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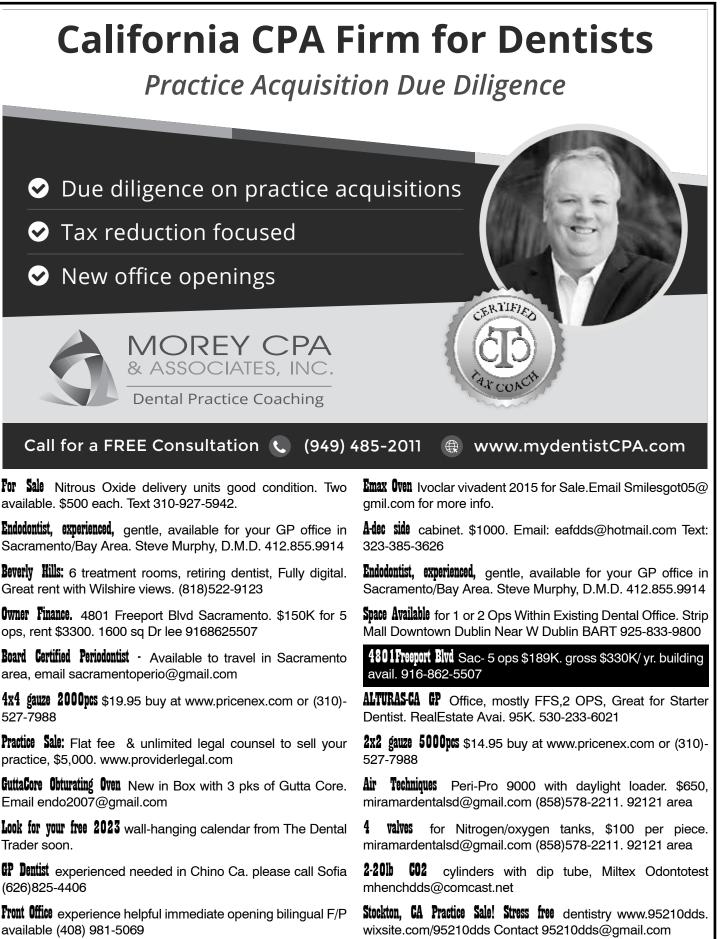
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#### **FRESNO COUNTY**

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#### KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **Solu** 

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, <u>w</u> exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. <u>w</u> digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### LOS ANGELES COUNTY

**ANTELOPE VALLEY** – **Practice & Bldg.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare,  $\underline{w}$  exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops  $\underline{w}$  a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M  $\underline{w}$  (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**L.A.** - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**SAN FERNANDO VALLEY PERIO PRACTICE** - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **SOLD** 

SAN FERNANDO VALLY - EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office, or to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease. Located in the following SFV areas: Canoga Park, Northridge, No. Hollywood, Reseda, San Fernando, Sylmar, Tarzana, West Hills, & Woodland Hills. In addition, we conduct customized space & building searches.

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# Happy Holiday



Paul Maimone Broker/Owner CA Broker #01172430

WOODLAND HILLS ORTHO/PED0 – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor.

#### **ORANGE COUNTY**

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/ Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

**SADDLEBACK VALLEY** – (4) op comput. G.P. Store front location <u>w</u> exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patients. Annual Gross Collects. \$500K to \$600K. Eaglesoft s/w, CBCT, Digital x-rays & the practice is chartless. (9+) years of Goodwill w a low overhead/high net. Refers out most Endo, O.S., Perio & Ortho. Seller is retiring & moving, but will assist with a short transition.

#### **MADERA COUNTY**

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#### **RIVERSIDE COUNTY**

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#### SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO//Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

#### SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD** 

#### SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

#### **VENTURA COUNTY**

**THOUSAND OAKS/NEWBURY PARK** - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

**THOUSAND OAKS GENERAL/PERIO PRACTICE** - (4) op office located on a main thoroughfare, in a shop ctr, <u>w</u> exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day wk. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist <u>w</u> a transition.

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**Sacramento office, near** Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@ gmail.com for more info.

**DOWNTOWN FAIRFIELD** FOR LEASE, Great opportunity in a prime location. The building is plumbed for a dental. 4 rooms, office, reception, waiting room. 707-688-6113

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**FAIR OAKS:** Highly-desirable mixed residential-commercial neighborhood. ~1,264 w/4 Ops. \$360k (EG-1442) WPS/800-641-4179

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**Sacramento office,near** Kaiser, Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@ gmail.com for more info.

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DANVILLE GP FOR SALE - 4 Ops+RE, 80 Yrs. Goodwill, Digital, 5 1/2 Hyg Days/wk. GR \$1.3M HSDPT - Jim Engel 925-330-2207 - #CA3203 - https://dentalpracticetransitions.henryschein. com/listing/ca3203/

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**Dental Implant** Parts for sale. Surgical, prosthetic, healing abutments. Various manufacturers. pocketdepth@yahoo. com

**GP Dental** Office for sale in San Diego with over 15 years of goodwill. This practice is located in a 2 story medical-dental building with 5 equipped new chairs with all electric hand pieces. 6 days a wk/ \$2.2 million gross. Gerald Lee, Esq. (213) 631-6669 Cell

**San Jose** - \$525,000 - Jan-July 2022 net \$115k+, gross \$478k+, 4ops/1,100sqft. Dr. Rishi Salwan (888)8024230 DRE#02085289 **FAIRFIELD / VALLEJO GP FOR SALE** - 7 Ops+RE, Paperless, Digital, 43+ Yrs. Goodwill, GR \$1.5M. HSDPT- Jay Harter 916-812-0500-#CA3117 https://dentalpracticetransitions. henryschein.com/listing/ca3117/

claremont practice for sale 5 ops. Dr retiring. High end build out . Coll 1 mil on 3 days a week. Busy hygiene. Located in busy center. \$950k Mike 562.832.9332 DRE#02079096

**SF SAINT FRANCIS WOODS:** Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. A steal at \$80k! (AG-993) WPS/800-641-4179

**MODESTO, CA** – Beautiful 4 ops, great staff. New equipment and technology + room to expand. Rev \$900K www.ddsmatch. com 855-546-0044

Santa Barbara Practice For Sale \$1,780,000: Two very profitable practices under same roof, buy all of half. info@ integritypracticesales.com (855) 337-4337

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**Dental Practice in Dublin** – New Listing! 2022 Projection ~ \$1.0 Million. Seller retires. Busy strip mall close by freeway junctions. 4 eq. ops. ~65% PPO/Cash, ~ 35% HMO/Cap. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https:// LCFpracticesales.com





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**IMMEDIATE SALE** in NOVATO, Bay Area. General Practice for sale in Novato, California. \$1.4 million last year on 4 days a week with 6 weeks off, low overhead with a net of \$560K last year. On track to do \$1.5 mill this year. 5 Ops, VaTech CT, intraoral scanner, laser. All specialties referred out including Ortho, endo, pedo, 3rds. Serious inquiries only. Quick exit needed, asking \$850K. Email pearlywhiteveneers@gmail.com or call 415-706-6649

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West San Jose 3 op fee for service dental office 1010 sf for sale by owner. Solid patient base, 50+ years in the same location. 400k Email: drvladmiruna@gmail.com 408-318-2867

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

**LA.KERN COUNTY LINE** – PRACTICE & BLDG.! (6) op G.P. & Free Stand Bldg. Collect mid \$500K/yr. Cash/PPO. Very limited competition. D&M Practice Sales (818) 591.1401

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**Owner Finance.** 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

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**GREATER MODESTO GP FOR SALE** - 7 Ops, Digital, 15 Yrs. Goodwill, Desirable Area. GR \$614K. HSDPT- Jay Harter 916-812-0500-#CA3286 https://dentalpracticetransitions.henryschein. com/listing/ca3286/

# Lou Bermudez, Broker (BRE License # 01102002) Specializing in Practice Sales & Appraisals

#### **RANCHO CUCAMONGA**

Retiree with mature practice of 20+ years. PPO/cash only. On Haven Ave, featuring 5 ops and busy hygiene program. Signage. Seller works 3.5 days per week. Long-term staff. Seller with no management skills with steady annual gross of \$900k. A quickie / inexpensive face-lift and you are ready to double the revenues with this large patient pool.

