VOL. 22 NO. 5 • May '25 No. Calif. Edition

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com

THE Dental



(800)273-5033

www.ez2000dental.com <u>Call now for</u> <u>Free in-office Demo!</u>

- Generates new ADA
 Insurance Claim Form
- Free eClaims for 90 days
- Optional integrated Benefit Service by Trojan Prof. Svcs.
- Data conversions available from any software

CDA SPECIAL

EZ 2000 Dental Software Reg. \$3,395 Show Price \$995 *Not valid on prior purchase.



Buy, Sell or Trade all things Dental

See us at CDA Anaheim May 15 - 17, 2025 Booth 2512 * All New **Al** Interface *

THE FORCE MULTIPLIER FOR THE DENTAL OFFICE FRONT DESK

Trader

Half-Price Special Complete Digital System \$9,995



FREE ADS FOR DENTISTS

& STAFF!

AUTOMATION

ONLINE

FORMS

No Payment for 90 Days, One Dollar Buyout (OAC)

LEASE TO BUY \$ 243/- for 5 years No Money Down,

E-BLAST/ MARKETING

ONLINE

SCHEDULING

00.00

Regular Total \$19,990

SMART

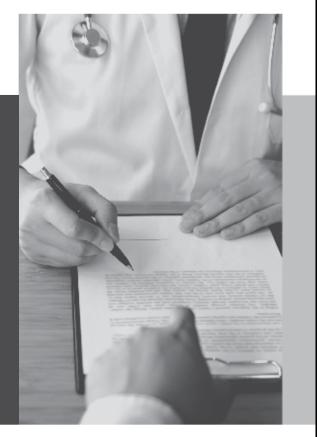
CHATBOT

EZ 2000 Plus Dental Software \$3395 | Dell i5 All-in-One PC (3 yr. on-site wty.) \$1295 MW HD IntraOral Camera \$650 | Mobile Cart \$695 | Backup System \$215 | Surge Protector \$35 Shipping & Handling \$225 | On-site Installation \$1195 | On-site Training: 2 Sessions \$2495 Clio Digital X-Ray Sensor (Adult size, with Sota Imaging Software, Sheaths, Rinn Positioners) \$8,995

WOODANDDELGADO

Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



#1 IN DENTAL TRANSITIONS NATIONWIDE



Jason P. Wood



Michael Maiolo

* * * * *



Our partners are devoted to supporting the dental community and our clients. We take a hands-on approach to ensure our clients are connected with the strongest team of professionals and understand the legal and business risks and issues attendant to the proposed course of action.



Patrick J. Wood. Of Counsel



Representation

More Sell-side representation of dentists to DSOs and Private Equity than any other firm in California.



Experience

Since 1984, Wood and Delgado has represented over 9.000 dentists with their business needs.



Results

Over the years we've helped dentists across the nation secure billions of dollars when selling their practices.

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

LET'S TALK. **S** 800-499-1474

www.dentalattorneys.com

<section-header><text><list-item><list-item>

Call for a FREE Consultation 💽 (949) 485-2011 (www.mydentistCPA.com

Dental Equip. 4 Sale: Provider/Assistant Chairs, Chairside Lamp, and Ortho Cabinet (Artisan Dentistry) (916) 452 - 2002

GENERAL DENTIST needed 4-5 days/wk for office in San Jose. Email CV/Resume to mdcdentaloffice@ gmail.com

FOR SALE: Dental/Medical good quality used charts 10cents each and brand new charts 35cents each. janatran1@yahoo.com

Antioch CA GP 250k Pan Ceph Cerec xray scan Decades of goodwill 370k collect '24 poss low interest loan Ken (916)3656790

WaveOne Gold Files 12 files/\$199 Original by Dentsply Sirona via Paypal. Free Shipping. TEXT Dr Ismail 562-968-4061

Parkell Integra ultrasonic scaler w/tips, self contained water supply, pickup in SF, \$625 text for pics, 415 425-1365

96 3M Pediatric Stainless Steel Crowns 2 of each size. \$ 225 Text me at 213-949-6151.

Salinas: 4 ops. with 1,709 sqft. \$380K 2024 Net. For Sale \$475,000 RISHI SALWAN 888 802 2340

Partnership Dispute? Don't litigate, Mediate! Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Torrance, CA Fully fixtured Dental Space-Gateway intersection- 6&5 stations- Motivated owner Flexible Terms- 310.709.0947

Seiler 3D Surgical Microscope. Only used 5 times, like new (1/2023). \$24,995 OBO (value \$40K). vincentm@ sirusdental.com

Retiring doctor offering GP in prime San Jose location. Carroll & Company (650) 362-7004 CADRE 00922828.

Nouvag Tcm ENDO motor with hand piece and foot control. 2 size heads. \$500. Electrosurgery unit, free. 510-410-3255

PACIFICA: Consistent 900k collections for 395k on the Coast. ~1,600 sf w/6 Ops \$395K (AH-1614) WPS/800-641-4179

Milpitas Dental \$50k, 1,007sq ft,3 operatories, Located on Milpitas Square commercial complex, Call 415-418-9547 e-mail poncianomelo@gmail.com

SANTA BARBARA COUNTY PRACT. & BLDG. – (5) op comput. G.P. & Free Stand. Bldg. 2024 Collect approx. \$900K on (4) days. Cash/PPO. D&M (818) 591.1401

FOR SALE: San Luis Obispo General Practice \$540,000 – 4-ops, \$650k rev/\$400k+ net, prime location, high-end, great reviews. info@integritypracticesales.com (855) 337-4337



FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #30 - (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seller retiring and is moving out of state. [SOLD

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ANTELOPE VALLEY - PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **SOLD**

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

.A. - KERN COUNTY LINE - G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV and 35 minutes from Bakersfield. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. VERY LIMITED COMPETITION. Seller retiring, but can stay on p.t. if buyers wishes. MAJOR **PRICE REDUCTION!**

SHERMAN OAKS - (5) op comput. G.P. (3) ops eqt'd with (2) additional plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO and No Denti-Cal. The office is Chartless & digital using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a (3½) day week. 2024 tracking even stronger. Generating 10-15 new pts./mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo., Ortho & Perio. Seller moving, but will assist w a smooth transition. SOLD

WEST COVINA - 3 op comput. GP. In a busy shop ctr. Digital x-rays and pano, PPO/Cash Only. NO HMO & NO DENTI<u>CAL.</u> 2023 Gross Collections \$415K on a part time schedule. Seller retiring.

WEST SAN FERNANDO VALLEY - Premier (4) op comput. G.P. offering Cosmetic & Preventative dentistry, custom made Aligners, Implants & Soft Tissue Laser treatment. Annual Gross Collect. \$800K+ on a (3) day wk. Low Overhead (55%) with a High Net Income (45%). Well equipped with (4) ops of Newer Eqt., Digital X-Rays and CBCT, Itero Scanner, Open S/W and is Paperless. Refers out Endo and O.S. & does little advertising. Can be expanded by advertising, adding more days, & keeping Endo and O.S. in house.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Camarillo, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- · Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing · Pre-Death and Disability Planning
- · Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF **PRACTICE BROKERS (NAPB)**



Paul Maimone Broker/Owner CA Broker #01172430

ORANGE COUNTY

No. ORANGE COUNTY - UPCOMING (9) op computerized G.P./ Specialty practice located in a Shop. Ctr. on a major thoroughfare with exposure/visibility/signage & foot traffic. Annual Collections \$1.2M+. CASH/PPO/HMO/Denti-Cal pts. Averaging (26) new pts/mos. Dentrix s/w and CBCT equipped.

ORANGE COUNTY BEACH TOWN – UPCOMING (3) op computerized G.P. located in a professional bldg. on a main thoroughfare. Annual Gross Collections \$450K to \$525K on a (3) day week. CASH/PPO only with NO HMO & NO DENTI-CAL. (3) days/wk of Hygiene. Refers out all specialty work and placing implants. Seller retiring, but will assist with an orderly transition. **NEW**

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

LAKE ELSINORE - 4 op computerized GP. 3 ops eqt'd/4th plumbed. Digital x-rays and pano, 40+ years of Goodwill, annual collections \$325K - \$350K on a part time schedule. PPO/Cash Only. NO HMO & NO DENTI-CAL. Low overhead. Seller refers out all specialties. Seller retiring. Priced to Sell! **SOLD**

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) - (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. SOLD

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

SANTA BARBARA COUNTY

SANTA BARBARA COUNTY PRACTICE & BUILDING - BE YOUR OWN LANDLORD! (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. 2023 Gross Collections of \$883K+ on a (4) day week. 2024 tracking similarly. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time if buyer wishes.

VENTURA COUNTY

SIMI VALLEY - Comput. G.P. located in a Shopping Center, with exposure, visibility and signage. (4) ops, digital x-rays, Soft Dent s/w, good eqt., 2024 Projected Gross Collect \$460K+ on a part time schedule with no advertising. Cash/Ins/PPO/HMO/Denti-Cal pt. base with 18 years of Goodwill. **SOLD**

UPCOMING PRACTICES FOR SALE

Bakersfield, Central Coast, Chula Vista, Corona, Cypress, El Cajon, Garden Grove, Huntington Beach, Kern County, Los Angeles, Mission Viejo, Newport Beach, Northridge, Norwalk, Oxnard, Pasadena, Riverside, Santa Ana, Tarzana, Valencia, Ventura, Westlake Village, West Hills, West L.A. & Yorba Linda

"The Personalized Service Dental Broker®"

P.O. Box #6681, Woodland Hills, CA. 91365 (866)425-1877 Outside So. CA or (818)591-1401 www.dmpractice.com

05/25

DIXON GP FOR SALE - 5 Ops, FFS, Room for Growth, 3.5 Days of Hygiene/Week, 2023 GR \$915K. HSDPT - Jay Harter 916-812-0500 - #CA4222 https:// dentalpracticetransitions.henryschein.com/listing/ ca4222/

Sacramento Dental Office \$327,000, Fully equipped, Three operatories with X ray units, Previously Endodontic Office ranga.pathak@norcalgold.com (916)201-9247 DRE01364897

FOR SALE - 2 STA Single Tooth Anesthesia WAND by Milestone, Like NEW \$1,299 OBO each, please email generay25@gmail.com

SAN FRANCISCO'S RICHMOND DISTRICT Out-of-Network! Long-time Owner works part-time. Patient rich. 2024 collected \$320K. 3-ops, 2-more plumbed. Great platform for Chinese Dentist. To learn more, go to www. PPSsellsDDS.com.

Brea General Dentistry Practice, 5 Ops., \$714,000+ Gross Collections, Listing Price: \$645,000 - (888)677-5855, MaddoxDentalPracticeSales.com

General practice dental office with 20 years of goodwill in Union City Ca.Aprox.1,200 square foot, 3 operatories, 2 more rooms plumbed, sterilization area and private office. the practice has Dentrix as the practice management software. Looking to find a wonderful, kind practicioner to purchase practice. The practice collected \$460K last year. Contact unioncitydmd@gmail.com

San Rafael GP offers an excellent opportunity for growth and stability. Carroll & Company (650) 362-7004 CADRE 00922828.

NEWPORT BEACH Sublease available. Super clean, beautiful Newport Center Med.building. 1-6 opps 2,000sq 1-5 days available. Part/full time call or email Mbarnes@mbarnes.occoxmail.com 949 698-2693

NATOMAS: Beautiful practice in growing Natomas area. ~1,667 sf w/5 ops. Price Reduced! \$675K (EG-1603) WPS/800-641-4179

Dental office for sale in San Jose,1020 sq ft, 3 open bay chairs,1 private room chair, pano/ceph, scanner. 60K,Contact 408-507-9576

Sub-lesse for Oral Surgeon. Ideal for a Board certified O.S. that needs an high end dental suite to work 1-5 days a week. Can negotiate terms. 949 698-2693 Newport Center, 92660



Focus More on Your Business. Let Us Handle Your Financing.

Enterprise Bank & Trust's Professional Practice Finance team has more than 50 years of collective experience in guiding practices through the loan process. We provide a flexible and customizable loan package that fits your business and we simplify the process to get the approved loans through as quickly as possible to meet your terms.

Learn more about our offerings for professional practices at enterprisebank.com/ppf



Howard Boles SVP, Director of Professional Practice Finance (626) 204-6626 hboles@enterprisebank.com

BANK & TRUST PROFESSIONAL PRACTICE FINANCE

Member FDIC

Visit us at CDA Booth 1053 in Anaheim

Talk to the Attorney at CDA!

I will be walking the floor at CDA on **Thursday & Friday, May 15th & 16th.** Text me at **805.895.1120** so we can meet in person to discuss your partnership, practice sales, leasing, corporate and tax questions, up to 20 minutes at no charge.



"picked up his own phone - talked to me for 20 minutes after I called him cold - super off the charts nice and helpful with my unusual situation - had advice and took the time to get me info for further research - many thanks"

Robert W. Olson, Jr., APC

Avvo® Review #201, February 6, 2025

888.963.1120

RWO@transdental.com

www.trans.dental

Dental Practice Sales & Purchases Partnerships, Property Purchases & Leases Corporations & Tax Planning Partnership & Practice Dispute Mediation

SACRAMENTO: GP in shopping mall location. Seller retiring. 1,625 SF w/5 OPs. \$595k (RF-3029) DDSmatch/916.314.3020/shannon@ddsmatch.com

"We have been using Keating Dental Lab since 2003. Their work has been consistent, reasonably priced, and a sheer joy to deliver to my patients. I have developed great relationships with their department heads and other team members. I can't imagine using anyone else." – Dennis Murphy. Contact us today and experience the "Keating Difference" - (800) 433-9833 or visit us online www.keatingdentallab.com.

