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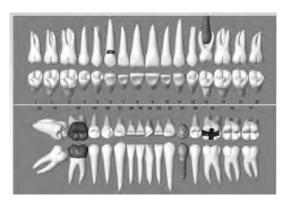
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#### **FRESNO COUNTY**

Room for Your Fresno County Practice Listing.

#### **KERN COUNTY**

**BAKERSFIELD #22** – (4) op computerized G.P./(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring.

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, we exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. we digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

<u>L.A. - KERN COUNTY LINE</u> – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### **LOS ANGELES COUNTY**

**ANTELOPE VALLEY** – **PRACTICE & BLDG**. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare,  $\underline{w}$  exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops  $\underline{w}$  a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M  $\underline{w}$  (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

**ARCADIA#3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition.

L.A.-KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills and Woodland Hills. In addition, we conduct customized space and

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

WOODLAND HILLS ORTHO/PEDQ – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

#### **ORANGE COUNTY**

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

**LAKE FOREST** – (4) op comput. G.P. Store front location <u>w</u> exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill <u>w</u> a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[5010]** 

#### **MADERA COUNTY**

Room for Your Madera County Practice Listing.

#### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

#### **SAN BERNARDINO COUNTY**

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

#### **SAN DIEGO COUNTY**

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg, on a main thoroughfare. Cash/PPO pts. No HMO, No Dentical, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising.

#### **SAN LUIS OBISPO COUNTY**

Room for Your San Luis Obispo County Practice Listing.

#### **VENTURA COUNTY**

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

THOUSAND OAKS GENERAL/PERIO PRACTICE - (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition.

#### **UPCOMING PRACTICES FOR SALE**

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Atención! bilingual Spanish speaker dentists, practice located for sale in Fresno CA, patient base 90% Spanish speakers.contact Luz (559)385-0374

Modesto General Dental Practice for Sale! Over 20 years of good will practice. On a 3 day per week work schedule, this office has collections of \$417k In 2022, \$484k in 2021, and \$435k in 2020. Unlike many offices, the EBITDA is about 60% of collections. This is an office that has room for expansion both on production side and additional operatories. Dentrix on LCD monitors, diode lasers, intra oral cameras in all operatories. Looking for motivated buyers only. Please email amesbah15@yahoo.com

**Sacramento. New Listing!** Seller retires. 2022 Collections ~ \$200K. Part time practice. Shopping plaza. 2 eq.ops. + 1 plumbed. Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

**Belmont Bel7** chair, Bought 2020, used for 1 year. \$3500 Cream color, excellent condition. (925)487-7943. Rkfujiidds@gmail.com

**Retired!** articulator, micro etcher, N2O2 BelMed Flowmeter Cart (manifold issue but functional) drtamra@sbcglobal.net

**MURPHYS:** Practice collected over \$1.63M in 2022! ~2,227 w/5 Ops. \$895k — Real Estate Also Available (HG-1474) WPS/800-641-4179

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clarement practice for sale 5 ops. Dr retiring. High end build out. Fee for serv. Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$850k Mike 562.832.9332 DRE#02079096

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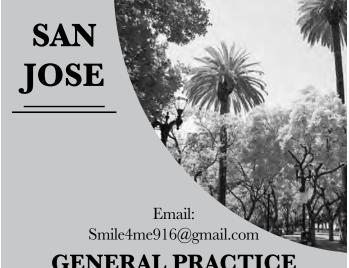
Dental practice for sell in FRESNO, CA. 1110 Sq ft. 2 fully operational OPs with a 3rd OP plumbed. Easy Dental system. Dexis x-ray. C&B, endo, Clearcorrect ortho, implant. Dentist retiring. \$115,000 obo. Please call and leave message at 559 494-2049.

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**LINDSAY AREA:** Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. Reduced \$90K (JN-1301) WPS/800-641-4179

Fresno: Large office with Real estate in upscle area. (818)522-9123

**San Francisco** - \$425,000 - 40ps/2,000sqft. 2022 net \$283k+, gross \$862k+, \$10k+ monthly CAP check. Dr. Rishi Salwan (888)8022340 DRE#02085289



#### GENERAL PRACTICE FOR SALE:

Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrix software. Professional building. Located in highly desirable area of San Jose, must see to appreciate-photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00

**YOLO COUNTY** \$1 Million year performer. Hygiene produced \$345,000. Doctor produced \$780,000. Seller would like a Group to acquire the practice with his working back focusing on high-end procedures. Facility well-designed to be far busier. To learn more, go to www.PPSsellsDDS.com

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~ *Katherine L., DDS* Lake Forest, CA

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- > Refinance/Consolidate
- Equipment Leasing
- > Real Estate Acquisitions

#### **Los Angeles County**

#### Diamond Bar: Collections ~ \$ 849K

- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

#### **Huntington Park: Just Listed & SOLD!**

- Starter Practice & Real Estate.
- Corner lot with private parking in the back. 3 equipped ops.
- Close to residential & business area.
- Starter practice with bonus of pts.

#### Inglewood: SOLD!

- 2022 Collections ~ \$900K
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
  - Many in house specialists.

#### La Habra: SOLD!

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- 4 eq. ops. Reasonable Rent

#### **Riverside County:**

#### Palm Desert: Large Shopping Plaza.

- Next to Sun City Retirement Center
- Part time practice. Mostly PPO/CASH
- Great opportunity for doctors who do implant cases to increase production.
- Seller Financing Available. 7 eq. ops.

#### San Jacinto - Grossed \$1.58 Million

- Seller retires. 25+ yrs goodwill.
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

#### Ventura County

#### Ventura – New Listing!

- Turn key dental practice.
- 2022 Collections ~ \$780K.
- Mixed of insurances, mostly PPO.
- Professional suite across from large shopping plaza.
- High tech and beautiful practice.
- ■5 ops. ~ 2,388 sq.ft. Reasonable Rent.

#### **Central California**

#### Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

#### **Orange County**

#### <u>Anahelm – Starter Practice w/Bonus Pt.</u>

- Strip mall: 3 eq. ops. + 2 plumbed
- ■~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

#### Anaheim Leasehold - SOLD!

- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

#### Fountain Valley: Grosses ~ \$275K

- Family practice.
- ~ 50% FFS/PPO & ~ 50% Denti-Cal
- 3 eq. ops. + 1 add'l plumbed
- Retail Center. Reasonable Rent.
- Border of Fountain Valley & Santa Ana

#### Newport Beach:

- Collections \$500 \$550K
- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month
- · Selling for health reasons.

