

# THE Dental Trader

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So. Calif. Edition

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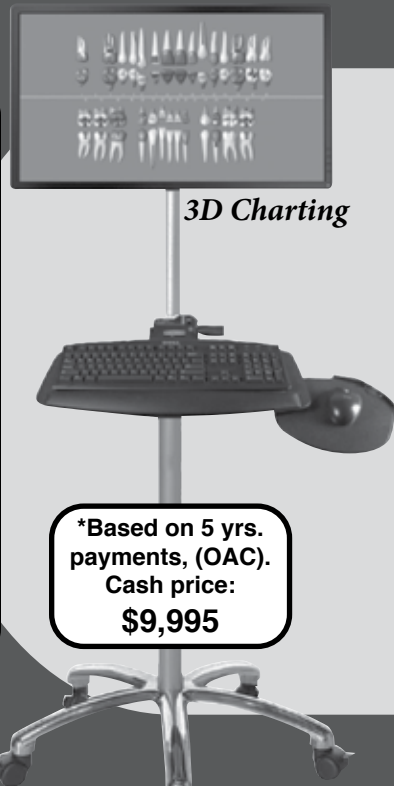
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Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



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**Dental hygienist** needed for an office in Glendale 818-900-1327

**West Hills looking for office** to buy around 200k or lower. Or local charts. DeukDentistry@yahoo.com

**Are you** looking for a boutique private practice in Encinitas to purchase? Call 760-815-2002

**Orthodontist Needed- Inland Empire, 2 days/Month, CT/Pano in office. Text 657-234-9708**

**Nomad portable** X-ray for sale, excellent condition, 2 batteries included \$3500. Call 310-205-0900.

**MONTCLAIR beautiful** office(3)op fully equipped (4th opp plumbed) computerized digital turnkey in a bussy shopping center great for a new srta. \$130K text Dr Martinez 818-984-3996

**HEMET** 7 ops, 3,200 sq. ft. 41 Yrs Gdwill. PPO/CASH Greg Beamer 909-542-4891

**Ortho Assistant** Needed for busy,friendly office in Los Angeles. Please call (310)923-2736

**Dental Assistant Available PT** She works with me M,W,F; looking for T,Th,(S); South Orange County. andrewleedds@yahoo.com

**Leasehold sale** @ Bakersfield. 4 ops, CBCT with ceph, 1500sq ft, DCI chairs. Email NB1dentist@gmail.com

**Pediatric Dentist** needed in Huntington Beach. Please email akidsdentist@akidsdentist.com

**Looking for** a skilled/experienced dentist to join our team. A GP that has great communication skills Irene 951-807-3078

**Dental Hygienist Wanted in Irvine.** Private PPO office. Work on Mon, Wed, or Thu. Text (949) 275-8633.

**Orthodontist needed** for high-volume office LA, spanish speaking preferred. Email: doctorortho2023@gmail.com

**Gardena Dental Office fully Equipped** 5 ops avaialble for lease 310 801 0871

**Fresno:** Large office with Real estate in upscl e area. (818)522-9123

**Turnkey Torrance** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**GP wanted** immediately. Full/part time. Excellent pay. Rancho Cucamonga. Call Randy (626)566-1520

**MorenoValley Dental** Office Wanted. Existing office or leasehood. washington.dental@yahoo.com

**Digital-Scanner dentalwings** STRAUMANN 2018 lightly used (almost new) \$8,200 OBO text 3104225205.

**Ortho Chairs** & mobile carts. Have 6X units. \$1200 takes all, cdachin7@gmail.com

**Periodontist (Board Certified)** for your office. Will bring all instruments. periodontalexpert@yahoo.com





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## FRESNO COUNTY

**Room for Your Fresno County Practice Listing.**

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[SOLD]**

**ARCADIA #3** – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

**ENCINO TURNKEY** – (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell! **[NEW]**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** – Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

**SANTA CLARITA – COMING SOON! OWN THE REAL ESTATE & THE PRACTICE. \$ MILLION DOLLAR PLUS MULTI-SPECIALITY PRACTICE & CONDO FOR SALE. CASH/PPO/HMO PTS. MORE INFO FORTHCOMING! MUST PREQUALIFY.** **[NEW]**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[PENDING]**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

**LAKE FOREST** – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[SOLD]**

## MADERA COUNTY

**Room for Your Madera County Practice Listing.**

## RIVERSIDE COUNTY

**Room for Your Riverside County Practice Listing.**

## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[NEW]**

## SAN LUIS OBISPO COUNTY

**Room for Your San Luis Obispo County Practice Listing.**

## VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

**THOUSAND OAKS GENERAL/PERIO PRACTICE** – (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition.

## UPCOMING PRACTICES FOR SALE

Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**Dental hygienist** needed for an office in Hesperia. Please send resume to [f.dentistry@yahoo.com](mailto:f.dentistry@yahoo.com)

**Orthodontist needed** in Los Angeles. Spanish speaking is a Plus. Email: [doctorortho2023@gmail.com](mailto:doctorortho2023@gmail.com)

**Part time** general dentist needed for a privet office. call (909)899-8757

**Dental Assistant** needed full time Los Angeles Must speak Spanish. with experience 562)552-2968

**WANTED: Moreno** Valley Dental Office Wanted. Existing office or leasehood. (310)739-4091

**Nomad portable** X-ray for sale, excellent condition, 2 batteries included \$3500. Call 310-205-0900.

**IntraOral Scanner:** open box, new scanner, new model, still under warrantee, text (818) 304-6901

**NdYagLasermachine (used)** for \$2450 or B.O. Many soft tissue applications text 310-4225205.

**Leasehold sale** @ Bakersfield. 4 ops, CBCT with ceph, 1500sq ft, DCI chairs. Email [NB1dentist@gmail.com](mailto:NB1dentist@gmail.com)

**General Dentist** (Norco, CA) Dental Lyfe Studio is hiring a part-time Associate, New Grads are welcomed, (951)588-5933.

**Turnkey digital** office for sale in the Inland Empire. 4 ops., pano please call 909-319-3851 for more information

**East LA** office for sale 5ops gross 420k. 3.5 days/wk. ppo/dentical. low rent. email [templdental13@gmail.com](mailto:templdental13@gmail.com)

**Dentist PT** wanted with good communication skills, quality work. Bread and butter dentistry. Email [ladds323@gmail.com](mailto:ladds323@gmail.com)

**GP Office** closed May 31! 4 ops equipment, instruments, sterilizer, air comp, wet vac, lab equip. etc. Text 661 803-6790

**MORENO VALLEY** OFFICE WANTED; Existing or Leasehood. Text (310)739-4091 or leave a message

**Film Processors:** a/t2000 xr used \$900, Gendex GXP used \$900. Pick up preferred. Contact Lillie 559-781-1163

**FT Dentist** needed for our Santa Clarita practice. Ideal 3-7 year work experience. Send resume to [hr@anewsmiledental.com](mailto:hr@anewsmiledental.com)

**Turnkey Fullerton** office For sale \$320k newly remodeled. PPO/Private/Medical. Great Location: Call or text: 407.729.5694

**Remote Biller** specializing in PPO with Dentrix, Open Dental, Eaglesoft, and Carestack. [fromatozdentalbilling@gmail.com](mailto:fromatozdentalbilling@gmail.com)

**Canoga Park** office has two chairs to sublet Wednesdays and Fridays. Email [DeukDentistry@yahoo.com](mailto:DeukDentistry@yahoo.com)

**7Dr+Assist.stools, extraction** forceps, scalers+ hand instruments. Parkell electrosurge and more 4 sale. 661-803-6790

**Dental equipment** including sinks and 12 o'clock units need gone asap call 9492938024 located in garden grove



# *Quality Matters. So Does Speed.*

*“Robert (Bob) was nothing short of being AMAZING. He was attentive, responsive, and diligent in representing me in a complicated sale that involved multiple office locations and a large staff.... Robert always responded to my email or phone correspondence in a timely fashion, so that I wasn’t kept waiting or wondering what was going on. This was true especially for critical or time-sensitive issues that needed a quick response. I would highly recommend Bob to anyone who is looking to buy or sell their practice, whether it is dental or medical. He is truly an expert in this highly specialized area of law. There is no doubt in my mind that I would use his services again in the future.”*

**Avvo Review #89**

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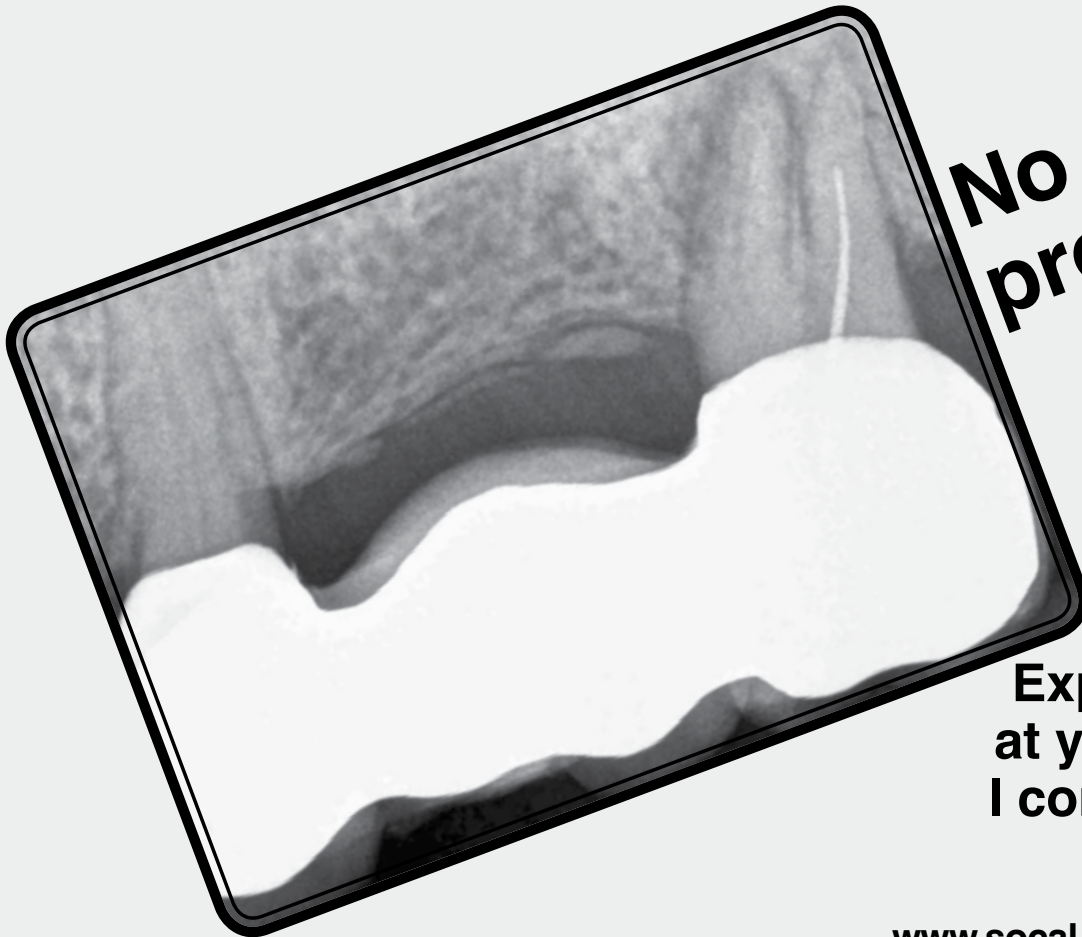
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**GP DENTIST** needed FOR OFFICE IN LA. PT or FT  
Recent grads ok. \$750 base w/ %production DOE.  
Basic dentistry all OS, Endo referred out. Email  
[aplusdentistryla@gmail.com](mailto:aplusdentistryla@gmail.com)

**FOR SALE** DENTAL EQUIPMENT - 3 Belmont chairs \$850.00  
each, compressor 2 motors \$950.00, suction unit 1hp-  
\$350.00, 2hp \$450.00, 2 celux ceiling dental light-\$450.00  
each. Please contact (818)830 6877 or email us at  
[drgdentalimplants@hotmail.com](mailto:drgdentalimplants@hotmail.com) for more info or details.

