTICE** Pay Only 2% in Listing Commission. Creative Advisory Services Call (949) 600-5905.

**DON'T BE A JOKER** CALL THE 2% BROKER Selling your practice? Call (949) 600-5905 Creative Advisory Services.

**PERIODONTIST AVAILABLE** with 12+ years of experience, seeking a position in a GP/Perio practice. Skilled in all aspects of periodontal surgery including cosmetic surgery & implants. Hard working & very professional. (714)305-5911.

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## Equipment

Item	Retail	Sale
Panasonic DP2000 printer	\$1495.00	\$ 495.00
Virtual Vision Goggles	\$ 699.00	\$ 499.00
Vista Apex locator & pulp tester	\$1099.00	\$ 499.00
OraCam intraoral camera	\$3495.00	\$1495.00
Sopro 595 with memory	\$4495.00	\$2995.00
Sopro 595 with out memory	\$3995.00	\$2495.00
DockPort intraoral camera	\$3995.00	\$1995.00
Satellite Scope DP6	\$1699.00	\$ 999.00
TeliCam I	\$2995.00	\$ 995.00
Stylus 1500	\$4995.00	\$ 995.00
Sopro 555	\$4995.00	\$2995.00
SuperCam	\$2995.00	\$1495.00
AcuCam	\$5995.00	\$1995.00
Cygnus Gemini - capture device	\$1495.00	\$ 295.00
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Socrates w/CDI player	\$2995.00	\$ 495.00
Sony DPA 300	\$1795.00	\$ 395.00
Panasonic EP 50	\$1495.00	\$ 395.00
Panasonic AG 810 still video	\$1995.00	\$ 295.00
LumaArch full mouth whitening	\$4995.00	\$1495.00
Nova LED curing lights	\$ 995.00	\$ 495.00
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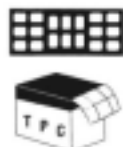
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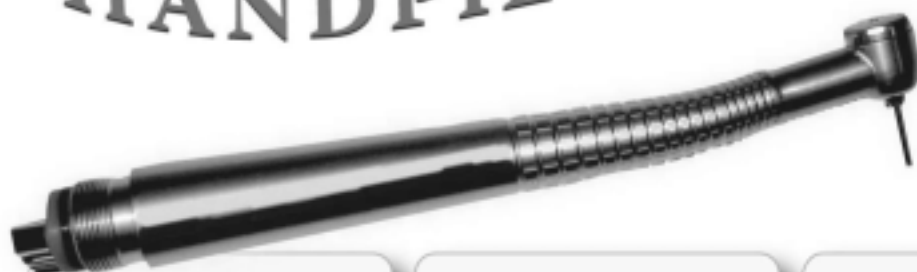
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