ELK GROVE GP FOR SALE-3 Ops, 30+Yrs. Goodwill, Paperless, Digital, Dentrix PMS, 1,300 sq. ft., Loyal Patient Base! 2023 GR \$957K. HSDPT - Nicole Lena 925-989-8118 -#CA4287 https://dentalpracticetransitions.henryschein. com/listing/ca4287/

For Lease San Jose, CA. A beautifully remodeled 924 sq. ft. dental office with 3 large operatories well located in an excellent Medial-Dental building at 4860 Cherry Ave. Dental chairs and funiture available for sale. Possible future ownership. Please contact Wesley Yemoto @ 408.266.9957. wyemoto@aol.com

...dentaltrader.com

PREMIER SAN MARCOS COSMETIC PRACTICE for sale. Dentist retiring due to health reasons. 2024 Production: \$1.1M on 3d/wk. Excellent location and traffic flow, FFS + Delta Premier Only. Call for more information. 760-207-4578

Medical Billers and Back Office Staff Available From Synthesis Workforce Management Email: rfajardo@synthesissms.com

SAN JOSE: Upscale Willow Glen area with state-of-the-art equipment. ~1,930 sf w/3 ops, plumbed for a fourth, and space to expand to five. \$650K Real Estate Available (DH-1602) WPS/800-641-4179

Looking to reduce your taxes legally? Tired of overpaying? Then call a Dental CPA who helps dental practices lower their taxes. We are licensed CPA's located in California and certified tax coaches as well. We understand cost segregation for dental practices. Visit mydentistcpa. com or call 949-485-2011 and ask for Jerry.

LA.KERN COUNTY LINE – PRACT. & BLDG. (6) op G.P. & Free Stand. Bldg. Collect mid \$500K/yr. part-time. Cash/PPO. VERY LIMITED COMPETITION. MAJOR PRICE REDUCTION. D&M (818) 591.1401



Call Loc Pham, Broker (714) 550-7494 for more information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

Disclaimer - Advertised information may not be accurate or complete. Buyers need to verify all information during due diligence.

MADERA GP FOR SALE - 5 Ops Fresno/Madera area at \$760K Collections and 4 days of Hygiene, with Well-Located and Highly Desirable RE Available. HSDPT - Jay Harter 916-812-0500 - #CA4202 https:// dentalpracticetransitions.henryschein.com/listing/ ca4202/

MORGAN HILL OFFICE 3ops. 960sf. PPO&Cash Collection \$574k. Sale \$350k. Email: brian@ integritypracticesales.com

Partnership Dispute Resolution backed up with 30+ years of practice transition experience. Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Attn Dentists: You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$549 for 6 courses, 42 CA CEs –call 310-663-4055, visit www.xcelseminars.com or see Xcel Seminar's insert for details.

SAN JOSE: Experienced team specializes in cosmetic and implant care! ~2,118 SF W/4 OPS. \$525K (DG-1604) WPS/800-641-4179

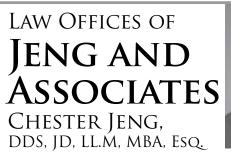
BENICIA: Established, trusted, and growing—your future starts here! ~1,200 sf w/3 Ops. \$415K (CC-1553) WPS/800641-4179

EUREKA - Satellite office collects 237K on 2 six hr days weekly. Turns down 3+ new pts daily 3 ops room for more 2400'+2400'basement Buy the building, get the practice FREE! HumboldtDentalPractice@gmail.com

FOR SALE: Stockton Dental Real Estate \$725,000 – 5-ops, equipment available (\$25,000), 1,900 SF, renovated in 2022. info@integritypracticesales.com (855) 337-4337

KERN COUNTY, CA. GENERAL PRACTICE for sale in TEHACHAPI with long history of goodwill. The 1436 sq ft suite located in a one-story shopping center. Eq w/4ops.Eaglesoft PMS, digital x-ray. Refers most specialties. This all patients referral receives an astounding 405 pts.in 2024. The hygiene program boost 32% of the practice revenue. It has a great team. Practice collected approx. \$700k on 4 days/week. Seller could stay on to help with transition if buyer so desires. Send CV to: tehachapidds@gmail.com

Seaside: 3 ops.1,000 sqft. Located in a Shopping Center. For Sale \$500,000 RISHI SALWAN 888 802 2340





SERVICES:

Dental Board Required Practice and Billing Monitoring, Incorporation, Dental Board Defense, Buy/Sell Agreements, Lease Reviews, Space Sharing Agreements, Insurance Audits, Practice Sales

MEMBER:

CA STATE BAR, NC STATE BAR, US FEDERAL COURTS, US FEDERAL TAX COURTS, CALIF. DENTAL LICENSURE

909-450-7158 Email: Chester@Jenglaw.com www.Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631 1440 North Harbor Blvd., Suite 900 Fullerton, Ca. 92835

CHICO: PRICE REDUCED! Thriving Practice in Family-Friendly Collegiate Town. ~1,740 sf W/4 OPS Price Reduced \$90K (GG-1576) WPS/800-641-4179

General Dental Practice for sale in Chula Vista, CA: Approximately 1216 s/f stand-alone office 3 operatories, 2 with x-ray units, 1 lab, 2 bathrooms and spacious reception room. Dentrix software on newer computers. We have 3 generations of loyal patients. Revenue \$750K, with 5 days of Hygiene and long standing dental team. The CRE is for sale. Please send CVs to chulavistadds@gmail.com

Focus more on your practice, not your banking—quick and simple loan approval process. Contact Howard Boles today @ hboles@enterprisebank.com / (626) 204-6626.

CDA SPECIAL: Only \$995.00 for Complete EZ 2000 Plus Dental Software with training and support. (Regular Price \$3,395. Data Conversions Available; Price Not Valid for Prior Purchase). See http://www.e2000dental. com for Video Demos and Interfaces, such as cClaims, Text Appt. Reminders, eRx, etc. Call 800-273-5033.

MAY 2025



Keating has been an integral part of my team the entire time. Thank you for the many years of providing amazing service and incredible results.

"

- Dr. Lee Frost

VISIT BOOTH #2322

We look forward to seeing all of you at CDA Anaheim!

800.433.9833

www.keatingdentallab.com







Scan QR code to win a **FREE Polishing Kit!**



MAY 2025

La Habra Practice & Real Estate. Productions ~ \$1.1+ Million. Seller wants to slow down. Mostly FFS/ PPO. Single standing building. Great Yelp reviews. Call Loc, BRE#0187578. (714) 550 -7494. https:// LCFpracticesales.com

West Covina General Dentistry Practice, 4 Ops., \$2,244,000+ Gross Collections, Listing Price: \$2,025,000 - (888)677-5855, MaddoxDentalPracticeSales.com

Priv. Prac. 4sale. Beaut. scenery, lots of outdoor activities. Luxury shopping and airport 45min away. 4ops, Cerec, dig. xrays, too many new patients to accomodate. 26 days hygiene/mo. Long term staff. Ins. and cash only. Owner very motivated. All offers considered! Serious inquiries only pls. Send email to tuuthdr@snowcrest.net

GREATER SACRAMENTO METRO/ELK GROVE AREA GP FOR SALE - 14 Ops + RE, 12 Hygiene Days, Newer Equipment, 2023 GR \$2.35M. HSDPT - Jay Harter 916-812-0500 - #CA4248 https://dentalpracticetransitions. henryschein.com/listing/ca4248/

CEREC Furnace Programat CS (Ivoclar Vivadent) + vacuum pump. Great condition. Just needs regular calibration. \$2,250 OBO. vincentm@sirusdental.com

New ADA 2024 Claim Form Mandatory; Effective 01-01-2024. Call (800) 273-5033 ASAP if your software does not produce this claim form; and consider switching to EZ 2000 Dental Software; We keep up with all the latest changes from the ADA.

NORTH SONOMA'S CLOVERDALE Annual revenues of \$300,000+. Perfect 2nd office for Santa Rosa Area GP or Specialist; ideal for Dentist wishing to move out of fast-land and exhale. Landmark building available. To learn more, go to www.PPSsellsDDS.com.

SANTA CLARA COUNTY Extraordinary opportunity for skilled clinician who aspires to own a Dominant Practice. Underutilized office with great expansion possibilities. 12-months ending February, collections totaled \$1.68 Million. Absentee Owner. Poised to do \$2.5+ Million. Perfect for truly ambitious & business-minded Dentist. To learn more, go to www.PPSsellsDDS.com.

FOR SALE: Bakersfield Multi-Specialty Practice \$505,000 – 5-ops, high-vis corner suite, high-quality equipment, turnkey with room to grow! info@integritypracticesales. com (855) 337-4337



www.thedentaltrader.com/online-ad-board/

San Jose: Nearby Medical Center. 3 ops. 900 sq ft. For Sale \$450,000. RISHI SALWAN 888 802 2340

For Sale: Luxury Mobile Dental Van – Mercedes-Benz Sprinter 2500 Revolutionize your business with this state-of-the-art mobile dental clinic, with only 975 miles driven! This custom-designed, luxury van is fully equipped offering unmatched convenience and a premium experience. Elegant cabinetry, LED lighting, and high-end finishes for a spa-like clinical environment. Serious inquiries only. Contact: Sara Email: saravq@yahoo.com Phone: 949-532-6243

Cupertino GP in highly desirable neighborhood. Stateof-the-art facility. Carroll & Company (650) 362-7004 CADRE 00922828.

San JOSE dental office 4 op 2 fully equiped 1600 sq ft.for sale \$60,000 located in medical dental building Real state available call 408-242-0057

SACRAMENTO: Stellar practice with consistent 5-star patient reviews. Condo for sale also. ~1,350 sf w/ 5 ops. \$545K Real Estate Available. (EG-1582) WPS/800-641-4179



We have 75 active listings across California including:

- San Pablo GP with \$496k TAKE HOME (must sell fast)
- High End Cosmetic in Studio City
- · Multi-Specialty in LA collecting \$2.9 million
- GP in Fresno offered for \$685k
- GP in Lancaster with \$910k TAKE HOME
- · Four GPs in Santa Maria
- · Four GPs in San Luis Obispo
- Mission Viejo GP offered at \$750k
- GP/Implant in San Diego offered \$485k

See all 75 of our listings here!





Plus, try out our FREE, INSTANT practice valuation calculator.

We would love to see you at CDA!

Call or text us at (855) 337-4337 to set up an appointment or just drop by booth #1727 to meet our team!



500 Series A-Dec dental chair system. NEW! (unpacked): A-Dec511B chair (black), A-Dec532 Trad. Delivery system, A-Dec551 Asst. Instrumentation, A-Dec572L Led light. Retail value \$50K. \$29,995 OBO. vincentm@ sirusdental.com

Discount Dental Plan for sale, Capable of operating in multiple states.Operates from an iPad.No employees needed, designed and tested by industry veteran, fully functional and tested web site includes provider sign up, member sign up, renewals and much more,includes custom web site, trademark and URL, \$200,000 in development cost, you get it all for only \$29,000. Ready to go 'live' immediately. Contact sparkledentalplan@ gmail.com or call 805.390.1571

Chula Vista General Dentistry Practice and Real Property, 5 Ops., \$535,000+ Gross Collections, Listing Price: \$467,358; Real Estate - \$1,300,000 - (888)677-5855, MaddoxDentalPracticeSales.com

PALM DESERT GP & Implant Practice Fee-for-Service FOR SALE. 4 Op's, iCat, Cerec, 2200 sq ft/lease. Contact: Brook (949)444-8316 MODESTO GP FOR SALE - Great Starter or Second Practice in Modesto Area: 5 Ops, 1.25 Days/Week Hygiene, \$405K Collections on 1 Dentist Day/Week. HSDPT - Jay Harter 916-812-0500 - #CA4340 https:// dentalpracticetransitions.henryschein.com/listing/ ca4340/

SAN FRANCISCO: GP in ICONIC SF Union Square location. 2,700 SF w/ 10 OPs. Beautiful, timeless, high-end buildout. Practice: \$545k Real Estate \$2.46M (RF-3030) DDSmatch/916.314.3020/shannon@ddsmatch.com

"My experience at Keating Dental Lab was absolutely awesome. The Keating Dental Lab team will always be with me. I have a new smile that never quits!" – Rudy Ruettiger. Contact us today and experience the "Keating Difference" - (800) 433-9833 or visit us online www. keatingdentallab.com.

CAPITOLA: Ideal beachside location with 7 operatories collecting over \$2 Million. ~2,934 sf w/7 Ops \$1.5M (DG-1615) WPS/800-641-4179

Monterey GP & Building in beautiful park like setting. Carroll & Company (650) 362-7004 CADRE 00922828.



CDA PRESENTS The Art and Science of Dentistry

Anaheim Convention Center

May 15-17, 2025

www.dentaltrader.com

CAVITRON TIPS 25K, USED, \$15.00 EACH CALL OR TXT 3108662729

MORGAN HILL OFFICE 3ops. 960sf. PPO&Cash Collection \$574k. Sale \$350k. Email: brian@ integritypracticesales.com

NORTH BAY ORTHO Designed to be efficient. On 84work days, 2024 collected \$580,000. Available Profits of \$290,000+. Was a start-up. Capital invested here exceeds \$290,000. Best technology. Great staff. To learn more, go to www.PPSsellsDDS.com. **Napa GP** Become a part of the prestigious Napa Valley wine country. Carroll & Company (650) 362-7004 CADRE 00922828.