#### Westminster - Collections ~ \$773K

- Shopping Plaza in the heart of
- Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ \$4,400 plus triple net

#### **Northern California**

#### Daly City - Collections ~ \$300K

- Seller retires. Mostly PPO/Cash
- ■4 equipped ops. Reasonable rent Single standing bldg. on main street.

#### **Dublin: Collections ~ \$1+ Million**

- General and Orthodontics Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

#### Fremont - Grosses ~ \$645K

#### 20+ years of goodwill

- On main street. Large retail center close to Fremont Hub.
- 4 equipped ops. + 3 plumbed
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

#### Sacramento - Asking \$95K!

- Strip mall off Highway 99 ■ 3 equipped ops. + 1 plumbed
- 2022 Production ~ \$200K.
- Part time practice. Low overhead.

#### <u>Sacramento</u> – New Listing!

- 2022 Collections ~ \$195K-215K
- Between Highway 99 & Freeway 5
- Shopping Plaza. 2 eq.ops + 1 plumbed ~85% DentiCal & 15% FFS/PPO.
- Opens Tues Thurs. 2 staffs + 1 Dr.

#### Northern California

#### Dental Practice & Real Estate in San Jose: Collections ~ \$600K

- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate prominent professional suite within walking distance from strip malls.

#### Starter Practice and Real Estate in

San Jose: State of the Art Practice

- Just renovated. New equipment
- Selling for family/health reasons.
- Large Shopping Plaza in Vietnam Town. 3 chairs, ~ 1,600 sq.ft.
- Golden opportunity to be your own landlord.

#### San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

- San Jose 2 practices for sale Office #1 Collections ~\$400K
- Retail Center 5 ops. Rent ~\$4,800
- Office #2 Collections ~ \$590K Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others

#### Close to East San Jose & Vietnam town. San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops. Seller willing to negotiate price!

#### Stockton - Practice & Real Estate

- Grossed ~ \$865K. High profit margin.
- Doctor retires. 3 eq. ops.
- ■~60% Dentical, 40% PPO/others. ■ Single standing bldg. w/parking lot.

#### Sunnyvale: Collections ~ \$900-950K

- Office accepts PPO/Cap/HMO
- Office does mostly general
- dentistry. Lots of outside referrals. 2 - 3 doctor days/wk
- Prominent professional suite. 4 op.

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**SIERRA FOOTHILLS Ortho:** Ortho practice collected more than \$1.19M in 2022. ~2,500 sf w/4 Ops. \$975k – Real Estate Also Available (HG-1484) WPS/800-641-4179

**Lancaster Practice For Sale** \$437,300: Thriving 34-years est. GP, 7-ops, large office off freeway in retail plaza. info@integritypracticesales.com (855) 337-4337

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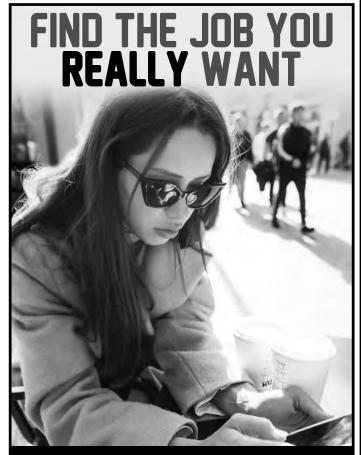
**"Lee Maddox did an excellent job** in handling the legal matters on the sale of my practice. His knowledge and expertise really provided a smooth transition. I would highly recommend Lee Maddox to my colleagues." Dr. Hashimoto. Lee Maddox, 949-675-1515

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- Dr. Kim

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LA COUNTY Al Galvis DRE# 01702731 (818) 298-9770



DENTAL CONSULTANT Bill Kimball, DDS Partner DRE# 01899784 (805) 748-5770



CENTRAL COAST Darren Hulstine, Partner DRE# 01899816 (805) 878-0633



**VENTURA COUNTY** LA COUNTY Ken Skeate DRE# 00885612 (805) 338-5850



LA COUNTY Eddie Delshad, DDS DRE# 02127141 (310) 595-0203



**BAY AREA NORTHERN CA** Scott Taylor, MBA DRE# 01864709 (650) 374-9384



**BAY AREA NORTHERN CA Nelson Reynolds** DRE# 02124985 (510) 501-1959



**IPS PRESIDENT** Trevor Kimball, PhD **Partner** DRE# 02078646 (805) 748-7439

#### SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES



#### SOLD by Eddie Delshad, DDS: Culver City | \$126,000 SOLD by Ken Skeate: Los Angeles | \$265,000 SOLD by Tim Miller: Lake Forest | \$1,524,600

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | #10060 Rare opportunity in prestigious Bixby Knolls! Stunning, high-end boutique buildout, with all equipment included in a spa-like atmosphere that could be yours! Located in a walker's paradise. Call AI (818) 298-9770

Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated General & Cosmetic with an excellent patient base in a very desirable Westcliff neighborhood with superb visibility! Stateof-the-art ops and a great floorplan. Call Tim (714) 272-8404

#### SOLD by Eddie Delshad, DDS: West Hollywood | \$335,000 SOLD by Ken Skeate: Thousand Oaks | \$459,000

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years goodwill at GP in high-vis corner loc. Call Al (818) 298-9770

#### SOLD by Al Galvis: Tarzana | \$959,000

**Encino Turnkey | \$45,000 | 6 ops | #**10080 Fully furnished and equipped office in PREMIER location! FAST-START or upgrade your own practice. Call Ken (805) 338-5850

IN ESCROW! Tarzana | \$765,500 | 6 ops | #10081 46-yr est. true fee-for-service practice! 5-star rated, ideally located directly off 101 w/easy access and and great visibility. Call AI (818) 298-9770

#### SOLD by Al Galvis: Glendale | \$175,000

Anaheim + Real Estate | \$195,000 + \$495,000 | 3 ops | #10092 Fast-Start GP in beautiful medical plaza with 450 active patients and \$250k in annual revenue. GREAT jumpstart opportunity or quickly add patients to you own existing local practice. Nearly 40 years of goodwill and seller is willing to workback. Call Tim (714) 272-8404

#### SOLD by Al Galvis: Encino | \$189,400

San Diego | \$359,000 | 8 ops | #10084 Established GP in hip & lively neighborhood. Several areas of improvement can turn this into a \$1M+ practice! Call Tim (714) 272-8404

