VOL. 19 NO. 12 • December '22 No. Calif. Edition

THE Dental Trader

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com Buy, Sell or Trade all things Dental

CLIO PRIME DIGITAL X-RAY SENSOR

TAKE A VACATION FROM INFLATION!

Reg. Price: \$7,995 SALE: \$6,995

*Or Finance @ \$0 Down, \$0 for 90 Days, then \$146/month for 5 years; and \$1 Buyout. (OAC; prices subject to change without notice. Prices Good to 12-31-22. Not valid for prior sale.)

YEAR END SPECIAL ***

only \$5,995

INCLUDES:

INSTALLATION

* Laptop & Cart not included

• IMAGING SOFTWARE

SENSOR

TRAINING

SUPPORT

• EveryShot X-Ray Capture

- Replaceable Cable
- ComfyCorner Capsule Design
- Exceptional Diagnostic Images
- Eliminate under/overexposure
- Avoid time-consuming retakes
- Effortless positioning
- Easy integration
- 2 Year Warranty
- Includes Free Imaging Software

******* ALSO AVAILABLE:

EZ 2000 Dental Software: Billing, Claims, 3D Color Charting, Treatment Plans, Perio Charting, Scheduling, Reports, Patient Kiosk; Interface with dozens of optional integrations such as: Trojan Benefit Service, Electronic Claims, eRx, Smart Caller ID, Patient Texting, Digital Imaging, Panoramic X-rays, and more.

FULLY INTEGRATED

Clio Prime Sensors fully integrate with leading dental imaging software: Dexis®, Eaglesoft®, Schick CDR®, Patterson Imaging®

(Sensor only price reduced to \$5,495) (each are registered trademarks of their respective companies)



EZ 2000 Dental Software Special Reg. \$3,395. **Sale: \$1,995. includes training & support

Call 800-273-5033 to schedule a free Demo in your office www.ez2000dental.com



FREE ADS FOR DENTISTS & STAFF!

Time to Buy? Don't DIY!

Bring your legal questions to the experts at Wood and Delgado!

Specializing In:

Practice Transitions Lease Negotiations Associate Agreements Practice Agreements Partnership Disputes Estate Planning Partnerships DSO and MSO Business Transactions Wills/Trusts Private Equity Sales Real Estate Sales



Patrick J. Wood Pat@dentalattorneys.com



Jason P. Wood Jason@dentalattorneys.com



Justin J. S. Morgan Justin@dentalattorneys.com



Protecting Dentists Since 1984 7,000+ Dentists Represented Nationwide Representation

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

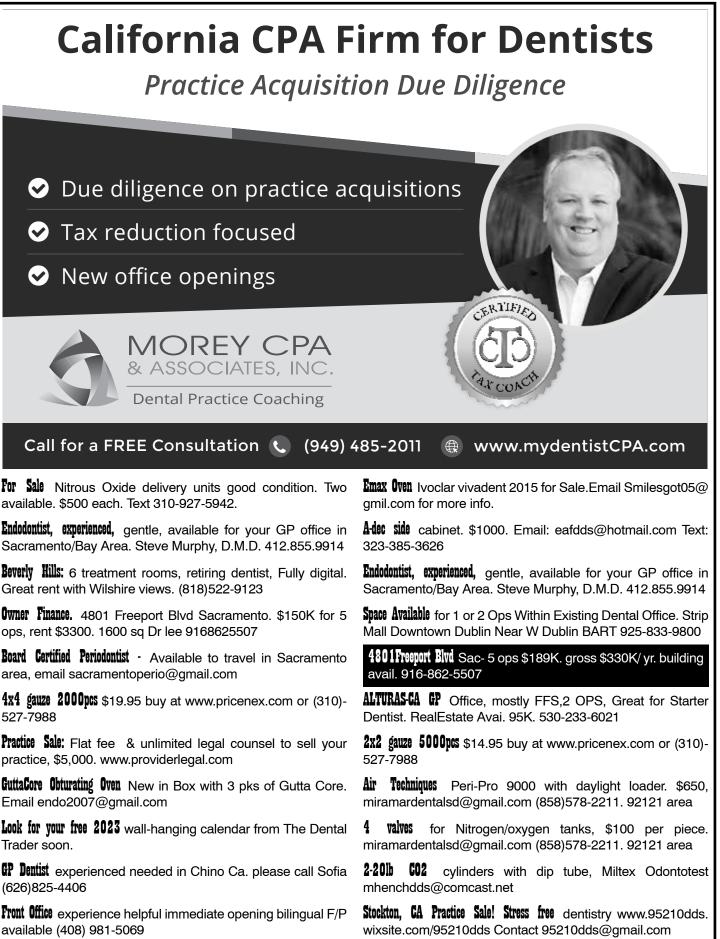
- Dr. Jordan Tucker D.D.S



WOODANDELGADO

Find out why dentists seek our advice when making their most important career decisions.

Call for a FREE consultation 800-499-1474 www.DentalAttorneys.com





FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **Solu**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, <u>w</u> exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. <u>w</u> digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ANTELOPE VALLEY – **Practice & Bldg.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, \underline{w} exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops \underline{w} a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M \underline{w} (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SAN FERNANDO VALLEY PERIO PRACTICE - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **SOLD**

SAN FERNANDO VALLY - EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office, or to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease. Located in the following SFV areas: Canoga Park, Northridge, No. Hollywood, Reseda, San Fernando, Sylmar, Tarzana, West Hills, & Woodland Hills. In addition, we conduct customized space & building searches.

D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- easing Pre-Sale Planning

CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)

Happy Holiday



Paul Maimone Broker/Owner CA Broker #01172430

WOODLAND HILLS ORTHO/PED0 – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor.

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/ Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

SADDLEBACK VALLEY – (4) op comput. G.P. Store front location <u>w</u> exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition.

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO//Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

THOUSAND OAKS GENERAL/PERIO PRACTICE - (4) op office located on a main thoroughfare, in a shop ctr, <u>w</u> exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day wk. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist <u>w</u> a transition.

UPCOMING PRACTICES FOR SALE

Carlsbad, Central Coast, Clairemont, Corona, Cypress, Hawthorne, Kern County, Ladera Ranch, Lake Forest, Los Angeles, Oxnard, Pasadena, Riverside, Sherman Oaks, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, West Hills, West L.A., & Yorba Linda

"The Personalized Service Dental Broker®"

P.O. Box #6681, Woodland Hills, CA. 91365 (866)425-1877 Outside So. CA or (818)591-1401 www.dmpractice.com



Professional Practice Financing Experts

Enterprise Bank & Trust's Practice Finance team has more than 50 years of collective experience helping practices like yours reach their financial goals.

Whether you are purchasing a practice, looking to consolidate debt, expanding an office or purchasing commercial real estate, we can provide many options to fit your needs.

Let us help guide you through our simplified loan process to assemble a loan package customized for you.

Howard Boles SVP, Director of Practice Finance (626) 204-6626 hboles@enterprisebank.com



enterprisebank.com/ppf MEMBER FDIC

General Dentist P.T Friendly Enviroment Partnership Possible Good compensation Immediate Opening 408-842-5000

Panoramic Corp PC-4000 Digital Pano (2D) For Sale. Excellent Condition Functional & Reliable Unit. \$5K OBO 925-833-9800

Yuba City GENERAL PRACTICE. Great established patient schedule and wonderful loyal staff ready for transition. 3 ops, digital, partially electronic charting, fully equipped. 530-673-8969

Sacramento office, near Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@ gmail.com for more info.

Sacramento office, near Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@ gmail.com for more info.

DOWNTOWN FAIRFIELD FOR LEASE, Great opportunity in a prime location. The building is plumbed for a dental. 4 rooms, office, reception, waiting room. 707-688-6113

Siruna Gree MC XL, Cerec AC Bluecam and Ivoclar Programat CS2, conditions on all are great. Selling for \$10,000.00, willing to seperate. Contact us at 707-459-4664. **Sirona Cerec** MC XL, Cerec AC Bluecam and Ivoclar Programat CS2, conditions on all are great. Selling for \$10,000.00, willing to seperate. Contact us at 707-459-4664.

SEO Content Marketing for dental professionals emails, case studies; call/txt 520-329-5914 elaine@ebwritingservices. com.

SAN JOSE: Top-of-line, state-of-art equipment. Practice collected over \$1.3M in 2021! ~1,450 sf w/5 Ops. Reduced \$750k (DG-1141) WPS/800-641-4179

Dentist Needed! Established practice in Sunnyvale looking for a parttime associate. Please email resume dr.varnava@bntdental. com

FAIR OAKS: Highly-desirable mixed residential-commercial neighborhood. ~1,264 w/4 Ops. \$360k (EG-1442) WPS/800-641-4179

C Leasehold Sale 2019 Equipment Spacious 4ops ~1200 sqft Great Location & Parking Text 949-423-9817

Sacramento office,near Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@ gmail.com for more info.

Partime orthodontist to treat our patients at the office. We have pano/ceph. Please email us allcaredentalca@gmail.com

Over 170 5-star Avvo® reviews!

"I have worked with Robert Olson multiple times in the past 5 years, first transitioning from associate to partner, and then partner to full owner. I found him to be honest, thorough and very helpful navigating the "uncharted waters" of business legal workings. Couldn't imagine working with a better lawyer!" Avvo® Review #120

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases Partnerships, Property Purchases & Leases Corporations & Tax Planning

888.963.1120 RWO@transdental.com www.trans.dental

Top Reviewed Avvo[®] Attorney, 2011 to Present:

Mergers & Acquisitions, Incorporations and Commercial Real Estate

Are you paying too much for your dental website?

Is your website outdated for the current market?

Are you paying for every website update?

Are you not getting results?

Already have a website? Switch & Save Money, now with Easy Site Transfer.

The **DocSites**

docsites.com

*75% OFF \$999 \$249 ONE-TIME FEE | OUR LARGEST DISCOUNT OF THE YEAR!

BLACK FRIDAY SALE! ALL MONTH!

ARE YOU LOOKING FOR MARKETING?

SEO Marketing • Blogging • Social Media • Paid Ads

STARTING AT ONLY \$199 PER MONTH

*75% OFF SETUP APPLIES TO "STANDARD" WEBSITE TEMPLATES ONLY

1-888-980-4949

NO LONG TERM CONTRACTS!

BEST PRODUCT

Simila Gene MCXL, Cerec AC Bluecam and Ivoclar Programat CS2, conditions on all are great. Selling for \$20,000.00. Located in Willits, Ca. contact is 707-459-4664.

DANVILLE GP FOR SALE - 4 Ops+RE, 80 Yrs. Goodwill, Digital, 5 1/2 Hyg Days/wk. GR \$1.3M HSDPT - Jim Engel 925-330-2207 - #CA3203 - https://dentalpracticetransitions.henryschein. com/listing/ca3203/

Oral Surgeon available for Central Valley. Modesto to Fresno. Board certified.Full scope 209 626 6366

2021 Item flex for sale \$14999.00.Slightly used, in excellent condition.Great for single or mutiple office traveling. Warranty until 2026.Please email kchou2000@gmail. com

Dental Implant Parts for sale. Surgical, prosthetic, healing abutments. Various manufacturers. pocketdepth@yahoo. com

GP Dental Office for sale in San Diego with over 15 years of goodwill. This practice is located in a 2 story medical-dental building with 5 equipped new chairs with all electric hand pieces. 6 days a wk/ \$2.2 million gross. Gerald Lee, Esq. (213) 631-6669 Cell

San Jose - \$525,000 - Jan-July 2022 net \$115k+, gross \$478k+, 4ops/1,100sqft. Dr. Rishi Salwan (888)8024230 DRE#02085289 **FAIRFIELD / VALLEJO GP FOR SALE** - 7 Ops+RE, Paperless, Digital, 43+ Yrs. Goodwill, GR \$1.5M. HSDPT- Jay Harter 916-812-0500-#CA3117 https://dentalpracticetransitions. henryschein.com/listing/ca3117/

claremont practice for sale 5 ops. Dr retiring. High end build out . Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$950k Mike 562.832.9332 DRE#02079096

SF SAINT FRANCIS WOODS: Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. A steal at \$80k! (AG-993) WPS/800-641-4179

MODESTO, CA – Beautiful 4 ops, great staff. New equipment and technology + room to expand. Rev \$900K www.ddsmatch. com 855-546-0044

Santa Barbara Practice For Sale \$1,780,000: Two very profitable practices under same roof, buy all of half. info@ integritypracticesales.com (855) 337-4337

SybronEndo SystemB Cordless both heat pen & Packn Fill \$1999 Accessories w One Year Warranty TEXT DR ISMAIL 562-968-4061

Dental Practice in Dublin – New Listing! 2022 Projection ~ \$1.0 Million. Seller retires. Busy strip mall close by freeway junctions. 4 eq. ops. ~65% PPO/Cash, ~ 35% HMO/Cap. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https:// LCFpracticesales.com





Lall Loc Pham, Broker (714) 550-7494 for more information Email: Practice@lcffin.com | website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

Buy it! Sell it!! Trade it!!!

Dental Sensors FREE Clinical Trial – Try the DentiMax Dream Sensor for free. Free shipping and installation. If you like it, get \$3,000 off retail, visit dentimax.com/dt22 or call (877) 987-8444.

Clovis - CA: With Real Estate 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space. (DRE01993607) (818)522-9123

IMMEDIATE SALE in NOVATO, Bay Area. General Practice for sale in Novato, California. \$1.4 million last year on 4 days a week with 6 weeks off, low overhead with a net of \$560K last year. On track to do \$1.5 mill this year. 5 Ops, VaTech CT, intraoral scanner, laser. All specialties referred out including Ortho, endo, pedo, 3rds. Serious inquiries only. Quick exit needed, asking \$850K. Email pearlywhiteveneers@gmail.com or call 415-706-6649

SAN LUIS OBISPO COUNTY - OUT-OF-NETWORK Focus here is to "work smart & live better!" On Owner's 23-hour work week, current performance his trending production of \$1 Million. Very profitable. To learn more, go to www.PPSsellsDDS.com.

American Manufactured Dental Operatory \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 – 5657, or visit our website www. dhpdental.com

Learn how SAFE, EFFICIENT, and PREDICTABLE adult oral sedation can be. Weekend certification course, affordable, practical. www.dentaloralsedation.com CIDE (805) 676-1063

For Sale Surgery Lights good condition. Two available. \$500 each. Text 310-927-5942.

SAN LUIS OBISPO: Located in highly-desirable corridor of Med-Tech neighborhood. ~1,559 sf w/ 3 Ops + 1 add'l. Reduced \$295k - Real Estate Also Available (JG-1307) WPS/800-641-4179

West San Jose 3 op fee for service dental office 1010 sf for sale by owner. Solid patient base, 50+ years in the same location. 400k Email: drvladmiruna@gmail.com 408-318-2867

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

LA.KERN COUNTY LINE – PRACTICE & BLDG.! (6) op G.P. & Free Stand Bldg. Collect mid \$500K/yr. Cash/PPO. Very limited competition. D&M Practice Sales (818) 591.1401

CEREC OMNICAM+MC X Milling 2015 Excellent Working Conditions Active CEREC Club Membership.\$71,000+3%CC fee. 650-270-6834

Wanted: Experienced RDH for Community Health Center in Fortuna, CA. Salary Range \$86k - \$99k. Call or text 707.298.4775.

