

THE Dental Trader

VOL. 19 NO. 11 • November '22
So. Calif. Edition

**FREE ADS FOR DENTISTS
& STAFF!**

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

Buy, Sell or Trade all things Dental

CLIO PRIME DIGITAL X-RAY SENSOR



- EveryShot X-Ray Capture
- Replaceable Cable
- ComfyCorner Capsule Design
- Exceptional Diagnostic Images
- Eliminate under/overexposure
- Avoid time-consuming retakes
- Effortless positioning
- Easy integration
- 2 Year Warranty
- Includes Free Imaging Software

*** ALSO AVAILABLE:

EZ 2000 Dental Software: Billing, Claims, 3D Color Charting, Treatment Plans, Perio Charting, Scheduling, Reports, Patient Kiosk; Interface with dozens of optional integrations such as: Trojan Benefit Service, Electronic Claims, eRx, Smart Caller ID, Patient Texting, Digital Imaging, Panoramic X-rays, and more.

FULLY INTEGRATED

Clío Prime Sensors fully integrate with leading dental imaging software:

Dexis®, Eaglesoft®, Schick CDR®, Patterson Imaging®
(Sensor only price reduced to \$5,995)

(each are registered trademarks of their respective companies)



TAKE A VACATION FROM INFLATION!

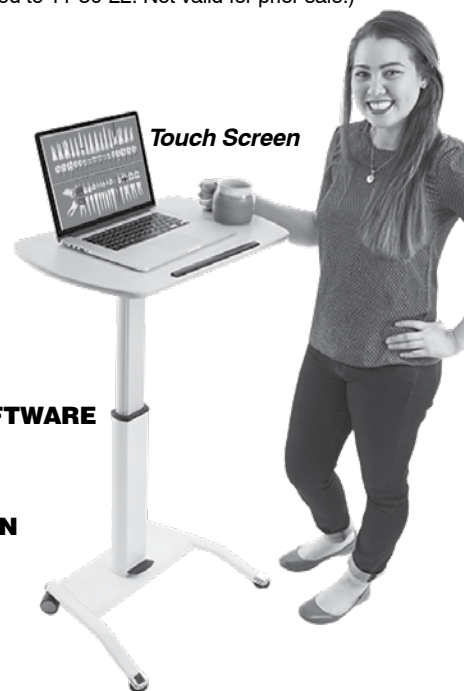
Reg. Price: \$7,995

SALE: \$6,995*

*Or Finance @ \$0 Down, \$0 for 90 Days, then \$170/month for 5 years; and \$1 Buyout.

(OAC; prices subject to change without notice.

Prices Good to 11-30-22. Not valid for prior sale.)



INCLUDES:

- **SENSOR**
- **IMAGING SOFTWARE**
- **LAPTOP**
- **POLE CART**
- **INSTALLATION**
- **SUPPORT**

EZ 2000 Dental Software Special
Reg. \$3,395. **Sale: \$1,995.
includes training & support



EZ2000

Call 800-273-5033 to schedule
a free Demo in your office
www.ez2000dental.com

**Time to Buy?
Don't DIY!**

**Bring your legal questions to the
experts at Wood and Delgado!**

Specializing In:

Practice Transitions
Lease Negotiations
Associate Agreements
Practice Agreements
Partnership Disputes
Estate Planning
Partnerships
DSO and MSO
Business Transactions
Wills/Trusts
Private Equity Sales
Real Estate Sales



Patrick J. Wood
Pat@dentalattorneys.com



Jason P. Wood
Jason@dentalattorneys.com



Justin J. S. Morgan
Justin@dentalattorneys.com



**Protecting Dentists Since 1984
7,000+ Dentists Represented
Nationwide Representation**

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

- Dr. Jordan Tucker D.D.S



**Find out why dentists seek our advice
when making their most important career decisions.**

**Call for a FREE consultation
800-499-1474
www.DentalAttorneys.com**

California CPA Firm for Dentists

Practice Acquisition Due Diligence

- ✓ Due diligence on practice acquisitions
- ✓ Tax reduction focused
- ✓ New office openings



**MOREY CPA
& ASSOCIATES, INC.**
Dental Practice Coaching



Call for a **FREE Consultation** ☎ (949) 485-2011 🌐 www.mydentistCPA.com

Looking for Front Desk (FT) and Dental Assistant (PT) in Ventura. Bilingual. office@beachtownkidsdental.com.

4 Sale Belmont chair+belmont light+Aampco delivery unit. New upholstery. Good condition. Best offer.Text (310)308-3097.

4 valves for Nitrogen/oxygen tanks, \$100 per piece. miramardentalsd@gmail.com (858)578-2211. 92121 area

Dental/Mecial Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

Highly Profitable Dental Practice for sale in Santa Ana, directly by Dentist. Save on broker costs! Call 951-447-3984

Dental equipment, machine and etc for sale. Contact our office if interested (909)628-6701.

Dexis CariVu Caries Detection in kit w/Xtra tips +Software in Orginal Box. Can give pics. allcaredentalca@gmail.com

SAN JUAN CAPISTRANO 2 ops, low overhead, 16+ Yrs Gdwill, PPO/CASH. \$108K Greg Beamer 909-542-4891

ENCINO Dental Office to Share Fridays/weekends. 3 op suite with beautiful northern view. 818-317-6790 rkdds@icloud.com

ORTHODONTIST 'ON-CALL' COVERAGE - Daily & Extended, Last Minute OK, Available Tue To Sat, \$2000 per Diem, 310-301-1994

Dental Assistant needed in Oak Park, family oriented practice. Email resume/salary history to venturadds805@gmail.com

ORTHO INSTRUMENTS FOR TRAVELING ORTHODONTIST Pliers, Bands, ArchWires, Cassettes, + Traveling Cart Email: bracesr4u@aol.com

DRY HEAT DENTRONIC/DDS5000 RAPID STERILIZER \$1,150 Includes Plier Stands,(Cassette Friendly) email:bracesr4u@aol.com

SFV dental practice for sale located in strip mall. Digital X-Ray, software and 3 operatories. Quick Sale 818-667-9771.

FOR RENT dental office in Garden Grove 92843. 3 operatories. Monday-Friday. Contact Sam D 7143932785

4x4 gauze 2000pcs \$19.95 buy at www.pricenex.com or (310)-527-7988

air compressor motor, airtechniques, like new, \$1800.00 obo please call 3104886818shawn

Renting out North Hollywood dental office 2 days a week. call or text if interested 8187306406

Lakeside CA Fully renovated Office for lease 6193394520

practice4sale PPO/Cash 750K in southbay 3 month transition nopaindentistry@gmail.com

Wanted RDH min 3 yr exp Burbank area PT/FT fee-for service only 3 references req. e-mail cv.smiles@icloud.com

Escondido Hygienist needed Wednesday or Thursday half day. Location: north San Diego. Call or text: 858.833.8347



**CA REPRESENTATIVE FOR THE
NATIONAL ASSOCIATION OF
PRACTICE BROKERS (NAPB)**



Paul Maimone Broker/Owner
CA Broker #01172430

FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **SOLD**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ARCADIA #3 – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

CANYON COUNTRY – EMERGENCY SALE! (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrix s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **SOLD**

L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

PALMDALE – 4 op computerized G.P. with (25) years of Goodwill. Pt. base is Cash/Ins/PPO & kids Denti-Cal. Digital x-rays & Dental Soft s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Motivated Seller is retiring, but will help transition.

SAN FERNANDO VALLEY PERIO PRACTICE – Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **SOLD**

D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

SAN FERNANDO VALLEY - EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE – Are you looking to start from scratch, or to open up a second office, or to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease. Located in the following SFV areas: Canoga Park, Northridge, No. Hollywood, Reseda, San Fernando, Sylmar, Tarzana, West Hills, & Woodland Hills. In addition, we conduct customized space & building searches. **NEW**

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor. **NEW**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

MADERA COUNTY

Room for Your Madera County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

VENTURA COUNTY

THOUSAND OAKS/NEWBURY PARK – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **NEW**

THOUSAND OAKS GENERAL/PERIO PRACTICE – (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day wk. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition. **NEW**

UPCOMING PRACTICES FOR SALE

Carlsbad, Central Coast, Clairemont, Corona, Cypress, Hawthorne, Kern County, Ladera Ranch, Lake Forest, Los Angeles, Oxnard, Pasadena, Riverside, Sherman Oaks, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, West Hills, West L.A., & Yorba Linda

"The Personalized Service Dental Broker®"



P.O. Box #6681, Woodland Hills, CA. 91365
(866)425-1877 Outside So. CA or (818)591-1401
www.dmppractice.com



Howard Boles
SVP, Director of Practice Finance
(626) 204-6626
hboles@enterprisebank.com

Professional Practice Financing Experts

Enterprise Bank & Trust's Practice Finance team has more than 50 years of collective experience helping practices like yours reach their financial goals.

Whether you are purchasing a practice, looking to consolidate debt, expanding an office or purchasing commercial real estate, we can provide many options to fit your needs.

Let us help guide you through our simplified loan process to assemble a loan package customized for you.



enterprisebank.com/ppf

MEMBER FDIC

(Tustin)shopping center location general dental office for lease or rent to (specialist)only. 9494668228.

A-dec side cabinet. \$1000. Email: eafdds@hotmail.com Text: 323-385-3626

Beverly Hills Dental Practice for sale. Gross 600K on 3.5 days. Full hygiene schedule. dentsale18@gmail.com

ORAL SURGEON, Family Practice near Lax seeking OS associate once a month. sor3985@yahoo.com

DENTIST/ASSOCIATE NEEDED FOR A DENTAL OFFICE IN OXNARD, PLEASE CONTACT 818-378-8202

Dental Assistant needed in Simi Valley, M-Th. Great practice and staff. Please email resume to: venturadds805@gmail.com

Look for your free 2023 wall-hanging calendar from The Dental Trader soon.

Looking for dental assistant and hygienist for busy office in Diamond Bar.

MEDIT 1500 SCANNER PREOWNED BARELY USED FOR SALE \$10,500.00. please call Dr.G at 917-405-4038.

4 op practice for sale, San Fernando Valley. Doctor retiring. Financing may be offered. Email access100@yahoo.com

Buying Cypress / Tustin: 50p+ non-professional building. P:626-759-6517. E:kcn.dental@gmail.com

SALE implant dental office at San Gabriel, 10 y/o, good for perio or proths with endo referral email:drhung119@gmail.com

GP Dentist needed for P/T position in Paramount. Fair compensation. Call 562-205-6414 or 253-2353.

Prexion CT Scanner machine new, open box, never used. Excellent condition. Only \$45000.00 text 909 999-4541

RDH needed in Koreatown on Tuesdays at our PPO office. May lead to additional days. Email ladds323@gmail.com

General Dentist/Endodontist needed for F/T Position in the Pasadena Area. Call (818)335-0274 / Email: sinai.dental@yahoo.com

GP needed- Montclair, CA. FT or PT. 1 year of experience preferred. Email resume to: ychangdds@gmail.com

Office space available for orthodontist to sublease in Valencia, Ca. Call us at 310-878-7470

Associate Dentist leading to partnership. 2-3 days/wk, PPO and FFS only. Moreno valley. 15yrs of goodwill. 9515205452

Leasehold sale @ Bakersfield. 4 ops, CBCT with ceph, 1500sq ft, DCI chairs. Email NB1dentist@gmail.com

Associate needed @ Bakersfield PPO and Dentical office. Competitive pay. Pls email CV peanutchoco8@gmail.com

Turnkey Torrance office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John



Over 170 5-star Avvo® reviews!

“Robert (Bob) was nothing short of being AMAZING.... He was attentive, responsive, and diligent in representing me in a complicated sale that involved multiple office locations and a large staff.... Robert was patient and thorough in outlining the process and making sure everything was taken care of. Robert always responded to my email or phone correspondence in a timely fashion, so that I wasn’t kept waiting or wondering what was going on. This was true especially for critical or time-sensitive issues that needed a quick response. I would highly recommend Bob to anyone who is looking to buy or sell their practice, whether it is dental or medical. He is truly an expert in this highly specialized area of law. There is no doubt in my mind that I would use his services again in the future.”

Avvo® Review #89

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Tax Planning

888.963.1120

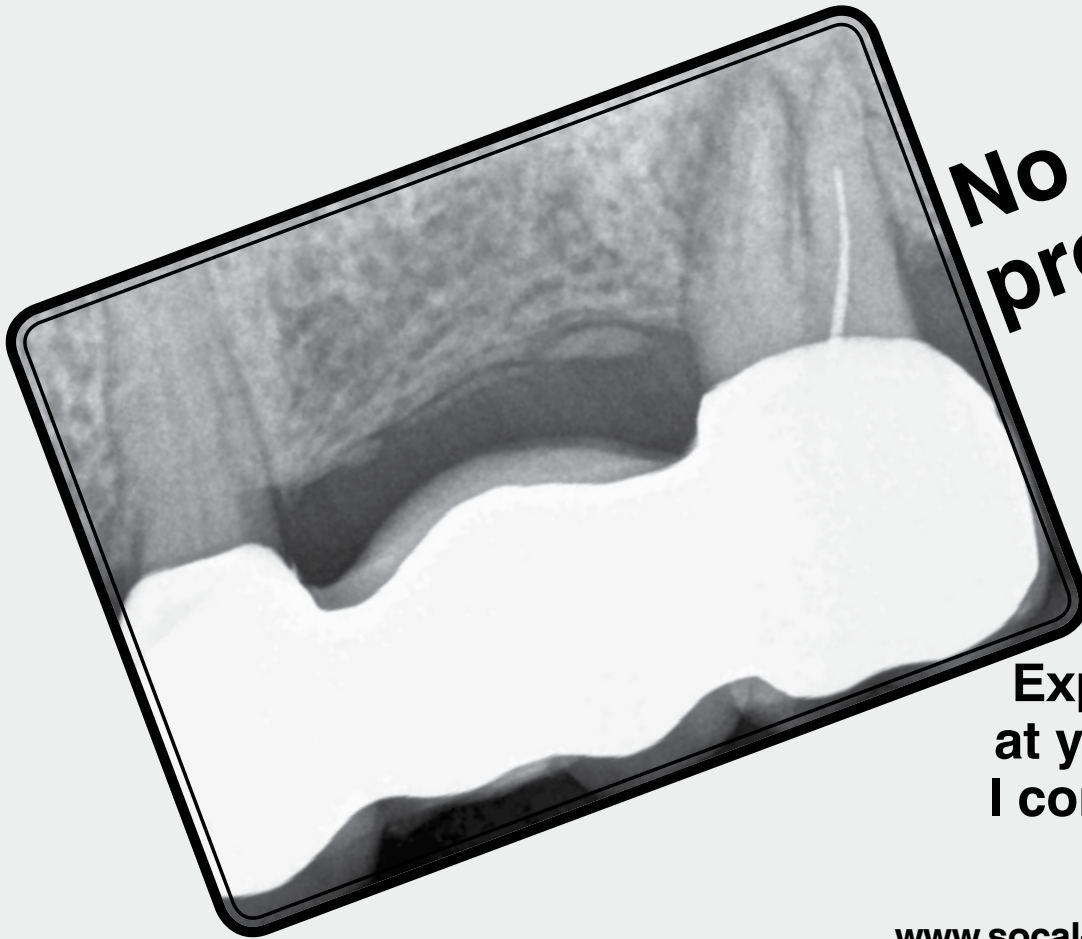
RWO@transdental.com

www.trans.dental

**Top Reviewed Avvo®
Attorney, 2011 to Present:**

**Mergers & Acquisitions, Incorporations
and Commercial Real Estate**

Separated File inside Bridged molar with Fully Calcified Canals?



**No
problem.**

**Expert ENDO
at your office;
I come to you.**

**See finished
cases on**

www.socal-rootcanal.com

Ehab Ismail, D.D.S
www.socal-rootcanal.com
Text or call 562-968-4061

70K Cars Daily South Bay Intersection. 3+ Ops. Expansion Option. 30Ft.SignPost. 38Yr.Goodwill. Call/Text (213) 529-2332.

Pleasanton Practice For Sale \$550,000: Stunning build-out, state-of-the-art technology, 7 operatories, affluent area, and PRICED TO SELL! info@integritypracticesales.com (855) 337-4337

Associate dentist with ownership choice in 91740. Only for serious applicants. email@: route66familydentistry@gmail.com

Turn key Good Condition, 3 opp office equipment Belmont chairs etc, digital xrays including Pano & Ceph, compressor, vacuum etc 951-595-5390

Sirona Cerec OMNICAM/MCX Miller/CS2 Oven Combo Purchased 2014, working ideally. Make an offer ChrisHataeDDS@gmail.com

FOR SALE Some supplies/used instruments. New/used heavy duty charts. Scanx with pano. Nitrous machine. maibui18@yahoo.com

Learn how SAFE, EFFICIENT, and PREDICTABLE adult oral sedation can be. Weekend certification course, affordable, practical. www.dentaloralsedation.com CIDE (805) 676-1063

FOR SALE IN LOMA LINDA – GP w/ 7 eq. ops. one-story medical building. Projecting \$1.3M for 2022. Contact California Practice Sales at 714-639-2775.

LCF Practice Sales & Financing

Free Consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

We have more qualified buyers than there are practices available for them.

Sellers – Call for a FREE consultation.

"I got an offer and acceptance within a week of listing my practice with LCF Practice Sales. Loc was always available to answer all my questions and troubleshoot just about everything that came up. The transaction went like clockwork and we closed shortly after..."

~ Katherine L., DDS
 Lake Forest, CA

We Offer Up to 100% Practice Financing

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

Los Angeles County

Canyon Country: Collections ~ \$232K

- Seller Retires. Mostly Cash/PPO.
- Strip mall. 2 eq.ops + 1. Low Rent.
- 1 doctor + 1-2 staffs. Low Overhead.

Cerritos – Excellent location.

- 2022 Projections ~ \$265K
- Seller retires. Office 20+ yrs goodwill
- Large shopping center. 3 equipped ops.
- Insurance: PPO/Cash/Cap/Denti-Cal

Cerritos – Reduced Pricing!

- **Asking \$85K (\$105K) or Best Offer!**
- **Equipment and Leasehold only**
- Retail ctr off CA- 91 w/ anchor stores.
- 1,000 sq.ft., 4 eq. ops. Fair rent.

Diamond Bar:

- **2022 Projection ~ \$ 849K**
- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

Inglewood – 2022 Projections ~ \$900K

- Excellent location with heavy foot traffic.
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists, including orthodontics.

Long Beach: Gross ~ \$350K

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

Long Beach: New Listing!

- **2022 Projections ~ \$550K**
- Seller retires
- Large retail center. 3 eq.ops. + 1
- ~50% FFS/PPO; ~50% Cap/DentiCal
- 20+ years goodwill

South Whittier:

- Starter practice with bonus of pts.
- Strip mall. Corner lot. Low rent
- Beautiful office. 5 equipped ops.

Practices Wanted:

- Dental Practices in Korean Town
- Dental Practices in Fresno
- Practices in Diamond Bar & Upland
- Dental Practices in Studio City/LA
- Pediatric Practices
- Starter Practices at Good Locations
- High Production PPO/Cash Practices

Orange County

Anaheim- Grosses ~ \$290 - \$300K

- Strip mall, close to Knott Berry Farm
- 3 eq. ops. + 2 add'l plumbed.
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

Anaheim – Equipment and Leasehold

- **Asking \$95K (from \$135K) or best offer!**
- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

Orange – 2022 Projections ~ \$460K

- Excellent location: Large shopping plz.
- 3 equipped ops., ~ 1,200 sq.ft.
- Long term patient base/staff.
- Mostly PPO/FFS.

Westminster – Projections ~ \$600K

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ 4,400 plus triple net.
- Associate run practice.

Riverside County

Murrieta – Grosses ~ \$911K.

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.
- Lots of outside referrals.

Norco – Equipment and Leasehold

- **Asking \$85K!**
- Beautiful shopping ctr, close to I-15
- Just built ~ 5 yrs ago. ~ 4 eq. ops.
- Equipment include chairs/CBTC, etc.

Northern California

Daily City – Collections ~ \$410K

- Seller retires. Mostly PPO
- 4 equipped ops. Reasonable rent
- **Single standing bldg. on main street.**
- Highly commercialized area w/parking lot.

Dublin – New Listing!

- **2022 Projection ~ \$1 Million**
- **General and Orthodontics**
- Seller retires. 15+ years goodwill.
- Excellent location – large shopping plaza close to freeway junctions.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

East Bay Area –Pediatric Practice

- **Grosses ~ \$750K**
- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location. 5 eq. ops.

Northern California

Livermore: Asking \$270K

- Selling for family/health reasons
- Well run practice w/+20 yrs goodwill
- **Grosses ~ \$369K. FFS/PPO Only**
- Strip mall. 4 eq. ops.
- Long term staffs.

Millipitas – Grosses ~ \$278K

- Seller retires. 20+ yrs goodwill
- Part time practice.
- Mostly Cash/PPO
- Shopping plaza. 3 eq. ops. +1

Dental Practice & Real Estate in San Jose – New Listing!

- **2022 Projections ~ \$600K**
- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate – prominent professional suite within walking distance of strip malls.

San Jose – Grosses ~ \$255K

- Seller retires. Low overhead.
- Opens 3 days/wk with 2 staffs.
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose – 2 practices for sale

- Office #1 - Collections ~\$390K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$608K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

Santa Rosa – Price Reduction!

- **Asking \$250K (~\$350K)**
- Grossed ~ \$592K
- Seller retires. ~95% PPO/CASH
- Close to downtown. 3 Ops.
- **Potential for Real Estate Sale**

Stockton –Practice & Real Estate

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

Upcoming Practices

Please call to inquire:

Sunnyvale
 Shopping plaza. Collects ~ \$800K

Call Loc Pham, Broker (714) 550-7494 for more information!

Email: Practice@lcf-fin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

DENTAL LAW ATTORNEYS

over 25 years of in court experience, with hundreds of dentists and over 35 hospitals represented

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
Practice, Los Angeles, Ca.



Shab David Kerendian, Attorney



Loan Issues • Buy/Sell • Real Estate • Partnership • Buy/Sell Agreements • Litigation
Lease/Real Estate • MSOs • Contract/Business • Partnership/Employment • Lawsuits/Defense

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

Shab@KaLawCorp.com • www.kalawcorp.com

10/22

Looking for an Endodontist once a month for our beautiful office in Valencia. We accept Only PPO and FFS. Please contact us at 310-878-7470 or Nedamoezzi@icloud

ASSOCIATE Dr. Huntington Beach. New office and equipment. Ready to schedule your day/days. 5 operatories 760-524-8740

Brand New Construction Office for lease. Plans for 5 ops 1800sft office permitted and ready. can deliver in 4-5 months. San Marcos CA. 6193394520

Front Desk Needed PT: Implant Reconstruction Office, Bella Terra / Huntington Beach. Email: Twilightdental@yahoo.com

Century City sublease available. Free patient parking. Flexible days..contact (310)359-5267 or gnakagawa@aol.com

2x2 gauze 5000pcs \$14.95 buy at www.pricenex.com or (310)-527-7988

practice for sale (San Bernardino) forced sale due to health issue (5ops) located on busy street(free standing building)lease \$1700. associates on 3 day produced \$360 in 2021 asking \$200k obo Mike 562.832.9332 Dentipro.net

Garden Grove, Turn Key.3 chair.1st floor.next to Hospital. 1000sqf, \$3200/m with utility. text 213-447-2692.



Lou Bermudez, Broker

(BRE License # 01102002)

Specializing in

Practice Sales & Appraisals

VAN NUYS / SHERMAN OAKS

This one is a deal ! Disability forced sale. Over 40 years of goodwill. 3 ops. Professional building. Older equipment. Large patient pool. Seller will assist in transition. Priced to sell immediately.

CENTURY CITY

Multi-specialty practice facility with 5 fully equipped ops and room for 2+ more. Revenues of \$500k on part-time schedule. Modern / paperless equipment & facility. Over 10 years of Goodwill. Easy transition of patients expected. Priced to Sell Quickly!

PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days + busy 4 days hygiene/week. Uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. Growth potential & easy of patient transfer.

ORANGE COUNTY

This One has it ALL!!! Retiree with 7 ops in modern facility. Gross revenues of \$1.6m on 4 days per week. Established hygiene & associate schedule. Free standing building with sign exposure and parking lot. Conservative Seller has not increased fees in 10+years. Location, transferability, sustainability & Growth Potential

WHITTIER

No miss opportunity!!! Over 15 years goodwill. Free standing building with huge sign. Seller works limited sched with revenues of \$700k and growing. Non-advertising/conservative practice. Ideal as multi-specialty office with 5 + large ops plus room for more.

LAGUNA HILLS

OC at its finest and this one looks the part! Over 10 years goodwill in modern/paperless/spectacular office with pano/CT scan and 4 ops plus room to expand. Convenient shopping center location. Revenues of \$500 on PT schedule. Seller will to assist in transition.

