

# THE Dental Trader

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So. Calif. Edition

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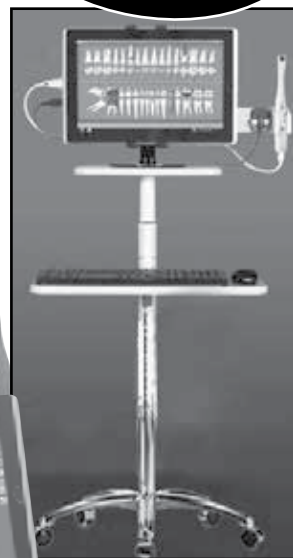
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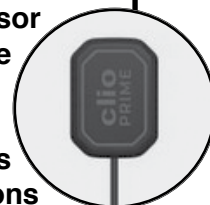


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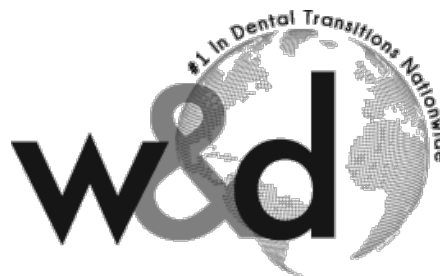
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**TEMECULA** - Looking for part time or full time dentist to work in a private practice. Call or text 951-297-8517.

**Assistant and Receptionist** needed in San Diego Mira Mesa please email [mmmdentist@yahoo.com](mailto:mmmdentist@yahoo.com)

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**Dental office** sale reseda California.3 units. Low rent. 40k . Prime location. 8188054311.

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**ESCONDIDO Practice for sale \$190k.** 15yrs same location\3 ops\ NEW MoritaR100\Implants\858-833-8347 San Diego

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**\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\*** Spanish speaking Denti-Cal USC GP will bring everything. [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

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**Dentist Anesthesiologist-Dr.Sophia Iravani- Dental provider-** IV Sedation/ GA- 3109621119





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Paul Maimone Broker/Owner  
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## FRESNO COUNTY

Room for Your Fresno County Practice Listing.

## KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **SOLD**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

**L.A. - KERN COUNTY LINE - BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

## LOS ANGELES COUNTY

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**CANYON COUNTRY - EMERGENCY SALE!** (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrax s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. **PARTNERSHIP DISSOLUTION.** Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **PENDING**

**L.A. - KERN COUNTY LINE - BE YOUR OWN LANDLORD!** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**PALMDALE** – 4 op computerized G.P. with (25) years of Goodwill. Pt. base is Cash/Ins/PPO & kids Denti-Cal. Digital x-rays & Dental Soft s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Motivated Seller is retiring, but will help transition. **NEW**

**SAN FERNANDO VALLEY PERIO PRACTICE** - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **SOLD**

**SAN FERNANDO VALLY - EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** - Are you looking to start from scratch, or to open up a second office, or to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease. Located in the following SFV areas: Canoga Park, Northridge, Reseda, San Fernando, Sylmar, Tarzana, West Hills, & Woodland Hills. In addition, we conduct customized space & building searches. **NEW**

**WOODLAND HILLS** - (9) op comput. General/Perio Practice. (5) ops fully eqt'd, (1) fully eqt'd surgery room, & (3) add. plumbed ops. Located in a 2,400 sq. ft. store front, in a very busy shop. ctr., on a main thoroughfare. Excellent exposure, visibility, signage, & parking. Cash/Ins/PPO small amount of Denti-Cal. 2021 Collections were approx. \$500K. **BACK ON THE MARKET**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor. **NEW**

## ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

## MADERA COUNTY

Room for Your Madera County Practice Listing.

## RIVERSIDE COUNTY

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## SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

## SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

## SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

## VENTURA COUNTY

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## UPCOMING PRACTICES FOR SALE

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**Space sharing** opportunity in Newport Beach. Beautiful upscale office. Smilecentraldental@yahoo.com.

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**practice4sale PPO/Cash** 750K in southbay 3 month transition nopaindentistry@gmail.com

**Peri-ProIII X-ray** Film Developer Works good, Must pick up (Long Beach) (714) 313-4293 Jackwilliamsdds@gmail.com \$400 obo

**Dental office** space for rent on Las Tunas Drive, Temple City. Flexible. Please call 626-818-0633 Dr. Chang

**Granada hills** 25 yrs dental office 4sale, good location, 2 operative rooms, low rent, ask \$70k, 818-363-6776

**Partner needed GP or specialist** to open a dental practice in LA and Orange county Text 714 6996838

**ZEISS Pico Microscope** for wall mounting \$15000 or best offer. Call (562)682-8030

**ortho and** oral surgery supplies for sale. mailly instruments. cureman11@gmail.com or 4242565253 shawn

**Experienced GP.** 2 days in Hemet. No molar endo or complex extractions. Routine restorative and C&B. stacybee@att.net

**Hygienist Tarzana,** RDH. Private office. Excellent compensation. toothopinion@aol.com

**NEED ORTHODONTIST/TRAVELING** ORTHO WITH STAFF IN 818 PLEASE TEXT 4242741499

**Turnkey Torrance** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**Beverly Hills Dental Practice** for sale. Gross 600K on 3.5 days. Full hygiene schedule. dentsale18@gmail.com

**OC Leasehold Sale Great Equipment Spacious 4ops ~1200 sqft Great Location & Parking Text 949-423-9817**

**OC Purchase Hunt:** Searching 4op+ in Northern half Orange County. P: 626-759-6517. E: kcn.dental@gmail.com

**\*KEEP ENDO IN-HOUSE\*** Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@gmail.com

**RDH needed** in Koreatown on Tuesdays at our PPO office. May lead to additional days. Email ladds323@gmail.com

**General Dentist/Endodontist** needed for F/T Position in the Pasadena Area. Call (818)335-0274/Email: sinai.dental@yahoo.com



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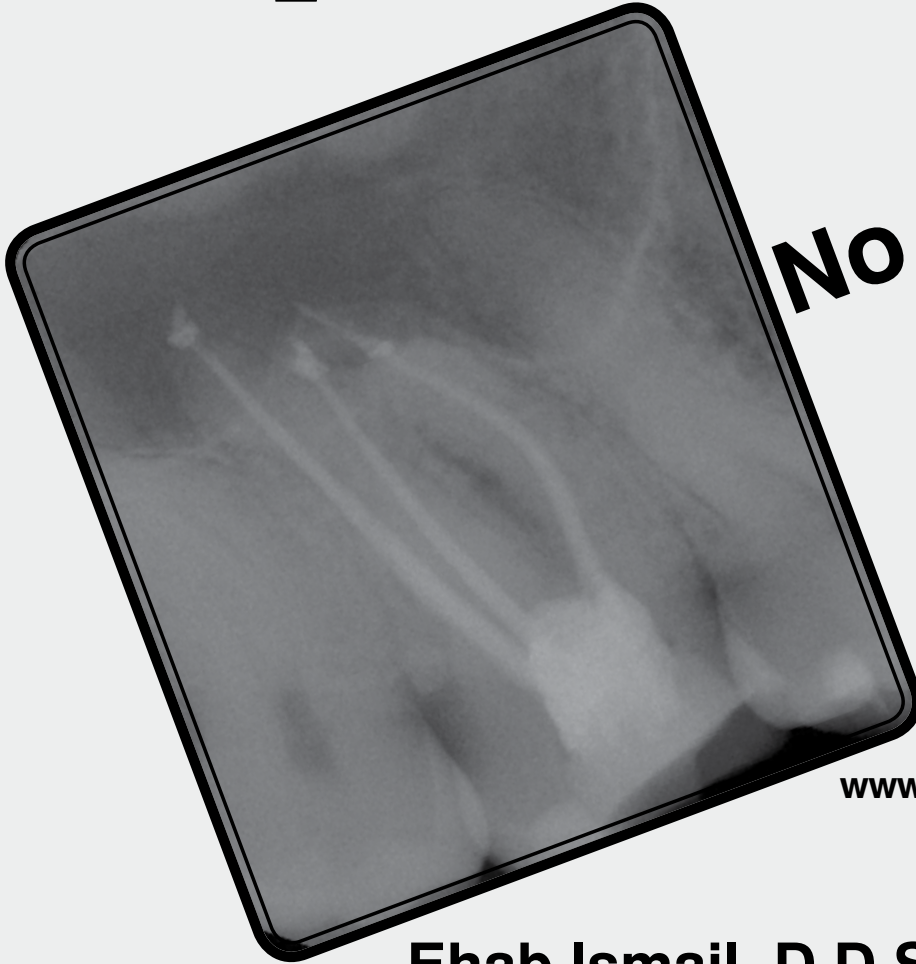
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**Danville, CA-satellite dental office** for sale in upscale Danville, 1/2 block off 680 near downtown; 3ops (2 larger), large LAB, office space & patient list can be sold separately email: [jimykoby@gmail.com](mailto:jimykoby@gmail.com)



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~ Katherine L., DDS  
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## **Practice Financing**

- Practice Sales
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- Equipment Leasing
- Real Estate Acquisitions
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### **Los Angeles County**

#### **Canyon Country: Collections ~ \$232K**

- Seller Retires. Mostly Cash/PPO.
- Strip mall. 2 eq.ops + 1. Low Rent.
- 1 doctor + 1-2 staffs. Low Overhead.