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Ready to Retire? We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

Find Your Dream Job



www.dentaltrader.com

Now reaching **10,000 California dentists...**nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www. transdental.com.

Some banks are slow...not Enterprise Bank & Trust's Professional Practice Finance. Enjoy quick app, processing & funding. Contact Howard Boles at hboles@enterprisebank.com / 626-204-6626.

Attn Dentists: You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$349 for 3 courses, 21 CA CEs –call 720-838-4093, visit www. xcelseminars.com or see Xcel Seminar's insert for details.

claremont practice for sale 5 ops. Dr retiring. High end build out . Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$950k Mike 562.832.9332 DRE#02079096

GREATER MODESTO GP FOR SALE - 7 Ops, Digital, 15 Yrs. Goodwill, Desirable Area. GR \$614K. HSDPT- Jay Harter 916-812-0500-#CA3286 https://dentalpracticetransitions.henryschein. com/listing/ca3286/

Lou Bermudez, Broker (BRE License # 01102002) Specializing in Practice Sales & Appraisals

RANCHO CUCAMONGA

Retiree with mature practice of 20+ years. PPO/cash only. On Haven Ave, featuring 5 ops and busy hygiene program. Signage. Seller works 3.5 days per week. Long-term staff. Seller with no management skills with steady annual gross of \$900k. A quickie / inexpensive face-lift and you are ready to double the revenues with this large patient pool.

ORANGE COUNTY

This One has it ALL!!! Retiree with 7 ops in modern facility. Gross revenues of \$1.6m on 4 days per week. Established hygiene & associate schedule. Free standing building with sign exposure and parking lot. Conservative Seller has not increased fees in 10+years. Location, transferability, sustainability & Growth Potential

MISSION VIEJO

Retiree doing bread-n-butter dentistry only on PT sched. 3 ops in very nice/clean facility. Shopping Center. Gross revenues of nearly \$350k. Conservative treatment planner. Superior starter opportunity with large / loyal patient base. Seller seeks right buyer

VENTURA COUNTY

TMJ / sleep apnea practice with modern facility (seller spent hundreds of thousands of dollars on equipment & TIs). Annual revenues of over \$1m on PT schedule. Seller willing to assist in transition. IF this is a field of interest, do not hesitate as seller's reputation in the field practically guarantees continuity & transferability. Confidential /serious inquiries only

WHITTIER

No miss opportunity!!! Over 15 years goodwill. Free standing building with huge sign. Seller works limited sched with revenues of \$700k and growing. Non-advertising / conservative practice. Ideal as multi-specialty office with 5 + large ops plus room for more.

OXNARD

Retiree doing only bread-n-butter dentistry. All specialty treatment referred. Hispanic patients primarily. Busy office with large patient pool features 4 ops plus room for more. Low overhead. Associates in-place so transition is a snap. Big potential

LOS ANGELES & VENTURA COUNTY

Mature practices concentrating TMJ & Sleep Apnea exclusively. Rare opportunity with established goodwill and referral sources. Magnificent ultra-modern office & equipment. Hundreds of thousands spent on TIs alone. Seller relocating out of state but willing to commit to transition. Over \$1m of revenues on very PT schedule. Revenues primed for big jump for right buyer. Confidential inquiries only.

SAN GABRIEL

Retiree with over 30 years goodwill. Working PT schedule doing bread-n-butter dentistry only. Revenues suppressed due to uber-conservative treatment planning at \$400k annually. Growth potential & seller transition available.

THOUSAND OAKS

Restorative & Cosmetic Practice. Wonderful modern Facility. Active hygiene & Ortho program. Revenues of nearly \$500k without promotion. Outstanding opportunity with large patient foundation. Serious / qualified candidates only.

PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days and has busy 4 days hygiene per week. Revenues suppressed due to uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. Growth potential & easy of patient transfer.

Some of the additional listing coming up next month:

Escondido – location, sign exposure, revenues of \$800k

Cororna - retiree with modern facility; solid management and revenues over \$700k

<u>San Fernando Valley</u> – conservative retiree with 30 yrs of goodwill; PPO/cash revenues of \$600k

Phone: (818) 999-9595

Web: www.ddspracticebroker.com



CHICO Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. Reduced \$75k (GN-1401) WPS/800-641-4179

GREAT PRE-OWNED Equipment: Dexta/Adec Chairs, Sirona Galileo X-Ray Unit & More) email AUSTIN@CROSLEYRESOURCE. COM for inquiries. Pick-up in Bakersfield, CA preferable.

VATECH Panno/ CT Machine for sale. Purchased new in 2015, used once a week only. \$7500.00 805.688.1155 or 805.325.9745

Subscription Based Attorney services for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. www.providerlegal.com

Associate Dentist needed in beautiful Monterey Bay Area. Large 7 operatory practice with large patient base and considerable earning potential. Full time with flexible schedule. Call (831) 682-4568 or email CV to sandra@ salinasdental.com

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOspace (805) 500-3736. Website: www.eseospace. com email: hello@eseospace.com

CALIFORNIA'S LAKE TAHOE 2021 Collected \$857,000 with Available Profits of \$328,000. 2022 trending \$900,000 on 20 hour/week schedule and 4-days of Hygiene. Perfect alpine office. To learn more, go to www.PPSsellsDDS.com. **SACRAMENTO:** Enviable location on major thoroughfare w/ excellent visibility. ~2,300 sf w/ 4 Ops. \$445k (EG-1445) WPS/800-641-4179

Dental practice for sell in FRESNO, CA. 1110 Sq ft. 2 fully operational OPs with a 3rd OP plumbed. Easy Dental system. Dexis x-ray. C&B, endo, Clearcorrect ortho, implant. Dentist retiring. \$120,000 obo. Please call and leave message at 559 494-2049.

Seeking Pedetatric dentist/ GP with Pedo exp for a practice in Bakersfield. Send Resumes to srs95.dental@gmail.com

SANTA ROSA – Beautiful views from each of 5 rooms, nice equipment and technology, excellent location Rev \$1 M www.ddsmatch.com 855-546-0044

Statim 5000 G4 Autoclave NEW Open Box \$4500 Get it before the end of the year straightteeth@hotmail.com

Adult oral sedation certification, this course will improve the quality of your care, 3-day Board-approved course www. DentalOralSedation.com (805) 676-1063

GENERAL PRACTICE FOR SALE. Sunnyvale, CA. Enviable location less than a mile from Apple HQ. Averages 13-14 patients per day, 4 days per week, and welcomes 5-6 new patients per month. Approximately 1000 sq ft, 3 fully equipped ops. To learn more, pls send CV to: sunnyvaledmd@gmail. com

YOUR "GO TO" DENTAL ATTORNEY I KNOW DENTISTRY'S UNIQUE LEGAL & FINANCIAL CHALLENGES

"Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email." "I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions."

"Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs."

Dr. K Chou, Hacienda Heights, Ca

Dr. L. Kong, Daly City, Ca

Dr. P Tran, Burbank, Ca

SERVICES:

Incorporation, Dental Board Defense, Buy/Sell Agreements, Lease Reviews, Space Sharing Agreements, Insurance Audits, Practice Sales

MEMBER:

CA State Bar, NC State Bar, US Federal Courts, US Federal Tax Courts, Calif. Dental Licensure



Cell: 909-450-7158 | Toll Free 844-313-9900 Email: Chester@jenglaw.com

Jenglaw.com 750 W. La Habra Blvd., La Habra, Ca 90631 1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

Buy it! Sell it!! Trade it!!!

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

Clear Aligners: Ready to get started with Clear Aligners in your practice! Check out this 15-hour CE Course www. LearnAligners.com

Culver City Practice For Sale \$126,000: FAST-START, 40 years goodwill, 5-operatories, no marketing, great neighborhood, amazing potential! info@integritypracticesales.com (855) 337-4337

25% OFF ALL DENTAL SUPPLIES: Example: PowerMax 25 Ultrasonic Scaler w/ Universal scaler insert. Linear power control for exact setting, Compact & Lightweight. Reg: \$720.00; Sale: \$540.00. See www.ez2000store.com for more items. Call 800-273-5033.

2015 CEREC Omnicam AC w/NEW Computer Upgrade 5.2.1 & 2015 CEREC MILL MC X & VAC. *Sirona WARRANTY ends in April. CERTIFIED 559-281-6453

LAKE TAHOE GP FOR SALE - 4 Ops, Digital Pano, 20 Yrs. Goodwill. GR \$1.4M. HSDPT-Jay Harter 916-812-0500-#CA3100 https://dentalpracticetransitions.henryschein.com/ listing/ca3100/

Sybronendo ENDOMOTOR With Hand Piece, TF Adaptive Reciprocating Files, 18 NiTi Orifice Openers, 3Packs GPP, 6Packs PP. \$1495, 2Y WARRANTY 4 pics & info, TEXT Dr.Ismail 562-968-4061

Stockton-3 day work wk \$329k prod in 2021! Dexis Dentrix Actaeon equip,office on a lease. 40 yrs retiring!209-623-8454

For Sale Mobile X-Ray unit brand new, never used. \$1000. Text 310-927-5942.

SANTA CRUZ: Retail Center Location at one of city's busiest intersections. ~1700 sf w/4 Ops & plumbed for 1 add'l \$265k (DC-1449) WPS/800-641-4179

\$3,000 Off Dental Sensors – DentiMax Dream Sensor: Retail \$6,999 NOW \$3,999. No need to change your software. High-quality X-rays, 3 year warranty, 5 year protection plan, and 1 year free support included. Visit dentimax.com/dt22 or call (877) 987-8444.

North Hollywood: 3 treatment rooms , Retail center, Dogital center. Great collections. (DRE01993607) (818)522-9123

San Francisco - \$425,000 - 40ps/2,000sqft. 2021 net \$228k+, gross \$717k+, \$10k+ monthly CAP check. Dr. Rishi Salwan (888)8024230 DRE#02085289

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ ADMInstitute.com

Belmont Dental Chair good condition. \$500. Contact Robert via text 310-927-5942.

SUCCESS THROUGH DILIGENCE

TAX • FINANCIAL ADVISORY • VALUATION

Call us today! 310.450.5708

CUONG LE, CPA

info@lecpa1.com

2020 Pico Blvd., Suite C, Santa Monica, CA 90405

Wine Country Periodontics & Implantology in Santa Rosa, CA is looking for a Periodontist to join our team. You can look us up at www.winecountryperio.com. Whether you are career oriented and want to learn how to manage a private practice or just want to supplement your income as an employee, this opportunity will work for you. Contact Dr. Paul Steigerwald at periopeople@gmail.com

\$\$\$\$\$ Receive a refund of up to \$26,000 per W-2 Employee, This is not a loan! Let me help!! William D Miller DDS 1 818-261-6619

Need a Tax Coach? Are you tired of paying too much in taxes? Learn how to lower your effective tax rate legally. We are a licensed CPA Firm here in California and Certified Tax Coaches. Visit mydentistcpa.com or call 949-485-2011.

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

Advanced Dental Technology Practice for sale in Palmdale, CA. A well established solo Practice with quality patients and staff. Fee for service.Call or text 661-609-1266

1 in **5** dentists currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit www.dentaltrader.com, free ads for dentists and staff. Very affordable ads for everyone else.

HOLLISTER: Practice is on track to collect ~\$900k in 2022! ~1,500 sf w/5 Ops. Reduced \$450k (DG-1356) WPS/800-641-4179

practice for sale (San Bernardino) forced sale due to health issue (5ops) located on busy street(free standing building)lease \$1700. associates on 3 day produced \$360 in 2021 asking \$200k obo Mike 562.832.9332 Dentipro.net

(855) 337-4337 | integritypracticesales.com



"Just wanted to say thank you for all of your hard work. I could not have done this without you guys. You were all very professional and it was a pleasure working with all of you. **If any of my dentist friends want to sell their practice**, **I will definitely recommend them to you guys.** Thank you again."

- Dr. Kim

TIME TO SELL YOUR PRACTICE?

Talk to us about a custom transition plan to get you the price and terms you deserve.

Call or text your local agent today, or call our office at (855) 337-4337 to schedule a confidential consultation.



ORANGE COUNTY SAN DIEGO INLAND EMPIRE Tim Miller DRE# 02107070 (714) 272-8408



VENTURA COUNTY LA COUNTY Ken Skeate DRE# 00885612 (805) 338-5850



LA COUNTY Al Galvis DRE# 01702731 (818) 298-9770



CENTRAL COAST Darren Hulstine DRE# 01899816 (805) 878-0633



LA COUNTY Eddie Delshad, DDS DRE# 01864709 (310) 595-0203



BAY AREA NORTHERN CA Scott Taylor, MBA DRE# 01864709 (650) 374-9384



SOUTHERN CA Maricelle Ortiz-Luis, DDS DRE# 2031988 (858) 722-7461



BAY AREA NORTHERN CA Nelson Reynolds DRE# 02124985 (510) 501-1959

SAN DIEGO, ORANGE COUNTY, & & LOS ANGELES

IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops | #10064 40-year est. GP on busy road downtown! Call Eddie (310) 595-0203

IN ESCROW! Los Angeles | \$265,000 | 2 ops | #10068 Imagine owning a 100% fee-for-service Westside General Practice on Wilshire Blvd! There is a beautiful, professional buildout, a strong patient base, and excellent growth potential! Call Ken (805) 338-5850

SOLD! Lake Forest | \$1,524,600 | 6 ops | Sold by Tim Miller

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | #10060 Rare opportunity in prestigious Bixby Knolls! Stunning, high-end boutique buildout, with all equipment included in a spa-like atmosphere that could be yours! Located in a walker's paradise. Call Al (818) 298-9770

Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated General & Cosmetic with an excellent patient base in a very desirable Westcliff neighborhood with superb visibility! State-of-the-art operatories and a great floorplan. Call Tim (714) 272-8404

Newbury Park + Real Estate | \$139,900 + \$749,970 | 4 ops | #10014 Wouldn't you LOVE to own real estate in this sought-after building?! Fast-start General Practice with iTero and everything you need to jumpstart your dream practice! Call Al (818) 298-9770

Central Hollywood | \$540,000 | 4 ops | #05014 Profitable and recently upgraded GP in busy shopping center. Call Darren (805) 878-0633

West Hollywood | \$435,000 | 3 ops | #10035 One-of-a-kind, 100% fee-for-service General Practice in a highly soughtafter landmark medical building with a century of goodwill! Includes Dentrix, iTero, and fully digital radiography. Call Eddie (310) 595-0203

SOLD! Beverly Hills | \$65,000 | Sold by Eddie Delshad, DDS SOLD! Santa Monica | \$702,000 | Sold by Al Galvis

