

THE Dental Trader

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So. Calif. Edition

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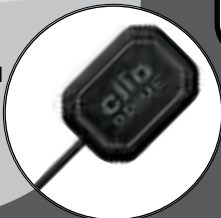
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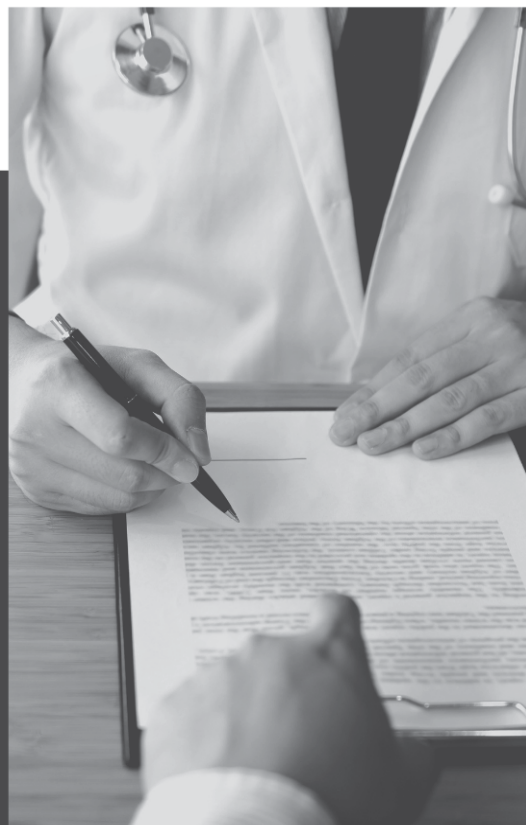


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Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



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Calabasas: 6 Exam rooms General Dentist bay close to woodland hills (DRE01993607) (818)522-9123

Looking to Partner in LA or OC. Text 310-259-6057 or email mkhoangdmd@gmail.com

TUSTIN - High-tech office. 4 Ops. Rev \$900K ddsmatch.com 855-546-0044

HEMET 7 ops, 3,200 sq. ft. 41 Yrs Gdwill. PPO/CASH Greg Beamer 909-542-4891

Used dental chairs/equipment for sale. No reasonable offer will be refused. email for pics/description. kathy@mmaosendo.com

MOLAR ENDO RETREATMENT? NO PROBLEM TEXT DR ISMAIL 562-968-4061. SOCAL-ROOTCANAL.COM I COME TO YOU.

BEL-20 dental chair USED in good working condition for \$990. Local pickup ONLY in Temple City, CA contact@unidental.us

Los Angeles- Endo Rotary (Used 3 times in dental school) with complete original set. Asking for \$900. (323) 523-5883

Part time general dentist needed for a privet office. call (909)899-8757

Orthodontist needed in Los Angeles. Spanish speaking is a Plus. Email: doctorortho2023@gmail.com

Riverside - \$500,000 - 4ops/1,200sqft. 2022 gross \$650k+ Dr. Rishi Salwan (888)8022340 DRE#02085289

Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

Experienced dental assistant for GP part time \$25 hourly with benefits in panorama city 818-616-3902 contact vilma

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West Hills looking for office to buy around 200k or lower. Or local charts. DeukDentistry@yahoo.com

Canoga Park office has two chairs to sublet Wednesdays and Fridays. Email DeukDentistry@yahoo.com

GP wanted immediately. Full/part time. Excellent pay. Rancho Cucamonga. Call Randy (626)566-1520

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FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SOLD]**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

ENCINO TURNKEY – (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell! **[NEW]**

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SANTA CLARITA – COMING SOON! OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALTY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY. **[NEW]**

SILVERLAKE AREA (L.A.) - (3) op computerized G.P. located in a strip center in the trendy Silverlake area of Los Angeles. Newer equipment in ops, new compressor, new vacuum, new sterilizer, & Dentrax software. Annual Gross Collections of \$865K+ on a (4) day week. Low overhead/high net office. Net to an owner/operator before loan payment > 51%. Averaging (66) new pts/mos. Associate run office. (30) years of Goodwill. Patients: Cash/PPO and small amount of Denti-Cal. Refers out diff Endo & O.S., Ortho, Pedo, Perio, & Implant Placement. Growth opportunity by keeping specialty work in house & working a 5th day. Could easily do \$1 Million+/yr. Excellent advertising campaign in place. Seller to concentrate on his main practice & have a life. **[NEW]**

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[PENDING]**

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

LAKE FOREST – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collect. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[SOLD]**

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[PENDING]**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

UPCOMING PRACTICES FOR SALE

Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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Culver City dental office for sale, 5 rooms. any questions please call (626)825-4406 or email. sofiao.aig@gmail.com

General Dentist for private practice tustin. (No RCT/OS); tustindental@gmail.com.

Patient chairs (Pelton & Crane Coachman CH, taupe), doctor & assistant stools. doc@ingersolldds.com

Pentamix2 3M ESPE auto impression mixer for sale for \$95. Perfectly functional. Text (213) 519-6226

Dentist: Part-time in Tustin; gentle/friendly; no endo/os; hygiene & general dentistry: tustindental@gmail.com

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OC- ASIAN 5 Ops collects \$ 2,121,000 GP & 15% Ortho High net exceeds 1 million CALL TOM FITTERER PPS 714 -345-9659

GP office 45 years closed. Assorted instruments and supplies need a new home. 661 803 6790

Beverly Hills, own your practice/sublease monthly, one room available to use every day, another one to share. 424-666-1188

PACIFIC SMILE DENTAL IN LA HABRA HIRING FOR DENTAL ASSISTANT ASAP CALL OUR OFFICE 562*905*2552

WEST COVINA OFFICE FOR SALE! GP DENTIST 27 YRS RETIRING! 3 OPS. DIG. XRAY, PANO, BUSY, GOOD LOC.& INCOME, (626)964-7599, drvictoria@verizon.net.

Turn key beautiful office in Laguna Hills. Has CBCT, 4 chairs, inside big plaza. Contact 949-317-3197

Associate Dentist needed for busy private practice in San Bernardino. base salary/production. 2 days/wk email Docjay7@yahoo.com

DENTAL OFFICE FOR SALE, SAN MARCOS, CA, MIXED INSURANCES-EMAIL ANTON2005@SBCGLOBAL.NET

Redlands practice established 30 yrs DDS ready to retire 3 ops. Bank financing avail. 909-792-9217

Dental chair unit. Good working cond, includes 2 assist & 1 Dr chair \$1500. DM for details 626-502-8832. Pick up only.

Dental hygienist Needed for a private dental office in Montebello area. Please call 818-437-4666

Rdh / dds needed in small private office in laguna Niguel. M/ w / f / Sat. New grads welcome. Jhtrandds@yahoo.com

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Avvo Review #170

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FOR SALE IN YORBA LINDA – GP w/ 5 eq. ops. in a one-story 2,500 sq. ft. suite. Grossed \$397K for 2022. Contact California Practice Sales at 714-639-2775.

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ANAHEIM GP FOR SALE - 4 Ops, 50 Yrs. Goodwill, Located close to the 5, 57 & 91 freeways! 1,300 sq. ft. 2022 GR \$445K. HSDPT- Kaira Stewart-949-220-6216 #CA3509 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

Dental Practice for sale in San Gabriel- Rare opportunity. 1,500 sq ft, 3 fully equipped ops plus 2 plumbed. Dentrrix, Scan-x, pano. Prime location. 2 days per week, can definitely be worked to full time. \$135K o.b.o Please txt (626)226-7515.

Free Supplies- Unopened film developer+Size 1&2 film+pano duplicating film. Must pick up in Burbank, CA. Text: 818-846-1733

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Los Angeles County

Diamond Bar: Collections ~ \$849K

- Long term pt base. All Cash/ PPO
- Doctor does mostly GP works w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

Los Angeles: New Listing!

- Strip mall off freeway junction 710 & 60.
- Collects ~ \$25K/month or ~ \$300K/yr
- Office opens ~ 6 days/month.
- 3 ep.ops. New equipment. Fair rent.

Panorama City: New Listing!

- Grossed ~ \$365K on 2 days/wk
- ~ 55% FFS/PPO & ~45% Denti-Cal
- Lots of outside referrals.
- 4 eq.ops. ~ 1,200 sq.ft. Fair Rent.

Van Nuys: New Listing!

- High production part time practice.
- Collects ~ \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 eq.ops.
- Easy patient flow. 10-15 pts/day.

Whittier: New Listing!

- Stable practice & consistent income.
- **2023 Projections ~ \$520K.**
- Mostly PPO/FFS. 3 ep.ops.
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

Riverside County:

San Jacinto - Grossed ~ \$1.58 Million

- Seller retires. 25+ yrs goodwill.
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

Ventura County

Ventura - Collections ~ \$780K.

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

Dental Practice Wanted

We have buyers looking for practices in:

Northern CA - Bay Area

LA County: LA, Inglewood, San Fernando Valley, Santa Monica, Covina and etc...

Orange County: Upland, Irvine, Santa Ana, Yorba Linda and etc...

Orange County

Anaheim - Reduced Pricing!

