

# THE Dental Trader

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No. Calif. Edition

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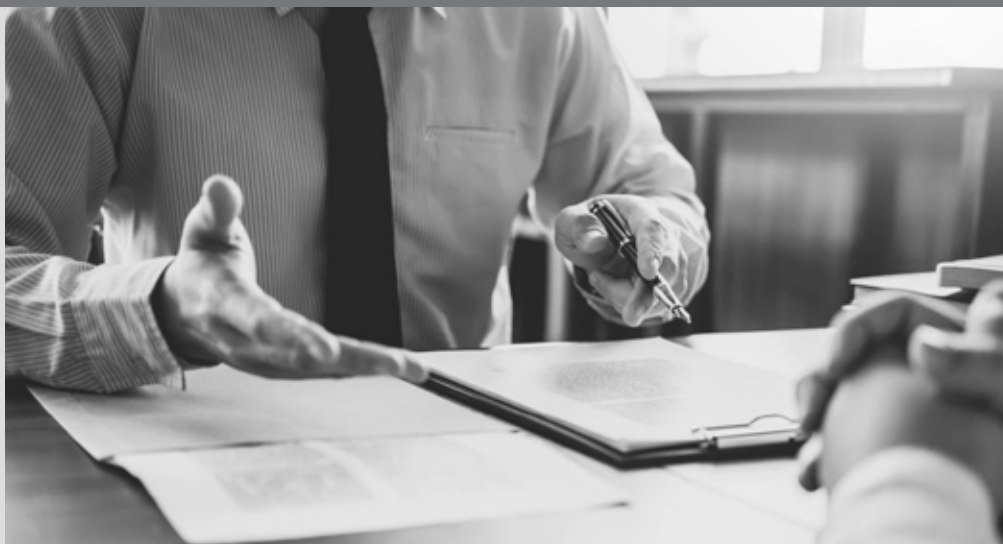
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**2-20lb CO2** cylinders with dip tube Miltex Odontotest [mhenchdds@comcast.net](mailto:mhenchdds@comcast.net)

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**San Jose** - \$566,000 - 2021 net \$223k+, gross \$707k+, 4ops, 1,100 sqft. Dr. Rishi Salwan (626)3836648 DRE#02085289



# D&M

## PRACTICE SALES AND LEASING

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### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

### KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **SOLD**

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrax software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedito. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition. **NEW**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!**  
See description below under **LOS ANGELES COUNTY**

### LOS ANGELES COUNTY

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BELLEFLOWER** – (20) Op Multi-Special pract located on a main thoroughfare, in a free stand bldg. on a shop ctr pad, w excellent exposure, visibility, signage & parking. The pract collected approx. \$2.1M in 2019 & has been slowly but steadily rebounding towards Pre-Pandemic numbers. Cash/PPO only. No HMO & No Denti-Cal. Newer equipt, Digital Pano & X-Rays, CEREC, Digital Scanner & Eagle Soft s/w. Admin duties just too much for Seller. He would stay on & do dentistry for Buyer if desired. **SOLD**

**CANYON COUNTRY – EMERGENCY SALE!** (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrax s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **PENDING**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**PALMDALE** – 4 op computerized G.P. with (25) years of Goodwill. Pt. base is Cash/Ins/PPO & kids Denti-Cal. Digital x-rays & Dental Soft s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Motivated Seller is retiring, but will help transition. **NEW**

**SAN FERNANDO VALLEY PERIO PRACTICE** - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **PENDING**

### D&M SERVICES

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**WOODLAND HILLS** - (9) op comput. General/Perio Practice. (5) ops fully eqt'd, (1) fully eqt'd surgery room, & (3) add. plumbed ops. Located in a 2,400 sq. ft. store front, in a very busy shop. ctr., on a main thoroughfare. Excellent exposure, visibility, signage, & parking. Cash/Ins/PPO small amount of Denti-Cal. 2021 Collections were approx. \$500K. **BACK ON THE MARKET**

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor. **NEW**

### ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

### MADERA COUNTY

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### RIVERSIDE COUNTY

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### SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

### SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

### SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

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**SAN JOSE:** Excellent Location: Front suite on well-traveled thoroughfare. ~1,400 sf w/ 4 Ops. \$195k (DG-1416) WPS/800-641-4179



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### **Los Angeles County**

#### **Canyon Country: Collections ~ \$232K**

- Seller Retires. Mostly Cash/PPO.
- Strip mall. 2 eq.ops + 1. Low Rent.
- 1 doctor + 1-2 staffs. Low Overhead.

#### **Cerritos – Excellent location.**

- 2022 Projections ~ \$265K
- Large shopping center. 3 equipped ops.
- Insurance: PPO/Cash/Cap/Denti-Cal

#### **Cerritos – Reduced Pricing!**

- **Asking \$85K (\$105K) or Best Offer!**
- Equipment and Leasehold only
- Retail ctr off CA- 91 w/ anchor stores.
- 1,000 sq.ft., 4 eq. ops. Fair rent.

#### **Diamond Bar: Grossed ~\$737K**

- Long term pt base. All Cash/PPO
- Doctor does mostly bread & butter dentistry w/ hygienist.
- Doctor sees 8-10 pts/day.
- Professional suite. 6 eq.ops.

#### **Inglewood – 2022 Projections ~ \$900K**

- Excellent location with heavy foot traffic.
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap. check ~\$4k/month
- Many in house specialists, including orthodontics.

#### **Long Beach: Gross ~ \$350K**

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### **Van Nuys: Grosses~ \$390K**

- All Cash/PPO. Seller retires.
- Seller does mostly GP work w/ hygienist. Lots of outside referrals.
- Beautiful & spacious office. 6 ops.

#### **Van Nuys: Gross ~ \$269K. ALL Cash/PPO**

- Large strip mall at a corner lot.
- Off Freeway-405. 2 ops. + 1 plumbed
- Reasonable Rent. Potential for growth

#### **South Whittier: Price Reduction!**

- **Asking \$90K (\$125K)**
- Starter practice with bonus of pts.
- Strip mall. Corner lot. Low rent
- Beautiful office. 5 equipped ops.

### **Stanislaus County**

#### **Stanislaus County: New Listing!**

- In the vicinity of Ceres, Modesto, Oakdale, Riverbank and etc...
- Grosses \$1.5 M mostly Cash/PPO
- Associate Run Practice
- Large retail center. 7 - 9 ops.
- Long term staff and many years of goodwill.

### **Orange County**

#### **Anaheim - Grosses ~ \$290 - \$300K**

- Strip mall, close to Knott Berry Farm
- 3 eq. ops. + 2 add'l plumbed.
- ~ 50% DentiCal, ~ 50 % Cash/FFS
- Nice staff. Fair Rent. Low overhead.

#### **Anaheim – Equipment and Leasehold**

- Asking \$135K or best offer!
- Strip mall, minutes away from I-5
- ~2,200 sq.ft. 5 eq. ops. + 1 plumbed

#### **La Habra – Grosses ~ \$271K.**

- Seller retires. All PPO/Cash
- Refers out RCT, implant placements, OS and advanced perio.
- Corner lot on main street.
- 4 equipped ops. Reasonable Rent

#### **Santa Ana – Price Reduction!**

- **Asking \$99K (\$125K) or best offer!**
- Annual collections ~ \$230K
- Strip mall. 5 equipped ops.
- All PPO/Cash. Associate Run

#### **Orange – 2022 Projections ~ \$460K**

- Excellent location: Large shopping plz.
- 3 equipped ops., ~ 1,200 sq.ft.
- Long term patient base/staff.
- Mostly PPO/FFS.

#### **Westminster – Projections ~ \$600K**

- Shopping Plaza in the heart of Westminster, close to Fountain Valley.
- Mostly PPO/Denti-Cal
- Associate Run. 4 eq. ops.

