

# THE Dental Trader

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So. Calif. Edition

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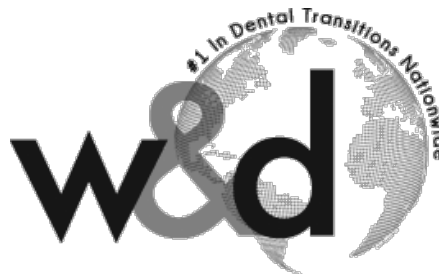
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**Practice forSale** in Lake Elsinore. Great visibility. Collection about \$600,000. Cap checks \$3000. maibui18@yahoo.com

**Looking to** buy GP office in LA. Preferrably with 7 + ops and over 1 M + in collections. Email implants90210@gmail.com

**Dental equipment,** machine and etc for sale. Contact our office if interested (909)628-6701.

**BOARD CERTIFIED ORTHODONTIST** for your Orange County dental/orthodontic office! Email ocorthodontist@gmail.com

**Dental Partnership.** Looking to combine my DDS experience to open a new practice. Longbeachdentalpartners@gmail.com

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**Air Techniques** ScanX Phosphor Plate Xray Scanner Working, no software. \$700 obo Dental90039@gmail.com

**Tuttnauer 2540M** M Series Manual Autoclave - Working 1500 obo Local pickup in Los Angeles Dental90039@gmail.com

**Need Perio/Implants?** Periodontist seeking part-time opportunity in SoCal/San Diego, contact sdperio3@gmail.com

**Dental office for rent** on Fridays, Saturdays and Sundays in Sylmar, CA. 3 Operatories in a strip mall. Call (310)228-8220

**OC Purchase Hunt:** Searching 4op+ in Northern half Orange County. P: 626-759-6517. E: kcn.dental@gmail.com

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## FRESNO COUNTY

Room for Your Fresno County Practice Listing.

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server. (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[NEW]**

**ARCADIA #3** – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. **[NEW]**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** – Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Brea, Burbank, Canoga Park, Fallbrook, Garden Grove, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills and Woodland Hills. In addition, we conduct customized space and building searches. **[NEW]**

**SHERMAN OAKS** – (4) op comput. G.P., located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collections \$200K+. Seller is retiring but is willing to stay for a short transition. **[NEW]**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **PRICE REDUCED**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

**LAKE FOREST** – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S, Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[PENDING]**

## MADERA COUNTY

Room for Your Madera County Practice Listing.

## RIVERSIDE COUNTY

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## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **[NEW]**

## SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

## VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[PENDING]**

**THOUSAND OAKS GENERAL/PERIO PRACTICE** – (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition. **[NEW]**

## UPCOMING PRACTICES FOR SALE

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**looking for** dental assistant, in Montclair, one dentist office, 5 days a week, call 909-398-1110

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**Endodontist needed-multispecialty** located in oxnard and moorpark. Fee for service. Email: dracedds@gmail.com

**Need Dental** Assistant or RDA for kids/adults office in the valley. please call/text 4242741499

**Dentist Associate.** Partnership options . Laguna Hills private practice. email to kristin7712@gmail.com

**Fully Remodeled Dental office In/Out for lease. Lakeside, CA 6193394520 Great Location. \$0 cost of leasehold improvements**

**Seeking GP** or Pedodontist to partner w/ in existing Denticol pedo practice in Santa Ana. Platinumbraces@gmail.com

**Dental Chairs** Pre-owned 850.00 each OBO 310-539-2345

**Dentist Needed-** Motivated Full Time Dentist needed in new San Marcos office. Email resume rcamhi1@hotmail.com

**Dino Dental Unit 4 Sale** Dinosaur dental chair, fully functional & hardly used. Perfect for Pedo offices. 714-262-1069

**Complete dental** office for Lease in Beverlywood Los Angeles, email dentalapplicantla@gmail.com for info

**Dentist Anesthesiologist Dr. Daniel Kohanchi** GA/IV Sedation. Adults & Children. Greater LA area. DentiCal provider. 8183519737.

**BEVERLY HILLS** - 1 Operatory available for rent daily, Another one on flexible days, 310-289-1101, 602dentist@gmail.com

**Urgently seeking Dental Asst/Motivated** to work happy in a Holistic office wk 3-5 days/Call Janet @310-478-9393 Loc:WLA

**Tuttnauer autoclave** automatic. \$1500. lakeforest2022@yahoo.com

**Dental Marketer needed, Dental Office in Huntington Park, Speaking Spanish is Preferred. Call (310) 384-4360.**

**GRANADA HILLS** 91344. Furnished Practice for Lease. Dentist Retired Available NOW, Text Landlord (818)744-6214.

**Dentist wanted,** private office, No HMO, No Weekend. cover maternity leave, 818-249-3213

**Glendale office** space to share. Great location! 3 operatories. Thursdays, weekends, evenings available. 818-244-1597

**San Bernardino** - \$550,000 - 7ops/2170 sqft. Gross 2021 \$633,000. Dr. Rishi Salwan, DDS (888)8024230 DRE#02085289

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## **Avvo® Review #177 (2022):**

*"Bob is the most knowledgeable lawyer I've ever met or ever heard of from all of the colleagues in the dental industry."*

## **Avvo® Review #162 (2021):**

*"Knowledgeable, Efficient, and Honest."*

## **Avvo® Review #155 (2020):**

*"He compassionately helped me through a painful business separation."*

## **Avvo® Review #148 (2019):**

*"He made the buyout process seamless, predictable, and on-time."*

## **Avvo® Review #126 (2018):**

*"Robert was efficient, fair, and has an exceptional understanding of the specialized area of dental practice transitions."*

## **Avvo® Review #119 (2017):**

*"Bob Olson is the best at what he does. Period."*

## **Avvo® Review #105 (2016):**

*"Bob Olson is the most honest, hardest working, thorough attorney I have ever met."*

## **Avvo® Review #81 (2015):**

*"Great communication, excellent service, knowledge is exemplary!"*

## **Avvo® Review #50 (2012):**

*"He really cared about us, negotiating a fair and beneficial contract."*

## **Avvo® Review #1 (2009):**

*"I have never had a better experience with an attorney."*

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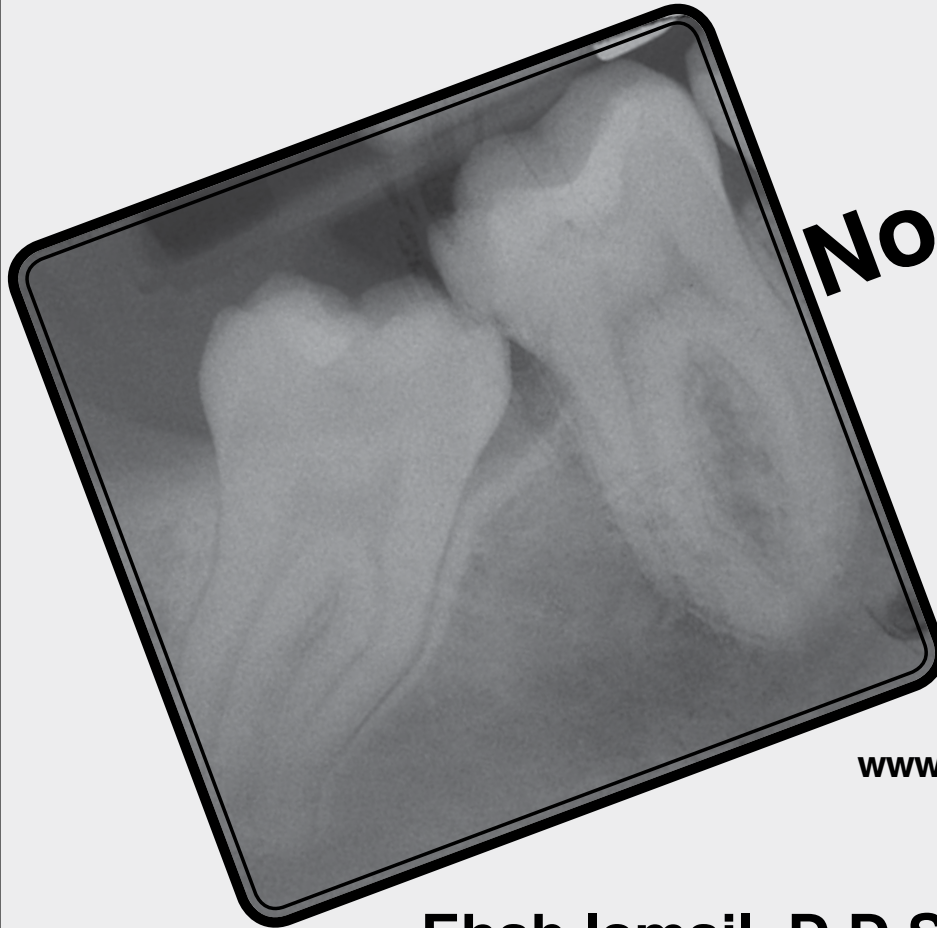
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**FOR SALE IN SANTA ANA** – Pedo office w/ 16+ years of goodwill. Collected approx. \$865K for 2022. Contact California Practice Sales at 714-639-2775.

**EXQUISITE BEVERLY HILLS OFFICE FOR SALE**—2 ops/3 plumbed. TURNKEY Equip. & Leasehold only. AvailablePractice@gmail.com

**Office in Westminster** needs Associate for: GP, Ortho, Pedo. Sat is a Must. Exp >7 yrs. Please Text: 714-472-4041.

**APPLE VALLEY GP FOR SALE** - 5 Ops, 25 Yrs. Goodwill, Retail Strip Center, Room for Growth! 2021 GR \$750K. HSDPT- Kaira Stewart-949-220-6216 #CA3340 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>



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we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

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### **Los Angeles County**

#### **Diamond Bar: Collections ~ \$849K**

- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq. ops.

#### **Inglewood: SOLD!**

#### **2022 Collections ~ \$900K**

- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists.

#### **La Habra: SOLD!**

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- 4 eq. ops. Reasonable Rent

#### **Long Beach: SOLD!**

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall. 3 equipped ops.

#### **Long Beach: Collections ~ \$550K**

- Seller retires
- Large retail center. 3 eq. ops. + 1
- ~50% FFS/PPO; ~50% Cap/Denti-Cal
- 20+ years goodwill

### **Riverside County:**

#### **Murrieta - Grosses ~ \$911K**

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.
- Lots of outside referrals.

#### **Palm Desert: Large Shopping Plaza.**

- Next to Sun City Retirement Center
- Part time practice. Mostly PPO/CASH
- Great opportunity for doctors who do implant cases to increase production.
- Seller Financing Available. 7 eq. ops.

#### **San Jacinto - New Listing!**

- Office Grossed \$1.58 Million in 2022
- Stable production for many years.
- Prominent retail ctr. Reasonable rent
- 4 eq. ops. + 1 add'l plumbed.
- Mix of Denti-Cal & PPO/Cash pt.
- All GP works & no specialties.

### **Dental Practices Wanted**

*Practices in Orange County*

*Practices in Los Angeles County*

*Starter Practices at Good Locations*

*Practices with Real Estates*

*High Production PPO/Cash Practices*

### **Orange County**

#### **Anaheim - Grosses ~ \$290 - \$300K**

- Strip mall, close to Knott Berry Farm
- 3 eq. ops. + 2 add'l plumbed.
- ~ 50% Denti-Cal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

#### **Anaheim - Equipment and Leasehold**

#### **Asking \$115K (from \$135K)**

- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

#### **Fountain Valley: New Listing!**

#### **Family practice. Collections ~ \$275K**

- ~ 50% FFS/PPO & ~ 50% Denti-Cal
- 3 eq. ops. + 1 add'l plumbed
- Retail Center. Reasonable Rent.
- Border of Fountain Valley & Santa Ana

#### **Westminster - Collections ~ \$773K**

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq. ops. ~1,200 sq.ft.
- Rent ~ \$4,400 plus triple net.
- Associate run practice.

