

THE Dental Trader

ANAHEIM CDA CONVENTION: MAY 3-6

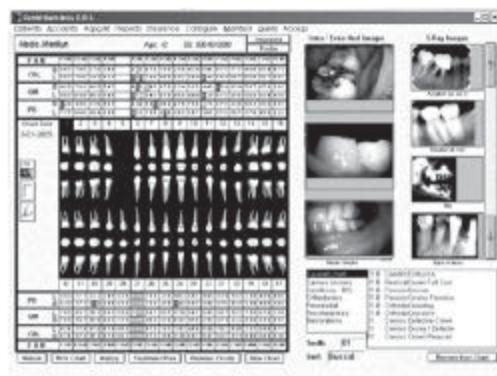
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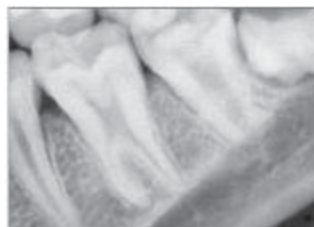
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D&M

PRACTICE SALES AND LEASING



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county. Computerized G.P. & condo for sale. (4) ops. Nice equipt. Mixed pt. base. Gross \$500K+/yr. **PENDING**

KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a shop ctr with major anchors. Busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect approx. \$500K on (4 1/2) day wk. **PENDING**

BAKERSFIELD #17 - (3) op computerized G.P. Shop. ctr. location w excellent exposure/visibility. (2) ops eqt'd, 3rd plumbed. Gross Collect. \$300K+/year on 3-3 1/2 days/wk. Cash/Ins. only! Could double pract. by keeping referrals in house. Sale includes all Acc't Rcv. for immediate Buyer cash flow. **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

BELLFLOWER - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Open one yr & is just starting to reach it's potential. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. Office is primed and ready to take off. **NEW**

ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled & is gorgeous. (5) fully eqt'd ops; 6th op is plumbed. Computerized, intra oral camera, zoom & Pano eqt'd. Cash/Ins. with some PPO's. 2006 Gross collections approx. \$600K.

ENCINO #3 - (4) op computerized G.P. (3) ops eqt'd w new Belmont eqt, 4th op plumbed. In a prof. bldg. Digital x-rays, Zoom light, computerized ops, intra oral camera, etc. Gross collect \$800K+/yr on a (4) day wk. Mixed pt. base. **NEW**

HAWTHORNE - (4) op computerized G.P. (3) ops Eq't'd. (1) plumbed. Mixed pt. base. Approx. (40) new pts./mos. 2006 Gross Collect. approx. \$372K. \$5K+/mos Cap cks.

SAN GABRIEL VALLEY - (4) op computerized G.P. & medical/dental bldg. for sale. G.P. is a one year old startup with mixed pt base. There is approx \$1,100/mos in Cap checks. Bldg. is 6,000+ sq ft & has (4) units. One unit is the DDS office. Here's your chance to buy a new, growing practice & a bldg; plus be a Landlord, instead of paying rent to one. **NEW**

VALENCIA #1 - (3) op turnkey office with some pts. Equipt is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Rcv. (A/R's) included for buyer cash flow.

VALENCIA #2 - Unique, opportunity to practice ideal dentistry. Located in an upscale shop. ctr. Excellent exposure, visibility, signage and parking. The practice is 5 years old and recently relocated to a newly built out suite with new state of the art equipt. This opportunity consists of three separate revenue sources: 1) The Practice with 2006 Gross Collect approx. \$900K 2) A Cerec Eq't'd Lab & 3) A newly opened Dental Assisting School. **NEW**

YAN NUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per mos. Located in a freestanding bldg on a main St. **NEW**

ORANGE COUNTY

SOLD OUT - Room for your Orange County Listing available.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

CENTRAL COAST #1 - (4) op computerized G.P. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SAN BERNARDINO COUNTY

UPLAND - Gorgeous buildout with state of the art eqt'd. (3) op computerized G.P. in a shop ctr. New/newer equipt. Computerized & networked ops & digital x-ray equipped. Turnkey with some bonus charts. **SOLD**

SAN DIEGO COUNTY

EAST SAN DIEGO COUNTY - (3) op computerized G.P. located in a shop. ctr. in a high growth area. Collect. \$420K+/yr. Cash/Ins/PPO pt. base. **NEW**

LA MESA - (5) op computerized G.P. Newer eqt. including digital X-rays & Pano, Dextrix s/w, a Sapphire light, & an intra oral camera. Cash/Ins/PPO. 30+ new pts/mos. 2006 Collections approx. \$1.1M on a 3 1/2 day wk. **SOLD**

NATIONAL CITY - (3) op turnkey office; no charts. In a free standing bldg. Excellent exposure/visibility. New eqt. Opp. for bldg. purchase. **NEW**

POWAY - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Sale includes an active phone # & yellow page ad. **NEW**

SAN MARCOS #1 - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other.

SO. SAN DIEGO COUNTY - (3) op computerized G.P. w some Ortho. In a single story prof bldg. w signage. Pano & digital x-ray eqt'd. Mixed pt base. Cap check approx. \$2,500/mos. Collections \$400K-\$450K/year. **NEW**

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

VENTURA COUNTY

CAMARILLO - (4) op turnkey office located in a shop ctr. Being sold as a turnkey with some bonus charts. Priced below buildout & equipt cost. **SOLD**

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Many referrals available from M.D.s/Rx. Cash/Ins/PPO. Annual Gross \$80-90K p.t. Low overhead/high net. Great starter or second office. **NEW**

MOORPARK - (4) op computerized G.P. in smaller prof bldg. Intra oral camera & Casey Ed. System. Pt. base mostly Cash/Ins & PPO w a small amt. of Denti-Cal. Collects \$10K-\$15K/mos p.t. Moorpark is booming. A f.t. D.D.S. will make this pract. skyrocket! **NEW**

OXNARD #2 - Pride of Ownership G.P. & Condo for sale. 1,209 sq ft condo & start-up pract. (3) op office; (2) ops fully eqt'd w new ADEC eqt, 3rd plumbed. Computerized, intra oral camera & sapphire light eqt'd. Initial launch completed. Office is ready for a Buyer to take over & build their ideal pract. Own your own pract. & real estate. Combined price below \$350K. **NEW**

OXNARD #3 - (4) op computerized G.P. (3) ops eqt'd 4th plumbed. Gross Collections \$300K/year on a (3) day/wk. Mixed pt. base. Cap check approx. \$1,000/mos. 35-40 new patients per month. **NEW**

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SAN DIEGO-HILLCREST—3 fully-equipped ADEC Ops (including new ADEC Sterilization Suite!) In this established FFS practice, situated in Prof Bldg. New carpet, paint, upgrades in 1350 sq.ft. **Asking only 295K!!**

SAN DIEGO-OCEANSIDE—GREAT Location just off I-5 Fwy in busy retail center. This GP is only 9 years old and updated with digital X-Rays and newer computer system. 4 Ops in 1200 sq.ft Insurance/Self-Pay/PPO. Owner anxious to sell offers!! **PRICE REDUCED TO 395k!!**

SAN DIEGO-PACIFIC BEACH—VERY desirable Beach Community. This **GENERAL** Practice is just off the I-5 Fwy and situated in Prof. Bldg. Estab. 1990. 3 fully equipped Ops. Call for details! **PRICE REDUCED TO 220K!!**

SAN DIEGO-ESCONDIDO—5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. Offered for 785K!