#### **ORANGE COUNTY**

This One has it ALL!!! Retiree with 7 ops in modern facility. Gross revenues of \$1.6m on 4 days per week. Established hygiene & associate schedule. Free standing building with sign exposure and parking lot. Conservative Seller has not increased fees in 10+years. Location, transferability, sustainability & Growth Potential

#### **MISSION VIEJO**

Retiree doing bread-n-butter dentistry only on PT sched. 3 ops in very nice/clean facility. Shopping Center. Gross revenues of nearly \$350k. Conservative treatment planner. Superior starter opportunity with large / loyal patient base. Seller seeks right buyer

#### **VENTURA COUNTY**

TMJ / sleep apnea practice with modern facility (seller spent hundreds of thousands of dollars on equipment & TIs). Annual revenues of over \$1m on PT schedule. Seller willing to assist in transition. IF this is a field of interest, do not hesitate as seller's reputation in the field practically guarantees continuity & transferability. Confidential /serious inquiries only

#### WHITTIER

No miss opportunity!!! Over 15 years goodwill. Free standing building with huge sign. Seller works limited sched with revenues of \$700k and growing. Non-advertising / conservative practice. Ideal as multi-specialty office with 5 + large ops plus room for more.

#### OXNARD

Retiree doing only bread-n-butter dentistry. All specialty treatment referred. Hispanic patients primarily. Busy office with large patient pool features 4 ops plus room for more. Low overhead. Associates in-place so transition is a snap. Big potential

#### LOS ANGELES & VENTURA COUNTY

Mature practices concentrating TMJ & Sleep Apnea exclusively. Rare opportunity with established goodwill and referral sources. Magnificent ultra-modern office & equipment. Hundreds of thousands spent on TIs alone. Seller relocating out of state but willing to commit to transition. Over \$1m of revenues on very PT schedule. Revenues primed for big jump for right buyer. Confidential inquiries only.

#### SAN GABRIEL

Retiree with over 30 years goodwill. Working PT schedule doing bread-n-butter dentistry only. Revenues suppressed due to uber-conservative treatment planning at \$400k annually. Growth potential & seller transition available.

#### THOUSAND OAKS

Restorative & Cosmetic Practice. Wonderful modern Facility. Active hygiene & Ortho program. Revenues of nearly \$500k without promotion. Outstanding opportunity with large patient foundation. Serious / qualified candidates only.

#### PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days and has busy 4 days hygiene per week. Revenues suppressed due to uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. Growth potential & easy of patient transfer.

#### Some of the additional listing coming up next month:

Escondido – location, sign exposure, revenues of \$800k

Cororna - retiree with modern facility; solid management and revenues over \$700k

<u>San Fernando Valley</u> – conservative retiree with 30 yrs of goodwill; PPO/cash revenues of \$600k

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**CHICO** Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. Reduced \$75k (GN-1401) WPS/800-641-4179

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**CALIFORNIA'S LAKE TAHOE** 2021 Collected \$857,000 with Available Profits of \$328,000. 2022 trending \$900,000 on 20 hour/week schedule and 4-days of Hygiene. Perfect alpine office. To learn more, go to www.PPSsellsDDS.com. **SACRAMENTO:** Enviable location on major thoroughfare w/ excellent visibility. ~2,300 sf w/ 4 Ops. \$445k (EG-1445) WPS/800-641-4179

**Dental practice** for sell in FRESNO, CA. 1110 Sq ft. 2 fully operational OPs with a 3rd OP plumbed. Easy Dental system. Dexis x-ray. C&B, endo, Clearcorrect ortho, implant. Dentist retiring. \$120,000 obo. Please call and leave message at 559 494-2049.

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- Dr. Kim

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IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops | #10064 40-year est. GP on busy road downtown! Call Eddie (310) 595-0203

IN ESCROW! Los Angeles | \$265,000 | 2 ops | #10068 Imagine owning a 100% fee-for-service Westside General Practice on Wilshire Blvd! There is a beautiful, professional buildout, a strong patient base, and excellent growth potential! Call Ken (805) 338-5850

#### SOLD! Lake Forest | \$1,524,600 | 6 ops | Sold by Tim Miller

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | #10060 Rare opportunity in prestigious Bixby Knolls! Stunning, high-end boutique buildout, with all equipment included in a spa-like atmosphere that could be yours! Located in a walker's paradise. Call Al (818) 298-9770

Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated General & Cosmetic with an excellent patient base in a very desirable Westcliff neighborhood with superb visibility! State-of-the-art operatories and a great floorplan. Call Tim (714) 272-8404

Newbury Park + Real Estate | \$139,900 + \$749,970 | 4 ops | #10014 Wouldn't you LOVE to own real estate in this sought-after building?! Fast-start General Practice with iTero and everything you need to jumpstart your dream practice! Call Al (818) 298-9770

**Central Hollywood | \$540,000 | 4 ops |** #05014 Profitable and recently upgraded GP in busy shopping center. Call Darren (805) 878-0633

West Hollywood | \$435,000 | 3 ops | #10035 One-of-a-kind, 100% fee-for-service General Practice in a highly soughtafter landmark medical building with a century of goodwill! Includes Dentrix, iTero, and fully digital radiography. Call Eddie (310) 595-0203

#### SOLD! Beverly Hills | \$65,000 | Sold by Eddie Delshad, DDS SOLD! Santa Monica | \$702,000 | Sold by Al Galvis

**Clendale | \$175,000 | 3 ops |** #10031 You'll love walking into this open concept, naturally lit office with stuffing views. Build your legacy on 42-years of goodwill from this fantastic downtown office on the upper level of a professional building. Call AI (818) 298-9770

#### SOLD! West Hills | \$385,000 | Sold by Ken Skeate

IN ESCROW! Thousand Oaks | \$459,000 | 5 ops | #10051 Busy retail center location, high-tech equipment, 3-day work week. Call Ken (805) 338-5850

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years of goodwill at highly reviewed GP in high-vis corner location. Call AI (818) 298-9770

SOLD! Tarzana | \$959,000 | 3 ops | Sold by Al Galvis



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#### SOLD! Rancho Mirage | \$629,000 | 5 ops | Sold by Tim Miller

Palm Desert | \$1,400,000 | 6 ops | #10024 100% FFS general and cosmetic practice. Call Tim (714) 272-8404

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at this open-concept 40-year established office in the golf mecca of America! High-vis office is set up for all phases of dentistry and features paperless charts, Dentrix ,and room to grow. Call Tim (714) 272-8404

#### SOLD! Clendora | \$230,000 | Sold by Eddie Delshad, DDS

**El Centro | \$615,000 | 4 ops |** #10019 You could be dental royalty in the Imperial Valley should you choose to buy this SUPERB practice. Take home is nearly half a million dollars at this very successful 75-year established office! Call Maricelle (858) 722-7461

#### SOLD! Simi Valley | \$399,000 | 6 ops | Sold by Ken Skeate

IN ESCROW! Encino | \$349,000 | 3 ops | #10052 60 years of goodwill at this beloved Multi-Specialty practice. It's situated in a popular and well-located medical center and has a warn, inviting atmosphere. Call Eddie (310) 595-0203

IN ESCROW! Chino Hills | \$160,789 | 3+ ops | #10066 FAST-START/MERGER in a magnificent newly built-out space! New Dansereau chairs, Infinity delivery systems, Belmont intraoral x-rays among others! Call Ken (805) 338-5850

NEW! Los Angeles | \$339,000 | 6 ops +1 | #10077 26-yr est. GP and Ortho office in a PRIME location near LAX with free parking and excellent visibility! Call Eddie (310) 595-0203

#### VENTURA & SANTA BARBARA

#### SOLD! Ojai | \$350,000 | 4 ops | Sold by Ken Skeate

Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! The patient-to-dentist ration is 4,000 to 1 and is almost unheard of in California! Call Darren (805) 878-0633

#### SOLD! Lompoc | \$640,000 | 8 ops | Sold by Darren Hulstine

Northern Santa Barbara County + RE | \$195,000 | 3 ops | #09969 Very profitable General & Pediatric Practice in charming building. ! With relatively little competition, there's a tremendous opportunity to grow this practice into a major pediatric dentistry center. Call Darren (805) 878-0633 NEW! Santa Barbara | \$1,780,000 | 6 ops | #10074 Two very successful and profitable General and Cosmetic practices in the same office. Opportunity to buy both, orhalf of both practices.

