

THE Dental Trader

FREE ADS FOR DENTISTS & STAFF!

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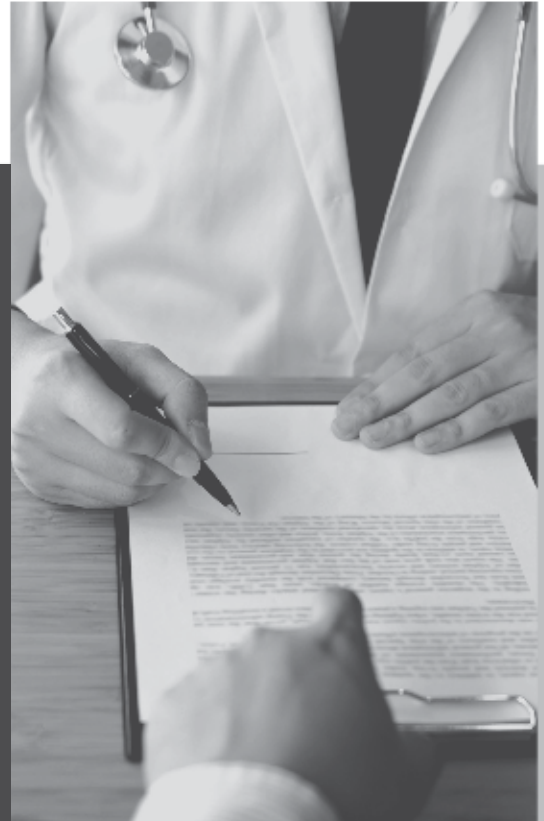


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Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

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Michael Maiolo



Patrick J. Wood,
Of Counsel

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San Jose Facility gorgeous state-of-the-art facility. Carroll & Company (650) 362-7004 CADRE 00922828.

NC #1 Vacaville for Sale \$270,000 1,008 sqft. 2025 Collections \$459K. Rishi Salwan (888)8022340

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For Sale: Practice in San Jose,\$150k Owner retiring, option to buy bldg later. Text (408)394-3526

ELK GROVE: Abundance of Opportunity in ELK GROVE!~1,546 sf w/4 ops \$279K (EN-1625) WPS/800-641-4179

Periodontist needed in Modesto area -- 1 day/month, FFS private office. Call or text (510)378-1681. ceresdds@gmail.com

Dental office in Beverly Hills for lease: 1–4 ops, flexible days, fully equipped. Inquire at recruitingdrp@gmail.com

NC#20 - Clovis for Sale \$170,000. 2025 Collections \$458K. Located in StripMall. Rishi Salwan (888)8022340

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Actively looking in to acquiring a dental practice in bay area from Fremont to Los gatos. Please call/text@ 971-205-2334.

PRACTICE FOR SALE in Redwood City, CA. 3 Operatories with digital X-Ray system. Doctor retiring soon! Call (650)365-7217

office sale; 3 op GP OFFICE for sale \$85,000, SANTA CLARA, 5WFEMW@GMAIL.COM



How much will I pay in taxes on my practice sale?

Broker:

“Call your CPA.”

CPA:

*“1 hour charge to figure
that out, I’ll tell you in
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Practice Sale East SAN JOSE 4op. 25+ yrs, low rent, SJ Regional Hospital Area. TEXT/Call 949-415-6231 or ParrDDS@gmail.com

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FOR SALE: North Santa Rosa Perio/Implant Practice \$599,000 - \$800K NET! Draws patients from hours away! info@integritypracticesales.com (855) 337-4337

Full-time new dental graduates wanted for advanced dental office in Salinas, Monterey. Submit resume to Caldent@gmail.com.

Share SF Dental Office Part-Time. Modern & Fully Equipped. Ideal for Lifestyle Dentist Text 415-385-9996

San Jose Dental Office Sale By Owner: 4OP-2Eq,HMO, \$60k/yr. 1Day/Mo. 26yrs Goodwill. 408)859-1562 - ParrDDS@gmail.com

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FAIRFIELD: Corner Suite Office that's Primed for Growth. ~1,500 sf w/3 ops. Plumbing for 2 add'l ops. \$95K (CW-1655) WPS/800-641-4179

Fallbrook dental office for sale in busy strip mall, north San Diego county. Established 20 years. Low competition. Dentist retiring. Call/Text (760) 522-5734.

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 come true!"

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Los Angeles County

Diamond Bar:

- Productions ~ \$1 Million /year
- Affluent area in Diamond Bar.
- Large shopping plz. Well-run office.
- 4 eq. ops + 3 plumbed. 7 ops total.
- Mostly PPO/FFS. No DentiCal.

West Los Angeles:

- Seller retiring.
- Collects ~ \$650K/year. Mostly FFS
- Opens 3-4 days/wk with associate.
- 3 operatories. Rent ~ \$,4800/month.
- Close to West LA VA Medical Center.

Long Beach: Price Reduction Starter Practice & Real Estate

- Dental Practice: ~1,000 sq.ft. 3 ops.
- Real Estate includes: dental office, 1 commercial unit, and 2 apartment units. Rents from real estates ~ \$5K/month.

Asking \$235K for practice alone.
 Asking (\$2.33-M) \$2.15M Practice & RE

Rancho Palos Verdes: New Listing

- Close to San Pedro and Long Beach.
- Seller Retires. Retail Center.
- 3 Ops. Rent \$3,300/month.
- Open 3.5 days/wk.
- Productions ~ \$263K/year.

Riverside County

Riverside: Practice & Real Estate

- Real Estate: Corner lot building. 6-7 operatories. ~3,300 sq.ft.
- ~ 97% Cash/PPO. ~3% DentiCal.
- CBCT onsite. Doctor does implants, OS, ortho and IV sedations.
- Collections ~ \$550K - \$600K/yr.
- Asking \$1.855 Million (Practice & RE)

Dental Practice Wanted:

Sellers - Call for a free consultation!

We have buyers looking for practices alone
 & practices with real estates in:

Northern CA - Bay Area
 Hayward, Sunnyvale, Alameda,
 Santa Clara, San Jose

LA County:
 Inglewood, West Covina, Los Angeles,
 Santa Monica, Thousand Oaks,
 Torrance

Orange County:
 Fountain Valley, Irvine, Anaheim,
 Huntington Beach, Garden Grove,
 Mission Viejo

Orange County

Cypress: Collections ~ \$400K

- State of the art practice
- Shopping plaza. 5 eq. ops.
- All FFS/PPO. Part time practice

La Habra: New Listing! Leasehold & Real Estate

- Office recently established ~ 2022.
- Warm & beautiful practice.
- New equipment.
- ~ 1,000 sq.ft. 3 equipped operatories
- Condo facing main st w/parking lot.

La Habra: New Listing! Leasehold and equipment

- Prominent professional suite.
- 4 operatories. Rent \$2,500/month.
- Equipment in good condition.
- Asking \$60K

Lakewood: Productions ~ \$950K

- All Cash/PPO. Part time practice.
- Large shopping plaza. 5-7 operatories.
- High tech equipment - CEREC & CBCT.

Fountain Valley: Asking \$85K

- Turnkey office located in the heart of Fountain Valley. 2 ops. Rent ~ \$2,800
- Revenue ~ \$163K/yr. All FFS/PPO
- Lots of outside referrals.

Mission Viejo:

- Starter practice with bonus of patients.
- Boutique dental office started in 2024.
- Beautifully & tastefully designed.
- High tech office. 3 ops. Itr0 & CT scan.

Newport Beach: Equipment & Leasehold

- Prominent Professional suite close to Fashion Island.
- 4 equipped ops. total (3 open base ops.)
- ~1,200 sq.ft. Rent \$6K/month

Santa Ana: New Listing!

- Excellent Location! Busy shopping plaza close to Downtown Santa Ana.
- 4 ops. Fair Rent Value.
- Mostly Spanish speaking patients.
- Mostly PPO, very minimal DentiCal.

Central California

Fresno:

- Revenue ~ \$900K - \$1M/year.
- Seller retires. 25+ yrs goodwill
- Retail center. 6 ops. Fair Rent
- ~80% DentiCal & ~ 20% PPO
- Well-run office. Full staff.

Northern California

Fremont: New Listing! Practice & Real Estate

- Real Estate: Dental office plus another income producing unit of \$10K/month. Building ~ 5,100 sq.ft.
- Dental Office: 5 operatories. Annual collections ~ \$550K. All PPO/FFS.

- Modesto: Grossed ~ \$124K/year**
- Prominent professional suite. 3 ops
 - Accepts PPO/HMO insurances
 - Asking \$97K for practice & patients
 - Charts can also be sold separately.

