

# THE Dental

VOL. 2 NO. 4  
APRIL 2005  
No. California Edition

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# Trader

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See pg. 24 for details

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### FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. located in smaller town. Only private dentist in town. Annual gross collections \$315K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Near Fresno County #2. Buy one or both.

**FRESNO COUNTY #2** - (3) op G.P. located in smaller town. (2) ops eqt. 3rd plumbed not eqt. Store front location with signage/visibility. Annual gross collections \$150K+ p.t. Cash/Ins/PPO/Denti-Cal/Cap. Cap check \$2,600/mos. Near Fresno County #1. Buy one or both.

**FRESNO COUNTY #3** - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **NEW**

### KERN COUNTY

**BAKERSFIELD #9** - (3) op G.P. Office & Bldg. for sale. Gross \$600K+/yr. \$14K/mos cap. **SOLD**

**BAKERSFIELD #11** - This one has it all! An absentee owner run. True money maker! (11) fully equipped ops. Paperless office, Dentrax S/W, digital x-rays, Pano equipped General Practice with (1) full day a week of Ortho. Ins/Cash/Denti-Cal/CAP patient base. Mos. Cap. Checks \$12K+/mos. Bldg. also for sale! **SOLD**

**BAKERSFIELD #12** - Fully built out dental office condo for sale. 2,158 sq. ft. 5 plumbed ops. Includes some equipment. Seller motivated **SOLD**

**BAKERSFIELD #13** - (4) op G.P. for sale. (2) ops. Eq't'd. 3rd partially eq't'd. Gross Collections \$150-200K p.t. Can do more full time. Store front location with some exposure. Mixed patient base. **NEW**

**BAKERSFIELD #14** - (12) op G.P. for sale. Cash/Ins/PPO/Cap/Denti-Cal. Cap Check \$10K+/mos. Annual Gross Collect. \$1.2M+. Freestanding Bldg. w/exposure/visibility/signage. Many walk-ins. Absentee owner possibilities. **NEW**

**SO. EAST KERN CTY. #2** - (2) op part time G.P. practice. Gross approx. \$150K/yr. Mixed patient base. **SOLD**

### LOS ANGELES COUNTY

**AZUSA/COVINA** - 1,700 sq. ft. single use freestanding dental building for sale. Located on main street with excellent exposure, visibility and parking. **SOLD**

**BELLFLOWER** - (5) op G.P. for sale. On Main street with visibility/exposure/signage. Like new equipment. Cash/Ins/PPO/CAP. Monthly CAP. Check \$7,000+. Annual gross collections \$550K+. **SOLD**

**CANOGA PARK** - (4) op G.P. (3) ops eqt. signage and visibility. Cash/Ins/PPO patient base, gross collections \$120K+/yr. P.T. can do much more with additional hours. **SOLD**

**GLENDALE #3** - (2) op G.P. 3rd op plumbd. Attractive bldg. out. Ave. Annual Gross \$120K p.t. Can do more full time. **SOLD**

**GLENDALE #5** - (3) op G.P. for sale. Nicely appointed. Annual gross Collections \$240K on (3) days/wk. Cash/Ins. Seller returning to Speciality School. **NEW**

**LOS ANGELES** - Bldg. and (4) op G.P. office for sale. Exposure/visibility/signage. Gross collections in 2003 were \$556K; Previous years collections in 2002 were \$839K prior to seller illness. Potential to take it to \$1M. Account receivables include in sale to help with cash flow. Cash/Ins/PPO/Cap/Denti-Cal patient base. Here's your chance to own your own bldg. and million dollar practice!

**PARAMOUNT** - (5) op G.P. Located in store front with exposure and visibility. (3) equipped ops. (2) additional plumbed not equipped. Cash/Ins/PPO/Denti-Cal/Healthy Families Patient Base. 2004 Gross Collections \$215K+ p.t. due to new baby. Did \$332K prior to pregnancy on (4) day week. Seller Motivated. Priced to Sell! **NEW**

**RESEDA** - (3) op G.P. located in remodeled professional bldg. 2004 Gross collections projected at \$210K. Mixed patient base. **NEW**

**SAN GABRIEL VALLEY** - 1,755 s.f. single use freestanding dental building for sale. Near center of town. (5) plumbed ops. Busy Hispanic area. No patient charts or equipt. are included in the sale. **NEW**

### ORANGE COUNTY

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### RIVERSIDE COUNTY

**SUN CITY** - (6) op G.P. for sale. Located in free standing smaller Medical/Dental bldg. Waiting room is shared with large medical group who refers many patients. Gross collections \$260K+ on 2 1/2 days per week. Can do much more. Cash/Ins/PPO patient base. Seller wishes to stay on as an associate one day per week. Will mentor and introduce. Excellent opp. for DDS just starting out.