- **Asking (\$175K) \$132,500!**
- Starter practice with bonus of pts.
- Strip mall: 3 eq. ops. + 2 plumbed
- Nice staff. Fair Rent. Low overhead.

Garden Grove: Collections ~ \$380K

- Large shopping plaza at the corner of Garden Grove & Westminster.
- Mixed insurances: ~30% PPO, ~30% Denti-Cal, ~20% HMO/Cap, ~20% Others.
- 3 eq.ops. Equipment includes CT Scan.

Newport Beach: Grosses \$500 - \$550K

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month

Orange: Equipment and Leasehold.

- In large shopping plaza in Orange.
- 3 eq.ops. Rent ~ \$5,700/month.

Westminster - Collections ~ \$773K

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

Central California

Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

Northern California

Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

Dublin: Collections ~ \$1+ Million

- **General and Orthodontics**
- Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

Fremont - Grosses ~ \$645K

- Large retail ctr. - close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

Millpitas - New Listing!

- **Office collects ~ \$490 - \$500K.**
- Office has 25+ yrs of goodwill & stable collection numbers.
- Mostly PPO/Cash. No Denti-Cal.
- Strip mall: 3 eq. ops + 1 plumbed.
- Multi-specialty practice.

Northern California

Sacramento - Reduced Pricing!

- **Asking (\$99K) \$70K!**
- Strip mall off Highway - 99
- 3 equipped ops. + 1 plumbed.
- Production ~ \$200K/yr.
- Part time practice. Low overhead.

Sacramento - Reduced Pricing!

- **Asking (\$150K) \$120K!**
- Collections ~ \$195K-215K/yr
- Between Highway 99 & Freeway 5
- Shopping Plaza.
- 2 eq. ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.

San Jose: Practice & Real Estate

- **Collections ~ \$800K**
- ~80% FFS/PPO and ~20% HMO/Cap.
- Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate - open air & prominent professional suite within walking distance from strip malls.

San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose - 2 practices for sale

- Office #1 - Collections ~\$400K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~\$590K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

Stockton - Practice & Real Estate

- **Collections ~ \$865K.**
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill. 3 eq. ops.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.

Sunnyvale: Practice & Real Estate

- **Collections ~\$900K - \$950K**
- Stable & consistent income.
- Office accepts PPO/Cap/HMO & others.
- 2 - 3 doctor days/wk
- Prominent professional suite.
- 4 eq. ops. ~1,200 sq.ft.
- Golden opportunity to buy practice & real estate in the Silicon Valley!

Call Loc Pham, Broker (714) 550-7494 for more information!

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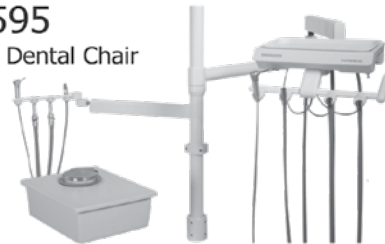
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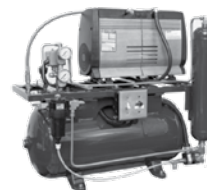
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2019 GentleWave Sonendo Endodontic Unit. Gently used. Purchase 50K, or take over lease. Ask for details. dryla@me.com

San Bernardino Ige shopp center 1600sq ft 4ops, previously did a 950k now 650 to 750k in 3 days this office has all near new equip 45% Denti-cal 20% PPO, 20% HMO, Cash 10% merger candidate Senior Seller adamant this is a 950K office asking 550 but says he is anxious to sell Make offer. Call Tom Fitterer PPS 714 345 9659

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Westminster: *Sold 100% Gross Income*

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on PT sched.

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Playa Del Rey: Retiree with expired lease makes
this ideal merger opportunity. Revenues over \$500k
Cash flow opportunity !

Woodland Hills: *Sold 100% Gross Income*

Rancho Cucamonga: Over 30 yrs goodwill. Busy
office & hygiene program. Revenues over \$900K
on PT schedule. 5+ops

Riverside: 5 ops; 1st floor location. Income of
\$800k with no advertising. 20% denti-cal. Busy
office with sign exposure.

Please inquire as to our other offerings: Montebello;
Torrance; Mission Viejo; Lakewood; Lawndale;
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Westwood: Over 35 yrs goodwill. Seller referring
all specialty treatment. Ideal merger opportunity.

San Diego: ---- Too many patients ----
Income of \$980k on 4 days + busy hygiene.
Cheap Rent. \$10k/mo of HMO.

Thousand Oaks: Retiree with busy hygiene
program. 5 ops. Seller transition available.

La Mirada: ---- WOW Shopping Location ----
Over 25 yrs goodwill. Revenues of \$1.3m. Modern /
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Northridge: *Sold 95% Gross Income*

Santa Monica: *Sold 100% Gross Income*

Laguna Beach: Beautiful/modern boutique
practice. Shopping Center. Revenues of \$400k on
PT schedule. Reasonable rent.

Buena Park: Retiree with expired lease makes this
ideal merger opportunity. Revenues over \$350k
Cash flow opportunity !

Sherman Oaks: FFS w/30yrs goodwill. Visible
Ventura Blvd location. Cerec; Itero Scanner; \$1m
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Prime Dental Practices for Sale

Location	Asking Price	Summary Info
North County Inland GP	\$725,000	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
East County ORTHO	\$349,000	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
San Diego GP	\$1,099,000	6 ops, over 700k in collections, opportunity to purchase the real estate, seller needs to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.
South Bay GP	\$429,000	7 ops, refers most all specialty procedures out, no advertising being done, older seller looking to retire, willing to associate back if needed, longterm loyal staff in place.
Southern California	\$1,499,000	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. Please call for more information.
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.

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FOR SALE Dental Equipment in Santa Barbara - CEREC BlueCam Acquisition Unit and MCXL Mill - \$9,995/pair. darren@integritypracticesales.com (855) 337-4337

Antelope Valley Pediatric Dental Practice for Sale. Price \$399k. 3,250 sf, 6 ops, nitrous oxide plumed all rooms, dig X-ray. EZ to add Ortho & Endo. PPO & Cash only. Can add Denti-Cal. Contact Alan (818) 266-8288

OC PEDO 7 ops, 1,750 sq. ft., 23+ Yrs Gdwill, Retiring seller, Projecting \$1M+ for 2023. Greg Beamer 909-542-4891

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- Easy hours – 7 am to 2:30 pm
- Shopping center with free easy parking
- Dexus digital xrays, Kavo conebeam, Dentrax computer system

San Juan Capistrano

Beautiful Private General Practice for sale

- Grosses just under \$400,000 on 4 easy days/week
- 3 + 1 operatories with digital xrays, Cone Beam, Cerec machine and printer, computer system
- Dr retiring
- Private insurance and PPO's
- Paperless
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FOR SALE IN WOODLAND HILLS – Pedo practice w/ 30+ years of goodwill. Eq. w/ 3 ops in an open bay, 3 priv rooms & 1plmd not eq. Contact California Practice Sales at 714-639-2775.

La Habra Former 1000SF Dental Office with 3 Operatories, Reception area, Dr. office, Restroom & 2 Work Stations. Beach Blvd Frontage. Broker Greg Jones 562-697-3333 x 21

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Thank you for reading and shopping in The Dental Trader, and for the many referrals directed our way. We greatly appreciate your support! If you need anything, please call us at 877-888-4237

Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

Glendale office space to share. Great location! 3 operatories. Thursdays, weekends, evenings available. 818-244-1597

Burbank or North Hollywood: will buy Active charts or the practice for a Practice MERGER into modern private GP/ Specialty dental office in Burbank! The GP is welcome to stay as an associate. Call or text (818)747-9670

DENTAL BOARD OF CALIFORNIA ALLOWS HALF OF REQUIRED CE UNITS FOR LICENSE RENEWAL IN HOME STUDY. PDS offers home study courses text 909-933-9076.

Practice for sale in Oxnard by owner. Cone beam, microscope, scanner included. Ideally I am looking to sell 50% and within two years the other 50. Gross income 600k. fee for service and some PPO's. Yianni 805 3128441

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SAN JOSE, cheap practice sale, \$80K. 4 op rooms, 3 chairs hook-up only, new paint and flooring. Dan (408) 391-3947

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Leasehold sale @ Bakersfield. 4 ops, CBCT with ceph, 1500sq ft, DCI chairs. Email NB1dentist@gmail.com

ENCINO 2 OPS OFFICE FOR RENT - Very cozy, comfortable, inviting office. On the Boulevard. Great terms. Up to 3-4 days/wk. Pls call (818) 625-6030.

