THE Dental

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Since 1984, Wood & Morgan has represented over 8,500 dentists with their business needs.

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Over the years we've helped dentists across the nation secure billions of dollars when selling their practices.



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23 Pediatric Chairside spacer bands and 6 narrow wires, assorted sizes, \$105, ext 213 949 6151

Bakersfeild, Building for sale. 2550 ft. 11 chairs, 3 bath, 498k, by ower 559-296-2012

Mobile Dental Bus, two dental chairs, gasoline engine, Model 2010, Price: 95k\$, (559)296-2012

SanleandroDental Off 4 sale. New Eq 50ps/CTscan. Dig Xrays Retail. 1styear 2023 \$600k collection. Rent \$3500 Cont: 7145886004

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Space maintainer chairside Kit prim Molars with pliers \$325 call 408-829-7304

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Endodontist, experienced, gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

Sacramento: Free dental practice with purchase of free standing 1570 sqft building, gross \$400k ask \$800k, 916-862-5507

FULLY EQUIPPED office/chair /CBCT/scaner daily rent best part of Oakland pillhill 9257940079 californiaimplant@gmail.com

Dryshield reusable mouth pieces 4small & Medium each, with 2 DS1 adapters all for \$300 OBO call 408-829-7304

San Jose Dentist Wanted, PT, for established group practice. Email Resume with photo to: SCCDDS88@gmail.com.

Stainless Steel Grown kits(2) Primary molar crown kit & permanent molar crown kit Unitek 3M \$325 each call 408-829-7304

Midwest Rhino XP Slow speed air motor \$1100, Shorty lever st attachment Midwest both brand new \$400,call 408-829-7304



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Paul Maimone Broker/Owner CA Broker #01172430

FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, we exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. we digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, \underline{w} exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops \underline{w} a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M \underline{w} (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

ARCADIA#3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO. No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

ENCINO TURNKEY–(5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell!

<u>L.A. - KERN COUNTY LINE</u> – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SANTA CLARITA MULTI-SPECIALITY PRACTICE & BLDG. Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4,800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a non digital Pano. Patient base is mixed with \$7K+ /mos. in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot.

SILVERLAKE AREA (L.A.) - (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrix software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. [\$110]

D&M SERVICES

- Practice Sales & Appraisals
- · Expert Witness Court Testimony
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- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

VAN NUYS PRACTICE & BLDG. - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back.

WOODLAND HILLS ORTHO/PEDO — (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum. & newer eqt. Seller refers out all Specialty work and does no advertising.

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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Fresno: Large office with Real estate in upscle area. (818)522-9123

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3M Stainless Steel Crowns Primary/Perm/Bicuspid Contact me for sizes and prices. 213-949-6151.

FRESNO: Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. \$225K (JN-1528) WPS/800-641-4179

4 Dansereau chairs + units near new w/ upgrades. Avail now \$3500 each or \$12k for all 4. Will include 3 overhead LED lights. Located in San Luis Obispo T:9318024893 or forest. ratchford@gmail.com

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PRACTICE FOR SALE IN CULVER CITY. ESTABLISHED IN 1970, 4 OPS, 2023 COLLECTION 1.75M CALL 3108662729

Belmont Clesta and Marus ceiling lights, very good condition. \$750 for both. Rkfujiidds@gmail.com or text (925)487-7943

QAKLAND PILL-HIL GP FOR SALE - 3 Ops, 18 Yrs. Goodwill, Paperless, Digital, Desirable Location! GR \$480K. HSDPT - Nicole Lena 925-989-8118 - #CA3836 https://dentalpracticetransitions.henryschein.com/listing/ca3836/

Part/ Full time Dentist wanted for advanced dental office in Salinas. Please submit resumes to Caldent@gmail.com.

Take their money...sell stuff I don't use with a free ad in The Dental Trader. Stop storing it-turn it into cash. Used handpieces, a car, exercise equipt...anything. Just go to https://www.thedentaltrader.com/place-a-reader-ad/ and write a free ad.

LOS GAIOS GP Practice for Sale, modern floor plan, digital chartless network, CBCT scan, intra-oral scanner. Turnkey condition for Restorative, Implant, Surgery, Ortho and Endo. 36+ Years of Goodwill, FFS and PPO, Dr. plan to retire and available to assist buyer for a smooth transition. Reduced price to sell. Please text me at 669-268-8318.

CONCORD: Equipped with state-of-the-art technology! ~1700sf w/4 Ops \$435K - Real Estate Available (BN-1534) WPS/800-641-4179



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OUT-0F-NETWORK PRACTICE NORTH OF SANTA ROSA 2023 collected \$1.4 Million. Profits of \$450,000. Phenomenal hygiene schedule. Owner able to work back if requested. To learn more, go to www.PPSsellsDDS.com

San Marcos, GDP & Ortho. Beautiful office, great location in busy area. 5 ops, Digital X rays, Pan/Ceph. 4 days/week, 20+ patients/month. Collected \$485k-2023, CASH & PPOS. Dr. moving out of town, great potential, low rent, 1800sqft asking \$385K obo. For sale by owner, finance available. Plase e-mail your inquiries to: mail@orthosmile.biz

FOR SALE: Santa Maria 4-op General Practice \$411,000 — Relaxed schedule w/robust take-home! Spacious office in bustling location! info@integritypracticesales.com (855) 337-4337

Dental-Medical-Veterinary Building for Sale in SalemDental, medical, veterinary building for sale on main street, 2784 SF, 4+ ops. On-site parking. Dental lab currently renting basement. Upstairs could potentially be rented out as office space or ADU. Contact Megan@omni-pg.com, 503.830.5765. (ORR105)

www.Reliablepracticesales.com: High-end private practice, 3 working days/week, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175

PLEASE NOTE: A national IQ test will be held on Tuesday, November 5, 2024.

Elk grove facility for sale,1300sf, 3ops, adec chairs, compressor, vacuum, sterilizer..basic instruments. Good for new dentist to start, best offer. Email to Secreate50@yahoo.com

OVERDENTURE and ALL on 4 surgeries in your office. DO NOT REFFER OUT. Will bring all Instruments and parts. Dr M. 818-281-3303

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Pinole- G.P.Office for Sale with 33+ years of goodwill. Approx. 1990 sq.ft. with 3 and one additional plumbed operatories w/pass through x-rays, sterilization area, seperate lab, 3 private offices, priv. bthrm, and reception. Digital x-rays, Cerec by Sirona same day crown, Galileos 3D Cone Beam and operates on Eaglesoft Software. 2022 colltns 840K Please send CV to: pinoledds@gmail.com

SACRAMENTO / CARMICHAEL / CITRUS HTS. / ORANGEVALE AREA GP FOR SALE - 3 Ops with room to expand + RE, 47+ Yrs. Goodwill, Digital, Eaglesoft PMS. GR \$304K. HSDPT - Jay Harter 916-812-0500 - #CA3852 https://dentalpracticetransitions.henryschein.com/listing/ca3852/



VALENCIA - **MULTI-SPECIALTY PRACT** & 4,800 SQ FT FREE STANDING BLDG FOR SALE. Annual Gross \$1M+ & has (7) ops, digital x-rays & a non-digital Pano. D&M (818) 591.1401

Eugene/Springfield, Oregon Practice and Building for Sale. Price reduced \$110,000. Great building and practice available in Eugene/Springfield. Collecting over \$900,000. 5 ops and room for more and/or rent out upstairs space. Contact Megan@omni-pg.com, 503-830-5765. (ORD157)

Close to Mt. Shasta Skipark - Nice, open, bright office with four ops, thriving practice, well known in the community. Practice is cash/no insurance, refers out molar endo, 3rds, ortho, some implants. 30 minute drive to Mt. Shasta skipark and plenty of hiking, mountain biking, outdoor recreation. Great specialists and study club, and good schools and community for your family. Plenty of shopping and several airports within 60-80 minutes. Avoid the rat race and enjoy life. Contact 530-925-5900.