### **Riverside County**

#### **Murrieta – Grosses ~ \$911K.**

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.

#### **Norco – Equipment and Leasehold**

- **Asking \$85K!**
- Beautiful shopping ctr, close to I-15
- Just built ~ 5 yrs ago. ~ 4 eq. ops.
- Equipment include chairs/CBTC, etc.

### **Imperial County:**

#### **El Centro - general & specialty practice**

- ~50% Denti-Cal & 50% PPO/Cash
- Ideal for large corporations/ government funded establishments

### **Practices Wanted:**

- High production PPO/Cash Practices
- Practices in Diamond Bar & Upland
- Pediatric Practices
- Starter Practices at Good Locations

### **Northern California**

#### **Daily City – Collections ~ \$410K**

- 4 equipped ops. Reasonable rent
- *Single standing bldg. on main street.*

#### **East Bay Area – Pediatric Practice**

- **Grosses ~ \$750K**
- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front street location. 5 eq. ops.

#### **Livermore: Asking \$270K**

- Selling for family/health reasons
- Well run practice w/+20 yrs goodwill
- **Grosses ~ \$369K. FFS/PPO Only**
- Strip mall. 4 eq. ops.

#### **Millipitas – New Listing!**

- Seller retires. Grosses ~ \$278K
- Part time practice.
- Mostly Cash/PPO
- Shopping plaza. 3 eq. ops. +1

#### **San Bruno – Collections ~ \$1.5 M**

- Seller retiring. High profit margin
- Long term patients.
- Corner lot w/private parking spaces.
- Just renovated. 6 eq. ops. Low Rent.

#### **San Jose – Grosses ~ \$255K**

- Doctor does mostly general dentistry
- Close to Freeway - 680. 3 ops.
- Opens 3 days/wk with 2 staffs.
- A Spanish speaking doctor will be at an advantage at this office.

#### **San Jose – Price Reduction!**

- **Asking \$50K (\$70K)**
- **Equipment and Leasehold Only**
- Large shopping plaza off CA -130.
- 3 ops. Equipment in good condition

#### **San Jose – 2 practices for sale**

- Office #1 - Collections ~\$390K
- Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$608K
- Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

#### **San Rafael - Grossed ~ \$600K**

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Fair Rent. 3 eq. ops.
- **Seller willing to negotiate price!**

#### **San Rosa – Price Reduction!**

- **Asking \$250K ( \$350K)**
- Grossed ~ \$592K
- Seller retires. ~95% PPO/CASH
- Close to downtown. 3 Ops.
- **Potential for Real Estate Sale**

#### **Stockton –Practice & Real Estate**

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor Retires. 3 eq. ops.
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

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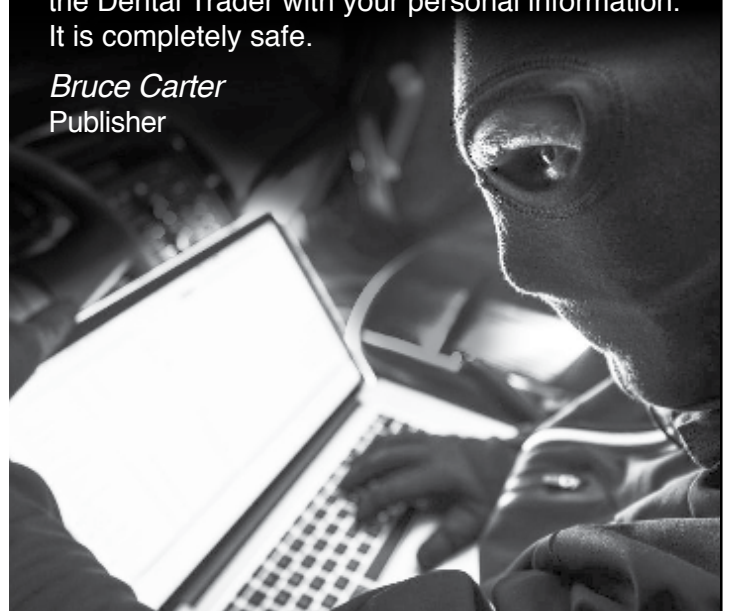
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**DANVILLE - NEW LISTING** - Beautiful Practice & Real Estate in this very desirable location. Over 80 years of Goodwill with over 44 years with present owner. 2021 Revenue of \$1,364,000 on a 4 day work week with 5 1/2 days of Hygiene. Four (4) updated treatment rooms housed in approx. 1,200 Sq. Ft with Digital X-Ray, Intraoral Camera, Fiber Optics & Dentrux PMS with 7 workstations. This area is in very high demand so don't wait to inquire on this opportunity. #CA3203- Jim Engel - 925-330-2207 <https://dentalpracticetransitions.henryschein.com/listing/CA3203/>

**FAIRFIELD AREA** - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sq. ft. office with 7 Ops, Dentrux, Digital sensors, I/O camera, Digital CBCT/Pano and average age of equipment less than 5 years. 3,800+ active patients, 23 -25 NP/mo., with 10+ Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36-hour work week and 2021 is on track to exceed \$1.75M. Seller may work back. #CA1824- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1824/>

**FAIR OAKS/CITRUS HEIGHTS** - Price drastically reduced... Seller highly motivated to retire! Successful GP Practice in desirable area with 38 years of Goodwill. Nice décor with 4 Ops in ~1,100 sq. ft. with I/O camera, Digital x-ray, and Easy Dental PMS. 6 days hyg/wk., booked for ~3 months. Growth potential with Ortho and Implants. 2019 GR \$970K on a 4 day / 32 hour average work week, and 2020 production was 80% of 2019 production. #CA656- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA656/>

**FAIRFIELD/VALLEJO AREA - NEW LISTING** - Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA3117/>

**FREMONT ORAL SURGERY** - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Pano, nitrous oxide & IV sedation equip. Stream WIN/OMS Software with 10 computers and most paperless charts. 2019 GR \$548K on a 4 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754 - Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2754/>

**GREATER AUBURN** - 4 Ops+RE with 60+ years Goodwill. Dentrux, digital, soft tissue laser, and CEREC. Dentrux reports 1,100+ active patients in past 18 months, average 5-6 NP/mo. with 4.5 days hyg/wk. Room for growth with specialty procedures. 2019 GR \$632K on a 32-hour workweek. Not Delta Premier office. #CA2809- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2809/>

**GREATER LAKE TAHOE AREA** - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**LAKE TAHOE AREA WITH LAKE VIEWS** - High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area. with over 20 years of goodwill. Dentrux, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA3100/>

**NORTHERN CALIFORNIA PERIO** - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/CA3118/>

**PALO ALTO** - Central Palo Alto with over 70 years of goodwill with 3 owners. 2021 Revenue of \$1,818,000 on a 4 day work week. 9 Ops housed in an updated 2,500 sq. ft. free-standing building. 10 days of Hygiene, Dentrux PMS, Paperless Charts, Digital X-Ray, Laser, IO Camera, and Digital Scanner. #CA3037- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3037/>

**PLEASANTON** - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

**RED BLUFF/CORNING/ORLAND AREA - NEW LISTING** - Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr. is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/CA3161/>

**ROCKLIN/GRANITE BAY AREA** - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrux, digital x-ray, I/O cameras, CariVu system, iToero Scanner, and soft tissue laser. Dentrux reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg/wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

