# THE Dental

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Associate wanted Dental practice in Fresno contact dr Jairo Molta at imoltadds@yahoo.com

Sacramento: Free dental practice with purchase of free standing 1570 sqft building, gross \$400k ask \$800k, 916-862-5507

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#### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

#### **KERN COUNTY**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, we exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. we digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare,  $\underline{w}$  exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops  $\underline{w}$  a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M  $\underline{w}$  (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

**ARCADIA#3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

**ENCINO TURNKEY**–(5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell!

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SANTA CLARITA MULTI-SPECIALITY PRACTICE & BLDG. - Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4,800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a non digital Pano. Patient base is mixed with \$7K+ /mos. in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot.

SHERMAN OAKS - (4) op comput G.P. (3) ops eqt'd, with a (4th) op plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO & No Denti-Cal. The office is Chartless & digital, using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a 3½ day week. 2024 tracking similarly. Generating 10-15 new pts /mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo, Ortho & Perio. Seller moving, but will assist w a smooth transition.

#### **D&M SERVICES**

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

VAN NUYS PRACTICE & BLDG. - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. BACK ON THE MARKET.

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

#### ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

#### **MADERA COUNTY**

Room for Your Madera County Practice Listing.

#### **RIVERSIDE COUNTY**

Room for Your Riverside County Practice Listing.

#### SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

#### **SAN DIEGO COUNTY**

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum. & newer eqt. Seller refers out all Specialty work and does no advertising.

#### **SAN LUIS OBISPO COUNTY**

Room for Your San Luis Obispo County Practice Listing.

#### **VENTURA COUNTY**

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

#### **UPCOMING PRACTICES FOR SALE**

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**GP Practice** - Santa Cruz, CA - Asking \$245k; 1700 sq ft 4 ops/5 plumbled facility and equipment in excellent cond. Great jump start on the coast Info@RevolveTransitions.com

SanleandroDental Off 4 sale. New Eq 5ops/CTscan. Dig Xrays Retail.1styear 2023 \$600k collection. Rent \$3500 Cont: 7145886004

**ALAMEDA COUNTY GP FOR SALE** - 4 Ops, Charming Location, 1,721 Sq. Ft., Digital 3D Pano. GR \$901K. - Gina Miller 707-391-7048 - #CA3927 https://dentalpracticetransitions.henryschein.com/listing/ca3927/

**VALLEJO:** Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 OPs. \$250k — Real Estate Available (CN-1535) WPS/800-641-4179

Orthodontic Chairs 4 sale: 4 DOME Ortho Chairs; new upholstery; 3w/ high/slow speed hookups; 4 free standing sideunits/ 4 stools; Contact: whshibatadds@aol.com or Text: (760)217-3752

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**Bien Air** Optima electric motor with handpiece. Almost new condition. Have all boxes. photos available \$2200 909-788-4739

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**SACRAMENTO'S CARMICHAEL** Package purchase includes freestanding building. PPO collections of \$900,000+ in 2023. Seller places implants. Impeccable facility. 5-ops, Cerec & CBCT. Acquire a Yomi and take this to the next level! This can be truly extraordinary. To learn more, go to www. PPSsellsDDS.com



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**Solo/Group Opportunity** - Beautiful Dental Office in San Marcos with well established dentist looking to share space, overhead, etc. with another general/specialist. Great reputation with 6 ops, cone beam, scanners, lasers, etc. dochurt22@gmail.com

**FOR SALE:** La Mesa Endodontic Practice \$550,000 – 2-ops, retail location, 40+ years goodwill, high-tech, prime location! info@integritypracticesales.com (855) 337-4337

Copen Dental Software. 5 Ops in 4 Quiet Rm, dedicated X-ray RM, lab, sterilize. station, consult RM, staff Inge, biz. ofc., waiting RM. 2 ADA restrms. Improvement & equipment are approx. 12 yrs old. Avg. collect. \$283k. Transaction includes: real estate, all leasehold improvement, equipments, furnitures, fixtures, and supply inventory. Seller is retiring & out of town. Asking: \$865,000. Email: practiceforsale98@gmail.com

**VALLEJO, CA** - Good Opportunity in this 4 OP GP practice. Great location in free standing building. Rev \$800K www.ddsmatch. com 855-546-0044

**Longterm great neighborhood practice in** SE Portland Long-standing successful neighborhood general practice with 4 ops, 5.5 days of hygiene per week. Free-standing building for sale with plenty of parking. 2023 collections were \$885,000. Seller wants to retire and live out of state part-time. Contact megan@omni-pg.com, 503.830.5765 (ORD178)

**SO. SAN FRANCISCO:** Highly esteemed practice with strong practice and career growth potential! ~2,250 sf w/4 Ops \$185K (AN-1513) WPS/800-641-4179

for \$150,000. 4 ops. 1,800 sqft. Seller retiring with 20 years of goodwill. Rishi Salwan (888)8022340-CDA Booth 1383

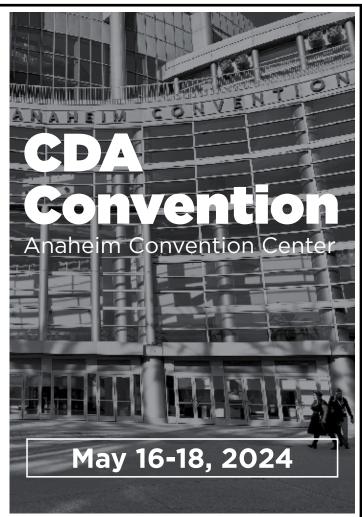
Near The Beautiful Shores of South Lake TahoeNorthwestern NV, long-established General Dental Practice. Near the beautiful shores of Lake Tahoe. Primed for the outdoor enthusiast. 4 fully-equipped ops, extra op not plumbed. Over \$450K in annual production last two years working two days per week. N20 plumbed into each op. 3-4 Hygiene days per week. Contact Rod Johnston at 877-866-6053 or rod@omni-pg. com. (NVD104).

**Zumax OMS** 3200 Surgical Microscope. Please call 805.963.0370 for inquiries.

Reliable Practice Sales: Implant dentistry-based practice, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175

SANTA MARIA in Santa Barbara County. Private FFS gen pract 4 sale by owner. Broker comission savings can be yours. \$800K/year gross. Net to Buyer \$345K/year. Motivated seller. Make me an offer. (805)349-3999.

FRESNO METRO/CENTRAL CA VALLEY AREA GP FOR SALE - 6 Ops, 5 Hygiene Days, RE Available. 2023 GR \$883K. HSDPT - Jay Harter 916-812-0500 - #CA3930 https://dentalpracticetransitions.henryschein.com/listing/ca3930/



For Sale: Dental practice in Newark, CA. Near I-880 freeway, Costco, NewPark mall, and many other establishments. Approx. 2000sq ft, 4 equipped operatories and an additional room which is ready to be converted into a 5th operatory. 1 restroom, laundry room, Doctor's office, break room, sterilization area, laboratory, waiting room, reception area, and a 2nd floor that may be utilized as addt'l space. Please send CV to newarkdds@gmail.com

Dexis **C53800** Wireless Intraoral scanner. Less than 1 year old. Rarely used unit in perfect condition. \$19500 OBO. 858-761-3495

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# **LCF Practice Sales & Financing**

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We have Qualified Buyers looking for dental practices throughout California.

Sellers - Call for a FREE CONSULTATION.

I got an offer and acceptance within a week of listing my practice with LCF Practice Sales. Loc was always available to answer all my questions and troubleshoot just about everything that came up. The transaction went like clockwork and we closed shortly after...

