

# THE Dental Trader

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So. Calif. Edition

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& STAFF!

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Jason P. Wood



Michael Maiolo



Patrick J. Wood,  
Of Counsel

LET'S TALK.



800-499-1474

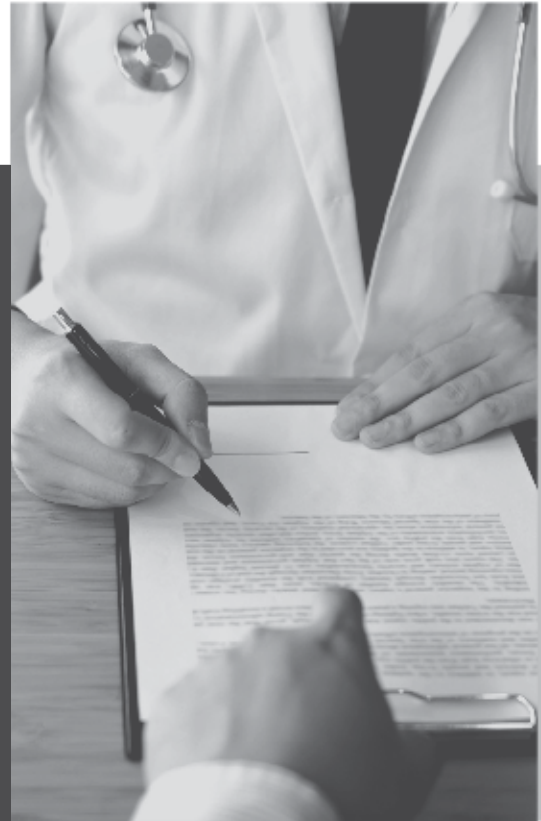


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# WOOD AND DELGADO

Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



## #1 IN DENTAL TRANSITIONS NATIONWIDE



Jason P. Wood



Michael Maiolo



Patrick J. Wood,  
Of Counsel

Our partners are devoted to supporting the dental community and our clients. We take a hands-on approach to ensure our clients are connected with the strongest team of professionals and understand the legal and business risks and issues attendant to the proposed course of action.



"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."



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### Experience

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LET'S TALK.



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**GENERAL DENTIST NEEDED IN LOS ANGELES AREA, YOUR INFO TO MYDENTISTINFO@AOL.COM**

**LA SHARED DENTAL OFFICE**, 1-3 Ops for Lease, Looking for GP/Specialist, Elegant Med/Dent office, call Ross 323-879-9889

**South Coast** Dental office for sale, 50% discount, Cash n PPO only, 714 3365740

**Turnkey sublease South OC.** Modern & clean. 5 chairs, CBCT/PANO/ceph. Glass windows & views. [dentalleaseoc@gmail.com](mailto:dentalleaseoc@gmail.com)

**office in n.pomona, looking for an additional dentist. this opportunity allows them to work first and then decide on a buyout. 909 392 2100**

**Santa Monica** dental office, 1,088 sq ft, 3 ops + 1 plumbed, 7 yrs lease. Call/text 202-294-2070

**Pediatric Dentist Needed** for our Downtown LA office. 2-3 days a month, 8-5. Call or Text for consideration 818-795-8601.

**DA/RDA west Hollywood. 3 years of experience or more. Email : [oshinaj82@gmail.com](mailto:oshinaj82@gmail.com)**

**Studio City Office Share Opportunity** for OS, Pediatric or Orthodontist. Modern High End Design w/ CBCT 310-467-6318

**Board Certified** Orthodontist - can travel Southern LA, OC, IE. Can cover for orthodontists when needed. (562) 405-4997

**Looking for** a practice for sale in Newport Beach. Please contact me at (978) 930-1038.

**Foreign-Trained Oral Surgeon**, with 18 yrs of experience. Implant, Sinus lift, exodontia, come with instruments. 9494241566

**Sublease luxury dental op in West Hollywood. photos visit IG: 9201Wsunset. email [oshinaj82@gmail.com](mailto:oshinaj82@gmail.com) or DM**

**COSMETIC DENTIST** ready to work, with over 15 yrs experience specially in full mouth rehab & veneers. Only OC 949-514-8758

**General Dentist** Needed in LA city, PT/FT, New graduate welcome, Resume: [greatdentalcareinla@gmail.com](mailto:greatdentalcareinla@gmail.com)

**Orthodontist Available**- Experienced with Braces/Invisalign. Travel anywhere in SoCal. Call/text 310-339-3697 Dr. Kaboud

**In-house periodontist.** 25 years experience, board certified (949)929-1075, [caden92660@gmail.com](mailto:caden92660@gmail.com)

**need an experienced periodontist, once** a month, for a busy multispecialty office in Diamond Bar, CA Dr. Nazari (909)528-3594

**Traveling Periodontist** in Southern California. Will travel to your office with all supplies. Call or text Dr. Natanzi at 8189419005



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Covering San Diego County  
& The Inland Empire



Paul Maimone, Broker/Owner  
CA Broker #01172430

## FRESNO COUNTY

Room for Your Fresno County Practice Listing.

## KERN COUNTY

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seller retiring and is moving out of state. **SOLD**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ENCINO** – (4) op comput. G.P. located in a prof. bldg. on a main thoroughfare. 2025 Gross Collect \$516K+ on a 4 ½ day week. Pt base is Cash/PPO only. No HMO & no Denti-Cal. Upscale office with nice eqt., new compressor, & Open Dental s/w. Seller does no advertising, & refers out most O.S. & Endo, does no implant placement or perio surgery. Huge upside by keeping specialty work in house, & adding some advertising. **NEW**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV and 35 minutes from Bakersfield. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. **VERY LIMITED COMPETITION.** Seller retiring, but can stay on p.t. if buyers wishes. **MAJOR PRICE REDUCTION!**

**PASADENA** – (3) op comput. G.P. located in a Shop Ctr. Cash/PPO/Denti-Cal pts. Gross Collect. \$280K/yr on (1.5) days/wk. **NEW**

**SAN GABRIEL** – (3) op comput. G.P. located in a Shop Ctr. Cash/PPO/Denti-Cal pts. Gross Collect. \$380K/yr on (2) days/wk. **NEW**

**SOUTH GATE** - (5) op comput. G.P., located in a large Shop. Ctr., on a main thoroughfare, w exposure/visibility & signage. 2025 Gross Collect of \$700K+. Cash/PPO/Denti-Cal pt. base. Averaging (21+) new pts./mos. (23) years of Goodwill. Refers out difficult O.S., Endo, Pedo & most Perio. Owner selling to reduce their commute (Seller lives in Ventura County). **NEW**

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out & plumbed dental office spaces for lease located in the following areas: Agoura Hills, Anaheim Hills, Arleta, Bakersfield, Brea, Burbank, Canoga Park, Camarillo, Garden Grove, Downey, Glendora, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Ontario, Reseda, Santa Ana, Sylmar, Tarzana, Tustin, Visalia, Walnut, West Hills & Woodland Hills. In addition, we conduct customized space & building searches. **NEW**

## ORANGE COUNTY

**GARDEN GROVE** – (9) op computerized G.P./Multi-Specialty practice located in a Shop. Ctr. on a major thoroughfare with exposure/visibility/signage & foot traffic. Annual Collections \$1.2M+. CASH/PPO/HMO/Denti-Cal pts. Averaging (26) new pts./mos. Dentrax s/w and CBCT equipped. **NEW**

**HUNTINGTON BEACH** – (4) op comput G.P. (3) ops eqt'd/(4th) op plumbed. Located in a professional bldg. on a main thoroughfare. Annual Collections \$450K to \$525K on a (3) day wk. Cash/PPO only. No HMO & No Denti-Cal. (3) days/wk. of hygiene. Refers out all specialty work & implant placement. Does no advertising. Easily expandable. Seller retiring, but will assist with a transition. **PENDING**

**NEWPORT BEACH/CORONA DEL MAR** – (4) op computerized G.P. located in an upscale area, in a high end bldg. with an exquisite build out. Mixed pt. base, newer equipment, and CBCT. Collections of \$400K+ part time. Dentrax s/w and chartless. **NEW**

## D&M SERVICES

- Practice Sales & Appraisals
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- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

## MADERA COUNTY

Room for Your Madera County Practice Listing.

## RIVERSIDE COUNTY

**LAKE ELSINORE** – 4 op computerized GP. 3 ops eqt'd/4th plumbed. Digital x-rays and pano, 40+ years of Goodwill, annual collections \$325K - \$350K on a part time schedule. PPO/Cash Only. NO HMO & NO DENTI-CAL. Low overhead. Seller refers out all specialties. Seller retiring. Priced to Sell! **SOLD**

## SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **SOLD**

## SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

## SANTA BARBARA COUNTY

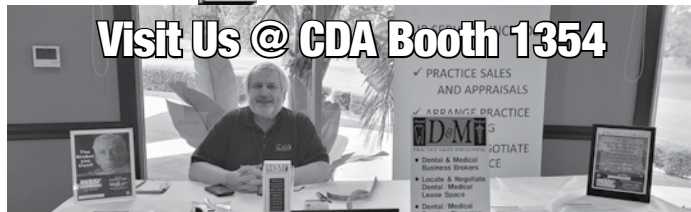
**SANTA MARIA PRACTICE & BUILDING - BE YOUR OWN LANDLORD!** (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. Gross Collections of approx. \$900K/yr. on a (4) day wk. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time.

## VENTURA COUNTY

**CAMARILLO** - (5) op comput. G.P. (4) ops eqt'd, 5th op plumbed not eqt'd. Located in a prof. bldg. w excel. pking. 2025 Gross Collect. \$1.27M+. Cash/PPO pt. base. No HMO & no Denti-Cal. (3) ops of new eqt, new CBCT, new Glidewell milling machine, new comp. & vac., digital x-rays (Dexis), Open dental s/w, Trios scanner, new sterilizer, & chartless. (40+) new pts./mos. Offers a dental membership plan. Very favorable lease. Seller is moving to O. C. but will assist w a short transition. **NEW**

**WESTLAKE VILLAGE/THOUSAND OAKS** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO/Denti-Cal pt. base. (3) ops of new eqt., newer CBCT, & a Trios scanner. Annual Gross Collections \$700K+. (20+) new pts./mos. Low Overhead/High Net Income. Seller retiring. **NEW**

**WESTLAKE VILLAGE** – (5) op comput. G.P. located in a Prof. Bldg. on a main thoroughfare, in an upscale area. The office overlooks a beautiful court yard w a waterscape. Cash/PPO pt. base. No HMO & No Denti-Cal. 2025 Gross Collect of approx. \$1.5M. Eq't'd with a CBCT Cone Beam, CEREC, Digital Scanner, Digital X-Rays, ADEC eqt., is Chartless and uses Open Dental & Dexis. Lower Overhead Office. Averages (16) new pts./mos. Selling due to Health issues. **SOLD**



## UPCOMING PRACTICES FOR SALE

Anaheim, Bakersfield, Central Coast, Corona, Cypress, El Cajon, Encino, Kern County, Los Angeles, Mission Viejo, Newport Beach, Northridge, Norwalk, Oxnard, Poway, Riverside, Santa Ana, South Central L.A., Studio City, Valencia, Ventura. & Yorba Linda

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**Orthodontist Available-** can travel in Southern California. part time/ full time/ cover days-mk8335@nyu.edu (310)430-2068

**Buying Charts in Ventura.** If you are thinking about selling your small office or selling your patients charts, please email me at venturachartsdds@gmail.com

**General Dentist, FICOI—**Implants & Extractions. Reliable, skilled care. Call 562-810-3066.

**Instruments for sale: extraction, endo, ortho, prosthodontics and general practice!** Dentist retiring. 714-403-6467

**Dental Practice for Sale – San Jacinto – \$9,900!** 3 ops, fully equipped, \$1,900/mo rent/5-yr options. Txt (951)326-9642.

**RDA-EF P/T** needed in BELL Spanish Speaker is a plus email resume to info@sonriidentalgroup.com 9494135837

**FT Dentist/Partner** Salary 50% of net. Opportunity to buy practice. Bakersfield. 747-232-3847 Dr. Raymond

**Prexion CBCT Large 13x15 volume with ceph arm. Great for airway, ortho, endo. 3 years left on warranty. Camarillo mike@camarillo smiles.com \$23500 obo**

**Model trimmer, wet, rayfoster, 10inch, used, model3b,** excellent condition. \$499.00 cureman11@gmail.com

**Norwalk Practice Asking \$190k.** Last 3yr average collection on 1-1.5 days/wk is \$245k. Very low rent. Text 562.278.1787

**Dental office** space available for rent/share in a prime location in Santa Monica.(310)663-5352, nimadmd@gmail.com

**FOR SALE IN WILMINGTON –** 41+ years of goodwill w/ 3 ops. Sees 15–20 patients/day & 50 new patients/month. Collected \$531K for 2025 – Contact California Practice Sales at 714-639-2775.

**Dr. N's Mobile IV Sedation.** I will come to your dental office/ clinic & provide IV sedation for your patients. 805-708-8085

**Dental Anesthesiologist ~** Dr. Sophia Iravani ~ Dential Provider ~ Anesthesia ~ 310.962.1119

**Lab Available For Rent** in dental infested area, downtown San Marcos 760-539-7003

**Panoramic PC4000. All digital Perfect condition Ready for pick up. Computer and software included. \$5000 Text 949-350-3457**

**Dental Office** Sublease in Van Nuys California \$2700/month great location. Call Ben 661-755-3749

**GP looking** to buy office. Interested in Inland Empire/northern san diego region. contact: molarbeardds@gmail.com

**Office Manager** Hiring – Bonus & Employee Discount Available. Holistic Setting. Call Ross 310-703-3419

**Dental office** space available for rent/share in a prime location in Santa Monica.(310)663-5352, nimadmd@gmail.com



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**CPA:**

*“1 hour charge to figure  
that out, I’ll tell you in  
May.”*

**Other attorneys:**

*“Call your CPA.”*

**Me:**

*“Use my free app at  
**sale.trans.dental**  
and find out now!”*

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SHINING 3D  
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**MILL (CAM)**

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**3D SCAN (CBCT)**

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**dental chair**, mirage del unit, pelton and crane light \$900.00  
cureman11@gmail.com

**General Dentist** Needed-P/T. Los Angeles Area. DentiCal, PPO, FFS office. please email resume to templedental13@gmail.com

**DENTAL HYGIENIST** WANTED FOR PRIVATE PRACTICE IN ALHAMBRA, CA. PLEASE CALL (626) 281-3651 FOR MORE DETAILS. THANK YOU!