#### **Cerritos – Excellent location.**

- 2022 Projections ~ \$265K
- Seller retires. Office 20+ yrs goodwill
- Large shopping center. 3 equipped ops.
- Insurance: PPO/Cash/Cap/Denti-Cal

#### **Cerritos – Reduced Pricing!**

- **Asking \$85K (\$105K) or Best Offer!**
- **Equipment and Leasehold only**
- Retail ctr off CA- 91 w/ anchor stores.
- 1,000 sq.ft., 4 eq. ops. Fair rent.

#### **Diamond Bar:**

- **2022 Projection ~ \$ 849K**
- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

#### **Inglewood – 2022 Projections ~ \$900K**

- Excellent location with heavy foot traffic.
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists, including orthodontics.

#### **Long Beach: Gross ~ \$350K**

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### **Long Beach: New Listing!**

- 2022 Projections ~ \$550K
- Seller retires
- Large retail center. 3 eq.ops. + 1
- ~50% FFS/PPO; ~50% Cap/DentiCal
- 20+ years goodwill

#### **South Whittier: Price Reduction!**

- **Asking \$90K (\$125K)**
- Starter practice with bonus of pts.
- Strip mall. Corner lot. Low rent
- Beautiful office. 5 equipped ops.

### **Stanislaus County**

#### **Stanislaus County: New Listing!**

- In the vicinity of Ceres, Modesto, Oakdale, Riverbank and etc...
- Grosses \$1.5 M mostly Cash/PPO
- Associate Run Practice
- Large retail center. 7 - 9 ops.
- Long term staff and many years of goodwill.

### **Orange County**

#### **Anaheim - Grosses ~ \$290 - \$300K**

- Strip mall, close to Knott Berry Farm
- 3 eq. ops. + 2 add'l plumbed.
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

#### **Anaheim – Equipment and Leasehold**

- **Asking \$95K (from \$135K) or best offer!**
- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

#### **Orange – 2022 Projections ~ \$460K**

- Excellent location: Large shopping plz.
- 3 equipped ops., ~ 1,200 sq.ft.
- Long term patient base/staff.
- Mostly PPO/FFS.

#### **Westminster – Projections ~ \$600K**

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- 4 eq.ops. ~1,200 sq.ft.
- Rent ~ 4,400 plus triple net.
- Associate run practice.

### **Riverside County**

#### **Murrieta – Grosses ~ \$911K.**

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.
- Lots of outside referrals.

#### **Norco – Equipment and Leasehold**

- **Asking \$85K!**
- Beautiful shopping ctr, close to I-15
- Just built ~ 5 yrs ago. ~ 4 eq. ops.
- Equipment include chairs/CBTC, etc.

### **Imperial County:**

#### **El Centro - general & specialty practice**

- High production practice
- ~50% Denti-Cal & 50% PPO/Cash
- 14 ops., ~ 6,500 sq.ft.
- Ideal for large corporations/government funded establishments

### **Practices Wanted:**

Dental Practices in Korean Town

Dental Practice in Fresno

Practices in Diamond Bar & Upland

Dental Practice in Studio City/LA

Pediatric Practices

Starter Practices at Good Locations

High Production PPO/Cash Practices

Dental Practices with Real Estates

### **Northern California**

#### **Daily City – Collections ~ \$410K**

- Seller retires. Mostly PPO
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

#### **East Bay Area – Pediatric Practice**

- **Grosses ~ \$750K**
- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location. 5 eq. ops.

#### **Livermore: Asking \$270K**

- Selling for family/health reasons
- Well run practice w/+20 yrs goodwill
- **Grosses ~ \$369K. FFS/PPO Only**
- Strip mall. 4 eq. ops.

#### **Milpitas – New Listing!**

- Seller retires. Grosses ~ \$278K
- Part time practice.
- Mostly Cash/PPO
- Shopping plaza. 3 eq. ops. +1

#### **San Bruno – Collections ~ \$1.5 M**

- Seller retiring. High profit margin
- Long term patients.
- Corner lot w/private parking spaces.
- Just renovated. 6 eq. ops. Low Rent.

#### **San Jose – Grosses ~ \$255K**

- Close to Freeway - 680. 3 ops.
- Opens 3 days/wk with 2 staffs.
- A Spanish speaking doctor will be at an advantage at this office.

#### **San Jose – Price Reduction!**

- **Asking \$50K (\$70K)**
- **Equipment and Leasehold Only**
- Large shopping plaza off CA -130.
- 3 ops. Equipment in good condition

#### **San Jose – 2 practices for sale**

- Office #1 - Collections ~\$390K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$608K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

#### **San Rafael - Grossed ~ \$600K**

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

#### **Santa Rosa – Price Reduction!**

- **Asking \$250K (\$350K)**
- Grossed ~ \$592K
- Seller retires. ~95% PPO/CASH
- Close to downtown. 3 Ops.
- **Potential for Real Estate Sale**

#### **Stockton – Practice & Real Estate**

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor Retires. 3 eq. ops.
- ~60% Denti-Cal, 30% PPO
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### CENTURY CITY

Multi-specialty practice facility with 5 fully equipped ops and room for 2+ more. Revenues of \$500k on part-time schedule. Modern / paperless equipment & facility. Over 10 years of Goodwill. Easy transition of patients expected. Priced to Sell Quickly!

### PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days + busy 4 days hygiene/week. Uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. Growth potential & easy of patient transfer.

### ORANGE COUNTY

This One has it ALL!!! Retiree with 7 ops in modern facility. Gross revenues of \$1.6m on 4 days per week. Established hygiene & associate schedule. Free standing building with sign exposure and parking lot. Conservative Seller has not increased fees in 10+years. Location, transferability, sustainability & Growth Potential

### WHITTIER

No miss opportunity!!! Over 15 years goodwill. Free standing building with huge sign. Seller works limited sched with revenues of \$700k and growing. Non-advertising/conservative practice. Ideal as multi-specialty office with 5 + large ops plus room for more.

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### OXNARD

Retiree doing only bread-n-butter dentistry. All specialty treatment referred. Hispanic patients primarily. Busy office with large patient pool features 4 ops plus room for more. Low overhead. Associates in-place so transition is a snap. Big potential

### CITY OF INDUSTRY

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**Tell us YOUR criteria! Many practices NOT advertised per seller wishes for privacy!**

**Thousand Oaks** – retiree doing bread-n-butter dentistry with PPO/cash revenues over \$600k

**Escondido** – location, sign exposure, revenues of \$800k

**Corona** – retiree with modern facility; solid management and revenues over \$700k

**Riverside** – exposure shopping center; primarily associate-run; revenues of \$1.3m

**San Fernando Valley** – retiree with 30 yrs of goodwill; PPO/cash revenues of \$600k



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Location	Asking Price	Summary Info
<b>Southern California</b>	<b>INQUIRE</b>	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. <b>Please call for more information.</b>
<b>Central San Diego</b>	<b>\$1,200,000</b>	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>La Jolla</b>	<b>\$1,795,000</b>	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
<b>North County</b>	<b>\$350,000</b>	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
<b>Fallbrook</b>	<b>\$775,000</b>	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
<b>San Diego</b>	<b>\$859,000</b>	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diego's top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.
<b>East County</b>	<b>\$375,000</b>	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!
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<b>Temecula</b>	<b>\$424,000</b>	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!
<b>Kearny Mesa</b>	<b>\$379,000</b>	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Peds or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.

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## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Brentwood, Beverly Hills, Burbank, Calabasas, Encino, Huntington Beach, Los Angeles, Oak Park, Santa Clarita, West Los Angeles, and Woodland Hills.

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - PENDING

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000.

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$550,000.