~ Katherine L., DDS Lake Forest, CA

#### We Offer Up to 100% **Practice Financing**

- > Practice Sales
- Working Capital
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- Equipment Leasing
- > Real Estate Acquisitions

#### Los Angeles County

#### Long Beach: New Listing! Starter Practice & Real Estate

- Starter Practice: Front street location. ~1,000 sq.ft. 3 ops. Asking \$235K for practice only.
- Real Estate includes: dental office, 1. commercial unit, and 2 apartment units.
- Please inquire for either Dental Practice alone or Dental Practice with Real Estate.

#### Montebello: New Listing!

- Productions ~ \$1,365 Milion
- · Office has an upward trend in production every year. PPO/FFS only.
- Refers out ortho, pedo and complicated RCT.
- · Corner lot. Retail center.
- 4 operatories. 1,450 sq.ft.

#### Whittier:

- Productions ~ \$505K
- Mostly PPO/FFS. 3 eq. ops.
- -1,680 sq.ft. Rent \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

#### San Diego County

#### San Diego - New Listing!

- Collections ~ \$419K
- ~40% PPO/FFS and ~ 60% DentiCal
- · East side of Balboa Park.
- Opens 4 days/wk.
  2 equipped ops + 1 plumbed op.
- . Equipment includes CBCT

#### **Ventura County**

#### Oxnard - Collections ~ \$316K

- Strip mall facing front street.
- 3 ops. Fair Rent. CT machine included
- Part time practice.
- ~ 30 % PPO, ~ 30% Cash,~40% DentiCal

#### Port Hueneme - Reduced Pricing! Asking (\$500K) \$445K

- 2023 Collections \$572K
- · Strip mall located at an intersection.
- 3 operatories, Fair rent.
- Ideal for an owner run practice.
- ~ 60 % FFS/PPO and ~ 40% DentiCal

#### Ventura - Collections - \$780 - 800K.

- · Mixed of insurances mostly PPO.
- Turn key dental practice.
- · Corner lot. Front street location. Across from large shopping plazas.
- · High tech and beautiful practice.
- ■5 ops. ~ 2,388 sq.ft. Reasonable Rent

#### **Orange County**

#### Lakewood: New Listing!

- Productions ~ \$850 890K/year.
- All Cash/PPO. Part time practice. · General dentistry with in house
- specialist & hygienist. Large shopping plaza. 5-7 operatories.
- · Well run practice.

#### Garden Grove: Price Reduction!

- Asking \$340K w/CT Scan (from \$380K)
- Asking \$280K w/o CT Scan.
- 2023 Collections \$487K.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

#### Newport Beach: Asking \$225K

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- Currently opens 2.5 days/wk.
- 4 operatories. Rent ~\$12K/month

#### Orange:

#### Starter Practice & Real Estate

- Excellent location : Single standing building surrounded by retail centers. Front street. Ample parking.
- Building has 2 units. ~4,500 sq.ft. total.
- 1st Unit: Dental bldg. ~ 2,500 sq.ft. Just built ground up.
- 5 operatories + 3 ortho bases.
- 2nd Unit: Tenant space ~ 2,000 sq.ft. Tenant's rent ~ \$5-6K/month
- Asking \$2.885 Million

#### Santa Ana: Grosses ~ \$170 - 180K/year.

- Within walking distance from South Coast Plaza and other large shopping centers.
- Seller Retires. Part time practice.
- 3 eq. ops. + 1 plumbed. Professional Suite

#### Dental Practice Wanted

Sellers - Call for a free consultation!

We have buyers looking for practices alone & practices with real estates in:

#### Northern CA - Bay Area:

Livermore, Hayward, Silicon Valley, Sunnyvale and San Jose

#### LA County:

Inglewood, San Fernando Valley, Santa Monica, Covina and LA

#### Orange County:

Fountain Valley, Irvine, Santa Ana, Orange and Anaheim

#### Riverside County:

Palmdale and Palm Springs

#### Northern California

Daly City - Collections ~ \$300K Seller retires. Mostly PPO/Cash

- ·Part time practice. Low overhead. 2 eq. ops. + 1 plumbed

#### Fremont - Reduced Pricing! Asking (\$400K) \$250K

- Productions ~ \$650K
- Office has ~ 20 years goodwill.
- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~ 50% DentiCal; ~50% Cash/others

#### Multi-Practice Opportunity with Real Estates in Northern California:

- Opportunity to buy high production and multi-specialty practices.
- Mixed insurances.
- Many years of goodwill
- Please call for more details...

#### Sacramento - New Listing!

- Office Grossed \$578K
- Large shopping plaza. 5 Ops.
- Part time practice. High Net
- -40% FFS & -40%HMO/Cap
- Capitation check \$5-6K/month

#### Sacramento - Reduced Pricing!

- Asking (\$150K) \$120K! Collections ~ \$195K-215K/yr
- ~85% DentiCal & 15% FFS/PPO.
- Shopping Plaza. 2 eq. ops+1 plumbed
- Reasonable Rent

#### San Rafael - Grossed - \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- · Good hygiene/ recall program. · Fair Rent. 3 eq. ops
- Seller willing to negotiate price!

#### Stockton -Practice & Real Estate Asking \$845K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill.
- -60% Dentical, -40% PPO/others.
- Single standing bldg. w/parking lot.
- 3 equipped operatories.
- Owner will help transition practice.

#### Central California

#### Fresno - Price Reduction! Asking (\$170K) \$115K!

- ■2023 Collections ~ \$341K
- -~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq.ops. ~ 1,100 1,200 sq.ft. Reasonable Rent

## Call Loc Pham, Broker (714) 550-7494 for more information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com

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MADDOX DENTAL PRACTICE SALES - DSO Buyer: Large Inland LA County, Multi-Specialty practice, 12 Total Ops/15 Plumed, Gross revenue approx. \$2.6 mi., priced subject to offer's / Private Buyer: San Bernadino County, 5 Ops, 2023 Gross Revenue \$817,930, Cigna, Anthem, Delta, Connection Dental, \$675,000 - (888)677-5855, MaddoxDentalPracticeSales.com - CDA Anaheim Booth #1144

Associate Dentist needed for busy practice in beautiful Monterey Bay, CA. Well established practice with large patient base. Email CV to sandra@salinasdental.com

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NEW! FRESNO GENERAL PRACTICE • \$655,000 • 4 ops • #10175 GP w/20 years goodwill features stateof-the-art technology and 4 equipped operatories, strategically located in a busy retail/medical hub near freeways and popular stores, offering potential for expansion and profitability in a rapidly growing area!

NEW! LOS ANGELES MULTI-SPECIALTY PRACTICE • \$2,350,000 • 8 ops • #10178 Remarkable Multi-Specialty practice offers well-established associate-led dental services and a robust hygiene program. Boasting modern design, extremely efficient systems, advanced dental technology, a fully equipped sterilization center and dental laboratory, and comprehensive radiography capabilities.

NEW! MISSION VIEJO GENERAL PRACTICE • \$750,000 • 5 ops • #10182 PRIME LOCATION! GP with high visibility and modern amenities like Acteon CBCT tech and Adec chairs in a 3,000 sq. ft. space. Current relaxed schedule with room to expand into other types of dentistry. Steady stream of new patients.

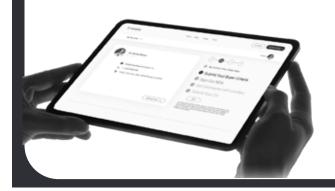
NEW! SAN GABRIEL IMPLANT/ENDO/PERIO PRACTICE • \$525,000 • 3 ops • #10177 100% FFS, over \$500k take-home on 2-day schedule! Adec chairs and cabinets, Pelton & Crane delivery, Carl Zeiss OPMI PROergo surgical microscopes, CBCT, ASI Advance Endodontic 2145E delivery. Seller will assist w/transition.

