VOL. 19 NO. 8 • August '22 So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com

THE Dental

Buy, Sell or Trade all things Dental

Trader

## **CLIO PRIME DIGITAL X-RAY SENSOR**



- EveryShot X-Ray Capture
- Replaceable Cable
- ComfyCorner Capsule Design
- Exceptional Diagnostic Images
- Eliminate under/overexposure
- Avoid time-consuming retakes
- Effortless positioning
- Easy integration
- 2 Year Warranty

### \*\*\* ALSO AVAILABLE:

EZ 2000 Dental Software: Billing, Claims, 3D Color Charting, Treatment Plans, Perio Charting, Scheduling, Reports, Patient Kiosk; Interface with dozens of optional integrations such as: Trojan Benefit Service, Electronic Claims, eRx, Smart Caller ID, Patient Texting, Digital Imaging, Panoramic X-rays, and more.

#### FULLY INTEGRATED

Clio Prime Sensors fully integrate with leading dental imaging software:

Dexis®, Eaglesoft®, Schick CDR®, Patterson Imaging® and more!

(each are registered trademarks of their respective companies)

**EZ**2000



EZ 2000 Dental Software Special Reg. \$3,395. \*\*Sale: \$1,995.\* includes training & support

Call 800-273-5033 to schedule a free Demo in your office www.ez2000dental.com

## Reg. Price: \$7,995 SALE: \$6,995\*

OFFER

SUMMER

SPECIAL

FREE ADS FOR DENTISTS

& STAFF!

\*Or Finance @ \$0 Down, \$0 for 90 Days, then \$163/month for 5 years; and \$1 Buyout. (OAC; prices subject to change without notice. Prices Good to 08-31-22. Not valid for prior sale.)



FREE LAPTOP WITH PURCHASE

Hard Drive, 8 GB Ram)

(i5, 15.6" Touch Screen, 256 Solid State

### Time to Buy? Don't DIY!

# Bring your legal questions to the experts at Wood and Delgado!

#### **Specializing In:**

Practice Transitions Lease Negotiations Associate Agreements Practice Agreements Partnership Disputes Estate Planning Partnerships DSO and MSO Business Transactions Wills/Trusts Private Equity Sales Real Estate Sales



Patrick J. Wood Pat@dentalattorneys.com



Jason P. Wood Jason@dentalattorneys.com



Justin J. S. Morgan Justin@dentalattorneys.com



## Protecting Dentists Since 1984 7,000+ Dentists Represented Nationwide Representation

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."

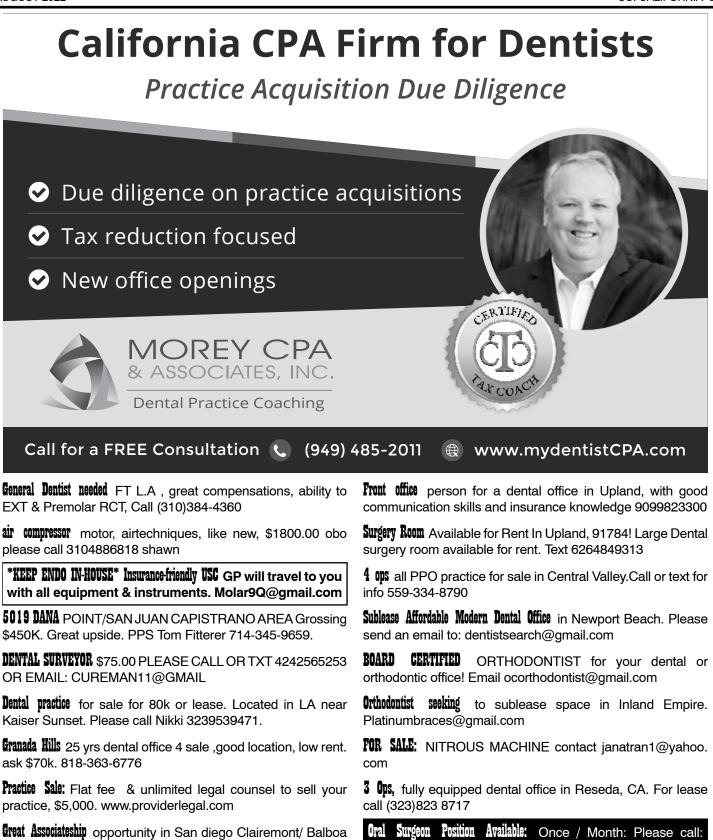
- Dr. Jordan Tucker D.D.S



WOODANDELGADO

Find out why dentists seek our advice when making their most important career decisions.

Call for a FREE consultation 800-499-1474 www.DentalAttorneys.com



Area, Please contact at 858-922-3762.

