THE Dental

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Trader

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Santa Barbara downtown fully equipped dental office for lease. Building also for sale. Email dzydog2@hotmail.com

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Stockton-3 day work wk \$329k prod in 2021! Dexis Dentrix Actaeon equip, office on a lease. 40 yrs retiring!209-623-8454

EUREKA, GA - Very nice 5 op office with brand new CBCT & space for sale www.ddsmatch.com 855-546-0044

Seeking Pedeiatric dentist/ GP with Pedo exp for a practice in Bakersfield. Send Resumes to srs95.dental@gmail.com

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Space Available for 1 or 2 Ops Within Existing Dental Office. Strip Mall Downtown Dublin Near W Dublin BART 925-833-9800

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PRACTICE SALES AND LEASING





Paul Maimone Broker/Owner CA Broker #01172430

FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P/(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring.

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, we exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. we digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

<u>L.A. - KERN COUNTY LINE</u> – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ANTELOPE VALLEY – PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, \underline{w} exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops \underline{w} a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M \underline{w} (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

ARCADIA#3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

L.A.-KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SAN FERNANDO VALLEY PERIO PRACTICE - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition.

SAN FERNANDO VALLY - EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office, or to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease. Located in the following SFV areas: Burbank, Canoga Park, Northridge, No. Hollywood, Reseda, San Fernando, Sylmar, Tarzana, West Hills, & Woodland Hills. In addition, we conduct customized space & building searches.

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor.

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- Practice & Equipment Financing
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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

LAKE FOREST – (4) op comput. G.P. Store front location \underline{w} exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Itero Scanner, Digital x-rays & the practice is chartless. (9+) years of Goodwill \underline{w} a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition.

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring.

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

THOUSAND OAKS GENERAL/PERIO PRACTICE - (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day/wk. Projecting \$370K+ Collect. in 2022. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition.

UPCOMING PRACTICES FOR SALE

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Yulia City GENERAL PRACTICE. Great established patient schedule and wonderful loyal staff ready for transition. 3 ops, digital, partially electronic charting, fully equipped. 530-673-8969

Sacramento office, near Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@gmail.com for more info.

Sirona Grec MC XL, Cerec AC Bluecam and Ivoclar Programat CS2, conditions on all are great. Selling for \$10,000.00, willing to seperate. Contact us at 707-459-4664.

Dentist Needed! Established practice in Sunnyvale looking for a part-time associate. Please email resume dr.varnava@bntdental.com

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SAN FRANCISCO: Practice cash-flow ~\$240k in 2021, great opportunity at \$350k! ~972 sf w/3 Ops. Plumbed for 1 add'l. Reduced \$350k - Real Estate Also Available (AG-1135) WPS/800-641-4179

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DANVILLE GP FOR SALE - 4 Ops+RE, 80 Yrs. Goodwill, Digital, 5 ½ Hyg Days/wk. GR \$1.3M HSDPT - Jim Engel 925-330-2207 - #CA3203- https://dentalpracticetransitions.henryschein.com/listing/ca3203/

Bixby Knolls Practice For Sale \$299,900: FAST-START boutique office in PRIME location! Everything you need is included! info@integritypracticesales.com (855) 337-4337

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GP Dental Office for sale in San Diego with over 15 years of goodwill. This practice is located in a 2 story medical-dental building with 5 equipped new chairs with all electric hand pieces. 6 days a wk/\$2.2 million gross. Gerald Lee, Esq. (213) 631-6669 Cell

SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor! ~2,500 sf w/5 Ops. Reduced \$400k (EG-1420) WPS/800-641-4179

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FAIRFIELD / VALLEJO GP FOR SALE - 7 Ops+RE, Paperless, Digital, 43+ Yrs. Goodwill, GR \$1.5M. HSDPT- Jay Harter 916-812-0500-#CA3117 https://dentalpracticetransitions.henryschein.com/listing/ca3117/

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2023



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~ Katherine L., DDS Lake Forest, CA

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Los Angeles County

Canyon Country: SOLD!

- Collections ~ \$232K
- Seller Retires. Mostly Cash/PPO.
- Strip mall. 2 eq.ops + 1. Low Rent.

Cerritos - Excellent location.

- 2022 Projections ~ \$265K
- Seller retires. Office 20+ yrs goodwill
- Large shopping center, 3 equipped ops.
- Insurance: PPO/Cash/Cap/Denti-Cal

Diamond Bar:

- 2022 Projection ~ \$ 849K
- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

Inglewood - 2022 Projections ~ \$900K

- Excellent location with heavy foot traffic.
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists, including orthodontics.

La Habra: SOLD!

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- · 4 eq. ops. Reasonable Rent

Long Beach: Gross - \$350K

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

Long Beach:

- 2022 Projections ~ \$550K
- Seller retires
- Large retail center. 3 eq.ops. + 1
- ~50% FFS/PPO: ~50% Cap/DentiCal
- 20+ years goodwill

Van Nuys: Gross ~ SOLD!

- · Grosses ~\$269K. All Cash/PPO
- Off Freeway-405, 2 ops. + 1 plumbed
- · Reasonable Rent. Potential for growth

We Have Buyers Looking for Practices In:

Practices in Upland/Diamond Bar

Practices in Korean Town

Pediatric Practices

Starter Practices at Good Locations

High Production PPO/Cash Practices

Orange County

Anaheim - Grosses ~ \$290 - \$300K

- Strip mall, close to Knott Berry Farm
- . 3 eq. ops. + 2 add'l plumbed.
- -- 50% DentiCal, 50 % Cash/FFS
- . Nice staff. Fair Rent. Low overhead.

Anaheim - Equipment and Leasehold

- Asking \$95K (from \$135K) or best offer!
- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

Westminster - Projections ~ \$600K

- Shopping Plaza in the heart of Westminster, close to Fountain Valley
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ 4,400 plus triple net.
- Associate run practice.

Riverside County

Palm Desert - New Listing!

- Collections ~ \$400 450K
- Part time practice. Mostly PPO/CASH
- · Great opportunity for doctors who do
- implant cases to increase production.
- Busy Retail Center with anchor stores.

Murrieta - Grosses - \$911K.

- · Seller retires. High profit margin.
- ~ 70% PPO. ~ 30% Denti-Cal.
- · Production from 1 doctor & hygienists.
- · Professional suite. 5 eq. ops.
- Lots of outside referrals.

Norco - SOLD!

- Equipment & Leasehold Only
- Just built ~ 5 yrs ago. ~ 4 eq. ops.
- Equipment include chairs/CBTC, etc.

Northern California

Daily City - Collections ~ \$410K

- Seller retires. Mostly PPO
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.
- Highly commercialized area w/parking lot.

Dublin - New Listing!

- 2022 Projection ~ \$1 Million
- General and Orthodontics
- Seller retires. 15+ years goodwill. Excellent location - large shopping plaza close to freeway junctions.
- 4 equipped ops. ~ 1,350 sq.ft.
 ~65% FFS/PPO, ~35% HMO/Cap

Grosses ~ \$750K

- Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location, 5 eq. ops.

Northern California

Livermore: Asking \$250K

- •Well run practice w/+20 yrs goodwill
- Strip mall. 4 eq. ops.

- · Grosses ~ \$1.5 M. Mostly PPO/Cash

Dental Practice & Real Estate in

- 2022 Projections ~ \$600K
- ~80% FFS/PPO and ~20%
- Practice opens 3 days/wk.
- •4 eq. ops., ~1,000 sq.ft.
- professional suite within walking distance of strip malls.

San Jose - Grosses ~ \$255K

- Opens 3 days/wk with 2 staffs.
- A Spanish speaking doctor will be at an advantage at this office.

- Office #1 Collections ~\$400K
- Both are ~50% Denti-Cal: ~50% Others

- Mostly PPO/FFS. Opens 4 days/wk
- · Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

Santa Rosa - Price Reduction!

- Asking \$250K (\$350K)
- Potential for Real Estate Sale

Stockton - Practice & Real Estate

- Grossed ~ \$865K.
- · High profit margin.

- Sunnyvale New Listing!
- 2 doctor days/wk

- Working Capital

Practices in Studio City/LA

East Bay Area -Pediatric Practice

- Surrounding areas include Castro

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- Selling for family/health reasons
- Grosses ~ \$369K. FFS/PPO Only
- Modesto New Listing!
- General & Ortho Practice
- ■10+ years of goodwill Strip mall, 6-8 ops.
- · Reasonable Rent.

San Jose - New Listing!

- HMO/Cap. Cap check ~\$2k/month.
- Office run with 1 dr + 3 staffs.
- Real estate prominent

- Seller retires. Low overhead.
- 3 equipped operatories. Low Rent.

- San Jose 2 practices for sale
- Retail Center 5 ops. Rent ~\$4,800 Office #2 - Collections ~ \$520K
- Retail Center 5 ops. Rent ~\$8,300

Close to East San Jose & Vietnam town.

- San Rafael Grossed ~ \$600K
- Family practice & quality dentistry
- •Grossed ~ \$592K. Mostly PPO/CASH . Close to downtown, 3 Ops.
- Doctor retires. 3 eq. ops.
 -60% Dentical, 30% PPO
- Single standing bldg, w/parking lot.
- 2022 Projection ~ \$1.2 M Office accepts PPO/Cash/HMO
- 12-14 patients/day.
- Prominent professional suite on main street, off freeway junction.



