THE Dental

FREE ADS FOR DENTISTS & STAFF!

VOL. 21 NO. 10 • October '24 No. Calif. Edition Trader

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com Buy, Sell or Trade all things Dental



(800)273-5033

www.ez2000dental.com
<u>Call now for</u>
<u>Free in-office Demo!</u>

- Generates new 2024 ADA Insurance Claim Form
- · Free eClaims for 90 days
- Optional integrated Benefit Service by Trojan Prof. Svcs.

THE FORCE MULTIPLIER FOR THE DENTAL OFFICE FRONT DESK

Half-Price Special Complete Digital System













LEASE TO BUY \$ 243/- for 5 years No Money Down, No Payment for 90 Days, One Dollar Buyout (OAC)

Regular Total \$19,990

EZ 2000 Plus Dental Software \$3395 | Dell i5 All-in-One PC (3 yr. on-site wty.) \$1295 MW HD IntraOral Camera \$650 | Mobile Cart \$695 | Backup System \$215 | Surge Protector \$35 Shipping & Handling \$225 | On-site Installation \$1195 | On-site Training: 2 Sessions \$2495 Clio Digital X-Ray Sensor (Adult size, with Sota Imaging Software, Sheaths, Rinn Positioners) \$8,995

Time to Buy? Don't DIY!

Bring your legal questions to the experts at Wood and Delgado!

Specializing In:

Practice Transitions
Lease Negotiations
Associate Agreements
Practice Agreements
Partnership Disputes
Estate Planning
Partnerships
DSO and MSO
Business Transactions
Wills/Trusts
Private Equity Sales
Real Estate Sales



Patrick J. Wood Pat@woodmorgan.com



Jason P. Wood Jason@woodmorgan.com



Protecting Dentists Since 1984 8,500+ Dentists Represented Nationwide Representation

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

- Dr. Jordan Tucker D.D.S



Find out why dentists seek our advice when making their most important career decisions.

Call for a FREE consultation 800-499-1474 www.woodmorgan.com

California CPA Firm for Dentists

Practice Acquisition Due Diligence

- Due diligence on practice acquisitions
- Tax reduction focused
- New office openings





Call for a FREE Consultation (



(949) 485-2011



www.mydentistCPA.com

Clovis: 6 Exam rooms, beautiful with REAL ESTATE (DRE01993607) (818)522-9123

BioClear Complete Kit Modern Matrix System for Esthetic Restorations +Warmer+++ drtamra@sbcglobal.net

San Jose GP with upside growth potential in Willow Glen neighborhood. Carroll & Company (650) 362-7004 CADRE 00922828.

Dental Corporation formation flat fee \$1500. Visit Odgerslawgroup.com to get started!

Selling Your Practice? Get unlimited legal advice for \$4.5k-\$6k. See www.providerlegal.com.

2 On available to sublease. 88 Tully road, suite 102, Sanjose, CA, 95111. Pls email at coyotecreekdental@gmail.com

WATSONVILLE: Don't rent when you can own. ~1,800 sf w/4 Ops. \$420k (DG-1570) WPS/800-641-4179

Partnership Dispute? Don't litigate, Mediate! Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Dental office to rent1-2 days a week in 3300 webster heart of pill hill OAKLAND 5 ops fully equiped Call 9492000600 Dr M

San Jose GP Practice for Sale, near Santana Row 4 ops, 15-20 new patients per month. Avg collections \$664k email Gavin@ revolvetransitions.com

Temper-Pedic Dental Chair Cushion 68-1/2(L) x 19"(W) x 3"(D) Luxurious care for patients \$150 drtamra@sbcglobal.net

30+ Exp Orthodontist Dr. Wiliam Fay Available to work contact allcaredentalca@gmail.com

N202 Chemetron manifold/gauges/hoses for parts only \$180 and tank cart \$85 drtamra@sbcglobal.net

Medit. I 600 intraoral scanner in perfect condition. sacrifice \$7900 obo. 310-500-8518

96 3M Pediatric Stainless Steel Crowns 2 of each size. \$ 225 Text me at 213-949-6151.

Looking for a panoramic X-ray machine rod_kellogg@yahoo. com

Loops with halogen light. 2 1/2 magnification. \$1000. 510-410-3255

Sonendo Gentle Wave for Sale - 1 Owner, Gently used + Extras. Located in WA State. Contact office@skaqitendodontics. com

Rent office spaciouse nice fully equiped w/CBCT PILL HILLS OAKLAND with NICE view 1-3 days/week call Dr. Sam 9492000600

NOVATO: Known for its small-town charm and a welcoming community! ~1900 sf w/ 4 Ops. \$650K (CC-1562) WPS/800-641-4179



PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner CA Broker #01172430

FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, we exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. we digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seller retiring and is moving out of state.

L.A. - KERN COUNTY LINE - BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, \underline{w} exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops \underline{w} a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M \underline{w} (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

L.A.- KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV and 35 minutes from Bakersfield. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. VERY LIMITED COMPETITION. Seller retiring, but can stay on p.t. if buyers wishes. REDUCED

SANTA CLARITA MULTI-SPECIALITY PRACTICE & BLDG. - Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4,800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a digital Pano. Patient base is mixed with approx. \$7K/mos in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot.

SHERMAN OAKS - (5) op comput. G.P. (3) ops eqt'd with (2) additional plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO and No Denti-Cal. The office is Chartless & digital using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a (3½) day week. 2024 tracking even stronger. Generating 10-15 new pts/mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo., Ortho & Perio. Seller moving, but will assist w a smooth transition.

VAN NUYS - 3 op GP. In a prof. bldg. PPO/Cash Only. NO HMO & NO DENTI-CAL. Annual Collections \$170K on a part time schedule. Low overhead. Great starter practice or an even better Buy & Combine opportunity at your location. Sellers Lease is mos. to mos. Seller retiring. Priced to Sell!

VAN NUYS PRACTICE & BLDG. - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. BACK ON THE MARKET.

D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- · Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

WEST COVINA - 3 op comput. GP. In a busy shop ctr. Digital x-rays and pano, PPO/Cash Only. NO HMO & NO DENTI-CAL. 2023 Gross Collections \$415K on a part time schedule. Seller retiring.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

LAKE ELSINORE – 4 op computerized GP. 3 ops eqt'd/4th plumbed. Digital x-rays and pano, 40+ years of Goodwill, annual collections \$325K - \$350K on a part time schedule. PPO/Cash Only. NO HMO & NO DENTI-CAL. Low overhead. Seller refers out all specialties. Seller retiring. Priced to Sell!

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. [5010]

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

SANTA BARBARA COUNTY

SANTA BARBARA COUNTY PRACTICE & BUILDING - BE YOUR OWN LANDLORD! (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. 2023 Gross Collections of \$883K+ on a (4) day week. 2024 tracking similarly. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time if buyer wishes.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Northridge, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

"The Personalized Service Dental Broker®"



P.O. Box #6681, Woodland Hills, CA. 91365 (866)425-1877 Outside So. CA or (818)591-1401 www.dmpractice.com

San Jose (Almaden) Dental Office. No Acquisition Costs. Just need to enter into a lease. Turnkey vacant office with 5 fully equiped OP'S, 1548 sq/ft & functional. No payment required for Equip/Leaseholds. Asking for new dentist to sign long term lease. Contact Landlord Dr Rottjakob for more info. Cell: 1-408-406-6696, avpc2018@gmail.com

Emax and Empress Cad Blocks - Different shades - Individual or together - \$50/block - Total: 100 Contact: 925.997.0503

MH DENTAL ANESTHESIA. Your new choice for office based anesthesia in the Bay Area. Board Certified. www.linkedin.com/in/mhphddds. 310-868-4488. mth.hurd@gmail.com

SHERMAN OAKS - (5) op comput. G.P. (3) eqt'd. 2023 Collect \$430K+ on a (3½) day wk & growing. Cash/PPO pts. Low Overhead/High net. D&M (818) 591.1401

Calabasas: 6 Exam rooms with ortho bay close to woodland hills (DRE01993607) (818)522-9123

DENTAL BOARD OF CALIFORNIA ALLOWS HALF OF REQUIRED CE UNITS FOR LICENSE RENEWAL IN HOME STUDY. PDS offers home study courses text 909-933-9076.

ROHNERT PARK: Join a highly esteemed practice known for its top-quality care! ~3,100 sf w/8 Ops \$828K (CG-1460) WPS/800-641-4179

BA#22 - SAN JOSE FOR \$200,000. 6 OPS TOTAL, SELLER OWNS 3 OPS. 1,536 SQ FT. RISHI SALWAN (888)8022340

FRESNO METRO/CENTRAL CA VALLEY AREA GP FOR SALE - 6 Ops, 5 Hygiene Days, RE Available. 2023 GR \$883K. HSDPT - Jay Harter 916-812-0500 - #CA3930 https://dentalpracticetransitions.henryschein.com/listing/ca3930/

Elevating Your Space Through Upholstery. Call us today for a quote. Superior Upholstery 888-548-7282 www. superiorupholstery.com

Pittsburg/Concord Dental Practice For Sale - Motivated Seller asking \$479k. On pace for \$700k in collections for 2024. Retail location among several new housing developments. 4 ops, 30 new patients per month. Gavin@Revolvetransitions.com

Switch to EZ 2000 Dental Software; Reg. \$3,395. Sale: \$1,995. Southern California based. We convert from all dental software. Training is included. Digital Imaging integration available. 1 Year Support & Updates Included. Call 800-273-5033.

Oral Surgeon/Surgical Prosthodontist needed 4 days/wk for 100% FFS office in San Jose. Implants, IV sedation, All on X experience preferred. Email CV to info@implants. expert

CHICO: Thriving Practice in Family-Friendly Collegiate Town ~1740 sf w/3 Ops \$180K (GG-1576) WPS/800-641-4179

Dental office for lease in El dorado hills,1300 sq feet 2 ops fully equipped and 3rd is plumbed. Private office & employee lounge. Please call/text 916-230-5195



Quick and Simple Loan Process

Enterprise Bank & Trust's Practice Finance team has more than 50 years of collective experience helping practices like yours reach their financial goals.

Let us help guide you through our simplified loan process to assemble a loan package customized for you.

enterprisebank.com/ppf



Howard Boles SVP, Director of Practice Finance (626) 204-6626 hboles@enterprisebank.com



1925-star reviews!

"I recently worked with Robert W Olson on the purchase of a business, and I couldn't be more satisfied with the service provided. He was incredibly detail-oriented, writing a thorough contract that covered every possible aspect of the transaction. I waited over a year to ensure everything was in order, and I can confidently say that everything was handled perfectly. The entire process went smoothly, and his professionalism was evident at every step. I highly recommend Robert to anyone in need of expert legal assistance."

> Avvo® Review #194 August 21, 2024

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Tax Planning
Partnership & Practice Dispute Mediation

888.963.1120 RWO@transdental.com www.trans.dental

Take your smartphone straight to the website!



Top Reviewed Avvo® Attorney, 2011 to Present:

Mergers & Acquisitions, Incorporations and Commercial Real Estate

SPACE SHARE Cupertino 6 op, 7 days beautiful building, scanner, digital, cbct, easy freeway access busy street 408-313-9451

FULLY EQUIPPED office/chair /CBCT/scaner daily rent best part of Oakland pillhill 9257940079 californiaimplant@gmail.com

ALL 0N4 implant cases A to Z done by Board Certified specialist in your office, 9257940079 Californiaimplant@gmail.com

Attn Dentists: You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$499 for 5 courses, 35 CA CEs –call 310-663-4055, visit www. xcelseminars.com or see Xcel Seminar's insert for details.

Redwood City CP in neighborhood renowned for dental care providers. Carroll & Company (650) 362-7004 CADRE 00922828.

SAN FRANCISCO'S UNION SQUARE "OUT-OF-NETWORK" 2024 is growing and trending \$1.2+ Million with Available Profits of \$560,000. Owner highly skilled with restorations. All specialty services referred. To learn more, go to www.PPSsellsDDS.com.

Partnership Dispute Resolution backed up with 30+ years of practice transition experience. Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

FOR SALE: Goleta General Practice \$399,000 – Near freeway, 3-ops, consistent growth, true family practice, \$450K 2023 revenue. info@integritypracticesales.com (855) 337-4337

WILLOW GLEN/SAN JOSE: Desirable Willow Glen Practice back on the market! ~1,000 SF W/4 Ops \$185K (DG-1565) WPS/800-641-4179

Dental Assistant Immediate part-time position available good pay experience helpful call (408)842-5000 for interview

IGAT FLX V17 for Sale! Price 70K, contact Cecelia @ (650)250-6874 or email cecelia@i-smiledental.com if interested!

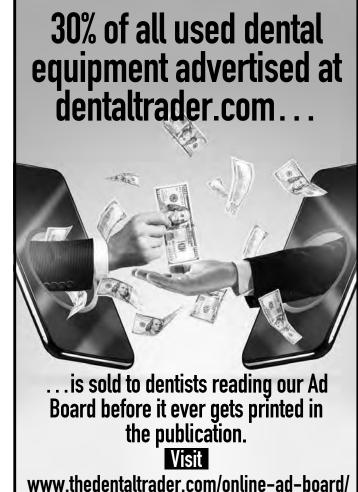
Sublease SJ- Would like to sublease few days/Mo SJ/Milpitas area. Please call Dr. Parr 949)415-6321 / ParrDDS@gmail. com

Redwood City Dental Office Lease. 5 ops 1400sqft. Plumbed and move in ready. Near Atherton, Menlo Park, Palo alto, San Carlos. Single level. Private Parking. 415-722-3447

VALENCIA - MULTI-SPECIALTY PRACT & FREE STANDING BLDG FOR SALE. Annual Gross \$1M+. (7) ops, digital x-rays, Cash/PPO/HMO. Approx. \$7K Cap/mos. D&M (818) 591.1401

New Edition The Dental Bible and The Dental Book now available for dental offices! Kindle version only at the Kindle Store. Kyaros@yahoo.com

SACRAMENTO: 2024 Collections Estimated at \$700K ~2,200 sf w/6 Ops \$350K (EG-1575) WPS/800-641-4179



Calabasas: 6 Exam rooms with ortho bay close to woodland hills (DRE01993607) (818)522-9123

Embrace Subscription Legal Services. No hourly rates! All legal needs for one monthly fee at www.providerlegal.com.

CONCORD: Family-oriented practice focusing on long-term dental health! ~2,000 sf w/6 Ops \$1.1M (BN-1556) WPS/800-641-4179

Santa Barbara practice with 3D Xrays 3 New chairs and many more: \$159k negotiable, Emergency-Quick Sale contact: yanjan@gmail.com

MOUNTAIN VIEW GP FOR SALE - 4 Ops, 27 Yrs. Goodwill, Loyal Patient Base, Intraoral Camera, Laser, Digital 3-D Pano, CT Scan, Trios 4 IOS. 2023 GR \$842K HSDPT - Nicole Lena 925-989-8118 - #CA4095 https://dentalpracticetransitions.henryschein.com/listing/ca4095/

NC#15 - STOCKTON FOR \$199,999. 3 OPS TOTAL. 1,200 SQ FT. BASE RENT, \$1,850. RISHI SALWAN (888)8022340

"Jason is one of the most professional, knowledgeable and genuinely thoughtful people I have had the pleasure to work with." Wood & Morgan: 1-800-499-1474

Fresio: Large office with Real estate in upscle area. (818)522-9123

LCF Practice Sales & Financing

Free Consultations for Buyers & Sellers **BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

2024

We have Qualified Buyers looking for dental practices throughout California.

Sellers - Call for a FREE CONSULTATION.