**General dentist** for Moreno Valley office P/T call Irene (951) 807-3078 icsmilesdental@yahoo.com

practice4sale PPO/Cash 750K in southbay 3 month transition nopaindentistry@gmail.com

**Space sharing** opportunity in Newport Beach. Beautiful upscale office. Smilecentraldental@yahoo.com.

(562)207-7888 - For A Busy Office

**NEWHALL GP** 44 yr practice 4 sale. CDA member preferred. TEXT 661-803-6790



#### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

#### KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P.(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **SOLD** 

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, <u>w</u> exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. <u>w</u> digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### LOS ANGELES COUNTY

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BELLFLOWER** – (20) Op Multi-Special pract located on a main thoroughfare, in a free stand bldg. on a shop ctr pad, <u>w</u> excellent exposure, visibility, signage & parking. The pract collected approx. \$2.17M in 2019 & has been slowly but steadily rebounding towards Pre-Pandemic numbers. Cash/PPO only. No HMO & No Denti-Cal. Newer equipt, Digital Pano & X-Rays, CEREC, Digital Scanner & Eagle Soft s/w. Admin duties just too much for Seller. He would stay on & do dentistry for Buyer if desired. **SOLD** 

**CANYON COUNTRY** – *EMERGENCY SALE!* (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/ Signage. (5) year old eqt. Dentrix s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **FURTHER REDUCED. MOTIVATED!** 

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

**SAN FERNANDO VALLEY PERIO PRACTICE** - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition.

#### **D&M SERVICES**

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
  Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- ing Pre-Sale Planning
  - Buy it! Sell it!! Trade it!!!

CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner CA Broker #01172430

**WOODLAND HILLS** - (9) op comput. General/Perio Practice. (5) ops fully eqt'd, (1) fully eqt'd surgery room, & (3) add. plumbed ops. Located in a 2,400 sq. ft. store front, in a very busy shop. ctr., on a main thoroughfare. Excellent exposure, visibility, signage, & parking. Cash/Ins/PPO small amount of Denti-Cal. 2021 Collections were approx. \$500K. BACK ON THE MARKET

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/ PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor.

#### **ORANGE COUNTY**

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

#### MADERA COUNTY

**Room for Your Madera County Practice Listing.** 

#### **RIVERSIDE COUNTY**

Room for Your Riverside County Practice Listing.

#### SAN BERNARDINO COUNTY

**<u>HIGHLAND</u>** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

#### SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **Solu** 

#### SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **Solu** 

#### **VENTURA COUNTY**

Room for Your Ventura County Practice Listing.

#### **UPCOMING PRACTICES FOR SALE**

Carlsbad, Central Coast, Clairemont, Corona, Hawthorne, Kern County, Ladera Ranch, Laguna Beach, Lake Forest, Loma Linda, Los Angeles, Oxnard, Pasadena, Riverside, Sherman Oaks, Tarzana, Torrance, Valencia, Ventura, Van Nuys, West Hills, West L.A., & Yorba Linda



P.O. Box #6681, Woodland Hills, CA. 91365 (866)425-1877 Outside So. CA or (818)591-1401 www.dmpractice.com

08/2



## Professional Practice Financing Experts

Enterprise Bank & Trust's Practice Finance team has more than 50 years of collective experience helping practices like yours reach their financial goals.

Whether you are purchasing a practice, looking to consolidate debt, expanding an office or purchasing commercial real estate, we can provide many options to fit your needs.

Let us help guide you through our simplified loan process to assemble a loan package customized for you.

Howard Boles SVP, Director of Practice Finance (626) 204-6626 hboles@enterprisebank.com



enterprisebank.com/ppf MEMBER FDIC

**Over instrument** table, stainless still304 top. rates and lowers. Alexander 818 422 6981

**DENTRIX IMAGERAYi digital sensor** excellent condition. More info and photos available ddsshopper@cox.net

**General dentist** one day a week needed for an office in montebello Area.Call 818-437-4666

**FOR RENT** dental office in Orange County for specialists. Contact sunnydentaltop&gmail.con

**BEVERLY HILLS DENTAL OFFICE for** rent on Fridays and/or Saturdays! (Prime location!) 310-487-5050

**Dental Assistant** needed for the city of Rialto please call manager Karla 9095383235

**FREE! Dental** supplies for charity organizations only. 949-478-9618 pedrsn@sbcglobal.net

For Lease Huntington Beach, Brand New, Excellent layout & equipment, in Health Plaza. 50ps 714-375-2002 hbdental.org

Moreno Valley dental office is wanted. Please text (310)739-4091

**Dental office** sale reseda California.3 units. Low rent. 40k . Prime location. 8188054311.

Robert Lillard For sale Refurb High and low speed hand pcs 909 556-8107

**SCV GP** office 43 yrs 4sale + chairs, equip, etc. from closed StudioCity office Text 661 803-6790

**Implants, Oral surgery** including bone grafts and all on4 dental implants in your office by experienced dentist7146996838

