

THE Dental Trader

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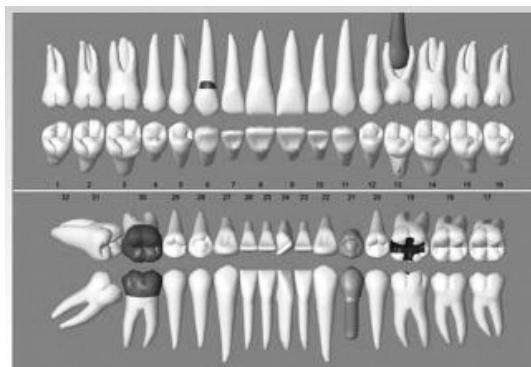
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Used ADEC doctor and assistant stools. Light tan color and in good condition. \$250 each. 415-755-4118.

Fresno: Large office with Real estate in upscler area. (818)522-9123

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Mobile Dental Van, 2020Sprinter 3500 internet, chair, vac, comp, self level \$150000 obo 3235530495

Endodontist, experienced, gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

Successful Salinas Practice for sale. Large office, 4 full operatories, 3D X-ray. Owner retiring. drmikhail56@gmail.com

Purchasing a Practice? One time flat fee for unlimited legal counsel to purchase the practice of your dreams, \$4.5k to \$6k. www.providerlegal.com

Practice Closed! Lots of equipment 4 sale. Marus 1690 MaxStar, Belmont delivery system ,light. drtamra@sbcglobal.net

San Jose - \$500,000 - 2022 gross \$770k+, 4ops/1,100sqft. Dr. Rishi Salwan(888)8022340 DRE#02085289

Adec 1040 chair light gray, chair only in light grey, good condition, pick up only. \$1500. 562-883-3689 for pictures

San Diego Practice For Sale \$359,000: Established GP busy retail location, 4-ops+4 plumbed, easily grow to \$1M! info@integritypracticesales.com (855) 337-4337

Emax Oven Ivoclar vivadent 2015 for Sale.Email Smilesgot05@gmail.com for more info.

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Madera, CA. Rare Opportunity, Practice and Real Estate, 1870 sq.ft 2010 built. 2022 gross \$568,000. Send inquiry to kao.saelee@guarantee.com



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FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[PENDING]**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

SHERMAN OAKS - (4) op comput. G.P., located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collections \$200K+. Seller is retiring but is willing to stay for a short transition. **[NEW]**

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/wk G.P. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **[PENDING]**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

LAKE FOREST – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[SOLD]**

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[NEW]**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[SOLD]**

THOUSAND OAKS GENERAL/PERIO PRACTICE - (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition.

UPCOMING PRACTICES FOR SALE

Carlsbad, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., & Yorba Linda

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Dental Implant Parts for sale. Surgical, prosthetic, healing abutments. Various manufacturers. pocketdepth@yahoo.com

Dental Equipment: CBCT, D X-ray, 3ops, easy Dental, etc. \$80k, in Arcadia, ample pkg, 1000+sq. Low rent. INT text 310-806-2857 Lily

Sacramento / Natomas Dental suite - 1300 Square foot - \$4,000 per month - Beautifully designed - Plus dental equipment - You can start practicing immediately - In a well maintained professional complex - Ample free parking - The video confirms the value of this office location. Contact Robert (818) 929-4366 <https://youtu.be/cs4O4i8fXos>

CENTRAL VALLEY MERCED & FOOTHILLS AREA ORTHO FOR SALE - 7 Ops, 2 Locations, 41+ Yrs. Goodwill, OrthoTrac PMS. 2021 Combined GR \$968K. HSDPT- Jay Harter 916-812-0500 - #CA3456 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

GREATER FRESNO AREA GP FOR SALE - 7 Ops, 11 Hygiene Days, 67+ Yrs. Goodwill, Highly Desired Area. GR \$1.64M. HSDPT- Jay Harter 916-812-0500 - #CA3405 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

Retired! articulator, micro etcher, N2O2 BelMed Flowmeter Cart (manifold issue but functional) drtamra@sbcglobal.net

Associate Dentist Needed! Established practice in Sunnyvale looking for a part-time associate. Please email resume dr.varnava@bntdental.com

ORTHO PRACTICE - NORTH SACRAMENTO VALLEY Well established and highly regarded. Purposely throttled down to 3-days per week. Collections in 2022 totaled \$620,000. 140 Starts in 2022. 287 Active Patients as of 1/1/23. Full Price \$255,000. To learn more, go to www.PPSsellsDDS.com

2015 Sirona CEREC Omnican AC, now a PrimeScan w/ new computer & software upgrade & PrimeMill MCX w/vaccum. 1307 crowns, 123 bridges, 6 veneers. Lots of blocks and extras. Purchsed new unit. \$29,000 559-281-6453 JMILLERDDS@ATT.NET

GREATER MODESTO AREA GP FOR SALE - 5 Ops Great Location, 32 Yrs. Goodwill, Eaglesoft PM Software, Digital. GR \$372K, Jay Harter 916-812-0500-#CA3369 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

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General Practice Dental Office with 40 + years of goodwill in beautiful Monterey CA. Approximately 1850 square foot office with 7 operatories with pass through X-rays, sterilization area, separate lab, 2 private offices, private bathroom, and reception area. The practice has a wonderful team and operates on Eaglesoft practice management software. Last year annualized collections were over 1.2 million on 188 days worked.

SAN FRANCISCO: Attractive 2-story commercial/residential building w/ window storefront visibility. ~1,380 sf w/ 4 Ops \$399k (AC-1470) WPS/800-641-4179

CBCT for sale in excellent working condition, all parts, software, and computer included. Self-pick up. I-Cat CB-500, Manuf. 2008, Beverly Hills, 4999\$. I-Cat CB-500, Manuf. 2009, Thousand Oaks, 4999\$. I-Cat CB-500HD, Manuf. 2012, Northridge, 6499\$. For more info, please call or text 4242394851 or email alina.sbbh@gmail.com - Alina

ELK GROVE: Enviably visibility and easy accessibility – well traveled, 4-way intersection. ~1,959 sf w/3 Ops + 3 add'l. \$295k (EG-1480) WPS/800-641-4179

DENTAL BOARD OF CALIFORNIA ALLOWS HALF OF REQUIRED CE UNITS FOR LICENSE RENEWAL IN HOME STUDY. PDS offers home study courses text 909-933-9076.

YOLO COUNTY \$1 Million year performer. Hygiene produced \$345,000. Doctor produced \$780,000. Seller would like a Group to acquire the practice with his working back focusing on high-end procedures. Facility well-designed to be far busier. To learn more, go to www.PPSsellsDDS.com

SUNNYVALE: Highly-esteemed, streamlined practice – excellent visibility & easy accessibility. ~1,653 sf w/6 Ops + 1 add'l. \$1.028M (DG-1475) WPS/800-641-4179

CUPERTINO GP FOR SALE - 3 Ops, 26 Yrs. Goodwill, Easy Dental PMS, Digital, Paperless. GR \$373K. HSDPT- Gina Miller 707-391-7048 -#CA3424 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

American Manufactured Complete Operatories - \$5895, Dental Chair / Delivery System with Assistants Package and Dental Light. 10 Year Warranty, 150 Color Choices. Call (800) 423 – 5657 or visit our website WWW.DPHDENTAL.COM

SAN JOSE GENERAL PRACTICE FOR SALE:

Well established practice collects around \$1.2 million annually on 5 day/week with 5 days of hygiene. Seller refers out maxillary endo, more involved surgeries, all perio surgery, all pedo. The office has five equipped operatories with digital x-rays, CBCT, CEREC, Itero 5D and latest Dentrux software. Professional building. Located in highly desirable area of San Jose, must see to appreciate- photos on request. High visibility, lots of traffic near busy street. General Dentist Asking \$1,025,000.00

Email:
Smile4me916@gmail.com

Mobile Dental Vehicle for Sale. Best offer takes as is. Equipped with 2 dental chairs, vacuum, compressor and power generator. Preference for non-profit or school-based program. For details call or text (213)228-2370 or (213)465-5929

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

PARTNERSHIP DISPUTE? Settle fast in mediation. 30+ years practice transition experience. Attorney/Mediator Robert W. Olson, Jr., 888.963.1120, trans.dental/mediation.

VACAVILLE: Highly-visible, busy intersection in popular downtown corridor. ~2,300 sf w/5 Ops. \$75K (CG-1451) WPS/800-641-4179

Hanford – New listing Practice with Real Estate, great treatment rooms, room for more. Stand Alone building. Great parking. Dentist (818) 522-9123 Sold

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Los Angeles County

Diamond Bar: Collections ~ \$849K

- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

Huntington Park: New Listing!

- **Starter Practice & Real Estate.**
- Nice & well kept practice.
- Corner lot with private parking in the back. 3 equipped ops.
- Close to residential & business area.
- Starter practice with bonus of pts.

Inglewood: SOLD!

- **2022 Collections ~ \$900K**
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists.

La Habra: SOLD!

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- 4 eq. ops. Reasonable Rent

Riverside County:

Palm Desert: Large Shopping Plaza.

- Next to Sun City Retirement Center
- Part time practice. Mostly PPO/CASH
- Great opportunity for doctors who do implant cases to increase production.
- Seller Financing Available. 7 eq. ops.

San Jacinto - Grossed \$1.58 Million

- Seller retires. 25+ yrs goodwill.
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

Ventura County

Ventura - New Listing!

- Turn key dental practice.
- **2022 Collections ~ \$780K.**
- Mixed of insurances, mostly PPO.
- Professional suite across from large shopping plaza.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent.

Central California

Fresno - Collects ~ \$300-350K

- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

Orange County

Anaheim - Starter Practice w/Bonus Pt.

- Strip mall: 3 eq. ops. + 2 plumbed
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

Anaheim Leasehold - SOLD!

- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

Fountain Valley: Grosses ~ \$275K

- **Family practice.**
- ~ 50% FFS/PPO & ~ 50% Denti-Cal
- 3 eq. ops. + 1 add'l plumbed
- Retail Center. Reasonable Rent.
- Border of Fountain Valley & Santa Ana

Newport Beach - New Listing!

- **Collections \$500 - \$550K**
- Prominent professional suite across from one of the largest shopping centers.
- Beautiful & classy practice
- ~2,500 sq.ft., rent ~\$10,500/month
- Selling for health reasons.