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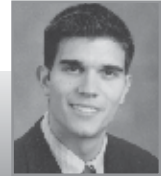
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**ROSEVILLE/CITRUS HTS. AREA** - High retail and drive-by traffic 4 Op practice with 18 years Goodwill. Nice layout in ~1,600 sf professional & retail exposure building. MOGO PMS, digital x-ray, I/O cameras, and soft tissue laser. Software reports 1,300+ active patients in past 18 mo., averaged 13 NP/mo., 5 days Hyg/wk., scheduled 4 wks. in advance. Room for growth in hygiene and specialties. 2019 GR \$613K, 2021 on track to hit \$775K. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

**ROSEVILLE/CITRUS HTS. AREA** - 6 Op practice in a high-traffic retail area. Efficient layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, SoftDent, digital x-ray, I/O cameras, and soft tissue lasers. Seller reports over 1,000 active patients in the past 18 months, averaged 12 NP/mo., 5 days of Hygiene per week. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K, all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2749/>

**SACRAMENTO METRO ORTHO** - Rare opportunity Ortho practice available for purchase in a growing and stable area. Attractive design in ~2,000 sf office space along with well-trained dental team. Privatized Consultation area with an Open Office operatory area housing 5 dental chairs including Ortho Trac by Carestream PMS, panoramic radiance, digital X-ray sensors, and a Digital Pan-Ceph. Historically booked out 4-6 weeks, over 12 years of Goodwill, and Seller will assist in transition and referral-base introductions. 2019 GR \$541K, and 2021 GR was \$451K on a 24 to 30 Dr.-hour work week. #CA2986- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2986/>

**SAN MATEO COUNTY** - General practice with 33 years goodwill in highly desirable city. 3 Ops, digital x-ray, and Easy Dental PM Software. This is a great opportunity with plenty of room for growth in a busy retail strip. With zero overhead they get about 11 new patients per month. 2021 GR \$381K. #CA3044- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3044/>

**SONOMA COUNTY - NEW LISTING** - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3165/>

**SONOMA COUNTY** - 4 Ops in a spacious Covid-friendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene. 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca2594/>

**SONOMA COUNTY** - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrax. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca544/>

**SONOMA COUNTY** - Priced below Market Value. 3-year historical consistency- Above \$1M GR. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2790/>

**SONORA AREA** - Loyal patient base and a long-term, knowledgeable staff in this 5 Op practice in a desirable growth area. Over 74 years Goodwill in this partial-paperless practice, Carestream PMS, digital x-ray, I/O cameras, soft tissue laser, and a digital pano. 1,300+ active patients in the past 18 mo., averaged 14 NP/mo. in the past 12 mo., 8 to 10 days of Hyg/wk. Room for growth in the Hygiene and keeping Ortho in-house. 2019 GR \$825K, 2020 GR \$659K, and 2021 is projected to have a record year with production thru 7/15/2021 reported at \$720K. Building for sale w/practice. #CA2850- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2850/>

**S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA** - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

**S. SACRAMENTO METRO** - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximately 1,612 sf office space in a nice-exposure retail strip-mall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptable cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149 <https://dentalpracticetransitions.henryschein.com/listing/ca3149/>

**VACAVILLE AREA** - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrix with 5 workstations, digital x-ray, I/O cameras, section handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth, and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2748/>

**WOODLAND / DAVIS / W. SACRAMENTO AREA - NEW LISTING** - Seldom available opportunity to acquire an established Endodontic Specialty practice producing well, and with great growth potential in a growing, affluent, and highly desirable community/area. Modern décor in 2,250 sf office space in a professional multi-tenant office building. This practice has 12 years of Goodwill, 2 full Endo Operatories (3rd Op plumbed), and includes paperless records, TDO PM Endo Software, plumbed for nitrous, digital X-Ray sensors, Endo Microscope, and a Carestream Digital Pan-Ceph X-Ray unit. Historically booked out 3 weeks in advance, per Seller there are ~45 NP/mo. with a procedure mix of 85% Conventional Endodontic Therapy and 15% Surgical Endodontic Therapy. This practice has a broad and well-established referral base with only one other competitor in the area. 2020 Collections \$682K, 2021 Collections \$623K, and for Jan-March 2022. Collections \$196K on a 36 hour work-week. #3154- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3154/>

### CENTRAL CALIFORNIA

**GREATER MODESTO** - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrax, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrax reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production...all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

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**SANTA CRUZ** - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrax PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month. FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>

**SANTA CRUZ COUNTY** - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2822>

### SOUTHERN CALIFORNIA

**AGOURA HILLS / WESTLAKE VILLAGE / THOUSAND OAKS - NEW LISTING** - High Quality fee-for-service dental office for sale. Practice is located in a highly desirable location in Southern California with 4 Ops plus 1 plumbed not equipped. Doctor has practiced for 18 years in this same location and has never had to do any general marketing. Doctor is not contracted with any insurance companies. Healthy hygiene program with 5 total hygiene days a week with room to add more days. Office booked out 1-2 months in advance. #CA3085- Thanh Tran - 949-533-8308 <https://dentalpracticetransitions.henryschein.com/listing/ca3085/>

**BAKERSFIELD** - Well-established general practice with 38 years of high-end dentistry. This practice is a fee-for-service and PPO practice. Stand-alone 3,000 sq. ft. building is potentially for sale to the right buyer. 7 Adec modern operatories and Emax, 3D sensors, M11 and a Planmeca Digital Panoramic unit. Doctor is highly motivated. #CA2945- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2945/>

**CENTRAL VALLEY - NEW LISTING** - Rare and unbelievable opportunity to purchase a successful Pediatric practice. Ten (10) chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca2794/>

**HESPERIA - NEW LISTING** - Well-established General Practice in a free-standing building which is also for sale. Seller is retiring, great major street visibility, excess parking. Building is 2,176 sq. ft. with five (5) furnished Ops, Digital X-Ray, and Digital Pano. Office is open 4 days a week, fee for service practice (no Denti-Cal or HMO). 2021 average GR \$500K, Seller prefers to sell building and practice together. #CA1500 - Steve Caudill - 951-314-5542 <https://dentalpracticetransitions.henryschein.com/listing/ca1500/>

**COASTAL ORANGE COUNTY** - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

**ORANGE - NEW LISTING** - Doctor is ready to retire. Located in a professional building where you own the office the space! Beautifully decorated and no need for a remodel as it's well kept with 2,036 sq feet. Could potentially add an operator. 4 equipped treatment rooms, desirable location in suburban area with specialty offices nearby. Heavy traffic area and close to mall and freeways. Clarix Dexcam intra-oral camera, TV screens in all the Ops, Dentrax software, digital x-rays. 2 hygiene days/wk. with room to add more days. Seller refers out all specialties. 2021 GR \$590K. #CA3143-Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3143/>

**PALMDALE/LANCASTER** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax and digital x-rays, with 8 days of hyg./week and dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2612/>

**SAN BERNARDINO** - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants, discontinue practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

**SOUTH ORANGE COUNTY - NEW LISTING** - Great practice opportunity located in an affluent area-shopping center-in South Orange County. There are six (6) fully equipped and operational operatories in a PPO/FFS-only practice. Every operator has a computer with access to Dentrax, digital x-rays, and intraoral camera equipment. Digital pano is present in the office. The practice has an iTero scanner to help sell aligner technology and record ortho records. The practice is open only 4 days a week-Monday through Thursday. There are 5 doctor days and 5 hygiene days and the office generates close to \$1M in revenue in 2021. There is room to grow with most specialty procedures referred out. The practice has over 25 years of goodwill. This is an amazing office! #CA3095- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3095/>

**RANCHO SANTA MARGARITA - NEW LISTING** - Beautiful four (4) Operator practice in Rancho Santa Margarita! Over 30 years of goodwill in this light and bright office. Practice utilizes Dentrax, laser, digital sensors, and Pano. Strong hygiene program with over 3.5 days of hygiene per week. Modern design with large windows in the operatories. 2021 Gross Revenue over \$665K with room to grow. #CA3160 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3160/>