Modesto: Productions ~ \$456K

- ~ 60% FFS/PPO & ~40% DentiCal
- ~1,600 sq.ft. 4 ops. Fair Rent.
- Prominent Professional Suite.
- Low overhead

Mountain View: Price Reduction!

- Asking \$55K (From \$95K)
- Shopping plaza. 3 Ops.
- Revenue ~ \$200K/yr. PPO/FFS only.
- 3 ops. ~ 1,200 sq.ft.

Morgan Hills: Productions ~ \$955K.

- Nestled in San Clara County close to Silicon Valley & South SF
- Just established in 2022
- Retail Center. 3 operatories.
- Cap. check ~ \$7,500/month

Newark: Productions ~ \$400K

- All FFS/PPO. Many years goodwill.
- Large Shopping plaza. 7 ops.
- Seller travels from out of state.

San Francisco: Reduced Pricing

- Front street location. 3 operatories.
- Grosses ~ \$449K/yr. PPO/FFS Only
- Stable income. Rent ~ \$5,500/month
- Asking \$265K (from \$350K)

San Francisco: Practice & Real Estate

- Entirely associate run office.
- Grosses ~ \$679K/yr. FFS Practice
- Real Estate: office ~ 1,931 sq.ft.
- 5 operatories. Close to Mission Bay

Upcoming Practice

San Jose:

- Shopping center
- Annual collections ~ \$600K

Riverside County (Southeastern):

- Collections \$1.7 Million
- Mostly DentiCal practice.
- Retail Center. 4 eq.ops + 1 plumbed.

Call Loc Pham, Broker 1-800-550-9228 for more information!

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Disclaimer - Advertised information may not be accurate or complete. Buyers need to verify all information during due diligence.

San Francisco GP with upside growth potential in beautiful Historic Building. Carroll & Company (650) 362-7004 CADRE 00922828.

Alameda General Dentistry Practice, 5 Ops., \$1,079,000+ Gross Collections, Listing Price: \$850,000 - (888)677-5855, MaddoxDentalPracticeSales.com

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BA#32 - Concord for Sale \$350,000 Real estate purchase option available. 2024 Collections \$621K. Rishi Salwan (888)8022340

CAMERON PARK/PLACERVILLE GP FOR SALE - 4 Ops, 4 Hyg. days/wk., Dentrix PMS, Digital X-ray Sensors, I/O Cameras, Reliable Production, Assoc Dentist. GR \$755K. HSDPT - Jay Harter 916-812-0500 - #CA4702 <https://dentalpracticetransitions.henryschein.com/listings/ca4702/>

CITRUS HEIGHTS: General Dentistry, Seller Retiring. 1,326 SF+700 SF storage. Collections \$977k+. REAL ESTATE ALSO AVAILABLE! Practice \$750k/Real Estate \$560k (RF-3052) DDSmatch/916.314.3020/shannon@ddsmatch.com

Fresno. Productions ~\$900K/year. 25+ years of goodwill. Strip mall. 6 operatories. Fair rent value. ~80% DentiCal & ~20% PPO. Call Loc, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

MOUNTAIN VIEW: Clinical Excellence with Streamlined Processes, Mountain View!~1,400 sf w/3 ops \$619K (DH-1636) WPS/800-641-4179

Fee For Service Dental office For Sale by owner. Santa Barbara, CA 4 operatories with space for a 5th. Over 1,000,000 in revenue for the past 10 years. 16 years of good will. Established patient base. Seller moving but associate willing to work 1-2 days for new owner. Contact David at sbdentaladvisor@yahoo.com for more info.

Gen Practice: 36 yrs of goodwill in Santa Maria. Located in a beautiful professional bldg. 2k sq ft, Adec ops in good cond. Ktch, private Dr. office, bathroom. 100% FFS, great team. 4 days hyg, approx 8 private NP/month. 4 ops, 5th fully plumbed op. Eaglesoft PMS. Computers in each op with add'l monitors for pt viewing. Digital X-ray, Trios scanner. The practice collected app \$700K. The seller could stay on to help with transition if buyer so desired. Send CV to: santamariagpdds@gmail.com

FOR SALE: Santa Maria Tenant-Occupied Dental Office \$685,000 – High-end, high-tech, beautiful medical building, equipment/furnishings available for \$145,950. info@integritypracticesales.com (855) 337-4337

EL DORADO HILLS/FOLSOM/GRANITE BAY AREA GP FOR SALE - 6 Ops + RE, 20+ Yrs. Goodwill, Softdent PMS, Digital, 8 Hyg. days/wk., 2024 GR \$1.1M. HSDPT - Jay Harter 916-812-0500 - #CA4628 <https://dentalpracticetransitions.henryschein.com/listings/ca4628/>

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Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

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BERKELEY DENTAL BUILDING Stand-alone 1,028 sq.ft. bungalow building with 4-ops. Located across from Alta Bates parking garage. Asking \$1M. Go to www.PPSsellsDDS.com to learn more.

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CARMICHAEL: Built for Your Future 2,200 sf w/5 ops \$719K (EH-1641) WPS/800-641-4179

ELK GROVE/S. SACRAMENTO GP FOR SALE - 6 Ops, Great Location, Newer Equipment, Eaglesoft PMS, 5 Hyg. days/wk., Great Stater Practice! 2025 GR \$370K. HSDPT - Jay Harter 916-812-0500 - #CA4731 <https://dentalpracticetransitions.henryschein.com/listings/ca4731/>

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New listings are being added monthly, please check website for updates.

Private Owner Opportunity

Northern California

Pleasanton General Dentistry Practice

3 Equipped Ops., 1 Plumbed Op.,
\$466,000+ Gross Collections
Listing Price: \$360,000

Alameda General Dentistry Practice

5 Ops., \$1,079,000+ Gross Collections
Listing Price: \$850,000

Southern California

DSO OPPORTUNITY

South Bay Large General Dentistry Practice
Inquire for Price and Details

DSO OPPORTUNITY

Victorville Ped. Dentistry Practice
Inquire for Price and Details

Featured Private Owner Opportunities

PRICE REDUCTION

Chino General Dentistry Practice
4 Ops., \$853,000+ Gross Collections,
Listing Price: \$725,000

PRICE REDUCTION

Irvine General Dentistry Practice
5 Ops., 1 Plumbed / Not Equipped
\$829,000+ Gross Collections
Listing Prices: \$690,000

PRICE REDUCTION

Whittier General Dentistry Practice
4 Ops., 1 Plumbed / Not Equipped
\$433,000+ Gross Collections
Listing Price: \$350,000

Irvine General Dentistry Practice (Shared Space)

4 Ops., \$892,000+ Gross Collections
Listing Price: \$750,000

Clairemont, San Diego General Dentistry Practice

4 Ops., \$1,245,000+ Gross Collections
Listing Price: \$1,246,000

Oceanside & San Diego Ortho. Practices

San Diego: 4 Ops.
Oceanside: 3 Ops.
\$724,700+ Gross Collections
Listing Price: \$550,000

San Diego Endo. Practice

5 Ops., 1 Plumbed / Not Equipped
\$1,324,000+ Gross Collections
Listing Price: \$900,000

Los Alamitos

General Dentistry Practice

8 Ops., \$672,000+ Gross Collections
Listing Price: \$600,000

Hemet General Dentistry Practice

7 Ops., 1 Plumbed / Not Equipped
\$797,000+ Gross Collections
Listing Price: \$395,000

Valencia General Dentistry Practice and Real Estate Property

7 Ops., \$970,268+ Gross Collections
Listing Price: Practice: \$875,000
Real Estate: Call for Price

COMING SOON

Pasadena Endo. Practice

8 Bay Area Ortho Practices

Lake Forest General Practice

San Clemente General Practice

SOLD

Valencia Ped. Dentistry Practice

Brea General Dentistry Practice

Orange County Perio. Practice

**Clairemont, San Diego
General Dentistry / Prosth. Practice**

Burbank General Dentistry Practice

Solana Beach General Dentistry Practice

Laguna Hills General Dentistry Practice

**North San Diego County General Dentistry
Practice**

Lake Forest General Dentistry Practice

Long Beach General Dentistry Practice

Tustin General Dentistry Practice

Fullerton General Dentistry Practice

Panorama City General Dentistry Practice

Newport Beach General Dentistry Practice

Mid-Wilshire General Dentistry Practice

Westwood General Dentistry Practice

**San Bernardino County
General Dentistry Practice**

Yolo County Oral Surgery Practice

San Clemente Ortho. Practice

Westminster Ortho. Practice

Huntington Beach General Dentistry Practice

Irvine General Dentistry Practice

San Diego Endo. Practice

499 Marina Blvd., #102
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WEST EL DORADO COUNTY: A turn-key opportunity built for efficiency, growth, and exceptional patient care in the heart of El Dorado! 1,982 sf w/5 ops \$595K (EH-1639) WPS/800-641-4179

