Dental

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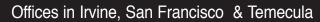
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Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2008 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/xray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. BACK ON MARKET.

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/ yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring.

BAKERSFIELD #21 - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/ Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" lab. Seller retiring. **SOUTHERN KERN COUNTY** - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond".

LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/ HMO/Denti-Cal pt. base. Gross Collect \$260K+/yr. p.t. Price Reduction.

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. Gross \$300K/yr. **SOLU**

BALDWIN PARK #2 - (5) op computerized G.P. (4) ops eqt'd. 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t.

CANYON COUNTRY - (4) op Turnkey Office. (3) ops eqt'd, 4th op plumbed. Located in a smaller strip ctr. w exposure, visibility and signage.

EL MONTE - (3) op G.P. located in a store front w exposure/visibility and parking. (51) years of Goodwill! Cash/Ins/PPO/Denti-Cal/HMO pts. \$1K/mos Cap Cks. Gross Collect of \$100K/yr on limited schedule. Seller retiring. GLENDALE - Extremely motivated Seller wishes to sell their (4) op (2 eqt'd & 2 plumbed) G.P. office located in a free standing bldg with exposure & visibility.

Mixed patient base. Gross Collect \$110K+ on (1-2) days/wk. Excellent starter practice or buy and combine. Price Reduction.

HUNTINGTON PARK - (4) op G.P. located in a strip ctr w good signage/visibility & parking. Cash/Ins/PPO/Denti-Cal pts. Gross Collect \$230K+/yr p.t.

LOS ANGELES (WEST SIDE) - (4) op computerized G.P. in a free stand. bldg. w exposure/visibility & signage. Cash/Ins/PPO/HMO pt. base. Annual Gross Collect approx. \$350K on 3 days/wk. Priced right. **NEW**

TARZANA - (3) op computerized G.P. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 Gross Collect approx. \$600K+ on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. Price Reduction.

RIVERSIDE COUNTY

HEMET - (5) op computerized G.P. (4) ops eqt'd, fifth op plumbed not eqt'd. Cash/Ins/PPO pts. Located in a strip ctr w good visibility. Digital x-rays & Easy Dental s/w. Annual gross collect approx. \$380K on three days/wk.

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

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- · Medical/Dental Bldg. Sales & Leasing

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not etq'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. [SOLD]

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SAN BERNARDINO COUNTY

UPLAND - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 1/2 years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving.

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/ PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Gross Collect approx. \$900K+.

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside. **SOLD**

VENTURA COUNTY

THOUSAND OAKS #3 - (5) op computerized G.P. in a one story prof. bldg. w signage. (4) ops eqt'd with new eqt with a 5th op plumbed. Drop dead gorgeous office w wood & tile floors, granite front counters & designer paints. Fully computerized & networked ops. Dentrix software, digital x-rays & pano. Cash/Ins/PPO & small % of HMO. No Denti-Cal. 30+ new pts/mos. 2008 collect. approx. \$565K. **NEW**

VENTURA - MULTI SPECIALITY PRACT. - (5) op comput. office in a one story prof. bldg. Digital x-rays & pano, paperless office, 3 1/2 yr old Belmont eqt. & (2) ceiling mt'd surgical microscopes. 2 days/wk Pedo, 3 days/mos O.S., 2 days/mos Endo, & 1+ days/mos Perio. Cash/Ins/PPO/HMO/ Healthy Family pt. base. 2008 Gross Collect \$540K+.

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

NORTHERN CA *NEW*****

LODI - (4) op comput. G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental s/w. 2008 Gross Collections approx \$400K. Absentee owner. Will produce/net more w owner/operator.

PETALUMA - (2) op comput. G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pt. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental s/w. 2008 Gross Collect \$400K+. Absentee owner.

STOCKTON - WOW! \$20K+/mos CAP CHECK!! (7) op computerized G.P. (3) ops equipped with new Belmont eqt. with (4) additional ops equipped with (4) year old eqt. Located in a two story prof. bldg. Cash/Ins/PPO and HMO Patient base. Monthly Cap check \$20K+/mos and No Denti-Cal! Easy Dental s/w. 2008 Gross Collections approx \$1.1M. Absentee owner.