**BEVERLY HILLS GENERAL PRACTICE FOR SALE:** This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrix software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

**CALABASAS GENERAL PRACTICE FOR SALE:** Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Well established PPO practice collected \$980,000 last year and \$828,000 in each of 2019 and 2020 on four days per week with five days of hygiene coverage per week. Collected over \$800,000 in the first six months of this year due in large part to implants placed by the in-house periodontist. Seller refers almost all endo and pedo.. The office is in a professional building on Ventura Blvd with easy access. The office has five equipped operatories with digital x-rays, Dentrix software and two lasers. The practice averages 22 new patients per month. Asking \$700,000.

**BURBANK GENERAL PRACTICE FOR SALE:** Located in a freestanding building on a corner lot. This practice has a very long history of strong production. Current collections are over \$1.9 million with a net income over \$700,000 per year. Seller works five days per week with seven days of hygiene per week. Seller refers all endo, all oral surgery and all perio. The practice has seven equipped operatories. Computerized with Dentrix software and digital x-rays. Asking \$1,650,000. - SOLD

**SANTA CLARITA FEE FOR SERVICE PRACTICE FOR SALE:** 36 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all pedo. The office has 3 equipped operatories plus one additional operatory that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000.-SOLD AT FULL PRICE

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE



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As a seller there is, for the first time since COVID, a sense that the buyers are less afraid of the future. They were, in many cases, also the ones that were the first to be let go as dental clinics cut back staffing due to lower demand. Those lower in the proverbial pecking order had less seniority and were therefore more expendable. That realization has increased their awareness of the value of owning a practice versus being an employee of someone else. Also, as a seller, timing can be critical as the current administration eyes increases in the capital gains tax rates. The opportunity is there now. Strike while the iron is hot!

For the facts and not the fantasy about practice sales, call Kurt Skarin at Lee Skarin and Associates at **805-777-7707**.



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Perfect for Prosthodontist or Highly Skilled General Dentist

**Asking \$2,400,000**

### **#1159 South Orange County**

Restorative Practice

2022 3 Months Coll. \$184K

2021 Collections \$624,000

1,422 Sq. Ft. Suite w/4 Ops

Located in Retail space

High Visibility in Desired

Community

**Asking \$560,000**

### **#1165 South LA County**

Private Restorative Practice

100% Fee-For-Service

Almost 3,000 Sq. Ft. Space w/5 Ops

Seller Retiring

Real Estate Available For Purchase

**Practice Asking Price \$795,000**

### **#1161 South Orange County**

FFS/PPO GP

Professional 1,750 sq. ft. space / 6 ops

High-tech and modern rebuild

2021 Revenues \$679,690

2022 6 Mo. Rev. \$328,906 (seller out 8 weeks).

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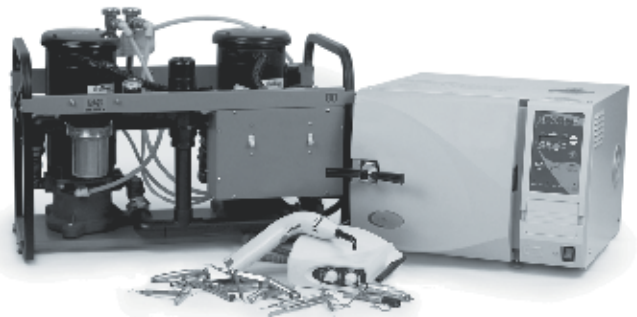
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## FEATURED LISTINGS WITH REAL ESTATE

**NORWALK (GP + REAL ESTATE)** – Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2021 the practice grossed \$233K & is projecting \$276K for 2022.** Please contact your CPS for more details. **Property ID #5359.**

**FONTANA (GP + REAL ESTATE)** – Established in 1967, this general practice is located in a single-story building with great street visibility and heavy traffic flow. The office is next to a residential area. The seller is currently working 4 days a week with 3 days/wk of hygiene. PPO & Cash Only. Seller does minimal advertising. The office consists of 4 equipped operatories, 2 hygiene rooms, and a digital X-ray. **It grossed approx. \$751K in 2021 & projecting \$791K for 2022. Buyer's net of \$206K.** Please contact your CPS Broker for more information. **Property ID #5375.**

**DESERT HOT SPRINGS (GP + REAL ESTATE)** – Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Grossed \$469K for 2021 & current monthly revenue approximately 40K.** It's a great opportunity to **buy the building for a reasonable price of \$225K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

**YUCCA VALLEY (PEDO + REAL ESTATE)** – practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **The practice grossed \$673K in 2021. Buyer's Net of \$403K. Property ID #5396.**

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- Buyer's net of \$276K
- Located in a two-story dental medical building
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- 20+ years of goodwill
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Lic. #00602189

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### LOS ANGELES COUNTY LISTINGS

**GRANDA HILLS (GP)** - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. **It's currently averaging \$26K/mo & projecting \$305K for 2022.** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

**HACIENDA HEIGHTS** - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. The lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with an associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **The practice grossed \$619K in 2020-2021. Buyer's Net of \$247K.** Please contact your CPS Broker for more information. **Property #5361.**

**LOS ANGELES** - General / Orthodontic practice established in 1986, located in a single-story building strip center with heavy traffic flow. Great street visibility and signage. Has extra parking in the rear. This practice consists of 10 equipped operatories in a 2,800 sq. ft. office. PPO/Cash/Denti-cal. **Grossed \$1.8M in 2021. Projecting \$1.824K for 2022. Buyer's net of \$477K.** Seller is currently working 5 days/wk with GP Associate 5 days/wk and Ortho 1x/mo. Patient and GP Referral. It's computerized with Easy Dental and Digital X-ray. Has excellent staff. Please contact your CPS Broker for more information. **Property ID #5387.**

**NORWALK - (GP + REAL ESTATE)** Well-established practice with 25+ years of goodwill. The retiring doctor currently works 5 days in the office. They see an average of 10-12 patients a day and 6-8 hygiene patients a day. The doctor started his practice in 1991 and has been at this location since 1995. It's 100% patient referral and the recall system are journal entries, courtesy calls, and postcards if not reached by phone. Is located in a 1,250 sq ft. building with 3 equipped operatories and 2 plumbed not equipped ops and is software with softdent. **In 2021 the practice grossed \$233K & is projecting \$276K for 2022.** Please contact your CPS for more details. **Property ID #5359.**

**TORRANCE** - Orthodontic practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021. Buyer's Net of \$53K.** The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.**

**TORRANCE** - Turn-Key general practice located in a busy shopping center with plenty of parking. It's on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. **In 2021 the practice grossed \$172K & is projecting \$181K for 2022.** Please contact your CPS for more details. **Property ID #5391.**

**WESTLAKE VILLAGE** - Established in 2005, this beautiful general practice has 5 spacious equipped operatories in a 2-story medical/dental complex plaza. **It grossed approximately \$706K in 2021 & is projecting \$758K for 2022. Buyer's net of \$245K.** Income source is PPO and Cash Only. Seller sees approximately 9-11 new patients per month. It's computerized with Eaglesoft software. Practice is only open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. **Property ID #5376.**

**WILMINGTON Price reduced!!** - General Practice with 27 years of goodwill is located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk. with 1 day/month of Ortho and sees approximately 10 new patients/mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in an approximately 1,300 sq. ft. suite. **This practice grossed 244K in 2021 & is projecting \$277K for 2022.** Please contact your CPS Broker for more information. **Property ID #5334.**

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## and Appraising of Dental Practices



Juana Dominguez  
Transition Coordinator

### ORANGE COUNTY LISTINGS

**ANAHEIM HILLS** – Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed \$519K for 2021 & is projecting \$590K for 2022. Buyer's Net of \$91K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

**BREA** - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Grossed \$306K in 2021 & projecting \$337K for 2022. Property ID #5356.**

**CORONA DEL MAR** – Well-established General Practice located in a single-story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has a digital X-ray. The retiring seller is currently working 4 days per week, O.S. 2x per month, and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **It grossed approximately \$817K for 2021 & projecting \$852K for 2022. Projected Buyer's Net of \$201K.** Reasonable rent for the area. Has excellent staff. Great location. Next to a residential area and retail shops. **Property ID #5285.** Please contact your CPS Broker for more details. **Property ID #5285.**

**FULLERTON** – Well-established practice with over 66 years of goodwill in a single-story professional building complex. This 2,285 sq. ft. practice consists of 5 equipped operatories and Dentrix software. The seller currently works 4 days a week and has 4 days of hygiene per week. Sees approximately an average of 15-18 per day and an average of 7 new patients a month. **The practice grossed \$753K for 2021 & projecting \$769K for 2022. Buyer's Net of \$221K.** Does minimal advertising! Mainly patient referrals and 1 syndicated ad. Please contact your CPS Broker for more details. **Property ID #5392**

