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### FRESNO COUNTY

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### KERN COUNTY

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital scrays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

### LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, <u>w</u> exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops <u>w</u> a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M <u>w</u> (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **SOLD** 

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3<sup>1/2</sup> days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold. **SOLD** 

**ENCINO TURNKEY**-(5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell!

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV and 35 minutes from Bakersfield. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. VERY LIMITED COMPETITION. Seller retiring, but can stay on pt. if buyers wishes.

**SANTA CLARITA MULTI-SPECIALITY PRACTICE & BLDG.** - Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4.800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a non digital Pano. Patient base is mixed with approx. \$7K/mos in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot.

SHERMAN OAKS - (5) op comput. G.P. (3) ops eqt'd with (2) additional plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO and No Denti-Cal. The office is Chartless & digital using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a (3½) day week. 2024 tracking even stronger. Generating 10-15 new pts/mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo., Ortho & Perio. Seller moving, but will assist w a smooth transition.

**VAN NUYS PRACTICE & BLDG.** - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a man thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/ wk. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. BACK ON THE MARKET.

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**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/ wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

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### **ORANGE COUNTY**

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

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#### **RIVERSIDE COUNTY**

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### SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising.

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### SANTA BARBARA COUNTY

SANTA BARBARA COUNTY PRACTICE & BUILDING - BE YOUR OWN LANDLORD! (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. 2023 Gross Collections of \$883K+ on a (4) day week. 2024 tracking similarly. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time if buyer wishes.

### **VENTURA COUNTY**

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/ wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **SolD** 

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NO. CALIFORNIA 5

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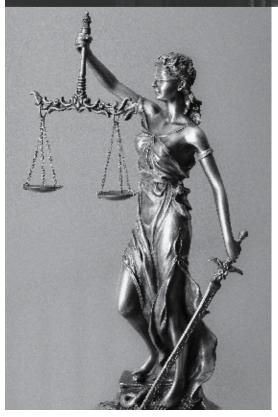
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- Dr. Kim



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### SAN DIEGO, ORANGE COUNTY

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### **INLAND EMPIRE & LOS ANGELES**

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**BERKELEY** - 3 Ops GP Practice with 30 Yrs. Goodwill, 4-day work week, refers all Specialty, Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.</u> <u>com/listing/ca3800/</u>

**CAMPBELL - NEW LISTING** - Rare opportunity 4 Ops GP practice known for its excellent patient care and prime location. 1,800 sq. ft., 32 Yrs. Goodwill, 2023 GR \$840K. #CA4041 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4041/

**DUBLIN** - 4 Ops GP Practice, GR \$903k with most specialty referred, 1,350 sq. ft., Dentrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec. #CA3805 - Nicole Lena - 925-989-8118 <u>https:// dentalpracticetransitions.henryschein.com/ listing/ca3805/</u>

**EL CERRITO -** Modern FFS GP Practice, 4 Ops in 1,400 sq. ft. of leased space, fully equipped with technology. #CA3931 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca3931/</u>

FOLSOM/EL DORADO HILLS AREA -\$786K 2023 Collections GP with incredible Real Estate in high-traffic highly desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca3888/

**FREMONT** - Well-established 4 Ops GP practice with loyal patient base. 2023 GR \$1.1M, breathtaking views in 1,222 sq. ft. #CA3966 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.</u> <u>com/listing/ca3966/</u>

**GREATER LAKE TAHOE AREA -** 37+ years of Goodwill, 1,586 sq. ft. 4 Ops. 2023 GR \$917K on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA1715/

GREATER LAKE TAHOE & TRUCKEE AREA - \$1M+ 2022 Collections GP Practice in Lake

- \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3629/ **GREATER SACRAMENTO METRO AREA** - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3723/

GREATER SACRAMENTO METRO AREA - Rare Ortho Opportunity in highly desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3450/

**MOUNTAIN VIEW - NEW LISTING -** Wellestablished 4 Ops GP practice, 1,100 sq. ft., 2023 GR \$842K, Softdent-Carestream PMS, Intraoral Camera, Laser, Digital 3-D Pano, CT Scan, Trios 4 IOS. #CA4095 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca4095/</u>

**NORTHERN CALIFORNIA -** GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, 53 Yrs. Goodwit: A print 30 new patients a month and 7 Days of Pre-Booked Hygiene. #CA3481 - Gina Miller - 707-391-7048

**OAKLAND** - SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2023 GR \$839K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 http://dentalpracticetransitions.henryschein. com/listing/CA3398/

**OAKLAND PILL-HILL** - Modern GP Practice with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3836/

**PLACERVILLE/CAMERON PARK/RESCUE AREA** - Solid Producing P, 4 Ops, I/O cameras, digital a-ayster s, "CEREC", 3D Conebeam, 2022 collections was \$745K. #CA3710-Jay Harter 916-812-0500

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**RED BLUFF/CORNING/ORLAND AREA** - 6 Op+RE GP, 8 days per week of Hygiene with room to grow. 2023 GR \$886K. #CA3161- Jay Harter 916-812-0500 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3161/</u>

**REDDING RED BLUFF NORTHERN CA VALLEY AREA -** \$1.4M 2023 Collections GP with Real Estate in a High-Traffic & Exposure Location, 5 Ops, 9 days/week of Hygiene. #CA3954- Jay Harter 916-812-0500. <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3954/

ROCKLIN / ROSEVILLE/AUBURN AREA - \$1M+ GP Practice in One of the Most Desirable Areas of Sacramento Metropolitan. Rarely Available - Low Price! #CA3765 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3765/

**ROCKLIN/ROSEVILLE/FOLSOM** AREA - 2023 GR \$651K GP practice + Real Estate, 4 Ops & 4 days/week hygiene. #CA3941 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3941/

**WEST SAC / DAVIS / WOODLAND AREA** - \$1.594M in 2023 Collections GP in High-Traffic Retail Location with 5 Ops & 6 days of Hygiene/week. #CA3965 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3965/

SACRAMENTO DOWNTOWN/ MIDTOWN AREA - NEW LISTING - Low (60%) Overhead GP did \$754K Collections in 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca3881/

