

# THE Dental Trader

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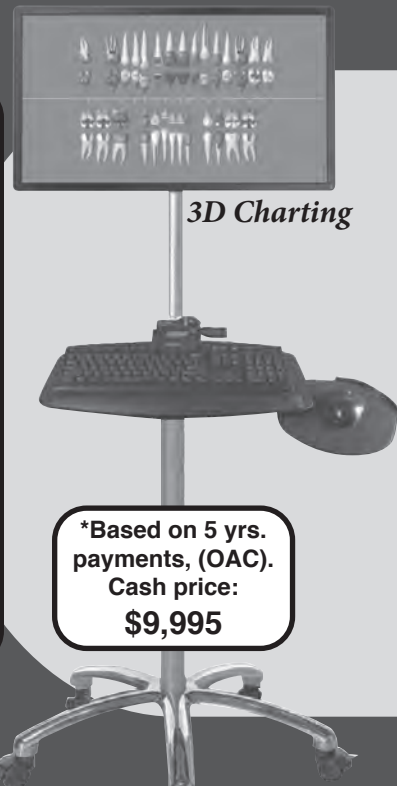
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# WOOD & MORGAN

Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



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Since 1984, Wood & Morgan has represented over 8,500 dentists with their business needs.



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**PLEASE NOTE:** A national IQ test will be held on Tuesday, November 5, 2024.

**Mobile Dental Bus,** two dental chairs, gasoline engine, Model 2010, Price: 95k\$, (559)296-2012

**NOBEL IMPLANTS** 100 Assorted NobelActive TiUnite Implants. Contact: flossdad@gmail.com

**VALLEJO:** Why Pay rent when you can own your own space? ~2,035 sf \$695K (CG-1546) WPS/800-641-4179

**LOWEST PRICES ENDO EQUIPMENTS & SUPPLIES NEW WITH WARRANTY** [www.SoCal-rootcanal.com](http://www.SoCal-rootcanal.com)

**Merced:** Turnkey office, fully equipped with Real Estate. (DRE01993607) (818)522-9123. Sold

**Dental implant** surgical kits and stock abutments. 415-377-3619

**SHARE DENTAL** GP OFFICE OPPORTUNITY, SANTA CLARA, CA. contact; 5wfemw@gmail.com

**Wall/cabinet monitor** arms (3) in excellent condition. Call for pics. ddsshopper@cox.net

**San Jose Dentist Wanted,** PT, for established group practice. Email Resume with photo to: SCCDDS88@gmail.com.

**Experienced dentist** wants existing build out /plumbed dental spaces in/around Fremont Area, contact docdent8282@gmail.com

**FOR SALE:** Scan X machine with pano \$3000. Plates size #1,2 included. Good condition. janatran1@yahoo.com

**VITA Easyshade Advance V \$2200** NEW FREE T/S TEXT DR ISMAIL 5629684061

**Medical Hypnosis** Stop Smoking. Dental Board-approved instructor. FitnessHypnotist.com — Refer Patients 408.688.4596

**Fresno:** Large office with Real estate in upscle area. (818)522-9123

**2 dental** chairs, great condition, \$3000. Pickup only at Land Park, Sacramento. Call 510-673-7186

**Patient chairs** (Pelton & Crane Coachman CH, taupe), doctor & assistant stools. doc@ingersoldds.com

**Dental Assistant** Immediate part-time position available good pay experience helpful call (408)842-5000 for interview

**i-CAT FLX V17 for Sale!** Price 70K, contact Cecelia @ (650)250-6874 or email Cecelia @ ismiledental.com if interested!

**Sublease SJ-** Would like to sublease few days/Mo SJ/Milpitas area. Please call Dr. Parr 949)415-6321 / ParrDDS@gmail.com

**SAN JOSE:** For lease-Upscale dental office in home on Bascom Ave next to SCVMC ~1300sf/4ops smvalente@mindspring.com

**Dental office** in Fremont for sublease/space share. high-tech. For Specialist/Dentist/Small Lab 408-755-6230. Ready to go!



## PRACTICE SALES AND LEASING

### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

### KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Peds. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition. **[PENDING]**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

### LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SOLD]**

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold. **PRICE REDUCED \$50K!**

**ENCINO TURNKEY**– (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell! **[NEW]**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**SANTA CLARITA – COMING SOON! OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALTY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY. [NEW]**

**SILVERLAKE AREA (L.A.)** - (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrax software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Peds, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. **[SOLD]**

### D&M SERVICES

- Practice Sales & Appraisals
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- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

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NATIONAL ASSOCIATION OF  
PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner  
CA Broker #01172430

**VAN NUYS PRACTICE & BLDG.** - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. **[PENDING]**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Peds, and/or Mentor. **[SOLD]**

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

### ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

### MADERA COUNTY

Room for Your Madera County Practice Listing.

### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

### SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr. end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

### SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[SOLD]**

### SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

### VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dental. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

### UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**FOR SALE, COMPLETE BIOHORIZONS IMPLANT TRAVEL KIT, IMPLANTS, MOTOR AND INSTRUMENTS. PAID \$11,000. WILL SELL FOR \$8500. FIRM. KIT IS IN WESTLAKE VILLAGE. DR. PETER 805-4028717. PETERWESTLAKE@GMAIL.COM**

**Reliable Practice Sales:** Implant dentistry-based practice, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175

**FOR SALE Hayward GP:** GR 605k+, 4-5 Ops/1,700 Sq. Ft, 24+ yrs goodwill, good anchor [Chiluudental@gmail.com](mailto:Chiluudental@gmail.com) (510)857-3840

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**DRY HEAT DENTRONIC/DDS5000 RAPID STERILIZER-\$1,150** Includes Plier Stands,(Cassette Friendly) email: [bracesr4u@aol.com](mailto:bracesr4u@aol.com)

**FOR SALE:** San Luis Obispo 3-op General Practice \$419,000 – Established, modern & eclectic office, near historic downtown. [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**Mountain View** for \$380,000. Associate run! Seller works twice a month! 2022 Gross Collection of \$475k+. Dr. Rishi Salwan (888)8022340 DRE#02085289

**ROSEVILLE, CA** – Excellent Opportunity in this 6 OP all FFS practice. Great location in free standing building. Rev \$1.5 M [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**SONOMA COUNTY GP FOR SALE** - 6 Ops, 17+ Yrs. Goodwill, Dream Location, Digital, Eaglesoft PMS. GR \$1.2M HSDPT- Gina Miller 707-391-7048 - #CA3783 <https://dentalpracticetransitions.henryschein.com/listing/ca3783/>

**SANTA ROSA:** This family-oriented practice serves all family ages! ~1,200 sf w/4 Ops. Reduced \$399K (CC-1290) WPS/800-641-4179

**Take their money...sell stuff** I don't use with a free ad in The Dental Trader. Stop storing it-turn it into cash. Used handpieces, a car, exercise equipt...anything. Just go to <https://www.thedentaltrader.com/place-a-reader-ad/> and write a free ad.

**OVERDENTURE and ALL on 4** surgeries in your office. DO NOT REFFER OUT. Will bring all Instruments and parts. Dr M. 818-281-3303

**MID-PENINSULA'S FOSTER CITY** 2023 collected \$648,900. Available Profits of \$300,000. 3-ops. Seller available to work back if requested to assist in patient retention. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)



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"Jason is one of the most professional, knowledgeable and genuinely thoughtful people I have had the pleasure to work with." Wood & Morgan: 1-800-499-1474

**San Marcos, GDP & Ortho. Beautiful office, great location in busy area. 5 ops, Digital X rays, Pan/Ceph. 4 days/week, 20+ patients/month. Collected \$485k-2023, CASH & PPOS. Dr. moving out of town, great potential, low rent, 1800sqft asking \$385K obo. For sale by owner, finance available. Please e-mail your inquiries to: mail@orthosmile.biz**

**STOCKTON:** A quality practice with a strong philosophy of treating patients like family, ~1,560 sf w/3 Ops \$185K (IN-1548) WPS/800-641-4179

**Ultracent Vacuum Former:** Model: UP250 Like new, rarely used. \$295 + Shipping/Handling. Calvin.Fritzsche@Gmail.com

**Associate for Long-Term, Hi-Tech Office** in Scappoose Associate Position in Scappoose, OR. High-tech, organized, total health, successful practice looking for an associate to increase patient care. Practice owner is a Spear educator, utilizes a consultant and office manager. Contact Megan Urban at 503.830.5765, megan@omni-pg.com. (ORD172)

**Elk grove** facility for sale, 1300sf, 3ops, adec chairs, compressor, vacuum, sterilizer.. basic instruments. Good for new dentist to start, best offer. Email to Secreate50@yahoo.com

**Operatory lights,** Marus CL1000, ceiling mount w/ auto on/off. doc@ingersoldds.com

**Great value practice** with real estate and amazing location in Marin County. Great roots and ready for a young energetic practitioner to come in and build upon a solid foundation. For more information, Contact Chris Barbour at 916-792-5038 or chris@omni-pg.com (CAD134).

**File Folders** 50/bx 12 boxes. (amerifile S-09278) We went chartless \$65/bx retail sell for \$15/bx ddshopper@cox.net

**SAN JOSE:** Conveniently located in a popular Retail Center at busy intersection. ~1,259 sf w/4 Ops. \$425K (DG-1526) WPS/800-641-4179

**MPartnership Dispute Resolution** backed up with 30+ years of practice transition experience. Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

**GREATER SACRAMENTO METRO AREA PROSTH FOR SALE** - 4 Ops, 39 Yrs. Goodwill, Digital, Dentrix PMS, 1,848 Sq. Ft. GR \$1.35M .HSDPT- Jay Harter 916-812-0500 - #CA3723 <https://dentalpracticetransitions.henryschein.com/listing/ca3723/>

**BERKELEY - "OUT-OF-NETWORK"** On 18.5 hours per week, 2023 collected trending \$500,000 in collections and \$220,000 in Profits. Owner could work more, simply chooses not to. Owner available to work-back if requested to ease transition. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

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## In the heart of Sonoma County's wine country for sale.