Dentist needed in Koreatown. Need to be friendly, conversational Korean preferred. 2-3 days a week, ladds323@gmail.com

MORENO VALLEY OFFICE WANTED; Existing or Leasehood. Text (310)739-4091 or leave a message

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Fresno: Large office with Real estate in upscl area. (818)522-9123

Dental office for rent in desirable Old World Village Huntington Beach CA. \$2,300 /mo (utilities not included) Large reception area. 4 fully plumbed operatories including compressor and vacuum. 3 chairs and X-rays for each room. Call 909-543-8543

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General Dentist need 2 yrs of experience Inland empire and Endodontist one day at week (909)877-9741 ask for sandra

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FOR SALE IN FALLBROOK – GP office w/ 4 eq. ops. 20+ years of goodwill. Projecting \$345K for 2022. Contact California Practice Sales at 714-639-2775

Porter Ranch Ortho practice collects over \$300,000 on 2+ days per week. Averages 5 starts per month. Professional building. 4 chairs, digital pan cep. Motivated. Asking \$125,000. Call Kurt Skarin at 805-777-7707

CHULA VISTA GP FOR SALE - 3 Ops, Low Overhead, Strong Cash Flow, Dentrix, Paperless. 2021 GR \$432K. HSDPT- Christy Conway-619-889-6482 #CA3334 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

Registered Dental Hygienist Needed in Los Angeles CA Please email resume to Happysmilesla@gmail.com or text 562)552-2968

Whittier. New Listing! Seller retires. 2023 projections ~ \$520K. Mostly FFS/PPO. 3 eq. ops. Right off highway – 72. Refers out wisdom teeth ext, braces, endo and perio. Call Loc Pham, BRE #0187578. (714) 550-7494. <https://LCFpracticesales.com>

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Palm Desert - \$725,000 - 8 ops/3,196 sqft. Grossing over 1 MIL! Lots of new equipment. Dr. Rishi Salwan (888)8022340 DRE#02085289

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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Burbank, Calabasas, Encino, Fontana, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Sherman Oaks, and Woodland Hills.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrux software. Asking \$800,000. - SOLD AT FULL PRICE

BURBANK GENERAL PRACTICE FOR SALE: Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. - SOLD AT FULL PRICE

ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE: 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000. - SOLD

NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE: Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cep. Seller is motivated. Asking \$125,000.

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Well established fee for service practice collects \$625,000 per year on four days per week with four days per week of hygiene. Hygiene, exams and x-rays account for 58% of the practice production. Seller refers out all endo, all oral surgery, all perio surgery, all pedo, and all ortho. Low key practitioner. Tons of upside potential. The office has four equipped operatories with digital x-rays and Sofident software. Professional building. Seller is retiring. Asking \$300,000 - SOLD AT FULL PRICE

FONTANA GENERAL PRACTICE FOR SALE: The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 - SOLD AT FULL PRICE

CONEJO VALLEY GENERAL PRACTICE FOR SALE: Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

ENCINO GENERAL PRACTICE FOR SALE: Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000.

LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE: Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

BEVERLY HILLS GENERAL PRACTICE FOR SALE: This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrux software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

CALABASAS GENERAL PRACTICE FOR SALE: Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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First, the practice should be professionally appraised. While some practice brokers are known for "pulling a number out of thin air", most recognize that if the practice is not appropriately priced that it cannot be successfully sold. In this context, I am referring to the ability of the buyer to be able to secure a bank loan. For dental practice loans, there are specific formulas that every lender applies, and most practice brokers know what those are. So, as a seller, do yourself a favor and find out what a bank will lend on your practice. A certified appraisal is a must.

Before you can do that, you are going to need to have your financial records in order. Specifically, you are going to need to have a minimum of three years of federal income tax returns and a current profit and loss statement for the practice that is not older than 90 days as of the funding date. You will also need descriptive information and supporting software reports. Lenders prefer to have all this information provided by a reputable, licensed agent, whether a broker, an attorney or an accountant to ensure that the books are not cooked. FSBO's are not always honest.

From a day-to-day practice perspective, you are going to want to "clean up" your accounts receivables and more precisely your credit balances as those credits will be paid to the buyer upon the close of escrow. You should also consider cosmetic repairs to the leasehold improvements and be sure that all the equipment is functioning properly. You should not, however, purchase new equipment with the expectation that it will increase the value of your practice accordingly. It will not. The principal value is the gross collections and net income when it comes to the financing.

Last, regardless of whether the sale is a FSBO or a brokered sale, use an escrow company for the closing. Almost all sellers know if they owe money to a bank on a practice or equipment loan, but many are surprised to discover that they have a tax lien for unpaid taxes, in some cases many years in the past, or an old, settled judgment lien for which the plaintiff did not file the appropriate termination paperwork. Be sure that you are delivering and buying clear title. The best way to accomplish this is to use a practice broker with the credentials and experience to make your transaction a successful one.

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2022 Revenues \$895k
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Ladera Ranch | \$390,000 | 7 ops | #10131 Great option as a satellite office or standalone practice. Paperless system, seven operatories, elegant upgrades, and thoughtful design. Bustling commercial area ensures a steady flow of potential patients! Call Tim (714) 272-8404

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SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES CONT.

IN ESCROW! Lancaster | \$380,000 | 7 ops | #10111 Thriving GP in great location off freeway in popular retail plaza w/great signage! Equipped w/Galileos CBCT, CEREC in 2,400SF. Located in the High Desert just 60 miles from LA! Call Al (818) 298-9770

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VENTURA & SANTA BARBARA

SOLD by Darren Hulstine: Santa Maria Ortho | \$470,000

Santa Maria | \$647,000 | 4 ops | #10124 Established GP with a boutique feel offers spa-like amenities to patients in a cheerful, comfortable environment! Earn a typical dentist's income on just 2-3 days per week! Call Darren (805) 878-0633

SOLD! by Darren Hulstine: Santa Maria | \$765,000

Santa Barbara | \$74,995 OBO | 3+ ops | #09988 DISTRESS SALE! Recently thriving practice is now non-functional and in need of a new dentist! Modern office with custom build-out is in a prestigious location near beach, shops, and restaurants. Their loss is TRULY your gain! Call Darren (805) 878-0633

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SOLD by Darren Hulstine: Santa Maria | \$1,135,000

Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! Call Darren (805) 878-0633

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Santa Maria | \$180,000 | 3 ops | #09938 19 years goodwill at modest GP in fast-growing city. Lease is month-to-month so you stay and can practice here, or merge with your local office. Call Darren (805) 878-0633

Santa Maria Real Estate Turnkey | \$750,000 | 7 ops | #10109 Real estate, tenant improvements, and equipment are all included! Just move in, order supplies and you're in business! Call Darren (805) 878-0633

IN ESCROW! Oxnard | \$195,000 + \$950,000 RE | 5 ops | #10139 Charming GP in picturesque Downtown. Historic building has been a dental landmark since 1905! High volume of foot traffic, beautiful custom decor, 2,600 SF, with state-of-the-art technology. Call Ken (805) 338-5850



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NEW! San Luis Obispo | For Sale -OR- For Lease | \$2,550,000 / \$30.25/SF | 11 ops | #10136 Available January 2024. 4,333 SF office in medical building near 101 Freeway. Newly remodeled with an option to purchase within 3-5 years. Call Darren (805) 878-0633

NEW! San Luis Obispo | \$419,000 | 3 ops | #10138 Very modern GP originally established in 1965! Must be seen to fully appreciate. Coveted downtown spot, freestanding building, new Adec chairs/units/lights Call Darren (805) 878-0633

King City Real Estate Lease or Purchase | #10132 Investment Opportunity in Monterey County! Visually appealing freestanding building with 2 units - 8-op dental office and fully renovated office/medical suite. Call Scott (650) 374-9383

Santa Cruz Perio + Real Estate | \$340,000 + \$800,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

Central Coast | \$150,000 | 3 ops | #02910 Fully fee-for-service GP with relaxed schedule located in busy shopping center near 101 with well-known anchor tenants. Space to add 4th or even a 5th operatory! Call Darren (805) 878-0633

Watsonville + Real Estate | \$100,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$150,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD by José: Pleasant Hill | \$550,000

SOLD by Scott Taylor: San Jose | \$1,700,000

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

SOLD by Scott Taylor: Monterey | \$1,350,000

SOLD by Nelson Reynolds: Newark | \$395,000

NEW! Carmel | \$790,000 | 6 ops | #10140 Two General Practices operating under the same roof collecting over \$1M annually. Modern equipment, 40+ years goodwill, and an outstanding reputation. Call Scott (650) 374-9383

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SOLD by Scott Taylor: Antioch | \$550,000

Santa Cruz | \$499,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! Large un-obstructed windows, vaulted ceilings, and exposed wood beams. This practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

SOLD by Scott Taylor: Oakland | \$399,000

San Francisco | \$440,000 | 3 ops | #10091 One-of-a-kind boutique-style 4-operator General Dentistry Practice in a HOT neighborhood! This state-of-the-art office is unlike any dental office you have seen! Call Nelson (510) 501-1959

NEW! Santa Cruz | \$845,000 | 5 ops | #10142 Top-tier General Practice in fabulous neighborhood. Fee-for-service model. Very comfortable work schedule with a focus on restorative and aesthetic dentistry. Cutting-edge technology and a steady stream of new patients. Transition plan already in place! Call Scott (650) 374-9383

NEW! San Francisco | \$569,000 | 3 ops | #10143 Very lucrative GP in vibrant SF neighborhood. 3 ops + 2 additional plumbed. Tremendous goodwill service generations of families. 2023 in on track to far exceed 2022 revenue! Call Nelson (510) 501-1959

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Dinuba + RE | \$525,000 + \$420,000 | 5 ops | #10120 Thriving and profitable paperless GP, with significant growth potential! Collected nearly \$1M in 2022. Beautiful freestanding dental building, easy access and ample parking. Call José (925) 382-9525