### SANTA BARBARA COUNTY

**SANTA MARIA** - (3) op G.P. located in free standing bldg. with exposure/visibility/signage. Gross Collect. \$275K+/yr. Cash/Ins/PPO. **SOLD**

**CENTRAL COAST #1** - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **NEW**

**CENTRAL COAST #2** - (3) op computerized G.P. for sale. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **NEW**

### SAN BERNARDINO COUNTY

**VICTORVILLE** - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

### SAN DIEGO COUNTY

**NORTH SAN DIEGO CTY** - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

### SAN LUIS OBISPO COUNTY

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

### TULARE COUNTY

**PORTERVILLE** - (4) op G.P. Newer equipment. Cash/Ins/PPO. Ave. annual gross collections \$600K+. (30) new patients/mos. Growing area. **NEW**

### VENTURA COUNTY

**WEST VENTURA CTY #2** - (8) op G.P. on main street with excellent visibility/exposure/signage. Cash/Ins/PPO/CAP. Cap check = \$9K+/mos. Computerized office, digital x-rays, ave. annual gross collections \$850K. **Reduced Sales Price.**

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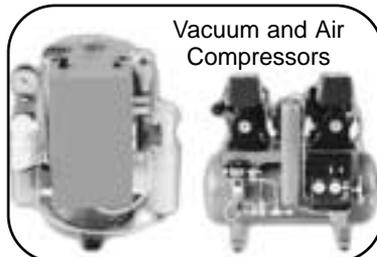
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## PRACTICES FOR SALE —April, 2005

**Attention SELLERS: We have several qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.**

**SAN DIEGO-PACIFIC BEACH—JUST LISTED!!** Owner retiring from **GENERAL** Practice established in 1990. 3 Ops. in approx 900 sq.ft., situated in Medical Bldg. Easy access to 5 Freeway.

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**SAN DIEGO-LA JOLLA—GENERAL** Practice established in 1980. 4 fully-equipped Operatories in approximately 1200 sq.ft.. Situated in attractive and well-known Professional Bldg. Outstanding Location. Owner retiring due to disability. All **SERIOUS** offers considered for quick transition! **IN ESCROW**

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**SAN DIEGO-MISSION VALLEY**— Centrally located **GENERAL** Practice established 35+ years (8 yrs at present location). On 1st floor of attractive office bldg., 4 VIEW Ops in 1200 sq.ft. Great staff expected to stay. Revenue approx. 700K. Offered for 520K.

**SAN DIEGO-LA MESA—NEW LISTING!!** Owner retiring from Fee-for-Service **GENERAL** Practice established 17 years. 2 fully-equipped Ops. (ADEC) situated in Medical Bldg. Practice emphasizes Crown & Bridge and Cosmetic Dentistry. Available for 391K.

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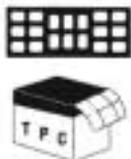
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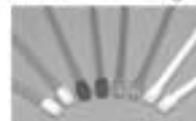
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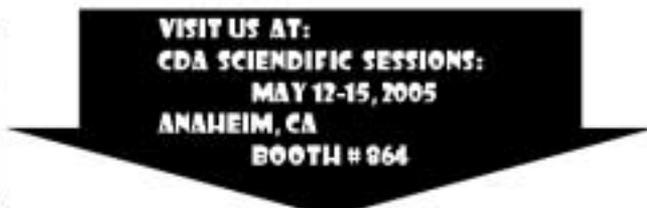
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Flow 58 Econo-Pack (600)	\$ 99.95	\$ 115.95 123-4197	\$ 109.35 726-8801	\$ 128.99 2616343E2	\$ 127.99 26293204
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### BAY AREA

**NEW #A-SAN FRANCISCO** - GP, Near Union Square Collections of \$643K in '04. Modern Equipped 4 op newly remodeled office. Insured/cash patients. This awesome practice won't last long. **Call for Details.**

**#D-250 CUPERTINO** - Turn-key facility off Stevens Creek, less than two years old! Great location! **Great Build Outs!** Won't last! **Call for Details.**

