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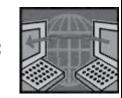
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Mill -Roland DWX-4W for sell. Great condition. Emailaharrisondds@yahoo.com if interested

EUREKA: Fee-for-Service, out-of-network - located on busy intersection. ~1,100 sf w/4 Ops. \$295K (FG-1490) WPS/800-641-4179

#### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

#### **KERN COUNTY**

**BAKERSFIELD #29** – (4) op computerized G.P./(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **\$010** 

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### LOS ANGELES COUNTY

**ANTELOPE VALLEY** – **PRACTICE & BLDG**. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare,  $\underline{w}$  exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops  $\underline{w}$  a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M  $\underline{w}$  (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SUD** 

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375k+/yr. on 3<sup>1</sup>/<sub>2</sub> days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo. all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition.

**ENCINO TURNKEY**-(5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell!

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**SANTA CLARITA – COMING SOON!** OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALITY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY.

SILVERLAKE AREA (L.A.) - (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrix software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life.

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- Practice & Equipment Financing
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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning





Paul Maimone Broker/Owner CA Broker #01172430

**VAN NUYS PRACTICE & BLDG.** - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Projecting \$500K+ in 2023. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back.

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/ wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

#### **ORANGE COUNTY**

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/ Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

#### **MADERA COUNTY**

Room for Your Madera County Practice Listing.

#### **RIVERSIDE COUNTY**

Room for Your Riverside County Practice Listing.

## SAN BERNARDINO COUNTY

**<u>HIGHLAND</u>** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr. end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

#### SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. to HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising.

#### SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

#### **VENTURA COUNTY**

**THOUSAND OAKS/NEWBURY PARK** - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **SOLD** 

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Fremont,168 Supermarket WarmSprings. Must See Great location opportunity for Chinese speaking dentist wants to start a new practice 1557sq feet. 1)sublease, 2)buy the facility, or 3) becoming partner.650-743-8613, Dr.Lin

SAN FRANCISCO: Practice collected over \$655k in 2022! ~972 sf w/3 Ops + 1 add'l. Reduced \$338K - Real Estate Also Available (AG-1135) WPS/800-641-4179

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NAPA COUNTY GP FOR SALE - 7 Ops, 30+ Yrs. Goodwill, Paperless, Dentrix PMS, Digital. GR \$906K HSDPT- Gina Miller 707-391-7048 - #CA3541 https://dentalpracticetransitions. henryschein.com/listing/ca3541/

Endodontist, Travelling to offices, With years of experience and a fully equipped setup, I am capable of providing exceptional endodontic care to your patients. I am also willing to provide a registered dental assistant (RDA) if needed. I am interested in partnering with private offices that refer or perform a minimum of 8 root canal treatment/re-treatment cases. If you are looking for a skilled and reliable endodontist, please feel free to text or call me at 310-8923805.

**Modesto, CA:** Established general dental practice in Modesto. 6 operatories, \$1.064M collections, \$420K SDE. 1,350 patients, growth potential. Real estate available. Contact: BAILEY@ PROFESSIONALTRANSITION.COM, REF #CA81623.

**Marus Chairs** MAXSTAR Dental Unit (2) 4Sale good condition. Located Yorba Lind,CA info@richardhamatydmd.com 714-779-1313

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Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail. com

**VALLEJO, CA** – Excellent Opportunity in this 4 OP GP practice. Rev \$840k www.ddsmatch.com 855-546-0044

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Avvo Review #138

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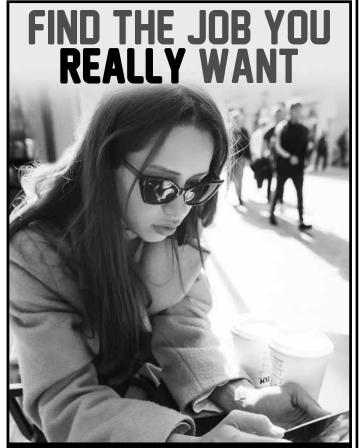
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**OAKLAND/MONTCLAIR GP FOR SALE** - 6 Ops, Modern Office, Cutting-Edge Technology, Established Goodwill. GR \$1.3M HSDPT - Nicole Lena 925-989-8118 - #CA3560 http:// dentalpracticetransitions.henryschein.com/listing/CA3560/

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**Palo Alto** - \$780,000 Endo office, 4ops. 2022 gross \$1,179,490 Dr. Rishi Salwan (888)8022340 DRE#02085289



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San Carlos - \$850,000 - Endodontics office searching for endodontist. 2022 gross \$1.14mil+. Dr. Rishi Salwan (888)8022340 DRE#02085289

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**SUNNYVALE**: Practice is on track to collect over \$8M in 2023! ~6,000 sf w/22 Ops. \$6M (DN-1506) WPS/800-641-4179

**Retiring** Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail. com

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SAN JOSE: Practice on track to collect nearly \$2M in 2023! ~1,450 sf w/5 Ops. Reduced Price \$845K (DG-1141) WPS/800-641-4179

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SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA GP FOR SALE - 5 Ops+ RE, 17+ Yrs. Goodwill, Dentrix PMS, Digital Pano & X-ray. GR \$1.187M. HSDPT- Jay Harter 916-812-0500 - #CA3555 https://dentalpracticetransitions.henryschein. com/listing/ca3555/

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- Dr. Kim

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## **NEW & FEATURED LISTINGS**

**NEW! SANTA BARBARA | \$1,256,000 | 5 ops |** #10148 Highly successful General Practice in Santa Barbara, CA, with 60 years of goodwill and a prime location. This practice stands out w/ a strong patient base, modern tech., and a seller-owned building, offering stability & growth potential. Darren (805) 878-0633

**NEW! TRACY | \$1,495,000 | 10 ops |** #10149 Two highly reputable and profitable dental practices both following a fee-for-service model. The facility, boasting 10 ops, modern amenities, and a dedicated staff, is centrally located in a thriving community. Consistently collects nearly \$2M annually! Nelson (510) 501-1959

**NEW! ANAHEIM HILLS FAST-START | \$650,000 | 9 ops |** #10147 Multi-Specialty Practice featuring a luxurious 3,798 sq. ft. facility designed in collaboration with luxury builder Gregg Roseen. With associate-run schedules in general, orthodontics, and pediatrics, it offers a unique opportunity for expansion. Ken (805) 338-5850

**NEW! SALINAS | \$300,000 | 5+ ops |** #10150 Successful 25-year-old fee-for-service General Practice located in a popular shopping center with convenient access and ample parking. It is situated in a growing, family-oriented community that offers a safe and affordable lifestyle while being close to major cities, making it an attractive opportunity for both staff and patients. Scott (650) 374-9383

## SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES



Lawndale | \$850,000 | 8 ops | Turnkey leasehold with charts! Incredible 'dental mansion'. Eddie (310) 595-0203

Los Angeles | \$385,000 | 15 ops (4 plumbed) | #10127 Very scalable and rapidly growing start-up. Ken (805) 338-5850

#### SOLD GARDEN GROVE | \$620,000 BY TIM MILLER

Ladera Ranch | \$365,000 | 7 ops | #10131 Elegant upgrades in bustling commercial area. Tim (714) 272-8404

**Chula Vista | \$835,000 | 5+ ops |** #10118 Lucrative, 25-year established, primarily Denti-Cal. Tim (714) 272-8404

San Diego Ortho | \$284,000 | 4+ops #10125 TOP RATED boutique in affluent neighborhood. Tim (714) 272-8404

Northridge | \$2,995,000 | 11 ops | #10117 Scalable, high-volume state-of-the-art Multi-Specialty. Ken (805) 338-5850

#### SOLD TARZANA | \$765,500 BY AL GALVIS

IN ESCROW! Anaheim Fast-Start | \$195,000 + \$495,000 RE | 6 ops | #10092 Hundreds of patients! Tim (714) 272-8404

SOLD LOS ANGELES | \$379,000 BY KEN SKEATE

#### SOLD LA JOLLA | \$649,000 BY TIM MILLER

IN ESCROW! Lakewood | \$180,000 | 5 ops | #10141 5 eq. ops + 2 plumbed on busy corner. Ken (805) 338-5850

