

# THE Dental Trader

**FREE ADS FOR DENTISTS  
& STAFF!**

VOL. 21 NO. 3 • March '24  
So. Calif. Edition

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# WOOD & MORGAN

Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



## #1 IN DENTAL TRANSITIONS NATIONWIDE



Our partners are devoted to supporting the dental community and our clients. We take a hands-on approach to ensure our clients are connected with the strongest team of professionals and understand the legal and business risks and issues attendant to the proposed course of action.



"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."



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Since 1984, Wood & Morgan has represented over 8,500 dentists with their business needs.



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Over the years we've helped dentists across the nation secure billions of dollars when selling their practices.

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**ADEC suction** arm needed repaired. if you have used part preferred [platinumbraces@gmail.com](mailto:platinumbraces@gmail.com)

**DHP vacuum** pump 1HP 230 volts. Sucks well but leaks at impeller seal. Make offer 661 803-6790

**General Dentist** needed for a busy group practice in Lancaster please email [avsmiles@yahoo.com](mailto:avsmiles@yahoo.com)

**Orthodontist Wanted** in Lakewood, CA for private practice. 562 999 3770 or text 714 357 1204.

**Looking for** an experience Medicare/dental biller contact me at (562)552-2968

**Dental Assistant** needed full time Los Angeles Must speak Spanish. with experience 562)552-2968

**VITA Easyshade Advance V \$2200** NEW FREE T/S TEXT DR ISMAIL 5629684061

**Looking to buy** an office in Glendale or Santa Clarita areas. Call/text 8185611000

**Dentist needed** willing to do hygiene, Tarzana, and basic restoratives. [toothopin@aol.com](mailto:toothopin@aol.com)

**ENDODONTIST NEEDED** in private Culver City office. 1-2 days per month. Email [dentendentalca@yahoo.com](mailto:dentendentalca@yahoo.com).

**3163- San Marcos** – Grossing \$215k PT Seller will work back. 5 Ops. FP \$150k. Call Tom Fitterer 714-345-9659

**GP needed** in Gardena. Part time. Email resume to [zivadoostan@yahoo.com](mailto:zivadoostan@yahoo.com)

**DHP vacuum** pump 1HP 230volts. Sucks well but leaks at impeller seal. Make offer 661 803-6790

**DENTAL OFFICE FOR SALE, SAN MARCOS, CA, MIXED INSURANCES-EMAIL** [ANTON2005@SBCGLOBAL.NET](mailto:ANTON2005@SBCGLOBAL.NET)

**Looking for Beverly Hills dental** office to lease/ share 1 day a week. Email [Doctorforteeth@gmail.com](mailto:Doctorforteeth@gmail.com)

**SOCKET PRESERVATION/CREATION. TEMPORARIZATION ON IMPLANTS.** [yadm9092@gmail.com](mailto:yadm9092@gmail.com)

**3M Stainless** Steel Crowns Primary/Perm/Bicuspid Contact me for sizes and prices. 213-949-6151.

**Dental compressor, vacuum, xray** unit, belmont chair for sale. Call Dr. james 310-403-7809

**PALMDALE** 7 ops 2,000 sq. ft. 32 Yrs Gdwill. PPO/Fee for Service. Greg Beamer 909-542-4891

**Space for** rent. GP practice in Santa Clarita, looking for subletter. Contact 661.373.4897

**WHITTIER** - Established practice with great staff and patient loyalty. 4 Ops. Rev \$494K [ddsmatch.com](http://ddsmatch.com) 855-546-0044

**Experienced Doctor** -looking for buy in partnership or office for purchase. Call 3013351249 for more information Thanks!





PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE  
NATIONAL ASSOCIATION OF  
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Paul Maimone Broker/Owner  
CA Broker #01172430

## FRESNO COUNTY

Room for Your Fresno County Practice Listing.

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition. **[PENDING]**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SOLD]**

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold. **PRICE REDUCED \$50K!**

**ENCINO TURNKEY**– (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell! **[NEW]**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**SANTA CLARITA – COMING SOON! OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALTY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY.** **[NEW]**

**SILVERLAKE AREA (L.A.)** - (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrax software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. **[SOLD]**

## D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

**VAN NUYS PRACTICE & BLDG.** - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. **[PENDING]**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[SOLD]**

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

## MADERA COUNTY

Room for Your Madera County Practice Listing.

## RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr. end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[SOLD]**

## SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

## VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

## UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**SALE: Medical/dental** thick grade folders with dividers/pockets. Used \$.05 each and new \$.50 each. janatran1@yahoo.com

**Endodontist needed** to help private practice in Fullerton area. One day per month. Email to northocos@gmail.com

**ITERO 3D SCANNER**, 5D Fully functional. Caries Detection. Invisalign, crown, bridges. 12500.OBO call: 951-264-8414

**Periodontist wanted** in North OC for 1-2days/month. Private and PPO patients. Email to brea5xteam@gmail.com for details.

**Front desk** help needed to greet patients, make appointments, check eligibility for our happy dental office! (626)351-8444

**I'm looking** for a Cbct and omnicam. If you have one to sell, please email me, dopeterdds@gmail.com

**Dentist NEEDED** Where the business is! Proficient and hungry to earn? Incredible opportunity in Bakersfield 3235530495

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**Fresno:** Large office with Real estate in upscale area. (DRE01993607) (818)522-9123

**NOBEL IMPLANTS** 100 Assorted NobelActive TiUnite Implants. Contact: flossdad@gmail.com

**GP Pedodontist** needed in Los Angeles county. Fair compensation. Call 562-253-2353.

**VacStar40 FOR SALE.** A few years old. Email for photos and details. kutemecula@gmail.com. Must be able to pk up in IE

**Pediatric dentist wanted for ortho/pedo** office in OC: ddsortho.oc@gmail.com

**Dr and assistant stools.** 4 sets. Brown taupe, aqua. \$100/\$150 obo. 661 803-6790

**Wall/cabinet monitor** arms (3) in excellent condition. Call for pics. ddsshopper@cox.net

**Retiring Soon?** I'm currently looking for a dental office acquisition. Contact me at dychoi12@hotmail.com

**Neodent Helix GM Implants** for sale. Expiration 3/22/2026. Please Call 805.484.1611 for more information.

**Board Certified** Pediatric Dentist Available. All difficult patients and parents (747)888-7388

**RDH needed** in Glendale, 2 days a week to start. Email LAdds323@gmail.com

**Need DA for sterilizing instruments** position in San Diego? Text Melek 3045790531

**DENTAL ASSOCIATE** needed, Monday & Wednesday in West Corona. Fax resume 951-279-0914

**DENTIST needed.** Bilingual conversational Korean in Lake Forest. Email: cjurdentist@gmail.com



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# Tight curve at distal root?



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**ASSOCIATE DENTIST WANTED** Busy office in LA. Minimum 2 years experience. Part time ok. \$800-\$1000/day plus BONUS. Must be proficient with amalgams. Send resume to Admn75@yahoo.com

**Seeking GP** for Van Nuys office. Endo, Xb, implant is a plus. Base + Daily production. 1-2 days Email Ness68810@yahoo.com

**Periodontist, needed for** Tarzana, Sinus lift, CT grafts, Osseous, and more. toothopinion@aol.com

**Office space fully equipped, furnished, and ready to go.** Excellent location in Pacoima and office has been established for 40 years. Rent is reasonable and many walk in patients. Call or text 8183999925 to inquire.

**ORAL SURGEON** - All on 4, sinus lift Come with assistant, instruments & implants. Text for CV 213-437-3955

**Experienced dental** assistant needed at a private dental office. Part/full time (909)899-8757



# LCF Practice Sales & Financing

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for dental  
practices  
throughout  
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CONSULTATION.*

*"I got an offer and  
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week of listing my  
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was always  
available to answer  
all my questions  
and troubleshoot  
just about  
everything that  
came up. The  
transaction went  
like clockwork and  
we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

### We Offer Up to 100%

#### Practice Financing

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions

#### Los Angeles County

##### Long Beach: Space Sharing

- Beautiful Long Beach 5 operatory dental office space to share.
- Can use office together or alone.
- \$300/day. (Owner works M,W,F)

##### Van Nuys - JUST SOLD!

- Collects ~ \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~50% Denti-Cal.
- Strip mall. 3 equipped ops.

##### Whittier: Price Reduction!

- Asking (\$390K) \$345K!
- 2023 Productions ~ \$520K
- Mostly PPO/FFS. 3 eq. ops.
- ~1,680 sq.ft. Rent ~ \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

#### San Bernardino County

##### Upland - New Listing!

- Starter Practice with Bonus of Patients
- Excellent Location: Large shopping plaza off Highway-66 with anchor grocery stores, restaurants and etc
- 3 operators. Fair Rent.
- Asking \$120K!

#### Ventura County

##### Oxnard - New Listing!

- Collections ~ \$258K/annually
- Strip mall facing front street.
- 3 ops. Fair Rent. CT machine included
- Part time practice.
- ~58% PPO, ~25% Cash, ~17% DentiCal

##### Port Hueneme - New Listing!

- Collections ~ \$554K
- Strip mall located at an intersection.
- 3 operatories. Fair rent.
- Ideal for an owner run practice.
- ~60% FFS/PPO and ~40% DentiCal

##### Ventura - Collections ~ \$780 - 800K.

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent

#### Central California

##### Fresno - Price Reduction!

- Asking (\$170K) \$140K!
- Collections ~ \$300 - 350K/year
- ~70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

#### Orange County

##### Garden Grove: Price Reduction!

- Asking \$340K w/CT Scan (from \$390K)
- Collections ~ \$380K/annually.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

##### Newport Beach: Grosses \$500 - \$550K Asking \$225K (~50% Collections)

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- 4 operatories. Rent ~ \$12K/month

##### Orange: New Listing!

##### Starter Practice & Real Estate

- Excellent location : Single standing building surrounded by retail centers. Front street. Ample parking
- Building has 2 units. ~4,500 sq.ft. total.
- 1st unit: Dental bldg. just built ground up. Dental office ~ 2,500 sq.ft.
- 5 operatories + 3 ortho bases.
- 2nd unit: Tenant Space ~ 2,000 sq.ft.
- Tenant's Rent ~ \$5-6K/month
- Asking \$3.02 Million!

##### Santa Ana: Grosses ~ \$170 - 180K/year.

- Within walking distance from South Coast Plaza and other large shopping centers.
- Seller Retires. Part time practice.
- 3 eq ops. + 1 plumbed. Professional Suite

##### Westminster:

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

#### Northern California

##### Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- Part time practice. Low overhead.
- 2 eq. ops. + 1 plumbed

##### Fremont - Reduced Pricing!

- Asking \$280K. Production ~ \$645K
- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~50% DentiCal; ~50% Cash/others

##### Milpitas - Collects ~ \$550 - 600K.

- Office has 25+ yrs of goodwill.
- Mostly PPO/Cash. No Denti-Cal.
- Strip mall: 3 eq. ops + 1 plumbed.
- Multi-specialty practice.

##### Multi-Practice Opportunity with Real Estates in Northern California:

- Opportunity to buy high production and multi-specialty practices.
- Mixed insurances.
- Many years of goodwill
- Please call for more details...

#### Northern California

##### Sacramento - New Listing!

- Office Grossed ~ \$578K
- Large shopping plaza. 5 Ops.
- Part time practice. High Net
- ~40% FFS & ~40% HMO/Cap
- Capitation check \$5-6K/month

##### Sacramento - Reduced Pricing!

- Asking (\$150K) \$120K!
- Collections ~ \$195K-215K/yr
- Shopping Plaza. 2 eq. ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.

##### San Jose - Price Reduction!

- Asking (\$185K) \$175K
- Grosses ~ \$310K. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

##### San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- General family practice
- Seller willing to negotiate price!

##### Stockton - Practice & Real Estate

##### Asking \$845K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill. 3 eq. ops.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.

##### Sunnyvale: JUST SOLD!

##### Practice & Real Estate

- Asking \$1.65 M for Practice & RE
- Collections ~ \$900K - \$950K
- Stable & consistent income.
- Office accepts PPO/Cap/HMO & others.
- 4 eq. ops. ~1,200 sq.ft.

#### Dental Practice Wanted

##### Sellers - Call for a free consultation!

*We have buyers looking for practices & real estates in:*

##### Northern CA - Bay Area

Livermore, Hayward, Silicon Valley, Sunnyvale.

