

THE Dental Trader

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So. Calif. Edition

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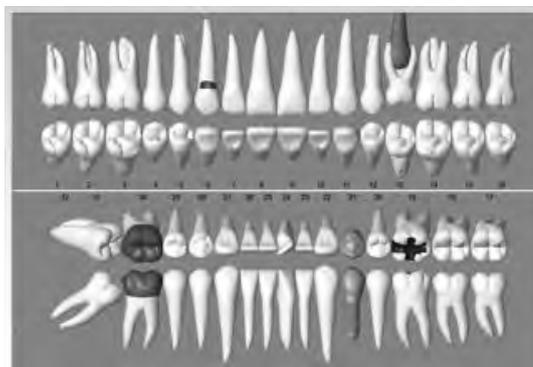
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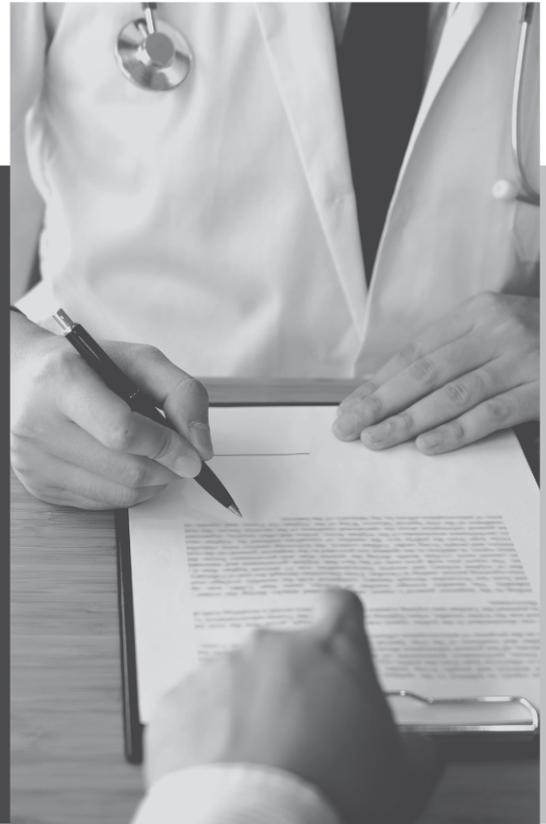
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Nomad portable X-ray for sale, excellent condition, 2 batteries included \$3500. Call 310-205-0900.

Endodontist needed for a PPO/FFS office in Fontana 2 days a month. Call Rosemary (909)919-3666

Want to BUY Cypress/Tustin: 5op+ non-professional building. P: 626-759-6517. E: kcn.dental@gmail.com

A-dec side cabinet. \$1000. Email: eafdds@hotmail.com Text: 323-385-3626

Merced: Turnkey office, fully equipped with Real Estate. (DRE01993607) (818)522-9123

4 valves for Nitrogen/oxygen tanks, \$100 per piece. miramardentalsd@gmail.com (858)578-2211. 92121 area

Air Techniques ScanX Phosphor Plate Xray Scanner Working, no software. \$700 obo Dental90039@gmail.com

Palm Desert quality care practice is seeking a skilled Dentist to join our growing practice 760.219.7487

Tustin office for sale. Retiring dentist. Shopping center location. 1200sq. Great visibility. Long established. 949 4668228

Health Horizons UV lights for sale, used. doc@ingersolldds.com

Orthodontist looking to buy practice/partner in SoCal. OC/LA/SD/ InlandEmpire. socalorthooc@gmail.com

Associate Dentist needed immediatly p/t or f/t private office in sfv call Dr. shah 818497-0617

FORCEPS EXODONTIA, OS Instruments, Used in Good Condition, For Sale. yjmdds@yahoo.com

Misc used instruments (incl. BioSonic UC125, UC300), handpieces, stools, office furniture. doc@ingersolldds.com

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ENDODONTICS Needed Locate at Chino, CA, one day a week, email resume to drhung119@gmail.com

Sensor Carestram 6200. New, unopened package Size 1 and 2. 5450.00 each. 310-435-2600

Dental Assitant. Tarzaba DA, or RDA. Very professional Implant center. 888-213-0009

Orthodontist needed for high-volume office Los Angeles
Email:doctorortho2023@gmail.com

Dentist:1-2 Saturdays/month in Tustin; gentle/friendly; no endo/os; hygiene & general dentistry: tustindental@gmail.com

General Dentist/Assistant position in Pasadena/Van Nuys Area. Phone (818)335-0274. Email: fairoaksdentalscan@gmail.com

Oral Surgeon Needed for an office in High Desert. Please Email: f.dentistry@yahoo.com



PRACTICE SALES AND LEASING

FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server. (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[PENDING]**

ARCADIA #3 – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE – Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

SHERMAN OAKS – (4) op comput. G.P., located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collections \$200K+. Seller is retiring but is willing to stay for a short transition. **[NEW]**

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Paul Maimone Broker/Owner
CA Broker #01172430

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/wk G.P. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[PENDING]**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

LAKE FOREST – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S, Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[SOLD]**

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[NEW]**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

THOUSAND OAKS GENERAL/PERIO PRACTICE – (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition.

UPCOMING PRACTICES FOR SALE

Carlsbad, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., & Yorba Linda

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Gardena Dental Office fully Equipped 5 ops available for lease 310 801 0871

Beverly Hills Golden Triangle. Renting 1-2 ops in brand new practice. Email info@smilesbydrp.com

Oral Surgeon Needed for an office in Glendale. Please Email: as7067@gmail.com

Dentist needed in Koreatown. Bilingual: conversational Korean. PPO Office, refer out all endo. Email: ladds323@gmail.com

Sublease Orange 4 OPs Newly Renovated. Owner needs one day per week. For details call/text 3109383132.

Adec 1040 chair light gray, chair only in light grey, good condition, pick up only. \$1500. 562-883-3689 for pictures

Mission Viejo, Dental office for SALE OR LEASE.2100 SQF. MUST SEE THIS GREAT OPPORTUNITY! CALL 323 497 1459

Huntington Beach Office Leasehold Sale: Near new facility, CBCT, 3 ops, 1600sf space, Bella Terra area: Allon4@yahoo.com

Looking for a Friendly DA in a Holsitic Dental Office P/T Located WLA. Please call 310-478-9393/ Email: drvelaz@aol.com

Schreinemakers Original Metal trays. Complete Sets. Max.#41 to #49 & Man. #51 to #61 Text interest to 909-435-6908

SPACE SHARE; I'm looking to share space for exams/xrays only, on occasion in So Cal. Please call/text: 323-819-6714.

ENGINO Dental Office to Share Fridays/weekends. 3 op suite with beautiful northern view. 818-317-6790 rkdds@icloud.com

Mis Osteotome Sinus Lift Set. \$80 obo Dental90039@gmail.com

SFV dental practice for sale located in strip mall. Digital X-Ray, software and 3 operatories. Quick Sale 818-667-9771.

Accu-Liner Articulator + 3 boxes of plastic mounting plates and magnetic mounting plates. Text interest to 909-435-6908

Clear Aligners: Ready to get started with Clear Aligners in your practice! Check out this 15-hour CE Course www.LearnAligners.com

General dentist to see kids in Escondido, North San Diego. High pay. Perfect for new grads. Greatkidsdentist@gmail.com.

Dentist Associate, general dentist, 5 years experience, Spanish a must, one day per week, Santa Ana 714-914-4747

ORTHODONTIST NEEDED, Valencia / Santa Clarita. 2/days per month. Please contact: 1nimastr@gmail.com

MORENO VALLEY W/ REAL ESTATE 3 eq. ops & 2 no eq. ops. 31 Yrs of Gdwill, Retiring Seller. Greg Beamer 909-542-4891

Oral Surgeon needed busy private practice 1 day/month or more. Please send your CV: f.dentistry@yahoo.com

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Dental Office available for Sublet - Woodland Hills, Santa Clarita, Chino, and Westwood. Call 310-663-2923 or email MPartoviRE@gmail.com

General Dentist Wanted - PT position min. 5 years of experience with good communication with patients also other skills of General Dentistry. Must motivated in practice growth. Please email resume or call direct at 818-335-8080

Friendly RDA Spanish speaking \$19+ DOE Fountain Valley Small Family Office. Able to make temps, x-rays ddschris@gmail.com

Ortho Assistant needed in Simi Valley Once a month. Competitive pay. 805-584-8444 fundentalcare@yahoo.com

Brand New Dental Chair Unit. Paid \$3400 never used Selling for \$1500 Local Pick up in Orange. Platinumbraces@gmail.com

GP WANTED to see pediatric patients in LA. \$850-\$900 guaranteed base + bonus + vacation pay. PedoGPdentist@gmail.com ***NEW GRADS ARE WELCOME***

APPLE VALLEY GP FOR SALE - 5 Ops, 25 Yrs. Goodwill, Retail Strip Center, Room for Growth! 2021 GR \$750K. HSDPT- Kaira Stewart-949-220-6216 #CA3340 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

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Los Angeles County

Diamond Bar: Collections ~ \$849K

- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq. ops.

Huntington Park: New Listing!

- **Starter Practice & Real Estate.**
- Nice & well kept practice.
- Corner lot with private parking in the back. 3 equipped ops.
- Close to residential & business area.
- Starter practice with bonus of pts.

Inglewood: SOLD!

- **2022 Collections ~ \$900K**
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists.

La Habra: SOLD!

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- 4 eq. ops. Reasonable Rent

Riverside County:

Palm Desert: Large Shopping Plaza.

- Next to Sun City Retirement Center
- Part time practice. Mostly PPO/CASH
- Great opportunity for doctors who do implant cases to increase production.
- Seller Financing Available. 7 eq. ops.

San Jacinto - Grossed \$1.58 Million

- Seller retires. 25+ yrs goodwill.
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

Ventura County

Ventura - New Listing!

- Turn key dental practice.
- **2022 Collections ~ \$780K.**
- Mixed of insurances, mostly PPO.
- Professional suite across from large shopping plaza.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

Central California

Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

Orange County

Anaheim - Starter Practice w/Bonus Pt.

- Strip mall: 3 eq. ops. + 2 plumbed
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

Anaheim Leasehold - SOLD!

- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

Fountain Valley: Grosses ~ \$275K

- **Family practice.**
- ~ 50% FFS/PPO & ~ 50% Denti-Cal
- 3 eq. ops. + 1 add'l plumbed
- Retail Center. Reasonable Rent.
- Border of Fountain Valley & Santa Ana

Newport Beach - New Listing!

- **Collections \$500-\$550K**
- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month
- Selling for health reasons.

Westminster - Collections ~ \$773K

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq. ops. ~1,200 sq.ft.
- Rent ~ \$4,400 plus triple net

Northern California

Daly City - Collections ~ \$410K

- Seller retires. Mostly PPO/Cash
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

Dublin: Collections ~ \$1+ Million

- **General and Orthodontics**
- Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

Fremont - Grosses ~ \$645K

- 20+ years of goodwill
- On main street. Large retail center - close to Fremont Hub.
- 4 equipped ops. + 3 plumbed
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

Sacramento - Asking \$95K!

- Strip mall off Highway - 99
- 3 equipped ops. + 1 plumbed
- 2022 Production ~ \$200K.
- Part time practice. Low overhead.

Sacramento - New Listing!

- 2022 Collections ~ \$195K-215K
- Between Highway 99 & Freeway 5
- Shopping Plaza. 2 eq. ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.
- Opens Tues - Thurs. 2 staffs + 1 Dr.

Northern California

Dental Practice & Real Estate In San Jose: Collections ~ \$600K

- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate - prominent professional suite within walking distance from strip malls.

Starter Practice and Real Estate In San Jose:

- State of the Art Practice
- Just renovated. New equipment
- Selling for family/health reasons.
- Large Shopping Plaza in Vietnam Town. 3 chairs, ~ 1,600 sq.ft.
- Golden opportunity to be your own landlord.

San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose - 2 practices for sale

- Office #1 - Collections ~\$400K
Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$590K
Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

Stockton - Practice & Real Estate

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% DentiCal, 40% PPO/others.
- Single standing bldg. w/parking lot.

Sunnyvale: Collections ~ \$900-950K

- Office accepts PPO/Cap/HMO
- Office does mostly general dentistry. Lots of outside referrals.
- 2 - 3 doctor days/wk
- Prominent professional suite. 4 op.

Dental Practice Wanted

We have buyers looking for practices in:

Northern CA - Bay Area

LA County: LA, Inglewood, San Fernando Valley, Covina and etc...

Orange County: Upland, Irvine, Santa Ana, Yorba Linda and etc...

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WHITTIER

Super location with large sign. Revenues of \$700k. 5ops with room for 7; modern

SAN GABRIEL

Retiree with PT practice; easy to build practice Revenues of \$350k

OXNARD

Associate run; all specialty referred; 4+ ops. Gross of \$450k; some seller financing available

RIVERSIDE

Free standing location with sign Income of \$500K on PT sched

WESTMINSTER

This one has it all. Location, sign, Busy Hygiene, Revenues of \$1.7m

RANCHO CUCAMONGA

Terrific opportunity with retiree doing \$900k No advertising but large sign

SAN DIEGO (upcoming)

5 ops with visible location; seller retiring Revenues \$1.4m+

TORRANCE (upcoming)

Long-established; 8ops; absentee operated Revenues of \$1.1m

PLAYA DEL REY

Retiree with busy hygiene practice Merger Opportunity

LAGUNA BEACH

Great location. Modern facility Non-advertising doing \$500k on PT sched

NORTHRIGE

Will eclipse \$1.1m; PPO/cash only Absentee operated

THOUSAND OAKS

True bread-n-butter retiree practice with busy hygiene program; super growth potential

WOODLAND HILLS

Wonderful/conservative retiree practice with busy hygiene. Gross of \$500k

BAKERFIELD

Long-established/low overhead practice. Ideal low-cost 1st practice. Revenues of \$400k

SANTA CLARITA (upcoming)

Revenues of \$1.2m; exposure location; busy office PPO/cash only

SAN DIEGO #2 (upcoming)

Retiree doing bread-n-butter dentistry & hygienist. Revenues of \$600k; 4 ops

BURBANK

This one has it all. Location. Visibility. Beautiful facility. 6+ops. \$1.2m revenues

GLENDALE (Upcoming)

Long-estab PPO/cash practice. Nice facility. Ideal as associate-run practice



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Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Southern California	INQUIRE	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. Please call for more information.
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.
East County	\$375,000	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
Kearny Mesa	\$379,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.

