

THE Dental Trader

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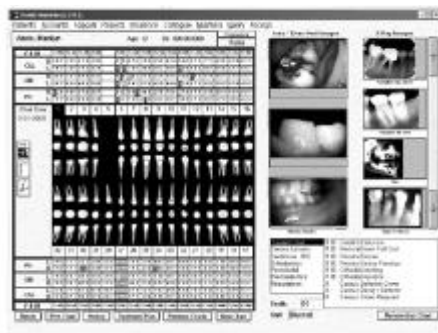
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* based on ADA online survey of practice management software with over 5,000 users and cost under \$2,500. (*with comparative features; applies to single user)

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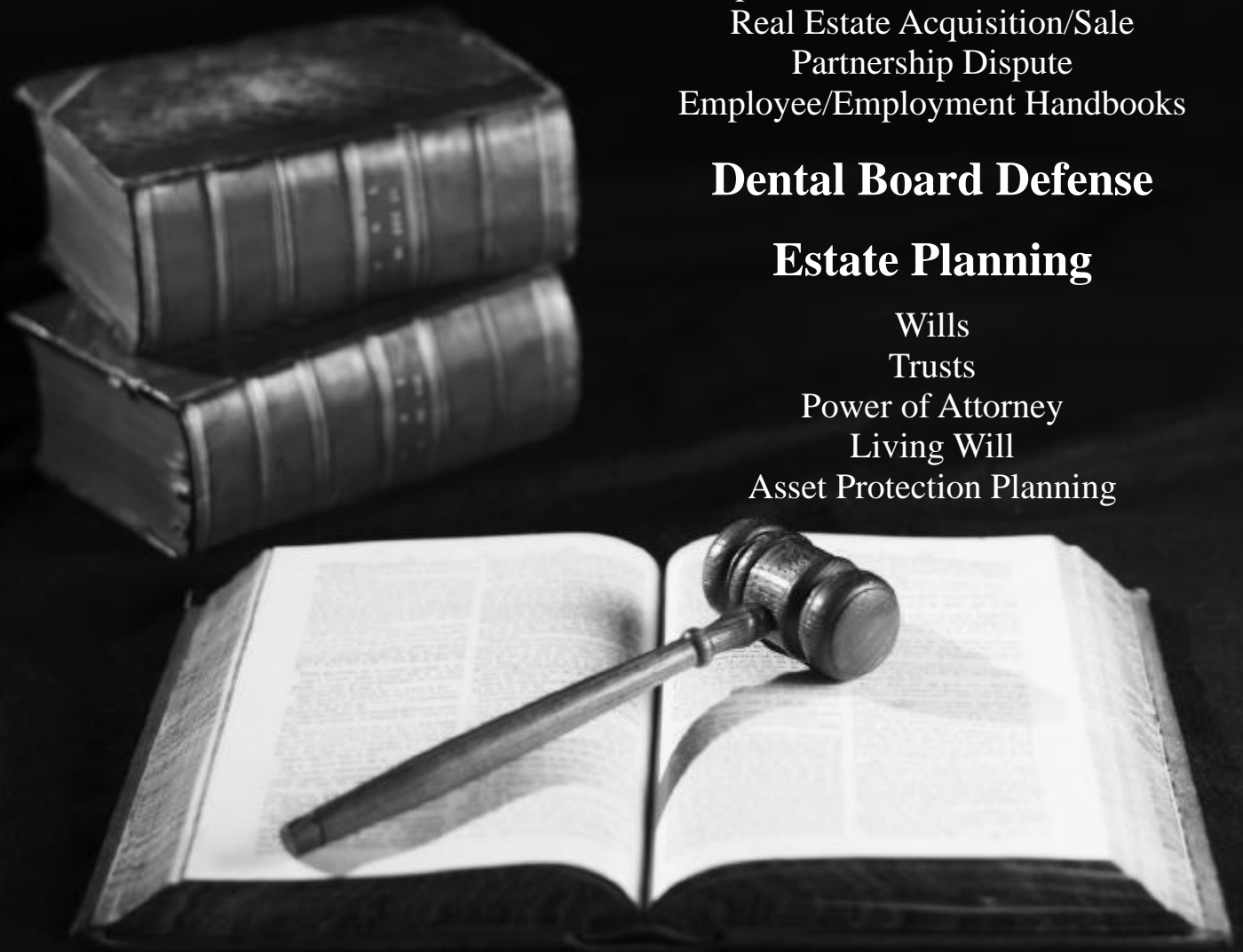
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Associate Agreements
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Corporate Formations/Dissolutions
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GOLF, TENNIS AND DENTISTRY in Palm Desert. Buy-out partner wanted. Endo or Perio OK. Great location. Microscopes, CDR. (760) 568-0130.

DENTAL SPACE AVAILABLE for lease, next to established dental office in Pasadena, Colorado Blvd. Great for specialties. Contact 626-232-1431.

DENTAL RDH wanted for High Quality private practice. Outgoing and experience preferred. No HMO. Poway. Fax resume 858-673-7199.

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FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr. **PENDING**

BAKERSFIELD #19 - (5) op computerized G.P. in a Prof bldg. Denti-Cal/Cash/Ins/PPO. Gross Collections \$900K-\$1,000K/yr.

BAKERSFIELD SUBURB - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring. **NEW**

LOS ANGELES COUNTY

ALHAMBRA - "EMERGENCY SALE" (3) op computerized G.P. Located in a one story medical/dental bldg. on a heavily traveled, well known main blvd. Cash/Ins/PPO/Denti-Cal. Average annual gross collections \$250K/yr. **PENDING**

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+. **NEW**

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2007 gross collect. projected at \$370K+. Sale includes account receivables for immediate cash flow. **NEW**

BELFLOWER - (5) op computerized G.P. in a strip center. (4) eqt'd ops, (1) yr new Belmont eqt. Intra oral camera, & Zoom. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. **PRICE REDUCTION**

GLENDALE - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t. **NEW**

INGLEWOOD - (3) op computerized G.P. in a medical/dental bldg. Only DDS in bldg. Cash/Ins/PPO/HMO patient base. \$3K-\$4K/mos in Cap checks. Annual gross collections \$250K-\$300K on 2-3days/wk. Digital x-rays. **NEW**

LOS ANGELES - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. **PENDING**

LAWDALE - (6) op computerized G.P. (4) ops eqt'd. Located in a store front on a major blvd. w exposure/visibility and walk-ins. Cash/Ins/PPO/Denti-Cal. Gross collections - \$200K/yr p.t. Can do much more f.t. **PRICE REDUCTION**

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Located on a main blvd. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr.

POMONA - (7) op G.P. & 1,500 sq. ft. free stand. bldg. Excellent exposure/visibility/signage. Gross Collect \$300K/yr. Cash/Ins/PPO and small amount of Denti-Cal. Seller retiring. **PRICE REDUCTION** **SOLD**

WOODLAND HILLS - (3) ops/(2) eqt'd. Computerized G.P. Strip ctr. location on a main blvd. w exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPO/HMO pt. base. Includes approx. (100) charts (per Seller). Seller moving. **PENDING**

VALENCIA - 1,200+ sq ft (3) op fully eqt'd Turnkey in a smaller shop ctr. Excellent exposure/visibility. Adec eqt. Also eqt'd with an intra oral camera system, (2) x-rays, & a pano. Expandable to (4) ops. **PENDING**

VALLEY VILLAGE - (4) op computerized G.P. located in a free stand. bldg. Excell. exposure/visibility/signage & parking. Cash/Ins/PPO pt. base. Annual gross collect. \$440K-\$470K on 3 1/2 days/wk. Seller retiring.

VAN NUYS - (3) op computerized G.P. in a strip center w exposure/visibility. Cash/Ins/PPO/Denti-Cal. Annual gross collections \$200K+ p.t. **NEW**

MADERA COUNTY

MADERA - (8) op computerized G.P. (3) ops of new P&C Eqt. (2) add. Eqt'd ops & (3) add. plumbed ops. Central Nitrous, Digital x-rays, Dentrix s/w, zoom light, & intra oral. In a free stand bldg. Excellent exposure/visibility. Gross Collect - \$360K/yr on 3 days. Cash/Ins/PPO/HMO.

