

THE Dental Trader

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So. Calif. Edition

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Practice Valuation Study Group (PVSG)
Location: Scottsdale, AZ

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Board certified periodontist available please contact periodontalexpert@yahoo.com.

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Dental Chair 4 Sale - Pelton & Crane, working condition. \$500 818 726 8534

Endodontist Wanted Twice A Month For Indian Wells Dental Office. Call 760-568-6369.

X-ray duplicator by star X-ray, \$100+. S+h,email abe126@live.com. As is cash only.

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Wanted Pediatric dentist or pedo GP to partner w Ortho in IE inhouseortho@gmail.com

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Papoose Head immobilizer needed. Please email: wanwanliou@yahoo.com

DENTAL EZ chairs for sale Great condition. Asking \$800/ea ddsshopper@cox.net

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Dental lab for sale in Sherman Oaks equipment only no acc. Price 14900.00 OBO. Call Dr.G (818)730-6059 for info.

Murrieta office for sale/lease. TI's only. Modern, 5 ops, 1,700 useable sqft, prof. bldg, signage, parking. 760-975-1657

Supervising DDS needed in Pacoima. For more information visit us at mendpoverty.org employment opportunity.

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KERN COUNTY

BAKERSFIELD #27 – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2018 Gross Collect of \$510K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office is in the other. Seller relocating, but will assist w transition. **Back on the Market.**

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. On track to do the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **NEW**

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand, duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition. **REDUCED**

ENCINO #8 – (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

ENCINO #9 - (8) op comput G.P. w (7) ops eqt'd. In a prof. bldg. on a main thoroughfare w easy fwy access. Cash/Ins/PPO/HMO pts. Cap Ck approx. \$6K/mos. Dentrrix s/w, Digital X-rays & CT Scan, & Central Nitrous. 2018 Gross Collections (\$1.1M+). (49) Years of Goodwill. Practice offers one day/ mos. of Endo, & two days/mos. of Perio. Owner DDS cutting back, but will assist with transition.

GLENDAL/EAGLE ROCK AREA - (5) op G.P./ (4) ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/Ins/PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Pedo. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **REDUCED**

HOLLYWOOD – ABSENTEE OWNER PRACTICE FOR SALE - (5) op comput. G.P. on a main thoroughfare, on the 2nd floor of a strip center, w excellent exposure & signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Cap Ck. approx. \$6K/mos. Digital X-rays & Pano. 2018 Gross Collect (\$900K+). Projecting (\$1M+) in 2019. Practice offers one day each/mos of Endo, Perio, Ortho & O.S., & has a full time G.P. Associate. A true gem of an absentee owner practice. **PENDING**

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- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning

SANTA CLARITA - (4) op Comput. G.P. in a strip ctr. w exposure/visibility & signage on a main thoroughfare. High end buildout, w (4) ops of newer eqt Ins/ Cash/PPO pts. No Denti-Cal, No HMOs, No Nights and No weekends. Eaglesoft s/w, digital x-rays & digital panorex. Annual Gross Collect. \$1.4M+. On pace to do \$1.6M+ in 2019. Refers out diff Endo, diff Pedo, & Perio Surgery. Does no advertising other than flyers. Selling due to health. Will help with transition. **NEW**

SUNLAND – (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/ HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **PENDING**

ORANGE COUNTY

FOUNTAIN VALLEY - (4) op comput G.P./ (3) eqt'd. (43) years of Goodwill. Cash/Ins/PPO. (7-9) new pts/mos. Digital X-Rays. 2018 Gross Collect. ~ \$414K on a (4) day wk. Low Overhead/High Net. Seller retiring. **NEW**

LA HABRA - (6) op comput. G.P. (2) ops set up for surgery. Heavy emphasis on Implants & Crown/Bridge. Located on a main thoroughfare, w excell. exposure/visibility/signage. Cash/Ins/PPO pts. (20-30) new pts/mos. Annual Gross Collect ~ \$1M on (4) days/wk & (9) mos/yr. Seller retiring but will assist w the transition. There is a Possible Partial Seller Carry Back & Seller is willing to work back. **NEW**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

SAN BERNARDINO - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2018 Gross Collect. \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **REDUCED.**

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

VENTURA COUNTY

CAMARILLO – (4) op comput G.P./ (3) ops eqt'd. Located in a Prof. Bldg. Cash/ Ins/PPO. No HMO & No Denti-Cal. No Nights & No Weekends. (34+) years of Goodwill. Annual Gross Collections ~ \$350K+ on (3-4) days/week. Digital X-Rays. Reasonable Lease. Seller retiring but will assist with the transition. **NEW**

SIMI VALLEY - (4) op G.P. w newer Adec eqt, server, computers, compressor, hand pieces, etc. In a prof. bldg. on a main thoroughfare. Lots of free parking. 2018 Gross Collect. \$590K+ on a (10) mos yr due to seller's (2) mos. medical absence. 2019 ytd Gross Collect. \$378K thru May 30. Projects to \$850K+ @ yr end. Digital x-rays w (2) sensors. 16 years of Good Will. Selling due to health, and to be closer to family. Seller will assist with an orderly transition. **REDUCED**

VENTURA - (6) op comput. G.P. with Pano, Ceph, Laser & softdent s/w. Cash/PPO/HMO pts. Mos. Cap ck. approx. \$4.5K. 2018 Gross Collect. \$534K p.t. Does no adv. Refers most specialty work. Growth potential.

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Beautiful 3op office in great location in Downtown Los Angeles for sale. ~\$300K/year on 2-day/wk drsamlavi@aol.com

Associate Dentist needed for private offices in La Habra and Chino. Please email resume to mesmaeili@yahoo.com

ENDODONTIST wanted for Dental office in Temecula . Starting at 1 day/month.Contact at goodqualityproduct8@gmail.com

3 Dental Chairs 4 Sale with delivery unit & light, working condition, includes 4assist & 4Drs chairs(818)679-1780, Luis.

DA/RDA position available in LB/Los Al. happy low stress office with a family atmosphere. oceanheightsdental@gmail.com

Temecula office looking for part time pediatric dentist. Email resume to smile8143@aol.com

Specialty office seeking a periodontist for a part-time position. Please send resume to simiperio@gmail.com

Affordable Modern Dental Office Sublease in Newport Beach. For info, please send an email to: dentistsearch@gmail.com

Part time dentist needed for small private GP office. Please send resume to email jasonta90260@gmail.com

LONG BEACH GP located on 2 major street,digital xray,3ops,low rent,165k,collection 375k,by owner TEXT 7144024854

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South gate practice for sale/4ops/dgtl xrays established 16years seller retiring Coll\$640 ask for Mike 562.451.6638



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I asked for a full review of a potential buy in with another Oral Surgeon. Robert was so in depth with his review, he ended up finding potential loopholes that put me at risk and also an extensive look at the surgeons history which was not known to me. Needless to say what seemed like a great opportunity, could have turned into a potential nightmare for myself had it not been for his excellent advice. Not only was Robert's fees very reasonable, but saved me potentially years of heartache and countless dollars in the long term. For dental practice concerns Mr. Olson knows the business inside and out.

Avvo® Review #102

Robert W. Olson, Jr., APC

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Endodontics Practice or facility sale. 40+ years in practice, active referrals, patient base, 3 op- rooms, assumable lease @\$4k per mo, 1015 sq ft. Prime Beverly Hill, all equipment included. \$75K. May consider cash & carry for 24 mo. 310-806-0910

Encino office 4 sale 3ops 4plumbed. 1200sqft mostly special needs but can b changed 2 what you want \$350K 424 248 8598

APPLE VALLEY Estb 35 yrs Retiring DDS Gr 5 to \$ 600,000 Small SC 3 Ops low overhead 1400 sq ft Reasonable Call Tom Fitterer PPS 714-345-9659

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Dental Practice for Sale Los Angeles County, CA

Beverly Hills - Gross ~\$692K

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf
- Office faces main street

Beverly Hills - Just Renovated

- Good Location. 3 Eq. Ops.
- Gross ~\$473K on 2-3 days/wk
- BH Triangle. Facing main street

Bellflower - New Listing!

- Equipment & Leasehold
- Corner Lot in Shopping Plaza
- ~1,600 sq.ft., 4 equipped Ops.
- Reasonable Rent

Covina - Starter Practice

- Front St. Location. Low overhead
- 4 Ep.Ops. + 3 plumbed.
- Mostly PPO, some Dentical

Glendale - Gross ~\$484K.

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops
- Commercial area
- Motivated Seller!

Hawallan Gardens

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill.
- 4 Eq. Ops + 1 add'l plumbed

Lakewood - Gross ~\$425K.

- Main intersection/Shopping Pl.
- 5 equipped op. + 1 plumbed
- ~60% Dentical & 40% PPO/Cash

Lawndale - Equip. & Leasehold

- 5 Belmont Chairs, ~2,240 sqft
- Strip Mall, facing Main St.

Long Beach - Shopping Center

- Affordable Rent! Seller Retire
- Most Denti-Cal, some CASH
- Currently opens 3.5 days/wk

Los Angeles -

- **Starter Practice & Real Estate**
- Freestanding Bldg at intersection
- ~ 1,245 sq.ft. + 3 Eq. Ops.
- Collects ~\$185K on 2 days/wk
- Mostly PPO/Cash

Los Angeles - Gross ~\$375K

- Opens 4days/wk. No Weekend
- Mostly Cash, PPO & Denti-Cal.
- ~1,400 sq.ft. 3 Eq. Ops.

Pasadena - New Listing!

- Front Street Location!
- Affordable Rent. 3 Eq. Ops.
- ~ \$160K on 3-4 half days/wk
- Mostly Cash/PPO & Denti-Cal.

South Gate - New Listing!

- Great Location - Shopping Plz.
- Starter Practice w/Potential
- ~1,200 Sq.ft., 4 Equipped Ops.

Dental Practice for Sale Orange County, California

Anaheim - Equipment & Leasehold

- Shopping Plaza facing Main St.
- 4 Eq. Ops., ~1,200 sq.ft.

Cypress - Equipment & Leasehold

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Laguna Hills - Shopping Center!

- Starter Office on busy street.
- 4 Equipped Ops, ~1,500 sq.ft.

Laguna Hills - Large Shopping Ctr

- **Projecting ~\$600K for 2019**
- PPO/CASH (High profit margin)
- Implants & Full mouth reconstruction

Santa Ana - Gross ~\$700K

- PPO/FFS & Cash Only. 7 Eq. Ops
- Large Shopping Plaza, ~2,000 sf

Santa Ana - New Listing!

- Shopping Plaza, Little Saigon
- Collects ~ \$192K on 4 days/wk

Orange County - New Listing!

- Surrounding Areas: N. Anaheim Hills, Yorba Linda, Brea
- Collects ~ \$1.1 M. Insurance/FFS
- General, Cosmetics, Implants
- Stable Pt. base. Shopping Plaza

Dental Practice for Sale Riverside County, CA

La Quinta - Gross ~\$1.5 Million

- Retired Doctor
- ~60% Insurance & 40% FFS
- Beautiful & High Tech Office

Palm Springs -

Practice & Real Estate

- Gross ~\$1.1M. ~2,500 sq.ft.
- GP & Implant Placement
- 5 Eq. Ops. + 1 add'l plumbed
- Freestanding Bldg w/parking

Dental Practice for Sale San Bernardino County, CA

Rancho Cucamonga -

- Endo practice. PPO/HMO Practice
- Gross ~\$300K. Shopping Ct.

Victorville -

Starter Practice & Real Estate

- Single Story Bldg w/Parking Lot
- 7 rooms, ~ 2,117 sq.ft.
- Bldg. visible off freeway I - 15

Dental Practice for Sale San Diego County, CA

Chula Vista - Gross ~\$555K

- Good Location. ~1,600 sf.
- Mostly Cash/PPO, 4 Ops.

Dental Practice for Sale Northern & Central CA

Berkeley - Asking \$150K

- Cash/PPO Only
- Starter Practice + Bonus Pts.
- 3 Eq. Ops. Commercial Area

Daly City -

Gross ~\$365K. PPO/CASH

- Doctor retires. 25+ yrs goodwill
- Commercial Area.
- 1,200 sq.ft. 3 Eq. Ops.
- ~ 10-20 new pts/month

Fairfield - Seller Retiring

- Good visibility. Busy location.
- Gross ~\$205K. No marketing
- Opens 4 days/wk. No Weekend

Fremont - Gross ~\$660K

- ~ 95% PPO, 5% CASH
- Commercial Bldg.
- 15+ years of goodwill
- 5 Eq. Ops, ~ 1,625 sq.ft.
- Opens 4 days/wk
- Refers out complex procedures

San Jose - New Listing!

- ~\$300K Collections.
- Shopping Plaza.
- Close to Great Mall in San Jose
- 3 Eq. Ops, ~ 1,200 sq.ft.

San Jose - Equip. & Leasehold

- East San Jose - Shopping Pl.
- 1,550 sq.ft., 3 eq.ops + 2 plumbed.
- 3D Cone Beam CT Included
- Remodeled ~ 5 years ago.