SACRAMENTO METRO/CITRUS HTS AREA - NEW LISTING - 2023 GR \$304K GP Practice, 3 Ops with newer equipment & room to expand (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3852/

**SAN FRANCISCO** - 5 Ops Cosmetic practice, 2,000 sq. ft., Dentrix PMS, Digital X-ray, 3D Pan, Intraoral Camera, Laser, 2023 GR \$1.3M. #CA3712- Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3712/

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**SAN JOSE -** 7 Op practice, 27 Yrs. Goodwill, 2023 GR \$2.1M in a 4-day work week! #CA3923 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3923/

**SAN JOSE -** GP practice, 40 Yrs. Goodwill, Practiceworks PMS, Digital X-ray, 1,100 sq. ft., 4 equipped Ops + one plumbed. #CA3644-Nicole Lena - 925-989-8118 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3644/

**SAN JOSE - NEW LISTING -** GP, 2023 GR \$1,32M, 7 Ops, 2,296 sq. ft., Eaglesoft PMS, Digital Pan, iTero Scanner, new Computer & Phone Systems (updated in Dec. 2023). #CA4053 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca4053/

SAN JOSE BLOSSOM HILL AREA - 4 equipped Ops, 2 plumbed, CBCT, I/O Camera, Laser, 3,000 sq. ft., Dentrix PMS. 2023 GR \$1.27M. #CA3984 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions. henryschein.com/listing/ca3984/

**SAN JOSE -** Associate-to-Owner Opportunity! Join an esteemed cosmetic, complex restorative, and implant FFS practice as an associate with a clear pathway to ownership. #CA3956 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3956/</u>

**SAN JOSE -** Price Reduced! 4 Ops GP Practice, 1,200 sq. ft. 2023 GR \$610K on a 3-day work week! Specialty is referred. #CA3804 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3804/

**SAN JOSE** - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3671/

**SANTA CLARA COUNTY -** 4 Ops, 1,500 sq. ft. Endo practice, 41 Yrs. Goodwill, 2 Gentle Waves, CBCT Pano, Digital sensor, Microscopes, paperless with PBS endo. #CA3926 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein. com/listing/ca3926/

SILICON VALLEY - Opportunity!!!! High Production GP, Oral Surgery & Perio Specialty Practice located in Highly Desirable, Affluent Community! #CA3952- Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3952/ **SONOMA COUNTY** - 4 Ops GP Practice, 37 Yrs. Goodwill, 1,350 sq. ft., (with room to expand). Paperless, Dentrix PMS. #CA3726 - Gina Miller - 707-391-7048 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3726/</u>

**SONOMA COUNTY -** GP 6 Ops + possible RE, 2022 1.2M, 2,500 sq. ft., fully digital 3D scanner and Pano Digital x-rays, Eaglesoft PMS. #CA3783 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein. com/listing/ca3783/

**SOLANO COUNTY AREA -** 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586-Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3586/

**SOUTH SAN FRANCISCO -** GP 5 Ops, 4 equipped, 40 Yrs. Goodwill, open floorplan, 2023 GR \$673K. #CA3576-Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca3576/</u>

**STOCKTON - LODI AREA -** Established ORTHO specialty practice. Great location, office in a professional plaza! #CA3910-Nicole Lena - 925-989-8118 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca6900/</u>

**VALLEJO** - Established dental practice is an excellent opportunity for a dentist seeking to step into a successful practice. #CA3987-Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3987/</u>

### **CENTRAL CALIFORNIA**

**GREATER SONORA AREA -** \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3571/

FRESNO METRO/CENTRAL CA VALLEY AREA - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3930/

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter-916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca2795/ **MONTEREY** - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. #CA3810 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca3810/</u>

**PORTERVILLE** - Established GP practice + RE. 4 Ops, Digital, 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2023 GR \$662K. #CA3618 - Kaira Stewart-949-220-6216 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3618/</u>

VISALIA / TULARE / HANFORD AREA - \$1.367M 2023 Collections GP Practice in great location, 8+1 Ops, Hi Tech (Eaglesoft, CEREC, iTero), Seller to assist in transition. #CA3791 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3791/

### **SOUTHERN CALIFORNIA**

ANAHEIM - NEW LISTING - 3 Ops+RE! Open 3 days a week with 1 hygiene day. All Services referred out! Digital X-ray, biolase, Panorex. Great opportunity! #CA4107 -Kaira Stewart-949-220-6216 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4107/

**ANAHEIM -** GP practice, 50+ years goodwill, 4 Ops, all specialty referred out. GR \$445K with 2 hygiene days a week. #CA3509 -Kaira Stewart-949-220-6216 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3509/</u>

HUNTINGTON BEACH - 7 Op leasehold for sale! 2,600 sq. ft., Beautifully remodeled turn-key large space practice! #CA3642 -Kaira Stewart-949-220-6216 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3642/

**NORTH LOS ANGELES COUNTY** -Beautiful newly built and spacious 7 Op PPO/ FFS practice. 30 Yrs. Goodwill. 2,600 sq. ft. Located on the ground flopping a professional building with group flopping flopping a professional building with group flopping a professional building with group flopping flopping flopping a professional building with group flopping floppi

**MANHATTAN BEACH -** 3 Ops Perio Practice, 1,142 sq. ft. Paperless, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, PPO and FFS. Hygiene 2 days month. #CA3694 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3694/

# HENRY SCHEIN®

**ORANGE COUNTY** - 2 Ops Endo Practice, 20 Yrs. Goodwill, 3D Pano, PBS Endo Software, PPO and Cash patients. \$720K in collections. #CA3924 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3924/

**ORANGE COUNTY - NEW LISTING** - GP, 4 Ops, 37 Yrs. Goodwill, 2023 GR \$448K, 1,472 sq. ft., robust hygiene program, Easy Dental PMS, FFS/PPO. All specialty referred out. #CA4061 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca4061/

**SAN FERNANDO VALLEY -** Amazing multispecialty FFS/PPO, 2023 GR \$3.74M, strong staff, patient base, paperless, Eaglesoft PMS, 8,000 sq. ft. with 23 Ops/chairs used for all specialties. #CA3427 - Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3427/

SAN FERNANDO VALLEY - NEW LISTING - Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4089 - Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4089/

