

# THE Dental Trader

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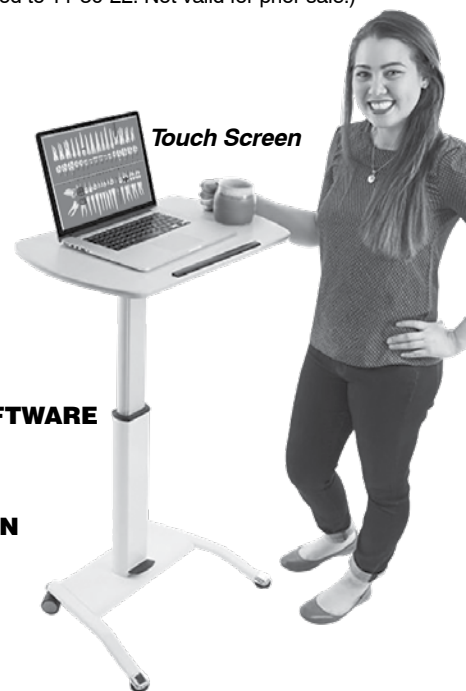
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## FRESNO COUNTY

**Room for Your Fresno County Practice Listing.**

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **SOLD**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ARCADIA #3** – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**CANYON COUNTRY – EMERGENCY SALE!** (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrix s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **SOLD**

**L.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**PALMDALE** – 4 op computerized G.P. with (25) years of Goodwill. Pt. base is Cash/Ins/PPO & kids Denti-Cal. Digital x-rays & Dental Soft s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Motivated Seller is retiring, but will help transition.

**SAN FERNANDO VALLEY PERIO PRACTICE** – Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **SOLD**

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**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor. **NEW**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

## MADERA COUNTY

**Room for Your Madera County Practice Listing.**

## RIVERSIDE COUNTY

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## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

## SAN LUIS OBISPO COUNTY

**Room for Your San Luis Obispo County Practice Listing.**

## VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** – (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **NEW**

**THOUSAND OAKS GENERAL/PERIO PRACTICE** – (4) op office located on a main thoroughfare, in a shop ctr, w exposure, visibility, signage, & ample free parking. Beautifully built out & eqt'd from scratch in 2018 @ a cost of \$450K. Nearly new top of the line Mid Mark eqt., Open Software, Digital X-Rays, & Chartless. Cash/Ins/PPO pts. 2021 Gross Collections \$325K+ on an easy 1 to 1½ day wk. Huge upside with more days & advertising. Seller to concentrate on their main office in West L.A., but will assist w a transition. **NEW**

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**Equipment Sale- 2019 office. Dr forced to retire/ needs quickly sold. Rear del chairs w/electric handpieces. Digital sensors, Nomad like xray, Autoclave etc. countyorang9@gmail.com**

**FAIR OAKS:** Highly-desirable mixed residential-commercial neighborhood. ~1,264 w/4 Ops. \$360k (EG-1442) WPS/800-641-4179

**Sacramento office,near** Kaiser,Dignity Hosp & various allied healthcare offices for sale at affordable price. 1,300 sq ft, 3 ops + 1 plumbed. Dentists retiring. E-mail leonilacastro32@gmail.com for more info.

**A-dec Cascade** Chair(black) w/ A-dec rear delivery and cabinet. \$7600+ship obo. Email: eafdds@hotmail.com Text 323-385-3626

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**Dentist Needed! Established** practice in Sunnyvale looking for a part-time associate. Please email resume dr.varnava@bntdental.com

**BRENTWOOD GP FOR SALE** - 4 Ops, Paperless, Digital. Professionally Designed Office. GR \$520K+. HSDPT - Jim Engel 925-330-2207 - #CA3008 <http://dentalpracticetransitions.henryschein.com/CA3008/>

**MODESTO Perio:** Practice on track to collect \$1.5M in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. Reduced \$400k - Real Estate Also Available (IG-1318) WPS/800-641-4179

**Sirona Cerec MC XL,Cerec AC Bluecam and Ivoclar Programat CS2,conditions on all are great. Selling for \$20,000.00. Located in Willits,Ca. contact is 707-459-4664.**

**Watsonville Practice For Sale** + RE \$295,000: 47 years goodwill, great reputation, 3+ ops, room to grow! info@integritypracticesales.com (855) 337-4337

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**San Jose** - \$566,000 - Jan-July 2022 net \$115k+, gross \$478k+, 4ops/1,100sqft. Dr. Rishi Salwan (888)8024230 DRE#02085289

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**Owner Finance.** 4801 Freeport Blvd Sacramento. \$150K for 5 ops, rent \$3300. 1600 sq Dr lee 9168625507

**Sirona Cerec MC XL, Cerec AC Bluecam and Ivoclar Programat CS2, conditions on all are great. Selling for \$10,000.00, willing to separte. Contact us at 707-459-4664.**

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**Sirona Cerec OMNICAM/MCX Miller/CS2 Oven Combo** Purchased 2014, working ideally. Make an offer ChrisHataeDDS@gmail.com

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**AUBURN:** Free standing building w/ excellent curb appeal – Practice collected > \$930k in 2021. ~1,750 sf w/5 Ops. \$675k (EG-1439) WPS/800-641-4179

**General Dental Practice For Sale** in Sonoma County: This well-established FFS (Non Delta Member) practice of 40 plus years on an abbreviated schedule has a hygiene program of 4.5 days. The practice is conveniently located in a single story highly visible professional building. The building is also available for purchase. The office consists of 4 fully equipped operatories. This practice generates approximately \$500K. Please email your cv: sonomacodds@gmail.com

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~ Katherine L., DDS  
 Lake Forest, CA

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### **Los Angeles County**

#### **Canyon Country: Collections ~ \$232K**

- Seller Retires. Mostly Cash/PPO.
- Strip mall. 2 eq.ops + 1. Low Rent.
- 1 doctor + 1-2 staffs. Low Overhead.