**Dental Chair DCI EDGE series.** For special promo price, call 562-404-3500 / www.usdentalinc.com

**BAKERSFIELD GP FOR SALE** - 4 Ops+RE, 1,280 sq. ft., 2024 GR \$1.28M, Turnkey. HSDPT - Ben Sapir - 310-596-0961 - #CA4498<https://dentalpracticetransitions.henryschein.com/listings/ca4498/>

**GP Dentist wanted for ownership** in a brand new fully set up dental office in Boyle Heights. Call (818)612-3015 for info

**Part-Time Dental Associate needed ASAP.** We are looking for an awesome, skilled dentist to join our long standing dental family in Fresno, CA. Email us at 1comesmilewithus1@gmail.com.

**SOUTH BAY BEACH AREA** - Perio - Profitable. Healthy referral sources. 6 Operatories. Rev. \$1.6M. DDSmatch.com 855-546-0044

**selling new**, unused burs, endo files, and other dental instruments purchased for dental school. <https://ebay.us/m/1h2qYk1>

**9201 W Sunset, WEHO office for sublease. 1 or 2 ops. contact: oshinaj82@gmail.com for more info, photos on IG: 9201wsunset**

**AIR TECHNIQUE**, COMPRESSOR head. SERIAL NUMBER 830-034268. MOD 1511007410. \$1200.00 Cureman11@gmail.com

**Dexis Carivu** like new in original box has several additional attachments with manual. \$1500 ddshopper@cox.net

**WOODLAND HILLS DENTAL OFFICE** FOR SUBLEASE-General Practice merged to another location. DENTAL SPECIALIST ONLY. FSG Lease through 3-31-2028, landlord will do a longer lease with tenant. \$100,000 value of equipment included at no additional cost. Linda Brown, LDM Commercial 818-606-0527 DRE#01465757

**Sublease boutique dental office** or ops(1-4) in the heart of Los Angeles, pics + info email joshdds126@icloud.com

**Southern California Dentists:** Is your financial strategy as structured as your practice? Retirement planning, tax-advantaged strategies & income protection. Call to schedule a complimentary strategy session. Jonathan Chau – Financial Professional 805-304-6141

# LCF Practice Sales & Financing

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## 2026

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 Qualified  
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 much for  
 everything. I felt  
 the whole process  
 went very  
 smoothly. Many  
 thanks for  
 helping my dream  
 of becoming a  
 practice owner  
 come true!"

~ Kyle M., DDS

Orange County,  
 CA

**We Offer Up to 100%  
 Practice Financing**

- > Practice Sales
- > Working Capital
- > Refinance/Consolidate
- > Equipment Leasing
- > Real Estate Acquisitions

### Los Angeles County

#### Diamond Bar:

- Productions ~ \$1 Million /year
- Affluent area in Diamond Bar.
- Large shopping plz. Well-run office.
- 4 eq. ops + 3 plumbed. 7 ops total.
- Mostly PPO/FFS. No DentiCal.

#### West Los Angeles:

- Seller retiring.
- Collects ~ \$650K/year. Mostly FFS
- Opens 3-4 days/wk with associate.
- 3 operatories. Rent ~ \$,4800/month.
- Close to West LA VA Medical Center.

#### Long Beach: Price Reduction Starter Practice & Real Estate

- Dental Practice: ~1,000 sq.ft. 3 ops.
- Real Estate includes: dental office, 1 commercial unit, and 2 apartment units. Rents from real estates ~ \$5K/month.

Asking \$235K for practice alone.

Asking (\$2.33M) \$2.15M Practice & RE

#### Rancho Palos Verdes: New Listing

- Close to San Pedro and Long Beach.
- Seller Retires. Retail Center.
- 3 Ops. Rent \$3,300/month.
- Open 3.5 days/wk.
- Productions ~ \$263K/year.

### Riverside County

#### Riverside: Practice & Real Estate

- Real Estate: Corner lot building. 6-7 operatories. ~3,300 sq.ft.
- ~ 97% Cash/PPO. ~3% DentiCal.
- CBCT onsite. Doctor does implants, OS, ortho and IV sedations.
- Collections ~ \$550K - \$600K/yr.
- Asking \$1.855 Million (Practice & RE)

#### Dental Practice Wanted:

Sellers - Call for a free consultation!

We have buyers looking for practices alone  
 & practices with real estates in:

#### Northern CA - Bay Area

Hayward, Sunnyvale, Alameda,  
 Santa Clara, San Jose

#### LA County:

Inglewood, West Covina, Los Angeles,  
 Santa Monica, Thousand Oaks,  
 Torrance

#### Orange County:

Fountain Valley, Irvine, Anaheim,  
 Huntington Beach, Garden Grove,  
 Mission Viejo

### Orange County

#### Cypress: Collections ~ \$400K

- State of the art practice
- Shopping plaza. 5 eq. ops.
- All FFS/PPO. Part time practice

#### La Habra: New Listing! Leasehold & Real Estate

- Office recently established ~ 2022.
- Warm & beautiful practice.
- New equipment.
- ~ 1,000 sq.ft. 3 equipped operatories
- Condo facing main st w/parking lot.

#### La Habra: New Listing!

#### Leasehold and equipment

- Prominent professional suite.
- 4 operatories. Rent \$2,500/month.
- Equipment in good condition.
- Asking \$60K

#### Lakewood: Productions ~ \$950K

- All Cash/PPO. Part time practice.
- Large shopping plaza. 5-7 operatories.
- High tech equipment - CEREC & CBCT.

#### Fountain Valley: Asking \$85K

- Turnkey office located in the heart of Fountain Valley. 2 ops. Rent ~ \$2,800
- Revenue ~ \$163K/yr. All FFS/PPO
- Lots of outside referrals.

#### Mission Viejo:

- Starter practice with bonus of patients.
- Boutique dental office started in 2024.
- Beautifully & tastefully designed.
- High tech office. 3 ops. Itr & CT scan.

#### Newport Beach: Equipment & Leasehold

- Prominent Professional suite close to Fashion Island.
- 4 equipped ops. total (3 open base ops.)
- ~1,200 sq.ft. Rent \$6K/month

#### Santa Ana: New Listing!

- Excellent Location! Busy shopping plaza close to Downtown Santa Ana.
- 4 ops. Fair Rent Value.
- Mostly Spanish speaking patients.
- Mostly PPO, very minimal DentiCal.

### Central California

#### Fresno:

- Revenue ~ \$900K - \$1M/year.
- Seller retires. 25+ yrs goodwill
- Retail center. 6 ops. Fair Rent
- ~80% DentiCal & ~ 20% PPO
- Well-run office. Full staff.

### Northern California

#### Fremont: New Listing! Practice & Real Estate

- Real Estate: Dental office plus another income producing unit of \$10K/month. Building ~ 5,100 sq.ft.
- Dental Office: 5 operatories. Annual collections ~ \$550K. All PPO/FFS.

#### Modesto: Grossed ~ \$124K/year

- Prominent professional suite. 3 ops
- Accepts PPO/HMO insurances
- Asking \$97K for practice & patients
- Charts can also be sold separately.

#### Modesto: Productions ~ \$456K

- ~ 60% FFS/PPO & ~40% DentiCal
- ~1,600 sq.ft. 4 ops. Fair Rent.
- Prominent Professional Suite.
- Low overhead

#### Mountain View: Price Reduction!

- Asking \$55K (From \$95K)
- Shopping plaza. 3 Ops.
- Revenue ~ \$200K/yr. PPO/FFS only.
- 3 ops. ~ 1,200 sq.ft.

#### Morgan Hills: Productions ~ \$955K.

- Nestled in San Clara County close to Silicon Valley & South SF
- Just established in 2022
- Retail Center. 3 operatories.
- Cap. check ~ \$7,500/month

#### Newark: Productions ~ \$400K

- All FFS/PPO. Many years goodwill.
- Large Shopping plaza. 7 ops.
- Seller travels from out of state.

#### San Francisco: Reduced Pricing

- Front street location. 3 operatories.
- Grosses ~ \$449K/yr. PPO/FFS Only
- Stable income. Rent ~ \$5,500/month
- Asking \$265K (from \$350K)

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- **Fontana** – retiree with 5 ops
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- **Pacoima** – shopping center location
- **East LA** – busy Denti-cal office
- **Anaheim** – starter opportunity in strip center
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Location	Asking Price	Summary Info
San Diego Coastal	\$1,050,000	Exceptional 4-op general practice in a highly desirable professional building with 1,600 sq. ft. and abundant parking. Digital pano, digital radiography, and Dentrix software. \$1,075,000 in collections with strong cash flow. Seller willing to stay for transition.
San Diego North Inland	\$349,000	3-op practice located in a professional building with 1,100 sq. ft. and ample parking. \$455,000 collections. Dentrix, digital X-rays. Great starter practice with strong upside potential.
North San Diego	\$475,000	6-op general practice collecting \$778,000. 2,100 sq. ft. with digital X-rays and sensors, Dentrix, and pano. Strong hygiene program. Very profitable practice with room to grow.
San Diego Central	\$1,475,000	4-op general practice in an exceptional location with strong visibility and patient flow. 100% fee-for-service. \$1.79M collections with extremely strong cash flow. Specialty procedures referred out. Dental condo also available.
San Diego Coastal	Call for Details	Beautiful 4-op general practice located in one of San Diego's most desirable coastal neighborhoods, featuring stunning operatory views overlooking the ocean. The practice collects approximately \$1M annually and has been thoughtfully maintained, offering an elevated patient experience in a premium setting. Strong patient loyalty, exceptional visibility, and significant lifestyle appeal make this a standout opportunity. The seller is willing to stay on for transition, and with minimal marketing currently being done, there is meaningful potential for growth for the next owner.
San Diego	Call for Price	High-production 6-op general practice in a prime San Diego location featuring strong implant volume and over \$1M in annual collections. This is a highly profitable practice equipped with state-of-the-art technology throughout, offering a turnkey environment for a buyer seeking a procedure-driven, growth-oriented opportunity. The seller is willing to stay on for transition, and the real estate is also available for purchase, providing long-term stability and investment upside. Full details available upon release in January.
North County	Call for Details	Well-established general practice located in a highly visible, freeway-adjacent shopping center with over 30 years of goodwill. The practice collects over \$1M annually and features a beautiful, recently remodeled office with strong patient loyalty. Little to no marketing has been done, and many procedures are currently referred out, providing excellent opportunities for growth. Seller is retiring, making this an ideal acquisition for a buyer seeking a stable foundation with significant upside potential.

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## Editorial #1

# CDA Show

## Opinions Desired

Written by: Bruce Carter-Publisher

The CDA declined to grant me a badge for the May show in Anaheim because The Dental Trader doesn't publish editorials and wrote: "Our process for press registration requires proof of editorial content, such as articles including a byline with your name." I was gonna leave it at that however my wife (Italian from NYC and much smarter than I am) said, "You're the publisher, you can do whatever you want." She convinced me that after 45 years in the dental ad periodical business...I should try something new. So here it is, my first editorial.

I was barely old enough to buy a beer when I entered the dental profession way back in the very early 80s. DOS was state of the art in computers and your documents were printed on paper with holes to move it through the printer.



Back then the Anaheim show was one big party. The CDA had portable bartenders stationed between the adjoining exhibits floor halls, several companies and dental groups sponsored "courtesy lounges" in the Hilton & Marriott hotels next door and a major bar manufacturing company parked a huge RV in the lot that had an ongoing party going. Free booze and food flowed freely during the CDA show and it was a young single guy's dream show. The girls dressed up in tight dresses, stilettos and doctors danced from party to party in the hotel halls. The CDA show was the unofficial CLASS REUNION for the dentists who revelled with classmates from their dental school...of which in California there are many. Now back then there were only 10,000 dentists in So. California but the Anaheim convention center got packed! It was then a Fri-Sun event and once the clinics let the doctors out at midday, the aisles of the show became difficult to move through. You were forced to move at a toddler's pace among the dense crowd of people. The room got visibly warmer because of all the bodies and you'd get a dull headache due to the ambient noise created by so many conversations taking place. Those were the days. I was single, good looking, well dressed and on the prowl in what could only be described a target-rich environment with better odds of connecting than at a wedding reception. I loved the dental convention and it loved me back...both personally and in sales volume. And this was years before actually becoming an exhibitor.

Decades later the CDA removed the bartenders from show and replaced them with a substance abuse booth. The RV was apparently chased off the lot and the convention just felt different. Combined with things like competition from the internet, the collapse of the housing market and credit bubble burst in 2009 leading to huge bailouts for banks and massive reductions in production in dental offices...attendance at the Anaheim show declined. The event that attracted over 7200 dentists and many thousands of other attendees saw a steady trend of drops year after year. The fun factor was gone. Doctors turned to their computers for bargains that beat the "brick & mortar" exhibitor offerings on the tradeshow floor. A decade later Covid struck and the "Cyber CDA show" was a dismal failure. You don't see the endless courtesy lounges in the hotels anymore, the girls wear Skechers and scrubs, and for many doctors, it's not practical to attend on the Thursday (a vital production day for many practices) so the Thurs-Sat schedule hurt the convention even more. Subsequent shows struggled see a return to the old attendance numbers and still fall far short despite the fact there are more than double the number of dentists in practice here now. Then they dropped the No. Calif show from the schedule, jacked up the booth prices for the Anaheim show significantly and companies who exhibited for decades began dropping out.