SAN FERNANDO VALLEY - NEW LISTING - Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4090 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca4090/

SAN LUIS OBISPO - High producing 5 Op, 2,250 sq. ft., 2023 GR over \$1.27M GP practice. 5 Dr, 5 hygiene days. Paperless, Open Dental PMS, FFS/PPO. #CA3909 - Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3909/

**TEMECULA -** 6 Op GP practice, 2023 GR \$1.2M. Part-time associate, Open Dental PMS, Pano, digital x-ray, 1,998 sq. ft., 49% Medi-Cal, 35% PPO, 16% cash. #CA3841 - Kaira Stewart - 949-220-6216 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3841/</u>

**WEST COVINA - NEW LISTING** - 2 Ops GP practice, paperless, 850 sq. ft., with 1 plumbed Op. Open Dental, XDR imaging. 1.5 hygiene days week. PPO/FFS. Most services referred out. #CA4096 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca4096/

WEST HOLLYWOOD - NEW LISTING - Modern GP practice, 2023 GR \$720k, Paperless, FS/PPO, 4 doctor and 3 hygiene days, 833 sq. ft. 2 Ops, digital x-rays, Open Dental, CAD/CAM, iTero and Biolase. #CA4003 - Ben Sapir - 310-596-0961 <u>https:// dentalpracticetransitions.henryschein.com/</u> listing/ca4003/

### SAN DIEGO

**CHULA VISTA** - Spacious and bright 1,760 sq. ft. Medical Condo w 6 Ops + 2 more potential Ops. 6 (1) Solution of the state of the stat

**CHULA VISTA - NEW LISTING** - Spacious and bright 1,760 sq. ft. Medical Condo with 6 Ops + 2 more potential Ops. Located near Sharp Hospital. #CA4002- Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4002/

LA MESA - 4 Ops GP practice, 1,200 sq. ft.,18 Yrs. Goodwill, 2023 GR \$568k, Dentrix PMS, Dexis, PAN, laser, and paperless charts. FFS/PPO. #CA3860 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3860/

**SAN DIEGO -** GP practice + possible RE. 1,342 sq. ft., 4 Ops, 2023 GR \$415k, FFS/ PPO. Solid active patient base of 1,090 in the last 18 mos. #CA3884 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3884/

**SAN DIEGO** - 4 Ops, 3 fully equipped GP practice, 1,108 sq. ft., Dentrix, Dexis, Trios, CBCT, FFS/PPO, 2023 GR \$440K supported by two hygiene days per week. #CA3899 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3899/</u>

**RANCHO BERNARDO** - 4 Ops GP practice, 2022 GR \$531K, brand w technology, 27 Yrs. Goodwill, Construction of the source of the so

### **OUTSIDE OF CALIFORNIA**

**HONOLULU -** Thriving FFS GP practice, 1,250 sq. ft., 3 Ops, 39 Yrs. Goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. #HI3680- Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi3680/

**HONOLULU - NEW LISTING** - 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi4054/

HONOLULU - NEW LISTING - 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/ Cash. #HI4055 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi4055/

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NO. CALIFORNIA 21

**SACRAMENTO METRO**: WEST SAC / DAVIS / WOODLAND AREA GP FOR SALE - 4 Ops, High Traffic Retail Location, 6 Hygiene Days, 18+ Yrs. Goodwill, Eaglesoft PMS, Digital. GR \$1.5M HSDPT - Jay Harter 916-812-0500 - #CA3965 https:// dentalpracticetransitions.henryschein.com/listing/ca3965/

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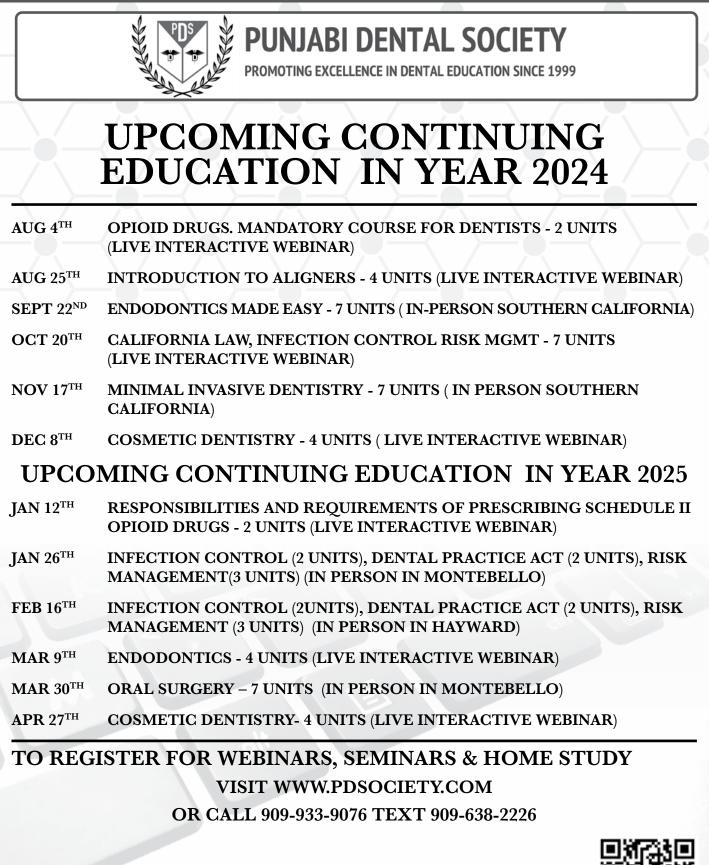
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**AG-1550 SAN FRANCISCO:** Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~993 sf w/3 Ops **\$688K** 

AN-1513 SO. SAN FRANCISCO: Highly esteemed practice with strong practice and career growth potential! ~2,250 sf w/4 Ops \$165K

**BG-1343 CONCORD:** Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. **\$275K – Real Estate Available** 

**<u>BG-1530 RICHMOND:</u>** Established streamlined practice for its diverse patient base awaits your talent and skills. ~1,400 sf w/4 Ops. **\$200K** 

**<u>BG-1545</u>** Walnut Creek: Providing quality care with compassion and integrity, fostering patient trust. ~1,200 sf w/4 Ops. **\$560K-Real** Estate Available