Westminster - Collections ~ \$773K

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ \$4,400 plus triple net

Northern California

Daly City - Collections ~ \$410K

- Seller retires. Mostly PPO/Cash
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

Dublin: Collections ~ \$1+ Million

- **General and Orthodontics**
- Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

Fremont - Grosses ~ \$645K

- 20+ years of goodwill
- On main street. Large retail center - close to Fremont Hub.
- 4 equipped ops. + 3 plumbed
- ~ 50% DentiCal; ~50% Cash/others
- Runs with 1 Doctor + 3 staff

Sacramento - Asking \$95K!

- Strip mall off Highway - 99
- 3 equipped ops. + 1 plumbed
- 2022 Production ~ \$200K.
- Part time practice. Low overhead.

Sacramento - New Listing!

- 2022 Collections ~ \$195K-215K
- Between Highway 99 & Freeway 5
- Shopping Plaza. 2 eq.ops + 1 plumbed
- ~85% DentiCal & 15% FFS/PPO.
- Opens Tues - Thurs. 2 staffs + 1 Dr.

Northern California

Dental Practice & Real Estate In San Jose: Collections ~ \$600K

- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate - prominent professional suite within walking distance from strip malls.

Starter Practice and Real Estate In San Jose:

- State of the Art Practice
- Just renovated. New equipment
- Selling for family/health reasons.
- Large Shopping Plaza in Vietnam Town. 3 chairs, ~1,600 sq.ft.
- Golden opportunity to be your own landlord.

San Jose - Grosses ~ \$310K

- Seller retires. Low overhead.
- Opens 3 days/wk. Mostly PPO/Cash
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose - 2 practices for sale

- **Office #1 - Collections ~\$400K**
- Retail Center - 5 ops. Rent ~\$4,800
- **Office #2 - Collections ~ \$590K**
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

Stockton - Practice & Real Estate

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% DentiCal, 40% PPO/others.
- Single standing bldg. w/parking lot.

Sunnyvale: Collections ~ \$900-950K

- Office accepts PPO/Cap/HMO
- Office does mostly general dentistry. Lots of outside referrals.
- 2 - 3 doctor days/wk
- Prominent professional suite. 4 op.

Dental Practice Wanted

We have buyers looking for practices in:

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Stockton-3 day work wk \$329k prod in 2021! Dexis Dentrix Actaeon equip, office on a lease. 40yrs retiring! 209-623-8454

PRACTICE WITH BUILDING in Woodland Hills. This is a rare opportunity to build your legacy. Free-standing building w/ practice located on Ventura Blvd., corner lot, with hard to find private- gated parking, and signage visible from the 101 freeway. Operate the space as one massive practice or two well-sized practices, each complete with their own entrances and reception areas. The possibilities are aplenty. Email ali@furnesscpa.com for more information. DRE Lic.#01503197

BAKERSFIELD #30 - (4) op comput G.P. Cash/PPO. Collect. \$525K to \$550K/yr. on a (3) day week. Digital x-rays. Seller retiring. D&M (818) 591.1401

Dublin. Collections ~ \$1.1 M. ~65% FFS/PPO, ~35% HMO/ Cap. Capitation check pays rent. Excellent location - large shopping plaza. 4 ops. Call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

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FAIRFIELD / VALLEJO GP FOR SALE - 7 Ops+RE, Paperless, Digital, 43+ Yrs. Goodwill, GR \$1.5M. HSDPT- Jay Harter 916-812-0500-#CA3117 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

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San Mateo, CA General Dental Practice for Sale - 5 operatories with room for expansion. Collections of \$1.583 million & SDE of \$430,000. 1360 active patients. Real estate available. Current doctor would like to sell to another dentist; transitioning to retirement. Contact Professional Transition Strategies to learn more: bailey@professionaltransition.com or call: 719.694.8320.

Clear Aligners: Ready to get started with Clear Aligners in your practice! Check out this 15-hour CE Course
www.LearnAligners.com

EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. \$450k (BG-1361) WPS/800-641-4179

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Dr. L. Kong, Daly City, Ca

"I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions."

Dr. P Tran, Burbank, Ca

"Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs."

Dr. K Chou, Hacienda Heights, Ca

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GREATER VACAVILLE AREA GP FOR SALE - 5 Ops, 30 Yrs. Goodwill, Dentrux, 36-hours Hyg. Per week. 2021 GR \$449K HSDPT- Jay Harter 916-812-0500-#CA3328 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

PORTABLE DENTAL SYSTEM: Reg. \$24,995. CDA Special: \$17,995. Expires 05-21-23. Finance: No payments for 90 days; \$437 per mo. for 5 years, \$1 Buyout. INCLUDES: Clio Prime Digital X-Ray sensor, Imaging software, EZ 2000 Plus Dental billing software, Handheld X-Ray Camera w/ Backscatter, Intra-Oral Camera, Dentist & Patient folding chairs, Case, Delivery System w/LED Curing Light, Piezo Scaler, Touchscreen i5 Laptop, Shipping, and Training. Call 800-273-5033.

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GREATER AUBURN AREA GP FOR SALE - 4 Ops, 60 Yrs. Goodwill, Dentrux PMS, Digital. GR \$664K HSDPT- Jay Harter 916-812-0500-#CA2809 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

SAN LEANDRO: Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3 Ops. \$595k (BN-1485) WPS/800-641-4179

Tarzana Practice For Sale \$549,700: True fee-for-service GP with 6-ops, paperless charts, and great location off 101. info@integritypracticesales.com (855) 337-4337

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- Dr. Kim

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Al Galvis
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DRE# 02127141
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DRE: #01911548

SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES



**INTEGRITY
PRACTICE SALES**

IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops | #10064
40-year established General Practice on busy road downtown!
3-day work week! Call Eddie (310) 595-0203

SOLD by Ken Skeate: Los Angeles | \$265,000

SOLD by Tim Miller: Lake Forest | \$1,524,600

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops |
#10060 Rare opportunity in prestigious Bixby Knolls! Stunning,
high-end boutique buildout, with all equipment included in a
spa-like atmosphere that could be yours! Located in a walker's
paradise. Call AI (818) 298-9770

Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated
General & Cosmetic with an excellent patient base in a very
desirable Westcliff neighborhood with superb visibility! State-
of-the-art ops and a great floorplan. Call Tim (714) 272-8404

SOLD by Eddie Delshad, DDS: West Hollywood | \$335,000

SOLD by Ken Skeate: Thousand Oaks | \$459,000

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years
goodwill at GP in high-vis corner loc. Call AI (818) 298-9770

SOLD by Al Galvis: Tarzana | \$959,000

Encino Turnkey | \$45,000 | 6 ops | #10080 Fully furnished and
equipped office in PREMIER location! FAST-START or upgrade
your own practice. Call Ken (805) 338-5850

IN ESCROW! Tarzana | \$765,500 | 6 ops | #10081 46-yr est. true
fee-for-service practice! 5-star rated, ideally located directly off
101 w/easy access and and great visibility. Call AI (818) 298-9770

SOLD by Al Galvis: Glendale | \$175,000

Anaheim + Real Estate | \$195,000 + \$495,000 | 3 ops | #10092
Fast-Start GP in beautiful medical plaza with 450 active
patients and \$250k in annual revenue. GREAT jumpstart
opportunity or quickly add patients to you own existing local
practice. Nearly 40 years of goodwill and seller is willing to
workback. Call Tim (714) 272-8404

IN ESCROW! Encino | \$189,400 | 3 ops | #10094 50 years of
goodwill at respected practice in upscale area. 2022 revenue
was \$474k, so it's priced to move! Call AI (818) 298-9770

San Diego | \$359,000 | 8 ops | #10084 Established GP in hip &
lively neighborhood. Several areas of improvement can turn
this into a \$1M+ practice! Call Tim (714) 272-8404

Murrieta Vacant Dental Office | \$120,000 | 6 ops | #10098
Equipped dental office for immediate occupancy. 2,236 SF,
great location off 15 freeway! Call Tim (714) 272-8404

WEST HOLLYWOOD HYGIENE/WHITENING STUDIO
Rare opportunity to acquire a rapidly growing storefront
dental practice in the heart of one of LA's most iconic
shopping districts! Call Ken (805) 338-5850

SOLD by Tim Miller: Rancho Mirage | \$629,000

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at
this open-concept 40-year established office in the golf mecca
of America! High-vis office is set up for all phases of dentistry
and features paperless charts, Dentrix ,and room to grow. Call
Tim (714) 272-8404

SOLD by Eddie Delshad, DDS: Glendora | \$230,000

SOLD by Ken Skeate: Simi Valley | \$399,000

SOLD by Eddie Delshad, DDS: Encino | \$349,000

IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066 FAST-
START/MERGER in a magnificent newly built-out space! New
Dansereau chairs, Infinity delivery systems, Belmont intraoral
x-rays among others! Call Ken (805) 338-5850

IN ESCROW! Los Angeles | \$379,000 | 6 ops +1 | #10077 26-yr
est. GP and Ortho office in a PRIME location near LAX with free
parking and excellent visibility! Call Eddie (310) 595-0203

Central Hollywood | \$540,000 | 4 ops | #05014 Recently
upgraded, very profitable, 20+ year established GP ideally
located with lots of new equipment! Call Darren (805) 878-
0633

IN ESCROW! La Jolla | \$649,000 | 5 ops | #10083 High-end
boutique practice 15 minutes from downtown in prominent
building. Beautiful build-out and tons of upgrades! Call Tim
(714) 272-8404

**Agoura Hills \$150,000 Fast Start -or- \$210,000 with patients
| 4+ ops | #05906** Unique opportunity at this beautiful and
contemporary office in upscale area! Impeccable office has
modern technologies and high-end finishes throughout. Call
Ken (805) 338-5850

IN ESCROW! Oxnard | \$395,000 | 9 ops | #10085 40-yr est. GP
in busy retail location with an excellent reputation in the
community. UNLIMITED POTENTIAL! Call Ken (805) 338-5850

NEW! North Hollywood | \$600,000 | 3 ops | #10097 \$342k NET
on 3-day workweek! This could easily be a \$1M+ office if an
additional day was added. Great website, great reviews,
GREAT reputation! Call Eddie (310) 595-0203

NEW! Beverly Hills | \$600,000 | 4 ops | #10100 If you've ever
dreamed of owning a successful dental practice in the heart of
Beverly Hills, this may be your chance! Located in a PREMIER
medical building with sweeping views of the city, patients
happily travel from all over to visit! Call Eddie (310) 595-0203

NEW! Santa Monica | \$500,000 | ops | #10101 Fast-start
opportunity available at this 46-year est. GP with high-end
buildout located directly on Santa Monica Blvd. 475-525 active
patient charts, ALL FEE-FOR-SERVICE! Plus, there's free
parking for patients! Call Eddie (310) 595-0203

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

SAN DIEGO, ORANGE COUNTY, INLAND EMPIRE & LOS ANGELES CONT.