**IRVINE - General Practice + Specialty** established in 2011 and located in a 3-story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk, and Specialists 1 day. The office sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Grossed \$1.3M for 2021. Projected Buyer's net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352.**

**IRVINE** – Established in 1975, this general practice is located on the first floor of a two-story medical-dental building. Retiring seller is currently working 4 days per week and sees approximately 25 new patients per month. PPO & Cash Only! Does minimal advertising. No HMO. The practice consists of 4 spacious equipped operatories in a 1,200 sq. ft. suite. It's computerized with Eaglesoft software. Has reasonable rent for the area. **Grossed \$434K in 2021.** Please contact your CPS Broker for more details. **Property ID #5388.**

**LAGUNA HILLS** - Is a well-established general practice with 5 fully equipped operatories and 3 plumbed not equipped on a 1,890 sq. ft. suite in a single-story shopping center. Seller is currently working 3 days/wk with a Hygienist 3 1/2 days/wk and sees approx. 20-25 new patients per month. It is computerized with Dentrix software and Pax-i 3D Pano. **The practice grossed \$1M in 2021. Buyer's net of \$379K.** Well maintained office with up-to-date modern look and equipment. Please contact your CPS Broker for more details. **Property ID #5394.**

**LOS ALAMITOS** – Well-established general practice located in a 2-story medical-dental building with great street visibility and signage in a highly desired area of Los Alamitos. The practice consists of 4 spacious eq. ops, in a 1,250 sq. ft. suite. The retiring seller is currently working 3 days/wk. with 4 days of hygiene. PPO and Cash only! Has great rent for the area. **Grossed approximately \$377K in 2021.** Excellent staff. Plenty of parking. It's a great opportunity. Please contact your CPS Broker for more information. **Property ID #5382.**

**NEWPORT BEACH** – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 1/2 days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2<sup>nd</sup> floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021 & projecting \$833K for 2022. Buyer's Net of \$301K.** Please contact your CPS Broker for more details. **Property ID #5397.**

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Alex Baylon, V.P.  
Lic. #02128087

# CALIFORNIA

## Specializing in the Selling

**PLACENTIA** – Well-established practice with over 35 years of goodwill. The 2,013 sq. ft. suite is in a 2-story medical building that is on the second floor. It consists of 4 equipped operatories with 2 digital x-ray and Softdent software. The retiring doctor currently works in the office 4 days a week with 1 hygienist working Monday & Tuesday and another hygienist working Wednesday and Thursday. The doctor currently sees 8-12 patients a day with an average of 8 hygiene patients a day and 8-10 new patients a month. **The practice grossed \$534K in 2021 & projecting \$592K for 2022. Buyer's Net of \$120K.** Please contact your CPS Broker for more details. **Property ID #5399**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**DESERT HOT SPRINGS (GP + REAL ESTATE)** - Well-established general practice located in a one-story free-standing building. It's near the City Council, Police and Fire station. Practice consists of 3 equipped operatories in a 1,262 sq. ft. office. It's computerized with Eaglesoft software and digital x-ray. The seller sees an average of 10-12 new patients/mo. PPO and Cash Only. **Grossed \$469K for 2021 & current monthly revenue approximately 40K. Buyer's Net of \$140K.** It's a great opportunity to **buy the building for a reasonable price of \$225K!!** Please contact your CPS Broker for more details. **Property ID #5384.**

**FONTANA (GP + Real Estate)** – Established in 1967, this general practice is located in a single-story building with great street visibility and heavy traffic flow. The office is next to a residential area. The seller is currently working 4 days a week with 3 days/wk of hygiene. PPO & Cash Only. Seller does minimal advertising. The office consists of 4 equipped operatories, 2 hygiene rooms, and a digital X-ray. **It grossed approx. \$751K in 2021 & projecting \$791K for 2022. Buyer's net of \$206K.** Please contact your CPS Broker for more information. **Property ID #5375.**

**GROUP SOLO IN RIVERSIDE COUNTY** - Our practices are preeminent dental offices and icons for the local community established circa 1989. With over 60+ years of goodwill to offer, these practices are located in a single-story professional building with a corner location on a spacious 2,460 SF Suite, one of 6 units in the building. These two independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double; each practice has its own set of financials for review. With the combined strength of these two practices, you will be unrivaled for this demographic. The Sellers and other tenants privately own the real estate, which will offer a very competitive lease and consider selling the Real Estate for a timely transaction. After reviewing the financials for these practices, you will realize the Buyer with the right skillset can capture the income for specialties being referred out; and the high-profit margins these practices have. One Seller has a satellite office for sale as well. **Please contact your CPS Broker for more information. Property ID #5373.**

**LAKE ELSINORE** – This general practice with 38 years of goodwill is located in a 2-story building in downtown Lake Elsinore and blocks from the lake. The practice consists of 3 equipped operatories in a 1,200 sq. ft. suite. The retiring seller is currently working 3 days per week and 3 days per week of hygiene. The seller sees an average of 8-10 new patients per month. PPO & Cash Only. 100% patient referral. **The office grossed approximately \$331K in 2021 & projecting \$324K for 2022. Buyer's Net of \$50K.** Has great staff. Please contact your CPS Brokers for more details. **Property ID #5381.**

**LOMA LINDA** – Well established General practice located in a 2-story professional building plaza. The office consists of 3 equipped operatories in a 1,231 sq. ft. suite. The seller is currently working 4 days per week with 6 days per week of hygiene. Cash and PPO only. Seller sees an average of 6-10 new patients per month. **The practice grossed \$288K in 2021.** Please contact your CPS Broker for more details. **Property ID #5378.**

**MURRIETA** – Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2<sup>nd</sup> floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operator. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. **The practice grossed \$671K in 2021 & projecting \$777K for 2022. Buyer's Net of \$240K.** Please contact your CPS Brokers for more details. **Property ID #5389.**

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John W. Knipf, President  
Lic. #00283209

**PALM DESERT** - General practice established circa 1992 and located in a 2-story professional building. This practice is an icon in the community and consists of 7 equipped operatories in an approx. 2,500 sq. ft. suite. It's computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. It's 100% patient referral. **It grossed \$1.5M in 2021 & projecting \$1.5M for 2022. Buyer's net of \$509K.** Sellers work 1 day each with GP Associate 3 days/wk., Endo and O.S. 1x/mo. **Property ID #5372.**

**TEMECULA (Turn-Key)** - General practice located in a professional building in a shopping plaza. It's right off the freeway on a corner location. Suite next door is vacant, therefore, room for expansion. The practice consists of 2 equipped operatories. This is the Seller's satellite office. This office will be sold as one with the Hemet practice or can be sold separately. Please contact your CPS Broker for more details. **Property ID #5374.**

**YUCCA VALLEY - (PEDO + Real Estate)** practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. **The practice grossed \$673K in 2021. Buyer's Net of \$403K. Property ID #5396.**

### SAN DIEGO COUNTY LISTINGS

**FALLBROOK** - With over 30 years of goodwill, this general practice is located in a 2-story medical-dental building with 4 equipped operatories on a 1,565 sq. ft. suite. Next residential area and other professional buildings. It's computerized with Practice Works software and Digital X-ray. **Grossed \$332K for 2021.** Please contact your CPS Broker for more details. **Property ID #5386.**

**IMPERIAL BEACH** - Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021. Buyer's Net of \$227K.** Please contact your CPS Broker for more information. **Property ID #5359.**

**OCEANSIDE** - Leasehold Improvements & Equipment Only! **SOLD** The office has 4 equipped operatories in a single free-standing building with excellent street visibility. Has reasonable rent for the area. It was recently remodeled and shows very well. In a great corner location just blocks from the beach. The office is beautifully furnished and recently remodeled. Please contact your CPS Broker for more details. **Property #5380.**

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**Robert A. Palumbo:** [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**Alex Baylon:** [abaylon@calpracticesales.com](mailto:abaylon@calpracticesales.com)

**Alice King:** [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

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### SOUTHERN CALIFORNIA

**AGOURA HILLS / WESTLAKE VILLAGE / THOUSAND OAKS** - High Quality fee-for-service dental office for sale. Practice is located in a highly desirable location in Southern California with 4 Ops plus 1 plumbed not equipped. Doctor has practiced for 18 years in this same location and has never had to do any external marketing. Doctor is not concerned with any insurance companies. Health/hygiene program with 5 total hygiene days a week with room to add more days. Office booked out 1-2 months in advance. #CA3085- Thanh Tran - 949-533-8308 <https://dentalpracticetransitions.henryschein.com/listing/ca3085/>