I got an offer and acceptance within a week of listing my practice with LCF Practice Sales. Loc was always available to answer all my questions and troubleshoot just about everything that came up. The transaction went like clockwork and we closed shortly after...

~ Katherine L., DDS Lake Forest, CA

We Offer Up to 100% Practice Financing

- > Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- > Real Estate Acquisitions

Los Angeles County

Los Angeles: Starter Practice & Real Estate

- Single standing building w/parking lot. Bldg ~ 1,347 Sq.ft. 4 Ops.
- Close to Boyle Heights, East LA.
- Beautiful practice & like new renovation.
- Office grossed ~\$288K in 2023.
- Asking \$975K for Practice & REI

Lomita: New Listing!

- 2023 Collections ~ \$1.03 Million.
- All FFS/PPO. Stable patient base.
- Retail location. 4 operatories.
- Office does mostly GP works. There is room for growth with in house specialists.

Long Beach: Starter Practice & Real Estate

- Dental Practice: ~1,000 sq.ft. 3 ops. Starter practice with bonus of pts.
- Real Estate includes: dental office, 1 commercial unit, and 2 apartment units. Rents from real estates ~ \$5K/month.
- Asking \$235K for practice alone.
- Asking \$2.335 Million for Practice & Real Estate.

Montebello: Grosses ~ \$1.365 M

- PPO/FFS only. Well run office.
- Office has increased its production number every year since 2021.
- Office nets well. Great recall program.
- · Office refers out ortho, pedo and complicated RCT.
- Retail Center. ~ 1,450 sq.ft. 4 Ops.
- · Reasonable Rent.

Central California

Fresno - New Listing! Practice & Real Estate

- Real Estate: Single standing bldg.
- Dental Practice: Grosses ~ \$450K ~80% DentiCal, ~20% PPO/Cash ~ 2,000 sq.ft. 6 operatories.

Hanford - New Listing! Practice & Real Estate

- Real Estate: Beautiful 2 story Victorian bldg on a corner lot. Upstairs has 2 apartment units. Each unit has 2 beds. 1 bath. Rent \$15 K/month per a unit, \$3K total for 2 units.
- Dental Practice: 5 ops. ~ 2,000 sq.ft. Mostly Denti-Cal patients.

Visalia - Practice & Real Estate

- Productions ~ \$250K/year.
- ~ 70% DentiCal, ~25% Others/PPO
- Located in Tulare County (between Fresno & Bakersfield)
- Single standing bldg. 5 Ops.
- . Asking \$450K for practice & REI

Orange County

Cypress: Collections - \$410K

- State of the art practice
- Shopping plaza. 5 eq. ops.
- All FFS/PPO. Part time practice

Lakewood: Productions ~ \$870K

- All Cash/PPO. Part time practice.
- General dentistry with in house specialist.
- Large shopping plaza. 5-7 operatories.
- High tech equipment CEREC & CBCT

Garden Grove: 2023 Grosses ~ \$487K.

- Asking \$340K w/CT Scan (from \$380K)
- Asking \$280K w/o CT Scan.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

Newport Beach: Asking \$225K

- Prominent professional suite across from one of the largest shopping centers.
- 2023 Productions ~ \$385K
- 4 operatories, Rent ~\$12K/month

Orange: Starter Practice & Real Estate

- Excellent location Retail center.
- Building has 2 units. ~4,500 sq.ft. total.
- 1st Unit: Dental bldg. ~ 2,500 sq.ft. 5 operatories + 3 ortho bases. Just built from ground up.
- 2nd Unit: Tenant space ~ 2,000 sq.ft. Tenant's rent ~ \$5-6K/month
- Asking \$2.885 Million

Santa Ana: Price Reduction!

- Asking (\$155K) \$125K!
- Grosses ~\$175K/vear, 30ps, +1 plumbed. Walking distance from South Coast Plaza.

Ventura County

Oxnard - Price Reduction! Asking (\$225K) \$185K!

- Collections ~ \$316K. Part time.
- Strip mall. 3 ops. Fair Rent.
- ~ 30 % PPO, ~ 30% Cash.~40% DentiCal

Port Hueneme - Price Reduction! Asking (\$500K) \$370K

- 2023 Collections ~ \$550K
- Strip mall. 3 operatories. Fair rent.
- Ideal for an owner run practice.
- ~ 60 % FFS/PPO and ~ 40% DentiCal

Riverside County

Riverside - New Listing! Practice & Real Estate

- Bldg is located at a corner lot.
- -3,300 sq.ft. 6 7 operatories.
- ~ 97% Cash/PPO. ~3% DentiCal. Collections ~ \$550K - \$600K/yr.
- Asking \$1.855 Million (Practice & RE)

Northern California

Fremont - Price Reduction! Asking (\$400K) \$205K

- 2023 Productions ~ \$679K
- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.

- 50% DentiCal; ~50% Cash/others

- Marin County New Listing! Dental Practice & Real Estate
- Collections ~ \$1 Million/annually. Single standing bldg. 5-6 Ops.
- ~ 50% PPO, ~ 50% HMO/Cap.

Modesto - New Listing! Dental Practice & Real Estate

- Grosses ~ \$2.8 Million
- Office nets well. Stable pt base.
- 10+ years goodwill.
- Commercial bldg. 5 Operatories ~ 85% DentiCal ~ 15% PPO/FFS
- . Office does mostly GP works.
- . Well run practice. Great Staff.

Napa - New Listing! Dental Practice & Real Estate

- Doctor retiring
- . Single standing bldg. 3-4 Operatories
- Collections ~ \$600K/annually.
- Accepts mixed insurances.

Shell Practice & Real Estate

- Retail center in East San Jose.
- Fully equipped. No patient base
- 3 operatories. ~ 950 sq.ft.
- Asking ~ \$750K (RE & Shell Practice)

San Rafael - New Listing!

- Office Collects ~ \$550K
- ~ 80% PPO. ~ 10% HMO. ~ 10% Others
- Excellent Location! Large Retail Center.
- 4-5 Operatories. Rent ~ \$7K/month.

Stockton - Practice & Real Estate Asking \$750K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High production & high net practice. Doctor retires & selling practice with 15+ yrs goodwill. Seller will help transition practice.
- ~60% Dentical,~40% PPO/others.
- Single standing bldg. w/parking lot.
- 3 equipped operatories (with potential to add a 4th operatory).

Diego County

San Diego - Collections ~ \$419K

- ~40% PPO/FFS and ~ 60% DentiCal
- East side of Balboa Park.
- 2 equipped ops + 1 plumbed op. Vietnamese speaking doctors will be at an advantage at this office.

Call Loc Pham, Broker (714) 550-7494 for more information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

Disclaimer - Advertised information may not be accurate or complete. Buyers need to verify all information during due diligence.

DANSEREAU

America's Dental Equipment Company

(800) 423 -5657

WWW.DHPDENTAL.COM





Roadrunner Dry **Hybrid Vacuum** Variable Speed /Reliable Quiet Powerful 2.5 - 3.5 HP \$5495

All our Parts are Made in the USA

Visit our Factory to see equipment being Manufactured

43 American Workers manufactured this Equipment for You!

Silent Flow Air Compressor 1 - 4 HP W/ Drying System \$4195

BUY NOW NO PAYMENTS UNTIL JAN 2025 Take the Tax Credit this Year !!!

OAC Terms Apply



Infinity Delivery Systems \$2795 install on any Dental Chair 10 Year Warranty



STOCKTON, CA - Beautiful 6 OP practice, updated technology. You will want to see it. Offered at \$1.1M www.ddsmatch. com 855-546-0044

Santa Cruz GP Beautiful seller owned building available with practice. Carroll & Company (650) 362-7004 CADRE 00922828.

SANTA CRUZ "OUT-OF-NETWORK" Highly regarded. All specialty work referred. 5-days of Hygiene. Has sustained growth each year on limited schedule. 2024 trending \$845,000. Attractive paperless office. Great staff. To learn more, go to www.PPSsellsDDS.com.

4 Dansereau chairs + units near new w/ upgrades. Avail now \$3500 each or \$12k for all 4. Includes 3 overhead LED lights Can include more equipment. Located in San Luis Obispo T:9318024893 or forest.ratchford@gmail.com

TRACY: Elevate your practice: 15-20 daily patients, 50+ monthly newcomers! ~8-900 sf w/3 Ops \$200K (IN-1541) WPS/800-641-4179

FOR SALE: K-Town (LA) General Practice \$595,000 - 6-ops. prominent building, \$835K 2023 revenue, iTero, digital X-rays. info@integritypracticesales.com (855) 337-4337

Quality, American Made Dental Operatories (10 year Warranty) available in 3 weeks \$6395. Call (800) 423 - 5657 or WWW. DHDENTAL.COM for more information.

PINOLE: Offering high-quality dental care in a vibrant, welcoming community. ~1,275 sf w/3 Ops \$875K (BN-1571) WPS/800-641-4179

NC#18 - WOODLAND FOR \$400,000. 6 OPS TOTAL. 1,700 SQ FT. BASE RENT, \$3,012. RISHI SALWAN (888)8022340

Looking to improve your dental practice? Then call Dental CPA who focuses on dental practices throughout the state of California rather than working with a local CPA who operates as a generalist. Specialists make a difference. Call 949-485-2011 and ask for Jerry, or visit mydentistcpa.com.

Transforming Dental Spaces One Stitch At A Time. Call us today to get an estimate for new upholstery. Superior Upholstery 888-548-7282 www.superiorupholstery.com

Quick and simple loan approval process. We strive to make your transactions happen. Contact Howard Boles today @ hboles@enterprisebank.com / (626) 204-6626.

UPCOMING CONTINUING EDUCATION LIVE WEBINAR: CALIFORNIA DENTAL PRACTICE LAW, INFECTION CONTROL, RISK MANAGEMENT-7 UNITS on OCT 20TH, 2024 (LIVE INTERACTIVE WEBINAR) CALL OR TEXT 909-933-9073

DSO BUYER - Glendora Multi-Specialty Practice, 15 Total Ops/12 Plumbed, \$2.6 mil.+ Gross Collections, Priced Subject to Offers - CALL MADDOX DENTAL PRACTICE SALES - (888) 677-5855 - MaddoxDentalPracticeSales.com

YOUR "GO TO" DENTAL ATTORNEY

I KNOW DENTISTRY'S UNIQUE LEGAL & FINANCIAL CHALLENGES

"JENG AND ASSOCIATES HAVE REPRESENTED ME IN BUYING 3 OFFICES AND MULTIPLE LEASE REVIEWS AND NEGOTIATIONS. THEIR PROFESSIONALISM IS UNBEATABLE AND DR JENG IS ALWAYS AVAILABLE TO ANSWER MY QUESTIONS BY PHONE OR EMAIL."

Dr. L. Kong, Daly City, Ca

"I HIGHLY RECOMMEND DR JENG
AS A DENTAL ATTORNEY. HIS
EXPERIENCE AS A DENTIST
COMBINED WITH HIS LEGAL
EXPERIENCE GAVE ME THE
CONFIDENCE TO ENTER INTO A
SHARE OFFICE ARRANGEMENT. HE
WAS ALWAYS AVAILABLE TO ANSWER
MY CALLS AND ADDRESSED ALL MY
CONCERNS AND QUESTIONS."

Dr. P Tran, Burbank, Ca

"DR. CHESTER JENG
REPRESENTED ME IN MY
LAST TWO DENTAL OFFICE
PURCHASES. VERY
PROFESSIONAL AND
HELPFUL. HE IS MY GO TO
LAWYER FOR MY LEGAL
NEEDS."

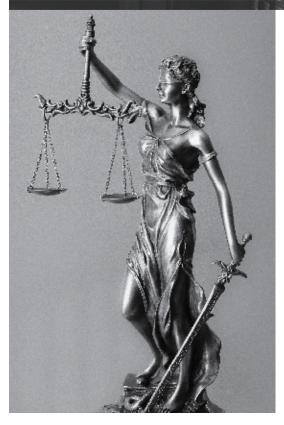
Dr. K Chou, Hacienda Heights, Ca

SERVICES:

Dental Board Required Practice and Billing Monitoring, Incorporation, Dental Board Defense, Buy/Sell Agreements, Lease Reviews, Space Sharing Agreements, Insurance Audits, Practice Sales

MEMBER:

CA STATE BAR, NC STATE BAR, US FEDERAL COURTS, US FEDERAL TAX COURTS, CALIF. DENTAL LICENSURE



LAW OFFICES OF JENG AND ASSOCIATES

CHESTER JENG, DDS, JD, LL.M, MBA, ESQ.



CELL: 909-450-7158
TOLL FREE: 844-313-9900
EMAIL: CHESTER@JENGLAW.COM

WWW.JENGLAW.COM

750 W. La Habra Blvd., La Habra, Ca 90631 1440 North Harbor Blvd., Suite 900 Fullerton, Ca. 92835

PLEASANT HILL: Quality, family-oriented dental care in a vibrant community. ~1100 sf w/4 Ops \$650K (BN-1542) WPS/800-641-4179

FREE TOY TOWERS We Deliver & Install Treasure Tower Rewards. com Contact Andrew @ 209.566.3318 or antonoventer prises@gmail.com

QAKLAND PILL-HIL GP FOR SALE - 3 Ops, 18 Yrs. Goodwill, Paperless, Digital, Desirable Location! GR \$480K. HSDPT - Nicole Lena 925-989-8118 - #CA3836 https://dentalpracticetransitions.henryschein.com/listing/ca3836/

BA#23 - SAN JOSE WITH REAL ESTATE \$550,000. EQUIPMENT AND LEASEHOLD 3 OPS. 3 PLUMBED, 3 EQUIPPED. RISHI SALWAN (888)8022340

SO. SACRAMENTO: Providing personalized dental care in a warm, friendly environment. ~2,000 sf w/6 Ops \$490K (IN-1566) WPS/800-641-4179

Attend Xcel Seminars 24th Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 5-course, 35 CE series (all live CA CE units) for only \$549 and learn about Oral Pathology (Incl. Mandatory Opioids), Pedo for GPs, Treating Medical Emergencies, Restoring Anterior & Fractured Teeth, Mandatory Infection Control & the Dental Practice Act. Go to www.xcelseminars.com or call 310-663-4055 for info or to register.

San Jose Perio Esteemed practice boasts a robust network of referral sources, \$3M GR. Carroll & Company (650) 362-7004 CADRE 00922828.

LA-KERN COUNTY LINE – PRACT. & BLDG. (6) op G.P. & Free Stand. Bldg. Collect mid \$500K/yr. Cash/PPO. VERY LIMITED COMPETITION. MAJOR PRICE REDUCTION. D&M (818) 591.1401

GRASS VALLEY, CA - MOTIVATED SELLER in 3 OP practice with free standing building for sale. Practice offered at 110K and RE at 329K www.ddsmatch.com 855-546-0044

Legal Tip: You can save up to \$2,200 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

MH DENTAL ANESTHESIA. Your new choice for office based anesthesia in the Bay Area. Board Certified. www.linkedin.com/in/mhphddds. 310-868-4488. mth.hurd@gmail.com

FOR SALE: Santa Monica Leasehold \$12,500/month – Fully-equipped 2,200SF turnkey office, was boutique dental office for 30 years. info@integritypracticesales.com (855) 337-4337

From Worn To Wow, We Do It All. . Customizable upholstery kits for patient chairs and doctor/assistant stools. Call us today. Superior Upholstery 888-548-7282 www.superiorupholstery. com

Expanding Your Practice? No unexpected charges. Fixed monthly legal help at www.providerlegal.com.