Clendale | \$175,000 | 3 ops | #10031 You'll love walking into this open concept, naturally lit office with stuffing views. Build your legacy on 42-years of goodwill from this fantastic downtown office on the upper level of a professional building. Call AI (818) 298-9770

SOLD! West Hills | \$385,000 | Sold by Ken Skeate

IN ESCROW! Thousand Oaks | \$459,000 | 5 ops | #10051 Busy retail center location, high-tech equipment, 3-day work week. Call Ken (805) 338-5850

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years of goodwill at highly reviewed GP in high-vis corner location. Call AI (818) 298-9770

SOLD! Tarzana | \$959,000 | 3 ops | Sold by Al Galvis



INTEGRITY PRACTICE SALES

SOLD! Rancho Mirage | \$629,000 | 5 ops | Sold by Tim Miller

Palm Desert | \$1,400,000 | 6 ops | #10024 100% FFS general and cosmetic practice. Call Tim (714) 272-8404

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at this open-concept 40-year established office in the golf mecca of America! High-vis office is set up for all phases of dentistry and features paperless charts, Dentrix ,and room to grow. Call Tim (714) 272-8404

SOLD! Clendora | \$230,000 | Sold by Eddie Delshad, DDS

El Centro | \$615,000 | 4 ops | #10019 You could be dental royalty in the Imperial Valley should you choose to buy this SUPERB practice. Take home is nearly half a million dollars at this very successful 75-year established office! Call Maricelle (858) 722-7461

SOLD! Simi Valley | \$399,000 | 6 ops | Sold by Ken Skeate

IN ESCROW! Encino | \$349,000 | 3 ops | #10052 60 years of goodwill at this beloved Multi-Specialty practice. It's situated in a popular and well-located medical center and has a warn, inviting atmosphere. Call Eddie (310) 595-0203

IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066 FAST-START/MERGER in a magnificent newly built-out space! New Dansereau chairs, Infinity delivery systems, Belmont intraoral x-rays among others! Call Ken (805) 338-5850

NEW! Los Angeles | \$339,000 | 6 ops +1 | #10077 26-yr est. GP and Ortho office in a PRIME location near LAX with free parking and excellent visibility! Call Eddie (310) 595-0203

VENTURA & SANTA BARBARA

SOLD! Ojai | \$350,000 | 4 ops | Sold by Ken Skeate

Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! The patient-to-dentist ration is 4,000 to 1 and is almost unheard of in California! Call Darren (805) 878-0633

SOLD! Lompoc | \$640,000 | 8 ops | Sold by Darren Hulstine

Northern Santa Barbara County + RE | \$195,000 | 3 ops | #09969 Very profitable General & Pediatric Practice in charming building. ! With relatively little competition, there's a tremendous opportunity to grow this practice into a major pediatric dentistry center. Call Darren (805) 878-0633 NEW! Santa Barbara | \$1,780,000 | 6 ops | #10074 Two very successful and profitable General and Cosmetic practices in the same office. Opportunity to buy both, orhalf of both practices.

SOLD! Santa Maria + RE | \$640,000 | by Darren Hulstine SOLD! Central Coast | \$299,000 | Sold by Darren Hulstine

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

VENTURA & SANTA BARBARA CONT.

NEW! Ojai | \$375,000 | 4 ops | #10076 70 years of goodwill and priced at just 58% of collections. This modern, high-technology office has been averaging \$648,000 in annual revenue on just 28 hours per week! Call Ken (805) 338-5850

SOLD! Santa Maria | \$895,000 | 5 ops | Sold by Darren Hulstine SOLD! Ventura | \$450,000 | 4 ops | Sold by Ken Skeate SOLD! Lompoc Suite | \$590,000 | Sold by Darren Hulstine

Santa Maria | \$110,000 | 3 ops | #09938 Make a difference in this extremely fast-growing city at this comprehensive CP with 20 years of goodwill. Renew the lease and stay put or buy and merge with your existing practice and enjoy high-profit margins due to elimination of duplicate expenses! Call Darren (805) 878-0633

SOLD! Santa Maria | \$1,135,000 | Sold by Darren Hulstine SOLD! Oxnard Turnkey | \$105,000 | Sold by Ken Skeate

BAY AREA & SAN LUIS OBISPO

NEW! Santa Cruz + Real Estate | \$750,000 + \$749,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

San Luis Obispo County | \$275,000 | 3 ops | #02910 Central Coast living at is finest! This practice is location in a busy shopping center, is fully fee-for-service and features CEREC and digital pano. There is even space to add a 4th or 5th operatory and increase volume and revenue dramatically! Call Darren (805) 878-0633

IN ESCROW! Pleasant Hill | \$582,000 | 4 ops | #10071 Buy this practice and help carry on a long tradition of compassionate, high-quality dental care. This thriving second-gen practice has an unsurpassed reputation and is located in a very attractive professional building. Call Nelson (510) 501-1959

NEW! Watsonville + Real Estate | \$295,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

San Francisco | \$200,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD! San Jose | \$205,000 | 5 ops | Sold by Scott Taylor Oakland | \$350,000 | 5 ops | #09964 Extremely busy Medi-Cal GP collected \$1.1M in 2022, MOTIVATED SELLER! Call Scott (650) 374-9383



Pleasanton | \$550,000 | 7 ops | #10069 Impress your colleagues with this stunning, state-of-the-art office in this affluent Bay Area city. This type of high-end office would cost upwards of \$1M to start from scratch so their loss is your gain! Call José (925) 382-9525

SOLD! Arroyo Grande | \$550,000 | Sold By Darren Hulstine

San Luis Obispo | \$495,000 | 6 ops | #10040 Own 50% of this remarkable, 100% fee-for-service practice near historic and highly sought-after Downtown SLO, often dubbed "mini-Silicon Valley". There is currently little-to-no marketing which translates to a significant possible growth opportunity! Call Darren (805) 878-0633

North San Luis Obispo County | \$450,000 | 6 ops | #10022 Vibrant and charming neighborhood! Located in a busy shopping center, this profitable practice has a solid longstanding reputation for honest, quality dentistry and friendly, welcoming staff. Call Darren (805) 878-0633

SOLD! SLO County | \$249,999 | 2 ops | By Darren Hulstine

San Jose | \$505,000 | 4+ ops | #10053 You will enjoy a high net income practicing in this 28-year established GP. Located in a beautiful freestanding building with an elegant and well-designed interior, you will be proud to call this office yours! Call Nelson (510) 501-1959

SOLD! San Jose | \$95,000 | 3 ops | Sold by José

Belmont | \$375,000 | 4 ops | #10016 This is THE location for a dentist! We have a bright, spacious 100% fee-for-service General Practice. The office location will be part of a newly planned Downtown area so now is the time to grab it before the rent increases! Call Scott (650) 374-9383

Fairfield | \$875,000 | 4+ ops | #09972 Cutting-edge and extraordinarily profitable dental practice with tons of modern upgrades. Located right off a major Freeway exit it's easily accessible for patients coming from all over the region. Call José (925) 382-9525

Concord Turnkey | \$45,000 | 4 ops | #10037 Make this recently vacated turnkey office yours! This location has been a dental office for 27 years and the seller left behind everything you need to get started today including CEREC, and Eaglesoft. Call Nelson (510) 501-1959

SOLD! San Jose | \$1,700,000 | Sold by Scott Taylor

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525 IN ESCROW! Monterey + Real Estate | \$935,000 + \$695,000 | 4 ops | #10049 Very profitable GP in a walkable area. Call Scott (650) 374-9383

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

BAY AREA & SAN LUIS OBISPO CONT.

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

IN ESCROW! Concord | \$349,000 | 6 ops | #10018 Spacious office in beautiful building. Call Nelson (510) 501-1959

Fremont Fast-Start | \$199,000 | 4 ops | #10062 Established General Practice located in a street-facing professional building with great signage and visibility. This is a fantastic opportunity to start small and grow big! Call Nelson (510) 501-1959

SOLD! Antioch | \$550,000 | 8 ops | Sold by Scott Taylor

Monterey | \$399,000 | 6 ops | #10045 Take this practice to the next level! We have a beautiful office in a GREAT location that needs a full-time doctor! Located a familiar intersection near the airport surrounded by luxury housing, impeccable golf courses, and the world-famous Laguna Seca Raceway. Call Scott (650) 374-9383

Santa Cruz | \$639,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

NEW! Sonora + Optional Real Estate | \$649,000 | 4 ops

#10070 How would you like to work just 3 days per week and generate \$365k in net income?! Potential to expand into another 1,000 square feet if real estate is purchased! Call Nelson (510) 501-1959

SOLD! Clovis | \$779,000 | 6 ops | Sold by José

Sebastopol | \$395,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/CP with an extraordinary staff. Call Nelson (510) 501-1959

IN ESCROW! Bakersfield | \$700,000 | 10 ops | #09942 With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633

NEW! Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959



IN ESCROW! Bakersfield | \$303,000 + \$899,000 | 4 ops | #10021 Downtown corner location! Call José (925) 382-9525

Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops | #10015 Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer IV sedation and oral surgery, so you automatically have a huge leg up on any local competition, Call José (925) 382-9525

SOLD! Bakersfield | \$995,000 | 7 ops | Sold by José

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

Merced | \$249,000 | 4 ops | #09913 Fantastic hightechnology]practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

SOLD! Bakersfield | \$590,000 | 12 ops | Sold by José

Tulare County + Real Estate | \$349,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operatory office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

SOLD! Visalia + Real Estate | \$1,836,525 | 10 ops | Sold by José

Modesto + Real Estate | \$375,000 + \$495,000 | 5 ops | #10038 Build your legacy at this 50-year established General Practice wonderfully location just off Highway 99. Thoughtfully remodeled just 3-4 years ago using high-quality materials, it boasts high ceilings and a crisp, modern vibe throughout. Call José (925) 382-9525

Porterville | \$400,000 | 6 ops | #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

YOUNG'S DENTAL Ray MEDIT ACKURETTA Design <u>service</u> by **COMPLETE IN-OFFICE 3D PRINTING BUNDLE** SCHEDULE FOR DEMO \$2000 **OR QUICK CONSULTATION** TODAY! **EVIDENT** 562.404.3500 DESIGN CREDIT YOUNGSDENTAL.COM INCLUDED!

\$1,188/MONTH

***INTEREST RATE MAY CHANGE**

A complete bundle for ultra precision premium in-house 3D printing fabrications

Save more than \$31,000 instantly with this year-end opportunity to transform your practice environment into complete digital. This special bundle includes:

- MEDIT i700 IOS
- Rayscan Alpha Plus 16x10 CBCT
- Ackuretta SOL 3D Printer
- Keystone Model Resin x 2
- Ackuretta CLEANIE Cleaning Unit
- Ackuretta CURIE Curing Unit
- \$2000 evident Free design service OR <u>Surgical Guide</u> planning/designing for 1-3 implants

Voted best Doctors office in the County

Open Door Community Health Centers is hiring for **General Dentists**. We offer:

- Competitive Salary
- Relocation Assistance
- Childcare Program
- Full Health Benefits
- Sign-On Bonus

Our dentists provide full-spectrum dentistry, from preventative care and education, to root canals and extractions, to treatment of gum disease. In 2018, we opened our newest health center in Fortuna, complete with seven operatories. We are a **National Health Service Corps (NHSC) loan repayment** site with a Dental HPSA Score of **23**. Clinicians can get up to **\$300K** to repay their health profession student loans.

open

Please Contact:

Cindy Thao Provider Recruiter 707-298-4775 or cithao@opendoorhealth.com

FQHC WITH OVER 50 YEARS SERVING THE HEALTH AND WELLBEING OF THE CALIFORNIA NORTH COAST

For more information visit: opendoorhealth.com

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

SANTA CLARA COUNTY / WEST VALLEY OMS FOR SALE -5 Ops, CBCT, Mac Practice PMS, Seller Retiring! GR \$579K. HSDPT-Jim Engel 925-330-2207 #CA3239 https:// dentalpracticetransitions.henryschein.com/listing/ca3239/

Legal Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www. transdental.com.

Attend Xcel Seminars 20th Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 3-course, 21 CE series (all live CA CE units) for only \$349 and learn about Dental Pharmacology & Opioids, Endo & Oral Surgery for GPs. Go to www.xcelseminars.com or call 720-838-4093 for info or to register.

Dentist and Assistants Stools Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 – 5657, or visit our website www.dhpdental.com

HAPPY TEFTH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@ gmail.com

Lidocaine 2% Cook-Waite 50pk \$34.99 buy at www.pricenex. com or (310)-527-7988

ANTELOPE VALLEY – 8 op comput. G.P. & a Free Standing (4) Plex bldg. for sale. Cash/Ins/PPO/Denti-Cal pts. Annual Collect \$1.2M. D&M Practice Sales (818) 591.1401

2021 Item flex for sale \$14999.00.Slightly used, in excellent condition.Great for single or mutiple office traveling. Warranty until 2026.Please email kchou2000@gmail. com

WINE COUNTRY Endo: Solo Endo practice located in desirable community. ~11,785 sf w/3 Ops + 2 add'l. \$623k - Real Estate Also Available (CG-1444) WPS/800-641-4179

RED BLUFF, CA – 4 OP GP practice, with a free-standing building for sale. Great income and low stress. Revenue of \$720K www.ddsmatch.com 855-546-0044

SANTA CRUZ GP FOR SALE – PRICED REDUCED 4 Ops, 20+ Yrs. Goodwill, Digital, FFS and Delta PPO Only. GR \$1.1M - HSDPT- Gina Miller 707-391-7048-#CA2938 https:// dentalpracticetransitions.henryschein.com/listing/ca2938/

We have BUYERS looking for Dental Practices in Diamond Bar, Upland, San Fernando Valley, Orange County and Los Angeles County. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80 5-days of Hygiene. 2021 collected \$658,000. Well cared for 4-op office. Building also available. To learn more, go to www.PPSsellsDDS.com.

PRICENEX Discount Dental Supplies





First time order only. Offer expires 12/31/22.

ORDER NOW | PRICENEX.COM

Buy it! Sell it!! Trade it!!!

Wanted: Experienced RDH for Community Health Center in Crescent City, CA. Salary Range \$88k - \$101k. Call or text 707.298.4775.

Prexion CT Scanner machine new ,open box ,never used. Excellent condition. Only \$45000.00 text 909 999-4541

Fairfield Practice For Sale \$875,000: Ultra-profitable, 5-star-rated, relaxed schedule, expand to 6 ops, modern updates, near freeway. info@integritypracticesales.com (855) 337-4337

Learn how adult oral sedation can expand the quality of care of your practice. 3-day course www.dentaloralsedation.com CIDE (805) 676-1063

S. SACRAMENTO GP FOR SALE - 5 Ops, 73 Yrs. Goodwill, Paperless, Hi-Exposure Retail. GR \$803K. HSDPT-Jay Harter 916-812-0500-#CA3093 https://dentalpracticetransitions.henryschein. com/listing/ca3093/

CASTRO VALLEY/OAKLAND: 2 AMAZING PRACTICES - This extraordinary opportunity is once-in-a-lifetime! \$1.98M (DG-1447/BG-1448) WPS/800-641-4179

CEREC OMNICAM+MC X Milling 2015 Excellent Working Conditions Active CEREC Club Membership.\$71,000+3%CC fee. 650-270-6834

"Lee Maddox was my anchor while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

Oral sedation certification, for \$2,200 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ ADMInstitute.com

DentiMax Dental Sensors - Get a 14 day free trial of the DentiMax Dream Sensor and do your own clinical evaluation. Plug-and-lay integration. Visit dentimax.com/dt22 or call (844) (877) 987-8444.

