

# THE Dental Trader

VOL. 20 NO. 5 • May '23  
So. Calif. Edition

**FREE ADS FOR DENTISTS  
& STAFF!**

Ph: 877-888-4237 • 949-429-6836  
Fax: 949-498-1198 • DentalTrader.com

*Buy, Sell or Trade all things Dental*



# 2000



**#1 RATED DENTAL SOFTWARE**

## CDA CONVENTION SPECIAL

*Go for the best - Get the  
Highest Rated Software*

only **\$1,995.00**  
reg. ~~\$3,395.00~~

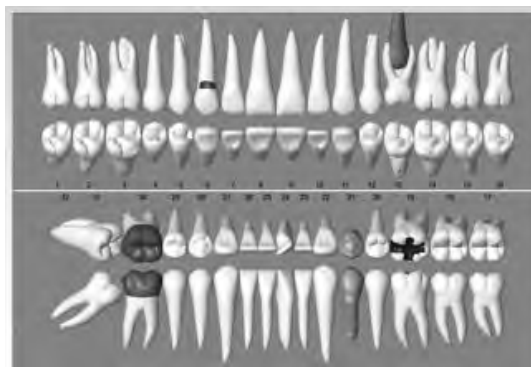
**38 Years of Excellence: 1985-2023**

**We Convert from Any Dental Software:  
ONLY \$1,295 extra**

**EZ 2000 #1 Rated Dental Software** is comprehensive, yet easy to learn and use - Full Day of Training Included in Price.

### Look at these Features:

- Full Practice Management & Insurance Billing Software
- Denti-Cal, HMOs, PPOs, Insurance Claims Tracking
- Appointment Scheduling, Daysheets, Graphic Periodontal Charting
- 3D Tooth Charting w/Movable Teeth, Pre-Determination of Benefits
- Show Pat. vs. Ins. Due on Bills, Walkout Statements, Patient eMailing
- Password Protection, Embezzle-Proof Reports, Monthly Pat. Statements
- Accounts Receivable Reports, Custom Report Writing (unlimited)
- Production/Collection & Practice Analysis Reports, and more!
- Optionally integrates with Trojan Benefit Service



### Hundreds of other seamless integrations including:

- Electronic Claims with X-Ray Attachments, eRx with Narcotics, Auto Appointment Reminders via Text or eMail, Payment Processing for Patient Credit Cards, all Digital X-Ray Imaging Software (for X-Ray Sensors, Intra-Oral Cameras, and Panoramics)

**Complete Systems also available:** \* **Single User System:** \$3,495 (or finance @ \$85/mo.): includes EZ 2000 Software & Dell All-in-One Optiplex PC (3 yr. onsite wty.), training & support. \* **2 User Power System:** \$4,995 (or finance @ \$121/mo.): same as above but with extra Dell AIO PC. \* **Single Room Digital Dental Office:** \$9,995 (or finance @ \$243/mo.): includes EZ 2000, Dell AIO PC mounted onto Movable Pole Cart on wheels, Clio Digital X-Ray Sensor, Imaging Software, Intra-Oral Camera, Backup Drive, Surge Protector. **Note:** Above Financing Rates are based on No Payments for 90 Days, then Pay for 5 years, then a Guaranteed \$1 Buyout (OAC).

Prices subject to change and expire 05-31-2023. Not valid for prior purchase.

**Online demo - [www.ez2000dental.com](http://www.ez2000dental.com)**

## 800-273-5033

**VISIT OUR BOOTH #2512 AT THE CDA CONVENTION**



Are you considering selling your large dental practice to a DSO or Private Equity Group? There is a reason why you are being constantly solicited by these organizations to sell and we can guarantee you those reasons are not in your best interest.

If you have a practice with revenues above \$2 million, speak to us before engaging with third parties, it may just net you millions of dollars more!



## #1 IN DENTAL TRANSITIONS NATIONWIDE



Our partners are devoted to supporting the dental community and our clients. We take a hands-on approach to ensure our clients are connected with the strongest team of professionals and understand the legal and business risks and issues attendant to the proposed course of action.



"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."



### Representation

More Sell-side representation of dentists to DSOs and Private Equity than any other firm in California.



### Experience

Since 1984, Wood & Morgan has represented over 8,500 dentists with their business needs.



### Results

Over the years we've helped dentists across the nation secure billions of dollars when selling their practices.

**LET'S TALK.**

**800-499-1474**

**[www.dentalattorneys.com](http://www.dentalattorneys.com)**

# California CPA for Dentists

- ✓ Due diligence on practice acquisitions
- ✓ Tax planning and strategy
- ✓ Tax reduction focused



**MOREY CPA  
& ASSOCIATES, INC.**  
Dental Practice Coaching

Join us at the  
**Cal Dental Show**  
May 18-20

**Booth #1253**



Call for a FREE Consultation ☎ (949) 485-2011 🌐 [www.mydentistCPA.com](http://www.mydentistCPA.com)

**Nomad portable** X-ray for sale, excellent condition, 2 batteries included \$3500. Call 310-205-0900.

**Endodontist needed** for a PPO/FFS office in Fontana 2 days a month. Call Rosemary (909)919-3666

**Want to BUY Cypress/Tustin:** 5op+ non-professional building. P: 626-759-6517. E: kcn.dental@gmail.com

**A-dec side** cabinet. \$1000. Email: eafdds@hotmail.com Text: 323-385-3626

**Merced:** Turnkey office, fully equipped with Real Estate. (DRE01993607) (818)522-9123

**4 valves** for Nitrogen/oxygen tanks, \$100 per piece. miramardentalsd@gmail.com (858)578-2211. 92121 area

**Air Techniques** ScanX Phosphor Plate Xray Scanner Working, no software. \$700 obo Dental90039@gmail.com

**Palm Desert** quality care practice is seeking a skilled Dentist to join our growing practice 760.219.7487

**Tustin office for sale. Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228**

**Health Horizons UV lights** for sale, used. doc@ingersolldds.com

**Orthodontist looking to buy practice/partner** in SoCal. OC/LA/SD/ InlandEmpire. socalorthodoc@gmail.com

**Associate Dentist** needed immediatly p/t or f/t private office in sfv call Dr. shah 818497-0617

**FORCEPS EXODONTIA**, OS Instruments, Used in Good Condition, For Sale. yjmdds@yahoo.com

**Misc used instruments** (incl. BioSonic UC125, UC300), handpieces, stools, office furniture. doc@ingersolldds.com

**Get a FREE evaluation** of your website search engine positioning. Visit ddsrank.com/audit

**ENDODONTICS Needed** Locate at Chino, CA, one day a week, email resume to drhung119@gmail.com

**Sensor Carestram** 6200. New, unopened package Size 1 and 2. 5450.00 each. 310-435-2600

**Dental Assitant.** Tarzaba DA, or RDA. Very professional Implant center. 888-213-0009

**Orthodontist needed for high-volume office Los Angeles** Email:doctorortho2023@gmail.com

**Dentist:1-2 Saturdays/month** in Tustin; gentle/friendly; no endo/os; hygiene & general dentistry: tustindental@gmail.com

**General Dentist/Assistant** position in Pasadena/Van Nuys Area. Phone (818)335-0274. Email: fair Oaksdentalscan@gmail.com

**Oral Surgeon** Needed for an office in High Desert. Please Email: f.dentistry@yahoo.com





PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE  
NATIONAL ASSOCIATION OF  
PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner  
CA Broker #01172430

## FRESNO COUNTY

Room for Your Fresno County Practice Listing.

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrux software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server. (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[PENDING]**

**ARCADIA #3** – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** – Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

**SHERMAN OAKS** – (4) op comput. G.P., located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collections \$200K+. Seller is retiring but is willing to stay for a short transition. **[NEW]**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[PENDING]**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

**LAKE FOREST** – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S, Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[SOLD]**

## MADERA COUNTY

Room for Your Madera County Practice Listing.

## RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[NEW]**

## SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

## VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

**THOUSAND OAKS GENERAL/PERIO PRACTICE** – (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition.

## UPCOMING PRACTICES FOR SALE

Carlsbad, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., & Yorba Linda

## D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning



"The Personalized Service Dental Broker®"

P.O. Box #6681, Woodland Hills, CA. 91365  
(866)425-1877 Outside So. CA or (818)591-1401  
[www.dmppractice.com](http://www.dmppractice.com)





**Howard Boles**  
SVP, Director of Practice Finance  
(626) 204-6626  
hboles@enterprisebank.com

## Professional Practice Financing Experts

Enterprise Bank & Trust's Practice Finance team has more than 50 years of collective experience helping practices like yours reach their financial goals.

Whether you are purchasing a practice, looking to consolidate debt, expanding an office or purchasing commercial real estate, we can provide many options to fit your needs.

**Let us help guide you through our simplified loan process to assemble a loan package customized for you.**

**VISIT US AT CDA BOOTH 1039 IN ANAHEIM**



enterprisebank.com/ppf

MEMBER FDIC

**Turn key** beautiful office in Laguna Hills. Has CBCT, 4 chairs, inside big plaza. Contact 949-317-3197

**Gardena Dental Office fully Equipped** 5 ops available for lease 310 801 0871

**Beverly Hills Golden Triangle.** Renting 1-2 ops in brand new practice. Email info@smilesbydrp.com

**Oral Surgeon** Needed for an office in Glendale. Please Email: as7067@gmail.com

**Dentist needed** in Koreatown. Bilingual: conversational Korean. PPO Office, refer out all endo. Email: ladds323@gmail.com

**Sublease Orange 4 OPs** Newly Renovated. Owner needs one day per week. For details call/text 3109383132.

**Adec 1040** chair light gray, chair only in light grey, good condition, pick up only. \$1500. 562-883-3689 for pictures

**Mission Viejo, Dental office for SALE OR LEASE.** 2100 SQF. MUST SEE THIS GREAT OPPORTUNITY! CALL 323 497 1459

**Huntington Beach** Office Leasehold Sale: Near new facility, CBCT, 3 ops, 1600sf space, Bella Terra area: Allon4@yahoo.com

**Looking for a Friendly DA** in a Holsitic Dental Office P/T Located WLA. Please call 310-478-9393/ Email: drvelaz@aol.com

**Schreinemakers Original** Metal trays. Complete Sets. Max. #41 to #49 & Man. #51 to #61 Text interest to 909-435-6908

**SPACE SHARE;** I'm looking to share space for exams/xrays only, on occasion in So Cal. Please call/text: 323-819-6714.

**ENCINO Dental Office to Share** Fridays/weekends. 3 op suite with beautiful northern view. 818-317-6790 rkdds@icloud.com

**Mis Osteotome** Sinus Lift Set. \$80 obo Dental90039@gmail.com

**SFV dental** practice for sale located in strip mall. Digital X-Ray, software and 3 operatories. Quick Sale 818-667-9771.

**Accu-Liner Articulator** + 3 boxes of plastic mounting plates and magnetic mounting plates. Text interest to 909-435-6908

**Clear Aligners: Ready to get started with Clear Aligners in your practice! Check out this 15-hour CE Course [www.LearnAligners.com](http://www.LearnAligners.com)**

**General dentist** to see kids in Escondido, North San Diego. High pay. Perfect for new grads. Greatkidsdentist@gmail.com.

**Dentist Associate,** general dentist, 5 years experience, Spanish a must, one day per week, Santa Ana 714-914-4747

**ORTHODONTIST NEEDED,** Valencia / Santa Clarita. 2/days per month. Please contact: 1nimastr@gmail.com

**MORENO VALLEY** W/ REAL ESTATE 3 eq. ops & 2 no eq. ops. 31 Yrs of Gdwill, Retiring Seller. Greg Beamer 909-542-4891

**Oral Surgeon** needed busy private practice 1 day/month or more. Please send your CV: f.dentistry@yahoo.com

# 179 5-star Avvo® reviews!

*"Bob Olson is the best at what he does. Period. He is thorough, precise, knowledgeable and does a superb job protecting the interests of his clients. I was singularly impressed with the close attention he pays to every word and detail to make an accurate legal representation of his clients and to ensure the overall consistency of a contract. He is also sincere and genuinely wants his clients to prosper and be successful.... he went above and beyond the scope of the legal aspects to provide advice and recommendations on insurance, business and marketing, at no additional charge! You will truly get more than you pay for when you hire him."*

**Avvo® Review #118**

---

---

## **Robert W. Olson, Jr., APC**

Dental Practice Sales & Purchases  
Partnerships, Property Purchases & Leases  
Corporations & Tax Planning  
Partnership & Practice Dispute Mediation

**888.963.1120**

**RWO@transdental.com**

**www.trans.dental**

**Top Reviewed Avvo®  
Attorney, 2011 to Present:**

**Mergers & Acquisitions, Incorporations  
and Commercial Real Estate**



# Tight curve at distal root?



**No problem.**

**Expert ENDO  
at your office;  
I come to you.**

See finished  
cases on  
[www.socal-rootcanal.com](http://www.socal-rootcanal.com)

**Ehab Ismail, D.D.S**  
**[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**  
**Text or call 562-968-4061**

**3M Elipar** DeepCure-S LED curing light. Cordless, stainless steel. Brand new in box. 50% off. Top of 3109225666. \$950.

**Dental Office** available for Sublet - Woodland Hills, Santa Clarita, Chino, and Westwood. Call 310-663-2923 or email MPartoviRE@gmail.com

**General Dentist** Wanted - PT position min. 5 years of experience with good communication with patients also other skills of General Dentistry. Must motivated in practice growth. Please email resume or call direct at 818-335-8080

**Friendly RDA** Spanish speaking \$19+ DOE Fountain Valley Small Family Office. Able to make temps, x-rays ddschris@gmail.com

**Ortho Assistant** needed in Simi Valley Once a month. Competitive pay. 805-584-8444 fundentalcare@yahoo.com

**Brand New** Dental Chair Unit. Paid \$3400 never used Selling for \$1500 Local Pick up in Orange. Platinumbraces@gmail.com

**GP WANTED** to see pediatric patients in LA. \$850-\$900 guaranteed base + bonus + vacation pay. [PedoGPdentist@gmail.com](mailto:PedoGPdentist@gmail.com) \*\*\*NEW GRADS ARE WELCOME\*\*\*

**APPLE VALLEY GP FOR SALE** - 5 Ops, 25 Yrs. Goodwill, Retail Strip Center, Room for Growth! 2021 GR \$750K. HSDPT- Kaira Stewart-949-220-6216 #CA3340 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>



# LCF Practice Sales & Financing

**Free Consultations for Buyers & Sellers**  
**BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

## 2023

*We have  
Qualified  
Buyers looking  
for dental  
practices  
throughout  
California.*

*Sellers - Call for a  
FREE  
CONSULTATION.*

*"I got an offer and  
acceptance within a  
week of listing my  
practice with LCF  
Practice Sales. Loc  
was always  
available to answer  
all my questions  
and troubleshoot  
just about  
everything that  
came up. The  
transaction went  
like clockwork and  
we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

### **We Offer Up to 100% Practice Financing**

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

### **Los Angeles County**

#### **Diamond Bar: Collections ~ \$849K**

- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

#### **Huntington Park: New Listing!**

- **Starter Practice & Real Estate.**
- Nice & well kept practice.
- Corner lot with private parking in the back. 3 equipped ops.
- Close to residential & business area.
- Starter practice with bonus of pts.

#### **Inglewood: SOLD!**

- **2022 Collections ~ \$900K**
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists.

#### **La Habra: SOLD!**

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- 4 eq. ops. Reasonable Rent

### **Riverside County:**

#### **Palm Desert: Large Shopping Plaza.**

- Next to Sun City Retirement Center
- Part time practice. Mostly PPO/CASH
- Great opportunity for doctors who do implant cases to increase production.
- Seller Financing Available. 7 eq. ops.

#### **San Jacinto - Grossed \$1.58 Million**

- Seller retires. 25+ yrs goodwill.
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

### **Ventura County**

#### **Ventura - New Listing!**

- Turn key dental practice.
- **2022 Collections ~ \$780K.**
- Mixed of insurances, mostly PPO.
- Professional suite across from large shopping plaza.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

### **Central California**

#### **Fresno - Collects ~ \$300-350K**

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

### **Orange County**

#### **Anaheim - Starter Practice w/Bonus Pt.**

- Strip mall: 3 eq. ops. + 2 plumbed
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

#### **Anaheim Leasehold - SOLD!**

- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

#### **Fountain Valley: Grosses ~ \$275K**

- **Family practice.**
- ~ 50% FFS/PPO & ~ 50% Denti-Cal
- 3 eq. ops. + 1 add'l plumbed
- Retail Center. Reasonable Rent.
- Border of Fountain Valley & Santa Ana

#### **Newport Beach - New Listing!**

- **Collections \$500 - \$550K**
- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month
- Selling for health reasons.

#### **Westminster - Collections ~ \$773K**

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ \$4,400 plus triple net

### **Northern California**

#### **Daly City - Collections ~ \$410K**

- Seller retires. Mostly PPO/Cash
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

#### **Dublin: Collections ~ \$1+ Million**

- **General and Orthodontics**
- Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

#### **Fremont - Grosses ~ \$645K**

- 20+ years of goodwill
- On main street. Large retail center - close to Fremont Hub.
- 4 equipped ops. + 3 plumbed
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

#### **Sacramento - Asking \$95K!**

- Strip mall off Highway - 99
- 3 equipped ops. + 1 plumbed
- 2022 Production ~ \$200K.
- Part time practice. Low overhead.

#### **Sacramento - New Listing!**

- 2022 Collections ~ \$195K-215K
- Between Highway 99 & Freeway 5
- Shopping Plaza. 2 eq.ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.
- Opens Tues - Thurs. 2 staffs + 1 Dr.

### **Northern California**

#### **Dental Practice & Real Estate in San Jose: Collections ~ \$600K**

- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate - prominent professional suite within walking distance from strip malls.

#### **Starter Practice and Real Estate in San Jose:**

- State of the Art Practice
- Just renovated. New equipment
- Selling for family/health reasons.
- Large Shopping Plaza in Vietnam Town. 3 chairs, ~1,600 sq.ft.
- Golden opportunity to be your own landlord.

#### **San Jose - Grosses ~ \$310K**

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

#### **San Jose - 2 practices for sale**

- **Office #1 - Collections ~\$400K**
- Retail Center - 5 ops. Rent ~\$4,800
- **Office #2 - Collections ~ \$590K**
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

#### **San Rafael - Grossed ~ \$600K**

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

#### **Stockton - Practice & Real Estate**

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% DentiCal, 40% PPO/others.
- Single standing bldg. w/parking lot.

#### **Sunnyvale: Collections ~ \$900-950K**

- Office accepts PPO/Cap/HMO
- Office does mostly general dentistry. Lots of outside referrals.
- 2 - 3 doctor days/wk
- Prominent professional suite. 4 op.

### **Dental Practice Wanted**

*We have buyers looking for practices in:*

#### **Northern CA - Bay Area**

**LA County:** LA, Inglewood, San Fernando Valley, Covina and etc...

**Orange County:** Upland, Irvine, Santa Ana, Yorba Linda and etc...

**Call Loc Pham, Broker (714) 550-7494 for more information!**

**Email: Practice@lcfbin.com | Website: LCFPracticeSales.com**

**A Division of LCF Financial, Inc. BRE #01875780**

# DENTAL LAW ATTORNEYS

over 26 years of in court experience, with hundreds of dentists and over 35 hospitals represented

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,  
Valley Cancer Institute, Los Angeles, Ca.

Loan Issues • Buy/Sell • Real Estate  
Partnership • Buy/Sell Agreements • Litigation  
Lease/Real Estate • MSOs • Contract/Business  
Partnership/Employment • Lawsuits/Defense

## KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

Shab@KaLawCorp.com • www.kalawcorp.com



Shab David Kerendian, Attorney

10/22

**Need An Extra Chair?** A few days a month. We have a beautiful WLA Holistic Office. Call 310-478-9393 or Em: drvelaz@aol.com

**Dental Assistant,** Cerritos, Artesia, Norwalk area. A PPO office with state of the art equipments. Must know how to take xray, instruments sterilization, and chair set ups. Salary \$19-23 depending on the experience. Please email resume to faithdentalcare@gmail.com

**6084 - West LA.** DDS doing volume exceeding \$1 million on low cost Dentistry. Very high Net Profit over One million as well. Call Tom Fitterer PPS 714-345-9659

**FOR SALE** DENTAL EQUIPMENT - 3 Belmont chairs, unit & light, Dr & asst chair \$1200.00 package OBO, compressor 2 motors \$950.00, suction unit 1hp-\$450.00, 2hp \$780.00, ultrasonic - cavitron \$150.00 each, 2 celux ceiling dental light-\$450.00 each. Please contact (818)830 6877 or email us at drgdentalimplants@hotmail.com for more info or details.

**\*KEEP ENDO IN-HOUSE\* Re-Tx. IV sedation. USC GP will bring equipment & instruments. Good references. Molar9Q@gmail.com**

**Mobile Dental** Van, 2020Sprinter 3500 internet, chair, vac, comp, self level \$150000 obo 3235530495



# Lou Bermudez, Broker

(BRE License # 01102002)

*Specializing in*

## Practice Sales & Appraisals

## READY TO EARN YOUR TRUST WITH STRAIGHT TALK AND PRACTICES FOCUSED ON YOUR CRITERIA

Share with me your "wish list" and if I don't have it listed, I will do what it takes to find it for YOU!!

### Current listings throughout Southern California

#### WHITTIER

Super location with large sign. Revenues of \$700k. 5ops with room for 7; modern

#### SAN GABRIEL

Retiree with PT practice; easy to build practice Revenues of \$350k

#### OXNARD

Associate run; all specialty referred; 4+ ops. Gross of \$450k; some seller financing available

#### RIVERSIDE

Free standing location with sign Income of \$500K on PT sched

#### WESTMINSTER

This one has it all. Location, sign, Busy Hygiene, Revenues of \$1.7m

#### RANCHO CUCAMONGA

Terrific opportunity with retiree doing \$900k No advertising but large sign

#### SAN DIEGO (upcoming)

5 ops with visible location; seller retiring Revenues \$1.4m+

#### TORRANCE (upcoming)

Long-established; 8ops; absentee operated Revenues of \$1.1m

#### PLAYA DEL REY

Retiree with busy hygiene practice Merger Opportunity

#### LAGUNA BEACH

Great location. Modern facility Non-advertising doing \$500k on PT sched

#### NORTHRIDGE

Will eclipse \$1.1m; PPO/cash only Absentee operated

#### THOUSAND OAKS

True bread-n-butter retiree practice with busy hygiene program; super growth potential

#### WOODLAND HILLS

Wonderful/conservative retiree practice with busy hygiene. Gross of \$500k

#### BAKERFIELD

Long-established/low overhead practice. Ideal low-cost 1st practice. Revenues of \$400k

#### SANTA CLARITA (upcoming)

Revenues of \$1.2m; exposure location; busy office PPO/cash only

#### SAN DIEGO #2 (upcoming)

Retiree doing bread-n-butter dentistry & hygienist. Revenues of \$600k; 4 ops

#### BURBANK

This one has it all. Location. Visibility. Beautiful facility. 6+ops. \$1.2m revenues

#### GLENDALE (Upcoming)

Long-estab PPO/cash practice. Nice facility. Ideal as associate-run practice

### Other practices available

San Fernando Valley; Temecula (upcoming); Beverly Hills (in-discussions);  
Riverside (starter opportunity); Montebello; Carlsbad; Carson;  
and other NoCal sites



**Phone: (818) 999-9595**

**Web: [www.ddspracticebroker.com](http://www.ddspracticebroker.com)**



See this American Made Equipment at the CDA - Anaheim Meeting May 18 - 20, 2023 - Booth 1224

**DANSEREAU**  
America's Dental Equipment Company



Made in Corona, CA USA

No Payments for 90 Days\*  
Made In USA / 10 Year Warranty

**A fully equipped Dental Office**

2 Dental Operatories  
2 Dentists Stools  
2 Assistants Stools  
Digital Intra Oral X - Ray  
Dental Vacuum  
Oil Less Air Compressor  
Drying System  
Autoclave Sterilizer  
Utility Room Control System

Complete Dental Office Under \$28,500

**(800) 423 -5657**  
**WWW.DHPDENTAL.COM**

1581 Commerce Street, Corona CA 92880

**Dental Operator Room (SaMo)** In beautiful downtown Santa Monica — equipped operator room w/ x-ray unit in shared office. Walking distance from Promenade(restaurants/shopping/pier). \*Available immediately - Dental chair- 5 days/week - Parking onsite- A/C- Bring your own instruments -\$2,000/month CALL 310-395-7221

**Dental Hygienist Wanted in Irvine.** Private PPO office. Work on Mon, Wed, or Thu. Text (949) 275-8633.

**RETIRED! FOR SALE** hand instruments, OS forceps, Midwest FO handpieces, Denar articulator/facebow, 2022 non-lead Xray apron, 4-line phones, DELL Win10 computer. Email melissa2thdoc@aol.com for pictures & prices

**Belmont Chair** \$2500, Midmark Chair \$2500, ADEC \$3000, ProOne pano \$4500 3235530495

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. Denti-Cal. Affordable GP will bring everything. Molar9Q@gmail.com

**FOR SALE IN ESCONDIDO** — Well-established GP w/ eq. ops. & 19+ yrs of goodwill. Grossed approx. \$810K for 2022. Contact California Practice Sales at 714-639-2775.

**Corona, CA** General Dental Practice for Sale - 11 operatories. Collections of \$1.521 million & EBITDA of nearly \$400,000. 8500 active patients & 30-35 new patients/month. Real estate available. Reference #CA32223. Learn more, contact Professional Transition Strategies: bailey@professionaltransition.com or call: 719.694.8320.

**MANHATTAN BEACH** - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K ddsmatch. com 855-546-0044

**Dental Associateship Transitioning to Ownership** Established, private GP practice in South Orange County seeking an associate with a big heart and gentle hands. We preach quality over quantity with thorough but not aggressive treatment planning. Patient demographics is approx 50% Mandarin speaking. Text (949) 275-8633.

**GENERAL DENTIST** can do restorative procedures. ASAP. Send resume to downeydentalcenter@gmail.com/marygcoblan@gmail.com

**CBCT for sale** in excellent working condition, all parts, software, and computer included. Self-pick up. I-Cat CB-500, Manuf. 2008, Beverly Hills, 4999\$. I-Cat CB-500, Manuf. 2009, Thousand Oaks, 4999\$. I-Cat CB-500HD, Manuf. 2012, Northridge, 6499\$. For more info, please call or text 4242394851 or email alina.sbbh@gmail.com. Alina

**Gardena Dental Office fully Equipped** 5 ops available for lease 310 801 0871

**Share your feedback** on the CDA shows. Quick questionnaire at [www.dentaltrader.com/cda](http://www.dentaltrader.com/cda). (Anonymous poll results post instantly).

**Tarzana Practice For Sale** \$549,700: True fee-for-service GP with 6-ops, paperless charts, and great location off 101. info@integritypracticesales.com (855) 337-4337

# Want a Dramatic Practice Face Lift?



*Now is the perfect time  
to do Tenant Improvements!*

Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.

## **DESIGN/BUILD**

Plan and Permit Services

**T.I.'s - Remodels - Expansions**

**Free Standing Buildings**

**Turn-Key Packages - Consultation**

**Free Estimates - 562-989-3350**



No job too big or  
too small....we do it all.  
Best rate you'll get!

**ALL  
COUNTY  
CONSTRUCTION**

Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

E-mail: [jcardio@aol.com](mailto:jcardio@aol.com)  
[www.allcountyconstruction.com](http://www.allcountyconstruction.com)  
Jim Jordan: 714-356-1203 Cell

Buy it! Sell it!! Trade it!!!



# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
<b>Southern California</b>	<b>INQUIRE</b>	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. <b>Please call for more information.</b>
<b>Central San Diego</b>	<b>\$1,200,000</b>	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>La Jolla</b>	<b>\$1,795,000</b>	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
<b>North County</b>	<b>\$350,000</b>	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
<b>Fallbrook</b>	<b>\$775,000</b>	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
<b>San Diego</b>	<b>\$859,000</b>	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.
<b>East County</b>	<b>\$375,000</b>	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!
<b>San Diego Inland</b>	<b>\$475,000</b>	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
<b>Temecula</b>	<b>\$424,000</b>	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
<b>Kearny Mesa</b>	<b>\$379,000</b>	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.