Siskiyou County, Northern California - established general dental practice for sale. With 25+ years of community trust, it offers five operatories (expandable), 740 active patients, and significant growth potential. Located just over an hour from Redding, enjoy stunning Mount Shasta views and a vibrant community. Contact PTS: bailey@ professionaltransition.com or call 719.694.8320. Reference #CA21225.

MODESTO: Own a thriving practice in Central California with endless growth potential! ~ 1,500 sf w/5 Ops \$595K Real Estate Available (IN-1573) WPS/800-641-4179

FOR SALE: Studio City General Practice \$375,000 – PRIME LOCATION! Boutique-style, freestanding 3-op building, high-end, WILL GO FAST! info@integritypracticesales. com (855) 337-4337

PRACTICE & REAL ESTATE. Potential for growth-Dr. refers out all Endo, O.S., Ortho & Veneers. Retiring. 43 yrs goodwill. Beautiful 4 Op, 1720 SF stand alone bldg. with garden views. Private Dr's office. Digital X-rays. PPO/Private. 2024 coll. \$367K on a relaxed 3 day week. Practice \$50K. Real Estate \$400K. Negotiable. Listing has limited time availability-Dr. retiring soon. Hanford, CA. Text: 559-707-5733, email: dentdoctor@comcast.net

San JOSE dental office 4 op 2 fully equiped 1600 sq ft.for sale \$60,000 located in medical dental building Real state available call 408-242-0057

HUMBOLDT COUNTY'S FORTUNA Out-of- Network! Known as the garden area per pleasant weather. 2024 collected \$594,000. 4-days of Hygiene. All specialty work referred. 4-ops. Best location. To learn more, go to www. PPSsellsDDS.com.

Take their money...sell stuff you don't use and place a free ad in The Dental Trader. Stop storing it-turn it into cash. Used handpieces, a car, exercise equipt...anything. Just go to https://www.thedentaltrader.com/place-areader-ad/ and write a free ad.

BENICIA: Own a thriving practice in a charming waterfront city—where success meets quality of life! ~3,200 sf w/4 Ops. \$1.2M (CN-1601) WPS/800-641-4179

General Practice with long history of goodwill close to Annapolis Maryland. 2400 Square foot office with 6 operatories. Intra oral cameras in each operatory, CBCT, 5D & Lumina Itero and Dentrix software. Excellent hygiene program. Looking to find a wonderful, kind practitioner to purchase practice. Seller is willing to stay on to help with transition. The practice collected approximately 1.4M. Send CV to: millersvilledds@gmail.com

FAIR OAKS: Seller Retiring. Spacious 2,317 SF office w/5 OPs. Collecting \$935k+. Seasoned Staff \$700k (RF-3039) DDSmatch/916.314.3020/shannon@ddsmatch. com Legal Tip - Sellers: Does your non-competition agreement waive bond for injunctive relief? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Does your CPA truly understand your practice? While we can't do an onlay on tooth number 3, we know when your lab expenses are high. Call 949-485-2011 and ask for Jerry, or visit mydentistcpa.com.

RICHMOND GP FOR SALE - 4 Ops, 37+ Yrs. Goodwill, 1,561 sq. ft., Dentrix PMS, Digital, Prime Location! 2023 GR \$985K. HSDPT - Nicole Lena 925-989-8118 - #CA4286 https://dentalpracticetransitions.henryschein.com/ listing/ca4286/

Ellman Denti-Surg 90FFP electrosurgery unit w/tips, book, works great, pickup in SF, \$2,700, text for pics, 415 425-1365

EAST BAY: Ortho practice collected more than \$660k in 2022! ~890sf w/3 chairs Price Reduced \$350K (BG-1361) WPS/800-641-4179

KERN COUNTY, CA. GENERAL PRACTICE for sale in TEHACHAPI with long history of goodwill. The 1436 sq ft suite located in a one-story shopping center. Eq w/4ops. Eaglesoft PMS, digital x-ray. Refers most specialties. This all patients referral receives an astounding 405 pts.in 2024. The hygiene program boost 32% of the practice revenue. It has a great team. Practice collected approx. \$700k on 4 days/week. Seller could stay on to help with transition if buyer so desires. Send CV to: tehachapidds@gmail.com

2 Belmont Operatatory Chairs. Model BEL-20 X-Calibur. Contact cm2ridesorange@gmail.com for info and pics. \$200 each.

Northern CA - Shasta Cascade Region - General dental practice for sale. 4 ops with real estate available. FFS practice open 4 days per week. Collections of \$1.027M & EBITDA \$260k. Enjoy an ideal work-balance in the most beautiful part of the state. Contact PTS: bailey@ professionaltransition.com Ref#CA102523

Thomas Subbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

MENRY SCHEIN® DENTAL PRACTICE TRANSITIONS

Henry Schein PPT, Inc. – Broker #01233804

NORTHERN CALIFORNIA

ANTIOCH - GP Leasehold-Facility Only Practice. Great or Jun P for a FAST-START or office UPGR Pryour existing practice! #CA3939 - Nicole Lena - 925-989-8118

BERKELEY - REDUCED! NEW PRICE \$379,000!! A unique opportunity in the heart of sought after Berkeley! #CA3800 - Nicole Lena - 925-989-8118 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3800/

DIXON - NEW LISTING - Rarely Available Area GP in 5 Ops @ \$915K in 2023 with 3.5 Days of Hygiene/Week. #CA4222 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4222/

CASTRO VALLEY – Modern, well-established and highly profitable Endo practice + RE. 4 Ops, room for expansion, experienced staff and large referral base. 2024 GR \$1.18M. #CA4265 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca4265/

ELK GROVE - Beautiful turnkey GP practice! Loyal patient base, 30 Yrs. Goodwill with a solid reputation. Three (3) fully equipped Ops, affordable leased space with 1,300 sq. ft., paperless, Digital X-ray, Pan, I/O Camera and Dentrix PMS. # CA4287 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4287/

FOLSOM/EL DORADO HILLS AREA -\$786K 2023 Collection P with incredible Real Estate i Calification highly desirable location, 10 Crs, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500

FREMONT - NEW LISTING - Established and highly profitable Endo practice. 4 fully equipped Ops, Prime location, experienced staff, large referral base with room for growth! 2024 GR \$1.52M. #CA4429 - Nicole Lena - 925-989-8118 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4429/

FREMONT - Well-established 4 Ops GP practice with lovel of the base. 2023 GR \$1.1M, breat Gran tews in 1,222 sq. ft. #CA3966 - Nicele Lena - 925-989-8118

FREMONT/NEWARK - NEW LISTING - Thriving GP Practice in Fremont/Newark with 5 Ops, 1,400 sq. ft., Loyal Patient Base, State-of-the-art equipment, paperless, modern décor with welcoming atmosphere! 2024 GR \$1.07M. #CA4432 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4432/ **GREATER AUBURN & NORTHERN FOOTHILL AREA -** Back on the Market: Price Reduced by Over \$100K! Well-Established GP practice in a highly desirable area, 1,350 sq. tt. 4 Ops, 60+ Yrs. Goodwill. GR \$690K Collections. #CA2809 - Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca2809/

GREATER LAKE TAHOE & TRUCKEE AREA - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca3629/

GREATER SACRAMENTO METRO/ELK GROVE AREA - Incredible 14 Op \$2.22M Collections South Sac / Elk Grove area GP with 12 days of Hygiene and RE investment (4-Tenant property complex) also available, with Associate Drs. in place. #CA4248 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4248/

MADERA - 5 Ops Fresno/Madera area at \$825K Collections and 4 days of Hygiene, with Well-Located and Highly Desirable RE Available. #CA4202 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4202/

MODESTO - NEW LISTING - Great Starter or Second Practice in Modesto Area: 5 Ops, 1.25 Days/Week Hygiene, \$405K Collections on 1 Dentist Day/Week. #CA4340 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca4340/

MOUNTAIN VIEW - Well-established 4 Ops GP practice, 1,100 eq. ft., 2023 GR \$842K, Softdent Crister PMS, Intraoral Camera, Laser, 500 - 50 Pano, CT Scan, Trios 4 IOS. #CA4095 - Nicole Lena - 925-989-8118

OAKLAND - SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2023 GR \$839K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 http://dentalpracticetransitions.henryschein. com/listing/CA3398/

OAKLAND PILL-HILL - Modern GP Practice with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3836/

CALL OR VISIT TODAY: 888-685-8100 www.henryscheindpt.com

PRACTICE SALES • PARTNERSHIPS

SACRAMENTO/CARMICHAEL/FAIR OAKS AREA - NEW LISTING - Great Location & Patient Base 4 Op GP \$586K Collections with Real Estate, 3.5 days of Hygiene, and Room to Grow. #CA4300 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4300/

SAN FRANCISCO - 5 Ops Cosmetic practice, 2,000 sq. ft., Dentrix PMS, Digital X-ray, 3D Pan, Intraoral Camera, Laser, 2023 GR \$1.3M. #CA3712 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3712/

SAN MATEO - NEW LISTING - Rare opportunity, 10 Ops + RE, 42 years goodwill, Strong Patient Base, Turnkey, Dentrix PMS, Dexis Imaging, Digital Pan, Laser and 9 Hyg. days/wk. GR \$2.3M. #CA4403 - Nicole Lena - 925-989-8118 <u>https:// dentalpracticetransitions.henryschein.com/</u> listing/ca4403/

RED BLUFF/CHICO/GRIDLEY AREA - High-end GP in highly desirable area, 7 Ops, Dentrix, Cone Beam \$1.185M 2023 Collections. #CA3465 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3465/

REDDING/RED BLUFF - NEW LISTING -GP with 4 Ops, 22+years Goodwill, expansion opportunities, 4 days hygiene, \$649K 2023 Collections. Real Estate also available for purchase! #CA4266 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4266/

REDDING/RED BLUFF/SHASTA COUNTY - NEW LISTING - \$1.73M 2024 Collections GP Practice with Real Estate available, 6 Ops, Hi Tech (Dentrix, CEREC, 3D Conebeam), Seller to work back 3 to 5 years. #CA3790 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca3790/

RICHMOND - NEW LISTING - GP, large and roomy 4 Ops, 1,561 sq. ft., GR close to \$1M. Family practice with 37+ years Goodwill. Conveniently located in a professional building with easy access from Highway 80! #CA4286 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4286/

SOLANO COUNTY AREA - Beautiful 8 Ops GP practice with 45+ Yrs. Goodwill, 3,800 sq. tt., Paperless, Dentrix PMS, Digital. 2024 GR \$1.535M.#CA3586 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3586/

DENTAL PRACTICE BROKERAGE Making your transition a reality.

VALUATIONS/APPRAISALS • A

SAN JOSE - Spacious 7 Ops GP Practice, 2,296 sq. ft., fully digital, paperless, Eaglesoft PMS, Digital X-ray, Intraoral Camera, iTero Scanner, 5 Hygiene days. YTD 2024 GR \$1.1M. #CA4053 - Jaci Hardison - 714-318-4911 <u>https://dentalpracticetransitions.henryschein.com/listing/ca4053/</u>

SAN JOSE - GP practice, 40 Yrs. Goodwill, Practiceworks PMS, Digital X-ray, 1,100 sq. ft., 4 equipped Ops + one plumbed. #CA3644-Nicole Lena - 925-989-8118 <u>https:// dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3644/</u>

SAN JOSE - Price Reduced! 4 Ops GP Practice, 1,200 sg. 0.3 GR \$610K on a 3-day work **S** Decialty is referred. #CA3804 - Nicole Lena - 925-989-8118

SAN JOSE - Opportunity, General Practice with over 30 years of bar of in the heart of Silicon Valley! **#Store** Nicole Lena - 925-989-8118

SAN JOSE BLOSSOM HILL AREA - 4 equipped Ops, 2 plumbed, CBCT, I/O Camera, Laser, 3,000 sq. ft., Dentrix PMS. 2023 GR \$1.27M. #CA3984- Nicole Lena - 925-989-8118 https://dentalpracticetransitions. henryschein.com/listing/ca3984/

SILICON VALLEY - Opportunity!!!! High Production GP, Oral Surger Perio Specialty Practice located G (1) - Sirable, Affluent Community! #CA 52 - Nicole Lena - 925-989-8118

SONOMA COUNTY - 4 Ops GP Practice, 37 Yrs. Goodwill, 1,386 sq. ft., (with room to expand). Paperless, Dentrix PMS. #CA3726 - Nicole Lena - 925-989-8118 <u>https:// dentalpracticetransitions.henryschein.com/ listing/ca3726/</u>

VACAVILLE - Very loyal patient base 4 Op GP practice, 2023 C 4 D K and 3 days of hygiene. #CAS C Jay Harter 916-812-0500

VALLEJO - Established dental practice is an excellent opportunity for a dentist seeking to step into a successful practice. #CA3987-Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3987/</u>

VALLEY SPRINGS/SAN ANDREAS/ SONORA AREA - NEW LISTING -Nice California Foothills GP with 4 Ops, Paperless Digital, 5 days week/hygiene, \$805K Collections and Seller would work back. #CA4335 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca4335/

ASSOCIATESHIPS • CC

WATSONVILLE - Seller Motivated! Absolutely Beautiful & Dicious General Practice with or 33 and 6 Goodwill in the heart of Waternville. #CA3648 - Nicole Lena - 925-989-8118