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office
- Cash/PPO Only

Dental Practice Wanted

Buyers Looking for:

- Dental Pediatric Practices
- Practices with Real Estate
- Stater Practice in Shopping Ctr
- PPO/CASH Practices
- High Production Practices

Upcoming Practices

- ❖ **Sacramento:** \$1.5 Million Retail Center. All Cash & PPO
- ❖ **Dublin** - Front Street Location
- ❖ **Pacifica** - Grosses ~ \$350K
- ❖ **Modesto** - Highly Visible Practice
- ❖ **Fullerton** - Starter Practice
- ❖ **El Monte** - \$300K Collections
- ❖ **Corona** - Starter Practice

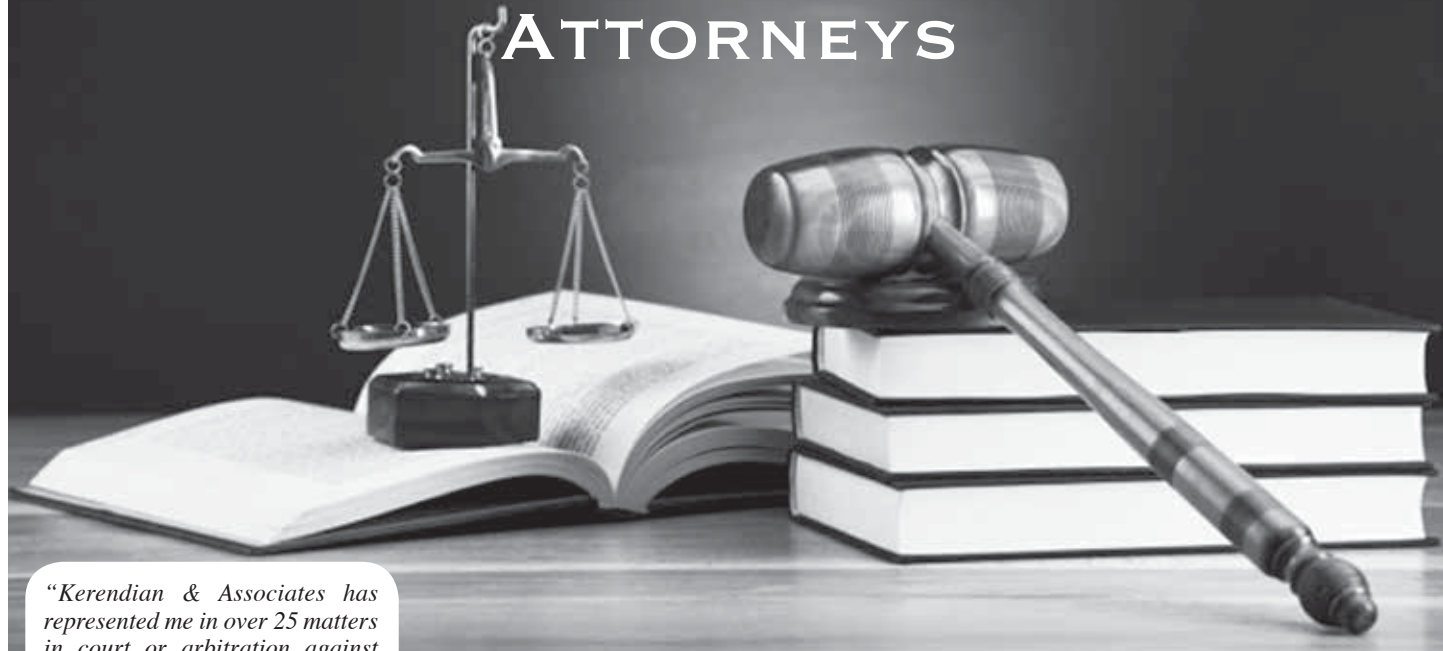
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Fontana Family Practice for sale, mostly Hispanic, Denticol, 5 ops, 20+yrs Goodwill, projected \$1M in 2019, Direct sale. Low rent in busy shopping center, staff will stay, doctor retiring, may finance. Second location, smaller practice in Cucamonga also for sale, No Brokers. CALL 909-320-7562

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CAMARILLO: IF you are looking in Ventura County, dont miss out on this one. Clean office / paperless. Excellent shopping center location. Reasonable rent. 3 ops plus room to expand. Revenues of \$20k/month. Seller disabled so all offers considered !

DOWNEY: Retiree w/ 25 years Goodwill. Super Visible location. Very Low Overhead. Seller works P.T. PPO/Hispanic Patients Mostly. Good Staff. Easy Transition.

GLENDALE: Office with 40+ years of Goodwill. Retiree. Small 2-op / Low Overhead gem. If you are Looking for a P.T. Practice. Busy each day. Selling price at under \$150k.

HAWTHORNE: Location, Location, Location ! Free-standing Building with Large Sign and Huge Parking Lot. Modern 4 op Office. Digital X-Ray & Pano.

LANCASTER: Over 30 years of Goodwill. 1st Floor Location with Sign & Visible location. Super clean 5 ops. Busy / large patient base with 4 days of hygiene per week. Modern. Superior opportunity.

LOS ANGELES: Free-standing Building. Sign. Clean 4 op Office. Goodwill of over 25 years. Recognizable location. Some Dent-cal. Mostly PPO. Revenues at over \$250k/yr on part-time schedule.

LOS ANGELES/EAGLEROCK: Very Busy Shopping Center Location. 4 op Office. Goodwill of over 20 years. Some Dent-cal. Mostly PPO. Being sold as Turnkey wit pricing under \$150k.

LYNWOOD: Shopping Center location. Nice Sign Exposure. 4 OPS. Low overhead. Seller works P.T. Ideal builder opportunity. Low Sale price.

MOORPARK: Shopping center location. Beautiful / boutique practice. Seller selling due to relocation from area. Low overhead. Priced to sell immediately.

NEWPORT BEACH: 10-yrs Goodwill. Uber modern Office. Low Rent. Seller works P.T. Schedule. Revenues of \$30k/mo. Make an Offer.....this one will sell quickly!

NORTH HOLLYWOOD: Over 30 yrs Goodwill. Super location / busy walkins. Revenues of \$35k/mo. Can be absentee run or multi-specialty practice

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NORWALK: Retiree w/ 25 years Goodwill. Free Standing Building on Busy Intersection. Super Exposure. Busy Office. Revenues over \$600k.

ORANGE COUNTY BEACH AREA: Lender Repo. Low rent gem with 10+ years of Goodwill. Quality dentistry. Practice active 3 1/2 days per week. Modern / paperless. All inquiries to be screened per lender.

PALMDALE: Over 30 yrs Goodwill. Clean Office. Some HMO plans. Very Low overhead. Seller works P.T. Schedule. Revenues of \$30k/mo. Shopping Center location.

PALM DESERT: This one has it ALL !!! Revenues over \$1mill. Associates in-place. Conservative treatment planning. Significant room for management improvement and income growth. Seller retiring with transition available.

PANORAMA CITY: Super busy location. Long-term lease at super low rent. Street exposure. Very clean. Practice revenues will explode with proper management. Must see !

RIVERSIDE: Retiree. Owns building. Office open 3 days per week. All specialty treatment referred. No advertising. Small facelift needed. Over 20 years of goodwill. Long-term staff remaining.

WHITTIER: Perfect fit for practitioner looking for PT practice. Free Standing Bldg. Easy to Find. Clean Office. Over 15 years of Goodwill. Sales Price under \$150k !

YORBA LINDA: Super practice opportunity. 5 ops. Absentee operated. Very conservative owner. Revenues super steady at \$500k per year. N O advertising, no up-selling, specialty treatment referred out. HMO income of \$4k/month. Clean with HUGE upside.

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CENTRAL SD: \$3.5 Mil revenues. 2 locations. 26 ops. 39 years GW. Retirement age seller refers out ALL specialty procedures. Zero Mktg. Attractively priced to sell quickly, but not fire-sale, due to seller's health.

CARLSBAD: Well established office with 30 plus years of goodwill being sold with standalone building. 10 ops. Highly visible, highly accessible fwy close location.

RANCHO PENASQUITOS: 4 ops. 29 years of goodwill. highly visible shopping center location. office remodeled in 2016 and has digital xray and Cerec.

LA JOLLA: 5 ops. Over 40 years of goodwill. Mostly fee for service. Great location with easy freeway access.

VISTA: 5 ops. State of the art practice with Pano, Cerec, and digital xray. Low overhead. Easy access with fwy close location. Seller must move away for family.

CARLSBAD: 4 ops. Nearly new build out in superb retail location. Motivated seller wants to downsize.

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SORRENTO VALLEY: 5 ops. Excellent retail location in busy shopping center just off major freeway. Spacious, well lit, beautifully designed building layout, room for expansion and seller willing to associate.

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Practices for Sale

Corona

Private general practice for sale – Dr retiring – grosses \$ 2 million/year – 9 operatories in 3500 sq ft in two story professional building with private parking lot – 17 hygiene days/week – digital xrays and digital Panorex – Condo owned by Seller and is also for sale.

Yorba Linda

Private general practice for sale – Dr relocating out of area – 5 operatories in 2200 sq ft – grossed over \$600,000 in 2018 on 4 days per week– digital xrays and Dentrux computer system – 4 days of hygiene per week – Priced for quick sale

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dental office for sale in ventura,hmo and ppo,cap check is around 4000 dollars.see patients 3 days a week,2018 gross 534k,first half of 2019 gross is 350K.all endo and os is reffered out,6 ops, nice setup,no digital xrays.25 years of good will

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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Carlsbad, Chula Vista, Encino, Gardena, Goleta, La Canada, Lancaster, Newhall, Oceanside, Santa Barbara, Santa Clarita, Thousand Oaks, Valencia, Van Nuys, Woodland Hills and Yucaipa.

LANCASTER GENERAL PRACTICE FOR SALE: Collects \$680,000 per year on five days a week with five days of hygiene per week. Newer leasehold improvements and equipment. Five equipped operatories with Softdent software, digital x-rays and panoramic x-ray machine. Practice gets an average of 18 new patients per month. Practice refers implant placement, oral surgery, and ortho. There is an in-house endodontist that comes once a month, but, otherwise endo is referred out. Absentee owner cannot continue to manage the practice from afar. Asking \$450,000.

SAN FERNANDO VALLEY ORAL SURGERY PRACTICE FOR SALE: Collected \$620,000 with a net income of \$242,000 on three and a half days per week. 54% of the income is from extractions, and 17% is from implants. Three equipped operatories. Professional building location. Seller is retiring but will stay on, if desired, for a transition period. Asking \$300,000.

SAN FERNANDO VALLEY PROSTHODONTIC PRACTICE FOR SALE: Collects over \$500,000 per year on four days per week. Very nicely decorated office with good quality equipment. Four equipped operatories with views of the valley from each. Fully computerized with digital x-rays, and CT scanner. No HMO, no Denti-Cal, no marketing, no weekends or evenings. Great opportunity.

GOLETA/SANTA BARBARA CLINIC PRACTICE FOR SALE: Practice collected \$1,267,000 in 2018 with a net income to a working owner dentist of \$373,000. The office has \$7,500 per month in capitation payments. The owner does not work in the practice. Located in a shopping center, the office has good visibility and ample parking. The office has ten equipped operatories and is computerized with digital x-rays. Significant potential for growth with an involved owner and some marketing. Motivated! Asking \$900,000.

YUCAIPA GENERAL PRACTICE FOR SALE: Stable practice consistently collects \$875,000 per year on four days per week with a full eight days of hygiene per week. Hygiene, exams and x-rays represents a total of 49% of the practice production. Seller refers all endo, all oral surgery, all perio surgery and all ortho. There are 4,000 new homes being built within less than 4 miles of the practice. This is a gold mine for a dentist that does some specialty work and is willing to promote the practice to the growing neighborhood community. The office is in a retail center and is nicely improved with six equipped operatories. Seller is retiring. Asking \$600,000. – **SOLD AT FULL PRICE**

VAN NUYS GENERAL PRACTICE FOR SALE: Great opportunity for a satellite location or a starter practice. The office collects \$300,000 plus on two days per week with one day of hygiene per week. Seller does no marketing or promotion and does not work evenings or weekends. The office has four equipped operatories with digital x-rays, panoramic x-ray machine and SoftDent software. Seller is relocating out of the area. Asking price is just \$75,000.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Established PPO and cash practice collects \$1,420,000 with a net income of \$485,000 per year. Seller works three days per week and has an associate one day per week. Seven days of hygiene per week. Periodontist one day per week and an endodontist one day every other week. Seller refers all ortho. Located in a prominent professional building with contemporary leasehold improvements, there are six equipped operatories with full computerization with Dentrix software, digital x-rays and CT scanner. Seller has some medical problems. Asking \$1,165,000. – **SOLD AT FULL PRICE**

SANTA CLARITA VALLEY GENERAL PRACTICE FOR SALE: Outstanding practice opportunity! This is a four day per week practice with the seller working three days in one office and one day in a second office that is not too far away, but a location that taps into a completely separate patient population. The practice collects \$1.6 million per year with a net income of over \$600,000. Eight plus days of hygiene per week with two plus hygienists working every day. Seller refers all perio surgery, all ortho, difficult endo and most oral surgery. The practice averages 20 new patients per month. There are 7 operatories in the one office and 4 in the other. The practice is computerized with Dentrix software, digital x-rays and a panoramic x-ray. Asking \$1,340,000. – **SOLD AT FULL PRICE**

LA CANADA/FLINTRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Conservative practitioner collects \$1,175,000 with a net income of \$385,000 on four days per week with nine days of hygiene coverage per week. Seller refers all endo, all oral surgery, all implant placement, all perio and all ortho. Lots of potential income growth for a dentist that does some specialty work. The office has four equipped operatories with digital x-rays, full computerization with CareStream software and soft tissue laser. Located in a one-story easy to access professional building. Asking \$925,000. – **SOLD AT FULL APPRAISED PRICE**

THOUSAND OAKS PRACTICE AND REAL ESTATE FOR SALE: Established general practice collects \$435,000 per year with five days of hygiene per week. Seller refers all endo, all perio surgery, all implant placement, almost all oral surgery and all ortho. Hygiene accounts for roughly 50% of the practice production. Four equipped operatories including two Global microscopes. The office is not computerized. The 2,255 square foot, free standing building is also for sale. Asking price for the practice is \$330,000 and the asking price of the real estate is \$525,000 – **BOTH SOLD AT FULL PRICE**

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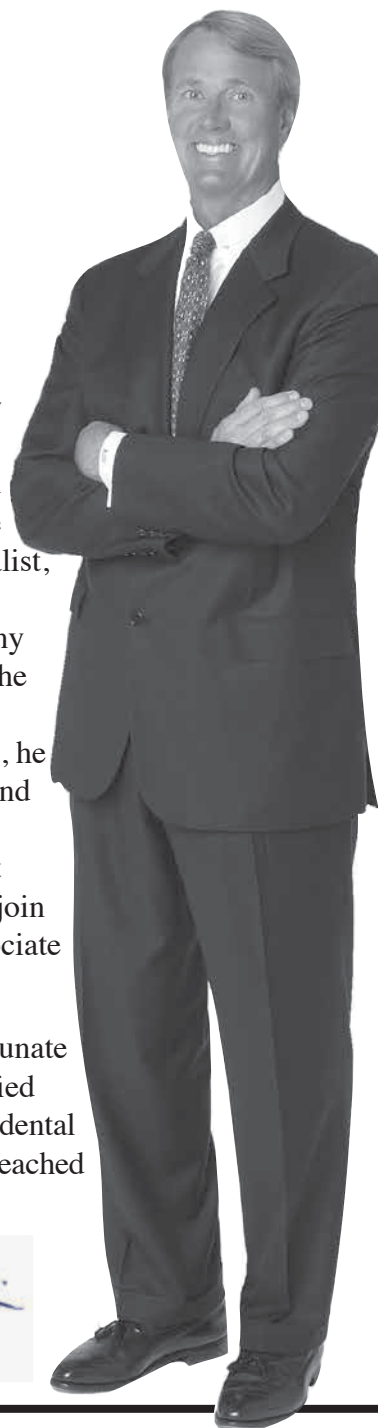


Matthew Skarin,
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I am pleased, and proud, to announce that Matthew Skarin, CPA, JD, CFLS has decided to join Lee Skarin and Associates, Inc. Matthew will be the third generation of practice brokers with the company. He worked as a CPA and a Certified Family Law Specialist, he has extensive experience with complex financial transactions and negotiations. He has conducted many trials in family law matters in both State Court and the Appellate Courts. In a word, he is overqualified. However, as the heir apparent to the family business, he has made the decision to leave his former law firm and venture off on his own, enabling him to incorporate dental practice sales into his practice, which was not possible at his former law firm. I hope that you will join me in welcoming Matthew, my son, as a broker associate at Lee Skarin and Associates.

Additionally, should you find yourself in the unfortunate position of getting divorced, there is no better qualified divorce attorney that also understands the nuances of dental practice sales and finances than Matthew. He can be reached directly at 310-975-3161.