**IN ESCROW! Covina | \$863,700 | 3 ops |** #10144 FFS Boutique Perio Practice. \$1.2M in annual revenue. AI (818) 298-9770

IN ESCROW! Lancaster | \$380,000 | 7 ops | #10111 Thriving high-tech GP just 60 miles from LA! AI (818) 298-9770

Rancho Cucamonga Pediatric | \$1,085,000 | 9 ops | #10113 Scalable practice, state-of-the-art facility. Ken (805) 338-5850

NEW! Fallbrook Leasehold | \$60,000 | 4 ops | #10134 Designed by Jim Pride, DDS, great location! Eddie (310) 595-0203

**NEW! Los Angeles Turnkey | \$69,000 | 3 ops |** # Boutique dental office across from Cedar Sinai! Eddie (310) 595-0203

NEW! Encino | \$0 to take over lease! | 6 ops | #10080 Located on Balboa Blvd with an assignable lease! Ken (805) 338-5850



**SD, OC, IE** Tim Miller DRE# 02107070 (714) 272-8408



LA COUNTY & VENTURA Ken Skeate DRE# 00885612 (805) 338-5850



LA COUNTY Al Galvis DRE# 01702731 (818) 298-9770



LA COUNTY Eddie Delshad, DDS DRE# 02127141 (310) 595-0203

#### SOLD SIMI VALLEY | \$399,000 BY KEN SKEATE

Chino Hills | \$149,880 | 3+ ops | #10066 FAST-START/MERGER in a magnificent newly built-out space! Ken (805) 338-5850

SOLD WEST HOLLYWOOD | \$800,000 BY KEN SKEATE

**Beverly Hills | \$549,000 | 4 ops |** #10100 PREMIER building. Patients happily travel hours to visit! Eddie (310) 595-0203

#### SOLD ENCINO | \$349,000 BY EDDIE DELSHAD DDS

Santa Monica Fast-Start | \$500,000 | 5 ops | #10101 100% FFS high-end office on Santa Monica Blvd. Eddie (310) 595-020

SOLD Culver City | \$126,000 BY EDDIE DELSHAD DDS

SOLD SANTA MONICA | \$702,000 BY AL GALVIS

La Quinta Fast-Start | \$170,000 | 4 ops | #10093 Phenomenal location, and great jump start opp! Tim (714) 272-8404

SOLD LOS ANGELES | \$265,000 BY KEN SKEATE

SOLD LOS ANGELES | \$145,000 BY KEN SKEATE

SOLD OXNARD | \$395,000 BY KEN SKEATE

Agoura Hills \$150,000 Fast Start -or- \$210,000 with patients | 4+ ops | #05906 High-end and modern! Ken (805) 338-5850

SOLD GLENDALE | \$175,000 BY AL GALVIS

Mar Vista Live/Work | \$295,000 | 4 ops | #10114 Paperless GP in great location with private parking. Ken (805) 338-5850.

SOLD WEST HOLLYWOOD | \$335,000 BY EDDIE DELSHAD DDS

#### SOLD THOUSAND OAKS | \$459,000 BY KEN SKEATE

Palm Springs | \$240,000 | 4+ ops | #09904 Set up for all phases of dentistry w/room to grow. Tim (714) 272-8404

Larchmont Fast-Start | \$185,000 | 4+ ops | #10102 Beautiful office with prestigious address! Eddie (310) 595-0203

SOLD CHATSWORTH | \$269,900 BY AL GALVIS

## **VENTURA & SANTA BARBARA**

#### SOLD by Darren Hulstine: Santa Maria Ortho | \$470,000

Santa Maria | \$647,000 | 4 ops | #10124 Boutique, spa-like amenities with relaxed schedule! Darren (805) 878-0633

## SOLD! SANTA MARIA | \$765,000 BY DARREN HULSTINE SOLD OJAI | \$375,000 BY KEN SKEATE

#### SOLD SANTA MARIA | \$1,135,000 BY DARREN HULSTINE

**Santa Barbara County | \$439,000 | 3 ops |** #10004 Medical building off 101, 1/2 mile from beach. Darren (805) 878-0633

SOLD SANTA BARBARA| \$3,555,000 BY DARREN HULSTINE

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NOVEMBER 2023

NTEGRITY PRACTICE SALES







**CENTRAL VALLEY** José Virrueta DRE# 01998219 (925) 382-9525

IN ESCROW! Fresno | \$325,000 | 5+ops | #10110 2,000+

patients, near FWY w/ Room to expand. José (925) 382-9525

## BAY AREA, SAN LUIS OBISPO & MONTEREY COUNTY

San Luis Obispo Dental/Medical | For Sale -OR- For Lease | \$2,550,000 / \$30.25/SF | 11 ops | #10136 Darren (805) 878-0633

San Luis Obispo | \$419,000 | 3 ops | #10138 Modern GP in coveted downtown spot! Darren (805) 878-0633

Santa Cruz Perio + Real Estate | \$340,000 + \$800,000 | 4 ops | #10072 Phenomenally profitable! Scott (650) 374-9383

**Central Coast | \$125,000 | 3 ops |** #02910 100% FFS, relaxed schedule, busy shopping center. Darren (805) 878-0633

Watsonville + Real Estate | \$100,000 + \$495,000 | 4 ops | #10073 Tons of room for growth! Scott (650) 374-9383

- SOLD PLEASANT HILL | \$550,000 BY JOSÉ VIRUETTA
- SOLD SAN JOSE | \$1,700,000 BY SCOTT TAYLOR

SOLD HAYWARD | \$150,000 BY JOSÉ VIRUETTA

SOLD MONTEREY | \$1,350,000 BY SCOTT TAYLOR

SOLD NEWARK | \$395,000 BY NELSON REYNOLDS

**Carmel | \$790,000 | 6 ops |** #10140 40+ years goodwill & over \$1M in collections annually. Scott (650) 374-9383

## SOLD ANTIOCH | \$550,000 BY SCOTT TAYLOR

**Santa Cruz | \$499,000 | 4 ops |** #10065 Built to impress! 5star reviews & steps from bay. Call Scott (650) 374-9383

SOLD OAKLAND | \$399,000 BY SCOTT TAYLOR

IN ESCROW! San Francisco | \$440,000 | 4 ops | #10091 Oneof-a-kind boutique office. Nelson (510) 501-1959

Santa Cruz | \$845,000 | 5 ops | #10142 FFS, Cutting-edge tech, steady stream of new patients. Scott (650) 374-9383

San Francisco | \$519,000 | 3+ ops | #10143 Lucrative GP on track to far exceed 2022, Call Nelson (510) 501-1959



BAY AREA NORTHERN CA Nelson Reynolds DRE# 02124985 (510) 501-1959



BAY AREA NORTHERN CA Scott Taylor, MBA DRE# 01864709 (650) 374-9384

**Dinuba + RE | \$450,000 + \$420,000 | 5 ops |** #10120 Profitable GP w/ sig. growth potential! José (925) 382-9525

Santa Maria | \$180,000 | 3 ops | #09938 Stay and practice

here, or merge with your local office. Darren (805) 878-0633 IN ESCROW! Oxnard | \$195,000 + \$950,000 RE | 5 ops |

#10139 High foot traffic, state-of-the-art. Ken (805) 338-5850

CENTRAL VALLEY, SACRAMENTO,

& NORTHERN CALIFORNIA

Fresno + RE | \$325,000 + \$265,000 | 4 ops | #10121 Wellest. GP in busy location near hwys. José (925) 382-9525

Sanger +RE | \$320,000 + \$150,000 | 3 ops | #10122 Modest GP, charming setting, \$500K+ in rev. José (925) 382-9525

**NEW! Ukiah | \$360,000 | 4 ops |** #10135 Paperless, Panorex, X-rays, modern buildout. José (925) 382-9525

**NEW! Hanford | \$290,000 + \$410,000 RE | 4 ops |** #10145 40+ yrs goodwill, impeccable building! José (925) 382-9525

SOLD BAKERSFIELD | \$1,202,000 BY JOSÉ VIRUETTA SOLD BAKERSFIELD | \$995,000 BY JOSÉ VIRUETTA

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Pristine office located off Highway 41. José (925) 382-9525