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SAN DIEGO-LA MESA—Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO-HILLCREST—Well-established **PERIODONTAL** Practice. Refers out Implants. All Insurance and Self-Pay. 5 equipped Ops in 2750 sq.ft. Transition available.

SAN DIEGO-EL CAJON—NEW LISTING!! Situated in very busy retail location, this 10 year-old **GENERAL** Practice has a patient base comprised of FFS, PPO and MediCal. 4 Ops. Panorex. Asking 650K.

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-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

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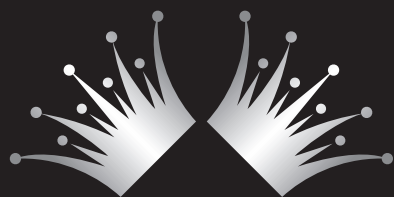
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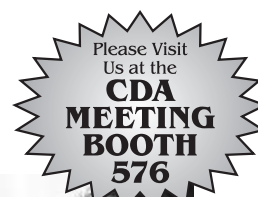
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BAY AREA

A-2984 BAY AREA - Dentist interested in sharing dental office. Great opportunity for a dentist who desires to practice in a state of the art facility. **Call for Details**

A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. **Call for additional details!**

A-497 SAN FRANCISCO - GP Stonestown. Collections of \$175k! 1120 sf office w/ 2 fully equipped op - Room for 2 add'l ops. Mix of insured/PPO Patients. **\$100k**

NEW! A-515 SAN FRANCISCO - NEW State of the Art GP. 1,100 sf, 3 ops. **\$275k**

B-2945 OAKLAND - 30 years established, 5 op 2000 sf office in great location. **\$225k**

B-2968 SAN PABLO - Great Starter practice, 100% private/ins patients. Office has 4 ops, 1450 sf. Real Estate also available. **\$65k**

B-453 OAKLAND - Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200k. **\$310k**

B-2975 EAST BAY - Part of group practice, 33 years of goodwill, 3 Fully equipped, + 1 hygiene, 3 - 4 Doctor Days worked per week, 2 Days of hygiene per week. **\$550k**

B-467 EAST BAY - 50% interest in practice, grosses in the \$800k range. **\$385k**

B-4711 OAKLAND GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. **\$290k**

B-492 SAN RAMON - GP - 960 sf office on major thoroughfare. 3 ops. Gross over \$400k. **\$150k**

NEW! B-4911 CENTRAL CONTRA COSTA - 1106 sf, 3 op GP office in excellent location **\$240k**

NEW! B-501 OAKLAND - GP Downtown location, long established w/ collections of \$540K +. Insured/Cash Only. Fully equipped 3.5 ops w/ rm for 1 add'l op **\$350k**

NEW! B-5131 WALNUT CREEK - GP 3 op, 1000 sf office w/ good visibility, easy access. **\$200k**

C-464 CENTRAL MARIN - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

C-4851 PETALUMA GP, 1550 sf, 4 ops **\$625k**

BAY AREA CONT.

C-2964 SOLANO COUNTY - GP with nearly 3,000 sf office, 6 ops plumbed for 2 add'l. **\$820k**

NEW! C-510 FAIRFIELD - GP, 3 op office near shopping and hospital. **\$225k**

D-403 SAN JOSE - GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice office located in prime commercial area. **\$225k**

D-455 CAMPBELL - GP, practice grosses in the 1 million range. 7 ops. **\$785k**

D-437 FREMONT - Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course. **\$295k**

D-2939 SAN JOSE NEAR EASTRIDGE - 1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k**

D-489 HOLLISTER - GP, 1800 sf, 3 ops - plumbed for 2 add'l. In the heart of downtown **\$280k**

D-493 FREMONT - GP, 1150 sf, 3 ops, plumbed for 1 add'l. **\$150k**

D-474 LOS ALTOS - Facility/asset sale. 2100 sf 6 ops. **\$225k**

D-496 UNION CITY - Facility only, 1578 sf with 4 ops in retail shopping center on main thoroughfare in desirable commercial neighborhood. **\$200k**

NEW! D-502 HAYWARD - Well est. GP w/ coll. of \$484k in '06. Mostly insured/Cash patients. Refers out all Endo. 3 fully equipped ops. **\$325k**

NEW! D-504 CARMEL - 860 sf, 3 op facility now available. Ready to move in. **\$75k**

NEW! D-505 SARATOGA - Well respected 1500 sf, 4 op quality practice in desirable neighborhood. **\$295k**

NEW! D-509 SAN JOSE - GP, 3 op office, prof bldg in health care neighborhood. **\$195k**

NEW! D-511 LOS GATOS - Well established GP, 1,300 sf, 3 op office **\$625k**

NORTHERN CALIFORNIA

E-478 SO. SACRAMENTO - GP, near I-5 pocket area, seller retiring. Approx 1500 sf w/4 ops. Collections of \$327k in 2005. **\$175k**

NORTHERN CALIFORNIA CONT.

E-495 SACRAMENTO/FOOTHILLS AREA - Large GP, 4000 sf, 14 op office in highly visible neighborhood. **\$625k**

E-428 SACRAMENTO - Long established GP, located in 1045 sf 3 op office. **\$350k**

E-420 SACRAMENTO - GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$300k**

E-423 CARMICHAEL - Well estab GP in 1,345 square feet and consists of 4 fully equipped ops. **\$335k**

E-487 GREATER SACRAMENTO - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. **\$195k**

E-460 ROSEVILLE - GP, Large capitation practice w/ Gross Receipts at \$1.8 mill. **\$1.2m**

E-483 SACRAMENTO - Established practice w/ collections of \$644k in 2005. 4 ops, plumbed for 2 additional. Prime mid-town location. **\$475k**

E-484 SACRAMENTO/CITRUS HEIGHTS - GP, 1100 sf office w/ 2 fully equipped ops. Mostly HMO patients. **ONLY \$70k**

NEW! E-506 SACRAMENTO - Long Est. GP Coll'd \$658K in 2006. Busy area near major shopping center. **\$375k**

NEW! E-512 SACRAMENTO - GP, Insured/Private Pay patients. 2,100 sf w/4ops. **Call for details!**

NEW! E-519 FAIR OAKS - GP, Collections of \$584k in 2006. 1550 sf, 6 ops. **ONLY \$420k**

NEW! E-521 ROSEVILLE - Facility Only in growing Roseville area. 1080 sf, 4 fully equipped ops in dental professional bldg. **Call for details!**

NEW! E-523 PLACERVILLE - GP, 4 ops now available. **Call for details!!**

NEW! E-524 SACRAMENTO - GP, 8 ops, well established. Coll. in '06 exceed \$1.5m. **\$995k**

F-326 EUREKA AREA - GP, Long established practice. Seller Retiring. Nicely appointed 1250sf w/3 ops. Insured/Cash Pts only. Collected \$604k in '04 w/6 wks vac. **REDUCED! \$250k**

G-456 YUBA CITY - GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

G-476 CHICO - GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Addec. Desirable location. **\$250k**

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NORTHERN CAL CONT.