OXNARD

Retiree doing only bread-n-butter dentistry. All specialty treatment referred. Hispanic patients primarily. Busy office with large patient pool features 4 ops plus room for more. Low overhead. Associates in-place so transition is a snap. Big potential

CITY OF INDUSTRY

Retiree with part-time practice; ideal starter opportunity; 4 ops; shopping center; priced under \$250k

FONTANA

Ideal starter opportunity with low rent & 4 fully equipped ops; over 10 years of goodwill.

BREA

Conservative Retiree. Busy hygiene program (4 days); 3 ops. Revenues of \$550k without promotion. Super builder opportunity with large /recurring patient foundation. All specialty treatment referred. Seller seeks right buyer for transition of goodwill.

Tell us YOUR criteria! Many practices NOT advertised per seller wishes for privacy!

Thousand Oaks – retiree doing bread-n-butter dentistry with PPO/cash revenues over \$600k

Escondido – location, sign exposure, revenues of \$800k

Corona – retiree with modern facility; solid management and revenues over \$700k

Riverside – exposure shopping center; primarily associate-run; revenues of \$1.3m

San Fernando Valley – retiree with 30 yrs of goodwill; PPO/cash revenues of \$600k



Phone: (818) 999-9595

Web: www.ddspracticebroker.com

Made in the USA / 10 Year Warranty / Factory Direct 50 Years

America Operatory \$5895



150 Color Choices
Made In USA

Universal Operatory \$6895



Delivery Systems Starting at \$1695 will install on any Dental Chair

Infinity LED Dental Light - \$1295 will install on any Dental Chair

Cushion Replacement on Any Dansereau Chair available Starting at \$795 Complete Set

Roadrunner Dry Hybrid Vacuum Variable Speed /Reliable Quiet Powerful 2.5 - 3.5 HP \$5495



Quiet Flow
Air Compressors
40 db QUIET
Drying System
Ready to Ship
\$3895

Infinity Chair \$3495 Add Massage Feature for Only \$500



Simple Ortho Chair Fixed Base Power Seatback \$1995



Classic Pediatric Dental Chair \$2995



Signature Stool Package \$799 FOR BOTH !



Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

DentalFix RX Business For Sale - OC, CA. \$145k call/text 714-293-2792 CA Lic#01245463

Dental Asst needed, Long Beach family practice, FT. Pay according to experience email resume @ jungledental.elma@gmail.com

HAPPY TEETH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@gmail.com

"We've have been using **Repair Makers** since 2007. They're fast, economical, reliable and have great customer service."- Dr. Kavorinos. Call 877-535-1733 or visit repairmakers.com

FOR SALE SURGICAL CHAIR and over the patient surgical table. \$2000 for chair and \$1000 for table. (626)354-9667 text

CENTRAL COAST GP FOR SALE - 8 Ops, Digital, Paperless, Pano, Laser. 2021 GR \$2.4M. HSDPT- Ben Sapir 310-596-0961 #CA3157 <https://dentalpracticetransitions.henryschein.com/listing/ca3157/>

FULLERTON 2 ops. w/ room to expand. 35 Yrs of Gdwill. PPO/ Fee for service. Low Overhead. Greg Beamer 909-542-4891

West Hills, CA: Beautiful dental office for sale. \$150K OBO. Free parking and reasonable rent. Doctor only working 2 days/ week. Great opportunity for a young dentist to do well. Email: westhillsdds@yahoo.com

Looking for Associate DDS & Front office Staff office in Van Nuys. Flexible days. Call/text for details 818-337-8544

Orthodontist needed full or part time position available for an orthodontist for busy ortho offices in moreno valley and corona good compensation with case startup bonus email resume to dentistry4kid@gmail.com

"DocSites has been the best! We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

Front Office Receptionist Imperial Beach, CA 619-750-3790 25-30 hrs per week.

REMODELED DENTAL BUSINESS SAN DIEGO Over 25 years of goodwill. 2 days per week. production \$25000/ month with absentee owner. New Belmont chairs. New computers. Digital x-rays. 4 ops. Asking \$210000. Owner willing to finance. Nice Center. San Marcos. 6193394520

Anaheim For Sale: Vacant former dental office condominium. First floor, 4 operatories, waiting area, reception, 2 restrooms, equipment room, nurses/lab station. 1,446 sf. \$850,000 JONES REAL ESTATE 562-697-3333 x21

Want a Dramatic Practice Face Lift?



*Now is the perfect time
to do Tenant Improvements!*

Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.

DESIGN/BUILD

Plan and Permit Services

T.I.'s - Remodels - Expansions

Free Standing Buildings

Turn-Key Packages - Consultation

Free Estimates - 562-989-3350



No job too big or
too small....we do it all.
Best rate you'll get!

**ALL
COUNTY
CONSTRUCTION**
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

E-mail: jcardio@aol.com
www.allcountyconstruction.com
Jim Jordan: 714-356-1203 Cell

Buy it! Sell it! Trade it!!!

Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Southern California	INQUIRE	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. Please call for more information.
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.
East County	\$375,000	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
Kearny Mesa	\$379,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Children's hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.

View our website for current listings at: **www.KRpracticeSales.com**

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc.
4420 Hotel Circle Ct. Suite 350
San Diego, CA 92108

(619) 299-6162



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

08/22

Adult oral sedation certification, this course will improve the quality of your care, 3-day Board-approved course www.DentalOralSedation.com (805) 676-1063

Clovis - CA: With Real Estate 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space. (DRE01993607) (818)522-9123

Dental/Medical Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

FOR SALE IN EL CAJON – GP Well-established office w/ 4 eq. ops. Projecting \$460K for 2022. Contact California Practice Sales at 714-639-2775

Watsonville Practice For Sale + RE \$295,000: 47 years goodwill, great reputation, 3+ ops, room to grow! info@integritypracticesales.com (855) 337-4337

San Bernardino - \$550,000 - 7ops/2170 sqft. Gross 2021 \$633,000. Dr. Rishi Salwan, DDS (888) 802-4230 DRE# 02085289

BIXBY KNOLLS/LONG BEACH - Incredible, tech-driven practice for sale. Low overhead. 7 Ops. Rev \$1.3M ddsmatch.com 855-546-0044

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill.PPO/cash practice. Priced to sell immediately. Call/Text Broker Lou 818-519-8564

We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

Practices for Sale

Beverly Hills

Private General Practice - Dr retiring after 45 years in practice - 4 operatories in beautifully appointed office - grosses almost \$700,000/yr on 3 ½ days/week with a net income over \$350,000 - digital xrays, and computer system

Mission Viejo

Private General Practice - one doctor office grosses over \$700,000/yr on 3 days/week - 4 operatories in 1200 sq ft in strip shopping center - huge net of over \$400,000 - insurance, cash, and some Dential

Upland

Private General Practice - Dr retiring 5 operatories grosses over \$300,000/yr on 3 days/week - digital xrays, and computer system - Rent only \$3,000/month

Bakersfield

Private General Practice - 4 operatories in professional building with good exposure - expected gross this year approx. \$600,000 on 4 days/week

San Diego

General Practice with some Ortho -

2 GP ops and 3 ortho ops in open bay

Dr retiring after 35 years - good 2nd practice or for a new grad - grosses \$190,000 on 2 days/week



Thomas & Fees Practice Sales
"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

www.TFPSales.com • E-mail: Phildr@cox.net

Are you paying too much for your dental website?

Is your website outdated for the current market?

Are you paying for every website update?

Are you not getting results?



Already have a website?
Switch & Save Money,
now with *Easy Site Transfer*.

***75% OFF ~~\$999~~ \$249 ONE-TIME FEE | OUR LARGEST DISCOUNT OF THE YEAR!**

BLACK FRIDAY SALE! ALL MONTH!

The DocSites
Websites & Marketing

ARE YOU LOOKING FOR MARKETING?

SEO Marketing • Blogging • Social Media • Paid Ads

STARTING AT ONLY \$199 PER MONTH



*75% OFF SETUP APPLIES TO "STANDARD" WEBSITE TEMPLATES ONLY

1-888-980-4949

NO LONG TERM CONTRACTS!

docsites.com

Ready to Retire? We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

Now reaching 40,000 California dentists...nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

PRICE MATCH-Board Approved RDA Courses X-Ray, CA Practice Act, AHA CPR/BLS, 8 HR Infection Control, Coronal Polishing, Sealant, Impression Pouring, Ultrasonic, RDA Review Manual-ONLY \$95 CEU'S More! OVER 20 YEARS WITH THE DENTAL BOARD- DentalCertifications.com #858-722-8504

Dental asst needd,Family practice in Hawthorne FT.Pay according to experience email resume @ jungledental.elma@gmail.com

Subscription Based Attorney services for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. www.providerlegal.com

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Have client looking to purchase a Dental Practice in OC. Min 4 ops. Prefer to buy RE. Call/text Patrick 714-293-2792 CA Lic #01245463

SANTA BARBARA FOR SALE, fully equipped, free-standing dental building with parking. New price \$1,395,000. Call Steve or Miles at 805-879-9614 sbrown@radiusgroup.com / mwaters@radiusgroup.com | RadiusGroup.com.

Omnicaam for Sale! Looking to an economical way to introduce technology into your practice without a huge investment? Looking for a second scanner? Includes scanner, milling unit and oven. \$20k or best offer. Contact: drjoniforge@yahoo.com for more information.

DENTAL ASSISTANT NEEDED call 562-716-4348 H.P and El Monte,ca full/part time

DENTIST NEEDED Huntington Park,CA and El Monte, CA.2 days in one office and 3 on the other. email: griselda@britechoicedental.com or Text 562-716-4348

BAKERSFIELD #30 - (4) op comput G.P. Cash/Ins/PPO. Collect. \$525K to \$550K/yr. on a (3) day week. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

Part time dentist in Moreno Valley. Two days a week. Salary plus bonus. No molar endos/wisdom teet/HMOs. Call 9515205452

KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

Associate Dentist needed in Paramount- Part Time position.Good compensation.Call 562-253-2353 or 562-633-5070

YOUR "GO TO" DENTAL ATTORNEY

I KNOW DENTISTRY'S UNIQUE LEGAL & FINANCIAL CHALLENGES

"Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email."

Dr. L. Kong, Daly City, Ca

"I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions."

Dr. P Tran, Burbank, Ca

"Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs."

Dr. K Chou, Hacienda Heights, Ca

SERVICES:

Incorporation, Dental Board Defense, Buy/Sell Agreements, Lease Reviews, Space Sharing Agreements, Insurance Audits, Practice Sales

MEMBER:

CA State Bar, NC State Bar, US Federal Courts, US Federal Tax Courts, Calif. Dental Licensure



Law Offices of
Jeng and Associates
Chester Jeng, DDS, JD, LL.M, MBA, Esq.

Cell: 909-450-7158 | Toll Free 844-313-9900

Email: Chester@jenglaw.com

Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631
1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

American Manufactured Dental Operatory \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 – 5657, or visit our website www.dhpdental.com

DENTAL BOARD OF CALIFORNIA ALLOWS HALF OF YOUR REQUIRED CE UNITS FOR LICENSE RENEWAL IN HOME STUDY. PDS, the leader in providing CE classes offers home study courses@ \$10.00/unit. For more details Call or text 909-933-9076.

Intentional Real Estate Portfolio Building: Strategies for Dentists. Zoom Discussions Thursdays@8:30pm or by private appointment. Info at <https://joeyobaccio.blogspot.com>. Joe Yobaccio (Joe-Yo), Pasadena, CA. 626-239-8170. joe@yobaccio.net, DRE01445108. "No one else has privately taught real estate investing to Dentists." Dr. J, DDS, Pasadena, CA.

Free Retirement Plan Feasibility Study with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Need Perio/Implants? Periodontist seeking part-time opportunity in SoCal/San Diego, contact sdperio3@gmail.com

ENDO/IMPLANTS in your office: experienced dentist will bring tools, treat your patients in your office text(818)322-8397

BEVERLY HILLS PRACTICE FOR SALE – 4 ops grosses \$700,000/yr on 3½ days/week – digital xrays&computer – 50% overhead Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

RDH needed Carlsbad (La Costa): Flexible Schedule and Competetive Pay with Bonuses. Call or Text 760-607-2262

Save Thousands On High Quality Sensors - Get \$3,000 off retail price on the DentiMax Dream Sensor. No need to change your software. High-quality X-rays, 3 year warranty, 5 year protection plan, and 1 year free support included. Visit dentimax.com/dt22 or call (877) 987-8444.

CENTRAL VALLEY PEDO FOR SALE - 10 chair, 30+ Yrs. Goodwill, Digital, Highly Motivated Seller! GR \$2M HSDPT- Kaira Stewart-949-220-6216 #CA2794 <https://dentalpracticetransitions.henryschein.com/listing/ca2794/>

GP PARTNERSHIP 40% sale: \$3,000,000 collection group practice. Text 8475259650 for details.

(9201 Sunset) West Hollywood office available for sublease of 1 or 2 ops. Email: oshinaj82@gmail.com for more info

Attn Dentists: You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$349 for 3 courses, 21 CA CEs –call 720-838-4093, visit www.xcelseminars.com or see Xcel Seminar's insert for details.

HIGHLY LUCRATIVE DENTAL SLEEP MEDICINE practice for sale. So Calif. Training easily attainable. 70+ new patients/mo. Inconceivably wonderful practice. Call Ken Rubin Practice Sales (619) 299-6162

rootedwealth

Your Business May Still Be Eligible for COVID Relief Funds

"Rooted Wealth was able to help me get almost \$80,000, even though I purchased my practice at the end of 2020. They provided a lengthy report substantiating this credit and I feel comfortable they are following all IRS guidelines to the 't'."

– DR. LEE (Contra Costa County)



— www.rootedwealth.com
— info@rootedwealth.com
— (949) 444-9996



Share Encino general dental office with fully equipped 3 operatories. Contact Dr.Beisel 214-727-7021 jbeisel41@gmail.com

Equipment Sale- 2019 office. Dr forced to retire/ needs quickly sold. Rear del chairs w/electric handpieces. Digital sensors, Nomad like xray, Autoclave etc. countyorang9@gmail.com

"All Kids Dental Care - is seeking a motivated General Dentist that is available to work PT or FT in our OC and LA Area (Santa Ana, Anaheim, Bell, Hawthorne and Panorama). \$\$ compensation is according to experience. If interested please email Elma your CV/Resume info to Jungledental.elma@gmail.com

Dental Practice in Dublin – New Listing! 2022 Projection ~ \$1.0 Million. Seller retires. Strip mall, off freeway junctions. 4 eq. ops. ~ 65% PPO/Cash, ~ 35% HMO/Cap. Call Loc Pham, BRE# 01875780. (714) 550 – 7494. <https://LCFpracticesales.com>

General Dentist needed 2-3 days per week at www.lancasterdentalgroup.net Family practice Call Dr Mitch 818-917-8254

Lead Generation, Social media, Advertising expert needed, must be fluent in spanish. Email your contact information to voyageurllc@gmail.com or Text 213-674-6336

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

██████████ Brentwood, Beverly Hills, Burbank, Calabasas, Encino, Huntington Beach, Los Angeles, Oak Park, Santa Clarita, West Los Angeles, and Woodland Hills.

██████████ The practice collected over \$870,000 last year with an adjusted net income of \$276,800. Sixty percent of the patients have Denti-Cal, but many pay for upgraded treatment. The practice averages 69 new patients per month with minimal advertising. Patient base is predominantly Hispanic, which is estimated to be about 80% of the patients. The office is in a retail setting with three equipped operatories plus an x-ray room that is plumbed. Seller is moving out of the country. Asking \$700,000 – PENDING AT FULL PRICE

██████████ Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

██████████ Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - PENDING

██████████ Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$550,000.

██████████ This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrux software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

██████████ Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

██████████ Located in a freestanding building on a corner lot. This practice has a very long history of strong production. Current collections are over \$1.9 million with a net income over \$700,000 per year. Seller works five days per week with seven days of hygiene per week. Seller refers all endo, all oral surgery and all perio. The practice has seven equipped operatories. Computerized with Dentrux software and digital x-rays. Asking \$1,650,000. – SOLD

██████████ 36 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all pedo. The office has 3 equipped operatories plus one additional operator that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000.-SOLD AT FULL PRICE

██████████ Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



LEE SKARIN and ASSOCIATES, INC.

530 W. Stafford Road, Westlake Village, CA 91361

805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice . . .

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

CORPORATE DENTISTRY: IS IT RIGHT FOR YOU?

Over the past decade, there has been an insurgence of corporately owned dental offices and with that the salaried employment of dentists. This has its pluses and minuses. First, let's face it, not all dentists do well owning their own practices. While some do extremely well, others lack the necessary business acumen, have poor social skills, struggle with communication, or any of several issues that are completely unrelated to the competent practice of dentistry. Not everyone has financially successful practices. For these dentists, corporate dentistry is ideal. No need to worry about patient flow, staff or meeting your overhead. Drill, fill, get a check and go home.

Corporate dentistry does have its drawbacks. First, like a couple of specialists working for one of the largest corporate offices recently discovered, you can find your contract cut by 20% or eliminated completely putting you back on the street looking for a job. Second, you have no job security. The aging practitioner is easily replaced by the younger, faster and, most importantly, cheaper dentist. Third, you have no equity. No accumulated asset value. Fourth, these corporate entities have a history of blowing up and going broke putting everyone out of work overnight. Fifth, most corporate dental offices are located in areas where other dentists don't want to practice, which is why you see clusters of corporate practices near each other. While the sale of a dental practice will not fund anyone's retirement, it is a nice chunk of change at the end of one's working life as a reward, if you will, for having built a successful practice.

Salaried, corporate positions may sound appealing, but before you give up on private practice weigh the pros and cons thoroughly.

For added insight, call Kurt Skarin with Lee Skarin and Associates.

805-777-7707.



**LEE SKARIN
& ASSOCIATES INC.**



Call for Free Consultation! 805-777-7707

Place a FREE Reader Ad online at www.thedentaltrader.com

CA BRE #00863149

DENTAL ATTORNEY



"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C.

888-416-1321

californiadentalattorney.com

amy@californiadentalattorney.com

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

Dental/Medical Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

3 X CEREC OVENS (VITA VACUMAT 40T). 1 WORKING. 2 FOR PARTS/REPAIR. 800\$ OBO. 6612880288. VALENCIA, CA.

Dental Laboratory located in Glendale area looking Dental technician for Denture dept. Must be experienced. Please text your info. at 818-335-8080 or call direct at 323-644-1050 Garte

ASSOCIATE DENTIST WANTED Larger well run office in LA Excellent Compensation Full or Part time Send resume to Admn75@yahoo.com

Dental office looking for a responsible, friendly person for our front desk who can work effectively as a member of a team. Dental PPO /HMO and knowledge as well as Dentrix software. Preferred bilingual English and Spanish. Please E-mail resume or call direct at 818-335-8080

GP need in Bellflower 1/3 yrs experienced welcome. Part-Time call 5624551717 /send resume Dr.zuniga@amazingsmilefamily.com

Working partner in moreno valley. No investment. Great opportunity to expand in fastest growing city. call 9515205452

FOR SALE IN LEMOORE – GP + REAL ESTATE office w/ 5 eq. ops. Projecting \$1.5M for 2022. Contact California Practice Sales at 714-639-2775

Associate dentist needed in Riverside. Exam, cleanings, fillings and extractions. Recent graduates ok, call 9515205452.

FT/PT GP position available in an office located in Bakersfield. Well-established office with friendly staff. Mostly Denti-Cal patients. New grads are welcome. Possible buy-out opportunity. Please send your resume to yukimdds@gmail.com

MAMMOTH LAKES: Vacation Where You Work - Above normal profitability w/ nearly 50% take-home income. ~2,500 sf w/ 6 Ops. \$1.288M (JG-1431) WPS/800-641-4179

READY TO WORK Experienced and Proficient dentist in all disciplines of Dental including Orthodontics. 323-553-0495 DrRich

It's not too late to get additional funds from COVID. Go to rootedwealth.com for FREE ERC analysis.

"Digital Faces was pivotal in jump-starting our practice. Generating at least 5-10 new patients a week and got us going the first 6 months. Thanks again" - Dr. R Kim. For a free consultation reach out to Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

Wanted - Traveling Oral Surgeon for 2 beautiful private practices in Orange County. Email Resume to DrBadii@OCsmile.com



YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Arthur Wiederman
#01511095Dr. Bogdan Madurowicz
#02055720Dr. Phil Potter
#01780656

Premium Practice Listings

Dream Restorative & Cosmetic Practice #1163 Southern CA

100% Fee-For-Service

Located in highly desirable area of Southern CA

Prior Fiscal Year. Revenue. \$2,974,491 w/ net profit at \$1,247,301

and current year tracking similar to last year

Buyer(s) would need advanced clinical skills to realize the current level of net income

Perfect for Prosthodontist or Highly Skilled General Dentist

Asking \$2,400,000

#1159 South Orange County

Restorative Practice

2022 3 Months Coll. \$184K

2021 Collections \$624,000

1,422 Sq. Ft. Suite w/4 Ops

Located in Retail space

High Visibility in Desired

Community

Asking \$560,000

#1165 South LA County

Private Restorative Practice

100% Fee-For-Service

Almost 3,000 Sq. Ft. Space w/5 Ops

Seller Retiring

Real Estate Available For Purchase at \$1.8M

Practice Asking Price \$500,000

We are looking for quality-oriented Dentist Buyers interested in San Diego, Los Angeles, and Orange Counties. Gathering resumes for career defining opportunities.

For More Information Please Contact: info@wppps.com or (714) 259-0501

Traveling Productive Pediatric Dentist to treat difficult children in your office (747)888-7388

KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

Hiring General Dentist. \$800 per day, no up selling and no HMO shenanigans. Highly rated multi specialty PPO practice with access to the latest technology. Pre-requisite: takes pride in your work. Location: El Centro, CA (90 minutes south of Palm Springs or 90minutes east of San Diego) (310)733-8508 or aakhorsand@gmail.com

COASTAL ORANGE COUNTY GP FOR SALE - 5 Ops, Digital, Room to Grow, Highly Motivated Seller w/Great Location! GR \$734K. HSDPT- Steve Caudill - 951-314-5542 #CA2787 <https://dentalpracticetransitions.henryschein.com/listing/ca2787/>

Carestream Digital Pano/Ceph very lightly used and few Ortho Summit chairs for sale. Pls Text 310-383-3180

"Repair Makers saved us over thousands by repairing handpieces that were said to be unrepairable by other companies".- Dental Support Organization. Call 877-535-1733 or visit repairmakers.com Call 877-535-1733 or visit repairmakers.com

2022 YEAR END PROMO**YOUNG'S DENTAL**
YOUNGSDENTAL.COM**GET FREE MEDIT i700
WITH YOUR CT PURCHASE****562.404.3500****CALL US TODAY!****QUALIFIED BRAND/MODEL**

- Vatech GREEN CT2, GREEN X
- Rayscan Alpha Plus 16x10, S or STUDIO
- Prexion EXPLORER

**vatech**

LEGAL SERVICES FOR DENTISTS



Call for a complimentary
legal consultation.

CALL **888.212.DUMM (3866)**

FAX **949.606.8624**

EMAIL **info@jsdlawoffice.com**

VISIT **jsdlawoffice.com**



Sean is the best of the best in the industry!

He is responsive, knowledgeable, and really cares about his customers! Our experience with Sean was nothing short of amazing.



George Mirsal, DDS

Cleopatra Dental, Huntington Beach, CA

I've been practicing law for 21 years.

With more than half my career helping dentists through:

Formation of Dental Corporations & Bylaws • Dental Partnerships and Partnership Agreements • Office & Space-Sharing Agreements
Office Lease Review and Negotiation • Real Estate Purchase Agreements • Purchases/Sales of Dental Practices
Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act • Employment Law & Contracts



The Law Offices of
J. Sean Dumm
A Professional Corporation

Hygienist Needed 3-4 days/week for W. Covina office. Call 626-919-7707 to inquire. Email resume: gregrobinsdds@gmail.com

Dental Chairs for sale. Four Forrest Green Beaverstate Dental chairs for Sale. \$1500 OBO/each. Buyer picks up. call 858-761-3495 or email homayounardjmand@gmail.com

DA/RDA Needed full time for West Covina office. Call 626-919-7707 to inquire. Email resume to gregrobinsdds@gmail.com

General Dental Practice @ \$1. 528 Amalia Ave 90022. 4 RM / Fully Equipped Call/Email 310-435-2002 Mikel@tegar.com www.laimplants.com

GARDEN GROVE GP w/ Real Estate 3 ops. 33 Yrs of Gdwill. Retiring Seller. Greg Beamer 909-542-4891

Part-time/Full-time Dentist needed in Menifee, CA. Private PPO/FFS office. Please email for details ddspatientcare@gmail.com

Air Techniques Peri-Pro 9000 with daylight loader. \$650, miramardentalsd@gmail.com (858)578-2211. 92121 area

Practice for Sale in Lake Elsinore. Great visibility. Collection about \$600,000. Cap checks \$3000. maibui18@yahoo.com

EXQUISITE BEVERLY HILLS OFFICE FOR SALE—2 ops/3 plumbed. TURNKEY Equip. & Leasehold only. AvailablePractice@gmail.com

Huntington Beach Dental Suite for Lease 1725 sq ft. One Story building. Avail Jan 1, 2023 call 949-510-0920

Amazing plumbed dental/medical/flex office for lease, very high traffic area, gated parking in Hawthorne, ca 310 497 2304

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me." Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Looking to buy GP office in LA. Preferrably with 7 + ops and over 1 M + in collections. Email implants90210@gmail.com

Endodontist Wanted. Highly reputable multi-specialty private practice in Orange County looking to continue offering in-house Endodontic services. Call to inquire today!