##### LA County:

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# Dental Practices For Sale



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### Other Locations

**Inglewood** (upcoming) practice with gross revenues of \$1m

**Van Nuys** (upcoming) retiree with cash machine doing \$1.5m+

**North Hollywood** retiree with small practice, great location and small price

**Glendale** (upcoming) retiree with revenues of \$550k on PT sched

**San Bernardino** (upcoming) gross revenues of \$750k working 3 days

**San Diego** (upcoming) revenues of \$1.3m; conservative seller retiring

### LA MIRADA

Location, Location, LOCATION. Retiree 30+ yrs Goodwill. 1st Floor Location with Sign. 5 modern ops; paperless Large Patient Base with 4 days of Hygiene/wk. Revenues of \$1.3m on 4 days per week with no promotion. Bread and butter dentistry only. Add management and watch the \$\$\$ skyrocket.

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Practice and Real Estate Available!!! Multi-specialty practice opportunity. Practice revenues of \$800k ++ on PT sched with zero promotion. Modern office with CBCT. 5 large ops plus room for 2-3 more ops. Free-standing single-user building with xtra large parking lot and HUGE sign. This one has it ALL!

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Beautiful Office in very pleasant shopping center. Owner works 3 days/week. With revenues of \$450k annually No promotion or advertising. Ideal starter practice. Modern, paperless, visually stunning office with 4 ops plus CBCT. Priced within everyone's budget.

### MORENO VALLEY

Retiree doing bread and butter dentistry with very stable revenues of \$750k annually on PT schedule. Super shopping center location next door to supermarket. 4 ops fully equipped. Non-advertising office. Over 20 years of goodwill.

### OXNARD

Retiree doing bread and butter dentistry with very stable revenues of \$400k annually on PT schedule. Heavily Hispanic population. 4 ops plus room for more. Seller owns condo – cheap rent. This office needs worker dentist

### SAN FERNANDO VALLEY

Retiree with PPO/Cash only practice. Shopping center location. Over 30 years of goodwill at same location. Predictable earnings. Revenues of \$600k+ annually on PT schedule. Office needs an upgrade, but terrific cash flow with loyal patients.

### TORRANCE

Ideal practice to acquire – conservative retiree with VERY busy hygiene program. Over 30 years of goodwill. Office is paperless. 4 ops fully equipped. Window line. Very easy to find location. Revenues of \$650k+ with no advertising, working 4 days. Long-term staffers. Seller willing to do 6-month transition.



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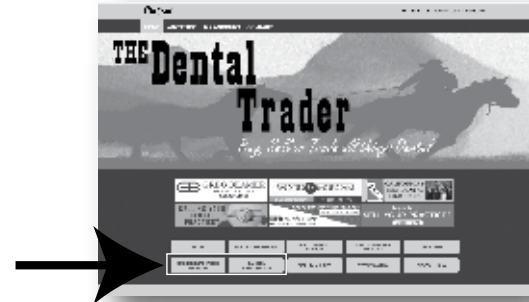
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# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
<b>Central San Diego</b>	<b>\$1,200,000</b>	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
<b>Kearny Mesa</b>	<b>\$479,000</b>	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>San Diego Inland</b>	<b>\$475,000</b>	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
<b>Temecula</b>	<b>\$424,000</b>	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
<b>North County Inland GP</b>	<b>\$725,000</b>	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
<b>San Diego ORTHO</b>	<b>\$449,000</b>	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
<b>San Diego GP</b>	<b>\$1,099,000</b>	6 ops, over 700k in collections, opportunity to purchase the real estate, seller needs to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.

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# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Burbank, Calabasas, Corona, Encino, Fontana, Fountain Valley, Los Angeles, Oak Park, Porter Ranch, Santa Clarita, Santa Maria, Simi Valley and Woodland Hills.

**SANTA MARIA GENERAL PRACTICE FOR SALE:** Outstanding practice opportunity. The practice averages \$2,250,000 in collections with an average net income of \$1,100,000 per year. Seller works five days per week with six days of hygiene per week. 60-70 new patients per month. No HMO or Denti-Cal. Seller refers pedo, ortho, perio surgery, and difficult oral surgery. The office has 8 equipped operatories with digital x-rays, panoramic x-ray, Cerec, 3D printers, and Sonoendo unit. All of the latest dental technology. Seller is moving. Asking \$1,300,000.

**SIMI VALLEY GENERAL PRACTICE FOR SALE:** This practice has tons of potential. Seller refers all endo, all oral surgery, all perio and all ortho. There are five days per week of hygiene with hygiene, exams and x-rays accounting for more than 40% of the total production. As of the end of November, the practice is on track to collect just over \$700,000 for this year with net income of over \$200,000. The practice averages 13 new patients per month with no advertising, no capitation and no Denti-Cal. The office has 4 equipped operatories with digital x-rays and Dentrix software. Seller is retiring. Asking \$520,000.

**ORANGE COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established in 2000, this practice collects an average of \$950,000 per year with an average net income of \$394,000 per year on three days per week. 70% of the practice production is from exams and extractions with just 30% from implant related procedures. Practice gets 50-60 new patients per month from just over 50 different referral sources. The office has two surgical operatories and two exam operatories. Seller is retiring and moving out of the state. Asking \$590,000.

**CORONA GENERAL PRACTICE FOR SALE:** Thirty-five years of goodwill in the same location. Practice consistently collects over \$400,000 per year on four days per week with four days of hygiene per week. The office has four equipped operatories. Hygiene, exams and x-rays represent over 40% of the practice production suggesting a very conservative practice style with a fair amount of referred work. More than 50% of the payments are cash or cash equivalents. Seller is retiring.

**SANTA CLARITA GENERAL PRACTICE FOR SALE:** This practice is located in a large shopping center and is run by associates. The seller is in the office one morning per week to do case presentations only. The practice collected \$1,130,000 last year and is on track to collect \$1.2M this year. Net income last year was \$310,000 for a working owner and is projected to be closer to \$400,000 this year. The practice refers all endo, oral surgery, perio surgery and ortho. There are 7-8 days of hygiene per week and 4 days of associate coverage. The office has 5 equipped operatories with a CT scanner, digital x-rays and full computerization. The practice does no advertising, but gets an average of 33 new patients per month. Asking \$925,000.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrix software. Asking \$800,000. – SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require to much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – SOLD AT FULL PRICE

**ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE:** 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000. - SOLD

**NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE:** Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cep. Seller is motivated. Asking \$80,000. – PENDING AT FULL PRICE

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - SOLD

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.



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### CAN WORKING TOO LONG HURT THE VALUE OF MY PRACTICE?

I frequently encounter dentists that have continued to work beyond the "traditional" retirement age, some out of necessity, others because they absolutely love what they do, that now want to sell for what their practice may have been worth at some point in the past. The most difficult concept to convey to them is that the value of the practice is not based on the gross income as much as it is on the net income. Buyers must be able to secure a loan for the practice to be sold and that is intimately tied to what bankers refer to as the debt coverage ratio and with higher interest rates the amount of debt increases. Let me clarify this concern for you. Here are two examples:

Buyer #1 is married and the spouse earns \$120,000/year. The practice being purchased has a net income (profit to the owner) of \$200,000/year and is being sold for \$500,000 with a loan at 5.50%. The buyer's school debt, car payments, living expenses and home mortgage are \$8,000/month or \$96,000/year. The practice loan will be \$65,112/year. The buyer's household income with the new practice is \$320,000 and the annual debt is \$161,112. The debt coverage ratio is 1.99. Considering the debt coverage ratio alone, every bank would make that loan.

For Buyer #2, everything about the practice is the same, however, now the buyer is married, but the spouse is not employed. Buyer #2's personal debt obligations are \$12,000/month and the interest rate on the practice loan is 8.00% or \$72,780/year. With the buyer's income of \$200,000/year and the buyer's debt, personal and practice loan, of \$216,780/year, the debt coverage ratio is 0.92 and no lender will make that loan.

The above examples may be extreme, but they demonstrate the impact that the buyer's income, personal debt and interest rates have on the ability of the buyer to secure financing to purchase a practice. As outside income declines and personal debt and interest rates rise, the loan amount that the buyer can borrow decreases. The same practice profit cannot cover all of the buyer's obligations.

It is complicated, but for a complete understanding of the financing requirements, call Kurt Skarin at Lee Skarin and Associates, Inc.

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**Wonderful Sonoma County Turn-key Practice** Great Value Practice!! Looking for a practice with great bones and just waiting for the right doctor to step in this is it. For the listed price you can't even outfit a practice right now, turn-key and ready to build on a great foundation. Great location in Sonoma county. Sky is the limit with this practice. For more information, Contact Chris Barbour at 916-792-5038 or chris@omni-pg.com (CAD135).

**Glendale office** space to share. Great location! 3 operatories. Thursdays, weekends, evenings available. 818-244-1597

**FOR SALE IN YORBA LINDA** – GP w/ 5 eq. ops. in a one-story 2,500 sq. ft. suite. Grossed \$397K for 2022. Contact California Practice Sales at 714-639-2775.

**Rent Ortho** office in San Diego. New fully equipped 6 ops. Digital Pan/Ceph. Open to partnership. Text me (619)302-3804

**MorenoValley Dental** Office Wanted. Existing office or leasehold. washington.dental@yahoo.com

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**Wall-mounted UV lights** for sale, used. doc@ingersoldds.com

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**Lee Maddox**  
President  
Lic # 01801165

My name is **Dr. A. Lee Maddox, DDS, Esq.**, and here at Maddox Dental Practice Sales, we offer you an unparalleled service that bridges the gap between dentistry, law, and brokerage. With a unique blend of professional expertise as a Transactional Lawyer and Practice Broker and personal experience as an Endodontist, I have successfully navigated over 5,000 dental practice transactions nationwide, helping peers like you to realize their dreams, whether it's buying their first practice or selling one to move onto the next chapter of their lives.



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**3147- Lawndale/Hawthorne/Torrance** / A DSO facility High Identity 4000 sq ft 8 ops Now open I day Gross 500K two entrances Call PPS Tom Fitterer 714-345-9659 Seller invested \$780k buy now \$450k

**San Marcos, GDP & Ortho. Beautiful office, great location in busy area. 5 ops, Digital X rays, Pan/Ceph. 4 days/week, 20+ patients/month. Collected \$485k-2023, CASH & PPOS. Dr. moving out of town, great potential, low rent, 1800sqft asking \$385K obo. For sale by owner, finance available. Plase e-mail your inquiries to: mail@orthosmile.biz**

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**FOR SALE IN COMPTON** – GP/Pedo w/ 30+ yrs of goodwill. Eq. w/ 3 ops & 5 plmb. Collected \$333K for 2022. Contact California Practice Sales at 714-639-2775.

Attend Xcel Seminars 23rd Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 5-course, 35 CE series (all live CA CE units) for only \$549 and learn about Treating Edentulous Patients, Clear Aligner Therapy, Mandatory Infection Control & the Dental Practice Act & Treating Dental Sleep Apnea. Go to [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info or to register.

**3148- CORONA** ESTB 35 years High % Hispanic. 5 ops Loyal patient base. Call PPS Tom Fitterer 714-345-9659

**Attention Doctors!** Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, [MsGrant@ADMInstitute.com](mailto:MsGrant@ADMInstitute.com)

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**Endodontist Needed for Eugene** Busy Practice Replace full-time endodontist relocating out of state. Staff provided, 2 ops, anesthetic and endo microscopes provided. Contact [megan@omni-pg.com](mailto:megan@omni-pg.com), 503.830.5765. (ORD175)

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**Beautiful practice in N. Nevada** 45 minutes from Lake Tahoe. This is the practice you've been looking for in a location voted "Most Beautiful Small Town in Nevada"! Five fully equipped ops (with room to expand). The community has a rural feel yet maintains all the amenities of a family-oriented town. The practice has maintained steady growth with production in 2023 at \$995,000. The 4,000 sq ft building is also for sale. Contact Rod Johnston at [rod@omni-pg.com](mailto:rod@omni-pg.com). (NVD103)

**Mobile Dental Bus**, two dental chairs, gasoline engine, Model 2010, Price: 95k\$, (559)296-2012

**4 Op Practice** in the Heart of Wine Country Available Priced to Sell!!! incredible 4 Op practice in the heart of wine country. Current Doctor brings in over \$750k in collections on a three-day work week. Great opportunity for growth. Looking for a practice with good bones and a great clientele? This is the practice for you. For more information, Contact Chris Barbour at 916-792-5038 or [chris@omni-pg.com](mailto:chris@omni-pg.com) (CAD130).