BAKERSFIELD #30 - (4) op comput G.P. Cash/Ins/PPO. Collect. \$525K to \$550K/yr. on a (3) day week. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

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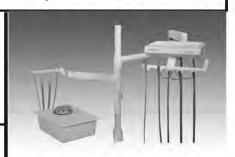
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SAN DIEGO, ORANGE COUNTY, & & LOS ANGELES

IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops | #10064 40-year established General Practice on busy road downtown! 3-day work week! Call Eddie (310) 595-0203

IN ESCROW! Los Angeles | \$265,000 | 2 ops | #10068 Imagine owning a 100% fee-for-service Westside General Practice on Wilshire Blvd! There is a beautiful, professional buildout, a strong patient base, and excellent growth potential! Call Ken (805) 338-5850

SOLD! Lake Forest | \$1,524,600 | 6 ops | Sold by Tim Miller

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | #10060 Rare opportunity in prestigious Bixby Knolls! Stunning, high-end boutique buildout, with all equipment included in a spa-like atmosphere that could be yours! Located in a walker's paradise. Call Al (818) 298-9770

IN ESCROW! Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated General & Cosmetic with an excellent patient base in a very desirable Westcliff neighborhood with superb visibility! State-of-the-art operatories and a great floorplan. Call Tim (714) 272-8404

Newbury Park + Real Estate | \$139,900 + \$749,970 | 4 ops | #10014 Wouldn't you LOVE to own real estate in this sought-after building?! Fast-start General Practice with iTero and everything you need to jumpstart your dream practice! Call Al (818) 298-9770

West Hollywood | \$435,000 | 3 ops | #10035 One-of-a-kind, 100% fee-for-service General Practice in a highly sought-after landmark medical building with a century of goodwill! Includes Dentrix, iTero, and fully digital radiography. Call Eddie (310) 595-0203

SOLD! Beverly Hills | \$65,000 | Sold by Eddie Delshad, DDS

SOLD! Santa Monica | \$702,000 | Sold by Al Galvis

IN ESCROW! Glendale | \$175,000 | 3 ops | #10031 You'll love walking into this open concept, naturally lit office with stuffing views. Build your legacy on 42-years of goodwill from this fantastic downtown office on the upper level of a professional building. Call AI (818) 298-9770

SOLD! West Hills | \$385,000 | Sold by Ken Skeate

SOLD! Thousand Oaks | \$459,000 | Sold by Ken Skeate

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years of goodwill at highly reviewed GP in high-vis corner location. Call AI (818) 298-9770

SOLD! Tarzana | \$959,000 | 3 ops | Sold by Al Galvis

NEW! Encino Turnkey | \$45,000 | 6 ops | #10080 Fully furnished and equipped office in PREMIER location! FAST-START or upgrade your own practice. Call Ken (805) 338-5850

Palm Desert | \$1,400,000 | 6 ops | #10024 100% FFS general and cosmetic practice. Call Tim (714) 272-8404



SOLD! Rancho Mirage | \$629,000 | 5 ops | Sold by Tim Miller

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at this open-concept 40-year established office in the golf mecca of America! High-vis office is set up for all phases of dentistry and features paperless charts, Dentrix and room to grow. Call Tim (714) 272-8404

SOLD! Glendora | \$230,000 | Sold by Eddie Delshad, DDS

El Centro | \$615,000 | 4 ops | #10019 You could be dental royalty in the Imperial Valley should you choose to buy this SUPERB practice. Take home is nearly half a million dollars at this very successful 75-year established office! Call Maricelle (858) 722-7461

SOLD! Simi Valley | \$399,000 | 6 ops | Sold by Ken Skeate

IN ESCROW! Encino | \$349,000 | 3 ops | #10052 60 years of goodwill at this beloved Multi-Specialty practice. It's situated in a popular and well-located medical center and has a warn, inviting atmosphere. Call Eddie (310) 595-0203

IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066 FAST-START/MERGER in a magnificent newly built-out space! New Dansereau chairs, Infinity delivery systems, Belmont intraoral x-rays among others! Call Ken (805) 338-5850

NEW! Los Angeles | \$339,000 | 6 ops +1 | #10077 26-yr est. GP and Ortho office in a PRIME location near LAX with free parking and excellent visibility! Call Eddie (310) 595-0203

VENTURA & SANTA BARBARA

SOLD! Ojai | \$350,000 | 4 ops | Sold by Ken Skeate

IN ESCROW! Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! The patient-to-dentist ration is 4,000 to 1 and is almost unheard of in California! Call Darren (805) 878-0633

SOLD! Lompoc | \$640,000 | 8 ops | Sold by Darren Hulstine

Northern Santa Barbara County + RE | \$195,000 | 3 ops | #09969 Very profitable General & Pediatric Practice in charming building. ! With relatively little competition, there's a tremendous opportunity to grow this practice into a major pediatric dentistry center. Call Darren (805) 878-0633

SOLD! Santa Maria + RE | \$640,000 | by Darren Hulstine

SOLD! Central Coast | \$299,000 | Sold by Darren Hulstine

VENTURA & SANTA BARBARA CONT.



IN ESCROW! Ojai | \$375,000 | 4 ops | #10076 70 years of goodwill and priced at just 58% of collections. This modern, high-technology office has been averaging \$648,000 in annual revenue on just 28 hours per week! Call Ken (805) 338-5850

SOLD! Santa Maria | \$895,000 | 5 ops | Sold by Darren Hulstine

SOLD! Ventura | \$450,000 | 4 ops | Sold by Ken Skeate

SOLD! Lompoc Suite | \$590,000 | Sold by Darren Hulstine NEW! Santa Barbara | \$1,755,000 | 6 ops | #10074 Two very successful and profitable General and Cosmetic practices in the same office. Opportunity to buy both, or half of both practices. Call Darren (805) 878-0633

SOLD! Santa Maria | \$1,135,000 | Sold by Darren Hulstine

SOLD! Oxnard Turnkey | \$105,000 | Sold by Ken Skeate

BAY AREA & SAN LUIS OBISPO

Santa Cruz + Real Estate | \$699,000 + \$749,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

San Luis Obispo County | \$275,000 | 3 ops | #02910 Central Coast living at is finest! This practice is location in a busy shopping center, is fully fee-for-service and features CEREC and digital pano. There is even space to add a 4th or 5th operatory and increase volume and revenue dramatically! Call Darren (805) 878-0633

IN ESCROW! Pleasant Hill | \$582,000 | 4 ops | #10071 Buy this practice and help carry on a long tradition of compassionate, high-quality dental care. This thriving second-gen practice has an unsurpassed reputation and is located in a very attractive professional building. Call Nelson (510) 501-1959

Watsonville + Real Estate | \$295,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$150,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD! San Jose | \$205,000 | 5 ops | Sold by Scott Taylor
Oakland | \$425,000 | 5 ops | #09964 Extremely busy Medical GP collected \$1.1M in 2022, MOTIVATED SELLER! Call
Scott (650) 374-9383

NEW! San Francisco Perio | \$550,000 | 4 ops | #10079 Very profitable practice in prominent SF high-rise medical building. Great staff in place and operating on a comfortable 3-day work week. Call Nelson (510) 501-1959 Pleasanton | \$550,000 | 7 ops | #10069 Impress your colleagues with this stunning, state-of-the-art office in this affluent Bay Area city. This type of high-end office would cost upwards of \$1M to start from scratch so their loss is your gain! Call José (925) 382-9525

SOLD! Arroyo Grande | \$550,000 | Sold By Darren Hulstine

San Luis Obispo | \$495,000 | 6 ops | #10040 Own 50% of this remarkable, 100% fee-for-service practice near historic and highly sought-after Downtown SLO, often dubbed "mini-Silicon Valley". There is currently little-to-no marketing which translates to a significant possible growth opportunity! Call Darren (805) 878-0633

SOLD! SLO County | \$249,999 | 2 ops | By Darren Hulstine

San Jose | \$505,000 | 4+ ops | #10053 You will enjoy a high net income practicing in this 28-year established GP. Located in a beautiful freestanding building with an elegant and well-designed interior, you will be proud to call this office yours! Call Nelson (510) 501-1959

SOLD! San Jose | \$95,000 | 3 ops | Sold by José

Fairfield | \$875,000 | 4+ ops | #09972 Cutting-edge and extraordinarily profitable dental practice with tons of modern upgrades. Located right off a major Freeway exit it's easily accessible for patients coming from all over the region. Call José (925) 382-9525

Concord Turnkey | \$45,000 | 4 ops | #10037 Make this recently vacated turnkey office yours! This location has been a dental office for 27 years and the seller left behind everything you need to get started today including CEREC, and Eaglesoft. Call Nelson (510) 501-1959

SOLD! San Jose | \$1,700,000 | Sold by Scott Taylor

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

SOLD! Monterey | \$1,350,000 | 4 ops | Sold by Scott Taylor

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

BAY AREA & SAN LUIS OBISPO CONT.