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Tulare - Delightful four operatory family practice located in Tulare CA. WITH REAL ESTATE near Prosperity & Hwy 99 (DRE01993607) (818)522-9123

New ADA 2024 Claim Form Mandatory; Effective 01-01-2024. Call (800) 273-5033 ASAP if your software does not produce this claim form; and consider switching to EZ 2000 Dental Software; We keep up with all the latest changes from the ADA.

VALLEJO: Merge your patient base into this prime, fully equipped facility in a vibrant, business-friendly community. ~1,500 sf w/3 Ops \$95K (CC-1578) WPS/800-641-4179

SACRAMENTO'S CARMICHAEL Tremendous opportunity includes free-standing building. 2024 trending collections of \$900,000+. New patients average 20+ per month. Facility is impeccable. 5-ops, Cerec fabrication, 3-D CBCT. To learn more, go towww.PPSsellsDDS.com.

REDDING/RED BLUFF N. CA VALLEY AREA - 5 Ops, 36+ Yrs. Goodwill, 9 Hygiene Days, SoftDent PMS, 12 Workstations, Digital, Beautiful Surrounding Area! 2023 GR \$1.4M. HSDPT - Jay Harter 916-812-0500 - #CA3954 https://dentalpracticetransitions.henryschein.com/listing/ca3954/

claremont practice for sale 5 ops. Dr retiring. High end build out. Fee for serv. Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$850k Mike 562.832.9332 DRE#02079096

High-end, high-tech, cutting-edge practice in highly desirable Campbell. Five fully equipped ops. Strong hygiene program. Over \$1.5 Mil in Collections for past three years. Practice population drawing area over 1 mil. Seller willing to work back. Contact Rod - Lic#2055355 - 206-979-2660 or rod@ omni-pg.com. (CAD122)

GENERAL PRACTICE FOR SALE IN VALLEJO CA. 30+YRS OF GOODWILL. Approx 1100+sqft with 3 plumbed operatories. Rev approx.\$300K on a very abbreviated schedule. Please send CV to: vallejodmd@gmail.com

SACRAMENTO, CA – Good opportunity in this 4 Op GP office, well located. Rev. \$650K www.ddsmatch.com 855-546-0044

Gen Practice: 36 yrs of goodwill in Santa Maria. Located in a beautiful professional bldg. 2k sq ft, Adec ops in good cond. Ktch, private Dr. office, bathroom. 100% FFS, great team. 4 days hyg, approx 8 private NP/month. 4 ops, 5th fully plumbed op. Eaglesoft PMS. Computers in each op with add'l monitors for pt viewing. Digital X-ray, Trios scanner. The practice collected app \$700K. The seller could stay on to help with transition if buyer so desired. Send CV to: santamariagpdds@gmail.com



integrity

CONSIDERING A PRACTICE SALE?

In the rapidly changing practice sales market, our professional brokers can help you receive the price and terms you deserve.

Call or text your local agent today, or call or text our office at

(855) 337-4337

to schedule a confidential consultation.

NEW & FEATURED LISTINGS

NEW! Santa Monica Leasehold | \$12,500/mo | 5 ops | #10222 Turnkey 2,201 sq. ft. dental suite for lease on Santa Monica Blvd. 5 operatories, private office, lab, and more. Located in a prime area w/ strong visibility and free parking, near Providence St. John's and UCLA Santa Monica Medical Center. Eddie (310) 595-0203

NEW! Los Angeles Fast-Start | \$650,000 | 6 ops | #10237 This modern, state-of-the-art dental practice features 6 operatories, elegant white oak finishes, and a patient-centered approach. Launched in 2022 near Beverly Hills on trendy Robertson Blvd., it attracted 1,100+ new patients in its first year. Over \$1M invested, offering same-day services and located in a prime shopping district, this is a unique market disruptor! *Partnership opp. available for \$150,000!* Ken (805) 338-5850

NEW! Fresno | \$700,000 | 5 ops | #10220 Est. in 1997, this thriving practice near Hwy 41 offers prime visibility, ample parking, and proximity to Fresno State. With 4 operatories, Dentrix, and a loyal patient base, 24 new pts./mo and nearly \$900K in collections. Jose (925) 382-9525

NEW! Diamond Springs | \$800,000 | 5 ops | #10230 Profitable dental practice features 5 operatories, a digital panoramic X-ray, and a 2,100 sq. ft. office in a prime corner location. With low overhead and \$1M annual collections, it serves both Medi-Cal and private insurance patients. Jose (925) 382-9525

NEW! Los Angeles (K-Town) | \$595,000 | 6 ops | #10225 Established practice features 6 ops in professional building near a train station. With \$835K in 2023 revenue, it focuses on digital dentistry using iTero, Dexis, and Dentrix. Eddie (310) 595-0203



"Just wanted to say thank you for all of your hard work. I could not have done this without you guys. You were all very professional and it was a pleasure working with all of you. If any of my dentist friends want to sell their practice, I will definitely recommend them to you guys. Thank you again."

- Dr. Kim

"

(855) 337-4337 | integritypracticesales.com





San Diego, Orange County, Inland Empire Tim Miller DRE# 02107070 (714) 272-8408



LA & Ventura Counties Ken Skeate DRE# 00885612 (805) 338-5850



LA County Eddie Delshad, DDS DRE# 02127141 (310) 595-0203

SAN DIEGO, ORANGE COUNTY

Ladera Ranch | \$290,000 | 7 ops #10131 Elegant upgrades in bustling commercial area. Tim (714) 272-8404

San Diego Ortho | \$255,000 | 4+ops #10125 TOP RATED boutique in affluent neighborhood. Tim (714) 272-8404

Mission Viejo | \$595,000 | 7 ops #10176 FAST-START Pediatric Orthodontic practice. Tim (714) 272-8404

INLAND EMPIRE & LOS ANGELES

Mission Viejo | \$750,000 | 5 ops #10182 Well-established Modern General Practice. Tim (714) 272-8404

Newport Beach | \$940,000 | 9 ops #10186 Join the most successful Endo practice in OC as a partner! Tim (714) 272-8404

La Mesa | \$515,000 | 2 ops #10174 **Prime location** with over four decades of dedicated service. Tim (714) 272-8404

Laguna Hills | \$415,000 | 4 ops #10216 **State-of-the-art** office, strong financials, stable patient base. Tim (714) 272-8404

Lawndale | \$850,000 | 8 ops Turnkey leasehold with charts! Incredible **'dental mansion**'. Eddie (310) 595-0203

Los Angeles I \$350,000 I 15 ops (4 plumbed) #10127 Very scalable and rapidly growing start-up. Ken (805) 338-5850

Encino | \$649,000 | 4 ops #10190 100% **Associate run** thriving dental practice. Eddie (310) 595-0203

Chino Hills Leasehold | 3 ops #10197 Fully built-out dental suite in affluent neighborhood. Eddie (310) 595-0203

Rancho Mirage + RE | \$750,000 + \$1,200,000 | 7 ops #10192 **\$1.3-\$1.4 million** in collections! Tim (714) 272-8404

Palm Springs | \$550,000 | 6 ops #10206 Pediatric practice with 2nd location available in Yucca Valley. Ken (805) 338-5850

Yucca Valley | \$485,000 | 7 ops #10207 Pediatric practice with 2nd location available in Palm Springs. Ken (805) 338-5850

Beverly Hills | \$585,000 | 6 ops #10179 Upscale area and medical building. Darren (805) 878-0633

San Gabriel | \$525,000 | 3 ops #10177 100% FFS, HIGH NET INCOME PRACTICE! Ken (805) 338-5850

Thousand Oaks + RE | \$750,000 + \$2,100,000 | 5 ops #10184 Be your own landlord! Ken (805) 338-5850

North Hollywood | \$539,000 | 3 ops #10097 Profitable, 60 years goodwill, **\$600k on 3 days/week!** Eddie (310) 595-0203

Chatsworth | \$358,000 | 3 ops #10211 Modern, hi-vis, heavy foot traffic, exceptional location! Eddie (310) 595-0203

Sherman Oaks | \$1,975,000 | 5 ops #10204 34-year-old, feefor-service Implant Practice, high-tech! Eddie (310) 595-0203

NEW! DTLA | \$155,000 | ops Fast-start or Merger opp. in iconic **CalEdison** building! #10136 Ken (805) 338-5850

NEW! Tarzana | \$260,000 | 10 ops #10235 **\$1M luxe build-out** with high-tech, modern designs! Ken (805) 338-5850

Culver City | \$475,000 | 5 ops #10215 54 years on Venice Blvd.! \$700K+, high-traffic, great parking. Ken (805) 338-5850.

Beverly Hills | \$395,000 | 3 ops #10187 **Boutique General & cosmetic** dental practice in a prime spot. Ken (805) 338-5850

Whittier | \$315,000 | 4 ops #10198 Boasting nearly 30 years of invaluable goodwill and high visibility! Tim (714) 272-8404

Los Angeles | \$2,350,000 | 8 ops #10178 Multi-Specialty Dental Practice primed for expansion. Ken (805) 338-5850

Santa Monica | \$1,200,000 | 4 ops #10208 Premier dental practice across from **UCLA**. Ken (805) 338-5850.

Tarzana Fast-Start | \$195,000 | 4 ops # 10214 Retail center on **Venice Blvd!** Modern, high-tech office! Ken (805) 338-5850

VENTURA & SANTA BARBARA

Santa Maria | \$1,700,000 | 8 ops #10195 Profitable with annual net income exceeding \$1M! Darren (805) 878-0633

Santa Barbara +RE | \$795,000 + \$810,344 | 3 ops #10170 Over 40 years of service! Darren (805) 878-0633

Santa Maria | \$550,000 | 7 ops #10126 Spacious, first floor General Dentistry practice. Darren (805) 878-0633

Santa Maria | \$175,000 | 3 ops #09938 Est. 19 years, month-tomonth lease, high-profit margins. Darren (805) 878-0633

Oxnard Turnkey | \$149,000 | 4 ops #10152 Move-in ready, hiend **\$400K buildout**, natural light! Ken (805) 338-5850

Santa Maria | \$445,000 | ops #10218 Over 200 5-star reviews, low overhead, near schools/churches. Darren (805) 878-0633

Santa Maria + RE | \$150,000 + \$1,000,000 | 5 ops #10210 Well-locatedFast-Start w/ **investment opp**.! Brian (805) 714-2115

NEW! Goleta | \$399,000 | 3 ops #10224 Thriving office in strategic loc., **\$514K rev. in 2023**. Darren (805) 878-0633





CENTRAL COAST
Darren Hulstine,
Partner
DRE# 01899816
(805) 878-0633



CENTRAL VALLEY José Virrueta DRE# 01998219 (925) 382-9525



BAY AREA NORTHERN CA Nelson Reynolds DRE# 02124985 (510) 501-1959

CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

Dinuba + RE | \$450,000 + \$420,000 | 5 ops #10120 Profitable GP w/ sig. growth potential! José (925) 382-9525

Fresno | \$130,000 | 3 ops #10202 Low buy-in Fast-Start General Dentistry Practice. José (925) 382-9525

Visalia | \$580,000 | 4 ops #10193 General Practice with cutting-edge technology. José (925) 382-9525

Bakersfield + RE | \$1,150,000 + \$360,000 RE | 4 ops #10189 Thriving **Multi-Specialty** Practice. José (925) 382-9525

Sanger +RE | \$320,000 + \$150,000 | 3 ops #10122 Modest GP, charming setting, **\$500K+ in rev**. José (925) 382-9525

Ukiah | \$360,000 | 4 ops #10135 Paperless, Panorex, X-rays, modern buildout. José (925) 382-9525

Folsom | \$225,000 | 4 ops #10205 Exceptional Ortho practice in affluent suburb w/ nearby satellite office! Brian (805) 714-2115

Porterville | \$250,000 | 6 ops #10067 Popular shopping plaza,

Bakersfield Prosthodontic | \$320,000 | 4+ ops #10107 Thriving **FFS w/ enormous potential!** José (925) 382-9525

quick opptys for serious growth! José (925) 382-9525

Salinas | \$300,000 | 5 ops #10150 Fully **fee-for-service** in busy shopping center and 25 yrs. goodwill. Scott (650) 374-9383

North Santa Rosa Area | \$875,000 | 4 ops #10185 Five-star Implant Center located just off 101 North. José (925) 382-9525

Fresno | \$655,000 | 4 ops #10175 State-of-the-art technology, furnished op, and primed for success! José (925) 382-9525

Madera | \$453,000 + \$625,000 RE | 5 ops #10151 Great location w/ tons of untapped potential! José (925) 382-9525

Bakersfield | \$999,000 + \$925,000 RE | 6 ops #10153 Highvis, 20 yrs goodwill, CBCT, modern office. José (925) 382-9525

Fresno + RE | \$199,000 + \$185,000 | 3 ops #10180 Prime General Dental Practice. José (925) 382-9525

South of Fresno | \$1,250,000 | 7 ops #10172 3,160 square feet and enormously profitable. José (925) 382-9525

Lemoore | \$639,000 | 4 ops #10199 Highly-rated **boutique office**, paperless, rapidly developing area! Brian (805) 714-2115

NEW! Modesto +RE \$175,000 + \$300,000 | 3 ops #10221 37 yrs goodwill, great, location, room to grow! José (925) 382-9525

NEW! Porterville + RE | \$200,000 + \$365,000 | 4 ops #10223 **Fast-start w/\$347K rev.** and investment RE. José (925) 382-9525

BAY AREA, SAN LUIS OBISPO & MONTEREY COUNTY

Redwood City/Atherton | 4+ ops #10200 \$5.5/sq. ft. 1,400 square foot dental office., Call Nelson (510) 501-1959

Salinas | \$300,000 | 4 ops #10150 **100% fee-for-service** with 25 years of invaluable goodwill. Scott (650) 374-9383

Watsonville + Real Estate | \$60,000 + \$495,000 | 4 ops #10073 Tons of room for growth! José (925) 382-9525

Campbell Fast-Start | \$295,000 | 5+ ops #10194 Prime location, growth pot. w/possible RE. Nelson (510) 501-1959

Santa Cruz | \$675,000 | 5 ops #10142 Repeatedly **producing over \$1,300,000!** office is well equipped for endodontics, periodontics, surgery, and sedation and offers central nitrous oxide administration. Call Scott (650) 374-9383

Carmel | \$790,000 | 6 ops #10140 40+ years goodwill & over \$1M in collections annually. Very well-established practice and successfully operates out of the same dental suite but under two completely separate entities. Scott (650) 374-9383

San Francisco | \$349,000 | 3+ ops #10143 Lucrative GP, walkable area, near colleges. Nelson (510) 501-1959

San Luis Obispo County | \$299,000 | 4 ops #10213 Est. GP in med. plaza in vibrant coastal community! Darren (805) 878-0633 San Jose | \$755,000 | 6 ops #10212 Successful GP, \$1.3M rev. in 2023, well-ran office w/consistent growth Brian (805) 714-2115

Your Professional Team at Integrity



Tim, José, Ken, Trevor, Bill, Joni, Darren, David, Scott, Eddie, Nelson



(855) 337-4337 | integritypracticesales.com

LEGAL SERVICES FOR DENTISTS



Call for a complimentary legal consultation.

FAX 949.606.8624
EMAIL info@jsdlawoffice.com
VISIT jsdlawoffice.com



Sean is the best of the best in the industry!

He is responsive, knowledgeable, and really cares about his customers! Our experience with Sean was nothing short of amazing.



