# THE Dental

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VOL. 21 NO. 4 • April '24 So. Calif. Edition

Trader

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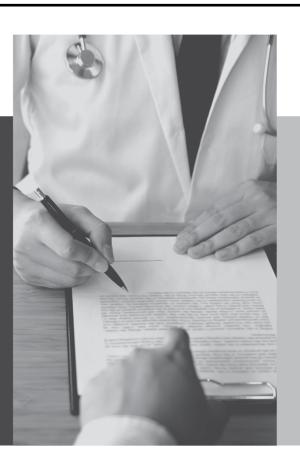
includes training & support

2 SO, CALIFORNIA APRIL 2024

# WOOD & MORGAN

Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



#### **#1 IN DENTAL TRANSITIONS NATIONWIDE**



Our partners are devoted to supporting the dental community and our clients. We take a hands-on approach to ensure our clients are connected with the strongest team of professionals and understand the legal and business risks and issues attendant to the proposed course of action.



More Sell-side representation of dentists to DSOs and Private Equity than any other firm in California.

#### Experience

Since 1984, Wood & Morgan has represented over 8,500 dentists with their business needs.

#### Results

Over the years we've helped dentists across the nation secure billions of dollars when selling their practices.



"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

LET'S TALK.

**800-499-1474** 



**APRII 2024** SO, CALIFORNIA 3

# California CPA for Dentists

- Due diligence on practice acquisitions
- Tax planning and strategy
- Tax reduction focused





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www.mydentistCPA.com

GP office 45 years closed. Assorted instruments and supplies need a new home, 661 803 6790

ADEC suction arm needed repaired. if you have used part preferred platinumbraces@gmail.com

BUYING CHARTS IN LONG BEACH & SURROUNDING AREAS!! CONTACT DR. MARK AT (949) 412-8292

SOCKET PRESERVATION/CREATION. **TEMPORARIZATION** ON IMPLANTS. yadm9092@gmail.com

Associate dentist. 2-3 days a week. Remuneration negotiable. Panorama city. Text me 8188054311.

Looking General Associate in Paramount. Excellent compensation, Call 562-253-2353

Dental Assistant needed full time Los Angeles Must speak Spanish, with experience 562)552-2968

Retiring Soon? I'm currently looking for a dental office acquisition. Contact me at dychoi12@hotmail.com

Mobile Dental Bus, two dental chairs, gasoline engine, Model 2010, Price: 95k\$, (559)296-2012

Operatory lights, Marus CL1000, ceiling mount w/ auto on/off. doc@ingersolldds.com

MorenoValley Dental Office Wanted. Existing office or leasehood. washington.dental@yahoo.com

DHP Vacuum pump 1HP 230volts. Sucks well but leaks at impeller seal. Make offer 661 803-6790

Great Chance for 2nd Office or Share Office. Fully Equipped in Anaheim 714-808-0113, 714-356-9768

Oral Surgeon Associate Wanted in Lakewood, CA. Please call/ text 714 357 1204

ITERO 3D SCANNER, 5D Fully functional. Caries Detection. Invisalign, crown, bridges. 12500. OBO call: 951-264-8414

Board Certified Pediatric Dentist Available. All difficult patients and parents (747)888-7388

Patient chairs (Pelton & Crane Coachman CH, taupe), doctor & assistant stools. doc@ingersolldds.com

In-house Periodontist in SoCal. Comprehensive quality care. Fluent in Spanish. periodancist@gmail.com ryanwongdds.com

VITA Easyshade Advance V \$2200 NEW FREE T/S TEXT DR ISMAIL 5629684061

Elk Grove for \$600,000. 5 ops total. 5 plumbed, 4 equippeds. 5,000 active patients (888)8022340 DRE#02085289

Experienced dental assistant needed at at a private dental office. Part/full time (909)899-8757

RDH needed in Glendale, 2 days a week to start. Email LAdds323@gmail.com



PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner CA Broker #01172430

#### **FRESNO COUNTY**

Room for Your Fresno County Practice Listing.

#### KERN COUNTY

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, we exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. we digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### **LOS ANGELES COUNTY**

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare,  $\underline{w}$  exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops  $\underline{w}$  a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M  $\underline{w}$  (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

**ARCADIA#3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

**ENCINO TURNKEY**–(5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell!

<u>L.A. - KERN COUNTY LINE</u> – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SANTA CLARITA MULTI-SPECIALITY PRACTICE & BLDG. - Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4,800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a non digital Pano. Patient base is mixed with \$7K+ /mos. in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot.

SILVERLAKE AREA (L.A.) - (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrix software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. [\$110]

#### **D&M SERVICES**

- Practice Sales & Appraisals
- · Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- · Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

VAN NUYS PRACTICE & BLDG. - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back.

WOODLAND HILLS ORTHO/PEDO — (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

#### **ORANGE COUNTY**

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

#### **MADERA COUNTY**

Room for Your Madera County Practice Listing.

#### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

#### **SAN BERNARDINO COUNTY**

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

#### **SAN DIEGO COUNTY**

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum. & newer eqt. Seller refers out all Specialty work and does no advertising.

#### **SAN LUIS OBISPO COUNTY**

Room for Your San Luis Obispo County Practice Listing.

#### **VENTURA COUNTY**

**THOUSAND OAKS/NEWBURY PARK** - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

#### **UPCOMING PRACTICES FOR SALE**

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**LA CRESCENTA** 5 eq. + 1 no eq. op. 1,916 sq. ft. 41 Yrs Gdwill. Fee For Service Greg Beamer 909-542-4891

Scan-X AirTechniques machine-Rarely used. Includes films/barriers. Lake Elsinore, make offer h.pourshirazi@yahoo.com

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Surgical, Ortho, Basic instruments and Mobile Cabinet for sale. Pick-Up in Chino, CA. Contact: yjmdds@yahoo.com

Autoclave Sterilizer Tuttnauer 1730. 2008. Good working condition. Asking \$1200.text (310)739-4091 local pick in Temecula

**Turnkey Torrace** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**Expanding Your Practice?** No unexpected charges. Fixed monthly legal help at www.providerlegal.com.

**Dentist needed** willing to do hygiene, Tarzana, and basic restoratives. toothopinion@aol.com

**Century City** sublease available. Free parking for patients and staff. Terms negotiable..(310)359-5267

**Experienced orthodontist** available who can handle very busy offices. Brace4u2@gmail.com

**Experienced General** Dentist for practice is south OC. 2 years minimum experience. 949-290-6832

Associate Dentist needed immediatly p/t or f/t private office in sfv call Dr. shah 818497-0617

**Dental Assistant** needed. \$23-28 per hour. Must be friendly, responsible. email resume to LADDS323@gmail.com

**Newport Beach** sublease 3 days/wk available, 3ops, flexible terms, please call 213-268-5947

**New Patients Guaranteed** - Read The Reviews https://doctorgenius.com/resources/case-studies 888-711-4136 Doctor Genius

**General DDS** needed in FFS/PPO Santa Clarita office Saturdays. Please email drlimsdental@gmail.com or call 661-255-0400

**7Dr+Assist.stools, extraction** forceps, scalers+ hand instruments. Parkell electrosurge and more 4 sale. 661-803-6790

buying **ORANGE COUNTY practice.** Sellers please contact... Email: kcn.dental@gmail.com Phone: 626 759 6517

**NOBEL IMPLANTS** 100 Assorted NobelActive TiUnite Implants. Contact: flossdad@gmail.com

ASSOCIATE DENTIST WANTED Busy office in LA. Minimum 2 years experience. Part time ok. \$800-\$1000/day plus BONUS. Must be proficient with amalgams. Send resume to Admn75@yahoo.com

For Starter or 2nd Office, Low Rent, Strip Center in Anaheim, Share to buy or buy, Message at 714-808-0113,714-356-9768



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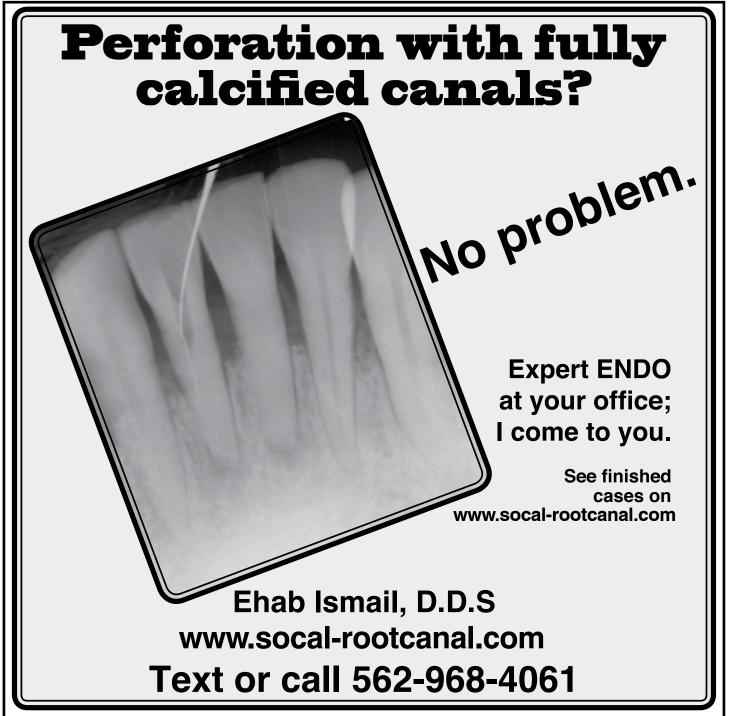
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**Turnkey beautiful, modern** dental practice in oceanside. There is 3 plumped operatories as well as 3 plumped ready for chair in the bay. This is located behind Tricity hospital. In a medical building. contact Cristy (310)3833443 or cs.smileenhancement@gmail.com

**General dentist** needed Wednesdays for PPO/FFS office in Newhall 91321 Email drlimsdental@gmail.com or call 661-2550-0400

**DENTAL SUPPLIES.3M**, DENSTPLY, ULTRADENT. Shop a huge variety of dental instruments, tools, impression materials. Brand name dental supplies and products at discount prices. Everything must go. Contact us at 310-576-1341 or email at yoursantamonicadentist@gmail.com

**PEDIATRIC DENTIST needed in** Thousand Oaks area x1-2day/wk. Please contact LAOrthodontist@gmail.com or text 310-916-9473

**DENTAL CHAIR/ OPERATORY For Rent** 1-3 days per week office is located in Rancho Cucamonga Southern California 909 800 9005

**Closed Carson, CA dental office** patient charts for sale preferably to a Tagalog speaking dentist in the same city. If interested please call or leave message to (310)561-0371.

**Dental office** for sale in busy strip mall, north San Diego county. Established 20 years. Low competition. Dentist retiring. Call/Text (760) 522-5734.

# **LCF Practice Sales & Financing**

Free Consultations for Buyers & Sellers **BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE** 

#### 2024

We have Qualified Buyers looking for dental practices throughout California.

Sellers - Call for a CONSULTATION.

I got an offer and acceptance within a week of listing my practice with LCF Practice Sales. Loc was always available to answer all my questions and troubleshoot just about everything that came up. The transaction went like clockwork and we closed shortly after ...

~ Katherine L., DDS Lake Forest, CA

#### We Offer Up to 100% **Practice Financing**

- > Practice Sales
- Working Capital
- Refinance/Consolidate . Just renovated. New Equipment.
- Equipment Leasing
- > Real Estate Acquisitions

#### Los Angeles County

#### Long Beach: Space Sharing

- Beautiful Long Beach 5 operatory dental office space to share.
- · Can use office together or alone.
- \$300/day. (Owner works M,W,F)

#### Montebello: New Listing!

- Productions ~ \$1.2 Milion
- PPO/FFS only.
- · Corner lot. Retail center.
- 4 operatories. ~ 1,450 sq.ft.

#### Van Nuys - JUST SOLDI

- Collects \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 equipped ops.

#### Whittier: Price Reduction!

- Asking (\$380K) \$345K!
- 2023 Productions ~ \$505K
- Mostly PPO/FFS, 3 eq. ops.
- ~1,680 sq.ft. Rent ~ \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

#### **Ventura County**

#### Oxnard - New Listing!

- · Collections ~ \$316K
- Strip mall facing front street.
- 3 ops. Fair Rent CT machine included
- Part time practice.
- ~ 30 % PPO, ~ 30% Cash, ~40% DentiCal

#### Port Hueneme - Reduced Pricing! Asking (\$500K) \$445K

- 2023 Collections ~ \$572K
- Strip mall located at an intersection.
- 3 operatories. Fair rent.
- Ideal for an owner run practice.
- 60 % FFS/PPO and 40% DentiCal

#### Ventura - Collections ~ \$780 - 800K.

- Mixed of insurances mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location. Across from large shopping plazas.
- High tech and beautiful practice.
- ■5 ops. ~ 2,388 sq.ft. Reasonable Rent

#### Central California

#### Fresno - Price Reduction! Asking (\$170K) \$105K!

- •2023 Collections ~ \$341K
- .~ 70% HMO, ~30% FFS/Cash
- · Capitation check pays rent.
- Office started in early 2022.
- 3 eq. ops. ~ 1,150 sq.ft.