Murrieta Vacant Dental Office | \$120,000 | 6 ops | #10098 Equipped dental office for immediate occupancy. 2,236 SF, great location off 15 freeway! Call Tim (714) 272-8404

#### WEST HOLLYWOOD HYGIENE/WHITENING STUDIO

Rare opportunity to acquire a rapidly growing storefront dental practice in the heart of one of LA's most iconic shopping districts! Call Ken (805) 338-5850

IN ESCROW! Oxnard | \$395,000 | 9 ops | #10085 40-yr est. GP in busy retail location with an excellent reputation in the community. UNLIMITED POTENTIAL! Call Ken (805) 338-5850

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at this open-concept 40-year established office in the golf mecca of America! High-vis office is set up for all phases of dentistry and features paperless charts, Dentrix ,and room to grow. Call Tim (714) 272-8404

#### SOLD by Ken Skeate: Simi Valley | \$399,000 SOLD by Eddie Delshad, DDS: Encino | \$349,000

IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066 FAST-START/MERGER in a magnificent newly built-out space! New Dansereau chairs, Infinity delivery systems, Belmont intraoral xrays among others! Call Ken (805) 338-5850

#### SOLD by Ken Skeate: Los Angeles | \$379,000 SOLD by Tim Miller: La Jolla | \$649,000

Agoura Hills \$150,000 Fast Start -or- \$210,000 with patients | 4+ ops | #05906 Unique opportunity at this beautiful and contemporary office in upscale area! Impeccable office has modern technologies and high-end finishes throughout. Call Ken (805) 338-5850

North Hollywood | \$600,000 | 3 ops | #10097 \$342k NET on 3-day workweek! This could easily be a \$1M+ office if an additional day was added. Great website, great reviews, GREAT reputation! Call Eddie (310) 595-0203

**Beverly Hills | \$600,000 | 4 ops |** #10100 If you've ever dreamed of owning a successful dental practice in the heart of Beverly Hills, this may be your chance! Located in a PREMIER medical building with sweeping views of the city, patients happily travel from all over to visit! Call Eddie (310) 595-0203

Santa Monica | \$500,000 | ops | #10101 Fast-start opportunity available at this 46-year est. GP with high-end buildout located directly on Santa Monica Blvd. 475-525 active patient charts, ALL FEE-FOR-SERVICE! Plus, there's free parking for patients! Call Eddie (310) 595-0203

IN ESCROW! San Gabriel | \$515,000 | 3 ops | #10089 100% FEEFOR-SERVICE High Net Income Implant Studio/Endo Practice. In 2022 the doctor's take-home pay was \$359,950 on just a 2-day work week! Call Ken (805) 338-5850

#### SOLD by Al Galvis: Santa Monica | \$702,000

La Quinta | \$230,000 | 4 ops | #10093 Phenomenally located fast-start GP in the stunning resort city of La Quinta! The practice is profitable, but most of the value is in the location, patient base, build-out, and equipment. Call Tim (714) 272-8404

Los Angeles | \$145,000 | 4 ops | #10106 Established Westside General Practice with excellent growth potential! Located on Wilshire Blvd. west of the 405 in a beautifully remodeled building. Fully equipped for General Restorative, Implant Surgery, and Endo procedures. Call Ken (805) 338-5850

#### SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES CONT.



Larchmont | \$250,000 | 4+ ops | #10102 Fantastic FAST-START opportunity in the prestigious Larchmont Village neighborhood of LA. The practice is located in a unique and impeccably maintained 100-year-old building with high-end, classic features throughout. Call Eddie (310) 595-0203

NEW! Lancaster | \$380,000 | 7ops | #10111 Thriving GP in great location off freeway in popular retail plaza w/great signage! Equipped w/Galileos CBCT, CEREC in 2,400SF. Located in the High Desert just 60 miles from LA! Call AI (818) 298-9770

NEW! Rancho Cucamonga Pediatric | \$1,085,000 | ops | #10113 Very scalable, 20-yr est. Pediatric Practice in newly built facility with modern, state-of-the-art amenities. Advanced equipment incl. LightScaple soft tissue laser, iTero Element scanner, Vatech CBCT, and Kavo Nomad. Call Ken (805) 338-5850

NEW! Mar Vista Live/Work | \$335,000 | 4 ops | #10114 Paperless GP in laid back neighborhood with unique Live/Work space. Easy-to-access location with private and street parking. Plenty of growth opportunities! Call Ken (805) 338-5850. Easy-to-access location with private and street parking. Plenty of growth opportunities! Call Ken (805) 338-5850

#### **VENTURA & SANTA BARBARA**

SOLD by Darren Hulstine: Lompoc | \$640,000 SOLD by Darren Hulstine: Santa Maria + RE | \$640,000 SOLD By Ken Skeate: Ojai | \$375,000

Ventura | \$445,000 | 4 ops | #09945 5-star rated GP with incredible value and tons of upside potential! Offering a complete range of services utilizing the most cutting-edge technology. Located in an attractive professional building with a beautiful, high-end build-out, high visibility, and easy access from 101 Freeway. Call Ken (805) 338-5850

#### SOLD by Darren Hulstine: Santa Barbara + RE | \$3,555,000 SOLD by Darren Hulstine: Santa Maria | \$1,135,000

IN ESCROW! Santa Barbara | \$275,000 | 2 ops | #10099 GP with prestigious address operates on a 3-day week and generates over \$200k NET! Call Darren (805) 878-0633

IN ESCROW! Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! Call Darren (805) 878-0633

SOLD by Darren Hulstine: Santa Maria | \$895,000 SOLD by Darren Hulstine: Ventura | \$450,000 NEW! Santa Maria Real EstateTurnkey | \$1,000,000 | 7 ops | #10109 Real estate, tenant improvements, and equipment are all included! The location speaks for itself, as one of the most exceptional buildings in the area. Just move in, order supplies and you're in business! Call Darren (805) 878-0633

#### **BAY AREA & SAN LUIS OBISPO**

Santa Cruz Perio + Real Estate | \$340,000 + \$800,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

Pleasanton | \$550,000 | 7 ops | #10069 State-of-the-art General Dental and Perio Practice with 3 years new \$1M buildout! Call José (925) 382-9525

Watsonville + Real Estate | \$249,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$150,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD by José: Pleasant Hill | \$550,000 SOLD by Darren Hulstine: Arroyo Grande | \$550,000 SOLD by Scott Taylor: San Jose | \$1,700,000