Los Angeles periodontal Practice for Sale -situated in an office building in an attractive area of the city. With an average of 35 new patients/month, the practice supports multiple doctors and an associate. Each of the owners are open to continuing to practice for a period of time. Collections of \$2 million & SDE of \$735,000. Currently, there are 7 equipped operatories & an eighth op is plumbed and ready for expansion. Contact PTS to learn more: bailey@professionaltransition.com

YAMAHA KEYBOARD PSR-S900 or newer models wanted for Church/non-profit. Tax deductible receipt available. 714-319-4956.

(855) 337-4337 | integritypracticesales.com

**INTEGRITY
PRACTICE SALES**

"Just wanted to say thank you for all of your hard work. I could not have done this without you guys. You were all very professional and it was a pleasure working with all of you. **If any of my dentist friends want to sell their practice, I will definitely recommend them to you guys.** Thank you again."

- Dr. Kim

TIME TO SELL YOUR PRACTICE?

Talk to us about a custom transition plan to get you the price and terms you deserve.

Call or text your local agent today, or call our office at (855) 337-4337 to schedule a confidential consultation.



**ORANGE COUNTY
SAN DIEGO
INLAND EMPIRE**
Tim Miller
DRE# 02107070
(714) 272-8408



**VENTURA COUNTY
LA COUNTY**
Ken Skeate
DRE# 00885612
(805) 338-5850



LA COUNTY
Al Galvis
DRE# 01702731
(818) 298-9770



CENTRAL COAST
Darren Hulstine
DRE# 01899816
(805) 878-0633



LA COUNTY
Eddie Delshad, DDS
DRE# 01864709
(310) 595-0203



**BAY AREA
NORTHERN CA**
Scott Taylor, MBA
DRE# 01864709
(650) 374-9384



SOUTHERN CA
Maricelle Ortiz-Luis, DDS
DRE# 2031988
(858) 722-7461



**BAY AREA
NORTHERN CA**
Nelson Reynolds
DRE# 02124985
(510) 501-1959

DRE: #01911548

SAN DIEGO, ORANGE COUNTY, & LOS ANGELES



**INTEGRITY
PRACTICE SALES**

IN ESCROW! Culver City Fast-Start | \$126,000 | 5 ops |

#10064 40-year est. GP on busy road downtown! Call Eddie (310) 595-0203

Los Angeles | \$265,000 | 2 ops | #10068 Imagine owning a 100% fee-for-service Westside General Practice on Wilshire Blvd! There is a beautiful, professional buildout, a strong patient base, and excellent growth potential! Call Ken (805) 338-5850

SOLD! Lake Forest | \$1,524,600 | 6 ops | Sold by Tim Miller

Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | #10060 Rare opportunity in prestigious Bixby Knolls! Stunning, high-end boutique buildout, with all equipment included in a spa-like atmosphere that could be yours! Located in a walker's paradise. Call Al (818) 298-9770

Newport Beach | \$539,000 | 6 ops | #10028 Sophisticated General & Cosmetic with an excellent patient base in a very desirable Westcliff neighborhood with superb visibility! State-of-the-art operatories and a great floorplan. Call Tim (714) 272-8404

Newbury Park + Real Estate | \$139,900 + \$749,970 | 4 ops | #10014 Wouldn't you LOVE to own real estate in this sought-after building?! Fast-start General Practice with iTero and everything you need to jumpstart your dream practice! Call Al (818) 298-9770

IN ESCROW! Central Hollywood | \$540,000 | 4 ops | #05014 Profitable and recently upgraded GP in busy shopping center. Call Darren (805) 878-0633

West Hollywood | \$435,000 | 3 ops | #10035 One-of-a-kind, 100% fee-for-service General Practice in a highly sought-after landmark medical building with a century of goodwill! Includes Dentrux, iTero, and fully digital radiography. Call Eddie (310) 595-0203

SOLD! Beverly Hills | \$65,000 | Sold by Eddie Delshad, DDS

SOLD! Santa Monica | \$702,000 | 4 ops | Sold by Al Galvis

IN ESCROW! North San Fernando Valley | \$385,000 | 4 ops | #10048 Pediatric practice trending to collect \$500k in 2022. Call Ken (805) 338-5850

Glendale | \$175,000 | 3 ops | #10031 You'll love walking into this open concept, naturally lit office with stunning views. Build your legacy on 42-years of goodwill from this fantastic downtown office on the upper level of a professional building. Call Al (818) 298-9770

IN ESCROW! Thousand Oaks | \$459,000 | 5 ops | #10051 Busy retail center location, high-tech equipment, 3-day work week. Call Ken (805) 338-5850

IN ESCROW! Chatsworth | \$269,900 | 5 ops | #10029 40+ years of goodwill at highly reviewed GP in high-vis corner location. Call Al (818) 298-9770

SOLD! Tarzana | \$959,000 | 3 ops | Sold by Al Galvis

SOLD! Rancho Mirage | \$629,000 | 5 ops | Sold by Tim Miller

IN ESCROW! Palm Desert | \$1,400,000 | 6 ops | #10024 100% FFS general and cosmetic practice. Call Tim (714) 272-8404

Palm Springs | \$240,000 | 4+ ops | #09904 Practice in style at this open-concept 40-year established office in the golf mecca of America! High-vis office is set up for all phases of dentistry and features paperless charts, Dentrux, and room to grow. Call Tim (714) 272-8404

SOLD! Glendora | \$230,000 | Sold by Eddie Delshad, DDS

El Centro | \$615,000 | 4 ops | #10019 You could be dental royalty in the Imperial Valley should you choose to buy this SUPERB practice. Take home is nearly half a million dollars at this very successful 75-year established office! Call Maricelle (858) 722-7461

SOLD! Simi Valley | \$399,000 | 6 ops | Sold by Ken Skeate

Encino | \$349,000 | 3 ops | #10052 Continue the 60 years of goodwill at this beloved Multi-Specialty practice. It's situated in a popular and well-located medical center and has a warm, inviting atmosphere. Call Eddie (310) 595-0203

Chino Hills | \$160,789 | 3+ ops | #10066 FAST-START or MERGER into a magnificent newly built-out space! Includes new Dansereau chairs, Infinity delivery systems, Belmont intraoral x-rays among others! Call Ken (805) 338-5850

VENTURA & SANTA BARBARA

SOLD! Ojai | \$350,000 | 4 ops | Sold by Ken Skeate

Santa Barbara County | \$439,000 | 3 ops | #10004 Imagine yourself practicing in this laid-back beach town just a half mile from one of the most beautiful beaches in the world! The patient-to-dentist ratio is 4,000 to 1 and is almost unheard of in California! Call Darren (805) 878-0633

SOLD! Lompoc | \$640,000 | 8 ops | Sold by Darren Hulstine

Northern Santa Barbara County + RE | \$225,000 | 3 ops | #09969 Very profitable General & Pediatric Practice in charming building. You may be surprised at how profitable working with Denti-Cal can be! With relatively little competition, there's a tremendous opportunity to grow this practice into a major pediatric dentistry center. Call Darren (805) 878-0633

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

VENTURA & SANTA BARBARA CONT.

SOLD! Santa Maria + RE | \$640,000 | by Darren Hulstine

SOLD! Central Coast | \$299,000 | Sold by Darren Hulstine

SOLD! Santa Maria | \$2,235,000 | Sold by Darren Hulstine

IN ESCROW! Santa Barbara | \$1,025,000 | 5 ops | #10025
Full purchase or 50% Partnership available at this 100% FFS GP. Call Darren (805) 878-0633

SOLD! Oxnard Turnkey | \$105,000 | Sold by Ken Skeate

IN ESCROW! Santa Maria | \$895,000 | 5 ops | #10012 Very profitable, little competition. Call Darren (805) 878-0633

SOLD! Ventura | \$450,000 | 4 ops | Sold by Ken Skeate

SOLD! Lompoc Suite | \$590,000 | Sold by Darren Hulstine

Santa Maria | \$110,000 | 3 ops | #09938 Make a difference in this extremely fast-growing city at this comprehensive GP with 20 years of goodwill. Renew the lease and stay put or buy and merge with your existing practice and enjoy high-profit margins due to elimination of duplicate expenses! Call Darren (805) 878-0633

SOLD! Santa Maria | \$1,135,000 | Sold by Darren Hulstine

BAY AREA & SAN LUIS OBISPO

San Luis Obispo County | \$275,000 | 3 ops | #02910 Central Coast living at its finest! This practice is location in a busy shopping center, is fully fee-for-service and features CEREC and digital pano. There is even space to add a 4th or 5th operatory and increase volume and revenue dramatically! Call Darren (805) 878-0633

NEW! Pleasant Hill | \$582,000 | 4 ops | #10071 Buy this practice and help carry on a long tradition of compassionate, high-quality dental care. This thriving second-gen practice has an unsurpassed reputation and is located in a very attractive professional building. Call Nelson (510) 501-1959

NEW! Watsonville + Real Estate | \$295,000 + \$495,000 | 4 ops | #10073 Own a piece of real estate in Santa Cruz County! There are 47 years of invaluable goodwill and tons of room for growth at this very well-location General Practice. Scott (650) 374-9383

San Francisco | \$300,000 | 4 ops | #10059 Work just 2 days per week and take home nearly \$200k annually. Practice is priced to sell fast, and time is of the essence so please call today with your best offers! Call José (925) 382-9525

SOLD! San Jose | \$205,000 | 5 ops | Sold by Scott Taylor

Oakland | \$350,000 | 5 ops | #09964 Extremely busy Medi-Cal GP collected \$1.1M in 2022, MOTIVATED SELLER! Call Scott (650) 374-9383



**INTEGRITY
PRACTICE SALES**

Pleasanton | \$550,000 | 7 ops | #10069 Impress your colleagues with this stunning, state-of-the-art office in this affluent Bay Area city. This type of high-end office would cost upwards of \$1M to start from scratch so their loss is your gain! Call José (925) 382-9525

SOLD! Arroyo Grande | \$550,000 | Sold by Darren Hulstine

San Luis Obispo | \$495,000 | 6 ops | #10040 Own 50% of this remarkable, 100% fee-for-service practice near historic and highly sought-after Downtown SLO, often dubbed "mini-Silicon Valley". There is currently little-to-no marketing which translates to a significant possible growth opportunity! Call Darren (805) 878-0633

North San Luis Obispo County | \$495,000 | 6 ops | #10022 Vibrant and charming neighborhood! Located in a busy shopping center, this profitable practice has a solid long-standing reputation for honest, quality dentistry and friendly, welcoming staff. Call Darren (805) 878-0633

SOLD! SLO County | \$249,999 | 2 ops | By Darren Hulstine

San Jose | \$545,000 | 4+ ops | #10053 You will enjoy a high net income practicing in this 28-year established GP. Located in a beautiful freestanding building with an elegant and well-designed interior, you will be proud to call this office yours! Call Nelson (510) 501-1959

SOLD! San Jose | \$95,000 | 3 ops | Sold by José

Belmont | \$375,000 | 4 ops | #10016 This is THE location for a dentist! We have a bright, spacious 100% fee-for-service General Practice. The office location will be part of a newly planned Downtown area so now is the time to grab it before the rent increases! Call Scott (650) 374-9383

Fairfield | \$875,000 | 4+ ops | #09972 Cutting-edge and extraordinarily profitable dental practice with tons of modern upgrades. Located right off a major Freeway exit it's easily accessible for patients coming from all over the region. Call José (925) 382-9525

Concord Turnkey | \$45,000 | 4 ops | #10037 Make this recently vacated turnkey office yours! This location has been a dental office for 27 years and the seller left behind everything you need to get started today including CEREC, and Eaglesoft. Call Nelson (510) 501-1959

SOLD! San Jose | \$1,700,000 | Sold by Scott Taylor

Hayward | \$150,000 | 4 ops | #09970 21-year General Practice with a solid reputation for quality dental care. It's located in a busy retail center with popular anchor stores near university and downtown. Call José (925) 382-9525

IN ESCROW! Monterey + Real Estate | \$935,000 + \$695,000 | 4 ops | #10049 Very profitable GP in a walkable area. Call Scott (650) 374-9383

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

Buy it! Sell it! Trade it!!!

BAY AREA & SAN LUIS OBISPO CONT.

Milpitas | \$425,000 | 4 ops | #09967 Fully paperless and fully digital general practice in a busy shopping center. Draw patients from nearby government buildings, large retailers, Tesla and Walmart. Call José (925) 382-9525

IN ESCROW! Concord | \$349,000 | 6 ops | #10018 Spacious office in beautiful building. Call Nelson (510) 501-1959

Fremont Fast-Start | \$199,000 | 4 ops | #10062 Established General Practice located in a street-facing professional building with great signage and visibility. This is a fantastic opportunity to start small and grow big! Call Nelson (510) 501-1959

SOLD! Antioch | \$550,000 | 8 ops | Sold by Scott Taylor

Monterey | \$399,000 | 6 ops | #10045 Take this practice to the next level! We have a beautiful office in a GREAT location that needs a full-time doctor! Located a familiar intersection near the airport surrounded by luxury housing, impeccable golf courses, and the world-famous Laguna Seca Raceway. Call Scott (650) 374-9383

Santa Cruz | \$639,000 | 4 ops | #10065 Top-notch General Practice was recently rebuilt and is ready to impress! With its large un-obstructed windows and stunning vaulted ceilings, exposed wood beams, and private garden for all to enjoy. This beachside practice boasts 5-star reviews and is just steps from Monterey Bay. Call Scott (650) 374-9383

CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA

NEW! Sonora + Optional Real Estate | \$649,000 | 4 ops | #10070 How would you like to work just 3 days per week and generate \$365k in net income?! 32-year established General Practice nestled in the fabulous Sierra Foothills. Potential to expand into another 1,000 square feet if real estate is purchased! Call Nelson (510) 501-1959

SOLD! Clovis | \$779,000 | 6 ops | Sold by José

Sebastopol | \$395,000 | 4 ops | #10023 Surround yourself in rolling ranches and lush vineyards. This very highly rated General Practice has an astonishing 71 years of goodwill, and features paperless charts, state-of-the-art technology, and an ideal location. Call Nelson (510) 501-1959

Sacramento + Real Estate | \$200,000 + \$450,000 | 4 ops | #10010 Possible Pankey Scholar mentor relationship at this 38-year established and 100% fee for service, prosthodontic/general practice with an extraordinary staff. Call Nelson (510) 501-1959

Bakersfield | \$700,000 | 10 ops | #09942 Priced reduced to SELL! With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633



**INTEGRITY
PRACTICE SALES**

IN ESCROW! Bakersfield | \$303,000 + \$899,000 | 4 ops | #10021 Downtown corner location! Call José (925) 382-9525

Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops | #10015 Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer IV sedation and oral surgery, so you automatically have a huge leg up on any local competition. Call José (925) 382-9525

SOLD! Bakersfield | \$995,000 | 7 ops | Sold by José

Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017 Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

Fresno | \$340,000 | 5 ops | #09987 This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

Merced | \$249,000 | 4 ops | #09913 Fantastic high-technology practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

SOLD! Bakersfield | \$590,000 | 12 ops | Sold by José

Tulare County + Real Estate | \$349,000 + \$566,000 | 3 ops | #09916 Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

Ukiah | \$575,000 | 4 ops | #10008 Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

SOLD! Visalia + Real Estate | \$1,836,525 | 10 ops | Sold by José

Modesto + Real Estate | \$375,000 + \$495,000 | 5 ops | #10038 Build your legacy at this 50-year established General Practice wonderfully location just off Highway 99. Thoughtfully remodeled just 3-4 years ago using high-quality materials, it boasts high ceilings and a crisp, modern vibe throughout. Call José (925) 382-9525

Porterville | \$450,000 | 6 ops | #10067 Nestled in a popular shopping plaza, this 2,700-square-foot office does not have to do any advertising to attract patients. However, a bit of thoughtful marketing and a stronger online presence would only bring upsides! Call José (925) 382-9525

To sell or buy a practice, call us at (855) 337-4337 or visit IntegrityPracticeSales.com

PRICENEX

Discount Dental Supplies



5% OFF

WITH CODE:

TDA51922

First time order only. Offer expires 12/31/22.

ORDER NOW | PRICENEX.COM

Experienced General Dentist Needed in Maywood Area for Fridays. Pay is competitive. Please call 310-529-7292 or 310-529-5685

Board-Certified Dental Implant Centers In O.C. Cheapest Zimmer Implants, Sinus & Ridge Grafts, All-on-X, PRF, Botox, Bio-fillers. Call Dr. P @ 714-253-2374

Experienced GP. 2 days in Hemet. No molar endo or complex extractions. Routine restorative and C&B. stacybee@att.net

25% OFF ALL DENTAL SUPPLIES: Example: PowerMax 25 Ultrasonic Scaler w/ Universal scaler insert. Linear power control for exact setting, Compact & Lightweight. Reg: \$720.00; Sale: \$540.00. See www.ez2000store.com for more items. Call 800-273-5033.

WANTED DENTAL ASST OR FRONT OFFICE in Monterey Park, Rowland Heights or Glendale. email resume Calstatedental@yahoo.com

Temp endodontist needed Redlands, Nov'22-March'23. Req: DDS, endo cert, CA lic. socal.endodontic.practice@gmail.com

Some banks are slow...not Enterprise Bank & Trust's Professional Practice Finance. Enjoy quick app, processing & funding. Contact Howard Boles at hboles@enterprisebank.com / 626-204-6626.

Oral Surgeon in your office: wisdom teeth, bone grafting, implants, IV sedation. Email: socalomfs@hotmail.com

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

ORTHO IN HOUSE. Keep your Ortho referrals in practice. We treat them. We provide staff, materials, & instruments. Serving LA/Riverside/San Bernardino/OC. 10yrs exp. Great references. English/Spanish, gentle team. Orthoteaminoffice@gmail.com

KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

associate endodontist for hire coastal san diego min 1 yr exp. oceandentalsandiego@gmail.com

Led curing light. 3M Elipar DeepCure-S. Brand new, sealed in box. Over 50% discount. 310-922-5666. Pick up or mail. \$1000.

office space avlb. beautiful fully equipped dental office san diego coastal. oceandentalsandiego@gmail.com

Oral surgery practice in Beverly Hills collects \$1,150,000/yr with a net income of \$450,000 on 4 days/week. Office has 4 ops, digital x-rays and CBCT scanner. Asking \$550,000. Call Kurt Skarin at 805-777-7707

ENCINO 2 OPS OFFICE FOR RENT - Very cozy, comfortable, inviting office. On the Boulevard. Great terms. Up to 3-4 days/wk. Pls call (818) 625-6030.

"I didn't realize how using select keywords, ADA compliancy and other SEO tools would increase new patient flow and build my practice until I connected with Irina at eSEOsace. The new website is attracting patients like crazy!"

-Dr. B. P., DDS



e S E O
space

**ONE YEAR
FREE DENTAL SEO
WITH PURCHASE
OF A WEBSITE.**

Call (805) 500-3736

eseospace.com hello@eseospace.com



Get the best option

Many simple & complex legal issues facing your practice can be handled in a variety of ways, helping you select your best option is the priority. Let's explore these solutions. Call for a free initial consultation.

- **A Reputation of Trust, Expertise, and Reliability**
- **Lease Reviews**
- **Partnership Agreements**
- **Practice Purchase Agreements**
- **Corporation Formation/Dissolutions**
- **Space Sharing Group/Solo Agreements**
- **Associate Agreements**
- **Independent Contractor Agreements**
- **DSO Formation & Seller Representation.**
- **Limited Liability Company Formation and Agreements**

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



A. Lee Maddox, DDS, Esq.

So: (949) 675-1515 • Fax: (949) 339-2062

www.maddoxhealthcarelaw.com

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

No: (888) 535-4517

499 Marina Blvd., Suite 105, San Francisco, CA 94123

Dental Office in Fallbrook, looking for a Dental Asst. Min 3 years experience. Spanish speaker a plus. call 951-712-9273

Dental office for rent on Fridays, Saturdays and Sundays in Glendale. 4 Operatories in a prime location. Call (818)7316614

Fazel is very knowledgeable and current with the latest updates. He helped me with my dental practice acquisition. He is kind and attentive and advises for success for his clients. Highly Recommended! DentalCpaCa.Com

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

LONG BEACH 3op GP Digital X-ray. Collecting 350k a year. Only working 3 days a week. Please text 7147157649. Asking 195k

FOR SALE IN IMPERIAL BEACH — GP Well-established office w/ 2 eq. ops. Projecting \$347K for 2022. Contact California Practice Sales at 714-639-2775

IMPLANT SPECIALIST Traveling Oral Surgery. Sedation Dentistry. 15 + years. Southern California. Contact 310-415-3521.

Dental Assistant needed- FT position in the city of Montclair. Will train. Please contact manager Maria 909-625-9100.

ORTHODONTIST NEEDED, ONE SATURDAY OR SUNDAY PER MONTH IN LOS ANGELES, MESSAGE 310-663-6631 OR INFO@RDASCHOOL.COM

West Hollywood Multi-Specialty Practice For Sale \$435,000: Updated, one-of-a-kind, 100-year established, fee-for-service, all digital, sought-after medical building! info@integritypracticesales.com (855) 337-4337

Dental/Macial Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

practice4sale PPO/Cash 750K in southbay 3 month transition nopaindentistry@gmail.com

1 in 5 dentists currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit www.dentaltrader.com, free ads for dentists and staff. Very affordable ads for everyone else.

Why referring implants out. We will come to your office. Dr. Heba Zied master implantologists. will provide all implants needed equipment and parts. ready to take care of all your simple and complex cases. Contact me at: zieddental@yahoo.com or call and text: 949-527-0342

Lake Elsinore - \$450,000- ASSOCIATE RUN! 4ops/1,650 sqft. Gross 2021 \$493k+, Net \$221k+. Dr. Rishi Salwan, DDS (888)8024230 DRE#02085289

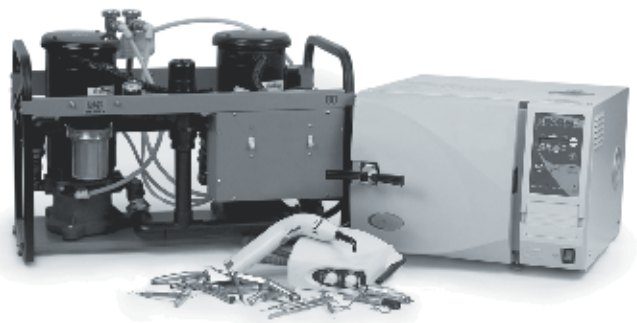
WHEN YOUR EQUIPMENT



...CALL 877-535-1733

“I’ve been practicing dentistry for 36 years, RepairMakers has provided *the best,* most reliable service by far.”

Dr. Scott King



REPAIR MAKERS

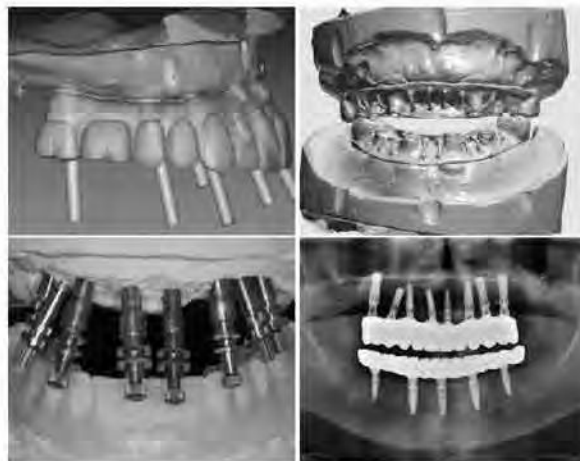
HANDPIECES + AUTOCLAVES + EQUIPMENT

VISIT REPAIRMAKERS.COM FOR CURRENT OFFERS

Introduction to **FULL ARCH IMPLANT** reconstruction: **Surgical and Prosthodontic WORKSHOP**

A comprehensive workshop that involves:

- Lectures on full arch implant reconstruction
- Review of current and basic literature on full arch implant supported prosthesis
- **CADAVER** workshop on surgical implant placement
- **CONVERSION PROSTHESIS** hands-on fabrication
- Review of clinical and laboratory steps in fabricating full arch implant prosthesis
- Current treatment concepts in full arch implant reconstructions
- Principles for merging conventional and digital technology when fabricating full arch implant supported prosthesis



**Place full arch implants on
HUMAN CADAVERS**

WORKSHOP DATES:

**December 9-10,
December 11, 2022**
(elective cadaver surgical train)

**22 CE Hour
Credit**

Course Fees:

2-day Full arch implant workshop:
\$2,900

1-day human cadaver surgical train on full arch:
\$2,600



Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr. Proussaefs has been editorial board member in several scientific journals with high impact factor.