NORTH SACRAMENTO AREA GP FOR SALE - 4 Ops+RE, 8 Hyg. days/wk. 2025 GR \$1.495M. HSDPT - Jay Harter 916-812-0500 - #CA4489 <https://dentalpracticetransitions.henryschein.com/listings/ca4489/>

PRICE REDUCED! North Santa Rosa Area General/Perio/OS Practice for \$650,000. Overhead 57%. Collections over 1.7 mil. Jose Virrueta @ (925)382-9525

FRESNO: Seller Retiring. 50 years Goodwill. Collected \$547k in 2024 on relaxed 3-day work week. 1,000 SF w/3 OPs. Multi-tenant building with atrium-like breezeway. \$252k (RF-3026) DDSmatch/916.314.3020/shannon@ddsmatch.com

Hemet General Dentistry Practice, 7 Ops., 1 Plumbed / Not Equipped, \$797,000+ Gross Collections, Listing Price: \$395,000 - (888)677-5855, MaddoxDentalPracticeSales.com



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REGISTRATION FEE

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OAKLAND - 6 Ops+RE, 1,995 sq. ft., Modern, Paperless, Dentrix PMS, CEREC, Move-in Ready! 2025 GR \$982K. HSDPT - Nicole Lena - 925-989-8118 - #CA4735 <https://dentalpracticetransitions.henryschein.com/listings/ca4735/>

GENERAL PRACTICE Seeking Associate with Opportunity to Purchase in Tehachapi, CA (Kern County). This GDP w/ long history of goodwill is apprx. 1436 sf with 4 plumbed operatories, Eaglesoft software PM. Refers most specialty care out which is an opportunity for the new Associate. This all-patient referral practice receives an astounding 405pts in 2024. The hygiene program boots 32% of the revenue. If you are interested in being part of a great team in a great community send your CV: tehachapiddds@gmail.com

endodontic practice for sale-Los Angeles Area new construction, 4op plumbed/3 fully equipped. Serious inquiries only. email: endo365500@gmail.com

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- Carmel-By-The-Sea GP | \$1.1M Revenue | 6 Ops | Expansion Potential
- San Jose | 5-Star Reputation | High-Tech | 4 Ops | Low Overhead
- Merced w/Real Estate Available | 25 years Goodwill | 4 Ops | Advanced Tech
- Pinole Endodontic, OMS, Implant | \$1.33M Revenue/\$906K Net | 4 Ops



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Prexion CBCT Large 13x15 volume with ceph arm. Great for airway, ortho, endo. 3 years left on warranty. Camarillo mike@camarillosmiles.com \$23500 obo

EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. Reduced \$295K (BG-1361) WPS/800-641-4179

Piezosurgical Unit. Includes 2 handpieces, 3 surgical tips, foot control and power cord. Text 412-657-4804

Bakersfield dental practice for sale with strong potential for the right buyer. Contact cal.dental.cpa@gmail.com for details today.

Practice Opportunity in Santa Rosa Why pay rent! GP practice with generations of goodwill for sale. 4 equipped ops, 2 add'l plumbed in a 1900 sq ft seller owned free-standing bldg also available for sale. Ample parking. 877K revenue on 4 day work week. Robust 30% of production hygiene program. All "Fee for Service". Dr will assist with transition if desired. The practice is located in a great community to live & practice dentistry. Contact santarosagpdds@gmail.com

PRACTICE FOR SALE: Reno NV area - General practice, 3 ops, dig. x-ray & pano, lab, etc. 40+ years in same location. Great visibility & well-established pt. base! Located on main road leading to rapidly-expanding Spanish Springs suburb. Great for someone relocating! (775)762-9810

Monterey GP & Building take over an established practice and eliminate lease concerns. Carroll & Company (650) 362-7004 CADRE 00922828.

BERKELEY / OAKLAND BORDER - Out of-Network! 2025 collected \$1.5M on 3-day week. Beautiful 5-op office, 6th available. Go to www.PPSsellsDDS.com to learn more.

FAIRFIELD: Black Friday Special! Gateway to Bay Area and Wine Country. ~3,600 sf w/6 ops. Plumbing for 6 add'l ops. \$495K (CW-1651) WPS/800-641-4179

Legal Tip - Sellers: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Union Sq SF office leasing 1-2 fully eq ops. Great views, modern, digital. Flex terms. No long lease & full overhead costs. Turnkey. Ideal GP/spec. vadim_s@comcast.net

RENO/TAHOE AREA GP FOR SALE - PRICE REDUCTION! 5 Ops, 4,000 sq. ft., Paperless, Steady Growth. 2024 GR \$956K. HSDPT - James Kelly - 602-909-0508 - #NV4487 <https://dentalpracticetransitions.henryschein.com/listings/nv4487/>

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Thomas Sudhijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

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Explore a Paso Robles practice sale opportunity and take the next step toward ownership. Email cal.dental.cpa@gmail.com to learn more.

NC#29 - Sacramento for Sale \$800,000. 100% associate-run office. 6 ops. 2025 Collections \$1.1M. Rishi Salwan (888)8022340

Fee For Service Dental office For Sale by owner. Santa Barbara, CA 4 operatories with space for a 5th. Over 1,000,000 in revenue for the past 10 years. 16 years of good will. Established patient base. Seller moving but associate willing to work 1-2 days for new owner. Contact David at sbdentaladvisor@yahoo.com for more info.

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NORTHERN CALIFORNIA

ANTIOCH - 6 Ops, Turnkey Dental Practice & Suite for Sale – Big City, Small Investment in Antioch! #CA4286 - Nicole Lena - 925-989-8118 **SOLD**

CAMERON PARK/PLACERVILLE - Reliable Patient Base GP practice with Existing Associate Dentist. Great for first or second Practice location! Commercial Real Estate Office Condo also available for purchase. No Delta Premier, 4 Ops, 4 days of Hygiene and collected \$755K in 2024! #CA4702 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4702/>

CASTRO VALLEY - Modern, well-established and highly profitable **Endo practice + RE**. 4 Ops, room for expansion, experienced staff and large referral base. 2025 GR \$1.4M. #CA4265 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4265/>

EL DORADO HILLS/FOLSOM/GRANITE BAY AREA - Highly Desirable GP Practice & Real Estate in a highly desirable city/community, in 6 Ops, 8 days of Hygiene and \$1.127M Collections! #CA4628 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4628/>

ELK GROVE AREA - High-end North Sacramento Area GP with beautiful Real Estate in 5 Ops, 8 days of Hygiene and collected \$1.37M in 2024! #CA4588 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4588/>

ELK GROVE/SOUTH SACRAMENTO AREA - NEW LISTING - Amazing 6 Op GP practice as a Starter or Second Location with Existing Part-Time Associate Dentist. Newer Dental Equipment including new 3D Conebeam/Pano, 5 days of Hygiene, and collected \$370K+ on an average 2.5 days per week of Dentist work in 2025! #CA4731 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4731/>

FREMONT - Established and highly profitable Endo practice. 4 fully equipped Ops, Prime location, experienced staff, large referral base with room for growth! 2025 GR \$1.4M. #CA4429 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4429/>

FREMONT/NEWARK - Thriving GP Practice in Fremont/Newark with 10 Ops, 1,649 sq. ft., Loyal Patient Base, Fine-art equipment, paperless, modern decor with welcoming atmosphere! 2024 GR \$1.07M. #CA4432 **SOLD**

GREATER STOCKTON METRO & SURROUNDING AREA - Dependable Stockton Area GP with very high "drive-by" traffic numbers, "Fee-for-Service" with no insurance limitations in 6 Ops, 8 days of Hygiene and collected \$1.4M in 2024! #CA4533 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4533/>

MODESTO AREA - Great Modesto Valley GP gem with beautiful location with 3 Ops, 3 days of hygiene and collections of \$591K in 2024! #CA4617 - Jay Harter - 916-812-0500 **SOLD**

GREATER MODESTO AREA - 7 Ops+RE, Dextrix PMS, Digital, 2025 GR \$589K, 18+ Yrs. Goodwill, Desirable Area. #CA2795 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca2795/>

MODESTO - Thriving GP Practice in Modesto-7 Ops, Modern, Digital X-ray in All Ops, CBCT, I/O Camera, Laser, Nitrous, etc. 2024 GR \$1.1M with Growth Potential! #CA4469 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4469/>

MODESTO - Exceptional well-established GP practice! 4 Ops, Digital X-rays, Paperless, Dextrix PMS, CBCT, IV system and loyal patient base. 2025 GR \$745K. #CA4580 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4580/>

