

# THE Dental Trader

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So. Calif. Edition

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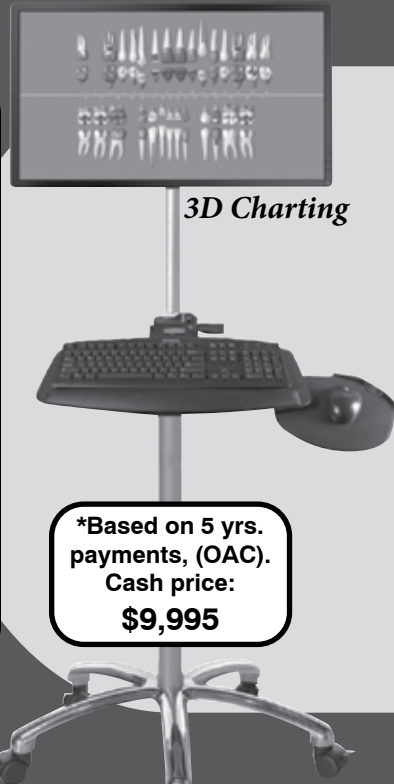
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- ✓ New office openings



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**Laguna Hills:** Office for sublease, 6 Ops, Digital x-ray & CT Scan, Avail 1-6 days/wk, (949)292-5027

**Arcadia Office** for sale. Dentist working 1 day a week. Collection \$100k/yr. 562-228-6330 text/call

**Practice Sale.** Lake Forest 3ops. 1500sqft. Low overhead. Email: lakeforestdental105@gmail.com

**Liquidation Sale** Dental Chairs, New & Used Xtract/ Hygienist Instruments 760.937.5551

**Dental Equipment, Chairs** For Sale by the owner, Sherman Oaks, 310-367-6065

**West Hills looking for office** to buy around 200k or lower. Or local charts. DeukDentistry@yahoo.com

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DR ISMAIL 5629684061

**Looking for** an experience Medicare/dentical biller contact me at (562)552-2968

**Looking for friendly and warm** office manager in SouthBay. Experience with specialty a plus. Email kajdentistry@gmail.com

**IntraOral Scanner:** open box, new scanner, new model, still under warrantee, text (818) 304-6901

**Schreinemakers Original** Metal trays. Complete Sets. Max.#41 to #49 & Man.#51 to #61 Calvin.Fritzsche@Gmail.com

**Wetring vacuum** pump 1HP. Sucks well but leaks at impeller seal. Make offer 661 803-6790

**3163- San Marcos** – Grossing \$215k PT Seller will work back. 5 Ops. FP \$150k. Call Tom Fitterer 714-345-9659

**Merced:** Turnkey office, fully equipped with Real Estate. . (DRE01993607) (818)522-9123

**Dental Assistant** needed full time Los Angeles Must speak Spanish. with experience 562)552-2968

**WANTED: Moreno** Valley Dental Office Wanted. Existing office or leasehold. (310)739-4091

**Patient chairs** (Pelton & Crane Coachman CH, taupe), doctor & assistant stools. doc@ingersolldds.com

**NEWPORT BEACH** 4 ops, PPO/Fee for Service, Retiring Seller. Greg Beamer 909-542-4891

**ORAL SURGEON** - Bring everything to your office w/ assistant. 213-437-3955

**Riverside** - \$520,000 - 4 ops + CBCT room. 1,200 square feet. Fully digital. Dr. Rishi Salwan (888)8022340 DRE#02085289

**Delivery systems** (Forrest 1150, deck-mount rear delivery). doc@ingersolldds.com

**Dental office** space no chart 4 sale. fully equip 4 op sandiego coastal 175k. email: oceandentalsandiego@gmail.com



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## FRESNO COUNTY

Room for Your Fresno County Practice Listing.

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SOLD]**

**ARCADIA #3** – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

**ENCINO TURNKEY** – (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell! **[NEW]**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**SANTA CLARITA – COMING SOON! OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALTY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY.** **[NEW]**

**SILVERLAKE AREA (L.A.)** – (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrix software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. **[PENDING]**

**VAN NUYS PRACTICE & BLDG.** – This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. **[NEW]**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[SOLD]**

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** – Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

## MADERA COUNTY

Room for Your Madera County Practice Listing.

## RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr. end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[SOLD]**

## SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

## VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

## UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**Apex Locator** - ApexID by SybronEndo (Barely Used) \$250; Please contact 323-523-5883 for any questions/pictures!

**Endo Rotary** - EndoDrivePlus (Barely Used) \$500; Please contact 323-523-5883 for any questions/pictures!

**Retiring Seller**, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

**ENDODONTIST NEEDED** in private Culver City office. 1-2 days per month. Email dentexdentalca@yahoo.com.

**GP needed** in Gardena. Part time. Email resume to zivadoostan@yahoo.com

**San Bernardino** 3 eq ops. Collects \$18K/month on 2 days/week. Medi-CAL, PPO and Cash. Rent is \$2000.(951)236-4569

**GP office** 45 years closed. Assorted instruments and supplies need a new home. 661 803 6790

**Dental 3D Printer:** DentaFab Printer w/ finish kit, almost new, including wash & curing. (949)584-0420

**Laguna Hills:** Office for sublease, 6 Ops, Digital x-ray & CT Scan, Avail 1-6 days/wk, (949)292-5027

**Hiring GP,** in Laguna hills DMV location. 1-2 days a week, please text 949-424-5411.

**Pedo GP** seeking P/T position. 15 yrs experience, DentiCal provider, fast and efficient (949) 312-1310

**Looking for An Experienced Patient Coordinator-City of Gardena (818) 632-1343.**

**Graduated from** dental school, have dental supplies for sale contact: alphagamma4@yahoo.com

**Orthodontist Wanted** in Lakewood, CA for private practice. 562 999 3770 or text 714 357 1204.

**DENTIST needed** in Bakersfield. Full-time, general and pedo. Possible partnership. 260K. 747-232-3847.

**Tuttnauer EZ9** Full Automatic Autoclave for sale. Used and good condition of working \$1800. Please contact 951-776-7778.

**Antique wooden dental cabinet** for sale. Completely restored. \$800. Call 818-281-1982

**Looking for** traveling endodontist in Lake Forest. Please email drbs99@yahoo.com

**office space** needed at San diego, national city, chula vista area. contact: sonomag13@gmail.com

**GUIDED IMPLANT SURGERY PLANNING, DESIGN,** and print with licensed clinical dentist with 20+ yrs exp. Call 818-645-6565.

**25% PARTNERSHIP FOR SALE: \$500K** PRICE FOR \$2.5M gross GP practice in Carlsbad. Text me: 760-607-2262 for details.

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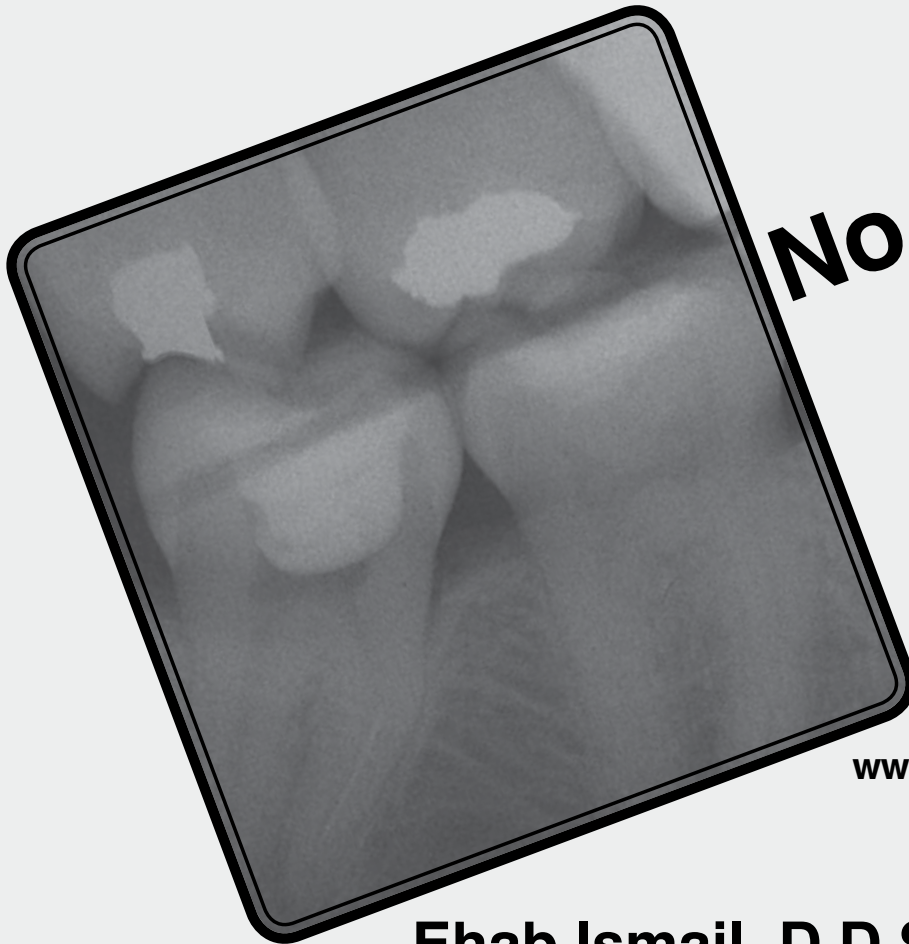
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**Myray Hyperion** X9 pan ceph for sale. Less than 900 total scans taken, like new. Can convert to 3D. \$19,000. 714-313-5781

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**ORTHODONTIST travel** to your office provide staff and materials Offer reasonable agreement with the office/[orthoteaminoffice@gmail.com](mailto:orthoteaminoffice@gmail.com)

**BEVERLY HILLS!** Brand new jaw dropping office in the heart of Beverly Hills (2022) with incredible views, cbct, front and ceiling TVs and much more. 2 ops available 6 days a week. TEXT for pics. (949)3079144

**Equipped Dental office** to share in Glendora California. unlimited use. May share staff to save call 6266783849.

**FAMILY PRACTICE** 4 SALE MURRIETA:4ops plumbed 2 digital sensors Sirona Pan-Ceph Price \$200,000 OBO Call/text(951)677-2115

**ARCADIA: 4 operatory, fully digital** practice available for sublease 2-3 days/week. Save over 300K on construction and start or move your practice today! Please email [dr\\_ofarahmand@yahoo.com](mailto:dr_ofarahmand@yahoo.com) or call 310-963-2971

**\*\*\* Encino** Gen Dental office for sale,3OPS,ditigal,1200 sqft, 100k+ gross, 2-3 days a wk. Contact [LenaIwangmd41@gmail.com](mailto:LenaIwangmd41@gmail.com)

# LCF Practice Sales & Financing

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acceptance within a  
week of listing my  
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Practice Sales. Loc  
was always  
available to answer  
all my questions  
and troubleshoot  
just about  
everything that  
came up. The  
transaction went  
like clockwork and  
we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

### We Offer Up to 100% Practice Financing

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions

### Los Angeles County

#### Diamond Bar: Collections ~ \$849K

- Long term pt base. All Cash/PPO
- Doctor does mostly GP works w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

#### East Los Angeles: New Listing!

- Strip mall off freeway junction 710 & 60.
- Collects ~ \$20K/month or ~ \$240K/yr
- Office opens ~ 6 days/month.
- East LA is residence to a large Spanish speaking population.
- 3 equipped operatories. Fair rent.

#### Long Beach: Space Sharing

- Beautiful Long Beach 5 operatory dental office space to share.
- Can use office together or alone.
- \$300/day. (Owner works M,W,F)

#### Panorama City:

- Grossed ~ \$365K on 2 days/wk
- ~ 55% FFS/PPO & ~45% Denti-Cal
- Lots of outside referrals.
- 4 eq.ops. ~ 1,200 sq.ft. Fair Rent.

#### Van Nuys:

- High production part time practice.
- Collects ~ \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 equipped ops.
- Easy patient flow. 10-15 pts/day.