CENTRAL CALIFORNIA

FRESNO METRO/CENTRAL CA VALLEY AREA - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3930/

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter - 916-812-0500 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca2795/</u>

GREATER SACRAMENTO METRO AREA - Rare Ortho Opportunity in highly desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3450/

PASO ROBLES - General dental practice located in the beautiful wine country of Paso Robles! With a prime downtown location surrounded by historic Victorian homes! #CA4175 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4175/

PORTERVILLE - Established GP practice + RE. 4 Ops, Digital, 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2023 GR \$662K. #CA3618 - Kaira Stewart - 949-220-6216 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3618/</u>

SACRAMENTO DOWNTOWN/ MIDTOWN AREA - Lo 50%) Overhead GP did \$754K (19 Jan 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500

VISALIA / TULARE / HANFORD AREA - \$1.367M 2023 Collections GP Practice in great location, Great Detection (Eaglesoft, CEREC, iTero), Eller to assist in transition. #CA3791 - Jay Harter 916-812-0500

CONTINUING EDUCATION

Come visit us at the

Anaheim CDA Convention

Booth #2233

SOUTHERN CALIFORNIA

ANAHEIM - 3 Ops+RE! Open 3 days a week with 1 hygiene day. All Services referred out! Digital X-ray, biolase, Panorex. Great opportunity! #CA4107 -Kaira Stewart- 949-220-6216 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4107/

ENCINO - 4 Op GP practice. 2023 GR \$980K, 2024 projected GR \$1.1M. 40+ yrs. Goodwill. 1,250 sc 54 Potor & 6 hygiene days/wk. FFS/FS Digresoft. Most specialty referred out. #CA4255 - Ben Sapir - 310-596-0961

LOS ANGELES - 8 Ops, GP Practice, Collections around \$1M, Dentrix, Dexis, 2 compressors. 80% Hispanic with bilingual staff. Most specialty referred out. #CA4250 - Kaira Stewart - 949-220-6216 <u>https:// dentalpracticetransitions.henryschein.com/</u> listing/ca4250/

HEMET - High tech GP Practice, 30+ Yrs. Goodwill, 8 Ops 2,600 sq. ft., Eaglesoft, CBCT, Digital Creevinning, CEREC, Paperless with Soughene days. 2023 GR \$1.7M. Owning real estate is possibility! #CA4093 - Kaira Stewart - 949-220-6216

MANHATTAN BEACH - 3 Ops Perio Practice, 1,142 sq. ft. Paperless, Perio, Rayscan Cone Beam, digital x-rev. (11) as Edation, PPO and FFS. Hygiene 2 db/s month. #CA3694 - Kaira Stewart - 949-220-6216

MONTCLAIR - NEW LISTING - 6 ops, Dentrix, Solea Laser, Medit scanner, Paperless. All services referred out. Great opportunity as seller was disabled in an accident and needs to sell asap. Best offer needed! Collections are \$375,000 YTD. #CA4262 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca4262/

ORANGE COUNTY - 2 high producing Orange County practice for sale! Total collections \$3.94. Exploritions have been remodeled with Smodern look. #CA4154 -Kaira Stewart - 949-220-6216

ORANGE COUNTY - GP, 4 Ops, 37 Yrs. Goodwill, 2023 GR \$448K, 1,472 sq. ft., robust hygiene program, Easy Dental PMS, FFS/PPOCOUNTY referred out. #CA4061 - Kast Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca4061/

HENRY SCHEIN®

PALM DESERT ADJACENT AREA - NEW *LISTING* - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$941K, room to expand, all specialty referred out. PPO/ Cash. Amazing cash flow! Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4289 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca4382/

PALMDALE - NEW LISTING - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$876K, room to expand, all specialty referred out. PPO/Cash. Always operated on 3 days a week. Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4289 - Kaira Stewart - 949-220-6216 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4289/

SAN FERNANDO VALLEY - Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/ FFS, 60+ Yrs. Goc 3 GR \$945k, 8 doctor and 7. Scheme days. Dentrix and digital x-rays. #CA4089 - Ben Sapir - 310-596-0961

SAN FERNANDO VALLEY - Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/ FFS, 60+ Yrs. Goo 23 GR \$945k, 8 doctor and 7. So bene days. Dentrix and digital x-rays. #CA4090 - Ben Sapir - 310-596-0961

SOUTH BAY LOS ANGELES - 3 Op + RE, Single story suite, Great visibility, 4 doctor & 2 hygiene days/wk. Strong growth potential. Eaglesoft. 2023 GR \$235K. #CA4130 - Ben Sapir - 310-596-0961 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4130/

SAN FERNANDO VALLEY - Amazing multispecialty FFS/PPO, 2023 GR \$3.74M, strong staff, patient base, paperless, Eaglesoft PMS, 8,000 sq. ft. with 23 Ops/chairs used for all specialties. #CA3427 Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3427/

SAN DIEGO

BONITA/CHULA VISTA - NEW LISTING - Thriving modern GP practice, 4 Ops, 30 Yrs. Goodwill, 8 hygiene days, 1,152 sq. ft, Paperless, Dentrix PMS, strong cash flow with excellent growth potential! 2024 GR \$1.2M. #CA4322 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein. com/listing/ca4322/ BONITA/CHULA VISTA - NEW LISTING - GP practice, 2024 GR \$543K while operating just 2.5 days per week. 1,255 sq. ft., 5 Ops (4 equipped), modern technology, iTero scanner, Oryx cloud-based PMS, paperless, most specialty procedures referred out, significant growth potential! #CA4370 - Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4370/

EL CAJON - Modern 4 Op GP practice, 1,870 sq. ft., 2023 GR \$960k, \$778k through September 2024. 1,200 active patients, 14 new patients per month, 7 hygiene days, 57% FFS / 43% PPO payor mix. #CA4228 - Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4228/

LA MESA - NEW LISTING - Own a freestanding dental building on a high-visibility corner lot with private parking. Established 60 years, 3 ops (room for 4), \$807K collections, 1,198 patients. Real estate available. #CA4388 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein. com/listing/ca4388/

NORTH COUNTY SAN DIEGO - 4 Ops, 1,467 sq. ft., Digital Impression Scanner, Intraoral Camera, 12 repatients/mo. FFS/ PPO, 3 hygien ct vs the nost specialty work referred out. 2004 mrough June \$331K, 2023 GR \$595K. #CA4174 - Christy Conway - 619-889-6492

SOUTH BAY SAN DIEGO - 3 Ops, 1,068 sq. ft., private suite, paperless, iTero scanner, PPO/Dentical, low-overhead, associate-run, operating just 2 days a week, 2023 GR \$542k. #CA4166 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein. com/listing/ca4166/

OUTSIDE OF CALIFORNIA

HONOLULU - 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 -Christy Conway - 619-889-6492 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/hi4054/</u>

HONOLULU - 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/Cash. #HI4055 - Christy Conway - 619-889-6492 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/hi4055/</u>

HONOLULU - Thriving FFS GP practice, 1,250 sq. ft., 3 Ops, 39 Yrs. Goodwill, 2024 GR \$822k. Selling Doctor can stay. #HI3680 - Christy Conway - 619-889-6492 <u>https:// dentalpracticetransitions.henryschein.com/</u> <u>listing/hi3680/</u>

www.henryscheindpt.com Buy it! Sell it!! Trade it!!!

Contact one of our experienced Transition Consultants

Rebecca Brann Northern Los Angeles Lic. #02251860 (310) 266-9854 18 Years in business



Christy Conway Southern CA Lic. #02143744 (619) 889-6492 18 Years in business



Jaci Hardison Southern CA Lic. #01927713 (714) 318-4911 31 Years in Business



Jay Harter Northern CA Lic. #01008086 (916) 812-0500 20 Years in Business



Nicole Lena Northern CA Lic. #01923708 (925) 989-8118 20 Years in Business



Dr. Ben Sapir Southern CA Lic. #02126473 (310) 596-0961 13 years in business



Kaira Stewart Southern CA Lic. #01398798 (949) 220-6216 15 Years in business



CALL OR VISIT TODAY: 888-685-8100 www.henryscheindpt.com

Henry Schein PPT, Inc. – Broker #01233804

MOUNTAIN VIEW Motivated seller in Mountain View, Priced to sell! ~ 900SF w/3 Ops \$333K (DG-1618) WPS/800-641-4179

GENERAL DENTIST needed 4-5 days/wk for office in San Jose. Email CV/Resume to mdcdentaloffice@gmail. com

N202 Chemetron manifold/gauges/hoses for parts only \$180 and tank cart \$85 drtamra@sbcglobal.net

Dental office to rent1-2 days a week in 3300 webster heart of pill hill OAKLAND 5 ops fully equiped Call 9492000600 Dr M

WEST SAN FERNANDO VALLEY – PREMIER (4) op comput. G. P. offering Cosmetic & Preventative dentistry, Aligners, Implants, & Soft Tissue Laser treatments. Annual Gross Collect. \$800K+ on a (3) day wk. Low overhead. Easily expanded. D&M (818) 591.1401

Marus 1690 MaxStar Chair, Belmont delivery system and light. Excellent Condition \$2900 drtamra@sbcglobal.net

Silicon Valley Dental Office. 1150sqft. 5ops includes dental chairs. Serves Palo Alto, Atherton, Redwood City, Menlo Park. Great for GP or Ortho. 415-722-3447

Redwood City Practice for SALE! 3 ops. Great location & price. Retiring! Email luis.meza@earthlink.net Call (650)365-7217

FOR SALE: San Pablo General Practice \$449,000 – 4-ops, \$472k net on part-time schedule, busy shopping center, high-tech. info@integritypracticesales.com (855) 337-4337

Sacramento/Carmichael. GP Practice for sale(real estate available). 19 years of goodwill. 2024 collection 1,299M. 5ops, Dentrix software, digital x-ray, iTero scanner, CBCT. 2 days Associate dentist and Hygienist. PPO/FFS patients. 2,120 sq. feet unit in a condominium. Dentist is relocating. (916)607-8374. Carmichaeldentalpractice@gmail.com

SACRAMENTO/CARMICHAEL/FAIR OAKS AREA GP FOR SALE - 3 Ops + RE, 19+ Yrs. Goodwill, Paperless, 1,310 sq. ft. HSDPT - Jay Harter 916-812-0500 - #CA4300 https:// dentalpracticetransitions.henryschein.com/listing/ ca4300/

SACRAMENTO Opportunity to own a highly esteemed 12 op practice and building. ~5,600sf W/12 Ops \$1,450M (EG-1599) WPS/800-641-4179

CONSUMER ALERT ALERTA The Dental Trader refuses to do business with the following companies:

VERANIUM INC.

Veranium International Dental Society Dr. Suraj Pal Sharma-President 5515 Van Buren Blvd. Riverside CA 92503 5995 Brockton Ave, Riverside, CA 92506 https://veraniuminc.net/ info@veraniuminc.net (951)425-5823

AMERICAN BUSINESS CARD

aka: Bizcard.com (A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267 www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

> The Dental Trader Attn: Complaints Post Office Box 2631 Capistrano Beach, CA 92624 Fax: 949-498-1198 Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

LOS ALTOS: This spectacular Perio office has a motivated, educated patient base w/high dental IQ. ~2,040sf w/7 ops. Reduced Price \$625K (DG-1552) WPS/800-641-4179

Endodontist Wanted Well-established private (noncorporate) endodontic office in Lake Elsinore, CA looking for an Endodontist to work 1 to 3 days a week. Microscopes, CBCT, Gentlewave. Prefer great communication and clinical skills. Low Stress/Flexible Schedule. Call or Text 267.738.8043 or send CV to RootCanalDMD@Gmail.com.

We have buyers looking for Dental Practices and Dental Practices w/Real Estates: Orange county, LA County, Riverside, Santa Monica and Northern California. SELLERS – Call Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

HUMBOLDT CO. DENTAL BUILDING: Approx. 2400sf, 3 ops equipt, easy to add more. Lots of parking. Near hospital. Eureka needs Dentists and Specialists. Turn down 4 new patients PER DAY. Buy the building, get the practice for FREE! HumboldtDentalBuilding@ gmail.com

FRESNO: Seller Retiring. Collected \$547k in 2024 on relaxed 3-day work week. 1,000 SF w/3 OPs. Multi-tenant building w/atrium-like breezeway. \$385k (RF-3026) DDSmatch/916.314.3020/shannon@ddsmatch.com

Lab Equipment CAD/CAM mill machine, sinter furnace, glaze/stain oven for sale. Max. 78 units milled. Text/call for info, 909-272-0062.

FREE DENTAL PRACTICE: Buy the building, get the practice for free. Satellite practice. Collected aprox. \$250K in last 12 mos. on 2 six hour days per week. High net. Can go fulltime quickly. Eureka has an acute shortage of dentists. We turn down 4 new patients PER DAY! HumboldtDentalPractice@gmail.com

Patient Communicator Automated Appointment Reminder System only \$99 per month. Increase Revenue; Decrease Costs. Call (800) 273-5033

PASO ROBLES GP FOR SALE - 4 Ops, 25 Yrs. Goodwill, 2,000 Sq. Ft., Breathtaking Views! 2023 GR \$1.2M. HSDPT - Nicole Lena 925-989-8118 - #CA4175 https:// dentalpracticetransitions.henryschein.com/listing/ ca4175/

Want your ad to stand out? It's easy.