Very profitable Santa Rosa GP practice – Doctor retiring.

Great area, four fully equipped ops averaging \$700K annually on 4 day work week.

**Priced at \$389K**

(medical emergency forces quick sale)

Highly motivated seller will work with buyer for smooth transfer.



Call Broker: **Ed Cahill**

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**4 Op Practice** in the Heart of Wine Country Available Priced to Sell!!! incredible 4 Op practice in the heart of wine country. Current Doctor brings in over \$750k in collections on a three-day work week. Great opportunity for growth. Looking for a practice with good bones and a great clientele? This is the practice for you. For more information, Contact Chris Barbour at 916-792-5038 or chris@omni-pg.com (CAD130).

**Existing Built Out and Plumbed** Dental Spaces for Lease. Located in various parts of L.A. and Orange County. D&M (818) 591. 1401

**SALE: Medical/dental** thick grade folders with dividers/pockets. Used \$.05 each and new \$.50 each. janatran1@yahoo.com



# LCF Practice Sales & Financing

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available to answer  
all my questions  
and troubleshoot  
just about  
everything that  
came up. The  
transaction went  
like clockwork and  
we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

### We Offer Up to 100% Practice Financing

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### Los Angeles County

#### Long Beach: Space Sharing

- Beautiful Long Beach 5 operator dental office space to share.
- Can use office together or alone.
- \$300/day. (Owner works M,W,F)

#### Van Nuys – JUST SOLD!

- Collects ~ \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 equipped ops.

#### Whittier: Price Reduction!

- Asking (\$380K) \$345K!
- 2023 Productions ~ \$520K
- Mostly PPO/FFS. 3 eq. ops.
- ~1,680 sq.ft. Rent ~ \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

### San Bernardino County

#### Upland - New Listing!

- Starter Practice with Bonus of Patients
- Excellent Location: Large shopping plaza off Highway-66 with anchor grocery stores, restaurants and etc
- 3 operatories. Fair Rent.
- Asking \$120K!

### Ventura County

#### Oxnard - New Listing!

- Collections ~ \$258K/annually
- Strip mall facing front street.
- 3 ops. Fair Rent. CT machine included
- Part time practice.
- ~ 58 % PPO, ~ 25% Cash, ~17% DentiCal

#### Port Hueneme - New Listing!

- Collections ~ \$554K
- Strip mall located at an intersection.
- 3 operatories. Fair rent.
- Ideal for an owner run practice.
- ~ 60 % FFS/PPO and ~ 40% DentiCal

#### Ventura - Collections ~ \$780 - 800K.

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent

### Central California

#### Fresno - Price Reduction!

- Asking (\$170K) \$140K!
- Collections ~ \$300 ~ 350K/year
- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

### Orange County

#### Garden Grove: Price Reduction!

- Asking \$340K w/CT Scan (from \$380K)
- Collections ~ \$380K/annually.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

#### Newport Beach: Grosses \$500-\$550K Asking \$225K (~ 50% Collections)

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- 4 operatories. Rent ~\$12K/month

#### Orange: New Listing!

#### Starter Practice & Real Estate

- Excellent location : Single standing building surrounded by retail centers. Front street. Ample parking.
- Building has 2 units. ~4,500 sq.ft. total.
- 1<sup>st</sup> unit: Dental bldg. just built ground up. Dental office ~ 2,500 sq.ft.
- 5 operatories + 3 ortho bases.
- 2<sup>nd</sup> unit: Tenant Space ~ 2,000 sq.ft.
- Tenant's Rent ~ \$5-6K/month
- Asking \$3.02 Million!

#### Santa Ana: Grosses ~ \$170 - 180K/year.

- Within walking distance from South Coast Plaza and other large shopping centers.
- Seller Retires. Part time practice.
- 3 eq ops. + 1 plumbed. Professional Suite

#### Westminster:

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

### Northern California

#### Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- Part time practice. Low overhead.
- 2 eq. ops. + 1 plumbed

#### Fremont - Reduced Pricing!

- Asking \$280K. Production ~ \$645K
- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~ 50% DentiCal; ~50% Cash/others

#### Milpitas - Collects ~ \$550 - 600K.

- Office has 25+ yrs of goodwill.
- Mostly PPO/Cash. No Denti-Cal.
- Strip mall: 3 eq. ops + 1 plumbed.
- Multi-specialty practice.

#### Multi-Practice Opportunity with Real Estates in Northern California:

- Opportunity to buy high production and multi-specialty practices.
- Mixed insurances.
- Many years of goodwill
- Please call for more details...

### Northern California

#### Sacramento - New Listing!

- Office Grossed ~ \$578K
- Large shopping plaza. 5 Ops.
- Part time practice. High Net
- ~ 40% FFS & ~ 40%HMO/Cap
- Capitation check \$5-6K/month

#### Sacramento - Reduced Pricing!

- Asking (\$150K) \$120K!
- Collections ~ \$195K-215K/yr
- Shopping Plaza. 2 eq. ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.

#### San Jose - Price Reduction!

- Asking (\$185K) \$175K
- Grosses ~ \$310K. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

#### San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- General family practice
- Seller willing to negotiate price!

#### Stockton - Practice & Real Estate

#### Asking \$845K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill. 3 eq. ops.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.

#### Sunnyvale: JUST SOLD!

#### Practice & Real Estate

#### Asking \$1.65 M for Practice & RE

- Collections ~\$900K - \$950K
- Stable & consistent income.
- Office accepts PPO/Cap/HMO & others.
- 4 eq. ops. ~1,200 sq.ft.

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*We have buyers looking for practices & real estates in:*

**Northern CA – Bay Area**  
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**Call Loc Pham, Broker (714) 550-7494 for more information!**

**Email: Practice@lcfpracticesales.com | Website: LCFPracticeSales.com**

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**Sacramento. New Listing!** Production ~ \$575K. Part time practice. High net. Large shopping plaza. 5 operatories. Mixed Insurances. Call Loc Pham, BRE#0187578. (714) 550-7494. <https://LCFpracticesales.com>

**Pinole G.P. Office for Sale** with 33+ years of goodwill. Approx. 1990 sq.ft. with 3 and one additional plumbed operatories w/ pass through x-rays, sterilization area, separate lab, 3 private offices, priv. bthrm, and reception. Digital x-rays, Cerec by Sirona same day crown, Galileos 3D Cone Beam and operates on Eaglesoft Software. 2022 colltns 840K Please send CV to: [pinoledds@gmail.com](mailto:pinoledds@gmail.com)

**CHICO:** A quality practice with a stellar reputation! ~1,750 sf w/5 Ops \$595k – Real Estate Available (GN-1524) WPS/800-641-4179

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**SANTA CLARA Facility:** Live, work, and play in the Silicon Valley! ~1,600 sf w/3 Ops \$75K (DN-1554) WPS/800-641-4179

**Dental practice for sale in Fresno--dentist is retiring.** 2 fully operational OPs and 1 op plumbed but not furnished. Price reduced to \$40,000.00. C&B, endo, Clearcorrect ortho, implants. (559)494-2049.

**www.Reliablepracticesales.com:** High-end private practice, 3 working days/week, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175

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**Used dental** chairs/equipment for sale. No reasonable offer will be refused. email for pics/description. [kathy@mmaosendo.com](mailto:kathy@mmaosendo.com)

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**San Jose for \$720,000.** 2,461 active patients. 2022 Gross Collection of \$904k+, Net Income of \$557k+. Dr.Rishi Salwan (888)8022340 DRE#02085289

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**PLACERVILLE/CAMERON PARK/RESCUE AREA GP FOR SALE** - 4 Ops, 33+ Yrs. Goodwill, Digital, CEREC, Conebeam. GR \$745K. HSDPT- Jay Harter 916-812-0500 - #CA3710 <https://dentalpracticetransitions.henryschein.com/listing/ca3710/>

**SANTA ROSA / SONOMA COUNTY** – 100% FFS office, excellent layout, 4 rooms, easily expand to 8+ rooms, fantastic office Rev \$1.3 M [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Eugene/Springfield, Oregon Practice and Building for Sale.** Price reduced \$110,000. Great building and practice available in Eugene/Springfield. Collecting over \$900,000. 5 ops and room for more and/or rent out upstairs space. Contact Megan@omni-pg.com, 503-830-5765. (ORD157)

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**Dental building** for sale or lease. Beautiful log cabin, in El Dorado, Ca. 4 ops with Adec Casework, chairs, compressor, vacuum. Plumbed piped, wired & ready to occupy. 6400pleasantvalleyrd.com Call Laurie (530) 409-5270