**REDUCED #D-219 SAN JOSE** - Nice newly remodeled Turnkey facility in desirable **Samaritan Hospital area**. 3 fully equipped ops, great location. **FP \$135K**

**#D-278 SANTA CRUZ COUNTY** - GP, Seller retiring. Modern equipped 5 op office. Insured/Cash patients only. Collections of \$523K in '03. **Office bldg/real estate available for purchase with practice.**

**#D-279 SANTA CRUZ AREA** - GP in great Surfing/Beach community. Nice office, 5 operatories, a mix of Fee-For-Service and some PPO's. Gross receipts in the 300K range. **Call for Details!**

**NEW! #D-283 MONTEREY AREA** - GP, fee for service practice. Office is 2700 sf with 5 ops. Great Opportunity in Great Area! **Call for Details**

**NEW #D-293 SAN JOSE** - GP in prime strip center location, in West San Jose. New office w/2 fully equipped ops, plumbed for additional 2 ops. Mixture of insured PPO patients. **FP \$325K**

### NORTHERN CALIFORNIA

**#E-268 SACRAMENTO** - GP, Est. 24yrs. Seller retiring from this fee-for-service practice. Office is 1300 sq ft 4 ops. **BUILDING IS ALSO AVAILABLE FOR PURCHASE!** **FP \$210K**

**NEW! #E-281 SACRAMENTO** - GP, Fee for Service Practice. 4 op Practice w/ gross receipts in the 400K range. Won't last! **Call for Details!**

**NEW! #E-287 FOOTHILLS** - GP, Long Est. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

**REDUCED #E-149 MENDOCINO COAST** - Great opportunity for dentist who would like to own their own bldg in beautiful BEACH community. **Only \$75K!**

**#G-230 OROVILLE** - GP in fast growing Lake Community, perfect for the outdoorsman who likes fishing, skiing or houseboating. Seller retiring Coll'd \$330k in '04 and on track for \$360k in '05! Seller refers out all specialties. 3 op office w/all new dental chairs. **BLDG IS ALSO AVAILABLE. FP \$185K**

**REDUCED! #E-224 CHESTER LAKE ALMANOR** Long Established GP in Beautiful 4 Season Resort area. Office is 1400 sq ft office with 3 fully equipped ops. Insured/Cash pts only. Coll'd approx. **\$300K in '04 on a 3 day work week!** Office Bldg avail w/purchase of practice. **Real Estate \$350K, Practice \$195K**

### NORTHERN CAL. CONT.

**REDUCED! #H-210 MOTHERLODE** - Live and Practice in **Beautiful Gold Country!** Rich in Recreational possibilities, **Fishing, Hunting & Skiing.** GP Long Estab. practice. Coll'd \$332K in '02. Low overhead office, netting 50% of collections. **FP \$195K.**

**#H-253 GRASS VALLEY** - GP in Awesome growing community. Office is adjacent to **Lake Wildwood**. 3 Fully equipped ops, 1000 sq ft office with beautiful leaseholds and newer equipment. Great start-up or satellite office. **Call for Details.**

**NEW #E-281 CLEARLAKE AREA** - GP in Awesome fast growing Lake Community. Newly remodeled w/ equip. less than 7 years ago. Aves 20 new pts per month. Only one other dentist in the area. This one won't last! **Only an hour from the wine country!** **FP \$145K**

**NEW #I-291 SALIDA** - GP, Great location in growing north area of **Modesto**. Collections avg \$950k in last three years. Modern equipped 10 op office mixture of insured/managed care patients. Excellent opportunity for owner/dentist. Aves 160 new pts/mo. **Call for Details!**

### CENTRAL CALIFORNIA

**#I-249 STOCKTON** - GP Estab practice Seller retiring. Office is located in single story prof bldg in **Prime Downtown area**. 1300 sf 2 ops & plumbed for 3rd. **Call for Details!**

**#I-246 FRESNO AREA** - GP Collections of \$522k in '03. 5 fully equipped ops, w/all the **Latest Technology**. Patient base is a mixture of insured, private pay and Dent-Cal. **FP \$340K Call for Details!**

**#I-272 CENTRAL CAL.** - Awesome, Busy and still growing family oriented practice in desirable area of town. **Over 3000 active Fee-For-Service patients.** 5 operatories w/room for one more. 2,000 sq ft of beautiful space. This is a practice anyone would be proud of. **Call For Details!!**