When I asked the CDA staff why they pulled the bartenders from the tradeshow floors, I was told it was because exhibitors requested it. I don't buy it. A relaxed doctor is easier to sell and working a tradeshow in dress shoes eventually requires self-medication of the vodka- tonic variety. I've spoken to hundreds of exhibitors about this...they universally agree the show was better when the fun factor was uncorked.

What do you think? Should the CDA attempt to restore the show's former social status? Can it even be done? Are doctors who stopped going to the show likely to reconsider skipping it if the CDA can get it back to being the unofficial class reunion it once was? Should they return to the old Fri-Sun exhibit days? I invite you to share your thoughts on this with the CDA staff, their exhibitors at the show and with me as well. Email your opinion to [bruce@thedentaltrader.com](mailto:bruce@thedentaltrader.com) and I will publish anonymous comments we receive in response to this editorial in the May edition.

Disclaimer: The opinions expressed here are my own and based on my 45-year career in dentistry however, I am comprised of nearly 70% water, admit I am an imperfect being and I may be all wrong. I'm eager to hear the opinions of others.

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**SIMI VALLEY GENERAL PRACTICE FOR SALE** Established practice with the current owner for 40 years. The practice over \$820,000 per year on a four day week with six days of hygiene coverage. Seller nets an average of \$300,000 per year. Hygiene produces 28% of the total practice production. Seller refers all endo, oral surgery, implant placement, perio surgery and ortho. The practice does no advertising and is not open evenings or weekends. Good upside potential with the specialty referrals and lack of marketing. The office has four operatories with digital x-rays and Softdent software. The practice is located in a one-story professional building. Asking \$600,000. – SOLD AT FULL PRICE

**CULVER CITY GENERAL PRACTICE FOR SALE** Long standing general practice with over 50 years of goodwill. The practice collects \$1,760,000-1,785,000 for the past 2 years and has collected \$995,000 for the first 5 months of this year. The seller's net income is over \$1.2M per year! Seller refers all ortho, difficult oral surgery including implant placement, perio surgery and most molar endo. Seller works 5 days per week. The practice has \$8,900 per month in capitation checks and no Denti-Cal. The practice does no advertising or marketing. The practice averages 15-17 new patients per month. The office has four equipped operatories with digital x-rays and Easy Dental software. The office is in a retail building with excellent street visibility. Asking \$1,550,000. – SOLD AT FULL PRICE

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**NORTHRIDGE STARTER PRACTICE FOR SALE** Practice is in a one-story professional building on Reseda Blvd. close to the Porter Ranch area. Seller works two and one-half days per week and collects \$230,000 per year. Seller does no marketing or promotion and refers endo, perio, oral surgery and ortho. Hygiene represents 45% of the production. 3 equipped ops. The office is computerized with Dentrix software but does not have digital x-rays. The income covers the overhead, but not much more. Good opportunity for someone looking for a low-cost start into practice or a satellite location. Asking \$50,000 or best offer.

**LA CANADA GENERAL PRACTICE FOR SALE** Practice consistently collects in excess of \$1,000,000 per year for the past six years with a net income of over \$400,000 per year. Seller works four days per week with 3-4 days of hygiene. Seller refers all endo, all oral surgery, all perio and all ortho. The practice does no advertising and does not accept Denti-Cal or HMO insurances. Retail location with seven equipped operatories in relatively new tenant improvements. Seller is moving out of state. Asking \$850,000. - SOLD AT FULL PRICE

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The broker might assert that by including the first \$40,000 of your accounts receivable in the sale will give the buyer their necessary working capital. Nonsense! The buyer can borrow the same \$40,000 from the bank. They don't need any of your accounts receivable. The real reason is that by including that initial \$40,000 of your accounts receivable increases the sale price of the practice which increases the "perceived" value that you are getting for your practice and it increases the broker's commission. Nothing more, nothing less.

There are some valid reasons to include the accounts receivable with the sale of a practice, i.e. if you are moving out of state, making it difficult for you to do any rebilling after the buyer's time for billing your accounts has expired or if the sale is occurring as a consequence of the death of the practitioner. In those cases, all of the accounts receivable are sold and sold at a discount, because not all of the accounts receivable will be collected and the buyer will need to wait for their money as opposed to using a line of credit from the bank.

If accounts receivable are being sold, Lee Skarin and Associates does not charge a commission on the portion of the sales price attributed to those accounts receivable. No broker should be that greedy. For all your practice sale questions, call Kurt Skarin at 805-777-7707.

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This thriving 5-operator practice in **Bakersfield, CA** offers 2,339 sq. ft. of professionally updated space with nearly 50 years of community trust and 6,720 active patients. Upgraded in 2023 with modern equipment including digital radiography, intraoral cameras, and imaging software, the practice operates on both PPO and fee-for-service. With a strong reputation, diverse service mix, and loyal patient base, this turn-key opportunity is ready for continued growth while maintaining its community-focused legacy. Seller is committed to a gradual transition through July 2026. **Trailing 12 months Revenue of \$1,000,000**

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**San Diego (North County):** Modern 4 Op practice for sale. \$850k+ collected 2025. 1050+ patients. Digital, CBTC. Lender approved. 619-647-9717. Nate Knecht DRE# 02276211

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##### **DSO OPPORTUNITY**

**South Bay Large General Dentistry Practice**  
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##### **DSO OPPORTUNITY**

**Victorville Ped. Dentistry Practice**  
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#### **Featured Private Owner Opportunities**

##### **PRICE REDUCTION**

**Chino General Dentistry Practice**  
4 Ops., \$853,000+ Gross Collections,  
Listing Price: \$725,000

##### **PRICE REDUCTION**

**Irvine General Dentistry Practice**  
5 Ops., 1 Plumbed / Not Equipped  
\$829,000+ Gross Collections  
Listing Prices: \$690,000

##### **PRICE REDUCTION**

**Whittier General Dentistry Practice**  
4 Ops., 1 Plumbed / Not Equipped  
\$433,000+ Gross Collections  
Listing Price: \$350,000

##### **Irvine General Dentistry Practice (Shared Space)**

4 Ops., \$892,000+ Gross Collections  
Listing Price: \$750,000

##### **Clairemont, San Diego General Dentistry Practice**

4 Ops., \$1,245,000+ Gross Collections  
Listing Price: \$1,246,000

##### **Oceanside & San Diego Ortho. Practices**

San Diego: 4 Ops.  
Oceanside: 3 Ops.  
\$724,700+ Gross Collections  
Listing Price: \$550,000

##### **San Diego Endo. Practice**

5 Ops., 1 Plumbed / Not Equipped  
\$1,324,000+ Gross Collections  
Listing Price: \$900,000

##### **Los Alamitos**

##### **General Dentistry Practice**

8 Ops., \$672,000+ Gross Collections  
Listing Price: \$600,000

##### **Hemet General Dentistry Practice**

7 Ops., 1 Plumbed / Not Equipped  
\$797,000+ Gross Collections  
Listing Price: \$395,000

##### **Valencia General Dentistry**

##### **Practice and Real Estate Property**

7 Ops., \$970,268+ Gross Collections  
Listing Price: Practice: \$875,000  
Real Estate: Call for Price

#### **Northern California**

##### **Pleasanton General Dentistry Practice**

3 Equipped Ops., 1 Plumbed Op.,  
\$466,000+ Gross Collections  
Listing Price: \$360,000

##### **Alameda General Dentistry Practice**

5 Ops., \$1,079,000+ Gross Collections  
Listing Price: \$850,000

### **COMING SOON**

**Pasadena Endo. Practice**

**8 Bay Area Ortho Practices**

**Lake Forest General Practice**

**San Clemente General Practice**

### **SOLD**

**Valencia Ped. Dentistry Practice**

**Brea General Dentistry Practice**

**Orange County Perio. Practice**

**Clairemont, San Diego  
General Dentistry / Prosth. Practice**

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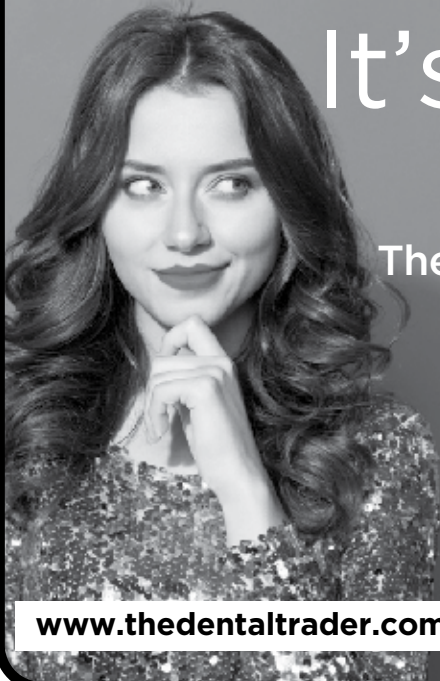
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**Chemiclave 8000 for sale!** Call (714) 669 - 9555 or email [cornerstonefamilydentistry@gmail.com](mailto:cornerstonefamilydentistry@gmail.com) for details. Tustin, CA.

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**Selling or thinking of selling your office?** Contact someone who has "walked the path" before. Dentist-associate professor-broker [ReliablePracticeSales.com](http://ReliablePracticeSales.com) (805)290-3443

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**SOUTH GATE.** - (5) op comput. G.P. in shop. ctr. w exposure/visibility/signage. Annual Gross Collect. \$700K. Cash/PPO/ Denti-Cal pts. D&M (818) 591.1401

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**LA#57 - Pomona** for Sale \$330,000. 2025 Collections \$406K. Rishi Salwan (888)8022340

**Hemet General Dentistry Practice**, 7 Ops., 1 Plumbed / Not Equipped, \$797,000+ Gross Collections, Listing Price: \$395,000 - (888)677-5855, [MaddoxDentalPracticeSales.com](http://MaddoxDentalPracticeSales.com)

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# CALIFORNIA PRACTICE SALES, INC.

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## 100% Financing Available WELL-ESTABLISHED GP IN SOUTH PASADENA



- Grossed approx. \$295K for 2025
- 26+ years of goodwill
- 4 equipped operatories
- Approximately 1,800 sq. ft. office space
- Doctor works 4 days per week
- Averages about 8 patients per day

- 5-6 new patients per month
- Hygiene 2 days per week
- Income: 85% insurance, 15% cash
- Practice is 100% patient referral based
- Ample parking for patients and staff

**Property ID #5598**

### FEATURED LISTINGS

**WESTWOOD** - This is a rare opportunity to be in Westwood in one of the most popular affluent sections of West Los Angeles, right on the most desirable area of Westwood Boulevard. Right down the street from UCLA, there are far too many anchor tenants to list here. You can review them when you visit the practice. No concern of dealing with a large corporation for a lease because the Seller will be your landlord who owns the building. The Office has nothing to want for because the finishes throughout the entire practice are impeccable, with a high-end finish on everything. If you know the area, parking in this high traffic area can be a challenge, though there are 4 private parking spaces for the doctor and staff, free 2-hour parking, and as luck would have it additional parking options adjacent to our practice. For a timely transaction, the Seller will gift her loyal patients to the right Buyer who produced over \$200,000. in 2025. Contact your CPS Broker for more details. **Property ID #5601**

**NEWPORT BEACH** - Be part of Newport Beach history with this beautifully remodeled dental practice, established in 1967 as the first in the Newport Medical Center near Fashion Island. 58+ years of goodwill in a prestigious coastal community, the practice currently operates 3 days a week, focusing on general dentistry and crowns. **The practice grossed approximately \$417K for 2025.** Contact your CPS Broker for more details. **Property ID #5573.**

**SAN BERNARDINO** - A rare real estate opportunity featuring a freestanding 3,000+ sq. ft. building on an expansive 18,000+ sq. ft. lot with room to expand or lease additional space. The practice includes five operatories, though only two are currently in use, with significant underutilized space allowing for reconfiguration and growth. The retiring seller operates at a reduced pace but maintains a 4-5 month waiting list, presenting a strong opportunity for a buyer to quickly increase production and maximize the practice's full potential. **The practice grossed \$468K for 2025.** Contact your CPS Broker for more details. **Property ID #5575.**

**LA MESA** - This established dental practice serves a middle to upper-class community with a loyal patient base and convenient freeway access with ample parking. The 1,400 sq. ft. office features four operatories and has been owner-operated since 2005. The retiring seller works 4 days per week, seeing 8-10 patients daily and 5-7 new patients per month. Revenue is approximately 20% cash and 80% insurance. **The practice collected approximately \$473K for 2025.** Contact your CPS Broker for more details. **Property ID #5583.**

**RIDGECREST w/ Real Estate** - 50+ years of goodwill. Dual mirrored practices + full basement. Main GP practice has ~4,000 patients, refers out specialties. Second space is ideal for pedo (the nearest is 35 miles away). Close to Naval Station. Steady new patient flow. **Collected approximately \$427K for 2025.** Contact your CPS Broker for more details. **Property ID #5472**

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Alice C. King, V.P.  
Lic. #00602189



# CALIFORNIA

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## 100% Financing

### LOS ANGELES COUNTY LISTINGS

**BEVERLY HILLS** - This long-standing Beverly Hills dental practice, established around 2000 and updated after the seller purchased it in 2022, operates three days a week—one day by the seller and two by an associate—seeing 8–10 patients daily. With an income mix of roughly 30% cash and 70% insurance, the 1,000 sq. ft. office features 3 operatories and sits in a prime Beverly Hills area surrounded by upscale retail, professional offices, and strong residential demographics ideal for continued growth. **The practice grossed \$353K for 2025.** Contact your CPS Broker for more details. **Property ID #5563.**

**BURBANK** - Our Seller is transitioning toward retirement and offering this highly profitable, beautifully remodeled practice at an attractive price. Located next to St. Robert Bellarmine School, Olive Plaza Senior Apartments, and upscale homes, it draws a diverse patient base with strong disposable income. Known for exceptional dental care and quality work, there are no concerns about cases needing rework after the sale. The spacious layout allows room for expansion, such as a surgical suite or office space. With a great lease, new \$12,000 server, and zero marketing to date, this practice presents a rare, turnkey opportunity in an ideal demographic. Contact your CPS Broker for more details. **Property ID #5581.**