#### **Orange County**

#### Garden Grove: Price Reduction!

- Asking \$340K w/CT Scan (from \$380K)
- Asking \$280K w/o CT Scan.
- 2023 Collections ~ \$487K.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

#### Newport Beach: Grosses \$500 - \$550K Asking \$225K (~ 50% Collections)

- Prominent professional suite across from one of the largest shopping centers.
- · Beautiful & classy practice
- Currently opens 2.5 days/wk.
- 4 operatories. Rent ~\$12K/month

#### Orange: New Listing! Starter Practice & Real Estate

- Excellent location : Single standing building surrounded by retail centers. Front street. Ample parking.
- Building has 2 units. ~4,500 sq.ft. total.
- 1st Unit: Dental bldg. 2,500 sq.ft. Just built ground up. 5 operatories + 3 ortho bases.
- 2nd Unit: Tenant space ~ 2,000 sq.ft. Tenant's rent ~ \$5-6K/month
- Asking \$3.02 Million!

#### Santa Ana:

- Grosses ~ \$170 180K/year.
- Within walking distance from South Coast Plaza and other large shopping centers.
- Seller Retires. Part time practice.
- 3 eq. ops. + 1 plumbed. Professional Suite

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Seller retires.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

#### **Dental Practice Wanted**

#### Sellers - Call for a free consultation!

We have buyers looking for practices alone & practices with real estates in:

#### Northern CA - Bay Area:

Livermore, Hayward, Silicon Valley, Sunnyvale and San Jose

#### LA County:

Inglewood, San Fernando Valley, Santa Monica, Covina and LA

#### Orange County:

Fountain Valley, Irvine, Santa Ana, Orange and Anaheim

#### **Riverside County:**

Palmdale and Palm Springs

#### Northern California

Daly City - Collections ~ \$300K Seller retires. Mostly PPO/Cash

- Part time practice. Low overhead.
- 2 eq. ops. + 1 plumbed
- · Commercialized area with private parking lot.

#### Fremont - Reduced Pricing! Asking (\$400K) \$250K

- Productions ~ \$650K
- Office has ~ 20 years goodwill.
- Large retail ctr close to Fremont Hub.
- · 4 equipped ops. Fair rent value.
- 50% DentiCal; -50% Cash/others

#### Multi-Practice Opportunity with Real Estates in Northern California:

- Opportunity to buy high production and multi-specialty practices
- Mixed insurances.
- Many years of goodwill
- Please call for more details...

#### Sacramento - New Listing!

- Office Grossed ~ \$578K
- Large shopping plaza. 5 Ops.
- Part time practice. High Net
- 40% FFS & 40%HMO/Cap
- · Capitation check \$5-6K/month

#### Sacramento - Reduced Pricing!

- Asking (\$150K) \$120K! Collections ~ \$195K-215K/yr
- -85% DentiCal & 15% FFS/PPO.
- Shopping Plaza. 2 eq. ops + 1 plumbed · Reasonable Rent

#### San Rafael - Grossed - \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- General family practice
- Seller willing to negotiate price!

#### Stockton - Practice & Real Estate Asking \$845K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill.
- ~60% Dentical,~40% PPO/others.
- Single standing bldg. w/parking lot.
- 3 equipped operatories. Owner will help transition practice.

#### Sunnyvale: JUST SOLD! Practice & Real Estate

#### Asking \$1.65 M for Practice & RE

- \*Collections ~\$900K -\$950K Stable & consistent income.
- Office accepts PPO/Cap/HMO & others. 4 eq. ops. ~1,200 sq.ft.

#### Call Loc Pham, Broker (714) 550-7494 for more information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com

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Disclaimer - Advertised information may not be accurate or complete. Buyers need to verify all information during due diligence.



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#### All our Parts are Made in the USA

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Infinity Delivery System





Infinity Chair \$3495





AM3 Chair \$2995 Installation - 2 Weeks\* 1581 Commerce Street, Corona CA 92880

3164 - Riverside - Two High Density Buildings including (Dental Assistant School) Hi Tech office. 10,000 sq.ft.. Numerous Hi end Ops, 3 DCT. Asking \$5,000,000. Great for DSO HQ. Call Tom Fitterer PPS 714-345-9659

DENTAL OFFICE FOR SALE. Located in a strip shopping center in Huntington Park. 1,640sqf. Affordable rent. 4 fully equipped operatories, collecting average \$450k a year on a 3 day per week only. Private, PPO and Dentical patients. Call if interested 562-716-4348 ask for Griselda. email griselda@britechoicedental.com

Hiring: Dental Assistant, San Gabriel Valley GP office, no experience needed, prefer Chinese speaking. Text 626 392 7762

2 Panadent articulators and accessories. lehmandentistry@ yahoo.com 7143576961. Photos on request. Orange County.

RDH needed in Koreatown and Glendale locations. Hygienist must be friendly and responsible. Email ladds323@gmail. com

Leasehold \$139k OBO, Chino/Chino Hills, 2000sf, 4ops (N20/ O2 plumbed), includes ALL equip, some patients, private dr's office w/ own entrance, turnkey, ample parking & street visibility Call NOW 909-263-0440

Eugene/Springfield, Oregon Practice and Building for SalePrice reduced \$110,000. Great building and practice available in Eugene/Springfield. Collecting over \$900,000. 5 ops and room for more and/or rent out upstairs space. Contact Megan@omni-pg.com, 503-830-5765. (ORD157)

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Close to Mt. Shasta Skipark - Nice, open, bright office with four ops, thriving practice, well known in the community. Practice is cash/no insurance, refers out molar endo, 3rds, ortho, some implants. 30 minute drive to Mt. Shasta skipark and plenty of hiking, mountain biking, outdoor recreation. Great specialists and study club, and good schools and community for your family. Plenty of shopping and several airports within 60-80 minutes. Avoid the rat race and enjoy life. Contact 530-925-5900.

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# **Dental Practices For Sale**



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Retiree with gross of \$900k

#### **WEST COVINA**

**Shopping Center Locations** 

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Revenues of \$3.7m (serious inquiries only)

#### **SAN BERDU**

Shopping center location; stable gross of \$600k annually

(818) 999-9595

#### **TORRANCE**

Retiree doing bread-n-butter dentistry only; 5+ days of super-busy hygiene program; over 25 years of goodwill; seller willing to remain for transition; modern 4op facility; everyone knows location. Revenues over \$600k on PT schedule. No Miss opportunity for right buyer.

#### **SAN DIEGO**

Busy intersection. Heavy car traffic. Very visible. Beautiful / modern practice with 5 ops and room for more. Ideal multi-specialty location. Over 35 years goodwill. Easy-going Seller with production of \$650k. Seller transition available. Super opportunity. Available in 2 weeks — reach out right away as will sell immediately.

#### WHITTIER

Practice and Real Estate Available!!! Multi-specialty practice opportunity. Practice revenues of \$800k ++ on PT sched with zero promotion. Modern office with CBCT. 5 large ops plus room for more. Free-standing single-user building with xtra large parking lot and HUGE sign. This one has it ALL!

#### **LAGUNA HILLS**

Beautiful Office in very pleasant shopping center. Owner works 3 days/ week. With revenues of \$450k annually No promotion or advertising. Ideal starter practice.

#### **DIAMOND BAR**

Modern office; 6 fully equipped ops; Super busy center; large exterior sign; proximity to 57 Freeway; non-advertising Retiree working limited schedule with revenues over \$600k

#### **EL MONTE**

Elder Retiree with 20+ yrs of goodwill. Office open 3 days/week only.

Low cost / starter opportunity.

#### **TARZANA**

Retiree with small office but big potential. Open 4 days/wk with annual revenues of \$660k. Overflow of patients so seller has no established recall system Shopping center / visible location. Suer Low cost rent & overhead.

#### **BURBANK**

Conservative retiree with PPO/cash only practice generating \$850k + of gross revenues on PT sched with no advertising. Busy 3 days per week of hygiene. Office open 4 days/wk. 5+ modern ops large enough to accommodate your future growth.

#### **HILLS OF ARCADIA (upcoming)**

Retiree doing bread-n-butter dentistry. 30+ yrs of goodwill. PPO/cash only. Office open 3 days/week only. Steady annual revenues of \$400k. Super location. Low cost rent; low cost starter opportunity.

#### **OXNARD**

Retiree working 2 days with associate also working 2 days. Primarily Denti-cal revenues of \$400k annually. Seller willing to finance portion of sale price. Low-cost office lease. 3 ops with room for 1/2 more. Hispanic patients. Low cost to operate. No miss - Easy acquisition.

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**Norwalk Cerritos** shoppiong plaza practice for sell 38 years goodwill cash ppo only 3 fully equipt A-dec system rooms excellent opportunity for establish call 562-921-0411

**CHULA VISTA GP FOR SALE** - 3 Ops + RE, 44 Yrs. Goodwill, Solid Patient Base, Room for Growth. 2022 GR \$676K. HSDPT- Christy Conway-619-889-6482 #CA3767 https://dentalpracticetransitions.henryschein.com/listing/ca3767/

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# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Kearny Mesa	\$479,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Pedo or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community.Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location,dream practice.
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
North County Inland GP	\$725,000	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
San Diego ORTHO	\$449,000	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
San Diego GP	\$1,099,000	6 ops, over 700k in collections, opportunity to purchase the real estate, seller nerds to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.

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FOR SALE: Santa Maria 4-op General Practice \$411,000 — Relaxed schedule w/robust take-home! Spacious office in bustling location! info@integritypracticesales.com (855) 337-4337

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**FOR SALE IN WESTMINSTER** – Eq. w/ 4 ops in a 2-story medical bldg on the 1st floor. Grossed approx. \$417K for 2023 – Contact California Practice Sales at 714-639-2775.

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# **When it Comes to the Sale**

#### **DENTAL PRACTICES FOR SALE**

SANTA MARIA GENERAL PRACTICE FOR SALE: Outstanding practice opportunity. The practice averages \$2,250,000 in collections with an average net income of \$1,100,000 per year. Seller works five days per week with six days of hygiene per week. 60-70 new patients per month. No HMO or Denti-Cal. Seller refers pedo, ortho, perio surgery, and difficult oral surgery. The office has 8 equipped operatories with digital x-rays, panoramic x-ray, Cerec, 3D printers, and Sonoendo unit. All of the latest dental technology. Seller is moving. Asking \$1,300,000.

**CORONA GENERAL PRACTICE FOR SALE:** Established for 35 years, this practice collected an average of \$400,000 per year over the past 3 years on three days per week with four days of hygiene per week. Strong hygiene program as 40% of the total production is from hygiene, exams and x-rays. Practice averages 20-25 new patients per month with no marketing. Seller does not work evenings or weekends. No HMO or Denti-Cal. Seller is retiring. Asking \$300,000.

TEMECULA GENERAL PRACTICE FOR SALE: Practice collected \$537,000 in 2023 and \$500,214 in 2022. Retail center practice that is associate run. Minimal marketing with no HMO and no Denti-Cal. Seller is retiring.

SIMI VALLEY GENERAL PRACTICE FOR SALE: This practice has tons of potential. Seller refers all endo, all oral surgery, all perio and all ortho. There are five days per week of hygiene with hygiene, exams and x-rays accounting for more than 40% of the total production. As of the end of November, the practice is on track to collect just over \$700,000 for this year with net income of over \$200,000. The practice averages 13 new patients per month with no advertising, no capitation and no Denti-Cal. The office has 4 equipped operatories with digital x-rays and Dentrix software. Seller is retiring. Asking \$520,000. - PENDING

ORANGE COUNTY ORAL SURGERY PRACTICE FOR SALE: Established in 2000, this practice collects an average of \$950,000 per year with an average net income of \$394,000 per year on three days per week. 70% of the practice production is from exams and extractions with just 30% from implant related procedures. Practice gets 50-60 new patients per month from just over 50 different referral sources. The office has two surgical operatories and two exam operatories. Seller is retiring and moving out of the state. Asking \$590,000.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrix software. Asking \$800,000. – SOLD AT FULL PRICE

BURBANK GENERAL PRACTICE FOR SALE: Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require to much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – SOLD AT FULL PRICE

NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE: Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan ceph. Seller is motivated. Asking \$80,000. – SOLD AT FULL PRICE

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

ENCINO GENERAL PRACTICE FOR SALE: Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - SOLD

LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE: Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

L-

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As a seller there is, for the first time since COVID, a sense that the buyers are less afraid of the future. They were, in many cases, also the ones that were the first to be let go as dental clinics cut back staffing due to lower demand. Those lower in the proverbial pecking order had less seniority and were therefore more expendable. That realization has increased their awareness of the value of owning a practice versus being an employee of someone else. Also, as a seller, timing can be critical as the current administration eyes increases in the capital gains tax rates. The opportunity is there now. Strike while the iron is hot!