BAKERSFIELD GENERAL PRACTICE • \$999,000 + Real Estate • 6 ops • #10153 Growing practice collected \$1.3M in 2022, and nearly \$1.4M in 2023! This 25-year established, state-of-the-art office is strategically located on Stockdale Highway with beautiful, high-visibility real estate also available for \$925,0000.

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Sanger + RE · \$320,000 + \$150,000 · 3 ops · #10122 Modest General Practice, charming setting, \$500K+ in revenue annually!

Ukiah · \$360,000 · 4 ops · #10135 Paperless General Practice, Panorex, X-rays, all in a beautiful, modern buildout.

Hanford · \$255,000 + \$375,000 RE · 4 ops · #10145 General Practice with 40+ yrs goodwill, impeccable building!



Van Nuys Vacant Office - \$1,490,000 - #10160 4 ops/offices in newly remodeled, modern space w/ private parking.

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Santa Maria · \$749,000 · 7 ops · #10126 Profitable, high-tech GP with an impressive, modern office in a bustling city!

NEW! Mission Viejo · \$595,000 · 7 ops · #10176 Pediatric/Ortho Fast-Start with 5-star reviews, luxe build-out, prime location!

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Fresno+Real Estate · \$280,000+\$849,000 · 5 ops · #10017 Pristine office located off Highway 41.

South of Fresno | \$1,315,000 | 7 ops | #10172 Ultra-profitable, high-tech, 20 yrs goodwill, vibrant city, over 3,000 sq. ft!

NEW! Fresno+Real Estate · \$275,000 + \$185,000 · 3 ops · #10180 State-of-the-art GP in beautiful office right off freeway!

Dinuba+RE • \$450,000 + \$420,000 • 5 ops • #10120 Profitable General Practice w/ significant growth potential!

Fresno+RE · \$325,000 + \$265,000 · 4 ops · #10121 Wellestablished General Practice major near highways.

Oxnard Charts/Goodwill - \$140,000 - #10171 Acquire 500+ patient charts generating \$345,000 in annual revenue!

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**Los Angeles · \$495,000 · 15 ops (4 plumbed) ·** #10127 Very scalable rapidly growing start-up with \$50K buyer credit for TI's!

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Madera · \$453,000 + \$625,000 RE · 5 ops | #10151 Great Fresno Endo · \$300,000 · 4 ops · #10162 State-of-the-art location, Eaglesoft + tons of untapped potential!

boutique Orthodontic Practice in affluent neighborhood.

Mar Vista General Practice • \$295,000 • 4 ops • #10114 Unique opportunity! Paperless GP in great location with private parking.

Santa Cruz Perio + RE · \$340,000 + \$800,000 · 4 ops · #10072 Phenomenally profitable, 3D imaging, ideally located.

Daly City - \$300,000 - 6 ops - #10163 Thriving cutting-edge General Practice off major HWY poised for success!

Salinas · \$300,000 · 5 ops · #10150 Fully fee-for-service General Practice in busy shopping center and 25 years goodwill.

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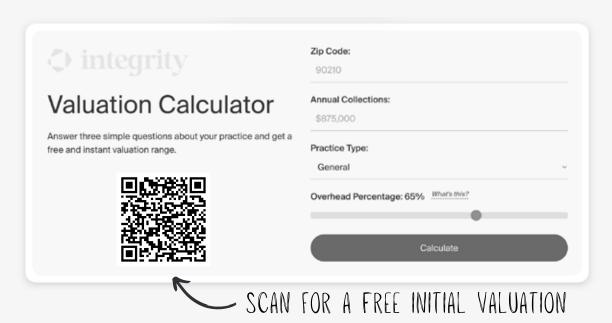
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 $\textbf{AUG. 4}^{\text{TH}} \qquad \text{OPIOID DRUGS. MANDATORY COURSE FOR DENTISTS - 2 UNITS (LIVE}$ 

INTERACTIVE WEBINAR)

**AUG. 25**<sup>TH</sup> INTRODUCTION TO ALIGNERS -4 UNITS (LIVE INTERACTIVE WEBINAR)

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OCT. 20<sup>TH</sup> CALIFORNIA LAW, INFECTION CONTROL RISK MGMT- 7 UNITS (LIVE

INTERACTIVE WEBINAR)

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#### PRACTICE SALES • PARTNERSHIPS

#### **NORTHERN CALIFORNIA**

ALAMEDA COUNTY - NEW LISTING - GP Practice in East Bay. Charming dense location mix of both Urban Businesses and Residential. Good timing to purchase in an area of new housing development. Remodeled, 4 Op's, approx. 1721 Sq. Ft. with opportunity to expand. Digital 3D Pano & Dexis sensor x-rays, Intraoral cameras, and Dentrix PM software. Doctor retiring. The seller-owned building will offer a long-term lease. #CA3927 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3927/

ANTIOCH - NEW LISTING - GP Leasehold-Facility Only Practice. Great opportunity for a FAST-START or office UPGRADE for your existing practice! #CA3939 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3939/

**BERKELEY** - A unique opportunity to own your own practice & share lease and facility expenses! 30 years of Goodwill 4 day work week & Doctor refers all Specialty. Great Location with 3 Ops. Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3800/

**CA FOOTHILLS & GREATER SONORA AREA** \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3571/

**CUPERTINO** - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, least square. 2022 GR \$374K. Great start-up strategically awaiting expansion and growth. Pappless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048

**DUBLIN -** GP Practice for Sale in desirable Dublin! Gross Revenue was \$903k with most specialty referred. Office is 1350 sq. ft. with 4 Ops. Office runs on Dentrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec! #CA3805 - Nicole Lena - 925-989-8118 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3805/">https://dentalpracticetransitions.henryschein.com/listing/ca3805/</a>

**EL CERRITO - NEW LISTING -** Modern FFS GP Practice serving El Cerrito, Albany, Berkeley & Oakland. Office is light & bright with 4 ops in 1400 sq. ft. of leased space, fully equipped with technology. #CA3931 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3931/

FOLSOM/EL DORADO HILLS AREA - NEW LISTING - \$786K 2023 Collections GP with incredible Real Estate in high-traffic highly-desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3888/">https://dentalpracticetransitions.henryschein.com/listing/ca3888/</a>

FRESNO METRO/CENTRAL CA VALLEY AREA - NEW LISTING - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3930/

GREATER LAKE TAHOE AREA - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/CA1715/">https://dentalpracticetransitions.henryschein.com/listing/CA1715/</a>

GREATER LAKE TAHOE & TRUCKEE AREA - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3629/">https://dentalpracticetransitions.henryschein.com/listing/ca3629/</a>

GREATER SACRAMENTO METRO AREA - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3723/

**GREATER SACRAMENTO METRO AREA** - High-end Pedo Specialty in highly-desirable area, 7 Ops, Dentrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3505/

**GREATER SACRAMENTO METRO AREA** - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3450/

GREATER AUBURN & NORTHERN CA FOOTHILLS AREA - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809 Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/cg2809/

GREATER VACAVILLE AREA - Must sell GP opportunity. Great, centrally-located, and high traffic location for a well-established GP Practice with 30 years of Goodwill. 5 Op practice in 1,700 sq. ft. office with recent office space re-model. 2021 (open 10 months) GR \$449K on a 32 hour week. #CA3328- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3328/

MARIN COUNTY - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-ort equipment, including 1-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3653/