Leica microscope 2018 never used for sale. vbddds@yahoo.com

**Dexis CariVu** Caries Detection in kit w/Xtra tips +Software in Orginal Box. Can give pics. allcaredentalca@gmail.com

**GP for Endo** in OC Keep cases in your office.UCLA grad.30+ years experience. Richbar1962@gmail.com

**NEW Gendex** GX S-700 Size 2 sensor in box w/ all accessories. Never used. Pickup in OC area. \$6000 OBO 424-273-5955

Associateship opportunity in San diego Clairemont / Balboa Area, Please contact at 858-922-3762.

Now Hiring at SAC Health Executive Director of Dental Services, Endontist, RDA's, DA's....visit sachealth.org/jobs/

Board-Certified Dental Implant Centers In O.C. Cheapest Zimmer Implants, Sinus & Ridge Grafts, All-on-X, PRF, Botox, Biofillers.Call Dr.P @ 714-253-2374

**RDA/DA needed** for front/back office in Laguna Hills call 9498377112 or Email resume to dentalartsoflh@yahoo.com

**Dental Ass.** Inmmediate opening, exp helpful, bilingual. Fax resume (408) 848-3408 call 408 842-5000 or (408) 981-5069.

# Over 165 5-star Avvo® reviews!

"From my first phone call with Robert I was impressed by his knowledge of dentistry and the dynamics involved in dental practice transitions.... The negotiation process with my partner and the attorney representing my partner went smoothly, mainly because both [of Robert's] contracts were comprehensive, well written, and very clear on the terms for both parties.... Robert provided excellent advice and professional service for me during the entire process including the period after all of the contracts were signed. Robert was efficient, fair, and has an exceptional understanding of the specialized area of dental practice transitions."

Avvo® Review #125

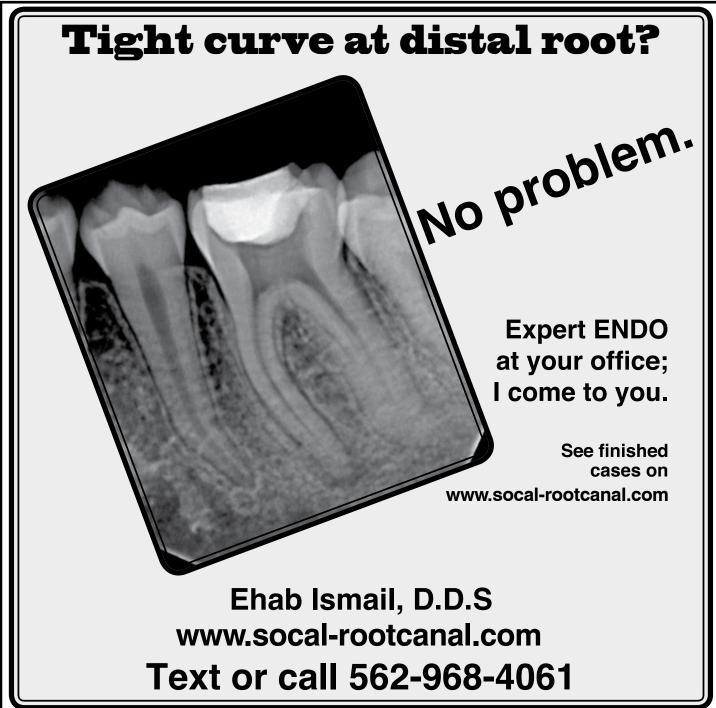
## Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases Partnerships, Property Purchases & Leases Corporations & Tax Planning

888.963.1120 RWO@transdental.com www.trans.dental

Top Reviewed Avvo<sup>®</sup> Attorney, 2011 to Present:

Mergers & Acquisitions, Incorporations and Commercial Real Estate



**Mixture of** used surgical instruments for sale...forceps, elevators,curettes. 48 items. mofus52@hotmail.com 858-204-6996

**WANTED DENTAL** ASST OR FRONT OFFICE in Monterey Park, Rowland Heights or Glendale. email resume Calstatedental@yahoo.com

Temp endodontist needed Redlands, Nov'22 - March'23. Req: DDS, endo cert, CA lic. socal.endodontic.practice@ gmail.com

**HIRING** *f* speak Chinese, contracted with dentical, can work 1-2 days a week. Laguna Hills Elitedentallaguna@ gmail.com

**Experienced General** Dentist needed for busy office in Palmdale. Compensation is \$900. Please call 3105297292

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**Leasehold Sale** Great Equipment Spacious 4ops 1600 sqft Major Signage Great Location & Parking 65K 818.439.9954 Carson Ca

**Experienced General** Dentist Needed in Maywood Area for Fridays. Pay is competative. Please call 310-529-7292 or 310-529-5685



Call Loc Pham, Broker (714) 550-7494 for more information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com A Division of LCF Financial, Inc. BRE #01875780

Buy it! Sell it!! Trade it!!!