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**Unique private practice for sale**, seller retiring, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175

**Sherman Oaks specialty office built-to-suit 2,500SF brand new specialty office for lease in Sherman Oaks with great visibility on Ventura Blvd. Parking and private entry in front and rear. Brand new façade, high ceilings, organic design. Must-see floor plan and renderings with large waiting and conference rooms excellent for hosting lectures. Will help with building referral base if needed. Call (619)254-8656**

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**Canoga Park** with REAL ESTATE 6 ops all new construction with starter practice (DRE01993607) (818)522-9123

**3150- San Bernardino** DSO MERGER 1600sq ft 4ops, previously did \$950k now \$750 in 2 days like new equip 45% Denti-cal 20% PPO, 20% HMO, Cash 10% Senior Seller adamant this is a 950K to 1.5m if Buyer wrks 4.5 days FP \$650k incl like new PAN 3D CBCT Great for GP PEDO/ORTHO Call Tom Fitterer PPS 714-345-9659 IN ESCROW\_ BACK UP TO NET 500K Bargain

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### FEATURED LISTINGS

**ANAHEIM** – Well-established practice with 40+ years of goodwill. The practice is located on the main street in Anaheim off Brookhurst. It's a 1,116 sq. ft suite equipped with 4 operatories and 1 plumbed not equipped. The retiring doctor sees about 10-14 patients a day and 5 new patients a month! The income source is 30% Cash & 70% Insurance. 100% patient referral. Great rent for the location. Ample parking lot with lots of traffic flow. Near residential areas and conveniently close to the 5 & 91 freeway. **Practice grossed approximately \$745K for 2023. Buyer's Net of \$421K.** Please contact your CPS Broker for more details. **Property ID # 5480.**

**BREA – NEW REDUCE PRICE!** This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$334K for 2023. Property ID #5356.**

**WESTMINSTER** – Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. Income source is 20% Cash & 80% Insurance. No capitation no medical. The types of advertising the office has include patient referrals, Insurance, and websites like Google or Yelp. Great location with an ample parking lot and great street visibility. **Grossed approximately \$417K for 2023. Buyer's Net of \$120K.** Please contact your CPS Broker for more details. **Property ID #5462.**

**OCEANSIDE** – Well-established GP with 5+ years of goodwill. The 1,600 sq. ft. suite is located in a one-story shopping center. Equipped with 4 operatories and 1 plumbed not equipped operator. Both partners work 3 days a week and see an average of 13 patients a day and 50-60 new patients a month combined. The income source is 25% Cash, 10% PPO & 65% MediCal. Computerized with Eaglesoft software. The types of advertising the practice sees are Google/Yelp, Patient Referrals, and walk-ins. The practice is in a great location with great signage, and ample parking & next to a Starbucks. **Grossed approximately \$760K for 2023. Buyer's Net of \$389K.** Please contact your CPS Broker for more details. **Property ID #5474.**

**LA PUENTE** – (REAL ESTATE) With over 12 years of goodwill, the practice & REAL ESTATE is priced right for you. However, the real diamond in the ruff here is the GREAT FREE-STANDING BUILDING FOR SALE, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

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### WELL-ESTABLISHED GP IN BREA



- Grossed approx. \$334K in 2023
- 10 working days a month
- In a 2-story professional building
- 1,700 sq. ft. suite
- 4 equipped operatories w/ window views
- 3 Gendex GX 770 X-rays

- Great signage
- Right off the 57 freeway
- 100% Patient referrals
- Income Source: 98% PPO 2% FFS

**Property ID #5356**

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**CERRITOS** – This newly remodeled, well-laid-out, beautiful practice has over 46 years of goodwill to offer. Since 1977 when the original dentist built this practice, it has been an icon in this unique community. The building is a duplex, shared with a medical doctor who is also your landlord, that could even be a referral source. In addition, your signage is exposed to this high-traffic area where you should suspect parking is hard to find, but this is not the case with your own large private parking lot. The doctor has their private parking spot adjacent to a charging station for the electric or hybrid vehicle. The 2,600 sq. ft. office is equipped with 6 operatories and Dentrux software. The Seller has not slowed down and brought specialists into the practice. However, the Seller has additional equipment to sell with the practice, allowing the buyer with the right skill set to make this incredibly profitable practice even more profitable. **Grossed \$1.2M for 2022. Buyer's Net of \$495K. Please contact your CPS Broker for more details. Property ID #5427.**

**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitional period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Projecting \$415K for 2023. Please contact your CPS Broker for more details. Property ID #5450.**

**GARDENA** – Our spacious office is beautifully remodeled, from new flooring to furnishing. This location also has a very rare gross lease; there are no CAM, no NNN fees, and a fixed rent through March of 2025. While our office is in a professional building, the building is located in a shopping center; it also has signage on a main thoroughfare and entrance to the shopping center. This office has a diverse convergence of neighborhoods and a rich blend of cultures; this is obvious as you walk through the busy shopping center where our office resides, and the retail and restaurants located on the main thoroughfare in front of our office. With convenient access from the 110, 91, and 105 freeways, our office is also next to several colleges. Please contact your CPS Broker for more details. **Property ID #5463.**

**GLENDORA** – Well-established practice with 50+ years of goodwill. The practice is located in a two-story medical arts center on the second floor. Conveniently there is an elevator to get you to the second floor! The retiring doctor works 4 days a week and sees about 6-10 patients a day and 16-18 new patients a month! The suite is approximately 1,050 to 1,100 sq. ft and is equipped with 4 operatories. Has an ample parking lot. Near residential areas with great signage to show the heavy traffic flow on the main street. **Grossed approximately \$564K for 2023 & Projecting \$563K for 2023. Buyer's Net of \$265K.** Please contact your CPS Broker for more details. **Property ID #5467.**

**HAWTHORNE** - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operator. The practice has lighted signage and signage on the lighted marquee at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operator. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed approximately \$495K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.**

**LA PUENTE – (REAL ESTATE)** With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nested between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

**MALIBU** - Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a week, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees an average of 4-6 patients a day. There are 7 days of hygiene with a hygienist working Wednesdays, another working Mondays and Tuesdays and one working Mondays, Thursdays and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. **Grossed \$1.4M for 2022. Buyer's Net of \$795K.** Please contact your CPS Broker for more details. **Property ID #5436.**

**MONROVIA W/ REAL ESTATE!** - Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. **Grossed \$378K for 2022 & projecting \$410K for 2023. Property ID #5433.**

**POMONA** - Well-established practice with 18+ of goodwill. The approximately 2,192 sq. ft. suite is located in a three-story business building. Is equipped with 8 operatories and Dentrux software. The current seller has another practice in Newport Beach that they would like to put their focus more on. The office has 7 days of hygiene and an ortho that comes in every other Wednesday. The seller works 2 days a week and the 2 partners work 3 days a week. The building is in a corner location with great street visibility and an ample parking lot. Near residential areas. **Grossed approximately \$1.9M for 2023. Buyer's Net of \$474K.** Please contact your CPS Broker for more details. **Property ID #5432.**

**SOUTH BAY – ORTHO PRACTICE** – Well-established practice with 30+ years of goodwill. The retiring doctor works 3 1/2 days a week and sees an average of 25-30 patients a day and 5-10 new patients a month. 100% straight-wire office. The modernized practice is located in a one-story shopping plaza with 5 operatories in an open bay and 1 operator in a consultation room. The income source is mainly cash at 60% and 40% PPO. Computerized with Orthotrac software and is a paperless office. Great location near residential areas. **Grossed \$419K for 2022 & projecting \$467K for 2023. Buyer's Net of \$127K.** Please contact your CPS Broker for more details. **Property ID #5452.**

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# PRACTICE SALES, INC.

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Juana Dominguez  
Transition Coordinator

**SUN VALLEY** - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 4+ years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 20-25 new patients a month. The office has 3 specialists that come in. An Endo comes in once every other month, an Ortho comes in 2 times a month and an Oral Surgeon once every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the entire practice! The total facility and parking lot is private by a fence. The equipment is fairly new and some of the older chairs have been refurbished and reupholstered. Is equipped with 3 Gendex X-rays and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1.1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.**

### ORANGE COUNTY LISTINGS

**ANAHEIM** - Well-established practice with 40+ years of goodwill. The practice is located on the main street in Anaheim off Brookhurst. It's a 1,116 sq. ft suite equipped with 4 operatories and 1 plumbed not equipped. The retiring doctor sees about 10-14 patients a day and 5 new patients a month! The income source is 30% Cash & 70% Insurance. 100% patient referral. Great rent for the location. Ample parking lot with lots of traffic flow. Near residential areas and conveniently close to the 5 & 91 freeway. **Practice grossed approximately \$745K for 2023. Buyer's Net of \$421K.** Please contact your CPS Broker for more details. **Property ID #5480.**

**ANAHEIM** - Our practice has over 35 years of goodwill to offer! The Seller who started the practice has been the only owner, and the Seller is ready to retire. The Seller owns the building and provides a competitive lease, so you don't have to worry about working with some far-away corporate entity. The free-standing building allows you to be the only tenant and not compete for the ample parking spaces. The Seller is 100% reliant on patient referrals and does no marketing, allowing for expedient growth by marketing to the surrounding communities. As you can see from the breakdown of procedures, we are sending out the most complex procedures and specialties while placing only a few crowns; implants are being restored and not being placed as well. The Seller has an Iva Digital Sensor and a Dement Soft Tissue Laser but does not use them. So, if you have the right skill set, you can immediately increase income in the practice. **Practiced grossed approximately \$290K for 2023.** Please contact your CPS Broker for more details. **Property ID #5466.**

**ANAHEIM** - Well-established practice with 23+ years of goodwill. The 1,100 sq. ft. suite is located in a one-story shopping center and the seller has exclusivity that no other dentist is permitted in the shopping center! Is equipped with 4 spacious operatories. The seller sees patients once a week and sees about 5-8 patients a day and 6-10 new patients a month. The practice is on a main street with lots of street visibility and a high traffic flow. Not a lot of advertising is done but patient referrals and insurance directories. Shopping center has an ample parking lot. **Grossed approximately \$146K for 2023.** Please contact your CPS Broker for more details. **Property ID #5469.**

**BREA** - NEW REDUCE PRICE! This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$334K for 2023. Property ID #5356.**

**BUENA PARK** - Well-established practice with 39+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and equipped with 4 operatories. The seller sees patients 1 day a week and sees about 5-8 patients a day and approximately 6-10 new patients a month. The practice is in a corner location with great street visibility and an ample parking lot. Advertising for the office is mainly patients referrals and from the insurance directory. **Grossed approximately \$175K for 2022.** Please contact your CPS Broker for more details. **Property ID #5470.**

**COSTA MESA** - Well-established practice with 16+ years of goodwill. The approximate 3,009 sq. ft. suites are in a two-story professional building that is equipped with 3 operatories. The doctor sees an average of 7-10 patients a day and 10-12 new patients a month. The hygienist in the office works every Wednesday and sees about 5-6 patients. Half paperless half paper chart. Empty lounge room for future expansion. Minimal advertising website and patient referrals. Modernized office. Desired location. **Grossed \$625K for 2022. Buyer's Net of \$265K.** Please contact your CPS Broker for more details. **Property ID #5408.**

**HUNTINGTON BEACH** - The well-established practice is located in a two-story building on the first floor. The 2,340 sq. ft. suite is equipped with 7 operatories and 1 plumbed/ not equipped. The seller has another location in San Clemente that they would like to put their focus more on. The practice is averaging \$80K a month on 10 working days. The doctor works 2 days a week and 2 Mondays a month and approximately sees 20-25 patients a day and 13-15 new patients a month. With 1 hygienist, the office has 2 days of hygiene and sees about 6-8 patients a day. With the office being on Beach Blvd and it having a lot of traffic flow passing by every day the practice has great visibility and signage! About 3 miles away from the beach! **Grossed approximately \$893K for 2023.** Please contact your CPS Broker for more details. **Property ID #5459.**

**LAGUNA HILLS - LEASEHOLD** - The beautiful and spacious practice is located on the second floor of a two-story building and has always been a dental office for the past 30+ years. This office would be great for a doctor who is interested in starting a multi-specialty practice. The 1,800 sq. ft. suite is equipped with 6 operatories and a brand new CT Scanner. In a great location with surrounding residential areas and great signage. Along with Leisure World, the senior center that has 200,000+ residents, and can be a good source for elderly patients. The seller outgrew the location and wants to focus on their Periodontal office in Mission Viejo as a Periodontist. **Property ID #5473.**