Vacaville - \$280,000 - 20ps, 1,008 sqft. 2021 gross \$479k+, net \$180k+. Rent \$2,082/month. Dr. Rishi Salwan (888)8024230 DRE#02085289

AEROSOLS REDUCTION KIT WITH VALVE FOR ISOLITE/ DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 4PICS 5629684061

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Calabasas: 5 treatment rooms, 2200 sqft one day of ortho great production and elegant(DRE01993607) (818)522-9123

NO. CALIFORNIA 21

"I didn't realize how using select keywords, ADA compliancy and other SEO tools would increase new patient flow and build my practice until I connected with Irina at eSEOspace. The new website is attracting patients like crazy!" -Dr. B. P., DDS



701 HH + + *

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE.

Call (805) 500-3736 eseospace.com

Introduction to FULL ARCH IMPLANT reconstruction: Surgical and Prosthodontic WORKSHOP

A comprehensive workshop that involves:

- Lectures on full arch implant reconstruction
- Review of current and basic literature on full arch implant supported prosthesis
- CADAVER workshop on surgical implant placement
- CONVERSION PROSTHESIS hands-on fabrication
- Review of clinical and laboratory steps in fabricating full arch implant prosthesis
- Current treatment concepts in full arch implant reconstructions
- Principles for merging conventional and digital technology when fabricating full arch implant supported prosthesis



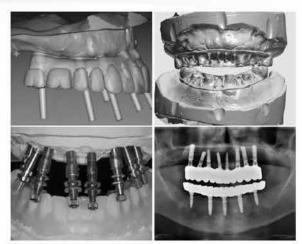
Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr Proussaefs has been editorial board member in several scientific journals with high impact factor.

His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.







Place full arch implants on HUMAN CADAVERS





www.DentalInstituteCalifornia.com

(805) 676-1063

Adult Oral Sedation Certification Course

"Adding oral sedation to my skill set transformed my practice.

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

- John Magnis DDS, Oxnard, CA

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- California Dental Board approved course
- Course meets ADA guidelines; qualifies for most States for Oral (minimal) sedation permit*
 *Check with your individual state for requirements for issuing an oral (minimal) sedation permit

Course Fee: \$2,500 \$2,300

\$965: Recertification oral sedation dentistry doctor

\$1,250: Recertification conscioussedation doctor



Workshop Dates March 24-26, 2023

NEW! | 100% ZOOM | (@) Virtual/Zoom Adult Oral Sedation Certification Course April 1-2, April 8, 2023

IN-PERSON March 26, 2023 VIRTUAL/ZOOM April 2, 2023 (Oral Sedation Recertification)

March 25-26, 2023 NEW: | ZOOM | (@)) April 1-2, 2023 (Moderate Sedation Recertification)



C.I.D.E. www.DentalOralSedation.com (805) 676-1063





Get the best option

Many simple & complex legal issues facing your practice can be handled in a variety of ways, helping you select your best option is the priority. Let's explore these solutions. Call for a free initial consultation.

- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.



A. Lee Maddox, DDS, Esq.

So: (949) 675-1515 • Fax: (949) 339-2062 www.maddoxhealthcarelaw.com

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

No: (888) 535-4517

499 Marina Blvd., Suite 105, San Francisco, CA 94123

Dr. Jeff Javelet

"DocSites has been the best! We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites. com or call 888 980 4949 and ask about our Trader Special Offer.

WE BRING EXPERIENCED TRAVELING SURGEONS to your office: Implants, Extractions, Perio. Surgeries. www. ImplantOutreach.com info@implantoutreach.com Call: 888-871-0009.

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

Practice Purchase: Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. www.providerlegal.com

SANTA CLARA COUNTY – OUT-OF-NETWORK Highly regarded community. 2022 trending \$2.1 Million in collections with \$1 Million in Available Profits. Seller available for proper transition. To learn more, go to www.PPSsellsDDS.com.

www.DentalAttorneys.com Starting Fresh? Retiring? Call the transition experts. 800.499.1474

For Sale Boyd Surgery Chair excellent condition \$2500. Text 310-927-5942.

25% OFF ALL DENTAL SUPPLIES: Example: Piezo Ultrasonic Scaler; includes Endo Unit, Compact unit housing; easy placement anywhere; Extremely gentle on patient; Causes little/no sensitivity, Autoclavable handpiece. Reg: \$598.00; Sale: \$448.50. See www.ez2000store.com for more items. Call 800-273-5033.

05 Associate - needed for busy practice in HB / Long Beach. - 401k + other benefits - 949-514-8714 Call to inquire DrT

Get fast approval and funding with Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

LIVERMORE: Desirable location. Converted home with pristine landscaping. ~1,200 sf w/3 Ops. \$400k – Real Estate Also Available (DN-1424) WPS/800-641-4179

Adult oral sedation certification training; will get your adult oral sedation permit by completing our 3-day course, www. dentaloralsedation.com (805) 676-1063

Legal Tip: Buyers: It takes 15 years to fully deduct allocations to goodwill. Attorney Robert W. Olson, Jr., 805.963.1120, www. transdental.com.

Looking for something but can't find it? Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988 **Reliable Powerful American Made** Dry Vacuums Systems. Variable Speed Controls to reduce electrical usage significantly, starting at \$5295. Call (800) 423 – 5657 or visit our website for more information. We do have them In Stock

PLEASANTON GP FOR SALE - 6 Ops, 5 Eq., Paperless, Digital. GR \$470K HSDPT- Jim Engel 925-330-2207-#CA3023 https:// dentalpracticetransitions.henryschein.com/listing/ca3023/

We have BUYERS looking for Dental Practices in the East Bay Area including San Francisco, Alameda County and Contra Costa Counties. Real Estate is a PLUS. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 -7494. https://LCFpracticesales.com

Dental Sensors \$2,999 – Save up to 50% on the DentiMax Dream Sensor. Size 1 : \$2,999 and Size 2: for \$3,999. Works with you software and sensors. Visit dentimax.com/dentaltrader or call (877) 987-8444.

HAPPY TEETH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@ gmail.com

Frssil - \$180,000— 4ops/1,800sqft. 2021 gross 284k+. Rent \$2,587/month. Dr. Rishi Salwan (888)8024230 DRE#02085289

IV sedation certification course: Bring your practice to the next level, SAFE, EFFICIENT, California Institute of Dental Education (805) 676-1063

Wanted: Pediatric Dentist for Community Health Center – Dental Van Services in Crescent City, CA. Salary Range \$163k - \$187k. Call 707.298.4775.

Agoura Hills Practice For Sale \$225,000: FAST-START, impeccable contemporary office, high-end finishes, expand to 5 ops! info@integritypracticesales.com (855) 337-4337

MINDEN/ GARDNERVILLE, NV – (2) separate offices – one with free standing building for sale, one with space for sale- great opportunities www.ddsmatch.com 855-546-0044

SANTA MARIA: Practice on track to collect nearly \$700k in 2022! ~1,300 sf w/4 Ops. A Steal At \$250k! (KG-1391) WPS/800-641-4179

NORTHERN BAY AREA PERIO FOR SALE - 4 Ops+RE, 33 Yrs. Goodwill, 4 Hyg Days/wk. GR \$1.4M. HSDPT- Gina Miller 707-391-7048-#CA3118 https://dentalpracticetransitions. henryschein.com/listing/ca3118/

2021 Item flex for sale \$14999.00.Slightly used, in excellent condition.Great for single or mutiple office traveling. Warranty until 2026.Please email kchou2000@gmail. com

This 3-day full arch implant course has it all, hands-on training on cadavers, conventional and digital workflows. www. DentalInstituteCalifornia.com (805) 676-1063



dental air, water, and suction systems. Orthotrac practice management software with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked out 6 weeks in advance, with approximately 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3250/

FAIRFIELD/VALLEJO AREA - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3117/</u>

NORTHERN CALIFORNIA PERIO - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ ca3118/

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <u>http://dentalpracticetransitions.henryschein.com/listing/CA3023/</u>

Buy it! Sell it!! Trade it!!!

Reduction for expedited sale! - Seller must sell/retire!!! Seller will consider all offers including a Patient Records / Goodwill Sale - High retail and drive-by traffic 4 Operatory GP practice with over 18 years of Goodwill. Nice space layout in approximately 1,600 sf professional & retail exposure building. 'MOGO' Practice Management Software with 11 workstations, digital x-ray, intra-oral cameras, and soft tissue laser. Seller's PM Software reports over 1,300 active patients in the past 18 months, averaged 13 new patients per month, 5 days of Hygiene per week, with the practice scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2021 Gross Receipts were \$719K, and 2022 is on track to again hit \$719K-ish range... on a 5-day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 http://dentalpracticetransitions. henryschein.com/listing/CA2897/

www.henryscheindpt.com

SOUTHERN CALIFORNIA OFFICE 888-685-8100

NO. CALIFORNIA 27

DENTAL PRACTICE BROKERAGE Making your transition a reality.



Kerri McCullough Lic. #01382259 (949) 300-0312 40 Years in Business



(714) 318-4911 Years in Business



Lic. #00411157 (951) 314-5542) years in Business



Gina Miller Lic. #02015193 (707) 391-7048 31 years in business



Lic. #02126473 (310) 596-0961 13 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SANTA CLARA COUNTY / WEST VALLEY - *NEW LISTING* - This very affluent community reflects the quality of this practice. 2021 revenue of \$579,000 on a 3 1/2-day work week. Well-appointed five (5) treatment rooms with 1 additional room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3239/</u>

SONOMA COUNTY - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3165/

SONOMA COUNTY - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/ listing/ca2594/

SONOMA COUNTY - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ofs with every amenity: Pano, Dexis Servers Interface cameras, Laser, and Fully Paperless up and Dentrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 https:// dentalpracticetransitions.henryschein.com/listing/ ca544/ S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3093/

S. SACRAMENTO METRO - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail stripmall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149- Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3149d/

CENTRAL CALIFORNIA

GREATER MODESTO - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrix, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production... all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2795/</u>

GREATER MODESTO AREA - NEW LISTING Rare opportunity to acquire a GP dental practice with a long-standing/predictable patient base and income stream that is located in a desirable area and community. Seller has 15 years of Goodwill in a practice that has been successfully operating at the same location for over 60 years. Seller is negotiable to work back for a period of time after the sale. ~2,700 sq. ft. of comfortable and efficient office layout including five (5) equipped and 2 plumbed (7 total) Operatories, nice patient waiting area with fireplace, Eaglesoft PM Software with 3 workstations, digital X-Ray Photo-Phosphor Sensor System, and digital Pano. Dentist is booked out 2 weeks in advance, and Hygiene is booked out 2 months in advance, with PM Software reporting approximately 864 active patients over past 12 months and average 13 new patients per month over past year. Endo, oral Surgery, and Implant Placement referred out. 2021 gross receipts \$614K on 32 hour work week. #CA3286-Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3286/

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrix PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 http://dentalpracticetransitions_ henryschein.com/listing/CA2938/

SOUTHERN CALIFORNIA

CENTRAL VALLEY - Rare and unbelievable opportunity to purchase a successful Pediatric practice. Ten (10) chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ ca2794/

CENTRAL COAST - Amazing practice located in beautiful Central Coast, California! The doctor is looking to sell the well-established FFS/PPO practice-located in a strip mall shopping center in one of the largest cities in the Central Coast. This high-producing practice grossed \$2.4M in 2021, has a loyal staff and a great patient base. The spacious practice is over 3,000 sq. ft. and has eight (8) fully equipped operatories. The office is paperless and utilizes open dental software. This practice has it all-digital x-ray/pano units, Cone Beam CT, intra-oral scanners, 3-D printers, chairside CAD/CAM, and a completely integrated dental lab for all other CAD/CAM restorations. The seller reports over 2,900 active patients in the past 18 months, 5 days of Hygiene per week, and on average 74 new patients per month. The owner will work back, if needed, and assist in an easy transition. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3157- Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.henryschein.</u>

Northern California Office 888-685-8100

www.henryscheindpt.com Henry Schein Corporate Broker #01233804

Place a FREE Reader Ad online at www.thedentaltrader.com

SOUTHERN CALIFORNIA OFFICE 888-685-8100

HENRY SCHEIN® DENTAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

COASTAL ORANGE COUNTY - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2787/

COSTAL ORANGE COUNTY - NEW LISTING -Beautiful dental practice for sale in a stand-alone dental building located in coastal Orange County! Doctor is retiring. Approximately 3,000 square feet with eight (8) Ops with rear-entry, adaptable for either left or right-handed dentists, Progeny Digital X-ray and four (4) x-ray units that are used between rooms. Average age of equipment is 10 years old. Plenty of room to install CBCT or Panographic X-Ray. Large front office space, lab in the middle of office as well as a staff lounge. Genesis practice management software system. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. All specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Associate on staff that works 2 days a week and willing to stay on with new owner. PPO and HMO patients that pay for upgraded services. The Seller owns the building and will lease the space back to the new owner. There may be an opportunity to purchase the building in the future. Practice was built from scratch in 2004. 2021 Collections of \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <u>https://detailpracticetransitions.</u> henryschein.com/listing/ca3275/

HESPERIA - Well-established General Practice in a freestanding building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with five (5) furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 https:// dentalpracticetransitions.henryschein.com/listing/ca1500/

COSTAL LOS ANGELES COUNTY - NEW LISTING - Incredible Redondo Beach practice located only steps away from the ocean! The doctor is leaving the state and looking to sell the long-established FFS/ PPO practice located near the corner of two busy streets. The 1000 sq ft bright, charming, and well-maintained practice has three (3) operatories and 29 years of goodwill. The practice produced \$615k in 2021 on 4 doctor days and 5 hygiene days per week. Most specialty work is referred out. The practice utilizes Easy Dental software, has computer/monitors in every room, digital xrays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3314/

NORTH ORANGE COUNTY - Must see practice in a great location in Yorba Linda! This bright and wellmaintained office has everything you are looking for in a modern General Practice. The 1150 sq ft office has 4 operatories, is fully paperless and utilizes open dental software. The office grossed over \$1.0M in 2021, has an incredible staff and loyal patient base. The seller primarily works 3.25 days a week and the practice has over 30 years of goodwill! The practice has a Cone Beam CT, iTero scanner--as well as digital x-rays, computers, and TVs in every operatory. The fee for service and PPO practice has 3 days of hygiene per week. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3262- Ben Sapir - 310-596-0961 <u>http://dentalpracticetransitions.henryschein.</u> com/listing/CA3262/

ORANGE - Doctor is ready to retire. Located in a professional building where you own the office the space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operatory. 4 equipped treatment rooms, desirable location in suburban area with specialty offices nearby. Heavy traffic area on Obe 1 mall and freeways. Clarix Dexcam interport camera, TV screens in all the Ops, Dentrix software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216 https://dentalpracticetransitions. henryschein.com/listing/ca3143/

RANCHO SANTA MARGARITA - Beautiful four (4) Operatory practice in Rancho Santa Margarita! Over 30 years of goodwill in this light and bright office. Practice utilizes Dentrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hygiene per week. Modern design with large windows in the operatories. 2021 Gross Revenue over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/ listing/ca3160/

SAN BERNARDINO - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Serve will sell building, has two lease tenane diacent practice with short-term leases. Room to apand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 http://dentalpracticetransitions.henryschein.com/listing/ CA2843/

SOUTH ORANGE COUNTY - Great practice opportunity located in an affluent area--shopping center--in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/ FFS-only practice. Every operatory has a computer with access to Dentrix, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an iTero scan ento help sell aligner technology and record only records. The practice is open only 4 days a text-Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/ listing/ca3095/

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapir 310-596-0961 https://dentalpracticetransitions.henryschein.com/ listing/ca3113/

WHITTIER - Retiring doctor is looking to sell the longestablished FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories, fire (3) equipped. The office is paperless call estimates and software, has digital x-rays, intraoral came as, and lasers. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150 -Ben Sapir 310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca3150/

SAN DIEGO

CHULA VISTA - NEW LISTING - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 http://dentalpracticetransitions. henryschein.com/listing/CA3195

ENCINITAS - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this wellestablished practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca3152/

ESCONDIDO - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment Loant) on a corner lot on a busy, four-lane streeting in more, gated parking. Recently renovated with a logit and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 http://dentalpracticetransitions. henryschein.com/listing/CA3031

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.</u> com/listing/ca3190/

www.henryscheindpt.com Buy it! Sell it!! Trade it!!!