**CENTRAL VALLEY - NEW LISTING** - Rare and unbelievable opportunity to purchase a successful Pediatric practice. Ten (10) chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca2794/>

**HESPERIA - NEW LISTING** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with five (5) furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K. Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**CENTRAL COAST - NEW LISTING** - Amazing practice located in beautiful Central Coast, California! The doctor is looking to sell the well-established FFS/PPO practice--located in a strip mall shopping center in one of the largest cities in the Central Coast. This high-producing practice grossed \$2.4M in 2021, has a loyal staff and a great patient base. The spacious practice is over 3,000 sq. ft. and has eight (8) fully equipped operatories. The office is paperless and utilizes open dental software. This practice has it all--digital x-ray/pano units, Cone Beam CT, intra-oral scanners, 3-D printers, chairside CAD/CAM, and a completely integrated dental lab for all other CAD/CAM restorations. The seller reports over 2,900 active patients in the past 18 months, 5 days of Hygiene per week, and on average 74 new patients per month. The owner will work back, if needed, and assist in an easy transition. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3157- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3157/>

**COASTAL ORANGE COUNTY** - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

**NORTH ORANGE COUNTY - NEW LISTING** - Must see practice in a great location in Yorba Linda! This bright and well-maintained office has everything you are looking for in a modern General Practice. The 1150 sq ft office has 4 operatories, is fully paperless and utilizes open dental software. The office grossed over \$1.0M in 2021, has an incredible staff and loyal patient base. The seller primarily works 3.25 days a week and the practice has over 30 years of goodwill! The practice has a Cone Beam CT, iTero scanner--as well as digital x-rays, computers, and TVs in every operatory. The fee for service and PPO practice has 3 days of hygiene per week. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! It won't stay on the market for long! #CA3262- Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA3262/>

**ORANGE - NEW LISTING** - Doctor is ready to retire. Located in a professional building where you own the office space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operatory. 4 equipped treatment rooms, desirable location in suburban area with specialty offices nearby. Heavy traffic area and close to mall and freeways. Clarix Dexam intra-oral camera, TV screens in all the Ops, Dentrrix software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3143/>

**PALMDALE/LANCASTER** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrrix and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2612/>

**SAN BERNARDINO** - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Selling with building, has two lease tenants adjacent to practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

**SOUTH ORANGE COUNTY - NEW LISTING** - Great practice opportunity located in an affluent area--shopping center--in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/FFS-only practice. Every operatory has a computer with access to Dentrrix, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an iTero scanner to help sell aligner technology and record ortho records. The practice is open only 4 days a week--Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3095/>

**RANCHO SANTA MARGARITA - NEW LISTING** - Beautiful four (4) Operatory practice in Rancho Santa Margarita! Over 30 years of goodwill in this light and bright office. Practice utilizes Dentrrix, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hygiene per week. Modern design with large windows in the operatories. 2021 Gross Revenue over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

**TORRANCE - NEW LISTING** - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

**WHITTIER** - Amazing general practice with great visibility and signage. Located on a main street in Whittier. The 1,400 sq ft office has 3 equipped Ops, and 1 add'l plumbed with 30+ years of goodwill. The office has digital xrays/pano, Dentrrix and EZlase laser. 2021 GR of \$683K on 3 doctor days a week! Dr. is ready to retire and work out a smooth transition. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! #2788 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca2788/>

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**WHITTIER** - Retiring doctor is looking to sell the long-established FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories, three (3) equipped. The office is paperless, utilizes EasyDent software, has digital x-rays, intraoral camera and lasers. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150 - Ben Sapor 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3150/>

### SAN DIEGO

**CARDIFF-BY-THE-SEA** - Location, location, location! Have you always dreamed of owning a practice just blocks from the beach? Located in the charming, coastal town of Cardiff, this legacy practice is a mainstay and has been in business for over 60 years. Office has 4 closed door treatment rooms in a 2,600 sq. ft. space. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2988- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2988>

**CHULA VISTA** - **NEW LISTING** - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

**EL CAJON** - **NEW LISTING** - Highly productive 4 OP practice. Modern facility and equipment. Digital X-Rays, Intraoral cameras, Easy Dental System, computerized in all OPs. Seller does Bread and Butter dentistry and refers out most specialty services. Parking is free. Excellent Opportunity to acquire a solid practice primed for future growth. #CA2975- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2975>

**ENCINITAS** - **NEW LISTING** - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3152/>

**ESCONDIDO** - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3031>

**LA JOLLA** - **NEW LISTING** - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrux, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

**OCEANSIDE** - **NEW LISTING** - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

**SAN DIEGO** - **NEW LISTING** - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3188/>

**SAN DIEGO** - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3005>

**SAN DIEGO** - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrux, ScanX Phosphor Plates and 25% PPO, 15% FFS, 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3140/>

**SAN DIEGO** - **NEW LISTING** - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

**SCRIPPS RANCH** - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo Equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3054/>

### CENTRAL CALIFORNIA

**GREATER MODESTO** - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrux, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrux reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production...all on a 32-hour DR workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

**SANTA CRUZ** - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrux PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>

### NORTHERN CALIFORNIA

**BRENTWOOD (NorCal)** - Great location and goodwill in the center of this great community. 2019 GR of \$520K on a 2 1/2 day clinical week with solid recovery from Covid shutdown. Great upside potential for a full-time owner with 4 Ops in approx. 1,600 sq. ft. professionally designed office. Dentrux PMS, Paperless Charts, Digital X-Ray, Digital Pan, Diode Laser & IO Camera. #CA3008- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3008/>

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**CENTRAL VALLEY COMMUNITY / MODESTO AREA - NEW LISTING** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrax, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2021 GR \$999K. #CA2721 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2721/>

**DANVILLE - NEW LISTING** - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 Revenue of \$1,364,000 on a 4 day work week with 5 1/2 days of Hygiene. Four (4) updated treatment rooms housed in approx. 1,200 Sq. Ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrax PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3203/>

**ELK GROVE / SOUTH SACRAMENTO AREA - NEW LISTING** - Rare opportunity to acquire a thriving Orthodontic Specialty practice in a highly desirable community. Selling Doctor has worked three days/week for over 21 years and the practice now offers the patient demand opportunity for more workdays. Strong, diversified referral network in place, including ongoing Study Club. Seller will work back for at least 3 months after sale closing to see all existing patients at least twice, and for up to 1 year to complete 10-20 of the most challenging cases and to help buyer maintain existing referral network. 1,200 sq. ft. bright and attractive office layout work environment including 3 chair open-bay Operatory setup, a fourth Op / chair located in a private office, a large patient waiting area, and a complete office renovation completed in 2019. Landlord maintains dental air, water, and suction systems. Orthotrac practice management software with (upgradable to CBCT) digital Pan-Ceph X-Ray unit. Practice is booked out 6 weeks in advance, with approximately 3 to 5 starts per week. 2021 had 240-250 active patients in full treatment (with 206 Full-Banding and 30 Phase I Interceptive cases). 2021 GR \$724K including 4 vacation weeks. #CA3250- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3250/>

**SFAIRFIELD AREA** - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sq. ft. office with 7 Ops, Dentrax, Digital sensors, I/O cameras, Digital CBCT/ Pano and average 23 new patients per month <5 years. 1,800+ active patients, 23 new patients per month, with 8 to 10 Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36-hour work week and 2021 is on track to exceed \$1.75M. Seller may work back. #CA1824- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1824/>

**FAIRFIELD/VALLEJO AREA - NEW LISTING** - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building. Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3117/>

**GREATER LAKE TAHOE AREA** - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**LAKE TAHOE AREA WITH LAKE VIEWS** - High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area, with over 20 years of goodwill. Dentrax, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3100/>

**NORTHERN CALIFORNIA PERIO** - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3118/>

**PLEASANTON** - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

**RED BLUFF/CORNING/ORLAND AREA - NEW LISTING** - Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**ROCKLIN/GRANITE BAY AREA** - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice. Dentrax, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrax reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg/wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

**ROSEVILLE/CITRUS HTS. AREA - Big Price Reduction for expedited sale!** - Seller must sell/ retire!!! Seller will consider all offers including a Patient Records / Goodwill Sale - High retail and drive-by traffic 4 Operatory GP practice with over 18 years of Goodwill. Nice space layout in approximately 1,600 sf professional & retail exposure building. 'MOGO' Practice Management Software with 11 workstations, digital x-ray, intra-oral cameras, and soft tissue laser. Seller's PM Software reports over 1,300 active patients in the past 18 months, averaged 13 new patients per month, 5 days of Hygiene per week, with the practice scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2021 Gross Receipts were \$719K, and 2022 is on track to again hit \$719K-ish range... on a 5-day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