#### **Cerritos – Excellent location.**

- 2022 Projections ~ \$265K
- Seller retires. Office 20+ yrs goodwill
- Large shopping center. 3 equipped ops.
- Insurance: PPO/Cash/Cap/Denti-Cal

#### **Cerritos – Reduced Pricing!**

- **Asking \$85K (\$105K) or Best Offer!**
- **Equipment and Leasehold only**
- Retail ctr off CA- 91 w/ anchor stores.
- 1,000 sq.ft., 4 eq. ops. Fair rent.

#### **Diamond Bar:**

- **2022 Projection ~ \$ 849K**
- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

#### **Inglewood – 2022 Projections ~ \$900K**

- Excellent location with heavy foot traffic.
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists, including orthodontics.

#### **Long Beach: Gross ~ \$350K**

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### **Long Beach: New Listing!**

- **2022 Projections ~ \$550K**
- Seller retires
- Large retail center. 3 eq.ops. + 1
- ~50% FFS/PPO; ~50% Cap/DentiCal
- 20+ years goodwill

#### **South Whittier:**

- Starter practice with bonus of pts.
- Strip mall. Corner lot. Low rent
- Beautiful office. 5 equipped ops.

### **Practices Wanted:**

- Dental Practices in Korean Town
- Dental Practices in Fresno
- Practices in Diamond Bar & Upland
- Dental Practices in Studio City/LA
- Pediatric Practices
- Starter Practices at Good Locations
- High Production PPO/Cash Practices

### **Orange County**

#### **Anaheim- Grosses ~ \$290 - \$300K**

- Strip mall, close to Knott Berry Farm
- 3 eq. ops. + 2 add'l plumbed.
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

#### **Anaheim – Equipment and Leasehold**

- **Asking \$95K (from \$125K) or best offer!**
- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

#### **Orange – 2022 Projections ~ \$460K**

- Excellent location: Large shopping plz.
- 3 equipped ops., ~ 1,200 sq.ft.
- Long term patient base/staff.
- Mostly PPO/FFS.

#### **Westminster – Projections ~ \$600K**

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ 4,400 plus triple net.
- Associate run practice.

### **Riverside County**

#### **Murrieta – Grosses ~ \$911K.**

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.
- Lots of outside referrals.

#### **Norco – Equipment and Leasehold**

- **Asking \$85K!**
- Beautiful shopping ctr, close to I-15
- Just built ~ 5 yrs ago. ~ 4 eq. ops.
- Equipment include chairs/CBTC, etc.

### **Northern California**

#### **Daily City – Collections ~ \$410K**

- Seller retires. Mostly PPO
- 4 equipped ops. Reasonable rent
- *Single standing bldg. on main street.*
- Highly commercialized area w/parking lot.

#### **Dublin – New Listing!**

- **2022 Projection ~ \$1 Million**
- **General and Orthodontics**
- Seller retires. 15+ years goodwill.
- Excellent location – large shopping plaza close to freeway junctions.
- 4 equipped ops. ~ 1,350 sq.ft.
- ~65% FFS/PPO, ~35% HMO/Cap

#### **East Bay Area – Pediatric Practice**

- **Grosses ~ \$750K**
- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location. 5 eq. ops.

### **Northern California**

#### **Livermore: Asking \$270K**

- Selling for family/health reasons
- Well run practice w/+20 yrs goodwill
- **Grosses ~ \$369K. FFS/PPO Only**
- Strip mall. 4 eq. ops.
- Long term staffs.

#### **Millipitas – Grosses ~ \$278K**

- Seller retires. 20+ yrs goodwill
- Part time practice.
- Mostly Cash/PPO
- Shopping plaza. 3 eq. ops. +1

#### **Dental Practice & Real Estate In San Jose – New Listing!**

- **2022 Projections ~ \$600K**
- ~80% FFS/PPO and ~20% HMO/Cap. Cap check ~\$2k/month.
- Practice opens 3 days/wk.
- Office run with 1 dr + 3 staffs.
- 4 eq. ops., ~1,000 sq.ft.
- Real estate – prominent professional suite within walking distance of strip malls.

#### **San Jose – Grosses ~ \$255K**

- Seller retires. Low overhead.
- Opens 3 days/wk with 2 staffs.
- 3 equipped operatories. Low Rent.
- A Spanish speaking doctor will be at an advantage at this office.

#### **San Jose – 2 practices for sale**

- Office #1 - Collections ~\$390K
- Retail Center - 5 ops. Rent ~\$4,800
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- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

#### **San Rafael - Grossed ~ \$600K**

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

#### **Santa Rosa – Price Reduction!**

- **Asking \$250K ( \$350K)**
- Grossed ~ \$592K
- Seller retires. ~95% PPO/CASH
- Close to downtown. 3 Ops.
- **Potential for Real Estate Sale**

#### **Stockton –Practice & Real Estate**

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor retires. 3 eq. ops.
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

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Multi-specialty practice facility with 5 fully equipped ops and room for 2+ more. Revenues of \$500k on part-time schedule. Modern / paperless equipment & facility. Over 10 years of Goodwill. Easy transition of patients expected. Priced to Sell Quickly!

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Retiree with over 30 years goodwill. Works 4 days + busy 4 days hygiene/week. Uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. Growth potential & easy of patient transfer.

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Retiree doing only bread-n-butter dentistry. All specialty treatment referred. Hispanic patients primarily. Busy office with large patient pool features 4 ops plus room for more. Low overhead. Associates in-place so transition is a snap. Big potential

### CITY OF INDUSTRY

Retiree with part-time practice; ideal starter opportunity; 4 ops; shopping center; priced under \$250k

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### BREA

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**Tell us YOUR criteria! Many practices NOT advertised per seller wishes for privacy!**