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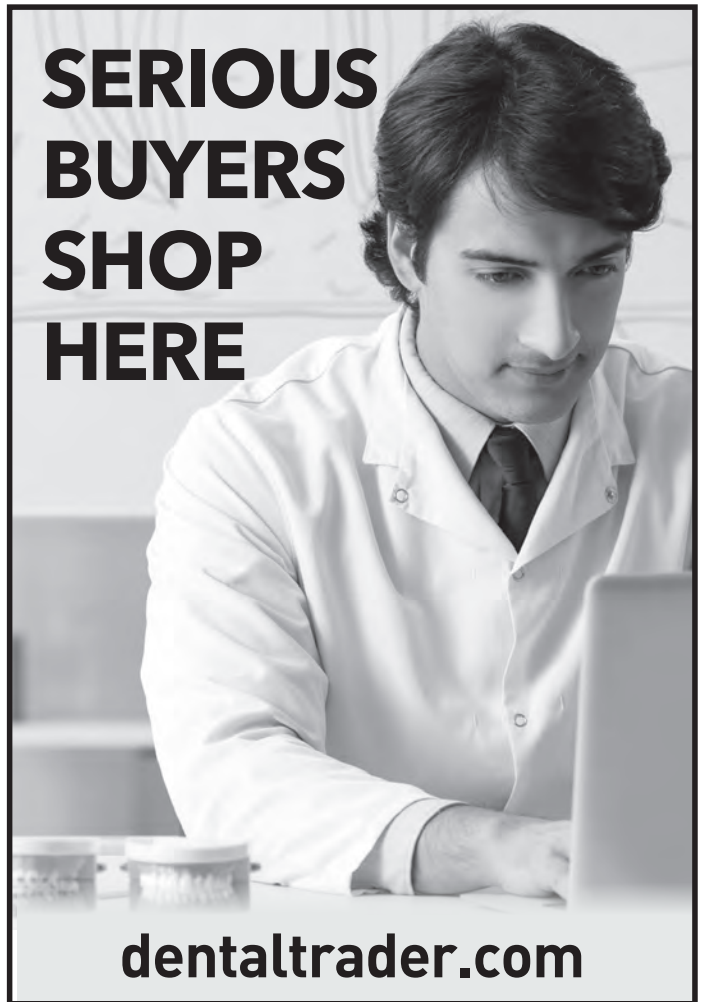
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**Profitable Practice for Sale** in Hillsboro Long-standing, profitable practice in great location near OHSU, Intel, Nike and downtown Hillsboro. Collections over \$1.0M and opportunity to grow by adding services. Contact Megan at 503.830.5765, [megan@omni-pg.com](mailto:megan@omni-pg.com) (ORD174)

I'm looking for a Cbct and omnicam. If you have one to sell, please email me, [dopeterdds@gmail.com](mailto:dopeterdds@gmail.com)

**Great value practice** with real estate and amazing location in Marin County. Great roots and ready for a young energetic practitioner to come in and build upon a solid foundation. For more information, Contact Chris Barbour at 916-792-5038 or [chris@omni-pg.com](mailto:chris@omni-pg.com) (CAD134).

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## Integrity Practice Sales - New & Featured Listings

### **NEW! SANTA MARIA GENERAL PRACTICE | \$772,000 + Option to Purchase Real Estate | 6 ops |**

#10126 Profitable General Dentistry Practice featuring six modern operatories with amenities like paperless charts, a 3D CBCT, iTero, and a 3D shape intraoral camera. The suite offers convenience and comfort, amidst Santa Maria's growing business scene and nearby leisure opportunities.

**NEW! POWAY ORTHODONTIC PRACTICE | \$455,000 | 4 ops |** #10166 Award-winning Ortho Practice established in 1993, offers quality care and convenience in a family-friendly community. With strategic location, efficient design, and potential for growth through aligner treatment and advertising, this practice presents an ideal opportunity for expansion or establishment.

**NEW! BEVERLY HILLS GENERAL PRACTICE | \$475,000 | 4 ops |** #10165 Rare opportunity to own a thriving, established practice with TONS of upside. Located in a premier medical building and boasting a loyal patient base seeking exceptional restorative and cosmetic procedures.

**RANCHO CUCAMONGA PEDIATRIC PRACTICE | \$1,085,000 | 5 ops |** #10113 Pediatric Dentistry Practice with a modern facility boasting nine well-equipped operatories, advanced equipment, and scalability for growth. Positioned in a high-demand area with a high-income population, it offers an excellent opportunity to capture a significant share of the local market.

**BAKERSFIELD GENERAL PRACTICE | \$1,050,000 + \$925,000 Real Estate | 6 ops |** #10153 Established dental practice in affluent area since 1999, featuring five well-equipped operatories and advanced technology. Strategically located on Stockdale Highway with real estate available, catering to private insurance patients and offering excellent visibility.

**SANTA CRUZ GENERAL PRACTICE | \$675,000 | 5 ops |** #10142 Established office equipped with top-tier amenities. Focussed on restorative and aesthetic dentistry with well-equipped facilities and a smooth transition plan in place. Productivity is \$1.3M +/- annually with 99% collection rate!

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**Sanger + RE | \$320,000 + \$150,000 | 3 ops | #10122** Modest General Practice, charming setting, \$500K+ in revenue annually!

**Ukiah | \$360,000 | 4 ops | #10135** Paperless General Practice, Panorex, X-rays, all in a beautiful, modern buildout.

**Hanford | \$255,000 + \$375,000 RE | 4 ops | #10145** General Practice with 40+ yrs goodwill, impeccable building!

**Van Nuys Vacant Office | \$1,790,000 | #10160** 4 ops/offices in newly remodeled, modern space w/ private parking.

**San Diego | \$385,000 | ops | #10161** General Practice 1,600 SF, high-end build-out, great retail loc. off I-15 with high visibility!

Interested in one of these dental practices for sale?

Text the #id of the listing to our team at (855) 337-4337 and we will get you connected.

**Santa Barbara County | \$439,000 | 3 ops | #10004** Profitable GP in beautiful medical building off 101, 1/2 mile from the beach.

**Santa Maria | \$202,000 | 3 ops | #09938** You have options! Stay and practice here, or take patients and merge with your office!

**Santa Maria | \$647,000 | 4 ops | #10124** Profitable boutique General Practice with relaxed schedule and high-tech amenities!

**Palm Springs | \$240,000 | 4+ ops | #09904** Established office set up for all phases of dentistry with plenty of room to grow.

**Carmel | \$790,000 | 6 ops | #10140** General Practice with over 40 of years goodwill collecting \$1M+/- annually!

**San Jose | \$259,000 | 6 ops | #10155** General Practice in the heart of SJ! Pelton & Crane, CBCT, N2O, stunning facility!

**Santa Cruz | \$499,000 | 4 ops | #10065** Built to impress! General Practice with 5-star reviews just steps from bay.

**San Francisco | \$349,000 | 3+ ops | #10143** Lucrative General Practice on track to far exceed 2022.

**Dinuba + RE | \$450,000 + \$420,000 | 5 ops | #10120** Profitable General Practice w/ significant growth potential!

**Fresno + RE | \$325,000 + \$265,000 | 4 ops | #10121** Well-established General Practice major near highways.

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**Madera | \$453,000 + \$625,000 RE | 5 ops | #10151** Great location, Eaglesoft + tons of untapped potential!

**San Diego Ortho | \$255,000 | 4+ops | #10125** TOP-RATED boutique Orthodontic Practice in affluent neighborhood.

**Mar Vista Live/Work | \$295,000 | 4 ops | #10114** Very unique opportunity! Paperless GP in great location with private parking.

**San Luis Obispo | \$419,000 | 3 ops | #10138** Modern and unique General Practice in coveted and walkable downtown spot!

**Santa Cruz Perio + RE | \$340,000 + \$800,000 | 4 ops | #10072** Phenomenally profitable, 3D imaging, ideally located.

**Anaheim Hills Fast-Start | \$650,000 | 9 ops | #10147** Multi-specialty, luxe, 3,798sf, plenty of growth opportunities!

**Daly City | \$300,000 | 6 ops | #10163** Thriving cutting-edge General Practice off major HWY poised for success!

**Salinas | \$300,000 | 5 ops | #10150** Fully fee-for-service General Practice in busy shopping center and 25 years goodwill.

**Fresno Endo | \$300,000 | 4 ops | #10162** State-of-the-art Endodontic Practice with tons of space and potential!

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*"Just wanted to say thank you for all of your hard work. I could not have done this without you guys. You were all very professional and it was a pleasure working with all of you. **If any of my dentist friends want to sell their practice, I will definitely recommend them to you guys.** Thank you again."*

- Dr. Kim

## The sales market is dynamic...are you prepared?



Tim, José, Ken, Trevor, Bill, Joni, Darren, David, Scott, Eddie, Nelson

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**SACRAMENTO METRO/CARMICHAEL/FAIR OAKS** AREA GP FOR SALE - 5 Ops+ RE, 17+ Yrs. Goodwill, Dentrix PMS, Digital Pano & X-ray. GR \$1.187M. HSDPT- Jay Harter 916-812-0500 - #CA3555 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

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**SAN FRANCISCO:** Be a part of a storied family neighborhood where everyone knows your name! ~600 sf w/3 Ops \$250K (AC-1538) WPS/800-641-4179

**Unique private practice for sale,** seller retiring, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (805) 290-3443, DRE# 01871175

**SDS Kerr Optimix** amalgamator for sale. [doc@ingersolldds.com](mailto:doc@ingersolldds.com)

**Established and Excellent Practice** in Highly Desirable Elk Grove Location! Priced to Sell! Elk Grove practice with a great reputation, 4 fully equipped ops in a highly desirable medical building. Solid accounts receivable, over \$800k in annual collections and growing. Strong customer base. Contact Chris Barbour (#2135925) - [chris@omni-pg.com](mailto:chris@omni-pg.com), (916) 792-5038. (CAD124)

**Dexis CS3800 Wireless Intraoral scanner. Less than 1 year old. Rarely used unit in perfect condition. \$19500 OBO. 858-761-3495**

**Newark for \$1.5mil.** Grossing at \$1,812,868 in 2023! Located in a Shopping Center. 2,945 active patients. 3 ops. Dr. Rishi Salwan (888) 8022340 DRE#02085289

**FRESNO:** A quality practice with a stellar reputation!! ~1,400 sf w/4 Ops \$650K (JN-1520) WPS/800-641-4179

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**FOR SALE:** Bakersfield 6-op General Practice/RE \$1,050,000 + \$925,000 – Thriving 25-year GP, affluent area, modern office! [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

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**We have buyers looking for Dental Practices** with Real Estates: Orange county, LA County and Northern California (Sunnyvale, Fremont, Pleasanton). SELLERS – Call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

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**Date:** March 30, 2024 • 8:00am to 5:00pm

**Location:** SLS Hotel, Beverly Hills

**Address:** 465 La Cienega Blvd, Los Angeles, CA 90048

Join us for one of the most comprehensive and complete seminars about starting your business careers in dental field.