**#I-270 FRESNO** - Brand New Beautiful office!! 1300 sq ft, 2 ops plumbed for 4 with even more room for expansion. Top of the line equipment. **FP \$175K**

**#I-271 FRESNO AREA** - Charming desirable community south of Fresno. Fee for Service. 4 ops, **Beautiful leaseholds**, granite countertops, maple floors. Collect in \$770K Range. **FP \$450K**

**NEW! #I-286 SAN LUIS OBISPO COUNTY** - GP, Est. 4 op practice in single story prof. bldg. Ins/Cash pts only. 4 1/2 days of hyg. Coll'd **\$00K in '04!** **FP \$350K**

### SOUTHERN CALIFORNIA

**NEW #K-290 GLENDALE** - Nicely Decorated modern practice in desirable office building. Practice is priced as a leasehold improvement, but with all the charts available to Buyer. **FP \$120K**

### ARIZONA CONT.

**#Az-245 TUCSON** - Estab. GP of 13 years. Office is 2400 sf located in free standing bldg w/4 ops. Great location! Collects in range of \$350K. **FP \$220K.**

**#Az-247 CENTRAL ARIZONA** - GP Long Estab. practice. Dr. avgs 12-15 pts/day with 30 new pts per day w/ 30 new patients per month. Office is 1450 sq ft w/4 fully equipped ops. Practice \$220K Building Also Available for Purchase. **Call For Details.**

### NEVADA

**REDUCED! #R-128 RENO** - Long Estab. Fee-for-service GP. 5 ops office near hospital. Coll'd over \$600K in 2001. FP is only 50% of Gross! **FP \$175K**

**#R-142 - RENO** - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, ofc is centrally located. Coll'd \$373K in 2002. Ins/cash pts. **Call for Details!**

**#R-233 RENO** - Long Estab. practice. Modern equipped 4 op office. **Collections of \$795K in '03.** Mostly Insured/cash patients. Excellent location with reasonable rent. **Call for Details. FP \$400K**

**NEW #R-276 MINDON** - Turn-Key Facility with lots to offer! 1700 sq ft office w/ 4 ops. Don't pass this one up! **Call for Details!**

**#LV-240 LAS VEGAS** - Awesome 10 op practice in free standing building on West Flamingo. Mostly fee for service practice w/gross about 2 million. **Call for Details!**

**#LV-248 LAS VEGAS** - GP, Estab 4 years, Seller is retiring. Dr avgs 20 pts w/ 10 Hyg pts per day & approx 80 new pts/month. 1,950 ft. w/5 ops. **FP \$635K**

**#LV-263 LAS VEGAS** - GP Estab. 24 years, Beautiful 3000 sf, 6 op practice w/ gross in Million Dollar range! **Call for Details!**

**#LV-266 LAS VEGAS** - Turn Key facility with state of the art equipment. Would cost twice as much to duplicate. Stunning office with beautiful decor. **Call for Details!**

### HAWAII

**#HI-257 MAUI** - Vacation year round by purchasing this Beautifully decorated with beautiful views GP. One of the only dentists between Lahaina and Kapalua. On high traffic corner lot in professional bldg. **Gross over \$650K on relaxed schedule. Call for Details!**

### SPECIALTY PRACTICES

**#C-256 EAST BAY** - Endo, Long Estab practice. Ins/Cash pts only. Modern equip'd 3 op office. Coll'd \$504K in '03 on 4 day schedule. **FP \$300K**

**NEW! #D-283 SAN JOSE** - Oral Surgery, Absolutely beautiful located in very desirable area of SJ!! New equipment, Gross over 1 Million. **Call for Details!**

**NEW! #LV-286** - Ortho, Great practice, gross over 1 Million on only 70 Dr. Days a Year!! **Call for Details!**



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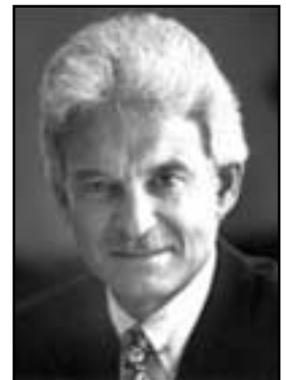
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Dentist's Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

#### New Address

Dentist's Name: \_\_\_\_\_

Calif. Dental License #: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorizing signature: \_\_\_\_\_

**Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.**

**For faster filing, submit this form online at [www.thedentaltrader.com](http://www.thedentaltrader.com)**

**DENTAL OFFICE IN LA** grossing \$300000 offered for \$250000 Digital x-rays Eglesoft software 3 Computers. 310-577-9188. Only qualified callers please!

