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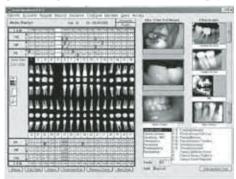
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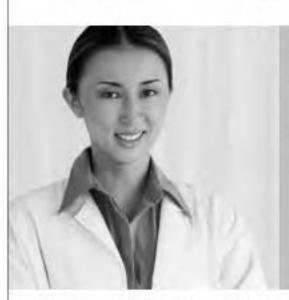
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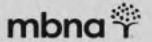
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Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/ wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. PRICE REDUCTION

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring.

KERN COUNTY

BAKERSFIELD SUBURB - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO

LOS ANGELES COUNTY

ARLETA - (2) op G.P. located in a store front with pole signage. Gross collections \$150K+ part time. Cash/Ins/PPO/Denti-Cal patient base. Low overhead (52%). High net (48%). Great starter practice or satellite office. Seller is selling due to health reasons. **NEW**

ENCINO - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/ Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos.

GARDENA - (3) op computerized G.P. located in a shop ctr. with excellent exposure/visibility/signage. Cash/Ins/PPO. Panorex equipped. 2004 gross collect \$522K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

GLENDALE #5 - (3) op G.P. for sale. Nicely appointed. Gross \$20K/ mos on (3) days/wk. Cash/Ins. Seller returning to school. **SOLD**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eqt'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2004 Gross Collect. \$311K+. \$5K+/mos CAP cks. NEW

LAWNDALE - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/ PPO/Denti-Cal. Projected 2005 Gross Collect \$321K.

LOS ANGELES #3 - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days.

LOS ANGELES #4 - (7) op computerized G.P. Like new equipt. Cash/Ins/PPO. 2004 gross collect \$590K+ on (3) day wk. Fluency in Korean helpful. Seller moving. NEW

LA VERNE - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. PENDING

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/ year. Seller retiring. PRICE REDUCTION

MOUNTAIN RESORT AREA - (2) op computerized G.P. less than (2) hrs from L.A. 2005 Gross Collect, projected at \$225K+ on (2) days/week. Start up/Expand/Semi Retire? LNEW

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SANTA BARBARA COUNTY

SANTA BARBARA - beautiful (2) op turnkey office. Everything you need to see patients. Priced less than build out costs.

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO.

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/vr.

SAN BERNARDINO COUNTY

<u>VICTORVILLE</u>: - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **Solu SAN MARCOS** - A Dentist's Dream! Build to Suit duplex building

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SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eqt'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

VENTURA COUNTY

OXNARD - (4) op G.P. and free standing bldg. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. [SOLD

VENTURA - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. PENDING

WESTLAKE VILLAGE - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eqt'd (1) op plumbed not eqt'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. [SOLD]

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RECENT SALES: La Mesa, Escondido, Bay Park.

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SAN DIEGO-ESCONDIDO-GENERAL - Practice situated in single story Professional Bldg. 3 fully-equipped Ops in 1000 sq.ft. Digital Radiography, ZOOM Whitening, Computerized. Practice established 35 years, current owner 5 years. Owner moving out of state. Collections of 250K on 3-day week. Offered for only 195K for quick sale!!

SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and **BUILDING!! GENERAL PRACTICE** - 5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. Offered for 785K! (Practice can be purchased without building).

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PRACTICE FOR SALE #1082 - Tahoe - Beautiful office in Fantastic Small town near Tahoe, near Squaw Valley. Est 50 yrs plus, 1,000's of records. Semi retired works 3 days/week. All Cash & Insurance. No Medi-cal or PPO's. Beautiful office 1,200 sq.ft.. 4 Ops. Seller Grossed \$225k part time. Truly a "Gold Rush Practice". Should Gross \$400 to \$500k first year. Bargain. Call PPS, (800) 695-2732, (714) 832-0230.

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#200 La Crescenta - G.P. 5 ops, int. cam., 2 x-rays & Computer Age software. 1600 SF. HMO ck \$12/15K mo. Coll. \$65/75K mo. Motivated seller! #201 Beverly Hills - G.P. Super corner visibility. Coll. \$260K in 2004. Cute, quaint prof. building. #202 Glendale - Start your own practice in retail center. 3 ops fully equipped. Neighbors include

dental lab, travel agency, jeweler, and more.

#204 Sherman Oaks - G.P. All fee for service and cash office. Nice office, 4 ops in 1600 SF.

#207 El Sereno/Alhambra - G.P. NEW RETAIL CENTER & PRACTICE. 4 OPS, 1450 SF. BUY REALESTATEAND GET PRACTICE!

#214 Torrance - G.P. 18 ops, 7 x-rays, 3-4 hygiene chairs, pano, 3 int. cam. & software in approx. 5000 SF. Coll. \$3 mil. in 2005. Many yrs. goodwill. #215 Sunland - G.P./HMO. Corner visibility, super signage. Coll \$50/55K mo. 5 ops, 2 x-rays, int. cam & Easy Dental. Seller motivated for health reasons. #217 Valencia - G.P. Lowe's shopping center location. 3 ops in 1900 SF. Newly built out.

#220 South Gate - G.P. Super "First Practice".
Coll. \$377K can do more. 5 ops, 3 x-rays, int. cam. & software. 1500 SF. Seller wants an offer now!
#223 Tarzana - 5 ops, x-rays, intraoral camera and software. Collections \$600K+ in 2005.

#224 Westchester/Culver City - G.P. Collections \$430 in '05. Well located practice.

#225 Maywood - Newly opened office w/ referrals from neighbor medical clinic. Easy start up!

#226 Gardena - G.P. Shopping ctr. loc. Seller wants an offer now! Coll. \$616K, can do more! #230 Los Angeles Downtown - HMO practice. Collects \$300K+. Relocating, really needs to sell! #232 L.A. Wilshire - G.P. DROP DEAD,

GORGEOUS! 7 ops, x-rays, intraoral camera, pano. **#242 Torrance -** G.P. Major center is a marketer's dream for recruiting new patients. 5 ops, 2 digital

k-rays, wireless camera & software. 1500 SF.

#244 Reseda - G.P./HMO. 6 ops, 5 chairs, x-rays, int. cam. & Easy Dental in 1700 SF. Retail center.

#245 Wilmington - G.P. Newly opened, street sign. Medical clinic neighbor will send new patients.

#248 Lancaster - G.P. Seller to retire. Coll \$732K.

4 ops, 4 x-rays, pano & Computer Age software.