His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.

ADA C.E.R.P.®

Continuing Education Recognition Program

BURBANK
DENTAL LAB

California Institute
— OF DENTAL EDUCATION —
COMMITTED TO EXCELLENCE

C.I.D.E.

www.DentalInstituteCalifornia.com

(805) 676-1063

"Adding oral sedation to my skill set transformed my practice."

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

— John Magnis DDS, Oxnard, CA

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- **California Dental Board approved course**
- **Course meets ADA guidelines; qualifies for most States for Oral (minimal) sedation permit***

*Check with your individual state for requirements for issuing an oral (minimal) sedation permit

Course Fee: \$2,500 \$2,300 good till end of 2022

\$965: Recertification oral sedation dentistry doctor

\$1,250: Recertification conscious sedation doctor

ADA C.E.R.P.®
Continuing Education Recognition Program



C.I.D.E.

www.DentalOralSedation.com
(805) 676-1063

Workshop Dates November 11-13, 2022

NEW! | 100% ZOOM | ((WiFi))

Virtual/Zoom Adult Oral Sedation Certification Course November 19-20, December 3, 2022

IN-PERSON

November 13, 2022

VIRTUAL/ZOOM

November 20, 2022

(Oral Sedation Recertification)

November 12-13, 2022

NEW! | ZOOM | ((WiFi))

November 19-20, 2022

(Moderate Sedation Recertification)

full time dental assistant/RDA needed spanish talking office located in van nuys please call 8187859944

Learn how adult oral sedation can expand the quality of care of your practice. 3-day course www.dentaloralsedation.com CIDE (805) 676-1063

LANDCASTER / PALMDALE - Great start up opportunity in easily accessible building with great visibility. ddsmatch.com 855-546-0044

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOSpace (805) 500-3736. Website: www.eseospace.com email: hello@eseospace.com

Orthodontist Needed for busy, friendly office in Los Angeles. Please call (310) 923-2736/email drnamiandentistry@gmail.com.

Dental practice for sale for 80k or lease. Located in LA near Kaiser Sunset. Please call Nikki 3239539471.

Brand New Dental Suite for Rent in Toluca Lake area. 2 Opertories and free parking. Please call 818-200-3281

Belmont Dental Chair & Light w/ Marus Delivery. Working. Bakersfield, CA. \$4K Buyer pays shipping. SafaeiDDS@gmail.com

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill.PPO/cash practice. Priced to sell immediately. Call/Text Broker Lou 818-519-8564

Implant Specialist wanted, Private Office in Los Angeles, once a month. Email resume to LADentalTown@gmail.com

COASTAL ORANGE COUNTY GP FOR SALE - 8 Ops, 18 Yrs. Goodwill, Digital X-ray, Desirable Location, Seller Retiring! GR \$881K HSDPT- Kaira Stewart-949-220-6216 #CA3275 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

North Hollywood: 3 treatment rooms , Retail center, Dogital center. Great collections. (DRE01993607) (818)522-9123

Dentist Needed! 1 or 2 days. Hemet ca. Call Dr. MacDonald or Al at (951)654-2733 or fax resume at (951)780-5633

ESCONDIDO Practice for sale \$190k. 15yrs same location\3 ops\ NEW MoritaR100\Implants\858-833-8347 San Diego

Want your ad to stand out? It's easy.



The choice is yours
when you place
your ad online.
Just select the look
you like at,

<https://www.thedentaltrader.com/place-a-reader-ad/>.

No enhancements

Does your Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

Bold text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with all bold text

Bold text with border

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

Black box-bold white text

Does your Dental Trader ad stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?

Dental Equipment for sale, amazing deal! Motivated seller due to office closing. Please call (310) 923-2736.

GENERAL DENTIST & HYGIENIST part time needed for Garden Grove office / Orange County. Email: sunnydentaltop@gmail.com

L.A.-KERN COUNTY LINE – PRACTICE & BLDG.! (6) op G.P. & Free Stand Bldg. Collect mid \$500K/yr. Cash/PPO. Very limited competition. D&M Practice Sales (818) 591.1401

Oral sedation certification, for \$2,200 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

Itero Element 2. Like brand new, rarely used. \$15K. 818-421-2912

Associate needed Lancaster CA Wednesdays and Fridays email resume to goldendental@inbox.com

RDH needed in San Diego office two days a week. Please text/call 619-305-8189.

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

Need a Tax Coach? Are you tired of paying too much in taxes? Learn how to lower your effective tax rate legally. We are a licensed CPA Firm here in California and Certified Tax Coaches. Visit mydentistcpa.com or call 949-485-2011.

DENTIST NEEDED P/T. VALENCIA CA. PLEASE SEND C.V. TO "1nimastr@gmail.com" or FAX 661-222-7464.

UPCOMING CONTINUING EDUCATION LIVE WEBINAR: PDS the leader in providing CE classes has its next webinar COSMETIC DENTISTRY on NOV 6TH, 2022 Call or text 909-933-9076

FOR SALE: EVA sensor, X-rays machine, instruments, small equipment, cavatron, Ultrasonic. Call or text Dr.Hala(310)666-2712

Santa Ana Dental Office 4Sale: Retired GP 27yrs Goodwill 5 equipped ops 3Xrays 99Kobo Little Saigon call (714) 204-7740

Space available in brand new office on Thousand Oaks Blvd, M-Sat. General/Specialists welcome.dsc91360@gmail.com

Space for Dental Lab denture/full service, fair rent, move in ready! Escondido, CA info@ncdentalarts.com 760-745-6361

Practice Purchase: Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. www.providerlegal.com

"Do you have associates? Are you paying them as 1099s or employees? Call today for your free consultation as to best practices." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com

Dentist Anesthesiologist-Dr.Sophia Iravani- Dential provider- IV Sedation/ GA- 3109621119

SUCCESS THROUGH DILIGENCE

TAX • FINANCIAL ADVISORY • VALUATION

Call us today!
310.450.5708

CUONG LE, CPA

info@lecpa1.com

2020 Pico Blvd., Suite C, Santa Monica, CA 90405

3 Ops, fully equipped dental office in Reseda, CA. For lease call (323)823 8717

Orange Lease Sublease 3-OP office and equipment. Daily, weekly, monthly, or yearly. Call/text (310)938-3132.

Space sharing opportunity in Newport Beach. Beautiful upscale office. Smilecentraldental@yahoo.com.

Dentist and Assistants Stools Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 - 5657, or visit our website www.dhpdental.com

Dental office in Bakersfield for sale, great location, 4 ops, for 150000, cell 661-204-8334, e mail moshdds@gmail.com

DentiMax Dental Sensors - Get a 14 day free trial of the DentiMax Dream Sensor and do your own clinical evaluation. See why thousands of dentists have switched. Visit dentimax.com/dt22 or call (844) (877) 987-8444.

ZEISS Pico Microscope for wall mounting \$15000 or best offer. Call (562)682-8030

Professionalism, respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

ortho and oral surgery supplies for sale. mailly instruments. cureman11@gmail.com or 4242565253 shawn

PERIODONTIST NEEDED for our practice in Carlsbad, CA for 2 days/month. Strong existing perio program. Office has CBCT & supportive team. LANAP training preferred. Please email resume to ddsedward@hotmail.com. Compensation based on production 50%.

Clear Aligners : Ready to get started with Clear Aligners in your practice! Check out this 15-hour CE Course www. LearnAligners.com

LA off the 60 freeway, 4 ops, 1,320 sq. ft., Rent \$1,326 \$65K. Greg Beamer 909-542-4891

potable lab slow speed with foot pedal, brand: lynx dc motor control unit. \$75.00 cureman11@gmail.com, 4242565253 shawn



PUNJABI DENTAL SOCIETY

PROMOTING EXCELLENCE IN DENTAL EDUCATION SINCE 1999

UPCOMING ONLINE LIVE WEBINARS

(This interactive webinar is considered by CA Dental Board as live course)

COSMETIC DENTISTRY

NOV 6TH, 2022 SUNDAY 8 AM TILL 12 PM (4 CE UNITS)

RADIOLOGY MADE EASY

DEC 4TH, 2022 SUNDAY 8 AM TILL 12 PM (4 CE UNITS)

REGISTRATION FEE

Dentist:	Member	\$40.00	Non-Member	\$50.00
RDA/DA/RDH:	Members	\$35.00	Non-Member	\$40.00

PDS OFFERS HOME STUDY COURSES MEMBERS: \$10/UNIT

SOUTHERN CALIFORNIA (IN PERSON SEMINAR)

NOV 20TH, 2022 SUNDAY (9 AM TILL 5 PM CA dental board 7 CE units)

ENDODONTICS FOR GENERAL DENTIST

DR ANNE KOCH

QUIET CANNON 901 VIA SAN CLEMENTE, MONTEBELLO, CA. 90640

REGISTRATION FEE

Dentist:	Members	\$79.00	On and after Nov 13th, 2022	\$89.00
	Non-members	\$89.00	On and after Nov 13th, 2022	\$99.00
Hygienist/RDA/DA:	Members	\$59.00	On and after Nov 13th, 2022	\$69.00
	Non-members	\$69.00	On and after Nov 13th, 2022	\$79.00

**FOR REGISTRATION OF WEBINARS, SEMINARS & HOME STUDY
CALL 909.933-9076 OR TEXT 909-638-2226**

TO REGISTER ONLINE VISIT US:

www.pdsociety.com

Join Whatapp PDS group chat by using this QR code. You will receive: Notifications of upcoming PDS events. Place your employment Adv. This group is for Dentistry related topics only.



Free Retirement Plan Exit Strategy Review with every practice sale. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

CHILDREN DENTISTRY! Looking for GPs to do PEDO in busy, high production offices located thru out Los Angeles. Please call 310-738-8020 (no fax) to inquire about this high paying position!

DENTAL SURVEYOR \$75.00 PLEASE CALL OR TXT 4242565253 OR EMAIL: CUREMAN11@GMAIL

General Dentist needed FT L.A., great compensations, ability to EXT & Premolar RCT, Call (310)384-4360

"I am very pleased with **Repair Makers**, they respond quickly and efficiently to my equipment service and repair needs. I highly recommend Repair Makers."- Dr. Philip Sales. Call 877-535-1733 or visit repairmakers.com

FOR SALE IN FULLERTON – GP w/ 66+ years of goodwill & 5 eq. ops. Projecting \$337K for 2022. Contact California Practice Sales at 714-639-2775

cerec omnica 2015 + mcxl mill 2014 + oven. like new. Active Warranty 30K firm, call/text 949-677-7776 Orange County, CA.

Lidocaine 2% Cook-Waite 50pk \$34.99 buy at www.pricenex.com or (310)-527-7988

DENTAL IMPLANTS professionally placed at \$850. Sinus lifts, Bone grafts, All on 4. Don't refer out. Dr Shams will come to you 310-663-4323. I'LL PLACE YOUR FIRST IMPLANT FREE

Dental/Medical Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

Dental Office for Lease, INDIO, CA, Great Location, Turn Key Office with 6 Operative Rooms, Apprx. 2,000 SF. with 2 New Fully Equipped Dental Chairs, 1 New X-ray machine, and Sterilization equipment. For details, Call Lidia at 760 989-7046. Lic# 01779246

BevHills Dental Office: For Sale/Rent! 3 Ops, fully equipped, 3 xrays, turn-key. Prime BH location. dds.drbar@gmail.com

Attend Xcel Seminars 20th Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 3-course, 21 CE series (all live CA CE units) for only \$349 and learn about Dental Pharmacology & Opioids, Endo & Oral Surgery for GPs. Go to www.xcelseminars.com or call 720-838-4093 for info or to register.

Dental Anesthesiologist and IV sedation for your office. experienced & certified. LADentalAnesthesia.com (310)982-4750

SANTA MONICA: Sublease fully equipped custom 3 operatory office, street level, private parking, daily, weekly, or long term www.DentalRental.space (424)291-2421

ENCINITAS GP FOR SALE - 6 Ops, 38 Yrs. Goodwill, Private Parking, Great Technology. GR \$960K. HSDPT- Christy Conway- 619-889-6482 #CA3152 <https://dentalpracticetransitions.henryschein.com/listing/ca3152/>

IF YOU HAVE CELL SERVICE...



...you have
**The Dental
Trader!**

As mobile as you are.
dentaltrader.com

UPLAND PRACTICE FOR SALE – 5 operatories grosses almost \$300,000/yr on 3 days/week – 3 days hygiene – Dr retiring Thomas & Fees Practice Sales (714)544-4341

Associate Dentist for office located in Riverside. On the job cosmetic dentistry training provided. Send CV to cmtomlinson@yahoo.com

KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

Stockton-3 day work wk \$329k prod in 2021! Dexis Dentrax Actaeon equip, office on a lease. 40 yrs retiring! 209-623-8454

GP associate dentist needed in dual-location dental corporation with possibility of future partnership. Call 5629430151

Honolulu PRACTICE for SALE + Real Estate Deal (2 suites approx. 1,000 sq ft) \$400,000. WELL ESTABLISHED GENERAL DENTAL PRACTICE SALE in Honolulu. Prime location, very busy office building located near Ala Moana. The practice is included with the real estate. Contact: Gerald Lee, ESQ at (213) 631-6669 cell

N95 masks, disposable gowns, call 858-822-9666 to make an offer.



SCAN ME

CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
**Free Personal
Sales Analysis**

Robert A. Palumbo
Partner/Executive Vice President
714-357-7435
Lic. #01855842



Buyers:

We have Professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

John W. Knipf (Neff)
President
714-822-5776
Lic. #00283209

FEATURED LISTINGS

LOMA LINDA - Well-established practice with over 30+ years of goodwill. The retiring doctor currently works 4 days a week with 12 days of hygiene. The doctor sees approximately 15 patients a day with an average of 15-16 new patients a month. The hygienist sees an average of 24 patients a day. The 2,800 sq. ft. practice is located in a one-story medical building and is equipped with 7 operatories and is computerized with Eaglesoft. The practice does minimal advertising and is 100% patient referral. **The practice grossed \$1.2M for 2021 & is projecting \$1.2M for 2022. Buyer's Net of \$186K.** Please contact your CPS Broker for more details. **Property ID #5406.**

EL CAJON - Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depends more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$217K and is Projecting \$460K for 2022.** Please contact your CPS Broker for more details. **Property ID #5401**

LEMOORE (GP + REAL ESTATE) - Well-established practice with 27+ years of goodwill. The retiring doctor currently works in the office 4 days a week with 2 hygienists working alongside them. The practice sees an average of 10-15 patients a day with an average of 20-25 new patients a month! The hygienist sees an average of 12-14 patients a day. Cash and PPO only. It's located in a 1,606 free-standing building with 5 equipped operatories and is computerized with Dentrix. Does minimal advertising and mainly depends on Google and boosting Facebook posts. **Grossed \$1.3M in 2021 & projecting \$1.5M for 2022. Buyer's Net of \$591K.** Please contact your CPS Broker for more information. **Property ID #5403**

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Grossed \$306K in 2021 & projecting \$335K for 2022. Property ID #5356.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.
100% FINANCING AVAILABLE TO QUALIFIED BUYERS

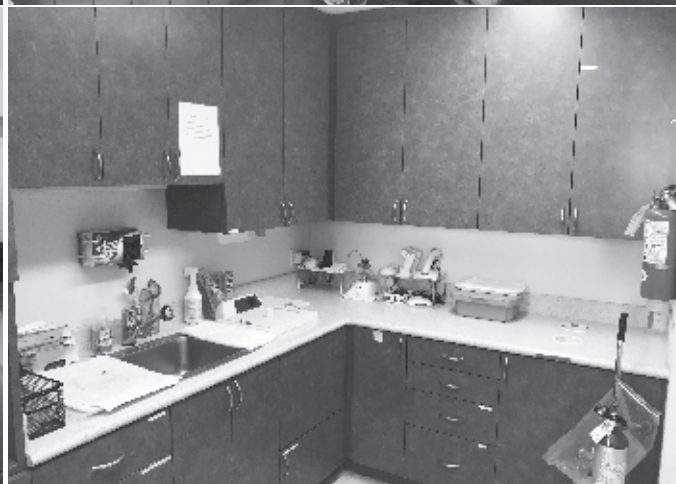
Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



WELL-ESTABLISHED GP IN CORONA DEL MAR



- **Projecting \$631K for 2022**
- **Buyer's Net of \$201K**
- Located in a single story building
- In a 1,100 sq. ft. suite
- 3 equipped operatories
- 14+ years of goodwill
- Income Source: Cash & PPO

- Patient referral & Website advertising
- Desirable location
- Corner location
- Walking distance from the beach

Please contact your CPS Broker for more information. Property ID #5285.

www.calpracticesales.com



SCAN ME

Alice C. King, V.P.
Lic. #00602189

CALIFORNIA

Specializing in the Selling

LOS ANGELES COUNTY LISTINGS

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. **It's currently averaging \$26K/mo & projecting \$305K for 2022.** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

HACIENDA HEIGHTS - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. The lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with an associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **The practice grossed \$619K in 2020-2021. Buyer's Net of \$247K.** Please contact your CPS Broker for more information. **Property #5361.**

LOS ANGELES - General / Orthodontic practice established in 1986, located in a single-story building strip center with heavy traffic flow. Great street visibility and signage. Has extra parking in the rear. This practice consists of 10 equipped operatories in a 2,800 sq. ft. office. PPO/Cash/Denti-cal. **Grossed \$1.8M in 2021. Projecting \$1.84M for 2022. Buyer's net of \$477K.** Seller is currently working 5 days/wk with GP Associate 5 days/wk and Ortho 1x/mo. Patient and GP Referral. It's computerized with Easy Dental and Digital X-ray. Has excellent staff. Please contact your CPS Broker for more information. **Property ID #5387.**

NORWALK - (GP + REAL ESTATE) Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2021 the practice grossed \$233K & is projecting \$271K for 2022.** Please contact your CPS for more details. **Property ID #5359.**

TORRANCE - Orthodontic practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021. Buyer's Net of \$53K.** The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.**

TORRANCE - Turn-Key general practice located in a busy shopping center with plenty of parking. It's on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **In 2021 the practice grossed \$186K & is projecting \$186K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

WESTLAKE VILLAGE - Established in 2005, this beautiful general practice has 5 spacious equipped operatories in a 2-story medical/dental complex plaza. **It grossed approximately \$706K in 2021. Buyer's net of \$245K.** Income source is PPO and Cash Only. Seller sees approximately 9-11 new patients per month. It's computerized with Eaglesoft software. Practice is only open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. **Property ID #5376.**

WILMINGTON Price reduced!! - General Practice with 27 years of goodwill is located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk. with 1 day/month of Ortho and sees approximately 10 new patients/mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in an approximately 1,300 sq. ft. suite. **This practice grossed 244K in 2021 & is projecting \$267K for 2022.** Please contact your CPS Broker for more information. **Property ID #5334.**

ORANGE COUNTY LISTINGS

ANAHEIM HILLS - Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed \$519K for 2021 & is projecting \$594K for 2022. Buyer's Net of \$91K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Juana Dominguez
Transition Coordinator

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Grossed \$306K in 2021 & projecting \$335K for 2022. Property ID #5356.**

CORONA DEL MAR - Well-established General Practice located in a single-story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has a digital X-ray. The retiring seller is currently working 4 days per week, O.S. 2x per month, and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **It grossed approximately \$859K. Projected Buyer's Net of \$201K.** Reasonable rent for the area. Has excellent staff. Great location. Next to a residential area and retail shops. **Property ID #5285.** Please contact your CPS Broker for more details. **Property ID #5285.**

FULLERTON - Well-established practice with over 66 years of goodwill in a single-story professional building complex. This 2,285 sq. ft. practice consists of 5 equipped operatories and Dentrix software. The seller currently works 4 days a week and has 4 days of hygiene per week. Sees approximately an average of 15-18 per day and an average of 7 new patients a month. **The practice grossed \$753K for 2021 & projecting \$790K for 2022. Buyer's Net of \$221K.** Does minimal advertising! Mainly patient referrals and 1 syndicated ad. Please contact your CPS Broker for more details. **Property ID #5392**

IRVINE - General Practice + Specialty established in 2011 and located in a 3-story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk, and Specialists 1x/mo. The office sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Grossed \$1.3M for 2021. Projected Buyer's net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352.**

IRVINE - Established in 1975, this general practice is located on the first floor of a two-story medical-dental building. Retiring seller is currently working 4 days per week and sees approximately 25 new patients per month. PPO & Cash Only! Does minimal advertising. No HMO. The practice consists of 3 spacious equipped operatories in a 1,200 sq. ft. suite. It's computerized with Eaglesoft software. Has reasonable rent for the area. **Grossed \$434K in 2021.** Please contact your CPS Broker for more details. **Property ID #5388.**

LAGUNA HILLS - Is a well-established general practice with 5 fully equipped operatories and 3 plumbed not equipped on a 1,890 sq. ft. suite in a single-story shopping center. Seller is currently working 3 days/wk with a Hygienist 3 1/2 days/wk and sees approx. 20-25 new patients per month. It is computerized with Dentrix software and i-Pax-i 3D Pano. **The practice grossed \$1M in 2021. Buyer's net of \$379K.** Well maintained office with up-to-date modern look and equipment. Please contact your CPS Broker for more details. **Property ID #5394.**

LOS ALAMITOS - Well-established general practice located in a 2-story medical-dental building with great street visibility and signage in a highly desired area of Los Alamitos. The practice consists of 4 spacious eq. ops, in a 1,250 sq. ft. suite. The retiring seller is currently working 3 days/wk. with 4 days/wk. of hygiene. PPO/Cash only! Has great rent for the area. **Grossed approximately \$377K in 2021.** Excellent staff. Plenty of parking. It's a great opportunity. Please contact your CPS Broker for more information. **Property ID #5382.**

NEWPORT BEACH - This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 1/2 days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2nd floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021 & projecting \$818K for 2022. Buyer's Net of \$307K.** Please contact your CPS Broker for more details. **Property ID #5397.**

PLACENTIA - Well-established practice with over 35 years of goodwill. The 2,013 sq. ft. suite is in a 2-story medical building that is on the second floor. It consists of 4 equipped operatories with 2 digital x-ray and Softdent software. The retiring doctor currently works in the office 4 days a week with 1 hygienist working Monday & Tuesday and another hygienist working Wednesday and Thursday. The doctor currently sees 8-12 patients a day with an average of 8 hygiene patients a day and 8-10 new patients a month. **The practice grossed \$534K in 2021 & projecting \$617K for 2022. Buyer's Net of \$136K.** Please contact your CPS Broker for more details. **Property ID #5399**



SCAN ME

Alex Baylon, V.P.
Lic. #02128087

CALIFORNIA

Specializing in the Selling

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

DESERT HOT SPRINGS (GP + REAL ESTATE) - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Grossed \$469K for 2021 & current monthly revenue approximately 40K. Buyer's Net of \$110K.** It's a great opportunity to **buy both the practice & building for a reasonable price of only \$375K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

GROUP SOLO IN RIVERSIDE COUNTY - Our practices are preeminent dental offices and icons for the local community established circa 1989. With over 60+ years of goodwill to offer, these practices are located in a single-story professional building with a corner location on a spacious 2,460 SF Suite, one of 6 units in the building. These two independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double; each practice has its own set of financials for review. With the combined strength of these two practices, you will be unrivaled for this demographic. The Sellers and other tenants privately own the real estate, which will offer a very competitive lease and consider selling the Real Estate for a timely transaction. After reviewing the financials for these practices, you will realize the Buyer with the right skillset can capture the income for specialties being referred out; and the high-profit margins these practices have. One Seller has a satellite office for sale as well. **Please contact your CPS Broker for more information. Property ID #5373.**

LAKE ELSINORE - This general practice with 38 years of goodwill is located in a 2-story building in downtown Lake Elsinore and blocks from the lake. The practice consists of 3 equipped operatories in a 1,200 sq. ft. suite. The retiring seller is currently working 3 days per week and 3 days per week of hygiene. The seller sees an average of 8-10 new patients per month. PPO & Cash Only. 100% patient referral. **The office grossed approximately \$331K in 2021 & projecting \$330K for 2022.** Has great staff. Please contact your CPS Brokers for more details. **Property ID #5381.**

LOMA LINDA - Well-established General practice located in a 2-story professional building plaza. The office consists of 3 equipped operatories in a 1,231 sq. ft. suite. The seller is currently working 4 days per week with 6 days per week of hygiene. Cash and PPO only. Seller sees an average of 15-20 new patients per month. **The practice grossed \$288K in 2021.** Please contact your CPS Broker for more details. **Property ID #5378.**

LOMA LINDA - Well-established practice with over 30+ years of goodwill. The retiring doctor currently works 4 days a week with 12 days of hygiene. The doctor sees approximately 15 patients a day with an average of 15-16 new patients a month. The hygienist sees an average of 24 patients a day. The 2,800 sq. ft. practice is located in a one-story medical building and is equipped with 7 operatories and is computerized with Eaglesoft. The practice does minimal advertising and is 100% patient referral. **The practice grossed \$1.2M for 2021 & is projecting \$1.2M for 2022. Buyer's Net of \$186K.** Please contact your CPS Broker for more details. **Property ID #5406.**

MURRIETA - Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2nd floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operator. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. **The practice grossed \$671K in 2021 & projecting \$760K for 2022. Buyer's Net of \$276K.** Please contact your CPS Brokers for more details. **Property ID #5389.**

PALM DESERT - General practice established circa 1992 and located in a 2-story professional building. This practice is an icon in the community and consists of 7 equipped operatories in an approx. 2,500 sq. ft. suite. It's computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. It's 100% patient referral. **It grossed \$1.5M in 2021 & projecting \$1.5M for 2022. Buyer's net of \$509K.** Sellers work 1 day each with GP Associate 3 days/wk., Endo and O.S. 1x/mo. **Property ID #5372.**

TEMECULA (Turn-Key) - General practice located in a professional building in a shopping plaza. It's right off the freeway on a corner location. Suite next door is vacant, therefore, room for expansion. The practice consists of 2 equipped operatories. This is the Seller's satellite office. This office will be sold as one with the Hemet practice or can be sold separately. Please contact your CPS Broker for more details. **Property ID #5374.**

YUCCA VALLEY - (PEDO + Real Estate) practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **The practice grossed \$673K in 2021. Buyer's Net of \$403K. Property ID #5396.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Rick Conwell
Lic. #01761368

SAN DIEGO COUNTY LISTINGS

EL CAJON – Well-established practice with 15+ years of goodwill is in a 2,183 sq. ft suite in a single-story professional building. The retiring doctor currently works 3 days a week and sees an average of 10-12 patients and 2-3 hygiene patients a day while also seeing an average of 15-18 new patients a month. The office income source is mainly insurance but does take some cash and capitation. Does minimal advertising depends more on patient referrals. Is equipped with 4 operatories and 1 plumbed not equipped operator and is programmed with Eaglesoft. The spacious suite has a **Buyer's Net of \$208K** and is **Projecting \$460K for 2022**. Please contact your CPS Broker for more details. **Property ID #5401**

FALLBROOK – With over 30 years of goodwill, this general practice is located in a 2-story medical-dental building with 4 equipped operatories on a 1,565 sq. ft. suite. Next residential area and other professional buildings. It's computerized with Practice Works software and Digital X-ray. **Grossed \$332K for 2021**. Please contact your CPS Broker for more details. **Property ID #5386**.