**Thousand Oaks** – retiree doing bread-n-butter dentistry with PPO/cash revenues over \$600k

**Escondido** – location, sign exposure, revenues of \$800k

**Corona** – retiree with modern facility; solid management and revenues over \$700k

**Riverside** – exposure shopping center; primarily associate-run; revenues of \$1.3m

**San Fernando Valley** – retiree with 30 yrs of goodwill; PPO/cash revenues of \$600k



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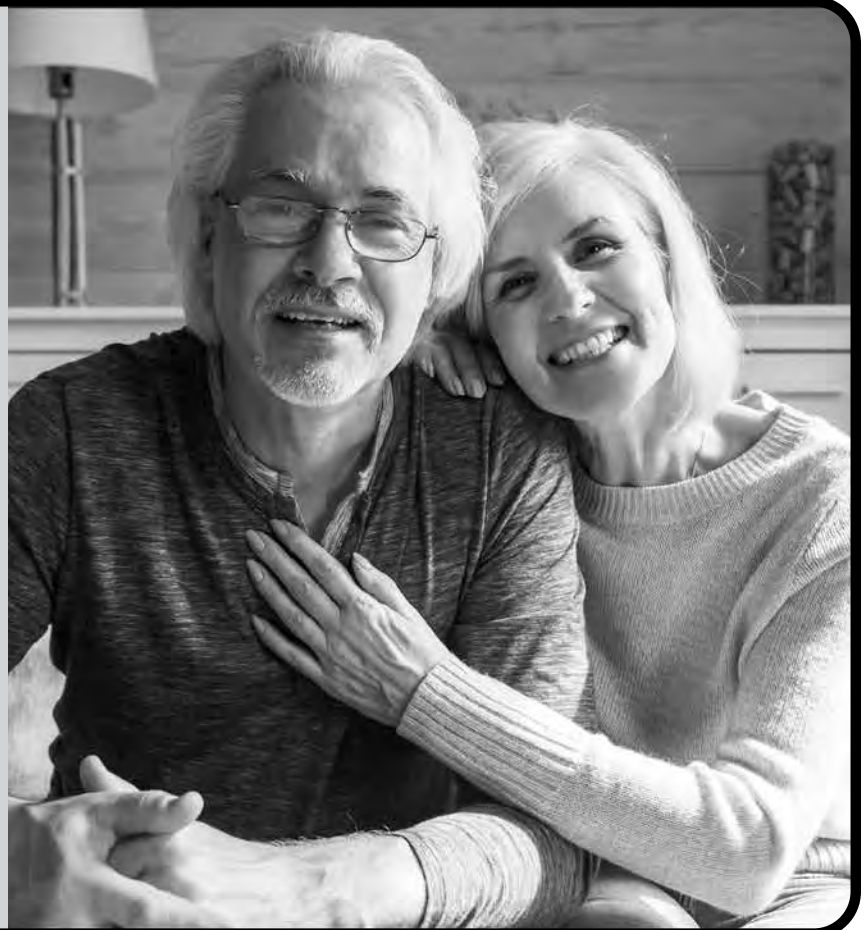
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**IN ESCROW! Concord | \$349,000 | 6 ops | #10018** Spacious office in beautiful building. Call Nelson (510) 501-1959

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**Bakersfield | \$700,000 | 10 ops | #09942** Priced reduced to SELL! With nearly \$2M in annual revenue this 100% associate run General Practice is beautifully remodeled and is in a prime retail location! Call Darren (805) 878-0633



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**IN ESCROW! Bakersfield | \$303,000 + \$899,000 | 4 ops | #10021** Downtown corner location! Call José (925) 382-9525

**Porterville + Real Estate | \$385,000 + \$350,000 | 4 ops | #10015** Stroll around downtown in your spare time with this lovely family practice. They are the only practice in the area to offer IV sedation and oral surgery, so you automatically have a huge leg up on any local competition. Call José (925) 382-9525

**SOLD! Bakersfield | \$995,000 | 7 ops | Sold by José**

**Fresno + Real Estate | \$280,000 + \$849,000 | 5 ops | #10017** Picture yourself in this pristine office ideally located just off Highway 41 in a beautiful suburban neighborhood. Excellent word-of-mouth referrals and tons of opportunities for growth if marketing were added. Call José (925) 382-9525

**Fresno | \$340,000 | 5 ops | #09987** This family practice has become a dental landmark in the local community. Collecting 5-star reviews for years and located in a charming office complex surrounded by towering pines and maples just off the Yosemite Freeway. Call José (925) 382-9525

**Merced | \$249,000 | 4 ops | #09913** Fantastic high-technology practice in a busy shopping center in a quickly growing area. Its busy corner located in surrounded by shopping and medical offices and draws large numbers of people from across the region. Call José (925) 382-9525

**SOLD! Bakersfield | \$590,000 | 12 ops | Sold by José**

**Tulare County + Real Estate | \$349,000 + \$566,000 | 3 ops | #09916** Make a name for yourself in Tulare County with this tremendous fast-start opportunity in centrally located dental office. Downtown near City Hall this 3-operator office can easily be converted to 6! Call José (925) 382-9525

**Ukiah | \$575,000 | 4 ops | #10008** Net income was \$547k and they're on track to collect \$1.2M in 2022! This practice is priced unbelievably low, and the seller is incredibly motivated. Nothing but upsides at this once-in-a-lifetime opportunity for an excellent dentist looking for small-town pace with big-city income! Call José (925) 382-9525

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**Modesto + Real Estate | \$375,000 + \$495,000 | 5 ops | #10038** Build your legacy at this 50-year established General Practice wonderfully location just off Highway 99. Thoughtfully remodeled just 3-4 years ago using high-quality materials, it boasts high ceilings and a crisp, modern vibe throughout. Call José (925) 382-9525