NORTH SACRAMENTO AREA - NEW LISTING - High-end North Sacramento Area GP with Beautiful and Income-Producing Real Estate in 4 Ops, 8 days of Hygiene and Practice Collected \$1.495M in 2025. #CA4489 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca4489/>

OAKLAND - NEW LISTING - Turnkey GP Practice – Oakland Chinatown! Fully equipped, 6 Ops, 1,995 sq. ft. modern suite (RE available), Paperless, Dextrix PMS, A-dec chairs and equipment, CEREC, intraoral camera, and Zeiss microscope. Move-in ready with modern technology. 2025 GR \$982K. #CA4735 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4735/>

OAKLAND - SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2024 GR \$694K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398 - Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

OAKLAND PILL-HILL - Modern GP Practice with 4 Ops in 1,225 sq. ft., Dextrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3836/>

RICHMOND - GP, large and roomy 4 Ops, 1,561 sq. ft., GR close to \$1M. Family practice with 37+ years Goodwill. Conveniently located in a professional building with easy access from Highway 80! #CA4286 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4286/>

SACRAMENTO - \$1.1M Collections GP in perfect Sacramento Metro location for High Traffic. 5 Ops (all but 1 are RE) on 7 days/week Hygiene, with Seller multi-year Workback offered. #CA4459 - Jay Harter 916-812-0500 **SOLD**

SACRAMENTO/CARMICHAEL/FAIR OAKS AREA - Great Location and Patient Base 4 Op GP, 2025 GR \$587K, Real Estate, 3.5 days of Hygiene, and Room to Grow! #CA4300 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca4300/>

SAN FRANCISCO - Premier Modern Dental Facility for Sale & Real Estate – San Francisco's Mission Bay. Rare opportunity to acquire a state-of-the-art dental facility in one of San Francisco's most dynamic and high-traffic neighborhoods. #CA4637 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4637/>

SAN JOSE - Exceptional opportunity to acquire a well-established 4 Ops general dental practice in the heart of San Jose, CA. This boutique practice is known for providing high-quality comprehensive care with a strong emphasis on restorative, dental implants and cosmetic dentistry. #CA4522 - Nicole Lena - 925-989-8118 **SOLD**

SAN JOSE - NEW LISTING - Fantastic opportunity to own a well-established GP practice in the heart of downtown San Jose! 27 years Goodwill, 4 Ops, 1,200 sq. ft., A-dec equipment, Softdent PMS, Digital X-ray, CBCT, Scanner, Laser, I/O Camera, Paperless. #CA4704 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4704/>

SAN LEANDRO - GP 6 Ops Facility Only, 2,280 sq. ft., upgrades throughout, plenty of storage, Cerec Omnicam, Milling Unit, Ivoclar Oven, Sirona CBCT, Compaq copier, vac, washer/dryer, computer, furniture, etc. SELLER MOTIVATED! #CA4455 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4455/> **SOLD**

SAN MATEO - Rare opportunity, 10 Ops + RE, 42 years goodwill, Strong Patient Base, Turnkey, Dextrix PMS, Dexis Imaging, Digital Pan, Laser and 9 Hyg. days/wk. GR \$2.3M. #CA4403 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca4403/>

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SAN MATEO - Beautifully designed modern office with warm, boutique ambiance, 4 Ops, 3 fully equipped with A-dec in 1,150 sq. ft. with room to expand. Office runs on Dentrix PMS, Dexis Imaging, 3D Pan. #CA4521- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4521/>

SOLANO COUNTY AREA - Beautiful 8 Ops GP practice with 45+ Yrs. Goodwill, 3,800 sq. ft., Paperless, Dentrix PMS, Digital. 2024 GR \$1.535M. #CA3586 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listings/ca3586/>

TRACY - Well-established 8 Ops GP practice! Modern technology. 2024 GR \$1.6M. Digital X-ray, Loyal long-term patient base. 2024 GR 1.6M. #CA4486 - Nicole Lena - 925-989-8118

TRI-VALLEY AREA - NEW LISTING - Implant & Oral Surgery Practice for Sale - Highly Desirable Tri-Valley Area. Exceptional opportunity to acquire a well-established Implant & Oral Surgery practice located in the vibrant and rapidly growing Tri-Valley region. #CA4698 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4698/>

CENTRAL CALIFORNIA

GREATER MODESTO & SURROUNDING AREA - Successful \$1.8M Modesto area GP with super high-trainee. 6 Ops, 8 days of Hygiene and new equipment! #CA4657 - Jay Harter 916-812-0500

FRESNO METRO AREA - \$1.46M Collections in a high traffic Central CA metro city area with CAD/CAM, Coreplan. 6 Ops, 5 days a week of Hygiene in 6 Ops. #CA4240 - Jay Harter 916-812-0500

PASO ROBLES - Thriving well-established GP practice + RE. 4 Ops, Dentrix PMS, Paperless, Digital X-ray, Sensor, Laser, Intraoral Camera. Prime location with high visibility and easy access. 2024 GR \$1.2M. #CA4175 - Nicole Lena - 925-989-8118

MONTEREY AREA - Well-established 5 Op Prosthodontic practice, 2,445 sq. ft., Dentrix PMS, Dexis Digital X-ray, Intraoral Camera, Digital 3-D Pano, CEREC CAD/CAM, Laser. 2024 GR \$440K. Specialty-focused practice with a strong referral network and a loyal patient base. #CA4648 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listings/ca4648/>

SALINAS - Busy GP practice, 4 equipped Ops +1 plumbed, 50+ new patients per month, revenue \$600K+, digital, loyal patient base, high-demand area accepting Medi-Cal. #CA4554 - Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4554/>

SANTA BARBARA - COMING SOON - 4 Ops, Eaglesoft PMS, Scan-X, hygiene, all specialty referred out, 55% PPO and 45% FFS. Approx. \$600,000 collections. - Kaira Stewart - 949-220-6216

VISALIA - NEW LISTING - 4 Op GP Practice for sale in Visalia, CA. Stand alone Building with RE, room to expand, loyal pt base and strong growth potential. \$800K Revenue. #CA4771 - Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4771/>

SOUTHERN CALIFORNIA

BAKERSFIELD - Turnkey Modern General Practice and REAL ESTATE! 2024 GR \$1.28M. FFS/PPO/Medicaid. 4 ops. 1,280 sqft. 4 doctor & 4 hygiene days/wk. Dentrix. Pano. CBCT. iTero. #CA4498 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4498/>

CALABASAS - Great Location! FFS/PPO General Practice. 2024 GR \$710K. 6 Chairs. 2,200 sf with room to expand. 3 doctor & 3 hygiene days/wk. Dentrix. Pano. Digital XR. #CA4503 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4503/>

COSTA MESA - Pediatric/Ortho practice, 5 Ops, plumbed for nitrous. New modern design. Orthopano, Eagle Soft, Sirona Senors, 3 X-ray units, TVs in each op. Great opportunity to jump start a practice and skip the build-out! #CA4627 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4627/>

CULVER CITY - Beautiful Turnkey GP Practice! 2024 GR \$1.19M. 6 ops. 2,200 sf. 3.5 doctor & 4 hygiene days/wk. FFS/PPO. Dentrix. CBCT. iTero. Digital XR. #CA4523 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/CA4523>

ENCINO - Long-standing GP w/ sleep & pain medicine. 5 ops, fully digital, CBCT 3D, IOS, lasers. \$600K revenue, mostly FFS, growth potential! #CA4601 Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4601/>

LOS ANGELES - 8-Op GP Practice, \$1M Collections, established 35+ years with strong goodwill and 80% Hispanic patient base. Dentrix, Dexis, 2 compressors. Bilingual staff, 30 hrs./week, most specialties referred out. 25% PPO, 25% FFS, 50% Denti-Cal. Located in strip center with free parking & security. Great growth potential. #CA4250 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca4250/>

MORENO VALLEY - NEW LISTING - 4 Ops, PPO, Eagle Soft, Paperless, Schick Sensors, hygiene 3 days week, new flooring, new A/C unit. Strip center location. All specialty referred out. Over 38 years of goodwill. Amazing opportunity to grow! #CA4691 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4691/>

PALM DESERT ADJACENT AREA - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$941K, room to expand, all specialty referred out. Amazing cash flow! Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4382 - Kaira Stewart-949-220-6216

PALMDALE - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$941K room to expand, all specialty referred out. PPO/Cash. Always operated on 3 days/week. Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4289 - Kaira Stewart - 949-220-6216

PALMDALE - Long-standing, fully digital GP with loyal patient base. 7 ops, plumbed nitrous, CBCT & IOS in-use. \$925K revenue. #CA4600 Rebecca Brann - 310-266-9854 <https://dentalpracticetransitions.henryschein.com/listings/ca4600/>