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Ontario - \$950,000 - 7ops+ 2 plumbed ops/2,400 sqft. 2022 gross \$1MIL+. Dr. Rishi Salwan (888)8022340 DRE#02085289

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Practices for Sale

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Gorgeous Private General Practice for sale

- Dr retiring after 17 years in this location
- Private insurance and cash
- Gross collections over \$630,000/year on 4 easy days/week
- Easy hours – 7 am to 2:30 pm
- Shopping center with free easy parking
- Dexus digital xrays, Kavo conebeam, Dentrix computer system

San Juan Capistrano

Beautiful Private General Practice for sale

- Grosses just under \$400,000 on 4 easy days/week
- 3 + 1 operatories with digital xrays, Cone Beam, Cerec machine and printer, computer system
- Dr retiring
- Private insurance and PPO's
- Paperless
- Rent only \$5,200/month inclusive

Bakersfield

Gorgeous Private General Practice for sale

- Grosses over \$600,000 on 3 1/2 days/week
- 4 operatories with digital xrays, Panorex, and computer system
- Dr retiring after 35 years
- Private insurance and PPO's
- 3 days of hygiene/week
- Rent only \$2,900/month inclusive



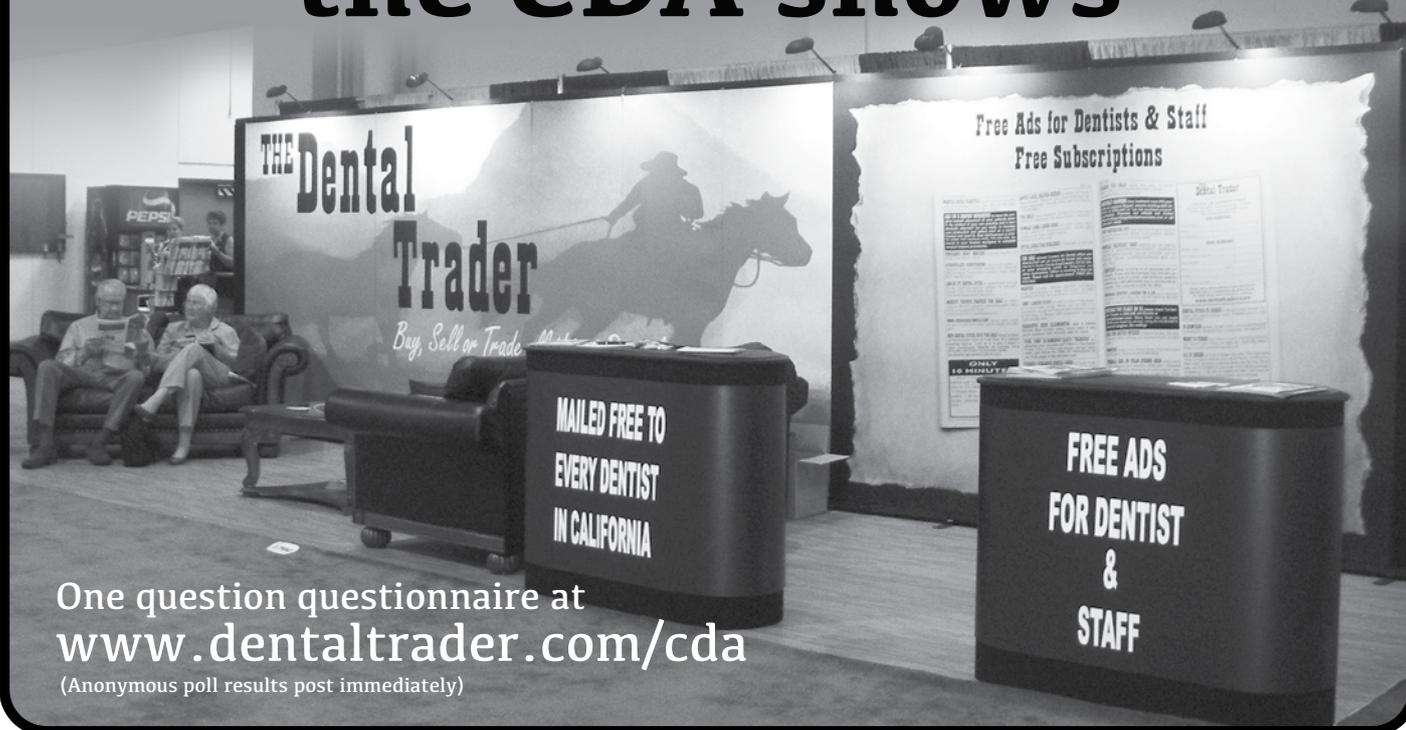
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SAN DIEGO PRACTICE FOR SALE – modern 5 ops grosses \$630,000/yr on four 6 hour days/week – digital xrays/computer/conebeam – Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

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Used Intraspin Centrifuge for Sale for \$800 obo. Condition like new. If interested please email conniedds@gmail.com

IRVINE FACILITY ONLY FOR SALE - 3 Chairs, 2 Additional Plumbed Rooms, Fully Equipped, Great Location! - Kaira Stewart - 949-220-6216 #CA3442 <https://dentalpracticetransitions.henryschein.com/listing/ca3442/>

Dental office for lease to SPECIALIST ONLY. Anaheim. 7 ops. 2000 Sq ft. Lone standing building. Lots of parking 8186404848

Brand new Auto Bone tac Mini Set TBM-05 (3.5). Includes: Automatic Tac Gun and 21 titanium tacs, Short (3.5 mm) from MCTBIO. \$650. Retail \$900. Contact (310) 801 4479 for more info.

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4 operatories SFV. Owner financing. 28 years of goodwill, doctor retiring. Strip mall location. Email access100@yahoo.com

SAN JOSE GENERAL PRACTICE FOR SALE!

Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrux software. Professional building. Located in highly desirable area of San Jose, must see to appreciate- photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00

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Beverly Hills dental off.; rent/sale. 2 ops, lab/sterile, 1 avail. now. All w windows. Great location. Text 310)948-2673

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Burbank, Calabasas, Encino, Fontana, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Sherman Oaks, and Woodland Hills

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrax software. Asking \$800,000. – SOLD AT FULL PRICE

BURBANK GENERAL PRACTICE FOR SALE: Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – PENDING AT FULL PRICE

ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE: 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000.

NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE: Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cephal. Seller is motivated. Asking \$125,000.

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Well established fee for service practice collects \$625,000 per year on four days per week with four days per week of hygiene. Hygiene, exams and x-rays account for 58% of the practice production. Seller refers out all endo, all oral surgery, all perio surgery, all pedo, and all ortho. Low key practitioner. Tons of upside potential. The office has four equipped operatories with digital x-rays and Softdent software. Professional building. Seller is retiring. Asking \$300,000 – SOLD AT FULL PRICE

FONTANA GENERAL PRACTICE FOR SALE: The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 – SOLD AT FULL PRICE

CONEJO VALLEY GENERAL PRACTICE FOR SALE: Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

ENCINO GENERAL PRACTICE FOR SALE: Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE: Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

BEVERLY HILLS GENERAL PRACTICE FOR SALE: This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrax software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

CALABASAS GENERAL PRACTICE FOR SALE: Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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I frequently encounter dentists that have continued to work beyond the "traditional" retirement age, some out of necessity, others because they absolutely love what they do, that now want to sell for what their practice may have been worth at some point in the past. The most difficult concept to convey to them is that the value of the practice is not based on the gross income as much as it is on the net income. Buyers must be able to secure a loan for the practice to be sold and that is intimately tied to what bankers refer to as the debt coverage ratio. Let me clarify this concern for you. Here are two examples:

Buyer #1 is married and the spouse earns \$120,000/year. The practice being purchased has a net income (profit to the owner) of \$200,000/year and is being sold for \$500,000 with a loan at 5.50%. The buyer's school debt, car payments, living expenses and home mortgage are \$8,000/month or \$96,000/year. The practice loan will be \$65,112/year. The buyer's household income with the new practice is \$320,000 and the annual debt is \$161,112. The debt coverage ratio is 1.99. Considering the debt coverage ratio alone, every bank would make that loan.

For Buyer #2, everything about the practice is the same, however, now the buyer is married, but the spouse is not employed. Buyer #2's personal debt obligations are \$12,000/month and the interest rate on the practice loan is 8.00% or \$72,780/year. With the buyer's income of \$200,000/year and the buyer's debt, personal and practice loan, of \$216,780/year, the debt coverage ratio is 0.92 and no lender will make that loan.

The above examples may be extreme, but they demonstrate the impact that the buyer's income, personal debt and interest rates have on the ability of the buyer to secure financing to purchase a practice. As outside income declines and personal debt and interest rates rise, the loan amount that the buyer can borrow decreases. The same practice profit cannot cover all of the buyer's obligations.

It is complicated, but for a complete understanding of the financing requirements, call Kurt Skarin at Lee Skarin and Associates, Inc.



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NEW! Beverly Hills | \$600,000 | 4 ops | #10100 If you've ever
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SOLD by Al Galvis: Santa Monica | \$702,000

La Quinta | \$230,000 | 4 ops | #10093 Phenomenally located fast-start GP in the stunning resort city of La Quinta! The practice is profitable, but most of the value is in the location, patient base, build-out, and equipment. Located on the Highway 111 commercial corridor, there is high visibility and tons of foot traffic. Call Tim (714) 272-8404

NEW! Larchmont | \$250,000 | 4+ ops | #10102 Fantastic FAST-START opportunity in the prestigious Larchmont Village neighborhood of LA. The practice is located in a unique and impeccably maintained 100-year-old freestanding building with high-end, classic features throughout. The seller owns this one-of-a-kind building and will offer a fair lease to the buyer. Call Eddie (310) 595-0203

NEW! Los Angeles | \$145,000 | 4 ops | #10106 Established Westside General Practice with excellent growth potential! Located on Wilshire Blvd. west of the 405 in a beautifully remodeled building in a desirable neighborhood. Fully equipped for General Restorative, Implant Surgery, and Endo procedures. Call Ken (805) 338-5850

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SOLD by Darren Hulstine: Santa Maria + RE | \$640,000

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SOLD by Darren Hulstine: Santa Maria | \$895,000

SOLD by Darren Hulstine: Ventura | \$450,000

SOLD by Darren Hulstine: Lompoc Suite | \$590,000

Ventura | \$445,000 | 4 ops | #09945 5-star rated GP with incredible value and tons of upside potential! Offering a complete range of services utilizing the most cutting-edge technology. Located in an attractive professional building with a beautiful, high-end build-out, high visibility, and easy access from 101 Freeway. Call Ken (805) 338-5850

SOLD by Darren Hulstine: Santa Barbara + RE | \$3,555,000

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Pleasanton | \$550,000 | 7 ops | #10069 State-of-the-art General Dental and Perio Practice with 3 years new \$1M buildout! Call José (925) 382-9525

Watsonville + Real Estate | \$249,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$150,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD by José: Pleasant Hill | \$550,000

SOLD by Darren Hulstine: Arroyo Grande | \$550,000

SOLD by Darren Hulstine: SLO County | \$249,999

SOLD by Scott Taylor: San Jose | \$1,700,000

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

SOLD by Scott Taylor: Monterey | \$1,350,000

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

NEW! Newark | \$402,000 | 3+ ops | #10105 Thriving location with small-town feel. New residential developments offering high-growth opportunities. Perfectly situated at busy intersection next to a Starbucks and is located in an attractive Shopping Marketplace with ample parking and easy accessibility. Cal Nelson! (510) 501-1959

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NEW! San Francisco | \$490,000 | 3 ops | #10091 One-of-a-kind boutique-style 4-operator General Dentistry Practice in a HOT neighborhood! Priced \$100k under valuation for a QUICK SALE! This state-of-the-art office is unlike any dental office you have seen before and it must be seen in person. Call Nelson (510) 501-1959

SOLD by Scott Taylor: Antioch | \$550,000

Santa Cruz | \$549,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

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SOLD by José: Clovis | \$779,000

Sebastopol | \$355,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP with an extraordinary staff. Call Nelson (510) 501-1959

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

NEW! Bakersfield Prosth | \$320,000 | 4+ ops | #10107 Thriving Prosthodontic Dental Practice with unique specialties and enormous growth potential! Fully fee-for-service, and plenty of room for general dentistry or to bring in other specialties! Call José (925) 382-9525

SOLD by José: Bakersfield | \$1,202,000

SOLD by José: Bakersfield | \$995,000

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Tulare County + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

SOLD by José: Visalia + Real Estate | \$1,836,525

Modesto | \$535,000 | 12 ops | #10086 Excellent GP with flexible seller willing to workback if needed. Located in a busy, high-vis shopping center with state-of-the-art technology and tons of untapped potential! Call Nelson (510) 501-1959

Porterville | \$380,000 | 6 ops | #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

SOLD by José: Delano | \$1,200,000

NEW! Vallejo + Real Estate | \$215,000 + \$625,000 | 3 ops | #10103 34-year est. GP in waterfront area. Large ops, very nice upgrades and great location off Interstate 80 in high-traffic commercial corridor. 3 units for sale all with separate PG&G meters. Call José (925) 382-9525

NEW! Visalia + Real Estate | \$350,000 + \$700,000 | 6 ops | #10104 Associate-run, bread-and-butter Pediatric Dentistry Practice. Collected \$585k in 2022. Located in a vibrant and active part of town! Call José (925) 382-9525

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Huntington Beach Office Leasehold Sale: Near new facility, CBCT,3 ops, 1600sf space, Bella Terra area: Allon4@yahoo.com

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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



A. Lee Maddox, DDS, Esq.

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FOR SALE IN ESCONDIDO – Well-established GP w/ eq. ops. & 19+ ys of goodwill. Grossed approx. \$810K for 2022. Contact California Practice Sales at 714-639-2775.