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LCF Practice Sales & Financing

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2024

We have Qualified Buyers looking for dental practices throughout California.

Sellers - Call for a FREE CONSULTATION.

I got an offer and acceptance within a week of listing my practice with LCF Practice Sales. Loc was always available to answer all my questions and troubleshoot just about everything that came up. The transaction went like clockwork and we closed shortly after...

~ Katherine L., DDS Lake Forest, CA

We Offer Up to 100% **Practice Financing**

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- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- > Real Estate Acquisitions

Los Angeles County

Long Beach: Space Sharing

- Beautiful Long Beach 5 operatory dental office space to share.
- Can use office together or alone.
- \$300/day. (Owner works M,W,F)

Montebello: New Listing!

- Productions ~ \$1.2 Million
- PPO/FFS only.
- · Corner lot. Retail center.
- 4 operatories. ~ 1,450 sq.ft.

Van Nuys - JUST SOLD!

- Collects ~ \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 equipped ops.

Whittier: Price Reduction!

- Asking (\$380K) \$345K!
- 2023 Productions ~ \$505K
- Mostly PPO/FFS. 3 eq. ops.
- ~1,680 sq.ft. Rent ~ \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

Ventura County

Oxnard - New Listing!

- Collections ~ \$316K
- Strip mall facing front street.
- 3 ops. Fair Rent. CT machine included
- · Part time practice.
- ~ 30 % PPO, ~ 30% Cash,~40% DentiCal

Port Hueneme - Reduced Pricing! Asking (\$500K) \$445K

- 2023 Collections ~ \$572K
- · Strip mall located at an intersection.
- 3 operatories. Fair rent.
- · Ideal for an owner run practice.
- ~ 60 % FFS/PPO and ~ 40% DentiCal

Ventura - Collections ~ \$780 - 800K.

- Mixed of insurances mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location. Across from large shopping plazas.
- · High tech and beautiful practice.
- ■5 ops. 2,388 sq.ft. Reasonable Rent

Central California

Fresno - Price Reduction Asking (\$170K) \$105K!

- *2023 Collections ~ \$341K
- -~ 70% HMO. ~30% FFS/Cash
- · Capitation check pays rent.
- Office started in early 2022. Just renovated. New Equipment.
- . 3 eq. ops. 1,150 sq.ft.

Orange County

Garden Grove: Price Reduction!

- Asking \$340K w/CT Scan (from \$380K)
- Asking \$280K w/o CT Scan.
- 2023 Collections ~ \$487K.
- · Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

Newport Beach: Grosses \$500 - \$550K Asking \$225K (~ 50% Collections)

- Prominent professional suite across from one of the largest shopping centers.
- · Beautiful & classy practice
- Currently opens 2.5 days/wk.
- 4 operatories. Rent ~\$12K/month

Orange: New Listing! Starter Practice & Real Estate

- Excellent location : Single standing building surrounded by retail centers. Front street. Ample parking.
- Building has 2 units. ~4,500 sq.ft. total.
- 1st Unit: Dental bldg. ~ 2,500 sq.ft. Just built ground up. 5 operatories + 3 ortho bases.
- 2nd Unit: Tenant space 2,000 sq.ft. Tenant's rent ~ \$5-6K/month
- Asking \$3.02 Million!

Santa Ana:

- Grosses ~ \$170 180K/year.
- Within walking distance from South Coast Plaza and other large shopping centers.
- Seller Retires. Part time practice.
- 3 eq. ops. + 1 plumbed. Professional Suite

Westminster:

- Located in a large shopping plaza in Westminster, close to Fountain Valley
- Seller retires.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

Dental Practice Wanted

Sellers - Call for a free consultation!

We have buyers looking for practices alone & practices with real estates in:

Northern CA - Bay Area:

Livermore, Hayward, Silicon Valley, Sunnyvale and San Jose

LA County:

Inglewood, San Fernando Valley, Santa Monica, Covina and LA

Orange County:

Fountain Valley, Irvine, Santa Ana, Orange and Anaheim

Riverside County: Palmdale and Palm Springs

Northern California

Daly City - Collections ~ \$300K Seller retires. Mostly PPO/Cash

- Part time practice. Low overhead.
- 2 eq. ops. + 1 plumbed
- Commercialized area with private parking lot.

Fremont - Reduced Pricing! Asking (\$400K) \$250K

- Productions ~ \$650K
- Office has ~ 20 years goodwill.
- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- 50% DentiCal; -50% Cash/others

Multi-Practice Opportunity with Real Estates in Northern California:

- Opportunity to buy high production and multi-specialty practices.
- Mixed insurances.
- Many years of goodwill
- Please call for more details...

Sacramento - New Listing!

- Office Grossed ~ \$578K
- Large shopping plaza. 5 Ops.
- Part time practice. High Net
- ~ 40% FFS & ~ 40%HMO/Cap
- Capitation check \$5-6K/month

Sacramento - Reduced Pricing! Asking (\$150K) \$120K!

- Collections ~ \$195K-215K/yr
- ~85% DentiCal & 15% FFS/PPO.
- · Shopping Plaza. 2 eq. ops + 1 plumbed
- Reasonable Rent

San Rafael - Grossed ~ \$600K

- . Mostly PPO/FFS. Opens 4 days/wk
- Good hygiene/ recall program.
- · Fair Rent. 3 eq. ops.
- General family practice
- Seller willing to negotiate price!

Stockton - Practice & Real Estate Asking \$845K for BOTH Practice & Real Estate!

- Office Collections \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill.
- ~60% Dentical,~40% PPO/others.
- Single standing bldg, w/parking lot.

3 equipped operatories. Owner will help transition practice.

Sunnyvale: JUST SOLD!

Practice & Real Estate Asking \$1.65 M for Practice & RE

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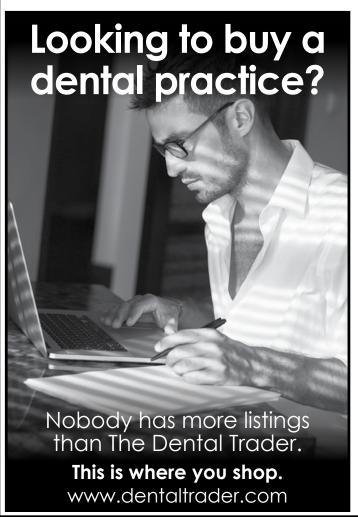
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Integrity Practice Sales - New & Featured Listings

NEW! SANTA MARIA GENERAL PRACTICE | \$390,000 | 4 ops | #10167 Lucrative opportunity with hriving GP where the current owner operates just 2.5 days a week with a robust take-home income. Prime location, paperless charts, and Dentrix Practice Management, all in a flourishing business landscape. Close to beaches and vineyards, this opportunity promises both professional success and a rewarding lifestyle.