**PINDEX, LIKE NEW** \$450.00 OBO. WhipMix Vacuum Spatulator, \$300.00 OBO. Call 530-587-5582.

**SELLING BRAND NEW EASYDENTAL 2004 SOFTWARE** Great back and front office Management program \$1995.00 call Dr H (310) 990-7224.

**SELLING EASY CHAIR** with delivery proma unit, few years old, desk, file cabinet, \$1000.00 OBO call (323) 525 0514.

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# READER AD FORM FOR DENTIST & STAFF ONLY

**The Dental Trader**  
*Buy, Sell or Trade all things Dental*

**Submit this form online at:  
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

This ad is for (check one):  So. Calif.  No. Calif.  So. & No. Calif.

**Reader Ad Rates:**

- 20 words of less-\*FREE (\$1. per word thereafter-65 words maximum) \_\_\_\_\_
  - All Bold Type: Add \$10. ....(add option: \$10) \_\_\_\_\_
  - All Bold Type with Bold Border: Add \$15. ....(add option: \$15) \_\_\_\_\_
  - Black Box with Bold White Lettering: Add \$20. ....(add option: \$20) \_\_\_\_\_
- Total # of words:..(first 20 words free-add \$1. per word after first 20 words) \_\_\_\_\_

Total: \_\_\_\_\_

**FREE Reader Ads** offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: \_\_\_\_\_  
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 City/State/Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 Authorizing signature: \_\_\_\_\_

**PAYMENT MUST BE SUBMITTED WITH THE AD**

**Form of Payment:**  
 Check enclosed  Visa/MC   
 American Exp.

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)  
 \_\_\_\_\_

Exp. Date \_\_\_\_\_

**Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month**

# COMMERCIAL AD FORM FOR BUSINESSES

**The Dental Trader**  
*Buy, Sell or Trade all things Dental*

**Submit this form online at:  
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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  - All Bold Type with Bold Border: ..... (add option: \$15) \_\_\_\_\_
  - Black Box with Bold White Lettering: ..... (add option: \$20) \_\_\_\_\_
  - Total # of words (first 20 words \$20. - add \$1. per word after first 20 words): \_\_\_\_\_
- Total: \_\_\_\_\_

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Tel No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

**PAYMENT MUST BE SUBMITTED WITH THE AD**

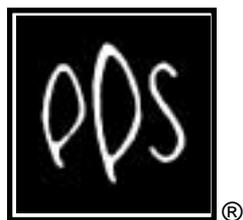
**Form of Payment:**  
 Check enclosed  Visa/MC   
 American Exp.

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)  
 \_\_\_\_\_

Exp. Date \_\_\_\_\_

**Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.**



# Professional Practice Sales

## *Buying or Selling a Dental Practice?*

### Know Your Options

## Talk to the Professionals

#### **5853 GRAEAGLE'S PORTOLA - SUPERB QUALITY OF LIFE OPPORTUNITY IN NORTHERN SIERRAS**

- Are you tired of getting beat-up every day? How do you feel about grinding to work each day in traffic, hassling with insurance companies, and seeing your overhead rising and your bottom line declining? How does your after-hours life shake down? Are you still in traffic on the weekends and standing in long-lines? You need to change your life and really start living. This practice collected \$583,000 in 2004 on Owner's relaxed schedule. With a little more effort, he realized \$616,000 in 2003 with profits of \$252,000. Yet, what is interesting is that our Client is selling because the practice wants to be busier than he desires. 2,000+ active patients and averages 25 new patients/month. Beautiful 4-Op office enjoys best location in town and he just pays \$1,400/month in rent. Tremendous outdoor recreation activities here. Clean air and water. And if you enjoy golfing, the Dragon Golf Course at Gold Mountain is minutes away as are 6 other courses. **For complete details, visit PPSsellsDDS.com.**