IMPERIAL BEACH – Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021**. **Buyer's Net of \$227K**. Please contact your CPS Broker for more information. **Property ID #5359**.

OCEANSIDE – Leasehold Improvements & Equipment Only! This office has 4 equipped operatories in a single free-standing building with excellent street visibility. Has reasonable rent for the area. It was recently remodeled and shows very well. In a great corner location just blocks from the ocean. The office is beautifully furnished and recently remodeled. Please contact your CPS Broker for more details. **Property #5380**.

KING COUNTY LISTINGS

LEMOORE (GP + REAL ESTATE) – Well-established practice with 27+ years of goodwill. The retiring doctor currently works in the office 4 days a week with 2 hygienists working alongside them. The practice sees an average of 10-15 patients a day with an average of 20-25 new patients a month! The hygienist sees an average of 12-14 patients a day. Cash and PPO only. It's located in a 1,606 free-standing building with 5 equipped operatories and is computerized with Dentrix. Does minimal advertising and mainly depends on Google and boosting Facebook posts. **Grossed \$1.3M in 2021 & projecting \$1.5M for 2022**. **Buyer's Net of \$591K**. Please contact your CPS Broker for more information. **Property ID #5403**

View Upcoming Seminars:

<https://www.instagram.com/mycpsteam/>

<https://twitter.com/mycpsteam>

<http://www.facebook.com/mycpsteam>

<https://www.linkedin.com/company/california-practice-sales-inc/>

Upcoming Listings:

Anaheim, Costa Mesa, Escondido, Fallbrook, Irvine,

Los Angeles, Palm Desert, Palm Springs,

Rancho Santa Margarita, Rialto, San Marcos & Ventura

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alex Baylon: abaylon@calpracticesales.com

Alice King: aking@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alex Baylon, Alice King, Juana Dominguez, Karina Robles & Rick Conwell

www.calpracticesales.com

CA BRE #00491323

Place a FREE Reader Ad online at www.thedentaltrader.com



Dr. Ausker Yuri, D.D.S.

Dr. Yuri is an astute clinician who has contributed to classic book precision fixed implant prosthodontics.

CLASS SCHEDULE

Registration:
8:00 AM — 9:00 AM

Class Begins:
9:00 AM — 12:00 PM

Lunch:
12:00 PM — 12:30 PM

Class Resumes:
12:30 PM — 3:30 PM

COURSE FEE:

\$375.⁰⁰

Free parking, morning refreshments and lunch included.

SIGN UP TODAY!

No refunds 15 business days prior to event

Veranium Inc. is a continuing education registered provider with the Dental Board of California. Permit #RP5608.



INTRODUCTORY COMPREHENSIVE SEMINAR ON IMPLANTS — SURGERY AND RESTORATION

6-Hour CE Training

Nov. 12, 2022 (Seminar B) | Dec. 10, 2022 (Seminar C)

Join Dr. Yuri and Veranium Inc. for an introductory comprehensive seminar on implant surgery and restoration.

COURSE DESCRIPTION

- Single implant placement: Post extractive and on edentulous area with/without immediate implantation, immediate or delayed loading screw retained or cemented restorations solutions
- Osteotomy preparation taking into consideration bone anatomy, physiology and histology
- Socket preservation
- Socket creation
- Usage of membranes, fixation tacs
- Bone grafts (*different types of bone grafts, integration of them and time frames*)
- Free hand and/or guided surgery
- Complications and their solutions
- Temporary and permanent abutments and crowns, their delivery, concepts of the occlusion
- Quad restoration with implants, arch and full mouth restoration with implants
- Guided tissue regeneration
- Geometry of the abutments(*stock and custom made*)
- Emerging profile of the restoration and gingival health
- Peri-implantitis and its treatment
- Medico-legal issues and risk management
- Impression techniques
- Sinus floor lift procedure

EVERY DOCTOR HAS THE OPPORTUNITY TO CHOOSE A SPECIFIC SUBJECT/TOPIC OF HIS OR HER INTEREST.



VERANIUM INC. | VERANIUM DENTAL SOCIETY | WE TRAIN FOR EXCELLENCE!

📍 5995 Brockton Ave
Riverside, CA 92506

☎ (951) 425-5823 ✉ info@veraniuminc.net 🌐 www.veraniuminc.net

TORRANCE GP FOR SALE - 6 Ops, Beautiful Welcoming practice, 40 Yrs. Goodwill, Strong Hyg., Digital. GR \$1M HSDPT- Ben Sapor 310-596-0961 #CA3113 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

Pico Rivera - \$380,000 - 100% ASSOCIATE RUN! 4ops/1,500 sqft. 2021 gross \$424k+ Dr. Rishi Salwan (888)8024230 DRE#02085289

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

GLENDALE 4 ops, 1,589 sq. ft., 42 Yrs Gdwill, PPO/Fee for Service. Greg Beamer 909-542-4891

Looking for something but can't find it? Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

Dental/Mecial Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

So Calif. HIGHLY LUCRATIVE DENTAL SLEEP MEDICINE practice for sale. Training easily attainable. 70+ new patients/mo. Inconceivably wonderful practice. Call Ken Rubin Practice Sales (619) 299-6162

TORRANCE - Very nice 4 op GP. Ground floor, easy access, ample parking. Rev \$520K ddsmatch.com 855-546-0044

"I was surprised to see patients coming in through Facebook. Performing several bridge crowns from people seeing the ad definitely improved production, giving us a few \$10k days." -Dr. Liu. To see how you can get the same results contact Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

Purchased a practice during the pandemic? Get a LARGE credit from the IRS. Go to rootedwealth.com for FREE ERC analysis.

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill. PPO/cash practice. Priced to sell immediately. Call/Text Broker Lou 818-519-8564

Great Partnership Opportunity! Well established general dental practice located along the beautiful California coast in a small town. Tech includes digital X-rays, intra-oral camera and computerized office using EagleSoft software. Extremely profitable! 60%FFS and 40%PPO. No HMO Collects \$1.3M/yr and growing. New Partner will net \$200,000 + on a relaxed part time schedule. \$550,000 for 1/2 partnership with a future buyout option. (805)794-2629

PALMDALE - (4) op comput. G.P. Store front location. Collections in the \$400K to \$450K range. Mixed pt. base. Refers out most specialty work. Seller retiring. D&M Practice Sales (818) 591.1401

FREE ads for dentists



Place your free reader ad at
www.thedentaltrader.com/place-a-reader-ad/

www.DentalAttorneys.com Starting Fresh? Retiring? Call the transition experts. 800.499.1474

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

DentalFix RX Business For Sale - OC, CA. \$145k call/text 714-293-2792 CA Lic#01245463

Calabasas: 5 treatment rooms, 2200 sqft one day of ortho great production and elegant(DRE01993607) (818)522-9123

SACRAMENTO AREA PRACTICE- GREAT OPPORTUNITY- \$750,000 Seller motivated !!! 5 ops practice in Sacramento suburbs. In the heart of Sierra Foothills. Lots of goodwill treating PPO and CASH patients. 2021 gross over 900K with only 3 days/week - 8hr schedule, high net, will assist in transition. Long term lease, first option to buy real estate. Send your interest to kulwinderjohl@yahoo.com .

Reliable Powerful American Made Dry Vacuums Systems. Variable Speed Controls to reduce electrical usage significantly, starting at \$5295. Call (800) 423 - 5657 or visit our website for more information. We do have them In Stock

"Digital Faces was pivotal in jump starting our practice. Generating at least 5-10 new patients a week and got us going the first 6 months. Thanks again"
Dr. R Kim



Full Service Agency

- Facebook Ad Creation
- Appointment Setting
- We Live Chat With Prospects
- *New TikTok Ads
- Get Your First Patient Week 1

Looking for a better way to get patients? Use our proven system to not get "leads" but scheduled patient appointments sent via text or email.

"I was surprised to see patients coming in through Facebook. Performing several bridge crowns from people seeing the ad definitely improved production. Giving us a few \$10k days first month. Thanks again Shannon. Glad I took the leap!"
Dr. Liu

shannon.digitalfaces@gmail.com

(661) 317-8484



Wine Country Periodontics & Implantology in Santa Rosa, CA is looking for a Periodontist to join our team. You can look us up at www.winecountryperio.com. Whether you are career oriented and want to learn how to manage a private practice or just want to supplement your income as an employee, this opportunity will work for you. Contact Dr. Paul Steigerwald at periopeople@gmail.com

\$\$\$\$\$ Receive a refund of up to \$26,000 per W-2 Employee, This is not a loan! Let me help!! William D Miller DDS 1 818-261-6619

Lead Generation, Social media, Advertising expert needed, must be fluent in spanish. Email your contact information to voyageurllc@gmail.com or Text 213-674-6336

TRAVELING PERIODONTIST-IMPLANTS / Sinus lifts / CT grafts / Osseous / Ridge Aug / LANAP. Will bring all instruments + materials. Board Certified Laperiodontist@gmail.com

We have BUYERS looking for dental practices in Diamond Bar, Upland, San Fernando Valley, Orange County and Los Angeles County. **SELLERS** – Please call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

"Lee Maddox was my anchor while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

#1159 SOUTH OC COASTAL RESTORATIVE PRACTICE. 3 Mo. 2022 Collected \$184K. 2021 Collections \$624K. 4 Op/1422 sq ft . RETAIL SPACE. In Desired Community. Asking \$560,000. Contact info@wppps.com for more information.

ASSOCIATE DENTIST WANTED in Simi Valley, family oriented dental practice with excellent support staff and schedule. Part-time, good compensation, bread and butter dentistry, open to endo, extractions and implant tx if you are comfortable. Email CV to: carabelli@gmail.com.

Advanced Dental Technology Practice for sale in Palmdale, CA. A well established solo Practice with quality patients and staff. Fee for service. Call or text 661-609-1266

Century City office space for lease. Flexible days, free staff&patient parking. Contact gnakagawa@aol.com or (310)359-5267

Clinical Screeners Needed Medi-Cal Dental needs dentists to do clinical evaluations of proposed and/or completed treatment for beneficiaries in the following areas: Riverside, Palmdale, San Luis Obispo, Victorville. Dentists do not need to be Medi-Cal Dental providers. 10 years clinical experience, active CA dental license. Be able to see patients in your own office. Compensation provided. Email your CV: srotblatt@delta.org.

Dental Asst needd, Anaheim kids practice FT, bilingual+. Pay accrdng to exprnce email resume @ jungledental.elma@gmail.com

rootedwealth

Purchased a Practice During the Pandemic? You May Qualify for a Special Credit!

"I purchased a practice in late 2021. I missed out getting a PPP loan, but Rooted Wealth helped me qualify for the Employee Retention Credit and helped me get over \$40,000!"

— DR. HANAWALT WES (LA County)

— www.rootedwealth.com
— info@rootedwealth.com
— (949) 444-9996



practice for sale (San Bernardino) forced sale due to health issue (5ops) located on busy street (free standing building) lease \$1700. associates on 3 day produced \$360 in 2021 asking \$200k obo Mike 562.832.9332 Dentipro.net

HAPPY TEETH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@gmail.com

Practice available for Corporate Doctors: If you are in a corporate office and would like to have your own practice in a beautiful office, fully equipped in a fast growing area with open spaces, close to the ocean, this office and practice are for you. Please email: jwillo1070@gmail.com

Adult oral sedation certification training: will get your adult oral sedation permit by completing our 3-day course, www.dentaloralsedation.com (805) 676-1063

Dental Sensor Flash Sale - get up to 50% off retail. Size 1: \$2,999 and Size 2: \$3,999, visit dentimax.com/dt22 or call (877) 987-8444.

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

FOR SALE IN LOMA LINDA — GP w/ 7 eq. ops. one-story medical building. Projecting \$1.3M for 2022. Contact California Practice Sales at 714-639-2775.

HENRY SCHEIN®

DENTAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
45 Years in Business



Jay Harter
Lic. #01008086
(916) 812-0500
20 Years in Business



Kaira Stewart
Lic. #01398798
(949) 220-6216
15 Years in business



Jim Engel
Lic. #01898522
(925) 330-2207
47 Years in Business



Christy Conway
Lic. #02143744
(619) 889-6492
18 Years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTHERN CALIFORNIA

CENTRAL VALLEY - Rare and unbelievable opportunity to purchase a successful Pediatric practice. Ten (10) chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca2794/>

CENTRAL COAST - Amazing practice located in beautiful Central Coast, California! The doctor is looking to sell the well-established FFS/PPO practice--located in a strip mall shopping center in one of the largest cities in the Central Coast. This high-producing practice grossed \$2.4M in 2021, has a loyal staff and a great patient base. The spacious practice is over 3,000 sq. ft. and has eight (8) fully equipped operatories. The office is paperless and utilizes open dental software. This practice has it all--digital x-ray/pano units, Cone Beam CT, intra-oral scanners, 3-D printers, chairside CAD/CAM, and a completely integrated dental lab for all other CAD/CAM restorations. The seller reports over 2,900 active patients in the past 18 months, 5 days of Hygiene per week, and on average 74 new patients per month. The owner will work back, if needed, and assist in an easy transition. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3157- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3157/>

COASTAL ORANGE COUNTY - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

COSTAL ORANGE COUNTY - NEW LISTING - Beautiful dental practice for sale in a stand-alone dental building located in coastal Orange County! Doctor is retiring. Approximately 3,000 square feet with eight (8) Ops with rear-entry, adaptable for either left or right-handed dentists, Progeny Digital X-ray and four (4) x-ray units that are used between rooms. Average age of equipment is 10 years old. Plenty of room to install CBCT or Panoramic X-Ray. Large front office space, lab in the middle of office as well as a staff lounge. Genesis practice management software system. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. All specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Associate on staff that works 2 days a week and willing to stay on with new owner. PPO and HMO patients that pay for upgraded services. The Seller owns the building and will lease the space back to the new owner. There may be an opportunity to purchase the building in the future. Practice was built from scratch in 2004. 2021 Collections of \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

HESPERIA - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with five (5) furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

NORTH ORANGE COUNTY - Must see practice in a great location in Yorba Linda! This bright and well-maintained office has everything you are looking for in a modern General Practice. The 1150 sq ft office has 4 operatories, is fully paperless and utilizes open dental software. The office grossed over \$1.0M in 2021, has an incredible staff and loyal patient base. The seller primarily works 3.25 days a week and the practice has over 30 years of goodwill! The practice has a Cone Beam CT, iTero scanner--as well as digital x-rays, computers, and TVs in every operatory. The fee for service and PPO practice has 3 days of hygiene per week. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3262- Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA3262/>

ORANGE - Doctor is ready to retire. Located in a professional building where you own the office the space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operatory. 4 equipped treatment rooms, desirable location in suburban area with specialty offices nearby. Heavy traffic area and close to mall and freeways. Clarix Dexcam intra-oral camera, TV screens in all the Ops, Dentrrix software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3143/>

RANCHO SANTA MARGARITA - Beautiful four (4) Operatory practice in Rancho Santa Margarita! Over 30 years of goodwill in this light and bright office. Practice utilizes Dentrrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hygiene per week. Modern design with large windows in the operatories. 2021 Gross Revenue over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

SAN BERNARDINO - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants, discontinue practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

SOUTH ORANGE COUNTY - Great practice opportunity located in an affluent area--shopping center--in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/FFS-only practice. Every operatory has a computer with access to Dentrrix, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an iTero scanner to help sell aligner technology and repair of ortho records. The practice is open only 4 days a week--Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3095/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheindpt.com

SOUTHERN CALIFORNIA OFFICE
888-685-8100

Buy it! Sell it! Trade it!!

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
Lic. #01382259
(949) 300-0312
40 Years in Business



Jaci Hardison
Lic. #01927713
(714) 318-4911
31 Years in Business



Steve Caudill
Lic. #00411157
(951) 314-5542
30 years in Business



Gina Miller
Lic. #02015193
(707) 391-7048
31 years in business



Dr. Ben Sapir
Lic. #02126473
(310) 596-0961
13 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

TORRANCE - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

WHITTIER - Retiring doctor is looking to sell the long-established FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories, three equipped. The office is paperless, utilizes EagleSoft software, has digital x-rays, intraoral cameras, and lasers. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3150/>

SAN DIEGO

CHULA VISTA - NEW LISTING - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

ENCINITAS - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3152/>

ESCONDIDO - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private, gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3031>

LA JOLLA - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrax, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

OCEANSIDE - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

SAN DIEGO - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3188/>

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3005/>

SAN DIEGO - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrax, Scan X, Panoramic Plates and Pan. 25% PPO, 15% Fee for Service, 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3140/>

SAN DIEGO - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

SCRIPPS RANCH - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo Equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3054/>

CENTRAL CALIFORNIA

GREATER MODESTO - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrax, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrax reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production...all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheindpt.com
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE
888-685-8100

Place a FREE Reader Ad online at www.thedentaltrader.com

HENRY SCHEIN®

DENTAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

GREATER MODESTO AREA - NEW LISTING -

Rare opportunity to acquire a GP dental practice with a long-standing/predictable patient base and income stream that is located in a desirable area and community. Seller has 15 years of Goodwill in a practice that has been successfully operating at the same location for over 60 years. Seller is negotiable to work back for a period of time after the sale. ~2,700 sq. ft. of comfortable and efficient office layout including five (5) equipped and 2 plumbed (7 total) Operatorys, nice patient waiting area with fireplace, Eaglesoft PM Software with 3 workstations, digital X-Ray Photo-Phosphor Sensor System, and digital Pano. Dentist is booked out 2 weeks in advance, and Hygiene is booked out 2 months in advance, with PM Software reporting approximately 864 active patients over past 12 months and average 13 new patients per month over past year. Endo, Oral Surgery, and Implant Placement referred out. 2021 gross receipts \$614K on 32 hour work week. #CA3286- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3286/>

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrux PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>

NORTHERN CALIFORNIA

BRENTWOOD (NorCal) - Great location and goodwill in the center of this great community. 2019 GR of \$520K on a 2 1/2 day clinical week with solid recovery from Covid shutdown. Great upside potential for a full-time owner with 4 Ops in approx. 1,600 sq. ft. professionally designed office. Dentrux PMS, Paperless Charts, Digital X-Ray, Digital Pan, Diode Laser & IO Camera. #CA3008- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3008/>

CENTRAL VALLEY COMMUNITY / MODESTO AREA - NEW LISTING -

8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrux, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999k. #CA2721- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2721/>

DANVILLE - NEW LISTING -

Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 Revenue of \$1,364,000 on a 4 day work week with 5 1/2 days of Hygiene. Four (4) updated treatment rooms housed in approx. 1,200 Sq. Ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrux PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3203/>

ELK GROVE / SOUTH SACRAMENTO AREA

Rare opportunity to acquire a thriving Orthodontic Specialty practice in a highly desirable community. Selling Doctor has worked three days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale closing to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout work environment including 3 chair open-bay Operatory setup, a fourth Op / chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac practice management software with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked out 6 weeks in advance, with approximately 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

FAIRFIELD/VALLEJO AREA

Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

GREATER LAKE TAHOE AREA

Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

LAKE TAHOE AREA WITH LAKE VIEWS

High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area. With over 20 years of goodwill. Dentrux, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

NORTHERN CALIFORNIA PERIO

Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3118/>

PLEASANTON

Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

RED BLUFF/CORNING/ORLAND AREA

Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

ROCKLIN/GRANITE BAY AREA

Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrux, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrux reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg./wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

ROSEVILLE/CITRUS HTS. AREA - Big Price Reduction for expedited sale!

Seller must sell/retire!!! Seller will consider all offers including a Patient Records / Goodwill Sale - High retail and drive-by traffic 4 Operatory GP practice with over 18 years of Goodwill. Nice space layout in approximately 1,600 sf professional & retail exposure building. 'MOGO' Practice Management Software with 11 workstations, digital x-ray, intra-oral cameras, and soft tissue laser. Seller's PM Software reports over 1,300 active patients in the past 18 months, averaged 13 new patients per month, 5 days of Hygiene per week, with the practice scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2021 Gross Receipts were \$719K, and 2022 is on track to again hit \$719K-ish range... on a 5-day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheindpt.com

Buy it! Sell it! Trade it!!

SOUTHERN CALIFORNIA OFFICE
888-685-8100



DENTAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SANTA CLARA COUNTY / WEST VALLEY - NEW LISTING - This very affluent community reflects the quality of this practice. 2021 revenue of \$579,000 on a 3 1/2-day work week. Well-appointed five (5) treatment rooms with 1 additional room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

SONOMA COUNTY - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3165/>

SONOMA COUNTY - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca2594/>

SONOMA COUNTY - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dextrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca544/>

S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

S. SACRAMENTO METRO - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operator area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3149d/>

OUTSIDE OF CALIFORNIA

HILO, HI - NEW LISTING - Ever imagined practicing dentistry on the Big Island of Hawaii? Picture pristine white sand beaches and trade winds blowing through the palm trees. Well-established General Dental practice for sale in the close-knit community of Hilo. Office has two (2) treatment rooms with the potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

LIHUE, KAUAI - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dextrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3176/>

EDMONDS - NEW LISTING - Large General practice located within a highly desirable suburb community outside of Seattle on a major thoroughfare. Clean, spacious and optimal flowing floorplan. Welcoming patient reception area, spacious front desk work area, private doctor office, laundry, lab/storage. 6+1 ops, newer equipment, average age is 8 years. All employees staying. Features a Sirona Laser, Carestream Panoramic X-ray, Carestream Sensors, Digital X-ray, Dextrix, Velscope, Kavro Diagondent, Accutron Nitrous. Newer Air Techniques Compressor and Vacuum. Approximately 26 new patients per month. 22% of collections are Hygiene. 14% Ortho, 23% Crown, 15% Restorative. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864,475. Priced to move! #WA3220- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3220/>

EUGENE / SPRINGFIELD AREA - This is a prime opportunity for a dentist looking to take over and grow a very established GP practice located in a mixed professional building since 2005. The interior is modern, turn-key, and has a functional flow. Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Operatories. Dextrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. The practice collected \$922,000 in 2021 on 4 days per week. #OR3248- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3248/>

PORTLAND, OREGON - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dextrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

SALEM - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3043/>

PUGET SOUND ISLAND - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

PUYALLUP - Opportunity awaits for this high tech and turnkey general dental practice which has been in its current location in Puyallup, WA for the last 10 years. Practice is on a main artery in a highly desirable part of town. Practice has been owned by the current doctors since 2017. The clinic has six (6) operatories + 1 that is plumbed, within a 4,200 square foot space. The practice features a welcoming patient waiting area, new lighting, new flooring, newer operatories, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Too much technology to list! Practice is paperless, utilizes Dextrix and collected \$1.9M+ on 8 doctor and 4 hygiene days per week in 2021. #WA3247- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3247/>

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheindpt.com
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE
888-685-8100

Leasehold Sale, Modern Design, 4 ops, 1600 sqft, Major Signage, Great Location, Parking, 65K OBO 818.439.9954 Carson CA

HAPPY TEETH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@gmail.com

Hiring General Dentist. \$800 per day, no up selling and no HMO shenanigans. Highly rated multi specialty PPO practice with access to the latest technology. Pre-requisite: takes pride in your work. Location: El Centro, CA (90 minutes south of Palm Springs or 90minutes east of San Diego) (310)733-8508 or aakhorsand@gmail.com

DENTIST/ASSOCIATE NEEDED ONCE A WEEK FOR AN OFFICE IN SHERMAN OAKS. PLEASE CONTACT 818-378-8202

ARCADIA – 4 op comput. G.P in a Prof. Bldg. Mixed pts. Annual Collect \$200K on a p.t. schedule. D&M Practice Sales (818) 591.1401

Dental/Mecial Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

Endodontist Wanted. Highly reputable multi-specialty private practice in Orange County looking to continue offering in-house Endodontic services. Call to inquire today!