#### Whittier: 2023 Projections ~ \$520K.

- Stable practice & consistent income.
- Mostly PPO/FFS. 3 eq. ops.
- ~1,680 sq.ft. Rent ~ \$3,000/month
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

### Ventura County

#### Ventura - Collections ~ \$780 - 800K.

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

### Dental Practice Wanted

*We have buyers looking for practices in:*

#### **Northern CA - Bay Area**

**LA County:** LA, Inglewood, San Fernando Valley, Santa Monica, Covina and etc...

**Orange County:** Upland, Irvine, Santa Ana, Yorba Linda and etc...

### Orange County

#### Garden Grove: Price Reduction!

- Asking \$340K w/CT Scan (from \$380K)
- Collections ~ \$380K/annually.
- Large shopping plaza at the corner of Garden Grove & Westminster.
- Mixed insurances: PPO/Cash/HMO/DentiCal
- 3 eq.ops. Equipment includes CT Scan.

#### Newport Beach: Grosses \$500 - \$550K Asking \$225K (~ 50% Collections)

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month

#### Santa Ana: New Listing!

- Within walking distance from South Coast Plaza and other large shopping centers.
- Grosses ~ \$170 - 180K/year.
- Seller Retires. Part time practice.
- 3 eq.ops. + 1 plumbed.
- First floor - prominent professional suite.

#### Westminster:

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

### Central California

#### Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.
- Seller willing to negotiate price!

### Riverside County:

#### San Jacinto - Grossed ~ \$1.58 Million

- Seller retires. 25+ yrs goodwill.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

### Northern California

#### Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- Part time practice. Low overhead.
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

#### Fremont - Grosses ~ \$645K

- Large retail ctr close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff
- Asking ~ 65% of production.

### Northern California

#### Milpitas - New Listing!

- Office collects ~ \$490 - \$500K.
- Office has 25+ yrs of goodwill & stable collection numbers.
- Mostly PPO/Cash. No Denti-Cal.
- Strip mall: 3 eq. ops + 1 plumbed.
- Multi-specialty practice.

#### Sacramento - Reduced Pricing!

- Asking (\$150K) \$120K!
- Collections ~ \$195K-215K/yr
- Between Highway 99 & Freeway 5
- Shopping Plaza. 2 eq.ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.

#### San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

#### San Jose - 2 practices for sale

- Office #1 - Collections ~\$400K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$590K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

#### San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

#### Stockton - Practice & Real Estate

**Asking \$845K for BOTH Practice & Real Estate!**

- Office Collections ~ \$900K
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill. 3 eq. ops.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.

#### Sunnyvale: Practice & Real Estate

**Asking \$1.65 M for Practice & RE**

- Collections ~\$900K - \$950K
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**FOR SALE IN YORBA LINDA** – GP w/ 5 eq. ops. in a one-story 2,500 sq. ft. suite. Grossed \$397K for 2022. Contact California Practice Sales at 714-639-2775.

**BAKERSFIELD GP FOR SALE** - 4 Ops, 19 Yrs. Goodwill, Medical Office Building, Large Consult Room, Digital. GR \$500K. HSDPT - Steve Caudill 951-314-5542 #CA3569 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

**Turnkey Torrance** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**Older dental** units in perfect condition, includes assist & Drs chairs \$1985. Vacuum, compressor + mor (310)502-4619 John

**FOR SALE IN IRWINDALE GP** w/2 eq ops, 2 plm, 1 pano rm Great location, 16 yrs Goodwill, Excellent visibility. Call 626-337-2600

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**Beverly Hills** Triangle 2 ops ready for sublease, office is empty 2 days/week. Beautiful new construction 310-205-0900

**Rayscan Panoramic** + Cephalometric. Pano purchased new in 2019 and Cephalometric new in 2022. \$29,900. 714 357 1204

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## Featured Practices for Sale

(call me to discuss those opportunities not advertised due to seller wishes)

**LA MIRADA:** Location, Location, LOCATION. Retiree 30+ yrs Goodwill. 1st Floor Location with Sign. 5 modern ops; paperless Large Patient Base with 4 days of Hygiene/wk. Revenues of \$1.3m on 4 days per week with no promotion. Bread and butter dentistry only. Add management and watch the \$\$\$ skyrocket.

**RIALTO:** Located near busy intersection, this 1st floor location practice with sign. Modern with over 15 years goodwill. 4 ops plus room to expand. Operates as absentee ownership with Seller working 2 days per month. Easy transition. Quick sale anticipated.

**LAKEWOOD:** EXPOSURE facility + modern, paperless, digital office with CEREC and hundreds of thousands spent on equipment and TIs. 7 ops facility with room. Revenues of \$800k on PT schedule and no promotion. **Revenues will explode!!**

**WHITTIER:** Practice and Real Estate Available!!! Multi-specialty practice opportunity. Practice revenues of \$800k ++ on PT sched with zero promotion. Modern office with CBCT. 5 large ops plus room for more. Free-standing single-user building with xtra large parking lot and HUGE sign. **This one has it ALL!**

**LAGUNA HILLS:** Beautiful Office in very pleasant shopping center. Owner works 3 days/week. With revenues of \$450k annually No promotion or advertising. **Ideal starter practice.**

**MISSION VIEJO:** Super visible. Large Exterior Sign. Very modern facility. Revenues of \$850K on PT schedule. 5 modern ops; **Will sell quickly.**

**MORENO VALLEY:** Retiree doing bread and butter dentistry with very stable revenues of \$750k annually on PT schedule. Shopping center location. This office needs worker dentist to do some promotion, open more hours and watch revenues jump !!

**SHERMAN OAKS:** Rare S.O. practice with visibility, signage, free parking and reasonable rent (unheard of). Over 30 yrs goodwill. Large Patient Base with 4 days of Hygiene. Revenues of \$1.1m on 4 days per week with no promotion. CEREC, scanner, CBCT, this one has it all.

**THOUSAND OAKS:** Retiree 30+ yrs Goodwill doing bread-n-butter dentistry. 4 days of Hygiene/wk. Revenues of \$450k on 3 days per week with no promotion.

**BUENA PARK & PLAYA DEL REY** (similar description): Merger opportunity with retiree that has no lease. Tremendous purchase opportunity if own a practice nearby. Stable revenues over \$350k

**DIAMOND BAR:** Modern office; exposure; Retiree with 25 years goodwill

**RIVERSIDE & BREA:** Revenues over \$400k part-time sched

**TARZANA & ARROYO GRANDE:** Revenues of \$725k on PT schedule

**WEST COVINA & NORTH HOLLYWOOD:** Shopping Center Location

**LOS ANGELES:** Revenues of \$3.7m (serious inquiries only)

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# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
<b>Central San Diego</b>	<b>\$1,200,000</b>	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
<b>Kearny Mesa</b>	<b>\$479,000</b>	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>San Diego Inland</b>	<b>\$475,000</b>	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
<b>Temecula</b>	<b>\$424,000</b>	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
<b>North County Inland GP</b>	<b>\$725,000</b>	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
<b>San Diego ORTHO</b>	<b>\$449,000</b>	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
<b>San Diego GP</b>	<b>\$1,099,000</b>	6 ops, over 700k in collections, opportunity to purchase the real estate, seller needs to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.

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**3Adec Chairs/delivery** unit&light for sale in Bakersfield. Planmeca

Promax digital PANO 2004 Email nb1dentist@gmail.com

**Beverly Hills** Triangle Leasehold For Sale. 3 op office, 2 equipped. Beautiful new spacious ops, ADec, Sirona, ethernet. Seller can sublease 1 day/week. Great location, Class A Bldg. \$120,000. Call 310-205-0900.

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**ENCINO 2 OPS OFFICE FOR RENT** - Very cozy, comfortable, inviting office. On the Boulevard. Great terms. Up to 3-4 days/wk. Pls call(818) 625-6030.

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**Front office** person for a dental office in Fullerton, with good communication skills and insurance, preference bilingual English-Spanish email at smilesdent@gmail.com or call 714 738 4668

**Looking for** a dental marketer for a Perio office in Pomona to visit GP offices and focus on brand building. (714)414-2271

**Increase production,** do not lose fearful children with pediatric dentist in your office (747)888-7388

**3137- West LA** Pedo grossing \$1.4 Includes \$400k from Brd Ortho Pedo will work back, does not want management, will keep Pedo interest or sign long term contract, needs to relocate call PPS Tom Fitterer 714-345-9659

**practice for sale covina 3 ops. ppo and cash. seller retiring \$200 collection on 3 days ask \$120k mike 562.832.9332 dre#02079096**

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**NEAR LOMA LINDA** - 3 Ops. Room for growth. Currently only part-time. Rev \$350K ddsmatch.com 855-546-0044

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# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Burbank, Calabasas, Encino, Fontana, Fountain Valley, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Santa Clarita, Santa Maria and Sherman Oaks.

**SANTA MARIA GENERAL PRACTICE FOR SALE:** Outstanding practice opportunity. The practice averages \$2,250,000 in collections with an average net income of \$1,100,000 per year. Seller works five days per week with six days of hygiene per week. 60-70 new patients per month. No HMO or Denti-Cal. Seller refers pedo, ortho, perio surgery, and difficult oral surgery. The office has 8 equipped operatories with digital x-rays, panoramic x-ray, Cerec, 3D printers, and Sonoendo unit. All of the latest dental technology. Seller is moving. Asking \$1,575,000.

**ORANGE COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established in 2000, this practice collects an average of \$950,000 per year with an average net income of \$394,000 per year on three days per week. 70% of the practice production is from exams and extractions with just 30% from implant related procedures. Practice gets 50-60 new patients per month from just over 50 different referral sources. The office has two surgical operatories and two exam operatories. Seller is retiring and moving out of the state. Asking \$590,000.

**SANTA CLARITA GENERAL PRACTICE FOR SALE:** This practice is located in a large shopping center and is run by associates. The seller is in the office one morning per week to do case presentations only. The practice collected \$1,130,000 last year and is on track to collect \$1.2M this year. Net income last year was \$310,000 for a working owner and is projected to be closer to \$400,000 this year. The practice refers all endo, oral surgery, perio surgery and ortho. There are 7-8 days of hygiene per week and 4 days of associate coverage. The office has 5 equipped operatories with a CT scanner, digital x-rays and full computerization. The practice does no advertising, but gets an average of 33 new patients per month. Asking \$925,000.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrux software. Asking \$800,000. – SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – SOLD AT FULL PRICE

**ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE:** 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000. - SOLD

**NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE:** Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cep. Seller is motivated. Asking \$125,000.

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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### FOR SALE BY OWNER (FSBO)

If you are going to try to sell your dental practice on your own, you should consider the realities of the situation. As a buyer of a FSBO practice, there are equally harsh considerations on your part.

First, the practice should be professionally appraised. While some practice brokers are known for "pulling a number out of thin air", most recognize that if the practice is not appropriately priced that it cannot be successfully sold. In this context, I am referring to the ability of the buyer to be able to secure a bank loan. For dental practice loans, there are specific formulas that every lender applies, and most practice brokers know what those are. So, as a seller, do yourself a favor and find out what a bank will lend on your practice. A certified appraisal is a must.

Before you can do that, you are going to need to have your financial records in order. Specifically, you are going to need to have a minimum of three years of federal income tax returns and a current profit and loss statement for the practice that is not older than 90 days as of the funding date. You will also need descriptive information and supporting software reports. Lenders prefer to have all this information provided by a reputable, licensed agent, whether a broker, an attorney or an accountant to ensure that the books are not cooked. FSBO's are not always honest.

From a day-to-day practice perspective, you are going to want to "clean up" your accounts receivables and more precisely your credit balances as those credits will be paid to the buyer upon the close of escrow. You should also consider cosmetic repairs to the leasehold improvements and be sure that all the equipment is functioning properly. You should not, however, purchase new equipment with the expectation that it will increase the value of your practice accordingly. It will not. The principal value is the gross collections and net income when it comes to the financing.