Tulare County Fast-Start + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916 Well-located near City Hall. José (925) 382-9525

#### SOLD VISALIA | \$1,836,525 BY JOSÉ VIRUETTA

SOLD MODESTO | \$535,000 BY NELSON REYNOLDS

**Porterville | \$300,000 | 6 ops |** #10067 Popular shopping plaza, many quick oppty's for serious growth! José (925) 382-9525

**Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops** #10075 Quintessential small-town America! Nelson (510) 501-1959

#### SOLD DELANO | \$1,200,000 BY JOSÉ VIRUETTA

SOLD VISALIA | \$1,050,000 BY JOSÉ VIRUETTA

**Bakersfield Prosthodontic | \$320,000 | 4+ ops |** #10107 Thriving FFS Practice w/ unique enormous potential! José (925) 382-9525

#### SOLD CLOVIS | \$779,000 BY JOSÉ VIRUETTA

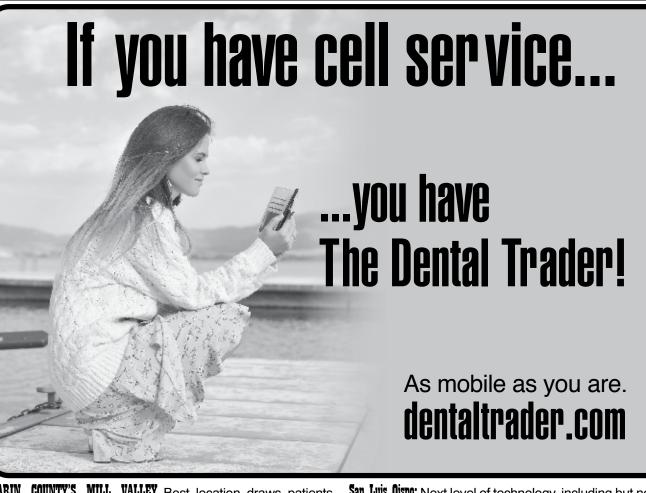
Sebastopol | \$245,000 | 4 ops | #10023 71 yrs goodwill, paperless & state-of-the-art tech. in an ideal location. Nelson (510) 501-1959

IN ESCROW! Bakersfield + RE | \$650,000 + \$800,000 | 6 ops | #10119 Established GP near downtown! José (925) 382-9525

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SALINAS GP FOR SALE - 4 Ops, 39+ Yrs. Goodwill, Advanced Technology, Digital, 1,446 Sq. Ft. GR \$618K. HSDPT- Gina Miller 707-391-7048 - #CA3543 https:// dentalpracticetransitions.henryschein.com/listing/ca3543/ San Luis Oispo: Next level of technology, including but not limited to laser periodontics. ~1,550 sf w/4 Ops \$495K (JG-1443) WPS/800-641-4179

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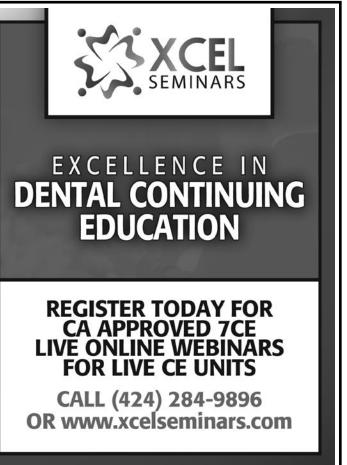
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SAN JOSE GP FOR SALE - 4 Ops, 40 + Yrs. Goodwill, Practiceworks PMS, 1,100 Sq. Ft. GR \$770K. HSDPT - Nicole Lena 925-989-8118 - #CA3644 http://dentalpracticetransitions.henryschein. com/listing/CA3644/

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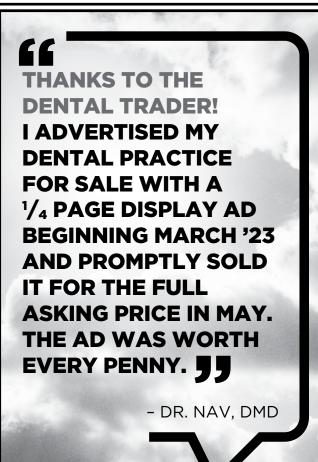
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NORTHERN CALIFORNIA

**CA FOOTHILLS & GREATER SONORA AREA** - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3571/

**CA FOOTHILLS AUBURN/GRASS VALLEY AREA** - Best Bargain GP producing over \$1M and will sell at under 43% of last year's collections; 7 possible Ops in growing community. #CA3498- Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3498/

**CHICO/PARADISE AREA -** High-end GP in highly-desirable area, 7 Ops, Dentrix, Cone Beam \$1.2M 2022 Collections. #CA3465- Jay Harter 916-812-0500 <u>https:// dentalpracticetransitions.henryschein.com/</u> listing/ca3465/

**CUPERTINO -** GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased space. 2022 GR \$374K. Great start-up satellite office awaiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3424/

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 http:// dentalpracticetransitions.henryschein.com/ listing/CA1715/

**GREATER LAKE TAHOE AREA - NEW LISTING -** Great Price for 6 Op beautiful Tahoe GP practice at \$984K Production in 2022. #CA3594- Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3594/

**GREATER LAKE TAHOE & TRUCKEE AREA** - **NEW LISTING** - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein. com/listing/ca3629/

**GREATER PLEASANTON -** Affordable GP on a high-profile Pleasanton area, 4 total Ops, Dentrix, \$486K GR in 2022. #CA3478- Jay Harter 916-812-0500 <u>http://</u> dentalpracticetransitions.henryschein.com/ listing/CA3478/

**GREATER SACRAMENTO METRO AREA -**High-end Pedo Specialty in highly-desirable area, 7 Ops, Dentrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3505/ GREATER SACRAMENTO METRO AREA - Rare Ortho Specially Opportunity in highlydesirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3450/

GREATER AUBURN & NORTHERN CA FOOTHILLS AREA - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809-Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca2809/

LAKE TAHOE AREA WITH LAKE VIEWS - High producing, well-established practice in magical Lake Tahoe area. 4 Op paperless practice with space to expand in a high-traffic retail area with 20+ years of Goodwill. Dentrix, digital x-ray, Digi-Dos, thread cameras, soft tissue lasers, Glicyvell, V-J/CAM Scanner, and digital Pano Down for growth with all Endo and Implant Placements referred out. 2022 GR was over \$2M. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100-Jay Harter 916-812-0500

MARIN COUNTY - General Practice in Marin County, 5 Ops, Digital (277) of Goodwill. A 4-day work were find the cooked 7 days of hygiene. #CA3.50 Gina Miller - 707-391-7048

**MARIN COUNTY - NEW LISTING -** Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including I-Tero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <u>https:// dentalpracticetransitions.henryschein.com/</u> listing/ca3653/

**NAPA COUNTY** - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 https://dentalpracticetransitions. henryschein.com/listing/ca3541/

NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein. com/listing/ca3481/

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PRACTICE SALES • PARTNERSHIPS

**OAKLAND** - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft.#CA3398- Nicole Lena - 925-989-8118 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA3398/

**OAKLAND** - Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has 6 Ops and cutting-edge technology! #CA3560-Nicole Lena - 925-989-8118 <u>http://</u> <u>dentalpracticetransitions.henryschein.com/</u> listing/CA3560/

PLACERVILLE/CAMERON PARK/ RESCUE AREA - NEW LISTING - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710- Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3710/

**RED BLUFF/CORNING/ORLAND AREA** -6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3161/

**REDWOOD CITY** - GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft offering room for expansion. Fully digital, Dentrix PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3598/

SACRAMENTO METRO/CARMICHAEL/ FAIR OAKS AREA - NEW LISTING - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555-Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3555/

**SALINAS -** General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3543/

## DENTAL PRACTICE BROKERAGE

Making your transition a reality.