San Diego County

#400 Ramona - G.P. Coll. \$338K in '05. 20 years goodwill. Best opportunity in San Diego. Seller retiring for health reasons. Submit your best offer. #401 Alpine - G.P. Practice dentistry in great area. 3 ops, x-ray & software. Low rent means high net. #410 El Cajon - G.P. Retail center on busy street. 3+ ops, x-rays & software. Coll. \$20K+ per month. #412 Chula Vista - G.P. Super visibility. Free standing dental practice. 3 ops, x-rays, int. cam. and software. Collections \$350K+ in 2005. #416 Clairemont/San Diego- G.P. Retail center w/ good signage. Super location on busy street. 2 ops, x-ray, pano & software. Great opportunity. #419 Alpine G.P. 3+ ops, x-rays. Collects \$20K+ per month. Newer equipment. Nice office.

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Orange County

#500 Huntington Beach - G.P./HMO practice. CAP/ck \$20/23K mo. + supp. 6 ops, 5 x-rays, int. am. & software. 1800 SF. '06 proj. \$1.3 Mil+. #502 Tustin - G.P. Freestanding bldg. Coll \$578K in 9 months. Proj. \$800K for '06. 5 ops, 1500 SF. #503 Irvine - G.P. Dental consultant reported this office a great opportunity. 5 ops, x-rays & software in 1200 SF. Low, low rent for Irvine!

#504 Tustin - G.P./HMO. Super visibility, free standing bldg. Set up for G.P. & specialist w/separate entrances. 5+ ops, x-rays & software *NEW *#505 Irvine - G P./HMO Super opportunity to build large practice. Well designed office w/growing CAP check and PPO's that produce new patients.

#506 Costa Mesa - G.P. 13 years goodwill. 4 operatories, x-rays in 1200 SF. Collections \$590K in 2005. New location on busy st. Seller retiring. #512 Santa Ana - G.P. 4 ops, 2 x-rays, 1800 SF. Low rent can mean high net. Freestanding building on a busy street. Seller relocating out of area. #514 Costa Mesa - Nice shopping center location. Collected \$868K in 05. High tech office!

#530 Fullerton/La Habra - G.P. Nice retail center ops, 2 x-rays, Dentrix software in 2300 SF. #533 Santa Ana - G.P. Landlord is major clinic referring new patients. Great opportunity here. New office with great neighbor to send patients.

#535 Anaheim - G.P. Corner shop. ctr. 6 ops, 2000 SF. 20/30 new patients mo. w/ no advertising. #537 Rancho Santa Margarita - G.P. REAL ESTATE & practice.10 ops, 2000 SF. Bldg. -7400 SF w/ tenants. Buy both practice & rental property. #549 Fountain Valley - G.P. Dental condo for sale. 4 ops, x-ray in 1500 SF. Great location.

Riverside/San Bernardino

#300 Chino - G.P. New, 7 ops/4 chairs, x-rays & software in shopping center. 2270 SF. Rent \$3400. #301 Rialto - G.P. Starter practice. 2 ops in 775 SF. Low rent. Coll. \$19/20K mo. Seller out of area. #305 Temecula - G.P. Professional building. Coll. \$356K & growing. 5 ops, x-rays and Easy Dental. #308 San Dimas - G.P. 4 ops in 1800 SF. #309 Redlands - GP. Freestanding practice w/lots of upside. Coll \$777K. HMO/CAP ck \$11K mo. Specialist has own entrance & address. Opportunity #310 Palm Springs - G.P. 12 years goodwill. HMO. 100 new patients per mo. Coll. \$329K. Seller relocating and very, very MOTIVATED. #312 Rialto - G.P. Retail center. 4 ops, 2 x-rays, pano & more in 1200 SF. Seller relocating. #314 Colton - G.P. Est. 1950. Freestanding building. Collections \$18/20K mo. on 3 days #316 Redlands - G.P. Shop. ctr. Coll. \$988K in 05. 4 ops, x-rays & software. Associate run. Super opportunity for owner managing dentist. #320 San Bernardino - G.P. Free standing , highly visible corner location. Both practice & real estate for sale below comparables. \$500K plus location. #322 Moreno Valley - Specialist/G.P. Coll. \$240K in '04. Low overhead, near Sunnymead. Shop ctr.

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New Retail Centers & Leaseholds

#206 San Gabriel/Rosemead - New retail center to be built on busy corner next to Northwoods Inn and soon to be new Kohls on same corner.
#209 West Covina - G.P. Corner shopping center to be built in summer '06. Anchor is Stater Bros.
#216 Valencia/Santa Clarita - Major shopping center. 4/5 ops in 1400 SF. Ready summer 2006
#219 Reseda - Leaseholds in freestanding building. 6 ops in 1650 SF. Rent low \$2 per SF.
#221 Mission Hills - New retail center to be built close to the 405 fwy. 7/11 to be anchor. Close to residential areas and many businesses.

#222 El Monte - G.P. Newly opened. Office will get many new patient referrals from OBGYN & Pediatrician. Easy start-up, no marketing needed. #227 Montebello- New retail center on busy corner. Neighbors include Banco Popular and other retail draws. Great location for a dental office.

#228 Montebello - New retail center. Heavy auto and foot traffic. Neighbors include check cashing service and mobile phone store.

#229 Norwalk - Shopping center, super visibility. 700-2100 SF. available end unit. Neighbors include donut store, medical clinic, and more. **#234 San Pedro -** 3 ops fully equipped available

for lease. Well maintained and designed office.
Seller may offer option on real estate to buyer.
#235 Gardena - Small retail center on busy corner with heavy auto and foot traffic. Neighbor is Yoshinoya restaurant.

#236 Wilmington - New corner retail center location with nail salon, wireless store, and pizza restaurant. Heavy auto and foot traffic.

#239 Pasadena - 5 star corner with great visibility.
Beautiful center w/ all retailers in the center will refer patients. Seller will sell or partner. Super loc.

#241 San Gabriel/Huntington - New retail corner w/excellent visiblity. Ready summer 2006. #243 Long Beach - New retail center to be built on busy corner. Across from school and recreation center. Starbucks may be neighbor.

#246 Monterey Park - Busy retail center location. Great signage.

#247 Long Beach - Corner retail center to be built out. Heavy auto and foot traffic with dense population of 225,000 people within 3 miles. #249 Echo Park - New retail center to be built. Dense market w/ 500,000 people within 3 miles. #501 Aliso Viejo - Leaseholds only in retail center. Seller has outgrown location. #509 Irvine - Near Barranca & Culver. 4 ops, int.

#510 Mission Viejo - 4+ ops in 1700 SF. High tech office, fully equipped & networked ops. Well maintained, spacious office. Seller has outgrown

location. Beautifully designed #517 Irvine - Great starter office, 3 ops and software. Retail center location.

NEW Santa Ana - Coming soon, practice and building for sale. Great location!