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SAN DIEGO-CHULA VISTA-EASTLAKE - Three Year Young **GENERAL** Practice available. in major GROWTH AREA. Comprised of 5 Ops (3 equipped with dental cabinetry, 2 plumbed) in approx 1660 sq.ft. GREAT Opportunity to acquire a newer, built-out office. Patient base made up of PPO, Cash and CAP. Offered for only 250K!!!

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SAN DIEGO-PACIFIC BEACH - Owner retiring from long-established (parttime) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price! Available for 100K!

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BALDWIN PARK #2 (5) op computerized G.P. for sale. (4) ops eqt'd, 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage /visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t. D&M Practice Sales 818.591.1401.

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NEW! D-764 SAN JOSE-South Bay's Premier Living. Shopping & Entertainment destination: SANTANA ROW! Setting the bar for excellence, this acclaimed spa like practice has it all! 1500 sf & 3ops. Plumbed for add'l ops. \$585k NEW! D-767 Facility SARATOGA-Remarkable facility in affluent, charming com-C-722 VALLEJO-GP, 1500 sf, 4 ops. Plumbed munity - Ooften listed as one of the "best places to live"! 1,178sf/2 fully equipped ops w/ room for additional growth and expansion. \$199k

NEW! D-771 SAN JOSE-Incredible opportunity to own Practice & Real Estate! Desirable neighborhood. 1,375sf \$125k/Rl Estate: \$495k

NORTHERN CALIFORNIA

lar Dental Professional Plaza on busy intersec- office. Plumbed for add'l ops. Seller Relocating. Great potential by increasing hours! \$325k E-692 WHEATLAND - GP offers close commute to Roseville and Sierra Foothills. 31 yrs of goodwill, spacious 2000 sf, 5 op office. \$325k NEW! E-769 SACRAMENTO-Quality familyoriented practice. 2,000 sf/4 fully equipped ops w/ plumbing for 2 additional ops \$450k

NO. CALIFORNIA CONTINUED

2ops plumbed for add'l ops in great downtown

E-680 FOLSOM - Seller leaving behind all equipment & improvements! 2143 sf, 2 ops & plumbed for 4 add'l. Seller Will Consider ANY Reasonable Offer! ONLY \$150k

E-7121 SACRAMENTO AREA – Largely FFS. 1800sf, 4ops (+2 add'l plumbed). Highly visible, 2-story Prof bldg. \$775k

E-727 ROCKLIN/ROSEVILLE-State of the art, digital, paperless practice. Prime Location in Prof Plaza. 2200sf, 2 op (plumbed-4 add'l) spacious/spectacular. \$425k

E-729 AUBURN - Busy retail shp ctr w/ excellent signage & good traffic flow. Well maintained FFS practice. 1750sf, 4ops. Plumbed for 2 add'l ops \$300k

E-748 SACRAMENTO -Convenient location. 820sf/2ops. Plumbed for 1 add'l. Only \$65k

E-753 CITRUS HEIGHTS - Estab. 25+ yrs. With little attention to marketing, production can be easily increased. 2,660 sf/9 ops. \$900k REAL ESTATE ALSO AVAILABLE!

NEW! E-763 DAVIS AREA-Highly efficient FFS 1200sf, 3 op office. Close to Hospital & Medical Complex. Real Estate also available! Practice: \$275k / Property: \$300k

NEW! E-768 Facility SACRAMENTO-Stunning, brand new state-of-the-art. Popular, modern Shp Ctr. Folsom & Bradshaw. \$400k in improvements. 2,400 sf/3 ops + 1 op. \$250,000NEW! E-773 CITRUS HEIGHTS-Quality, FFS GP w/long term seasoned staff & Pat Base.

Beautiful location. 1000sf/4 ops \$390k F-640 EUREKA - 1500 sf, 3 ops in this beautiful GP situated among the Giant Redwoods.

Long Estab. in ground floor suite. \$160k F-648 EUREKA - Nearly 40 yrs of goodwill.

GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. \$265k NEW! F-7651 COASTAL EUREKA AREA-

Highly respected in coastal community. Thriving University. Vibrant student/staff population. Seller retiring. Spacious-2700sf, 6 ops. \$515k

G-751 RED BLUFF/CHICO- Known for special sense of community & small town living. Complete remodel ~5 yrs ago. FFS GP. 2350sf/ 4 ops equipped. Plumbed for 2 add'l. \$250k Real Estate Also Available \$250k

NEW! G-761 CHICO-Seller retiring! 1000+ sf w/3 ops. Attractive Med Prof Bldg. Vibrant community \$150k

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30 yrs goodwill. 4 ops in spacious 1600sf of- office Call for more info! \$325k fice. 2007 gr rcpts exceed \$650k \$395k

H-709 CHESTER/ALMANOR -Wilderness of Plumas & Lassen Co. Well established rural area. 1,680 sf/5 ops . Real Estate available. \$225k H-747 GRASS VALLEY -Respected 5op, 1665sf office priced to sale at only 55% of expected 2008 collections! Only \$400k Real Estate available well below appraised value!

