

THE Dental Trader

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So. Calif. Edition

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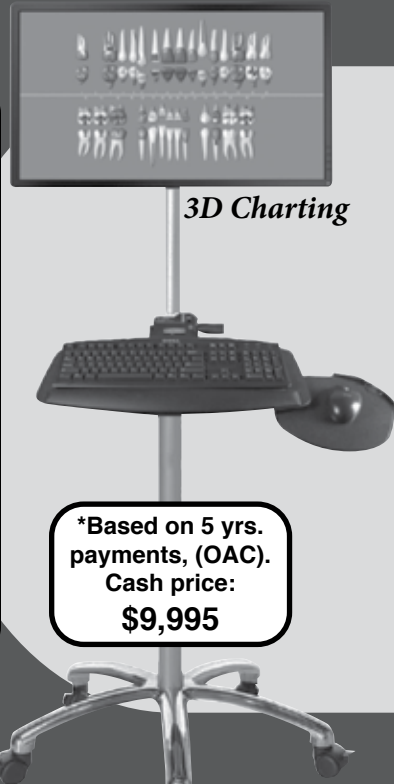
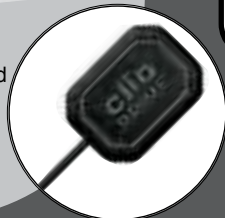
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Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



#1 IN DENTAL TRANSITIONS NATIONWIDE



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Merced: Turnkey office, fully equipped with Real Estate. (DRE01993607) (818)522-9123

Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

ENDODONTIST NEEDED in private Culver City office. 1-2 days per month. Email dentextdentalca@yahoo.com.

Oral and Maxillofacial surgeon needed in Bakersfield. Pay is 50% of services rendered. bigsmiles.kmo@gmail.com

Dental Equipment, Chairs For Sale by the owner, Sherman Oaks, 310-367-6065

FOR SALE IN SANTA ANA – Charts Only!! Contact California Practice Sales at 714-639-2775.

HUNTINGTON BEACH - Poised for Quick Growth. Rev \$525K ddsmatch.com 855-546-0044

West Hills looking for office to buy around 200k or lower. Or local charts. DeukDentistry@yahoo.com

FOR SALE IN SANTA ANA – Charts Only!! Contact California Practice Sales at 714-639-2775.

Excellent Chance for Dentist looking 2nd office and can share office. Anaheim. 714-808-0113, 714-356-9768

Turnkey Torrance office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

DENTIST needed in Bakersfield. Full-time, general and pedo. Possible partnership. 260K. 747-232-3847.

Looking for An Experienced Patient Coordinator-City of Gardena (818) 632-1343.

office space needed at San diego, nationalcity, chula vista area. contact: sonomag13@gmail.com

Antique wooden dental cabinet for sale. Completely restored. \$800. Call 818-281-1982

Sub-lease dental office; 4 fully equipped ops in Huntington Park. Low rent; Available part time/full time. 714-328-3053

Oral Surgeon for your office. 3rd molars, implants, biopsies. Email for CV Jpezeshkian@gmail.com

SOCKET PRESERVATION / CREATION. TEMPORARIZATION ON IMPLANTS. yadm9092@gmail.com

Dental Assistant needed full time Los Angeles Must speak Spanish. with experience 562)552-2968

General Dentist needed for a busy group practice in Lancaster please email avsmiles@yahoo.com

Great Chance for 2nd Office or Share Office. Fully Equipped in Anaheim 714-808-0113, 714-356-9768



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PRACTICE BROKERS (NAPB)

*Happy
New Year!*



Paul Maimone Broker/Owner
CA Broker #01172430

FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SOLD]**

ARCADIA #3 – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

ENCINO TURNKEY – (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell! **[NEW]**

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SANTA CLARITA – COMING SOON! OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALTY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY. **[NEW]**

SILVERLAKE AREA (L.A.) – (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrix software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. **[SOLD]**

VAN NUYS PRACTICE & BLDG. – This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. **[NEW]**

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/wk G.P. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[SOLD]**

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE – Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr. end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[SOLD]**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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Fresno: Large office with Real estate in upscl area. (818)522-9123

Office space for share/Sublease is needed (Ontario, Fontana, upland, Rancho Cucamonga) Contact: 9092315493

Graduated from dental school, have dental supplies for sale contact: alphagamma4@yahoo.com

Pedo GP seeking P/T position. 15 yrs experience, DentiCal provider, fast and efficient (949) 312-1310

Implant dentist. (Foreign OS) Experienced with all kinds of bone graft and aling implant. matthiew96@gmail.com

Oral Surgeon Associate Wanted in Lakewood, CA. Please call/text 714 357 1204

ORAL SURGEON needed Fontana 1 day/month, please contact: dr.malfontana@yahoo.com

PERIODONTIST NEEDED, Valencia / Santa Clarita. 1 days per month. Please contact: 1nimastr@gmail.com

GP needed in Gardena. Part time. Email resume to zivadoostan@yahoo.com

Beverly Hills, own your practice/sublease monthly, one room available to use every day, another one to share. 424-666-1188

ICat CT scan, 3 Pelton crane dental chairs, 5 progency X-ray unit, autoclave for sale 310 857 8496

Periodontist (Board Certified) for your office. Will bring all instruments. periodontalexpert@yahoo.com

DHP air compressor 120v Copeland head uses oil. Runs ok but hard to start if under 48 degrees outside. 661 803-6790

Office for lease. 1,500.=sqf. Los Feliz area. 4 operatories. Only PPO and cash. Free patient parking on site. drsoler23@gmail.com

Working partner dentist. Moreno valley. Part time. Must do RCTs, treat pedo pts, diagnose and do fills. Call 9515205452

Dr and assistant stools. 4 sets. Brown taupe, aqua. \$100/\$150 obo. 661 803-6790

For Sale - Dental equipment - Tel.(818) 8306877

Selling a film based PC-1000 Panoramic Xray machine (2002). %100 functional. \$1000. text (310)739-4091 for pics.

HEMET 7 ops, 3,200 sq. ft. 41 Yrs Gdwill. PPO/CASH Greg Beamer 909-542-4891

Associate Dentist Needed in OC Orange County. Great compensation. Please send resume to: dentistsearch@gmail.com

Huntington Beach Practice For sale. 4 Ops. Price: 475,000. Reach Dr. A. at Tel: 818-392-4330 or commercial950@gmail.com

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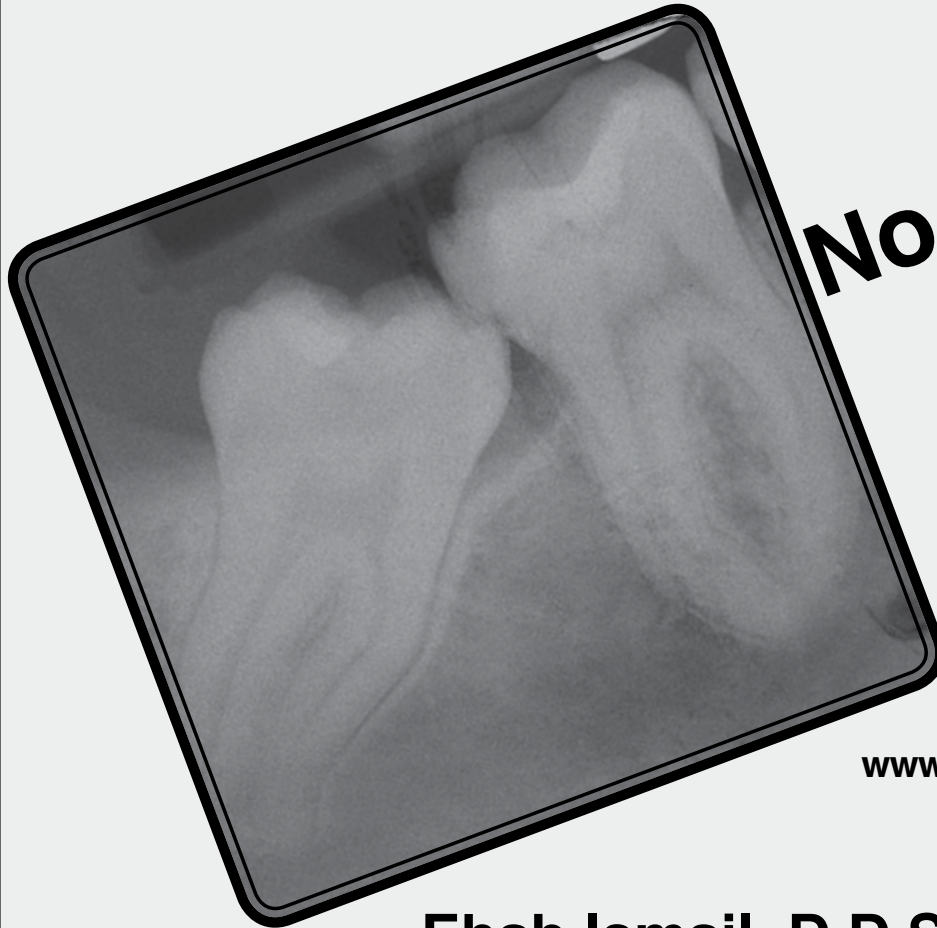
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Good references. LA/OC/IE. Molar9Q@gmail.com

ORTHO OFFICE for sale. Chula Vista, San Diego . Small office, huge growth potential, priced to sell! Ideal for satellite. Call 858-204 1704

Dental Hygienist needed asap hi-tech, modern dental office in Burban, looking for reliable and responsible RDH min 2-3 years experience, 2 - 3 days a week from December 2023 - March 2024. cv Fax 818-840-0010 or Email

BAKERSFIELD GP FOR SALE - 4 Ops, 19 Yrs. Goodwill, Medical Office Building, Large Consult Room, Digital. GR \$500K. HSDPT - Steve Caudill 951-314-5542 #CA3569 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

ASSOCIATE DENTIST WANTED Busy office in LA. Minimum 2 years experience. Part time ok. \$800-\$1000/day plus BONUS. Must be proficient with amalgams. Send resume to Admn75@yahoo.com

Irvine, very good location, Ortho Dr. retiring, also good for any speciaty, or GP. everything negotiable.800 sqf, non-Irvine company, with view. 2 ops with potential 3 714-404-5077 or leave messages.