**FOR SALE** DENTAL OFFICE IN HARBOR CITY 20+YRS  
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**Refer out** screaming kids NOT: implants, sinus lifts, bonegrafting,  
Ao4/6 reconstruction & WISDOM TEETH IMPACTIONS, IV  
sedation. Email: [gowgates2006@yahoo.com](mailto:gowgates2006@yahoo.com)

**ENCINO 2 OPS OFFICE FOR RENT** - Very cozy, comfortable,  
inviting office. On the Boulevard. Great terms. Up to 3-4  
days/wk. Pls call (818) 625-6030.

**FOR SALE IN CHINO** – Well-established GP w/ 4 eq. ops. & 3  
in an open bay. Grossed \$312K for 2022. Contact California  
Practice Sales at 714-639-2775.

**Ray Foster** model trimmer used FOR SALE. \$250 OBO.  
Pickup only in Anaheim. Email [tds27@yahoo.com](mailto:tds27@yahoo.com) for  
more info & picture.



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came up. The  
transaction went  
like clockwork and  
we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

### We Offer Up to 100% Practice Financing

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#### Los Angeles County

##### Diamond Bar: Collections ~ \$849K

- Long term pt base. All Cash/PPO
- Doctor does mostly GP works w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

##### Los Angeles: New Listing!

- Strip mall off freeway junction 710 & 60.
- Collects ~ \$25K/month or ~ \$300K/yr
- Office opens ~ 6 days/month.
- 3 ep.ops. New equipment. Fair rent.

##### Panorama City: New Listing!

- Grossed ~ \$365K on 2 days/wk
- ~ 55% FFS/PPO & ~45% Denti-Cal
- Lots of outside referrals.
- 4 eq.ops. ~ 1,200 sq.ft. Fair Rent.

##### Van Nuys: New Listing!

- High production part time practice.
- Collects ~ \$600K on 3.5 days/wk.
- ~50% FFS/PPO & ~ 50% Denti-Cal.
- Strip mall. 3 eq.ops.
- Easy patient flow. 10-15 pts/day.

##### Whittier: New Listing!

- Stable practice & consistent income.
- 2023 Projections ~ \$520K.
- Mostly PPO/FFS. 3 ep.ops.
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

#### Riverside County:

##### San Jacinto - Grossed ~ \$1.58 Million

- Seller retires. 25+ yrs goodwill.
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

#### Ventura County

##### Ventura - Collections ~ \$780K.

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

#### Dental Practice Wanted

*We have buyers looking for practices in:*

##### Northern CA - Bay Area

**LA County:** LA, Inglewood, San Fernando Valley, Santa Monica, Covina and etc...

**Orange County:** Upland, Irvine, Santa Ana, Yorba Linda and etc...

#### Orange County

##### Anaheim - Reduced Pricing!

- Asking (~~\$175K~~) \$132,500!
- Starter practice with bonus of pts.
- Strip mall: 3 eq. ops. + 2 plumbed
- Nice staff. Fair Rent. Low overhead.

##### Garden Grove: Collections ~ \$380K

- Large shopping plaza at the corner of Garden Grove & Westminster.
- Mixed insurances: ~30% PPO, ~30% Denti-Cal, ~20% HMO/Cap, ~20% Others.
- 3 eq.ops. Equipment includes CT Scan.

##### Newport Beach: Grosses \$500 - \$550K

- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month

##### Orange: Equipment and Leasehold.

- In large shopping plaza in Orange.
- 3 eq.ops. Rent ~ \$5,700/month.

##### Santa Ana - New Listing!

- Located in Downtown Santa Ana.
- Grosses between \$340-370K/year.
- Single standing bldg. 4 eq. ops.
- Opens 3 days/wk. Fair Rent.
- Lots of potentials for upscale in pedo.

##### Westminster - Collections ~ \$773K

- Located in a large shopping plaza in Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal.
- 4 eq.ops. ~1,200 sq.ft.

#### Central California

##### Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

#### Northern California

##### Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

##### Dublin: Collections ~ \$1+ Million

- General and Orthodontics
- Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

##### Fremont - Grosses ~ \$645K

- Large retail ctr. - close to Fremont Hub.
- 4 equipped ops. Fair rent value.
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

#### Northern California

##### Sacramento - Reduced Pricing!

- Asking (~~\$99K~~) \$70K!
- Strip mall off Highway - 99
- 3 equipped ops. + 1 plumbed.
- Production ~ \$200K/yr.
- Part time practice. Low overhead.

##### Sacramento - Reduced Pricing!

- Asking (~~\$150K~~) \$120K!
- Collections ~ \$195K-215K/yr
- Between Highway 99 & Freeway 5
- Shopping Plaza.
- 2 eq. ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.

##### Dental Practice & Real Estate in

##### San Jose : Collections ~ \$600K

- ~80% FFS/PPO and ~20% HMO/Cap.
- Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate - open air & prominent professional suite within walking distance from strip malls.

##### San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

##### San Jose - 2 practices for sale

- Office #1 - Collections ~\$400K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$590K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

##### San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

##### Stockton - Practice & Real Estate

- Grossed ~ \$865K.
- High profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill. 3 eq. ops.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.

##### Sunnyvale: Practice & Real Estate

- Collections ~\$900K - \$950K
- Stable & consistent income.
- Office accepts PPO/Cap/HMO & others.
- Doctor does mostly general dentistry. Lots of outside referrals.
- 2 - 3 doctor days/wk
- Prominent professional suite.
- 4 eq. ops. ~1,200 sq.ft.

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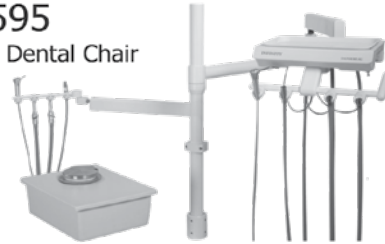
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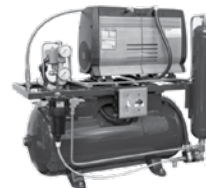
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**Dentist needed** in Koreatown. Need to be friendly, conversational Korean preferred. 2-3 days a week, ladds323@gmail.com

**ANAHEIM GP FOR SALE** - 4 Ops, 50 Yrs. Goodwill, Located close to the 5, 57 & 91 freeways! 1,300 sq. ft. 2022 GR \$445K. HSDPT- Kaira Stewart-949-220-6216 #CA3509 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

**Dental office** for rent in desirable Old World Village Huntington Beach CA. \$2,300 /mo (utilities not included) Large reception area. 4 fully plumbed operatories including compressor and vacuum. 3 chairs and X-rays for each room. Call 909-543-8543

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on PT sched.

**Glendale (upcoming):** Retiree. Stable revenues  
over \$550k. Modern facility

**Playa Del Rey:** Retiree with expired lease makes  
this ideal merger opportunity. Revenues over \$500k  
Cash flow opportunity !

**Woodland Hills:** *Sold 100% Gross Income*

**Rancho Cucamonga:** Over 30 yrs goodwill. Busy  
office & hygiene program. Revenues over \$900K  
on PT schedule. 5+ops

**Riverside:** 5 ops; 1st floor location. Income of  
\$800k with no advertising. 20% denti-cal. Busy  
office with sign exposure.

-----

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**Westwood:** Over 35 yrs goodwill. Seller referring  
all specialty treatment. Ideal merger opportunity.

**San Diego:** ---- Too many patients ----  
Income of \$980k on 4 days + busy hygiene.  
Cheap Rent. \$10k/mo of HMO.

**Thousand Oaks:** Retiree with busy hygiene  
program. 5 ops. Seller transition available.

**La Mirada:** ---- WOW Shopping Location ----  
Over 25 yrs goodwill. Revenues of \$1.3m. Modern /  
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**Northridge:** *Sold 95% Gross Income*

**Santa Monica:** *Sold 100% Gross Income*

**Laguna Beach:** Beautiful/modern boutique  
practice. Shopping Center. Revenues of \$400k on  
PT schedule. Reasonable rent.

**Buena Park:** Retiree with expired lease makes this  
ideal merger opportunity. Revenues over \$350k  
Cash flow opportunity !

**Sherman Oaks:** FFS w/30yrs goodwill. Visible  
Ventura Blvd location. Cerec; Itero Scanner; \$1m  
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# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
North County Inland GP	\$725,000	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
East County ORTHO	\$349,000	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
San Diego GP	\$1,099,000	6 ops, over 700k in collections, opportunity to purchase the real estate, seller needs to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.
South Bay GP	\$429,000	7 ops, refers most all specialty procedures out, no advertising being done, older seller looking to retire, willing to associate back if needed, longterm loyal staff in place.
Southern California	\$1,499,000	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. <b>Please call for more information.</b>
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.

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# **Practices for Sale**

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- Dr retiring after 17 years in this location
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- Gross collections over \$630,000/year on 4 easy days/week
- Easy hours – 7 am to 2:30 pm
- Shopping center with free easy parking
- Dexus digital xrays, Kavo conebeam, Dentrax computer system

## **San Juan Capistrano**

### **Beautiful Private General Practice for sale**

- Grosses just under \$400,000 on 4 easy days/week
- 3 + 1 operatories with digital xrays, Cone Beam, Cerec machine and printer, computer system
- Dr retiring
- Private insurance and PPO's
- Paperless
- Rent only \$5,200/month inclusive



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**DENTAL PRACTICES FOR SALE:** Burbank, Calabasas, Encino, Fontana, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Sherman Oaks, and Woodland Hills.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrux software. Asking \$800,000. - SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. - SOLD AT FULL PRICE

**ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE:** 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000. - SOLD

**NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE:** Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cep. Seller is motivated. Asking \$125,000.

**SHERMAN OAKS GENERAL PRACTICE FOR SALE:** Well established fee for service practice collects \$625,000 per year on four days per week with four days per week of hygiene. Hygiene, exams and x-rays account for 58% of the practice production. Seller refers out all endo, all oral surgery, all perio surgery, all pedo, and all ortho. Low key practitioner. Tons of upside potential. The office has four equipped operatories with digital x-rays and Sofident software. Professional building. Seller is retiring. Asking \$300,000 - SOLD AT FULL PRICE

**FONTANA GENERAL PRACTICE FOR SALE:** The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 - SOLD AT FULL PRICE

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000.

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

**BEVERLY HILLS GENERAL PRACTICE FOR SALE:** This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrux software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

**CALABASAS GENERAL PRACTICE FOR SALE:** Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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If you are thinking about selling your practice within the next six months, you might want to consider listing it before the first of October to minimize the taxes on the sale and to maximize the marketing exposure.

With every practice sale, there is a portion of the purchase price that will be ordinary income. Most of the proceeds from the sale will be capital gain income, but the variable tax is greatest on the ordinary income portion. Since your ordinary income will be at its lowest point at the beginning of the calendar year, from a tax minimization point of view, it would be best to close the sale soon after the first of the year. The difference could be as much as 24% in additional federal income tax on the ordinary income portion of the sale proceeds. Note that the State of California does not differentiate between capital gain income and ordinary income, so from the State tax perspective all of the sale proceeds are ordinary income.