IN ESCROW! Concord | \$349,000 | 6 ops | #10018 Spacious office in beautiful building. Call Nelson (510) 501-1959

Fremont Fast-Start | \$199,000 | 4 ops | #10062 Established General Practice located in a street-facing professional building with great signage and visibility. This is a fantastic opportunity to start small and grow big! Call Nelson (510) 501-1959

SOLD! Antioch | \$550,000 | 8 ops | Sold by Scott Taylor

Monterey | \$399,000 | 6 ops | #10045 Take this practice to the next level! We have a beautiful office in a GREAT location that needs a full-time doctor! Located a familiar intersection near the airport surrounded by luxury housing, impeccable golf courses, and the world-famous Laguna Seca Raceway. Call Scott (650) 374-9383

Santa Cruz | \$625,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

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Sonora + Optional Real Estate | \$649,000 | 4 ops #10070 How would you like to work just 3 days per week and generate \$365k in net income?! Potential to expand into another 1,000 square feet if real estate is purchased! Call Nelson (510) 501-1959

SOLD! Clovis | \$779,000 | 6 ops | Sold by José

Sebastopol | \$395,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP with an extraordinary staff. Call Nelson (510) 501-1959

IN ESCROW! Bakersfield | \$700,000 | 10 ops | #09942 With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633

NEW! Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959

SOLD! Bakersfield | \$1,202,000 | 4 ops | Sold by José

Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops | #1001 Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer I sedation and oral surgery, so you automatically have a huge le up on any local competition, Call José (925) 382-9525

SOLD! Bakersfield | \$995,000 | 7 ops | Sold by José

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth marketing were added. Call José (925) 382-9525

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off th Yosemite Freeway. Call José (925) 382-9525

Merced | \$249,000 | 4 ops | #09913 Fantastic hightechnology]practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

SOLD! Bakersfield | \$590,000 | 12 ops | Sold by José

Tulare County + Real Estate | \$325,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operatory office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

SOLD! Visalia + Real Estate | \$1,836,525 | 10 ops | Sold by José

Modesto + Real Estate | \$375,000 + \$495,000 | 5 ops | #10038 Build your legacy at this 50-year established General Practice wonderfully location just off Highway 99. Thoughtfully remodeled just 3-4 years ago using high-quality materials, it boasts high ceilings and a crisp, modern vibe throughout. Call José (925) 382-9525

Porterville | \$380,000 | 6 ops | #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

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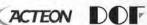






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2021 Item flex for sale \$14999.00. Slightly used, in excellent condition. Great for single or mutiple office traveling. Warranty until 2026. Please email kchou2000@gmail.com

ANTELOPE VALLEY – PRACTICE & BLDG.! (8) op comput. G.P. & Free Standing (4) Plex for sale. Cash/Ins/PPO/Denti-Cal pts. Annual Collect \$1.2M. D&M Practice Sales (818) 591.1401

GREATER VACAVILLE AREA GP FOR SALE - 5 Ops, 30 Yrs. Goodwill, Dentrix, 36-hours Hyg. Per week. 2021 GR \$449K HSDPT- Jay Harter 916-812-0500-#CA3328 https://dentalpracticetransitions.henryschein.com/listing/ca3328/

I am very pleased with the outcome of my practice sale. Thank you for being available to answer my calls promptly. I always felt that you were very responsive and great at keeping me in the loop. Bill McKibben / A. Lee Maddox, DDS, Esq. (949) 675-1515 / (888) 535-4517

6217 PLACER COUNTY Relaxed country setting for Delta PPO practice. Trending \$1,150,000 in collections with \$425,000+ in Available Profits. Go to www.PPSsellsDDS.com to learn more.

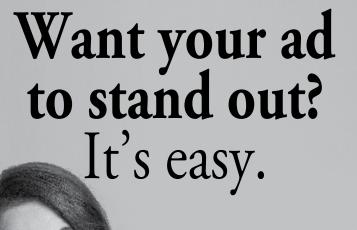
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LAKE TAHOE GP FOR SALE - 4 Ops, Digital Pano, 20 Yrs. Goodwill. GR \$1.4M. HSDPT-Jay Harter 916-812-0500-#CA3100 https://dentalpracticetransitions.henryschein.com/listing/ca3100/

Wanted: Experienced RDH for Community Health Center in Crescent City, CA. Salary Range \$88k - \$101k. Call or text 707.298.4775.

Redwood City - \$160,000 - 2 ops, 750 sq. ft. 2021 gross \$202k+. Rent \$2,713.23/month. Dr. Rishi Salwan (888)8024230 DRE#02085289

dental practice located along the beautiful California coast (Ventura/Santa Barbara). Tech includes digital X-rays, intra-oral camera and computerized office using EagleSoft software. Extremely profitable! 60%FFS and 40% PPO. No HMO. Collects \$1.3M/yr and growing. New Partner will earn 50% partnership salary with 33.33% buy-in of \$350,000. Incrimental buyout with 2 more installments of \$350,000. Contact ddsh2odog1@yahoo.com (805)794-2629



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Lic. #01898522 (925) 330-2207 47 Years in Business

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NORTHERN CALIFORNIA

DANVILLE - *NEWLISTING* - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 GR \$1.3M+ on a 4 day work week with 5 1/2 days of Hygiene. 4 updated Ops in ~1,200 sq. ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrix PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 https://dentalpracticetransitions.henryschein.com/listing/ca3203/

ELK GROVE / SOUTH SACRAMENTO AREA ORTHO - Rare opportunity to acquire a thriving Ortho practice in a highly desirable community. Selling Doctor has worked 3 days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout with 3 open-bay chairs, a 4th chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac PMS with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked 6 weeks in advance, with ~3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3250/

FAIRFIELD/VALLEJO AREA - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PMS, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.5M+, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3117/

GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. Projected 2022 GR \$900K. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA1715/

GREATER VACAVILLE AREA - NEW LISTING - Great opportunity to purchase a loyal GP patient-base and practice at a huge discount, at ~53% of last year's GR! Seller must sell fast and may consider a patient records/Goodwill sale. Located in a 1,700 sq. ft. space in a centrally-located urban building with high street-traffic, and ~30 years Goodwill. Freshly updated w/new laminate flooring and paint in the past year. Very loyal staff and patients with 5 Ops, 3 computer workstations, Pano, and Dentrix PMS. Good hygiene recall patient base, hygiene schedule pre-booked ~98% of the time, booked for 6 mo., with avg. of 36 hygiene hours/wk. Only 14 patients eligible for Delta Premier. 2021 GR (for only 10 months, practice closed for remodel ~2 months in 2021) were \$449K on a 32 hour average work week, which would normally equate to ~\$540K on a 12 month production year. #CA3328- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3328/

LAKE TAHOE AREA WITH LAKE VIEWS - Huge Price Reduction for fast sale (Seller must sell due to family reasons) this practice can be purchased for ~40% of this year's Collections! 4 Op GP paperless practice with space to expand in a high-traffic retail area next to a bus stop. Efficient space layout in ~1,650 sf professional retail and dental office building, over 20 years of Goodwill, Dentrix PMS with 11 workstations, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. over past year, 2 days of Hyg./wk., with Dr. scheduled 2 to 3 weeks in advance. Room for growth with all Endo and Implant Placements being referred out. Delta PPO, NO Delta Premier patients. Seller will work back to assist Buyer in transition. 2019 GR \$1.59M, 2020 GR \$1.69M, 2021 GR \$1.4M, and 2022 is on track to hit ~\$2M in production! This practice has huge upside growth potential at the lowered asking price! #CA3100- Jay Harter 916-812-0500 https:// dentalpracticetransitions.henryschein.com/listing/ ca3100/

NORTHERN CALIFORNIA PERIO Northern Bay Area, established 33 years with consistent and stable GR over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #CA3118 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3118/

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 GR \$470K with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 http://dentalpracticetransitions.henryschein.com/listing/CA3023/

RED BLUFF/CORNING/ORLAND AREA - Great Sacramento North Valley GP practice in a ~3.000 sq. ft. stand-alone Professional Office Building. 6 Ops in a desirable and growing valley community. 33+ years Goodwill in this paperless practice that includes Eaglesoft PMS with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged ~22 NP/mo. in the past 12 months, has 8 days of Hyg./wk., and the Dr. is booked out ~3 weeks in advance. Room for growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3161/

ROCKLIN/GRANITE BAY AREA - Impressive high-production, loyal patient base, great staff, high-end established 4 Op (with 5th Op build-out available) GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a very desirable/affluent area. Great décor and open layout space in 1,056 sq. ft. beautiful Professional Dental Office Building Condominium suite, which is also available for purchase. Over 30 years of Goodwill, paperless, Dentrix PMS with 9 workstations, fiber optics, Dexis digital x-ray, ProDent intraoral cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrix reports over 1,650 active patients in the past 18 months, averaged over 21 NP/mo. in past 12 mo., 8.25 days of Hyg/wk (~24% of total production) and Hygiene is booked out 4-6 weeks, with Drs. scheduled 6-7 weeks in advance. Room for growth in Endo, Perio, and Implant Placement procedures. 2021 GR \$2.052M, all on a 36 hour workweek. Selling dentist can work back and mentor post-sale. #CA2793- Jay Harter - 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA2793/

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ROSEVILLE/CITRUS HTS. AREA - Big Price Reduction for expedited sale! - Seller must sell/ retire!!! Seller will consider all offers including a Patient Records / Goodwill Sale - High retail and drive-by traffic 4 Operatory GP practice with over 18 years of Goodwill. Nice space layout in ~1,600 sq. ft. professional & retail exposure building. MOGO PMS with 11 workstations, digital x-ray, intra-oral cameras, and soft tissue laser. Seller's PM Software reports over 1,300 active patients in the past 18 months, averaged 13 NP/mo., 5 days of Hyg/wk., with the practice scheduled 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2021 GR \$719K, and 2022 is on track for similar GR on a 5-day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 http:// dentalpracticetransitions.henryschein.com/listing/ CA2897/