**DUARTE** - This well-established practice, founded circa 1964, has over 60 years of goodwill and has operated in its current larger location since 2015 after outgrowing its prior space. The spacious office offers over 3,000 SF, reserved private parking, and an excellent lease, with separate reception areas for GP and pediatric patients. The GP patient base is being consolidated elsewhere, and for a timely transaction, the pediatric charts will be gifted to the Buyer. The practice features nine full-size operatories suitable for adult or pediatric care. Located in a freestanding, well-maintained building near major freeways and a high-traffic intersection, this is the only dental practice in the building and is fully equipped, turnkey, and positioned for continued growth. Contact your CPS Broker for more details. **Property ID #5594.**

**ENCINO** - The practice is fully associate-run, as the seller is pursuing a teaching career, and has not yet reached its full potential. Conveniently located just off the 101 Freeway in the heart of Encino's financial district along Ventura Boulevard, the office benefits from exceptional visibility and traffic flow. Surrounded by major anchor tenants and adjacent to Encino Plaza, the location is further enhanced by a first-floor plastic surgery center—an untapped referral source for high-end dentistry. The practice operates under a competitive lease with multiple parking options. Currently limited to bread-and-butter dentistry, many procedures are referred out, presenting an immediate opportunity for a buyer to increase revenue by bringing services in-house. **The practice grossed \$379K for 2025.** Contact your CPS Broker for more details. **Property ID #5587.**

**HOLLYWOOD Leasehold & Improvements** - This stunning, thoughtfully designed practice offers an unparalleled buildout in a highly sought-after 11-story building with only four dental offices—an area notably underserved for local professionals, especially those in the entertainment industry. Nearby employers include Live Nation/Ticketmaster, WeWork, and Ignited Spaces, creating a strong local patient base. While other nearby offices cater mainly to tourists and refer out Perio, Endo, Oral Surgery, and Ortho, this practice has huge growth potential. Convenient parking validation is available through the adjacent structure, with reduced rates and free validation passes historically provided by building management. The previous owners outgrew this location—your opportunity to repeat their success awaits. Contact your CPS Broker for more details. **Property ID #5584.**

**LA PUENTE** - With 12+ years of goodwill, this underdeveloped 5 operatory practice comes with a prime free-standing building and private parking lot. Excellent visibility on a busy street near retail, restaurants, and the La Puente Valley Water District. Contact your CPS Broker for more details. **Property ID #5425**

**LONG BEACH** - This established general dental practice in Long Beach operates in a one-story medical-dental building and features 6 operatories within approximately 1,900 sq. ft. Originally established around 1980 and owned by the current doctor since 2018, the practice maintains a loyal patient base and steady referral flow. The seller sees an average of 7-8 patients a day. The surrounding area includes established residential neighborhoods, medical offices, and local businesses, providing consistent visibility and strong potential for growth for a new owner. The practice grossed \$191K for 2025. Contact your CPS Broker for more details. **Property ID #6505**

**LOS ANGELES** - The Seller purchased this practice in 2019, moved it to this location, and merged it with another practice in September 2024, the current location. The result is the rent was reduced by ~80%, and a second practice has been combined, resulting in an incredibly profitable practice with an amazing overhead of only ~39% that is set up for growth! The new location is a must-see as it has just been remodeled. The equipment has been upgraded at this new location with the amazing lease, and it also has a secure private parking. Contact your CPS Broker for more details. **Property ID #5513**

**POMONA** - Well-established practice with 41+ years of goodwill. The office is located in a 2,316 sq. ft. suite and is equipped with 6 operatories. The retiring seller works 3 1/2 days a week and sees approximately 12-13 patients a day and on average 12-15 new patients a month. There are 5 days of hygiene. The income source is 15% Cash, 55% Insurance, 15% Capitation & 15% Medical. Ample parking lot with great signage and street visibility from Indian Hill Boulevard. Near residential areas. Contact your CPS Broker for more details. **Property ID #5528.**

**SAN PEDRO** - This long-established general dental practice operates in a one-story free-standing building in San Pedro and features 7 equipped operatories within approximately 1,800 sq. ft. Originally established circa 1950, the current seller has owned the practice since 1992 and relocated it to the present location in 2014, maintaining a loyal patient base primarily within the 30–60 age range. The doctor works four days per week, sees approximately 12–13 patients per day, and hygiene averages 8–9 patients daily. Annual collections are approximately \$1.3M with a steady monthly run rate, and revenue consists of 40% cash and 60% insurance. The office is positioned near a well-traveled intersection and surrounded by established residential neighborhoods and local businesses, providing consistent patient flow. The seller owns the building and is willing to sell it, presenting a rare opportunity for a buyer to potentially acquire both the practice and the real estate in a strong, community-based market. The practice grossed approximately \$1.3M for 2025. Contact your CPS Broker for more details. **Property ID #5602**

**SOUTH GATE** - This long-established general dental practice operates in a busy one-story shopping center in South Gate, positioned at a highly visible intersection and surrounded by dense residential neighborhoods, national retailers, and strong local traffic generators that provide consistent exposure and steady patient flow. Originally established circa 1995 and continuously operating at this location, the practice has built a loyal patient base primarily within the 30–60 age range. The 1,200 sq. ft. suite features 5 equipped operatories and an efficient layout designed for smooth day-to-day operations. The office averages 12–15 patients per day and **generates approximately \$1.5M in annual collections** with a solid monthly run rate. Revenue is predominantly fee-for-service, supporting stable cash flow. The seller is downsizing, creating an excellent opportunity for an owner-operator to step into an established practice with immediate income and continued growth potential in a high-demand community market. Contact your CPS Broker for more details. **Property ID #5598.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### Available

Juana Dominguez  
Transition Coordinator



**SOUTH PASADENA** - Established in 2000, this South Pasadena dental practice offers 4 equipped operatories in 1,800 sq. ft. The retiring seller works 4 days a week, seeing 8 patients daily and 5–6 new patients monthly, with hygiene offered 2 days a week. Revenue is 85% insurance and 15% cash. Conveniently located near shopping and residential neighborhoods, the practice enjoys steady patient flow and ample parking for easy access. **The practice grossed \$293K for 2025.** Contact your CPS Broker for more details. **Property ID #5576.**

**TORRANCE** – 2,308 sq. ft. office with 6 operatories and 23+ years of goodwill. Income: 20% cash, 80% insurance. 4 hygiene days/week. Strong local presence. Contact your CPS Broker for more details. **Property ID #5519**

**WEST LOS ANGELES** - This West Los Angeles Holistic practice has set the standard for over 23 years. The efficiency of this office has been maximized, and all 3 operatories have windows with plenty of natural light. The retiring dentist does no marketing and is currently capturing new patients solely through word of mouth; his amazing reviews are largely from his loyal patient base. If quality versus quantity is your motto and you want to be in West Los Angeles, this may be the practice for you. **The practice grossed \$434K for 2025.** Contact your CPS Broker for more details. **Property ID #5567.**

**WESTWOOD** - This is a rare opportunity to be in Westwood in one of the most popular affluent sections of West Los Angeles, right on the most desirable area of Westwood Boulevard. Right down the street from UCLA, there are far too many anchor tenants to list here. You can review them when you visit the practice. No concern of dealing with a large corporation for a lease because the Seller will be your landlord who owns the building. The Office has nothing to want for because the finishes throughout the entire practice are impeccable, with a high-end finish on everything. If you know the area, parking in this high traffic area can be a challenge, though there are 4 private parking spaces for the doctor and staff, free 2-hour parking, and as luck would have its additional parking options adjacent to our practice. For a timely transaction, the Seller will gift her loyal patients to the right Buyer who produced over \$200,000. in 2025. Contact your CPS Broker for more details. **Property ID #5601**

**WHITTIER** – 5 operatories, 1,500 sq. ft. office with 10+ years of goodwill. **Grossed \$473K in 2025.** Sees 15–20/day, 15–25 new/month. Income: 55% cash, 20% insurance, 15% cap, 10% medical. Affordable rent, busy area. Contact your CPS Broker for more details. **Property ID #5566**

**WILMINGTON** – Established since 1985. 3 operatories, 15–20/day, 50 new/month. Revenue: 20% cash, 30% insurance, 20% cap, 30% medical. Serves Wilmington, Carson, Long Beach area. **Grossed \$531K in 2025.** Contact your CPS Broker for more details. **Property ID #5545**

## ORANGE COUNTY LISTINGS

**ANAHEIM** – Iconic practice with 38 years of goodwill. Retiring husband-wife team. Bread-and-butter dentistry with no specialty procedures. 4 operatories + 1 plumbed. **Grossed \$401K in 2025.** Strong foundation to expand services. Contact your CPS Broker for more details. **Property ID #5551.**

**ANAHEIM** - A rare opportunity for a highly profitable practice that has grown ~10% over the past year, that can be associate-driven, or an owner-operator can enjoy the proceeds for themselves. Well-defined efficiencies applied here give it incredibly low overhead and very clean financials to back it. **Over the past several years, the Seller has done an exceptional job eliminating unprofitable insurance and enhancing the profitable ones you will desire! Actually, a previous owner had not worked in the practice for over seven years.** Multiple apartment complexes and the high-traffic shopping center in the general vicinity of the practice provide a steady flow of new patients. In preparation for the sale of the practice, orthodontic and implant patients have been referred out. Actually, most or all Periodontal, Endodontic, Oral Surgery, and even Pediatric procedures are being referred out. **A Buyer with the right skill set or who wants to bring in specialists can capture the revenue being referred out and immediately increase income.** The practice **grossed \$805K for 2025 & has a Buyer's Net of \$375K.** Contact your CPS Broker for more details. **Property ID #5586.**

**COSTA MESA** - You have found a dream practice in Orange County, not only right off the 405 Freeway, but also near the 55 & 5 Freeways. Near John Wayne Airport and Long Beach Airport. This amazing practice has seen steady growth since 2023, and the Seller will assist with the transition and is open to staying on a part-time basis to support the Buyer's continued success. The practice's phone number is amazing: (714) DENTIST! And the dentist's office can be converted to an OS room with a private entrance. And not to use the term dream practice lightly, you can make more than twice what you can as an associate and have a serene view of a lake from every operator. The Seller started the practice from scratch and has over 36 years of goodwill to offer. Better yet, this icon in the community has always been at this location. This beautiful, well-run practice also has a very competitive lease for the area. The Seller, getting ready for retirement, also has an associate in place to spend more time away from the office. With some specialties being referred out, if you have the right skillset, you can pull them back into the practice and immediately increase the practice's income. The practice grossed approximately \$1.5M for 2025. Buyer's Net of \$515K. Contact your CPS Broker for more details. **Property ID #5585**

**IRVINE** – This long-established dental practice is located in a professional medical building and features three equipped operatories plus a plumbed doctor's office ready for build-out. The retiring seller works 4–5 days per week, seeing about 10 patients daily and averaging 15 new patients per month. Revenue is derived from approximately 54% Medi-Cal, 45% insurance, and 1% cash. Founded in 1981 and later relocated to Irvine, the practice has a loyal patient base and operates from a well-designed 914 sq. ft. suite in a growing medical and residential area, with the seller retaining ownership of the suite and serving as landlord post-sale. **The practice grossed approximately \$351K for 2025.** Contact your CPS Broker for more details. **Property ID #5558.**

**FULLERTON** - Located near the vibrant Chapman Avenue corridor in Fullerton, this established dental practice offers excellent visibility in a prime commercial and residential area. The 1,200 sq. ft. suite includes three fully equipped operatories with a long-term, reasonably priced lease. Owned since 1996, the seller works four days a week, seeing 8–12 patients daily and 12–14 new patients monthly. Revenue is well-diversified—13% cash, 10% insurance, 2% capitation, and 75% medical—supported by decades of goodwill dating back to 1992. **The practice grossed approximately \$244K for 2025.** Contact your CPS Broker for more details. **Property ID #5562.**

**FULLERTON** – Our practice is one of the most beautiful pieces of real estate for a dental practice to have come to market in years. It is in Fullerton, right off the 91 freeway, near Raymond Elementary School, Ladera Vista Junior High, and Fullerton Union High School. The practice is 100% associate run with an absentee owner at this time. However, an owner-operator will harvest the proceeds you see in the associated Cashflow Analysis and be able to take this practice to yet another level. If you have ever considered building your own Dental Services Organization, the most incredible platform you could imagine is now in your grasp. **Grossed \$1.4M in 2025.** 10 operatories + 1 plumbed. Contact your CPS Broker for more details. **Property ID #5549**

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Alex Baylon, V.P.  
Lic. #02128087



# CALIFORNIA

## Specializing in the Selling

## 100% Financing

**LAGUNA HILLS** - From the moment you approach the Seller's building, you notice the careful attention to detail in this impressive Certified Green LEED practice. Thriving for over 24 years, relying solely on word of mouth and 100% patient referrals. Before entering, the high-efficiency solar panels and heat-reflective glass emulates a one-way mirror ensuring your privacy while viewing from the inside out has vivid clarity. Hot summer days are easy here—run your air conditioning on solar power and avoid or eliminate high electric bills. Inside, the pride in every detail is clear, and you'll be proud to welcome patients in the spacious reception area. All operatories offer plenty of natural light, beautiful views, and impressive custom blinds. There is nothing more to desire. As an absentee owner, he refers many procedures out. With the right skills, you can immediately expand production and increase income. The practice grossed \$812K in 2025. Contact your CPS Broker for more details. **Property ID #5600.**

**LAGUNA NIGUEL** - Established practice open 1 day/week. 4 operatories, 30% cash, 70% insurance. Staff support included. Great location, strong potential. Contact your CPS Broker for more details. **Property ID #5530**