### **Central California**

#### **Fresno - New Listing!**

- Collects ~ \$300-350K annually
- ~ 70% HMO, ~30% FFS/Cash
- Capitation check pays rent.
- Just renovated. New Equipment.
- 3 eq. ops. ~ 1,150 sq.ft.

#### **Modesto - New Listing!**

#### **General & Ortho Practice**

- Grosses ~ \$1.5 M. Mostly PPO/Cash
- 10+ years of goodwill
- Good profit margin.
- Strip mall. 6-8 ops.
- Reasonable Rent.

### **Northern California**

#### **Daly City - Collections ~ \$410K**

- Seller retires. Mostly PPO/Cash
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.
- Highly commercialized area.

#### **Dublin:**

#### **2022 Collections ~ \$1.1 + Million**

- General and Orthodontics
- Seller retires. 15+ years goodwill.
- Large shopping plaza close to freeway.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

#### **East Bay Area - Pediatric Practice**

#### **Grosses ~ \$750K**

- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location. 5 eq. ops.

### **Northern California**

#### **Fremont - New Listing!**

#### **Grosses ~ \$645K**

- 20+ years of goodwill
- On main street. Large retail center - close to Fremont Hub.
- 4 equipped ops. + 3 plumbed
- ~ 50% Denti-Cal; ~50% Cash/others
- Runs with 1 Doctor + 3 staffs

#### **Dental Practice & Real Estate In**

#### **San Jose : Collections ~ \$600K**

- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate - prominent professional suite within walking distance from strip malls.

#### **Starter Practice and Real Estate In**

#### **San Jose - New Listing!**

- State of the Art Practice
- Just renovated. New Equipment
- Selling for family/health reasons.
- Large Shopping Plaza in Vietnam Town. 3 chairs, ~1,600 sq.ft.
- Golden opportunity to be your own landlord.

#### **San Jose - Grosses ~ \$310K**

- Seller retires. Low overhead.
- Opens 3 days/wk with 2 staffs.
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

#### **San Jose - 2 practices for sale**

- Office #1 - Collections ~\$400K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~\$590K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

#### **San Rafael - Grossed ~ \$600K**

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Good hygiene/ recall program.
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

#### **Stockton - Practice & Real Estate**

- Grossed ~ \$865K.
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% Denti-Cal, 40% PPO/others.
- Single standing bldg. w/ parking lot.

#### **Sunnyvale - New Listing!**

- 2022 Collections ~ \$900-950K
- Office accepts PPO/Cap/HMO
- Office does mostly general dentistry. Lots of outside referrals.
- 2 - 3 doctor days/wk
- Prominent professional suite. 4 ops

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**LOS ANGELES** – TMJ / Sleep apnea practice

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# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
<b>Southern California</b>	<b>INQUIRE</b>	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. <b>Please call for more information.</b>
<b>Central San Diego</b>	<b>\$1,200,000</b>	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>La Jolla</b>	<b>\$1,795,000</b>	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
<b>North County</b>	<b>\$350,000</b>	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
<b>Fallbrook</b>	<b>\$775,000</b>	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
<b>San Diego</b>	<b>\$859,000</b>	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.
<b>East County</b>	<b>\$375,000</b>	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!
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<b>Temecula</b>	<b>\$424,000</b>	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
<b>Kearny Mesa</b>	<b>\$379,000</b>	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.

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**Private General Practice** - Dr retiring after 45 years in practice - 4 operatories in beautifully appointed office - grosses almost \$700,000/yr on 3 ½ days/week with a net income over \$350,000 - digital xrays, and computer system

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**Private General Practice** - Dr retiring - Very modern 3 + 1 operatories grosses over \$390,000/yr on 4 easy days/week - digital xrays, Cerec machine/printer, Sirona Cone beam, digital xrays, computer system - paperless

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## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Burbank, Calabasas, Encino, Fontana, Fullerton, Huntington Beach, Los Angeles, Oak Park, Porter Ranch, Sherman Oaks, and Woodland Hills.

**BURBANK GENERAL PRACTICE FOR SALE:** Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000.

**ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE:** 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$390,000.

**NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE:** Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in hands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan cep. Seller is motivated. Asking \$125,000.

**SHERMAN OAKS GENERAL PRACTICE FOR SALE:** Well established fee for service practice collects \$625,000 per year on four days per week with four days per week of hygiene. Hygiene, exams and x-rays account for 58% of the practice production. Seller refers out all endo, all oral surgery, all perio surgery, all pedo, and all ortho. Low key practitioner. Tons of upside potential. The office has four equipped operatories with digital x-rays and Softdent software. Professional building. Seller is retiring. Asking \$300,000 – SOLD AT FULL PRICE

**FONTANA GENERAL PRACTICE FOR SALE:** The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 – SOLD AT FULL PRICE

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.

**BEVERLY HILLS GENERAL PRACTICE FOR SALE:** This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrux software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

**CALABASAS GENERAL PRACTICE FOR SALE:** Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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**El Centro | \$615,000 | 4 ops | #10019** You could be dental  
royalty in the Imperial Valley should you choose to buy this  
SUPERB practice. Take home is nearly half a million dollars at  
this very successful 75-year established office! Call Maricelle  
(858) 722-7461

**SOLD! Simi Valley | \$399,000 | 6 ops | Sold by Ken Skeate**

**IN ESCROW! Encino | \$349,000 | 3 ops | #10052** 60 years of  
goodwill at Multi-Specialty practice. Call Eddie (310) 595-0203

**IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066** FAST-  
START/MERGER in a magnificent newly built-out space! New  
Dansereau chairs, Infinity delivery systems, Belmont intraoral x-  
rays among others! Call Ken (805) 338-5850

**NEW! Los Angeles | \$339,000 | 6 ops +1 | #10077** 26-yr est. GP  
and Ortho office in a PRIME location near LAX with free parking  
and excellent visibility! Call Eddie (310) 595-0203

**NEW! Central Hollywood | \$540,000 | 4 ops | #05014** Recently  
upgraded, very profitable, 20+ year established GP ideally  
located with lots of new equipment! Call Darren (805) 878-0633

**NEW! La Jolla | \$649,000 | 5 ops | #10083** High-end boutique  
practice 15 minutes from downtown in prominent building.  
Beautiful build-out and tons of upgrades! Call Tim (714) 272-  
8404

**NEW! San Diego | \$359,000 | 8 ops | #10084** Established GP in  
hip & lively neighborhood. Several areas of improvement can  
turn this into a \$1M+ practice! Call Tim (714) 272-8404

**IN ESCROW! Oxnard | \$395,000 | 9 ops | #10085** 40-yr est. GP  
in busy retail location with an excellent reputation in the  
community. UNLIMITED POTENTIAL! Call Ken (805) 338-5850

**NEW! San Gabriel | \$515,000 | 3 ops | #10089** 100% FEE-FOR-  
SERVICE High Net Income Implant Studio/Endo/Perio Practice.  
In 2022 the doctor's take-home pay was \$359,950 on just a 2-  
day work week! Located on a main road in a busy retail  
shopping plaza. Doctor and staff will assist with training and  
transitioning including professional partnership introductions.  
Call Ken (805) 338-5850

To sell or buy a practice, call us at (855) 337-4337 or visit [IntegrityPracticeSales.com](https://IntegrityPracticeSales.com)



## VENTURA & SANTA BARBARA



### **IN ESCROW! Santa Barbara County | \$439,000 | 3 ops | #10004**

Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! The patient-to-dentist ration is 4,000 to 1 and is almost unheard of in California! Call Darren (805) 878-0633

### **SOLD! Lompoc | \$640,000 | 8 ops | Sold by Darren Hulstine**

**IN ESCROW! Northern Santa Barbara County + RE | \$195,000 | 3 ops | #09969** Very profitable General & Pediatric Practice in charming building. ! With relatively little competition, there's a tremendous opportunity to grow this practice into a major pediatric dentistry center. Call Darren (805) 878-0633

### **SOLD! Santa Maria + RE | \$640,000 | by Darren Hulstine**

### **SOLD! Central Coast | \$299,000 | Sold by Darren Hulstine**

**IN ESCROW! Ojai | \$375,000 | 4 ops | #10076** 70 years of goodwill and priced at just 58% of collections. This modern, high-technology office has been averaging \$648,000 in annual revenue on just 28 hours per week! Call Ken (805) 338-5850

### **SOLD! Santa Maria | \$895,000 | 5 ops | Sold by Darren Hulstine**

### **SOLD! Ventura | \$450,000 | 4 ops | Sold by Ken Skeate**

### **SOLD! Lompoc Suite | \$590,000 | Sold by Darren Hulstine**

**Santa Barbara | \$1,755,000 | 6 ops | #10074** Two very successful and profitable General and Cosmetic practices in the same office. Opportunity to buy both, or half of both practices. Call Darren (805) 878-0633

### **SOLD! Santa Maria | \$1,135,000 | Sold by Darren Hulstine**

### **SOLD! Oxnard Turnkey | \$105,000 | Sold by Ken Skeate**

**NEW! Santa Maria Vacant Dental Office | #10090** Lease for \$2,900/mo Gross, or purchase for \$453,000. Well-built and well-designed 1,275 SF dental office near downtown Santa Maria. Equipment sold separately. Call Darren (805) 878-0633

## BAY AREA & SAN LUIS OBISPO

### **Santa Cruz + Real Estate | \$699,000 + \$749,000 | 4 ops |**

**#10072** Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

**IN ESCROW! Pleasant Hill | \$582,000 | 4 ops | #10071** Buy this practice and help carry on a long tradition of compassionate, high-quality dental care. This thriving second-gen practice has an unsurpassed reputation and is located in a very attractive professional building. Call Nelson (510) 501-1959

**Watsonville + Real Estate | \$295,000 + \$495,000 | 4 ops | #10073** Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

**San Francisco | \$150,000 | 4 ops | #10059** Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

### **SOLD! San Jose | \$205,000 | 5 ops | Sold by Scott Taylor**

**San Francisco Perio | \$550,000 | 4 ops | #10079** Very profitable practice in prominent SF high-rise medical building. Great staff in place and operating on a comfortable 3-day work week. Call Nelson (510) 501-1959

**Pleasanton | \$550,000 | 7 ops | #10069** Impress your colleagues with this stunning, state-of-the-art office in this affluent Bay Area city. This type of high-end office would cost upwards of \$1M to start from scratch so their loss is your gain! Call José (925) 382-9525

### **SOLD! Arroyo Grande | \$550,000 | Sold By Darren Hulstine**

**San Luis Obispo | \$495,000 | 6 ops | #10040** Own 50% of this remarkable, 100% fee-for-service practice near historic and highly sought-after Downtown SLO, often dubbed "mini-Silicon Valley". There is currently little-to-no marketing which translates to a significant possible growth opportunity! Call Darren (805) 878-0633

### **SOLD! SLO County | \$249,999 | 2 ops | By Darren Hulstine**

**San Jose | \$505,000 | 4+ ops | #10053** You will enjoy a high net income practicing in this 28-year established GP. Located in a beautiful freestanding building with an elegant and well-designed interior, you will be proud to call this office yours! Call Nelson (510) 501-1959

### **SOLD! San Jose | \$95,000 | 3 ops | Sold by José**

### **SOLD! San Jose | \$1,700,000 | Sold by Scott Taylor**

**Hayward | \$150,000 | 4 ops | #09970** 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

### **SOLD! Monterey | \$1,350,000 | 4 ops | Sold by Scott Taylor**

**Milpitas | \$425,000 | 4 ops | #09967** Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

## BAY AREA & SAN LUIS OBISPO CONT.



**NEW! San Francisco | \$490,000 | 3 ops | #10091** One-of-a-kind boutique-style 3-operatory General Dentistry Practice in a HOT neighborhood! Priced \$100k under valuation for a QUICK SALE! This state-of-the-art office is unlike any dental office you have seen before and it must be seen in person. Call Nelson (510) 501-1959

**SOLD! Antioch | \$550,000 | 8 ops | Sold by Scott Taylor**

**Monterey | \$399,000 | 6 ops | #10045** Take this practice to the next level! We have a beautiful office in a GREAT location that needs a full-time doctor! Located a familiar intersection near the airport surrounded by luxury housing, impeccable golf courses, and the world-famous Laguna Seca Raceway. Call Scott (650) 374-9383