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. **\$2.4M** 

**<u>BN-1542</u> PLEASANT HILL:** Quality, family-oriented dental care in a vibrant community. ~1100 sf w/4 Ops **\$650K** 

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DG-1565 WILLOW GLEN/SAN JOSE: Desirable Willow Glen Practice back on the market! ~1,400 sf w/4 Ops. Reduced\$185K DN-1243 SAN JOSE: Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. Reduced \$895K DN-1514 SAN JOSE: Carry on the tradition of providing comprehensive dental care. ~1,800 sf w/4 Ops. Reduced

\$275K

**DN-1560 PLEASANTON:** Experience exceptional dental care in a picturesque setting. ~803 sf w/ 4 ops **\$100K** 

### NORTHERN CALIFORNIA

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. Reduced \$295k

**EG-1430 CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. **Reduced \$115K** 

**EG-1442 FAIR OAKS:** Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. **Price is a Steal at \$225K** 

**EG-1533 ELDORADO HILLS AREA:** Produce and deliver your best dentistry in this streamlined practice! ~2,200 sf w6 Ops. **\$1,288M** 

**EG-1551 AUBURN:** Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. **\$428K** 

**EG-1555 SACRAMENTO:** Family oriented practice, with a well-established, long-term patient base ~1280 sf w/3 Ops **\$150K** 

EG-1575 SACRAMENTO: 2024 Collections Estimated at \$700K ~2,200 sf w/6 Ops \$350K

# EXPERIENCE A SMOOTH BUYING TRANSITION





### WESTERN PRACTICE SALES

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### **CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED**

**IN-1548 STOCKTON:** A quality practice with a strong philosophy of treating patients like family, ~1,560 sf w/3 Ops **\$150K** 

**IN-1522 STOCKTON:** Located in a thriving commercial business district. ~58 yrs. ~1,471 sf w/4 Ops. **\$100K** 

JN-1528 FRESNO: Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. **\$175K** 

### SPECIALTY PRACTICES

**<u>BG-1361 EAST BAY Ortho:</u>** Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. **Reduced \$398K** 

**<u>CC-1330 VACAVILLE Endo:</u>** Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. **\$350K – Real Estate Available <u>CG-1444 WINE COUNTRY Endo:</u> On track to collect almost \$900k in** 

2022! ~1,537 sf w/3 Ops + 2 add'l. **Reduced \$395K - Real Estate Available** 

DG-1552 LOS ALTOS Perio: This spectacular Perio office has a motivated, educated patient base w/high dental IQ. ~2,040 sf w/7 Ops. **\$725K** 

JG-1443 San Luis Obispo: Next level of technology, including but not limited to laser periodontics. ~1,550 sf w/4 Ops. \$495K

### NORTHERN CALIFORNIA CONTINUED

<u>EN-1496 PLACERVILLE:</u> Highly-desirable neighborhood w/ proximity to Retail & Restaurants ~950 sf w/4 Ops. **\$395K –** Real Estate

#### Available

**EN-1335 ELK GROVE:** Deliver quality dental care with a focus on education and preventive practices in a modern, convenient setting. ~1420 sf w/3 Ops **\$130K – Real Estate Available FG-1490 EUREKA:** Fee-for-Service, out-of-network – located

on busy intersection. ~1,100sf w/4 Ops \$295K

<u>GG-1576 Chico:</u> Thriving Practice in Family-Friendly Collegiate Town ~1740 sf w/3 Ops **\$180K** 

**<u>GN-1457 GLENN CO.</u>**: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. **Reduced \$249K – Real Estate Available** 

**<u>GN-1524 CHICO:</u>** A quality practice with a stellar reputation! ~1,750 sf w/5 Ops **\$495k – Real Estate Available** 

**<u>GN-1537 CHICO</u>**: Established practice with 40+ yrs of goodwill! ~2,640 sf w/5 Ops **\$395K – Real Estate Available** 

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270K

### **CENTRAL VALLEY & SOUTHERN CALIFORNIA**

IN-1349 LODI: Well-established, practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. **\$335K – Real Estate** Available

**IN-1482 STOCKTON:** Practice collected over \$1.54M in 2022 – in close proximity to UOP. ~1,850 sf w/5 Op + 2 add'l. **\$950K IN-1541 TRACY:** Elevate your practice: 15-20 daily patients, 50+ monthly newcomers! ~800-900 sf w/3 Ops **\$200K** 









Timothy G. Giroux, DDS, President | DRE Lic. #01292638 Jon B. Noble, MBA, Broker | DRE Lic. #00685634 Mona Chang, DDS, Marketing Edmond P. Cahill, Broker | DRE Lic. #01275005





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28 NO. CALIFORNIA



## NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

**ALAMEDA -** 4 op GP practice well located in the growing East Bay city of Alameda. Rev. \$1.1M

**BRENTWOOD** - Well located 4 OP GP practice (3 outfitted & 1 ready for equipment) with tons of walk by traffic. Great opportunity for growth. REV 510K

**BROOKSIDE** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. you will be impressed. Rev. \$1.5M

**CONCORD** - Well located 4 OP GP practice in desired Concord. Owner is referring out almost all specialty. Rev \$1M

**GRASS VALLEY** - MOTIVATED SELLER. Practice & Real Estate for sale. Nice 3 Op practice. Great opportunity to run a small practice and own the building. Rev. \$300K

**MILL VALLEY** - Nice 3 Op practice with room for 4th Op. Rev \$800k

**NORTH OF CHICO** - 4 ops practice with free standing building for sale. Can generate great income with little to no stress. Rev \$720K.

**PETALUMA** - Stunning 5 Op practice (4 equipped and 1 plumbed & ready). Located in an attractive growing community.More than 25 years of restorative and cosmetic experience. Rev. \$1.1M **ROSEVILLE** - 6 op GP in great location. Practice is 95% fee for service. Rev \$1.5M.