View our website for current listings at: **www.KRpracticeSales.com**

**SELLERS:** Ask us about our Risk-Free 30-day Listing Agreements!



**Ken Rubin Practice Sales, Inc.**  
4420 Hotel Circle Ct. Suite 350  
San Diego, CA 92108

**(619) 299-6162**



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

08/22

**\$High Pay\$** Ortho Doctor needed in Santa Ana, Bell & Compton. Call Myra 323-456-7377 or kidsdental.myra@gmail.com

**Attention Doctors!** Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**\$High Daily** Base & percentage. General and Ortho doctor needed. Call Myra 323-456-7377 or email kidsdental.myra@gmail.com

**DENTAL OFFICE** SPACE FOR LEASE- 3 Ops, fully equipped dental office in Reseda. Call 323 823 8717.

**STAND-ALONE PRIME** CORNER LOCATION OF VERY BUSY STREETS IN GG. ABSENTEE OWNERS. A LARGE HOUSING COMPLEX IS BEING BUILT ACROSS THE STREET. CONTACT DR. DINH @ CAREFORSMILES@YAHOO.COM

**BAKERSFIELD #30** - (4) op comput G.P. Cash/PPO. Collect. \$525K to \$550K/yr. on a (3) day week. Digital x-rays. Seller retiring. D&M (818) 591.1401

**Ontario** - \$950,000 - 7ops+ 2 plumbed ops/2,400 sqft. 2022 gross \$1MIL+. Dr. Rishi Salwan (888)8022340 DRE#02085289



## ***We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:***



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

# **Practices for Sale**

## **San Diego**

### **Gorgeous Private General Practice for sale**

- Dr retiring after 17 years in this location
- Private insurance and cash
- Gross collections over \$630,000/year on 4 easy days/week
- Easy hours – 7 am to 2:30 pm
- Shopping center with free easy parking
- Dexus digital xrays, Kavo conebeam, Dentrrix computer system

## **San Juan Capistrano**

### **Beautiful Private General Practice for sale**

- Grosses just under \$400,000 on 4 easy days/week
- 3 + 1 operatories with digital xrays, Cone Beam, Cerec machine and printer, computer system
- Dr retiring
- Private insurance and PPO's
- Paperless
- Rent only \$5,200/month inclusive

## **Bakersfield**

### **Gorgeous Private General Practice for sale**

- Grosses over \$600,000 on 3 1/2 days/week
- 4 operatories with digital xrays, Panorex, and computer system
- Dr retiring after 35 years
- Private insurance and PPO's
- 3 days of hygiene/week
- Rent only \$2,900/month inclusive



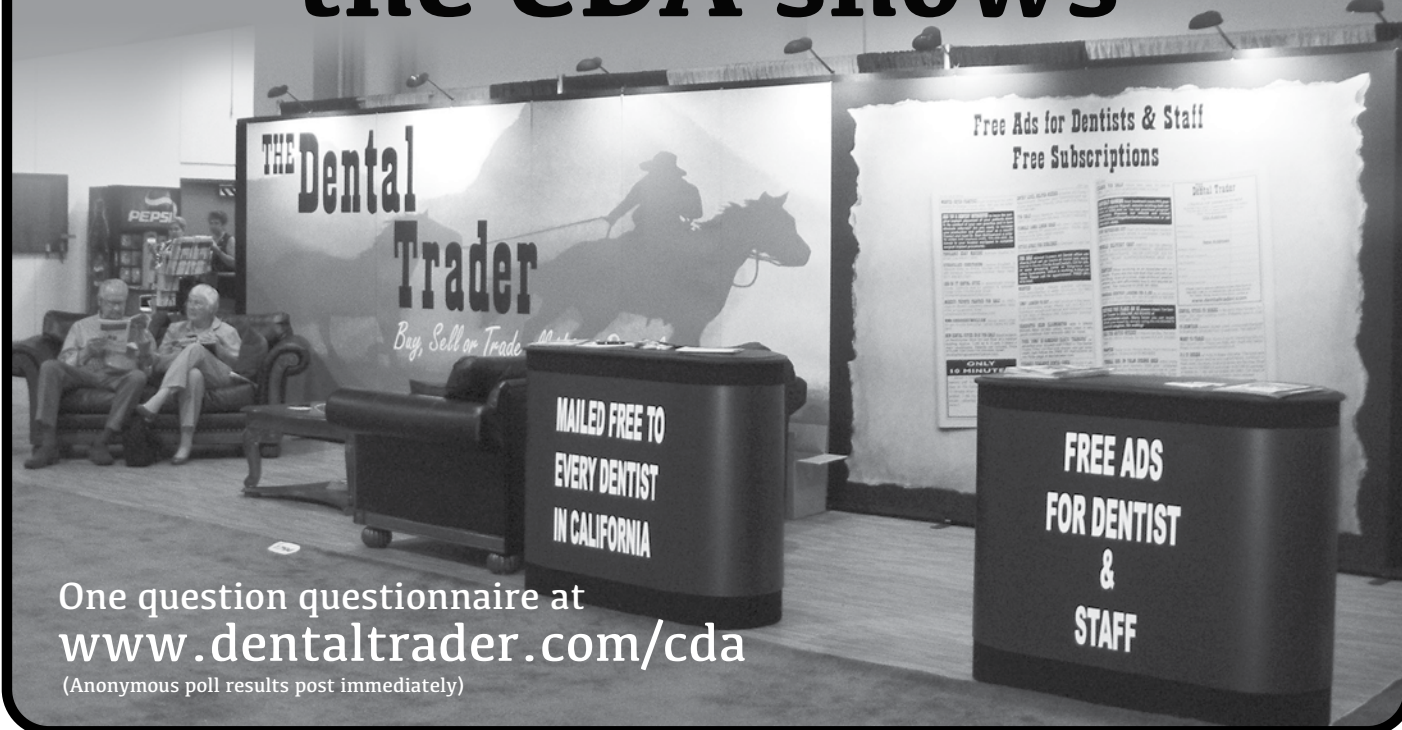
***Thomas & Fees Practice Sales***  
*"A better kind of practice sales company"*

**Philip L. Kempler, DMD, Broker**

Days (714) 544-4341 • Evenings (949) 362-4749  
 Cell: (949) 395-6000 • FAX (714) 731-7296

**www.TFPSales.com • E-mail: Phildr@cox.net**

# Share your feedback on the CDA shows



One question questionnaire at  
[www.dentaltrader.com/cda](http://www.dentaltrader.com/cda)

(Anonymous poll results post immediately)

**General Dentist** Wanted - Provider position position min 5 years of experience with good communication with patients and other skills of general dentistry. Must be motivated in practice growth. Please e-mail resume or call direct at 818-335-8080

**2015 Sirona CEREC Omnican AC, now a PrimeScan w/ new computer & software upgrade & PrimeMill MCX w/ vaccum. 1307 crowns, 123 bridges, 6 veneers. Lots of blocks and extras. Purchsed new unit. \$29,000 559-281-6453 JMILLERDDS@ATT.NET**

**DENTAL BOARD OF CALIFORNIA** ALLOWS HALF OF REQUIRED CE UNITS FOR LICENSE RENEWAL IN HOME STUDY. PDS offers home study courses text 909-933-9076.

**Pasadena: seeking leasehold sale/sublease** an equipped dental office by specialist, 3-5 ops. Email Navanik2022@gmail.com

**Dental Office for Rent, 4 operatories, available Thursday - Sunday on daily or monthly lease, in Glendale. Contact (818)7316614**

**Mission Viejo GP Practice for sale, Excelent location with Visibility, 4 Ops plus, Beautiful Modern office, Grossing \$900K-1M on 3 1/2 days per week has much more room to grow. 949-289-7182**

**Learn how SAFE, EFFICIENT, and PREDICTABLE** adult oral sedation can be. Weekend certification course, affordable, practical. [www.dentaloralsedation.com](http://www.dentaloralsedation.com) CIDE (805) 676-1063

**COVINA OFFICE for LEASE.** 4 ops plumbed,c.1075 sq ft. Was endo/gp office. Freestanding Duplex Front Unit. 675 S 2nd Ave. Contact Dennis 562-697-3333 x32

**6085 TORRANCE** Estb 1984 70k- auto pass daily 9,000 charts. HMO \$4000/mo 2 SPly days; Grossing over a million 50 new patients a month, potential to do \$2.5 million 6 Ops, 2,000 sq.ft.— Tom Fitterer PPS 714-345-9659

**Upscale, Renovated, Prime Palm Desert High-Traffic Stand Alone Equipped Dental Office Building For Sale. Wide Windows w/ Amazing Mountain Views, Versatile Layout w/Separate Entrance Waiting Room, Private Parking Lot, 1507 Sq Ft, 4-Fully Equipped Operatories w/Brand New Belmont Quolis 5000 Chairs & Private Doctor's Office w/Bathroom. Photos on Request. Call Now 760-880-8385**

**Prosthodontics office** in Beverly Hills, would like to share space with another perio/OS Prosthodontics.bh@gmail.com

**Subscription Based Attorney services:** no hourly billing and all your practices' legal needs handled for one monthly rate. [www.providerlegal.com](http://www.providerlegal.com)

**Free SEO Audit** when you visit us at [ddsrank.com/audit](http://ddsrank.com/audit)

**FOR SALE IN LAGUNA NIGUEL** — GP office w/ 3 eq. ops. & 2 plmb, not eq. Grossed approx. \$314K for 2022. Contact California Practice Sales at 714-639-2775.



# YOUR "GO TO" DENTAL ATTORNEY

I KNOW DENTISTRY'S UNIQUE LEGAL & FINANCIAL CHALLENGES

"Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email."

Dr. L. Kong, Daly City, Ca

"I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions."

Dr. P Tran, Burbank, Ca

"Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs."

Dr. K Chou, Hacienda Heights, Ca

## SERVICES:

Incorporation, Dental Board Defense, Buy/Sell Agreements, Lease Reviews, Space Sharing Agreements, Insurance Audits, Practice Sales

## MEMBER:

CA State Bar, NC State Bar, US Federal Courts, US Federal Tax Courts, Calif. Dental Licensure



Law Offices of  
**Jeng and Associates**  
Chester Jeng, DDS, JD, LL.M, MBA, Esq.

**Cell: 909-450-7158 | Toll Free 844-313-9900**

Email: [Chester@jenglaw.com](mailto:Chester@jenglaw.com)

**Jenglaw.com**

750 W. La Habra Blvd., La Habra, Ca 90631  
1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

Buy it! Sell it! Trade it!!!



**SAN DIEGO PRACTICE FOR SALE** – modern 5 ops grosses \$630,000/yr on four 6 hour days/week – digital xrays/computer/conebeam – Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

**Burbank or North Hollywood:** will buy an established practice with current charts for a Practice MERGER for move in to magnificent newly built-out private GP/Specialty (Implant/OS/Endo/Ortho) dental office in Burbank! The GP is welcome to stay as an associate. Call or text (818)747-9670

**Used Intraspin** Centrifuge for Sale for \$800 obo. Condition like new. If interested please email conniedds@gmail.com

**IRVINE FACILITY ONLY FOR SALE** - 3 Chairs, 2 Additional Plumbed Rooms, Fully Equipped, Great Location! - Kaira Stewart - 949-220-6216 #CA3442 <https://dentalpracticetransitions.henryschein.com/listing/ca3442/>

**Dental office** for lease to SPECIALIST ONLY. Anaheim. 7 ops. 2000 Sq ft. Lone standing building. Lots of parking 8186404848

**Brand new Auto Bone tac Mini Set TBM-05 (3.5). Includes:** Automatic Tac Gun and 21 titanium tacs, Short (3.5 mm) from MCTBIO. \$650. Retail \$900. Contact (310) 801 4479 for more info.

**Golf Tournament.** Join the Charity Golf Tournament the day before CDAPresents (5/17/23) in Yorba Linda. TPGtournament.com

**Ontario 3** ops, PPO, HMO, Dential. Digital xrays Dr. needs to move, great starter office. mvpdds@yahoo.com 424-888-0485

**Fresno:** Large office with Real estate in upscl area. (818)522-9123

**American Manufactured Complete Operatories** - \$5895, Dental Chair / Delivery System with Assistants Package and Dental Light. 10 Year Warranty, 150 Color Choices. Call (800) 423 - 5657 or visit our website WWW.DPHDENTAL.COM

**LARES Powerlase** AT. hard-tissue/Soft-tissue. Paid \$90k, asking for \$3K. Excelent working condition (818)518-7426

**GP Dental** Office for sale in San Diego CA, with 15 years of goodwill. This practice is located in a medical-dental building with 5 equipped new chairs with all electric hand pieces. \$2 million gross collections. Gerald Lee, Esq. (213) 631-6669 Cell

**PARTNERSHIP DISPUTE?** Settle fast in mediation. 30+ years practice transition experience. Attorney/Mediator Robert W. Olson, Jr., 888.963.1120, trans.dental/mediation.

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**4 operatories** SFV. Owner financing. 28 years of goodwill, doctor retiring. Strip mall location. Email access100@yahoo.com

## SAN JOSE GENERAL PRACTICE FOR SALE:

Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrux software. Professional building. Located in highly desirable area of San Jose, must see to appreciate- photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00

**Email:**  
**Smile4me916@gmail.com**

**DENTIST RETIRED-Periop** II, whip mix articulator, misc. handpieces, oral surgery instruments WLA text to 3102104191

**Associate wanted for busy private dental practice Near DTLA** seeking an experienced Dentist for part-time or Full-time. We see mostly Medi-Cal, PPO, Private Patients. The Associate Dentist will provide exams, restorative, removalbe endodontics (including molar Endo). Compenstaion Daily rate + Bonus, Email Voyageurlc@gmail.com and Text 310-666-5778.

**NIKON DIGITAL** Dental Close-Up Camera with Ring Flash, Used in Excellent Condition, For Sale. yjmdds@yahoo.com

**SFV 4** ops. Dr retiring. Priced for immediate sale. Strip mall. Production 175K, 2.5 days/wk. Email access100@yahoo.com

**Pedo GP** seeking P/T position. 14 yrs experience, DentiCal provider, nitrous/sedation (949) 312-1310

**General Dentist** Wanted - managing position P/T. The Dentist preferred 4-5 years of experience good communication and also other important skills in general Dentistry. Please email or Fax 323-663-1010 call direct at 818-335-8080

**Beverly Hills** dental off.; rent/sale. 2 ops, lab/sterile, 1 avail. now. All w windows. Great location. Text 310)948-2673

# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Burbank, Calabasas, Encino, Fontana, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Sherman Oaks, and Woodland Hills

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrix software. Asking \$800,000. – SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – PENDING AT FULL PRICE

**ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE:** 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000.

**NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE:** Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cep. Seller is motivated. Asking \$125,000.

**SHERMAN OAKS GENERAL PRACTICE FOR SALE:** Well established fee for service practice collects \$625,000 per year on four days per week with four days per week of hygiene. Hygiene, exams and x-rays account for 58% of the practice production. Seller refers out all endo, all oral surgery, all perio surgery, all pedo, and all ortho. Low key practitioner. Tons of upside potential. The office has four equipped operatories with digital x-rays and Sofident software. Professional building. Seller is retiring. Asking \$300,000 – SOLD AT FULL PRICE

**FONTANA GENERAL PRACTICE FOR SALE:** The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 – SOLD AT FULL PRICE

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

**BEVERLY HILLS GENERAL PRACTICE FOR SALE:** This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrix software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

**CALABASAS GENERAL PRACTICE FOR SALE:** Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



**LEE SKARIN and ASSOCIATES, INC.**

530 W. Stafford Road, Westlake Village, CA 91361

805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

*Serving the dental profession since 1959*

# of Your Dental Practice . . .

## Timing Can Be Everything

**LEE SKARIN AND ASSOCIATES...**

**the Name Dentists have Trusted Most Since 1959.**

### CAN WORKING TOO LONG HURT THE VALUE OF MY PRACTICE?

I frequently encounter dentists that have continued to work beyond the "traditional" retirement age, some out of necessity, others because they absolutely love what they do, that now want to sell for what their practice may have been worth at some point in the past. The most difficult concept to convey to them is that the value of the practice is not based on the gross income as much as it is on the net income. Buyers must be able to secure a loan for the practice to be sold and that is intimately tied to what bankers refer to as the debt coverage ratio. Let me clarify this concern for you. Here are two examples:

Buyer #1 is married and the spouse earns \$120,000/year. The practice being purchased has a net income (profit to the owner) of \$200,000/year and is being sold for \$500,000 with a loan at 5.50%. The buyer's school debt, car payments, living expenses and home mortgage are \$8,000/month or \$96,000/year. The practice loan will be \$65,112/year. The buyer's household income with the new practice is \$320,000 and the annual debt is \$161,112. The debt coverage ratio is 1.99. Considering the debt coverage ratio alone, every bank would make that loan.

For Buyer #2, everything about the practice is the same, however, now the buyer is married, but the spouse is not employed. Buyer #2's personal debt obligations are \$12,000/month and the interest rate on the practice loan is 8.00% or \$72,780/year. With the buyer's income of \$200,000/year and the buyer's debt, personal and practice loan, of \$216,780/year, the debt coverage ratio is 0.92 and no lender will make that loan.

The above examples may be extreme, but they demonstrate the impact that the buyer's income, personal debt and interest rates have on the ability of the buyer to secure financing to purchase a practice. As outside income declines and personal debt and interest rates rise, the loan amount that the buyer can borrow decreases. The same practice profit cannot cover all of the buyer's obligations.

**It is complicated, but for a complete understanding of the financing requirements, call Kurt Skarin at Lee Skarin and Associates, Inc.**



**LEE SKARIN  
& ASSOCIATES INC.**



**Call for Free Consultation! 805-777-7707**

CA BRE #00863149



# DENTAL ATTORNEY



*"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."*

Meir Agaki, D.D.S.

## Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

*Call for a complimentary consultation*

**Amy L. Borden, Esq., A.P.C.**

**888-416-1321**

**californiadentalattorney.com**

**amy@californiadentalattorney.com**

11.20

**Marus Chairs** MAXSTAR Dental Unit (2) 4Sale good condition. Located Yorba Lind,CA info@richardhamatydm.com 714-779-1313

**Dentist's Office for Lease** W/Months Free Rent! Near California State University San Bernardino Call John: 909-709-8889

**General Dentist**, Locum Tenes, over 25 yrs experience, LA , OC and SD area, email: Dental894@yahoo.com

**Dentsply Friadent** Implant Unit 714-377-4449 ask for mike...

**Reception/Tx Coordinator** (friendly, organized and computer savvy) needed for Beverly Hills perio office. P/T 310-205-0900

**WANTED TO BUY: IM LOOKING FOR USED SYBRONENDO SYSTEM B, TnH & BUCHANAN HEAT PLUGGER TIPS ANY SIZE TEXT DR ISMAIL 562-968-4061**

**ORAL SURGEON** - BRING EVERYTHING TO YOUR OFFICE 213-437-3955

**5 ops established practice** in "Most Beautiful Town in Northern Nevada". Close to Reno & South Lake Tahoe in Carson Valley. The community has a rural feel yet maintains all the amenities of a family-oriented town. The practice has maintained steady growth with production in 2022 at \$995,000. A devoted, long-term staff is ready to help with your transition. The 4,000 sq ft building (with tenant) is also available for sale. Contact Rod at rod@omni-pg.com or 206-979-2660. (NVD103)

**General Dentist** position available in the Pasadena Area. Phone(818)335-0274. Email: fair Oaksdentalscan@gmail.com

**sublease office/1-4 ops** in Central Los Angeles close to downtown. flexible. weekend avail joshdds@gmail.com

**6103 - Culver City** Seller bought from PPS in Apr 1979, two prior DDS started in 1950's Senior Seller gr \$853k 2019, referred out 148 cases incl 55 Endo 28 Perio,60 OS & Implants a 5 star DDS Tom Fitterer PPS 714-345-9659

**ANAHEIM 4 ops**, 1,140 sq. ft. 35+ new patients/mo. Collected \$452K in 2022. Greg Beamer 909-542-4891

**Endodontist needed** Busy private practice recruiting well-qualified endodontist 2 days/month or more. Please contact Victor at 714-378-0085.

**Dublin. Collections ~ \$1.1 M.** ~65% FFS/PPO, ~35% HMO/Cap. Capitation check pays rent. Excellent location - large shopping plaza. 4 ops. Call Loc Pham, BRE#0187578. (714) 550-7494. https://LCFpracticesales.com

**Dental equipment**, machine and etc for sale. Contact our office if interested (909)628-6701.

**FOR SALE IN LOS ANGELES** – GP office with 25+ yrs of goodwill. 4 eq. ops. 1 plmb not eq. Grossed approx. \$1.02M for 2022. Contact California Practice Sales at 714-639-2775.

**Dental Marketer needed**, Dental Office in Huntington Park, Speaking Spanish is Preferred.Call (310) 384-4360.

**\*FREE DENTAL WEBSITE!**

~~\$999~~

**Get the CDA Show  
Special NOW!**

**Upgrade your practice website. We do all the work. No Contract.**

**The DocSites**  
Websites & Marketing

~~\$999~~ **\*\$0** setup fee!

+ Only **\$59/mo.** includes hosting & website updates

Stop by for **Show Only Specials** you can't find elsewhere!



Already have a website?  
**Switch & Save Money,**  
now with *Easy SiteTransfer*.



\*Discount Offer applies only to Standard Website Designs

- ✓ We Do All the Work So You Don't Have To!
- ✓ NO Long Term Contract
- ✓ Search Engine (SEO) Friendly
- ✓ Live Phone Support M-F 9am-5pm
- ✓ 36+ Mobile Friendly Templates to Choose
- ✓ We Embed Your Positive Reviews



**1-888-980-4949**

**docsites.com**

**TORRANCE** - Long established GP office for sale. Rev \$345K  
ddsmatch.com 855-546-0044

**Dentist Anesthesiologist Dr. Daniel Kohanchi**- GA/IV Sedation. Adults & Children. Greater LA area. DentiCal provider. 8183519737.

**Office in Westminster** needs Associate for: GP, Ortho, Pedo. Sat is a Must. Exp >7 yrs. Please Text: 714-472-4041.

**General Dentist**, since '98, available for Locum Tenens, Location: OC/Riverside, Email: happybattle1004@gmail.com

**SEEKING RECEPTIONIST** FLUENT IN SPANISH AND ENGLISH, RESUMES TO SANTOTOMASDG@GMAIL.COM BEAUTIFUL NOHO OFFICE

**Wanted:** Experienced RDH for Community Health Center in Fortuna, CA. Salary Range \$86k - \$99k. Call or text 707.298.4775.

**Urgently seeking Dental Asst/Motivated** to work happy in a Holistic office wk 3-5 days/Call Janet @310-478-9393 Loc: WLA

**FOR SALE IN NEWPORT BEACH** - GP office w/ 5 eq. ops. Recent equipment. SellingMyDentalPractice2023@gmail.com

**Attn Dentists:** You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$529 for 5 courses, 35 CA CEs -call 720-838-4093, visit www.xcelseminars.com or see Xcel Seminar's insert for details.

**BEVERLY HILLS** - 1 Operatory available for rent daily, Another one on flexible days, 310-289-1101, 602dentist@gmail.com

**CHULA VISTA ORTHO FOR SALE** - 5 Ops, 21 Yrs. Goodwill, Low Overhead of 46%, Great Location! 2021 GR \$670K. HSDPT- Christy Conway-619-889-6482 #CA3343 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

**Beverly Hills Practice For Sale** \$600,000: Successful, profitable GP in HEART of BH! Premier building, sweeping views! info@integritypracticesales.com (855) 337-4337

**ENCINO 2 OPS OFFICE FOR RENT** - Very cozy, comfortable, inviting office. On the Boulevard. Great terms. Up to 3-4 days/wk. Pls call(818) 625-6030.

**Oral Surgeon needed** Busy private practice recruiting well-qualified Oral Surgeon 2 days/month or more. Please contact Victor at 714-378-0085.

**Endo, Ortho Needed** for Office in LA. Info@ShafaaCenter.com, 323-879-9889

**Acupunctrist** in your Practice, Bring Less PAIN & Better RECOVERY. Info@ShafaaCenter.com, 323-879-9889

**Some banks are slow...**not Enterprise Bank & Trust's Professional Practice Finance. Enjoy quick app, processing & funding. Contact Howard Boles at hboles@enterprisebank.com / 626-204-6626.



## EXCELLENCE IN DENTAL CONTINUING EDUCATION



**Conveniently Meet Your CA  
License Renewal Requirements.  
Live Webinars Held Online!**



**We are an industry leader, producing  
7CE Live Online Webinars. All CE units  
are live and CA & Nationally Accredited.**



**We Will Help You Stay Current With  
The Many Changes, Enhancements,  
And New Trends Within Dentistry!**

**REGISTER TODAY FOR  
CA APPROVED 7CE LIVE  
ONLINE WEBINARS  
FOR LIVE CE UNITS**

**CALL (424) 284-9896 OR  
VISIT [www.xcelseminars.com](http://www.xcelseminars.com)**

**DEXIS Titanium** Digital Intraoral X-ray (Sensor and Accessory Kit), quantity 2, for sale both for \$11,000 (negotiable). Bought originally for \$15,144 a year ago, never used. Original boxes. (858)9229627

**Looking for** an Endodontist & Oral Surgeon to join our practice. We are located in NO Ho, please call (818)927-0726.

**Santa Barbara** Dental practice Rev 500K+ 3dy wk, \$250k Emergency sale! [yanjan@gmail.com](mailto:yanjan@gmail.com) has new 3d Xray and New chairs

**"I have been working with Mr. Kerendian,** and he has shown utmost professionalism and devotion to me." Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. [www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**Dentist Associate.** Partnership options. Laguna Hills private practice. email to [kristin7712@gmail.com](mailto:kristin7712@gmail.com)

**Start-up or Looking to expand** Great located in WLA Easy options 2-4 days a/wk. Contact us: [DRVELAZ@AOL.COM](mailto:DRVELAZ@AOL.COM) / 310-478-9393

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. Denti-Cal. Affordable GP will bring everything. [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**Associated needed:** W. Los Angeles, CA Holistic Dentistry 2-4 days Competitive Benefits. Email [DRVELAZ@aol.com](mailto:DRVELAZ@aol.com) / 310-478-9393

**L.A.-KERN COUNTY LINE** – PRACT. & BLDG. (6) op G.P. & Free Stand. Bldg. Collect mid \$500K/yr. Cash/PPO. Very limited competition. D&M (818) 591.1401

**SDS Kerr Optimix** amalgamator, Dentsply ProUltra ultrasonic unit, Apex locators for sale. [doc@ingersolldds.com](mailto:doc@ingersolldds.com)

**Hiring DA/RDA** FT/PT for community health clinic in Mission Viejo. Great benefits, Saturday, evenings - [tnguyen@clchc.org](mailto:tnguyen@clchc.org)

**The Dental Trader** is mailed to over 40,000 active Calif. licensed dentists monthly. Most dental publications (including those circulated nationally) fail to reach more than about half the doctors here...The Dental Trader is the ONLY publication to reach every dentist in CA. Every edition is posted to our website 10 days before hard copies arrive in the mail. Visit us at [www.dentaltrader.com](http://www.dentaltrader.com)

**THOUSAND OAKS OFFICE** for sale or rent space. Start up satellite office of Beverly Hills Dentistry. 3 ops, brand new computers/server, Galileos CBCT, Itero, ceiling TVs, Dexis - text (818)970-6449

**ORTHODONTIC CONSULTANT FOR STARTING ORTHO** IN GP PRACTICE -Insure Profit(Or Fix UR Ortho Dept & Make Money) (310)289-1989



# LEGAL SERVICES FOR DENTISTS



Call for a complimentary  
legal consultation.

CALL 888.212.DUMM (3866)

FAX 949.606.8624

EMAIL [info@jsdlawoffice.com](mailto:info@jsdlawoffice.com)

VISIT [jsdlawoffice.com](http://jsdlawoffice.com)



Sean is the best of the best in the industry!

He is responsive, knowledgeable, and really cares about his customers! Our experience with Sean was nothing short of amazing.



George Mirsal, DDS

Cleopatra Dental, Huntington Beach, CA

I've been practicing law for 21 years.

With more than half my career helping dentists through:

Formation of Dental Corporations & Bylaws • Dental Partnerships and Partnership Agreements • Office & Space-Sharing Agreements  
Office Lease Review and Negotiation • Real Estate Purchase Agreements • Purchases/Sales of Dental Practices  
Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act • Employment Law & Contracts



The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

**SUPPORT OUR VETS** - SOS Dental Assistant Program for Veterans is now open and in need of working dental equipment and instruments. Completely tax deductible (Non Profit 501c3). Visit [sosdentalassistant.com](http://sosdentalassistant.com) to submit donations. Thank you for your support!

**PRACTICE FOR SALE, STANTON, ORANGE COUNTY.** For sale by owner. Dentist retiring. Great retail location on Katella Ave w/ frontage. 1,750 sf w/ 6 ops. Asking \$660,000. Please call 714-277-8454

**Palm Desert** - \$800,000 - 8 ops/3,196 sqft. Grossing over 1 MIL! Lots of new equipment. Dr. Rishi Salwan (888)8022340 DRE#02085289

**Adult oral sedation certification**, this course will improve the quality of your care, 3-day Board-approved course [www.DentalOralSedation.com](http://www.DentalOralSedation.com) (805) 676-1063

**Tustin Office Share / Partner** Flexible 1-4 days. Great for GP or specialty. Great location & Modern. [Nasrink@yahoo.com](mailto:Nasrink@yahoo.com)

**DENTIST AND DENTAL LAB TECH NEEDED** in Monterey Park and Rowland Heights area. [calstatedental@yahoo.com](mailto:calstatedental@yahoo.com) or text6263549667

**UPCOMING CONTINUING EDUCATION LIVE WEBINAR:** PDS the leader in providing CE classes has its next webinar MEDICAL EMERGENCIES IN DENTAL OFFICE on JUNE 4TH, 2023 call or text 909-933-9076

**Dental office** looking for Dental assistant min.1 year of experience with X-ray license, preferrable bilingual SANTA ANA 714-724-1561.

**Moreno Valley, CA** Very nice 4op GP. In a 1300 sq. ft. Digital X-rays, 11+ years of goodwill, income source: Cash, PPO, Dential. Modern Style office. Does minimal advertising depends more on Patient's referral. Located in a busy Avenue. Low monthly rent. Asking \$445,000. Please contact Stephanie 951.312.0193

**Fazel is very knowledgeable** and current with the latest updates. He helped me with my dental practice acquisition. He is kind and attentive and advises for success for his clients. Highly Recommended! [DentalCpaCa.Com](http://DentalCpaCa.Com)

**6104 - Palm Desert Store Front** Talented Associate wanted. call Tom Fitterer 714 345 9659

**LAKE FOREST**, GP,4 Ops, strip mall, gross \$600K, on 4 day week. CBCT/PAN/CEPH, ITERO 5/NIRI, Eaglesoft, chartless, Dentist is retiring. 60% Dential, 40% PPO/CASH. Refers out Endo/Ortho/Perio/OS. [lakeforest2022@yahoo.com](mailto:lakeforest2022@yahoo.com)

**Tustin office for sale. Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228**

**General Dentist Needed Saturdays** in Santa Clarita PPO, FFS office. Call 661-255-0400 or email [DrLimsDental@gmail.com](mailto:DrLimsDental@gmail.com)

(855) 337-4337 | integritypracticesales.com

**INTEGRITY  
PRACTICE SALES**

"Just wanted to say thank you for all of your hard work. I could not have done this without you guys. You were all very professional and it was a pleasure working with all of you. **If any of my dentist friends want to sell their practice, I will definitely recommend them to you guys.** Thank you again."

- Dr. Kim

## TIME TO SELL YOUR PRACTICE?

Talk to us about a custom transition plan to get you the price and terms you deserve.

Call or text your local agent today, or call our office at (855) 337-4337 to schedule a confidential consultation.