Fresno + RE | \$425,000 + \$265,000 | 4 ops | #10121 Well-established GP located on a prominent thoroughfare w/good exposure to vehicle and pedestrian traffic. With its proximity to Highway 41 and Highway 99, patients from both within and outside of Fresno can conveniently reach the dental office. Call José (925) 382-9525

Sanger + RE | \$320,000 + \$150,000 | 3 ops | #10122 Modest GP in charming fairy-tale like setting on track to collect over \$500k this year. Prime corner location in picturesque tight-knit community just 13 miles from Fresno. Call José (925) 382-9525

SOLD by José: Bakersfield | \$1,202,000

SOLD by José: Bakersfield | \$995,000

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Pristine office ideally located off Highway 41 in beautiful neighborhood. Excellent word-of-mouth and tons of opportunity! Call José (925) 382-9525

Tulare County + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916 Fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

SOLD by José: Visalia + Real Estate | \$1,836,525

SOLD by Nelson Reynolds: Modesto | \$535,000

Porterville | \$300,000 | 6 ops | #10067 Popular shopping plaza location, this 2,700 sq.ft. office has many quick opportunities for serious growth! Call José (925) 382-9525

Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops | #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

SOLD by José: Delano | \$1,200,000

IN ESCROW! Visalia + Real Estate | \$350,000 + \$700,000 | 6 ops | #10104 Associate-run, bread-and-butter Pediatric Dentistry Practice. Collected \$585k in 2022. Located in a vibrant and active part of town! Call José (925) 382-9525

Fresno | \$340,000 | 5 ops | #09987 Family practice has w/5-star reviews located in a charming office complex surrounded by nature just off the Yosemite Freeway. Call José (925) 382-9525

Bakersfield Prosthodontic | \$320,000 | 4+ ops | #10107 Thriving Dental Practice with unique specialties and enormous potential! Fully fee-for-service and plenty of room for general dentistry or other specialties! Call José (925) 382-9525

SOLD by José: Clovis | \$779,000

Sebastopol | \$245,000 | 4 ops | #10023 Highly rated GP with 71 years of goodwill, paperless charts & state-of-the-art tech. in an ideal location. Call Nelson (510) 501-1959

Bakersfield + RE | \$650,000 + \$800,000 | 6 ops | #10119 Established GP w/strong reputation, modern office, CBCT, and loyal patient base. Prime location near downtown! Call José (925) 382-9525

IN ESCROW! Fresno | \$325,000 | 5+ops | #10110 Well-established practice with a loyal 2,000+ patient base. Room to expand, amazing staff, and a phenomenal location off Yosemite Freeway and across from Hospital! Call Jose (925) 382-9525

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Date: October 21, 2023 • 8:00am to 5:00pm

Location: SLS Hotel, Beverly Hills

Address: 465 La Cienega Blvd, Los Angeles, CA 90048

8:00-8:30am

Breakfast

Opening Remarks/Panel Discussion
State of Dentistry Today

Morning Session

Key Principles of a Successful Dental Practice
Startup / Expansion

8:30-9:15am

Financing a New Practice
(Ali Karjoo / BofA)

9:15-10:15am

Finding the Perfect Location
Negotiating Lease Terms (Laura Ragle / CARR)

10:15-10:30am

Break

10:30-11:30am

Guide to Building Your Dream Office
(Patterson Dental)

11:30am-12:00pm

DDS Marketing for DeNovo
(Ardi Safi/DDS Marketing)

12:00-1:00pm

Lunch

Afternoon Session

Key Principles of a Dental Practice
Acquisition / Expansion

1:00-2:00pm

**Ins and Outs of Asset Purchase Agreement
and Dental Office Lease**
(Levi Barlavi/ Dental Attorney)

2:00-2:45pm

Financing for an Existing Dental Practice
(Stephen Curtis/ BofA)

2:45-3:00pm

Break

3:00-4:00pm

Due Diligence
(Fazel Mostashari, DentalCPA)

4:00-5:00pm

How to Operate a Dental Practice Profitably
Business Systems, Marketing Systems,
Accountability, KPIs
(Steve Sperry, Dental Coach)

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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



A. Lee Maddox, DDS, Esq.

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Hawthorne - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operatory. The practice has lighted signage and signage on the lighted marquee at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operatory. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed \$480K for 2022 & Projecting \$546K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.**

PASADENA - Well-established practice with 45+ years of goodwill. The 969 sq. ft. suite is located in a 2-story medical building on the second floor and is equipped with 3 operatories. Conveniently located by the elevator and easily accessible to the staircase. The seller who works 4 1/2 days a week sees about 5-6 patients a day and 6-7 new patients a month. The office has 1 day of hygiene a week and the hygienist sees approximately 8 patients. After many years the doctor put into the office he is ready to move out of state for his retirement. When driving into the ample parking lot you will first need to grab a ticket before your visit. It is an older office with some older chairs but it does have a fairly new Sirona Pano. Income source is 70% Cash, while only 30% comes from insurance. There is no marketing at this time and is 100% reliant on referrals. **Grossed \$507K for 2022 & a Buyer's Net of \$119K.** Please contact your CPS Broker for more details. **Property ID #5458.**

FALLBROOK - Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrix software. Near residential area and ample parking. **Grossed \$352K for 2022 & Projecting \$375K for 2023.** Please contact your CPS Broker for more information. **Property ID #5404.**

DEL MAR - Well-established practice with 25+ years of goodwill. The current doctor has another practice in Santee and wants to focus more on it. The 2,153 sq. ft. is located in a two-story professional building in a busy shopping center. Is equipped with 6 operatories and 2 plumbed not equipped. The private office and consultation office are plumbed but not equipped. The doctor currently 3 1/2 days a week and sees an average of 8-10 patients a day and 13-20 new patients a month. There are 5 days of hygiene. The 2 hygienists see approximately 8-10 patients a day. Income source is 56% Insurance and 46% Cash. Desired location. Contemporary suite. **Grossed \$953K for 2022. Projecting \$1M for 2023. Buyer's Net of \$335K.** Please contact your CPS Broker for more details. **Property ID #5438.**

GLENDALE - Well-established practice with 39+ years of goodwill. The 1,050 sq. ft. practice is located in a two-story medical building on the first floor. Is equipped with 3 operatories and Easy Dental software. The seller sees about 8-10 patients a day and 30-34 new patients a month while working 3 days a week and every other Monday. The 1 hygienist in the office works every other Monday & every Wednesday and sees approximately 12-14 patients a day. North Glendale with residential surrounding areas and public schools. Great rent for the area. Does not want to transfer the Yelp reviews to the new buyer. Will transfer the website but not Yelp. **Grossed \$583K for 2022 & Projecting \$696K for 2023. Buyer's Net of \$235K.** Please contact your CPS Broker for more details. **Property ID #5446.**

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- 5 days of hygiene
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LOS ANGELES COUNTY LISTINGS

CERRITOS - This newly remodeled, well-laid-out, beautiful practice has over 46 years of goodwill to offer. Since 1977 when the original dentist built this practice, it has been an icon in this unique community. The building is a duplex, shared with a medical doctor who is also your landlord, that could even be a referral source. In addition, your signage is exposed to this high-traffic area where you would suspect parking is hard to find, but this is not the case with your own large private parking lot. The doctor has their private parking spot equipped with a charging station for the electric or hybrid vehicle. The 2,600 sq. ft. office is equipped with 6 operatories and Dentrux software. The Seller has begun to slow down and brought specialists into the practice. However, the Seller has additional equipment to sell with the practice, allowing the buyer with the right skill set to make this incredibly profitable practice even more profitable. **Grossed approximately \$1.2M for 2022. Buyer's Net of \$475K.** Please contact your CPS Broker for more details. **Property ID #5427.**

COMPTON - The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitional period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Grossed \$333K for 2022.** Please contact your CPS Broker for more details. **Property ID #5450.**

GLENDALE - Well-established practice with 39+ years of goodwill. The 1,050 sq. ft. practice is located in a two-story medical building on the first floor. Is equipped with 3 operatories and Easy Dental software. The seller sees about 8-10 patients a day and 30-34 new patients a month while working 3 days a week and every other Monday. The 1 hygienist in the office works every other Monday & every Wednesday and sees approximately 12-14 patients a day. North Glendale with residential surrounding areas and public schools. Great rent for the area. Does not want to transfer the Yelp reviews to the new buyer. Will transfer the website but not Yelp. **Grossed \$583K for 2022 & Projecting \$696K for 2023. Buyer's Net of \$235K.** Please contact your CPS Broker for more details. **Property ID #5446.**

HAWTHORNE - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operatory. The practice has lighted signage and signage on the lighted marquee at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operatory. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed \$480K for 2022 & Projecting \$546K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.**

LA PUENTE - (REAL ESTATE) With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

MALIBU - Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a week, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees approximately 4-6 patients a day. There are 7 days of hygiene with a hygienist working Wednesdays, another working Mondays and Tuesdays and one working Monday-Thursdays and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. **Grossed \$1.4M for 2022. Buyer's Net of \$564K.** Please contact your CPS Broker for more details. **Property ID #5436.**

MONROVIA W/ REAL ESTATE! - Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. **Grossed \$378K for 2022 & projecting \$406K for 2023. Property ID #5433.**