For the facts and not the fantasy about practice sales, call Kurt Skarin at Lee Skarin and Associates at **805-777-7707**.



CA BRE #00863149

# **DENTAL ATTORNEY**



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Associate for Long-Term, Hi-Tech Office in Scappoose Associate Position in Scappoose, OR. High-tech, organized, total health, successful practice looking for an associate to increase patient care. Practice owner is a Spear educator, utilizes a consultant and office manager. Contact Megan Urban at 503.830.5765, megan@omni-pg.com. (ORD172)

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**Dental office** for sale Excellent visibility, freestanding building. 4 OPS (1500 sq ft.) dental building Reasonable rent with a long term lease. Location: 335 Arrow HWY, GLendora, CA 91740 Asking 68K- call 626-890-1234

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#1171 Pomona

Legacy Dental Office. FFS/PPO/ HMO/Dentical. 6 ops, 2375 Sq ft. Seller Retiring. 2023 Revenues \$919k. Single-story/ Single Tenant R/E available for sale. Asking **\$695,000** for Practice. #1172 North San Diego County Inland

1600 sq ft & 5 ops with elegant appointments.
FFS/PPO--Seller retiring.
Located in Strip Mall with great visibility.
2022 Revenues \$637K.
Asking \$385,000.

#1176 Upscale Inland Empire Dental Office

Average last 3 yrs rev 1M/yr. -FFS/PPO.
Top floor 2745 sq ft. with
expansive windows.
5 ops/beautifully decorated.
7 days of Hygiene. Seller retiring.
Asking \$825,000

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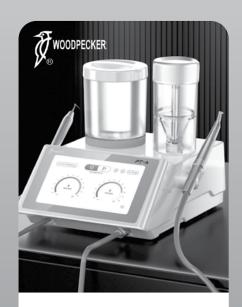
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Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act • Employment Law & Contracts



Associate (specialist only) wanted/sace share (seperate one operatory with Belmont unit will be offered)/15424 Nordhoff St. North Hills, Ca 91343 (Dr. Sam, GP,818-891-0745/cell 747-204-6808/ northhills dental@aol.com) All the terms and conditions will be discussed and negotiated. A possibility of new office with 4-5 operatories will be available in short time at next door.

4 Dansereau chairs + units near new w/ upgrades. Avail now \$3500 each or \$12k for all 4. Will include 3 overhead LED lights. Located in San Luis Obispo T:9318024893 or forest. ratchford@gmail.com

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Sacramento. New Listing! Production ~ \$575K. High net. Shopping plaza. 5 operatories. Call Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

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**Pedo GP** seeking P/T position. 15 yrs experience, DentiCal provider, fast and efficient (949) 312-1310

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#### **Integrity Practice Sales - New & Featured Listings**

NEW! SANTA MARIA GENERAL PRACTICE | \$390,000 | 4 ops | #10167 Lucrative opportunity with hriving GP where the current owner operates just 2.5 days a week with a robust take-home income. Prime location, paperless charts, and Dentrix Practice Management, all in a flourishing business landscape. Close to beaches and vineyards, this opportunity promises both professional success and a rewarding lifestyle.

NEW! SANTA BARBARA GENERAL PRACTICE | \$782,000 | 3 ops | #10170 Over 40 years of esteemed service at this thriving General Dentistry Practice in Santa Barbara, CA, optionally including the real estate. Situated in a prestigious medical building, it offers modern technology, devoted staff, and a loyal patient base, all in the picturesque surroundings of Santa Barbara's coastal and mountain landscapes.

NEW! SOUTH OF FRESNO GENERAL PRACTICE | \$1,315,000 | 7 ops | #10172 Immensely profitable GP nestled in a charming and rapidly growing community just minutes south of Fresno. With over 20 years goodwill, this office offers 3,160 square feet of meticulously maintained space, seven fully equipped large operatories and top-notch technology. Experience the modern, airy ambiance and efficient layout all within reach of the picturesque charm and vibrant downtown of this hidden gem city.

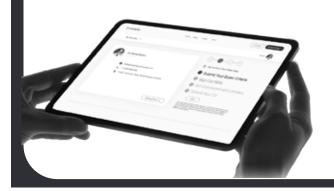
BAKERSFIELD GENERAL PRACTICE | \$1,050,000 + \$925,000 Real Estate | 6 ops | #10153 Established dental practice in affluent area since 1999, featuring five well-equipped operatories and advanced technology. Strategically located on Stockdale Highway with real estate available, catering to private insurance patients and offering excellent visibility.

SANTA CRUZ GENERAL PRACTICE | \$675,000 | 5 ops | #10142 Established office equipped with top-tier amenities. Focussed on restorative and aesthetic dentistry with well-equipped facilities and a smooth transition plan in place. Productivity is \$1.3M +/- annually with 99% collection rate!

#### Stop by **Booth #1244** at CDA Anaheim to say hello!

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- Notification Preferences (SMS, Email)
- One Click Unlock for Listing Details
- Connect With Our Professional Team
- Build Credibility with Sellers
- Connect with Lenders





Sanger + RE | \$320,000 + \$150,000 | 3 ops | #10122 Modest General Practice, charming setting, \$500K+ in revenue annually!

**Ukiah | \$360,000 | 4 ops |** #10135 Paperless General Practice, Panorex, X-rays, all in a beautiful, modern buildout.

Hanford | \$255,000 + \$375,000 RE | 4 ops | #10145 General Practice with 40+ yrs goodwill, impeccable building!



Van Nuys Vacant Office | \$1,790,000 | #10160 4 ops/offices in newly remodeled, modern space w/ private parking.

San Diego | \$385,000 | ops | #10161 General Practice 1,600 SF, high-end build-out, great retail loc. off I-15 with high visibility!

#### Interested in one of these dental practices for sale?

Text the #id of the listing to our team at (855) 337-4337 and we will get you connected.

Santa Barbara County | \$459,000 | 3 ops | #10004 Profitable GP in beautiful medical building off 101, 1/2 mile from the beach.

Santa Maria | \$202,000 | 3 ops | #09938 You have options! Stay and practice here, or take patients and merge with your office!

Santa Maria | \$647,000 | 4 ops | #10124 Profitable boutique General Practice with relaxed schedule and high-tech amenities!

Palm Springs | \$240,000 | 4+ ops | #09904 Established office set up for all phases of dentistry with plenty of room to grow.

Carmel | \$790,000 | 6 ops | #10140 General Practice with over 40 of years goodwill collecting \$1M+/- annually!

San Francisco | \$349,000 | 3+ ops | #10143 Lucrative General Practice on track to far exceed 2022.

Dinuba + RE | \$450,000 + \$420,000 | 5 ops | #10120 Profitable General Practice w/ significant growth potential!

Fresno + RE | \$325,000 + \$265,000 | 4 ops | #10121 Wellestablished General Practice major near highways.

Poway Ortho Practice | \$455,000 | 4 ops | #10166 Awardwinning Orthodontic office in prominent location near I-15.

Oxnard Charts/Goodwill | \$140,000 | #10171 Acquire 500+ patient charts generating \$345,000 in annual revenue!

#### Dental practices are selling fast!

We have 50 practices on the market (75 total active listings) and 15 in escrow.

Text the area you're interested in to (855) 337-4337, and we will get you connected with the right practices.

**Lawndale | \$850,000 | 8 ops |** #10133 Turnkey leasehold with charts! Incredible 'dental mansion' w/busy intersection location!

Los Angeles | \$495,000 | 15 ops (4 plumbed) | #10127 Very scalable and rapidly growing start-up with high-tech equipment!

Ladera Ranch | \$325,000 | 7 ops | #10131 General Practice with elegant upgrades in bustling commercial area.

Madera | \$453,000 + \$625,000 RE | 5 ops | #10151 Great Salinas | \$300,000 | 5 ops | #10150 Fully fee-for-service General location, Eaglesoft + tons of untapped potential!

San Diego Ortho | \$255,000 | 4+ops | #10125 TOP-RATED boutique Orthodontic Practice in affluent neighborhood.

Mar Vista General Practice | \$295,000 | 4 ops | #10114 Unique opportunity! Paperless GP in great location with private parking.

Santa Cruz Perio + RE | \$340,000 + \$800,000 | 4 ops | #10072 Phenomenally profitable, 3D imaging, ideally located.

Anaheim Hills Fast-Start | \$650,000 | 9 ops | #10147 Multispecialty, luxe, 3,798sf, plenty of growth opportunities!

Daly City | \$300,000 | 6 ops | #10163 Thriving cutting-edge General Practice off major HWY poised for success!

Practice in busy shopping center and 25 years goodwill.

Fresno Endo | \$300,000 | 4 ops | #10162 State-of-the-art Endodontic Practice with tons of space and potential!

Montebello Pediatric Practice | \$150,000 | 4 ops | #10168 \$25k credit for TI's! Price under 50% of coll. w/ a 45% profit margin!

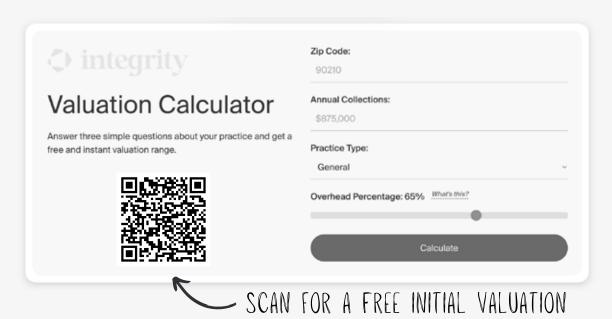
To sell or buy a practice, call or text us at (855) 337-4337 or visit IntegrityPracticeSales.com Integrity Practice Sales DRE: #01911548

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- Dr. Kim

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PT Dental Associate Wanted for Established, private GP Office in Huntington Beach. Fax resume to (714) 962-0920.

SAN JOSE, cheap practice sale, \$80K. 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dr. Dao @ (408) 910-4470

**GUIDED IMPLANT SURGERY PLANNING, DESIGN,** and print with licensed clinical dentist with 20+ yrs exp. Call 818-645-6565.

LA MESA GP FOR SALE – 4 Ops, 18 Yrs. Goodwill, Paperless, Dentrix PMS, 67% FFS, 33% PPO, 1,200 Sq. Ft. 2023 GR \$568K HSDPT- Christy Conway-619-889-6482 #CA3860 https://dentalpracticetransitions.henryschein.com/listing/ca3860/

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**3143- TORRANCE** Estb 1984 Seller bought in 1998 built new bldg in 2016 6ops 70 to 100,000 autos pass daily New patients now 50 per month Call Tom Fitterer PPS 714-345-9659

**WATCH-PAT 200** Supported until Feb. 28,2025 3 units 4 sale/\$1000 each + shipping/handling. Calvin.Fritzsche@Gmail.com

**3M Elipar** DeepCure-S LED curing light. Cordless, stainless steel. Brand new in box. 50% off. Mint. 3109225666. \$1100.