IN ESCROW! San Gabriel | \$515,000 | 3 ops | #10089 100% FEE-FOR-SERVICE High Net Income Implant Studio/Endo Practice. In 2022 the doctor's take-home pay was \$359,950 on just a 2-day work week! Call Ken (805) 338-5850

SOLD by Al Galvis: Santa Monica | \$702,000

La Quinta | \$230,000 | 4 ops | #10093 Phenomenally located fast-start GP in the stunning resort city of La Quinta! The practice is profitable, but most of the value is in the location, patient base, build-out, and equipment. Located on the Highway 111 commercial corridor, there is high visibility and tons of foot traffic. Call Tim (714) 272-8404

NEW! Larchmont | \$250,000 | 4+ ops | #10102 Fantastic FAST-START opportunity in the prestigious Larchmont Village neighborhood of LA. The practice is located in a unique and impeccably maintained 100-year-old freestanding building with high-end, classic features throughout. The seller owns this one-of-a-kind building and will offer a fair lease to the buyer. Call Eddie (310) 595-0203

NEW! Los Angeles | \$145,000 | 4 ops | #10106 Established Westside General Practice with excellent growth potential! Located on Wilshire Blvd. west of the 405 in a beautifully remodeled building in a desirable neighborhood. Fully equipped for General Restorative, Implant Surgery, and Endo procedures. Call Ken (805) 338-5850

VENTURA & SANTA BARBARA

SOLD by Darren Hulstine: Lompoc | \$640,000

SOLD by Darren Hulstine: Santa Maria + RE | \$640,000

SOLD By Ken Skeate: Ojai | \$375,000

SOLD by Darren Hulstine: Santa Maria | \$895,000

SOLD by Darren Hulstine: Ventura | \$450,000

SOLD by Darren Hulstine: Lompoc Suite | \$590,000

Ventura | \$445,000 | 4 ops | #09945 5-star rated GP with incredible value and tons of upside potential! Offering a complete range of services utilizing the most cutting-edge technology. Located in an attractive professional building with a beautiful, high-end build-out, high visibility, and easy access from 101 Freeway. Call Ken (805) 338-5850

SOLD by Darren Hulstine: Santa Barbara + RE | \$3,555,000

SOLD by Darren Hulstine: Santa Maria | \$1,135,000

IN ESCROW! Santa Barbara | \$275,000 | 2 ops | #10099 GP with prestigious address operates on a 3-day week and generates over \$200k NET! Call Darren (805) 878-0633



**INTEGRITY
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IN ESCROW! Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! Call Darren (805) 878-0633

BAY AREA & SAN LUIS OBISPO

Santa Cruz + Real Estate | \$699,000 + \$749,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

Pleasanton | \$550,000 | 7 ops | #10069 State-of-the-art General Dental and Perio Practice with 3 years new \$1M buildout! Call José (925) 382-9525

Watsonville + Real Estate | \$249,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$150,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD by José: Pleasant Hill | \$550,000

SOLD by Darren Hulstine: Arroyo Grande | \$550,000

SOLD by Darren Hulstine: SLO County | \$249,999

SOLD by Scott Taylor: San Jose | \$1,700,000

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

SOLD by Scott Taylor: Monterey | \$1,350,000

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

NEW! Newark | \$402,000 | 3+ ops | #10105 Thriving location with small-town feel. New residential developments offering high-growth opportunities. Perfectly situated at busy intersection next to a Starbucks and is located in an attractive Shopping Marketplace with ample parking and easy accessibility. Cal Nelson! (510) 501-1959

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BAY AREA & SAN LUIS OBISPO CONT.



**INTEGRITY
PRACTICE SALES**

NEW! San Francisco | \$490,000 | 3 ops | #10091 One-of-a-kind boutique-style 4-operator General Dentistry Practice in a HOT neighborhood! Priced \$100k under valuation for a QUICK SALE! This state-of-the-art office is unlike any dental office you have seen before and it must be seen in person. Call Nelson (510) 501-1959

SOLD by Scott Taylor: Antioch | \$550,000

Santa Cruz | \$549,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

SOLD by José: Clovis | \$779,000

Sebastopol | \$355,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP with an extraordinary staff. Call Nelson (510) 501-1959

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

NEW! Bakersfield Prosth | \$320,000 | 4+ ops | #10107 Thriving Prosthodontic Dental Practice with unique specialties and enormous growth potential! Fully fee-for-service, and plenty of room for general dentistry or to bring in other specialties! Call José (925) 382-9525

SOLD by José: Bakersfield | \$1,202,000

SOLD by José: Bakersfield | \$995,000

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Tulare County + Real Estate | \$300,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

SOLD by José: Visalia + Real Estate | \$1,836,525

Modesto | \$535,000 | 12 ops | #10086 Excellent GP with flexible seller willing to workback if needed. Located in a busy, high-vis shopping center with state-of-the-art technology and tons of untapped potential! Call Nelson (510) 501-1959

Porterville | \$380,000 | 6 ops | #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops | #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

SOLD by José: Delano | \$1,200,000

NEW! Vallejo + Real Estate | \$215,000 + \$625,000 | 3 ops | #10103 34-year est. GP in waterfront area. Large ops, very nice upgrades and great location off Interstate 80 in high-traffic commercial corridor. 3 units for sale all with separate PG&G meters. Call José (925) 382-9525

NEW! Visalia + Real Estate | \$350,000 + \$700,000 | 6 ops | #10104 Associate-run, bread-and-butter Pediatric Dentistry Practice. Collected \$585k in 2022. Located in a vibrant and active part of town! Call José (925) 382-9525

Say hello at BOOTH #1649 at the CDA Anaheim.

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- **Independent Contractor Agreements**
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- **Limited Liability Company Formation and Agreements**

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



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ALAMEDA - NEW LISTING - Great location near schools and shopping with over 34 years of goodwill. Three (3) treatment rooms with room to add one (1) more, housed in 1,300 sq. ft. 2022 Revenue of \$755,000 on a 4 day work week, Practice Works PMS with 6 workstations, Paperless Charts, Digital Scanner, Digital X-Ray, Digital Panoramic, Diode Laser and I.O Camera. Don't miss this great opportunity in this great community. #CA3454- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3454/>

CHICO/PARADISE AREA - NEW LISTING - High-end Practice in desirable community with \$1.2M Collections. Over 25 years of Goodwill in this GP practice with Dentrix PM Software at 12 workstations, iTero Scanner, CEREC Omnicam & Mill CAD/CAM-trained staff, Soft Tissue Lasers, Intra-oral cameras, and KaVo and Nomad digital X-Ray sensors, Planmeca 3D Cone Beam & Panoramic, all in a practice plumbed for sedation / nitrous delivery. Most of the dental equipment is in like-new condition within the past 4 years. Total of seven (7) Operatories in 3,500 sq. ft. stand-alone professional office building located in a highly desirable area/community. Seller reports (per Dentrix reporting) over 2,700 active patients in the past 18 months, averaging over 34 new patients per month in the past 12 months, and 10 days of Hygiene per week. Room for growth with difficult Endo, Ortho, Oral Surgery, and all Peds specialty procedures being referred out. 2022 Collections was \$1,216,277 on a 3-day Dr. workweek (remaining dental team works 4 days per week). Seller would work back up to one year to assist in transition. #CA3465- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3465/>

CUPERTINO - NEW LISTING - Family-friendly General Practice with over 26 years of Goodwill in the heart of Silicon Valley. Paperless with Easy Dental PM and Digital X-ray. Light and bright, roomy, and great flow in 1,400 sq. ft space, three (3) Ops, with room to grow. Easy patient parking in a well-kept, leased professional building. Mixed demographic ages, to grow and expand with a foundation to prosper. Refers out Ortho, Endo, and Oral Surgery. Reasonably priced, great for a new buyer starting out or a satellite office. Open to negotiate. Seller retiring and will support a smooth transition. #CA3424 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3424/>

DANVILLE - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 GR \$1.3M+ on a 4 day work week with 5,500 days of Hygiene. 4 updated Ops in 1,200 sq. ft. Dental Office Building purchase is also available to buyer of dental practice. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

ELK GROVE / SOUTH SACRAMENTO AREA ORTHO - Rare opportunity to acquire a thriving Ortho practice in a highly desirable community. Selling Doctor has worked 3 days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout with 3 open-bay chairs, a 4th chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac PMS with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked 6 weeks in advance, with 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

FAIRFIELD/VALLEJO AREA - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building. Datacan PMS, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.5M+, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

FOLSOM/EL DORADO HILLS/GOLD RIVER AREA - Rare opportunity well-producing GP practice in highly desirable area. Four (4) Operator practice of approximately 1,050 sq. ft. in a well-known multi-tenant retail center. 3 to 3.5 days of Hygiene per week, and the Dr. is booked out 2 to 3 weeks in advance. Plenty of room for growth, with all specialties being referred out. 2021 GR was \$421K on a 3 day workweek. #CA3373- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3373/>

GREATER AUBURN AREA - NEW LISTING - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with nicely renovated 1,350 sf Professional Dental Office Building also available for purchase. Four (4) Operator practice with over 60 years of Goodwill. Dentrix PM Software including fiber optics, digital x-ray, intra-oral cameras, soft tissue laser, and CEREC. Dentrix reports over 1,100 active patients over the past 18 months, average of over 5-6 new patients per month in the past 12 months, 4.5 days per week of Hygiene, and Hygiene procedures account for approximately 18.5% of total production. The practice schedule is booked out 1 month in advance and there is room for practice growth as most specialty procedures are referred out. 2022 Collections (per Dentrix) was \$664K on a 32-hour workweek (Dr. works 29 hours per week). Dental Office Building purchase is also available to buyer of dental practice. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