**TORRANCE** - Shopping center location with 3 Ops and room for a 4th. Practice utilizes Dentrax and Dexis digital sensors. Seller refers out most specialty work and this practice has low overhead and high net. This practice is located in the highly desired South Bay with less than 5 miles to the beach and beaches of Southern California. Long established practice in the same neighborhood for over 30 years. This practice is 60% PPO and 30% cash patients. #CA2815- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2815/>

**TORRANCE** - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2021 Gross Receipts of \$263K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell! #CA2807- Jaci Hardison 714-318-4911 <http://dentalpracticetransitions.henryschein.com/listing/CA2807/>

**TORRANCE - NEW LISTING** - This is the Dream Practice! This South Bay General Practice has over \$1.1M in collections. There are six (6) operatories and long-term dedicated staff. The practice has over 40 years of goodwill and an excellent reputation in the community. The seller is moving on and ready to retire. The practice has a great net of \$201,180 after debt service. There is a strong hygiene schedule and in-house perio and endo specialists, 2 days per month. The practice utilizes SoftDent, has Digital X-rays, Intraoral Cameras, and Lasers. The practice is beautifully appointed and very welcoming, the feel of walking into a lovely living room. This practice is a rare gem for the South Bay area. #3113 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3113/>

**WHITTIER** - Amazing general practice with great visibility and signage. Located on a main street in Whittier. The 1,400 sq ft office has 3 equipped Ops, and 1 add'l plumbed with 30+ years of goodwill. The office has digital xrays/pano, Dentrax and EZlase laser. 2021 GR of \$683K on 3 doctor days a week! Dr. is ready to retire and work on a smooth transition. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! #2788 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca2788/>

**WHITTIER** - Retiring doctor is looking to sell the long-established FFS/PPO practice located on the corner of two busy streets in a wonderful community. It has great accessibility, parking, and 26 years of goodwill. The 1,500 sq. ft. charming and well-maintained practice has four (4) plumbed operatories three (3) equipped. The office is paperless, utilizes Eaglesoft software, has digital x-rays, intraoral cameras, and lasers. 2021 GR of \$497K on only 2.5 doctor days a week. The practice has a great staff, strong hygiene program, and a consistent NP supply. The seller will assist to ensure a smooth transition. #3150 - Ben Sapir 310-596-0961 [https://dentalpracticetransitions.henryschein.com/listing/ca3150](https://dentalpracticetransitions.henryschein.com/listing/ca3150/)

### SAN DIEGO

**CARDIFF-BY-THE-SEA** - Location, location, location! Have you always dreamed of owning a practice just blocks from the beach? Located in the charming, coastal town of Cardiff, this legacy practice is a mainstay and has been in business for over 60 years. Office has 4 closed operator rooms in a 960 sq. ft space. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2988- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2988>

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**CHULA VISTA - NEW LISTING** - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3195>

**EL CAJON - NEW LISTING** - Highly productive 4 OP practice. Modern facility and equipment. Digital X-Rays, Intraoral cameras, Easy Dental System, computerized in all OPs. Seller does Bread and Butter dentistry and refers out most specialty services. Parking is free. Excellent Opportunity to acquire a solid practice primed for future growth. #CA2975- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2975>

**ENCINITAS - NEW LISTING** - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq. ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3152/>

**ESCONDIDO** - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private, gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/CA3031>

**LA JOLLA - NEW LISTING** - Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrax, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a long-established practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3190/>

**OCEANSIDE - NEW LISTING** - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq. ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3151/>

**SAN DIEGO - NEW LISTING** - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3188/>

**SAN DIEGO** - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq. ft. office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3005>

**SAN DIEGO** - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq. ft. with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrax, Scan X, Sensor Plates and Pan. 25% PPO, 15% PPO, 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3140/>

**SAN DIEGO - NEW LISTING** - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3115/>

**SAN DIEGO NORTH COUNTY - NEW LISTING** - North County Listing back on the market. Solid four (4) Op, 1,250 sq. ft. GP in a highly desirable location within a busy strip mall. Adjacent to a busy intersection between 2 major streets. Reasonable rent and strong cash flow. Practice operates with Dentrax and is fully digital. Clean and modern with an excellent layout. Collections of \$753K in 2021. 22 years of goodwill. #CA2961 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca2961/>

**SAN YSIDRO FACILITY ONLY - NEW LISTING** - Leasehold ready for immediate sale. Selling Doctor just built out 4 operatories (3 equipped and 1 used as an x-ray room) in a 1,330 sq. ft. space. No patients. Corner unit of a busy strip mall on a high traffic road. Excellent visibility and close to the border. Newly equipped with Trios 3Shape, Handheld X-ray, Sensor and IntraOral Camera. Highly motivated seller who would like to close quickly! #3129 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3129/>

**SCRIPPS RANCH** - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo Equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3054/>

## OUTSIDE OF CALIFORNIA

**LIHUE, KAUAI - NEW LISTING** - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq. ft. office was built from scratch in 2015 with 7 fully equipped operatories. Dentrax, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3176/>

**PORTLAND, OREGON** - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrax, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

**PUGET SOUND ISLAND - NEW LISTING** - Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**SEATTLE ORTHO/PEDO** - High-end neighborhood of Seattle, in 2,240 sq. ft. with 1 private, 1 semi-private and 2 open bay chairs. (would be considered by a bank to be a modified start-up). Equipment is from 2014 and is in great condition and seller will stay on (long term or short term). As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2863/>

**SEATTLE SUBURB ORTHO/PEDO** - Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long-term work back). Built out in 2014 with top-of-the-line equipment, Paperless with Dentrax, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862- Jessica Burbon- 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2862/>

**SOUTHERN OREGON** - Beautiful and turn-key office features all the bells and whistles. Located in a desirable area of Southern Oregon with 5 Ops, Paperless, EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2688/>

**SALEM - NEW LISTING** - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3043/>

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### BAY AREA

**AC-1368 SAN FRANCISCO:** Great Location, Beautiful Office, New Equipment. 2,300 sf w/5 fully equipped Ops. 1,000 add'l sf available **\$550k**

**AC-1412 SAN FRANCISCO:** Located in Fantastic Art Deco Building in Richmond District! Annualized collections over \$1.25M! 1400 sf w/ 4 fully equipped ops **\$799k**

**AG-993 SF WEST PORTAL AREA:** Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. **A steal at \$128k!**

**AG-1135 SAN FRANCISCO:** Practice cash-flow ~\$240k in 2021, great opportunity at \$376k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$376k - Real Estate Also Available**

**AG-1350 SAN FRANCISCO:** Practice is committed to cosmetics as well as preserving overall, long-term dental health. ~1,932 sf w/5 Ops. **\$1.2M**

**AN-1326 SAN FRANCISCO:** Producing \$1M+ even during Covid! 1067 sf w/ 5 ops **REDUCED! \$495k - Real Estate Also Available**

**BC-1383 PIEDMONT:** THIS WILL NOT LAST! Quality practice collecting over \$1.427M in 2021. 1,740 sf w/ 5 Ops **\$999k**

**BC-1386 HAYWARD Facility:** Beautiful updated office near bustling downtown. 1,500 sf w/5 ops **\$150k**

**BC-1392 ALBANY:** Priced for Immediate Sale! 1,496 sf w/ 5 Ops within walking distance of BART **\$199k**

**BG-1343 CONCORD:** Free-standing, landscaped building – located on busy commercial zoned street. ~1,118 sf w/3 Ops. **\$275k – Real Estate Also Available**

**BG-1363 ANTIOCH:** Seller highly motivated – will consider all reasonable offers! ~1,323 sf w/4 Ops. **Reduced \$75k – Real Estate Also Available**