**SAN MATEO COUNTY** - General practice with 33 years goodwill in highly desirable city. 3 Ops, digital x-ray, and Easy Dental PM Software. This a great opportunity with plenty of room for growth in a busy retail strip. With 22 new patients get about 11 new patients per month. 2021 GR \$381K. #CA3044- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3044/>

**SANTA CLARA COUNTY / WEST VALLEY - NEW LISTING** - This very affluent community reflects the quality of this practice. 2021 revenue of \$579,000 on a 3 1/2-day work week. Well-appointed five (5) treatment rooms with 1 additional room not equipped and housed in a beautiful 2,400 sq. ft. space with volume ceilings and great natural light. Equipment includes CBCT, Mac Practice PMS, and central Nitrous Oxide, IV Sedation, and everything needed for an OMS office. Owner is retiring but will help with a smooth transition. #CA3239- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/ca3239/>

**SONOMA COUNTY - NEW LISTING** - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3165/>

**SONOMA COUNTY** - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca2594/>

**SONOMA COUNTY** - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrax. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca544/>

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**SONORA AREA** - Loyal patient base and a long-term, knowledgeable staff in this 5 Op practice in a desirable growth area. Over 74 years Goodwill in this partial-paperless practice, Carestream PMS, digital x-ray, I/O cameras, soft tissue laser, and a digital pano. 1,300+ active patients in the past 18 mo., averaged 14 NP/mo. in the past 12 mo., 8 to 10 days of Hyg/wk. Room for growth in the Hygiene and keeping Ortho in-house. 2019 GR \$825K, 2020 GR \$659K, and 2021 is projected to have a record year with production thru 7/15/2021 reported at \$720K. Building for sale w/ practice. #CA2850- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2850/>

**S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA** - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

**S. SACRAMENTO METRO** - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sq ft office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3149d/>

**VACAVILLE AREA** - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dextrix with 5 workstations, digital x-ray, I/O cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth, and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2748/>

**WOODLAND / DAVIS / W. SACRAMENTO AREA - NEW LISTING** - Seldom available opportunity to acquire an established Endodontic Specialty practice producing well, and with great growth potential in a growing, affluent, and highly desirable community/area. Modern décor in 2,250 sq ft office space in a professional multi-tenant office building. This practice has 12 years of Goodwill, 2 full Endo Operatories (3rd Op plumbed), and includes paperless records, TDO PM Endo Software, plumbed for nitrous, digital X-Ray sensors, Endo Microscope, and a Carestream Digital Pan-Ceph X-Ray unit. Historically booked out 3 weeks in advance, per Seller there are ~45 NP/mo. with a procedure mix of 85% Conventional Endodontic Therapy and 15% Surgical Endodontic Therapy. This practice has a broad and well-established referral base with only one other competitor in the area. 2020 Collections \$682K, 2021 Collections \$623K, and for Jan-March 2022, Collections \$196K on a 36 hour work-week. #3154- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3154/>

### OUTSIDE OF CALIFORNIA

**HILO, HI - NEW LISTING** - Ever imagined practicing dentistry on the Big Island of Hawaii? Picture pristine white sand beaches and trade winds blowing through the palm trees. Well-established General Dental practice for sale in the close-knit community of Hilo. Office has two (2) treatment rooms with the potential for a 3rd, in a 1,050 sq. ft. space. 56% PPO and 44% Cash practice in a medical building with free, ample parking. Innova software and digital x-rays. 29 years Goodwill with room for growth as most specialties referred out. #HI3242 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3242/>

**LIHUE, KAUAI** - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dextrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3176/>

**EUGENE / SPRINGFIELD AREA - NEW LISTING** - This is a prime opportunity for a dentist looking to take over and grow a very established GP practice located in a mixed professional building since 2005. The interior is modern, turn-key, and has a functional flow. Features a welcoming reception, 2 private offices (1 of which may be able to convert to Op 5), a business area, storage with washer/dryer, and 4 Operatories. Dextrix, CariVu, DigiDoc IO camera, Piezo, IQ Air Health Pro Series, Stratus Micromixer. The practice collected \$922,000 in 2021 on 4 days per week. #OR3248- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3248/>

**PORTLAND, OREGON** - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dextrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

**SOUTHERN OREGON** - Beautiful and turn-key office features all the bells and whistles. Located in a desirable area of Southern Oregon with 5 Ops, Paperless, EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2688/>

**SALEM** - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3043/>

**PUGET SOUND ISLAND** - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**PUYALLUP - NEW LISTING** - Opportunity awaits for this high tech and turnkey general dental practice which has been in its current location in Puyallup, WA for the last 10 years. Practice is on a main artery in a highly desirable part of town. Practice has been owned by the current doctors since 2017. The clinic has six (6) operatories + 1 that is plumbed, within a 4,200 square foot space. The practice features a welcoming patient waiting area, new lighting, new flooring, newer operatories, multiple private offices, a large front office/check out area, and spacious staff area with private bathroom. Too much technology to list! Practice is paperless, utilizes Dextrix and collected \$1.9M+ on 8 doctor and 4 hygiene days per week in 2021. #WA3247- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3247/>

**SEATTLE ORTHO/PEDO** - High-end neighborhood of Seattle, in 2,240 sq. ft with 1 private, 1 semi-private and 2 open bay chairs. (would be considered by a bank to be a modified start-up). Equipment is from 2014 and is in great condition and seller will stay on (long term or short term). As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2863/>

**SEATTLE SUBURB ORTHO/PEDO** - Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long-term work back). Built out in 2014 with top-of-the line equipment, Paperless with Dextrix, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2862/>

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**NORTH ORANGE COUNTY GP FOR SALE** - 4 Ops, 30 Yrs. Goodwill, Paperless, Digital, Great Location! 2021 GR \$1M. HSDPT - Ben Sapir 310-596-0961 #CA3262 https://dentalpracticetransitions.henryschein.com/listing/ca3262/

**Encino practice for sale** collects \$178,000 on one day per week. 4 equipped operatories with digital x-rays. No advertising or marketing. Asking \$90,000. Call Kurt Skarin at 805-777-7707

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**FOR SALE:** Used ScanX with pano/incl plates. New/used charts. Misc instruments and supplies. Contact janatran1@yahoo.com

**PRACTICE FOR SALE** NORTH SAN DIEGO COUNTY - Retail Strip Mall. Dentist retiring. Gross \$379K/Net \$135K for 4 day work week. Doctor referring out most cases. 1600 SQFT. 3 Ops with 4th one plumbed. Easy Dental/Dexis X-Ray. (760) 522-5734.

**Dental Chairs** for sale. Four Forrest Green Beaverstate Dental chairs for Sale. \$1500 OBO/each. Buyer picks up. call 858-761-3495 or email homayounardjmand@gmail.com

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**"Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. - Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

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DRE License #01149524

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### Dental Practice and Commercial Real Estate Brokerage



#### **AGOURA HILLS - \$85,000**

3 eq. ops. in a 1,200 sq. ft. suite located in a busy retail center off the 101 freeway with excellent signage and visibility. 30 Years of Goodwill. Rent is \$3,520 per month. Retiring Seller that currently works 2-2.5 days a week. Patient Charts included but not guaranteed. Amazing potential to recapture referred out services, implement some advertising, and work more days a week. Turn-Key



#### **FULLERTON - \$245,000**

2 eq. ops. with room to expand in an 850 sq. ft. suite that offers a nice, bright, clean, efficient layout. Excellent single-story location in a community established center near St Jude Hospital. 35 Years of Goodwill. Rent is very reasonable at \$3,734 per month. PPO/Fee for Service Practice. Projecting \$328,112 for 2022.

#### **GARDEN GROVE -**

Practice \$145,000 (3 eq. ops in ~1,100 sq. ft. suite) with option to buy the two dental suites (1,840 sq. ft. total) Real Estate \$1,150,000. The new owner can expand the practice to occupy the entire building or continue to lease the other suite out for rental income. The 7,234 sq. ft. lot offers plenty of off-street parking. Generational practice with 33 Years of Community Goodwill. No advertising in place. Retiring seller currently works 10-16 hours a week. PPO/Fee for Service. Collected \$210,852 in 2021. The practice has the potential to be open more, recapture referred out services, and do a little advertising.