**ROSEVILLE -** Beautiful practice for sale with real estate, in a great location. 5 Ops. Rev \$1.6M

**SACRAMENTO -** Well located General practice with room for expansion. 4 Ops. Rev \$640k

**SACRAMENTO -** 3 Op (w 4th op for emergencies), located on Scripps Dr. Rev. \$800K.

SAN FRANCISCO EAST BAY - Periodontics Practice - two locations with lots of room for growth. Rev \$1.2M SAN FRANCISCO NORTH BAY - Oral Surgery Practice -Nicely designed. Two locations with 20 miles of each other. Rev \$1.2M

**SANTA ROSA -** 4 ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev. \$1.4M.

**VALLEJO -** Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev \$840K **STOCKTON** - 4 OP GP practice in well located area of Stockton. RE also available with the practice REV \$600K

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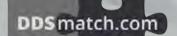
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SOLD-San Clemente Ortho Practice \$490,000+ Gross Collections

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Palm Desert Multi-Specialty Practice 16 Ops., \$3.2 Mil+ Gross Collections, Call for Price

> San Bernardino County Practice 5 Ops., \$810,000+ Gross Collections Listing Price: \$675,000

(415) 944-6402 One Harbor Drive, Suite 300 Sausalito, CA 94965 Clairemont Prosthodontist Operating as a GD Practice 5 Ops., \$1.8 Mil Gross Collections, Call for Price

North San Diego County General Practice 4 Equipped/ 1 Plumbed Ops., \$875,000+ Gross Collections Listing Price: \$750,000

> Westwood General Dentistry Practice 3 Ops., \$360,000+ Gross Collections Listing Price: \$189,265

Mid-Wilshire General Dentistry Practice 4 Ops., \$530,000+ Gross Collections Listing Price: \$465,000

Fullerton Practice 6 Ops., \$530,000+ Gross Collections Listing Price: 410,000

Long Beach Practice 3 Plumbed/2 Equipped Ops., \$280,000+ Gross Collections Listing Price: \$195,000

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m s. e  $\frac{Lee Maddox}{President}$ Lic # 01801165  $\frac{Lic # 01801165}{Vice President}$ Lic # 01964323 Lecture Dates: See Website for More Information Sept. 6 - El Toro -Practice Transitions Oct. 4 - San Diego -Practice Transitions Nov. 1 - Los Angeles -Practice Transitions Dec. 6 - Buena Park -Practice Transitions

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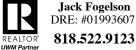
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<u>Costa Mesa:</u> Beautiful office 4 Treatment rooms in a retail center with Eaglesoft, digital and CADCAM. Seller is relocating

Canoga Park: NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick. Sold Sold

<u>**Rialto:</u>** NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.</u>

Santa Clarita: 6 Ops 2 days of hygiene office fully equipped. Call for info

**Calabasas:** Incredible upscale office with more than 2200 sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

West Hollywood: 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al in popular strip mall.

Anaheim: With Real Estate – 4 Ops beautiful building all new equipment on corner lot., With growing practice.

<u>Valencia:</u> Well established **Pediatric** practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

<u>North Valley:</u> 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center. In Escrow

Palm Desert: Beautiful Practice in open air mall in a great area of Palm Desert. This is currently a one day a week office with 5 treatment rooms. This is great retail exposure.

West Los Angeles: One day a week in a prime location in west I.a., 3 ops. Prime Locvation.

Santa Clarita: 5 Ops in wonderful Santa Clarita valley 3 days a week this office is a must have.

#### New Listings in - Call for sneak peek:

El Centro, Palmdale, Panarama City, Tarzana, Wetwood, and Whittier.

#### Central Valley

Tulare: Delightful four operatory family practice located in Tulare CA. Well kept Real estate, best in class - available. Located in highly desirable area near Prosperity & Hwy 99.

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

**<u>HANFORD</u>:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

**<u>REEDLEY</u>**: Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

<u>Fresno: Ortho:</u> Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman: Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital in great location.

Kerman: Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

Turlock: Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

<u>Visalia:</u> Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

<u>**Tulare:</u>** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.</u>

Madera: Well established general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable. Sold with RE

<u>Fresno:</u> Very nice three (3) operatory dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

Fresno: Thoroughly modern eight (8) operatory dental practice located on Blackstone Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located in well travelled retail center. Practice is over the patient. Fully digital.

Tulare: Delightful four operatory family practice located in Tulare CA. Well kept Real estate, best in class - available. Located in highly desirable area near Prosperity & Hwy 99

#### San Diego

Escondido with Real Estate: Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

La Mesa: Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

El Centro: Well established office with REAL ESTATE. Call for more info. SOLD

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**Private Buyer: San Bernadino County**, 5 Ops, 2023 Gross Revenue \$817,930, Cigna, Anthem, Delta, Connection Dental, \$675,000 - CALL MADDOX DENTAL PRACTICE SALES -(888) 677-5855 – MaddoxDentalPracticeSales.com **ELK GROVE:** Deliver quality dental care with a focus on education and preventive practices in a modern, convenient setting. ~1420 sf w/3 Ops \$130K (EN-1335) WPS/800-641-4179

For Sale In Lindsay 3op. Practice \$90,000 or O.B.O must sell this year. Production \$400,000 a year. Digital office with Panoramic and Ceph. Open dental software. Doctor works 3 1/2 days. Additional information please call 949-981-0499

Starter Practice & Real Estate in Visalia. New Listing! Single standing building with parking lot. 5 operatories. Part time practice. Productions ~ \$250K/year. Asking \$450K for Practice & Real Estate. Call - Loc, BRE#0187578. (714) 550 -7494.