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- Pre-Sale Planning

RIVERSIDE COUNTY

NORCO - (3) op turnkey office with some patients. Shop Ctr. location with exposure/signage. (2) year old eqt. Ready for f.t. DDS to take over & grow. **NEW**

PALM DESERT - (5) op turnkey office. (3) ops eqt. with two yr old A-Dec eqt. (2) add. plumbed ops. Includes furniture and eqt'd. No patients.

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SAN BERNARDINO COUNTY

SOLD OUT - Room for your San Bernardino Cty listing available.

SAN DIEGO COUNTY

POWAY - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. **REDUCED**

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2007 Gross Collect \$355K on 3 days/wk. Seller refers all speciality work. Seller retiring. **NEW**

SAN LUIS OBISPO - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr. **NEW**

VENTURA COUNTY

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerc, intra oral camera, Dentrix s/w, and new chairs. 2007 Gross Collections \$700K+. **PENDING**

OXNARD #4 - (4) op fully eqt'd turnkey office. In a store front on a main St. w exposure/visibility/signage. **SOLD**

OXNARD #5 - (3) op computerized G.P. Cash/Ins/PPO. Dentrix s/w, pano and intra oral camera eqt'd. Annual gross collect. \$440K-\$480K on a (4) day wk. Approx (20) new pts/mos. Seller moving. **NEW**

VENTURA - Computerized G.P. (2) ops + x-ray rm. Cash/Ins/PPO pt. base. Annual Gross Collect. \$175K on 2-2 1/2 days/wk. Very low overhead. **NEW**

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

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RANCHO CUCAMONGA specialty location Haven and Foothill 4 op 1350 sq ft. Ideal for ortho, endo, perio, or os. 626-375-5978 Dr Cheng.

BELMONT PANOREX MACHINE (X-Calibur) for sale. 7000 or best offer. Email: sanjay@drdoshi.com Call: 909-677-8767.

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PRACTICES FOR SALE —April, 2008

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-ENCINITAS – Very well-established indemnity Insurance/Cash **GENERAL** Practice situated in Professional Bldg on hospital campus. 5 Ops in 1500 sq. ft. Hi Tech Office! Restorative and cosmetic emphasis. Easy freeway access. Offered for 725K.

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DO YOU HAVE A CONTRACT with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13.

ANTELOPE VALLEY #2 (6) op computerized G.P. for sale. (4) ops eqt'd. Shop ctr location w excel exposure/visibility/signage. Intra oral, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+ on a (4) day week. D&M Practice Sales 818.591.1401.

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WANTED: ORTHO PRACTICE buyer looking to buy ortho practice in L.A. (prefer 10 mile radius of Down Town). Will pay top dollar. Avoid 10% Commission. (310) 617-8525 Or (310) 915-1817.

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SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE: Established for 30 years in the same location, this practice collected \$716,000 in 2007 on four days per week. Lots of potential as Seller refers all endo, all oral surgery, all perio surgery, all full dentures, all full mouth reconstruction cases and all ortho. Seller does no advertising, no HMO's, and no PPO's and does not work evenings or weekends. Four equipped operatories. Six days of hygiene per week. Asking \$575,000.

SANTA BARBARA FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Almost 40 years of goodwill with the same owner! Consistently collects over \$450,000/year with an average net income of \$180,000/year on 3 1/2 days per week. Two days of hygiene per week. No evenings, no weekends, no advertising, no Denti-Cal and no PPO's. Seller refers all endo, all oral surgery, all perio, all ortho and most pedo. Three equipped operatories with a 4th that is plumbed but not equipped. Retiring. Asking \$375,000.

DOWNEY GENERAL PRACTICE FOR SALE: Stable, well established fee for service practice collects \$1.1 million per year with a net income of \$400,000 per year on four and one-half days per week. No Denti-Cal, no capitation, no evenings, no weekends. Eight and one-half days per week of hygiene. Five equipped operatories with one additional operatory that is plumbed but not equipped. Fully computerized with digital x-rays. Seller is leaving the State. Asking \$825,000.

THOUSAND OAKS FEE FOR SERVICE PRACTICE FOR SALE: This is a gold mine! Almost 40 years of goodwill. Located in a one-story professional building, this practice collects \$1.0 million per year on four days per week with no Denti-Cal, no HMO, no PPO, no advertising, no evenings and no weekends. Six plus days per week of hygiene. Seller refers all endo, all perio, all oral surgery, all pedo, and all ortho. Tons of potential! You would have to be blind not to recognize it. Retiring. Motivated. Asking \$750,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Established fee for service practice collects \$700,000 per year on 4 days per week with no welfare and no capitation. 4 days of hygiene per week. 4 equipped operatories. Retail setting. Disability situation, must sell. Asking \$575,000. **SOLD/FULL PRICE**

GLENDALE ORTHODONTIC PRACTICE FOR SALE: Consistent collections in excess of \$300,000 per year on three days per week. Over 260 patients in bands with contract receivables in excess of \$300,000. 6-8 new patient starts per month. 3 chairs in a bay configuration. Low overhead. Asking \$200,000.

BELL STRIP CENTER PRACTICE FOR SALE: Located in a strip center, this practice has three equipped operatories plus three more operatories that are plumbed but not equipped. Primarily Hispanic area with many families. Practice collects \$360,000 per year on two and one-half days of dentistry. Net income exceeds 50%. Asking \$250,000. **SOLD/FULL PRICE**

BAKERSFIELD GENERAL PRACTICE FOR SALE: Collects \$525,000 per year on 27 hours per week with a net income of over \$250,000 per year. Located near the hospital, the practice has no Denti-Cal and does no advertising. No evenings, no weekends. Capitation payments are about \$1,500 per month. Five equipped operatories with a sixth operatory that is plumbed but not equipped. Good potential for growth as Seller works just three days per week and still receives 44 new patients per month. Motivated Seller. Asking \$380,000. **MAKE OFFER!**

CAMARILLO FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Over 30 years of goodwill. Very nice facility with five equipped operatories. Practice collects over \$700,000 per year with no Denti-Cal, no HMO, no advertising and no weekends. Six days per week of hygiene. Stable, recall based practice. Seller refers perio surgery, molar endo, ortho and difficult oral surgery. Call for more details.

KNOX-KEENE LICENSE FOR SALE: Newly acquired Knox-Keene license is available for purchase. No enrollees and no liabilities. Owner has spent over \$1 million to acquire the license, but has had personal and family issues that prevent pursuing the potential. Asking \$300,000.

BEVERLY HILLS PRIVATE PRACTICE FOR SALE: Long established practice collects over \$200,000 per year on three days per week with 1-2 days per week of hygiene. Seller shares the office with another general dentist - each owns and uses three operatories and the rent is shared equally. All insurance and cash patients. Asking \$145,000. **SALE PENDING**

ESCONDIDO MANAGED CARE PRACTICE FOR SALE: Five operatories in a free standing building. Cap checks of \$7,000/month and gross collections over \$900,000 per year on three days per week of general dentistry and six days per month of endo. Asking \$680,000 for the practice. Real estate can be purchased for an additional \$850,000.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Collects \$450,000/year on 4 days per week with over 40 years of goodwill in the San Fernando Valley. Strong net income and stable referral sources. Six operatories in centrally located professional building. **SALE PENDING**

CONEJO VALLEY AND CAMARILLO MANAGED CARE PRACTICE FOR SALE: Two locations with a total of 18 operatories between the two offices. Gross collections in excess of \$2.2 million with over \$16,000/month in capitation checks. Specialty group also included. Seller does not work in the practice and is only present two and one-half days per week. Net income for an owner/operator is in excess of \$600,000 per year. Retiring. Asking \$1,800,000.