## **KERENDIAN & ASSOCIATES** ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

#### 11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025 Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441 Shab@KaLawCorp.com •www.kalawcorp.com

4 PELTON & CRANE OVERHEAD TRACK LIGHTS. Good working condition \$500 each OBO ddsshopper@cox.net

NORTHRIDGE LEASEHOLD- 5 equipped operatories/ plumbed for 6. Aprrox. 3,000 sqft located central to CSUN, Northridge Shopping Center and diverse residential market. Asking \$150,000. Call 818-990-1750 or email ali@furnesscpa.com for more information. DRE#01503197

WESTLAKE VILLAGE - GP w/ 5 eq. ops. in 2 story med/dent plaza, Grossed \$706K in 2021, California Practice Sales, Inc. Phone: 714-639-2775

Endodontist Needed for our practice in Carlsbad, CA for 2 days a month.Strong general practice offering CBCT and Global Microscope with supportive team. Compensation based on 50% of production. Please email your resume to ddsedward@hotmail.com

Medit i700 w/laptop computer, barely used for sale \$15K. davidachoi@hotmail.com

Learn how SAFE, EFFICIENT, and PREDICTABLE adult oral sedation can be. Weekend certification course, affordable, practical, www.dentaloralsedation.com CIDE (805) 676-1063

## Lou Bermudez, Broker (BRE License # 01102002) Specializing in

Practice Sales & Appraisals

#### We have sold most of our inventory of practices during the past couple of months And have restocked with new & exciting opportunities

#### **CENTURY CITY**

All about glamour, prestige and quality of services delivered. Establish yourself as "that" dentist you have always known could handle the demand of the area. Revenues over \$550k in 2021 on PT schedule. With 5\_ ops there is enough room for the multi-specialty of your dreams!!

#### SANTA ANA

Busy location. Hispanic patients. Absentee-run with no proper management. Currently PPO/cash only. Office open 3 days per week with revenues of \$20k/month. Easy buy & build. 5+ ops makes the size ideal for tomorrow's growth. Don't hesitate !!

#### SAN PEDRO

Visible shopping center location. Office has 3 ops and room for 2 more. Steadily growing revenues of \$800k on PT schedule. Low overhead. Low rent cost. Busy area. Cash flow dream.

#### **NEWPORT BEACH**

Low overhead gem. Modern 3 ops; CT scan; paperless. Casual feel with seller electing to go out of network. Revenues of \$340-400k annually on PT sched. Easy transition and acquisition.

#### PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days and has busy 4 days hygiene per week. Revenues suppressed due to uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. NO MISS opportunity but must act fast. Reach out immediately.

#### LAGUNA BEACH

Wow factor! State-of-the-art practice. Shopping Center visible. Revenues of \$500k on PT sched makes this affordable to all. Non-advertising private/PPO practice. Busy hygiene. Call right away!

#### OC Gem (Proximity to Gardena)

This one has it all! Conservative retiree with huge patient base. Revenues of \$1.6 and growing. 7 fully equipped ops. Free standing building with visibility and large parking lot. Office is paperless. Beautiful décor. Existing associate (2 days), super busy hygiene (3 days). Contact us immediately to be considered.

RIVERSIDE: Revenues over \$400k part-time sched

WHITTIER: Large facility; large sign; big potential

LOS ANGELES: Strip Center with walk-ins

WEST COVINA: Retiree with revenues of \$500k

CITY OF COMMERCE: Retail; visible; long-estab

CORONA: Retiree with private practice

#### Phone: (818) 999-9595

#### Web: www.ddspracticebroker.com



Dansereau Dental 1581 Commerce St. Corona CA 92880 WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

**5021 RIVERSIDE** - FREE STANDING DENTAL BUILDING 1,600 sq.ft. with patients. Busy boulevard. Great add-on to network. PPS Tom Fitterer 714-345-9659.

