

THE Dental Trader

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So. Calif. Edition

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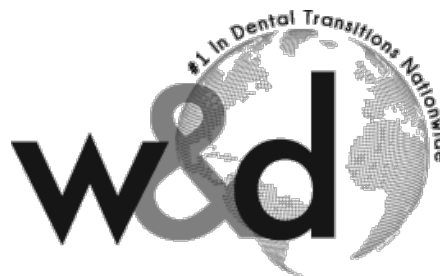
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(Tustin)shopping center location general dental office for lease or rent to (specialist)only. 9494668228.

ESCONDIDO Practice for sale \$190k. 15yrs same location\3 ops\ NEW MoritaR100\Implants\858-833-8347 San Diego

OC Leasehold Sale 2019 Equipment Spacious 4ops ~1200 sqft Great Location & Parking Text 949-423-9817

5019 DANA PT / SAN JUAN CAPISTRANO AREA Grossing \$450K. Great upside. PPS Tom Fitterer 714-345-9659.

LA off the 60 freeway, 4 ops, 1,320 sq. ft., Rent \$1,326 \$65K. Greg Beamer 909-542-4891

Dental equipment, machine and etc for sale. Contact our office if interested (909)628-6701.

4x4 gauze 2000pcs \$19.95 buy at www.pricenex.com or (310)-527-7988

Need Perio/Implants? Periodontist seeking part-time opportunity in SoCal/San Diego, contact sdperio3@gmail.com

ZEISS Pico Microscope for wall mounting \$15000 or best offer. Call (562)682-8030

Experienced managing Dentist for private office in Riverside/Corona area. Please Email managment24hours@gmail.com.

Private Practice for sale in Corona/Norco area. Please Email applyin2014@gmail.com

There are 4 operatory full dental equipment as good as NEW, San Diego, contact at 8589223762.

practice4sale PPO/Cash 750K in southbay 3 month transition nopaindentistry@gmail.com

Ortho Assistant Needed for busy, friendly office in Los Angeles. Please call (310)923-2736

Share or rent equipped dental office in Glendora, CA for interested party email: ctaon001@gmail.com

Statim 5000 G4 Autoclave NEW Open Box \$4500 Get it before the end of the year straightteeth@hotmail.com

Endodontist needed for a PPO/FFS office in Fontana 2 days a month. Call Rosemary (909)919-3666

For Sale Recovery Chair excellent condition \$500. Text 310-927-5942.

Looking for Front Desk (FT) and Dental Assistant (PT) in Ventura. Bilingual. office@beachtownkidsdental.com.

New Miniglaze/2 Oven Like New Model #9490950 w/door Asking 1100 Call Dr TODD NICOL Simi Valley (805) 522-3000

A-dec side cabinet. \$1000. Email: eafdds@hotmail.com Text:323-385-3626

Ortho Leasehold Sale: West Covina 1880sf, 7ops, pan/ceph, 2 cons rms, ample parking, busy street, priv bath 6619937347



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FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P.(/3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **[SOLD]**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrux software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedito. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ANTELOPE VALLEY – Practice & Bldg. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **[NEW]**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SAN FERNANDO VALLEY PERIO PRACTICE - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **[SOLD]**

SAN FERNANDO VALLEY - EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office, or to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease. Located in the following SFV areas: Canoga Park, Northridge, No. Hollywood, Reseda, San Fernando, Sylmar, Tarzana, West Hills, & Woodland Hills. In addition, we conduct customized space & building searches. **[NEW]**

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- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedito. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor. **[NEW]**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

SADDLEBACK VALLEY – (4) op comput. G.P. Store front location w exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w. CBCT, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition. **[NEW]**

MADERA COUNTY

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RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **[SOLD]**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3 1/2 day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **[NEW]**

THOUSAND OAKS GENERAL/PERIO PRACTICE - (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1 1/2 day wk. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition. **[NEW]**

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West Hollywood (9201 Sunset) office available for sublease of 1 or 2 ops. Email: oshinaj82@gmail.com for more info

Beverly Hills office to share, Montly rate. 2 rooms avaiable daily, great location, text 424-666-1188

Air Techniques Peri-Pro 9000 with daylight loader. \$650, miramardentalsd@gmail.com (858)578-2211. 92121 area

Belmont Dental Chair good condition. \$500. Contact Robert via text 310-927-5942.

OS Associate - needed for busy practice in HB / Long Beach. - 401k + other benefits - 949-514-8714 Call to inquire DrT

Pediatric Dentist with extensive experience and high technical skills to treat patients in your office (747)888-7388

Manhattan Beach Dental office for rent. Great location. Beautiful office. Please call 310-415-7565 or fax 310-231-0024

Dental office in Chatsworth, dentist is moving, selling major equipment only, very low rent. Please call 818-817-1807.

RDH needed for busy practice in Riverside. Please send resume to nopaindentistry@gmail.com

Experienced general dentist needed for a part/full time position at a private dental office. (909)-899-8757

Perioppro II, whip mix articulator, misc. handpieces, oral surgery instruments WLA text to 310 8392722

Ortho practice tarzana,1 block from three schools. Beautiful facility within multi speciality.18yrs history.310-435-2600

FOR RENT Culver City dental office, 3 ops, front/back office & large Reception! Leave message (424)501-4660

Beautiful Wooden Canvas Framed Art Work 43.5" x 55.5" Excellent Conditions. \$200 each. Contact: 858-336-3860

For Lease Huntington Beach, Brand New, Excellent layout & equipment, in Health Plaza. 5ops 714-375-2002 hbdental.org

Vacuum for sale, Tech West Inc. 2HP, used, working. Lakeforest2022@yahoo.com

GARDEN GROVE GP w/ Real Estate 3 ops. 33 Yrs of Gdwill. Retiring Seller. Greg Beamer 909-542-4891

DENTAL SURVEYOR \$75.00 PLEASE CALL OR TXT 4242565253 OR EMAIL: CUREMAN11@GMAIL

air compressor motor, airtechniques, like new, \$1800.00 obo please call 3104886818 shawn

DA/RDA Needed full time for West Covina office. Call 626-919-7707 to inquire. Email resume to gregrobinsdds@gmail.com

associate endodontist for hire coastal san diego min 1 yr exp. oceandentalsandiego@gmail.com



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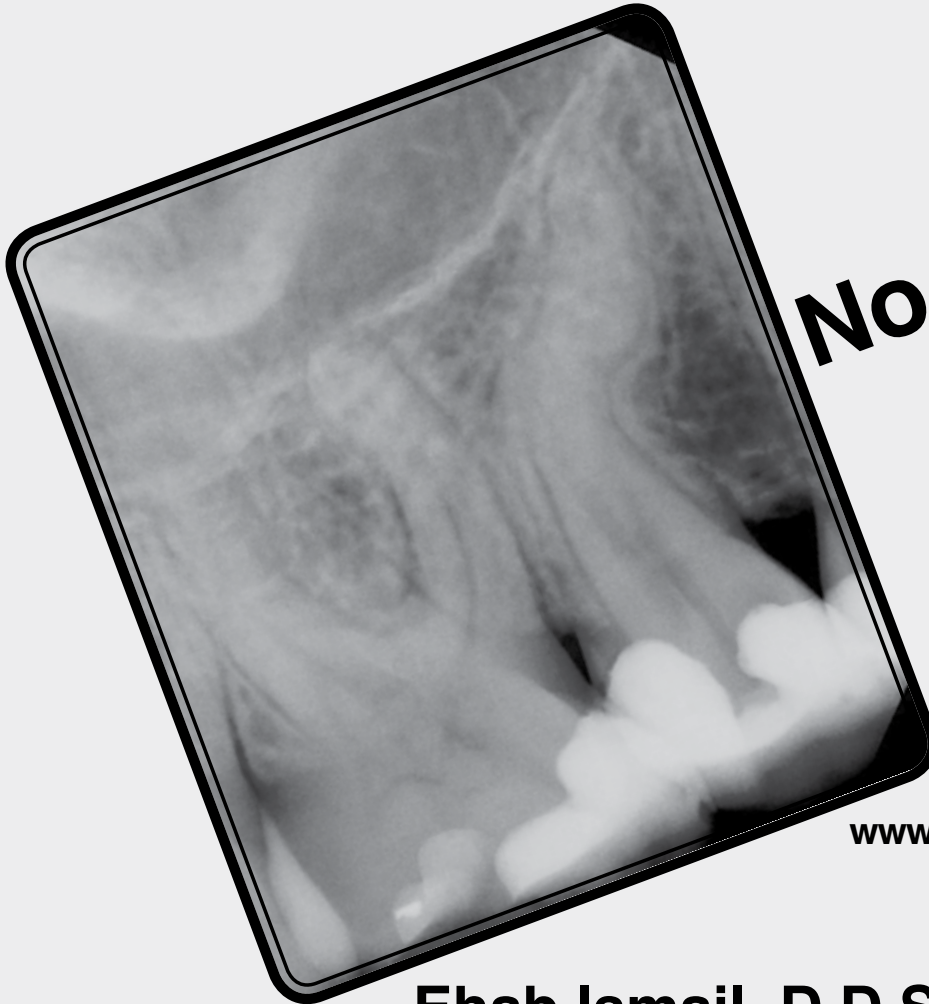
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Dental office in Westminster (714)448-5739, need associate GP and manager, RDA, DA full & PT. E-mail: ffd7744@gmail.com

My favorite ADEC Priority chair w/ matching ergonomic Dr/Asst stools, pole mounted LFII. \$1700 obo. Text me for pictures 805 358-5619

CEREC OMNIGAM FOR SALE. GREAT CONDITION. SELLING DUE TO UPGRADE. 4.6 SW + SIRONA CONNECT. Email: MRSBEGA1@GMAIL.COM. \$8K OBO

FOR SALE IN RIALTO - GP + REAL ESTATE w/ 5 eq. ops. Free-standing building. Projecting \$583K for 2022. Contact California Practice Sales at 714-639-2775.