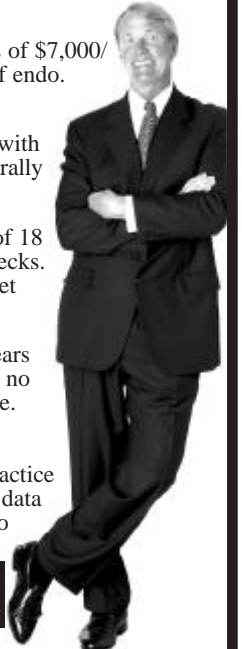
CARPINTERIA GENERAL PRACTICE FOR SALE: Fee for service practice has been established for over thirty years in the community. Collects \$650,000 per year on four days per week with a net income of \$260,000 per year. No welfare, no cap, no advertising, no evenings, and no weekends. Six days of hygiene per week. Well established, stable general practice. Live and work at the beach! Asking \$515,000.

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BAY AREA

A-543 SAN FRANCISCO - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf. **Price Reduced to only \$199k!**

A-5581 SAN FRANCISCO - Beautiful corner Suite - Facility only (no patients) - on 25th floor w/ great accessibility. 4 ops in 990 sf. **\$300k**

A-630 SAN FRANCISCO - Easy access from I-280 & Hwy 101. 14 yrs goodwill in this bright, well appointed practice. 640 sf, 3 ops along with nearly 400 sf of storage! Only minutes from Monster Park and Pac Bell Stadium. **\$320k**

NEW! A-6501 SAN FRANCISCO - Assoc Dr avgs 6-10 pats per day. Prof Bldg in busy well estab. Area. 3 ops 800 sf **\$225k**

B-563 HAYWARD - GP, 3ops, 950 sf, 8-10 patients per day on a relaxed work schedule. Downtown w/close access to public transportation. Call for more information! **\$195k**

B-6061 CTRL CONTRA COSTA CO - Well Respected, family oriented w/generations of goodwill! Attractive 2 story bldg in heart of town. Approx 1200 sf, 3 ops. Partial interest in Real Property also available \$335k /Practice: **\$380k**

NEW! B-6511 CENTRAL CONTRA COSTA COUNTY - GP and Cosmetic dentistry is the focus in this exceptional practice. 22 yrs of goodwill, 1500 sf, 2 ops, plumbed for 1 add'l. Located in well maintained dental/medical professional building. **\$180k**

B-5931 HAYWARD - Pediatric/GP offers gentle family care for all ages! Seller relocating from this well maintained 4 story medical prof. building. 1050 sf & 3 ops. **\$275k**

B-6201 LAMORINDA - Quality, GP in highly desirable location. Wonderful, well established patient base. Well maintained Med/Dent Bldg. 1310 sf 5 ops. **\$950k**

C-537 EAST BAY - GP, 3400 sf w/7 fully equipped ops. 30 yrs of goodwill in this historic downtown area. **\$950k**

C-5741 SANTA ROSA/FACILITY - Located on Hwy 12, this converted Victorian home has many amenities. Highly visible w/ easy access offering 1177 sf, 3 ops, fireplace in reception area & great charm. Call for details.

C-629 VACAVILLE - Centrally located between SF & SAC w/close proximity to Napa & Tahoe! Office located in attractive single story Professional Bldg. 1436 sf. 3 ops **\$200k**

D-474 LOS ALTOS - Facility/asset sale. 2100 sf 6 ops. **Reduced to only \$48,500**

BAY AREA CONT.

D-5831 SAN JOSE - GP, 30 yrs Goodwill, 1280 sf, 3.5 ops, **Call for details!**

C-6421 MARIN COUNTY - GP in well established Nor Cal Community. State of the Art, paperless, family oriented practice. Beautifully landscaped with easy access to Hwy 101. 1300 sf, 3 ops and CEREC MACHINE **\$410k**

D-581 MONTEREY - GP, 3 ops in attractive Prof. Bldg. Close to Beach/Wharf. Insured/Private Pay/ PPO Patient Base **REDUCED \$190k**

D-588 MORGAN HILL - Upscale Community. Facility in Excellent Condition. 1638 sf & 4 ops. Call for full list of equipment and details! Only Asking **\$125k**

D-613 SUNNYVALE - Bread and Butter practice. Nearly 20 yrs goodwill, 20 new pats mo. 1050 sf, 4 ops, busy intersection. **\$265k**

D-616 LIVERMORE - Busy bustling commercial neighborhood. ~ 1000 sf w/ 3 ops. Call for more information **\$360k**

D-6461 PLEASANTON - FACILITY - Located in desirable area w/close proximity to 580 & 680 freeways. 2105sf, 6 ops & plumbed for 1 add'l. **\$125k**

D-647 SAN JOSE - Over 18 yrs of goodwill at the attractive GP. Located in Prof Bldg complex. Solid practice. Occupies 1075 sf w/ 2 ops and plumbing for 3 add'l ops. **\$120k**

D-6491 SANTA CRUZ - State of the Art well established quality practice in relaxed coastal environment. 1550 sf, 5 op office with gross receipts of \$999k in the past two years. Take over and make this your million dollar goldmine. Ready immediately! **\$650k**

NORTHERN CALIFORNIA

E-523 PLACERVILLE - FACILITY ONLY - GP, Stunning Modern Office, Excellent Location, 4 ops. Price Reduced **\$69k**

E-532 AUBURN - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

E-540 SACRAMENTO - GP in heart of city - not far from Sutter's Fort. 2 story prof. bldg. 1000 sf w/4ops. Family oriented w/reliable patient base. Tons of Potential **\$160k**

E-550 SACRAMENTO - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. **REDUCED TO ONLY \$95k**

NORTHERN CALIFORNIA CONT.

E-617 PLACERVILLE - Great visibility in a community that has it all! 1300sf, 4 ops, plumbed for 1 add'l. Avg 12-16 pats daily & 11 hygiene pats daily. Asking **\$300k**

E-600 LINCOLN - Quality preventative practice w/ huge opportunity for growth! 1600 sf, 2 ops, plumbed for 2 add'l. Heart of Downtown. Phenomenal location has attracted over 700 new patients in past 2 yrs!! Would cost over \$300k to duplicate! Final Price Reduction! **Only \$195k**

E-636 CARMICHAEL - GP with strong focus on Crown & Bridge. 2000 sf, 6 op office with collections in excess of \$2m annually. Call for more information **\$1.2m**

NEW! E-654 ELK GROVE/SACRAMENTO - Quality FFS GP. New practice in popular retail shopping center. Large spacious 3225 sf office w/6 ops & plumbed for 1 add'l. Call for details! **\$795k**

NEW! E-655 LINCOLN - New spacious GP/ 1370 sf 2ops plumbed for add'l ops in great downtown location **\$215k**

E-542 HUMBOLDT COUNTY - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. **Seller Highly Motivated! \$200k**

F-547 EUREKA - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. **Reduced to only \$200k**

F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only **\$320k**

F-640 EUREKA - 1500 sf, 3 ops in this beautiful GP situated among the Giant Redwoods of Humboldt Bay. LONG ESTABLISHED practice in ground floor suite. **\$160k**

F-648 EUREKA - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. **\$265k**

COMING SOON! G-626 - MARYSVILLE - Call our office for more details!

G-456 YUBA CITY - GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

H-634 WEST OF RENO - GP on the Feather River in Plumas County surrounded by natural beauty. 1500 sf office offers 4 ops, continued growth, excellent location, and a lease below market value. Offered at **\$250k**

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CENTRAL VALLEY

H-570 SACRAMENTO/STOCKTON/ EAST FOOTHILLS AREA - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunity. Collections ~ \$800k annually. Priced to sell at **\$575k**

NEW! H-652 SIERRA FOOTHILLS - 8 year old GP in charming unique community. Stable patient base & seasoned staff w/strong mgt skills. 1665 sf, 5 ops, w/avg of 20 new patients per month **\$425k Real Estate also available!!**

I-575 MADERA-Practice & Building - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. **Practice: \$38k - Real Property: \$265k**

I-586 MERCED - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. **SELLER MOTIVATED! Price Reduced to only \$195k**

I-604 TRACY - Est. in May '07 with all the bells & whistles! Visibility, Location, New Growth! Prof. Design w/ sophisticated décor in busy retail shopping center. 1500sf, 3 ops w/ plumbing for 1 add'l in spacious office suite. **\$350k**

I-6121 TRACY - FACILITY - High growth area, near Mountainhouse. State of the Art facility, completely paperless. Near West Valley Mall and I-205. Prof. Bldg w/plentiful parking. 1600 sf & 3 ops. Also plumbed for 3 add'l. **\$600k**

I-619 LODI - In the heart of the wine country and close to Bay and Sierras! Spacious 2700 sf office, 5 ops, plumbed for 2 add'l. Gross Receipts over \$720k annually. **\$450k**

I-625 MERCED - Highly esteemed, well respected practice offers broad spectrum of care. Spacious & beautifully decorated 2100 sf office offers 6 fully equipped ops. Call Now! **\$680k**

I-627 LODI - Recently remodeled quality practice! 8-10 patients & 8 Hygiene patients pre day. 1200 sf, 4 ops in downtown neighborhood. Well maintained, prof bldg in desirable area. **\$390k**

CENTRAL VALLEY CONT.