SANTA CLARA COUNTY / WEST VALLEY ORAL SURGERY- NEW LISTING - This very affluent community reflects the quality of this practice. 2021 GR \$579K on a 3 1/2-day work week. Well-appointed 5 Ops with 1 add'1 room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 https://dentalpracticetransitions.henryschein.com/listing/ca3239/

SONOMA COUNTY - \$1.6M GR in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work Neek. 1,700 sq. ft., 4 Ops, updated team loop. A Practice like this is hard to come by seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048

SONOMA COUNTY - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, located 1 hour N. of San Francisco. Averages 72 NP/mo. and 1 Cays of Hygiene/wk. 6 modern and high earl Orthith every amenity: Pano, Dexis Seus Lullizing Dentrix. Expansive 20 room building, updated design and built by owner dentistDr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller -707-391-7048

S. SACRAMENTO / POCKET ROAD / ELK **GROVE AREA** - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). 5 Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PMS, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 NP/mo. in past 12 months, 7 days of Hyg./wk. (~37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3093/

S. SACRAMENTO METRO ORTHO - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in ~1,612 sf office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are ~223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #CA3149- Jay Harter - 916-812-0500 https:// dentalpracticetransitions.henryschein.com/listing/ ca3149d/

CENTRAL CALIFORNIA

CENTRAL VALLEY COMMUNITY / MODESTO AREA - NEW LISTING - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/ week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999K. #CA2721 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2721/

GREATER MODESTO - Wonderful GP practice and Professional Office Building Condo available for purchase. This 7 Op practice is in a desirable area with over 16 years Goodwill. Dentrix PMS w/12 workstations including newer dental equipment with fiber optics, digital x-ray, intra-oral cameras, Nomad portable x-ray unit, soft tissue laser, and a digital pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, Hygiene procedures account for $\sim\!23\%$ of the 2020 production, and there are currently no hygienists working at the practice. The practice schedule is booked out 6 mo. in advance. There is room for growth as most specialty procedures are referred out. 2019 GR \$873K, 2020 GR \$615K, and 2021 \$729K, all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier. Purchase of the Dental Office Building Condo is required with the practice purchase. #CA2795- Jay Harter - 916-812-0500 http://dentalpracticetransitions. henryschein.com/listing/CA2795/

GREATER MODESTO AREA - NEW LISTING - Proven patient-base and production history - Attractive GP Practice is located in a ∼1,400 sq. ft. space in a centrally-located urban building with nice street traffic. Boutique-style practice, 20+ years of Goodwill, and a long-term dental team in place with 5 Ops, 12 computer workstations, Cone-beam x-ray, Dentrix PM Software, CEREC Cad-Cam & 3D Printer, digital x-ray sensors, and Nitrous plumbed in Ops. Four hygiene days/wk. and many specialty procedures referred out. 2021 GR \$758K on 30 hour average work week. #CA3329- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3329/

SOUTHERN CALIFORNIA

APPLE VALLEY - NEW LISTING - Retail strip center practice with GR of over \$730K. 5 Ops plus 1 add'l plumbed in 1,800 sq. ft. space. Brand new CBCT System installed this year, Dexis digital X-ray, HDX intra-oral camera, and Eagle Soft Software. Long-term staff of 5 employees. No hygienist, so room to grow. HMO with capitation check of \$2,500, MediCal, PPO, and some fee for service. Office sees ~40 NP/mo. with 2,500 active patients and over 25 years of Goodwill. Endo, Ortho, Perio, and Implants are referred out. #CA3340 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3340/

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COASTAL ORANGE COUNTY - Beautiful dental practice for sale in a stand-alone dental building with retiring seller. ~3,000 sq. ft. with 8 rear entry Ops, Progeny Digital X-ray and 4 x-ray units that are used between rooms. Avg. equipment age is 10 years old. Plenty of room to install CBCT or Pano. Large front office space, lab in the middle of office as well as a staff lounge. Genesis PMS. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists, so there is growth potential for hygiene as well as keeping specialties in-house. Associate works 2 days/wk. will stay on post-sale. PPO and HMO patients that pay for upgraded services. Seller owns the building and will lease space to new owner. Possible opportunity for future bldg. purchase. 2021 GR \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein. com/listing/ca3275/

HESPERIA - Price Reduction! Wellestablished General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with 5 furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 https://dentalpracticetransitions.henryschein.com/listing/ca1500/

COSTAL LOS ANGELES COUNTY

NEW LISTING - Incredible Redondo Beach practice located steps from the ocean! Seller is leaving the state and looking to sell the longestablished FFS/PPO practice located near the corner of two busy streets. The 1,000 sq. ft. bright, charming, and well-maintained practice has 3 Ops and 29 years of goodwill. The practice produced \$615K in 2021 on 4 doctor days and 5 hygien and 5 Most specialty work is referred at. The practice utilizes Easy Dental software, has computer/monitors in every room, digital x-rays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapir - 310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca3314/

ORANGE - Located in a professional building where you own the office the space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operatory. 4 equipped treatment rooms, desirable location in sub ban area with specialty offices. B. He. y traffic area and close to mall and heeways. Clarix Dexcam intra-oral camera, TV screens in all the Ops, Dentrix software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216

RANCHO SANTA MARGARITA - Beautiful 4 Op practice with over 30 years of goodwill in this light and bright office. Practice utilizes Dentrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hyg/wk. Modern design with large windows in the operatories. 2021 GR over \$665K with room to grow. #CA3160-Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3160/

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are 6 Ops and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201K after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days/mo. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #CA3113 - Ben Sapir 310-596-0961 https:// dentalpracticetransitions.henryschein.com/ listing/ca3113/

SAN DIEGO

CHULA VISTA ORTHO - NEW LISTING -

Prime location in the growing, family-oriented community of Chula Vista, the practice is 1,050 sq. ft., has 5 treatment chairs and 1 exam chair. It is located in a professional building with easy access, plenty of free parking, and walking distance to the library, schools, and downtown. The Doctor has been in this practice for 21 years and is working 2 1/2- 3 days/wk. With years of goodwill, a low overhead of 46%, and tremendous room for growth, this is not a practice you want to miss. #CA3343- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3343/

CHULA VISTA - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo with 6 equipped Ops, and 2 add'l potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hyg./wk. 44% FFS and 56% PPO. 2021 GR \$545K with average of 16 NP/mo. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway -619-889-6492 http://dentalpracticetransitions.henryschein.com/listing/CA3195

CHULA VISTA - NEW LISTING - General Practice located in the heart of Chula Vista in a strip mall, retail space. Office has 3 Ops in an 800 sq. ft. space. Dentrix software, paperless with workstations in every operatory. Currently working 2 days/wk. in the office with \$432K collections in 2021. PPO & FFS office with low overhead and strong cash flow. Room for growth by adding more days and bringing specialty work in-house. #CA3334- Christy Conway -619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3334/

EL CAJON - Highly productive 4 OP practice. Modern facility and equipment. Digital X-Rays, Intraoral cameras, Easy Dental System, computerized in In OPs. Seller does Bread and Butta den) travald refers out most specialty services farking is free. Excellent Opportunity to acquire a solid practice primed for future growth. #CA2975- Christy Conway-619-889-6492

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. 2021 GR of \$816K with 9 hygiene days/wk., office has 5 Ops in a 1,900 sq. ft. space. This practice is in a medical/dental building off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca3190/

OCEANSIDE - Long established GP practice located blocks from the beach with over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients/mo. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3151/

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POWAY - NEW LISTING - General Practice located on a busy, main road. Modern facility with 6 spacious Ops in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrix and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932-Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca2932/

SAN DIEGO - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3188/

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 http://dentalpracticetransitions.henryschein.com/listing/CA3005/

SAN DIEGO ORAL SURGERY - Don't miss this incredible opportunity to own a well-established Oral Surgery office with a strong presence in the community of El Cajon. Practice started in 1976 and acquired by present owner in 2006 with 2 surgical rooms, 2 consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3115/

OUTSIDE OF CALIFORNIA

NORTH SCOTTSDALE, AZ - NEW LISTING -. 6 Ops in ~1,688 sq. ft. space. Features a beautifully decorated waiting area, Dentrix, Dexis digital sensors. Room for growth and seller is highly motivated. You won't want to miss out on this practice with unlimited upside! #AZ3338 - Steve Morgan - 480-271-4679 https://dentalpracticetransitions. henryschein.com/listing/az3338/

HILO, HI - *NEW LISTING* - Wellestablished practice for sale in the close-knit community of Hilo. 2 Ops with potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3242/

LIHUE, KAUAI, HI - This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 Ops, Dentrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4M in 2021 and 11 days of hyg./wk. 50% PPO, 50% Cash. Huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3176/

EDMONDS, WA - NEW LISTING - Desirable Seattle suburb with 6+1 Ops, newer equipment, all employees staying. Features Sirona Laser, Carestream Pano & digital sensors, Dentrix, Velscope, Kavo Diagnodent, Accutron Nitrous. Newer AirTechniques Compressor and Vac. ~26 NP/mo., 22% of collections are Hygiene. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864K. Priced to move! #WA3220- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3220/