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~ Katherine L., DDS
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Los Angeles County

Canyon Country: SOLD!

- Collections ~ \$232K
- Seller Retires. Mostly Cash/PPO.
- Strip mall. 2 eq. ops + 1. Low Rent.

Cerritos – Excellent location.

- 2022 Projections ~ \$265K
- Seller retires. Office 20+ yrs goodwill
- Large shopping center. 3 equipped ops.
- Insurance: PPO/Cash/Cap/Denti-Cal

Diamond Bar:

- 2022 Projection ~ \$849K
- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq. ops.

Inglewood – 2022 Projections ~ \$900K

- Excellent location with heavy foot traffic.
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists, including orthodontics.

La Habra: Seller Retires

- Collections ~ \$271K. All CASH/PPO
- Opens 3.5 days/wk. No Weekends.
- Lots of outside referrals.
- 4 eq. ops. Reasonable Rent

Long Beach: Gross ~ \$350K

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

Long Beach:

- 2022 Projections ~ \$550K
- Seller retires
- Large retail center. 3 eq. ops. + 1
- ~50% FFS/PPO; ~50% Cap/DentiCal
- 20+ years goodwill

Van Nuys: Gross ~ SOLD!

- Grosses ~\$269K. All Cash/PPO
- Large strip mall at a corner lot.
- Off Freeway 405, 2 ops. + 1 plumbed
- Reasonable Rent. Potential for growth

We Have Buyers Looking for Practices In:

Practices in Studio City/LA

Practices in Upland/Diamond Bar

Practices in Korean Town

Pediatric Practices

Starter Practices at Good Locations

High Production PPO/Cash Practices

Orange County

Anaheim - Grosses ~ \$290 - \$300K

- Strip mall, close to Knott Berry Farm
- 3 eq. ops. + 2 add'l plumbed.
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

Anaheim – Equipment and Leasehold

- Asking \$95K (from \$135K) or best offer!
- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

Orange – 2022 Projections ~ \$460K

- Excellent location: Large shopping plz.
- 3 equipped ops., ~ 1,200 sq.ft.
- Long term patient base/staff.
- Mostly PPO/FFS.

Westminster – Projections ~ \$600K

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq. ops. ~1,200 sq.ft.
- Rent ~ 4,400 plus triple net.
- Associate run practice.

Riverside County

Palm Desert – New Listing!

- Collections ~ \$650 - 700K
- Part time practice. Mostly PPO/CASH
- Lots of complex treatment cases.
- Busy Retail Center with anchor stores.

Murrieta – Grosses ~ \$911K.

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.
- Lots of outside referrals.

Norco – SOLD!

- Equipment & Leasehold Only
- Beautiful shopping ctr, close to I-15
- Just built ~ 5 yrs ago. ~ 4 eq. ops.
- Equipment include chairs/CBTC, etc.

Northern California

Daily City – Collections ~ \$410K

- Seller retires. Mostly PPO
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.
- Highly commercialized area w/parking lot.

Dublin – New Listing!

- 2022 Projection ~ \$1 Million
- General and Orthodontics
- Seller retires. 15+ years goodwill.
- Excellent location – large shopping plaza close to freeway junctions.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

Northern California

East Bay Area – Pediatric Practice

- Grosses ~ \$750K
- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location. 5 eq. ops.

Livermore: Asking \$250K

- Selling for family/health reasons
- Well run practice w/+20 yrs goodwill
- Grosses ~ \$369K. FFS/PPO Only
- Strip mall. 4 eq. ops.
- Long term staffs.

Milpitas – Grosses ~ \$278K

- Seller retires. 20+ yrs goodwill
- Part time practice.
- Mostly Cash/PPO
- Shopping plaza. 3 eq. ops. +1

Dental Practice & Real Estate In San Jose – New Listing!

- 2022 Projections ~ \$600K
- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate – prominent professional suite within walking distance of strip malls.

San Jose – Grosses ~ \$255K

- Seller retires. Low overhead.
- Opens 3 days/wk with 2 staffs.
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose – 2 practices for sale

- Office #1 - Collections ~\$390K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$608K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

Santa Rosa – Price Reduction!

- Asking \$250K (\$350K)
- Grossed ~ \$592K
- Seller retires. ~95% PPO/CASH
- Close to downtown. 3 Ops.
- Potential for Real Estate Sale

Stockton – Practice & Real Estate

- Grossed ~ \$865K.
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot.

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-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
Practice, Los Angeles, Ca.



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RANCHO CUCAMONGA

Retiree with mature practice of 20+ years. PPO/cash only. On Haven Ave, featuring 5 ops and busy hygiene program. Signage. Seller works 3.5 days per week. Long-term staff. Seller with no management skills with steady annual gross of \$900k. A quickie / inexpensive face-lift and you are ready to double the revenues with this large patient pool.

ORANGE COUNTY

This One has it ALL!!! Retiree with 7 ops in modern facility. Gross revenues of \$1.6m on 4 days per week. Established hygiene & associate schedule. Free standing building with sign exposure and parking lot. Conservative Seller has not increased fees in 10+years. Location, transferability, sustainability & Growth Potential

MISSION VIEJO

Retiree doing bread-n-butter dentistry only on PT sched. 3 ops in very nice/clean facility. Shopping Center. Gross revenues of nearly \$350k. Conservative treatment planner. Superior starter opportunity with large / loyal patient base. Seller seeks right buyer

VENTURA COUNTY

TMJ / sleep apnea practice with modern facility (seller spent hundreds of thousands of dollars on equipment & TIs). Annual revenues of over \$1m on PT schedule. Seller willing to assist in transition. IF this is a field of interest, do not hesitate as seller's reputation in the field practically guarantees continuity & transferability. Confidential /serious inquiries only

WHITTIER

No miss opportunity!!! Over 15 years goodwill. Free standing building with huge sign. Seller works limited sched with revenues of \$700k and growing. Non-advertising / conservative practice. Ideal as multi-specialty office with 5 + large ops plus room for more.

OXNARD

Retiree doing only bread-n-butter dentistry. All specialty treatment referred. Hispanic patients primarily. Busy office with large patient pool features 4 ops plus room for more. Low overhead. Associates in-place so transition is a snap. Big potential

LOS ANGELES & VENTURA COUNTY

Mature practices concentrating TMJ & Sleep Apnea exclusively. Rare opportunity with established goodwill and referral sources. Magnificent ultra-modern office & equipment. Hundreds of thousands spent on TIs alone. Seller relocating out of state but willing to commit to transition. Over \$1m of revenues on very PT schedule. Revenues primed for big jump for right buyer. Confidential inquiries only.

SAN GABRIEL

Retiree with over 30 years goodwill. Working PT schedule doing bread-n-butter dentistry only. Revenues suppressed due to uber-conservative treatment planning at \$400k annually. Growth potential & seller transition available.

THOUSAND OAKS

Restorative & Cosmetic Practice. Wonderful modern Facility. Active hygiene & Ortho program. Revenues of nearly \$500k without promotion. Outstanding opportunity with large patient foundation. Serious / qualified candidates only.

PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days and has busy 4 days hygiene per week. Revenues suppressed due to uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. Growth potential & easy of patient transfer.

Some of the additional listing coming up next month:

Escondido – location, sign exposure, revenues of \$800k

Corona – retiree with modern facility; solid management and revenues over \$700k

San Fernando Valley – conservative retiree with 30 yrs of goodwill; PPO/cash revenues of \$600k



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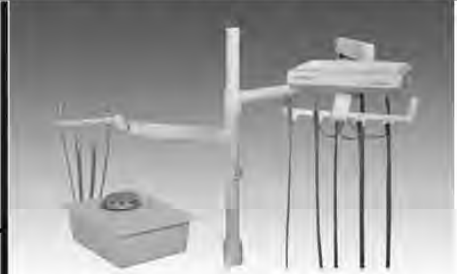
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PRACTICE FOR SALE, STANTON, ORANGE COUNTY. For sale by owner. Dentist retiring. Great retail location on Katella Ave w/ frontage. 1,750 sf w/ 6 ops. Asking \$660,000. Please call 714-277-8454

CENTRAL COAST GP FOR SALE - 8 Ops, Digital, Paperless, Pano, Laser. 2021 GR \$2.4M. HSDPT- Ben Sapir 310-596-0961 #CA3157 <https://dentalpracticetransitions.henryschein.com/listing/ca3157/>

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Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Southern California	INQUIRE	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. Please call for more information.
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.
East County	\$375,000	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
Kearny Mesa	\$379,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.