**MISSION VIEJO - LEASEHOLD & IMPROVEMENTS** - This leasehold oral surgery practice is well established, having been founded in 1998, and is situated in a desirable professional setting. The office spans approximately 1,600 square feet and features 2 fully equipped operatories designed to support efficient surgical workflows. A long-term lease is available, providing stability for a new owner. This is an excellent opportunity to acquire a reputable oral surgery practice with decades of goodwill in a strong market. Contact your CPS Broker for more details. **Property ID #5593.**

**MISSION VIEJO** - If you are looking for real estate, you have never seen an amazing opportunity like this in South Orange County. This 1.1-acre lot has a freestanding medical building where your prestigious dental practice will reside. It also has 5 tenants generating approximately \$280K, NOT including the NNN. This practice has been 100% associate-run by the absentee owner. If you seek a high-end clientele with disposable income, attract them to your new showcase practice and have the confidence that your real estate investment will appreciate and eliminate the need to ever deal with a landlord again! If you have ever considered building your own Dental Services Organization, the most incredible platform you could imagine is now in your grasp. **Grossed \$1.4M in 2025.** Contact your CPS Broker for more details. **Property ID #5550**

**NEWPORT BEACH** - Be part of Newport Beach history with this beautifully remodeled dental practice, established in 1967 as the first in the Newport Medical Center near Fashion Island. 58+ years of goodwill in a prestigious coastal community, the practice currently operates 3 days a week, focusing on general dentistry and crowns. **The practice grossed approximately \$417K for 2025.** Contact your CPS Broker for more details. **Property ID #5573.**

**ORANGE** - Founded in 1997, this well-established dental practice has been carefully maintained by the retiring seller. The practice is housed in a charming 1,100 sq. ft. free-standing building with three equipped operatories and one additional plumbed room. The seller works 4.5 days per week, seeing 8–10 patients daily and averaging 10–15 new patients per month, supported by 5–6 days of hygiene. Revenue is generated from approximately 30% cash and 70% insurance. The real estate is also available, offering a rare opportunity to acquire both a thriving practice and a highly visible building in a desirable Orange location. **The practice grossed \$700K for 2025.** Contact your CPS Broker for more details. **Property ID #5561.**

**WESTMINSTER** - *Motivated Seller!* 34+ years goodwill. 4 operatories suite in medical-dental building. The seller works 3 days/week. Hygienist 2 days/week. **Grossed approximately \$529K in 2025.** Contact your CPS Broker for more details. **Property ID #5462**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**HESPERIA** - Located in a busy, well-established Hesperia area, this dental practice benefits from strong visibility and steady patient flow. The 2,240 sq. ft. office features five operatories and has served the community since circa 1985, with current ownership since 2000. The owner works 4.5 days per week, seeing 12–14 patients daily and averaging 30 new patients per month. Annual production ranges from \$575,000–\$600,000, with significant upside as implants, endo, extractions, and pediatric cases are currently referred out, offering substantial growth potential by bringing these services in-house. **Grosses \$575K–\$600K/year.** Contact your CPS Broker for more details. **Property ID #5548**

**MENIFEE** - This well-established dental practice, originally founded in 2006 and relocated to its current modern suite in 2018. The seller works 3–4 days a week, seeing 15–20 patients daily along with 5–10 new patients each month. Hygiene is provided 3 days a week, averaging 8–10 patients per day. The practice operates out of a 1,200 sq. ft. suite with 5 fully equipped operatories, featuring reasonable rent, an attractive long-term lease, and excellent parking. Income mix of 20% cash and 80% insurance, making this a well-balanced opportunity. **The practice grossed \$935K for 2025.** Contact your CPS Broker for appointments. **Property ID #5569.**

**MENIFEE - LEASE HOLD IMPROVEMENTS** - Our practice is conveniently located just off the 215 Freeway, on the main thoroughfare of McCall Boulevard. Although the Seller has an excellent lease for this spacious 5 operator practice, he has outgrown this location due to the positive traffic flow. Additionally, lending to this success, which can now be yours, there are two MDs, an Optometrist, and a Cardiologist sharing the same freestanding building, providing an excellent source of referrals. Contact your CPS Broker for appointments. **Property ID #5578.**

**MORENO VALLEY** - 37+ year pedo practice with underused capacity. 4 operatories previously rented out; no income from them in 2024. **Grossed approx. \$526K in 2025.** Seller owns real estate (not included). Contact your CPS Broker for more details. **Property ID #5524**

**SAN BERNARDINO** - A rare real estate opportunity featuring a freestanding 3,000+ sq. ft. building on an expansive 18,000+ sq. ft. lot with room to expand or lease additional space. The practice includes five operatories, though only two are currently in use, with significant underutilized space allowing for reconfiguration and growth. The retiring seller operates at a reduced pace but maintains a 4–5 month waiting list, presenting a strong opportunity for a buyer to quickly increase production and maximize the practice's full potential. **The practice grossed \$468K for 2025.** Contact your CPS Broker for more details. **Property ID #5575.**

**TEMECULA** - Well-established practice with 22+ years of goodwill. The practice is located in a two-story medical building. The 2,439 sq. ft. suite is equipped with 5 ops and Eagle Soft software. The retiring seller works 4 1/2 days a week and sees approximately 6 patients daily and on average has 12 new patients a month. The office has 4 1/2 days of hygiene. The income source is 100% Cash. Modernized office. Ample parking lot. Conveniently located off the 15 freeway & only 14 minutes away from Pechanga Resort Casino! **The practice grossed approximately \$1.2M for 2025.** Contact your CPS Broker for more details. **Property ID #5525**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### Available

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### SAN DIEGO COUNTY LISTINGS

**LA MESA** - This established dental practice serves a middle to upper-class community with a loyal patient base and convenient freeway access with ample parking. The 1,400 sq. ft. office features four operatories and has been owner-operated since 2005. The retiring seller works 4 days per week, seeing 8–10 patients daily and 5–7 new patients per month. Revenue is approximately 20% cash and 80% insurance. **The practice collected approximately \$473K for 2025.** Contact your CPS Broker for more Details. **Property ID #5583.**

**OCEANSIDE** - This modern 970 sq. ft. dental practice is located in a desirable Oceanside corridor with strong visibility, ample parking, and reasonable rent. Established in 2020, the office features three operatories and consistent growth. The seller works 3–4 days per week with an associate 1.5 days weekly, seeing 8–10 patients daily and 25–30 new patients per month. Revenue is derived from approximately 5% cash, 70% insurance, and 25% Medi-Cal, and the seller's relocation out of state creates an excellent ownership opportunity. **The practice grossed \$809K for 2025.** Contact your CPS Broker for more details. **Property ID #5580.**

**SAN DIEGO** - Since 1983, 1,268 sq. ft., 4 operatories. Retiring seller + 2 hygienists see 8–10/day and 20 new/month. 95% cash. Building for sale with appraisal. **Collected approximately \$985K in 2025.** Prime neighborhood location. Contact your CPS Broker for more details. **Property ID #5554**

**SAN DIEGO** - This well-established general dental practice is located in the heart of San Diego, positioned within a prominent 5-story medical-dental building in a vibrant downtown district surrounded by high-rise residential towers, luxury condominiums, corporate offices, retail centers, restaurants, and entertainment venues. Providing excellent visibility and consistent foot traffic. Established circa 2015 and always operating from this location, the expansive 7,000 sq. ft. facility features 13 fully equipped operatories and multiple treatment and consultation rooms, allowing for strong patient flow and scalability. The practice averages approximately 100 new patients per month and **produces over \$4.4M in annual collections with a strong monthly run rate.** The seller owns the building and is the landlord, offering added lease stability and continuity for a buyer, and is willing to work back 2 days per week to assist with a smooth transition. Supported by an experienced team and a balanced payor mix of cash, insurance, and capitation, this high-volume office presents immediate cash flow and strong long-term growth potential in one of Southern California's most dynamic urban markets. Contact your CPS Broker for more details. **Property ID #5595.**

**SAN MARCOS** - This established dental practice is located in a one-story shopping center with favorable rent. The retiring seller works 3 days per week, seeing 10–12 patients daily and averaging 11 new patients per month. Established circa 2012 and acquired by the seller in 2022, the 1,300 sq. ft. office offers three equipped operatories with two additional ops plumbed for expansion. The revenue mix includes 5% cash, 5% insurance, 30% capitation, and 60% Medi-Cal. **Collected approximately \$370K for 2025.** Contact your CPS Broker for more details. **Property ID #5582.**

**SAN MARCOS** - Located at Hwy 78 off-ramp with high visibility. 9+ operatories with room to expand. Great lease terms and potential to lease adjacent suite. Beautiful views. **Grossed \$789K in 2025.** Contact your CPS Broker for more details. **Property ID #5552**

### KERN COUNTY LISTINGS

**RIDGECREST w/ Real Estate** - 50+ years of goodwill. Dual mirrored practices + full basement. Main GP practice has ~4,000 patients, refers out specialties. Second space is ideal for pedo (the nearest is 35 miles away). Close to Naval Station. Steady new patient flow. **Collected approximately \$427K for 2025.** Contact your CPS Broker for more details. **Property ID #5472**

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#### SELLER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**John W. Knipf:** [jknipf@calpracticesales.com](mailto:jknipf@calpracticesales.com)

**Robert A. Palumbo:** [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**Alex Baylon:** [abaylon@calpracticesales.com](mailto:abaylon@calpracticesales.com)

**Alice King:** [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

**Rick Conwell:** [rconwell@calpracticesales.com](mailto:rconwell@calpracticesales.com)

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**FOR SALE IN FULLERTON** – 30+ years of goodwill. 1,200 sq. ft. suite eq. w/ 3 ops. Collected \$244K for 2025 – Contact California Practice Sales at 714-639-2775.

**Bakersfield dental practice** for sale with strong potential for the right buyer. Contact [cal.dental.cpa@gmail.com](mailto:cal.dental.cpa@gmail.com) for details today.

**ESCONDIDO GP FOR SALE** - 4 Ops, 20+ Yrs. Goodwill, Digital X-rays, Paperless, Dentrix PMS, Steady New Patient Flow. Turnkey opportunity! 2024 GR \$511K. HSDPT - Christy Conway - 619-889-6492 - #CA4655 <https://dentalpracticetransitions.henryschein.com/listings/ca4655/>

**PRIVATE PPO PRACTICE — CAMARILLO, CA \$1.1M Collections | Doctor-Owned Non-corporate, turnkey operation Strong hygiene & systems in place Prime Ventura County market Ideal owner-operator opportunity Asking \$725,000 Qualified buyers only — NDA required Text: 361-425-7286 (“CAMARILLO”)**

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**Practice Opportunity in Santa Rosa** Why pay rent! GP practice with generations of goodwill for sale. 4 equipped ops, 2 add'l plumbed in a 1900 sq ft seller owned free-standing bldg also available for sale. Ample parking. 877K revenue on 4 day work week. Robust 30% of production hygiene program. All “Fee for Service”. Dr will assist with transition if desired. The practice is located in a great community to live & practice dentistry. Contact [santarosagpdds@gmail.com](mailto:santarosagpdds@gmail.com)

**Bakersfield looking for a dentist that loves to work with kids. High Pay. Busy Office. Email [mkhtcalloway@gmail.com](mailto:mkhtcalloway@gmail.com)**

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**Luis Kong, DDS (San Francisco, CA)**- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**Fee For Service Dental office** For Sale by owner. Santa Barbara, CA 4 operatories with space for a 5th. Over 1,000,000 in revenue for the past 10 years. 16 years of good will. Established patient base. Seller moving but associate willing to work 1-2 days for new owner. Contact David at [sbdentaladvisor@yahoo.com](mailto:sbdentaladvisor@yahoo.com) for more info.

**Associate Dentist** Northern Calif 30% Collections. Purchase option. [Pscainc@earthlink.net](mailto:Pscainc@earthlink.net) (909)576-3999. Dr James

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**FOR SALE IN HESPERIA** - 2,240 sq. ft. office eq. w/ 5 ops. Sees 12-14 patients/day & 30 new patients/month. Collected approx. \$575K-\$600K/year - Contact California Practice Sales at 714-639-2775.

**Orthodontist seeking** dental office to sublease 1-2x/month in SB, Rialto, or Colton Must have pano Platinumbaces@gmail.com

**Fallbrook dental** office for sale in busy strip mall, north San Diego county. Established 20 years. Low competition. Dentist retiring. Call/Text (760) 522-5734.