George Mirsal, DDS Cleopatra Dental, Huntington Beach, CA

I've been practicing law for 21 years. With more than half my career helping dentists through:

Formation of Dental Corporations & Bylaws • Dental Partnerships and Partnership Agreements • Office & Space-Sharing Agreements

Office Lease Review and Negotiation • Real Estate Purchase Agreements • Purchases/Sales of Dental Practices

Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act • Employment Law & Contracts



Where Style Meets Comfort Seamlessly. Asepsis upholstery kits! Easy to clean, easy to disinfect. Superior Upholstery 888-548-7282 www.superiorupholstery.com

4 Dansereau chairs + units near new w/ upgrades. Avail now \$3500 each or \$12k for all 4. Includes 3 overhead LED lights Can include more equipment. Located in San Luis Obispo T:9318024893 or forest.ratchford@gmail.com

Luis Kong, DDS (San Francisco, CA)-Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

PLEASANTON: Invest your future in our charming, business-friendly community with top amenities and a prime location. ~1050 sf w/2 Ops \$145K (DN-1568) WPS/800-641-4179

Take their money...sell stuff you don't use with a free ad in The Dental Trader. Stop storing it-turn it into cash. Used handpieces, a car, exercise equipt...anything. Just go to https://www.thedentaltrader.com/place-a-reader-ad/ and write a free ad.

SONOMA COUNTY GP FOR SALE - 4 Ops, 37 Yrs. Goodwill, 5-day Hygiene, Digital, Dentrix PMS, 1,350 Sq. Ft. GR \$721K. HSDPT- Gina Miller 707-391-7048 - #CA3726 https://dentalpracticetransitions.henryschein.com/listing/ca3726/

LEASEHOLD FOR SALE WITH SOME WITH ACTIVE PATIENTS! SAVE YOURSELF MONTHS OF WORK and \$\$ BUILDING OUT A PRACTICE! 3 Locations availble in: Ventura/Encino and Korea Town (Los Angeles).Gerald Lee, Esq. Cell: 213-631-6669

Financing your transactions on your timelines. Customized solutions for dentists. Contact Howard Boles today @ hboles@ enterprisebank.com / (626) 204-6626.

Buying a Practice? Unlimited advice for \$4.5k-\$6k. Visit www. providerlegal.com.

General Dentist position Merced, CA One year experience is a plus. Great pay plus bonus compensation. Full time. No HMOs. Email resume: Aram1501@hotmail.com or text 909-382-1067

WALNUT CREEK: Providing quality care with compassion and integrity, fostering patient trust. ~1200 sf w/4 Ops \$560K (BG-1545) WPS/800-641-4179

Air Compressor or Vacuum wearing out American Made Dental Air Compressors, starting at \$4195 ready for installation. Call (800) 423 - 5657 or WWW.DHPDENTAL.COM for more information.

SANTA BARBARA COUNTY PRACT. & BLDG. – (5) op comput. G.P. & Free Stand. Bldg. 2023 Collect \$883K+ on (4) days. Cash/PPO. D&M (818) 591.1401

MENRY SCHEIN® DENTAL PRACTICE TRANSITIONS

CALL OR VISIT TODAY: 888-685-8100 www.henryscheindpt.com

Henry Schein PPT, Inc. - Broker #01233804

PRACTICE SALES • PARTNERSHIPS •

NORTHERN CALIFORNIA

ANTIOCH - GP Leasehold-Facility Only Practice. Great opportunity for a FAST-START or office UPGRADE for your existing practice! #CA3939 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3939/

BERKELEY - 3 Ops GP Practice with 30 Yrs. Goodwill, 4-day work week, refers all Specialty, Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3800/

CAMPBELL - NEW LISTING - Rare opportunity 4 Ops GP practice known for its excellent patient care and prime location. 1,800 sq. ft., 32 Yrs. Goodwill, 2023 GR \$840K. #CA4041 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca4041/

DUBLIN - 4 Ops GP Practice, GR \$903k with most specialty referred, 1,350 sq. ft., Dentrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec. #CA3805 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3805/

EL CERRITO - Modern FFS GP Practice, 4 Ops in 1,400 sq. ft. of leased space, fully equipped with technology. #CA3931 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3931/

FOLSOM/EL DORADO HILLS AREA - \$786K 2023 Collections GP with incredible Real Estate in high-traffic highly desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3888/

FREMONT - Well-established 4 Ops GP practice with loyal patient base. 2023 GR \$1.1M, breathtaking views in 1,222 sq. ft. #CA3966 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3966/

GREATER AUBURN & NORTHERN FOOTHILL AREA - Back on the Market: Price Reduced by Over \$100K! Well-Established GP practice in a highly desirable area, 1,350 sq. ft. 4 Ops, 60+ Yrs. Goodwill. GR \$690K Collections. #CA2809 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2809/

greater LAKE TAHOE AREA - 37+ years of Goodwill, 1,586 sq. ft. 4 Ops. 2023 GR \$917K on 32 hours/week. #CA1715- Jay Harter 916-812-0500 http:// dentalpracticetransitions.henryschein.com/ listing/CA1715/

GREATER LAKE TAHOE & TRUCKEE AREA - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3629/

GREATER SACRAMENTO METRO
AREA - \$1.35M+ 2022 Production
Prosthodontic Specialty Practice in highly
desirable Sacramento Metro community,
4 Ops, Dentrix, Digital Pano, "Trios"
scanner. #CA3723 - Jay Harter 916-8120500 https://dentalpracticetransitions.
henryschein.com/listing/ca3723/

GREATER SACRAMENTO METRO AREA- Rare Ortho Opportunity in highly desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3450/

GREATER VACAVILLE AREA - Great centrally located, and high traffic location. GP Practice with 30 yrs; of Goodwill. 5 Op practice in the control of the con

MOUNTAIN VIEW - NEW LISTING - Well-established 4 Ops GP practice, 1,100 sq. ft., 2023 GR \$842K, Softdent-Carestream PMS, Intraoral Camera, Laser, Digital 3-D Pano, CT Scan, Trios 4 IOS. #CA4095 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca4095/

NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital th CBCT Pano, 53 Yrs. Goodwig Vertail 30 new patients a month and 7 Dys of Pre-Booked Hygiene. #CA3481 - Gina Miller - 707-391-7048

OAKLAND - SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2023 GR \$839K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 http://dentalpracticetransitions.henryschein.com/listing/CA3398/

OAKLAND PILL-HILL - Modern GP Practice with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3836/

PLACERVILLE/CAMERON PARK/
RESCUE AREA - Solid Producing GP, 4
Ops, I/O camero Light X-Ray sensors,
"CEREC", 3D Codin, 2022 Collections
was \$745K. #CA3710-Jay Harter 916-8120500

RED BLUFF/CORNING/ORLAND AREA- 6 Op+RE GP, 8 days per week of Hygiene with room to grow. 2023 GR \$886K. #CA3161-Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3161/

REDDING RED BLUFF NORTHERN CA VALLEY AREA - \$1.4M 2023 Collections
GP with Real Estate in a High-Traffic &
Exposure Location, 5 Ops, 9 days/week of
Hygiene. #CA3954- Jay Harter 916-8120500. https://dentalpracticetransitions.
henryschein.com/listing/ca3954/

ROCKLIN / ROSEVILLE/AUBURN AREA- \$1M+ GP Practice in the of the Most Desirable Area of 50 pt. Ito Metropolitan. Rarely Available Low Price! #CA3765 - Jay Harter 916-812-0500

ROCKLIN/ROSEVILLE/FOLSOM AREA - 2023 GR \$651K GP practice + Real Estate, 4 Ops & 4 days/week hygiene. #CA3941 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3941/

WEST SAC / DAVIS / WOODLAND AREA - \$1.594M in 2020 Collections GP in High-Traffic Cet (1) the n with 5 Ops & 6 days of Hygotheyweek. #CA3965 - Jay Harter 916-812-0500

SACRAMENTO DOWNTOWN/ MIDTOWN AREA - NEW LISTING - Low (60%) Overhead GP did \$754K Collections in 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3881/

SACRAMENTO METRO/CITRUS HTS AREA - NEW LISTING - 2023 GR \$304K GP Practice, 3 Ops with newer equipment & room to expand (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3852/

SAN JOSE - 7 Op practic 77 Yrs. Goodwill, 2023 GR \$2.2 (in Lay work week! #CA3923 - Nics) Lena - 925-989-8118

SAN JOSE - GP practice, 40 Yrs. Goodwill, Practiceworks PMS, Digital X-ray, 1,100 sq. ft., 4 equipped Ops + one plumbed. #CA3644-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3644/

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

VALUATIONS/APPRAISALS

SAN JOSE - NEW LISTING - GP, 2023 GR \$1,32M, 7 Ops, 2,296 sq. ft., Eaglesoft PMS, Digital Pan, iTero Scanner, new Computer & Phone Systems (updated in Dec. 2023). #CA4053 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca4053/

SAN JOSE BLOSSOM HILL AREA - 4 equipped Ops, 2 plumbed, CBCT, I/O Camera, Laser, 3,000 sq. ft., Dentrix PMS. 2023 GR \$1.27M. #CA3984-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3984/

SAN JOSE - Associate-to-Owner Opportunity! Join an esteemed cosmetic, complex restorative, and implant FFS practice as an associate with a clear pathway to ownership. #CA3956 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3956/

SAN JOSE - Price Reduced! 4 Ops GP Practice, 1,200 sq. ft. 2023 GR \$610K on a 3-day work week! Specialty is referred. #CA3804 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3804/

SAN JOSE - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3671/

SANTA CLARA COUNTY - 4 Ops, 1,500 sq. ft. Endo practice, 41 ms. Goodwill, 2 Gentle Waves, 24 1 ms. Digital sensor, Microscopes, prefiless with PBS endo. #CA3926 - Gina Miller - 707-391-7048

SILICON VALLEY - Opportunity!!!! High Production GP, Oral Surgery & Perio Specialty Practice located in Highly Desirable, Affluent Community! #CA3952- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3952/

SONOMA COUNTY - 4 Ops GP Practice, 37 Yrs. Goodwill, 1,350 sq. ft., (with room to expand). Paperless, Dentrix PMS. #CA3726 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3726/

SONOMA COUNTY - GP 6 Ops + possible RE, 2022 1.2M, 500 sq. ft., fully digital 3D scanra (in Pa) Digital x-rays, Eaglesoft PMS. 2A3783 - Gina Miller - 707-391-7048

ASSOCIATESHIPS CONTINUING EDUCATION

SOLANO COUNTY AREA - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586-Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3586/

STOCKTON - LODI APEA - Established ORTHO specials Chico Great location, office in a pros Chicole Lena - 925-989-8118

VALLEJO - Established dental practice is an excellent opportunity for a dentist seeking to step into a successful practice. #CA3987-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3987/

CENTRAL CALIFORNIA

GREATER SONORA AREA - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3571/

FRESNO METRO/CENTRAL CA VALLEY AREA - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3930/

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter - 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2795/

MONTEREY - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. #CA3810 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3810/

PORTERVILLE - Established GP practice + RE. 4 Ops, Digital, 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2023 GR \$662K. #CA3618 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3618/

VISALIA / TULARE / HANFORD AREA - \$1.367M 2023 Collections GP Practice in great location, 8+1 Ops, Hi Tech (Eaglesoft, CEREC, iTero), Seller to assist in transition. #CA3791 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3791/

SOUTHERN CALIFORNIA

ANAHEIM - 3 Ops+RE! Open 3 days a week with 1 hygiene day. All Services referred out! Digital X-ray, biolase, Panorex. Great opportunity! #CA4107-Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4107/

HUNTINGTON BEACH - 7 Op leasehold for sale! 2,600 sq. ft., Beautifully remodeled turn-key large space practice! #CA3642-Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3642/

NORTH LOS ANGELES COUNTY Beautiful newly built and spacious 7 Op PPO/
FFS practice. 30 Yrs. Goodwill. 2,600 sq. ft.
Located on the ground flow of a professional building with crip practice. Modern GP office paper 15s, Dentrix software, iTero, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. 2023 GR \$2.53M.
#CA3799 - Ben Sapir - 310-596-0961

MANHATTAN BEACH - 3 Ops Perio Practice, 1,142 sq. ft. Paperless, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, PPO and FFS. Hygiene 2 days month. #CA3694 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3694/

ORANGE COUNTY - NEW LISTING - 2 high producing Orange County practices for sale! Total collections \$3.9M. Both locations have been remodeled with a modern look. #CA4154 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4154/

ORANGE COUNTY - 2 Ops Endo Practice, 20 Yrs. Goodwill, 3D Pano, PBS Endo Software, PPO and Cash patients. \$720K in collections. #CA3924 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3924/

ORANGE COUNTY - NEW LISTING - GP, 4 Ops, 37 Yrs. Goodwill, 2023 GR \$448K, 1,472 sq. ft., robust hygiene program, Easy Dental PMS, FFS/PPO. All specialty referred out. #CA4061 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4061/

SAN FERNANDO VALLEY - Amazing multispecialty FFS/PPO, 2023 GR \$3.74M, strong staff, patient base, paperless, Eaglesoft PMS, 8,000 sq. ft. with 23 Ops/chairs used for all specialties. #CA3427 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3427/

✓ HENRY SCHEIN®

SAN FERNANDO VALLEY - NEW LISTING- Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4089 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca4089/

SAN FERNANDO VALLEY - NEW LISTING- Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4090 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca4090/

SAN LUIS OBISPO - High producing 5 Op, 2,250 sq. ft., 2023 GR over \$1.27M GP practice. 5 Dr, 5 hygiene days. Paperless, Open Dental PMS, FFS/PPO. #CA3909 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3909/

SOUTH BAY LOS ANGELES - NEW LISTING - 3 Op + RE, Single story suite, Great visibility, 4 doctor & 2 hygiene days/wk. Strong growth potential. Eaglesoft. 2023 GR \$235K. #CA4130 https://dentalpracticetransitions.henryschein.com/listing/ca4130/

TEMECULA - 6 Op GP practice, 2023 GR \$1.2M. Part-time associate, Open Dental PMS, Pano, digital x-ray, 1,998 sq. ft., 49% Medi-Cal, 35% PPO, 16% cash. #CA3841 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3841/

WEST COVINA - NEW LISTING - 2 Ops GP practice, paperless, 850 sq. ft., with 1 plumbed Op. Open Dental, XDR imaging. 1.5 hygiene days week. PPO/FFS. Most services referred out. #CA4096 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4096/

WEST HOLLYWOOD - NEW LISTING
- Modern GP practice, 2023 GR \$720k,
Paperless, FS/PPO, 4 doctor and 3 hygiene
days, 833 sq. ft. 2 Ops, digital x-rays, Open
Dental, CAD/CAM, iTero and Biolase.
#CA4003 - Ben Sapir - 310-596-0961 https://
dentalpracticetransitions.henryschein.com/
listing/ca4003/

SAN DIEGO

CHULA VISTA - Spacious and bright 1,760 sq. ft. Medical Condo vista Ops + 2 more potential Ops. **2** (rs) Fed will, 4.5 days of hygiene per weed 1-5/PPO. 2021 GR \$545K. #CA3195- Christy Conway - 619-889-6492

LA MESA - 4 Ops GP practice, 1,200 sq. ft.,18 Yrs. Goodwill, 2023 GR \$568k, 2024 GR through July \$411K. Dentrix PMS, Dexis, PAN, laser, and paperless charts. FFS/PPO. #CA3860 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3860/

NORTH COUNTY SAN DIEGO - NEW LISTING - 4 Ops, 1,467 sq. ft., Digital Impression Scanner, Intraoral Camera, 12 new patients/mo. FFS/PPO, 3 hygiene days with most specialty work referred out. 2024 through June \$331K, 2023 GR \$595K. #CA3884 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca4174/

SAN DIEGO - 4 Ops, 3 fully equipped GP practice, 1,108 sq. ft., Dentrix, Dexis, Trios, CBCT, FFS/PPO, 2023 GR \$440K supported by two hygiene days per week. 2024 GR through July \$312K. #CA3899 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3899/