#526 Anaheim - REAL ESTATE Freestanding bldg. & practice for sale. Very visible corner loc

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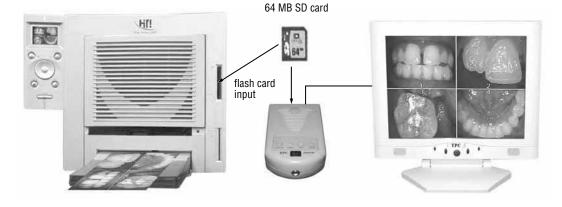


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BAY AREA

#B-382 CONCORD — GP. Beautiful office Great Location! 6 ops 3-4 days of Hygiene, Gross receipts in the \$700k range, Call for Details!

#B-388 ANTIOCH - Seller retiring. Collections of approximately \$480K in '05. Insured/Cash Patients. 3 ops. plumbed for 4th op. Office condo avail for w/practice. Call for Details!

#B-396 EAST OAKLAND HILLS/PIEDMONT AREA— Long Est, practice w/collections of \$822K in 2005. Combination of private insurance and PPO patient base. FP \$625K

NEW! #B-409 EAST BAY - GP, group in large 10 op practice, Fee-for-service with gross revenues in the \$1.5 million. FP \$1.2 million

#C-373 NAPA - GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd Seller owns ¼ interest in 4,426 sq ft office bldg Sellers practice along w/ interest in bldg for sale as a package. Call For Details

#D-332 NORTH SUNNYVALE AREA - One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 1.1 operatory office. Price includes accounts receivable. Call for Details!

NEW! #D-399 SANTA CLARA GP located in a retail shopping center on busy thoroughfare. 1571 sf w/4 ops. Practice grosses in the \$450k range. FP\$325K

NEW! #D-400 CAMPBELL - Leasehold improvement practice. Professionally designed w/ all the bells and whistles you would expect in a modern office. FP \$225K

NEW! #D-403 SAN JOSE- GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice modern office located in prime commercial area. FP \$225K

NORTHERN CALIFORNIA

#E-287 FOOTHILLS - GP, long estab. Seller retiring Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! Call for Details!

#E-300 SACRAMENTO - GP, long estab, practice, Great opportunity to own your own building, lab and practice. Practice and Building \$535K!

NEW! #E-496 SACRAMENTO - Long Established practice. Collections of approximately \$300K m '05. Prime mid-town location. Fully equipped 4 op office. FP \$185K

NEW! E-408 CARMICHAEL - COMING SOON! Call for details!

#E-383 SACRAMENTO—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! FP \$300K

#E-385 SACRAMENTO—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! FP \$950K!

#E-391 SACRAMENTO— GP in prime downtown location.
Collections of \$925K in 2005. 2700 st 6 op office. Mix of HMO,
PPO and private pay. FP \$650K

#E-394 SACRAMENTO— Long Est. GP w/ collections of S607K in 2005 Insured/Cash patients only 5 ops in busy commercial area near major shopping center. FP \$400K #E-397 SACRAMENTO— GP, long established in the Land Park

#E-397 SACRAMENTO— GP, long established in the Land Park Area. 2400 sf with 7 fully equipped ops. Gross receipts in the high 600k range. FP \$350K

NEW! F-401 SIERRA FOOTHILLS— GP, Located Between Sacramento and Lake Tahoe, Above the fog and just below the snow! Relaxed work week produces over 600K and over \$260K Profit! Located in a 2 story free standing prof. Bidg. 1,000 sf w/ 3 ops reasonable tent. Hurry this won't last long! FP \$425K

#F-326 EUREKA AREA - GP, long estab. Practice. Seller Retiring. Nicely appointed 1,250 sf w/3 ops. Insured/cash pis only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. FP \$345K #G-360 REDDING AREA—GP. Seller retiring from this quality fee-for-service practice. Office is 1440 sq ft w/3 ops. FP \$325K NEW! #G-395 CHICO — Long Est. GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. FP \$300K

#F-344 HUMBOLT COUNTY — GP, Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04, FP for practice \$175K. FP For Building \$425K

NORTHERN CAL CONT.

REDUCED! #H-224 CHESTER/LAKE ALMANOR - Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Collected approx. \$300K in '04 on a 3 day work week! Office bldg avail w/purchase of practice. Will Consider All Reasonable Offers!

#H-311 NORTH SHORE, LAKE TAHOE - Work and Play in beautiful Tahoe! GP Long established practice Collections of \$588k in '04. Modern equipped 4 op office. FP \$325K

#H-392 CENTRAL SIERRA/MURPHYS AREA - GP Seller Retiring. Collections of \$300k. Insured/Cash patients, 3 ops. Practice \$135K Real Estate \$175K

#H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe, Call for Details!

NEW! #H-386 GOLD COUNTRY – GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million over past 4 years. Option to purchase building FP \$825K

CENTRAL CALIFORNIA

REDUCED: #1-358 MERCED - GP, Seller retiring. Parttime practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. Practice: \$75K; Office/ Condo \$200K

#1-374 MODESTO - Estab. practice w/collections of approx 1 million in '04. Modern equipped 6 op office. Mostly insured/private pay w/ PPO plans, FP \$650K

<u>NEW!</u> #I-404 TURLOCK - GP, Modern equipped 5 op office. Collections in the \$500K range. Call for Details!

NEW! #1-407 MERCED— Long Established practice. Collections of \$745K in '05. Beautifully equipped 4 op office. Insured/Cash patients only. High-end restorative practice. Call for Details

#J-315 FRESNO - GP, Modern equipped 5 op office plumbed for 6th. Mix of insured/PPO/Denti-cal patients, Call for Details!

REDUCED! #J-341 FRESNO AREA—GP. Long Estab. Coll'd \$307K in '04. Fully equipped 3 ops, plumbed for add'l ops. New prison under construction. Call for Details.

#J-371 EXETER—GP; in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties, FP \$150K

#J-375 FRESNO AREA - Charming desirable community south of Fresno Fee-for-Service. 4 ops. Beautiful lease-holds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell: Seller extremely motivated! FP \$350K

NEW! #J-389 TULARE — Fee-for-service, GP in beautiful 4125 sf, 9 op practice. Collections in the million dollar range. FP \$530K

NEW! #J-402 FRESNO - GP located in single story profbldg. 1100 sf w/ 3 ops Reasonable rent! Collections avg \$500K. FP \$325K

SOUTHERN CALIFORNIA

#K-319 WHITTIER - GP in shopping center. Practice has 2 ops with plumbing for 1 more. Call for Details!

NEW! #K-321 ANGOURA HILLS—GP, Call for Details!

#K-347 ENCINO - GP Located in new office on main street. All new equipment! Great Potential Only \$365K! #K-384 IRVINE — Leasehold improvement 1700 sf, 4 ops, 2 chairs, w/x-ray. FP \$95K

NEVADA

#R-359 RENO—GP. Estab, practice with collections of \$608K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. FP \$450K

NEVADA CONT.

