

THE Dental Trader

VOL. 18 NO. 9 • September '21
No. Calif. Edition

**FREE ADS FOR DENTISTS
& STAFF!**

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

Buy, Sell or Trade all things Dental



Complete Digital Dental System

***This is the ideal
time to
upgrade/update
your office
system!***

- Use it **FREE** for 90 days
- Then only **\$226/mo.***
- **\$1 Buyout**

**Autumn Days are
here again.....**

*** Time for Change ***

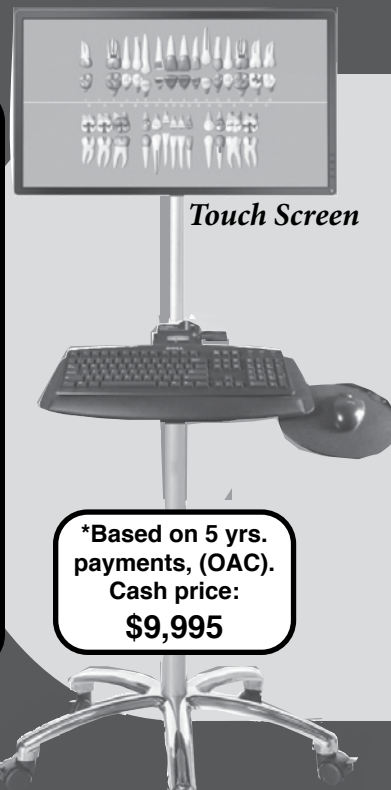
INCLUDES:

**Everything you need for
a digital exam room!**

Hi-Quality Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart, EZ2000 Billing Software & Integrated Imaging Software (or keep your own billing software & we integrate it for free). Full Blown Color Coded Scheduler, Periodontal Charting, Installation, Onsite Training & Technical Support. (Optional integrated Benefit Service by Trojan Prof. Svcs).

Regular Price: \$19,990

In business since 1985

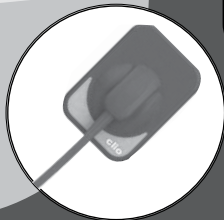


Touch Screen

***Based on 5 yrs.
payments, (OAC).
Cash price:
\$9,995**

Digital X-Ray Sensor Included

- Clio Sensor • Super Sharp & Extra Durable • High-End Superior Quality • Rounded Corners & Edges
- Waterproof-Sterilizable • Contrast & Spatial Resolutions • Replaceable cable. *5 yr. limited warranty



**Call 800-273-5033 to schedule
a free Demo in your office
www.ez2000dental.com**



**EZ 2000 Dental Software Special
Reg. \$3,395. **Sale: \$1,995.
includes training & support**

EZ 2000 is an official licensee of the ADA Ins. Claim Form and Procedure Codes.

**Time to Buy?
Don't DIY!**

**Bring your legal questions to the
experts at Wood and Delgado!**

Specializing In:

Practice Transitions
Lease Negotiations
Associate Agreements
Practice Agreements
Partnership Disputes
Estate Planning
Partnerships
DSO and MSO
Business Transactions
Wills/Trusts
Private Equity Sales
Real Estate Sales



Patrick J. Wood
Pat@dentalattorneys.com



Jason P. Wood
Jason@dentalattorneys.com



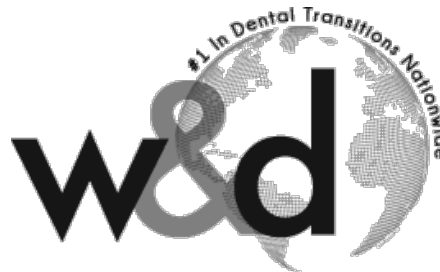
Justin J. S. Morgan
Justin@dentalattorneys.com



**Protecting Dentists Since 1984
7,000+ Dentists Represented
Nationwide Representation**

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

- Dr. Jordan Tucker D.D.S



WOOD AND DELGADO

**Find out why dentists seek our advice
when making their most important career decisions.**

**Call for a FREE consultation
800-499-1474
www.DentalAttorneys.com**

Dental Practice Expertise

California CPA Firm for Dentists

- ✓ Tax reduction focused
- ✓ Due diligence on practice acquisitions
- ✓ Dental practice specialists



**MOREY CPA
& ASSOCIATES, INC.**

Dental Practice Coaching



FREE BOOK
for first 25 to request

Call for a **FREE Consultation** ☎ (949) 485-2011 🌐 www.mydentistCPA.com

Practice Sale: Flat fee & unlimited legal counsel to sell your practice, \$5,000. www.providerlegal.com

SACRAMENTO: Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops \$910k (EG-1299) WPS/800-641-4179

Need gentle endodontist 1 day/month in private office with CBCT in Sacramento suburbs. Resume to bkdi2@hotmail.com

GREAT DEALS IN GREAT PRICES at <https://store.socal-rootcanal.com>

Looking for functional Gendex GXS 700 size 2 sensor. Please email: hzleuven@hotmail.com

Cerco MCXI milling in excellent condition with only 400 mills, Asking \$12K, contact (209)658-4161.

(5)Forest Dental Chair Lights, used, good condition, 250each, you pay shipping, drwu@wuortho.com

Adec LISA AUTOCLAVE, used, 999 obo, you pay shipping, drwu@wuortho.com

Kodak RVG 6100 X-Ray sensor size 1. Works great. Located in the Bay Area. \$1950. 415-320-7255

GREAT DEALS AT GREAT PRICES at <https://store.socal-rootcanal.com> or TEXT dr. Ismail 562-968-4061

Periodontist wanted, 2-4 days per month in Walnut Creek, CA group practice. Call Jon Geleris (626) 393-4025

ADEC dental chair w/overhead light, side & assistant chairs for SALE \$2000. (916)984-8100

SSHygienist, SHigh Pay in Fresno county. contact Myra 323-456-7377 or kidsdental.myra@gmail.com

DISPOS-A-TRAP #5501 EVAC TRAP FILTERS X130 @ \$30 DUTTON DDS 530 241-4134

Modern Berkeley Dental Office, 3 equipped operatories for Sale/Lease Call 415-377-3619 for details

SSGeneral Dentist, High Base & Salary in Fresno County. Contact Myra 323-456-7377 or kidsdental.myra@gmail.com

3 bel 7 dental chairs, unit and light 800\$ each obo. 1 dual vac pump and dual compressor text 9099083969 joe

For Rent: 1700ft 2 Dental Office Space Next to California State University San Bernardino. Call John at 909-709-8889.

Need a Dental CPA? We are a California CPA working focused on dentists. Visit us at mydentistcpa.com. 949-485-2011.

Practice Purchase: Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. www.providerlegal.com

DCI Chair/overheadlight/delivery system 2 units \$3200 each OBO. great condition S.OC text 4 info/pics 949-677-7776

Dental Assistant needed for General office P/T. Spanish /English in Glendale area. email or call direct at 818-335-8080 Garey.

MADERA COUNTY GENERAL PRACTICE - ANNUAL GROSS COLLECTIONS \$600K+

- 8 OP COMPUTERIZED G.P. 6 OPS EQT'D. (25) YEARS OF GOODWILL
- LOCATED IN A 2,400 SQ. FT. STORE FRONT ON A MAJOR THOROUGHFARE WITH EXPOSURE/VISIBILITY/SIGNAGE & AMPLE FREE PARKING
- CASH/PPO/DENTI-CAL PT. BASE. MOSTLY SPANISH PT. POPULATION
- ANNUAL GROSS COLLECTIONS \$600K+ WITH VERY LOW OVERHEAD
- DIGITAL X-RAYS, DENTRIX S/W, & NEW COMPUTERS. SELLER RETIRING



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

**Trust your Practice Purchase or Sale to
The Personalized Service Dental Broker®**

818.591.1401 or

866.425.1877

(Outside So. CA)

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430

Financial flexibility for your dental practice.

As an established professional practice owner, you can count on our bankers to provide sound financial services to help take your practice to the next level. Contact our knowledgeable team to learn about our dental practice loan options.

Howard Boles

SVP, Commercial Relationship Manager

howard.boles@homestreet.com

949.379.5704

homestreet.com/dental-lending

[HomeStreet] Bank®



All loans subject to approval.

FDIC



AEROSOLS REDUCTION ADAPTER FULL KIT WITH VALVE FOR ISOLITE/DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 5629684061

I-CAT FLX 2015 model perfect condition. View: 17x23, good for airway and OS. Under Extended Warranty. All Service Records. \$50,000.call/text Alex 619-517-6245

For Sale: Air Techniques Scan-X Classic includes (16) size 2 plates and 6 boxes of size 2 barrier sleeves. original retail price \$22,995. Selling for \$9,000 obo call (209) 820-0789

LIVERMORE: The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/2 Ops. Plumbed for 2 add'l. \$195k (DG-1294) WPS / 800-641-4179

California Dental Certifications - RDA State Test Review Manual \$95 Help get the edge you need to PASS the First Time Our Review Manual was Voted Best Most Helpful 858-722-8504 DentalCertifications.com

SONOMA COUNTY GP FOR SALE – 4 Ops, Paperless, CEREC, GR \$782K. Strong Hyg. HSPPT-Gina Miller - 707-391-7048 #CA2594 <http://www.HenryScheinPPT.com/CA2594/>

3M True Definitions Scanner. \$2,000 or Best Offer. Pick-up in Sonoma, CA. frontdesk@sonoramoderndental.com

EAST BAY'S TRI VALLEY - PLEASANTON Old School practice focuses on patient care and relations. Long appointments, averages 8-patients a day. 3-op suite with 4th op wired and plumbed. Revenues average \$475,000 with 2021 continuing trend. Full Price \$198,000. To learn more, go to www.PPSsellsDDS.com.

American Manufactured Dental Operatory \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 – 5657, or visit our website www.dhpdental.com

Ready to Retire? We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

Now reaching over 39,700 California dentists... nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

ROSEVILLE: Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/5 Ops. \$385k (EG-1189) WPS/800-641-4179

Why pay retail for new upholstery? Customizable chair and stool upholstery kits are just a phone call away. Superior Upholstery 888-548-7282-order 24/7 at www.superiorupholstery.com



Over 160 5-star Avvo® reviews!

Robert Olson has been my attorney for several business deals. I've referred clients to him for years and appreciate his skill, care, and judgement in all things legal. Bob is a no-nonsense kind of guy who understands the nuances of successful mergers and acquisitions. He has that necessary quality, however uncomfortable, to sleuth out the potential problems or complications in a proposed transaction, and deal with them BEFORE they cause hardships. I'm a big picture guy so I need someone like Bob looking out for my best interests. Bob has, for many years, excelled in helping me prevent problems before they occur. Thanks for another job well done Bob!

Avvo® Review #63

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Tax Planning

888.963.1120

RWO@transdental.com

www.trans.dental

**Best Reviewed Avvo®
Attorney 2011 to Present:**

**Mergers & Acquisitions Incorporations
Commercial Real Estate**

Subscription Based Attorney services for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. www.providerlegal.com

DEBT COLLECTIONS. FREE CREDIT REPORTING. No Collection=No Fee. In California Since 2001. Friendly but Firm. Call PAUL BISHOP 888-860-2950. DENTAL COLLECTION SPECIALISTS. DirectCreditControl.com

\$8,500 Denti-Cal EHR Incentive Award Guaranteed: Available to dentists who received the 1st award payment of \$21,250 anytime since 2012, as long as you still see 30% or more Denti-Cal. Program ends this August. Hurry or you will lose this Award Money that belongs to you. Call for sign-up forms: 800-273-5033.

ELK GROVE, CA – Well designed 11 OP GP practice, (8 Ops Equipped) all digital, great sized office for your BIG plans, offered at \$355K www.ddsmatch.com 855-546-0044

Attn Dentists: You can fulfill your CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$249 for 2 courses, 14 CA CEs –call 310-663-4055, visit www.xcelseminars.com or see Xcel Seminar's insert for details.

Price Reduced! - Coastal West LA #1148 - General restorative practice. Located in a premium location. Medical suite. Post COVID 12 month collections \$895,250. Seller moving to South OC. Asking \$650K. Contact: info@wppps.com

Competitive rates and terms for dental financing needs. Call HomeStreet Bank's Howard Boles at 949.379.5704. Member FDIC. Equal Housing Lender.

Free Retirement Plan Feasibility Study with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Riverbank Practice For Sale | \$1,300,000 | Tremendously profitable, 5 star practice run with top-notch efficiency! Contact info@integritypracticesales.com (855) 337-4337

OAKLAND: Amazing opportunity! Well-run, streamlined practice w/bonus Pedo & Perio specialist offering in-house treatments. ~3,000 sf w/10 Ops. Plumbed for 1 add'l. \$675k (BG-1271) WPS/800-641-4179

We have BUYERS looking for dental practices in RIVERSIDE COUNTY, THOUSAND OAKS, and the BAY AREA. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

Practice for sale: Dentist in Visalia retiring after 40 plus years. Good will, equipment, supplies and real estate for sale. Payments will be close to renting office space. Call (559) 733-2272 or email magic221@aol.com

SONOMA COUNTY GP FOR SALE - GR \$2.3M. RE for sale/lease. HSPPT-Gina Miller 707-391-7048 #CA544 <http://www.HenryScheinPPT.com/CA544/>

SAN FRANCISCO BAY AREA – ORTHO PRACTICE Acclaimed practice with growth potential. Collections last 5-years have averaged \$950,000 on a 2.5 day week. To learn more, go to www.PPSsellsDDS.com.