G-395 CHICO — Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **\$300k**

G-443 CHICO — GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range. **\$475k**

H-481 NORTHERN CALIFORNIA - GP, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. \$340k**

REDUCED! H-386 SONORA — GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! Asking only 50% of Gross Receipts! \$620k**

H-2916 GOLD COUNTRY— 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/ transition. **\$260k**

NEW! H-508 NORTH TAHOE - GP, remarkable practice, 4 op, 1200 sf office, main thoroughfare. **\$100k**

CENTRAL VALLEY

I-2959 CENTRAL VALLEY— Long established, GP 3 ops. **\$165k**

I-4701 STOCKTON— GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **\$960k**

J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$150k**

J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **\$495k**

J-439 LAKE ISABELLA—GP, Long established in Kern River Valley a beautiful four season's resort area. **\$165k**

J-449 FRESNO/CLOVIS—GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **\$550k**

NEW! J-516 FRESNO - GP, desirable North East Area, Med Prof. Bldg, 1500 sf w/4 ops. Mostly Insurance. Collections of \$506k in '06 **\$350k**

CENTRAL VALLEY CONT.

J-499 VISALIA AREA - Two GP practices available to be purchased together or separately. Both practices have mix of denti-cal & insured patients. One is 1650 sf w/ 4 ops and the other approx 4000 sf w/5 ops & rm for 1 add'l op. Combined coll. Of \$1.5m. Cash flow in excess of \$750k for owner/operator. **\$900k**

SOUTHERN CALIFORNIA

K-347 ENCINO - GP Located in new office on main street. All new equipment! **Only \$395k!**

K-466 NORTHRIDGE - GP Long Established practice. Located in a Professional building. Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k**

NEW! K-517 SAN DIEGO- GP, 1000 sf, 3 ops. Exc. Central Location **\$260k**

NEW! K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95K**

ARIZONA

Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k**

Az-430 GLENDALE— Leasehold improvement practice. Large 6 op office. **\$180k**

Az-433 SCOTTSDALE— Nice new 1100 sf, 3 op FFS practice. **\$235k**

Az-477 LAKE HAVASU CITY - GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. **Call for Details!**

Az-486 TUCSON — GP, 1000 sf, 3 op office **\$175k**

NEVADA

R-434 RENO - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **REDUCED TO ONLY \$140k**

NEW! R-514 RENO - 1,600 sf, 4 op office near care facility. Call for details!

LV-398 LAS VEGAS - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **\$450k**

NEVADA CONT.

LV-472 LAS VEGAS—GP spectacular and spacious office w/sophisticated décor 2,600 sf, 5 ops. **\$690k**

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. **\$400k**

NEW! LV-490 LAS VEGAS - Top of the Line GP in fast growing retail shopping area. Nearly 3000 sf with 9 ops. **\$610k**

OREGON

NEW! F-482 COOS BAY, OREGON— GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Call for Details!**

SPECIALTY PRACTICES

A-2980 GREATER BAY AREA—Ortho, long established. **\$400k**

E-387 ROSEVILLE—Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$150k**

Az-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **\$175k**

Az-411 PHOENIX AREA—Oral Surgery, Well-established, upscale practice, 1350 sf w/ 4ops. Gross receipts in the \$875k range. **\$650k**

B-462 ANTIOCH — Pedo, established practice. Grosses in the mid \$300k. **\$200k**

NEW! B-4751 EAST BAY—Perio & Implants, 770 sf, 3 op off. **\$125k**

NEW! I-4981 CENTRAL VALLEY—Ortho, 2 practices, 3200 sf w/6 bays & 1400 sf w/4 bays. Call for details **\$745k**

NEW! E-507 SACRAMENTO—Ortho, 2500 sf, 6 chairs in 2 bays. Call for details. **\$295K**

NEW! B-520 EAST BAY—Ortho, 1500 sf, 6 chairs in open bay. 2 story Prof. Bldg **\$175k**

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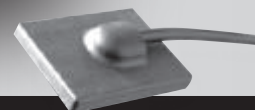
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SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Well established practice in desirable area of Santa Barbara collects \$800,000 per year on four days per week with strong net income. No welfare, no capitation, no advertising. Four and one-half days per week of hygiene. Three operatories. Seller refers all oral surgery, all perio surgery, all ortho and difficult endo. Office condo could be leased or purchased. Good potential for continued growth. Asking \$695,000.

MOORPARK FEE FOR SERVICE PRACTICE FOR SALE: Great location with excellent visibility in retail location. Collects \$850,000 per year with a 40% net income. Five equipped operatories with chairside computer entry, digital x-ray, intra-oral cameras with imaging system and panoramic x-ray. Refers all endo, all perio surg, all ortho and most oral surgery. Asking \$800,000. **SALE PENDING**

SANTA BARBARA CLINIC PRACTICE FOR SALE: High traffic shopping center location with ten equipped operatories and one additional operator that is plumbed but not equipped. Capitation checks of \$13,000+ per month and substantial new patient flow. Collections of \$1,100,000 per year on an absentee basis. Owner is present in the practice for not more than three hours per week. Huge upside for owner/operator. Asking \$1,100,000 including all accounts receivable.

WESTWOOD GENERAL PRACTICE: Patient charts, charts and more charts! Upscale 51 year old practice for sale in Westwood. Exceptional facility with 180 degree city views from all three operatories in the best location within a Class A building. Only dentist in the building. Large new patient pool with 35+ new patients per month. 2006 collections were over \$370,000 with a net income of more than \$180,000. Immediate sale possible. Seller is willing to stay for a transition period. Asking \$335,000. **SALE PENDING**

NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE: Strip center location with huge sign on a main street through North Hollywood. Collections of \$530,000+ with no capitation, 10% Denti-Cal, 30% cash and the balance PPO insurance. Five equipped operatories with room to expand. Seller works one day per week with associate coverage for four days per week. Asking \$450,000. **SALE PENDING**

LOS ALAMITOS GENERAL PRACTICE FOR SALE: Located in a smaller professional building, this three operator practice collects \$155,000 per year on 24 hours per week. No Denti-Cal, no cap, and the only PPO accepted is Delta. Seller refers out all endo, all perio, all oral surgery and all ortho. Asking \$125,000.

AGOURA HILLS ORTHODONTIC PRACTICE FOR SALE: Long established practice with 25 years of goodwill in the community. Collects \$430,000 per year on three and one-half days per week. Four chairs in a bay with an additional private operator. Seller wants to stay for a smooth transition. Asking \$216,000.

VENTURA COUNTY ENDODONTIC PRACTICE FOR SALE: Collects \$425,000 per year with a net income of \$250,000+ per year on four days per week. Seller does not accept any plans. Fee for service practice. Two equipped operatories with digital x-ray and Global microscope. Third operator plumbed but not equipped. Asking \$250,000.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking \$289,000.