Bakersfield dental practice for sale, 2400sqf, 9 operator's chair, a lot of parking, gross in 2022 \$450,000 K (only work part time), opportunity price \$160,000, luismiguelcollazos@yahoo.com or 8186051584

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FEATURED LISTINGS

SAN MARCOS - Well-established practice with 15+ years of goodwill is in a two-story professional building. The approximately 1,600 sq. ft. suite is equipped with 5 operatories and one Orthophos XG5 digital x-ray. The doctor is in the process of retiring and moved out of town and is currently traveling back and forth every couple of days a week to the practice. They see an average of 12-15 patients a day and an average of 10 new patients a month. The one hygienist works 2 days a week and sees about 5 patients per day. Income source is mainly cash with it being 80% while 20% is coming from insurance. Does very minimal advertising and depends on patient referrals. Is in a busy shopping center with ample parking. **Grossed approximately \$440K for 2022. Buyer's Net of \$170K.** Please contact your CPS Broker for more details. **Property ID #5402**

LA PUENTE – (REAL ESTATE) With over 12 years of goodwill, the practice & REAL ESTATE is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

LOS ANGELES - Well-established practice with 25+ years of goodwill. The 1,932 sq. ft. suite is located in a 7-story professional building. The practice is equipped with 4 operatories and 1 plumbed not equipped. The current seller works 4 days a week and sees an average of 12-20 patients a day and 20-24 new patients a month. With the 4 days of hygiene a week, the office sees approximately 8-12 patients a day per hygienist. Also, one time a month varies the day a periodontist comes in. Does very minimal advertising more patient referrals and Google/Yelp. The recall system is pre-booking patients and texts/calls. The doctor is in the process of retiring due to traveling back and forth every day from Irvine to Los Angeles. **Grossed approximately \$1.02M for 2022. Buyer's Net of \$410K.** Please contact your CPS Broker for more details. **Property ID #5405.**

MISSION VIEJO - This well-established practice with 40+ years of goodwill is located in an approximate 1,200 sq. ft. office with 3 equipped operatories. The retiring doctor currently works 4 days a week and sees an average of 9-10 patients a week and 7-8 new patients a month. Income source is mainly insurance at 75% & 25% Cash. Does minimal advertising and depends on patient and PPO referrals. Is near residential areas with elementary and middle schools in the area. Is equipped with 2 Gendex GX770 X-rays and 1 Belmont BelRay X-ray. Great location with ample parking. **Grossed \$306K for 2022. Buyer's Net of \$169K.** Please contact your CPS Broker for more details. **Property ID#5424.**

SANTA ANA (PEDO) - Well-established practice with 16+ years of goodwill. The practice is located in a 2,200 sq. ft. single-story building. The building has 11 operatories, with 7 plumbed and equipped with 4 in the open bay and 3 in the individual room, 4 plumbed but not equipped. The doctor currently works 5 days a week and sees an average of 15-20 patients a day and 20-25 new patients a month. Income source is mainly Medical at 95%, Cash at 1%, and Insurance at 4%. Does minimal advertising depend on patient referrals. The doctor has another practice in Riverside and is wanting to put their focus more on that location. Private ample parking lot. **Grossed approximately \$865K for 2022. Buyer's Net of \$517K.** Please contact your CPS Broker for more details. **Property ID #5417.**

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VENTURA COUNTY LISTINGS

VENTURA - (GP + REAL ESTATE) Well-established practice with 70+ years of goodwill. The retiring doctor works 3 days a week and sees an average of 8-10 patients a day and 12-15 new patients a month. The one hygienist in the office works 2 days a week and sees approximately 6-8 patients a day. The office is mainly insurance but does take some cash. Mostly patient referrals and website advertising. The 1,050 sq. ft. 3-equipped operator is located in a two-story professional building with ample parking and is near a residential area. Has great street visibility. Is equipped with Diamond Dental software and 3 Yoshida digital X-rays. **Grossed approximately \$329K for 2022 on 3 working days a week. Buyer's Net of \$107K.** Please contact your CPS Broker for more details. **Property ID #5408.**

LOS ANGELES COUNTY LISTINGS

CERRITOS - This newly remodeled, well-laid-out, beautiful practice has over 46 years of goodwill to offer. Since 1977 when the original dentist built this practice, it has been an icon in this unique community. The building is a duplex, shared with a medical doctor who is also your landlord, that could even be a referral source. In addition, your signage is exposed to this high-traffic area where you would suspect parking is hard to find, but this is not the case with your own large private parking lot. The doctor has their private parking spot equipped with a charging station for the electric or hybrid vehicle. The 2,600 sq. ft. office is equipped with 6 operatories and Dentrix software. The Seller has begun to slow down and brought specialists into the practice. However, the Seller has additional equipment to sell with the practice, allowing the buyer with the right skill set to make this incredibly profitable practice even more profitable. **Grossed approximately \$1.2M for 2022. Buyer's Net of \$485K.** Please contact your CPS Broker for more details. **Property ID #5427.**

LA PUENTE - (REAL ESTATE) With over 12 years of goodwill, the practice & **REAL ESTATE** is priced right for you. However, the real diamond in the ruff here is the **GREAT FREE-STANDING BUILDING FOR SALE**, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage, ensure you contact your broker and get out and see the practice before it is gone. **Property ID #5425.**

LOS ANGELES - Well-established practice with 25+ years of goodwill. The 1,932 sq. ft. suite is located in a 7-story professional building. The practice is equipped with 4 operatories and 1 plumbed not equipped. The current seller works 4 days a week and sees an average of 12-20 patients a day and 20-24 new patients a month. With the 4 days of hygiene a week, the office sees approximately 8-12 patients a day per hygienist. Also, one time a month varies the day a periodontist comes in. Does very minimal advertising more patient referrals and Google/Yelp. The recall system is pre-booking patients and texts/calls. The doctor is in the process of retiring due to traveling back and forth every day from Irvine to Los Angeles. **Grossed approximately \$1.02M for 2022. Buyer's Net of \$410K.** Please contact your CPS Broker for more details. **Property ID #5405.**

NORWALK - (GP + REAL ESTATE) Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2022 the practice grossed approximately \$274K.** Please contact your CPS for more details. **Property ID #5359.**

TORRANCE - Turn-Key general practice located in a busy shopping center with plenty of parking. It is on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **Grossed \$182K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

WOODLAND HILLS (PEDO) - Well-established practice with 30+ years of goodwill. The 2,122 sq. ft. office is equipped with 3 equipped operatories in an open bay, 3 equipped private room operatories and 1 plumbed not equipped. The large breakroom could easily be converted to accommodate 3-4 more dental chairs for the practice to have 10-11 operatories. The Seller has started several projects in parallel and has selected to focus on his flagship practice over an 18-mile drive away. The seller currently works 4 days a week and sees an average of 8-10 patients a day and 28-30 new patients a month. Income source is 58% Cash, 10% Insurance & 32% MediCal. **Please contact your CPS Broker for more details. Property ID# 5421.**

ORANGE COUNTY LISTINGS

ANAHEIM HILLS - Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed approximately \$584K for 2022. Buyer's Net of \$113K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$314K for 2022. Property ID #5356.**

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Juana Dominguez
Transition Coordinator

COSTA MESA - Well-established practice with 16+ years of goodwill. The approximate 3,009 sq. ft. suites are in a two-story professional building that is equipped with 3 operatories. With such large area additional chairs can be added in or it can be down sized. The current doctor currently has 2 other practices that he wants to focus on. They currently work at this location every other Monday & Friday, Wednesdays, and the 1st & 3rd Saturday of the month. The doctor sees an average of 7-10 patients a day and 10-12 new patients a month. The hygienist in the office works every Wednesday and sees about 5-6 patients. Half paperless half paper charts. Extra storage room for future expansion. Minimal advertising website and patient referrals. Modernized office. Desired location. **Grossed approximately \$625K for 2022. Buyer's Net of \$190K.** Please contact your CPS Broker for more details. **Property ID #5408.**

IRVINE - Well-established renovated practice with 20+ years of goodwill. The Seller purchased the office after the pandemic, which was completely remodeled in 2022. Is located in a 1,450 sq. ft. suite with 4 spacious equipped operatories and 1 plumbed no equipped operator in a single-story shopping Plaza. Unfortunately, when the office was reopened in February 2022 the Seller had to relocate unexpectedly for personal reasons. Attempting to run the office remotely with associates at this time, the Seller has decided to take a loss on the investment. Therefore, this beautiful office is being sold for less than it costs to build out, remodel, and place the new equipment, with all the patient charts included. Seller financing is available with a down payment of approximately 50% for 72 months with an incredible interest rate of 2.4%. No payments for 3 initial months and no underwriting, no loan fees & 100% approval for a dentist buyer. Please contact your CPS Broker for more details. **Property ID #5409**

LAGUNA NIGUEL - Well-established practice with 32+ years of goodwill. The 1,400 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operatories and 2 plumbed but not equipped operatories. The retiring seller works 4 days a week and sees an average of 8-9 patients a day and 15-18 new patients a month. Patient referrals and online resources are the only advertising the office does. Easy Dental software. Near residential areas and conveniently located off the 5 & 73 Freeway. **Grossed approximately \$314K for 2022.** Please contact your CPS Broker for more details. **Property ID #5418.**

LAKE FOREST - This location has been a dental practice and at this location for over 20+ years. The Seller has been at this location for 5 years and has outgrown this location and done so well that he is now Buying a building. The 1,600 sq. ft. suite is located on the first floor in a two-story professional building with three fully equipped operatories. Also, noting a very competitive rare modified gross lease that includes: water, electricity, and common area maintenance charges. Conveniently close to 5 Freeway and has ample parking. A current doctor loves to stay in this low-overhead suite; however, he has just purchased a building to accommodate the growing practice. **Property ID #5426.**

MISSION VIEJO - This well-established practice with 40+ years of goodwill is located in an approximate 1,200 sq. ft. office with 3 equipped operatories. The retiring doctor currently works 4 days a week and sees an average of 9-10 patients a day and 7-8 new patients a month. Income source is mainly insurance at 75% & 25% Cash. Does minimal advertising and depends on patient and PPO referrals. Is near residential areas with elementary and middle schools in the area. Is equipped with 2 Gendex GX770 X-rays and 1 Belmont BelRay X-ray. Great location with ample parking. **Grossed \$306K for 2022. Buyer's Net of \$169K.** Please contact your CPS Broker for more details. **Property ID#5424.**

RANCHO SANTA MARGARITA - Leasehold & Improvements - This practice has been at this location for 14+ successful years. The current doctor has another practice in Aliso Viejo that they want to put more focus on. The 2,200 sq. ft. suite is located on the second floor in a two-story medical dental building with 8 equipped operatories. Is near residential areas and a high school and elementary nearby. Conveniently close to California State Route 241. Has ample parking. Please contact your CPS Broker for more details. **Property ID#5407.**

SANTA ANA (PEDO) - Well-established practice with 16+ years of goodwill. The practice is located in a 2,200 sq. ft. single-story building. The building has 11 operatories, with 7 plumbed and equipped with 4 in the open bay and 3 in the individual room, 4 plumbed but not equipped. The doctor currently works 5 days a week and sees an average of 15-20 patients a day and 20-25 new patients a month. Income source is mainly Medical at 95%, Cash at 1%, and Insurance at 4%. Does minimal advertising depend on patient referrals. The doctor has another practice in Riverside and is wanting to put their focus more on that location. Private ample parking lot. **Grossed approximately \$865K for 2022. Buyer's Net of \$517K.** Please contact your CPS Broker for more details. **Property ID #5417.**

SAN JUAN CAPISTRANO - This practice has been at this location for 37 years. The seller has decided to retire after many years of success. The office consists of 4 equipped operatories in an approximate 1,400 sq. ft. suite. The doctor currently works in the office 1 day a week and some patient charts are included in the sale but not guaranteed. The office does have a storage room with inactive patient charts. Is near residential areas with a middle and elementary school next to the shopping center and about 250 more residential homes are being built behind the shopping center. Has reasonable rent for the area and has ample parking. Seller selling practice as is. Please contact your CPS Broker for more details. **Property ID #5416.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

DESERT HOT SPRINGS (GP + REAL ESTATE) - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Grossed approximately \$424k for 2022.** It's a great opportunity to **buy both the practice & building for a reasonable price of only \$375K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

FONTANA - Well-established practice with 20+ years of goodwill. The 1,635 sq. ft. suite is located in a single-story strip mall. Is equipped with 3 operatories and 3 plumbed/not equipped operatories. The current doctor currently works 4 days a week and sees an average of 7-12 patients a day and 13-16 new patients a month. The practice does minimal advertising and depends on patient referrals and walk-ins. Has great street visibility on a busy street. Reasonable rent for the area. The current doctor only does basic dentistry and doesn't do any Ortho, Perio Surgery or Implants. The new buyer has the opportunity to do more procedures and have higher production. The office is spacious enough to expand to put more operatories for more profit. **Grossed \$377K for 2022. Buyer's Net of \$159K.** Contact your CPS Broker for more details. **Property ID #5419.**

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Alex Baylon, V.P.
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ONTARIO - The well-established practice with 28+ years of goodwill is located in a one-story plaza. The retiring doctor currently works 3-4 days a week with an associate 2 days a week. The doctor sees an average of 11-13 patients a day and the associate sees about 10-12 patients a day. They both see approximately 20-25 NEW patients a month! Income source is mainly insurance at 70% and Cash/MediCal at 15% each. Does minimal advertising and is 100% patient referral. The 1,200 sq. ft. office is equipped with 4 operatories and a Phot-X11 X-ray. Most of the equipment is in good or fairly new shape. Is in a great location with lots of street visibility and signage. **Grossed approximately \$977K for 2022. Buyer's Net of \$303K.** Please contact your CPS Broker for more details. **Property ID #5415.**

PALM DESERT - Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq. ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Doctor works 4 days a week with an associate working 3 days and 3 hygienists working 1 day each a week. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operatory has an x-ray and 2 monitors. Also equipped with Dentrix software and a Kavvo OP3D Pano. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$520K for 2022.** Please contact your CPS Broker for more details. **Property ID #5393.**