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Dear Arash, thank you for the trust you and Dr. Manavi placed in my hands and congratulations on the new start. My practice is nothing without the work entrusted to me by clients like you. I never forget this point. I look forward to your continued success.

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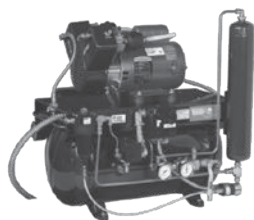
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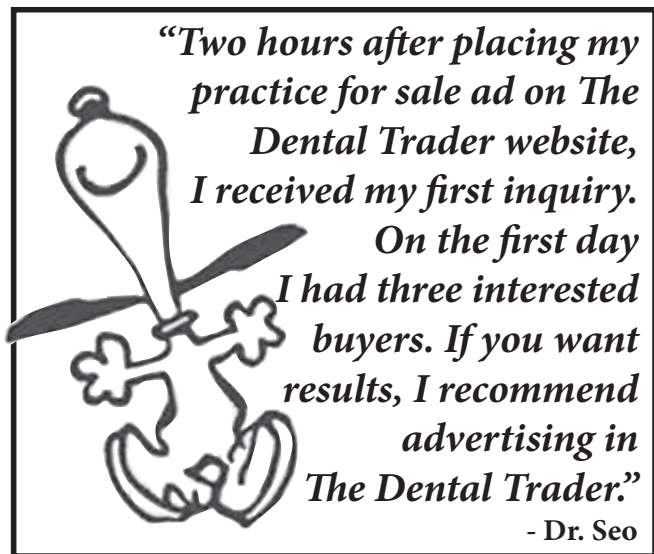
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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

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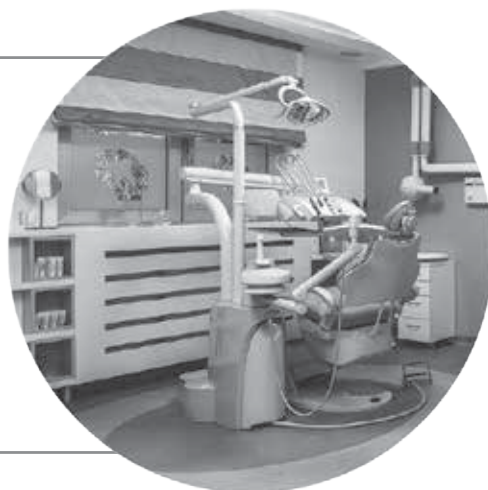
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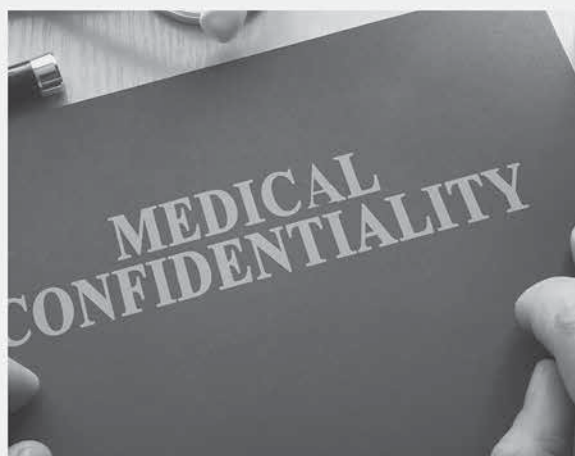


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FEATURED LISTINGS

LA QUINTA - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Grossed approximately \$1.6M in 2018. Buyer's net of \$568K.** Please contact your CPS Broker for more details. **Property ID #5130.**

RANCHO BERNARDO - Our practice has over twenty-three years of goodwill to offer. It has always been at this location serving the local community as it is the only GP practice in the complex. The Seller started the practice from scratch and this legacy is being passed down directly to you. This practice consists of 4 equipped operatories in an approximate 2,242 sq ft office. **Grossed \$841K in 2018 and projecting approximately \$864K for 2019. Buyer's net of \$361K.** Seller is currently working 4 days per week and Associate 2-3 days per week. Has Easy Dental software and digital x-ray. Has new to 5 year old equipment. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5280.**

ROWLAND HEIGHTS - Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrix software and digital x-ray. Minimal advertising. **Grossed \$772K in 2018 and projecting approximately \$768K. Buyer's net of \$225K.** Please contact your CPS Broker for more details. **Property ID #5278.**

TEMECULA - Established in 2004, this Pedit/Ortho **grossed \$1.3M in 2018. Buyer's net of \$712K.** It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedit patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

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Beautiful laid out GP in RANCHO MIRAGE



- **Grossed \$1M in 2018**
- **Buyer's net of \$333K**
- Established circa 2000
- Moved to this location in 2012
- Located in free standing building w/ private parking.
- 2 dental suites
- Seller is currently working 3 days per week
- Associate 2 days per month and 3 days per week of hygiene
- Sees an average of 10-15 new patients per month

- Mainly fee for service practice
- 4 equipped operatories and 1 plumbed not equipped
- Approximate 2,200 sq ft suite
- Computerized with Dextrix software
- Icat FLX CBCT for 3D Imaging
- Seller is relocating out of the country
- New to 5 years old equipment.

Please contact your CPS Broker for more information. **Property ID #5284.**



Alice C. King, V.P.
Lic #00602189

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LOS ANGELES COUNTY LISTINGS

CENTURY CITY – PRICE REDUCED!! Well established General Practice located in an 11 story medical dental building. This practice consists of 4 equipped operatories and 2 plumbed not equipped operatories with windows views to the city in an approximately 1,955 sq ft suite. It's computerized with Eaglesoft software and digital x-rays. The seller works 1 days/wk with Associate 2 days/wk and hygiene 3 days/wk. PPO and Cash Only. Minimal advertising. **Grossed approximately \$715K in 2018. Buyer's net of \$184K.** Seller is focusing on primary office. Great staff. Please contact your CPS Broker for more details. **Property ID #4509.**

CERRITOS (Turn-Key) – This General Practice has almost 50 years of goodwill to offer! Strategically positioned in the center of the strip mall with no vacancies; restaurants and retail surround it. Recently it's been remodeled and has a very competitive lease below market rate. The practice consists of 6 spacious equipped operatories in a 1,250 sq ft office. It's computerized with Easy Dental and Scan-X. Seller is currently working approximately 2 days/wk and sees approximately 15 new patients/mo. No HMO. PPO & Cash Only! 100% patient referral. No advertising. This underdeveloped practice has been a satellite office for our Seller whose primary focus has been his flagship office in Los Angeles. Please contact your CPS Broker for more details. **Property ID #5286.**

CULVER CITY – Established circa 1952 this practice is located in a two story free standing building. On a major boulevard in Culver City. Heavy traffic flow. Excellent street visibility. Retiring Seller owns the building. The practice consists of 4 equipped operatories and 2 plumbed not equipped in an approximate 2,500 sq ft office. All ops are plumbed for nitrous and oxygen. Seller is currently working 4 days per weeks and sees approximately 30 new patients per month. PPO / Cash / Some Capitation. 100% patient referral. **Grossed \$365K in 2018.** Please contact your CPS Broker for more details. **Property ID #5283.**

DIAMOND BAR – This beautiful build-out turn-key general practice with 6 equipped operatories is located in a 2 story building. On a busy major street of the city. The office is open 3 days per week and sees approximately 20-30 new patients per month. PPO / Cash / Some minor Denti-cal and Capitation. Established in 2012. The practice is in an approximate 2,068 sq. ft. suite. Has long term lease. Equipped with Dentrux software and digital x-ray. **Grossed approximately \$434K in 2018.** Seller will be focusing on primary office. Please contact your CPS Broker for more details. **Property ID #5279.**

DUARTE – General practice established in 1964 located in a two story mixed use building on one of the busiest intersections in the city. The only dentist in the building. Absentee owner. Associate works 3 days/wk and sees approximately 15-20 patients per day. PPO and Cash only. 100% patient referral. Practice consists of 6 spacious equipped operatories in a ~3,400 sq ft suite. **Grossed approximately \$404K in 2018. Buyer's net of \$79K.** Has Dentrux software and digital x-ray. Reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5183.**

ENCINO – With over 40 years of goodwill, this General Practice is located in a prestigious 12 story Medical Professional Building with heavy foot traffic promoted by the outdoor plaza & foot court, and retail area. Practice is in a 1,337 sq ft suite and consists of 4 equipped operatories and 1 plumbed not equipped with incredible views to the city and local mountain range. Seller is currently seeing 4-8 patients per day. Cash and PPO only. NO HMO. It's computerized with Open Dental and digital x-ray (1 sensor). Minimal advertising. **Grossed \$325K in 2018.** Great staff. Please contact your CPS Broker for more details. **Property ID #5263.**

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has actually seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq ft suite. Granada Hills is a highly diverse and high-income neighborhood. **Grossed approximately \$328K in 2018 & projecting approximately \$436K for 2019. NET \$206K.** The practice is exceptionally profitable because of the very low overhead of only ~58%. The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more information. **Property ID #5276.**

LONG BEACH (GP) - Our practice has 34 years of goodwill to offer and has been at this location for 26 years. The location of the practice is exceptional being right off of the 405 and near the 710 Freeways. The practice is currently being run as an absentee. Current Associate works 3 days per week and sees approximately 16-20 patients per month. The practice consists of 3 equipped operatories in a 1,698 sq ft suite. Computerized with Open Dental software. 100% patient referral. **Grossed \$336K in 2018. Projecting approximately \$363K for 2019. Net \$122K.** Has long term staff. The landlord resides in and has his medical practice in the same building and is offering a very competitive lease to assist with the new Buyer's success. Please contact your CPS Broker for more information. **Property ID #5282.**

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Juana Dominguez
Executive Administrator

LYNWOOD – General practice located in a single story busy shopping center with ample parking lot. Great visibility. Heavy traffic flow. Absentee owner. Associate works 2.5 days per week and Ortho 1x per month. See approximately 40-50 new patients per month. PPO / Cash and some Denti-cal. 100% patient referral. Practice consists of 6 equipped operatories in a 2,500 sq. ft. suite. Has Softdent software. Digital x-ray with 2 sensors. **Grossed \$570K in 2018 and projecting approximately \$655K for 2019. Buyer's net of \$159K.** Established late 2015. Please contact your CPS Broker for more details. **Property ID #5264.**

ROWLAND HEIGHTS – Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrrix software and digital x-ray. Minimal advertising. **Grossed \$772K in 2018 and projecting approximately \$768K. Buyer's net of \$225K.** Please contact your CPS Broker for more details. **Property ID #5278.**

TORRANCE – This General practice located right off of Pacific Coast Highway and as close as you can get to the elite communities and high rent district of the Rolling Hills Estates and Palos Verdes. Worthy of note is the very competitive lease in place that also has two five year options. The practice consists of 4 equipped operatories in a busy shopping center with major anchor tenants generating traffic. **Grossed approximately \$528K in 2018 with a buyer's net \$123K.** The Seller has historically run the practice as an absentee owner and given external factors to the practice has not been able to provide this practice the focus needed to realize its full potential. Please contact your CPS Broker for more information. **Property ID #5281.**

ORANGE COUNTY LISTINGS

ANAHEIM (GP + Real Estate) – Located in a 2 story dental building with heavy traffic flow. Next to residential area. Established in 1994, this practice is open 5 days/wk and sees approximately 40 new patients/mo with some ortho starts. Associate run. Insurance/Cash/ Some Denti-cal/Some HMO. The practice consists of 8 equipped operatories with digital x-ray and Dentrrix software. **Grossed \$754K for 2018 and projecting approximately \$752K for 2019. Buyer's net of \$229K.** Please contact your CPS Broker for more information. **Property ID #5255.**

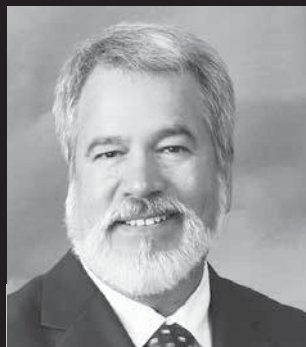
CORONA DEL MAR – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq ft suite. It's computerized with Dentrrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Grossed \$898K in 2018. Buyer's net of \$214K.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

LADERA RANCH – Beautiful General practice located in a premier shopping center. This practice consists of 11 equipped operatories in a 3,568 sq ft suite. It's computerized with Dentrrix/Dentrix software and digital X-ray. Seller is currently working 1 days/wk with Associates 8 days/wk and 7.5 days/wk of hygiene. The income source is only PPO and Cash. Seller established the practice in 2005. Does minimal advertising. **Grossed \$1,953,000 in 2018. Buyer's net of \$400K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID: #5262.**

ORANGE (Turn-Key) Price Reduced!! – Established in 1996 this general practice is located in one story small shopping center. On a major heavy traffic street. Next to residential area. Seller is currently working approximately 30 hours/wk. Sees approximately 15 new patients/mo. Income source is insurance / cash / denti-cal. 100% patient referral. The office consists of 3 equipped operatories in a 1,800 sq ft suite. **Grossed approximately \$154K for 2018. Seller is retiring.** Please contact your CPS Broker for more details. **Property ID #5253.**

ORANGE (Turn-Key) – This General Practice has 37 years of goodwill to offer and is located in a single story med/dent building next to residential area and hospital. Easy freeway access. Absentee owner. Associate works 2 days per week and sees approximately 6-12 patients per day. This practice has 4 equipped operatories in an approximately 1,026 sq ft suite. It's computerized with Dentrrix software and digital x-ray. Has reasonable rent for the area. PPO and Cash only. **Grossed approximately \$162K for 2018.** Seller took over father's practice in Long Beach. This practice has great potential for a full time dentist. Please contact your CPS Broker for more information. **Property ID #5277.**

SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 960 sq ft suite. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed approximately \$504K in 2018. NET OF \$122K.** Note inventory is subject to change. Please contact your CPS Broker for more details. **Property ID #5113.**



Fred Vuittonet, V.P.
Lic #01363583

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YORBA LINDA – Established in 1987, this General Practice consists of 4 equipped operatories in a 1,150 sq ft suite. It's computerized with Dentrax software. No digital x-ray. PPO & Cash Only. Retiring seller is currently working 4 days per week with 3 days per week of hygiene. Sees approximately 10-12 new patients per month. It's located in one story medical dental building with the option to own ownership after 5 years. **Grossed approximately \$658K in 2018. Buyer's Net of \$214K.** With no advertising, growth is reliant on only patient referrals. If you are looking for a practice with high standards, uncompromised safety standards, whose positive historical experiences have created a loyal patients base; this may be the practice for you. Please contact your CPS Broker for more details. **Property ID #5258.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

LA QUINTA - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Grossed approximately \$1.6M in 2018. Buyer's net of \$568K.** Please contact your CPS Broker for more details. **Property ID #5130.**

RANCHO MIRAGE – This beautiful laid out General practice established circa 2000 and moved to this location in 2012. It's located in free standing building with 2 dental suites with private parking. The seller is currently working 3 days per week with Associate 2 days per month and 3 days per week of hygiene. Sees an average of 10-15 new patients per month. Mainly fee for service practice. The office consists of 4 equipped operatories and 1 plumbed not equipped in an approximate 2,200 sq ft suite. It's computerized with Dentrax software and has Icat FLX CBCT for 3D Imaging. **Grossed \$1M in 2018. Buyer's net of \$333K.** Seller is relocating out of the country. New to 5 years old equipment. Please contact your CPS Broker for more information. **Property ID #5284.**