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Juana Dominguez
Transition Coordinator

PASADENA - Well-established practice with 45+ years of goodwill. The 969 sq. ft. suite is located in a 2-story medical building on the second floor and is equipped with 3 operatories. Conveniently located by the elevator and easily accessible to the staircase. The seller who works 4 1/2 days a week sees about 5-6 patients a day and 6-7 new patients a month. The office has 1 day of hygiene a week and the hygienist sees approximately 8 patients. After many years the doctor put into the office he is ready to move out of state for his retirement. When driving into the ample parking lot you will first need to grab a ticket before your visit. It is an older office with some older chairs but it does have a fairly new Sirona Pano. Income source is 70% Cash, while only 30% comes from insurance. There is no marketing at this time and is 100% reliant on referrals. **Grossed \$507K for 2022 & a Buyer's Net of \$119K.** Please contact your CPS Broker for more details. **Property ID #5458.**

POMONA - Well-established practice with 18+ of goodwill. The approximately 2,192 sq. ft. suite is located in a three-story business building. Is equipped with 8 operatories and Dentrix software. The current seller has another practice in Newport Beach that they would like to put their focus more on. The office has 7 days of hygiene and an ortho that comes in every other Wednesday. The seller works 2 days a week and the 2 partners work 3 days a week. The building is in a corner location with great street visibility and an ample parking lot. Near residential areas. **Grossed \$2.7M for 2022. Buyer's Net of \$717K.** Please contact your CPS Broker for more details. **Property ID #5432.**

SOUTH BAY – ORTHO PRACTICE – Well-established practice with 30+ years of goodwill. The retiring doctor works 3 1/2 days a week and sees an average of 25-30 patients a day and 5-10 new patients a month. 100% straight-wire office. The modernized practice is located in a one-story shopping plaza with 5 operatories in an open bay and 1 operatory in a consultation room. The income source is mainly cash at 60% and 40% PPO. Computerized with Orthotrac software and is a paperless office. Great location near residential areas. **Grossed \$419K for 2022 & projecting \$457K for 2023. Buyer's Net of \$127K.** Please contact your CPS Broker for more details. **Property ID #5452.**

SUN VALLEY - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 4+ years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 26-30 new patients a month. The office has 3 specialists that come in. An Endo comes in once every other month, an Ortho comes in 2 times a month, and an Oral Surgeon once every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the real estate! The total facility and parking lot is private by a fence. The equipment is fairly new and some of the older chairs have been refurbished and reupholstered. Is equipped with 3 Gendex X-rays and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.**

WOODLAND HILLS (PEDO) – Well-established practice with 30+ years of goodwill. The 2,122 sq. ft. office is equipped with 3 equipped operatories in an open bay, 3 equipped private room operatories and 1 plumbed not equipped. The large breakroom could easily be converted to accommodate 3-4 more dental chairs for the practice to have 10-11 operatories. The seller currently works 4 days a week and sees an average of 8-10 patients a day and 28-30 new patients a month. Income source is 58% Cash, 10% Insurance & 32% MediCal. **Please contact your CPS Broker for more details. Property ID# 5421.**

ORANGE COUNTY LISTINGS

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$314K for 2022. Property ID #5356.**

MISSION VIEJO - Leasehold & Improvements & Equipment Only! This stunning office leaves nothing to want for being completely renovated with a spacious reception area with an additional 300 sq. ft. room that could be used as a classroom or a private lounge. Your patients can get comfortable by the Fireplace as they walk across the marble and walnut wood floors throughout the office. The original build-out cost was around \$2 million! See the luxury of this office yourself and the serene setting while listening to the waterfall in the reception area. Next, listen to the soft music playing throughout the office and the ten spacious operatories. Then, proudly walk your patients to their large private rooms, the walls adorned with hand-painted murals throughout the office. If you seek a high-end clientele with disposable income, attract them to your new showcase practice here. **Property #5440.**

MISSION VIEJO – Well-established practice with 18+ years of goodwill. The 1,114 sq. ft. suite is located in a one-story shopping center with 4 equipped operatories. The retiring doctor works 3 days a week and sees an average of 15-20 patients a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. Ample parking lot. Right off the 5 freeway. Near residential areas. **Grossed \$489K for 2022.** Please contact your CPS Broker for more details. **Property ID #5445.**

GROUP SOLO IN FOUNTAIN VALLEY - With 34+ years of goodwill to offer, this practice is located in a one-story building with a spacious 1,710 suite, 3 of the 6 operatories are shared with another GP Dentist, making it a group solo. These 2 independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double. Each practice does have its own set of financials to review. Please contact your CPS Broker for more details. **Property ID # 5455.**

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Alex Baylon, V.P.
Lic. #02128087

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RANCHO SANTA MARGARITA – Well-established practice with 18+ years of goodwill. The 1,570 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 18-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential homes and shopping plazas. **Grossed \$525K for 2022 & projecting \$678K for 2023. Buyer's Net of \$262K.** Please contact your CPS Broker for more details. **Property ID #5451.**

SANTA ANA – CHARTS ONLY FOR SALE!

YORBA LINDA – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. **Grossed \$397K for 2022.** Please contact your CPS Broker for more details. **Property ID #5439.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

CORONA W/ REAL ESTATE!! – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been more convenient, with parking right in front of your practice. You will not want to miss this incredible opportunity to own real estate in an immaculate, well-maintained "Class A" medical building if you are looking in this area. Your mortgage would be less than your rent, while you will build equity monthly, enhancing your portfolio. The retiring doctor works 4 days a week and sees an average of 10-15 patients a day and 12-16 new patients a month. **Practice grossed \$537K for 2022. Buyer's Net of \$200K.** Please contact your CPS Broker for more details. **Property ID #5448.**

CHINO – This absentee owner practice was established in 2006 by the Seller, who has just upgraded all of the computers in the practice. While it has been a profit center, even though the Seller does not work in the practice, it is time to prepare for retirement. Our practice is also surrounded by retail and restaurants, providing a constant stream of traffic at the busy intersection where it is located. As you will see from the production by procedure breakdown on page one, we are only doing bread-and-butter dentistry; almost all specialties are being referred out, including, but not limited to, ortho, even though there is a three-chair ortho bay plumbed but not equipped at this time. Further enhancing the ortho bay are several client convenience centers. Suppose you have the right skill set to capture all the treatments being referred out. In that case, you can immediately capture that income to make this profitable practice with a very competitive lease with low overhead even more profitable. **Grossed \$312K for 2022.** Contact your CPS Broker for more details. **Property ID #5449.**

MORENO VALLEY - Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed \$451K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5430.**

PALM DESERT - Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operator has an x-ray and 2 monitors. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$520K for 2022 & Projecting \$740K for 2023.** Please contact your CPS Broker for more details. **Property ID #5393.**

PALM DESERT W/ REAL ESTATE! - What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. **REAL ESTATE IS INCLUDED! Grossed \$1.8M for 2022 & projecting \$1.9M for 2023. Buyer's Net of \$650K.** **Property ID #5435.**

PALM SPRINGS - Well-established practice with 40+ years of goodwill. The retiring doctor works 4 days a week with 1 hygienist working 4 days and 1 hygienist working 2 times a month. The doctor sees an average of 8-9 patients a day and 10-11 new patients a month while the hygienists see about 8 patients a day. The two-story 1,200 sq. ft. suite is located in a professional building and is equipped with 4 operatories, 2 digital sensors, and an Eaglesoft software package. Is nearby very nice residential areas a public high school. The parking lot has ample parking and great street visibility. Income source is 50% insurance and 50% cash. Does very minimal advertising and is 100% patient referral. Reasonable rent for the area with a long-term lease. **Grossed \$682K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5413.**

RIALTO - This RARE OPPORTUNITY to be in control of your destiny by eliminating the landlord you are at the mercy of by OWNING THE REAL ESTATE for your practice. Our practice has organically grown without marketing being an icon in the community. With over 15 years of goodwill, the practice and real estate are in exceptional condition and deliver a sense of comfort from the moment you pull into the private driveway. Many specialties such as pedodontics, orthodontics, implants, and even the restoration of implants are being referred out. So, if you have the right skill set, you can immediately see an increase in the exceptional profitability in this practice by closing the door on the services being referred out. **Grossed \$655K for 2022.** Please contact your CPS Broker for more details. **Property ID #5172.**

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Rick Conwell
Lic. #01761368

SAN DIEGO COUNTY LISTINGS

CHULA VISTA – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting **~\$600,000 for this year and growing**. For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. **Grossed approximately \$591K for 2022. Please contact your CPS Broker for more details. Property ID#5441.**

DEL MAR - Well-established practice with 25+ years of goodwill. The current doctor has another practice in Santee and wants to focus more on it. The 2,153 sq. ft. is located in a two-story professional building in a busy shopping center. Is equipped with 6 operatories and 2 plumbed not equipped. The private office and consultation office are plumbed but not equipped. The doctor currently 3 1/2 days a week and sees an average of 8-10 patients a day and 13-20 new patients a month. There are 5 days of hygiene. The 2 hygienists see approximately 8-10 patients a day. Income source is 56% Insurance and 46% Cash. Desired location. Contemporary suite. **Grossed \$953K for 2022. Projecting \$1M for 2023. Buyer's Net of \$335K.** Please contact your CPS Broker for more details. **Property ID #5438.**

EL CAJON – Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. **Buyer's Net of \$150K and Grossed \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

FALLBROOK – Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrux software. Near residential area and ample parking. **Grossed \$352K for 2022 & Projecting \$375K for 2023.** Please contact your CPS Broker for more information. **Property ID #5404.**

SAN DIEGO – Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. **Grossed approximately \$490K for 2022.** Please contact your CPS Broker for more details. **Property ID #5442.**

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Close to Mt. Shasta Skipark - Nice, open, bright office with four ops, 1mil GR on 4 days/week. Practice is fee for service, refers out molar endo, 3rds, ortho, some implants. Good specialists and study club in the area. 30 minute drive to Mt. Shasta skipark and plenty of hiking, mountain biking, fishing, lakes. Good schools and community for your family. Contact forsale@superkevstudios.com or 530-925-5900.