**ORANGE COUNTY  
SAN DIEGO  
INLAND EMPIRE**

Tim Miller  
DRE# 02107070  
(714) 272-8408



**LA COUNTY**  
Al Galvis  
DRE# 01702731  
(818) 298-9770



**DENTAL  
CONSULTANT**  
Bill Kimball, DDS  
Partner  
DRE# 01899784  
(805) 748-5770



**CENTRAL COAST**  
Darren Hulstine,  
Partner  
DRE# 01899816  
(805) 878-0633



**VENTURA COUNTY  
LA COUNTY**  
Ken Skeate  
DRE# 00885612  
(805) 338-5850



**LA COUNTY**  
Eddie Delshad, DDS  
DRE# 02127141  
(310) 595-0203



**BAY AREA  
NORTHERN CA**  
Scott Taylor, MBA  
DRE# 01864709  
(650) 374-9384



**BAY AREA  
NORTHERN CA**  
Nelson Reynolds  
DRE# 02124985  
(510) 501-1959



**IPS PRESIDENT**  
Trevor Kimball, PhD  
Partner  
DRE# 02078646  
(805) 748-7439

DRE: #01911548

## SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES



**INTEGRITY  
PRACTICE SALES**

**IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops | #10064**  
40-year established General Practice on busy road downtown!  
3-day work week! Call Eddie (310) 595-0203

**SOLD by Ken Skeate: Los Angeles | \$265,000**

**SOLD by Tim Miller: Lake Forest | \$1,524,600**

**Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops |**  
#10060 Rare opportunity in prestigious Bixby Knolls! Stunning,  
high-end boutique buildout, with all equipment included in a  
spa-like atmosphere that could be yours! Located in a walker's  
paradise. Call AI (818) 298-9770

**Newport Beach | \$539,000 | 6 ops | #10028** Sophisticated  
General & Cosmetic with an excellent patient base in a very  
desirable Westcliff neighborhood with superb visibility! State-  
of-the-art ops and a great floorplan. Call Tim (714) 272-8404

**SOLD by Eddie Delshad, DDS: West Hollywood | \$335,000**

**SOLD by Ken Skeate: Thousand Oaks | \$459,000**

**IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029** 40+ years  
goodwill at GP in high-vis corner loc. Call AI (818) 298-9770

**SOLD by Al Galvis: Tarzana | \$959,000**

**Encino Turnkey | \$45,000 | 6 ops | #10080** Fully furnished and  
equipped office in PREMIER location! FAST-START or upgrade  
your own practice. Call Ken (805) 338-5850

**IN ESCROW! Tarzana | \$765,500 | 6 ops | #10081** 46-yr est. true  
fee-for-service practice! 5-star rated, ideally located directly off  
101 w/easy access and and great visibility. Call AI (818) 298-9770

**SOLD by Al Galvis: Glendale | \$175,000**

**Anaheim + Real Estate | \$195,000 + \$495,000 | 3 ops | #10092**  
Fast-Start GP in beautiful medical plaza with 450 active  
patients and \$250k in annual revenue. GREAT jumpstart  
opportunity or quickly add patients to you own existing local  
practice. Nearly 40 years of goodwill and seller is willing to  
workback. Call Tim (714) 272-8404

**IN ESCROW! Encino | \$189,400 | 3 ops | #10094** 50 years of  
goodwill at respected practice in upscale area. 2022 revenue  
was \$474k, so it's priced to move! Call AI (818) 298-9770

**San Diego | \$359,000 | 8 ops | #10084** Established GP in hip &  
lively neighborhood. Several areas of improvement can turn  
this into a \$1M+ practice! Call Tim (714) 272-8404

**Murrieta Vacant Dental Office | \$120,000 | 6 ops | #10098**  
Equipped dental office for immediate occupancy. 2,236 SF,  
great location off 15 freeway! Call Tim (714) 272-8404

**WEST HOLLYWOOD HYGIENE/WHITENING STUDIO**  
Rare opportunity to acquire a rapidly growing storefront  
dental practice in the heart of one of LA's most iconic  
shopping districts! Call Ken (805) 338-5850

**SOLD by Tim Miller: Rancho Mirage | \$629,000**

**Palm Springs | \$240,000 | 4+ ops | #09904** Practice in style at  
this open-concept 40-year established office in the golf mecca  
of America! High-vis office is set up for all phases of dentistry  
and features paperless charts, Dentrix ,and room to grow. Call  
Tim (714) 272-8404

**SOLD by Eddie Delshad, DDS: Glendora | \$230,000**

**SOLD by Ken Skeate: Simi Valley | \$399,000**

**SOLD by Eddie Delshad, DDS: Encino | \$349,000**

**IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066** FAST-  
START/MERGER in a magnificent newly built-out space! New  
Dansereau chairs, Infinity delivery systems, Belmont intraoral  
x-rays among others! Call Ken (805) 338-5850

**IN ESCROW! Los Angeles | \$379,000 | 6 ops +1 | #10077** 26-yr  
est. GP and Ortho office in a PRIME location near LAX with free  
parking and excellent visibility! Call Eddie (310) 595-0203

**Central Hollywood | \$540,000 | 4 ops | #05014** Recently  
upgraded, very profitable, 20+ year established GP ideally  
located with lots of new equipment! Call Darren (805) 878-  
0633

**IN ESCROW! La Jolla | \$649,000 | 5 ops | #10083** High-end  
boutique practice 15 minutes from downtown in prominent  
building. Beautiful build-out and tons of upgrades! Call Tim  
(714) 272-8404

**Agoura Hills \$150,000 Fast Start -or- \$210,000 with patients  
| 4+ ops | #05906** Unique opportunity at this beautiful and  
contemporary office in upscale area! Impeccable office has  
modern technologies and high-end finishes throughout. Call  
Ken (805) 338-5850

**IN ESCROW! Oxnard | \$395,000 | 9 ops | #10085** 40-yr est. GP  
in busy retail location with an excellent reputation in the  
community. UNLIMITED POTENTIAL! Call Ken (805) 338-5850

**NEW! North Hollywood | \$600,000 | 3 ops | #10097** \$342k NET  
on 3-day workweek! This could easily be a \$1M+ office if an  
additional day was added. Great website, great reviews,  
GREAT reputation! Call Eddie (310) 595-0203

**NEW! Beverly Hills | \$600,000 | 4 ops | #10100** If you've ever  
dreamed of owning a successful dental practice in the heart of  
Beverly Hills, this may be your chance! Located in a PREMIER  
medical building with sweeping views of the city, patients  
happily travel from all over to visit! Call Eddie (310) 595-0203

**NEW! Santa Monica | \$500,000 | ops | #10101** Fast-start  
opportunity available at this 46-year est. GP with high-end  
buildout located directly on Santa Monica Blvd. 475-525 active  
patient charts, ALL FEE-FOR-SERVICE! Plus, there's free  
parking for patients! Call Eddie (310) 595-0203

**To sell or buy a practice, call us at (855) 337-4337 or visit [IntegrityPracticeSales.com](https://IntegrityPracticeSales.com)**



## SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES CONT.

**IN ESCROW! San Gabriel | \$515,000 | 3 ops | #10089** 100% FEE-FOR-SERVICE High Net Income Implant Studio/Endo Practice. In 2022 the doctor's take-home pay was \$359,950 on just a 2-day work week! Call Ken (805) 338-5850

**SOLD by Al Galvis: Santa Monica | \$702,000**

**La Quinta | \$230,000 | 4 ops | #10093** Phenomenally located fast-start GP in the stunning resort city of La Quinta! The practice is profitable, but most of the value is in the location, patient base, build-out, and equipment. Located on the Highway 111 commercial corridor, there is high visibility and tons of foot traffic. Call Tim (714) 272-8404

**NEW! Larchmont | \$250,000 | 4+ ops | #10102** Fantastic FAST-START opportunity in the prestigious Larchmont Village neighborhood of LA. The practice is located in a unique and impeccably maintained 100-year-old freestanding building with high-end, classic features throughout. The seller owns this one-of-a-kind building and will offer a fair lease to the buyer. Call Eddie (310) 595-0203

**NEW! Los Angeles | \$145,000 | 4 ops | #10106** Established Westside General Practice with excellent growth potential! Located on Wilshire Blvd. west of the 405 in a beautifully remodeled building in a desirable neighborhood. Fully equipped for General Restorative, Implant Surgery, and Endo procedures. Call Ken (805) 338-5850

## VENTURA & SANTA BARBARA

**SOLD by Darren Hulstine: Lompoc | \$640,000**

**SOLD by Darren Hulstine: Santa Maria + RE | \$640,000**

**SOLD By Ken Skeate: Ojai | \$375,000**

**SOLD by Darren Hulstine: Santa Maria | \$895,000**

**SOLD by Darren Hulstine: Ventura | \$450,000**

**SOLD by Darren Hulstine: Lompoc Suite | \$590,000**

**Ventura | \$445,000 | 4 ops | #09945** 5-star rated GP with incredible value and tons of upside potential! Offering a complete range of services utilizing the most cutting-edge technology. Located in an attractive professional building with a beautiful, high-end build-out, high visibility, and easy access from 101 Freeway. Call Ken (805) 338-5850

**SOLD by Darren Hulstine: Santa Barbara + RE | \$3,555,000**

**SOLD by Darren Hulstine: Santa Maria | \$1,135,000**

**IN ESCROW! Santa Barbara | \$275,000 | 2 ops | #10099** GP with prestigious address operates on a 3-day week and generates over \$200k NET! Call Darren (805) 878-0633



**INTEGRITY  
PRACTICE SALES**

**IN ESCROW! Santa Barbara County | \$439,000 | 3 ops | #10004** Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! Call Darren (805) 878-0633

## BAY AREA & SAN LUIS OBISPO

**Santa Cruz + Real Estate | \$699,000 + \$749,000 | 4 ops | #10072** Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

**Pleasanton | \$550,000 | 7 ops | #10069** State-of-the-art General Dental and Perio Practice with 3 years new \$1M buildout! Call José (925) 382-9525

**Watsonville + Real Estate | \$249,000 + \$495,000 | 4 ops | #10073** Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

**San Francisco | \$150,000 | 4 ops | #10059** Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

**SOLD by José: Pleasant Hill | \$550,000**

**SOLD by Darren Hulstine: Arroyo Grande | \$550,000**

**SOLD by Darren Hulstine: SLO County | \$249,999**

**SOLD by Scott Taylor: San Jose | \$1,700,000**

**Hayward | \$150,000 | 4 ops | #09970** 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

**SOLD by Scott Taylor: Monterey | \$1,350,000**

**Milpitas | \$425,000 | 4 ops | #09967** Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

**NEW! Newark | \$402,000 | 3+ ops | #10105** Thriving location with small-town feel. New residential developments offering high-growth opportunities. Perfectly situated at busy intersection next to a Starbucks and is located in an attractive Shopping Marketplace with ample parking and easy accessibility. Cal Nelson! (510) 501-1959

**To sell or buy a practice, call us at (855) 337-4337 or visit [IntegrityPracticeSales.com](https://IntegrityPracticeSales.com)**

Buy it! Sell it! Trade it!!!

## BAY AREA & SAN LUIS OBISPO CONT.



**INTEGRITY**  
PRACTICE SALES

**NEW! San Francisco | \$490,000 | 3 ops | #10091** One-of-a-kind boutique-style 4-operator General Dentistry Practice in a HOT neighborhood! Priced \$100k under valuation for a QUICK SALE! This state-of-the-art office is unlike any dental office you have seen before and it must be seen in person. Call Nelson (510) 501-1959

**SOLD by Scott Taylor: Antioch | \$550,000**

**Santa Cruz | \$549,000 | 4 ops | #10065** Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

## CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

**SOLD by José: Clovis | \$779,000**

**Sebastopol | \$355,000 | 4 ops | #10023** Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

**Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010** Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP with an extraordinary staff. Call Nelson (510) 501-1959

**Fresno | \$340,000 | 5 ops | #09987** This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

**NEW! Bakersfield Prosth | \$320,000 | 4+ ops | #10107** Thriving Prosthodontic Dental Practice with unique specialties and enormous growth potential! Fully fee-for-service, and plenty of room for general dentistry or to bring in other specialties! Call José (925) 382-9525

**SOLD by José: Bakersfield | \$1,202,000**

**SOLD by José: Bakersfield | \$995,000**

**Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017** Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

**Tulare County + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916** Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

**Ukiah | \$575,000 | 4 ops | #10008** Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

**SOLD by José: Visalia + Real Estate | \$1,836,525**

**Modesto | \$535,000 | 12 ops | #10086** Excellent GP with flexible seller willing to workback if needed. Located in a busy, high-vis shopping center with state-of-the-art technology and tons of untapped potential! Call Nelson (510) 501-1959

**Porterville | \$380,000 | 6 ops | #10067** Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

**Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops | #10075** This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

**SOLD by José: Delano | \$1,200,000**

**NEW! Vallejo + Real Estate | \$215,000 + \$625,000 | 3 ops | #10103** 34-year est. GP in waterfront area. Large ops, very nice upgrades and great location off Interstate 80 in high-traffic commercial corridor. 3 units for sale all with separate PG&G meters. Call José (925) 382-9525

**NEW! Visalia + Real Estate | \$350,000 + \$700,000 | 6 ops | #10104** Associate-run, bread-and-butter Pediatric Dentistry Practice. Collected \$585k in 2022. Located in a vibrant and active part of town! Call José (925) 382-9525

Say hello at **BOOTH #1649** at the CDA Anaheim.

To sell or buy a practice, call us at (855) 337-4337 or visit [IntegrityPracticeSales.com](https://IntegrityPracticeSales.com)

YOUNG'S DENTAL

CDA BOOTH#  
**2450**YOUR **BEST**SOURCE FOR  
COMPLETE IN-OFFICE  
**DIGITAL WORKFLOW****562.404.3500**Visit us at [YOUNGSDENTAL.COM](http://YOUNGSDENTAL.COM)

| IOS SCAN



| 3D SCAN

| 3D FACE  
SCAN

vatech america SprintRay 3shape

MEDIT

ACKURETTA  
TECHNOLOGIES

Ray

Pre-Jon

Roland

MORITA

exocad

MILL  
BOX

ACTEON

DOF



| DESIGN



| MILL



| 3D PRINT

**HD Sensor**

- ENHANCED DESIGN FOR MAXIMUM STABILITY
- WORLD'S BEST WARRANTY

vatech america



HD 2.0



HD 1.5



HD 1.0

**562.404.3500****BUY 2  
GET 1  
FREE****+ 5 EzDent-i Licenses Per Sensor**

Buy it! Sell it! Trade it!!!



**OXNARD GP OFFICE LEASE** - Long DDS established location, popular retail center, great signage, high traffic on major street, great visibility. Ample parking. 1,100 sq.ft. with 3 operatories, X-Ray room, private office, lab/storage. All upgraded in great condition. \$3,300/mo. Photos available at [tinyurl.com/SAVIERSDDS](http://tinyurl.com/SAVIERSDDS). Call owner (805) 512-1458.

**\*KEEP ENDO IN-HOUSE\* Re-Tx. IV sedation. USC GP will bring equipment & instruments. Good references. Molar9Q@gmail.com**

**professional office** suite for lease, Santa Ana, CA 700 sq feet, 3 rooms 1 bathroom, waiting room parking spaces available, please contact Max morris at 1-949-903-5565 or [max@tenantbase.com](mailto:max@tenantbase.com)

**Huntington Beach** Office Leasehold Sale: Near new facility, CBCT, 3 ops, 1600sf space, Bella Terra area: [Allon4@yahoo.com](mailto:Allon4@yahoo.com)

**Sell Your Practice!** One time flat-fee for unlimited legal counsel to sell your practice, \$4.5k to \$6k. [www.providerlegal.com](http://www.providerlegal.com)

**Tuttnauer autoclave**, automatic, working but sometimes doesn't finish the cycle, \$700. [lakeforest2022@gmail.com](mailto:lakeforest2022@gmail.com)

**FOR SALE IN SAN MARCOS** – GP Well-established office w/ 5 eq. ops. Grossed approx. \$440K for 2022. Contact California Practice Sales at 714-639-2775.

**Orthodontist UCLA** grad available 15yrs experience travel w/ assistants+supplies Dential provider [Inhouseortho@gmail.com](mailto:Inhouseortho@gmail.com)

**Need to discuss** why your website is not bringing in new patients? Visit [ddsrank.com/audit](http://ddsrank.com/audit) for a Free Website Audit!

**WANTED TO BUY: IM LOOKING FOR** USED SYBRONENDO SYSTEM B, TnH & BUCHANAN HEAT PLUGGER TIPS ANY SIZE TEXT DR ISMAIL 562-968-4061

**West Hollywood GP office Sale/Partnership. 4 ops, digital, Visibility/walk-ins, 5 days hygiene on 4 days a week. PPO/Cash, Collecting 1.8. Email [Wehodentalworld@gmail.com](mailto:Wehodentalworld@gmail.com)**

**Specialist Needed:** OS or Ortho for Glendale office. Newly renovated 2 operator, 2 days/month. Call (818)334-3692

**GLENDAL OFFICE SUBLEASE** Newly renovated, 2 operator w/ X-ray machine, daily, weekly, or long term. Call (818)334-3692

**SAN JUAN CAPISTRANO PRACTICE FOR SALE** – 3 +1 modern operatories grosses over \$390,000/yr on 4 easy days – Cerec, Conebeam, paperless – Dr retiring Thomas & Fees Practice Sales (714)544-4341

**ASSOCIATE Dr. Huntington Beach.** New office and equipment. Ready to schedule your day/days. 5 operatories 760-524-8740

**Selling Coxo High Speed Handpieces** Closing the office-4 KavoCoupler. original brandnew. Slow HP available. Text 9512148788

**West Hollywood** (9201 Sunset) office available for sublease of 1 or 2 ops. Email: [oshinaj82@gmail.com](mailto:oshinaj82@gmail.com) for more info

**EXPERIENCED EXODONTIST**, doing ALL XB, BG, Biopsy, InD, Exp/bond, etc. Run 6 OPs at once 1-2 days/mo. Call (630)446-0219.

**DENTIS IMPLANT** Surgical Kit, Clean, Used in Good Condition, For Sale. [yjmdds@yahoo.com](mailto:yjmdds@yahoo.com)

**Ortho Assistant** Needed for busy, friendly office in Los Angeles. Please call (310)923-2736

**Hanford** – New listing Practice with Real Estate, great treatment rooms, room for more. Stand Alone building. Great parking. Dentist (818) 522-9123 Sold

**Dentist needed** for a PPO/FFS office in Fontana to provide Endodontic service 2 days a month. Call Rosemary (909)919-3666

**Dental Assistant Available PT** She works with me M, W, F; looking for T, Th, (S); South Orange County. [andrewleedds@yahoo.com](mailto:andrewleedds@yahoo.com)

**Associate wanted for busy private dental practice Near DTLA seeking an experienced Dentist for part-time or Full-time. We see mostly Medi-Cal, PPO, Private Patients. The Associate Dentist will provide exams, restorative, removalbe endodontics (including molar Endo). Compenstaion Daily rate + Bonus, Email [Voyageurllc@gmail.com](mailto:Voyageurllc@gmail.com) and Text 310-666-5778.**

**ALHAMBRA** 4 ops, 2,180 sq. ft. Retiring Seller. Fee for Service/ PPO. Greg Beamer 909-542-4891

**Dental Office** with operatories for lease in Riverside, Very good for a specialist. Low monthly rent. Call 323-500-9925.

**Leasehold sale @ Bakersfield.** 4 ops, CBCT with ceph, 1500sq ft, DCI chairs. Email [NB1dentist@gmail.com](mailto:NB1dentist@gmail.com)

**GARDEN GROVE, STAND ALONE BUILDING** SALE OR LEASE. 2100 SQF. 7 OPS. MUST SEE THIS GREAT OPPORTUNITY! CALL 323 497 1459

**Highly Profitable** Dental Practice for sale in Santa Ana, directly by Dentist. Save on broker costs! Call 951-447-3984

**Rental space Availability:::** dental clinic + office space Veranium inc, Riverside. 951-425-5823 [info@veraniuminc.net](mailto:info@veraniuminc.net)

**SoCal Sleep Dentistry** MOBILE DENTIST ANESTHESIOLOGIST- Dr. Daniel Kohanchi. Servicing SoCal. GA/IV Sedation (818)351-9737

**Dental Anesthesiologist Anesthesia & IV Sedation. Dr. Amir Rad, board certified and experienced. We cover all of SoCal. [www.LaDentalAnesthesia.com](http://www.LaDentalAnesthesia.com) (323)310-2089**

**CHULA VISTA GP FOR SALE** - 3 Ops, Low Overhead, Strong Cash Flow, Dentrux, Paperless. 2021 GR \$432K. HSDPT-Christy Conway - 619-889-6482 #CA3334 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>



# Get the best option

Many simple & complex legal issues facing your practice can be handled in a variety of ways, helping you select your best option is the priority. Let's explore these solutions. Call for a free initial consultation.

- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements

*I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.*

**Hendrick Gonzalez, DDS - 9/25/18**

*I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!*

**Ari Rosenblatt, DDS, DMD**

*Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.*

**Dr. Jeff Javelet**



**A. Lee Maddox, DDS, Esq.**

**So: (949) 675-1515 • Fax: (949) 339-2062**

[www.maddoxhealthcarelaw.com](http://www.maddoxhealthcarelaw.com)

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

**No: (888) 535-4517**

499 Marina Blvd., Suite 105, San Francisco, CA 94123



YOUR BRIDGE TO A SUCCESSFUL TRANSITION



Arthur  
Wiederman  
#01511095



Dr. Bogdan  
Madurowicz  
#02055720



Dr. Phil Potter  
#01780656

## Premium Practice Listings

\*\*\* New Listings Coming Soon! \*\*\*

South Orange County and San Diego County

Contact [info@wppps.com](mailto:info@wppps.com) for additional information

### Do you know the value of your practice?

Our team has experience evaluating many types of practices. We can let you know the market value of your practice as it stands and recommend a sale price should you choose to sell. Contact [info@wppps.com](mailto:info@wppps.com) for more information.

### #1165 South LA County

Private Restorative Practice

100% Fee-For-Service

Almost 2,000 Sq. Ft. Space w/5 Ops

Owner Retiring

Real Estate Available For Purchase at \$1.8M

Practice Asking Price \$500,000

**SOLD**



Please visit us at this year's  
annual

**CDA PRESENTS**

Booth #1472

**MAY 18-20, 2023**

ANAHEIM CONVENTION CENTER

We are looking for quality-oriented  
Dentist Buyers interested in San  
Diego, Los Angeles, and Orange  
Counties. Gathering resumes for  
career defining opportunities.

For More Information Please Contact: [info@wppps.com](mailto:info@wppps.com) or (714) 259-0501

**Need Perio/Implants?** Periodontist seeking part-time opportunity in SoCal/San Diego, contact [sdperio3@gmail.com](mailto:sdperio3@gmail.com)

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. Denti-Cal. Affordable GP will bring everything. [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**Rent Dental Chair/Office** - Beautiful Boutique Office in Century City, Los Angeles - Email [ddsla22@gmail.com](mailto:ddsla22@gmail.com)

**A-dec Cascade** Chair(black) w/ A-dec rear delivery and cabinet. \$7600 + ship obo. Email: [eafdds@hotmail.com](mailto:eafdds@hotmail.com) Text 323-385-3626

**Looking for a Dental CPA in California?** We are CPA's focused on dental practices. If you are tired to working with a generalist CPA who does not understand your dental practice, then call 949-485-2011 and ask for Jerry, or visit [mydentistcpa.com](http://mydentistcpa.com).

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email [MsGrant@ADMInstitute.com](mailto:MsGrant@ADMInstitute.com)

**Oral Surgeon** in your office: wisdom teeth, bone grafting, implants, IV sedation. Email: [socalomfs@hotmail.com](mailto:socalomfs@hotmail.com)



# THE Premier Dental CPA Advisory Firm



## FAZEL MOSTASHARI

MBT, CPA/PFS, CFP, CDFA

## MY COMMITMENT TO YOU

Buying or selling a dental practice might be the biggest decision of your career.

Dentistry consultation is my specialty, and I will help you avoid all the potential pitfalls involved in purchasing and running a practice. I understand the enormous challenges you face, and my entire team is dedicated to working with you side by side throughout the year. Our goal is to get you better results, faster – through our diverse experience, proven, proactive strategies, and world-class service.

*I am Committed to  
Helping You Build a  
Practice to Last a Lifetime!*

***“I have been PROFITABLE SINCE DAY ONE because Fazel taught me what I needed to look for. DON’T buy a dental practice without discussing things with him first!”***

Niki Zarabian DDS – Sherman Oaks, CA

**Jenifer Tang, DDS – Santa Monica, CA**

*“Fazel is definitely much more thorough and competent than many other accountants or consultants in the area. If this is your first purchase and you would like to leave no stones unturned, give Fazel a call. If this is your 1000th practice, still give him a call!”*

**Alice Fukui, DDS – Beverly Hills, CA**

*“In complicated times, Fazel has been very honest, patient, and professional. I highly recommend Fazel and his services, and I’m looking forward to continue working with him.”*

**Poneh Ghasri – Hollywood, CA**

*“Fazel will guide you through the entire process of practice buying, selling, and also start-ups. I cannot recommend him enough!”*

## WE HANDLE THE NON-CLINICAL SIDE OF YOUR BUSINESS

Dentists have enough to do without struggling with the financial and business side of their practices. Startup strategies impact profits for years to come, and we have the experience and compassion to help you through every step of the process. We are laser focused on growing your business and securing your financial future.

## COMPREHENSIVE TAX, ACCOUNTING AND DENTAL CPA SERVICES

- Dental & Medical Accounting Services
- Tax Planning & Compliance
- Dental Practice Benchmarking
- Practice Transition Services
- Valuation/Due Diligence

***Call Today for a  
Practice Assessment.***

**(818) 884-2549 • DentalCpaCa.com**

Cal.Dental.Cpa@Gmail.com

22201 Ventura Blvd. #205 • Woodland Hills, CA 91364

**WANTED DENTAL** ASST OR FRONT OFFICE in Monterey Park, Rowland Heights or Glendale. email resume Calstatedental@yahoo.com

**Leasehold, Equipments, Inventory. (ped/ortho)** in a bright 2030 sq. ft. suite. Fully digital office (sensor, panoramic), TV ceiling/mounted in 5Rms. Computer systems throughout the office with server (fully wired and digital), 5 ops equipped with 6th plumbed. Adec cabinetry and sterilization unit. orthodontic lab with digital printer, and itero Intraoral camera, soft tissue laser, and too many other supply/small equipment to list. Rent \$4850 per month. Priced \$125K. call/text (858)776-2899

**Is your initial lease term about to expire** in 1 year and are you paying more than fair market value. Do you have options? Contact Amy L Borden, APC (amy@californiadentalattorney.com) to discuss a strategy to lower rent.

**AEROSOLS REDUCTION KIT WITH VALVE FOR ISOLITE/ DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 4PICS 5629684061**

**Over paying for Dental and Assistant Seating.** Signature Series Dr. and Assistant Stools \$799 for both. 150 Color Choice, non marr casters. Made in the USA. Call (800) 423 – 5657 or visit our website WWW.DHPDENTAL.COM for more information.

**IMPLANT SPECIALIST** Traveling Oral Surgery. Sedation Dentistry. 15 + years. Southern California. Contact 310-415-3521.

**Adec 500** black chairs (in the crate never used or installed) from Patterson that retail for 42k each. These are complete continental delivery units with assistant arm and doctor stools. I will sell for 33k and shipping is available. Ccookdmd@yahoo.com or text 228-860-7895

**FOR RENT** dental office in Garden Grove 92843. 3 operatories. Monday-Friday. Contact Sam D 7143932785

**OS Position** FT or PT - 2 office OMFS practice seeking BE or BC Oral Surgeon in OC - Call to inquire - 949-514-8714

**6100 REDLANDS** Estb 25 years DENTAL CONDO 1800 sq ft included 6 ops Like New absolutely gorgeous Gr One million 2.5 days Hi net profit will do 2 mill 3to5 yrs. OwnerRetir estb 1998 refers out a lot; Long time staff Hygienist 3 to4 days 2 specialty days great location. Call Tom Fitterer PPS 714-345-9659

**Traveling Oral Surgeons & Periodontists Coming to Your Office.** info@implantoutreach.com. Call: 888-871-0009

**Orthodontist Needed** for busy, friendly office in Los Angeles. Please call(310)923-2736/email drnamiandentistry@gmail.com.

**NEWPORT BEACH** - 2 Ops. Small solid practice in great location. Rev \$375K ddsmatch.com 855-546-0044

**SETTLE PRACTICE DISPUTES** fast through mediation. 30+ years practice transition experience. Attorney/Mediator Robert W. Olson, Jr., 888.963.1120, trans.dental/mediation.

**Dentist Needed!** 1 or 2 days. Hemet ca. Call Dr. MacDonald or Al at (951)654-2733 or fax resume at (951)780-5633

**Golf Tournament.** Join the Charity Golf Tournament the day before CDAPresents (5/17/23) in Yorba Linda. TPGtournament.com

**X-ray developers and duplicator** (PeriPro), wall mounted view boxes, lead aprons for sale. doc@ingersolldds.com

**SAN JOSE** GENERAL PRACTICE FOR SALE: Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrix software. Professional building. Located in highly desirable area of San Jose, must see to appreciate, photos on request. General Dentist Asking \$1,025,000.00 Email: Smile4me916@gmail.com

**Escondido Hygienist needed** Wednesday or Thursday half day. Location: north San Diego. Call or text: 858.833.8347

**2015 Sirona CEREC** Omnican AC, now a PrimeScan w/ new computer & software upgrade & PrimeMill MCX w/ vaccum. 1307 crowns, 123 bridges, 6 veneers. Lots of blocks and extras. Purchsed new unit. \$29,000 559-281-6453 JMILLERDDDS@ATT.NET

**Visalia Practice For Sale** \$350,000 + Real Estate: Associate-run bread-and-butter Pediatric practice, 6-ops in 2,600 sf. ft. info@integritypracticesales.com (855) 337-4337

**FOR SALE IN WOODLAND HILLS** – PEDO office w/ 3 eq. ops. in an open bay & 3 priv rooms. Collected approx. \$220K for 2022. Contact California Practice Sales at 714-639-2775.

**Oral surgery practice in Beverly Hills** collects \$1,150,000/yr with a net income of \$450,000 on 4 days/week. Office has 4 ops, digital x-rays and CBCT scanner. Asking \$450,000. Call Kurt Skarin at 805-777-7707

**Dentist's Office for Lease** W/Months Free Rent! Near California State University San Bernardino Call John: 909-709-8889

**Madera, CA.** Rare Opportunity, Practice and Real Estate, 1870 sq.ft 2010 built. 2022 gross \$568,000. Send inquiry to kao.saelee@guarantee.com

**ZEISS OPMI PROergo Dental Microscope** for Sale. Like Brand New Motorized Effortless Handling, Precision Focus and Magnification, Xenon Brightness Illumination, Digital SLR Camera, HD Video, Foot Pedal. Ready for new digital visualization technology, and ergonomic comfort, Call (949)873-3071 for pricing.

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**Practice for sale**, in Visalia. 4 ops, computerized and digital, Eaglesoft practice management. More info, dianarangel@sbcglobal.net

# DDSRank

Dental SEO & Marketing Done Right

We get your  
dental practice found  
by new patients.

GET YOUR FREE WEBSITE AUDIT

[ddsrank.com/audit](https://ddsrank.com/audit)

## HOW WE HELP

**1**   
**AUDIT**  
We look over  
your current  
website at  
no charge.

**2**   
**REVIEW**  
We offer a free  
consultation  
call to review  
your audit.

**3**   
**IMPROVE**  
We partner  
with you to hit  
your growth  
goals.

 **93%**  
of all online experiences begin  
with a search engine

 **67k**  
searches are performed on  
Google every second

 **33%**  
of people click on the 1st result

 **75%**  
of people never scroll past  
the first page of search engines

**DDSRank**  
Dental SEO & Marketing Done Right  
[ddsrank.com/audit](https://ddsrank.com/audit)



**www.DentalSedation.net** Sedation services in your office. Servicing 50 miles radius of Fresno. For details, please visit the website

**Dental practice will be available Mid-February 2023. Great location. Busy on-going practice. Contact 831-374-4614 for more information.**

**ANTELOPE VALLEY** – PRACT. & BLDG. (8) op comput. G.P. & Free Stand. (4) Plex. Cash/PPO/Denti-Cal pts. Annual Collect \$1.2M. D&M (818) 591.1401

**Thriving small group practice** with three locations in central California. Each location has over \$1 mil in annual collections. Room for expansion and great potential for growth. Excellent DSO opportunity. Seller and Associate willing to work back. Contact Rod Johnston at 510-633-2697 or rod@omni-pg.com. (CAD114)

**Rancho Cucamonga** - \$600,000 - 7ops/2,520sqft. 2021 gross \$678k+ Dr. Rishi Salwan (888)8022340 DRE#02085289

**PRACTICE WITH BUILDING** in Woodland Hills. This is a rare opportunity to build your legacy. Free-standing building w/ practice located on Ventura Blvd., corner lot, with hard to find private- gated parking, and signage visible from the 101 freeway. Operate the space as one massive practice or two well-sized practices, each complete with their own entrances and reception areas. The possibilities are aplenty. Email ali@furnesscpa.com for more information. DRE Lic.#01503197

**Practice for sale**, in Visalia. 4 ops, computerized and digital, Eaglesoft practice management. More info, dianarangel@sbcglobal.net

**COASTAL ORANGE COUNTY GP FOR SALE** - 8 Ops, 18 Yrs. Goodwill, Digital X-ray, Desirable Location, Seller Retiring! GR \$881K HSDPT- Kaira Stewart-949-220-6216 #CA3275 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

**EXOCAD in-person training** workshop basic to advanced; unique course for technicians and clinicians who want to advance [www.DentalInstituteCalifornia.com](http://www.DentalInstituteCalifornia.com) (805) 676-1063

**Sirona Cerec MC XL, Cerec AC Bluecam and Ivoclar Programat CS2**, like new. Selling for \$8,000.00, willing to separate. Contact us at 707-459-4664.