Last, regardless of whether the sale is a FSBO or a brokered sale, use an escrow company for the closing. Almost all sellers know if they owe money to a bank on a practice or equipment loan, but many are surprised to discover that they have a tax lien for unpaid taxes, in some cases many years in the past, or an old, settled judgment lien for which the plaintiff did not file the appropriate termination paperwork. Be sure that you are delivering and buying clear title. The best way to accomplish this is to use a practice broker with the credentials and experience to make your transaction a successful one.

For all of your questions regarding dental practice sales, call Kurt Skarin at Lee Skarin and Associates, Inc.



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**ORTHO INSTRUMENT SALE (Past TRAVELING ORTHODONTIST)** Pliers, Bands, ArchWires, Cassettes +Travel Cart Email: bracesr4u@aol.com

**Practice for sale at San Gabriel, Mainly Asian patients, Dr. retiring, 29 years in business. Seller carries 5% loan. Thousands private + PPO patients . digital Pano + CBCT Xray. computerized networking & PA sensor, management software, 3 Ops. Guarantee 30K collection/ Mo. 2 Mo free training. Only asking \$250K 626-478-8813**

**FOR SALE IN WOODLAND HILLS** – Pedro practice w/ 30+ years of goodwill. Eq. w/ 3 ops in an open bay, 3 priv rooms & 1 plmd not eq. Contact California Practice Sales at 714-639-2775.

**ENDODONTIST for OC, IE, Corona, Riverside.** SPANISH-speaker. Personable. FFS/PPO Office. Email socalendodontics@gmail.com

**CHULA VISTA GP FOR SALE** - 3 Ops, Low Overhead, Strong Cash Flow, Dentrux, Paperless. 2021 GR \$432K. HSDPT- Christy Conway-619-889-6482 #CA3334 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**Fresno:** Large office with Real estate in upscale area. (818)522-9123

**ARCADIA:** 4 operatory, fully digital practice available for sublease 2-3 days/week. Save over 300K on construction and start or move your practice today! Please email dr\_ofarahmand@yahoo.com or call 310-963-2971

**FOR SELL:** PANO & CEPH(SERONA) ORTHOPHOS XG PLUS, STILL WORKING GREAT, LOCATE AT SANTA ANA, COLIFORNIA USA 714-559-3888

**Automatic Crown and Bridge Remover** (ATD Anthogyr). doc@ingersolldds.com

**Hygienist Available** production based/min. For pre-diagnosed tx. Can bring my own assistant if needed. Can do FM SRPs 45min and work from 2 rooms. Laser/Arestin certified. Email for info. Ness68810@yahoo.com

**Experienced bilingual Dental assistants needed** in Chino & La Habra. Exclnt benefits/pay! Send CV to: mesmaeili@yahoo.com

**3140-PERIODONTIST- PROSTHODONTIST- IMPLANTOLOGIST** GREATEST HIGH GROSS & NET PRACTICE IN WEST LA 27000 CHARTS WILL NET \$1.5 MILLION CALL PPS TOM FITTERER 714-345-9659 refers avg 4 to 5 implants/wk, all ENDO & 4 to 5 Ortho cases a week Call Tom Fitterer PPS 714-345-9659

**\*KEEP ENDO IN-HOUSE\* RCT, Retreatment. IV sedation. USC GP** will bring equipment & instruments. Good references. Molar9Q@gmail.com

**General dentist** needed for a part time position at a private dental office. (909)899-8757

**DRY HEAT DENTRONIC/DDS5000 RAPID STERILIZER-\$1,150** Includes Plier Stands, (Cassette Friendly) email: bracesr4u@aol.com

# CPA & DDS Wiederman & Madurowicz PREMIUM PRACTICE SALES



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TRANSITION

## PREMIUM PRACTICE LISTINGS

#1167

### South Orange County

FFS/PPO Restorative  
Practice 1,156 Sq. Ft. Suite/  
5 Years Old  
2022 Revenues \$523,487  
2022 41.04% True Net Profit  
Asking **\$440,000**

#1173

### Large South Orange County Practice

6 ops, 2000 Sq. ft.  
50% Net Profit.  
Asking **\$1,375,000.**

#1171

### Pomona

Legacy Dental Office  
FFS/PPO/HMO/Dentical  
6 ops, 2375 Sq ft  
Seller Retiring  
2022 Revenues \$895k  
Single-Story Building for Sale  
Asking **\$695,000** for  
Practice/ **\$1,250,000** for R/E

#1172

### North San Diego County Inland

1600 sq ft & 5 ops with  
elegant appointments  
FFS/PPO--Seller retiring  
Located in Strip Mall with  
great visibility  
2021 Revenues \$629K /  
30.6% profit  
Asking **\$450,000.00**

CONTACT INFO@WPPPS.COM

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**Free Gendex** 8500DDE digital pano, in 91763 area, looks new, it stopped working recently due to part worn off. bought CBCT anyway, text 9097679212,

**OC PEDO** 7 ops, 1,750 sq. ft., 23+ Yrs Godswill, Retiring seller, Projecting \$1M+ for 2023. Greg Beamer 909-542-4891

**#1167 South Orange County:** FFS/PPO Restorative Practice. 1,156 Sq. Ft. Suite/5 Years Old. 2022 Revenues \$523,487. 2022 41.04% True Net Profit. Asking \$440,000. Contact info@wppps.com for more details

**Whittier. New Listing!** Seller retires. 2023 projections ~ \$520K. Mostly FFS/PPO. 3 eq.ops. Refers out wisdom teeth ext, braces, endo and perio. Call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

**An endodontist** is needed for a very busy practice in Sacramento compensation is 60% of production usually endodontist go home with four to five grands per day we have nice equipments and experienced staff contact number 916-8022079

**4 operator,** fully digital office for sale in Inland Empire. Located in a high traffic strip mall. Close to V.A. and Loma Linda University. 909-319-3851

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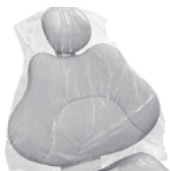
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4"x6", 1200 Sheets/Roll  
4 color options

**\$6.99**



## Half Chair Covers

M 27.5" x 24", 225/Box  
L 32" x 32", 200/Box

**\$29.99**



## Air Water Syringe

250 Pcs/Pack

**\$9.99**



## Impression Trays

Disposable | Autoclavable  
Each type 12 Pcs/Bag

**\$4.99**



## Plastic Tray Cover

10.5" x 14" | 11.6" x 16"  
500/Box

**\$21.00**



## Sterilization Pouches

200Pcs/Box

2.25"x5" | 2.75"x10" | 3.5"x6.5" |  
3.5"x10" | 5.2"x11"

**\$2.99-6.99**



## Nitrile Exam Gloves

Blue Powder Free 4 Mil

200 Pcs/Box  
S/L/XL

**\$6.99**



## Surgical Aspirator Tips

25/Bag

3 options

**\$2.99**



## Cotton Rolls

1.5" Long

250/Box

**\$8.99**



## Non-Woven Sponge

200Pcs/Bag, 4Bags/Case

2" x 2" | 3" x 3" | 4" x 4"

**\$11.00**



## Plus SMS Jacket

3 pockets, 50/Pack

Small 27.95" x 43.30"  
Medium 29.52" x 47.24"  
Large 32.28" x 51.18"

**\$2.99**



## Bibs

13"x18", 3-Ply (2 Ply Tissue+1 Ply Film)

500 Pcs/Case  
8 color options

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## Paper Tray Cover Liner

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1000/Case

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**Antelope Valley Pediatric Dental Practice** for Sale. Price \$399k. 3,250 sf, 6 ops, nitrous oxide plumed all rooms, dig X-ray. EZ to add Ortho & Endo. PPO & Cash only. Can add Denti-Cal. Contact Alan (818) 266-8288

**EXODONTIST, PERFORM ALL** extractions, surgical extractions, including wisdom teeth. Contact [exodontistdentist@gmail.com](mailto:exodontistdentist@gmail.com)

**3161- RIVERSIDE** Estb 30 yrs Lady DDS gross \$240 working 2 days, did \$400k+ working 4 days 3 ops. Dential, Rent 1350 would work back to do Ortho FP 250k. Call Tom Fitterer 714-345-9659

**Medit 1700W** (wireless) for sale. ~260days warranty remaining. Like new. Asking \$12,500. Call/Text at 909-654-2757

**Implant teacher**, if you need someone to guide your implant sx./implant restorations, I will come to your office to help you. Hiossen user. Text 213-820-3398 (Dr.J)

**GP WANTED** to see pediatric patients in LA. \$850-\$900 guaranteed base + bonus + vacation pay. [PedoGPdentist@gmail.com](mailto:PedoGPdentist@gmail.com) \*\*\*NEW GRADS ARE WELCOME\*\*\*

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**Rdh / Da / dds** needed in laguna Niguel office. Please contact : 714)251-8718 JT

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**Dental Hygienist** needed asap hi-tech, modern dental office in Burban, looking fo reliable and responsible RDH min 2-3 years experience, 2 - 3 days a week from December 2023 - March 2024. cv Fax 818-840-0010 or Email

**Beverly Hills**, own your practice/sublease monthly, one room available to use every day, another one to share. 424-666-1188

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- Dr. Kim

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## NEW & FEATURED LISTINGS

**NEW! MADERA | \$453,000 + \$625,000 Real Estate | 5 ops | #10151** Thriving dental practice with real estate, boasting five operatories (four are equipped) and growth potential in a modern office! Prime location in a medical plaza off the freeway, amid Madera's healthcare hub and close to Yosemite. José (925) 382-9525

**NEW! BAKERSFIELD | \$1,100,000 + \$925,000 Real Estate | 6 ops | #10153** Established dental practice in affluent area since 1999, featuring five well-equipped operatories and advanced technology. Strategically located on Stockdale Highway with real estate available, catering to private insurance patients and offering excellent visibility. José (925) 382-9525

**FEATURED! SAN LUIS OBISPO VACANT DENTAL OFFICE | 11 ops | #10136** Comprised of 2 suites, this space can be leased or purchased and can be done as a combo, or the suites can be separated. Fully remodeled and very well-located. This is a dentists DREAM! Please call the agent for more details! Darren (805) 878-0633

**FEATURED! SANTA CRUZ | \$845,000 | 5 ops | #10142** Thriving Santa Cruz dental practice offering top-tier amenities and advanced facilities for restorative dentistry. Seamless transition opportunity with strong patient influx and impressive productivity, located in a prime spot for a vibrant community and lifestyle. Scott (650) 374-9383

DRE: #01911548

## SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES

**Lawndale | \$850,000 | 8 ops |** Turnkey leasehold with charts! Incredible 'dental mansion'. Eddie (310) 595-0203

**Los Angeles | \$385,000 | 15 ops (4 plumbed) |** #10127 Very scalable and rapidly growing start-up. Ken (805) 338-5850

**SOLD GARDEN GROVE | \$620,000 BY TIM MILLER**

**Ladera Ranch | \$325,000 | 7 ops |** #10131 Elegant upgrades in bustling commercial area. Tim (714) 272-8404

**Chula Vista | \$835,000 | 5+ ops |** #10118 Lucrative, 25-year established, primarily Denti-Cal. Tim (714) 272-8404

**San Diego Ortho | \$284,000 | 4+ops |** #10125 TOP RATED boutique in affluent neighborhood. Tim (714) 272-8404

**NEW! Glendora | \$125,000 | 4 ops |** #10154 Boutique office strategically loc. in busy shopping plaza. Ken (805) 338-5850

**SOLD TARZANA | \$765,500 BY AL GALVIS**

**IN ESCROW! Anaheim Fast-Start | \$195,000 +\$495,000 RE | 6 ops |** #10092 Hundreds of patients! Tim (714) 272-8404

**SOLD LOS ANGELES | \$379,000 BY KEN SKEATE**

**SOLD LA JOLLA | \$649,000 BY TIM MILLER**

**SOLD LAKEWOOD | \$180,000 BY KEN SKEATE**

**IN ESCROW! Covina | \$863,700 | 3 ops |** #10144 FFS Boutique Perio Practice. \$1.2M in annual revenue. Al (818) 298-9770