SOUTH BAY SAN DIEGO - NEW LISTING - 3 Ops, 1,068 sq. ft., private suite, paperless, iTero scanner, PPO/Dentical, low-overhead, associate-run, operating just 2 days a week, 2023 GR \$542k. #CA4166 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca4166/

RANCHO BERNARDO - 4 Ops GP practice, 2022 GR \$531K, brand w technology, 27 Yrs. Goodwill, 260 dd 20% PPO. Holistic practice and reses out most specialty cases. #3721 - Christy Conway - 619-889-6492

OUTSIDE OF CALIFORNIA

HONOLULU - Thriving FFS GP practice, 1,250 sq. ft., 3 Ops, 39 Yrs. Goodwill, 2023 GR \$842k, 2024 GR through July \$463k. Selling Doctor can stay. #HI3680-Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3680/

HONOLULU - NEW LISTING - 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi4054/

HONOLULU - NEW LISTING - 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/Cash. #HI4055 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi4055/

HONOLULU - NEW LISTING - 5 Ops GP practice, 1,378 sq. ft., fully digitized, iTero Scanner, XDR Sensors, 2D Pano X-ray, robust patient base, 2023 GR \$700K. #HI4092 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi4092/

Contact one of our experienced Transition Consultants

Christy Conway Southern CA Lic. #02143744 (619) 889-6492 18 Years in business



Jaci Hardison Southern CA Lic. #01927713 (714) 318-4911 31 Years in Business



Jay Harter Northern CA Lic. #01008086 (916) 812-0500 20 Years in Business



Nicole Lena Northern CA Lic. #01923708 (925) 989-8118 20 Years in Business



Gina Miller Northern CA Lic. #02015193 (707) 391-7048 31 years in business



Dr. Ben SapirSouthern CA
Lic. #02126473
(310) 596-0961
13 years in business



Kaira Stewart Southern CA Lic. #01398798 (949) 220-6216 15 Years in business



CALL OR VISIT TODAY: 888-685-8100 www.henryscheindpt.com

Henry Schein PPT, Inc. - Broker #01233804

"Hi Pat, just a quick note of thanks. It would not have happened without you." Wood & Morgan: 1-800-499-1474

Santa Barbara practice with 3D Xrays 3 New chairs and many more: \$159k negotiable, Emergency-Quick Sale contact: yanjan@gmail.com

FOR SALE: Modesto Pediatric Practice/Real Estate \$175,000 + \$300,000 - Investment opportunity in growing city! \$310K revenue, beautiful location. info@integritypracticesales. com (855) 337-4337

FOR SALE - the WAND, 2 STA Single Tooth Anesthesia Systems by Milestone Sci., \$1,499 OBO each Please Call (949)873-3071

Sacramento/Carmichael. Practice and real estate for sale. 18 years of goodwill. 2023 Gross 1,1M. GP practice, 5ops, Dentrix software, digital x-ray, digital pano. PPO/FFS patients only. 2,120 sq. feet unit in a condominium. Dentist is relocating. (916)607-8374. Carmichaeldentalpractice@gmail.com

Looking to buy a dental practice? Before you buy, call us for a valuation to understand the risks. We are a licensed CPA Firm and totally independent from practice brokers. Visit mydentistcpa.com or call 949-485-2011.

Oral Surgeon/Surgical Prosthodontist needed 4 days/wk for 100% FFS office in San Jose. Implants, IV sedation, All on X experience preferred. Email CV to info@implants.expert

Highend, hightech, cutting-edge practice in highly desirable Campbell. Five fully equipped ops. Strong hygiene program. Over \$1.5 Mil in Collections for past three years. Practice population drawing area over 1 mil. Seller willing to work back. Call Rod Johnston at (206) 979-2660 or email rod@omni-pg.com. (CAD122)

BA#12 - SAN CARLOS ENDODONTICS \$850,000. 4 OPS TOTAL. 1,226 SQ FT. BASE RENT \$4,173/MONTH. RISHI SALWAN (888)8022340

NORTH OF SONOMA COUNTY ON HIGHWAY 101 "OUT-OF-NETWORK" 2024 trending \$1.5+ Million. Profits were \$450,000 on 3.5-day week in 2023. 7.5-days of Hygiene. Owner able to work back if requested. To learn more, go to www.PPSsellsDDS.com.

SONOMA COUNTY GP FOR SALE - 6 Ops, 17+ Yrs. Goodwill, Dream Location, Digital, Eaglesoft PMS. GR \$1.2M HSDPT- Gina Miller 707-391-7048 - #CA3783 https://dentalpracticetransitions.henryschein.com/listing/ca3783/

New Edition The Dental Bible and The Dental Book now available for dental offices! Kindle version only at the Kindle Store. Kyaros@yahoo.com

ELK GROVE: Deliver quality dental care with a focus on education and preventive practices in a modern, convenient setting. ~1420 sf w/3 Ops \$130K (EN-1335) WPS/800-641-4179



refuses to do business with the following companies:

VERANIUM INC.

Veranium International Dental Society Dr. Suraj Pal Sharma-President 5515 Van Buren Blvd. Riverside CA 92503 5995 Brockton Ave, Riverside, CA 92506 https://veraniuminc.net/ info@veraniuminc.net (951)425-5823

AMERICAN BUSINESS CARD

aka: Bizcard.com (A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267

www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint



(888) 677-5855

Lee@MaddoxDentalPracticeSales.com

MaddoxDentalPracticeSales.com

Dentist - Broker - Dental Lawyer

Operated Maddox Practice Group Brokerage - 2010 - 2013
Sold Maddox Practice Group to Henry Schein - 2013
Managed Henry Schein's Practice Transition Business

in Multiple States from 2013 - 2018

Dental Lawyer with Emphasis on Dental Transitions - 2018 - Present

New listings are being added monthly, please check website for updates.

DSO Buyer Opportunity

Glendora Multi-Specialty Practice 12 Total Ops/15 Plumbed, \$2.6 Mil Gross Revenue Priced Subject to Offers

Palm Desert Multi-Specialty Practice 16 Ops., \$3.2 Mil+ Gross Collections Call for Price

Private Owner Opportunity

MOTIVATED SELLER
Westminster Ortho Practice
5 Chairs Open Bay,

\$480,000+ Gross Collections PRICE REDUCED: \$300,000

COMING SOON:

Westwood General Dentistry Practice

4 Operatories Call for Price

Newport Beach General Dentistry Practice

7 Ops., \$1.4 Mil+ Gross Collections Listing Price: \$1,270,000

COMING SOON:

Chula Vista General Dentistry Practice and Real Property

Call for Price

San Diego Dental Practice Clairemont General Dentistry/Prostho Practice

5 Ops., \$1.8 Mil+ Gross Collections Call for Price

Panorama City General Dentistry Practice

9 Ops., \$1.8 Mil+ Gross Collections 85% Medi-Cal

North San Diego County General Dentistry Practice

4 Equipped/1 Plumbed Ops., \$875,000+ Gross Collections Listing Price: \$750,000

Fullerton General Dentistry Practice

6 Ops., \$530,000+ Gross Collections Listing Price: \$410,000

Long Beach General Dentistry Practice

3 Plumbed/2 Equipped Ops., \$280,000+ Gross Collections Listing Price: \$195,000

Newport Beach General Dentistry Practice

6 Ops., \$690,000+ Gross Collections Listing Price: \$500,000

> Mid-Withire General Landstry Practice

> West food General Desistry Practice

> San Bernard to County General Danistry Practice

Sam Clement tho Practice

Upcoming Practice Transition Lecture Series:

Hear from Experts in the Field, A. Lee Maddox, DDS, Esq., President of Maddox Dental Practice Sales, and Matt Christie, Sr. Regional Director of Practice Finance at Provide.

(415) 944-6402

One Harbor Drive, Suite 300 Sausalito, CA 94965

(858) 546-4303

Sunroad Corporate Centre 4445 Eastgate Mall, Suite 200 San Diego, CA 92121

(949) 675-1515

1664 Newport Blvd., Suite 200 Costa Mesa, CA 92627



Lee Maddox President Lic # 01801165



Michael Maddox Vice President Lic # 01964323

See Website for More Information or Scan QR Code Below:



Oct. 4 - San Diego Nov. 1 - Pasadena Dec. 6 - Buena Park

Fresno area - CA: With Real Estate 5 Treatment rooms, large contemporary building office, 4000 sqft of space. (DRE01993607) (818)522-9123

Rediscover Comfort With Our Upholstery Solutions. New upholstery kits delivered to your door. Call Superior Upholstery 888-548-7282-order 24/7 at www.superiorupholstery.com

VALLEJO, GA – Good Opportunity in this 4 OP GP practice. Great location in free standing building. Rev \$800K www. ddsmatch.com 855-546-0044

Fallbrook dental office for sale in busy strip mall, north San Diego county. Established 20 years. Low competition. Dentist retiring. Call/Text (760) 522-5734.

NEWPORT BEACH Sublease available. Super clean, beautiful Newport Center Med.building. 1-6 opps 2,000sq 1-5 days available. Part/full time call or email Mbarnes@mbarnes. occoxmail.com 949 698-2693

West San Jose Perio Incredible location and spacious 1,692 sf office. Carroll & Company (650) 362-7004 CADRE 00922828.

Patient Communicator Automated Appointment Reminder System only \$99 per month. Increase Revenue; Decrease Costs. Call (800) 273-5033

Tax Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 888.963.1120, www. trans.dental.

ROSEVILLE: Move-in Ready Dental Office, in active shopping center with Starbucks anchor! ~1808 sf w/5 Ops \$95K (EG-1569) WPS/800-641-4179

UPCOMING CONTINUING EDUCATION IN PERSON LIVE SEMINAR AT MONTEBELLO: - call or text 909-933-9076 COSMETIC DENTISTRY 7 UNITS ON NOV 17TH, 2024

PERIODONTIST BOARD CERTIFIED, 22 yrs experience, IMPLANTS, ALLON4S, ALL EXT. sinuslifts, (925)7940079 drmalboubi@gmail.com

3M Stainless Steel Crowns Primary/Perm/Bicuspid Text me for sizes available and prices. 213-949-6151.

PREMIER SAN MARCOS COSMETIC PRACTICE for sale. Dentist retiring due to health reasons. 2023 Production >\$1.142M on 3d/wk. Excellent location, FFS + Delta Premier Only. Call for more information. 760-207-4578

Rotary Files For Sale Sybron K3/K3XF Dentsply ProFile various size length original unopened \$18/pack myendopro@gmail.com

Medit. I 600 intraoral scanner in perfect condition. sacrifice \$7900 obo. 310-500-8518

Dental practice for sale in Fresno--Dentist is retiring. 2 fully operational OPs and 1 op plumbed but not furnished. Price reduced to \$35,000. Endo, Clearcorrect ortho, C&B, implants. (559) 494-2049.

VAN NUYS BLDG. & PRACTICE – (7) ops/(5) eqt'd in a 2,500 sq. ft. bldg. on a major thoroughfare. Annual Collects \$400K+ on 3 days. D&M (818) 591-1401

Silicon Valley Dental Office. 1150sqft. 5ops includes dental chairs. Serves Palo Alto, Atherton, Redwood City, Menlo Park. Great for GP or Ortho. 415-722-3447

Established dental practice in Glendora is looking for a partner associate willing to grow as your own practice. Owner dentist semi-retired. Very low investment needed and negotiable. Very high potential. Call/text 6266344801

NOVATO: Quality practice in a desirable area with real estate available! ~1100 sf w/4 Ops \$140K (CN-1563) WPS/800-641-4179

Redwood City Practice for SALE! 3 ops. Great location & price. Retiring! Email luis.meza@earthlink.net Call(650)365-7217

Finally, a Comprehensive LIVE WEBINAR CE Series (5 courses, 35 CA CEs), you can watch from the comfort of home and fulfill your mandatory live CE requirements with LIVE CE Credits, at a great price (only \$499)! See Xcel Seminars insert, visit www. xcelseminars.com or call 310-663-4055 for info.

CAVITRON TIPS 25K, USED, \$15.00 EACH CALL OR TXT 3108662729

NC#2 - SELMA FOR \$100,000. 4 OPS. 1,800 SQ FT. SELLER RETIRING WITH 20 YEARS OF GOODWILL. RISHI SALWAN (888)8022340

Employee Concerns? Provider Legal offers tailored packages. Bypass hefty fees at www.providerlegal.com.

MH DENTAL ANESTHESIA. Your new choice for office based anesthesia in the Bay Area. Board Certified. www.linkedin.com/in/mhphddds. 310-868-4488. mth.hurd@gmail.com

Where Comfort And Style Converge. New upholstery kits, Memory foam, ultra-leather, massage systems available. Superior Upholstery 888-548-7282 www.superiorupholstery.com

Dental Equipment/Practices for Sale Dental-networks.com 510-299-3043

Tailored financial solutions for dentists. Quick financing for your transactions. Contact Howard Boles today @ hboles@ enterprisebank.com / (626) 204-6626.

Marus 1690 MaxStar Chair, Belmont delivery system and light. Excellent Condition \$3900 drtamra@sbcglobal.net

Eastern Sierra, GA - General dental practice for sale. 5 ops, collections of \$1.119M. FFS practice with real estate avaiable. Near Mammoth Lakes - perfect for dentists who love bouldering and mountain biking! Contact PTS: bailey@professionaltransition.com Reference#CA60524

San Francisco Richmond Dist. General Practice. High Production w/low overhead (35%). Must be experienced in all phases of dentistry. Chinese speaking a plus. 415-516-1113



UPCOMING CONTINUING EDUCATION IN YEAR 2024

OCT 20TH CALIFORNIA LAW, INFECTION CONTROL RISK MGMT - 7 UNITS

(LIVE INTERACTIVE WEBINAR)

NOV 17TH MINIMAL INVASIVE DENTISTRY - 7 UNITS (IN PERSON SOUTHERN CALIFORNIA)

DEC 8TH COSMETIC DENTISTRY - 4 UNITS (LIVE INTERACTIVE WEBINAR)

UPCOMING CONTINUING EDUCATION IN YEAR 2025

JAN 12^{TH} RESPONSIBILITIES AND REQUIREMENTS OF PRESCRIBING SCHEDULE II

OPIOID DRUGS - 2 UNITS (LIVE INTERACTIVE WEBINAR)

JAN 26TH INFECTION CONTROL (2 UNITS), DENTAL PRACTICE ACT (2 UNITS), RISK

MANAGEMENT(3 UNITS) (IN PERSON IN MONTEBELLO)

FEB 16TH INFECTION CONTROL (2UNITS), DENTAL PRACTICE ACT (2 UNITS), RISK

MANAGEMENT (3 UNITS) (IN PERSON IN HAYWARD)

MAR 9TH ENDODONTICS - 4 UNITS (LIVE INTERACTIVE WEBINAR)

MAR 30TH ORAL SURGERY - 7 UNITS (IN PERSON IN MONTEBELLO)

APR 27TH COSMETIC DENTISTRY- 4 UNITS (LIVE INTERACTIVE WEBINAR)

MAY 18TH PLACEMENT AND RESTORATION OF IMPLANTS - 4 UNITS

(LIVE INTERACTIVE WEBINAR)

JUNE 8TH PERIODONTICS FOR GENERAL DENTIST - 4 UNITS

(LIVE INTERACTIVE WEBINAR)

JUNE 22ND COSMETIC DENTISTRY- 7 UNITS (IN PERSON IN MONTEBELLO)

JULY 20TH INFECTION CONTROL (2 UNITS), DENTAL PRACTICE ACT (2 UNITS), RISK

MANAGEMENT(3 UNITS) (IN PERSON IN MONTEBELLO)

AUG 3RD RESPONSIBILITIES AND REQUIREMENTS OF PRESCRIBING SCHEDULE II

OPIOID DRUGS - 2 UNITS (LIVE INTERACTIVE WEBINAR)

TO REGISTER FOR WEBINARS, SEMINARS & HOME STUDY VISIT WWW.PDSOCIETY.COM

OR CALL 909-933-9076 TEXT 909-638-2226

JOIN WHATAPP PDS GROUP CHAT BY USING THIS QR CODE. YOU WILL

RECEIVE: Notifications of upcoming PDS events. Place your employment Adv. This group is for Dentistry related topics only.