PICO RIVERA CLINIC PRACTICE FOR SALE: New location with exceptional visibility on busy corner within one block of the 10 freeway. Three equipped operatories and three additional operatories that are plumbed but not equipped. Seller has only been working two days per week due to other commitments. Current collections average \$18,000 per month on two days per week. Asking \$250,000.

LAKE ISABELLA GENERAL PRACTICE FOR SALE: Long established fee for service practice collects over \$150,000 per year on three days per week. Tremendous potential for growth for the right individual. Three operatories in a free-standing building. Asking \$75,000.

NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Long established, quality oriented, fee for service general practice consistently collects \$850,000 per year with no marketing, no welfare and no capitation. Strong hygiene recall. Located in a one-story professional building with good equipment and facility. Seller will stay one day per week, at buyer's option.

GARDENA CLINIC PRACTICE FOR SALE: Collects \$900,000+ per year with good net income. The office is located in a major retail center and has 5 equipped operatories and 2 additional operatories that are plumbed but not equipped. 60% Denti-Cal. No capitation. Absentee operated practice with potential for substantial growth with an owner operator. Asking \$750,000 including accounts receivable.

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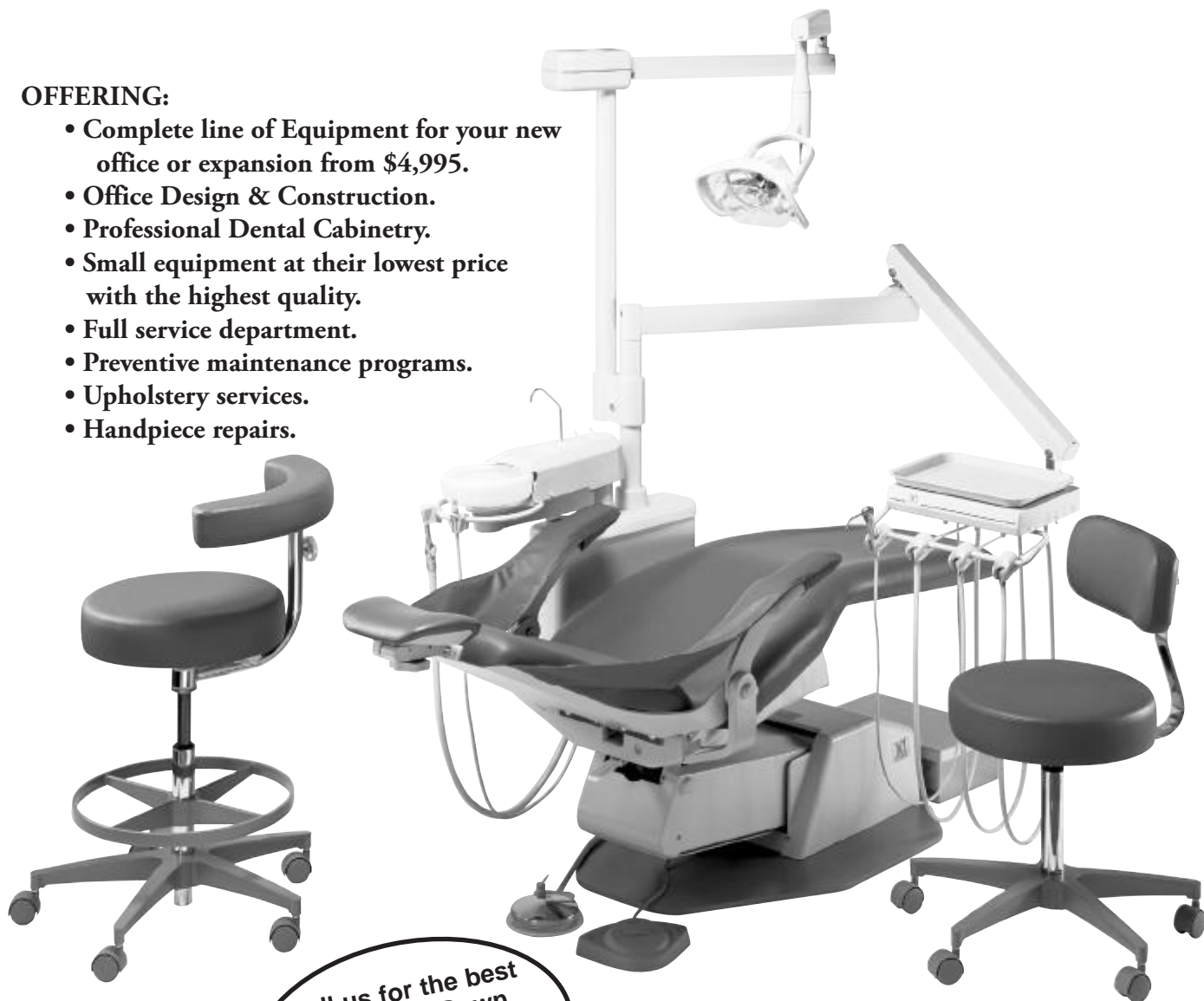
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FRESNO: For Sale -General Dentistry Practice. Well-established practice has been in its present location for the past 24 years. There are 4 equipped operatories in a nicely decorated 1495 sq. ft. office. Specialized Equipment includes, Laser, Intraoral Camera, Panoramic X-ray and Digital X-rays. the software is Softdent purchased in 2005. Four days of hygiene with 9 pts/day seen per hygienist. Gross receipts in 2004 were 548K with an adjusted net income of 203K. Doctor retiring after 35 years.

YREKA: For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 5 1/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

SAN JOSE: For Sale- General Dentistry Practice. Priced for immediate sale- Owner has disability and will not be able to return. The practice has 3 Tx rooms in 1,510 sq. ft. Orthodontic and Perio routinely referred out. A great opportunity for ownership. Gross Receipts for 2005 \$567K with an adjusted net income of 140K.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

VENTURA: For Sale - General Dentistry Practice. NEW GRADS DON'T MISS THIS SALE PRICE LESS THAT START-UP COSTS. Established Family, and Cosmetic practice is located in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old). 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg..

SANTA BARBARA: For Sale - Pediatric Practice. Two treatment rooms, plumbed for a 3rd in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating.

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

WEST VALLEY: For Sale - General Dentistry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patients, 5 1/2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

ROSEVILLE: For Sale - General Dentistry Practice. This 2400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2005 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs.

RIVERSIDE COUNTY: NEW - For Sale - General Dentistry Practice. This practice has been in its present location for the past 40 years. 2005 gross receipts \$488K on a 3 1/2 day workweek with an adjusted income of \$194K. The overhead is only 53%. There are 5 operatories, 3 that are equipped. Dentrix software, electric handpieces, intra-oral cameras. Owner is retiring.

SAN RAFAEL: NEW - For Sale - General Dentistry Practice. The office is 800 sp. ft. with 3 operatories. Dentrix software. There are 3 days of hygiene with 8 patients seen per day by hygienist, 1,100 active patients. Owner is relocating.