PALMDALE - (4) op comput G.P. Mixed Pts. Annual Collect. \$400K to \$450K. Digital x-rays. Seller retiring. D&M PRACTICE SALES (818) 591.1401

Modesto Practice for sale 1400 sqft, 4Ops in Busy shopping complex anchored by grocery store, PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. please contact 2154367600

SAN FRANCISCO: Practice collected \$161k the first 3 months of 2021 – Annualized Projections \$640k! ~967 sf w/3 Ops + 1 add'l. \$395k - Real Estate Also Available (AG-1135) WPS/800-641-4179

End Shade Mismatch Forever VITA Easyshade 5 New, 1 Year Warranty. PayPal Buyers Protection. \$1799 dr Ismail
Text or Click 562-968-4061 store.socal-rootcanal.com

Dentist and Assistants Stools Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 – 5657, or visit our website www.dhpdental.com

Seeking Associate. Highly successful group practice in Bakersfield, CA. Over 600 NPs a month. Looking for a full-time general dentist. Office open 7 days/week, doctors work one weekend day. Great benefits, 401k w/match. Email resumes to avaughan@capitaldentalgroup.com

OFFICE SHARE NEWPORT CENTER. The demand for high quality space on a part time basis has never been stronger. Rent by the hour/day and we will supply everything you need. No long term commitments. Great for practices in transition, younger, older or specialist getting started. Flexible rates. Can lead to permanent space if desired email/call 949 698-2693 mbarnes@mbarnes.occoxmail.com

NEED ASSOCIATE DENTIST TO WORK FULL TIME IN BAKERSFIELD, SALARY A YEAR \$120,000 TO \$200,000, ALSO POSSIBILITY TO PURCHASE THE PRACTICE OVER IN A FEW YEARS. PLEASE SEND INFORMATION AT luismiguelcollazos@yahoo.com

MILLBRAE - CHINESE CLIENTELE 2021 trending \$600,000 in collections. Lots of cash payments. Everything new since 2017 at investment of \$400,000. Excellent signage. Full Price \$375,000. To learn more, go to www.PPSsellsDDS.com.

LCF Practice Sales & Financing

Free Consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

Post Pandemic:

It is a booming economy as Covid restrictions are being lifted!

Buyers are looking for practices with potential for growth.

Sellers - list your practices & get your financials ready to sell.

"I am very thankful for Loc Pham's professional, responsive and honest assistance with the whole selling process ... We had quite a few obstacles in the process but in the end I was able to sell my practice...Loc has the ability to use knowledge, facts and data to effectively solve problems and find solutions. Patient, kind and understanding - I highly recommend Loc and his team!"

~ Goretta Li, DDS

We Offer Up to 100% Practice Financing

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

Los Angeles County

Cerritos - ALL CASH/PPO

- Collections ~ \$250K
- Lots of treatments for ortho prosthodontics & implants
- Professional suite close to Cerritos Mall. 3 eq.ops. + 1 plumbed

Diamond Bar: New Listing!

- **Productions ~ \$600K**
- Seller retires. Mostly PPO/FFF
- Good hygiene recall & perio program
- Large retail center w/anchor stores
- 3 equipped ops + 4 plumbed

Gardena - General & Ortho

- **Grosses ~\$1.7 M**
- All Cash/PPO. No DentiCal. No HMO
- Absentee owner
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

Long Beach: New Listing!

- **Gross ~ \$350K**
- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

San Pedro - New Listing!

- **2021 Projections ~ \$850K**
- All Cash & PPO
- 1 part time doctor & 1 hygienist
- Shopping plaza with anchor stores.
- 3 eq. ops + 1 additionally plumbed.

Fresno County

Fresno - Starter Practice

- Beautiful practice in shopping center
- Just renovated and opened in 2019.
- 8 equipped ops., ~ 2,540 sq.ft.

Riverside County

Indio - Starter Practice & Real Estate

- Real estate can be sold together or separately
- Just built 2 years ago, beautiful office.
- Selling for a fraction of the cost to build out
- Large shopping center off freeway 10
- 9 operatories. ~4,000 sq.ft.

Imperial County

El Centro - New Listing!

- Large general & specialty practice
- **Grosses ~ \$1.2 + Million**
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime time for growth/expansion.
- Ideal for large corporations / Government funded establishments

Orange County

Garden Grove

- **Productions ~ \$340K**
- Opens 4 days/wk, mostly Cash/PPO
- 3 fully equipped operatories

Hawallan Garden

- Newly renovated office.
- Shopping center. 2 ops.
- **Collections ~ \$350K.**
- ~10 year of goodwill.

Irvine - Exclusively Ortho/Pedo

- Starter Practice
- Large Shopping Center. 8 Ops.
- Accepts most insurances.

Mission Viejo - Featured Practice

Established Practice & Real Estate

- **Grossed ~ \$660K.** All PPO/Cash
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

San Bernardino County, CA

Rialto - Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal; ~35% FFS/PPO
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

San Bernardino - Gross ~\$300K

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal refers.

Upcoming Practices:

Please contact us to get priority on these listings:

Cypress Practice & Real Estate:
Free Standing Bldg., ~2,700 sq.ft.
Grosses ~\$300K.

Pittsburg/Bay Point: Retail Center,
Grosses: ~ \$550- 600K all FFO/CASH

Los Angeles : Eagle Rock Area.
Shopping Plz., 3 ops.,
Collects ~ \$280K

Van Nuys - Starter Practice. 2 ops.

Dental Practice Wanted:

Large PPO/Cash Practices
Practices in San Fernando Valley
Starter Practices at Good Locations
Practices in the East Bay Area

Northern California

Fremont - Excellent Location!

- **Gross ~ \$450K**
- **Seller is giving a price reduction.**
- 15+ years of goodwill. 4 eq. ops. + 2
- Large shopping ctr. on Fremont Blvd.
- Mostly PPO/Cash & DentiCal

Fremont - Collections ~\$500K

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 Eq. Ops.
- Strip Mall. Seller Retires
- **Seller willing to negotiate price**

Pacifica

- Family practice of ~20 years
- Shopping center, close to junction SR 1 & SR 35.
- 2 eq.ops. + 2 plumbed
- 2020 Grossed ~ \$281K despite Covid shutdowns.

Sacramento - Featured Practice

Practice & Real Estate for Sale

- **Gross ~ \$1.2- 1.4 Million**
- Large shopping center
- General dentistry w/implants
- 6 equipped ops + 6 plumbed

San Francisco - Featured Practice

- **Backup offers welcomed**
- **Gross ~ \$1.5 - 1.7 Million**
- Mostly GP work. High profit margin
- In house specialists 1-2 days/wk
- Residential/Commercial Area
- 3 Ops. Very Reasonable Rent

San Leandro

- Family Practice. All PPO/FFF
- 2021 Projections ~ \$250 K
- Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1

San Jose - 2020 Grossed \$540K

- High production despite Covid shutdowns.
- Single standing bldg. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

San Rafael

- **2020 Grossed ~ \$422K**
- Mostl PPO/FFF.
- Family practice & quality care
- Professional suite. 3 ops.
- Fair Rent. Opens 4 days/wk

Stockton - Practice & Real Estate

- **Grossed ~ \$909K.**
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

Sunnyvale - Starter Practice

- Opened in 2019
- Newly built & beautiful practice
- Shopping center. 8 eq. ops.
- ~50% PPO/FFF, ~50% HMO/others

Call Loc Pham, Broker (714) 550-7494 for more information!

Email: Practice@lcfinc.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

DON'T SETTLE WITH YOUR DENTAL WEBSITE

First Time Ever !! Call for DISCOUNTED SETUP FEES on our Best Selling Standard 'PLUS' and Premier Design Website Options

STANDARD DESIGN

~~\$999~~ \$499 Setup Fee

Great for any dentist that needs an affordable, high quality & easy-to-use website

STANDARD 'PLUS'

~~\$1,499~~ Setup Fee

Call for Discounted Pricing!
All the benefits of the Standard with additional features

PREMIER DESIGN

~~\$2,499~~ Setup Fee

Call for Discounted Pricing!
Personalized / customized with all the features



► Compare all features & see samples at docsites.com/pricing

After Setup, the fee is only **\$49/mo.** and includes hosting & website updates or **\$59/mo** including SSL / secure certificate.

Already have a website?
Switch & Save Money,
now with *Easy SiteTransfer*.

**NO
LONG
TERM
CONTRACTS!**



The DocSites
Websites & Marketing



1-888-980-4949

info@docsites.com

docsites.com

ORINDA: This distinguished practice is located in one of the most desirable communities in the Bay Area. ~1,018 sf w/3 Ops. \$375k (BG-1280) WPS/800-641-4179

1 in 5 dentists currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit www.dentaltrader.com, free ads for dentists and staff. Very affordable ads for everyone else.

Alturas CA. retiring GP 26 yrs of goodwill. 2 Ops, crossed 450-500k last 5 years open 2-3 days a week. Asking 100k or work for free 180 days and own the office. call 530-640-1749

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

Need a Due Diligence Report? Before you buy a dental practice, you need to know the risks. Visit us at mydentistcpa.com. 949-485-2011. We are totally independent from practice brokers.

For Rent: 1700ft 2 Dental Office Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

3 bel 7 dental chairs, unit and light 800\$ each obo. 1 dual vac pump and dual compressor text 9099083969 joe

HAYWARD GP FOR SALE – 4 Ops+RE, Digital, Neighborhood practice, busy street. GR \$685K. HSPPT- Jim Engel 925-330-2207 #CA2771 <http://www.HenryScheinPPT.com/CA2771/>

Endodontist, experienced, gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

BAKERSFIELD, 9 OPERATORY CHAIR, 2400SQFT, A LOT OF PARKING, GROSS IN 2019 \$600.000, 2020 \$400.000(ONLY WORK 9 MONTH, 3 MONTH CLOSED), CASH, PPO, DENTICAL, EMAIL: luismiguelcollazos@yahoo.com

3D Printing CE Course: Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. www.learn3d.com

VACAVILLE – Well run, great opportunity in this 4 Op GP office. Offered at \$650K www.ddsmatch.com 855-546-0044

SANTA CRUZ: Growth is based on 5-star reviews and word-of-mouth referrals! 2,347sf w/5 ops. \$927k (DN-1293) WPS/800-641-4179

WE HAVE INVENTORY OF PPE's IN STOCK!! WE SHIP DAILY SO NO NEED TO WORRY ABOUT BACK ORDERS WHEN IT COMES TO US call 562.404.3500

General Dentist needed tuesdays for family practice near Lax , 3 yrs experience, send resume sor3985@yahoo.com

"Lee Maddox was my anchor while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

MONTEREY GP FOR SALE - 4 Ops+RE, Paperless, Digital. No Delta Premier. GR \$1.1M+. HSPPT-Jim Engel 925-330-2207 #CA2614 <http://www.HenryScheinPPT.com/CA2614/>

American Manufactured Dry Vacuum System, Variable Speed, Powerful, Quiet and Stable Vacuum Chairside \$5295, ask about Water District \$500 Rebate. Call (800) 423 - 5657, or visit our website www.dhpdental.com

IMPLANT MOTOR ASEPTICO 7000-L NEW WITH LED 20:1 IMPLANT HP, MORE GREAT DEALS AT GREAT PRICES
TEXT DR ISMAIL 562-968-4061

HEALDSBURG AREA: STEAL OF THE CENTURY AT \$315k! Practice is on track to collect around \$1M in 2021! \$315k - Opportunity to Own Real Estate (CG-1179) WPS/ 800-641-4179

NOTE THE DATES

LD&M
PRACTICE SALES AND LEASING
866.425.1877
(Outside So. CA) or
818.591.1401
www.dmppractice.com

ALL COUNTY CONSTRUCTION
562-989-3350
E-mail: allco3350@aol.com
www.allcountyconstruction.com

CALIFORNIA PRACTICE SALES, INC.
800-697-5656
714-639-2775
www.calpracticesales.com

INTEGRITY PRACTICE SALES
(855) 337-4337
www.integritypracticesales.com
CA Broker #01911548

Dental CPA
Independence, Integrity, Cooperation
Fazel Mostashari
MDT, CPA/PPS, CFP, CIFA
Master of Business Taxation, RFP
Certified Public Accountant, CPA
(818) 884-2549
DentalCpaCa.Com

LEE SKARIN & ASSOCIATES, INC.
DENTAL PRACTICE BROKERS
805-777-7707
530 West Stafford Road Westlake Village, CA 91381
www.lee-skarin.com

SEPTEMBER 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13 LABOR DAY	14 DENTAL TRADER READER AD DEADLINE	15	CDA CONVENTION - SAN FRANCISCO		
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

August
Su Mo Tu We Th Fr Sa
1 2 3 4 5 6 7
8 9 10 11 12 13 14
15 16 17 18 19 20 21
22 23 24 25 26 27 28
29 30 31

THE Dental Trader
Free Subscriptions • Free Ads for Dentists & Staff
dentaltrader.com • 877 888 4237 (4ADS)

October
Su Mo Tu We Th Fr Sa
1 2
3 4 5 6 7 8 9
10 11 12 13 14 15 16
17 18 19 20 21 22 23
24 25 26 27 28 29 30
31

Complicated Endo?
Expert Endo in Your Office
Call 562 968 4061
www.local-rootcanal.com

Professional Practice Sales
No. California
415-899-8580
www.ppsellsdds.com
So. California
714-832-0230
www.ppsdental.com

THE Dental Trader
dentaltrader.com

ddsmatch.com
Ready to Sell Your Practice?
(855) 546-0044

DISABILITY CLAIM ADVICE
Since 1995 secured over 1.8 Billion dollars in benefits for disability claimants.
ART FRIES, RHU
1-800-567-1911
WWW.AFRIES.COM
frisesart@hotmail.com

Superior Upholstery
Celebrating our 40th year in Business
407-841-2313
www.Superiorupholstery.com

LABOR DAY - SEPTEMBER 6
CDA CONVENTION
SAN FRANCISCO - SEPTEMBER 9-11

Made in the USA / 10 Year Warranty / Factory Direct 50 Years

America Operatory \$5895/ installed*



150 Color Choices
Made In USA

Universal Operatory \$6795 Installed*



Roadrunner Hybrid Dry Vacuum
Variable Speed
Reliable / Quiet
Powerful 2.5 - 3.5 HP
REBATES - \$500