EUGENE / SPRINGFIELD, OR AREA - Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Ops. Dentrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. 2021 GR \$922K on 4 days/wk. #OR3248- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/or3248/

PORTLAND, OR - Great location and visibility on a major thoroughfare. 20 years of goodwill, sparkling clean, turn-key, and ready for a new buyer. 4 Ops with 1 add'1 plumbed, currently used as storage. Dentrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 http://dentalpracticetransitions. henryschein.com/listing/OR2757/

SALEM, OR ORTHO - Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'1 plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day/wk. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/OR3043/

PUGET SOUND ISLAND, WA - Features beautiful architecture, open and welcoming reception area, 4 Ops, and 1 add'l plumbed. Curve software, private office, new Vac and compressor. ~25 NP/mo. 2020 GR: \$804K, 2021 GR: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3191/

PUYALLUP, WA - Main artery location in a highly desirable part of town. 6 Ops + 1 plumbed with new lighting and flooring, newer Ops, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Paperless, utilizes Dentrix and collected \$1.9M+ on 8 doctor and 4 hygiene days/wk. in 2021. #WA3247-Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3247/

SEATTLE, WA SUBURB - NEW LISTING - 4 + 1 Ops, Eaglesoft, paperless, Schick IO camera, Schick digital sensors, ICAT Precise digital CBCT and Picasso Laser. 10 years of goodwill in the same location and a mixed business/healthcare building. Many referrals and patients come from businesses in the building. Refers out most Endo, Ortho, Pedo, and Perio. 2021 GR: \$447K. #WA3346-Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3346/

SEATTLE, WA HIGH END NEIGHBORHOOD - NEW LISTING - Pristine 4 Op beautifully designed practice located in a highly sought-after area. With excellent condition chairs and cabinetry, new sterilization center, new vac and suction, Planmeca CBCT, Dentrix software, paperless. ~26 NP/mo. 2021 GR: \$641K. #WA3331-Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/listing/wa3331/

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SANTA CLARA COUNTY / WEST VALLEY OMS FOR SALE - 5 Ops, CBCT, Mac Practice PMS, Seller Retiring! GR \$579K. HSDPT-Jim Engel 925-330-2207 #CA3239 https://dentalpracticetransitions.henryschein.com/listing/ca3239/

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SAN JOSE: Over 35 yrs goodwill on major thoroughfare. 1,665 sf w/4 Ops. Collects over \$744k. Seller Retiring \$575k (DN-1458) WPS/800-641-4179

RED BLUFF, GA – 4 OP GP practice, with a free-standing building for sale. Great income and low stress. Revenue of \$720K www.ddsmatch.com 855-546-0044

IMMEDIATE SALE in NOVATO, Bay Area. General Practice for sale in Novato, California. \$1.4 million last year on 4 days a week with 6 weeks off, low overhead with a net of \$560K last year. On track to do \$1.5 mill this year. 5 Ops, VaTech CT, intraoral scanner, laser. All specialties referred out including Ortho, endo, pedo, 3rds. Serious inquiries only. Quick exit needed, asking \$850K. Email pearlywhiteveneers@gmail.com or call 415-706-6649

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BAY AREA CONTINUED

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AC-1412 SAN FRANCISCO: Located in Fantastic Art Deco Building in Richmond DC-1400 PLEASANTON: Move-In Ready Facility in desirable prof bldg near District! Annualized collections over \$1.25M! 1400 sf w/ 4 fully equipped ops \$650k thriving businesses 720 sf w/ 2 OPS. Plumbed for 1 addl Now Only \$60k

AG-1135 SAN FRANCISCO: Practice cash-flow ~\$240k in 2021, great opportunity at \$350k! ~972 sf w/3 Ops. Plumbed for 1 add'l. Reduced \$350k - Real Estate ~1,850 sf w/ 4 fully equipped Ops \$150k Also Available

AG-1350 SAN FRANCISCO: Practice is committed to cosmetics as well as \$250k preserving overall, long-term dental health. ~1,932 sf w/5 Ops. \$1.2M

AG-1419 SAN FRANCISCO: Easy accessibility, free parking & low rent in SF Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. \$198k

AG-993 SF SAINT FRANCIS WOOD: Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. A steal at \$80k!

AN-1326 SAN FRANCISCO: Producing \$1M+ even during Covid! 1067 sf w/ 5 ops REDUCED! \$495k - Real Estate Also Available

BC-1386 HAYWARD Facility: Beautiful updated office near bustling downtown. 1,500 sf w/5 ops Priced for Immediate Sale \$60k

BG-1343 CONCORD: Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. \$275k – Real Estate Also Available

BG-1404 ALAMO: Busy Retail area bustling w/ activity of thriving businesses in desirable neighborhood. ~860 sf w/3 Ops. Reduced \$195k

BN-1150 SAN PABLO: Located in an attractive, popular Retail Shopping Center. ~1,300 sf w/ 4 Ops. Reduced \$150k

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. 623 sf w/ 2 OPs \$95k

BN-1398 OAKLAND Real Estate: Real Estate price includes Major Dental EQ. fixtures & furniture! 5-10 minute walk to Downtown. Bus stop right outside. 1,200 sf w/ 3 fully equipped OPs. \$450k

BN-1402 HAYWARD Facility: An amazing opportunity awaits a specialty dentist! ~1,530 sf w/2 Ops + 2 add'l. **\$120k**

CC-1387 PETALUMA: Stream-lined, well managed office w/state of the art technology including CEREC. Stunning views & just a few blocks from downtown. 2,010 sf w/6 ops & plumbed for 2 add'l \$599k

CC-1388 SANTA ROSA: Established 25+ years in enviable location w/stellar reputation! 1,000 sf w/3 fully equipped ops \$250k

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fullyremodeled, modern, free-standing building. 1,800 sf w/5 ops \$799K

CC-1454 NAPA AREA: Easily accessible w/ good visibility from the main thoroughfare. ~1,326 sf w/3 Ops + 1 add'l. \$299k

CG-1433 ROHNERT PARK: Highly-visible, attractive, 3-story Professional complex on major thoroughfare. ~1,700 sf w/ 4 Ops. Seller Motivated \$228k

CG-1440 MARIN COUNTY: Work Smarter not Harder, Cash Flow/Profit @ \$450k! ~1,100 sf w/4 Ops. \$795k

CN-1331 PETALUMA: Opportunity for significant growth by maximizing workweek & keeping specialties in-house! ~1,700 sf w/4 ops \$240k

CN-1417 MILL VALLEY: Opportunity like this rarely comes along! Mill Valley is a thriving artistic community. ~1,000 sf w/4 ops \$350k

AC-1368 SAN FRANCISCO: Great Location, Beautiful Office, New Equipment. CN-911 SANTA ROSA: Well-established & priced for immediate sale! 2,250 sf w/4 ops + 1 add'l. Seller Motivated \$325k

DC-1405 LIVERMORE Facility: Move-In Ready facility in desirable neighborhood.

DC-1409 DUBLIN Facility: Well-maintained retail shopping center. ~1662sf w/5ops

<u>DC-1449 SANTA CRUZ:</u> Retail Center Location at one of city's busiest intersections. ~1700 sf w/4 Ops & plumbed for 1 add'l \$265k

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/ major anchor tenant. ~2,700 sf w/6 Ops. \$325k

DG-1356 HOLLISTER: Practice is on track to collect ~\$900k in 2022! ~1.500 sf w/5 Ops. Reduced \$450k

DG-1365 FREMONT: Seller highly motivated, needs to sell within 30 days! ~1,500 sf w/3 Ops + 2 add'l Reduced \$150k

DG-1366 MONTEREY: Established 50+ yrs. Excellent visibility on busy thoroughfare. ~1,200 sf w/4 Ops. \$385k

DG-1373 FREMONT: Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. Reduced \$450k

DG-1399 LOS GATOS: Stunning, high-end w/~\$500k in build-outs to duplicate this first-class practice! ~1,400 sf w/2 Ops + 1 add'l. REDUCED! \$299K

DG-1403 FREMONT: Loyal, stable patient base, fee-for-service practice are well educated w/ good insurance. ~1,280 sf w/ 3 Ops. \$650k

DG-1406 SAN JOSE: Inviting atmosphere w/ modern build-outs and state-of-the-art equipment. ~2,700 sf w/8 Ops. \$888k

DG-1411 SAN JOSE Facility: Build your empire here at this proven location! ~1,000 sf w/2 Ops. **\$48K**

DG-1435 MID-PENINSULA: On track for BEST YEAR in the last 3 years! Rare gem in the Bay Area w/ up to 7 Ops! ~2,274 sf w/ 5 Ops + 2 add'l. \$488K

DG-1447/BG-1448 CASTRO VALLEY/OAKLAND: 2 AMAZING PRACTICES -This extraordinary opportunity is once-in-a-lifetime! \$1.98M

DG-1453 LIVERMORE Facility: Beautiful turn-key facility located on major thoroughfare in the heart of town. ~1,900 sf w/2 Ops + 2 add'l. \$115k excl. CBCT

DN-1243 SAN JOSE: Practice increased to 5 days/week in 2022 and continue to watch their profits grow! ~2,204 sf w/4 Ops + 2 add'l. \$750k

DN-1310 WATSONVILLE: Desirable, bustling, well-established neighborhood. ~1,800 sf w/4 Ops + 1 add'l. **\$315k**