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

#### SOLD by Scott Taylor: Monterey | \$1,350,000

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

Newark | \$402,000 | 3+ ops | #10105 Thriving location with small-town feel. New residential developments offering high-growth opportunities. Perfectly situated at busy intersection next to a Starbucks and is located in an attractive Shopping Marketplace with ample parking and easy accessibility. Cal Nelson! (510) 501-1959

San Francisco | \$490,000 | 3 ops | #10091 One-of-a-kind boutique-style 4-operatory General Dentistry Practice in a HOT neighborhood! This state-of-the-are office is unlike any dental office you have seen! Call Nelson (510) 501-1959

#### **BAY AREA & SAN LUIS OBISPO CONT.**



#### SOLD by Scott Taylor: Antioch | \$550,000

Santa Cruz | \$549,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! Large un-obstructed windows, vaulted ceilings, and exposed wood beams. This practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

IN ESCROW! Oakland | \$399,000 | 3++ops | #09964 Highrevenue GP w/ 70 years goodwill. Tons of demand and room to accommodate it! Call Scott (650) 374-9383

NEW! Walnut Creek | \$265,000 | 5 ops | #10108 Vacant Turnkey office in desirable professional building offering a range of amenities. Belmont chairs, tons of storage, great location near Kaiser Permanente. Call Nelson (510) 501-1959

NEW! Los Gatos Turnkey "+" | \$189,000 | 3 ops | #10116 Turnkey office w/ Eaglesoft, digital Xray and latest tech. Located on main road with excellent visibility! Call Scott (650) 374-9383

**NEW!** Aptos | \$399,999 | 3 ops | #10115 Beautiful office w/paperless charts, Eaglesoft, & Rayscan CBCT/digital pano. Conveniently located right off Cabrillo Hwy in pedestrian friendly area! Call Scott (650) 374-9383

#### CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

#### SOLD by José: Clovis | \$779,000

Sebastopol | \$355,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP. Call Nelson (510) 501-1959

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community.

Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

Bakersfield Prosth | \$320,000 | 4+ ops | #10107 Thriving Prosthodontic Dental Practice with unique specialties and enormous growth potential! Fully fee-for-service, and plenty of room for general dentistry or to bring in other specialties! Call José (925) 382-9525

#### SOLD by José: Bakersfield | \$1,202,000

#### SOLD by José: Bakersfield | \$995,000

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Tulare County + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operatory office can easily be converted to 6! Call José (925) 382-9525

**Ukiah | \$575,000 | 4 ops |** #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

#### SOLD by José: Visalia + Real Estate | \$1,836,525

Modesto | \$535,000 | 12 ops | #10086 Excellent GP with flexible seller willing to workback if needed. Located in a busy, high-vis shopping center with state-of-the-art technology and tons of untapped potential! Call Nelson (510) 501-1959

Porterville | \$300,000 | 6 ops | #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

#### SOLD by José: Delano | \$1,200,000

Vallejo + Real Estate | \$200,000 + \$625,000 | 3 ops | #10103 34year est. GP in waterfront area. Large ops, very nice upgrades and a great location off Interstate 80 in a high-traffic commercial corridor. 3 units for sale all with separate PG&E meters. Call José (925) 382-9525

Visalia + Real Estate | \$350,000 + \$700,000 | 6 ops | #10104 Associate-run, bread-and-butter Pediatric Dentistry Practice. Collected \$585k in 2022. Located in a vibrant and active part of town! Call José (925) 382-9525

NEW! Fresno | \$325,000 | 5+ops | #10110 Well-established practice with a loyal 2,000+ patient base. Room to expand, amazing staff, and a phenomenal location just off Yosemite Freeway and across from Kaiser Permanente Hospital! Call Jose (925) 382-9525

# UPCOMING ONLINE LIVE WEBINARS

(This interactive webinar is considered by CA Dental Board as live course)

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REGISTRATION FEE

| Dentist:    | Members | \$40.00 | Non-Member | \$50.00 |
|-------------|---------|---------|------------|---------|
| RDA/DA/RDH: | Members | \$35.00 | Non-Member | \$40.00 |

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REGISTRATION FEE

| Dentist:          | Members     | \$79.00 | On and after June 19th, 2023 | \$89.00 |
|-------------------|-------------|---------|------------------------------|---------|
|                   | Non-members | \$89.00 | On and after June 19th, 2023 | \$99.00 |
| Hygienist/RDA/DA: | Members     | \$59.00 | On and after June 19th, 2023 | \$69.00 |
|                   | Non-members | \$69.00 | On and after June 19th, 2023 | \$79.00 |

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5 ops established practice in "Most Beautiful Town in Northern Nevada". Close to Reno & South Lake Tahoe in Carson Valley. The community has a rural feel yet maintains all the amenities of a family-oriented town. The practice has maintained steady growth with production in 2022 at \$995,000. A devoted, long-term staff is ready to help with your transition. The 4,000 sq ft building (with tenant) is also available for sale. Contact Rod at rod@omni-pg.com or 206-979-2660. (NVD103)

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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



A. Lee Maddox, DDS, Esq.

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"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. — Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice. com, (888) 212-DUMM (3866).

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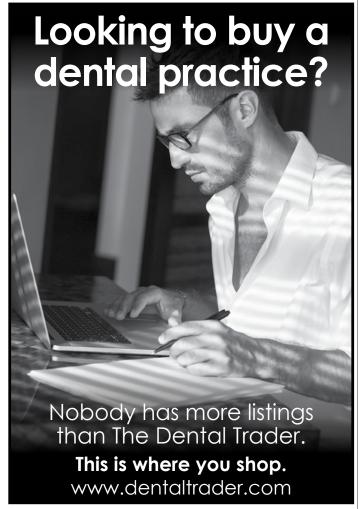
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#### **BAY AREA CONTINUED**

AC-1412 SAN FRANCISCO: Located in Fantastic Art Deco Building in CN-911 SANTA ROSA: Well-established & priced for immediate sale! Richmond District! Annualized collections over \$1.25M! ~1400 sf w/ 4 fully ~2,250 sf w/4 ops + 1 add'l. Seller Motivated \$325k equipped ops \$525k

AC-1470 SAN FRANCISCO: Attractive 2-story commercial/residential neighborhood. ~1,850 sf w/ 4 fully equipped Ops Reduced \$100k building w/ window storefront visibility. ~1,380 sf w/4 Ops \$399k