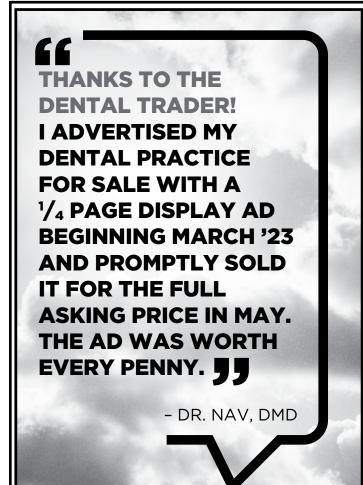
SILICON VALLEY MULTI-SPECIALITY FOR SALE - 3 Ops, New Remodeled, High Production, Low Overhead! 2023 GR \$1.6M. HSDPT - Nicole Lena 925-989-8118 - #CA3952 https://dentalpracticetransitions.henryschein.com/listing/ca3952/

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Selma for \$150,000. 4 ops. 1,800 sqft. Seller retiring with 20 years of goodwill. Rishi Salwan (888)8022340

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### **Northern California Listings:**

**Endodontics practice in San Carlos** - Established endodontics practice searching for an endodontist. 4 ops, 1,226 sq ft. Cash & PPO only. A periodontist works as an associate in the office. 2023 Gross Collection of \$1, 2 mil+, Seller willing to stay on post sale to help with transition. Seller is a diplomate of the American Board of Endodontists. **For Sale -\$700,000 - \$850,000** 

<u>Mountain View</u> - Associate run! The seller only works twice a month! 5 ops. 1,600 square feet. 1,332 active patients. 2023 Gross Collection of \$500k+. For Sale - \$280,000

**San Jose** - 6 ops, 2,200 square feet. 2,461 active patients. The seller only works 2 days a week. 2022 Gross Collection of \$904k+, Net Income of \$557k+. For Sale - \$720,000

Antioch dental office with REAL ESTATE - 6 ops, 1,498 sq. Gross Income as of 2023 is \$299k. General Dental office and Orthodontist for sale/two offices for one! Practice asking \$350,000. Real Estate asking \$450,000

San Jose - 3 ops. 1,536 square feet. Base rent, \$6,343/month, the seller pays half. The owner works every Tuesday, Wednesdays and Fridays weekly and Saturday once a month. Doctor conducts hygiene once a week. 1,200 active patients. - FOR SALE \$200,000

**San Jose dental office with Real Estate** - Equipment and Leasehold Sale. Located near McDonalds. 3 ops total. 900 square feet. Open Dental - OS **For Sale - \$550,000** 

**Union City** - Located in a Shopping Center! 7 Ops total. 2,200 Square feet. Dentrix OS. Accepts Cash and PPO. Gross Collection of 2023 is \$393,606. **For Sale \$315,000** 

<u>San Jose</u> - 4 ops. 1,000 sq ft. 1,299 active patients. Base rent, \$1,850. Collection of \$578k in 2023. For Sale - \$462,000

Elk Grove - 5 ops, 1,500 sq ft. 5,000 active patients. Strip mall location. \$14,000 monthly CAP check! 2023 Gross Sale of \$600k+. For Sale - \$499,000 <u>Modesto</u> - Equipment and Leasehold Sale. 4 ops total. Base rent, \$2,230/month, includes water, electricity and gas. 4,000 active patients. For Sale - \$100,000 IN ESCROW

**Carmel Valley** - 4 ops total. Base rent, \$3,500/month, includes NNN and Water. Denticon OS. Accepts Cash and PPO! Collection of \$150k in 2023. **For Sale - \$49,000** 

<u>Stockton</u> - 3 ops total. 1,200 square feet. Base rent, \$1,850, includes water, electricity and NNN. Accepts Cash, PPO and Denti-Cal. Located near a shopping Mall. **For Sale - \$199,999** 

Merced dental office with Real Estate - 4 ops total. 4 plumbed, 4 equipped. Monthly Base Rent of \$3,600, includes water, trash and maintenance. 1,500 Square feet. Fully digital office. Practice asking price is \$225,000. Real Estate asking price is \$350,000

**Salinas** - Dental office in a nice shopping center with 4 operatories fully equipped include CBCT, 1709 Sq Ft .6000 active patients, approximately 50 new patients/month. Net income 2023 \$320,000. The seller is retiring but willing to work with the buyer to ensure a good transition. **For Sale - \$500,000** 

**Woodland** - Starbucks nearby location. 6 ops. 1,700 square feet. Owner works 24 hours a week. 9,720 estimated active patients. \$479k Collection for 2023. **For Sale - \$400,000** 

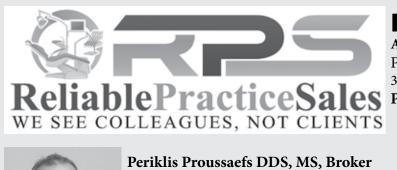
**<u>Citrus Heights</u>** - This is an Equipment & Leasehold Sale with Real Estate. 8 ops. 3,079 sq ft. Rent, \$3,600. **For Sale - \$825,000** 

### **CENTRAL CALIFORNIA**

**Selma** - 4 ops, 1,800 square feet. Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location. 2022 Gross of \$433k+, Net of \$158k+. **For Sale - \$150,000** 

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# Featured Practice

San Luis Obisbo implant-oriented high-end private practice for sale. A rare to find opportunity. The seller is willing to mentor the buyer, assist with transitioning, and stay in the practice as an associate. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. Practice collected 1.64 M in 2023 working 3 days/week, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, a great place to raise a family and run a successful practice. Many nearby educational (see California Polytechnic State University) and recreational opportunities (only a few miles away from well-known and sought-after Pismo beach).

### Asking \$995,000

### Other practices for sale:

Technologicaly advanced, elite practice in the heart of V.C. Located in a professional building with excellent street visibility and signage in front of a school and across from a shopping center. Rare gross lease available to suit lender's terms. Gross 850K in 2023; it used to do well above 1M before the COVID. The practice is in great physical condition with cone-beam, IOS, milling machine, 3D printing. 2,400 sq.ft. with 7 ops, one of them made as a surgical suite. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Stable staff employed for many years. The owner is willing to stay for transition. Asking 750K

Starter boutique practice for sale in Santa Paula. Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. Asking 150K



"Moving to Southern California from New York and starting a practice was not easy. I am thankful to Dr. Proussaefs who made the process of transitioning a practice so easy. His expertise in the field are unmatched, especially because he combines knowledge both on the business aspect and on the dental field as well. He was very responsive and very well versed on what needs to be done in every step while I was transitioning into the practice. It has been a privilege for me to have his guidance throughout the process, he knows dental office transitions like no one else". John Magnis DDS, Oxnrad, Diplomate, American Board of Oral Implantology

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Redwood City Practice for SALE! 3 ops. Great location & price. Retiring! Email luis.meza@earthlink.net Call (650)365-7217 **FOR SALE: Whittier General Practice** \$315,000 – 4-ops, busy medical plaza, 30-years goodwill, Eaglesoft, experienced staff will remain. info@integritypracticesales.com (855) 337-4337