SOLD! Santa Maria + RE | \$640,000 | by Darren Hulstine SOLD! Central Coast | \$299,000 | Sold by Darren Hulstine

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#### VENTURA & SANTA BARBARA CONT.

**NEW! Ojai | \$375,000 | 4 ops |** #10076 70 years of goodwill and priced at just 58% of collections. This modern, high-technology office has been averaging \$648,000 in annual revenue on just 28 hours per week! Call Ken (805) 338-5850

SOLD! Santa Maria | \$895,000 | 5 ops | Sold by Darren Hulstine SOLD! Ventura | \$450,000 | 4 ops | Sold by Ken Skeate SOLD! Lompoc Suite | \$590,000 | Sold by Darren Hulstine

Santa Maria | \$110,000 | 3 ops | #09938 Make a difference in this extremely fast-growing city at this comprehensive CP with 20 years of goodwill. Renew the lease and stay put or buy and merge with your existing practice and enjoy high-profit margins due to elimination of duplicate expenses! Call Darren (805) 878-0633

#### SOLD! Santa Maria | \$1,135,000 | Sold by Darren Hulstine SOLD! Oxnard Turnkey | \$105,000 | Sold by Ken Skeate

#### BAY AREA & SAN LUIS OBISPO

NEW! Santa Cruz + Real Estate | \$750,000 + \$749,000 | 4 ops | #10072 Own a literal piece of paradise with this phenomenally profitable Periodontic Practice set on an idyllic property. Call Scott (650) 374-9383

San Luis Obispo County | \$275,000 | 3 ops | #02910 Central Coast living at is finest! This practice is location in a busy shopping center, is fully fee-for-service and features CEREC and digital pano. There is even space to add a 4th or 5th operatory and increase volume and revenue dramatically! Call Darren (805) 878-0633

**IN ESCROW! Pleasant Hill | \$582,000 | 4 ops |** #10071 Buy this practice and help carry on a long tradition of compassionate, high-quality dental care. This thriving second-gen practice has an unsurpassed reputation and is located in a very attractive professional building. Call Nelson (510) 501-1959

NEW! Watsonville + Real Estate | \$295,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Call Scott (650) 374-9383

**San Francisco | \$200,000 | 4 ops |** #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD! San Jose | \$205,000 | 5 ops | Sold by Scott Taylor Oakland | \$350,000 | 5 ops | #09964 Extremely busy Medi-Cal GP collected \$1.1M in 2022, MOTIVATED SELLER! Call Scott (650) 374-9383



Pleasanton | \$550,000 | 7 ops | #10069 Impress your colleagues with this stunning, state-of-the-art office in this affluent Bay Area city. This type of high-end office would cost upwards of \$1M to start from scratch so their loss is your gain! Call José (925) 382-9525

#### SOLD! Arroyo Grande | \$550,000 | Sold By Darren Hulstine

San Luis Obispo | \$495,000 | 6 ops | #10040 Own 50% of this remarkable, 100% fee-for-service practice near historic and highly sought-after Downtown SLO, often dubbed "mini-Silicon Valley". There is currently little-to-no marketing which translates to a significant possible growth opportunity! Call Darren (805) 878-0633

North San Luis Obispo County | \$450,000 | 6 ops | #10022 Vibrant and charming neighborhood! Located in a busy shopping center, this profitable practice has a solid longstanding reputation for honest, quality dentistry and friendly, welcoming staff. Call Darren (805) 878-0633

#### SOLD! SLO County | \$249,999 | 2 ops | By Darren Hulstine

**San Jose | \$505,000 | 4+ ops |** #10053 You will enjoy a high net income practicing in this 28-year established GP. Located in a beautiful freestanding building with an elegant and well-designed interior, you will be proud to call this office yours! Call Nelson (510) 501-1959

#### SOLD! San Jose | \$95,000 | 3 ops | Sold by José

**Belmont | \$375,000 | 4 ops |** #10016 This is THE location for a dentist! We have a bright, spacious 100% fee-for-service General Practice. The office location will be part of a newly planned Downtown area so now is the time to grab it before the rent increases! Call Scott (650) 374-9383

**Fairfield | \$875,000 | 4+ ops |** #09972 Cutting-edge and extraordinarily profitable dental practice with tons of modern upgrades. Located right off a major Freeway exit it's easily accessible for patients coming from all over the region. Call José (925) 382-9525

**Concord Turnkey | \$45,000 | 4 ops |** #10037 Make this recently vacated turnkey office yours! This location has been a dental office for 27 years and the seller left behind everything you need to get started today including CEREC, and Eaglesoft. Call Nelson (510) 501-1959

#### SOLD! San Jose | \$1,700,000 | Sold by Scott Taylor

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525 IN ESCROW! Monterey + Real Estate | \$935,000 + \$695,000 | 4 ops | #10049 Very profitable GP in a walkable area. Call Scott (650) 374-9383

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#### BAY AREA & SAN LUIS OBISPO CONT.

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

IN ESCROW! Concord | \$349,000 | 6 ops | #10018 Spacious office in beautiful building. Call Nelson (510) 501-1959

**Fremont Fast-Start | \$199,000 | 4 ops |** #10062 Established General Practice located in a street-facing professional building with great signage and visibility. This is a fantastic opportunity to start small and grow big! Call Nelson (510) 501-1959

#### SOLD! Antioch | \$550,000 | 8 ops | Sold by Scott Taylor

**Monterey | \$399,000 | 6 ops |** #10045 Take this practice to the next level! We have a beautiful office in a GREAT location that needs a full-time doctor! Located a familiar intersection near the airport surrounded by luxury housing, impeccable golf courses, and the world-famous Laguna Seca Raceway. Call Scott (650) 374-9383

Santa Cruz | \$639,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

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#### NEW! Sonora + Optional Real Estate | \$649,000 | 4 ops

#10070 How would you like to work just 3 days per week and generate \$365k in net income?! Potential to expand into another 1,000 square feet if real estate is purchased! Call Nelson (510) 501-1959

#### SOLD! Clovis | \$779,000 | 6 ops | Sold by José

Sebastopol | \$395,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts & state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosth/CP with an extraordinary staff. Call Nelson (510) 501-1959

IN ESCROW! Bakersfield | \$700,000 | 10 ops | #09942 With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633

**NEW! Jackson + Real Estate | \$275,000 + \$667,000 | 5 ops** #10075 This is quintessential small-town America! 30 years of goodwill and situated in a beautiful freestanding building w/ potential for 8 ops! Call Nelson (510) 501-1959



**IN ESCROW! Bakersfield | \$303,000 + \$899,000 | 4 ops |** #10021 Downtown corner location! Call José (925) 382-9525

**Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops |** #10015 Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer IV sedation and oral surgery, so you automatically have a huge leg up on any local competition, Call José (925) 382-9525

#### SOLD! Bakersfield | \$995,000 | 7 ops | Sold by José

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

**Merced | \$249,000 | 4 ops |** #09913 Fantastic hightechnology]practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

#### SOLD! Bakersfield | \$590,000 | 12 ops | Sold by José

**Tulare County + Real Estate | \$349,000 + \$566,000 | 3 ops |** #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operatory office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

#### SOLD! Visalia + Real Estate | \$1,836,525 | 10 ops | Sold by José

Modesto + Real Estate | \$375,000 + \$495,000 | 5 ops | #10038 Build your legacy at this 50-year established General Practice wonderfully location just off Highway 99. Thoughtfully remodeled just 3-4 years ago using high-quality materials, it boasts high ceilings and a crisp, modern vibe throughout. Call José (925) 382-9525

**Porterville | \$400,000 | 6 ops |** #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

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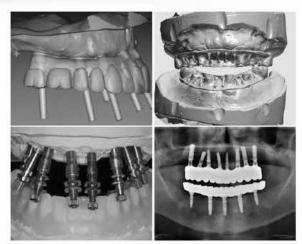
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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

#### Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.