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FULLERTON 2 ops. w/ room to expand. 35 Yrs of Gdwill. PPO/ Fee for service. Low Overhead. Greg Beamer 909-542-4891

GP needed- Montclair, CA. FT or PT. 1 year of experience preferred. Email resume to: ychangdds@gmail.com

Leasehold sale @ Bakersfield. 4 ops, CBCT with ceph, 1500sq ft, DCI chairs. Email NB1dentist@gmail.com

REMODELED DENTAL BUSINESS SAN DIEGO Over 25 years of goodwill. 2 days per week. production \$25000/month with absentee owner. New Belmont chairs. New computers. Digital x-rays. 4 ops. Asking \$159000. Owner willing to finance. Nice Center. San Marcos. 6193394520

FOR SALE IN VENTURA – GP Well-established office w/ 3 eq. ops. Projecting \$339K for 2022. Contact California Practice Sales at 714-639-2775

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Private General Practice - Dr retiring - Very modern 3 + 1 operatories grosses over \$390,000/yr on 4 easy days/week- digital xrays, Cerec machine/ printer, Sirona Cone beam, digital xrays, computer system - paperless

San Diego

General Practice with some Ortho - 2 GP ops and 3 ortho ops in open bay Dr retiring after 35 years - good 2nd practice or for a new grad - grosses \$190,000 on 2 days/week

Bakersfield

Private General Practice - 4 operatories in professional building with good exposure - expected gross this year approx. \$600,000 on 4 days/week



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San Bernardino - \$550,000 - 7ops/2170 sqft. Gross 2021 \$633,000. Dr. Rishi Salwan, DDS (888)8024230 DRE#02085289

Garden Grove dental office for sale, a Retiring dentist with 33 years of goodwill, 3 operatories, fully equipped, digital X-Ray, the lease is \$2400 NNN a month, the choice to expand to 1850 SF, or buy this freestanding building with its parking for \$950K. across from the hospital, medical building, and new apartment. The price is \$100K. making \$200K a year, after reducing the schedule to 6 to 7 hours a week, used to make \$650K on three days a week. idea323@yahoo.com

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill. PPO/cash practice. Priced to sell immediately. Call/Text Broker Lou 818-519-8564

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BEVERLY HILLS PRACTICE FOR SALE – 4 ops grosses \$700,000/yr on 3½ days/week – digital xrays/computer – 50% overhead Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

WOODLAND HILLS - Partnership opportunity with potential path to ownership. 5 Ops. Rev \$1M ddsmatch.com 855-546-0044

CENTRAL VALLEY PEDO FOR SALE - 10 chair, 30+ Yrs. Goodwill, Digital, Highly Motivated Seller! GR \$2M HSDPT- Kaira Stewart-949-220-6216 #CA2794 <https://dentalpracticetransitions.henryschein.com/listing/ca2794/>

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IMMEDIATE SALE in NOVATO, Bay Area. General Practice for sale in Novato, California. \$1.4 million last year on 4 days a week with 6 weeks off, low overhead with a net of \$560K last year. On track to do \$1.5 mill this year. 5 Ops, VaTech CT, intraoral scanner, laser. All specialties referred out including Ortho, endo, pedo, 3rds. Serious inquiries only. Quick exit needed, asking \$850K. Email pearlywhiteveneers@gmail.com or call 415-706-6649

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Dental Practice in Dublin – New Listing! 2022 Projection ~ \$1.0 Million. Seller retires. Busy strip mall close by freeway junctions. 4 eq. ops. ~65% PPO/Cash, ~35% HMO/Cap. Call Loc Pham, BRE# 01875780. (714) 550 – 7494. <https://LCFpracticesales.com>

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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Brentwood, Beverly Hills, Burbank, Calabasas, Encino, Huntington Beach, Los Angeles, Oak Park, Santa Clarita, West Los Angeles, and Woodland Hills.

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Well established fee for service practice collects \$625,000 per year on four days per week with four days per week of hygiene. Hygiene, exams and x-rays account for 58% of the practice production. Seller refers out all endo, all oral surgery, all perio surgery, all pedo, and all ortho. Low key practitioner. Tons of upside potential. The office has four equipped operatories with digital x-rays and Softdent software. Professional building. Seller is retiring. Asking \$300,000 – PENDING AT FULL PRICE

FONTANA GENERAL PRACTICE FOR SALE: The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 – PENDING AT FULL PRICE

CONEJO VALLEY GENERAL PRACTICE FOR SALE: Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

ENCINO GENERAL PRACTICE FOR SALE: Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE: Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$550,000.

BEVERLY HILLS GENERAL PRACTICE FOR SALE: This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrux software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

CALABASAS GENERAL PRACTICE FOR SALE: Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

BURBANK GENERAL PRACTICE FOR SALE: Located in a freestanding building on a corner lot. This practice has a very long history of strong production. Current collections are over \$1.9 million with a net income over \$700,000 per year. Seller works five days per week with seven days of hygiene per week. Seller refers all endo, all oral surgery and all perio. The practice has seven equipped operatories. Computerized with Dentrux software and digital x-rays. Asking \$1,650,000. – SOLD

HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops |
#10064 40-year est. GP on busy road downtown! Call Eddie (310) 595-0203

IN ESCROW! Los Angeles | \$265,000 | 2 ops | #10068
Imagine owning a 100% fee-for-service Westside General Practice on Wilshire Blvd! There is a beautiful, professional buildout, a strong patient base, and excellent growth potential! Call Ken (805) 338-5850

SOLD! Lake Forest | \$1,524,600 | 6 ops | Sold by Tim Miller

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops |
#10060 Rare opportunity in prestigious Bixby Knolls! Stunning, high-end boutique buildout, with all equipment included in a spa-like atmosphere that could be yours! Located in a walker's paradise. Call Al (818) 298-9770

Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated General & Cosmetic with an excellent patient base in a very desirable Westcliff neighborhood with superb visibility! State-of-the-art operatories and a great floorplan. Call Tim (714) 272-8404

Newbury Park + Real Estate | \$139,900 + \$749,970 | 4 ops |
#10014 Wouldn't you LOVE to own real estate in this sought-after building?! Fast-start General Practice with iTero and everything you need to jumpstart your dream practice! Call Al (818) 298-9770

Central Hollywood | \$540,000 | 4 ops | #05014 Profitable and recently upgraded GP in busy shopping center. Call Darren (805) 878-0633

West Hollywood | \$435,000 | 3 ops | #10035 One-of-a-kind, 100% fee-for-service General Practice in a highly sought-after landmark medical building with a century of goodwill! Includes Dentrax, iTero, and fully digital radiography. Call Eddie (310) 595-0203

SOLD! Beverly Hills | \$65,000 | Sold by Eddie Delshad, DDS

SOLD! Santa Monica | \$702,000 | Sold by Al Galvis

Glendale | \$175,000 | 3 ops | #10031 You'll love walking into this open concept, naturally lit office with stunning views. Build your legacy on 42-years of goodwill from this fantastic downtown office on the upper level of a professional building. Call Al (818) 298-9770

SOLD! West Hills | \$385,000 | Sold by Ken Skeate

IN ESCROW! Thousand Oaks | \$459,000 | 5 ops | #10051
Busy retail center location, high-tech equipment, 3-day work week. Call Ken (805) 338-5850

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years of goodwill at highly reviewed GP in high-vis corner location. Call Al (818) 298-9770

SOLD! Tarzana | \$959,000 | 3 ops | Sold by Al Galvis

SOLD! Rancho Mirage | \$629,000 | 5 ops | Sold by Tim Miller

Palm Desert | \$1,400,000 | 6 ops | #10024 100% FFS general and cosmetic practice. Call Tim (714) 272-8404

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at this open-concept 40-year established office in the golf mecca of America! High-vis office is set up for all phases of dentistry and features paperless charts, Dentrax, and room to grow. Call Tim (714) 272-8404

SOLD! Glendora | \$230,000 | Sold by Eddie Delshad, DDS

El Centro | \$615,000 | 4 ops | #10019 You could be dental royalty in the Imperial Valley should you choose to buy this SUPERB practice. Take home is nearly half a million dollars at this very successful 75-year established office! Call Maricelle (858) 722-7461

SOLD! Simi Valley | \$399,000 | 6 ops | Sold by Ken Skeate

IN ESCROW! Encino | \$349,000 | 3 ops | #10052 60 years of goodwill at this beloved Multi-Specialty practice. It's situated in a popular and well-located medical center and has a warm, inviting atmosphere. Call Eddie (310) 595-0203

IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066 FAST-START/MERGER in a magnificent newly built-out space! New Dansereau chairs, Infinity delivery systems, Belmont intraoral x-rays among others! Call Ken (805) 338-5850

NEW! Los Angeles | \$339,000 | 6 ops +1 | #10077 26-yr est. GP and Ortho office in a PRIME location near LAX with free parking and excellent visibility! Call Eddie (310) 595-0203

VENTURA & SANTA BARBARA

SOLD! Ojai | \$350,000 | 4 ops | Sold by Ken Skeate

Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! The patient-to-dentist ratio is 4,000 to 1 and is almost unheard of in California! Call Darren (805) 878-0633

SOLD! Lompoc | \$640,000 | 8 ops | Sold by Darren Hulstine

Northern Santa Barbara County + RE | \$195,000 | 3 ops |
#09969 Very profitable General & Pediatric Practice in charming building. ! With relatively little competition, there's a tremendous opportunity to grow this practice into a major pediatric dentistry center. Call Darren (805) 878-0633

NEW! Santa Barbara | \$1,780,000 | 6 ops | #10074 Two very successful and profitable General and Cosmetic practices in the same office. Opportunity to buy both, or half of both practices.