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For Sale: Dental practice in Newark, CA. Near I-880 freeway, Costco, NewPark mall, and many other establishments. Approx. 2000sq ft, 4 equipped operatories and an additional room which is ready to be converted into a 5th operatory. 1 restroom, laundry room, Doctor's office, break room, sterilization area, laboratory, waiting room, reception area, and a 2nd floor that may be utilized as addt'l space. Please send CV to newarkdds@gmail.com

Bay Area Office For Sale: With Last 3 Yr Average Collection of 2.4 Million. Brand new remodeled office. Asking price \$2.2 million. Contact info: (408) 393-7624 / ucsb\_95@yahoo.com

**Sumyvale, CA-** Associate Dentist and Hygienist needed for family practice. Email CV to gentlesunnyvaledentist@gmail.com

**Well-established Orthodontic** practice in Modesto seeks Orthodontist with a vision. Great opportunity to build the practice with an immediate path to ownership. Competitive salary. New graduates welcome to join the practice. Please submit resume to sparegian@gmail.com.

**WATSONVILLE**: Don't rent when you can own. ~1,800 sf w/4 Ops. \$420k (DG-1570) WPS/800-641-4179





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**Dentist partnership** opportunity, profitable practice in Fresno, dentist near retirement process imoltadds@yahoo.com

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**SONOMA COUNTY CP FOR SALE** - 4 Ops, 37 Yrs. Goodwill, 5-day Hygiene, Digital, Dentrix PMS, 1,350 Sq. Ft. GR \$721K. HSDPT - Gina Miller 707-391-7048 - #CA3726 https:// dentalpracticetransitions.henryschein.com/listing/ca3726/



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**CONCORD** - Gen Practice 4 sale. (4) ops interior space. Established loyal PPO patient base.Located in vibrant downtown familyorientated community. Gross over \$550k on 34 avrg Dr. hrs/wk. Bldg 4 sale. email CV:concorddmd@gmail.com

**Beautiful 3** op dental office to share in prime location in Downtown Danville. Plumbed for 5 ops. Owner works Mon Tues Thursday Friday. Please call or text at 510-579-4981.

**CARMEL**: Highly-efficient, well-established practice! ~700 sf w/2 Ops. \$198k (DG-1569) WPS/800-641-4179

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**4543 Milpitas CP** Well-established general dental practice, with strong hygiene dept, presents a golden opportunity for a buyer seeking to own and grow his/her business, Solid foundation, minimal turnover, and loyal patient base, the business primed for continued success and growth 1,100+ active patients. Average GR of \$819K with average adj net profit of \$311K. Seller willing to help for smooth transition. Asking \$605K.



**4545 West San Jose GP** Gorgeous dental office situated in the heart of West San Jose's highly desirable, Willow Glen neighborhood. 925 active patients (all fee-for-service) with 5.5 days of hygiene patients/week. Average Gross Receipts \$964K with average adjusted net income of \$287K+. Practice offers 36+ yrs of goodwill. Seller is retiring and willing to help for a smooth transition. Asking \$712K.



**4538 San Jose CP** Seller retiring, offering 43 years of goodwill. Terrific north SJ opportunity in fast-growing Berryessa district. Beautifully main and 5 operatory office with state-of-the-art equipment including CBCT/Pano, Diode and CO2 lasers. Friendly, professional and seasoned staff. 6 hygiene days/week. Averaging 10 new patients/month. Loyal patient base with 1,500+ active patients. Average GR \$1.1M+ with average adj net of \$394K+. Asking \$794K.



4542 San Jose GP Don't miss this opportunity to acquire a well-established general dental practice located in a fully equipped 1,770 square foot facility. 5 ops. Long term staff will support buyer with the retention of patients. Average GR \$518K with adj net of \$272K. Whether you're an experienced dentist looking to expand your portfolio or a new practitioner ready to step into ownership, this practice offers a platform for your success. Asking \$275K.



**4527 Santa Clara GP** Established and busy practice in charming building located on major thoroughfare. Approximately 1,600 active patients with approx 20-30 new patients per month Beautiful modern office with lots of natural **501.0**h 1,300 s.f. 4 fully-equipped ops, major equipment includes Dexis, Cerec, Panoramic x-ray and soft-tissue laser. Average gross receipts of \$687K with average adjusted net of \$268K. Asking Price \$490K



**4534 Sunnyvale CP** Thriving practice, strategically located just moments away from the bustling offices of LinkedIn and Apple in Seller **CPPTRI** dilding. Seller is willing to sell the real estate to a buyer of the practice. **13076**Erve patients, average annual gross receipts of \$651K+, avg. net profit of \$270K+. Ideal for a dentist seeking to establish their practice in a vibrant community. Asking \$464K.



**4515 Redwood City GP** Situated in a neighborhood renowned for dental care providers. Excellent opportunity to acquire a well-established & profitable dental practice in a prime location. ~2,500 active patients with over 40+ patients/month. State-of-the-art office in modern 2,000 s.f. facility with 9 fully equipped ops. 2023 Gross Receipts of \$1.76M with adj. net income of \$131K. Seller willing to help for smooth transition. Asking price of \$1,310,000



**4350 San Mateo CP** Fantastic and strategically positioned practice in modern office located in professional campus with EZ freeway access 4 fully-equipped ops in beautifully appointed, smartly configured 1,400 sq. ft. office. TradigoluPamily practice focused primarily or restorative dentistry and hygiene care, referring out most specialities. Average GR \$702K with adj. net of \$310K. Seller retiring and willing to help for a smooth transition. Asking \$531K.

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**4540 San Francisco GP** Seize this rare opportunity to own a successful dental practice in one of San Francisco's most trendy retail & entertainment areas, sandwiched between very upscale neighborhoods. Approx. 1,200 active patients of hygiene days per Week, and an average of 25 new patients per month. 2022 Gross Receipts \$1.2M with adjusted net of \$495K. Asking \$650K.



**4522 Santa Cruz CP** Beautiful building and well appointed office located just blocks from the ocean. Vibrant and eclectic area with a mix of historic buildings, local businesses, and plenty of pedestrian traffic. Well-known practice with excellent reputation offering 39+ years of goodwill. Average GR of \$770K+ with adj net profit of \$335K+. Seller owned building available to purchase as well. Asking \$550K for the practice.