**Santa Cruz | \$599,000 | 4 ops | #10065** Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

## CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

**SOLD! Clovis | \$779,000 | 6 ops | Sold by José**

**Sebastopol | \$395,000 | 4 ops | #10023** Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

**Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops** #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP with an extraordinary staff. Call Nelson (510) 501-1959

**IN ESCROW! Bakersfield | \$700,000 | 10 ops | #09942** With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633

**Fresno | \$340,000 | 5 ops | #09987** This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

**SOLD! Bakersfield | \$1,202,000 | 4 ops | Sold by José**

**Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops | #10015** Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer IV sedation and oral surgery, so you automatically have a huge leg up on any local competition. Call José (925) 382-9525

**SOLD! Bakersfield | \$995,000 | 7 ops | Sold by José**

**Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017** Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

**Merced | \$249,000 | 4 ops | #09913** Fantastic high-technology practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

**Tulare County + Real Estate | \$325,000 + \$566,000 | 3 ops | #09916** Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operatory office can easily be converted to 6! Call José (925) 382-9525

**Ukiah | \$575,000 | 4 ops | #10008** Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

**SOLD! Visalia + Real Estate | \$1,836,525 | 10 ops | Sold by José**

**NEW! Modesto | \$435,000 | 12 ops | #10086** Excellent GP with flexible seller willing to workback if needed. Located in a busy, high-vis shopping center with state-of-the-art technology and tons of untapped potential! Call Nelson (510) 501-1959

**Porterville | \$380,000 | 6 ops | #10067** Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

**Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops #10075** This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

**Sonora + Optional Real Estate | \$649,000 | 4 ops #10070** How would you like to work just 3 days per week and generate \$365k in net income?! Potential to expand into another 1,000 square feet if real estate is purchased! Call Nelson (510) 501-1959

**To sell or buy a practice, call us at (855) 337-4337 or visit [IntegrityPracticeSales.com](https://IntegrityPracticeSales.com)**

# Are you FINANCIALLY ready to hang up your handpiece?

## AVOID MISTAKES WHEN DEVELOPING YOUR EXIT STRATEGY



**Al Galvis**

Practice  
Broker

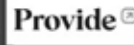


- The **PROCESS** in selling your practice
- How to determine the **TRUE** value of your practice
- Finding the **IDEAL** buyer and **TRANSITIONING** game plan



**Jason Schneller**

Lender



- Tips for Sellers to help **EXPEDITE** the loan process
- What **FINANCIALS** need to be provided as part of the lending process
- What **LOAN** options are available to buyers



**Scott Stewart**

Practice  
Consultant



- Why **DESIGNING** an exit **STRATEGY** matters
- Selling a **STAGNANT** practice versus selling a **GROWING** practice
- Suggestions for **INCREASING** the selling **VALUE** of your practice



**J. Sean Dumm**

Attorney at  
Law



- Spotting **ISSUES** in lease agreements that **IMPACT** practice transitions
- Discussion of intensely **NEGOTIATED** issues in practice transition agreements
- **IDENTIFY** actions that can be taken to reduce the likelihood of post-closing **DISPUTES**

### VALENCIA

**Saturday  
April 15, 2023**

9:00AM - Continental breakfast will be served

**CENTURY 21 EVEREST - 23822 Valencia Blvd #101  
Valencia 91355**

### CAMARILLO

**Saturday  
April 29, 2023**

9:00AM - Continental breakfast will be served

**CENTURY 21 EVEREST - 1297 Flynn Rd #150  
Camarillo 93012**

### PALMDALE

**Saturday  
April 15, 2023**

2:00PM - Lunch will be served

**Gino Italian Restaurant - 819 W. Palmdale Blvd,  
Palmdale 93551**

### WOODLAND HILLS

**Saturday  
April 29, 2023**

2:00PM - Lunch will be served

**CENTURY 21 PEAK - 5900 Canoga Ave, #400  
Woodland Hills 91367**

## SELLERS ONLY EVENT

### 3 WAYS TO REGISTER:

#### ONLINE

Register Online at:  
<https://bit.ly/ExitStrategyEvent>

#### CALL

(818) 298-9770  
for registration only

#### SCAN



#### Q&A WITH EXPERTS

You can ask your anonymous question during the registration process.

Questions regarding the event please email:

[AL@integritypracticesales.com](mailto:AL@integritypracticesales.com)



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**OS Position** FT or PT - 2 office OMFS practice seeking BE or BC Oral Surgeon in OC - Call to inquire - 949-514-8714

**Dentist's Office for Lease** W/Months Free Rent! Near California State University San Bernardino Call John: 909-709-8889

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**SFV dental** practice for sale located in strip mall. Digital X-Ray, software and 3 operatories. Quick Sale 818-667-9771.

**5010 PASADENA** Gross \$550k 2 days. PPS Tom Fitterer 714-345-9659.

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**Orthodontist Needed** for busy, friendly office in Los Angeles. Please call (310) 923-2736/email [drnamiandentistry@gmail.com](mailto:drnamiandentistry@gmail.com).

**Implant Specialist** wanted, Private Office in Los Angeles, once a month. Email resume to [LADentalTown@gmail.com](mailto:LADentalTown@gmail.com)

**Dentist Needed!** 1 or 2 days. Hemet ca. Call Dr. MacDonald or Al at (951) 654-2733 or fax resume at (951) 780-5633

**BURBANK. Sublease up to 3 operatories for specialist or GP 1-4 days a week. Brand new GP Dental Office. Fully equipped modern practice: CBCT, digital xray etc, free standing building. Free patient parking. Text or call 8187479670**

**Wanted RDH** min 3 yr exp Burbank area PT/FT fee-for service only 3 references req. e-mail [cv.smilesolive@icloud.com](mailto:cv.smilesolive@icloud.com)

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**COASTAL ORANGE COUNTY GP FOR SALE** - 8 Ops, 18 Yrs. Goodwill, Digital X-ray, Desirable Location, Seller Retiring! GR \$881K HSDPT- Kaira Stewart-949-220-6216 #CA3275 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>





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	Non-members	\$89.00	On and after Mar 12th, 2023	\$99.00
Hygienist/RDA/DA:	Members	\$59.00	On and after Mar 12th, 2023	\$69.00
	Non-members	\$69.00	On and after Mar 12th, 2023	\$79.00

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APRIL 23RD, 2023 SUNDAY 8 AM TILL 12 PM (4 CE UNITS)

#### REGISTRATION FEE

Dentist:	Member	\$40.00	Non-Member	\$50.00
RDA/DA/RDH:	Members	\$35.00	Non-Member	\$40.00

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# CALIFORNIA

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### FEATURED LISTINGS

**BURBANK** - This well-established practice is located in an 1100 sqft one story free-standing building with plenty of parking. It is located on a hard corner at a very busy intersection with tremendous street visibility. This modern, digital, paperless office is equipped with 4 operatories and newer, up to date, hi-tech equipment including a CBCT, various lasers, Intraoral camera, Intraoral scanner etc. Curve Hero cloud based software on all Apple iMac computers. Income source is mainly cash at 89% and 11% MediCal. The retiring doctor and the associate both work 5 days a week and see average of 80-100 new patients a month. Recalls for patients to come in are pre-booking, cards and phone calls. Marketing is focused on TV ads, google reviews and Instagram posts. Reasonable rent. **Grossed 1.88M in 2022. Buyers net of 453K.** Please contact your CBS Broker for more details. **Property ID #5420.**

**WOODLAND HILLS** - Well established practice with 30+ years of goodwill. The 2,122 sq. ft. office is equipped with 3 operatories and 1 plumbed not equipped. The large breakroom could easily be converted to accommodate 3-4 more dental chairs for the practice to have 10-11 operatories. The Seller has started several projects in parallel and has selected to focus on his flag ship practice over an 18-mile drive away. The seller currently works 4 days a week and sees an average of 8-10 patients a day and 28-30 new patients a month. Income source is 58% Cash, 10% Insurance & 32% MediCal. Please contact your CPS Broker for more details. **Property ID# 5421.**

**FONTANA** - Well-established practice with 20+ years of goodwill. The 1,635 sq. ft. suite is located in a single-story strip mall. Is equipped with 3 operatories and 3 plumbed/not equipped operatories. The current doctor currently works 4 days a week and sees an average of 7-12 patients a day and 13-16 new patients a month. The practice does minimal advertising and depends on patient referrals and walk-ins. Has great street visibility on a busy street. Reasonable rent for the area. **Collected approximately \$382K for 2022. Buyer's Net of \$148K.** Contact your CPS Broker for more details. **Property ID #5419.**

**SANTA ANA (PEDO)** - Well-established practice with 16+ years of goodwill. The practice is located in a 2,200 sq. ft. single-story building. The building has 11 operatories, with 7 plumbed and equipped with 4 in the open bay and 3 in the individual room, 4 plumbed but not equipped. The doctor currently works 5 days a week and sees an average of 15-20 patients a day and 20-25 new patients a month. Income source is mainly Medical at 95%, Cash at 1%, and Insurance at 4%. Does minimal advertising depends on patient referrals. The doctor has another practice in Riverside and is wanting to put their focus more on that location. Private ample parking lot. **Collected approximately \$865K for 2022. Buyer's Net of \$459K.** Please contact your CPS Broker for more details. **Property ID #5417.**

**DESERT HOT SPRINGS (GP + REAL ESTATE)** - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Collected approximately \$429k for 2022. Buyer's Net of \$91K.** It's a great opportunity to **buy both the practice & building for a reasonable price of only \$375K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

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### WELL-ESTABLISHED GP IN BURBANK



- **Grossed 1.88M in 2022**
- **Buyer's net of \$434K**
- Located in a one-story free-standing building
- 1,100 sq. ft. building
- 4 equipped operatories
- 2+ years of goodwill
- Income source: Cash & Medical
- Corner location Con a busy intersection
- Contemporary office

**Please contact your CPS Broker for more information. Property ID #5420.**

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SCAN ME

Alice C. King, V.P.  
Lic. #00602189

# CALIFORNIA

## Specializing in the Selling

### VENTURA COUNTY LISTINGS

**VENTURA - (GP + REAL ESTATE)** Well-established practice with 70+ years of goodwill. The retiring doctor works 3 days a week and sees an average of 8-10 patients a day and 12-15 new patients a month. The one hygienist in the office works 2 days a week and sees approximately 6-8 patients a day. The office is mainly insurance but does take some cash. Mostly patient referrals and website advertising. The 1,050 sq. ft. 3-equipped operator is located in a two-story professional building with ample parking and is near a residential area. Has great street visibility. Is equipped with Diamond Dental software and 3 Yoshida digital x-rays. **Grossed approximately \$329K for 2022. Buyer's Net of \$107K.** Please contact your CPS Broker for more details. **Property ID #5408.**

### LOS ANGELES COUNTY LISTINGS

**BURBANK** - This well-established practice is located in an 1100 sqft one story free-standing building with plenty of parking. It is located on a hard corner at a very busy intersection with tremendous street visibility. This modern, digital, paperless office is equipped with 4 operatories and newer, up to date, hi-tech equipment including a CBCT, various lasers, Intraoral camera, Intraoral scanner etc. Curve Hero cloud based software on all Apple iMac computers. Income source is mainly cash at 89% and 11% MediCal. The retiring doctor and the associate both work 5 days a week and see average of 80-100 new patients a month. Recalls for patients to come in are pre-booking, cards and phone calls. Marketing is focused on TV ads, google reviews and Instagram posts. Reasonable rent. **Grossed 1.88M in 2022. Buyers net of 453K.** Please contact your CBS Broker for more details. **Property ID #5420.**

**LOS ANGELES** - General / Orthodontic practice established in 1986, located in a single-story building strip center with heavy traffic flow. Great street visibility and signage. Has extra parking in the rear. This practice consists of 10 equipped operatories in a 2,800 sq. ft. office. PPO/Cash/Denti-cal. **Grossed \$1.8M in 2021. Projecting \$1.824K for 2022. Buyer's net of \$477K.** Seller is currently working 5 days/wk with GP Associate 5 days/wk and Ortho 1x/mo. Patient and GP Referral. It's computerized with Easy Dental and Digital X-ray. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5387.**