The choice is yours when you place your ad online. Just select the look you like at,

www.thedentaltrader.com/place-a-reader-ad/

Black box-bold white text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?

Bold text with border

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

Bold text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with all bold text

No enhancements

Does your Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting



We recently completed a dental practice sale with the help of Lee Maddox. We could not be happier. His professionalism, thoroughness, and attention to detail far surpassed what we were expecting. They promptly returned our emails and answered all of our questions. He and Jill turned one of life's most stressful and important events into an easy transition. What they may not know is that their services are easily worth three times what we paid them. I would be happy to talk with anyone considering them. Eric Prouty, D.M.D.

• A Reputation of Trust, Expertise, and Reliability

- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements

(888)-677-5855 www.maddoxhealthcarelaw.com 1664 Newport Blvd., Suite 200 Costa Mesa, CA 92627

- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements



A. Lee Maddox DDS, Esq.

> One Harbor Drive, Suite 300 Sausalito, California, 94965

Sunroad Corporate Centre 4445 Eastgate Mall, Suite 200 San Diego, California, 92121 1664 Newport Blvd., Suite 200 Costa Mesa, CA 92627

HEALTHCARE LAW

CEREC MC XL milling unit with >\$4K supplies (>100 blocks, >30 burs...). Great condition. \$9,500 OBO. vincentm@ sirusdental.com

PRICE \$199X (SEA LOAN 50% OK) DENTAL CLINIC IN WOODCREST AREA (SAFE&GROWING) RIVERSIDE, SINCE 1984, 3050SF (8 TR+ETC), AMPLE PARKINGS ON VAN BUREN BLVD, NO HMO, AD, SURGERY, ORTHO, 10 YRS+2X5 YR OPTION, AGT JOHN LEE/SOCAL REAL ESTATE DRE#01080418 CELL 951 545 9660

Westwood General Dentistry Practice, 4 Ops., \$462,148+ Gross Collections, Listing Price: \$350,000 - (888)677-5855, MaddoxDentalPracticeSales.com

Finally, a Comprehensive LIVE WEBINAR CE Series (6 courses, 42 CA CEs), you can watch from the comfort of home and fulfill your mandatory live CE requirements with LIVE CE Credits, at a great price (only \$549)! See Xcel Seminars insert, visit www.xcelseminars.com or call 310-663-4055 for info.

Visalia - 8 ops with 2,397.15 sqft. Fully Digitized Office. For Sale - 460,000 RISHI SALWAN 888 802 2340 **MEDIT i700** Intraoral Scanner, Slightly used Medit i700 Intraoral scanner in original packaging. Power cord, USB thumbdrive preloaded with acquisition software, 4 scanning tips, wand cradle, wall mount sleeve, protective tip, calibration sleeve, user manual in English included 6000 plus shipping

FREMONT: Premier, full-time orthodontic practice in South Fremont. ~1,250 sf w/4 chairs. \$185K (DG-1595) WPS/800641-4179

"Top notch! The only lab I trust with my cosmetic cases. Beautiful craftsmanship and communication is on point." Dr. John Lowe DDS. Call (800) 433-9833 or visit us online www.keatingdentallab.com.

FRESNO: FFS General Dentistry. 1,500 SF w/5 OPs. Seller changing focus to TMJ & Sleep Medicine. Collecting over \$724k \$580k (RF-3028) DDSmatch/916.314.3020/ shannon@ddsmatch.com

Multi-Practice Opportunities with Real Estates in Northern California. High collection practices that can be bought together or separately. Call Loc, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com



WESTERN PRACTICE SALES

www.WesternPracticeSales.com (800) 641-4179 info@westernpracticesales.com



BAY AREA

AC-1538 SAN FRANCISCO: Located in the Center of the Richmond District, Out-of-Network, Digital Office! ~600 sf w/3 Ops **Reduced \$195k**

<u>AC-1549 SAN FRANCISCO:</u> Located in an attractive, well-maintained, established 2-story Dental Professional building! ~500 sf w/3 Ops **\$250k**

<u>AC-1561 MILLBRAE:</u> This high-tech office sets the bar! ~ 1,219 sf w/2 Ops + 1 add'l. **\$90k- Facility Only** <u>AG-1550 SAN FRANCISCO:</u> Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~993 sf w/3 Ops **\$688K**

AG-1594 SAN FRANCISCO: High-producing, efficient practice in Sunset District. ~1,200 sf w/5 Ops **\$988K** <u>AH-1614 PACIFICA:</u> Consistent 900k collections for 395k on the Coast. ~1,600 sf w/6 Ops **\$395K** <u>BG-1343 CONCORD:</u> Free-standing, landscaped

building – located on busy commercial zoned street.

~1,118 sf w/3 Ops. **\$275K – Real Estate Available**

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. **\$2.4M**

BH-1612 PLEASANT HILL: Rare Out-of-Network opportunity to own in Pleasant Hill!. ~1,247 sf w/4 Ops. **\$725K**

<u>CC-1509 SANTA ROSA:</u> Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. **\$199K** <u>CC-1553 BENICIA:</u> Established, trusted, and grow-

ing—your future starts here!

~1,2000 sf w/3 Ops. **\$415K**

<u>CC-1616 SANTA ROSA:</u> Amazing Out of Network practice collects nearly \$1.5 Million. ~2,000 SF w/5 Ops. **\$988K**

<u>CG-1460 ROHNERT PARK:</u> Join a highly esteemed practice known for its top-quality care! ~3,100 sf. **\$828K**

DISCOVER A SEAMLESS SELLING EXPERIENCE

BAY AREA CONTINUED

<u>CG-1521 SONOMA:</u> Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~2,000 sf w/4 Ops. **Reduced \$370K**

<u>CN-1535 VALLEJO:</u> Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 OPs. Reduced \$100k – Real Estate Available

<u>CN-1477 SANTA ROSA:</u> Practice & Real Estate in pristine building. ~1,000 sf w/3 OPs. Reduced \$245K – Real Estate Available

<u>CN-1601 BENICIA:</u> Own a thriving practice in a charming waterfront city—where success meets quality of life! ~3,200 sf w/4 OPs. **\$1.2M**

DG-1589 SAN JOSE: Welcomes 10-12 new patients monthly through referrals. ~1,140 sf w/3 Ops. **\$525K**

DG-1591 SARATOGA: Annual prophy count of more than 2,000 suggests practice should produce twice the amount it currently produces! ~1,250 sf w/3 Ops + 1 add'l. **\$425K**

DG-1604 SAN JOSE: Experienced team specializes in cosmetic and implant care! ~2118 sf w/4 ops Price Reduced \$480K

DG-1618 MOUNTAIN VIEW: Motivated seller in Mountain View, Priced to sell! ~900 sf w/3 ops **\$333K** DN-1544 SUNNYVALE: A well-established practice

with a loyal patient base in a prime Silicon Valley location. ~1281 sf w/ 4 ops **\$595K – Real Estate Available DN-1560 PLEASANTON:** Experience exceptional den-

tal care in a picturesque setting. ~803 sf w/ 4 ops **\$85K**

DN-1581 SANTA CLARA: Establish your dental empire in Santa Clara's premier facility and deliver exceptional care in a thriving location.

DC-1525 REDWOOD CITY: Providing a Full Spectrum of Family Dental Care! ~2,100 sf w/5 ops **\$600K** DC-1617 DUBLIN: Unlock your dental empire in a high-visibility, growth-ready facility!~1,662 sf w/5 ops

\$250K_Facility Only

NO. CALIFORNIA 23

EXPERIENCE A SMOOTH BUYING TRANSITION





WESTERN PRACTICE SALES

www.WesternPracticeSales.com (800) 641-4179 info@westernpracticesales.com



NORTHERN CALIFORNIA

<u>EG-1420 SACRAMENTO:</u> Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. **Reduced \$295k** <u>EG-1430 CITRUS HEIGHTS:</u> Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. **Reduced \$115K**

EG-1551 AUBURN: Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. **\$350K**

EG-1599 SACRAMENTO: Opportunity to own a highly esteemed 12 op practice and building. ~5,600 sf w/12 Ops

\$1450M Real Estate Available

EG-1582 SACRAMENTO: Stellar practice with consistent 5-star patient reviews. Condo for sale also ~1,350 sf w/5 Ops **\$545K** Real Estate Available

EG-1603 NATOMAS: Beautiful practice in growing Natomas area ~1,667 sf w/5 ops. **Price Reduced! \$649,988K**

EN-1597 Elk Grove: Deliver outstanding dentistry in a vibrant, family-friendly community within a modern, spacious facility. ~1,860 sf w/5 Ops **\$20K Facility Only**

<u>EH-1592 Sacramento:</u> Generational practice in the heart of Midtown Sacramento. Seller Motivated!!~1,400 sf w/3 Ops **\$269K**

FG-1490 EUREKA: Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops **\$295K**

<u>**GG-1576 Chico:**</u> Thriving Practice in Family-Friendly Collegiate Town \sim 1740 sf w/3 Ops + 1 add'l **REDUCED PRICE \$90K**

GN-1457 GLENN CO.: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. Reduced \$249K – Real Estate Available

<u>GN-1524 CHICO:</u> A quality practice with a stellar reputation! ~1,750 sf w/5 Ops **\$347k – Real Estate Available**

<u>GN-1572 REDDING:</u> Embrace a thriving dental practice in a picturesque community with endless recreational opportunities and the chance to own your building!

~1,500 sf w/5 Ops Reduced \$450k - Real Estate Available

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1587 TRACY: High-tech, fee-for-service practice with growth potential with real estate. ~2,600 sf w/7 Ops **\$780K** IN-1548 STOCKTON: A quality practice with a strong philosophy of treating patients like family. ~1,560 sf w/3 Ops **\$125K** IN-1573 MODESTO: Own a thriving practice in Central California with endless growth potential!, ~1,500 sf w/5 Ops **\$595K** IN-1607 TRACY: Turnkey dental office in prime location—ready for your success! ~1,100 sf w/3 Ops. **\$165K Facility Only**

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. Reduced \$350K BG-1577 DANVILLE: Dental Implant practice with some restorative ~2,552 sf w/ 3 Ops + 1 add'l Reduced Price \$665K DG-1552 LOS ALTOS Perio: This spectacular Perio office has a motivated, educated patient base w/high dental IQ. ~2,040 sf w/7 Ops. Reduced \$625K

DG-1595 FREMONT Ortho: Premier, full-time orthodontic practice in South Fremont. ~1,250 sf w/4 chairs **\$125K**





Timothy G. Giroux, DDS, President | DRE Lic. #01292638 Jon B. Noble, MBA, Broker | DRE Lic. #00685634 Mona Chang, DDS, Marketing Edmond P. Cahill, Broker | DRE Lic. #01275005

Western Practice Sales is a proud member of ADS Dental Transitions.



Place a FREE Reader Ad online at www.thedentaltrader.com

EXCELLENCE IN DENTAL CONTINUING EDUCATION



Conveniently Meet Your CA License Renewal Requirements. Live Webinars Held Online!



We are an industry leader, producing 7CE Live Online Webinars. All CE units are live and CA & Nationally Accredited.

We Will Help You Stay Current With The Many Changes, Enhancements, And New Trends Within Dentistry!

REGISTER TODAY FOR CA APPROVED 7CE LIVE ONLINE WEBINARS FOR LIVE CE UNITS

CALL (424) 284-9896 OR VISIT www.xcelseminars.com

Midnight of the 10th of each month is the deadline to place a Reader Ad in the Dental Trader's next edition. go to: thedentaltrader.com/place-a-reader-ad/

SAN JOSE GP FOR SALE - Spacious 7 Ops GP Practice, 2,296 sq. ft., fully digital, paperless, Eaglesoft PMS, Digital X-ray, Intraoral Camera, iTero Scanner, 5 Hygiene days. YTD 2024 GR \$1.1M. HSDPT - Jaci Hardison - 714-318-4911 #CA4053 https://dentalpracticetransitions. henryschein.com/listing/ca4053/

PLEASANT HILL: Rare Out-of-Network opportunity to own in Pleasant Hill! ~1,247 sf w/4 Ops \$725K (BH-1612) WPS/800-641-4179

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ ADMInstitute.com

Rent 3 empty rooms in San Carlos for Specialists to practice and build their clientele. Call 650-368-9444 for inquiries!

Legal Tip - Buyers: Have you conducted a UCC search on the Seller? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

We simplify the loan approval process to get your loan approvals as quickly as possible. Contact Howard Boles today @ hboles@enterprisebank.com / (626) 204-6626.

Does your CPA truly understand your practice? While we can't do a hygiene check, we know when your dental hygienists are not working effectively. Call 949-485-2011 and ask for Jerry, or visit mydentistcpa.com.

Torrance, CA Fully fixtured Dental Space-Gateway intersection-6&5 stations- Motivated owner Flexible Terms- 310.709.0947

For Sale - Osstem Implant OneGuide Kit - New sealed in box \$750 OBO accounts@drbiles.net 510-209-1535

General/Ortho Fresso Practice for Sale. Spacious 3000 SF with 5 Operatories. 20 Years of Goodwill. 60% Dentical 20% Private 20% Cash Patients. Brand New CAD Machine and IMedit. Busy Retail Location at a major intersection. \$3300 per month rent + Triple Net.4 Years left on the lease. Text 559 289-2313 if interested.

Unlike other publications, The Dental Trader does not collect, share or sell your personal information to anyone. Your shopping is 100% secure...always! No phishing, no spam, no risk.