PALM SPRINGS - Well-established practice with 40+ years of goodwill. The retiring doctor works 4 days a week with 1 hygienist working 4 days and 1 hygienist working 2 times a month. The doctor sees an average of 8-9 patients a day and 10-11 new patients a month while the hygienists see about 8 patients a day. The two-story 1,200 sq. ft. suite is located in a professional building and is equipped with 4 operatories, 2 digital sensors, and an Eaglesoft software package. Is nearby very nice residential areas a public high school. Parking lot has ample parking and great street visibility. Income source is 50% insurance and 50% cash. Does very minimal advertising and is 100% patient referral. Reasonable rent for the area with a long-term lease. **Grossed approximately \$682K for 2022. Buyer's Net of \$183K.** Please contact your CPS Broker for more details. **Property ID #5413.**

RANCHO MIRAGE - General practice located in a two Story Free Standing Medial Professional Building - Condo Suite Owned by the seller. The office consists of 4 equipped ops in a 2,200 sq. ft. suite. This class A Building has incredible finishes inside and out with covered parking. Disney is developing single-family homes and condominiums in the Cotino community with a range of shopping, dining, and entertainment offerings anchored by an approximate 24-acre grand oasis with Crystal Lagoons. The Seller does have another practice in Oceanside, approximately over 100 miles away. In contrast, we are only selling assets here, though patients may not want to make that 100+ mile drive. This newly built office is normally used only once a month, so everything is in impeccable condition. Please contact your CPS Broker for more details. **Property ID #5400**

RIALTO - This RARE OPPORTUNITY to be in control of your destiny by eliminating the landlord you are at the mercy of by OWNING THE REAL ESTATE for your practice. Our practice has organically grown without marketing being an icon in the community. With over 15 years of goodwill, the practice and real estate are in exceptional condition and deliver a sense of comfort from the moment you pull into the private driveway. We are only doing bread-and-butter dentistry here. Many specialties such as pedodontics, orthodontics, implants, and even the restoration of implants are being referred out. So, if you have the right skill set, you can immediately see an increase in the exceptional profitability in this practice by closing the door on the services being referred out. To make an offer, you must visit the practice. So, move quickly, or live with regrets. **Collected approximately \$711K for 2022. Buyer's Net if \$277K** Please contact your CPS Broker for more details. **Property ID #5172**

YUCCA VALLEY - (PEDO + Real Estate) practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **Grossed approximately \$630K for 2022. Buyer's Net of \$215K. Property ID #5396.**

SAN DIEGO COUNTY LISTINGS

EL CAJON - Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft. suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depend more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$150K and grossed approximately \$441K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

EL CAJON - Well-established practice with 30+ years of goodwill. The retiring doctor works 3 days a week and every 1st and 3rd Saturday of the month and sees an average of 8-10 patients a day and 15-20 new patients a month. The office has an associate that comes in when needed. The 1,750 sq. ft. suite with 4 operatories and 1 plumbed/ not equipped operator is located in a corner location of a professional medical building and conveniently located right off the 8 freeway. Income source is half cash and half insurance. Advertising is based on patient referrals and online review websites. Is computerized with 2 digital x-rays, 1 digital sensor, 5 digital intra-oral cameras, and Dentrix & Patterson Image software package. Has great street visibility and ample parking. Great location with reasonable rent for the area. **Collected approximately \$313K for 2022. Buyer's Net of \$181K.** Please contact your CPS Broker for more details. **Property ID #5414**

ESCONDIDO - This well-established practice with 19+ years of goodwill is located in a one-story busy shopping plaza. The current doctor has another practice in San Marcos and wants to put their focus more on that location as they are transitioning into retirement. The seller currently works 3 days a week with an associate working 2 days a week. The doctor sees an average of 20-24 patients a day and 16-20 new patients a month. The associate sees approximately 16-20 patients a day and 8-10 new patients a month. The 1,500 sq. ft. office is equipped with 5 spacious operatories and Dentrix software. Does very minimal advertising mainly flyers and patient referrals. Near residential areas and accessible access to the 15 Freeway. **Grossed approximately \$810K for 2022. Buyer's Net of \$211K.** Please contact your CPS Broker for more details. **Property ID #5422.**

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Rick Conwell
Lic. #01761368

FALLBROOK – Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrrix software. Near residential area and ample parking. **Collected approximately \$347K for 2022. Buyer's Net of \$105K.** Please contact your CPS Broker for more information. **Property ID #5404.**

IMPERIAL BEACH – **REDUCED PRICE!** Well-established general practice with 3 equipped operatories located in a busy one-story shopping center. Seller is currently working 2 days/wk. with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Collected approximately \$306K for 2022.** Please contact your CPS Broker for more information. **Property ID #5359.**

LAKESIDE - This location is exceptional because it is centered between two shopping centers with far too many anchor tenants to mention all of them; worthy of mention is Starbucks and Walgreens. Furthermore, this location is on a busy thoroughfare, compounded by the constant flow of shoppers exposed to the excellent signage of your new practice, which can fuel you with new patients. Additionally, senior living apartments and high-end homes are directly across the street from this location to supply a constant patient flow for your new practice. No worries about working with an impersonal massive property management team; the Seller is a successful dentist who outgrew this location and the building owner to make the experience more personal. **Property ID #5431.**

OCEANSIDE - LEASEHOLD & IMPROVEMENTS! Our location is on a corner in a free-standing building. It is less than a half-mile off the 5 freeway and even closer to the beach! Our location has excellent visibility. With deep regret, the original owner passed in 2021. It was purchased by the current owner in 2022 and completely remodeled & beautifully furnished. Regrettably for personal reasons, the current owner needs to depart to the east coast for a family matter. The landlord is very accommodating, offering an exceptional fair market lease for the area. The above inventory is only of the larger items. There are far too many additional items to list, including but not limited to ~1,000 patient records and charts that will be gifted in exchange for a timely transaction. Please contact your CPS Broker for more details. **Property ID #5429**

SAN MARCOS - Well-established practice with 15+ years of goodwill is in a two-story professional building. The approximately 1,600 sq. ft. suite is equipped with 5 operatories and one Orthophos XG5 digital x-ray. The doctor is in the process of retiring and moved out of town and is currently traveling back and forth every couple of days a week to the practice. They see an average of 12-15 patients a day and an average of 10 new patients a month. The one hygienist works 2 days a week and sees about 5 patients per day. Income source is mainly cash with it being 80% while 20% is coming from insurance. Does very minimal advertising and depends on patient referrals. Is in a busy shopping center with ample parking. **Grossed approximately \$440K for 2022. Buyer's Net of \$170K.** Please contact your CPS Broker for more details. **Property ID #5402**

KING COUNTY LISTINGS

LEMOORE (GP + REAL ESTATE) – Well-established practice with 27+ years of goodwill. The retiring doctor currently works in the office 4 days a week with 2 hygienists working alongside them. The practice sees an average of 10-15 patients a day with an average of 20-25 new patients a month! The hygienist sees an average of 12-14 patients a day. Cash and PPO only. It's located in a 1,606 free-standing building with 5 equipped operatories and is computerized with Dentrrix. Does minimal advertising and mainly depends on Google and boosting Facebook posts. **Grossed approximately \$1.3M for 2022. Buyer's Net of \$439K.** Please contact your CPS Broker for more information. **Property ID #5403**

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SOUTHERN CALIFORNIA

APPLE VALLEY - Retail strip center practice with GR of over \$730K. 5 Ops plus 1 add'l plumbed in 1,800 sq. ft. space. Brand new CBCT System installed this year, Dexis digital X-ray, HDX intra-oral camera, and Eagle Soft Software. Long-term staff of 5 employees. No hygienist, so room to grow. HMO with capitation check of \$2,500, MediCal, PPO, and some fee for service. Office sees 40 NP/mo. with 2,500 active patients and over 25 years of Goodwill. Endo, Ortho, Perio, and Implants are referred out. #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

COASTAL ORANGE COUNTY - Beautiful dental practice for sale in a stand-alone dental building with retiring seller. 3,000 sq. ft. with 8 rear entry Ops, Progeny Digital X-ray and 4 x-ray units that are used between rooms. Avg. equipment age is 10 years old. Plenty of room to install CBCT or Pano. Large front office space, lab in the middle of office as well as a staff lounge. Genesis PMS. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists, so there is growth potential for hygiene as well as keeping specialties in-house. Associate works 2 days/wk. will stay on post-sale. PPO and HMO patients that pay for upgraded services. Seller owns the building and will lease space to new owner. Possible opportunity for future bldg. purchase. 2021 GR \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

BREA - Absolutely beautiful five (5) operatory practice located in a highly desirable area of Brea! The office is in a stand-alone building on the corner of two major streets--has great visibility, street signage, and a private parking lot. The 2,400 sq ft practice, is bright, spacious, and very well maintained. This practice has everything you want in a modern general dentistry office--it is fully paperless, utilizes Open Dental software, has an iTero scanner, Gemini diode laser, intra-oral camera, digital x-rays, digital pano, and a CBCT. The practice has a loyal patient base, fantastic staff, and grossed approximately \$1.49M in 2022--on 5.5 doctor days and 4.5 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! It won't last long! #CA3380- Ben Sapir - 310-596-0961

HESPERIA - Price Reduction! Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

IRVINE - NEW LISTING - Beautiful Recently Built Dental Office Leasehold for Sale! \$290,000 for a practically brand new build. Seller owns the suite and will be landlord. Opportunity to own the suite in the future. Located in professional/medical complex with walk-up entrance and open parking lot. 1,483 square feet. Three (3) equipped rooms with chairs, and two (2) additional rooms plumbed. Enclosed entrance area, consultation room, and private office area. Has all the necessary equipment to start a practice including a laser, oxygen, sterilizer, compressor, ultrasonic, vacuum, and Adec chairs. Get a start-up practice without having to deal with the construction and wait time! Seller is not selling practice but will share patient names/numbers that you can reach out to and try to retain. Great opportunity with a lot of upside! #CA3442 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3442/>

IRVINE/ORANGE COUNTY - NEW LISTING - \$1 million dollar in collections practice for sale in Irvine. Over 40 years of goodwill. Five (5) Ops, 8 days of hygiene per week. 50% FFS and 50% PPO. Dentrix Practice Management Software, Dexis X-ray, and Planmeca ProOne pano. Space has 3 bathrooms, 1 shower, private office, consult room, lab, and employee lounge. Three chairs are less than 5 years old. All specialty referred out. The landlord is not Irvine Company. Great opportunity with a well-established dental office! #CA3464 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3464/>

LAVERNE - General Dentistry practice located in the quaint town of La Verne. Strip center location with two (2) equipped Ops and 1 additional plumbed in 1,500 square feet. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire and has 24 years of caring for patients in the area. 2021 Gross Receipts of \$220,000. The practice has plenty of room to grow with marketing and adding specialty procedures that are currently referred out. #CA3353 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3353/>

COASTAL LOS ANGELES COUNTY - Incredible Redondo Beach practice located steps from the ocean! Seller is leaving the state and looking to sell the long-established FFS/PPO practice located near the corner of two busy streets. The 1,000 sq. ft. bright, charming, and well-maintained practice has 3 Ops and 2 hygiene days/week. The practice produced \$615K in 2021 on 4 doctor days and 5 hygiene days/wk. Most specialty work is referred out. The practice utilizes Easy Dental software, has computer/monitors in every room, digital x-rays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapir - 310-596-0961

LOS ANGELES - High Tech Koreatown Practice for sale. Located on the main floor of a high-rise medical/business building with underground parking. Over \$850,000 in gross collections. Four (4) Ops in 3,470 sq. ft. and four additional Ops can easily be added to the space. Open Dental Software, Paperless charts, 3 Shape scanner, Vatech 3D cone beam, digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. No hygienist so there is an opportunity to grow. Seller is willing to stay and work 3 days a week. This office is ready to be taken to the next level! #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

LOS ANGELES - NEW LISTING - Nicely appointed five (5) operatory practice located on a main street, with great signage, in a desirable area in Los Angeles. The office is in a strip center, has free parking and easy freeway access. The practice grossed \$571K in 2022 and has a loyal patient base. The practice has strong cash flow and offers the new owner many opportunities for growth as it is open only three days a week. The spacious practice is 1,650 sq. ft., utilizes Eaglesoft software, has computers/monitors in most operatories, and digital xrays. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3423- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3423/>

MORENO VALLEY - NEW LISTING - High Production Office in Moreno Valley for sale! Just over \$1,000,000 in 2022 collections with nine (9) Ops in 4,000 square feet. Located in a professional building on the main floor with 7 days of hygiene per week and over 40 years of goodwill with selling doctor plus Associate has been there 20 years and works 24 hours per week. The suite has been recently remodeled. The practice utilizes Dentrix software, Dexis digital sensors, pano, 4 UltraCam cameras, and laser. Most specialties are referred out. 30% fee for service and 70% PPO. This office is ready to be taken to the next level! #CA3459 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3459/>

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are 6 Ops and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving out of state and ready to retire. The practice has a great \$1.2M net debt service. There is a strong hygiene program and in-house perio endo specialists, 2 days/mo. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #CA3113 - Ben Sapir 310-596-0961

RANCHO SANTA MARGARITA - Beautiful 4 Op practice with over 30 years of goodwill in this light and bright office. Practice utilizes Dentrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hyg/wk. Modern design with large windows in the operatories. 2021 GR over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

SAN DIEGO

CHULA VISTA ORTHO - Prime location in the growing, family-oriented community of Chula Vista, the practice is 1,050 sq. ft., has 5 treatment chairs and 1 exam chair. It is located in a professional building with easy access, plenty of free parking, and walking distance to the library, schools, and downtown. The Doctor has been in this practice for 21 years and is working 2 1/2- 3 days/wk. With years of goodwill, a low overhead of 46%, and tremendous room for growth, this is not a practice you want to miss. #CA3343- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