From a marketing perspective, it is always best to expose the product or the practice to as many potential purchasers as possible. Since the print advertisers all have a first of the month deadline for the publications coming out in the first week of the following month, to get an ad for your practice in those publications for the first week in November requires that the practice is listed by October 1st. While most of our practices are sold through our website or our existing data base, there is always a portion of the buying public that still relies upon the printed advertising and I see no benefit to excluding any potential buyer from consideration. As brokers, we cannot legally or ethically advertise a practice that we do not have listed for sale (although clearly some do).

The idea would be to list your practice prior to October 1st, but not launch the marketing campaign until mid to late October with the goal of securing offers and a buyer prior to December 1st. Since the financing, due diligence, contract and lease work will take at least a month, that would position the sale to close shortly after the first of 2021, thereby minimizing your taxes on the sale to the extent possible.

I can certainly go into more detail, but to avoid boring you, I won't unless you want to give me a call to discuss this further. Just something to consider, if you are already thinking about it.

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**SOLD by Al Galvis: Santa Monica | \$702,000**

**La Quinta | \$170,000 | 4 ops | #10093** Phenomenally located fast-start GP in the stunning resort city of La Quinta! The practice is profitable, but most of the value is in the location, patient base, build-out, and equipment. Call Tim (714) 272-8404

**SOLD by Ken Skeate: Los Angeles | \$265,000**

**IN ESCROW! Los Angeles | \$145,000 | 4 ops | #10106** Westside GP with excellent growth potential! Wilshire Blvd. west of the 405 in a beautifully remodeled building. Equipped for Restorative, Implant Surgery, and Endo. Call Ken (805) 338-5850

**SOLD by Ken Skeate: Oxnard | \$395,000**

**Agoura Hills \$150,000 Fast Start -or- \$210,000 with patients | 4+ ops | #05906** Unique opportunity at this beautiful and contemporary office in upscale area! Impeccable office has modern technologies and high-end finishes throughout. Call Ken (805) 338-5850

**SOLD by Al Galvis: Glendale | \$175,000**

**IN ESCROW! Mar Vista Live/Work | \$335,000 | 4 ops | #10114** Paperless GP in laid back neighborhood with unique Live/Work space. Easy-to-access location with private and street parking. Call Ken (805) 338-5850.

**Palm Springs | \$240,000 | 4+ ops | #09904** Practice in style at open-concept 40-year established high-vis office! set up for all phases of dentistry w/room to grow. Call Tim (714) 272-8404

**Larchmont | \$250,000 | 4+ ops | #10102** Fantastic FAST-START opportunity in the prestigious Larchmont Village neighborhood of LA. Located in a unique and impeccably maintained building! Call Eddie (310) 595-0203

**SOLD by Al Galvis: Chatsworth | \$269,900**

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## SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES CONT.

**IN ESCROW! Lancaster | \$380,000 | 7 ops | #10111** Thriving GP in great location off freeway in popular retail plaza w/great signage! Equipped w/Galileos CBCT, CEREC in 2,400SF. Located in the High Desert just 60 miles from LA! Call Al (818) 298-9770

**Rancho Cucamonga Pediatric | \$1,085,000 | ops | #10113** Very scalable, 20-yr est. Pediatric Practice in newly built facility with modern, state-of-the-art amenities. Advanced equipment incl. LightScaple soft tissue laser, iTero Element scanner, Vatech CBCT, Kavio Nomad. Call Ken (805) 338-5850

## VENTURA & SANTA BARBARA

**IN ESCROW! Santa Barbara | \$368,000 | 3 ops | #10137** Rare opportunity in Downtown SB! Prime address with high visibility operating only 2 days per week! Call Darren (805) 878-0633

**SOLD by Darren Hulstine: Santa Maria Ortho | \$470,000**

**Santa Maria | \$647,000 | 4 ops | #10124** Established GP with a boutique feel offers spa-like amenities to patients in a cheerful, comfortable environment! Earn a typical dentist's income on just 2-3 days per week! Call Darren (805) 878-0633

**Santa Barbara | \$74,995 OBO | 3+ ops | #09988** DISTRESS SALE! Recently thriving practice is now non-functional and in need of a new dentist! Modern office with custom build-out is in a prestigious location near beach, shops, and restaurants. Their loss is TRULY your gain! Call Darren (805) 878-0633

**SOLD By Ken Skeate: Ojai | \$375,000**

**SOLD by Darren Hulstine: Santa Maria | \$1,135,000**

**Santa Barbara County | \$439,000 | 3 ops | #10004** Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! Call Darren (805) 878-0633

**SOLD by Darren Hulstine: Santa Barbara + RE | \$3,555,000**

**Santa Maria | \$180,000 | 3 ops | #09938** 19 years goodwill at modest GP in fast-growing city. Lease is month-to-month so you stay and can practice here, or merge with your local office. Call Darren (805) 878-0633

**Santa Maria Real Estate Turnkey | \$750,000 | 7 ops | #10109** Real estate, tenant improvements, and equipment are all included! Just move in, order supplies and you're in business! Call Darren (805) 878-0633

**NEW! Oxnard | \$195,000 + \$950,000 RE | 5 ops | #10139** Charming GP in picturesque Downtown. Historic building has been a dental landmark since 1905! High volume of foot traffic, beautiful custom decor, 2,600 SF, with state-of-the-art technology. Call Ken (805) 338-5850



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## BAY AREA, SAN LUIS OBISPO & MONTEREY COUNTY

**NEW! San Luis Obispo Leasehold | \$3.10/SF NNN | 11 ops | #10136** Available January 2024. 4,333 SF office in medical building near 101 Freeway. Newly remodeled with an option to purchase within 3-5 years. Call Darren (805) 878-0633

**NEW! San Luis Obispo | \$419,000 | 3 ops | #10138** Very modern GP originally established in 1965! Must be seen to fully appreciate. Coveted downtown spot, freestanding building, new Adec chairs/units/lights Call Darren (805) 878-0633

**King City Real Estate Lease or Purchase | #10132** Investment Opportunity in Monterey County! Visually appealing freestanding building with 2 units - 8-op dental office and fully renovated office/medical suite. Call Scott (650) 374-9383

**Santa Cruz Perio + Real Estate | \$340,000 + \$800,000 | 4 ops | #10072** Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

**Central Coast | \$150,000 | 3 ops | #02910** Fully fee-for-service GP with relaxed schedule located in busy shopping center near 101 with well-known anchor tenants. Space to add 4th or even a 5th operator! Call Darren (805) 878-0633

**Watsonville + Real Estate | \$149,000 + \$495,000 | 4 ops | #10073** Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

**San Francisco | \$150,000 | 4 ops | #10059** Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

**SOLD by José: Pleasant Hill | \$550,000**

**SOLD by Scott Taylor: San Jose | \$1,700,000**

**Hayward | \$150,000 | 4 ops | #09970** 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

**SOLD by Scott Taylor: Monterey | \$1,350,000**

**Newark | \$395,000 | 3+ ops | #10105** Thriving location with small-town feel. New residential developments offering high-growth opportunities. Perfectly situated at busy intersection next to a Starbucks and is located in an attractive Shopping Marketplace with ample parking and easy accessibility. Call Nelson (510) 501-1959

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## BAY AREA, SAN LUIS OBISPO & MONTEREY COUNTY

### **SOLD by Scott Taylor: Antioch | \$550,000**

**Santa Cruz | \$499,000 | 4 ops | #10065** Top-notch General Practice was recently rebuilt and is ready to impress! Large un-obstructed windows, vaulted ceilings, and exposed wood beams. This practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

### **SOLD by Scott Taylor: Oakland | \$399,000**

**Walnut Creek | \$199,000 | 5 ops | #10108** Vacant Turnkey office in desirable professional building offering a range of amenities. Belmont chairs, tons of storage, great location near Kaiser Permanente. Call Nelson (510) 501-1959

**Los Gatos Turnkey "+" | \$149,000 | 3 ops | #10116** Turnkey office w/ Eaglesoft, digital Xray and latest tech. Located on main road with excellent visibility! Call Scott (650) 374-9383

**Aptos | \$299,000 | 3 ops | #10115** Beautiful office w/ paperless charts, Eaglesoft, & Rayscan CBCT/digital pano. Conveniently located right off Cabrillo Hwy in pedestrian friendly area! Call Scott (650) 374-9383

**San Francisco | \$440,000 | 3 ops | #10091** One-of-a-kind boutique-style 4-operatory General Dentistry Practice in a HOT neighborhood! This state-of-the-art office is unlike any dental office you have seen! Call Nelson (510) 501-1959

## CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

**Dinuba + RE | \$525,000 + \$420,000 | 5 ops | #10120** Thriving and profitable paperless GP, with significant growth potential! Collected nearly \$1M in 2022. Beautiful freestanding dental building, easy access and ample parking. Call José (925) 382-9525

**Fresno + RE | \$425,000 + \$265,000 | 4 ops | #10121** Well-established GP located on a prominent thoroughfare w/good exposure to vehicle and pedestrian traffic. With its proximity to Highway 41 and Highway 99, patients from both within and outside of Fresno can conveniently reach the dental office. Call José (925) 382-9525

**Sanger +RE | \$320,000 + \$150,000 | 3 ops | #10122** Modest GP in charming fairy-tale like setting on track to collect over \$500k this year. Prime corner location in picturesque tight-knit community just 13 miles from Fresno. Call José (925) 382-9525

### **SOLD by José: Bakersfield | \$1,202,000**

### **SOLD by José: Bakersfield | \$995,000**

**Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017** Pristine office ideally located off Highway 41 in beautiful neighborhood. Excellent word-of-mouth and tons of opportunity! Call José (925) 382-9525

**Tulare County + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916** Fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operatory office can easily be converted to 6! Call José (925) 382-9525

### **SOLD by José: Visalia + Real Estate | \$1,836,525**

**IN ESCROW! Modesto | \$535,000 | 12 ops | #10086** Excellent GP with flexible seller willing to workback if needed. Located in a busy, high-vis shopping center with state-of-the-art technology and tons of untapped potential! Call Nelson (510) 501-1959

**Porterville | \$300,000 | 6 ops | #10067** Popular shopping plaza location, this 2,700 sq.ft. office has many quick opportunities for serious growth! Call José (925) 382-9525

**Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops | #10075** This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

### **SOLD by José: Delano | \$1,200,000**

**IN ESCROW! Visalia + Real Estate | \$350,000 + \$700,000 | 6 ops | #10104** Associate-run, bread-and-butter Pediatric Dentistry Practice. Collected \$585k in 2022. Located in a vibrant and active part of town! Call José (925) 382-9525

**IN ESCROW! Fresno | \$325,000 | 5+ ops | #10110** Well-established practice with a loyal 2,000+ patient base. Room to expand, amazing staff, and a phenomenal location off Yosemite Freeway and across from Hospital! Call Jose (925) 382-9525

**Fresno | \$340,000 | 5 ops | #09987** Family practice has w/5-star reviews located in a charming office complex surrounded by nature just off the Yosemite Freeway. Call José (925) 382-9525

**Bakersfield Prosthodontic | \$320,000 | 4+ ops | #10107** Thriving Dental Practice with unique specialties and enormous potential! Fully fee-for-service and plenty of room for general dentistry or other specialties! Call José (925) 382-9525

### **SOLD by José: Clovis | \$779,000**

**Sebastopol | \$245,000 | 4 ops | #10023** Highly rated GP with 71 years of goodwill, paperless charts & state-of-the-art tech. in an ideal location. Call Nelson (510) 501-1959

**Bakersfield + RE | \$650,000 + \$800,000 | 6 ops | #10119** Established GP w/strong reputation, modern office, CBCT, and loyal patient base. Prime location near downtown! Call José (925) 382-9525

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To understand new skills, techniques and instruments for extraction, to review oral surgery anatomy and local anesthetic modules. To practice hard and soft tissue procedures on lifelike models to achieve excellence.