SOUTHERN CALIFORNIA OFFICE 888-685-8100

28 NO. CALIFORNIA

DECEMBER 2022 MENRY SCHEIN® DENTAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

OCEANSIDE - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a freestanding building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ ca3151/

POWAY - *NEW LISTING* - General Practice located in Poway on a busy, main road. Modern facility with six (6) spacious operatories in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrix and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions. henryschein.com/listing/ca2932/</u>

SAN DIEGO - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.</u> com/listing/ca3188/

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <u>http://dentalpracticetransitions.henryschein.com/</u> <u>listing/CA3005/</u>

SAN DIEGO - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing pudding with ample parking. Dentrix, **See X Hossilor** Plates and Pan. 25% PPO, 15% Free 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <u>https:// dentalpracticetransitions.henryschein.com/listing/ ca3140/</u>

SAN DIEGO - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <u>https:// dentalpracticetransitions.henryschein.com/listing/ ca3115/</u> SCRIPPS RANCH - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC CBCT, Dexis, soft tissue laser, Rotary Erec Iquartent, Implant Motor, intra-oral camera, Compro m a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3054/

OUTSIDE OF CALIFORNIA

HILO, HI - *NEW LISTING* - Ever imagined practicing dentistry on the Big Island of Hawaii? Picture pristine white sand beaches and trade winds blowing through the palm trees. Well-established General Dental practice for sale in the close-knit community of Hilo. Office has two (2) treatment rooms with the potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #H13242 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.com/listing/hi3242/</u>

LIHUE, KAUAI - Location, Location, Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dentrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/ listing/hi3176/

EDMONDS - NEW LISTING - Large General practice located within a highly desirable suburb community outside of Seattle on a major thoroughfare. Clean, spacious and optimal flowing floorplan. Welcoming patient reception area, spacious front desk work area, private doctor office, laundry, lab/storage. 6+1 ops, newer equipment, average age is 8 years. All employees staying. Features a Sirona Laser, Carestream Panoramic X-ray, Carestream Sensors, Digital X-ray, Dentrix, Velscope, Kavo Diagnodent, Accutron Nitrous. Newer AirTechniques Compressor and Vacuum. Approximately 26 new patients per month. 22% of collections are Hygiene. 14% Ortho, 23% Crown, 15% Restorative. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864,475. Priced to move! #WA3220- Jessica Burbon 503-332-6462 https://dentalpracticetransitions. henryschein.com/listing/wa3220/

EUGENE / SPRINGFIELD AREA - This is a prime opportunity for a dentist looking to take over and grow a very established GP practice located in a mixed professional building since 2005. The interior is modern, turn-key, and has a functional flow. Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Operatories. Dentrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. The practice collected \$922,000 in 2021 on 4 days per week. #OR3248- Jessica Burbon - 503-332-6462 <u>https:///dentalpracticetransitions.henryschein.com/listing/</u> or3248/

PORTLAND, OREGON - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR2757/

SALEM - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ <u>OR3043/</u>

PUGET SOUND ISLAND - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ wa3191/

PUYALLUP - Opportunity awaits for this high tech and turnkey general dental practice which has been in its current location in Puyallup, WA for the last 10 years. Practice is on a main artery in a highly desirable part of town. Practice has been owned by the current doctors since 2017. The clinic has six (6) operatories + 1 that is plumbed, within a 4,200 square foot space. The practice features a welcoming patient waiting area, new lighting, new flooring, newer operatories, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Too much technology to list! Practice is paperless, utilizes Dentrix and collected \$1.9M+ on 8 doctor and 4 hygiene days per week in 2021. #WA3247- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/ listing/wa3247/

NORTHERN CALIFORNIA OFFICE 888-685-8100

www.henryscheindpt.com Henry Schein Corporate Broker #01233804

Place a FREE Reader Ad online at www.thedentaltrader.com

SOUTHERN CALIFORNIA OFFICE 888-685-8100

...dentaltrader.com

NAPA - **PEDO** Highly regarded community asset per 45-year history. Has been a \$750,000+ per year performer. Located in Napa Valley's medical village. Opportunity to also acquire free-standing building. Full price \$150,000. To learn more, go to www.PPSsellsDDS.com.

CEREC OMNICAM+MC X Milling 2015 Excellent Working Conditions Active CEREC Club Membership.\$71,000+3%CC fee. 650-270-6834

4x4 gauze 2000pcs \$19.95 buy at www.pricenex.com or (310)-527-7988

Dental Sensors Free Trial - Get a 14 Day Free Trial. Works with your software Visit dentimax.com/dt22 or (877) 987-8444.

SADDLEBACK VALLEY – 4 op comput. G.P. Store front location w exposure/visibility. Mixed pts. Annual Collects. \$500K to \$600K. Digital x-rays, Itero Scanner & CBCT. D&M Practice Sales (818) 591.1401

Finally, a Comprehensive LIVE WEBINAR CE Series (3 courses, 21 CA CEs), you can watch from the comfort of your home and fulfill your live CE requirements with LIVE CE Credits, at a great price (only \$349)! See Xcel Seminars insert, visit www. xcelseminars.com or call 720-838-4093 for info.

TRANSITIONS and ACQUISITIONS. We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

Canoga Park – Practice with Real Estate, 3 treatment rooms, room for more. Stand Alone building. Great parking. Dentist retiring. (818) 522-9123 Sold

Looking to buy a dental practice? Before you buy, call us for a valuation to understand the risks. We are a licensed CPA Firm and totally independent from practice brokers. Visit mydentistcpa.com or call 949-485-2011.

2x2 gauze **5000pcs** \$14.95 buy at www.pricenex.com or (310)-527-7988

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

Legal Tip: Fictitious business names are not permitted as a dental corporation's name. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SECURE YOUR FUTURE Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 *www. DentalAttorneys.com*

NEWPORT BEACH Sublease available. Super clean, beautiful Newport Center Med.building. 1-6 opps 2,000sq 1-5 days available. call or email Mbarnes@mbarnes.occoxmail.com 949 698-2693

Place a free ad for print in this publication now. Go to www. dentaltrader.com and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Employee Issues? Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. www.providerlegal.com

SAN FRANCISCO: Practice cash-flow ~\$240k in 2021, great opportunity at \$350k! ~972 sf w/3 Ops. Plumbed for 1 add'l. Reduced \$350k - Real Estate Also Available (AG-1135) WPS/800-641-4179

Legal Tip: Does your attorney provide his cell phone number for emergencies? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

2021 Item flex for sale \$14999.00.Slightly used, in excellent condition.Great for single or mutiple office traveling. Warranty until 2026.Please email kchou2000@gmail. com

Attn GP's: Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$349 for three lectures, 21 CA CEs –call 720-838-4093, www.xcelseminars.com or see Xcel Seminar's insert for details.

*** Memory Foam** * Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call \$800) 423 – 5657 or visit our website www. dhpdental.com

50+ **years of experience** assisting dentists reach their financial goals. Contact Howard Boles at Enterprise Bank & Trust's Professional Practice Finance. hboles@enterprisebank.com / 626-204-6626.

SOUTH SACRAMENTO METRO ORTHO FOR SALE – 5 Ops Open Bay, 10+ Yrs. Goodwill, Paperless, GR \$400K, Jay Harter 916-812-0500-#CA3149 https://dentalpracticetransitions. henryschein.com/listing/ca3149d/

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

Full arch implant surgical/prosthetic pearls one of a kind course hands-on train on cadaver, digital workflows, laboratory, www. DentalInstituteCalifornia.com (805) 676-1063

ASEPTICO 7000-LED IMPLANT MOTOR W HAND PIECE WITH 1 Y WARRANTY FOR SALE IN GREAT PRICE TEXT DR ISMAIL 562-968-4061

Want to change your address or stop your subscription? Just go to www.dentaltrader.com and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

CEREC OMNICAM+MC X Milling 2015 Excellent Working Conditions Active CEREC Club Membership.\$71,000+3%CC fee. 650-270-6834

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

3D Printing CE Course: Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. www.learndental3D.com

Quincy CA \$125K 1400sf 3Ops GR\$385K 100%FFS Rent\$1250 OH40% 24hr/wk 8wks off Lovely mountain community Loads of outdoor rec Priced to sell 5309279001

2015 CEREC Omnicam AC w/NEW Computer Upgrade 5.2.1 & 2015 CEREC MILL MC X & VAC. *Sirona WARRANTY ends in April. CERTIFIED 559-281-6453

Associate dentist with ownership choice in 91740. Only for serious applicants. email@: route66familydentistry@ gmail.com

For Sale Recovery Chair excellent condition \$500. Text 310-927-5942.

Expanding your practice? Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. www.providerlegal.com

Excellent Pre-Owned Equipment & Instruments Great pre-owned Adec Chairs, Stools, Ceiling Mount Lights, Sterilizers, Air Compressor, Vac System and many more items available. Call (559) 287-5345.

SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor! ~2,500 sf w/5 Ops. Reduced \$400k (EG-1420) WPS/800-641-4179

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham. www. maddoxhealthcarelaw.com

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ ADMInstitute.com

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOspace (805) 500-3736. Website: www.eseospace. com email: hello@eseospace.com



WESTERN PRACTICE SALES 800.641.4179

info@westernpracticesales.com | WESTERNPRACTICESALES.COM

Practice Transitions Made Perfect[™]

BAY AREA

BAY AREA CONTINUED

AC-1368 SAN FRANCISCO: Great Location, Beautiful Office, New Equipment. CN-1331 PETALUMA: Opportunity for significant growth by maximizing 2,300 sf w/5 fully equipped Ops. 1,000 add'l sf available \$550k

AC-1412 SAN FRANCISCO: Located in Fantastic Art Deco Building in Richmond CN-1417 MILL VALLEY: Opportunity like this rarely comes along! Mill Valley is a District! Annualized collections over \$1.25M! 1400 sf w/ 4 fully equipped ops thriving artistic community. ~1,000 sf w/4 ops \$350k \$650k

AG-1135 SAN FRANCISCO: Practice cash-flow ~\$240k in 2021, great ops + 1 add'i. Seller Motivated \$325k opportunity at \$350k! ~972 sf w/3 Ops. Plumbed for 1 add'l. Reduced \$350k - DC-1400 PLEASANTON: Move-In Ready Facility in desirable prof bldg near **Real Estate Also Available**

AG-1350 SAN FRANCISCO: Practice is committed to cosmetics as well as DC-1405 LIVERMORE Facility: Move-In Ready facility in desirable neighborhood. preserving overall, long-term dental health. ~1,932 sf w/5 Ops. \$1.2M

AG-1419 SAN FRANCISCO: Easy accessibility, free parking & low rent in SF DC-1409 DUBLIN Facility: Well-maintained retail shopping center. ~1662sf Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. \$198k

AG-993 SF SAINT FRANCIS WOODS: Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. A steal at \$80k!

AN-1326 SAN FRANCISCO: Producing \$1M+ even during Covid! 1067 sf w/ 5 ops DG-1141 SAN JOSE: Top-of-line, state-of-art equipment. Practice collected over REDUCED! \$495k - Real Estate Also Available

BC-1386 HAYWARD Facility: Beautiful updated office near bustling downtown. DG-1208 SALINAS: Collections nearly \$1.5m in 2021, practice cash flow ~\$700k 1,500 sf w/5 ops Priced for Immediate Sale \$60k

BG-1343 CONCORD: Free-standing, landscaped building - located on busy commercial zoned street. ~1,118 sf w/3 Ops. \$275k - Real Estate Also Available **<u>BG-1363 ANTIOCH</u>**: Seller highly motivated – will consider all reasonable offers! ~1,323 sf w/4 Ops. Reduced \$75k - Real Estate Also Available

<u>BG-1404 ALAMO</u>: Busy Retail area bustling w/ activity of thriving businesses in

desirable neighborhood. ~860 sf w/3 Ops. Reduced \$195k

~1,300 sf w/ 4 Ops. Reduced \$150k

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. 623 sf w/ 2 OPs \$95k

BN-1398 OAKLAND Real Estate: Real Estate price includes Major Dental EQ, fixtures & furniture! 5-10 minute walk to Downtown. Bus stop right outside. 1,200 sf w/ 3 fully equipped OPs. \$450k

BN-1402 HAYWARD Facility: An amazing opportunity awaits a specialty dentist! ~1,530 sf w/2 Ops + 2 add'l. \$120k

CC-1262 SANTA ROSA: Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops \$270k - REAL ESTATE ALSO AVAILABLE!