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**MORENO VALLEY GP FOR SALE** - 4 Ops, 38+ Yrs. Goodwill, Eaglesoft PMS, Paperless, Schick Sensors, New Flooring. GR \$486K. HSDPT - Kaira Stewart - 949-220-6216 - #CA4691 <https://dentalpracticetransitions.henryschein.com/listings/ca4691/>

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### PRACTICE SALES • PARTNERSHIPS •

#### SOUTHERN CALIFORNIA

**BAKERSFIELD** - Turnkey Modern General Practice and REAL ESTATE! 2024 GR \$1.28M. FFS/PPO/Medicaid. 4 ops. 1,280 sqft. 4 doctor & 4 hygiene days/wk. Dentrix. Pano. CBCT. iTero. #CA4498 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4498/>

**CALABASAS** - Great Location! FFS/PPO General Practice. 2024 GR \$710K. 6 Chairs. 2,200 sf with room to expand. 3 doctor & 3 hygiene days/wk. Dentrix. Pano. Digital XR. #CA4503 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4503/>

**COSTA MESA** - Pediatric/Ortho practice, 5 Ops, plumbed for nitrous. New modern design. Orthopano, Eagle Soft, Sirona Senors, 3 X-ray units, TVs in each op. Great opportunity to jump start a practice and skip the build-out! #CA4627 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4627/>

**CULVER CITY** - Beautiful Turnkey GP Practice! 2024 GR \$1.19M. 6 ops. 2,200 sf. 3.5 doctor & 4 hygiene days/wk. FFS/PPO. Dentrix. CBCT. iTero. Digital XR. #CA4523 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/CA4523>

**ENCINO** - Long-standing GP w/ sleep & pain medicine. 5 ops, fully digital, CBCT 3D, IOS, lasers. \$600K revenue, mostly FFS, growth potential! #CA4601 Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4601/>

**LOS ANGELES** - 8-Op GP Practice, \$1M Collections, established 35+ years with strong goodwill and 80% Hispanic patient base. Dentrix, Dexis, 2 compressors. Bilingual staff, 30 hrs./week, most specialties referred out. 25% PPO, 25% FFS, 50% Denti-Cal. Located in strip center with free parking & security. Great growth potential. #CA4250 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca4250/>

**MORENO VALLEY - NEW LISTING** - 4 Ops, PPO, Eagle Soft, Paperless, Schick Sensors, hygiene 3 days week, new flooring, new A/C unit. Strip center location. All specialty referred out. Over 38 years of goodwill. Amazing opportunity to grow! #CA4691 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4691/>

**PALM DESERT ADJACENT AREA** - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$941K, room to expand. All specialty referred out. PPO/Cash. Strong cash flow! Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4382 - Kaira Stewart-949-220-6216

**PALMDALE** - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$941K, room to expand, all specialty referred out. PPO/Cash. Always operated on 3 days/week. Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4289 - Kaira Stewart - 949-220-6216

**PALMDALE** - Long-standing, fully digital GP with loyal patient base. 7 ops, plumbed nitrous, CBCT & IOS in-use. \$925K revenue. #CA4600 Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4600/>

**PLAYA DEL REY** - SELLER MOTIVATED! 30+ years goodwill. GR \$476K. FFS/PPO. 4 ops. Dentrix. Digital x-rays. 4 doctor and 3 Hygiene days/week. Most specialty work referred out. #CA4596 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4596/>

**RANCHO CUCAMONGA - NEW LISTING** - Rare opportunity to own the dental practice and condo! 1,440 sq. ft. with 3 ops + plumbing for 4th. PPO/Cash practice collecting \$200K/year. Eaglesoft PMS and digital X-ray included. 40+ years goodwill. Great for GP growth with low startup costs. #CA4773 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4773/>

**SIMI VALLEY** - 8 Op GP practice. 2024 GR \$1.34M. 30+ yrs established. 1,000 sf. 8 doctor & 7.5 hygiene days/week. PPO. Dentrix. CBCT. Digital XR. #CA4474 Ben Sapir - 310-596-0961

**TEMECULA - NEW LISTING** - High volume GP/Pediatric practice. GR over \$1.2M, 5 Ops plus additional plumbed. Long term staff, strong hygiene program, Open Dental PMS, Pano, most specialty referred out, long term associate willing to stay. Denti-cal, PPO, and Cash. Great opportunity for growth! #CA4663 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4663/>

**TORRANCE** - GREAT LOCATION! 4 Ops with room to expand. 2024 GR \$1.07M. STRONG HYGIENE. Most specialty work referred. 3,000+ sq. ft. FFS only. 4 days/week hygiene days/wk. Dentrix. #CA4597 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4597/>

#### SAN DIEGO

**BONITA/CHULA VISTA** - GP practice for sale! Collected \$552K on just 2.5 doctor days/week with strong upside by adding days and services. 1,255 sq. ft. with 5 ops (4 equipped + 1 plumbed), iTero, cloud software, digital X-rays, paperless. Priced to sell: \$375K. #CA4370 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4370/>

**CORONADO** - Modern Coronado dental office: 5 ops (3 equipped) paperless Dentrix Ascend, \$400K revenue, \$100K mid-2025, 3 days/week, strong growth potential. #CA4608 - Christy Conway - 619-889-6492

**EL CAJON** - Rare opportunity to own a 4,400 sq. ft. practice with 15 Ops and 44 years of goodwill. 2024 collections of \$1M, driven by Medicaid, HMO, and PPO. Open 5 days/week. Incredible potential for growth in a high-capacity setting. #CA4468 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4468/>

**EL CAJON** - High-performing El Cajon dental practice with real estate. Nearly \$1M collections, 6 ops, 30 years goodwill. PPO/cash, Open Dental, Paperless. Freestanding building with tenants. Seller retiring. Turnkey opportunity! #CA4502 - Christy Conway - 619-889-6492

**ENCINITAS** - Turnkey GP practice in a high-visibility shopping center with 4 Ops, modern buildout, Dentrix/Dexis, Pano, Laser, and Paperless systems. Collected \$423K in 2024, associate-run 3 days/week with 22 new patients/month with payer mix of FFS/PPO/HMO. Excellent growth potential in a desirable coastal location. #CA4674 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4674/>

**ENCINITAS** - 4-Op Coastal Practice, 25 years goodwill. 2024 GR \$375K; \$200K YTD. 47% FFS / 53% PPO. 3 hygiene days/week. All specialties referred out. Paperless, Open Dental, new sensors. Fair base. Great for first-time buyer or satellite. #CA4497 - Christy Conway - 619-889-6492

**ESCONDIDO** - Well-established 1,100 sq. ft. Escondido dental practice with 4 ops, digital X-rays, and paperless Dentrix. Collected \$511K in 2024 with 100+ active patients and steady new patient growth. Turnkey opportunity. #CA4655 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4655/>

**IMPERIAL - GREATER EL CENTRO AREA - NEW LISTING** - Established GP practice, 6 equipped ops + 6 plumbed in 4,000 sq. ft., 15 years goodwill, \$518K 2025 collections, 500 active patients (PPO/FFS mix). Limited hours, strong growth potential. Seller-owned real estate not included purchase option possible. #CA4689 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4689/>

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## VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**SAN DIEGO - NEW LISTING** - High-cash-flow 4 Op GP practice in Scripps Ranch collecting \$1.288M with \$450K+ net cash flow. Fully paperless with CAD/CAM, laser, Dentrax, strong hygiene, 51% FFS, no Delta Premier, favorable rent, and excellent profitability. #CA4767 CA4689 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4767/>

**SAN DIEGO** - Two-Location Ortho Practice in San Diego County + Real Estate! Each office has 7 Ops, Digital Ceph/Pan Imaging, Intraoral Scanners, Paperless, OrthoTrac PMS. 2024 GR \$1.19M, YTD thru Sept \$891K. #CA4643 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4643/>

**SAN DIEGO NORTHR COUNTY COASTAL - NEW LISTING** - North County Coastal dental practice with \$1.54M 2025 collections, 8 hygiene days, 29 new patients monthly, 51% FFS mix, no Delta Premier, modern technology, and strong cash flow potential. #CA4775 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4775/>

**SOUTH BAY SAN DIEGO** - 3 Ops, 1,068 sq. ft., private suite, paperless, iTero scanner, PPO/Dental, low-overhead, associate-run, operating just 2 days a week, 2025 GR \$156k. #CA4166 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4166/>

### CENTRAL CALIFORNIA

**GREATER MODESTO & SURROUNDING AREA** - Successful \$1.807M Modesto area GP with super high-traffic location, 6 Ops, 8 days of Hygiene and new equipment! #CA4657 - Jay Harter 916-812-0500

**FRESNO METRO AREA** - \$1.46M Collections in a high traffic Central Valley city area with CAD/CAM, Coronal, 6 Ops, 5 days a week of Hygiene in 6 Ops. #CA4240 - Jay Harter 916-812-0500

**PASO ROBLES** - Thriving well-established GP practice + RE. 4 Ops, Dentrax PMS, Paperless, Digital X-ray, Sensor, Laser, Intraoral Camera. Prime location with high visibility and easy access. 2024 GR \$1.2M. #CA4175 - Nicole Lena - 925-989-8118

**MONTEREY AREA** - Well-established 5 Op Prosthodontic practice, 2,445 sq. ft., Dentrax PMS, Dexis Digital X-ray, Intraoral Camera, Digital 3-D Pano, CEREC CAD/CAM, Laser. 2024 GR \$440K. Specialty-focused practice with a strong referral network and a loyal patient base. #CA4648 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4648/>

**SALINAS** - Busy GP practice, 4 equipped Ops +1 plumbed, 50+ new patients per month, revenue \$600K+, digital, loyal patient base, high-demand area accepting Medi-Cal. #CA4554 - Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4554/>

**SANTA BARBARA - COMING SOON** - 4 Ops, Eaglesoft PMS, Scan-X, hygiene, all specialty referred out, 55% PPO and 45% FFS. Approx. \$600,000 collections. - Kaira Stewart - 949-220-6216

**VISALIA - NEW LISTING** - 4 Op GP Practice for sale in Visalia, CA. Stand alone Building with RE, room to expand, loyal pt base and strong growth potential. \$800K revenue. #CA4771 - Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4771/>

### NORTHERN CALIFORNIA

**ANTIOCH** - 6 Ops, Turnkey Dental Practice & Suite for Sale - Great opportunity, Small Investment in Antioch, CA. #CA4453 - Nicole Lena - 925-989-8118

**CAMERON PARK/PLACERVILLE** - Reliable Patient Base GP practice with Existing Associate Dentist. Great for first or second Practice location! Commercial Real Estate Office Condo also available for purchase. No Delta Premier, 4 Ops, 4 days of Hygiene and collected \$755K in 2024! #CA4702 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4702/>

**CASTRO VALLEY** - Modern, well-established and highly profitable **Endo practice + RE**. 4 Ops, room for expansion, experienced staff and large referral base. 2025 GR \$1.4M. #CA4265 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4265/>

**EL DORADO HILLS/FOLSOM/GRANITE BAY AREA** - Highly Desirable GP Practice & Real Estate in a highly desirable city/community, in 6 Ops, 8 days of Hygiene and \$1.127M Collections! #CA4628 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4628/>

**ELK GROVE AREA** - High-end North Sacramento Area GP with beautiful Real Estate in 5 Ops, 8 days of Hygiene and collected \$1.37M in 2024! #CA4588 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4588/>

**ELK GROVE/SOUTH SACRAMENTO AREA - NEW LISTING** - Amazing 6 Op GP practice as a Starter or Second Location with Existing Part-Time Associate Dentist. Newer Dental Equipment including new 3D Conebeam/Pano, 5 days of Hygiene, and collected \$370K+ on an average 2.5 days per week of Dentist work in 2025! #CA4731 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4731/>

**FREMONT** - Established and highly profitable Endo practice. 4 fully equipped Ops, Prime location, experienced staff, large referral base with room for growth! 2025 GR \$1.4M. #CA4429 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4429/>

**FREMONT/NEWARK** - Thriving GP Practice in Fremont/Newark with 5 Ops, 1,649 sq. ft., Loyal Patient Base, modern dental equipment, paperless, modern decor with welcoming atmosphere! 2024 GR \$1.07M. #CA4432

**GREATER STOCKTON METRO & SURROUNDING AREA** - Dependable Stockton Area GP with very high "drive-by" traffic numbers, "Fee-for-Service" with no insurance limitations in 6 Ops, 8 days of Hygiene and collected \$1.4M in 2024! #CA4533 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4533/>

**MODESTO AREA** - Great Modesto Valley GP gem with beautiful office location with 3 Ops, 3 days of hygiene and collections of \$591K in 2024! #CA4617 - Jay Harter - 916-812-0500

**GREATER MODESTO AREA** - 7 Ops+RE, Dentrax PMS, Digital, 2025 GR \$589K, 18+ Yrs. Goodwill, Desirable Area. #CA2795 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca2795/>

**MODESTO** - Thriving GP Practice in Modesto-7 Ops, Modern, Digital X-ray in All Ops, CBCT, I/O Camera, Laser, Nitrous, etc. 2024 GR \$1.1M with Growth Potential! #CA4469 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4469/>

**MODESTO** - Exceptional well-established GP practice! 4 Ops, Digital X-rays, Paperless, Dentrax PMS, CBCT, IV system and loyal patient base. 2025 GR \$745K. #CA4580 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4580/>

**NORTH SACRAMENTO AREA - NEW LISTING** - High-end North Sacramento Area GP with Beautiful and Income-Producing Real Estate in 4 Ops, 8 days of Hygiene and Practice Collected \$1.495M in 2025. #CA4489 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4489/>



**OAKLAND - NEW LISTING** - Turnkey GP Practice - Oakland Chinatown! Fully equipped, 6 Ops, 1,995 sq. ft. modern suite (RE available), Paperless, Dentrix PMS, A-dec chairs and equipment, CEREC, intraoral camera, and Zeiss microscope. Move-in ready with modern technology. 2025 GR \$982K. #CA4735 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4735/>

**OAKLAND** - SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2024 GR \$694K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398 - Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**OAKLAND PILL-HILL** - Modern GP Practice with 4 Ops in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3836/>

**RICHMOND** - GP, large and roomy 4 Ops, 1,561 sq. ft., GR close to \$1M. Family practice with 37+ years Goodwill. Conveniently located in a professional building with easy access from Highway 80! #CA4286 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4286/>

**SACRAMENTO** - \$1.1M Collections GP in perfect Sacramento Metro location for High Traffic. 5 Ops (combined 10 Ops) on 7 days/week Hygiene, with Seller multi-year Workback offered. #CA4459 - Jay Harter 916-812-0500

**SACRAMENTO/CARMICHAEL/FAIR OAKS AREA** - Great Location and Patient Base 4 Op GP, 2025 GR \$587K, Real Estate, 3.5 days of Hygiene, and Room to Grow! #CA4300 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca4300/>

**SAN FRANCISCO** - Premier Modern Dental Facility for Sale & Real Estate - San Francisco's Mission Bay. Rare opportunity to acquire a state-of-the-art dental facility in one of San Francisco's most dynamic and high-traffic neighborhoods. #CA4637 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4637/>

**SAN JOSE** - Exceptional opportunity to acquire a well-established 4 Ops general dental practice in the heart of San Jose. This boutique practice is known for providing high-quality comprehensive care with a strong emphasis on restorative, dental implants and cosmetic dentistry. #CA4522 - Nicole Lena - 925-989-8118

**SAN JOSE - NEW LISTING** - Fantastic opportunity to own a well-established GP practice in the heart of downtown San Jose! 27 years Goodwill, 4 Ops, 1,200 sq. ft., A-dec equipment, Sofdent PMS, Digital X-ray, CBCT, Scanner, Laser, I/O Camera, Paperless. #CA4704 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4704/>