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GLENDORA: For Sale - General Dentistry Practice. This practice has been in its present location since 1966. It consist of 1000 sq. ft. office with 3-fiber optic equipped operatories. Dental Sof software. Gross receipts for 2005 were \$266K, with an adjusted net income of \$107,903.00. Doctor is retiring.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

SACRAMENTO: For Sale - General Dentistry Practice. Four operatories in 1,350 sq ft. There are six and a half days of hygiene available per week. Gross receipts in 2005 were \$650K with an adjusted net income of \$240K. Practice was started in 1975 and has operated in its present location for 18 years. - **BUILDING ALSO FOR SALE.**

EL DORADO HILLS: For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

STOCKTON: For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj... net income. Will consider all offers.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx.. \$300K adj... net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

DAVIS: For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene. approx.. 2,600 active patients. 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. Available Immediately.

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COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

MODESTO: For Sale- General Dentistry Practice. This excellent practice has 2006 gross receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene in the 6 operator, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

LAGUNA HILLS: For Sale - General Dentistry Practice. This 3 operator office was started by owner in 1969 and has 5 days of hygiene. It has been in its present location for 12 years. 2005 GR. were 600K. The practice is located in a highly desirable affluent area. Software is Easy dental and Trojan. Owner is retiring.

MILPITAS: For Sale - General Dentistry Practice. This four operator office is located in an area of high visibility. 2005 gross receipts were \$786K with a \$310K adjusted net income. There are 5 days of hygiene and approximately 1,500 active patients. Dentrux software, intraoral camera and Panoramic X-ray. Owner is relocating.

SANTA CRUZ CO.: NEW - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipping two additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

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LAGUNA BEACH-3 eq. ops. in a 1,400 sq. ft. suite located in a single story, free standing bldg. Located on PCH, near the beach. Ample off street parking. 57 years of Goodwill. Computerized office w/ Intra Oral camera. 65% insurance, 30% cash & 5% cap. Assignable PPO plans. Seller is working 2 dys/wk w/ an Assoc. working 2 dys/wk. Collected approx. \$397,339 in 2006. **BUYER'S NET OF \$110,129.**

RAMONA-5 eq. ops in 1,600 sq. ft. single story, free-standing, duplex bldg. Great location with 45 yrs of Goodwill. Rapidly growing area. 60% insurance & 40% cash. Seller works 1.5 dys/wk with 6 dys/wk of Hygienists Plus Assoc. working 4 ½ dys/wk. approx 57-62 new patients/month. Projecting approx. 1,238,664 for 2006. **BUYER'S NET OF \$357,488.**

SAN DIEGO-3 eq. ops. in a 1,841 sq. ft. suite in a Dental bldg. This is a GP practice for an experienced restorative doctor! Solid referral base & a personable staff. 90% cash & 10% insurance. 17 Yrs of Goodwill. Seller is working 4 dys/wk w/ 1 Hygienist working 4 dys/wk. Intra Oral camera. Projecting approx. \$1,102,692 for 2007. **BUYER'S NET OF \$435,684.**

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BUYER'S NET OF \$435,684.

WEST HILLS-5 eq. ops. in a spacious 2,280 sq. ft. suite located in a 3-story med/dental bldg. Great location near 101 & Topanga Canyon. Bldg has large free parking structure. Computerized office w/ 2 Intra Oral cameras. 62% insurance, 30% cash, & 8% CAP. Seller is working 1 dy/wk, w/ 2 Assocs. working a total of 5 dys/wk. Collected \$720,909 in 2006.

BUYER'S NET OF \$139,996.



CHINO-4 eq. ops. in a 1,600 sq. ft. suite in a one-story free standing med/dental bldg. Area is growing. Computerized office with Intra Oral Camera & Digital X-ray. Great, long-term staff & loyal patient base. 20 Yrs of Goodwill. Income stream is approx 70% insurance & 30% cash. Seller is working 4 days/wk seeing 8-12 patients/day. 2 Hygienists working a total of 4 dys/wk. Collected \$591,193 in 2006.

BUYER'S NET OF \$186,598.

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BEVERLY HILLS-5 eq. ops. in a 1,650 sq. ft. in a 5-story medical/dental bldg. High income patients and an exciting place to practice. Number of high profile patients. Income stream is approx. 100% cash. Seller is working 4 days/wk seeing approx. 15-16 patients/day. Collected approx. \$1,263,163 in 2006. **BUYER'S NET OF \$316,192.**

BRENTWOOD/LOS ANGELES-3 eq. ops. in a 1,080 sq. ft. suite in a 2-story bldg. Good location in Brentwood on a busy corner with parking on site! Computerized office with Intra Oral Camera & Digital X-ray. 18 Yrs of Goodwill. 75% insurance & 25% cash. Seller is working 4 dys/wk seeing an average of 5-8 patients/day. 1 Hygienist working 2 dys/wk. Projecting approx. \$944,876 for the 2007 Corporate Year. **BUYER'S NET OF \$151,875.**

BURBANK-2 eq. ops. in a 900 sq. ft. suite located in a Multi story Med/Dental building. Established 8 yrs as a dental practice. Office is completely wired for computer networking. Leasehold improvements and equipment only.

HAWTHORNE-7 eq. ops. & 1 plumbed/not equipped op. in a 2,700 sq. ft suite in a 5-story medical bldg. Good staff, good patients & years of good will. Income stream is approx. 51% insurance, 30% cash, 2% medical & 17% capitation. Seller is working 2 days/wk seeing approx. 12-14 patients/day. Collected approx. \$870,714 in 2006. **BUYER'S NET OF \$144,584.**

LONG BEACH-3 eq. ops. & 1 plumbed/not equipped op. in a 1,350 sq ft 2-story medical/dental/professional bldg. Good location near St. Mary Hospital, Visible signage on bldg, low overhead, and high net. 14 Yrs of Goodwill. 35% insurance, 30% cash & 35% medical. Computerized office w/ Intra Oral Camera & Digital X-ray. Seller is working 3 1/2 dys/wk. Collected approx. \$327,919 in 2006. **BUYER'S NET OF \$109,209.**

LOS ANGELES-4 eq. ops. in a 1,500 sq. ft. suite in a 6 story med/dental bldg near the Miracle Mile area in Beverly Hills. Income stream is approx 50% insurance, 40% cash & 10% Medi-Cal. Seller is currently working 4 1/2 days/wk seeing approx 9-10 patients/day. Collected approx. \$887,037 in 2006. **BUYER'S NET OF \$224,534.**

LOS ANGELES-3 eq. ops. & 1 plumbed/not equipped op. in a 1,500 sq. ft. suite in a single story bldg. Practice is in a business enterprize zone (Buyer will be reimbursed 50% of employee's salary). 1 Intra Oral camera. Income stream is approx 70% insurance, 20% cash, & 10% medical. Seller is currently working 1 day/wk seeing 6-7 patients/day. Collected approx. \$86,234 in 2006.

LOS ANGELES-3 eq. ops. in a 1,050 sq. ft. suite in a multi-story building in the heart of LA off the 10 freeway. Low Rent for Area. Leasehold improvements & equipment only.