**Tustin office for sale. Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228**

**SAN JOSE GENERAL PRACTICE FOR SALE:** Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrix software. Professional building. Located in highly desirable area of San Jose, must see to appreciate-photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00 Email: Smile4me916@gmail.com

**BREA** 4 eq. ops. & 3 plumbed not eq. ops. 1,962 sq. ft. Amazing location! Greg Beamer 909-542-4891

**SAN JOSE, Evergreen** -4 ops, 1200sqft, inside shopping center, good foot traffic, digital, 4dys/wk, \$400K gross, opportunity with more day, selling \$310K, contact (408)910-4470

**3D Printing CE Course: Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. [www.learn3dental3D.com](http://www.learn3dental3D.com)**

**We have BUYERS looking for Dental Practices** in Orange County and Los Angeles County - Covina, Diamond Bar, Westminster and surrounding areas. Real Estate is a PLUS. SELLERS – Call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

**Dental/Medical office for Rent Sun Valley pre plumbing for pedodontist or Orthodontist. Fully remodeled free parking. Call 818-605-2143**

**UPCOMING CONTINUING EDUCATION IN-PERSON SEMINAR:** CALIFORNIA LAW, INFECTION CONTROL & RISK MGMT on MAY 21ST, 2023 in HAYWARD, CA text 909-933-9076

**Dental Vacuum Systems** in stock and ready for installation, Made in the USA, prices starting at \$1695 for 1 hp wet vacuum system. Call (800) 423 – 5657 or visit our website [WWW.DHPDENTAL.COM](http://WWW.DHPDENTAL.COM) for more information.

**GP position to see PEDO. Offices in LA, Inglewood, Lynwood & More. Excellent compensation + professional liability insurance reimbursement for full time. Email [PhDCareerOpps@gmail.com](mailto:PhDCareerOpps@gmail.com)**

**6071 RESORT AREA San Joaquin Valley. GOLD MINE** Senior having superior fee will transition to Young Dentist show him/her how to live well payoff schloans in 3 years and net \$ 500K Purchase price 65% of Gross 1.45 with assoc 5ops Shopping center. Low overhead. Call PPS Tom Fitterer 714-345-9659

**Dental practice for sell in FRESNO, CA. 1110 Sq ft. 2 fully operational OPs with a 3rd OP plumbed. Easy Dental system. Dexis x-ray. C&B, endo, Clearcorrect ortho, implant. Dentist retiring. \$115,000 obo. Please call and leave message at 559 494-2049.**

**Stockton-3 day work wk \$329k** prod in 2021! Dexis Dentrix Actaeon equip, office on a lease. 40 yrs retiring! 209-623-8454

**FOR SALE IN ESCONDIDO** – Well-established GP w/ eq. ops. & 19+ ys of goodwill. Grossed approx. \$810K for 2022. Contact California Practice Sales at 714-639-2775.

**Bakersfield dental** practice for sale, 2400sqf, 9 operator's chair, a lot of parking, gross in 2022 \$450.000 K (only work part time), opportunity price \$160.000, [luismiguelcollazos@yahoo.com](mailto:luismiguelcollazos@yahoo.com) or 8186051584

**Copywriting & SEO Content Marketing** attract clients with case studies and blogs. Contact [elaine@ebwritingservices.com](mailto:elaine@ebwritingservices.com).



SCAN ME

**Come visit us  
at the Anaheim  
CDA Convention  
May 18-20  
Booth #1118**

# CALIFORNIA

## Specializing in the Selling

### Sellers:

We have buyers  
looking for practices  
throughout Southern  
California!  
Call John & Bob today  
for your  
**Free Personal  
Sales Analysis**

**Robert A. Palumbo**

Partner/Executive Vice President

**714-357-7435**

Lic. #01855842



### Buyers:

We have Professional  
Broker/Agents to  
assist you in  
understanding how  
to purchase a  
dental office.  
Call for your  
**1 on 1 Consultation**

**John W. Knipf (Neff)**

President

**714-822-5776**

Lic. #00283209

### FEATURED LISTINGS

**SAN MARCOS** - Well-established practice with 15+ years of goodwill is in a two-story professional building. The approximately 1,600 sq. ft. suite is equipped with 5 operatories and one Orthophos XG5 digital x-ray. The doctor is in the process of retiring and moved out of town and is currently traveling back and forth every couple of days a week to the practice. They see an average of 12-15 patients a day and an average of 10 new patients a month. The one hygienist works 2 days a week and sees about 5 patients per day. Income source is mainly cash with it being 80% while 20% is coming from insurance. Does very minimal advertising and depends on patient referrals. Is in a busy shopping center with ample parking. **Grossed approximately \$440K for 2022. Buyer's Net of \$170K.** Please contact your CPS Broker for more details. **Property ID #5402**

**LA PUENTE – (REAL ESTATE)** With over 12 years of goodwill, the practice & REAL ESTATE is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

**LOS ANGELES** - Well-established practice with 25+ years of goodwill. The 1,932 sq. ft. suite is located in a 7-story professional building. The practice is equipped with 4 operatories and 1 plumbed not equipped. The current seller works 4 days a week and sees an average of 12-20 patients a day and 20-24 new patients a month. With the 4 days of hygiene a week, the office sees approximately 8-12 patients a day per hygienist. Also, one time a month varies the day a periodontist comes in. Does very minimal advertising more patient referrals and Google/Yelp. The recall system is pre-booking patients and texts/calls. The doctor is in the process of retiring due to traveling back and forth every day from Irvine to Los Angeles. **Grossed approximately \$1.02M for 2022. Buyer's Net of \$410K.** Please contact your CPS Broker for more details. **Property ID #5405.**

**MISSION VIEJO** - This well-established practice with 40+ years of goodwill is located in an approximate 1,200 sq. ft. office with 3 equipped operatories. The retiring doctor currently works 4 days a week and sees an average of 9-10 patients a week and 7-8 new patients a month. Income source is mainly insurance at 75% & 25% Cash. Does minimal advertising and depends on patient and PPO referrals. Is near residential areas with elementary and middle schools in the area. Is equipped with 2 Gendex GX770 X-rays and 1 Belmont BelRay X-ray. Great location with ample parking. **Grossed \$306K for 2022. Buyer's Net of \$169K.** Please contact your CPS Broker for more details. **Property ID #5424.**

**SANTA ANA (PEDO)** - Well-established practice with 16+ years of goodwill. The practice is located in a 2,200 sq. ft. single-story building. The building has 11 operatories, with 7 plumbed and equipped with 4 in the open bay and 3 in the individual room, 4 plumbed but not equipped. The doctor currently works 5 days a week and sees an average of 15-20 patients a day and 20-25 new patients a month. Income source is mainly Medical at 95%, Cash at 1%, and Insurance at 4%. Does minimal advertising depend on patient referrals. The doctor has another practice in Riverside and is wanting to put their focus more on that location. Private ample parking lot. **Grossed approximately \$865K for 2022. Buyer's Net of \$517K.** Please contact your CPS Broker for more details. **Property ID #5417.**

**Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.**

**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### WELL-ESTABLISHED GP IN ESCONDIDO



- **Grossed approx. \$810K for 2022**
- **Buyer's Net of \$211K**
- 19+ Years of Goodwill
- 1,500 sq. ft office
- Equipped with 5 Spacious Operatories
- In a One-Story Shopping Plaza

- Heavy Traffic Flow
- Ample Parking Lot
- Income source: Cash 10% PPO 30% HMO 30% Medical 30%
- Minimal advertising – Flyers & Patient Referrals

**Please contact your CPS Broker for more information. Property ID#5422**

[www.calpracticesales.com](http://www.calpracticesales.com)





SCAN ME

Alice C. King, V.P.  
Lic. #00602189

# CALIFORNIA

## Specializing in the Selling

### VENTURA COUNTY LISTINGS

**VENTURA - (GP + REAL ESTATE)** Well-established practice with 70+ years of goodwill. The retiring doctor works 3 days a week and sees an average of 8-10 patients a day and 12-15 new patients a month. The one hygienist in the office works 2 days a week and sees approximately 6-8 patients a day. The office is mainly insurance but does take some cash. Mostly patient referrals and website advertising. The 1,050 sq. ft. 3-equipped operator is located in a two-story professional building with ample parking and is near a residential area. Has great street visibility. Is equipped with Diamond Dental software and 3 Yoshida digital X-rays. **Grossed approximately \$329K for 2022 on 3 working days a week. Buyer's Net of \$107K.** Please contact your CPS Broker for more details. **Property ID #5408.**

### LOS ANGELES COUNTY LISTINGS

**CERRITOS** - This newly remodeled, well-laid-out, beautiful practice has over 46 years of goodwill to offer. Since 1977 when the original dentist built this practice, it has been an icon in this unique community. The building is a duplex, shared with a medical doctor who is also your landlord, that could even be a referral source. In addition, your signage is exposed to this high-traffic area where you would suspect parking is hard to find, but this is not the case with your own large private parking lot. The doctor has their private parking spot equipped with a charging station for the electric or hybrid vehicle. The 2,600 sq. ft. office is equipped with 6 operatories and Dentrux software. The Seller has begun to slow down and brought specialists into the practice. However, the Seller has additional equipment to sell with the practice, allowing the buyer with the right skill set to make this incredibly profitable practice even more profitable. **Grossed approximately \$1.2M for 2022. Buyer's Net of \$485K.** Please contact your CPS Broker for more details. **Property ID #5427.**

**LA PUENTE - (REAL ESTATE)** With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

**LOS ANGELES** - Well-established practice with 25+ years of goodwill. The 1,932 sq. ft. suite is located in a 7-story professional building. The practice is equipped with 4 operatories and 1 plumbed not equipped. The current seller works 4 days a week and sees an average of 12-20 patients a day and 20-24 new patients a month. With the 4 days of hygiene a week, the office sees approximately 8-12 patients a day per hygienist. Also, one time a month varies the day a periodontist comes in. Does very minimal advertising more patient referrals and Google/Yelp. The recall system is pre-booking patients and texts/calls. The doctor is in the process of retiring due to traveling back and forth every day from Irvine to Los Angeles. **Grossed approximately \$1.02M for 2022. Buyer's Net of \$410K.** Please contact your CPS Broker for more details. **Property ID #5405.**

**NORWALK - (GP + REAL ESTATE)** Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2022 the practice grossed approximately \$274K.** Please contact your CPS for more details. **Property ID #5359.**

**TORRANCE** - Turn-Key general practice located in a busy shopping center with plenty of parking. It is on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **Grossed \$182K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

**WOODLAND HILLS (PEDO)** - Well-established practice with 30+ years of goodwill. The 2,122 sq. ft. office is equipped with 3 equipped operatories in an open bay, 3 equipped private room operatories and 1 plumbed not equipped. The large breakroom could easily be converted to accommodate 3-4 more dental chairs for the practice to have 10-11 operatories. The Seller has started several projects in parallel and has selected to focus on his flagship practice over an 18-mile drive away. The seller currently works 4 days a week and sees an average of 8-10 patients a day and 28-30 new patients a month. Income source is 58% Cash, 10% Insurance & 32% MediCal. **Please contact your CPS Broker for more details. Property ID# 5421.**

### ORANGE COUNTY LISTINGS

**ANAHEIM HILLS** - Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrux software and has digital x-ray. **Grossed approximately \$584K for 2022. Buyer's Net of \$113K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

**BREA** - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$314K for 2022. Property ID #5356.**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Transition Coordinator

**COSTA MESA** - Well-established practice with 16+ years of goodwill. The approximate 3,009 sq. ft. suites are in a two-story professional building that is equipped with 3 operatories. With such large area additional chairs can be added in or it can be down sized. The current doctor currently has 2 other practices that he wants to focus on. They currently work at this location every other Monday & Friday, Wednesdays, and the 1st & 3rd Saturday of the month. The doctor sees an average of 7-10 patients a day and 10-12 new patients a month. The hygienist in the office works every Wednesday and sees about 5-6 patients. Half paperless half paper charts. Extra storage room for future expansion. Minimal advertising website and patient referrals. Modernized office. Desired location. **Grossed approximately \$625K for 2022. Buyer's Net of \$190K.** Please contact your CPS Broker for more details. **Property ID #5408.**

**IRVINE** - Well-established renovated practice with 20+ years of goodwill. The Seller purchased the office after the pandemic, which was completely remodeled in 2022. Is located in a 1,450 sq. ft. suite with 4 spacious equipped operatories and 1 plumbed no equipped operator in a single-story shopping Plaza. Unfortunately, when the office was reopened in February 2022 the Seller had to relocate unexpectedly for personal reasons. Attempting to run the office remotely with associates at this time, the Seller has decided to take a loss on the investment. Therefore, this beautiful office is being sold for less than it costs to build out, remodel, and place the new equipment, with all the patient charts included. Seller financing is available with a down payment of approximately 50% for 72 months with an incredible interest rate of 2.4%. No payments for 3 initial months and no underwriting, no loan fees & 100% approval for a dentist buyer. Please contact your CPS Broker for more details. **Property ID #5409**

**LAGUNA NIGUEL** - Well-established practice with 32+ years of goodwill. The 1,400 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operatories and 2 plumbed but not equipped operatories. The retiring seller works 4 days a week and sees an average of 8-9 patients a day and 15-18 new patients a month. Patient referrals and online resources are the only advertising the office does. Easy Dental software. Near residential areas and conveniently located off the 5 & 73 Freeway. **Grossed approximately \$314K for 2022.** Please contact your CPS Broker for more details. **Property ID #5418.**

**LAKE FOREST** - This location has been a dental practice and at this location for over 20+ years. The Seller has been at this location for 5 years and has outgrown this location and done so well that he is now Buying a building. The 1,600 sq. ft. suite is located on the first floor in a two-story professional building with three fully equipped operatories. Also, noting a very competitive rare modified gross lease that includes: water, electricity, and common area maintenance charges. Conveniently close to 5 Freeway and has ample parking. A current doctor loves to stay in this low-overhead suite; however, he has just purchased a building to accommodate the growing practice. **Property ID #5426.**

**MISSION VIEJO** - This well-established practice with 40+ years of goodwill is located in an approximate 1,200 sq. ft. office with 3 equipped operatories. The retiring doctor currently works 4 days a week and sees an average of 9-10 patients a day and 7-8 new patients a month. Income source is mainly insurance at 75% & 25% Cash. Does minimal advertising and depends on patient and PPO referrals. Is near residential areas with elementary and middle schools in the area. Is equipped with 2 Gendex GX770 X-rays and 1 Belmont BelRay X-ray. Great location with ample parking. **Grossed \$306K for 2022. Buyer's Net of \$169K.** Please contact your CPS Broker for more details. **Property ID #5424.**

**RANCHO SANTA MARGARITA - Leasehold & Improvements** - This practice has been at this location for 14+ successful years. The current doctor has another practice in Aliso Viejo that they want to put more focus on. The 2,200 sq. ft. suite is located on the second floor in a two-story medical dental building with 8 equipped operatories. Is near residential areas and a high school and elementary nearby. Conveniently close to California State Route 241. Has ample parking. Please contact your CPS Broker for more details. **Property ID #5407.**

**SANTA ANA (PEDO)** - Well-established practice with 16+ years of goodwill. The practice is located in a 2,200 sq. ft. single-story building. The building has 11 operatories, with 7 plumbed and equipped with 4 in the open bay and 3 in the individual room, 4 plumbed but not equipped. The doctor currently works 5 days a week and sees an average of 15-20 patients a day and 20-25 new patients a month. Income source is mainly Medical at 95%, Cash at 1%, and Insurance at 4%. Does minimal advertising depend on patient referrals. The doctor has another practice in Riverside and is wanting to put their focus more on that location. Private ample parking lot. **Grossed approximately \$865K for 2022. Buyer's Net of \$517K.** Please contact your CPS Broker for more details. **Property ID #5417.**

**SAN JUAN CAPISTRANO** - This practice has been at this location for 37 years. The seller has decided to retire after many years of success. The office consists of 4 equipped operatories in an approximate 1,400 sq. ft. suite. The doctor currently works in the office 1 day a week and some patient charts are included in the sale but not guaranteed. The office does have a storage room with inactive patient charts. Is near residential areas with a middle and elementary school next to the shopping center and about 250 more residential homes are being built behind the shopping center. Has reasonable rent for the area and has ample parking. Seller selling practice as is. Please contact your CPS Broker for more details. **Property ID #5416.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**DESERT HOT SPRINGS (GP + REAL ESTATE)** - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Grossed approximately \$424k for 2022.** It's a great opportunity to **buy both the practice & building for a reasonable price of only \$375K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

**FONTANA** - Well-established practice with 20+ years of goodwill. The 1,635 sq. ft. suite is located in a single-story strip mall. Is equipped with 3 operatories and 3 plumbed/not equipped operatories. The current doctor currently works 4 days a week and sees an average of 7-12 patients a day and 13-16 new patients a month. The practice does minimal advertising and depends on patient referrals and walk-ins. Has great street visibility on a busy street. Reasonable rent for the area. The current doctor only does basic dentistry and doesn't do any Ortho, Perio Surgery or Implants. The new buyer has the opportunity to do more procedures and have higher production. The office is spacious enough to expand to put more operatories for more profit. **Grossed \$377K for 2022. Buyer's Net of \$159K.** Contact your CPS Broker for more details. **Property ID #5419.**



Alex Baylon, V.P.  
Lic. #02128087

# CALIFORNIA

## Specializing in the Selling

**ONTARIO** - The well-established practice with 28+ years of goodwill is located in a one-story plaza. The retiring doctor currently works 3-4 days a week with an associate 2 days a week. The doctor sees an average of 11-13 patients a day and the associate sees about 10-12 patients a day. They both see approximately 20-25 NEW patients a month! Income source is mainly insurance at 70% and Cash/MediCal at 15% each. Does minimal advertising and is 100% patient referral. The 1,200 sq. ft. office is equipped with 4 operatories and a Phot-X11 X-ray. Most of the equipment is in good or fairly new shape. Is in a great location with lots of street visibility and signage. **Grossed approximately \$977K for 2022. Buyer's Net of \$303K.** Please contact your CPS Broker for more details. **Property ID #5415.**

**PALM DESERT** - Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq. ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Doctor works 4 days a week with an associate working 3 days and 3 hygienists working 1 day each a week. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operatory has an x-ray and 2 monitors. Also equipped with Dentrix software and a Kavo OP3D Pano. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$520K for 2022.** Please contact your CPS Broker for more details. **Property ID #5393.**

**PALM SPRINGS** - Well-established practice with 40+ years of goodwill. The retiring doctor works 4 days a week with 1 hygienist working 4 days and 1 hygienist working 2 times a month. The doctor sees an average of 8-9 patients a day and 10-11 new patients a month while the hygienists see about 8 patients a day. The two-story 1,200 sq. ft. suite is located in a professional building and is equipped with 4 operatories, 2 digital sensors, and an Eaglesoft software package. Is nearby very nice residential areas a public high school. Parking lot has ample parking and great street visibility. Income source is 50% insurance and 50% cash. Does very minimal advertising and is 100% patient referral. Reasonable rent for the area with a long-term lease. **Grossed approximately \$682K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5413.**

**RANCHO MIRAGE** - General practice located in a two Story Free Standing Medial Professional Building - Condo Suite Owned by the seller. The office consists of 4 equipped ops in a 2,200 sq. ft. suite. This class A Building has incredible finishes inside and out with covered parking. Disney is developing single-family homes and condominiums in the Cotino community with a range of shopping, dining, and entertainment offerings anchored by an approximate 24-acre grand oasis with Crystal Lagoons. The Seller does have another practice in Oceanside, approximately over 100 miles away. In contrast, we are only selling assets here, though patients may not want to make that 100+ mile drive. This newly built office is normally used only once a month, so everything is in impeccable condition. Please contact your CPS Broker for more details. **Property ID #5400**

**RIALTO** - This RARE OPPORTUNITY to be in control of your destiny by eliminating the landlord you are at the mercy of by OWNING THE REAL ESTATE for your practice. Our practice has organically grown without marketing being an icon in the community. With over 15 years of goodwill, the practice and real estate are in exceptional condition and deliver a sense of comfort from the moment you pull into the private driveway. We are only doing bread-and-butter dentistry here. Many specialties such as pedodontics, orthodontics, implants, and even the restoration of implants are being referred out. So, if you have the right skill set, you can immediately see an increase in the exceptional profitability in this practice by closing the door on the services being referred out. To make an offer, you must visit the practice. So, move quickly, or live with regrets. **Collected approximately \$711K for 2022. Buyer's Net if \$277K** Please contact your CPS Broker for more details. **Property ID #5172**

**YUCCA VALLEY** - (PEDO + Real Estate) practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **Grossed approximately \$630K for 2022. Buyer's Net of \$215K. Property ID #5396.**

### SAN DIEGO COUNTY LISTINGS

**EL CAJON** - Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft. suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$150K and grossed approximately \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

**EL CAJON** - Well-established practice with 30+ years of goodwill. The retiring doctor works 3 days a week and every 1st and 3rd Saturday of the month and sees an average of 8-10 patients a day and 15-20 new patients a month. The office has an associate that comes in when needed. The 1,750 sq. ft. suite with 4 operatories and 1 plumbed/ not equipped operator is located in a corner location of a professional medical building and conveniently located right off the 8 freeway. Income source is half cash and half insurance. Advertising is based on patient referrals and online review websites. Is computerized with 2 digital x-rays, 1 digital sensor, 5 digital intra-oral cameras, and Dentrix & Patterson Image software package. Has great street visibility and ample parking. Great location with reasonable rent for the area. **Collected approximately \$313K for 2022. Buyer's Net of \$181K.** Please contact your CPS Broker for more details. **Property ID #5414**

**ESCONDIDO** - This well-established practice with 19+ years of goodwill is located in a one-story busy shopping plaza. The current doctor has another practice in San Marcos and wants to put their focus more on that location as they are transitioning into retirement. The seller currently works 3 days a week with an associate working 2 days a week. The doctor sees an average of 20-24 patients a day and 16-20 new patients a month. The associate sees approximately 16-20 patients a day and 8-10 new patients a month. The 1,500 sq. ft. office is equipped with 5 spacious operatories and Dentrix software. Does very minimal advertising mainly flyers and patient referrals. Near residential areas and accessible access to the 15 Freeway. **Grossed approximately \$810K for 2022. Buyer's Net of \$211K.** Please contact your CPS Broker for more details. **Property ID #5422.**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**



# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Rick Conwell  
Lic. #01761368

**FALLBROOK** – Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrix software. Near residential area and ample parking. **Collected approximately \$347K for 2022. Buyer's Net of \$105K.** Please contact your CPS Broker for more information. **Property ID #5404.**

**IMPERIAL BEACH** – **REDUCED PRICE!** Well-established general practice with 3 equipped operatories located in a busy one-story shopping center. Seller is currently working 2 days/wk. with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Collected approximately \$306K for 2022.** Please contact your CPS Broker for more information. **Property ID #5359.**

**LAKESIDE** - This location is exceptional because it is centered between two shopping centers with far too many anchor tenants to mention all of them; worthy of mention is Starbucks and Walgreens. Furthermore, this location is on a busy thoroughfare, compounded by the constant flow of shoppers exposed to the excellent signage of your new practice, which can fuel you with new patients. Additionally, senior living apartments and high-end homes are directly across the street from this location to supply a constant patient flow for your new practice. No worries about working with an impersonal massive property management team; the Seller is a successful dentist who outgrew this location and the building owner to make the experience more personal. **Property ID #5431.**

**OCEANSIDE - LEASEHOLD & IMPROVEMENTS!** Our location is on a corner in a free-standing building. It is less than a half-mile off the 5 freeway and even closer to the beach! Our location has excellent visibility. With deep regret, the original owner passed in 2021. It was purchased by the current owner in 2022 and completely remodeled & beautifully furnished. Regrettably for personal reasons, the current owner needs to depart to the east coast for a family matter. The landlord is very accommodating, offering an exceptional fair market lease for the area. The above inventory is only of the larger items. There are far too many additional items to list, including but not limited to ~1,000 patient records and charts that will be gifted in exchange for a timely transaction. Please contact your CPS Broker for more details. **Property ID #5429**

**SAN MARCOS** - Well-established practice with 15+ years of goodwill is in a two-story professional building. The approximately 1,600 sq. ft. suite is equipped with 5 operatories and one Orthophos XG5 digital x-ray. The doctor is in the process of retiring and moved out of town and is currently traveling back and forth every couple of days a week to the practice. They see an average of 12-15 patients a day and an average of 10 new patients a month. The one hygienist works 2 days a week and sees about 5 patients per day. Income source is mainly cash with it being 80% while 20% is coming from insurance. Does very minimal advertising and depends on patient referrals. Is in a busy shopping center with ample parking. **Grossed approximately \$440K for 2022. Buyer's Net of \$170K.** Please contact your CPS Broker for more details. **Property ID #5402**

### KING COUNTY LISTINGS

**LEMOORE (GP + REAL ESTATE)** – Well-established practice with 27+ years of goodwill. The retiring doctor currently works in the office 4 days a week with 2 hygienists working alongside them. The practice sees an average of 10-15 patients a day with an average of 20-25 new patients a month! The hygienist sees an average of 12-14 patients a day. Cash and PPO only. It's located in a 1,606 free-standing building with 5 equipped operatories and is computerized with Dentrix. Does minimal advertising and mainly depends on Google and boosting Facebook posts. **Grossed approximately \$1.3M for 2022. Buyer's Net of \$439K.** Please contact your CPS Broker for more information. **Property ID #5403**

#### View Upcoming Seminars:

<https://www.instagram.com/mycpsteam/>

<https://twitter.com/mycpsteam>

<http://www.facebook.com/mycpsteam>

<https://www.linkedin.com/company/california-practice-sales-inc./>

#### Upcoming Listings:

Cerritos, Escondido, La Puente, Laguna Niguel,  
Los Alamitos, Los Angeles, Oceanside

#### Recently Sold:

Anaheim, Burbank, Fullerton, Palm Desert,  
Newport Beach, Torrance

#### SELLER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**John W. Knipf:** [jknipf@calpracticesales.com](mailto:jknipf@calpracticesales.com)

**Robert A. Palumbo:** [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**Alex Baylon:** [abaylon@calpracticesales.com](mailto:abaylon@calpracticesales.com)

**Alice King:** [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

**Rick Conwell:** [rconwell@calpracticesales.com](mailto:rconwell@calpracticesales.com)

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alex Baylon, Alice King, Juana Dominguez, Karina Robles & Rick Conwell

**www.calpracticesales.com**

CA BRE #00491323

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)

We've helped hundreds of dental practices get found online. Visit [ddsrank.com/audit](http://ddsrank.com/audit) for a Free Website Audit!

**Expanding your practice?** Get all the legal support you need for one monthly rate – no more surprise legal bills! [www.providerlegal.com](http://www.providerlegal.com)

**PORTABLE DENTAL SYSTEM:** Reg. \$24,995. CDA Special: \$17,995. Expires 05-21-23. Finance: No payments for 90 days; \$437 per mo. for 5 years, \$1 Buyout. INCLUDES: Clio Prime Digital X-Ray sensor, Imaging software, EZ 2000 Plus Dental billing software, Handheld X-Ray Camera w/Backscatter, Intra-Oral Camera, Dentist & Patient folding chairs, Case, Delivery System w/LED Curing Light, Piezo Scaler, Touchscreen i5 Laptop, Shipping, and Training. Call 800-273-5033.

**Oral Surgeon needed Busy private practice recruiting well-qualified Oral Surgeon 2 days/month or more. Please contact Victor at 714-378-0085.**

**SINUS LIFTING** Kit, Cowellmedi, New, For Sale. [yjmdds@yahoo.com](mailto:yjmdds@yahoo.com)

**HESPERIA GP FOR SALE** - 5 Ops+RE, Digital, 22 Yrs. Goodwill, Fee for Service GR \$500K. HSDPT- Steve Caudill - 951-314-5542 #CA1500 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**N CTY SAN DIEGO** - OMS with 3 Surgical Suites, Rev \$1.2M with a full digital workflow. [ddsmatch.com](http://ddsmatch.com) 855-546-0044

**BAKERSFIELD PRACTICE FOR SALE** – 4 operatories grosses \$600,000/yr on 3½ days/week –3 days hygiene – Dr retiring Thomas & Fees Practice Sales (714)544-4341

**\*KEEP ENDO IN-HOUSE\* Re-Tx. IV sedation. USC GP will bring equipment & instruments. Good references. Molar9Q@gmail.com**

I am very pleased with the outcome of my practice sale. Thank you for being available to answer my calls promptly. I always felt that you were very responsive and great at keeping me in the loop. Bill McKibben / A. Lee Maddox, DDS, Esq. (949) 675-1515 / (888) 535-4517

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. [Sean@jsdlawoffice.com](mailto:Sean@jsdlawoffice.com), (888) 212-DUMM (3866).

**Used JDS vacuum pump** (Midmark CV5), compressor (AirStar 21), air-water & amalgam separators, rack. [doc@ingersolldds.com](mailto:doc@ingersolldds.com)

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. Denti-Cal. Affordable GP will bring everything. Molar9Q@gmail.com

**Canoga Park with REAL ESTATE** 6 ops all new construction with starter practice (DRE01993607) (818)522-9123

# Want your ad to stand out? It's easy.



The choice is yours  
when you place  
your ad online.  
Just select the look  
you like at,

<https://www.thedentaltrader.com/place-a-reader-ad/>.

## No enhancements

**Does your** Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

## Bold text

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with all bold text

## Bold text with border

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

## Black box-bold white text

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?

**Jackson Practice For Sale** \$275,000 + Real Estate: 30yrs goodwill, 5-ops+ 3 plumbed, sprawling 3,000 freestanding building. info@integritypracticesales.com (855) 337-4337

**GP WANTED** to see pediatric patients in LA. **\$850-\$900 guaranteed base + bonus + vacation pay.** PedoGPdentist@gmail.com \*\*\*NEW GRADS ARE WELCOME\*\*\*

**FOUNTAIN VALLEY** 3 ops. Retiring seller. Fee for Service/PPO. Collected \$434K in 2022. Greg Beamer 909-542-4891

**Attend Xcel Seminars'** 21st Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 5-course, 35 CE series (all live CA CE units) for only \$529 and learn about Dentures, Pedo for GPs, Minimally Invasive Dentistry, Surgical Extractions, Mandatory Infection Control & the Dental Practice Act. Go to [www.xcelseminars.com](http://www.xcelseminars.com) or call 720-838-4093 for info or to register.

**ENCINO** – (3) op comput. G.P. in Prof. bldg. Cash/PPO. Annual Collects. \$375K+ on 3.5 days/wk. Digital x-rays. Seller retiring. D&M (818) 591.1401

**Stunning Dental Suite** in Prime Agoura Hills CA Upscale Professional building For Lease Amazing Unmatched Synergy for General Dentist(s) or Specialist(s) to Thrive w/Existing DentaSpecialties in the Building! 2nd Floor impressive spacious 2,200 RSF plumbed for 7 Operatories Kitchen(s)/Lab, bath, T.I.s, Lots of sinks built-ins ceiling fans Lots of Windows open floor plan Right off the 101 FWY Garage + Surface PKG Must See to Appreciate. Photos on request. Available Now. Direct (818) 266-0337 Agt.

**PARTNERSHIP DISPUTE MEDIATION** with 30+ year practice transition attorney Robert W. Olson, Jr., APC, 888.963.1120, [trans.dental/mediation](mailto:trans.dental/mediation).