Provider Legal

Exclusively Flat Fee Dental Practice Transactions

We make the complex simple!

A one time flat-fee, starting at \$4500, for unlimited legal counsel to sell or buy a practice.

Matt is a lawyer on your team: monthly subscription plans also available!

Matt Stevens, Esq. (714) 280-7097 www.providerlegal.com



BIOLASE IPLUS Laser for sale \$40,000 in excellent condition. Please contact Dr. Lesniak at roselesniak@gmail.com

FREE TOY TOWERS We Deliver & Install Treasure Tower Rewards. com Contact Andrew @ 209.566.3318 or antonoventer prises@gmail.com

FOR SALE: Porterville Fast-Start General Practice/Real Estate \$200,000/\$365,000 - Near downtown, \$347K revenue, 4-ops, great community! info@integritypracticesales.com (855) 337-4337

BERKELEY "OUT-OF-NETWORK" On 18.5 hour week, 2023 collected \$505,000 with \$213,000 in Profits. Owner could work more, simply chooses not to. 2-days of hygiene. 3-ops. Attractive office. Great location. Full price \$175,000. To learn more, go to www.PPSsellsDDS.com.

For Sale In Lindsay 3op. Practice \$90,000 or O.B.O must sell this year. Production \$400,000 a year. Digital office with Panoramic and Ceph. Open dental software. Doctor works 3 1/2 days. Additional information please call 949-981-0499

For Sale in Camarillo. Long History of goodwill. 2 fully equiped operatories, lab, reception, and sterilization areas. A great start-up practice or second office. Revenue approx 185K. email to venturacadds@gmail.com.

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice. com, (888) 212-DUMM (3866).

RENT CHAIR W staff in best area of pillhill Oakland 4ops CTscan, Itero scan, Lab 9257940079 Californiaimplant@gmail.com

SONOMA: Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~2,000 sf w/4 Ops. Reduced \$370K (CG-1521) WPS/800-641-4179

SAN JOSE GP FOR SALE - 7 Ops, Fully Equipped, Digital Pan, iTero, EagleSoft PMS, New Computers, Turn-Key! 2023 GR \$1.3M. HSDPT - Nicole Lena 925-989-8118 #CA4053 https://dentalpracticetransitions.henryschein.com/listing/ca4053/

FOR SALE: Oakland Fast-Start General Practice/Real Estate \$195,900/\$1,200,000 – Major investment opportunity! 50 years goodwill, digital X-rays, highly respected practice. info@integritypracticesales.com (855) 337-4337



www.WesternPracticeSales.com (800) 641-4179 info@westernpracticesales.com



DISCOVER A SEAMLESS SELLING EXPERIENCE

BAY AREA

<u>AC-1538 SAN FRANCISCO:</u> Located in the Center of the Richmond District, Out-of-Network, Digital Office! ~600 sf w/3 Ops **Reduced \$195k**

<u>AC-1549 SAN FRANCISCO:</u> Located in an attractive, well-maintained, established 2-story Dental Professional building! ~500 sf w/3 Ops **\$250k**

AC-1561 MILLBRAE: This high-tech office sets the bar! \sim 1,219 sf w/2 Ops + 1 add'l. **\$90k- Facility Only**

AG-1550 SAN FRANCISCO: Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~993 sf w/3 Ops **\$688K**

AN-1513 SO. SAN FRANCISCO: Highly esteemed practice with strong practice and career growth potential! ~2,250 sf w/4 Ops **\$165K**

BG-1343 CONCORD: Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops.

\$275K - Real Estate Available

BG-1545 Walnut Creek: Providing quality care with compassion and integrity, fostering patient trust. ~1,200 sf w/4 Ops. **\$560K-Real Estate Available**

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. **\$2.4M**

BN-1542 PLEASANT HILL: Quality, family-oriented dental care in a vibrant community. ~1100 sf w/4 Ops **\$650K**

BN-1556 CONCORD: Family-oriented practice focusing on long-term dental health! ~2,000 sf w/6 Ops **\$925K**

BN-1558 SAN LEANDRO: A practice that emphasizes personalized relationships, conservative treatment ~1000 sf w/3 Ops **\$315K**

BN-1571 PINOLE: Offering high-quality dental care in a vibrant, welcoming community. ~1275 sf w/3 Ops **\$875K** –

<u>CC-1553 BENICIA:</u> Loyal, stable patient base of more than 3 generations. ~1200 sf w/ 3 Ops. **\$380k**

CC-1509 SANTA ROSA: Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. **\$245K**

<u>CC-1562 NOVATO:</u> Known for its small-town charm and a welcoming community! ~1900 sf w/ 4 Ops. **\$650k**

<u>CC-1578 VALLEJO:</u> Merge your patient base into this prime, fully equipped facility in a vibrant, business-friendly community.

~1500 sf w/ 3 Ops. **\$95k - Facility Only**

<u>CG-1460 ROHNERT PARK:</u> Join a highly esteemed practice known for its top-quality care! ~3,100 sf. **\$828K**

<u>CG-1521 SONOMA:</u> Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~2,000 sf w/4 Ops. **Reduced \$370K**

BAY AREA CONTINUED

CN-1536 FAIRFIELD: Long- established practice with loyal, stable patient base! ~2,000 sf w/5 OPs. **\$395k**

CN-1535 VALLEJO: Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 OPs. **\$250k – Real Estate Available**

CN-1477 SANTA ROSA: Practice & Real Estate in pristine building. ~1,000 sf w/3 OPs. Reduced \$245K – Real Estate Available

CN-1563 NOVATO: Quality practice in a desirable area with real estate available! \sim 1,100 sf w/4 OPs. **\$90k – Real Estate Available**

<u>DG-1141 SAN JOSE:</u> Practice on track to collect nearly \$2M in 2023! ~1,450 sf w/5 Ops. **Reduced Price \$845K**

<u>DG-1565 WILLOW GLEN/SAN JOSE:</u> Desirable Willow Glen Practice back on the market! ~1,400 sf w/4 Ops. **Reduced\$185K**

DN-1243 SAN JOSE: Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. **Reduced \$895K**

<u>DN-1514 SAN JOSE:</u> Carry on the tradition of providing comprehensive dental care. ~1,800 sf w/4 Ops. **Reduced \$275K**

<u>DN-1560 PLEASANTON:</u> Experience exceptional dental care in a picturesque setting. ~803 sf w/ 4 ops **\$95K**

DN-1568 PLEASANTON: Invest your future in our charming, business-friendly community with top amenities and a prime location. ~1,050 sf w/ 2 ops **\$125K**

<u>DC-1525 REDWOOD CITY: Providing a Full Spectrum of Family Dental Care!</u> ~2,100 sf w/5 ops **\$900K**

NORTHERN CALIFORNIA

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. **Reduced \$295k**

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. **Reduced \$115K**

EG-1551 AUBURN: Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. **\$428K EG-1555 SACRAMENTO:** Family oriented practice, with a well-established, long-term patient base ~1280 sf w/3 Ops **\$150K**

EG-1575 SACRAMENTO: 2024 Collections Estimated at \$700K ~2,200 sf w/6 Ops **\$350K**

EXPERIENCE A SMOOTH **BUYING TRANSITION**





www.WesternPracticeSales.com (800) 641-4179 info@westernpracticesales.com







NORTHERN CALIFORNIA CONTINUED

EG-1569 ROSEVILLE: Move-in Ready Dental Office, in active shopping center with Starbucks anchor! ~1808 sf w/5 Ops \$95K

EN-1496 PLACERVILLE: Highly-desirable neighborhood w/ proximity to Retail & Restaurants ~950 sf w/4 Ops. \$395K -

Real Estate

Available

EN-1335 ELK GROVE: Deliver quality dental care with a focus on education and preventive practices in a modern, convenient setting. ~1420 sf w/3 Ops \$130K - Real Estate

Available FG-1490 EUREKA: Fee-for-Service, out-of-network – located

on busy intersection. ~1,100sf w/4 Ops \$295K **GG-1576 Chico:** Thriving Practice in Family-Friendly Collegiate

Town ~1740 sf w/3 Ops **\$180K**

GN-1457 GLENN CO.: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. Reduced \$249K - Real Estate Avail-

GN-1524 CHICO: A quality practice with a stellar reputation! ~1,750 sf w/5 Ops \$495k - Real Estate Available

GN-1537 CHICO: Established practice with 40+ yrs of goodwill! ~2,640 sf w/5 Ops \$395K - Real Estate Available

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270K

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IN-1349 LODI: Well-established, practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. \$335K - Real Estate **Available**

IN-1482 STOCKTON: Practice collected over \$1.54M in 2022 - in close proximity to UOP. ~1,850 sf w/5 Op + 2 add'l. \$950K **IN-1541 TRACY:** Elevate your practice: 15-20 daily patients, 50+ monthly newcomers! ~800-900 sf w/3 Ops \$200K







CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED

IN-1548 STOCKTON: A quality practice with a strong philosophy of treating patients like family, ~1,560 sf w/3 Ops \$125K

IN-1522 STOCKTON: Located in a thriving commercial business district. ~58 yrs. ~1,471 sf w/4 Ops. \$100K

IN-1566 SO. SACRAMENTO: Providing personalized dental care in a warm, friendly environment. ~1 yr. ~2,000 sf w/6 Ops. \$490K JN-1528 FRESNO: Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. **\$175K**

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. Reduced \$398K

BG-1577: Predominately surgical implant practice with some restorative ~2,552 sf w/ 3 Ops + 1 add'l **\$780K**

CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. **Reduced \$395K -**

Real Estate Available

DG-1552 LOS ALTOS Perio: This spectacular Perio office has a motivated, educated patient base w/high dental IQ. ~2,040 sf w/7 Ops. **\$725K**



Timothy G. Giroux, DDS, President | DRE Lic. #01292638 Jon B. Noble, MBA, Broker | DRE Lic. #00685634 Mona Chang, DDS, Marketing Edmond P. Cahill, Broker | DRE Lic. #01275005

Western Practice Sales is a proud member of ADS Dental Transitions.



Serving the needs of dentists



A. Lee Maddox DDS, Esq.

We recently sold our Perio practice of 45 years. It was a pleasure working with Dr. Maddox and his expert team. His calm demeanor during this stressful process was invaluable. We could not have done it without him. We highly recommend Dr. Maddox. It was a great experience working with Lee.

Dr. William Matoska

- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements

- Associate Agreements
- Independent Contractor Agreements
- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements



Main: (949) 675-1515 (888) 535-4517

Fax: (949) 339-2062

www.maddoxhealthcarelaw.com 1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

(415) 944-6402

One Harbor Drive, Suite 300 Sausalito, California, 94965 (858) 546-4303

Sunroad Corporate Centre 4445 Eastgate Mall, Suite 200 San Diego, California, 92121 (949) 675-1515

1664 Newport Blvd., Suite 200 Costa Mesa, CA 92627

SANTA ROSA / SONOMA COUNTY – 100% FFS office, excellent layout, 4 rooms, easily expand to 8+ rooms, fantastic office Rev \$1.3 M www.ddsmatch.com 855-546-0044

Building for sale appx 15000sq ft. Dental suite 5 opt, 2400 sq ft. Asking \$6,5 million. Contact (760) 586-7650

#Selling Business of a well-established spacious general dental office (1770 sq.ft.) in #South San Jose, #CA. It has fully equipped 4 op. Facility with 5th one which is currently a Pano X-ray room but can easily be transferred into a 5th op. For more info of the office, you can text Dahlia (408)460-2549

Last Bay Area, CA General Dental Practice for Sale. 2 locations with 6 total operatories. Collections of \$640,000. Contact Professional Transition Strategies to learn more: bailey@professionaltransition.com or call 719.694.8320. Reference #HW62824

For sale:Sirona Primescan AC 2020 excellent condition, recently serviced, new battery \$18500, contact boykodds@gmail.com

BUSY PRACTICE FOR SALE IN FRESNO Long established dental office. Appx. 1300+ sq.ft. Includes 3 operatives for TX, lab, X-ray and CBCT X-ray. Convenient free patient parking. (4 day schedule, 3 hygiene days). Dentrix software. Seller is very motivated. Ready to retire. (559) 227-5466.

Portable N20 Cart. Like New, Belmed. Used 40-50 times! Holds 4 tanks at once! \$4500 or best offer. 559-431-9104

Must see 60p practice with great collections and newly remodeled interior Opportunities abound with this 6 chair practice in a fantastic location just outside of Sacramento county. Contact Chris - Lic#2135925 - chris@omni-pg.com, (916) 792-5038. (CAD142)

Closing practice-Fresno 3 ops & used equipment, selling everything as a package or separate, very good condition, 909-9105150

Clovis: 6 Exam rooms, beautiful with REAL ESTATE (DRE01993607) (818)522-9123

For Rent - For A Dental Office - On A Very Busy Intersection (City of Anaheim) - Great Visibility - Call (562)207-7888

GP practice with million-tollar view! Asking price is \$700,000. Located in a historic and high foot traffic part of San Francisco, CA. 100% fee for service with 60% operating profit. Equipped with 3-ops, a private doctor's office and lab/ sterilization area. Existing signage with possibility for expansion. Digital x-rays included. Contact erin@ practiceorbit.com. Listing #301

Legal Tip - Buyers: Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 888.963.1120, www. trans.dental.



The choice is yours when you place your ad online.
Just select the look you like at,

https://www.thedentaltrader.com/place-a-reader-ad/.

No enhancements

DOES YOU Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

Bold text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with all bold text

Bold text with border

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

Black box-bold white text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?







NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

RF-3000 VALLEJO: Nice 4 OP family GP practice. All computers recently updated. Owner willing to stay for transition if needed \$475k

RF-3001 SACRAMENTO: Well-located 4 OP GP. Room for expansion. EQ & Improvements ~2 yrs old. \$350k

RF-3002/3003 SF North Bay (Oral Surgery x 2): Nicely designed. Two locations w/in 20 miles of each other.

RF-3004 BRENTWOOD: Great Location! 4 OP GP practice (3 equipped & 1 ready for equipment) w/tons of foot traffic. Great opportunity for growth. \$352k

RF-3005 SAN JOSE: Priced to Sell! 5 OP GP practice in excellent location. Call for Details!

RF-3006 SACRAMENTO: 3 OP GP (w 4th op for emergencies), located on Scripps Dr. Real Estate Also Available

RF-3007 STOCKTON: Beautiful office & tremendous opportunity. Long-established, growing 6 OP office. You will be impressed. **\$1.1M**

RF-3008 /3009 SF EAST BAY (Perio x 2): Two locations w/huge growth potential.

RF-3010 CONCORD: COMING SOON! 3 OP GP.

Free-Standing Real Estate Also Available

RF-3011 PETALUMA: Stunning 5 OP GP practice (4 equipped/1 plumbed). 25+ years of restorative

& cosmetic experience \$680k

RF-3012 MILL VALLEY: Highly visible 3 OP practice w/room for 4th OP. All Digital. Includes Scanner and CEREC CAD/CAM

RF-3013 STOCKTON: COMING SOON!4 OP GP Practice in desirable location. Real Estate Also Available

RF-3014 ROCKLIN: COMING SOON!
RF-3015 SACRAMENTO: COMING SOON!