SDS Kerr Optimix amalgamator for sale. doc@ingersolldds.com

Santa Maria practice collects \$2.25M/year with an average net income of \$1.1M. 6 days of hygiene/week. 60-70 new patients per month. Digital, pano, Cerec, Sonoendo. Asking \$1,575,000. Call Kurt Skarin at 805-777-7707

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**Profitable Practice for Sale** in HillsboroLong-standing, profitable practice in great location near OHSU, Intel, Nike and downtown Hillsboro. Collections over \$1.0M and opportunity to grow by adding services. Contact Megan at 503.830.5765, megan@omni-pg.com (ORD174)

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**3147- Lawndale/Hawthorne/Torrance** / A DSO facility High Identity 4000 sq ft 8 ops Now open I day Gross 500K two entrances Call PPS Tom Fitterer 714-345-9659 Seller invested \$780k buy now \$450k

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#### FEATURED LISTINGS

**ANAHEIM** — Well-established practice with 40+ years of goodwill. The practice is located on the main street in Anaheim off Brookhurst. It's a 1,116 sq. ft suite equipped with 4 operatories and 1 plumbed not equipped. The retiring doctor sees about 10-14 patients a day and 5 new patients a month! The income source is 30% Cash & 70% Insurance. 100% patient referral. Great rent for the location. Ample parking lot with lots of traffic flow. Near residential areas and conveniently close to the 5 & 91 freeway. **Practice grossed approximately \$794K for 2023.** Buyer's Net of \$421K. Please contact your CPS Broker for more details. **Property ID # 5480.** 

FRESNO – Well-established practice with 22+ years of goodwill. The 1,500 sq. ft. suite is located in a single-story shopping center equipped with 4 operatories. The seller works 4 days a week and sees approximately 10-12 patients a day and 15-16 new patients a month. Spanish-speaking staff. Switched to digital imagery and paperless office in 2013. The income source is 10% Cash, 20% Insurance, 20% HMO, and 50% Medical. Reasonable rent for the area. The practice is only a 7-minute drive from Cal State University, Fresno, and less than 15 minutes from Fresno International Airport! In a great location with surrounding residential areas. Practice grossed approximately \$386K for 2023. Please contact your CPS Broker for more details. Property ID #5471.

OCEANSIDE — Well-established GP with 5+ years of goodwill. The 1,600 sq. ft. suite is located in a one-story shopping center. Equipped with 4 operatories and 1 plumbed not equipped operatory. Both partners work 3 days a week and see an average of 13 patients a day and 50-60 new patients a month combined. The income source is 25% Cash, 10% PPO & 65% MediCal. Computerized with Eaglesoft software. The types of advertising the practice sees are Google/Yelp, Patient Referrals, and walk-ins. The practice is in a great location with great signage, and ample parking & next to a Starbucks. Grossed approximately \$758K for 2023. Buyer's Net of \$389K. Please contact your CPS Broker for more details. Property ID #5474.

**HAWTHORNE** - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operatory. The practice has lighted signage and signage on the lighted marque at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operatory. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed approximately \$495K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.** 

**WESTMINSTER** — Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. Income source is 20% Cash & 80% Insurance. No capitation no medical. The types of advertising the office has include patient referrals, Insurance, and websites like Google or Yelp. Great location with an ample parking lot and great street visibility. **Grossed approximately \$415K for 2023. Buyer's Net of \$120K.** Please contact your CPS Broker for more details. **Property ID #5462** 

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#### **WELL ESTABLISHED GP IN WESTMINSTER**



- · Grossed approx. \$415K for 2023
- Projecting \$418K for 2024
- Buyer's Net of \$120K
- 34+ years of goodwill
- Equipped w/ 4 ops
- · Located in a 2-story medical bldg

- 1,100 sq. ft. suite
- Income source: 20% Cash & 80% Insurance
- · Reasonable rent for the area
- Long term lease available

Property ID #5356

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#### LOS ANGLES COUNTY LISTINGS

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GARDENA – Our spacious office is beautifully remodeled, from new flooring to furnishing. This location also has a very rare gross lease; there are no CAM, no NNN fees, and a fixed rent through March of 2025. While our office is in a professional building, the building is located in a shopping center; it also has signage on a main thoroughfare and entrance to the shopping center. This office has a diverse convergence of neighborhoods and a rich blend of cultures; this is obvious as you walk through the busy shopping center where our office resides, and the retail and restaurants located on the main thoroughfare in front of our office. With convenient access from the 110, 91, and 105 freeways, our office is also next to several colleges. Please contact your CPS Broker for more details. Property ID #5463.

**GLENDORA** – Well-established practice with 50+ years of goodwill. The practice is located in a two-story medical arts center on the second floor. Conveniently there is an elevator to get you to the second floor! The retiring doctor works 4 days a week and sees about 6-10 patients a day and 16-18 new patients a month! The suite is approximately 1,050 to 1,100 sq. ft and is equipped with 4 operatories. Has an ample parking lot. Near residential areas with great signage to show the heavy traffic flow on the main street. **Grossed \$536K for 2023. Buyer's Net of \$229K.** Please contact your CPS Broker for more details. **Property ID #5467.** 

**HAWTHORNE** - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operatory. The practice has lighted signage and signage on the lighted marque at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operatory. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed approximately \$495K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.** 

LA PUENTE – (REAL ESTATE) With over 12 years of goodwill, the practice & REAL ESTATE is priced right for you. However, the real diamond in the ruff here is the GREAT FREE-STANDING BUILDING FOR SALE, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. Property ID #5425.

MALIBU - Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a 'e' k, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees a power matched patients a day. There are 7 days of hygiene with a hygienist working Wednesdays, another working Mondays and Tuesdays and one working working and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. Grossed \$1.4M for 2022. Buyer's Net of \$795K. Please contact your CPS Broker for more details. Property ID #5436.

MONROVIA W/ REAL ESTATE! - Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. Grossed \$378K for 2022 & projecting \$410K for 2023. Property ID #5433.

**POMONA** - Well-established practice with 18+ of goodwill. The approximately 2,192 sq. ft. suite is located in a three-story business building. Is equipped with 8 operatories and Dentrix software. The current seller has another practice in Newport Beach that they would like to put their focus more on. The office has 7 days of hygiene and an ortho that comes in every other Wednesday. The seller works 2 days a week and the 2 partners work 3 days a week. The building is in a corner location with great street visibility and an ample parking lot. Near residential areas. **Grossed approximately \$1.9M for 2023. Buyer's Net of \$474K.** Please contact your CPS Broker for more details. **Property ID #5432.** 

**SUN VALLEY** - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 4+ years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 26-30 new perient a north. The office has 3 specialists that come in. An Endo comes in once every other month, an Ortho comes in 2 times a month, and an Oral Surgeo on the every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the real estate! The total facility at a local for its private by a fence. The equipment is fairly new and some of the older chairs have been refurbished and reupholstered. Is equipped with 3 Gendex and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1.1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.** 

#### ORANGE COUNTY LISTINGS

**ANAHEIM** – Well-established practice with 25+ years of goodwill. The practice is located in a one-story shopping center. The 750 sq. ft. suite is located in a one-story shopping center and is equipped with 2 operatories. The Doctors office is plumbed but not equipped. The seller sees about 10 patients a day and 20 new patients a month. The income source is 25% Cash, 45% Insurances, and 30% Medical. Has great rent for the area. The practice faces Ball Rd and has heavy traffic flow throughout the day with common fast food chains and Northgate Super Market. Near residential areas and only a 5-minute drive to Disneyland! **Practice grossed approximately \$295K for 2023 & Buyer's Net of \$151K.** For more details, please contact your CPS Broker. **Property ID #5481.** 

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# PRACTICE SALES, INC.

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**ANAHEIM** – Well-established practice with 40+ years of goodwill. The practice is located on the main street in Anaheim off Brookhurst. It's a 1,116 sq. ft suite equipped with 4 operatories and 1 plumbed not equipped. The retiring doctor sees about 10-14 patients a day and 5 new patients a month! The income source is 30% Cash & 70% Insurance. 100% patient referral. Great rent for the location. Ample parking lot with lots of traffic flow. Near residential areas and conveniently close to the 5 & 91 freeway. **Practice grossed approximately \$794K for 2023. Buyer's Net of \$421K.** Please contact your CPS Broker for more details. **Property ID # 5480.** 

**ANAHEIM** – Our practice has over 35 years of goodwill to offer! The Seller who started the practice has been the only owner, and the Seller is ready to retire. The Seller owns the building and provides a competitive lease, so you don't have to worry about working with some far-away corporate entity. The free-standing building allows you to be the only tenant and not compete for the ample parking spaces. The Seller is 100% reliant on patient referrals and does no marketing, allowing for expedient growth by marketing to the surrounding communities. As you can see from the breakdown of procedures, we are sending out the most complex procedures and specialties while placing only a few crowns; implants are being restored and not being placed as well. The Seller has an Iva Digital Sensor and a Dement Soft Tissue Laser but does not use them. So, if you have the right skill set, you can immediately increase income in the practice. **Practiced grossed approximately \$290K for 2023.** Please contact your CPS Broker for more details. **Property ID #5466.** 

**ANAHEIM** – Well-established practice with 23+ years of goodwill. The 1,100 sq. ft. suite is located in a one-story shopping center and the seller has exclusivity that no other dentist is permitted in the shopping center! Is equipped with 4 spacious operatories. The seller sees patients once a week and sees about 5-8 patients a day and 6-10 new patients a month. The practice is on a main street with lots of street visibility and a high traffic flow. Not a lot of advertising is done but patient referrals and insurance directories. Shopping center has an ample parking lot. **Grossed approximately \$144K for 2023.** Please contact your CPS Broker for more details. **Property ID#5469.** 

**BREA – NEW REDUCE PRICE!** This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$334K for 2023. Property ID #5356.** 

**BUENA PARK** – Well-established practice with 39+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and equipped with 4 operatories. The seller sees patients 1 day a week and sees about 5-8 patients a day and approximately 6-10 new patients a month. The practice is in a corner location with great street visibility and an ample parking lot. Advertising for the office is mainly patients referrals and from the insurance directory. **Grossed approximately \$175K for 2023.** Please contact your CPS Broker for more details. **Property ID #5470.** 

**HUNTINGTON BEACH** *NEW REDUCE PRICE!* – The well-established practice is located in a two-story building on the first floor. The 2,340 sq. ft. suite is equipped with 7 operatories and 1 plumbed/ not equipped. The seller has another location in San Clemente that they would like to put their focus more on. The practice is averaging \$80K a month on 10 working days. The doctor works 2 days a week and 2 Mondays a month and approximately sees 20-25 patients a day and 13-15 new patients a month. With 1 hygienist, the office has 2 days of hygiene and sees about 6-8 patients a day. With the office being on Beach Blvd and it having a lot of traffic flow passing by every day the practice has great visibility and signage! About 3 miles away from the beach! **Grossed approximately** \$893K for 2023. Please contact your CPS Broker for more details. **Property ID** #5459.

**IRVINE** – Well-established practice with 45+ years of goodwill. The 1,538 sq. ft. suite is located in a three-story medical center building equipped with 4 operatories w/ beautiful views. As you can see by the services being performed on page one of the prospectus, we are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, all extractions, almost all orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skill set could immediately capture this income currently being referred out. The retiring seller works 4 days a week and sees approximately 6-8 patients a day and 15 new patients a month. There are 2 hygienists with 3 days of hygiene with 6-8 patients seen a day. Income source is 75% Cash, 22% PPO & 3% Capitation. The practice is in a great location and only minutes away from the 405 & 5 freeway! **Practice grossed approximately \$540K for 2023.** Contact your CPS Broker for more details. **Property ID #5484.** 

**IRVINE** – Well-established practice with 17+ years of goodwill. The practice is located in a three-story medical building and is an 864 sq. ft. suite with 2 operatories. The seller sees approximately 6 patients a day and 30-37 new patients a month. The income source is 20% Cash and 80% Insurance. The plaza gets lots of traffic flow with the many surrounding restaurants. Has an ample parking lot with great signage. In a great location in Irvine. Only a 19-minute drive to the John Wayne Airport & 10 minutes to the Tustin Ranch Golf Club! 100% Patient referral base advertising. **Practice grossed approximately \$222K for 2023.** Please contact your CPS Broker for more details. **Property ID #5482.** 

**LAGUNA HILLS** – *LEASEHOLD* – The beautiful and spacious practice is located on the second floor of a two-story building and has always been a dental office for the past 30+ years. This office would be great for a doctor who is interested in starting a multi-specialty practice. The 1,800 sq. ft. suite is equipped with 6 operatories and a brand new CT Scanner. In a great location with surrounding residential areas and great signage. Along with Leisure World, the senior center that has 200,000+ residents, and can be a good source for elderly patients. The seller outgrew the location and wants to focus on their Periodontal office in Mission Viejo as a Periodontist. **Property ID #5473.** 

LAKE FOREST <u>LEASEHOLD & IMPROVEMENTS</u> – This location has been a dental practice and at this location for over 21+ years. The Seller has been at this location for six years and has outgrown this location and done so well that he has bought a building. For a timely transaction, the Seller will gift ~500 charts! The 1,200 sq ft. suite is located on the first floor in a two-story professional building with three fully equipped operatories. The Doctor's office is very large and could easily accommodate an additional chair(s). Worthy of note is that the well-serviced Pano has a promotional option to upgrade to a Cone Beam for best-in-class 3-D Imaging. Also, note a competitive, rare modified gross lease that includes water, electricity, and common area maintenance charges. Conveniently close to 5 Freeway and has ample parking. The current doctor just purchased a building to accommodate the growing practice. **Property ID #5426.** 

MISSION VIEJO – Well-established practice with 18+ years of goodwill. The 1,111 st ft. suite is located in a one-story shopping center with 4 equipped operatories. The retiring doctor works 3 days a week and sees an average content of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. An one part of 5-10 paints a day and 15-25 new patients a month of 5-10 paints a day and 15-25 new patients a month of 5-10 paints a day and 15-25 new patients a month of 5-10 paints a day and 15-25 new patients a month of 5-10 paints a day and 15-25 new patients a month of 5-10 paints a day and 15-25 new patients a day and 15-25 new patients

RANCHO SANTA MARGARITA – Well-established practice with 18+ years of goodwill. The 1,570 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 18-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential homes and shopping plazas. Grossed approximately \$684K for 2023. Buyer's Net of \$292K. Please contact your CPS Broker for more details. Property ID #5451.