**#1159 SOUTH OC COASTAL RESTORATIVE PRACTICE.** 3 Mo. 2022 Collected \$184K. 2021 Collections \$624K. 4 Op/1422 sq ft. RETAIL SPACE. In Desired Community. Asking \$560,000. Contact [info@wppps.com](mailto:info@wppps.com) for more information.

**FOR SALE IN LAGUNA NIGUEL** – GP office w/ 3 eq. ops. & 2 plmb, not eq. Grossed approx. \$314K for 2022. Contact California Practice Sales at 714-639-2775.

**Mobile Dental** Vehicle for Sale. Best offer takes as is. Equipped with 2 dental chairs, vacuum, compressor and power generator. Preference for non-profit or school-based program. For details call or text (213)228-2370 or (213)465-5929

**Tustin office** for sale. Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228

**Used ADEC doctor and assistant** stools. Light tan color and in good condition. \$250 each. 415-755-4118.

**Wanted:** Experienced RDH for Community Health Center in Crescent City, CA. Salary Range \$88k - \$101k. Call or text 707.298.4775.

**SAN LUIS OBISPO** – Nicely appointed 5 Op practice with \$1.35M in revenue and 95% FFS ddsmatch.com 855-546-0044

**2230 SMALL TOWN FR BAKERSFIELD** Gr near \$500K in 2 days a wk with Approx 2400sqft patients to work 5 days gross million Seller will contract to continue to work 2 days profits frm Seller will pay for practice and building PPS Tom Fitterer 714-345-9659

**Associate wanted for busy private dental practice Near DTLA seeking an experienced Dentist for part-time or Full-time . We see mostly Medi-Cal, PPO, Private Patients. The Associate Dentist will provide exams, restorative, removalbe endodontics (including molar Endo). Compenstaion Daily rate + Bonus, Email Voyageurllc@gmail.com and Text 310-666-5778.**

**Get fast approval and funding** with Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: [hboles@enterprisebank.com](mailto:hboles@enterprisebank.com) / 626-204-6626.

**Ontario** - \$595,000 - 4ops+1 x ray room/1,114sqft. 2022 gross \$694k+ Dr. Rishi Salwan (888)8022340 DRE#02085289

**"Having been represented by Mr. Kerendian** many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**PDS invites you to be a member** of Punjabi Dental society. Call or text 909-933-9076 for COMPLIMENTRY life time membership (one time processing fee \$40.00)

**Dental practice for sale by owner. Very nice 1980 sq/ft turn key office on major Route 66 in La Verne. 4 Ops fully equipped, Digital x-rays and Pano. Working 2-3 days/wk Collections \$200K, no advertising, PPO only. Lease \$2889/Mo Good starter practice only \$100K Contact [drd2th@gmail.com](mailto:drd2th@gmail.com)**

**Share Encino** general dental office with fully equipped 3 operatories. Contact Dr. Beisel 214-727-7021 [jbeisel41@gmail.com](mailto:jbeisel41@gmail.com)

**ORTHODONTIST NEEDED,** Valencia / Santa Clarita. 2/days per month. Please contact: [1nimastr@gmail.com](mailto:1nimastr@gmail.com)

**Luis Kong, DDS (San Francisco, CA)**- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. [www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**EXOCAD** in-person "soup-to-nuts" training in designing anything from single crowns to all-on-X cases. Familiarize with digital workflows. [www.DentalInstituteCalifornia.com](http://www.DentalInstituteCalifornia.com) (805)676-1063

**Older dental** units in perfect condition, includes assist & Drs chairs \$1985. Vacuum, compressor + mor (310)502-4619 John



# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

Contact  
one of our  
experienced  
Transition  
Consultants



Dr. Thomas Wagner  
Lic. #01418359  
(916) 812-3255  
45 Years in Business



Jay Harter  
Lic. #01008086  
(916) 812-0500  
20 Years in Business



Kaira Stewart  
Lic. #01398798  
(949) 220-6216  
15 Years in business



Nicole Lena  
Lic. #01923708  
(925) 989-8118  
20 Years in Business



Jim Engel  
Lic. #01895222  
(925) 330-2207  
47 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### SOUTHERN CALIFORNIA

**APPLE VALLEY** - Retail strip center practice with GR of over \$730K. 5 Ops plus 1 add'l plumbed in 1,800 sq. ft. space. Brand new CBCT System installed this year, Dexis digital X-ray, HDX intra-oral camera, and Eagle Soft Software. Long-term staff of 5 employees. No hygienist, so room to grow. HMO with capitation check of \$2,500, MediCal, PPO, and some fee for service. Office sees 40 NP/mo. with 2,500 active patients and over 25 years of Goodwill. Endo, Ortho, Perio, and Implants are referred out. #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

**COASTAL ORANGE COUNTY** - Beautiful dental practice for sale in a stand-alone dental building with retiring seller. 3,000 sq. ft. with 8 rear entry Ops, Progeny Digital X-ray and 4 x-ray units that are used between rooms. Avg. equipment age is 10 years old. Plenty of room to install CBCT or Pano. Large front office space, lab in the middle of office as well as a staff lounge. Genesis PMS. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists, so there is growth potential for hygiene as well as keeping specialties in-house. Associate works 2 days/wk. will stay on post-sale. PPO and HMO patients that pay for upgraded services. Seller owns the building and will lease space to new owner. Possible opportunity for future bldg. purchase. 2021 GR \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

**BREA** - Absolutely beautiful five (5) operatory practice located in a highly desirable area of Brea! The office is in a standalone building on the corner of two major streets--has great visibility, street signage, and a private parking lot. The 2,400 sq ft practice, is bright, spacious, and very well maintained. This practice has everything you want in a modern general dentistry office. It is fully paperless, utilizes Open Dental software, has an iTero scanner, Gemini diode laser, intra-oral camera, digital x-rays, digital pano, and a CBCT. The practice has a loyal patient base, fantastic staff, and grossed approximately \$1.49M in 2022--on 5.5 doctor days and 4.5 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! It won't last long! #CA3380- Ben Sapis - 310-596-0961

**HESPERIA** - Price Reduction! Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**IRVINE - NEW LISTING** - Beautiful Recently Built Dental Office Leasehold for Sale! \$290,000 for a practically brand new build. Seller owns the suite and will be landlord. Opportunity to own the suite in the future. Located in professional/medical complex with walk-up entrance and open parking lot. 1,483 square feet. Three (3) equipped rooms with chairs, and two (2) additional rooms plumbed. Enclosed entrance area, consultation room, and private office area. Has all the necessary equipment to start a practice including a laser, oxygen, sterilizer, compressor, ultrasonic, vacuum, and Adec chairs. Get a start-up practice without having to deal with the construction and wait time! Seller is not selling practice but will share patient names/numbers that you can reach out to and try to retain. Great opportunity with a lot of upside! #CA3442 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3442/>

**IRVINE/ORANGE COUNTY - NEW LISTING** - \$1 million dollar in collections practice for sale in Irvine. Over 40 years of goodwill. Five (5) Ops, 8 days of hygiene per week. 50% FFS and 50% PPO. Dentrix Practice Management Software, Dexis X-ray, and Planmeca ProOne pano. Space has 3 bathrooms, 1 shower, private office, consult room, lab, and employee lounge. Three chairs are less than 5 years old. All specialty referred out. The landlord is not Irvine Company. Great opportunity with a well-established dental office! #CA3464 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3464/>

**LAVERNE** - General Dentistry practice located in the quaint town of La Verne. Strip center location with two (2) equipped Ops and 1 additional plumbed in 1,500 square feet. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire and has 24 years of caring for patients in the area. 2021 Gross Receipts of \$220,000. The practice has plenty of room to grow with marketing and adding specialty procedures that are currently referred out. #CA3353 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3353/>

**COASTAL LOS ANGELES COUNTY** - Incredible Redondo Beach practice located steps from the ocean! Seller is leaving the state and looking to sell the long-established FFS/PPO practice located near the corner of two busy streets. The 1,000 sq. ft. bright, charming, and well-maintained practice has 3 Ops and 2 hygiene days and 5 hygiene days/wk. Most specialty work is referred out. The practice utilizes Easy Dental software, has computer/monitors in every room, digital x-rays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapis - 310-596-0961

**LOS ANGELES** - High Tech Koreatown Practice for sale. Located on the main floor of a high-rise medical/business building with underground parking. Over \$850,000 in gross collections. Four (4) Ops in 3,470 sq. ft. and four additional Ops can easily be added to the space. Open Dental Software, Paperless charts, 3 Shape scanner, Vatech 3D cone beam, digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. No hygienist so there is an opportunity to grow. Seller is willing to stay and work 3 days a week. This office is ready to be taken to the next level! #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**LOS ANGELES - NEW LISTING** - Nicely appointed five (5) operatory practice located on a main street, with great signage, in a desirable area in Los Angeles. The office is in a strip center, has free parking and easy freeway access. The practice grossed \$571K in 2022 and has a loyal patient base. The practice has strong cash flow and offers the new owner many opportunities for growth as it is open only three days a week. The spacious practice is 1,650 sq. ft., utilizes Eaglesoft software, has computers/monitors in most operatories, and digital xrays. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3423- Ben Sapis - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3423/>

**MORENO VALLEY - NEW LISTING** - High Production Office in Moreno Valley for sale! Just over \$1,000,000 in 2022 collections with nine (9) Ops in 4,000 square feet. Located in a professional building on the main floor with 7 days of hygiene per week and over 40 years of goodwill with selling doctor plus Associate has been there 20 years and works 24 hours per week. The suite has been recently remodeled. The practice utilizes Dentrix software, Dexis digital sensors, pano, 4 UltraCam cameras, and laser. Most specialties are referred out. 30% fee for service and 70% PPO. This office is ready to be taken to the next level! #CA3459 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3459/>

**TORRANCE** - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are 6 Ops and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving out and ready to retire. The practice has a great \$1.1M net debt service. There is a strong hygiene program and in-house perio and endo specialists, 2 days/mo. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #CA3113 - Ben Sapis 310-596-0961

**RANCHO SANTA MARGARITA** - Beautiful 4 Op practice with over 30 years of goodwill in this light and bright office. Practice utilizes Dentrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hyg/wk. Modern design with large windows in the operatories. 2021 GR over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

### SAN DIEGO

**CHULA VISTA ORTHO** - Prime location in the growing, family-oriented community of Chula Vista, the practice is 1,050 sq. ft., has 5 treatment chairs and 1 exam chair. It is located in a professional building with easy access, plenty of free parking, and walking distance to the library, schools, and downtown. The Doctor has been in this practice for 21 years and is working 2 1/2- 3 days/wk. With years of goodwill, a low overhead of 46%, and tremendous room for growth, this is not a practice you want to miss. #CA3343- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)

Buy it! Sell it! Trade it!!

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.



Christy Conway  
Lic. #02143744  
(619) 889-6492  
18 Years in business



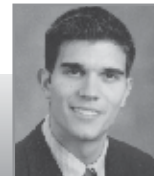
Jaci Hardison  
Lic. #01927713  
(714) 318-4911  
31 Years in Business



Steve Caudill  
Lic. #00411157  
(951) 314-5542  
30 years in Business



Gina Miller  
Lic. #02015193  
(707) 391-7048  
31 years in business



Dr. Ben Sapir  
Lic. #02126473  
(310) 596-0961  
13 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo with 6 equipped Ops, and 2 add'l potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hyg./wk. 44% FFS and 56% PPO. 2021 GR \$545K with average of 16 NP/mo. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

**CHULA VISTA** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Dentrix software, paperless with workstations in every operator. Currently working 2 days/wk. in the office with \$432K collections in 2021. PPO & FFS office with low overhead and strong cash flow. Room for growth by adding more days and bringing specialty work in-house. #CA3334- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**ENCINITAS** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has three (3) operatories and one (1) unequipped operator. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

**ENCINITAS - NEW LISTING** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has five (5) bright operatories, 4 of which are surrounded by floor to ceiling windows and one closed door surgical op. \$923k collections in 2022. Digital PAN, Digital Sensor, soft tissue laser, in a 2,177 sq.ft. space. Dentrix software, paperless with workstations in every operator. Averages 25 new patients per month. Room for growth with most specialties referred out. #CA3389- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3389/>

**LA JOLLA** - Well-established general practice located in the Golden Triangle of La Jolla. 2021 GR of \$816K with 9 hygiene days/wk., office has 5 Ops in a 1,900 sq. ft. space. This practice is in a medical/dental building off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

**OCEANSIDE** - Long established GP practice located blocks from the beach with over 40 years of Goodwill in this 1,921 sq. ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR of \$545K with average of 15 new patients/mo. Located in a stand-alone building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492

**POWAY** - General Practice located on a busy, main road. Modern facility with 6 spacious Ops in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrix and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca2932/>

**SAN DIEGO ORAL SURGERY** - Don't miss this incredible opportunity to own a well-established Oral Surgery office with a strong presence in the community of El Cajon. Practice started in 1976 and acquired by present owner in 2006 with 2 surgical rooms, 2 consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

**SAN DIEGO** - Brand new, Multi-Specialty, Dream practice built in July of 2021 located in San Diego, right off the 15 freeway. Exquisitely designed with top-of-the-line equipment and technology including CBCT, LANAP laser, and built-in electric handpieces. Purposefully designed to create an efficient yet modern and elegant space. This does not feel like your typical dental office. Full kitchenette serves as the gathering space for patients to chat while they enjoy their Nespresso coffee. Sliding glass doors and operatories allows for privacy or an open floor plan. Bambino cabinets and cabinetry with a welcoming water station in the office. No detail left out. Five (5) total Ops including 1 closed door surgery suite. Office open a total of 3 days a week with 2 General Dentistry days, 3 Hygiene Days, 2 Periodo days per month and 1 newly added Endo day. Collections of \$745K in 2022 with FFS & PPO. 1,393 sq. ft. office, paperless, with 40 years goodwill. Easy freeway access on main thoroughfare. This is a practice you don't see come on the market every day and will not last long! #CA3384 - Christy Conway - 619-889-6492

### CENTRAL CALIFORNIA

**CENTRAL VALLEY MERCED & FOOTHILLS AREA - NEW LISTING** - Orthodontic Specialty Opportunity! Over 41 years Goodwill in this unique opportunity with one Dentist driving approx. 45 minutes between practice locations to provide Ortho treatment at both locations. One practice has 4 Ops in 1,590 sf in a high-traffic and high-visibility professional office building center with OrthoTrac PM Software and 3 workstations. Seller reports (per OrthoTrac reporting) 790 active patients in past 12 months, averaging about 25 new patients per month in the past 18 months, 156 Full Banding annual cases, 40 Interceptive annual cases and approx. \$337K in outstanding A/R. The other practice has 3 Ops in 650 sf in a multi-office professional building center with OrthoTrac PM Software and 1 workstation. Seller reports (per OrthoTrac reporting) 280 active patients in past 18 months, averaging about 11 new patients per month in the past 12 months, 45 Full Banding annual cases, 26 Interceptive annual cases and approx. \$73K in outstanding A/R. Both locations have a Digital Pan-Ceph 2D X-Ray and newer (approx. 4 years new) dental equipment that shows great. Approximately 78% of patients at the combined practices are under the age of 16. These practices are NOT Delta Dental Premier providers and are 70% reimbursement from Fee for Service procedures and 30% from PPOs. Combined 2021 Gross Receipts for both locations was \$968K on a 30-hour workweek (worked in total between the 2 locations). #CA3456- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

**GREATER MODESTO** - Wonderful GP practice and Professional Office Building Condo available for purchase. This 7 Op practice is in a desirable area with over 16 years Goodwill. Dentrix PMS w/12 workstations including newer dental equipment with fiber optics, digital x-ray, intra-oral cameras, Nomad portable x-ray unit, soft tissue laser, and a digital pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, Hygiene procedures account for 23% of the 2020 production, and there are currently no hygienists working at the practice. The practice schedule is booked out 6 mo. in advance. There is room for growth as most specialty procedures are referred out. 2019 GR \$873K, 2020 GR \$615K, and 2021 \$729K, all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier. Purchase of the Dental Office Building Condo is required with the practice purchase. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

**GREATER MODESTO AREA** - Proven patient-base and production history - Attractive GP Practice is located in a 1,400 sq. ft. space in a centrally-located urban building with nice street traffic. Boutique-style practice, 20+ years of Goodwill, and a long-term dental team in place with 5 Ops, 12 computer workstations, Cone-beam x-ray, Dentrix PM Software, CEREC Cad-Cam & 3D Printer, digital x-ray sensors, and Nitrous plumbed in Ops. Four hygiene days/wk. and many specialty procedures referred out. 2021 GR \$758K on 30 hour average work week. #CA3329- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3329/>

**GREATER MODESTO AREA** - Incredible Location and Room to Grow. This GP practice is located next to a new and under-construction municipal building which should reportedly add approximately 2,000 new people doing business in the neighborhood. Urban multi-tenant general office building with great street-traffic. 32+ years of practice Goodwill with five (5) Ops, 9 computer workstations, Eaglesoft PM Software, Intra-Oral Camera, and Digital X-Ray sensors. Two hygiene days per week and most specialty procedures (including all implant placements) are referred out. 2021 Gross Receipts was \$372K on an average 3 days per week work-week. #CA3369- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

### NORTHERN CALIFORNIA

**ALAMEDA - NEW LISTING** - Great location near schools and shopping with over 34 years of goodwill. Three (3) treatment rooms with room to add one (1) more, housed in 1,300 sq. ft. 2022 Revenue of \$755,000 on a 4 day work week. Practice Works PMS with 6 workstations, Paperless Charts, Digital Scanner, Digital X-Ray, Digital Panoramic, Diode Laser and I/O Camera. Don't miss this great opportunity in this great community. #CA3454- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3454/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

Henry Schein PPT, Inc. - Broker #01233804  
[www.henryscheindpt.com](http://www.henryscheindpt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)



# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**CHICO/PARADISE AREA - NEW LISTING** - High-end Practice in desirable community with \$1.2M Collections. Over 25 years of Goodwill in this GP practice with Dentrix PM Software at 12 workstations, iTero Scanner, CEREC Omnicam & Mill CAD/CAM-trained staff, Soft Tissue Lasers, Intra-oral cameras, and KaVo and Nomad digital X-Ray sensors, Planmeca 3D Cone Beam & Panoramic, all in a practice plumbed for sedation / nitrous delivery. Most of the dental equipment is in like-new condition within the past 4 years. Total of seven (7) Operatories in 3,500 sq. ft. stand-alone professional office building located in a highly desirable area/community. Seller reports (per Dentrix reporting) over 2,700 active patients in the past 18 months, averaging over 34 new patients per month in the past 12 months, and 10 days of Hygiene per week. Room for growth with difficult Endo, Ortho, Oral Surgery, and all Peds specialty procedures being referred out. 2022 Collections was \$1,216,277 on a 3-day Dr. workweek (remaining dental team works 4 days per week). Seller would work back up to one year to assist in transition. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

**CUPERTINO - NEW LISTING** - Family-friendly General Practice with over 26 years of Goodwill in the heart of Silicon Valley. Paperless with Easy Dental PM and Digital X-ray. Light and bright, roomy, and great flow in 1,400 sq. ft. space, three (3) Ops, with room to grow. Easy patient parking in a well-kept, leased professional building. Mixed demographic ages, to grow and expand with a foundation to prosper. Refers out Ortho, Endo, and Oral Surgery. Reasonably priced, great for a new buyer starting out or a satellite office. Open to negotiate. Seller retiring and will support a smooth transition. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

**DANVILLE** - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 GR \$1.3M+ on a 4 day work week with 5 days of Hygiene. 4 updated Ops in 1,200 sq. ft. with digital X-ray, Intraoral Camera, Fiber Optics & Dentrix PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207

**ELK GROVE / SOUTH SACRAMENTO AREA ORTHO** - Rare opportunity to acquire a thriving Ortho practice in a highly desirable community. Selling Doctor has worked 3 days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout with 3 open-bay chairs, a 4th chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac PMS with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked 6 weeks in advance, with 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

**FAIRFIELD/VALLEJO AREA** - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PMS, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.5M+, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

**FOLSOM/EL DORADO HILLS/GOLD RIVER AREA** - Rare opportunity well-producing GP practice in highly desirable area. Four (4) Operator practice of approximately 1,050 sq. ft. in a well-known multi-tenant retail center. 3 to 3.5 days of Hygiene per week, and the Dr. is booked out 2 to 3 weeks in advance. Plenty of room for growth, with all specialties being referred out. 2021 GR was \$421K on a 3 day workweek. #CA3373- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3373/>

**GREATER AUBURN AREA - NEW LISTING** - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sf Professional Dental Office Building also available for purchase. Four (4) Operator practice with over 60 years of Goodwill. Dentrix PM Software including fiber optics, digital x-ray, intra-oral cameras, soft tissue laser, and CEREC. Dentrix reports over 1,100 active patients over the past 18 months, average of over 5-6 new patients per month in the past 12 months, 4.5 days per week of Hygiene, and Hygiene procedures account for approximately 18.5% of total production. The practice schedule is booked out 1 month in advance and there is room for practice growth as most specialty procedures are referred out. 2022 Collections (per Dentrix) was \$664K on a 32-hour workweek (Dr. works 29 hours per week). Dental Office Building purchase is also available to buyer of dental practice. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**GREATER FRESNO AREA** - Seldom available high production practice in a highly-desired area of Fresno Metro! Seven (7) Operator practice of 2,000 square feet in a high-traffic retail and office multi-tenant professional center that is located in the best family and school-oriented area in the Greater Fresno geography. Over 67 years of Goodwill with Dentrix PM Software, 14 workstations, Dexis digital x-ray sensors, Itero Ortho 3D Scanner, and a Planmeca digital 2D Pano. Seller reports (per Dentrix reporting) over 8,000 active patients in past 18 months, averaging ~33 new patients per month in the past 12 months, 11 days of Hygiene per week, and with strong Ortho production in the practice. Room for growth with Perio and Implant Placement, as those specialties are being referred out. 2021 Gross Receipts \$1,641,610 (Consisting of \$268,835 in Ortho Production and \$1,372,775 in GP Production) on a 34 hour workweek. Seller will work back for buyer for up to 3 years. #CA3405- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

**GREATER LAKE TAHOE AREA** - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. Projected 2022 GR \$900K. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**GREATER SACRAMENTO AREA - NEW LISTING** - Rare Ortho Practice Location (with possible Real Estate availability)! Great location and seldom-available Orthodontic Specialty practice in a highly desirable socio-economic community. Beautiful design presentation in approximate 3,000 sf office space along with well-trained dental team. One privatized consultation Operatory with an Open Office operatory area that houses 6 more Operatory dental chairs = 7 total Operatory setups. Dolphin PM Software, paperless practice, and iTero digital scanner. Seller reports 2,220+ patients seen in the past 12 months, 309 active patients in past 18 months, averaging about 17 new patients per month in the past 24 months, 139 Full Banding annual cases, 57 Interceptive annual cases, \$467K in outstanding Contracts Receivables, with approx. 1/2 of the patient base under the age of 16. Practice boasts over 60 years of Goodwill established, 88% of patients are out of pocket / fee for service and 7% are Delta Premier. Seller is willing to assist in transition, including approx. 22 practitioner referral-base introductions. 2022 Gross Receipts was \$927K, on a 32-hour work week. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

**GREATER VACAVILLE AREA** - Great opportunity to purchase a loyal GP patient-base and practice at a huge discount, at 53% of last year's GR! Seller must sell fast and may consider a patient records/Goodwill sale. Located in a 1,700 sq. ft. space in a centrally-located urban building with high street-traffic, and 30 years Goodwill. Freshly updated w/ new laminate flooring and paint in the past year. Very loyal staff and patients with 5 Ops, 3 computer workstations, Pano, and Dentrix PMS. Good hygiene recall patient base, hygiene schedule pre-booked 98% of the time, booked for 6 mo., with avg. of 36 hygiene hours/wk. Only 14 patients eligible for Delta Premier. 2021 GR (for only 10 months, practice closed for remodel 2 months in 2021) were \$449K on a 32 hour average work week, which would normally equate to \$540K on a 12 month production year. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

**LAKE TAHOE AREA WITH LAKE VIEWS** - Huge Price Reduction for fast sale (Seller must sell due to family reasons) this practice can be purchased for 40% of this year's Collections! 4 Op GP paperless practice with space to expand in a high-traffic retail area next to a bus stop. Efficient space layout in 1,650 sf professional retail and dental office building, over 20 years of Goodwill, Dentrix PMS with 11 workstations, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell I/CAM/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. over past year, 2 days of Hyg./wk., with Dr. scheduled 2 to 3 weeks in advance. Room for growth with all Endo and Implant Placements being referred out. Delta PPO, NO Delta Premier patients. Seller will work back to assist Buyer in transition. 2019 GR \$1.59M, 2020 GR \$1.69M, 2021 GR \$1.4M, and 2022 is on track to hit \$2M in production! This practice has huge upside growth potential at the lowered asking price! #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

**NAPA COUNTY** - Prestigious "Fee For Service" general practice located in the world-class Wine country of Napa Valley, CA. This Practice has 2021 \$1.5M gross revenues with room to grow profits by adding implants, endo, oral surgery, and ortho. Located in a gorgeous, sleekly modern, seller-owned condo featuring five (5) Ops, 1,750 sq. ft. Established over 44 years with a reputation for creating 5-star customer care experiences, with a emphasis on designing Northern California's most beautiful smiles and high-quality restorative dentistry. Fully equipped throughout and digital with Dentrix pm, Dexis digital, intra-oral, laser, 3-Shape Trios, photography studio, TV monitors, and massage chair for the ultimate patient experience. A loyal and stable team and long-established quality patients are in place. A well-respected seller is willing to work back for a smooth transition. Option to buy or lease condo. When you step into this dream office, you will be inspired to make that offer to purchase and taste the good life. #CA3387 - Gina Miller - 707-391-7048



**NORTHERN CALIFORNIA PERIO** - Northern Bay Area, established 33 years with consistent and stable GR over \$1.4M with 4 days of work week. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller offering with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #CA3118 - Gina Miller - 707-391-7048

**OAKLAND - NEW LISTING** - Great downtown location with over 20 years of goodwill. 2022 Revenue of \$784,000 on 5 day work week. 6 treatment rooms housed in 2100 sq. ft. of modern furnishings. Owner also owns the real estate and will possibly sell along with the practice. Dentrux PMS, Paperless Charts, Digital X-Ray and Diode Laser included with this great opportunity. #CA3398- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**PLEASANTON** - Great neighborhood practice with 24 years of goodwill. 2019 GR \$470K with reduced workdays in the recent years. Softdent PM with 5 workstations, paperless charts, digital x-ray, intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Nicole Lena - 925-989-8118

**RED BLUFF/CORNING/ORLAND AREA - NEW LISTING** - Great Sacramento GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate that is also available for acquisition with dental practice. Six (6) Op practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2019 GR \$809K, 2020 GR \$704K and 2021 was \$826K, all on a 32-hour workweek. Impressive stucco and adobe-style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY- PRICE REDUCTION!** This very affluent community reflects the quality of this practice. 2021 GR \$579K on a 3 1/2-day work week. Well-appointed 5 Ops with 1 add'l room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

**S. SACRAMENTO / ELK GROVE AREA** - Great cashflow with loyal patient base! Four (4) Operatory practice of approx. 1,570 square feet in a high-traffic and high-visibility retail strip center. Over 31 years of Goodwill with Eaglesoft PM Software, 4 workstations, and a Panoramic X-Ray. Seller reports (per Eaglesoft reporting) over 1,400 active patients in past 12 months, averaging 16-17 new patients per month in the past 12 months, Dr. booked out about 2 weeks in advance, and 5 days of Hygiene per week. Room for growth with Endo, Ortho, Perio, and Implant Placement specialty procedures being referred out. 2021 Gross Receipts was \$816,120 on a 32 hour workweek. Seller would work back to assist in transition. #CA3418- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3418/>

## OUTSIDE OF CALIFORNIA

**NORTH SCOTTSDALE, AZ** - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dentrux, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3338/>

**SCOTTSDALE, AZ - NEW LISTING** - Experience the beauty and convenience of a fully equipped, turnkey general practice in the highly coveted NE Scottsdale area. Boasting five (5) spacious operatories with state-of-the-art equipment, including Dentrux Ascend software, DEXIS digital sensors, and digital PAN, this 2,227 sq. ft. office is completely paperless with workstations in each operatory. With ample room for expansion, you'll have enormous potential for growth, especially as most specialties are referred out. Don't let this opportunity slip away - schedule your walk-through today and secure your dream practice! #AZ3422 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3422/>

**NORTH PHOENIX, AZ** - Dental practice and stand-alone dental building on large lot for sale in desirable N. Phoenix location! Doctor is retiring. 1,500 sq. ft. with plenty of space for expansion available. Four (4) fully equipped Ops, Carestream Kodak Digital X-ray, and recent upgrade to latest version of Dentrux. Practice has laser unit and 3D printer. Easy access from major street/freeway and free, private parking lot. Practice is open 4 days a week, and Saturdays. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. Most specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Practice was built from scratch in 2006. YTD collections of \$500K. There is nothing but upside with this practice! #AZ3377- Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3377/>

**HILO, HI** - Well-established practice for sale in the close-knit community of Hilo. 2 Ops with potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

**LIHUE, KAUAI, HI** - This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 Ops, Dentrux, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$1.1M in 2021 and 11 days of hyg/wk. 50% PPO. Huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492

**EUGENE, OR** - Highly sought after high tech Eugene location with building for sale. 6 ops, dentrux, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**EUGENE / SPRINGFIELD, OR AREA** - Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Ops. Dentrux, iCAT, DigiDoc IO camera, Piezo, IQ Air HealthPro Series, Stratus Micromister. 2021 GR \$922K on 4 days/wk. #OR3248- Jessica Burbon - 503-332-6462

**OLYMPIA, WA - NEW LISTING** - General practice in a great location, tons of space in high traffic area with easy access to freeway, shopping. Practice features 2,900 sq. ft., five (5) Ops + one (1) plumbed, large lab, remodeled patient waiting area and bathroom. Dentrux, OP300 CT scanner, Gendex pano, Implant placement motor. Poised for growth, practice collected \$630K on 2 doctor days a week. Refers out endo, ortho, pedo. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

**PUGET SOUND ISLAND, WA** - Features beautiful architecture, open and welcoming reception area, 4 Ops, and 1 add'l plumbed. Curve software, private office, new Vac and compressor. 25 NP/mo. 2020 GR: \$804K, 2021 GR: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**PUYALLUP, WA** - Main artery location in a highly desirable part of town. 6 Ops + 1 plumbed with new lighting and flooring, newer Ops, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Paperless, utilizes Dentrux and collected \$1.9M+ on 8 doctor and 4 hygiene days/wk. in 2021. #WA3247- Jessica Burbon - 503-332-6462

**SEATTLE, WA SUBURB** - 4 + 1 Ops, Eaglesoft, paperless, Schick IO camera, Schick digital sensors, iCAT Precise digital CBCT and Picasso Laser. 10 years of goodwill in the same location and a mixed business/healthcare building. Refers out ortho and patients come from businesses in the building. Refers out most Endo, Ortho, Pedo, and Perio. 2021 GR: \$447K. #WA3346- Jessica Burbon - 503-332-6462

**WHITE SALMON, WA - NEW LISTING** - Outdoor Enthusiasts Dream nestled in the Columbia Gorge with vast outdoor recreation opportunities- live and work in a small yet growing town with blue collar and affluent + high tech/work from home residents. Three (3) Ops, Dentrux, IO camera. Approx 14 new patients per month. Part time practice could be a second location or primary which is poised for growth! Seller refers out the majority of Endo, Ortho, Pedo, Implant placement, and Perio on 3 days a week. Features 24 years of goodwill. Practice is 3,022sf, located in a stand-alone building on the main road with high visibility and open/free parking. Building is also offered for sale. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

**SEATTLE, WA HIGH END NEIGHBORHOOD** - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dentrux software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3331/>



# PUNJABI DENTAL SOCIETY

PROMOTING EXCELLENCE IN DENTAL EDUCATION SINCE 1999

## UPCOMING ONLINE LIVE WEBINARS

(This interactive webinar is considered by CA Dental Board as live course)

### PLACEMENT AND RESTORATION OF DENTAL IMPLANTS

APRIL 23RD, 2023 SUNDAY 8 AM TILL 12 PM (4 CE UNITS)

#### REGISTRATION FEE

Dentist:	Member	\$40.00	Non-Member	\$50.00
RDA/DA/RDH:	Members	\$35.00	Non-Member	\$40.00

### PDS OFFERS HOME STUDY COURSES

#### NORTHERN CALIFORNIA (IN PERSON SEMINAR)

MAY 21ST, 2023 SUNDAY (9 AM TILL 5 PM CA Dental Board 7 CE units)

#### CALIFORNIA DENTAL PRACTICE ACT, INFECTION CONTROL & RISK MANAGEMENT AT

SAPHIRE BANQUET HALL 24989 SANTA CLARA ST., HAYWARD, CA 94544

#### REGISTRATION FEE

Dentist:	Members	\$79.00	On and after May 14th, 2023	\$89.00
	Non-members	\$89.00	On and after May 14th, 2023	\$99.00
Hygienist/RDA/DA:	Members	\$59.00	On and after May 14th, 2023	\$69.00
	Non-members	\$69.00	On and after May 14th, 2023	\$79.00

**FOR REGISTRATION OF WEBINARS, SEMINARS & HOME STUDY  
CALL 909.933-9076 OR TEXT 909-638-2226**

**TO REGISTER ONLINE VISIT US:**

[www.pdsociety.com](http://www.pdsociety.com)

PDS invite you to join Whatapp PDS group chat by using this QR code. You will receive: Notifications of upcoming PDS events. Place your employment Adv. This group is for Dentistry related topics only.