DN-1316 LOS ALTOS: Exceptional Practice in Desirable Location! ~987 sf w/3 Ops. Collected over \$300k in 2021. \$159k

DN-1407 SUNNYVALE: High-traffic intersection enviable location in close proximity to Apple Campus. ~2,000 sf w/5 Ops \$1.5M

DN-1424 LIVERMORE: Desirable location. Converted home with pristine landscaping. ~1,200 sf w/3 Ops. \$400k - Real Estate Also Available

DN-1458 SAN JOSE: Over 35 yrs goodwill on major thoroughfare. 1,665 sf w/4 Ops. Collects over \$744k. Seller Retiring \$575k











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Mona Chang, DDS

NORTHERN CALIFORNIA

Midtown Corridor! ~2,500 sf w/5 Ops. Reduced \$400k

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable Available established Retail corridor. ~1,304 sf w/ 4 Ops. Reduced \$115k

EG-1439 AUBURN: Free standing building w/ excellent curb appeal - Practice ~1,700 sf w/3 Ops. Reduced \$100K collected > \$930k in 2021. ~1,750 sf w/5 Ops. \$675k

EG-1442 FAIR OAKS: Produced ~\$515k - High-growth potential: refers our most parking on desirable corridor. ~1,200 sf w/5 Ops. \$275k endo, ortho, implants, and extractions. ~1,264 w/4 Ops. Reduced \$338k

EG-1445 SACRAMENTO: Enviable location on major thoroughfare w/ excellent sf w/4 Ops. Reduced \$200k - All Reasonable Offers Will Be Considered visibility. _~2,300 sf w/ 4 Ops. \$445k

EN-1204 FAIR OAKS: 2021 Gross Revenues exceeded \$1.3M - equipped w/ state-of-the-art technology. ~1,272 sf w/4 Ops. \$875k

EN-1432 ELK GROVE: Located in popular Retail Shopping Center. 1,400 sf w/4 fully equipped Ops \$395k

EN-1436 CITRUS HEIGHTS: Excellent visibility generated by good traffic flow. ~3,067 sf w/9 fully equipped Ops. \$550k - Real Estate Also Available

GN-1240 REDDING: Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$495k - Real Estate Also Available** GN-1357 OROVILLE: Established for 50+ years. Collections over \$864k in 2021.

~2,400 sf w/6 Ops & plumbed for 1 add'l. \$250k – Real Estate Also Available

GN-1393 CHICO: Seller willing to work-back for new owner! 1,425 sf w/ 4 fully equipped ops. REAL ESTATE ALSO AVAILABLE! \$595k

GN-1401 CHICO Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. Reduced \$60K

GN-1456 BUTTE CO: Located in Historical Landmark Bldg. ~1,832 sf w/3 Ops and plumbed for 1 add'l. Collected \$421k in 2021 \$200k - Real Estate Also Available GN-1457 GLENN CO: 35 yrs goodwill. Over 2,200 sf w/5 ops & plumbed for 1 add'l. Est 2022 collections \$800k \$450k - Real Estate Also Available

GN-1459 YUBA CITY: Rare Opportunity in Prime Location! Seller Retiring after 39 years. 1,200 sf w/3 ops \$175k

HG-1146 TRUCKEE: Practice collected ~ \$600k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. Reduced \$295k

HG-1341 GRASS VALLEY: Seller will consider all reasonable offers - Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. Reduced \$195k+

HG-1390 SIERRA FOOTHILLS: Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. Reduced \$125k - Real Estate Also Available

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1265 STOCKTON: Normal collections are usually > \$700k annually. ~1,106 sf w/3 Ops. Reduced \$428k - Own Your Own Condo Unit!

IN-1353 STOCKTON: Unique 1/3 Partnership Opportunity w/reputation for delivering beautiful smiles! 4,700 sf w/ 10 ops + 3 add'l. \$215k

IN-1429 STOCKTON: Great potential for growth, by expanding current workweek. Real Estate Available! ~3,000 sf w/ 6 ops, \$100K

CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the JG-1307 SAN LUIS OBISPO: Located in highly-desirable corridor of Med-Tech neighborhood. ~1,559 sf w/ 3 Ops + 1 add'l. Reduced \$395k - Real Estate Also

JN-1301 LINDSAY AREA: Quality practice has been established for ~60+ yrs.

JN-1375 FRESNO: Attractive, single-story professional building complex w/ ample

KG-1391 SANTA MARIA: Practice on track to collect nearly \$700k in 2022! ~1,300

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: This Ortho practice's annual cash flow profitability is ~\$334k on a 24-hr workweek! ~890 sf w/3 Chairs. \$375k

CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. 2,565 sf w/ 5 ops. Plumbed for 1 add'l \$350k - Real Estate Also Available

CG-1444 WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. Reduced \$528k - Real Estate Also Available

DG-1324 SUNNYVALE Perio: Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. \$495k

DG-1428 SAN JOSE Pedo: Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + plumbed for 1 add'l. \$325k - Condo Unit Available for Purchase

EG-1452 FOLSOM Pedo: Impressive Pediatric Dental practice located in upscale community. ~2,458 w/7 Ops. \$595k

GN-1370 NORTH SACRAMENTO VALLEY Ortho: Close to elementary, Junior High & High School! 2100 sf w/ 6 chairs/Bays \$415k

GN-1378 NORTH SACRAMENTO VALLEY Perio: Collected over \$1.465M in 2021! 3070 sf w/ 5 Ops. Plumbed for 1 add'l \$695k

IG-1318 MODESTO Perio: Practice on track to collect \$1.5M in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. Reduced \$400k - Real Estate Also Available IN-1359 AMADOR COUNTY Endo: Robust referral base in the professional community! ~2,000 sf w/2 Ops. \$150k - Real Estate Also Available



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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



A. Lee Maddox, DDS, Esq.

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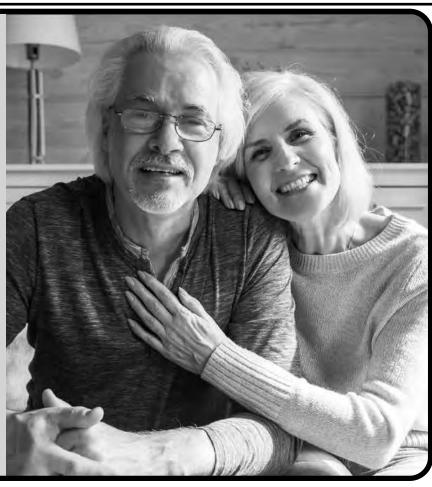
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6215 SANTA ROSA — ORAL SURGERY 2021's collections were \$1.37 Million. Available Profits totaled \$630,000. Strong referral base. Full Price \$500,000. Go to www.PPSsellsDDS. com to learn more.

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Thomas Subbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

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AUBURN – VERY MOTIVATED SELLER, Get a Great deal on a well located 6 Op GP practice (room for 7th) producing 1M. Desire to move quickly and negotiating accordingly. *Please only inquire if you are interested in closing before year end.

BRENTWOOD - Partnership opportunity in 9 Op office. Nicely appointed with updated equipment and technology. Rev \$3M

CAMERON PARK / EL DORADO HILLS— Great 5 Op, multigenerational practice, well run, lots of opportunity Rev \$710K **MONTEREY COUNTY** - Tremendous growth happening in practice and coastal city. 8 Ops, all the tech you need. Rev. \$1.0M

DAVIS AREA - Excellent 4 op office opportunity. Great, growing patient base. Get out of the traffic, away from competition right on top of you, produce great income & a great life. Rev \$1.4M

GRASS VALLEY - Great location to own your own dental practice and a free standing building as well. Rev \$320K

MODESTO - MOTIVATED SELLER. Awesome 4op, high producing. Room to expand. Turn-Key Opportunity. Rev. \$900K **OAKLAND** – Scenic views of downtown and SF from this high rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K

RED BLUFF - 4 op practice with free standing building for sale. Can generate great income with little to no stress. Rev: \$720K **ROCKLIN** - 6 op practice in growing community. Rev \$517K

ROSEVILLE – Wonderful opportunity with 4 op GP practice with space for sale. Ability to expand within the current space footprint. Great location & Consistently producing 1 M plus.