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- Surgical removal of impacted 3rd Molars
- Soft Tissue Partial Bony Horizontal Compete Bone
- Removal of Palatal and Mandibular Tori
- Orthodontic canine exposure with/without bracket

### DAY TWO

Dealing with more advanced procedures for immediate maxillary and molar implants and immediate maxillary anterior implant placement, along with immediate abutment, temporary fabrication, and advanced soft tissue procedures for both pre-prosthetics and implants.

#### LEARNING OBJECTIVES:

Understand and learn new skills and the use of new and various instruments for extractions and immediate implant placement with preservation of hard and soft tissue. To review oral surgery anatomy and local anesthetic techniques, and to practice hard and soft tissue procedures on lifelike models.

#### OVERALL OBJECTIVES:

To simplify surgical procedures in your office and to emphasize faster surgical extractions without extensive bone removal and ridge preparation for immediate dentures. Simplified socket bone grafting, one-drug oral sedation, mini-implants, biopsy, and surgical complications will be covered.

- Atraumatic extraction of Mandibular 1st molar and immediate wide diameter implant placement and bone graft
- Atraumatic extraction of Maxillary 1st molar and immediate wide diameter implant placement with trans-alveolar osteotomy sinus lift and bone graft
- A traumatic extraction of Maxillary Central Incisor with immediate implant, immediate provisional abutment, immediate temporary, and socket bone graft (tooth in a day)
- Soft tissue uncovering (double "Z-plasty" papilla rebuilding) of implant with insertion of custom abutment/temporary
- Soft tissue uncovering of implant with palatal roll connective tissue graft

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### DAY THREE

#### On LIVE Patients:

- Implant Placement - Aesthetic Zone
- Implant Placement in the posterior Arch with immediate traumatic extraction without on the virgin Arch,
- Surgical removal of impacted wisdom teeth
- Tori Removal
- Extosis removal surgeries

#### Hands On:

- Bone Grafting
- Socket Grafting

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**Dr. Ronald P. Morris,**  
D.D.S., B.D.S., M.S.

Dr. Ronald P. Morris earned his dental degree and graduated with honors from the University of Detroit Mercy School of Dentistry.

He completed his one-year internship/general practice residency at Human Medical Center. He then completed his Residency in Oral & Maxillofacial Surgery at Henry Ford Hospital.

Dr. Morris is licensed in Michigan and Missouri. Dr. Morris is a board certified and a Diplomate, of the American Board of Oral & Maxillofacial Surgeons, as well as a member of the American Dental Association and the American Medical Association.

#### CLASS SCHEDULE

Registration:

7:00 AM – 8:00 AM

General Session Class:

8:00 AM – 12:00 PM

Lunch:

12:00 PM – 1:00 PM

General Session Class:

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*I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!*

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*Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.*

**Dr. Jeff Javelet**



**A. Lee Maddox, DDS, Esq.**

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**LA MESA GP FOR SALE** - 4 Ops, 35 Yrs. Goodwill, 2,000 Sq. Ft., Paperless, Dentrux PMS. GR \$1.8M. HSDPT - Christy Conway-619-889-6482 #CA3471 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>



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**Luis Kong, DDS (San Francisco, CA)**- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

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### FEATURED LISTINGS

**GLENDALE** – Well-established practice with 39+ years of goodwill. The 1,050 sq. ft. practice is located in a two-story medical building on the first floor. Is equipped with 3 operatories and Easy Dental software. The seller sees about 8-10 patients a day and 30-34 new patients a month while working 3 days a week and every other Monday. The 1 hygienist in the office works every other Monday & every Wednesday and sees approximately 12-14 patients a day. North Glendale with residential surrounding areas and public schools. Great rent for the area. Does not want to transfer the Yelp reviews to the new buyer. Will transfer the website but not Yelp. Grossed \$583K for 2022 & Projecting \$607K for 2023. Please contact your CPS Broker for more details. Property ID #5446.

**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitionary period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. Grossed \$333K for 2022. Please contact your CPS Broker for more details. Property ID #5450.

**CHINO** – This absentee owner practice was established in 2006 by the Seller, who has just upgraded all of the computers in the practice. While it has been a profit center, even though the Seller does not work in the practice, it is time to prepare for retirement. Our practice is also surrounded by retail and restaurants, providing a constant stream of traffic at the busy intersection where it is located. As you will see from the production by procedure breakdown on page one, we are only doing bread-and-butter dentistry; almost all specialties are being referred out, including, but not limited to, ortho, even though there is a three-chair ortho bay plumbed but not equipped at this time. Further enhancing the ortho bay are several client convenience centers. Suppose you have the right skill set to capture all the treatments being referred out. In that case, you can immediately capture that income to make this profitable practice with a very competitive lease with low overhead even more profitable. Grossed \$312K for 2022. Contact your CPS Broker for more details. Property ID #5449.

**CHULA VISTA** – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting ~\$600,000 for this year and growing. For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. Grossed approximately \$591K for 2022. Please contact your CPS Broker for more details. Property ID #5441.

**SAN DIEGO** – Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. Grossed approximately \$490K for 2022. Please contact your CPS Broker for more details. Property ID #5442.

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- **Buyer's Net of \$650K**
- 8 ops & 1 plumbed not eq.
- Each operatory has a different country theme
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- 15+ years goodwill

- 5 days of hygiene
- Ample parking lot
- Income Source: 80% Cash 20% PPO
- High-end community
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# CALIFORNIA

## Specializing in the Selling

### VENTURA COUNTY LISTINGS

**VENTURA - (GP + REAL ESTATE)** Well-established practice with 70+ years of goodwill. The retiring doctor works 3 days a week and sees an average of 8-10 patients a day and 12-15 new patients a month. The one hygienist in the office works 2 days a week and sees approximately 6-8 patients a day. The office is insurance but does take some cash. Mostly patient referrals and website advertising. The 1,050 sq. ft. 3-equipped operatories are located in a two-story professional building with ample parking and is near a residential area. Has great street visibility. Is equipped with Diamond Dental software and 3 Yoshida digital X-rays. **Grossed \$334K for 2022 on 3 working days a week. Buyer's Net of \$106K.** Please contact your CPS Broker for more details. **Property ID #5411.**

### LOS ANGELES COUNTY LISTINGS

**GLENDALÉ** – Well-established practice with 39+ years of goodwill. The 1,050 sq. ft. practice is located in a two-story medical building on the first floor. Is equipped with 3 operatories and Easy Dental software. The seller sees about 8-10 patients a day and 30-34 new patients a month while working 3 days a week and every other Monday. The 1 hygienist in the office works every other Monday & every Wednesday and sees approximately 12-14 patients a day. North Glendale with residential surrounding areas and public schools. Great rent for the area. Does not want to transfer the Yelp reviews to the new buyer. Will transfer the website but not Yelp. **Grossed \$583K for 2022 & Projecting \$607K for 2023.** Please contact your CPS Broker for more details. **Property ID #5446.**

**LA PUENTE – (REAL ESTATE)** With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail, and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

**LOS ANGELES** - Well-established practice with 25+ years of goodwill. The 1,932 sq. ft. suite is located in a 7-story professional building. The practice is equipped with 4 operatories and 1 plumbed not equipped. The current seller works 4 days a week and sees an average of 12-20 patients a day and 20-24 new patients a month. With the 4 days of hygiene a week, the office sees approximately 8-12 patients a day per hygienist. Also, one time a month varies by the day a periodontist comes in. Does very minimal advertising more patient referrals and Google/Yelp. The recall system is pre-booking patients and texts/calls. The doctor is in the process of retiring due to traveling back and forth every day from Irvine to Los Angeles. **Grossed approximately \$1.02M for 2022. Buyer's Net of \$410K.** Please contact your CPS Broker for more details. **Property ID #5405.**

**MALIBU** - Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a week, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees approximately 4-6 patients a day. There are 7 days of hygiene with a hygienist working Wednesdays, another working Mondays and Tuesdays and one working Monday-Thursdays and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. **Grossed \$1.4M for 2022. Buyer's Net of \$467K.** Please contact your CPS Broker for more details. **Property ID #5436.**

**MONROVIA W/ REAL ESTATE!** - Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. **Grossed \$378K for 2022 & projecting \$397K for 2023. Property ID #5433.**

**POMONA** - Well-established practice with 18+ of goodwill. The approximately 2,192 sq. ft. suite is located in a three-story business building. Is equipped with 8 operatories and Dentrix software. The current seller has another practice in Newport Beach that they would like to put their focus more on. The office has 7 days of hygiene and an ortho that comes in every other Wednesday. The seller works 2 days a week and the 2 partners work 3 days a week. The building is in a corner location with great street visibility and an ample parking lot. Near residential areas. **Grossed \$2.7M for 2022. Buyer's Net of \$704K.** Please contact your CPS Broker for more details. **Property ID #5432.**

**SOUTH BAY – ORTHO PRACTICE** – Well-established practice with 30+ years of goodwill. The retiring doctor works 3 1/2 days a week and sees an average of 25-30 patients a day and 5-10 new patients a month. 100% straight-wire office. The modernized practice is located in a one-story shopping plaza with 5 operatories in an open bay and 1 operator in a consultation room. The income source is mainly cash at 60% and 40% PPO. Computerized with Orthotrac software and is a paperless office. Great location near residential areas. **Grossed \$419K for 2022 & projecting \$447K for 2023. Buyer's Net of \$127K.** Please contact your CPS Broker for more details. **Property ID #5452.**

**SUN VALLEY** - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 4+ years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 26-30 new patients a month. The office has 3 specialists that come in. An Endo comes in once every other month, an Ortho comes in 2 times a month, and an Oral Surgeon once every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the real estate! The total facility and parking lot is private by a fence. The equipment is fairly new and some of the older chairs have been refurbished and reupholstered. Is equipped with 3 Gendex X-rays and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Transition Coordinator

**TORRANCE** – Turn-Key general practice located in a busy shopping center with plenty of parking. It is on a busy intersection. The seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **Grossed \$182K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

**WOODLAND HILLS (PEDO)** – Well-established practice with 30+ years of goodwill. The 2,122 sq. ft. office is equipped with 3 equipped operatories in an open bay, 3 equipped private room operatories and 1 plumbed not equipped. The large breakroom could easily be converted to accommodate 3-4 more dental chairs for the practice to have 10-11 operatories. The seller currently works 4 days a week and sees an average of 8-10 patients a day and 28-30 new patients a month. Income source is 58% Cash, 10% Insurance & 32% MediCal. **Please contact your CPS Broker for more details. Property ID# 5421.**

### ORANGE COUNTY LISTINGS

**ANAHEIM** – Our beautiful modern practice is located in a recently renovated ±23,626 sq. ft. strip center right where Tustin Ave. and the CA-91 Freeway, where over 81,000 cars will pass your new practice location daily! Two new multistory luxury apartments are being built next to the office, with a third already occupying 700 residential units within walking distance. As if that was not enough, this location is adjacent to Kaiser Permanente's state-of-the-art 434,000 sq. ft. hospital with over 260 beds, 17 operating rooms, and more than 5,000 workers. The city of Anaheim is building a transportation hub here in this area known for its high-tech industries. Amazon has a new 144,000 SF Warehouse on a 12-acre site less than a mile away. If you move quickly, you can take advantage of this gateway and the space next door you can expand into now! **Property ID #5454.**

**ANAHEIM HILLS** – Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed \$546K for 2022 & projecting \$593K for 2023. Buyer's Net of \$133K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

**LAGUNA NIGUEL** - Well-established practice with 32+ years of goodwill. The 1,400 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operatories and 2 plumbed but not equipped operatories. The retiring seller works 4 days a week and sees an average of 8-9 patients a day and 15-18 new patients a month. Patient referrals and online resources are the only advertising the office does. Easy Dental software. Near residential areas and conveniently located off the 5 & 73 Freeway. **Grossed \$314K for 2022.** Please contact your CPS Broker for more details. **Property ID #5418.**