PLAYA DEL REY - SELLER MOTIVATED! 30+ years goodwill. GR \$476K. FFS/PPO. 4 ops. Dentrix. Digital x-rays. 4 doctor and 3 Hygiene days/week. Most specialty work referred out. #CA4596 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4596/>

RANCHO CUCAMONGA - NEW LISTING - Rare opportunity to own the dental practice and condo! 1,440 sq. ft. with 3 ops + plumbing for 4th. PPO/Cash practice collecting \$200K/year. Eaglesoft PMS and digital X-ray included. 40+ years goodwill. Great for GP growth with low startup costs. #CA4773 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4773/>

SIMI VALLEY - 8 Op GP practice. 2024 GR \$1.34M. 30+ yrs goodwill. 100 sf. 8 doctor & 7.5 hygiene days/wk. FFS/PPO. Dentrix. CBCT. Digital XR. #CA4494 Ben Sapir - 310-596-0961

TEMECULA - NEW LISTING - High volume GP/Pediatric practice. GR over \$1.2M, 5 Ops plus additional plumbed. Long term staff, strong hygiene program, Open Dental PMS, Pano, most specialty referred out, long term associate willing to stay. Denti-cal, PPO, and Cash. Great opportunity for growth! #CA4663 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listings/ca4663/>



TORRANCE - GREAT LOCATION! 4 Ops with room to expand. 2024 GR \$1.07M. STRONG HYGIENE. Most specialty work referred. 3,000+ sq. ft. FFS. **SOLD** Dentrix, #CA4597 Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listings/ca4597/>

SAN DIEGO

BONITA/CHULA VISTA - GP practice for sale! Collected \$552K on just 2.5 doctor days/week with strong upside by adding days and services. 1,255 sq. ft. with 5 ops (4 equipped + 1 plumbed), iTero, cloud software, digital X-rays, paperless. Priced to sell: \$375K. #CA4370 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4370/>

CORONADO - Modern Coronado dental office: 5 ops (3 equipped), Paperless Dentrix Ascend, \$400K (2024) \$400K mid-2025, 3 days/week, strong growth potential. #CA4608 - Christy Conway - 619-889-6492

EL CAJON - Rare opportunity to own a 4,400 sq. ft. practice with 15 Ops and 44 years of goodwill. 2024 collections of \$1M, driven by Medicaid, HMO, and PPO. Open 5 days/week. Incredible potential for growth in a high-capacity setting. #CA4468 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4468/>

EL CAJON - High-performing El Cajon dental practice with real estate. Nearly \$1M collections, 6 ops, 30 bed goodwill. PPO/cash, Open Dental, new patients. Freestanding building with tenants. Seller retiring. Turnkey opportunity! #CA4502 - Christy Conway - 619-889-6492

ENCINITAS - Turnkey GP practice in a high-visibility shopping center with 4 Ops, modern buildout, Dentrix/Dexis, Pano, Laser, and Paperless systems. Collected \$423K in 2024, associate-run 3 days/week with 22 new patients/month with payer mix of FFS/PPO/HMO. Excellent growth potential in a desirable coastal location. #CA4674 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4674/>

ENCINITAS - 4-Op Coastal Practice, 25 years goodwill. 2024 GR \$375K; \$200K YTD. 47% FFS / 53% PPO. Hygiene days/week. All specialties in-house. Paperless, Open Dental, new patients. Fair lease. Great for first-time buyer or satellite. #CA4497 - Christy Conway - 619-889-6492

ESCONDIDO - Well-established 1,100 sq. ft. Escondido dental practice with 4 ops, digital X-rays, and paperless Dentrix. Collected \$511K in 2024 with 1,200 active patients and steady new patient growth. Turnkey opportunity. #CA4655 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4655/>

IMPERIAL - GREATER EL CENTRO AREA - NEW LISTING - Established GP practice, 6 equipped ops + 6 plumbed in 4,000 sq. ft., 15 years goodwill, \$518K 2025 collections, 500 active patients (PPO/FFS mix). Limited hours, strong growth potential. Seller-owned real estate not included purchase option possible. #CA4689 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4689/>

SAN DIEGO - NEW LISTING - High-cash-flow 4 Op GP practice in Scripps Ranch collecting \$1.288M with \$450K+ net cash flow. Fully paperless with CAD/CAM, laser, Dentrix, strong hygiene, 51% FFS, no Delta Premier, favorable rent, and excellent profitability. #CA4767 CA4689 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4767/>

SAN DIEGO - Two-Location Ortho Practice in San Diego County + Real Estate! Each office has 7 Ops, Digital Ceph/Pan Imaging, Intraoral Scanners, Paperless, OrthoTrac PMS. 2024 GR \$1.19M, YTD thru Sept \$891K. #CA4643 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4643/>

SAN DIEGO NORTRH COUNTY COASTAL - NEW LISTING - North County Coastal dental practice with \$1.54M 2025 collections, 8 hygiene days, 29 new patients monthly, 51% FFS mix, no Delta Premier, modern technology, and strong cash flow potential. #CA4775 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4775/>

SOUTH BAY SAN DIEGO - 3 Ops, 1,068 sq. ft., private suite, paperless, iTero scanner, PPO/Dental, low-overhead, associate-run, operating just 2 days a week, 2025 GR \$156k. #CA4166 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listings/ca4166/>

OUTSIDE OF CALIFORNIA

HONOLULU - 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi4054/>

HONOLULU - 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/Cash. #HI4055 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi4055/>

RENO/TAHOE AREA - PRICE REDUCTION! 5 fully equipped Ops, 4,000 sq. ft., 2024 GR \$956K, fully digital, Paperless, Dentrix PMS, Planmeca Scanner, Real Estate Available. #NV4487 - James Kelly - 602-909-0508 <https://dentalpracticetransitions.henryschein.com/listings/nv4487/>

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GREATER SACRAMENTO AREA: General practice with real estate! 2,000 sf w/4 OPs. Collections over \$1M. Seasoned Staff. Seller Retiring! Practice: \$810k Real Estate: \$590k (RF-3054) DDSmatch/916.314.3020/shannon@ddsmatch.com

GRASS VALLEY: Thrive in a Charming Sierra Foothills Community, Seller Motivated! ~1,200 sf w/3 ops. \$95K (GH-1635) WPS/800-641-4179

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Pleasanton General Dentistry Practice, 3 Ops., 1 Plumbed / Not Equipped, \$466,000+ Gross Collections, Listing Price: \$360,000 - (888)677-5855, MaddoxDentalPracticeSales.com

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BAY AREA

AG-1611 SAN FRANCISCO: Vibrant location on major San Francisco boulevard. Collected over \$800K last year. ~1,200 sf W/3 Ops **\$395K**

BN-1647 WALNUT CREEK: 1200+ Propy's looking for a New Home!. **MERGER OPPORTUNITY \$325K**

CC-1509 SANTA ROSA: Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. **\$199K**

CN-1477 SANTA ROSA: Practice & Real Estate in pristine building. ~1,000 sf w/3 OPs. **Reduced \$245K – Real Estate Available**

CN-1601 BENICIA: Own a thriving practice in a charming waterfront city—where success meets quality of life! ~3,200 sf w/4 OPs. **\$1.2M**

CW-1640 UPPER NAPA VALLEY: Crafted with Care, Rooted in Excellence. ~1,200 sf w/4 Ops **\$490K**

CH-1642 SANTA ROSA: Time-Honored Quality Dentistry. A Sonoma County Staple.. ~1,659 sf w/4 Ops **\$289K**

CW-1651 FAIRFIELD: Black Friday Special! Gateway to Bay Area and Wine Country. ~3,600 sf w/6 ops. Plumbing for 6 add'l ops. **\$495K**

CW-1655 FAIRFIELD: Corner Suite Office that's Primed for Growth/ ~1,500 sf w/3 ops. Plumbing for 2 add'l ops. **\$95K**

DN-1544 SUNNYVALE A well-established practice with a loyal patient base in a prime Silicon Valley location.

~1,281 sf w/ 4 ops **\$595K– Real Estate Available**

DN-1621 FREMONT: Carry forward a legacy of care in a high-traffic, high-potential location. ~1,265 sf w/ 3 ops **\$125K**

DW-1660 MOUNTAIN VIEW: Effortless Exposure Anchored by Major Retailers. ~1,100 sf w/4 ops **\$325K**

BAY AREA CONTINUED

DW-1661 Pleasanton: Modern Luxury with Timeless Beauty in Pleasanton. ~1,400 sf w/3 ops **\$385K**

DW-1663 SAN JOSE: Experienced team specializes in cosmetic and implant care! ~2118 sf w/4 ops **\$385K**

DW-1666 SAN JOSE: A Modern Dentist's Dream of Cutting-Edge Technology in Silicon Valley's. ~1,500 sf w/3 ops **\$625K**

EW-1658 ELK GROVE: Embrace Elk Grove: A Practice that Promotes Well-Being. ~1,500 sf w/3 ops **\$305K**

NORTHERN CALIFORNIA

EN-1627 YOLO COUNTY: Celebrating 31 years of excellence with loyal patients, full-scope care, and unbeatable downtown visibility.