If you intend to do a startup, buy an existing practice or expand your operations, this is the perfect day with lots of resources and information and network for you.

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8:00-8:30am

### Breakfast

Opening Remarks/Panel Discussion  
State of Dentistry Today

### Morning Session

Key Principles of a Successful Dental Practice  
Startup / Expansion

8:30-9:15am

### Financing a New Practice

(Ali Karjoo / BofA)

9:15-10:15am

### Finding the Perfect Location

Negotiating Lease Terms (Brian Mills/ ROAM)

10:15-10:30am

### Break

10:30-11:30am

### Guide to Building Your Dream Office

(Ben Oliver/Patterson Dental)

11:30-12:00pm

### DDS Marketing for DeNovo

(Ardi Safi/DDS Marketing)

12:00-12:45pm

### Lunch

### Afternoon Session

Key Principles of a Dental Practice Acquisition /  
Expansion / Startups

12:45-2:00pm

### Purchase Agreements, Dental Office Leases, and Operating the Practice

(Levi Barlavi, Dental Attorney)

2:00-2:45pm

### Financing for an Existing Dental Practice

(Stephen Curtis/ BofA)

2:45-3:00pm

### Break

3:00-5:00pm

### Due Diligence

(Fazel Mostashari, DentalCPA)  
Fazel Business Systems, Marketing Systems,  
Accountability, KPIs



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**SALINAS GP FOR SALE** - 4 Ops, 39+ Yrs. Goodwill, Advanced Technology, Digital, 1,446 Sq. Ft. GR \$618K. HSDPT-Gina Miller 707-391-7048 - #CA3543 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

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**ROCKLIN / ROSEVILLE / AUBURN GP FOR SALE** - 5 Ops, 14 + Yrs. Goodwill, Eaglesoft PMS, 1,800 Sq. Ft. GR \$1.2M. HSDPT - HSDPT- Jay Harter 916-812-0500 - #CA3765 <https://dentalpracticetransitions.henryschein.com/listing/ca3765/>

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**WATSONVILLE, CA** - Good opportunity in this 6 Op GP office with all the technology you would want / need. Rev. \$712K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

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### PRACTICE SALES • PARTNERSHIPS •

#### NORTHERN CALIFORNIA

**BERKELEY - NEW LISTING** - A unique opportunity to own your own practice & share lease and facility expenses! 30 years of Goodwill 4 day work week & Doctor refers all Specialty. Great location with 3 Ops. Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3800/>

**CA FOOTHILLS & GREATER SONORA AREA** - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

**CHICO/PARADISE AREA** - High-end GP in highly-desirable area, 7 Ops, Dentrrix, Cone Beam \$1.2M 2022 Collections. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

**CUPERTINO** - GP in Silicon Valley, Great location. 3 Op, 1,400 sq. ft. leased space. 2022 GR \$374K. Great start-up site. Paperless awaiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048

**DUBLIN - NEW LISTING** - GP Practice for Sale in desirable Dublin! Gross Revenue was \$903k with most specialty referred. Office is 1350 sq. ft. with 4 Ops. Office runs on Dentrrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec! #CA3805 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3805/>

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**GREATER LAKE TAHOE AREA** - Great Price for 6 Op beautiful office practice at \$984K Production in 2022. #CA3594- Jay Harter 916-812-0500

**GREATER LAKE TAHOE & TRUCKEE AREA** - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3629/>

**GREATER SACRAMENTO METRO AREA** - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3723/>

**GREATER SACRAMENTO METRO AREA** - High-end Peds Specialty in highly-desirable area, 7 Ops, Dentrrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

**GREATER SACRAMENTO METRO AREA** - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

**GREATER AUBURN & NORTHERN CA FOOTHILLS AREA** - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**GREATER VACAVILLE AREA** - Must sell GP opportunity. Great, centrally-located, and high traffic location for a well-established GP Practice with 30 years of Goodwill. 5 Op practice in 1,700 sq. ft. office with recent office space remodel. 2021 (open 10 months) GR \$449K on a 32 hour week. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

**MARIN COUNTY** - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including I-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3653/>

**MONTEREY - NEW LISTING** - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. Practice is 1670 sq. ft. of leased space in a professional building with 5 operatories & was remodeled in 2020! Office is paperless & digital including CBCT, I/O Camera! Seize this opportunity as all specialty is referred. Patient base consists of patients that value high quality dental care with customized & comprehensive treatment. #CA3810 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3810/>

**NAPA COUNTY** - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

**NORTHERN CALIFORNIA** - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3481/>

**OAKLAND** - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**OAKLAND** - Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has 4 Ops and cutting-edge technology! #CA3500- Nicole Lena - 925-989-8118

**PLACERVILLE/CAMERON PARK/RESCUE AREA - NEW LISTING** - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3710/>

**RED BLUFF/CORNING/ORLAND AREA** - 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**REDWOOD CITY** - GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft. offering room for expansion. Fully digital, Dentrrix PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3598/>

**ROCKLIN / ROSEVILLE / AUBURN AREA - NEW LISTING** - Amazing Opportunity to Acquire a \$1M+ GP Practice in One of the Most Desirable Areas of Sacramento Metropolitan... Rarely Available - Low Price! #CA3765- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3765/>

**SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA** - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

**SACRAMENTO HIGHWAY 50 CORRIDOR RANCHO CORDOVA/FOLSOM/RESCUE AREA** - \$742K 2022 Collections GP Practice in high-traffic Freeway exit location, 4 Ops, Practice Works, Seller to assist in transition. #CA3771- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3771/>



# DENTAL PRACTICE BROKERAGE

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## VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**SALINAS** - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dextrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

**SAN FRANCISCO** - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operatory, 2000 sq ft Practice is not just beautiful but has all the technology-Adec 511 equipment, Dextrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3712/>

**SAN JOSE** - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3644/>

**SAN JOSE - NEW LISTING** - Great location near Oakridge Mall with easy access to Highway 85 and a block from Blossom Hill Rd. Close to retail stores, restaurants, and residential neighborhoods. Practice has 26 years of goodwill, 4-day work week, with most specialty work referred out. Building has ample patient parking. Suite features a 1,200 sq. ft. space, four (4) fully equipped Ops (with one (1) plumbed to expand, a spacious, light, and bright office. Seller is retiring and will support a smooth transition. #CA3829 <https://dentalpracticetransitions.henryschein.com/listing/ca3829/>

**SAN JOSE - NEW LISTING** - Great Opportunity! General Dental Practice & Real Estate for Sale in San Jose! GR is \$610K for a 3 day work week! Specialty is referred. Office is located in the Lexann Professional Center is situated in the highly sought-after Evergreen neighborhood. #CA3804 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3804/>

**SAN JOSE** - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2, 296 sq. ft. in a desirable location in a professional building. Technology ready with Eaglesoft PM and Dexis digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048

**SAN JOSE** - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3671/>

**SAN RAMON** - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

**SONOMA COUNTY - NEW LISTING** - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dextrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3726/>

**SONOMA COUNTY - NEW LISTING** - Established GP, 1.2 million GR, 5 days' hygiene, 4-day work week. A buyer's dream marketing location, a modern stand-alone building is off a major interstate highway and one of the busiest intersections in Sonoma County! A rare opportunity to purchase and own both the Practice and Real Estate. Roomy approx. 2,500 sq. ft. 360 panoramic window views, 6 Ops, 6 plumbed, 4 equipped in use. Fully digital 3D scanner and Panoramic Digital x-rays, using Eaglesoft practice management software, serving an estimated 2000 patients. The seller is retiring and offering a smooth transition. #CA3783 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3783/>

**SOLANO COUNTY AREA** - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

**SONOMA COUNTY** - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>

**SOUTH SAN FRANCISCO** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

**TRI-VALLEY** - One of a kind! Periodontic Practice & Real Estate for Sale! A profitable high production, quality office with low overhead! #CA3689- Nicole Lena - 925-989-8118

**UNION CITY** - GP established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new buyer, satellite office, or part-time Dentist with an established loyal patient base, consistent Gross Revenue above \$375K with a supportive staff team. Priced to sell at below market value with room to negotiate. The seller will support a smooth transition. #CA3473 - Gina Miller - 707-391-7048

**WATSONVILLE** - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3648/>

**VACAVILLE** - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3697/>

### CENTRAL CALIFORNIA

**GREATER FRESNO AREA** - 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production, House, Dr. willing to work back up 10 years, and 2021 Gross Receipts \$1.641M. #CA3405- Jay Harter 916-812-0500

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

**PORTERVILLE** - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

**SANTA MARIA** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dextrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>


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## SOUTHERN CALIFORNIA

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

**BAKERSFIELD** - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrrix, Planmeca Pano, Biolase laser, digital x-ray, 1,000 sq. ft. 2 docs share space with com. collections of \$645,000 for 2022. All Specialty referred out. #CA3514 - Kaira Stewart-949-220-6216

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrrix, Planmeca Pano, Biolase laser, digital x-ray, 1,000 sq. ft. 2 docs share space with com. collections of \$645,000 for 2022. All Specialty referred out. #CA3515 - Kaira Stewart-949-220-6216

**HESPERIA** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. 4 Ops, Digital X-Ray, and Digital Pano. Open 4 days a week, FFS practice (no Dental or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542

**HUNTINGTON BEACH** - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3642/>

**IRVINE/ORANGE COUNTY** - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrrix, Dexis, Planmeca Pano, lab, employee lounge, and private office. 2 days of hygiene. All specialty referred out. 44% FFS and 50% PPO. Landlord is not Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 - Kaira Stewart-949-220-6216