I-644 LODI - Spacious 1730sf GP with 7 fully equipped ops. New Flooring, Digital X-rays in highly visible mixed tenant Professional Bldg. Over 21 years of goodwill. **\$850k**

J-580 CLOVIS/NORTHEAST FRESNO - Practice & Building Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months in advance. 1,475 sf, 3 ops. Gross Receipts over \$450k. **Practice reduced to \$340k Real Property offered at \$370k**

J-603 FRESNO -GP focusing on cosmetic dentistry & relationships w/patients! Reputable practice w/customized appointments. Located in affluent neighborhood. 1420 sf, 4 ops, state of the art equipment. **\$490k**

J-637 FRESNO - Seller retiring from this long established 4 op, 1780 sf GP. **\$175k**

NEVADA

R-553 LAUGHLIN - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated **\$195k**

LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. **SELLER HIGHLY MOTIVATED - REDUCED TO ONLY \$175k**

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. **REDUCED TO ONLY \$495k**

LV-633 LAS VEGAS - FACILITY in newer single story prof. bldg. Busy high exposure area & offers tranquil environment with large full length windows. 2000 sf, 6 op office. **\$105k**

LV-639 LAS VEGAS - Centrally located in attractive Retail Center and surrounded by restaurants, grocery store, pharmacy & drug store provides ample parking and spacious 2000 sf office along with 4 fully equipped ops. Call for more information. **\$250k**

LV-643 LAS VEGAS & HENDERSON - 3 practices now available together or separately. Call for full financial package and addresses to view practices. **Priced for immediate sale.**

SOUTHERN CALIFORNIA

K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95K**

K-554 ENCINO - 1000 sf & 3 ops in very desirable office bldg. Newly remodeled! **\$295k**

K-602 SANTA BARBARA - GP in well maintained Professional Bldg. Exc. street visibility in popular shopping center. 940 sf & 3 ops **\$265k**

K-609 SANTA MARIA - Practice in this scenic valley community nestled in wine country! Spacious comfortable office occupies 1440 sf, offers 3 ops w/plumbing for 1 add'l. **\$395k**

SPECIALTY PRACTICES

D-5271 SF EAST BAY—ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. Building & Condo also available for purchase. Practice offered at **\$275k**

K-610 GLENDALE—PROSTHO - 15yrs goodwill, tv advertising, patient referrals keep this practice growing. 1400 sf w/ 4 ops in an attractive office and neighborhood. Gross Receipts in 2006 ~ \$280k. Offered at **\$250k**

LV-622 HENDERSON - PEDO - FFS, well respected, modern curb appeal, 1800sf, 5 ops w/ plumbing for 1 add'l op. Offered at **\$345k**

E-6311 CARMICHAEL - ORTHO - 35 yrs goodwill, 20-30 patients per day in 4 chair open bay with 1100 sf office **\$125k**

J-638 SAN LUIS OBISPO—PEDO - Located between San Francisco and L.A in beautiful coastal community, this well established 2000 sf 4 op practice awaits your talent & skill **\$275k**



TIM GIROUX, DDS



JON NOBLE, MBA



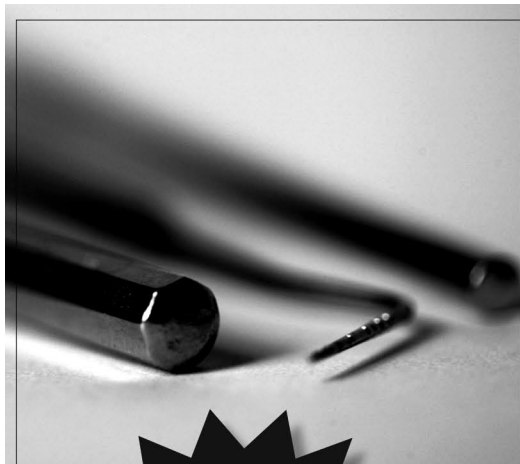
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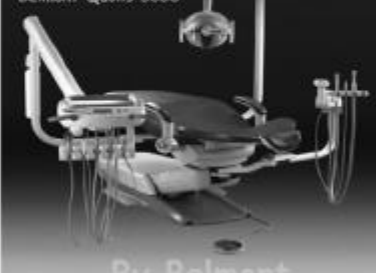
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LOOKING TO PURCHASE DENTAL PRACTICE IN SACRAMENTO/FOLSOM AREA. CALL 209-658-4353 OR E-MAIL at parry73@yahoo.com.

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ORANGE COUNTY and all surrounding counties. Need a qualified builder and or designer, All County Construction, 714-240-7179.

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FEATURED LISTINGS

NORTH HOLLYWOOD GP – 3 eq. ops., 1 plumbed, not equipped, 1,350 sq. ft. office in one story shopping center location. Approx. \$6,000/month cap.; 9-10 plans. 15 new HMO & 15 new private patients/mo. Seller works 3 days/wk & assoc. works 1/day/wk. Grossed approx. \$643,812 in 2007; projecting \$793,824 for 2008. **BUYER'S NET OF \$184,248.**

PALM DESERT – 4 eq. ops., in a 1,550 sq. ft. suite located in a one story shopping center. 3 year old equipment. Computerized suite with Intra Oral Camera & Digital X-ray. 40% insurance and 60% cash. Average 20-21 new patients/month. Collected approx. \$880,896 for 2007. **BUYER'S NET OF \$175,704.**

PALM DESERT – A rare to find, highly reputable and profitable dental practice is available for partial or full ownership. 3 eq. ops in a 2,000 sq. ft. office located in a prestigious Medical/Dental Complex. 5 star luxury dental practice presents state of the art decor with Digital X-ray. Seller works 2 ½ days/wk with 2 full days of hygiene. Income stream 100% cash with 24 new patients/mo. 5 yr. old equip. Full-service, Cosmetic, Restorative, Implant Practice. Collected approx. \$1,087,783 in 2007. **BUYER'S NET OF \$337,872.** Seller requests to work back in the practice up to 4 days per month while expanding his dental laboratory and training facility in Orange County. Very trained and highly motivated dental team welcomes the new doctor. Truly a dream practice!

SANTA BARBARA – 4 eq. ops, in a 1,450 sq. ft. suite located in a two story medical/dental building. Computerized suite with Intra Oral Camera & Digital X-ray. 70% insurance and 30% cash. Average 20-25 new patient/month. Collected approx. \$299,225 for 2007. **BUYER'S NET OF \$89,099.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

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BELLFLOWER – DENTAL PRACTICE & BUILDING - 5 eq. ops., 1,875 sq. ft. suite located in a single story, three suite building. Computerized office with Intra Oral camera. 40% ins., 40% cash and 20% Cap. Seller works 3 ½ days/wk. Collected approx. \$484,284 for 2007.

HEMET – 4 eq. ops, in a 1,252 sq. ft. office located in a one story medical/dental building. 38% insurance and 62% cash. 37 years of Goodwill. Collected approx. 334,663 for 2007.
BUYER'S NET OF \$77,658.



CAMARILLO GP – 3 eq. ops., shopping center location. Busy center with lots of parking. Seller shares office with a podiatrist; rent and utilities shared proportionately. Seller is retiring. Turn-key opportunity; Less than start-up price!

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GREATER LOS ANGELES & VENTURA COUNTY

BELLFLOWER – DENTAL PRACTICE & BUILDING - 5 eq. ops., 1,875 sq. ft. suite located in a single story, three suite building. Computerized office with Intra Oral camera. 40% ins., 40% cash and 20% Cap. Seller works 3 ½ days/wk. Collected approx. \$484,284 for 2007.