TEMECULA – Established in 2004, this Pedit/Ortho grossed \$1.3M in 2018. Buyer's net of \$712K. It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedit patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrax software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

TEMECULA (GP) - Well established practice with 4 equipped operatories in a 1,165 sq. ft. suite located on a busy single story shopping center. Heavy traffic flow. Absentee Owners. Associates work 3 days/wk. See approximately 10-15 new patients/mo. PPO, Cash and Some Capitation. Office is computerized with Dentrax software and Digital X-ray. **Grossed \$327K in 2018. Excellent staff.** Great opportunity for a full time dentist. Please contact your CPS Broker for more details. **Property ID #5259.**

UPLAND – Well established beautiful office located in a two story building with ample parking. This office consists of 4 equipped operatories with window views. Computerized with Dentrax Software and Digital X-ray. Seller manages only. Associate works 4 days/wk and sees approximately 60 new patients/mo. PPO and Cash Only. No Denti-cal. Excellent advertising. Grossed \$943K in 2018. Buyer's net of \$221K. Great staff. Established in 2013. Please contact your CPS Broker for more information. **Property ID #5237.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD (GP) – This beautiful practice started from scratch by the Seller and has over 22 years of goodwill to offer. Located in a two story professional – medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrax software. **THIS IS A RARE 100% FEE FOR SERVICE PRACTICE ALLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL.** Currently, the practice refers all specialties out. Only inlays, onlays, and crowns are the majority of the holistic procedures being performed in-house **Grossed approximately \$440K for 2018.** Don't miss this rare opportunity. **Property ID #5256.**

CHULA VISTA (Turn-Key) – Well laid out general practice located in a 2 story medical dental building. The practice consists of 3 equipped operatories and 1 plumbed not equipped with room for expansion on a 1,233 sq. ft. suite. It's computerized with Eaglesoft software and digital x-ray. The Seller is currently working 2 days per week and Endo, O.S. and Perio once a month each. PPO and Cash Only. Seller sees approximately 7-15 patients per day. Does minimal advertising. **Grossed approximately \$588K in 2018.** Well established practice. Great potential for a full time dentist. Seller will be focusing on primary office and lectures. Please contact your CPS Broker for more details. **Property ID #5273.**

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Dan Parnell, V.P.
Lic #00901038

EI CAJON (GP/Specialty + Real Estate) - This office is equipped with the latest 3D Sirona CBCT Digital X-ray and the practice has been digital for over 10 years. It is located in a two story free standing building. Great opportunity to own the real estate. Absentee owner established the practice circa 1969. The practice is in a well-developed area with easy access to multiple freeways. Collections over a Million for over 10 years with just 3 working days of production - plenty of room to expand the schedule and increase production. This office consists of 5 equipped operatories and 2 plumbed not equipped in a 2,814 sq ft suite. There is also an operational in-house lab ready to be used. Computerized with Eaglesoft software. Excellent staff. Please contact your CPS Broker for more details. **Property ID #5265.**

ESCONDIDO (GP / Implant) This Turn-key practice is located in a single free standing building with 8 parking spaces and 1 handicap parking space. Option to buy the Real Estate. Great street visibility. Next to residential area. Established in 1990. Currently seller is working 2 days per week and hygienist 2 times per months. PPO/CASH/Some Capitation. The practice consists of 4 spacious equipped operatories in an approximate 2,400 sq ft office. Computerized with Dentrix software. **Grossed approximately \$312K for 2018.** Excellent staff. Seller will be focusing on primary office. Please contact your CPS Broker for more information. **Property ID #5275.**

OCEANSIDE (GP) - Established in 1990 this general practice consists of 4 equipped operatories in an approximately 960 sq. ft. suite. This office is located in a one story busy shopping center. Retiring seller is currently working 5 days/wk and sees approximately 8-10 new patients per month. Has Easy Dental software and digital x-ray w/ one sensor. Does minimal advertising. PPO and Cash Only. NO HMO. **Grossed approximately \$560,251 in 2018 and projecting approximately \$573K for 2019. Buyer's net \$181K.** Great practice and staff. Please contact your CPS Broker for more information. **Property ID #5267.**

RANCHO BERNARDO - Our practice has over twenty-three years of goodwill to offer. It has always been at this location serving the local community as it is the only GP practice in the complex. The Seller started the practice from scratch and this legacy is being passed down directly to you. This practice consists of 4 equipped operatories in an approximate 2,242 sq ft office. **Grossed \$841K in 2018 and projecting approximately \$864K for 2019. Buyer's net of \$361K.** Seller is currently working 4 days per week and Associate 2-3 days per week. Has Easy Dental software and digital x-ray. Has new to 5 year old equipment. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5280.**

SAN DIEGO - Price Adjustment! General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. See approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$306K in 2018. Net of \$151K.** Close to San Diego University. Please contact your Broker for more details. **Property ID #5212.**

SAN DIEGO - Established in 1998 this beautiful general practice is located in a 2 story professional building in busy shopping center. Seller is currently working 4 days/wk with 4 days/wk of hygiene and sees approximately 10-11 new patients/mo. The office is PPO and Cash only. Does minimal advertising. The practice consists of 6 equipped operatories and 2 plumbed not equipped operatories with window view to the city. It is computerized with Dentrix software and Digital X-ray. The suite is approximately 2,250 sq ft. **Grossed \$1,235,000 in 2018. Buyer's net of \$300K.** Great staff. Excellent opportunity to own a second practice. Please contact your CPS Broker for more details. **Property ID #5251.**

SAN DIEGO/CARMEL VALLEY (Turn-key) Price Reduced!! - General practice with 3 spacious equipped operatories and 1 plumbed not equipped operator on an approximately 1,815 sq. ft. suite. This practice established in 2005. Seller is currently working 1.5 days per week with Perio, Endo and O.S. once per month. Seller sees approximately 7-10 patients per day. PPO and Cash only. Does minimal advertising. Computerized with Eaglesoft software and digital x-ray. **Grossed approximately \$325K for 2018.** Well laid out office with great potential for a full time dentist. Please contact your CPS Broker for more information. **Property ID 5274.**

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4013 - OC BEACH CITY Grossed \$ 70k last mo, Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. FP \$800k Senior Seller will GIVE SMOOTH TRANSITION & help build to 1.5 1st yr PPS Tom Fitterer 714-345-9659

ENDONTIC-ROTARY-FILES. Surplus Dentsply-Tulsa Profile,Vortex & Universal Protaper for sale. Contact Levidds@gmail.com

ENCINO #9 – (8) op G.P./(7) eqt'd. Cash/Ins/PPO/HMO. Mos Cap Ck ~ \$6K. 2018 Collect \$1.1M+. Digital X-Rays & CT Scan. Central Nitrous. Seller cutting back. D&M Practice Sales 818.591.1401

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Practice selling in the heart of SD. Kearny Mesa. 5 ops. 29 years of goodwill. Excellent signage on one of SD's busiest streets. Call KRPS (619)299-6161.

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SAN DIEGO PERIO PRACTICE FOR SALE: 5 Ops, 4 Equipped, Dextrix, Digital, Room to grow! GR \$379K. HSPPT-Russell Okihara-619-694-7077 #CA559

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APPLE VALLEY - General Dentistry practice with 3 Operatories has 50 years of Goodwill in Apple Valley. Practice utilizes EagleSoft software, digital x-rays, intra-oral cameras, laser, and a Digital Pan/Ceph. Doctor and Hygienist both work 3 days/wk. 2017 Gross Receipts of \$381K with \$113K Adjusted Net Income. #CA557- Kerri McCullough - 949-300-0312

BAKERSFIELD GENERAL DENTISTRY PRACTICE - *NEW LISTING* - Established General Dentistry Practice available in the Bakersfield area. The practice has 5 Operatories and utilizes Easy Dental. Four doctor days and four hygiene days per week. Room to grow the practice as most specialty procedures are referred to local specialists. Real estate also available to purchase. 2018 Gross Receipts of \$375K. #CA623- Thinh Tran - 949-533-8308

BAKERSFIELD GENERAL DENTISTRY PRACTICE - *NEW LISTING* - General Dentistry practice with 6 operatories and 39 years of goodwill in the community. Practice features Dentrrix, Intra-Oral Camera, and Denar Pantograph. 2018 Gross Receipts of \$475K with \$165K Net Income with room to grow as most specialty procedures are referred out. #CA622- Thinh Tran - 949-533-8308

BAKERSFIELD PEDIATRIC PARTNERSHIP - *NEW LISTING* - Rare and unbelievable partnership opportunity at a successful 30+ year old Bakersfield pediatric practice with orthodontic and oral surgery services. Practice is owned by two partners and the junior partner has decided to leave to be closer to family. Great opportunity for someone to inherit a thriving well-run practice with 30+ years of goodwill and to work with an experienced partner planning to retire very soon. Over 4,000 active patients, averaging 40 new patients a month. The practice is currently open 5 days a week and closed on the weekends. The orthodontist works 4 days/mo. and the oral surgeon works 1 day/mo. Averaged \$2.5M+ in annual gross collections for the past 3 years. #CA599- Thinh Tran - 949-533-8308

BAKERSFIELD - General Dentistry Practice with 8 Operatories, 5 equipped is located in a duplex building with great signage in front. 2018 Gross Collections of \$1.1M with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, small amount of HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - Established in 1976, this restorative/cosmetic practice is the only dental office in an attractive, modern medical building. With a three-year old, completely new build-out, the facility features 4 matching Adec Operatories. Practice works with 4 operating systems. Four-day work week for doctor, and four days (some double) of hygiene. Busy practice with consistent new patient inflow and dedicated staff. PPO, indemnity ins. and cash only with an excellent lease. 2018 Gross Receipts of \$751K with \$202K Adj. Net. #CA587- Thinh Tran - 949-533-8308

CENTRAL ORANGE COUNTY - General Dentistry Practice with 3 Operatories, Paperless and digital, located in a mail center on corner of a busy intersection. 2017 Gross Receipts of \$415K with \$148K Adjusted Net Income. #CA554- Thinh Tran - 949-533-8308

GLENDALE - General Dentistry Practice with 4 Operatories, 3 Equipped features EagleSoft practice management, Digital X-rays, Intra-oral camera, and newer equipment. Convenient professional building location. 2018 Gross Receipts of \$508K with \$249K Adjusted Net Income. #CA575- Thinh Tran - 949-533-8308

GLENDALE - Well-established, restorative-driven General practice in a professional building is new on the market. Our retiring seller has been in practice for 14 years and the practice features 4 operatories, A-dec equipment, CEREC, and Dexis Digital X-rays. Strong hygiene program with 35+ hours of hygiene per week. 2018 Gross Receipts of \$499K. #CA573- Thinh Tran - 949-533-8308

GREATER LOS ANGELES AREA - *PERIODONTAL* - This 5 Operatory Perio practice features Dentrrix software with Digital X-rays, Laser, and an Intra-oral Camera. There is a great referral base, long-time staff and 36 years of Goodwill. 2018 Gross Revenue of \$724K. #CA173- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH - *NEW LISTING* - General Dentistry practice with 4 operatories has been open in HB for 50+ years. Practice utilizes EagleSoft and has 2 days of hygiene per week. Huge upside potential as most specialty services are referred out. 2018 Gross Receipts of \$356K, with \$141K Adjusted Net Income. #CA613- Kerri McCullough - 949-300-0312

IRVINE - General Dentistry Practice with 6 Operatories, 5 Equipped, features Digital X-rays, Digital Pano, Laser and PracticeWorks software in an amazing location in Irvine. All fee-for-service, the practice has over 30 years of goodwill and most specialty procedures are referred out. Strong Hygiene program in place and long-term staff. 2018 Gross Receipts of \$703K. #CA582- Kerri McCullough - 949-300-0312

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - *PRICE REDUCED* - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2018 Gross Receipts of \$1.08M with \$300K+ Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517- Steve Caudill - 951-314-5542

LOS ANGELES - *NEW LISTING* - This practice is located in the one of the most desired areas of Los Angeles. There are 5 treatment rooms and a 3 chair ortho bay in a 3,000 sq. ft. suite with free parking. The practice has a visiting Periodontist 2 days per month and 2 days of hygiene per week. Practice opened in 2005. The practice has E-Z Dental software and is utilizes digital x-rays, 3D CBCT, Digital Ceph, and an intra-oral camera. Practice accepts most PPO plans, no HMO. #CA619- Kerri McCullough - 949-300-0312

LOS ANGELES - *NEW LISTING* - General Dentistry Practice with 7 Operatories is located in a professional building in a great location of L.A. Practice has a strong hygiene program in place with 5+ days of hygiene per week and 37 years of goodwill. Gross Receipts over \$900K. #CA606- Thinh Tran - 949-533-8308

LOS ANGELES - HANCOCK PARK - General Dentistry practice with 4 Operatories, street frontage and signage with parking in the rear. This office has been a dental practice since 1928. Doctor retiring due to illness. 2018 Gross Receipts of \$283K, older office equipment in a great location. #CA565- Steve Caudill - 951-314-5542

LOS ANGELES - WEST SIDE - General Dentistry practice with 4 Operatories is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2018 Gross Receipts of \$575K. Net. Room to grow! #CA531- Kerri McCullough - 949-300-0312

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N. ORANGE COUNTY - General Dentistry practice with 5 Operatories is now available. This practice has been in operation since 1965 and utilizes Dentrix practice management software and a digital Pano. Our retiring seller will assist with a smooth transition. Great single-story professional building location near residential, schools, and businesses. 2017 Gross Receipts of \$249K with room to grow as most specialty procedures are referred out. #CA558- Dr. Rishi Salwan - 909-239-2800

ORANGE COUNTY ENDODONTIC - *NEW LISTING* - Beautiful, professionally designed suite. Newly built out in 2018, the practice features 6 Operatories, 5 Equipped, with 3 Microscopes, Cone Beam CT, fully digitized and paperless. Collections have been consistent for the past 3 years at \$1.3M+ with very low overhead. Excellent opportunity. Seller retiring. #CA593- Kerri McCullough - 949-300-0312

PALM SPRINGS AREA - *NEW LISTING* - General Dentistry practice with 6 Operatories, 5 equipped, utilizes MacPractice, Digital x-rays, and Microscope. Practice has 6 days of hygiene and most specialty work is referred out, leaving a big upside potential. No PPO or HMO. 2018 Gross Receipts of \$705K with \$210K Adj. Net Income. #CA612- Kerri McCullough - 949-300-0312

PALM SPRINGS AREA MULTI-SPECIALTY - *NEW LISTING* - 5 equipped Ops and 1 plumbed, not equipped in a 2,500 sq. ft. suite. 27 years of goodwill. The well-trained staff caters to a high-end patient base. Rent is only 3,600/month! Dentrix Software, Digital X-ray, Intra Oral Camera, CT Scan and Gemini Dual Wave Laser. History of collecting over \$1.2M per year. 97% Cash, 3% Ins. #CA604- Kerri McCullough - 949-300-0312