**RANCHO SANTA MARGARITA** - Well-established practice with 18+ years of goodwill. The 1,570 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 18-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential homes and shopping plazas. **Grossed approximately \$684K for 2023. Buyer's Net of \$292K.** Please contact your CPS Broker for more details. **Property ID #5451.**

**SAN CLEMENTE** - Well-established Ortho practice with 15+ years of goodwill. The seller works 2 days a week and sees an average of 25-30 patients a day and about two starts a month. Approximately 58 Phase 1 patients and 88 Phase 2 patients. 90% straight-wire 10% Invisalign office. 1,977 sq. ft. suite is located in a two-story eight-tenant medical building that is equipped with one operatory and 4 chairs in an open bay, with 1 plumbed space! The income source is 70% Cash and 30% Ins. Computerized with Ortho2 Viewpoint software. Patient referrals, Magazines, Google/Yelp & GP referrals. **Practice grossed \$ 385K for 2022.** Please contact your CPS Broker for more details. **Property ID #5464.**

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SCAN ME

Alex Baylon, V.P.  
Lic. #02128087

# CALIFORNIA

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**TUSTIN** – Well-established practice with many years of goodwill. The 1,230 sq. ft. suite is located on the first floor of a two-story building and is equipped with 4 operatories. The office has 3 associates working in the practice and the retiring doctor comes in as needed. The associates approximately see 15-20 patients a day about 50 new patients a month. There is very minimal advertising coming from the practice and is mainly advertised by patient referrals. The practice has an ample parking lot, it's near residential areas, and a shopping center close by. **Seller is the landlord. Practice grossed \$715K for 2022 & Buyer's Net of \$409K.** Please contact your CPS Broker for more details. **Property ID #5468.**

**WESTMINSTER** – Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. Income source is 20% Cash & 80% Insurance. No capitation no medical. The types of advertising the office has include patient referrals, Insurance, and websites like Google or Yelp. Great location with an ample parking lot and great street visibility. **Grossed approximately \$417K for 2023. Buyer's Net of \$120K.** Please contact your CPS Broker for more details. **Property ID #5462.**

**YORBA LINDA** – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. **Projecting \$325K for 2023.** Please contact your CPS Broker for more details. **Property ID #5439.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**CORONA W/ REAL ESTATE!!** – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been more convenient, with parking right in front of your practice. You will not want to miss this incredible opportunity to own real estate in an immaculate, well-maintained "Class A" medical building if you are looking in this area. Your mortgage would be less than your rent, while you will build equity monthly, enhancing your portfolio. The retiring doctor works 4 days a week and sees an average of 10-15 patients a day and 12-16 new patients a month. **Practice grossed approximately \$425K for 2023. Buyer's Net of \$200K.** Please contact your CPS Broker for more details. **Property ID #5448.**

**MORENO VALLEY** - Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed approximately \$460K for 2023.** Please contact your CPS Broker for more details. **Property ID #5430.**

**PALM DESERT W/ REAL ESTATE!** - What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. **REAL ESTATE IS INCLUDED! Grossed approximately \$1.6M for 2023. Buyer's Net of \$543K. Property ID #5435.**

**ONTARIO** – The well-established practice with 28+ years of goodwill is located in a one-story plaza. The retiring doctor currently works 3-4 days a week with an associate 2 days a week. The doctor sees an average of 11-13 patients a day and the associate sees about 10-12 patients a day. They both see approximately 20-25 NEW patients a month! Income source is mainly insurance at 70% and Cash/MediCal at 15% each. Does minimal advertising and is 100% patient referral. The 1,200 sq. ft. office is equipped with 4 operatories and a Panoramic X-ray. Most of the equipment is in good or fairly new shape. Is in a great location with lots of street visibility and signage. **Grossed \$970K for 2022. Buyer's Net of \$417K.** Please contact your CPS Broker for more details. **Property ID #5415.**

### SAN DIEGO COUNTY LISTINGS

**CHULA VISTA** – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting **~\$600,000 for this year and growing.** For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. **Grossed approximately \$583K for 2023. Please contact your CPS Broker for more details. Property ID#5441.**

**EL CAJON** – Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft. suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operatory and is programmed with Eaglesoft. **Buyer's Net of \$150K and Grossed \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401.**

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Rick Conwell  
Lic. #01761368

**ESCONDIDO** – This well-established practice with 19+ years of goodwill is located in a one-story busy shopping plaza. The current doctor has another practice in San Marcos and wants to put their focus more on that location as they are transitioning into retirement. The seller currently works 3 days a week with an associate working 2 days a week. The doctor sees an average of 20-25 patients a day and 16-20 new patients a month. The associate sees approximately 16-20 patients a day and 8-10 new patients a month. The 1,600 sq. ft. office is equipped with 5 spacious operatories and Dentrux software. Does very minimal advertising mainly flyers and patient referrals. Near residential areas and accessible access to the 15 Freeway. **Grossed \$810K for 2022. Buyer's Net of \$211K.** Please contact your CPS Broker for more details. **Property ID #5422.**

**FALLBROOK – REDUCE PRICE!!!** The retiring doctor started the well-established GROWING practice from scratch with 21+ years of goodwill to offer now. Several offices in a professional building have recently closed in the area, and they get as many as 5-6 NEW PATIENTS A DAY! The doctor currently works 4 days a week, with 1 hygienist working 3 days a week. The doctor sees an average of 6-4 patients daily, though additional new doctors days or patients per day are needed due to INCREASING NEW PATIENTS. The hygienist sees an average of 8 patients a day. The practice is mainly insurance (70%) and some cash (30%). To date, the Seller does NO MARKETING and is totally reliant on patient referrals. **Grossed approximately \$393K for 2023 & Projecting \$406K for 2023.** Please contact your CPS Broker for more information. **Property ID #5404.**

**OCEANSIDE** – Well-established GP with 5+ years of goodwill. The 1,600 sq. ft. suite is located in a one-story shopping center. Equipped with 4 operatories and 1 plumbed not equipped operator. Both partners work 3 days a week and see an average of 13 patients a day and 50-60 new patients a month combined. The income source is 25% Cash, 10% PPO & 65% MediCal. Computerized with Eaglesoft software. The types of advertising the practice sees are Google/Yelp, Patient Referrals, and walk-ins. The practice is in a great location with great signage, and ample parking & next to a Starbucks. **Grossed approximately \$760K for 2023. Buyer's Net of \$389K.** Please contact your CPS Broker for more details. **Property ID #5474.**

**SAN DIEGO** – Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. **Grossed approximately \$358K for 2023.** Please contact your CPS Broker for more details. **Property ID #5442.**

### KERN COUNTY LISTINGS

**BAKERSFIELD w/ REAL ESTATE!** - It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital, voted best in Kern County, and amongst too many other well-respected professionals to mention supporting the entire Kern County. Worthy of note, all these medical professionals are not even being marketed to currently. In front of our office, there is ample parking and a pharmacy. Is equipped with 6 operatories & Eagle Soft software. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skillset could immediately capture this income currently being referred out. **Grossed approximately \$432K for 2023.** For more details contact your CPS Broker. **Property ID #5443.**

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**Breakfast**  
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**Morning Session**

Key Principles of a Successful Dental Practice  
Startup / Expansion

8:30-9:15am

**Financing a New Practice**  
(Ali Karjoo / BofA)

9:15-10:15am

**Finding the Perfect Location**  
Negotiating Lease Terms (Brian Mills/ ROAM)

10:15-10:30am

**Break**

10:30-11:30am

**Guide to Building Your Dream Office**  
(Ben Oliver/Patterson Dental)

11:30-12:00pm

**DDS Marketing for DeNovo**  
(Ardi Safi/DDS Marketing)

12:00-12:45pm

**Lunch**

**Afternoon Session**

Key Principles of a Dental Practice Acquisition /  
Expansion / Startups

12:45-2:00pm

**Purchase Agreements, Dental Office Leases, and  
Operating the Practice**  
(Levi Barlavi, Dental Attorney)

2:00-2:45pm

**Financing for an Existing Dental Practice**  
(Stephen Curtis/ BofA)

2:45-3:00pm

**Break**

3:00-5:00pm

**Due Diligence**  
(Fazel Mostashari, DentalCPA)  
Fazel Business Systems, Marketing Systems,  
Accountability, KPIs



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### PRACTICE SALES • PARTNERSHIPS •

#### SOUTHERN CALIFORNIA

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

**BAKERSFIELD** - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrrix, Planmeca Pano, Biolase laser, digital x-ray, 2,700 sq. ft. 2 docs share space with collections of \$645,000 for 2022. All Specialty referred out. #CA3514 - Kaira Stewart-949-220-6216

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrrix, Planmeca Pano, Biolase laser, digital x-ray, 2,700 sq. ft. 2 docs share space with collections of \$645,000 for 2022. All Specialty referred out. #CA3515 - Kaira Stewart-949-220-6216

**HESPERIA** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,700 sq. ft. with 5 Ops, Digital X-Ray, and a large lab. Office is open 4 days a week, FFS practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542

**HUNTINGTON BEACH** - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3642/>

**IRVINE/ORANGE COUNTY** - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrrix, Dexis, Planmeca Pano, lab, employee lounge, and private office. 8 days of hygiene. All specialty referred out. 50% FFS and 50% PPO. Not an Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 - Kaira Stewart - 949-220-6216

**NORTH LOS ANGELES COUNTY - NEW LISTING** - This is the one!! Beautiful, newly built, and spacious 7 op PPO/FFS practice. 30 years of goodwill. 2,600 sq. ft. Located on the ground floor of a professional building with a private entrance. Modern GP office paperless, Dentrrix software, iTerio, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. The practice has a loyal patient base and 2023 GR of approximately \$2.53M on 9 doctor days and 10 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3799/>

**LOS ANGELES** - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR are over \$900K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**MANHATTAN BEACH** - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq. ft. Paperless office, Dentrrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3694/>

**ORANGE COUNTY** - Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3670/>

**WEST HOLLYWOOD** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. space. Well-maintained office with over 35 years of goodwill. The practice utilizes Dentrrix, digital x-rays, iTerio, and I/O cameras. #CA3604 - Ben Sapir - 310-596-0961

#### SAN DIEGO

**CHULA VISTA** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrrix, Paperless. Currently working 2 days/wk in the office with \$432K collections in 2021. #CA3334 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**CHULA VISTA** - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2- 3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195 - Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

**CHULA VISTA - NEW LISTING** - Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3767/>

**DOWNTOWN SAN DIEGO - NEW LISTING** - Leasehold in the prime downtown San Diego! 1,850 sq. ft., state-of-the-art brand-new equipment with 4 spacious Ops and a 5th already plumbed for expansion. This turnkey opportunity includes full operatory setups, vacuum, compressor, sterilizer, computers, sensor, x-rays, and Dentrrix software, making it a plug-and-play practice. Panoramic views of downtown San Diego, placing your practice at the heart of the bustling business district. Conveniently accessible from the 5 freeway, this location ensures ease of commute for both you and your patients from various San Diego neighborhoods. #CA3818 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3818/>

**LA MESA** - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq. ft., 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

### VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**HILLCREST - NEW LISTING** - Rare opportunity to acquire a well-established book of business through a Chart Sale! Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix includes 69% cash and 31% PPO (no Delta Premier). With 550 patients seen in the last year and 850 in the last two, this practice offers a solid patient base. Doctor is ready to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3749/>

**NORTH COUNTY SAN DIEGO** - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3489/>

**SAN DIEGO - NEW LISTING** - Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3737/>

**RANCHO BERNARDO** - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with brand new technology, four (4) operatories, 27 years goodwill, 20 new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3721/>

### CENTRAL CALIFORNIA

**GREATER FRESNO AREA** - 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production, and Doctor willing to work back up to 3 years, and 2021 Gross Receipts \$1.641M. #CA3405- Jay Harter 916-812-0500

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

**PORTERVILLE** - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

**SANTA MARIA** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrux PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

### NORTHERN CALIFORNIA

**BERKELEY - NEW LISTING** - A unique opportunity to own your own practice & share lease and facility expenses! 30 years of Goodwill 4 day work week & Doctor refers all Specialty. Great Location with 3 Ops. Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3800/>