MONTEREY - NEW LISTING - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. Practice is 1670 sq. ft of leased space in a professional building with 5 operatories & was remodeled in 2020! Office is paperless & digital including CBCT, I/O Camera! Seize this opportunity as all specialty is referred. Patient base consists of patients that value high quality dental care with customized & comprehensive treatment. #CA3810 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3810/

NAPA COUNTY - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3541/

NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a morth and Days of Pre-Booked Hygiene. Located (a. m.) Land business corridor near a fast-growing Dioring development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048

OAKLAND - SELLER MOTIVATED!! Opportunity! Modern Practice & Real Estate in Downtown Oakland with over 20 years of Goodwill. 2023 GR \$839K on 5 day work week. Eight [8] treatment rooms (6 equipped) housed in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 <a href="http://dentalpracticetransitions.henryschein.com/listing/CA3398/">http://dentalpracticetransitions.henryschein.com/listing/CA3398/</a>

**OAKLAND - NEW LISTING -** GP Practice in Pill Hill with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3836/

PLACERVILLE/CAMERON PARK/RESCUE AREA - NEW LISTING - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3710/

**RED BLUFF/CORNING/ORLAND AREA** - 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3161/">https://dentalpracticetransitions.henryschein.com/listing/ca3161/</a>

ROCKLIN / ROSEVILLE / AUBURN AREA - NEW LISTING - Amazing Opportunity to Acquire a \$1M+ GP Practice in One of the Most Desirable Areas of Sacramento Metropolitan... Rarely Available - Low Price! #CA3765 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3765/

**SACRAMENTO METRO - ROCKLIN/ROSEVILLE/ FOLSOM AREA - NEW LISTING -** \$651K 2023
Collections GP with Highly-Desirable Real Estate in best of Sacramento Metro area, 4 Ops & 4 days/ week hygiene, Seller could work back up to 1 year after Sale. #CA3941 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3941/

SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3555/

# DENTAL PRACTICE BROKERAGE

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#### VALUATIONS/APPRAISALS • ASSOCIATESHIPS

SACRAMENTO DOWNTOWN / MIDTOWN AREA - NEW LISTING - Low (60%) Overhead GP did \$754K Collections in 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3881/

SACRAMENTO METRO / CARMICHAEL / CITRUS HTS. / ORANGEVALE AREA - NEW LISTING - \$304K 2023 Collections GP Practice in high-traffic location, 3 Ops with newer dental equipment & room to expand in beautiful real estate (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/ listing/ca3852/

SACRAMENTO HIGHWAY 50 CORRIDO RANCHO CORDOVA / FOLSOM / RESCUE AREA - \$742K 2022 Collections GP Practice in hightraffic Freeway exit location, 4 Ops, Practice Works, Seller to assist in transition. #CA3771- Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.">https://dentalpracticetransitions.</a> henryschein.com/listing/ca3771/

SALINAS - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 https:// dentalpracticetransitions.henryschein.com/listing/

SAN FRANCISCO - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operatory, 2000 sq ft Practice is not just beautiful but has all the technology-Adec 511 equipment, Dentrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712- Nicole Lena 925-989-8118 https://dentalpracticetransitions. henryschein.com/listing/ca3712/

SAN JOSE - NEW LISTING - The practice you have been looking for! Absolutely beautiful design with attention to detail! This 7 Op practice has 27 years of goodwill & 2023 GR was \$2,136,356 in a 4-day work week! #CA3923 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.

SAN JOSE - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena - 925-989-8118 https:// dentalpracticetransitions.henryschein.com/listing/

SAN JOSE - NEW LISTING - Great location near Oakridge Mall with easy access to Highway 85 and a block from Blossom Hill Rd. Close to retail stores, restaurants, and residential neighborhoods. Practice has 26 years of goodwill, 4-day work week, with most specialty work referred out. Building has ample patient parking. Suite features a 1,200 sq. ft. space, four (4) fully equipped Ops (with one (1) plumbed to expand, a spacious, light, and bright office. Seller is retiring and will support a smooth transition. #CA3829 - Nicole Lena - 925-989-8118 <a href="https://">https://</a> dentalpracticetransitions.henryschein.com/listing/

#### **SAN JOSE -** Great Opportunity! General Dental Practice & Real Estate for Sale in San Jose! GR is \$610K for a 3 day work week! Specialty is referred.

Office is located in the Lexann Professional Center is situated in the highly sought-after Evergreen neighborhood. #CA3804 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3804/

**SAN JOSE -** Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/ listing/ca3671/

SAN RAMON - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/

#### SANTA CLARA COUNTY - NEW LISTING -

Thriving, high net cash flow, reputable, Endo office in the same location for 41 years. Strong referrals, averaging per week, 20-30 new patients on an 8-day doctor work week supporting the Seller and Associate. 4 scenic garden view Op's in approx. 1,500 sq. ft. with two additional plumbed OP's for expansion. The rent cost is below average. High tech equipped: 2 Gentle Waves, CBCT Pano, Digital sensor, Microscopes, paperless with PBS endo. The seller retiring will consider a work-back arrangement. #CA3926 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/

**SONOMA COUNTY - GP Practice with 37** years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 https:// dentalpracticetransitions.henryschein.com/listing/

**SONOMA COUNTY - NEW LISTING - Established** GP, 1.2 million GR, 5 days' hygiene, 4-day work week. A buyer's dream marketing location, a modern stand-alone building is off a major interstate highway and one of the busiest intersections in Sonoma County! A rare opportunity to purchase and own both the Practice and Real Estate. Roomy approx. 2,500 sq. ft. 360 panoramic window views, 6 Ops, 6 plumbed, 4 equipped in use. Fully digital 3D scanner and Panoramic Digital x-rays, using Eaglesoft practice management software, serving an estimated 2000 patients. The seller is retiring and offering a smooth transition. #CA3783 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein. com/listing/ca3783/

**SOLANO COUNTY AREA -** 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/ listing/ca3586/

**SONOMA COUNTY -** General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a revertier, dveraging 20 Yew patients a month, has strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3542/

**SOUTH SAN FRANCISCO** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3576/

**TRI-VALLEY -** One of a kindle Priodontic Practice & Real Estate for Salel V e high production, quality practice with Lena - 925-989-811

**WATSONVILLE** - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/ listing/ca3648/

**VACAVILLE** - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week.
2022 GR \$488K. Room for growth! #CA3697- Jay
Harter 916-812-0500 https://dentalpracticetransitions.
henryschein.com/listing/ca3697/

#### **CENTRAL CALIFORNIA**

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 https://dentalpracticetransitions.henryschein.com/ listing/ca2795/

**PORTERVILLE** - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3618/

**SANTA MARIA** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3581/

#### **SOUTHERN CALIFORNIA**

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days aweek. GenDex XRay, Suzy PMS. Located centrals to 5,57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3509/

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BAKERSFIELD - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 -Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3569/

**HUNTINGTON BEACH** - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3642/

NORTH LOS ANGELES COUNTY - This is the one!! Beautiful, newly built, and spacious 7 op PPO/FFS practice. 30 years of goodwill. 2,600 sq. ft. Located on the ground floor of a professional building with a private entrance. Modern GP office paperless, Dentrix software, iTero, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. The practice has a loyal patient base and 2023 GR of approximately \$2.53M on 9 doctor days and 10 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3799 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3799/

LOS ANGELES - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR \$937K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3376/

**MANHATTAN BEACH** - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694-Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3694/

**ORANGE COUNTY - NEW LISTING -** Orange County Endo practice for sale! 20 years of goodwill and in a great location! 2 ops, Morita 3D pano, PBS Endo Software, Sidexis imaging, and digital x-ray in all ops. \$720,000 in collections. PPO and Cash patients. #CA3924 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3924/