POMONA - *NEW LISTING* - Great potential! Low Rent! Pomona - beautiful four (4) operator practice. Dentist open only 2 days per week and retiring. 2018 Gross Receipts \$279K. Priced to sell. #CA610- Dr. Rishi Salwan - 909-239-2800

RANCHO CUCAMONGA - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix soft **SOLD** and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$839K with \$158K Adjusted Net Income. #CA514- Thinh Tran - 949-533-8308

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building **SOLD** houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - General Dentistry Practice with 5 Operatories is now available in a San Fernando Valley professional building. EagleSoft, Digital X-ray, **SOLD** Laser. 4 days of Hyg./week, a part-time GP Associate as well as Endo and Perio Specialists 2 days per month. 2018 Gross Receipts of \$961K with \$443K Adj. Net Income. #CA591- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - *NEW LISTING* - General Dentistry practice with 4 Operatories and digital x-rays. Our retiring seller has owned the practice for 35 years, practice has been in the area for 65 years. Most specialty work is referred out, and most PPO plans are accepted. Practice is located on a main road and has great visibility. Seller sees patients 4 days per week. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SANTA ANA/TUSTIN BORDER - General Dentistry Practice with 4 Operatories features Digital X-rays and Open Dental software in a great location in Santa Ana. Practice has over 50 years of goodwill and most specialty procedures are referred out. 2018 Gross Receipts of \$291K. #CA583- Thinh Tran - 949-533-8308

SIMI VALLEY - *NEW LISTING* - General Dentistry practice with 3 Operatories and over 30 years of Goodwill. Older office with 1,100 square feet, located in a strip mall shopping center close to a residential area. A majority of the specialty procedures are referred out to specialists. 2018 Gross Receipts of \$263K. #CA626- Steve Caudill - 951-314-5542

SIMI VALLEY - *NEW LISTING* - General Dentistry practice with six (6) Operatories is now available in Simi Valley. Practice has 39 years of Goodwill and loyal, dedicated staff. Strong hygiene program in place. The professional building is in a great location. Practice utilizes EagleSoft, Digital x-rays, intra-oral cameras, and Pano. 2018 Gross Receipts of \$740K. #CA617- Kerri McCullough - 949-300-0312

SOUTH BAY/TORRANCE AREA - *NEW LISTING* - General Dentistry practice with a 44-year history in the South Bay is now available! 6 operatories in a professional building location that is beautifully decorated. Practice utilizes SoftDent, Digital x-rays, Intra-oral camera, and Laser. Visiting Endodontist and Periodontist keeps some specialty procedures in-house. Strong hygiene program in place and long-term, loyal staff to ensure a smooth transition. 2018 GR of \$1M+. #CA624- Thinh Tran - 949-533-8308

SOUTH BAY, LOS ANGELES AREA - High income area. 5 Operatories in a professional building within walking distance to a high-end shopping center. Practice utilizes EagleSoft software with Digital x-rays, intra-oral camera, and Laser. Loyal, long-term staff, and **SOLD** currently open 3 full days and 1-2 Fridays and one Saturday per month. Most specialty work is referred out. 2018 Gross Receipts of \$741K with \$307K Adj. Net Income. #CA589- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - This 6 Operator practice utilizes Dentrix, Digital x-rays, Laser and has 6 days of hygiene per week. 40+ years of goodwill **SOLD** in a very desired area of the South Bay. Seller works 4 1/2 days per week. 2018 Gross Receipts of \$844K. #CA562- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - General Dentistry practice with 7 Operatories is now available in a great sought-after South Bay neighborhood. Practice utilizes Dentrix and Dexis digital x-rays, Laser **SOLD** and 6 days of hygiene and is located in a professional building. This is a fantastic opportunity to own a thriving practice in the South Bay. 2017 Gross Receipts of \$769K with \$266K Adjusted Net Income. #CA560- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - Beautiful General Dentistry practice with 4 Operatories, 3 Equipped, is now available in sought-after South Orange County. Practice utilizes Dentrix **SOLD** software and operates on a 3 1/2 day per week schedule with a part-time Hygienist. 50 years of goodwill in this location, 29 with our seller. 2018 Gross Receipts of \$394K. #CA553- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY - *NEW LISTING* - General Dentistry Practice with 5 Operatories, 4 Equipped, in an upscale area of the western San Fernando Valley. Computerized with EagleSoft and utilizes an Intra-oral camera, Schick Digital x-rays, and laser. 12+ years of goodwill at this professional building location, which is near a hospital. Accepts PPO and 3 HMO plans. 2018 Gross Receipts of \$484K with \$218K Adj. Net Income. #CA614- Kerri McCullough - 949-300-0312

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WESTERN SAN FERNANDO VALLEY PEDO - Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+ years of goodwill at this professional building location, near a hospital. 30 new patients per month. 2017 GR \$266K on a short three-day work week. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

SAN DIEGO

ENCINITAS - General Dentistry Practice with 6 fully equipped Operatories is located in a busy retail center. Practice was remodeled 5 years ago with new equipment and utilizes Dentrrix, Digital x-rays, Pano, and Laser. 4 days of hygiene per week. 2018 Gross Receipts of \$813K. #CA574- Russell Okihara - 619-694-7077

NORTH COUNTY PERIODONTAL - NEW LISTING - Beautiful Periodontal Practice in North County San Diego. 4 Operatories, 3 Equipped. Newer equipment including a CT Scanner and Digital X-Rays and Dentrrix. Excellent location in a well-maintained complex. Priced to sell quickly. 2018 Gross Receipts were \$269K. #CA605- Russell Okihara - 619-694-7077

SAN DIEGO COUNTY ORTHODONTIC - NEW LISTING - Excellent and rare orthodontic opportunity in the San Diego area. Seller works out of 2 sites over a 4-day work week providing an excellent opportunity for further growth in each location. The seller has been in operation for over 26 years with a stellar reputation. This is a paperless practice utilizing Ortho II software and an Itero Element II. The practice is well-maintained and includes recent upgrades to the computer hardware system. This listing will go quickly. #CA615- Russell Okihara - 619-694-7077

SAN DIEGO PERIODONTAL - Periodontal practice with 5 total Operatories, 4 equipped is now available. Excellent, bright, and airy location, with digital x-rays and Dentrrix practice management software. Seller is retiring. 2017 Gross Receipts of \$379K with room to grow! #CA559- Russell Okihara - 619-694-7077

SAN DIEGO - Family-oriented general practice in a busy shopping area with great visibility, 3 Operatories, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

BEAVERTON, OREGON - Smaller practice with a consistent and stable patient base. Low overhead, positive cash flow, offered at an aggressive price. Equipped with Dentrrix, digital x-rays and a panoramic x-ray. Practice is located in a desirable area in Beaverton off a major thoroughfare. The practice has 3 ops, with 2 more plumbed and ready. There is potential for growth, doctor retiring. #OR109- Jessica Burbon - 503-332-6462

CENTRAL OAHU, HAWAII ORAL SURGERY - NEW LISTING - Longstanding OMFS practice for sale. 2 locations sold as one practice. 4 Ops in one and 3 Ops in the other location. Consistent production/ collections over the past 3 years. Convenient locations with ample free parking. Strictly PPO and no hospital affiliations. Dentrrix, Digital Pano. Seller retiring. Excellent Opportunity. #HI113- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - NEW LISTING - Family oriented GP practice located in a convenient and busy shopping area. Newly refurbished, 3 Ops with new equipment, Digital X-Rays, Upgradeable 2D Panorex, Dentrrix, seller does both bread and butter procedures as well as implant placement and restorations. Excellent opportunity in a highly desired location. Seller is relocating. #HI112- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS **SALE** and the seller is retiring. Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

NORTH COAST, OREGON - NEW LISTING - Beautiful North Coast practice nestled on a lake inlet minutes to the ocean. Dr works 3 days per week, 2 days of hygiene. 2018 gross collections \$366,000 practice positioned for growth. Dr. is retiring. #OR112- Jessica Burbon - 503-332-6462

SOUTHWEST PORTLAND, OREGON - NEW LISTING - This established general dentistry/ private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 square foot leased building is well maintained with 6 ops, 1 more plumbed/ready. Dentrrix PMS, Dexis Digital X-Ray, Intra-Oral, Pano. 2018 Gross Receipts \$510,000. #OR115- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA

CAMPBELL - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1,550 sq. ft. with every amenity including Dentrrix, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528- Jim Engel - 925-330-2207

CONTRA COSTA COUNTY - Goodwill/ Records for only the Pediatric and Orthodontic portion of the Practice. 11+ year old practice. Buyer must be within 15 miles of Contra Costa County. Asking Price is below appraised value. #CA576- Jay Harter - 916-812-0500

CONTRA COSTA COUNTY/EAST BAY - NEW LISTING - Digital Practice with 3 Ops, modern/ attractive building and space, PPO, 1,200 SF, and Dentrrix. 2018 GR over \$1M on 34 average Dr. hours/week. #CA595- Jay Harter - 916-812-0500

FREMONT - 4 equipped Ops in approximately 1,800 sq. ft., Dentrrix PMS, Digital X-ray, Diode Laser, and Intra-Oral Camera. 2017 GR \$446K on 3 day/week. #CA547- Jim Engel - 925-330-2207

FREMONT - NEW LISTING - Priced to sell! Over 40 years of goodwill in Fremont. Spacious 2900 square foot, general dentistry practice has 9 equipped operatories in stand-alone building. 2018 Gross receipts \$631,000. #CA607- Kim Ta - 408-687-5001

GREATER AUBURN/GRASS VALLEY AREA - GP practice in 1,330 sq. ft. office with 3 ops and 4th plumbed. Rent: \$1,550/mo. Carestream software. 2018 GR of approximately \$474K on less than 3-day week. Seller refers out all endo, perio, ortho, and surgery. Retiring. #CA570- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - SELLING FOR LESS THAN 50% OF 2017 COLLECTIONS OF \$700K. 25 minutes from El Dorado Hills. Owner wants to retire **SALE** reduced for quick sale. 1,500+ SF office with four Ops., Dentrrix software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - Multi-doctor practice in Greater El Dorado Hills. Approx. 3,000sf office, possible 8 Ops, 7 equipped, Intra-Oral camera, Digital x-rays, and Digital Pan. Sellers will consider working back part-time. #CA578- Thomas Wagner - 916-812-3255

GREATER RENO/LAKE TAHOE AREA - Digital Practice with 4 Ops w/2 more plumbed 54% of patients are **SALE** out of Pocket. 1,600 SF, Dexis sensor, and Digital Pano. 2017 GR \$994K on 32 avg. Dr. hours/week. #CA552- Jay Harter - 916-812-0500

GREATER SACRAMENTO/ROCKLIN - GP practice with 6 fully equipped Ops., digital x-rays, pano, lasers, and Dentrrix software 2018 GR \$1.3M+. 7-8 days hygiene/wk. Owner Retiring. #CA584- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - ASKING PRICE REDUCED by \$60K Modern 4 Op w/5th Open, PPO practice, 1,664 SF. Higher-end TI's and neighborhood, Gendex sensor, intra-oral camera, Nomad, Pano and Laser. GR 2018 P&L is \$786K on 33 avg. hours/week. #CA550- Jay Harter - 916-812-0500

GREATER SACRAMENTO - 5 Ops, 1,856 SF Prof. Dental Office building. High-traffic, Dentrrix, microscope, air abrasion, intra-oral camera, 5 computer work stations, **SALE** separate lab and Patient Consultation. 2017 GR \$1M+ on 4-day work week. Office Condo to be purchased with practice. #CA545- Jay Harter - 916-812-0500 or Tom Wagner - 916-812-3255

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GREATER SACRAMENTO - El Dorado Hills/ Folsom Area: 3 Op, PPO practice in approx. 1,399 SF. High-end TI's and neighborhood, SoftDent, Carestream sensors, and intra-oral camera. 2017 GR \$506K on 4.25 day week. #CA543- Jay Harter - 916-812-0500

GREATER SACRAMENTO - Well-designed 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan/3D/CBCT, Intra-Oral camera, Lasers, CAD-CAM and monument signage. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

GREATER STOCKTON - Established "All-Pedo" Limited GP Practice with 3 Ops located in a great area of Stockton. Well-maintained equipment in a 1,169 SF attractive children-designed setting, including 2 Digital Sensors, Nitrous, and 3 Cavitron units. 2017 GR \$273K on 24 hours (3 days) average Dr. hours/week. #CA555- Jay Harter - 916-812-0500

GREATER VACAVILLE - Dental Practice and Stand Alone Building for sale in prime downtown location. 2 Ops GP, PPO practice in approximate 1,200 SF. Includes Dexis sensor, Dentrrix, and well-maintained equipment. 2017 GR \$449K on 32 avg. Dr. hours/week. Requires purchase of Dental Building. #CA556- Jay Harter - 916-812-0500

HAYWARD - 1,900 sq. ft. office, 4 treatment rooms, Digital Pan, PPO, Digital Sensor, Dentrrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

LAKE TAHOE AREA - *ENDODONTIC- NEW LISTING* - Endodontic Specialty Practice in Lake Tahoe Area: 3 Ops, 3 digital sensors, Cone Beam in 1,100 SF. 2017 GR \$523,000 on 32 average Dr. hours/week, with similar 2018 and 2019 GR. #CA602- Jay Harter 916-812-0500

MILPITAS - 5 fully equipped treatment rooms in 1650 sq. ft., including Dentrrix PMS, Dexis Digital X-Ray, Intraoral Camera and Laser. 2017 GR of \$786K with 4 days of Hygiene. #CA549- Jim Engel - 925-330-2207

MONTEREY COUNTY - *NEW LISTING* - Practice established for over 70 years, 32 with present owner. Beautiful 1,130 sq. ft. office w/ 3 Ops. Dentrrix PMS, Dexis Digital X-ray, I/O Camera, Diode Laser. 2018 GR \$528K on 4 days/week. #CA625- Jim Engel - 925-330-2207

NEVADA CITY/GRASS VALLEY AREA - *NEW LISTING* - GP Practice with 3 Ops, 55% of patients are 100% Out of Pocket. 1,700 SF, SoftDent, and film-based Pano. 2018 GR \$270K on 24 Dr. hours/week. #CA611- Jay Harter 916-812-0500

PALO ALTO - *NEW LISTING* - 3 Ops, 700 sq. ft. in downtown leased office. Curve Hero PMS, Dexis, paperless charting. 2018 GR \$459K. #CA592- Jim Engel - 925-330-2207

REDDING AREA - ORAL SURGERY - Oral & Maxillofacial Surgery Specialty Practice: High-end Practice with 3 Ops w/4th Open, newer equipment & cone beam. Dr. will sell half ownership or to corporate. Beautiful riverview building also available. 2018 GR \$2.3M+ on 3 Dr. days/week. #CA579- Jay Harter 916-812-0500