\$5295



NEW!
2 HP
Vacuum
Pump
\$2295



Quiet Air Compressors
40 db QUIET
Drying System
In Stock
Ready to Ship

\$3795

Infinity Chair
\$3295
Add Massage
Feature for
Only \$500



**Ortho
Chairs**
\$1795



Pediatric Benches Starting
\$2395

Normal Installation within 1.5 hours of
Factory OAC Terms Apply* Equipment
Removal may require additional costs

Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

Chair still working but upholstery isn't? New upholstery kits delivered to your door. Call Superior Upholstery 888-548-7282-order 24/7 at www.superiorupholstery.com

BAKERSFIELD #29 – HUGE PRICE REDUCTION. (4) ops./3 eq't'd. Mixed pts. Cap Ck. ~\$3.5K/mos. Gross \$600K/yr. Net \$350K+. Seller retiring. D&M Practice Sales (818) 591.1401

SACRAMENTO GP FOR SALE - 3 Ops, 4th Shared, Digital, Est. 28+ Yrs., CEREC. GR \$671K. HSPPT-Jay Harter 916-812-0500 #CA1745 <http://www.HenryScheinPPT.com/CA1745/>

"DocSites has been the best! We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

Free Retirement Plan Exit Strategy Review with every practice sale. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Sonora- retiring after 50+ years--Solo practice, much potential. limited to dentures last 20yrs, 105K ---big demand for DentaCal.PH.209-532-7648 or elving3988@sbcglobal.net

Monterey Peninsula Practice For Sale | \$574,000 | High-tech adult practice with top drawer equipment, 5 ops + hygiene, 30+ years established, owner available to aid transition, building purchase optional. Affluent community/patient population. 2021 projected revenue \$800k+. Contact info@integritypracticesales.com (855) 337-4337

MONTEREY COUNTY – Close to the beach, growing community & patient base, (8) Ops offered at \$785K www.ddsmatch.com 855-546-0044

www.DentalAttorneys.com Starting Fresh? Retiring? Call the transition experts. 800.499.1474

SAN LUIS OBISPO: Architecturally-designed, recently remodeled office with floor-to-ceiling windows. ~1,559 sf, w/3 Ops. CALL FOR DETAILS (JG-1307) WPS/800-641-4179

DENTAL CABINETRY Alpine Cabinets provides custom cabinets for the dental industry. Alpine offers a full line of dental cabinetry including front office/counter, exam rooms, break/lunch room and more. Contact us for a remodel or a new facility at 916-635-7070 or sales@alpinecabinet.com

Dental Assistant with X-ray license required in Salinas, Monterey county. Email drbrakshak@yahoo.com or fax 831-424-0549

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

MEMBER:

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure

SERVICES:

Incorporation
Dental Board Defense
Buy/Sell Agreements
Lease Reviews
Space Sharing Agreements
Insurance Audits
Practice Sales

TESTIMONIALS:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their profession-alism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my con-cerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq

Cell: 909-450-7158 • Toll Free 844-313-9900

Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835



*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.

Looking for dentist, Rda, in north ca in community clinic great pay, benefits please send resume to northcadds@yahoo.com

Employee Issues? Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. www.providerlegal.com

Attend Xcel Seminars 18th annual Clinical Series, now as a LIVE WEBINAR Series! The 2-course, 14 CE series (all live CA CE units) for only \$249 and learn about Morphology & Occlusion & Dental Pharmacology (incl. Mandatory Opioid Training). Go to www.xcelseminars.com or call 310-663-4055 for info or to register.

For Sale: Air Techniques Scan-X Classic includes (16) size 2 plates and 6 boxes of size 2 barrier sleeves. original retail price \$22,995. Selling for \$9,000 obo call (209) 820-0789

New Dentist Program – Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at mydentistcpa.com to request our free ebook. 949-485-2011.

Plano "tacklebox" 3tier \$20 Dutton DDS 530 241-4134

Very Nice Bay Area General Dental practice located in Northwest Santa Clara County. Very efficient use of space with 3 operatories and annual collections of \$730,000. Endo, Oral Surgery, Ortho and Implants all referred out. Long term staff. Contact Rod at 510-633-2697 or rod@omni-pg.com. (CAD121)

Coastal N. San Diego County #1146 - Live by the beach! FFS/PPO/ GP. 1,770 Sq. ft. space w/3 Ops. Avg. Profit 40%. 2019 Coll. \$829K, 2020 Coll. \$752K. 2021 5 mo. coll. \$472K. Asking \$700K. Contact info@wppps.com for more info.

For Sale General Dental Practice office, 40+ years goodwill, in beautiful Foothills of Madera County, close to Yosemite Park entrance. 1650 square feet office, 4 plumbed operatories. Digital records, digital radiographs, and CadCam. The seller could stay on to help with transition if buyer so desires. No HMOs, DentiCal, or capitation plans. This practice is primarily FFS with some PPOs. 2019 and 2020 annualized collections in excess of \$820K. Send inquiries to: maderacountydds@gmail.com

STOCKTON: This is the perfect merger opportunity, so act fast! ~ 928sf w/3 ops. Only \$175k! (IN-1303) WPS/800-641-4179

DENTAL PRACTICE in SAN PEDRO. New Listing! 2021 Projection ~ \$890K with 1 part time doctor and 1 hygienist. All CASH/ PPO. Retail shopping center. 4 Ops. Call Loc Pham, BRE# 01875780. (714) 550 – 7494. <https://LCFpracticesales.com>

Beautiful general dental practice located in Redding. High end furnishings, decor and equipment in a six operator practice. Amazing staff and excellent hygiene production. Annual collections of approximately \$1.4 million. Room for growth. Contact Rod Johnston at 510-633-2697 or rod@omni-pg.com (CD112)

California Dental Certifications-RDA Prep Course X-Ray Cert, California Practice Act, CPR/BLS, 8 HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, *Bonus-RDA Review Manual* 858-722-8504 DentalCertifications.com

NORTH MARIN - NOVATO Trending \$360,000 on 18-hour week. Tremendous upside for hands-on Successor who takes advantage of high visibility corner office at stop light intersection in growing area with no competition. 4-Op paperless office with Pano only 4-years old. Full Price \$270,000. To learn more, go to www.PPSsellsDDS.com.

Finance your dental equipment purchase with HomeStreet Bank. Contact Howard Boles at 949.379.5704. Member FDIC. Equal Housing Lender.

Looking for something but can't find it? Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

WEST COVINA – (4) ops/(3) eqt'd. Strip ctr. location. Exposure/visibility & signage. Mixed pts. Digital x-rays/Pano. Collect. Pre Covid \$500K+/2020 \$400K. Seller retiring. D&M Practice Sales (818) 591.1401

Sonora- retiring after 50+ years--Solo practice, much potential. limited to dentures last 20yrs, 105K OBO---big demand for DentaCal.PH.209-532-7648 or elving3988@sbcglobal.net

DALY CITY: 6740 Mission St, income 700K+, accept Medical, PPO, 800sf, 3ops, 10+parking lots, make offer email: wngongdds@yahoo.com, building also for sell

Lincoln, CA. Great Location Approx 1700 sq ft retail space available for a Dental Specialty office for rent Call 916-337-5158

PACKAGE DENTAL SALE IN ANTIOCH, \$475,000 includes real estate, equipment & patient list. TomCasazza.com KW Commercial 510-388-8227

"Memory Foam" Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call (800) 423 – 5657 or visit our website www.dhpdental.com

Panorex/Ceph Gendex Orthoralix 9200 DDE. \$2,000 or Best Offer. Pick-up in Sonora, CA. frontdesk@sonoramoderndental.com



INTEGRITY PRACTICE SALES

(855) 337-4337

www.integritypracticesales.com



DRE #01911548

Broker-Partners: Bill Kimball, DDS and Darren Hulstine

San Diego, Orange County, Los Angeles

- **SOLD! Chula Vista | \$415,000 | 5 ops** | Updated, modern practice in nice medical building. Call Tim!
- **Newport Beach | \$549,000 | 5 ops** | Contemporary office near Fashion Island. Call Tim at (714) 272-8404.
- **IN ESCROW! Rancho Mirage | \$1,200,000 + RE | 7 ops** | Very profitable, well managed practice. Call Tim!
- **NEW! San Bernardino County Endo | \$510,000 | 2+ ops** | Profitable in Busy Retail Center. Call Tim at (714) 272-8404.
- **IN ESCROW! Palm Desert | \$1,100,000 | 8 ops** | Super Premium, Fee for Service practice. Call Tim at (714) 272-8404.
- **Palm Springs | \$295,000 | 4 ops** | Golf capital of the world! All digital, modern practice. Call Tim at (714) 272-8404.
- **Garden Grove & Irvine ENDO | \$755,000 | 5 ops** | Two endo practices. Call Tim at (714) 272-8404.
- **Agoura Hills | \$225,000 | 3+ ops** | Fast-start practice in upscale area! Call Ken at (805) 338-5850.
- **IN ESCROW! Glendora | \$230,000 | 3 ops** | Established GP in shopping center, off 215 FWY. Call Ken at (805) 338-5850.
- **IN ESCROW! Beverly Hills | \$450,000 | 3 ops** | 5 Star practice downtown with great lease! Call Eddie at (310) 595-0203.

Come say hello in San Francisco!

We'll be at **Booth #930** - drop by to say hello and chat about your practice!

Ventura & Santa Barbara

- **SOLD! Simi Valley | \$245,000 | 4 ops** | 5-Star Practice in busy shopping center! Call Ken (805) 338-5850.
- **Ventura | \$455,000 | 4 ops** | Beautiful, high-tech GP in prominent building! Call Ken at (805) 338-5850.
- **IN ESCROW! Ventura | \$385,000 | 3 ops** | Room to expand in well managed, profitable GP. Call Ken at (805) 338-5850.
- **Ojai | \$350,000 | 4 ops** | Attractive, state of the art practice with high ceilings and picture windows. (805) 338-5850.
- **IN ESCROW! Oxnard Turnkey | \$105,000 | 4 ops** | Cozy office in modern highrise! Call Ken at (805) 338-5850.
- **SOLD! Ventura | \$450,000 | 4 ops** | In busy shopping center. Low overhead! Call Ken at (805) 338-5850.
- **SOLD! Santa Barbara | \$705,000 | 5 ops** | Upscale office near downtown. Call Darren at (805) 878-0633.
- **Santa Barbara County | \$465,000 | 4 ops** | 30-year practice with glowing reviews! Call Darren!
- **SOLD! Santa Barbara County | \$495,000 | 4 ops** | 100% Fee for Service, Fully Remodeled. Call Darren!
- **Santa Barbara | \$99,000 | 3 ops** | 44 year established with room to grow. Call Darren at (805) 878-0633.
- **Northern Santa Barbara County | \$350,000 | 3 ops** | Profitable Pediatric and GP in busy area! Call Darren!
- **Lompoc | \$200,000 | 3 ops** | Established in attractive retail center. Call Darren at (805) 878-0633.
- **Lompoc | \$179,000 + RE | 8 ops** | Recently remodeled near Air Force Base. Call Darren at (805) 878-0633.
- **Lompoc Dental Suite | \$590,000** | Two suites, for sale or lease. Call Darren at (805) 878-0633.
- **Central Coast | \$325,000 | 3 ops** | Beautiful office with lots of upside potential. Call Darren (805) 878-0633!
- **Central Coast | \$499,000 | 4 ops** | Located in a gorgeous medical office off Hwy 1! Call Darren at (805) 878-0633!
- **SOLD! Santa Maria | \$2,235,000 | 6 ops** | Fantastic practice in a popular medical building. Call Darren!
- **IN ESCROW! Santa Maria | \$1,135,000 | 4 ops** | Great GP (collected \$1.4M) with RE in growing area. Call Darren!
- **Santa Maria | \$140,000 | 3 ops** | 20 years of goodwill at comprehensive GP. Call Darren at (805) 878-0633.

Call (855) 337-4337 today for a free, confidential valuation!



Scott Taylor, MBA
(650) 374-9383
DRE# 01864709



Al Galvis
(818) 298-9770
DRE# 0170273



Nelson Reynolds
(510) 501-1959
DRE# 02124985



Eddie Delshad, DDS
(310) 595-0203
DRE# 01864709



Tim Miller
(714) 272-8408
DRE# 02107070



Brian Flanagan
(707) 898-0842
DRE# 01947466



Darren Hulstine
(805) 878-0633
DRE# 01899816



Ken Skeate
(805) 338-5850
DRE# 00885612



Trevor Kimball, PhD
(805) 748-7439
DRE# 02078646

Bay Area & San Luis Obispo County

- **NEW! N. San Luis Obispo County | \$699,000 | 4 ops** | Profitable GP, high-vis near downtown. Call Darren!
- **NEW! 5 Cities Area | \$38,000 | 2 ops** | Modest practice, tons of goodwill. Call Darren (805) 878-0633.
- **NEW! Coastal SLO County | \$271,000 | 2 ops** | Charming FFS GP, walkable near beach! Call Darren (805) 878-0633.
- **Central Coast Wine Country | \$399,000 | 5 ops** | Beautiful, successful practice in a great location. Call Darren!
- **Monterey Peninsula | \$575,000 | 7 ops** | Building for sale with tenant income! Call Darren!
- **IN ESCROW! Santa Cruz | \$1,150,000 | 4 ops** | Exceptionally profitable, state of the art GP! Call Brian!
- **San Jose | \$499,000 | 5 ops** | Profitable open concept in charming neighborhood. Call Scott at (650) 374-9383.
- **IN ESCROW! Sunnyvale | \$380,000 | 5 ops** | Tons of opportunity! Priced to sell. Call Scott at (650) 374-9383.
- **NEW! Fairfield | \$875,000 | 4+ ops** | Ultra profitable, high tech, near freeway exit. Call José at (925) 382-9525.
- **NEW! Hayward | \$295,000 | 4 ops** | 21 year GP near university and downtown. Call José at (925) 382-9525.
- **Milpitas | \$455,000 | 4 ops** | All digital general practice in busy shopping center. Call José at (925) 382-9525.
- **NEW! Oakland | \$720,000 | 4 ops** | 64 years in historical building (RE available). Call Nelson at (510) 501-1959.
- **Oakland | \$550,000 | 3 ops** | Very profitable, high traffic, high volume. Call Scott at (650) 374-9383.