# A. Lee Maddox, DDS, Esq.

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PLEASANTON GP FOR SALE - 6 Ops, 5 Eq., Paperless, Digital. GR \$470K HSDPT- Jim Engel 925-330-2207-#CA3023 https:// dentalpracticetransitions.henryschein.com/listing/ca3023/

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NORTHERN BAY AREA PERIO FOR SALE - 4 Ops+RE, 33 Yrs. Goodwill, 4 Hyg Days/wk. GR \$1.4M. HSDPT- Gina Miller 707-391-7048-#CA3118 https://dentalpracticetransitions. henryschein.com/listing/ca3118/

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dental air, water, and suction systems. Orthotrac practice management software with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked out 6 weeks in advance, with approximately 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3250/

FAIRFIELD/VALLEJO AREA - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3117/</u>

NORTHERN CALIFORNIA PERIO - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ ca3118/

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <u>http://dentalpracticetransitions.henryschein.com/listing/CA3023/</u>

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NO. CALIFORNIA 27

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SANTA CLARA COUNTY / WEST VALLEY - *NEW LISTING* - This very affluent community reflects the quality of this practice. 2021 revenue of \$579,000 on a 3 1/2-day work week. Well-appointed five (5) treatment rooms with 1 additional room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3239/</u>

SONOMA COUNTY - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3165/

**SONOMA COUNTY** - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/ listing/ca2594/

**SONOMA COUNTY** - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ofs with every amenity: Pano, Dexis Servers Interface cameras, Laser, and Fully Paperless up and Dentrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 https:// dentalpracticetransitions.henryschein.com/listing/ ca544/ S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3093/

S. SACRAMENTO METRO - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail stripmall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149- Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3149d/

#### **CENTRAL CALIFORNIA**

**GREATER MODESTO** - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrix, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production... all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2795/</u>

GREATER MODESTO AREA - NEW LISTING Rare opportunity to acquire a GP dental practice with a long-standing/predictable patient base and income stream that is located in a desirable area and community. Seller has 15 years of Goodwill in a practice that has been successfully operating at the same location for over 60 years. Seller is negotiable to work back for a period of time after the sale. ~2,700 sq. ft. of comfortable and efficient office layout including five (5) equipped and 2 plumbed (7 total) Operatories, nice patient waiting area with fireplace, Eaglesoft PM Software with 3 workstations, digital X-Ray Photo-Phosphor Sensor System, and digital Pano. Dentist is booked out 2 weeks in advance, and Hygiene is booked out 2 months in advance, with PM Software reporting approximately 864 active patients over past 12 months and average 13 new patients per month over past year. Endo, oral Surgery, and Implant Placement referred out. 2021 gross receipts \$614K on 32 hour work week. #CA3286-Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3286/

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrix PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 http://dentalpracticetransitions\_ henryschein.com/listing/CA2938/

#### **SOUTHERN CALIFORNIA**

**CENTRAL VALLEY** - Rare and unbelievable opportunity to purchase a successful Pediatric practice. Ten (10) chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ ca2794/

**CENTRAL COAST** - Amazing practice located in beautiful Central Coast, California! The doctor is looking to sell the well-established FFS/PPO practice-located in a strip mall shopping center in one of the largest cities in the Central Coast. This high-producing practice grossed \$2.4M in 2021, has a loyal staff and a great patient base. The spacious practice is over 3,000 sq. ft. and has eight (8) fully equipped operatories. The office is paperless and utilizes open dental software. This practice has it all-digital x-ray/pano units, Cone Beam CT, intra-oral scanners, 3-D printers, chairside CAD/CAM, and a completely integrated dental lab for all other CAD/CAM restorations. The seller reports over 2,900 active patients in the past 18 months, 5 days of Hygiene per week, and on average 74 new patients per month. The owner will work back, if needed, and assist in an easy transition. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3157- Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.henryschein.</u>

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COASTAL ORANGE COUNTY - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2787/

COSTAL ORANGE COUNTY - NEW LISTING -Beautiful dental practice for sale in a stand-alone dental building located in coastal Orange County! Doctor is retiring. Approximately 3,000 square feet with eight (8) Ops with rear-entry, adaptable for either left or right-handed dentists, Progeny Digital X-ray and four (4) x-ray units that are used between rooms. Average age of equipment is 10 years old. Plenty of room to install CBCT or Panographic X-Ray. Large front office space, lab in the middle of office as well as a staff lounge. Genesis practice management software system. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. All specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Associate on staff that works 2 days a week and willing to stay on with new owner. PPO and HMO patients that pay for upgraded services. The Seller owns the building and will lease the space back to the new owner. There may be an opportunity to purchase the building in the future. Practice was built from scratch in 2004. 2021 Collections of \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <u>https://detailpracticetransitions.</u> henryschein.com/listing/ca3275/

HESPERIA - Well-established General Practice in a freestanding building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with five (5) furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 https:// dentalpracticetransitions.henryschein.com/listing/ca1500/

COSTAL LOS ANGELES COUNTY - NEW LISTING - Incredible Redondo Beach practice located only steps away from the ocean! The doctor is leaving the state and looking to sell the long-established FFS/ PPO practice located near the corner of two busy streets. The 1000 sq ft bright, charming, and well-maintained practice has three (3) operatories and 29 years of goodwill. The practice produced \$615k in 2021 on 4 doctor days and 5 hygiene days per week. Most specialty work is referred out. The practice utilizes Easy Dental software, has computer/monitors in every room, digital xrays, laser and intraoral cameras. The practice has a consistent supply of new patients, a great staff, and strong hygiene program. #CA3314- Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca3314/

NORTH ORANGE COUNTY - Must see practice in a great location in Yorba Linda! This bright and wellmaintained office has everything you are looking for in a modern General Practice. The 1150 sq ft office has 4 operatories, is fully paperless and utilizes open dental software. The office grossed over \$1.0M in 2021, has an incredible staff and loyal patient base. The seller primarily works 3.25 days a week and the practice has over 30 years of goodwill! The practice has a Cone Beam CT, iTero scanner--as well as digital x-rays, computers, and TVs in every operatory. The fee for service and PPO practice has 3 days of hygiene per week. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3262- Ben Sapir - 310-596-0961 <u>http://dentalpracticetransitions.henryschein.</u> com/listing/CA3262/

ORANGE - Doctor is ready to retire. Located in a professional building where you own the office the space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operatory. 4 equipped treatment rooms, desirable location in suburban area with specialty offices nearby. Heavy traffic area on Obe 1 mall and freeways. Clarix Dexcam interport camera, TV screens in all the Ops, Dentrix software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216 https://dentalpracticetransitions. henryschein.com/listing/ca3143/

RANCHO SANTA MARGARITA - Beautiful four (4) Operatory practice in Rancho Santa Margarita! Over 30 years of goodwill in this light and bright office. Practice utilizes Dentrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hygiene per week. Modern design with large windows in the operatories. 2021 Gross Revenue over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/ listing/ca3160/

SAN BERNARDINO - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Serve will sell building, has two lease tenane diacent practice with short-term leases. Room to apand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 http://dentalpracticetransitions.henryschein.com/listing/ CA2843/

SOUTH ORANGE COUNTY - Great practice opportunity located in an affluent area--shopping center--in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/ FFS-only practice. Every operatory has a computer with access to Dentrix, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an iTero scan ento help sell aligner technology and record only records. The practice is open only 4 days a text-Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/ listing/ca3095/

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapir 310-596-0961 https://dentalpracticetransitions.henryschein.com/ listing/ca3113/

WHITTIER - Retiring doctor is looking to sell the longestablished FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories, fire (3) equipped. The office is paperless call estimates and software, has digital x-rays, intraoral came as, and lasers. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150 -Ben Sapir 310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca3150/

#### SAN DIEGO

CHULA VISTA - NEW LISTING - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 http://dentalpracticetransitions. henryschein.com/listing/CA3195

ENCINITAS - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this wellestablished practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca3152/

ESCONDIDO - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment Loant) on a corner lot on a busy, four-lane streeting in more, gated parking. Recently renovated with a logit and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 http://dentalpracticetransitions. henryschein.com/listing/CA3031

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.</u> com/listing/ca3190/

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**OCEANSIDE** - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a freestanding building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ ca3151/