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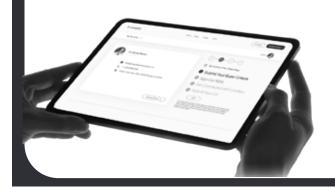
BAKERSFIELD GENERAL PRACTICE | \$1,050,000 + \$925,000 Real Estate | 6 ops | #10153 Established dental practice in affluent area since 1999, featuring five well-equipped operatories and advanced technology. Strategically located on Stockdale Highway with real estate available, catering to private insurance patients and offering excellent visibility.

SANTA CRUZ GENERAL PRACTICE | \$675,000 | 5 ops | #10142 Established office equipped with top-tier amenities. Focussed on restorative and aesthetic dentistry with well-equipped facilities and a smooth transition plan in place. Productivity is \$1.3M +/- annually with 99% collection rate!

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Sanger + RE | \$320,000 + \$150,000 | 3 ops | #10122 Modest General Practice, charming setting, \$500K+ in revenue annually!

Ukiah | \$360,000 | 4 ops | #10135 Paperless General Practice, Panorex, X-rays, all in a beautiful, modern buildout.

Hanford | \$255,000 + \$375,000 RE | 4 ops | #10145 General Practice with 40+ yrs goodwill, impeccable building!



Van Nuys Vacant Office | \$1,790,000 | #10160 4 ops/offices in newly remodeled, modern space w/ private parking.

San Diego | \$385,000 | ops | #10161 General Practice 1,600 SF, high-end build-out, great retail loc. off I-15 with high visibility!

Interested in one of these dental practices for sale?

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Santa Barbara County | \$459,000 | 3 ops | #10004 Profitable GP in beautiful medical building off 101, 1/2 mile from the beach.

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Santa Maria | \$647,000 | 4 ops | #10124 Profitable boutique General Practice with relaxed schedule and high-tech amenities!

Palm Springs | \$240,000 | 4+ ops | #09904 Established office set up for all phases of dentistry with plenty of room to grow.

Carmel | \$790,000 | 6 ops | #10140 General Practice with over 40 of years goodwill collecting \$1M+/- annually!

San Francisco | \$349,000 | 3+ ops | #10143 Lucrative General Practice on track to far exceed 2022.

Dinuba + RE | \$450,000 + \$420,000 | 5 ops | #10120 Profitable General Practice w/ significant growth potential!

Fresno + RE | \$325,000 + \$265,000 | 4 ops | #10121 Wellestablished General Practice major near highways.

Poway Ortho Practice | \$455,000 | 4 ops | #10166 Awardwinning Orthodontic office in prominent location near I-15.

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Los Angeles | \$495,000 | 15 ops (4 plumbed) | #10127 Very scalable and rapidly growing start-up with high-tech equipment!

Ladera Ranch | \$325,000 | 7 ops | #10131 General Practice with elegant upgrades in bustling commercial area.

Madera | \$453,000 + \$625,000 RE | 5 ops | #10151 Great Salinas | \$300,000 | 5 ops | #10150 Fully fee-for-service General location, Eaglesoft + tons of untapped potential!

San Diego Ortho | \$255,000 | 4+ops | #10125 TOP-RATED boutique Orthodontic Practice in affluent neighborhood.

Mar Vista General Practice | \$295,000 | 4 ops | #10114 Unique opportunity! Paperless GP in great location with private parking.

Santa Cruz Perio + RE | \$340,000 + \$800,000 | 4 ops | #10072 Phenomenally profitable, 3D imaging, ideally located.

Anaheim Hills Fast-Start | \$650,000 | 9 ops | #10147 Multispecialty, luxe, 3,798sf, plenty of growth opportunities!

Daly City | \$300,000 | 6 ops | #10163 Thriving cutting-edge General Practice off major HWY poised for success!

Practice in busy shopping center and 25 years goodwill.

Fresno Endo | \$300,000 | 4 ops | #10162 State-of-the-art Endodontic Practice with tons of space and potential!

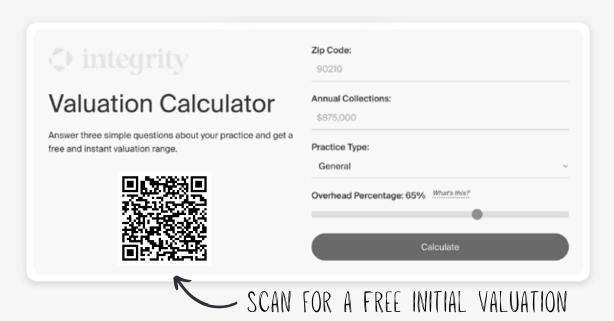
Montebello Pediatric Practice | \$150,000 | 4 ops | #10168 \$25k credit for TI's! Price under 50% of coll. w/ a 45% profit margin!

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- Dr. Kim

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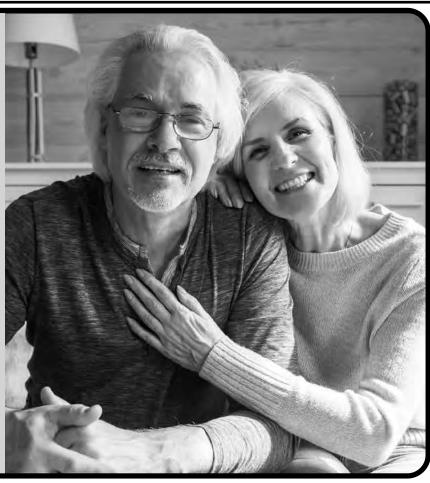
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CA FOOTHILLS & GREATER SONORA AREA

- \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/ listing/ca3571/

CUPERTINO - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased sp. 2, 2022 GR \$374K. Great start-up scale in June and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048

DUBLIN - GP Practice for Sale in desirable Dublin! Gross Revenue was \$903k with most specialty referred. Office is 1350 sq. ft. with 4 Ops. Office runs on Dentrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec! #CA3805 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3805/

FOLSOM/EL DORADO HILLS AREA - NEW LISTING - \$786K 2023 Collections GP with incredible Real Estate in high-traffic highly-desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3888/

GREATER LAKE TAHOE AREA - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA1715/

GREATER LAKE TAHOE & TRUCKEE AREA \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3629/

GREATER SACRAMENTO METRO AREA - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3723/

GREATER SACRAMENTO METRO AREA - High-end Pedo Specialty in highly-desirable area, 7 Ops, Dentrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3505/

GREATER SACRAMENTO METRO AREA

- Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3450/

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GREATER VACAVILLE AREA - Must sell GP opportunity. Great, centrally-located, and high traffic location for a well-established GP Practice with 30 years of Goodwill. 5 Op practice in 1,700 sq. ft. office with recent office space re-model. 2021 (open 10 months) GR \$449K on a 32 hour week. #CA3328- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3328/

MARIN COUNTY - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including I-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3653/

MONTEREY - NEW LISTING - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. Practice is 1670 sq. ft of leased space in a professional building with 5 operatories & was remodeled in 2020! Office is paperless & digital including CBCT, I/O Camera! Seize this opportunity as all specialty is referred. Patient base consists of patients that value high quality dental care with customized & comprehensive treatment. #CA3810 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3810/

NAPA COUNTY - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3541/

NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3481/

OAKLAND - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft.#CA3398- Nicole Lena - 925-989-8118 http://dentalpracticetransitions.henryschein.com/listing/CA3398/

OAKLAND - NEW LISTING - GP Practice in Pill Hill with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3836/

PLACERVILLE/CAMERON PARK/RESCUE
AREA - NEW LISTING - Placerville / Cameron
Park area Solid Producing GP; 4 Ops; I/O
cameras, digital X-Ray sensors, "CEREC", 3D
Conebeam, 2022 Collections was \$745K.
#CA3710- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3710/