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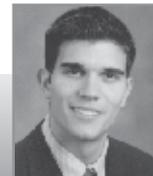
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CHULAVISTA - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo with 6 equipped Ops, and 2 add'l potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hyg./wk. 44% FFS and 56% PPO. 2021 GR \$545K with average of 16 NP/mo. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

CHULA VISTA - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Dentrax software, paperless with workstations in every operator. Currently working 2 days/wk. in the office with \$432K collections in 2021. PPO & FFS office with low overhead and strong cash flow. Room for growth by adding more days and bringing specialty work in-house. #CA3334- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

ENCINITAS - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has three (3) operatories and one (1) unequipped operator. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

ENCINITAS - NEW LISTING - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has five (5) bright operatories, 4 of which are surrounded by floor to ceiling windows and one closed door surgical op. \$923k collections in 2022. Digital PAN, Digital Sensor, soft tissue laser, in a 2,177 sq.ft. space. Dentrax software, paperless with workstations in every operator. Averages 25 new patients per month. Room for growth with most specialties referred out. #CA3389- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3389/>

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. 2021 GR of \$816K with 9 hygiene days/wk., office has 5 Ops in a 1,900 sq. ft. space. This practice is in a medical/dental building off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrax, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

OCEANSIDE - Long established GP practice located blocks from the beach with over 40 years of Goodwill in this 1,921 sq. ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR of \$1.1M with average of 15 new patients/mo. Located in a well-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492

POWAY - General Practice located on a busy, main road. Modern facility with 6 spacious Ops in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrax and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca2932/>

SAN DIEGO ORAL SURGERY - Don't miss this incredible opportunity to own a well-established Oral Surgery office with a strong presence in the community of El Cajon. Practice started in 1976 and acquired by present owner in 2006 with 2 surgical rooms, 2 consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

SAN DIEGO - Brand new, Multi-Specialty, Dream practice built in July of 2021 located in San Diego, right off the 15 freeway. Exquisitely designed with top-of-the-line equipment and technology including CBCT, LANAP laser, and built-in electric handpieces. Purposefully designed to create an efficient yet modern and elegant space. This does not feel like your typical dental office. Full kitchenette serves as the gathering space for patients to chat while they enjoy their Nespresso coffee. Sliding glass doors in operatories allows for privacy or an open floor plan. 30" cabinets and cabinetry with a welcoming water station in the office. No detail left out. Five (5) total Ops including 1 closed door surgery suite. Office open a total of 3 days a week with 2 General Dentistry days, 3 Hygiene Days, 2 Periodo days per month and 1 newly added Endo day. Collections of \$745K in 2022 with FFS & PPO. 1,393 sq. ft. office, paperless, with 40 years goodwill. Easy freeway access on main thoroughfare. This is a practice you don't see come on the market every day and will not last long! #CA3384 - Christy Conway - 619-889-6492

CENTRAL CALIFORNIA

CENTRAL VALLEY MERCED & FOOTHILLS AREA - NEW LISTING - Orthodontic Specialty Opportunity! Over 41 years Goodwill in this unique opportunity with one Dentist driving approx. 45 minutes between practice locations to provide Ortho treatment at both locations. One practice has 4 Ops in 1,590 sf in a high-traffic and high-visibility professional office building center with OrthoTrac PM Software and 3 workstations. Seller reports (per OrthoTrac reporting) 790 active patients in past 12 months, averaging about 25 new patients per month in the past 18 months, 156 Full Banding annual cases, 40 Interceptive annual cases and approx. \$337K in outstanding A/R. The other practice has 3 Ops in 650 sf in a multi-office professional building center with OrthoTrac PM Software and 1 workstation. Seller reports (per OrthoTrac reporting) 280 active patients in past 18 months, averaging about 11 new patients per month in the past 12 months, 45 Full Banding annual cases, 26 Interceptive annual cases and approx. \$73K in outstanding A/R. Both locations have a Digital Pan-Ceph 2D X-Ray and newer (approx. 4 years new) dental equipment that shows great. Approximately 78% of patients at the combined practices are under the age of 16. These practices are NOT Delta Dental Premier providers and are 70% reimbursement from Fee for Service procedures and 30% from PPOs. Combined 2021 Gross Receipts for both locations was \$968K on a 30-hour workweek (worked in total between the 2 locations). #CA3456- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

GREATER MODESTO - Wonderful GP practice and Professional Office Building Condo available for purchase. This 7 Op practice is in a desirable area with over 16 years Goodwill. Dentrax PMS w/12 workstations including newer dental equipment with fiber optics, digital x-ray, intra-oral cameras, Nomad portable x-ray unit, soft tissue laser, and a digital pano. Dentrax reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, Hygiene procedures account for 23% of the 2020 production, and there are currently no hygienists working at the practice. The practice schedule is booked out 6 mo. in advance. There is room for growth as most specialty procedures are referred out. 2019 GR \$873K, 2020 GR \$615K, and 2021 \$729K, all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier. Purchase of the Dental Office Building Condo is required with the practice purchase. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

GREATER MODESTO AREA - Proven patient-base and production history - Attractive GP Practice is located in a 1,400 sq. ft. space in a centrally-located urban building with nice street traffic. Boutique-style practice, 20+ years of Goodwill, and a long-term dental team in place with 5 Ops, 12 computer workstations, Cone-beam x-ray, Dentrax PM Software, CEREC Cad-Cam & 3D Printer, digital x-ray sensors, and Nitrous plumbed in Ops. Four hygiene days/wk. and many specialty procedures referred out. 2021 GR \$758K on 30 hour average work week. #CA3329- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3329/>

GREATER MODESTO AREA - Incredible Location and Room to Grow. This GP practice is located next to a new and under-construction municipal building which should reportedly add approximately 2,000 new people doing business in the neighborhood. Urban multi-tenant general office building with great street-traffic. 32+ years of practice Goodwill with five (5) Ops, 9 computer workstations, Eaglesoft PM Software, Intra-Oral Camera, and Digital X-Ray sensors. Two hygiene days per week and most specialty procedures (including all implant placements) are referred out. 2021 Gross Receipts was \$372K on an average 3 days per week work-week. #CA3369- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

NORTHERN CALIFORNIA

ALAMEDA - NEW LISTING - Great location near schools and shopping with over 34 years of goodwill. Three (3) treatment rooms with room to add one (1) more, housed in 1,300 sq. ft. 2022 Revenue of \$755,000 on a 4 day work week. Practice Works PMS with 6 workstations, Paperless Charts, Digital Scanner, Digital X-Ray, Digital Panoramic, Diode Laser and I/O Camera. Don't miss this great opportunity in this great community. #CA3454- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3454/>

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CHICO/PARADISE AREA - NEW LISTING - High-end Practice in desirable community with \$1.2M Collections. Over 25 years of Goodwill in this GP practice with Dentrix PM Software at 12 workstations, iTero Scanner, CEREC Omnicam & Mill CAD/CAM-trained staff, Soft Tissue Lasers, Intra-oral cameras, and KaVo and Nomad digital X-Ray sensors, Planmeca 3D Cone Beam & Panoramic, all in a practice plumbed for sedation / nitrous delivery. Most of the dental equipment is in like-new condition within the past 4 years. Total of seven (7) Operatories in 3,500 sq. ft. stand-alone professional office building located in a highly desirable area/community. Seller reports (per Dentrix reporting) over 2,700 active patients in the past 18 months, averaging over 34 new patients per month in the past 12 months, and 10 days of Hygiene per week. Room for growth with difficult Endo, Ortho, Oral Surgery, and all Pedo specialty procedures being referred out. 2022 Collections was \$1,216,277 on a 3-day Dr. workweek (remaining dental team works 4 days per week). Seller would work back up to one year to assist in transition. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

CUPERTINO - NEW LISTING - Family-friendly General Practice with over 26 years of Goodwill in the heart of Silicon Valley. Paperless with Easy Dental PM and Digital X-ray. Light and bright, roomy, and great flow in 1,400 sq. ft space, three (3) Ops, with room to grow. Easy patient parking in a well-kept, leased professional building. Mixed demographic ages, to grow and expand with a foundation to prosper. Refers out Ortho, Endo, and Oral Surgery. Reasonably priced, great for a new buyer starting out or a satellite office. Open to negotiate. Seller retiring and will support a smooth transition. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

DANVILLE - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 GR \$1.3M+ on a 4 day work week with 5 days of Hygiene. 4 updated Ops in 1,200 sq. ft with digital X-Ray, Intraoral Camera, Fiber Optics & Dentrix PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207

ELK GROVE / SOUTH SACRAMENTO AREA ORTHO - Rare opportunity to acquire a thriving Ortho practice in a highly desirable community. Selling Doctor has worked 3 days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout with 3 open-bay chairs, a 4th chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac PMS with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked 6 weeks in advance, with 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

FAIRFIELD/VALLEJO AREA - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PMS, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.5M+, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

FOLSOM/EL DORADO HILLS/GOLD RIVER AREA - Rare opportunity well-producing GP practice in highly desirable area. Four (4) Operatory practice of approximately 1,050 sq. ft. in a well-known multi-tenant retail center. 3 to 3.5 days of Hygiene per week, and the Dr. is booked out 2 to 3 weeks in advance. Plenty of room for growth, with all specialties being referred out. 2021 GR was \$421K on a 3 day workweek. #CA3373- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3373/>

GREATER AUBURN AREA - NEW LISTING - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sf Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. Dentrix PM Software including fiber optics, digital x-ray, intra-oral cameras, soft tissue laser, and CEREC. Dentrix reports over 1,100 active patients over the past 18 months, average of over 5-6 new patients per month in the past 12 months, 4.5 days per week of Hygiene, and Hygiene procedures account for approximately 18.5% of total production. The practice schedule is booked out 1 month in advance and there is room for practice growth as most specialty procedures are referred out. 2022 Collections (per Dentrix) was \$664K on a 32-hour workweek (Dr. works 29 hours per week). Dental Office Building purchase is also available to buyer of dental practice. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

GREATER FRESNO AREA - Seldom available high production practice in a highly-desired area of Fresno Metro! Seven (7) Operatory practice of 2,000 square feet in a high-traffic retail and office multi-tenant professional center that is located in the best family and school-oriented area in the Greater Fresno geography. Over 67 years of Goodwill with Dentrix PM Software, 14 workstations, Dexis digital x-ray sensors, Itero Ortho 3D Scanner, and a Planmeca digital 2D Pano. Seller reports (per Dentrix reporting) over 8,000 active patients in past 18 months, averaging ~33 new patients per month in the past 12 months, 11 days of Hygiene per week, and with strong Ortho production in the practice. Room for growth with Perio and Implant Placement, as those specialties are being referred out. 2021 Gross Receipts \$1,641,610 (Consisting of \$268,835 in Ortho Production and \$1,570,575 in GP Production) on a 34 hour workweek. Seller will work back for buyer for up to 3 years. #CA3405- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Sofident, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. Projected 2022 GR \$900K. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA1715/>

GREATER SACRAMENTO AREA - NEW LISTING - Rare Ortho Practice Location (with possible Real Estate availability)! Great location and seldom-available Orthodontic Specialty practice in a highly desirable socio-economic community. Beautiful design presentation in approximate 3,000 sf office space along with well-trained dental team. One privatized consultation Operatory with an Open Office operatory area that houses 6 more Operatory dental chairs = 7 total Operatory setups. Dolphin PM Software, paperless practice, and iTero digital scanner. Seller reports 2,220+ patients seen in the past 12 months, 309 active patients in past 18 months, averaging about 17 new patients per month in the past 24 months, 139 Full Banding annual cases, 57 Interceptive annual cases, \$467K in outstanding Contracts Receivables, with approx. 1/2 of the patient base under the age of 16. Practice boasts over 60 years of Goodwill established, 88% of patients are out of pocket / fee for service and 7% are Delta Premier. Seller is willing to assist in transition, including approx. 22 practitioner referral-base introductions. 2022 Gross Receipts was \$927K, on a 32-hour work week. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

GREATER VACAVILLE AREA - Great opportunity to purchase a loyal GP patient-base and practice at a huge discount, at 53% of last year's GR! Seller must sell fast and may consider a patient records/Goodwill sale. Located in a 1,700 sq. ft. space in a centrally-located urban building with high street-traffic, and 30 years Goodwill. Freshly updated w/ new laminate flooring and paint in the past year. Very loyal staff and patients with 5 Ops, 3 computer workstations, Pano, and Dentrix PMS. Good hygiene recall patient base, hygiene schedule pre-booked 98% of the time, booked for 6 mo., with avg. of 36 hygiene hours/wk. Only 14 patients eligible for Delta Premier. 2021 GR (for only 10 months, practice closed for remodel 2 months in 2021) were \$449K on a 32 hour average work week, which would normally equate to \$540K on a 12 month production year. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

LAKE TAHOE AREA WITH LAKE VIEWS - Huge Price Reduction for fast sale (Seller must sell due to family reasons) this practice can be purchased for 40% of this year's Collections! 4 Op GP paperless practice with space to expand in a high-traffic retail area next to a bus stop. Efficient space layout in 1,650 sf professional retail and dental office building, over 20 years of Goodwill, Dentrix PMS with 11 workstations, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. over past year, 2 days of Hyg./wk., with Dr. scheduled 2 to 3 weeks in advance. Room for growth with all Endo and Implant Placements being referred out. Delta PPO, NO Delta Premier patients. Seller will work back to assist Buyer in transition. 2019 GR \$1.59M, 2020 GR \$1.69M, 2021 GR \$1.4M, and 2022 is on track to hit \$2M in production! This practice has huge upside growth potential at the lowered asking price! #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

NAPA COUNTY - Prestigious "Fee For Service" general practice located in the world-class Wine country of Napa Valley, CA. This Practice has 2021 \$1.5M gross revenues with room to grow profits by adding implants, endo, oral surgery, and ortho. Located in a gorgeous, sleekly modern, seller-owned condo featuring five (5) Ops, 1,750 sq. ft. Established over 44 years with a reputation for creating 5-star customer care experiences, with an emphasis on designing Northern California's most beautiful smiles and high-quality restorative dentistry throughout and digital with Dentrix pm, Dexis digital, intra-oral, laser, 3-Shape Trios, photography studio, TV monitors, and massage chair for the ultimate patient experience. A loyal and stable team and long-established quality patients are in place. A well-respected seller is willing to work back for a smooth transition. Option to buy or lease condo. When you step into this dream office, you will be inspired to make that offer to purchase and taste the good life. #CA3387 - Gina Miller - 707-391-7048