(888) 677-5855

Come Visit Us

CDA Anaheim Booth #1043

Lee@MaddoxDentalPracticeSales.com

MaddoxDentalPracticeSales.com

Dentist - Broker - Dental Lawyer

Operated Maddox Practice Group Brokerage - 2010 - 2013 Sold Maddox Practice Group to Henry Schein - 2013 Managed Henry Schein's Practice Transition Business in Multiple States from 2013 - 2018

Dental Lawyer with Emphasis on Dental Transitions - 2018 - Present

New listings are being added monthly, please check website for updates.

Private Owner Opportunity

Southern California

DSO OPPORTUNITY South Bay Large General Dentistry Practice Inquire for Price and Details

DSO OPPORTUNITY Glendora Large Multi-Specialty Practice Inquire for Price and Details

NEW LISTING Huntington Beach General Dentistry Practice 4 Ops., \$840,000+ Gross Collections Listing Price : \$790,000

NEW LISTING Irvine General Dentistry Practice 1 5 Ops. \$870,000+ Gross Collections Listing Price : \$740,000

NEW LISTING Whittier General Dentistry Practice 4 Ops. \$410,000+ Gross Collections Listing Price: \$372,000

NEW LISTING Burbank General Dentistry Practice 6 Ops. \$530,000+ Gross Collections Listing Price: \$460,000

NEW LISTING Hemet General Dentistry Practice 7 Ops. 1 Plumbed Not Equipped \$797,000+ Gross Collections Listing Price: \$395,000

NEW LISTING Orange County Shared Space Endo + Prosth 7 Ops. 3 Plumbed Not Equipped Endo Price- \$300,000 Prost Price - \$850,000

One Harbor Drive, Suite 300 Sausalito, CA 94965 NEW LISTING Irvine General Dentistry Practice 2 5 Ops. 1 Plumbed Not Equipped \$829,000+ Gross Collections Listing Prices: \$780,000

NEW LISTING San Diego Endo. Practice 5 Ops. 1 Plumbed Not Equipped

\$1,588,000+ Gross Collections Listing Price: \$1,160,500

NEW LISTING Brea General Dentistry Practice 5 Ops., \$714,000+ Gross Collections Listing Price: \$645,000

NEW LISTING West Covina General Dentistry Practice 4 Ops., \$2,244,000+ Gross Collections Listing Price: \$2,025,000

MOTIVATED SELLER San Diego Dental Practice Clairemont General Dentistry/Prosth Practice 5 Ops., \$1.8 Mil+ Gross Collections Listing Price: \$1,450,000

Westwood General Dentistry Practice 4 Ops., \$460,000+ Gross Collections Listing Price: \$350,000

Chula Vista General Dentistry Practice and Real Estate Property 5 Ops., \$535,000+ Gross Collections Listing Price: Practice -\$467,358; Real Estate- \$1,300,000

Long Beach General Dentistry Practice 3 Ops. \$280,000+ Gross Collections Listing Price: \$195,000

West Corona General Dentistry Practice 10 Ops., \$675,000+ Gross Collections Listing Price: \$461,738

> Sunroad Corporate Centre 4445 Eastgate Mall, Suite 200 San Diego, CA 92121

> > Buy it! Sell it!! Trade it!!!

North San Diego County General Dentistry Practice- PENDING 5 Ops. \$875,000+ Gross Collections Listing Price: \$750,000

Lake Forest General Dentistry Practice- PENDING 4 Ops. \$556,000+ Gross Collections Listing Price: \$435,000

SOLD PRACTICES

Tustin General Dentistry Practice

Fullerton General Dentistry Practice

Panorama City General Dentistry Practice

Yolo County Oral Surgery Practice

Westminster Ortho Practice

Newport Beach General Dentistry Practice

Mid-Wilshire General Dentistry Practice

Westwood General Dentistry Practice

San Bernardino County General Dentistry Practice

San Clemente Ortho Practice

COMING SOON

La Habra General Dentistry Practice 5 Ops. \$250,000+ Gross Collections

Valencia Pedo Dentistry Practice 5 Ops. \$830,000+ Gross Collections

> Valencia General Dentistry Practice & Real Estate

Torrance General Dentistry Practice

North Orange County Perio 4 Ops

1664 Newport Blvd., Suite 200 Costa Mesa, CA 92627



A MESSAGE FROM LEE

Practice Transitions Lecture Series

It's never too early to start preparing! Regardless of where you are in your career, this lecture series will prepare you for the next steps of your career and protect your most valuable assets.

> Saturday, June 21, 2025 9AM-1PM San Diego, CA

Saturday, July 19, 2025 9AM-1PM San Francisco, CA

Saturday, August 9, 2025 9AM-1PM Santa Barbara, CA

Saturday, September 13, 2025 9AM-1PM Costa Mesa, CA

Saturday, October 11, 2025 9AM-1PM Santa Monica, CA

Saturday, November 15, 2025 9AM-1PM Calabasas, CA





Lee Maddox President Lic # 01801165



Michael Maddox Vice President Lic # 01964323

See Website for More Information or Scan QR Code Below:



ORANGE COUNTY BEACH TOWN – UPCOMING (3) op G.P. Gross Collect \$450K to \$525K/yr on a (3) day wk. CASH/PPO only. Seller retiring. D&M (818) 591.1401

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

Associate Orthodontist needed for established practice in Modesto. Great location, competitive salary with immediate path to ownership. Perfect for new graduate, semi-retired Orthodontist, or second office. Please submit letter of interest and resume to kparegian@ gmail.com

SAN MATEO GP FOR SALE - Rare opportunity, 10 Ops + RE, 42 years goodwill, Strong Patient Base, Turnkey, Dentrix PMS, Dexis Imaging, Digital Pan, Laser and 9 Hyg. days/wk. GR \$2.3M. HSDPT - Nicole Lena 925-989-8118 - #CA4403 https://dentalpracticetransitions. henryschein.com/listing/ca4403/

Dental Practice & Real Estate in Modesto. Productions ~ \$2.6 Million. Commercial bldg. 5 Operatories. Mostly Denti-Cal. Well run office. Refers out most specialty procedures. Call Loc, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

TRACY: Prime location in popular mall shopping center on major thoroughfare. 1,500 SF w/4 OPs. Collecting \$672k+ \$460k (RF-3027) DDSmatch/916.314.3020/ shannon@ddsmatch.com

"I have been with KDA since Day 1. I have completed some of the most amazing dental rehabilitations ever. They produce incredible prosthetic, cosmetic and implant restorative results." Lee Frost. Call (800) 433-9833 or visit us online www.keatingdentallab.com.

RENO-SPARKS NEVADA PRACTICE FOR SALE - general practice, 3 ops, dig. x-ray & dig. pano, lab, etc. 40+ years in same location. Located on busy main road leading to rapidly-expanding Spanish Springs area. Great start up practice, or for someone relocating! text (775)762-9810

Attn GP's: Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$549 for six Lectures, 42 CA CEs –call 310-663-4055, www.xcelseminars. com or see Xcel Seminar's insert for details.





Roy@ddsmatch.com

Gina@ddsmatch.com

BAY AREA

RF-3000 VALLEJO: Nice 4 OP family GP practice. All computers recently updated. Owner willing to stay for transition if needed \$475k

RF-3002/3003 SF North Bay (Oral Surgery x 2): Nicely designed. Two locations w/in 20 miles of each other. \$1.1M for both practices- Real Estate Also Available at one of the locations

RF-3008 /3009 SF EAST BAY (Perio x 2): Two locations w/huge growth potential. CALL FOR DETAILS!

RF-3010 CONCORD: 3 OP GP w/room for 1 add'l OP. 968 SF. Seller retiring! Free-Standing Real Estate Also Available PR: \$220k RE: \$570k

RF-3011 PETALUMA: Stunning 5 OP GP practice (4 equipped/1 plumbed). 25+ years of restorative & cosmetic experience. Real Estate Option Available \$680k

RF-3016 ALAMEDA: 4 OP GP practice. Well-located in growing East Bay city of Alameda. Collections of \$1.2M **\$815k**

RF-3030 SAN FRANCISCO: General Dentistry practice in ICONIC SF Union Square location. 2,700 SF w/ 10 OPs. Beautiful, timeless, high-end build-out. Practice: \$545k Real Estate \$2.46M

RF-3031 SANTA ROSA: Established 45 years. Seller Retiring. 2,000 SF w/4 OPs. Plumbed for 1 additional. Collecting about \$580k \$400k

RF-3032 SAN LEANDRO: Perfectly located in popular, thriving shopping plaza. Seller Retiring. 1,200 SF w/4 OPs. Collected \$895k in 2024 \$575k

SIERRA NEVADA & FOOTHILLS

RF-3035 GRASS VALLEY: Seller Retiring. 1,200 SF w/3 OPs. Nature Lover's Dream! Real Estate Also Available! PR: \$150k RE: \$350k

GREATER SACRAMENTO AREA

<u>RF-3001</u> SACRAMENTO: Well-located 4 OP GP. Room for expansion. EQ & Improvements ~2 yrs old. \$350k

RF-3006 SACRAMENTO: 3 OP GP (w 4th OP for emergencies), located on Scripps Dr. Real Estate Also Available PR: \$430k RE: \$200k

RF-3014 ROCKLIN: Well-established, successful practice in prime shopping center location. 4 OP GP. 1,400 SF. Collected \$678k+ in 2023 \$465k

RF-3018 SACRAMENTO: Highly successful 5 OP GP. Seller Retiring/Relocating. Real Estate Also Available PR: \$940k RE: \$850k

RF-3021 CARMICHAEL: 3 OP GP. Space Available for 3 add'l OPs. Seller Relocating - Established 36 years. Collecting \$600k+ \$505k

RF-3022 CAMERON PARK (Buy-in): 5 OP GP collecting \$1.012M. Seller will allow prospective partner to work as short-term Associate (60-90 days) before buy-in. 24+ years of practice goodwill! **49% Buy-in offered at \$370k**

RF-3024 ROSEVILLE: Beautifully built-out 3 OP, 3-day work week GP Practice. Plumbed for 1 add'l OP. Seller Retiring. Priced at only \$200k

<u>RF-3029</u> SACRAMENTO: General dentistry practice in shopping mall location. Est. 46 years. Seller retiring. 1,625 SF w/5 OPs. \$595k

RF-3036 FAIR OAKS: Highly Successful GP. 1,782 SF w/6 OPs. 3 yr collections average \$1.7M. Seller retiring \$1.62M

RF-3039 FAIR OAKS: Seller Retiring. Spacious 2,317 SF office w/5 OPs. Collecting \$935k+. Seasoned Staff \$700k

NORTH SACRAMENTO VALLEY & SHASTA CASCADE

<u>RF-3017 REDDING:</u> Beautifully designed 8 OP GP. Well appointed. Free-Standing Building w/large, full lab area (Real Estate may also be available for purchase) CALL FOR DETAILS!

http://california.ddsmatch.com

916.314.3020

Buy it! Sell it!! Trade it!!!



Shannon Velazquez Dental Practice Transitions Manager





Heather Asbury Associate Searches

CDA PRESENTS THE ART AND SCIENCE OF DENTISTRY



Dentistry's most anticipated convention returns to the Anaheim Convention Center May 15 - 17. Connect with DDSmatch!

BOOTH #1122

CENTRAL VALLEY

<u>RF-3007 STOCKTON</u>: Beautiful office & tremendous opportunity. Long-established, growing 6 OP office. You will be impressed. **\$1.1M**

<u>RF-3013 STOCKTON:</u> Seller Retiring - Established 48 years! 4 OP GP Practice in desirable location. **Real Estate Also Available PR: \$490k RE: \$400k**

<u>RF-3025 MODESTO:</u> Located at 2nd busiest intersection in Modesto. 1,780 SF w/5 OPs. Plumbed for 2 add'l. Seasoned Staff. 2024 collections of \$911k+ **\$680k**

<u>RF-3026 FRESNO:</u> Seller Retiring. 50 years Goodwill. Collected \$547k in 2024 on relaxed 3-day work week. 1,000 SF w/3 OPs. Multi-tenant building with atrium-like breezeway. **\$385k**

<u>RF-3027 TRACY</u>: Prime location in popular mall shopping center on major thoroughfare. 1,500 SF w/4 OPs. Collecting \$672k+ **\$460k**

<u>RF-3028 FRESNO</u>: FFS General Dentistry. 1,500 SF w/5 OPs. Seller changing focus to TMJ & Sleep Medicine. Collecting over \$724k **\$580k**



Nelcome Gina

A warm welcome to Gina Miller, our newest Dental Practice Broker! Roy Fruehauf & the DDSmatch Nor Cal team are thrilled to have her join us.

Gina@ddsmatch.com | 925.788.0979



Roy Fruehauf is a CABB Certified Business Broker (CBB). This is a privileged designation that identifies an experienced and dedicated Business Broker. The title distinguishes its holder as a seasoned, professional who has a solid educational background, proven accomplishments in completing business transactions, and active members of the California Association of Business Brokers (CABB).

Don't Forget to Check out our Southern California Dental Trader Ad for So Cal Listings!

DON'T MISS OUT ON CDA PROMOTIONS

FOR A LIMITED TIME, TAKE ADVANTAGE OF OUR Q4 PROMOTIONS & PRICINGS

DISCOUNTED PRICING AVAILABLE!



ADD A DENTAL MILL
to your practice for as low as
 \$19,000
 or \$400/month*

BUNDLE & SAVE EVEN MORE!