RED BLUFF/CORNING/ORLAND AREA- 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3161/

ROCKLIN / ROSEVILLE / AUBURN AREA
- NEW LISTING - Amazing Opportunity to
Acquire a \$1M+ GP Practice in One of the Most
Desirable Areas of Sacramento Metropolitan...
Rarely Available - Low Price! #CA3765- Jay Harter
916-812-0500 https://dentalpracticetransitions.
henryschein.com/listing/ca3765/

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VALUATIONS/APPRAISALS

SACRAMENTO METRO/CARMICHAEL/ FAIR OAKS AREA - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3555/

SACRAMENTO DOWNTOWN/MIDTOWN AREA - NEW LISTING - Low (60%) Overhead GP did \$754K Collections in 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3881/

SACRAMENTO METRO / CARMICHAEL / CITRUS HTS. / ORANGEVALE AREA - NEW LISTING - \$304K 2023 Collections GP Practice in high-traffic location, 3 Ops with newer dental equipment & room to expand in beautiful real estate (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3852/

SACRAMENTO HIGHWAY 50 CORRIDO RANCHO CORDOVA/FOLSOM/RESCUE AREA - \$742K 2022 Collections GP Practice in high-traffic Freeway exit location, 4 Ops, Practice Works, Seller to assist in transition. #CA3771- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3771/

SALINAS - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3543/

SAN FRANCISCO - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operatory, 2000 sq ft Practice is not just beautiful but has all the technology-Adec 511 equipment, Dentrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3712/

SAN JOSE - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3644/

ASSOCIATESHIPS CONTINUING EDUCATION

SAN JOSE - NEW LISTING - Great location near Oakridge Mall with easy access to Highway 85 and a block from Blossom Hill Rd. Close to retail stores, restaurants, and residential neighborhoods. Practice has 26 years of goodwill, 4-day work week, with most specialty work referred out. Building has ample patient parking. Suite features a 1,200 sq. ft. space, four (4) fully equipped Ops (with one (1) plumbed to expand, a spacious, light, and bright office. Seller is retiring and will support a smooth transition. #CA3829 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3829/

SAN JOSE - Great Opportunity! General Dental Practice & Real Estate for Sale in San Jose! GR is \$610K for a 3 day work week! Specialty is referred. Office is located in the Lexann Professional Center is situated in the highly sought-after Evergreen neighborhood. #CA3804 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3804/

SAN JOSE - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3671/

SAN RAMON - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3516/

SONOMA COUNTY - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3726/

SONOMA COUNTY - NEW LISTING - Established GP, 1.2 million GR, 5 days' hygiene, 4-day work week. A buyer's dream marketing location, a modern stand-alone building is off a major interstate highway and one of the busiest intersections in Sonoma County! A rare opportunity to purchase and own both the Practice and Real Estate. Roomy approx. 2,500 sq. ft. 360 panoramic window views, 6 Ops, 6 plumbed, 4 equipped in use. Fully digital 3D scanner and Panoramic Digital x-rays, using Eaglesoft practice management software, serving an estimated 2000 patients. The seller is retiring and offering a smooth transition. #CA3783 - Gina Miller - 707.391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3783/

SOLANO COUNTY AREA - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3586/

SONOMA COUNTY - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3542/

SOUTH SAN FRANCISCO - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3576/

TRI-VALLEY - One of a kindl Periodontic Practice & Real Estate for Profitable high production, quality with low overhead! #CA3689- Nicole tena - 925-989-8118

WATSONVILLE - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3648/

VACAVILLE - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3697/

CENTRAL CALIFORNIA

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2795/

PORTERVILLE - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3618/

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SANTA MARIA - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir -310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca3581/

SOUTHERN CALIFORNIA

ANAHEIM - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509' -Kaira Stewart-949-220-6216 https:// dentalpracticetransitions.henryschein.com/listing/ <u>ca3509/</u>

BAKERSFIELD - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 -Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/ listing/ca3569/

HUNTINGTON BEACH - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/ listing/ca3642/

NORTH LOS ANGELES COUNTY - This is the one!! Beautiful, newly built, and spacious 7 op PPO/FFS practice. 30 years of goodwill. 2,600 sq. ft. Located on the ground floor of a professional building with a private entrance. Modern GP office paperless, Dentrix software, iTero, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. The practice has a loyal patient base and 2023 GR of approximately \$2.53M on 9 doctor days and 10 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3799 - Ben Sapir 310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca3799/

LOS ANGELES - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR \$937K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/ listing/ca3376/

MANHATTAN BEACH - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 -Kaira Stewart-949-220-6216 https:// dentalpracticetransitions.henryschein.com/listing/ ca3694/

ORANGE COUNTY - Dental condo for sale! 1,200 sq. ft. with gargeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 -Kaira Stewart-949-220-6216 https:// dentalpracticetransitions.henryschein.com/listing/

TEMECULA - NEW LISTING - 6 Op practice for sale! Gross collections of \$1.2 million. Parttime associate that has been there for 7 years. Open Dental Software, pano, digital x-ray. 1,998 square feet practice with 2 full time hygienists. 49% Medi-Cal, 35% PPO, 16% cash. Step into a high functioning, well run practice! #CA3841 -Kaira Stewart - 949-220-6216 dentalpracticetransitions.henryschein.com/listing/ ca3841/

WEST HOLLYWOOD - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygier grypp r week. Approx. 1,850 sq. ft. space Godwell-maintained office with over 35 years goodwill. The practice utilizes Dentrix, digital x-rays, iTero, and I/O cameras. #CA3604- Ben Sapir - 310-596-0961

SAN DIEGO

CHULA VISTA - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/ mo. #CA3195- Christy Conway - 619-889-6492 http://dentalpracticetransitions.henryschein.com/ listing/CA3195

CHULA VISTA - Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767- Christy Conway 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca3767/

DOWNTOWN SAN DIEGO - NEW LISTING

Leasehold in the prime downtown San Diego! 1,850 sq. ft., state-of-the-art brand-new equipment with 4 spacious Ops and a 5th already plumbed for expansion. This turnkey opportunity includes full operatory setups, vacuum, compressor, sterilizer, computers, sensor, x-rays, and Dentrix software, making it a plug-and-play practice. Panoramic views of downtown San Diego, placing your practice at the heart of the bustling business district. Conveniently accessible from the 5 freeway, this location ensures ease of commute for both you and your patients from various San Diego neighborhoods. #CA3818 - Christy Conway - 619-889-6492 https:// dentalpracticetransitions.henryschein.com/listing/

LA MESA - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/

LA MESA - NEW LISTING - Established general dental practice for sale in the stable and affluent community of La Mesa. Featuring 4 Ops in 1,200 sq. ft. of space in a highly visible professional building situated on a freeway access road. 18 years of Goodwill. Practice grossing \$568k in 2023. Equipped with Dentrix, Dexis, PAN, laser, and paperless charts, it offers a blend of 67% FFS and 33% PPO. Look no further, this practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work inhouse. #CA3860 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/ listing/ca3860/

HILLCREST - Rare opportunity to acquire a wellestablished book of business through a Chart Sale! established book of business inrough a Charr Sale; Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix includes 69% cash and 31% PPO (no Dec 20 mix) With 550 patients seen in the last year of the patient base. Doctor is ready to establish the patient base. to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492