**CA FOOTHILLS & GREATER SONORA AREA** - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrux, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

**CHICO/PARADISE AREA** - High-end GP in highly-desirable area, 7 Ops, Dentrux, Cone Beam \$1.2M 2022 Collections. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

**CUPERTINO** - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased space, 2022 GR \$374K. Great start-up opportunity, waiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048

**DUBLIN - NEW LISTING** - GP Practice for Sale in desirable Dublin! Gross Revenue was \$903k with most specialty referred. Office is 1350 sq. ft. with 4 Ops. Office runs on Dentrux PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec! #CA3805 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3805/>

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**GREATER LAKE TAHOE AREA** - Great Price for 6 Op beautiful Tahoe location. \$984K Production in 2022. #CA3595- Jay Harter 916-812-0500

**GREATER LAKE TAHOE & TRUCKEE AREA** - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrux, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3629/>

**GREATER SACRAMENTO METRO AREA** - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrux, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3723/>

**GREATER SACRAMENTO METRO AREA** - High-end Pedo Specialty in highly-desirable area, 7 Ops, Dentrux, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

**GREATER SACRAMENTO METRO AREA** - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

**GREATER AUBURN & NORTHERN CA FOOTHILLS AREA** - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operator practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**GREATER VACAVILLE AREA** - Must sell GP opportunity. Great, centrally-located, and high traffic location for a well-established GP Practice with 30 years of Goodwill. 5 Op practice in 1,700 sq. ft. office with recent office space re-model. 2021 (open 10 months) GR \$449K on a 32 hour week. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

**MARIN COUNTY** - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including I-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3653/>

**MONTEREY - NEW LISTING** - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. Practice is 1670 sq. ft of leased space in a professional building with 5 operatories & was remodeled in 2020! Office is paperless & digital including CBCT, I/O Camera! Seize this opportunity as all specialty is referred. Patient base consists of patients that value high quality dental care with customized & comprehensive treatment. #CA3810 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3810/>




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**NAPA COUNTY** - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

**NORTHERN CALIFORNIA** - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano. Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3481/>

**OAKLAND** - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft. #CA3398 - Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**OAKLAND** - Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has 6 Ops and cutting-edge technology! #CA3300 - Nicole Lena - 925-989-8118

**PLACERVILLE/CAMERON PARK/RESCUE AREA - NEW LISTING** - Placerville / Cameron Park area Solid Producing GP; 4 Ops; 1/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3710/>

**RED BLUFF/CORNING/ORLAND AREA** - 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**REDWOOD CITY** - GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft offering room for expansion. Fully digital, Dentrrix PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3598/>

**ROCKLIN / ROSEVILLE / AUBURN AREA - NEW LISTING** - Amazing Opportunity to Acquire a \$1M+ GP Practice in One of the Most Desirable Areas of Sacramento Metropolitan... Rarely Available - Low Price! #CA3765 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3765/>

**SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA** - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

**SACRAMENTO HIGHWAY 50 CORRIDOR RANCHO CORDOVA / FOLSOM / RESCUE AREA** - \$742K 2022 Collections GP Practice in high-traffic Freeway exit location, 4 Ops, Practice Works, Seller to assist in transition. #CA3771 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3771/>

**SALINAS** - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

**SAN FRANCISCO** - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operator, 2000 sq ft Practice is not just beautiful but has all the technology-Adac 511 equipment, Dentrrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3712/>

**SAN JOSE** - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3644/>

**SAN JOSE - NEW LISTING** - Great location near Oakridge Mall with easy access to Highway 85 and a block from Blossom Hill Rd. Close to retail stores, restaurants, and residential neighborhoods. Practice has 26 years of goodwill, 4-day work week, with most specialty work referred out. Building has ample patient parking. Suite features a 1,200 sq. ft. space, four (4) fully equipped Ops (with one (1) plumbed to expand, a spacious, light, and bright office. Seller is retiring and will support a smooth transition. #CA3829 <https://dentalpracticetransitions.henryschein.com/listing/ca3829/>

**SAN JOSE - NEW LISTING** - Great Opportunity! General Dental Practice & Real Estate for Sale in San Jose! GR is \$610K for a 3 day work week! Specialty is referred. Office is located in the Lexann Professional Center is situated in the highly sought-after Evergreen neighborhood. #CA3804 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3804/>

**SAN JOSE** - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2,296 sq. ft. in a desirable location in a professional building. Fully equipped with Eaglesoft PM and digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048

**SAN JOSE** - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3671/>

**SAN RAMON** - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

**SONOMA COUNTY - NEW LISTING** - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3726/>

**SONOMA COUNTY - NEW LISTING** - Established GP, 1.2 million GR, 5 days' hygiene, 4-day work week. A buyer's dream marketing location, a modern stand-alone building is off a major interstate highway and one of the busiest intersections in Sonoma County! A rare opportunity to purchase and own both the Practice and Real Estate. Roomy approx. 2,500 sq. ft. 360 panoramic window views, 6 Ops, 6 plumbed, 4 equipped in use. Fully digital 3D scanner and Panoramic Digital x-rays, using Eaglesoft practice management software, serving an estimated 2000 patients. The seller is retiring and offering a smooth transition. #CA3783 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3783/>

**SOLANO COUNTY AREA** - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

**SONOMA COUNTY** - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>

**SOUTH SAN FRANCISCO** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

**TRI-VALLEY** - One of a kind! Periodontic Practice & Real Estate for Sale! Very profitable high production, quality practice with great overhead! #CA3689 - Nicole Lena - 925-989-8118

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**UNION CITY** - GP established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new buyer, satellite office for part-time Dentist with an established patient base, consistent Gross Revenue above \$375K with a supportive staff team. Priced to sell at below market value with room to negotiate. The seller will support a smooth transition. #CA3473 - Gina Miller - 707-391-7048

**SOLD**

**WATSONVILLE** - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3648/>

**VACAVILLE** - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3697/>

## OUTSIDE OF CALIFORNIA

**HONOLULU** - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3680/>

**CENTRALLY LOCATED PUGET SOUND, WA** - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglesoft, digital x-ray access in each operatory, and an endodontics suite. Over the last 18 months the practice has seen 1,923 patients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462

**SOLD**

**CENTRAL OREGON COAST** - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dextrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3739/>

**GREATER SEATTLE AREA - NEW LISTING** - Esteemed Oral Surgery Practice nestled in a popular Seattle suburb with 27 years of goodwill. DSN/OMS software, new server, iCAT, digital x rays, Nomad. 2200 sf practice with 3 ops + 1 exam room. 4 days a week. 674 new patients in 2022 with precise referral tracking system. Practice is priced for an exceptional value! #WA3802 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3802/>

**GREATER SEATTLE** - Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA3625/>

**GREATER SALEM-WILAMETTE VALLEY AREA - NEW LISTING** - Salem/Willamette Valley Area turn key, meticulously maintained, newly renovated, bread & butter practice. 5 ops, ADEC, pano, digital sensors, Curve PMS. Collected \$864,983 on TIM (Nov 2023). Excellent value, bring your buyers! #OR3801 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3801/>

**EUGENE, OR** - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**FEDERAL WAY** - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

**OLYMPIA, WA** - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

**PUGET SOUND, WA** - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**SPOKANE, WA** - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

**TRI-CITIES - NEW LISTING** - Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dextrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3724/>

**WESTSIDE PORTLAND - NEW LISTING** - High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3757/>

**WHITE SALMON, WA** - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dextrix, open 3 days a week. Building for sale- stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

**WILLAMETTE VALLEY** - Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3664/>

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**Santa Rosa** General Dental practice with a long history of good will. Amazing longstanding Team. Computerized. Paperless. Digital. Eaglesoft software. 6 functional Ops. Approx 1,789 sq ft. 100% FFS, Collections \$1.2M. Bldg For Sale. Sonoma County is known for its moderate climate, wineries, scenic roads, biking, hiking, redwoods, restaurants, entertainment, air port and beach sunsets. Send CV to: SantaRosaGPDDS@gmail.com



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**SAN JOSE, cheap practice sale,** \$80K. 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dr. Dao @ (408) 910-4470

**FOR SALE IN ANAHEIM** – GP w/ 40+ yrs. of goodwill. Eq. w/ 4 ops & 1 plmb not eq. Grossed approx. \$745K for 2023 – Contact California Practice Sales at 714-639-2775.

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6 eq. op. in a 1,600 sq. ft. suite located in a single story, strip center with excellent visibility and pole signage. Rent is \$4,655 per month. Fee for Service/PPO practice. Seller currently works 3.5 days a week and is willing to stay on as an associate after the sale. Two days a week of hygiene. Collected \$409,474 in 2023.

#### **HEMET**

6 ops. and 1 plumbed not eq. op. in a 3,280 sq. ft. suite located in a single-story building in the heart of town. 42 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$729,563 in 2023.

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3 eq. ops. in a beautifully designed 1,591 sq. ft. suite located in a professional building. Rent is \$5,216/ month. Excellent 5 star online reviews. PPO/Fee for Service, 3 Doctor and 3 Hygienist days a week. Collected \$359,264 in 2023 on a 3 day work week.

#### **LA CRESCENTA**

5 eq. ops. & 1 plumbed consultation room in a 1,916 sq. ft. suite located on the bottom floor of a two-story professional building. Monument sign and 41 years of Goodwill. Practice shows pride of ownership. Excellent online reviews. Retiring Seller currently works 4 days a week. Hygienists work 4 days a week. Fee for Service. Long-term staff in place. Collected \$839,306 in 2023.

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7 eq. ops. in a 1,750 sq. ft. suite located in a single story, dental complex. Solid, community established practice with over 23 years of goodwill. Seller is Retiring. Long-term staff. Projecting over \$1M for 2023.

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4 eq. ops. & 1 plumbed not eq. op., 1,589 sq. ft. suite located in a 3 story, professional building. 35 Years of Goodwill. PPO/FEE for Service practice. Retiring Seller that works 2 days a week, Associate working 2 days a week, and two hygienists working a total of 6 days a week. Collected \$1,202,044 in 2023.

#### **VALLEY VILLAGE**

3 eq. ops. in a 1,000 sq. ft. suite located in a single-story, free-standing building. The beautifully designed, streamline suite offers large windows in each op, a large private office, newly installed floor and decor, and shows pride of ownership. Retiring seller currently works 4 days a week. 3 Hygienists working a total of 6 days a week and booked out 4-6 months in advance. 74 Years of Goodwill. Collected \$664,606 in 2023.

#### **WALNUT**

4 eq. ops. & 1 plumbed not eq. room in a spacious 1,500 sq. ft. suite with high ceilings. Established as a dental practice for 15 years. Successful seller outgrew the space. Rent is \$4,360/month. A must see to appreciate! Leasehold Improvements & Equipment Only.

#### **YORBA LINDA**

3 eq. ops. in a 1,140 sq. ft. suite located in a single story, retail center on one of the busiest streets in the area. Large private - doctor's office. \$4,856/month lease with GP exclusivity. 37 Years of Goodwill. Retiring Seller that currently works 4.25 days/week and 3 days/week of Hygiene. PPO/Fee For Service. No advertising in place. Collected \$513,889 in 2023.



SCAN ME



Paul

Ellen

Greg

### Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524

### Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02140802

### Ellen Wood

714-514-8496

Broker Associate with 20 Years of Experience  
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Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

# DENTAL TRANSITION ROADSHOW!

Hear from industry experts Cecilia Chen, Jerry Morey,  
CPA, Greg Beamer, Paul Yuan & Matthew Christie on  
how to complete a successful dental practice  
transaction.

Saturday, April 27, 2024

Orange County, CA

9am -1 pm

RSVP: [info@gregbeamer.com](mailto:info@gregbeamer.com)

For venue details.





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## Dental Practice and Commercial Real Estate Brokerage



"I would VERY enthusiastically like to recommend Greg Beamer as your broker! He listed my practice, found a cash buyer and we closed in less than 90 days! I found Greg to be VERY HONEST and VERY HARD WORKING , VERY RESPONSIVE (he responded to my many questions, quickly and almost 24hrs/day!) and PROFESSIONAL!! I would HIGHLY endorse him!"