#### VALUATIONS/APPRAISALS •

**SAN FRANCISCO - NEW LISTING -** Premier Cosmetic Practice is San Francisco! Located in the city's business center near the historical Transamerica Pyramid & close to the vibrant waterfront. This 5 Operatory, 2000 sq ft Practice is not just beautiful but has all the technology-Adec 511 equipment, Dentrix PMS, Digital X-ray, 3D Pan, I/O Camera, Laser, I/O Scanner, Cerec, Velscope to continue the tradition of quality dental care. Seize this opportunity! #CA3712- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3712/

**SAN JOSE - NEW LISTING -** General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena -925-989-8118<u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3644/

**SAN JOSE** - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2, 296 sq. ft. in a desirable location in a professional building. Technology ready with Eaglesoft PM and Dexis digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein. com/listing/ca3577/

**SAN JOSE - NEW LISTING -** Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671-Nicole Lena - 925-989-8118 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3671/

**SAN RAMON** - Rare & Very Desirable Tri-Valley General Cosmetic Practice. 23 years of goodwill, 1,500 sq. ft., 4 Ops in a tranquil setting with the possibility of R anding to 5 Ops. \$714K in gross even by reduced schedule with no advertisity, tong-term staff dedicated to the success of the practice. This is a rare find and won't last long! #CA3570- Nicole Lena - 925-989-8118

**SAN RAMON** - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <u>https:// dentalpracticetransitions.henryschein.com/ listing/ca3516/</u>

**SOLANO COUNTY AREA - NEW LISTING -** 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3586/ **SONOMA COUNTY -** General Practice is located in affluent Sonoma County. 1600 sq. ft space, 4 Ops, turn-key Pentrix PM, Dexis Sensors, Gendex and DI Pano. Gross Revenue of 5. Orebooked four days of Hygiene. Below average lease rate and expenses. Doctor retiring. #CA3449 - Gina Miller - 707-391-7048

ASSOCIATESHIPS • CONTINUING EDUCATION

**SONOMA COUNTY** - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 https://dentalpracticetransitions. henryschein.com/listing/ca3542/

**SOUTH SAN FRANCISCO - NEW LISTING** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3576/

**TRI-VALLEY - NEW LISTING -** One of a kind! Periodontic Practice & Real Estate for Sale! Very profitable high production, quality practice with low overhead! #CA3689- Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca-39/

**UNION CITY** - GP established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new buyer satellite office, or part-time Dentist with the travelihed loyal patient base, consistent for the travelihed loyal patient base,

**WATSONVILLE - NEW LISTING -** Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3648/

VACAVILLE - NEW LISTING - Nice and cozy 4 Op GP practice with very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697- Jay Harter 916-812-0500 https:// dentalpracticetransitions.henryschein.com/ listing/ca3697/

#### **CENTRAL CALIFORNIA**

**CENTRAL VALLEY COMMUNITY/ MODESTO AREA -** 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999k. #CA2721- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca2721/

**GREATER FRESNO AREA -** 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production in-house, Dr. willing to work back up to 3 years, and 2021 Gross Receipts \$1.641M. #CA3405-Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3405/

**CENTRAL VALLEY MERCED & FOOTHILLS AREA -** 2 Location Ortho Specialty Practices totaling 7 Ops with 2021 combined Gross Receipts at \$968K. #CA3456-Jay Harter - 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3456/

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter - 916-812-0500 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca2795/</u>

**GREATER MODESTO AREA** - Incredible location next to new municipal building construction reportedly bringing over 2,000 new people to the area in 5 Ops GP with 2021 Collections at \$372K. #CA3369-Jay Harter - 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ <u>listing/ca3369/</u>

**PORTERVILLE - NEW LISTING -** Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Steve Caudill - 951-314-5542 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3618/

**SANTA MARIA -** Well-established FFS/PPO GP practice. with 40+ years Goodwill. Freestanding building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3581/

## HENRY SCHEIN®

#### **SOUTHERN CALIFORNIA**

**APPLE VALLEY** - Retail strip center practice for Sale. Over \$730,000 in collections. 5 ops with 1 additional room plumbed. CBCT System, Dexis, Eagle Soft. HMO, PPO, MediCal, and fee for service. Great opportunity for growth! #CA3340 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3340/

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specially referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X.Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3509/

**BAKERSFIELD -** Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Steve Caudill - 951-314-5542 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3569/</u>

**COSTA MESA -** South Coast Plaza Dental Office for sale! 8 Ops, Dentrix, Planmeca Pano, Biolase laser, digital x-ray, with 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3514 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3514/

**COSTA MESA** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrix, Planmeca Pano, Biolase laser, digital x-ray, with 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3515 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3515/

**HESPERIA** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, FFS practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 https://dentalpracticetransitions.henryschein. com/listing/ca1500/

HUNTINGTON BEACH - NEW LISTING - Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/ or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3642/</u> **IRVINE -** Brand New Leasehold for Sale! 2 ops, with 2 additional plumbed rooms. 1,283 sq. feet. Private office as both staff lounge included in the sp. Obtaned on 2nd floor of a professional bunding. Priced at \$225,000. #CA3504 -Kaira Stewart-949-220-6216

**IRVINE/ORANGE COUNTY** - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrix, Dexis, Planmeca Pano, lab, employee lounge, and private office. 8 days of hygiene. All specialty referred out. 50% FFS and 50% PPO. Landlord is not Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3464/

**LAGUNA HILLS** - Boutique Laguna Hills Practice for Sale! Collections of \$460,000. 3 fully equipped ops, plumbed for 4. Located in a newly remodeled open air professional building on main flow in 385 sq feet of space which in flow invate office, staff lounge, 2 bathrooms, and lab. Paperless office with Eaglesoft, Pano, Digital X-ray. All specialty referred out. Equipment is 8 years old. #CA3559 Kaira Stewart-949-220-6216

LA VERNE - General Dentistry practice located in the quaint town of La Verne is for sale and has over 24 years of goodwill. GR in 2021 of \$22600 Project is ready to grow and can be called to your liking. 2 Ops with 1 additional room plumbed. 1,500 square feet. Retail location! #CA3353 -Kaira Stewart-949-220-6216

LOS ANGELES - Beautiful 4 Op high-tech Mid-Wilshire/Koreatown office for sale with room to add 4 more Ops. Over \$850,000 in collections. Open Dental Software, 3 Shape Scanner, 3D Cone Beam, digital x-ray. 80% fee for service, 20% PPO. All specialty referred out except for implants. Seller willing to stay on. #CA3376 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3376/

**MANHATTAN BEACH - NEW LISTING -**Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TV's in every room. PPO and FFS. Hygiene 2 days month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3694/

**MORENO VALLEY** - 9 Op Practice for Sale in Moreno Valley! Over \$1 million in 2022 collections. 7 days of hygiene. Part time associate doc who's been there for 20 years. Most specialty referred out. Over 40 years of goodwill. FFS and PPO. #CA3459 -Kaira Stewart-949-220-6216 <u>https:// dentalpracticetransitions.henryschein.com/ listing/ca3459/</u>

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**ORANGE COUNTY - NEW LISTING** - Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3670/

**WEST HOLLYWOOD** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. spacious and well-maintained office with over 35 years goodwill. The practice utilizes Dentrix, digital x-rays, iTero, and I/O cameras. #CA3604- Ben Sapir - 310-596-0961 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3604/">https://dentalpracticetransitions.henryschein.com/listing/ca3604/</a>

## SAN DIEGO

**CHULA VISTA** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrix, Paperless. Currently working 2 days/ wk in the office with \$432K collections in 2021. #CA3334- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein. com/listing/ca3334/

**CHULA VISTA** - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2- 3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3343/

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195- Christy Conway - 619-889-6492 http://dentalpracticetransitions.henryschein. com/listing/CA3195

**ENCINITAS** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 3 Ops and 1 unequipped. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375- Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3375/">https://dentalpracticetransitions.henryschein.com/listing/ca3375/</a>

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LA MESA - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3471/

**NORTH COUNTY SAN DIEGO -** Exceptional practice in N. County San Diego! Modern office, 5 operatories, cutting-edge technology, including an Imaging Scanner, CBCT, Intraoral Cameras, Dentrix and Dexis. The patient base is 71% FFS and 29% PPO, with cutotic reaching \$1.3 million in 2022 on \$6 or \$6 or

**NORTH COUNTY SAN DIEGO -** FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca3489/

## **OUTSIDE OF CALIFORNIA**

**NORTH SCOTTSDALE, AZ** - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dentrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Jaci Hardison -714-318-4911 https://dentalpracticetransitions. henryschein.com/listing/az3338/