**NORWALK - (GP + REAL ESTATE)** Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2021 the practice grossed \$233K & is projecting \$279K for 2022.** Please contact your CPS for more details. **Property ID #5359.**

**TORRANCE** - Turn-Key general practice located in a busy shopping center with plenty of parking. It's on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **Projecting \$182K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

**WESTLAKE VILLAGE** - Established in 2005, this beautiful general practice has 3 spacious equipped operatories in a 2-story medical/dental complex plaza. **It grossed approximately \$706K in 2021. Buyer's net of \$241K.** Income source is PPO and Cash Only. Seller sees approximately 9-11 new patients per month. It's computerized with Eaglesoft software. Practice hours open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. **Property ID #5376.**

**WOODLAND HILLS** - Well established practice with 30+ years of goodwill. The 2,122 sq. ft. office is equipped with 3 operatories and 1 plumbed not equipped. The large breakroom could easily be converted to accommodate 3-4 more dental chairs for the practice to have 10-11 operatories. The Seller has started several projects in parallel and has selected to focus on his flag ship practice over an 18-mile drive away. The seller currently works 4 days a week and sees an average of 8-10 patients a day and 28-30 new patients a month. Income source is 58% Cash, 10% Insurance & 32% MediCal. Please contact your CPS Broker for more details. **Property ID# 5421.**

### ORANGE COUNTY LISTINGS

**ANAHEIM** - With very convenient freeway access, this location is right next to the 5 freeway. For over 30 years, the community has known the location to be a dental office in this community's single-story strip mall right around the corner from Anaheim Memorial Medical Center. The Seller has not only outgrown this location; this popular location has also funded two other practices and is still growing. Equipped with three operatories, the Seller recently installed a new vacuum, Compressor, and Air conditioning systems. Please contact your CPS Broker for more details. **Property ID #5410.**

**ANAHEIM HILLS** - Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Collected approximately \$584K for 2022. Buyer's Net of \$113K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

**BREA** - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$314K for 2022. Property ID #5356.**

**CORONA DEL MAR** - Well-established General Practice located in a single-story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has a digital X-ray. The retiring seller is currently working 4 days per week, O.S. 2x per month, and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/ Cash/Some Capitation. Does minimal advertising. **It grossed approximately \$619K for 2022. Projected Buyer's Net of \$77K.** Reasonable rent for the area. Has excellent staff. Great location. Next to a residential area and retail shops. **Property ID #5285.** Please contact your CPS Broker for more details. **Property ID #5285.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Transition Coordinator

**FULLERTON** – Well-established practice with over 66 years of goodwill in a single-story professional building complex. This 2,285 sq. ft. practice consists of 5 equipped operatories and Dentrix software. The seller currently works 4 days a week and has 4 days of hygiene per week. Sees approximately an average of 15-18 per day and an average of 7 new patients a month. **Collected approximately \$764K for 2022. Buyer's Net of \$211K.** Does minimal advertising! Mainly patient referrals and 1 syndicated ad. Please contact your CPS Broker for more details. **Property ID #5392**

**IRVINE - General Practice + Specialty** established in 2011 and located in a 3-story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk, and Specialists 1x/mo. The office sees approximately 15 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Grossed \$1.3M for 2021. Projected Buyer's Net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352.**

**IRVINE** – Established in 1975, this general practice is located on the first floor of a two-story medical-dental building. Retiring seller is currently working 4 days per week and sees approximately 25 new patients per month. PPO & Cash Only! Does minimal advertising. No HMO. The practice consists of 3 spacious equipped operatories in a 1,200 sq. ft. suite. It's computerized with Eaglesoft software. Has reasonable rent for the area. Grossed \$434K in 2021. Please contact your CPS Broker for more details. **Property ID #5388.**

**IRVINE** – Well-established renovated practice with 20+ years of goodwill. The Seller purchased the office after the pandemic, which was completely remodeled in 2022. Is located in a 1,450 sq. ft. suite with 4 spacious equipped operatories and 1 plumbed not equipped operator in a single-story shopping Plaza. The current associate works 3 days a week and sees an average of 7-10 patients a day with 1-2 of them being hygiene and 13-15 new patients a month. Income source is mainly insurance but does take some cash. 100% patient referral advertising. Is equipped with 3 Gendex digital X-Rays and Dentrix software. Unfortunately, when the office was reopened in February 2022 the Seller had to relocate unexpectedly for personal reasons. Attempting to run the office remotely with associates at this time, the Seller has decided to take a loss on the investment. Therefore, this beautiful office is being sold for less than it costs to build out, remodel, and place the new equipment, with all the patient charts included. Seller financing is available with a down payment of approximately 50% for 72 months with an incredible interest rate of 2.4%. No payments for 3 initial months and no underwriting, no loan fees & 100% approval for a dentist buyer. Please contact your CPS Broker for more details. **Property ID #5409**

**LAGUNA HILLS** - Is a well-established general practice with 5 fully equipped operatories and 3 plumbed not equipped on a 1,890 sq. ft. suite in a single-story shopping center. Seller is currently working 3 days/wk with a Hygienist 3 1/2 days/wk and sees approx. 20-25 new patients per month. It is computerized with Dentrix software and Pax-i 3D Pano. **The practice grossed \$1M in 2022. Buyer's Net of \$379K.** Well maintained office with up-to-date modern look and equipment. Please contact your CPS Broker for more details. **Property ID #5394.**

**NEWPORT BEACH** – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 1/2 days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2<sup>nd</sup> floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$818K in 2021 & projecting \$818K for 2022. Buyer's Net of \$307K.** Please contact your CPS Broker for more details. **Property ID #5397.**

**PLACENTIA** – Well-established practice with over 35 years of goodwill. The 2,013 sq. ft. suite is in a 2-story medical building that is on the second floor. It consists of 4 equipped operatories with 2 digital x-ray and Softdent software. The retiring doctor currently works in the office 4 days a week with 1 hygienist working Monday & Tuesday and another hygienist working Wednesday and Thursday. The doctor currently sees 8-12 patients a day with an average of 8 hygiene patients a day and 8-10 new patients a month. **The practice grossed \$534K in 2021 & projecting \$617K for 2022. Buyer's Net of \$136K.** Please contact your CPS Broker for more details. **Property ID #5399**

**RANCHO SANTA MARGARITA - Leasehold & Improvements** - This practice has been at this location for 14+ successful years. The current doctor has another practice in Aliso Viejo that they want to put more focus on. The 2,200 sq. ft. suite is located on the second floor in a two-story medical dental building with 8 equipped operatories. Is near residential areas and a high school and elementary nearby. Conveniently close to California State Route 241. Has ample parking. Please contact your CPS Broker for more details. **Property ID #5407.**

**SANTA ANA (PEDO)** - Well-established practice with 16+ years of goodwill. The practice is located in a 2,200 sq. ft. single-story building. The building has 11 operatories, with 7 plumbed and equipped with 4 in the open bay and 3 in the individual room, 4 plumbed but not equipped. The doctor currently works 5 days a week and sees an average of 15-20 patients a day and 20-25 new patients a month. Income source is mainly Medical at 95%, Cash at 1%, and Insurance at 4%. Does minimal advertising depends on patient referrals. The doctor has another practice in Riverside and is wanting to put their focus more on that location. Private ample parking lot. Collected approximately \$865K for 2022. Buyer's Net of \$459K. Please contact your CPS Broker for more details. **Property ID #5417.**

**SAN JUAN CAPISTRANO** - This practice has been at this location for 37 years. The seller has decided to retire after many years of success. The office consists of 4 equipped operatories in an approximate 1,400 sq. ft. suite. Also, the office has a digital X-ray system and uses Denoptix Ceph system with PSP plates. The doctor currently works in the office 1 day a week and some patient charts are included in the sale but not guaranteed. The office does have a storage room with inactive patient charts. Is near residential areas with a middle and elementary school next to the shopping center and about 250 more residential homes are being built behind the shopping center. Has reasonable rent for the area and has ample parking. Seller selling practice as is. Please contact your CPS Broker for more details. **Property ID #5416.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**DESERT HOT SPRINGS (GP + REAL ESTATE)** - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Collected approximately \$429k for 2022. Buyer's Net of \$91K.** It's a great opportunity to **buy both the practice & building for a reasonable price of only \$375K!!** Please contact your CPS Broker for more details. **Property ID #5384.**





SCAN ME

Alex Baylon, V.P.  
Lic. #02128087

# CALIFORNIA

## Specializing in the Selling

**FONTANA** - Well-established practice with 20+ years of goodwill. The 1,635 sq. ft. suite is located in a single-story strip mall. Is equipped with 3 operatories and 3 plumbed/not equipped operatories. The current doctor currently works 4 days a week and sees an average of 7-12 patients a day and 13-16 new patients a month. The practice does minimal advertising and depends on patient referrals and walk-ins. Has great street visibility on a busy street. Reasonable rent for the area. **Collected approximately \$382K for 2022. Buyer's Net of \$148K.** Contact your CPS Broker for more details. **Property ID #5419.**

**LOMA LINDA** - Well-established General practice located in a 2-story professional building plaza. The office consists of 3 equipped operatories in a 1,231 sq. ft. suite. The seller is currently working 4 days per week with 6 days per week hygiene. Cash and PPO only. Seller sees an average of 15-20 new patients per month. **The practice grossed \$288K in 2021.** Please contact your CPS Broker for more details. **Property ID #5378.**

**PALM DESERT** - General practice established circa 1992 and located in a 2-story professional building. This practice is an icon in the community and consists of 7 equipped operatories in an approx. 2,500 sq. ft. suite. It's computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. It's 100% patient referral. **It grossed \$1.5M in 2021 & projecting \$1.5M for 2022. Buyer's net of \$509K.** Sellers work 1 day each with GP Associate 3 days/wk., Endo and O.S. 1x/mo. **Property ID #5372.**

**PALM DESERT** - Well-established practice with 30+ years of goodwill. The modern-looking suite is located in a one-story building that is approximately 1,700 sq. ft. with 4 equipped operatories. Has reasonable rent for the area. The doctor currently has another practice in Redlands that they would like to focus more on. Doctor works 4 days a week with an associate working 3 days and 3 hygienists working 1 day each a week. Income source is 70% Cash and 30% Insurance. Advertising is mainly patient referrals, flyers, and online websites like Google and Yelp. Each spacious operatory has an x-ray and 2 monitors. Also equipped with Dentrix software and a Kavo OP3D Pano. Is a nice area and surrounding residential areas with an ample parking lot. **Collected approximately \$545K for 2022. Buyer's Net of \$205K.** Please contact your CPS Broker for more details. **Property ID #5393.**

**PALM SPRINGS** - Well-established practice with 40+ years of goodwill. The retiring doctor works 4 days a week with 1 hygienist working 4 days and 1 hygienist working 2 times a month. The doctor sees an average of 8-9 patients a day and 10-11 new patients a month while the hygienists see about 8 patients a day. The two-story 1,200 sq. ft. suite is located in a professional building and is equipped with 4 operatories, 2 digital sensors, and an Eaglesoft software package. Is nearby very nice residential areas a public high school. Parking lot has ample parking and great street visibility. Income source is 50% insurance and 50% cash. Does very minimal advertising and is 100% patient referral. Reasonable rent for the area with a long-term lease. **Collected approximately \$684K for 2022. Buyer's Net of \$197K.** Please contact your CPS Broker for more details. **Property ID #5413.**

**RANCHO MIRAGE** - General practice located in a two Story Free Standing Medial Professional Building - Condo Suite Owned by the seller. The office consists of 4 equipped ops in a 2,200 sq. ft. suite. This class A Building has incredible finishes inside and out with covered parking. It is also adjacent to high-end homes and a beautiful shopping center, though none of this could hold a candle to the Disney Project going on right next door that you can see from your beautiful patio area at the practice. Disney is developing single-family homes and condominiums in the Cotino community with a range of shopping, dining, and entertainment offerings anchored by an approximate 24-acre grand oasis with Crystal Lagoons. The Seller does have another practice in Oceanside, approximately over 100 miles away. In contrast, we are only selling assets here, though patients may not want to make that 100+ mile drive. This newly built office is normally used only once a month, so everything is in impeccable condition. Please contact your CPS Broker for more details. **Property ID #5400**