**BG-1404 ALAMO:** Busy Retail area bustling w/ activity of thriving businesses in desirable neighborhood. ~860 sf w/3 Ops. **Reduced \$195k**

**BN-1150 SAN PABLO:** Located in an attractive, popular Retail Shopping Center. ~1,300 sf w/ 4 Ops. **\$175k**

**BN-1360 BERKELEY:** Unique situation w/ shared staff & equipment. A great opportunity for any dentist! ~1,700 sf w/ 6 Ops. **\$695k**

**BN-1372 SAN RAMON Facility:** Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. 623 sf w/ 2 OPs **\$95k**

**BN-1398 OAKLAND Real Estate:** Real Estate price includes Major Dental EQ, fixtures & furniture! 5-10 minute walk to Downtown. Bus stop right outside. 1,200 sf w/ 3 fully equipped OPs. **\$450k**

**BN-1402 HAYWARD Facility:** An amazing opportunity awaits a specialty dentist! ~1,530 sf w/2 Ops + 2 add'l. **\$120k**

**CC-1262 SANTA ROSA:** Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

**CC-1302 SONOMA COUNTY:** Quality, family-oriented practice w/highly trained office staff. 1900 sf w/4 ops **\$236k – Real Estate Also Available**

**CC-1387 PETALUMA:** Stream-lined, well managed office w/state of the art technology including CEREC. Stunning views & just a few blocks from downtown. 2,010 sf w/6 ops & plumbed for 2 add'l **\$599k**

**CC-1388 SANTA ROSA:** Established 25+ years in enviable location w/stellar reputation! 1,000 sf w/3 fully equipped ops **\$250k**

**CC-1389 SANTA ROSA:** Premier Cosmetic & Restorative Practice. Fully-remodeled, modern, free-standing building. 1,800 sf w/5 ops **\$799k**

**CG-1410 VACAVILLE:** Busy Retail Shopping Center w/ popular Anchor Tenants, ~1,200 sf w/4 ops **\$675k**

**CG-1433 ROHNERT PARK:** Highly-visible, attractive, 3-story Professional complex on major thoroughfare. ~1,700 sf w/ 4 Ops. **\$228k**

### BAY AREA CONTINUED

**CN-911 SANTA ROSA:** Well-established & priced for immediate sale! 2,250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

**CN-1331 PETALUMA:** Opportunity for significant growth by maximizing workweek & keeping specialties in-house! ~1,700 sf w/4 ops **\$295k**

**CN-1417 MILL VALLEY:** Opportunity like this rarely comes along! Mill Valley is a thriving artistic community. ~1,000 sf w/4 ops **\$350k**

**DC-1260 FREMONT:** ~1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$333k**

**DC-1400 PLEASANTON:** Move-In Ready Facility in desirable prof bldg near thriving businesses 720 sf w/ 2 OPS. Plumbed for 1 add'l **\$100k**

**DC-1405 LIVERMORE Facility:** Move-In Ready facility in desirable neighborhood. ~1,850 sf w/ 4 fully equipped Ops **\$150k**

**DC-1409 DUBLIN Facility:** Well-maintained retail shopping center. ~1662sf w/5ops **\$250k**

**DG-1141 SAN JOSE:** Top-of-line, state-of-art equipment. Practice collected over \$1.3M in 2021! ~1,450 sf w/5 Ops. **\$845k**

**DG-1208 SALINAS:** Collections nearly \$1.5m in 2021, practice cash flow ~\$700k annually! ~4,860 sf w/10 Ops. **\$695k**

**DG-1289 WATSONVILLE:** Located at intersection, near large Retail Shopping Center w/ major anchor tenant. ~2,700 sf w/6 Ops. **\$325k**

**DG-1351 NEWARK:** Located in attractive Marketplace – Seller will consider all reasonable offers. ~1,350 SF w/ 3 Ops + 2 add'l. **\$348k**

**DG-1356 HOLLISTER:** Practice is on track to collect ~\$900k in 2022! ~1,500 sf w/5 Ops. **\$565k**

**DG-1365 FREMONT:** Seller highly motivated, needs to sell within 30 days! ~1,500 sf w/3 Ops + 2 add'l **Reduced \$150k**

**DG-1366 MONTEREY:** Established 50+ yrs. Excellent visibility on busy thoroughfare. ~1,200 sf w/4 Ops. **\$385k**

**DG-1369 HALF MOON BAY:** One of the most high-tech "gadget" offices that we have ever seen! ~2,480 sf w/4 Ops. **\$688k – Real Estate Also Available**

**DG-1373 FREMONT:** Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. **\$498k**

**DG-1397 MILPITAS:** Highly-desirable, busy Retail Shopping Center w/ excellent visibility. ~860 sf /2 Ops. **Seller Motivated \$250k**

**DG-1403 FREMONT:** Loyal, stable patient base, fee-for-service practice are well educated w/ good insurance. ~1,280 sf w/ 3 Ops. **\$650k**

**DG-1411 SAN JOSE Facility:** Build your empire here at this proven location! ~1,000 sf w/2 Ops. **\$48k**

**DG-1416 SAN JOSE:** Excellent Location: Front suite on well-traveled thoroughfare. ~1,400 sf w/4 Ops. **\$195k**

**DN-1310 WATSONVILLE:** Desirable, bustling, well-established neighborhood. ~1,800 sf w/4 Ops + 1 add'l. **\$315k**

**DN-1407 SUNNYVALE:** High-traffic intersection enviable location in close proximity to Apple Campus. ~2,000 sf w/5 Ops **\$1.5M**

**DN-1421 CASTRO VALLEY:** Practice grows by word-of-mouth referrals, "The Best Kind of Marketing" ~980 sf w/ 4 Ops **\$450k**

**DN-1423 SAN JOSE:** Well-established family-oriented practice awaits your talent and skill to take it to the next level! ~930 sf w/2 Ops + 1 add'l **\$250k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

## NORTHERN CALIFORNIA

**EG-1202 AUBURN:** All reasonable offers will be considered! Priced at only 54% of collections! ~1,000 sf w/3 Ops. **Reduced \$225k**

**EG-1340 SACRAMENTO:** Located in A popular, busy, single-story Retail Shopping Plaza. ~1,500 sf w/3 Ops. **Reduced \$159k**

**EG-1374 ROCKLIN Facility:** Attractive, popular Retail Shopping Plaza in a prime location. ~1,450 sf w/4 Ops. **\$80k**

**EG-1414 ELK GROVE:** Practice is on track to collect over \$1M in 2022! ~2,000 sf w/ 6 Ops + 1 add'l. **\$750k**

**EG-1420 SACRAMENTO:** Located on one of the busiest intersections in the Midtown Corridor! ~2,500 sf w/5 Ops. **\$495K**

**EG-1430 CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. **\$175k**

**EN-1204 CITRUS HEIGHTS:** 2021 Gross Revenues exceeded \$1.3M – equipped w/ state-of-the-art technology. ~2,072 sf w/ 5 Ops. **\$875k**

**EN-1329 ROSEVILLE:** Practice collected over \$1.18M in 2021. ~2,570sf w/ 3-4 Ops. **\$750k - Real Estate Also Available**

**EN-1335 ELK GROVE:** Location! This well-appointed, digitally equipped office occupies ~1,450 sf w/ 3 OPs + 1 add'l. **\$130k/ Real Estate: \$485k**

**EN-1379 YOLO CO. AREA Facility:** Located on a busy intersection in desirable neighborhood. ~1,100 sf w/5 Ops. **\$125k**

**EN-1395 ELK GROVE:** Seller Motivated! Practice collected over \$1.219M in 2021. 3,200 sf w/7 fully equipped Ops & plumbed for 3 add'l **\$850k**