**HONOLULU - NEW LISTING -** Thriving feefor-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680-Christy Conway - 619-889-6492 <u>https:// dentalpracticetransitions.henryschein.com/ listing/hi3680/</u>

**CENTRALLY LOCATED PUGET SOUND, WA** - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglasoft, digital x-ray access in each operative and an intra-oral camera. Over the problem of the practice has seen 1,923 putients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462

**GREATER SEATTLE - NEW LISTING -** Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon -503-332-6462 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/WA3625/ **EUGENE, OR -** Highly sought-after hightech Eugene location with building for sale. 6 Ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases refered out. 2021 collections-\$1,036,837. #OR3355-Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/OR3355/

FEDERAL WAY - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 -Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/wa3484/

**OLYMPIA, WA -** GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein. com/listing/wa3438/

**PUGET SOUND, WA** - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions. henryschein.com/listing/wa3191/

SEATTLE, WA HIGH END NEIGHBORHOOD - Pristine 4 Op beautifully designed practice located in a highly soughtafter area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dentrix software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein. com/listing/wa3331/

**SPOKANE, WA -** 3, 100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510-Jessica Burbon - 503-332-6462 <u>https:// dentalpracticetransitions.henryschein.com/</u> <u>listing/wa3510/</u>

WHITE SALMON, WA - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for salestand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein. com/listing/wa3360/

WILLAMETTE VALLEY - NEW LISTING - Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein. com/listing/wa3664/

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**Jay Harter** Northern CA Lic. #01008086 (916) 812-0500 20 Years in Business



**Nicole Lena** Northern CA Lic. #01923708 (925) 989-8118 20 Years in Business

**Gina Miller** Northern CA Lic. #02015193 (707) 391-7048 31 years in business

**Dr. Ben Sapir** Southern CA Lic. #02126473 (310) 596-0961 13 years in business

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NOV 19TH 2023 SUNDAY (9 AM TILL 5 PM CA dental board 7 CE units)

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Dentist:	Members	\$79.00	On and after Nov 12th 2023	\$89.00
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DEC 10TH, 2023 SUNDAY 8 AM TILL 12 PM (4 CE UNITS)

**REGISTRATION FEE** 

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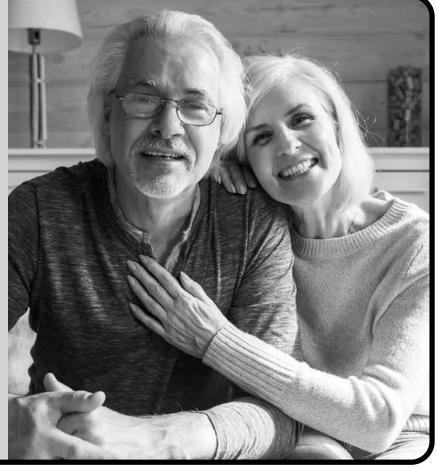
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# My dental practice sold quickly...

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**Santa Rosa** General Dental practice with a long history of good will. Amazing longstanding Team. Computerized/Paperless. Eaglesoft software. 6 functional Ops. Digital. Approx 1,789 sq ft. 100% FFS, Collections \$1.2M. Bldg For Sale. Sonoma County is known for its moderate climate, wineries, scenic roads, biking, hiking, redwoods, restaurants, entertainment, air port and beach sunsets. Send CV to: SantaRosaGPDDS@ gmail.com

**Roland DWX-42W** Milling Unit, for sale. \$20,000.00 Practicaly brand new. Comes with several new burs and milling blocks. valencia, CA Please Text 213-949-8458

Danville, CA-satellite dental office for sale in upscale Danville, 1/2 block off 680 near downtown; 3ops, IDEAL FOR ENDODONTISTS, office space & patient list can be sold separately jimkobayashi@att.net **ALAMO**: Price Reduced! Busy retail shopping area in highly desirable neighborhood. ~860 sf w/3 Ops \$195K (BG-1404) WPS/800-641-4179

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Los Gatos GP Practice & Bldg for Sale by Owner: Opendental software, computerized-chartless digital network throughout office, well equipped in turnkey condition for Restorative, Implant, Surgery, Ortho and Endo. Modern technologies w/ digital x-rays, CBCT scan, intra-oral scanner. Dr. retiring, works 3 days a week on a relaxing schedule, Fee for service, PPO and cash patients. Collects \$330K+/ yr, asking \$295K (w/o bldg.). Call office: 408-358-8100 or Text me: 669-268-8318

SOLANO COUNTY AREA GP FOR SALE - 8 Ops, 45 + Yrs. Goodwill, Beautiful Location, Paperless, 3,800 Sq. Ft., Digital. GR \$1.5M. HSDPT- Jay Harter 916-812-0500 - #CA3586 https:// dentalpracticetransitions.henryschein.com/listing/ca3586/

**Delivery systems** (Forrest 1150, deck-mount rear delivery). doc@ ingersolldds.com



## NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

FOLSOM – 8 OP (6 outfitted and 2 plumbed & ready) GP office in a great location. Office has CBCT, CAD/CAM, digital xray. Wonderful opportunity and real estate is an option. Rev. \$1M **OAKLAND** — Scenic views of downtown and SF from this high-rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K RANCHO CORDOVA - 6 Op GP family practice (4 equipped and 2 plumbed and ready) well located with easy access for NEGOTIATE. Beautiful 5 op practice. Gorgeous views from every patients. Rev. \$750K **RED BLUFF** - 4 Ops practice with free standing building for sale. Can generate great income with little to no stress. Rev. \$720K ROSEVILLE - "COMING SOON" 6 OP General Practice in great Can accommodate 4 more rooms to total 8. Rev. \$1.4M location. Practice is 95% fee for service. Rev. \$1.5M

**SAN FRANCISCO NORTH BAY** - Oral Surgery Practice – Nicely designed. Two locations within 20 min of each other. Rev. \$1.5M SAN FRANCISCO EAST BAY - Periodontics Practice - Two locations with lots of room for growth. Rev. \$1.2M

SAN FRANCISCO EAST BAY - Alameda General Practice Coming Soon. Rev. \$815K

SACRAMENTO- 4 Ops. Nice GP practice located on Scripps Drive in dental building. Great light in treatment rooms and great revenue opportunity. Rev. \$890K

**SACRAMENTO** – 4 Ops, great patients, great care. Rev. \$800K **SACRAMENTO** — Nice 4 OP general practice. Excellent staff, well kept, space for sale with practice. Rev.\$540K

SANTA ROSA - MOTIVATED SELLER. WILLING TO room. Wonderfully styled, great equipment. Rev. \$1M

SANTA ROSA - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling.

**STOCKTON AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 Op office. You will be impressed. Rev. \$1.5M

VALLEJO — Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev. 840K

WEST CONTRA COSTA COUNTY - Historic area. Wonderful office, beautiful interior in a great area, close to water and views. Rev. \$1.3M

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- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

## **DDSmatch** HAS THE ANSWERS

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## **ASSOCIATE OPPORTUNITIES:**

**BUTTE COUNTY -** Full time associate wanted. High-tech, three-location General Practice. Partnership/ownership opportunity and attractive compensation package.

**FOLSOM** – Coming Soon – "Associate with Intent to Own" opportunity in this 5 OP GP practice with 2 more rooms ready to be equipped. Rev \$1.1M

MODESTO - Full or Part time position available in Private pedo practice - with excellent compensation available.

**S. SACRAMENTO** – Full or Part Time Pediatric associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

**S. SACRAMENTO** – Full or Part Time Oral Surgeon associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

**SAN LEANDRO** – Full time endodontist associate wanted. Exceptional compensation, guaranteed rate. Room for growth. **VISALIA** - Full Time general practice associate wanted. High producing practice in San Joaquin Valley. Future partnership/ownership opportunity. Excellent comp. package.