Central Valley, Sacramento, & Northern California

- **Bakersfield | \$350,000 + RE \$695k | 5 ops** | Bright, paperless office in desirable med center. Call José!
- **NEW! Bakersfield | \$995,000 | 7 ops** | Very profitable, highly rated, expansion opportunity. José (925) 382-9525.
- **Turlock Turn-key | \$250,000** | Fully renovated endo practice, priced to sell! Call José at (925) 382-9525.
- **Manteca | \$315,000 | 3 ops dedicated to buyer** | Partnership opportunity at successful group. Call José!
- **IN ESCROW! Dublin | \$180,000 | 2 ops** | Modest, low overhead, room for growth! Call José at (925) 382-9525.
- **Bakersfield Prosthodontist | \$349,000 | 4 ops** | One of two in the city! Call José at (925) 382-9525.
- **Bakersfield | \$799,000 | 6 ops** | Very profitable, associate run modern office. Darren at (805) 878-0633.
- **Fresno | \$240,000 | 3 ops** | Turnkey plus, merger or second location. Call José at (925) 382-9525.
- **Merced | \$365,000 | 4 ops** | Growing area, shopping center location, hightech! Call José at (925) 382-9525.
- **Cutler | \$185,485 incl. RE** | Turn key with 400 charts. Price includes real estate! Call José at (925) 382-9525.
- **IN ESCROW! Sonora | \$999,000 + RE | 9 ops** | Spa-like office, high tech equipment! Call Brian at (707) 898-0842.
- **Tulare County | \$349,000 | 6 ops** | Fast start, huge opportunity! RE available. Call José at (925) 382-9525.
- **Delano | \$825,000 | 5 ops** | Extremely profitable, hightech GP. Great reputation! Call José at (925) 382-9525.
- **IN ESCROW! Visalia | \$925,000 (+ RE \$1.225M) | 10 ops** | State of the art, modern. Call José at (925) 382-9525.
- **IN ESCROW! Tahoe Area | \$710,000 + RE | 6 ops** | 5 Star, super premium. Call Brian at (707) 898-0842.

A US DENTAL COMPANY

YOUNG'S DENTAL**RECONDITIONED
EQUIPMENT****WE BUY, SELL
AND TRADE!**EXCELLENT CONDITION
CHAIR STARTS AT**\$2,950****FREE**UNLIMITED TRAINING, SUPPORT &
INTEGRATION IS OUR PROMISE.EXPERIENCE INDUSTRY'S #1
TRAINING & SUPPORT!

New Intraoral Scanner

MEDIT i700**Now Available for
Purchase & Trade-in****(877) 399-3466**SCHEDULE A **DEMO**
TRAINING REMOTELY OR IN
YOUR OWN OFFICE**All DENTAL
EQUIPMENT**

Speak with our equipment specialists

562.404.3500**BEST PRICE GUARANTEED!****NEW****New MEDIT i700****Unleash your Clinic's Potential**

The Most Advanced IOS that features unparalleled:

- Speed
- Accuracy
- Image Quality





The Law Offices of
J. Sean Dumm
A Professional Corporation

Explore FREE resources about COVID-19 and
your Dental Practice at JSDLawOffice.com/COVID19

CALL **888.212.DUMM (3866)**
EMAIL **info@jsdlawoffice.com**

FAX **949.606.8624**
VISIT **jsdlawoffice.com**

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

Looking for an ICAT NEXT GEN, PLEASE CONTACT ME -
940 220 7531

4 ops, Dental office for sale. 1,500 sq/ft. All PPO and private pay. 245 K and will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.

LINDSAY AREA: Family-oriented practice w/ stable, multi-generational patient base! ~1,700sf w/ 3 ops. \$125k (JN-1301) WPS/800-641-4179

FAIR OAKS/CITRUS HTS GP FOR SALE - 4 Ops, Digital, 6 Hyg Days/wk., Desirable Area. GR \$970K. HSPPT-Jay Harter 916-812-0500 #CA656 <http://www.HenryScheinPPT.com/CA656/>

Highly Profitable Stockton, CA Practice for Sale! Shopping Center Location www.95210dds.wixsite.com/95210dds Contact 95210dds@gmail.com

Cerec 2015/Mill 2014 MCX/Oven CS2 has contract warranty updated software \$35K S.OC Text 4 info+pictures 949-677-7776

Sonora - retiring after 50+ years--Solo practice, much potential. limited to dentures last 20 yrs, 105K ---big demand for DentiCal. PH. 209-532-7648 Leave message? or elving3988@sbcglobal.net

DEBT COLLECTIONS. FREE CREDIT REPORTING. No Collection=No Fee. In California Since 2001. Friendly but Firm. Call PAUL BISHOP 888-860-2950. DENTAL COLLECTION SPECIALISTS. DirectCreditControl.com

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Highly Profitable Stockton, CA Practice for Sale! Stress free dentistry www.95210dds.wixsite.com/95210dds Contact 95210dds@gmail.com

ORAL SURGEON needed in Berkeley Boutique dental office needs oral surgeon 1-2 days a month Call Joanne (510)548-3368

EAST BAY/MARIN/SOLANO Motivated Navy Dentist seeking dental practice to purchase! Summer2021DDS@gmail.com

2d 2016 sirona Pano machine for sale. 11,500.00 OBO. Image count 844. please call 925-600-0065 if intersted.

STOCKTON – Beautiful 6 OP GP practice, updated technology. You will want to see it. Offered at \$900K www.ddsmatch.com 855-546-0044

Brand new dental upholstery kits that look like a million bucks but don't cost you an arm and a leg. Call Superior Upholstery 888-548-7282-order 24/7 at www.superiorupholstery.com

North Fremont General practice for sell by owner 850 SF w/ 3 ops 2+1 add'l ask \$200K Part time practice with 32 years of goodwill Thriving shopping center location on Paseo Padre Pkwy hde94555@gmail.com

GREATER SONORA GP FOR SALE - 5 Ops+RE, Digital, Busy Dr./Hyg Schedule. Grow w/Specialties. GR \$688K. HSPPT-Jay Harter 916-812-0500 #CA1713 <http://www.HenryScheinPPT.com/CA1713/>

CENTRAL, CA: Dental practice with a long history of goodwill, mostly Crown & Bridge, and low overhead in Central CA. Attractive ~1,700 square foot stand alone office with 5 plumbed operatories, reception area, sterilization area, lab, CAD-CAM CEREC, CBCT, Laser, and digital x-rays. Long standing staff and Dr. will help facilitate transition. The practice operates SoftDent as their practice management software. The practice revenues approximately \$1.4M. Send CV to centralvalleydds@gmail.com



YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Arthur Wiederman
#01511095Dr. Bogdan Madurowicz
#02055720Dr. Phil Potter
#01780656

Premium Practice Listings

Coastal OC #1150

Dream Restorative Practice

True FFS

2,000 Sq. Ft., 4 Ops

2020 Coll. \$1,976,000

2021 5 Mo. Coll. \$678,286

Asking \$1,890,000

Riverside County #1147

Successful FFS/PPO/GP

Seller owned bldg

3,300 sq. ft. space

5 ops

Seller retiring after 40 yrs.

Asking \$820,000

Price Reduction!

Coastal LA County #1148

General Restorative Practice
Medical SuitePost COVID 12 Months Coll
\$895,250

Seller Moving to South OC

Asking \$650,000

Long Beach #1149

Restorative Dental Practice

3 Yr. Avg. Coll. \$701,043 2021

Proj. Revenues \$718,314 5

Ops in 1,750 Sq. Ft.

Seller Retiring

Asking \$595,000

**Looking for quality oriented
Dentist Buyers interested
in San Diego and Orange
Counties. Gathering
resumes for career-
defining opportunities.**

**More Premium
Practices Coming Soon!**

Coastal N SD County #1146

Live By The Beaches!

FFS/PPO/GP

1,770 Sq. Ft. - 3 Ops

3 Yr. Avg. Coll. \$794K

2020 Coll. \$752K

Avg. Profit 43%

Asking \$700,000

Bogdan and Art were very knowledgeable in all aspects of my practice sale. From Bogdan personally taking the information provided, writing the prospectus, promoting the practice and then finding interested parties, The network of contacts already established, helped to facilitate the sale. With many new obstacles due to the pandemic, his persistence led to the sale of the practice in a timely manner. As a team during closing, Bogdan and Art were prepared and organized for a smooth transition.

- Glenn Smith, DDS

What a pleasure this transition actually has been! Such a level of professionalism from start to finish. Always there to advise and answer questions.

- Steven Pakiz, DDS



For More Information Please Contact: info@wppps.com or (714) 259-0501

Want your ad to stand out? It's easy.



The choice is yours
when you place
your ad online.
Just select the look
you like at,

<https://www.thedentaltrader.com/place-a-reader-ad/>.

No enhancements

Does your Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

Bold text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with all bold text

Bold text with border

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

Black box-bold white text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?

Highly Profitable Stockton, CA Practice for Sale! Visit: <https://95210dds.wixsite.com/95210dds> Contact 95210dds@gmail.com

California Dental Certifications-RDA Prep Course X-Ray Cert, California Practice Act, CPR/BLS, 8 HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, *Bonus-RDA Review Manual* 858-722-8504 DentalCertifications.com

SAN JOSE: Loyal/stable patient base of families as well as professionals! 1,880sf w/ 4 ops + 1 add'l. \$295k (DN-1292) WPS/800-641-4179

WaveOne Gold Files 25mm \$17/file Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

TRANSITIONS and ACQUISITIONS. We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

General dentist needed specialist practice in oakland. good learning Opportunity. 925-794-0079 californiainplant@gmail.com

Never used Olympic Papoose Board large \$400. Head Immobilizer large \$150. Casting machines Accucast \$200, Centrifug \$190. Dr Bob (559)303-2962

MONTEREY'S SALINAS Rare opportunity to create a Full-Service Practice. Housed in well-designed 2,280 sq.ft. 6-op suite in stand-alone condo. 10-days of Hygiene. 2021 annualizing production of \$1.2 Million and Collections of \$960,000. True underperformer as Management has never been able to devote full attention here. Full Price \$400,000 for Practice. To learn more, go to www.PPSsellsDDS.com.

Expanding your practice? Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. www.providerlegal.com

PERIODONTIS BOARD cert. 18 yrs experience do ALL complicated perioimplant & ext. californiainplant@gmail.com 9257940079

State of Art Dental office for Lease 4 op plumbing 2 room Pelton & crane chair fully equipped Ideal for specialist or General, Great location in San Jose. 408-242 0057

Front desk needed for help on billing and front office work in Oakland call 9494687744 or call nikkiakbar@yahoo.com

VALENCIA – MULTI-SPECIALTY PRACT. & BLDG. – on a main Blvd. w exposure/visibility/signage. Annual Gross Collect \$1M+ \$7K+/mos. in CAP. Growth potential. D&M PRACTICE SALES (818) 591.1401

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
45 Years in Business



Jay Harter
Lic. #01008086
(916) 812-0500
20 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
38 years in business



Kim Ta
License #02085576
(408) 687-5001
16 years in business



Jim Engel
License #01898522
(925) 330-2207
47 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

NORTHERN CALIFORNIA

ALAMEDA - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! Owner is retiring, will help with smooth transition. Great upside potential for first time buyer or satellite office. #CA1268- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1268/>

ALAMEDA COUNTY SOUTH ORTHO- NEW LISTING - This small but great neighborhood practice boasts over 30 years of goodwill. 2020 Revenues of \$505K with over 50% net profit on a 24 hour workweek. 3 open bay chairs in 890 sq. ft., below-market rent, Orthowave PMS, and Digital Pan/Ceph. Small staff and low overhead drives this practice worthy of any first-time buyer or a satellite office for veteran owners. Like so many Ortho practices, Covid-19 shutdown hds nearly no negative effect on this office! #CA2785- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2785/>

EAST BAY AREA PEDO - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2523/>

FAIR OAKS/CITRUS HEIGHTS AREA - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA656/>

FREMONT ORAL SURGERY - NEW LISTING - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2754/>

GREATER SACRAMENTO - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital and O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$725K and 2020 Production \$781K on 32 hrs./wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

GREATER SONORA AREA - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrux, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1713/>

HAYWARD - NEW LISTING - A great neighborhood practice and RE opportunity on one of the city's busiest streets. Established in 1978 in a 1,300 Sq. Ft., single-story condo boasting 4 fully equipped and updated treatment rooms. Digital X-Ray and XL Dent Software with workstations throughout. Newly installed HVAC System and updated facility throughout. 3 year average revenue of \$685K with pre-Covid collections over \$730K and recovering well in 2021. Nearly all specialties referred out and priced right for the right buyer. #CA2771- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2771/>

LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING... Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1715/>

LAKE TAHOE AREA - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA608/>

MILLBRAE - Role Reversal for this 5 Op practice with 62 years goodwill. 2019 GR of \$1,077,000 on 4 days/wk. with 6 Hygiene days/wk. Seller offering 6 mo. employment and will work back a minimum of 6 mo. after sale. Datacon PMS, Digital, Pano, Waterlase & Periolase. Professionally designed interior and great seller-owned location. #CA1139- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1139/>

NORTHERN CALIFORNIA PERIO - Perio practice in a beautiful Northern CA area, in business for 28 years. 4 Ops with consultation room in a 1,400 sq. ft. facility, off 101 freeway. Upgraded technology including Digital x-ray, CBCT Pano x-ray, LANAP, IV Sedation, and paperless with Eaglesoft. Increasing revenue over the years. 2019 GR above \$900K. Averaging 20 NP/mo., drawing from a large geographic area with few periodontists in the region. The seller is offering a smooth, supportive transition. #CA1553- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA1553/>

NORTHERN SACRAMENTO - 5 Ops in busy retail shopping center. Digital x-rays, strong hygiene program and high NP count. Room for growth keeping specialties in-house. 2019 GR \$576K and 2020 was \$900K. Seller can work back to assist if needed. #CA2464- Jay Harter 916-812-0500

NORTHERN SACRAMENTO - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrux PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1745/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheinppt.com

Buy it! Sell it! Trade it!!