SAN FERNANDO-6 eq. ops. and 1 not eq. op. in a 3,200 sq. ft. spacious suite, located in a single story free standing building. Seller manages and diagnosis Perio 1 day a month with 2 associates working a total of 5 days a week. Attracting 60 new patients per month. Income stream PPO insurance 65%, cash 20%, medical 5%, cap 10%. Long term knowledgeable staff. Collected approx. \$393,704 in 2006. **BUYERS NET OF \$97,742.**

VALLEY VILLAGE-5 eq. ops. in a 1,500 sq. ft. suite in a 2-story med/dental bldg. Good signage, good location on busy Blvd., free parking = Ortho next door -x-ray lab in bldg. Leasehold improvements & equipment only.

VALLEY VILLAGE-4 eq. ops. in a 1,280 sq. ft. suite located in a single story, free standing bldg. Good location next to the corner, great signage. Low Rent for Area. Established 6 yrs as a dental practice. Leasehold improvements & equipment only.

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Maria Silva, V.P.

WEST HILLS-5 eq. ops. in a spacious 2,280 sq. ft. suite located in a 3-story med/dental bldg. Great location near 101 & Topanga Canyon. Bldg has large free parking structure. Computerized office w/ 2 Intra Oral cameras. 62% insurance, 30% cash, & 8% CAP. Seller is working 1 dy/wk, w/ 2 Assocs. working a total of 5 dys/wk. Collected approx. \$720,909 in 2006. **BUYER'S NET OF \$139,996.**

WESTCHESTER-3 eq. ops. in a 700 sq. ft. suite in a single story med/dental bldg. 54 yrs goodwill, caring dentist & good staff. Income stream is approx 70% insurance & 30% cash. Seller is currently working 3 days/wk seeing approx 8-12 patients/day. Collected approx. \$548,736 in 2006. **BUYER'S NET OF \$179,948.**

ORANGE COUNTY

GARDEN GROVE-4 eq. ops. & 2 denture room/eq. ops. in a 2,560 sq. ft. suite in a single story shopping center. Good location in the heart of OC. Computerized office w/ Intra Oral Camera. Long term, loyal patient base. 40% insurance, 20% cash & 40% Medi-Cal. Seller is working 3 ½ days/wk. Projecting approx. \$291,726 for 2006. **BUYER'S NET OF \$54,624.**

LA HABRA-4 eq. ops. in 1,707 sq. ft. spacious suite, located in a single story strip shopping center. 14 Yrs of Goodwill. 70% Cash, 15% Insurance, 15% CAP practice. Seller works 3 dys/wk with 2 Assoc. working a total of 2 dys/wk. Patient Charts are included but not guaranteed. Projecting approx. \$182,364 for 2007.

LAGUNA BEACH-3 eq. ops. in a 1,400 sq. ft. suite located in a single story, free standing bldg. Located on PCH, near the beach. Ample off street parking. 57 years of Goodwill. Computerized office w/ Intra Oral camera. 65% insurance, 30% cash & 5% cap. Assignable PPO plans. Seller is working 2 dys/wk w/ an Assoc. working 2 dys/wk. Collected approx. \$397,339 in 2006. **BUYER'S NET OF \$110,129.**

LAGUNA HILLS-5 eq. ops. in a 1,700 sq. ft. suite in a two-story bldg., 2nd floor location with a modified gross lease. Only dentist in shopping center, exclusivity, digital x-rays & monitors are set up to be networked. Income stream is approx. 70% insurance, 29% cash & 1% medical. Seller working M-Th in the morning & F in the afternoon, seeing 8-10 patients/day. Collected approx. \$813,754 in 2006. **BUYER'S NET OF \$245,776.**

MISSION VIEJO-2 eq. ops. & 1 plumbed not eq. op. in a 1,000 sq ft 3-story medical/dental bldg. Comp. vacuum, separate room, SS White X-ray control panel is non-functional to be connected to any X-ray, 3 ops plumbed for H2O2, seller owns nitrous tanks but does not use nitrous. Income stream is approx 80% insurance & 20% cash. Dr is working 4 days/wk seeing approx 6-8 patients/day. Projecting approx. \$270,744 for 2007. **BUYER'S NET OF \$93,774.**

NEWPORT BEACH-3 eq. ops. in an 851 sq. ft. suite in a multi-story med/dental bldg. Seller is working 1 day/wk with an associate working 3 days/wk. Income stream is approx 100% cash. Collected approx. \$472,736 in 2006. **BUYER'S NET OF \$90,140.**

NEWPORT BEACH-3 eq. ops. in an 1,237 sq. ft. suite in a multi-story med/dental bldg across from Hoag Hospital. Good area. Mercury free office with state of the art equipment. Income stream is approx. 30% insurance & 70% cash. Seller is working 3 days/wk seeing approx 8-10 patients/day. Collected approx. \$785,495 in 2006. **BUYER'S NET OF \$183,303.**

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SANTA ANA-5 eq. ops. & 1 plumbed/not equipped op. in a 2,500 sq. ft. suite. 2-story medical/dental bldg. Income stream is approx. 45% insurance, 45% cash, 6% Medicaid & 4% capitation. Seller is working 3½ days/wk seeing approx. 6-8 patients/day. Projecting approx. \$150,667 for 2006. Household improvements, equipment & all patient charts included.

RIVERSIDE & SAN BERNARDINO COUNTIES

CHINO-4 eq. ops. in a 1,600 sq. ft. suite in a one-story free standing med/dental bldg. Area is growing. Computerized office with Intra Oral Camera & Digital X-ray. Great, long-term staff & loyal patient base. 20 Yrs of Goodwill. Income stream is approx 70% insurance & 30% cash. Seller is working 4 days/wk seeing 8-12 patients/day. 2 Hygienists working a total of 4 dys/wk. Collected approx. \$591,193 in 2006. **BUYER'S NET OF \$186,598.**

HEMET-4 eq. ops. in a 1,252 sq. ft. suite in a one-story medical/dental bldg (De Anza Prof. Bldg.). 37 years of goodwill, long-term staff, & is the only DDS in building. 38% insurance (only 1 PPO) & 62% cash. Seller is working 4 dys/wk & a Hygienist is working 1-2 dys/wk. Collected approx. \$332,678 in 2006. **BUYER'S NET OF \$83,652.**

RANCHO CUCAMONGA-3 eq. ops. in 1,100 sq. ft. suite located in a shopping center. Area is rapidly growing. Turn Key Office. Computerized suite with Intra Oral Camera & Digital X-ray. Seller recently added 4 CAP plans. Equipment is approx. 1 yr old. Projecting approx. \$318,696 for 2007.