AG-1135 SAN FRANCISCO: Practice collected over \$655k in 2022! ~972 ~1,662sf w/5ops \$250k sf w/3 Ops. Plumbed for 1 add'l. Reduced \$350k - Real Estate Also **Available** 

AG-1419 SAN FRANCISCO: Easy accessibility, free parking & low rent in SF Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. \$198k

AG-1483 SF WEST PORTAL: This fee-for-service office is an outstanding model for future out-of-network practices. ~1,259 sf w/4 Ops \$888k

AN-1441 SAN FRANCISCO: 3-story building near Geary w/public \$299K transportation right outside! ~1,400 sf w/4 Ops & plumbed for 1 add'l \$230k

BC-1478 ANTIOCH: Attractive Medical-Dental Professional Complex w/ easy accessibility & good visibility. ~1,600 sf w/4 Ops \$490k

BC-1487 ANTIOCH: Well-equipped Facility adjacent to major Food Market. location! ~1,000 sf w/2 Ops. \$48K ~1,300 sf w/4 Ops **\$90k** 

BC-1499 BERKELEY: Well equipped, "turn-key" ready Facility ~1,040 sf w/4 Ops **\$150k** 

BG-1343 CONCORD: Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. \$275k - Real Estate Reduced \$1.5M Also Available

BG-1404 ALAMO: Busy Retail area bustling w/ activity of thriving businesses in desirable neighborhood. ~860 sf w/3 Ops. Reduced \$195k

**BN-1150 SAN PABLO:** Located in an attractive, popular Retail Shopping **DG-1475 SUNNYVALE:** Highly-esteemed, streamlined practice – excellent Center. ~1,300 sf w/ 4 Ops. Reduced \$150k

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. ~623 sf w/ 2 OPs \$95k

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 OPs \$2.4M

BN-1485 SAN LEANDRO: Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3Ops. \$595k

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fullyremodeled, modern, free-standing building. ~1,800 sf w/5 ops \$690K

downtown corridor. ~2,300 sf w/5 Ops \$75k

CN-1417 MILL VALLEY: Opportunity like this rarely comes along! Mill Valley is a thriving artistic community. ~1,000 sf w/4 ops \$295k

CN-1477 SANTA ROSA: Practice & Real Estate in pristine building. ~1,000 sf w/3 fully equipped OPs. Seller Retiring \$395k - Real Estate Also EG-1445 SACRAMENTO: Enviable location on major thoroughfare w/ Available

DC-1405 LIVERMORE Facility: Move-In Ready facility in desirable

DC-1409 DUBLIN Facility: Well-maintained retail shopping center.

DC-1449 SANTA CRUZ: Retail Center Location at one of city's busiest intersections. ~1,700 sf w/4 Ops & plumbed for 1 add'l \$265k

**DG-1384 SAN JOSE**: An opportunity like this does not come by very often! ~2,400 sf w/6 Ops. \$535k

DG-1399 LOS GATOS: Stunning, high-end w/ ~\$500k in build-outs to duplicate this first-class practice! ~1,400 sf w/2 Ops + 1 add'l. REDUCED!

**DG-1403 FREMONT:** Loyal, stable patient base, fee-for-service practice are well educated w/ good insurance. ~1,280 sf w/ 3 Ops. \$650k

DG-1411 SAN JOSE Facility: Build your empire here at this proven

DG-1427 SANTA CRUZ: This high-tech practice collected over \$1.29M in 2021! ~1,600 sf w/4 Ops. \$888k

DG-1447/BG-1448 CASTRO VALLEY/OAKLAND: 2 AMAZING PRACTICES - This extraordinary opportunity is once-in-a-lifetime!

DG-1453 LIVERMORE Facility: Beautiful turn-key facility located on major thoroughfare in the heart of town. ~1,900 sf w/2 Ops + 2 add'l. \$115k excl.

visibility & easy accessibility. ~1,653 sf w/6 Ops + 1 add'l. \$1.028M

**DN-1243 SAN JOSE:** Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. Reduced \$595k

DN-1476 SAN JOSE: New build as of 2012, spacious office w/6 Ops. ~2,185 sf w/6 Ops. \$795k

**DN-1500 Pleasanton:** Practice collected over \$1.06M in 2022 - Easily accessible w/ ample parking ~2,255 sf w/5 Ops. \$895k

#### NORTHERN CALIFORNIA

CG-1451 VACAVILLE: Highly-visible, busy intersection in popular EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. Reduced \$115k

> EG-1442 FAIR OAKS: Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. Price is a Steal at \$338k

> excellent visibility. ~2,300 sf w/ 4 Ops. \$445k





Jon B. Noble, MBA







Mona Chang, DDS

#### NORTHERN CALIFORNIA CONTINUED

EG-1467 Rockline: Stellar Orthodontic practice w/ an impeccable reputation IG-1489 STOCKTON: Long-established, beloved Perio practice located off ~2,100 sf w/6 Ops. \$628k

EG-1480 ELK GROVE: Enviable visibility and easy accessibility – well traveled, 4-way intersection. ~1,959 sf w/3 Ops + 3 add'l. \$295k

EN-1204 FAIR OAKS: 2021 Gross Revenues exceeded \$1.3M – equipped w/ state-of-the-art technology. ~1,272 sf w/4 Ops. \$875k

**EN-1335 ELK GROVE:** Huge Growth potential! Only open 1 day/wk currently. ~1,420 sf w/3 Ops. Plumbed for 1 add'l \$130k – Real Estate Also Available

**EN-1436 CITRUS HEIGHTS:** Excellent visibility generated by good traffic flow. ~3,067 sf w/9 Ops. \$550k - Real Estate Also Available

EN-1471 ELK GROVE: High Tech, State of the Art Elk Grove Practice Just Listed. ~2,500 sf w/6 Ops. \$700k

EN-1472 ELK GROVE: One-of-a-kind opportunity in heart of Elk Grove. ~1,500 sf w/4 Ops. **\$250k** 

FG-1481 EUREKA: Practice collected over \$1.05M in 2022 - highly esteemed, fee-for-service practice. ~1,300 sf w/5 Ops + 1 add'l. \$395k - Real **Estate Also Available** 

GG-1461 YUBA CITY: "Best of" Award for unparalleled service - more than 3,400 prophies per year! ~2,598 sf w/7 Ops + 1 add'l. **\$895k – Real Estate** Also Available

GN-1240 REDDING: Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$495k - Real Estate Also Available** 