**ORANGE COUNTY -** Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 -Kaira Stewart-949-220-6216 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3670/">https://dentalpracticetransitions.henryschein.com/listing/ca3670/</a>

SAN FERNANDO VALLEY - NEW LISTING - Amazing multispecially FFS/PPO practice located on its own floor of a professional building in a great area of Los Angeles! The high producing practice grossed \$3.74M in 2023, has a strong staff and great patient base. The office is paperless and utilizes Eaglesoft. 8,000 sq. ft. with 23 Ops/chairs used for all specialties, pediatric and orthodontic open bays, multiple waiting areas, x-ray tech areas, sterilization areas and business offices. The practice has easy access to the freeway. #CA3427 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3427/

SAN LUIS OBISPO - NEW LISTING - Beautiful high producing FFS/PPO practice in San Luis Obispo. Large 5 Op, 2,250 sq. ft. practice situated in a mix use building with great access, visibility, and signage. 2023 GR over \$1.27M on 5 doctor & 5 hygiene days/week. Paperless, Open Dental, digital X-ray/Pano, CBCT, Trios Scanner, Dexis sensors. Most specialty work referred out. This highly desirable area is known for having great schools nearby and a wide range of outdoor activities. Check out this well-performing practice in a wonderful community! #CA3909 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3909/

**TEMECULA - NEW LISTING -** 6 Op practice for sale! Gross collections of \$1.2 million. Part-time associate that has been there for 7 years. Open Dental Software, pano, digital x-ray. 1,998 square feet practice with 2 tull time hygienists. 49% Medi-Cal, 35% PPO, 16% cash. Step into a high functioning, well run practice! #CA3841 -Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3841/

**WEST HOLLYWOOD** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were averaged 1.1M on 4 doctor and 4 hygiene days per manufacture. 1,850 sq. ft. spacious and well-missing bentice with over 35 years goodwill. The practice utilizes Dentrix, digital x-rays, illero, and I/O cameras. #CA3604- Ben Sapir - 310-596-0961

#### **SAN DIEGO**

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195- Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/CA3195">https://dentalpracticetransitions.henryschein.com/listing/CA3195</a>

CHULA VISTA - Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767- Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3767/">https://dentalpracticetransitions.henryschein.com/listing/ca3767/</a>

**DOWNTOWN SAN DIEGO** - Leasehold in the prime downtown San Diego! 1,850 sq. ft., state-of-the-art brand-new equipment with 4 spacious Ops and a 5th already plumbed for expansion. This turnkey opportunity includes full operatory setups, vacuum, compressor, sterilizer, computers, sensor, x-rays, and Dentrix software, making it a plug-and-play practice. Panoramic views of downtown San Diego, placing your practice the heart of the bustling business district. Conveniently accessible from the 5 freeway, this location ensures ease of commute for both you and your patients from various San Diego neighborhoods. #CA3818 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3818/

LA MESA - NEW LISTING - Established general dental practice for sale in the stable and affluent community of La Mesa. Featuring 4 Ops in 1,200 sq. ft. of space in a highly visible professional building situated on a freeway access road. 18 years of Goodwill. Practice grossing \$568k in 2023. Equipped with Dentrix, Dexis, PAN, laser, and paperless charts, it offers a blend of 67% FFS and 33% PPO. Look no further, this practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3860 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3860/

**HILLCREST** - Rare opportunity to acquire a well-established book of business through a Chart Sale! Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix in June 59% cash and 31% PPO (no Delta Presente) Ppopulations seen in the last year and 850 Phine last two, this practice offers a solid patient base. Doctor is ready to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492

NORTH COUNTY SAN DIEGO - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 Westptional cash flow. Located in a free County building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492

**SAN DIEGO - NEW LISTING -** GP practice ready for immediate sale! This medical condo is 1,342 sq. ft. with floor-to-ceiling windows offering ample natural light in each of its 4 operatories. Collections of \$415k in 2023 with a 25% FFS and 75% PPO mix. This practice has a solid active patient base of 1,090 patients seen in the last 18 months and sees an average of 15 new patients per month. Great practice with the opportunity to own your own real estate in the future. #CA3884 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3884/

**SAN DIEGO - NEW LISTING -** Located in the desirable community nestled between San Carlos and La Mesa. This GP practice offers an inviting opportunity. Boasting 1,108 sq. ft., 4 Ops, 3 fully equipped, this office features reasonable rent and modern amenities including Dentrix, Dexis, Trios, and CBCT technology. With a patient mix of 44% fee-for-service and 56% PPO, the practice recorded \$440k in 2023, supported by two hygiene days per week. #CA3899 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3899/

**SAN DIEGO** - Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3737/">https://dentalpracticetransitions.henryschein.com/listing/ca3737/</a>

**RANCHO BERNARDO** - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with and new technology, four (4) operator 2, 22 and goodwill, 20 new patients monthly, 2014, 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492

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#### **OUTSIDE OF CALIFORNIA**

HONOLULU - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #Hl3680- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3680/

**BEAVERTON - SW PORTLAND - NEW LISTING** - Great location in SW Pdx/Beav- easy freeway access. Long term goodwill 23 years in location. Clean and turnkey building with 4 ops, possible buildout 2 more. Lots of space, parking and storage. Collections \$520k-room to grow. #OR3902 - Jessica Burbon - 503-332-6462 <a href="https://dentalpracticetransitions.henryschein.com/listing/or3902/">https://dentalpracticetransitions.henryschein.com/listing/or3902/</a>

**CENTRAL OREGON COAST** - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3739/

**EVERETT** - High Tech GP practice in highly desirable area with great street visibility 5 cm. Primescan, Cerec, Prexion CBCT, Siron GE 60 141 /s, \$1 M collections. Priced for a Great Van 3. WA3728 - Jessica Burbon - 503.332.6462

GREATER SEATTLE AREA - NEW LISTING - Esteemed Oral Surgery Practice nestled in a popular Seattle suburb with 27 years of goodwill. DSN/OMS software, new server, ICAT, digital x rays, Nomad. 2200 sf practice with 3 ops + 1 exam room. 4 days a week. 674 new patients in 2022 with precise referral tracking system. Practice is priced for a exceptional value! #WA3802 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3802/

**GREATER SEATTLE** - Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon-503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/WA3625/

GREATER SALEM-WILAMETTE VALLEY AREA - NEW LISTING - Salem/Willamette Valley Areaturn key, meticulously maintained, newly renovated, bread & butter practice. 5 ops, ADEC, pano, digital sensors, Curve PMS. Collected \$864,983 on TTM (Nov 2023). Excellent value, bring your buyers! #OR3801 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3801/

**EUGENE, OR -** Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, ICAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases refered out. 2021 collections \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3355/

**FEDERAL WAY -** Turnkey, meticulously maintained, great location! 5 Ops, ltero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <a href="https://dentalpracticetransitions.henryschein.com/listing/wa3484/">https://dentalpracticetransitions.henryschein.com/listing/wa3484/</a>

KITSAP COUNTY - Strong GP practice located in the heart of Kitsap County. Beautiful stand alone professional building with ample free parking, a welcoming patient reception area and spacious front office area. The building has a thoughtful layout and features 7 ops + 1. Practice utilizes all the latest technology to provide patients with the best treatment outcomes: Dentrix PMS, Sirona, Orthophos SL CBCT, Primescan, Cerec Mills, Programat Oven, 3D printer and more! Practice collected \$1,389,570 in 2022 on 4 doctor days a week and 8 days of hygiene. #WA3730 - Jessica Burbon - 503-332-6462 <a href="https://dentalpracticetransitions.henryschein.com/listing/wa3730/">https://dentalpracticetransitions.henryschein.com/listing/wa3730/</a>