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2024

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Los Angeles County

East Los Angeles:

- Strip mall off freeway junction 710 & 60.
- Collects ~ \$20K/month or ~ \$240K/yr
- Office opens ~ 6 days/month.
- East LA is residence to a large Spanish speaking population.
- 3 equipped operatories. Fair rent.

Long Beach: Space Sharing

- Beautiful Long Beach 5 operatory dental office space to share.
- Can use office together or alone.
- \$300/day. (Owner works M,W,F)

Panorama City:

- **Grossed ~ \$365K on 2 days/wk**
- ~ 55% FFS/PPO & ~45% Denti-Cal
- Lots of outside referrals.
- 4 eq.ops. ~ 1,200 sq.ft. Fair Rent.

Van Nuys:

- High production part time practice.
- **Collects ~ \$600K on 3.5 days/wk.**
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 equipped ops.
- Easy patient flow. 10-15 pts/day.

Whittier: 2023 Projections ~ \$520K.

- Stable practice & consistent income.
- Mostly PPO/FFS. 3 eq. ops.
- ~1,680 sq.ft. Rent ~ \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

Ventura County

Ventura - Collections ~ \$780 - 800K.

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

Dental Practice Wanted

Sellers - Call for a free consultation!

We have buyers looking for practices in:

Northern CA - Bay Area
Livermore, Hayward, Fremont

LA County:
Inglewood, San Fernando Valley, Santa Monica, Covina and Los Angeles.

Orange County:
Upland, Irvine, Santa Ana, Yorba Linda

Riverside County:
Palm Dale and Palm Spring

Orange County

Garden Grove: Price Reduction!

- **Asking \$340K w/CT Scan (from \$380K)**
- **Collections ~ \$380K/annually.**
- Large shopping plaza at the corner of Garden Grove & Westminster.
- Mixed insurances: PPO/Cash/HMO/DentiCal
- 3 eq.ops. Equipment includes CT Scan.

Newport Beach: Grosses \$500 - \$550K Asking \$225K (~ 50% Collections)

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- 4 operatories, rent ~\$12K/month

Orange: Equipment & Leasehold

- Just renovated.
- New equipment & construction.
- Excellent location : single standing building. Close to Katell and Tustin. Surrounded by retail centers. Front street. Ample parking
- 5 operatories: 3 equipped + 2 plumbed
- Asking \$430K (a fraction of build out cost)

Santa Ana:

- Within walking distance from South Coast Plaza and other large shopping centers.
- Grosses ~ \$170 - 180K/year.
- Seller Retires. Part time practice.
- 3 eq ops. + 1 plumbed.
- First floor - prominent professional suite.

Westminster:

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

Central California

Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.
- Seller willing to negotiate price!

Northern California

Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- Part time practice. Low overhead.
- 2 equipped ops plus 1 plumbed ops.
- Single standing bldg. on main street.

Fremont - Reduced Pricing!

- **Asking \$280K**
- **Collections ~ \$645K**
- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

Northern California

Milpitas - New Listing!

- **Office collects ~ \$550 - 600K.**
- Office has 25+ yrs of goodwill & stable collection numbers.
- Mostly PPO/Cash. No Denti-Cal.
- Strip mall: 3 eq. ops + 1 plumbed.
- Multi-specialty practice.

Sacramento - Reduced Pricing!

- **Asking (\$150K) \$120K!**
- Collections ~ \$195K-215K/yr
- Between Highway 99 & Freeway 5
- Shopping Plaza. 2 eq.ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.

San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose - 2 practices for sale

- Office #1 - Collections ~\$400K
Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$590K
Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

Stockton - Practice & Real Estate

Asking \$845K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill. 3 eq. ops.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.

Sunnyvale: Practice & Real Estate

Asking \$1.65 M for Practice & RE

- **Collections ~\$900K - \$950K**
- Stable & consistent income.
- Office accepts PPO/Cap/HMO & others.
- 2 - 3 doctor days/wk
- 4 eq. ops. ~1,200 sq.ft.
- Golden opportunity to buy practice & real estate in the Silicon Valley!

Upcoming Practices

High Production Practice in
Riverside ~ \$1 Million Collections

Starter Practice and Real Estate in
Anaheim.

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FOR SALE: Scan X machine with pano \$3000. Plates size #1,2 included. Good condition. janatran1@yahoo.com

Great value practice with real estate and amazing location in Marin County. Great roots and ready for a young energetic practitioner to come in and build upon a solid foundation. For more information, Contact Chris Barbour at 916-792-5038 or chris@omni-pg.com (CAD134).

Well Established Dental Practice for sale located in San Diego County Ca. Asking Price \$480,000. Call/Text 626-739-8787

brookhurst dental group in Garden grove needs dental assistants and dentist as. call/text Stacy 714-800-9482

Existing Built Out and Plumbed Dental Spaces for Lease. Located in various parts of L.A. and Orange County. D&M (818) 591 .1401

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Looking for experienced RDA/DA for small private practice. 4 days/week/Mon-Thurs. 661.373.4897

Sherman Oaks, CA- 3,000 SF space perfect for dental specialist for custom build out. Endodontist is building out a new office and is seeking another specialist to build out the adjacent suite in tandem. Storefront is on Ventura Blvd. Your office will be built-to-suit. Parking available as well! Call Hareem (619)254-8656

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OC PEDO 7 ops, 1,750 sq. ft., 23+ Yrs Godswill, Retiring seller, Projecting \$1M+ for 2023.Greg Beamer 909-542-4891

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Featured Practices for Sale

(call me to discuss those opportunities not advertised due to seller wishes)

TORRANCE

Retiree doing bread-n-butter dentistry only; 5+ days of super-busy hygiene program; over 25 years of goodwill; seller willing to remain for transition; modern 4op facility; everyone knows location. Revenues over \$600k on PT schedule. No Miss opportunity for right buyer.

LA MIRADA

Location, Location, LOCATION. Retiree 30+ yrs Goodwill. 1st Floor Location with Sign. 5 modern ops; paperless Large Patient Base with 4 days of Hygiene/wk. Revenues of \$1.3m on 4 days per week with no promotion. Bread and butter dentistry only. Add management and watch the \$\$\$ skyrocket.

RIALTO

Located near busy intersection, this 1st floor location practice with sign. Modern with over 15 years goodwill. 4 ops plus room to expand. Operates as absentee ownership with Seller working 2 days per month. Easy transition. Quick sale anticipated.

WHITTIER

Practice and Real Estate Available!!! Multi-specialty practice opportunity. Practice revenues of \$800k ++ on PT sched with zero promotion. Modern office with CBCT. 5 large ops plus room for more. Free-standing single-user building with xtra large parking lot and HUGE sign. This one has it ALL !

LAGUNA HILLS

Beautiful Office in very pleasant shopping center. Owner works 3 days/week. With revenues of \$450k annually No promotion or advertising. Ideal starter practice.

MISSION VIEJO

Super visible. Large Exterior Sign. Very modern facility. Revenues of \$850K on PT schedule. 5 modern ops; Will sell quickly.

MORENO VALLEY

Retiree doing bread and butter dentistry with very stable revenues of \$750k annually on PT schedule. Shopping center location. This office needs worker dentist to do some promotion, open more hours and watch revenues jump !!

BUENA PARK

Merger opportunity with retiree that has no lease. Tremendous purchase opportunity if own a practice nearby. Stable revenues over \$350k

DIAMOND BAR

Modern office; 6 fully equipped ops; Super busy center; large exterior sign; proximity to 57 Freeway; non-advertising Retiree working limited schedule with revenues over \$600k

EL MONTE

Elder Retiree with 20+ yrs of goodwill. Office open 3 days/week only. Low cost / starter opportunity.

GLENDALE: Revenues of \$550k on PT sched; nice facility

RIVERSIDE & BREA: Revenues over \$400k part-time sched

TARZANA & ARROYO GRANDE: Revenues of \$725k on PT schedule

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Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Kearny Mesa	\$479,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
North County Inland GP	\$725,000	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
San Diego ORTHO	\$449,000	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
San Diego GP	\$1,099,000	6 ops, over 700k in collections, opportunity to purchase the real estate, seller needs to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.

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11/23

Looking for traveling endodontist in Lake Forest. Please email drbs99@yahoo.com

WANTED: ASSOCIATE DENTIST Busy office in LA. Minimum 2 years experience. Part time ok. \$800-\$1000/day plus BONUS. Must be proficient with amalgams. Send resume to Admn75@yahoo.com

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FOR SALE IN MORENO VALLEY - GP w/ 3 ops & 1 plmb. Collected \$451K for 2023. Contact California Practice Sales at 714-639-2775.

2024 New Years Resolution #9... sell stuff I don't use with a free ad in The Dental Trader. Stop storing it-turn it into cash. Used handpieces, a car, exercise equipt...anything. Just go to <https://www.thedentaltrader.com/place-a-reader-ad/> and write a free ad.

NEAR LOMA LINDA - 3 Ops. Room for growth. Currently only part-time. Rev \$350K ddsmatch.com 855-546-0044

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Dr. L. Kong, Daly City, Ca

"I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions."

Dr. P Tran, Burbank, Ca

"Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs."

Dr. K Chou, Hacienda Heights, Ca

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Practice Sale Hi technology state-of-the-art multispecialty group practice located in prime West Hollywood medical building. Great lease with multiple renewal options. Oversized operatories with panoramic views. Broad patient pool with general, cosmetic, implant, periodontic, endodontic and Invisalign services provided. Grossing 700K on 4-day week. Owner retiring. drjay@jayschulmandds.com

CHULA VISTA GP FOR SALE - 3 Ops + RE, 44 Yrs. Goodwill, Solid Patient Base, Room for Growth. 2022 GR \$676K. HSDPT- Christy Conway-619-889-6482 #CA3767 <https://dentalpracticetransitions.henryschein.com/listing/ca3767/>

Dental Hygienist needed asap hi-tech, modern dental office in Burban, looking fo reliable and responsible RDH min 2-3 years experience, 2 - 3 days a week from December 2023 - March 2024. cv Fax 818-840-0010 or Email

IMMEDIATE OPENING for dental hygienist ARVIN, 20 minutes from Bakersfield. \$45-55 per hour. bigsmiles.kmo@gmail.com

Tuttnauer EZ9 Full Automatic Autoclave for sale. Used and good condition of working \$1800. Please contact 951-776-7778.