**IN ESCROW! Lancaster | \$380,000 | 7 ops |** #10111 Thriving high-tech GP just 60 miles from LA! Al (818) 298-9770

**IN ESCROW! Rancho Cucamonga Pediatric | \$1,085,000 | 9 ops |** #10113 Scalable & state-of-the-art. Ken (805) 338-5850

**Fallbrook Leasehold | \$60,000 | 4 ops |** #10134 Designed by Jim Pride, DDS, great location! Eddie (310) 595-0203

**Los Angeles Turnkey | \$69,000 | 3 ops |** # Boutique dental office across from Cedar Sinai! Eddie (310) 595-0203

**Encino | \$0 to take over lease! | 6 ops |** #10080 Located on Balboa Blvd with an assignable lease! Ken (805) 338-5850



**SD, OC, IE**  
Tim Miller  
DRE# 02107070  
(714) 272-8408



**LA COUNTY & VENTURA**  
Ken Skeate  
DRE# 00885612  
(805) 338-5850



**LA COUNTY**  
Al Galvis  
DRE# 01702731  
(818) 298-9770



**LA COUNTY**  
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DRE# 02127141  
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**INTEGRITY  
PRACTICE SALES**

**SOLD SIMI VALLEY | \$399,000 BY KEN SKEATE**

**Chino Hills | \$149,880 | 3+ ops |** #10066 FAST-START/MERGER in a magnificent newly built-out space! Ken (805) 338-5850

**SOLD WEST HOLLYWOOD | \$800,000 BY KEN SKEATE**

**Beverly Hills | \$549,000 | 4 ops |** #10100 PREMIER building. Patients happily travel hours to visit! Eddie (310) 595-0203

**SOLD ENCINO | \$349,000 BY EDDIE DELSHAD DDS**

**Santa Monica Fast-Start | \$500,000 | 5 ops |** #10101 100% FFS high-end office on Santa Monica Blvd. Eddie (310) 595-020

**SOLD Culver City | \$126,000 BY EDDIE DELSHAD DDS**

**SOLD SANTA MONICA | \$702,000 BY AL GALVIS**

**La Quinta Fast-Start | \$170,000 | 4 ops |** #10093 Phenomenal location, and great jump start opp! Tim (714) 272-8404

**SOLD LOS ANGELES | \$265,000 BY KEN SKEATE**

**NEW! Oxnard Turnkey | \$149,950 | ops |** #10152 Move-in ready, hi-end \$400K buildout, lots of natural light! Ken (805) 338-5850

**SOLD OXNARD | \$395,000 BY KEN SKEATE**

**Mar Vista Live/Work | \$295,000 | 4 ops |** #10114 Paperless GP in great location with private parking. Ken (805) 338-5850.

**SOLD WEST HOLLYWOOD | \$335,000 BY EDDIE DELSHAD DDS**

**SOLD THOUSAND OAKS | \$459,000 BY KEN SKEATE**

**Palm Springs | \$240,000 | 4+ ops |** #09904 Set up for all phases of dentistry w/room to grow. Tim (714) 272-8404

**Larchmont Fast-Start | \$185,000 | 4+ ops |** #10102 Beautiful office with prestigious address! Eddie (310) 595-0203

**SOLD CHATSWORTH | \$269,900 BY AL GALVIS**

**Anaheim Hills Fast-Start | \$650,000 | 9 ops |** #10147 Multi-specialty, luxe, 3,798sf, GROWTH OPPTYS! Ken (805) 338-5850

## VENTURA & SANTA BARBARA

**SOLD by Darren Hulstine: Santa Maria Ortho | \$470,000**

**IN ESCROW! Santa Maria | \$647,000 | 4 ops |** #10124 Boutique with relaxed schedule! Darren (805) 878-0633

**SOLD! SANTA MARIA | \$765,000 BY DARREN HULSTINE**

**SOLD OJAI | \$375,000 BY KEN SKEATE**

**SOLD SANTA MARIA | \$1,135,000 BY DARREN HULSTINE**

**Santa Barbara County | \$439,000 | 3 ops |** #10004 Medical building off 101, 1/2 mile from beach. Darren (805) 878-0633

**SOLD SANTA BARBARA | \$3,555,000 BY DARREN HULSTINE**

**IN ESCROW! Santa Barbara | \$1,256,000 | 5 ops |** #10148

Strong office with 60 years goodwill! Darren (805) 878-0633

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 Darren Hulstine,  
 Partner  
 DRE# 01899816  
 (805) 878-0633

**CENTRAL VALLEY**  
 José Virrueta  
 DRE# 01998219  
 (925) 382-9525

**Santa Maria | \$180,000 | 3 ops | #09938** Stay and practice here, or merge with your local office. Darren (805) 878-0633

**IN ESCROW! Oxnard | \$195,000 + \$950,000 RE | 5 ops | #10139** High foot traffic, state-of-the-art. Ken (805) 338-5850

## CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

**Dinuba + RE | \$450,000 + \$420,000 | 5 ops | #10120**  
 Profitable GP w/ sig. growth potential! José (925) 382-9525

**Fresno + RE | \$325,000 + \$265,000 | 4 ops | #10121** Well-est. GP in busy location near hwy's. José (925) 382-9525

**Sanger + RE | \$320,000 + \$150,000 | 3 ops | #10122** Modest GP, charming setting, \$500K+ in rev. José (925) 382-9525

**Ukiah | \$360,000 | 4 ops | #10135** Paperless, Panorex, X-rays, modern buildout. José (925) 382-9525

**Hanford | \$290,000 + \$410,000 RE | 4 ops | #10145** 40+ yrs goodwill, impeccable building! José (925) 382-9525

**Tracy | \$1,495,000 | 10 ops | #10149** Successful, modern and high-tech, consistently coll. \$2M annually. Nelson (510) 501-1959

**Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017**  
 Pristine office located off Highway 41. José (925) 382-9525

**IN ESCROW! Tulare Cty Fast-Start + RE | \$300,000 + \$566,000 | 3 ops | #09916** Well-located near City Hall. José (925) 382-9525

**SOLD VISALIA | \$1,836,525 BY JOSÉ VIRUETTA**

**SOLD MODESTO | \$535,000 BY NELSON REYNOLDS**

**Porterville | \$300,000 | 6 ops | #10067** Popular shopping plaza, many quick oppty's for serious growth! José (925) 382-9525

**Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops | #10075**  
 Quintessential small-town America! Nelson (510) 501-1959

**SOLD DELANO | \$1,200,000 BY JOSÉ VIRUETTA**

**SOLD VISALIA | \$1,050,000 BY JOSÉ VIRUETTA**

**Bakersfield Prosthodontic | \$320,000 | 4+ ops | #10107** Thriving FFS Practice w/ unique enormous potential! José (925) 382-9525

**SOLD CLOVIS | \$779,000 BY JOSÉ VIRUETTA**

**Sebastopol | \$245,000 | 4 ops | #10023** 71 yrs goodwill, paperless & state-of-the-art tech. in an ideal location. Nelson (510) 501-1959

**IN ESCROW! Bakersfield + RE | \$650,000 + \$800,000 | 6 ops | #10119** Established GP near downtown! José (925) 382-9525

**Salinas | \$300,000 | 5 ops | #10150** Fully fee-for-service in busy shopping center and 25 yrs. goodwill. Scott (650) 374-9383

**IN ESCROW! Fresno | \$325,000 | 5+ops | #10110** 2,000+ patients, near FWY w/ Room to expand. José (925) 382-9525

**NEW! Madera | \$453,000 + \$625,000 RE | 5 ops | #10151**  
 Great loc. w/ tons of untapped potential! José (925) 382-9525

**NEW! Bakersfield | \$1,100,000 + \$925,000 RE | 6 ops | #10153**  
 José (925) 382-9525

## BAY AREA, SAN LUIS OBISPO & MONTEREY COUNTY

**San Luis Obispo Dental/Medical | For Sale -OR- For Lease | #10136** 2 Suites, can be comb. or sep. Darren (805) 878-0633

**San Luis Obispo | \$419,000 | 3 ops | #10138** Modern GP in coveted downtown spot! Darren (805) 878-0633

**Santa Cruz Perio + Real Estate | \$340,000 + \$800,000 | 4 ops | #10072** Phenomenally profitable! Scott (650) 374-9383

**Central Coast | \$125,000 | 3 ops | #02910** 100% FFS, relaxed schedule, busy shopping center. Darren (805) 878-0633

**Watsonville + Real Estate | \$100,000 + \$495,000 | 4 ops | #10073** Tons of room for growth! Scott (650) 374-9383

**SOLD SAN JOSE | \$1,700,000 BY SCOTT TAYLOR**

**NEW! San Jose | \$259,000 | 6 ops | #10155** Heart of SJ! Pelton & Crane, CBCT, N2O, stunning facility! Nelson (510) 501-1959

**SOLD MONTEREY | \$1,350,000 BY SCOTT TAYLOR**

**SOLD NEWARK | \$395,000 BY NELSON REYNOLDS**

**Carmel | \$790,000 | 6 ops | #10140** 40+ years goodwill & over \$1M in collections annually. Scott (650) 374-9383

**SOLD ANTIOCH | \$550,000 BY SCOTT TAYLOR**

**Santa Cruz | \$499,000 | 4 ops | #10065** Built to impress! 5-star reviews & steps from bay. Call Scott (650) 374-9383

**SOLD OAKLAND | \$399,000 BY SCOTT TAYLOR**

**IN ESCROW! San Francisco | \$440,000 | 4 ops | #10091** One-of-a-kind boutique office. Nelson (510) 501-1959

**Santa Cruz | \$845,000 | 5 ops | #10142** FFS, Cutting-edge tech, steady stream of new patients. Scott (650) 374-9383

**San Francisco | \$519,000 | 3+ ops | #10143** Lucrative GP on track to far exceed 2022, Call Nelson (510) 501-1959


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NORTHERN CA**  
 Nelson Reynolds  
 DRE# 02124985  
 (510) 501-1959

**BAY AREA  
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**Retiring Seller**, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

**Turn key** beautiful office in Laguna Hills. Has CBCT, 4 chairs, inside big plaza. Contact 9494245411

**DENTAL OFFICE** FOR SALE, SAN MARCOS, CA, MIXED INSURANCES-EMAIL ANTON2005@SBCGLOBAL.NET

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**Porter Ranch Ortho practice** collects over \$300,000 on 2+ days per week. Averages 5 starts per month. Professional building. 4 chairs, digital pan cep. Motivated. Asking \$125,000. Call Kurt Skarin at 805-777-7707

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**EL SEGUNDO/MANHATTAN BEACH** - Beautifully built practice for sale. Rev \$750K ddsmatch.com 855-546-0044

**3147- Lawndale/Hawthorne/Torrance** / A DSO facility High Identity 4000 sq ft 8 ops Now open 1 day Gross 500K two entrances Call PPS Tom Fitterer 714-345-9659 Seller invested \$780k buy now \$450k

**Retiring Seller,** Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

**Hand-Held Portable Digital Dental X-Ray Camera:** SALE: only \$3,649 (Reg. \$5,995); Works with all Digital X-Ray sensors; Free Shield Protector included (mandatory for use in Calif.) Excellent Shielding—protects patients and users from x-ray scattering; Easy to Use. CALL 800-273-5033

**FOR SALE IN SAN DIEGO** – GP w/ 10 eq. ops, 3 in open bay & 3 plmb not eq. Collected approx. \$329K for 2022. Contact California Practice Sales at 714-639-2775.