I-625 MERCED - \$1M practice for \$645k. Newly remodeled! 2100 sf, 6 ops. Ready to go paperless. 60% FFS/40% Pvt Pay. Near Merced Mall in highly visible location. \$645k

I-662 MERCED - 4 ops in spacious 1360 sf office. Priced WELL BELOW MKT VALUE! Expertly located, attractive Professional Bldg. Desirable Area. Gross Rcpts \$845k+ \$460k

<u>I-685 TURLOCK -</u> 1700sf, 7 ops. Avgs 14 patients & 11 Hyg Pats/day! Practice recently remodeled. Highly attractive free standing building. Mostly Adec Equipment. \$500k

I-715 MODESTO - Retail Shopping Center near popular Supermarket. Attractive office the Art GP w/gorgeous build outs, 5 fully draws walk-in patients. 1,200 sf/4 ops \$395k

J-687 BAKERSFIELD - Stable Patient Base Eastern & Flamingo. 1800 sq ft. \$240k & Seasoned Staff. SPACIOUS 3,600sf/6 op office. Practice \$350k Real Estate available.

J-720 FRESNO - State-of-the-art technology/ equip in relaxed atmosphere. Attractive, wellmaintained Prof Bldg. Affluent area of growth. 1,780 sf/5 ops. '08 Collections \$950k+! \$675k

J-733 TULARE/VISALIA-Desirable commercial area surrounded by schools, hospital & building complexes. 4 ops. \$400k

NEW! J-770 FRESNO-Dr avgs 15 pats w/ 8 Hyg pats/day. Highly visible, easily accessible, attractive, well landscaped, single-story Prof. Bldg. 1,325sf/4 ops. \$130k

ARIZONA

AZ-584 EASTERN AZ - MUST GO ASAP! SUBMIT ALL REASONABLE OFFERS! GP near busy Post Office, ~ 1,300sf, 3 op office. Real Estate also available! \$350k

AZ-667 PHOENIX - In affluent Ahwatukee area, GP with 2 ops & 1900 sf is a great merger opportunity. Located on busy street with outdoor views from all ops. Tastefully decorated,

ARIZONA CONTINUED

Gilbert. This is a MUST SEE practice. \$375k AZ-724 PHOENIX – Serving Generations of H-668 NORTHEASTERN CA- GP with over families. Room to expand in this 1500sf, 5 op

> AZ-730 TUCSON - Quality, FFS practice located in prof. Duplex. 3 fully equipped ops & plumbed for 1 add'l. Extended Multi generational patient base. \$275k

> AZ-737 APACHE JUNCTION-Quality familyoriented practice in flourishing business community. Large, stable patient base and seasoned staff with strong management and marketing skills. 2,300 sf/7 ops. \$680k

NEVADA

LV-565 LAS VEGAS - Nice professional bldg. 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. \$395k <u>LV-677 LAS VEGAS</u> - Remarkable practice is remodeled, 1400+ sf, 5 ops \$585k ready to move in! Popular retail shopping center at busy intersection. 1680 sf office consists of 5 ops w/plumbing for 1 add'l op. \$550k <u>LV-693 LAS VEGAS - Just Opened, State of C-703 FAIRFIELD/VACAVILLE - ORTHO</u> equipped ops. Highly visible corner location near

LV-694 LAS VEGAS - Well established, large GP. 2200 sf & 6 ops. Gross Receipts average over \$960k over past 3 yrs. Equipment less than 5 years old. Recently painted & carpeted. \$585k

LV-696E Facility LAS VEGAS - Seller relocating- leaving all equipment & improvements. 2,600 sf, 6 fully equipped ops. ONLY \$150k LV-705 LAS VEGAS – Focusing on Restora-

tive, Endo & Prosthetics. Dr avgs 10-12 pats/ day. Prof Bldg – Major Intersection. 3,000 sf/7 ops. \$170k LV-707T LAS VEGAS - Retail Shopping Cen-

Generating \$70-80k.mo about 10 months ago. Has Phenomenal Potential!! Now Only \$99k R-743 MINDEN - Spa like 5 op High-end State of the Art office. Full spectrum of restorative, cosmetic & implant cases. \$545k Prexion CT/3D imaging & intra oral camera also avail-

LV-756 LAS VEGAS-Brand new 1,600sf/ 3 op office (Plumbed for 1 addl op) Attractive & wellequipped in Rtl Shpng Ctr. \$175k

able for purchase separately!