Agoura Hills GP practice for Sale. 4ops, 3 equipped, potential to expand to 5ops in a 2200sqft suite. Modern office, easy freeway access, ample parking. Dentrrix, Dexis, DigiDoc intraoral camera, SLR camera, E4D CAD-CAM for in-office scanning and milling crowns, inlays & onlays. Nitrous Oxide plumbed. No HMO's, refers out Endo, Perio, Oral Surgery, implants & Pedo. Great upside potential. 2022 collections \$250K on 1 day a week. Asking \$175K. For a showing please send email to drabajian@gmail.com

Santa Clarita. 2,600 sf Dental Office for Lease. <https://www.loopnet.com/Listing/27940-Lost-Canyon-Rd-Canyon-Country-CA/28092892/> Call Pamela @ 661-714-5271. DRE. #01815191

Dental Assistant Needed in Reseda. Spanish speaking required. X-Ray proficient. Please contact Dr. J. 310.383.0851.

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General Dentist needed, Moreno Valley, CA seeking associate dentist with future ownership. send resume to Family_dental1450@outlook.com

Porter Ranch Ortho practice collects over \$300,000 on 2+ days per week. Averages 5 starts per month. Professional building. 4 chairs, digital pan ceph. Motivated. Asking \$80,000. Call Kurt Skarin at 805-777-7707

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Dentist needed in LA, 7am-4pm work hours. Bread and butter dentistry+hygiene. No endo/OS/dentures. ladds323@gmail.com

Dental Assistant needed on M, W, F; No exp is OK, we can train. Small office in RSM, Orange County. andrewleeds@yahoo.com

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Temple City Practice sale, Dr.retiring, 4 ops, digital X-rays, ppo and cash, asking \$200K. realtorlilypoon@gmail.com

Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

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DENTAL PRACTICES FOR SALE: Burbank, Calabasas, Encino, Fontana, Fountain Valley, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Santa Clarita, Santa Maria and Simi Valley

SANTA MARIA GENERAL PRACTICE FOR SALE: Outstanding practice opportunity. The practice averages \$2,250,000 in collections with an average net income of \$1,100,000 per year. Seller works five days per week with six days of hygiene per week. 60-70 new patients per month. No HMO or Denti-Cal. Seller refers pedo, ortho, perio surgery, and difficult oral surgery. The office has 8 equipped operatories with digital x-rays, panoramic x-ray, Cerec, 3D printers, and Sonoendo unit. All of the latest dental technology. Seller is moving. Asking \$1,575,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: This practice has tons of potential. Seller refers all endo, all oral surgery, all perio and all ortho. There are five days per week of hygiene with hygiene, exams and x-rays accounting for more than 40% of the total production. As of the end of November, the practice is on track to collect just over \$700,000 for this year with net income of over \$200,000. The practice averages 13 new patients per month with no advertising, no capitation and no Denti-Cal. The office has 4 equipped operatories with digital x-rays and Dentrix software. Seller is retiring. Asking \$520,000.

ORANGE COUNTY ORAL SURGERY PRACTICE FOR SALE: Established in 2000, this practice collects an average of \$950,000 per year with an average net income of \$394,000 per year on three days per week. 70% of the practice production is from exams and extractions with just 30% from implant related procedures. Practice gets 50-60 new patients per month from just over 50 different referral sources. The office has two surgical operatories and two exam operatories. Seller is retiring and moving out of the state. Asking \$590,000.

SANTA CLARITA GENERAL PRACTICE FOR SALE: This practice is located in a large shopping center and is run by associates. The seller is in the office one morning per week to do case presentations only. The practice collected \$1,130,000 last year and is on track to collect \$1.2M this year. Net income last year was \$310,000 for a working owner and is projected to be closer to \$400,000 this year. The practice refers all endo, oral surgery, perio surgery and ortho. There are 7-8 days of hygiene per week and 4 days of associate coverage. The office has 5 equipped operatories with a CT scanner, digital x-rays and full computerization. The practice does no advertising, but gets an average of 33 new patients per month. Asking \$925,000.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrix software. Asking \$800,000. – SOLD AT FULL PRICE

BURBANK GENERAL PRACTICE FOR SALE: Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – SOLD AT FULL PRICE

ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE: 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000. - SOLD

NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE: Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan ceph. Seller is motivated. Asking \$80,000.

CONEJO VALLEY GENERAL PRACTICE FOR SALE: Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

ENCINO GENERAL PRACTICE FOR SALE: Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE: Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.



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CONFIDENTIALITY MATTERS

While it may seem less than honest, when selling your dental practice it is best to keep the potential sale information from your staff. The reason is that when the staff learns that the practice is for sale, they tend to become anxious. They worry about whether or not they will like the new person or whether they will have the same pay, benefits and hours. Anxiety creates activity to reduce the anxious feeling. In this situation, that would involve the staff seeking alternate employment, just in case, so that they have an option if the new person doesn't work out to their satisfaction. If, in this search process, they find someone that will pay them a nickel an hour more, they will take that position leaving the would-be seller to recruit and train new staff, because the certainty of employment trumps the uncertainty of a new boss.

This is also bad news for the buyer, as they are now inheriting staff that are unfamiliar with the practice or the patients, which makes the transition from seller to buyer that much more difficult. Often, buyers want to meet the staff before the transaction has closed, but because of the above, that is a bad idea as it may end up hurting them with a poor transition team or worse, the staff may leave before the sale is closed and then the buyer backs out of the sale as there is no experienced staff.

By not telling the staff prior to the actual Closing Date, it eliminates the possibility of having them leave for another employer and assures the buyer that the staff will at least give him/her a chance before they make any other decision. I understand that it may be uncomfortable to withhold the information, but it is best for both seller and buyer in the end.

For all of the nuances of a dental practice sale and transition, call Kurt Skarin at **805-777-7707**



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General Dentist Wanted - P/T 5 years of experience with good communication with patients and other treatment skills of general dentistry. Must be motivated in practice growth. Please e-mail resume: exceldentalcare@sbcglobal.net after you can call at 818-335-8080

FOR SALE IN COMPTON – GP/Pedo w/ 30+ yrs of goodwill. Eq. w/ 3 ops & 5 plmb. Collected \$333K for 2022. Contact California Practice Sales at 714-639-2775.

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2022 Revenues \$523,487
2022 41.04% True Net Profit
Asking **\$440,000**

#1173

Large South Orange County Practice

6 ops, 2000 Sq. ft.
50% Net Profit.
Asking **\$1,375,000.**

#1171

Pomona

Legacy Dental Office
FFS/PPO/HMO/Dentical
6 ops, 2375 Sq ft
Seller Retiring
2022 Revenues \$895k
Single-Story Building for Sale
Asking **\$695,000** for
Practice/ **\$1,250,000** for R/E

#1172

North San Diego County Inland

1600 sq ft & 5 ops with
elegant appointments
FFS/PPO--Seller retiring
Located in Strip Mall with
great visibility
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30.6% profit
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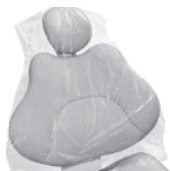
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SOLD SANTA MARIA | \$1,135,000 BY DARREN HULSTINE

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IN ESCROW! Santa Barbara | \$1,256,000 | 5 ops | #10148 Strong office with 60 years goodwill! Darren (805) 878-0633

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Santa Maria | \$180,000 | 3 ops | #09938 Stay and practice here, or merge with your local office. Darren (805) 878-0633

IN ESCROW! Oxnard | \$195,000 + \$950,000 RE | 5 ops | #10139 High foot traffic, state-of-the-art. Ken (805) 338-5850

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Dr. Ronald P. Morris

(D.D.S., B.D.S., M.S.)

Dr. Ronald P. Morris earned his dental degree and graduated with honors from the University of Detroit Mercy School of Dentistry.

He completed his one-year internship/general practice residency at Truman Medical Center. He then completed his residency in Oral and Maxillofacial Surgery at Henry Ford Hospital.

Dr. Morris is licensed in Michigan and Missouri. Dr. Morris is a board certified and Diplomate of the American Board of Oral and Maxillofacial Surgeons, as well as a member of the American Dental Association and the American Medical Association.

Dr. Morris along with four of his experienced colleagues will be conducting the entire course for three consecutive days.

CLASS SCHEDULE:

REGISTRATION:

7:00 AM - 8:00 AM

GENERAL SESSION CLASS:

8:00 AM - 12:00 PM

LUNCH:

12:00 PM - 1:00 PM

GENERAL SESSION CLASS:

1:00 PM - 5:00 PM

THREE-DAY COURSE FEE:

\$4,995.00

EARLY BIRD DISCOUNT PRICE:

\$4,295.00

DAY 1 ONLY:

\$1,450.00

DAY TWO ONLY:

\$1,450.00

DAY THREE ONLY:

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FOR SALE IN YORBA LINDA – GP w/ 5 eq. ops. in a one-story 2,500 sq. ft. suite. Grossed \$397K for 2022. Contact California Practice Sales at 714-639-2775.