**NORTH LOS ANGELES COUNTY - NEW LISTING** - This is the one!! Beautiful, newly built, and spacious 7 op PPO/FFS practice. 30 years of goodwill. 2,600 sq. ft. Located on the ground floor of a professional building with a private entrance. Modern GP office paperless, Dentrrix software, itero, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. The practice has a loyal patient base and 2023 GR of approximately \$2.53M on 9 doctor days and 10 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3799/>

**LOS ANGELES** - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR are over \$900K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**MANHATTAN BEACH** - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq. ft. Paperless office, Dentrrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3694/>

**ORANGE COUNTY** - Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3670/>

**SOLD! WEST HOLLYWOOD** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. spacious and well-maintained office with over 35 years goodwill. The practice utilizes Dentrrix, digital x-rays, itero, and I/O cameras. #CA3604 - Ben Sapir - 310-596-0961

## SAN DIEGO

**CHULA VISTA** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrrix, Paperless. Currently working 2 days/wk in the office with \$432K collections in 2021. #CA3334 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**CHULA VISTA** - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2-3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3195/>

**CHULA VISTA - NEW LISTING** - Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3767/>

**DOWNTOWN SAN DIEGO - NEW LISTING** - Leasehold in the prime downtown San Diego! 1,850 sq. ft., state-of-the-art brand-new equipment with 4 spacious Ops and a 5th already plumbed for expansion. This turnkey opportunity includes full operatory setups, vacuum, compressor, sterilizer, computers, sensor, x-rays, and Dentrrix software, making it a plug-and-play practice. Panoramic views of downtown San Diego, placing your practice at the heart of the bustling business district. Conveniently accessible from the 5 freeway, this location ensures ease of commute for both you and your patients from various San Diego neighborhoods. #CA3818 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3818/>

**LA MESA** - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq. ft., 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>

**HILLCREST - NEW LISTING** - Rare opportunity to acquire a well-established book of business through a Chart Sale! Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix includes 69% cash and 31% PPO (no Delta Premier). With 550 patients seen in the last year and 850 in the last two, this practice offers a solid patient base. Doctor is ready to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3749/>

**NORTH COUNTY SAN DIEGO** - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3489/>

**SAN DIEGO - NEW LISTING** - Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3737/>



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**RANCHO BERNARDO** - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with brand new technology, four (4) operatories, 27 years goodwill, 20 new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3721/>

## OUTSIDE OF CALIFORNIA

**HONOLULU** - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3680/>

**CENTRALLY LOCATED PUGET SOUND, WA** - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglesoft, digital X-ray access in each operator, and an on-site X-ray. Over the last 18 months the practice has seen 1,923 patients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462

**CENTRAL OREGON COAST** - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3739/>

**GREATER SEATTLE AREA - NEW LISTING** - Esteemed Oral Surgery Practice nestled in a popular Seattle suburb with 27 years of goodwill. DSN/OMS software, new server, ICAT, digital x rays, Nomad. 2200 sf practice with 3 ops + 1 exam room. 4 days a week. 674 new patients in 2022 with precise referral tracking system. Practice is priced for a exceptional value! #WA3802 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3802/>

**GREATER SEATTLE** - Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA3625/>

**GREATER SALEM-WILAMETTE VALLEY AREA - NEW LISTING** - Salem/Willamette Valley Area- turn key, meticulously maintained, newly renovated, bread & butter practice. 5 ops, ADEC, pano, digital sensors, Curve PMS. Collected \$864,983 on TTM (Nov 2023). Excellent value, bring your buyers! #OR3801 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3801/>

**EUGENE, OR** - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**FEDERAL WAY** - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

**OLYMPIA, WA** - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

**PUGET SOUND, WA** - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**SPOKANE, WA** - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

**TRI-CITIES - NEW LISTING** - Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3724/>

**WESTSIDE PORTLAND - NEW LISTING** - High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3757/>

**WHITE SALMON, WA** - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale-stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

**WILLAMETTE VALLEY** - Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3664/>

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**SAN JOSE GP FOR SALE** - 4 Ops + RE, Open Floor Plan, 1,200 Sq. Ft., Paperless, Dentrix PMS. 2023 GR \$610K. HSDPT - Nicole Lena 925-989-8118 - #CA3804 <https://dentalpracticetransitions.henryschein.com/listing/ca3804/>

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**SAN JOSE, cheap practice sale, \$80K.** 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dr. Dao @ (408) 910-4470

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**SONOMA COUNTY GP FOR SALE** - 4 Ops, 37 Yrs. Goodwill, 5-day Hygiene, Digital, Dentrix PMS, 1,350 Sq. Ft. GR \$721K. HSDPT- Gina Miller 707-391-7048 - #CA3726 <https://dentalpracticetransitions.henryschein.com/listing/ca3726/>

**Stockton Practice & Real Estate.** Collections ~ \$900K. Single standing building with parking lot. 3 eq. ops. Asking \$845K for Both Practice & Real Estate! Call Loc Pham, BRE#0187578. (714) 550-7494. <https://LCFpracticesales.com>

**DUAL OFFICE PRACTICE FOR SALE IN SAN MARCOS & RANCHO BERNARDO.** Dentist retiring due to health reasons. 2023 Production >\$1.52M on 4d/wk. Excellent locations, FFS + Delta PPO Only. Call for more information. 760-207-4578

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**Danville, CA-satellite dental office for sale** in upscale Danville, 1/2 block off 680 near downtown; 3ops, IDEAL FOR ENDODONTISTS, office space & patient list can be sold separately [jimkobayashi@att.net](mailto:jimkobayashi@att.net)

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**AN-1513 SO. SAN FRANCISCO:** Highly esteemed practice with strong practice and career growth potential! ~2,250 sf w/4 Ops **\$185K**

**BC-1487 ANTIOCH Facility:** Well-equipped Facility adjacent to major Food Market. ~1,300 sf w/4 Ops **\$75K**

**BG-1343 CONCORD:** Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. **\$275K – Real Estate Available**

**BG-1530 RICHMOND:** Established streamlined practice for its diverse patient base awaits your talent and skills. ~1,400 sf w/4 Ops. **\$200K**

**BN-1473 SAN RAMON Real Estate:** Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. **\$2.4M**

**BN-1485 SAN LEANDRO:** Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3 Ops. **\$595K**

**BN-1534 CONCORD** Equipped with state-of-the-art technology! ~1700sf w/4 Ops **\$435K - Real Estate Available**

**CC-1389 SANTA ROSA:** Premier Cosmetic & Restorative Practice. Fully-remodeled, modern, free-standing building. ~1,800 sf w/5 Ops. **\$660K**

**CC-1509 SANTA ROSA:** Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. **\$245K**

**CC-1290 SANTA ROSA:** This family-oriented practice serves all family ages! ~1,200 sf w/4 Ops. **Reduced \$399K**

**CG-1521 SONOMA:** Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~2,000 sf w/4 Ops. **\$388K**

**CG-1546 VALLEJO:** Why Pay rent when you can own your own space? ~2,035 sf **\$695K**

**CN-911 SANTA ROSA:** Well-established & priced for immediate sale! ~2,250 sf w/4 Ops + 1 add'l. **Seller Motivated \$325K**

**CN-1536 FAIRFIELD:** Long- established practice with loyal, stable patient base! ~2,000 sf w/5 Ops. **\$395k**

**CN-1535 VALLEJO:** Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 Ops. **\$250k – Real Estate Available**

**BAY AREA CONTINUED**

**CN-1477 SANTA ROSA:** Practice & Real Estate in pristine building. ~1,000 sf w/3 Ops. **Reduced \$245K – Real Estate Available**

**DC-1409 DUBLIN Facility:** Well-maintained retail shopping center. ~1,662sf w/5 Ops **\$250K**

**DG-1141 SAN JOSE:** Practice on track to collect nearly \$2M in 2023! ~1,450 sf w/5 Ops. **Reduced Price \$845K**

**DG-1488 FREMONT:** Enviably street-signage & excellent visibility. ~1,600 sf w/3 Ops. **\$115k**

**DN-1243 SAN JOSE:** Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. **Reduced \$895K**

**DN-1506 SUNNYVALE:** Practice is on track to collect over \$8M in 2023! ~6,000sf w/22 Ops. **\$6M**

**DN-1523 HOLLISTER:** Practice collected over \$1.5M in 2022! ~1,800 sf w/5 Ops. **\$800K**

**DG-1526 SAN JOSE:** Conveniently located in a popular Retail Center at busy intersection. ~1,259 sf w/4 Ops **\$425K**

**DG-1539 DUBLIN:** Remarkable opportunity to live in the community known as the crossroads of the Bay Area! ~2,184 sf w/ 3 Ops. **\$428K**

**DN-1554 SANTA CLARA Facility:** Live, work, and play in the Silicon Valley! ~1,600 sf w/3 Ops **\$75K**

**NORTHERN CALIFORNIA**

**EG-1420 SACRAMENTO:** Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. **\$400k**

**EG-1430 CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. **Reduced \$115K**

**EG-1442 FAIR OAKS:** Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. **Price is a Steal at \$225K**

**EG-1504 CITRUS HEIGHTS:** Excellent visibility w/ high-traffic flow in desirable corridor. ~1,800 sf w/ 3 Ops. **\$725K – Real Estate Available**

**EG-1508 SACRAMENTO:** Desirable neighborhood surrounded by new growth & development. ~1,625 sf w/5 Ops. **Reduced Price\$495K**

**EG-1533 ELDORADO HILLS AREA:** Produce and deliver your best dentistry in this streamlined practice! ~2,200 sf w6 Ops. **\$1,288M**

**EG-1551 AUBURN:** Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. **\$428K**

**EG-1555 SACRAMENTO:** Family oriented practice, with a well-established, long-term patient base ~1280 sf w/3 Ops **\$150K**

**EN-1471 ELK GROVE:** High Tech, State of the Art Elk Grove Practice Just Listed. ~2,500 sf w/6 Ops. **\$650K**

**EN-1496 PLACERVILLE:** Highly-desirable neighborhood w/ proximity to Retail & Restaurants ~950 sf w/4 Ops. **\$395K – Real Estate Available**