SACRAMENTO – 4 Ops, great patients, great care. Rev. \$800K **SACRAMENTO** – Nice 4 OP GP practice. Excellent staff, well kept, space for sale with practice. Revenue \$540K

SANTA ROSA - MOTIVATED SELLER. Beautiful 5 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

SANTA ROSA - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev \$1.4M

STOCKTON AREA - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.5M

TRI VALLEY AREA - PERIODONTAL OFFICE - MOTIVATED SELLER. Long standing office with great referral base. Rev \$1.1M **VALLEJO** - Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev. 840K

WALNUT CREEK AREA – Great 5 room GP practice in excellent family area. Floor to ceiling windows and great light. Rev 650K

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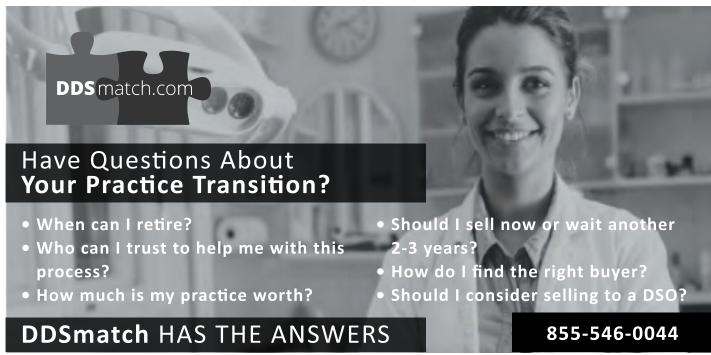


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NEVADA PRACTICE OPPORTUNITIES:

MINDEN / GARDNERVILLE – 4 Op GP office with real estate available. Great active patient count, growing area, and great care provided. Well styled office – good opportunity. Rev. \$820K

MINDEN / GARDNERVILLE, CARSON VALLEY – Beautiful 5 OP Practice w Free Standing Building for sale. Great location and beautiful office. Free standing building also available for sale. Rev \$975K

ASSOCIATE OPPORTUNITIES:

GREATER SACRAMENTO AREA - Full or Part Time Endodontist position available. Practice offers the latest technology, including CBCT, and a strong referral base. PPO and FFS. Experienced candidate preferred. Excellent compensation. RED BLUFF - Associate w Intent to Own opportunity in GP office. Work along side the founder and transition into ownership. ROSEVILLE - Good opportunity for associate. 5 ops. Rev \$1.0M SACRAMENTO - Beautiful, full high tech practice in the Sacramento area is looking for a full time associate to join their team. This well established practice is offering mentorship, a broad range of procedures including implants, skilled staff, and an exceptional compensation package and future partnership opportunities. Office is 9,000 square feet With 21 ops.

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referral base. Experience preferred. Excellent compensation.

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Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill.PPO/cash practice. Priced to sell immediately. Call/ Text Broker Lou 818-519-8564

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MINDEN/ GARDNERVILLE, NV - (2) separate offices - one with free standing building for sale, one with space for sale- great opportunities www.ddsmatch.com 855-546-0044

SAN JOSE: Practice increased to 5 days/week in 2022 and continue to watch their profits grow! ~2,204 sf w/4 Ops + 2 add'l. \$750k (DN-1243) WPS/800-641-4179

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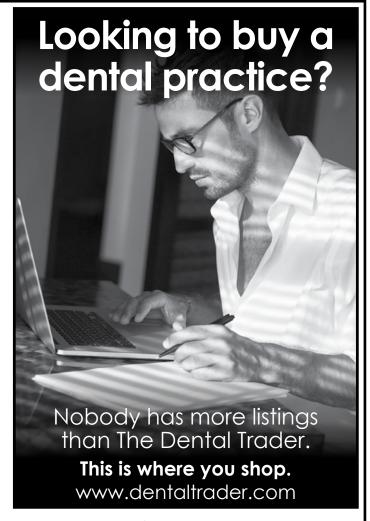
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<u>Calabassas:</u> Now with REAL Estate! Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

<u>West Covina:</u> 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

<u>Orange County:</u> Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

<u>Valley Village:</u> Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Westchester: 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Porter Ranch: Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

<u>Calabasas:</u> 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

<u>West Hills:</u> Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

<u>Santa Clarita:</u> 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

<u>Marina Del Rey:</u> 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms.

<u>Palmdale:</u> **NEW** 4 beautiful double entry treatment rooms, fully digital.On main street. This is a money maker. Takes all insurance except HMO.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

<u>San Diego area:</u> Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential

Central Valley

<u>Fresno Area</u> - 4 day a week practice with 4 ops, Open dental and dexis sensors, lots of good will in a great community.

<u>Hanford:</u> NEW Great starter practice with real estate in a central location

<u>Clovis:</u> CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate.

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WOODLAND HILLS – (4) op Ortho/Pedo/G.P. 1st floor end cap, street frontage w exposure/visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. D&M Practice Sales (818) 591.1401

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SOUTH SACRAMENTO METRO ORTHO FOR SALE – 5 Ops Open Bay, 10+ Yrs. Goodwill, Paperless, GR \$400K, Jay Harter 916-812-0500-#CA3149 https://dentalpracticetransitions.henryschein.com/listing/ca3149d/

Periodontal Practice for Sale in the east Bay Area - the practice has 4 ops. 3 equipped & an additional op is plumbed and ready for expansion. Situated in a dental office park, the real estate is also available for sale. With very limited marketing the practice sees an average of 50 new patients/month!

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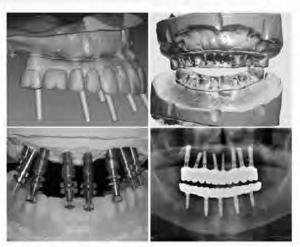
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Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr Proussaefs has been editorial board member in several scientific journals with high impact factor.

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*Check with your individual state for requirements for issuing an oral (minimal) sedation permit

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- Suisun City Strip mall location. 5 ops/2,400 sq ft. 5,800 active patients.

San Jose - Jan to July 2022 gross \$478k+, 4 equipped ops, 1,100 sq. ft. Rent \$3,099/ month. 2 hygienists on staff 4 days a week. For Sale - \$525,000.

San Francisco - 4 ops, 2,000 sq. ft. 2021 gross \$717k+, net - \$228k+. Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. \$12k CAP check. Located on a busy street near Walgreens, a theater and more. Seller willing to stay on to help with transition. For sale - \$425,000

<u>Selma</u> - 4 ops, 3 equipped, 1,800 sq. ft. 2021 gross 284k+, net \$75k+. Rent \$2,587 Digital Office. Doctor working 3.5 days a week. Located in a shopping center. For sale- \$180,00

Redwood City - 2 ops, 750 sq. ft. 2021 gross \$202k+. Rent \$2,713.23/month. Includes water and outside maintenance! Long established, clean and cozy dental office with good reputation. Located in a highly desirable, urban and growing neighborhood. For sale-\$160,000

Oakland - 3 ops, 859 sq ft. Seller retiring with 32 - Fairfield - 3 ops, 1,200 sq ft. Cash & PPO only. years of goodwill and only working 12 hours a week. 2021 gross \$161k+, net \$95k+. Rent only \$2,276/ month, includes water and electricity. For Sale \$120,000

> Fresno - 3 ops. 1,110 sq ft. Rent \$1,887/month, includes water and electricity. Over 1,500 active patients. 2021 gross \$250k. For Sale - \$115,000

> **Sonora** - 2ops, 900 sq. ft. 2021 gross \$95k+, net \$25k+. Rent \$1,270/month. Located in a professional building with multiple tenants in an urban, growing, highly desirable location. Lots of potential under the right motivated doctor! For sale - \$75,000

> > 29 listings available all across California!! Visit www.RishiSalwan.com or contact us for more information!



Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill.PPO/cash practice. Priced to sell immediately. Call/ Text Broker Lou 818-519-8564

Easy application. Quick decision-making and funding. Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

Partime orthodontist to treat our patients at the office. We have pano/ceph. Please email us allcaredentalca@gmail.com

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Excellent Practice, Highly Desirable Location! Established Elk Grove, CA practice with great reputation. Four fully equipped ops, growing collections, and customer base. Highly desirable medical building, owned condo. (CAD124) Contact Chris Barbour, Broker with OMNI Practice Group at (916) 792-5038 or chris@omni-pg.com

Waited: Dentists and Dental Hygienists for Community Health Centers in Humboldt Co. & Del Norte Co., CA. Call 707.298.4775.

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Dental Practice in Murrieta. Collections ~ \$900K. Seller retires. High profit margin. 5 eq.ops. ~70% PPO and ~30 Denti-Cal. Call Loc Pham, BRE#01875780. (714) 550 — 7494. https://LCFpracticesales.com

2021 Item flex for sale \$14999.00. Slightly used, in excellent condition. Great for single or mutiple office traveling. Warranty until 2026. Please email kchou2000@gmail.com

SANTA MARIA: Practice on track to collect nearly \$700k in 2022! ~1,300 sf w/4 Ops. Reduced\$200k – All Reasonable Offers Will Be Considered (KG-1391) WPS/800-641-4179

Dental Implant Parts for sale. Surgical, prosthetic, healing abutments. Various manufacturers. pocketdepth@yahoo.com

25% OFF ALL DENTAL SUPPLIES: Example: Halogen Curing Light - "Power Light 100", LCD Digital Display, Preset curing times from 10-60 seconds or continuous; Maintains constant light output/curing strength, 8 MM Light Guide & Protective Shield. Reg: \$490.00; Sale: \$367.50. See www.ez2000store. com for more items. Call 800-273-5033.

Associate - needed for busy practice in HB / Long Beach.
 401k + other benefits - 949-514-8714 Call to inquire DrT

General Dentist P.T Friendly Enviroment Partnership Possible Good compensation Immediate Opening 408-842-5000

Legal Tip: Fictitious business names are not permitted as a dental corporation's name. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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WEBINAR on Feb. 5th to fulfil this new requirement —call 720-838-4093, www.xcelseminars.com or see Xcel Seminar's insert for details.

Are you looking to buy another dental practice and like assistance on the valuation? Before you buy, call us for a valuation to understand the risks. We are licensed California CPA's who work with dental practices throughout California. Visit mydentistcpa.com or call 949-485-2011 and ask for Jerry.