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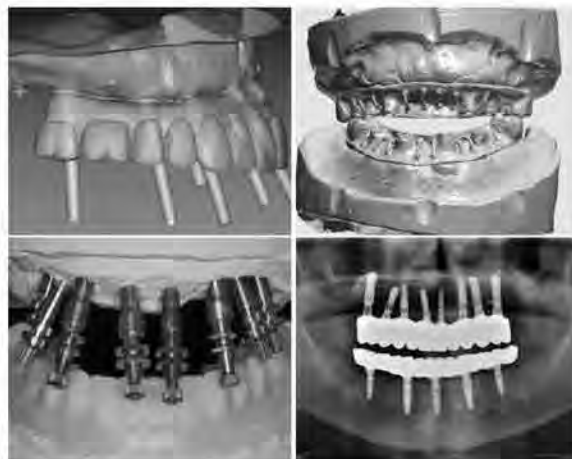
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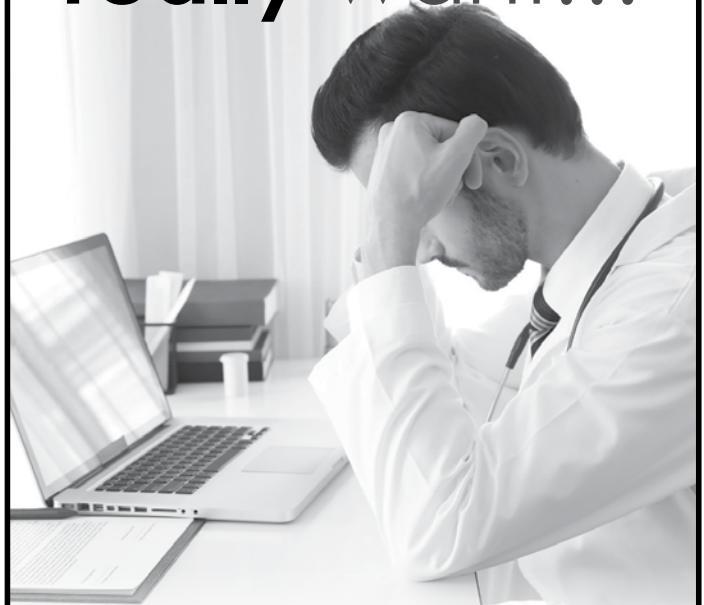
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**DANVILLE - NEW LISTING -** Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 Revenue of \$1,364,000 on a 4 day work week with 5 1/2 days of Hygiene. Four (4) updated treatment rooms housed in approx. 1,200 Sq. Ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrux PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3203/>

**ELK GROVE / SOUTH SACRAMENTO AREA -** Rare opportunity to acquire a thriving Orthodontic Specialty practice in a highly desirable community. Selling Doctor has worked three days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale closing to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout work environment including 3 chair open-bay Operatory setup, a fourth Op / chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac practice management software with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked out 6 weeks in advance, with approximately 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

**FAIRFIELD/VALLEJO AREA -** Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

**GREATER LAKE TAHOE AREA -** Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**LAKE TAHOE AREA WITH LAKE VIEWS -** High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area. with over 20 years of goodwill. Dentrux, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

**NORTHERN CALIFORNIA PERIO -** Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3118/>

**PLEASANTON -** Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

**RED BLUFF/CORNING/ORLAND AREA -** Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**ROCKLIN/GRANITE BAY AREA -** Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrux, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrux reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg./wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

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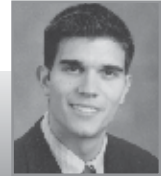
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**ROSEVILLE/CITRUS HTS. AREA - Big Price Reduction for expedited sale!** - Seller must sell/retire!!! Seller will consider all offers including a Patient Records / Goodwill Sale - High retail and drive-by traffic 4 Operatory GP practice with over 18 years of Goodwill. Nice space layout in approximately 1,600 sf professional & retail exposure building. 'MOGO' Practice Management Software with 11 workstations, digital x-ray, intra-oral cameras, and soft tissue laser. Seller's PM Software reports over 1,300 active patients in the past 18 months, averaged 13 new patients per month, 5 days of Hygiene per week, with the practice scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2021 Gross Receipts were \$719K, and 2022 is on track to again hit \$719K-ish range... on a 5-day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

**SANTA CLARA COUNTY / WEST VALLEY - NEW LISTING** - This very affluent community reflects the quality of this practice. 2021 revenue of \$579,000 on a 3 1/2-day work week. Well-appointed five (5) treatment rooms with 1 additional room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

**SONOMA COUNTY** - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3165/>

**SONOMA COUNTY** - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca2594/>

**SONOMA COUNTY** - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrax. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca544/>

**S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA** - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

**S. SACRAMENTO METRO** - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3149d/>

### CENTRAL CALIFORNIA

**GREATER MODESTO** - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrax, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrax reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production...all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

**GREATER MODESTO AREA - NEW LISTING** - Rare opportunity to acquire a GP dental practice with a long-standing/predictable patient base and income stream that is located in a desirable area and community. Seller has 15 years of Goodwill in a practice that has been successfully operating at the same location for over 60 years. Seller is negotiable to work back for a period of time after the sale. ~2,700 sq. ft. of comfortable and efficient office layout including five (5) equipped and 2 plumbed (7 total) Operatories, nice patient waiting area with fireplace, Eaglesoft PM Software with 3 workstations, digital X-Ray Photo-Phosphor Sensor System, and digital Pano. Dentist is booked out 2 weeks in advance, and Hygiene is booked out 2 months in advance, with PM Software reporting approximately 864 active patients over past 12 months and average 13 new patients per month over past year. Endo, Oral Surgery, and Implant Placement referred out. 2021 gross receipts \$614K on 32 hour work week. #CA3286- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3286/>

**SANTA CRUZ** - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrax PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>

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### SOUTHERN CALIFORNIA

**CENTRAL VALLEY** - Rare and unbelievable opportunity to purchase a successful Pediatric practice. Ten (10) chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca2794/>

**CENTRAL COAST** - Amazing practice located in beautiful Central Coast, California! The doctor is looking to sell the well-established FFS/PPO practice--located in a strip mall shopping center in one of the largest cities in the Central Coast. This high-producing practice grossed \$2.4M in 2021, has a loyal staff and a great patient base. The spacious practice is over 3,000 sq. ft. and has eight (8) fully equipped operatories. The office is paperless and utilizes open dental software. This practice has it all--digital x-ray/pano units, Cone Beam CT, intra-oral scanners, 3-D printers, chairside CAD/CAM, and a completely integrated dental lab for all other CAD/CAM restorations. The seller reports over 2,900 active patients in the past 18 months, 5 days of Hygiene per week, and on average 74 new patients per month. The owner will work back, if needed, and assist in an easy transition. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3157- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3157/>