CC-1387 PETALUMA: Stream-lined, well managed office w/state of the art educated w/ good insurance. ~1,280 sf w/ 3 Ops. \$650k technology including CEREC. Stunning views & just a few blocks from downtown. 2,010 sf w/6 ops & plumbed for 2 add'l \$599k

CC-1388 SANTA ROSA: Established 25+ years in enviable location w/stellar DG-1411 SAN JOSE Facility: Build your empire here at this proven location! reputation! 1,000 sf w/3 fully equipped ops \$250k

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fully-remodeled, DG-1435 MID-PENINSULA: On track for BEST YEAR in the last 3 years! Rare modern, free-standing building. 1,800 sf w/5 ops \$799K

CG-1433 ROHNERT PARK: Highly-visible, attractive, 3-story Professional complex DG-1447/BG-1448 CASTRO VALLEY/OAKLAND: 2 AMAZING PRACTICES on major thoroughfare. ~1,700 sf w/ 4 Ops. Seller Motivated \$228k

CG-1440 MARIN COUNTY: Work Smarter not Harder, Cash Flow/Profit @ \$450k! ~1,100 sf w/4 Ops. \$795k

workweek & keeping specialties in-house! ~1,700 sf w/4 ops \$240k

CN-911 SANTA ROSA: Well-established & priced for immediate sale! 2,250 sf w/4

thriving businesses 720 sf w/ 2 OPS. Plumbed for 1 addl Now Only \$75k

~1,850 sf w/ 4 fully equipped Ops \$150k

w/5ops \$250k

DC-1449 SANTA CRUZ: Retail Center Location at one of city's busiest intersections. ~1700 sf w/4 Ops & plumbed for 1 add'l \$265k

\$1.3M in 2021! ~1,450 sf w/5 Ops. Reduced \$750k

annually! ~4,860 sf w/10 Ops. \$695k

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/ major anchor tenant. ~2,700 sf w/6 Ops. \$325k

DG-1356 HOLLISTER: Practice is on track to collect ~\$900k in 2022! ~1,500 sf w/5 Ops. Reduced \$450k

DG-1365 FREMONT: Seller highly motivated, needs to sell within 30 days! ~1,500 sf w/3 Ops + 2 add'l Reduced \$150k

BN-1150 SAN PABLO: Located in an attractive, popular Retail Shopping Center. DG-1366 MONTEREY: Established 50+ yrs. Excellent visibility on busy thoroughfare. ~1,200 sf w/4 Ops. \$385k

> DG-1369 HALF MOON BAY: One of the most high-tech "gadget" offices that we have ever seen! ~2,480 sf w/4 Ops. \$688k - Real Estate Also Available

> DG-1373 FREMONT: Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. Reduced \$450k

> DG-1397 MILPITAS: Highly-desirable, busy Retail Shopping Center w/ excellent visibility. ~860 sf /2 Ops. Seller Motivated \$250k

> DG-1399 LOS GATOS: Stunning, high-end w/ ~\$500k in build-outs to duplicate this first-class practice! ~1,400 sf w/2 Ops + 1 add'l. REDUCED! \$299K

> DG-1403 FREMONT: Loyal, stable patient base, fee-for-service practice are well

DG-1406 SAN JOSE: Inviting atmosphere w/ modern build-outs and state-of-theart equipment. ~2,700 sf w/8 Ops. \$888k

~1,000 sf w/2 Ops. \$48K

gem in the Bay Area w/ up to 7 Ops! ~2,274 sf w/ 5 Ops + 2 add'l. \$488K

This extraordinary opportunity is once-in-a-lifetime! \$1.98M

DN-1310 WATSONVILLE: Desirable, bustling, well-established neighborhood. ~1,800 sf w/4 Ops + 1 add'l. \$315k











BAY AREA CONTINUED

DN-1407 SUNNYVALE: High-traffic intersection enviable location in close proximity to Apple Campus. ~2,000 sf w/5 Ops \$1.5M

DN-1423 SAN JOSE: Well-established family-oriented practice awaits your talent IN-1353 STOCKTON: Unique 1/3 Partnership Opportunity w/reputation for delivering and skill to take it to the next level! ~930 sf w/2 Ops + 1 add'l \$250K

DN-1424 LIVERMORE: Desirable location. Converted home with pristine landscaping. ~1,200 sf w/3 Ops. \$400k - Real Estate Also Available

Ops. Collected over \$300k in 2021. \$159k

NORTHERN CALIFORNIA

EG-1202 AUBURN: All reasonable offers will be considered! Priced at only 54% of collections! ~1,000 sf w/3 Ops. Reduced \$175k

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor! ~2,500 sf w/5 Ops. Reduced \$400k

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. Reduced \$115k

EG-1439 AUBURN: Free standing building w/ excellent curb appeal - Practice collected > \$930k in 2021. ~1,750 sf w/5 Ops. \$675k

EG-1442 FAIR OAKS: Highly-desirable mixed residential-commercial neighborhood. ~1,264 w/4 Ops. \$360k

EG-1445 SACRAMENTO: Enviable location on major thoroughfare w/ excellent visibility. _~2,300 sf w/ 4 Ops. \$445k

EN-1204 FAIR OAKS: 2021 Gross Revenues exceeded \$1.3M - equipped w/ stateof-the-art technology. ~1,272 sf w/4 Ops. \$875k

EN-1432 ELK GROVE: Located in popular Retail Shopping Center. 1,400 sf w/4 fully equipped Ops \$395k

EN-1436 CITRUS HEIGHTS: Excellent visibility generated by good traffic flow. ~3,067 sf w/9 fully equipped Ops. \$550k - Real Estate Also Available

GN-1240 REDDING: Practice collected >\$770k on a 3-day workweek in 2021! community. ~2,458 w/7 Ops. \$595k ~1,800sf w/5 Ops + 1 add'l. \$495k - Real Estate Also Available

GN-1357 OROVILLE: Established for 50+ years. Collections over \$864k in 2021. High & High School! 2100 sf w/ 6 chairs/Bays \$415k ~2,400 sf w/6 Ops & plumbed for 1 add'l. \$250k - Real Estate Also Available

GN-1393 CHICO: Seller willing to work-back for new owner! 1,425 sf w/ 4 fully equipped ops. REAL ESTATE ALSO AVAILABLE! \$595k

sf w/3 Ops + 1 add'l. Reduced \$75K

GN-1456 BUTTE CO: Located in Historical Landmark Bldg. ~1,832 sf w/3 Ops and community! ~2,000 sf w/2 Ops. \$150k - Real Estate Also Available plumbed for 1 add'l. Collected \$421k in 2021 \$200k - Real Estate Also Available

HG-1146 TRUCKEE: Practice collected ~ \$600k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. Reduced \$295k

HG-1341 GRASS VALLEY: Seller will consider all reasonable offers - Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. Reduced \$195k+

HG-1390 SIERRA FOOTHILLS: Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. Reduced \$125k - Real Estate Also Available

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1265 STOCKTON: Normal collections are usually > \$700k annually. ~1,106 sf w/3 Ops. Reduced \$428k - Own Your Own Condo Unit!

beautiful smiles! 4,700 sf w/ 10 ops + 3 add'l. \$215k

IN-1429 STOCKTON: Great potential for growth, by expanding current workweek. Real Estate Available! ~3,000 sf w/ 6 ops, \$100K

DN-1316 LOS ALTOS: Exceptional Practice in Desirable Location! ~987 sf w/3 JG-1307 SAN LUIS OBISPO: Located in highly-desirable corridor of Med-Tech neighborhood. ~1,559 sf w/ 3 Ops + 1 add'l. Reduced \$395k - Real Estate Also Available

> JN-1301 LINDSAY AREA: Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. Reduced \$100K

> JN-1375 FRESNO: Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. \$275k

> KG-1391 SANTA MARIA: Practice on track to collect nearly \$700k in 2022! ~1,300 sf w/4 Ops. A Steal At \$250k!

SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: This Ortho practice's annual cash flow profitability is ~\$334k on a 24-hr workweek! ~890 sf w/3 Chairs. \$375k

CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. 2,565 sf w/ 5 ops. Plumbed for 1 add'l \$350k - Real Estate Also Available

CG-1444 WINE COUNTRY Endo: Solo Endo practice located in desirable community. ~11,785 sf w/3 Ops + 2 add'l. \$623k - Real Estate Also Available

DG-1324 SUNNYVALE Perio: Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. \$495k

DG-1428 SAN JOSE Pedo: Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + plumbed for 1 add'l. \$325k – Condo Unit Available for Purchase

EG-1452 FOLSOM Pedo: Impressive Pediatric Dental practice located in upscale

GN-1370 NORTH SACRAMENTO VALLEY Ortho: Close to elementary, Junior

GN-1378 NORTH SACRAMENTO VALLEY Perio: Collected over \$1.465M in 2021! 3070 sf w/ 5 Ops. Plumbed for 1 add'l \$695k

IG-1318 MODESTO Perio: Practice on track to collect \$1.5M in 2021 on a 4-day GN-1401 CHICO Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 workweek! ~3,239 sf w/4 Ops. Reduced \$400k - Real Estate Also Available

IN-1359 AMADOR COUNTY Endo: Robust referral base in the professional



BRE Lic. #02011891

MODESTO 5-ops in signature building. Paperless, digital and CBCT. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800. Full Price \$550,000. To learn more, go to www.PPSsellsDDS.com.

SACRAMENTO AREA PRACTICE- GREAT OPPORTUNITY-\$750,000 Seller motivated !!! 5 ops practice in Sacramento suburbs. In the heart of Sierra Foothills. Lots of goodwill treating PPO and CASH patients. 2021 gross over 900K with only 3 days/week - 8hr schedule, high net, will assist in transition. Long term lease, first option to buy real estate. Send your interest to kulwinderjohl@yahoo.com.

www.DentalAttorneys.com Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

Lidocaine 2% Cook Waite 50pk \$34.99 buy at www.pricenex. com or (310)-527-7988

Learn from a prosthodontist and published author step by step full arch prosthesis surgical/prosthetic tips and guidelines, www. DentalInstituteCalifornia.com (805) 676-1063

Associate Dentist needed in beautiful Monterey Bay Area. Large 7 operatory practice with large patient base and considerable earning potential. Full time with flexible schedule. Call (831) 682-4568 or email CV to sandra@ salinasdental.com **Quiet Reliable American Manufactured** Dental Air Compressors with Drying Systems, \$3895. 1.25 HP to 5 HP available. Call (800) 423 – 5657 or visit our website www.dhpdental.com – Call we do have them In Stock

SAN JOSE: Inviting atmosphere w/ modern build-outs and state-of-the-art equipment. ~2,700 sf w/8 Ops. \$888k (DG-1406) WPS/800-641-4179

Got something sitting around unused and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at https://www. thedentaltrader.com/place-a-reader-ad/

Danville,CA-satellite dental office for sale in upscale Danville,1/2 block off 680 near downtown;3ops(2 larger),large LAB,office space & patient list can be sold separately email:jimykoby@ gmail.com

Great BUY IN/OUT Opportunity! Well established general dental practice located along the beautiful California coast (Ventura/Santa Barbara). Tech includes digital X-rays, intra-oral camera and computerized office using EagleSoft software. Extremely profitable! 60%FFS and 40%PPO. No HMO. Collects \$1.3M/yr and growing. New Partner will earn 50% partnership salary with 33.33% buy-in of \$350,000. Incrimental buyout with 2 more installments of \$350,000. Contact ddsh2odog1@yahoo.com (805)794-2629

Want your ad to stand out? It's easy.

No enhancements

Does your Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

Bold text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with all bold text

Bold text with border

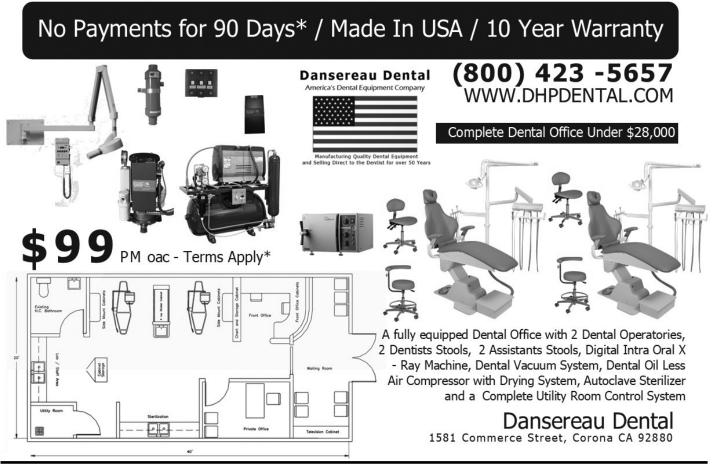
Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

Black box-bold white text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?

The choice is yours when you place your ad online. Just select the look you like at,

https://www.thedentaltrader.com/place-a-reader-ad/.



CEREC OMNICAM FOR SALE. GREAT CONDITION. SELLING DUE TO UPGRADE. 4.6 SW + SIRONA CONNECT. Email: MRSBEGA1@GMAIL.COM. \$8K OBO

2021 Item flex for sale \$14999.00.Slightly used, in excellent condition.Great for single or mutiple office traveling. Warranty until 2026.Please email kchou2000@gmail. com

Palmdale: 4 ops, 1500 sqft all digital in a great location (DRE01993607) (818)522-9123

APEX LOCATOR ROOT ZX II WITH ENDO MODULE AND HANDPIECE.USED AND IN GOOD CONDITION.\$998 TEXT 714-399-5858.

Santa Cruz Practice For Sale \$639,000: Well-respected, 5-starrated, fantastic staff, steps from water, completely remodeled w/stunning buildout! info@integritypracticesales.com (855) 337-4337

practice for sale (San Bernardino) forced sale due to health issue (5ops) located on busy street(free standing building)lease \$1700. associates on 3 day produced \$360 in 2021 asking \$200k obo Mike 562.832.9332 Dentipro.net

THOUSAND OAKS & NEWBURY PARK – (2) practices for sale. One (3) op Collects \$575K+/yr. & one (4) op. Collects approx. \$350K/yr. p.t. Both store front locations. D&M Practice Sales (818) 591.1401 **Sister Offices in Solano -** \$650,000 - 2021 gross \$1,276,851. Fairfield - 3ops/1,200sqft. Suisun City - 5ops/2,400 sqft. Dr. Rishi Salwan (888)8024230 DRE#02085289

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Easy application. Quick decision-making and funding. Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

Wanted: Dentists and Dental Hygienists for Community Health Centers in Humboldt Co. & Del Norte Co., CA. Call 707.298.4775.

Equipment Sale 2019 office. Dr forced to retire/ needs quickly sold. Rear del chairs w/electric handpieces. Digital sensors, Nomad like xray, Autoclave etc. countyorang9@gmail.com

EUREKA, CA – Very nice 5 op office with brand new CBCT & space for sale www.ddsmatch.com 855-546-0044

General Dental Practice For Sale in Sonoma County: This wellestablished FFS (Non Delta Member)practice of 40 plus years on an abbreviated schedule has a hygiene program of 4.5 days. The practice is conveniently located in a single story highly visible professional building. The building is also available for purchase. The office consists of 4 fully equipped operatories. This practice generates approximately \$500K. Please email your cv: sonomacodds@gmail.com



NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

AUBURN – VERY MOTIVATED SELLER, Get a Great deal on a well located 6 Op GP practice (room for 7th) producing 1M. Desire to move quickly and negotiating accordingly. *Please only inquire if you are interested in closing before year end.