**OLYMPIA, WA -** GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3438/

**PUGET SOUND, WA** - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <a href="https://dentalpracticetransitions.henryschein.com/listing/wa3191/">https://dentalpracticetransitions.henryschein.com/listing/wa3191/</a>

**SPOKANE, WA -** 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3510/

**TACOMA - NEW LISTING -** High-tech, beautiful 6 equipped + 1 plumbed Op GP practice in a desirable area. Twenty plus (20+) years Goodwill, Dentrix, Dexis intra-oral camera, Dexis digital X-ray sensors, soft tissue laser, (2) iTero scanners, nitrous, and 3D CBCT X-ray. Over 2, 164 active patients in the past 18 months, and averaging 32 new patients per month in the past 12 months. 2022 Collections were \$1,519,566 on a 4 day Dentist workweek. #WA3729 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3729/

**TRI-CITIES - NEW LISTING -** Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3724/

**WESTSIDE PORTLAND - NEW LISTING -** High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462https://dentalpracticetransitions.henryschein.com/listing/or3757/

WHITE SALMON, WA - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale-stand-alone building, high viz, free parking. #WA3360-Jessica Burbon-503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3360/

**WILLAMETTE VALLEY -** Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3664/

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SALINAS GP FOR SALE - 4 Ops, 39+ Yrs. Goodwill, Advanced Technology, Digital, 1,446Sq. Ft. GR\$618K. HSDPT-Gina Miller 707-391-7048 - #CA3543 https://dentalpracticetransitions.henryschein.com/listing/ca3543/

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**SAN LEANDRO:** A practice that emphasizes personalized relationships, conservative treatment. ~1,000 sf w/ 3 ops \$315K (BN-1558) WPS/800-641-4179

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**FOLSOM/EL DORADO HILLS AREA GP FOR SALE** - 10 Ops, 15 + Yrs. Open Dental PMS, Digital, Amazing Location! GR \$786K. HSDPT - Jay Harter 916-812-0500 - #CA3888 https://dentalpracticetransitions.henryschein.com/listing/ca3888/

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**FOR SALE:** Bakersfield General Practice \$1,050,000 + \$925,000 RE – 6-ops, affluent area, excellent visibility, 25 years goodwill. info@integritypracticesales.com (855) 337-4337

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**Unique private practice for sale**, seller retiring, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175



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#### **BAY AREA**

<u>AC-1538 SAN FRANCISCO:</u> Be a part of a storied family neighborhood where everyone knows your name! ~600 sf w/3 Ops **Reduced \$220k** 

<u>AC-1549 SAN FRANCISCO:</u> located in an attractive, well-maintained, established 2-story Dental Professional building! ~500 sf w/3 Ops **\$250k** 

**AC-1561 MILLBRAE:** This high-tech office sets the bar! ~ 1,219 sf w/2 Ops + 1 add'l. **\$90k- Facility Only** 

**AG-1135 SAN FRANCISCO:** Practice collected over \$655k in 2022! ~972 sf w/3 Ops + 1 add'l. **Reduced \$248k** 

**AG-1550 SAN FRANCISCO:** Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~993 sf w/3 Ops **\$688K** 

**AN-1513 SO. SAN FRANCISCO:** Highly esteemed practice with strong practice and career growth potential! ~2,250 sf w/4 Ops **\$185K** 

**<u>BG-1343 CONCORD:</u>** Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops.

\$275K - Real Estate Available

**<u>BG-1530 RICHMOND:</u>** Established streamlined practice for its diverse patient base awaits your talent and skills. ~1,400 sf w/4 Ops. **\$200K** 

**<u>BG-1545 Walnut Creek:</u>** Providing quality care with compassion and integrity, fostering patient trust. ~1,200 sf w/4 Ops. **\$628K-Real Estate Available** 

**BN-1473 SAN RAMON Real Estate:** Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. **\$2.4M** 

**BN-1542 PLEASANT HILL:** Quality, family-oriented dental care in a vibrant community. ~1100 sf w/4 Ops **\$750K** 

**BN-1485 SAN LEANDRO:** Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3 Ops. **\$595K** 

BN-1534 CONCORD: Equipped with state-of-the-art technology!

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**BN-1556 CONCORD:** Family-oriented practice focusing on long-term dental health! ~2,000 sf w/6 Ops **\$1.1M** 

**BN-1558 SAN LEANDRO:** A practice that emphasizes personalized relationships, conservative treatment ~1000 sf w/3 Ops **\$315K** 

**CC-1553 BENICIA:** Loyal, stable patient base of more than 3 generations. ~1200 sf w/ 3 Ops. **\$380k** 

**CC-1509 SANTA ROSA:** Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. **\$245K** 

#### **BAY AREA CONTINUED**

<u>CC-1290 SANTA ROSA:</u> This family-oriented practice serves all family ages! ~1,200 sf w/4 Ops. **Reduced \$200K**<u>CG-1460 ROHNERT PARK:</u> Join a highly esteemed practice known for its top-quality care! ~3,100 sf. **\$828K**<u>CG-1521 SONOMA:</u> Fee-for-Service, Out-of-Network prac-

tice w/ state-of-art equipment. ~2,000 sf w/4 Ops. \$388K CN-911 SANTA ROSA: Well-established & priced for immediate sale! ~2,250 sf w/4 Ops + 1 add'l. Seller Motivat-

ed \$325K

**CN-1536 FAIRFIELD:** Long- established practice with loyal, stable patient base! ~2,000 sf w/5 OPs. **\$395k** 

<u>CN-1535 VALLEJO:</u> Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 OPs. **\$250k – Real Estate Available** 

<u>CN-1477 SANTA ROSA:</u> Practice & Real Estate in pristine building. ~1,000 sf w/3 OPs. **Reduced \$245K – Real Estate Available**<u>DC-1409 DUBLIN Facility:</u> Well-maintained retail shopping

center. ~1,662sf w/5 Ops **\$250K** 

**DG-1141 SAN JOSE:** Practice on track to collect nearly \$2M in 2023! ~1,450 sf w/5 Ops. **Reduced Price \$845K** 

**<u>DG-1488 FREMONT:</u>** Enviable street-signage & excellent visibility. ~1,600 sf w/3 Ops. **Reduced Price \$88k** 

**DG-1539 DUBLIN:** Remarkable opportunity to live in the community known as the crossroads of the Bay Area! ~2,184 sf w/ 3 Ops. **Reduced \$360K** 

**DG-1559 MORGAN HILL:** Opportunity in Affluent Community! ~1,600 sf w/4 Ops **\$300K** 

**DG-1565 WILLOW GLEN/SAN JOSE:** Historically collected around \$500K before health issues. ~1,000 sf w/4 Ops. **\$200K** 

<u>DN-1243 SAN JOSE:</u> Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. **Reduced \$895K** 

**DN-1506 SUNNYVALE:** Practice is on track to collect over \$8M in 2023! ~6,000sf w/22 Ops. **\$6M** 

<u>DN-1560 PLEASANTON:</u> Experience exceptional dental care in a picturesque setting. ~803 sf w/ 4 ops **\$100K**<u>DN-1523 HOLLISTER:</u> Practice collected over \$1.5M in

2022! ~1,800 sf w/5 Ops. **\$800K** 

#### NORTHERN CALIFORNIA

**EG-1420 SACRAMENTO:** Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. **Reduced** \$328k

**EG-1430 CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. **Reduced \$115K** 

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#### **NORTHERN CALIFORNIA CONTINUED**