SACRAMENTO - Downtown / Midtown Sacramento: High-traffic GP, 4 Op location with under 5% Delta Premier patients. 2018 Gross Receipts \$607K on 30 Dr. hours worked per week. #CA590- Jay Harter 916-812-0500

SAN FRANCISCO - *NEW LISTING* - 2018 GR \$561,000 on reduced schedule. 4 Ops in modern 1,130 sq.ft.. 41 years of goodwill, 18 in current 450 Sutter location. #CA618- Jim Engel - 925-330-2207

SANTA CRUZ COUNTY - *NEW LISTING* - Well-established practice in growing community. 1,410 Sq. Ft. w/4 Ops, Carestream PMS, Dexis sensors, 6½ days of hygiene. 2018 GR of \$1.1M+. Owner retiring. #CA609- Jim Engel - 925-330-2207

SONOMA COUNTY - Large General Practice with 31 Yrs of Goodwill. Solo owner dentist with In-house specialists. 2018 GR above \$2.8M. Stand Alone 3,000 sq. ft. Prime Real Estate off a major Freeway and corner lot location, 1 Hr N. of San Francisco. 72 NP/mo. and 10 days of Hyg/wk. 6 Ops Pano, Dexis, Cameras, Laser, Dentrrix. Both Business & Real Estate for sale or Lease. Doctor Retiring & will work back. #CA544- Gina Miller - 707-391-7048

SONOMA COUNTY - GP: 1,890 sq. ft. office w/4 Ops. 2017 GR \$529K on 3 days/week w/3½ days of hygiene. Dexis, Dentrrix, Intra-Oral, and laser. Real Estate available for purchase. Doctor retiring. #CA563- Gina Miller - 707-391-7048

SONOMA COUNTY - 6 Ops in 2,200 sq. ft. space. Seller-owned facility. 2018 GR of \$802K with 4 Hyg Days. Dexis Digital X-ray, Dentrrix PM, Intra-oral Camera, Laser. #CA564- Gina Miller - 707-391-7048

SONOMA COUNTY - *NEW LISTING* - 2018 GR \$906K. 1,000 sq. ft. 3 Ops w/opportunity to expand. Paperless, Dentrrix PM, XDR Digital sensors, and Intra-oral camera. Selling both Practice and portion of dental building ownership. #CA594- Gina Miller - 707-391-7048

SONOMA COUNTY - *NEW LISTING* - GP practice located Sonoma County, 2018 GR above \$2 M. 8 Ops, in a 4600 sq.ft. facility, 13 days of Hyg. on 4.5 Day work week. 42 Yrs. Goodwill. Doctor retiring and will work back. Paperless, Digital, high-tech, modern. #CA601- Gina Miller - 707-391-7048

VALLEJO - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3 1/2 day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

VISALIA - *NEW LISTING* - Nice GP office with 5 ops, seller also owns the building which is for sale (make offer), digital, 2,000 sq. ft. Office has great visibility, main street frontage with sign and easy, free parking. Crown and bridge and cosmetic, no Ortho, some basic Endo, Perio, Oral and no implants, Collections of \$334K for 2018. #CA628- Steve Caudill - 951-314-5542

WESTERN CONTRA COSTA CO. - 1,625 sq. ft. office w/4 fully equipped Ops, 1 plumbed not equipped. Fully digital, paperless charts, Digital Pan, Digital X-ray, Eaglesoft PMS. 2018 GR \$764K, 5 days hygiene, averaging 65 new patients/month. #CA569- Jim Engel - 925-330-2207

YUBA CITY AREA - *NEW LISTING* - 46 years of Goodwill GP Practice with 3 Ops w/4th Open in 1,400 SF. Priced below professional Valuation. 2018 GR \$271K. #CA580- Jay Harter - 916-812-0500

CENTRAL CALIFORNIA

CENTRAL COAST - *ENDODONTIC PRACTICE* 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2018 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - PERIO/IMPLANT office, 6 Ops, large conference room for teaching/meetings, 20 years goodwill, 2017 Collections of \$650K, works 2 days a week, cash only office. #CA518- Steve Caudill - 951-314-5542

FRESNO AREA - Price Reduced \$50K! GP and Prosthodontic Practice prime for a GP to purchase. 4 Ops in 1,500 SF with Digital Sensors, Pano (film), DentalMate Software, attractive office building and space. 2018 GR \$386K. #CA588- Jay Harter - 916-812-0500

GREATER MODESTO - 4 Ops in approx. 1,400 SF. 2017 GR \$366K and 2018 GR \$408K on a 3-day Dr. work week. Dental building must be purchased with practice. #CA546- Jay Harter - 916-812-0500

MADERA - Price Reduced 100K! North Fresno/ Madera Area: Modern 4 Operatory (room for 5th) PPO practice with newer equipment, 1800 SF, and 2017 GR \$233K on 2 days/week Dr. production. Building facility also available for purchase. #CA542- Jay Harter - 916-812-0500

MADERA - General Dentistry Practice and Building. Centrally located, high visibility. 3,141 sq. ft. with 7 Operatories, Dexis Digital x-rays, Invisalign, Delta PPO. \$968K Gross Receipts with low overhead. #CA566- Jay Harter - 916-812-0500

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 LABOR DAY	3	4 ADA CONVENTION SAN FRANCISCO 2019	5	6	7
8 ADA CONV.	9	10	11	12	13	14
15	16	17	18	19	20	21
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August

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October

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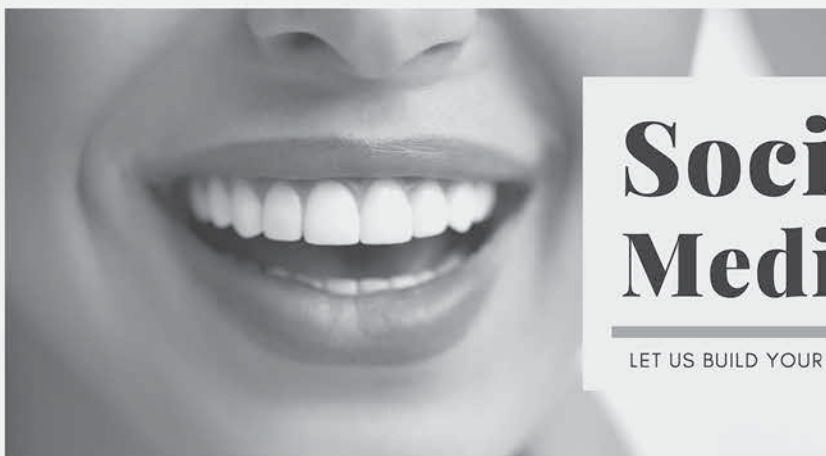
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Van Nuys starter practice collects \$300,000 per year on two days per week with one day of hygiene per week. 4 ops, digital, panoramic. Asking just \$75,000. Kurt Skarin 805-777-7707

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GP needed Pomona CA. Mon or Fri. Min 2yr exp. Good skills great personality. No HMO. wanwanliou@yahoo.com

Patient Kiosk for the Ultimate Paperless Practice. Under \$3,000. (800) 273-5033. www.ez2000dental.com/kiosk

"Dental Center" Sign Light up in orange. Paid thousands of dollars. Will let go for \$750 obo sshamoiel@gmail.com

RDA COURSES -*Lowest Priced*- Take our RDA Exam prep course, 99% passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google! call (626) 345-0005 or email MsGrant@ADMInstitute.com

SANTA CLARITA - (4) op comput G.P. w newer eqt. High end buildout. Cash/Ins/PPO. Digital X-Ray & Pano. Annual Gross Collect \$1.4M. Selling due to health. D&M Practice Sales 818.591.1401

Dental Office in Oxnard for Sale, view of Harbor. 2 ops equipped, 3rd plumbed, space for 4th. OxnardDental@gmail.com

Dental office for-sale Irvine 4 ops gross 750k asking 950k prime location 949-677-7776 text only confidential/no brokers

Dental Assistant needed Irvine FT/PT 949-485-8825 text/call/ Email info@ocdentalgroup.com. DA/RDA Mon-Fri

LAGUNA HILLS DENTAL FACILITY FOR SALE 3 operatories + 1 plumbed – no patients – digital xrays and Dentrux computer-Thomas & Fees Practice Sales (714) 544-4341

Hiring Dentist in Orange County. \$9,500 Sign-up Training Bonus is Offered. Send Resume to dentistjoboc@gmail.com

4001 - PALM SPRINGS -LA QUINTA- LOCATION LOCATION LOCATION- Now Grossing \$1.5 Mil with Specialties-8 well equipped OPS ESTB 26 YEARS, HIGH IDENTITY 2 MILLION ACHIEVABLE TARGET WITHIN 24 MO's CALL TOM FITTERER PPS 714-345-9659

Rialto for leasehole 4opts, great location, busy main street foothill blvd, just bring equipment, low rent, call 714-860-3233

Oral sedation certification course, a course than may change the way you and your patients think dentistry, www.dentaloral-sedation.com (805) 676-1063

Associate Dentist needed in Glendale, Min 3 year experience. Email: as7067@gmail.com

Dentist wanted in Santa Paula for general dentistry, surgical extractions, and post rtc; resumes to bortay2000@gmail.com

SAN DIEGO ORTHO PRACTICE FOR SALE: 2 Locations, Open 4 days, Paperless, 26+ years Goodwill. GR \$717K. HSPPT-Russell Okihara-619-694-7077 #CA615

F/P Time Hygienist Needed for our West Covina office. 2-3 years experience. Email resume to gregrobinsdds@gmail.com

Wanted: TC in OC. FFS/PPO only. PT/FT with great benefits. Join our awesome team! Email resume to Careers@OCsmile.com

ROAD TO PRACTICE OWNERSHIP!

Starting or Acquiring your First Office

Please join an excellent panel of dental industry professionals to discuss the ins and outs of starting or purchasing a dental practice. The seminar will take place on Wednesday, September 25th at 6:30 pm at Maggiano's Little Italy: 3333 Bristol St, Costa Mesa, CA 92626. Dinner will be included, and space is limited to **ONLY 25 SEATS!**

This seminar is recommended for current associate dentists who are actively looking to become practice owners through either start-up or acquisition. Topics will include:

- The process of locating a practice purchase or location to lease
- How to best do an analyses and due diligence of the opportunity
 - What are the steps in qualifying for a loan

In addition to our lecture, we will have ample time to meet one on one to discuss any individual questions you may have. If any of your colleagues might benefit from the talk, please pass on this email.

Dinner, Workshop and Networking Event
RSVP:

Phone: (818) 884-2549

Text: (310) 270-6347

Email: Cal.Dental.CPA@Gmail.Com

FEATURED SPEAKERS



**Bank of America
Practice Solutions**
1 Park Plaza, Suite 250
Irvine CA 92618

Ali Karjoo
**VP; Regional Business
Development Officer**

614.403.8295
ali.karjoo@bofa.com

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Matthew Christie
**VP; Regional Business
Development Officer**

614-623-5768
matthew.christie@bofa.com

Fazel Mostashari,
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Wanted: DDS Associate in OC. FFS/PPO only. PT leading to FT. All digital offices. Email resume to Careers@OCsmile.com

Temecula Practice For Sale. Single owner looking to sell a successful 4 op practice. Please text or call 808-688-6932

RDA COURSES*Lowest Priced* Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google! call (626) 345-0005 or email MsGrant@ADMInstitute.com

Hiring Full-time Dental Assistants. Please call 714-850-9121 or apply at smoothdental@gmail.com. Thank you!

RDA & DA NEEDED for busy multi-specialty West Covina office. Must have experience, email resume: gregrobins-dds@gmail.com

Had a Dental Trader positive 5 star experience? Please share it with Yelp. Each month we will select a new reviewer to receive a special gift. Email bruce@thedentaltrader.com.

Used X-ray,sterilizer,lightcure unit for sale. DENTX mobile X-ray ,DEMI plus lightcure,and M9 MIDMARK. (310)308-1161

OC BEACH CITY ABSENTEE GR \$934k 2018 4 OPS RM FOR 5TH, Own mgr will do 1 million 1st yr. Call Tom Fitterer 714-345-9659 PPS

F/T Dentist in the Lancaster Area, Modern Private Practice, NO HMO, NO Medi-cal, New Graduates welcome(661)618-6384

HARVEY CHEMCLAVE 5000 for sale. Great condition. asking \$400 ddsshopper@cox.net

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Beautiful dental office space in Santa Clarita for sublease 2 days only: Monday,Tuesday, Wednesday,Friday. Asking \$500/Day Text me on 661-645-3519 Ray

DOWNEY GP 4 ops. in a 1,250 sq. ft. suite in a busy strip center \$165K Greg Beamer 909-542-4891

Looking to lease in Redlands or Loma Linda, 3-4 days/week, current lease expires in October, call or text (909) 261-1093

Selling iBrite Whitening Lamp \$500 or best offer (Type PD-120-W). Contact irvinedentalcenter@gmail.com to purchase

Looking to Buy an Existing Practice where the owner dentist can carry the note. prefer SFV but open. mcv7700@gmail.com

Sublet in a brand new state of the art dental office in a medical complex in Thousand Oaks. sshamoiel@gmail.com

Looking to rent 2500+sf space in a busy shopping center in LA area to set up Dental Office. papDentalCorp@gmail.com

GP for Pedo needed: LA office - Great compensation + we pay for your Liability Insurance. papDentalCorp@gmail.com

Endo Assoc Needed for multiple Endo practices in San Bernardino County. Pls email CV or questions to pc3182002@yahoo.com

Travel'N'Learn with Xcel Seminars in Las Vegas! Attend our "Innovations in Minimally Invasive Bioceramic Materials & Procedures" course on Friday, Sept. 13th for only \$99 and then enjoy your weekend in Vegas! Register at www.xcel-seminars.com

Ortho Boyd Sideunits for Sale. All 4 for \$3100. White tops, royal blue bottoms. docfrerichs@yahoo.com 619 298-1775

Beverly Hills: Big producer, over \$2M in collections multi specialty. All the tech. (DRE01993607) (818)522-9123

Sterident 300 Dry Heat Sterilizer For Sale. Used only twice. \$700. Schein price for new 1,149. docfrerichs@yahoo.com.