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**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitional period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Grossed \$333K for 2022.** Please contact your CPS Broker for more details. **Property ID #5450.**

**DEL MAR** - Well-established practice with 25+ years of goodwill. The current doctor has another practice in Santee and wants to focus more on it. The 2,153 sq. ft. is located in a two-story professional building in a busy shopping center. Is equipped with 6 operatories and 2 plumbed not equipped. The private office and consultation office are plumbed but not equipped. The doctor currently 3 1/2 days a week and sees an average of 8-10 patients a day and 13-20 new patients a month. There are 5 days of hygiene. The 2 hygienists see approximately 8-10 patients a day. Income source is 56% Insurance and 46% Cash. Desired location. Contemporary suite. **Grossed \$953K for 2022. Projecting \$1M for 2023. Buyer's Net of \$238K.** Please contact your CPS Broker for more details. **Property ID #5438.**

**MORENO VALLEY** - Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed \$451K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5430.**

**YORBA LINDA** – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. **Grossed \$397K for 2022.** Please contact your CPS Broker for more details. **Property ID #5439.**

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- **Grossed \$397K for 2022**
- **Doctor working 2 days a week**
- 17+ years of Goodwill
- Located in a busy shopping center

- 2,500 sq. ft suite
- 5 equipped operatories
- 100% patient referral advertising
- 15-20 PPO Plans

**Please contact your CPS Broker for more information. Property ID #5439**

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SCAN ME

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### LOS ANGELES COUNTY LISTINGS

**CERRITOS** – This newly remodeled, well-laid-out, beautiful practice has over 46 years of goodwill to offer. Since 1977 when the original dentist built this practice, it has been an icon in this unique community. The building is a duplex, shared with a medical doctor who is also your landlord, that could even be a referral source. In addition, your signage is exposed to this high-traffic area where you would suspect parking is hard to find, but this is not the case with your own large private parking lot. The doctor has their own private parking spot equipped with a charging station for the electric or hybrid vehicle. The 2,600 sq. ft. office is equipped with 6 operatories and Dentrix software. The Seller has begun to slow down and brought specialists into the practice. However, the Seller has additional equipment to sell with the practice, allowing the buyer with the right skill set to make this incredibly profitable practice even more profitable. **Grossed \$1.2M for 2022. Buyer's Net of \$495K. Please contact your CPS Broker for more details. Property ID #5427.**

**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitionary period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Grossed \$333K for 2022.** Please contact your CPS Broker for more details. **Property ID #5450.**

**GARDENA** – Our spacious office is beautifully remodeled, from new flooring to furnishing. This location also has a very rare gross lease; there are no CAM, no NNN fees, and a fixed rent through March of 2025. While our office is in a professional building, the building is located in a shopping center; it also has signage on a main thoroughfare and entrance to the shopping center. This office has a diverse convergence of neighborhoods and a rich blend of cultures; this is obvious as you walk through the busy shopping center where our office resides, and the retail and restaurants located on the main thoroughfare in front of our office. With convenient access from the 110, 91, and 105 freeways, our office is also next to several colleges. Please contact your CPS Broker for more details. **Property ID #5463.**

**Hawthorne** - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operator. The practice has lighted signage and signage on the lighted marque at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operator. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed \$480K for 2022 & Projecting \$540K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.**

**LA PUENTE – (REAL ESTATE)** With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

**MALIBU** - Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a week, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees approximately 4-6 patients a day. There are 7 days of hygiene with a hygienist working Wednesdays, another working Mondays and Tuesdays and one working Monday-Thursdays and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. **Grossed \$1.4M for 2022. Buyer's Net of \$564K.** Please contact your CPS Broker for more details. **Property ID #5436.**

**MONROVIA W/ REAL ESTATE!** - Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. **Grossed \$378K for 2022 & projecting \$401K for 2023. Property ID #5433.**

**POMONA** - Well-established practice with 18+ of goodwill. The approximately 2,192 sq. ft. suite is located in a three-story business building. Is equipped with 8 operatories and Dentrix software. The current seller has another practice in Newport Beach that they would like to put their focus more on. The office has 7 days of hygiene and an ortho that comes in every other Wednesday. The seller works 2 days a week and the 2 partners work 3 days a week. The building is in a corner location with great street visibility and an ample parking lot. Near residential areas. **Grossed \$2.2M for 2022. Buyer's Net of \$474K.** Please contact your CPS Broker for more details. **Property ID #5432.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Transition Coordinator

**SOUTH BAY – ORTHO PRACTICE** – Well-established practice with 30+ years of goodwill. The retiring doctor works 3 1/2 days a week and sees an average of 25-30 patients a day and 5-10 new patients a month. 100% straight-wire office. The modernized practice is located in a one-story shopping plaza with 5 operatories in an open bay and 1 operatory in a consultation room. The income source is mainly cash at 60% and 40% PPO. Computerized with Orthotrac software and is a paperless office. Great location near residential areas. **Grossed \$419K for 2022 & projecting \$467K for 2023. Buyer's Net of \$127K.** Please contact your CPS Broker for more details. **Property ID #5452.**

**SUN VALLEY** - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 4+ years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 26-30 new patients a month. The office has 3 specialists that come in. An Endo comes in once every other month, an Ortho comes in 2 times a month, and an Oral Surgeon once every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the real estate! The total facility and parking lot is private by a fence. The equipment is fairly new and some of the older chairs have been refurbished and reupholstered. Is equipped with 3 Gendex X-rays and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1.1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.**

### ORANGE COUNTY LISTINGS

**BREA** - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Grossed \$305K for 2022. Property ID #5356.**

**COSTA MESA** – Well-established practice with 16+ years of goodwill. The approximate 3,009 sq. ft. suites are in a two-story professional building that is equipped with 3 operatories. The doctor sees an average of 7-10 patients a day and 10-12 new patients a month. The hygienist in the office works every Wednesday and sees about 5-6 patients. Half paperless, no paper charts. Extra storage room for future expansion. Minimal advertising website and patient referrals. Modernized office. Desired location. **Grossed \$625K for 2022. Buyer's Net of \$265K. Please contact your CPS Broker for more details. Property ID #5408.**

**HUNTINGTON BEACH** – The well-established practice is located in a two-story building on the first floor. The 2,340 sq. ft. suite is equipped with 7 operatories and 1 plumbed/ not equipped. The seller has another location in San Clemente that they would like to put their focus more on. The practice is averaging \$80K a month on 10 working days. The doctor works 2 days a week and 2 Mondays a month and approximately sees 20-25 patients a day and 13-15 new patients a month. With 1 hygienist, the office has 2 days of hygiene and sees about 6-8 patients a day. With the office being on Beach Blvd and it having a lot of traffic flow passing by every day the practice has great visibility and signage! About 3 miles away from the beach! **Grossed \$1.04M for 2022.** Please contact your CPS Broker for more details. **Property ID #5459.**

**MISSION VIEJO - Leasehold & Improvements & Equipment Only!** This stunning office leaves nothing to want for being completely renovated with a spacious reception area with an additional 300 sq. ft. room that could be used as a classroom or a private lounge. Your patients can get comfortable by the Fireplace as they walk across the marble and walnut wood floors throughout the office. The original build-out cost was around \$2 million! See the luxury of this office yourself and the serene setting while listening to the waterfall in the reception area. Next, listen to the soft music playing throughout the office and the ten spacious operatories. Then, proudly walk your patients to their large private rooms, the walls adorned with hand-painted murals throughout the office. If you seek a high-end clientele with disposable income, attract them to your new showcase practice here. **Property #5440.**

**MISSION VIEJO** – Well-established practice with 18+ years of goodwill. The 1,114 sq. ft. suite is located in a one-story shopping center with 4 equipped operatories. The retiring doctor works 3 days a week and sees an average of 15-20 patients a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. Ample parking lot. Right off the 5 freeway. Near residential areas. **Grossed \$489K for 2022.** Please contact your CPS Broker for more details. **Property ID #5445.**

**RANCHO SANTA MARGARITA** – Well-established practice with 18+ years of goodwill. The 1,570 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 18-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential homes and shopping plazas. **Grossed \$525K for 2022 & projecting \$699K for 2023. Buyer's Net of \$292K.** Please contact your CPS Broker for more details. **Property ID #5451.**

**YORBA LINDA** – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. **Grossed \$397K for 2022.** Please contact your CPS Broker for more details. **Property ID #5439.**

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### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**CORONA W/ REAL ESTATE!!** – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been more convenient, with parking right in front of your practice. You will not want to miss this incredible opportunity to own real estate in an immaculate, well-maintained “Class A” medical building if you are looking in this area. Your mortgage would be less than your rent, while you will build equity monthly, enhancing your portfolio. The retiring doctor works 4 days a week and sees an average of 10-15 patients a day and 12-16 new patients a month. **Practice grossed \$537K for 2022. Buyer's Net of \$200K.** Please contact your CPS Broker for more details. **Property ID #5448.**

**MORENO VALLEY** - Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed \$451K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5430.**

**PALM DESERT** - Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operator has an x-ray and 2 monitors. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$520K for 2022 & Projecting \$830K for 2023.** Please contact your CPS Broker for more details. **Property ID #5393.**

**PALM DESERT W/ REAL ESTATE!** - What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. **REAL ESTATE IS INCLUDED! Grossed \$1.8M for 2022 & projecting \$1.9M for 2023. Buyer's Net of \$650K. Property ID #5435.**

**ONTARIO** – The well-established practice with 28+ years of goodwill is located in a one-story plaza. The retiring doctor currently works 3-4 days a week with an associate 2 days a week. The doctor sees an average of 11-13 patients a day and the associate sees about 10-12 patients a day. They both see approximately 20-25 NEW patients a month! Income source is mainly Insurance at 70% and Cash/MediCal at 15% each. Does minimal advertising and is 100% patient referral. The 1,200 sq. ft office is equipped with 4 operatories and a Phot-X11 X-ray. Most of the equipment is in good or fairly new shape. Is in a great location with lots of street visibility and signage. **Grossed \$977K for 2022. Buyer's Net of \$417K.** Please contact your CPS Broker for more details. **Property ID #5415.**

### SAN DIEGO COUNTY LISTINGS

**CHULA VISTA** – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting **~\$600,000 for this year and growing.** For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. **Grossed approximately \$591K for 2022. Please contact your CPS Broker for more details. Property ID#5441.**

**DEL MAR** - Well-established practice with 25+ years of goodwill. The current doctor has another practice in Santee and wants to focus more on it. The 2,153 sq. ft. is located in a two-story professional building in a busy shopping center. Is equipped with 6 operatories and 2 plumbed not equipped. The private office and consultation office are plumbed but not equipped. The doctor currently 3 1/2 days a week and sees an average of 8-10 patients a day and 13-20 new patients a month. There are 5 days of hygiene. The 2 hygienists see approximately 8-10 patients a day. Income source is 56% Insurance and 46% Cash. Desired location. Contemporary suite. **Grossed \$953K for 2022. Projecting \$1M for 2023. Buyer's Net of \$238K.** Please contact your CPS Broker for more details. **Property ID #5438.**

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**EL CAJON** – Well-established practice with 30+ years of goodwill. The retiring doctor works 3 days a week and every 1st and 3rd Saturday of the month and sees an average of 8-10 patients a day and 15-20 new patients a month. The office has an associate that comes in when needed. The 1,750 sq. ft. suite with 4 operatories and 1 plumbed/ not equipped operator is located in a corner location of a professional medical building and conveniently located right off the 8 freeway. Income source is half cash and half insurance. Adelsoft is based on patient referrals and online review websites. Is computerized with 2 digital x-rays, 1 digital sensor, 5 digital intra-oral cameras, and Eaglesoft & Patterson Image software package. Has great street visibility and ample parking. Great location with reasonable rent for the area. **Grossed \$38K for 2022. Buyer's Net of \$134K.** Please contact your CPS Broker for more details. **Property ID #5414**

**EL CAJON** – Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. **Buyer's Net of \$150K and Grossed \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401.**

**ESCONDIDO** – This well-established practice with 19+ years of goodwill is located in a one-story busy shopping plaza. The current doctor has another practice in San Marcos and wants to put their focus more on that location as they are transitioning into retirement. The seller currently works 3 days a week with an associate working 2 days a week. The doctor sees an average of 20 patients a day and 16-20 new patients a month. The associate sees approximately 16-20 patients a day and 8-10 new patients a month. The 1,900 sq. ft. office is equipped with 5 spacious operatories and Dentrix software. Does very minimal advertising mainly flyers and patient referrals. Near residential areas and accessible access to the 15 Freeway. **Grossed \$810K for 2022. Buyer's Net of \$211K.** Please contact your CPS Broker for more details. **Property ID #5422.**

**SAN DIEGO** – Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. **Grossed approximately \$490K for 2022.** Please contact your CPS Broker for more details. **Property ID #5442.**

### KERN COUNTY LISTINGS

**BAKERSFIELD w/ REAL ESTATE!** - It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital, voted best in Kern County, and amongst too many other well-respected professionals to mention supporting the entire Kern County. Worthy of note, all these medical professionals are not even being marketed to currently. In front of our office, there is ample parking and a pharmacy. Is equipped with 6 operatories & Eagle Soft software. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skillset could immediately capture this income currently being referred out. **Grossed \$469K for 2022.** For more details contact your CPS Broker. **Property ID #5443.**

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**MANHATTAN PERIO FOR SALE** - 3 Ops, 20+ Yrs. Goodwill, Recently Updated, Dentrux PMS, Digital. GR \$300K. HSDPT - Kaira Stewart-949-220-6216 #CA3694 <https://dentalpracticetransitions.henryschein.com/listing/ca3694/>

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**HEMET** 7 ops, 3,200 sq. ft. 41 Yrs Gdwill. PPO/CASH Greg Beamer 909-542-4891 PLACENTIA 4 ops, 1,008 sq. ft. 32 Yrs of Gdwill. Retiring Seller. Collected \$527K in 2022. Greg Beamer 909-542-4891

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**FOR SALE IN YORBA LINDA** – GP w/ 5 eq. ops. in a one-story 2,500 sq. ft. suite. Grossed \$397K for 2022. Contact California Practice Sales at 714-639-2775.