#LV-263 LAS VEGAS - GP Estab. 24 years. Beautiful 3000 sf, 6 op-practice w/ gross in \$900K range! Portion of Bldg for Sale. FP \$550K

#LV-335 LAS VEGAS - Seller Retiring. Modern equipped 2700 sf 5 op office. Over 1 Million in Collections. Call for Details!

#LV-336 LAS VEGAS- Great location, 2765 sq ft office 4 ops plumbed for an add op. Practice grosses \$1.2 million in '04. Call for Details!

#LV-339 HENDERSON- Scratch Start, Leasehold Improvement practice. State of the Art Equipment. 5 fully equipped ops. Call for Details!

#LV-378 LAS VEGAS GP, located in highly desirable northwest area of LV. Beautiful build outs shows nice! Practice on track to gross in the 1.6 million range FP \$950K

#LV-379 LAS VEGAS—GP, located in professional building in prime west LV area. Large newly decorated office with 9 ons. Gross in 600k range. Call for Details!

ops. Gross in 600k range. Call for Details!
#LV-380 LAS VEGAS - GP in west LV location Fee For Service practice. On track for \$450K in collections for '05. Call For Details!

#LV-381 LAS VEGAS - GP in 5 op, 1800 sq ft office, Building possibly available for purchase. Call For Details! #LV-398 LAS VEGAS - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. Call for Details!

ARIZONA

#Az-345 PHOENIX - Pankey practice philosophy. Approx 2300 sf w/5 ops. Practice grosses in 600K range. IP \$350K NEW! #Az-405 TEMPE - Leasehold Improvement/ Equipment Sale. Won't last long! FP \$39,500!

SPECIALITY PRACTICES

#B-365 TRI-VALLEY AREA—Perio, Family orientated bread and butter practices that production could easily be increased due to doctor currently not doing implants. FP \$295K

#D-322 SOUTH BAY, NO CAL - Ortho, Long Estab practice, 3 open bay ops with updated equipment. Coll'd in the \$300k range. Call for Details:

#E-387 ROSEVILLE Peno located in one of the fastest growing areas of California Practice grosses in the \$400K+ tange. Full Price: \$195,000

#H-328 GREATER SOUTH LAKE TAHOE AREA Ortho practices with a combined Collection of \$620K+ in *04.
Modern equipped 4 op office. Call for Details!

Modern equipped 4 op office. Call for Details!

#I-355 CENTRAL VALLEY— Ortho. Estab practice.

Modern equip 6 op office. Collections projected at \$460K on part time schedule avg 10-12 new starts per month. FP \$366K

#I-356 CENTRAL VALLEY — Ortho, Long Estab practice. Excellent Location. Modern equipped w/ 8 ops. Averages 22-24 new starts/month. FP \$890K #D-372 SAN JOSE, CA — Perio, Well respected for person-

#ID-372 SAN JOSE, CA—Perio, Well respected for personalized care. 1400 sf 5 op office. Strong referral hase. Call for Details!

#D-354 ALAMEDA COUNTY—Ortho, newly remodeled office. Modern equipped w/1 open bay, new patient exam room. Collections projected @ \$600K for "05. FP \$550K #Az-369 CHANDLER, AZ. Oral Surgery, located in one

of the fastest growing suburbs of Phoenix! 1700 sf w/ 2 fully equipped ops. plumbed for additional. Call for Details! NEW! #Az-300 PINETOP AREA —Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. Call for Details!

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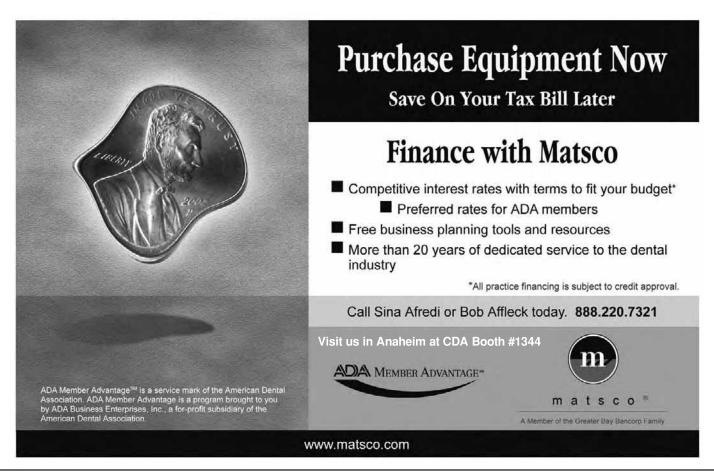
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SAN RAMON: For Sale- General Dentistry Practice. Practice 2005 Patient Receipts were \$1,250,000. Eight TX rooms, 3 utilized for hygiene. Owner retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

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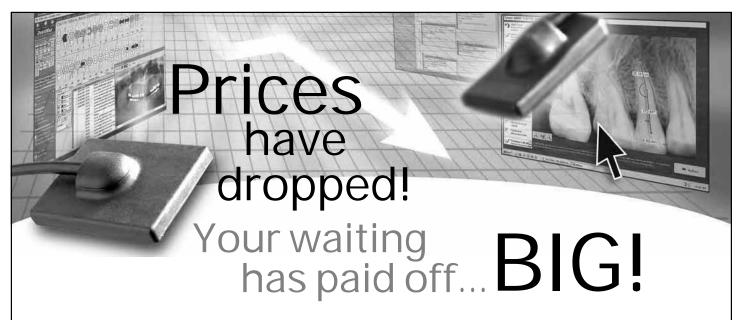
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WINNETKA: 3 eq. ops. located in a single story medical building suite. Good location. Income stream is approximately 90% cash and 10% insurance (PPO). Projected \$220,325 for 2005. TURN KEY LOCATON!

corona del mar: 2 eq. ops. and 1 not eq. op. in an 1,100 sq. ft. suite located in a single story building. Good location, all digital and 7 computers. Income stream is approximately 70% cash, 20% insurance and 10% capitation. Doctor is currently working 4 days/week with one Hygienist working 2 days/week. Projecting \$701,340 for 2006.

BUYER'S NET OF \$164,649.





MALIBU: 3 eq. ops. and 1 not eq. op. located in a 1,500 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Practice is low volume, high fee, high quality dental care. All ops. are plumbed for N2O2. Income stream is currently 48% insurance and 52% cash. Doctor is currently working 3 days/week. There is one Hygienist working 3 days/week. Projected \$704,652 for 2006. BUYER'S NET OF \$128,488.