*Sincerely,  
Michael R. Jones DDS - Laguna Niguel*

"Selling my practice with Paul, Greg and Ellen has been phenomenal. Accurate pricing, responsiveness, and being detail oriented helped me sell my practice in 2 months with no drama. What a great experience"

*Gregory Mohr, D.D.S. - Placentia, CA.*

"I interviewed several Dental Practice Brokers when I decided it was time to retire. Greg Beamer is the best and most trusted Dental Practice Broker you can hire. In selling my 42 year dental practice and building, I figured it'd take months. Instead within 10 minutes of Greg's E. Mail blast, I had received multiple offers- one of which ended up being the ultimate buyer of my practice. Greg and Ellen will professionally guide you through the entire process. YOU know Dentistry, THEY know Practice Sales!!!! They're the absolute best."

*Stephen M. Lojeski DDS Arcadia*

"Paul - Do you always work this hard on every transaction?!?"

*Dr. Lisa Beckley- Redlands*



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**Orange Equipment and Leasehold.** New Listing! Retail center. Recently built. 3 eq.ops. + 2 plumbed. ~ 2,500 sq.ft. Real Estate may be available. Call - Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

**Rent Dental Chair - Beautiful Boutique Office in Century City, Los Angeles - at least 1 day/week - Email [ddsla22@gmail.com](mailto:ddsla22@gmail.com)**

**Near The Beautiful Shores** of South Lake Tahoe Northwestern NV, long-established General Dental Practice. Near the beautiful shores of Lake Tahoe. Primed for the outdoor enthusiast. 4 fully-equipped ops, extra op not plumbed. Over \$450K in annual production last two years working two days per week. N20 plumbed into each op. 3-4 Hygiene days per week. Contact Rod Johnston at 877-866-6053 or [rod@omni-pg.com](mailto:rod@omni-pg.com). (NVD104).

**dentist wanted** in panorama city. Partnership also considerable. Remuneration negotiable. Text 8188054311

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**Board certified orthodontist needed for** private GP office in Tustin for long term patient care. Excellent salary and professional work environment. Please text or call 714 724 9210

**FOR SALE IN YORBA LINDA** – GP w/ 5 eq. ops. in a one-story 2,500 sq. ft. suite. Grossed \$397K for 2022. Contact California Practice Sales at 714-639-2775.

**Pinhole therapy** Brand new set of Instruments used for Doctor Chao's Pinhole Therapy. 1200.00 OBO Call: 951-264-8414

**3M Elipar** DeepCure-S LED curing light. Cordless, stainless steel. Brand new in box. 50% off. Mint. 3109225666. \$950.

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**ASSOCIATE DENTIST WANTED** Busy office in LA. Minimum 2 years experience. Part time ok. \$800-\$1000/day plus BONUS. Must be proficient with amalgams. Send resume to [Admn75@yahoo.com](mailto:Admn75@yahoo.com)

**Excellent Chance** for Dentist looking 2nd office and can share office. Anaheim. 714-808-0113,714-356-9768

**GP limited to Endodontics for** 15 years, looking to do ENDO. Up to 16 rct/day jshammo 9095834224. [shammojohnny@yahoo.com](mailto:shammojohnny@yahoo.com)

**PT Dental Associate** Wanted for Established, private GP Office in Huntington Beach. Fax resume to (714) 962-0920.

**3158- RIVERSIDE** Great Corner Dental Bldg & Practice \$850k ESTB 30 YRS looks like new Fantastic Hi Identity building MERGER CANDIDATE for Riverside DDS tired of Rent Call PPS Tom Fitterer 714-345-9659

**\*\*\* Encino** Gen Dental office for sale,3OPS,ditigal,1200 sqft,100k+ gross,2-3 days a wk. Contact Lena lwangmd41@[gmail.com](mailto:gmail.com)



### Practice Sales & Mergers

Professional and Confidential approach using The Trusted Transition Process



### Associate Search & Placement

Identify and Recruit ideal candidates for your practice



### Partnership Agreements

Advice, Planning, and Execution when you're ready to add a partner



### DSO Negotiations

EBITDA Analysis, Business Preparation, and Representation in a DSO sale

## CURRENT GENERAL PRACTICE OPPORTUNITIES:

### - CENTRAL COAST -

**SAN LUIS OBISPO** - Implant-focused. Fully FFS practice. Well-trained staff. 4 Ops. Rev \$1.5M

**SANTA YNEZ VALLEY** - Patient-centered FFS practice. Great cash flow. 4 Ops. Rev \$1.01M

**SOUTH VENTURA COUNTY** - Biologic and holistic practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

**THOUSAND OAKS** - Turn-key shell space. 3 Ops with tremendous potential.

### - INLAND EMPIRE -

**NEAR LOMA LINDA** - 3 Op practice with room for growth by expanding hours. Rev \$350K

### - SAN DIEGO -

**CENTRAL LOCATION** - \$520k Revenues, 5 Ops + 1,650 Active patients

**DOWNTOWN ESCONDIDO** - Turn-Key Practice for Sale. Recently built and equipped. 4 Ops

**EAST CTY SAN DIEGO** - Turn-Key 6 Ops with Tech. 6 Ops. Real estate is included.

**LA JOLLA** - Advanced General Practice - Oral Medicine practice for adults. 4 Ops, \$760k in Revenues

### - LOS ANGELES -

**BEVERLY HILLS/FAIRFAX** - 40+ years of good will. One of the only dental offices on the medical campus with access to one of the areas largest employer's. Rev \$540K

**EL SEGUNDO/MANHATTAN BEACH** - Great location, beautifully built. High-end equipment. Rev \$765K

**INGLEWOOD** - Building Ownership Opportunity. Highly visible with plenty of growth potential. 5 Ops Rev \$379K

**LANCASTER** - Great family practice away from the "big city" feel. Rev \$334K

**MANHATTAN BEACH** - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

**WHITTIER** - Established general practice for sale. Great staff and patient loyalty. Rev \$494K

### - ORANGE COUNTY -

**HUNTINGTON BEACH** - 6 Op General Practice for Sale Ready for Move-In and Start Up.

**NEWPORT BEACH** - 2 Op small, solid practice located in a medical building. Great patients, friendly staff. Rev \$375K

**RANCHO SANTA MARGARITA** - Turn-Key Opportunity. 8 treatment rooms, 7 are fully equipped.

**TUSTIN** - General Practice. FFS and PPO Only. High-tech, high-touch office. Rev \$917K

## DDSMATCH HAS THE ANSWERS

- ✓ Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.
- ✓ We only represent sellers. Your best interest is our top priority.
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Cal DRE #02037346

**Sean Sullivan**  
619.548.2643  
ssullivan@DDSmatch.com  
Cal DRE #02084505


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## Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

## DDSmatch HAS THE ANSWERS

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*Certified Business Broker (CBB) is a privileged designation that identifies an experienced and dedicated Business Broker. The title distinguishes its holder as a seasoned, professional who has a solid educational background, proven accomplishments in completing business transactions, and is an active member of the California Association of Business Brokers. All of the NorCal & SoCal DDSmatch California team members have achieved this designation. In addition to being active members of California Association on Business Brokers (CABB) we are also active, and in good standing with International Business Brokers Association (IBBA).*

### CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

**SE LOS ANGELES - OMFS** - Near the 5, 05, 605, and 710 Freeways. Very large facility (approx 3000 sq ft), with great growth potential (4 consult rooms and 4 surgical suites plumbed). Possibility of future building for sale.

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807K

**SAN FERNANDO VALLEY - PERIO** - 4 Op. Heavily populated, diverse area with high-income. Rev \$975K

**WEST LA/BEVERLY HILLS - OMS** \$900K Revenues, 2-Surgical & 2- Consult Rooms with digital workflow

### COMMENTS FROM OUR CLIENTS:

*"I'll start with Thank You! Thank You! Thank you! Thank you! Thank you for so many things, I don't even know where to start. First, thank you for taking on the responsibility of selling my practice. Thank you for smoothly walking Dr. Matthews and me through the challenging process. Thank for your extensive professional knowledge, patient personality and nurturing hands that guided us down the path to completion. Finally, thank you for doing such an incredibly outstanding job. You got me maximum value for my practice."*

Gwen Kelly

**Also Check Out the Northern California Dental Trader Ad for great DDSmatch Opportunities in NorCal**



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## Featured Practices

### Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can  
Purchase the REAL ESTATE.

### North San Fernando Valley - New New New

Great San Fernando Valley office, tons of space 7 ops, room for  
more. Lots of parking, referring out alot that can be retained in  
this wonderful office ready for the right Buyer, Call for more info.

**Canoga Park:** NEW NEW NEW Includes REAL ESTATE on large lot on busy street,  
just remodeled with new ADEC chairs and ADU. This will go quick.

**Rialto:** NEW NEW NEW Elegant digital small practice in shopping center in growing  
area. Great rent and lovely staff.

**Santa Clarita:** 6 Ops 2 days of hygiene office fully equipped. Call for info

**Calabasas:** Now with REAL Estate! Incredible upscale office with more than 2200sqft.  
5 Ops and with room for expansion to at least 7. Great private office. Newer equipment  
in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor,  
and street signage gives you a great marketing boost. No L.A. City TAX.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a  
retail center with active business neighbors. 3 treatment rooms and digital sensors.  
Opportunity and Location.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital  
over 30 years and great rent, with high visibility.

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if  
needed. Fully digital, Dentrix and dexis. Doing reat numbers in a busy retail center. **Sold**

**West Hollywood:** 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al in  
popular strip mall.

**Anaheim:** With Real Estate - 4 Ops beautiful building all new equipment on corner lot.,  
With growing practice.

**San Gabriel:** San Gabriel 3 op General Dental office with lots of tradition and room for  
growth. Low overhead and great rent. You need to see this opportunity.

**Valencia:** Well established Pediatric practice, well known in the community, refers out  
all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

### CENTRAL VALLEY

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment  
and technology. Includes real estate. Dentrix office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes  
real estate. Building is approximately 4500 sq ft. Building includes a dental facility and  
two rented professional spaces.. Fit and finish is fantastic. Name brand equipment.

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental  
practice includes five (5) luxurious high tech operatories and more. Includes two  
residential apartments that generate \$2,400.00+ per month in passive income.

**MERCED:** Perfectly located turn key dental office. 1800 square feet. Four (4) equipped  
operatories. Name brand equipment in near perfect condition.

**LEMOORE:** Fantastic five (5) operatorial dental facility located in downtown LEMOORE.  
Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatorial practice.  
Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor  
would consider working back. If you are not familiar with Reedley, you should become  
familiar. Great place to live. Great place to do business. Easy commute from Fresno,  
Clovis, Visalia, and/or Hanford.

**OAKHURST:** Beautiful Mountain Community four (4) operatorial dental practice. Sale  
includes real estate. Name brand equipment. Centrally located with high visibility.

**Fresno:** Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120  
cases in process. Respected by local patients and referral sources. Will stay on to  
transition if necessary. First class office and building with 6 stations and 2 consult  
rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**Kerman:** Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital  
in great location.

**Kerman:** Dental Office in prime location in Kerman, California. Kerman is a growing  
bedroom community 20 miles west of Fresno, California. This practice offers four nicely  
equipped operatories. Practice has been active in the community for over 20 years.  
Offers many services to the community. Great office for first time purchasers or  
established dentists wanting to add a profitable additional location.

**Turlock:** Real Estate available for purchase. High production office located in  
downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

**Visalia:** Historic dental office located in downtown Visalia. Corner lot. 10 parking  
spaces with additional street parking. Ideal for all types of dentistry. This is real estate  
only, equipment and build-out sale. Well manicured property.

**Lemoore:** Vacant 2700 sq ft dental office, located in downtown. Room for expansion.  
Great to own your own real estate.

**Lemoore:** Well maintained 1600 square foot modern dental practice located in historic  
downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated  
throughout. Occupied by a busy long time long term dental tenant.

**Visalia:** Very nice, highly productive and profitable 9 op practice located just off  
highway 198 in Visalia, California. Digital. Seller willing to work back.

**Fresno Adjacent:** Pediatric Dental Practice with Surgical facility. Four (4) op pedo  
practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale  
includes real estate. Doctor willing to work back. Perfectly located to service Visalia,  
Porterville, Hanford, and etc.

**North Fresno:** Fantastic practice located in North Fresno. Three (3) ops. Can be  
expanded to four (4) ops. Located in a great part of town. Profitable.

**Tulare:** Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec,  
iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

**Tulare:** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very  
well run and profitable. Real estate is best in class. Long term committed staff. Well  
respected owner. Dentist is willing to work back.

**Fresno:** 3 ops room for more in NE Fresno room for expansion.

**Visalia:** Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq  
ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive  
income annually. High traffic area.