BURBANK GP – 3 eq. ops., 1,050 sq. ft. office in two story medical/dental building. Computerized, intra-oral camera & digital x-ray. 65% insur. (20 PPO/35% cash & 10% medi-cal. Pretty office, building has covered parking. Perfect first practice, satellite office or opportunity to merge with another practice. **BUYER'S NET OF \$59,418**

COVINA GP/SPEC – 4 eq. ops., 1 plumbed, not eq. 1,486 sq. ft. in single story, medical/dental building; large rear parking. Approx. 43 years goodwill. 3 day/wk practice. 80% insur. (50% PPO/30% priv.) & 20% cash practice; refers all endo. Beautiful office with lots of granite. Collected approx. \$221,380 in 2007.

HACIENDA HEIGHTS – 4 eq. ops. in a 1,500 sq. ft. suite. Computerized office with Intra Oral camera. Income stream is 74% insurance 25% cash and 1% capitation practice. Seller is working 3 days a week. Collected approx. \$334,663 for 2007. **BUYER'S NET OF 81,811.**

LOS ANGELES AREA – 10 eq. ops., in a 5,000 sq. ft suite. Computerized office with Digital X-ray. 23% insurance, 66% cash and 11% capitation practice. 110-120 new patients/month. 42 years of Goodwill. Collected approx. \$1,464,536 in 2007. **BUYER'S NET OF 537,628.**

NORTH HOLLYWOOD GP – 3 eq. ops., 1 plumbed, not equipped, 1,350 sq. ft. office in one story shopping center location. Approx. \$6,000/month cap.; 9-10 plans. 15 new HMO & 15 new private patients/mon. Seller works 3 days/wk & assoc. works 1/day/wk. Grossed approx. \$643,812 in 2007; projecting \$793,824 for 2008. **BUYER'S NET OF \$184,248.**

NORTHRIDGE – 3 eq. ops., 1 plumbed not eq. in a 1,400 sq. ft. suite located in a one story medical/dental building. Computerized suite with Intra Oral Camera & Digital X-ray. 60% insurance and 40% cash. Seller works 3 days/wk. Collected approx. \$252,310 for 2007.

RESEDA – 4 eq. ops, approx. 1,400 sq. ft. office located in four-story, medical/dental building. Equipment is approx. 3 yrs. old. Reasonable lease includes utilities and cleaning; Seller is relocating practice. Very busy medical/dental center located on corner of major Cross Street.

VALENCIA – 3 eq. ops., 1,200 sq. ft suite, single story building located in a busy shopping center. 9 ½ years of Goodwill. Seller works 5 days/week. 70% PPO and 25% Cash. Collected approx. \$543,339 for 2007. **BUYER'S NET OF \$162,306.**

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WALNUT - GP/SPEC – LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY! 2 eq. ops., private office plumbed for 3rd. 1,000 sq. ft. office in busy shopping center with anchor stores. Excellent location. Seller moving practice to nearby community.

ORANGE COUNTY

ANAHEIM – 4 eq. ops., 1,200 sq. ft. office located in strip retail center near freeway. Reasonable rent. Newly remodeled with digital x-ray & computerized ops. TURN-KEY office.

ANAHEIM GP or SPECIALTY LOCATION WITH FREE-STANDING BUILDING – 3 eq. ops., 1 plumbed, not equipped; approx. 1,635 sq. ft. building, medical/dental complex with large parking lot. Part-time practice. TURN-KEY OPPORTUNITY!

COSTA MESA – 3 eq. ops. in a 1,000 sq. ft. office in a shopping center. 27 years of goodwill, newly remodeled. 45% insurance, 40% cash, 15% medical. Includes computer, digital x-ray and intra-oral camera. Projecting approx. \$457,040 for 2007. **BUYER'S NET OF \$97,665.**

GARDEN GROVE – 3 eq. ops., 1,260 sq. ft. shopping center location. Approx. 30 new patients/month. 4½ day/week practice. 37% insurance, 50% cash, 13% medical. Collected approx. \$331,025 for 2007. **BUYER'S NET OF \$125,732.**

IRVINE – 3 eq. ops., 1 plumbed, not equipped op., approx. 1,160 sq. ft. office in busy, strip retail center near Irvine Spectrum. 1 yr old equip; Great starter location; lots of foot traffic Mon – Fri. Leasehold Improvements and Equipment only! Executive location.

IRVINE – 4 eq. ops., 1,195 sq. ft. office in large, busy shopping center. Well established, approx. 12 yrs. 50% Ins/PPO, 40% cash & 10% Cap. Computerized, digital office. Long term staff. Collected approx. \$509,126 in 2007. **BUYER'S NET OF \$113,280.**

LA HABRA – 3 eq. ops., 2 plumbed/not equipped; 1,500 sq. ft. office located in strip shopping center. 78% insur., 20% cash, 2% capitation practice estab. 2004. Sellers work 2 days/wk. 8-10 PPO's, Capitation income is approx. \$500/month from 3 plans. Turn Key office.

LAGUNA HILLS – 2 eq. ops., 800 sq. ft. office with one year old equip. Located in free-standing bldg. in shopping plaza. Close to area high school. Great starter location. Can't replace for the price.

LAGUNA HILLS – 4 eq. ops., 1,300 sq. ft. office located on a ground floor in a two story medical/dental building. Equipment 1 year and older. Seller works 4 ½ days/wk. 32 years of Goodwill. Collected approx. \$513,272 for 2007. **BUYER'S NET OF \$126,248.**

RANCHO SANTA MARGARITA – Leasehold Improvements & Equipment Only! 5 fully ep. ops. and 5 plumbed not eq., in a 2,800 sq. ft. office. Located in a busy shopping center. Great Location. Great exposure. Great opportunity for startup.

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REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



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SANTA ANA – Leasehold Improvements & Equipment Only! 4 fully eq. ops. and 1 plumbed/not eq. in a 1,000 sq. ft. office. Good Location. Large rear parking and good street visibility. Digital X-rays. Leaving bonus Medi-Cal patients (approx. \$80,000/yr).

RIVERSIDE & SAN BERNARDINO COUNTIES

APPLE VALLEY GP – 3 eq. ops., 1,200 sq. ft. office located in free-standing building with 2 suites. Building available with practice. 70% insur., 30% cash practice w/3-5 PPO's. Seller retiring, works 3 days/wk. Collected approx. \$449,093 for 2007. **BUYER'S NET OF \$143,417.**

HEMET – 4 eq. ops. in a 1,252 sq. ft. office located in a one story medical/dental building. 38% insurance and 62% cash. 37 years of Goodwill. Collected approx. \$334,663 for 2007. **BUYER'S NET OF \$77,658.**

HEMET – 3 eq. ops., in a 1,920 sq. ft. office located in a one story free standing building. Computerized office with Intra Oral Camera & Digital X-ray. 50% insurance and 50% cash. Seller works 3 ½ day/wk. Collected approx. \$424,043 for 2007. **BUYER'S NET OF \$117,792.**

PALM DESERT – 4 eq. ops., in a 1,550 sq. ft. suite located in a one story shopping center. 3 year old equipment. Computerized suite with Intra Oral Camera & Digital X-ray. 40% insurance and 60% cash. Average 20-21 new patients/month. Collected approx. \$880,896 for 2007. **BUYER'S NET OF \$175,704.**

PALM DESERT – A rare to find, highly reputable and profitable dental practice is available for partial or full ownership. 3 eq. ops in a 2,000 sq. ft. office located in a prestigious Medical/Dental Complex. 5 star luxury dental practice presents state of the art decor with Digital X-ray. Seller works 2 ½ days/wk with 2 full days of hygiene. Income stream 100% cash with 24 new patients/mo. 5 yr. old equip. Full-service, Cosmetic, Restorative, Implant Practice. Collected approx. \$1,087,783 in 2007. **BUYER'S NET OF \$337,872.** Seller requests to work back in the practice up to 4 days per month while expanding his dental laboratory and training facility in Orange County. Very trained and highly motivated dental team welcomes the new doctor. Truly a dream practice!