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### SOUTHERN CALIFORNIA

**APPLE VALLEY** - Retail strip center practice for Sale. Over \$730,000 in collections. 5 ops with 1 additional room plumbed. CBCT System, Dexis, Eagle Soft, HMO, PPO, MediCal, and fee for service. Great opportunity for growth! #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

**BAKERSFIELD** - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrix, Planmeca Pano, Biolase laser, digital x-ray with 2500 sq feet. 2 docs share space. Combined collections of \$645,000 for 2022. All Specialty referred out. #CA3514 -Kaira Stewart-949-220-6216

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrix, Planmeca Pano, Biolase laser, digital x-ray with 2500 sq feet. 2 docs share space. Combined collections of \$645,000 for 2022. All Specialty referred out. #CA3515 -Kaira Stewart-949-220-6216

**HESPERIA** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, FFS practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**HUNTINGTON BEACH - NEW LISTING** - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3642/>

**IRVINE** - Brand New Leasehold for Sale! 2 ops, with 2 additional plumbed rooms. 1,283 sq. feet. Private office, rest room, staff lounge included in the sale. Located on 2nd floor of a professional building. Priced at \$225,000. #CA3504 -Kaira Stewart-949-220-6216

**IRVINE/ORANGE COUNTY** - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrix, Dexis, Planmeca Pano, lab, employee lounge, and private office. 8 days of hygiene. All specialty referred out. 50% FFS and 50% PPO. Landlord is not Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3464/>

**LAGUNA HILLS** - Boutique Laguna Hills Practice for Sale! Collections of \$460,000. 3 fully equipped ops, plumbed for 4. Located in a newly remodeled open air professional building on main floor with 1,385 sq feet of space which includes private office, staff lounge, 2 bathrooms, and lab. Paperless office with Eaglesoft, Pano, Digital X-ray. All specialty referred out. Equipment is 8 years old. #CA3559 -Kaira Stewart-949-220-6216

**LOS ANGELES** - Beautiful 4 Op high-tech Mid-Wilshire/Koreatown office for sale with room to add 4 more Ops. Over \$850,000 in collections. Open Dental Software, 3 Shape Scanner, 3D Cone Beam, digital x-ray. 80% fee for service, 20% PPO. All specialty referred out except for implants. Seller willing to stay on. #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

### MANHATTAN BEACH - NEW LISTING

- Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3694/>

### ORANGE COUNTY - NEW LISTING

- Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3670/>

**WEST HOLLYWOOD** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. spacious and well-maintained office with over 35 years goodwill. The practice utilizes Dentrix, digital x-rays, iHero, and I/O cameras. #CA3604 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3604/>

### SAN DIEGO

**CHULA VISTA** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrix, Paperless. Currently working 2 days/wk in the office with \$432K collections in 2021. #CA3334 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**CHULA VISTA** - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2 - 3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195 - Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

**ENCINITAS** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 3 Ops and 1 unequipped. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

**LA MESA** - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

### VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**NORTH COUNTY SAN DIEGO - FFS**, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3489/>

**SAN DIEGO - NEW LISTING** - Successful 4 Op Perio. Collected \$1.3 million in 2022 and is on track for the same in 2023. 29 years Goodwill, 1,350 sq. ft. with ocean views in 2 Ops and the Doctor's private office. Advanced technology like CEREC PrimeScan, LANAP Laser, CBCT and more! 24 new patients monthly, with a mix of 79% FFS, 15% PPO and 7% HMO. #3737 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3737/>

**RANCHO BERNARDO - NEW LISTING** - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with brand new technology, four (4) operatories, 27 years goodwill, 20 new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3721/>

#### CENTRAL CALIFORNIA

**GREATER FRESNO AREA** - 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production in-house, Dr. willing to work back up to 3 years, and 2021 Gross Receipts \$1.641M. #CA3405- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

**CENTRAL VALLEY MERCED & FOOTHILLS AREA** - 2 Location Ortho Specialty Practices totaling 7 Ops with 2021 combined Gross Receipts at \$968K. #CA3456- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

**GREATER MODESTO AREA** - Incredible location next to new municipal building construction reportedly bringing over 2,000 new people to the area in 5 Ops GP with 2021 Collections at \$372K. #CA3369- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

**PORTERVILLE** - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

**SANTA MARIA** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dextrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

#### NORTHERN CALIFORNIA

**CA FOOTHILLS & GREATER SONORA AREA** - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dextrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

**CHICO/PARADISE AREA** - High-end GP in highly-desirable area, 7 Ops, Dextrix, Cone Beam \$1.2M 2022 Collections. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

**CUPERTINO** - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased space. 2022 GR \$374K. Great start-up satellite office awaiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**GREATER LAKE TAHOE AREA - NEW LISTING** - Great Price for 6 Op beautiful Tahoe GP practice at \$984K Production in 2022. #CA3594- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3594/>

**GREATER LAKE TAHOE & TRUCKEE AREA - NEW LISTING** - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dextrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3629/>

**GREATER PLEASANTON** - Affordable GP on a high-profile Pleasanton area, 4 total Ops, Dextrix, \$486K GR in 2022. #CA3478- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA3478/>

**GREATER SACRAMENTO METRO AREA - NEW LISTING** - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dextrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3723/>

**GREATER SACRAMENTO METRO AREA** - High-end Pedo Specialty in highly-desirable area, 7 Ops, Dextrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

**GREATER SACRAMENTO METRO AREA** - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

**GREATER AUBURN & NORTHERN CA FOOTHILLS AREA** - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**LAKE TAHOE AREA WITH LAKE VIEWS** - High producing, well-established practice in magical Lake Tahoe area. 4 Op paperless practice with space to expand in a high-traffic retail area with 20+ years of Goodwill. Dextrix, digital x-ray, Digi-Doc intraoral cameras, soft tissue lasers, GliaScan Laser/CAM Scanner, and digital Pano. Room for growth with all Endo and Implant Placements referred out. 2022 GR was over \$2M. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500

**MARIN COUNTY** - General Practice in Marin County, 5 Ops, Digital, 42 yrs. of Goodwill. A 4-day work week with 7 days of hygiene. #CA3369 - Gina Miller - 707-391-7048


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**MARIN COUNTY - NEW LISTING** - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including I-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3653/>

**NAPA COUNTY** - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

**NORTHERN CALIFORNIA** - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3481/>

**OAKLAND** - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft. #CA3398 - Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**OAKLAND** - Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has 6 Ops and cutting-edge technology! #CA3560 - Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3560/>

**PLACERVILLE/CAMERON PARK/ RESCUE AREA - NEW LISTING** - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3710/>

**RED BLUFF/CORNING/ORLAND AREA** - 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**REDWOOD CITY** - GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft offering room for expansion. Fully digital, Dentrix PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3598/>

**SACRAMENTO METRO/CARMICHAEL/ FAIR OAKS AREA - NEW LISTING** - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

**SALINAS** - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intraoral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

**SAN FRANCISCO - NEW LISTING** - Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operator, 2000 sq ft Practice is not just beautiful but has all the technology-Adec 511 equipment, Dentrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3712/>

**SAN JOSE - NEW LISTING** - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3644/>

**SAN JOSE** - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2,296 sq. ft. in a desirable location in a professional building. Fully equipped with Eaglesoff PMS, Dexis digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048

**SAN JOSE - NEW LISTING** - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3671/>

**SAN RAMON** - Rare & Very Desirable Tri-Valley General Cosmetic Practice. 23 years of goodwill, 1,500 sq. ft., 4 Ops in a tranquil setting with the possibility of expanding to 5 Ops. \$714K in gross revenue on a reduced schedule with no commission. Long-term staff dedicated to the success of the practice. This is a rare find and won't last long! #CA3570 - Nicole Lena - 925-989-8118

**SAN RAMON** - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

**SONOMA COUNTY - NEW LISTING** - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrix, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3726/>

**SOLANO COUNTY AREA - NEW LISTING** - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

**SOLD! SONOMA COUNTY** - General Practice is located in affluent Sonoma County. 1600 sq. ft space, 4 Ops, turn-key Dentrix PM, Dexis Sensors, Eaglesoff 511 digital Pano. Gross Revenue \$1.5M, pre-booked four days of Hygiene. Below average lease rate and expenses. Doctor retiring. #CA3449 - Gina Miller - 707-391-7048

**SONOMA COUNTY** - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>

**SOUTH SAN FRANCISCO - NEW LISTING** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

**TRI-VALLEY - NEW LISTING** - One of a kind! Periodontic Practice & Real Estate for Sale! Very profitable high production, quality practice with low overhead! #CA3689 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3689/>

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**UNION CITY - GP** established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new buyer, satellite office, or part-time Dentist with an established loyal patient base, consistent revenue above \$375K with a supportive staff team. Priced to sell at below market value with room to negotiate. The seller will support a smooth transition. #CA3473 - Gina Miller - 707-391-7048

**WATSONVILLE - NEW LISTING** - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3648/>

**VACAVILLE - NEW LISTING** - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3697/>

## OUTSIDE OF CALIFORNIA

**HONOLULU - NEW LISTING** - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680-Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3680/>

**CENTRALLY LOCATED PUGET SOUND, WA** - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglesoft, digital x-ray access in each operatory and an intra-oral camera. Over the past 18 months the practice has seen 1,923 patients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462

**CENTRAL OREGON COAST - NEW LISTING** - Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3739/>

**GREATER SEATTLE** - Beautiful Prosthodontic practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA3625/>

**EUGENE, OR** - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**FEDERAL WAY** - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

**OLYMPIA, WA** - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

**PUGET SOUND, WA** - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**SPOKANE, WA** - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

**TRI-CITIES - NEW LISTING** - Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3724/>

**WHITE SALMON, WA** - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale-stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

**WILLAMETTE VALLEY - NEW LISTING** - Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3664/>

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30 years in Business



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18 Years in business



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31 Years in Business



### Jay Harter

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20 Years in Business



### Nicole Lena

Northern CA  
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20 Years in Business



### Gina Miller

Northern CA  
Lic. #02015193  
(707) 391-7048  
31 years in business



### Dr. Ben Sapir

Southern CA  
Lic. #02126473  
(310) 596-0961  
13 years in business



### Kaira Stewart

Southern CA  
Lic. #01398798  
(949) 220-6216  
15 Years in business



Henry Schein PPT, Inc. - Broker #01233804

# THE Premier Dental CPA Advisory Firm



**FAZEL MOSTASHARI**

MBT, CPA/PFS, CFP, CDFA

## MY COMMITMENT TO YOU

Buying or selling a dental practice might be the biggest decision of your career.