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GREATER LOS ANGELES & VENTURA COUNTY

AGOURA HILLS—3 eq. ops. in a 1,200 sq. ft. single story free standing building located in a shopping mall. Income stream is approximately 40% Insurance (PPO), 30% cash, medi-cal 5% and capitation 25%. Leasehold improvements, equipment & patient charts included.

CAMARILLO-3 eq. ops. in a 1,200 sq. ft. suite located in a single story strip shopping center. Chairs, lights, deliveries and more included! Leasehold improvements & equipment only.

CLAREMONT-4 eq. ops. in a 1,400 sq. ft. suite located in a two story building. Income stream is approximately 60% Cash and 40% Insurance. Good location, good recall program, patients accept treatment plan & 50 years of Goodwill. Projected \$815,011 for 2005. **BUYER'S NET OF \$255,852**.

EAST LOS ANGELES- 9 eq. ops. in a 3,750 sq. ft. single story free standing building. Income stream is currently 50% Insurance and 50% Cash. Approximate 1254 patients are seen per day with approximately 15-25 new patients per month. Currently there is one associate working each week. Projecting \$322,308 for 2006. **BUYER'S NET OF \$77,640**.

ENCINO-3 eq. ops. and 1 not eq. op. in a 1,000 sq. ft. suite located in a multi story professional building. Computer system and software program included. Currently the office is configured to be an adult friendly Ortho office, would be excellent for a specialist or general practitioner with minor modification. Leasehold improvements and equipment only.

LAWNDALE-6 eq. ops in a 1,750 sq. ft. suit located in a single story strip shopping center. Income stream is currently approximately 67% insurance, 17% cash, 2% medi-cal & 14% Capitation. Doctor is on a 3 days/week work schedule and has an associate working 2 days/week. Approximately 15-16 patients are seen per day with approximately 30 new patients per month. Projecting \$431,052 for 2006. **BUYER'S NET OF \$190,884**.

LOS ANGELES-2 eq. ops. and 2 not eq. ops. in a 1,000 sq. ft. suite located in a single story building in a strip shopping center. 100% Hispanic, many years of Gooodwill and family oriented office. Income stream is approximately 25% insurance, 50% cash & 25% Medi-cal. Doctor is currently working 2 days/week. Leasehold Improvements, equipment and some patient charts included.

MALIBU- 3 eq. ops. and 1 not eq. op. located in a 1,500 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Practice is low volume, high fee, high quality dental care. All ops. are plumbed for N2O2. Income stream is currently 48% insurance and 52% cash. Doctor is currently working 3 days/week. There is one Hygienist working 3 days/week. Projecting \$704,652 for 2006. **BUYER'S NET OF \$128,488**.

NEWBURY PARK- 5 eq. ops. in a 1,545 sq. ft. suite located in a two story dental building. Doctor is working on a 4 1/2 Days/Week work schedule and currently seeing approximately 10-12 patients per day with approximately 15-16 new patients per month. Practice also has properly 15-16 new patients per month. Practice also has properly 15-16 new patients per month. Practice also has properly 15-16 new patients per month. Practice also has properly 15-16 new patients per month. Practice also has properly 15-16 new patients per month. Practice also has properly 15-16 new patients per month. Practice also has properly 15-16 new patients per day with approximately 8 patients each day. Income stream is approximately 80% insurance, 19% cash & 1% medi-cal. Projected \$452,692 for 2005. **BUYER'S NET OF \$91,104**.

REMINDER: Net Income is Buyer's Net Income after Debt Service BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!

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Maria Silva, V.P.



ROSEMEAD-9 eq. ops. in 3,750 sq. ft. single story free standing building. Income stream is approximately 50% Insurance, 20% Cash and 30% Welfare. Current are are Associates working 6 days/week and seeing approximately 13-14 patients per day wanted 51-52 new patients per month. There is one Hygienist 1 day/week and there are approximately 8 hygiene patients seen each day once a week. Projecting \$480,780 for 2006. **BUYER'S NET OF \$55,044**.

ROSEMEAD-3 eq. ops. in a 900 sq. ft. suite located in a single story strip shopping center. Good location. Started from scratch in 1995. Office is currently open 4 days/week. Chairs, lights, deliveries and much more included. Leasehold improvements & equipment only.

VALENCIA-GROUP SOLO-4 eq. ops. and 2 not press. in a 2,000 sq. ft. single story free standing building. Building is not for sale. Characteristics, biosonic laser and much more included! Leasehold improvements & equipment only.

WESTLAKE VILLAGE- TURN KEY location!-3 eq. ops. in a 1,050 sq. ft. suite located in a two story commercial plaza. Brand new state of the art equipment. Digital x-ray & electric hand pieces. Top quality build-out. Tract lights in all ops. Income stream is approximately 60% insurance & 40% cash. Doctor is currently working 2 days/week seeing approximately 2-8 patients per day with approximately 15-20 new patients per month. Leasehold improvements, equipment and all patient charts included.

WHITTIER-4 eq. ops. and 5 not eq. ops. in a 3,500 sq. ft. single story building. Good location, good opportunity to expand, part Ortho and other specialties. Office has once a month Pedo now. Income stream is approximately 35% insurance, 30% cash, 25% medi-cal & 10% capitation. Turn Key location! Leasehold improvements, equipment and all patient charts included!

WINNETKA–3 eq. ops. located in a single story medical building suite. Good location. Income stream is approximately 90% cash and 10% insurance (PPO). **TURN KEY LOCATON!**

ORANGE COUNTY

ALISO VIEJO–5 eq. ops. in a 1,750 sq. ft. suite located in a busy shopping center. Highly upgraded office with digital x-rays, chairs, lights, deliveries and much more included. Leasehold improvements & some equipment only.

ANAHEIM-4 eq. ops. in a 1,200 sq. ft. suite located in a single story strip shopping center. Practice is located off busy freeway; only dental office in the center is under new construction. Computer system & software program included. Leasehold improvements & equipment only.

CORONA DEL MAR-2 eq. ops. and 1 not eq. op. in an 1,100 sq. ft. suite located in a single story building. Good location, all digital and 7 computers. Income stream is approximately 70% cash, 20% insurance and 10% capitation. Doctor is currently working 4 days/week with one Hygienist working 2 days/week. Projecting \$701,340 for 2006. **BUYER'S NET OF \$164,649**.

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COSTA MESA-3 eq. ops. in a 1,200 sq. ft. single story free standing building. Income stream is approximately 70% insurance & 30% cash. Doctor is currently working 4 days/week, seeing approximately 6-10 patients each day. Good area of Costa Mesa with 31 years of Goodwill. Projecting \$301,000 for 2006. **BUYER'S NET OF \$78,301**.