SOUTHERN CALIFORNIA OFFICE
888-685-8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 300-0312
40 Years in Business



Jaci Hardison
License #01927713
(714) 318-4911
31 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
30 years in Business



Thanh Tran
License #01863784
(949) 533-8308
16 Years in Business



Gina Miller
Lic. #02015193
(707) 391-7048
31 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

OAKLAND - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital X-rays, paperless with Softdent, and COVID equipment. 2019 GR \$675K on 4 Dr. days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

REDDING AREA - PRICE REDUCED BY OVER \$40K UNDER APPRAISED PRICE! Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrax, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1742/>

ROSEVILLE/CITRUS HTS. AREA - NEW LISTING - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2749/>

SACRAMENTO - NEW LISTING - Huge \$70K price reduction on a must-see GP opportunity... Seller is highly motivated to retire! 5 Op practice in an attractive and efficient space layout... and own your own space in the purchase of ~1,400 sq. ft. share of a large, high-valued professional multi-tenant dental office building. Busy retail, medical, and dental area with easy access to Highway 50. This practice features nearly 50 years of solid/predictable Goodwill, Datacan Software with 8 workstations, digital x-ray, and access to a large conference room for meetings. 2019 production results boasted over 1,800 active patients, averaged 5 to 6 NP/mo., 6 days of Hygiene/wk., and \$697K GR on a 3.5 day per week average Dr. work week. Room for growth with all specialties being referred. Production has averaged approximately \$41K/mo. for the (post-COVID closure) period of July 2020-January 2021. Seller would work back to assist Buyer in transition. Additional unique possibility of 1st right of refusal on adjoining suite and GP practice in 2 to 5 years to allow for planned growth and further expand the practice patient base and number of Ops. #CA2620- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2620/>

SAN JOSE - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this laboratory general practice which boasts a modern design, open concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

SAN MATEO - NEW LISTING - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dentrax. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2596/>

SONOMA COUNTY - NEW LISTING - Priced below Market Value, 3-year historical consistency-Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2790/>

SONOMA COUNTY - NEW LISTING - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2594/>

SONOMA COUNTY - Large Family Practice with over 32 years of goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Free-standing highly visible real estate for sale or lease. 72 NP/mo and 10 hygiene days/wk. Modern and high-tech, Digital, Paperless. Seller will work back for smooth transition. #CA544- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA544/>

VACAVILLE AREA - NEW LISTING! Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrax with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2748/>

VACAVILLE AREA - PRICE REDUCED BY OVER \$35K! Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrax. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA645/>

VALLEJO, BENICIA, MARTINEZ AREA - Rare opportunity to acquire downtown practice/bldg with additional income tenants. Recently remodeled with newer equipment in desirable area. 3 Ops with 4th available, not equipped with Dentrax, Digital, Laser, and digital pano. Growing and profitable with 2 Hygiene days per week, most specialties referred, and practice only open 16 hrs./wk. 2019 GR \$412K. Seller will work back for 3 mo. to aid in transition. #CA321- Jay Harter - 916-812-0500

CENTRAL CALIFORNIA

CENTRAL COAST - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1218/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheinppt.com
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE
888-685-8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

CENTRAL VALLEY/MODESTO - NEW LISTING - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrax, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2721>

GREATER STOCKTON - Successful GP practice with 2,200 +/- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2006/>

MODESTO AREA - PRICE REDUCED! 5 Ops, 62 years goodwill in established neighborhood. Dentrax, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA635/>

MONTEREY - NEW LISTING - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2614/>

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

SANTA CRUZ/APTOS PERIO - NEW LISTING - 4 Ops, 1350 sq. ft. in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2725/>

SOUTHERN CALIFORNIA

ANTELOPE VALLEY - NEW LISTING - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2612/>

BAKERSFIELD - NEW LISTING - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2587/>

BAKERSFIELD - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1274/>

BAKERSFIELD - 7 Ops with high-end equipment- CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the office with room to grow. GR \$1M+ with 1000 sq. ft. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

BAKERSFIELD PEDO - NEW LISTING - Rare and unbelievable opportunity to purchase a successful, 10 chair pediatric practice with 30+ years of goodwill with orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$1M/year. #CA2794- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2794/>

BURBANK - NEW LISTING - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thanh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA2632/>

COASTAL ORANGE COUNTY - NEW LISTING - Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2787/>

CORONA - 4 Op practice for sale with excellent growth opportunity. The seller is ready to retire and has been very conservative in diagnosing and treatment planning. There are digital x-rays and a Pano. The practice is on a main street with a mix of other small businesses in a small strip center. 2019 GR \$280K. #CA2002- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE! Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA685/>

HUNTINGTON BEACH - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thanh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA673/>

INDIO - NEW LISTING - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2619/>

LONG BEACH - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA671/>

LOS ANGELES - NEW LISTING - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2493/>

MONTEBELLO - NEW LISTING - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2786/>

ORANGE COUNTY - NEW LISTING - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice offers the new owner many opportunities for growth with higher-end production such as implants being done in-house. Most specialties are referred out such as endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2704/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
888-685-8100

Buy it! Sell it! Trade it!!

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

ORANGE COUNTY - Convenient office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped. Seller is only working on average 25 hours a week. Denti-Cal/PPO. Great potential, low asking price \$175K. A must-see. #CA1728- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA1728/>

ORANGE COUNTY - 4 Ops+2 add'l spaces plumbed to expand. Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care. Modern, well-stocked office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312

OXNARD - Very nice practice located in professional building in a great area with 4 Ops and Digital X-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary care dentist and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

OXNARD - 7 Ops, very nice office, office building, 2nd floor. Bought practice in 1998, paperless practice with 15 work stations, digital X-rays, 7 days hygiene per week, 2019 GR of \$555K. #CA1829- Steve Caudill - 951-314-5542

PALM DESERT - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA691/>

PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dentrrix, Digital X-ray, Intra-Oral Camera, CT Scan, and Genie. Our seller has a Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital X-rays and most specialty work referred. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SOUTH BAY LOS ANGELES - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1050/>

SANTA BARBARA - NEW LISTING - Very strong practice with 4 Ops with digital x-rays and 5 hygiene days per week. The practice location is nothing short of amazing. Room to grow as most specialty work is referred out. 2019 GR of \$790K with attractive buyer's net. This is a practice you won't want to miss. #CA2722- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2722/>

SANTA BARBARA - NEW LISTING - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2531/>

TORRANCE - NEW LISTING - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2807/>

VALENCIA - NEW LISTING - 4 Op office located in a medical building (the only Dentist in building) with 30+ years goodwill, EagleSoft PMS, Schick Digital sensors, 5 year-old equipment, and a Digital Pano. Collections in 2019 were \$606K and \$507K in 2020 with a strong post-COVID recovery. Our Seller is retiring and is motivated to sell quickly! Priced to sell - don't miss the opportunity to live and practice in Valencia! #CA2691- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/>

WHITTIER - NEW LISTING - Retiring doctor with an amazing family practice. Great location on Whittier Blvd. with street signage. 4 total Ops, 3 Equipped, 1 plumbed in 1,400 sq. ft. Practice utilizes Dentrrix. Collections of \$675K in 2019 and \$637K in 2020. Extremely stable practice. It won't stay on the market long. Doctor is willing to do a transition or work back as an associate and is looking to slow down and retire. #CA2788- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2788/> [CA2691/](http://www.HenryScheinPPT.com/CA2691/)

SAN DIEGO

DEL MAR - NEW LISTING - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2724/>

SAN DIEGO - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, POC and ScanX. Modern and beautiful office with solid year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

BIG ISLAND, HAWAII - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/Hi1929/>

PORTLAND, OREGON - NEW LISTING - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2757/>

SOUTHERN OREGON - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2574/>

SOUTHERN OREGON - NEW LISTING - Beautiful and turn-key office features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features 5 Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2688/>

TRI-CITIES, WASHINGTON - NEW LISTING - Small modified start up, fully equipped and ready to re-open. Access to 1500 patient records, Open Dental software, laser, x-ray sensors and the ability to assume the Delta Dental fee schedule. Desirable location and very affordable rent. #WA2629- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/WA2629/>

A. Lee Maddox, DDS, Esq.

Because Experience Matters

Maddox Healthcare Law was created to meet the critical demand for strong, ethical, and professional legal services in the practice transition business.



- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- Dental Services Agreements
- Limited Liability Company Formation and Agreements

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet

LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
- Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
- Sold MPG to Henry Schein - 2013
- Managed HS brokerage business from 2013 through 2018 in 7 states

So: (949) 675-1515 • Fax: (949) 339-2062

www.maddoxhealthcarelaw.com

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

No: (888) 535-4517

499 Marina Blvd., Suite 105, San Francisco, CA 94123



(800) 423 -5657 / 10 Year Warranty / Made In USA



Complete Dental Office
\$27,439

Normal Installation within 2 hours of Factory*

Low Interest
Financing Available



A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X-Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.

Dansereau Dental

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880

PORTABLE DENTAL OFFICE: A fully equipped mobile dental setup with: Folding Dental Stools (patient and dentist), Hand-Held X-Ray, Touch Screen Laptop, Digital X-Ray Sensor, Intra-Oral Camera, Practice Management and Imaging Software, and Delivery System with built-in case. Use Free for 90 days. Then only \$501/month OAC. 5 Year Term. Call (800) 273-5033.

2017 GS3600 scanner like-new condition Gently and carefully used, located in Fresno, CA asking \$16,000 OBO. 559-221-0302

Owandy size 2 sensor with software. 850.00 toothopinon@aol.com

For Rent: 1700ft² Dental Office Space Next to California State University San Bernardino. Call John at 909-709-8889.

Carestream SensorRVG 6200, size 1 New. Unopened-sealed box 4500.00 Xray holder included, warrenty. Toothopinon@aol.com

Tired of Overpaying Taxes? The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit mydentistcpa.com. 949-485-2011.

Legal Tip: You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Place a free ad for print in this publication now. Go to www.dentaltrader.com and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

Quiet Reliable American Manufactured Dental Air Compressors with Drying Systems, \$3795. 1.25 HP to 5 HP available. Call (800) 423 - 5657 or visit our website www.dhpdental.com

PETALUMA: Practice normally collects over \$700k a year! ~1800 sf w/3 Ops. Seller Motivated! Reduced: \$295k/ Possibility to Own Real Estate in the Future (CG-1246) WPS/800-641-4179

LAKE TAHOE GP FOR SALE - 4 Ops, Resort Area, Digital, Specialties Referred. GR \$760K. HSPPT - Jay Harter 916-812-0500 #CA1715 <http://www.HenryScheinPPT.com/CA1715/>

Milpitas Practice For Sale | \$455,000 | Busy shopping center in the heart of silicon valley! Contact info@integritypracticesales.com (855) 337-4337

SACRAMENTO - Excellent profit low stress, low overhead practice offered for \$495K +space for \$169K www.ddsmatch.com 855-546-0044

CareStream CS3600 still under warranty. CS Imaging Suite, Bridge from Non-CS DPMS to DIS, CS1500 Intra Oral Camera Wired USB, Excellent Condition Price to sell \$14,000.00 email: roseblake07@gmail.com or 760-401-5415

Finally, a Comprehensive LIVE WEBINAR CE Series (2 courses, 14 CA CEs), you can watch from the comfort of home and fulfill your live CE requirements with LIVE CE Credits, at a great price (only \$249)! See Xcel Seminars insert, visit www.xcelseminars.com or call 310-663-4055 for info

Mask, Hand Sanitizer, Gloves, Face Shields, and Gowns... Anything you will need to keep you and your staff safe we have it. Unbeatable prices visit www.USDentalmall.com or call 562.404.3500

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

Inland Empire - #1147 - Successful FFS/PPO/GP. Seller-owned building w/3,300 sq. ft. space and /5 ops. 2019 Coll. \$964,207. 2020 Coll. \$806,183. Seller retiring after 40 years. Asking \$820K. Contact: info@wppps.com

SECURE YOUR FUTURE Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 *www.DentalAttorneys.com*

The smart way to refinance your dental loan. Contact Howard Boles at HomeStreet Bank. 949.379.5704. Member FDIC. Equal Housing Lender.

LOS ANGELES (SILVERLAKE) - (4) op comput G.P. in a strip center. CAP \$4,500/mos. Gross \$375K+/Net of \$212K+ p.t. Seller Retiring. D&M Practice Sales (818) 591.1401

California Dental Certifications - RDA State Test Review Manual \$95 Help get the edge you need to PASS the First Time Our Review Manual is full of helpful information. We are here and glad to help. 858-722-8504 DentalCertifications.com

Universal "Radius", Operatory, Right and Left Use. \$6795, 10 Year Warranty, 150 Color Available. Made in Corona CA, come see our factory. Call (800) 423 - 5657

If you have cell service...



...you have The Dental Trader!

As mobile as you are.
dentaltrader.com



Easy, Affordable & Effective ONLINE MARKETING PACKAGES

"Get Seen"
\$99/mo.

"Increased Visibility"
\$199/mo.

"The Essentials"
\$399/mo.

"Superstar Practice"
\$499/mo.

The DocSites
Websites & Marketing

FEATURED **Dental** **PRODUCT SHOPPER**



"The DocSites has a better concept of how dental professionals think, and overall, they have great ideas and do great design work."

- Paul Singh, DDS

1-888-980-4949

info@docsites.com

docsites.com

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham.
www.maddoxhealthcarelaw.com

SOUTH SAN FRANCISCO 2021 on track to collect \$1,850,000 with Available Profits of \$1,185,000. Extensive patient base anchored by 8-days of Hygiene per week. 5-ops and 3-D Cone Beam. Owner available to work-back if desired. Full Price \$1,100,000. To learn more, go to www.PPSsellsDDS.com.