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### NORTHERN CALIFORNIA CONTINUED

**FG-1490 EUREKA:** Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops **\$295K**

**GN-1240 REDDING:** Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$295K - Real Estate Available**

**GN-1457 GLENN CO.:** 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. **Reduced \$249K – Real Estate Available**

**GN-1524 CHICO:** A quality practice with a stellar reputation! ~1,750 sf w/5 Ops **\$595K – Real Estate Available**

**GN-1537 CHICO:** Established practice with 40+ yrs of goodwill! ~2,640 sf w/5 Ops **\$495K – Real Estate Available**

**HG-1146 TRUCKEE:** All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. **Seller Motivated \$270K**

**HN-1465 GRASS VALLEY:** PERFECT MERGER OPPORTUNITY! ~1,245 sf w/ 2 Ops + 1 add'l. **Seller Retiring! \$165K**

**HN-1498 SONORA:** On busy thoroughfare in desirable mixed residential/commercial neighborhood. ~2,202 sf w/4 Ops. **\$425K – Real Estate Available**

### CENTRAL VALLEY & SOUTHERN CALIFORNIA

**IN-1349 LODI:** Well-established, practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. **\$335K – Real Estate Available**

**IN-1396 STOCKTON:** Established 50 years. Located in Medical -Dental Professional Building. ~1,200 sf w/ 3 Ops + 1 add'l. **\$225K**

**IN-1482 STOCKTON:** Practice collected over \$1.54M in 2022 – in close proximity to UOP. ~1,850 sf w/5 Op + 2 add'l. **\$950K**

**IN-1548 STOCKTON:** A quality practice with a strong philosophy of treating patients like family, ~1,560 sf w/3 Ops **\$185K**

### CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED

**IN-1522 STOCKTON:** Located in a thriving commercial business district. ~58 yrs. ~1,471 sf w/4 Ops. **\$100K**

**JN-1520 FRESNO:** A quality practice with a stellar reputation! ~48+ yrs. ~1,400 sf w/4 Ops. **\$650K**

**JN-1528 FRESNO:** Family-oriented practice with a loyal patient base ~39+ yrs. ~1,190 sf w/4 Ops. **\$225K**

### SPECIALTY PRACTICES

**BG-1361 EAST BAY Ortho:** Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. **Reduced \$375K**

**CC-1330 VACAVILLE Endo:** Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. **\$350K – Real Estate Available**

**CG-1444 WINE COUNTRY Endo:** On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. **Reduced \$395K - Real Estate Available**

**DG-1502 MOUNTAIN VIEW Ortho:** Ortho practice w/ stellar reputation – streamlined for efficiency. ~1,597 sf w/ 5 Ops. **\$510K**

**IG-1489 STOCKTON Perio:** Long-established, beloved Perio practice located off busy, main thoroughfare. ~2,250 sf w/6 Ops. **\$395K**

**JG-1443 San Luis Obispo:** Next level of technology, including but not limited to laser periodontics. ~1,550 sf w/4 Ops. **\$495K**



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**SACRAMENTO:** Family oriented practice, with a well-established, long-term patient base. ~1280 sf w/3 Ops \$150K (EG-1555) WPS/800-641-4179

**Fresno area - CA:** With Real Estate 5 Treatment rooms, large contemporary building office, 4000 sqft of space. (DRE01993607) (818)522-9123

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**SOLANO COUNTY AREA GP FOR SALE** - 8 Ops, 45 + Yrs. Goodwill, Beautiful Location, Paperless, 3,800 Sq. Ft., Digital. GR \$1.5M. HSDPT- Jay Harter 916-812-0500 - #CA3586 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

**VAN NUYS BLDG. & PRACTICE** - (7) ops/(5) ops eq't'd in a 2,500 sq. ft. bldg. on a major thoroughfare. Annual Gross Collects \$400K+ on a 3 day wk. D&M (818) 591-1401

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**STOCKTON, CA** - Beautiful 6 OP practice, updated technology. You will want to see it. Offered at \$1.1M [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

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# VERY LUCRATIVE CENTRAL COAST GP FOR SALE

Outstanding practice opportunity in Santa Maria! Live in the wine country with all that entails. Enjoy the world-famous Santa Maria barbecue. Great family community. Live with less congestion, more space, and yet convenient to burgeoning San Luis Obispo. This practice has collected between \$2,112,423 and \$2,537,185 in four out of the past five years with the notable exception of 2020 when the collections were \$1,818,051.

**The net income has been over \$1,000,000.00 per year in each of those four years.**

The seller works five days per week with six days of hygiene per week. The practice averages 60-70 new patients per month. **Extremely well designed and appointed office has an elevated yet comfortable feel with high-end designer finishes. The office has 8 equipped operatories with digital x-rays, panoramic x-ray, Cerec milling unit, 3D printers, lasers and Sonoendo. All of the latest dental technology. No capitation or Denti-Cal. No evenings or weekends.** The seller has another business that requires more attention.

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**Contact Kurt Skarin at 805-777-7707 for more information.**

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**Dental practice for sale in Fresno--dentist is retiring. 2 fully operational OPs and 1 op plumbed but not furnished. Price reduced to \$40,000.00. C&B, endo, Clearcorrect ortho, implants. (559)494-2049.**

**Apex locators (Root ZX)** for sale, used. [doc@ingersolldds.com](mailto:doc@ingersolldds.com)

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**Poway for \$150,000.** 4 ops. 1,155 square feet. Base rent, \$1,515/month. Gross Collection of \$188,264 in 2022. Dr. Rishi Salwan (888)8022340 DRE#02085289

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**FOR SALE: San Jose** 6-op General Practice \$259,000 – Rare opportunity, two decades goodwill, bustling location, advanced state-of-the-art technology! [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

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**Beautiful practice in N. Nevada** 45 minutes from Lake Tahoe. This is the practice you've been looking for in a location voted "Most Beautiful Small Town in Nevada"! Five fully equipped ops (with room to expand). The community has a rural feel yet maintains all the amenities of a family-oriented town. The practice has maintained steady growth with production in 2023 at \$995,000. The 4,000 sq ft building is also for sale. Contact Rod Johnston at [rod@omni-pg.com](mailto:rod@omni-pg.com). (NVD103)

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**FOLSOM** - 8 op (6 outfitted and 2 plumbed & ready) GP office in a great location. Office has CBCT, CAD/CAM, digital X-ray.

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**RANCHO CORDOVA** - 6 op GP family practice (4 equipped - and 2 plumbed and ready) well located with easy access for patients. Rev \$750K

**RED BLUFF** - 4 ops practice with free standing building for sale. Can generate great income with little to no stress. Rev \$720K.

**ROSEVILLE** - 6 op GP in great location. Practice is 95% fee for service. Rev \$1.5M.

**SAN FRANCISCO NORTH BAY** - Oral Surgery Practice - Nicely designed. Two locations with 20 miles of each other. Rev \$1.2M

**SAN FRANCISCO EAST BAY** - Periodontics Practice - two locations with lots of room for growth. Rev \$1.2M

**ALAMEDA** - 4 op GP practice well located in the growing East Bay city of Alameda. Rev. \$1.1M

**SACRAMENTO** - 4 ops, great patients, great care. Rev. \$800K

**SACRAMENTO** - Nice 4 op general practice. Excellent staff, well kept, Space for sale with practice. Rev \$540K.

**SACRAMENTO** - 3 Op (w 4th op for emergencies), located on Scripps Dr. Rev. \$800K.

**SANTA ROSA** - 4 ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev. \$1.4M.

**STOCKTON AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. you will be impressed. Rev. \$1.5M

**VALLEJO** - Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev \$840K

**GRASS VALLEY** - MOTIVATED SELLER. Practice & Real Estate for sale. Nice 3 Op practice. Great opportunity to run a small practice and own the building. Rev. \$300K

**PETALUMA** - Stunning 5 Op practice (4 equipped and 1 plumbed & ready). Located in an attractive growing community. More than 25 years of restorative and cosmetic experience. Rev. \$1.1M

**WATSONVILLE** - Beautiful 6 Op GP practice well located in retail center with all the technology you desire. Rev. \$780k

**BRENTWOOD** - Well located 4 OP GP practice (3 outfitted & 1 ready for equipment) with tons of walk by traffic. Great opportunity for growth. REV 510K

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**Kathy Peart**

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## Have Questions About Your Practice Transitions?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyers?
- Should I consider selling to a DSO?

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**WATSONVILLE GP FOR SALE** - 6 Ops with Room to Grow, 33 + Yrs. Goodwill, Digital, 2,700 Sq. Ft. GR \$423K. HSDPT - Nicole Lena 925-989-8118 - #CA3648 <http://dentalpracticetransitions.henryschein.com/listing/CA3648/>

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**VALLEJO:** Live, work and play in this prime "Spirit of the Bay" city. ~1,300 sf w/4 OPs. \$250k – Real Estate Available (CN-1535) WPS/800-641-4179

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## Featured Practices

### Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can  
Purchase the REAL ESTATE.

### North San Fernando Valley - New New New

Great San Fernando Valley office, tons of space 7 ops, room for  
more. Lots of parking, referring out alot that can be retained in  
this wonderful office ready for the right Buyer, Call for more info.

**Canoga Park:** NEW NEW NEW Includes REAL ESTATE on large lot on busy street,  
just remodeled with new ADEC chairs and ADU. This will go quick.

**Rialto:** NEW NEW NEW Elegant digital small practice in shopping center in growing  
area. Great rent and lovely staff.

**Santa Clarita:** 6 Ops 2 days of hygiene office fully equipped. Call for info

**Calabasas:** Now with REAL Estate! Incredible upscale office with more than 2200sqft.  
5 Ops and with room for expansion to at least 7. Great private office. Newer equipment  
in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor,  
and street signage gives you a great marketing boost. No L.A. City TAX.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a  
retail center with active business neighbors. 3 treatment rooms and digital sensors.  
Opportunity and Location.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital  
over 30 years and great rent, with high visibility.