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Leasehold sale @ Bakersfield. 4 ops, CBCT with cep, 1500sq ft, DCI chairs. Email NB1dentist@gmail.com

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Simi Valley general practice is collecting \$700,000 this year while referring out all specialty work. 5 days of hygiene/week. 4 equipped ops. Asking \$520,000. Call Kurt Skarin at 805-777-7707

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FEATURED LISTINGS

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GLENDORA – Well-established practice with 50+ years of goodwill. The practice is located in a two-story medical arts center on the second floor. Conveniently there is an elevator to get you to the second floor! The retiring doctor works 4 days a week and sees about 6-10 patients a day and 16-18 new patients a month! The suite is approximately 1,050 to 1,100 sq. ft and is equipped with 4 operatories. Has an ample parking lot. Near residential areas with great signage to show the heavy traffic flow on the main street. **Grossed \$499K for 2022 & Projecting \$568K for 2023. Buyer's Net of \$265K.** Please contact your CPS Broker for more details. **Property ID #5467.**

MORENO VALLEY – Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed \$451K for 2022. Buyer's Net of \$198K.** Please contact your CPS Broker for more details. **Property ID #5430.**

FALLBROOK – Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrix software. Near residential area and ample parking. **Projecting \$406K for 2022.** Please contact your CPS Broker for more information. **Property ID #5404.**

BAKERSFIELD w/ REAL ESTATE! – It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital, voted best in Kern County, and amongst too many other well-respected professionals to mention supporting the entire Kern County. Worthy of note, all these medical professionals are not even being marketed to currently. In front of our office, there is ample parking and a pharmacy. Is equipped with 6 operatories & Eagle Soft software. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skillset could immediately capture this income currently being referred out. **Grossed \$469K for 2022.** For more details contact your CPS Broker. **Property ID #5443.**

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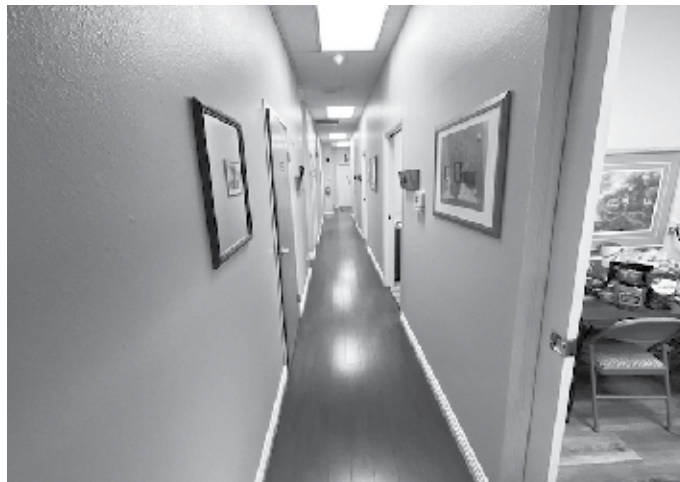
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WELL ESTABLISHED GP IN MORENO VALLEY



- **Grossed \$451K for 2022**
- **Projecting \$456K for 2023**
- **Buyer's Net of \$198K**
- Located in a one-story shopping center
- Equipped w. 3 ops & 1 plumbed
- 1,200 sq. ft. suite
- 40+ years goodwill
- Patient referral & Google/Yelp advertising
- Income source FFS: 29% PPO: 45% Medical: 26%
- Sees approximately 40 new patients a month

Please contact your CPS Broker for more information. Property ID #5430

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Alice C. King, V.P.
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LOS ANGELES COUNTY LISTINGS

CERRITOS – This newly remodeled, well-laid-out, beautiful practice has over 46 years of goodwill to offer. Since 1977 when the original dentist built this practice, it has been an icon in this unique community. The building is a duplex, shared with a medical doctor who is also your landlord, that could even be a referral source. In addition, your signage is exposed to this high-traffic area where you would suspect parking is hard to find, but this is not the case with your own large private parking lot. The doctor has their private parking spot equipped with a charging station for the electric or hybrid vehicle. The 2,600 sq. ft. office is equipped with 6 operatories and Dentrix software. The Seller has begun to slow down and brought specialists into the practice. However, the Seller has additional equipment to sell with the practice, allowing the buyer with the right skill set to make this incredibly profitable practice even more profitable. **Grossed \$1.2M for 2022. Buyer's Net of \$495K. Please contact your CPS Broker for more details. Property ID #5427.**

COMPTON – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitionary period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Grossed \$333K for 2022.** Please contact your CPS Broker for more details. **Property ID #5450.**

GARDENA – Our spacious office is beautifully remodeled, from new flooring to furnishing. This location also has a very rare gross lease; there are no CAM, no NNN fees, and a fixed rent through March of 2025. While our office is in a professional building, the building is located in a shopping center; it also has signage on a main thoroughfare and entrance to the shopping center. This office has a diverse convergence of neighborhoods and a rich blend of cultures; this is obvious as you walk through the busy shopping center where our office resides, and the retail and restaurants located on the main thoroughfare in front of our office. With convenient access from the 110, 91, and 105 freeways, our office is also next to several colleges. Please contact your CPS Broker for more details. **Property ID #5463.**

GLENDORA – Well-established practice with 50+ years of goodwill. The practice is located in a two-story medical arts center on the second floor. Conveniently there is an elevator to get you to the second floor! The retiring doctor works 4 days a week and sees about 6-10 patients a day and 16-18 new patients a month! The suite is approximately 1,050 to 1,100 sq. ft and is equipped with 4 operatories. Has an ample parking lot. Near residential areas with great signage to show the heavy traffic flow on the main street. **Grossed \$499K for 2022 & Projecting \$568K for 2023. Buyer's Net of \$265K.** Please contact your CPS Broker for more details. **Property ID #5467.**

HAWTHORNE – Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operator. The practice has lighted signage and signage on the lighted marque at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operator. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed \$480K for 2022 & Projecting \$540K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.**

LA PUENTE – (REAL ESTATE) With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

MALIBU – Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a week, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees approximately 4-6 patients a day. There are 7 days of hygiene with a hygienist working Wednesdays, another working Mondays and Tuesdays and one working Monday-Thursdays and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. **Grossed \$1.4M for 2022. Buyer's Net of \$564K.** Please contact your CPS Broker for more details. **Property ID #5436.**

MONROVIA W/ REAL ESTATE! – Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. **Grossed \$378K for 2022 & projecting \$401K for 2023. Property ID #5433.**

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Juana Dominguez
Transition Coordinator

POMONA - Well-established practice with 18+ of goodwill. The approximately 2,192 sq. ft. suite is located in a three-story business building. Is equipped with 8 operatories and Dentrix software. The current seller has another practice in Newport Beach that they would like to put their focus more on. The office has 7 days of hygiene and an ortho that comes in every other Wednesday. The seller works 2 days a week and the 2 partners work 3 days a week. The building is in a corner location with great street visibility and an ample parking lot. Near residential areas. **Grossed \$2.2M for 2022. Buyer's Net of \$474K.** Please contact your CPS Broker for more details. **Property ID #5432.**

SOUTH BAY - ORTHO PRACTICE - Well-established practice with 30+ years of goodwill. The retiring doctor works 3 1/2 days a week and sees an average of 25-30 patients a day and 5-10 new patients a month. 100% straight-wire office. The modernized practice is located in a one-story shopping plaza with 5 operatories in an open bay and 1 operatory in a consultation room. The income source is mainly cash at 60% and 40% PPO. Computerized with Orthotrac software and is a paperless office. Great location near residential areas. **Grossed \$419K for 2022 & projecting \$467K for 2023. Buyer's Net of \$127K.** Please contact your CPS Broker for more details. **Property ID #5452.**

SUN VALLEY - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 4+ years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 26-30 new patients a month. The office has 3 specialists that come in. An Endo comes in once every other month, an Ortho comes in 2 times a month, and an Oral Surgeon once every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the real estate! The total facility and parking lot is private by a fence. The equipment is fairly new and some of the older chairs have been refurbished and reupholstered. Is equipped with 3 Gendex X-rays and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1.1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.**

ORANGE COUNTY LISTINGS

GROUP SOLO IN FOUNTAIN VALLEY - With 34+ years of goodwill to offer, this practice is located in a one-story building with a spacious 1,710 suite, 3 of the 6 operatories are shared with another GP Dentist, making it a group solo. These 2 independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double. Each practice does have its own set of financials to review. Please contact your CPS Broker for more details. **Property ID # 5455.**

COSTA MESA - Well-established practice with 16+ years of goodwill. The approximate 3,009 sq. ft. suites are in a two-story professional building that is equipped with 3 operatories. The doctor sees an average of 7-10 patients a day and 10-12 new patients a month. The hygienist in the office works every Wednesday and sees about 5-6 patients. Half paperless half paper charts. Extra storage room for future expansion. Minimal advertising website and patient referrals. Modernized office. Desired location. **Grossed \$250K for 2022. Buyer's Net of \$265K.** Please contact your CPS Broker for more details. **Property ID #5408.**

HUNTINGTON BEACH - The well-established practice is located in a two-story building on the first floor. The 2,340 sq. ft. suite is equipped with 7 operatories and 1 plumbed/ not equipped. The seller has another location in San Clemente that they would like to put their focus more on. The practice is averaging \$80K a month on 10 working days. The doctor works 2 days a week and 2 Mondays a month and approximately sees 20-25 patients a day and 13-15 new patients a month. With 1 hygienist, the office has 2 days of hygiene and sees about 6-8 patients a day. With the office being on Beach Blvd and it having a lot of traffic flow passing by every day the practice has great visibility and signage! About 3 miles away from the beach! **Grossed \$1.04M for 2022.** Please contact your CPS Broker for more details. **Property ID #5459.**

LEASEHOLD IMPROVEMENTS - The 1,061 sq. ft. suite is located in a two-story medical building on the first floor. The practice is equipped with 3 operatories and 1 plumbed but not equipped. In a great location with surrounding residential areas and great signage. The seller outgrew the location and is moving to a big location. **Property ID #5465.**

MISSION VIEJO - Well-established practice with 18+ years of goodwill. The 1,114 sq. ft. suite is located in a one-story shopping center with 4 equipped operatories. The retiring doctor works 3 days a week and sees an average of 15-20 patients a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. Ample parking lot. Right off the 5 freeway. Near residential areas. **Grossed \$489K for 2022.** Please contact your CPS Broker for more details. **Property ID #5445.**

RANCHO SANTA MARGARITA - Well-established practice with 18+ years of goodwill. The 1,570 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 18-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential homes and shopping plazas. **Grossed \$525K for 2022 & projecting \$587K for 2023. Buyer's Net of \$292K.** Please contact your CPS Broker for more details. **Property ID #5451.**