**MOBIL CABINET** Dental, White, Used in Good Condition For Sale. yjmdds@yahoo.com

**Dentist wanted in Central Valley, CA!** We are looking for an associateship to join our office. This busy practice is state of the art with digital radiography, Cerec, CBCT, and more. Our practice also boasts a great dental team. We are a full FFS practice (NO DELTA)! We are open for all different scenarios for a win-win transition. For more information and details, please send inquires and CV to: cathyh.mft@gmail.com

**Looking to** buy GP office in LA. Preferably with 7 + ops and over 1 M + in collections. Email implants90210@gmail.com

**ENCINITAS GP FOR SALE** - 3 Ops, 20 Yrs. Goodwill, Highly Desirable Area! 2021 GR \$323K. HSDPT- Christy Conway-619-889-6482 #CA3375 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

**General Dentist** needed 2-3 days per week at [www.lancasterdentalgroup.net](http://www.lancasterdentalgroup.net) Family practice Call Dr Mitch 818-917-8254

**Dental office for rent** on Fridays, Saturdays and Sundays in Sylmar, CA. 3 Operatories in a strip mall. Call (310)228-8220

**Golf Tournament.** Join the Charity Golf Tournament the day before CDAPresents (5/17/23) in Yorba Linda. TPGtournament.com

**OC Purchase Hunt:** Searching 4op+ in Northern half Orange County. P: 626-759-6517. E: kcn.dental@gmail.com

**SALE implant** dental office at San Gabriel, 10 y/o, good for perio or proths with endo referral email: drhung119@gmail.com

**3 X CEREC OVENS (VITA VACUMAT 40T).** 1 WORKING. 2 FOR PARTS/REPAIR. 800\$ OBO. 6612880288. VALENCIA, CA.

**Film Processors:** a/t2000 xr used \$900, Gendex GXP used \$900. Pick up preferred. Contact Lillie 559-781-1163

**Fazel has been working with us** during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan. He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA DentalCpaCa.Com

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

**SAN JUAN CAPISTRANO PRACTICE FOR SALE** — 3+1 modern operatories grosses over \$390,000/yr on 4 easy days —Cerec, Conebeam, paperless — Dr retiring Thomas & Fees Practice Sales (714)544-4341

# Find the job you really want



## Search the Dental Trader Ad Board at

[www.thedentaltrader.com/online-ad-board/](http://www.thedentaltrader.com/online-ad-board/)

**YAMAHA KEYBOARD** PSR-S900 or newer models wanted for Church/non-profit. Tax deductible receipt available. 714-319-4956.

**Pediatric dentist** wanted for startup in Conejo Valley. Open to associate or partnership opportunity. 818-970-8216

**Turnkey Office for Lease** in Escondido( North San Diego county). Minimum investment, Great growth potential. 6 operatories. Call (858)761-3495 or email to: homayounardjmand@gmail.com

**HAWTHORNE** 4 ops. Retail Center. Retiring Seller. 32 Yrs Gdwill. Collected \$480K in 2022. Greg Beamer 909-542-4891

**Can't find something?** Or someone? If you are seeking (unsuccessfully) anything dental-business related, call me. I'm Bruce...the publisher of The Dental Trader and have been in the dental ad periodical business for over 40 years. If I cannot find someone or locate something you need, I can probably direct you to somebody who can help you. Call me at 877-888-4237 or email me at [bruce@thedentaltrader.com](mailto:bruce@thedentaltrader.com)

**Air Techniques** Peri-Pro 9000 with daylight loader. \$650, [miramardentalsd@gmail.com](mailto:miramardentalsd@gmail.com) (858)578-2211. 92121 area

**General Dental Practice** @ \$1. 528 Amalia Ave 90022. 4 RM / Fully Equipped Call/Email 310-435-2002 Mikel@tegar.com [www.laimplants.com](http://www.laimplants.com)





**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524

## GB GREG BEAMER & ASSOCIATES

The Name You Know  
The Reputation You Trust



### Dental Practice and Commercial Real Estate Brokerage

#### ALHAMBRA

4 eq. ops. in a 2,180 sq. ft. suite located in a store front building. The building has excellent signage and exposure on the busiest street in Alhambra. The location has a large private parking lot in the back. Beautifully designed, organized, and shows pride of ownership. Retiring Seller that currently works 3 days a week with 3 days a week of hygiene. Long Term staff in place. Fee for Service/PPO practice that collected \$610,591 in 2022 with a Net of \$240,425.

#### ANAHEIM

4 eq. ops. in a 1,140 sq. ft. suite located on the corner of two main streets convenient to the 91 freeway. Amazing location and exposure on one of the busiest streets in Orange County! Attracting 35+ new patients per month. Open Dental Software, Equipment averages under 5 years old, Digital X-ray, and Intra Oral Camera. Collected \$452,226 in 2022.

#### BREA

4 eq. ops. & 3 plumbed not eq. ops. in a 1,962 sq. ft., spacious, bright, beautifully designed suite located in a frequented, retail center on one of the busiest streets in Brea. Excellent exposure and signage. Seller has decided to move the patient charts to his Corona practice. Trained office manager and front desk staff in place. Leasehold Improvements and Equipment Only. Amazing space that offers limitless potential!

#### CENTURY CITY

This 1,497 sq. ft. suite has 3 eq. ops and 2 plumbed ops w/ x-ray units. Beautifully designed suite that offers stunning views, hardwood floors, ceramic tile, Pelton Crane equipment, Cat CT Scan and shows great pride of ownership. Seller is going into another line of business. Rent is \$8,233 per month. 18 Story, Class A building that offers valet parking, a pharmacy, diagnostic lab, dry cleaners, car detailing service, security, and restaurants.

#### EASTVALE / MIRA LOMA

7 eq. ops. in a 2,290 sq. ft. retail space. Office is located in one of the most desirable Eastvale/Mira Loma retail spaces with national anchor tenants that are extremely rare to find. 16 Years of Goodwill. Seller currently works 2 days a week. Dentrax practice management software, Digital X-rays, & Pano. Collected \$581K with a Net of \$251K in 2022.

#### FOUNTAIN VALLEY

3 eq. ops & 1 plumbed not eq. op. in a 1,160 sq. ft. suite located in a single story, professional building. Excellent signage and visibility. Rent is \$2,556/month. Retiring seller. Loyal, generational patient base, great online reviews, and a strong community presence with 46+ Years of Goodwill. Tremendous potential for a buyer who is willing to promote the practice, retain referred out specialty services, and open more days. Exceptional staff that is ready to assist with the transition. Fee for Service/PPO. Collected \$434,851 in 2022.

#### GLENDALE

4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 4 days a week of Hygiene. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. PPO/Fee for Service. Collected \$1,225,207 in 2022.

#### HAWTHORNE

4 eq. ops. in a 1,250 sq. ft. suite located in a single story, strip center with excellent exposure, signage, and traffic. Rent is only \$4,400/month. 32 Years of Community Goodwill. Retiring Seller with long term staff in place. Buyer has the opportunity to increase revenue by implementing some advertising and working more days a week. Sold in "as is" condition. Collected \$480,556 in 2022.

#### HEMET

6 ops. and 1 plumbed not eq. op. in a 3,200 sq. ft. suite located in a single-story building in the heart of town. 41 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$741,877 in 2022.

#### IRVINE

8 ops. located in a 2,084 sq. ft., beautifully designed suite with high-end touches and large windows throughout. Custom cabinetry, plumbing, granite counters, newly renovated sterilization center and designed in a circular fashion, which maximizes efficiency. Leasehold Improvements.

#### LAKE FOREST

4 eq. ops. in a 1,400 sq. ft. clean, bright, organized suite located in a single-story professional building on a heavily traveled street convenient to the 5 freeway. 40 Years of Community Goodwill. Rent is \$3,848 per month. Carestream software, Intra Oral Camera, Digital Xray, and equipment that shows pride of ownership. Retiring seller currently works 3 days a week with 3.5 days a week of hygiene. PPO/Fee for Service practice. Collected \$480,541 in 2022.

#### LOS ANGELES

3 eq. ops. in a 1,000 sq. ft. clean, streamline suite on the 2nd floor of a busy shopping center in Koreatown. Excellent signage and visibility! Rent is \$4,500/month. Established as a community practice for 10+ years. Seller is a Periodontist that purchased the practice from a GP 2 1/2 years ago. Seller would like to concentrate on teaching at USC. Patient Charts included but not guaranteed.



SCAN ME



### Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524

### Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02140802

### Ellen Wood

18 Years in the Dental Practice Sales Industry  
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

#### MORENO VALLEY PRACTICE WITH REAL ESTATE FOR SALE OR LEASE

3 eq. ops & 2 plumbed not eq. ops. in a 2,166 sq. ft. building on a large, serene lot that shows pride of ownership. 31 Years of Community Goodwill. Spacious, bright, organized suite with a full bathroom, laundry, kitchen, and enormous storage. Retiring Seller that currently works 3 days a week with 1 day a week of hygiene. Solid, long-term staff in place. Intra Oral Camera, Digital X-ray, and Practice Works practice management software. Buyer has the opportunity to implement advertising and be open more days a week. Collected \$360,853 in 2022.

#### MOUNTAIN COMMUNITY PRACTICE WITH REAL ESTATE

Looking for a change of pace, to experience the seasons, to be a part of a community, and own your own real estate in an area with very few competing dentists? The practice has 3 eq. ops. in a 998 sq. ft. building on a 7,500 sq. ft. lot. The charming suite offers custom woodwork, antique pieces, and murals painted by area artists. The seller has built a generational practice with excellent reviews and an area following. 39 Years of Community Goodwill. Seller currently works 4 days a week with a hygienist coming in 2 days a week. Easy Dental Software, Intra Oral Camera, Digital X-ray. PPO/Fee for Service. Projecting \$760,556 for 2022.

#### POMONA

4 eq. ops in a 1,315 sq. ft. suite located in a high exposure, busy, strip center. Rent is only \$2,857 per month. The suite was completely remodeled in 2021. Seller does not have the time to devote to this practice and would like to concentrate on his other locations. Completely Turn-Key practice that is ready to generate income.

#### RANCHO CUCAMONGA

4 eq. ops. in a spacious, streamline suite located in a single story, retail center on one of the busiest streets in Rancho Cucamonga close to area freeways and the airport. Associate working 2 days a week. Attracting 19 new patients per month. PPO/Dental Practice. Collected \$637,260 in 2022 with a Net of \$293,372.

#### REDLANDS

7 eq. ops. in a 2,500 sq. ft. suite located in a two story, professional building in downtown, close to the 10 freeway. 40+ Years of Community Goodwill and excellent online reviews. Retiring seller that is currently working 4.25 days a week and 7 days a week of hygiene. Long-term staff in place. Fee for Service/PPO practice. Collected \$962,589 in 2022 with a Net \$427,585.

#### SHERMAN OAKS

3 eq. ops. located in a bright, streamline, 900 sq. ft. suite with excellent visibility and exposure on one of the busiest streets in the area. Established as a Dental Practice for 50+ years. Suite was remodeled and upgraded in 2019. Rent is \$4,337 per month. Seller only works this location ~2 days/ week and is moving out of the state. The practice currently has no marketing in place and has the potential to be open more days a week!

#### TEMECULA

3 eq. ops. & 5 plumbed not eq. ops. in a spacious, beautifully designed, streamline, 3,029 sq. ft. suite located in a single story, freestanding building. Rent is \$5,140/mo. Retiring Seller has an associate in place working 4-5 days/ week. Associate will only stay on to transition for approximately 4 weeks. Open Dental Software, Equipment new-8 years old, Digital Xray, Intra Oral Camera, and more. Averaging 37 new patients/mo. Collected \$497,593 in 2022.

#### TEMECULA

4 eq. ops. & 1 plumbed not eq. op. in a 1,525 sq. ft., streamline, nicely designed suite. Large windows that offer beautiful views and plenty of natural sunlight. Excellent location with plenty of free, onsite parking and convenient to the 15 freeway. 14 Years of Community Goodwill. Rent is \$4,000/month. Seller currently works this location 2 days a week with 2 days a week of hygiene. The income stream is 75% Cash and 25% PPO. Collected \$503,295 in 2022.

#### VISTA

5 eq. ops. in a 1,655 sq. ft. suite located in a community established, Two-story building off the 78 Parkway. Rent is \$3,688 per month. Seller has merged the practice into another location. The nicely designed, streamline, turn-key suite offers 2 TPC Mirage chairs, 3 Dental EZ chairs, 3 Intra Oral cameras, 7 Dell Vostro towers, 4 Belmont X-rays, and more. The location is ready to start seeing patients! Leasehold Improvements and Equipment Only

#### WEST COVINA

7 eq. chairs in an open bay located in a spacious, bright, efficiently designed 1,880 sq. ft. suite. The corner suite is in a community established medical/dental building on a main thoroughfare with a large, private parking lot. Rent is \$4,840 per month. Established as a dental practice for 9 years. Successful Orthodontist has outgrown the space. The open bay is large enough to add dividers to make individual operatories. Great space for a GP or Pediatric Dentist. Leasehold Improvements and Equipment Only

Sign up to our exclusive email list in order to get the latest information on our premier listings.  
Sign up here: [info@gregbeamer.com](mailto:info@gregbeamer.com)



**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524



**GREG BEAMER  
& ASSOCIATES**

The Name You Know  
The Reputation You Trust



## Dental Practice and Commercial Real Estate Brokerage

**SOLD!**  
- HUNTINGTON PARK -



**SOLD!**  
- GARDEN GROVE -



**SOLD!**  
Long Beach Pediatric Dental Partnership



**SOLD!**  
COSTA MESA  
- PEDIATRIC DENTISTRY -



**SOLD!**  
- ORANGE -



**SOLD!**  
- WEST COVINA -







SCAN ME



Paul

Ellen

Greg

### Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524

### Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02149802

### Ellen Wood

18 Years in the Dental Practice Sales Industry  
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

# DENTAL TRANSITION ROADSHOW!



Hear from industry experts Greg Beamer, A.  
Lee Maddox, D.D.S., Esq, Paul Yuan & Matthew  
Christie on how to complete a successful dental  
transition.

Saturday, June 3rd, 2023  
9am - 1pm  
West Hollywood, CA  
RSVP: [info@gregbeamer.com](mailto:info@gregbeamer.com)  
for detailed information



# LIVE SURGERIES ALL DAY LONG

## EVERYTHING YOU WANTED TO KNOW ABOUT ORAL SURGERY... BUT WERE AFRAID TO ASK

**24-Hour CE Certified Comprehensive Seminar  
Hands -On Practical Training with Lifelike  
Models and surgeries on live patients  
Hands on/Live Surgeries  
Sept 9-10-11, 2023**

### DAY ONE

This hands-on course will cover routine surgeries, from extractions to flapless Microtome/luxator removal of teeth and for tori removal, simple and complex orthodontic impacted canine exposure, socket grafting with and without membranes, infections, pain management and how to manage complications. Tips and techniques for faster and more efficient and less painful surgeries will be presented. This session will also cover anatomy, local anesthetic blocks and oral sedation.

#### LEARNING OBJECTIVES:

To understand new skills, techniques and instruments for extraction, to review oral surgery anatomy and local anesthesia modules. To practice hard and soft tissue procedures on lifelike models to achieve excellence.

#### SURGICAL EXAMPLES:

- Socket preservation bone grafting with and without membranes
- Atraumatic/flapless Microtome/luxator removal of teeth and root tips
- Surgical removal of impacted 3rd Molars
- Soft Tissue Partial Boney Horizontal Compete bone
- Removal of Palatal and Mandibular Tori
- Orthodontic canine exposure with/without bracket

### DAY TWO

Dealing with more advanced procedures for immediate maxillary and molar implants and immediate maxillary anterior implant placement, along with immediate abutment, temporary fabrication, and advanced soft tissue procedures for both pre-prosthetics and implants.

#### LEARNING OBJECTIVES:

Understand and learn new skills and the use of new and various instruments for extractions and immediate implant placement with preservation of hard and soft tissue. To review oral surgery anatomy and local anesthetic techniques, and to practice hard and soft tissue procedures on lifelike models.

#### OVERALL OBJECTIVES:

To simplify surgical procedures in your office and to emphasize faster surgical extractions without extensive bone removal and ridge preparation for immediate dentures. Simplified socket bone grafting, one-drug oral sedation, mini-implants, biopsy, and surgical complications will be covered.

- Atraumatic extraction of Mandibular 1st molar and immediate wide diameter implant placement and bone graft
- Atraumatic extraction of Maxillary 1st molar and immediate wide diameter implant placement with trans-alveolar osteotomy sinus lift and bone graft
- A traumatic extraction of Maxillary Central Incisor with immediate implant, immediate provisional abutment, immediate temporary, and socket bone graft (tooth in a day)
- Soft tissue uncovering (double "Z-plasty" papilla rebuilding) of implant with insertion of custom abutment/temporary
- Soft tissue uncovering of implant with palatal roll connective tissue graft

### DAY THREE

#### On LIVE Patients:

- Implant Placement - Aesthetic Zone
- Implant Placement in the posterior Arch with immediate traumatic extraction without on the virgin Arch.
- Surgical removal of impacted wisdom teeth
- Tori Removal
- Exostosis removal surgeries

#### Hands On:

- Bone Grafting
- Socket Grafting

**Many more benefits to be had by the attendees so that they can work efficiently in their clinical settings.**

**All surgery will be performed on lifelike models and will be given to students to take home and all day surgeries on live patients.**

Veranium Inc. is a continuing education registered provider with the Dental Board of California. Permit #PP5508.

### CLASS SCHEDULE

Registration:  
7:00 AM – 8:00 AM  
General Session Class:  
8:00 AM – 12:00 PM  
Lunch:  
12:00 PM – 1:00 PM  
General Session Class:  
1:00 PM – 5:00 PM  
**THREE- DAY COURSE FEE:**  
**\$4,995.00**  
**EARLY BIRD DISCOUNT PRICE:**  
**\$4,295.00**

**DAY ONE ONLY:**  
**\$1,450.00**

**DAY TWO ONLY:**  
**\$1,450.00**

**DAY THREE ONLY:**  
**\$2,095.00**

Free parking, morning refreshments and catered lunch included.

### SIGN UP TODAY!

\*Early bird discount ends 08/09. Only cancellations made before 09/15 will receive a full refund



**VERANIUM INC. | VERANIUM DENTAL SOCIETY | WE TRAIN FOR EXCELLENCE**

5995 Brockton Ave, Riverside, CA 92506

(951) 425-5823

info@veraniuminc.net

www.veraniuminc.net

**Dentist Associate.** Partnership options . Laguna Hills private practice. email to kristin7712@gmail.com

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**PT GP** IS NEEDED IN 2 OFFICES, GG & ORANGE. SATURDAYS ARE A MUST. 3 YRS OF EXPERIENCE REQUIRE. OPTION TO BUY IN @ GG LOCATION. CONTACT DR. TRAN @ BELON2003@YAHOO.COM

**Dental Partnership.** Looking to combine my DDS experience to open a new practice. Longbeachdentalpartners@gmail.com

**FOR SALE IN LOS ANGELES** – GP office with 25+ yrs of goodwill. 4 eq. ops. 1 plmb not eq. Grossed approx. \$1.02M for 2022. Contact California Practice Sales at 714-639-2775.

**Purchasing a Practice?** One time flat fee for unlimited legal counsel to purchase the practice of your dreams, \$4.5k to \$6k. www.providerlegal.com

**Global microscope,** 4-step movable dental microscope for sale, Entree Extra optics, etc. doc@ingersoldds.com

**Mission Viejo GP Practice for sale, Excelent location with Visibility, 4 Ops plus, Beautiful Modern office, Grossing \$900K-1M on 3 1/2 days per week has much more room to grow. 949-289-7182**

**GENERAL DENTIST** LA COUNTY, OR ORANGE COUNTY PLEASE CONTACT DR. NADIR BY TEXT 626-975-7160

**Priced to Sell! Elk** Grove practice with a great reputation, 4 fully equipped ops in a highly desirable medical building. Solid accounts receivable, over \$800k in annual collections and growing. Strong customer base. Contact Chris Barbour (#2135925) - chris@omni-pg.com, (916) 792-5038. (CAD124)

**Santa Barbara** Dental practice Rev 500K+ 3dy wk, \$250k Emergency sale! yanjan@gmail.com has new 3d Xray and New chairs

**Tuttnauer 2540M** M Series Manual Autoclave - Working 1500obo Local pickup in Los Angeles Dental90039@gmail.com

**San Jacinto in Riverside County.** New Listing! 2022 Collections ~ \$1.67 M. Corner retail center. 4 eq. ops. + 1 plumbed. Mostly DentiCal with FFS/PPO. Highly Profitable. Call Loc Pham, BRE#0187578. (714) 550-7494. https://LCFpracticesales.com

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. Denti-Cal. Affordable GP will bring everything. Molar9Q@gmail.com

**ENCINITAS GP FOR SALE** - 5 Ops, 20+ Yrs. Goodwill, Digital, Soft Tissue Laser, Highly Desirable Location! 2022 GR \$923K. HSDPT - Christy Conway-619-889-6482 #CA3389 https://dentalpracticetransitions.henryschein.com/listing/ca3389/

# This is where dentists advertise



**Rental space in Riverside/San Bernardino/Corona// Midland.** For any #'s fittings. Veranium Inc 951-425-5823 info@veraniuminc.net

**Endodontist needed** Busy private practice recruiting well-qualified endodontist 2 days/month or more. Please contact Victor at 714-378-0085.

**THOUSAND OAKS** - (4) op. comput. G.P. Collects approx. \$350K/yr. p.t. Store front location. Nearly new eqt. D&M (818) 591.1401

**professional office** suite for lease, Santa Ana, CA 700 sq feet, 3 rooms 1 bathroom, waiting room parking spaces available, please contact Max morris at 1-949-903-5565 or max@tenantbase.com

**San Bernardino** - \$550,000 - 7ops/2170 sqft. Gross 2021 \$633,000. Dr. Rishi Salwan, DDS (888)8022340 DRE#02085289

**ASEPTICO 7000-LED IMPLANT MOTOR W HAND PIECE WITH 1 Y WARRANTY FOR SALE IN GREAT PRICE TEXT DR ISMAIL 562-968-4061**

**Tustin office for sale.** Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228

**Experienced RDH Wanted** Established PPO office in Irvine. Mon, Thu, or Fridays. Email irvinedentist5528547@gmail.com.





**Practice Sales & Mergers**

Professional and Confidential approach using The Trusted Transition Process



**Associate Search & Placement**

Identify and Recruit ideal candidates for your practice





**Partnership Agreements**

Advice, Planning, and Execution when you're ready to add a partner



**DSO Negotiations**

EBITDA Analysis, Business Preparation, and Representation in a DSO sale

## CURRENT GENERAL PRACTICE OPPORTUNITIES:

### - LOS ANGELES -

**MANHATTAN BEACH** - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

**TORRANCE** - Long established GP office for sale. Rev \$345K

**NEWPORT BEACH** - 2 Ops. Small solid practice in great location. Rev \$375K

**LANCASTER** - 4 op general practice. Great location and patient base. Rev \$334K

**BEVERLY HILLS** - Unexpected closing of doctor. Practice has done \$1M per year p  enthouse suite in the Beverly Hills Triangle.

### - CENTRAL COAST -

**SAN LUIS OBISPO** - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

### - SAN DIEGO -

**ESCONDIDO** - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

### - SAN DIEGO -

**PACIFIC BEACH** - Growing Revenues, Low Overhead. Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

**CLAIREMONT AREA** - Turn-Key opportunity including new paint, flooring and cabinets, Adec Equipment, and a 3-D Cone Beam Scanner.

### - ORANGE COUNTY -

**HUNTINGTON BEACH** - 6 Op General Practice for Sale Ready for Move-In and Start Up.

**NEWPORT BEACH** - 3op 2 day per week practice in great professional building with reasonable rent. Excellent growth opportunity. Or good for second location.

**HUNTINGTON BEACH** - \$1.05M Collections. 6 ops with room to expand. Great location with great visibility in high end shopping center.

**ORANGE COUNTY COASTA**  tor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K

## DDSMATCH HAS THE ANSWERS

- ✓ Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.

✓ We only represent sellers. Your best interest is our top priority.

✓ The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.

✓ We've built a well-curated pool of qualified buyers and associate candidates for various practice types.



*"Matched" practices have been sold!*

## LET US HELP YOU FIND YOUR PERFECT MATCH

<http://california.ddsmatch.com>

855-546-0044



**Jason Owens**  
310.429.8978  
jowens@DDSmatch.com  
Cal DRE #02037346



**Sean Sullivan**  
619-548-2643  
ssullivan@DDSmatch.com  
Cal DRE #02084505


 DDSmatch.com

## Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

## DDSmatch HAS THE ANSWERS

**855-546-0044**

### CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

**SAN FERNANDO VALLEY - PERIO** - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807K

**NORTH ORANGE COUNTY - ENDO** - Extremely low overhead in a great location. Rev \$1.8M

**SAN FERNANDO VALLEY - ENDO** - Well-established practice. Lots of quality patients in many great neighborhoods. Rev \$856K

**ENCINITAS - PROSTHODONTICS** - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

**NORTH COUNTY SAN DIEGO - OMS** - Private practice with 3 Surgical Suites, Rev \$1.2M with a full digital workflow.

**WEST LOS ANGELES - PEDODONTIST** - Built out new in recent years. Doctor wants to move out of state. Great high end building opportunity! Adec equipment.

### COMMENTS FROM OUR CLIENTS:

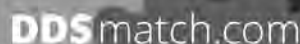
*"Working with Jason was an absolute pleasure. His dedication, professionalism, calm demeanor and most importantly his transparency and honesty was so refreshing and made the whole process so smooth and stress free. Jason is an expert in his field and knows the ins and outs of the dental business very well. From the moment we met him, we knew we couldn't find anyone better to trust our dental practice with. Thank you for doing what you do Jason. Your support and hard work is greatly appreciated."* Dr. Sormeh Panah



**Check out the NorCal Dental Trader for more great DDSmatch opportunities**



"Matched" practices have been sold!


 DDSmatch.com

Successfully connecting the dentist's present with their future

## LET US HELP YOU FIND YOUR PERFECT MATCH

<http://california.ddsmatch.com>

**855-546-0044**



**Brook Bennett**  
DRE: #02092603



**William Rotert**  
DRE: #02189057

### New Finance Options!



For more  
current listings.



**Jack Fogelson**  
DRE: #01993607  
**818.522.9123**



**Visit us at CDA  
Booth 2112, May 18-20**

**Ask about our Video Tours**

## Featured Practices

### Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can  
Purchase the REAL ESTATE.

**Canoga Park:** NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

**Rialto:** NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

**Coming Soon:** West Covina, Santa Clarita Valley, Burbank and more

**Calabassas:** Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrux and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

**Costa Mesa:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Westchester:** 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

**West Hills: Ortho Office** – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Marina Del Rey:** 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

**Valencia:** Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrux and dexis.. Doing reat numbers in a busy retail center.

### Central Valley

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrux office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income annually.

**MERCED:** Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment is near perfect condition.

**LEMOORE:** Fantastic five (5) operatory dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

**REEDLEY:** Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

**OAKHURST:** Beautiful Mountain Community four (4) operatory dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

**Fresno: Ortho** - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. With DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**Kerman** – Four operatories. Open for 20 years. Multi specialty. Dentrux office fully digital in great location.

**Coming soon:** Visalia, Tulare, Porterville, Turlock, Modesto, Madera, NW Fresno

### San Diego

**Escondido with Real Estate:** Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

**San Diego area:** Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

**La Mesa:** Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

**818-522-9123**

**www.betterask-jack.com • www.jackfogelson.com • Email: jackf@jackfogelson.com**

DRE:01993607 NMLS: 1876402

Buy it! Sell it! Trade it!!!



**6101 Org Cty** Lady DDS has patients for 6 days, she will share office for \$225K/share Low Overhead Low rent each have own practice working 3 days each. Seller may retire 5 yrs PPS Tom Fitterer 714 3459659

**Burbank or North Hollywood:** will buy an established practice with current charts for a Practice MERGER for move in to magnificent newly built-out private GP/ Specialty (Implant/OS/Endo/Ortho) dental office in Burbank! The GP is welcome to stay as an associate. Call or text (818)747-9670

**Irvine space** available 1-2d/w, great for specialist, beautiful modern office. Email amazharidds@gmail.com

**Palm Desert** quality care practice is seeking a skilled Hygienist to join our growing practice 760.219.7487

**South OC** turnkey boutique office! Newer ~1,000 sqft 3 Ops, digital sensor. Ample parking. Call/Text (657)478-3640

**Irvine GP Office For Sale** Prof Bldg, 1600 sqft, 5 Ops, PPO only, 35% of patients Mandarin speaking. Text (949)755-6682.

**IMPLANT SPECIALIST** Traveling Oral Surgery. Sedation Dentistry. 15 + years. Southern California. Contact 310-415-3521.