**SAN LEANDRO** - GP 6 Ops Facility Only, 2,280 sq. ft., upgrades throughout, plenty of storage, Cerec Omnicam, Milling Unit, Ivoclar Oven, Sirona CBCT, Computed tomography vac, washer/dryer, computer, office furniture, etc. SELLER MOTIVATED! #CA4455 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4455/>

**SAN MATEO** - Rare opportunity, 10 Ops + RE, 42 years goodwill, Strong Patient Base, Turnkey, Dentrix PMS, Dexis Imaging, Digital Pan, Laser and 9 Hyg. days/wk. GR \$2.3M. #CA4403 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4403/>

**SAN MATEO** - Beautifully designed modern office with warm, boutique ambiance, 4 Ops, 3 fully equipped with A-dec in 1,150 sq. ft. with room to expand. Office runs on Dentrix PMS, Dexis Imaging, 3D Pan. #CA4521 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4521/>

**SOLANO COUNTY AREA** - Beautiful 8 Ops GP practice with 45+ Yrs. Goodwill, 3,800 sq. ft., Paperless, Dentrix PMS, Digital. 2024 GR \$1.535M. #CA3586 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca3586/>

**TRACY** - Well-established 6 Ops GP practice! Modern technology, Paperless, Digital X-ray, Loyal long-term patient base. 2024 GR 1.6M. #CA4486 - Nicole Lena - 925-989-8118

**TRI-VALLEY AREA - NEW LISTING** - Implant & Oral Surgery Practice for Sale - Highly Desirable Tri-Valley Area. Exceptional opportunity to acquire a well-established Implant & Oral Surgery practice located in the vibrant and rapidly growing Tri-Valley region. #CA4698 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4698/>

## OUTSIDE OF CALIFORNIA

**HONOLULU** - 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi4054/>

**HONOLULU** - 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/Cash. #HI4055 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi4055/>

**RENO/TAHOE AREA** - PRICE REDUCTION! 5 fully equipped Ops, 4,000 sq. ft., 2024 GR \$956K, fully digital, Paperless, Dentrix PMS, Planmeca Scanner, Real Estate Available. #NV4487 - James Kelly - 602-909-0508 <https://dentalpracticetransitions.henryschein.com/listings/nv4487/>

## Contact one of our experienced Transition Consultants

**Rebecca Brann**  
Northern Los Angeles  
Lic. #02251860  
(310) 266-9854  
18 Years in business



**Christy Conway Davis**  
Southern CA  
Lic. #02143744  
(619) 889-6492  
23 Years in business



**Jaci Hardison**  
Southern CA  
Lic. #01927713  
(714) 318-4911  
31 Years in Business



**Jay Harter**  
Northern CA  
Lic. #01008086  
(916) 812-0500  
20 Years in Business



**Nicole Lena**  
Northern CA  
Lic. #01923708  
(925) 989-8118  
20 Years in Business



**Dr. Ben Sapir**  
Southern CA  
Lic. #02126473  
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**FOR SALE IN SAN BERNARDINO** – Freestanding 3,000+ sq. ft. building eq. w/ 5 ops. Rare opportunity to own real estate with room to expand. Collected \$468K for 2025 – Contact California Practice Sales at 714-639-2775.

**For Sale 3 Belmont X-Calibur** Chairs with Adec deliveries. Excellent Condition. Make Offer - drsmileco8@gmail.com

**GENERAL PRACTICE Seeking Associate with Opportunity to Purchase in Tehachapi, CA (Kern County).** This GDP w/ long history of goodwill is appr. 1436 sf with 4 plumbed operatories, Eaglesoft software PM. Refers most specialty care out w/ich is an opportunity for the new Associate. This all-patient referral practice receives an astounding 405pts in 2024. The hygiene program boots 32% of the revenue. If you are interested in being part of a great team in a great community send your CV: tehachapids@gmail.com

**Office to share: Downtown Carlsbad** next to 5 fwy. Modern office with 3 ops, Digital x-rays and Eaglesoft. Call (760)576-7304

**WOODLAND HILLS DENTAL OFFICE** FOR SUBLEASE-Practice merged to another location. Favorable FSG Lease through 3-31-2028, Woodcourt Bldg. Equipment valued at \$100,000 included at no additional cost. Approx. 2028SF, 6 ops. with amenities. Excellent opportunity for DENTAL SPECIALIST ONLY. Linda Brown, LDM Commercial 818-925-5041 DRE#01465757

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**Camarillo general practice** collects \$700,000 per year with a net income of \$330,000. Seller refers end, third molars, implant placement, ortho and most perio. 4 ops, 3 equipped. Office condo is also for sale. Practice price is \$560,000. Call Kurt Skarin at 805-777-7707

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**PALMDALE GP FOR SALE** - 7 Ops, 44 Yrs. Goodwill, Fully Digital, Loyal Patient Base. GR \$925K. HSDPT - Rebecca Brann - 310-266-9854 - #CA4600 https://dentalpracticetransitions.henryschein.com/listings/ca4600/

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**DOWNEY**

4 spacious treatment rooms in a clean, organized, well-designed 1,300 sq. ft. suite. The practice is located in a single-story strip center on a major street with excellent visibility, strong foot traffic, and easy access to the 5 Freeway. 30 years of community goodwill. Reasonable lease of \$4,100/month including CAM. PPO and Cash income stream. Long-term, experienced front office, DA, and Hygienist on staff.

**FONTANA**

3 treatment rooms & a private office that can be converted to a 4th treatment room in an efficiently designed suite with room to expand. The practice is located in a well-maintained, busy center with excellent visibility on a busy corner with lots of foot traffic and a bus stop in front. The lease is \$3,177/month. All digital suite with Dentrix Software. 12 Years of Community Goodwill. Seller works 4 days a week but would like to retire. Low Overhead. PPO/DentiCal Income Stream. Perfect for first-time buyers or as a satellite office. \$199,500!

**LOS ANGELES (90035)**

4 treatment rooms (3 are equipped) in a nicely designed, modern suite with panoramic windows that offer 7th floor views. Amazing location convenient to Cedar Sinai, Beverly Hills, 10 and 405 freeway, and the best that LA has to offer. The lease is \$6,524.54 per month and includes utilities. State of the Art, Paperless, Digital practice that utilizes cutting edge technology to run the practice efficiently. Exceptional online reviews. PPO/Cash Income Stream. Collected \$899,427 in 2025.

**MISSION VIEJO**

3 ops. (2 are equipped) in a beautifully designed, immaculate, all digital, 1,200 sq. ft. suite located in a community established, busy center with 11 years of Goodwill. Excellent location and visibility off two major streets across from the area high school. The lease is very reasonable at \$3,708 a month. Seller utilizes Eaglesoft, Revenuwel, and Vyne. Bread & Butter Dentistry. PPO/CASH income stream. Seller has two children and wants to concentrate entirely on family. \$240,000

**MORENO VALLEY**

4 ops. (3 are equipped). in a 1,210 sq. ft. suite located in a single-story professional building with excellent exposure and signage. Large windows throughout offer plenty of natural light and views of a serene water feature. The lease is \$2,299 per month. Low Overhead. 38 Years of Goodwill. 2022 CBCT/Pano. PPO/CASH/DENTAL. \$350,000

**SOLD**

**RANCHO CUCAMONGA**

5 treatment rooms in a 2,230 sq. ft. spacious suite located in a busy strip center right off the 210 freeway. The center offers great signage, visibility, foot and vehicle traffic. Suite is nicely designed, streamline, offers lots of storage that could be reconfigured into working space, and a Pano Xray area. Lease is \$4,089/month, including CAM. PPO, CASH, DENTICAL income stream. Front Office, DA, and Hygienist on staff.

**SAN DIEGO/ SORRENTO VALLEY/ MIRA MESA**

6 treatment rooms (5 are equipped) with flexible space that can be reconfigured to add more treatment rooms. The suite is beautifully designed, immaculate, high-end, 2,270 sq. ft. and in a professional building. Large windows throughout that provide natural light, relaxing views, and an overall peaceful, upscale environment that patients and staff truly appreciate. Located in Sorrento Valley/Mira Mesa an area known for leading professionals in software, engineering, pharmaceuticals, biotechnology, telecommunications, and entertainment. This practice benefits from a solid, educated, high-income patient base that accepts suggested treatment plans. 17+ years of goodwill. Collected \$768K in 2024 and \$797K in 2025.. A must-see opportunity!

**SOLD IN THE LAST 4 MONTHS:**

Thank you for your guidance and support throughout the sale of my practice. I appreciate your help.

*Dr. Lim / Moreno Valley*

Thank you Ellen and Greg for all of your help. I really appreciate the professionalism and support throughout the entire process.

*Dr. Molina / Reseda*

The decision to sell my dental practice was not an easy one. I did not know what to expect or how long the process would take. My initial meetings with Greg and Ellen helped put me at ease and reassured me that I was making the right decision, and had chosen the right team for the job. The process was very smooth and my practice sold in a surprisingly short amount of time. I would not hesitate to endorse the Beamer team if you're thinking of a practice sale or purchase

*Dr. T / Burbank*

Thanks to Greg and Ellen's experience we were able to navigate several challenges with the landlord and ultimately complete the sale of the practice. Having worked with them on other projects as well, I value their honesty, responsiveness, experience, and persistence - Valley Village

*Dr. Tamir / Valley Village*

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## LOS ANGELES (90035)

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- 4 Treatment Rooms (3 Equipped)
- Modern Build-Out with Panoramic Views
- Prime Location Near Cedars-Sinai & Beverly Hills
- Easy Access to I-10 and I-405
- Paperless, Fully Digital Practice
- 1 Sirona Orthophos S
- 1 Itero Scanner
- Excellent Online Reputation
- Monthly Lease: \$6,524.54 (Utilities Included)
- PPO & Cash Income Stream
- 2025 Collections: \$899,427

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## CURRENT GENERAL PRACTICE OPPORTUNITIES:

### - CENTRAL COAST -

**THOUSAND OAKS** - 3-op turn-key shell with huge potential. Ideal for startup or satellite location.

### - INLAND EMPIRE -

**SAN BERNARDINO / PALM SPRINGS** - 2 location practice with technology including cone beam at both locations. \$1.4M Revenue.

### - SAN DIEGO -

**LA JOLLA/UTC** - 4-op advanced Oral Med/Gen practice. Upscale area. \$760K in collections. Adult patient base.

**CLAIREMONT MESA** - Priced to Sell! Start-up/turn-key practice. 4 Ops. Nearly new equipmenty and 3D X-Ray.

**SAN DIEGO** - Cosmetic general practice. FFS dedicated to health of patients. \$2.2M Revenue. 9 Ops

**COMING SOON: San Marcos and La Jolla**

### - LOS ANGELES -

**TORRANCE** - Great opportunity. Well-Equipped dental practice for sale. 6 ops and \$440,000 in revenue.

**LA CAÑADA FLINTRIDGE** - 5-op holistic and biological GP. Strong revenues at \$875K. Desirable community.

**INGLEWOOD** - Nice practice servicing the community. \$300,000 revenue. Multi tenant building ownership opportunity.

**SOUTH BAY/LOMITA** - Modern 4-op family practice with strong patient flow, no HMOs, prime retail-corridor visibility, an experienced team. \$1.49M collections

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## SPECIALTY PRACTICES:

**WEST-SIDE LA - PERIO** practice for sale. Rare opportunity in highly-desirable location. Inherit a respected legacy. 5 ops.

**LA SOUTH BAY BEACH AREA - PERIO** practice for sale. 6-op periodontal practice. \$1.6M revenue in desirable coastal location.

**SOUTH ORANGE COUNTY - ORTHO** practice for sale. Well-managed, high-visibility location. 5 treatment bays + consult bay, 3-D imaging. Rev. \$571,405

**SAN DIEGO - PERIO** State-of-the-art office. 4 Ops. Revenue: \$881,063.

### - FEATURED ASSOCIATE OPPORTUNITIES -


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## YEAR IN REVIEW

OCT 2024 – SEPT 2025



**Practices Sold** - 304 - \$222,983,843

*Over \$1 Billion in practices sold since inception*

**Associated Placed** - 127



**Average Practice Sale Value** - \$733,497

**Largest Practice Sale** - \$14,100,000







**Website Traffic** - 261,000 active users

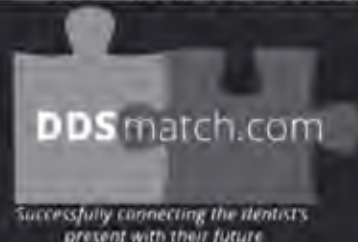
**Ad Impressions** - 494,000

**New Newsletter Contacts** - 22,498

## RECENTLY MATCHED PRACTICES:

-  **SANTA CLARITA** - PROSTHO practice for sale. 5-op practice with strong \$1.5M revenue. Established and profitable.
-  **SAN CLEMENTE** - Blocks to the beach, in great family community. Retiring dentist, 30+ years of goodwill, 4 ops, FFS/PPO \$1.1M revenue.
-  **TUSTIN** - \$1.57M in Collections. Consistent historical production PPO/FFS. Most specialty referred out. 4 days/week. 4 ops.
-  **EL CAJON** - High-tech GP with 6+ ops, A-dec equipment, CEREC, Cone Beam. \$1.5M in revenue.

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## Featured Practices

**Pamona:** Large office in strip center. Fully equipped and great parking 4 treatment rooms, with. Digital and software.

**Conejo valley:** Large multi-Specialty office with 10 treatment rooms, or can split into 2 offices 5 and 5 for two offices. Call for detailed information

**Santa Clarita: New** 4 Ops 3 equipped in wonderful Santa Clarita valley 4 days a week this office is a must have.

**South Bay: New New** Great practice with **REAL ESTATE**. Dentrax, CBCT, 4 OPS, Sensors in Beautiful building. Lots of Hygiene, great staff. No Landlord!!!