After you place your ad, you can review, revise, renew or delete it at any time by going to www.dentaltrader.com and clicking on the MY ACCOUNT button.

SANTA CRUZ COUNTY PERIO FOR SALE - 4 Ops, Digital, CBCT, Paperless. RE for Sale. GR \$1.26M. HSPPT-Kim Ta - 408-687-5001 #CA2725 <http://www.HenryScheinPPT.com/CA2725/>

Endodontist wanted, 2-4 days per month in Walnut Creek, CA group practice. Call Dr. Jon Geleris (626) 393-4025.

Legal Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Endodontist needed 1 day per month for Sacramento suburbs private practice. CBCT machine onsite; email bkdi2@hotmail.com

Long Beach #1149 - Restorative dental practice. Three year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking \$595,000. Contact: info@wppps.com

Practice for sale in Fresno. 1110 sq ft. 2 OPs with a 3rd Op plumbed. Easy Dental Software & Dexis x-ray. \$150,000.00. (559)494-2049.

MERCED: Well respected practice w/ stellar reputation. ~1,617 sf w/4 ops. Seller Motivated! \$385k - Real Estate Also Available (IG-1309) WPS/800-641-4179

Murphys, CA Named Forbes' Best Destination 2021. Seller offers thriving GP. 1.3M GR. Carroll & Company (650) 362-7004. CADRE# 00777682.

DENTAL PRACTICE in SAN JOSE. Grossed ~\$540K. East San Jose. Mostly FFS/Cash. 3 Ops. Call Loc Pham, BRE#01875780. (714) 550 - 7494. <https://LCFpracticesales.com>

3D Printing Clear Aligners: Get started with Clear Aligners and 3D Printing for Clear Aligners! www.InOfficeAligners.com and www.LearnAligners.com

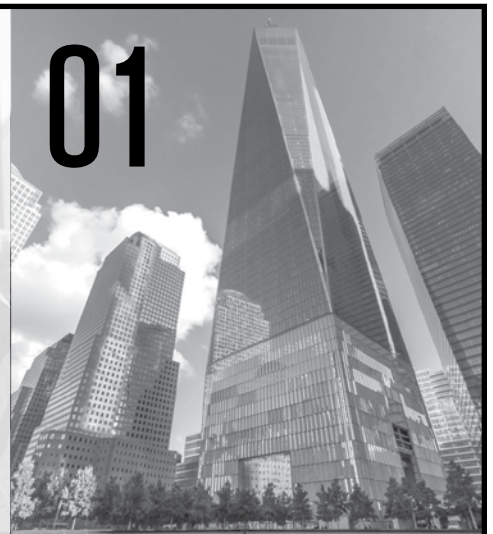
9

11

01

On the 20th anniversary of 9-11, the Dental Trader extends it's heart-felt condolences to those who lost loved ones when the WTC came down, in other terror attacks here at home and in battles fought on foreign soil. We wish to express our sincere appreciation to the men and women of the Armed Forces and first responders everywhere (including their families), for the sacrifices they make every day.

*God Bless You!
God Bless America*



FREDERICK T. VARACCHI DOUGLAS BENJAMIN GARDNER
GLENN DAVIS KIRWIN GARY FREDERICK LUTNICK JOSEPH PATRICK
G. GOLDFILAM ANDREW K. KATES JONATHAN J. UMAN



WE WILL NEVER FORGET

Years **20** *Later*



General Dentist needed tuesdays for family practice near Lax, 3 yrs experience, send resume sor3985@yahoo.com

Easy to clean upholstery kits with UV stable pigment and agents to protect against bacterial/fungal micro-organisms. Call for quote today. Superior Upholstery 888-548-7282-order 24/7 at www.superiorupholstery.com

For Rent: 1700ft² Dental Office Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

Carmicheal Practice for Sale: Great opportunity to Grow, 9 ops. Open once a week and does great. \$300K. (909)434 4262

Sell Your Practice Golden State Practtice Sales since 1986 specializing northern callifornia James Rodriguez Broker 925-743-9682

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

WaveOne Gold Files 25mm \$17/file Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

DALY CITY: 6740 Mission St, income 700K+, accept Medical, PPO, 800sf, 3ops, 10 parking spaces, email offers to wngongdds@yahoo.com, building also for sale

SACRAMENTO – Remodeled and updated 6 OP practice, private garden area, private gated parking for owner, offered at \$695K www.ddsmatch.com 855-546-0044

www.DentalAttorneys.com Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

Spectacular dentistry practice located in Dixon, CA. Has modern operatories and located in an office complex. Contact 2092072853 for NDA.

Fremont dental practice in dental building turnkey endo and implant dentistry practice, Highly digital. must see. make offer. jck7878@gmail.com

Dentsply DTCAEU25 Endo Motor (\$450). Obturator oven (200) Optiplux501 curing light (200ea). ROOT ZX apex loc (\$450) 4153207255

ORTHODONIST needed **PRIVATE** dental **PRACTICE** located in Dana Point/Encinitas Partnership or own private practice. Jay 702-630-2527.

Equipment/instruments for sale: hygiene kits, amalgamator, endo motor, apex locator, curing lights, suction.415-320-7255

Endodontist, experienced, gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

CARMICHAEL: Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. \$495k – Real Estate Also Available w/Long-term Tenant (EG-1100) WPS/800-641-4179

WOODLAND/DAVIS GP FOR SALE - 5 Ops, Room to Expand,+RE, Digital, Strong Hyg, GR \$770K. HSPPT-Jay Harter 916-812-0500 #CA1732 <http://www.HenryScheinPPT.com/CA1732/>

Sirona 2D Digital Panoramic x-ray machine for Sale. Like new condition. Highest offer will take it.760-845-5486.

Orange Belmont completed unit {Doc + Ass. chairs} 1500\$ Closing Office. Call or text Dr. Duong 818-445-5086. Thanks

Legal Problems: Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. www.providerlegal.com

Make your ad stand out. Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

Want to change your address or stop your subscription? Just go to www.dentaltrader.com and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

"This is the second website that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

Ventura Practice For Sale | \$455,000 | 5-star, full-service practice in prominent building of 101 Freeway. Contact info@integritypracticesales.com (855) 337-4337

Honest Lawyers. call Wood & Delgado. 800.499.1474 or visit www.DentalAttorneys.com

In beautiful, high end Rancho Santa Margarita two offices available for lease or ahre. One office is 2,100 square fit another office has 5 treatment rooms available for sublease. Call 949 683 5411

Dentist Position available in Glendale area. P/T proficient in molar root canals and extractions. email or fax at 323-663-1010 Garey

SPONIX OVAL RX 4OZ BOTTLES 100(NIB) \$10 Dutton DDS 530 241-4134

Practice Sale/Purchase Agreement for Flat Fee



Matt Stevens Esq.

Ask about our Monthly Service Packages for Ongoing Support (like having a dental attorney in the family)

Practice Purchase and Sales

- **Flat Fee Packages**
 - No matter how long your deal takes, you pay one flat fee.
 - Unlimited phone calls.
 - Unlimited lease, purchase agreement, etc. contract reviews.
- **Free `Unlimited Legal Support for Buyers for 3 months:**
 - Employee Handbook
 - Employment Contracts
 - Policy and Procedure Review
 - Unlimited Phone Consultations with Dentist and Office Manager
 - Vendor Contract Review

Flat Fee Monthly Legal Services

- **Provider Legal can serve as your “in house” counsel, on call 24/7 to handle issues right**
 - Employee Issues
 - Contract review
 - Integrate with your CPA and Insurance Broker
 - Dispute Resolution/Litigation
 - Lease Reviews
 - Vendor Disputes
 - Corporate Structure
 - Sexual Harassment Training
 - Compliance
 - Fraud and Audit Support
- **Unlimited phone consultations with both you and your staff to keep you compliant.**

“I really appreciated having an objective opinion when I was looking into starting my own practice. There’s a lot of issues to consider and I found that hiring Matt to talk through the deal points was invaluable. I’d recommend him to any of my colleagues.” - Sam T. DDS

“I didn’t realize how much of the day-to-day operations of the practice could really benefit from having on-call legal counsel until we hired Provider Legal, and now I’m so grateful that we have him!” -Sara S. Office Manager



Provider Legal

<https://providerlegal.com/memberships>

Provider Legal

Call now for a FREE consultation:

714-280-7097

SAN JOSE: Practice is on track to collect ~\$785k in 2021! ~1,875 sf w/4 Ops CALL FOR DETAILS (DG-1297) WPS/800-641-4179

Sonora- retiring after 50+ years--Solo practice, much potential. limited to dentures last 20yrs, 105K ---big demand for DentiCal.PH.209-532-7648 Leave message? or elving3988@sbcglobal.net

NEW Riverside Dental Practice For Lease High visibility, New Construction, High End Dental office on Van Buren Blvd with tenant improvements completed and ready to move in. Perfect setting on high traffic Van Buren Blvd for a first time dental office location or a secondary office. Demographics are perfect for Insurance, Cash and DentiCal patients. Please contact Vinod Desai at vinoddesai@gmail.com or call (951)5337525. <http://l.hms.pt/68/145/IV19276550/230112/0/un>

MADERA COUNTY — 8 ops/6 eq't'd. Store front location w exposure/visibility. Mixed pts. Annual Gross \$600K+. Digital x-rays. D&M Practice Sales (818)591.1401

ARCATA - HUMBOLDT COUNTY'S UNIVERSITY COMMUNITY Eureka is realizing huge economic windfall! World's longest fiber optic line shall link Asia to Eureka with Google major investor. It shall be the foundation creating well-paying jobs. Practice has been busier. Owner throttled down to 3-days. 2021 trending \$300,000 in collections. Practice shall allow you to be as busy as you would like as area is dentally underserved. Full Price \$25,000. To learn more, go to www.PPSellsDDS.com.

Private Dental office in Henderson, Nevada is looking for an experienced Dentist and Hygienist who is committed to the highest quality of patient care in a cutting edge practice. please send resume to sevenhillsdentalcenter@yahoo.com

Got something sitting around unused and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at <https://www.thedentaltrader.com/place-a-reader-ad/>

Looking for a used chair? We are having a sale on all our New and Used Chairs. We carry all the major brands call 562.404.3500

FREMONT: Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. CALL FOR DETAILS (DG-1304) WPS/800-641-4179

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery 888-548-7282-order 24/7 at www.superiorupholstery.com

Legal Tip: Sellers: Can you advertise in the phonebook with your non-competition agreement? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

CONSUMER ALERT!

The Dental Trader

refuses to do business with the following companies:

AMERICAN BUSINESS CARD

aka: Bizcard.com

(A CEG Company)

P.O. Box 15190

Scottsdale, AZ 85267

www.americanbusinesscard.com

Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak

20371 Irvine Avenue, #100

Newport Beach, CA 92707

www.professionalfinancing.net

doctor@professionalfinancing.net

Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

The Dental Trader

Attn: Complaints

Post Office Box 2631

Capistrano Beach, CA 92624

Fax: 949-498-1198

Email: tradedstaff@cox.net

Be sure to include any relevant documentation concerning your complaint



WESTERN PRACTICE SALES

800.641.4179

info@westernpracticesales.com | WESTERNPRACTICESALES.COM
Practice Transitions Made Perfect™

BAY AREA

AC-1162 SAN FRANCISCO Facility: Located in art-deco historical landmark! 1,200 sf w/4 fully equipped ops! Move-In Ready **\$80k**

AC-1213 SAN FRANCISCO: Located in historical Medical Professional Bldg. 10 year lease available & opportunity to EXPAND THE SPACE **\$295k**

AC-1236 SAN FRANCISCO: Located in upscale Presidio Heights/Laurel Heights area. Great Merger Possibility! 555 sf w/3 ops **\$689k**

AC-1273 SAN FRANCISCO: Commercial Area Near Golden Gate Park. Long Established. 1,250 sf w/3 ops. Plumbed for 1 add'l **\$205k**

AG-1079 SAN FRANCISCO: Quality Practice in Heart of City! 1931 sf w/5 ops offering in-house specialists **\$685k**

AG-1135 SAN FRANCISCO: Practice collected \$161k the first 3 months of 2021 – Annualized Projections is \$640k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

AG-1215 SF MARINA DISTRICT: An opportunity in this neighborhood rarely comes along! 1,500 sf w/4 Ops. **\$595k**

AN-1224 SAN FRANCISCO Facility: Located in 450 Sutter w/expansive Bay views! 871 sf w/3 ops **\$48k**

AN-1241 SAN FRANCISCO: This modern updated practice includes 29+ yrs loyal patients! 1,200 w/2 ops + 2 add'l. **\$80k**

BC-1122 BRENTWOOD: Amazing Opportunity in Retail Shopping Center. 1,633 sf w/4 ops **\$390k**

BC-1199 SAN LEANDRO Dental Office Space for Lease: ~ 770 sf w/3 ops offered at \$2500/month – **Call for Office Visit**

BC-1218 PITTSBURG Facility: Spacious facility in popular retail shopping center w/high foot traffic & major anchor tenants **\$59k**

BC-1226 SAN RAMON: Est. 40 yrs, seller retiring. 1,200sf w/5 ops on major 3-way intersection w/excellent visibility **\$190k**

BG-1259 ANTIOCH: Practice has great cash flow and typically collects \$900k on average! ~4,000 sf w/8 Ops. Plumbed for 4 add'l. **\$550k – Real Estate Also Available**

BG-1271 OAKLAND: Amazing opportunity! Well-run, streamlined practice w/ bonus of Pado & Perio specialist offering in-house treatments. ~3,000 sf w/10 Ops. Plumbed for 1 add'l. **\$675k**

BG-1280 ORINDA: This distinguished practice is located in one of the most desirable communities in the Bay Area. ~1,018 sf w/3 Ops. **\$375k** **BN-1103 BERKELEY:** Seller is retiring from this beloved practice! ~1500sf w/7 ops **\$110k/ 1/3 Interest - Real Estate \$400k**

BN-1244 SAN RAMON: Step into this family-oriented practice with state-of-the-art equipment! ~1,200sf w/4 ops **\$530k**