GREATER FRESNO AREA - Seldom available high production practice in a highly-desired area of Fresno Metro! Seven (7) Operator practice of 2,000 square feet in a high-traffic retail and office multi-tenant professional center that is located in the best family and school-oriented area in the Greater Fresno geography. Over 67 years of Goodwill with Dentrix PM Software, 14 workstations, Dexis digital x-ray sensors, Itero Ortho 3D Scanner, and a Planmeca digital 2D Pano. Seller reports (per Dentrix reporting) over 8,000 active patients in past 18 months, averaging ~33 new patients per month in the past 12 months, 11 days of Hygiene per week, and with strong Ortho production in the practice. Room for growth with Perio and Implant Placement, as those specialties are being referred out. 2021 Gross Receipts \$1,641,610 (Consisting of \$268,835 in Ortho Production and \$1,570,575 in GP Production) on a 34 hour workweek. Seller will work back for buyer for up to 3 years. #CA3405- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3405/>

GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. Projected 2022 GR \$900K. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

GREATER SACRAMENTO AREA - NEW LISTING - Rare Ortho Practice Location (with possible Real Estate availability)! Great location and seldom-available Orthodontic Specialty practice in a highly desirable socio-economic community. Beautiful design presentation in approximate 3,000 sf office space along with well-trained dental team. One privatized consultation Operator with an Open Office operator area that houses 6 more Operatorial dental chairs = 7 total Operatorial setups. Dolphin PM Software, paperless practice, and iTero digital scanner. Seller reports 2,220+ patients seen in the past 12 months, 309 active patients in past 18 months, averaging about 17 new patients per month in the past 24 months, 139 Full Banding annual cases, 57 Interceptive annual cases, \$467K in outstanding Contracts Receivables, with approx. 1/2 of the patient base under the age of 16. Practice boasts over 60 years of Goodwill established, 88% of patients are out of pocket / fee for service and 7% are Delta Premier. Seller is willing to assist in transition, including approx. 22 practitioner referral-base introductions. 2022 Gross Receipts was \$927K, on a 32-hour work week. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

GREATER VACAVILLE AREA - Great opportunity to purchase a loyal GP patient-base and practice at a huge discount, at 53% of last year's GR! Seller must sell fast and may consider a patient records/Goodwill sale. Located in a 1,700 sq. ft. space in a centrally-located urban building with high street-traffic, and 30 years Goodwill. Freshly updated w/ new laminate flooring and paint in the past year. Very loyal staff and patients with 5 Ops, 3 computer workstations, Pano, and Dentrix PMS. Good hygiene recall patient base, hygiene schedule pre-booked 98% of the time, booked for 6 mo., with avg. of 36 hygiene hours/wk. Only 14 patients eligible for Delta Premier. 2021 GR (for only 10 months, practice closed for remodel 2 months in 2021) were \$449K on a 32 hour average work week, which would normally equate to \$540K on a 12 month production year. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

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LAKE TAHOE AREA WITH LAKE VIEWS - Huge Price Reduction for fast sale (Seller must sell due to family reasons) this practice can be purchased for 40% of this year's Collections! 4 Op GP paperless practice with space to expand in a high-traffic retail area next to a bus stop. Efficient space layout in 1,650 sf professional retail and dental office building, over 20 years of Goodwill, Dentrix PMS with 11 workstations, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. over past year, 2 days of Hyg./wk., with Dr. scheduled 2 to 3 weeks in advance. Room for growth with all Endo and Implant Placements being referred out. Delta PPO, NO Delta Premier patients. Seller will work back to assist Buyer in transition. 2019 GR \$1.59M, 2020 GR \$1.69M, 2021 GR \$1.4M, and 2022 is on track to hit \$2M in production! This practice has huge upside growth potential at the lowered asking price! #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

NAPA COUNTY - Prestigious "Fee For Service" general practice located in the world-class Wine country of Napa Valley, CA. This Practice has 2021 \$1.5M gross revenues with room to grow profits by adding implants, endo, oral surgery, and ortho. Located in a gorgeous, sleekly modern, seller-owned condo featuring five (5) Ops, 1,750 sq. ft. Established over 44 years with a reputation for creating 5-star customer care experiences, with an emphasis on designing Northern California's most beautiful smiles and high-quality customer hospitality. Computerized throughout and digital with Dentrix pm, Dexis digital, intra-oral, laser, 3-Shape Trios, photography studio, TV monitors, and massage chair for the ultimate patient experience. A loyal and stable team and long-established quality patients are in place. A well-respected seller is willing to work back for a smooth transition. Option to buy or lease condo. When you step into this dream office, you will be inspired to make that offer to purchase and taste the good life. #CA3387 - Gina Miller - 707-391-7048

NORTHERN CALIFORNIA PERIO - Northern Bay Area, established 33 years with consistent and stable GR over \$1.4M with 1,500 sq. ft. of hygiene. Seller-owned Condo, 4 Ops, 1,500 sq. ft. Seller retiring with Real Estate available for sale. Offer supportive post-sale for a smooth transition. #CA3118 - Gina Miller - 707-391-7048

OAKLAND - NEW LISTING - Great downtown location with over 20 years of goodwill. 2022 Revenue of \$784,000 on 5 day work week. 6 treatment rooms housed in 2100 sq. ft. of modern furnishings. Owner also owns the real estate and will possibly sell along with the practice. Dentrix PMS, Paperless Charts, Digital X-Ray and Diode Laser included with this great opportunity. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 GR \$470K with reduced workdays in the recent years. 6 patient PMS with 5 workstations, paperless intra-oral X-Ray, and intra-oral camera. 6 Ops. in the area. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Nicole Lena - 925-989-8118

RED BLUFF/CORNING/ORLAND AREA - NEW LISTING - Great Sacramento GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate that is also available for acquisition with dental practice. Six (6) Op practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2019 GR \$809K, 2020 GR \$704K and 2021 was \$826K, all on a 32-hour workweek. Impressive stucco and adobe-style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY - PRICE REDUCTION! This very affluent community reflects the quality of this practice. 2021 GR \$579K on a 3 1/2-day work week. Well-appointed 5 Ops with 1 add'l room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

S. SACRAMENTO / ELK GROVE AREA - Great cashflow with loyal patient base! Four (4) Operatory practice of approx. 1,570 square feet in a high-traffic and high-visibility retail strip center. Over 31 years of Goodwill with Eaglesoft PM Software, 4 workstations, and a Panoramic X-Ray. Seller reports (per Eaglesoft reporting) over 1,400 active patients in past 12 months, averaging 16-17 new patients per month in the past 12 months, Dr. booked out about 2 weeks in advance, and 5 days of Hygiene per week. Room for growth with Endo, Ortho, Perio, and Implant Placement specialty procedures being referred out. 2021 Gross Receipts was \$816,120 on a 32 hour workweek. Seller would work back to assist in transition. #CA3418- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3418/>

CENTRAL CALIFORNIA

CENTRAL VALLEY MERCED & FOOTHILLS AREA - NEW LISTING - Orthodontic Specialty Opportunity! Over 41 years Goodwill in this unique opportunity with one Dentist driving approx. 45 minutes between practice locations to provide Ortho treatment at both locations. One practice has 4 Ops in 1,590 sf in a high-traffic and high-visibility professional office building center with OrthoTrac PM Software and 3 workstations. Seller reports (per OrthoTrac reporting) 790 active patients in past 12 months, averaging about 25 new patients per month in the past 18 months, 156 Full Banding annual cases, 40 Interceptive annual cases and approx. \$337K in outstanding A/R. The other practice has 3 Ops in 650 sf in a multi-office professional building center with OrthoTrac PM Software and 1 workstation. Seller reports (per OrthoTrac reporting) 280 active patients in past 18 months, averaging about 11 new patients per month in the past 12 months, 45 Full Banding annual cases, 26 Interceptive annual cases and approx. \$73K in outstanding A/R. Both locations have a Digital Pan-Ceph 2D X-Ray and newer (approx. 4 years new) dental equipment that shows great. Approximately 78% of patients at the combined practices are under the age of 16. These practices are NOT Delta Dental Premier providers and are 70% reimbursement from Fee for Service procedures and 30% from PPOs. Combined 2021 Gross Receipts for both locations was \$968K on a 30-hour workweek (worked in total between the 2 locations). #CA3456- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3456/>

GREATER MODESTO - Wonderful GP practice and Professional Office Building Condo available for purchase. This 7 Op practice is in a desirable area with over 16 years Goodwill. Dentrix PMS w/12 workstations including newer dental equipment with fiber optics, digital x-ray, intra-oral cameras, Nomad portable x-ray unit, soft tissue laser, and a digital pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, Hygiene procedures account for 23% of the 2020 production, and there are currently no hygienists working at the practice. The practice schedule is booked out 6 mo. in advance. There is room for growth as most specialty procedures are referred out. 2019 GR \$873K, 2020 GR \$615K, and 2021 \$729K, all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier. Purchase of the Dental Office Building Condo is required with the practice purchase. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

GREATER MODESTO AREA - Proven patient-base and production history - Attractive GP Practice is located in a 1,400 sq. ft. space in a centrally-located urban building with nice street traffic. Boutique-style practice, 20+ years of Goodwill, and a long-term dental team in place with 5 Ops, 12 computer workstations, Cone-beam x-ray, Dentrix PM Software, CEREC Cad-Cam & 3D Printer, digital x-ray sensors, and Nitrous plumbed in Ops. Four hygiene days/wk. and many specialty procedures referred out. 2021 GR \$758K on 30 hour average work week. #CA3329- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3329/>

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GREATER MODESTO AREA - Incredible Location and Room to Grow. This GP practice is located next to a new and under-construction municipal building which should reportedly add approximately 2,000 new people doing business in the neighborhood. Urban multi-tenant general office building with great street-traffic. 32+ years of practice Goodwill with five (5) Ops, 9 computer workstations, Eaglesoft PM Software, Intra-Oral Camera, and Digital X-Ray sensors. Two hygiene days per week and most specialty procedures (including all implant placements) are referred out. 2021 Gross Receipts was \$372K on an average 3 days per week work-week. #CA3369- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

SOUTHERN CALIFORNIA

APPLE VALLEY - Retail strip center practice with GR of over \$730K. 5 Ops plus 1 add'l plumbed in 1,800 sq. ft. space. Brand new CBCT System installed this year, Dexis digital X-ray, HDX intra-oral camera, and Eagle Soft Software. Long-term staff of 5 employees. No hygienist, so room to grow. HMO with capitation check of \$2,500, MediCal, PPO, and some fee for service. Office sees 40 NP/mo. with 2,500 active patients and over 25 years of Goodwill. Endo, Ortho, Perio, and Implants are referred out. #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