**Reseda:** 3 ops in large retail center. Great exposure and long history. Sentrix and sensors.

**Whittier:** 1000 square ft, eaglesoft and Schick. Located in great strip center, 4 fully equipped ops. Low overhead.

**La Puente: w/ Real Estate** Large office, great earnings on 1 day a week . Eaglesoft and Schick. Property available.

**Palmdale:** Large office in strip center, Lots of foot traffic with 7 equipped ops. Room for more. Associate run.

**Long Beach:** Large office 5 ops; room for more in great location. 4 days a week. This is a money maker.

**Downey:** 4 days a week with 7 treatment rooms. This is a large office Eaglesoft and Schick.

**West Covina:** Great revenue on 2 days a week **with REAL ESTATE. Large office with rental 7 ops, in stand alone building.**

**Panorama City: In retail center.** 2 days a week with 3 ops. Eaglesoft and Schick. Great location.

**Costa Mesa:** Beautiful office 4 Treatment rooms in a retail center with Eaglesoft, digital and CADCAM. Seller is relocating.

**Rialto:** Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

**Santa Clarita:** 5 Ops 2 days of hygiene office fully equipped. Call for info.

**Calabasas:** Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrax and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Anaheim:** Real Estate – 4 Ops beautiful building all new equipment on corner lot..

**Sylmar:** Sold 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center.

**Palm Desert:** Beautiful Practice in open air mall in a great area of Palm Desert. This is currently a one day a week office with 5 treatment rooms. This is great retail exposure.

**West Los Angeles:** One day a week in a prime location in west l.a., 3 ops. Prime Location.

**Thousand Oaks:** Large **ORTHO** office WITH Real Estate. Everything you could want. Room to add. All the software and technology.

**Moorpark:** Sold 5 Treatment rooms in a great strip center, Eaglesoft and Scanner.

**Reseda: New New** 3 Treatment rooms. All digital in a great strip center. Dentrax and digital sensors. Must see.

**South Bay: New New** Great practice with REAL Estate. Dentrax, CBCT, 4 OPS, Sensors in Beautiful building. Lots of Hygiene, great staff

**New Listings in:** Call for sneak peek:  
El Centro, Palmdale, Panorama City, Tarzana, Wetwood and Whittier.

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**Turnkey Torrance** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**NEWPORT BEACH** Sublease available. Super clean, beautiful Newport Center Med. building. 1-6 opps 2,000sq 1-5 days available. Part/full time call or email Mbarnes@mbarnes.occoxmail.com 949 698-2693

**ADEC 511 DENTAL CHAIRS** (3) GENTLY USED. No light or unit. Temecula. Pics available Pos Deliver \$3200ea. wbrdds@gmail.com

**Practice & Real Estate in San Francisco.** Grosses ~\$679K/year. FFS practice. Entirely associate run. 5 operatories. Close to Mission Bay. Asking \$2.12 Million. Call Loc, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

**For sale:** 4 OPs, 3 chairs hook up, digital, ready to see Pts, in San Bernardino, good for startup. Call 909-883-6400. Ask for 35k

**GENERAL DENTIST WANTED** Private practice in Murrieta, part-time. New graduates-yes! Resume: dentalbiocosmetics@gmail.com

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**GARDEN GROVE** (9) op Multi -Specialty pract. in Shop. Ctr. Collections \$1.25M+/yr. Mixed pts. Dentrix s/w & CBCT. D&M (818) 591.1401

**RANCHO CUCAMONGA** 5 ops, 2,230 sq. ft., off 210, Pano, Solid Staff Greg Beamer 909-542-4891

**FOR SALE: San Diego County** Perio Practice \$930,000 - \$1.2M revenue/\$576K net, 20min from downtown, 5 ops. info@integritypracticesales.com (855) 337-4337

**FOR SALE IN SAN MARCOS** - 1,300 sq. ft. suite eq. w/ 3 ops + 2 plumbed for expansion. Seller works 3 days/week seeing 10-12 patients/day. Collected approx. \$370K for 2025 - Contact California Practice Sales at 714-639-2775.

**SD #12 San Diego** for Sale \$239,000 5ops. Accepts Cash & PPO. Rishi Salwan (888)8022340

**PRACTICE FOR SALE: Reno NV area - General practice, 3 ops, dig. x-ray & pano, lab, etc. 40+ years in same location. Great visibility & well-established pt. base! Located on main road leading to rapidly-expanding Spanish Springs suburb. Great for someone relocating! (775)762-9810**

**Office in LA** has empty space, 250 sq ft. sublease, suitable for any business. free parking, utilities included. call 323/850-7007 or smile@citydentalonline.com .

**For Sale E. Anaheim/Yorba Linda** - 20+ years of goodwill. Suite in a Med Building Eq.w/2 ops. Email qstgas@gmail.com

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**RANCHO CUCAMONGA GP FOR SALE** - 3 Ops + Plumbing for 4th, PPO/FFS, Eaglesoft PMS, Digital, 40+ Yrs. Goodwill. 2025 GR \$200K. HSDPT - Kaira Stewart - 949-220-6216 - #CA4773 <https://dentalpracticetransitions.henryschein.com/listings/ca4773/>

**Woodland Hills GP** For Sale, 4 ops, 30+years of goodwill, \$725k. john.hale@dentalonetransitions.com

**Excellent Condition Used Equipment** for entire office – X-RAY, CHAIR, COMPRESSOR, VACUUM, etc. For special promo price, call 562-404-3500 / [www.usdentalinc.com](http://www.usdentalinc.com)

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**DA needed in SaMo.** Full-time + flexible. Great salary + benefits. Call for details 310-395-7221 [njydds620@yahoo.com](mailto:njydds620@yahoo.com)

**Sublet in Downey!** 3 ops, flexible schedule and pricing available. Please call Dr B 310-948-8209

**Legal Tip - Buyers:** Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 888.963.1120, [www.trans.dental](http://www.trans.dental).

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**Leasehold in Monrovia** 7 ops, 6 equipped, CT scan, 1850 sqf. Freestanding Building 17 parking on Main Street. Text 949-6894895

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**IE #12 – Upland**

**\$292K Collections in 2025 | Sale Price: \$100K**

- 3 ops | 900 sq ft | Cash + PPO + Denti-Cal
  - Busy strip mall with strong foot traffic
  - S-Corp structure
  - High visibility retail location
  - Immediate production opportunity
- Ideal starter or satellite practice

**IE #32 – Rialto**

**\$213K Collections in 2024! | Sale Price: \$171K**

- 3 ops | 1,166 sq ft | Cash + PPO
  - Owner works just 2.5 days/week
  - Base rent \$2,265/month
  - Growth upside with expanded hours
- Ideal for hands-on buyer

**IE #34 – San Bernardino**

**\$1.3M Collections in 2025 | Sale Price: \$990K**

- 5 ops | 1,500 sq ft | Cash + PPO
  - Low rent \$2,875/month
  - Strong patient flow
  - High net profitability
- Premium high-production opportunity

**IE #35 – San Bernardino**

**Sale Price: \$120K**

- 4 ops | 1,260 sq ft | Equipment + Leasehold
  - Gifted patient base
  - Busy shopping center location
  - Turnkey setup
- Affordable ownership entry

**IE #36 – Phelan**

**Sale Price: \$270K**

- 4 ops | ~1,800 sq ft | Practice Web
  - Low rent \$2,150/month (incl. CAM)
  - Owner works 4 days/week
  - Strip mall visibility
- Growth-ready turnkey office

**IE #37 – San Bernardino**

**Sale Price: \$250K**

- 5 ops | 1,950 sq ft | Cash + PPO
  - Owner works 4 days/week
  - Newly installed equipment with warranty
  - Busy retail location
- Modern upgrade opportunity

**IE #38 – Lake Elsinore**

**\$2.01M Collections | Practice: \$1.7M | Real Estate: \$1.589M**

- 11 plumbed ops (10 equipped) | 4,333 sq ft | Fully digital
  - Specialty services performed in-house
  - Hygienist 3-4 days/week
  - Owner oversight only 8 hrs/week
  - Includes real estate
- Rare high-production ownership opportunity

**LA #39 – Lakewood**

**\$252,304 Collections in 2025 | Sale Price: \$130K**

- 4 ops | 1,000 sq ft | Cash + PPO, Denti Cal and HMO
  - Owner works 3 days/week
  - Shopping center location
  - Immediate production
- Ideal starter practice

**LA #40 – Los Angeles**

**Sale Price: \$191K**

- 3 ops | 1,080 sq ft | Dentrix | Cash + PPO
  - 100% associate-run
  - Bread-and-butter dentistry
  - High UCR fees
- Passive ownership opportunity

**LA #41 – Covina**

**Sale Price: \$438K**

- 3 ops | 1,300 sq ft | Cash + PPO
  - 763 active patients
  - 100% associate-run
  - Strong fee structure
- Turnkey investment practice

**LA #44 – Diamond Bar**

**Sale Price: \$265K**

- 5 ops | 1,669 sq ft | Cash + PPO
  - Owner works 3 days/week
  - Bread-and-butter focus
  - Prime location growth potential
- Expansion-ready opportunity

**LA #45 – Pomona**

**Sale Price: \$380K**

- 4 ops | 1,200 sq ft | Dentrix | Cash + PPO + Denti-Cal
  - Owner works 4 days/week
  - Low rent \$2,800/month
  - Strong local demand
- Turnkey growth practice

**LA #46 – Los Angeles**

**\$1.1M Collections in 2024 | Sale Price: \$725K**

- 4 ops | 3,000 sq ft | Cash + PPO + Denti-Cal
  - Huge patient base
  - High production office
  - Spacious layout
- Rare scale opportunity

**LA #48 – Canoga Park**

**\$423K Collections in 2025! | Sale Price: \$275K**

- 4 ops | 1,500 sq ft | PPO + Cash
- 450 active patients
- Low rent \$3,100/month
- Growth potential

**LA #50 – Redondo Beach**

**Sale Price: \$100K**

- 3 ops | 700 sq ft | Equipment + Leasehold
  - Gifted patient base
  - Strip mall visibility
  - Affordable entry point
- Starter turnkey practice

**LA #51 – Los Angeles**

**Practice: \$100K | Real Estate: \$575K**

- 3 ops | 1,254 sq ft | Cash + PPO
  - Gifted patient base
  - Stand-alone professional building
  - Real estate ownership option
- Ownership + property opportunity

**LA #52 – Glendale**

**\$561K Collections in 2024! | Sale Price: \$450K**

- 3 ops | 1,100 sq ft | Cash + PPO
  - Stand-alone building
  - Strong performance
  - Affordable rent
- High-value turnkey practice

**LA #53 – Long Beach**

**Sale Price: \$160K**

- 3 ops | ~800 sq ft | Equipment + Leasehold
  - Gifted patient base
  - Recent equipment upgrades
  - Busy strip mall location
- Ready-to-operate office

**LA #54 – El Monte**

**Sale Price: \$300K**

- 4 ops | 1,635 sq ft | Open Dental
  - Gifted patient base
  - CT scanner + new technology
  - High-visibility location
- Modern turnkey practice

**LA #55 – Harbor City**

**Projected \$425K | Sale Price: \$300K**

- 3 ops | 928 sq ft | Cash + PPO
  - Owner works 2.5 days/week
  - Low operating costs
  - Busy shopping center
- Growth-focused opportunity

**LA #56 – Downey**

**\$397K Collections in 2024 | Sale Price: \$387K**

- 3 ops | 1,100 sq ft | Dentrix
  - Busy shopping center
  - Modern system
  - Immediate production
- Turnkey owner opportunity

**LA #57 – Pomona**

**\$406K Collections in 2025 | Sale Price: \$330K**

- 4 ops | 1,200 sq ft | Cash + PPO
  - 1,055 active patients
  - Owner works 4 days/week
  - Strip mall location
- Strong growth platform

**OC #11 – Anaheim**

**Sale Price: \$69K**

- 3 ops | 1,300 sq ft | Eaglesoft
  - Equipment + leasehold
  - Gifted patients
  - Professional building location
- Ultra-affordable entry

**OC #13 – Aliso Viejo**

**Sale Price: \$297K**

- 6 ops | 2,217 sq ft | Equipment + Leasehold
  - Expansion-ready layout
  - Seller financing available
  - Startup support included
- Flexible ownership opportunity

**OC #15 – Westminster**

**Sale Price: \$120K**

- 6 ops | 1,200 sq ft | Equipment + Leasehold
  - Gifted patient base
  - Shopping center location
  - Turnkey setup
- Ideal starter or satellite

**OC #16 – Santa Ana**

**Sale Price: \$150K**

- 5 ops | 1,500 sq ft | Equipment + Leasehold
  - Gifted patient base
  - Affordable rent
  - Turnkey setup
- Easy ownership entry

**OC #17 – San Juan Capistrano**

**Sale Price: \$170K**

- Equipment and Chart Sale only
  - Belmont chairs + advanced equipment
  - Scanner + crown mill included
  - Ready for specialty/general use
- High-value equipment package

**OC #18 – Buena Park**

**Sale Price: \$120K**

- 3 ops | 980 sq ft | Equipment + Leasehold
  - Base rent: \$3,300/month (CAM included)
  - Located in a busy strip mall
  - Gifted patient base
  - Great starter practice
- Easy ownership entry

**SD #10 – San Diego**

**Sale Price: \$240K**

- 3 ops | 1,495 sq ft | Fully digital | Cash + PPO
  - 572 active patients
  - Mixed professional building
  - Immediate production
- Growth-ready practice

**SD #12 – San Diego**

**\$220K Collections | Sale Price: \$200K**

- 5 ops | 1,650 sq ft | Cash + HMO
- 340 active patients
- Owner works ~10 hrs/week
- General office building location

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**FIRE SALE** - Lancaster, CA Dental Practice for Sale - Highly motivated doctor will consider all offers. Five operatories - real estate available. 1,220 active patients, 10 to 15 new/month. \$720,000 collections on three-day schedule. Strong upside. Contact Headwaters: bailey@headwaterstransition.com. Reference #HCA12825.

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