SOLD! Santa Maria + RE | \$640,000 | by Darren Hulstine

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VENTURA & SANTA BARBARA CONT.

NEW! Ojai | \$375,000 | 4 ops | #10076 70 years of goodwill and priced at just 58% of collections. This modern, high-technology office has been averaging \$648,000 in annual revenue on just 28 hours per week! Call Ken (805) 338-5850

SOLD! Santa Maria | \$895,000 | 5 ops | Sold by Darren Hulstine

SOLD! Ventura | \$450,000 | 4 ops | Sold by Ken Skeate

SOLD! Lompoc Suite | \$590,000 | Sold by Darren Hulstine

Santa Maria | \$110,000 | 3 ops | #09938 Make a difference in this extremely fast-growing city at this comprehensive GP with 20 years of goodwill. Renew the lease and stay put or buy and merge with your existing practice and enjoy high-profit margins due to elimination of duplicate expenses! Call Darren (805) 878-0633

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NEW! Santa Cruz + Real Estate | \$750,000 + \$749,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

San Luis Obispo County | \$275,000 | 3 ops | #02910 Central Coast living at its finest! This practice is location in a busy shopping center, is fully fee-for-service and features CEREC and digital pano. There is even space to add a 4th or 5th operatory and increase volume and revenue dramatically! Call Darren (805) 878-0633

IN ESCROW! Pleasant Hill | \$582,000 | 4 ops | #10071 Buy this practice and help carry on a long tradition of compassionate, high-quality dental care. This thriving second-gen practice has an unsurpassed reputation and is located in a very attractive professional building. Call Nelson (510) 501-1959

NEW! Watsonville + Real Estate | \$295,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$200,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD! San Jose | \$205,000 | 5 ops | Sold by Scott Taylor

Oakland | \$350,000 | 5 ops | #09964 Extremely busy Medi-Cal GP collected \$1.1M in 2022, MOTIVATED SELLER! Call Scott (650) 374-9383



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Pleasanton | \$550,000 | 7 ops | #10069 Impress your colleagues with this stunning, state-of-the-art office in this affluent Bay Area city. This type of high-end office would cost upwards of \$1M to start from scratch so their loss is your gain! Call José (925) 382-9525

SOLD! Arroyo Grande | \$550,000 | Sold by Darren Hulstine

San Luis Obispo | \$495,000 | 6 ops | #10040 Own 50% of this remarkable, 100% fee-for-service practice near historic and highly sought-after Downtown SLO, often dubbed "mini-Silicon Valley". There is currently little-to-no marketing which translates to a significant possible growth opportunity! Call Darren (805) 878-0633

North San Luis Obispo County | \$450,000 | 6 ops | #10022 Vibrant and charming neighborhood! Located in a busy shopping center, this profitable practice has a solid long-standing reputation for honest, quality dentistry and friendly, welcoming staff. Call Darren (805) 878-0633

SOLD! SLO County | \$249,999 | 2 ops | By Darren Hulstine

San Jose | \$505,000 | 4+ ops | #10053 You will enjoy a high net income practicing in this 28-year established GP. Located in a beautiful freestanding building with an elegant and well-designed interior, you will be proud to call this office yours! Call Nelson (510) 501-1959

SOLD! San Jose | \$95,000 | 3 ops | Sold by José

Belmont | \$375,000 | 4 ops | #10016 This is THE location for a dentist! We have a bright, spacious 100% fee-for-service General Practice. The office location will be part of a newly planned Downtown area so now is the time to grab it before the rent increases! Call Scott (650) 374-9383

Fairfield | \$875,000 | 4+ ops | #09972 Cutting-edge and extraordinarily profitable dental practice with tons of modern upgrades. Located right off a major Freeway exit it's easily accessible for patients coming from all over the region. Call José (925) 382-9525

Concord Turnkey | \$45,000 | 4 ops | #10037 Make this recently vacated turnkey office yours! This location has been a dental office for 27 years and the seller left behind everything you need to get started today including CEREC, and Eaglesoft. Call Nelson (510) 501-1959

SOLD! San Jose | \$1,700,000 | Sold by Scott Taylor

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

IN ESCROW! Monterey + Real Estate | \$935,000 + \$695,000 | 4 ops | #10049 Very profitable GP in a walkable area. Call Scott (650) 374-9383

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BAY AREA & SAN LUIS OBISPO CONT.

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

IN ESCROW! Concord | \$349,000 | 6 ops | #10018 Spacious office in beautiful building. Call Nelson (510) 501-1959

Fremont Fast-Start | \$199,000 | 4 ops | #10062 Established General Practice located in a street-facing professional building with great signage and visibility. This is a fantastic opportunity to start small and grow big! Call Nelson (510) 501-1959

SOLD! Antioch | \$550,000 | 8 ops | Sold by Scott Taylor

Monterey | \$399,000 | 6 ops | #10045 Take this practice to the next level! We have a beautiful office in a GREAT location that needs a full-time doctor! Located a familiar intersection near the airport surrounded by luxury housing, impeccable golf courses, and the world-famous Laguna Seca Raceway. Call Scott (650) 374-9383

Santa Cruz | \$639,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

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NEW! Sonora + Optional Real Estate | \$649,000 | 4 ops | #10070 How would you like to work just 3 days per week and generate \$365k in net income?! Potential to expand into another 1,000 square feet if real estate is purchased! Call Nelson (510) 501-1959

SOLD! Clovis | \$779,000 | 6 ops | Sold by José

Sebastopol | \$395,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/GP with an extraordinary staff. Call Nelson (510) 501-1959

IN ESCROW! Bakersfield | \$700,000 | 10 ops | #09942 With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633

NEW! Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops | #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959



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Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops | #10015 Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer IV sedation and oral surgery, so you automatically have a huge leg up on any local competition. Call José (925) 382-9525

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Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

Merced | \$249,000 | 4 ops | #09913 Fantastic high-technology practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

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Tulare County + Real Estate | \$349,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

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Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

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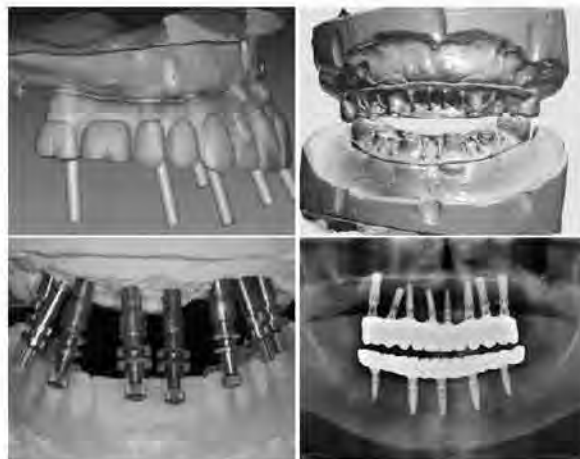
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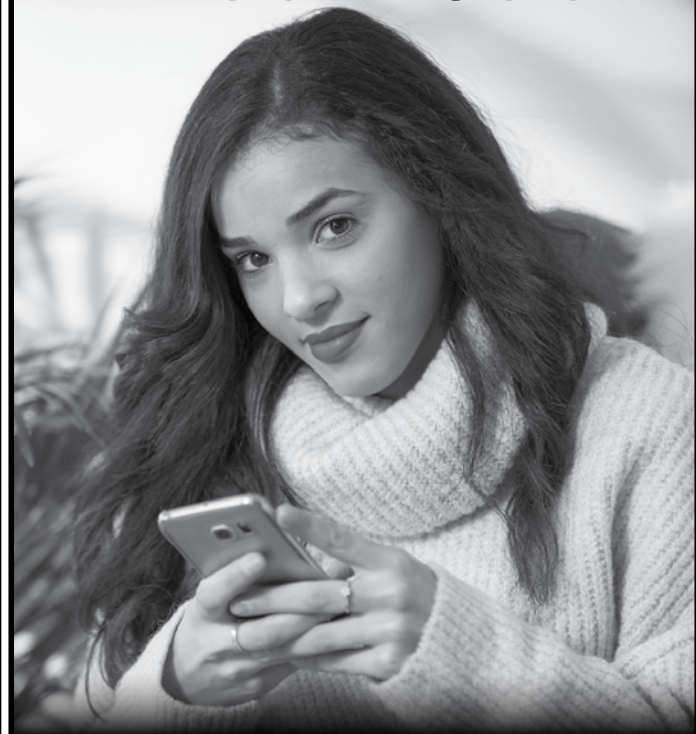
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LOMA LINDA - Well-established practice with over 30+ years of goodwill. The retiring doctor currently works 4 days a week with 12 days of hygiene. The doctor sees approximately 15 patients a day with an average of 15-16 new patients a month. The hygienist sees an average of 24 patients a day. The 2,800 sq. ft. practice is located in a one-story medical building and is equipped with 7 operatories and is computerized with Eaglesoft. The practice does minimal advertising and is 100% patient referral. **The practice grossed \$1.2M for 2021 & is projecting \$1.2M for 2022. Buyer's Net of \$186K.** Please contact your CPS Broker for more details. **Property ID #5406.**

EL CAJON - Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depends more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$217K and is Projecting \$460K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