**OWN YOUR DENTAL PROPERTY &** RETIRE w/MORE \$\$\$ vs LEASING. "IRINA HELPED ME BUY PROPERTY FOR MY DENTAL PRACTICE & AT LEAST TRIPLED MY NET WORTH." -Dr. O.B., DDS in Dana Point. Contact "The Dentist's Daughter," IRINA BOND (949) 391-3401 DRE 02116840

**Turnkey Leasehold** Buena Park. 2 ops, Xray, sensor, fully furnished. 25k. Need to leave ASAP. ospics12@gmail.com

AGOURA HILLS GP FOR SALE - 4 Ops, High Quality FFS, Desirable, Strong Hyg. GR \$1.1M. HSDPT - Thinh Tran-949-533-8308 https://dentalpracticetransitions.henryschein. com/listing/ca3085/

**SCAN-X DUO** Air Techniques for sale-Model 2017 used only for two months.Films/sleeves included. Pick up in Lake Elsinore \$6500/OBO. Inquiries by text only. 951-775-5536

Endodontist/GP Needed PPO/Cash/Dentical patients. We are located in Lake Elsinore. Please inquire by text at 951-775-5536

**Dental office** for rent on Fridays, Saturdays and Sundays in Glendale.4 Operatories in a prime location. Call (818)7316614 **Oral surgery practice in Beverly Hills** collects \$1,150,000/yr with a net income of \$450,000 on 4 days/week. Office has 4 ops, digital x-rays and CBCT scanner. Asking \$700,000. Call Kurt Skarin at 805-777-7707

**Peri Pro-III** x-ray film processor w/daylight loader. EXCELLENT cond. Pick up in San Bernardino. \$900 text(310)739-4091

Orthodontist looking to buy practice/partner in SoCal. OC/LA/SD/ Inland Empire socalorthodoc@gmail.com

**Practice available** for Corporate Doctors: If you are in a corproate office and would like to have your own practice in a beautiful office, fully equipped in a fast growing area with open spaces, close to the ocean, this office and practice are for you. Please email: jwillo1070@gmail,com

**DENTAL ASSISTANT:** Are you not being truly appreciated? Are you a wonderful, outgoing person? Are you ready to make the best job change ever?Let us show you how much better and valued you are. We only treat Snoring & Sleep Apnea. We will train you. Come work with the best and make a huge difference in our patients' lives. Call 818-333-7501 or email veronicag@ pmcburbank.com

**General Dentist** Needed - P/T for Dental office located in Glendale area. Must have at list 5 years of experience. Please fax or e-mail resume 323-663-1010 or call direct at 818-335-8080

## Now is the perfect time to do Tenant Improvements!

Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.

## **DESIGN/BUILD**

**Plan and Permit Services** 

T.I.'s - Remodels - Expansions Free Standing Buildings **Turn-Key Packages - Consultation** Free Estimates - 562-989-3350 No job too big or too small....we do it all.

n Construction Co., Inc. dba All County Construction

E-mail: jcardio@aol.com www.allcountyconstruction.com Jim Jordan: 714-356-1203 Cell

Best rate you'll get!

Want a Dramatic Practice Face Lift?

## **Prime Dental Practices for Sale**

Location	Asking Price	Summary Info	
Southern California	INQUIRE	Highly lucrative dental sleep medicine practice. Seller needs to sell due to health issues. 70-80 new patients per month with less than 50 percent overhead so highly profitable. Training for these procedures are easily attainable. <b>Please call for more information.</b>	
Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.	
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community.Rea Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location dream practice.	
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections fa exceed the fixed overhead.	
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available fo purchase. Solid practice in a highly desireable professional/medical complex. Plenty of parking Procedures can be added to increase collections.	
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.	
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diegos top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.	
East County	\$375,000	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!	
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.	
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!	
Kearny Mesa	\$379,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Pedo or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.	

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc. 4420 Hotel Circle Ct. Suite 350 San Diego, CA 92108

(619) 299-6162



Ken Rubin

Jonathan Ingalls Scott Staub, DDS, MBA

#### 08/22

**ENDO NEEDED** for General Office in SFV. Great \$. Flexible days. Easy/Moderate cases. Email CV to: piriandds@ gmail.com

Let curing light. 3M Elipar DeepCure-S. Brand new, sealed in box. Huge discount. 310-922-5666. Pick up or mail. \$1200.

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

**5020 CORONA** Union Practice grosses \$570K, Nets \$350K on 2.5-day week. Should be open 5-days. Motivated Seller. PPS Tom Fitterer 714-345-9659.