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if  
needed. Fully digital, Dentrix and dexis. Doing reat numbers in a busy retail center. **Sold**

**West Hollywood:** 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al in  
popular strip mall.

**Anaheim:** With Real Estate - 4 Ops beautiful building all new equipment on corner lot.,  
With growing practice.

**San Gabriel:** San Gabriel 3 op General Dental office with lots of tradition and room for  
growth. Low overhead and great rent. You need to see this opportunity.

**Valencia:** Well established Pediatric practice, well known in the community, refers out  
all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

### CENTRAL VALLEY

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment  
and technology. Includes real estate. Dentrix office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes  
real estate. Building is approximately 4500 sq ft. Building includes a dental facility and  
two rented professional spaces.. Fit and finish is fantastic. Name brand equipment.

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental  
practice includes five (5) luxurious high tech operatories and more. Includes two  
residential apartments that generate \$2,400.00+ per month in passive income.

**MERCED:** Perfectly located turn key dental office. 1800 square feet. Four (4) equipped  
operatories. Name brand equipment in near perfect condition.

**LEMOORE:** Fantastic five (5) operatorial dental facility located in downtown LEMOORE.  
Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatorial practice.  
Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor  
would consider working back. If you are not familiar with Reedley, you should become  
familiar. Great place to live. Great place to do business. Easy commute from Fresno,  
Clovis, Visalia, and/or Hanford.

**OAKHURST:** Beautiful Mountain Community four (4) operatorial dental practice. Sale  
includes real estate. Name brand equipment. Centrally located with high visibility.

**Fresno:** Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120  
cases in process. Respected by local patients and referral sources. Will stay on to  
transition if necessary. First class office and building with 6 stations and 2 consult  
rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**Kerman:** Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital  
in great location.

**Kerman:** Dental Office in prime location in Kerman, California. Kerman is a growing  
bedroom community 20 miles west of Fresno, California. This practice offers four nicely  
equipped operatories. Practice has been active in the community for over 20 years.  
Offers many services to the community. Great office for first time purchasers or  
established dentists wanting to add a profitable additional location.

**Turlock:** Real Estate available for purchase. High production office located in  
downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

**Visalia:** Historic dental office located in downtown Visalia. Corner lot. 10 parking  
spaces with additional street parking. Ideal for all types of dentistry. This is real estate  
only, equipment and build-out sale. Well manicured property.

**Lemoore:** Vacant 2700 sq ft dental office, located in downtown. Room for expansion.  
Great to own your own real estate.

**Lemoore:** Well maintained 1600 square foot modern dental practice located in historic  
downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated  
throughout. Occupied by a busy long time long term dental tenant.

**Visalia:** Very nice, highly productive and profitable 9 op practice located just off  
highway 198 in Visalia, California. Digital. Seller willing to work back.

**Fresno Adjacent:** Pediatric Dental Practice with Surgical facility. Four (4) op pedo  
practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale  
includes real estate. Doctor willing to work back. Perfectly located to service Visalia,  
Porterville, Hanford, and etc.

**North Fresno:** Fantastic practice located in North Fresno. Three (3) ops. Can be  
expanded to four (4) ops. Located in a great part of town. Profitable.

**Tulare:** Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec,  
iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

**Tulare:** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very  
well run and profitable. Real estate is best in class. Long term committed staff. Well  
respected owner. Dentist is willing to work back.

**Fresno:** 3 ops room for more in NE Fresno room for expansion.

**Visalia:** Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq  
ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive  
income annually. High traffic area.

**Madera:** Well established general dentistry practice. Located on Ave. 12 near Hwy 41.  
Updated. Five (5) operatories. Profitable.

**Fresno:** Very nice three (3) operatorial dental facility located in Fresno on Palm Ave. Near  
Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

**Fresno:** Thoroughly modern eight (8) operatorial dental practice located on Blackstone  
Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located  
in well travelled retail center. Practice is over the patient. Fully digital.

**Tulare:** Six (6) operatorial dental practice located just off the Hwy 99 and Prosperity exit.  
Well established. Easily add 1 more. High production office. Fully digital. Money maker.  
Fantastic staff ready to begin working for you.

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goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base.  
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**La Mesa:** Reputable Prosthodontic (Denture & Implant) practice in the heart of  
desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

**El Centro:** Well established office with REAL ESTATE. Call for more info.

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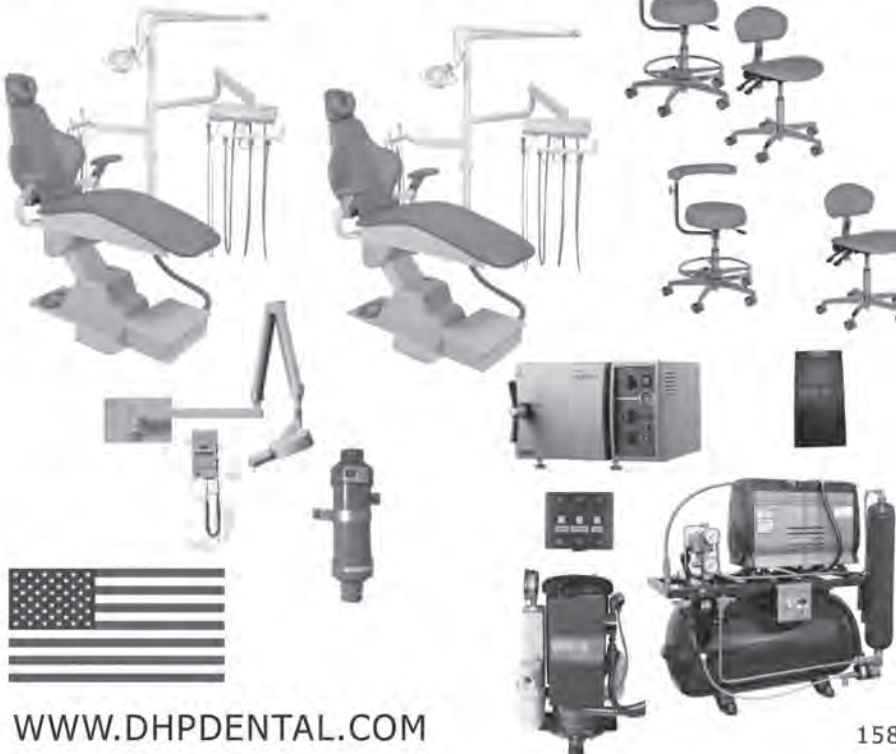
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**Endodontics practice in San Carlos** - Established endodontics practice searching for an endodontist. 4 ops, 1,226 sq ft. Cash & PPO only. Periodontist works as an associate in the office. 2022 Gross Collection of \$1.14 mil+, 2022 endo only collections \$658k+, 2022 Net Income of \$452k+. Seller willing to stay on post sale to help with transition. Seller is a diplomate of the American Board of Endodontists. **For Sale - \$850,000**

**Mountain View** - Associate run! Seller only works twice a month! 5 ops total. 5 plumbed, 4 equipped, 1,600 square feet. 1,332 active patients. 2022 Gross Collection of \$475k+. **For Sale - \$380,000.**

**San Jose** - 5 ops, 2,200 square feet. 2,461 active patients. Seller only works 2 days a week. 2022 Gross Collection of \$904k+, Net Income of \$557k+. **For Sale - \$720,000**

**Antioch dental office with REAL ESTATE** - 6 ops, 1,498 sq. Water plus NNN which is \$500, Gross Income as of 2022 is \$393,412.38. This is located in a general office building near 7-Eleven, Walmart and other known businesses. General Dental office and Orthodontist for sale/two offices for one! Practice asking \$400,000. **Real Estate asking \$700,000**

**Newark** - Grossing at \$1,812,868 in 2023! 3 ops total. 3 plumbed, 3 equipped. Located in a Shopping Center. 2,945 active patients. **For Sale - \$1,500,000**

**Lockeford** - Equipment & facility sale. 4 ops, shopping center location. Base rent is only \$1,400/month. Fully digital. Kodak X Ray. **For Sale - \$150,000**

**Elk Grove** - 5 ops, 1,500 sq ft. 5,000 active patients. Strip mall location. \$14,000 monthly CAP check! 2021 Gross Sale of \$665k+. **For Sale - \$600,000**

**Elk Grove** - 4 Fully equipped OPS, Room for Expansion. 2100 Sq Ft. \$7700 Rent including CAM / Not including utilities. Located in a Major Shopping Center. **For Sale - 170,000**

**Modesto** - Equipment and Leasehold Sale. 4 ops total. 4 plumbed, 3 equipped. Base rent, \$2,230/month, includes water, electricity and gas. 4,000 active patients. **For Sale - \$100,000**

**Poway** - 4 ops total. 4 plumbed, 3 equipped. 1,155 square feet. Base rent, \$1,515/month, includes CAM, Trash, Water, Compressor, Suction and Sewer. The Doctor conducts hygiene 1 day a week. Accepting Cash and PPO only. Gross Collection of \$188,264 in 2022. **For Sale - \$150,000**

**Milpitas Dental Office with REAL ESTATE** - 4 ops. 1,792 sq. ft. 3,500 active patients. Grossing at \$965k in 2022! Cash & PPO. Nearby businesses include Target, Walgreens, Burger King, Taco Bell & Starbucks. **Practice asking \$750,000. Real Estate asking \$1,300,000 IN ESCROW**

**San Rafael** - 3 ops + 2 unfurnished ops. 2,150 sq. ft. Cash & PPO only! 2022 Gross Sale of \$601k+. Seller only working 24 hours a week. **For sale - \$75,000 Or Best Offer, Seller highly motivated!!! IN ESCROW**