**North Hollywood Practice \$250K for Sale** by Owner 4op, room to add op. Option to buy the building (818) 679-1780 Luis

**INHOUSE PERIODONTIST** board certified iv sedation WISDOM TEETH. WITH ALL INSTRUMENTS AND SURGICAL ASSISTANT. RAFIEEDDS@GMAIL.COM 818-521-4947

**Looking to Partner** in LA or OC. Text 310-259-6057 or email mkhoangdmd@gmail.com

**Dino Dental Unit 4 Sale**\_\_ Dinosaur dental chair, fully functional & hardly used. Perfect for Pedito offices. 714-262-1069

**Practice for Sale** by the owner will be retiring soon. Over 25 years of goodwill office has 4 operatories in very good condition. Great location Northridge shopping plaza. Please call 8185210903

**Delta Premier Only Pediatric Dentist needed in Rancho Cucamonga.** Please email julibrow@hotmail.com

**UPCOMING CONTINUING EDUCATION LIVE WEBINAR:** PDS the leader in providing CE classes has its next webinar MEDICAL EMERGENCIES IN DENTAL OFFICE on JUNE 4TH, 2023 call or text 909-933-9076

**Attention Doctors!** Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**East LA** (near Montebello)- Great opportunity to build specialty office next to a GP office. Great exposure! 310-923-2736

**San Gabriel Implant/Endo Practice For Sale** \$515,000: 100% FFS, high net income on 2-days, busy retail location. info@integritypracticesales.com (855) 337-4337

**OC DENTIST RETIRED.** Selling beautiful office in heart of Little Saigon. Three (3) operatories in an 1150 sq. ft. Dentrux software, 2021 CT scan. Currently working 2 days/week. Email: sarah.dinh@sbcglobal.net

**Want PEDOdontist** in our ortho offices. NO papoosing. LA Area. Email CV & why U R different to moyokohan@gmail.com

**American manufactured Dental Air Compressors**, instock and available for installations. 1 to 5 HP Models, quiet and reliable. Factory Direct. Call (800) 423 – 5657 or visit our website WWW.DHPDENTAL.COM for more information.

**iTero Element 5D Plus Lite** - NEW IN BOX \$32,000 OBO - Located in Northridge - 614-309-1050.

**Oral Surgeon needed** Busy private practice recruiting well-qualified Oral Surgeon 2 days/month or more. Please contact Victor at 714-378-0085.

**General Dentist** for Murrieta. Looking for skilled general dentist with implant experience. drderik@4mdentalimplants.com

**Does your CPA truly understand your practice?** While we can't prep a crown or perform a root canal, we know when your office staff is not working efficiently and your lab expenses are high. Call 949-485-2011 and ask for Jerry, or visit mydentistcpa.com.

**A temporary DENTAL ASSISTANT** is needed for Tuesdays and Thursdays in Temecula. Fax resume (951)296-1338.

**Wells Polishing** lathe, 2 quick releases \$250 Also matching collection tin \$50 terryfmooreds@gmail.com or (805)440-0357

**Antelope Valley Pediatric Dental Practice** for Sale Price \$450k. 3,250 sf, 6 ops, dig X-ray. EZ to add Ortho & Endo. PPO & Cash only. Can add Denti-Cal. Contact Alan (818) 266-8288

**Fresno area - CA:** With Real Estate 5 Treatment rooms, large contemporary building office, 4000 sqft of space. (DRE01993607) (818)522-9123

**Are you a hygienist or dental assistant** wanting to have partial ownership in a dental office? Contact Amy L Borden, APC (amy@californiadentalattorney.com) to discuss your options.

**Porter Ranch Ortho practice** collects over \$300,000 on 2+ days per week. Averages 5 starts per month. Professional building. 4 chairs, digital pan cep. Motivated. Asking \$125,000. Call Kurt Skarin at 805-777-7707

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**PACIFIC BEACH SAN DIEGO** - Growing Revenues and Low Overhead. 75% FFS. Rev \$568K ddsmatch.com 855-546-0044



# DR RISHI SALWAN THE DENTIST HELPING DENTISTS

RONNY SANTANA (BROKER)

WWW.RISHISALWAN.COM



PDS MEMBER + SENIOR DISCOUNT!

CONSULTATIONS:

\$500 OFF CONSULTATIONS

FOR BUYING AN OFFICE

DRE# 02085289

DRE# 00823528

INFO@RISHISALWAN.COM

**CALL TODAY!**  
(888) 802 2340

## Dental Offices For Sale!

Call today to find out how much your office is worth! Get an office appraisal!

### Southern California Listings:

**Ontario** - 7 working ops, 2 additional plumbed ops. 2,400 square feet. Grossed over 1 MILLION in 2022! Located in a strip mall. X Caliber Belmont & Infinity Danserau chairs, Belmont X Rays, PC-4000 Panoramic unit and so much more! For Sale - \$950,000

**Palm Desert** - 2022 gross \$1 mil+! 8 operatories, 3,196 sq ft. Lots of new equipment! Selling doctor only working 24 hours a week. 3 hygiene days a week. Over 1,000 active patients. For Sale - \$800,000

**Rancho Cucamonga** - Grossing \$678k+ in 2021. 7 ops, 2,520 sq ft. One hygienist on staff 2 days a week. Located in a well connected area. Over 3,000 active patients. \$6,019/month includes CAM, NNN and Water. For Sale - \$600,000

**Ontario** - 4 ops + 1 x ray room. 1,114 square feet. Over 3,800 active patients. Strip mall location. 2022 gross \$694k+. Belmont chairs. For Sale - \$595,000

**San Bernardino** - 7 ops, 2170 sq. ft. Gross 2021 \$633k. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale - \$550,000

**Downtown Santa Ana** - 4 ops, 1,616 square feet. Approximately 7,200 active patients. Rent only \$2,764/month, includes CAM & NNN. Grossing \$318k+ in 2022. Seller retiring with 26 years of goodwill. Located next to a large DSO that refers to this office. For Sale - \$350,000.

**Palm Desert** - 5 ops, 1,568 sq ft. Rent only \$2,206/month. All new equipment! Dentrix OS. Near a shopping center. 2022 gross \$399k+ For Sale - \$360,000.

**Pasadena** - 5 ops, 1,100 sq ft. 2022 gross \$235k+. Seller only working 2-3 days a week. Nearby a 7-11. Over 1,000 active patients. For Sale - \$170,000.

**Rancho Cucamonga** - Located in a shopping center. 4 ops/1,150 sq ft. Seller only working once a week, 8 months out of the year. Lots of BRAND NEW EQUIPMENT! For Sale - \$170,000

**Temecula** - Rent \$5,000/month, includes CAM & water. 4 ops, 1,236 sq ft. Open 3 days a week. 2022 gross \$203k+. Great income area. For Sale - \$170,000

**Los Angeles** - Equipment and leasehold only. 3 large ops, 800 sq ft. Rent only \$1,750/month. For Sale - \$140,000.

**Inland Empire** - Equipment & leasehold only. 3 ops, 900, square feet. Rent only \$1,872/month, includes water. Located in a strip mall. Practice Web software. For Sale - \$120,000

**Van Nuys** - Equipment & leasehold only. 3 ops, 900 sq ft. Located in a strip mall. Fully digital office with Dentrix. Rent only \$1,760/month. For Sale - \$100,000

**Escondido** - Low Asking Price with high collections. 2022 gross \$419k. 3 ops, 1000 sq ft office with lots of street traffic. Seller has slowed down and is highly motivated to sell. Additional 3 ops and 1,000 sq ft available for an additional \$722 a month. For sale - \$100,000

**La Verne** - Equipment & leasehold only. Shopping Strip Location near a McDonalds. 4 ops, 950 sq ft. Fully digital office. Rent only \$2,539/month, includes CAM. Seller highly motivated to sell. Asking \$75,000.

**Lancaster** - Equipment & leasehold only. 4 ops, 1,170 sq ft. Rent only \$1,400/month. Practice works, Belmont chairs, fully digital office. For Sale - \$50,000

See all listings available  
across California!!

[www.RishiSalwan.com](http://www.RishiSalwan.com)  
or contact us for more information!

**Dental Marketer needed, Dental Office in Huntington Park, Speaking Spanish is Preferred. Call (310) 384-4360.**

**Dentist's Office for Lease** W/Months Free Rent! Near California State University San Bernardino Call John: 909-709-8889

**Learn how adult oral sedation** can expand the quality of care of your practice. 3-day course [www.dentaloralsedation.com](http://www.dentaloralsedation.com) CIDE (805) 676-1063

**Tuttnauer 2540M** autoclave / sterilizer for sale. [doc@ingersoldds.com](mailto:doc@ingersoldds.com)

**GP part time dentist needed!** Glendora dental arts (909)592-1432 or email [resume.sleegda@gmail.com](mailto:resume.sleegda@gmail.com)

**IMPLANTUM OSTEOTOMO** Kit, New, For Sale. [yjmdds@yahoo.com](mailto:yjmdds@yahoo.com)

**Dental practice** in Valley Village looking for a part time dental hygienist. Please send resume's to [socaldds4@gmail.com](mailto:socaldds4@gmail.com)

**EL CENTRO** GP Distress immediate Sale long established busy practice excellent location very low overhead 3ops+1plmbd 800K average asking 500K/OBO call/Text 760/791-9392

**\*KEEP ENDO IN-HOUSE\* Re-Tx. IV sedation. USC GP will bring equipment & instruments. Good references. [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)**

**Dental Office Space For Lease**, 3 Ops, fully equipped Dental/Medical Office in LA, Call 323-879-9889

**Glendale office** space to share. Great location! 3 operatories. Thursdays, weekends, evenings available. 818-244-1597

**Dental Practices** for Sale. Some incl. the bldg. Reseda, Calabasas, N. Hollywood, W. Hollywood, Beverly Hills, Valencia, Upland, Fontana, Los Angeles, Santa Monica, Inglewood, Lancaster and more. Michael Mak 310-994-3564

**LOS ANGELES GP FOR SALE** - 5 Ops , Digital X-ray, Eaglesoft PM Software, Desirable Area. GR \$571K. HSDPT - Ben Sapir 310-596-0961 #CA3423 <https://dentalpracticetransitions.henryschein.com/listing/ca3423/>

**PROSTHODONTIST POSITION AVAILABLE**, BEAUTIFUL NOHO OFFICE ALL EQUIPMENT SUPPLIED ESTABLISHED CLIENTEL SANTOTOMASDG@GMAIL

**Associate wanted for busy private dental practice Near DTLA** seeking an experienced Dentist for part-time or Full-time. We see mostly Medi-Cal, PPO, Private Patients. The Associate Dentist will provide exams, restorative, removal of endodontics (including molar Endo). Compensation Daily rate + Bonus, Email [Voyageurllc@gmail.com](mailto:Voyageurllc@gmail.com) and Text 310-666-5778.

**Finally, a Comprehensive LIVE WEBINAR** CE Series (5 courses, 35 CA CEs), and fulfill your live CE requirements at a great price (only \$529)! See Xcel Seminars insert, visit [www.xcelseminars.com](http://www.xcelseminars.com) or call 720-838-4093 for info.

**SETTLE PARTNERSHIP DISPUTES QUICKLY!** Mediation with 30+ year practice transition attorney Robert W. Olson, Jr., 888.963.1120, [trans.dental/mediation](http://trans.dental/mediation).

**FOR SALE IN SAN MARCOS** – GP Well-established office w/ 5 eq. ops. Grossed approx. \$440K for 2022. Contact California Practice Sales at 714-639-2775.

**Golf Tournament. Join the Charity Golf Tournament the day before CDAPresents (5/17/23) in Yorba Linda. [TPGtournament.com](http://TPGtournament.com)**

**DA NEEDED:** Spanish speaking P/T Lake Elsinore. Prefer someone with experience front or back office. [maibui18@yahoo.com](mailto:maibui18@yahoo.com)

**FREE Website Audit!** We'll show you specific areas that are hurting your site's performance. Visit [ddsrank.com/audit](http://ddsrank.com/audit)

**In House Ortho-ScanAlign.com-Team of experienced Orthodontic Experts ready to scan & treat your patients' smiles of all ages. Main focus is Clear Aligner Therapy. 714-712-0829**

**Employee Issues?** Provider Legal has subscription plans for your practice's legal needs – don't waste thousands of dollars per issue with typical attorneys. [www.providerlegal.com](http://www.providerlegal.com)

**6102 PALMDALE** SHOPPING CENTER SHARE OFFICE LOW OVERHEAD Separate practices Owner will teach Ptnr Implant placement Busy location Low price low OH PPS Tom Fitterer 714 345 9659

**Tustin Private Office for SALE.** Busy Retail Center with Anchor Store. Paperless, CEREC, 4OP. GRT. OPP. [ParrDDS@gmail.com](mailto:ParrDDS@gmail.com)

**West Hollywood GP office Sale/Partnership. 4 ops, digital, Visibility/walk-ins, 5 days hygiene on 4 days a week. PPO/Cash, Collecting 1.8. Email [Wehodentalworld@gmail.com](mailto:Wehodentalworld@gmail.com)**

**Wanted:** Pediatric Dentist for Community Health Center – Dental Van Services in Crescent City, CA. Salary Range \$163k - \$187k. Call 707.298.4775.

**50+ years of experience** assisting dentists reach their financial goals. Contact Howard Boles at Enterprise Bank & Trust's Professional Practice Finance. [hboles@enterprisebank.com](mailto:hboles@enterprisebank.com) / 626-204-6626.

**ENCINITAS** - Prosthodontics practice. 3 Ops plus full lab. Ready to Sell. Rev \$327K [ddsmatch.com](http://ddsmatch.com) 855-546-0044

**"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."** Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**Dental Practice** 4sale Vermont Ave LA, 40k negotiable, or looking for associate dentist can acquire pract later on. Pls call Nikki 3239539471

**Orthodontist looking** to partner or buy practice in socal. Board certified, email [boardcertifiedorthodontist@gmail.com](mailto:boardcertifiedorthodontist@gmail.com)





**MCLERRAN +  
ASSOCIATES**

# Considering a DSO Affiliation?

## Call Us To Maximize Your Outcome

McLerran & Associates is the premier sell-side advisor for dentists and specialists nationwide.

**1,000+**

Successful  
Practice Sales

**\$1.2 Billion**

Closed Transaction  
Volume

**75 Years**

Collective Dental  
Industry Experience

Understand Your Options

---

Create Competition

---

Find the Right Fit

---

Maximize Your Outcome

Scan the QR Code to Schedule a  
Free, Confidential Consultation:



### Contact Us Today

[info@dentaltransitions.com](mailto:info@dentaltransitions.com)

(512) 900-7989

[www.dentaltransitions.com](http://www.dentaltransitions.com)



**CDA South  
Dental Conference**

May 18-19, 2023  
Anaheim Convention Center

Come Visit Us At Booth #1276

**Etab. 29** yrs 4 ops Canoga Park in SFV. 200K gross 2.5 days/wk. strip mall, major st, great signage. access100@yahoo.com

**Dental office** for lease to SPECIALIST ONLY. Anaheim. 7 ops. 2000 Sq ft. Lone standing building. Lots of parking 8186404848

**Westminster PT** (TWFSat) entry level dental back office assistant. Negotiable days. Email resume dchong.dds@gmail.com

**Dentist Needed** in LA city, PT/FT available, New graduate welcome, Korean bilingual preferred, Resume: greatdentalcareinla@gmail.com

**Ultracent Vacuum Former:** Model: UP250 Like new, rarely used. \$295 + Shipping/Handling. Text Interest to 909-435-6908

**BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com**

**Interested in BUYING CHARTS ONLY** FROM AN OFFICE IN NORTH HOLLYWOOD OR BURBANK. PLEASE TEXT 8187306406

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**LA Periodontist** for in-house perio & implant services. Fluent in Spanish. www.ryanwongdds.com Periodancist@gmail.com

"Fazel is honest and very knowledgeable. Most importantly, he looks for your interest Not his." DentalCpaCa.Com

**Travel Endodontist** needed once a month for family practice in Laguna Hills. Email Resume: mylagunahillsdentist@gmail.com

**DENTAL OFFICE** SPACE FOR LEASE- 3 Ops, fully equipped dental office in Reseda. Call 323 823 8717.

**Beverly Hills** Triangle 2 op, new, avail 2 days per week, call 310-205-0900. Perfect for specialist or sleep DDS.

**1 in 5 dentists** currently active in America are licensed & practicing in California, over 40,000 dentists are here and you are reading the only publication mailed to all of them. If you are a dentist or staff member you can advertise here free. Just go to <https://www.thedentaltrader.com/place-a-reader-ad/> to place your free ad but be ready for quick response, your ad will post instantly to our Ad Board. Many people place ads here and then delete them hours or days later because they got the response they needed and don't want any more calls or emails.

**\*KEEP ENDO IN-HOUSE\* Re-Tx. IV sedation. USC GP will bring equipment & instruments. Good references. Molar9Q@gmail.com**

**Pomona Building** Ped/GP practice for sale. 4 units 3 xrays. Computer sys 10FWY on-ramp. 535/699k No broker: 9495484559

**Fountain Valley: Front office** wanted for General. Insurance knowledge a plus. Kind and caring. ddschris@gmail.com

**For sale** - Forest 1160 delivery systems, Marus overhead lights, Pelton Coachman chairs. doc@ingersoldds.com

**Antelope Valley Pediatric Dental Practice** for Sale. Price \$399k. 3,250 sf, 6 ops, nitrous oxide plumed all rooms, dig X-ray. EZ to add Ortho & Endo. PPO & Cash only. Can add Denti-Cal. Contact Alan (818) 266-8288

"I have had an amazing experience working with Doc Sites. I was skeptical at first because I have had bad experiences in the past with other online marketers. However, my office has become much busier and I can directly attribute that to the strategy" - Dr. Nattiv. Visit Docsites.com or call 888 980 4949 & ask about our Trader Special Offer.

**West Covina** Dental Practice for Sale. 27 years of goodwill. PPO and cash. GR in average \$550,000.3 ops, call 909-499-2078

**LOS ANGELES GP FOR SALE** - 4 Ops, High Tech Koreatown Practice, Open Dental, Paperless, Digital. GR \$850K HSDPT- Kaira Stewart-949-220-6216 #CA3376 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**REDLANDS** 7 ops, 2500 sq. ft. 40+ Yrs Gdwill. Fee For Service/ PPO. Collected \$962K in 2022 Greg Beamer 909-542-4891

**Ready to have an American Manufacturing** Company help you with your New Dental Office equipment choices. We manufacture all our equipment in Corona, CA USA and offer the best warranties in the dental industry. Complete Dental Offices – Operatories, Vacuums, Compressors and Operatories, X ray and Sterilizers. Call (800) 423 - 5657

**Units lease** Rosemead CA 91770. 1-3 days. 2-6 units. Endo preferred. Stree sign space. sugarbug888@gmail.com

**Golf Tournament. Join the Charity Golf Tournament the day before CDAPresents (5/17/23) in Yorba Linda. TPGtournament.com**

**Endodontist needed** to do complex root canals on General Practice must have own equipment. Please call 3103438331. Dr Ivan

**LAWSUITS** are a money pit! Save time & money in mediation with 30+ year Attorney & Mediator Robert W. Olson, Jr., 888.963.1120, trans.dental/mediation.

**Santa Ana** - \$350,000 - 4ops/1,616sqft. 2021 gross \$318k+. Located next to a large DSO. Dr. Rishi Salwan (888)8022340 DRE#02085289

**\*\*\*Hybrid Dentist-Hygiene** immediately available half day, one day, week, month. Dr. Gilbert. 310-403-3525 Text or Call

**We Will Meet or Beat your current Merchant Service Provider:** Includes training and support. Accept patient credit card payments, reasonably priced; meet or beat your current provider. Specializes in dental offices. Clover Connect provides best-in-class payment solutions designed to make your dental practice more streamlined from top to bottom. Call 800-273-5033. Visit us at [www.ez2000dental.com](http://www.ez2000dental.com).

**SAN JOSE GENERAL PRACTICE FOR SALE:** Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrix software. Professional building. Located in highly desirable area of San Jose, must see to appreciate-photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00 Email: Smile4me916@gmail.com

**Legal Problems & sick of outrageous legal bills?** Provider Legal's subscription plans give you unlimited legal help for one limited bill. [www.providerlegal.com](http://www.providerlegal.com)

**FAMILY PRACTICE MURRIETA FOR SALE:** 4ops plumbed 2 digital sensors Sirona Pan-Ceph & all equipment ready to work close to Walmart. Price \$200,000 OBO. Call/text (951)677-2115

**DA/RDA for hire** in Laguna Hills office. Looking for long term, will train. Text 949-424-5411

**UPCOMING CONTINUING EDUCATION** IN-PERSON SEMINAR: CALIFORNIA LAW, INFECTION CONTROL & RISK MGMT on MAY 21ST, 2023 in HAYWARD, CA text 909-933-9076

**CLAIREMONT (No. SAN DIEGO COUNTY)** – (3) op G.P. CASH/PPO. Gross Collect. \$200K+ p.t. Digital X-Rays & newer Eqt. D&M (818) 591.1401

# NOTE THE DATES

## MAY 2023

S	M	T	W	T	F	S
	1	2	3	4	5	6
					CINCO DE MAYO	
7	8	9	10	11	12	13
			DENTAL TRADER READER AD DEADLINE			
14	15	16	17	18	19	20
MOTHER'S DAY				Anaheim CDA Convention May 18-20		
21	22	23	24	25	26	27
28	29	30	31			
	MEMORIAL DAY					

**CALIFORNIA PRACTICE SALES, INC.**  
800-697-5656  
714-639-2775  
[www.calpracticesales.com](http://www.calpracticesales.com)

**WOL**  
#1 Dental Law Firm  
800-499-1474  
[dentalattorneys.com](http://dentalattorneys.com)

**Dental Trader**  
[dentaltrader.com](http://dentaltrader.com)

**INTEGRITY PRACTICE SALES**  
Specialty Office Buying and Selling Services  
(855) 337-4337  
[www.integritypracticesales.com](http://www.integritypracticesales.com)

**Complicated Endo?**  
Expert Endo in Your Office  
Call 562 968-4061  
[www.uscal-rootanal.com](http://www.uscal-rootanal.com)

**Dental Practice Sales**  
"WHERE VISION BECOMES REALITY"  
**Kunau & Cline, Inc.**  
[www.kunaucline.com](http://www.kunaucline.com)

**APRIL**

					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

**THE Dental Trader**  
Free Subscriptions • Free Ads for Dentists & Staff  
[dentaltrader.com](http://dentaltrader.com) • 877 888 4237 (4ADS)

**JUNE**

					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

**Professional Practice Sales**  
No. California  
415-899-8580  
[www.ppsellsdds.com](http://www.ppsellsdds.com)

So. California  
714-832-0230  
[www.ppsdental.com](http://www.ppsdental.com)

**ALL COUNTY CONSTRUCTION**  
562-989-3350  
E-mail: [allco3350@aol.com](mailto:allco3350@aol.com)  
[www.allcountyconstruction.com](http://www.allcountyconstruction.com)

**DDS match.com**  
Ready to sell your practice?  
(855) 546-0044

**Provider Legal**  
Matt Stevens  
Fast Fee Practice / Sale Attorney  
(714) 281-7097  
[www.providerlegal.com](http://www.providerlegal.com)

**DR RISHI SALWAN**  
888-802-2340  
[www.rishisalwan.com](http://www.rishisalwan.com)  
LISTINGS & MORE INFORMATION AT  
[www.rishisalwan.com](http://www.rishisalwan.com)  
DR RISHI SALWAN  
DRCV 00023429

**HENRY SCHEIN**  
DENTAL PRACTICE TRANSITIONS  
Experts in California  
Valuations,  
Practice Sales, &  
Buyer Representation!  
[HenryScheinDPT.com](http://HenryScheinDPT.com)  
800-988-5674

**CINCO DE MAYO - MAY 5**  
**MOTHER'S DAY - MAY 14**  
**CDA CONVENTION ANAHEIM - MAY 18-20**  
**MEMORIAL DAY - MAY 29**



**Downey Office** Looking for Associate Dentist to Join our Private Practice. Great Office, Great compensation. Call 562-862-5777

**FOR SALE IN WOODLAND HILLS** – PEDO office w/ 3 eq. ops. in an open bay & 3 priv rooms. Collected approx. \$220K for 2022. Contact California Practice Sales at 714-639-2775.

**2 RPG** stools/chairs for sale. In great condition. For ergonomics. Selling for 250 each. 818-523-3005

**Tustin office** for sale. Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228

**El Centro** Office for sale 14 ops 6700 sq.ft. Gross 800K on 3 days/wk. Asking 400K (619)817-9461 draghaloo@sbcglobal.net

**EXOCAD training in-person**, a must-attend course for anyone interested in digital workflows, from single crowns to all-on-X, www.DentalInstituteCalifornia.com (805) 676-1063

**Great BUY IN/OUT** Opportunity! Well established general dental practice located along the beautiful California coast (Ventura/Santa Barbara). Tech includes digital X-rays, intra-oral camera and computerized office using EagleSoft software. Extremely profitable! 60%FFS and 40%PPO. No HMO. Collects \$1.3M/yr and growing. New Partner will earn 50% partnership salary with 33.33% buy-in of \$350,000. Incremental buyout with 2 more installments of \$350,000. Contact ddsh2odog1@yahoo.com (805)794-2629

**San Diego Practice For Sale** \$359,000: Established GP busy retail location, 4-ops+4 plumbed, easily grow to \$1M! info@integritypracticesales.com (855) 337-4337

**Get Professional Marketing Advice.** We only work with dentists and dental professionals. Visit ddsrank.com/audit

**Did you know the CA Board** now requires ALL renewing dentists to take a new Ethics component of the CA Dental Practice Act from a Board PRE-APPROVED CE Provider, in order to renew their license? Join our LIVE WEBINAR on Mar. 26th to fulfil this new requirement –call 720-838-4093, www.xcelseminars.com or see Xcel Seminar's insert for details.

**Hygienist is** needed for an office in Glendale. Please email: as7067@gmail.com

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**IMPLANTUM Sinus** Elevation kit, New, For Sale. yjmdds@yahoo.com

**General Dentist** Wanted - Management position Min 5 years of experience with good communication with patients and other skills of general dentistry. Must be motivated in practice growth. Please e-mail resume: exceldentalcare@sbcglobal.net or call at 818-335-8080

**Orthodontist needed for high-volume office Los Angeles** Email:doctorortho2023@gmail.com

**SAN DIEGO PRACTICE FOR SALE** - modern 5 ops grosses \$630,000/yr on four 6 hour days/week – digital xrays/computer/conebeam – Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

**NEWPORT BEACH** Sublease available. Super clean, beautiful Newport Center Med.building. 1-6 opps 2,000sq 1-5 days available. Part/full time call or email Mbarnes@mbarnes.occxmail.com 949 698-2693

**Experienced dental** assistant for GP part time \$25 hourly with benefits in panorama city 818-616-3902 contact vilma

**GP \$1000** BASE OR 30% PER DAY. MIN 2 YR EXPERIENCE IN ENDOEMAIL CV: MYFIRSTCLASSDENTAL@GMAIL.COM OR CALL 6613832888

**Orthodontist needed** for 1 day/month in Temecula. Must be Denticall provider. Email Platinumbraces@gmail.com

**Oral Surgeon needed** Busy private practice recruiting well-qualified Oral Surgeon 2 days/month or more. Please contact Victor at 714-378-0085.

**Selling my Dental practice** was a life changing event and can be very stressful. Having Dr. Maddox represent and guide me through the process made the experience not only easy but rewarding. Dr. Maddox's knowledge and expertise of the law with regards to the sale of a dental practice is amazing. Dr. Thomas Nichol / Maddox Healthcare Law (949) 675-1515

**Calabasas:** Now With REAL ESTATE 6 Exam rooms with ortho bay close to woodland hills (DRE01993607) (818)522-9123

**General Dentist** Wanted - P/T min. 5years of experience with good communication with Patients and other skills of general dentistry. Please e-mail resume or call direct at 818-335-8080

**Hygienist, Tarzana, private** practice. 888-213-0009

**\*KEEP ENDO IN-HOUSE\* Re-Tx. IV sedation. USC GP will bring equipment & instruments. Good references. Molar9Q@gmail.com**

**#1165 - 100% FFS GP.** Real Estate for sale or lease. 2021 Revenues of \$1M - 2022(5mo.) \$100K/month. 34% profit margin. Seller Retiring. Asking \$500,000. info@wppps.com

**SANTA MARIA-Santa Barbara co** private fee for service practice FSBO. Complete sale or partnership. 805-349-3999 lv msg.

**Wanted:** Dentists and Dental Hygienists for Community Health Centers in Humboldt Co. & Del Norte Co., CA. Call 707.298.4775.

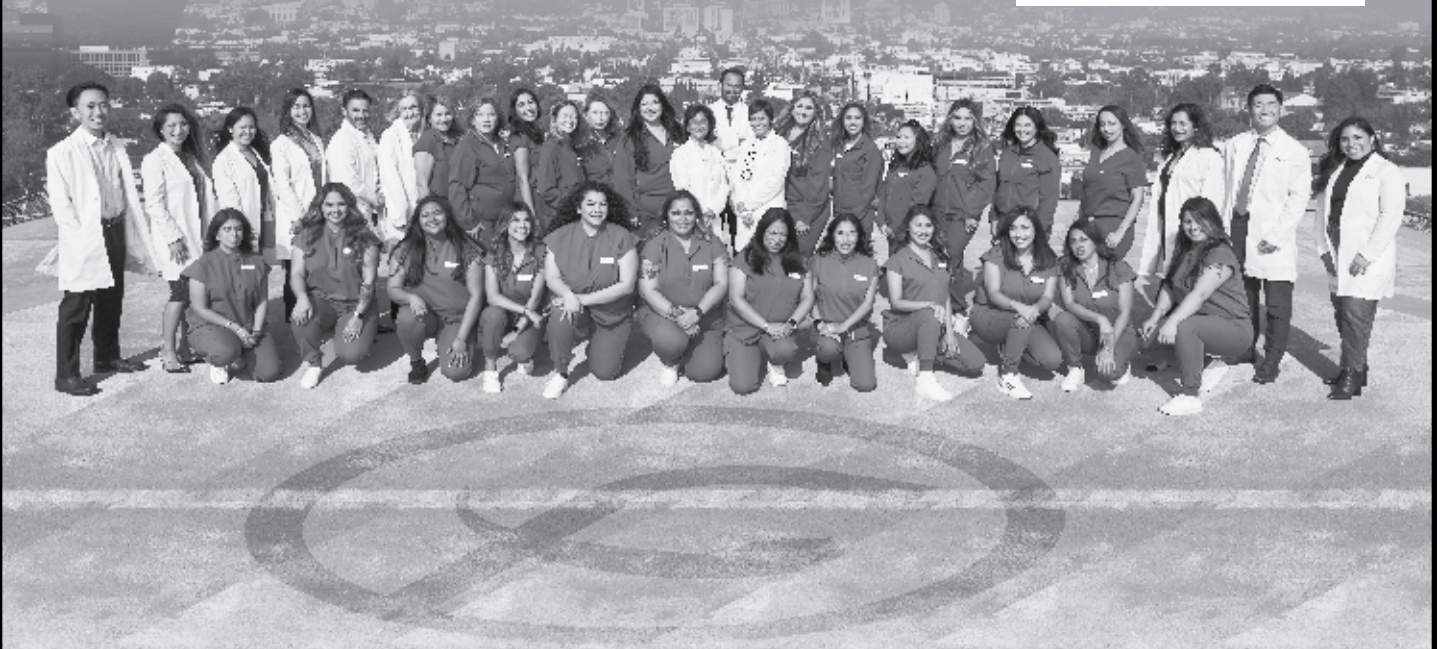
**"Keredian & Associates has represented me** in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**“I was able to scale my practice from \$700k to \$2M within 1.5 years. Glad to be a part of Fuller Smiles team!”**

–Dr. Bruce, Culver City, CA



**Enjoy a better lifestyle with less stress... watch your practice take off.**



## WHAT WE DO FOR YOU

- Partner/Buy Practice
- Beautify offices
- Market & advertise
- Increase patient visits
- Quick office turnarounds
- Latest technology upgrades
- More Capital for expansion
- Clinician focused

**14+ Locations**

**4,000+ 5 Star Reviews**

**State-Of-The-Art Facilities**

**DSO Level Support with a Private Practice Feel**

**Visit our website or email to see if a partnership with Fuller Smiles is the right fit for your practice.**

**<https://fullersmiles.com/join-us/>**  
email: [partnerships.fullersmiles@gmail.com](mailto:partnerships.fullersmiles@gmail.com)

# DANSEREAU

America's Dental Equipment Company

**(800) 423-5657**  
WWW.DHPDENTAL.COM

## America Operator

**\$5895**

150 Color Choices  
Made In USA

## Universal Operator

**\$6895**

150 Color Choices  
Made In USA

See this American Made  
Dental Equipment at the  
CDA - Anaheim Meeting  
May 18 - 20, 2023  
Booth 1224

Infinity Delivery Systems  
**\$2195**  
Install on any Dental Chair  
10 Year Warranty

Signature  
Stool  
Package  
**\$799**  
**BOTH!**

Infinity LED Dental Light -  
\$1295 will install on  
any Dental Chair

**No Payments for 90 Days\***  
**Made In USA / 10 Year Warranty**

All our Parts are  
Made in the USA  
Visit our Factory to  
see equipment  
being  
Manufactured

Roadrunner Dry  
Hybrid Vacuum  
Variable Speed / Reliable  
Quiet Powerful 2.5 - 3.5 HP  
**\$5495**

**Quiet  
Flow  
Air Compressors  
40 db QUIET  
Drying System  
Ready to Ship**

Dansereau Dental 1581 Commerce St. Corona CA

For quick sale, 115K. 4 ops, strip mall, busy st. in Canoga Park.  
Produced 200k on 2-3 days/week. A1DentalBiz@gmail.com

**Turnkey Office for Lease** in Escondido( North San Diego county).  
Minimum investment, Great growth potential. 6 operatories.  
Call (858)761-3495 or email to: homayounardjmand@gmail.com

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. - Irvine Law Offices of J. Sean Dumm, APC. Sean@jstdlawoffice.com, (888) 212-DUMM (3866).