PALM SPRINGS – 4 eq. ops. in a 1,300 sq. ft office located in a one story, free standing building. Computerized office with Intra Oral camera & Digital X-ray. Seller works 3 days/wk. Income stream 25% ins., 50% cash and 25% Medi-Call with 15-20 new patients/mo. 3 yr. old equip. Long term lease. Collected approx. \$182,388 for 2007.

TEMECULA – 3 eq. ops., 1,400 sq. ft. office located in three story medical/dental bldg., 6 yr. old equip./digital x-rays. Lease does not have annual increases. 90% insur., 10% cash practice with 20 -24 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Collected approx. \$547,575 for 2007. **BUYERS' NET OF \$119,942.**

TEMECULA – 4 eq. ops., 1,500 sq. ft. office. Located in a three story professional building. Good Location. Great view of mountains from back opertory. 3-4 year old equipment. Leasehold Improvements & Equipment only!

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UPLAND GP – 4 eq. ops., 1,600 sq. ft. designer office located on first floor of two story, prestigious medical/dental building. Long term lease. Seller semi-retiring. Refers all endo & oral surgery. Estab. Approx. 14 years. Collected approx. \$238,287 on 3 days/week. Replacement Value Price.

SAN DIEGO COUNTY

CHULA VISTA – 6 eq. ops. in a 2,400 sq. ft. suite. Computerized office with Intra Oral camera & Digital X-ray. 15 years of goodwill. Seller is working 3 days a week. Income stream is 60% insurance and 40% cash. Projected approx. \$985,010 for 2007. **BUYER'S NET OF \$214,744.**

ESCONDIDO – 5 eq. ops. in a 2,200 sq. ft. suite located in a free standing building, corner location. Computerized office with a Intra Oral camera. Sellers work 1 day a week with an associate working 1 day a week. Income stream is 48% cash 40% insurance 12% capitation practice. Good location and upside potential. Projecting approx. \$606,614 for 2007.

FALLBROOK GP & BUILDING – 4 eq. ops., 1,800 sq. ft. office in free-standing, two suite dental building. Seller's 1/2 interest in building to be sold with practice. 60% insur., 40% cash practice, only 5 – 8 PPO's. 4 day/wk practice with 4 hygiene days/wk. 38 years of goodwill. Collected approx. \$1,033,000 in 2007. **BUYER'S NET OF \$372,366.**

LA MESA – 2 eq. ops., w/x-ray room w/panarex, 1,200 sq. ft. office in strip shopping center. 50% insur., 50% cash practice. Seller works 2 days/wk; staff is in 3 1/2 days/wk. Seller at this location since 1986. Priced to sell at \$125,000.

VENTURA COUNTY/SANTA BARBARA COUNTY

CAMARILLO GP – 3 eq. ops., shopping center location. Busy center with lots of parking. Seller shares office with a podiatrist; rent and utilities shared proportionately. Seller is retiring. Turn-key opportunity; Less than start-up price!

SANTA BARBARA – 4 eq. ops. in a 1,450 sq. ft. suite located in a two story medical/dental building. Computerized suite with Intra Oral Camera & Digital X-ray. 70% insurance and 30% cash. Average 20-25 new patient/month. Collected approx. \$299,225 for 2007. **BUYER'S NET OF \$89,099.**

WEB SITE: WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

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John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

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Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

All the above information is from sources deemed reliable but not guaranteed by agents. Information is subject to price changes, corrections, error, omission, prior sale and withdrawal.

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PRACTICE FOR SALE #3109 – Pico/Wilshire near Hoover. G.P. Grossing \$100,000 +. All Hispanic. 4 Op, 3 equipped. Rent \$1950. Full Price \$135,000. Call P.P.S., (714) 832-0230.

THE ORANGE COUNTY DENTAL SPECIALISTS in Irvine currently has an opening for an Endodontist. This position is offered at the associate level leading to a partnership. Please email your resume to nimeister@hotmail.com or fax (866) 583-4490.

PRACTICE FOR SALE Garden Grove/Lakewood/Hawaiian Gardens area. Shopping Center location on major intersection with excellent visibility. Priced right. Call Practice Sales & Appraisals (818) 999-9595.

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LEGAL TIP: BUYERS Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DENTIST Quality oriented dentist needed in Chatsworth. Must have 3 years experince. Endo trained. Call Rod: (805) 428-9398, Fax resume: (310) 277-9701.

PRACTICE FOR SALE #3110 – Moreno Valley/Perris. G.P. Grossing \$300k+. 3 ops room for 4th. Established 20 years plus. Call P.P.S., (714) 832-0230.

A BEAUTIFUL 6 op dental office in Laguna Niguel for lease to specialist. Contact us at 949-295-0940 drmhaeri@hotmail.com.

ORAL SURGERY in your office. 16 years experience. Medi-cal OK! Please call (661) 435-0495. SurgerySmiles@att.net.

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CURRENT LISTINGS

CENTRAL ORANGE COUNTY – Beautiful fee for service general practice located in professional building on main street. 2006 collections of \$856,421 with true net profit at 36.08%. 2007 profit very similar to 2006. This practice is all fee-for-service except for two PPO plans which make up about 15% of the practice. Asking price \$825,000. Seller has been in the same location for sixteen years and is retiring.

GARDENA – 3 ops. available for lease – approx. 1,100 sq. ft. in free standing building. Excellent opportunity for start-up dentists. Office shared with another dentist.

LOS ANGELES COUNTY – Endodontic practice grossing over \$1,250,000 for sale. Accepting backup offers.

NORTH SAN DIEGO COUNTY – Newly remodeled all fee-for-service office grossing over \$900,000 per year for sale. The office is housed in a medical/dental building which is also for sale. Seller is retiring.

NORTH HOLLYWOOD – 4 ops., 1400 sq. ft., 35 years of goodwill, located in free standing building, 3 year average collection \$240,000. Asking \$195,000. Accepting backup offers.

TORRANCE – Modern Dental office for lease, 3 plumbed ops. Lessee will need to supply equipment, perfect opportunity for a start up.

SOUTH ORANGE COUNTY – 1,170 sq. ft., 4 ops. private fee-for-service. Gross projected for 2007 at \$290,000. Asking \$325,000.

More listings coming soon!

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BUYERS: Please fill out our confidential buyer's profile on our web site at www.wiedermanps.com. We are always looking for qualified buyers who are looking to buy practices.

For buyers, if you are looking at a practice for which Wiederman Practice Sales, Inc. is not the listing broker, we can perform due diligence on that practice in representing you once you have made an offer and it has been accepted.



Arthur Wiederman, Broker
Lic. # 01511094



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BAKERSFIELD SUBURB (3) op computerized G.P. and free standing bldg. for sale. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. D&M Practice Sales 818.591.1401.

DAILY/WEEKLY/MONTHLY leases available for dental operatories, new state-of-the-art dental suite. Located in Tarzana, CA. Kristen Doney. (818) 654-7069.

PRACTICE FOR SALE #3012 - Apple Valley/HMO - \$20k Cap checks per month. Grossing \$950k and growing rapidly. Average 55 new patients/mo. Profitable access contract produced by one associate will pay for office. Hi-identity free standing 2,800 sq.ft. building. 8 - 10 chairs newly renovated. Beautiful office. F.P. \$950k on Practice, \$1.5k for building - Call PPS - Professional Practice Sales, Inc., (714) 832-0230.

LOOKING FOR A MEDIUM SIZE PRACTICE of \$500,000 - 600,000 in Orange County, Inland Empire, Thousand Oaks, Santa Barbara. Call AGENT 310.968.2368.

ENDODONTIST NEEDED please call (626) 572-7211.

NORTH SAN DIEGO COUNTY Great lease, equipment and patients. Get into So Cal for less than starting-up cold. 760-235-6404 OMC.

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PERIODONTAL PROCEDURES IN YOUR OFFICE ADA estimates 60% have periodontitis! Interested in better serving your patients and also profiting extra \$100K next year! Call 213.291.1542.

PANORAMIC X-RAY Panoramic Corporation (PC 1000) Great condition, includes 2 boxes of film and 2 sleeves. \$4000 obo (310) 614-9557.