**POWAY -** *NEW LISTING* - General Practice located in Poway on a busy, main road. Modern facility with six (6) spacious operatories in a 2,395 sq. ft. in a medical building with free parking. Computerized throughout the office with Dentrix and Dexis Digital X-ray. CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions. henryschein.com/listing/ca2932/</u>

SAN DIEGO - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.</u> com/listing/ca3188/

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <u>http://dentalpracticetransitions.henryschein.com/</u> <u>listing/CA3005/</u>

**SAN DIEGO** - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing pudding with ample parking. Dentrix, **See X Hossilor** Plates and Pan. 25% PPO, 15% Free 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <u>https:// dentalpracticetransitions.henryschein.com/listing/ ca3140/</u>

**SAN DIEGO** - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <u>https:// dentalpracticetransitions.henryschein.com/listing/ ca3115/</u> SCRIPPS RANCH - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC CBCT, Dexis, soft tissue laser, Rotary Erec Iquartent, Implant Motor, intra-oral camera, Compro m a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3054/

#### **OUTSIDE OF CALIFORNIA**

HILO, HI - *NEW LISTING* - Ever imagined practicing dentistry on the Big Island of Hawaii? Picture pristine white sand beaches and trade winds blowing through the palm trees. Well-established General Dental practice for sale in the close-knit community of Hilo. Office has two (2) treatment rooms with the potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #H13242 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.com/listing/hi3242/</u>

LIHUE, KAUAI - Location, Location, Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dentrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/ listing/hi3176/

EDMONDS - NEW LISTING - Large General practice located within a highly desirable suburb community outside of Seattle on a major thoroughfare. Clean, spacious and optimal flowing floorplan. Welcoming patient reception area, spacious front desk work area, private doctor office, laundry, lab/storage. 6+1 ops, newer equipment, average age is 8 years. All employees staying. Features a Sirona Laser, Carestream Panoramic X-ray, Carestream Sensors, Digital X-ray, Dentrix, Velscope, Kavo Diagnodent, Accutron Nitrous. Newer AirTechniques Compressor and Vacuum. Approximately 26 new patients per month. 22% of collections are Hygiene. 14% Ortho, 23% Crown, 15% Restorative. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864,475. Priced to move! #WA3220- Jessica Burbon 503-332-6462 https://dentalpracticetransitions. henryschein.com/listing/wa3220/

EUGENE / SPRINGFIELD AREA - This is a prime opportunity for a dentist looking to take over and grow a very established GP practice located in a mixed professional building since 2005. The interior is modern, turn-key, and has a functional flow. Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Operatories. Dentrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. The practice collected \$922,000 in 2021 on 4 days per week. #OR3248- Jessica Burbon - 503-332-6462 <u>https:///dentalpracticetransitions.henryschein.com/listing/</u> or3248/

**PORTLAND, OREGON -** Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/OR2757/

**SALEM** - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ <u>OR3043/</u>

PUGET SOUND ISLAND - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ wa3191/

PUYALLUP - Opportunity awaits for this high tech and turnkey general dental practice which has been in its current location in Puyallup, WA for the last 10 years. Practice is on a main artery in a highly desirable part of town. Practice has been owned by the current doctors since 2017. The clinic has six (6) operatories + 1 that is plumbed, within a 4,200 square foot space. The practice features a welcoming patient waiting area, new lighting, new flooring, newer operatories, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Too much technology to list! Practice is paperless, utilizes Dentrix and collected \$1.9M+ on 8 doctor and 4 hygiene days per week in 2021. #WA3247- Jessica Burbon - 503-332-6462 https://dentalpracticetransitions.henryschein.com/ listing/wa3247/

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Legal Tip: Fictitious business names are not permitted as a dental corporation's name. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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**SOUTH SACRAMENTO METRO** ORTHO FOR SALE – 5 Ops Open Bay, 10+ Yrs. Goodwill, Paperless, GR \$400K, Jay Harter 916-812-0500-#CA3149 https://dentalpracticetransitions. henryschein.com/listing/ca3149d/

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**BAY AREA CONTINUED** 

AC-1368 SAN FRANCISCO: Great Location, Beautiful Office, New Equipment. CN-1331 PETALUMA: Opportunity for significant growth by maximizing 2,300 sf w/5 fully equipped Ops. 1,000 add'l sf available \$550k

AC-1412 SAN FRANCISCO: Located in Fantastic Art Deco Building in Richmond CN-1417 MILL VALLEY: Opportunity like this rarely comes along! Mill Valley is a District! Annualized collections over \$1.25M! 1400 sf w/ 4 fully equipped ops thriving artistic community. ~1,000 sf w/4 ops \$350k \$650k

AG-1135 SAN FRANCISCO: Practice cash-flow ~\$240k in 2021, great ops + 1 add'i. Seller Motivated \$325k opportunity at \$350k! ~972 sf w/3 Ops. Plumbed for 1 add'l. Reduced \$350k - DC-1400 PLEASANTON: Move-In Ready Facility in desirable prof bldg near **Real Estate Also Available** 

AG-1350 SAN FRANCISCO: Practice is committed to cosmetics as well as DC-1405 LIVERMORE Facility: Move-In Ready facility in desirable neighborhood. preserving overall, long-term dental health. ~1,932 sf w/5 Ops. \$1.2M

AG-1419 SAN FRANCISCO: Easy accessibility, free parking & low rent in SF DC-1409 DUBLIN Facility: Well-maintained retail shopping center. ~1662sf Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. \$198k

AG-993 SF SAINT FRANCIS WOODS: Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. A steal at \$80k!

AN-1326 SAN FRANCISCO: Producing \$1M+ even during Covid! 1067 sf w/ 5 ops DG-1141 SAN JOSE: Top-of-line, state-of-art equipment. Practice collected over REDUCED! \$495k - Real Estate Also Available

BC-1386 HAYWARD Facility: Beautiful updated office near bustling downtown. DG-1208 SALINAS: Collections nearly \$1.5m in 2021, practice cash flow ~\$700k 1,500 sf w/5 ops Priced for Immediate Sale \$60k

BG-1343 CONCORD: Free-standing, landscaped building - located on busy commercial zoned street. ~1,118 sf w/3 Ops. \$275k - Real Estate Also Available **<u>BG-1363 ANTIOCH</u>**: Seller highly motivated – will consider all reasonable offers! ~1,323 sf w/4 Ops. Reduced \$75k - Real Estate Also Available

**<u>BG-1404 ALAMO</u>**: Busy Retail area bustling w/ activity of thriving businesses in

desirable neighborhood. ~860 sf w/3 Ops. Reduced \$195k

~1,300 sf w/ 4 Ops. Reduced \$150k

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. 623 sf w/ 2 OPs \$95k

BN-1398 OAKLAND Real Estate: Real Estate price includes Major Dental EQ, fixtures & furniture! 5-10 minute walk to Downtown. Bus stop right outside. 1,200 sf w/ 3 fully equipped OPs. \$450k

BN-1402 HAYWARD Facility: An amazing opportunity awaits a specialty dentist! ~1,530 sf w/2 Ops + 2 add'l. \$120k

CC-1262 SANTA ROSA: Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops \$270k - REAL ESTATE ALSO AVAILABLE!