**COASTAL ORANGE COUNTY** - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

**COSTAL ORANGE COUNTY - NEW LISTING** - Beautiful dental practice for sale in a stand-alone dental building located in coastal Orange County! Doctor is retiring. Approximately 3,000 square feet with eight (8) Ops with rear-entry, adaptable for either left or right-handed dentists, Progeny Digital X-ray and four (4) x-ray units that are used between rooms. Average age of equipment is 10 years old. Plenty of room to install CBCT or Panoramic X-Ray. Large front office space, lab in the middle of office as well as a staff lounge. Genesis practice management software system. Easy freeway access with free open parking lot. Practice is open 2.5 days a week. No hygienists as dentist performs these treatments, so there is a lot of growth potential for hygiene. All specialty is referred out, so there is opportunity to grow the practice by keeping those services in-house. Associate on staff that works 2 days a week and willing to stay on with new owner. PPO and HMO patients that pay for upgraded services. The Seller owns the building and will lease the space back to the new owner. There may be an opportunity to purchase the building in the future. Practice was built from scratch in 2004. 2021 Collections of \$881K. There is nothing but upside with this practice! #CA3275 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3275/>

**HESPERIA** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with five (5) furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**NORTH ORANGE COUNTY** - Must see practice in a great location in Yorba Linda! This bright and well-maintained office has everything you are looking for in a modern General Practice. The 1150 sq ft office has 4 operatories, is fully paperless and utilizes open dental software. The office grossed over \$1.0M in 2021, has an incredible staff and loyal patient base. The seller primarily works 3.25 days a week and the practice has over 30 years of goodwill! The practice has a Cone Beam CT, iTero scanner--as well as digital x-rays, computers, and TVs in every operatory. The fee for service and PPO practice has 3 days of hygiene per week. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3262- Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA3262/>

**ORANGE** - Doctor is ready to retire. Located in a professional building where you own the office the space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operatory. 4 equipped treatment rooms, desirable location in suburban area with specialty offices nearby. Heavy traffic area and close to mall and freeways. Clarix Dexcam intra-oral camera, TV screens in all the Ops, Dentrux software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3143/>

**RANCHO SANTA MARGARITA** - Beautiful four (4) Operatory practice in Rancho Santa Margarita! Over 30 years of goodwill in this light and bright office. Practice utilizes Dentrux, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hygiene per week. Modern design with large windows in the operatories. 2021 Gross Revenue over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

**SAN BERNARDINO** - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants, dental practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

**SOUTH ORANGE COUNTY** - Great practice opportunity located in an affluent area--shopping center--in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/FFS-only practice. Every operatory has a computer with access to Dentrux, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an iTero scanner to help sell aligner technology and record ortho records. The practice is open only 4 days a week--Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3095/>

**TORRANCE** - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

**WHITTIER** - Retiring doctor is looking to sell the long-established FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories, three (3) equipped. The office is paperless, utilizes Genesis software, has digital x-rays, intraoral cameras, and iTero. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3150/>

### SAN DIEGO

**CHULA VISTA - NEW LISTING** - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 [http://dentalpracticetransitions.henryschein.com/listing/CA3195](http://dentalpracticetransitions.henryschein.com/listing/CA3195/)

**ENCINITAS** - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3152/>

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**ESCONDIDO** - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy main-lane street with private, gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3031>

**LA JOLLA** - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

**OCEANSIDE** - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

**SAN DIEGO** - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3188/>

**SAN DIEGO** - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3005/>

**SAN DIEGO** - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrrix, Scanora, X-ray Plates and Pan. 25% PPO, 15% PPO, 10% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3140/>

**SAN DIEGO** - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

**SCRIPPS RANCH** - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dentrrix, soft tissue laser, Rotary Endo Equipment, and an intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3054/>

### OUTSIDE OF CALIFORNIA

**HILO, HI - NEW LISTING** - Ever imagined practicing dentistry on the Big Island of Hawaii? Picture pristine white sand beaches and trade winds blowing through the palm trees. Well-established General Dental practice for sale in the close-knit community of Hilo. Office has two (2) treatment rooms with the potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

**LIHUE, KAUAI** - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dentrrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3176/>

**EDMONDS - NEW LISTING** - Large General practice located within a highly desirable suburb community outside of Seattle on a major thoroughfare. Clean, spacious and optimal flowing floorplan. Welcoming patient reception area, spacious front desk work area, private doctor office, laundry, lab/storage. 6+1 ops, newer equipment, average age is 8 years. All employees staying. Features a Sirona Laser, Carestream Panoramic X-ray, Carestream Sensors, Digital X-ray, Dentrrix, Velscope, Kavro Diagondent, Accutron Nitrous. Newer Air Techniques Compressor and Vacuum. Approximately 26 new patients per month. 22% of collections are Hygiene. 14% Ortho, 23% Crown, 15% Restorative. Doctor refers out majority of Endo, O/S and implants. 14% Ortho 12 month rolling collections: \$864,475. Priced to move! #WA3220- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3220/>

**EUGENE / SPRINGFIELD AREA** - This is a prime opportunity for a dentist looking to take over and grow a very established GP practice located in a mixed professional building since 2005. The interior is modern, turn-key, and has a functional flow. Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Operatories. Dentrrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromister. The practice collected \$922,000 in 2021 on 4 days per week. #OR3248- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3248/>

**PORTLAND, OREGON** - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

**SALEM** - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3043/>

**PUGET SOUND ISLAND** - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**PUYALLUP** - Opportunity awaits for this high tech and turnkey general dental practice which has been in its current location in Puyallup, WA for the last 10 years. Practice is on a main artery in a highly desirable part of town. Practice has been owned by the current doctors since 2017. The clinic has six (6) operatories + 1 that is plumbed, within a 4,200 square foot space. The practice features a welcoming patient waiting area, new lighting, new flooring, newer operatories, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Too much technology to list! Practice is paperless, utilizes Dentrrix and collected \$1.9M+ on 8 doctor and 4 hygiene days per week in 2021. #WA3247- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3247/>

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**S. SACRAMENTO GP FOR SALE** -5 Ops, 73 Yrs. Goodwill, Paperless, Hi-Exposure Retail. GR \$803K. HSDPT-Jay Harter 916-812-0500-#CA3093 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