**GN-1240 REDDING:** Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$495k - Real Estate Also Available**

**GN-1348 CHICO:** Practice collected over \$1.033M in 2021. Amazing Opportunity! 3,500 sf w/ 7 ops. **\$695k**

**GN-1357 OROVILLE:** Established for 50+ years. Collections over \$864k in 2021. ~2,400 sf w/6 Ops & plumbed for 1 add'l. **\$350k – Real Estate Also Available**

**GN-1393 CHICO:** Seller willing to work-back for new owner! 1,425 sf w/ 4 fully equipped ops. REAL ESTATE ALSO AVAILABLE! **\$595k**

**GN-1401 CHICO:** Vibrant, collegiate community w/ small town vibe. ~1,550 sf w/3 Ops + 1 add'l. **Reduced \$165K**

**HG-934 GRASS VALLEY:** Seller Motivated! Priced at 42% of collections! ~1,200 sf w/3 Ops. **\$145k - Real Estate Also Available**

**HG-1146 TRUCKEE:** Practice collected ~\$600k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. **Amazing Price: \$335k**

**HG-1341 GRASS VALLEY:** Seller will consider all reasonable offers – Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. **Reduced \$195k+**

**HG-1390 SIERRA FOOTHILLS:** Highly-desirable neighborhood in 4-seasons Resort Community. ~1,792 sf w/5 Ops. **Reduced \$125k - Real Estate Also Available**

## CENTRAL VALLEY & SOUTHERN CALIFORNIA

**IG-1265 STOCKTON:** Normal collections are usually > \$700k annually. ~1,106 sf w/3 Ops. **Reduced \$428k – Own Your Own Condo Unit!**

**IN-1338 MERCED AREA:** Sink your roots into this well-established practice with a stable, loyal patient base! ~1,300sf w/ 3 ops. **\$199k**

## CENTRAL VALLEY & SOUTHERN CALIFORNIA CONTINUED

**IN-1349 LODI:** Practice & Real Estate in highly desirable professional corridor. 1,500 sf w/3 ops. Plumbed for 1 add'l **Practice: \$335k / Real Estate: \$395k**

**IN-1353 STOCKTON:** Unique 1/3 Partnership Opportunity w/reputation for delivering beautiful smiles! 4,700 sf w/ 10 ops + 3 add'l. **\$215k**

**IN-1429 STOCKTON:** Great potential for growth, by expanding current workweek. Real Estate Available! ~3,000 sf w/ 6 ops, **\$100K**

**JG-1307 SAN LUIS OBISPO:** Located in highly-desirable corridor of Med-Tech neighborhood. ~1,559 sf w/ 3 Ops + 1 add'l. **\$395k - Real Estate Also Available**

**JN-1301 LINDSAY AREA:** Quality practice has been established for ~60+ yrs. ~1,700 sf w/3 Ops. **\$110K**

**JN-1375 FRESNO:** Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. **\$275k**

**JG-1431 MAMMOTH LAKES:** Award-winning, free-standing building with unobstructed views of the mountain and scenic outdoors. ~2,500 sf w/ 6 Ops. **CALL FOR DETAILS**

**KG-1391 SANTA MARIA:** Located on busy corridor in desirable neighborhood w/ excellent visibility and easy freeway accessibility. ~1,300 sf w/4 Ops. **\$325k**

## SPECIALTY PRACTICES

**BG-1361 EAST BAY Ortho:** This Ortho practice's annual cash flow profitability is ~\$334k on a 24-hr workweek! ~890 sf w/3 Chairs. **\$375k**

**CC-1330 VACAVILLE Endo:** Seller retiring after 25 years! Stellar Reputation. 2,565 sf w/ 5 ops. Plumbed for 1 add'l **\$350k – Real Estate Also Available**

**DG-1324 SUNNYVALE Perio:** Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. **\$495k**

**DG-1428 SAN JOSE Pedito:** Beloved Pediatric practice w/ stellar reputation serving generations of families for 40+ years. ~2,010 sf w/ 3 Chairs + plumbed for 1 add'l. **\$325k – Condo Unit Available for Purchase**

**DN-1355 SAN MATEO Perio:** Est 1961. Stellar Reputation & State-of-the-art Office. 1,500 sf w/4 fully equipped Ops **\$450k**

**GN-1370 NORTH SACRAMENTO VALLEY Ortho:** Close to elementary, Junior High & High School! 2100 sf w/ 6 chairs/Bays **\$415k**

**GN-1378 NORTH SACRAMENTO VALLEY Perio:** Collected over \$1.465M in 2021! 3070 sf w/ 5 Ops. Plumbed for 1 add'l **\$695k**

**GN-1408 YUBA CITY Pedito:** Practice collected over \$1.46M in 2021. ~3200 sf w/ 5 Ops. **\$895k**

**IG-1318 MODESTO Perio:** Practice on track to collect \$1.5M in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. **\$600k - Real Estate Also Available**

**IN-1359 AMADOR COUNTY Endo:** Robust referral base in the professional community! ~2,000 sf w/2 Ops. **\$150k – Real Estate Also Available**



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This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

**Orange County:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Calabassas:** Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Hollywood:** 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd, , street exposure with great signage. This upscale office is digital and is associate run.

**Westchester:** 3ops collections Tracking over \$200K on busy street,digital sensors and Open Dental. Great views

**North Hollywood:** 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

**Westlake Village:** Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adtec and Midmark equipment.

**Porter Ranch:** Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adtec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

**Calabassas:** 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more. SOLD

**West Hills:** Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Santa Clarita:** 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

**Marina Del Rey** – 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

**Canoga Park** – Includes Real Estate \*\*\* 3 ops with room for expansion. Fully digital, lots of parking, On bust street with great visibility. Sold

### New Listings

**Camarillo:** 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works. SOLD

**Valencia:** Great revenue, Fully digital, Adtec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

**Beverly Hills:** 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

**Palmdale:** 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

**Yorba Linda:** 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

#### Central Valley

**Clovis:** CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate.

**Coalinga:** Coming soon!!!!

### Carry-Back Corner Seller-financing available

**Beverly Hills**  
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**West Hills - Ortho listing**  
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**STOCKTON** - Gorgeous 6 OP practice, updated equipment & technology. Offered at \$1.6M www.ddsmatch.com 855-546-0044

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**STOCKTON:** Great potential for growth, by expanding current workweek. Real Estate Available! ~3,000 sf w/ 6 ops, \$100K (IN-1429) WPS/800-641-4179


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## NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

**BRENTWOOD** - Partnership opportunity in 9 Op office. Nicely appointed with updated equipment and technology. Rev \$3M

**CAMERON PARK/EL DORADO HILLS** - Great 5 Op, multi-generational practice, well run, lots of opportunity Rev \$710K

**COASTAL MONTEREY CTY** - Tremendous growth happening in practice and city. 8 Ops, all the tech you need. Rev. \$1.0M

**DAVIS AREA** - Excellent 4 op office opportunity. Great, growing patient base. Get out of the traffic, away from competition right on top of you, produce great income & a great life. Rev \$1.4M

**EUREKA** - Wonderful 5 op practice for sale. Rev \$1.1M

**GRASS VALLEY** - Great location to own your own dental practice and a free standing building as well. Rev \$320K

**GOLD COUNTRY** - ORAL SURGERY 3 Op practice. Nicely styled office with great referral base.

**HISTORIC AREA - WEST CONTRA COSTA COUNTY** - Wonderful office, beautiful interior in a great area, close to water and views. Rev. \$1.3M

**MODESTO** - MOTIVATED SELLER. Awesome 4op, high producing. Room to expand. Turn-Key Opportunity. Rev. \$900K

**OAKDALE** - Shell space and Free standing Building for sale. 4 treatment rooms, 2 outfitted and 2 more plumbed and ready, with nice equipment and digital pan. Building also has 1800 sq feet of finished space in back with separate entrances. Could be leased out, or expand the current office.