SAN DIEGO COUNTY

ESCONDIDO-3 eq. ops. in a 2,200 sq. ft. suite in a 1-story bldg in a shopping center. Good location. All digital office. Surveillance cameras. Intra-Oral camera. Income stream is approx. 75% insurance, 15% cash & 10% medical. Seller is working 1-2½ days - seeing 8 patients/day. Collected approx. \$225,535 2006. **BUYER'S NET OF \$98,668.**

RAMONA-5 eq. ops in 1,600 sq. ft. single story, free-standing, duplex bldg. Great location with 45 yrs of Goodwill. Rapidly growing area. 60% insurance & 40% cash. Seller works 1.5 dys/wk with 6 dys/wk of Hygienists Plus Assoc. working 4 ½ dys/wk. approx 57-62 new patients/month. Projecting approx. \$1,238,664 for 2006. **BUYER'S NET OF \$357,488.**

SAN DIEGO-3 eq. ops. in a 1,841 sq. ft. suite in a Dental bldg. This is a GP practice for an experienced restorative doctor! Solid referral base & a personable staff. 90% cash & 10% insurance. 17 Yrs of Goodwill. Seller is working 4 dys/wk w/ 1 Hygienist working 4 dys/wk. Intra Oral camera. Projecting approx. \$1,102,692 for 2007. **BUYER'S NET OF \$435,684.**

SAN DIEGO-4 eq. ops. in a 1,300 sq. ft. suite located in a one story, free-standing bldg. Computerized office w/ 2 Intra Oral Cameras & 2 Digital X-rays. Seller w/ complete Invisalign patients. Digital X-ray. Dropped Dental in 2006. Income stream is approx 60% insurance, 25% cash & 5% capitation. Dr is working 3 dys/wk. Attracting 55 new pts/ mo. Bldg for Sale. Projecting approx. \$780,000 for 2007. **BUYER'S NET OF \$308,008.**

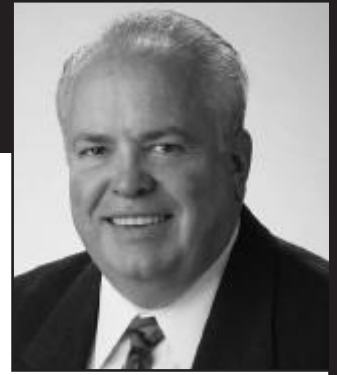
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Greg Beamer, V.P.

SAN DIEGO-4 eq. ops. in a 1,250 sq. ft. suite located in a one-story duplex. Ortho & restorative dentist. 44 yrs of goodwill in San Carlos area. 15% insurance & 85% cash. Retiring Seller is working 4 dys/wk with a Hygienist working 1-2 dys/wk. Long Term, Knowledgeable staff. Intra Oral Camera. Projecting approx. \$329,748 for 2007. **BUYER'S NET OF \$69,016.**

KERN COUNTY

BAKERSFIELD-5 eq. ops. & 1 plumbed not eq. op. in a 1,500sq. ft. suite. Great Location near Memorial Hospital. Both Sellers work a total of 4 days a week. Income stream insurance 40%, cash 10%, cap 50%. Computerized office with Intra Oral camera. Growing area. Projecting approx. 540,000 for 2007. **BUYER'S NET OF \$168,950.**

WEB SITE: WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com

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Maria Silva- msilva@calpracticesales.com

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Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

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- 01 - 06 Beijing Travel & Learn Program: Success in Endodontic Therapy
- 06 - 07 Obstructive Sleep Apnea, Snoring and Dental Advancement
- 13 - 08 Implant Therapy in the Esthetic Zone
- 14 The Uses of Photoshop & Powerpoint in Modern Day Dentistry: A Hands-On Course
- 14 Dental Detectives: Forensics and the Dental Team
- 21 Making Sense Out of Removable Partial Denture Design
- 27 - 29 USC Esthetic Dentistry Continuum 2007 - Module I

MAY 2007

- 04 - 06 Implant Therapy in Compromised Sites
- 18 Achieving Excellence in Periodontal Therapy: Reflection on the Past, Present and Future
- 23 Physical Evaluation
- 24 Emergency Medicine
- 25 Monitoring and Clinical Emergency Medicine
- 25 - 27 USC Esthetic Dentistry Continuum 2007 - Module II

JUNE 2007

- 01 - 03 Advance Implant Restoration
- 08 - 10 Endodontics from A to Z: Hands-On Workshop for the General Practitioner (Part I)
- 15 - 16 Esthetic Rehabilitations and Bonded Porcelain Restorations
- 16 Common Oral Lesions (2): Soft and Hard Tissue Diseases
- 22 The New Paradigm in Dentistry: Achieving Success with Non-Metal Indirect Posterior Restorations
- 22 - 24 Endodontics from A to Z: Hands-On Workshop for the General Practitioner (Part II)
- 29 Costa Rica Travel & Learn Program: Achieving Excellence with Metal-Free Dentistry

JULY 2007

- 01 - 08 Cruise to Alaska Travel & Learn Program
- 05 - 08 Clinical Intravenous Sedation (Part I)
- 13 - 15 Clinical Intravenous Sedation (Part II)
- 14 Esthetic Implant Reconstruction of the Edentulous Patient (Part I)
- 20 - 21 Temporomandibular Disorders, Arthrocentesis and Botox/Trigger Point Injections
- 20 - 21 Esthetic Implant Reconstruction of the Edentulous Patient (Part II & III)
- 21 Atraumatic Extraction, Site Management, and Bone Grafting for Implant Site Development

AUGUST 2007

- 02 - 05 33rd Annual Review of Continuing Education in Dentistry - Maui, Hawaii
- 03 Bonded Restoration for Posterior Dentition
- 07 - 10 33rd Annual Review of Continuing Education in Dentistry - Big Island, Hawaii
- 10 Antimicrobial Treatment of Periodontal Disease
- 17 - 18 The Artistic Dentist: Excellence in Direct Anterior and Posterior Composites

SEPTEMBER 2007

- 07 - 08 Leadership and Management for the Dental Professional (Part I)
- 08 - 09 Fundamentals of Implant Surgery and Restoration (Part I)
- 14 - 15 Team Driven Diagnosis, Treatment Planning and Acceptance, for a Successful Esthetic Practice
- 21 Restoration of the Worn Dentition

OCTOBER 2007

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- 19 - 20 Pain Medications Update for Dentists Treating Chronic Pain and TMD
- 20 Advance Bone Grafting for Implant Site Preparation
- 27 Emerging Diseases, Infection Control and California Dental Practice Act
- 27 Esthetic Soft Tissue Surgery for the General Practitioner