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**Los Angeles Practice For Sale** \$265,000: 100% FFS, well-established Westside GP, modern build-out and excellent growth potential! [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**RED BLUFF, CA** – 4 OP GP practice, with a free-standing building for sale. Great income and low stress. Revenue of \$720K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**FREMONT:** Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. Reduced \$450k (DG-1373) WPS/800-641-4179

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**practice for sale (San Bernardino)** forced sale due to health issue (5ops) located on busy street(free standing building)lease \$1700. associates on 3 day produced \$360 in 2021 asking \$200k obo Mike 562.832.9332 Dentipro.net

**Legal Tip:** Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Fresno** - \$180,000— 4ops/1,800sqft. 2021 gross 284k+. Rent \$2,587/month. Dr. Rishi Salwan (888)8024230 DRE#02085289

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**NORTHERN BAY AREA PERIO FOR SALE** - 4 Ops+RE, 33 Yrs. Goodwill, 4 Hyg Days/wk. GR \$1.4M. HSDPT- Gina Miller 707-391-7048-#CA3118 <https://dentalpracticetransitions.henryschein.com/listing/ca3118/>



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### BAY AREA

**AC-1368 SAN FRANCISCO:** Great Location, Beautiful Office, New Equipment. 2,300 sf w/5 fully equipped Ops. 1,000 add'l sf available **\$550k**

**AC-1412 SAN FRANCISCO:** Located in Fantastic Art Deco Building in Richmond District! Annualized collections over \$1.25M! 1400 sf w/ 4 fully equipped ops **\$650k**

**AC-1426 SAN FRANCISCO:** Located in Heart of Mission District. 850 sf w/3 fully equipped Ops & plumbed for 1 add'l **\$235k**

**AG-1135 SAN FRANCISCO:** Practice cash-flow ~\$240k in 2021, great opportunity at \$376k! ~972 sf w/3 Ops. Plumbed for 1 add'l. **\$376k - Real Estate Also Available**

**AG-1350 SAN FRANCISCO:** Practice is committed to cosmetics as well as preserving overall, long-term dental health. ~1,932 sf w/5 Ops. **\$1.2M**

**AG-1419 SAN FRANCISCO:** Easy accessibility, free parking & low rent in SF Outer Sunset District! ~736 sf w/2 Ops + 1 add'l. **\$198k**

**AG-993 SF SAINT FRANCIS WOODS:** Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. **A steal at \$80k!**

**AN-1326 SAN FRANCISCO:** Producing \$1M+ even during Covid! 1067 sf w/ 5 ops **REDUCED! \$495k - Real Estate Also Available**

**BC-1383 PIEDMONT:** THIS WILL NOT LAST! Quality practice collecting over \$1.427M in 2021. 1,740 sf w/ 5 Ops **\$999k**

**BC-1386 HAYWARD Facility:** Beautiful updated office near bustling downtown. 1,500 sf w/5 ops **Priced for Immediate Sale \$80k**

**BG-1343 CONCORD:** Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. **\$275k – Real Estate Also Available**

**BG-1363 ANTIOCH:** Seller highly motivated – will consider all reasonable offers! ~1,323 sf w/4 Ops. **Reduced \$75k – Real Estate Also Available**

**BG-1404 ALAMO:** Busy Retail area bustling w/ activity of thriving businesses in desirable neighborhood. ~860 sf w/3 Ops. **Reduced \$195k**

**BN-1150 SAN PABLO:** Located in an attractive, popular Retail Shopping Center. ~1,300 sf w/ 4 Ops. **Reduced \$150k**

**BN-1372 SAN RAMON Facility:** Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. 623 sf w/ 2 OPs **\$95k**

**BN-1398 OAKLAND Real Estate:** Real Estate price includes Major Dental EQ, fixtures & furniture! 5-10 minute walk to Downtown. Bus stop right outside. 1,200 sf w/ 3 fully equipped OPs. **\$450k**

**BN-1402 HAYWARD Facility:** An amazing opportunity awaits a specialty dentist! ~1,530 sf w/2 Ops + 2 add'l. **\$120k**

**CC-1262 SANTA ROSA:** Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

**CC-1387 PETALUMA:** Stream-lined, well managed office w/state of the art technology including CEREC. Stunning views & just a few blocks from downtown. 2,010 sf w/6 ops & plumbed for 2 add'l **\$599k**

**CC-1388 SANTA ROSA:** Established 25+ years in enviable location w/stellar reputation! 1,000 sf w/3 fully equipped ops **\$250k**

**CC-1389 SANTA ROSA:** Premier Cosmetic & Restorative Practice. Fully-remodeled, modern, free-standing building. 1,800 sf w/5 ops **\$799K**

**CG-1410 VACAVILLE:** Busy Retail Shopping Center w/ popular Anchor Tenants, ~1,200 sf w/4 ops **\$675k**

### BAY AREA CONTINUED

**CG-1433 ROHNERT PARK:** Highly-visible, attractive, 3-story Professional complex on major thoroughfare. ~1,700 sf w/ 4 Ops. **Seller Motivated \$228k**

**CG-1440 MARIN COUNTY:** Work Smarter not Harder, Cash Flow/Profit @ \$450k! ~1,100 sf w/4 Ops. **\$795k**

**CN-1331 PETALUMA:** Opportunity for significant growth by maximizing workweek & keeping specialties in-house! ~1,700 sf w/4 ops **\$240k**

**CN-1417 MILL VALLEY:** Opportunity like this rarely comes along! Mill Valley is a thriving artistic community. ~1,000 sf w/4 ops **\$350k**

**CN-911 SANTA ROSA:** Well-established & priced for immediate sale! 2,250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

**DC-1400 PLEASANTON:** Move-In Ready Facility in desirable prof bldg near thriving businesses 720 sf w/ 2 OPS. Plumbed for 1 add'l **Now Only \$90k**

**DC-1405 LIVERMORE Facility:** Move-In Ready facility in desirable neighborhood. ~1,850 sf w/ 4 fully equipped Ops **\$150k**

**DC-1409 DUBLIN Facility:** Well-maintained retail shopping center. ~1662sf w/5ops **\$250k**

**DG-1141 SAN JOSE:** Top-of-line, state-of-art equipment. Practice collected over \$1.3M in 2021! ~1,450 sf w/5 Ops. **Reduced \$750k**