**Madera:** Well established general dentistry practice. Located on Ave. 12 near Hwy 41.  
Updated. Five (5) operatories. Profitable.

**Fresno:** Very nice three (3) operatorial dental facility located in Fresno on Palm Ave. Near  
Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

**Fresno:** Thoroughly modern eight (8) operatorial dental practice located on Blackstone  
Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located  
in well travelled retail center. Practice is over the patient. Fully digital.

**Tulare:** Six (6) operatorial dental practice located just off the Hwy 99 and Prosperity exit.  
Well established. Easily add 1 more. High production office. Fully digital. Money maker.  
Fantastic staff ready to begin working for you.

### SAN DIEGO

**Escondido with Real Estate:** Practice and Real Estate: 1425 sq ft Dental Practice with  
6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

**San Diego area:** Huge opportunity awaits this San Diego area practice with 40+ yrs of  
goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base.  
Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

**La Mesa:** Reputable Prosthodontic (Denture & Implant) practice in the heart of  
desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

**El Centro:** Well established office with REAL ESTATE. Call for more info.

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Santa Clarita, Sylmar, Tarzana, Valencia, West Los Angeles, Westwood and Whittier

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**Potential Law Suit? PAIN NEVER GONE AFTER ENDO? RCT Never healed? Broken Files? Perforation? Persistent Infection? NO PROBLEM!! All Gone!! TEXT Dr. Ismail 562-968-4061. Socal-rootcanal.com**

**FOR SALE:** San Jose 6-op General Practice \$259,000 – Rare opportunity, two decades goodwill, bustling location, advanced state-of-the-art technology! info@integritypracticesales.com (855) 337-4337

**Pasadena for \$170,000.** Owner works - 2-3 days a week only. Collection of \$213,332 in 2022. Shopping Center. Dr. Rishi Salwan (888)8022340 DRE#02085289

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**Associate Dentist** Wanted in Van Nuys. Great staff and potential to make high salary. Fridays 8-2pm. email: info@vannuysdds.com

**WALNUT** 4 eq. + 1 no eq. op. 1,500 sq. ft. Rent is \$4,360/mo. Leasehold Improvements & Equipment Only. Greg Beamer 909-542-4891

**Delivery systems** (Forrest 1150, deck-mount rear delivery). doc@ingersolldds.com

**General Dentist. Barstow, CA.** Looking for a motivated energetic DDS. Fun & positive working environment w/ amazing opportunities to grow & expand your skills. Enjoy the perks working with us; uniform, traveling for training, bonuses, team activities + MORE! dentalcareers.hr@gmail.com call/text: 323)251-0039

**Office in Barstow, CA** is looking for a motivated energetic Dentist. E-mail resume dentalcareers.hr@gmail.com

**\*KEEP ENDO IN-HOUSE\* RCT, Retreatment. IV sedation. USC GP will bring equipment & instruments. Good references. Molar9Q@gmail.com**

**office leasehold for sale. 4 fully equipped op/4 xray/delivery system. perfect for new GP or specialist. north coast san diego.\$170 k . email mitrab91@yahoo.com**

**Vancouver Modified Start-Up** Great location to get your feet wet and grow this long-term practice. Refers out endo, perio, and pedo. 5 ops and pano in 2500 sq ft. Contact megan@omni-pg.com, 503.830.5765. (WAD492)

**FOR SALE, COMPLETE BIOHORIZONS IMPLANT TRAVEL KIT, IMPLANTS, MOTOR AND INSTRUMENTS. PAID \$11,000. WILL SELL FOR \$8500. FIRM. KIT IS IN WESTLAKE VILLAGE. DR. PETER 805-4028717. PETERWESTLAKE@GMAIL.COM**

**Dentist Anesthesiologist-Dr. Sophia Iravani- Dential provider- IV Sedation/GA- 3109621119**

**Endo office for sale. +15 yrs good will. beautiful office 4 ops. north coast san diego. TDO software. global microscope. seller will stay for transition if needed. email at oceandentalsandiego@gmail.com**

**WEST LA/BEVERLY HILLS** - OMS practice for sale. 4 Ops, 35 years of Goodwill. Rev: \$1.3M ddsmatch.com 855-546-0044

**Associate(specialist only)** wanted/sace share(seperate one operatory with Belmont unit will be offered)/15424 Nordhoff St. North Hills, Ca 91343 (Dr. Sam, GP, 818-891-0745/cell 747-204-6808/ northhillsdental@aol.com All the terms and conditions will be discussed and negotiated. A possibility of new office with 4-5 operatories will be available in short time at next door.

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**Merced:** Turnkey office, fully equipped with Real Estate. . (DRE01993607) (818)522-9123. Sold

**Encino Turnkey** 3 op fully equip Adec computerized can convert Dr office to 4th op. View and Best lease on the Blvd possibility of patients included. 818-321-5489, goforitwhynot454@gmail.com

**Legal Tip** - Buyers: What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

**Huntington Beach** GP office for sale. 1600sf, 5 rooms (2 equipped). NO Patients. CBCT and intraoral scanner. OfficesaleOC@gmail.com

**GP Wanted** to see pediatric patients in LA. Great compensation + bonus. PedoGPDentist@gmail.com \*NEW GRADS ARE WELCOME

**FOR SALE IN NEWPORT BEACH** 5 Ops. fully equipped – GP office. Recent equipment. Great location. [SellingMyDentalPractice2023@gmail.com](mailto:SellingMyDentalPractice2023@gmail.com)

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**Palm Desert** - 2022 Gross Collection of \$1 mil+! 8 operatories, 3,196 sq ft. Lots of new equipment! Selling doctors only working 24 hours a week. 3 hygiene days a week. Over 1,000+ active patients. **For Sale - \$725,000 OR BEST OFFER!!!**

**Pasadena** - 5 ops. 1,100 square feet. Owner works - 2-3 days a week only. With over 1,000 active patients. Gross Collection of \$213,332 in 2022. Located in a Shopping Center. **For Sale - \$170,000**

**Van Nuys** - Equipment and Leasehold Sale. 3 ops. 900 sq ft. Base rent of \$1,760 per month. Fully digital office. Digital x-ray and intra oral cameras. **For Sale - \$100,000**

**Los Angeles** - 3 ops. 1,200 sq.ft. 500 active patients. Base rent, \$3,600/month, includes CAM & NNN not including water charges. Grossing at \$250k in 2022. Located in a Strip mall. Nearby businesses include HMart, McDonald's, Denny's. **For Sale - \$175,000**

**Pico Rivera** - Equipment and Leasehold Sale. 3 OPS + 1 plumbed. 1,200 square feet. Base rent, \$3072.50/month. 408 active patients. Owner conducts hygiene 7 days a week. **For Sale - \$120,000**

**Whittier** - Equipment & leasehold only. 3 ops total. 3 plumbed, 3 equipped. 1,017 square feet. Base rent, \$2,674/month, includes \$3,459 CAM, NNN, Water. Located in a Strip Mall. **For Sale - \$110,000**

**Pomona** - Busy Shopping Center, 3 ops. Low Rent: \$3,300 includes CAM+NNN. Cash & PPO. Open two days a week. **For Sale - \$150,000**

**Bell** - Located in a shopping center, 3 ops total. 3 plumbed, 3 equipped. 900 square feet, Base rent, \$3500/month, includes CAM, Fully digitized office, 720 active patients in the last 18 months, Gross Collection of \$277,394.37 in 2022. **For Sale - \$180,000**

**Glendale** - 4 ops total. 4 plumbed, 4 equipped. 1,700 square feet. Base rent, \$4,120/month, includes CAM, NNN, Water and Electricity. Hygienist conducts hygiene 2 days a week. 1,200 active patients. 2022 Gross Collection of \$261,320.46. **For Sale - \$200,000**

**Irvine** - 3 ops total. 3 plumbed, 3 equipped. Seller conducts hygiene everyday! Gross Collection of \$232,540 in 2023. Nearby businesses include Converted residence, Department Store and many other local businesses and restaurants. **For Sale - \$210,000**

**Inland Empire / Los Angeles** - 5 ops. 2,400 sq ft. Net of \$500,000+! 4,500 active patients. Base rent, \$5,313.18/month, includes water, trash, outside cleaning and building maintenance. Additional monthly charge for CAM, \$450/month. Projected 2023 Gross Income of \$1,193,661. Located in a professional building. Nearby businesses include IHOP, Bank of the West, & McDonald's - **For Sale \$1,000,000 IN ESCROW**

**Long Beach** - 9 ops, 8 plumbed, 4 equipped (with nitrous plumbing), 1 pano room, 1 x ray room. 2,732 square feet. Cash & PPO only. Seller retiring with 34 years of goodwill. 1,650 active patients. **For Sale - \$210,000 - IN ESCROW**

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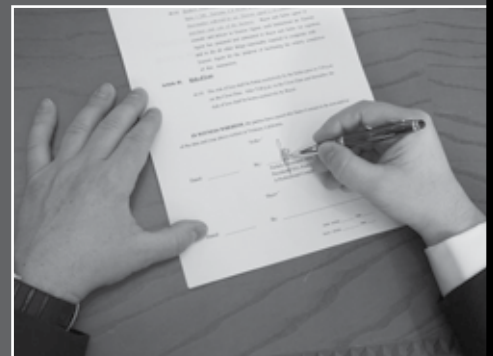
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A gem in Central California. Long-established (since 1984) high-end private practice in San Luis Obispo. Strong emphasis on implant dentistry. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. **Practice collected 1.64M in 2023 working 3 days/week**, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/ training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, great place to raise a family and run a successful practice.

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### Other practices for sale:

**Ventura County location:** Long established private practice. Located in a professional building with excellent street visibility and signage in front of a school and across from a shopping center. Rare gross lease available to suit lender's terms. Gross 850K in 2023; it used to do well above 1M before the COVID. The practice is in great physical condition with cone-beam, IOS, milling machine, 3D printing, 2,400 sq.ft. with 7 ops, one of them made as a surgical suite. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Stable staff employed for many years. The owner is willing to stay for transition. **Asking 750K**