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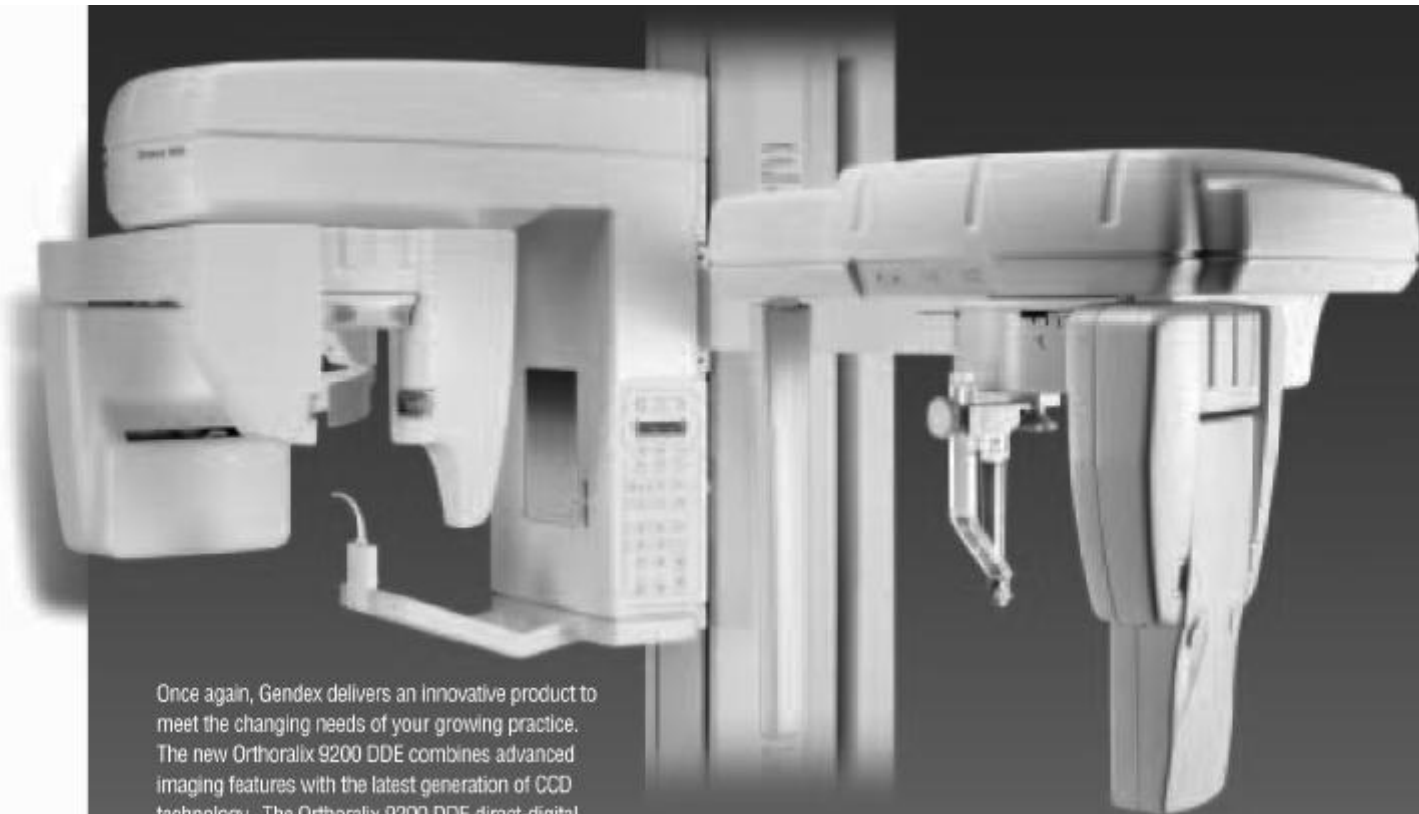
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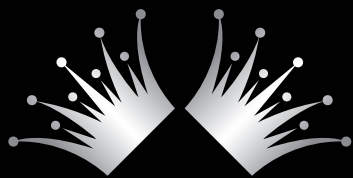
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May 18, 2007	OSHA Seminar OSHA Seminar <u>Repeated</u>	8:30 a.m. to 11:00 a.m. 12:00 p.m. to 2:30 p.m.	National University 3390 Harbor Blvd. Costa Mesa, CA 92626 FREE Parking
Oct 19, 2007	OSHA Seminar OSHA Seminar <u>Repeated</u>	8:30 a.m. to 11:00 a.m. 12:00 p.m. to 2:30 p.m.	National University 14724 Ventura Blvd. Natl. Bank of CA Sherman Oaks, CA 91403 Parking \$3 Park & Walk \$10 at Site (cash only)
Sep 14, 2007	OSHA Seminar	9:00 a.m. to 11:30 a.m.	National University 14724 Ventura Blvd. Natl. Bank of CA Sherman Oaks, CA 91403 Parking \$3 Park & Walk \$10 at Site (cash only)
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Oct 12, 2007	OSHA Seminar	9:00 a.m. to 11:30 a.m.	National University Los Angeles Campus 5245 Pacific Concourse Dr. Los Angeles, CA 90045
Nov 9, 2007	OSHA Seminar	9:00 a.m. to 11:30 a.m.	Shilo Hilltops Suites 101 Temple Ave. Pomona, CA 91768 FREE Parking

SPEAKER

NANCY ANDREWS

received her B.S.D.H. from USC. She practiced dental hygiene for 20 years, worked as a clinical instructor for 10 years, and administered the California Dental Hygiene Board Exams. She has privately and through corporate positions designed educational programs for individual practitioners, corporations and professional associations. Ms. Andrews has been published in numerous peer and reviewed professional journals. She has presented seminars for over 15 years for associations, dental groups and universities throughout the U.S. Nancy Andrews is a Dental Safety Consultant and can be reached at na@rossandrews.com

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5890 - Santa Rosa - Memorial Hospital Medical Village. Great starter opportunity. 2

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5891 - Orin Practice - San Francisco East Bay - Growing family community.

\$375,000 year on part time schedule. 5 chair bay plus Exam room. FP

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5895 - El Dorado County's Placerville - Long established. Collections of \$700k with

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5896 - Sacramento's El Grove - Great opportunity in fast growing area. Sold

\$250,000 per performer with older DDS. Lots of patients. Well designed 4 op

office.

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5898 - South San Jose - Intersection of Highways 85 & 101. Steady \$1,000,000/year

performer. 6 days of Hygiene.

5899 - San Joaquin Valley's Merced. Community is growing with new UC Campus.

Beautiful office with over \$180k invested. Not yet 3 years old, performing at

\$400k level with great profits

5900 - Contra Costa County - Long established and very successful Managed

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5901 - Southern Sonoma County - Collections in 2005 topped \$820k with \$300,000 in

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1078 - Nevada-Historic city. GP wants partner. Solo Group. Gross \$600k.

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1094 - 2 Practices near Bakersfield. Gross \$750k+. Free standing building

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2053 - Fontana area. Shopping center - GP- 3 Ops. Sees a lot of new

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2063 - Down town LA. Established GP collects \$10,000 month Property also

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3020 - Anaheim - Harbor Blvd. - Hi identity. 1 year new. Great start. Great

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3022 - Riverside - G.P. Professional building. Gross \$394k. 4 Ops. F.P.

\$350k

3023 - Hawthorne - HMO Practice. \$5k/month Cap. 4 Ops. Gross \$550k, net

\$350k. F.P. \$385,000. Great price.

3024 - Rialto-HMO \$20k/mo Cap. Average \$800k gross, \$1,500k possible.

3026 - Coming up! - location in Santa Ana. 3 Ops in 900+ sq.ft

3029 - Montebello/Whittier/Pico Rivera - Super hi identity location within super

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3030 - W. L.A. - Prestigious location. Seller Pedro/Ortho. Also doing some G.P.

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3031 - Indio/Coachella - Hi identity. 6 Ops with \$1,000,000 potential. Lots of

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3033 - Santa Ana/Tustin - Lady DDS since '81. 6 ops with \$1mil potential. Lots of

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3035 - San Marcos - Hi identity shopping ctr. Grossing \$300k+ Established 8 yrs.

3036 - Long Beach/Paramount long estblshd corner dental bldg. Now gross

\$200k.

3039 - O.C. Beach location Only. 3 Ops equipped. Turn key location.

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