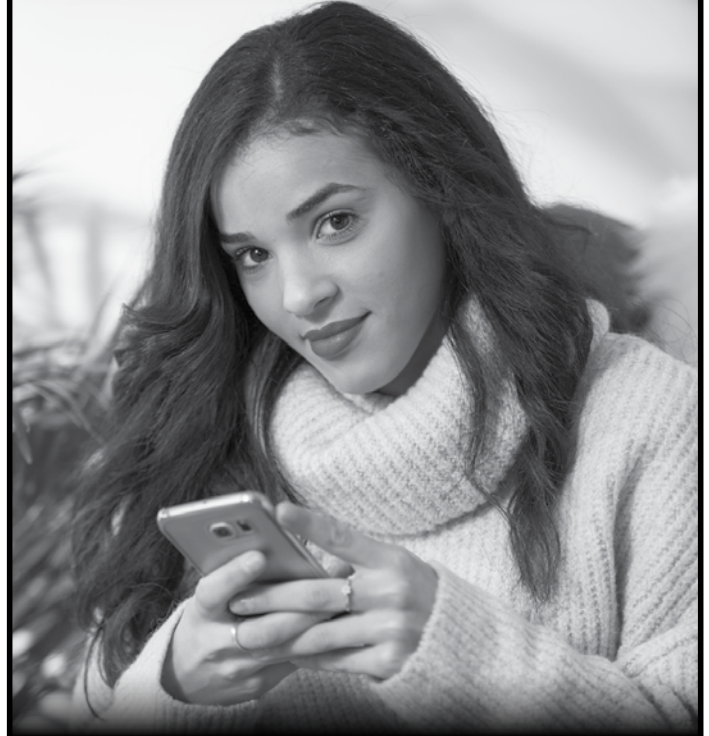
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Legal Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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PRACTICE SALES • PARTNERSHIPS •

SOUTHERN CALIFORNIA

APPLE VALLEY - Retail strip center practice for Sale. Over \$730,000 in collections. 5 ops with 1 additional room plumbed. CBCT System, Dexis, Eagle Soft. HMO, PPO, MediCal, and fee for service. Great opportunity for growth! #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

ANAHEIM - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

BAKERSFIELD - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

COSTA MESA - South Coast Plaza Dental Office for sale! 8 Ops, Dentrax, Planmeca Pano, Biolase laser, digital x-ray, with 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3514 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3514/>

COSTA MESA - South Coast Plaza Dental Office for sale! 8 Ops, Dentrax, Planmeca Pano, Biolase laser, digital x-ray, with 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3515 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3515/>

HESPERIA - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, FFS practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

HUNTINGTON BEACH - NEW LISTING

- Beautiful remodeled 7 Op leasehold for sale! Located in a 2 story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3642/>

IRVINE - Brand New Leasehold for Sale! 2 ops, with 2 additional plumbed rooms. 1,283 sq. feet. Private office, restroom, staff lounge included in the space. Located on 2nd floor of a professional building. Priced at \$225,000. #CA3504 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3504/>

IRVINE/ORANGE COUNTY - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrax, Dexis, Planmeca Pano, lab, employee lounge, and private office. 8 days of hygiene. All specialty referred out. 50% FFS and 50% PPO. Landlord is not Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3464/>

LAGUNA HILLS - Boutique Laguna Hills Practice for Sale! Collections of \$460,000. 3 fully equipped ops, plumbed for 4. Located in a newly remodeled open air professional building on main highway. 1,385 sq feet of space which includes private office, staff lounge, 2 bathrooms, and lab. Paperless office with Eaglesoft, Pano, Digital X-ray. All specialty referred out. Equipment is 8 years old. #CA3559 -Kaira Stewart-949-220-6216

LA VERNE - General Dentistry practice located in the quaint town of La Verne is for sale and has over 24 years of goodwill. GR in 2021 of \$220K. Practice is ready to grow and can be done on your liking. 2 Ops with 1 additional room plumbed. 1,500 square feet. Retail location! #CA3353 -Kaira Stewart-949-220-6216

LOS ANGELES - Beautiful 4 Op high-tech Mid-Wilshire/Koreatown office for sale with room to add 4 more Ops. Over \$850,000 in collections. Open Dental Software, 3 Shape Scanner, 3D Cone Beam, digital x-ray. 80% fee for service, 20% PPO. All specialty referred out except for implants. Seller willing to stay on. #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

MORENO VALLEY - 9 Op Practice for Sale in Moreno Valley! Over \$1 million in 2022 collections. 7 days of hygiene. Part time associate doc who's been there for 20 years. Most specialty referred out. Over 40 years of goodwill. FFS and PPO. #CA3459 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3459/>

ORANGE COUNTY - NEW LISTING

- Dental condo for sale! 1,200 sq. ft. with gorgeous floor to ceiling windows, 4 ops, sterilization area, private office, 2 bathrooms, patio, and front office/lobby area. Low HOA. Great location and close to the 55 freeway. Rare opportunity to own real estate with a dental office. Seller will do possible seller carry financing. Fully equipped with 3 dental chairs. #CA3670 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3670/>

WEST HOLLYWOOD - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. spacious and well-maintained office with over 35 years goodwill. The practice utilizes Dentrax, digital x-rays, iTero, and I/O cameras. #CA3604 -Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3604/>

SAN DIEGO

CHULA VISTA - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrax, Paperless. Currently working 2 days/wk in the office with \$432K collections in 2021. #CA3334 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

CHULA VISTA - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2- 3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343 -Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

DENTAL PRACTICE BROKERAGE

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VALUATIONS/APPRAISALS

CHULA VISTA - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

ENCINITAS - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 3 Ops and 1 unequipped. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

LA MESA - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>

NORTH COUNTY SAN DIEGO - Exceptional practice in N. County San Diego! Modern office, 5 operatories, cutting-edge technology, including an Imaging Scanner, CBCT, Intraoral Cameras, Dentrrix and Dexis. The patient base is 71% FFS and 29% PPO, with collections totaling \$1.3 million in 2022 on four days per week. 38 years of Goodwill. 1,900 sq. ft., reasonable rent, and refers out all specialty work. Conveniently located on a freeway access road with free parking. #CA3553 - Christy Conway - 619-889-6492

NORTH COUNTY SAN DIEGO - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3489/>

• ASSOCIATESHIPS • CONTINUING EDUCATION

CENTRAL CALIFORNIA

CENTRAL VALLEY COMMUNITY/ MODESTO AREA - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999k. #CA2721- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2721/>

GREATER FRESNO AREA - 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production in-house, Dr. willing to work back up to 3 years, and 2021 Gross Receipts \$1.641M. #CA3405- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

CENTRAL VALLEY MERCED & FOOTHILLS AREA - 2 Location Ortho Specialty Practices totaling 7 Ops with 2021 combined Gross Receipts at \$968K. #CA3456- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

GREATER MODESTO AREA - Modesto Area GP 7 Ops room to add 3 with \$614K 2021 Gross Receipts \$1.2M #CA3286- Jay Harter - 916-812-0500

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

PORTERVILLE - NEW LISTING - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

SANTA MARIA - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

NORTHERN CALIFORNIA

ALAMEDA - Beautiful Alameda Practice with over 34 years of Goodwill. 3 Ops with room to add 1 more. Located in 1,300 sq. ft. 2022 Revenue \$1,055,000 on a 4 day work week. #CA3454- Nicole Lena - 925-989-8118

CA FOOTHILLS & GREATER SONORA AREA - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

CA FOOTHILLS AUBURN/GRASS VALLEY AREA - Best Bargain GP producing over \$1M and will sell at under 43% of last year's collections; 7 possible Ops in growing community. #CA3498- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3498/>

CHICO/PARADISE AREA - High-end GP in highly-desirable area, 7 Ops, Dentrrix, Cone Beam \$1.2M 2022 Collections. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

CUPERTINO - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased space. 2022 GR \$374K. Great start-up satellite office awaiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

ELK GROVE/S. SACRAMENTO AREA ORTHO - Sacramento Metro Ortho Specialty with 23 Years Goodwill, High Demand Area, 2021 Gross Receipts \$724K #CA3250- Jay Harter 916-812-0500