GN-1393 CHICO: Seller willing to work-back for new owner! ~1,425 sf w/ 4 fully equipped ops. REAL ESTATE ALSO AVAILABLE! \$595k

GN-1401 CHICO Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. **Reduced \$35K** 

**GN-1456 BUTTE CO:** Located in Historical Landmark Bldg. Collected \$421k in 2021. ~1,832 sf w/3 Ops + 1 add'l. **\$200k - Real Estate Also Available** 

GN-1457 GLENN CO: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 ops + 1 add'l. \$450k - Real Estate Also Available

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270k

HG-1341 GRASS VALLEY: Seller will consider all reasonable offers -Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. Reduced \$195k+

HG-1390 ARNOLD: Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. Reduced \$125k - Real Estate Also Available

HG-1474 MURPHYS: Practice collected over \$1.63M in 2022! ~2,227 w/5 Ops. \$895k - Real Estate Also Available

HN-1465 GRASS VALLEY: PERFECT MERGER OPPORTUNITY! ~1,245 sf w/ 2 fully equipped OPs. Plumbed for 1 add'l. Seller Retiring! \$165k

#### **CENTRAL VALLEY & SOUTHERN CALIFORNIA**

busy, main thoroughfare. ~2,250 sf w/6 Ops. \$395k

IN-1349 LODI: Well-established, well-loved, well-known practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. \$335 - Real Estate Also Available

IN-1396 STOCKTON: Established 50 years. Located in Medical-Dental Professional Building. ~1,200 sf w/ 3 fully equipped ops. Plumbed for 1 add'l. \$225k

IN-1429 STOCKTON: Desirable North Stockton Location. Huge potential for growth by increasing the current 2-day work-week. Spacious ~3,000 sf office w/ 6 ops + 2 add'l. Priced at only \$100K - REAL ESTATE ALSO AVAILABLE!

IN-1463 LODI: Seasoned, knowledgeable staff. Seller Retiring. ~1,400 sf w/4 Ops. Plumbed for 1 add'l \$495k - Real Estate Also Available

IN-1482 STOCKTON: Practice collected over \$1.54M in 2022 - in close proximity to UOP \$950k

JN-1301 LINDSAY AREA: Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. Reduced \$90K

JN-1375 FRESNO: Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. \$275k

#### SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. \$450k

**CC-1330 VACAVILLE Endo:** Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. \$350k - Real Estate Also Available

CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. Reduced \$528k - Real Estate Also Available

**DG-1324 SUNNYVALE Perio:** Located in highly desirable Silicon Valley. quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. \$495k

**DG-1428 SAN JOSE Pedo:** Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + 1 add'l. Reduced \$250k - Condo Unit Available for Purchase

HG-1484 SIERRA FOOTHILLS Ortho: Ortho practice collected more than \$1.19M in 2022. ~2,500 sf w/4 Ops. **\$975k – Real Estate Also Available** 



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#### **NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:**

**AUBURN** – VERY MOTIVATED SELLER, Get a Great deal on a well located 6 Op GP practice (room for 7th) producing 1M. Desire to move quickly and negotiating accordingly. \*Please only inquire if you are interested in closing before year end.

**BRENTWOOD** - Partnership opportunity in 9 Op office. Nicely appointed with updated equipment and technology. Rev \$3M

**GRASS VALLEY** - Great location to own your own dental practice and a free standing building as well. Rev \$320K

**MODESTO** - MOTIVATED SELLER. Awesome 4op, high producing. Room to expand. Turn-Key Opportunity. Rev. \$900K **NORTH BAY** - Oral Surgery - Multi-site opportunity with great

locations and equipment. Rev \$1.5M

OAKLAND – Scenic views of downtown and SF from this high

rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K

**RED BLUFF** - 4 op practice wi th free standing building for sale. Can generate great income with little to no stress. Rev: \$720K

**ROCKLIN** - 6 op practice in growing community. Rev \$517K **ROSEVILLE** – Wonderful opportunity with 4 op GP practice with space for sale. Ability to expand within the current space footprint. Great location & Consistently producing 1 M plus.

**SACRAMENTO** – 4 Ops, great patients, great care. Rev. \$800K **SACRAMENTO** – Nice 4 OP GP practice. Excellent staff, well kept, space for sale with practice. Revenue \$540K

**SACRAMENTO** – Well located 5 op GP practice in shared space. Potential for free standing building sale as well. Other GP has their own rooms – both use shared check in, waiting room, etc. Rev \$880K

**SANTA ROSA** - MOTIVATED SELLER. WILLING TO NEGOTIATE. Beautiful 5 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

**SANTA ROSA** - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev \$1.4M

**STOCKTON AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.5M

**VALLEJO** – Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev. 840K

**WEST CONTRA COSTA COUNTY** - Historic area. Wonderful office, beautiful interior in a great area, close to water and views. Rev. \$1.3M

Also check out the Southern California Dental Trader for great DDSmatch opportunities in SoCal

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#### **ASSOCIATE OPPORTUNITIES:**

**BUTTE COUNTY -** Full time associate wanted. High-tech, three-location General Practice. Partnership/ownership opportunity and attractive compensation package.

GREATER SACRAMENTO AREA - Full or Part Time compensation. Endodontist position available. Practice offers the latest S. SACRAMENTO - Full or Part Time Oral Surgeon technology, including CBCT, and a strong referral base. compensation.

pedo practice - with excellent compensation available.

**SACRAMENTO** - Beautiful, full high tech practice in the Sacramento area is looking for a full time associate to join This well established practice is offering their team. mentorship, a broad range of procedures including implants, skilled staff, and an exceptional compensation package and future partnership opportunities. Office is 9,000 square feet With 21 ops.

- S. SACRAMENTO Full or Part Time Pediatric associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent
- associate position. Modern practice with the latest PPO and FFS. Experienced candidate preferred. Excellent technology and strong referral base. Experience preferred. Excellent compensation.

**MODESTO** – Full or Part time position available in Private **SAN LEANDRO** – Full time endodontist associate wanted. Exceptional compensation, guaranteed rate and room for growth.

> SANTA ROSA - Pediatric practice seeking a Full-Time Associate. Attractive Compensation Package. IV Sedation Cert. Preferred.

> VISALIA - Full Time general practice associate wanted. High producing practice in San Joaquin Valley. Future partnership/ownership opportunity. Excellent comp. package.