Dentistry consultation is my specialty, and I will help you avoid all the potential pitfalls involved in purchasing and running a practice. I understand the enormous challenges you face, and my entire team is dedicated to working with you side by side throughout the year. Our goal is to get you better results, faster – through our diverse experience, proven, proactive strategies, and world-class service.

*I am Committed to  
Helping You Build a  
Practice to Last a Lifetime!*

***"I have been PROFITABLE SINCE DAY ONE because Fazel taught me what I needed to look for. DON'T buy a dental practice without discussing things with him first!"***

Niki Zarabian DDS – Sherman Oaks, CA

**Jenifer Tang, DDS – Santa Monica, CA**

*"Fazel is definitely much more thorough and competent than many other accountants or consultants in the area. If this is your first purchase and you would like to leave no stones unturned, give Fazel a call. If this is your 1000th practice, still give him a call!"*

**Alice Fukui, DDS – Beverly Hills, CA**

*"In complicated times, Fazel has been very honest, patient, and professional. I highly recommend Fazel and his services, and I'm looking forward to continue working with him."*

**Poneh Ghasri – Hollywood, CA**

*"Fazel will guide you through the entire process of practice buying, selling, and also start-ups. I cannot recommend him enough!"*

## WE HANDLE THE NON-CLINICAL SIDE OF YOUR BUSINESS

Dentists have enough to do without struggling with the financial and business side of their practices. Startup strategies impact profits for years to come, and we have the experience and compassion to help you through every step of the process. We are laser focused on growing your business and securing your financial future.

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**Practices for Sale** Straight-talk & Superior practice opportunities Call Lou Bermudez, Broker 818-519-8564

**FOR SALE IN BAKERSFIELD W/ REAL ESTATE** – Well-established GP equipped w/ 6 ops. Grossed \$469K for 2022. Contact California Practice Sales at 714-639-2775.

**Canoga Park** with REAL ESTATE 6 ops all new construction with starter practice (DRE01993607) (818)522-9123

**Nobody reaches all 40,000 dentists** in California except The Dental Trader! Mailed free to all active, CA licensed dentists in the Calif. Dental Licensing Board's mailing list. Other publishers reach about half the doctors we reach. Visit [www.dentaltrader.com](http://www.dentaltrader.com) for information.

**ARCADIA: 4 operator, fully digital** practice available for sublease 2-3 days/week. Save over 300K on construction and start or move your practice today! Please email [dr\\_ofarahmand@yahoo.com](mailto:dr_ofarahmand@yahoo.com) or call 310-963-2971

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**Practices reach out to us** when they are looking to purchase an existing practice or need additional capital to grow their own. Contact Howard Boles today @ [hboles@enterprisebank.com](mailto:hboles@enterprisebank.com) / (626) 204-6626 and let's look at tailored solutions for you.

**ORANGE REAL ESTATE ONLY FOR SALE** - 4 Ops, Dental Condo, Beautiful Floor to Ceiling Windows, Desirable Location! HSDPT- Kaira Stewart-949-220-6216 #CA3670 <https://dentalpracticetransitions.henryschein.com/listing/ca3670/>

**Turnkey Dental Office for Lease** - 321 N. Maclay Ave., San Fernando, CA. Approx. 3,155 sq.ft./7 patient rooms. \$36/SF/YR. Prime Location: Heart of Historic Downtown San Fernando, heavy foot/car traffic, near 5, 210 & 118 freeways. Available 9/15/23. Do not disturb tenant. Contact: Mayra at [TWH321LLC@gmail.com](mailto:TWH321LLC@gmail.com)

**Made in the USA** – Complete Dental Operatories - \$3595 – 10 Year Warranty – Available in 3 weeks – Terms Apply. Call (800) 423 – 5657 or visit [WWW.DHPDENTAL.COM](http://WWW.DHPDENTAL.COM) for more information.

**Dental Hygienist** needed asap hi-tech, modern dental office in Burban, looking fo reliable and responsible RDH min 2-3 years experience, 2 - 3 days a week from December 2023 - March 2024. cv Fax 818-840-0010 or Email

**ORTHODONTIST** travel to your office provide staff and materials Offer reasonable agreement with the office/ [orthoteaminoffice@gmail.com](mailto:orthoteaminoffice@gmail.com)

**"Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@ [jsdlawoffice.com](http://jsdlawoffice.com), (888) 212-DUMM (3866).

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**SAN LUIS OBISPO** – Nicely appointed 5 Op practice. 95% FFS. Rev: \$1.35M [ddsmatch.com](http://ddsmatch.com) 855-546-0044

**PORTERVILLE GP FOR SALE** - 4 Ops + RE, 18 Yrs. Goodwill, 1,280 Sq. Ft., Paperless, Digital. GR \$944K. HSDPT - Steve Caudill 951-314-5542 #CA3618 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

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**FOR LEASE** – 6742 Greenleaf Ave., Whittier. Built out dental office available in Uptown Whittier's primary retail corridor! 949-929-7583 [tricia.mccarroll@svn.com](mailto:tricia.mccarroll@svn.com) CaIDRE#01840569

**Investment Opportunity:** Dental product designed by a dentist for patients. Coming Soon! Initial investors=Huge ROI.Find out more!Dont miss out please email [allcaredentalca@gmail.com](mailto:allcaredentalca@gmail.com)

**Luis Kong, DDS (San Francisco, CA)**- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

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**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524

## GB GREG BEAMER & ASSOCIATES

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The Reputation You Trust



### Dental Practice and Commercial Real Estate Brokerage

*We appreciate all the dental professionals we have worked with and feel very blessed to be trusted by so many. We wish you all a wonderful holiday season and look forward to a vibrant and busy 2024.*



#### ENCINO

4 eq. ops. in a 1,200 sq. ft. suite offering scenic views overlooking the San Fernando Valley. The practice is located in one of the most desirable, high-rise buildings in Encino. Rent is \$3,863/month and includes utilities and janitorial services. 30+ Years of Goodwill. Associate ran. Paperless practice with Open Dental Software, Digital Xray, and Intra Oral Camera. Projecting \$511,836 for 2023

#### HEMET

6 ops. and 1 plumbed not eq. op. in a 3,200 sq. ft. suite located in a single-story building in the heart of town. 41 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$741,877 in 2022.

#### MOUNTAIN COMMUNITY PRACTICE WITH REAL ESTATE

Looking for a change of pace, to experience the seasons, to be a part of a community, and own your own real estate in an area with very few competing dentists? The practice has 3 eq. ops. in a 998 sq. ft. building on a 7,500 sq. ft. lot. The charming suite offers custom woodwork, antique pieces, and murals painted by area artists. The seller has built a generational practice with excellent reviews and an area following. 39 Years of Community Goodwill. Seller currently works 4 days a week with a hygienist coming in 2 days a week. Easy Dental Software, Intra Oral Camera, Digital Xray. PPO/Fee for Service. Collected \$741,516 in 2022.

#### NEWPORT BEACH

4 eq. ops. in a 1,400 sq. ft. suite located in a community established, medical plaza with 12 years of Goodwill. Rent is projected to be \$5,000 per month and includes utilities. Retiring Seller. PPO/FEE FOR SERVICE. No advertising in place and potential to be open more days a week. Projecting \$456,522 for 2023 on a 3-day work week.

#### ORANGE COUNTY PEDIATRIC PRACTICE

7 eq. ops. in a 1,750 sq. ft. suite located in a single story, dental complex. Solid, community established practice with over 23 years of goodwill. Seller is Retiring. Long-term staff. Projecting over \$1M for 2023.

#### PLACENTA

4 eq. ops. in a 1,008 sq. ft. efficiently designed suite. Busy retail, strip center that was remodeled last year. Excellent visibility on the corner of two highly traveled streets. 32 Years of Goodwill. Retiring seller with Associates that will stay on after the sale. Long-term staff. Rent is \$4,545 a month. 95% PPO and 5% Dential. Collected \$527,860 in 2022.

#### TEMECULA

4 eq. ops. & 1 plumbed not eq. op. in a 1,525 sq. ft., streamline, nicely designed suite. Large windows that offer beautiful views and plenty of natural sunlight. Excellent location with plenty of free, onsite parking and convenient to the 15 freeway. 14 Years of Community Goodwill. Rent is \$4,000/month. Seller currently works this location 2 days a week with 2 days a week of hygiene. The income stream is 75% Cash and 25% PPO. Collected \$503,295 in 2022.



SCAN ME



Paul

Ellen

Greg

### Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524

### Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02140802

### Ellen Wood

714-514-8496

Broker Associate with 20 Years of Experience  
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

# DENTAL TRANSITION ROADSHOW!

Hear from industry experts Greg Beamer,  
Levi Barlavi, Paul Yuan & Peter Chong on how to  
complete a successful dental practice transition.

Saturday, January 27, 2024

West Los Angeles, CA

9am - 1 pm

RSVP: [info@gregbeamer.com](mailto:info@gregbeamer.com)

For venue details.





**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
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The Reputation You Trust



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## Dental Practice and Commercial Real Estate Brokerage



"One of the few Dental Practice Brokers who I trust in California"

*Brent Dupper, DDS*

"Honest and works hard for his clients. Also keeps clients informed at every stage of the sale."

*Russell West, DDS*

"Straight forward, knowledgeable, has a large client base, honest and great at what he does."

*Ahmed Saad, DDS*

"Greg Beamer gives dental brokers a good name! He is an exception when compared to all others out there; he is intuitive, experienced, professional and carrying! No one else compares. He changed my life when he assisted me to find the perfect dental practice for me!"

*Marjan Nourai, DDS*

"He is an honest dental sale broker that is truly trying to create a win-win with clients on both sides of the table"

*Brock Westover, DDS*

"Greg is trustworthy, honest, professional, responsible and responsive. What else do you expect when you buy or sell a practice? I bought my second practice from him. He's absolutely amazing."

*Nazli Majd, DDS*

"My personal experience has been that he's professional, knowledgeable and dependable. I highly recommend doing business with Greg and look forward to future dealings with him."

*Mehra Pouyan, DDS*

**3150-San Bernardino** DSOMERGER 1600sqft 4ops, previously did \$950k now \$750 in 2 days like new equip 45% Denti-cal 20% PPO ,20% HMO, Cash 10% Senior Seller adamant this is a 950K to 1.5m if Buyer wrks 4.5 days FP \$650k incl like new PAN 3D CBCT Great for GP PEDO/ORTHO Great Staff Rent 3100 fantastic LANDLORD/TENANT Monthly street fairs New Tech West Dual Head Compressor oil less 2 HP Dual Vac No maintenance, New 6K AC Call Tom Fitterer PPS 714-345-9659

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**FOR SALE IN NEWPORT BEACH** – GP office w/ 5 eq. ops. Recent equipment. SellingMyDentalPractice2023@gmail.com

**Traveling Oral Surgeons & Periodontists** Coming to Your Office. Referrals@ImplantOutreach.com. Call: 888- 871-0009

**Looking for** a friendly dentist with great chair side manners. My office is in San Diego, ca. Engellamansour@yahoo.com. Or6193396114

**ENCINO** - (3) op comput. G.P. in Prof. Bldg. Cash/PPO. Annual Collects. \$400K+ on 3.5 days/wk. Digital x-rays. Seller retiring. D&M (818) 591.1401

**\*WISDOM TEETH, IMPLANTS, IV SEDATION\*** Oral surgery in your office. Good references. Español. Experienced & affordable GP will bring everything. Molar9Q@gmail.com

**Santa Rosa** General Dental practice with a long history of good will. Amazing longstanding Team. Computerized/Paperless. Eaglesoft software. 6 functional Ops. Digital. Approx 1,789 sq ft. 100% FFS, Collections \$1.2M. Bldg For Sale. Sonoma County is known for its moderate climate, wineries, scenic roads, biking, hiking, redwoods, restaurants, entertainment, air port and beach sunsets. Send CV to: SantaRosaGPDDS@gmail.com

**FOR SALE El Dorado** Turnkey Dental Office \$599,999: Authentic, distinctive log cabin full of comfort and luxury! info@integritypracticesales.com (855) 337-4337

**ENCINO** 4 ops, beautiful valley views, 30+Yrs Gdwill, Greg Beamer 909-542-4891

**#1171 Pomona:** Legacy Dental Office. FFS/PPO/HMO/ Dential. 6 ops, 2375 Sq ft. Seller Retiring. 2022 Revenues \$895k. Single-Story Building for Sale. Asking \$695,000 for Practice/\$1,250,000 for R/E. Contact info@wppps.com for more details.