GROWING BEAUTIFUL 5 op/3 x-rays dental office in Orange County for sale by owner. A MUST SEE!!! Call Dr. (714) 414-8808.

STATE OF THE ART DENTAL OFFICE in beautiful Newport Beach, California, to rent/share. www.DrNewportBeach.com. (949) 675-7750.

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LOOKING FOR ORAL SURGEON to start immediately in a growing San Jose general dental office part time. Please call 408-656-0969.

TORRANCE PERIO & IMPLANT STUDY CLUB Accepting new members. Monthly meetings held on Friday in San Pedro (8 meetings/year). Learn all perio & implant placement procedures. Bring your own patient or observe. Hand-on teaching by Dr. Kenny, Chairman of Periodontology at U.C.L.A. Call Dr. Thein at (818) 248-1991.

PRACTICE FOR SALE Central Coast/Santa Maria, growing location. Best weather in CA. Ins. Cash Pt. base. No MediCal, No HMO. 3 fully equipped ops. Open only part time as 2nd office. Ave. Gross 300K. Asking 250K. Call 805-925-4051 or e-mail irondentist@yahoo.com.

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6 OP. OFFICE FOR SALE in Lynwood/South Gate. All digital/new construction. 800k+ collections 2007. Avg. 73 NPs/mo. email diamonddental@sbcglobal.net for detailed info.

FOR SALE - LYNWOOD 6 ops, 2150 sq ft. Beautiful, all digital, and chartless office collected 800k+ 2007. Avg. 73 NPs/month. Newly built shopping ctr. at major intersection. Too many good things to list. Asking 639k. diamonddental@sbcglobal.net for additional details. No brokers pls.

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Current Listings

CENTRAL SAN DIEGO - New Listing!

Well established, four op GP with strong patient flow located in a professional building. Collections in 2007 \$900,000+.

NORTH SAN DIEGO COASTAL COMMUNITY - New Listing!

Spectacular four op GP with convenient location in a high-end medical/dental building, state-of-the-art equipment & plasma televisions. Collections \$959k+.

EAST CONTRA COSTA COUNTY

New Listing! Four operatory (3 equipped) GP conveniently located in a professional building with great accessibility. 2007 collections over \$340,000.

ARTESIA (Facility Only) - New Listing!

Well established, three op GP located in a free standing building which is also available for purchase.

NORTH ORANGE COUNTY

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RED BLUFF: - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2006 collections were over \$1 Million with adjusted net income of \$336K. Bldg is also for sale with 100% financing available. Owner is retiring.

TRACY: - For Sale - General Dentistry Practice. Gross Receipts 832K adjusted net income \$504K. 3 Operatories, Pano, Patient Base Software, Leased office space 1100 sq. ft. Practice in same location for 33 years. 22 new patients seen a month. Owner would be willing to come back 1-2 days a week.

MADERA: - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene per week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and work back a couple of days a week. **Building also for sale.**

LA COSTA: - For Sale - General Dentistry Practice. Office currently open 5 days a wk. Twelve years in present upscale location. 2006 Gross Receipts 1.4 Million with an adjusted net income of \$507K 60% overhead. Office has 2,000 sq. ft. Dentrix Software, 7 treatment rooms, Intraoral Camera, Panorex, 5 hygiene days. Owner doctor to work an additional 3-years.

LINDSAY/TULARE: For Sale - General Dentistry Practice. Both Lindsay & Tulare practices are being sold together. Tulare: 4 ops., 1650 sq. ft., 1 hygiene day, 70% Medi-Cal, 5^{1/2} years in same location. Lindsay: 5 ops., 3600 sq. ft., 1 hygiene day, 34% Medi-Cal, 6^{1/2} years in same location. Combined Gross Receipts \$1.4 Million with 48% overhead. Adjusted net income \$745K. Both offices have intra-oral camera, and easy dental software. Owner willing to consider selling buildings also.

TURLOCK: For Sale - General Dentistry Practice. 2006 Gross Receipts \$530,409. Located with in walking distance from newly renovated downtown. 5 operatories in 1,512 sq ft, intra-oral camera, endo rotary, easy dental software. Practice has been in its present location for the past 9 years. Owner may be willing to sell building also. Owner relocating.

REDDING: For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

RIO DELL: For Sale - General Dentistry Practice. A wonderful opportunity for buyer looking to advance their implant skills. 1,300 Sq. ft., 2 equipped operatories, Intra oral camera, and Panorex. 2006 Gross Receipts \$498K with adjusted net income of \$211K. Seller is owner and founder of Pacific Implant Inc. and is a noted Implantologist, Author, and Lecturer. Owner will stay to train buyer in implant techniques.

GOLETA/SANTA BARBARA: For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

FRESNO: For Sale- General Dentistry Practice. 2007 Gross Receipts \$999K with adjusted net income of \$421K. The practice is located in North Fresno area. There is 1,550 sq ft with 4 operatories. There are 8 days of hygiene with 28 new patients per month. Owner is retiring after 43 years.

ROSEVILLE: - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month. The practice occupies 1,933 sq ft with 5 operatories, and includes Eaglesoft dental software, Intra-Oral camera, and Digital x-ray. Owner is relocating.

RIALTO: - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

CAMARILLO: - For Sale - General Dentistry Practice in upscale community. 1495 sq. ft., 4op, intraoral camera, pano and digital x-rays; 4 hygiene days/wk; 2006 gross receipts \$422K; Owner to retire.

CHANDORA: - For Sale- General Dentistry Practice; Practice Priced To Sell, 1000 square feet, 3 equipped ops with 4 days of hygiene booked 6 months in advance; practice is same location for 36 yrs; 2006 gross receipts \$318K. Owner to retire.

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SHERMAN OAKS: For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Works software. Non amalgam philosophy, currently open 5 days a week. 2006 Gross Receipts \$854K adjusted net income of \$267K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

WESTLAKE: - For Sale - General Dentistry Practice in affluent master planned community. Practice has 6 ops, 1800 sq. ft. One hygiene day a week seeing 8-10 patients. Dentrix software, 3 intra-oral cameras, digital pano x-ray. There is an abundance of parking. Practice has been in same location for the past 24 years. Owner to retire.

HILMAR: For Sale - General Dentistry Practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office recently remodeled. Free standing building on a main through-fare.

HAYWARD: For Sale - Multi-Specialty Dental Practice: Practice has been in its present location since 1965. There are nine operatories with Digital X-rays, Intraoral camera, Panoramic unit. 2006 Gross Receipts were one million three hundred thousand with an adjusted net income of \$562K. There are PPO's but no Medi-Cal patients. Building is also for sale if buyer is interested.

FRESNO: - For Sale - General Dentistry IV Sedation Practice. 2006 collections were \$1,445,18 with a \$628,376 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. New patients are referred by the existing patients and other dentists. Call for details regarding this excellent opportunity.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

CASTRO VALLEY: For Sale or Merger: General Dentistry Practice: 2006 collections were \$824K with \$250K adjusted net income. In this 1800 sq ft office there are 5 treatment rooms with room to expand an additional operatory. Intra-oral camera, Lercac and Eaglesoft software. Office refers out all ortho and endo. Owner would like to merge her practice with another or sell 1/2 interest.

REDDING: For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 active patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. In January 2008 the Record Searchlight publication "Best of the North State" acclaimed this to be the areas Best Dentist. Pictures are available. Doctor is retiring.

OROVILLE: For Sale- General Dentistry Practice. If you are a new Graduate or are looking to get away from the big city, you should look at this practice. Doctor has worked three days a week for many years and is ready to retire. 2007 Gross Production was \$343K with 98% collect. Office is modern, attractive, efficient, and computerized. 3 Ops-chairs, lights, and units are three years old. No HMO's or Govt. programs. All endo, perio, and most surgery referred out. Dr. reports over 1800 active patients with three days of Hygiene. Seller's interest in building is also available for sale. Eighteen mile away from Chico State University.

REDDING: - For Sale- General Dentistry Practice. This 2,000 sq. ft. office has 5 operatories with digital radiography and intraoral cameras. The 2007 collections were \$850K with just a 20% adjusted net overhead. There are 7 days of hygiene with approximately 2,700 active patients. The office is located in a multistory office building providing privacy while allowing all operatories to have beautiful outside views. Owner is retiring.