BRENTWOOD - Partnership opportunity in 9 Op office. Nicely appointed with updated equipment and technology. Rev \$3M

CAMERON PARK/EL DORADO HILLS– Great 5 Op, multigenerational practice, well run, lots of opportunity Rev \$710K

COASTAL MONTEREY CTY - Tremendous growth happening in practice and city. 8 Ops, all the tech you need. Rev. \$1.0M

DAVIS AREA - Excellent 4 op office opportunity. Great, growing patient base. Get out of the traffic, away from competition right on top of you, produce great income & a great life. Rev \$1.4M

GRASS VALLEY - Great location to own your own dental practice and a free standing building as well. Rev \$320K

MODESTO - MOTIVATED SELLER. Awesome 4op, high producing. Room to expand. Turn-Key Opportunity. Rev. \$900K

OAKDALE - Shell space and Free standing Building for sale. 4 treatment rooms, 2 outfitted and 2 more plumbed and ready, with nice equipment and digital pan. Building also has 1800 sq feet of finished space in back with separate entrances. Could be leased out, or expand the current office.

OAKLAND – Scenic views of downtown and SF from this high rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K

PORTOLA – VERY MOTIVATED SELLER. Only private GP practice in town, 5 Ops ADEC equipment & the free standing building – well designed, no competition. Close to 7 golf courses, close to Tahoe, hiking, fishing. Live in Reno and an easy commute. \$400k for practice and building. (Willing to negotiate.) **RED BLUFF** – Associate w Intent to Own opportunity in GP office. Work along side the founder and transition into ownership.

RED BLUFF - 4 op practice wi th free standing building for sale. Can generate great income with little to no stress. Rev: \$720K **REDDING** - Beautifully designed, spacious, 8 op practice. Free standing building also for sale. Rev \$1.9M

ROCKLIN - 6 op practice in growing community. Rev \$517K **ROSEVILLE** – Wonderful opportunity with 4 op GP practice with space for sale. Ability to expand within the current space footprint.

Great location & Consistently producing 1 M plus.

SACRAMENTO – 4 Ops, great patients, great care. Rev. \$800K **SACRAMENTO** – Nice 4 OP GP practice. Excellent staff, well kept, space for sale with practice. Revenue \$540K

SANTA ROSA - MOTIVATED SELLER. Beautiful 5 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

SANTA ROSA - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev \$1.4M

STOCKTON AREA - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.5M

TRI VALLEY AREA - Periodontal office looking for Associate with "Intent to Own." Become the owner, timeline is negotiable.

TRI VALLEY AREA - PERIODONTAL OFFICE - MOTIVATED SELLER. Long standing office with great referral base. Rev \$1.1M **VACAVILLE** – Big practice, great location with space for sale. Multi-generational patient base with this 8 op practice (7 equipped) Rev. \$1M.

VALLEJO – Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev. 840K

WALNUT CREEK AREA – Great 5 room GP practice in excellent family area. Floor to ceiling windows and great light. Rev 650K

DDSMATCH HAS THE ANSWERS

 \bigotimes Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.

We've built a well-curated pool of qualified buyers and associate candidates for various practice types.

The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.

We only represent sellers. Your best interest is our top priority.

LET US HELP YOU FIND YOUR PERFECT MATCH http://norcal-reno.ddsmatch.com



Roy Fruehauf roy@DDSmatch.com (916) 918-5752 CA DRE #02108152 855-546-0044



Kathy Peart norcal@DDSmatch.com

NO. CALIFORNIA 37

DDS match.com

Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?

• Should I sell now or wait another 2-3 years?

- How do I find the right buyer?
- Should I consider selling to a DSO?

DDSmatch HAS THE ANSWERS

855-546-0044

NEVADA PRACTICE OPPORTUNITIES:

MINDEN / GARDNERVILLE – 4 Op GP office with real estate available. Great active patient count, growing area, and great care provided. Well styled office – good opportunity. Rev. \$820K

MINDEN / GARDNERVILLE, CARSON VALLEY – Beautiful 5 OP Practice w Free Standing Building for sale. Great location and beautiful office. Free standing building also available for sale. Rev \$975K

ASSOCIATE OPPORTUNITIES:

FOLSOM - Full time associate position available. Practice offers all the latest technology and focuses on creating a comfortable environment for each patient. Mentorship and continuing education available. Excellent compensation package.

GREATER SACRAMENTO AREA - Full or Part Time Endodontist position available. Practice offers the latest technology, including CBCT, and a strong referral base. PPO and FFS. Experienced candidate preferred. Excellent compensation. **ROSEVILLE** - Good opportunity for associate. 5 ops. Rev \$1.0M **SACRAMENTO** - Beautiful, full high tech practice in the Sacramento area is looking for a full time associate to join their team. This well established practice is offering mentorship, a broad range of procedures including implants, skilled staff, and an exceptional compensation package and future partnership opportunities. Office is 9,000 square feet With 21 ops.

S. SACRAMENTO – Full or Part Time Pediatric associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

S. SACRAMENTO – Full or Part Time Oral Surgeon associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

SAN LEANDRO – Full time endodontist associate wanted. Exceptional compensation, guaranteed rate and room for growth. **VISALIA** - Full Time general practice associate wanted. High producing practice in the San Joaquin Valley. Future partnership/ownership opportunity and excellent compensation package.

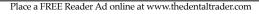
Also check out the Southern California Dental Trader for great DDSmatch opportunities in SoCal



LET US HELP YOU FIND YOUR PERFECT MATCH http://norcal-reno.ddsmatch.com 855-546-0044

Heather Asbury Associate Searches (855) 546-0044

Kris Kuhn Marketing Coordinator



PRICENEX Discount Dental Supplies



Get 5% off your first order with coupon code: TDA52922



Syringe Sleeves 2.5" x 10", 500pk Clear, Pre-Cut, for Air/Water

\$3.25



Gauze, 2" x 2", 4 ply, 5000/pk

\$14.95

\$11.99



Cotton Rolls, 2000pk #2 Med, Non-Sterile \$7,95



HVE Tips Evacuator Tips,1000pk White

\$18.50



Poly (Half) Chair Covers, 27.5" x 24" Roll of 225 Sleeves

\$14.95



Isolation Gown, Blue, Knit Cuff One Size Fits All, Box of 50 \$28.95



Tray Sleeves, Disposable B

10-1/2" x 14", Clear, 500pk

Plastic Cups, 5oz, Blue, 1000pk \$17.50



Nitrile Gloves, Blue, Medical Medium, Powder-free, 100pk \$2.50



Saliva Ejectors, Disposable All White 1000pk \$18.50



Sterilization Pouches 2.75" x 10", 200pk \$3.25



Barrier Film 4" x 6", Clear Roll of 1200 Sheets \$5.95

ORDER NOW | PRICENEX.COM

All products are based on availability from suppliers. Prices are subject to change without notice.

Easy, Affordable & Effective ONLINE MARKETING PACKAGES

with NO LONG TERM CONTRACTS!



"The Essentials" \$399/mo.

"Superstar Practice" \$599/mo.





1-888-980-4949

***** 5-STAR RATED CUSTOMER SERVICE!



"I have been happy to see an increase in calls and appointments after switching over to The DocSites. I'm also paying less for all of this than I was paying the previous service." -Paul Weintraub, DMD

docsites.com

CEREC OMNICAM+MC X Milling 2015 Excellent Working Conditions Active CEREC Club Membership.\$71,000+3%CC fee. 650-270-6834

Shade Mismatch Gone VITA Easyshade 5 New,1 Year Warranty. Buyers Protection. \$1799 Text dr Ismail 562-968-4061

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

LOS ALTOS: Exceptional Practice in Desirable Location! ~987 sf w/3 Ops. Collected over \$300k in 2021. \$159k (DN-1316) WPS/800-641-4179

Santa Barbara downtown fully equipped dental office for lease. Building also for sale. Email dzydog2@hotmail.com

Honest Lawyers. call Wood & Delgado. 800.499.1474 or visit www.DentalAttorneys.com

Dental Chairs for sale. Four Forrest Green Beaverstate Dental chairs for Sale. \$1500 OBO/each. Buyer picks up. call 858-761-3495 or email homayounardjmand@gmail.com

A Full arch implant course you cannot miss, surgical and prosthetic step by step training, cadaver, digital workflow, www. DentalInstituteCalifornia.com (805)676-1063

Review, revise, renew or delete your Dental Trader ad any time from the MY ACCOUNT page at www.dentaltrader.com

Legal Problems: Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. www.providerlegal. com

Dental Practice and Real Estate in San Jose – New Listing! 2021 Collections ~ \$472K. Seller retires. Prominent professional suite. 4 eq.ops. 10+ years goodwill. ~80% PPO/FFS. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https:// LCFpracticesales.com

WE BRING EXPERIENCED TRAVELING SURGEONS to your office: Implants, Extractions, Perio. Call: 888-871-0009. info@ implantoutreach.com

"This is the second website that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

Periodontal Practice for Sale in the east Bay Area - the practice has 4 ops. 3 equipped & an additional op is plumbed and ready for expansion. Situated in a dental office park, the real estate is also available for sale. With very limited marketing the practice sees an average of 50 new patients/month! Collections of \$1.606M & EBITDA \$613,000. Contact Professional Transition Strategies to learn more: bailey@ professionaltransition.com or 719.694.8320.





Brook Bennett DRE: #02092603

William Rotert DRE: #02189057



Jack Fogelson Practice Sales 818.522.9123 - jackf@jackfogelson.com

Ask about our Video Tours during

our Covid-19 down-time. Stay Safe.



For more





DRE: #01993607 NMLS: 1876402 818.522.9123

Great News: We are now a federally licensed mortgage broker, and a UWM Partner. Buy a practice with home equity, lets talk about reverse mortgages; or that first home, after the purchase of a practice. www.betterask-jack.com and www.jackfogelson.com

Featured Practice Beverly Hills - \$3,000,000

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Orange County: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot trafic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

Westchester: 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

Porter Ranch: Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

Calabasas: 4 Treatment rooms in a newly renovated office, 3 equipped, Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

West Hills: Ortho Office - Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Encino: 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Santa Clarita: 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

Marina Del Rev: 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

Canoga Park: Includes Real Estate *** 3 ops with room for expansion. Fully digital, lots of parking, On bust street with great visibility. Sold

New Listings

Camarillo: 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works.

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE - No more rent. 5 treatment rooms. THIS WILL GO FAST !!!

Beverly Hills: 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

Palmdale: 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

Central Valley

Clovis: CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate.

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential

Fresno Area: 4 day a week practice with 4 ops, Open dental and dexis sensors, lots of good will in a great community.



818-522-9123

www.betterask-jack.com • www.jackfogelson.com • Email: jackf@jackfogelson.com

DRE:01993607 NMLS: 1876402

Buy it! Sell it!! Trade it!!!

Thinking of doing or improving full arch implant cases? This course has everything, step by step training www. DentalInstituteCalifornia.com (805) 676-1063

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOspace (805) 500-3736. Website: www.eseospace. com email: hello@eseospace.com

For Sale MTI Surgery chair good condition \$1000. Text 310-927-5942.

National Dental Equipment Drop Shipping Company For Sale. Operate from anywhere,~\$1.5M Revenue \$300K EBDITA. 32 Reps in all 50 States. Inquire AHC M&A Firm Allen@Ahcteam.com

Sirona Cerec OMNICAM/MCX Miller/CS2 Oven Combo Purchased 2014, working ideally. Make an offer ChrisHataeDDS@gmail.com

CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. Reduced \$115K (EG-1430) WPS/800-641-4179

Omnicam for Sale! Looking to an economincal way to introduce technology into your practice without a huge investment? Looking for a second scanner? Includes scanner, milling unit and oven. \$20k or best offer. Contact: drjoniforge@yahoo. com for more information.

Film Processors: a/t2000 xr used \$900, Gendex GXP used \$900. Pick up preferred. Contact Lillie 559-781-1163

FOR SALE: NITROUS MACHINE contact janatran1@yahoo. com

How do you feel about dental conventions? Please email bruce@thedentaltrader with your observations, opinions and recommendations to exhibitors.

FOR SALE: Used Marus dental unit good condition \$900. Buyer pick up. Located in Lake Elsinore. maibui18@yahoo.com

Tuttnauer 2540M M Series Manual Autoclave - Working 1500obo Local pickup in Los Angeles Dental90039@gmail.com

3 Forest used complete dental chair units for sale. \$10K for all 3 units. Please call or text Henry @ (619)808-7394.

HAPPY TERTH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@ gmail.com

Adec **Cascade** Chair(black) w/ A-dec rear delivery and cabinet.\$7600+ship obo. Email:eafdds@hotmail.com Text 323-385-3626

FOR SALE Some supplies/used instruments. New/used heavy duty charts.Scanx with pano. Nitrous machine. maibui18@ yahoo.com

Mis Osteotome Sinus Lift Set. \$80 obo Dental90039@gmail.com

Air Techniques ScanX Phosphor Plate Xray Scanner Working, no software. \$700 obo Dental90039@gmail.com

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ ADMInstitute.com

Dexis CariVu Caries Detection in kit w/Xtra tips +Software in Orginal Box. Can give pics. allcaredentalca@gmail.com

SACRAMENTO'S FAIR OAKS Phenomenal exposure at busy intersection. \$500,000 per year performer. No marketing. What makes this an iron clad investment is the real estate is included. Perfect pedestal for 6-day practice. Do your homework and you shall agree. Simply needs a different vision! To learn more, go to www.PPSsellsDDS.com.

25% OFF ALL DENTAL SUPPLIES: Example: Halogen Curing Light - "Power Light 100", LCD Digital Display, Preset curing times from 10-60 seconds or continuous; Maintains constant light output/curing strength, 8 MM Light Guide & Protective Shield. Reg: \$490.00; Sale: \$367.50. See www.ez2000store. com for more items. Call 800-273-5033.

CITRUS HEIGHTS: Excellent visibility generated by good traffic flow. ~3,067 sf w/9 fully equipped Ops. \$550k – Real Estate Also Available (EN-1436) WPS/800-641-4179

Traveling Oral Surgeons & Periodontists Coming to Your Office. info@implantoutreach.com. Call: 888-871-0009

CEREC OMNICAM+MC X Milling 2015 Excellent Working Conditions Active CEREC Club Membership.\$71,000+3%CC fee. 650-270-6834

ORTHO INSTRUMENTS FOR TRAVELING ORTHODONTIST Pliers, Bands, ArchWires, Cassettes, + Traveling Cart Email: bracesr4u@ aol.com

Full arch implant workshop, step-by-step from basic to advanced surgical, prosthodontic, laboratory aspects by prosthodontist, cadaver practice, www.DentalInstituteCalifornia.com (805) 676-1063

"I've worked with Lee Maddox since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www.maddoxhealthcarelaw.com

DRY HEAT DENTRONIC/DDS5000 RAPID STERILIZER-\$1,150 Includes Plier Stands,(Cassette Friendly) email:bracesr4u@aol.com

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOspace (805) 500-3736. Website: www.eseospace. com email: hello@eseospace.com

DR RISHI SALWAN THE DENTIST HELPING DENTISTS RONNY SANTANA (BROKER) WWW.RISHISALWAN.COM

CURB.