IRVINE - Well-established renovated practice with 20+ years of goodwill. The Seller purchased the office after the pandemic, which was completely remodeled in 2022. Is located in a 1,450 sq. ft. suite with 4 spacious equipped operatories and 1 plumbed no equipped operator in a single-story shopping Plaza. The current associate works 3 days a week and sees an average of 7-10 patients a day with 1-2 of them being hygiene and 13-15 new patients a month. Income source is mainly insurance but does take some cash. 100% patient referral advertising. Is equipped with 3 Gendex digital X-Rays and Dentrux software. Unfortunately, when the office was reopened in February 2022 the Seller had to relocate unexpectedly for personal reasons. Attempting to run the office remotely with associates at this time, the Seller has decided to take a loss on the investment. Therefore, this beautiful office is being sold for less than it costs to build out, remodel, and place the new equipment, with all the patient charts included. Please contact your CPS Broker for more details. **Property ID #5406**

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Grossed \$306K in 2021 & projecting \$335K for 2022. Property ID #5356.**

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VENTURA COUNTY LISTINGS

VENTURA - (GP + REAL ESTATE) Well-established practice with 70+ years of goodwill. The retiring doctor works 3 days a week and sees an average of 8-10 patients a day and 12-15 new patients a month. The one hygienist in the office works 2 days a week and sees approximately 6-8 patients a day. The office is mainly insurance but does take some cash. Mostly patient referrals and website advertising. The 1,050 sq. ft. 3-equipped operator is located in a two-story professional building with ample parking and is near a residential area. Has great street visibility. Is equipped with Diamond Dental software and 3 Yoshida digital x-rays. **Projecting \$339K for 2022. Buyer's Net of \$86K.** Please contact your CPS Broker for more details. **Property ID #5408.**

LOS ANGELES COUNTY LISTINGS

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Grand Hills is in a highly diverse and high-income neighborhood. **It's currently averaging \$26K/mo & projecting \$305K for 2022.** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

HACIENDA HEIGHTS - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. The lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with an associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **The practice grossed \$619K in 2020-2021. Buyer's Net of \$247K.** Please contact your CPS Broker for more information. **Property ID #5361.**

LOS ANGELES - General / Orthodontic practice established in 1986, located in a single-story building strip center with heavy traffic flow. Great street visibility and signage. Has extra parking in the rear. This practice consists of 4 equipped operatories in a 2,800 sq. ft. office. PPO/Cash/Denti-cal. **Grossed \$1.8M in 2021. Projecting \$1.824K for 2022. Buyer's net of \$245K.** Seller is currently working 5 days/wk with GP Associate 5 days/wk and Ortho 1x/mo. Patient and GP Referral. It's computerized with Eaglesoft and Digital X-ray. Has excellent staff. Please contact your CPS Broker for more information. **Property ID #5387.**

NORWALK - (GP + REAL ESTATE) Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2021 the practice grossed \$233K & is projecting \$267K for 2022.** Please contact your CPS for more details. **Property ID #5359.**

TORRANCE - Orthodontic practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021. Buyer's Net of \$53K.** The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.**

TORRANCE - Turn-Key general practice located in a busy shopping center with plenty of parking. It's on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **Projecting \$186K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

WESTLAKE VILLAGE - Established in 2005, this beautiful general practice has 2 spacious equipped operatories in a 2-story medical/dental complex plaza. **It grossed approximately \$706K in 2021. Buyer's net of \$245K.** Income source is PPO and Cash Only. Seller sees approximately 9-11 new patients per month. It's computerized with Eaglesoft software. Practice open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. **Property ID #5376.**

WILMINGTON Price reduced!! - General Practice with 27 years of goodwill is located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk. with 1 day/month of Ortho and sees approximately 10 new patients/mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in an approximately 1,300 sq. ft. suite. **This practice grossed 244K in 2021 & is projecting \$267K for 2022.** Please contact your CPS Broker for more information. **Property ID #5334**

ORANGE COUNTY LISTINGS

ANAHEIM - With very convenient freeway access, this location is right next to the 91 Freeway. For over 30 years, the community has known the location to be a dental office in this community's single-story strip mall right around the corner from Anaheim Memorial Medical Center. The Seller has not only outgrown this location; this popular location has also funded two other practices and a building. Equipped with three operatories, the Seller recently installed a new vacuum, Compressor, and Air conditioning systems. Please contact your CPS Broker for more details. **Property ID #5410.**

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Juana Dominguez
Transition Coordinator

ANAHEIM HILLS – Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed \$519K for 2021 & is projecting \$577K for 2022. Buyer's Net of \$69K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Grossed \$306K in 2021 & projecting \$335K for 2022. Property ID #5356.**

CORONA DEL MAR –Well-established General Practice located in a single-story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has a digital X-ray. The retiring seller is currently working 4 days per week, O.S. 2x per month, and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **It grossed approximately \$859K. Projected Buyer's Net of \$201K.** Reasonable rent for the area. Has excellent staff. Great location. Next to a residential area and retail shops. **Property ID #5285.** Please contact your CPS Broker for more details. **Property ID #5285.**

FULLERTON – Well-established practice with over 66 years of goodwill in a single-story professional building complex. This 2,285 sq. ft. practice consists of 5 equipped operatories and Dentrix software. The seller currently works 4 days a week and has 4 days of hygiene per week. Sees approximately an average of 15-18 per day and an average of 7 new patients a month. **The practice grossed \$753K for 2021 & projecting \$778K for 2022. Buyer's Net of \$221K.** Does minimal advertising! Mainly patient referrals and 1 syndicated ad. Please contact your CPS Broker for more details. **Property ID #5392**

IRVINE - General Practice + Specialty established in 2011 and located in a 3-story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk, and Specialists 1x/mo. The office sees approximately 5 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Grossed \$1.3M for 2021 & projecting \$1.4M for 2022. Buyer's net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352.**

IRVINE – Established in 1975, this general practice is located on the first floor of a two-story medical-dental building. Retiring seller is currently working 4 days per week and sees approximately 25 new patients per month. PPO & Cash Only! Does minimal advertising. No HMO. The practice consists of 3 spacious equipped operatories in a 1,200 sq. ft. suite. It's computerized with Eaglesoft software. Has reasonable rent for the area. Grossed \$434K in 2021. Please contact your CPS Broker for more details. **Property ID #5388.**

IRVINE – Well-established renovated practice with 20+ years of goodwill. The Seller purchased the office after the pandemic, which was completely remodeled in 2022. Is located in a 1,450 sq. ft. suite with 4 spacious equipped operatories and 1 plumbed no equipped operator in a single-story shopping Plaza. The current associate works 3 days a week and sees an average of 7-10 patients a day with 1-2 of them being hygiene and 13-15 new patients a month. Income source is mainly insurance but does take some cash. 100% patient referral advertising. Is equipped with 3 Gendex digital X-Rays and Dentrix software. Unfortunately, when the office was reopened in February 2022 the Seller had to relocate unexpectedly for personal reasons. Attempting to run the office remotely with associates at this time, the Seller has decided to take a loss on the investment. Therefore, this beautiful office is being sold for less than it costs to build out, remodel, and place the new equipment, with all the patient charts included. Please contact your CPS Broker for more details. **Property ID #5406**

LAGUNA HILLS - Is a well-established general practice with 5 fully equipped operatories and 3 plumbed not equipped on a 1,890 sq. ft. suite in a single-story shopping center. Seller is currently working 3 days/wk with 1 1/2 days/wk and sees approx. 20-25 new patients per month. It is computerized with Dentrix software and Pax-i 3D Pano. **The practice grossed \$1M in 2021. Buyer's net of \$379K.** Well maintained office with up-to-date modern look and equipment. Please contact your CPS Broker for more details. **Property ID #5394.**

LOS ALAMITOS – Well-established general practice located in a 2-story medical dental building with great street visibility and signage in a highly desired area of Los Alamitos. The practice consists of 4 spacious eq. ops in a 1,260 sq. ft. suite. The retiring seller is currently working 3 days/wk. with 4 days/wk. of hygiene. PPO and Cash only! Has great rent for the area. **Grossed approximately \$377K in 2021.** Excellent staff. Plenty of parking. It's a great opportunity. Please contact your CPS Broker for more information. **Property ID #5382.**

NEWPORT BEACH – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 1/2 days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2nd floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021 & projecting \$818K for 2022. Buyer's Net of \$307K.** Please contact your CPS Broker for more details. **Property ID #5397.**

PLACENTIA – Well-established practice with over 35 years of goodwill. The 2,013 sq. ft. suite is in a 2-story medical building that is on the second floor. It consists of 4 equipped operatories with 2 digital x-ray and Softdent software. The retiring doctor currently works in the office 4 days a week with 1 hygienist working Monday & Tuesday and another hygienist working Wednesday and Thursday. The doctor currently sees 8-12 patients a day with an average of 8 hygiene patients a day and 8-10 new patients a month. **The practice grossed \$534K in 2021 & projecting \$617K for 2022. Buyer's Net of \$136K.** Please contact your CPS Broker for more details. **Property ID #5399**

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SCAN ME

Alex Baylon, V.P.
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RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

DESERT HOT SPRINGS (GP + REAL ESTATE) - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Grossed \$469K for 2021 & current monthly revenue approximately 40K. Buyer's Net of \$110K.** It's a great opportunity to **buy both the practice & building for a reasonable price of only \$375K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