NORTH COUNTY SAN DIEGO - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 will building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 #CA3489 - Christy Conway - 619-889-6492

SAN DIEGO - NEW LISTING - GP practice ready for immediate sale! This medical condo is 1,342 sq. ft. with floor-to-ceiling windows offering ample natural light in each of its 4 operatories. Collections of \$415k in 2023 with a 25% FFS and 75% PPO mix. This practice has a solid active patient base of 1,090 patients seen in the last 18 months and sees an average of 15 new patients per month. Great practice with the opportunity to own your own real estate in the future. #CA3884 - Christy Conway -619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca3884/

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SAN DIEGO - Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3737/

RANCHO BERNARDO - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with brand new technology, four (4) operatories, 27 years goodwill, 20 new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3721/

OUTSIDE OF CALIFORNIA

HONOLULU - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #H13680- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3680/

CENTRAL OREGON COAST - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3739/

EVERETT - High Tech GP practice in highly desirable area with great street visibility ops, Primescan, Cerec, Prexion CBC (roll Stors. 4 days, \$1M collections. Priced to be reat Value. #WA3728 - Jessica Burbon - 503-332-6462

GREATER SEATTLE AREA - NEW LISTING - Esteemed Oral Surgery Practice nestled in a popular Seattle suburb with 27 years of goodwill. DSN/OMS software, new server, ICAT, digital x rays, Nomad. 2200 sf practice with 3 ops + 1 exam room. 4 days a week. 674 new patients in 2022 with precise referral tracking system. Practice is priced for a exceptional valuel #WA3802 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3802/

GREATER SEATTLE - Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/WA3625/

GREATER SALEM-WILAMETTE VALLEY AREA - NEW LISTING - Salem/Willamette Valley Areaturn key, meticulously maintained, newly renovated, bread & butter practice. 5 ops, ADEC, pano, digital sensors, Curve PMS. Collected \$864,983 on TTM (Nov 2023). Excellent value, bring your buyers! #OR3801 - Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR3801/

EUGENE, OR - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases refered out. 2021 collections-\$1,036,837. #OR3355-Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/OR3355/

FEDERAL WAY - Turnkey, meticulously maintained, great location! 5 Ops, ltero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3484/

OLYMPIA, WA - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3438/

PUGET SOUND, WA - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3191/

SPOKANE, WA - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3510/

TRI-CITIES - NEW LISTING - Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3724/

WESTSIDE PORTLAND - NEW LISTING - High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462https://dentalpracticetransitions.henryschein.com/listing/or3757/

WHITE SALMON, WA - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale-stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions. henryschein.com/listing/wa3360/

WILLAMETTE VALLEY - Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664-Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3664/

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Contact one of our experienced Transition Consultants

Christy Conway Southern CA Lic. #02143744 (619) 889-6492 18 Years in business



Jaci Hardison Southern CA Lic. #01927713 (714) 318-4911 31 Years in Business



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AC-1538 SAN FRANCISCO: Be a part of a storied family neighborhood where everyone knows your name! ~600 sf w/3 Ops Reduced

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AC-1561 MILLBRAE: This high-tech office sets the bar! ~ 1,219 sf w/2 Ops + 1 add'l. \$90k- Facility Only

AG-1135 SAN FRANCISCO: Practice collected over \$655k in 2022! ~972 sf w/3 Ops + 1 add'l. Reduced \$248k

AG-1550 SAN FRANCISCO: Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~993 sf w/3 Ops \$688K

AN-1513 SO. SAN FRANCISCO: Highly esteemed practice with strong practice and career growth potential! ~2,250 sf w/4 Ops \$185K

BC-1487 ANTIOCH Facility: Well-equipped Facility adjacent to major Food Market. ~1,300 sf w/4 Ops \$75K

BG-1343 CONCORD: Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. \$275K -

Real Estate Available

BG-1530 RICHMOND: Established streamlined practice for its diverse patient base awaits your talent and skills. ~1,400 sf w/4 Ops.

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. \$2.4M

BN-1485 SAN LEANDRO: Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3 Ops. \$595K

BN-1534 CONCORD: Equipped with state-of-the-art technology! ~1700sf w/4 Ops \$435K - Real Estate Available

BN-1558 SAN LEANDRO: A practice that emphasizes personalized relationships, conservative treatment ~1000 sf w/3 Ops \$315K

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fully -remodeled, modern, free-standing building. ~1,800 sf w/5 Ops. \$660K CC-1553 BENICIA: Loyal, stable patient base of more than 3 generations. ~1200 sf w/ 3 Ops. \$380k

CC-1509 SANTA ROSA: Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. \$245K

CC-1290 SANTA ROSA: This family-oriented practice serves all family ages! ~1,200 sf w/4 Ops. Reduced \$399K

CG-1521 SONOMA: Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~2,000 sf w/4 Ops. \$388K

CG-1546 VALLEJO: Why Pay rent when you can own your own space? ~2,035 sf \$695K

CN-911 SANTA ROSA: Well-established & priced for immediate sale! ~2,250 sf w/4 Ops + 1 add'l. Seller Motivated \$325K CN-1536 FAIRFIELD: Long- established practice with loyal, stable patient base! ~2,000 sf w/5 OPs. \$395k

BAY AREA CONTINUED

CN-1535 VALLEJO: Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 OPs. \$250k - Real Estate Available

CN-1477 SANTA ROSA: Practice & Real Estate in pristine building. ~1,000 sf w/3 OPs. Reduced \$245K - Real Estate Available

DC-1409 DUBLIN Facility: Well-maintained retail shopping center. ~1,662sf w/5 Ops **\$250K**

DG-1141 SAN JOSE: Practice on track to collect nearly \$2M in 2023! ~1,450 sf w/5 Ops. Reduced Price \$845K

DG-1488 FREMONT: Enviable street-signage & excellent visibility. ~1,600 sf w/3 Ops. \$115k

DG-1559 Morgan Hill: Opportunity in Affluent Community! ~1,600 sf w/4 Ops **\$300K**

DN-1243 SAN JOSE: Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. Reduced \$895K

DN-1506 SUNNYVALE: Practice is on track to collect over \$8M in 2023! ~6,000sf w/22 Ops. **\$6M**

DN-1560 PLEASANTON: Experience exceptional dental care

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DN-1523 HOLLISTER: Practice collected over \$1.5M in 2022! ~1,800 sf w/5 Ops. **\$800K**

DG-1526 SAN JOSE: Conveniently located in a popular Retail Center at busy intersection. ~1,259 sf w/4 Ops \$425K

DG-1539 DUBLIN: Remarkable opportunity to live in the community known as the crossroads of the Bay Area! ~2,184 sf w/ 3 Ops. Reduced \$360K

NORTHERN CALIFORNIA

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. \$400k

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. Reduced \$115K

EG-1442 FAIR OAKS: Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. Price is a Steal at \$225K

EG-1504 CITRUS HEIGHTS: Excellent visibility w/ high-traffic flow in desirable corridor. ~1,800 sf w/ 3 Ops. \$725K - Real **Estate Available**

EG-1508 SACRAMENTO: Desirable neighborhood surrounded by new growth & development. ~1,625 sf w/5 Ops. Reduced

EG-1533 ELDORADO HILLS AREA: Produce and deliver your best dentistry in this streamlined practice! ~2,200 sf w6 Ops. \$1,288M

EG-1551 AUBURN: Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. \$428K

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NORTHERN CALIFORNIA CONTINUED