**DG-1208 SALINAS:** Collections nearly \$1.5m in 2021, practice cash flow ~\$700k annually! ~4,860 sf w/10 Ops. **\$695k**

**DG-1289 WATSONVILLE:** Located at intersection, near large Retail Shopping Center w/ major anchor tenant. ~2,700 sf w/6 Ops. **\$325k**

**DG-1356 HOLLISTER:** Practice is on track to collect ~\$900k in 2022! ~1,500 sf w/5 Ops. **\$565k**

**DG-1365 FREMONT:** Seller highly motivated, needs to sell within 30 days! ~1,500 sf w/3 Ops + 2 add'l **Reduced \$150k**

**DG-1366 MONTEREY:** Established 50+ yrs. Excellent visibility on busy thoroughfare. ~1,200 sf w/4 Ops. **\$385k**

**DG-1369 HALF MOON BAY:** One of the most high-tech "gadget" offices that we have ever seen! ~2,480 sf w/4 Ops. **\$688k – Real Estate Also Available**

**DG-1373 FREMONT:** Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. **Reduced \$450k**

**DG-1397 MILPITAS:** Highly-desirable, busy Retail Shopping Center w/ excellent visibility. ~860 sf /2 Ops. **Seller Motivated \$250k**

**DG-1403 FREMONT:** Loyal, stable patient base, fee-for-service practice are well educated w/ good insurance. ~1,280 sf w/ 3 Ops. **\$650k**

**DG-1411 SAN JOSE Facility:** Build your empire here at this proven location! ~1,000 sf w/2 Ops. **\$48K**

**DG-1416 SAN JOSE:** Front suite on well-traveled thoroughfare w/ good visibility & exposure. ~1,400 sf w/4 Ops. **Reduced \$150k**

**DG-1435 MID-PENINSULA:** On track for BEST YEAR in the last 3 years! Rare gem in the Bay Area w/ up to 7 Ops! ~2,274 sf w/ 5 Ops + 2 add'l. **\$488K**

**DN-1310 WATSONVILLE:** Desirable, bustling, well-established neighborhood. ~1,800 sf w/4 Ops + 1 add'l. **\$315k**

**DN-1407 SUNNYVALE:** High-traffic intersection enviable location in close proximity to Apple Campus. ~2,000 sf w/5 Ops **\$1.5M**

**DN-1423 SAN JOSE:** Well-established family-oriented practice awaits your talent and skill to take it to the next level! ~930 sf w/2 Ops + 1 add'l **\$250K**





Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



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## NORTHERN CALIFORNIA

**EG-1202 AUBURN:** All reasonable offers will be considered! Priced at only 54% of collections! ~1,000 sf w/3 Ops. **Reduced \$175k**

**EG-1340 SACRAMENTO:** Located in A popular, busy, single-story Retail Shopping Plaza. ~1,500 sf w/3 Ops. **Reduced \$159k**

**EG-1420 SACRAMENTO:** Located on one of the busiest intersections in the Midtown Corridor! ~2,500 sf w/5 Ops. **\$495k**

**EG-1430 CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. **\$160k**

**EG-1439 AUBURN:** Free standing building w/ excellent curb appeal – Practice collected > \$930k in 2021. ~1,750 sf w/5 Ops. **\$675k**

**EG-1442 FAIR OAKS:** Highly-desirable mixed residential-commercial neighborhood. ~1,264 w/4 Ops. **\$360k**

**EG-1445 SACRAMENTO:** Envious location on major thoroughfare w/ excellent visibility. ~2,300 sf w/ 4 Ops. **\$445k**

**EN-1204 FAIR OAKS:** 2021 Gross Revenues exceeded \$1.3M – equipped w/ state-of-the-art technology. ~1,272 sf w/4 Ops. **\$875k**

**EN-1395 ELK GROVE:** Seller Motivated! Practice collected over \$1.219M in 2021. 3,200 sf w/7 fully equipped Ops & plumbed for 3 add'l **\$850k**

**EN-1432 ELK GROVE:** Located in popular Retail Shopping Center. 1,400 sf w/4 fully equipped Ops **\$395k**

**GN-1240 REDDING:** Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$495k - Real Estate Also Available**

**GN-1348 CHICO:** Practice collected over \$1.033M in 2021. Amazing Opportunity! 3,500 sf w/ 7 ops. **\$695k**

**GN-1357 OROVILLE:** Established for 50+ years. Collections over \$864k in 2021. ~2,400 sf w/6 Ops & plumbed for 1 add'l. **\$295k – Real Estate Also Available**

**GN-1393 CHICO:** Seller willing to work-back for new owner! 1,425 sf w/ 4 fully equipped ops. REAL ESTATE ALSO AVAILABLE! **\$595k**

**GN-1401 CHICO Facility:** Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. **Reduced \$75K**

**HG-1146 TRUCKEE:** Practice collected ~ \$600k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. **Reduced \$295k**

**HG-1341 GRASS VALLEY:** Seller will consider all reasonable offers – Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. **Reduced \$195k+**

**HG-1390 SIERRA FOOTHILLS:** Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. **Reduced \$125k - Real Estate Also Available**

## CENTRAL VALLEY & SOUTHERN CALIFORNIA

**G-1265 STOCKTON:** Normal collections are usually > \$700k annually. ~1,106 sf w/3 Ops. **Reduced \$428k – Own Your Own Condo Unit!**

**IN-1349 LODI:** Practice & Real Estate in highly desirable professional corridor. 1,500 sf w/3 ops. Plumbed for 1 add'l **Practice: \$335k / Real Estate: \$395k**

**IN-1353 STOCKTON:** Unique 1/3 Partnership Opportunity w/reputation for delivering beautiful smiles! 4,700 sf w/ 10 ops + 3 add'l. **\$215k**

## CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED

**IN-1429 STOCKTON:** Great potential for growth, by expanding current workweek. Real Estate Available! ~3,000 sf w/ 6 ops, **\$100K**