**Santa Paula private practice for sale.** Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. **Asking 150K**



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## PRACTICES WANTED

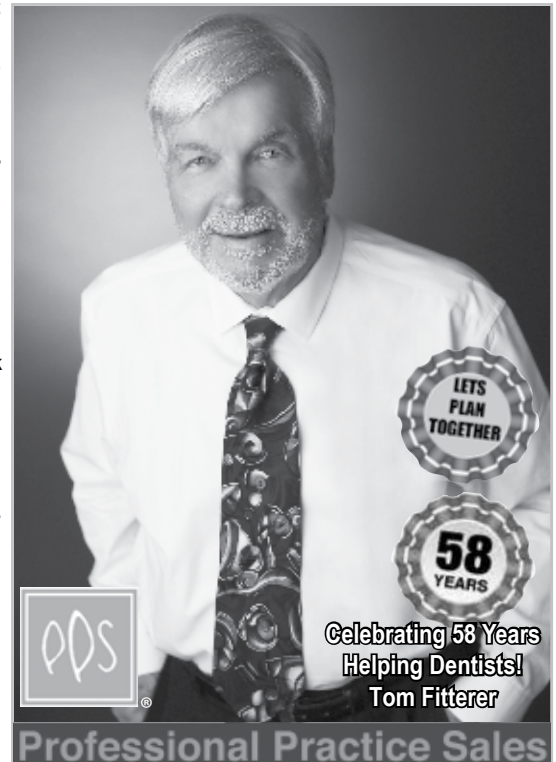
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- 3136 ASIAN Bilingual Staff 5ops Gr 2,121 Net exceeds one million includes 15% Ortho Priced to sell.
- 3137 West LA Pedo gross 1.4 includes \$400k Ortho, must relocate Pedo will work back. merger
- 3140 WEST LA WANTED PERIODONTIST-PROSTHODONTIST-IMPLANTOLOGIST, CHARTS, HIGH GROSS AND NET 1.5. Average 4 to 5 Implants a week. GOLDMINE.
- 3142 Great family living in Resort area Kern Cty Seller grossed 1.4 with an assoc great fees Seller will transition add Denti-Cal and payoff school loans in a year. Full price \$550K. WANTED YOUNG FAMILY THAT WANTS A FARM GOOGLE "GREEN ACRES"
- 3143 TORRENCE Estb 1984 9000 Charts HMO 5000 per month, 70 to 100,000 auto pass popular intersection per day PCH and Hawthorne entrance to Palos Verde 6 ops in Hi Visible Dental Office. Absolutely gorgeous. A marketing Dentists dream location.
- 3165 SANTA CLARITA 2600 sq ft 8-Ops plumb fantastic locat 50 to 70,000 autos pass daily once did 1.85 with new signage will do it again avail now full price \$250,000
- 3144 GP Innovator Gross 1.7 net over 1 mil. Unusual opportunity for DDS who wants to retire early. Very Conservative, Refers out a lot. Sell what you have to move to MDR & NET Million. NOT POSSIBLE TO OWN A BETTER PRACTICE.
- 3145 CARSON CITY -Great Shop Plaza near pop restaurants SELLER mov to Riverside. FP \$300k. Gross \$450k part time.
- 3146 RIVERSIDE GR APP 1 MIL between Walmart n Dollar St 3000 sq ft 7 ops plus 4 chair pedo \$100k Ortho; part time Seller says \$1.5 poss 1st yr. PPS HAS GP/ORTHODONTIST TO BUY ORTHO/RIGHTS PAY HOUSE 25% AND IN 3 YEARS, THE 25% WILL PAY FOR ENTIRE PRACTICE. renovated like new, great 25 yr lease.
- 3147 Lawndale, Redondo Beach 4000 sq ft 8 ops \$780k invested 2016 2 entrances DSO candidate FP \$450K. MERGER CANDIDATE.
- 3148 CORONA Estb 35 yrs Union Practice 5 to 6 days of patients FP \$550K PART TIME-NET 350K WORK 5 DAYS GROSS A MILLION
- 3150 San Bernardino Million - \$ - Center. New excited Landlord / Tenant eager to help all Tenants. Senior Seller Estb 27 yrs, 4 ops 1600sq ft having 8150 approx active patients, will do \$750 this year working 2 days with assoc wking 2 days. when seller works 4 days did \$900 FP \$650 includes like new 3D CBCT130K LIKE NEW AC6K. like new 4 ops and two dual head compressor/vac. also services lge youth charter school. just moved in kids moms and dads & many new tenants.
- 3151 CULVER CITY ESTB 1950 SELLER 1979 GR 2019 853 REFERRED 143 CASES MERGER CANDIDATE. 1,500 sq.ft. 5 Ops. Seller will work back one day a week for a few months. FP \$450k
- 3152 LADERA RANCH PROVEN PRIME LOCATION-- now doing \$105K a month did near a million 22 consecutive yrs with PT Lady working 1 & 2 days a week modern 4 op office nxt to Starbucks, fast food VERY BUSY SUPER MARKET Full Price 165K
- 3153 PALM DESERT BUILDING BOOM GOOGLE DISNEY 624 ACRES RANCHO MIRAGE" 2900 elite homes with 5000 new upscale patients 3 miles from estb disabled GP DOING 281,000 with super staff in 1000 sqft 3ops on Hi Identity CA 111 parallel to Rodeo Drive of the Desert. Work 3 days do 600,000 or with implants a lot more FP \$120 Super Bargain. RENT \$1740/mo. Disabled DDS ONLY WRKS 2, 2 HOUR DAYS
- 3154 CORONA DENTAL BUILDING 1800 SQ FT 5 OPS NEWLY RENOVATED. Hi identity Bldg with proper sign attract 50 NP per month. FP \$800k
- 3155 Baldwin Park. Million Dollar practice in 3 work days. Plus fantastic Hi identity Bldg on 18,000 sq.ft. Lot, 2,500 sq.ft. 6 modern ops. Full time operator will do \$1,500,000
- 3156 San Marcos 2,000 sq.ft. 5 Ops, rent \$3,600 Seller will work back. Only \$150k
- 3157 Winchester - Estb 2000. New High growth area. 4 Ops, 2 equipped. Gross \$150k, FP \$110,000
- 3158 RIVERSIDE DREAM - Building & Practice \$875,000. Approx. 1,500 sq.ft. 4 Ops. Riverside Dentists merge your practice here
- 3161 RIVERSIDE ESTB 30 YRS "LDY DDS 3 OPS RENT \$1350 DENTI-CAL GR400K FP\$250 Part Time
- 3162 BEAUMONT EST 35YRS 4 OPS GR 350 fp 290 ALSO DENTAL CONDO
- 3163 IRWINDALE GOLD MINE Estb 17 yrs, 4 Ops 40 to 50 new patients/mo FP\$350
- 3164 NEWBURY PARK 3 op TraderJoe shop cntr FP 65K or Hi BID

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**SANTA YNEZ VALLEY (SOLVANG)** - FFS GP with 4 Ops Rev \$1.01M. 769 active patients ddsmatch.com 855-546-0044

**TORRANCE, CA - 2,000SF** for lease Fully built in nicely renovated building with numerous exam rooms, large reception, ensuite bathroom, hardwood floors, ample free parking, front signage and great visibility. Previously occupied by pediatric doctor. Excellent for general dentistry or specialists. Endodontist and oral surgeon are located in same building. Landlord will assist in suite design and TI allowance. Must See. Contact Hareem (619)254-8656

**Calabasas:** Now With REAL ESTATE 6 Exam rooms with ortho bay close to woodland hills (DRE01993607) (818)522-9123

**Leasehold Sale.** Lake Forest. 500+ Bonus charts. 1,200 sqft. 3ops. \$99k. Low overhead. lakeforestdental105@gmail.com

**LA JOLLA** 3 ops, 53 Yrs of Goodwill, PPO/Fee For Service. Greg Beamer 909-542-4891

**GP Wanted** to see pediatric patients in Fontana. Great compensation + bonus. Contact Myra at kidsdental.myra@gmail.com

**Luis Kong, DDS (San Francisco, CA)**- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**3162- Beaumont/Banning** GP Retirement Estb 30 plus yrs Quality practice Can buy Dental Condo practice Call Tom Fitterer 714-345-9659

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**SANTA MARIA GP FOR SALE** - 4 Ops, 40+ Yrs. Goodwill, 1,300 Sq. Ft., Paperless, Dentrix PMS, Digital, Great Location! GR \$582K. HSDPT - Ben Sapir 310-596-0961 #CA3581 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

**Turnkey dental office 4 sale** in busy retail plaza Huntington Park; 4 ops, pano/ceph, 2 X-rays all included. 714-328-3053

**Fresno:** Well established Madera general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable. (DRE01993607) (818)522-9123

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**FOR SALE:** Scan X machine with pano \$3000. Plates size #1,2 included. Good condition. janatran1@yahoo.com

**brookhurst dental** group in Garden grove needs dental assistants and dentist asas. call/text Stacy 714-800-9482

**TRAVELING BOARD CERTIFIED PERIODONTIST** implants (single, all-on-x), gum graft, osseous/lanap cert, sinus lift, ridge aug, sedation. Will bring assistant/ instruments. EMAIL: LAperiodontist@gmail.com

**FOR SALE:** Bakersfield 6-op General Practice/RE \$1,050,000 + \$925,000 – Thriving 25-year GP, affluent area, modern office! info@integritypracticesales.com (855) 337-4337

**Irvine for \$210,000.** 3 ops. 3 plumbed, 3 equipped. Seller conducts hygiene everyday! Gross Collection of \$232,540 in 2023. Dr. Rishi Salwan (888)8022340 DRE#02085289

**GP office** 45 years closed. Assorted instruments and supplies need a new home. 661 803 6790

**Danville, CA-satellite dental office for sale** in upscale Danville, 1/2 block off 680 near downtown; 3ops, IDEAL FOR ENDODONTISTS, office space & patient list can be sold separately jimkobayashi@att.net

**VITA Easyshade Advance V \$2200** NEW FREE T/S TEXT DR ISMAIL 5629684061

**In Dec '23 the Dental Shopper** published 83 reader ads (a few dozen from dentists & staff) mailed to an unknown number of people because their circulation is not shown on their website. In the same month The Dental Trader published 673 reader ads in editions mailed to 40,000+ Calif. licensed dentists. 429 of those ads were submitted by doctors & staff online. We publish our postage receipts monthly. Nothing says readership like participation from readers.

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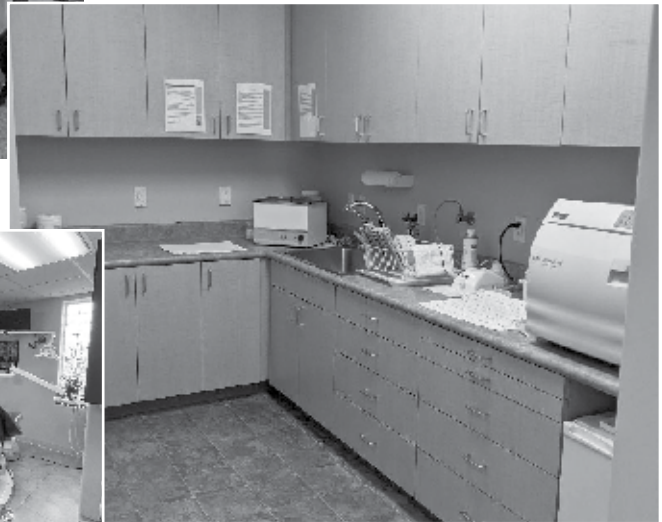
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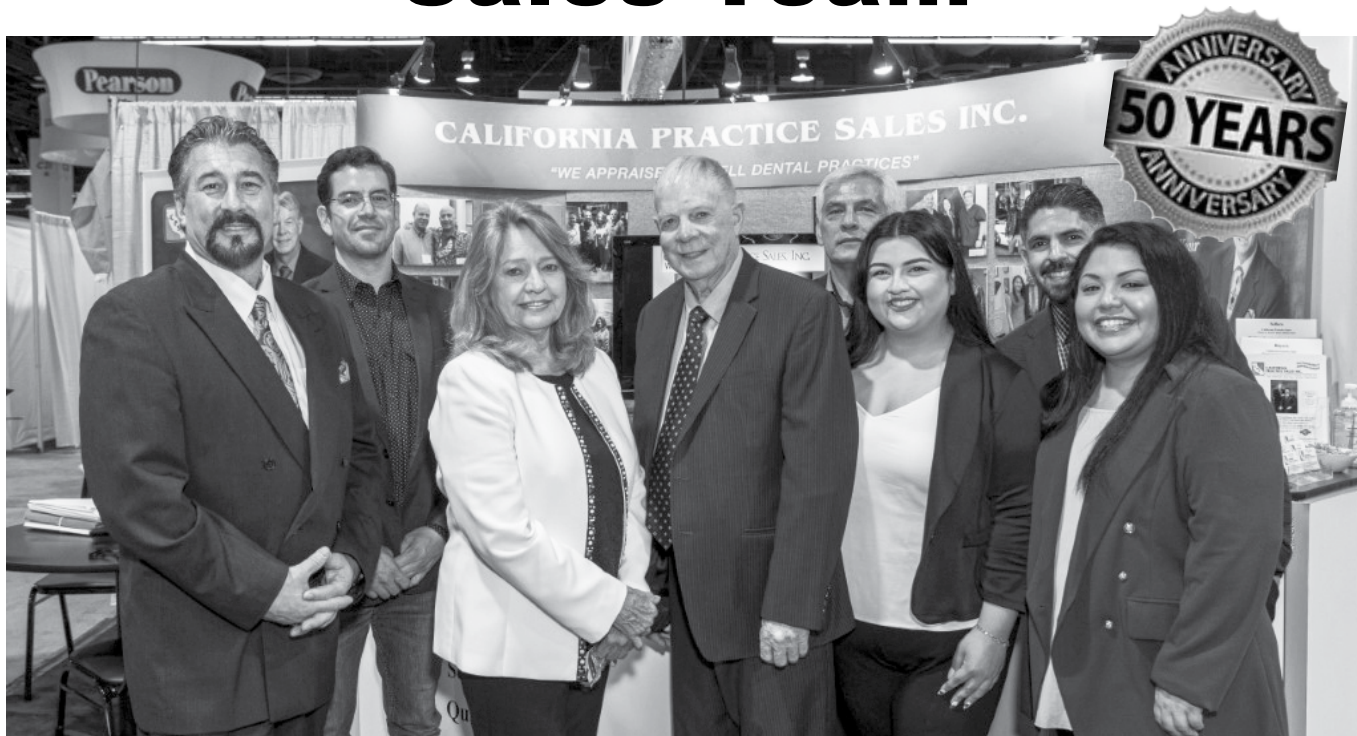
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