SOUTHERN CALIFORNIA

H-634 WEST OF RENO—GP on the Feather AZ-702 GILBERT - Brand New Listing in K-663 RAMONA - Seller Retiring from this GP practice and passing along over 18 years of goodwill to you! 2 ops in 1260 sf office. \$275k K-673 HAWTHORNE- On one of the busiest, major thoroughfares. Desirable neighborhood. 1,500 sf & 4 ops Call for details \$150k

> K-735 ALISO VIEJO FACILITY - Upscale 2 story Prof Bldg. 1,800sf/4 ops. \$4k sublet income at this location as well! Now Only \$350k K-739 IRVINE- Home to corporations & UC campus in this master planned community. 1,850sf/4 ops \$495k

> K-741 SANTA MARIA- Spacious ops and picturesque windows capturing scenic views. Well-maintained Medical/Dental Prof Bldg. 1,200+ sf/3 ops. Plumbed for 1 add'1 op. \$475k K-758 SANTA MARIA- Seller retiring form this spacious 2290 sf 4 ops office. Highly esteemed w/loyal patient base. \$225k

> NEW! K-762 INDIAN WELLS- Well Respected practice w/loyal patient base. Newly

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K-653 GARDEN GROVE—ORTHO - single story professional bldg. Desirable area. 2200 sf 4 chairs in open bay. 2 private ops. \$285k

I-6791 MERCED - Limited to Restoration & ter. Immaculate! 4 fully equipped ops. Was TMJ Disorder - 20 yrs goodwill, FFS. High Gross—High Net. Call for more info \$700k

C-6821 SOLANO CO. PROSTHODONTICS - Personalized dental treatment in warm caring environment. 1040 sf with 3 fully equipped ops. Call for more info. Offered at \$390k

B-755 PERIO FAC BRENTWOOD-Med. Prof. Bldg. Health care/comm. area. 1,500 sf/2 ops & plumbed for 1 add'l \$440k





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Sunday, June 14:
Non-Surgical Periodontal Therapy
(AM) with "Perio Protect"
8 CE Units
Duane Keller, DDS

Sleep Apnea Appliance Therapy (PM)

Bryan Keropian, DDS **Tuition:** AGD members \$99;

Non-members: \$119

Sunday, December 6: Orthodontic Treatment Apliances by GPs, How to do it yourself 8 CE Units

Rob Vies, DDS **Tuition:** AGD members \$99;
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Sunday, September 13: To Be Announced Soon 8 CE Units

Includes Breakfast & Lunch Registration: 7:00 am, Program 8:00 am - 4:00 pm

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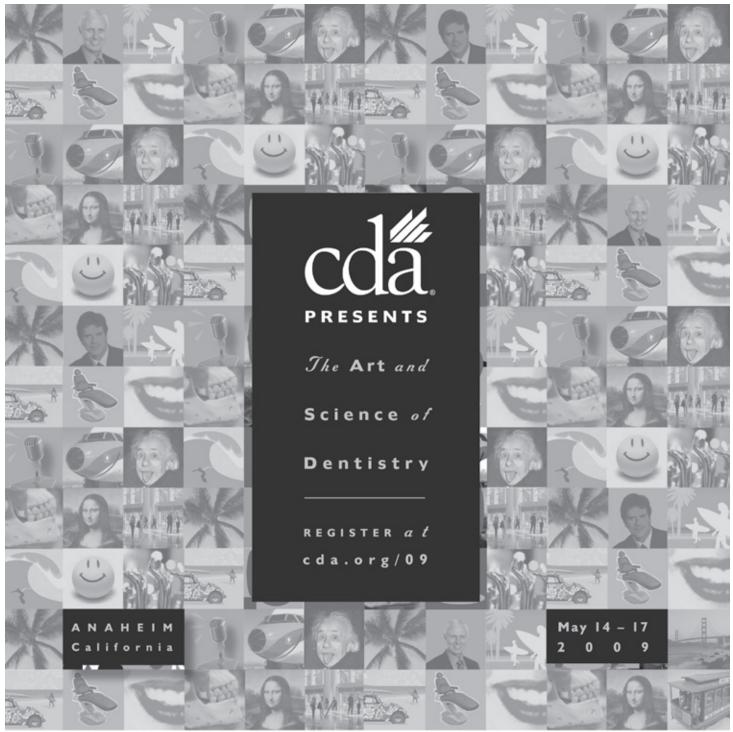
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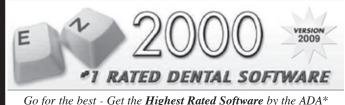