#### **5855 SACRAMENTO METROPLEX ORTHO**

- Great platform for ambitious Successor. Growing practice exceeded \$540,000+ in collections the last 2-years on 3.5 day week with 6-weeks off. Owner does not court GP referrals. Excellent upside for Successor who does. Approximately \$280,000 invested in this beautiful and extensive office. 4-Chair Bay and 2 private Exam Rooms. Contracts Receivable exceed \$615,000. Future is very exciting as new Master Planned Community shall create thousands of new residences in this practice's backyard. Great location. **For complete details, visit PPSsellsDDS.com.**

#### **5857 WALNUT CREEK**

- Unusual opportunity. Young practice with unlimited upside. Great effort was spent in securing a high identity location with excellent results. Once secured, the space was gutted and a beautiful 6-Op custom designed suite was created. All the bells & whistles are here for today's practice with digital radiography and paperless charting. Produced \$1+ Million in 2004 as it continues to track strong growth. Delta Dental only PPO accepted. Opportunity available is to acquire incremental interests in this practice over time as Owner phases out. **Visit PPSsellsDDS.com to learn more.**

#### **5858 BERKELEY'S ALTA BATES MEDICAL VIL-LAGE**

- Highly desirable Berkeley Hill's location right off Highways 13 and 24. Prevention-themed with 3-day/week Hygiene schedule. No PPO's, no Delta Dental. There is just one single Fee Schedule here! Very sound cash flow management as Accounts Receivable balance is typically 2-weeks' production. On 4-day week with 4-weeks off a year, Production totaled \$343,000 with Collections of \$345,000 in 2004. Prior year's performance reflected Production of \$395,000 and Collections of \$385,000. Lots of areas to realize upside here. Comfortable 3-chair office. Current tenancy through 8/31/13. **Learn more at PPSsellsDDS.com.**

#### **5859 SOLANO COUNTY**

- Following in the footsteps of Santa Clara and Contra Costa Counties, Solano County has become the next "fast growth" county in the SF Bay Area. Beautiful situation is now ready for the next Owner. With great care and attention, this practice is generating \$450,000+ per year with \$185,000 in Profits. Beautiful 4-Op office located in signature building. This is a very sound foundation. **To learn more, go to PPSsellsDDS.com.**

#### **5860 DOWNTOWN MENLO PARK**

- Great launching pad for individual wishing to practice in this coveted area. This practice has averaged \$295,000 in collections the last 3-years. 3-Ops with many upgrades. Seller owns condo. Buyer can acquire condo or negotiate lease. **For further details, visit PPSsellsDDS.com.**

#### **5861 UNION CITY**

- Excellent starter opportunity on Alvarado Boulevard. This has always been a part-time practice which is now getting less attention from Owner. On 1-day week, collections totaled \$19,400 in 2004. Recent past saw \$33,000+ per year. 2-Ops with little wear & tear. Asking \$35,000. What would you spend opening up a 2-chair office today? **Visit PPSsellsDDS.com to learn more.**

#### **5862 SAN BRUNO**

- Recent history reflects \$300,000/year performer with conservative DDS netting \$135,000+ per year. 2004 collected \$240,000 on 22-hour week as Owner had no choice but to reduce time in office. 850 patients. 3-Ops. **If you would like further details, visit PPSsellsDDS.com.**

#### **5863 EUREKA**

- This long established practice collected \$370,000 in 2004. Collections in 2003 totaled \$400,000 with more time spent here. 3-Ops (two being only 3-years old), Panelipse and computerized. No MediCal. Great Office Manager willing to continue. **Full details at PPSsellsDDS.com.**



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### **Lidocaine 2% 1:100,000**

Having Trouble Getting Cooke-Waite Lidocaine?

Try Zizine Lidocaine by Septodont

- 50 pc.
- ADA Accepted

**Only  
\$10.95**

Pearson price\* N/A

Schein price\* \$17.49 SAVE 37%

Darby price\* \$13.95 SAVE 22%

### **Ketac CEM Radiopaque**

- Triple Pack
- Glass Ionomer Cement
- 3 bottles liquid, 3 bottles powder

**Only  
\$129.50**

Pearson price\* \$189.50 SAVE 32%

Schein price\* \$213.95 SAVE 39%

Darby price\* \$189.95 SAVE 32%

### **DS-58 Polysoft Film**

**Buy 10 get 1 FREE!!**

- 100 pc. pack
- DS-57 \$24.50
- DS-54 \$19.95

**Only  
\$18.95**

Pearson price\* N/A

Schein price\* N/A

Darby price\* N/A

\* - all Pearson, Schein, & Darby prices are from their website as of 3/10/05

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