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NORTHERN CALIFORNIA PERIO - Northern Bay Area, established 33 years with consistent and stable GR over \$1.4M with 4 days of production. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #CA3118 - Gina Miller - 707-391-7048

OAKLAND - NEW LISTING - Great downtown location with over 20 years of goodwill. 2022 Revenue of \$784,000 on 5 day work week. 6 treatment rooms housed in 2100 sq. ft. of modern furnishings. Owner also owns the real estate and will possibly sell along with the practice. Dentrrix PMS, Paperless Charts, Digital X-Ray and Diode Laser included with this great opportunity. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 GR \$470K with reduced workdays in the recent years. Softdent PM with 5 workstations, paperless charts, digital x-ray and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Nicole Lena - 925-989-8118

RED BLUFF/CORNING/ORLAND AREA - NEW LISTING - Great Sacramento GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate that is also available for acquisition with dental practice. Six (6) Op practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2019 GR \$809K, 2020 GR \$704K and 2021 was \$826K, all on a 32-hour workweek. Impressive stucco and adobe-style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY- PRICE REDUCTION! This very affluent community reflects the quality of this practice. 2021 GR \$579K on a 3 1/2-day work week. Well-appointed 5 Ops with 1 add'l room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

S. SACRAMENTO / ELK GROVE AREA - Great cashflow with loyal patient base! Four (4) Operatory practice of approx. 1,570 square feet in a high-traffic and high-visibility retail strip center. Over 31 years of Goodwill with Eaglesoft PM Software, 4 workstations, and a Panoramic X-Ray. Seller reports (per Eaglesoft reporting) over 1,400 active patients in past 12 months, averaging 16-17 new patients per month in the past 12 months, Dr. booked out about 2 weeks in advance, and 5 days of Hygiene per week. Room for growth with Endo, Ortho, Perio, and Implant Placement specialty procedures being referred out. 2021 Gross Receipts was \$816,120 on a 32 hour workweek. Seller would work back to assist in transition. #CA3418- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3418/>

OUTSIDE OF CALIFORNIA

NORTH SCOTTSDALE, AZ - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dentrrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3338/>

SCOTTSDALE, AZ - NEW LISTING - Experience the beauty and convenience of a fully equipped, turnkey general practice in the highly coveted NE Scottsdale area. Boasting five (5) spacious operatories with state-of-the-art equipment, including Dentrrix Ascend software, DEXIS digital sensors, and digital PAN, this 2,227 sq. ft. office is completely paperless with workstations in each operatory. With ample room for expansion, you'll have enormous potential for growth, especially as most specialties are referred out. Don't let this opportunity slip away - schedule your walk-through today and secure your dream practice! #AZ3422 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3422/>

NORTH PHOENIX, AZ - Dental practice and stand-alone dental building on large lot for sale in desirable N. Phoenix location! Doctor is retiring. 1,500 sq. ft. with plenty of space for expansion available. Four (4) fully equipped Ops, Carestream Kodak Digital X-ray, and recent upgrade to latest version of Dentrrix. Practice has laser unit and 3D printer. Easy access from major street/freeway and free, private parking lot. Practice is open 4 days a week, and Saturdays. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. Most specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Practice was built from scratch in 2006. YTD collections of \$500K. There is nothing but upside with this practice! #AZ3377- Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3377/>

HILO, HI - Well-established practice for sale in the close-knit community of Hilo. 2 Ops with potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

LIHUE, KAUAI, HI - This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 Ops, Dentrrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$1.1M in 2021 and 11 days of hyg/wk. 50% PPO. This is a huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492

EUGENE, OR - Highly sought after high tech Eugene location with building for sale. 6 ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

EUGENE / SPRINGFIELD, OR AREA - Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business ready storage with washer/dryer, and 4 Ops. Equipment includes DigiDoc IO camera, Piezo, IQ Air Health Care Series, Stratus Micromister. 2021 GR \$922K on 4 days/wk. #OR3248- Jessica Burbon - 503-332-6462

OLYMPIA, WA - NEW LISTING - General practice in a great location, tons of space in high traffic area with easy access to freeway, shopping. Practice features 2,900 sq. ft., five (5) Ops + one (1) plumbed, large lab, remodeled patient waiting area and bathroom. Dentrrix, OP300 CT scanner, Gendex pano, Implant placement motor. Poised for growth, practice collected \$630K on 2 doctor days a week. Refers out endo, ortho, pedo. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

PUGET SOUND ISLAND, WA - Features beautiful architecture, open and welcoming reception area, 4 Ops, and 1 add'l plumbed. Curve software, private office, new Vac and compressor. 25 NP/mo. 2020 GR: \$804K, 2021 GR: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

PUYALLUP, WA - Main artery location in a highly desirable part of town. 6 Ops + 1 plumbed with new lighting and flooring, newer Ops, multiple private offices, a large front office/checkout area, and spacious staff area with private bathroom. Paperless, utilizes Dentrrix and collected \$1.9M+ on 8 doctor and 4 hygiene days/wk. in 2021. #WA3247- Jessica Burbon - 503-332-6462

SEATTLE, WA SUBURB - 4 + 1 Ops, Eaglesoft, paperless, Schick IO camera, Schick digital sensors, ICAT Precise digital CBCT and Picasso Laser. 10 years of goodwill in the same location and a mixed business/healthcare building. Great referrals and patients come from businesses in the building. Refers out most Endo, Ortho, Pedo, and Perio. 2021 GR: \$447K. #WA3346- Jessica Burbon - 503-332-6462

WHITE SALMON, WA - NEW LISTING - Outdoor Enthusiasts Dream nestled in the Columbia Gorge with vast outdoor recreation opportunities- live and work in a small yet growing town with blue collar and affluent + high tech/work from home residents. Three (3) Ops, Dentrrix, IO camera. Approx 14 new patients per month. Part time practice could be a second location or primary which is poised for growth! Seller refers out the majority of Endo, Ortho, Pedo, Implant placement, and Perio on 3 days a week. Features 24 years of goodwill. Practice is 3,022sf, located in a stand-alone building on the main road with high visibility and open/free parking. Building is also offered for sale. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

SEATTLE, WA HIGH END NEIGHBORHOOD - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dentrrix software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3331/>

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Hygienist/RDA/DA:	Members	\$59.00	On and after May 14th, 2023	\$69.00
	Non-members	\$69.00	On and after May 14th, 2023	\$79.00

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Looking to buy GP office in LA. Preferrably with 7 + ops and over 1 M + in collections. Email implants90210@gmail.com

ENCINITAS GP FOR SALE - 3 Ops, 20 Yrs. Goodwill, Highly Desirable Area! 2021 GR \$323K. HSDPT-Christy Conway-619-889-6482 #CA3375 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

General Dentist needed 2-3 days per week at www.lancasterdentalgroup.net Family practice Call Dr Mitch 818-917-8254

Dental office for rent on Fridays, Saturdays and Sundays in Sylmar, CA. 3 Operatories in a strip mall. Call (310)228-8220

Golf Tournament. Join the Charity Golf Tournament the day before CDAPresents (5/17/23) in Yorba Linda. TPGtournament.com

OC Purchase Hunt: Searching 4op+ in Northern half Orange County. P: 626-759-6517. E: kcn.dental@gmail.com

SALE implant dental office at San Gabriel, 10 y/o, good for perio or proths with endo referral email: drhung119@gmail.com

3 X CEREC OVENS (VITA VACUMAT 40T). 1 WORKING. 2 FOR PARTS/REPAIR. 800\$ OBO. 6612880288. VALENCIA, CA.

Film Processors: a/t2000 xr used \$900, Gendex GXP used \$900. Pick up preferred. Contact Lillie 559-781-1163

Fazel has been working with us during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan. He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA DentalCpaCa.Com

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Pediatric dentist wanted for startup in Conejo Valley. Open to associate or partnership opportunity. 818-970-8216

Turnkey Office for Lease in Escondido(North San Diego county). Minimum investment, Great growth potential. 6 operatories. Call (858)761-3495 or email to: homayounardjmand@gmail.com

HAWTHORNE 4 ops. Retail Center. Retiring Seller. 32 Yrs Gdwill. Collected \$480K in 2022. Greg Beamer 909-542-4891

Can't find something? Or someone? If you are seeking (unsuccessfully) anything dental-business related, call me. I'm Bruce...the publisher of The Dental Trader and have been in the dental ad periodical business for over 40 years. If I cannot find someone or locate something you need, I can probably direct you to somebody who can help you. Call me at 877-888-4237 or email me at bruce@thedentaltrader.com

Air Techniques Peri-Pro 9000 with daylight loader. \$650, miramardentalsd@gmail.com (858)578-2211. 92121 area

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Dental Practice and Commercial Real Estate Brokerage

ALHAMBRA

4 eq. ops. in a 2,180 sq. ft. suite located in a store front building. The building has excellent signage and exposure on the busiest street in Alhambra. The location has a large private parking lot in the back. Beautifully designed, organized, and shows pride of ownership. Retiring Seller that currently works 3 days a week with 3 days a week of hygiene. Long Term staff in place. Fee for Service/PPO practice that collected \$610,591 in 2022 with a Net of \$240,425.

ANAHEIM

4 eq. ops. in a 1,140 sq. ft. suite located on the corner of two main streets convenient to the 91 freeway. Amazing location and exposure on one of the busiest streets in Orange County! Attracting 35+ new patients per month. Open Dental Software, Equipment averages under 5 years old, Digital X-ray, and Intra Oral Camera. Collected \$452,226 in 2022.

BREA

4 eq. ops. & 3 plumbed not eq. ops. in a 1,962 sq. ft., spacious, bright, beautifully designed suite located in a frequented, retail center on one of the busiest streets in Brea. Excellent exposure and signage. Seller has decided to move the patient charts to his Corona practice. Trained office manager and front desk staff in place. Leasehold Improvements and Equipment Only. Amazing space that offers limitless potential!

CENTURY CITY

This 1,497 sq. ft. suite has 3 eq. ops and 2 plumbed ops w/ x-ray units. Beautifully designed suite that offers stunning views, hardwood floors, ceramic tile, Pelton Crane equipment, Cat CT Scan and shows great pride of ownership. Seller is going into another line of business. Rent is \$8,233 per month. 18 Story, Class A building that offers valet parking, a pharmacy, diagnostic lab, dry cleaners, car detailing service, security, and restaurants.

EASTVALE / MIRA LOMA

7 eq. ops. in a 2,290 sq. ft. retail space. Office is located in one of the most desirable Eastvale/Mira Loma retail spaces with national anchor tenants that are extremely rare to find. 16 Years of Goodwill. Seller currently works 2 days a week. Dentrix practice management software, Digital X-rays, & Pano. Collected \$581K with a Net of \$251K in 2022.

FOUNTAIN VALLEY

3 eq. ops & 1 plumbed not eq. op. in a 1,160 sq. ft. suite located in a single story, professional building. Excellent signage and visibility. Rent is \$2,556/month. Retiring seller. Loyal, generational patient base, great online reviews, and a strong community presence with 46+ Years of Goodwill. Tremendous potential for a buyer who is willing to promote the practice, retain referred out specialty services, and open more days. Exceptional staff that is ready to assist with the transition. Fee for Service/PPO. Collected \$434,851 in 2022.

GLENDALE

4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 4 days a week of Hygiene. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. PPO/Fee for Service. Collected \$1,225,207 in 2022.

HAWTHORNE

4 eq. ops. in a 1,250 sq. ft. suite located in a single story, strip center with excellent exposure, signage, and traffic. Rent is only \$4,400/month. 32 Years of Community Goodwill. Retiring Seller with long term staff in place. Buyer has the opportunity to increase revenue by implementing some advertising and working more days a week. Sold in "as is" condition. Collected \$480,556 in 2022.

HEMET

6 ops. and 1 plumbed not eq. op. in a 3,200 sq. ft. suite located in a single-story building in the heart of town. 41 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$741,877 in 2022.

IRVINE

8 ops. located in a 2,084 sq. ft., beautifully designed suite with high-end touches and large windows throughout. Custom cabinetry, plumbing, granite counters, newly renovated sterilization center and designed in a circular fashion, which maximizes efficiency. Leasehold Improvements.

LAKE FOREST

4 eq. ops. in a 1,400 sq. ft. clean, bright, organized suite located in a single-story professional building on a heavily traveled street convenient to the 5 freeway. 40 Years of Community Goodwill. Rent is \$3,848 per month. Carestream software, Intra Oral Camera, Digital Xray, and equipment that shows pride of ownership. Retiring seller currently works 3 days a week with 3.5 days a week of hygiene. PPO/Fee for Service practice. Collected \$480,541 in 2022.

LOS ANGELES

3 eq. ops. in a 1,000 sq. ft. clean, streamline suite on the 2nd floor of a busy shopping center in Koreatown. Excellent signage and visibility! Rent is \$4,500/month. Established as a community practice for 10+ years. Seller is a Periodontist that purchased the practice from a GP 2 1/2 years ago. Seller would like to concentrate on teaching at USC. Patient Charts included but not guaranteed.



SCAN ME



Paul

Ellen

Greg

Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976
DRE License #01149524

Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry
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Ellen Wood

18 Years in the Dental Practice Sales Industry
DRE License #02006320

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MORENO VALLEY PRACTICE WITH REAL ESTATE FOR SALE OR LEASE

3 eq. ops & 2 plumbed not eq. ops. in a 2,166 sq. ft. building on a large, serene lot that shows pride of ownership. 31 Years of Community Goodwill. Spacious, bright, organized suite with a full bathroom, laundry, kitchen, and enormous storage. Retiring Seller that currently works 3 days a week with 1 day a week of hygiene. Solid, long-term staff in place. Intra Oral Camera, Digital X-ray, and Practice Works practice management software. Buyer has the opportunity to implement advertising and be open more days a week. Collected \$360,853 in 2022.