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CC-1388 SANTA ROSA: Established 25+ years in enviable location w/stellar DG-1411 SAN JOSE Facility: Build your empire here at this proven location! reputation! 1,000 sf w/3 fully equipped ops \$250k

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fully-remodeled, DG-1435 MID-PENINSULA: On track for BEST YEAR in the last 3 years! Rare modern, free-standing building. 1,800 sf w/5 ops \$799K

CG-1433 ROHNERT PARK: Highly-visible, attractive, 3-story Professional complex DG-1447/BG-1448 CASTRO VALLEY/OAKLAND: 2 AMAZING PRACTICES on major thoroughfare. ~1,700 sf w/ 4 Ops. Seller Motivated \$228k

CG-1440 MARIN COUNTY: Work Smarter not Harder, Cash Flow/Profit @ \$450k! ~1,100 sf w/4 Ops. \$795k

workweek & keeping specialties in-house! ~1,700 sf w/4 ops \$240k

CN-911 SANTA ROSA: Well-established & priced for immediate sale! 2,250 sf w/4

thriving businesses 720 sf w/ 2 OPS. Plumbed for 1 addl Now Only \$75k

~1,850 sf w/ 4 fully equipped Ops \$150k

w/5ops \$250k

DC-1449 SANTA CRUZ: Retail Center Location at one of city's busiest intersections. ~1700 sf w/4 Ops & plumbed for 1 add'l \$265k

\$1.3M in 2021! ~1,450 sf w/5 Ops. Reduced \$750k

annually! ~4,860 sf w/10 Ops. \$695k

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/ major anchor tenant. ~2,700 sf w/6 Ops. \$325k

DG-1356 HOLLISTER: Practice is on track to collect ~\$900k in 2022! ~1,500 sf w/5 Ops. Reduced \$450k

DG-1365 FREMONT: Seller highly motivated, needs to sell within 30 days! ~1,500 sf w/3 Ops + 2 add'l Reduced \$150k

BN-1150 SAN PABLO: Located in an attractive, popular Retail Shopping Center. DG-1366 MONTEREY: Established 50+ yrs. Excellent visibility on busy thoroughfare. ~1,200 sf w/4 Ops. \$385k

> DG-1369 HALF MOON BAY: One of the most high-tech "gadget" offices that we have ever seen! ~2,480 sf w/4 Ops. \$688k - Real Estate Also Available

> DG-1373 FREMONT: Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. Reduced \$450k

> DG-1397 MILPITAS: Highly-desirable, busy Retail Shopping Center w/ excellent visibility. ~860 sf /2 Ops. Seller Motivated \$250k

> DG-1399 LOS GATOS: Stunning, high-end w/ ~\$500k in build-outs to duplicate this first-class practice! ~1,400 sf w/2 Ops + 1 add'l. REDUCED! \$299K

> DG-1403 FREMONT: Loyal, stable patient base, fee-for-service practice are well

DG-1406 SAN JOSE: Inviting atmosphere w/ modern build-outs and state-of-theart equipment. ~2,700 sf w/8 Ops. \$888k

~1,000 sf w/2 Ops. \$48K

gem in the Bay Area w/ up to 7 Ops! ~2,274 sf w/ 5 Ops + 2 add'l. \$488K

This extraordinary opportunity is once-in-a-lifetime! \$1.98M

DN-1310 WATSONVILLE: Desirable, bustling, well-established neighborhood. ~1,800 sf w/4 Ops + 1 add'l. \$315k











#### **BAY AREA CONTINUED**

DN-1407 SUNNYVALE: High-traffic intersection enviable location in close proximity to Apple Campus. ~2,000 sf w/5 Ops \$1.5M

DN-1423 SAN JOSE: Well-established family-oriented practice awaits your talent IN-1353 STOCKTON: Unique 1/3 Partnership Opportunity w/reputation for delivering and skill to take it to the next level! ~930 sf w/2 Ops + 1 add'l \$250K

DN-1424 LIVERMORE: Desirable location. Converted home with pristine landscaping. ~1,200 sf w/3 Ops. \$400k - Real Estate Also Available

Ops. Collected over \$300k in 2021. \$159k

#### NORTHERN CALIFORNIA

EG-1202 AUBURN: All reasonable offers will be considered! Priced at only 54% of collections! ~1,000 sf w/3 Ops. Reduced \$175k

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor! ~2,500 sf w/5 Ops. Reduced \$400k

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. Reduced \$115k

EG-1439 AUBURN: Free standing building w/ excellent curb appeal - Practice collected > \$930k in 2021. ~1,750 sf w/5 Ops. \$675k

EG-1442 FAIR OAKS: Highly-desirable mixed residential-commercial neighborhood. ~1,264 w/4 Ops. \$360k

EG-1445 SACRAMENTO: Enviable location on major thoroughfare w/ excellent visibility. \_~2,300 sf w/ 4 Ops. \$445k

EN-1204 FAIR OAKS: 2021 Gross Revenues exceeded \$1.3M - equipped w/ stateof-the-art technology. ~1,272 sf w/4 Ops. \$875k

EN-1432 ELK GROVE: Located in popular Retail Shopping Center. 1,400 sf w/4 fully equipped Ops \$395k

**EN-1436 CITRUS HEIGHTS:** Excellent visibility generated by good traffic flow. ~3,067 sf w/9 fully equipped Ops. \$550k - Real Estate Also Available

GN-1240 REDDING: Practice collected >\$770k on a 3-day workweek in 2021! community. ~2,458 w/7 Ops. \$595k ~1,800sf w/5 Ops + 1 add'l. \$495k - Real Estate Also Available

GN-1357 OROVILLE: Established for 50+ years. Collections over \$864k in 2021. High & High School! 2100 sf w/ 6 chairs/Bays \$415k ~2,400 sf w/6 Ops & plumbed for 1 add'l. \$250k - Real Estate Also Available

GN-1393 CHICO: Seller willing to work-back for new owner! 1,425 sf w/ 4 fully equipped ops. REAL ESTATE ALSO AVAILABLE! \$595k

sf w/3 Ops + 1 add'l. Reduced \$75K

GN-1456 BUTTE CO: Located in Historical Landmark Bldg. ~1,832 sf w/3 Ops and community! ~2,000 sf w/2 Ops. \$150k - Real Estate Also Available plumbed for 1 add'l. Collected \$421k in 2021 \$200k - Real Estate Also Available

HG-1146 TRUCKEE: Practice collected ~ \$600k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. Reduced \$295k

HG-1341 GRASS VALLEY: Seller will consider all reasonable offers - Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. Reduced \$195k+

HG-1390 SIERRA FOOTHILLS: Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. Reduced \$125k - Real Estate Also Available

**CENTRAL VALLEY & SOUTHERN CALIFORNIA** 

IG-1265 STOCKTON: Normal collections are usually > \$700k annually. ~1,106 sf w/3 Ops. Reduced \$428k - Own Your Own Condo Unit!

beautiful smiles! 4,700 sf w/ 10 ops + 3 add'l. \$215k

IN-1429 STOCKTON: Great potential for growth, by expanding current workweek. Real Estate Available! ~3,000 sf w/ 6 ops, \$100K

DN-1316 LOS ALTOS: Exceptional Practice in Desirable Location! ~987 sf w/3 JG-1307 SAN LUIS OBISPO: Located in highly-desirable corridor of Med-Tech neighborhood. ~1,559 sf w/ 3 Ops + 1 add'l. Reduced \$395k - Real Estate Also Available

> JN-1301 LINDSAY AREA: Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. Reduced \$100K

> JN-1375 FRESNO: Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. \$275k

> KG-1391 SANTA MARIA: Practice on track to collect nearly \$700k in 2022! ~1,300 sf w/4 Ops. A Steal At \$250k!

#### SPECIALTY PRACTICES

BG-1361 EAST BAY Ortho: This Ortho practice's annual cash flow profitability is ~\$334k on a 24-hr workweek! ~890 sf w/3 Chairs. \$375k

CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. 2,565 sf w/ 5 ops. Plumbed for 1 add'l \$350k - Real Estate Also Available

CG-1444 WINE COUNTRY Endo: Solo Endo practice located in desirable community. ~11,785 sf w/3 Ops + 2 add'l. \$623k - Real Estate Also Available

DG-1324 SUNNYVALE Perio: Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. \$495k

DG-1428 SAN JOSE Pedo: Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + plumbed for 1 add'l. \$325k – Condo Unit Available for Purchase

EG-1452 FOLSOM Pedo: Impressive Pediatric Dental practice located in upscale

GN-1370 NORTH SACRAMENTO VALLEY Ortho: Close to elementary, Junior

GN-1378 NORTH SACRAMENTO VALLEY Perio: Collected over \$1.465M in 2021! 3070 sf w/ 5 Ops. Plumbed for 1 add'l \$695k

IG-1318 MODESTO Perio: Practice on track to collect \$1.5M in 2021 on a 4-day GN-1401 CHICO Facility: Vibrant, collegiate community w/ small town vibe. ~1,550 workweek! ~3,239 sf w/4 Ops. Reduced \$400k - Real Estate Also Available

IN-1359 AMADOR COUNTY Endo: Robust referral base in the professional



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**SACRAMENTO AREA** PRACTICE- GREAT OPPORTUNITY-\$750,000 Seller motivated !!! 5 ops practice in Sacramento suburbs. In the heart of Sierra Foothills. Lots of goodwill treating PPO and CASH patients. 2021 gross over 900K with only 3 days/week - 8hr schedule, high net, will assist in transition. Long term lease, first option to buy real estate. Send your interest to kulwinderjohl@yahoo.com.