**Dental Specialist group** practice forming in Tarzana California. High quality, fee for service. Interested specialists send CV to Dr. Bruce Crispin, ccrispin@estheticprofesionals.com

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**AGOURA HILLS** (\$85K) 3 ops, 1,200 sq. ft., 30 Yrs Goodwill. Greg Beamer 909-542-4891

**Now reaching 40,000 California dentists...**nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www. dentaltrader.com

### We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- #1 Your knowledge and know-how. "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 Your honesty. "You told me the truth, and everything turned out just like you said."
- #3 Personal attention. "I liked dealing with you AND ONLY YOU! No frus trating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

## **Practices for Sale**

## **Beverly Hills**

**Private General Practice** - Dr retiring after 45 years in practice - 4 operatories in beautifully appointed office - grosses almost 700,000/yr on 3  $\frac{1}{2}$  days/week with a net income over 350,000 - digital xrays, and computer system

## **Mission Viejo**

**Private General Practice -** one doctor office grosses over \$700,000/yr on 3 days/week -4 operatories in 1200 sq ft in strip shopping center – huge net of over \$400,000 – insurance, cash, and some Dentical

## Bakersfield

**Private General Pracitce -** 4 operatories in professional building with good exposure – expected gross this year approx. \$600,000 on 4 days/week

## San Diego and/or Poway

**General Practice with some Ortho -** 2 GP ops and 3 ortho ops in open bayDr retiring after 35 years – good 2nd practice or for a new grad – grosses \$250,000 with \$120,000 net – can be purchased with or without Poway

## Upland

**Private General Practice -** Dr retiring 5 operatories grosses over \$300,000/yr on 3 days/week- digital xrays, and computer system - Rent only \$3,000/month



**Thomas & Gees** Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker Days (714) 544-4341 • Evenings (949) 362-4749 Cell: (949) 395-6000 • FAX (714) 731-7296

www.TFPSales.com · E-mail: Phildr@cox.net

**CENTRAL COAST GP FOR SALE** - 8 Ops, Digital, Paperless, Pano, Laser. 2021 GR \$2.4M. HSDPT- Ben Sapir 310-596-0961 #CA3157 https://dentalpracticetransitions.henryschein. com/listing/ca3157/

**DENTAL ASSISTANT:** Are you not being truly appreciated? Are you a wonderful, outgoing person? Are you ready to make the best job change ever?Let us show you how much better and valued you are. We only treat Snoring & Sleep Apnea. We will train you. Come work with the best and make a huge difference in our patients' lives. Call 818-333-7501 or email veronicag@ pmcburbank.com

**BAKERSFIELD #30** - (4) op comput G.P. Cash/Ins/PPO. Collect. \$525K to \$550K/yr. on a (3) day week. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

**FONTANA - GP + Real Estate.** Well established office w/ eq. ops. Grossed \$751K in 2021. California Practice Sales, Inc. Phone: 714-639-2775

**TORRANCE** - Very nice 4 op GP. Ground floor, easy access, ample parking. Rev \$520K ddsmatch.com 855-546-0044

Santa Monica Practice For Sale \$702,000: Profitable, high-end GP trending upwards in sought-after medical building Downtown! Contact info@integritypracticesales.com (855) 337-4337

Endodontist, LA, OC, San Diego, Bakersfiled. Experienced, will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

American Manufactured Dental Operatory \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 – 5657, or visit our website www. dhpdental.com

**5018 KOREA** TOWN 10,000 charts, 3-Ops. Cash doing \$250K. No Denti-Cal. Low overhead. FP \$165,000. Will do \$500K first year. PPS Tom Fitterer 714-345-9659.

**Adult oral sedation certification,** this course will improve the quality of your care, 3-day Board-approved course www. DentalOralSedation.com (805) 676-1063

Subscription Based Attorney services for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. www.providerlegal.com

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**BEVERLY HILLS PRACTICE FOR SALE** - 4 ops grosses \$700,000/yr on 3½ days/week – digital xrays&computer – 50% overhead Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

**Ready to Retire?** We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

#### rootedwealth

## Your Business May Still Be Eligible for COVID Relief Funds

"Rooted Wealth was able to help me get almost \$80,000, even though I purchased my practice at the end of 2020. They provided a lengthy report substantiating this credit and I feel comfortable they are following all IRS guidelines to the 't'."

- DR. LEE (Contra Costa County)



**Dental Assistant** needed- FT position in the city of Montclair. Will train. Please contact manager Maria 909-625-9100.

**Palmdale** \$1,068,333- Associate Run, 7OPS, 2021 Collection \$1,159,972. Dr Salwan DRE#02085289 CURB Realty Call 6263836648 email drrishisalwan@gmail.com

**Double Your** Net Worth, Reduce Taxes and Grow Passive Income with a Personalized, Strategic Real Estate Plan for Dentists. "Joe met with me, one-on-one, to show me how to invest in real estate and maximize returns while I work." Dr. J. Pasadena, CA. Private, No Cost Planning. Joe Yobaccio, CADRE 01445108, 626-239-8170. joe@yobaccio.net. Weekly Educational Zoom Schedule: joeyobaccio.blogspot.com

ORTHODONTIST NEEDED, ONE SATURDAY OR SUNDAY PER MONTH IN LOS ANGELES, MESSAGE 310-663-6631 OR INFO@RDASCHOOL.COM

**It's not too late** to get additional funds from COVID. Go to rootedwealth.com for FREE ERC analysis.

**A-dec side** cabinet. \$1000. Email: eafdds@hotmail.com Text:323-385-3626

**DENTAL ASSISTANTS,** For Approved Courses, Infection Control, X-ray, Coronal Polishing & Sealants. call Rosa 323-582-3205

## YOUR "GOTO" DENTAL ATTORNEY I KNOW DENTISTRY'S UNIQUE LEGAL & FINANCIAL CHALLENGES

"Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email." "I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions." "Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs."