GROUP SOLO IN RIVERSIDE COUNTY - Our practices are preeminent dental offices and icons for the local community established circa 1989. With over 60+ years of goodwill to offer, these practices are located in a single-story professional building with a corner location on a spacious 2,460 SF Suite, one of 6 units in the building. These two independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double; each practice has its own set of financials for review. With the combined strength of these two practices, you will be unrivaled for this demographic. The Sellers and other tenants privately own the real estate, which will offer a very competitive lease and consider selling the Real Estate for a timely transaction. After reviewing the financials for these practices, you will realize the Buyer with the right skillset can capture the income for specialties being referred out; and the high-profit margins these practices have. One Seller has a satellite office for sale as well. **Please contact your CPS Broker for more information. Property ID #5373.**

LAKE ELSINORE - This general practice with 38 years of goodwill is located in a 2-story building in downtown Lake Elsinore and blocks from the lake. The practice consists of 3 equipped operatories in a 1,200 sq. ft. suite. The retiring seller is currently working 3 days per week and 3 days per week of hygiene. The seller sees an average of 8-10 new patients per month. PPO & Cash Only. 100% patient referral. **Projecting \$330K for 2022.** Has great staff. Please contact your CPS Brokers for more details. **Property ID #5381.**

LOMA LINDA - Well-established General practice located in a 2-story professional building plaza. The office consists of 3 equipped operatories in a 1,231 sq. ft. suite. The seller is currently working 4 days per week with 6 days per week of hygiene. Cash and PPO only. Seller sees an average of 15-20 new patients per month. **The practice grossed \$288K in 2021.** Please contact your CPS Broker for more details. **Property ID #5378.**

LOMA LINDA - Well-established practice with over 30+ years of goodwill. The retiring doctor currently works 4 days a week with 12 days of hygiene. The doctor sees approximately 15 patients a day with an average of 15-16 new patients a month. The hygienist sees an average of 24 patients a day. The 2,800 sq. ft. practice is located in a one-story medical building and is computerized with Eaglesoft. The practice does minimal advertising and is 100% patient referral. **The practice grossed \$1.2M for 2021 & is projecting \$1.2M for 2022. Buyer's Net of \$186K.** Please contact your CPS Broker for more details. **Property ID #5406.**

MURRIETA - Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2nd floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operator. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. **The practice grossed \$670K in 2021 & projecting \$760K for 2022. Buyer's Net of \$276K.** Please contact your CPS Brokers for more details. **Property ID #5389.**

PALM DESERT - General practice established circa 1992 and located in a 2-story professional building. This practice is an icon in the community and consists of 7 equipped operatories in an approx. 2,500 sq. ft. suite. It's computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. It's 100% patient referral. **It grossed \$1.5M in 2021 & projecting \$1.5M for 2022. Buyer's net of \$509K.** Sellers work 1 day each with GP Associate 3 days/wk., Endo and O.S. 1x/mo. **Property ID #5372.**

RANCHO MIRAGE (LHI) - General practice located in a two Story Free Standing Medial Professional Building - Condo Suite Owned by the seller. The office consists of 4 equipped ops and 4 not plumbed not equipped in a 2,200 sq. ft. suite. This class A Building has incredible finishes inside and out with covered parking. It is also adjacent to high-end homes and a beautiful shopping center, though none of this could hold a candle to the Disney Project going on right next door that you can see from your beautiful patio area at the practice. Disney is developing single-family homes and condominiums in the Cotino community with a range of shopping, dining, and entertainment offerings anchored by an approximate 24-acre grand oasis with Crystal Lagoons. The Seller does have another practice in Oceanside, approximately over 100 miles away. In contrast, we are only selling assets here, though patients may not want to make that 100+ mile drive. This newly built office is normally used only once a month, so everything is in impeccable condition. Please contact your CPS Broker for more details. **Property ID #5400**

TEMECULA (Turn-Key) - General practice located in a professional building in a shopping plaza. It's right off the freeway on a corner location. Suite next door is vacant, therefore, room for expansion. The practice consists of 2 equipped operatories. This is the Seller's satellite office. This office will be sold as one with the Hemet practice or can be sold separately. Please contact your CPS Broker for more details. **Property ID #5374.**

YUCCA VALLEY - (PEDO + Real Estate) practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **The practice grossed \$673K in 2021. Buyer's Net of \$254K. Property ID #5396.**

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Rick Conwell
Lic. #01761368

SAN DIEGO COUNTY LISTINGS

EL CAJON – Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depends more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$235K** and is **Projecting \$460K for 2022**. Please contact your CPS Broker for more details. **Property ID #5401**

FALLBROOK – With over 30 years of goodwill, this general practice is located in a 2-story medical-dental building with 4 equipped operatories on a 1,565 sq. ft. suite. Next residential area and other professional buildings. Is computerized with Practice Works software and Digital X-ray. **Grossed \$332K for 2021**. Please contact your CPS Broker for more details. **Property ID #5386**.

FALLBROOK – Well-established practice with 20+ years of goodwill. The retiring doctor works 4 days a week and sees an average of 6-8 patients a day and about 11-13 new patients a month. One hygienist works 3 days a week and sees approximately 6-8 patients a day. Income source is mostly insurance but does take some cash and is 100% patient referral advertising. The 1,330 sq. ft. suite is located in a one-story professional building and is equipped with 4 operatories and Dentrix software. Near residential area and ample parking. **Projecting \$345K for 2022. Buyer's Net of \$85K**. Please contact your CPS Broker for more information. **Property ID #5404**.

IMPERIAL BEACH – Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021. Buyer's Net of \$227K**. Please contact your CPS Broker for more information. **Property ID #5359**.

OCEANSIDE – Leasehold Improvements & Equipment Only! This office has 4 equipped operatories in a single free-standing building with excellent street visibility. Has reasonable rent for the area. It was recently remodeled and shows very well. In a great corner location just blocks from the ocean. The office is beautifully furnished and recently remodeled. Please contact your CPS Broker for more details. **Property #5380**.

KING COUNTY LISTINGS

LEMOORE (GP + REAL ESTATE) – Well-established practice with 27+ years of goodwill. The retiring doctor currently works in the office 4 days a week with 2 hygienists working alongside them. The practice sees an average of 10-15 patients a day with an average of 20-25 new patients a month! The hygienist sees an average of 12-14 patients a day. Cash and PPO only. It's located in a 1,606 free-standing building with 5 equipped operatories and is computerized with Dentrix. Does minimal advertising and mainly depends on Google and boosting Facebook posts. **Grossed \$1.3M in 2021 & projecting \$1.4M for 2022. Buyer's Net of \$525K**. Please contact your CPS Broker for more information. **Property ID #5403**

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CENTRAL COAST - Amazing practice located in beautiful Central Coast, California! The doctor is looking to sell the well-established FFS/PPO practice-located in a strip mall shopping center in one of the largest cities in the Central Coast. This high-producing practice grossed \$2.4M in 2021, has a loyal staff and a great patient base. The spacious practice is over 3,000 sq. ft. and has eight (8) fully equipped operatories. The office is paperless and utilizes open dental software. This practice has it all--digital x-ray/pano units, Cone Beam CT, intra-oral scanners, 3-D printers, chairside CAD/CAM, and a completely integrated dental lab for all other CAD/CAM restorations. The seller reports over 2,900 active patients in the past 18 months, 5 days of Hygiene per week, and on average 74 new patients per month. The owner will work back, if needed, and assist in an easy transition. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3157- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3157/>

COASTAL ORANGE COUNTY - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

COSTAL ORANGE COUNTY - NEW LISTING - Beautiful dental practice for sale in a stand-alone dental building located in coastal Orange County! Doctor is retiring. Approximately 3,000 square feet with eight (8) Ops with rear-entry, adaptable for either left or right-handed dentists, Progeny Digital X-ray and four (4) x-ray units that are used between rooms. Average age of equipment is 10 years old. Plenty of room to install CBCT or Panoramic X-Ray. Large front office space, lab in the middle of office as well as a staff lounge. Genesis practice management software system. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. All specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Associate on staff that works 2 days a week and willing to stay on with new owner. PPO and HMO patients that pay for upgraded services. The Seller owns the building and will lease the space back to the new owner. There may be an opportunity to purchase the building in the future. Practice was built from scratch in 2004. 2021 Collections of \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

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PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTH ORANGE COUNTY - Great practice opportunity located in an affluent area--shopping center--in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/FFS-only practice. Every operator has a computer with access to Dentrrix, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an i7ero scanner to help self-aligner technology and record ortho records. The practice is open 7 days a week--Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapor - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3095/>

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapor 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

WHITTIER - Retiring doctor is looking to sell the long-established FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories, three (3) equipped. The office is paperless, utilizes Eagle Eye software, has digital x-rays, intraoral camera, and lasers. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150- Ben Sapor 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3150/>

SAN DIEGO

CHULA VISTA - NEW LISTING - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/CA3195>

ENCINITAS - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq. ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3152/>

ESCONDIDO - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3031>

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

OCEANSIDE - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq. ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

POWAY - NEW LISTING - General Practice located in Poway on a busy, main road. Modern facility with six (6) spacious operatories in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrrix and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca2932/>

SAN DIEGO - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3188/>

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3005/>

SAN DIEGO - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrrix, Scan X, X-ray Plates and Pan. 25% PPO, 15% FFS, 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3140/>

SAN DIEGO - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

SCRIPPS RANCH - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3054/>

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CENTRAL CALIFORNIA

GREATER MODESTO - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrrix, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production...all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