COASTAL ORANGE COUNTY - Beautiful dental practice for sale in a stand-alone dental building with retiring seller. 3,000 sq. ft. with 8 rear entry Ops, Progeny Digital X-ray and 4 x-ray units that are used between rooms. Avg. equipment age is 10 years old. Plenty of room to install CBCT or Pano. Large front office space, lab in the middle of office as well as a staff lounge. Genesis PMS. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists, so there is growth potential for hygiene as well as keeping specialties in-house. Associate works 2 days/wk. will stay on post-sale. PPO and HMO patients that pay for upgraded services. Seller owns the building and will lease space to new owner. Possible opportunity for future bldg. purchase. 2021 GR \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

BREA - Absolutely beautiful five (5) operator practice located in a highly desirable area of Brea! The office is in a standalone building on the corner of two major streets-has great visibility, street signage, and a private parking lot. The 2,400 sq ft practice, is bright, spacious, and very well maintained. This practice has everything you want in a modern general dentistry office - it is fully paperless, utilizes Open Dental software, has an iTero scanner, Gemini diode laser, intra-oral camera, digital x-rays, digital pano, and a CBCT. The practice has a loyal patient base, fantastic staff, and grossed approximately \$1.49M in 2022-on 5.5 doctor days and 4.5 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! It won't last long! #CA3380-Ben Sapir - 310-596-0961

HESPERIA - Price Reduction! Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

IRVINE - NEW LISTING - Beautiful Recently Built Dental Office Leasehold for Sale! \$290,000 for a practically brand new build. Seller owns the suite and will be landlord. Opportunity to own the suite in the future. Located in professional/medical complex with walk-up entrance and open parking lot. 1,483 square feet. Three (3) equipped rooms with chairs, and two (2) additional rooms plumbed. Enclosed entrance area, consultation room, and private office area. Has all the necessary equipment to start a practice including a laser, oxygen, sterilizer, compressor, ultrasonic, vacuum, and Adec chairs. Get a start-up practice without having to deal with the construction and wait time! Seller is not selling practice but will share patient names/numbers that you can reach out to and try to retain. Great opportunity with a lot of upside! #CA3442 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3442/>

IRVINE/ORANGE COUNTY - NEW LISTING - \$1 million dollar in collections practice for sale in Irvine. Over 40 years of goodwill. Five (5) Ops, 8 days of hygiene per week. 50% FFS and 50% PPO. Dentrax Practice Management Software, Dexis X-ray, and Planmeca ProOne pano. Space has 3 bathrooms, 1 shower, private office, consult room, lab, and employee lounge. Three chairs are less than 5 years old. All specialty referred out. The landlord is not Irvine Company. Great opportunity with a well-established dental office! #CA3464 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3464/>

LA VERNE - General Dentistry practice located in the quaint town of La Verne. Strip center location with two (2) equipped Ops and 1 additional plumbed in 1,500 square feet. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire and has 24 years of caring for patients in the area. 2021 Gross Receipts of \$220,000. The practice has plenty of room to grow with marketing and adding specialty procedures that are currently referred out. #CA3353 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3353/>

COASTAL LOS ANGELES COUNTY - Incredible Redondo Beach practice located steps from the ocean! Seller is leaving the state and looking to sell the long-established FFS/PPO practice located near the corner of two busy streets. The 1,000 sq. ft. bright, charming, and well-maintained practice has 2 Ops and 29 years of goodwill. The practice grossed \$115K in 2021 on 4 doctor days and 5 hygiene days/wk. Most specialty work is referred out. The practice utilizes Easy Dental software, has computer/monitors in every room, digital x-rays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapir - 310-596-0961

LOS ANGELES - High Tech Koreatown Practice for sale. Located on the main floor of a high-rise medical/business building with underground parking. Over \$850,000 in gross collections. Four (4) Ops in 3,470 sq. ft. and four additional Ops can easily be added to the space. Open Dental Software, Paperless charts, 3 Shape scanner, Vatech 3D cone beam, digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. No hygienist so there is an opportunity to grow. Seller is willing to stay and work 3 days a week. This office is ready to be taken to the next level! #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

LOS ANGELES - NEW LISTING - Nicely appointed five (5) operator practice located on a main street, with great signage, in a desirable area in Los Angeles. The office is in a strip center, has free parking and easy freeway access. The practice grossed \$571K in 2022 and has a loyal patient base. The practice has strong cash flow and offers the new owner many opportunities for growth as it is open only three days a week. The spacious practice is 1,650 sq. ft., utilizes Eaglesoft software, has computers/monitors in most operatories, and digital xrays. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3423- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3423/>

MORENO VALLEY - NEW LISTING - High Production Office in Moreno Valley for sale! Just over \$1,000,000 in 2022 collections with nine (9) Ops in 4,000 square feet. Located in a professional building on the main floor with 7 days of hygiene per week and over 40 years of goodwill with selling doctor plus Associate has been there 20 years and works 24 hours per week. The suite has been recently remodeled. The practice utilizes Dentrax software, Dexis digital sensors, pano, 4 UltraCam cameras, and laser. Most specialties are referred out. 30% fee for service and 70% PPO. This office is ready to be taken to the next level! #CA3459 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3459/>

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are 6 Ops and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving and ready to retire. The practice has a great staff and ready to retire. There is a strong hygiene practice and in-house perio and endo specialists, 2 days/mo. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #CA3113 - Ben Sapir 310-596-0961

RANCHO SANTA MARGARITA - Beautiful 4 Op practice with over 30 years of goodwill in this light and bright office. Practice utilizes Dentrax, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hyg/wk. Modern design with large windows in the operatories. 2021 GR over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

SAN DIEGO

CHULA VISTA ORTHO - Prime location in the growing, family-oriented community of Chula Vista, the practice is 1,050 sq. ft., has 5 treatment chairs and 1 exam chair. It is located in a professional building with easy access, plenty of free parking, and walking distance to the library, schools, and downtown. The Doctor has been in this practice for 21 years and is working 2 1/2- 3 days/wk. With years of goodwill, a low overhead of 46%, and tremendous room for growth, this is not a practice you want to miss. #CA3343- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

CHULA VISTA - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo with 6 equipped Ops, and 2 add'l potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hyg./wk. 44% FFS and 56% PPO. 2021 GR \$545K with average of 16 NP/mo. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

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CHULA VISTA - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Dentrix software, paperless with workstations in every operator. Currently working 2 days/wk. in the office with \$432K collections in 2021. PPO & FFS office with low overhead and strong cash flow. Room for growth by adding more days and bringing specialty work in-house. #CA3334- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

ENCINITAS - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has three (3) operatories and one (1) unequipped operator. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

ENCINITAS - NEW LISTING - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has five (5) bright operatories, 4 of which are surrounded by floor to ceiling windows and one closed door surgical op. \$923k collections in 2022. Digital PAN, Digital Sensor, soft tissue laser, in a 2,177 sq. ft. space. Dentrix software, paperless with workstations in every operator. Averages 25 new patients per month. Room for growth with most specialties referred out. #CA3389- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3389/>

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. 2021 GR of \$816K with 9 hygiene days/wk., office has 5 Ops in a 1,900 sq. ft. space. This practice is in a medical/dental building off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

OCEANSIDE - Long established GP practice located blocks from the beach with over 40 years of Goodwill in this 1,921 sq. ft. office paperless practice. The office is plumbed for 7 Ops and equipped with 2021 GR \$691K with average of 15 new patients per day. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492

POWAY - General Practice located on a busy, main road. Modern facility with 6 spacious Ops in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrix and Dexis Digital X-ray, CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca2932/>

SAN DIEGO ORAL SURGERY - Don't miss this incredible opportunity to own a well-established Oral Surgery office with a strong presence in the community of El Cajon. Practice started in 1976 and acquired by present owner in 2006 with 2 surgical rooms, 2 consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

SAN DIEGO - Brand new, Multi-Specialty, Dream practice built in July of 2021 located in San Diego, right off the 15 freeway. Exquisitely designed with top-of-the-line equipment and technology including CBCT, LANAP laser, and built-in electric handpieces. Purposefully designed to create an efficient yet modern and elegant space. This does not feel like your typical dental office. Full kitchenette serves as the gathering space for patients to chit chat while they enjoy their Nespresso coffee. Sliding glass doors on operatories allows for privacy or an open floor plan. Bamboo walls and cabinetry with a welcoming feel as you enter the office. No detail left out. Five (5) total Ops including 1 closed door surgery suite. Office open a total of 3 days a week with 2 General Dentistry days, 3 Hygiene Days, 2 Perio days per month and 1 newly added Endo day. Collections of \$745K in 2022 with FFS & PPO. 1,393 sq. ft. office, paperless, with 40 years goodwill. Easy freeway access on main thoroughfare. This is a practice you don't see come on the market every day and will not last long! #CA3384 - Christy Conway - 619-889-6492

OUTSIDE OF CALIFORNIA

NORTH SCOTTSDALE, AZ - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dentrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3338/>

SCOTTSDALE, AZ - NEW LISTING - Experience the beauty and convenience of a fully equipped, turnkey general practice in the highly coveted NE Scottsdale area. Boasting five (5) spacious operatories with state-of-the-art equipment, including Dentrix Ascend software, DEXIS digital sensors, and digital PAN, this 2,227 sq. ft. office is completely paperless with workstations in each operator. With ample room for expansion, you'll have enormous potential for growth, especially as most specialties are referred out. Don't let this opportunity slip away - schedule your walk-through today and secure your dream practice! #AZ3422 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3422/>

NORTH PHOENIX, AZ - Dental practice and stand-alone dental building on large lot for sale in desirable N. Phoenix location! Doctor is retiring. 1,500 sq. ft. with plenty of space for expansion available. Four (4) fully equipped Ops, Carestream Kodak Digital X-ray, and recent upgrade to latest version of Dentrix. Practice has laser unit and 3D printer. Easy access from major street/freeway and free, private parking lot. Practice is open 4 days a week, and Saturdays. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. Most specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Practice was built from scratch in 2006. YTD collections of \$500K. There is nothing but upside with this practice! #AZ3377- Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3377/>

HILO, HI - Well-established practice for sale in the close-knit community of Hilo. 2 Ops with potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

LIHUE, KAUAI, HI - This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 Ops, Dentrix, Dexis, iCAT CBCT, PlanScan, X-ray, Zeiss Microscope and more! Collections of \$1.1M in 2021 and 11 days of hyg/wk. 50% PPO. Huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492

EUGENE, OR - Highly sought after high tech Eugene location with building for sale. 6 ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