**OAKLAND** - Scenic views of downtown and SF from this high rise corner office. 3 equipped ops with a 4th ready to go. Just built 3 years ago with brand new equipment. Rev. \$390K

**PORTOLA** - VERY MOTIVATED SELLER. Only private GP practice in town, 5 Ops ADEC equipment & the free standing building - well designed, no competition. Close to 7 golf courses, close to Tahoe, hiking, fishing. Live in Reno and an easy commute. \$400k for practice and building. (Willing to negotiate.)

**PETALUMA** - Partnership opportunity in wonderful office w ADEC & updated technology. Rev \$2M

**RED BLUFF** - 4 op practice with free standing building for sale. Can generate great income with little to no stress. Rev: \$720K

**REDDING** - Beautifully designed, spacious, 8 op practice. Free standing building also for sale. Rev \$1.9M

**ROCKLIN** - 6 op practice in growing community. Rev \$517K

**ROSEVILLE / CITRUS HEIGHTS** - MOTIVATED SELLER. 4 OP, long standing practice. Grow in a growing area. Revenue: \$490K

**SACRAMENTO** - 4 Ops, great patients, great care. Rev. \$800K

**SACRAMENTO** - Nice 4 OP GP practice. Excellent staff, well kept, space for sale with practice. Revenue \$540K

**SACRAMENTO AREA** - ORAL SURGERY partnership opportunity in terrific practice. Rev 4.7 M

**SANTA ROSA** - MOTIVATED SELLER. Beautiful 5 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

**SANTA ROSA** - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate 4 more rooms to total 8. Rev \$1.4M

**STOCKTON AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.5M

**TRI VALLEY AREA** - Periodontal office looking for Associate with "Intent to Own." Become the owner, timeline is negotiable.

**TRI VALLEY AREA** - PERIODONTAL OFFICE - MOTIVATED SELLER. Long standing office with great referral base. Rev \$1.1M

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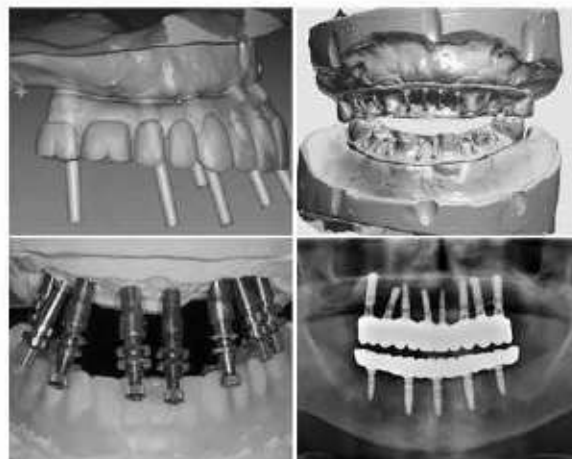
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**San Jose** - 2021 gross \$707k+, net \$223k+, 4 equipped ops, 1,100 sq. ft. Rent \$3,099/ month. Located in a professional building with multiple tenants. 2 hygienists on staff 4 days a week. For Sale - \$566,000.

**San Francisco** - 4 ops, 2,000 sq. ft. 2021 gross \$717k+, net - \$228k+. Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. Located on a busy street near Walgreens, a theater and more. For sale - \$475,000

**Bakersfield Dental Real Estate** - Rare dental real estate opportunity! 4 ops, 3 equipped. 1,500 sq. ft. Free foot traffic from 7-Eleven, Taco Bell and Dominos, 8 Parking spots / Stand Alone Building. For Sale- \$400,000

**Vacaville** - 2 ops, 1,008 sq. ft. Collection 2021 \$479,637/Net \$180,390/Rent \$2,082/month. Stable, clean office. Low overheads. For sale- \$300,000

**Fresno** - 4 ops, 3 equipped, 1,800 sq. ft. 2021 gross 284k+, net \$75k+. Rent \$2,587 Digital Office. Doctor working 3.5 days a week. For sale- \$180,00

**Redwood City** - 2 ops, 750 sq. ft. 2021 gross \$202k+. Rent \$2,713.23/month. Includes water and outside maintenance! Long established, clean and cozy dental office with good reputation. Located in a highly desirable, urban and growing neighborhood. For sale- \$160,000

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**Fresno** - 3 ops. 1,110 sq ft. Rent \$1,887/month, includes water and electricity. Over 1,500 active patients. 2021 gross \$250k. For Sale - \$130,000

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**Palmdale** - ASSOCIATE RUN! 7ops, 3,200 sq. ft. Gross 2021 \$1,169,972.13/Rent \$4,700/month! Located in a stand alone building. Over 11,000 active patients. Seller retiring with 30 years of goodwill. For sale- \$1,068,333

**Yucaipa Office + Real Estate** - 3ops, 1,480 sq. ft. Gross 2021 \$142k+. Located in a stand alone building. Own Real Estate and stop paying for a lease today! Business for sale- \$100,000 . Real estate \$475,000

**San Bernardino** - 7ops, 2170 sq. ft. Gross 2021 \$633k. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale- \$550,000

**Escondido** - Low Asking Price with high collections. 2021 gross \$420k. 3 ops, 1000 sq ft office with lots of street traffic. Seller has slowed down and is highly motivated to sell. For sale - \$150,000

**La Habra** - \$95,000 or best offer. Fully digital 4 Ops. 2 front work stations, managers office, sterilizing room.

**Lake Elsinore** - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493k+, net \$221k+. Rent \$3,500/month! For sale- \$450,000

**San Diego** - 4 ops, 1,200 sq. ft. 2000 active patients. 2021 gross \$311k+, net \$107k+. Seller only working for 2 days a week. Fully digital office with ADAC chairs. For sale- \$260,000

**Fallbrook** - 3 ops & 1 plumbed. 1,600 sq ft. Over 6,000 active patients since 2019. Strip mall location. Belmont chairs, Dexis digital x ray. 2021 gross \$379k+, net \$136k+ For sale - \$280,000

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**Norwalk** - Retail Location! 3 ops, 1,100 sq. ft. 2021 gross \$229k+ Located in a strip mall. High traffic area. Seller retiring with 28 years of Goodwill. For sale - \$150,000

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**PLEASANTON GP FOR SALE** - 6 Ops, 5 Eq., Paperless, Digital. GR \$470K HSDPT- Jim Engel 925-330-2207-#CA3023 <https://dentalpracticetransitions.henryschein.com/listing/ca3023/>

**FREMONT:** Price Reduced in Fremont! Practice collected \$476k in 2021. ~1,740 sf w/3 Ops \$333k (DC-1260) WPS/800-641-4179

**Established office for sale located in the Central California foothills. A high-tech cash flow dream practice that focuses on implant and general dentistry. 1.4m in revenue with a strong FFS model looking for partnership transition to owner. 6 operatories, 2300sf owner-occupied building (available part of sale), updated in 2019. Includes full laboratory area and negotiable equipment (CBCT, CAD/CAM, 3D printers, etc). Contact: cafoothillsdmd@gmail.com**

**UPCOMING CONTINUING EDUCATION LIVE WEBINAR:** PDS the leader in providing CE classes has its next webinar PROSTHETIC DENTISTRY on SEPT 11<sup>TH</sup>, 2022 Call or text 909-933-9076

**CITRUS HEIGHTS:** Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/ 4 Ops. \$175K (EG-1430) WPS/800-641-4179

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**ROHNERT PARK:** Highly-visible, attractive, 3-story Professional complex on major thoroughfare. ~1,700 sf w/ 4 Ops. \$228k (CG-1433) WPS/800-641-4179

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**San Jose For Sale** \$640,000 + RE: Exceptionally profitable GP w/60 years goodwill in Willow Glen neighborhood. info@integritypracticesales.com (855) 337-4337

**Attend Xcel Seminars 20th Annual Clinical Skills Series**, now as a LIVE WEBINAR Series! The 5-course, 35 CE series (all live CA CE units) for only \$499 and learn about Perio, Dental Pharmacology & Opioids, Endo, Mandatory Infection Control & the Dental Practice Act. Go to [www.xcelseminars.com](http://www.xcelseminars.com) or call 720-838-4093 for info or to register.