Dr. K Chou, Hacienda Heights, Ca

Dr. L. Kong, Daly City, Ca

Dr. P Tran, Burbank, Ca

### SERVICES:

Incorporation, Dental Board Defense, Buy/Sell Agreements, Lease Reviews, Space Sharing Agreements, Insurance Audits, Practice Sales

#### **MEMBER:**

CA State Bar, NC State Bar, US Federal Courts, US Federal Tax Courts, Calif. Dental Licensure



Law Offices of **Jeng and Associates** Chester Jeng, DDS, JD, LL.M, MBA, Esq.

Cell: 909-450-7158 | Toll Free 844-313-9900 Email: Chester@jenglaw.com

#### **Jenglaw.com** 750 W. La Habra Blvd., La Habra, Ca 90631 1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

Buy it! Sell it!! Trade it!!!

**ORTHODONTIST NEEDED GARDEN GROVE,** 1 day/mo. pedo/ortho practice,60 patients.4 outstanding assistants. akimdds@ gmail.com

**Free Retirement Plan Feasibility Study** with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www. transdental.com.

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

**"Digital Faces was pivotal** in jump-starting our practice. Generating at least 5-10 new patients a week and got us going the first 6 months. Thanks again" - Dr. R Kim. For a free consultation reach out to Shannon at (323) 475-8394/ email: Shannon. digitalfaces@gmail.com / Digitalfaces.net

**Dental Equipment** for sale. Proma A Series wall del. unit for \$1k, DCI del. unit for \$500. Call or text 858-433-8798.

**Orange County** General Dental Practice for Sale - this highly systemized office allows for less doctor-dependence; especially with the incredible staff. 4 operatories. Collections of \$1.025 million & SDE of \$400,000. FFS practice. With limited hours and limited marketing, the practice sees an average of 10-15 new patients/month. Tremendous growth opportunity! Contact PTS to learn more: kaile@ professionaltransition.com

**practices for sale** forced sale due to health issue. 2 practices rialto(3ops) and san bernardino (4ops) located on busy streets.low leases. associates on 2 day scheduled produced \$530 in both offices 2021 asking \$400 obo mike 562.832.9332 Dentipro.net

**Clovis - CA:** With Real Estate 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space. (DRE01993607) (818)522-9123

**Looking to** Purchase GP Practice. Looking for 4+ Ops in Temecula, Murrieta, Menifee. Please email: SoCalDent1@ gmail.com

**FOR SALE:** Used ScanX with pano/incl plates. New/used charts. Misc instruments and supplies. Contact janatran1@ yahoo.com

FAMILY PRACTICE MURRIETA: 4 ops plumbed 2 digital sensors Sirona Pan-Ceph and all equipment ready to work close to Walmart.Price \$200,000 OBO. Call/text(951)677-2115

Private office in Menife CA looking for part-time dentist M,T,Th. \$700 daily or 28% production. Email ddspatientcare@gmail.com

**DENTAL BOARD OF CALIFORNIA** ALLOWS 25 CE UNITS IN HOME STUDY. PDS, the leader in providing CE classes offers home study courses@ \$10.00/unit. For more details Call or text 909-933-9076.

**Dental Assocatiate** Wanted in Santa Ana partime Wed and Thursday. Contact 408-506-1590. Email Smiledaydental@ gmail.com

**Experienced GP.** 2 days in Hemet. No molar endo or complex extractions. Routine restorative and C&B. stacybee@att.net

**ENCINO Dental Office to Share** Fridays/weekends. 3 op suite with beautiful northern view. 818-317-6790 rkdds@icloud.com

**General dentist** with pedo experince needed for busy office in fontana solid schedule busy good compensation part time or full time website dentistry4kids.com email inquiry to dentistry4kid@gmail.com

**Dental Board Approved Courses X-Ray,** CA Pratice Act, AHA CPR/ BLS, 8HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, Impression Pouring, Ultrasonic, RDA Review Manual& More! 858-722-8504 DentalCertifications.com

**5017 WEST** LOS ANGELES Does \$1+ Million on affordable dentistry. Very profitable! PPS Tom Fitterer 714-345-9659.

**GENDEX GXP** xray processor working condition make an offer 310 897 6074.

**DENTAL OFFICE SPACE FOR** LEASE- 3 Ops, fully equipped dental office in Reseda. For lease call 323 823 8717.

"DocSites has been the best! We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