**LAKE FOREST** – **LEASEHOLD!** This location has been a dental practice and at this location for over 20+ years. The Seller has been at this location for 5 years and has outgrown this location and done so well that he is now Buying a building. The 1,600 sq ft. suite is located on the first floor in a two-story professional building with three fully equipped operatories. Also, noting a very competitive rare modified gross lease that includes water, electricity, and common area maintenance charges. A current doctor loves to stay in this low-overhead suite; however, he has just purchased a building to accommodate the growing practice. **Property ID #5426.**

**MISSION VIEJO - Leasehold & Improvements & Equipment Only!** This stunning office leaves nothing to want for being completely renovated with a spacious reception area with an additional 300 sq. ft. room that could be used as a classroom or a private lounge. Your patients can get comfortable by the Fireplace as they walk across the marble and walnut wood floors throughout the office. The original build-out cost was around \$2 million! See the luxury of this office yourself and the serene setting while listening to the waterfall in the reception area. Next, listen to the soft music playing throughout the office and the ten spacious operatories. Then, proudly walk your patients to their large private rooms, the walls adorned with hand-painted murals throughout the office. If you seek a high-end clientele with disposable income, attract them to your new showcase practice here. **Property #5440.**

**MISSION VIEJO** – Well-established practice with 18+ years of goodwill. The 1,114 sq. ft. suite is located in a one-story shopping center with 4 equipped operatories. The retiring doctor works 3 days a week and sees an average of 15-20 patients a day and 15-25 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. Ample parking lot. Right off the 5 freeway. Near residential areas. **Grossed approximately \$489K for 2022.** Please contact your CPS Broker for more details. **Property ID #5445.**

**RANCHO SANTA MARGARITA - Leasehold & Improvements** - This practice has been at this location for 14+ successful years. The current doctor has another practice in Aliso Viejo that they want to put more focus on. The 2,200 sq. ft. suite is located on the second floor in a two-story medical dental building with 8 equipped operatories. Is near residential areas and a high school and elementary school nearby. Conveniently close to California State Route 241. Has ample parking. Please contact your CPS Broker for more details. **Property ID#5407.**

**RANCHO SANTA MARGARITA** – Well-established practice with 18+ years of goodwill. The 1,570 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 18-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential homes and shopping plazas. **Grossed \$525K for 2022 & projecting \$666K for 2023. Buyer's Net of \$269K.** Please contact your CPS Broker for more details. **Property ID #5451.**

**SANTA ANA – CHARTS ONLY FOR SALE!**

**YORBA LINDA** – Well-established practice with 17+ years of goodwill. The practice is located in an approximately one-story 2,500 sq. ft. suite that is equipped with 5 spacious operations. Located in a busy shopping center. The retiring sellers see an average of 10-12 patients a day and see about 20-25 new patients a month. Have 15-20 PPO Plans. Great location. Is around residential areas. 100% patient referral advertising. **Grossed \$397K for 2022.** Please contact your CPS Broker for more details. **Property ID #5439.**

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Alex Baylon, V.P.  
Lic. #02128087

# CALIFORNIA

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### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitional period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Grossed \$333K for 2022.** Please contact your CPS Broker for more details. **Property ID #5450.**

**CORONA W/ REAL ESTATE!!** – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been more convenient, with parking right in front of your practice. You will not want to miss this incredible opportunity to own real estate in an immaculate, well-maintained "Class A" medical building if you are looking in this area. Your mortgage would be less than your rent, while you will build equity monthly, enhancing your portfolio. The retiring doctor works 4 days a week and sees an average of 10-15 patients a day and 12-16 new patients a month. **Practice grossed \$537K for 2022. Buyer's Net of \$200K.** Please contact your CPS Broker for more details. **Property ID #5448.**

**CHINO** – This absentee owner practice was established in 2006 by the Seller, who has just upgraded all of the computers in the practice. While it has been a profit center, even though the Seller does not work in the practice, it is time to prepare for retirement. Our practice is also surrounded by retail and restaurants, providing a constant stream of traffic at the busy intersection where it is located. As you will see from the production by procedure breakdown on page one, we are only doing bread-and-butter dentistry; almost all specialties are being referred out, including, but not limited to, ortho, even though there is a three-chair ortho bay plumbed but not equipped at this time. Further enhancing the ortho bay are several client convenience centers. Suppose you have the right skill set to capture all the treatments being referred out. In that case, you can immediately capture that income to make this profitable practice with a very competitive lease with low overhead even more profitable. **Grossed \$312K for 2022.** Contact your CPS Broker for more details. **Property ID #5449.**

**CHULA VISTA** – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting ~\$600,000 for this year and growing. For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. **Grossed approximately \$591K for 2022.** Please contact your CPS Broker for more details. **Property ID #5441.**

**MORENO VALLEY** - Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operatories and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. The seller has another practice in Rowland Heights that he would like to put more focus on. Does very minimal advertising mainly patient referrals and online searches on Google or Yelp. **Grossed \$451K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5430.**

**PALM DESERT** - Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operator has an x-ray and 2 monitors. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$520K for 2022.** Please contact your CPS Broker for more details. **Property ID #5393.**

**PALM DESERT W/ REAL ESTATE!** - What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. **REAL ESTATE IS INCLUDED! Grossed \$1.8M for 2022 & projecting \$1.9M for 2023. Buyer's Net of \$650K. Property ID #5435.**

**PALM SPRINGS** - Well-established practice with 40+ years of goodwill. The retiring doctor works 4 days a week with 1 hygienist working 4 days and 1 hygienist working 2 times a month. The doctor sees an average of 8-9 patients a day and 10-11 new patients a month while the hygienists see about 8 patients a day. The two-story 1,200 sq. ft. suite is located in a professional building and is equipped with 4 operatories, 2 digital sensors, and an Eaglesoft software package. Is nearby very nice residential areas a public high school. The parking lot has ample parking and great street visibility. Income source is 50% insurance and 50% cash. Does very minimal advertising and is 100% patient referral. Reasonable rent for the area with a long-term lease. **Grossed \$682K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5413.**

**RIALTO** - This RARE OPPORTUNITY to be in control of your destiny by eliminating the landlord you are at the mercy of by OWNING THE REAL ESTATE for your practice. Our practice has organically grown without marketing being an icon in the community. With over 15 years of goodwill, the practice and real estate are in exceptional condition and deliver a sense of comfort from the moment you pull into the private driveway. Many specialties such as pedodontics, orthodontics, implants, and even the restoration of implants are being referred out. So, if you have the right skill set, you can immediately see an increase in the exceptional profitability in this practice by closing the door on the services being referred out. **Grossed \$655K for 2022.** Please contact your CPS Broker for more details. **Property ID #5172.**

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# PRACTICE SALES, INC.

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Rick Conwell  
Lic. #01761368

### SAN DIEGO COUNTY LISTINGS

**DEL MAR** - Well-established practice with 25+ years of goodwill. The current doctor has another practice in Santee and wants to focus more on it. The 2,153 sq. ft. is located in a two-story professional building in a busy shopping center. Is equipped with 6 operatories and 2 plumbed not equipped. The private office and consultation office are plumbed but not equipped. The doctor currently 3 1/2 days a week and sees an average of 8-10 patients a day and 13-20 new patients a month. There are 5 days of hygiene. The 2 hygienists see approximately 8-10 patients a day. Income source is 56% Insurance and 46% Cash. Desired location. Contemporary suite. **Grossed \$953K for 2022. Projecting \$986K for 2023. Buyer's Net of \$335K.** Please contact your CPS Broker for more details. **Property ID #5438.**

**EL CAJON** - Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. **Buyer's Net of \$150K and Grossed \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

**FALLBROOK** - Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dextrix software. Near residential area and ample parking. **Grossed \$352K for 2022.** Please contact your CPS Broker for more information. **Property ID #5404.**

**SAN DIEGO** - Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. **Grossed approximately \$490K for 2022.** Please contact your CPS Broker for more details. **Property ID #5442.**

**SAN MARCOS** - Our practice is located at the busiest intersection in San Marcos, in a busy shopping center, right off the 78 Freeway off-ramp. Every corner of the intersection is filled with retail and restaurants. This well-established practice with 16+ years of goodwill with great signage that faces this high-traffic area in a two-story mixed-use professional building. The approximately 2,000 sq. ft. suite is equipped with 5 operatories and one Orthophos XG5 digital x-ray. And there is room for expansion in the suite, and if you get your offer submitted in time to talk to the landlord, you could also expand into the suite next door! The doctor is in the process of retiring and moved out of town and is currently traveling back and forth every couple of days a week to the practice. They see an average of 12-15 patients a day and an average of 10 new patients a month. The hygienist works 2 days a week and sees about 5 patients per day. The income source is 80% CASH, while only 20% comes from insurance. There is no marketing at this time, and 100% reliant on only patient referrals. **Grossed \$440K for 2022. Buyer's Net of \$180K.** Please contact your CPS Broker for more details. **Property ID #5402.**

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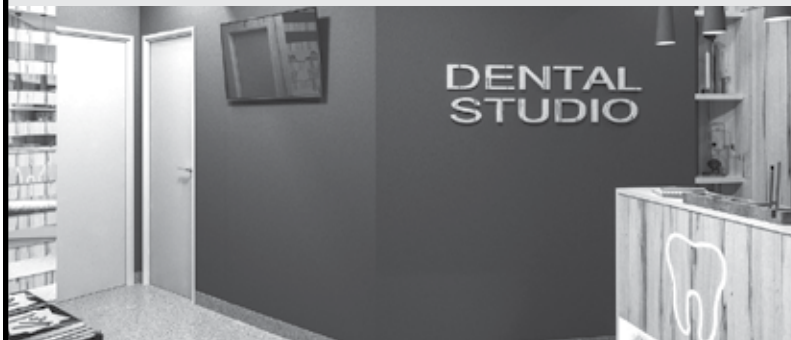
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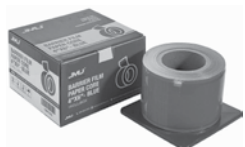
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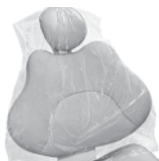
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**SANTA MARIA-Santa Barbara co** private fee for service practice FSBO. Complete sale or partnership. 805-349-3999 lv msg.