BN-1249 BERKELEY: Perfect Merger Opportunity! Established practice w/stable patient base ~ 1,000 sf, w/3 ops **Reduced \$425k**

BN-1288 SAN RAMON Facility: Located in one of the area's most sought-after premier business parks! ~1,800sf w/5ops. **\$225k**

CC-1030 SANTA ROSA: Extraordinary practice. Prime location. Rock-Solid Staff. Highly skilled Associates. **\$324k - Real Estate Also Available!**

CC-1207 VALLEJO Facility: Move-In Ready Facility. 950+ sf w/3 ops Call for Address & Equipment List **\$80k**

CC-1219 MARIN COUNTY: Rare Opportunity! Loyal, stable PT Base. 750 sf w/2 Ops **\$188k**

CC-1231 VALLEJO: Quality Family Oriented Practice. 1,350 ft w/4 Ops **\$530k**

BAY AREA CONTINUED

CC-1262 SANTA ROSA: Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

CC-1290 SANTA ROSA: Gold Mine of a Practice! 1,300 sf w 4 ops. Collected \$700k+ even during pandemic! **\$575k**

CG-1179 HEALDSBURG AREA: STEAL OF THE CENTURY AT \$315k! Practice is on track to collect around \$1M in 2021! **\$315k - Opportunity to Own Real Estate**

CG-1246 PETALUMA: Practice normally collects over \$700k a year! ~1800 sf w/3 Ops. **Seller Motivated! Reduced: \$295k / Possibility to Own Real Estate in the Future**

CN-911 SANTA ROSA: In the heart of the Wine Country! 2250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

CN-1090 VACAVILLE: State-of-the-art practice is outstanding opportunity! 2400 sf w/7 ops + 1 add'l. **\$695k / Real Estate \$780k**

CN-1166 W. SONOMA CO: Established, quality FFS practice w/stellar reputation! 1262 w/4 ops. **Reduced! \$505k**

DC-1080 ALAMEDA: Established 25 years. Seller retiring from this amazing practice. 1200 sf w/3 ops **\$575k**

DC-1196 SAN JOSE Facility: ALL ABOUT LOCATION! 1500 sf w/3 fully equipped ops **ONLY \$55k**

DC-1229 SAN JOSE: Well-established, highly-reputable practice. 1,010 sf w/3 ops. Plumbed for 1 add'l **\$350k**

DC-1260 FREMONT Facility: ~ 1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$199,999**

DC-1272 SAN JOSE: Established 40 years! Seller Retiring! Stable PT base & seasoned staff. 1200 sf w/4 ½ ops **\$899k**

DG-1142 SAN JOSE: Family-oriented practice in a highly desirable neighborhood! ~1400-1600 sf w/3 Ops. Plumbed for 1 add'l. **Reduced \$90k**

DG-1182 FREMONT: A steal at \$150k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/10 Ops. **Reduced \$150k**

DG-1208 SALINAS: Practice historically collects \$1.4M! Great profitability for the price. ~4,860 sf w/10 Ops. **\$895k**

DG-1239 LIVERMORE: Practice produced nearly \$115k in January 2021! ~2,500 sf w/5 Ops. Plumbed for 1 add'l **\$820k/ Multi-Tenant Property Available**

DG-1251 HOLLISTER: Practice expectations to produce >\$600k the first year, a steal at \$125k! ~1,218 sf w/3 Ops. **\$125k**

DG-1256 HOLLISTER: Practice actually increased revenues in 2020! ~1,800 sf w/5 Ops. **Reduced \$800k - Real Estate Also Available**

DG-1258 MILPITAS: Located in Busy Retail Shopping Center w/Ample Parking! 1,050 sf w/3 Ops. **\$150k**

DG-1287 CUPERTINO: Located in the highly-desirable Silicon Valley community! Possibility to Own Real Estate in the Future. ~1,775 sf w/6 Ops. **\$1.068M**

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/major anchor tenant! ~2,700 sf w/6 Ops. **\$295k**

DG-1294 LIVERMORE: The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/2 Ops. Plumbed for 2 add'l. **\$195k**

DG-1297 SAN JOSE: Practice is on track to collect ~ \$785k in 2021! ~1,875 sf w/4 Ops **CALL FOR DETAILS**

DG-1304 FREMONT: Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. **CALL FOR DETAILS**

DN-1031 CUPERTINO: This remarkable practice awaits your talent & skill! 1500sf w 3 ops + 1 add'l. **Reduced! \$995k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

BAY AREA CONTINUED

DN-1261 LIVERMORE: Well-respected & established practice in a multi-tenant shopping center. 1,600sf w/4ops. **Reduced! \$125k**

DN-1243 SAN JOSE: Beautiful, Spacious, modern office w amazing visibility! 2,204sf w/4ops + 2 add'l. **\$395k**

DN-1268 SANTA CRUZ: Situated in a vibrant popular commercial/upscale residential neighborhood. 1,535sf w/4 ops. **\$695k**

DN-1285 PLEASANTON Facility: This opportunity is the perfect "turn-key" Endodontic facility! 1,000sf w/2 ops + 1 add'l. **\$150k**

DN-1293 SANTA CRUZ: Growth is based on 5-star reviews and word-of-mouth referrals! 2,347sf w/5 ops. **\$927k**

DN-1292 SAN JOSE: Loyal/stable patient base of families as well as professionals! 1,880sf w/4 ops + 1 add'l. **\$295k**

NORTHERN CALIFORNIA

EG-1100 CARMICHAEL: Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. **\$495k – Real Estate Also Available w/Long-term Tenant**

EG-1189 ROSEVILLE: Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/5 Ops. **\$385k**

EG-1202 AUBURN: Practice historically collects >\$500k annually. Highly visible w/ Easy Hwy. Accessibility. ~1000 sf w/3 Ops. **\$290k**

EG-1255 LINCOLN: Imagine being able to own your building also at this enviable prime location! ~3,738 sf w/4 Ops. **\$395k -Real Estate Also Available**

EG-1257 SACRAMENTO Facility: Desirable suburban neighborhood in one of Sacramento's most sought-after corridors. ~1000 sf w/3 Ops. **\$290k**

EG-1267 ROSEVILLE: Highly-esteemed practice provides broad spectrum of services in a prime location! ~1250 sf w/3 Ops. Plumbed for 1 add'l. **\$395k**

EG-1279 SACRAMENTO: Possible Merger Opportunity w/well established patient base. ~1200 sf w/4 Ops. **\$425k**

EG-1299 SACRAMENTO: Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops **\$910k**

EN-1197 LINCOLN: Simply by increasing doctor days, watch your patient base & production grow! 2,986sf w/6 ops + 4 add'l. **\$437k**

EN-1198 SACRAMENTO: Quality Relationships & location are some of the attributes of this practice. ~ 1,671 sf w/4 ops + 1 add'l. **Now Only \$350k**

EN-1204 CITRUS HEIGHTS: Impressive top-of-the-line & state-of-the-art technology! 2,072 sf w/5 ops. **\$800k**

EN-1209 ROSEVILLE VICINITY: Practice currently averages more than \$80,000 per month! ~ 1,800 sf w/6 Ops. **Reduced! \$650k**

EN-1235 WOODLAND: Grossed over 1.3mil in 2019! ~3,900sf w/6ops + 2 add'l. **\$925k/ Real Estate Available**

EN-1269 SACRAMENTO Facility: Modern & Inviting! Excellent space for start-up or relocation. ~1650sf w/3ops. **\$195k**

EN-1276 ROSEVILLE (Facility): Remarkable turn-key opportunity Available! 3,000sf w/6 ops + 2 add'l. **\$80k**

EN-1278 CITRUS HEIGHTS: Well-established practice w/loyal patient base! 1,875sf w/5ops + 1add'l. **\$705k**

EN-1291 YOLO COUNTY AREA: Hesitate and you may miss out on your dream practice! 1,100sf w/5ops **\$450k**

FG-1086 UKIAH: Practice collected over \$874k in 2019! Possibility to own Real Estate. ~1200sf w/4 Ops. **\$390k**

NORTHERN CALIFORNIA CONTINUED

FG-1171 CALIFORNIA COASTAL TOWN: Practice exceeds \$2.3M in collections in 2019 w/possibility to own building! ~3,900 sf w/8 Ops. **\$1.8M**

GN-1071 REDDING: This quality practice is your springboard to success! 2264sf w/4 ops. **Reduced: \$475k**

GN-1240 REDDING: Family-oriented practice which strives for excellence. 1800sf w/5 ops + 1add'l. **\$495k /Real Estate Also Available**

HG-934 GRASS VALLEY: Underworked patient base should support much larger production numbers! ~1200 sf w/3 Ops. **\$145k - Real Estate Also Available**

HG-1089 CALAVERAS COUNTY: Est. 25 yrs w/Stellar Reputation! 3000+ sf w/6 ops **\$465k/Real Estate Also Available**

HG-1116 AUBURN VICINITY: Practice is on track to collect ~\$800k in 2021! ~ 1430 sf w/4 Ops. **A Steal At \$450k / Future Possibility to Own Real Estate**

HG-1146 TRUCKEE: Practice collected \$70k in March 2021! Perfect for the outdoor enthusiast! ~1,700 sf w/4 Ops. **\$365k**

HN-1277 SIERRA FOOTHILLS: Solo/Group Setting. Est. 37 years w/large, stable patient base & seasoned staff. ~3,000 sf w/7 ops. **\$595k**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1265 STOCKTON: Own your own Condo Unit! Practice is on track to collect ~>\$800k in 2021. ~1,106 sf w/3 Ops. **\$495k - Condo Unit Available**

IG-1309 MERCED: Well respected practice w/ stellar reputation. ~1,617 sf w/4 Ops. **Seller Motivated! \$385k – Real Estate Also Available**

IN-1254 LODI: Stable patient base & low overhead. Office ~ 1,550sf, + 800sf Storage w/4 ops. **\$325k/ Real Estate Also Available**

IN-1303 STOCKTON: This is the perfect merger opportunity, so act fast! ~ 928sf w/3 ops. **Only \$175k!**

JC-811 FRESNO COUNTY: Seller willing to consider Associateship for qualified DDS w. intention to Buy In! Considerable Goodwill in Community! 3,000 sf w/6 ops **\$350k – REAL ESTATE ALSO AVAILABLE!**

JG-1307 SAN LUIS OBISPO: Architecturally-designed, recently remodeled office with floor-to-ceiling windows. ~1,559 sf, w/3 Ops. **CALL FOR DETAILS**

JN-1128/JN-1129 BAKERSFIELD: The opportunity to purchase TWO well-established practices. 4000 sf w/11 ops. **\$350k/ Real Estate Available**

JN-1301 LINDSAY AREA: Family-oriented practice w/ stable, multi-generational patient base! ~1,700sf w/ 3 ops. **\$125k**

KN-1216 YORBA LINDA: High-end practice grossing \$800k-\$900k annually on a limited work schedule! 1,872sf w/5 ops + 1 add'l. **\$719k**

SPECIALTY PRACTICES

BG-843 WALNUT CREEK Perio: Priced at 50% of collections! ~1085 sf w/4 ops **\$390k**

JN-1223 VISALIA Endo: Perfect opportunity for an Endodontist w/an astute vision! 1,250sf w/5 Ops. **Reduced! \$250k/ Real Estate \$280k**



We are a proud member of:

**DENTAL
TRANSITIONS™**

VALUATIONS | SALES | CONSULTING

BRE Lic. #02011891



855-546-0044

Practice Sales &
MergersAssociate Search
& PlacementPartnership
AgreementsTransition
Planning & Design

NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

- SACRAMENTO COUNTY -

SACRAMENTO/SCRIPPS DRIVE - Highest profit to selling price listing available. 4 Ops, low stress, includes the space. Negotiable. Revenue \$740K.

ELK GROVE - All digital, 5 Op Growing Practice, excellent location, don't miss. Rev \$850K

ELK GROVE - The right office for your BIG plans to grow. 11 OPS with lots of space in free standing building. Tremendous Opportunity. Revenue \$410K

ROSEVILLE / CITRUS HEIGHTS - Doctor is motivated on this 4 OP, long standing practice. Grow in a growing area. Revenue: \$490K

EAST SACRAMENTO - Beautiful 6 OP practice in free standing building. All digital w great technology. Option on space in 5 years or less. Lots of space and great views. Revenue: \$950K

SACRAMENTO/SCRIPPS DRIVE - Excellent "Associate with Intent to Own" Opportunity. Call for more information.

SACRAMENTO/SCRIPPS DRIVE - 4 Op, well run practice with Doctor ready to make a deal. Call for price

- SOLANO COUNTY -

VACAVILLE - 5 Op practice, growing fast and ready for you to own, Rev \$1.2M

- STANISLAUS COUNTY -

MODESTO - Awesome 4 OP high producing office with room to expand. Revenue \$900K

- SONOMA COUNTY -

SANTA ROSA - Beautiful 4 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

- MONTEREY COUNTY -

COASTAL - Tremendous growth happening in this practice and city. 8 Ops, all the technology you need. Rev. \$1.0M

- SAN JOAQUIN COUNTY -

VISALIA AREA - Orthodontic practice. 4 ops. Rev \$490k

STOCKTON/BROOKSIDE AREA - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.2M



STOCKTON - Associate with Intent to own opportunity in 2 years or less. Well-equipped practice with multi-generational patient base. Rev \$1.6M

- EL DORADO COUNTY -

EL DORADO HILLS / CAMERON PARK - Great 5 Op practice, well run with lots of opportunity Rev \$710K

- NEVADA COUNTY -

GRASS VALLEY - Nice, well run small office. Practice is in free standing building which is also for sale. Rev \$320K

- ALAMEDA COUNTY -

ALAMEDA - Boutique practice w/ upgraded equipment. Associate with Intent to own opportunity. Rev \$775k

- PLUMAS COUNTY -

EAST PLUMAS - Great practice, no competition, and excellent patient base. Real Estate avail. Rev \$410K

- PLACER COUNTY -

ROCKLIN - 6 op practice in growing community. Rev \$517k
ROSEVILLE - Good opportunity for associate. 5 ops. Rev \$1.0M

DDSMATCH UPCOMING EVENTS

California Dental Association "The Art and Science of Dentistry"

September 9 - 11, 2021

Please come by booth #1203 if you are planning on attending.