**San Francisco** - Equipment and Leasehold Sale. 3 ops. 1,500 sq ft. Monthly rent is \$2,480 including power and water. Located in a professional building in the Mission District. **For Sale - \$50,000 only! IN ESCROW**

**Campbell** - 3 ops total. 3 plumbed, 3 equipped. 965 square feet. Eaglesoft OS. Dentists conduct hygiene 2 days a week. Gross Collection of \$221,000 in 2022! **For Sale - \$140,000 IN ESCROW**

### CENTRAL CALIFORNIA

**Selma** - 4 ops, 1,800 square feet. Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location. 2022 Gross of \$433k+, Net of \$158k+. **For Sale - \$150,000**

**FRESNO** - 4 OPS. 1,823 square feet. Located in a Shopping Plaza. Accepting Cash, PPO and Dental. \$623,646 Gross Sale in 2022. **For Sale - \$786,500 WITH REAL ESTATE IN ESCROW**

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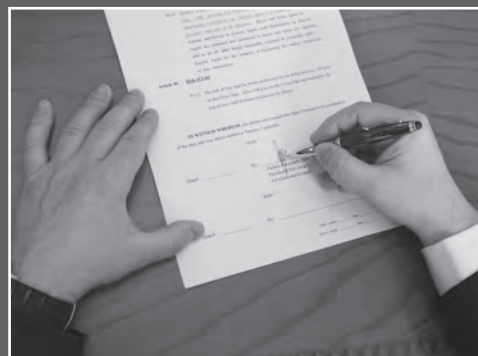
- Dentist, Prosthodontist
- Associate Professor, Loma Linda University
- Started multiple successful private practices and an educational center
- Real Estate Broker (BRE # 01871175)
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## Featured Practice

A gem in Central California. Long-established (since 1984) high-end private practice in San Luis Obispo. Strong emphasis on implant dentistry. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. **Practice collected 1.64M in 2023 working 3 days/week**, a 30% growth from the year before. Seller retiring. Rare gross lease available on a professional building with excellent visibility. The seller refers out all endo, all ortho, wisdom teeth extractions. Cone-beam, surgical suite, in-house laboratory, PRF, large private office with a continuing education/ training section in an approximately 2,685 sq. ft. suite. Free private parking. No HMO, no DentiCal, no evenings, no weekends. Only a few miles away from the ocean, great place to raise a family and run a successful practice.

**Asking \$995,000**



### Other practices for sale:

**Ventura County location:** Long established private practice. Located in a professional building with excellent street visibility and signage in front of a school and across from a shopping center. Rare gross lease available to suit lender's terms. Gross 850K in 2023; it used to do well above 1M before the COVID. The practice is in great physical condition with cone-beam, IOS, milling machine, 3D printing, 2,400 sq.ft. with 7 ops, one of them made as a surgical suite. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Stable staff employed for many years. The owner is willing to stay for transition. **Asking 750K**

**Santa Paula private practice for sale.** Excellent street exposure in the heart of the city. The seller owns the building, rare gross lease available to suit lender's terms. Option to purchase the building. Gross 185K in 2023 with 1 day/week. The practice is in immaculate brand-new physical condition with custom cabinetry and countertops. Established from scratch in 2018. 2,400 sq.ft. with 6 plumbed ops, 4 equipped. Mostly FFS & PPO, some HMO. No Denti-Cal, no weekends, no evenings. Seller to focus on main practice. The practice can do much more with more working days and advertising. **Asking 150K**



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# Professional Practice Sales of The Great West

Specialists in the Sale of California Dental Practices since 1966

**Time waits for No One! And careers are finite**

**Opportunities are there for those who feel opportunistic.**

**PPS has witnessed Private Practice evolve over 58-years.**

**And it shall only get better for those who change with the times.**

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**6243 SAN FRANCISCO BAY AREA - 2023 REALIZED \$3.9 MILLION IN EBITDA** Owner wishes to transition ownership to a Dynamic Group who possesses the network, vision and systems to continue the development, expansion and dominance of this platform. Full palette of services provided, Yomi implant robots, digital charting,. 2023 revenues topped \$18 Million. Owner plans on continuing with the practice for the next 5-years.

**6242 ELK GROVE** Long established practice enjoys great location. 2023 collected \$1 Million. Attractive profits. 5-ops. Real estate is optional purchase.

**6241 SANTA ROSA** This practice has created an extremely strong brand for high-end dentistry. Collected \$960,000 in 2023 with Owner working 170-days. 5-days of Hygiene. Great curb appeal at busy intersection. 5-ops.

**6240 MID-PENINSULA'S FOSTER CITY** 2023's collections closed out at \$648,900. Available Profits shall top \$300,000. 3-ops. Seller is available to work back if requested to assist in patient retention.

**6239 WEST CONTRA COSTA COUNTY'S SAN PABLO BAY** Highly regarded. Anchored by 4.5-day Hygiene Schedule. 15-new patients per month. Well-attended by mid-career Owner and infused with vitality. Collected \$975,000 in 2023 with Available Profits exceeding \$375,000. Strong staff. Opportunity to acquire condo.

**6238 OUT-OF-NETWORK PRACTICE NORTH OF SANTA ROSA** Ideal practice model shall allow Successor to move out of busy urban environment and exhale. 2023 collected \$1.4 Million. Phenomenal hygiene schedule sees 1,600 patients in a 6-month window. Owner able to work back if requested.

**6236 BERKELEY - "OUT-OF-NETWORK"** On schedule averaging 18.5 hours per week, 2023 collected \$505,000 with \$208, in Available Profits. Owner could work more, simply chooses not to. 700-active patients. 2-days of hygiene. 3-ops in attractive office. Great location. Owner is available to work-back if requested to ease transition.

**6235 SANTA ROSA** Great lifestyle acquisition in North Bay. Located near Bennett Valley. Collections in 2023 totaled \$800,000 on 27-hour week. 3.5-days of Hygiene. 4-ops. 1,000+ active patients. Dedicated staff wishes to continue here. Building ownership optional. Seller decided to retire and has priced the practice to warrant serious consideration. Full Price \$185,000.

**6232 EAST BAY PEDIATRIC PRACTICE** Has been a \$3+ Million/year performer. Owner nets \$1.2+ Million on 3-day work week. Employs associates 3-days. Vita was dropped in January. Great upside as Ortho and SS is referred. 4-chair Bay, 2-Ops with 2-chairs each and a separate 1-chair Op available for surgeries. Biggest asset is the staff. Free-standing building optional.

**6231 YOLO COUNTY'S DAVIS** \$1 Million year performer. Seller seeks Group Buyer with his working back focusing on high-end procedures. Facility designed to accommodate additional services. Perfect for full-service oral healthcare center.

**6230 SAN FRANCISCO'S RICHMOND DISTRICT** 2023 collected \$765,000 with Available Profits of \$325,000. 3-ops, 2-more available. Great signage for sidewalk practice. Condo optional purchase. Ideal for nearby dentist wishing to stop paying rent. Full Price \$250,000.

**6226 MARIN COUNTY'S MILL VALLEY** Best location draws patients from Belvedere and Tiburon. Collected \$459,000 in 2023 with \$190,000 in Available Profits. Office décor has all been upgraded. 3-ops. Full Price \$95,000.

**6225 PEDIATRIC PRACTICE - MORGAN HILL** Has been mid-\$500,000-year performer on 11-t-time schedule. Attractive office in great location. Excellent platform to infuse with new business plan and become dominant.

**6220 PLACER COUNTY** Relaxed country-setting for Delta PPO practice. 2022 collected \$1+ Million and realized \$422,000 in Available Profits. 7-days of hygiene per week. Beautiful office. Paperless.

**6218 SACRAMENTO'S ROSEVILLE** Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$340,000. 8.5-days of hygiene. Beautiful facility. "Bread & Butter" practice. Successor should contract with specialists allowing additional income stream to pay for the practice.

**6215 SANTA ROSA ORAL SURGERY** 2022 collected \$1.2 Million. Available Profits \$500,000+. Can do more with New Doc who wishes to be busier.

**6211 SACRAMENTO'S FAIR OAKS** Great location. Enjoys phenomenal visibility as thousands of passing cars see the practice signage every day stating, "Dewey Dental Family Dentistry" as they drive through the Dewey Drive / Madison Avenue intersection. Collections top \$500,000 each year on 29-hour work week. Simply maintenance and C&B. 5-ops in 1,700 sq.ft. building. Package sale includes building.



**Professional Practice Sales of The Great West**

CA DRE License #1422122

For complete details on any of these opportunities, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)



*Ray and Edna Irving*

## *Considering a Change in 2024?*



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## **Professional Practice Sales Celebrates Fifty-Eight Years Selling California Dental Practices**

### **TODAY'S MARKETPLACE**

There are more practices "For Sale"  
now than at any previous time!

There are fewer Buyers in the Marketplace.

It is a Buyers' Market, not a Sellers' Market  
unless you own a highly targeted practice with DSOs  
knocking on your door, or a busy out-of-network  
practice located in a highly coveted zip code.

### **OBSERVATION**

The asking prices on many  
"For Sale" practices are inflated.

### **SUMMARY**

A glut of "For Sale" practices, fewer Buyers and inflated  
asking prices. Logic and common sense are lacking.

PPS is selective in our engagements. A proper analysis is  
performed in order to truly understand each practice and to  
determine the appropriate price based upon those variables  
associated with that practice. When we finally have the price  
discussion, this becomes a fact-based discussion. Having  
properly educated Clients with attainable expectations  
makes for a great partnership in these sale endeavors.

Further, a complete Toolbox is assembled before a practice  
is marketed. PPS subscribes to the tenet that the heavy  
lifting needs to be done on the front end. This takes  
considerable time. But it is the best investment a  
Seller can make before their practice goes to Market.

PPS is efficient, no nonsense and not Order Takers farming  
out appraisals to parties who shall never set foot in the office.