**RIALTO** - This RARE OPPORTUNITY to be in control of your destiny by eliminating the landlord you are at the mercy of by OWNING THE REAL ESTATE for your practice. Our practice has organically grown without marketing being an icon in the community. With over 15 years of goodwill, the practice and real estate are in exceptional condition and deliver a sense of comfort from the moment you pull into the private driveway. We are only doing bread-and-butter dentistry here. Many specialties such as pedodontics, orthodontics, implants, and even the restoration of implants are being referred out. So, if you have the right skill set, you can immediately see an increase in the exceptional profitability in this practice by closing the door on the services being referred out. To make an offer, you must visit the practice. So, move quickly, or live with regrets. **Collected approximately \$711K for 2022. Buyer's Net if \$277K** Please contact your CPS Broker for more details. **Property ID #5172**

**TEMECULA (Turn-Key)** - General practice located in a professional building in a shopping plaza. It's right off the freeway on a corner location. Suite next door is vacant, therefore, room for expansion. The practice consists of 2 equipped operatories. This is the Seller's satellite office. This office will be sold as one with the Hemet practice or can be sold separately. Please contact your CPS Broker for more details. **Property ID #5374.**

**YUCCA VALLEY - (PEDO + Real Estate)** practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **Collected approximately \$625K for 2022. Buyer's Net of \$215K. Property ID #5396.**

### SAN DIEGO COUNTY LISTINGS

**EL CAJON** - Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depends more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$217K** and **collected approximately \$443K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Rick Conwell  
Lic. #01761368

**EL CAJON** - Well-established practice with 30+ years of goodwill. The retiring doctor works 3 days a week and every 1st and 3rd Saturday of the month and sees an average of 8-10 patients a day and 15-20 new patients a month. The office has an associate that comes in when needed. The 1,750 sq. ft. suite with 4 operatories and 1 plumbed/ not equipped operator is located in a corner location of a professional medical building and conveniently located right off the 8 freeway. Income source is half cash and half insurance. Advertising is based on patient referrals and online review websites. Is computerized with 2 digital x-rays, 1 digital sensor, 5 digital intra-oral cameras, and Dentrux & Patterson Image software package. Has great street visibility and ample parking. Great location with reasonable rent for the area. **Collected approximately \$313K for 2022. Buyer's Net of \$134K.** Please contact your CPS Broker for more details. **Property ID #5414**

**FALLBROOK** - With over 30 years of goodwill, this general practice is located in a 2-story medical-dental building with 4 equipped operatories on a 1,565 sq. ft. suite. Next residential area and other professional buildings. It's computerized with Practice Works software and Digital X-ray. **Grossed \$332K for 2021.** Please contact your CPS Broker for more details. **Property ID #5385**

**FALLBROOK** - Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrux software. Near residential area and ample parking. **Collected approximately \$347K for 2022. Buyer's Net of \$85K.** Please contact your CPS Broker for more information. **Property ID #5404.**

**IMPERIAL BEACH** - **REDUCED PRICE!** Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021. Buyer's Net of \$227K.** Please contact your CPS Broker for more information. **Property ID #5359.**

**OCEANSIDE** - Leasehold Improvements & Equipment Only! This office has 2 equipped operatories in a single free-standing building with excellent street visibility. Has reasonable rent for the area. It was recently remodeled and the way very well. In a great corner location just blocks from the ocean. The office is beautifully furnished and recently remodeled. Please contact your CPS Broker for more details. **Property ID #5380.**

**SAN MARCOS** - Well-established practice with 15+ years of goodwill. The approximately 1,600 sq. ft. suite is equipped with 5 operatories and one Orthophos XG5 digital x-ray. The doctor is in the process of retiring and moved out of town and is currently traveling back and forth every couple of days a week to the practice. They see an average of 12-15 patients a day and an average of 10 new patients a month. The one hygienist works 2 days a week and sees about 5 patients per day. Income source is mainly cash with it being 80% while 20% is coming from insurance. Does very minimal advertising and depends on patient referrals. Is in a busy shopping center with ample parking. **Collected approximately \$440K for 2022. Buyer's Net of \$170K.** Please contact your CPS Broker for more details. **Property ID #5402**

### KING COUNTY LISTINGS

**LEMOORE (GP + REAL ESTATE)** - Well-established practice with 27+ years of goodwill. The retiring doctor currently works in the office 4 days a week with 2 hygienists working alongside them. The practice sees an average of 10-15 patients a day with an average of 20-25 new patients a month! The hygienist sees an average of 12-14 patients a day. Cash and PPO only. It's located in a 1,606 free-standing building with 5 equipped operatories and is computerized with Dentrux. Does minimal advertising and mainly depends on Google and boosting Facebook posts. **Collected approximately \$1.3M for 2022. Buyer's Net of \$439K.** Please contact your CPS Broker for more information. **Property ID #5403**

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**Alex Baylon:** [abaylon@calpracticesales.com](mailto:abaylon@calpracticesales.com)

**Alice King:** [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

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**ENCINITAS GP FOR SALE** - 3 Ops, 20 Yrs. Goodwill, Highly Desirable Area! 2021 GR \$323K. HSDPT-Christy Conway-619-889-6482 #CA3375 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>



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**APPLE VALLEY - NEW LISTING** - Retail strip center practice with GR of over \$730K. 5 Ops plus 1 add'l plumbed in 1,800 sq. ft. space. Brand new CBCT System installed this year, Dexis digital X-ray, HDX intra-oral camera, and Eagle Soft Software. Long-term staff of 5 employees. No hygienist, so room to grow. HMO with capitation check of \$2,500, MediCal, PPO, and some fee for service. Office sees 40 NP/mo. with 2,500 active patients and over 25 years of Goodwill. Endo, Ortho, Perio, and Implants are referred out. #CA3340 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3340/>

**COASTAL ORANGE COUNTY** - Beautiful dental practice for sale in a stand-alone dental building with retiring seller. 3,000 sq. ft. with 8 rear entry Ops, Progeny Digital X-ray and 4 x-ray units that are used between rooms. Avg. equipment age is 10 years old. Plenty of room to install CBCT or Pano. Large front office space, lab in the middle of office as well as a staff lounge. Genesis PMS. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists, so there is growth potential for hygiene as well as keeping specialties in-house. Associate works 2 days/wk. will stay on post-sale. PPO and HMO patients that pay for upgraded services. Seller owns the building and will lease space to new owner. Possible opportunity for future bldg. purchase. 2021 GR \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

**BREA - NEW LISTING** - Absolutely beautiful five (5) operator practice located in a highly desirable area of Brea! The office is in a standalone building on the corner of two major streets—has great visibility, street signage, and a private parking lot. The 2,400 sq ft practice, is bright, spacious, and very well maintained. This practice has everything you want in a modern general dentistry office—it is fully paperless, utilizes Open Dental software, has an iTero scanner, Gemini diode laser, intra-oral camera, digital x-rays, digital pano, and a CBCT. The practice has a loyal patient base, fantastic staff, and grossed approximately \$1.49M in 2022—on 5.5 doctor days and 4.5 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! It won't last long! #CA3380- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3380/>

**HESPERIA** - Price Reduction! Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K. Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**LA VERNE - NEW LISTING** - General Dentistry practice located in the quaint town of La Verne. Strip center location with two (2) equipped Ops and 1 additional plumbed in 1,500 square feet. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire and has 24 years of caring for patients in the area. 2021 Gross Receipts of \$220,000. The practice has plenty of room to grow with marketing and adding specialty procedures that are currently referred out. #CA3353 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3353/>

**COASTAL LOS ANGELES COUNTY** - Incredible Redondo Beach practice located steps from the ocean! Seller is leaving the state and looking to sell the long-established FFS/PPO practice located near the corner of two busy streets. The 1,000 sq. ft. bright, charming, and well-maintained practice has 3 Ops and 29 years of goodwill. The practice produced \$615K in 2021 on 4 doctor days and 3 hygiene days/wk. Most specialty work is referred out. The practice utilizes Easy Dental software, has computer/monitors in every room, digital x-rays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3314/>

**LOS ANGELES - NEW LISTING** - High Tech Koreatown Practice for sale. Located on the main floor of a high-rise medical/business building with underground parking. Over \$850,000 in gross collections. Four (4) Ops in 3,470 sq. ft. and four additional Ops can easily be added to the space. Open Dental Software, Paperless charts, 3 Shape scanner, Vatech 3D cone beam, digital x-ray. Equipment is 3 years old and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. No hygienist so there is an opportunity to grow. Seller is willing to stay and work 3 days a week. This office is ready to be taken to the next level! #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**TORRANCE** - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are 6 Ops and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201K after debt service. The practice has a strong hygiene schedule and in-house endo and endo specialists, 2 days/mo. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #CA3113 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

**RANCHO SANTA MARGARITA** - Beautiful 4 Op practice with over 30 years of goodwill in this light and bright office. Practice utilizes Dextrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hyg/wk. Modern design with large windows in the operatories. 2021 GR over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

### SAN DIEGO

**CHULA VISTA ORTHO - NEW LISTING** - Prime location in the growing, family-oriented community of Chula Vista, the practice is 1,050 sq. ft., has 5 treatment chairs and 1 exam chair. It is located in a professional building with easy access, plenty of free parking, and walking distance to the library, schools, and downtown. The Doctor has been in this practice for 21 years and is working 2 1/2- 3 days/wk. With years of goodwill, a low overhead of 46%, and tremendous room for growth, this is not a practice you want to miss. #CA3343- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3343/>

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo with 6 equipped Ops, and 2 add'l potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hyg/wk. 44% FFS and 56% PPO. 2021 GR \$545K with average of 16 NP/mo. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

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**CHULA VISTA - NEW LISTING** - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Dentrix software, paperless with workstations in every operatory. Currently working 2 days/wk. in the office with \$432K collections in 2021. PPO & FFS office with low overhead and strong cash flow. Room for growth by adding more days and bringing specialty work in-house. #CA3334- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3334/>

**ENCINITAS - NEW LISTING** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has three (3) operatories and one (1) unequipped operatory. Over 20 years of goodwill with Ace Dental Practice Management Software. 2022 Gross Receipts were \$323k on a 3-day work week. The practice is 70% PPO and 30% FFS. Room for growth with most specialties referred out. #CA3375- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3375/>

**ENCINITAS - NEW LISTING** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has five (5) bright operatories, 4 of which are surrounded by floor to ceiling windows and one closed door surgical op. \$923k collections in 2022. Digital PAN, Digital Sensor, soft tissue laser, in a 2,177 sq.ft. space. Dentrix software, paperless with workstations in every operatory. Averages 25 new patients per month. Room for growth with most specialties referred out. #CA3389- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3389/>

**LA JOLLA** - Well-established general practice located in the Golden Triangle of La Jolla. 2021 GR of \$816K with 9 hygiene days/wk., office has 5 Ops in a 1,900 sq. ft. space. This practice is in a medical/dental building off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

**OCEANSIDE** - Long established GP practice located blocks from the beach with over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients/mo. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

**POWAY** - General Practice located on a busy, main road. Modern facility with 6 spacious Ops in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrix and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca2932/>

**SAN DIEGO ORAL SURGERY** - Don't miss this incredible opportunity to own a well-established Oral Surgery office with a strong presence in the community of El Cajon. Practice started in 1976 and acquired by present owner in 2006 with 2 surgical rooms, 2 consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