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**Danville,CA-satellite dental office** for sale in upscale Danville,1/2 block off 680 near downtown;3ops(2 larger),large LAB,office space & patient list can be sold separately email:jimykoby@ gmail.com

**Great BUY** IN/OUT Opportunity! Well established general dental practice located along the beautiful California coast (Ventura/Santa Barbara). Tech includes digital X-rays, intra-oral camera and computerized office using EagleSoft software. Extremely profitable! 60%FFS and 40%PPO. No HMO. Collects \$1.3M/yr and growing. New Partner will earn 50% partnership salary with 33.33% buy-in of \$350,000. Incrimental buyout with 2 more installments of \$350,000. Contact ddsh2odog1@yahoo.com (805)794-2629

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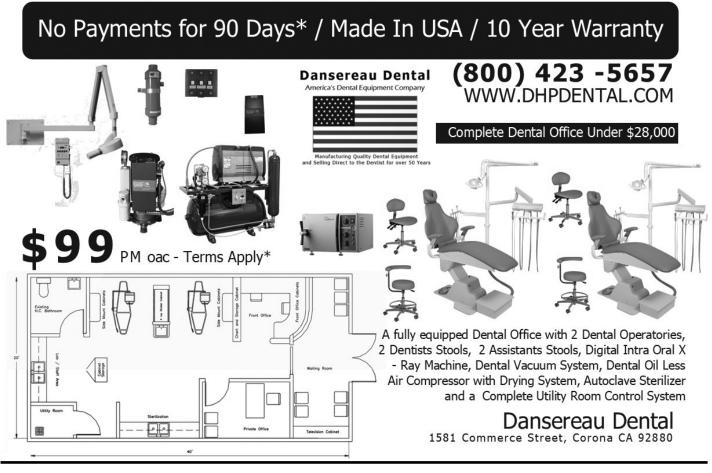
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Santa Cruz Practice For Sale \$639,000: Well-respected, 5-starrated, fantastic staff, steps from water, completely remodeled w/stunning buildout! info@integritypracticesales.com (855) 337-4337

practice for sale (San Bernardino) forced sale due to health issue (5ops) located on busy street(free standing building)lease \$1700. associates on 3 day produced \$360 in 2021 asking \$200k obo Mike 562.832.9332 Dentipro.net

**THOUSAND OAKS & NEWBURY PARK** – (2) practices for sale. One (3) op Collects \$575K+/yr. & one (4) op. Collects approx. \$350K/yr. p.t. Both store front locations. D&M Practice Sales (818) 591.1401 **Sister Offices in Solano -** \$650,000 - 2021 gross \$1,276,851. Fairfield - 3ops/1,200sqft. Suisun City - 5ops/2,400 sqft. Dr. Rishi Salwan (888)8024230 DRE#02085289

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Equipment Sale 2019 office. Dr forced to retire/ needs quickly sold. Rear del chairs w/electric handpieces. Digital sensors, Nomad like xray, Autoclave etc. countyorang9@gmail.com

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**General Dental Practice For Sale** in Sonoma County: This wellestablished FFS (Non Delta Member)practice of 40 plus years on an abbreviated schedule has a hygiene program of 4.5 days. The practice is conveniently located in a single story highly visible professional building. The building is also available for purchase. The office consists of 4 fully equipped operatories. This practice generates approximately \$500K. Please email your cv: sonomacodds@gmail.com



#### NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

**AUBURN** – VERY MOTIVATED SELLER, Get a Great deal on a well located 6 Op GP practice (room for 7th) producing 1M. Desire to move quickly and negotiating accordingly. \*Please only inquire if you are interested in closing before year end.

**BRENTWOOD** - Partnership opportunity in 9 Op office. Nicely appointed with updated equipment and technology. Rev \$3M

**CAMERON PARK/EL DORADO HILLS**– Great 5 Op, multigenerational practice, well run, lots of opportunity Rev \$710K

**COASTAL MONTEREY CTY** - Tremendous growth happening in practice and city. 8 Ops, all the tech you need. Rev. \$1.0M

**DAVIS AREA** - Excellent 4 op office opportunity. Great, growing patient base. Get out of the traffic, away from competition right on top of you, produce great income & a great life. Rev \$1.4M

**GRASS VALLEY** - Great location to own your own dental practice and a free standing building as well. Rev \$320K

**MODESTO** - MOTIVATED SELLER. Awesome 4op, high producing. Room to expand. Turn-Key Opportunity. Rev. \$900K

**OAKDALE** - Shell space and Free standing Building for sale. 4 treatment rooms, 2 outfitted and 2 more plumbed and ready, with nice equipment and digital pan. Building also has 1800 sq feet of finished space in back with separate entrances. Could be leased out, or expand the current office.

**OAKLAND** – Scenic views of downtown and SF from this high rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K

**PORTOLA** – VERY MOTIVATED SELLER. Only private GP practice in town, 5 Ops ADEC equipment & the free standing building – well designed, no competition. Close to 7 golf courses, close to Tahoe, hiking, fishing. Live in Reno and an easy commute. \$400k for practice and building. (Willing to negotiate.) **RED BLUFF** – Associate w Intent to Own opportunity in GP office. Work along side the founder and transition into ownership.

**RED BLUFF** - 4 op practice wi th free standing building for sale. Can generate great income with little to no stress. Rev: \$720K **REDDING** - Beautifully designed, spacious, 8 op practice. Free standing building also for sale. Rev \$1.9M

**ROCKLIN** - 6 op practice in growing community. Rev \$517K **ROSEVILLE** – Wonderful opportunity with 4 op GP practice with space for sale. Ability to expand within the current space footprint.

Great location & Consistently producing 1 M plus.

**SACRAMENTO** – 4 Ops, great patients, great care. Rev. \$800K **SACRAMENTO** – Nice 4 OP GP practice. Excellent staff, well kept, space for sale with practice. Revenue \$540K

**SANTA ROSA** - MOTIVATED SELLER. Beautiful 5 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

**SANTA ROSA** - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev \$1.4M

**STOCKTON AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.5M

**TRI VALLEY AREA** - Periodontal office looking for Associate with "Intent to Own." Become the owner, timeline is negotiable.

**TRI VALLEY AREA** - PERIODONTAL OFFICE - MOTIVATED SELLER. Long standing office with great referral base. Rev \$1.1M **VACAVILLE** – Big practice, great location with space for sale. Multi-generational patient base with this 8 op practice (7 equipped) Rev. \$1M.

**VALLEJO** – Nice 4 Op family GP practice, looking for the next owner to carry on the excellent care. Rev. 840K

**WALNUT CREEK AREA** – Great 5 room GP practice in excellent family area. Floor to ceiling windows and great light. Rev 650K

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- When can I retire?
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- How much is my practice worth?

• Should I sell now or wait another 2-3 years?

- How do I find the right buyer?
- Should I consider selling to a DSO?

### **DDSmatch** HAS THE ANSWERS

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#### **NEVADA PRACTICE OPPORTUNITIES:**

**MINDEN / GARDNERVILLE** – 4 Op GP office with real estate available. Great active patient count, growing area, and great care provided. Well styled office – good opportunity. Rev. \$820K

**MINDEN / GARDNERVILLE, CARSON VALLEY** – Beautiful 5 OP Practice w Free Standing Building for sale. Great location and beautiful office. Free standing building also available for sale. Rev \$975K

#### **ASSOCIATE OPPORTUNITIES:**

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**GREATER SACRAMENTO AREA** - Full or Part Time Endodontist position available. Practice offers the latest technology, including CBCT, and a strong referral base. PPO and FFS. Experienced candidate preferred. Excellent compensation. **ROSEVILLE** - Good opportunity for associate. 5 ops. Rev \$1.0M **SACRAMENTO** - Beautiful, full high tech practice in the Sacramento area is looking for a full time associate to join their team. This well established practice is offering mentorship, a broad range of procedures including implants, skilled staff, and an exceptional compensation package and future partnership opportunities. Office is 9,000 square feet With 21 ops.