SOLD! EUGENE / SPRINGFIELD, OR AREA - Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Ops. Dentrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. 2021 GR \$922K on 4 days/wk. #OR3248- Jessica Burbon - 503-332-6462

OLYMPIA, WA - NEW LISTING - General practice in a great location, tons of space in high traffic area with easy access to freeway, shopping. Practice features 2,900 sq. ft., five (5) Ops + one (1) plumbed, large lab, remodeled patient waiting area and bathroom. Dentrix, OP300 CT scanner, Gendex pano, Implant placement motor. Poised for growth, practice collected \$630K on 2 doctor days a week. Refers out endo, ortho, pedo. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

PUGET SOUND ISLAND, WA - Features beautiful architecture, open and welcoming reception area, 4 Ops, and 1 add'l plumbed. Curve software, private office, new Vac and compressor. 25 NP/mo. 2020 GR: \$804K, 2021 GR: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

PUYALLUP, WA - Main artery location in a highly desirable part of town. 6 Ops + 1 plumbed with new lighting and flooring, newer Ops, multiple private offices, a large front office/check out area, and a large staff area with private bathroom. Paperless in-house. Dentrix and collected \$1.9M+ on 8 doctor and 4 hygiene days/wk. in 2021. #WA3247- Jessica Burbon - 503-332-6462

SEATTLE, WA SUBURB - 4 + 1 Ops, Eaglesoft, paperless, Schick IO camera, Schick digital sensors, iCAT Precise digital CBCT and Picasso Laser. 10 years of goodwill in the same location area. Six operatories in a modern healthcare building. Many referrals and patients come from businesses in the building. Refers out most Endo, Ortho, Pedo, and Perio. 2021 GR: \$447K. #WA3346- Jessica Burbon - 503-332-6462

WHITE SALMON, WA - NEW LISTING - Outdoor Enthusiasts Dream nestled in the Columbia Gorge with vast outdoor recreation opportunities- live and work in a small yet growing town with blue collar and affluent + high tech/work from home residents. Three (3) Ops, Dentrix, IO camera. Approx 14 new patients per month. Part time practice could be a second location or primary which is poised for growth! Seller refers out the majority of Endo, Ortho, Pedo, Implant placement, and Perio on 3 days a week. Features 24 years of goodwill. Practice is 3,022sf, located in a stand-alone building on the main road with high visibility and open/free parking. Building is also offered for sale. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

SEATTLE, WA HIGH END NEIGHBORHOOD - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dentrix software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3331/>

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99 Pitfalls to Avoid Before Buying a Dental Practice & Why Dental Startups Are a Serious Option to Acquisitions

DON'T MISS THIS EVENT

Please RSVP ASAP Due to Limited Seating

Thursday, May 25, 2023

6:30PM – 9:30PM

Hilton Santa Clara

4949 Great America Pkwy, Santa Clara, CA 95054



Acquisition Vs. DeNovo

How your dental marketing differs when you acquire an existing practice compared to a DeNovo. Know your practice. Keep your marketing hyper focused. Maximize your production.

Who Should Attend This Presentation

- Associates Eager to Learn About Practice Startups
- Associates Interested in Acquisitions
- Dentists Wanting to Add Locations

Learn More About:

- Steps To Buying & Starting a Practice
- Process of Buying/Selling Your Dental Practice
- Valuation of Dental Practices
- Practice Sales and Purchases
- Key Elements of a Practice Agreement
- Tax Consequences/Financing Issues
- Exit Strategies
- Deadly Lease Issue
- Pitfalls in the Purchase Agreement

Feel free to invite colleagues who might benefit from this presentation.

Our Prestigious Panel Includes:

FAZEL MOSTASHARI

MBT, Dental CPA, Dental Tax, Accounting, Valuation and Due Diligence

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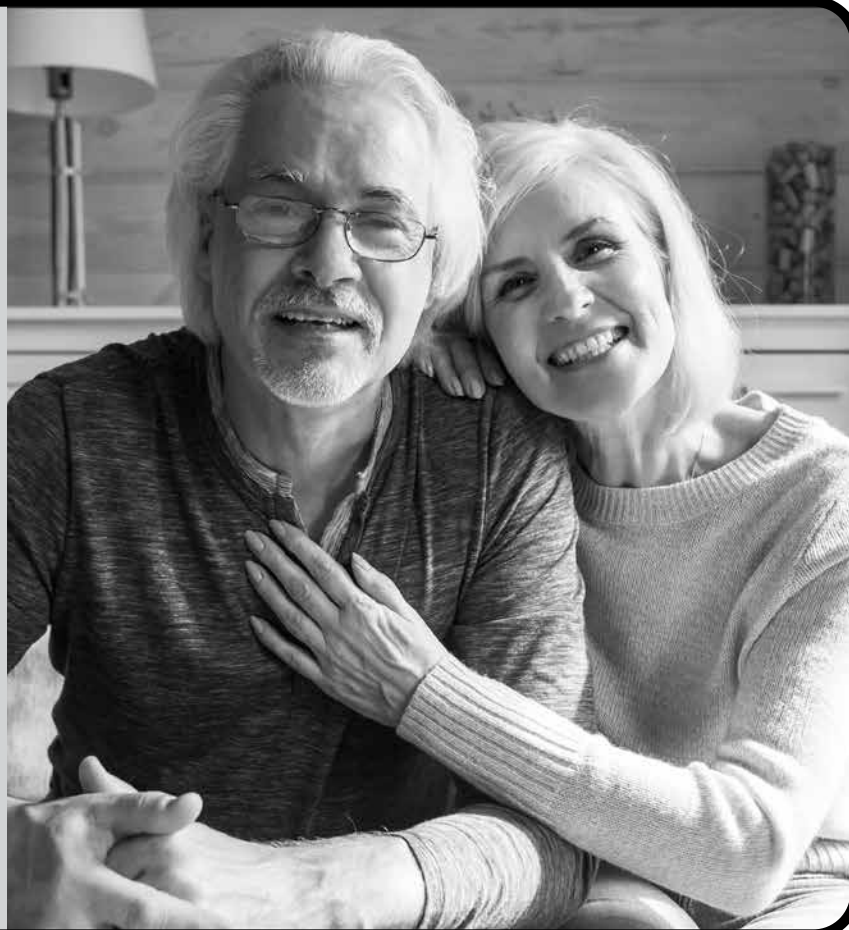
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Adec 500 black chairs (in the crate never used or installed) from Patterson that retail for 42k each. These are complete continental delivery units with assistant arm and doctor stools. I will sell for 33k and shipping is available. Ccookdmd@yahoo.com or text 228-860-7895

MARIN COUNTY'S MILL VALLEY Long established. Best location also draws from Belvedere and Tiburon. On part-time schedule collected \$500,000 in 2022. \$200,000 in Available Profits. To learn more, go to www.PPSsellsDDS.com

SIERRA FOOTHILLS Ortho: Ortho practice collected more than \$1.19M in 2022. ~2,500 sf w/4 Ops. \$975k – Real Estate Also Available (HG-1484) WPS/800-641-4179

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ENCINO – (3) op comput. G.P. in Prof. bldg. Cash/PPO. Annual Collects. \$375K+ on 3.5 days/wk. Digital x-rays. Seller retiring. D&M (818) 591.1401

S. SACRAMENTO / ELK GROVE AREA GP FOR SALE - 4 Ops, 31+ Yrs. Goodwill, Eaglesoft PM Software, 5 Hygiene Days. GR \$816K. HSDPT-Jay Harter 916-812-0500-#CA3418 <https://dentalpracticetransitions.henryschein.com/listing/ca3418/>

Fresno area - CA: With Real Estate 5 Treatment rooms, large contemporary building office, 4000 sqft of space. (DRE01993607) (818)522-9123

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Practice Closed! Lots of equipment 4 sale. Marus 1690 MaxStar, Belmont delivery system, light. drtamra@sbcglobal.net

UPCOMING CONTINUING EDUCATION LIVE WEBINAR: PDS the leader in providing CE classes has its next webinar MEDICAL EMERGENCIES IN DENTAL OFFICE on JUNE 4TH, 2023 call or text 909-933-9076



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BAY AREA

AC-1412 SAN FRANCISCO: Located in Fantastic Art Deco Building in Richmond District! Annualized collections over \$1.25M! ~1400 sf w/ 4 fully equipped ops **\$525k**

AC-1470 SAN FRANCISCO: Attractive 2-story commercial/residential building w/ window storefront visibility. ~1,380 sf w/4 Ops **\$399k**

AG-1135 SAN FRANCISCO: Practice collected over \$655k in 2022! ~972 sf w/3 Ops. Plumbed for 1 add'l. **Reduced \$350k - Real Estate Also Available**

AG-1419 SAN FRANCISCO: Easy accessibility, free parking & low rent in SF Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. **\$198k**

AG-1483 SF WEST PORTAL: This fee-for-service office is an outstanding model for future out-of-network practices. ~1,259 sf w/4 Ops **\$888k**

AN-1441 SAN FRANCISCO: 3-story building near Geary w/public transportation right outside! ~1,400 sf w/4 Ops & plumbed for 1 add'l **\$230k**

BC-1478 ANTIOCH: Attractive Medical-Dental Professional Complex w/ easy accessibility & good visibility. ~1,600 sf w/4 Ops **\$490k**

BC-1487 ANTIOCH: Well-equipped Facility adjacent to major Food Market. ~1,300 sf w/4 Ops **\$90k**

BG-1343 CONCORD: Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. **\$275k – Real Estate Also Available**

BG-1404 ALAMO: Busy Retail area bustling w/ activity of thriving businesses in desirable neighborhood. ~860 sf w/3 Ops. **Reduced \$195k**

BN-1150 SAN PABLO: Located in an attractive, popular Retail Shopping Center. ~1,300 sf w/ 4 Ops. **Reduced \$150k**

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. ~623 sf w/ 2 OPs **\$95k**

BN-1402 HAYWARD Facility: An amazing opportunity awaits a specialty dentist! ~1,530 sf w/2 Ops + 2 add'l. **\$120k**

BN-1473 SAN RAMON Real Estate: Well-maintained, free-standing Medical/Dental Professional Building. ~3,403 sf w/8 OPs **\$2.4M**

BN-1485 SAN LEANDRO: Busy professional corridor w/ close proximity to public transportation. ~1,100 sf w/3Ops. **\$595k**

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fully-remodeled, modern, free-standing building. ~1,800 sf w/5 ops **\$799k**