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### PRACTICE SALES • PARTNERSHIPS •

#### SOUTHERN CALIFORNIA

**APPLE VALLEY** - Retail strip center practice for Sale. Over \$730,000 in collections. 5 ops with 1 additional room plumbed. CBCT System, Dexis, Eagle Soft. HMO, PPO, MediCal, and fee for service. Great opportunity for growth! #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

**ANAHEIM - NEW LISTING** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

**BAKERSFIELD - NEW LISTING** - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

**COSTA MESA - NEW LISTING** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrix, Planmeca Pano, Biolase laser, digital x-ray, with 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3514 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3514/>

**COSTA MESA - NEW LISTING** - South Coast Plaza Dental Office for sale! 8 Ops, Dentrix, Planmeca Pano, Biolase laser, digital x-ray, with 2500 sq feet. 2 docs share space with combined collections of \$645,000 for 2022. All Specialty referred out. #CA3515 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3515/>

**HESPERIA** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, FFS practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**IRVINE** - Brand New Leasehold for Sale! 2 ops, with 2 additional plumbed rooms. 1,283 sq. feet. Private office, restroom, staff lounge included in the space. Located on 2nd floor of a professional building. Priced at \$225,000. #CA3504 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3504/>

**IRVINE/ORANGE COUNTY** - Irvine practice with over \$1 million dollars in collections for sale! 5 Ops, Dentrix, Dexis, Planmeca Pano, lab, employee lounge, and private office. 8 days of hygiene. All specialty referred out. 50% FFS and 50% PPO. Landlord is not Irvine Company. 40 years of goodwill. Great opportunity to grow a well-established practice! #CA3464 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3464/>

**LAGUNA HILLS - NEW LISTING** - Boutique Laguna Hills Practice for Sale! Collections of \$460,000. 3 fully equipped ops, plumbed for 4. Located in a newly remodeled open air professional building on main floor with 1,385 sq feet of space which includes, private office, staff lounge, 2 bathrooms, and lab. Paperless office with Eaglesoft, Pano, Digital X-ray. All specialty referred out. Equipment is 8 years old. #CA3559 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3559/>

**LA VERNE** - General Dentistry practice located in the quaint town of La Verne is for sale and has over 24 years of goodwill. GR in 2021 of \$220K. Practice is ready to grow and can be tailored to your liking. 2 Ops with 1 additional room plumbed. 1,500 square feet. Retail location! #CA3353 -Kaira Stewart-949-220-6216

**LOS ANGELES** - Beautiful 4 Op high-tech Mid-Wilshire/Koreatown office for sale with room to add 4 more Ops. Over \$850,000 in collections. Open Dental Software, 3 Shape Scanner, 3D Cone Beam, digital x-ray. 80% fee for service, 20% PPO. All specialty referred out except for implants. Seller willing to stay on. #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**LOS ANGELES** - Nicely appointed 5 operatory practice located on a main street, with great signage, in Van Nuys. The practice has a strong patient base and grossed \$571k in 2022 on ONLY 3 treatment days per week! The office is in a strip center, has free parking and easy freeway access. The 1650 sf spacious office, utilizes Eaglesoft, has computers/monitors in most operatories, and digital x-rays. The practice has strong cash flow and great growth opportunity. Don't miss out! #CA3423 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3423/>

**MORENO VALLEY** - 9 Op Practice for Sale in Moreno Valley! Over \$1 million in 2022 collections. 7 days of hygiene. Part time associate doc who's been there for 20 years. Most specialty referred out. Over 40 years of goodwill. FFS and PPO. #CA3459 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3459/>

**WEST HOLLYWOOD - NEW LISTING** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Approx. 1,850 sq. ft. spacious and well-maintained office with over 35 years goodwill. The practice utilizes Dentrix, digital x-rays, iTero, and I/O cameras. #CA3604 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3604/>

#### SAN DIEGO

**CHULA VISTA** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Low Overhead, Strong Cash Flow, Dentrix, Paperless. Currently working 2 days/wk in the office with \$432K collections in 2021. #CA3334 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**CHULA VISTA** - Orthodontic practice in a prime location in the growing, family-oriented community of Chula Vista. 1,050 square feet, 5 treatment chairs and 1 exam chair. Located in a professional building with easy access, plenty of free parking, walking distance to the library, schools and downtown. 21 years of Goodwill, working 2 1/2- 3 days per week. Low overhead of 46% and tremendous room for growth, this is not a practice you want to miss. #CA3343 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/mo. #CA3195 - Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>



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## VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**ENCINITAS** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 3 Ops and 1 unequipped. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375-Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

**LA MESA** - Thriving dental practice in La Mesa, San Diego! \$1.8M collections in 2022. 35 years of goodwill. 4 Ops, 2,000 sq ft, 50% PPO, 45% FFS, 5% In House. Latest technology: Dentrrix, Dexis, CBCT, Cerec Omnicam, soft tissue lasers, IntraOral cameras and more. 4-day work week, 3 days of hygiene. Located at the intersection of two major freeways. High cash flow and low overhead. Paperless office. Grab this opportunity now! #CA3471-Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3471/>

**NORTH COUNTY SAN DIEGO** - Exceptional practice in N. County San Diego! Modern office, 5 operatories, cutting-edge technology, including an Imaging Scanner, CBCT, Intraoral Cameras, Dentrrix and Dexis. The patient base is 71% FFS and 29% PPO, with collections reaching \$1.3 million in 2022. Four days per week. 38 years of Goodwill. 1,900 sq. ft., reasonable rent, and refers out all specialty work. Conveniently located on a freeway access road with free parking. #CA3553 - Christy Conway - 619-889-6492

**NORTH COUNTY SAN DIEGO** - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$2.2 million in collections in 2022 and exceptional cash flow. Located in a free-standing building right off the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3489/>

### CENTRAL CALIFORNIA

**CENTRAL VALLEY COMMUNITY/ MODESTO AREA** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999k. #CA2721-Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2721/>

**GREATER FRESNO AREA** - 7 Ops in best part of Fresno area, 11 days of hygiene per week, strong Ortho production in-house, Dr. willing to work back up to 3 years, and 2021 Gross Receipts \$1.641M. #CA3405-Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

**CENTRAL VALLEY MERCED & FOOTHILLS AREA** - 2 Location Ortho Specialty Practices totaling 7 Ops with 2021 combined Gross Receipts at \$968K. #CA3456-Jay Harter-916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

**GREATER MODESTO AREA** - Incredible location next to new municipal building construction reportedly bringing over 2,000 new people to the area in 5 Ops GP with 2021 Collections at \$372K. #CA3369-Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

**GREATER MODESTO AREA** - Modesto Area GP 7 Ops with 2021 Gross Receipts with \$614K 2021 Gross Receipts. #CA3286-Jay Harter - 916-812-0500

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

**PORTERVILLE - NEW LISTING** - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

**SANTA MARIA - NEW LISTING** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

### NORTHERN CALIFORNIA

**ALAMEDA** - Beautiful Alameda Practice with over 34 years of Goodwill. 10 Ops with room to add 1 more. 1,200 sq. ft. 2022 Revenue of \$752,000 on a 4 day work week. #CA3454- Nicole Lena - 925-989-8118

**CA FOOTHILLS & GREATER SONORA AREA - NEW LISTING** - \$2M+ 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrrix, Digital Conebeam and CAD/CAM #CA3571-Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

**CA FOOTHILLS AUBURN/GRASS VALLEY AREA - NEW LISTING** - Best Bargain GP producing over \$1M and will sell at under 43% of last year's collections; 7 possible Ops in growing community. #CA3498- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3498/>

**CHICO/PARADISE AREA** - High-end GP in highly-desirable area, 7 Ops, Dentrrix, Cone Beam \$1.2M 2022 Collections. #CA3465-Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

**CUPERTINO** - GP in Silicon Valley, Great location. 3 OP, 1,400 sq. ft, leased space. 2022 GR \$374K. Great start-up satellite office awaiting expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

**ELK GROVE/S. SACRAMENTO AREA ORTHO** - Sacramento Metro Ortho Specialty with 40+ years Goodwill, High Demand Job. 2021 Gross Receipts \$724K #CA3250-Jay Harter 916-812-0500

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximate 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715-Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**GREATER LAKE TAHOE AREA - NEW LISTING** - Great Price for 6 Op beautiful Tahoe GP practice at \$984K Production in 2022. #CA3594- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3594/>

**GREATER PLEASANTON** - Affordable GP on a high-profile Pleasanton area, 4 total Ops, Dentrrix, \$486K GR in 2022. #CA3478-Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA3478/>


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**GREATER SACRAMENTO METRO AREA**

- High-end Pedo Specialty in highly-desirable area, 7 Ops, Dentrrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

**GREATER SACRAMENTO METRO AREA**

- Rare Ortho Specialty Opportunity in highly-desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

**GREATER AUBURN & NORTHERN CA FOOTHILLS AREA**

- Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**LAKE TAHOE AREA WITH LAKE VIEWS**

- High producing, well-established practice in magical Lake Tahoe area. 4 Op paperless practice with space to expand in a high-traffic retail area with 20+ years of Goodwill. Dentrrix, digital x-ray, Digi-Doc intra-oral cameras, soft tissue cameras, Glidewell IO CAD/CAM Scanner, and digital Pano. Room for growth with all Endo and Implant Placements referred out. 2022 GR was over \$2M. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500

**MARIN COUNTY**

- General Practice in Marin County, 5 Ops, Digital, 42 yrs. of Goodwill. A 4-day work week with pre-booked 7 days of hygiene. #CA3326 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3326/>

**NAPA COUNTY - NEW LISTING**

- GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

**NORTHERN CALIFORNIA - NEW LISTING**

- GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Pre-Booked Hygiene. Located off a main central business corridor near a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3481/>

**OAKLAND - PRICE REDUCTION!!**

Buyer MOTIVATED!!! Modern Practice in Downtown Oakland with over 20 years of Goodwill. 2022 Revenue of \$784,000 on 5 day work week. 6 Ops housed in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**OAKLAND - NEW LISTING**

- Discover an exceptional cosmetic dental practice for sale in desirable Montclair! This modern office has 6 Ops and cutting-edge technology! #CA3560- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3560/>

**RED BLUFF/CORNING/ORLAND AREA**

- 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**REDWOOD CITY - NEW LISTING**

- GP Practice ready for immediate sale! Two Doctor practice with over 39 years of Goodwill, 6 Ops in 2000 sq. ft offering room for expansion. Fully digital, Dentrrix PMS, Dexis sensors. CBCT. Practice is a free-standing building with convenient freeway access & exposure to busy retail area. #CA3598- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3598/>

**SACRAMENTO METRO/CARMICHAEL/FAIR OAKS AREA - NEW LISTING**

- Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrrix, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

**SALINAS - NEW LISTING**

- General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

**SAN JOSE - NEW LISTING** - A large thriving General Practice established 45 years, \$1M in Gross Revenue on 4 Day Workday, 7 Days of Hygiene, 7 Ops in approx. 2, 296 sq. ft. in a desirable location in a professional building. Technology ready with Eaglesoft PM and Dexis digital x-rays. The owner and Associate support a high volume of patients. The Seller is retiring, offering a smooth transition. #CA3577 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3577/>

**SAN RAMON - NEW LISTING**

- Rare & Very Desirable Tri-Valley General Cosmetic Practice. 23 years of goodwill, 1,500 sq. ft., 4 Ops in a tranquil setting with the possibility of expanding to 5 Ops. \$714K in gross revenue on a reduced schedule with no advertising. Long-term staff dedicated to the success of the practice. This is a rare find and won't last long! #CA3570- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3570/>

**SAN RAMON - NEW LISTING**

- General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

**SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY**

- PRICE REDUCTION! Great GP Practice in affluent area with 2022 Gross of \$579,000 on 3 1/2-day week. #CA3239- Nicole Lena - 925-989-8118

**SOLANO COUNTY AREA - NEW LISTING**

- 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

**SONOMA COUNTY - NEW LISTING**

- General Practice is located in affluent Sonoma County. 1600 sq. ft space, 4 Ops, turn-key Dentrrix PM, Dexis Sensors, Gendex 2D digital Pano. Gross Revenue of 550K, pre-booked four days of Hygiene. Below average lease rate and expenses. Doctor retiring. #CA3449 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3449/>

**SONOMA COUNTY - NEW LISTING**

- General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>



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**SOUTH SACRAMENTO / ELK GROVE AREA** - 5 Ops on high visibility street in busy retail center, 5 days of hygiene per week, 2021 Gross Receipts \$816K. #CA3418-Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3418/>

**SOUTH SAN FRANCISCO - NEW LISTING** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576-Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

**UNION CITY** - GP established 31 years in Union City, Digital, Roomy 3 Ops in a busy and visible mixed business center. Fully equipped turn-key, great for a new buyer, satellite office, or part-time Dentist with an established loyal patient base, consistent Gross Revenue above \$375K with a supportive staff team. Priced to sell at below market value with room to negotiate. The seller will support a smooth transition. #CA3473 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3473/>

## OUTSIDE OF CALIFORNIA

**NORTH SCOTTSDALE, AZ** - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dextrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Jaci Hardison - 714-318-4911 <https://dentalpracticetransitions.henryschein.com/listing/az3338/>

**HILO, HI** - Well-established practice for sale in the close-knit community of Hilo. 2 Ops with potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

**CENTRALLY LOCATED PUGET SOUND, WA - NEW LISTING** - 26 years Goodwill, 2,257 sq. ft., 4 Ops (with the potential to add 3 more), modern technology, including Eaglesoft, digital x-ray access in each operator, and an intra-oral camera. Over the last 18 months the practice has seen 1,923 patients, with an average of 8 patients per day seen by the hygienist. 2022 GR \$1.2M. #WA3511 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3511/>

**EUGENE, OR** - Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dextrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355-Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**FEDERAL WAY - NEW LISTING** - Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

**OLYMPIA, WA - NEW LISTING** - GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

**PUGET SOUND, WA** - Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**SEATTLE, WA HIGH END NEIGHBORHOOD** - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dextrix software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331-Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3331/>

**SPOKANE, WA - NEW LISTING** - 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510-Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

**WHITE SALMON, WA** - Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dextrix, open 3 days a week. Building for sale- stand-alone building, high viz, free parking. #WA3360-Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

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#### ALHAMBRA

4 eq. ops. in a 2,180 sq. ft. suite located in a store front building. The building has excellent signage and exposure on the busiest street in Alhambra. The location has a large private parking lot in the back. Beautifully designed, organized, and shows pride of ownership. Retiring Seller that currently works 3 days a week with 3 days a week of hygiene. Long Term staff in place. Fee for Service/PPO practice that collected \$610,591 in 2022 with a Net of \$240,425.