~1,306 sf w/3 Ops **\$335K**

EH-1639 WEST EL DORADO COUNTY: A turn-key opportunity built for efficiency, growth, and exceptional patient care in the heart of El Dorado! 1,982 sf w/5 Ops **\$595K**



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NORTHERN CALIFORNIA CONTINUED

EH-1641 CARMICHAEL: Built for Your Future 2,200 sf w/5 Ops **\$719K – Real Estate Available**

EH-1649 DAVIS: The Gold Standard; \$1.14M Proven Performance & Real Estate. 1,350 sf w/5 Ops **\$700K– Real Estate Available**

EW-1634 PLACERVILLE: Prime location of Placer-ville: 5 ops., consistent growth, big potential! ~2,500 sf w/5 Ops **\$350K**

FG-1490 EUREKA: Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops **\$295K**

GH-1635 GRASS VALLEY: Thrive in a Charming Sierra Foothills Community, Seller Motivated! ~1,200sf w/3 ops **\$95K**

GN-1648 CHICO: Modern Practice. Relaxed Schedule. Desirable Northern California Community. ~1,782sf w/5 ops **\$275K – Real Estate Available**

HH-1654 QUINCY: Turnkey Dental Practice + Real Estate Opportunity ~1,792 sf w/3 ops **\$449K**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IN-1548 STOCKTON: A quality practice with a strong philosophy of treating patients like family. ~1,560 sf w/3 Ops **\$125K**

JG-1630 VISALIA: Annual profits surpass \$650K with strong growth trend. ~2,100sf w/5 Ops **\$838K**

KH-1653 COSTA MESA: LOVE WHERE YOU WORK!!! Prime Costa Mesa location! ~1,936 sf w/5 Ops. **\$950K**

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. **Reduced \$295K**

DG-1552 LOS ALTOS Perio: This spectacular Perio office has a motivated, educated patient base w/high dental IQ. ~2,040 sf w/7 Ops. **Reduced \$595K**

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Turkey dental office for sale or for lease in downtown Hayward. Matt.morales@colliers.com 4086033643

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Tax Tip: C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

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Legal Tip - Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

DAVIS: The Gold Standard; \$1.14M Proven Performance & Real Estate ~1,350 sf w/5 Ops. \$700K Real Estate Available (EH-1649) WPS/800-641-4179

TRI-VALLEY AREA IMPLANT & ORAL SURGERY FOR SALE - 4 Ops, 30+ Yrs. Goodwill, Strong Profitability, Robust Referral Network. GR \$844K. HSDPT - Nicole Lena - 925-989-8118 - #CA4698 <https://dentalpracticetransitions.henryschein.com/listings/ca4698/>

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BAY AREA

RF-3002/3003 SF North Bay (Oral Surgery x 2): Nicely designed. Two locations w/in 20 miles of each other. **\$1,241,715 for both practices– Real Estate Also Available at one of the locations**

RF-3010 CONCORD: 3 OP GP w/room for 1 add'l OP. 968 SF. Seller retiring! **Free-Standing Real Estate Also Available PR: \$220k RE: \$570k**

RF-3031 SANTA ROSA: Established 45 years. Seller Retiring. 2,000 SF w/4 OPs. Plumbed for 1 additional. Collecting about \$580k **\$375k**

RF-3042 FREMONT: General Dentistry. Seller Retiring. 1,593 sf/w5 OPs. **REAL ESTATE ALSO AVAILABLE! Practice: \$545k / Real Estate: \$920k**

RF-3044 VALLEJO: Well-Established General Practice in popular shopping center w/excellent visibility. 1,200 SF w/3 OPs. Primarily Denti-Cal. Seller Retiring **\$480k**

RF-3046 SANTA ROSA (Chart Sale): Seller retiring due to lease expiration. Well-established patients, ~ 80% PPO. **CALL FOR DETAILS!**

GREATER SACRAMENTO AREA

RF-3006 SACRAMENTO: 3 OP GP (w 4th OP for emergencies), located on Scripps Dr. **Real Estate Also Available PR: \$430k RE: \$200k**

RF-3014 ROCKLIN: Well-established, successful practice in prime shopping center location. 4 OP GP. 1,400 SF. Collected \$678k+ in 2023 **\$465k**

RF-3021 CARMICHAEL: 3 OP GP. Space Available for 3 add'l OPs. Seller Relocating - Established 36 years. Collecting \$600k+ **\$505k**

RF-3024 ROSEVILLE: Beautifully built-out 3 OP, 3-day work week GP Practice. Plumbed for 1 add'l OP. Seller Retiring. **Priced at only \$200k**

RF-3029 SACRAMENTO: General dentistry practice in shopping mall location. Est. 46 years. Seller retiring. 1,625 SF w/5 OPs. **\$595k**

GREATER SACRAMENTO AREA - CONTINUED

RF-3036 FAIR OAKS: Highly Successful GP. 1,782 SF w/6 OPs. 3 yr coll. avg \$1.7M. Seller retiring **\$1.62M**

RF-3040 AUBURN: Highly successful practice seeking successful, seasoned provider. 15 OPS, 7,173 SF. Collecting ~\$3M. Highly profitable. **\$2.49M**

RF-3049 SACRAMENTO: 1,397 SF, 4 OP General Practice collecting over \$771k. Turnkey office in desirable location. Seller Retiring **\$535k**

RF-3052 CITRUS HEIGHTS: General Dentistry, Seller Retiring. 1,326 SF + 700 SF onsite locked storage. Collections over \$977k! **REAL ESTATE ALSO AVAILABLE! Practice \$750k / Real Estate \$560k**

RF-3054 GREATER SACRAMENTO AREA: General dentistry practice with real estate! 2,000 sf w/4 OPs. Collections over \$1M. Seasoned Staff. Seller Retiring! **Practice: \$810k Real Estate: \$590k**

NORTH SACRAMENTO VALLEY & SHASTA CASCADE

RF-3045 CHICO: Well Established, 1,100 SF 4 OP General Dentistry practice collecting over \$700K on a 3-day work week. Seller Retiring **\$450k - PRICE NEGOTIABLE**

RF-3050 CHICO: Established over 40 years, Seller is retiring. General dentistry practice with 1,680 SF and 3 OPs, with plumbing for 1 add'l. Collections in 2024 of \$337K **\$160k - PRICE NEGOTIABLE**

CENTRAL VALLEY

RF-3025 MODESTO: Located at 2nd busiest intersection in Modesto. 1,780 SF w/5 OPs. Plumbed for 2 add'l. Seasoned Staff. 2024 collections of \$911k+ **\$680k**

RF-3026 FRESNO: Seller Retiring. 50 years Goodwill. Collected \$547k in 2024 on relaxed 3-day work week. 1,000 SF w/3 OPs. Multi-tenant building with atrium-like breezeway. **\$252k**

RF-3037 & RF-3038 MODESTO & OAKDALE: TWO General Dentistry Practices! Primarily Denti-Cal. Collections \$1.266M **ASKING \$940k for BOTH**



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CENTRAL VALLEY - CONTINUED

RF-3043 GREATER LODI AREA: Well-established, highly successful, 6 OP, 2,000 SF General Dentistry practice. On track to collect ~\$1M in 2025! Seller Relocating! **\$750k**

RF-3048 VISALIA (Oral Surgery): Rare Opportunity. Seller is retiring. 1,250 SF w/2 OPs. Established 47 years. Collecting ~\$331k on part-time work week. Long-Term, Seasoned Staff. **\$200k**

RF-3055 MERCED: General Dentistry. Estab ~ 40 years. 3,600 SF w/8 OPs. Plumbed for 1 add'l. 2025 Collections of \$1.98M. Practice **\$1.55M - REAL ESTATE ALSO AVAILABLE**

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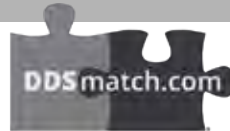
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**\$679K Collections in 2025 | Sale
Price: \$350K**

- 4 ops | 1,400 sq ft | PPO + Cash
- Established bread-and-butter general practice
- Owner works just 4 days/week
- Immediate production + strong growth potential
- Real estate purchase option available