CG-1451 VACAVILLE: Highly-visible, busy intersection in popular downtown corridor. ~2,300 sf w/5 Ops **\$75k**

CN-1417 MILL VALLEY: Opportunity like this rarely comes along! Mill Valley is a thriving artistic community. ~1,000 sf w/4 ops **\$295k**

CN-1477 SANTA ROSA: Practice & Real Estate in pristine building. ~1,000 sf w/3 fully equipped OPs. Seller Retiring **\$395k – Real Estate Also Available**

BAY AREA CONTINUED

CN-911 SANTA ROSA: Well-established & priced for immediate sale! ~2,250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

DC-1405 LIVERMORE Facility: Move-In Ready facility in desirable neighborhood. ~1,850 sf w/ 4 fully equipped Ops **Reduced \$100k**

DC-1409 DUBLIN Facility: Well-maintained retail shopping center. ~1,662sf w/5ops **\$250k**

DC-1449 SANTA CRUZ: Retail Center Location at one of city's busiest intersections. ~1,700 sf w/4 Ops & plumbed for 1 add'l **\$265k**

DG-1384 SAN JOSE: An opportunity like this does not come by very often! ~2,400 sf w/6 Ops. **\$535k**

DG-1399 LOS GATOS: Stunning, high-end w/ ~\$500k in build-outs to duplicate this first-class practice! ~1,400 sf w/2 Ops + 1 add'l. **REDUCED! \$299k**

DG-1403 FREMONT: Loyal, stable patient base, fee-for-service practice are well educated w/ good insurance. ~1,280 sf w/ 3 Ops. **\$650k**

DG-1411 SAN JOSE Facility: Build your empire here at this proven location! ~1,000 sf w/2 Ops. **\$48K**

DG-1427 SANTA CRUZ: This high-tech practice collected over \$1.29M in 2021! ~1,600 sf w/4 Ops. **\$888k**

DG-1447/BG-1448 CASTRO VALLEY/OAKLAND: 2 AMAZING PRACTICES - This extraordinary opportunity is once-in-a-lifetime! **Reduced \$1.5M**

DG-1453 LIVERMORE Facility: Beautiful turn-key facility located on major thoroughfare in the heart of town. ~1,900 sf w/2 Ops + 2 add'l. **\$115k excl. CBCT**

DG-1475 SUNNYVALE: Highly-esteemed, streamlined practice – excellent visibility & easy accessibility. ~1,653 sf w/6 Ops + 1 add'l. **\$1.028M**

DN-1243 SAN JOSE: Reduced Price – Located in popular Retail Shopping Center! ~2,204 sf w/4 Ops + 2 add'l. **Reduced \$595k**

DN-1476 SAN JOSE: New build as of 2012, spacious office w/6 Ops. ~2,185 sf w/6 Ops. **\$795k**

NORTHERN CALIFORNIA

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. **Reduced \$115k**

EG-1442 FAIR OAKS: Practice had best year in 2022 - Collected more than \$540k and cash-flowed more than \$240k. ~1,264 w/4 Ops. **Price is a Steal at \$338k**

EG-1445 SACRAMENTO: Envidable location on major thoroughfare w/ excellent visibility. ~2,300 sf w/ 4 Ops. **\$445k**

EG-1467 Rockline: Stellar Orthodontic practice w/ an impeccable reputation ~2,100 sf w/6 Ops. **\$628k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

NORTHERN CALIFORNIA CONTINUED

EG-1480 ELK GROVE: Envious visibility and easy accessibility – well traveled, 4-way intersection. ~1,959 sf w/3 Ops + 3 add'l. **\$295k**

EN-1204 FAIR OAKS: 2021 Gross Revenues exceeded \$1.3M – equipped w/ state-of-the-art technology. ~1,272 sf w/4 Ops. **\$875k**

EN-1335 ELK GROVE: Huge Growth potential! Only open 1 day/wk currently. ~1,420 sf w/3 Ops. Plumbed for 1 add'l **\$130k – Real Estate Also Available**

EN-1436 CITRUS HEIGHTS: Excellent visibility generated by good traffic flow. ~3,067 sf w/9 Ops. **\$550k – Real Estate Also Available**

EN-1471 ELK GROVE: High Tech, State of the Art Elk Grove Practice Just Listed. ~2,500 sf w/6 Ops. **\$700k**

EN-1472 ELK GROVE: One-of-a-kind opportunity in heart of Elk Grove. ~1,500 sf w/4 Ops. **\$250k**

FG-1481 EUREKA: Practice collected over \$1.05M in 2022 – highly esteemed, fee-for-service practice. ~1,300 sf w/5 Ops + 1 add'l. **\$395k – Real Estate Also Available**

GG-1461 YUBA CITY: “Best of” Award for unparalleled service – more than 3,400 prophies per year! ~2,598 sf w/7 Ops + 1 add'l. **\$895k – Real Estate Also Available**

GN-1240 REDDING: Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$495k - Real Estate Also Available**

GN-1393 CHICO: Seller willing to work-back for new owner! ~1,425 sf w/ 4 fully equipped ops. **REAL ESTATE ALSO AVAILABLE! \$595k**

GN-1401 CHICO Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. **Reduced \$35K**

GN-1456 BUTTE CO: Located in Historical Landmark Bldg. Collected \$421k in 2021. ~1,832 sf w/3 Ops + 1 add'l. **\$200k – Real Estate Also Available**

GN-1457 GLENN CO: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 ops + 1 add'l. **\$450k – Real Estate Also Available**

HG-1146 TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. **Seller Motivated \$270k**

HG-1341 GRASS VALLEY: Seller will consider all reasonable offers – Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. **Reduced \$195k+**

HG-1390 ARNOLD: Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. **Reduced \$125k - Real Estate Also Available**

HG-1474 MURPHYS: Practice collected over \$1.63M in 2022! ~2,227 w/5 Ops. **\$895k – Real Estate Also Available**

HN-1465 GRASS VALLEY: PERFECT MERGER OPPORTUNITY! ~1,245 sf w/ 2 fully equipped OPs. Plumbed for 1 add'l. **Seller Retiring! \$165k**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1489 STOCKTON: Long-established, beloved Perio practice located off busy, main thoroughfare. ~2,250 sf w/6 Ops. **\$395k**

IN-1349 LODI: Well-established, well-loved, well-known practice in highly desirable professional corridor. ~1,500 sf w/3 Ops + 1 add'l. **\$335 – Real Estate Also Available**

IN-1396 STOCKTON: Established 50 years. Located in Medical-Dental Professional Building. ~1,200 sf w/ 3 fully equipped ops. Plumbed for 1 add'l. **\$225k**

IN-1429 STOCKTON: Desirable North Stockton Location. Huge potential for growth by increasing the current 2-day work-week. Spacious ~3,000 sf office w/ 6 ops + 2 add'l. **Priced at only \$100K – REAL ESTATE ALSO AVAILABLE!**

IN-1463 LODI: Seasoned, knowledgeable staff. Seller Retiring. ~1,400 sf w/4 Ops. Plumbed for 1 add'l **\$495k – Real Estate Also Available**

JN-1301 LINDSAY AREA: Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. **Reduced \$100K**

JN-1375 FRESNO: Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. **\$275k**

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: Ortho practice collected more than \$660k in 2022! ~890 sf w/3 Chairs. **\$450k**

CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. ~2,565 sf w/5 Ops + 1 add'l. **\$350k – Real Estate Also Available**

CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. **Reduced \$528k - Real Estate Also Available**

DG-1324 SUNNYVALE Perio: Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. **\$495k**

DG-1428 SAN JOSE Pedito: Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + 1 add'l. **Reduced \$250k – Condo Unit Available for Purchase**

HG-1484 SIERRA FOOTHILLS Ortho: Ortho practice collected more than \$1.19M in 2022. ~2,500 sf w/4 Ops. **\$975k – Real Estate Also Available**



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NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

AUBURN – VERY MOTIVATED SELLER, Get a Great deal on a well located 6 Op GP practice (room for 7th) producing 1M. Desire to move quickly and negotiating accordingly. *Please only inquire if you are interested in closing before year end.

BRENTWOOD - Partnership opportunity in 9 Op office. Nicely appointed with updated equipment and technology. Rev \$3M

GRASS VALLEY - Great location to own your own dental practice and a free standing building as well. Rev \$320K

MODESTO - MOTIVATED SELLER. Awesome 4op, high producing. Room to expand. Turn-Key Opportunity. Rev. \$900K

OAKLAND – Scenic views of downtown and SF from this high rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K

RED BLUFF - 4 op practice with free standing building for sale. Can generate great income with little to no stress. Rev: \$720K

ROCKLIN - 6 op practice in growing community. Rev \$517K

ROSEVILLE – Wonderful opportunity with 4 op GP practice with space for sale. Ability to expand within the current space footprint. Great location & Consistently producing 1 M plus.

SACRAMENTO – 4 Ops, great patients, great care. Rev. \$800K

SACRAMENTO – Nice 4 OP GP practice. Excellent staff, well kept, space for sale with practice. Revenue \$540K

SACRAMENTO – Well located 5 op GP practice in shared space. Potential for free standing building sale as well. Other GP has their own rooms – both use shared check in, waiting room, etc. Rev \$880K

SANTA ROSA - MOTIVATED SELLER. WILLING TO NEGOTIATE. Beautiful 5 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

SANTA ROSA - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev \$1.4M

STOCKTON AREA - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.5M

VACAVILLE - Big practice, great location with space for sale. Multi-generational patient base with this 8 op practice (7 equipped) Rev. \$1M.

VALLEJO – Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev. 840K

WEST CONTRA COSTA COUNTY - Historic area. Wonderful office, beautiful interior in a great area, close to water and views. Rev. \$1.3M

Also check out the Southern California Dental Trader for great DDSmatch opportunities in SoCal

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CA DRE #02108152



Kathy Peart

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Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

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ASSOCIATE OPPORTUNITIES:

BUTTE COUNTY - Full time associate wanted. High-tech, three-location General Practice. Partnership/ownership opportunity and attractive compensation package.

GREATER SACRAMENTO AREA - Full or Part Time Endodontist position available. Practice offers the latest technology, including CBCT, and a strong referral base. PPO and FFS. Experienced candidate preferred. Excellent compensation.

MODESTO - Full or Part time position available in Private pedo practice - with excellent compensation available.

RED BLUFF - GP Associate w Intent to Own opportunity. Work along side the founder and transition into ownership.