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**STOCKTON**: Located in a thriving commercial business district. ~1,471 sf w/ 4 Ops \$100K (IN-1515) WPS/800-641-4179

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**ENCINO** – (3) op comput. G.P. in Prof. Bldg. Cash/PPO. Annual Collects. \$400K+ on 3.5 days/wk. Digital x-rays. Seller retiring. D&M (818) 591.1401

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#### **BAY AREA**

AC-1470 SAN FRANCISCO: Attractive 2-story commercial/residential building w/ window storefront visibility. ~1,380 sf w/4 Ops \$399K AG-1135 SAN FRANCISCO: Practice collected over \$655k in 2022! ~972 sf w/3 Ops + 1 add'l. Reduced \$338k - Real Estate Available -AG-1419 SAN FRANCISCO: Easy accessibility, free parking & low rent in SF Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. **\$198K** 

BC-1487 ANTIOCH Facility: Well-equipped Facility adjacent to major Food Market. ~1,300 sf w/4 Ops \$75K

BC-1499 BERKELEY Facility: Well-equipped, "turn-key" ready Facility ~1,040 sf w/4 Ops Facility Included at NO CHARGE - Buyer to Assume Lease

BC-1503 MARTINEZ Facility: Six Months of Rent & Facility Included at NO CHARGE! ~2,600 sf w/2 Ops + 6 add'l. Buyer to Assume Lease BC-1510 OAKLAND Facility: Turn-key facility included at No Charge! ~968 sf w/3 Ops Buyer to Assume Lease

BG-1343 CONCORD: Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. \$275K - Real **Estate Available** 

BG-1404 Alamo: Price Reduced! Busy retail shopping area in highly desirable neighborhood. ~ 860 sf w/3 Ops. \$195K

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. ~623 sf w/2 OPs \$95K

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 Ops. \$2.4M

BN-1485 SAN LEANDRO: Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3 Ops. \$595K

BN-1515 Concord: Desirable mixed residential/commercial neighborhood. ~850 sf w/3 Ops \$150K

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fullyremodeled, modern, free-standing building. ~1,800 sf w/5 Ops. \$660K

**<u>CC-1509 SANTA ROSA:</u>** Remarkable practice w/ stellar reputation. ~900 sf w/2 Ops. \$245K

CC-1290 SANTA ROSA: This family-oriented practice serves all family ages! ~1,200 sf w/4 Ops. \$485K

CG-1521 SONOMA: Fee-for-Service, Out-of-Network practice w/ state-of-art equipment. ~2,000 sf w/4 Ops. \$388K

CN-911 SANTA ROSA: Well-established & priced for immediate sale! ~2,250 sf w/4 Ops + 1 add'l. Seller Motivated \$325K

**CN-1417 MILL VALLEY:** Opportunity like this rarely comes along! Mill Valley is a thriving artistic community. ~1,000 sf w/4 Ops. \$295K

CN-1477 SANTA ROSA: Practice & Real Estate in pristine building. ~1,000 sf w/3 OPs. Reduced \$245K - Real Estate Available

DC-1409 DUBLIN Facility: Well-maintained retail shopping center. ~1,662sf w/5 Ops \$250K

## DISCOVER A SEAMLESS **SELLING EXPERIENCE**

#### **BAY AREA CONTINUED**

DC-1449 SANTA CRUZ: Retail Center Location at one of city's busiest intersections. ~1,700 sf w/4 Ops + 1 add'l \$265K

DG-1141 SAN JOSE: Practice on track to collect nearly \$2M in 2023! ~1,450 sf w/5 Ops. Reduced Price \$845K

DG-1427 SANTA CRUZ: This high-tech practice collected over \$1.29M in 2021! ~1,600 sf w/4 Ops. \$888K

DG-1488 FREMONT: Enviable street-signage & excellent visibility. ~1,600 sf w/3 Ops. \$115k

DN-1243 SAN JOSE: Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. Reduced \$695K

**DN-1506 SUNNYVALE:** Practice is on track to collect over \$8M in 2023! ~6,000sf w/22 Ops. \$6M

DN-1523 HOLLISTER: Practice collected over \$1.5M in 2022! ~1,800 sf w/5 Ops. **\$850K** 

DG-1526 San Jose: Conveniently located in a popular Retail Center at busy intersection. ~1,259 sf w/4 Ops \$425K

DN-1527 Santa Clara: Fully digital office sets the bar for all dentists to aspire to! ~1,600 sf w/3 Ops. \$395K

#### **NORTHERN CALIFORNIA**

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. Reduced \$115K EG-1442 FAIR OAKS: Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. Price is a Steal at \$268K

EG-1480 ELK GROVE: Enviable visibility and easy accessibility – well traveled, 4-way intersection. ~1,959 sf w/3 Ops + 3 add'l. \$285K

EG-1504 CITRUS HEIGHTS: Excellent visibility w/ high-traffic flow in desirable corridor. ~1,800 sf w/ 3 Ops. \$725K - Real Estate Available

EG-1508 SACRAMENTO: Desirable neighborhood surrounded by new growth & development. ~1,625 sf w/5 Ops. Reduced Price\$495K

EG-1518 SACRAMENTO: Outstanding out-of-network practice fully digital office. ~2,734 sf w/5 Ops. \$625K

EN-1204 FAIR OAKS: 2021 Gross Revenues exceeded \$1.3M equipped w/ state-of-the-art technology. ~1,272 sf w/4 Ops. **\$875K EN-1335 ELK GROVE:** Well-appointed and digitally equipped office. ~1,420 sf w/3 Ops + 1 add'l. Seller Highly Motivated: \$130K – Real Estate Available

**EN-1436 CITRUS HEIGHTS:** Excellent visibility generated by good traffic flow. ~3,067 sf w/9 Ops. \$550K - Real Estate Available EN-1471 ELK GROVE: High Tech, State of the Art Elk Grove Practice Just Listed. ~2,500 sf w/6 Ops. \$700K

## EXPERIENCE A SMOOTH BUYING TRANSITION



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#### NORTHERN CALIFORNIA CONTINUED

EN-1472 ELK GROVE: One-of-a-kind opportunity in heart of Elk Grove. ~1,500 sf w/4 Ops. \$250K

EN-1496 PLACERVILLE: Highly-desirable neighborhood w/ proximity to Retail & Restaurants ~950 sf w/4 Ops. **\$395K – Real Es**tate Available

**FG-1490 EUREKA:** Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops **\$295K** 

<u>GN-1240 REDDING</u>: Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$295K - Real Estate** Available

<u>GN-1456 BUTTE CO:</u> Located in Historical Landmark Bldg. Collected \$421k in 2021. ~1,832 sf w/3 Ops + 1 add'l. **\$200K – Real Estate Available** 

<u>GN-1457 GLENN CO.</u>: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. Reduced **\$249K – Real Estate Available** 

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270K

<u>HG-1517 SONORA:</u> Live and practice in the captivating beauty of this scenic town! ~1,950 sf w/3 Ops **\$125K** 

HN-1465 GRASS VALLEY: PERFECT MERGER OPPORTUNITY! ~1,245 sf w/ 2 Ops + 1 add'l. Seller Retiring! \$165K

<u>HN-1498 SONORA:</u> On busy thoroughfare in desirable mixed residential/ commercial neighborhood. ~2,202 sf w/4 Ops. **\$425K – Real Estate Avail**able

#### **CENTRAL VALLEY & SOUTHERN CALIFORNIA**

IN-1349 LODI: Well-established, practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. **\$335K – Real Estate Available** IN-1396 STOCKTON: Established 50 years. Located in Medical-Dental Professional Building. ~1,200 sf w/ 3 Ops + 1 add'l. **\$225K** IN-1429 STOCKTON: Huge potential for growth by increasing the current 2-day work-week. ~3,000 sf w/6 Ops + 2 add'l. Priced at only **\$100K – Real Estate Available** 

#### **CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED**

**IN-1463 LODI:** Seasoned, knowledgeable staff. Seller Retiring. ~1,400 sf w/4 Ops + 1 add'l. **\$495k - Real Estate Available** 

**IN-1482 STOCKTON:** Practice collected over \$1.54M in 2022 – in close proximity to UOP. ~1,850 sf w/5 Op + 2 add'l. **\$950k** 

**IN-1522 STOCKTON:** Located in a thriving commercial business district. ~58 yrs. ~1,471 sf w/4 Ops. **\$100K** 

JN-1301 LINDSAY AREA: Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. Reduced \$90K

JN-1375 FRESNO: Reduced Price – Located on desirable professional corridor. ~1,200 sf w/5 Ops. Reduced \$135k

#### SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. Reduced \$375K

BG-1501 WALNUT CREEK Ortho: Ortho Practice in enviable, prime location w/ proven success. ~1,050 sf w/5 Ops Reduced \$448K CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. \$350K – Real Estate Available CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. Reduced \$395K - Real Estate Available

DG-1502 MOUNTAIN VIEW Ortho: Ortho practice w/ stellar reputation – streamlined for efficiency. ~1,597 sf w/ 5 Ops. **\$510K** HG-1484 SIERRA FOOTHILLS Ortho: Ortho practice collected more than \$1.19M in 2022. ~2,500 sf w/4 Ops. **\$975K – Real Estate Available** IG-1489 STOCKTON Perio: Long-established, beloved Perio practice located off busy, main thoroughfare. ~2,250 sf w/6 Ops. **\$395K** JG-1443 San Luis Obispo: Next level of technology, including but not limited to laser periodontics. ~1,550 sf w/4 Ops. **\$495K** 









Timothy G. Giroux, DDS, President | DRE Lic. #01292638 Jon B. Noble, MBA, Broker | DRE Lic. #00685634 Mona Chang, DDS, Marketing Edmond P. Cahill, Broker | DRE Lic. #01275005









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## Featured Practices Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can Purchase the REAL ESTATE, Large space.

Canoga Park: NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

<u>**Rialto:</u> NEW NEW NEW** Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.</u>

Santa Clarita Valley: Larger turnkey office fully equipped. Everything but patients.

<u>Calabassas:</u> Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

<u>Costa Mesa:</u> Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

<u>Valley Village</u>: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Marina Del Rey: Newish 5 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

<u>Valencia:</u> Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis. Doing reat numbers in a busy retail center.

West Hollywood: 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al in popular strip mall.

<u>Anaheim:</u> With Real Estate – 4 Ops beautiful building all new equipment on corner lot., With growing practice.

San Gabriel: 3 op General Dental office with lots of tradition and room for growth. Fully digital, Low overhead and great rent. You need to see this opportunity.

#### **Central Valley**

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

**<u>CLOVIS</u>:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

**<u>HANFORD</u>**: Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

MERCED: Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment in near perfect condition.

**LEMOORE:** Fantastic five (5) operatory dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

OAKHURST: Beautiful Mountain Community four (4) operatory dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

**<u>Fresno:</u>** Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman: Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital in great location.

Coming soon: Visalia, Tulare, Porterville, Turlock, Modesto, Madera, NW Fresno

Kerman: Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

Turlock: Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

<u>Visalia</u>: Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

Lemoore: Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

Lemoore: Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental tenant.

<u>Visalia:</u> Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

Fresno Adjacent: Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

North Fresno: Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

<u>**Tulare:**</u> Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

<u>**Tulare:</u>** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.</u>

Fresno: 3 ops room for more in NE Fresno room for expansion.

<u>Visalia:</u> Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

#### San Diego

Escondido with Real Estate: Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

La Mesa: Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

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**Close to Mt. Shasta Skipark** - Nice, open, bright office with four ops, 1mil GR on 4 days/week. Practice is fee for service, refers out molar endo, 3rds, ortho, some implants. Good specialists and study club in the area. 30 minute drive to Mt. Shasta skipark and plenty of hiking, mountain biking, fishing, lakes. Good schools and community for your family. Contact forsale@ superkevstudios.com or 530-925-5900.

**Dental Office** for sale in Pinole, CA. Accept: PPO, cash, Denti-Cal, no HMO. 3 operatory rooms. Call (510)724-5700

WALNUT CREEK Ortho: Ortho Practice in enviable, prime location w/ proven success. ~1,050 sf w/5 Ops Reduced \$448K (BG-1501) WPS/800-641-4179

Associate Dentist Needed! Established practice in Sunnyvale looking for a part-time associate. Please email resume dr.varnava@bntdental.com

**SOUTH SAN FRANCISCO GP FOR SALE** - 4 Ops, 40 Yrs. Goodwill, Great Location, Open Floorplan! GR \$678K. HSDPT - Nicole Lena 925-989-8118 - #CA3576 http://dentalpracticetransitions. henryschein.com/listing/CA3576/

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**Calabasas:** 6 Exam rooms General Dentist bay close to woodland hills (DRE01993607) (818)522-9123

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SAN JOSE, cheap practice sale, \$80K. 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dan (408) 391-3947

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**Retiring Seller,** Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail. com

**Milpitas office** -\$750,000. Real Estate-\$1.3 Million. 4 Ops Dr. Rishi Salwan (888)8022340 DRE#02085289

VAN NUYS BLDG. & PRACTICE - 7 ops/5 equipped. 2,500 sq ft bldg. Annual Gross \$400K+ 3 days/wk. Cash/PPO. D&M (818) 591.1401 **FOR SALE:** Authentic Log Cabin! Tired of working for someone else or ready for a lifestyle change? This 4 op dental office in beautiful El Dorado county was piped, plumbed, and wired by Patterson Dental. Great location, good visibility & ready to occupy! Call Laurie(530) 409-5370. For photos and more information: 6400PleasantValleyRd.com

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**DENTIST Wanted-PT** - SJ/Milpitas- Experienced/new Grad OK. Please email ParrDDS@Gmail.com or call Dr.Parr 408-859-1562.

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SAN FRANCISCOS RICHMOND DISTRICT 2023 tracking \$775,000. 3-ops, 2-more available. Great signage for sidewalk practice. Includes condo. Ideal for nearby dentist wishing to own their own office. To learn more, go to www.PPSsellsDDS.com

**Stunning & Exclusive Lake Elsinore** Dental Office condo off 15 fwy and Railroad canyon in Professional Building for SALE. 2nd Flr, Impressive and spacious 1,920 sq ft w/6 operatories, private DR's office 2 restrooms, lab, break room, high-end T.I.s includes Panorex, 6 Operatories 4 fully equipped and ample parking. Must see to appreciate. Seller Financing OAC Asking \$1,200,000. Call 951 533 7525 https://youtu. be/hrQD2o60EXs?si=w0li5VGB5\_PAe2dq

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Satramento Dental Office fully equipped for lease. (El Dorado Hills) Available & ready to operate immediately. Corner office, exterior windows gives office bright clean appearance. Equipment- 3 dental chairs & related equipment, 3 x-rays, compressor, suction pump, sterilizer & more. Reasonable rent. Great opportunity for new graduate or small satellite office. Inquiries call John (916)343-2809.

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## **Northern California Listings:**

**Dublin** - FFS office grossing over \$2.8 MILLION! 5 ops, 1,750 square teet. Shopping center location. Eagle soft OS, Forrest & Danserau chairs and units, Cerec prime scan, Itero 5 D, CBCT & Ceph and so much more new equipment! Near a mall, Best Buy, and a movie theater. Great location with plenty of free parking! For Sale - \$2,000,000

Antioch dental office with REAL ESTATE - Practice asking \$400,000. Real Estate asking \$700,000. 6 ops, 1,498 sq. Water plus NNN which is \$500, is Located in a general office building near 7-Eleven, Walmart and other known businesses.

<u>Milpitas Dental Office and Real Estate</u> - Practice asking \$750,000. Real Estate asking \$1,300,000. 4 ops. 1,792 sq. ft. 3,500 active patients. Grossing at \$965k in 2022! Cash & PPO. Nearby businesses include Target, Walgreens, Burger King, Taco Bell & Starbucks.

**Endodontics practice in San Carlos** - Established endodontics practice searching for an endodontist. 4 ops, 1,226 sq ft. Cash & PPO only. Periodontist works as an associate in the office. 2022 gross \$1.14 mil+, 2022 endo only collections \$658k+, 2022 net \$452k+. Seller willing to stay on post sale to help with transition. Seller is a diplomate of the American Board of Endodontists. For sale - \$850,000

**Endodontics practice in Palo Alto** - Cash & PPO only. 4 ops, 1,396 square feet. 2022 gross \$1.1M+, net \$573k+. TDO OS, ADEC chairs, CareStream CBCT, Son Endo Gentle Wave System and more! Over 2,000 patients in the last 18 months. For Sale - \$780,000

<u>San Jose</u> - 5 ops, 2,200 square feet. 2,461 active patients. Seller only working 2 days a week. 2022 gross \$904k+, net \$557k+. For Sale - \$720,000

**Fresno Dental Office w/ REAL ESTATE** - Practice asking \$436,500. Real estate asking \$350,000. 4 ops, 1,800 square feet. 2022 gross \$623k+. Over 10,000 active patients. Seller only working 2-3 days a week.