MOUNTAIN COMMUNITY PRACTICE WITH REAL ESTATE

Looking for a change of pace, to experience the seasons, to be a part of a community, and own your own real estate in an area with very few competing dentists? The practice has 3 eq. ops. in a 998 sq. ft. building on a 7,500 sq. ft. lot. The charming suite offers custom woodwork, antique pieces, and murals painted by area artists. The seller has built a generational practice with excellent reviews and an area following. 39 Years of Community Goodwill. Seller currently works 4 days a week with a hygienist coming in 2 days a week. Easy Dental Software, Intra Oral Camera, Digital X-ray. PPO/Fee for Service. Projecting \$760,556 for 2022.

POMONA

4 eq. ops in a 1,315 sq. ft. suite located in a high exposure, busy, strip center. Rent is only \$2,857 per month. The suite was completely remodeled in 2021. Seller does not have the time to devote to this practice and would like to concentrate on his other locations. Completely Turn-Key practice that is ready to generate income.

RANCHO CUCAMONGA

4 eq. ops. in a spacious, streamline suite located in a single story, retail center on one of the busiest streets in Rancho Cucamonga close to area freeways and the airport. Associate working 2 days a week. Attracting 19 new patients per month. PPO/Dental Practice. Collected \$637,260 in 2022 with a Net of \$293,372.

REDLANDS

7 eq. ops. in a 2,500 sq. ft. suite located in a two story, professional building in downtown, close to the 10 freeway. 40+ Years of Community Goodwill and excellent online reviews. Retiring seller that is currently working 4.25 days a week and 7 days a week of hygiene. Long-term staff in place. Fee for Service/PPO practice. Collected \$962,589 in 2022 with a Net \$427,585.

SHERMAN OAKS

3 eq. ops. located in a bright, streamline, 900 sq. ft. suite with excellent visibility and exposure on one of the busiest streets in the area. Established as a Dental Practice for 50+ years. Suite was remodeled and upgraded in 2019. Rent is \$4,337 per month. Seller only works this location ~2 days/ week and is moving out of the state. The practice currently has no marketing in place and has the potential to be open more days a week!

TEMECULA

3 eq. ops. & 5 plumbed not eq. ops. in a spacious, beautifully designed, streamline, 3,029 sq. ft. suite located in a single story, freestanding building. Rent is \$5,140/mo. Retiring Seller has an associate in place working 4-5 days/ week. Associate will only stay on to transition for approximately 4 weeks. Open Dental Software, Equipment new-8 years old, Digital Xray, Intra Oral Camera, and more. Averaging 37 new patients/mo. Collected \$497,593 in 2022.

TEMECULA

4 eq. ops. & 1 plumbed not eq. op. in a 1,525 sq. ft., streamline, nicely designed suite. Large windows that offer beautiful views and plenty of natural sunlight. Excellent location with plenty of free, onsite parking and convenient to the 15 freeway. 14 Years of Community Goodwill. Rent is \$4,000/month. Seller currently works this location 2 days a week with 2 days a week of hygiene. The income stream is 75% Cash and 25% PPO. Collected \$503,295 in 2022.

VISTA

5 eq. ops. in a 1,655 sq. ft. suite located in a community established, Two-story building off the 78 Parkway. Rent is \$3,688 per month. Seller has merged the practice into another location. The nicely designed, streamline, turn-key suite offers 2 TPC Mirage chairs, 3 Dental EZ chairs, 3 Intra Oral cameras, 7 Dell Vostro towers, 4 Belmont X-rays, and more. The location is ready to start seeing patients! Leasehold Improvements and Equipment Only

WEST COVINA

7 eq. chairs in an open bay located in a spacious, bright, efficiently designed 1,880 sq. ft. suite. The corner suite is in a community established medical/dental building on a main thoroughfare with a large, private parking lot. Rent is \$4,840 per month. Established as a dental practice for 9 years. Successful Orthodontist has outgrown the space. The open bay is large enough to add dividers to make individual operatories. Great space for a GP or Pediatric Dentist. Leasehold Improvements and Equipment Only

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Models and surgeries on live patients
Hands on/Live Surgeries
Sept 9-10-11, 2023**

DAY ONE

This hands-on course will cover routine surgeries, from extractions to flapless Microtome/luxator removal of teeth and for tori removal, simple and complex orthodontic impacted canine exposure, socket grafting with and without membranes, infections, pain management and how to manage complications. Tips and techniques for faster and more efficient and less painful surgeries will be presented. This session will also cover anatomy, local anesthetic blocks and oral sedation.

LEARNING OBJECTIVES:

To understand new skills, techniques and instruments for extraction, to review oral surgery anatomy and local anesthesia modules. To practice hard and soft tissue procedures on lifelike models to achieve excellence.

SURGICAL EXAMPLES:

- Socket preservation bone grafting with and without membranes
- Atraumatic/flapless Microtome/luxator removal of teeth and root tips
- Surgical removal of impacted 3rd Molars
- Soft Tissue Partial Boney Horizontal Compete bone
- Removal of Palatal and Mandibular Tori
- Orthodontic canine exposure with/without bracket

DAY TWO

Dealing with more advanced procedures for immediate maxillary and molar implants and immediate maxillary anterior implant placement, along with immediate abutment, temporary fabrication, and advanced soft tissue procedures for both pre-prosthetics and implants.

LEARNING OBJECTIVES:

Understand and learn new skills and the use of new and various instruments for extractions and immediate implant placement with preservation of hard and soft tissue. To review oral surgery anatomy and local anesthetic techniques, and to practice hard and soft tissue procedures on lifelike models.

OVERALL OBJECTIVES:

To simplify surgical procedures in your office and to emphasize faster surgical extractions without extensive bone removal and ridge preparation for immediate dentures. Simplified socket bone grafting, one-drug oral sedation, mini-implants, biopsy, and surgical complications will be covered.

- Atraumatic extraction of Mandibular 1st molar and immediate wide diameter implant placement and bone graft
- Atraumatic extraction of Maxillary 1st molar and immediate wide diameter implant placement with trans-alveolar osteotomy sinus lift and bone graft
- A traumatic extraction of Maxillary Central Incisor with immediate implant, immediate provisional abutment, immediate temporary, and socket bone graft (tooth in a day)
- Soft tissue uncovering (double "Z-plasty" papilla rebuilding) of implant with insertion of custom abutment/temporary
- Soft tissue uncovering of implant with palatal roll connective tissue graft

DAY THREE

On LIVE Patients:

- Implant Placement - Aesthetic Zone
- Implant Placement in the posterior Arch with immediate traumatic extraction without on the virgin Arch.
- Surgical removal of impacted wisdom teeth
- Tori Removal
- Exostosis removal surgeries

Hands On:

- Bone Grafting
- Socket Grafting

Many more benefits to be had by the attendees so that they can work efficiently in their clinical settings.

All surgery will be performed on lifelike models and will be given to students to take home and all day surgeries on live patients.

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CLASS SCHEDULE

Registration:
7:00 AM – 8:00 AM
General Session Class:
8:00 AM – 12:00 PM
Lunch:
12:00 PM – 1:00 PM
General Session Class:
1:00 PM – 5:00 PM

THREE- DAY COURSE FEE:
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FOR SALE IN LOS ANGELES – GP office with 25+ yrs of goodwill. 4 eq. ops. 1 plmb not eq. Grossed approx. \$1.02M for 2022. Contact California Practice Sales at 714-639-2775.

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Global microscope, 4-step movable dental microscope for sale, Entree Extra optics, etc. doc@ingersoldds.com

Mission Viejo GP Practice for sale, Excelent location with Visibility, 4 Ops plus, Beautiful Modern office, Grossing \$900K-1M on 3 1/2 days per week has much more room to grow. 949-289-7182

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Priced to Sell! Elk Grove practice with a great reputation, 4 fully equipped ops in a highly desirable medical building. Solid accounts receivable, over \$800k in annual collections and growing. Strong customer base. Contact Chris Barbour (#2135925) - chris@omni-pg.com, (916) 792-5038. (CAD124)

Santa Barbara Dental practice Rev 500K+ 3dy wk, \$250k Emergency sale! yanjan@gmail.com - has new 3d Xray and New chairs

Tuttnauer 2540M M Series Manual Autoclave - Working 1500obo Local pickup in Los Angeles Dental90039@gmail.com

San Jacinto in Riverside County. New Listing! 2022 Collections ~ \$1.67 M. Corner retail center. 4 eq. ops. + 1 plumbed. Mostly DentiCal with FFS/PPO. Highly Profitable. Call Loc Pham, BRE#0187578. (714) 550-7494. https://LCFpracticesales.com

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ENCINITAS GP FOR SALE - 5 Ops, 20+ Yrs. Goodwill, Digital, Soft Tissue Laser, Highly Desirable Location! 2022 GR \$923K. HSDPT - Christy Conway-619-889-6482 #CA3389 https://dentalpracticetransitions.henryschein.com/listing/ca3389/

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professional office suite for lease, Santa Ana, CA 700 sq feet, 3 rooms 1 bathroom, waiting room parking spaces available, please contact Max morris at 1-949-903-5565 or max@tenantbase.com

San Bernardino - \$550,000 - 7ops/2170 sqft. Gross 2021 \$633,000. Dr. Rishi Salwan, DDS (888)8022340 DRE#02085289

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CURRENT GENERAL PRACTICE OPPORTUNITIES:

- LOS ANGELES -

MANHATTAN BEACH - 4 Ops. General practice with 40+ years of good will in high traffic location. Rev \$324K

TORRANCE - Long established GP office for sale. Rev \$345K

NEWPORT BEACH - 2 Ops. Small solid practice in great location. Rev \$375K

LANCASTER - 4 op general practice. Great location and patient base. Rev \$334K

BEVERLY HILLS - Unexpected closing of doctor. Practice has done \$1M per year p  enthouse suite in the Beverly Hills Triangle.

- CENTRAL COAST -

SAN LUIS OBISPO - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

- SAN DIEGO -

ESCONDIDO - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

- SAN DIEGO -

PACIFIC BEACH - Growing Revenues, Low Overhead. Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

CLAIREMONT AREA - Turn-Key opportunity including new paint, flooring and cabinets, Adec Equipment, and a 3-D Cone Beam Scanner.

- ORANGE COUNTY -

HUNTINGTON BEACH - 6 Op General Practice for Sale Ready for Move-In and Start Up.

NEWPORT BEACH - 3op 2 day per week practice in great professional building with reasonable rent. Excellent growth opportunity. Or good for second location.

HUNTINGTON BEACH - \$1.05M Collections. 6 ops with room to expand. Great location with great visibility in high end shopping center.

ORANGE COUNTY COASTA  - Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K

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Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

DDSmatch HAS THE ANSWERS

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CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

SAN FERNANDO VALLEY - PERIO - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

ORANGE COUNTY COASTAL - PERIO - High-tech office in highly desired coastal area. Rev \$807K

NORTH ORANGE COUNTY - ENDO - Extremely low overhead in a great location. Rev \$1.8M

SAN FERNANDO VALLEY - ENDO - Well-established practice. Lots of quality patients in many great neighborhoods. Rev \$856K

ENCINITAS - PROSTHODONTICS - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

NORTH COUNTY SAN DIEGO - OMS - Private practice with 3 Surgical Suites, Rev \$1.2M with a full digital workflow.

WEST LOS ANGELES - PEDODONTIST - Built out new in recent years. Doctor wants to move out of state. Great high end building opportunity! Adec equipment.

COMMENTS FROM OUR CLIENTS:

"Working with Jason was an absolute pleasure. His dedication, professionalism, calm demeanor and most importantly his transparency and honesty was so refreshing and made the whole process so smooth and stress free. Jason is an expert in his field and knows the ins and outs of the dental business very well. From the moment we met him, we knew we couldn't find anyone better to trust our dental practice with. Thank you for doing what you do Jason. Your support and hard work is greatly appreciated." Dr. Sormeh Panah



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Great practice with 3 ops possible expansion, or you can
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Canoga Park: NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick.

Rialto: NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Coming Soon: West Covina, Santa Clarita Valley, Burbank and more

Calabassas: Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrax and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Costa Mesa: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Westchester: 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Marina Del Rey: 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrax and dexis.. Doing reat numbers in a busy retail center.

Central Valley

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrax office.

CLOVIS: Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

HANFORD: Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income annually.

MERCED: Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment is near perfect condition.

LEMOORE: Fantastic five (5) operatory dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

REEDLEY: Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

OAKHURST: Beautiful Mountain Community four (4) operatory dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

Fresno: Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. With DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

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Palm Desert - 2022 gross \$1 mil+! 8 operatories, 3,196 sq ft. Lots of new equipment! Selling doctor only working 24 hours a week. 3 hygiene days a week. Over 1,000 active patients. For Sale - \$800,000

Rancho Cucamonga - Grossing \$678k+ in 2021. 7 ops, 2,520 sq ft. One hygienist on staff 2 days a week. Located in a well connected area. Over 3,000 active patients. \$6,019/month includes CAM, NNN and Water. For Sale - \$600,000

Ontario - 4 ops + 1 x ray room. 1,114 square feet. Over 3,800 active patients. Strip mall location. 2022 gross \$694k+. Belmont chairs. For Sale - \$595,000

San Bernardino - 7 ops, 2170 sq. ft. Gross 2021 \$633k. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale - \$550,000

Downtown Santa Ana - 4 ops, 1,616 square feet. Approximately 7,200 active patients. Rent only \$2,764/month, includes CAM & NNN. Grossing \$318k+ in 2022. Seller retiring with 26 years of goodwill. Located next to a large DSO that refers to this office. For Sale - \$350,000.

Palm Desert - 5 ops, 1,568 sq ft. Rent only \$2,206/month. All new equipment! Dextrix OS. Near a shopping center. 2022 gross \$399k+ For Sale - \$360,000.

Pasadena - 5 ops, 1,100 sq ft. 2022 gross \$235k+. Seller only working 2-3 days a week. Nearby a 7-11. Over 1,000 active patients. For Sale - \$170,000.