COSTA MESA-TURN KEY LOCATION-2 eq. ops. in a 980 sq. ft. suite located in a ranch style single story building. Castle lights, Ritter chairs, Ritter deliveries and much more included! Good location in Costa Mesa. Leasehold improvements, equipment and all patient charts included.

HUNTINGTON BEACH-3 eq. ops. and 1 not eq. op. in a 1,615 single story building in a large medical complex. Good location in Huntington Beach with tons of storage space. Income stream is approximately 80% insurance, 15 % cash and 5% capitation. Leasehold improvements, equipment, supplies and some patient charts included.

IRVINE-5 eq. ops. and 2 not eq. ops. in a 3,000 sq. ft. single story free standing building. Good location, good patients & good potential. All single ops plumbed for N2O2. Income stream is approximately 70% insurance, 20% cash & 10% capitation. Doctor is currently working 4 days/week with one associate working 3 1/2 days/week. Projecting \$906,492 for 2006. **BUYER'S NET OF \$233,843**.

MISSION VIEJO-6 eq. ops. in a 2,200 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Good location, good staff and office is sampled digital. Income stream is 70% Insurance and 30% Cash. Projecting \$2,171,076 for 2006. **BUYER'S NET OF \$550,219**.

TUSTIN-3 eq. ops. in a 1,220 sq. ft. suite located in a two story shopping center complex. Good growing location in Tustin. Sony Intra Oral camera included. Income stream is a box in attely 100% cash. Doctor is working 3 days/week. Leasehold Improvements, equipment and some patient charts included.

YORBA LINDA- 5 eq. ops. in an 1,800 sq. ft. suite located in a single story medical/dental building. Good location, 3-station front office, full mouth reconstruction and does implant reconstruction using 90% porcelain fused to gold. Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week. Projected \$778,657 for 2005. **BUYER'S NET OF \$159,664**.

RIVERSIDE & SAN BERNARDINO COUNTIES

BIG BEAR CITY-2 eq. ops. and 1 partially eq. op. Third op. is currently used as a private office. Doctor works 4 days/week and sees approximately 8-10 patients per day with approximately 5-6 new patients per month. Currently there is one Hygienist working 2 days/week seeing approximately 8 hygiene patients per day. Income stream is approximately 30% insurance and 70% cash. Projecting \$547,932 for 2006. **BUYER'S NET OF \$252,288**.

INDIO-2 eq. ops in an 800 sq. ft. single story free standing building. Good 2 day/week practice, perfect for a retiring dentist who wants to work part time. Doctor currently has an associate working 1 day/week seeing approximately 6-8 patients per day with approximately 2-3 new patients per month. Income stream is currently 70% insurance & 30% cash. Leasehold improvements, equipment and some patient charts included.

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ONTARIO-4 eq. ops. in a 1,200 sq. ft. suite located in a shopping center. Income stream is approximately 65% insurance, 20% cash, 15% Medi-cal & 10% capitation functor is currently working 4 days/week seeing approximately 14-15 patients per day and attracting approximately 20-25 new patients per month. Projecting \$510,696 for 2006. **BUYER'S NET OF \$120,522**.

POMONA-8 eq. ops. in a 3,100 sq. ft. duplex. Good location with good advertising. Seller will finish Ortho cases if Buyer wants. Income stream is approximately 25% insurance, 25% cash & 50% medi-cal. Doctor is currently working 5 days/week with one associate working 1 day/week. Projecting \$441,168 for 2006. **BUYER'S NET OF \$70,992**.

RIVERSIDE-4 eq. ops. in a 2,000 sq. ft. single story free standing building. Building is for sale. Established location with plenty of parking available. Good area. One of a kind opportunity. Leasehold improvements and equipment only.

SAN DIEGO COUNTY

CHULA VISTA-5 eq. ops. and 2 eq. ops. in a 2,400 sq. ft. suite located in a single story strip shopping center. Good location in a strip shopping center, across frame a 05 ft. good visibility and many walk-ins. Digital x-ray and Intra Oral camera included. Projected \$605,359 for 2005. **BUYER'S NET OF \$138,097**.

OCEANSIDE-5 eq. ops. & 4 not eq. ops in a 2,240 sq. ft. suite located in a shopping center. Income Stream is approximately 80% Cash, 15% Insurance and 5% Gaptation. Doctor currently works 5 days/week and has one Associate working 1 day/month. Projecting \$720,000 for 2006. **BUYER'S NET OF \$235,044**.

OCEANSIDE-7 eq. ops. and 1 plumbed not eq. op. in a 1,992 sq. ft. free standing building located in a shopping center. Income stream is approximately 60% insurance, 30% cash and 10% capitation. Projected \$1,488,370 for 2005. **BUYER'S NET OF \$430,324**.

SAN DIEGO–3 eq. ops. and 1 not eq. op. in a 1,550 sq. ft. single story building. Income Stream is approximately 40% Insurance & 60% Cash. Practice was started from scratchie #999. Doctor is currently working 4 Days/Week with one Hygienist working 2 Days/week. Approximate province patients are seen per day with approximately 8 hygiene patients being seen per hygiene day. Projecting \$460,068 for 2006. BUYER'S NET OF \$126,388.

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Alice King- aking@calpracticesales.com Greg Beamer- gbeamer@calpracticesales.com Tina Ochoa- tochoa@calpracticesales.com Maria Silva- msilva@calpracticesales.com

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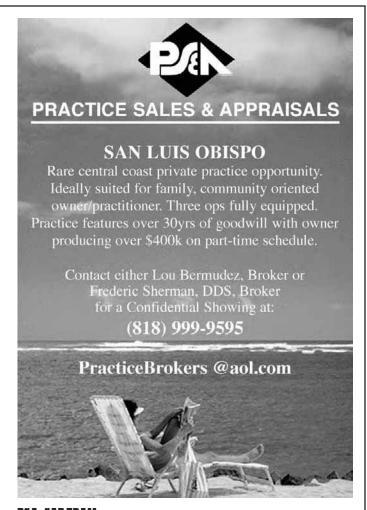
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SIMI VALLEY FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Over thirty years of goodwill in Simi Valley. Practice collects \$715,000+ per year with no welfare and no capitation. Seller works four days per week and has six days per week of hygiene. Seller refers all endo, all oral surgery, all perio surgery and all ortho. Five equipped operatories located in a smaller professional building. Asking \$620,000

SAN FRANCISCO BAY AREA ORTHODONTIC PRACTICE FOR SALE: Collects \$2,368,000 per year on three days per week with a net income of over \$1,000,000 per year. Seller sees 160 patients per day, starts 30-40 patients per month. Six chairs in a bay arrangement with a single chair in a private exam room. Average fee per case is \$4,500 with over 1,200 patients in bands. Must sell. Motivated. Asking \$1,600,000.