EG-1555 SACRAMENTO: Family oriented practice, with a wellestablished, long-term patient base ~1280 sf w/3 Ops \$150K **EN-1471 ELK GROVE:** High Tech, State of the Art Elk Grove Practice Just Listed. ~2,500 sf w/6 Ops. \$650K

EN-1496 PLACERVILLE: Highly-desirable neighborhood w/ proximity to Retail & Restaurants ~950 sf w/4 Ops. \$395K -**Real Estate Available**

FG-1490 EUREKA: Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops \$295K

GN-1457 GLENN CO.: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. Reduced \$249K - Real Estate Available GN-1524 CHICO: A quality practice with a stellar reputation! ~1,750 sf w/5 Ops \$495k - Real Estate Available

GN-1537 CHICO: Established practice with 40+ yrs of goodwill! ~2,640 sf w/5 Ops \$495K - Real Estate Available

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270K

HN-1465 GRASS VALLEY: PERFECT MERGER OPPORTUNITY! ~1,245 sf w/ 2 Ops + 1 add'l. Seller Retiring! \$165K

HN-1498 SONORA: On busy thoroughfare in desirable mixed residential/commercial neighborhood. ~2,202 sf w/4 Ops. \$425K - Real Estate **Available**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IN-1349 LODI: Well-established, practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. \$335K - Real Estate **Available**

IN-1396 STOCKTON: Established 50 years. Located in Medical-Dental Professional Building. ~1,200 sf w/ 3 Ops + 1 add'l. \$225K **IN-1482 STOCKTON:** Practice collected over \$1.54M in 2022 – in close proximity to UOP. ~1,850 sf w/5 Op + 2 add'l. \$950K

IN-1548 STOCKTON: A quality practice with a strong philosophy of treating patients like family, ~1,560 sf w/3 Ops \$185K

CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED

IN-1522 STOCKTON: Located in a thriving commercial business district. ~58 yrs. ~1,471 sf w/4 Ops. \$100K

JN-1520 FRESNO: A quality practice with a stellar reputation! ~48+ yrs. ~1,400 sf w/4 Ops. **\$650K**

JN-1528 FRESNO: Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. **\$225K**

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. Reduced \$375K

CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. \$350K - Real Estate Available CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. Reduced \$395K - Real Estate **Available**

DG-1502 MOUNTAIN VIEW Ortho: Ortho practice w/ stellar reputation - streamlined for efficiency. ~1,597 sf w/ 5 Ops. \$510K

IG-1489 STOCKTON Perio: Long-established, beloved Perio practice located off busy, main thoroughfare. ~2,250 sf w/6 Ops. \$395K JG-1443 San Luis Obispo: Next level of technology, including but not limited to laser periodontics. ~1,550 sf w/4 Ops. \$495K









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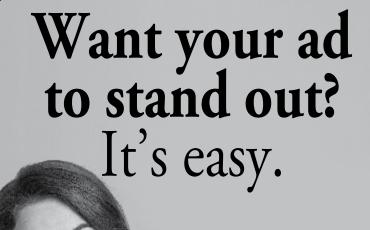
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SACRAMENTO - Nice 4 op general practice. Excellent staff, well kept, Space for sale with practice. Rev \$540K.

SACRAMENTO - 3 Op (w 4th op for emergencies), located on Scripps Dr. Rev. \$800K.

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STOCKTON AREA - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. you will be impressed. Rev. \$1.5M

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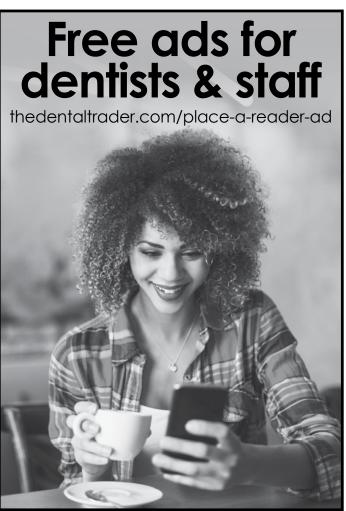
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<u>Costa Mesa:</u> Beautiful office 4 Treatment rooms in a retail center with Eaglesoft, digital and CADCAM. Seller is relocating

<u>Rialto:</u> NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Santa Clarita: 6 Ops 2 days of hygiene office fully equipped. Call for info

Calabasas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

<u>Valley Village:</u> Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

West Hollywood: 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al

Anaheim: With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

<u>Valencia:</u> Well established **Pediatric** practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

North Valley: 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center.

Thousand Oaks: Coming soon

New Listings in – Call for sneak peek: El Centro, Palm Desert, Palmdale, Panarama City, Santa Clarita, Tarzana, West Los Angeles, Wetwood, and Whittier.

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

CLOVIS: Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand

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LEMOORE: Fantastic five (5) operatory dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

REEDLEY: Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

OAKHURST: Beautiful Mountain Community four (4) operatory dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

<u>Fresno:</u> Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

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Turlock: 3 ops in great location 5 day a week office great starter practice at a great

<u>Turlock:</u> Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

<u>Visalia:</u> Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

Lemoore: Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

Lemoore: Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental

<u>Visalia:</u> Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

<u>Fresno Adjacent:</u> Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

North Fresno: Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

<u>Tulare:</u> Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of

<u>Tulare:</u> Fantastic 4 op office located in Tulare, CA . Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

Fresno: 3 ops room for more in NE Fresno room for expansion.

Visalia: Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

<u>Madera:</u> Well established general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable.

Fresno: Very nice three (3) operatory dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

<u>Fresno:</u> Thoroughly modern eight (8) operatory dental practice located on Blackstone Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located in well travelled retail center. Practice is over the patient. Fully digital.

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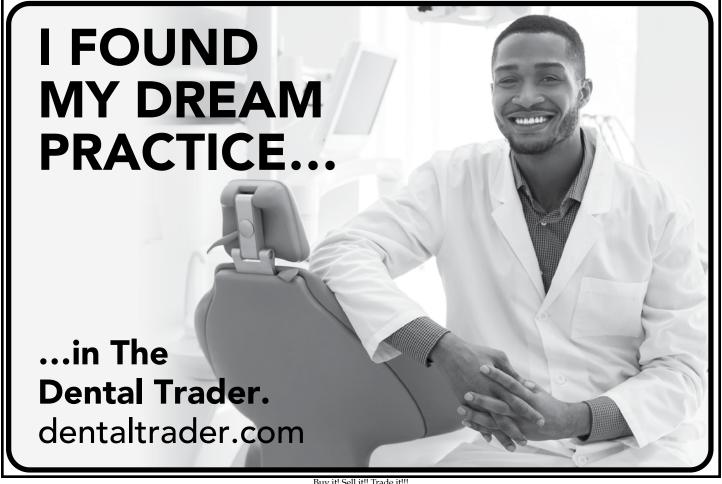
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Northern California Listings:

Endodontics practice in San Carlos - Established endodontics practice searching for an endodontist. 4 ops, 1,226 sq ft. Cash & PPO only. Periodontist works as an associate in the office. 2022 Gross Collection of \$1.14 mil+, 2022 endo only collections \$658k+, 2022 Net Income of \$452k+. Seller willing to stay on post sale to help with transition. Seller is a diplomate of the American Board of Endodontists. **For Sale - \$850,000**

Mountain View - Associate run! Seller only works twice a month! 5 ops total. 5 plumbed, 4 equipped, 1,600 square feet. 1,332 active patients. 2022 Gross Collection of \$475k+. For Sale - \$380,000.