Also check out the Southern California Dental Trader for great DDSmatch opportunities in SoCal



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Heather Asburv Associate Searches (855) 546-0044

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#### Featured Practices

**Beverly Hills - New New New** 

Great practice with 3 ops possible expansion, or you can Purchase the REAL ESTATE.

<u>Canoga Park:</u> NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

<u>Rialto:</u> **NEW NEW NEW** Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Coming Soon: West Covina, Santa Clarita Valley, Burbank and more

<u>Calabassas:</u> Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

<u>Costa Mesa:</u> Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

<u>Valley Village:</u> Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

<u>Westchester:</u> 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

<u>West Hills:</u> Ortho Office - Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

<u>Long Beach:</u> 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

<u>Marina Del Rey:</u> 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

<u>Valencia:</u> Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis. Doing reat numbers in a busy retail center.

#### **Central Valley**

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrix office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

<u>HANFORD</u>: Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income annually.

**MERCED:** Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment is near perfect condition.

**LEMOORE:** Fantastic five (5) operatory dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to qo.

<u>Lemoore:</u> Thriving practice located in downtown Lemoore. Available with or without real estate. Seller willing to work back. Eaglesoft.

<u>Lemoore:</u> Well maintained 1600 square foot modern dental practice located in historic downtown Lemoore. Located minutes from Hwy 198 and Hwy 41. Thoroughly updated throughout. Occupied by a busy long time long term dental tenant.

**REEDLEY:** Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

<u>OAKHURST:</u> Beautiful Mountain Community four (4) operatory dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

<u>Fresno:</u> Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. With DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**<u>Kerman:</u>** Four operatories. Open for 20 years. Multi specialty. Dentrix office fully digital in great location.

**Kerman:** Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

**Turlock:** Well established high production office located in downtown Turlock. Eight (10) operatories. Sale includes a 3600 square foot building.

<u>Visalia:</u> Historic dental office located in downtown Visalia. Corner lot. 10 parking spaces with additional street parking. Ideal for all types of dentistry. This is real estate only, equipment and build-out sale. Well manicured property.

<u>Coming soon:</u> Visalia, Tulare, Porterville, Turlock, Modesto, Madera, NW Fresno

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**Madera, CA.** Rare Opportunity, Practice and Real Estate, 1870 sq.ft 2010 built. 2022 gross \$568,000. Send inquiry to kao.saelee@guarantee.com

**STOCKTON:** Practice collected over \$1.54M in 2022 - in close proximity to UOP ~1,850 sf w/5 Ops. \$950k (IN-1482) WPS/800-641-4179

Santa Barbara Dental practice Rev 500K+ 3dy wk, \$250k Emergency sale! yanjan@gmail.com has new 3d Xray and New chairs

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established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrix software. Professional building. Located in highly desirable area of San Jose, must see to appreciate, photos on request. General Dentist Asking \$1,025,000.00 Email: Smile4me916@gmail.com

Walnut Greek Practice For Sale \$265,000: Turnkey opportunity in 5-op office with excellent equipment and high-end build-out. info@integritypracticesales.com (855) 337-4337

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**ROCKLIN Ortho:** Stellar Orthodontic practice w/ an impeccable reputation. ~2,100 sf w/6 Ops \$628k (EG-1467) WPS/800-641-4179

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**ENGINO** – (3) op comput. G.P. in Prof. bldg. Cash/PPO. Annual Collects. \$400K+ on 3.5 days/wk. Digital x-rays. Seller retiring. D&M (818) 591.1401

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**SAN JOSE, Evergreen** -4ops, 1200sqft, inside shopping center, good foot traffic,digital,4dys/wk, \$400K gross, opportunity with more day, selling \$310K, contact (408)910-4470

Dental/Medical office for Rent Sun Valley pre plumbing for pedodontist or Orthodontist. Fully remodeled free parking. Call 818-605-2143

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**SANTA ROSA:** Premier Cosmetic & Restorative Practice. Fully-remodeled, modern, free-standing building. ~1,800 sf w/5 ops \$690K (CC-1389) WPS/800-641-4179

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SAN JOSE GENERAL PRACTICE FOR SALE: Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrix software. Professional building. Located in highly desirable area of San Jose, must see to appreciate-photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00 Email: Smile4me916@gmail.com

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<u>**Dublin**</u> - FFS office grossing over \$2.8 MILLION! 5 ops, 1,750 square feet. Shopping center location. Eagle soft OS, Forrest & Danserau chairs and units, Cerec prime scan, Itero 5 D, CBCT & Ceph and so much more new equipment! 1,750 square feet. Near a mall, Best Buy and movie theater. Great location with plenty of free parking! For Sale - \$2,000,000

**Pedodontics Office in Visalia w/ REAL ESTATE** - Practice asking \$399,000. Real estate asking \$600,000. Pedodontics/general dental office. 6 ops, 2,600 sq ft. 2022 gross \$585k+. Fully digital office. Brand new Sirona Pano. 100% associate run!

Frenso Dental Office w/ REAL ESTATE - Practice asking \$436,500. Real estate asking \$350,000. 4 ops, 1,800 square feet. 2022 gross \$623k+. Seller only working 2-3 days a week.

**Union City** - 5 ops, 2,480 square feet. Cash & PPO only. Seller retiring with 24 years of goodwill. 2022 gross \$786k+. Excellent location, within walking distance of lots of stores & restaurants. Near a shopping mall. NO2 & O2 connections in all operatories. For Sale - \$625,000

<u>Sister Offices in Solano County</u> - Sister Offices grossed over \$1 MILLION in 2022 together.

- Fairfield 3 ops, 1,200 sq ft. Cash & PPO only. Open 2 days a week. For sale - \$325,000
- Suisun City Strip mall location. 5 ops/2,400 sq ft. 5,800 active patients. For sale - \$225,000

**San Jose** - 2022 gross \$770k+, 4 equipped ops, 1,100 sq. ft. Rent \$3,099/month. 2 hygienists on staff 4 days a week. For Sale - \$500,000.