SACRAMENTO - Beautiful, full high tech practice in the Sacramento area is looking for a full time associate to join their team. This well established practice is offering mentorship, a broad range of procedures including implants, skilled staff, and an exceptional compensation package and future partnership opportunities. Office is 9,000 square feet With 21 ops.

S. SACRAMENTO - Full or Part Time Pediatric associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

S. SACRAMENTO - Full or Part Time Oral Surgeon associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

SAN LEANDRO - Full time endodontist associate wanted. Exceptional compensation, guaranteed rate and room for growth.

SANTA ROSA - Pediatric practice seeking a Full-Time Associate. Attractive Compensation Package. IV Sedation Cert. Preferred.

VISALIA - Full Time general practice associate wanted. High producing practice in San Joaquin Valley. Future partnership/ownership opportunity. Excellent comp. package.

Also check out the Southern California Dental Trader for great DDSmatch opportunities in SoCal

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Beverly Hills - New New New

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Rialto: NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Coming Soon: West Covina, Santa Clarita Valley, Burbank and more

Calabassas: Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrux and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Costa Mesa: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Westchester: 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Marina Del Rey: 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views In ESCROW.

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrux and dexis.. Doing reat numbers in a busy retail center.

Central Valley

FRESNO: Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrux office.

CLOVIS: Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

HANFORD: Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income annually.

MERCED: Perfectly located turn key dental office. 1800 square feet. Four (4) equipped operatories. Name brand equipment is near perfect condition.

LEMOORE: Fantastic five (5) operatorial dental facility located in downtown LEMOORE. Tons of parking. Perfect for all types of dentistry offerings. Ready to go.

REEDLEY: Long standing well respected highly profitable four (4) operatorial practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

OAKHURST: Beautiful Mountain Community four (4) operatorial dental practice. Sale includes real estate. Name brand equipment. Centrally located with high visibility.

Fresno: Ortho - Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. With DEXA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

Kerman – Four operatories. Open for 20 years. Multi specialty. Dentrux office fully digital in great location.

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San Diego

Escondido with Real Estate: Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

La Mesa: Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA.. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

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TRUCKEE: All Reasonable Offers Will be Considered! ~1,700 sf w/4 Ops. Seller Motivated \$270k (HG-1146) WPS/800-641-4179

Can't find something? Or someone? If you are seeking (unsuccessfully) anything dental-business related, call me. I'm Bruce...the publisher of The Dental Trader and have been in the dental ad periodical business for over 40 years. If I cannot find someone or locate something you need, I can probably direct you to somebody who can help you. Call me at 877-888-4237 or email me at bruce@thedentaltrader.com

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Frenso Dental Office w/ REAL ESTATE - Practice asking \$436,500. Real estate asking \$350,000. 4 ops, 1,800 square feet. 2022 gross \$623k+. Seller only working 2-3 days a week.

Union City - 5 ops, 2,480 square feet. Cash & PPO only. 2022 gross \$786k+. Over 1,000 active patients. Seller retiring with 24 years of goodwill. Near a shopping mall, Safeway & Taco Bell. For Sale - \$625,000

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- Fairfield - 3 ops, 1,200 sq ft. Cash & PPO only. Open 2 days a week. For sale - \$325,000
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San Jose - 2022 gross \$770k+, 4 equipped ops, 1,100 sq. ft. Rent \$3,099/month. 2 hygienists on staff 4 days a week. For Sale - \$500,000.

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San Rafael - \$450,000 - 2022 gross \$600k+. 3 ops+2 unfurnished ops, 2,000 sqft. Dr. Rishi Salwan (888)8022340 DRE#02085289

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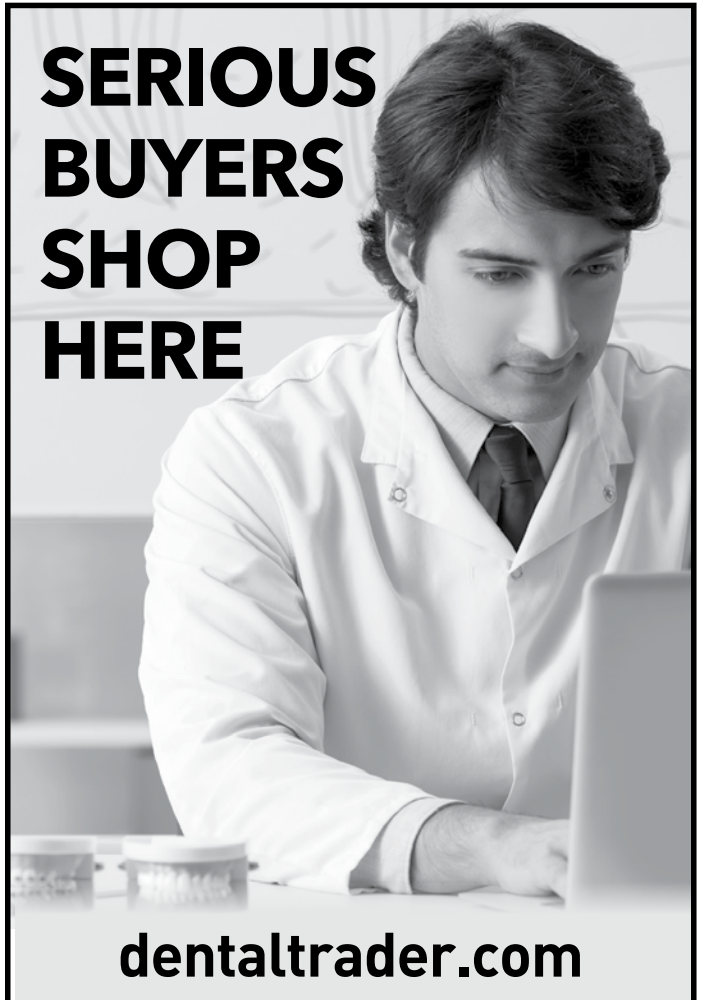
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6227 SAN FRANCISCO'S MARINA DISTRICT 2022's collections topped \$1.2 Million. Delta PPO. This neighborhood practice is located in a high income zip code. Great patient flow. Attractive office with today's technology. Paperless.

6226 MARIN COUNTY'S MILL VALLEY Long established. Best location draws easily from Belvedere and Tiburon. On part-time schedule, collected \$500,000 in 2022. \$200,000 in Available Profits.

6225 SOUTHERN SANTA CLARA COUNTY – PEDIATRIC PRACTICE Long established. Has been a mid-\$500,000 year performer on part-time schedule. Attractive office in great location. Excellent platform to infuse with new business plan and become dominant.

6224 ORTHO PRACTICE – NORTH SACRAMENTO VALLEY Well established and highly regarded. Purposely throttled down to 3-days per week. Collections in 2022 totaled \$620,000. 140 Starts in 2022. 287 Active Patients as of 1/1/23. **Full Price \$255,000.**

6223 YOLO COUNTY \$1 Million year performer. 2022 logged \$345,000 in Hygiene production and \$780,000 in Doctor production. Seller seeks Large Group to acquire the practice with his working back focusing on high-end procedures. Facility perfectly designed to accommodate specialty services.

6222 CONCORD Perfect foundation to grow into a busier practice. Long established. 2022 collected \$400,000. Paperless, digital Pano and 3-upgraded ops. Well maintained office owned by Seller. Dedicated staff includes long-term Hygienist. Sale includes condo.

6220 PLACER COUNTY Relaxed country setting for Delta PPO practice. Realized 170+ new patients in the last 12-months. 2022 collected \$1.1+ Million and realized \$422,000 in Available Profits. 7-days of Hygiene per week. Beautiful office. Paperless.

6219 SOUTHERN SONOMA COUNTY Delta PPO. 2022 collected \$1.14 Million with Available Profits of \$505,000+. Great staff. 35+ new patients per month. Great family community.

6218 SACRAMENTO'S INTERSTATE 80 Delta PPO. 2022 collected \$1.16 Million on 4-day week. Available Profits of \$3440,000. 8.5-days of Hygiene. Beautiful facility. "Bread & Butter" practice. Successor should contract with specialists allowing additional income stream to pay for the practice.

6215 SANTA ROSA – ORAL SURGERY Long established OS provider. 2022 collected \$1.2 Million with Available Profits of \$550,000+. Strong referral base. Practice can do more with New Doc who wishes to be busier. Cone Beam.

6214 NAPA PEDIATRIC PRACTICE Pediatric Dentists are the gatekeepers controlling service paths such as tooth movement, extractions, resolving cleft lip and palate issues. Imagine the ability to create a Full-Service Center where these services are available to those families who have entrusted you with their children's oral health. Imagine the dynamic growth that such a One-Stop Children's Practice would have! This Opportunity has the foundation to create a Children's Center of Excellence. Has realized top line Collections of \$790,000 in recent past. Simply needs Vision and Energy!

6212 SACRAMENTO'S FOOTHILLS ALONGSIDE INTERSTATE 80 Great family community with unlimited outdoor activities right in your backyard. Highly regarded. 5-days of Hygiene. 4-day week. Delta PPO practice collected \$620,000 in 2022. Well cared office reflects Seller's ownership of building. Great curbside appeal. Building also available for purchase.

6211 SACRAMENTO'S FAIR OAKS Phenomenal exposure at busy intersection. 5-ops. \$500,000 per year performer by Owner's choice. Tremendous investment includes real estate. Perfect pedestal for 6-day per week practice. Do your homework. Simply needs a different vision! Full Price for Practice \$165,000.

6209 MODESTO 5-ops with 6th available in signature building. Paperless, digital PANO. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800.

6208 SAN LUIS OBISPO COUNTY OUT-OF-NETWORK Focus here is to maintain "work / life balance" minimizing stress, enjoying a rewarding practice and having lots of time off. Work Smart - Live Better! This is evidenced by Owner's 23-hour work week coupled with 2-months of vacation. Per this model, the practice's 2021 stats were \$916,500 in Production, \$868,000 in Collections and \$355,000 in Available Profits.

6207 CALIFORNIA'S LAKE TAHOE \$294,000 in 2022 Available Profits on 20-hour week. **Full Price \$225,000!** Collections totaled \$835,000. Practice can do more but Owner has no interest in working additional hours. 4-days of Hygiene. Best setting in Tahoe Basin. Beautiful custom-designed 6-op Alpine office. Simply contract with a specialist to perform procedures that would be referred out. This strategy would pay the acquisition loan. Office with tenant improvements could not be replicated for \$750,000. Enjoy a busy practice in a beautiful Alpine setting.



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