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Alex Baylon, V.P.
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TUSTIN – Well-established practice with many years of goodwill. The 1,230 sq. ft. suite is located on the first floor of a two-story building and is equipped with 4 operatories. The office has 3 associates working in the practice and the retiring doctor comes in as needed. The associates approximately see 15-20 patients a day about 50 new patients a month. There is very minimal advertising coming from the practice and is mainly advertised by patient referrals. The practice has an ample parking lot, it's near residential areas, and a shopping center close by. **Seller is the landlord. Practice grossed \$715K for 2022 & Buyer's Net of \$409K.** Please contact your CPS Broker for more details. **Property ID #5468.**

YORBA LINDA – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. **Grossed \$397K for 2022.** Please contact your CPS Broker for more details. **Property ID #5439.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

CORONA W/ REAL ESTATE!! – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been more convenient, with parking right in front of your practice. You will not want to miss this incredible opportunity to own real estate in an immaculate, well-maintained "Class A" medical building if you are looking in this area. Your mortgage would be less than your rent, while you will build equity monthly, enhancing your portfolio. The retiring doctor works 4 days a week and sees an average of 10-15 patients a day and 12-16 new patients a month. **Practice grossed \$537K for 2022. Buyer's Net of \$200K.** Please contact your CPS Broker for more details. **Property ID #5448.**

MORENO VALLEY – Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed \$451K for 2022. Buyer's Net of \$198K.** Please contact your CPS Broker for more details. **Property ID #5430.**

PALM DESERT – Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operatory has an x-ray and 2 monitors. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$520K for 2022 & Projecting \$828K for 2023.** Please contact your CPS Broker for more details. **Property ID #5393.**

PALM DESERT W/ REAL ESTATE! – What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. **REAL ESTATE IS INCLUDED! Grossed \$1.8M for 2022. Buyer's Net of \$550K. Property ID #5435.**

ONTARIO – The well-established practice with 28+ years of goodwill is located in a one-story plaza. The retiring doctor currently works 3-4 days a week with an associate 2 days a week. The doctor sees an average of 11-13 patients a day and the associate sees about 10-12 patients a day. They both see approximately 20-25 NEW patients a month! Income source is mainly Insurance at 70% and Cash/MediCal at 15% each. Does minimal advertising and is 100% patient referral. The 1,200 sq. ft. office is equipped with 4 operatories and a Phot-X11 X-ray. Most of the equipment is in good or fairly new shape. Is in a great location with lots of street visibility and signage. **Grossed \$977K for 2022. Buyer's Net of \$417K.** Please contact your CPS Broker for more details. **Property ID #5415.**

SAN DIEGO COUNTY LISTINGS

CHULA VISTA – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting **~\$600,000 for this year and growing.** For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. **Grossed approximately \$591K for 2022.** Please contact your CPS Broker for more details. **Property ID#5441.**

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FALLBROOK – Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrix software. Near residential area and ample parking. **Projecting \$406K for 2022.** Please contact your CPS Broker for more information. **Property ID #5404.**

EL CAJON – Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft. suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygienist patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. **Buyer's Net of \$150K and Grossed \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401.**

ESCONDIDO – This well-established practice with 19+ years of goodwill is located in a one-story busy shopping plaza. The current doctor has another practice in San Marcos and wants to put their focus more on that location as they are transitioning into retirement. The seller currently works 3 days a week with an associate working 2 days a week. The doctor sees an average of 20-24 patients a day and 16-20 new patients a month. The associate sees approximately 16-20 patients a day and 8-10 new patients a month. The 1,500 sq. ft. office is equipped with 5 spacious operatories and Dentrix software. Does very minimal advertising mainly flyers and patient referrals. Near residential areas and accessible access to the 15 Freeway. **Grossed \$810K for 2022. Buyer's Net of \$211K.** Please contact your CPS Broker for more details. **Property ID #5422.**

SAN DIEGO – Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. **Grossed approximately \$490K for 2022.** Please contact your CPS Broker for more details. **Property ID #5442.**

KERN COUNTY LISTINGS

BAKERSFIELD w/ REAL ESTATE! - It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital, voted best in Kern County, and amongst too many other well-respected professionals to mention supporting the entire Kern County. Worthy of note, all these medical professionals are not even being marketed to currently. In front of our office, there is ample parking and a pharmacy. Is equipped with 6 operatories & Eagle Soft software. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skillset could immediately capture this income currently being referred out. **Grossed \$469K for 2022.** For more details contact your CPS Broker. **Property ID #5443.**

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Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

Sublease Orange 4 OPs Newly Renovated. Owner needs one day per week. For details call/text 3109383132.

FOR SALE IN MORENO VALLEY – GP w/ 3 ops & 1 plmb. Collected \$451K for 2023. Contact California Practice Sales at 714-639-2775.

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SOUTHERN CALIFORNIA

ANAHEIM - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

BAKERSFIELD - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

COSTA MESA - South Coast Plaza Dental Office for sale! 8 Ops, Dentrux, Planmeca Pano, Biolase laser, digital X-ray. 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3514 -Kaira Stewart-949-220-6216

COSTA MESA - South Coast Plaza Dental Office for sale! 8 Ops, Dentrux, Planmeca Pano, Biolase laser, digital X-ray. 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3515 -Kaira Stewart-949-220-6216

HESPERIA - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building 1,176 sq. ft. with 5 Ops, Digital X-ray, Digital Pano. Office is open 4 days a week, FFS practice (no Dental or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542

HUNTINGTON BEACH - NEW LISTING - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3642/>

IRVINE - Brand New Leasehold for Sale! 2 ops, with 2 additional plumbed rooms. 1,283 sq. feet. Private office, staff lounge included in the building. Located on 2nd floor of a professional building. Priced at \$225,000. #CA3504 -Kaira Stewart-949-220-6216

IRVINE/ORANGE COUNTY - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrux, Dexis, Planmeca Pano, lab, employee lounge, and private office. 8 days of hygiene. All specialty referred out. 50% FFS and 50% PPO. Landlord is not Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 -Kaira Stewart-949-220-6216 /

LAGUNA HILLS - Boutique Laguna Hills Practice for Sale! Collections of \$460,000. 3 fully equipped ops, plumbed for 4. Located in a newly remodeled open air professional building on main floor. 1,385 sq feet of space which includes private office, staff lounge, 2 bathrooms, and lab. Paperless office with Eaglesoft, Pano, Digital X-ray. All specialty referred out. Equipment is 8 years old. #CA3559 -Kaira Stewart-949-220-6216

LOS ANGELES - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR are over \$900K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

MANHATTAN BEACH - NEW LISTING - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrux, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3694/>

ORANGE COUNTY - NEW LISTING - Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3670/>

WEST HOLLYWOOD - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. spacious and well-maintained office with over 35 years goodwill. The practice utilizes Dentrux, digital x-rays, iHero, and I/O cameras. #CA3604 -Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3604/>

SAN DIEGO

CHULA VISTA - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrux, Paperless. Currently working 2 days/wk in the office with \$432K collections in 2021. #CA3334 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

CHULA VISTA - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2-3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

CHULA VISTA - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195 -Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

CHULA VISTA - NEW LISTING - Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3767/>

ENCINITAS - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 3 Ops and 1 unequipped. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

LA MESA - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrux, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>

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HILLCREST - NEW LISTING - Rare opportunity to acquire a well-established book of business through a Chart Sale! Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix includes 69% cash and 31% PPO (no Delta Premier). With 550 patients seen in the last year and 850 in the last two, this practice offers a solid patient base. Doctor is ready to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3749/>

NORTH COUNTY SAN DIEGO - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3489/>

SAN DIEGO - NEW LISTING - Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3737/>

RANCHO BERNARDO - NEW LISTING - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with brand new technology, four (4) operatories, 27 years goodwill, 20 new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3721/>

CENTRAL CALIFORNIA

GREATER FRESNO AREA - 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production. Dr. willing to work back up to 2 years, and 2021 Gross Receipts \$1.641M. #CA3405- Jay Harter 916-812-0500

CENTRAL VALLEY MERCED & FOOTHILLS AREA - 2 Location Ortho Specialty Practices totaling 7 Ops with 2021 combined Gross Receipts at \$968K. #CA3456- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

GREATER MODESTO AREA - Incredible location next to new municipal building construction reportedly bringing over 2,000 new people to the area in 5 Ops GP with 2021 Collections at \$372K. #CA3369- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

PORTERVILLE - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

SANTA MARIA - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

NORTHERN CALIFORNIA

CA FOOTHILLS & GREATER SONORA AREA - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

CHICO/PARADISE AREA - High-end GP in highly-desirable area, 7 Ops, Dentrrix, Cone Beam \$1.2M 2022 Collections. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

CUPERTINO - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased space. 2022 GR \$374K. Great start-up satellite office awaiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

GREATER LAKE TAHOE AREA - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA1715/>

GREATER LAKE TAHOE AREA - NEW LISTING - Great Price for 6 Op beautiful Tahoe GP practice at \$984K Production in 2022. #CA3594- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3594/>

GREATER LAKE TAHOE & TRUCKEE AREA - NEW LISTING - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrrix, Dexis, Seller to work back up to 5 years. #CA3629- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3629/>

GREATER PLEASANTON - Affordable GP on a high-profile Pleasanton area, 4 total Ops, Dentrrix, \$486K GR in 2022. #CA3478- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA3478/>

GREATER SACRAMENTO METRO AREA - NEW LISTING - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3723/>

GREATER SACRAMENTO METRO AREA - High-end Pedo Specialty in highly-desirable area, 7 Ops, Dentrrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

GREATER SACRAMENTO METRO AREA - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

GREATER AUBURN & NORTHERN CA FOOTHILLS AREA - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

LAKE TAHOE AREA WITH LAKE VIEWS - High producing, well-established practice in magical Lake Tahoe area. 4 Op paperless practice with space to expand in a high-traffic retail area with 20+ years of Goodwill. Dentrrix, digital x-ray, Digi-Doc intraoral cameras, soft tissue lasers, Glicolab 3D/CAM Scanner, and digital Pano. Room for growth with all Endo and Implant Placements referred out. 2022 GR was over \$2M. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500