GREATER LAKE TAHOE AREA - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

GREATER LAKE TAHOE AREA - NEW LISTING - Great Price for 6 Op beautiful Tahoe GP practice at \$984K Production in 2022. #CA3594- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3594/>


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GREATER LAKE TAHOE & TRUCKEE AREA - NEW LISTING - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrax, Dexis, Seller to work back up to 5 years. #CA3629- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3629/>

GREATER PLEASANTON - Affordable GP on a high-profile Pleasanton area, 4 total Ops, Dentrax, \$486K GR in 2022. #CA3478- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA3478/>

GREATER SACRAMENTO METRO AREA - High-end Peds Specialty in highly-desirable area, 7 Ops, Dentrax, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

GREATER SACRAMENTO METRO AREA - Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

GREATER AUBURN & NORTHERN CA FOOTHILLS AREA - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

LAKE TAHOE AREA WITH LAKE VIEWS - High producing, well-established practice in magical Lake Tahoe area. 4 Op paperless practice with space to expand in a high-traffic retail area with 20+ years of Goodwill. Dentrax, digital X-ray, i-Doc intra-oral cameras, soft tissue, Glidewell IO CAD/CAM Scanner and digital Pano. Room for growth with all Endo and Implant Placements referred out. 2022 GR was over \$2M. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500

MARIN COUNTY - General Practice in Marin County, 5 Ops, Digital, 42 yrs. of Goodwill. A 4-op practice with pre-booked 7 days of hygiene. #CA3326 - Gina Miller - 707-391-7048

MARIN COUNTY - NEW LISTING - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including iTero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3653/>

NAPA COUNTY - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrax PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

NORTHERN CALIFORNIA - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3481/>

OAKLAND - PRICE REDUCTION!! Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. 6 Ops housed in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

OAKLAND - Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has 6 Ops and cutting-edge technology! #CA3560- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3560/>

RED BLUFF/CORNING/ORLAND AREA - 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

REDWOOD CITY - GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft offering room for expansion. Fully digital, Dentrax PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3598/>

SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA - NEW LISTING - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrax, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

SALINAS - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrax, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

SAN JOSE - NEW LISTING - General Practice with 4 ops & over 40 years of Goodwill in the heart of Silicon Valley. #CA3644- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3644/>

SAN JOSE - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2,296 sq. ft. in a desirable location in a professional building. Technology ready with Eaglesoft PM and Dexis digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3577/>

SAN RAMON - Rare & Very Desirable Tri-Valley General Cosmetic Practice. 23 years of goodwill, 1,500 sq. ft., 4 Ops in a tranquil setting with the possibility of expanding to 5 Ops. \$714K in Gross Revenue on a reduced schedule with no advertising. Long-term staff dedicated to the success of the practice. This is a rare find and won't last long! #CA3570- Nicole Lena - 925-989-8118

SAN RAMON - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY - PRICE REDUCTION! Great OMS practice in affluent area with 2021 revenue of \$1.5M on 3 1/2-day week. #CA3237 - Nicole Lena - 925-989-8118

SOLANO COUNTY AREA - NEW LISTING - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

SONOMA COUNTY - General Practice is located in affluent Sonoma County. 1600 sq. ft space, 4 Ops, turn-key Dentrax PM, Dexis Sensors, Gendex, and Digital Pano. Gross Revenue of 550K on pre-booked four days of Hygiene. Below average lease rate and expenses. Doctor retiring. #CA3449 - Gina Miller - 707-391-7048

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SONOMA COUNTY - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>

SOUTH SAN FRANCISCO - NEW LISTING - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

UNION CITY - GP established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new buyer, satellite office, or part-time Dentist with an established loyal patient base, consistent Gross Revenue above \$375K with a supportive staff team. Priced to sell at below market value with room to negotiate. The seller will support a smooth transition. #CA3473 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3473/>

WATSONVILLE - NEW LISTING - Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3648/>

OUTSIDE OF CALIFORNIA

NORTH SCOTTSDALE, AZ - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dextrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Jaci Hardison - 714-318-4911 <https://dentalpracticetransitions.henryschein.com/listing/az3338/>

CENTRALLY LOCATED PUGET SOUND, WA - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglesoft, digital x-ray access in each operatory, an intra-oral camera. Over the past 10 months the practice has seen 1,923 patients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462

GREATER SEATTLE - NEW LISTING - Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/WA3625/>

EUGENE, OR - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dextrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

FEDERAL WAY - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

OLYMPIA, WA - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

PUGET SOUND, WA - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

SEATTLE, WA HIGH END NEIGHBORHOOD - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dextrix software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3331/>

SPOKANE, WA - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

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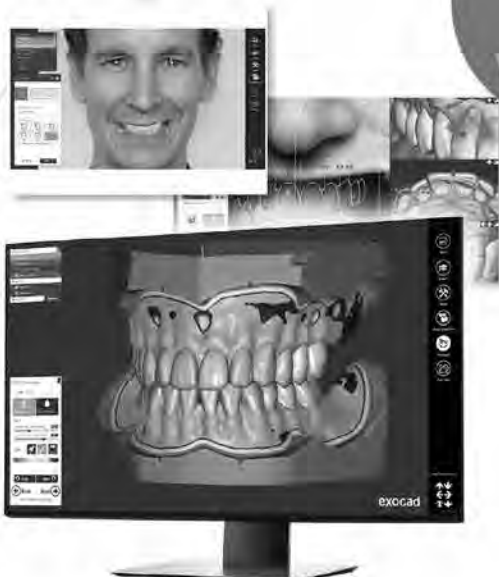
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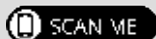
6 ops. and 1 plumbed not eq. op. in a 3,200 sq. ft. suite located in a single-story building in the heart of town. 41 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$741,877 in 2022.

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LANCASTER

4 eq. ops. in a 1,470 sq. ft. suite located in a busy, single story, strip center with excellent visibility and signage. 26 Years of Community Goodwill. Low Overhead Solid Patient Base. Collected \$404,062 in 2022 and Projecting \$484,250 for 2023.



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4 eq. ops. in a spacious, streamline suite located in a single story, retail center on one of the busiest streets in Rancho Cucamonga close to area freeways and the airport. Associate working 2 days a week. Attracting 19 new patients per month. PPO/Dential Practice. Collected \$637,260 in 2022 with a Net of \$293,372.

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TEMECULA

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Dr. Ronald P. Morris,
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Dr. Ronald P. Morris earned his dental degree and graduated with honors from the University of Detroit Mercy School of Dentistry.

He completed his one-year internship/ general practice residency at Turman Medical Center. He then completed his Residency in Oral & Maxillofacial Surgery at Henry Ford Hospital.

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General Session Class:
8:00 AM – 12:00 PM
Lunch:
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PORTERVILLE GP FOR SALE - 4 Ops + RE, 18 Yrs. Goodwill, 1,280 Sq. Ft., Paperless, Digital. GR \$944K. HSDPT - Steve Caudill 951-314-5542 #CA3618 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

Sub-lease dental office; 4 fully equipped ops in Huntington Park. Low rent; Available part time/full time. 714-328-3053

Turnkey dental office 4 sale in busy retail plaza Huntington Park; 4 ops, pano/ceph, 2 X-rays all included. 714-328-3053

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FOR SALE IN FALLBROOK – GP office w/ 4 eq. ops. 20+ years of goodwill. Projecting \$345K for 2022. Contact California Practice Sales at 714-639-2775

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BEVERLY HILLS/FAIRFAX - 40+ years of good will. One of the only dental offices on the medical campus with access to one of the areas largest employer's. Rev \$540K

LANCASTER - Great family practice away from the "big city" feel. Rev \$334K

MANHATTAN BEACH - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

SOUTH BAY - Associate to ownership opportunity. Lots of room for growth. Rev \$974K

SUN VALLEY - Large, multi-specialty practice. 12 Ops. Newly built in 2019. Rev \$490K

TORRANCE - Established GP office for sale. Rev \$345K

- SAN DIEGO -

LA JOLLA - Oral Medicine practice for adults. 4 Ops, \$760k in Revenues

LA JOLLA & RANCHO BERNARDO - Two location practice for sale. Second generation, family-oriented practice with 50+ years of Goodwill. Rev \$981K

PACIFIC BEACH - Growing Practice, Low Overhead. Great location with easy access. Rev \$540K.

- CENTRAL COAST -

SAN LUIS OBISPO - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

SANTA YNEZ VALLEY - Patient-centered FFS practice. Great cash flow. 4 Ops. Rev \$1.01M

SOUTH VENTURA COUNTY - Biologic and holistic practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

THOUSAND OAKS - Turn-key shell space. 3 Ops with tremendous potential.

- ORANGE COUNTY -

HUNTINGTON BEACH - 6 Op General Practice for Sale Ready for Move-In and Start Up.

NEWPORT BEACH - 2 Op small, solid practice located in a medical building. Great patients, friendly staff. Rev \$375K

HUNTINGTON BEACH - \$1.05M Collections. 6 ops with room to expand. Great location with great visibility in high end shopping center.

- INLAND EMPIRE -

NEAR LOMA LINDA - 3 Op practice with room for growth by expanding hours. Rev \$350K

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- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

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NORTH COUNTY SAN DIEGO - ENDO - Rev \$1.27M. 3 Equipped Ops plus one P&L. Full Digital Workflow including Gentlewave

NORTH COUNTY SAN DIEGO - OMS - Private practice with 3 Surgical Suites, Reimbursement. Full digital workflow.