**SAN DIEGO - NEW LISTING** - Brand new, Multi-Specialty, Dream practice built in July of 2021 located in San Diego, right off the 15 freeway. Exquisitely designed with top-of-the-line equipment and technology including CBCT, LANAP laser, and built-in electric handpieces. Purposefully designed to create an efficient yet modern and elegant space. This does not feel like your typical dental office. Full kitchenette serves as the gathering space for patients to chit chat while they enjoy their Nespresso coffee. Sliding glass doors on operatories allows for privacy or an open floor plan. Bamboo walls and cabinetry with a welcoming waterfall as you enter the office. No detail left out. Five (5) total Ops including 1 closed door surgery suite. Office open a total of 3 days a week with 2 General Dentistry days, 3 Hygiene Days, 2 Perio days per month and 1 newly added Endo day. Collections of \$745K in 2022 with FFS & PPO. 1,393 sq. ft. office, paperless, with 40 years goodwill. Easy freeway access on main thoroughfare. This is a practice you don't see come on the market every day and will not last long! #CA3384 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3384/>

### CENTRAL CALIFORNIA

**CENTRAL VALLEY COMMUNITY / MODESTO AREA** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999K. #CA2721 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2721/>

**GREATER MODESTO** - Wonderful GP practice and Professional Office Building Condo available for purchase. This 7 Op practice is in a desirable area with over 16 years Goodwill. Dentrix PMS w/12 workstations including newer dental equipment with fiber optics, digital x-ray, intra-oral cameras, Nomad portable x-ray unit, soft tissue laser, and a digital pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, Hygiene procedures account for 23% of the 2020 production, and there are currently no hygienists working at the practice. The practice schedule is booked out 6 mo. in advance. There is room for growth as most specialty procedures are referred out. 2019 GR \$873K, 2020 GR \$615K, and 2021 \$729K, all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier. Purchase of the Dental Office Building Condo is required with the practice purchase. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

**GREATER MODESTO AREA** - Proven patient-base and production history - Attractive GP Practice is located in a 1,400 sq. ft. space in a centrally-located urban building with nice street traffic. Boutique-style practice, 20+ years of Goodwill, and a long-term dental team in place with 5 Ops, 12 computer workstations, Cone-beam x-ray, Dentrix PM Software, CEREC Cad-Cam & 3D Printer, digital x-ray sensors, and Nitrous plumbed in Ops. Four hygiene days/wk. and many specialty procedures referred out. 2021 GR \$758K on 30 hour average work week. #CA3329- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3329/>

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### GREATER MODESTO AREA - NEW LISTING

- Incredible Location and Room to Grow. This GP practice is located next to a new and under-construction municipal building which should reportedly add approximately 2,000 new people doing business in the neighborhood. Urban multi-tenant general office building with great street-traffic. 32+ years of practice Goodwill with five (5) Ops, 9 computer workstations, Eaglesoft PM Software, Intra-Oral Camera, and Digital X-Ray sensors. Two hygiene days per week and most specialty procedures (including all implant placements) are referred out. 2021 Gross Receipts was \$372K on an average 3 days per week work-week. #CA3369- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3369/>

### NORTHERN CALIFORNIA

**DANVILLE** - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 GR \$1.3M+ on a 4 day work week with 5 1/2 days of Hygiene. 4 updated Ops in 1,200 sq. ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrax PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3203/>

### ELK GROVE / SOUTH SACRAMENTO AREA

**ORTHO** - Rare opportunity to acquire a thriving Ortho practice in a highly desirable community. Selling Doctor has worked 3 days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout with 3 open-bay chairs, a 4th chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac PMS with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked 6 weeks in advance, with 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

**FAIRFIELD/VALLEJO AREA** - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building. Datacon PMS, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.5M+, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

### FOLSOM/EL DORADO HILLS/GOLD RIVER AREA - NEW LISTING

- Rare opportunity well-producing GP practice in highly desirable area. Four (4) Operator practice of approximately 1,050 sq. ft. in a well-known multi-tenant retail center. 3 to 3.5 days of Hygiene per week, and the Dr. is booked out 2 to 3 weeks in advance. Plenty of room for growth, with all specialties being referred out. 2021 GR was \$421K on a 3 day workweek. #CA3373- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3373/>

### GREATER LAKE TAHOE AREA - Outstanding

general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. Projected 2022 GR \$900K. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

### GREATER VACAVILLE AREA - NEW LISTING

- Great opportunity to purchase a loyal GP patient-base and practice at a huge discount, at 53% of last year's GR! Seller must sell fast and may consider a patient records/Goodwill sale. Located in a 1,700 sq. ft. space in a centrally-located urban building with high street-traffic, and 30 years Goodwill. Freshly updated w/new laminate flooring and paint in the past year. Very loyal staff and patients with 5 Ops, 3 computer workstations, Pano, and Dentrax PMS. Good hygiene recall patient base, hygiene schedule pre-booked 98% of the time, booked for 6 mo., with avg. of 36 hygiene hours/wk. Only 14 patients eligible for Delta Premier. 2021 GR (for only 10 months, practice closed for remodel 2 months in 2021) were \$449K on a 32 hour average work week, which would normally equate to \$540K on a 12 month production year. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

### LAKE TAHOE AREA WITH LAKE VIEWS

- Huge Price Reduction for fast sale (Seller must sell due to family reasons) this practice can be purchased for 40% of this year's Collections! 4 Op GP paperless practice with space to expand in a high-traffic retail area next to a bus stop. Efficient space layout in 1,650 sf professional retail and dental office building, over 20 years of Goodwill, Dentrax PMS with 11 workstations, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. over past year, 2 days of Hyg./wk., with Dr. scheduled 2 to 3 weeks in advance. Room for growth with all Endo and Implant Placements being referred out. Delta PPO, NO Delta Premier patients. Seller will work back to assist Buyer in transition. 2019 GR \$1.59M, 2020 GR \$1.69M, 2021 GR \$1.4M, and 2022 is on track to hit \$2M in production! This practice has huge upside growth potential at the lowered asking price! #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

### NAPA COUNTY - NEW LISTING - Prestigious

"Fee For Service" general practice located in the world-class Wine country of Napa Valley, CA. This Practice has 2021 \$1.5M gross revenues with room to grow profits by adding implants, endo, oral surgery, and ortho. Located in a gorgeous, sleekly modern, seller-owned condo featuring five (5) Ops, 1,750 sq. ft. Established over 44 years with a reputation for creating 5-star customer care experiences, with an emphasis on designing Northern California's most beautiful smiles and high-quality restorative dentistry. Computerized throughout and digital with Dentrax pm, Dexis digital, intra-oral, laser, 3-Shape Trios, photography studio, TV monitors, and massage chair for the ultimate patient experience. A loyal and stable team and long-established quality patients are in place. A well-respected seller is willing to work back for a smooth transition. Option to buy or lease condo. When you step into this dream office, you will be inspired to make that offer to purchase and taste the good life. #CA3387 - Gina Miller - 707-391-7048

### NORTHERN CALIFORNIA PERIO - Northern

Bay Area, established 33 years with consistent and stable GR over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,531 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #CA3118 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3387/>

### OAKLAND - NEW LISTING - Great downtown

location with over 20 years of goodwill. 2022 Revenue of \$784,000 on 5 day work week. 6 treatment rooms housed in 2100 sq. ft. of modern furnishings. Owner also owns the real estate and will possibly sell along with the practice. Dentrax PMS, Paperless Charts, Digital X-Ray and Diode Laser included with this great opportunity. #CA3398- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

### PLEASANTON - Great neighborhood practice with

24 years of goodwill. 2019 GR \$470K with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

### RED BLUFF/CORNING/ORLAND AREA -

Great Sacramento North Valley GP practice in a 3,000 sq. ft. stand-alone Professional Office Building. 6 Ops in a desirable and growing valley community. 33+ years Goodwill in this paperless practice that includes Eaglesoft PMS with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged 22 NP/mo. in the past 12 months, has 8 days of Hyg./wk., and the Dr. is booked out 3 weeks in advance. Room for growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

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**SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY- PRICE REDUCTION!** This very affluent community reflects the quality of this practice. 2021 GR \$579K on a 3 1/2-day work week. Well-appointed 5 Ops with 1 add'l room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

**SONOMA COUNTY** - \$1.6M GR in 2021. Transferring 27 years of Goodwill 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048

**S. SACRAMENTO METRO ORTHO** - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in 1,612 sf office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #CA3149- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3149d/>

## OUTSIDE OF CALIFORNIA

**NORTH SCOTTSDALE, AZ - NEW LISTING** - 6 Ops in 1,688 sq. ft. space. Features a beautifully decorated waiting area, Dentrrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3338/>

**NORTH PHOENIX, AZ - NEW LISTING** - Dental practice and stand-alone dental building on large lot for sale in desirable N. Phoenix location! Doctor is retiring. 1,500 sq. ft. with plenty of space for expansion available. Four (4) fully equipped Ops, Carestream Kodak Digital X-ray, and recent upgrade to latest version of Dentrrix. Practice has laser unit and 3D printer. Easy access from major street/freeway and free, private parking lot. Practice is open 4 days a week, and Saturdays. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. Most specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Practice was built from scratch in 2006. YTD collections of \$500K. There is nothing but upside with this practice! #AZ3377- Steve Morgan - 480-271-4679 <https://dentalpracticetransitions.henryschein.com/listing/az3377/>

**HILO, HI** - Well-established practice for sale in the close-knit community of Hilo. 2 Ops with potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

**LIHUE, KAUAI, HI** - This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 Ops, Dentrrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4M in 2021 and 11 days of hygiene. 50% PPO, 50% Cash. Huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492

**EDMONDS, WA** - Desirable Seattle suburb with 6+1 Ops, newer equipment, all employees staying. Features Sirona Laser, Carestream Pano & digital sensors, Dentrrix, Velscope, Kavo Diagnodent, Accutron Nitrous. Newer AirTechniques Compressor and Vac. 26 NP/mo., 22% of collections are Hygiene. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864K. Priced to move! #WA3220- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3220/>

**EUGENE, OR - NEW LISTING** - Highly sought after high tech Eugene location with building for sale. 6 ops, dentrix, laser, I-CAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**EUGENE / SPRINGFIELD, OR AREA** - Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Ops. Dentrrix, Carestream Digital IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. 2021 GR \$922K on 4 days/wk. #OR3248- Jessica Burbon - 503-332-6462

**PUGET SOUND ISLAND, WA** - Features beautiful architecture, open and welcoming reception area, 4 Ops, and 1 add'l plumbed. Curve software, private office, new Vac and compressor. 25 NP/mo. 2020 GR: \$804K, 2021 GR: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**PUYALLUP, WA** - Main artery location in a highly desirable part of town. 6 Ops + 1 plumbed with new lighting and flooring, newer Ops, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Paperless, utilizes Dentrrix and collected \$1.9M+ on 8 doctor and 4 hygiene days/wk. in 2021. #WA3247- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3247/>

**SEATTLE, WA SUBURB** - 4 + 1 Ops, Eaglesoft, paperless, Schick IO camera, Schick digital sensors, ICAT Precise digital CBCT and Picasso Laser. 10 years of goodwill in the same location and a mixed business/healthcare building. Many referrals and patients come from businesses in the building. Refers out most Endo, Ortho, Pedo, and Perio. 2021 GR: \$447K. #WA3346- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3346/>

**WHITE SALMON, WA - NEW LISTING** - Outdoor Enthusiasts Dream nestled in the Columbia Gorge with vast outdoor recreation opportunities- live and work in a small yet growing town with blue collar and affluent + high tech/work from home residents. Three (3) Ops, Dentrrix, IO camera. Approx 14 new patients per month. Part time practice could be a second location or primary which is poised for growth! Seller refers out the majority of Endo, Ortho, Pedo, Implant placement, and Perio on 3 days a week. Features 24 years of goodwill. Practice is 3,022sf, located in a stand-alone building on the main road with high visibility and open/free parking. Building is also offered for sale. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

**SEATTLE, WA HIGH END NEIGHBORHOOD** - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction. Planmeca CBCT, Dentrrix software, paperless. 26 NP/mo. 2021 GR: \$641K. #WA3331- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3331/>

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**FOR SALE IN PALM DESERT** – GP office w/ 4 eq. ops. 30+ years of goodwill. Projecting \$554K for 2022. Contact California Practice Sales at 714-639-2775.