**JG-1307 SAN LUIS OBISPO:** Located in highly-desirable corridor of Med-Tech neighborhood. ~1,559 sf w/ 3 Ops + 1 add'l. **Reduced \$395k - Real Estate Also Available**

**JN-1301 LINDSAY AREA:** Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. **Reduced \$100K**

**JN-1375 FRESNO:** Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. **\$275k**

**KG-1391 SANTA MARIA:** Practice on track to collect more than \$700k in 2022! ~1,300 sf w/4 Ops. **A Steal At \$325k!**

## SPECIALTY PRACTICES

**BG-1361 EAST BAY Ortho:** This Ortho practice's annual cash flow profitability is ~\$334k on a 24-hr workweek! ~890 sf w/3 Chairs. **\$375k**

**CC-1330 VACAVILLE Endo:** Seller retiring after 25 years! Stellar Reputation. 2,565 sf w/ 5 ops. Plumbed for 1 add'l **\$350k – Real Estate Also Available**

**DG-1324 SUNNYVALE Perio:** Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. **\$495k**

**DG-1428 SAN JOSE Pedo:** Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + plumbed for 1 add'l. **\$325k – Condo Unit Available for Purchase**

**GN-1370 NORTH SACRAMENTO VALLEY Ortho:** Close to elementary, Junior High & High School! 2100 sf w/ 6 chairs/Bays **\$415k**

**GN-1378 NORTH SACRAMENTO VALLEY Perio:** Collected over \$1.465M in 2021! 3070 sf w/ 5 Ops. Plumbed for 1 add'l **\$695k**

**GN-1408 YUBA CITY Pedo:** Practice collected over \$1.46M in 2021. ~3200 sf w/ 5 Ops. **\$895k**

**IG-1318 MODESTO Perio:** Practice on track to collect \$1.5M in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. **Reduced \$400k - Real Estate Also Available**

**IN-1359 AMADOR COUNTY Endo:** Robust referral base in the professional community! ~2,000 sf w/2 Ops. **\$150k – Real Estate Also Available**



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**6211 SACRAMENTO'S FAIR OAKS** Phenomenal exposure at busy intersection. 5-ops. \$500,000 per year performer by Owner's choice. Tremendous investment includes real estate. Perfect pedestal for a 6-day per week practice. Do your homework. Simply needs a different vision! **Full Price \$175,000.**

**6210 STOCKTON AREA - ORTHO** Platform to grow busier practice in very desirable family community. Collections totaled \$387,500 on 2-days in 2021. Owner has not been able to spend more time per other obligations. **Full price \$150,000.**

**6209 MODESTO** 5-ops with 6th available in signature building. Paperless, digital and CBCT. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800. **Full Price \$550,000.**

### SOUTHERN CALIFORNIA 714-345-9659 ~ PPSincnet@gmail.com

**5002 SOUTH ORANGE COUNTY'S LAGUNA NIGUEL AREA** Excellent opportunity to grow to \$800,000/year or take add additional ops to build to a \$2+ Million/year practice.

**5003 PALM DESERT** Seattle hockey teams building new sports / entertainment center. Shall have profound impact on the area. 3-ops doing \$300,000 on part-time schedule.

**5004 TORRANCE** At entrance into Palo Verdes. Gorgeous 6-op office with great visibility. Averaging 50-new patients per month. Gross \$1 Million now and grow to \$2+ Million in 3-years.

**5005 LADERA RANCH** Beautiful 4-ops. Will do \$1 Million.

**5006 PASADENA** Grossing \$500,000+ part-time. Great staff.

**5007 KERN COUNTY LAKE RESORT** Grossing \$1.4 Million. Special Fees allowed Owner to work 16 hours and take home \$350,000 with Associate.

**5008 SAN PEDRO / PALOS VERDES** Gross \$850,000 on 3-days. Low overhead. 80% Longshoreman.

**5009 CORONA DENTAL PRACTICE AND BUILDING** Senior DDS always did \$500-\$550,000. Great exposure. Recently renovated. Motivated successor will do \$1,000,000+.

**5010 PASADENA** Grossing \$850,000. Low overhead. Full Price \$450,000

**5011 SOUTH ORANGE COUNTY** 4 ops in major shopping center near Starbucks. Absentee owner. Grossing \$70,000+ per month. Full price \$650,000.

**5012 CARSON** Store front. Female DDS did \$500,000-to-\$600,000. 3-Ops. Seller had and dropped HMO. Dropped to \$300,000. Full price \$200,000.

**5014 CULVER CITY** Grossed \$850,000 in 2019. Referred out 143 Cases in 2021 and grossed \$750,000.

**5015 SMALL CITY NEAR BAKERSFIELD** Seller works 2-days/week, does \$40,000/month. New 3DCT. 5-ops in 1,800 sq.ft. Full Price for Practice & Condo \$750,000.



**www.PPSsellsDDS.com**

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For complete details on any of these opportunities, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)





*Ray and Edna Irving*

*Happy Holidays!*



**Professional Practice Sales**  
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## **Professional Practice Sales Celebrates Fifty-Six Years Selling California Dental Practices**

### **TODAY'S MARKETPLACE**

There are more practices "For Sale"  
now than at any previous time!

There are fewer Buyers in the Marketplace.

It is a Buyers' Market, not a Sellers' Market  
unless you own a highly targeted practice with DSOs  
knocking on your door, or a busy out-of-network  
practice located in a highly coveted zip code.

### **OBSERVATION**

The asking prices on many  
"For Sale" practices are inflated.

### **SUMMARY**

A glut of "For Sale" practices, fewer Buyers and inflated  
asking prices. Logic and common sense are lacking.

### **THE PPS WAY**

PPS is selective in our engagements. A proper analysis  
is performed in order to truly understand each practice  
and to determine the appropriate price based upon those  
variables associated with that practice. When we finally  
have the price discussion, it is fact-based. Having properly  
educated Clients with attainable expectations makes for  
a great partnership in these sale endeavors.

Further, a complete Toolbox is assembled before a practice  
is marketed. PPS subscribes to the tenet that the heavy lifting  
needs to be done on the front end. This takes considerable  
time. But it is the best investment any  
Seller can make before their practice goes to Market.