#### **HAWTHORNE - \$395,000**

4 eq. ops. in a ~1,250 sq. ft. suite located in a single story, strip center with excellent exposure, signage, and traffic. Suite was remodeled in 2018. Rent is only \$4,200/month. 32 Years of Community Goodwill. Retiring Seller with long term staff in place. Buyer has the opportunity to increase revenue by implementing some advertising and working more days a week. Projecting \$528,508 for 2022.



#### **CARLSBAD-REAL ESTATE \$2,350,000**

4 ops. located in a 1,456 sq. ft., free standing, single story building with excellent signage and visibility. Convenient to the 5 freeway and ocean. 7,023 sq. ft. lot with 10 on site parking spots. Established as a Community Dental Practice. Real Estate/ Leaseholds only-Equipment and Charts are not included.

#### **HIGHLAND - \$175,000**

3 eq. ops. & 1 plumbed not eq. op. in a welcoming, warm, efficiently designed suite located in a busy shopping center with plenty of parking and exposure. 29 Years of Community Goodwill. Beautiful, affordable, growing area surrounded by the San Bernardino and San Gabriel mountains. Conservative, retiring dentist with a generational patient base that accepts suggested treatment plans. Low Overhead-Rent is only \$2,800/ month! The practice has the potential to increase doctor days, implement some advertising, and expand into the vacant suite next door. Projecting \$268,583 for 2022 on a part-time schedule.

#### **HUNTINGTON PARK - \$1,100,000**

4 eq. ops. in a spacious, well organized, systematic suite that is located in a free-standing building on a main street with prominent signage and exposure. Landlord has installed solar panels on the roof that can help to reduce your electric bill by up to 30%! 34 Years of Community Goodwill. Attracting 47+ new patients per month. Retiring Seller. PPO/Fee For Service Practice. Projecting \$1,732,598 for 2022!

#### **IRVINE - \$399,000**

3 eq. ops. in an efficiently designed, streamline, bright, clean, organized suite located in a busy shopping center. Attracting 30+ new patients per month. Excellent reviews and community reputation. PPO/Fee for Service practice that is projecting \$627,369 for 2022.





SCAN ME



Paul

Ellen

Greg

### Greg Beamer, Dental Broker

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524

### Paul Yuan

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02140802

### Ellen Wood

18 Years in the Dental Practice Sales Industry  
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)



#### GLENDAL - \$1,275,000

4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 4 days a week of Hygiene. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. PPO/Fee for Service. Projecting \$1,497,671 for 2022.



#### LOS ANGELES - \$65,000

4 eq. ops. in a 1,320 sq. ft. suite located in a single story, professional building convenient to the 60 freeway. Established as a dental practice for 45+ years. Rent is only \$1,326/month. Retiring Seller. Patient Charts included but not guaranteed. The practice has been closed since February 2020 due to covid. Patients are ready and calling to get back to the practice!

#### ORANGE COUNTY PEDIATRIC PRACTICE WITH REAL ESTATE - \$892,000

4 eq. ops. in a 1,000 sq. ft. suite located in a two-story professional building on one of the busiest streets in Orange County. Great location close to South Coast Plaza, John Wayne Airport, Segerstrom Center for the Arts, Beach, Area freeways, and more. Eaglesoft, Digital X-Ray, Intra Oral Camera, and Panoramic. Amazing opportunity to be your own landlord and grow this practice to its full potential.

#### SAN JUAN CAPISTRANO - \$108,000

2 eq. ops. in a 600 sq. ft. suite located in a single story, busy, strip center convenient to the 5 freeway. Rent is only \$1,640 a month. 16+ Years of Goodwill. Newer Equipment. PPO/CASH Income Stream. Low Overhead! The practice has the potential to be open more and do some advertising!



#### ORANGE COUNTY PROSTHODONTIST - \$500,000

Board-certified Prosthodontist is seeking an equally capable board-certified Prosthodontist to purchase his practice. Highly reputable practice. On-site removables lab technician. Candidates should have a high level of clinical capability in completing complex prosthodontic cases, placing implants and managing the periodontal health of patients. The buyer should also have a high degree of business acumen and highly capable of marketing to referring general dentists. 2 days of hygiene per week along with an established staff are also part of the business. Buyer will be generously rewarded by a high caliber staff, trusting patients / referring dentists and a highly profitable business.

#### TEMECULA - \$269,500

4 eq. ops. & 1 plumbed not eq. op. in an 1,800 sq. ft. suite located on the main floor of a busy professional building with plenty of free parking. Retiring Seller. 30 years of Community Goodwill. Rent is \$3,282/month. Delta PPO/ CASH. Projecting \$518,708 for 2022 on a 3-day work week.

#### WEST COVINA - \$250,000

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a busy, single story, retail center. 30 Years of Goodwill. PPO/CASH practice with Low Overhead. Retiring Seller. Collected \$290,282 in 2021 and Projecting \$335,508 for 2022 on a 3.5 day work week.

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#### SAN DIEGO WITH REAL ESTATE FOR SALE

4 ops. in a 1,342 sq. ft. main floor, suite located in a two story, Spanish colonial building. Excellent signage and exposure on a busy street. **50+ Years of Community Goodwill. PPO/Fee for service practice. Retiring seller** that is willing to stay on 1-2 days a week to assist in transitioning. Buyer has the potential to recapture income from services that are currently referred out, implement a marketing plan, and be open 5 days a week. You will not have to worry about increasing lease rates and landlords. Collected \$326,986 in 2021 on a 3.5 day work week.

"Thank you, Greg, for your guidance and support. Thanks to Paul and Ellen for your hard work and for diligently pulling and pushing us along the transaction!"

*Dr. Ho – Anaheim, CA*



#### SHERMAN OAKS

4 eq. ops. in a 2,000 sq. ft., spacious, bright suite located in a single story, strip center with excellent exposure and visibility on a main street. Rent is \$5,519/month. 20+ Years of Goodwill. Dentrix Software, Intra Oral Camera, Digital Xray, Pano, and more. Projecting \$532,501 for 2022

Selling my practice with Paul, Greg and Ellen has been phenomenal. Accurate pricing, responsiveness, and being detail oriented helped me sell my practice in 2 months with no drama. What a great experience!"

*- Gregory Mohr, D.D.S. - Placentia, CA.*

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DRE License #02140802**Ellen Wood**18 Years in the Dental Practice Sales Industry  
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"I interviewed several Dental Practice Brokers when I decided it was time to retire. Greg Beamer is the best and most trusted Dental Practice Broker you can hire. In selling my 42 year dental practice and building, I figured it'd take months. Instead within 10 minutes of Greg's E. Mail blast, I had received multiple offers- one of which ended up being the ultimate buyer of my practice. Greg and Ellen will professionally guide you through the entire process. YOU know Dentistry, THEY know Practice Sales!!!! They're the absolute best."

*Stephen M. Lojeski, DDS Arcadia, California*

I sold my dental practice along with the commercial building. It was a small neighborhood family practice I had inherited from my father 30 plus years ago. I was completely ignorant as to any knowledge on how to do any of this. Greg came along and helped me in this very difficult and emotional process. He literally "held my hand." He went out of his way to explain things and make sure I understood the process. He was always available to not only explain important issues to me, he made sure I understood them also. If problems arose he was always immediately there with assistance, some advice, and a solution. He was literally just a phone call away. It was that easy and that quick. His many years of experience in selling of dental practices, in addition to his inside knowledge with banking institutions and escrow people was invaluable. I cannot stress that enough. He made a very difficult and very technical process a much safer and understandable journey and experience for me. With every bump in the road, no matter how big or small, Greg was there to help me navigate it. He fought hard for me when we had to fight for things. He backed me and my decisions 100%. It was so comforting to really feel someone was personally on my side – in my corner. He made sure I got the best outcome possible. He will be on your side with intricate knowledge of every detail. You are not just another customer or client with Greg. He is your partner and will be there for you. I cannot stress this enough.

*– Mike Hanrahan, DDS (Garden Grove)*

**THE RIGHT PERSPECTIVE**

Keeping the right perspective is more important now than ever.

The media is affecting the behavior of many. We can't believe everything we hear and need to identify the life-altering truth that can and will impact us.

Successful dentists know you need to be smart about who you have involved in the sales process, either as a seller or a buyer. Having solid verifiable information about the office is critical, and we help build your marketing presentation. Our sellers tell us they are surprised at the responses they receive.