<u>San Jose</u> - 5 ops, 2,200 square feet. 2,461 active patients. Seller only works 2 days a week. 2022 Gross Collection of \$904k+, Net Income of \$557k+. For Sale - \$720,000

Antioch dental office with REAL ESTATE - 6 ops, 1,498 sq. Water plus NNN which is \$500, Gross Income as of 2022 is \$393,412.38. This is Located in a general office building near 7-Eleven, Walmart and other known businesses. General Dental office and Orthodontist for sale/two offices for one! Practice asking \$400,000. Real Estate asking \$700,000

Newark - Grossing at \$1,812,868 in 2023! 3 ops total. 3 plumbed, 3 equipped. Located in a Shopping Center. 2,945 active patients. For Sale - \$1,500,000 IN ESCROW

Lockeford - Equipment & facility sale. 4 ops, shopping center location. Base rent is only \$1,400/month. Fully digital. Kodak X Ray. **For Sale - \$150,000**

Elk Grove - 5 ops, 1,500 sq ft. 5,000 active patients. Strip mall location. \$14,000 monthly CAP check! 2021 Gross Sale of \$665k+. **For Sale - \$600,000**

Elk Grove - 4 Fully equipped OPS, Room for Expansion. 2100 Sq Ft. \$7700 Rent including CAM / Not including utilities. Located in a Major Shopping Center. **For Sale - 170,000 IN ESCROW**

Modesto - Equipment and Leasehold Sale. 4 ops total. 4 plumbed, 3 equipped. Base rent, \$2,230/month, includes water, electricity and gas. 4,000 active patients. **For Sale - \$100,000**

Milpitas Dental Office with REAL ESTATE - 4 ops. 1,792 sq. ft. 3,500 active patients. Grossing at \$965k in 2022! Cash & PPO. Nearby businesses include Target, Walgreens, Burger King, Taco Bell & Starbucks. Practice asking \$750,000. Real Estate asking \$1,300,000 IN ESCROW

<u>Campbell</u> - 3 ops total. 3 plumbed, 3 equipped. 965 square feet. Eaglesoft OS. Dentists conduct hygiene 2 days a week.Gross Collection of \$221,000 in 2022! For Sale - \$140,000

Carmel Valley - 4 ops total. 4 plumbed, 4 equipped. Base rent, 3500/month, includes NNN, Water, Outside building maintenance, water pond, landscaping. Additional monthly charges are Electricity Utility for \$500/month. Current lease expires in December 2025. Nearby businesses include Carmel Valley Lodge, Elementary School, Cafe Rustica, Shell and many other local businesses and restaurants. - For Sale - \$120,000

CENTRAL CALIFORNIA

<u>Selma</u> - 4 ops, 1,800 square feet. Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location. 2022 Gross of \$433k+, Net of \$158k+. For Sale - \$150,000

See all listings available across California!!

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Pediatric Dentist seeking a turnkey dental office space in Stockton and nearby areas Contact: Willowbreaker@hotmail.com

FOR SALE: Poway 4-op Ortho Practice \$455,000 — Well-respected award-winning office, 30 years goodwill, outstanding efficiency, strategically located! info@integritypracticesales. com (855) 337-4337

Milpitas Dental Office, 1,007sq ft, 3Fully-Equipped operatories, Located on Milpitas Square commercial complex and Near freeways, with Dentrix software, 1 sterilization area, 1 reception area, 1 restroom, 1 break room, complete equipments and tools! Call 415-418-9547 e-mail poncianomelo@gmail.com

Experienced dentist wants existing build out /plumbed dental spaces in/around Fremont Area, contact docdent8282@gmail.com

SANTA ROSA Practice has extremely strong brand for highend dentistry. Collected \$960,000 in 2023. Owner worked 170-days. 5-days of Hygiene. Great curb appeal at busy intersection. 5-ops. To learn more, go to www.PPSsellsDDS. com.

GRASS VALLEY, CA - MOTIVATED SELLER in 3 OP practice with free standing building for sale. Practice offered at 110K and RE at 329K www.ddsmatch.com 855-546-0044

5 waiting room chairs \$700. Navy fabric cushions, legs and armrests in black. Call 510-673-7186, Land Park, Sacramento

Guaranteed New Patients! Read The Reviews https://doctorgenius.com/resources/case-studies 888-711-4136 Doctor Genius

SAN JOSE, cheap practice sale, \$80K. 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dr. Dao @(408) 910-4470

SAN FRANCISCO: Fee-for-Service, Out-of-Network practice w/state-of-art equipment. ~993 SF w/ 3 Ops \$688K (AG-1550) WPS/800-641-4179

3 Operatory Dental Facility in Popular Shopping Area Location: Piedmont Ave, Oakland, CaliforniaTypes of Practice: Facility Only, \$00ffice Square Footage: ~1,550Number and Types of Rooms: 3 fully equipped OPs, Reception area, Doctor's office, Sterilization, Lab, Storage, staff lounge, business office and 2 Restrooms. ASKING PRICE: \$0 Contact: Seanv@totalhealthdentalcare.com 510-816-3041

Dental Assistant Immediate part-time position available good pay experience helpful call (408)842-5000 for interview

OVERDENTURE and ALL on 4 surgeries in your office. DO NOT REFFER OUT. Will bring all Instruments and parts. Dr M. 818-281-3303

WATSONVILLE GP FOR SALE - 6 Ops with Room to Grow, 33 + Yrs. Goodwill, Digital, 2,700 Sq. Ft. GR \$423K. HSDPT - Nicole Lena 925-989-8118 - #CA3648 http://dentalpracticetransitions.henryschein.com/listing/CA3648/

3M Stainless Steel Crowns Primary/Perm/Bicuspid Contact me for sizes and prices. 213-949-6151.



Eugene/Springfield, Oregon Practice and Building for SalePrice reduced \$110,000. Great building and practice available in Eugene/Springfield. Collecting over \$900,000. 5 ops and room for more and/or rent out upstairs space. Contact Megan@omni-pg.com, 503-830-5765. (ORD157)

San Carlos for \$700,000 to \$850,000. 4 ops total. 4 plumbed. 1,226 square ft (888)8022340 DRE#02085289

FRESNO: Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. \$225K (JN-1528) WPS/800-641-4179

SACRAMENTO / CARMICHAEL / CITRUS HTS. / ORANGEVALE AREA GP FOR SALE - 3 Ops with room to expand + RE, 47+ Yrs. Goodwill, Digital, Eaglesoft PMS. GR \$304K. HSDPT - Jay Harter 916-812-0500 - #CA3852 https://dentalpracticetransitions.henryschein.com/listing/ca3852/

VALENCIA - **MULTI-SPECIALTY PRACT** & 4,800 SQ FT FREE STANDING BLDG FOR SALE. Annual Gross \$1M+ & has (7) ops, digital x-rays & a non-digital Pano. D&M (818) 591.1401

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- Associate Professor, Loma Linda University
- Started multiple successful private practices and an educational center
- Real Estate Broker (BRE # 01871175)
- Member, California Association of Business Brokers



Featured Practice

A gem in Central California. Long-established (since 1984) high-end private practice in San Luis Obisbo. Strong emphasis on implant dentistry. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. **Practice collected 1.64M in 2023 working 3 days/week**, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/ training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, great place to raise a family and run a successful practice.