Practice for Sale by the owner will beretiring soon. Over 25 years of goodwill officehas 4 operatories in very good condition. Greatlocation Northridge shopping plaza. Please call8185210903

BUTTE COUNTY: Located in Historical Landmark Bldg. ~1,832 sf w/3 Ops and plumbed for 1 add'l. Collected \$421k in 2021 \$200k – Real Estate Also Available (GN-1456) WPS/800-641-4179

Did you know the CA Board now requires ALL renewing dentists to take Pain Management & Opioids course from a Board PRE-APPROVED CE Provider, in order to renew their license? Join our LIVE WEBINAR on Feb. 5th to fulfil this new requirement —call 720-838-4093, www.xcelseminars.com or see Xcel Seminar's insert for details.

Selling my Dental practice was a life changing event and can be very stressful. Having Dr. Maddox represent and guide me through the process made the experience not only easy but rewarding. Dr. Maddox's knowledge and expertise of the law with regards to the sale of a dental practice is amazing. Dr. Thomas Nichol / Maddox Healthcare Law (949) 675-1515

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Sacramento office, near Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@gmail.com for more info.

PLEASANTON GP FOR SALE - 6 Ops, 5 Eq., Paperless, Digital. GR \$470K HSDPT- Jim Engel 925-330-2207-#CA3023 https://dentalpracticetransitions.henryschein.com/listing/ca3023/

Copywriting & SEO Content Marketing attract clients with case studies and blogs. Contact elaine@ebwritingservices.com.

WINE COUNTRY Endo: On track to collect almost \$900k in 2022! ~1,537 sf w/3 Ops + 2 add'l. Reduced \$528k - Real Estate Also Available (CG-1444) WPS/800-641-4179

Attention Dotors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

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These Are The Best of Times For Private Practice

Historically, the path to generate a livelihood after dental school was to hang out one's shingle, acquire a practice or find an association. This changed with the advent and growth of Dental Service Organizations. There are now options available that your peers never had. Strangely, the DSO industry has many believing that the best of times for Private Practice is ending. Not so at all! This is the "Best of Times" for those who wish to excel. The number of Private Practices is declining rapidly. Couple this with consumers who seek superior customer care and trusted relationships as they maintain their oral health. They will never go to a DSO.

The opportunity to own and operate an Oral Healthcare Center of Excellence has never been greater if you are inclined to muscle-up.

Outstanding Lifestyle Opportunities

6207 CALIFORNIA'S LAKE TAHOE PRACTICE WHERE YOU PLAY!!!

Long for the outdoors and the activities that go along with it? This 6-op office was designed to maximize efficiency while fitting perfectly in the alpine environment. Sophisticated lodge design and large window views of the mountain landscape from every room. 2021 Collections totaled \$857,000 with Available Profits of \$328,000. 2022 trending close to \$900,000 on 20 hour Doctor week with Available Profits of \$375,000. 4-days of Hygiene with room to grow! Full Price \$225,000.

6212 SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80

Great family community with unlimited outdoor activities right in your backyard. Highly regarded. 5-days of Hygiene. 4-day week. Delta PPO practice is trending \$590,000 in 2022. Well cared for 4-op office reflects Seller's ownership of stand alone building. Great curbside appeal and best location. Building also available for purchase.

6208 SAN LUIS OBISPO COUNTY OUT-OF-NETWORK

This Opportunity positions the Successor for a rewarding career in Private Practice as its DNA is that of an "out-of-network" practice. The focus here is to maintain a "work / life balance" minimizing stress, enjoying a rewarding practice and having time to do what one likes. Work Smart - Live Better! This is evidenced per Owner's 23-hour work week coupled with 2-months of vacation. And per this model, the practice's 2021 stats were \$916,500 in Production, \$868,000 in Collections and \$355,000 in Available Profits. 2022 trending production of \$1 Million.

6217 LOWER FOOTHILLS SOUTHEAST OF SACRAMENTO

Delta PPO Practice. Averages 3.5 day work week. Strong hygiene department. Could operate 5-days a week. Collected \$784,000 in 2021 with Profits of \$369,000. 2022 on track to realize \$375,000 in Profits. Busy Hygiene schedule. 5-ops with 6th available. Live in this peaceful country setting or commute. **Full Price \$325,000.**

NORTHERN CALIFORNIA 415-899-8580 ~ Ray@PPSsellsDDS.com

6220 PLACER COUNTY Relaxed country setting for Delta PPO practice. Realized 170+ new patients last 12-months. Trending \$1,150,000 in collections; \$425,000+ in Available Profits. Beautiful office. **Full Price \$800,000**.

6219 SOUTHERN SONOMA COUNTY Delta PPO. 2022 shall top \$1.15Million in Collections; Available Profits of \$450,000. Strong staff. 35+ new patients per month. Great family community.

6218 SACRAMENTO'S INTERSTATE 80 Delta PPO practice. 2021 produced \$1.26 Million and collected \$1.2 Million on 4-day week. 2022 shall again collect \$1.2 Million with Available Profits of \$385,000. 8.5-days of Hygiene. Beautiful facility is under-utilized. Bread & Butter practice. Successor should contract with specialists allowing this additional income stream to pay for the practice. **Full Price \$775,000.**

6215 SANTA ROSA – ORAL SURGERY Long established OS provider. 2022 shall collect \$1.25 Million with Available Profits of \$575,000. Strong referral base. Cone Beam. **Full Price \$500,000**.

6214 NAPA - PEDO Highly regarded community asset per its 45-year history. Has been a \$750,000+ per year performer. Well-designed office located in Napa Valley's medical village. Great opportunity to also acquire a signature building.

6211 SACRAMENTO'S FAIR OAKS Phenomenal exposure at busy intersection. 5-ops. \$500,000 per year performer by Owner's choice. Tremendous investment includes real estate. Perfect pedestal for a 6-day per week practice. Do your homework. Simply needs a different vision! **Full Price for Practice \$165,000**.

6209 MODESTO 5-ops with 6th available in signature building. Paperless, digital and CBCT. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800. **Full Price \$550,000**.

SOUTHERN CALIFORNIA 714-345-9659 ~ PPSincnet@gmail.com

BANNING Great staff. 4,900 charts Exceptional. Includes condo.

CARSON Shopping Plaza. Add HMO and DentiCal. This office did \$500-to-\$600,000 in past. Can do this again.

COVINA 9 ops equipped. Grossing near \$400,000. FP \$456,000.

CULVER CITY 2019 Grossed \$853,000. Referred 55 Endo; 28 perio; 60 OS & Implants. Merger candidate

GP INNOVATOR Gross \$1.7 - Net over \$1 Million. Unusual opportunity for DDS who wants to retire early.

KERN COUNTY Grosses \$1.4 million. Add Denti-Cal, gross \$2.5 million, Net \$1 million. Special fee arrangement yields high income.

KOREATOWN Low overhead, No Denti-Cal. PPO & Cash. Gross \$250,000. FP \$150,000.

LADERA RANCH Booming Shopping center. Did near \$1 Million for 25 years. Modern facility. Only \$150,000.

LAGUNA NIGUEL AREA Gross \$1,500,000 - Net \$500,000. Or move next door into new 8-op office. Gross 3 Million and net 1 Million.

MARINA DEL REY Seeks DDS who wants to Net \$1+ Million a year.

PALM DESERT Grosses \$300,000. Phenomenal upside. Disney

PALM DESERT Grosses \$300,000. Phenomenal upside. Disney acquired 600 acres near Sports/Entertainment Convention Center. Full Price \$200,000.

PASADENA 3-ops. Refers all endo. Averages 7 implant cases month. RIVERSIDE Gross \$1 Million. Next to Walmart. Price \$850,000

SAN JUAN CAPISTRANO 3 Practices. **(1)** Gross \$450,000. 4 ops, CBCT, Cerec. FP \$350K. **(2)** 2 ops storefront \$150-to-\$200K. FP \$125k, **(3)** Absentee Gross \$1,600,000, Net \$600,000. FP \$1,450,000. **SAN PEDRO** Gross \$800k, 3 Ops. FP \$675,000.

TORRANCE 70,000 cars drive by daily. HMO \$4,000/month. Grossing \$1+ Million. Has potential to do \$2 Million. Dream location.

TUSTIN / OPANGE Grossing \$260,000. Seller works one day. Pre-

TUSTIN / ORANGE Grossing \$260,000. Seller works one day. Pre-Covid Gross of \$400,000 on 3 days.



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Ray and Edna Irving

Happy New Year!



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Professional Practice Sales Celebrates Fifty-Seven Years Selling California Dental Practices

TODAY'S MARKETPLACE

There are more practices "For Sale" now then at any previous time!

There are fewer Buyers in the Marketplace.

It is a Buyers' Market, not a Sellers' Market unless you own a highly targeted practice with DSOs knocking on your door, or a busy out-of-network practice located in a highly coveted zip code.

OBSERVATION

The asking prices on many "For Sale" practices are inflated.

SUMMARY

A glut of "For Sale" practices, fewer Buyers and inflated asking prices. Logic and common sense are lacking.

THE PPS WAY

PPS is selective in our engagements. A proper analysis is performed in order to truly understand each practice and to determine the appropriate price based upon those variables associated with that practice. When we finally have the price discussion, this becomes a fact-based discussion. Having properly educated Clients with attainable expectations makes for a great partnership in these sale endeavors.

Further, a complete Toolbox is assembled before a practice is marketed. PPS subscribes to the tenet that the heavy lifting needs to be done on the front end. This takes considerable time. But it is the best investment any Seller can make before their practice goes to Market.