**S. SACRAMENTO GP FOR SALE** - 5 Ops, 73 Yrs. Goodwill, Paperless, Hi-Exposure Retail. GR \$803K. HSDPT-Jay Harter 916-812-0500-#CA3093 <https://dentalpracticetransitions.henryschein.com/listing/ca3093/>

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Historically, the path to generate a livelihood after dental school was to hang out one's shingle, acquire a practice or find an association. This changed with the advent and growth of Dental Service Organizations. There are now options available that your peers never had. *Strangely, the DSO industry has many believing that the best of times for Private Practice is ending. Not so at all! This is the "Best of Times" for those who wish to excel.* The number of Private Practices is declining rapidly. Couple this with consumers who seek superior customer care and trusted relationships as they maintain their oral health. They will never go to a DSO.

The opportunity to own and operate an Oral Healthcare Center of Excellence has never been greater if you are inclined to muscle-up.

## Outstanding Lifestyle Opportunities

### 6207 CALIFORNIA'S LAKE TAHOE PRACTICE WHERE YOU PLAY!!!

Long for the outdoors and the activities that go along with it? Are you seeking an opportunity to earn a comfortable living while still having time for yourself and your family? This office is designed to maximize efficiency while fitting perfectly in the alpine environment. It intentionally compliments its surroundings with a sophisticated lodge design and large window views of the mountain landscape from every room. 2021 Collections totaled \$857,000 with Available Profits of \$328,000. 2022 trending \$900,000 on 20 hour/week schedule and 4-days of Hygiene with room to grow! It's time to live the life you've always dreamed of!

### 6212 SACRAMENTO'S LOWER SIERRA FOOTHILLS ALONGSIDE INTERSTATE 80

Great family community with unlimited outdoor activities right in your backyard. Highly regarded practice sustained by 5-days of Hygiene on 4-day week. 2021 collected \$658,000. Well cared for 4-op office reflects Seller also owning the stand along building. Great curbside appeal and best location. Building also available for purchase.

### 6208 SAN LUIS OBISPO COUNTY OUT-OF-NETWORK

This Opportunity provides a relaxed and controlled lifestyle. More importantly, it positions the Successor for a rewarding career in Private Practice as its DNA is that of an "out-of-network" practice. The focus here is to maintain a "work / life balance" minimizing stress, enjoying a rewarding practice and having time to do what one likes. Work Smart - Live Better! This is evidenced per Owner's 23-hour work week coupled with 2-months of vacation. And per this model, the practice's 2021 stats were \$916,500 in Production, \$868,000 in Collections and \$355,000 in Available Profits. 2022 trending production of \$1 Million.

### 6217 LOWER FOOTHILLS - CLOSE TO LODI

Delta PPO Practice. Successful platform in growing community with little competition. Works 3-days one week, 4-days the following week per Owner's choice. Could operate 5-days a week. Per this schedule Collected \$784,000 in 2021 with Profits of \$369,000. Busy Hygiene schedule. 5-ops with 6th available. Best location. Commute or live nearby in peaceful country setting. Full price \$325,000.

### NORTHERN CALIFORNIA 415-899-8580 ~ Ray@PPSsellsDDS.com

**6216 SANTA CLARA COUNTY - OUT-OF-NETWORK** Highly regarded community. 2022 trending \$2.1 Million in collections with \$1 Million in Available Profits. This is a very rare opportunity. Seller available for proper transition.

**6215 SANTA ROSA - ORAL SURGERY** Long established OS provider. 2021's collections were \$1.35 Million. Strong referral base. Cone Beam. Staff shall continue.

**6214 NAPA - PEDO** Highly regarded community asset per its 45-year history. Has been a \$750,000+ per year performer. Well-designed office located in Napa Valley's medical village. Opportunity to also acquire the building. Full price \$150,000.

**6211 SACRAMENTO'S FAIR OAKS** Phenomenal exposure at busy intersection. 5-ops. \$500,000 per year performer by Owner's choice. No marketing. What makes this a tremendous investment is the real estate is included. This is the perfect pedestal for a 6-day practice. Do your homework and you shall agree. Simply needs a different vision!

**6210 STOCKTON AREA - ORTHO** Platform to grow busier practice in very desirable family community. Collections totaled \$387,500 on 2-days in 2021. Owner has not been able to spend more time per other obligations. Full price \$150,000.

**6209 MODESTO** 5-ops with 6th available in signature building. Paperless, digital and CBCT. 2021 realized Available Profits of \$512,000 on Collections of \$1,222,800. Full Price \$550,000.

**6201 BERKELEY - OUT-OF-NETWORK** Includes building. 3-day week Produced \$724,800, Collected \$732,900 and realized Available Profits of \$298,300 in 2021.

**6200 PETALUMA** Owner works relaxed 3.5-days. 4-days of Hygiene. Available Profits totaled \$258,000 on Collections of \$696,000 in 2021. 4-ops with 5th available.

### SOUTHERN CALIFORNIA 714-345-9659 ~ PPSincnet@gmail.com

**5002 SOUTH ORANGE COUNTY'S LAGUNA NIGUEL AREA** Excellent opportunity to grow to \$800,000/year or take add additional ops to build to a \$2+ Million/year practice.

**5003 PALM DESERT** Seattle hockey teams building new sports / entertainment center. Shall have profound impact on the area. 3-ops doing \$300,000 on part-time schedule.

**5004 TORRANCE** At entrance into Palo Verdes. Gorgeous 6-op office with great visibility. Averaging 50-new patients per month. Gross \$1 Million now and grow to \$2+ Million in 3-years.

**5005 LADERA RANCH** Beautiful 4-ops. Will do \$1 Million.

**5006 PASADENA** Grossing \$500,000+ part-time. Great staff.

**5007 KERN COUNTY LAKE RESORT** Grossing \$1.4 Million. Special Fees allowed Owner to work 16 hours and take home \$350,000 with Associate.

**5008 SAN PEDRO / PALOS VERDES** Gross \$850,000 on 3-days. Low overhead. 80% Longshoreman.

**5009 CORONA DENTAL PRACTICE AND BUILDING** Senior DDS always did \$500-\$550,000. Great exposure. Recently renovated. Motivated successor will do \$1,000,000+.

**5010 PASADENA** Grossing \$850,000. Low overhead. Full Price \$450,000

**5011 SOUTH ORANGE COUNTY** 4 ops in major shopping center near Starbucks. Absentee owner. Grossing \$70,000+ per month. Full price \$650,000.

**5012 CARSON** Store front. Female DDS did \$500,000-to-\$600,000. 3-Ops. Seller had and dropped HMO. Dropped to \$300,000. Full price \$200,000.

**5014 CULVER CITY** Grossed \$850,000 in 2019. Referred out 143 Cases in 2021 and grossed \$750,000.

**5015 SMALL CITY NEAR BAKERSFIELD** Seller works 2-days/week, does \$40,000/month. New 3DCT. 5-ops in 1,800 sq.ft. Full Price for Practice & Condo \$750,000.



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