**San Rafael** - 3 ops + 2 unfurnished ops. 2,150 sq. ft. Cash & PPO only! 2022 gross \$601k+. Seller only working 24 hours a week. For sale - \$325,000 Or Best Offer, Seller highly motivated!

**Mountain View** - Associate run! Seller only works twice a month! 5 ops total. 5 plumbed, 4 equipped, 1,600 square feet. 1,332 active patients. 2022 gross \$475k+. For Sale - \$380,000.

**Vacaville** - 2 ops, 1,008 square feet. Near McDonald's and a shopping mall. 1,800 active patients. 2022 gross \$533k+. For Sale - \$280,000

**Selma** - 4 ops, 1,800 square feet. Seller retiring with 20+ years of goodwill. Fully digital office. Strip mall location. 2022 gross \$433k+, net \$158k+. For Sale - \$150,000

**Lockeford** - Equipment & facility sale. 4 ops, shopping center location. Base rent only \$1,400/month. Fully digital. Kodak X Ray. For Sale - \$150,000

**Quincy** - 4 ops, 1,400 square feet. Base rent only \$1,425/month. 1,200 active patients. 2022 gross \$336k+. Belmont chairs, GX-Pan Panoramic unit. Seller retiring with 25 years of goodwill. For Sale - \$125,000

**Fremont** - 4 ops, 3 plumbed & equipped. 1,325 square feet. Equipment & leasehold sale. Base rent \$3,454/month + CAM \$1,312/month. Strip mall location near McDonalds & Walgreens. For Sale - \$75,000

**<u>Elk Grove</u>** - 5 ops, 1,500 sq ft. 5,000 active patients. Strip mall location. \$14,000 monthly CAP check! 2021 gross \$665k+. Price on call.

## See all listings available across California!! www.RishiSalwan.com

or contact us for more information!

11/23





WATSONVILLE GP FOR SALE - 6 Ops with Room to Grow, 33 + Yrs. Goodwill, Digital, 2,700 Sq. Ft. GR \$423K. HSDPT - Nicole Lena 925-989-8118 - #CA3648 http:// dentalpracticetransitions.henryschein.com/listing/CA3648/

**Retiring Seller,** Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail. com

**GENERAL DENTIST** wanted Daly City CA. 3-5 years exp., 1-2 days/week, Medi-cal patients (diag., fillings, simple X, anterior endo, perio). Biligual preferred. Send CV to wngongdds@ gmail.com

Fremont,168 Supermarket WarmSprings. Must See Great location opportunity for Chinese speaking dentist wants to start a new practice 1557sq feet. 1)sublease, 2)buy the facility, or 3) becoming partner.650-743-8613, Dr.Lin

Milpitas. New Listing! 25+ years goodwill. Grosses ~ \$500K/ annually. All PPO/FFS. Strip mall. 3 equipped ops. Call Loc Pham, BRE#0187578. (714) 550 -7494. https:// LCFpracticesales.com

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**FOR SALE San Francisco** General Practice \$569,000: Lucrative GP in vibrant neighborhood, 3 equipped/2 plumbed, near colleges! info@integritypracticesales.com (855) 337-4337

SAN FRANCISCO BAY AREA - 2022 REALIZED \$4+ MILLION IN EBITDA Owner seeks partner to form powerful strategic alliance. Has grown from 2019 revenues of \$11,500,000 to 2023 tracking \$18.8 Million. To learn more, go to www. PPSsellsDDS.com.

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**6236 BERKELEY – "OUT-OF-NETWORK"** On schedule averaging 18.5 hours per week, 2023 is trending \$500,000 in collections and \$220,000 in Available Profits. Owner could work more, simply chooses not to. 700-active patients. 2-days of hygiene. 3-ops. Great location.

**6235 SANTA ROSA –** Great lifestyle acquisition in North Bay. Collections in 2022 totaled \$980,000. 4-ops. 1,000+ active patients. Dedicated staff. Seller has made the decision to retire and has priced the practice to warrant serious consideration.

**6234 "COMING UP" SAN FRANCISCO'S EAST BAY'S TRI-VALLEY –** Owner never able to devote time here. Beautiful office with \$400,000+ invested before opening doors. Revenues in each of the last 2-years have been \$600,000. Fictitious business name shall continue.

**6233 SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80 –** 4.5-day Hygiene schedule. Collections in 2022 totaled \$622,700. Housed in sun-filled free-standing building. 4-ops. Enjoys corner location. Building also available.

**6232 EAST BAY PEDIATRIC PRACTICE** – Consistent \$3+ Million/year performer. Owner nets \$1.2+ Million on 3-day work week. No Delta. Great upside as Ortho and OS is referred. Biggest asset is the staff. Free-standing building optional.

**6231 YOLO COUNTY'S DAVIS** – \$1 Million year performer. 2022 logged \$345,000 in Hygiene and \$780,000 in Doctor production. Seller seeks Group Buyer with his working back focusing on high-end procedures. Facility designed to accommodate additional services. Facility perfect for full-service oral healthcare center.

**6230 SAN FRANCISCO'S RICHMOND DISTRICT –** 2023 has practice tracking \$775,000. 3-ops, 2-more available. Great signage for sidewalk practice. Includes condo. Ideal for nearby dentist wishing to stop paying rent.

**6226 MARIN COUNTY'S MILL VALLEY –** Best location draws patients from Belvedere and Tiburon. Collected \$500,000 in 2022 with \$215,000 in Available Profits. Full Price \$125,000.

6225 PEDIATRIC PRACTICE – MORGAN HILL Has been mid-\$500,000-year performer on part-time schedule. Attractive office in great location. Excellent platform to infuse with new business plan and become dominant.

**6223 SAN FRANCISCO BAY AREA - 2022 REALIZED \$4+ MILLION IN EBITDA –** Owner seeks partner to form powerful strategic alliance. Has grown from 2019 revenues of \$11,500,000 to 2023 tracking \$18.8 Million.

**6222 CONCORD –** Perfect foundation to grow into busier practice. Long established 2022 collected \$400,000. Paperless, digital Pancand 3-upgraded ops. Dedicated staff includes long-term Hygienist. Sale includes condo.

**6220 PLACER COUNTY –** Relaxed country-setting for Delta PPO practice. 2022 cplected \$1+ Million and realized \$422,000 in Available Profits. 7-days of Hygiene per week. Beautiful office. Paperless.

**6218 SACRAMENTO'S ROSEVILLE –** Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$340,000. 8.5-days of hygiene reautiful facility. "Bread & Butter" practice. Successor should contract with specialists allowing additional income stream to pay for the practice.

**6215 SANTA ROSA ORAL SURGERY –** 2022 collected \$1.2 Million. Available **50 5** 35,000+. Can do more with New Doc who wishes to be busier.



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Ray and Edna Irving

## Happy Holidays!

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## **TODAY'S MARKETPLACE**

There are more practices "For Sale" now then at any previous time!

There are fewer Buyers in the Marketplace.

It is a Buyers' Market, not a Sellers' Market unless you own a highly targeted practice with DSOs knocking on your door, or a busy out-of-network practice located in a highly coveted zip code.

## **OBSERVATION**

The asking prices on many "For Sale" practices are unrealistic.

## SUMMARY

A glut of "For Sale" practices, fewer Buyers and unrealistic asking prices. Logic and common sense is lacking.

## THE PPS WAY

PPS is selective in our engagements. A proper analysis is performed in order to truly understand each practice and to determine the appropriate price based upon those variables associated with that practice. When we finally have the price discussion, it is fact-based. Having properly educated Clients with attainable expectations makes for a great partnership in these sale endeavors.

Further, a complete Toolbox is assembled before a practice is marketed. PPS subscribes to the tenet that the heavy lifting needs to be done on the front end. This takes considerable time. But it is the best investment any Seller can make before their practice goes to Market.