GREATER MODESTO AREA - NEW LISTING - Rare opportunity to acquire a GP dental practice with a long-standing/predictable patient base and income stream that is located in a desirable area and community. Seller has 15 years of Goodwill in a practice that has been successfully operating at the same location for over 60 years. Seller is negotiable to work back for a period of time after the sale. ~2,700 sq. ft. of comfortable and efficient office layout including five (5) equipped and 2 plumbed (7 total) Operatories, nice patient waiting area with fireplace, Eaglesoft PM Software with 3 workstations, digital X-Ray Photo-Phosphor Sensor System, and digital Pano. Dentist is booked out 2 weeks in advance, and Hygiene is booked out 2 months in advance, with PM Software reporting approximately 864 active patients over past 12 months and average 13 new patients per month over past year. Endo, Oral Surgery, and Implant Placement referred out. 2021 gross receipts \$614K on 32 hour work week. #CA3286- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3286/>

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrrix PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>

NORTHERN CALIFORNIA

CENTRAL VALLEY COMMUNITY / MODESTO AREA - NEW LISTING - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999K. #CA2721 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2721/>

DANVILLE - NEW LISTING - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 Revenue of \$1,364,000 on a 4 day work week with 5 1/2 days of Hygiene. Four (4) updated treatment rooms housed in approx. 1,200 Sq. Ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrrix PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3203/>

ELK GROVE / SOUTH SACRAMENTO AREA

- Rare opportunity to acquire a thriving Orthodontic Specialty practice in a highly desirable community. Selling Doctor has worked three days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale closing to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout work environment including 3 chair open-bay Operatory setup, a fourth Op / chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac practice management software with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked out 6 weeks in advance, with approximately 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

FAIRFIELD/VALLEJO AREA - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

LAKE TAHOE AREA WITH LAKE VIEWS

- High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area. with over 20 years of goodwill. Dentrrix, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

NORTHERN CALIFORNIA PERIO - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3118/>

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

RED BLUFF/CORNING/ORLAND AREA - Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

ROCKLIN/GRANITE BAY AREA - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrrix, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrrix reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg./wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

ROSEVILLE/CITRUS HTS. AREA - Big Price Reduction for expedited sale! - Seller must sell/retire!!! Seller will consider all offers including a Patient Records / Goodwill Sale - High retail and drive-by traffic 4 Operatory GP practice with over 18 years of Goodwill. Nice space layout in approximately 1,600 sf professional & retail exposure building. 'MOGO' Practice Management Software with 11 workstations, digital x-ray, intra-oral cameras, and soft tissue laser. Seller's PM Software reports over 1,300 active patients in the past 18 months, averaged 13 new patients per month, 5 days of Hygiene per week, with the practice scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2021 Gross Receipts were \$719K, and 2022 is on track to again hit \$719K-ish range... on a 5-day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

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SANTA CLARA COUNTY / WEST VALLEY - NEW LISTING - This very affluent community reflects the quality of this practice. 2021 revenue of \$579,000 on a 3 1/2-day work week. Well-appointed five (5) treatment rooms with 1 additional room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

SONOMA COUNTY - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3165/>

SONOMA COUNTY - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca2594/>

SONOMA COUNTY - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intellix cameras, Laser, and Fully Paperless utilizing Dentrrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca544/>

S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

S. SACRAMENTO METRO - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3149/>

OUTSIDE OF CALIFORNIA

HILO, HI - NEW LISTING - Ever imagined practicing dentistry on the Big Island of Hawaii? Picture pristine white sand beaches and trade winds blowing through the palm trees. Well-established General Dental practice for sale in the close-knit community of Hilo. Office has two (2) treatment rooms with the potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

LIHUE, KAUAI - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dentrrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3176/>

EDMONDS - NEW LISTING - Large General practice located within a highly desirable suburb community outside of Seattle on a major thoroughfare. Clean, spacious and optimal flowing floorplan. Welcoming patient reception area, spacious front desk work area, private doctor office, laundry, lab/storage. 6+1 ops, newer equipment, average age is 8 years. All employees staying. Features a Sirona Laser, Carestream Panoramic X-ray, Carestream Sensors, Digital X-ray, Dentrrix, Velscope, Kavo Diagnodent, Accutron Nitrous. Newer AirTechniques Compressor and Vacuum. Approximately 26 new patients per month. 22% of collections are Hygiene. 14% Ortho, 23% Crown, 15% Restorative. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864,475. Priced to move! #WA3220- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3220/>

EUGENE / SPRINGFIELD AREA - This is a prime opportunity for a dentist looking to take over and grow a very established GP practice located in a mixed professional building since 2005. The interior is modern, turn-key, and has a functional flow. Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Operatories. Dentrrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. The practice collected \$922,000 in 2021 on 4 days per week. #OR3248- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3248/>

PORTLAND, OREGON - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

SALEM - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3043/>

PUGET SOUND ISLAND - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

PUYALLUP - Opportunity awaits for this high tech and turnkey general dental practice which has been in its current location in Puyallup, WA for the last 10 years. Practice is on a main artery in a highly desirable part of town. Practice has been owned by the current doctors since 2017. The clinic has six (6) operatories + 1 that is plumbed, within a 4,200 square foot space. The practice features a welcoming patient waiting area, new lighting, new flooring, newer operatories, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Too much technology to list! Practice is paperless, utilizes Dentrrix and collected \$1.9M+ on 8 doctor and 4 hygiene days per week in 2021. #WA3247- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3247/>

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AGOURA HILLS

3 eq. ops. in a 1,200 sq. ft. suite located in a busy retail center off the 101 freeway with excellent signage and visibility. 30 Years of Goodwill. Rent is \$3,520 per month. Retiring Seller that currently works 2-2.5 days a week. Patient Charts included but not guaranteed. Amazing potential to recapture referred out services, implement some advertising, and work more days a week. Turn-Key

SOLD

ANAHEIM ORTHODONTIC PRACTICE WITH REAL ESTATE

4 eq. ops. total (3 eq., closed ops. & 1 eq. open bay with 3 chairs) in a 1,989 sq. ft. suite on a 5,965 sq. ft. lot with ample on-site parking and a large front yard/garden area with outdoor seating. The building shows pride of ownership with newer windows in the back, steel security doors, LED lighting throughout the building, newer front fence, French window accents with security and plenty of curb appeal. Great Orange County location for an Orthodontist, General, or Pediatric Dentist convenient to the 91 and 57 freeways. Retiring Seller. 18 Years of Community Goodwill. Buyer has the potential to work more days a week and implement digital advertising.

CARLSBAD-REAL ESTATE

4 ops. located in a 1,456 sq. ft., free standing, single story building with excellent signage and visibility. Convenient to the 5 freeway and ocean. 7,023 sq. ft. lot with 10 on site parking spots. Established as a Community Dental Practice. Real Estate/ Leaseholds only-Equipment and Charts are not included.

FULLERTON

2 eq. ops. with room to expand in an 850 sq. ft. suite that offers a nice, bright, clean, efficient layout. Excellent single-story location in a community established center near St Jude Hospital. 35 Years of Goodwill. Rent is very reasonable at \$3,734 per month. PPO/Fee for Service Practice. Projecting \$328,112 for 2022.

GARDEN GROVE

Practice \$100,000 (3 eq. ops in ~1,100 sq. ft. suite) with option to buy the two dental suites (1,840 sq. ft. total) Real Estate \$1,000,000. The new owner can expand the practice to occupy the entire building or continue to lease the other suite out for rental income. The 7,234 sq. ft. lot offers plenty of off-street parking. Generational practice with 33 Years of Community Goodwill. No advertising in place. Retiring seller currently works 10-16 hours a week. PPO/Fee for Service. Collected \$210,852 in 2021. The practice has the potential to be open more, recapture referred out services, and do a little advertising.

GLENDALE

4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 4 days a week of Hygiene. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. PPO/Fee for Service. Projecting \$1,497,671 for 2022.

HIGHLAND

3 eq. ops. & 1 plumbed not eq. op. in a welcoming, warm, efficiently designed suite located in a busy shopping center with plenty of parking and exposure. 29 Years of Community Goodwill. Beautiful, affordable, growing area surrounded by the San Bernardino and San Gabriel mountains. Conservative, retiring dentist with a generational patient base that accepts suggested treatment plans. Low Overhead-Rent is only \$2,800/month! The practice has the potential to increase doctor days, implement some advertising, and expand into the vacant suite next door. Projecting \$268,583 for 2022 on a part-time schedule.

HUNTINGTON PARK

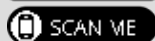
4 eq. ops. in a spacious, well organized, systematic suite that is located in a free-standing building on a main street with prominent signage and exposure. Landlord has installed solar panels on the roof that can help to reduce your electric bill by up to 30%! 34 Years of Community Goodwill. Attracting 47+ new patients per month. Retiring Seller. PPO/Fee For Service Practice. Projecting \$1,732,598 for 2022!

IRVINE

3 eq. ops. in an efficiently designed, streamline, bright, clean, organized suite located in a busy shopping center. Attracting 30+ new patients per month. Excellent reviews and community reputation. PPO/Fee for Service practice that is projecting \$627,369 for 2022.