#### EASTVALE / MIRA LOMA

7 eq. ops. in a 2,290 sq. ft. retail space. Office is located in one of the most desirable Eastvale/Mira Loma retail spaces with national anchor tenants that are extremely rare to find. 16 Years of Goodwill. Seller currently works 2 days a week. Dentrix practice management software, Digital X-rays, & Pano. Collected \$581K with a Net of \$251K in 2022.

#### FOUNTAIN VALLEY

3 eq. ops & 1 plumbed not eq. op. in a 1,160 sq. ft. suite located in a single story, professional building. Excellent signage and visibility. Rent is \$2,556/month. Retiring seller. Loyal, generational patient base, great online reviews, and a strong community presence with 46+ Years of Goodwill. Tremendous potential for a buyer who is willing to promote the practice, retain referred out specialty services, and open more days. Exceptional staff that is ready to assist with the transition. Fee for Service/PPO. Collected \$434,851 in 2022.

#### GLENDALE

3 eq. ops. & 1 plumbed not eq. op. in a 1,100 sq. ft. suite located off the 134 at a busy intersection. Rent is \$4,000/month. Established as a dental practice for 48 years. Excellent visibility, signage, and free parking. Leasehold improvements & Equipment Only.

#### HEMET

6 ops. and 1 plumbed not eq. op. in a 3,200 sq. ft. suite located in a single-story building in the heart of town. 41 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$741,877 in 2022.

#### LAKE FOREST

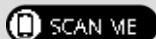
4 eq. ops. in a 1,400 sq. ft. clean, bright, organized suite located in a single-story professional building on a heavily traveled street convenient to the 5 freeway. 40 Years of Community Goodwill. Rent is \$3,848 per month. Carestream software, intra Oral Camera, Digital Xray, and equipment that shows pride of ownership. Retiring seller currently works 3 days a week with 3.5 days a week of hygiene. PPO/Fee for Service practice. Collected \$480,541 in 2022.

#### LANCASTER

4 eq. ops. in a 1,470 sq. ft. suite located in a busy, single story, strip center with excellent visibility and signage. 26 Years of Community Goodwill. Low Overhead Solid Patient Base. Collected \$404,062 in 2022 and Projecting \$484,250 for 2023.

#### LOS ANGELES

4 eq. ops. in a 1,057 sq. ft. suite located in a single story, professional building convenient to the 60 freeway. Established as a dental practice for 45+ years. Rent is only \$1,326/month. Retiring Seller. Patient Charts included but not guaranteed. The practice has been closed since February 2020 due to covid. Patients are ready and calling to get back to the practice!



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**MORENO VALLEY**

3 eq. ops. & 2 plumbed not eq. ops. in a 2,166 sq. ft. building on a large, serene lot that shows pride of ownership. 31 Years of Community Goodwill. Spacious, bright, organized suite with a full bathroom, laundry, kitchen, and enormous storage. Retiring Seller that currently works 3 days a week with 1 day a week of hygiene. Solid, long-term staff in place. Intra Oral Camera, Digital X-ray, and Practice Works practice management software. Buyer has the opportunity to implement advertising and be open more days a week. Collected \$360,853 in 2022.

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**PLACENTA**

4 eq. ops. in a 1,008 sq. ft. efficiently designed suite. Busy retail, strip center that was remodeled last year. Excellent visibility on the corner of two highly traveled streets. 32 Years of Goodwill. Retiring seller with Associates that will stay on after the sale. Long-term staff. Rent is \$4,545 a month. 95% PPO and 5% Dential. Collected \$527,860 in 2022.

**POMONA**

4 eq. ops in a 1,315 sq. ft. suite located in a high exposure, busy, strip center. Rent is only \$2,857 per month. The suite was completely remodeled in 2021. Seller does not have the time to devote to this practice and would like to concentrate on his other locations. Completely Turn-Key practice that is ready to generate income.

**RANCHO CUCAMONGA**

4 eq. ops. in a spacious, streamline suite located in a single story, retail center on one of the busiest streets in Rancho Cucamonga close to all freeways and the airport. Associate working 2 days a week. Attracting 19 new patients per month. PPO/Dential Practice. Collected \$637,260 in 2022 with a Net of \$293,372.

**REDLANDS**

7 eq. ops. in a 2,500 sq. ft. suite located in a two story, professional building in downtown, close to the 10 freeway. 40+ Years of Community Goodwill and excellent online reviews. Retiring seller that is currently working 4.25 days a week and 7 days a week of hygiene. Long-term staff in place. Fee for Service/PPO practice. Collected \$962,589 in 2022 with a Net \$427,585.

**TEMECULA**

4 eq. ops. & 1 plumbed not eq. op. in a 1,525 sq. ft., streamline, nicely designed suite. Large windows that offer beautiful views and plenty of natural sunlight. Excellent location with plenty of free, onsite parking and convenient to the 15 freeway. 14 Years of Community Goodwill. Rent is \$4,000/month. Seller currently works this location 2 days a week with 2 days a week of hygiene. The income stream is 75% Cash and 25% PPO. Collected \$503,295 in 2022.

**WEST COVINA**

7 eq. chairs in an open bay located in a spacious, bright, efficiently designed 1,880 sq. ft. suite. The corner suite is in a community established medical/dental building on a main thoroughfare with a large private parking lot. Rent is \$4,840 per month. Established as a dental practice for 9 years. Successful Orthodontist has outgrown the space. The open bay is large enough to add dividers to make individual operatories. Great space for a GP or Pediatric Dentist. Leasehold Improvements and Equipment Only

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Advice, Planning, and Execution when you're ready to add a partner



**DSO Negotiations**

EBITDA Analysis, Business Preparation, and Representation in a DSO sale

## CURRENT GENERAL PRACTICE OPPORTUNITIES:

### - LOS ANGELES -

**BEVERLY HILLS/FAIRFAX** - 40+ years of good will. One of the only dental offices on the medical campus with access to one of the areas largest employer's. Rev \$540K

**LANCASTER** - Great family practice away from the "big city" feel. Rev \$334K

**MANHATTAN BEACH** - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

**SOUTH BAY** - Associate to ownership opportunity. Lots of room for growth. Rev \$974K

**SUN VALLEY** - Large, multi-specialty practice. 12 Ops. Newly built in 2019. Rev \$490K

**TORRANCE** - Established GP office for sale. Rev \$345K

### - SAN DIEGO -

**LA JOLLA** - Oral Medicine practice for adults. 4 Ops, \$760k in Revenues

**LA JOLLA & RANCHO BERNARDO** - Two location practice for sale. Second generation, family-oriented practice with 50+ years of Goodwill. Rev \$981K

**PACIFIC BEACH** - Growing Practice, Low Overhead. Great location with easy access. Rev \$540K.

### - CENTRAL COAST -

**SAN LUIS OBISPO** - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

**SANTA YNEZ VALLEY** - Patient-centered FFS practice. Great cash flow. 4 Ops. Rev \$1.01M

**SOUTH VENTURA COUNTY** - Biologic and holistic practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

**THOUSAND OAKS** - Turn-key shell space. 3 Ops with tremendous potential.

### - ORANGE COUNTY -

**HUNTINGTON BEACH** - 6 Op General Practice for Sale Ready for Move-In and Start Up.

**NEWPORT BEACH** - 2 Op small, solid practice located in a medical building. Great patients, friendly staff. Rev \$375K

**HUNTINGTON BEACH** - \$1.05M Collections. 6 ops with room to expand. Great location with great visibility in high end shopping center.

### - INLAND EMPIRE -

**NEAR LOMA LINDA** - 3 Op practice with room for growth by expanding hours. Rev \$350K

## DDSMATCH HAS THE ANSWERS

- ✓ Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.
- ✓ We only represent sellers. Your best interest is our top priority.
- ✓ The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.
- ✓ We've built a well-curated pool of qualified buyers and associate candidates for various practice types.



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310.429.8978  
jowens@DDSmatch.com  
Cal DRE #02037346

**Sean Sullivan**  
619-548-2643  
ssullivan@DDSmatch.com  
Cal DRE #02084505


 DDSmatch.com

## Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

## DDSmatch HAS THE ANSWERS

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### CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

**SAN FERNANDO VALLEY - ENDO** - Well-established practice. Lots of quality patients in many great neighborhoods. Rev \$856K

**NORTH COUNTY SAN DIEGO - ENDO** - Rev \$1.27M. 3 Equipped Ops plus one P&L. Full Digital Workflow including Gentlewave

**NORTH COUNTY SAN DIEGO - OMS** - Private practice with 3 Surgical Suites, Reimbursement. Full digital workflow.

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807K

**ENCINITAS - PROSTHODONTICS** - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

### COMMENTS FROM OUR CLIENTS:

*"Sean facilitated the sale of my ex-husband's practice after his untimely passing. From the initial phone consultation to the day we signed the final sale agreement, Sean walked me through the process step by step. He was fully vested and willing to accommodate what was needed to finalize all details of the practice sale. Sean's lengthy history with the dental field provided many potential candidates for the purchase of the practice. Sean's dedication to finding the most suitable dentist to continue the dental sleep medicine practice was very much appreciated."*  
Barbi Morgan, widow of Dr. Todd Morgan



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DRE: #02092603



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DRE: #02189057

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**Jack Fogelson Practice Sales**  
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## Featured Practices

### Beverly Hills - New New New

Great practice with 3 ops possible expansion,  
or you can Purchase the REAL ESTATE.

**Canoga Park:** NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

**Rialto:** NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

**Valencia:** Larger turnkey office fully equipped. Everything but patients.

**Coming Soon:** West Covina, Santa Clarita Valley, Burbank and more

**Calabassas:** Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. **Sold Sold Sold**

**Costa Mesa:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**West Hills:** Ortho Office - Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Marina Del Rey:** Newish 5 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

**Valencia:** Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE - No more rent. 5 treatment rooms. **Sold**

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis. Doing reat numbers in a busy retail center.

**West Hollywood:** 4 treatment rooms, fully digital Dentrix, Dexis, digital scanner al in popular strip mall.

**Anaheim:** With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

### Central Valley

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income .