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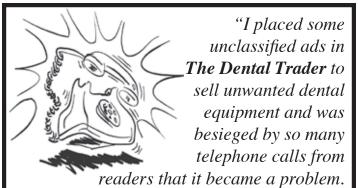
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Professional Practice Sales

Buying or Selling a Dental Practice?

5947 SOUTHERN HUMBOLDT COUNTY'S GARBERVILLE

There are only 3-practices in Southern Humboldt County. This practice has the best location. Relaxed practice collected \$315,000 in 2008 with \$100,000+ in profits. Great opportunity for older Dentist wishing to practice at gingerly pace, or younger Dentist wishing to acquire country practice they can nurture and build. Full price \$65,000.

5949 GROWING SACRAMENTO METRO COMMUNITY - NOT FAR FROM I-80, GRANITE BAY AND ROSEVILLE

Growing practice topped \$1 Million in collections in 2008. Strong profits will improve with full-time Owner. Beautiful 6-Op facility. 6.5/days of Hygiene. Full price \$625,000.

5958 TRACY

7-year old practice. \$150,000 invested here. Absentee Owner. \$2,8 collected \$390,000. Has done very well when Owner is here.

5959 SUNNYVALE

Collected \$1.46 Million for 12-mths ended 9/30/08. 2008 shall top \$1.5 Million. 6-ops with 7th available. Strong profits. Absentee Owner.

5960 SAN JOSE

Tracking \$2.75+ Million in 2008 collections, reflecting 10% growth over 2007. 7-Ops. Great location.

5962 SAN FRANCISCO'S SOUTH BAY

Two office practice shall collect \$4.25 Million in 2008. Strong relationship with Unions. Excellent acquisition for growing Dental Management Company.

5963 SANTA ROSA'S RINCON VALLEY

Long established. Housed in 3-year old custom designed free-standing building. 4-Ops, plumbed for 2 more. Everything 3-years old. You will not find a better equipped office. 2008 produced \$760,000 and collected \$675,000. \$325,000 in Profits. Full price \$450,000.

5964 SANTA ROSA'S DOCTOR'S PARK

This is "the" most highly regarded dental location in Santa Rosa. Many amenities in this beautiful 3-op dental office which is completely computerized and digital. Great opportunity to flip your nearby practice into this suite, or as starter opportunity. Full price for dedicated dental suite and 1/8th ownership in landmark building is \$200,000.

5965 CONTRA COSTA COUNTY'S INTERSTATE 80

Extremely attractive opportunity. Hygiene schedule booked out next 6-1 onths. Conservative Owner has consist thy averaged \$600,000+ per year in collections with very strong profits on light work schedule. 4-ops.

5967 SAN FRANCISCO'S CHINATOWN

Long established and highly regarded. Financial District, Downtown and North Beach are just a short walk away. 2008 collected \$430,000. Total Profits for 2008 exceeded \$240,000. Best building. Beautiful office with wall of glass in clinical area and own rest room. Full price \$150,000.

5968 STOCKTON

This practice produced \$515,000 and collected \$462,800 in 2008 with Total Profits of \$168,000. New patients have averaged 28/month the last 6-months. No DentiCal. Attractive 5-op office. Full price \$175,000.

5969 CALIFORNIA SIERRAS - TAHOE CITY

Well established practice with busy Hygiene Department. Averages 15+ new patients per month. Produced and collected \$600,000+ in 2008. Attractive office. Full price \$175,000.

5970 ELK GROVE

Well established practice collected \$460,000 in 2008. Great location and supportive staff wish to continue. Priced for quick sale. Full price \$125,000.



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