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# **CALIFORNIA**

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SAN CLEMENTE – Well-established Ortho practice with 15+ years of goodwill. The seller works 2 days a week and sees an average of 25-30 patients a day and about two starts a month. Approximately 58 Phase 1 patients and 88 Phase 2 patients. 90% straight-wire 10% Invisalign office. 1,977 sq. ft. suite is located in a two-story eight-tenant medical building that is equipped with one operatory and 4 chairs in an open bay, with 1 plumbed space! The income source is 70% Cash and 30% Ins. Computerized with Ortho2 Viewpoint software. Patient referrals, Magazines, Google/Yelp & GP referrals. Practice grossed \$ 385K for 2022. Please contact your CPS Broker for more details. Property ID #5464.

TUSTIN – Well-established practice with many years of goodwill. The 1,230 sq. ft. suit is located on the first floor of a two-story building and is equipped with 4 operatories. The office has 3 associates working in the practice and the retiring dot on some in as needed. The associates approximately see 15-20 patients a day about 50 new patients a month. There is very minimal advertising of the practice and is mainly advertised by patients do by patients an ample parking lot, it's near residential areas, and a shopping certain by by. Seller is the landlord. Practice grossed \$715K for 2022 & Buyer's Net of \$409K. Please contact your CPS Broker for more details. Property IE 1,3468.

WESTMINSTER – Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. Income source is 20% Cash & 80% Insurance. No capitation no medical. The types of advertising the office has include patient referrals, Insurance, and websites like Google or Yelp. Great location with an ample parking lot and great street visibility. Grossed approximately \$415K for 2023. Buyer's Net of \$120K. Please contact your CPS Broker for more details. Property ID #5462.

YORBA LINDA – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. Projecting \$325K for 2023. Please contact your CPS Broker for more details. Property ID \$5439.

#### **RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS**

CORONA W/ REAL ESTATE!! – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been represented by the property of the property

LOMA LINDA – Well-established practice with over 30+ years of goodwill. The retiring doctor currently works 4 days a week with 12 days of hygiene. The doctor sees approximately 15 patients a day with an average of 15-16 new patients a month. The hygienist sees an average of 24 patients a day. The 2,800 sq. ft. practice is located in a one-story medical building and is equipped with 7 operatories and is computerized with Eaglesoft. The practice does minimal advertising and is 100% patient referral. The practice grossed approximately \$1.1M for 2023 & Buyer's Net of \$231K. Please contact your CPS Broker for more details. Property ID #5406.

MORENO VALLEY - Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. Grossed approximately \$456K for 2023. Please contact your CPS Broker for more details. Property ID #5430.

PALM DESERT W/ REAL ESTATE! - What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. REAL ESTATE IS INCLUDED! Grossed approximately \$1.6M for 2023. Buyer's Net of \$581K. Property ID #5435.

#### **SAN DIEGO COUNTY LISTINGS**

CHULA VISTA – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting ~\$600,000 for this year and growing. For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. Grossed \$583K for 2023. Please contact your CPS Broker for more details. Property ID#5441.

**FALLBROOK - REDUCE PRICE!!!** The retiring doctor started the well-established GROWING practice from scratch with 21+ years of goodwill to offer now. Several offices in a professional building have recently closed in the area, and they get as many as 5-6 NEW PATIENTS A DAY! The doctor currently works 4 days a week, with 1 hygienist working 3 days a week. The doctor sees an average of 6-4 patients daily, though additional new doctors days or patients per day are needed due to INCREASING NEW PATIENTS. The hygienist sees an average of 8 patients a day. The practice is mainly insurance (70%) and some cash (30%). To date, the Seller does NO MARKETING and is totally reliant on patient referrals. **Grossed approximately \$394K for 2023.** Please contact your CPS Broker for more information. **Property ID #5404.** 

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OCEANSIDE - Well-established GP with 5+ years of goodwill. The 1,600 sq. ft. suite is located in a one-story shopping center. Equipped with 4 operatories and 1 plumbed not equipped operatory. Both partners work 3 days a week and see an average of 13 patients a day and 50-60 new patients a month combined. The income source is 25% Cash, 10% PPO & 65% MediCal. Computerized with Eaglesoft software. The types of advertising the practice sees are Google/Yelp, Patient Referrals, and walk-ins. The practice is in a great location with great signage, and ample parking & next to a Starbucks. Grossed approximately \$758K for 2023. Buyer's Net of \$389K. Please contact your CPS Broker for more details. Property ID #5474.

SAN DIEGO - Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. Grossed approximately \$358K for 2023. Please contact your CPS Broker for more details. Property ID #5442.

#### **KERN COUNTY LISTINGS**

BAKERSFIELD w/ REAL ESTATE! - It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital, voted best in Kern County, and amongst too many other well-respected professionals to mention supporting the entire Kern County. Worthy of note, all these medical professionals are not even being marketed to currently. In front of our office, there is ample parking an0d a pharmacy. Is equipped with 6 operatories & Eagle Soft software. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skillset could immediately capture this income currently being referred out. Grossed approximately \$415K for 2023. For more details contact your CPS Broker. Property ID #5443.

TEHACHAPI - With over 16 years of goodwill to offer, this shopping center location also has an excellent lease. This absolutely beautiful office is move-in ready and completely remodeled, including the ADA-compliant restroom. Operatories are spacious and offer dual monitors and front and rear deliveries. Your new practice is surrounded by restaurants and retail outlets in the city's hub, nestled up against a beautiful mountain skyline. The city of Tehachapi is growing, offering several grant programs, including the reimbursement by the city's economic development support fund, a value of up to 50% of eligible sign costs, up to a maximum of \$3,000 (City's share), and a minimum of \$500 (City's share). With all the endodontics, orthodontics, and implants currently being referred out, if you have the right skillset, you can immediately bring those procedures in-house and capture additional income. Practiced gross approximately \$682K for 2023. Please contact your CPS Broker for more details. Property ID #5460.

#### FRESNO COUNTY LISTINGS

FRESNO – Well-established practice with 22+ years of goodwill. The 1,500 sq. ft. suite is located in a single-story shopping center equipped with 4 operatories. The seller works 4 days a week and sees approximately 10-12 patients a day and 15-16 new patients a month. Spanish-speaking staff. Switched to digital imagery and paperless office in 2013. The income source is 10% Cash, 20% Insurance, 20% HMO, and 50% Medical. Reasonable rent for the area. The practice is only a 7-minute drive from Cal State University, Fresno, and less than 15 minutes from Fresno International Airport! In a great location with surrounding residential areas. Practice grossed approximately \$386K for 2023. Please contact your CPS Broker for more details. Property ID #5471.

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#### PRACTICE SALES • PARTNERSHIPS

#### **SOUTHERN CALIFORNIA**

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3509/

**BAKERSFIELD -** Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 -Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3569/

**HUNTINGTON BEACH -** Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3642/

NORTH LOS ANGELES COUNTY - This is the one!! Beautiful, newly built, and spacious 7 op PPO/FFS practice. 30 years of goodwill. 2,600 sq. ft. Located on the ground floor of a professional building with a private entrance. Modern GP office paperless, Dentrix software, iTero, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. The practice has a loyal patient base and 2023 GR of approximately \$2.53M on 9 doctor days and 10 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3799 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3799/

LOS ANGELES - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR \$937K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376-Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3376/

MANHATTAN BEACH - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3694/

**ORANGE COUNTY -** Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3670/

**TEMECULA - NEW LISTING -** 6 Op practice for sale! Gross collections of \$1.2 million. Part-time associate that has been there for 7 years. Open Dental Software, pano, digital x-ray. 1,998 square feet practice with 2 full time hygienists. 49% Medi-Cal, 35% PPO, 16% cash. Step into a high functioning well run practice! #CA3841 -Kaira Stewart -949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3841/

WEST HOLLYWOOD - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygical lander week. Approx. 1,850 sq. ft. sp. Contact well-maintained office with over 35 years goodwill. The practice utilizes Dentrix, digital x-rays, iTero, and I/O cameras. #CA3604-Ben Sapir - 310-596-0961

#### **SAN DIEGO**

**CHULA VISTA -** Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195-Christy Conway - 619-889-6492 http://dentalpracticetransitions.henryschein.com/listing/CA3195

**CHULA VISTA -** Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3767/

#### **DOWNTOWN SAN DIEGO - NEW LISTING**

- Leasehold in the prime downtown San Diego! 1,850 sq. ft., state-of-the-art brand-new equipment with 4 spacious Ops and a 5th already plumbed for expansion. This turnkey opportunity includes full operatory setups, vacuum, compressor, sterilizer, computers, sensor, x-rays, and Dentrix software, making it a plug-and-play practice. Panoramic views of downtown San Diego, placing your practice at the heart of the bustling business district. Conveniently accessible from the 5 freeway, this location ensures ease of commute for both you and your patients from various San Diego neighborhoods. #CA3818 - Christy Conway -619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3818/

LA MESA - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3471/

LA MESA - NEW LISTING - Established general dental practice for sale in the stable and affluent community of La Mesa. Featuring 4 Ops in 1,200 sq. ft. of space in a highly visible professional building situated on a freeway access road. 18 years of Goodwill. Practice grossing \$568k in 2023. Equipped with Dentrix, Dexis, PAN, laser, and paperless charts, it offers a blend of 67% FFS and 33% PPO. Look no further, this practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3860 - Christy Conway -619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3860/

**HILLCREST -** Rare opportunity to acquire a well-established book of business through a Chart Sale! Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix includes 69% cash and 31% PPO (na D) Ita Premier). With 550 patients see Circ (h) Italy year and 850 in the last two, this practice offers a solid patient base. Doctor is ready to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492

NORTH COUNTY SAN DIEGO - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2000 and exceptional cash flow. Loca ad in 14 the standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492

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#### **VALUATIONS/APPRAISALS**

**SAN DIEGO - NEW LISTING -** GP practice ready for immediate sale! This medical condo is 1,342 sq. ft. with floor-to-ceiling windows offering ample natural light in each of its 4 operatories. Collections of \$415k in 2023 with a 25% FFS and 75% PPO mix. This practice has a solid active patient base of 1,090 patients seen in the last 18 months and sees an average of 15 new patients per month. Great practice with the opportunity to own your own real estate in the future. #CA3884 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3884/

**SAN DIEGO -** Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway -619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3737/

RANCHO BERNARDO - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with brand new technology, four (4) operatories, 27 years goodwill, 20 new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3721/

#### **CENTRAL CALIFORNIA**

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2795/

**PORTERVILLE -** Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3618/

**SANTA MARIA** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3581/

#### **NORTHERN CALIFORNIA**

**ASSOCIATESHIPS** 

**BERKELEY -** A unique opportunity to own your own practice & share lease and facility expenses! 30 years of Goodwill 4 day work week & Doctor refers all Specialty. Great Location with 3 Ops. Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3800/

**CA FOOTHILLS & GREATER SONORA AREA -** \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3571/

**CUPERTINO -** GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft Logsed space. 2022 GR \$374K. Great stransfer to the office awaiting expansion and Grade Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048

**DUBLIN -** GP Practice for Sale in desirable Dublin! Gross Revenue was \$903k with most specialty referred. Office is 1350 sq. ft. with 4 Ops. Office runs on Dentrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec! #CA3805 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3805/

FOLSOM/EL DORADO HILLS AREA - NEW LISTING - \$786K 2023 Collections GP with incredible Real Estate in high-traffic highly-desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3888/