ORANGE COUNTY COASTAL - PERIO - High-tech office in highly desired coastal area. Rev \$807K

ENCINITAS - PROSTHODONTICS - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

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"Sean facilitated the sale of my ex-husband's practice after his untimely passing. From the initial phone consultation to the day we signed the final sale agreement, Sean walked me through the process step by step. He was fully vested and willing to accommodate what was needed to finalize all details of the practice sale. Sean's lengthy history with the dental field provided many potential candidates for the purchase of the practice. Sean's dedication to finding the most suitable dentist to continue the dental sleep medicine practice was very much appreciated."
Barbi Morgan, widow of Dr. Todd Morgan



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Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

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Xray dental chair FOR SALE in good condition. \$750 OBO. Pickup only in Anaheim. Email tdds27@yahoo.com for picture.

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Looking for a skilled/experienced dentist to join our team. A GP that has great communication skills Irene 951-807-3078

Practice Sale Hi technology state of the art multispecialty group practice centrally located in prime West Hollywood medical building. Great lease with multiple renewal options. Oversized operatories with panoramic views. Broad patient pool with general, cosmetic, implant, periodontic and Invisalign services provided. Owner retiring. Contact drjay@jayschulmandds.com

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Pediatric Dentist needed in Oceanside for 2 days a month or more. Email your resume to info@WCCDF.org

WANTED-DENTAL HYGIENIST for a private practice in Crestline, California. 2-3 days a week. Please call 909-786-6445

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Dentist P/T at City of Orange, Dential provider for adults and kids. Spanish is a plus. Info@smilelineoc.com

MorenoValley Dental Office Wanted. Existing office or leasehold. washington.dental@yahoo.com

GP office. For sale. 4-ops. State of the art technology including 3D printer, CT Scan, Trios Scanner. Completely digital. Dentrrix Ascend. Located in busy shopping center. Across from 3 large public schools. Newly remodeled. 8 computers. Less than 1 year old compressor and HVAC. Located in Lake Balboa. Asking price 250k. Seller motivated. 661-866-3516. thetoothdoctor86@gmail.com

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Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can Purchase the REAL ESTATE, Large space.

Canoga Park: NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

Rialto: NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Santa Clarita Valley: Larger turnkey office fully equipped. Everything but patients.

Calabassas: Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrux and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Costa Mesa: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Marina Del Rey: Newish 5 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrux and dexis. Doing reat numbers in a busy retail center.

West Hollywood: 4 treatment rooms, fully digital Dentrux, Dexis, digital scanner al in popular strip mall.

Anaheim: With Real Estate – 4 Ops beautiful building all new equipment on corner lot., With growing practice.

San Gabriel: 3 op General Dental office with lots of tradition and room for growth. Fully digital, Low overhead and great rent. You need to see this opportunity.

Central Valley

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrux office.

CLOVIS: Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

HANFORD: Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

MERCED: Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment in near perfect condition.

LEMOORE: Fantastic five (5) operatorly dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

REEDLEY: Long standing well respected highly profitable four (4) operatorly practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

OAKHURST: Beautiful Mountain Community four (4) operatorly dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

Fresno: Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman: Four operatories. Open for 20 years. Multi specialty. Dentrux office fully digital in great location.

Coming soon: Visalia, Tulare, Porterville, Turlock, Modesto, Madera, NW Fresno

Kerman: Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

Turlock: Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

Visalia: Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

Lemoore: Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

Lemoore: Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental tenant.

Visalia: Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

Fresno Adjacent: Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

North Fresno: Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

Tulare: Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

Tulare: Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

Fresno: 3 ops room for more in NE Fresno room for expansion.

Visalia: Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

San Diego

Escondido with Real Estate: Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

La Mesa: Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

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Refer out screaming kids NOT: implants, sinus lifts, bonegrafting, Ao4/6 reconstruction & WISDOM TEETH IMPACTIONS, IV sedation. Email: gowgates2006@yahoo.com

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Turnkey Dental Office for Lease - 321 N. Maclay Ave., San Fernando, CA. Approx. 3,155 sq.ft./7 patient rooms. \$36/SF/YR. Prime Location: Heart of Historic Downtown San Fernando, heavy foot/car traffic, near 5, 210 & 118 freeways. Available 9/15/23. Do not disturb tenant. Contact: Mayra at TWH321LLC@gmail.com

Dentist Needed in LA city, PT/FT available, New graduate welcome, Korean bilingual preferred, Resume: greatdentalcareinla@gmail.com

SANTA MARIA GP FOR SALE - 4 Ops, 40+ Yrs. Goodwill, 1,300 Sq. Ft., Paperless, Dentrix PMS, Digital, Great Location! GR \$582K. HSDPT - Ben Sapir 310-596-0961 #CA3581 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

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Retiring Seller, Dental practice for sale in La Quinta, CA 92253. 6 eq. op., 1 not eq. laquintadentalpractice@gmail.com

W. Covina dental office looking for front office staff and hygienist. Call 626-722-5269 email: dentist@covinasmile.com

SAN DIEGO PRACTICE FOR SALE — modern 5 ops grosses \$630,000/yr on four 6 hour days/week — digital xrays/computer/conebeam — Dr. retiring - Thomas & Fees Practice Sales (949)395-6000

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FOR SALE IN GLENDALE — GP office with 39+ yrs of goodwill. 3 eq. ops. Grossed approx. \$583K for 2022. Contact California Practice Sales at 714-639-2775.

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state of the art start-up dental office in ELA/Montebello area, office is fully plumbed and ready to start scheduling patients. Office is equipped w/ 5 opt's, Pano & ceph, dentrix software, Dr. office, TC Room, Employee lunch room, 2 restrooms, 2 sided bay sterilization w/ plenty of storage & 3 person front office, the starting price is \$150,000 may consider negotiating, serious buyers only, please call 909`489-7709/email @ Rialtodental1270@yahoo.com

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General Dentist Wanted! [Tues and/or Fri] Proficient in molar root canals and surgical extractions! Pay higher of \$750 per day, or 25% of monthly production. (310) 313-3100

GP WANTED to see pediatric patients in LA. \$850-\$900 guaranteed base + bonus + vacation pay. PedoGPdentist@gmail.com ***NEW GRADS ARE WELCOME***

General Dental Office in Glendale area looking for Treatment Coordinator /Billers be responsible, friendly person also can work effectively as a member of our team. Dental PPO insurances and also Dentrix software. Please email: exceldentalcare@sbcglobal.net also call direct at 818-335-8080

GENERAL DENTIST NEEDED, PRIVATE PRACTICE IN LAGUNA HILLS, 2 DAYS A WEEK, PAY BASE ON EXPERIENCE. BONIADIDENTISTRY@GMAIL.COM 949-448-7500.

ENCINO Dental Office to Share Fridays/weekends. 3 op suite with beautiful northern view. 818-317-6790 rkdds@icloud.com

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WANTED: Moreno Valley Dental Office Wanted. Existing office or leasehold. (310)739-4091

Legacy Dental Office in East Los Angeles County: (FFS/PPO/HMO/Dental) 6 ops, 2375 Sq ft. Seller Retiring. 2022 Revenues \$895. Single-Story Building for Sale. Asking \$695,000 for Practice/ \$1,250,000 for R/E. For Information Contact info@wppps.com

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Riverside - 4 ops + CBCT room. 1,200 square feet. State of the art, fully digital office. 2022 gross \$650k+ For Sale - \$500,000

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Long Beach - 9 ops, 8 plumbed, 4 equipped (with nitrous plumbing), 1 pano room, 1 x ray room. 2,732 square feet. Cash & PPO only. Seller retiring with 34 years of goodwill. 1,650 active patients. For Sale - \$210,000

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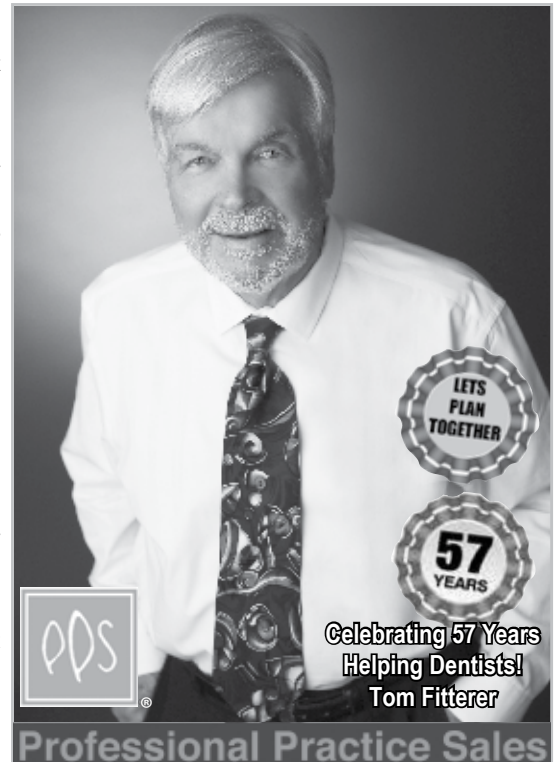
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