**S. SACRAMENTO** – Full or Part Time Pediatric associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

**S. SACRAMENTO** – Full or Part Time Oral Surgeon associate position. Modern practice with the latest technology and strong referral base. Experience preferred. Excellent compensation.

**SAN LEANDRO** – Full time endodontist associate wanted. Exceptional compensation, guaranteed rate and room for growth. **VISALIA** - Full Time general practice associate wanted. High producing practice in the San Joaquin Valley. Future partnership/ownership opportunity and excellent compensation package.

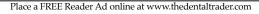
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**Periodontal Practice for Sale** in the east Bay Area - the practice has 4 ops. 3 equipped & an additional op is plumbed and ready for expansion. Situated in a dental office park, the real estate is also available for sale. With very limited marketing the practice sees an average of 50 new patients/month! Collections of \$1.606M & EBITDA \$613,000. Contact Professional Transition Strategies to learn more: bailey@ professionaltransition.com or 719.694.8320.





**Brook Bennett** DRE: #02092603

William Rotert DRE: #02189057



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#### **Featured Practice** Beverly Hills - \$3,000,000

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Orange County: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot trafic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

Westchester: 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

Porter Ranch: Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

Calabasas: 4 Treatment rooms in a newly renovated office, 3 equipped, Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

West Hills: Ortho Office - Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Encino: 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Santa Clarita: 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

Marina Del Rev: 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

Canoga Park: Includes Real Estate \*\*\* 3 ops with room for expansion. Fully digital, lots of parking, On bust street with great visibility. Sold

#### New Listings

Camarillo: 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works.

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE - No more rent. 5 treatment rooms. THIS WILL GO FAST !!!

Beverly Hills: 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

Palmdale: 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

#### Central Valley

Clovis: CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate.

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential

Fresno Area: 4 day a week practice with 4 ops, Open dental and dexis sensors, lots of good will in a great community.



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#### **Northern California Listings:**

**Pedodontics Office / Visalia w/ REAL ESTATE -**Practice asking \$566,000. Real estate asking \$600,000. Pedodontic office. 6 ops, 2,600 sq ft. 2021 gross \$700k. Fully digital office. Brand new Sirona Pano.

**San Jose** - Jan to July 2022 gross \$478k+, 4 equipped ops, 1,100 sq. ft. Rent \$3,099/ month. 2 hygienists on staff 4 days a week. For Sale - \$525,000.

**San Francisco** - 4 ops, 2,000 sq. ft. 2021 gross \$717k+, net - \$228k+. Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. \$12k CAP check. Located on a busy street near Walgreens, a theater and more. Seller willing to stay on to help with transition. For sale - \$425,000

<u>Vacaville</u> - 2 ops, 1,008 sq. ft. Collection 2021 \$479,637/ Net \$180,390/ Rent \$2,082/ month. Stable, clean office. Low overheads. For sale- \$300,000

**Selma** - 4 ops, 3 equipped, 1,800 sq. ft. 2021 gross 284k+, net \$75k+. Rent \$2,587 Digital Office. Doctor working 3.5 days a week. Located in a shopping

center. For sale- \$180,00

**Redwood City** - 2 ops, 750 sq. ft. 2021 gross \$202k+. Rent \$2,713.23/month. Includes water and outside maintenance! Long established, clean and cozy dental office with good reputation. Located in a highly desirable, urban and growing neighborhood. For sale-\$160,000

**Sonora** - 2ops, 900 sq. ft. 2021 gross \$95k+, net \$25k+. Rent \$1,270/month. Located in a professional building with multiple tenants in an urban, growing, highly desirable location. Lots of potential under the right motivated doctor! For sale - \$75,000

**<u>Fremont</u>** - 4 ops, 1,200 sq. ft. Rent \$3,850/month + CAM! Located on a major city street and signalized intersection. Fully Digital. Lots of space. For sale- \$75,000 OBO

<u>Sister Offices in Solano County</u> - Sister Offices grossed \$1.27 MILLION in 2021 together. For sale \$650,000

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- **B.** Suisun City Strip mall location. 5 ops/2,400 sq ft. 5,800 active patients.

**Fresno** - 3 ops. 1,110 sq ft. Rent \$1,887/month, includes water and electricity. Over 1,500 active patients. 2021 gross \$250k. For Sale - \$115,000

**Oakland** - 3 ops, 859 sq ft. Seller retiring with 32 years of goodwill and only working 12 hours a week. 2021 gross \$161k+, net \$95k+. Rent only \$2,276/ month, includes water and electricity. For Sale - \$120,000

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**Visalia** - \$1,166,000 - Pedodontics office w/ REAL ESTATE. 60ps/2,600sqft. 2021 gross \$700k. Dr. Rishi Salwan (888)8024230 DRE#02085289

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#### 6212 SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80

Great family community with unlimited outdoor activities right in your backyard. Highly regarded. 5-days of Hygiene. 4-day week. 2021 collected \$658,000. Available Profits of \$194,000. Well cared for 4-op office reflects Seller also owns stand along building. Great curbside appeal and best location. Building also available for purchase.

#### 

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**6219 COMING UP ~ SOUTHERN SONOMA COUNTY** Delta PPO practice shall top \$1.05 Million in collections. 2021 collected \$925,000 with Profits of \$355,000. Strong staff. Great family community.

**6218 SACRAMENTO'S INTERSTATE 80** Delta PPO practice. 2021 produced \$1.26 Million and collected \$1.2 Million on 4-day week. 2022 shall again collect \$1.2 Million with Available Profits of \$385,000. 8-days of Hygiene. Beautiful facility is under-utilized. Bread & butter practice. Successor contracts with a specialist allowing this additional income stream to pay for the practice. **Full Price \$775,000.** 

**6217 PLACER COUNTY** Relaxed country setting for Delta PPO practice. Highly regarded practice realized 170+ new patients last 12-months. Trending \$1,150,000 in collections with \$425,000+ in Available Profits. **Full Price \$800,000.** 

**6215 SANTA ROSA – ORAL SURGERY** Long established OS provider. 2021's collections were \$1.37 Million. Available Profits totalld \$630,000. Strong referral base. Cone Beam. **Full Price \$500,000**.

**6214 NAPA - PEDO** Highly regarded community asset per its 45-year history. Has been a \$750,000+ per year performer. Well-designed office located in Napa Valley's medical village. Great opportunity to acquire a signature building with . **Full Price \$90,000**.

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6217 LOWER FOOTHILLS SOUTHEAST OF SACRAMENTO

Delta PPO Practice. Averages 3.5 day work week. Strong hygiene department. Could operate 5-days a week. Collected \$784,000 in 2021 with Profits of \$369,000. 2022 on track to realize \$375,000 in Profits. Busy Hygiene schedule. 5-ops with 6th available. Live in this peaceful country setting or commute. **Full Price \$325,000**.

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**5016 CÓVINÁ** HMO monthly check of \$5,000. 5 0-Endos, 20+ Oral Surgery and 3-Perio cases referred monthly. Seller will work back providing excellent transition.

**5014 CULVER CITY** Senior DDS grossed \$853,000 in recent past. Referred 148-cases. 5 Star DDS.

**5013 BEAUMONT / BANNING** 10,000 homes being built nearby. 4-Hygiene days. 3-Operatories in 1,550 sq.ft. condo which is also available.

**5012 CARSON** Popular strip center. Grosses \$240,000 part-time. Owner turned down HMO. 1,000 patients available. Full Price \$250,000. Add HMO. Then gross \$1+ Million.

5010 PASADENA Grossing \$550,000 on 2-day week.

**5007 KERN COUNTY'S LAKE ISABELLA** Senior DDS has superior fees. Will transition to young DDS. Net \$500,000. Purchase price 60% of \$900,000 Gross.

**5005 LADERA RANCH** 4-Operatories. Beautiful center. Did \$1 Million. Will do it again.

**5004 TORRANCE** 70,000 cars drive by daily. HMO \$4,000/month. Grossing \$1+ Million. Has potential to do \$2.5 Million.

**5003 PALM DESERT** Great visibility on Highway 111. Grosses \$300,000. Phenomenal upside. Disney acquired 600 acres near Sports / Entertainment Convention Center. Full Price \$200,000. Great future.

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