RF-3016 ALAMEDA: 4 OP GP practice well located in growing East Bay city of Alameda. **\$815k**

RF-3017 REDDING: Beautifully designed 8 OP GP. Well appointed. Free-Standing Building w/large, full lab area (Real Estate may also be available for purchase)

RF-3018 SACRAMENTO: COMING SOON! Real Estate Also Available

RF-3019 NORTH OF SAC CO- NEAR CHICO: 4 OP GP in peaceful, serene community. Can generate great income w/little to no stress. Free-Standing Real Estate Also Available \$400k BRING ALL OFFERS!

RF-3020 ROSEVILLE: Well-established 6 OP practice. Free-standing building. Excellent Location. **\$1.005M**

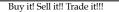
RF-3021 CARMICHAEL: COMING SOON!
RF-3022 CAMERON PARK: COMING SOON!



LET US HELP YOU FIND YOUR PERFECT MATCH http://california.ddsmatch.com 855.546.0044

Roy Fruehauf roy@DDSmatch.com 916.918.5752 CA DRE# 02108152

Kathy Peart norcal@DDSmatch.com





Have Questions About **Your Practice Transitions?**

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyers?
- Should I consider selling to a DSO?

DDSmatch HAS THE ANSWERS

855-546-0044

ASSOCIATE OPPORTUNITIES:

LAKE TAHOE, CA - Full-time associate position available in a state-of-the-art practice. Excellent compensation package w/potential opportunity for future ownership / partnership.

MODESTO - Full or part-time position available in Private Pedo practice – w/excellent compensation available.

S. SACRAMENTO – Full or part- time Endodontist associate wanted. Latest technology, including a CBCT. Experienced candidate preferred. Excellent compensation.

SACRAMENTO - Full time associate wanted. Full high-tech week established General Practice.3 plus years required for this position, excellent compensation package.

DDSMATCH HAS THE ANSWERS

- Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.
- The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.
- We've built a well-curated pool of qualified buyers and associate candidates for various practice types.
- We only represent sellers. Your best interest is out top priority.

Also Check Out the Southern California Dental Trader Ad for great DDSmatch Opportunities in SoCal



LET US HELP YOU FIND YOUR PERFECT MATCH http://california.ddsmatch.com 855.546.0044

Heather Asbury Associate Searches 855.546.0044 Shannon Velazquez
Dental Practice Transitions Manager
shannon@DDSmatch.com





Brook Bennett DRE: #02092603



William Rotert DRE: #02189057

New Finance Options!



Jack Fogelson Practice Sales 818.522.9123 - jackf@jackfogelson.com

Ask about our Video Tours



For more current listings.



Jack Fogelson DRE: #01993607 **818.522.9123**



Featured Practices

<u>Costa Mesa</u>: Beautiful office 4 Treatment rooms in a retail center with Eaglesoft, digital and CADCAM. Seller is relocating

Canoga Park: Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick. Sold Sold

<u>Rialto:</u> **NEW NEW NEW** Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Santa Clarita: 6 Ops 2 days of hygiene office fully equipped. Call for info

<u>Calabasas:</u> Incredible upscale office with more than 2200 sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

<u>Long Beach:</u> 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

<u>Anaheim:</u> With Real Estate – 4 Ops beautiful building all new equipment on corner lot., With growing practice.

<u>Valencia:</u> Well established **Pediatric** practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

North Valley: 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center. In Escrow

<u>Palm Desert:</u> Beautiful Practice in open air mall in a great area of Palm Desert. This is currently a one day a week office with 5 treatment rooms. This is great retail exposure.

West Los Angeles: One day a week in a prime location in west l.a., 3 ops. Prime Locvation.

Santa Clarita: 5 Ops in wonderful Santa Clarita valley 3 days a week this office is a must have.

South-East Los Angeles County: Near OC 3 operatories, filly digital on Dentrix and Dexis well established office in retail center. Will go fast. **NFW**

<u>Burbank:</u> 4 Treatment rooms on a main street' Great Production associate run.

<u>Conejo Valley area:</u> Large ortho office with Real Estate. Everything you could want. Room to ad Pedo. All the software and technology. Coming Soon!!!

New Listings in - Call for sneak peek:

El Centro, Palmdale, Panarama City, Tarzana, Wetwood and Whittier.

Central Valley

<u>Tulare:</u> Delightful four operatory family practice located in Tulare CA. Well kept. Real estate, best in class - available. Located in highly desirable area near Prosperity & Hwy 99.

<u>Fresno:</u> Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

<u>Clovis</u>: Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

Reedley: Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

<u>Fresno:</u> Ortho: Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman: Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to thecommunity. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

<u>Madera:</u> Well established general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable. **Sold with RE**

<u>Fresno:</u> Very nice three (3) operatory dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

<u>Fresno:</u> Thoroughly modern eight (8) operatory dental practice located on Blackstone Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located in well travelled retail center. Practice is over the patient. Fully digital.

San Diego

Escondido with Real Estate: Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

La Mesa: Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

<u>El Centro:</u> Well established office with REAL ESTATE. Call for more info. **SOLD**

818-522-9123

www.betterask-jack.com · www.jackfogelson.com · Email: jackf@jackfogelson.com

DRE:01993607 NMLS: 1876402

Hanford GP+RE, 42 yrs goodwill, Retiring, 4 Ops, 2023 coll. \$366K on 3 days/week, PPO/Private, Great opportunity. Refers all Endo, O.S., Ortho, Veneers + Perio Surg. Practice \$125K. Beautiful stand alone bldg., 1720 SF, garden views. Must see! Real Estate \$400K. Will negotiate with a package deal. Contact KimberRegan@gmail.com or (559) 415-9254 DRE# 01381893

MISSION Viejo office for sale. Fully plumbed includes lab and computers digital X-ray. Excellent opportunity for start new or successful dentist to expand.price \$139K, negotiatable (949)405-7223 text only

CARMEL: Highly-efficient, well-established practice! ~700 sf w/2 Ops. \$198k (DG-1569) WPS/800-641-4179

Heron IOS Intraoral Scanner w/ Laptop. New Open box! 2 year warranty from your purchase date w/ free training for 1 year from 3Disc. #530-527-6777. \$10.500 OBO.

General Dental Practice for sale in Chula Vista, CA: Approximately 1216 s/f stand-alone office 3 operatories, 2 with x-ray units, 1 lab, 2 bathrooms and spacious reception room. Dentrix software on newer computers. We have 3 generations of loyal patients. Revenue \$750K, with a wonderful Hygiene program and long standing dental team. The CRE is for sale. Please send CVs to chulavistadds@gmail.com

Get 3 Months Free eclaims; Then only 24 cents per claim; Postage is almost 60 cents per envelope. Why waste money? (requires EZ 2000 dental software) Call Now 800-273-5033.

Need a Tax Goach? Are you tired of paying too much in taxes? Learn how to lower your effective tax rate legally. We are a licensed CPA Firm here in California and Certified Tax Coaches. Visit mydentistcpa.com or call 949-485-2011.

DANVILLE: Predominately surgical implant practice with some restorative. ~2,552 sf w/3 Ops \$780K (BG-1577) WPS/800-641-4179

LAKE ELSINORE – (4) op G.P./3 eqt'd. Prof. Bldg. location. Digital x-rays & pano. Collections \$325K - \$350K p. t. PPO/Cash. Low overhead. Seller retiring. D&M (818) 591.1401

MOTIVATED SELLER - Westminster Ortho Practice, 5 Chairs Open Bay, \$480,000+ Gross Collections PRICE ADDITIONALLY REDUCED: \$300,000 - CALL MADDOX DENTAL PRACTICE SALES - (888) 677-5855 - MaddoxDentalPracticeSales.com

High Legal Fees? Use Provider Legal's subscription. Consistent aid, fixed cost. Visit www.providerlegal.com.

clarement practice for sale 5 ops. Dr retiring. High end build out. Fee for serv. Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$850k Mike 562.832.9332 DRE#02079096

Delivery System "Looking Tired", need constant repairs? Delivery Systems available in 2 weeks, American Made, 10 Year Warranty and will fit any dental chair. Call (800) 423 - 5657 for visit WWW.DHPDENTAL.COM for more information.

If you wish to cancel your subscription or update/change your mailing address



www.dentaltrader.com

and use the form. This goes directly to the mailing house that handles this publication. This is the only way to alter your subscription and only takes a moment.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Santa Barbara practice with 3D Xrays 3 New chairs and many more: \$159k negotiable, Emergency-Quick Sale contact: yanjan@gmail.com

"Thank you, Pat for everything you did and negotiated for to make my deal even better." Wood & Morgan: 1-800-499-1474

YOLO COUNTY'S DAVIS Great westside location. 2023 collected \$900,000+. 5-ops with 6th wired and plumbed. 5-days of Hygiene. Specialty work referred. Full Price \$150,000. To learn more, go to www.PPSsellsDDS.com.

San Jose GP proven dental practice with a legacy of excellence. Carroll & Company (650) 362-7004 CADRE 00922828.

SILICON VALLEY MULTI-SPECIALITY FOR SALE - 3 Ops, New Remodeled, High Production, Low Overhead! 2023 GR \$1.6M. HSDPT - Nicole Lena 925-989-8118 - #CA3952 https://dentalpracticetransitions.henryschein.com/listing/ca3952/

EAST BAY: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 chairs \$398K (BG-1361) WPS/800-641-4179

▶ DANSEREAU

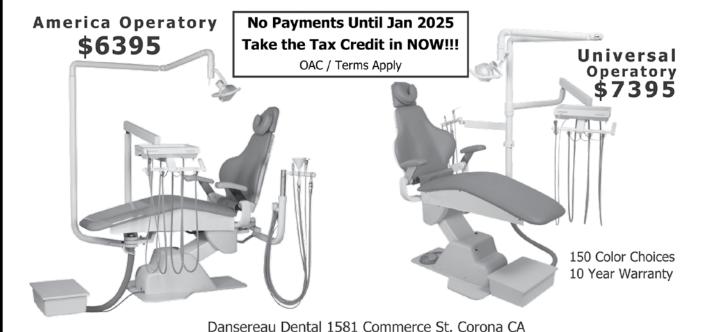
America's Dental Equipment Company

(800) 423 - 5657

WWW.DHPDENTAL.COM

All our Parts are Made in the USA Visit our Factory to see equipment being Manufactured

43 American Workers manufactured these Operatories for You!



Embrace Subscription Legal Services. No hourly rates! All legal needs for one monthly fee at www.providerlegal.com.

CONCORD: Family-oriented practice focusing on long-term dental health! ~2,000 sf w/6 Ops \$1.1M (BN-1556) WPS/800-641-4179

Transforming Dental Spaces One Stitch At A Time. Call us today to get an estimate for new upholstery. Superior Upholstery 888-548-7282 www.superiorupholstery.com

PDS invites you to be a member of Punjabi Dental society. Call or text 909-933-9076 for COMPLIMENTRY life time membership (one time processing fee \$40.00)

PETALUMA, GA - Beautiful 5 ops with awesome staff. Great equipment and technology. Rev \$1.1M www.ddsmatch. com 855-546-0044

San Jose Perio Esteemed practice boasts a robust network of referral sources, \$3M GR. Carroll & Company (650) 362-7004 CADRE 00922828.

4 Dansereau chairs + units near new w/ upgrades. Avail now \$3500 each or \$12k for all 4. Includes 3 overhead LED lights Can include more equipment. Located in San Luis Obispo T:9318024893 or forest.ratchford@gmail.com

LA.KERN COUNTY LINE – PRACT. & BLDG. (6) op G.P. & Free Stand. Bldg. Collect mid \$500K/yr. Cash/PPO. VERY LIMITED COMPETITION. MAJOR PRICE REDUCTION. D&M (818) 591.1401

LEASEHOLD FOR SALE WITH SOME WITH ACTIVE PATIENTS! SAVE YOURSELF MONTHS OF WORK and \$\$ BUILDING OUT A PRACTICE! 3 Locations availble in: Ventura/Encino and Korea Town (Los Angeles).Gerald Lee, Esq. Cell: 213-631-6669

MH DENTAL ANISTHESIA. Your new choice for office based anesthesia in the Bay Area. Board Certified. www.linkedin.com/in/mhphddds. 310-868-4488. mth.hurd@gmail.com

Attn GP's: Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$499 for 5 Lectures, 35 CA CEs – visit www.xcelseminars.com or call 310-663-4055 for info.

3M Stainless Steel Crowns Primary/Perm/Bicuspid Text me for sizes available and prices. 213-949-6151.

"My advertisement generated three responses on the first day it was posted on the Dental Trader website. With the immediate success, I discontinued my ad before it appeared in the printed edition." Dr. White. Roughly 30% of the dental equipment for sale ads submitted at https://www.thedentaltrader.com/place-a-reader-ad/ sell quickly to those searching our Ad Board and most are removed by the doctor before we can publish them. Our website is quite active.

COPYRIGHT 2024 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



CALL TOD

(888) 802 2340

DR RISHI SALWAN THE DENTIST HELPING DENTISTS

RONNY SANTANA (BROKER)

WWW.RISHISALWAN.COM

CURB

PDS MEMBER + SENIOR DISCOUNT!

CONSULTATIONS:

\$500 Off CONSULTATIONS

FOR BUYING AN OFFICE

DRE# 02085289

DRE# 00823528

Dental Offices For Sale!

Call today to find out how much your office is worth! Get an office appraisal!

Northern California Listings:

Endodontics practice in San Carlos - Established endodontics practice searching for an endodontist. 4 ops, 1,226 sq ft. Cash & PPO only. A periodontist works as an associate in the office. 2023 Gross Collection of \$1,2 mil+, Seller willing to stay on post sale to help with transition. Seller is a diplomate of the American Board of Endodontists. For Sale - \$700,000 - \$850,000

<u>San Jose</u> - 6 ops, 2,200 square feet. 2,461 active patients. The seller only works 2 days a week. 2023 Gross Collection of \$991k+. For Sale - \$720,000

San Jose - 3 ops. 1,536 square feet. Base rent, \$6,343/month, the seller pays half. Doctor conduct hygiene once a week. 1,200 active patients. - **For Sale \$200,000**

San Jose dental office with Real Estate - Equipment and Leasehold Sale. Located near McDonalds. 3 ops total. 900 square feet. Open Dental - OS **For Sale - \$550,000**

<u>Union City</u> - Located in a Shopping Center! 7 Ops total. 2,200 Square feet. Dentrix OS. Accepts Cash and PPO. Gross Collection of 2023 is \$393,606. For Sale \$315,000 IN ESCROW

San Jose - 4 ops. 1,000 sq ft. 1,299 active patients. Base rent, \$1,850. Collection of \$578k in 2023. Accepts Cash, PPO and Denti Cal. **For Sale - \$462,000**

<u>Modesto</u> - Equipment and Leasehold Sale. 4 ops total. Base rent, \$2,230/month, includes water, electricity and gas. 4,000 active patients. **For Sale - \$100,000 IN ESCROW**

<u>Stockton</u> - 3 ops total. 1,200 square feet. Base rent, \$1,850, includes water, electricity and NNN. Accepts Cash, PPO and Denti-Cal. Located near a shopping Mall. **For Sale - \$199,999**

Merced dental office with Real Estate - Located in a Strip Mall. 4 ops total. Base Rent of \$3,600, includes water, trash and maintenance. 1,500 Square feet. Fully digital office. Practice asking price is \$225,000. Real Estate asking price is \$350,000

Salinas - 4 operatories fully equipped include CBCT,1709 Sq Ft. 6000 active patients. 2023 Gross Collection of \$558k. The seller is retiring but willing to work with the buyer to ensure a good transition. **For Sale - \$500,000**

Woodland - Starbucks nearby location. 6 ops. 1,700 square feet. Owner works 24 hours a week. 9,720 estimated active patients. \$479k Collection for 2023. **For Sale - \$400,000**

<u>Citrus Heights</u> - This is an Equipment & Leasehold Sale. 6 ops. 3,079 sq ft. Rent of \$3,600/month. **Practice asking price is \$60,000.**

San Pablo - This is an Equipment and Leasehold Sale only. located in a Shopping Center. 5 ops total. Dentrix OS. Accepts Cash and HMO. **For Sale - \$100,000**

El Ceritto - This is an Equipment and Leasehold Sale only. 4 ops total. 1,414 square feet. Base rent, \$2,794/month includes water. **For Sale - \$100,000**

CENTRAL CALIFORNIA

<u>Selma</u> | \$100,000 | 4 OPS - Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location.