Looking to buy a dental practice?



Nobody has more listings
than The Dental Trader.

This is where you shop.
www.dentaltrader.com

Pediatric dentist wanted for startup in Conejo Valley. Open to associate or partnership opportunity. 818-970-8216

Dentist Associate, general dentist, 3 years experience, Spanish a must, start one day per week, may lead to partnership and/or buy in Santa Ana 714-914-4747

GP associate dentist needed in dual-location dental corporation with possibility of future partnership. Call 562-9430151

BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

Expanding your practice? Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. www.providerlegal.com

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOSpace (805) 500-3736. Website: www.eseospace.com email: hello@eseospace.com

Dental office for rent on Fridays, Saturdays and Sundays in Sylmar, CA. 3 Operatories in a strip mall. Call (310) 228-8220

Dentsply Sirona Digital Sensor. Brand New. Never Been Used. SCHICK 33 S2 Sensor Ship Kit, 6Ft. \$7,000 Call 619-444-6157

"Digital Faces has surpassed all our expectations when it comes to marketing. They've been a big contributor to us being able to have 6 figure months. Highly recommended" -Dr. DiLoreto. Bring in a new stream of patients using Facebook and Tiktok ads by contacting Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

Experienced general dentist needed for a part/full time position at a private dental office. (909)-899-8757

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

DENTAL ASSISTANTS - CE/Board Approved Courses offered: Infection Control, X-Rays, Coronal Polishing, Sealants and CA Practice Act. call Dr. Ohanian (818) 442-1715

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

KEEP ENDO IN-HOUSE Insurance-friendly **USC GP** will travel to you with all equipment & instruments. Molar9Q@gmail.com

General Dentist Wanted: Looking for a talented dentist to work as an associate in our multi-specialty office in Pico Rivera. We would like someone who is well versed in many facets of dentistry (simple molar RCT, implant restoration, simple extractions, etc). We are looking to fill Wednesdays or Thursdays at this time. Please send resume to gp_opportunity@icloud.com to further discuss this opportunity.

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill. PPO/cash practice. Priced to sell immediately. Call/ Text Broker Lou 818-519-8564

Easy, Affordable & Effective ONLINE MARKETING PACKAGES

with NO LONG TERM CONTRACTS!

"Increased Visibility"

\$199/mo.

"The Essentials"

\$399/mo.

"Superstar Practice"

\$599/mo.

The DocSites
Websites & Marketing

★★★★★ 5-STAR RATED CUSTOMER SERVICE!



"I have been happy to see an increase in calls and appointments after switching over to The DocSites. I'm also paying less for all of this than I was paying the previous service." -Paul Weintraub, DMD

1-888-980-4949

docsites.com

Quincy CA \$125K 1400sf 3Ops GR\$385K 100%FFS Rent\$1250 OH40% 24hr/wk 8wks off Lovely mountain community Loads of outdoor rec Priced to sell 5309279001

OC Leasehold Sale Great Equipment Spacious 4ops ~1200 sqft Great Location & Parking Text 949-423-9817

25% OFF ALL DENTAL SUPPLIES: Example: Piezo Ultrasonic Scaler; includes Endo Unit, Compact unit housing; easy placement anywhere; Extremely gentle on patient; Causes little/no sensitivity, Autoclavable handpiece. Reg: \$598.00; Sale: \$448.50. See www.ez2000store.com for more items. Call 800-273-5033.

"We've have been using **Repair Makers** since 2007. They're fast, economical, reliable and have great customer service."- Dr. Kavorinos. Call 877-535-1733 or visit repairmakers.com

Beverly Hills: 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. (818)522-9123

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

BEVERLY HILLS PRACTICE FOR SALE - 4 ops grosses \$700,000/yr on 3½ days/week - digital xrays&computer - 50% overhead - Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

Excellent Pre-Owned Equipment & Instruments Great pre-owned Adec Chairs, Stools, Ceiling Mount Lights, Sterilizers, Air Compressor, Vac System and many more items available. Call (559) 287-5345.

KEEP ENDO IN-HOUSE Insurance-friendly **USC GP** will travel to you with all equipment & instruments. Molar9Q@gmail.com

Oral surgery practice in Beverly Hills collects \$1,150,000/yr with a net income of \$450,000 on 4 days/week. Office has 4 ops, digital x-rays and CBCT scanner. Asking \$550,000. Call Kurt Skarin at 805-777-7707

Dental/Mecial Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

Fresno GP for sale turnkey with high visibility - 1330SF w/3ops, lobby, lab, private office - lease active through June 2025 (\$2100) - digital x ray/paperless - 2 days/week 2021 gross 140K - PPO/HMO/Denti-Cal - great as a second office/potential to grow - asking price 80K - if interested call/text 559-680-7590 leave a message & call back number

Lead Generation, Social media, Advertising expert needed, must be fluent in spanish. Email your contact information to voyageurllc@gmail.com or Text 213-674-6336

Place a free ad for print in this publication now. Go to www.dentaltrader.com and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER & ASSOCIATES

The Name You Know
The Reputation You Trust



Dental Practice and Commercial Real Estate Brokerage



AGOURA HILLS - \$85,000

3 eq. ops. in a 1,200 sq. ft. suite located in a busy retail center off the 101 freeway with excellent signage and visibility. 30 Years of Goodwill. Rent is \$3,520 per month. Retiring Seller that currently works 2-2.5 days a week. Patient Charts included but not guaranteed. Amazing potential to recapture referred out services, implement some advertising, and work more days a week. Turn-Key



CARLSBAD-REAL ESTATE \$2,350,000

4 ops. located in a 1,456 sq. ft., free standing, single story building with excellent signage and visibility. Convenient to the 5 freeway and ocean. 7,023 sq. ft. lot with 10 on site parking spots. Established as a Community Dental Practice. Real Estate/ Leaseholds only-Equipment and Charts are not included.



ANAHEIM ORTHODONTIC PRACTICE WITH REAL ESTATE - \$115,000 / \$1,199,500

4 eq. ops. total (3 eq., closed ops. & 1 eq. open bay with 3 chairs) in a 1,989 sq. ft. suite on a 5,965 sq. ft. lot with ample on-site parking and a large front yard/garden area with outdoor seating. The building shows pride of ownership with newer windows in the back, steel security doors, LED lighting throughout the building, newer front fence, French window accents with security and plenty of curb appeal. Great Orange County location for an Orthodontist, General, or Pediatric Dentist convenient to the 91 and 57 freeways. Retiring Seller. 18 Years of Community Goodwill. Buyer has the potential to work more days a week and implement digital advertising.



FULLERTON - \$245,000

2 eq. ops. with room to expand in an 850 sq. ft. suite that offers a nice, bright, clean, efficient layout. Excellent single-story location in a community established center near St Jude Hospital. 35 Years of Goodwill. Rent is very reasonable at \$3,734 per month. PPO/Fee for Service Practice. Projecting \$328,112 for 2022.

GARDEN GROVE -

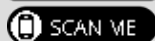
Practice \$100,000 (3 eq. ops in ~1,100 sq. ft. suite) with option to buy the two dental suites (1,840 sq. ft. total) Real Estate \$1,000,000. The new owner can expand the practice to occupy the entire building or continue to lease the other suite out for rental income. The 7,234 sq. ft. lot offers plenty of off-street parking. Generational practice with 33 Years of Community Goodwill. No advertising in place. Retiring seller currently works 10-16 hours a week. PPO/Fee for Service. Collected \$210,852 in 2021. The practice has the potential to be open more, recapture referred out services, and do a little advertising.

HAWTHORNE - \$395,000

4 eq. ops. in a ~1,250 sq. ft. suite located in a single story, strip center with excellent exposure, signage, and traffic. Suite was remodeled in 2018. Rent is only \$4,200/month. 32 Years of Community Goodwill. Retiring Seller with long term staff in place. Buyer has the opportunity to increase revenue by implementing some advertising and working more days a week. Projecting \$528,508 for 2022.

HIGHLAND - \$175,000

3 eq. ops. & 1 plumbed not eq. op. in a welcoming, warm, efficiently designed suite located in a busy shopping center with plenty of parking and exposure. 29 Years of Community Goodwill. Beautiful, affordable, growing area surrounded by the San Bernardino and San Gabriel mountains. Conservative, retiring dentist with a generational patient base that accepts suggested treatment plans. Low Overhead-Rent is only \$2,800/month! The practice has the potential to increase doctor days, implement some advertising, and expand into the vacant suite next door. Projecting \$268,583 for 2022 on a part-time schedule.



Paul

Ellen

Greg

Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976
DRE License #01149524**Paul Yuan**

909-714-2265

20 Years of Experience in the Dental Industry
DRE License #02140802**Ellen Wood**18 Years in the Dental Practice Sales Industry
DRE License #02006320Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com**GLENDAL - \$1,275,000**

4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 4 days a week of Hygiene. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. PPO/Fee for Service. Projecting \$1,497,671 for 2022.

**HUNTINGTON PARK - \$1,100,000**

4 eq. ops. in a spacious, well organized, systematic suite that is located in a free-standing building on a main street with prominent signage and exposure. Landlord has installed solar panels on the roof that can help to reduce your electric bill by up to 30%! 34 Years of Community Goodwill. Attracting 47+ new patients per month. Retiring Seller. PPO/Fee For Service Practice. Projecting \$1,732,598 for 2022!

IRVINE - \$399,000

3 eq. ops. in an efficiently designed, streamline, bright, clean, organized suite located in a busy shopping center. Attracting 30+ new patients per month. Excellent reviews and community reputation. PPO/Fee for Service practice that is projecting \$627,369 for 2022.

LOS ANGELES - \$65,000

4 eq. ops. in a 1,320 sq. ft. suite located in a single story, professional building convenient to the 60 freeway. Established as a dental practice for 45+ years. Rent is only \$1,326/month. Retiring Seller. Patient Charts included but not guaranteed. The practice has been closed since February 2020 due to covid. Patients are ready and calling to get back to the practice!

**ORANGE COUNTY PROSTHODONTIC PRACTICE - \$500,000**

Board-certified Prosthodontist is seeking an equally capable board-certified Prosthodontist to purchase his practice. Highly reputable practice. On-site removables lab technician. Candidates should have a high level of clinical capability in completing complex prosthodontic cases, placing implants and managing the periodontal health of patients. The buyer should also have a high degree of business acumen and highly capable of marketing to referring general dentists. 2 days of hygiene per week along with an established staff are also part of the business. Buyer will be generously rewarded by a high caliber staff, trusting patients / referring dentists and a highly profitable business.

**MOUNTAIN COMMUNITY PRACTICE WITH REAL ESTATE - \$570,000 / \$640,000**

Looking for a change of pace, to experience the seasons, to be a part of a community, and own your own real estate in an area with very few competing dentists? The practice has 3 eq. ops. in a 998 sq. ft. building on a 7,500 sq. ft. lot. The charming suite offers custom woodwork, antique pieces, and murals painted by area artists. The seller has built a generational practice with excellent reviews and an area following. 39 Years of Community Goodwill. Seller currently works 4 days a week with a hygienist coming in 2 days a week. Easy Dental Software, Intra Oral Camera, Digital Xray. PPO/Fee for Service. Projecting \$760,556 for 2022.

Sign up to our exclusive email list in order to get the latest information on our premier listings.
Sign up here: info@gregbeamer.com



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER & ASSOCIATES

The Name You Know
The Reputation You Trust



Dental Practice and Commercial Real Estate Brokerage

ORANGE - \$465,000

4 eq. ops. in a 1,300 sq. ft. suite located in a modern, professional building convenient to the 55 freeway. Rent is \$4,143 per month and includes utilities. 24 Years of Community Goodwill. Retiring Seller. Attracting 17 new patients per month. Excellent online reviews. 5 days a week of hygiene that is booked out 6 months in advance. Solid, Consistent practice that collected \$583,282 in 2021.

ORANGE COUNTY PEDIATRIC PRACTICE WITH REAL ESTATE - \$892,000

4 eq. ops. in a 1,000 sq. ft. suite located in a two-story professional building on one of the busiest streets in Orange County. Great location close to South Coast Plaza, John Wayne Airport, Segerstrom Center for the Arts, Beach, Area freeways, and more. Eaglesoft, Digital X-Ray, Intra Oral Camera, and Panoramic. Amazing opportunity to be your own landlord and grow this practice to its full potential.

SAN JUAN CAPISTRANO - \$108,000

2 eq. ops. in a 600 sq. ft. suite located in a single story, busy, strip center convenient to the 5 freeway. Rent is only \$1,640 a month. 16+ Years of Goodwill. Newer Equipment. PPO/CASH Income Stream. Low Overhead! The practice has the potential to be open more and do some advertising!

TEMECULA - \$249,000

4 eq. ops. & 1 plumbed not eq. op. in an 1,800 sq. ft. suite located on the main floor of a busy professional building with plenty of free parking. Retiring Seller. 30 years of Community Goodwill. Rent is \$3,282/month. Delta PPO/ CASH. Projecting \$518,708 for 2022 on a 3-day work week.

WEST COVINA - \$250,000

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a busy, single story, retail center. 30 Years of Goodwill. PPO/CASH practice with Low Overhead. Retiring Seller. Collected \$290,282 in 2021 and Projecting \$335,508 for 2022 on a 3.5 day work week.

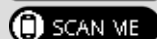
**DENTAL TRANSITION ROADSHOW COMING TO A
LOCATION NEAR YOU!**

HEAR FROM INDUSTRY EXPERTS ON HOW TO
COMPLETE A SUCCESSFUL PRACTICE TRANSITION

**CONTACT INFO@GREGBEAMER.COM
TO REGISTER TODAY!**

ILLUSTRATING EACH DENTIST'S STORY





Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976
DRE License #01149524

Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry
DRE License #02140802

Ellen Wood

18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

THE RIGHT PERSPECTIVE

Keeping the right perspective is more important now than ever.

The media is affecting the behavior of many. We can't believe everything we hear and need to identify the life-altering truth that can and will impact us.

Successful dentists know you need to be smart about who you have involved in the sales process, either as a seller or a buyer. Having solid verifiable information about the office is critical, and we help build your marketing presentation. Our sellers tell us they are surprised at the responses they receive.

Our clients and our buyers have shared their appreciation of our experience, guidance, attention to detail and honesty. They value the way we move through the process in such a way that everyone knows where they are and what's next. We value everyone's time.

We get calls every day from sellers and buyers concerned about the future of dentistry. We have been blessed with smart and informed clients who realize the sky is NOT falling. They know dentistry is one of the most stable businesses in the US. It can't be outsourced and that is not going to change. The sheer number of mouths to be serviced is amazing in So Cal. There are over 10 million people just in LA County alone!

In our brokerage, we strive to provide solid listings by gathering and analyzing the documentation to establish a solid, fair and financeable pricing. We custom build our marketing to reflect your years of hard work.

Buyers, once you have reviewed the material presented on a listing, if it looks like the right opportunity for you, have a consultant personally do chart review and compare your style, depth of knowledge and experience to that of your seller. Your skills need to match!

Sellers, we continue to offer a complimentary cashflow analysis to give you an opinion of your price point. Incorrect pricing can erode the value of your practice if it sits on the market in an unfinanceable manner and develops a reputation.

The future of the dental practice market is bright and we are selling great offices! The right perspective is that the dental market is strong, with great opportunities for sellers and buyers!

Greg Beamer, Paul Yuan and Ellen Wood



This 3-day full arch implant course has it all, hands-on training on cadavers, conventional and digital workflows. www.DentalInstituteCalifornia.com (805) 676-1063

4 fully equipped dental chairs with all attachments, 3 x-ray machines and developer, compressor, assistant chairs, hand pieces and much more. All items must go and are priced to sell quickly. Call 503-307-7797

PERFORATION IN CANAL? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

4x4 gauze 2000pcs \$19.95 buy at www.pricenex.com or (310)-527-7988

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill. PPO/cash practice. Priced to sell immediately. Call/Text Broker Lou 818-519-8564

SAN LUIS OBISPO – Nicely appointed 5 Op practice with \$1.35 mm in revenue and 95% FFS. www.ddsmatch.com 855-546-0044

Dental Practice in Sunnyvale - New Listing! 2022 Projections ~ \$825K. Corner lot, strip mall. 4 eq. ops. + 1 additionally plumbed. ~85% Cash/PPO, ~15% Cap/HMO. Capitation check pays most of the rent. Call Loc Pham, BRE#01875780. (714) 550 – 7494. <https://LCFpracticesales.com>

TRANSITIONS and ACQUISITIONS. We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

Danville, CA-satellite dental office for sale in upscale Danville, 1/2 block off 680 near downtown; 3 ops (2 larger), large LAB, office space & patient list can be sold separately email: [jimykoby@gmail.com](mailto:jimykoboy@gmail.com)

Los Angeles Practice For Sale \$265,000: 100% FFS, well-established Westside GP, modern build-out and excellent growth potential! info@integritypracticesales.com (855) 337-4337

Anaheim - \$250,000 - Equipment/Leasehold Sale. All brand new equipment! 4 ops/1,300sqft. Dr. Rishi Salwan (888) 8024230 DRE#02085289

GP position to see PEDO patients available in LA, Inglewood, Lynwood office. Excellent compensation + professional liability insurance reimbursement. Email PhDCareerOpps@gmail.com

General Dental Practice For Sale in Sonoma County: This well-established FFS (Non Delta Member) practice of 40 plus years on an abbreviated schedule has a hygiene program of 4.5 days. The practice is conveniently located in a single story highly visible professional building. The building is also available for purchase. The office consists of 4 fully equipped operatories. This practice generates approximately \$500K. Please email your cv: sonomacodds@gmail.com

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOSpace (805) 500-3736. Website: www.esespace.com email: hello@esespace.com

FOR SALE IN LEMOORE – GP + REAL ESTATE office w/ 5 eq. ops. Projecting \$1.5M for 2022. Contact California Practice Sales at 714-639-2775

Looking to buy a dental practice? Before you buy, call us for a valuation to understand the risks. We are a licensed CPA Firm and totally independent from practice brokers. Visit mydentistcpa.com or call 949-485-2011.

Santa Barbara downtown fully equipped dental office for lease. Building also for sale. Email dzydog2@hotmail.com

West San Jose 3 op fee for service dental office 1010 sf for sale by owner. Solid patient base, 50+ years in the same location. 400k Email: drvladmiruna@gmail.com 408-318-2867

Dental practice for sell in FRESNO, CA. 1110 Sq ft. 2 fully operational OPs with a 3rd OP plumbed. Easy Dental system. Dexis x-ray. C&B, endo, Clearcorrect ortho, implant. Dentist retiring. \$120,000 obo. Please call and leave message at 559 494-2049.

So Calif. HIGHLY LUCRATIVE DENTAL SLEEP MEDICINE practice for sale. Training easily attainable. 70+ new patients/mo. Dream practice! Call Ken Rubin Practice Sales (619) 299-6162

Seeking Pediatric dentist/ GP with Pedo exp for a practice in Bakersfield. Send Resumes to srs95.dental@gmail.com

FOR SALE: Used good condition Scanx/pano. Misc instruments and supplies. New/used charts. contact maibui18@yahoo.com

"Repair Makers saved us over thousands by repairing handpieces that were said to be unrepairable by other companies". - Dental Support Organization. Call 877-535-1733 or visit repairmakers.com Call 877-535-1733 or visit repairmakers.com

Finally, a Comprehensive LIVE WEBINAR CE Series (3 courses, 21 CA CEs), you can watch from the comfort of your home and fulfill your live CE requirements with LIVE CE Credits, at a great price (only \$349)! See Xcel Seminars insert, visit www.xcelseminars.com or call 720-838-4093 for info.

2x2 gauze 5000pcs \$14.95 buy at www.pricenex.com or (310)-527-7988

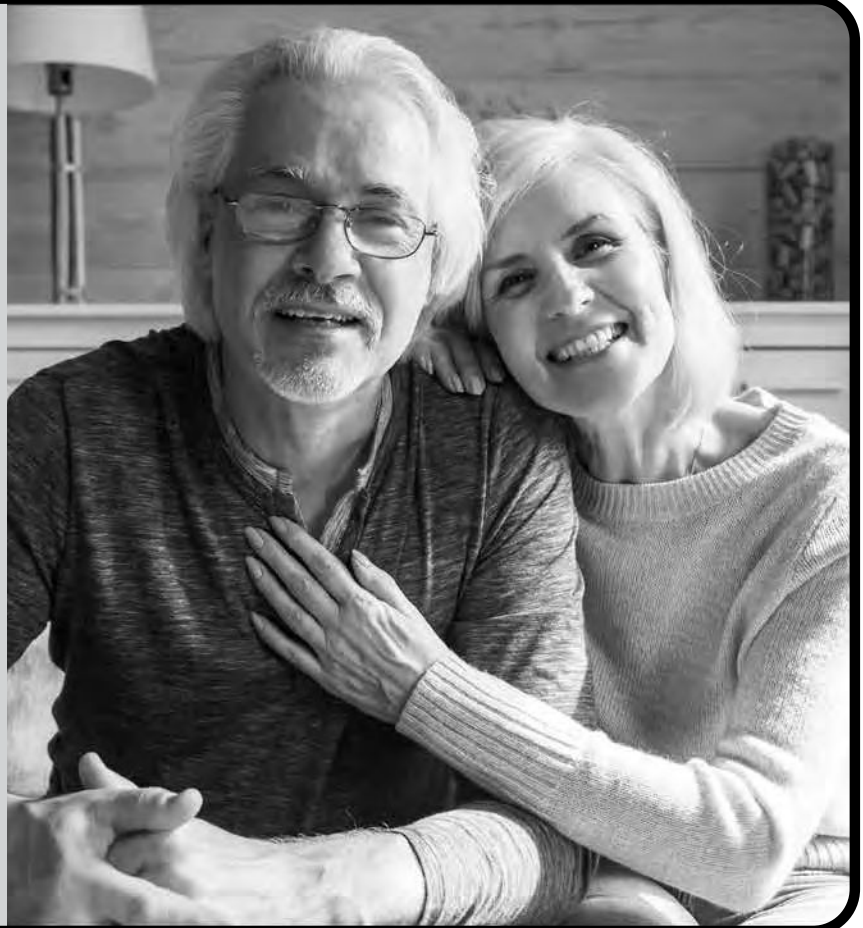
Full arch implant surgical/prosthetic pearls one of a kind course hands-on train on cadaver, digital workflows, laboratory, www.DentalInstituteCalifornia.com (805) 676-1063

"When we first started, I saw text messages coming in with booked appointments I was relieved that something like this works and gave us almost 10x returns. It's a breath of fresh air to see marketing that pays off" -Dr. Chang. Ready for more patients? Contact Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

My dental practice sold quickly...

...because it was advertised in The Dental Trader.

dentaltrader.com



LA JOLLA GP FOR SALE - 5 Ops, 35 Yrs. Goodwill, 9 Hyg. Days per wk., Room for Growth! 2021 GR \$816K. HSDPT- Christy Conway-619-889-6482 #CA3190 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

Get up to \$26,000 per employee from the IRS. Go to rootedwealth.com for FREE ERC analysis.

Associate Dentist needed, \$ 1000.00 BASE PAY vs % PRODUCTION!!! Palmdale CA, email palmdaledentist@yahoo.com

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

Dental Sensors Starting At \$2,999 - Get \$3,000 off the high quality DentiMax Dream Sensor. Size 1 : \$2,999 and Size 2: for \$3,999. Visit dentimax.com/dentaltrader or call ((877) 987-8444.