4007 - West Covina Gr \$650k incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659 PPS

Los Angeles Dental office space in prestigious medical high rise. Highly affluent and desirable area. 40+ yrs goodwill. Beautiful and spacious office. 2 scopes, paperless and Dexis digital. About 1500 sq ft. Favorable lease. Please email: laendodontistdds@gmail.com

Ambu Spur II Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

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LOS ANGELES/VENTURA COUNTY

ARCADIA - NEW LISTING

6 ops. total (4 eq. & 2 not eq.) in a 1,753 sq. ft. suite with an amazing design! Located in a Multi-Story Professional building on a busy street with lots of exposure. Convenient to the 210 freeway. Established as a successful practice for over 13 years. Rent is very reasonable at \$4,000/month. Seller is moving the patient base to Monrovia. **The build-out and equipment are a must see!** Leasehold Improvements & Equipment **\$150,000**

BEVERLY HILLS - UNIQUE SITUATION

Would you like a practice for an unbelievable LOW price? Losing a lease in the area? The seller wants to turn over the reins. Located in the heart of Beverly Hills, if you would hire him back two days a week, he is willing to work as your associate, and charge an Unbelievable LOW price for the leasehold, equipment, and the patient charts. He'll pay for himself! **The location is on the ground floor, which is rare, and sought after in Beverly Hills.** 4 eq. ops. in a 1,100 sq. ft. suite with charm and attention to detail from floor to ceiling! Crown molding, ceiling medallions, chandeliers, coffered ceiling, and ornate architectural elements make up this must-see practice! Rent is \$7,910/month (negotiable). Seller currently has a Dentist subletting that pays half the rent. 28 Years of Community Goodwill. **\$10,000**

COVINA - NEW LISTING

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite that is bright and ready to go! Located in a single story, professional building on a busy street with plenty of parking in the rear of the building. Two sellers working a total of 32 hours a week. **Rent is only \$2,300/month.** Collected approx. \$199,907 in 2018. There are also a couple front suites where the owner/dentists moved on to their own facilities. Landlord is willing to work with a qualified tenant to expand. \$70,000-Sellers will consider any reasonable offer

DOWNEY TURN KEY - AVAILABLE

4 eq. ops. in a 1,250 sq. ft. suite located in a single story, strip center on a busy street corner with excellent exposure and foot traffic. Convenient to the 5 freeway. \$3,225/mo rent includes all utilities except electricity. Long term staff in place. Collected approx. \$173,676 in 2018. **\$165,000**

DOWNEY - BACK ON THE MARKET!

3 eq. ops. in a 1,214 sq. ft. suite located in a community established, four story, medical building on a busy corner with **20 Years of Goodwill.** **Rent is only \$2,738.21/month.** Solid Patient Base and Caring Staff. Collected approx. \$375,827 in 2018 on a 2 day work week. **Motivated Seller! \$207,500**

HUNTINGTON PARK W/ REAL ESTATE FOR SALE OR LEASE - NEW LISTING

6 eq. ops. in a 2,500 sq. ft. suite located in a two story building **w/3 rental units** on the second floor. Excellent signage and pride of ownership. 40+ Years of Community Goodwill. Associate GP working approx. 3 days a week and 1 day a month of Ortho. Fee for Service. **Collected \$658,372 in 2018; Projecting approx. \$709,862 for 2019.**

LA PUENTE W/ REAL ESTATE FOR SALE OR LEASE - NEW LISTING

4 eq. ops in a 2,800 sq. ft. suite located in a single story, free standing building on a busy street. Excellent Pole signage and viability. Plenty of parking in the rear of the building. Tons of storage space. **39 Years of Community Goodwill.** Large apartment complex next door and busy shopping center across the street. Collected approx. \$308,509 in 2018 and Projecting \$321,199 for 2019 on a 1.5 day work week. With a little marketing and more Doctor days, The practice could take off!

LONG BEACH - NEW LISTING

4 eq. ops. in a 1,100 sq. ft. suite located in a single story, free standing professional building with parking in the rear. Landlord is renovating the property and ready to negotiate a new, lower, long-term lease. Rent is currently only \$2,000/month. 37 Years of Goodwill.

I interviewed several Dental Practice Brokers when I decided it was time to retire. Greg Beamer is the best and most trusted Dental Practice Broker you can hire. In selling my 42 year dental practice and building, I figured it'd take months. Instead within 10 minutes of Greg's E. Mail blast, I had received multiple offers- one of which ended up being the ultimate buyer of my practice. Greg and Ellen will professionally guide you through the entire process. YOU know Dentistry, THEY know Practice Sales!!!! They're the absolute best - Stephen M. Lojeski, DDS (Arcadia)



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

Retiring, motivated Seller currently working 30 hours a week. **80% Cash/20% Insurance.** Collected approx. \$334,628 in 2018. **\$100,000 Firm.**

LA (90025) - NEW LISTING

3 eq. ops. in a 1,000 sq. ft. suite located in a multi-story professional building on a very busy corner of Wilshire close to the 405 freeway. Rent is \$3,500 NNN and includes maintenance, janitorial, and utilities. **80% PPO Insurance & 20% Cash.** Collected approx. \$228,448 in 2018 and projecting \$253,378 for 2019 on a part time schedule. Excellent opportunity at only **\$150,000!!!**

LOS ANGELES (90071) - HIGH END LISTING

5 eq. ops. & 2 plumbed Xray rooms in a 2,500 sq. ft. suite. Upscale, Professional building off the 110 freeway. **State of the Art practice** with an amazing build-out. Excellent marketing in place and foot traffic exposure. 17+ Years of Goodwill. **80% PPO & 20% Cash practice.** Long term, quality staff in place. Collected \$1,293,598 in 2018. Building management promotes from within. Seller willing to stay on to do GP and Ortho. Call me on this one!!! Buyer's net over \$325,000!! **\$995,000**

NEWBURY PARK - REAL ESTATE FOR SALE

2 eq. ops. & 2 plumbed not eq. ops. in a 1,267 sq. ft. suite located in a two story, upscale, professional building off the 101 freeway, **State of the Art, Paperless office. Condo custom designed** by George Fedyna. Leasehold Improvements & Equipment Only **w/ Condo Suite for Sale or Lease. Seller overseas - motivated!**

BEAUTIFUL, FOOTHILL COMMUNITY PRACTICE - NEW LISTING W/REAL ESTATE FOR SALE OR LEASE

- Rare opportunity- State of the art dental suite with 6 ops **collecting over \$1.8 Million/year on a 3.5 day schedule!** 100% fee for service, no HMO. 35 years of Goodwill, strong community reputation. Robust Hygiene department. Long term, qualified staff. Single story Professional building with excellent rental income from two other suites. Great growth potential for full

time DDS. Call Greg on this opportunity- financing available!

REDONDO BEACH - RECENTLY REDUCED

Ocean Views and Breezes included! 5 eq. ops. in a 1,995 sq. ft. suite located in a multi story, professional building with over **50 years of Goodwill.** Only a few blocks from the beach. Strong Patient Base. Long term, quality, caring staff. Potential to implement advertising and create a website to attract new patients. 50% Insurance & 50% Cash income stream. Collected **\$339,277 in 2018. \$175,000**

SHERMAN OAKS - NEW LISTING

3 eq. ops. in a 1,000 sq. ft. suite located in a Multi-Story Medical building next to the hospital. **Beautiful 7th floor views.** Practice is nicely designed, efficient, clean, and bright. Rent is only \$3,437/month. Established as a dental practice for over 8 Years. Digital practice with Easy Dental Software and Intra Oral Camera. Leasehold Improvements and Equipment Only

THOUSAND OAKS - NEW LISTING

2 eq. ops. & 1 plumbed not eq. op. in a 825 sq. ft. suite located in a single story building on a busy street. Convenient to the 101 and 23 freeways. **Rent is only \$2,166/month. Clean, bright suite with equipment that averages 4 years new. Leasehold Improvements & Equipment Only \$64,500**

WESTCHESTER

4 eq. ops. in a 1,300 sq. ft., recently remodeled suite located in a well-known, community established high rise on a busy corner. **11th floor views!** Rent is \$4,263/month and all utilities are included except internet and phone service. **39+ Years of Goodwill.** 70% PPO - 30% Cash. Intra Oral Camera, Digital X-ray, and equipment that averages 5 years old. No advertising plan in place. Projecting approx. \$284,485 on a 3.5 work week in 2019. **\$126,000.**

Recently sold: Fountain Valley, San Clemente, Temecula, Westminster, Baldwin Park, Long Beach and Whittier.



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

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ORANGE COUNTY

IRVINE - NEW LISTING

4 eq. ops. in a 1,386 sq. ft., nicely designed suite located in a 3 story, community established, professional building with plenty of parking. Seller is the only dentist in the building except the Peds next door! New flooring and wired to go all digital. Collected approx. \$210K in 2018 on a 1 day work week. Seller is tired of the commute and would like to concentrate on his other practice. Patient Charts included but not guaranteed.

SOUTH ORANGE COUNTY SEASIDE PRACTICE

3 eq. ops. in a spacious suite with room to expand and ocean views. Amazing location close to the beach, 5 freeway, and local shops/restaurants. Rent is only \$2,938/month! 80% Insurance and 20% Cash Income Stream. Collected approx. \$680K in 2018 on a 4 day work week.

LAGUNA NIGUEL

4 eq. ops. in a nicely designed, 1,119 sq. ft. suite located in a single story, busy strip shopping center on the corner of two busy streets. Good exposure and foot traffic! Established as a Cosmetic/ Implant practice since 2008. Rent is \$5,144.05/month. Collected approx. \$521,402 in 2018 on a part time schedule. 85% Cash 15% Insurance.

TUSTIN - NEW LISTING

3 eq. ops. in a 1,100 sq. ft. suite located in a busy, single story, strip center off the 5 freeway. Nicely designed suite with equipment that is 2.5 years new. Rent is \$4,100/month and includes utilities. Seller works 2 days a week but would like to concentrate on his other practices that are over 30 miles away. Practice has the potential to be open more hours. Collected \$256,662 in 2018.

WESTMINSTER

Great location on Beach Blvd with excellent visibility and pole signage. 36 Years of Goodwill. 4 eq. ops. in a 1,350 sq. ft. suite with a Morita Pano, older equipment, and Mogo software. Retiring seller currently works 24 hours a week. Collected approx. \$170,911 in 2018 and Projecting \$194,282 for 2019. 30% of the patient base is Chinese, most speak English. **\$107,000.**

YORBA LINDA - NEW LISTING

4 eq. ops. in a 1,200 sq. ft. suite located in a frequented shopping center on a very busy street. Rent is only \$3,600/month for this amazing location. Collecting approx. \$4,000/month on a 2- day work week. Patient Charts included but not guaranteed. Practice has the potential to be open more. Perfect Turn-key operation. Priced to sell at \$158,000.

SAN BERNARDINO/SAN DIEGO/RIVERSIDE COUNTIES

CHINO - NEW LISTING W/ REAL ESTATE FOR SALE

4 eq. ops. in a ~1,450 sq. ft. suite located in a frequented, single story, strip center on a busy street convenient to the 60 freeway. The bottom floor is ~1,000 sq. ft. and the second floor is ~450 sq. ft. The second floor offers a private office, storage space, kitchenette/lounge and a full bathroom. 34 Years of Goodwill. Retiring Seller that currently works 3 days a week. Collected \$344,537 in 2018 with a PPO/Cash income stream. Super steady income each of the last three years. Practice Priced at \$265,000; Real Estate \$450,000 (subject to a fair market appraisal acceptable to both seller and buyer)

CORONA - NEW LISTING

Beautiful, Modern Suite located in a two story professional building with plenty of parking. 4 ops total: 2 eq. ops. & 2 plumbed not eq. ops. Everything looks new! 8 Years of Goodwill. Seller only works 2 days a week and would like to concentrate on his other practice. Collected \$161,960 in 2018 on a 2 day work week. With a little advertising and being open more days a week, this practice will sell itself to new patients!

LA QUINTA

8 modern, fully eq. ops. in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrax G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that

averages 10 years old that is in excellent condition. long-term, knowledgeable staff. **Strong Hygiene department -10 days/week.** Qualified specialists in place. Retiring Seller. 60% Cash 40% PPO/ Delta (no HMO or CAP). Projecting approx. \$1,844,394 for 2018/2019 with a history of Collecting \$1.5+ Million.

RANCHO BERNARDO - NEW LISTING

The moment that you walk into this practice you feel at home in this warm, inviting, beautifully designed suite. 4 eq. treatment rooms in a 1,800 sq. ft. suite located in a two story, multi-use, busy center off the 15 freeway in the heart of town. The practice offers two back door entrances/exits. 36 Years of Community Goodwill. Excellent 5 star online reviews. Caring Staff. PPO/CASH Practice! Collected approx. \$426,169 in 2018 on a 3 day work week.

PRACTICES WITH REAL ESTATE FOR SALE:

BEAUTIFUL, FOOTHILL COMMUNITY PRACTICE - NEW LISTING W/ REAL ESTATE FOR SALE OR LEASE -

Rare opportunity- State of the art dental suite with 6 ops **collecting over \$1.8 Million/year on a 3.5 day schedule!** 100% fee for service, no HMO. 35 years of Goodwill, strong community reputation. Robust Hygiene department. Long term, qualified staff. Single story Professional building with excellent rental income from two other suites. Great growth potential for full time DDS. Call Greg on this opportunity- financing available!

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6 eq. ops. in a 2,500 sq. ft. suite located in a two story building w/3 rental units on the second floor. Excellent signage and pride of ownership. 40+ Years of Community Goodwill. Associate GP working approx. 3 days a week and 1 day a month of Ortho. Fee for Service. Collected \$658,372 in 2018; Projecting approx. \$709,862 for 2019.

LA PUENTE - W/ REAL ESTATE FOR SALE or LEASE- NEW LISTING

4 eq. ops in a 2,800 sq. ft. suite located in a single story, free standing building on a busy street. Excellent Pole signage and viability. Plenty of parking in the rear of the building. Tons of storage space. 39 Years of Community Goodwill. Large apartment complex next door and busy shopping center across the street. Collected approx. \$308,509 in 2018 and Projecting \$321,199 for 2019 on a 1.5 day work week. With a little marketing and more Doctor days, The practice could take off!

(Real Estate subject to a fair market appraisal acceptable to both seller and buyer)

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Dentist/PT in Moreno Valley. No experience ok. Long term associate/partnership potential. Please call 9515205452.

Beautiful and spacious Sorrento Valley practice. 5 ops. Excellent retail location in busy center. Room for expansion. Seller willing to associate. Call KRPS (619)299-6161.

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4006 - ALTA LOMA shop Center Hi Identity ABSENTEE GR \$700k Owner mgr will do one million 5 ops 3 equipped. Call Tom Fitterer 714-345-9659 PPS

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Gen. DDS needed in Colton 3yrs. experience. Spanish speaking prefer work 3-5 per week. Fax resume 909-825-8758 or email hanyghalydds@sbcglobal.net

Looking to lease in Redlands or Loma Linda, 3-4 days/week, current lease expires in October, call or text (909) 261-1093

A texting teen T-boned you while driving home leaving you severely injured and unable to practice for months...do you have the necessary legal docs signed and ready to go so your practice can continue to operate during your absence? Or worse, if you are unable to return at all? Are you and your family fully protected? Have questions? Call us. BPE Law Group, PC, 916-966-2260, www.bpelaw.com

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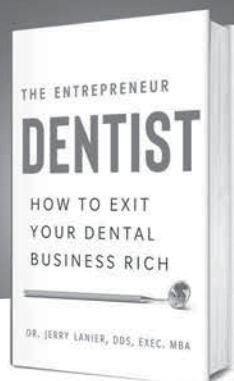


On the anniversary of 9/11, The Dental Trader extends its condolences to those who lost loved ones when the WTC came down, in other terror attacks here at home and in battles fought on foreign soil. We wish to express our sincere appreciation to the men and women of the Armed Forces and first responders everywhere, (including their families) for the sacrifices they make every day. ***God Bless You!***



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Per diem Dentist wanted DTLA Daily rate \$600, avg 11 pt/day, mostly fillings/crowns, some RCT. Dentaltraderad@gmail.com

GP office for sale & share at Rowland Height office Building, 3 chairs, digital x-ray. 8 years. Contact at 626-321-6608.