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA1715/

**GREATER LAKE TAHOE & TRUCKEE AREA** \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3629/

GREATER SACRAMENTO METRO AREA
- \$1.35M+ 2022 Production Prosthodontic
Specialty Practice in highly desirable Sacramento
Metro community, 4 Ops, Dentrix, Digital Pano,
"Trios" scanner. #CA3723 - Jay Harter 916812-0500 https://dentalpracticetransitions.
henryschein.com/listing/ca3723/

**GREATER SACRAMENTO METRO AREA**High-end Pedo Specialty in highly-desirable area, 7
Ops, Dentrix, Digital Pano & Sensors, \$766K 2022
Collections. #CA3505- Jay Harter 916-812-0500
https://dentalpracticetransitions.henryschein.com/listing/ca3505/

**GREATER SACRAMENTO METRO AREA** - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3450/

GREATER AUBURN & NORTHERN CA FOOTHILLS AREA - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca2809/

GREATER VACAVILLE AREA - Must sell GP opportunity. Great, centrally-located, and high traffic location for a well-established GP Practice with 30 years of Goodwill. 5 Op practice in 1,700 sq. ft. office with recent office space re-model. 2021 (open 10 months) GR \$449K on a 32 hour week. #CA3328- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3328/

MARIN COUNTY - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including 1-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 https://dentalpracticetransitions. henryschein.com/listing/ca3653/

MONTEREY - NEW LISTING - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. Practice is 1670 sq. ft of leased space in a professional building with 5 operatories & was remodeled in 2020! Office is paperless & digital including CBCT, I/O Camera! Seize this opportunity as all specialty is referred. Patient base consists of patients that value high quality dental care with customized & comprehensive treatment. #CA3810 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3810/

NAPA COUNTY - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small town private practice ownership feel. Seller offering smooth transition. #CA3541-Gina Miller-707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3541/

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NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3481/

OAKLAND - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft.#CA3398- Nicole Lena - 925-989-8118 http://dentalpracticetransitions.henryschein.com/listing/CA3398/

**OAKLAND - NEW LISTING -** GP Practice in Pill Hill with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3836/

**PLACERVILLE/CAMERON** PARK/RESCUE AREA - NEW LISTING - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710-Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3710/

**RED BLUFF/CORNING/ORLAND AREA -** 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3161/

**ROCKLIN / ROSEVILLE / AUBURN AREA - NEW LISTING -** Amazing Opportunity to Acquire a \$1M+ GP Practice in One of the Most Desirable Areas of Sacramento Metropolitan... Rarely Available - Low Price! #CA3765- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3765/

SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3555/

**SACRAMENTO DOWNTOWN/MIDTOWN AREA - NEW LISTING -** Low (60%) Overhead GP did \$754K Collections in 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3881/

SACRAMENTO METRO/CARMICHAEL/CITRUS HTS./ORANGEVALE AREA - NEW LISTING - \$304K 2023 Collections GP Practice in high-traffic location, 3 Ops with newer dental equipment & room to expand in beautiful real estate (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3852/

SACRAMENTO HIGHWAY 50 CORRIDO RANCHO CORDOVA/FOLSOM/RESCUE AREA - \$742K 2022 Collections GP Practice in high-traffic Freeway exit location, 4 Ops, Practice Works, Seller to assist in transition. #CA3771- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3771/

**SALINAS** - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3543/

**SAN FRANCISCO** - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operatory, 2000 sq ft Practice is not just beautiful but has all the technology-Adec 511 equipment, Dentrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3712/

**SAN JOSE -** General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3644/

**SAN JOSE - NEW LISTING -** Great location near Oakridge Mall with easy access to Highway 85 and a block from Blossom Hill Rd. Close to retail stores, restaurants, and residential neighborhoods. Practice has 26 years of goodwill, 4-day work week, with most specialty work referred out. Building has ample patient parking. Suite features a 1,200 sq. ft. space, four (4) fully equipped Ops (with one (1) plumbed to expand, a spacious, light, and bright office. Seller is retiring and will support a smooth transition. #CA3829 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3829/

**SAN JOSE** - Great Opportunity! General Dental Practice & Real Estate for Sale in San Jose! GR is \$610K for a 3 day work week! Specialty is referred. Office is located in the Lexann Professional Center is situated in the highly sought-after Evergreen neighborhood. #CA3804 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3804/

**SAN JOSE -** Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3671/

**SAN RAMON -** General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller -707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3516/

sonoma county - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3726/

SONOMA COUNTY - NEW LISTING - Established GP, 1.2 million GR, 5 days' hygiene, 4-day work week. A buyer's dream marketing location, a modern stand-alone building is off a major interstate highway and one of the busiest intersections in Sonoma County! A rare opportunity to purchase and own both the Practice and Real Estate. Roomy approx. 2,500 sq. ft. 360 panoramic window views, 6 Ops, 6 plumbed, 4 equipped in use. Fully digital 3D scanner and Panoramic Digital x-rays, using Eaglesoft practice management software, serving an estimated 2000 patients. The seller is retiring and offering a smooth transition. #CA3783 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3783/

**SOLANO COUNTY AREA -** 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3586/

**SONOMA COUNTY -** General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3542/

**SOUTH SAN FRANCISCO** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3576/

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**VACAVILLE -** Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3697/

#### **OUTSIDE OF CALIFORNIA**

**HONOLULU -** Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3680/

**CENTRAL OREGON COAST** - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3739/

**EVERETT** - High Tech GP practice in highly desirable area with great street visibility. 5 ops, Primescan, Cerec, Berton B Sirona Sensors. 4 days, \$1M collection riced for a Great Value. #WA3728 - Jessica Burbon - 503-332-6462

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- Esteemed Oral Surgery Practice nestled in a popular Seattle suburb with 27 years of goodwill. DSN/OMS software, new server, ICAT, digital x rays, Nomad. 2200 sf practice with 3 ops + 1 exam room. 4 days a week. 674 new patients in 2022 with precise referral tracking system. Practice is priced for a exceptional value! #WA3802 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3802/

**GREATER SEATTLE -** Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/WA3625/

**GREATER SALEM-WILAMETTE VALLEY AREA**- **NEW LISTING** - Salem/Willamette Valley Area- turn key, meticulously maintained, newly renovated, bread & butter practice. 5 ops, ADEC, pano, digital sensors, Curve PMS. Collected \$864,983 on TTM (Nov 2023). Excellent value, bring your buyers! #OR3801 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions. henryschein.com/listing/OR3801/

**EUGENE, OR -** Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases refered out. 2021 collections-\$1,036,837. #OR3355-Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3355/

**FEDERAL WAY -** Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3484/

**OLYMPIA, WA -** GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3438/

**PUGET SOUND, WA -** Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3191/

**SPOKANE, WA -** 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3510/

**TRI-CITIES - NEW LISTING -** Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3724/

**WESTSIDE PORTLAND - NEW LISTING -** High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462https://dentalpracticetransitions. henryschein.com/listing/or3757/

WHITE SALMON, WA - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale-stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3360/

**WILLAMETTE VALLEY -** Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664-Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3664/

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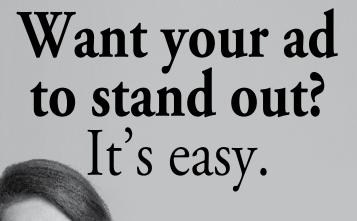
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6 ops. and 1 plumbed not eq. op. in a 3,280 sq. ft. suite located in a single-story building in the heart of town. 42 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$729,563 in 2023.

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6 eq. ops. in a 2,300 sq. ft. suite located in a community established professional complex. 6 Years of Goodwill. Attracting 29+ new patients per month. PPO/CASH/DENTICAL. Long Term Staff in Place. Collected \$684,272 in 2023. Net Income \$277,000!

#### IRVINE

3 eq. ops. in a beautifully designed 1,591 sq. ft. suite located in a professional building. Rent is \$5,216/ month. Excellent 5 star online reviews. PPO/Fee for Service, Collected \$359,264 in 2023 on a 3 day work week.

#### LA CRESCENTA

5 eq. ops. & 1 plumbed consultation room in a 1,916 sq. ft. suite located on the bottom floor of a two-story professional building. Monument sign and 41 years of Goodwill. Practice shows pride of ownership. Excellent online reviews. Retiring Seller currently works 4 days a week. Hygienists work 4 days a week. Fee for Service. Long-term staff in place. Collected \$839,306 in 2023.

#### LA JOLLA

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#### LAGUNA HILLS

8 eq. ops. & 1 plumbed not eq. op. in a 2,836 sq. ft. suite located in a class A medical building. 50 Years of Goodwill. Retiring Seller currently working 5 days a week, Associate working 5 days a week, and Two Hygienists working 5 days a week. Long-term staff. PPO/HMO/FEE for Service. Highly organized practice that has consistently collected \$1.2 Million for the past 3 years.

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7 eq. ops. in a 2,000 sq. ft. suite located in a frequented, single story, strip center. Corner suite with excellent visibility and signage. Attracting 15+ new patients per month. 32 Years of Community Goodwill. Low Overhead. PPO/Fee for Service. Seller currently works 4 days a week. Collected \$455,785 in 2023.

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4 eq. ops. in a 1,008 sq. ft. efficiently designed suite. Busy retail, strip center that was remodeled last year. Excellent visibility on the corner of two highly traveled streets. 32 Years of Goodwill. Retiring seller with Associates that will stay on after the sale. Long-term staff. Rent is \$5,050 a month. 95% PPO and 5% Dentical. Collected \$577.669 in 2023.

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#### WALNUT

4 eq. ops. & 1 plumbed not eq. room in a spacious 1,500 sq. ft. suite with high ceilings. Established as a dental practice for 15 years. Successful seller outgrew the space. Rent is \$4,360/month. A must see to appreciate! Leasehold Improvements & Equipment Only.

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#### Paul Yuan

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I was very impressed with the contact list they maintained of thousands of dentists. I had some doubt that they might not have enough Pediatric dentists on their list to obtain ideal offers. I was mistaken. They organized an open house at my office and while I met with potential buyers, they sat down with them and assisted them with the logistics of purchasing a practice. My office had a

steady stream of dentists and I received three full price offers that day.

Paul and Ellen kept the sale on track throughout the process making sure our deadlines were met and all requirements of the sale were completed in a timely manner. Each step of the process was explained in great detail and their experience was such a benefit. As with all financial transactions, complications can arise and they were always handled flawlessly.

I am so pleased to have worked with Greg, Paul and Ellen and would recommend them to any dentist looking to sale a practice. Thank you and keep up the great work that you do!

Sincerely, Brian J. Saunders, DDS

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SANTA MARIA GP FOR SALE - 4 Ops, 40+ Yrs. Goodwill, 1,300 Sq. Ft., Paperless, Dentrix PMS, Digital, Great Location! GR \$582K. HSDPT - Ben Sapir 310-596-0961 #CA3581 https:// dentalpracticetransitions.henryschein.com/listing/ca3581/

"Just a note to say how happy I am with an ad I placed in the morning of April 10th that was answered in the afternoon of the same day. I am stunned that what I wanted to sell was sold only a few hours later. Very surprised and very happy with The Dental Trader!" Dr. Reed - Place your ad at https:// www.thedentaltrader.com/place-a-reader-ad/ today!