CARLSBAD: - For Sale - General Dentistry Practice. 1403 sq. ft. office with 4 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2007. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

LOS BANOS: - Building for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

VENTURA: - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1,350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

DINUBA: - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operatory office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

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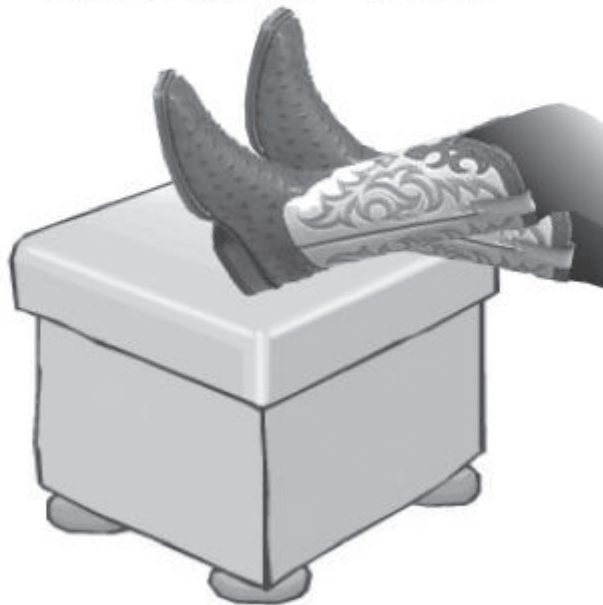
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MOTIVATED GP with experience Endodontic, Oral Surgery, implants, bone grafts invisalign periodontal and more seeking associateship PT/FT. 818-352-7202 DMD@inbox.com.

PRACTICE FOR SALE A-543 SAN FRANCISCO - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf. Price Reduced to only \$199k! Timothy G. Giroux, DDS/Broker 800.641.4179.

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PRACTICE FOR SALE WANTED - ORTHODONTIC PRACTICES. Call PPS (714) 832-0230.

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PRACTICE FOR SALE LOS ANGELES 10 ops, 5,000 sq. ft office. Net \$537,628 California Practice Sales, Inc. Phone: 714-639-2775.

NEW GRAD dentist seeking job opportunity. USC GRAD. Speak Spanish/English. Enthusiastic, Ready & willing to learn. Chris Martinez(626)922-0114

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SEBASTOPOL, CA Dental Office for lease. Great location. Wonderful town. Call (707) 829-0661.

LOOKING FOR GENERAL DENTIST for a private practice in OC with partnership option. Please call Rene Espinoza at (714) 476-7525

GENERAL DENTAL OFFICE in Stockton, N. CA. for sale. Profitable turn key practice. Great starting practice with large equity already built in. Appraised for 340k; selling for 270k. Call owner leave message @209-518-6127.

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IMPLANT PROFITS Have implant pt's? Create a new PROFIT center for your practice. I place implants @ your office. 310-601-7950.

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PALM DESERT - 8 ops, 5 Assoc. DDS's, HMO, \$141,750 mo for '07. Great Opportunity. (ACCEPTING BACK-UP OFFERS).

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LOOKING FOR A NEVADA Licensed Endodontist to work in Las Vegas once or twice a month, unbeatable compensation. Call 800-768-4879.

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2000 SQ FT DENTAL OFFICE in SACRAMENTO to share with a general dentist or other specialists. If interested email to sacdentspecialist@yahoo.com.

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SEEKING RDA/DA with FRONT OFFICE SKILLS Mission Viejo. Wed, Thu and Fri. Excellent Verbal Skills. Friendly Office DrDJCohen@yahoo.com (949) 364-1140.

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Inland Empire - Shopping center, major grocery store anchored, positioned for growth, state-of-the-art office, 3 ops, 4th one plumbed. Asking ONLY 295K!!

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NEWPORT BEACH ENDODONTIST Seeks La Quinta or Palm Springs Location for rent, sublease or group 949-351-3354.

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HYGIENIST SAN DIEGO Friendly, Motivated, Excellent Production w/9 yrs Experience (General & Perio). Let me help increase production. Email: roadster90014@yahoo.com.

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HARDWORKING motivated orthodontist looking for a FT/PT position in an orthodontic or GP practice in Los Angeles. Call 310-795-1319.

PRACTICE FOR SALE North Long Beach, 5 year old, 3 Ops, great location with high visibility. Seller motivated due to relocation. Make offer. (714) 785-1352.

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PRACTICE FOR SALE San Diego (Carlsbad) NEW Satellite Practice with 5 Ops plumbed, 2 equipped, in 1500 sf. Approx 250K collections 2006. SDPS: 760-599-7828.

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BEVERLY HILLS GENERAL DENTAL PRACTICE Assume Lease & take over 1100 square feet, four operatories, ground floor. dentist@dslextreme.com.

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IRVINE DENTAL OFFICE looking for very energetic dentist to run existing successful practice with partnership opportunity base commission 949-786-0640.

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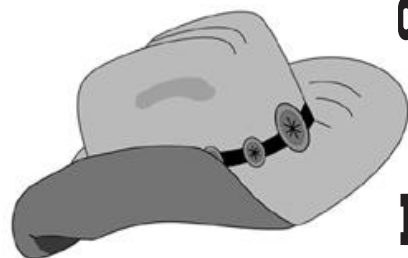


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- 3058 - San Bernardino area Practice. Across from large local hospital. 1,316 sq. ft., 3 operatories, 2 equipped. Office is modern with digital X-ray and camera.
- 3059 - Sacramento –North West area. Known as Ton and Country. GP. Est. 23 yrs. Grossing \$330k with over 50% Net profit. F.P. \$250k.
- 3071 - No. San Diego. G.P. Est. '90's. 85% PPO & Ins. Booked ahead, 6 Hygiene days.
- 3074 - Temecula Location. Specialist or GP. 1,500 sq.ft. in excellent condition. 20,000 cars pass/day
- 3076 - Bell Gardens. Store front location. 800 sq.ft., 10% Insurance 10% Cash, 80% State aid. Price Reduction \$89,000,
- 3078 - Alhambra –Location only. Free standing bldg. 1,200 sq.ft. 3 Ops. Price Reduction \$69k.
- 3079 - Newport Beach – Westcliff Established, office equipment. Only \$55,000 - within 18 months \$500k
- 3082 - Escondido Area– DDS Partnership on Sure – fire success.
- 3084 - Gardena–Location – 5 Ops equipped. Hi identity bldg. F.P. \$150k.
- 3087 - No. Hollywood – Valley Village. Emergency sale. 3 Ops. Free standing building. Established many years. Gross \$400k+, F.P. \$260k. Make offer
- 3097 - Korean GP. Seller will stay to do Ortho. Shopping center 4 Op office.
- 3098 - South San Diego – GP. State of art. 3 ops, room for more. Grossing \$647k. 4 day hygiene. Upscale office and clientel. Net \$200k plus.
- 3099 - Emergency-San Diego ORTHO. High fees. Upscale office. Low overhead. Grossing \$450k.
- 3101 - South Orange County. HMO/GP. State of art equipped paperless office. Grossing \$1,037,000. Absentee Seller.
- 3102 - Long Beach (Bixby Knolls) upscale area. GP 1,600 sq.ft. 4 Ops. FP \$275k
- 3108 - Palm Springs/Palm Desert GP. Grossing \$1.2mil. 4 Ops. F.P. 50% \$600k
- 3109 - Pico/Wilshire near Hoover. GP Grossing \$100k. Hispanic area. 4 Ops.
- 3110 - Marino Valley/Perris GP. Grossing \$300k+. 3/Ops. Est. 20 yrs.
- 3112 - Lancaster/Palmdale. GP - Est. 40 yrs Grossing \$600k+. 6 Ops in 3,000 sq. ft. Rent \$2,500/month. Full Price \$550k
- 3113 - Corona – GP. Grossing \$400k+.
- #111 - \$10,000,000 Possible. Starting 18 months from now. 2 Large Group practices within 15 miles of each other in L.A. Now Grossing \$7.5 mil. Register your interest with your bank statement – Tom Fitterer

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