PDS MEMBER + SENIOR DISCOUNT!

INFO@RISHISALWAN.COM

CALL TODAY! (888) 802 2340 CONSULTATIONS: \$500 OFF CONSULTATIONS FOR BUYING AN OFFICE

DRE# 02085289 DRE# 0

DRE# 00823528

Dental Offices For Sale!

Northern California Listings:

Pedodontics Office / Visalia w/ REAL ESTATE -Practice asking \$566,000. Real estate asking \$600,000. Pedodontic office. 6 ops, 2,600 sq ft. 2021 gross \$700k. Fully digital office. Brand new Sirona Pano.

San Jose - Jan to July 2022 gross \$478k+, 4 equipped ops, 1,100 sq. ft. Rent \$3,099/ month. 2 hygienists on staff 4 days a week. For Sale - \$525,000.

San Francisco - 4 ops, 2,000 sq. ft. 2021 gross \$717k+, net - \$228k+. Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. \$12k CAP check. Located on a busy street near Walgreens, a theater and more. Seller willing to stay on to help with transition. For sale - \$425,000

<u>Vacaville</u> - 2 ops, 1,008 sq. ft. Collection 2021 \$479,637/ Net \$180,390/ Rent \$2,082/ month. Stable, clean office. Low overheads. For sale- \$300,000

Selma - 4 ops, 3 equipped, 1,800 sq. ft. 2021 gross 284k+, net \$75k+. Rent \$2,587 Digital Office. Doctor working 3.5 days a week. Located in a shopping

center. For sale- \$180,00

Redwood City - 2 ops, 750 sq. ft. 2021 gross \$202k+. Rent \$2,713.23/month. Includes water and outside maintenance! Long established, clean and cozy dental office with good reputation. Located in a highly desirable, urban and growing neighborhood. For sale-\$160,000

Sonora - 2ops, 900 sq. ft. 2021 gross \$95k+, net \$25k+. Rent \$1,270/month. Located in a professional building with multiple tenants in an urban, growing, highly desirable location. Lots of potential under the right motivated doctor! For sale - \$75,000

<u>Fremont</u> - 4 ops, 1,200 sq. ft. Rent \$3,850/month + CAM! Located on a major city street and signalized intersection. Fully Digital. Lots of space. For sale- \$75,000 OBO

<u>Sister Offices in Solano County</u> - Sister Offices grossed \$1.27 MILLION in 2021 together. For sale \$650,000

- A. Fairfield 3 ops, 1,200 sq ft. Cash & PPO only. Open 2 days a week.
- **B.** Suisun City Strip mall location. 5 ops/2,400 sq ft. 5,800 active patients.

Fresno - 3 ops. 1,110 sq ft. Rent \$1,887/month, includes water and electricity. Over 1,500 active patients. 2021 gross \$250k. For Sale - \$115,000

Oakland - 3 ops, 859 sq ft. Seller retiring with 32 years of goodwill and only working 12 hours a week. 2021 gross \$161k+, net \$95k+. Rent only \$2,276/ month, includes water and electricity. For Sale - \$120,000

More offices available in San Bernardino, Los Angeles, Orange County and So. Calif. Visit www.RishiSalwan.com or contact us for more information!

NO. CALIFORNIA 43

Visalia - \$1,166,000 - Pedodontics office w/ REAL ESTATE. 60ps/2,600sqft. 2021 gross \$700k. Dr. Rishi Salwan (888)8024230 DRE#02085289

4801Freeport Blvd Sac- 5 ops \$189K. gross \$330K/ yr. building avail. 916-862-5507

Need a Dental CPA? Are you tired of working with a generalist accounting firm who does not understand your dental practice. Then hire a specialist who focuses on dental practices. Visit mydentistcpa.com or call 949-485-2011.

2015 CEREC Omnicam AC w/NEW Computer Upgrade 5.2.1 & 2015 CEREC MILL MC X & VAC. *Sirona WARRANTY ends in April. CERTIFIED 559-281-6453

Sebastopol Practice For Sale \$395,000: 70+ year established, hightech, many updates, beautiful charming building in ideal location! info@integritypracticesales.com (855) 337-4337

STOCKTON - DON'T MISS 6 OP practice, updated equipment & technology. Offered at \$1.6M www.ddsmatch.com 855-546-0044

Belmont Dental Chair & Light w/ Marus Delivery. Working. Bakersfield, CA. \$4K Buyer pays shipping. SafaeiDDS@ gmail.com

WaveOne Gold Files 12 files/\$199 Original by Dentsply Sirona via Paypal. Free Shipping. TEXT Dr Ismail 562-968-4061

Factory Direct American Manufactured Dental Equipment for over 50 years, Chairs, Delivery Systems, Dental Seating, Dental Vacuums and Dental Compressor, all made in Corona CA, come see our factory. Call (800) 423 – 5657

WE BRING EXPERIENCED TRAVELING SURGEONS to your office: Implants, Extractions, Perio. Surgeries. www. ImplantOutreach.com info@implantoutreach.com Call: 888-871-0009.

Cerec Omnicam Scanner 2015 for sale. Please email smilesgot05@gmail.com

PRACTICE FORSALE: Prime busy Lake Elsinore location.Collection \$600,000 on 3 day.Cap \$3200.1900sqf. janatran1@yahoo. com

BUTTE COUNTY: Located in Historical Landmark Bldg. ~1,832 sf w/3 Ops and plumbed for 1 add'l. Collected \$421k in 2021 \$200k – Real Estate Also Available (GN-1456) WPS/800-641-4179

FOR SALE: Used ScanX with pano/incl plates. New/used charts. Misc instruments and supplies. Contact janatran1@ yahoo.com

Dental light-Pelton Crane \$350 510-428-1950

GENERAL PRACTICE LOOKING FOR AN EXPERIENCED ASSOCIATE DENTIST. POSSIBLITY FOR FUTURE OWNERSHIP OPPORTUNITY. PLEASE CALL 650-431-5156



dentaltrader.com

SAN LUIS OBISPO COUNTY - OUT-OF-NETWORK Focus here is to "work smart & live better!" On Owner's 23-hour work week, current performance his trending production of \$1 Million. Very profitable. To learn more, go to www.PPSsellsDDS.com.

American Manufactured Dental Operatory \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 – 5657, or visit our website www. dhpdental.com

Endodonist/Dentist needed for busy Fremont GP Office. Inquire w/ email allcaredentalca@gmail.com

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Make your ad stand out. Put it in a black box with white lettering. Place your ad now by visiting https://www.thedentaltrader. com/place-a-reader-ad/. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

COPYRIGHT 2022 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

PRACTICE SALE/PURCHASE ALL INCLUSIVE \$4,500



What if I have a complex transaction?
It's \$4,500
What if I need a lease & other documents?
It's \$4,500
What if I go through 3 buyers until one closes?
It's \$4,500
What if I need you to explain each step?
It's \$4,500
What if I call you at 2am with questions?
I'll be slightly annoyed, but it's still \$4,500

Buying/selling a practice is complicated, working with your attorney shouldn't be

Practicing exclusively in health care since 2013

Call me today for a FREE CONSULT at (714) 280-7097



Provider Legal

Matt Stevens, Esq. Email me at mstevens@providerlegal.com www.providerlegal.com



SUBMIT YOUR FREE READER AD ONLINE.

Reach every dentist in California!

YOUR ADS POST INSTANTLY TO AD BOARD!

Mailed to 40,000 doctors statewide.

Go to

www.thedentaltrader.com/place-a-reader-ad and follow instructions on page.

DEADLINE IS MIDNIGHT ON THE 10TH OF PRECEDING MONTH

Buy it! Sell it!! Trade it!!!



Professional Practice Sales of The Great West

Specialists in the Sale of California Dental Practices since 1966

These Are The Best of Times For Private Practice

Historically, the path to generate a livelihood after dental school was to hang out one's shingle, acquire a practice or find an association. This changed with the advent and growth of Dental Service Organizations. There are now options available that your peers never had. Strangely, the DSO industry has many believing that the best of times for Private Practice is ending. Not so at all! This is the "Best of Times" for those who wish to excel. The number of Private Practices is declining rapidly. Couple this with consumers who seek superior customer care and trusted relationships as they maintain their oral health. They will never go to a DSO.

The opportunity to own and operate an Oral Healthcare Center of Excellence has never been greater if you are inclined to muscle-up.

Outstanding Lifestyle Opportunities

6207 CALIFORNIA'S LAKE TAHOE PRACTICE WHERE YOU PLAY!!!

Long for the outdoors and the activities that go along with it? Are you seeking an opportunity to earn a comfortable living while having time for yourself and your family? This office is designed to maximize efficiency while fitting perfectly in the alpine environment. Sophisticated lodge design and large window views of the mountain landscape from every room. 2021 Collections totaled \$857,000 with Available Profits of \$328,000. 2022 trending \$900,000 on 20 hour/ week schedule and 4-days of Hygiene with room to grow! It's time to live the life you've always dreamed of! **Full Price \$250,000**.

6212 SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80

Great family community with unlimited outdoor activities right in your backyard. Highly regarded. 5-days of Hygiene. 4-day week. 2021 collected \$658,000. Available Profits of \$194,000. Well cared for 4-op office reflects Seller also owns stand along building. Great curbside appeal and best location. Building also available for purchase.

415-899-8580 ~ Ray@PPSsellsDDS.com

6219 COMING UP ~ SOUTHERN SONOMA COUNTY Delta PPO practice shall top \$1.05 Million in collections. 2021 collected \$925,000 with Profits of \$355,000. Strong staff. Great family community.

6218 SACRAMENTO'S INTERSTATE 80 Delta PPO practice. 2021 produced \$1.26 Million and collected \$1.2 Million on 4-day week. 2022 shall again collect \$1.2 Million with Available Profits of \$385,000. 8-days of Hygiene. Beautiful facility is under-utilized. Bread & butter practice. Successor contracts with a specialist allowing this additional income stream to pay for the practice. **Full Price \$775,000.**

6217 PLACER COUNTY Relaxed country setting for Delta PPO practice. Highly regarded practice realized 170+ new patients last 12-months. Trending \$1,150,000 in collections with \$425,000+ in Available Profits. **Full Price \$800,000.**

6215 SANTA ROSA – ORAL SURGERY Long established OS provider. 2021's collections were \$1.37 Million. Available Profits totalld \$630,000. Strong referral base. Cone Beam. **Full Price \$500,000**.

6214 NAPA - PEDO Highly regarded community asset per its 45-year history. Has been a \$750,000+ per year performer. Well-designed office located in Napa Valley's medical village. Great opportunity to acquire a signature building with . **Full Price \$90,000**.

6211 SACRAMENTO'S FAIR OAKS Phenomenal exposure at busy intersection. 5-ops. \$500,000 per year performer by Owner's choice. Tremendous investment includes real estate. Perfect pedestal for a 6-day per week practice. Do your homework. Simply needs a different vision! Full Price for Practice \$165,000.

6209 MODESTO 5-ops with 6th available in signature building. Paperless, digital and CBCT. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800. **Full Price \$550,000.**

6208 SAN LUIS OBISPO COUNTY OUT-OF-NETWORK

This Opportunity positions the Successor for a rewarding career in Private Practice as its DNA is that of an "out-of-network" practice. The focus here is to maintain a "work / life balance" minimizing stress, enjoying a rewarding practice and having time to do what one likes. Work Smart - Live Better! This is evidenced per Owner's 23-hour work week coupled with 2-months of vacation. And per this model, the practice's 2021 stats were \$916,500 in Production, \$868,000 in Collections and \$355,000 in Available Profits. 2022 trending production of \$1 Million.

6217 LOWER FOOTHILLS SOUTHEAST OF SACRAMENTO

Delta PPO Practice. Averages 3.5 day work week. Strong hygiene department. Could operate 5-days a week. Collected \$784,000 in 2021 with Profits of \$369,000. 2022 on track to realize \$375,000 in Profits. Busy Hygiene schedule. 5-ops with 6th available. Live in this peaceful country setting or commute. **Full Price \$325,000**.

SOUTHERN CALIFORNIA 714-345-9659 ~ PPSincnet@gmail.com

5019 DANA POINT / SAN JUAN CAPISTRANO AREA Grossing \$450,000. Great upside. Simply needs attention. Great ocean lifesryle. **5018 KOREA TOWN** 10,000 charts, 3-Operatories. Cash. Grossing \$250,000. No Denti-Cal. Low overhead. Full Price \$200,000. Can do \$500,000 the first year.

5017 WEST LOS ANGELES Does \$1+ Million on affordable dentistry. Very profitable!

5016 CÓVINÁ HMO monthly check of \$5,000. 5 0-Endos, 20+ Oral Surgery and 3-Perio cases referred monthly. Seller will work back providing excellent transition.

5014 CULVER CITY Senior DDS grossed \$853,000 in recent past. Referred 148-cases. 5 Star DDS.

5013 BEAUMONT / BANNING 10,000 homes being built nearby. 4-Hygiene days. 3-Operatories in 1,550 sq.ft. condo which is also available.

5012 CARSON Popular strip center. Grosses \$240,000 part-time. Owner turned down HMO. 1,000 patients available. Full Price \$250,000. Add HMO. Then gross \$1+ Million.

5010 PASADENA Grossing \$550,000 on 2-day week.

5007 KERN COUNTY'S LAKE ISABELLA Senior DDS has superior fees. Will transition to young DDS. Net \$500,000. Purchase price 60% of \$900,000 Gross.

5005 LADERA RANCH 4-Operatories. Beautiful center. Did \$1 Million. Will do it again.

5004 TORRANCE 70,000 cars drive by daily. HMO \$4,000/month. Grossing \$1+ Million. Has potential to do \$2.5 Million.

5003 PALM DESERT Great visibility on Highway 111. Grosses \$300,000. Phenomenal upside. Disney acquired 600 acres near Sports / Entertainment Convention Center. Full Price \$200,000. Great future.

5002 SOUTH ORANGE COUNTY Can gross \$1 Million and realize Net of \$400,000+. Double the space and grow to \$2.5 Million.



Happy Holidays

PRSRT. STD U.S. POSTAGE PAID SAN DIEGO, CA PERMIT No. 94

Over 170 5-star Avvo® reviews!

"I have worked with Robert Olson for almost a decade involving mergers & acquisitions, real estate leases and partnership / associate agreements. Every interaction I have had with Mr. Olson has been fantastic. He is available, reliable, knowledgeable and thorough. I would highly recommend and will continue to use Mr. Olson in the future."

Avvo[®] Review #175

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases Partnerships, Property Purchases & Leases Corporations & Tax Planning

888.963.1120 RWO@transdental.com www.trans.dental

Best Reviewed Avvo[®] Attorney 2011 to Present:

Mergers & Acquisitions Incorporations Commercial Real Estate