See all listings available across California!!

www.RishiSalwan.com or contact us for more information!



Reliable Practice Sales

A Professional Corporation

Periklis Proussaefs DDS, MS, Broker 3585 Telegraph Road, Suite C, Ventura CA 93003

www.Reliablepracticesales.com



Periklis Proussaefs DDS, MS, Broker

- Dentist, Prosthodontist
- Associate Professor, Loma Linda University
- Started multiple successful private practices and an educational center
- Real Estate Broker (BRE # 01871175)
- Member, California Association of Business Brokers



Featured Practice

San Luis Obisbo implant-oriented high-end private practice for sale. A rare to find opportunity. The seller is willing to mentor the buyer, assist with transitioning, and stay in the practice as an associate. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. Practice collected 1.64 M in 2023 working 3 days/week, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, a great place to raise a family and run a successful practice. Many nearby educational (see California Polytechnic State University) and recreational opportunities (only a few miles away from well-known and sought-after Pismo beach).



Asking \$995,000

Other practices for sale:

San Gabriel private practice for sale. Collected 378K in 2023 working 3 days/week. 1,100 sq. feet, 3 ops, low rent, great exposure. No HMO, no Denti-Cal, no evening, no advertising. Seller willing to stay to help with transition. Asking 225K, great starter's practice. Coming soon.

Carson private practice for sale. 4 ops in 1,600 sq, feet. Collected 830K in 2023, health reasons necessitate the sale. Located in a professional building, well equipped, lots of goodwill. No HMO, No Denti-Cal, no evenings, no weekends. Asking 475K. Pending

Starter boutique practice for sale in Santa Paula. Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. Asking 150K



"Moving to Southern California from New York and starting a practice was not easy. I am thankful to Dr. Proussaefs who made the process of transitioning a practice so easy. His expertise in the field are unmatched, especially because he combines knowledge both on the business aspect and on the dental field as well. He was very responsive and very well versed on what needs to be done in every step while I was transitioning into the practice. It has been a privilege for me to have his guidance throughout the process, he knows dental office transitions like no one else".

John Magnis DDS, Oxnrad, Diplomate, American Board of Oral Implantology

DENTAL DIRECTORY

THE #1 DENTAL LAW FIRM IN THE NATION



- . Protecting Dentists Since 1984
- 9,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 www.DentalAttorneys.com





RONNY SANTANA DRE# 00823528 THE DENTIST
HELPING DENTISTS
BUY AND SELL
DENTAL OFFICES

CALL TODAY! (626)383-6<u>648</u>

DRRISHISALWAN@GMAIL.COM INFO@RISHISALWAN.COM

T CURB.



Go for the best - Get the ${\it Highest~Rated~Software}$ by the ADA*

800-273-5033

Online demo - www.ez2000software.com





WESTERN PRACTICE SALES

800.641.4179



www.WesternPracticeSales.com info@westernpracticesales.com

Hop on Board for Real Savings!





*Low rates for qualified borrowers

(714) 550-7494 · www.lcffin.com

A Division of LCF Financial, Inc.

6/2

Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving San Francisco: (415) 899-8580 Sacramento: (530) 894-0700 www.PPSellsDDS.com



PRACTICE SALES AND LEASING "THE PERSONALIZED SERVICE DENTAL BROKER"



Paul Maimone Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmpractice.com

CA Broker Lic. #01172430

ROBERT W. OLSON, JR.

a Professional Corporation Partnerships, Sales, Corporations, Tax

- $\bullet \ Top \ 20\% \ USC \ Law, Dartmouth \ (Ethics)$
- Best Reviewed DDS Attorney in California
- Creative Transition Solutions since 1992

888.963.1120

www.trans.dental RWO@transdental.com





View all our listings at carrollandcompany.com or call us (650) 362-7004



Since 1963, Matching the Right Seller with the Right Buyer



4543 Milpitas GP Well-established general dental practice, with strong hygiene dept. presents a golden opportunity for a buyer seeking to own and grow his/her business. Solid foundation, minimal turnover, and loyal patient base, this opportunity is primed for continued success and growth. 1,100+ active patients. Average GR of \$819K with average adj net profit of \$311K. Seller willing to help for smooth transition. Asking \$605K.



4545 West San Jose GP Gorgeous dental office situated in the heart of West San Jose's highly desirable, Willow Glen neighborhood. 925 active patients (all fee-for-service) with 5.5 days of hygiene patients/week. Average Gross **Pereix \$9**64K with average adjusted net income of \$287K+. Practice offers 36+ yrs of goodwill. Seller is retiring and willing to help for a smooth transition. Asking \$712K.



4538 San Jose GP Seller retiring, offering 43 years of goodwill. Terrific north SJ opportunity in fast-growing Berryessa district. Beautifully maintained 5 operatory office with state-of-the-art equipment including CBCT/Pano, Diode and CO2 lasers. Friendly, professional and seasoned staff. 6 hygiene days/week. Averaging 10 new patients/month. Loyal patient base with 1,500+ active patients. Average GR \$1.1M+ with average adj net of \$394K+. Asking \$794K.



4542 San Jose GP Don't miss this opportunity to acquire a well-established general dental practice located in a fully equipped 1,770 square foot facility. 5 ops. Long term staff will support buyer with the retention of patients. Average GR \$518K with adj net of \$272K. Whether you're an experienced dentist looking to expand your portfolio or a new practitioner ready to step into ownership, this practice offers a platform for your success. Asking \$275K.



4563 West San Jose GP Don't miss the chance to own a beautifully appointed SJ dental office in a family-friendly neighborhood known for its tree-lined streets & vibrant community. Traditional family practice 40+ yrs. of goodwill, Owner/doctor focused on restorative care w/3 doctor & 2 hygiene days/week. Established, loyal patient base (not in-network w/Delta). Avg. GR \$723K, this is a unique opportunity for growth & success. Call for details.



4534 Sunnyvale GP Thriving practice, strategically located just moments away from the bustling offices of LinkedIn and Apple in Seller wined building. Seller is willing to sell the real estate to a buyer of the practice. 1,200 active patients, average annual gross receipts of \$651K+, avg. net profit of \$270K+. Ideal for a dentist seeking to establish their practice in a vibrant community. Asking \$464K.



4533 Marin County GP Incredible dental practice for sale in beautiful waterfront location. This well-established, associate-run practice boasts a spacious 1,375 sq. ft. office with 4 fully equipped operatories designed for Roll hight and left-handed delivery. Average gross receipts of \$1.1+ million with an average adjusted net income of \$550K+. 1,700+ active patients, averaging 35 new patients/month. Fantastic turnkey opportunity in stunning setting. Asking \$745K.



4350 San Mateo GP Fantastic and strategically positioned practice in modern office located in professional campus with EZ freeway access. 4 fully-equipped ops in beautifully appointed, smartly configured 1,400 sq. ft. office. Traditional family practice focused primarily on restorative dentistry and hygiene care, referring out most specialities. Average GR \$702K with adj. net of \$310K. Seller retiring and willing to help for a smooth transition. Asking \$531K.

contact us (650) 362-7004 info@carrollandcompany.com

CA DRE: #00922828



View all our listings at carrollandcompany.com or call us (650) 362-7004



Since 1963, Matching the Right Seller with the Right Buyer



4540 San Francisco GP Seize this rare opportunity to own a successful dental practice in one of San Francisco's most trendy retail & entertainment areas, sandwiched between very upscale neighborhoods. Approx. 1,200 active patients, 6+ hygiene days per week, and an average of 25 new patients per month. 2022 Gross Receipts \$1.2M with adjusted net of \$495K. Asking \$650K.



4567 Santa Cruz GP Beautiful building and well appointed office located just blocks from the ocean. Vibrant and eclectic area with a mix of historic buildings, local businesses, and plenty of pedestrian traffic. Well-known practice with excellent reputation offering 39+ years of goodwill. Average GR of \$713K+ with adj net profit of \$329K+. Seller owned building available to purchase as well. Asking \$550K for the practice.



4549 Redwood City GP Situated in a neighborhood renowned for dental care providers, offering a comprehensive range of dental services. This is an excellent opportunity to acquire a well-established and profitable dental practice in a prime location. Approximately 2,000 active patients with over 40 new patients/month. State-of-the-art office, 9 fully equipped operatories. 2023 Gross Receipts of \$1.76M with adjusted net income of \$513K. Asking price of \$1,310,000



4533 Humboldt County GP Well-established, high performing general practice boasts 4 fully equipped ops in beautifully appointed 1,600 sq. ft. office w/state-of-the-art professional equipment. Charming Northern California coastal community, with small town feel. Perfect for a doctor who wants to escape the grind and live along the coastline. 2023 GR \$1.6M+ with adj net of \$800K+. Seller willing to help for smooth transition. Asking \$995K.



4581 South San Jose GP Established practice in a popular, densely urban area that maintains a neighborly feel. Avg. gross receipts of \$745K and adjusted earnings of \$285K, supported by approximately 900 active patients and a steady influx of 10-12 new patients per month. The ample office is in a well-known dental building and features 3 fully equipped ops. Great upside potential for a skilled practitioner. Contact us for details.



4556 San Jose Perio Thriving periodontal practice located in charming and highly desirable neighborhood in San Jose. This esteemed practice boasts a robust network of referral sources. With seasoned staff and a seller-owned building, this opportunity offers a seamless transition for a new owner. The practice consistently achieves average gross receipts well over \$3 million, with an impressive average adjusted net income of \$1.4 million. Asking \$1,648K.



4516 West San Jose Perio Incredible location on well traveled thoroughfare near Hwy 85. Nicely appointed professional dental building with several general dentists as tenants. 4 fully equipped ops in spacious 1,692 square foot office. New flooring and upgraded amenities throughout. Approximately 20 new patients per month. 3 doctor days and 1 hygiene day per week. Average gross receipts \$429K with average adjusted net of \$169K. Asking \$185K.

UPCOMING: 4577 Cupertino GP, 4554 Los Gatos GP, 4557 Milbrae GP, 4564 Milptias GP

Thinking about buying or selling a dental practice? Reach out to us for expert guidance. Our unique expertise, deep understanding of changing market conditions, and practical approach ensure smooth and profitable transactions for dental professionals at every career stage.

CONTACT US (650) 362-7004 info@carrollandcompany.com

CA DRE: #00922828



Reach every dentist in California!

Mailed to 40,000 doctors statewide.

YOUR ADS POST INSTANTLY TO AD BOARD!

Go to www.thedentaltrader.com/place-a-reader-ad and follow instructions on page.

DEADLINE IS MIDNIGHT ON THE 10TH OF MONTH.



Professional Practice Sales of The Great West

Specialists in the Sale of California Dental Practices since 1966

Time waits for No One! And careers are Finite.

Opportunities are there for those who feel opportunistic. PPS has witnessed Private Practice evolve over 58-years. And it shall only get better for those who change with the times.

415-899-8580 ~ www.PPSsellsDDS.com ~ Ray@PPSsellsDDS.com

6250 "COMING UP" - ELK GROVE Great westside location. Long established. 2023 collected \$1 Million. Attractive profits. 5-ops. Real estate is optional purchase.

6249 REDDING - BUYER MAKE OFFER! Long standing practice is available per unexpected passing of the Owner in mid-July. Out-of-network collections in 2023 were \$613,000. 3-days of Hygiene. 5-ops. Vacant modular 3-bedroom, 2 bath detached home available on property for housing while seeking a place to live. Real estate is an optional purchase.

6248 SAN FRANCISCO'S UNION SQUARE "**OUT-OF-NETWORK**" Unbelievable DNA with impeccable standards. Discerning clientele did not flee the City as a result of Covid shutdown. 2024 is growing and trending \$1.2+ Million with Available Profits of \$560,000. Owner highly skilled with restorations. All specialty services referred. Successor may simply wish to continue this theme. Owner shall associate on part-time schedule to assist in transferring the goodwill.

6247 SANTA CRUZ "OUT-OF-NETWORK" Highly regarded. All specialty work referred. 5-days of Hygiene. Has sustained growth each year on limited work schedule. 2024 trending \$845,000 with strong Profits. Attractive paperless office. Great staff. Many intangibles here that enhance value.

6246 WALNUT CREEK AREA PEDIATRIC "OUT-OF-NETWORK" Has been treating patients for 3-generations. 2024 is trending Collections of \$820,000 and Available Profits of \$410,000.

6245 SACRAMENTO'S CARMICHAEL Tremendous opportunity for package purchase includes freestanding building. PPO collections of \$900,000+ in 2023. 4-days of Hygiene. New patients average 20+ per month. Facility is impeccable. 5-ops, Cerec fabrication, 3-D CBCT. Owner's focus has been on creating efficiencies which allows a strong bottom line.

6244 NORTH OF SONOMA COUNTY ON HIGHWAY 101 "OUT-OF-NETWORK" Ideal practice model shall allow Successor to move out of busy urban environment and exhale. 2024 is trending \$1.5+ Million. Owner's Profits were \$450,000 on 3.5-day week in 2023. 7.5-days of Hygiene. Owner able to work back if requested.

6243 SAN FRANCISCO BAY AREA - 2023 REALIZED \$4.88 MILLION IN EBITDA Owner seeks to partner with a Dynamic Group who possesses the network, vision and systems to continue the development, expansion and dominance of this platform. Full palette of services provided, Yomi robots, 3-D CBCTs, digital charting. 2023 revenues topped \$18 Million. 2024 doing better. Owner plans on continuing here indefinitely.

6236 BERKELEY "OUT-OF-NETWORK" On 18.5 hour week, 2023 collected \$505,000 with \$213,000 in Profits. Owner could work more, simply chooses not to. 700-active patients. 2-days of hygiene. 3-ops in attractive office. Great location. Owner available to work-back if requested to assist in transition. Full price \$175,000.

6231 YOLO COUNTY'S DAVIS Great westside location. 2023 collected \$900,000+. 5-ops with 6th wired and plumbed. 5-days of Hygiene. Specialty work referred. Full Price \$150,000.

6230 SAN FRANCISCO'S RICHMOND DISTRICT 2023 collected \$765,000 with Available Profits of \$325,000. 3-ops, 2... or available. Great signage for sidewalk practice. Condo optional purchase. Ideal for nearby dentist wishing to stop paying rent.

6220 PLACER COUNTY Relaxed country-setting for Delta PPO practice 202 collected \$1+ Million and realized \$422,650. Available Profits. 7-days of Hygiene per week. Beautiful office. Paperless.



Professional Practice Sales of The Great West

CA DRE License #1422122

For complete details on any of these opportunities, go to www.PPSsellsDDS.com



IS YOUR DENTAL UPHOLSTERY LOOKING WORN OUT?

RELAX...WE HAVE YOU COVERED