**EG-1420 SACRAMENTO:** Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. Reduced \$328k **EG-1430 CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. Reduced \$115K EG-1442 FAIR OAKS: Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. Price is a Steal at \$225K

EG-1504 CITRUS HEIGHTS: Excellent visibility w/ high-traffic flow in desirable corridor. ~1,800 sf w/ 3 Ops. \$725K - Real Estate **Available** 

**EG-1508 SACRAMENTO:** Desirable neighborhood surrounded by new growth & development. ~1,625 sf w/5 Ops. Reduced Price\$495K

**EG-1533 ELDORADO HILLS AREA:** Produce and deliver your best dentistry in this streamlined practice! ~2,200 sf w6 Ops. \$1,288M EG-1551 AUBURN: Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. \$428K

EG-1555 SACRAMENTO: Family oriented practice, with a wellestablished, long-term patient base ~1280 sf w/3 Ops \$150K EN-1496 PLACERVILLE: Highly-desirable neighborhood w/ prox-

imity to Retail & Restaurants ~950 sf w/4 Ops. \$395K - Real Estate Available

FG-1490 EUREKA: Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops \$295K

**GN-1457 GLENN CO.:** 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. Reduced \$249K - Real Estate Available

GN-1524 CHICO: A quality practice with a stellar reputation! ~1,750 sf w/5 Ops \$495k - Real Estate Available

GN-1537 CHICO: Established practice with 40+ yrs of goodwill! ~2,640 sf w/5 Ops \$495K - Real Estate Available

GN-1557 YUBA CITY: Invest in a community where the quality of life is paramount and where your practice can thrive! ~1600 sf w/3 Ops \$50K

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270K

HN-1465 GRASS VALLEY: PERFECT MERGER OPPORTUNITY! ~1,245 sf w/ 2 Ops + 1 add'l. Seller Retiring! \$165K

HN-1498 SONORA: On busy thoroughfare in desirable mixed residential/ commercial neighborhood. ~2,202 sf w/4 Ops. \$425K - Real Estate Avail-

#### **CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED**

**IN-1349 LODI:** Well-established, practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. \$335K - Real **Estate Available** 

IN-1482 STOCKTON: Practice collected over \$1.54M in 2022 – in close proximity to UOP. ~1,850 sf w/5 Op + 2 add'l. \$950K **IN-1541 TRACY:** Elevate your practice: 15-20 daily patients, 50+

monthly newcomers! ~800-900 sf w/3 Ops \$250K **IN-1548 STOCKTON:** A quality practice with a strong philosophy of treating patients like family, ~1,560 sf w/3 Ops \$150K

**IN-1522 STOCKTON:** Located in a thriving commercial business district. ~58 yrs. ~1,471 sf w/4 Ops. **\$100K** 

JN-1528 FRESNO: Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. \$225K

#### **SPECIALTY PRACTICES**

**BG-1361 EAST BAY Ortho:** Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. Reduced \$375K

**CC-1330 VACAVILLE Endo:** Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. **\$350K - Real Estate** 

CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. Reduced \$395K -**Real Estate Available** 

DG-1502 MOUNTAIN VIEW Ortho: Ortho practice w/ stellar reputation - streamlined for efficiency. ~1,597 sf w/ 5 Ops. **\$510K** 

**DG-1552 LOS ALTOS Perio:** This spectacular Perio office has a motivated, educated patient base w/high dental IQ. ~2,040 sf w/7 Ops. \$725K

IG-1489 STOCKTON Perio: Long-established, beloved Perio practice located off busy, main thoroughfare. ~2,250 sf w/6 Ops.

JG-1443 San Luis Obispo: Next level of technology, including but not limited to laser periodontics. ~1,550 sf w/4 Ops. \$495K









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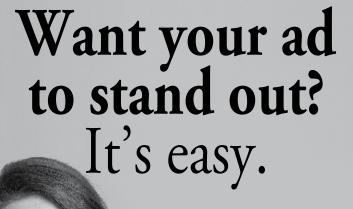
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**ALAMEDA -** 4 op GP practice well located in the growing East Bay city of Alameda. Rev. \$1.1M

**BRENTWOOD** - Well located 4 OP GP practice (3 outfitted & 1 ready for equipment) with tons of walk by traffic. Great opportunity for growth. REV 510K

**FOLSOM -** 8 op (6 outfitted and 2 plumbed & ready) GP office in a location & office styling. Can accommodate 4 more rooms great location. Office has CBCT, CAD/CAM, digital X-ray. to total 8. Rev. \$1.4M.

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**RED BLUFF** - 4 ops practice with free standing building for sale. Can generate great income with little to no stress. Rev \$720K.

**ROSEVILLE** - 6 op GP in great location. Practice is 95% fee for service. Rev \$1.5M.

**SACRAMENTO** - Nice 4 op general practice. Excellent staff, well kept, Space for sale with practice. Rev \$540K.

**SACRAMENTO** - 3 Op (w 4th op for emergencies), located on Scripps Dr. Rev. \$800K.

**SAN FRANCISCO EAST BAY** - Periodontics Practice - two locations with lots of room for growth. Rev \$1.2M

**SAN FRANCISCO NORTH BAY -** Oral Surgery Practice - Nicely designed. Two locations with 20 miles of each other. Rev \$1.2M

**SANTA ROSA -** 4 ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev. \$1.4M.

**STOCKTON AREA -** Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. you will be impressed. Rev. \$1.5M

**VALLEJO -** Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev \$840K

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**CONCORD** - Well located 3 OP GP practice in desired Concord. Owner is referring out almost all specialty. Rev \$570K

**DAVIS AREA** - Growing 4 OP GP practice with room to expand. Well located. Rev. \$1.1 M

SIERRA FOOTHILLS / GOLD COUNTRY - ORAL SURGERY OPPORTUNITY 3 – Ops, well established Rev. \$1.3M STOCKTON - 4 OP GP practice in well located area of Stockton. RE also available with the practice REV \$600K

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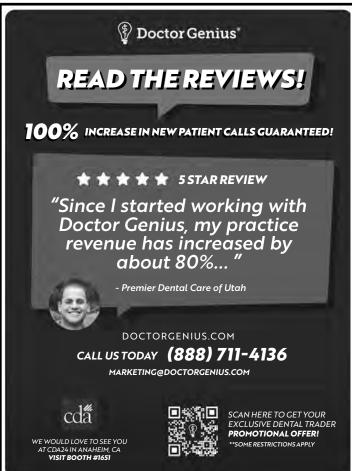


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SAN JOSE GP FOR SALE - 4 Ops + RE, Open Floor Plan, 1,200 Sq. Ft., Paperless, Dentrix PMS. 2023 GR \$610K. HSDPT - Nicole Lena 925-989-8118 - #CA3804 https://dentalpracticetransitions.henryschein.com/listing/ca3804/

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SAN JOSE GP FOR SALE - 7 Ops, 27 Yrs. Goodwill, Dentrix PMS, Digital, Bright & Spacious! 2023 GR \$2.1M. HSDPT - Nicole Lena 925-989-8118 - #CA3923 https://dentalpracticetransitions.henryschein.com/listing/ca3923/

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West Hollywood: 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al

Anaheim: With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

<u>Valencia:</u> Well established **Pediatric** practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

**North Valley:** 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center.

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**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