MARIN COUNTY - General Practice in Marin County, 5 Ops, Digital, 22 years of Goodwill. A 4-day work week with 7 days of hygiene. #CA3399- Gina Miller - 707-391-7048


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MARIN COUNTY - NEW LISTING - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including I-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3653/>

NAPA COUNTY - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano. Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3481/>

OAKLAND - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

OAKLAND - Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has state-of-the-art and cutting-edge technology! #CA3368- Nicole Lena - 925-989-8118

PLACERVILLE/CAMERON PARK/RESCUE AREA - NEW LISTING - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3710/>

RED BLUFF/CORNING/ORLAND AREA - 6 Op GP, 8 days per week of Hygiene with room to grow. #826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

REDWOOD CITY - GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft offering room for expansion. Fully digital, Dentrix PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3598/>

SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA - NEW LISTING - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

SACRAMENTO HIGHWAY 50 CORRIDOR RANCHO CORDOVA/FOLSOM/RESCUE AREA - NEW LISTING - \$742K 2022 Collections GP Practice in high-traffic Freeway exit location, 4 Ops, Practice Works, Seller to assist in transition. #CA3771- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3771/>

SALINAS - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intraoral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

SAN FRANCISCO - NEW LISTING - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operatory, 2000 sq ft Practice is not just beautiful but has all the technology- Adec 511 equipment, Dentrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3712/>

SAN JOSE - NEW LISTING - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3644/>

SAN JOSE - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2,296 sq. ft. in a desirable location in a professional building. Technology ready with Eaglesoft PM and digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048

SAN JOSE - NEW LISTING - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3671/>

SAN RAMON - Rare & Very Desirable Tri-Valley General Cosmetic Practice. 23 years of goodwill, 1,500 sq. ft., 4 Ops in a tranquil setting with the possibility of expanding to 5 Ops. \$714K in gross revenue on a reduced schedule with no advertising. Long-term staff dedicated to the success of the practice. This is a rare find and won't last long! #CA3570- Nicole Lena - 925-989-8118

SAN RAMON - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

SONOMA COUNTY - NEW LISTING - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3726/>

SOLANO COUNTY AREA - NEW LISTING - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

SONOMA COUNTY - General Practice is located in affluent Sonoma County. 1600 sq. ft space, 4 Ops, turn-key Dentrix PM, Dexis Sensors, Gendex, and Digital Pano. Gross Revenue of 500K. Pre-booked four days of Hygiene. Below average lease rate and expenses. Doctor retiring. #CA3449 - Gina Miller - 707-391-7048

SONOMA COUNTY - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>

SOUTH SAN FRANCISCO - NEW LISTING - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

TRI-VALLEY - NEW LISTING - One of a kind! Periodontic Practice & Real Estate for Sale! Very profitable high production, quality practice with low overhead! #CA3689- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca-39/>

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UNION CITY - GP established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new business, satellite office, or part-time Dentist. Established loyal patient base, consistent Gross Revenue above \$375K with a supportive staff team. Priced to sell at below market value with room to negotiate. The seller will support a smooth transition. #CA3473 - Gina Miller - 707-391-7048

WATSONVILLE - NEW LISTING - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3648/>

VACAVILLE - NEW LISTING - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3697/>

OUTSIDE OF CALIFORNIA

HONOLULU - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3680/>

SOLD! CENTRALLY LOCATED PUGET SOUND, WA - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglesoft, digital x-ray access in each operatory and an intra-oral camera. Over the past 18 months the practice has seen 1,923 patients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462

CENTRAL OREGON COAST - NEW LISTING - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3739/>

GREATER SEATTLE - Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA3625/>

EUGENE, OR - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

FEDERAL WAY - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

OLYMPIA, WA - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

PUGET SOUND, WA - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

SPOKANE, WA - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

TRI-CITIES - NEW LISTING - Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3724/>

WESTSIDE PORTLAND - NEW LISTING - High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3757/>

WHITE SALMON, WA - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale-stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

WILLAMETTE VALLEY - NEW LISTING - Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3664/>

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Gina Miller

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Key Principles of a Successful Dental Practice
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8:30-9:15am

Financing a New Practice
(Ali Karjoo / BofA)

9:15-10:15am

Finding the Perfect Location
Negotiating Lease Terms (Brian Mills/ ROAM)

10:15-10:30am

Break

10:30-11:30am

Guide to Building Your Dream Office
(Patterson Dental)

11:30am-12:00pm

DDS Marketing for DeNovo
(Amir Moghaddam/VS MKT)

12:00-12:45pm

Lunch

Afternoon Session

Key Principles of a Dental Practice
Acquisition / Expansion / Startups

12:45-2:00pm

**Purchase Agreements, Dental Office Leases, and
Operating the Practice**
(Amy Borden, Dental Attorney)

2:00-2:45pm

Financing for an Existing Dental Practice
(Stephen Curtis/ BofA)

2:45-3:00pm

Break

3:00-5:00pm

Due Diligence
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Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

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Dental Practice and Commercial Real Estate Brokerage



HAWTHORNE

6 eq. op. in a 1,600 sq. ft. suite located in a single story, strip center with excellent visibility and pole signage. Rent is \$4,655 per month. Fee for Service/PPO practice. Seller currently works 3.5 days a week and is willing to stay on as an associate after the sale. Two days a week of hygiene. Projecting \$409,096 for 2023

HEMET

6 ops. and 1 plumbed not eq. op. in a 3,200 sq. ft. suite located in a single-story building in the heart of town. 41 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$741,877 in 2022.

LA JOLLA

3 eq. ops. in a 1,064 sq. ft., efficiently designed suite located in a frequented, mixed use building convenient to the 5 freeway. Building amenities include covered parking, conference rooms, cafe, and outdoor meeting spaces. Rent is \$5,500/month (electric, HVAC, water, security, janitorial services included). 53 Years of Community Goodwill. PPO/Fee for Service. Dentrux Software, Digital Xray, Intra Oral Camera (Primescan), Glidewell Zirconia milling, Implant handpieces, Piezo Surgical unit. Equipment that shows pride of ownership. Projecting over \$521,483.46 for 2023.

NEWPORT BEACH

4 eq. ops. in a 1,400 sq. ft. suite located in a community established, medical plaza with 12 years of Goodwill. Rent is projected to be \$5,000 per month and includes utilities. Retiring Seller. PPO/FEE FOR SERVICE. No advertising in place and potential to be open more days a week. Projecting \$456,522 for 2023 on a 3-day work week.

ORANGE COUNTY PEDIATRIC PRACTICE

7 eq. ops. in a 1,750 sq. ft. suite located in a single story, dental complex. Solid, community established practice with over 23 years of goodwill. Seller is Retiring. Long-term staff. Projecting over \$1M for 2023.

PLACENTIA

4 eq. ops. in a 1,008 sq. ft. efficiently designed suite. Busy retail, strip center that was remodeled last year. Excellent visibility on the corner of two highly traveled streets. 32 Years of Goodwill. Retiring seller with Associates that will stay on after the sale. Long-term staff. Rent is \$4,545 a month. 95% PPO and 5% Dential. Collected \$527,860 in 2022.

SAN DIEGO REAL ESTATE & PRACTICE

4 eq. ops. & 1 plumbed not eq. op., 1,589 sq. ft. suite located in a 3 story, professional building. 35 Years of Goodwill. PPO/FEE for Service practice. Retiring Seller that works 2 days a week, Associate working 2 days a week, and Two Hygienists working a total of 6 days a week. Projecting \$1,224,110 for 2023.

YORBA LINDA

3 eq. ops. in a 1,140 sq. ft. suite located in a single story, retail center on one of the busiest streets in the area. Large private - doctor's office. \$4,746/month lease with GP exclusivity. 36 Years of Goodwill. Retiring Seller that currently works 4.25 days/week and 3 days/week of Hygiene. PPO/Fee For Service. No advertising in place. Projecting \$514,925 for 2023.



SCAN ME



Paul

Ellen

Greg

Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976
DRE License #01149524

Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry
DRE License #02140802

Ellen Wood

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Broker Associate with 20 Years of Experience
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complete a successful dental practice transition.

Saturday, January 27, 2024

West Los Angeles, CA

9am - 1 pm

RSVP: info@gregbeamer.com

For venue details.





Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524



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SCAN ME



Dental Practice and Commercial Real Estate Brokerage



"One of the few Dental Practice Brokers who I trust in California"

Brent Dupper, DDS

"Honest and works hard for his clients. Also keeps clients informed at every stage of the sale."

Russell West, DDS

"Straight forward, knowledgeable, has a large client base, honest and great at what he does."

Ahmed Saad, DDS

"Greg Beamer gives dental brokers a good name! He is an exception when compared to all others out there; he is intuitive, experienced, professional and carrying! No one else compares. He changed my life when he assisted me to find the perfect dental practice for me!"

Marjan Nourai, DDS

"He is an honest dental sale broker that is truly trying to create a win-win with clients on both sides of the table"

Brock Westover, DDS

"Greg is trustworthy, honest, professional, responsible and responsive. What else do you expect when you buy or sell a practice? I bought my second practice from him. He's absolutely amazing."

Nazli Majd, DDS

"My personal experience has been that he's professional, knowledgeable and dependable. I highly recommend doing business with Greg and look forward to future dealings with him."

Mehra Pouyan, DDS

Fresno area - CA: With Real Estate 5 Treatment rooms, large contemporary building office, 4000 sqft of space. (DRE01993607) (818)522-9123

Office for lease. 1,500.=sq. Los Feliz area. 4 operatories. Only PPO and cash. Free patient parking on site. drsoler23@gmail.com

PORTERVILLE GP FOR SALE - 4 Ops + RE, 18 Yrs. Goodwill, 1,280 Sq. Ft., Paperless, Digital. GR \$944K. HSDPT - Steve Caudill 951-314-5542 #CA3618 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

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Little Saigon/Bolsa Leasehold- Spacious suite is 1,240 sq-ft and includes 3 dental chairs with compressor. Please contact James Tran at 714-471-0963

Wanted Ventura Practice Purchase or Lease 5+ operatories. Prefer ASAP or soon. Good Frontage. maria@greatcoastdental.com 8056308365.