**INHOUSE PERIODONTIST** board certified iv sedation WISDOM TEETH. WITH ALL INSTRUMENTS AND SURGICAL ASSISTANT. RAFIEEDDS@GMAIL.COM 818-521-4947

**Beverly Hills** dental off.; rent/sale. 2 ops, lab/sterile, 1 avail. now. All w windows. Great location. Text 310)948-2673

# FREE ANNUAL CALENDAR DISCONTINUED

The Dental Trader will no longer be providing free calendars to all California dentists. Huge increases in printing and postage rates have made it too costly (more than double what it was four years ago) to continue mailing this longtime favorite. We're sad about it too.



**Marus Chairs** MAXSTAR Dental Unit (2) 4Sale good condition. Located Yorba Lind, CA info@richardhamatydm.com 714-779-1313

**Stockton Practice & Real Estate.** Featured Listing! Collections ~ \$900K. Single standing building with parking lot. 3 eq.ops. Doctor retires. Asking \$845K for Practice & Real Estate! Call Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

**Close to Mt. Shasta Skipark** - Nice, open, bright office with four ops, thriving practice. Practice is fee for service, refers out molar endo, 3rds, ortho, some implants. Good specialists and study club in the area. 30 minute drive to Mt. Shasta skipark and plenty of hiking, mountain biking, fishing, lakes. Good schools and community for your family. Contact forsale@superkevstudios.com or 530-925-5900.

**Interested in BUYING CHARTS ONLY** FROM AN OFFICE IN NORTH HOLLYWOOD OR BURBANK. PLEASE TEXT 8187306406

**BEVERLY HILLS** - 1 Operatory available for rent daily, Another one on flexible days, 310-289-1101, 602dentist@gmail.com

**Fresno area - CA:** With Real Estate 5 Treatment rooms, large contemporary building office, 4000 sqft of space. (DRE01993607) (818)522-9123



### Practice Sales & Mergers

Professional and Confidential approach using The Trusted Transition Process



### Associate Search & Placement

Identify and Recruit ideal candidates for your practice



### Partnership Agreements

Advice, Planning, and Execution when you're ready to add a partner



### DSO Negotiations

EBITDA Analysis, Business Preparation, and Representation in a DSO sale

## CURRENT GENERAL PRACTICE OPPORTUNITIES:

### - CENTRAL COAST -

**SAN LUIS OBISPO** - Implant-focused. Fully FFS practice. Well-trained staff. 4 Ops. Rev \$1.5M

**SAN LUIS OBISPO** - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

**SANTA YNEZ VALLEY** - Patient-centered FFS practice. Great cash flow. 4 Ops. Rev \$1.01M

**SOUTH VENTURA COUNTY** - Biologic and holistic practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

**THOUSAND OAKS** - Turn-key shell space. 3 Ops with tremendous potential.

### - LOS ANGELES -

**BEVERLY HILLS/FAIRFAX** - 40+ years of good will. One of the only dental offices on the medical campus with access to one of the areas largest employer's. Rev \$540K

**EL SEGUNDO/MANHATTAN BEACH** - Great location, beautifully built. High-end equipment. Rev \$765K

**LANCASTER** - Great family practice away from the "big city" feel. Rev \$334K

**LOMITA** - Neighborhood practice seeking associate. 4 days per week. Rev \$100k

**MANHATTAN BEACH** - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

### - ORANGE COUNTY -

**HUNTINGTON BEACH** - 6 Op General Practice for Sale Ready for Move-In and Start Up.

**HUNTINGTON BEACH** - 5 Op General Practice Poised for Growth. Rev: \$525K

**NEWPORT BEACH** - 2 Op small, solid practice located in a medical building. Great patients, friendly staff. Rev \$375K

**RANCHO SANTA MARGARITA** - Turn-Key Opportunity. 8 treatment rooms, 7 are fully equipped.

**TUSTIN** - General Practice. FFS and PPO Only. High-tech, high-touch office. Rev \$917K

### - INLAND EMPIRE -

**NEAR LOMA LINDA** - 3 Op practice with room for growth by expanding hours. Rev \$350K

### - SAN DIEGO -

**EAST CTY SAN DIEGO** - Turn-Key 6 Ops with Tech. 6 Ops. Real estate is included.

**LA JOLLA** - Advanced General Practice - Oral Medicine practice for adults. 4 Ops, \$760k in Revenues

**LA MESA/MT. HELIX** - General Practice, \$1.1m Revenues, 6-Ops with strong RDH contribution

## DDSMATCH HAS THE ANSWERS

- ✓ Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.
- ✓ We only represent sellers. Your best interest is our top priority.
- ✓ The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.
- ✓ We've built a well-curated pool of qualified buyers and associate candidates for various practice types.



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jowens@DDSmatch.com  
Cal DRE #02037346

**Sean Sullivan**  
619-548-2643  
ssullivan@DDSmatch.com  
Cal DRE #02084505


 DDSmatch.com

## Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

## DDSmatch HAS THE ANSWERS

## 855-546-0044

### CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

**SE LOS ANGELES - OMFS** - Near the 5, 05, 605, and 710 Freeways. Very large facility (approx 3000 sq ft), with great growth potential (4 consult rooms and 4 surgical suites plumbed). Possibility of future building for sale.

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807K

**NORTH COUNTY SAN DIEGO - OMFS** - Private practice with 3 Surgical Suites, Rev 1.2M. Full digital workflow.

**WEST LA/BEVERLY HILLS - OMS** \$900K Revenues, 2-Surgical & 2- Consult Rooms with digital workflow

### COMMENTS FROM OUR CLIENTS:

*"Working with Jason was an absolute pleasure. His dedication, professionalism, calm demeanor and most importantly his transparency and honesty was so refreshing and made the whole process so smooth and stress free. Jason is an expert in his field and knows the ins and outs of the dental business very well. From the moment we met him, we knew we couldn't find anyone better to trust our dental practice with. Thank you for doing what you do Jason. Your support and hard work is greatly appreciated."*

*Dr. Sormeh Panah*



**Check out the NorCal Dental Trader for more great DDSmatch opportunities**



"Matched" practices have been sold!


 DDSmatch.com

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**Brook Bennett**  
DRE: #02092603



**William Rotert**  
DRE: #02189057

## New Finance Options!



For more  
current listings.



**Jack Fogelson**  
DRE: #01993607  
**818.522.9123**



**Jack Fogelson Practice Sales**  
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**Ask about our Video Tours**

## Featured Practices

### Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can Purchase the REAL ESTATE, Large space.

**Canoga Park:** NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

**Rialto:** NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

**Santa Clarita Valley:** Larger turnkey office fully equipped. Everything but patients.

**Calabassas:** Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrux and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

**Costa Mesa:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**West Hills: Ortho Office** – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Marina Del Rey:** Newish 5 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

**Valencia:** Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrux and dexis. Doing reat numbers in a busy retail center.

**West Hollywood:** 4 treatment rooms, fully digital Dentrux, Dexis, digital scanner al in popular strip mall.

**Anaheim:** With Real Estate – 4 Ops beautiful building all new equipment on corner lot., With growing practice.

**San Gabriel:** 3 op General Dental office with lots of tradition and room for growth. Fully digital, Low overhead and great rent. You need to see this opportunity.

### Central Valley

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrux office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

**MERCED:** Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment in near perfect condition.

**LEMOORE:** Fantastic five (5) operatorly dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatorly practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

**OAKHURST:** Beautiful Mountain Community four (4) operatorly dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

**Fresno: Ortho** - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**Kerman:** Four operatories. Open for 20 years. Multi specialty. Dentrux office fully digital in great location.

**Coming soon:** Visalia, Tulare, Porterville, Turlock, Modesto, Madera, NW Fresno

**Kerman:** Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

**Turlock:** Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

**Visalia:** Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

**Lemoore:** Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

**Lemoore:** Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental tenant.

**Visalia:** Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

**Fresno Adjacent:** Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

**North Fresno:** Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

**Tulare:** Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

**Tulare:** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

**Fresno:** 3 ops room for more in NE Fresno room for expansion.

**Visalia:** Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

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**San Diego area:** Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

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**Tax Tip:** Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 888.963.1120, [www.trans.dental](http://www.trans.dental).

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**Los Angeles** - 3 ops. 1,200 sq.ft. 500 active patients. Base rent, \$4,400/month, includes CAM & NNN not including water charges. Grossing at \$250k in 2022. Located in a strip mall. Nearby businesses include HMart, McDonald's, Denny's. **For Sale - \$175,000 - IN ESCROW**

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**Palm Desert** - 2022 gross \$1 mil+! 8 operatories, 3,196 sq ft. Lots of new equipment! Selling doctor only working 24 hours a week. 3 hygiene days a week. Over 1,000+ active patients. **For Sale - \$725,000 OR BEST OFFER!!!**

**Riverside** - Hispanic Shopping Center, 4 ops + CBCT room. 1,200 square feet. State of the art, fully digital office. 2022 gross \$650k+ **For Sale - \$520,000**

**Palm Desert** - 5 ops, 1,568 sq ft. Rent only \$2,206/month. All new equipment! Dentrix OS. Near a shopping center. 2022 gross \$399k+ **For Sale - \$320,000.**

**Long Beach** - 9 ops, 8 plumbed, 4 equipped (with nitrous plumbing), 1 pano room, 1 x ray room. 2,732 square feet. Cash & PPO only. Seller retiring with 34 years of goodwill. 1,650 active patients. **For Sale - \$210,000 - IN ESCROW**

**Rancho Cucamonga** - All new equipment. 4 ops, 1,150 square feet. Shopping center location. **For Sale - \$165,000**

**Temecula** - Rent \$5,000/month, includes CAM & water. 4 ops, 1,236 sq ft. Open 3 days a week. 2022 gross \$209k+. Great potential and income area- Seller Highly Motivated. **For Sale - \$145,000**

**Gardena** - Cash & PPO only! 3 ops, 1,200 square feet. Strip mall location. 2022 gross \$182k+. Base rent only \$2,900/month, includes CAM & water. Near McDonald's. **For Sale - \$145,000 - IN ESCROW**

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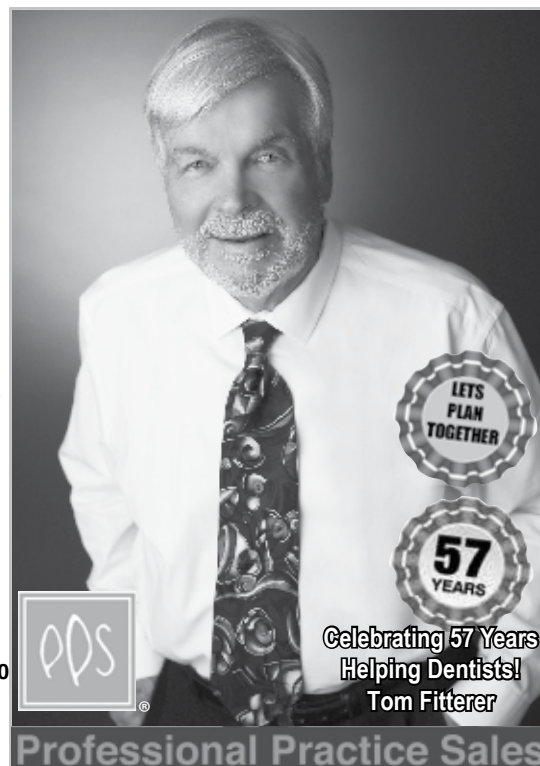
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