WEST LOS ANGELES FEE FOR SERVICE GENERAL PRACTICE FOR SALE: High quality practice collects \$2.0 million per year with a net income of just over \$1.0 million per year. No Denti-Cal, no capitation, no PPO's, no advertising, no evenings, and no weekends. Seller works an average of four days per week and has nine days per week of hygiene. Six equipped operatories with state of the art equipment. Beautiful building with excellent exposure. Unique opportunity for the right practitioner. Asking \$2,000,000.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking \$289,000.

SANTA BARBARA SOLO GROUP PRACTICE FOR SALE: Gross collections of \$600,000 per year on four days per week with a net income of over \$260,000 per year. No welfare or capitation. Six operatory office is shared with another general dentist. Practices are totally separate. Highly desired location. Motivated. Asking \$495,000.

PERIO/IMPLANT PRACTICE FOR SALE: Located in east Los Angeles County. Gross collections have been \$1,850,000 with a net income of more than \$900,000 per year. Seven equipped operatories with 2 hygenists every day, five days per week. Solid referral base with good potential for practice growth. Asking \$1,400,000. **PENDING**

LA MIRADA MANAGED CARE PRACTICE FOR SALE: Collects \$1,125,000 per year on an absentee basis. Mostly managed care patients-HMO & PPO. Capitation checks are \$9,500 per month. 35 patients per day, 60 new patients per month. Eleven operatories. Asking \$900,000.

CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE: Eight operatory facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$550,000 PENDING

MARINA DEL REY MANAGED CARE PRACTICE FOR SALE: Gross collections in excess of \$2.9 million per year with no welfare. Strong net income and over 200 new patients per month. Seller works six months of the year with associates working in the practice six days per week. Three locations with a total of nineteen equipped operatories. No specialists. Asking \$2,800,000. PENDING

LANCASTER MANAGED CARE PRACTICE FOR SALE: Practice collects over \$1.2 million per year on an absentee basis with \$20,000 per month in capitation checks. No Denti-Cal and no advertising. Seven equipped operatories. Motivated seller. Asking \$975,000.

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE: Long established private practice collects \$395,000 per year on 3.5 days per week with 2.5 days per week of hygiene. 3 equipped operatories with a fourth that is plumbed but not equipped. Seller refers all endo, all perio, and all oral surgery. No Denti-Cal, no HMO, and no PPO patients. Located in a professional building. Asking \$350,000. *PENDING*

INGLEWOOD CLINIC PRACTICE FOR SALE: Nine operatory office with excellent visibility collects over \$1.4 million per year. Unique opportunity to never have an empty schedule due to exclusive agreements. Seller does not work in the practice except for management. Net income for an owner/operator of over \$500,000/year. Asking \$1,125,000. **PENDING**

SOUTH BAY AREA STARTER PERIO PRACTICE FOR SALE: Long established perio practice is the only periodontist within a ten mile radius. Two equipped operatories in a large professional complex. Seller does no implants and no marketing. Collects \$85,000 per year. Asking \$35,000.

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operatories designed for children, with state of the art equipment is available for lease. Brand new dental office in a busy shopping center located in an upscale residential in West Hills. Mostly populated with families with young children and close to different schools. Call 818-888-8824 or email dds2003@yahoo.com.

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I DIDN'T REALIZE HOW MUCH production I was losing until American Dental Specialists helped me...I can't thank them enough! -Dr. P. Call ADS- (714 989 2345) See add in Dental Directory in back of this issue.

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EXPERIENCED GENERAL DENTIST looking to purchase a dental practice in Los Angeles area, easy transition. Fax 310 327 3187.

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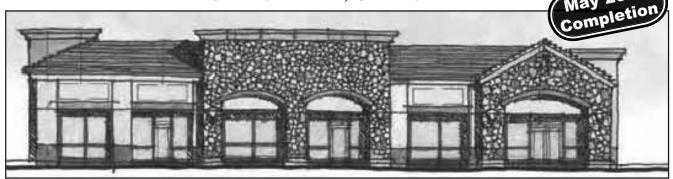
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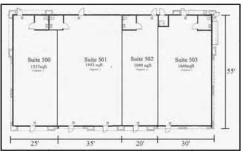


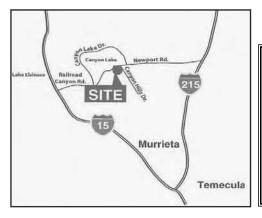












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LA MESA PRACTICE FOR SALE: Retiring, est. 1968, Gross \$175K on 3 days. Ins/cash only. Only 4 yr. lease available. Quick sale \$75K. Contact: dentist197@yahoo.com for details.

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LONG BEACH – 1200 p. t. - p. pp. office. Seller retiring after 33 years in practice – 15 years at current location. Collections 1200 p. 560,735.

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To be announced in future 2006 issue **CARSON CITY, NEVADA:** Both building and dental practice for immediate sale. One non owner dentist is retiring and the other is selling but would like to come back as the associate to be new buyer for two or three days a week. Building can be purchased at no money down and the lenders will finance on of the dental practice loan. The building is attractive and has a basement. There are 6 operatories all with new dental chairs and delivery systems.

ORANGEVALE: For Sale or Available to merge into another office. Owner has worked in the satellite practice two days a week for twelve years. He is a senior dentist that is proficient in placing and restoring implants. Dr. would be willing to sell the practice or merge into another local practice. Owner willing to work for buyer if equitable for both parties.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major throughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LAKE TAHOE: (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over 850K in 2004 with low overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

MODESTO: For Sale - Gross Receipts for this practice in 2004 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community, 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

WATSONVILLE: For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale, or partnership leading to complete ownership.

HACIENDA HEIGHTS: For Sale: **ORTHODONTIC PRACTICE.** DOCTOR PASSED AWAY IN AUGUST. Practice needs to be sold immediately. 3 chair open bay and one additional room. 1,100 sq. ft. near major shopping center in a professional building with lots of parking.

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intr-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

LA PUENTE: This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing and the delegements 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software.

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed, 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.





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"DENTAL PRACTICE BROKERAGE"

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

FRESNO: For Sale - General Dentistry Practice, 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring.

FREMONT: For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal and a graduate or as a satellite practice. Very attractive lease available for the office space.

COTTONWOOD: For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale, Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

FRESNO: For Sale - Gross Receipts were 1M in 2004 with an adjusted net income of \$343K. It has been at its present location for 22 years. This beautiful and spacious office has 8 days of hygiene, 5 treatment rooms equipped, Intra-Oral Cameras, Pano machine, and Softdent software. Dr. would like to sell and come back 2-3 days a week. 32 new pts/mo.

FOLSOM: For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

MINDEN, NEVADA: For Sale - This practice will do over 900K in 10.5 The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients - month seen in this 5 op 2000 sq. ft, office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg.