**MERCED:** Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment in near perfect condition.

**LEMOORE:** Fantastic five (5) operatorial dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatorial practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

**OAKHURST:** Beautiful Mountain Community four (4) operatorial dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

**Fresno:** Ortho: Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**Kerman:** Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital in great location.

**Coming soon:** Visalia, Tulare, Porterville, Turlock, Modesto, Madera, NW Fresno

**Kerman:** Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

**Turlock:** Well established high production office located in downtown Turlock. Eight (10) operatories. Real estate available for purchase.

**Visalia:** Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

**Lemoore:** Vacant 2700 sq ft dental office, located in downtown. Room for expansion. Great to own your own real estate.

**Lemoore:** Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental tenant.

**Visalia:** Very nice, highly productive and profitable six (6) op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

**Fresno Adjacent:** Pediatric Dental Practice with Surgical facility. Four (4) op pedo practice with two (2) surgical ops. Very busy. Highly profitable. Well respected. Sale includes real estate. Doctor willing to work back. Perfectly located to service Visalia, Porterville, Hanford, and etc.

**North Fresno:** Fantastic practice located in North Fresno. Three (3) ops. Can be expanded to four (4) ops. Located in a great part of town. Profitable.

**Tulare:** Very Profitable. Nine (9) ops. Eight (8) equipped. New Adec equipment. Cerec, iTero, and Schick. Includes real estate. Beautiful building in the best part of town.

**Visalia:** Very nice, highly productive and profitable six (6) op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

**Tulare:** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

**Fresno:** 3 ops room for more in NE Fresno room for expansion.

**Visalia:** Large 4 op..... Please describe as....Profitable four (4) op practice located just off Mooney Avenue. Includes 4000 sq ft building with long term tenant occupying 1800 sq ft. Generates \$30,000.00 in passive income annually. High traffic area.

### San Diego

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**San Diego area:** Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

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**Office for sale in Northridge Shopping Plaza with pole sign 4 rooms fully equipped with big patient base \$115K Alex 818 422 6981**

**PORTERVILLE GP FOR SALE** - 4 Ops + RE, 18 Yrs. Goodwill, 1,280 Sq. Ft., Paperless, Digital. GR \$944K. HSDPT - Steve Caudill 951-314-5542 #CA3618 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>.

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**FOR SALE IN CHULA VISTA** – Well-established GP w/ 8 eq. ops, 3 in open bay & 2 plmb not eq. Grossed \$182K for 2022. Contact California Practice Sales at 714-639-2775.

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**DENTAL PRACTICE FOR SALE** National City, CA 3OPS/Prime Location/Reputable 28yrs practice Contact : Dr. Emilia Hernandez at (858)705-9536/(619)474-6858 at \$190,000/ Negotiable

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**Practice for sale in Oxnard by owner.** Cone beam, microscope, scanner included. Ideally I am looking to sell 50% and within two years the other 50. Gross income 600k . fee for service and some PPO's. Yianni 805 3128441

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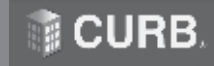
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**Rancho Cucamonga** - Grossing \$678k+ in 2021. 7 ops, 2,520 sq ft. One hygienist on staff 2 days a week. Located in a well connected area. Over 3,000 active patients. \$6,019/ month includes CAM, NNN and Water. For Sale - \$600,000

**Ontario** - 4 ops + 1 x ray room. 1,114 square feet. Over 3,800 active patients. Strip mall location. 2022 gross \$694k+. Belmont chairs. For Sale - \$595,000

**Downtown Santa Ana** - 4 ops, 1,616 square feet. Approximately 7,200 active patients. Rent only \$2,764/ month, includes CAM & NNN. Grossing \$390k+ in 2022. Seller retiring with 26 years of goodwill. Located next to a large DSO that refers to this office. For Sale - \$320,000.

**Palm Desert** - 5 ops, 1,568 sq ft. Rent only \$2,206/month. All new equipment! Dentrux OS. Near a shopping center. 2022 gross \$399k+ For Sale - \$320,000.

**Long Beach** - 9 ops, 8 plumbed, 4 equipped (with nitrous plumbing), 1 pano room, 1 x ray room. 2,732 square feet. Cash & PPO only. Seller retiring with 34 years of goodwill. 1,650 active patients. For Sale - \$210,000

**Temecula** - Rent \$5,000/month, includes CAM & water. 4 ops, 1,236 sq ft. Open 3 days a week. 2022 gross \$203k+. Great income area. For Sale - \$160,000

**Upland** - Equipment & leasehold only. 3 ops, 900, square feet. Rent only \$1,872/month, includes water. Located in a strip mall. Practice Web software. For Sale - \$100,000

**Downey** - 2 equipped ops, 2 plumbed ops. 1,200 square feet. Strip mall location with great visibility & heavy foot traffic. Seller retiring with 23 years of goodwill. Belmont OS & chairs. Near McDonald's. For Sale - \$120,000

**La Verne** - Equipment & leasehold only. Shopping Strip Location near a McDonalds. 4 ops, 950 sq ft. Fully digital office. Rent only \$2,539/month, includes CAM. Seller highly motivated to sell. For Sale \$75,000.

**Lancaster** - Equipment & leasehold only. 4 ops, 1,170 sq ft. Rent only \$1,400/month. Practice works, Belmont chairs, fully digital office. For Sale - \$50,000

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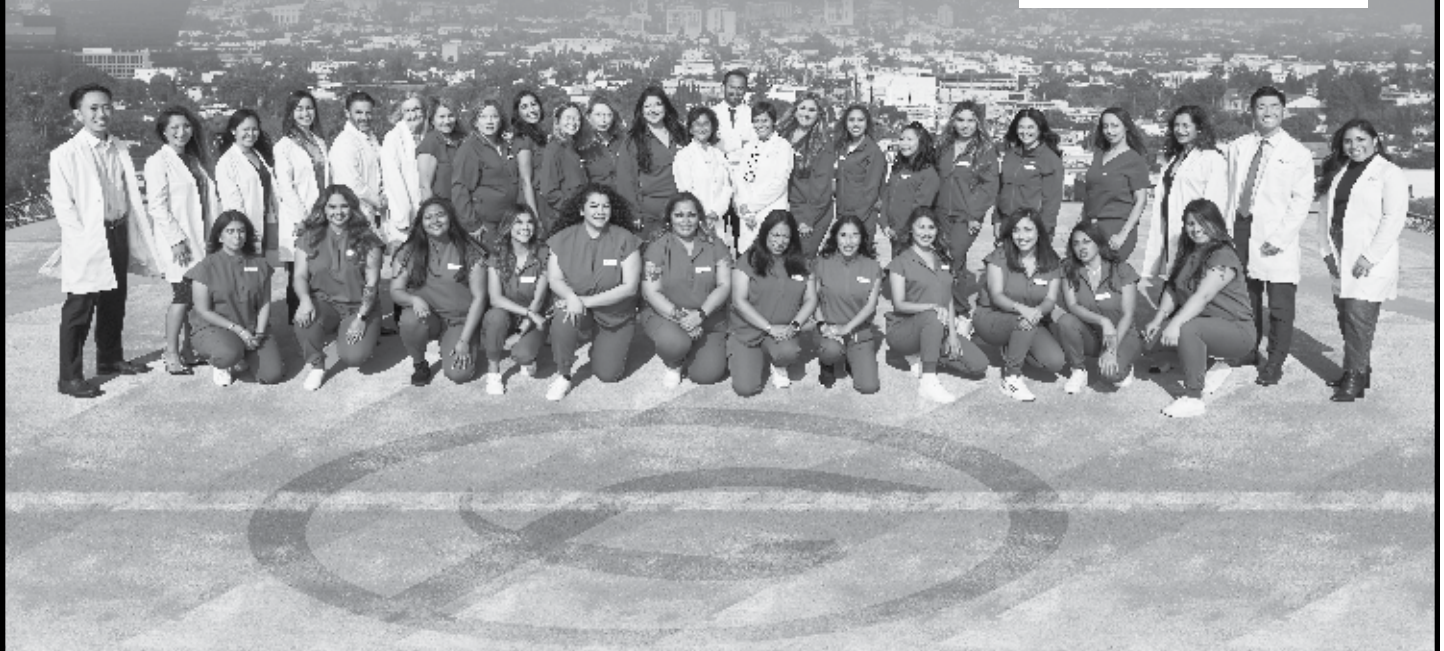
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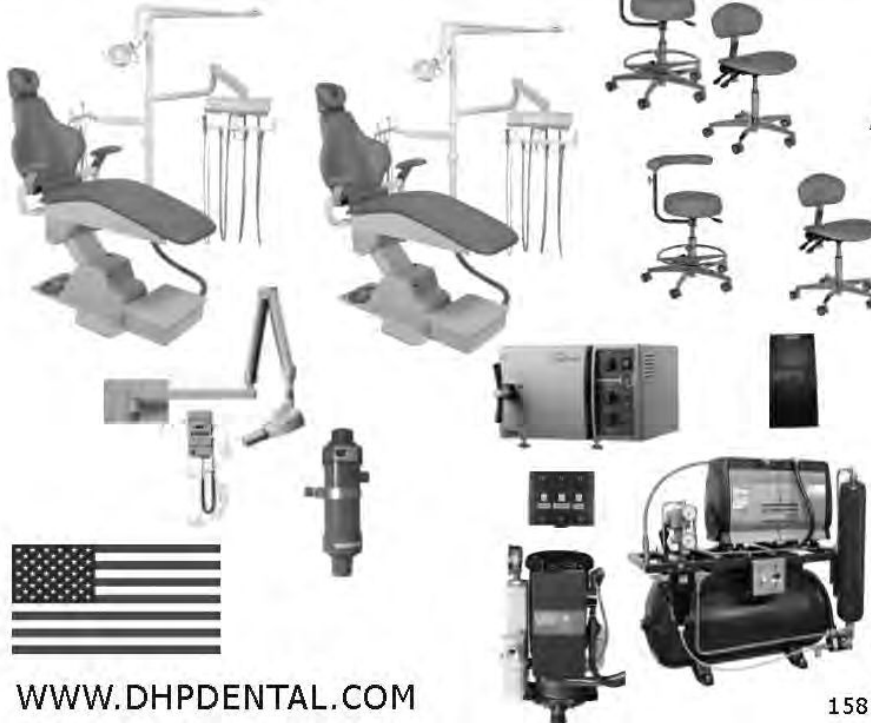
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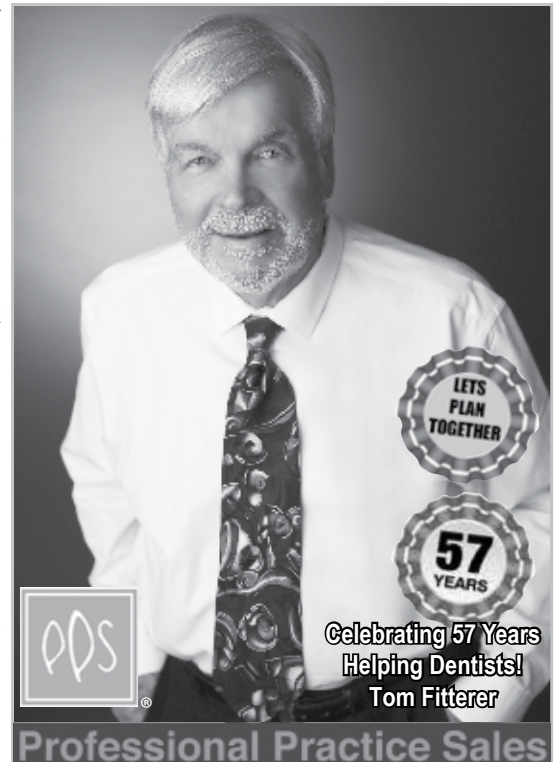
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