KEEP ENDO IN-HOUSE Insurance-friendly **USC GP** will travel to you with all equipment & instruments. Molar9Q@gmail.com

FOR SALE: Used ScanX with pano/incl plates. New/used charts. Misc instruments and supplies. Contact janatran1@yahoo.com

Employee Issues? Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. www.providerlegal.com

Dental Assistant needed for the city of Rialto please call manager Karla 9095383235

Dental Board Approved Courses X-Ray, CA Praticce Act, AHA CPR/ BLS, 8 HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, Impression Pouring, Ultrasonic, RDA Review Manual& More! 858-722-8504 DentalCertifications.com

PRACTICE FOR SALE NORTH SAN DIEGO COUNTY - Retail Strip Mall. Dentist retiring. Gross \$379K/Net \$135K for 4 day work week. Doctor referring out most cases. 1600 SQFT. 3 Ops with 4th one plumbed. Easy Dental/Dexis X-Ray. (760) 522-5734.


OS Position FT or PT - 2 office OMFS practice seeking BE or BC Oral Surgeon in OC - Call to inquire - 949-514-8714

"Memory Foam" Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call (800) 423 - 5657 or visit our website www.dhpdental.com

SPACE SHARE; I'm looking to share space for exams/xrays only, on occasion in So Cal. Please call/text: 323-819-6714.


Want to change your address or stop your subscription? Just go to www.dentaltrader.com and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

ANAHEIM ORTHO W/ REAL ESTATE 4 ops, 1,989 sq. ft., 18 Yrs. Gdwill. Greg Beamer 909-542-4891



Practice Sales & Mergers

Professional and Confidential approach using The Trusted Transition Process



Associate Search & Placement

Identify and Recruit ideal candidates for your practice.





Partnership Agreements

Advice, Planning, and Execution when you're ready to add a partner.



DSO Negotiations

EBITDA Analysis, Business Preparation, and Representation in a DSO sale

CURRENT GENERAL PRACTICE OPPORTUNITIES:

- LOS ANGELES -

BELLFLOWER - 5 Op family practice including real estate. Recent health issue is motivating this sale. Rev \$450K

SOUTH BAY/EL SEGUNDO (Manhattan Beach border) - 4 Op (5th plumbed). Great ground floor visibility is prominent professional building. One of the finest locations in the country to live. Rev \$716K

SOUTH BAY/TORRANCE - 6 Ops. Quality-oriented private practice. Rev \$675K 

WESTLAKE VILLAGE - 6 Ops equipped, Full Digital Workflow, \$1.1M Revenue, Real Estate available.

SOUTH BAY/TORRANCE - 4 op well established practice. 1st floor location with easy access. Collections \$515k

LANCASTER - 4 op general practice. Great location and patient base. Rev \$334K

SOUTH BAY/REDONDO - 7 Ops. Lots of growth potential. Associate run. Rev \$763k 

LONG BEACH/BIXBY KNOLLS - Technology driven practice with 7 ops and solid fundamentals. Collected \$1.3M in 2021. 

- CENTRAL COAST -

SAN LUIS OBISPO - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

SANTA BARBARA COASTAL - Full community practice steps from the beach. Real estate available. Rev \$900K 

- SAN DIEGO -

VISTA - 4 Ops. Highly-covered area of SD Cty. Rev \$550K 

FALLBROOK - 3 Ops. Family-oriented practice. Rev \$410K

ESCONDIDO - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

SAN DIEGO COASTAL - Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

CLAIREMONT AREA - Turn-Key opportunity including new paint, flooring and cabinets, Adec Equipment, and a 3-D Cone Beam Scanner.

- ORANGE COUNTY -

ORANGE COUNTY COASTAL - Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K 



Check out the NorCal Dental Trader for more great DDSmatch opportunities

DDSMATCH HAS THE ANSWERS

- ✓ Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.
- ✓ The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.
- ✓ We've built a well-curated pool of qualified buyers and associate candidates for various practice types.
- ✓ We only represent sellers. Your best interest is our top priority.



"Matched" practices have been sold!

LET US HELP YOU FIND YOUR PERFECT MATCH

<http://socal.ddsmatch.com>

855-546-0044

Jason Owens
310.429.8978
jowens@DDSmatch.com
Cal DRE #02037346

Sean Sullivan
619-548-2643
ssullivan@DDSmatch.com
Cal DRE #02084505



Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

DDSmatch HAS THE ANSWERS

855-546-0044

CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

SAN FERNANDO VALLEY - PERIO - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

ORANGE COUNTY COASTAL - PERIO - High-tech office in highly desired coastal area. Rev \$807k

SAN FERNANDO VALLEY - OMS - Well-established High-Tech practice with t  line technology. Rev \$1.4M on 3 days

ENCINITAS - PROSTHODONTICS - Highly-coveted area. 3 Ops plus full lab. Doctor is ready to sell! Rev \$327K

NORTH COUNTY SAN DIEGO - OMS - boutique-style practice with a full digital  work-flow is seeking a candidate for a 12-month transition to ownership.

LOS ANGELES - OMS - great  for long history in the community. Current mod  office, with views. CBCT. Collections \$718K

CURRENT ASSOCIATE OPPORTUNITIES:

SAN DIEGO/MT. HELIX - High performing, well established, fully digital practice seeking Associate with a path towards partnership.

COMMENTS FROM OUR CLIENTS:

"If you are interested in selling a dental practice you need Jason from DDSmatch in your corner. He is knowledgeable, friendly and helpful every step of the way."
Dr. Kirstin Hellmeyer

"It was a great experience working with DDSmatch as a buyer. Though they weren't working on my behalf, they still made sure the process was seamless and easy. I was very happy with my experience."
Dr. Lauren Mathews



"Matched" practices have been sold!



Successfully connecting the dentist's present with their future

LET US HELP YOU FIND YOUR PERFECT MATCH
<http://socal.ddsmatch.com>
855-546-0044

PRICENEX

Discount Dental Supplies



Get 5% off your first order with coupon code: **TDA52922**



Syringe Sleeves 2.5" x 10", 500pk
Clear, Pre-Cut, for Air/Water
\$3.25



Gauze, 2" x 2", 4 ply, 5000/pk
\$14.95



Cotton Rolls, 2000pk
#2 Med, Non-Sterile
\$7.95



HVE Tips Evacuator Tips, 1000pk
White
\$18.50



Tray Sleeves, Disposable B
10-1/2" x 14", Clear, 500pk
\$11.99



Saliva Ejectors, Disposable
All White 1000pk
\$18.50



Poly (Half) Chair Covers, 27.5" x 24"
Roll of 225 Sleeves
\$14.95



Plastic Cups, 5oz, Blue,
1000pk
\$17.50



Sterilization Pouches
2.75" x 10", 200pk
\$3.25



Isolation Gown, Blue, Knit Cuff
One Size Fits All, Box of 50
\$28.95



Nitrile Gloves, Blue, Medical
Medium, Powder-free, 100pk
\$2.50



Barrier Film 4" x 6", Clear
Roll of 1200 Sheets
\$5.95

ORDER NOW | PRICENEX.COM

All products are based on availability from suppliers. Prices are subject to change without notice.

Buy it! Sell it! Trade it!!!

"Are you considering selling your dental practice within the next 2 years? Make sure your lease has good terms that are transferable upon the sale. Call today for a consultation." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com

Dentist Needed in LA, New graduate welcome, Resume: greatdentalcareinla@gmail.com

REMODELED DENTAL BUSINESS SAN DIEGO Over 25 years of goodwill. 2 days per week. production \$25000/month with absentee owner. New Belmont chairs. New computers. Digital x-rays. 4 ops. Asking \$210000. Owner willing to finance. Nice Center. San Marcos. 6193394520

Rancho Mirage Leasehold with Pts 4 OPs 2200SF New Equip+CBCT Ask 250K. Next to Disney RE Dev. Call/Text 760.237.8007

Dental/Mecial Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

Endodontist Needed for specialty office in multiple locations, Tuesday/Wednesday preferred, CT-scan in-house, consistent schedule|Email Janine.L@socaldsc.com

GuttaCore Obturating Oven New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

Dental Office for Lease, INDIO, CA, Great Location, Turn Key Office with 6 Operative Rooms, Apprx. 2,000 SF. wiTH 2 New Fully Equiped Dental Chairs, 1 New X-ray machine, and Sterilization equipment. For details, Call Lidia at 760 989-7046. Lic# 01779246

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him." Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Learn from a prosthodontist and published author step by step full arch prosthesis surgical/prosthetic tips and guidelines, www.DentalInstituteCalifornia.com (805) 676-1063

TRAVELING PERIODONTIST-IMPLANTS / Sinus lifts / CT grafts / Osseous / Ridge Aug / LANAP. Will bring all instruments + materials. Board Certified LAPeriodontist@gmail.com

Lead Generation, Social media, Advertising expert needed, must be fluent in spanish. Email your contact information to voyageurllc@gmail.com or Text 213-674-6336

FOR SALE: Used Marus dental unit good condition \$900. Buyer pick up. Located in Lake Elsinore. maibui18@yahoo.com

Dental Partnership. Looking to combine my DDS experience to open a new practice. Longbeachdentalpartners@gmail.com

"I am very pleased with Repair Makers, they respond quickly and efficiently to my equipment service and repair needs. I highly recommend Repair Makers."- Dr. Philip Sales. Call 877-535-1733 or visit repairmakers.com

SECURE YOUR FUTURE Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 *www.DentalAttorneys.com*

Claremont Dental Office for Sale email gladly6754@gmail.com

BOARD CERTIFIED ORTHODONTIST for your Orange County dental/orthodontic office! Email ocorthodontist@gmail.com

3D Printing CE Course: Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. www.learn3dental3D.com

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham. www.maddoxhealthcarelaw.com

Mis Osteotome Sinus Lift Set. \$80 obo Dental90039@gmail.com

Air Techniques ScanX Phosphor Plate Xray Scanner Working, no software. \$700 obo Dental90039@gmail.com

50+ years of experience assisting dentists reach their financial goals. Contact Howard Boles at Enterprise Bank & Trust's Professional Practice Finance. hboles@enterprisebank.com / 626-204-6626.

Tuttnauer 2540M M Series Manual Autoclave - Working 1500obo Local pickup in Los Angeles Dental90039@gmail.com

Prophy angles 500pcs \$54.95 buy at www.pricenex.com or (310)-527-7988

3 Forest used complete dental chair units for sale. \$10K for all 3 units. Please call or text Henry @ (619)808-7394.

GENERAL DENTIST LA COUNTY ,OR ORANGE COUNTY PLEASE CONTACT DR. NADIR BY TEXT 626-975-7160

Rent Dental Chair/Office - Beautiful Boutique Office in Century City, Los Angeles - Email ddsla22@gmail.com

FOR SALE IN IMPERIAL BEACH – GP Well-established office w/ 2 eq. ops. Projecting \$347K for 2022. Contact California Practice Sales at 714-639-2775

BAKERSFIELD PRACTICE FOR SALE – 4 operatories grosses \$600,000/yr on 3½ days/week –3 days hygiene – Dr retiring Thomas & Fees Practice Sales (714)544-4341

OC Leasehold Sale 2019 Equipment Spacious 4ops ~1200 sqft Great Location & Parking Text 949-423-9817

A-dec Cascade Chair(black) w/ A-dec rear delivery and cabinet.\$7600+ship obo. Email: eafdds@hotmail.com Text 323-385-3626

Legal Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.



Brook Bennett
DRE: #02092603



William Rotert
DRE: #02189057

New Finance Options!



For more
current listings.



Jack Fogelson
DRE: #01993607
NMLS: 1876402
818.522.9123



Jack Fogelson Practice Sales
818.522.9123 - jackf@jackfogelson.com

Ask about our Video Tours during
our Covid-19 down-time. *Stay Safe.*

Great News: We are now a federally licensed mortgage broker, and a UWM Partner. Buy a practice with home equity, lets talk about reverse mortgages; or that first home, after the purchase of a practice.

www.betterask-jack.com and www.jackfogelson.com

Featured Practice **Beverly Hills - \$3,000,000**

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Orange County: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

Westchester: 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

Porter Ranch: Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

Calabassas: 4 Treatment rooms in a newly renovated office, 3 equipped, Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Encino: 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Santa Clarita: 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

Marina Del Rey: 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

Canoga Park: Includes Real Estate *** 3 ops with room for expansion. Fully digital, lots of parking, On bust street with great visibility. Sold

New Listings

Camarillo: 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works.

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

Beverly Hills: 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

Palmdale: 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

Central Valley

Clovis: CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate.

San Diego area: Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential

Fresno Area: 4 day a week practice with 4 ops, Open dental and dexis sensors, lots of good will in a great community.

Carry-Back Corner **Seller-financing available**

Beverly Hills
Marina Del Rey
Newbury Park

West Hills - Ortho listing
Others Pending

818-522-9123

www.betterask-jack.com • www.jackfogelson.com • Email: jackf@jackfogelson.com

DRE:01993607 NMLS: 1876402

Buy it! Sell it! Trade it!!!

Complete Dental Office \$27,439 / Made In USA

(800) 423 -5657



Low Interest
Financing Available

A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control

Dansereau Dental

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880



Newhall GP office 43 yrs 4sale. And chairs, equip, etc. from closed StudioCity office Text 661 803-6790 CDA member prof.

FOR SALE: NITROUS MACHINE contact janatran1@yahoo.com

For Lease Huntington Beach, Brand New, Excellent layout & equipment, in Health Plaza. 5ops 714-375-2002 hbdental.org

"Fazel is honest and very knowledgeable. Most importantly, he looks for your interest Not his." DentalCpaCa.Com

Turnkey Torrance office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

PDS the leader in providing CE classes invites you to be a member of Punjabi Dental society. Call or text 909-933-9076 for COMPLIMENTRY life time membership (one time processing fee \$40.00)

Got something sitting around unused and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at <https://www.thedentaltrader.com/place-a-reader-ad/>

ASSOCIATE DENTIST WANTED in Simi Valley, family oriented dental practice with excellent support staff and schedule. Part-time, good compensation, bread and butter dentistry, open to endo, extractions and implant tx if you are comfortable. Email CV to: carabelli@gmail.com.

NORTH ORANGE COUNTY GP FOR SALE - 4 Ops, 30 Yrs. Goodwill, Paperless, Digital, Great Location! 2021 GR \$1M. HSDPT - Ben Sapir 310-596-0961 #CA3262 <https://dentalpracticetransitions.henryschein.com/listing/ca3262/>

Front Desk/Assistant needed. Insurance, case presentation, and Spanish helpful. Must have x-ray license. 619-750-3790

A Full arch implant course you cannot miss, surgical and prosthetic step by step training, cadaver, digital workflow, www.DentalInstituteCalifornia.com (805)676-1063

WE BRING EXPERIENCED TRAVELING SURGEONS to your office: Implants, Extractions, Perio. Call: 888-871-0009. info@implantoutreach.com

Film Processors: a/t2000 xr used \$900, Gendex GXP used \$900. Pick up preferred. Contact Lillie 559-781-1163

2010 Gendex Orthoralix 8500 DDE NA Panorex for sale \$2500obo works great Remodeling office & we purchased a new CBCT Pick up location Long Beach,CA 562-413-3567

NEW LAWDALE OFFICE TURNKEY 5 OPS FULLY EQUIPPED, \$3500/ MO 2000SQ FT \$100K OBO 3235530495

ONE ROOM OPERATORY (ivory color Marus chair, light, granit, cabinet...) 8186419131 3500\$ great condition

Board Certified Traveling Periodontist USC trained, LA/OC/ VENTURA, ALL Perio/Sinus/Bone Aug, Brings all instruments Tavariperiodontics@gmail.com

THE Premier Dental CPA Advisory Firm



FAZEL MOSTASHARI
MBT, CPA/PFS, CFP, CDFA

MY COMMITMENT TO YOU

Buying or selling a dental practice might be the biggest decision of your career.

Dentistry consultation is my specialty, and I will help you avoid all the potential pitfalls involved in purchasing and running a practice. I understand the enormous challenges you face, and my entire team is dedicated to working with you side by side throughout the year. Our goal is to get you better results, faster – through our diverse experience, proven, proactive strategies, and world-class service.

***I am Committed to
Helping You Build a
Practice to Last a Lifetime!***

“I have been PROFITABLE SINCE DAY ONE because Fazel taught me what I needed to look for. DON’T buy a dental practice without discussing things with him first!”

Niki Zarabian DDS – Sherman Oaks, CA

Jenifer Tang, DDS – Santa Monica, CA

“Fazel is definitely much more thorough and competent than many other accountants or consultants in the area. If this is your first purchase and you would like to leave no stones unturned, give Fazel a call. If this is your 1000th practice, still give him a call!”

Alice Fukui, DDS – Beverly Hills, CA

“In complicated times, Fazel has been very honest, patient, and professional. I highly recommend Fazel and his services, and I’m looking forward to continue working with him.”

Poneh Ghasri – Hollywood, CA

“Fazel will guide you through the entire process of practice buying, selling, and also start-ups. I cannot recommend him enough!”

WE HANDLE THE NON-CLINICAL SIDE OF YOUR BUSINESS

Dentists have enough to do without struggling with the financial and business side of their practices. Startup strategies impact profits for years to come, and we have the experience and compassion to help you through every step of the process. We are laser focused on growing your business and securing your financial future.

COMPREHENSIVE TAX, ACCOUNTING AND DENTAL CPA SERVICES

- Dental & Medical Accounting Services
- Tax Planning & Compliance
- Dental Practice Benchmarking
- Practice Transition Services
- Valuation/Due Diligence

***Call Today for a
Practice Assessment.***

(818) 884-2549 • DentalCpaCa.com

Cal.Dental.Cpa@Gmail.com

22201 Ventura Blvd. #205 • Woodland Hills, CA 91364

"I have been practicing dentistry for over 36 years, Repair Makers, by far, have provided the best, most reliable service." - Scott King DDS. Call 877-535-1733 or visit repairmakers.com

WE BRING EXPERIENCED TRAVELING SURGEONS to your office: Implants, Extractions, Perio. Surgeries. www. ImplantOutreach.com info@implantoutreach.com Call: 888-871-0009.

FOR SALE IN EL CAJON – GP Well-established office w/ 4 eq. ops. Projecting \$460K for 2022. Contact California Practice Sales at 714-639-2775

IV sedation certification course: Bring your practice to the next level, SAFE, EFFICIENT, California Institute of Dental Education (805) 676-1063

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

Get fast approval and funding with Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

UPCOMING CONTINUING EDUCATION IN-PERSON SEMINAR: PDS the leader in providing CE classes has its next seminar on ENDODONTICS FOR GENERAL DENTIST on NOV 20TH, 2022 in HAYWARD, CA Call or text 909-933-9076

Practice Sale: Flat fee & unlimited legal counsel to sell your practice, \$5,000. www.providerlegal.com

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Legal Tip: Sellers: Will you remain liable on the lease after the sale? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

HESPERIA GP FOR SALE - 5 Ops+RE, Digital, 22 Yrs. Goodwill, Fee for Service GR \$500K. HSDPT- Steve Caudill - 951-314-5542 #CA1500 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

Fazel has been working with us during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan . He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA DentalCpaCa.Com

NEWPORT BEACH Sublease available. Super clean, beautiful Newport Center Med.building. 1-6 opps 2,000sq 1-5 days available. call or email Mbarnes@mbarnes.occoxmail.com 949 698-2693

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

Find the job you really want



Search the
Dental Trader
Ad Board at

www.thedentaltrader.com/online-ad-board/



DR RISHI SALWAN THE DENTIST HELPING DENTISTS

RONNY SANTANA (BROKER)

WWW.RISHISALWAN.COM



PDS MEMBER + SENIOR DISCOUNT!

CONSULTATIONS:

\$500 OFF CONSULTATIONS

FOR BUYING AN OFFICE

DRE# 02085289

DRE# 00823528

INFO@RISHISALWAN.COM

CALL TODAY!
(888) 802 2340

Dental Offices For Sale!

Southern California Listings:

Cudahy/South Gate - 5 ops, 1,700 square feet. Approximately 5,000 active patients. 2021 gross \$618k. Seller retiring with 35 years of goodwill. Located in a hispanic shopping center with a busy intersection. For sale - \$515,000

San Bernardino - 7ops, 2170 sq. ft. Gross 2021 \$633k. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale- \$550,000

Lake Elsinore - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493k+, net \$221k+. Rent \$3,500/month! For sale- \$450,000

Pico Rivera - 100% ASSOCIATE RUN! 4 ops with room for expansion. 1,500 sq ft. 2021 gross \$424k+. Seller retiring with 33 years of goodwill. Rent only \$2,700/month including CAM & NNN. Located in a Starbucks shopping center. For sale - \$380,000

Escondido - Low Asking Price with high collections. 2021 gross \$420k. 3 ops, 1000 sq ft office with lots of street traffic. Seller has slowed down and is highly motivated to sell. Additional 3 ops and 1,000 sq ft available for an additional \$722 a month. For sale - \$150,000

La Habra - \$95,000 or best offer. Fully digital 4 Ops. 2 front work stations, managers office, sterilizing room.

Fallbrook - 3 ops & 1 plumbed. 1,600 sq ft. Over 6,000 active patients since 2019. Strip mall location. Belmont chairs, Dexis digital x ray. 2021 gross \$379k+, net \$136k+ For sale - \$280,000

Anaheim - Band new digital office, Busy shopping intersection! 4 brand new ops with Belmont chairs, x-ray machines and sensors. With Endo Machine Sybron. 1,300 sq. ft. Newly build (less than a year) shell office! For sale- \$250,000 OBO

Pasadena - 5 ops, Approx 1,100 sq ft. Seller working 2-3 days a week. 2021 gross \$257k+. For Sale - \$190,000

Norwalk - Retail Location! 3 ops, 1,100 sq. ft. 2021 gross \$229k+ Located in a strip mall. High traffic area. Seller retiring with 28 years of Goodwill. For sale - \$100,000

Bell - 4ops, 1,167sq. ft. Collecting 352k+ on only 2 days a week! Located in a strip mall, minimal marketing needed. For sale- \$150,000

Van Nuys - \$100,000 - 3 ops, 900 sq ft. Located in a strip mall. Fully digital office with Dentrux. Rent only \$1,760/month.

Lancaster - \$120,000. 4 ops, 1,170 sq ft. Rent only \$1,400/month. Practice works, Belmont chairs, fully digital office

Orange County - 3 ops, 711 shopping center. Grossing \$150k+ and only open 3 days a week. Rent only \$2,800/month includes CAM & NNN. Seller willing to stay on to help with transition. For sale - \$150,000

Riverside - Asking \$500,000. 4 ops +CBCT room, 1,200 square feet. Only open 3 days a week. On track to make \$600k+ this year.

Inland Empire - Asking \$160,000. 3 ops, 900, square feet. Rent only \$1,872/month, includes water. Located in a strip mall. Practice Web software. Located near a 7/11.

Santa Ana - 4 ops, 1,616 square feet. Approximately 7,200 active patients. Rent only \$2,764/month, includes CAM & NNN. Grossing \$308k+ on 2021. Seller retiring with 26 years of goodwill. Located next to a large DSO. Asking \$250,000.

Rancho Cucamonga - COMING SOON! Grossing \$1.2 million in 2021. One hygienist on staff 2 days a week. Located in a well connected area. Seller sees 16-20 patients a day.

Temecula - Rent \$5,000/month, includes CAM & water. 4 ops. Open 3 days a week.

**More offices available in San Francisco,
Fresno, Bakersfield and No. Calif.**

**Visit www.RishiSalwan.com
or contact us for more information!**

Looking for an associate dentist to work part-time 2-3 days per week in Palm Desert area. Please call 310-995-5967.

OC Purchase Hunt: Searching 4op+ in Northern half Orange County. P:626-759-6517. E: kcn.dental@gmail.com

www.DentalAttorneys.com Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

You got your PPP and HHS. Now it's time to get your ERC. Go to rootedwealth.com for FREE ERC analysis.

Part time dental hygienist needed for a private office in montebello area. Please call or text 818-437-4666.

Three Chair Dental Facility FULLY EQUIPT, lease hold improvement. Available in Long Beach; over 20 years dental practice please call 3109037620 or email sean_hakimi@yahoo.com

Quiet Reliable American Manufactured Dental Air Compressors with Drying Systems, \$3895. 1.25 HP to 5 HP available. Call (800) 423 - 5657 or visit our website www.dhpdental.com - Call we do have them In Stock

Dental Practice for sale located in Culver City. Call at 310-403-6495 or email drazarmi@gmail.com for details.

Beautiful 5 operatory dental office in Lancaster CA looking for a fulltime associate dentist. Please send resume to office@drveneer.com or call Martha 661-422-7222. Looking to fill immediately.