The air compressor 120v Copeland head uses oil. Runs ok but hard to start if under 48 degrees outside, 661 803-6790

Implants Sale over 500 total, 170 Dentis brand all sizes over 300 EBI brand some expired. Implant parts healing abutments and a DIO kit included \$15k OBO text 949-293-8024

Practice Sale Hi technology state-of-the-art multispecialty group practice located in prime West Hollywood medical building. Great lease with multiple renewal options. Oversized operatories with panoramic views. Broad patient pool with general, cosmetic, implant, periodontic, endodontic and Invisalign services provided. Grossing 700K on 4-day week. Owner retiring. drjay@jayschulmandds.com

BROOKHURST DENTAL IN GARDEN GROVE IS LOOKING FOR RDH/ ASISTANTS/ DENTIST PARTIME OR FULL TIME PLEASE SEND TEXT TO STACY 7148009482

CBCT/pano/ceph - Carestream 9000c for sale. It is is great working condition. Send an offer! 858 342 1217

FOR SALE: Poway 4-op Ortho Practice \$455,000 - Wellrespected award-winning office, 30 years goodwill, outstanding efficiency, strategically located! info@integritypracticesales. com (855) 337-4337

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3161- RIVERSIDE Estb 30 yrs Lady DDS gross \$240k working 2 days, did \$400k+ working 4 days 3 ops. Dentical, Rent 1350 would work back to do Ortho FP 250k. Call Tom Fitterer 714-345-9659

Associate Dentist Wanted in Van Nuys. Great staff and potential to make high salary. Fridays 8-2pm. email: info@ vannuysdds.com

For sale in Canoga Park, busy st., sign exposure. Leasehold imp., equip, charts. Financing avail. 4 ops, 30 yrs goodwill. Text (818)359-4198



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**SOUTH VENTURA COUNTY - Biologic and holistic** practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

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#### - INLAND EMPIRE -

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**CENTRAL LOCATION** - \$520k Revenues, 5 Ops + 1,650 Active patients

**DOWNTOWN ESCONDIDO -** Turn-Key Practice for Sale. Recently built and equipped. 4 Ops

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**EL SEGUNDO/MANHATTAN BEACH - Great location,** beautifully built. High-end equipment. Rev \$765K

**INGLEWOOD** - Building Ownership Opportunity. Highly visible with plenty of growth potential. 5 Ops Rev \$379K

LANCASTER - Great family practice away from the "big city" feel. Rev \$334K

MANHATTAN BEACH - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

WHITTIER - Established general practice for sale. Great staff and patient loyalty. Rev \$494K

#### - ORANGE COUNTY -

**HUNTINGTON BEACH** - 6 Cracke eral Practice for Sale Ready for Move-In and Stanks

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**Jason Owens** 310.429.8978 jowens@DDSmatch.com Cal DRE #02037346

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# Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?

- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

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Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can Purchase the REAL ESTATE.

#### North San Fernando Valley - New New New

Great San Fernando Valley office, tons of space 7 ops, room for more. Lots of parking, reffering out alot that can be retained in this wonderful office ready for the right Buyer, Call for more info.

<u>Canoga Park:</u> NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

<u>Costa Mesa:</u> Beautiful office 4 Treatment rooms in a retail center with Eaglesoft, digital and CADCAM. Seller is relocating

<u>Rialto:</u> NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Santa Clarita: 6 Ops 2 days of hygiene office fully equipped. Call for info

Calabasas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

<u>Valley Village:</u> Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

West Hollywood: 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al

Anaheim: With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

<u>Valencia:</u> Well established **Pediatric** practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

**North Valley:** 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center.

Thousand Oaks: Coming soon

New Listings in – Call for sneak peek: El Centro, Palm Desert, Palmdale, Panarama City, Santa Clarita,Tarzana, West Los Angeles, Wetwood, and Whittier.

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

<u>MERCED:</u> Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment in near perfect condition.

**LEMOORE:** Fantastic five (5) operatory dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

**OAKHURST:** Beautiful Mountain Community four (4) operatory dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

<u>Fresno:</u> Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman: Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital in great location.

Kerman: Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

Turlock: 3 ops in great location 5 day a week office great starter practice at a great

<u>Turlock:</u> Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

<u>Visalia:</u> Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

Lemoore: Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

Lemoore: Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental

<u>Visalia:</u> Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

<u>Fresno Adjacent:</u> Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

**North Fresno:** Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

<u>Tulare:</u> Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of

<u>Tulare:</u> Fantastic 4 op office located in Tulare, CA . Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

Fresno: 3 ops room for more in NE Fresno room for expansion.

Visalia: Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

<u>Madera:</u> Well established general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable.

Fresno: Very nice three (3) operatory dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

<u>Fresno:</u> Thoroughly modern eight (8) operatory dental practice located on Blackstone Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located in well travelled retail center. Practice is over the patient. Fully digital.

**Tulare:** Six (6) operatory dental practice located just off the Hwy 99 and Prosperity exit. Well established. Easily add 1 more. High production office. Fully digital. Money maker. Fantastic staff ready to begin working for you.

Escondido with Real Estate: Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

La Mesa: Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

El Centro: Well established office with REAL ESTATE. Call for more info.

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**Dentist needed** in Glendale and Koreatown, bilingual Korean (basic conversation) preferred. Email LAdds323@gmail.com

ASSOCIATE DENTIST WANTED Busy office in LA. Minimum 2 years experience. Part time ok. \$800-\$1000/day plus BONUS. Must be proficient with amalgams. Send resume to Admn75@yahoo.com

Turn-key dental space for sublease or shared space! Located at 1304 15th Street in Santa Monica, CA. Call/email 818.648.0918 or nimadmd@gmail.com

SALE implant dental office at San Gabriel, 12y/o, good for perio or proths with endo referral email: drhung119@gmail.com

Oral Surgeon preferably mobile needed for Dental Office in Torrance to help in complex cases . Tel # 3103438331 Dr Ivan

**"Justin is extremely knowledgeable** about the needs of a dental practice and is very efficient in his work." Wood & Morgan: 1-800-499-1474

Santa Clarita Leasehold & Equipment, ~1200sf, 4Ops, in a Busy Shopping Center, Dr. Moving out of the area, (818) 861-9605, m1430dental@gmail.com

Office space fully equipped, furnished, and ready to go. Excellent location in Pacoima and office has been established for 40 years. Rent is reasonable and many walk in patients. Call or text 8183999925 to inquire.

**Endodontist needed** to help private practice in Fullerton area. One day per month. Email to northocos@gmail.com

**DENTAL ASSOCIATE** needed, Monday & Wednesday in West Corona. Fax resume 951-279-0914

Lease, New fully equiped clinic for lease in San Gabriel, only \$90/day, 2 xray, 3 ops,1000Sqf, free training for billing 626-478-8813

SANTA YNEZ VALLEY (SOLVANG) - FFS GP with 769 active patients. 4 Ops. Rev \$1.01M ddsmatch.com 855-546-0044

**3162- Beaumont/Banning** GP Retirement Estb 30 plus yrs Quality practice Can buy Dental Condo practice Call Tom Fitterer 714-345-9659

**Periodontist wanted** in North OC for 1-2days/month. Private and PPO patients. Email to brea5xteam@gmail.com for details.

Need DA for sterilizing instruments position in San Diego? Text Melek 3045790531

**ENDO in your office:** keep valuable Endo production, GP will bring endo tools to your office, FFS. Text (818) 304-6901

Front desk help needed to greet patients, make appointments, check eligibility for our happy dental office! (626)351-8444

Legal Tip - Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

**Pomona for \$150,000.** 3 ops and 4 equipment. 1,000 square feet. Base rent, (888)8022340 DRE#0208528

**Experienced General** dentist needed for a busy private office. Please call (909)899-8757 for additional informatin

**FOR SALE IN FRESNO** — 22+ yrs of goodwill. Eq w/ 4 ops in a 1-story shopping center. Grossed approx. \$386K for 2023. — Contact California Practice Sales at 714-639-2775.

**Periodontist, needed for** Tarzana, Sinus lift, CT grafts, Osseous, and more. toothopinion@aol.com

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\*WISDOM TEETH, IMPLANTS, IV SEDATION\* Oral surgery in your office. Good references. Español. Experienced & affordable GP will bring everything. Molar9Q@gmail. com

**Newly remodeled** boutique dental office with three operatory rooms available to lease Monday through Friday. Located in the Golden Triangle of Beverly Hills on the corner of Camden and Brighton Way. This office has a marble entrance reception area, remodeled wood floors, and is fully equipped with the latest dental equipment and CT Scan. This space is perfect for a start up practice or an already established dental practice looking to expand. For inquiries contact Lorraine at (310)858-9212.

www.Reliablepracticesales.com. San Luis Obispo, one of a kind private practice, grossed 1.6M in 2023, asking 995K. (805 290-3443 DRE# 01871175

**Vancouver Modified Start-Up** Great location to get your feet wet and grow this long-term practice. Refers out endo, perio, and pedo. 5 ops and pano in 2500 sq ft. Contact megan@omnipg.com, 503.830.5765. (WAD492)

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**Dental Assistant / Front Desk** Needed. FT/PT. No exp is okay. Small office in RSM, Orange County. andrewleedds@yahoo.com

Huntington Beach beautiful 5op office 1700sf with chairs, xray, plumbing, tv. no patients. \$250,000 officesaleoc@gmail

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**Space sharing** opportunity in Upland. Turnkey 4-op (add.2plumbed office with 5 days available. Text J at 951-741-8807

La Habra fully plumbed and built-out Dental Space for Lease in a Retail Center! 1040 SF. 2 Opps, Doctors Office, Breakroom. (949)208-6061 Ashley.Hutchinson@svn.com DRE#02005679

By far the best CPA in the business. Fazel and his team are amazing. Their expertise is unrivaled. If you need a great CPA, look no further! Cal.Dental.Cpa@gmail.com

Antique Dental Cabinet \$1000.All wood, recently sanded/stained. Call 818/281-1982/email for pics. Alenalperez@gmail.com

**VALLEY VILLAGE** 3 ops, 1,000 sq. ft. Retiring Seller. 3 Hygienists. Collected \$664K Greg Beamer 909-542-4891

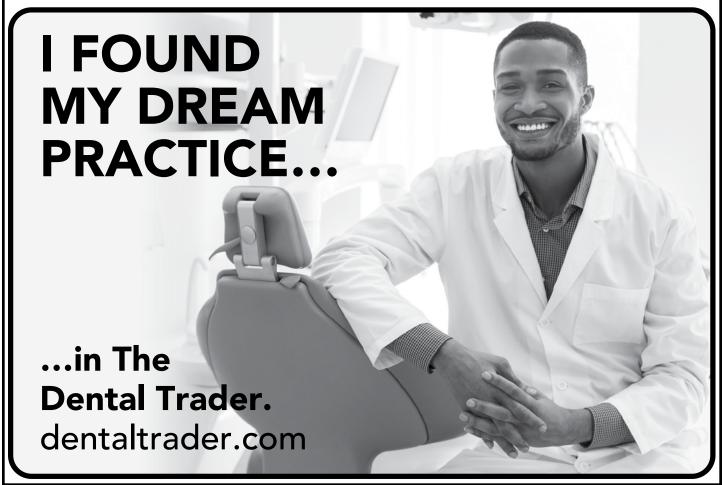
Laguna Hills Dental Space For Lease. 1606 SF & 1838 SF available. Major exterior renovations complete, convenient parking, TI packages available. 949-929-7583 tricia.mccarroll@svn.com DRE#01840569

**TEMECULA GP FOR SALE** - 6 Ops, 11 + Yrs. Goodwill, 1,998 Sq. Ft., Pano, Digital X-ray, Growing Desirable Location! 2023 GR\$1.2M. HSDPT - Kaira Stewart-949-220-6216 #CA3841 https://dentalpracticetransitions.henryschein.com/listing/ca3841/

**Orthodontist OF** GP who does ortho needed for first Wednesday of each month in Moreno Valley. email inhouseortho@gmail. com

**Cerec MCXL** 1450 milled units; Cerec Speedfire, Omnicam, warranty included. \$30,000. collective.smile@gmail.com

**Older dental** units in perfect condition, includes assist & Drs chairs \$1985. Vacuum, compressor + mor (310)502-4619 John





**DENTRIX IMAGERAYI digital sensor** excellent condition. More info and photos available ddsshopper@cox.net

Registered Dental Hygeniest Needed in Los Angeles CA Please email resume to Happysmilesla@gmail.com or text 562)552-2968

GP DENTIST needed FOR OFFICE IN LA. PT or FT Recent grads ok. \$750 base w/ %production DOE. Basic dentistry all OS, Endo referred out. Email aplusdentistryla@gmail.com

Outstanding Dental Practices Available Throughout Southern California Call Broker: Lou Bermudez Mobile 818-519-8564 (see ad on pg 10)

Galabasas: Now With REAL ESTATE 6 Exam rooms with ortho bay close to woodland hills (DRE01993607) (818)522-9123

Microscopes Global G3 surgical microscopes Two wall mounted. Retired Endodontist \$3500 each TEXT 951 318 6525 e mail rlo92373@aol.com

Apex locators (Root ZX) for sale, used. doc@ingersolldds.com

Business Partner wanted. Newly opening children's dentistry in North Hills in Los Angeles County. Pedodontic specialist or G.P. who see children only will be welcomed. Free-standing Dental building in the highly populated, heavy traffic area, with 405 freeway nearby. About 1,800 sq' size with possible four(4) operatives. Very promising area for children's dentistry. Contact Dr. Sam (1-818-891-0745/cell 1-747-204-6808). Email: northhillsdental@aol.com Everything is negotiable.