**Associate wanted for busy private dental practice Near DTLA** seeking an experienced Dentist for part-time or Full-time . We see mostly Medi-Cal,PPO, Private Patients. The Associate Dentist will provide exams,restorative, removalbe endodontics (including molar Endo). Compenstaion Daily rate + Bonus, Email Voyageurlc@gmail.com and Text 310-666-5778.

**Pasadena - Office Space Needed** - Specialist looking to buy leasehold/ sublease an equipped office, 3-5 ops. Navanik2022@gmail.com

**PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com**

**3 operatories** cerritos area, 20 years of goodwill, doctor retiring, strip mall, Mandarin speaking only. Text 626-559-6660

**GP position to see PEDO. Offices in LA, Inglewood, Lynwood & More. Excellent compensation + professional liability insurance reimbursement for full time. Email PhDCareerOpps@gmail.com**

**Buy a practice or do a start-up.** That is the question. Contact Amy L Borden, APC (amy@californiadentalattorney.com).

**Are you looking to buy another dental practice** and like assistance on the valuation? Before you buy, call us for a valuation to understand the risks. We are licensed California CPA's who work with dental practices throughout California. Visit mydentistcpa.com or call 949-485-2011 and ask for Jerry.

**Dentist's Office for Lease** W/Months Free Rent! Near California State University San Bernardino Call John: 909-709-8889

**Easy application.** Quick decision-making and funding. Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

**Rental space for Dental CE courses** in RSIDE/Inland Empire with fully modern operational Dental ops for hands on practical teaching. Veranium Inc 951-425-5823 info@veraniuminc.net





Provider Legal

## PRACTICE SALE/PURCHASE ALL INCLUSIVE \$4,500

Buying/selling a  
practice is complicated,  
working with your  
attorney shouldn't be

What if I have a complex transaction?

**It's \$4,500**

What if I need a lease & other documents?

**It's \$4,500**

What if I go through 3 buyers until one closes?

**It's \$4,500**

What if I need you to explain each step?

**It's \$4,500**

What if I call you at 2am with questions?

**I'll be slightly annoyed, but it's still \$4,500**

Practicing exclusively in health care since 2013

Call me today for a **FREE CONSULT**  
at **(714) 280-7097**



Provider Legal

Matt Stevens, Esq.

Email me at [mstevens@providerlegal.com](mailto:mstevens@providerlegal.com)

[www.providerlegal.com](http://www.providerlegal.com)

**Orange for Lease:** NEC Tustin and Chapman Ave. 2,750sf End Cap, seeking Dentist to Compliment adjacent Orthodontist. 90,000 CPD. Tenant improvment funds available. JONES REAL ESTATE 562-697-3333 x21

**Turnkey Torrnce** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**Stunning, Exclusive Dental Suite** to share in Prime Beverly Hills professional building. 3 fully equipped architect styled ops, CT scan etc. Impressive and spacious. Must see to appreciate. Photos on request. Terms negotiable. Simple transferable lease. Available April 1st 2023. Owner will retire in 3 years or earlier. Call direct 424 666 9093

**professional office** suite for lease, Santa Ana, CA 700 sq feet, 3 rooms 1 bathroom, waiting room parking spaces available, please contact Max morris at 1-949-903-5565 or max@tenantbase.com

**Dental / Medical building** in Redlands, CA. Large 18,625 sq. ft. lot with 4,896 sq. ft. building built in 2007. There is more than ample parking with great visibility. Offices are plumbed for medical or dental use. Priced at \$2,611,000. Contact Chris Barbour at [chris@omni-pg.com](mailto:chris@omni-pg.com) 916-792-5038. (CAR105)

**Fullerton prosthodontic practice** collects \$750,000/year on 3 days/week with 2 days of hygiene/week. 3 ops in a professional building. Asking \$350,000. Call Kurt Skarin at 805-777-7707

**\*ORAL SURGERY IN YOUR OFFICE\*** Wisdom teeth. Implants. IV sedation. Denti-Cal. References. Espanol. GP will bring everything. Molar9Q@gmail.com

**Dental Chairs!** 8 dental Chairs, no delivery units or light great for ortho great condition Text 310-694-6156 for pics

**Starter Practice & Real Estate in Little Vietnam Town - San Jose.** Beautiful & high tech office. Large shopping plaza. 3 ops. Call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

**Associate Dentist** needed for busy private practice in San Bernardino. base salary/production. 2 days/wk email Docjay7@yahoo.com

**Looking for** practice for sale Beverly Hills or West Hollywood. Min 3 ops. FFS/PPO only. [dentalofficesearch89@gmail.com](mailto:dentalofficesearch89@gmail.com)

**Dentist Associate.** Partnership options . Laguna Hills private practice. email to kristin7712@gmail.com

**Santa Barbara** Dental practice Rev 500K+ 3dy wk, \$250k Emergency sale! [yanjan@gmail.com](mailto:yanjan@gmail.com) has new 3d Xray and New chairs

**Thomas Sudbijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

# Want your Dental Trader to follow you?

Just use our Change of Address form at:



**[www.dentaltrader.com](http://www.dentaltrader.com)**

and provide the address you want it mailed to.  
Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...  
your privacy is fully protected.

**"Honest CPA who really works well** with sellers or buyers. Reasonable in his directions and timely. DentalCpaCa.Com

**Dental practice will be available Mid-February 2023. Great location. Busy on-going practice. Contact 831-374-4614 for more information.**

**Gendex 770** x-ray machines for sale, in good condition & recently calibrated. [doc@ingersolldds.com](mailto:doc@ingersolldds.com)

**Dental Equipment:** CBCT, D X-ray, 3ops, easy Dental, etc. \$80k, in Arcadia, ample pkg, 1000+sq. Low rent. INT text 310-806-2857 Lily

**FOR SALE IN SAN MARCOS** – GP Well-established office w/ 5 eq. ops. Grossed approx. \$440K for 2022. Contact California Practice Sales at 714-639-2775.

**Make your ad stand out.** Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**COPYRIGHT 2023 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

# DENTAL DIRECTORY



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards  
You Can Trust - Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



**Ken Rubin & Company, Dental CPA's**  
**Ken Rubin Practice Sales**  
**619.299.6161**

[www.kenrubincpa.com](http://www.kenrubincpa.com)  
[www.krpracticesales.com](http://www.krpracticesales.com)



Serving Dentists Since 1991

*Practice Development &  
Coaching for Dental Teams*  
*Due Diligence & Transitions*  
[www.dentalcoaching.net](http://www.dentalcoaching.net)



Scott C. Stewart  
805.492.8107  
[Scott@dentalcoaching.net](mailto:Scott@dentalcoaching.net)

**ROBERT W. OLSON, JR.**  
a Professional Corporation  
Partnerships, Sales, Corporations, Tax

- Top 20% USC Law, Dartmouth (Ethics)
- Best Reviewed DDS Attorney in California
- Creative Transition Solutions since 1992

**888.963.1120**

[www.trans.dental](http://www.trans.dental)  
[RWO@transdental.com](mailto:RWO@transdental.com)



**ALL COUNTY  
CONSTRUCTION**  
Dental Office Design

## DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation**

*Free Estimates*

**562-989-3350**

**888-302-6111**

Lic. #669244

## SUCCESS THROUGH DILIGENCE

TAX • FINANCIAL ADVISORY • VALUATION

Call us today!

**310.450.5708**

**CUONG LE, CPA**

[info@lecpa1.com](mailto:info@lecpa1.com)

2020 Pico Blvd., Suite C, Santa Monica, CA 90405

## DISABILITY CLAIM ADVICE

Since 1995 secured over 2 billion dollars  
in benefits for disability claimants.

**1-800-567-1911**

[www.afries.com](http://www.afries.com)  
[friesart@hotmail.com](mailto:friesart@hotmail.com)



Art Fries, RHU



**GREG BEAMER**  
DENTAL BROKER



The Name You Know  
The Reputation You Trust

(909) 542-4891 phone  
(866) 890-1033 fax  
DRE License # 01149524  
[info@gregbeamer.com](mailto:info@gregbeamer.com)  
[www.gregbeamer.com](http://www.gregbeamer.com)



**Lee Skarin and Associates**  
Kurt Skarin, J.D., Ph.D.

530 W. Stafford Road  
Westlake Village, CA 91361  
805-777-7707  
805-777-0051 fax  
818-437-2235 cell

[www.LeeSkarinandAssociates.com](http://www.LeeSkarinandAssociates.com)



CA DRE: 00863149



Healthcare Financing & Consulting

**LCF**  
FINANCIAL  
SERVICES

**\*Low rates**  
for qualified borrowers

**(714) 550-7494 • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial, Inc.

\*OAC



# DENTAL DIRECTORY



**CALIFORNIA  
PRACTICE SALES INC.**



**John W. Knipf**  
President

**Robert A. Palumbo**  
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867  
(714) 639-2775 • [www.calpracticesales.com](http://www.calpracticesales.com)

CA DRE #00491323

## Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



**CALL HOWARD BOLES**  
949.379.5704  
[howard.boles@homestreet.com](mailto:howard.boles@homestreet.com)



**[HomeStreet] Bank®**



Go for the best - Get the *Highest Rated Software* by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)



**PRACTICE SALES AND LEASING**  
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365  
Phone: 818.591.1401 • 866.425.1877 Outside So. CA  
[www.dmpractice.com](http://www.dmpractice.com)

CA Broker Lic. #01172430



**Thomas & Fees**

Practice Sales

"A better kind of practice sales company"

**Philip L. Kempler, DMD, Broker**

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: [Phildr@cox.net](mailto:Phildr@cox.net)

## THE #1 DENTAL LAW FIRM IN THE NATION



WOODANDDELGADO

- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 [www.DentalAttorneys.com](http://www.DentalAttorneys.com)



**DR. RISHI SALWAN**  
DRE# 02085289  
**RONNY SANTANA**  
DRE# 00823528

**THE DENTIST  
HELPING DENTISTS  
BUY AND SELL  
DENTAL OFFICES**

**CALL TODAY!**  
**(626)383-6648**

[DRRISHISALWAN@GMAIL.COM](mailto:DRRISHISALWAN@GMAIL.COM)  
[INFO@RISHISALWAN.COM](mailto:INFO@RISHISALWAN.COM)



**Professional  
Practice  
Sales**

**TOM FITTERER**  
"SMILE BROKER"

**Southern California Office**

360 E. 1st St. #318  
Tustin, Calif. 92780  
Cell: 714-345-9659

**Sellers-FREE Appraisal**  
[ppsincnet@gmail.com](mailto:ppsincnet@gmail.com)  
[www.ppsdental.com](http://www.ppsdental.com)



**HENRY SCHEIN®**  
**DENTAL PRACTICE TRANSITIONS**

NORTHERN AND SOUTHERN CALIFORNIA  
**800-988-5674**

[dpt@henryschein.com](mailto:dpt@henryschein.com) [www.henryscheindpt.com](http://www.henryscheindpt.com)

Henry Schein PPT, Inc.



## Professional Practice Sales

Main Office - Southern California  
360 E. 1st St. #318, Tustin, Calif. 92780  
Cell: 714-345-9659

**"SMILE BROKER"**

## PRACTICES WANTED

**Founders**

*Sale & Appraisal of  
Professional Practices  
Since 1966*

**CDA MAY 18  
Booth 1059**

**SUPPORT UKRAINE.**

*Support our Constitution*

- (A) IRVINE ASIAN 8 ops \$2,000,000 PLUS ---GP et al Significant Ortho HIGH NET TAKE HOME
- (AA) ORTHODONTIST -PEDO- GRP OPPORTUNITY WEST LA -OWNER SELLER will work back with 10 yr contract established 17 yrs excellent staff Seller hard worker good producer want family time not management time..grossing 1.4 incld 400k Brd Ortho.
- (BB) SANTA CLARITA 2600 SQFT 11 OPS 60 TO 80,000 AUTO GO BY INTERSECTION PER DAY ONCE DID 1.85 MILLION, OWNER OF LEASE PROFICIENT IMPLANTS OS ENDO WILL WORK BACK AS NEEDED 50% FULL PRICE 185,000
- (CC) GARDEN GROVE ESTB 40 YRS 7/11 PLUS SEVERAL MERCHANTS AND DDS GROSS \$340K Part Time. TRIPLE VOLUME WITH DENTI-CAL FULL PRICE 160K MAJORITY HISPANICS. 500K PLUS POSSIBLE
- (AAA) MARINA DEL REY ONLY FOR SOLO TALENTED ENTREPRENEUR DENTIST OR HUSBAND/WIFE OR DENTIST PARTNERS WHO WANT TO TAKE HOME NET ONE MILLION PLUS A YEAR AND LIVE IN MDR BEACH HME WITH BOAT SLIP ESTB 1984 HMO \$8500 PER MO 27000 CHARTS PPS 30 YR DENTAL CONSULTANT SAY SELLER IS LEAVING \$600,000 ON TABLE-REFERS OUT ENDO OS & IMPLANTS ENJOYS HIGH NET POSSIBLE TO NET 1.5 PLUS
- (BBB) PASADENA- GP-Income- 500+ 3ops-2 equip-rent 3200 gross refers all endo ave 7 implant mo grt staff,merger candidate
- (CCC) HEAVEN ON EARTH---FOR DENTIST THAT WANTS TO SEMI RETIRE - SELL LA OR ORANGE COUNTY PRACTICE AND MOVE TO BOOMING PALM DESERT WHERE NHL SEATTLE HOCKEY TEAM IS BUILDING "NEW MULTI MILLION--\$300,000,000 SPORTS---ENTERTAINMENT---CONVENTION CENTER ONE OF LARGEST IN WORLD TO SPONSOR ALL OF BIGGEST STARS IN THE WORLD WAS COMPLETED DECEMBER 2022. FULL PRICE \$200,000. ALSO DISNEY TO DEVELOPE 5000 NEW HOMES NOW TOTAL NEAR ONE BILLION IN NEXT FEW YEARS THIS BARGAIN HAS 3 OP NEAR RODEO DR OF DESERT RENT 1685 TREMENDOUS UP SIDE GRT STAFF
- (D) TORRANCE Estb 1984 9000 Charts HMO 5000 per month, 70 to 100,000 auto pass popular intersection per day PCH and Hawthorne entrance to Palos Verde 6 ops in Hi Visible Dental Office. Absolutely gorgeous. A marketing Dentists dream location. Average 50 NP per mo gr \$1,000,000 now \$2 million in 3 yrs.
- (E) GP Innovator Gross 1.7 net over 1 mil. Unusual opportunity for DDS who wants to retire early. Very Conservative, Refers out a lot. Sell what you have to move to MDR & NET Million.
- (F) PAYOFF ALL SCHOOL LOANS IN 4 YEARS-- UOP GRAD SELLER WILL TRANSITION ONE YEAR ADD DENTI-CAL AND DO 2 MILLION NET 800K A YEAR HAS HIGH FEES FULL PRICE 595k RESORT CITY KERN CTY SPEND 5TH WK ON OCEAN
- (I) PALMDALE Great shop center Est 20 yrs Seller walked out. Talented OS will share office & rent all GP to new person jbuy 100%
- (L) CARSON CITY -Great Shop Plaza near pop restaurants SELLER mov to Riverside. FP \$200,000 can do \$600k with HMO.
- (O) RIVERSIDE GR APP 1 MIL between Walmart n Dollar St 3000 sq ft 7 ops plus 4 chair pedo \$100k Ortho; part time Seller says \$1.5 poss 1st yr

**GREAT TIME TO THINK ABOUT CHANGE. NOT DOING TYPE OF DENTISTRY YOU LIKE TO DO--LOOK TO TOM FITTERER & PPS to plan your future.**

**BLYTHE** Gross \$500 2 days Assoc wanted 3 or 4 days to qualify to buy 1 mill possible

**BAKERSFIELD** Practice & Free stdng 2400 sq ft Bldg. 6 ops grossing 800k 3 days 6 hygien days add Dentical children and gro 1.25 Payoff bldg 10 yrs then build rent free. Practice (\$660) bldg \$800 Refers out a lot Estb 20 yrs Union grt fees

**CULVER CITY** ESTB 1950, SELLER 1979, Gr 2019 853K, referred 148 cases incl 55 Endo; 28 perio; 60 OS & Implants five star DDS Merger candidate

**LADERA RANCH** Booming Shopping center. Did near a million for 25 years. Modern facility only \$150k. NOT A MISSPRINT

**OC TUSTIN** ST Orange Cty 3000 sq ft Dental Bldg 9 ops abandoned combine with nearby office.

**PALM DESERT SEMI RETIRE** Hi identity on 111 Estb 2007 PT 2 days gr \$300k one terrif bi ling staff, low rent semi retire Associate or BUY Redlands estb 30 yrs work 3or 5 dys fantastic golden opp BEAUTIFUL DESERT (PALM DESERT) work an easy 3 days and Net \$150,000.

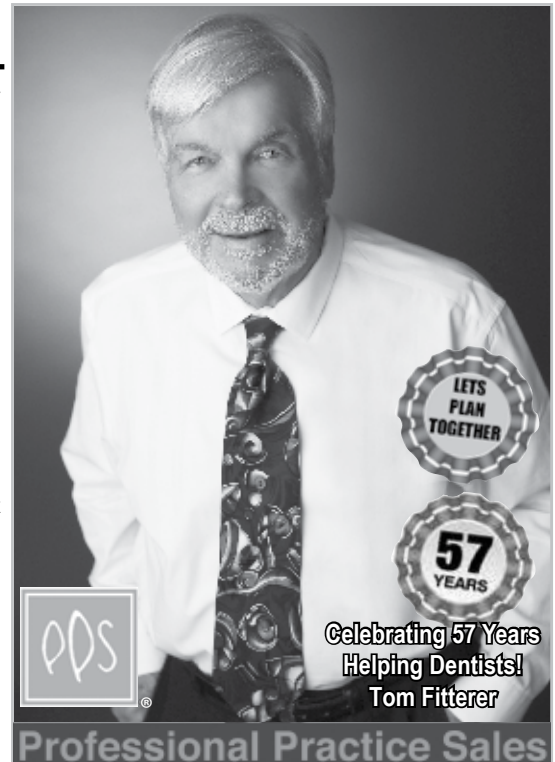
**REDLANDS** 50P ESTB 30 YRS FULL PRICE \$125,000

**REDLANDS** Practice and CONDO - Work 5 days, gross 1.5 6 ops. Absolutely. First Class. 2 Specialty days pays purchase price. Net \$500k. No better opp in socal 5 Star within 3 to 5 yrs gross 2.25 and net a million.

**WANTED: PRACTICES FOR IMMEDIATE SALE.**

**PPS® GET HIPPERCANARIOUS™ DO GOOD-- DO RIGHT THING-- \$MILE™**

**SELLERS-FREE APPRAISAL: ppsincnet@gmail.com • www.ppsdental.com • Cell: 714-345-9659**





## Professional Practice Sales

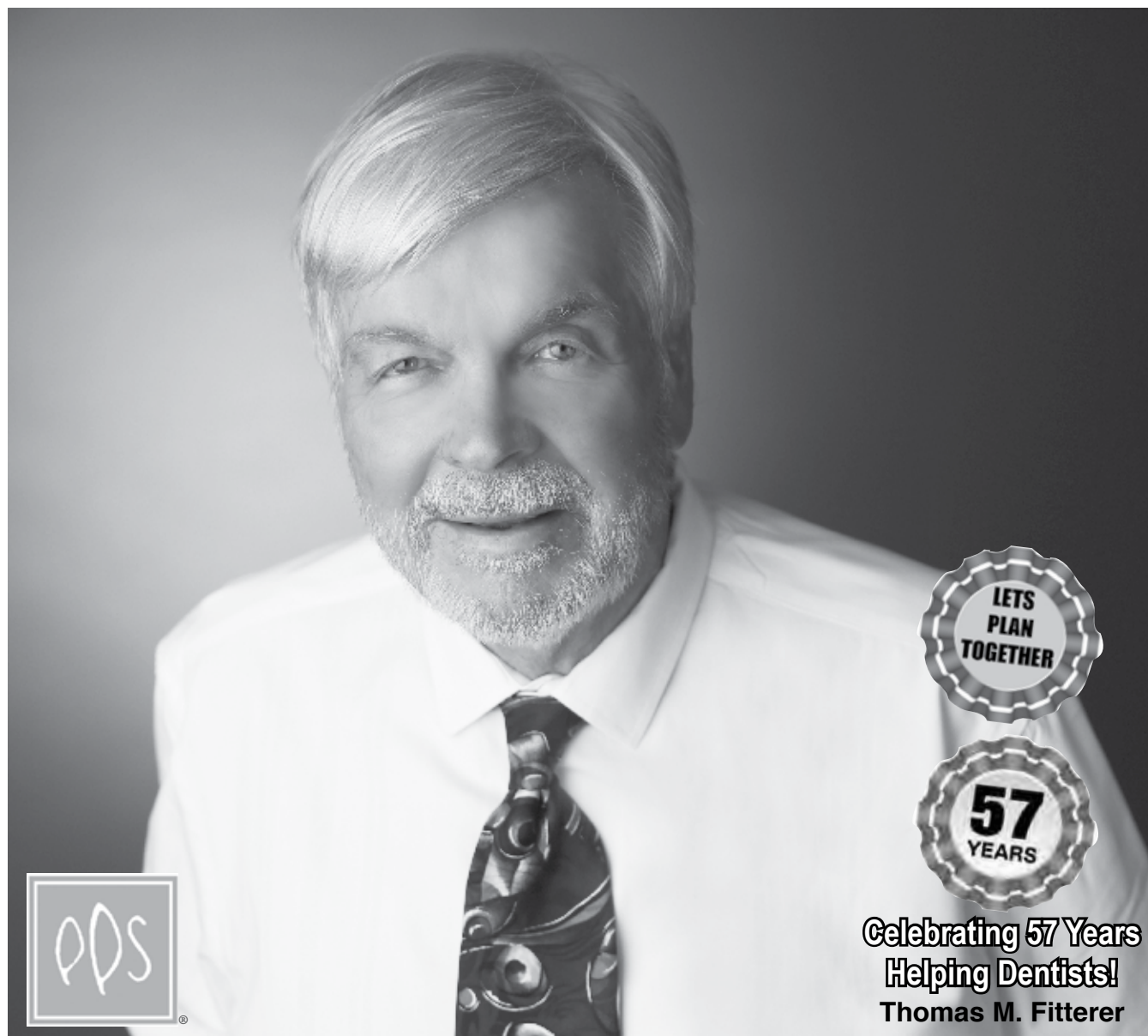
Main Office - Southern California  
360 E. 1st St. #318, Tustin, Calif. 92780  
Cell: 714-345-9659

## PRACTICES WANTED

### *Founders*

*Sale & Appraisal of  
Professional Practices  
Since 1966*

## BOOTH 1059 "SMILE BROKER"



**Celebrating 57 Years  
Helping Dentists!**  
Thomas M. Fitterer

# Professional Practice Sales

**PPS® NEW PATIENTS GET HIPPERCANARIOUS™**

**DO GOOD-- DO RIGHT THING-- \$MILE™** Email: [ppsincnet@gmail.com](mailto:ppsincnet@gmail.com) • Mobile: 714-345-9659



# SUBMIT YOUR **FREE** READER AD ONLINE.

Reach every dentist  
in California!



## YOUR ADS POST INSTANTLY TO AD BOARD!

Mailed to 40,000 doctors statewide.

Go to  
*[www.thedentaltrader.com/place-a-reader-ad](http://www.thedentaltrader.com/place-a-reader-ad)*  
and follow instructions on page.

**DEADLINE IS MIDNIGHT ON THE 10TH OF PRECEDING MONTH**

## CLAIREMONT (N. SAN DIEGO COUNTY) G.P. FOR SALE



Photos are representative

- (4) op computerized. G.P., (3) ops eqt'd, (4<sup>th</sup>) op plumbed
- Located in a smaller prof. bldg. on a main thoroughfare, w exposure & visibility
- Cash/PPO pt. base. No HMO & No Denti-cal
- Remodeled office, digital x-rays, new compressor & vacuum, chartless, & newer equipment
- Seller refers out all Specialty work and does no advertising
- Very Low Overhead Office



CA Representative for The National Association  
of Practice Brokers (NAPB)

**Call Today**



**PRACTICE SALES AND LEASING**

**For all your Practice Transition Needs!**

**Trust your Practice Purchase or Sale to  
The Personalized Service Dental Broker®**

**818.591.1401** or

**866.425.1877**

(Outside So. CA)

**www.dmpractice.com**

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430

The Dental Trader  
Post Office Box 2631  
Capistrano Beach, CA 92624



PRSR.T. STD  
U.S. POSTAGE PAID  
SAN DIEGO, CA  
PERMIT No. 94



## Professional Practice Sales

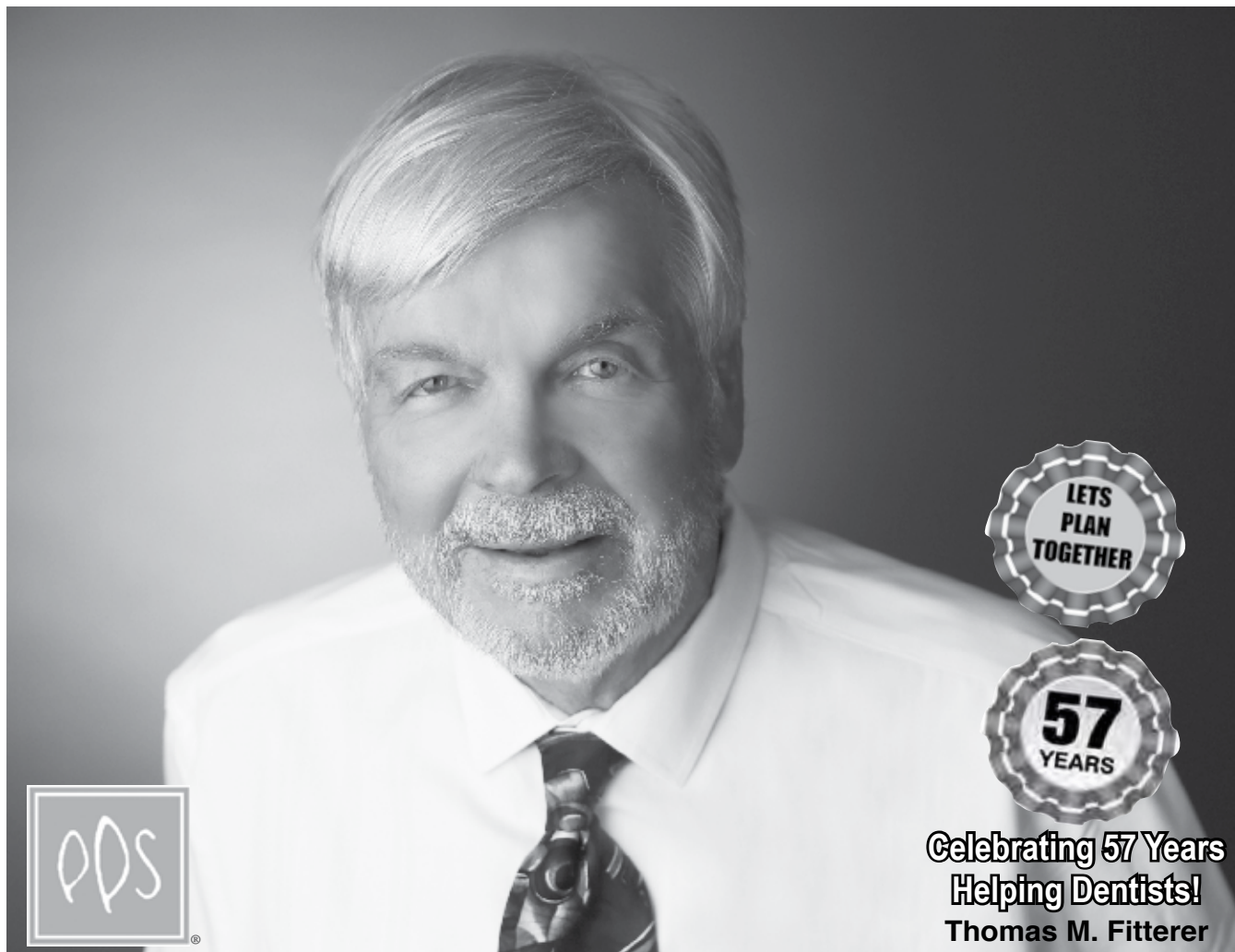
Main Office - Southern California  
360 E. 1st St. #318, Tustin, Calif. 92780  
Cell: 714-345-9659

### BOOTH 1059 "SMILE BROKER"

#### PRACTICES WANTED

#### *Founders*

*Sale & Appraisal of  
Professional Practices  
Since 1966*



**Celebrating 57 Years  
Helping Dentists!**  
Thomas M. Fitterer



# Professional Practice Sales

**PPS® NEW PATIENTS GET HIPPERCANARIOUS™**

DO GOOD-- DO RIGHT THING-- \$MILE™ Email: ppsincnet@gmail.com • Mobile: 714-345-9659