INTERESTED IN BUYING A PRACTICE?

Complete a complimentary, and confidential profile at www.DDSmatch.com/signup



LET ME HELP YOU FIND YOUR PERFECT MATCH

Roy Fruehauf

roy@DDSmatch.com
(916) 918-5752
CA DRE #02108152

<http://norcal-reno.ddsmatch.com>

855-546-0044



The Law Offices of
J. Sean Dumm
A Professional Corporation

Explore **FREE** resources about **COVID-19** and
your Dental Practice at JSDLawOffice.com/COVID19

CALL **888.212.DUMM (3866)**

EMAIL info@jsdlawoffice.com

FAX **949.606.8624**

VISIT jsdlawoffice.com

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

"I've worked with **Lee Maddox** since **2003** when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www.maddoxhealthcarelaw.com

NEW PROMARK ENDO MOTOR With Hand Piece 8:1 with 2Y WARRANTY, 30 WaveOne Gold Files!!, 3 Packs NiTi Orifice Openers, 3 Packs WaveOne GPP, 6 Packs PP. \$2149 For pics & info, TEXT: Dr. Ismail 562-968-4061. www.Socal-rootcanal.com

Grow your practice with a competitive-rate loan from HomeStreet Bank. Call Howard Boles at 949.379.5704. Member FDIC. Equal Housing Lender.

Coastal Orange County #1150 - True Fee For Service Dream Restorative Practice. 2,000 Sq. Ft., 4 Ops. 2020 Coll. \$1,976K, 2021 5 Mo. Coll. \$678,286. Asking \$1,890,000. Contact: info@wwwps.com for more info.

Ready to Retire? We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a **FREE** consultation. 800.499.1474

Now reaching over 39,700 California dentists... nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

ROSEVILLE: Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/5 Ops. \$385k (EG-1189) WPS/800-641-4179

rice Reduced! - Coastal West LA #1148 - General restorative practice. Located in a premium location. Medical suite. Post COVID 12 month collections \$895,250. Seller moving to South OC. Asking \$650K. Contact: info@wppps.com

Competitive rates and terms for dental financing needs. Call HomeStreet Bank's Howard Boles at 949.379.5704. Member FDIC. Equal Housing Lender.

Free Retirement Plan Feasibility Study with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

"**Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. - Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Attn GP's: Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$249 for 2 Lectures, 14 CA CEs -call 310-663-4055, www.xcelseminars.com or see Xcel Seminar's insert for details.

Need associate dentist to work in bakersfield, full time, monday to friday, salary per year \$150.000 to \$200.000, PPO, Denti-cal and cash, email: luismiguelcollazos@yahoo.com

DENTAL PRACTICE and REAL ESTATE in MISSION VIEJO. 2021 Projections ~ \$600K. Doctore retires. Mostly Cash/PPO. 3 eq. ops + 2 plumbed. ~2,100 sq.ft. Prominent professional suite. Call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

Need a Due Diligence Report? Before you buy a dental practice, you need to know the risks. Visit us at mydentistcpa.com. 949-485-2011. We are totally independent from practice brokers.

www.DentalAttorneys.com Starting Fresh? Retiring? Call the transition experts. 800.499.1474

DENTAL DIRECTORY

THE #1 DENTAL LAW FIRM IN THE NATION



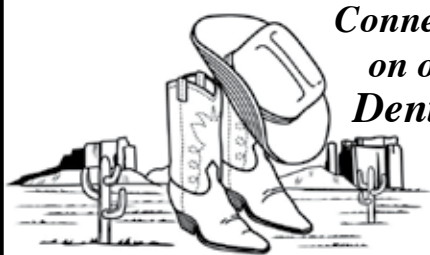
WOOD AND DELGADO

- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 www.DentalAttorneys.com

We have a place for your ad.

*Connect with us
on our website:
DentalTrader.com*



HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com
www.henryscheinppt.com



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



Western Practice Sales
Dentists Serving Dentists

800.641.4179

wps@succeed.net
westernpracticesales.com



Timothy G. Giroux, DDS

DISABILITY CLAIM ADVICE

Since 1995 secured over 1.8 billion dollars in benefits for disability claimants.

1-800-567-1911

www.afries.com
friesart@hotmail.com



Art Fries, RHU



LCF
FINANCIAL
SERVICES

Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving
San Francisco: (415) 899-8580
Sacramento: (530) 894-0700
www.PPSellsDDS.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmpractice.com

CA Broker Lic. #01172430

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120
www.transdental.com
RWO@transdental.com



SAN LUIS OBISPO: Architecturally-designed, recently remodeled office with floor-to-ceiling windows. ~1,559 sf, w/3 Ops. CALL FOR DETAILS (JG-1307) WPS/800-641-4179

For Rent: 1700ft 2 Dental Office Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

WEST COVINA – (4) ops/(3) eqt'd. Strip ctr. location. Exposure/visibility & signage. Mixed pts. Digital x-rays/Pano. Collect. Pre Covid \$500K+/2020 \$400K. Seller retiring. D&M Practice Sales (818) 591.1401

Sonora- retiring after 50+ years--Solo practice, much potential. limited to dentures last 20yrs, 105K OBO---big demand for DentaCal.PH.209-532-7648 or elving3988@sbcglobal.net

DALY CITY: 6740 Mission St, income 700K+, accept Medical, PPO, 800sf, 3ops, 10+parking lots, make offer email: wngongdds@yahoo.com, building also for sell

Tired of Overpaying Taxes? The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit mydentistcpa.com. 949-485-2011.

Legal Tip: You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DENTAL PRACTICE in SAN JOSE. Grossed ~\$540K. East San Jose. Mostly FFS/Cash. 3 Ops. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https://LCFpracticesales.com

3D Printing Clear Aligners: Get started with Clear Aligners and 3D Printing for Clear Aligners! www.InOfficeAligners.com and www.LearnAligners.com

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

ORTHODONIST needed PRIVATE dental PRACTICE located in Dana Point/Encinitas Partnership or own private practice. Jay 702-630-2527.

Place a free ad for print in this publication now. Go to www.dentaltrader.com and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

Looking for a used chair? We are having a sale on all our New and Used Chairs. We carry all the major brands call 562.404.3500

FREMONT: Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. CALL FOR DETAILS (DG-1304) WPS/800-641-4179

SECURE YOUR FUTURE Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 * www.DentalAttorneys.com *

The smart way to refinance your dental loan. Contact Howard Boles at HomeStreet Bank. 949.379.5704. Member FDIC. Equal Housing Lender.

Very Nice Bay Area General Dental practice located in Northwest Santa Clara County. Very efficient use of space with 3 operatories and annual collections of \$730,000. Endo, Oral Surgery, Ortho and Implants all referred out. Long term staff. Contact Rod at 510-633-2697 or rod@omni-pg.com. (CAD121)

COPYRIGHT 2021 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



**Want your
Dental Trader
to follow you?**

Just use our Change of Address form at:
www.dentaltrader.com
and provide the address you want it mailed
to. Your home, post office box, anywhere!
*The Dental Trader does not sell or share it's mailing
list with anyone...your privacy is fully protected.*



Submit Your **FREE** Reader Ad Online.

Reach every dentist in California!

Go to
www.thedentaltrader.com/place-a-reader-ad
and follow instructions on page

Your ads post instantly to Ad Board!
Mailed to 39,700 doctors statewide

dentaltrader.com



Professional Practice Sales of The Great West

Specialists in the Appraisal & Sale of
California Dental Practices since 1966

CDA Presents the Art and Science of Dentistry

September 9th thru 11th
Moscone Center

Professional Practice Sales shall be Providing Consulting Services for Private Practitioners at Booth 1012

Come by and chat with PPS regarding what We are Witnessing in the Trenches as
Private Practice battles Delta Dental, Covid, DSO's, Staffing Shortages, etc.

Learn what the Next Generation of Private Practitioners are Seeking.

These are indeed Exciting Times for Those who Understand the Changing Landscape.

6199 PLACER COUNTY 30-year foundation. 4-days of hygiene. 7+ new patients a month. Strong staff. Top line collections are \$1.2 Million. Basically a crown & bridge practice. Owner booked 4-weeks out, hygiene 6-months.

6198 EAST BAY'S TRI VALLEY – PLEASANTON Old School practice focuses on strong patient care and relations. Long appointments, averages 8-patients a day. Housed in 3-operatory suite (4th op is wired and plumbed), Panorex alcove, staff lounge and drive-up location. Owner is a skilled clinician and highly regarded by the patients. Revenues have averaged \$475,000 with 2021 continuing this trend. It is PPS' assessment that this practice is a perfect candidate for going out-of-network. **Full Price \$198,000.**

6195 SOUTH SAN FRANCISCO – America's Biotechnology Capital Unique platform for Visionary to take from "what it is" to "what it should be!" Located mere blocks from biotech campuses comprising Oyster Point and cluster of buildings dotting Bayshore Freeway. Stunning facility. 7-Ops (5-equipped), Pano Alcove, paperless. 20-new patients a month. 2021 shall collect \$500,000. Yet an underperformer as Management has not focused on what this platform was designed to be. This is not a Diamond-in-the-Rough, but a Diamond needing attention! One of the unequipped Ops is engineered as a Surgical Suite. Designed to be a full-service Oral Healthcare Center with contracted Specialists. With additional capital, proper marketing and needed attention, this platform can realize its potential. **Full Price \$390,000.**

6194 SAN FRANCISCO BAY AREA – ORTHO PRACTICE Acclaimed practice with growth potential. Owner has carefully built a practice whose foundation is deeply rooted in trust. Team Members are chosen for their genuine kindness, compassion and integrity, which are the core values of the practice. Patients are active partners in their personalized treatment plans. Outstanding results and excellent communication have generated strong patient referrals. By delivering these results year-after-year, practice has realized an exceedingly high recognition in its community as "THE" provider of superior orthodontic treatment. Collections last 5-years have averaged \$950,000 on a 2.5 day week.

6193 MILLBRAE – CHINESE CLIENTELE 2021 trending \$600,000 in collections. Lots of cash payments. Everything new since 2017 including the dental suite at a total investment of \$400,000. 2-operators (3rd available) and Gendex GXDP-700-1 Pano. Excellent signage. **Full Price \$375,000.**

6192 NORTH MARIN – NOVATO Part-time practice trending \$360,000 on 18-hour week reflecting current management. Tremendous upside for hands-on Successor who takes advantage of high visibility corner office sited at stop light intersection in growing area with virtually no competition. Attractive 4-Op paperless office with Pano. Everything 4-years old including the dental suite. Building is an optional purchase. **Full Price \$270,000.**

6191 MONTEREY'S SALINAS Rare Opportunity to Create a Full-Service Practice. Housed in well-designed 2,280 sq.ft. 6-op suite in stand-alone condo. Foundation consists of 35-years of faithful service with active patient base approaching 2,000. 10-days of Hygiene with emphasis on perio maintenance. 2021 annualization reflects production of \$1.2 Million and Collections of \$960,000. True underperformer as Management has never been able to devote full attention here. Perfect for rotating specialists into the practice. Client owns condo with this being a Package Sale. Perfect for Growing Group wishing to add to their Network. Ideal for a nearby Dentist who wishes to vertically integrate their practice into this facility and enjoy the synergies which would then be afforded. **Full Price \$400,000 for Practice and \$1,100,000 for Condo.**

6189 SOUTH SAN FRANCISCO Practice has enjoyed 40-year history at same landmark location which is acknowledged as a highly regarded dental healthcare center. And through the strong reputation the practice has earned, the fiscal history has been extremely impressive. **2021 on track to collect \$1,850,000 with Available Profits of \$1,185,000.** Strength is the extensive patient base anchored by an enviable 8-days of Hygiene per week. And with Owner understanding the opportunity to create another Profit Center, the practice employs the services of a one-day per month periodontist, thus enhancing the realization from its patient pool. Practice operates out of a 5-operatory suite and utilizes a 3-D Cone Beam. Owner available to work-back if desired to assist in the transition. **Full Price \$1,100,000.**

6174 ARCATA – HUMBOLDT COUNTY'S UNIVERSITY COMMUNITY - Eureka set to realize huge economic windfall! – FULL PRICE \$25,000 World's longest fiber optic line soon to link Asia to Eureka with Google major investor. This subsea cable shall serve as backbone allowing Eureka to become a world-class network destination. It shall be the foundation creating clean, well-paying jobs as Google's involvement shall become the magnet for attracting business and entrepreneurial opportunities to Eureka which have not existed before. Humboldt State University in Arcata shall become the beneficiary as it takes advantage of this new business sector. Owner extremely well-liked with very loyal patient following. Revenues have been in the \$420,000 revenue range through 2018. Owner decided to throttle down from 4-days to 3-days. 2021 trending \$300,000 in collections. Arcata is a vibrant North Coast family community with excellent schools. Practice shall allow you to be as busy as you would like as area is underserved from an oral healthcare perspective.



Ray and Edna Irving
(415) 899-8580 ~ (800) 422-2818
www.PPSsellsDDS.com

CA DRE License #1422122

For complete details
on any of these
opportunities, go to
www.PPSsellsDDS.com



CDA SHOW
SEP 9-11
IN SAN FRANCISCO

REVITALIZE YOUR TIRED DENTAL CHAIR AND STOOL UPHOLSTERY TODAY



**KITS STARTING
AT \$695**

Superior **UPHOLSTERY**



The Spirit Millennium material used in our asepsis upholstery kits and stools contains UV stable pigment, agents to protect against bacterial/ fungal micro-organisms and is easily disinfected with diluted bleach (1:10).

Give your chair the makeover it needs!

Call us today at

888-548-7282 or check us out online

www.superiorupholstery.com

Order online 24/7

We ship nationwide!