OFFICE SALE San Fernando(91340)Est. 50yrs. Gross \$930k+ on 3.5 days a week, 3 days hygiene Cash, PPO. 5 ops. LOW rent, lngterm staff. NEW Conebeam scanner. (818)833-8448

General Dental Practice @ \$1. 528 Amalia Ave 90022. 4 RM / Fully Equipped Call/Email 310-435-2002 Mikel@tegar.com www.laimplants.com

New dental instruments, Dentrix version 9 G4 upgraded, Endosequence, LED radiometer, Root ZX, call to offer 858-822-9666

DENTX ENDOS AC XMIND X-RAY(2004) GREAT CONDITION FOR \$1,900.00 PH/TX: 951-401-1967

Lead Generation, Social media, Advertising expert needed, must be fluent in spanish. Email your contact information to voyageurllc@gmail.com or Text 213-674-6336

xCanoga Park - Practice with Real Estate, 3 treatment rooms, room for more. Stand Alone building. Great parking. Dentist retiring. (818) 522-9123 Sold

For sublease/ sharing dental operatories/ dental chairs in Rancho Santa Margarita-South Orange County. Beautiful, high end area close to the lake. Call or text 949-683 5411

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill. PPO/cash practice. Priced to sell immediately. Call/Text Broker Lou 818-519-8564

Sonora Practice For Sale \$649,000: Room to grow with 4 operatories, Dentrix, great views and impeccable landscaping. info@integritypracticesales.com (855) 337-4337

***KEEP ENDO IN-HOUSE* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@gmail.com**

Air Techniques Peri-Pro 9000 with daylight loader. \$650, miramardentalsd@gmail.com (858)578-2211. 92121 area

"Honest CPA who really works well with sellers or buyers. Reasonable in his directions and timely. DentalCpaCa.Com

Review, revise, renew or delete your Dental Trader ad any time from the MY ACCOUNT page at www.dentaltrader.com

FOR SALE IN FULLERTON - GP w/ 66+ years of goodwill & 5 eq. ops. Projecting \$337K for 2022. Contact California Practice Sales at 714-639-2775

OCEANSIDE GP FOR SALE - 7 Ops, 40 Yrs. Goodwill, Paperless, Private Parking Lot, Great Location! HSDPT- Christy Conway - 2021 GR \$691K - Christy Conway-619-889-6482 #CA3151 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

Gudahy/South Gate - \$515,000 - 5ops/1,700 sqft. 2021 gross \$618k. In a Hispanic Walmart shopping center. Dr. Rishi Salwan (888)8024230 DRE#02085289

Part-time/Full-time Dentist needed in Menifee, CA. Private PPO/FFS office. Please email for details ddspatientcare@gmail.com

"This is the second website that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

WE BRING EXPERIENCED TRAVELING SURGEONS to your office: Implants, Extractions, Perio. Surgeries. www.ImplantOutreach.com info@implantoutreach.com Call: 888-871-0009.

HR Asst,multi Dental office FT. Pay according to experience. Office base in Bell email resume @ jungledental.elma@gmail.com

SoCal Sleep Dentistry MOBILE DENTIST ANESTHESIOLOGIST- Dr. Daniel Kohanchi. Servicing SoCal. GA/IV Sedation (818)351-9737

Beautiful Wooden Canvas Framed Art Work 43.5" x 55.5" Excellent Conditions. \$200 each. Contact: 858-336-3860

For Lease Huntington Beach, Brand New, Excellent layout & equipment, in Health Plaza. 5ops 714-375-2002 hbdental.org

Vacuum for sale, Tech West Inc. 2HP, used, working. Lakeforest2022@yahoo.com

PRACTICE SALE/PURCHASE

ALL INCLUSIVE \$4,500



What if I have a complex transaction?

It's \$4,500

What if I need a lease & other documents?

It's \$4,500

What if I go through 3 buyers until one closes?

It's \$4,500

What if I need you to explain each step?

It's \$4,500

What if I call you at 2am with questions?

I'll be slightly annoyed, but it's still \$4,500

**Buying/selling a practice is complicated,
working with your attorney shouldn't be**

Practicing exclusively in health care since 2013

**Call me today for a FREE CONSULT
at (714) 280-7097**



Provider Legal

Matt Stevens, Esq.

Email me at mstevens@providerlegal.com

www.providerlegal.com

General Dentist Needed Only For Extraction and Root Canal Call (818)590-7057

"Kerendian & Associates" has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Real Estate Rental Strategies (Not TV Flipper stuff) to build wealth for busy Dentists. Q&A Every Thursday 8:30pm. Go to joeyobaccio.blogspot.com for Zoom links or 24/7 info. "Joe is the only agent who has taken time to teach me real estate investing." Dr. J. DDS, Pasadena, CA. Contact: Joe Yobaccio 626-239-8170 joe@yobaccio.net

Smile Lite MDP - never used. Contact 323-546-4867 to buy. \$563.90

Endodontist Needed for our practice in Carlsbad, CA for 2 to 3 days a month. Strong general practice offering CBCT and Global Microscope with supportive team. Compensation based on 50% of production. Please email your resume to ddsedward@hotmail.com

DENTAL SLEEP MEDICINE practice for sale. Training easily attainable. 70+ new patients/mo. Cash flows like a pig! Call Ken Rubin Practice Sales (619) 299-6162

Thinking of doing or improving full arch implant cases? This course has everything, step by step training [www. DentalInstituteCalifornia.com](http://www.DentalInstituteCalifornia.com) (805) 676-1063

Dental Asst needed, Baldwin Park family practice, FT. Pay according to experience email resume @ jungledental.elma@gmail.com

Unique Dental Real Estate Property including equipments and patients for sale. Call 310-908-4064, mazary1000@gmail.com

For Sale: 5 Engle(w/heat massage)dental operatory chair units \$7500ea.; 2 P&C center islands \$4000 ea.; 3 P&C rear delivery cabinets \$1500 ea.; 5 sets of doctor and assistant stools \$700/set. If interested: 858-336-3860.

Dental/Medical Office Lease, Toluca Lake, Fully remodeled/free parking. Chairs and xray unit optional. call 818-200-3281

Dental Supplies For Sale. High quality ortho supplies, hand pieces, burs, bonding lights, and more on discount! Contact Shiela: 8188603370.

"I have been practicing dentistry for over 36 years, Repair Makers, by far, have provided the best, most reliable service." - Scott King DDS. Call 877-535-1733 or visit repairmakers.com

Dental Practice and Real Estate in San Jose – New Listing! 2021 Collections ~ \$472K. Seller retires. Prominent professional suite. 4 eq.ops. 10+ years goodwill. ~80% PPO/FFS. Call Loc Pham, BRE#01875780. (714) 550 – 7494. [https:// LCFpracticesales.com](https://LCFpracticesales.com)

General Dentist needed once a week in Orange. Experience and Denticall provider is a plus. info@smilelineoc.com



Suraj Pal Sharma DDS CEO-Veranium
Dental Continuing Education Institute
invites you to the inauguration day

Guest Lecturer:

James Rutkowski DDS, PhD

8 CE Credits will be given at no cost

Sunday, November 20th

8:00am-5:00pm

Registration starts at 7:30am

Veranium Dental Continuing Education
Institute

5995 Brockton Ave, Riverside, CA 92506

Kindly RSVP to Karla

at 951-425-5823

or info@veraniuminc.net

Limited Seats Available

Brentwood Dental Office Sublease-Gorgeous views of Getty Museum. Our office features 2 operatories. Contact (310)826-7788

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

Looking to Buy - Young dentist looking to buy, build, and grow with your office. 4+ ops ideal. (732)-447-7356

We bring experienced traveling surgeons to your dental practice. Call: 888-871-0009. info@implantoutreach.com

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

Dentist associate family practice near LAX, 1 or 2 days a week, minimum 1 year experience, send resume sor3985@yahoo.com

Keep Profits from Implant, Oral and Perio. Surgeries in-house. For the past 15 years, we have brought experienced traveling surgeons to dental practices. 888-871-0009. info@implantoutreach.com

ONE ROOM OPERATORY (ivory color Marus chair, light, granit, cabinet...) 8186419131 great condition, good price!

Dental Office for Lease, INDIO, CA, Great Location, Turn Key Office with 6 Operative Rooms, Apprx. 2,000 SF. with 2 New Fully Equiped Dental Chairs, 1 New X-ray machine, and Sterilization equipment. For details, Call Lidia at 760 989-7046. Lic# 01779246

ASSOCIATE DENTIST WANTED Larger well run office in LA Excellent Compensation Full or Part time Send resume to Admn75@yahoo.com

Sublease Affordable Modern Dental Office in Newport Beach. Please send an email to: dentistsearch@gmail.com

Locum tenens position opening in January in a single-location, private practice in Orange. This Associate Dentist position can lead to long-term associateship for the right person. Flexible schedule. Let me know your availability and let's talk. Send your letter of interest and resume to bmuntean@Live.com or find more info at www.LincolnDentalCenter.com

Lidocaine 2% Cook-Waite 50pk \$34.99 buy at www.pricenex.com or (310)-527-7988

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

30% of all used dental equipment advertised at dentaltrader.com...



...is sold to dentists reading our Ad Board before it ever gets printed in the publication.

Visit

www.thedentaltrader.com/online-ad-board/

GENERAL DENTIST NEEDED. FT/PT MONDAY-FRIDAY, COMPENSATION BASE ON DAILY STIPED+% OF PROD. IN MORENO VALLEY, CA. CONTACT TO FAMILY_DENTAL1450@OUTLOOK.COM OR 949-292-6502.

Attn GP's: Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$349 for three lectures, 21 CA CEs—call 720-838-4093, www.xcelseminars.com or see Xcel Seminar's insert for details.

How do you feel about dental conventions? Please email bruce@thedentaltrader with your observations, opinions and recommendations to exhibitors.

Dental Sensors Free Trial - Get a 14 Day Free Trial. Visit dentimax.com/dt22 or (877) 987-8444.

Must retire and sale dental practice. 4 operatories in thriving practice. All patient load, equipment and content of office. Location Lakeside Ca. Priced to sell quickly. Call 503-307-7797

PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

Led curing light.3M Elipar DeepCure-S. Brand new, sealed in box.Over 50% discount.310-922-5666. Pick up or mail. \$900.

Furnished Dental Practice for lease in Granada Hills, 91344. Dentist Retiring Available December, Text (818)744-6214.

Oral surgery practice in Beverly Hills collects \$1,150,000/yr with a net income of \$450,000 on 4 days/week. Office has 4 ops, digital x-rays and CBCT scanner. Asking \$550,000. Call Kurt Skarin at 805-777-7707

Orthodontist looking to sublease space in the Inland Empire-Rialto, Riverside etc. Platinumbraces@gmail.com

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. — Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Dental Office Lease, Temecula, 1,000 sf, 3 ops plumbed only, compressor, vacuum, new ac unit and wall mounted XR. Call Gerald Lee, Esq. 213-631-6669

KEEP ENDO IN-HOUSE Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@gmail.com

Average dental practice gets \$60.000 from ERC. Go to rootedwealth.com for FREE ERC analysis.

Lead Generation, Social media, Advertising expert needed, must be fluent in spanish. Email your contact information to voyageurlc@gmail.com or Text 213-674-6336

Practice available for Corporate Doctors: If you are in a corporate office and would like to have your own practice in a beautiful office, fully equipped in a fast growing area with open spaces, close to the ocean, this office and practice are for you. Please email: jwillio1070@gmail.com

West Covina dental specialty office is seeking Periodontist, 2-4 days per month. Please email resume to diamonddentalssmile@gmail.com or text 323-365-5603.

Sublease available in Glendale. 1 to 2 ops. Email: as7067@gmail.com

Need a Dental CPA? Are you tired of working with a generalist accounting firm who does not understand your dental practice. Then hire a specialist who focuses on dental practices. Visit mydentistcpa.com or call 949-485-2011.

RANCHO SANTA MARGARITA GP FOR SALE - 4 Ops, 30 Yrs. Goodwill, Strong Hygiene, Digital, Modern & Bright office! GR \$665K HSDPT- Kaira Stewart-949-220-6216 #CA3160 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

Looking for GP Practice. PPO/Cash. 5+ ops. Riverside/Corona, Temecula/Murrieta or SD. Email: docdental2017@gmail.com

Endodontist ASAP, quality GP office Studio City PPO/cash- will provide assistant, disposables. Email kach4mnmm@yahoo.com

GARDEN GROVE, STAND ALONE BUILDING SALE OR LEASE. 2100 SQF. 7 OPS. MUST SEE THIS GREAT OPPORTUNITY! CALL 323 497 1459

Why referring implants out. We will come to your office. Dr. Heba Zied master implantologists. will provide all implants needed equipment and parts. ready to take care of all your simple and complex cases. Contact me at: zieddental@yahoo.com or call and text: 949-527-0342

"Since the first month Digital Faces has been able to increase our production and we've subscribed to their marketing for over 2 years now." -Dr. Imankhan. Experience what Dr. Imankhan has by reaching out to Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

WESTLAKE VILLAGE - 6 Ops with available real estate. Rev \$1.2M www.ddsmatch.com 855-546-0044

Specialist space/position available in general office. Imperial Beach, Ca 91932. We accept most insurances. 619-750-3790

25% OFF ALL DENTAL SUPPLIES: Example: Halogen Curing Light - "Power Light 100", LCD Digital Display, Preset curing times from 10-60 seconds or continuous; Maintains constant light output/curing strength, 8 MM Light Guide & Protective Shield. Reg: \$490.00; Sale: \$367.50. See www.ez2000store.com for more items. Call 800-273-5033.

Full arch implant workshop, step-by-step from basic to advanced surgical, prosthodontic, laboratory aspects by prosthodontist, cadaver practice, www.DentalInstituteCalifornia.com (805) 676-1063

rootedwealth

"I qualified for over \$90,000 from the Employee Retention Credit. This is in addition to what I already received from my two PPP loans. Rooted Wealth helped me determine my eligibility and calculate the credit. They prepared thorough documentation and filed all the necessary paperwork with the IRS."

- DR. B (Contra Costa County)

— www.rootedwealth.com
— info@rootedwealth.com
— (949) 444-9996



BELLFLOWER need GP NEW GRADUATED WELCOME. P/T-call 5624551717/send resume Dr.zuniga@amazingsmilefamily.com

Honest Lawyers. call Wood & Delgado. 800.499.1474 or visit www.DentalAttorneys.com

"Want to target a new demographic for your dental practice? Consider filing a second fictitious business name! Contact Amy L Borden, APC (888)416-1321 for a free consultation."

Legal Problems: Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. www.providerlegal.com

#1165 - 100% FFS GP. Real Estate for sale or lease. 2021 Revenues of \$1M - 2022(5mo.) \$100K/month. 34% profit margin. Seller Retiring. Asking \$795,000. info@wppps.com

GP position to see PEDO patients available in LA, Inglewood, Lynwood office. Excellent compensation + professional liability insurance reimbursement. Email PhDCareerOps@gmail.com

"I've worked with Lee Maddox since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www.maddoxhealthcarelaw.com

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's
Ken Rubin Practice Sales
619.299.6161

www.kenrubincpa.com
www.krpracticesales.com



Serving Dentists Since 1991

*Practice Development &
Coaching for Dental Teams*
Due Diligence & Transitions
www.dentalcoaching.net



Scott C. Stewart
805.492.8107
Scott@dentalcoaching.net

ROBERT W. OLSON, JR.
a Professional Corporation
Partnerships, Sales, Corporations, Tax

- Top 20% USC Law, Dartmouth (Ethics)
- Best Reviewed DDS Attorney in California
- Creative Transition Solutions since 1992

888.963.1120

www.trans.dental
RWO@transdental.com



**ALL COUNTY
CONSTRUCTION**
Dental Office Design

DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation**

Free Estimates

562-989-3350

888-302-6111

Lic. #669244

SUCCESS THROUGH DILIGENCE

TAX • FINANCIAL ADVISORY • VALUATION

Call us today!

310.450.5708

CUONG LE, CPA

info@lecpa1.com

2020 Pico Blvd., Suite C, Santa Monica, CA 90405



**CHECK OUT OUR WEB
PAGES FOR REAL
BARGAINS!!**

DentalTrader.com



GREG BEAMER
DENTAL BROKER



The Name You Know
The Reputation You Trust

(909) 542-4891 phone
(866) 890-1033 fax
DRE License # 01149524
info@gregbeamer.com
www.gregbeamer.com



Lee Skarin and Associates
Kurt Skarin, J.D., Ph.D.

530 W. Stafford Road
Westlake Village, CA 91361

805-777-7707
805-777-0051 fax
818-437-2235 cell

www.LeeSkarinandAssociates.com



CA DRE: 00863149



Healthcare Financing & Consulting

LCF
FINANCIAL
SERVICES

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



CALL HOWARD BOLES

949.379.5704

howard.boles@homestreet.com



[HomeStreet] Bank®



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmpractice.com

CA Broker Lic. #01172430



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

THE #1 DENTAL LAW FIRM IN THE NATION



WOODANDDELGADO

- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 www.DentalAttorneys.com



DR. RISHI SALWAN
DRE# 02085289
RONNY SANTANA
DRE# 00823528

**THE DENTIST
HELPING DENTISTS
BUY AND SELL
DENTAL OFFICES**

CALL TODAY!
(626)383-6648

DRRISHISALWAN@GMAIL.COM
INFO@RISHISALWAN.COM



**Professional
Practice
Sales**

TOM FITTERER
"SMILE BROKER"

Southern California Office

360 E. 1st St. #318
Tustin, Calif. 92780
Cell: 714-345-9659

Sellers-FREE Appraisal
pptsincnet@gmail.com
www.ppsdental.com

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com
www.henryscheinppt.com



Professional Practice Sales of The Great West

Specialists in the Sale of California Dental Practices since 1966

These Are The Best of Times For Private Practice

Historically, the path to generate a livelihood after dental school was to hang out one's shingle, acquire a practice or find an association. This changed with the advent and growth of Dental Service Organizations. There are now options available that your peers never had. *Strangely, the DSO industry has many believing that the best of times for Private Practice is ending. Not so at all! This is the "Best of Times" for those who wish to excel.* The number of Private Practices is declining rapidly. Couple this with consumers who seek superior customer care and trusted relationships as they maintain their oral health. They will never go to a DSO.

The opportunity to own and operate an Oral Healthcare Center of Excellence has never been greater if you are inclined to muscle-up.

Outstanding Lifestyle Opportunities

6207 CALIFORNIA'S LAKE TAHOE PRACTICE WHERE YOU PLAY!!!



Long for the outdoors and the activities that go along with it? Are you seeking an opportunity to earn a comfortable living while having time for yourself and your family? Office designed to maximize efficiency while fitting perfectly in this alpine environment with a sophisticated lodge design and large window views of the mountain landscape from every room. 6-ops. Paperless. 2021 Collected \$857,000 with Available Profits of \$328,000. 2022 trending \$900,000 on 20 hour/week and 4-days of Hygiene. Extend hours and be busier. It's time to live the life you've always dreamed of! Option to own RE. **Full Price \$250,000.**

6208 SAN LUIS OBISPO COUNTY OUT-OF-NETWORK

If you are a skilled clinician with great people skills, this opportunity shall provide you with an extremely rewarding career in a relaxed setting. The focus here is "work / life balance" minimizing stress while providing time to do what one likes. Work Smart - Live Better! This is evidenced by Owner's 23-hour work week with 2-months off for vacation. And per this model, 2021 produced \$916,500 with collections of \$868,000 and Available Profits of \$355,000. 2022 is doing better.

6217 LOWER SIERRA FOOTHILLS SOUTHEAST OF SACRAMENTO



This is a very enviable Delta PPO Practice. Successful platform in growing community with little competition. Averages a 3.5 day work week. Could operate 5-days a week but Owner is not interested. Collected \$784,000 in 2021 with Profits of \$369,000. Busy Hygiene schedule. 5-ops with 6th available. Best location. Commute or live nearby in peaceful country setting. **Full price \$325,000.**

6212 SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80 HISTORIC GOLDRUSH TOWN

Great family community with unlimited outdoor activities right in your backyard. Highly regarded practice sustained by 5-days of Hygiene on 4-day week. Delta PPO practice collected \$658,000 in 2021. Well cared for 4-op office reflects Seller's ownership of stand alone building. Great curbside appeal and best location. Building also available for purchase.



To learn more, go to
www.PPSsellsDDS.com
415-899-8580
CA DRE License #1422122

Ray Irving
Ray@PPSsellsDDS.com
415-328-4235

Need to sell 3 operatories of Adec Cascade equipment and 3 xray machines. All in VERY good condition. Price negotiable. Contact Dr. Ross at 760-559-3728

BEVERLY HILLS PRACTICE FOR SALE – 4 ops grosses \$700,000/yr on 3½ days/week – digital xrays&computer – 50% overhead - Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

Palmdale: 4 ops, 1500 sqft all digital in a great location (DRE01993607) (818)522-9123

Dental office for lease in Huntington Park, by Florence and Pacific. The office has seven treatment room two waiting rooms and two Dr offices. In a good area where this office is been operating for many years. The office can be split to work for two dentists. Address: 7605 Seville Ave, Huntington Park, Ca 90706. Call for more information. 562 884-0445 Ray.

Older dental units in perfect condition, includes assist & Drs chairs \$1985. Vacuum, compressor + mor (310)502-4619 John

Legal Tip: You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Easy application. Quick decision-making and funding. Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

Factory Direct American Manufactured Dental Equipment for over 50 years, Chairs, Delivery Systems, Dental Seating, Dental Vacuums and Dental Compressor, all made in Corona CA, come see our factory. Call (800) 423 – 5657

Bibs Blue 500pcs \$12.99 buy at www.pricenex.com or (310)-527-7988

Disability forced sale: Van Nuys/Sherman Oaks. 35+ yrs of Goodwill.PPO/cash practice. Priced to sell immediately. Call/ Text Broker Lou 818-519-8564

CARLSBAD GP w/ Real Estate 4 ops, 1,456 sq. ft., close to the 5 and ocean! Greg Beamer 909-542-4891

(9201 Sunset) West Hollywood office available for sublease of 1 or 2 ops. Email: oshinaj82@gmail.com for more info

CHULA VISTA GP FOR SALE - 6 Ops+RE, 52 Yrs. Goodwill, 4.5 Hyg. Per Wk., 44%FFS, 56%PPO, Room for Growth! GR \$545K. HSDPT- Christy Conway-619-889-6482 #CA3195 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

Santa Ana - \$250,000 - 4ops/1,616sqft. 2021 gross \$308k+. Located next to a large DSO. Dr. Rishi Salwan (888)8024230 DRE#02085289

DENTAL BOARD OF CALIFORNIA ALLOWS HALF OF YOUR REQUIRED CE UNITS FOR LICENSE RENEWAL IN HOME STUDY. PDS, the leader in providing CE classes offers home study courses@ \$10.00/unit. For more details Call or text 909-933-9076.

ARE YOU MOVING?

Failure to notify the California Dental Licensing Board of an address change may cause your Dental Trader subscription to go elsewhere. State law requires you notify the Board of a move within ten days. You can also update your mailing address (or request permanent cancellation) at

www.dentaltrader.com

We do not accept address changes or cancellations by phone.



Pleasant Hill Practice For Sale \$582,000: Thriving 2nd generation w/60+ years goodwill, 4 operatories and tremendous reputation. info@integritypracticesales.com (855) 337-4337

Owner Finance. 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

HIGHLAND – 4 op comput. G.P. Store front location w exposure/visibility. Mixed pts. Annual Collects. approx. \$660K. Digital x-rays & CBCT. D&M Practice Sales (818) 591.1401

Dental Asst needed,Santa Ana family practice, FT job.Pay accrdng to exprnce email resume @ jungledental.elma@gmail.com

ONE YEAR FREE DENTAL SEO WITH PURCHASE OF A WEBSITE. Call eSEOSpace (805) 500-3736. Website: www.eseospace.com email: hello@eseospace.com

Make your ad stand out. Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

COPYRIGHT 2022 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

SUBMIT YOUR FREE READER AD ONLINE.

Reach every
dentist
in California!

Mailed to
40,000
doctors
statewide.



YOUR ADS POST INSTANTLY TO AD BOARD!

Go to
www.thedentaltrader.com/place-a-reader-ad
and follow instructions on page.

DEADLINE IS MIDNIGHT ON THE 10TH OF MONTH.

THOUSAND OAKS/NEWBURY PARK G.P. FOR SALE



Photos are representative

- (3) Op computerized G.P. located in a Shop. Ctr.
- Exposure, visibility, signage and ample free parking
- Spic-n-Span Clean, Pride of Ownership, w Newer Eqt.
- Cash/Ins/PPO pts. No HMO & No Dential
- 2021 Gross Collect \$585K+ on an easy 3½ day wk
- (7) Days of Hygiene/wk
- Eaglesoft Software, Digital X-Rays, & Chartless
- (40) Years of Goodwill
- Seller moving, but will assist w a short transition



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

**Trust your Pratic Purchase or Sale to
The Personalized Service Dental Broker®**

818.591.1401 or

866.425.1877

(Outside So. CA)

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



California's Finest Dental Practice Sales Team



When selling your practice and harvesting your life's work, you could waste months or years of your time in the ever-changing world of dental practice finance. In this unprecedented, **Covid-era market, financing your Buyer is more challenging than ever. Attaining financing for full market value is more important than ever and has become an art form that we have mastered.** Being the matchmakers of the industry since 1974, California Practice Sales Professionals have guided Sellers and Buyers every step of the way to ensure a successful transition. We will provide you with the understanding, expertise, and integrity you expect from the nation's leader in dental practice sales.

CALIFORNIA PRACTICE SALES, INC.

(714) 639-2775 • Outside 714 area, call (800) 697-5656 • Fax (714) 333-4444
www.calpracticesales.com • California Broker License #00283209