**San Rafael** - 3 ops + 2 unfurnished ops. 2,000 sq. ft. Cash & PPO only! 2022 gross \$600k+. Seller only working 24 hours a week. For sale - \$450,000

**San Francisco** - 4 ops, 2,000 sq. ft. 2022 gross \$862k+, net \$283k+. Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. \$13k CAP check. Located on a busy street near Walgreens, a theater and more. Seller willing to stay on to help with transition. For sale - \$425,000

**Vacaville** - 2 ops, 1,000+ square feet. Approximately 1,800 active patients. 2021 gross \$479k+, net \$180k+. Rent only \$2,082/month. Diamond Dental OS. For Sale - \$280,000

**Quincy** - 4 ops, 1,400 square feet. Rent only \$1,425/month. 1,200 active patients. 2022 gross \$336k+. Belmont chairs, GX-Pan Panoramic unit. Seller retiring with 25 years of goodwill. For Sale - \$125,000

**Oakland** - 3 ops, 859 sq ft. Seller retiring with 32 years of goodwill and only working 12 hours a week. 2022 gross \$138K+. Rent only \$2,276/month, includes water and electricity. For Sale - \$80,000

Fresno - 2 fully operational ops, 1 extra op plumbed, 1,110 square feet. Rent only \$1,887/month, includes electricity & water. Over 1,500 active patients. Seller retiring with over 40 years of goodwill. 2022 gross \$250k+. For Sale - \$100,000

**Lockforde** - Equipment & facility sale. 4 ops, shopping center location. Rent only \$1,400/month. Fully digital. Kodak X Ray. For Sale \$75,000

**San Francisco** - Equipment & leasehold only. 3 ops, 1,500 square feet. Rent only \$2,480/month, includes water & power. Located in the Mission district. Belmont chairs & systems. GE X Rays. For Sale - \$50,000

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**STOCKTON Perio:** Long-established, beloved Perio practice located off busy, main thoroughfare. ~2,250 sf w/6 Ops \$395k (IG-1489) WPS/800-641-4179

**Visalia** - \$999,000 - Pedodontics office w/ REAL ESTATE. 6ops/2,600sqft. 2022 gross \$585k. Dr. Rishi Salwan (888)8022340 DRE#02085289

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**SANTA ROSA / SONOMA COUNTY** — MOTIVATED SELLER / NEGOTIABLE Beautiful views, 5 rooms, nice equip. and tech., excellent location Rev \$1 M www.ddsmatch. com 855-546-0044

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**practice for sale (San Bernardino)** forced sale due to health issue (5ops) located on busy street(free standing building)lease \$1700. associates on 3 day produced \$470k in 2022 asking \$210k obo Mike 562.832.9332 Dentipro.net

**PLEASANTON:** Practice collected over \$1.06M in 2022 – Easily accessible w/ ample parking ~2,255 sf w/5 Ops. \$895k (DN-1500) WPS/800-641-4179

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Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**Closing! Doctor** RGP Saddle chairs x3, assistant chairs RGPx1/unknown x1, wig-L-bug, light curing x2 drtamra@sbcglobal.net

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Santa Barbara Dental practice Rev 500K+ 3dy wk, \$250k Emergency sale! yanjan@gmail.com has new 3d Xray and New chairs

San Mateo, CA General Dental Practice for Sale - 5 operatories with room for expansion. Collections of \$1.583 million & SDE of \$430,000. 1360 active patients. Real estate available. Current doctor would like to sell to another dentist; transitioning to retirement. Contact Professional Transition Strategies to learn more: bailey@professionaltransition.com or call: 719.694.8320.

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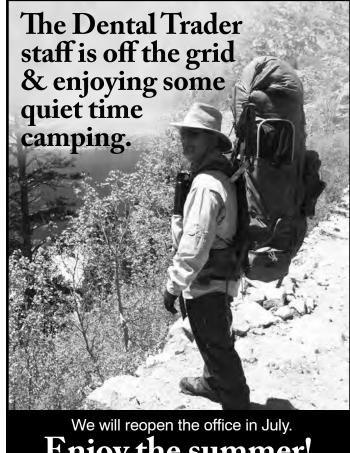
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**6229 SACRAMENTO AREA ORAL & MAXILLOFACIAL SURGERY** 2022's revenues totaled \$3,400,000. Available Profits of \$2 Million. Beautiful facility. Seller shall provide requisite transition assistance. Sale includes building.

**6228 SOUTHERN SOLANO COUNTY** Long established. 4-days of hygiene booked 6-months. Has consistently topped \$1.5 Million per year in collections. Package sale includes building. Seller can work back to effect an orderly transition if so requested.

**6227 SAN FRANCISCO'S MARINA DISTRCT** 2022's collections topped \$1.2 Million. Delta PPO. This neighborhood practice is located in a high income zip code. Great patient flow. Attractive office with today's technology. Paperless.

**6226 MARIN COUNTY'S MILL VALLEY** Long established. Best location draws easily from Belvedere and Tiburon. On part-time schedule, collected \$500,000 in 2022. \$200,000 in Available Profits.

**6225 SOUTHERN SANTA CLARA COUNTY - PEDIATRIC PRACTICE** Long established. Has been a mid-\$500,000 year performer on part-time schedule. Attractive office in great location. Excellent platform to infuse with new business plan and become dominant.

**6224 ORTHO PRACTICE - NORTH SACRAMENTO VALLEY** Well established and highly regarded. Purposely throttled down to 3-days per week. Collections in 2022 totaled \$620,000. 140 Starts in 2022. 287 Active Patients as of 1/1/23. **Full Price \$255,000**.

**6223 YOLO COUNTY** \$1 Million year performer. 2022 logged \$345,000 in Hygiene production and \$780,000 in Doctor production. Seller seeks Large Group to acquire the practice with his working back focusing on high-end procedures. Facility perfectly designed to accommodate specialty services.

**6222 CONCORD** Perfect foundation to grow into a busier practice. Long established. 2022 collected \$400,000. Paperless, digital Pano and 3-upgraded ops. Well maintained office owned by Seller. Dedicated staff includes long-term Hygienist. Sale includes condo.

**6220 PLACER COUNTY** Relaxed country setting for Delta PPO practice. Realized 170+ new patients in the last 12-months. 2022 collected \$1.1+ Million and realized \$422,000 in Available Profits. 7-days of Hygiene per week. Beautiful office. Paperless.

**6219 SOUTHERN SONOMA COUNTY** Delta PPO. 2022 collected \$1.14 Million with Available Profits of \$505,000+. Great staff. 35+ new patients per month. Great family community.

**6218 SACRAMENTO'S INTERSTATE 80** Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$3440,000. 8.5-days of Hygiene. Beautiful facility. "Bread & Berr practice. Successor should contract with specialists allowing additional income stream to pay for the practice.

6215 SANTA ROSA - ORAL SURGERY Long established OS provider. 2022 collected \$1.2 Million with Available Profits of \$550 101+. Strong referral base. Practice can do more with New Doc who wishes to be busier. Cone Beam.

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