**2015 CEREC Omnican/Primescan w/NEW-Computer, CEREC MILL MCX, Vacuum w/warranty til March for only \$35,000 559-281-6453**

**#1165** - 100% FFS GP. Real Estate for sale or lease. 2021 Revenues of \$1M - 2022(5mo.) \$100K/month. 34% profit margin. Seller Retiring. Asking \$500,000. info@wppps.com

**Starter Practice & Real Estate** in Little Vietnam Town – San Jose. Beautiful & high tech office. Large shopping plaza. 3 ops. Call Loc Pham, BRE#0187578. (714) 550-7494. <https://LCFpracticesales.com>

**Fullerton prosthodontic practice collects** \$750,000/year on 3 days/week with 2 days of hygiene/week. 3 ops in a professional building. Asking \$390,000. Call Kurt Skarin at 805-777-7707

**Absentee Operated Dental Practice for Sale** – Oxnard 4+ops; all specialty treatment referred. Broker Lou Bermudez (BRE Lic # 01102002) 818-999-9595

**claremont practice** for sale 5 ops. Dr retiring. High end build out. Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$950k Mike 562.832.9332 DRE#02079096

**Legal Tip:** Sellers: Does your non-competition agreement waive bond for injunctive relief? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

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**FOR SALE IN SANTA ANA** – Pedro office w/ 16+ years of goodwill. Collected approx. \$865K for 2022. Contact California Practice Sales at 714-639-2775.

**Luis Kong, DDS (San Francisco, CA)**- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the “go to” attorney for me. Call Jeng & Associates 714-858-0536

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**BEVERLY HILLS PRACTICE FOR SALE** – 4 ops grosses \$700,000/yr on 3½ days/week – digital xrays/computer – 50% overhead - Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

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# DISCOVER HOW TO MAXIMIZE YOUR SALES PRICE & DECREASE SELLING EXPENSES & TAXES DON'T MISS THIS EVENT

Please RSVP ASAP Due to Limited Seating

**Thursday, March 23, 2023**

**6:30PM – 9:30PM**

**Seasons 52**

**4505 La Jolla Village Dr., San Diego, CA 92122**



## Expert Panel Discussion

Our experts will help you navigate the sale of a dental office, from understanding the equity and value in the practice, to preparing the office for sale and positioning yourself for a well-earned retirement.

## Learning Outcomes:

- Determine how to calculate your practice equity and organize your financials in prep for sale.
- Learn how to invest in your practice now to increase its value.
- Develop a solid exit strategy plan.
- Legal Issues Involving Dental Transitions

**Your dental practice sale doesn't have to be stressful or difficult. We help you get your practice sale right.**

**Curious about the process of selling? Check out the "Definitive Guide to Dental Practice Sales".**

**Don't miss out on great information about selling your practice.**

## Practice Valuations, Transitions and Exit Planning Series

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This presentation will cover the business, tax and legal aspects of selling a dental practice.

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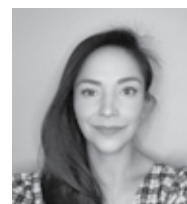


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## Dental Practice and Commercial Real Estate Brokerage

### GARDEN GROVE

Practice \$100,000 (3 eq. ops in ~1,100 sq. ft. suite) with option to buy the two dental suites (1,840 sq. ft. total) Real Estate \$1,000,000. The new owner can expand the practice to occupy the entire building or continue to lease the other suite out for rental income. The 7,234 sq. ft. lot offers plenty of off-street parking. Generational practice with 33 Years of Community Goodwill. No advertising in place. Retiring seller currently works 10-16 hours a week. PPO/Fee for Service. Collected \$210,852 in 2021. The practice has the potential to be open more, recapture referred out services, and do a little advertising.

### GLENDALE

4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 4 days a week of Hygiene. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. PPO/Fee for Service. Collected \$1,225,207 in 2022.

### HIGHLAND

3 eq. ops. & 1 plumbed not eq. op. in a welcoming, warm, efficiently designed suite located in a busy shopping center with plenty of parking and exposure. 29 Years of Community Goodwill. Beautiful, affordable, growing area surrounded by the San Bernardino and San Gabriel mountains. Conservative, retiring dentist with a generational patient base that accepts suggested treatment plans. Low Overhead-Rent is only \$2,800/month! The practice has the potential to increase doctor days, implement some advertising, and expand into the vacant suite next door. Projecting \$268,583 for 2022 on a part-time schedule.

### HUNTINGTON PARK

4 eq. ops. in a spacious, well organized, systematic suite that is located in a free-standing building on a main street with prominent signage and exposure. Landlord has installed solar panels on the roof that can help to reduce your electric bill by up to 50%! 34 Years of Community Goodwill. Attracting 47+ new patients per month. Retiring Seller. PPO/Fee For Service Practice. Projecting \$1,732,598 for 2022!

### IRVINE

8 ops. located in a 2,084 sq. ft., beautifully designed suite with high-end touches and large windows throughout. Custom cabinetry, plumbing, granite counters, newly renovated sterilization center and designed in a circular fashion, which maximizes efficiency. Seller has been in the same suite for 17 years, has outgrown the successful space, and is relocating down the street. The perfect location close to numerous large companies and plans for thousands of homes and apartments to be built over the next three years. If you have a short term left on your lease, this office location would be a perfect move. Landlord is ready to negotiate a new, long-term lease. Leasehold Improvements.

### LAKE FOREST

4 eq. ops. in a 1,400 sq. ft. clean, bright, organized suite located in a single-story professional building on a heavily traveled street convenient to the 5 freeway. 40 Years of Community Goodwill. Rent is \$3,848 per month. Carestream software, Intra Oral Camera, Digital Xray, and equipment that shows pride of ownership. Retiring seller currently works 3 days a week with 3.5 days a week of hygiene. PPO/Fee for Service practice. Collected \$480,541 in 2022.

### LOS ANGELES

3 eq. ops. in a 1,000 sq. ft. clean, streamline suite on the 2nd floor of a busy shopping center in Koreatown. Excellent signage and visibility! Rent is \$4,500/month. Established as a community practice for 10+ years. Seller is a Periodontist that purchased the practice from a GP 2 1/2 years ago. Seller would like to concentrate on teaching at USC. Patient Charts included but not guaranteed. \$114,000!

### LOS ANGELES

4 eq. ops. in a 1,320 sq. ft. suite located in a single story, professional building convenient to the 60 freeway. Established as a dental practice for 45+ years. Rent is only \$1,326/month. Retiring Seller. Patient Charts included but not guaranteed. The practice has been closed since February 2020 due to covid. Patients are ready and calling to get back to the practice!

### LOS ANGELES

3 eq. ops. in a 700 sq. ft., efficient, beautifully designed suite located in a 4 story professional building adjacent to Beverly Hills & West Hollywood. Rent is \$2,975/month and parking is \$125/month. Large windows with nice views. Leasehold Improvements and Equipment Only.





Paul

Ellen

Greg

**Greg Beamer, Dental Broker**

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20 Years of Experience in the Dental Industry  
DRE License #02140802**Ellen Wood**18 Years in the Dental Practice Sales Industry  
DRE License #02006320**Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)****MORENO VALLEY PRACTICE WITH REAL ESTATE**

3 eq. ops & 2 plumbed not eq. ops. in a 2,166 sq. ft. building on a large, serene lot that shows pride of ownership. 31 Years of Community Goodwill. Spacious, bright, organized suite with a full bathroom, laundry, kitchen, and enormous storage. Retiring Seller that currently works 3 days a week with 1 day a week of hygiene. Solid, long-term staff in place. Intra Oral Camera, Digital X-ray, and Practice Works practice management software. Buyer has the opportunity to implement advertising and be open more days a week. Collected \$360,853 in 2022.

**MOUNTAIN COMMUNITY PRACTICE WITH REAL ESTATE**

Looking for a change of pace, to experience the seasons, to be a part of a community, and own your own real estate in an area with very few competing dentists? The practice has 3 eq. ops. in a 998 sq. ft. building on a 7,500 sq. ft. lot. The charming suite offers custom woodwork, antique pieces, and murals painted by area artists. The seller has built a generational practice with excellent reviews and an area following. 39 Years of Community Goodwill. Seller currently works 4 days a week with a hygienist coming in 2 days a week. Easy Dental Software, Intra Oral Camera, Digital Xray. PPO/Fee for Service. Projecting \$760,556 for 2022.

**ORANGE**

4 eq. ops. in a 1,300 sq. ft. suite located in a modern, professional building convenient to the 55 freeway. Rent is \$4,143 per month and includes utilities. 24 Years of Community Goodwill. Retiring Seller. Attracting 17 new patients per month. Excellent online reviews. 5 days a week of hygiene that is booked out 6 months in advance. Solid, Consistent practice that collected \$583,282 in 2021.

**POMONA**

4 eq. ops in a 1,315 sq. ft. suite located in a high exposure, busy, strip center. Rent is only \$2,857 per month. The suite was completely remodeled in 2021. Seller does not have the time to devote to this practice and would like to concentrate on his other locations. Completely Turn-Key practice that is ready to generate income. \$85,000!

**SHERMAN OAKS**

3 eq. ops. located in a bright, streamline, 900 sq. ft. suite with excellent visibility and exposure on one of the busiest streets in the area. Established as a Dental Practice for 50+ years. Suite was remodeled and upgraded in 2019. Rent is \$4,337 per month. Seller only works this location ~2 days/ week and is moving out of the state. The practice currently has no marketing in place and has the potential to be open more days a week! \$114,500!

**TEMECULA**

3 eq. ops. & 5 plumbed not eq. ops. in a spacious, beautifully designed, streamline, 3,029 sq. ft. suite located in a single story, freestanding building. Rent is \$5,140/mo. Retiring Seller has an associate in place working 4-5 days/ week. Associate will only stay on to transition for approximately 4 weeks. Open Dental Software, Equipment new-8 years old, Digital Xray, Intra Oral Camera, and more. Averaging 37 new patients/mo. Collected \$497,593 in 2022.

**TEMECULA**

4 eq. ops. & 1 plumbed not eq. op. in a 1,525 sq. ft., streamline, nicely designed suite. Large windows that offer beautiful views and plenty of natural sunlight. Excellent location with plenty of free, onsite parking and convenient to the 15 freeway. 14 Years of Community Goodwill. Rent is \$4,000/month. Seller currently works this location 2 days a week with 2 days a week of hygiene. The income stream is 75% Cash and 25% PPO. Collected \$503,295 in 2022.