SAN RAMON: For Sale - General Dentistry Practice. Practice 2005 patient receipts were \$1,250,000. Eight tx. Rooms, 3 utilized for hygiene. Approx. 50 new patients per mo. Intraoral camera, Panoramic x-ray. Practice located in area for 25 yrs. 11 yrs. in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring.

SAN RAFAEL: Pt Base for Sale: Owner was provided short notice that he would be losing his lease. Owner close to retirement but would be willing to work a day or two solutions of the buyer that purchased his patient base. Some equipment available.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefuly decorated. Seller retiring.

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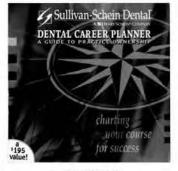
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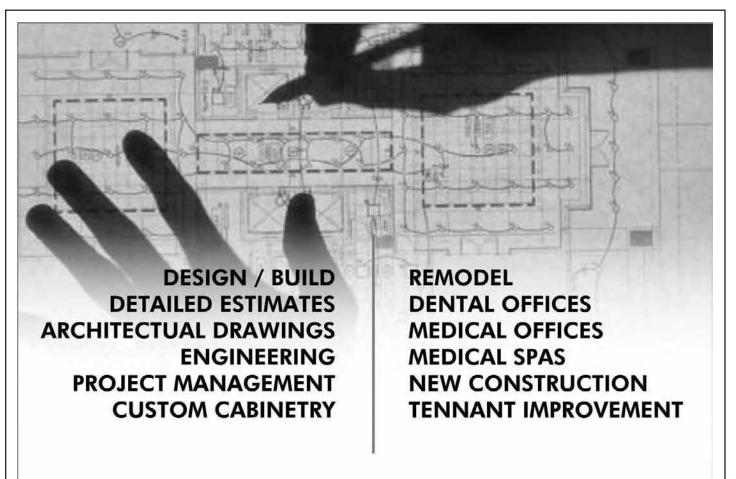
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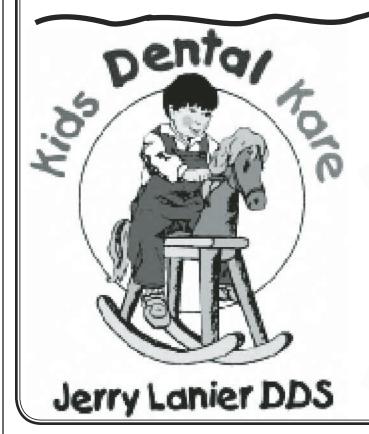
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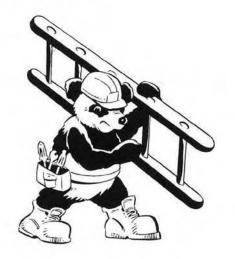
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- 5884 <u>Managed Care practice</u>. Just South of San Francisco. Collects \$750k with \$340k in profits. 4 days/Hygiene. \$100k in new equipment. F.P. \$395k
- 5885 <u>San Francisco's No. Bay</u> West Petaluma. Currently \$315k/yr performer on relaxed schedule. \$90,000 recently spent in upgrades. Great Foundation to build upon. FP. \$180k.
- 5887 Marin County's San Rafael. Attractive 3 Op practice. 3 days of Hygiene.
 2005 Collected \$500+ and \$205k+ in profits.
- 5888 Sacramento's El Dorado Hills Affluent area. 5 day/wk Hygiene schedule.
 Profits \$371k on collections of \$776,700 on 3.5 day week.
 5889 Sacramento suburb Fee for service. On part time schedule, long established
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- 1005 Hemet Beautiful office \$450k investment Shopping ctr. F.P.\$350k
- 1017 Palm Springs/La Quinta area- Esbl 40 yrs. New owner 13 yrs. 9 Ops. Hi tech office. Seller to work back for Buyer. Grossing \$1.2mil
- 1071 So CA-Periodontic/GP Gross \$1.8mil, net \$1mil.7 Ops, 3,000sq.ft. FullPrice includes Real Estate \$2,400,000
- 1072 Santa Maria area classic practice. Collects over \$500k/yr. Ins. & Cash. 4 Ops in 1,200 sq.ft. Modern office w/digital x-ray, Fully computerized. Hi identity Real Estate included in sale. Fantastic
- 1078 Nevada-Historic city. GP wants partner. Solo Group. Gross \$600k.
- 1082 <u>NO.CA/Tahoe</u>

 Beautiful office. Small town near Lake Tahoe/Squaw Valley. Est 50 yrs. Semi retired works 3 days/wk. All Cash/Insurance No Medical/PPO. <u>Seller grossed \$225k part time</u>.
- 1086 Oral and Maxillo Facial Surgeon in <u>Long Beach area</u>. Real Estate also available. Retiring from this long established practice. Collects \$1,300,000 annually

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- 1090 So. Bay Established GP. Grossing \$500k plus. Own condo officebeautiful 4 Ops.
- 1094 2 Practices near <u>Bakersfield</u>. Gross \$750k. Fee for service only. Free standing building included in sale. Bargain.
- 1096 Orange county Prosthodontist or high end DDS. Grossing \$2,000,000. Selling 40% of practice now. Own 100% of your own practice.

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- 1098 South Bay Korean Male or female dds. Possible to gross \$80k/mo first year. Hi identity. F.P. \$650k
- first year. Hi identity. F.P. \$650k 2012 - Paso Robles – Hi identity. Established 20+ yrs. 4 – 5 Ops, 1,800 sq.ft.
- 2022 So. Orange County GP.Located in medium to upper class area. 1,260 sq.ft., 4 Ops. Great end unit w/excellent visibility. 70% PPO, 20% Cap.
- 1076 Santa Monica Newly established. Gross \$270k '04. Hi visibility. 5
- 2028 West Side Beverly Hills.-DDS having \$500k to \$1mil practice. Hi
- identity real property. 2029 - Lancaster/Palmdale – Est. 40 yrs. 6 Ops, 1,800 sq.ft. Gross \$650k
- 2034 West Covina Long established practice. 3 ops, 2 equipped. Collects \$100k year part time. 40% Filipino.
- 2038 San Bernardino shopping ctr location.1,100 sq.ft.4 Ops. \$300k annually
- 2039 San Bernardino. Private Practice.3 Ops.Collects \$170k.Mix of payers 2047 Small GP in La Puente. Collects \$100k/yr. 2 Ops in 870 sq.ft.

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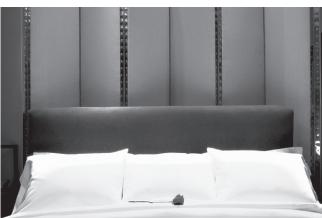
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