Asking \$995,000

Other practices for sale:

Ventura County location: Long established private practice. Located in a professional building with excellent street visibility and signage in front of a school and across from a shopping center. Rare gross lease available to suit lender's terms. Gross 850K in 2023; it used to do well above 1M before the COVID. The practice is in great physical condition with cone-beam, IOS, milling machine, 3D printing. 2,400 sq.ft. with 7 ops, one of them made as a surgical suite. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Stable staff employed for many years. The owner is willing to stay for transition. **Asking 750K**

Santa Paula private practice for sale. Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. Asking 150K



"Moving to Southern California from New York and starting a practice was not easy. I am thankful to Dr. Proussaefs who made the process of transitioning a practice so easy. His expertise in the field are unmatched, especially because he combines knowledge both on the business aspect and on the dental field as well. He was very responsive and very well versed on what needs to be done in every step while I was transitioning into the practice. It has been a privilege for me to have his guidance throughout the process, he knows dental office transitions like no one else".

John Magnis DDS, Oxnrad, Diplomate, American Board of Oral Implantology

SONOMA COUNTY GP FOR SALE - 6 Ops, 17+ Yrs. Goodwill, Dream Location, Digital, Eaglesoft PMS. GR \$1.2M HSDPT- Gina Miller 707-391-7048 - #CA3783 https://dentalpracticetransitions.henryschein.com/listing/ca3783/

Associate for Long-Term, Hi-Tech Office in Scappoose Associate Position in Scappoose, OR. High-tech, organized, total health, successful practice looking for an associate to increase patient care. Practice owner is a Spear educator, utilizes a consultant and office manager. Contact Megan Urban at 503.830.5765, megan@omni-pg.com. (ORD172)

Fresno: Well established Madera general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable. (DRE01993607) (818)522-9123

SALINAS GP FOR SALE - 4 Ops, 39+ Yrs. Goodwill, Advanced Technology, Digital, 1,446 Sq. Ft. GR \$618K. HSDPT- Gina Miller 707-391-7048 - #CA3543 https://dentalpracticetransitions.henryschein.com/listing/ca3543/

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SAN FRANCISCO: Located in an attractive, well-maintained, established 2-story Dental Professional building. ~500 SF w/ 3 ops \$250K (AC-1549) WPS/800-641-4179

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NGINO – (3) op comput. G.P. in Prof. Bldg. Cash/PPO. Annual Collects. \$400K+ on 3.5 days/wk. Digital x-rays. Just reduced \$50K! D&M (818) 591.1401

Legal Tip - Sellers: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 888.963.1120, www. trans.dental.

Profitable Practice for Sale in HillsboroLong-standing, profitable practice in great location near OHSU, Intel, Nike and downtown Hillsboro. Collections over \$1.0M and opportunity to grow by adding services. Contact Megan at 503.830.5765, megan@omni-pg.com (ORD174)

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6243 SAN FRANCISCO BAY AREA - 2023 REALIZED \$3.9 MILLION IN EBITDA Owner wishes to transition ownership to a Dynamic Group who possesses the network, vision and systems to continue the development, expansion and dominance of this platform. Full palette of services provided, Yomi implant robots, digital charting. 2023 revenues topped \$18 Million. Owner plans on continuing with the practice for the next 5-years.

6242 ELK GROVE Long established practice enjoys great location. 2023 collected \$1 Million. Attractive profits. 5-ops. Real estate is optional purchase.

6241 SANTA ROSA This practice has created an extremely strong brand for high-end dentistry. Collected \$960,000 in 2023 with Owner working 170-days. 5-days of Hygiene. Great curb appeal at busy intersection. 5-ops.

6240 MID-PENINSULA'S FOSTER CITY 2023's collections closed out at \$648,900. Available Profits shall top \$300,000. 3-ops. Seller is available to work back if requested to assist in patient retention.

6239 WEST CONTRA COSTA COUNTY'S SAN PABLO BAY Highly regarded. Anchored by 4.5-day Hygiene Schedule. Well-attended by mid-career Owner infused with vitality. Collected \$975,000 in 2023, Available Profits exceeding \$375,000. Strong staff. Opportunity to acquire condo.

6238 OUT-OF-NETWORK PRACTICE NORTH OF SANTA ROSA Ideal practice model shall allow Successor to move out of busy urban environment and exhale. 2023 collected \$1.4 Million. Profits \$450,000. Strong Hygiene Department. Owner able to work back if requested.

6236 BERKELEY OUT-OF-NETWORK On 18.5 hours per week, 2023 collected \$505,000 with \$206,000 in Profits. Owner could work more, simply chooses not to. 700-active patients. 2-days of hygiene. 3-ops in attractive office. Great location. Owner is available to work-back if requested to ease transition.

6235 SANTA ROSA Great lifestyle acquisition in North Bay. Located near Bennett Valley. Collections in 2023 totaled\$800,000 on 27-hour week. 3.5-days of Hygiene. 4-ops. 1,000+ active patients. Dedicated staff wishes to continue here. Building ownership optional. Seller decided to retire and has priced the practice to warrant serious consideration. Full Price \$185,000.

6232 EAST BAY PEDIATRIC PRACTICE Has been a \$3+ Million/year performer. Owner nets \$1.2+ Million on 3-day work week. Employs associates 3-days. 1) Ita was dropped in January. Great upside as Ortho and 1 is referred. 4-chair Bay, 2-Ops with 2-chairs each and a separate 1-chair Op available for surgeries. Biggest asset is the staff. Free-standing building optional.

6231 YOLO COUNTY'S DAVIS \$1 Million year performer. Seller seeks Group Buyer with his working back focusing on high-end procedures. Facility designed to accommodate additional services. Perfect for full-service oral healthcare center.

6230 SAN FRANCISCO'S RICHMOND DISTRICT 2023 collected \$765,000 with Available Profits of \$325,000. 3-ops, 2-more available. Great signage for sidewalk practice. Condo optional purchase. Ideal for nearby dentist wishing to stop paying rent. Full Price \$250,000.

6226 MARIN COUNTY'S MILL VALLEY Best location draws patients from Belvedere and Tiburon. Collected \$459,000 in 2023 with \$190,000 in Available Profits. Office décor has all been upgraded. 3-ops. Full Price \$95,000.

6225 PEDIATRIC PRACTICE – MORGAN HILL Has been mid-\$500,000-year performer on a t-time schedule. Attractive office in great location. **Exclient** platform to infuse with new business plan and become dominant.

6220 PLACER COUNTY Relaxed country-setting for Delta PPO practice. 2022 collected \$1+ Millin and realized \$422,000 in Available Profits. 7-days per ber week. Beautiful office. Paperless.

6218 SACRAMENTO'S ROSEVILLE Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$340,000. 8.5-days of hygiene. Beautif 1 kein. "Bread & Butter" practice. Successor should contract with specialists allowing additional income stream to pay for the practice.

6215 SANTA ROSA ORAL SURGERY 2022 collected \$1.2 Million. Available Profits \$33 (12). Can do more with New Doc who wishes to be busier.

6211 SACRAMENTO'S FAIR OAKS Great location. Enjoys phenomenal visibility as thousands of passing cars see the practice signage every day stating, "Dewey Dental Family Dentistry" as they drive the new Dewey Drive / Madison Avenue intersection. Collections top \$500,000 each year on 29-hour work week. Simply maintenance and C&B. 5-ops in 1,700 sq.ft. building. Package sale includes building.



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I've reached a point in my career where it's a joy to give back generously with my time and insights. Any practice sale is a big deal - this is your life's work! - and I'd be honored to speak with you as a friend. Whether you're thinking of selling to another doctor, a DSO, an associate or partner - or anything else - I would love to be a resource.

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