→ Ideal for first-time buyer or expansion

BA #37 – Berkeley

**\$483K Collections in 2025 | Sale
Price: \$250K**

- 3 ops | 3,200 sq ft | Eaglesoft | PPO + Cash
- Seller owns and works in 1,000 sq ft with shared common areas
- Owner works 4 days/week, 1,000 active patients
- Immediate production + turnkey setup
- Modern equipment ~4 years old

→ Ideal for first-time buyer or expansion

NC #1 – Vacaville

**\$459K Collections in 2025 | Sale
Price: \$275,000**

- 2 ops | 1,008 sq ft | Cash + PPO + Denti-Cal
- Owner works 4 days/week
- Base rent \$2,407.83 includes water, garbage, parking
- Professional building with strong neighboring businesses
- Established patient base

→ Great entry for new owner

NC #18 – Woodland

**\$374K Collections in 2025 |
Sale Price: \$160,000**

- 6 ops | 1,700 sq ft | Cash + PPO and Denti Cal
- Owner works 3-4 days/week
- Ample space for efficiency and patient care
- Motivated seller

→ Great for buyers seeking growth and flexibility

NC #20 – Clovis

**\$458K Collections in 2025! |
Sale Price: \$170K**

- 3 ops | 500+ active patients
- Strong profitability and efficient layout
- Cash + PPO + Denti-Cal mix
- 2025 Net income \$230k!
- Immediate ROI opportunity

→ Excellent opportunity for income-focused buyer

NC #22 – Visalia

**\$766K Collections in 2024 |
Sale Price: \$350K**

- 8 ops | 2,397 sq ft | Mostly Cash + PPO
- Fully digitized modern office
- High UCR fee structure
- Efficient workflow
- Turnkey production

→ Ideal for growth-minded owner

NC #26 – Scotts Valley

**\$817K Collections in 2025 |
Sale Price: \$500,000**

- 5 ops | 1,620 sq ft | Fully digital | Cash only
- Serves 737 active patients
- Hygiene offered six days/week
- Well-established profitable practice

→ Ideal for turnkey ownership with steady revenue

NC #28 – Stockton

**\$453K Collections in 2024 |
Sale Price: \$270,000**

- 4 ops | 1,700 sq ft | Cash + PPO, Denti Cal and HMO
- Owner works 3 days/week
- Low rent \$1,600/mo
- Turnkey office with growth potential

→ Great for first-time buyer

NC #29 – Sacramento

**\$1.1M Collections in 2025 |
Sale Price: \$800,000**

- 6 ops | 2,400 sq ft | Dentrax | Cash + PPO and HMO
- 100% associate-run practice
- Hygiene 5 days/week
- High-visibility corner plaza

→ Turnkey, profitable, excellent growth potential

NC #32 – Fresno

**\$444K Collections in 2024 |
Sale Price: \$200,000**

- 4 ops | 1,500 sq ft | Dentrax | Cash + PPO, Denti Cal and HMO
- Owner works 4 days/week
- High-traffic strip mall location
- Fully digitized and turnkey

→ Ideal for new owner seeking flexibility

NC #33 – Madera

**\$552K Collections | Sale
Price: \$450,000**

- 8 ops (6 plumbed, 2 fully equipped) | 2,400 sq ft | Cash + PPO + Denti-Cal
- Owner works 4 days/week
- Busy shopping center with strong local traffic
- Turnkey, well-established practice

→ Great opportunity for buyer seeking prime location

NC #34 – Suisun City

**\$631K Collections | Sale
Price: \$505,000**

- 3 ops (3 plumbed, 3 equipped) | 1,300 sq ft | Cash + PPO
- Owner works 5 days/week
- Located in busy shopping center with strong local traffic
- Established practice since 2000 with 1,138 active patients

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6 operatories in a 3,000 sq. ft. suite located in **Paso Robles, CA** in a high-traffic shopping center with excellent visibility and ample parking. Updated in 2023, the practice now showcases modern equipment and a contemporary feel that enhances both workflow and patient experience. 50+ Years of Community Goodwill. Doctor works 4 days a week currently. The practice shows exceptional potential for growth with strong online reviews and consistent walk-in traffic! PPO & Fee for Service. 4,500 active patients with 45 new patients monthly. **Trailing 12 months Revenue of \$1,800,000**

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Editorial #1

CDA Show

Opinions Desired

Written by: Bruce Carter-Publisher

The CDA declined to grant me a badge for the May show in Anaheim because The Dental Trader doesn't publish editorials and wrote: "Our process for press registration requires proof of editorial content, such as articles including a byline with your name." I was gonna leave it at that however my wife (Italian from NYC and much smarter than I am) said, "You're the publisher, you can do whatever you want." She convinced me that after 45 years in the dental ad periodical business...I should try something new. So here it is, my first editorial.

I was barely old enough to buy a beer when I entered the dental profession way back in the very early 80s. DOS was state of the art in computers and your documents were printed on paper with holes to move it through the printer.



Back then the Anaheim show was one big party. The CDA had portable bartenders stationed between the adjoining exhibits floor halls, several companies and dental groups sponsored "courtesy lounges" in the Hilton & Marriott hotels next door and a major bar manufacturing company parked a huge RV in the lot that had an ongoing party going. Free booze and food flowed freely during the CDA show and it was a young single guy's dream show. The girls dressed up in tight dresses, stilettos and doctors danced from party to party in the hotel halls. The CDA show was the unofficial CLASS REUNION for the dentists who revelled with classmates from their dental school...of which in California there are many. Now back then there were only 10,000 dentists in So. California but the Anaheim convention center got packed! It was then a Fri-Sun event and once the clinics let the doctors out at midday, the aisles of the show became difficult to move through. You were forced to move at a toddler's pace among the dense crowd of people. The room got visibly warmer because of all the bodies and you'd get a dull headache due to the ambient noise created by so many conversations taking place. Those were the days. I was single, good looking, well dressed and on the prowl in what could only be described a target-rich environment with better odds of connecting than at a wedding reception. I loved the dental convention and it loved me back...both personally and in sales volume. And this was years before actually becoming an exhibitor.

Decades later the CDA removed the bartenders from show and replaced them with a substance abuse booth. The RV was apparently chased off the lot and the convention just felt different. Combined with things like competition from the internet, the collapse of the housing market and credit bubble burst in 2009 leading to huge bailouts for banks and massive reductions in production in dental offices...attendance at the Anaheim show declined. The event that attracted over 7200 dentists and many thousands of other attendees saw a steady trend of drops year after year. The fun factor was gone. Doctors turned to their computers for bargains that beat the "brick & mortar" exhibitor offerings on the tradeshow floor. A decade later Covid struck and the "Cyber CDA show" was a dismal failure. You don't see the endless courtesy lounges in the hotels anymore, the girls wear Skechers and scrubs, and for many doctors, it's not practical to attend on the Thursday (a vital production day for many practices) so the Thurs-Sat schedule hurt the convention even more. Subsequent shows struggled see a return to the old attendance numbers and still fall far short despite the fact there are more than double the number of dentists in practice here now. Then they dropped the No. Calif show from the schedule, jacked up the booth prices for the Anaheim show significantly and companies who exhibited for decades began dropping out.



When I asked the CDA staff why they pulled the bartenders from the tradeshow floors, I was told it was because exhibitors requested it. I don't buy it. A relaxed doctor is easier to sell and working a tradeshow in dress shoes eventually requires self-medication of the vodka- tonic variety. I've spoken to hundreds of exhibitors about this...they universally agree the show was better when the fun factor was uncorked.

What do you think? Should the CDA attempt to restore the show's former social status? Can it even be done? Are doctors who stopped going to the show likely to reconsider skipping it if the CDA can get it back to being the unofficial class reunion it once was? Should they return to the old Fri-Sun exhibit days? I invite you to share your thoughts on this with the CDA staff, their exhibitors at the show and with me as well. Email your opinion to bruce@thedentaltrader.com and I will publish anonymous comments we receive in response to this editorial in the May edition.

Disclaimer: The opinions expressed here are my own and based on my 45-year career in dentistry however, I am comprised of nearly 70% water, admit I am an imperfect being and I may be all wrong. I'm eager to hear the opinions of others.

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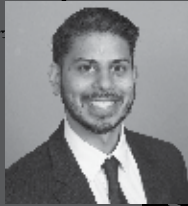
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4619 Los Gatos GP 40+ years of goodwill. Rare opportunity to acquire a well-established general dental practice in a highly sought-after Los Gatos neighborhood, offering the perfect blend of suburban calm and Silicon Valley convenience. Located in a charming building with a modern 1,500 sq. ft. office with 4 fully equipped ops. Serving approximately 1,500 active patients with 3 hygiene days and 4 doctor days per week, this diagnostic and preventive-focused practice provides a strong foundation with significant upside potential. Avg. Gross Receipts \$459K with adjusted net of \$147K. Asking \$315K.