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Associate dentist needed in walnut. Prefer chinese speaking, comfortable in molar endo/ext, sat shift. dentistry7217@gmail

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LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

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Featured Practice

Beverly Hills - \$3,000,000

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house. Many celebrity patients in this practice!

Calabasas: 4 ops, 3 equipped, Dentrix, Dexis, intra-Oral cameras, dig. Pan. On a busy street with high visibility, reasonable rent for the area. 1100 sqft on ground floor.

Kern County (great area): Beautiful office in a serene park environment 3000sqft on large lot with room for an additional 4000sqft building. 7 fully equipped treatment rooms; in a masterful layout. This office is fully digital. This seasoned office has the look of just being built

Monterey Park: Large office, Dentist is changing careers retail exposure, and street level. Fully digital. 1800SqFt, 6ops. Retail exposure. Great signage.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow.

Saugus: 4 ops 3 equipped, room for more. Located in a retail center great visibility and one of a few dentists in this residential area. Digital w/easy dental.

Orange County: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Los Alamitos: Large office 200sqft 4 ops, room for more. 8K Cap Check, digital, room for 3 more ops. Consult room. Convenient location

Lamont: Large office outside Bakersfield collecting Mid \$300k's, 5 ops room for more. Pano, Located near retail. This is a huge growth opportunity.

Thousand Oaks: Practice and Condo, with 3ops that you will own. Digital sensors/pan, Large conference room. This is exquisite located near high end retail. Covered ample parking. Dream office.

Mission Hills: 40+ year practice with low rent 3 ops in this well designed homey office Collects approx. \$300k. Digital, room for CBCT.

Paramount: Large office in a prime location, shares waiting room with a medical office. Digital Pan and great cash flow.

Sherman Oaks: Large 1800 sqft office 4 ops room for 8. Located on busy street with retail center and great parking.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Tarzana: 3000 sqft overlooking Ventura Blvd. All the technology you can imagine. 7 Ops. Spacious private office overlooks a custom implant room. All new equipment, this is a showplace. If you plan on owning a \$2M practice or more, this is a must see.

Marina Del Rey1: Spacious office 5, treatment rooms in Marina Del Rey. This is a well established office, Doctor is retiring and looking for quick sale. Office uses Eaglesoft and has stupendous views from large ops.

Calabasas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost.

Norwalk - CA: 4 treatment rooms, sensors, recently remodeled in a great retail center near starbucks. Lots of new equipment and chairs.

West Hollywood: 4 treatment rooms, Great collections, lots of foot traffic at RETAIL CENTER. Located on the famous Sunset Blvd, on the ground floor High collections, street exposure with great signage. This upscale office has: Easy Dental, and Dexis. Room for expansion, and room for growth.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist.

Reseda: 4 ops 3 working, Digital Lots of room for growth. Next door to large medical clinic. This is a Turnkey Plus Opportunity. Please call for explanation. Comes with digital sensor. Large Parking lot and expansion room.

North Hollywood: Great turn-key + office with four treatment rooms. Each room has a view of an enclosed garden, great private office with private restroom. This office sports 2 in-suite restrooms. It includes everything you need to do dentistry. Just move in and get going.

Thousand Oaks: Elegant Turnkey, 5 ops 2000 sq ft. room for growth. Dr is moving to new office. Fully equipped. Great location. Private office room for two more ops.

North Hollywood (Coming soon): 4 ops collects just under \$500K on busy street. Tons of hygiene days.

Sellers: Please be aware that I am respectful of your privacy. The listings only have minimal information designed to keep the office sale secret. I consider the practice one of your most valuable assets, and for most sellers a key component to their ability to retire.

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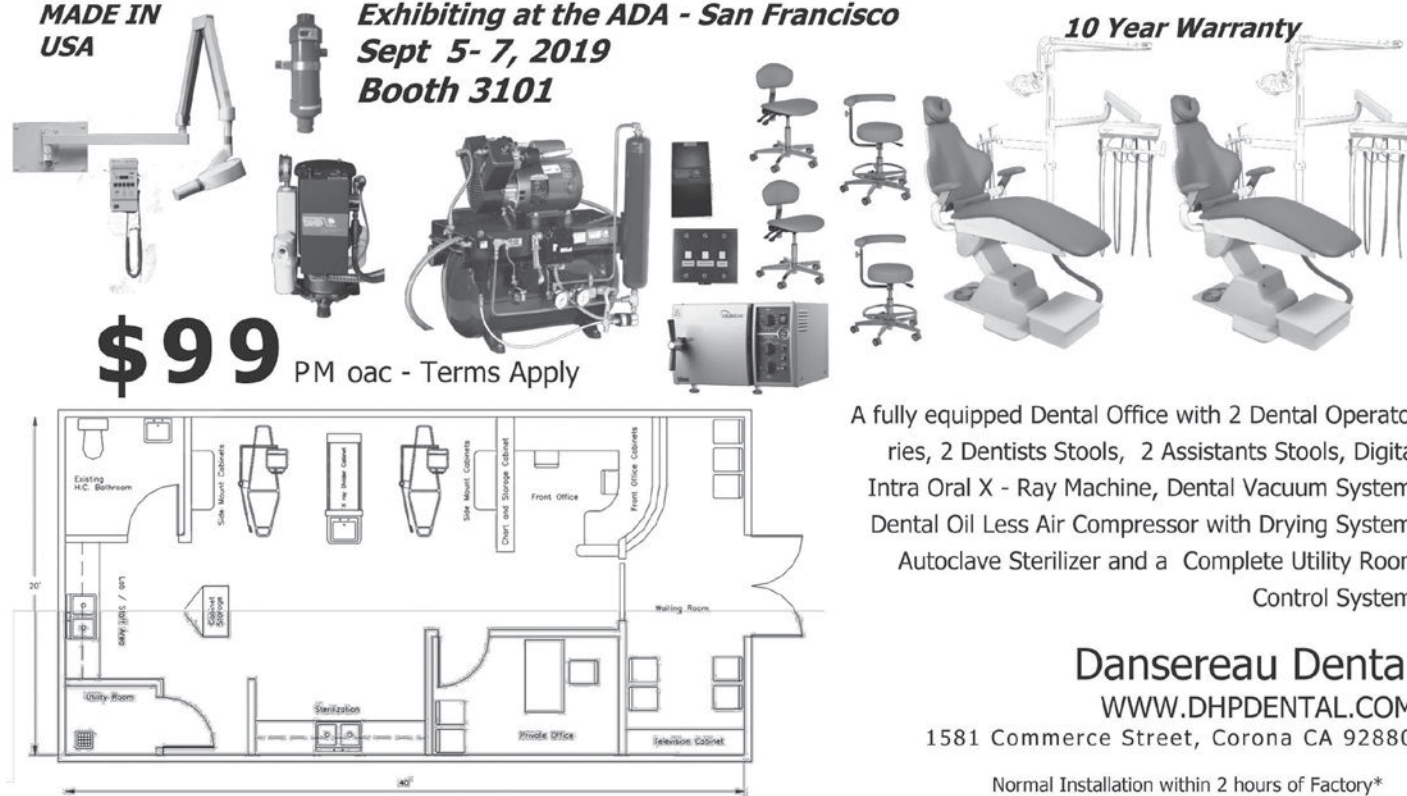
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Dear Keith,

I am looking at purchasing a commercial property with other dentists where we will each operate our practices. What should I be thinking about with a transaction like this? Dr. M.K.

We are seeing this more and more. Dentists forming almost a quasi-collective of professionals operating out of the same location and facilitating efficient referrals systems. While there are a lot of things to consider in such a transaction here are the most important: (1) how are you going to take title and operate the property – will it be through an LLC or partnership; (2) who is going to be the primary point of contact with professional service providers and more importantly your lender; (3) what kind of transfer restrictions, buy out terms or liquidation clauses will be incorporated; and (4) where are you going to acquire your property --- you know the 3 most important words in business – “location, location, location”. Item 3 is often overlooked but consistently a source of problems. What happens when one partner decides to retire or passes away. Who controls that share of the building? Will it be that dentist's heirs or

a new owner or do the original owners want a protected mechanism to acquire that interest? There is the adage that the only thing certain in life is taxes and death. Well there is third – the co-ownership will end – because death will occur. Make sure you seek competent legal counsel that can help you plan for that inevitability and properly structure your holding entity. Real estate ownership done right can be a significant asset for your retirement portfolio, done wrong it can be a downright disaster. Good luck on your potential purchase.



Keith Dunnagan is the managing shareholder of BPE Law Group, PC, a Sacramento area law firm providing comprehensive legal services statewide to the California dental and business community in the areas of employment, practice transition and planning, business and corporate formation, real estate, estate planning, and contract law. He is a recognized speaker and writer and has been included in the Northern California Superlawyer magazine's Rising Star list (2018) and Superlawyer list (2019) and included in the 2018 list of Top Lawyers of Sacramento. To ask questions you can write to Keith at kbdunnagan@bpelaw.com.



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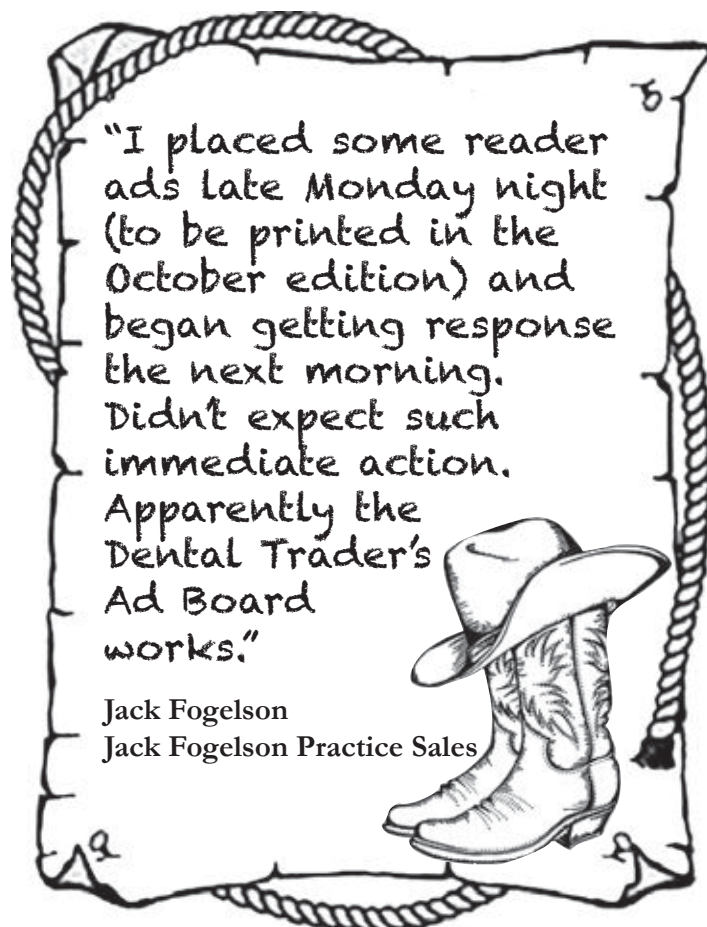
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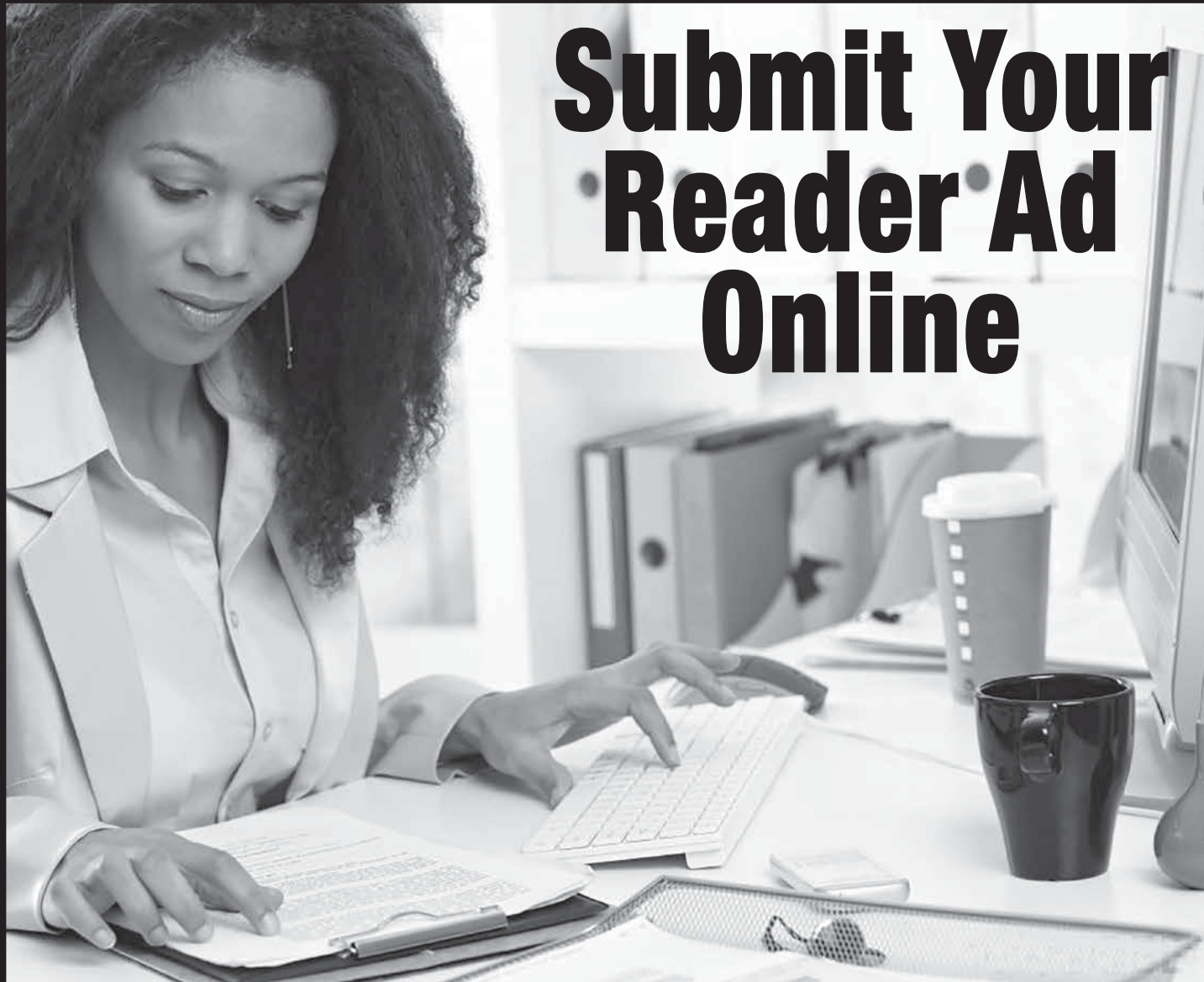
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