Call **818.654.7069** for more info or head to estheticprofessionals.com/distribution

Shop online at:

https://store.estheticprofessionals.com/storefront.aspx

Buy it! Sell it!! Trade it!!!

San Francisco dental office in union Square reputable Dentist for 40+years GP \sim 500 pts active 415-531-8517 cell 4 ops

San JOSE dental office 4 op 2 fully equiped 1600 sq ft.for sale \$60,000 located in medical dental building Real state available call 408-242-0057

FOR SALE: Los Angeles General/Perio Practice \$1,086,000 - \$1.8M revenue in 2024, 6-ops, 100% fee-for-service, near Little Tokyo. info@integritypracticesales.com (855) 337-4337

Dental Office Share, Santa Clara, ca .contact at 5wfemw@ gmail.com

Get 3 Months Free eClaims; Then only 24 cents per claim; Postage is almost 60 cents per envelope. Why waste money?(requires EZ 2000 dental software) Call Now 800-273-5033.

GENERAL DENTIST needed 4-5 days/wk for office in San Jose. Email CV/Resume to mdcdentaloffice@ gmail.com

San Francisco GP Exceptional growth opportunity in practice focused on fundamental services. Carroll & Company (650) 362-7004 CADRE 00922828.

FORTUNA - Satellite office collects 196K on 2 six hr days per week. Turning down 3+ new pts per day.3 ops room for more.1600'+600' garage. Buy the building, get the practice FREE! HumboldtDentalPractice@gmail.com

Antique dental cabinet, built 1913, fully restored call 530-6134349

ELK GROVE'S WESTSIDE Long established. 2024 collected \$907,000. Available Profits \$303,000. 3-days of Hygiene. 5-ops. Includes 2,500 sq.ft. ground floor condo. To learn more, go to www.PPSsellsDDS.com.

Daly City Pratice for Sale Established 25 years in a prime location. Annual revenue: \$850K. Accepts Denti-Cal, PPO, and cash. Fully equipped with 3 ops plumbed, CBCT, and scanner. Strong patient base with excellent growth potential. Owner retiring. Serious inquiries only. Make an offer today! Please contact wngongdds@gmail.com

SAN JOSE: Jumpstart your Dental Career! ~1,930 sf w/3 ops, plumbed for a fourth, and space to expand to five. \$595K Real Estate Available (DH-1602) WPS/800-641-417



...you have The Dental Trader!

As mobile as you are. dentaltrader.com

DUBLIN: Unlock your dental empire in a high-visibility, growth-ready facility! 1,662 sf w/5 Ops. \$250K Facility Only (DC-1617) WPS/800641-4179

Daly City Practice - 25 Years Established – \$850K Annual Revenue Thriving general practice in a high-visibility Daly City location with strong goodwill. Collecting \$850K annually with Denti-Cal, PPO, and cash patients. Fully equipped with 3 plumbed operatories, CBCT, and intraoral scanner. Consistent patient flow and strong growth potential in an area with high demand. Ideal for first-time buyers or expansion. Owner retiring. Serious inquiries only – contact: wngongdds@gmail.com

Redwood City Office for Rent, 580 sf for lease, plenty of parking \$2200 (650)-773-3679

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536





Info@RishiSalwan.com CALL TODAY! (888) 802 2340 www.RISHISALWAN.COM

THE DENTIST HELPING DENTISTS

DR RISHI SALWAN

Ronny Santana Dr Rishi Salwan DRE# 00823528

DRE#02085289

PDS MEMBER + SENIOR DISCOUNT!

CONSULTATIONS:

\$500 OFF CONSULATIONS FOR BUYING AN OFFICE

DENTAL OFFICES FOR SALE!

CALL TODAY TO FIND OUT HOW MUCH YOUR OFFICE IS WORHT! GET AN OFFICE APPRAISAL!!

Northern California Listings . STOCKTON - 3 OPS TOTAL. 1,200 SQUARE FEET. BASE

- ENDODONTICS PRACTICE IN SAN CARLOS -ESTABLISHED ENDODONTICS PRACTICE SEARCHING FOR AN ENDODONTIST. 4 OPS, 1,226 SQ FT. CASH & PPO ONLY. A PERIODONTIST WORKS AS AN ASSOCIATE IN THE OFFICE. SELLER WILLING TO STAY ON POST SALE TO HELP WITH TRANSITION. SELLER IS A DIPLOMATE OF THE AMERICAN BOARD OF ENDODONTISTS. FOR SALE -\$700,000 - \$850,000
- <u>SAN JOSE -</u> 6 OPS, 2,200 SQ FT. 2,461 ACTIVE PATIENTS.
 THE SELLER ONLY WORKS 2 DAYS A WEEK. 2024 GROSS COLLECTION OF \$976K+. FOR SALE - \$900,000
- SAN JOSE DENTAL OFFICE WITH REAL ESTATE -EQUIPMENT AND LEASEHOLD SALE. LOCATED NEAR • MCDONALDS. 3 OPS TOTAL. 900 SQ FT. OPEN DENTAL - OS FOR SALE - \$450,000
- <u>SAN JOSE -</u> 4 OPS. 1,000 SQ FT. 1,299 ACTIVE PATIENTS.
 BASE RENT, \$1,850. COLLECTION OF \$477K+ IN 2024.
 ACCEPTS CASH, PPO AND DENTI CAL. <u>FOR SALE -</u> <u>\$462,000</u>
- <u>BRENTWOOD</u> 2 OPS. 700 SQUARE FEET. LOW RENT OF \$2,500/MONTH. OWNER WORKS 18 HOURS ONLY. NEAR A FAST-FOOD RESTAURANT, A SHOPPING CENTER, A BUSINESS CENTER, AND A DISCOUNT RETAIL STORE. THERE'S A ROOM FOR EXPANSION NEXT TO A SUITE -<u>FOR</u> <u>SALE - \$295,000</u>
- <u>FREMONT</u> 4 OPS TOTAL, 1,400 SQ FEET, BASE RENT, \$4,500/MONTH. EQUIPMENT - 4 DENTAL X-RAYS, VACUUM.
 <u>MOVE-IN READY</u> - <u>LEASE FOR \$4,500/MONTH + NNN</u>
- <u>SAN RAMON</u> EQUIPMENT & LEASEHOLD SALE, 4 OPS TOTAL, 1,111 SQUARE FEET, EQUIPMENT AGE IS 7 YEARS, • FULLY DIGITIZE OFFICE - <u>FOR SALE \$200,000</u>
- <u>REDWOOD-</u>2 OPS 1,100 SQUARE FEET, BASE RENT, \$1,550 INCLUDES CAM, NNN AND WATER <u>FOR SALE \$50,000</u>
- ELK GROVE-_3 OPS 1,500 SQUARE FEET, BASE RENT,
 \$3,150 INCLUDES CAM, NNN AND WATER. WITH 218
 ACTIVE PATIENTS -CASH AND PPO . FOR SALE \$80,000
- ROCKLIN- 10 OPS 1,500 SQUARE FEET, BASE RENT, \$2.25
 PER SQFT. WITH NNN. THE OFFICE IS LOCATED IN A STRIP
 MALL. FOR LEASE ONLY PAY RENT AND MOVE IN

- **STOCKTON** 3 OPS TOTAL. 1,200 SQUARE FEET. BASE RENT, \$1,850, INCLUDES WATER, ELECTRICITY AND NNN. ACCEPTS CASH, PPO AND DENTI-CAL. LOCATED NEAR A SHOPPING MALL. **FOR SALE - \$120,000**
- **SALINAS** THIS FULLY EQUIPPED, 4-OPERATORY OFFICE (INCLUDING CBCT) SPANS 1,709 SQ. FT. AND SERVES A LOYAL PATIENT BASE OF 6,000 ACTIVE PATIENTS. WITH A 2024 AMAZING NET INCOME OF \$380K, THIS PRACTICE IS HIGHLY PROFITABLE! **FOR SALE** - **\$475,000**
 - WOODLAND STARBUCKS NEARBY LOCATION. 6 OPS. 1,700 SQ FT. OWNER WORKS 24 HOURS A WEEK. 9,720 ESTIMATED ACTIVE PATIENTS. \$400K+ COLLECTION FOR 2024. SELLER IS HIGHLY MOTIVATED. FOR SALE - \$300,000
 - CITRUS HEIGHTS WITH REAL ESTATE- THIS IS AN EQUIPMENT & LEASEHOLD SALE. 6 OPS. 3,079 SQ FT. RENT OF \$3,600/MONTH. ASKING PRICE IS \$60,000 AND \$765,000 FOR THE REAL ESTATE
 - **CLOVIS** 3 OPS TOTAL. 1,380 SQUARE FEET. BASE RENT, \$2006.41, INCLUDES CAM, NNN AND WATER. BREAD AND BUTTER DENTISTRY. HIGH UCR FEE. 2024 GROSS COLLECTION IS \$518K+ THIS PRACTICE IS HIGHLY PROFITABLE! **FOR SALE - \$350,000**
 - ATWATER 3 OPS TOTAL. 1,300 SQUARE FEET. BASE RENT, \$1,550, INCLUDES WATER, LANDSCAPING, SEWER & GARBAGE. ACCEPTS CASH AND PPO ONLY! 2024 GROSS COLLECTION IS \$342K+ FOR SALE- \$200,000
 - VISALIA 8 OPS TOTAL. 2,397.15 SQUARE FEET. FULLY DIGITIZED OFFICE. HIGH UCR FEE. ACCEPTS CASH AND PPO ONLY. FOR SALE - \$460,000
 - MOUNTAIN VIEW 5 OPS, 1,600 SQ FT, 1,332 ACTIVE PATIENTS, THIS DENTAL OFFICE IS ASSOCIATE-RUN - FOR SALE - \$546,000 SELLING WITH REAL ESTATE- PRICE TBD CONTINGENT UPON APPRAISAL
 - **SEASIDE** 3 OPS, 1,000 SQ FT, THIS DENTAL OFFICE IS LOCATED IN A SHOPPING CENTER, 4,000 - 5,000 ACTIVE PATIENTS, 1-10 YRS EQUIPMENT AGE - FOR SALE \$500,000
 - SCOTTS VALLEY- 5 OPS 1,620 SQUARE FEET, BASE RENT, \$5,500, WITH 1100 ACTIVE PATIENTS -CASH ONLY, HYGIENIST CONDUCTS HYGIENE 6 DAYS A WEEK. FOR SALE TBD

THINKING OF RETIRING? RELOCATING? Work with someone who will treat YOU and any buyer AS A PEER.

Reliable Practice Sales We see colleagues, Not clients DRE#01871175 www.Reliablepracticesales.com

Dr Periklis Proussaefs Dentist-Prosthodontist/Associate Professor/Broker has "walked the path" many times.



The simple fact is that at some point, when you list your office for sale, buyers for your practice will call for inquiries.

Your choice, the broker that you select to represent you, the person to whom you will have them speak to, will affect the buyer's first impression and his ultimate decision, when the call will be over.

CURRENT LISTINGS

SAN LUIS OBISBO

implant-oriented high-end private practice for sale. A rare to find opportunity. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. Practice collected 1.64 M in 2023 working 3 days/week, a 30% growth from the year before. Seller retiring. Large private office with a continuing education/training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends ASKING \$995,000

SOLD AT FULL PRICE \$995K

SAN GABRIEL private practice for sale. Collected 378K in 2023 working 3 days/week. 1,100 sq. feet, 3 ops, low rent, great exposure. No HMO, no Denti-Cal, no evening, no advertising. Seller willing to stay to help with transition. ASKING \$225,000 Great starter's practice. *Pending* CARSON private practice for sale. 4 ops in 1,600 sq, feet. Collected 830K in 2023, health reasons necessitate the sale. Located in a professional building, well equipped, lots of goodwill. No HMO, No Denti-Cal, no evenings, no weekends. Asking \$475,000 Pending STARTER BOUTIQUE

PRACTICE FOR SALE IN SANTA PAULA. Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. Asking \$125,000

COMING SOON

Private practice for sale in Rancho Cucamonga. PPO, cash patient base. Established in the area for 15 years. Low rent, low overhead, excellent reputation. Ideal beginner's practice with lots of potential or merge with an existing practice

Give us a call for a confidential complementary consultation and office selling strategy.

✓ 3585 Telegraph Road, Suite C, Ventura CA 93003 [Phone: (805) 290-3443 • Fax: (805) 676-1521

CLOSING OFFICE! digital sensors, implant handpieces (with all attachments-saline etc), OS equipment and more! contact: Joan_sisneros@sbcglobal.net, 510-708-7775 text only for picts and discriptions

Priv.Prac. 4sale. Beaut.scenery, lots of outdoor activities. Luxury shopping and airport 45min away. 4ops, Cerec, dig. xrays, too many new patients to accomodate. 26 days hygiene/mo. Long term staff. Ins.and cash only. Owner very motivated. All offers considered! Serious inquiries only pls. Send email to tuuthdr@snowcrest.net

"Been working with Keating Dental Arts for years and they do an amazing job. Never really have any issues with our implant crowns and the turn around time is pretty fast." Jimmy Vu. Call (800) 433-9833 or visit us online www. keatingdentallab.com.

Looking to acquire a practice? Let us handle your financing with our simple loan approval process. Contact Howard Boles today @ hboles@enterprisebank.com / (626) 204-6626.