Rent Dental Chair - Beautiful Boutique Office in Century City, Los Angeles - at least 1 day/week - Email dds1a22@gmail.com

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Practice Sale. Lake Forest 3ops. 1500 sqft. Low overhead. Email: lakeforestdental105@gmail.com

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Private office in Monrovia seeking A Periodontist able of Oral Surgery as well. Email resume oriolezen@yahoo.com

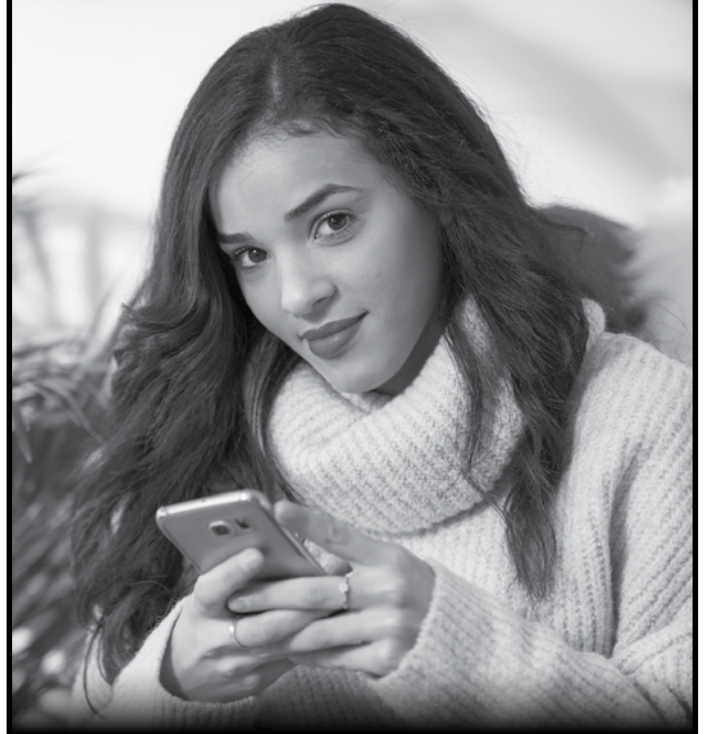
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HAWTHORNE 6 eq. op., 1,600 sq. ft. suite, Projecting \$409K. Greg Beamer 909-542-4891

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GP office 45 years closed. Assorted instruments and supplies need a new home. 661 803 6790

Dental Practice for sale in San Gabriel- Rare opportunity. 1,500 sq ft, 3 fully equipped ops plus 2 plumbed. Dentrix, Scan-x, pano. Prime location. 2 days per week, can definitely be worked to full time. \$135K o.b.o Please txt (626)226-7515.

Free Supplies- Unopened film developer+Size 1&2 film+pano duplicating film. Must pick up in Burbank, CA. Text: 818-846-1733

For Sale: Dr retiring, has random supplies for sale. Contact janatran1@yahoo.com for list. Used instruments \$6 each

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DSO Negotiations

EBITDA Analysis, Business Preparation, and Representation in a DSO sale

CURRENT GENERAL PRACTICE OPPORTUNITIES:

- CENTRAL COAST -

SAN LUIS OBISPO - Implant-focused. Fully FFS practice. Well-trained staff. 4 Ops. Rev \$1.5M

SAN LUIS OBISPO - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

SANTA YNEZ VALLEY - Patient-centered FFS practice. Great cash flow. 4 Ops. Rev \$1.01M

SOUTH VENTURA COUNTY - Biologic and holistic practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

THOUSAND OAKS - Turn-key shell space. 3 Ops with tremendous potential.

- LOS ANGELES -

BEVERLY HILLS/FAIRFAX - 40+ years of good will. One of the only dental offices on the medical campus with access to one of the areas largest employer's. Rev \$540K

EL SEGUNDO/MANHATTAN BEACH - Great location, beautifully built. High-end equipment. Rev \$765K

LANCASTER - Great family practice away from the "big city" feel. Rev \$334K

MANHATTAN BEACH - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

WHITTIER - Established general practice for sale. Great staff and patient loyalty. Rev \$494K

- INLAND EMPIRE -

NEAR LOMA LINDA - 3 Op practice with room for growth by expanding hours. Rev \$350K

- SAN DIEGO -

EAST CTY SAN DIEGO - Turn-Key 6 Ops with Tech. 6 Ops. Real estate is included.

LA JOLLA - Advanced General Practice - Oral Medicine practice for adults. 4 Ops, \$760k in Revenues

CENTRAL LOCATION - \$520k Revenues, 5 Ops + 1,650 Active patients

- ORANGE COUNTY -

HUNTINGTON BEACH - 6 Op General Practice for Sale Ready for Move-In and Start Up.

HUNTINGTON BEACH - 5 Op General Practice Poised for Growth. Rev: \$525K

NEWPORT BEACH - 2 Op small, solid practice located in a medical building. Great patients, friendly staff. Rev \$375K

RANCHO SANTA MARGARITA - Turn-Key Opportunity. 8 treatment rooms, 7 are fully equipped.

TUSTIN - General Practice. FFS and PPO Only. High-tech, high-touch office. Rev \$917K

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- ✓ We only represent sellers. Your best interest is our top priority.
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ssullivan@DDSmatch.com
Cal DRE #02084505


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Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

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Certified Business Broker (CBB) is a privileged designation that identifies an experienced and dedicated Business Broker. The title distinguishes its holder as a seasoned, professional who has a solid educational background, proven accomplishments in completing business transactions, and is an active member of the California Association of Business Brokers. All of the NorCal & SoCal DDSmatch California team members have achieved this designation.



NorCal & SoCal DDSmatch California team members are active and in good standing with International Business Brokers Association (IBBA).

CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

SE LOS ANGELES - OMFS - Near the 5, 05, 605, and 710 Freeways. Very large facility (approx 3000 sq ft), with great growth potential (4 consult rooms and 4 surgical suites plumbed). Possibility of future building for sale.

NORTH COUNTY SAN DIEGO - OMFS - Private practice with 3 Surgical Suites, Rev 1.2M. Full digital workflow.

ORANGE COUNTY COASTAL - PERIO - High-tech office in highly desired coastal area. Rev \$807K

WEST LA/BEVERLY HILLS - OMS \$900K Revenues, 2-Surgical & 2- Consult Rooms with digital workflow

COMMENTS FROM OUR CLIENTS:

"Sean, thank you for assisting me in the sale of my office. Your tireless efforts made a difficult journey seem painless. You always were one step ahead of the procedure and your weekly updates were greatly appreciated. Even after the completion of the sale, you continued to call to insure a seamless transition. All of your efforts confirmed that I made the best choice in having you on my team!"

Dr. Richard Goble



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"Matched" practices have been sold!


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Featured Practice Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you
can Purchase the REAL ESTATE.

Canoga Park: NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

Rialto: NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Valencia: Larger turnkey office fully equipped. Everything but patients.

Calabassas: Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

Costa Mesa: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

West Hills: Ortho Office - Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Marina Del Rey: Newish 5 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center. Sold

West Hollywood: 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al in popular strip mall.

Anaheim: With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

San Gabriel: San Gabriel 3 op General Dental office with lots of tradition and room for growth. Low overhead and great rent. You need to see this opportunity.

Valencia: Well established Pediatric practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

CENTRAL VALLEY

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

CLOVIS: Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

HANFORD: Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

MERCED: Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment in near perfect condition.

LEMOORE: Fantastic five (5) operatorial dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

REEDLEY: Long standing well respected highly profitable four (4) operatorial practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

OAKHURST: Beautiful Mountain Community four (4) operatorial dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

Fresno: Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman: Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital in great location.

Kerman: Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

Turlock: Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

Visalia: Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

Lemoore: Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

Lemoore: Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental tenant.

Visalia: Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

Fresno Adjacent: Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

North Fresno: Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

Tulare: Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

Tulare: Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

Fresno: 3 ops room for more in NE Fresno room for expansion.

Visalia: Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

Madera: Well established general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable.

Fresno: Very nice three (3) operatorial dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

Fresno: Thoroughly modern eight (8) operatorial dental practice located on Blackstone Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located in well travelled retail center. Practice is over the patient. Fully digital.

Tulare: Six (6) operatorial dental practice located just off the Hwy 99 and Prosperity exit. Well established. Easily add 1 more. High production office. Fully digital. Money maker. Fantastic staff ready to begin working for you.

SAN DIEGO

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San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

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Santa Maria practice collects \$2.25M/year with an average net income of \$1.1M. 6 days of hygiene/week. 60-70 new patients per month. Digital, pano, Cerec, Sonoendo. Asking \$1,575,000. Call Kurt Skarin at 805-777-7707

FOR SALE Upland Fast-Start General Practice \$275,000: Designed by Henry Schein, 5-ops (3 equipped), busy shopping center. info@integritypracticesales.com (855) 337-4337

Prestigious private fee for service practice in Playa Vista is looking for competent, team player General Dentist to join our team email resumes to dr90049@gmail.com

FOR SALE IN SANTA ANA – Charts Only!! Contact California Practice Sales at 714-639-2775.

GP WANTED to see pediatric patients in LA. \$850-\$900 guaranteed base + bonus + vacation pay. PedoGPDentist@gmail.com ***NEW GRADS ARE WELCOME***

Established and Excellent Practice in Highly Desirable Elk Grove Location! Priced to Sell! Elk Grove practice with a great reputation, 4 fully equipped ops in a highly desirable medical building. Solid accounts receivable, over \$800k in annual collections and growing. Strong customer base. Contact Chris Barbour (#2135925) - chris@omni-pg.com, (916) 792-5038. (CAD124)

Legal Tip - Buyers: Does your non-competition agreement waive bond for injunctive relief? Attorney Robert W. Olson, Jr., 888.963.1120, www.trans.dental.