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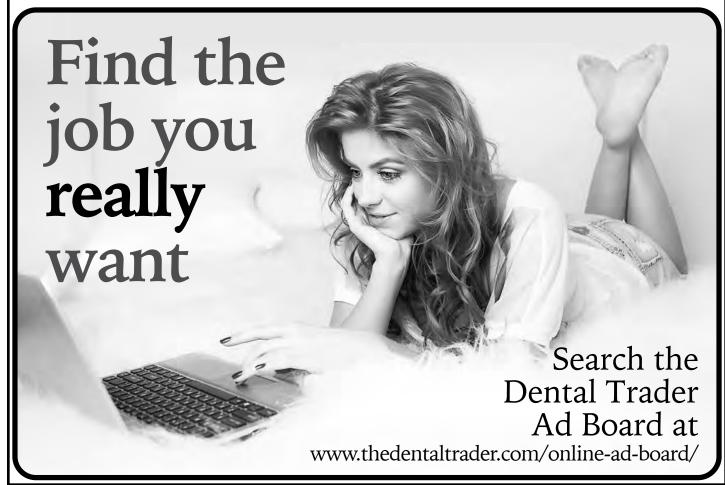
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#### Periklis Proussaefs DDS, MS, Broker

- Dentist, Prosthodontist
- Associate Professor, Loma Linda University
- Started multiple successful private practices and an educational center
- Real Estate Broker (BRE # 01871175)
- Member, California Association of Business Brokers



#### **Featured Practice**

San Luis Obisbo implant-oriented practice for sale. A rare to find opportunity. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. **Practice collected 1.64M in 2023 working 3 days/week**, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, great place to raise a family and run a successful practice.





#### Other practices for sale:

**Technologicaly advanced, elite practice in the heart of V.C.** Located in a professional building with excellent street visibility and signage in front of a school and across from a shopping center. Rare gross lease available to suit lender's terms. Gross 850K in 2023; it used to do well above 1M before the COVID. The practice is in great physical condition with cone-beam, IOS, milling machine, 3D printing. 2,400 sq.ft. with 7 ops, one of them made as a surgical suite. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Stable staff employed for many years. The owner is willing to stay for transition. **Asking 750K** 

Starter boutique practice for sale in Santa Paula. Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. Asking 150K



"Moving to Southern California from New York and starting a practice was not easy. I am thankful to Dr. Proussaefs who made the process of transitioning a practice so easy. His expertise in the field are unmatched, especially because he combines knowledge both on the business aspect and on the dental field as well. He was very responsive and very well versed on what needs to be done in every step while I was transitioning into the practice. It has been a privilege for me to have his guidance throughout the process, he knows dental office transitions like no one else".

John Magnis DDS, Oxnrad, Diplomate, American Board of Oral Implantology

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**6245 SACRAMENTO'S CARMICHAEL** Tremendous opportunity for package purchase which includes free-standing building. PPO collections of \$900,000+ in 2023. 4-days of Hygiene. New patients average 20+ per month. Seller's skill set includes placement of implants. Facility is impeccable. 5-ops, Cerec fabrication, 3-D CBCT. Owner's focus has been on creating efficiencies which allows a strong bottom line.

**6244 OUT-OF-NETWORK PRACTICE NORTH OF SANTA ROSA** Ideal practice model shall allow Successor to move out of busy urban environment and exhale. 2023 collected \$1.4 Million. Owner's Profits were \$450,000 on 3.5-day week. Strong Hygiene Department. Owner able to work back if requested.

**6243 SAN FRANCISCO BAY AREA - 2023 REALIZED \$4.88 MILLION IN EBITDA** Owner wishes to transition ownership to a Dynamic Group who possesses the network, vision and systems to continue the development, expansion and dominance of this platform. Full palette of services provided, Yomi implant robots, digital charting. 2023 revenues topped \$18 Million. Owner plans on continuing with the practice for the next 5-years.

**6242 ELK GROVE** Great westside location. Long established. 2023 collected \$1 Million. Attractive profits. 5-ops. Real estate is optional purchase.

**6240 MID-PENINSULA'S FOSTER CITY** 2023's collections closed out at \$648,900. Available Profits were \$320,000. 3-ops. Seller is available to work back if requested to assist in patient retention. Full price \$275,000.

**6239 WEST CONTRA COSTA COUNTY'S SAN PABLO BAY** Highly regarded. Anchored by 4.5-day Hygiene Schedule. Well-attended by mid-career Owner infused with vitality. Collected \$975,000 in 2023, Available Profits exceeding \$375,000. Strong staff. Opportunity to acquire condo.

**6236 BERKELEY OUT-OF-NETWORK** On 18.5 hours per week, 2023 collected \$505,000 with \$213,000 in Profits. Owner could work more, simply chooses not to. 700-active patients. 2-days of hygiene. 3-ops in attractive office. Great location. Owner is available to work-back if requested to assist in transition. Full price \$250,000.

**6235 SANTA ROSA** Great lifestyle acquisition in North Bay. Located near Bennett Valley. Collections in 2023 totaled \$800,000 on 27-hour week. 3.5-days of Hygiene. 4-ops. 1,000+ active pating to Dedicated staff wishes to continue here. Building ownership optional. Seller decided to retire and has priced the practice to warrant serious consideration.

**6232 EAST BAY PEDIATRIC PRACTICE** Has been a \$3+ Million/year performer. Owner nets \$1.2+ Million on 3-day work week. Employs associates 3-days. Delta was dropped in January. Great up de as Ortho and OS is referred. 4-chair Bay, 2-Ops with 2-chairs each and a separate 1-chair Op available for surgeries. Biggest asset is the staff. Free-standing building optional.

**6231 YOLO COUNTY'S DAVIS** Great westside location. 2023 collected \$900,000+. 5-ops with 6th wired and plumbed. Attractive price warrants serious attention.

**6230 SAN FRANCISCO'S RICHMOND DISTRICT** 2023 collected \$765,000 with Available Profits of \$325,000. 3-ops, 2-more available. Great signage for sidewalk practice. Condo optional purchase. Ideal for nearby dentist wishing to stop paying rent. Full Price \$250,000.

**6226 MARIN COUNTY'S MILL VALLEY** Best location draws patients from Belvedere and Tiburon. Collected \$459,000 in 2023 with \$190,000 in Available Profits. Office décor has all been upgraded. 3-ops. Full Price \$65,000.

**6220 PLACER COUNTY** Relaxed country-setting for Delta PPO practice. 2022 cylected \$1+ Million and realized \$422,000 in Achieore Profits. 7-days of Hygiene per week. Beautiful office. Paperless.

**6218 SACRAMENTO'S ROSEVILLE** Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$340,000. 8.5-days of horizone. Beautiful facility. "Bread & Butter" practics. Cuccessor should contract with specialists allowing additional income stream to pay for the practice.



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Order Takers farm valuations to distant third parties who run a practice's financials through metric analytics. A Skilled Transactional Specialist knows your market and what your practice can realize at this point in time.

You require an advocate who has the skill set to properly assess, stage and sell your practice. You seek someone who has all the tools at their immediate disposal to get things happening, facilitated and done! Order Takers are not so empowered. The Skilled Specialist shall shepherd you from initial discussion to closed escrow as the Specialist has all the requisite skills to realize your desired outcome.

It does not take an army to get this done. A Skilled Transactional Specialist has all the arrows in their quiver.

#### THE PPS WAY

PPS is selective in our engagements. A proper analysis is performed in order to truly understand each practice and to determine the appropriate price based upon those variables associated with that practice. When we finally have the price discussion, this becomes fact-based. Having properly educated Clients with attainable expectations makes for a great partnership in these sale endeavors.

Further, a complete Toolbox is assembled before a practice is marketed. PPS subscribes to the tenet that the heavy lifting needs to be done on the front end. This takes considerable time and effort. But it is the best investment any Seller can make before their practice goes to Market.