**4549 Redwood City GP** A distinguished and highly successful cosmetic and general dental practice, specializing in restorative and preventative care. Located in the affluent and soughtafter Napa community, this modern, state-of-the-art office spans approximately 1,200 s.f. & features 4 fully equipped operatories. Approximately 1,200 active patients. Average GR is a whopping \$1.6M\* with average adj. net profit of \$862K\*.



4533 Humboldt County GP Well-established, high performing general practice boasts 4 fully equipped ops in beautifully appointed 1,600 sq. ft. office w/state-of-the-art professional equipment. Charming Northern California coastal community, with small town feel. Perfect for a doctor who wants to escape the grind and live along the coastline 2023 GR \$1.6M+ with adj net of \$800K+. Seller willing to help for smooth transition. Asking \$1.1M.



4544 Silicon Valley Endo Premier Endodontic Practice. Modern, inviting and beautifully appointed office located in a medical/professional building with parklike setting. Established over 45 years, this thriving practice averages \$1.2M in annual gross receipts with an impressive \$588K average adjusted net income. With well over 400 active referral sources, significant growth potential for an ambitious Endodontist. Asking \$569K.



**4502 San Jose Perio** Offering 36 years of goodwill in popular neighborhood, surrounded by a wealth of referral sources. Well appointed 1,100 square foot, turn-key, office with 5 fully equipped operatories. Consistent production before and after Covid closure. Average GR \$897K with adj net of \$433K. Seller is relocating out of the area, but will help for a smooth transition. Asking \$450K.



**4516 West San Jose Perio** Incredible location on well traveled thoroughfare near Hwy 85. Nicely appointed professional dental building with several general dentists as tenants. 4 fully equipped ops in spacious 1,692 square foot office. New flooring and upgraded amenities throughout. Approximately 20 new patients per month. 3 doctor days and 1 hygiene day per week. Average gross receipts \$429K with average adjusted net of \$169K. Asking \$185K.

### UPCOMING: 4563 West San Jose GP and 4554 Los Gatos GP

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**6245 SACRAMENTO'S CARMICHAEL** Tremendous opportunity for package purchase which includes free-standing building. PPO collections of \$900,000+ in 2023. 4-days of Hygiene. New patients average 20+ per month. Seller's skill set includes placement of implants. Impeccable facility. 5-ops, 3-D CBCT, Cerec fabricaction.

6244 NORCAL WINE COUNTRY OUT-OF NETWORK PRACTICEA Perfect opportunity to move out of busy urban environment and exhale. 2023 collected \$1.4 Million. Available Profits were \$482,000. Strong Hygiene Department. Owner available to work back if requested.

6243 SAN FRANCISCO BAY AREA - 2023 REALIZED \$4.88 MILLION IN EBITDA Owner wishes to transition ownership to a Dynamic Group who possesses the network, vision and systems to continue the development, expansion and dominance of this platform. Full palette of services provided, Yomi implant robots, digital charting. 2023 revenues topped \$18 Million. Owner plans on continuing with the practice for the next 5+ years.

**6242 ELK GROVE** Great westside location. Long established. 2023 collected \$1 Million. Attractive profits. 5-ops. Real estate is optional purchase.

6240 MID-PENINSULA'S FOSTER CITY – PERFECT FOR CHINESE DENTIST 2023's collections were \$648,900. Available Profits were \$320,000. 3-ops. Seller available to work back if requested to assist in patient retention. Full price \$275,000.

**6239 WEST CONTRA COSTA COUNTY'S SAN PABLO BAY** Highly regarded. Anchored by 4.5-day Hygiene Schedule. Well-attended by mid-career Owner infused with vitality. Collected \$975,000 in 2023, Available Profits exceeding \$375,000. Strong staff. Opportunity to acquire condo.

**6236 BERKELEY OUT-OF-NETWORK** On 18.5 hour week, 2023 collected \$505,000 with \$213,000 in Profits. Owner could work more, simply chooses not to. 700-active patients. 2-days of hygiene. 3-ops in attractive office. Great location. Owner is available to workback if requested to assist in transition. Full price \$250,000.

**6235 SANTA ROSA** Great lifestyle acquisition in North Bay. Located near Bennett Valley. Collections in 2023 totaled \$800,000 on 27-hour week. 3.5-days of Hygiene. 4-ops. 1,000+ active patients Dedicated staff wishes to continue here. Building ownership optional. Seller decided to retire and has priced the practice to warrant serious consideration.

**6232 EAST BAY PEDIATRIC PRACTICE** Has been a \$3+ Million/year performer. Owner nets \$1.2+ Million on 3-day work week. Employs associates 3-days. Delta was dropped in January. **Creat** upside as Ortho and OS is referred. 4-chair Bay, 2-Ops with 2-chairs each and a separate 1-chair Op available for surgeries. Biggest asset is the staff. Free-standing building optional.

**6231 YOLO COUNTY'S DAVIS** Great westside location. 2023 collected \$900,000+. 5-ops with 6th wired and plumbed. Attractive price warrants serious attention.

**6230 SAN FRANCISCO'S RICHMOND DISTRICT** 2023 collected \$765,000 with Available Profits of \$325,000. 3-ops, 2-more available. Great signage for sidewalk practice. Condo optional purchase. Ideal for nearby dentist wishing to stop paying rent. Full Price \$250,000.

**6226 MARIN COUNTY'S MILL VALLEY** Best location draws patients from Belvedere and Tiburon. Collected \$459,000 in 2023 with \$190,000 in Available Profits. Office décor has all been upgraded. 3-ops.

**6220 PLACER COUNTY** Relaxed country-setting for Delta PPO practice. 2022 conjected \$1+ Million and realized \$422,000 in Achieve Profits. 7-days of Hygiene per week. Beautiful office. Paperless.

**6218 SACRAMENTO'S ROSEVILLE** Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$340,000. 8.5-days of hyciene Beautiful facility. "Bread & Butter" practice. Successor should contract with specialists allowing additional income stream to pay for the practice.



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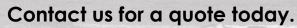
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