Need a new job? Looking for staff? Place a free employment ad in The Dental Trader at <https://www.thedentaltrader.com/place-a-reader-ad/> or search the Ad Board at <https://www.thedentaltrader.com/online-ad-board/>. New ads posted constantly. Doctors & staff place several hundred more ads here each month than "that other dental ad periodical."

Dental office in Santa Monica looking to share space with pedo/ortho. Prime location. Please contact Monica at 3103656888

WEST LA/BEVERLY HILLS - OMS practice for sale. 4 Ops, 35 years of Goodwill. Rev: \$1.3M ddsmatch.com 855-546-0044

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RANCHO BERNARDO GP FOR SALE - 4 Ops, 27 Yrs. Goodwill, 1,100 Sq. Ft., New Technology! GR \$531K. HSDPT - Christy Conway-619-889-6482 #CA3721 <https://dentalpracticetransitions.henryschein.com/listing/ca3721/>

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FOR SALE: Authentic Log Cabin! Tired of working for someone else or ready for a lifestyle change? This 4 op dental office in beautiful El Dorado county was piped, plumbed, and wired by Patterson Dental. Great location, good visibility & ready to occupy! Call Laurie (530) 409-5370. For photos and more information: 6400PleasantValleyRd.com

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Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

Stockton Practice & Real Estate. Featured Listing! Collections ~ \$900K. Single standing building with parking lot. 3 eq.ops. Doctor retires. Asking \$845K for Both Practice & Real Estate! Call Loc Pham, BRE#0187578. (714) 550-7494. <https://LCFpracticesales.com>

Outstanding Dental Practices Available Throughout Southern California Call Broker: Lou Bermudez Mobile 818-519-8564 (see ad on pg 10)

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TRAVELING BOARD CERTIFIED PERIODONTIST implants (single, all-on-x), gum graft, osseous/lanap cert, sinus lift, ridge aug, sedation. Will bring assistant/ instruments. EMAIL: LAperiodontist@gmail.com

FOR SALE IN COMPTON – GP/Pedo w/ 30+ yrs of goodwill. Eq. w/ 3 ops & 5 plmb. Collected \$333K for 2022. Contact California Practice Sales at 714-639-2775.

#1172 North San Diego County Inland: 1600 sq ft & 5 ops with elegant appointments. FFS/PPO--Seller retiring. Located in Strip Mall with great visibility. 2021 Revenues \$629K / 30.6% profit. Asking \$385,000.00. Contact info@wppps.com

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

SAN DIEGO PERIO FOR SALE -2 Ops, 29 Yrs. Goodwill, 1,350 Sq. Ft., Ocean Views with Serene Setting! GR \$1.3M. HSDPT - Christy Conway-619-889-6482 #CA3737 <https://dentalpracticetransitions.henryschein.com/listing/ca3737/>

Rental space in Riverside/San Bernardino/Corona// Midland. For any ### 's fittings. Veranium Inc 951-425-5823 info@veraniuminc.net

PRACTICE FOR SALE IN SOUTH SAN FRANCISCO: General practice dentist in South San Francisco, CA for sale. Looking for a wonderful practitioner to continue a 40 plus decade legacy. There are 5 fully equipped operatories located in a remodeled space of 1164 sq. feet. The office operates on Dentrix management software and is fully digital. This practice generated approximately \$750K on a limited schedule with about 15 new patients. Please send your CV to: ssanfranciscodds@gmail.com

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The Dental Trader will no longer be providing free calendars to all California dentists. Huge increases in printing and postage rates have made it too costly (more than double what it was four years ago) to continue mailing this longtime favorite. We're sad about it too.



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Southern California Listings:

Los Angeles - 3 ops. 1,200 sq.ft. 500 active patients. Base rent, \$4,400/month, includes CAM & NNN not including water charges. Grossing at \$250k in 2022. Located in a Strip mall. Nearby businesses include HMart, McDonald's, Denny's. **For Sale - \$175,000**

Inland Empire / Los Angeles - 5 ops. 2,400 sq ft. Net of \$500,000+! 4,500 active patients. Base rent, \$5,313.18/ month, includes water, trash, outside cleaning and building maintenance. Additional monthly charge for CAM, \$450/month. Projected 2023 Gross Income of \$1,193,661. Located in a professional building. Nearby businesses include IHOP, Bank of the West, & McDonald's - **For Sale \$1,000,000**

Palm Desert - 2022 Gross Collection of \$1 mil+! 8 operatories, 3,196 sq ft. Lots of new equipment! Selling doctors only working 24 hours a week. 3 hygiene days a week. Over 1,000+ active patients. **For Sale - \$725,000 OR BEST OFFER!!!**

Riverside - Hispanic Shopping Center, 4 ops + CBCT room. 1,200 square feet. State of the art, fully digital office. 2022 Gross Sale of \$650k+ **For Sale - \$520,000**

Palm Desert - 5 ops, 1,568 sq ft. Rent only \$2,206/month. All new equipment! Dentrix OS. Near a shopping center. 2022 Gross \$399k+ **For Sale - \$320,000.**

Temecula - Rent \$5,000/month, includes CAM & water. 4 ops, 1,236 sq ft. Open 3 days a week. 2022 Gross is \$209k+. Great potential and income area - Seller Highly Motivated. **For Sale - \$145,000**

Upland - Equipment & Leasehold only. 3 ops, 900, square feet. Rent only \$1,872/month, including water. Located in a Strip mall. Practice Web software. Located in a Shopping Center! **For Sale - \$100,000 OR BEST OFFER!!!**

La Verne - Equipment & Leasehold only. Shopping Strip Location near a McDonalds. 4 ops, 950 sq ft. Fully digital office. Rent only \$2,539/month, including CAM. Seller highly motivated to sell. **For Sale \$40,000 OR BEST OFFER!!!**

Whittier - Equipment & leasehold only. 3 ops total. 3 plumbed, 3 equipped. 1,017 square feet. Base rent, \$2,674/month, includes \$3,459 CAM, NNN, Water. Located in a Strip Mall. **For Sale - \$110,000**

Pomona - Busy Shopping Center, 3 ops. Low Rent: \$3,300 includes CAM+NNN. Cash & PPO. Open two days a week. **For Sale - \$150,000**

Bell - Located in a shopping center, 3 ops total. 3 plumbed, 3 equipped. 900 square feet, Base rent, \$3500/month, includes CAM, Fully digitized office, 720 active patients in the last 18 months, Gross Collection of \$277,394.37 in 2022. **For Sale - \$220,000**

Glendale - 4 ops total. 4 plumbed, 4 equipped. 1,700 square feet. Base rent, \$4,120/month, includes CAM, NNN, Water and Electricity. Hygienist conducts hygiene 2 days a week. 1,200 active patients. 2022 Gross Collection of \$261,320.46. **For Sale - \$200,000**

Pico Rivera - Equipment and Leasehold Sale. 3 OPS + 1 plumbed. 1,200 square feet. Base rent, \$3072.50/month. 408 active patients. Owner conducts hygiene 7 days a week. **For Sale - \$120,000**

Northridge - 4 ops. 1270 sq ft. 200+ active patients. Base rent \$4,616/month including heat and CAM. 2022 Gross Income of \$211k. Shopping center location. Nearby businesses include BestBuy. **For Sale - \$120,000 - IN ESCROW**

Long Beach - 9 ops, 8 plumbed, 4 equipped (with nitrous plumbing), 1 pano room, 1 x ray room. 2,732 square feet. Cash & PPO only. Seller retiring with 34 years of goodwill. 1,650 active patients. **For Sale - \$210,000 - IN ESCROW**

Rancho Cucamonga - All new equipment. 4 ops, 1,150 square feet. Shopping Center location. **For Sale - \$165,000 - IN ESCROW**

Gardena - Cash & PPO only! 3 ops, 1,200 square feet. Strip mall location. 2022 Gross Sale of \$182k+. Base rent only \$2,900/month, includes CAM & water. Near McDonald's. **For Sale - \$145,000 - IN ESCROW**

San Gabriel - 5 ops total. 5 plumbed, 3 equipped. 1,500 square feet. Base rent, \$4,278/month, includes NNN. Located in a Strip Mall. Gross Collection of \$193,404. **For Sale - \$154,000 - IN ESCROW**

Santa Ana - Equipment and Leasehold sale. 3 ops total. 3 plumbed, 3 equipped. Fully Digitized office. 1,169 square feet. **Coming Soon!**

CENTRAL CALIFORNIA

Fresno - 4 OPS. 1,823 square feet. Located in a Shopping Plaza. Accepting Cash, PPO and Dential. \$623,646 Gross Sale in 2022. **For Sale - \$786,500 WITH REAL ESTATE**

Selma - 4 ops, 1,800 square feet. Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location. 2022 Gross of \$433k+, Net of \$158k+. **For Sale - \$150,000**

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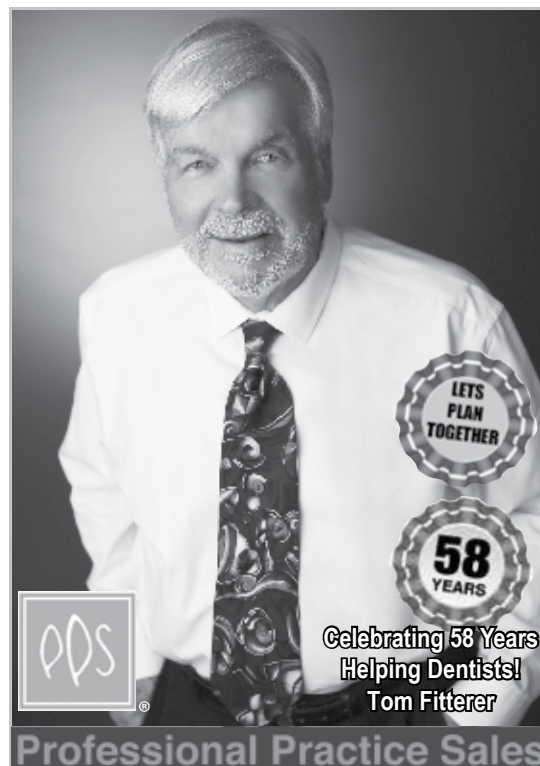
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