Rancho Cucamonga - Located in a shopping center. 4 ops/1,150 sq ft. Seller only working once a week, 8 months out of the year. Lots of BRAND NEW EQUIPMENT! For Sale - \$170,000

Temecula - Rent \$5,000/month, includes CAM & water. 4 ops, 1,236 sq ft. Open 3 days a week. 2022 gross \$203k+. Great income area. For Sale - \$170,000

Los Angeles - Equipment and leasehold only. 3 large ops, 800 sq ft. Rent only \$1,750/month. For Sale - \$140,000.

Inland Empire - Equipment & leasehold only. 3 ops, 900, square feet. Rent only \$1,872/month, includes water. Located in a strip mall. Practice Web software. For Sale - \$120,000

Van Nuys - Equipment & leasehold only. 3 ops, 900 sq ft. Located in a strip mall. Fully digital office with Dextrix. Rent only \$1,760/month. For Sale - \$100,000

Escondido - Low Asking Price with high collections. 2022 gross \$419k. 3 ops, 1000 sq ft office with lots of street traffic. Seller has slowed down and is highly motivated to sell. Additional 3 ops and 1,000 sq ft available for an additional \$722 a month. For sale - \$100,000

La Verne - Equipment & leasehold only. Shopping Strip Location near a McDonalds. 4 ops, 950 sq ft. Fully digital office. Rent only \$2,539/month, includes CAM. Seller highly motivated to sell. Asking \$75,000.

Lancaster - Equipment & leasehold only. 4 ops, 1,170 sq ft. Rent only \$1,400/month. Practice works, Belmont chairs, fully digital office. For Sale - \$50,000

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MAY 2023

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	1	2	3	4	5	6
					CINCO DE MAYO	
7	8	9	10	11	12	13
			DENTAL TRADER READER AD DEADLINE			
14	15	16	17	18	19	20
MOTHER'S DAY				Anaheim CDA Convention May 18-20		
21	22	23	24	25	26	27
28	29	30	31			
	MEMORIAL DAY					

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JUNE

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29	30	31				

CINCO DE MAYO - MAY 5
MOTHER'S DAY - MAY 14
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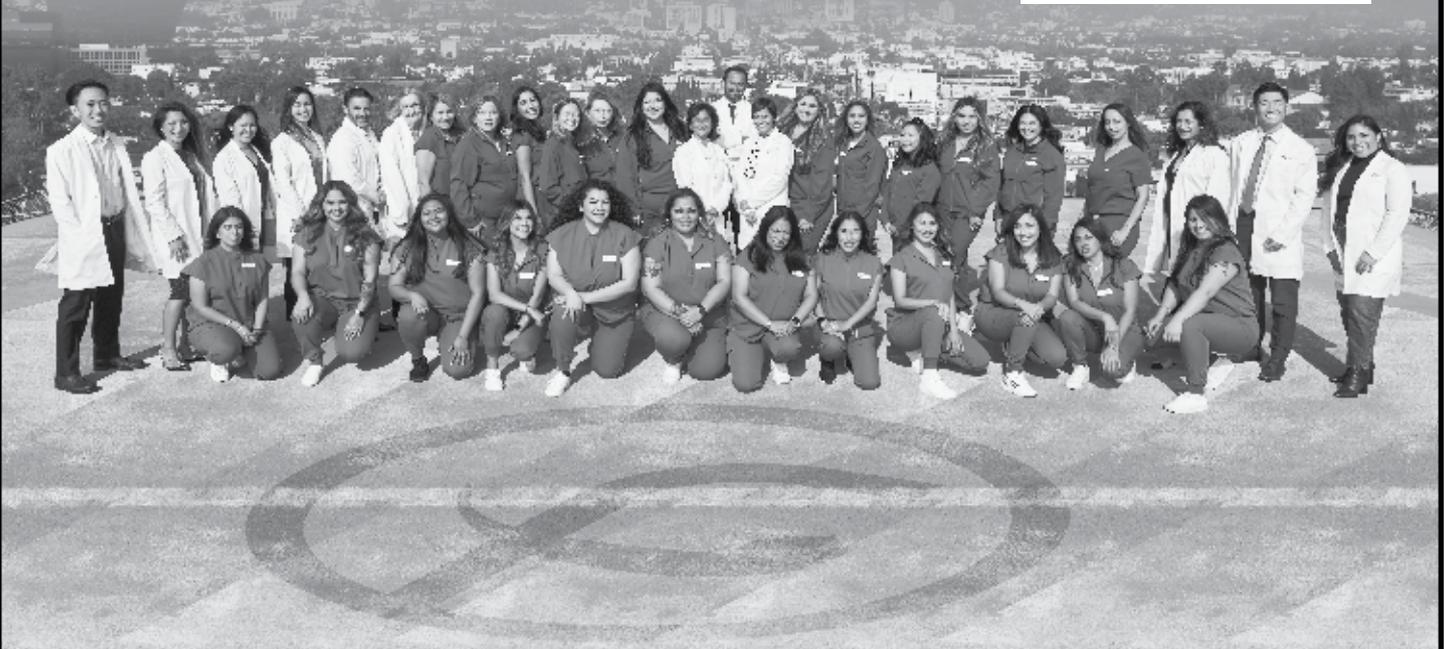
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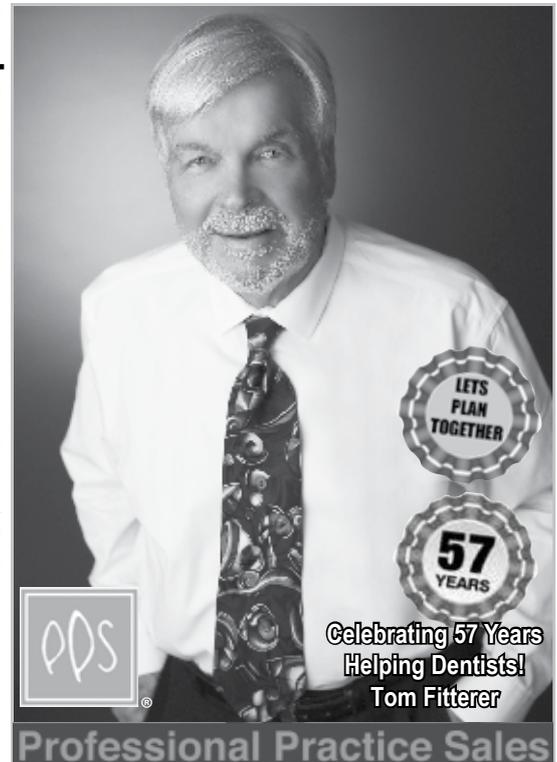
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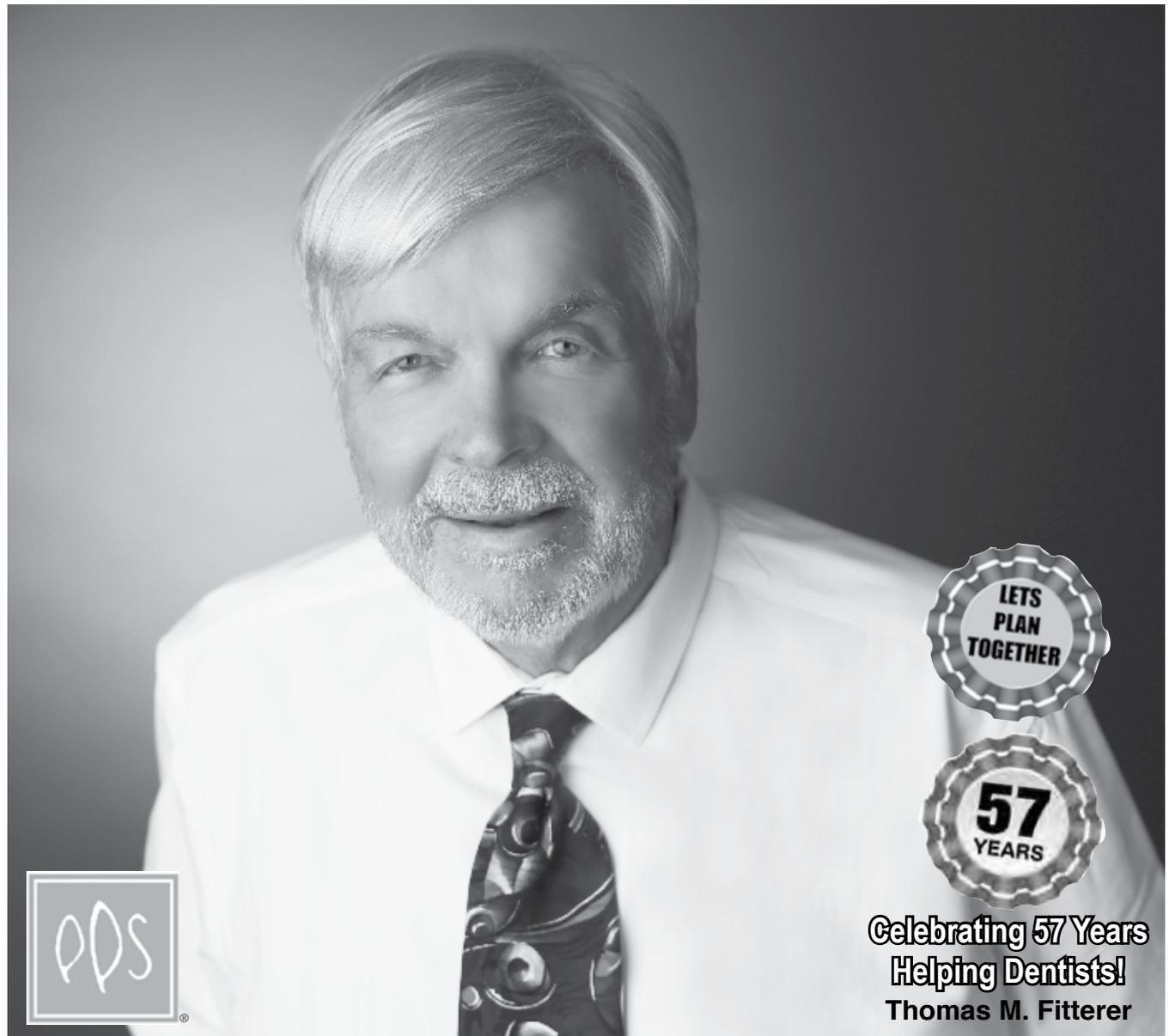
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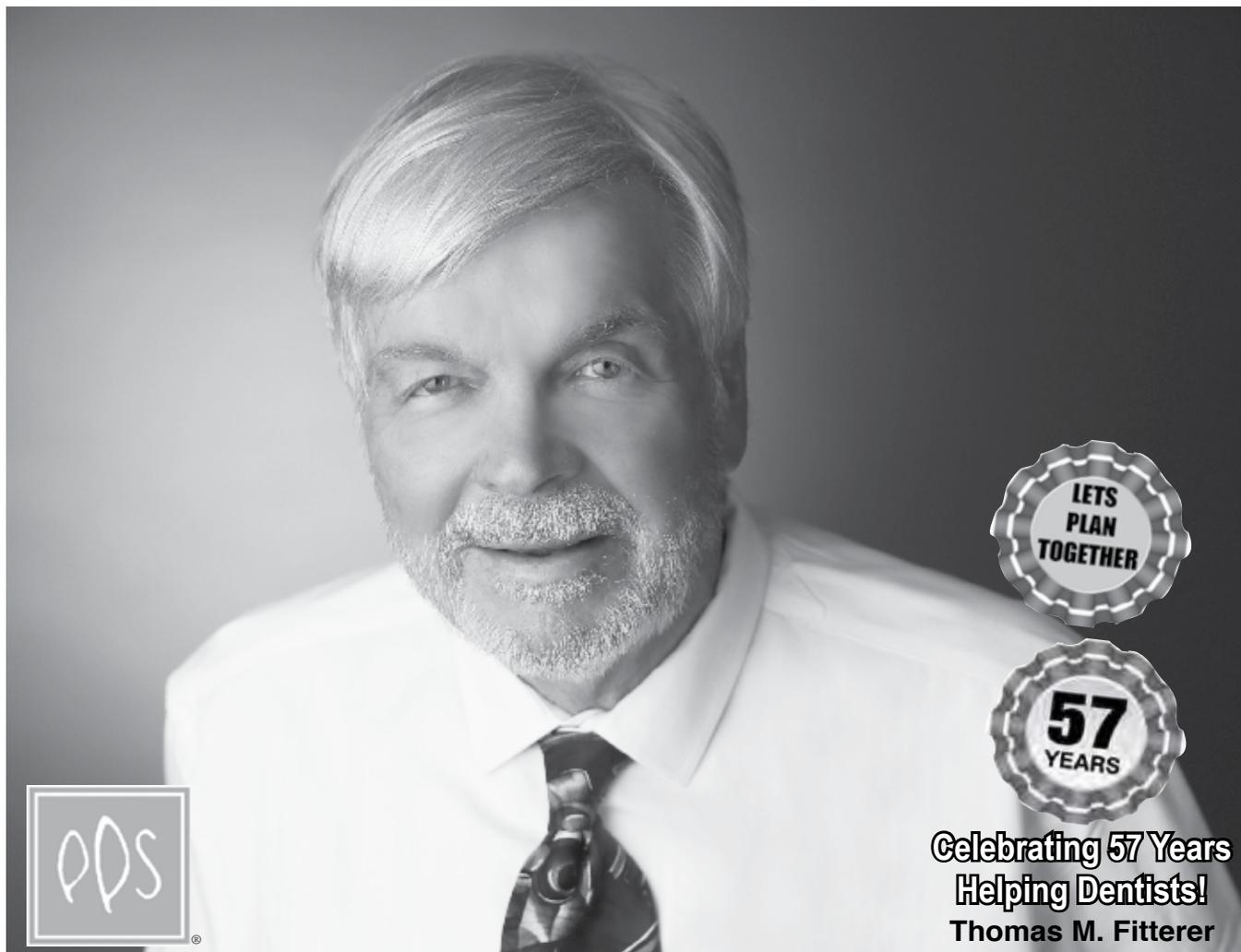
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