LOS ANGELES

4 eq. ops. in a 1,320 sq. ft. suite located in a single story, professional building convenient to the 60 freeway. Established as a dental practice for 45+ years. Rent is only \$1,326/month. Retiring Seller. Patient Charts included but not guaranteed. The practice has been closed since February 2020 due to covid. Patients are ready and calling to get back to the practice!



Paul

Ellen

Greg

Greg Beamer, Dental Broker

909-542-4891

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DRE License #01149524**Paul Yuan**

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DRE License #02006320**Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com****MORENO VALLEY PRACTICE WITH REAL ESTATE**

3 eq. ops. & 2 plumbed not eq. ops. in a 2,166 sq. ft. building on a large, serene lot that shows pride of ownership. 31 Years of Community Goodwill. Spacious, bright, organized suite with a full bathroom, laundry, kitchen, and enormous storage. Retiring Seller that currently works 3 days a week with 1 day a week of hygiene. Solid, long-term staff in place. Intra Oral Camera, Digital X-ray, and Practice Works practice management software. Buyer has the opportunity to implement advertising and be open more days a week.

MOUNTAIN COMMUNITY PRACTICE WITH REAL ESTATE

Looking for a change of pace, to experience the seasons, to be a part of a community, and own your own real estate in an area with very few competing dentists? The practice has 3 eq. ops. in a 998 sq. ft. building on a 7,500 sq. ft. lot. The charming suite offers custom woodwork, antique pieces, and murals painted by area artists. The seller has built a generational practice with excellent reviews and an area following. 39 Years of Community Goodwill. Seller currently works 4 days a week with a hygienist coming in 2 days a week. Easy Dental Software, Intra Oral Camera, Digital Xray. PPO/Fee for Service. Projecting \$760,556 for 2022.

ORANGE

4 eq. ops. in a 1,300 sq. ft. suite located in a modern, professional building convenient to the 55 freeway. Rent is \$4,143 per month and includes utilities. 24 Years of Community Goodwill. Retiring Seller. Attracting 17 new patients per month. Excellent online reviews. 5 days a week of hygiene that is booked out 6 months in advance. Solid, Consistent practice that collected \$583,282 in 2021.

ORANGE COUNTY PEDIATRIC PRACTICE WITH REAL ESTATE

4 eq. ops. in a 1,000 sq. ft. suite located in a two-story professional building on one of the busiest streets in Orange County. Great location close to South Coast Plaza, John Wayne Airport, Segerstrom Center for the Arts, Beach, Area freeways, and more. Eaglesoft, Digital X-Ray, Intra Oral Camera, and Panoramic. Amazing opportunity to be your own landlord and grow this practice to its full potential.

POMONA

4 eq. ops. in a 1,315 sq. ft. suite located in a high exposure, busy, strip center. Rent is only \$2,857 per month. The suite was completely remodeled in 2021. Seller does not have the time to devote to this practice and would like to concentrate on his other locations. Completely Turn-Key practice that is ready to generate income. \$99,500!

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SAN JUAN CAPISTRANO

2 eq. ops. in a 600 sq. ft. suite located in a single story, busy, strip center convenient to the 5 freeway. Rent is only \$1,640 a month. 16+ Years of Goodwill. Newer Equipment. PPO/CASH Income Stream. Low Overhead! The practice has the potential to be open more and do some advertising!

TEMECULA

4 eq. ops. & 1 plumbed not eq. op. in a 1,525 sq. ft., streamline, nicely designed suite. Large windows that offer beautiful views and plenty of natural sunlight. Excellent location with plenty of free, onsite parking and convenient to the 15 freeway. 14 Years of Community Goodwill. Rent is \$4,000/month. Seller currently works this location 2 days a week with 2 days a week of hygiene. The income stream is 75% Cash and 25% PPO. Projecting \$670,587 for 2022.

TEMECULA

4 eq. ops. & 1 plumbed not eq. op. in an 1,800 sq. ft. suite located on the main floor of a busy professional building with plenty of free parking. Retiring Seller. 30 years of Community Goodwill. Rent is \$3,282/month. Delta PPO/CASH. Projecting \$494,142 for 2022 on a 3-day work week.

WEST COVINA

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a busy, single story retail center. 30 Years of Goodwill. PPO/CASH Practice with Low Overhead. Retiring Seller. Collected \$290,282 in 2021 and Projecting \$335,508 for 2022 on a 3.5 day work week.

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BELLFLOWER - 5 Op family practice including real estate. Recent health issue is motivating this sale. Rev \$450K

SOUTH BAY/EL SEGUNDO (Manhattan Beach border) - 4 Op (5th plumbed). Great ground floor visibility is prominent professional building. One of the finest locations in the country to live. Rev \$716K

WESTLAKE VILLAGE - 6 Ops equipped, Full Digital Workflow, \$1.1M Revenue, Real Estate available.

SOUTH BAY/TORRANCE - 4 op well established practice. 1st floor location with easy access. Collections \$515k

LANCASTER - 4 op general practice. Great location and patient base. Rev \$334K

SOUTH BAY/REDONDO - 7 Ops. Lots of growth potential. Associate run. Rev \$763k

LONG BEACH/BIXBY KNOLLS - Technology driven practice with 7 ops and solid fundamentals. Collected \$1.3M in 2021.

- CENTRAL COAST -

SAN LUIS OBISPO - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

SANTA BARBARA COASTA - Full community practice steps from the beach. Real Estate available. Rev \$900K

- SAN DIEGO -

VISTA - Coveted area of N San Diego County. Excellent practice for a first time buyer. Rev \$550K

ESCONDIDO - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

PACIFIC BEACH - Growing Revenues, Low Overhead. Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

CLAIREMONT AREA - Turn-Key opportunity including new paint, flooring and cabinets, Adec Equipment, and a 3-D Cone Beam Scanner.

- ORANGE COUNTY -

ORANGE COUNTY COASTA - Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K



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- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

DDSmatch HAS THE ANSWERS

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CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

SAN FERNANDO VALLEY - PERIO - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

ORANGE COUNTY COASTAL - PERIO - High-tech office in highly desired coastal area. Rev \$807k

SAN FERNANDO VALLEY - OMS - Well-established High-Tech practice with t  line technology. Rev \$1.4M on 3 days

ENCINITAS - PROSTHODONTICS - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

NORTH COUNTY SAN DIEGO - OMS - boutique-style practice with a full digital  work-flow is seeking a candidate for a 12-month transition to ownership.

LOS ANGELES - OMS - great  for long history in the community. Current mod  office, with views. CBCT. Collections \$718K

CURRENT ASSOCIATE OPPORTUNITIES:

SAN DIEGO/MT. HELIX - High performing, well established, fully digital practice seeking Associate with a path towards partnership.

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Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

Westchester: 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

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Calabassas: 4 Treatment rooms in a newly renovated office, 3 equipped, Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Encino: 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Santa Clarita: 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

Marina Del Rey: 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

Canoga Park: Includes Real Estate *** 3 ops with room for expansion. Fully digital, lots of parking, On bust street with great visibility. Sold

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Palmdale: 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

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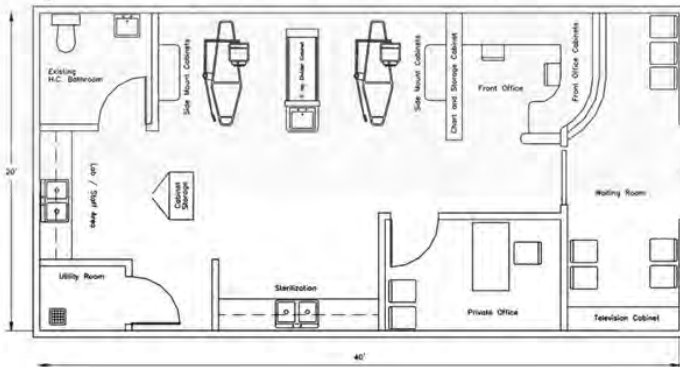


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San Bernardino - 7ops, 2170 sq. ft. Gross 2021 \$633k. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale - \$550,000

Lake Elsinore - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493k+, net \$221k+. Rent \$3,500/month! For sale - \$450,000

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- (E) GP Innovator Gross 1.7 net over 1 mil. Unusual opportunity for DDS who wants to retire early. Very Conservative, Refers out a lot. Sell what you have to move to MDR & NET Million.
- (F) GOLD MINE SUPER Sellers grosses 1.4 million will transition lucrative Practice adding Denti-Cal will gross 2.5 million and net one million. Pay off all school loans. Many have chosen to go to Kern County for 5 years and then stay a lifetime. Time for Seller to retire. but will give super transition. Has a special fee arrangement that yields high income. Possible to enjoy Los Oso Beach/San Luis Obispo 2/3 hrs every other month for a week or enjoy local activities.
- (G) OC Tustin /Orange Grossing \$260 in 3 days, Seller works one day. Seller multiple offies. Office needs renovation pre covid gross of 400 in 3 days. seller willing to make allowance,for interesting store front location.
- (I) BOOMING BANNING PRTC & DENT CONDO Grt staff RETIREMENT work back, servicing city fathers 4900 charts Exceptional
- (L) CARSON CITY -Great Shop Plaza near pop restaurants SELLER mov to Riverside needs to relocate, Seller did HMO in past has thousands of records, No DDS in Carson accepts HMO, AI;so add Dential (just increased prices 40%) This office did 500/600 (CAN DO AGAIN) --2021 \$260 PPO & Cash PP \$250.

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