4589 Monterey GP & Building Beautiful turnkey general practice offering 42+ years of goodwill. Take over an established practice & eliminate lease concerns by purchasing Owner/doctor's free-standing building. Parklike setting & well-designed office space. 2 fully equipped operatories, spacious reception desk, private office, lab & sterilization area—all ready for immediate patient care. Retiring seller works 2 doctor days per week, avg. gross receipts \$463K+ & adj net income of \$177K+. 300+ active patients, all fee-for-service or PPO. Owner/doctor is not in network with Delta Dental. Asking \$236K for the practice and \$995K for Bldg.



4594 Napa GP Become a part of the prestigious Napa Valley wine country and own your practice in a charming, small-town setting, surrounded by stunning natural beauty, rolling hills, and vineyards. Seller is offering a combined 50+ years of goodwill in a well-established practice. Beautifully appointed and spacious office in prime, well-traveled location, with several amenities nearby. 2024 Gross Receipts \$587K. This unique opportunity is offered at an asking price of \$295K.



4603 San Bruno GP A rare opportunity in San Mateo County. Conveniently located along a major corridor with strong visibility and easy access, this practice is in a gorgeous, modern, 1,200 s.f. office with 3 fully-equipped ops. It has approximately 1,375 active patients and continues steady growth, attracting 15-20 new patients per month. Avg. gross receipts \$950K+, with avg. net of \$400K+. Asking \$775K.



4606 San Francisco GP Long established practice in San Francisco's Sunset District. Seller offers a rare opportunity to practice in a high-density, multi-generational neighborhood known for strong patient loyalty. Well maintained, seller owned 1,250 sf facility with 3 fully equipped ops. This is a great location with street parking & steady foot & rail traffic. Avg. of 11 patients per day & 8 new patients per month with approximately 1,100 current active patients. Avg. Gross Receipts \$384K+ with adjusted net of \$171K+. Asking \$278K.

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4566 San Jose GP Well-established dental practice offering 56 years of goodwill. Located in San Jose's desirable Almaden Valley, this traditional family dental practice focused on restorative and preventative dentistry features 6 fully equipped ops. in charming 2,000 sq. ft. office. Loyal patient base. Approximately 1,975 active patients with 8-10 new patients per month. Exceptional hygiene production. Average gross receipts of \$834K+ with average adjusted net income of \$230K+, the practice is offered at \$600K. Seller is committed to ensuring a smooth transition.



4627 San Jose GP & Condo Established general dental practice in terrific North Valley area of San Jose within walking distance to Regional Medical Center. Located in the heart of SJ's medical corridor this opportunity offers a buyer the ability to purchase not just the practice, but a ground-floor dental condo as well. Approximately 1,500 active patients. Average gross receipts of approximately \$500K with average adjusted net income of \$240K. Asking price \$334K for the practice and \$373K for the real estate.



4630 San Jose Dental Facility Modern dental facility in an exceptional location with easy access to Hwy 85. Situated on a well-traveled thoroughfare in a professionally maintained dental building. The office features 4 fully equipped operatories within a spacious 1,692 sq. ft. layout, complete with new flooring and modern upgrades. An equipment inventory is available upon request. Space is currently occupied by a specialist with stable hygiene department and office staff. Asking \$55K.



4631 San Jose Dental Facility Gorgeous state-of-the-art facility located in immaculately maintained bldg on well traveled intersection off Capitol Expressway. Beautifully appointed 6 ops in 1,962 sq. ft. with lots of natural light and views of the eastern foothills. Terrific turn-key opportunity. Asking \$295K.



4635 San Jose Dental Facility Beautifully maintained 2,855 SF contemporary dental office featuring a welcoming reception area with modern finishes and coordinated décor. The office includes 7 fully equipped ops. with updated dental chairs, overhead lighting, mounted monitors, and X-ray systems, along with wood cabinetry and stone countertops. Located on a busy thoroughfare in a stable, neighborhood-serving retail corridor of the Evergreen district. Asking \$195K.



4600 San Rafael GP Located in well-maintained, professional building on major thoroughfare in a highly traveled area of San Rafael with EZ freeway access. GP dental office offering a combined 70+ years of goodwill with excellent opportunity for growth and stability. Three fully equipped ops in 1,281 sq. ft. office. 1,150 active patients. Very productive hygiene department generating 50%+ of the practice's revenue, creating great opportunity potential for Buyer to expand restorative and cosmetic services. Excellent online reviews and high patient retention combined with seasoned staff, make this a desirable turnkey opportunity. 2025 Gross Receipts \$676K+, with an adjusted net of \$286K+. Asking only \$295K. Seller motivated and will help for smooth transition.



4599 Marin County Ortho Exceptional dual-location orthodontic practice in Marin County, with two modern open-bay offices complementing one another seamlessly. Supported by a dedicated staff and a single orthodontist, this is a rare opportunity for a practitioner seeking to grow a substantial practice in two of the North Bay's most charming communities. Average Gross Receipts \$1.2M+ with average adjusted net of \$447K+. Seller willing to help for a smooth transition. Excellent opportunity for a motivated buyer. Asking \$644K.



4617 Contra Costa & Solano County Perios Exceptional opportunity to acquire one or both established Perio practices, strategically located in Contra Costa and Solano Counties, surrounded by a wealth of referral sources and poised for continued growth. Each practice operates independently with strong clinical teams, solid referral relationships, and consistent performance. Ideal for a strategic buyer looking to expand, or for an individual doctor ready to step into a high-income opportunity. Combined Gross Receipts well over \$1,000,000 with average net of \$469K. Transition support available. Combined asking price \$625K.

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6282 SONOMA COUNTY – “COMING UP” Owner purchased practice from PPS 20-years ago. Then, \$300K in cramped 3-ops. Today, \$1.64M with Available Profits \$500K+, spacious 6-op office, everything digital. Building available.

6281 WEST CONTRA COSTA COUNTY - “COMING UP” 2025 Collected \$1M+ with Available Profits of \$325K. 4.5-days of Hygiene. Sale includes condo.

6280 SANTA CLARA WEST VALLEY – “COMING UP” 2025's collected \$2.3M. Absentee Owner. Extremely profitable. 1,100 NPs. Value is in “what is not being done”. Essentially maintenance and restorations. Infrastructure here to realize unlimited upside.

6279 SANTA ROSA – Out-of-Network! 2025 collected \$1.2M with \$445K in Available Profits. 8-weeks off. 4-days of Hygiene. 5-ops, best location. Refers all specialty work. Highly regarded.

6278 BERKELEY DENTAL BUILDING Stand-alone 1,028 sq.ft. building with 4-ops. Well maintained and upgraded. Located across from Alta Bates parking garage. Asking \$1M.

6277 SACRAMENTO'S ARDEN ARCADE Sale includes signature building. 2025 collected \$755K. Specialty work referred. 4-days of hygiene. 5-ops, Pano alcove.

6276 BERKELEY / OAKLAND BORDER - Out of-Network! 2025 collected \$1.5M on 3-day week. Digital 5-op office, 6th available. All specialty work referred.

6275 CARMICHAEL 7-days of Hygiene. All specialty work referred. 2025 collected \$645K. 4-ops, 2-more available. Best location. Full Price \$150K.

6273 WALNUT CREEK AREA Extremely strong Dental DNA. 2025 again topped \$1M. Perfect opportunity for New Doc to place implants. 5-days of hygiene. 4-ops.

6272 SOUTH SANTA CLARA VALLEY 2025 collected \$1.268M, Available Profits \$815K. Total capital invested \$985K+. Best technology!

6271 CENTRAL CONTRA COSTA COUNTY 2025 collected \$2.5M, Available Profits \$750K. Underutilized facility. 291-OS referrals in 2025. Phenomenal location. Platform wants to do \$5M. Seller available to work-back. Tenancy secured for 30-years.

6270 SAN FRANCISCO'S VAN NESS AVENUE 2025 collected \$1.35M. Specialty work. Great location. 5-ops. Beautiful office.

6267 HUMBOLDT COUNTY'S ARCATA – Out-of-Network! Owner works 3.5-days. 2025 collected \$929K. Available Profits \$410K. Full Price \$175K.

6262 SACRAMENTO'S CITRUS HEIGHTS 2025 tracking \$1.4M with \$400K in Available Profits. Best technology. Package sale includes building.

6261 SAN FRANCISCO'S INNER RICHMOND - Out-of-Network! Owner works part-time. 2024 collected \$320K. 5-ops. Will spike immediately by extending hours. Full Price \$100K.

6255 HUMBOLDT COUNTY'S FORTUNA - Out-of-Network! 2025 collected \$620K. Staff is excited to welcome Successor. Unlimited upside. Full Price \$115K.



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