**3163- San Marcos** — Grossing \$215k PT Seller will work back. 5 Ops. FP \$150k. Call Tom Fitterer714-345-9659

Attention Dottors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

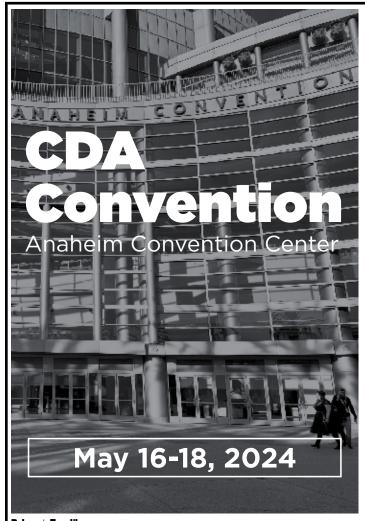
**Receptionist/DA needed** for Long Beach, CA - full-time with experience & good pay. Call Myra 323-456-7377 or email: kidsdental.myra@gmail.com

#1176 Inland Empire: Beautiful spa-like 5 op/2745 sq ft. FFS/PPO Dental Office with expansive windows with views of the mountains. 7 days of Hygiene collecting \$1,016,000.00 in 2023. The seller is retiring and asking \$825,000.00. Contact info@wppps.com

Compressor: Air Tech Air Star 50 + sound cover; Vac pump: Custom Air Dent EZ; 2 Gendex Xray GX770 \$2500 for all; kitikeda@gmail.com

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Starter Practice & Real Estate in Orange. New Listing! Retail center. Building has 2 units. 1st Unit - Dental office with 5 operatories. 2nd unit - Rented to tenants for ~\$5-6k/month. Asking \$3.02 Million. Call - Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

Dental practice for sale in Fresno--dentist is retiring. 2 fully operational OPs and 1 op plumbed but not furnished. Price reduced to \$40,000.00.C&B, endo, Clearcorrect ortho, implants. (559)494-2049.

**DENTAL ASSISTANT** (DA or RDA) needed in Culver City private office. Applicants, please email dentexdentalca@yahoo.com.

Cosmetic GP need w/ implant placement experience. Anaheim Hills. Opportunity to grow/learn. drderik@4mdentalimplants.com

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. — Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

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Dental office for sale in Carson, Ca. 3ops, HMO, PPO \$. Associate ran on 3 days. 300k/yr asking 150kobo. 310-926-3570.

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**Riverside** - Hispanic Shopping Center, 4 ops + CBCT room. 1,200 square feet. State of the art, fully digital office. 2023 Gross Collection of \$577,252. **For Sale - \$520,000** 

<u>Temecula</u> - 3 ops, 1,236 sq ft. High quality pelton crane units room for 4th ops. Very great location. 2022 gross \$209k+ For Sale - \$130,000 - Seller is Highly Motivated to sell the office

Palm Desert - 2022 Gross Collection of \$1 mil+! 8 operatories, 3,196 sq ft. Lots of new equipment! Selling doctors only working 24 hours a week. 3 hygiene days a week. Over 1,000+ active patients. For Sale - \$725,000 OR BEST OFFER!!!

**Pasadena** - 5 ops. 1,100 square feet. Owner works - 2-3 days a week only. With over 1,000 active patients. Gross Collection of \$213,332 in 2022. Located in a Shopping Center. **For Sale - \$170,000** 

<u>Van Nuys</u> - Equipment and Leasehold Sale. 3 ops. 900 sq ft. Base rent of \$1,760 per month. Fully digital office. Digital x-ray and intra oral cameras. For Sale - \$100,000

Los Angeles - 3 ops. 1,200 sq.ft. 500 active patients. Base rent, \$3,600/month, includes CAM & NNN not including water charges. Grossing at \$250k in 2022. Located in a Strip mall. Nearby businesses include HMart, McDonald's, Denny's. For Sale - \$175,000

<u>Pico Rivera</u> - Equipment and Leasehold Sale. 3 OPS + 1 plumbed. 1,200 square feet. Base rent, \$3072.50/month. 408 active patients. Owner conducts hygiene 7 days a week. **For Sale - \$120,000** 

<u>Whittier</u> - Equipment & leasehold only. 3 ops total. 3 plumbed, 3 equipped. 1,017 square feet. Base rent, \$2,674/month, includes \$3,459 CAM, NNN, Water. Located in a Strip Mall. **For Sale - \$110,000** 

**Pomona** - Busy Shopping Center, 3 ops. Low Rent: \$3,300 includes CAM+NNN. Cash & PPO. Open two days a week. **For Sale -** \$150,000

**Bell** - Located in a shopping center, 3 ops total. 3 plumbed, 3 equipped. 900 square feet, Base rent, \$3500/month, includes CAM, Fully digitized office, 720 active patients in the last 18 months, Gross Collection of \$277,394.37 in 2022. **For Sale - \$180,000** 

**Glendale** - Fully Remodel Dental Office. Fully Remodel Dental Office. 4 ops total. 4 plumbed, 4 equipped. 1,700 square feet. Base rent, \$4,120/month, includes CAM, NNN, Water and Electricity. Hygienist conducts hygiene 2 days a week. 1,200 active patients. 2022 Gross Collection of \$261,320.46. **For Sale - \$200,000** 

<u>Irvine</u> - 3 ops total. 3 plumbed, 3 equipped. Seller conducts hygiene everyday! Gross Collection of \$232,540 in 2023. Nearby businesses include Converted residence, Department Store and many other local businesses and restaurants. **For Sale - \$210,000** 

**Poway** - 4 ops total. 4 plumbed, 3 equipped. 1,155 square feet. Base rent, \$1,515/month, includes CAM, Trash, Water, Compressor, Suction and Sewer. The Doctor conducts hygiene 1 day a week. Accepting Cash and PPO only. Gross Collection of \$188,264 in 2022. **For Sale - \$150,000** 

Inland Empire / Los Angeles - 5 ops. 2,400 sq ft. Net of \$500,000+! 4,500 active patients. Base rent, \$5,313.18/month, includes water, trash, outside cleaning and building maintenance. Additional monthly charge for CAM, \$450/month. Projected 2023 Gross Income of \$1,193,661. Located in a professional building. Nearby businesses include IHOP, Bank of the West, & McDonald's - For Sale \$1,000,000 IN ESCROW

**San Jacinto** - 3 ops total. 3 plumbed, 3 equipped.1,226 square feet Base rent, \$1,664/month, includes CAM, NNN, Water. Current lease expires in May 2027. Rent increases 3% yearly. Nearby businesses include San Jacinto Imaging Center, Savas Health, Regal Cinemas, Focus Vision Optometry and many other local businesses and restaurants. THIS IS AN EQUIPMENT AND LEASEHOLD SALE ONLY - For Sale \$110,000

**EastVale** - 5 plumbed, 5 equipped. 1,000 square feet Base rent, \$4,700/month. Additional monthly charges are Electric Utility for \$140/month. Current lease expires in 2032. 2-5 years Renewal terms. THIS IS AN EQUIPMENT AND LEASEHOLD SALE ONLY. Nearby businesses include Chase Bank, Coronaand many other local businesses and restaurants. - For Sale - \$285,000

#### CENTRAL CALIFORNIA

**Selma** - 4 ops, 1,800 square feet. Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location. 2022 Gross of \$433k+, Net of \$158k+. **For Sale - \$150,000** 

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#### **Featured Practice**

A gem in Central California. Long-established (since 1984) high-end private practice in San Luis Obisbo. Strong emphasis on implant dentistry. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. **Practice collected 1.64M in 2023 working 3 days/week**, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/ training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, great place to raise a family and run a successful practice.



#### **Asking \$995,000**

#### Other practices for sale:

**Ventura County location:** Long established private practice. Located in a professional building with excellent street visibility and signage in front of a school and across from a shopping center. Rare gross lease available to suit lender's terms. Gross 850K in 2023; it used to do well above 1M before the COVID. The practice is in great physical condition with cone-beam, IOS, milling machine, 3D printing. 2,400 sq.ft. with 7 ops, one of them made as a surgical suite. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Stable staff employed for many years. The owner is willing to stay for transition. **Asking 750K** 

Santa Paula private practice for sale. Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. Asking 150K



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www.Reliablepracticesales.com; Highly sought private practice, mostly implants, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443 DRE# 01871175

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**Tax Tip:** C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

**Thomas Subijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

SAN JOSE, cheap practice sale, \$80K. 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dr. Dao @(408) 910-4470

**GP** established boutique office for sale in korea town. Low rent, 20+yrs of goodwill. paullee.dds.ms@gmail.com

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4 Dansereau chairs + units near new w/ upgrades. Avail now \$3500 each or \$12k for all 4. Will include 3 overhead LED lights. Located in San Luis Obispo T:9318024893 or forest. ratchford@gmail.com

#1176 Inland Empire: Beautiful spa-like 5 op/2745 sq ft. FFS/PPO Dental Office with expansive windows with views of the mountains. 7 days of Hygiene collecting \$1,016,000.00 in 2023. The seller is retiring and asking \$825,000.00. Contact info@wppps.com

Office Wanted: Buena Park/Cypress area office. Existing, retiring practice or leasehold. Email: cypressdental@yahoo.com



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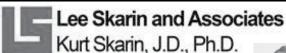
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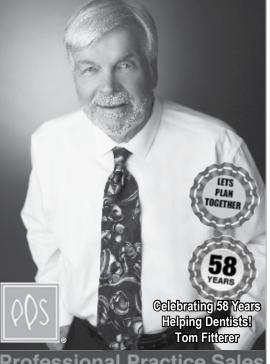
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- 3145 CARSON CITY -Great Shop Plaza near pop restaurants SELLER mov to Riverside. FP \$300k. Gross \$450k part time.
- 3146 RIVERSIDE GR APP 1 MIL between Walmart n Dollar St 3000 sq ft 7 ops plus 4 chair pedo \$100k Ortho; part time Seller says \$1.5 poss 1st yr. PPS HAS GP/ORTHODONTIST TO BUY ORTHO/RIGHTS PAY HOUSE 25% AND IN 3 YEARS, THE 25% WILL PAY FOR ENTIRE PRACTICE. renovated like new, great 25 yr lease.
- 3147 Lawndale, Redondo Beach 4000 sq ft 8 ops \$780k invested 2016 2 entrances DSO candidate FP \$450K. MERGER CANDIDATE.
- 3148 CORONA Estb 35 yrs Union Practice 5 to 6 days of patients FP \$550K PART TIME-NET 350K WORK 5 DAYS GROSS A MILLION
- San Bernardino Million \$ Center. New excited Landlord / Tenant eager to help all Tenants. Senior Seller Estb 27 yrs, 4 ops 3150 1600sq ft having 8150 appro active patients, willdo \$750 this year working 2 days with assoc wking 2 days. when seller works 4 days did \$900 FP \$650 includes like new 3D CBCT130K LIKE NEW AC6K. like new 4 opsand two dual head compressor/vac. also services Ige youth charter school. just moved in kids moms and dads & many new tenants.
- CULVER CITY ESTB 1950 SELLER 1979 GR 2019 853 REFERRED 143 CASES MERGER CANDIDATE. 1,500 sq.ft. 5 Ops. Seller 3151 will work back one day a week for a few months. FP \$450k
- LADERA RANCH PROVEN PRIME LOCATION-- now doing \$105K a month did near a million 22 consecutive yrs with PT Lady working 1 & 2 days a week modern 4 op office nxt to Starbucks, fast food VERY BUSY SUPER MARKET Full Price 165K
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- 3163 IRWINDALE GOLD MINE Estb 17 yrs, 4 Ops 40 to 50 new patients/mo FP\$350
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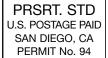
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#### BILL KIMBALL, DDS

DENTIST, CONSULTANT, SPEAKER, BROKER...AND VERY GRATEFUL

When I sold my practice, I remember feeling overwhelmed by the options and unsure about where to turn. Since then, after 37 years in dentistry, consulting with over 1,000 offices, lecturing across the country, and co-founding Integrity Practice Sales, I'm incredibly grateful for the many, many lessons I have learned.

I've reached a point in my career where it's a joy to give back generously with my time and insights. Any practice sale is a big deal - this is your life's work! - and I'd be honored to speak with you as a friend. Whether you're thinking of selling to another doctor, a DSO, an associate or partner - or anything else - I would love to be a resource.

I'm offering a 100% free, 100% confidential conversation about your transition goals. It's my gift to you as someone who has 'seen it all'.

Please email, call me at (805) 748-5770 (leave a message if I don't pick up), or text to schedule a phone conversation.

Sincerely, in your corner,

MY PERSONAL CELL PHONE:

(805) 748-5770

Bill Kinbell OOS