Our clients and our buyers have shared their appreciation of our experience, guidance, attention to detail and honesty. They value the way we move through the process in such a way that everyone knows where they are and what's next. We value everyone's time.

We get calls every day from sellers and buyers concerned about the future of dentistry. We have been blessed with smart and informed clients who realize the sky is NOT falling. They know dentistry is one of the most stable businesses in the US. It can't be outsourced and that is not going to change. The sheer number of mouths to be serviced is amazing in So Cal. There are over 10 million people just in LA County alone!

In our brokerage, we strive to provide solid listings by gathering and analyzing the documentation to establish a solid, fair and financeable pricing. We custom build our marketing to reflect your years of hard work.

Buyers, once you have reviewed the material presented on a listing, if it looks like the right opportunity for you, have a consultant personally do chart review and compare your style, depth of knowledge and experience to that of your seller. Your skills need to match!

Sellers, we continue to offer a complimentary cashflow analysis to give you an opinion of your price point. Incorrect pricing can erode the value of your practice if it sits on the market in an unfinanceable manner and develops a reputation.

The future of the dental practice market is bright and we are selling great offices! The right perspective is that the dental market is strong, with great opportunities for sellers and buyers!

*Greg Beamer, Paul Yuan and Ellen Wood*

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### - LOS ANGELES -

**SOUTH BAY/EL SEGUNDO** (Manhattan Beach border) - 4 Op (5th plumbed). Great ground floor visibility is prominent professional building. One of the finest locations in the country to live. Rev \$716K

**SOUTH BAY/TORRANCE** - 6 Ops. Quality-oriented private practice. Rev \$675K 

**WESTLAKE VILLAGE** - 6 Ops equipped, Full Digital Workflow, \$1.1M Revenue, Real Estate available.

**SOUTH BAY/TORRANCE** - 4 op well established practice. 1st floor location with easy access. Collections \$515k

**LANCASTER** - 4 op general practice. Great location and patient base. Rev \$334K

**SOUTH BAY/REDONDO** - 7 Ops. Lots of growth potential. Associate run. Rev \$763k

**LONG BEACH/BIXBY KNOLLS** - Technology driven practice with 7 ops and solid fundamentals. Collected \$1.3M in 2021.

### - ORANGE COUNTY -

**ORANGE COUNTY COASTAL** - Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K 

### - CENTRAL COAST -

**SAN LUIS OBISPO** - Full digital workflow. Great place to live and work. Mostly FFS. Rev \$1.35M

**SANTA BARBARA COASTAL** - All community practice steps from the beach. Real Estate available. Rev \$900K 

### - INLAND EMPIRE -

**PALM DESERT** - FFS practice. 10 Op, technology-focused restorative and cosmetic. Rev \$345K 

### - SAN DIEGO -

**VISTA** - 4 Ops. Highly-coveted area of SD Cty. Rev \$550K

**FALLBROOK** - 3 Ops. Family-oriented practice. Rev \$410K 

**ESCONDIDO** - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

**SAN DIEGO COASTAL** - Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

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**Jason Owens**  
310.429.8978  
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Cal DRE #02037346

**Sean Sullivan**  
619-548-2643  
ssullivan@DDSmatch.com  
Cal DRE #02084505


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## Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

## DDSmatch HAS THE ANSWERS

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### CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

**SAN FERNANDO VALLEY - PERIO** - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807k

**SAN FERNANDO VALLEY - OMS** - Well-established High-Tech practice with the latest line technology. Rev \$1.4M on 3 days

**NORTH COUNTY SAN DIEGO - OMS** - boutique-style practice with a full digital workflow is seeking a candidate for a 12-month transition to ownership.

**LOS ANGELES - OMS** - great area for long history in the community. Current model office, with views. CBCT. Collections \$718K

### CURRENT ASSOCIATE OPPORTUNITIES:

**SAN DIEGO/MT. HELIX** - High performing, well established, fully digital practice seeking Associate with a path towards partnership.

### COMMENTS FROM OUR CLIENTS:

*"If you are interested in selling a dental practice you need Jason from DDSmatch in your corner. He is knowledgeable, friendly and helpful every step of the way."*

*Dr. Kirstin Hellmeyer*

*"It was a great experience working with DDSmatch as a buyer. Though they weren't working on my behalf, they still made sure the process was seamless and easy. I was very happy with my experience."*

*Dr. Lauren Mathews*



"Matched" practices have been sold!


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**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

**Orange County:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Calabassas:** Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Hollywood:** 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

**Encino:** 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

**Westchester:** 3 ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

**North Hollywood:** 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

**Westlake Village:** Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

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**Calabassas:** 4 Treatment rooms in a newly renovated office, 3 equipped, Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

**West Hills: Ortho Office** – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Encino:** 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Santa Clarita:** 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

**Marina Del Rey:** 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

**Canoga Park:** Includes Real Estate \*\*\* 3 ops with room for expansion. Fully digital, lots of parking, On bust street with great visibility. Sold

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**Valencia:** Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

**Beverly Hills:** 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

**Palmdale:** 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

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**Lake Elsinore** - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493k+, net \$221k+. Rent \$3,500/month! For sale- \$450,000

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**6217 PLACER COUNTY** Relaxed country setting for Delta PPO practice. Highly regarded practice realized 170+ new patients last 12-months. 2022 trending \$1,180,000 in Production and \$1,150,000 in collections reflecting growth over 2021.

**6214 NAPA - PEDO** Highly regarded community asset per its 45-year history. Has been a \$750,000+ per year performer. Well-designed office located in Napa Valley's medical village. Opportunity to also acquire the building. Full price \$150,000.

**6211 SACRAMENTO'S FAIR OAKS** Phenomenal exposure at busy intersection. 5-ops. \$500,000 per year performer by Owner's choice. No marketing. What makes this a tremendous investment is the real estate is included. Perfect pedestal for a 6-day practice. Do your homework and you shall agree. Simply needs a different vision!

**6210 STOCKTON AREA - ORTHO** Platform to grow busier practice in very desirable family community. Collections totaled \$387,500 on 2-days in 2021. Owner has not been able to spend more time per other obligations. Full price \$150,000.

**6209 MODESTO** 5-ops with 6th available in signature building. Paperless, digital and CBCT. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800. Full Price \$550,000.

**6201 BERKELEY - OUT-OF-NETWORK** 3-day week Produced \$724,800, Collected \$732,900 and realized Profits of \$298,300 in 2021.

**6200 PETALUMA** Owner works relaxed 3.5-days. 4-days of Hygiene. Available Profits totaled \$258,000 on Collections of \$696,000 in 2021. 4-ops with 5th available.

### SOUTHERN CALIFORNIA

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**5002 SOUTH ORANGE COUNTY'S LAGUNA NIGUEL AREA** Excellent opportunity to grow to \$800,000/year or take add additional ops to build to a \$2+ Million/year practice.

**5003 PALM DESERT** Seattle hockey teams building new sports / entertainment center. Shall have profound impact on the area. 3-ops doing \$300,000 on part-time schedule.

**5004 TORRANCE** At entrance into Palo Verdes. Gorgeous 6-op office with great visibility. Averaging 50-new patients per month. Gross \$1 Million now and grow to \$2+ Million in 3-years.

**5005 LADERA RANCH** Beautiful 4-ops. Will do \$1 Million.

**5006 PASADENA** Grossing \$500,000+ part-time. Great staff.

**5007 KERN COUNTY LAKE RESORT** Grossing \$1.4 Million. Special Fees allowed Owner to work 16 hours and take home \$350,000 with Associate.

**5008 SAN PEDRO / PALOS VERDES** Gross \$850,000 on 3-days. Low overhead. 80% Longshoreman.

**5009 CORONA DENTAL PRACTICE AND BUILDING** Senior DDS always did \$500-\$550,000. Great exposure. Recently renovated. Motivated successor will do \$1,000,000+.

**5010 PASADENA** Grossing \$850,000. Low overhead. Full Price \$450,000

**5011 SOUTH ORANGE COUNTY** 4 ops in major shopping center near Starbucks. Absentee owner. Grossing \$70,000+ per month. Full price \$650,000.

**5012 CARSON** Store front. Female DDS did \$500,000-to-\$600,000. 3-Ops. Seller had and dropped HMO. Dropped to \$300,000. Full price \$200,000.

**5014 CULVER CITY** Grossed \$850,000 in 2019. Referred out 143 Cases in 2021 and grossed \$750,000.

**5015 SMALL CITY NEAR BAKERSFIELD** Seller works 2-days/week, does \$40,000/month. New 3DCT. 5-ops in 1,800 sq.ft. Full Price for Practice & Condo \$750,000.



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