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7 eq. chairs in an open bay located in a spacious, bright, efficiently designed 1,880 sq. ft. suite. The corner suite is in a community established medical/dental building on a main thoroughfare with a large, private parking lot. Rent is \$4,840 per month. Established as a dental practice for 9 years. Successful Orthodontist has outgrown the space. The open bay is large enough to add dividers to make individual operatories. Great space for a GP or Pediatric Dentist. Leasehold Improvements and Equipment Only

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### Paul Yuan

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9am - 1pm

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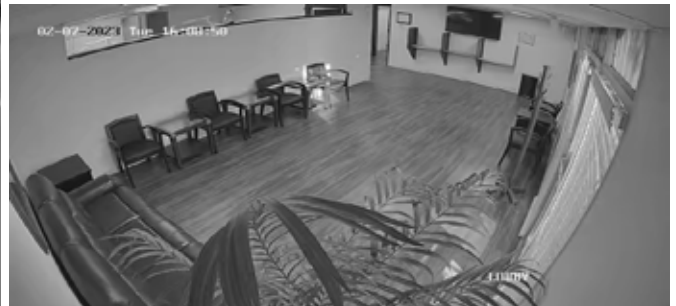
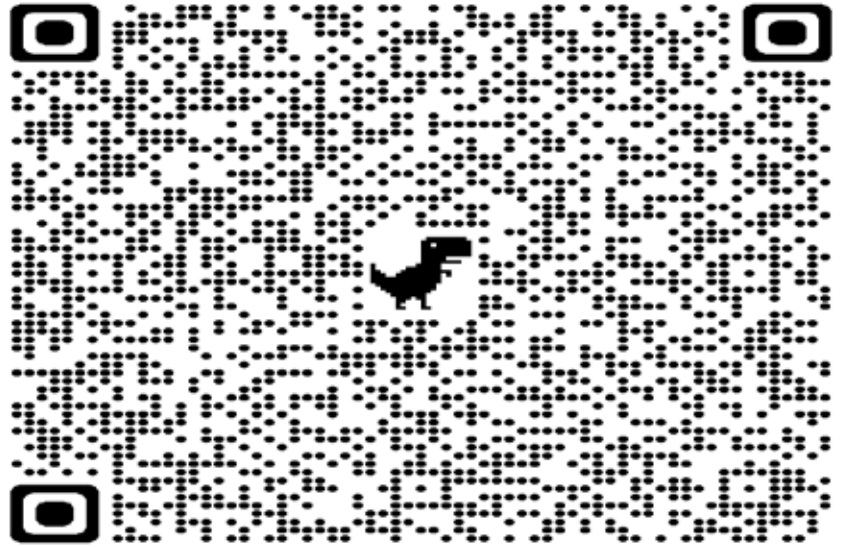
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**West Hollywood (9201 Sunset)** office available for sublease of 1 or 2 ops. Email: oshinaj82@gmail.com for more info

**Retiring Dentist** Beautiful dental practice for sale with 6 eq. ops. & 1 plumbed not eq. op. 22 years of Goodwill In La Quinta, CA 92253. Contact: laquintadentalpractice@gmail.com

**ASSOCIATE Dr.Huntington** Beach. New office and equipment. Ready to schedule your day/days. 5 operatories 760-524-8740

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Identify and Recruit ideal candidates for your practice



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Advice, Planning, and Execution when you're ready to add a partner



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## CURRENT GENERAL PRACTICE OPPORTUNITIES:

### - LOS ANGELES -

**SOUTH BAY/EL SEGUNDO** (Manhattan Beach border) - 4 Op (5th plumbed). Great ground floor visibility is prominent professional building. One of the finest locations in the country to live. Rev \$716K

**WESTLAKE VILLAGE** - 6 Ops equipped, Full Digital Workflow, \$1.1M Revenue, Real Estate available.

**SOUTH BAY/TORRANCE** - 4 op well established practice. 1st floor location with easy access. Collections \$515k

**LANCASTER** - 4 op general practice. Great location and patient base. Rev \$334K

**BEVERLY HILLS** - Unexpected passing of doctor. Practice has done \$1M per year. Penthouse suite in the Beverly Hills Triangle. 

### - CENTRAL COAST -

**SAN LUIS OBISPO** - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

### - SAN DIEGO -

**ESCONDIDO** - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

**PACIFIC BEACH** - Growing Revenues, Low Overhead. Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

**CLAIREMONT AREA** - Turn-Key opportunity including new paint, flooring and cabinets, Adec Equipment, and a 3-D Cone Beam Scanner.

### - ORANGE COUNTY -

**NEWPORT BEACH** - 3op 2 day per week practice in great professional building with reasonable rent. Excellent growth opportunity. Or good for second location.

**HUNTINGTON BEACH** - \$1.05M Collections. 6 ops with room to expand. Great location with great visibility in high end shopping center.

**ORANGE COUNTY COASTAL** - Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K 

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619-548-2643  
ssullivan@DDSmatch.com  
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- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

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**SAN FERNANDO VALLEY - PERIO** - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807K

**NORTH ORANGE COUNTY - ENDO** - Extremely low overhead in a great location. Rev \$1.8M

**SAN FERNANDO VALLEY - ENDO** - Well-established practice. Lots of quality patients in many great neighborhoods. Rev \$856K

**ENCINITAS - PROSTHODONTICS** - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

**NORTH COUNTY SAN DIEGO - OMS** - boutique-style practice with a full digital workflow is seeking a candidate for a 12-month transition to ownership.

**WEST LOS ANGELES - PEDODONTIST** - Built out new in recent years. Doctor wants to move out of state. Great high end building opportunity! Adec equipment.

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*"If you are interested in selling a dental practice, you need Jason from DDSmatch in your corner. He is knowledgeable, friendly and helpful every step of the way."*

*Dr. Kirstin Hellmeyer*



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**LA VERNE GP FOR SALE** - 2 Equipped Ops+1 Plumbed, 24 Yrs. Goodwill, Great Location! 2021 GR \$220K. HSDPT - Kaira Stewart-949-220-6216 #CA3353 <https://dentalpracticetransitions.henryschein.com/listing/ca3353/>

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**Dental office** in Chatsworth, dentist is moving, selling major equipment only, very low rent. Please call 818-817-1807.

**Redlands Medical/Dental Building For Sale** Dental / Medical building in Redlands, CA. Large 18,625 sq. ft. lot with 4,896 sq. ft. building built in 2007. There is more than ample parking with great visibility. Offices are plumbed for medical or dental use. Priced at \$2,611,000. Contact Chris Barbour at [chris@omni-pg.com](mailto:chris@omni-pg.com), 916-792-5038. (CAR105)

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**OC DENTIST RETIRED.** Selling beautiful office in heart of Little Saigon. Three (3) operatories in an 1150 sq. ft. Dentrix software, 2021 CT scan. Currently working 2 days/week. Email: sarah.dinh@sbcglobal.net

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This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house. Looking for partner to transition to.

**Calabassas: Now with REAL Estate!** Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

**Costa Mesa:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Westchester:** 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

**North Hollywood:** 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

**Porter Ranch:** Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one. Sold Sold

**Calabassas:** 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more. Sold Sold

**West Hills:** Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Santa Clarita:** 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

**Marina Del Rey:** 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

**Valencia:** Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. Sold

**Palmdale:** NEW 4 beautiful double entry treatment rooms, fully digital. On main street. Great office. This is a money maker. Takes all insurance except HMO.

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

**San Diego area:** Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential

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**Hanford:** NEW Great starter practice with real estate in a central location

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**La Jolla Practice For Sale** \$649,000: High-end boutique GP in city center! 5-operatories, natural light, elegant architecture. [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

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**San Bernardino** - 7ops, 2170 sq. ft. Gross 2021 \$633k. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale- \$550,000

**Lake Elsinore** - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493k+, net \$221k+. Rent \$3,500/month! For sale- \$450,000

**Downtown Santa Ana** - 4 ops, 1,616 square feet. Approximately 7,200 active patients. Rent only \$2,764/month, includes CAM & NNN. Grossing \$318k+ on 2022. Seller retiring with 26 years of goodwill. Located next to a large DSO that refers to this office. Asking \$350,000.

**Palm Desert** - 5 ops, 1,568 sq ft. Rent only \$2,206/month. All new equipment! Dentrix OS. Near a shopping center. 2022 gross \$399k+! Asking \$360k.

**Fallbrook** - 3 ops & 1 plumbed. 1,600 sq ft. Over 6,000 active patients since 2019. Strip mall location. Belmont chairs, Dexis digital x ray. 2021 gross \$379k+, net \$136k+ For sale - \$280,000

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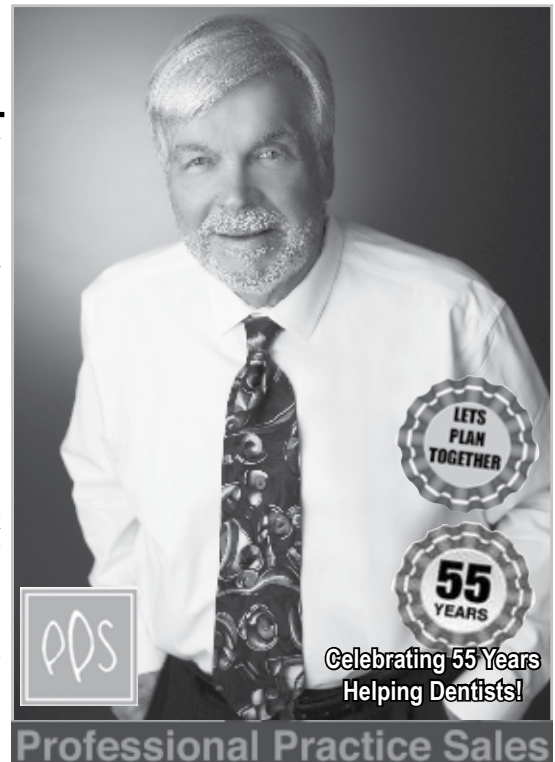
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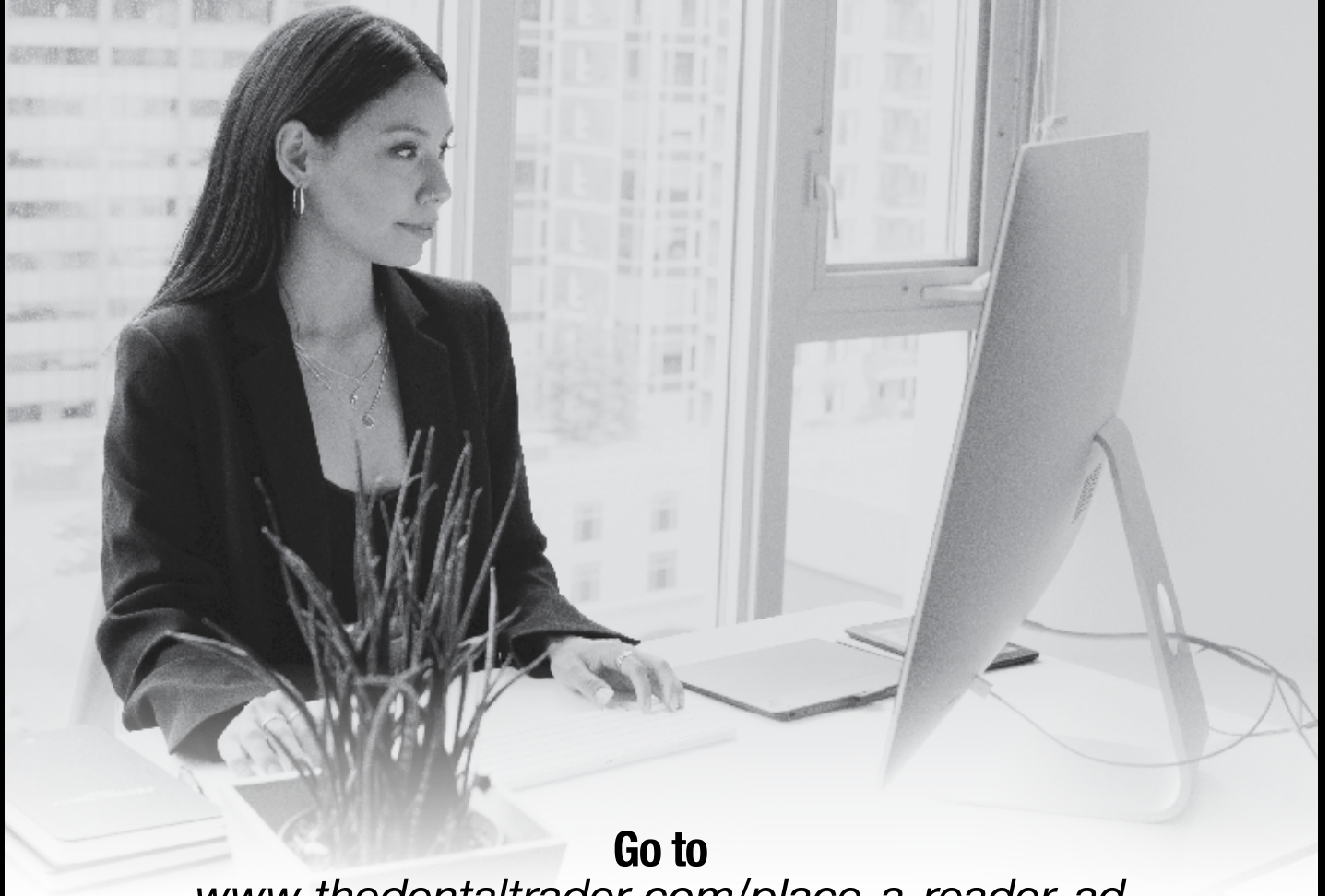
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