Tax Tip: Does your attorney review the proposed tax allocation for the sale? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Long Beach General Dentistry Practice, 3 Plumbed/2 Equipped Ops., \$280,000+ Gross Collections, Listing Price: \$195,000 -(888)677-5855, MaddoxDentalPracticeSales.com

SUNNYVALE: A well-established practice with a loyal patient base in a prime Silicon Valley location.1,281 sf w/4 Ops. \$595K Real Estate Available (DN-1544) WPS/800641-4179

Biolase Waterlase iPlus. Midnight Blue. Only used 5 times, like new (11/2022). \$49,500 OBO (value \$75K) vincentm@ siriusdental.com

No. ORANGE COUNTY – UPCOMING (9) op G.P./Specialty pract. in Shop. Ctr. Collections \$1.2M+/yr. Mixed pts. Dentrix s/w & CBCT equipped. D&M (818) 591.1401

MORGAN HILL OFFICE 3ops. 960sf. PPO&Cash Collection \$574k. Sale \$350k. Email: brian@ integritypracticesales.com

SAN JOSE: Upscale Willow Glen area with state-of-the-art equipment. ~1,930 sf w/3 ops, plumbed for a fourth, and space to expand to five. \$650K Real Estate Available (DH-1602) WPS/800-641-4179

Looking to reduce your taxes legally? Tired of overpaying? Then call a Dental CPA who helps dental practices lower their taxes. We are licensed CPA's located in California and certified tax coaches as well. We understand cost segregation for dental practices. Visit mydentistcpa. com or call 949-485-2011 and ask for Jerry.

Mountain View: 5 ops. 1,600 sqft. With Real Estate. Associate-run office. For Sale - TBD RISHI SALWAN 888 802 2340

"My advertisement generated three responses on the first day it was posted on the Dental Trader website. With the immediate success, I discontinued my ad before it appeared in the printed edition." Dr. White. Roughly 30% of the dental equipment for sale ads submitted at https://www.thedentaltrader.com/place-a-reader-ad/ sell quickly to those searching our Ad Board and most are removed by the doctor before we can publish them. Our website is quite active.

COPYRIGHT 2025 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

Ad deadline is midnight on the 10th of each month.



Place your reader ad at https://www.thedentaltrader.com/place-a-reader-ad/



Since 1963, Matching the Right Dentist with the Right Practice



4577 Cupertino GP Well respected doctor offering 40+ years of goodwill in a long-standing practice with stable patient base and focus on restorative dentistry. Attractive acquisition for a dentist looking to take over a beautifully appointed office **in Oten**. desirable Cupertino neighborhood. State-of-the-art,1,377 sq ft. facility with 5 fully **Generatories** located in professional medical/dental building close to several amenities. Avg. gross recipients \$923K+ with avg. adj. net of \$373K+. Asking \$751K.

View all our listings at carrollandcompany.com

or call us (650) 362-7004



4594 Napa GP Become a part of the prestigious Napa Valley wine country & own your practice in a charming, small-town setting, surrounded by stunning natural beauty, rolling hills & vineyards. Seller is offering a combined 50+ years of goodwill in a well-established practice with avg. gross receipts of \$638K & adj. net income of \$207K. Beautifully appointed & spacious office in prime location. 2,100+ active patients with 15-20 new patients/month. This unique opportunity is offered at \$474K.



4593 Palo Alto GP This boutique, fee-for-service practice is located in a charming Palo Alto neighborhood with EZ access to major cross street/s. The current doctor works three days a week and resides outside the area. It's an excellent opportunity with great upside potential for a dentist looking to live and practice locally. Avg. **Solution** Receipts \$237K. Asking \$175K.



4585 Redwood City GP & Building Established general practice in Redwood City offers a fantastic opportunity for the next owner to continue building upon a loyal patient base. Approximately 2,000 sqft. dental facility with 6 ops and modern la **cote Content** transitioning into retirement is also offering the highly visible, centrally loca**ct for** the property with rental income. Avg. gross receipts \$750K+ with adj. avg. net of \$333K. Asking \$528K for practice.



4589 Monterey GP & Building Beautiful turnkey general practice offering 42+ years of goodwill. Take over an established practice & eliminate lease concerns by purchasing Owner/doctor's free-standing building. Parklike setting & well-designed office space. 2 fully equipped operatories, spacious reception desk, private office, lab & sterilization area—all ready for immediate patient care. Retiring seller works 2 doctor days per week, avg. gross receipts \$463K+ & adj net income of \$177K+. 300+ active patients, all fee-for-service or PPO. Owner/doctor is not in network with Delta Dental. Asking \$236K for the practice and \$995K for Bldg.



4548 San Jose CP Retiring doctor is offering a well-established practice with 50+ years of goodwill in prime San Jose location. With average GR of \$267,000 on 2.5 doctors days/week, this opportunity has significant upside potential. Excellent opportunity for a new owner to step in and grow a successful practice in highly desirable area. 3 fully equipped ops in 975 square feet. Approx. 330 active patients. Asking \$135K.



4600 San Rafael GP Located in a well-maintained, professional building on major thoroughfare in a highly traveled area of San Rafael. GP dental office offering 70+ years of goodwill & excellent opportunity for growth & stability. 1,281 sq. ft. office with 3 fully equipped ops. & welcoming reception area in seller owned building. 885 active patients. Very productive hygiene department generating over half of the practice's revenue. Desirable turnkey opportunity. Avg. Gross Receipts \$562K+, with avg. adjusted net of \$192K. Asking \$436K.



4516 West San Jose Perio Incredible location on well traveled thoroughfare near Hwy 85. Nicely appointed professional dental building with several general dentists as tenants. 4 fully equipped ops in spacious 1,692 square foot office. New flooring and upgraded amenities throughout. Approximately 20 new patients per month. 3 doctor days and 1 hygiene day per week. Average gross receipts \$429K with average adjusted net of \$169K. Asking \$165K.



4533 Humboldt County GP Well-established, high performing general practice boasts 4 fully equipped ops in beautifully appointed 1,600 sp ft. office w/state-of-the-art professional equipment. Charming Northern California coastal community, with small town feel. Perfect for a doctor who wants to escape the grind and live along the coastline. 2023 GR \$1.6M+ with adj net of \$800K+. Seller willing to help for smooth transition. Asking \$875K.

Upcoming: San Jose GP, Cupertino GP & Santa Clara GP

CA DRE: #00922828

CONTACT US (650) 362-7004

info@carrollandcompany.com



SINCE 1963, MATCHING THE RIGHT DENTIST WITH THE RIGHT PRACTICE.

We provide quality service with integrity, professionalism and confidentiality.

We have helped thousands of clients from dental school through retirement. Wherever you are in your career and whatever your goals for the future, Carroll & Company has the experience to help you with the intricacies of your transaction.

Carroll & Company's services include all aspects of appraising, buying, and selling of professional practices. Our unique expertise, understanding of changing market conditions, and hands-on approach add up to smooth and profitable transactions for dental professionals at every stage of their career. Our focus is to provide quality service with integrity, professionalism and confidentiality while being committed to excellence. Carroll & Company's long list of satisfied clients is testament to our success in navigating the complexities of practice transitions.

Experience Matters

- Expert Evaluations
- Personalized Service
- Confidentiality
- Network of Buyers
- Strategic Marketing
- Negotiation Expertise
- Over 2,000 successful practice sales

CARROLL & COMPANY

(650) 362-7004 info@carrollandcompany.com www.carrollandcompany.com **Read our Testimonials**



CA DRE #00922828

THE Denta

lace a Reader Ar

Tader

SUBMIT YOUR **FREE** READER AD ONLINE.

Reach every **dentist** in California!

> Mailed to 40,000 doctors statewide.

YOUR ADS POST INSTANTLY TO AD BOARD!

Go to www.thedentaltrader.com/place-a-reader-ad and follow instructions on page.

DEADLINE IS MIDNIGHT ON THE 10TH OF MONTH.



Professional Practice Sales of The Great West

Specialists in the Sale of California Dental Practices since 1966

Trust is the foundation on each engagement. Trust has allowed Professional Practice Sales to conclude the sale of thousands of California Dental Practices. We understand today's private practice landscape. We understand what it takes to conclude an engagement. Phone PPS and let's chat!

415-899-8580 Office ~ 415-328-4235 Cell ~ www.PPSsellsDDS.com ~ Ray@PPSsellsDDS.com

6263 CONTRA COSTA COUNTY 2024 collected \$1.036 Million. \$450,000+ in Available Profits. Medicaid and Medi-Cal. Owner expert in this area and shall provide transition service for successor regarding needed learning curve if requested.

6262 SACRAMENTO'S CITRUS HEIGHTS / FAIR OAKS 2024 collected \$1.1 Million. Paperless. Great technology. 3-ops, 2 more available. 3-days of Hygiene. Perfect for Spanish speaking Dentist. Building included.

6261 SAN FRANCISCO'S RICHMOND DISTRICT Out-of-Network! Long-time Owner now works part-time. Patient rich. 2024 collected \$320,000. 3-ops, 2-more plumbed. Great platform for Chinese successor. Low investment with unlimited upside.

6260 SAN FRANCISCO'S 450 SUTTER High-end restorative practice. Walking into office is akin to walking into a designer's studio. Lots of earlier work now needs attention. Great platform for Dentist whose focus is on doing high-end work. Another option is to vertically integrate into nearby practice with Owner working back as Pied Piper to introduce patients to the Successor.

6258 NORTH SONOMA'S CLOVERDALE Annual revenues of \$300,000+. Perfect 2nd office for Santa Rosa Area GP or Specialist; ideal for Dentist wishing to move out of fast-land and exhale. Landmark building also available.

6257 SANTA CLARA COUNTY Extraordinary opportunity for skilled Clinician who aspires to own a Dominant Practice. Strong foundation. Underutilized office with great expansion possibilities. 12-months ending February, collections totaled \$1.68 Million. Absentee Owner. Poised to do \$2.5+ Million. Upside here is something rarely seen. Perfect for the truly ambitious and business-minded Dentist.

6256 EAST BAY'S TRI-VALLEY Out-of-Network! Implant focused practice. 2024 collected \$2.6+ Million. Available Profits \$690,000. Seeks corporate partner.

6255 HUMBOLDT COUNTY'S FORTUNA Out-of-Network! Known as the garden area. 2024 collected \$594,000. 4-days of Hygiene. Unlimited upside. Metro Eureka's economy is trending upwards per 3-new economic engines!

6254 NORTH BAY ORTHO Designed to be efficient. On 84-work days, 2024 collected \$580,000 with Available Profits of \$290,000+. Attractive office. Was a start-up. Capital invested here exceeds \$290,000. Best technology. Great staff.

6252 SAN FRANCISCO BAY AREA PEDO Facility speaks of high standards. Best technology. Highly regarded per Social Media. 2024 collected \$1.8+ Million. Seller seeks alignment with Corporate Partner.

6251 BERKELEY Out-of-Network 2-day week collected \$468,000 in 2024. 2-days of dis 2, 3-ops, attractive office. Great location.

6250 ELK GROVE'S WESTSIDE Long established. 2024 collected \$907,000. Available Profits \$303,000. 3-days of Hygiene. 5-ops. Includes 2,500 sq.ft. ground floor condo.

6247 SANTA CRUZ Out-of-Network 2024 trending \$845,000 on 3-day week. 5-days of the interval location. Many intangibles enhance value.

6244 MENDOCINO COUNTY'S UKIAH Out-of- Network. 2024 collected \$1,440,000. Available Profits of \$450,000 on Owner's 2-day week (5 da) of Hygiene. 6-ops. Phenomenal staff with great administrator. Great wine country environment.

6243 SAN FRANCISCO BAY AREA 2024's EBITDA was \$5.2 Million on \$18+ Million. Owner seeks corporate partner to continue growth. Shall be doing \$20 Million soon.

6231 DAVIS 2024 trending \$840,000. 5-ops, 6th wired and plumbed. 5-days of Hygiene. All specialty work referred.



Professional Practice Sales of The Great West CA DRE License #1422122



CDA Convention May 15-17 at the Anaheim Conv. Ctr.



Ray and Edna Irving

Skillfully Crafting Sales from the First Phone Call to a Closed Escrow



Professional Practice Sales of The Great West

Specialists in the Appraisal and Sale of Dental Practices Since 1966

(415) 899-8580 Office (415) 328-4235 Mobile

Ray@PPSsellsDDS.com www.PPSsellsDDS.com

DRE License #01422122

Professional Practice Sales Celebrates Fifty-Nine Years Selling California Dental Practices

TODAY'S MARKETPLACE

There are more practices "For Sale" then at any previous time!

There are fewer buying Dentists in the Marketplace. They are very discerning and they do their homework! Buyers, Advisors and Lenders know what works and what does not work.

Not every Owner seeks a DSO affiliation. How your practice models, how it is priced and how it is staged is critical if you wish to be SOLD.

CLOSING COMMENTS

We have always been candid. We are not order takers! We discuss what you need to hear, not simply what you want to hear. We are not here to sell you anything. We are here to shepherd you through this unique journey.

Phone and learn why PPS is different

THE PPS WAY

PPS is selective in our engagements. A proper analysis is performed in order to truly understand each practice and to determine the appropriate price based upon the variables associated therein. When we finally have the price discussion, it is fact-based. Having properly educated Clients with attainable expectations makes for a great partnership and achieves the desired outcome.

Further, a complete Toolbox is assembled before a practice is marketed. PPS subscribes to the tenet that the heavy lifting needs to be done on the front end. This takes considerable time. But it is the best investment any Seller can make before their practice goes to Market.