**HIGHLY LUCRATIVE DENTAL SLEEP MEDICINE** practice for sale. So Calif. Training easily attainable. 70+ new patients/mo. Inconceivably wonderful practice. Call Ken Rubin Practice Sales (619) 299-6162

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**ORTHODONTIST 'ON-CALL' COVERAGE** -Daily & Extended, LastMinuteOK ,AvailableTueToSat, \$2000perDiem, 310-301-1994

**Attn Dentists:** You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$549 for 6 courses, 42 CA CEs –call 720-838-4093, visit www.xcelseminars.com or see Xcel Seminar's insert for details.

**ORANGE GP FOR SALE** - 4 Ops+RE, 45 Yrs. Goodwill, Paperless. 2021 GR \$590K. HSDPT - Kaira Stewart - 949-220-6216 #CA3143 https://dentalpracticetransitions.henryschein. com/listing/ca3143/

# When it Comes to the Sale

#### DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Brentwood, Beverly Hills, Burbank, Encino, Huntington Beach, Los Angeles, Santa Clarita, Sherman Oaks, Upland, West Los Angeles, and Woodland Hills.

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$120,000.

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$700,000.

**BEVERLY HILLS GENERAL PRACTICE FOR SALE:** This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrix software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

**CALABASAS GENERAL PRACTICE FOR SALE:** Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Well established PPO practice collected \$980,000 last year and \$828,000 in each of 2019 and 2020 on four days per week with five days of hygiene coverage per week. Seller refers almost all endo and pedo and has a periodontist once a month. The office is in a professional building on Ventura Blvd with easy access. The office has five equipped operatories with digital x-rays, Dentrix software and two lasers. The practice averages 22 new patients per month. Asking \$670,000. – PENDING AT ABOVE FULL PRICE

WEST LOS ANGELES PERIO PRACTICE FOR SALE: Upscale community with stable referral base. Practice collects \$500,000+ consistently on three and a half days per week with four days of hygiene coverage. Twenty percent of the income is from implants. Three equipped operatories in a professional building with several other general dentists. Motivated. Asking \$280,000. – SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Located in a freestanding building on a corner lot. This practice has a very long history of strong production. Current collections are over \$1.9 million with a net income over \$700,000 per year. Seller works five days per week with seven days of hygiene per week. Seller refers all endo, all oral surgery and all perio. The practice has seven equipped operatories. Computerized with Dentrix software and digital x-rays.Asking \$1,650,000. – SOLD

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Established in 1950, this practice has treated generations of patients from the same family. Practice currently averages \$550,000 per year in collections on four days per week with four days of hygiene coverage. Net income of \$135,000 per year. 44% of the practice production is from hygiene, exams and x-rays. Seller refers all oral surgery, all ortho, difficult endo and all perio surgery. The office has 5 equipped operatories and is computerized with Softdent software and digital x-rays. The practice does no marketing or advertising, does not accept any HMO plans or Denti-Cal and the practice gets 8-9 new patients per month. Seller is retiring. Asking \$350,000. – SOLD AT FULL PRICE

SANTA CLARITA FEE FOR SERVICE PRACTICE FOR SALE: 36 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all pedo. The office has 3 equipped operatories plus one additional operatory that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000.-SOLD AT FULL PRICE

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - SOLD AT FULL PRICE

-	

LEE SKARIN and ASSOCIATES, INC. 530 W. Stafford Road, Westlake Village, CA 91361 805-777-7707 • Fax: 805-777-0051 Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

Expert appraisals
We have a large inventory of buyers
Over \$20 million in practice sales last year

Serving the dental profession since 1959

## **Of YOUR Dental Practice Timing Can Be Everything** LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

### HOW SOME BROKERS GET MORE THAN THEIR FAIR SHARE

The notion of selling your dental practice with the accounts receivable and moving headache free into retirement is appealing. But that is only true if you were to sell all of your accounts receivable. There is no logical reason, other than lining the broker's pocket, to include a portion of your accounts receivable only to take back the uncollectable accounts after the buyer has skimmed the initial money collected.

The broker might assert that by including the first \$40,000 of your accounts receivable in the sale will give the buyer their necessary working capital. Nonsense! The buyer can borrow the same \$40,000 from the bank. They don't need any of your accounts receivable. The real reason is that by including that initial \$40,000 of your accounts receivable increases the sale price of the practice which increases the "perceived" value that you are getting for your practice and it increases the broker's commission. Nothing more, nothing less.

There are some valid reasons to include the accounts receivable with the sale of a practice, i.e. if you are moving out of state, making it difficult for you to do any rebilling after the buyer's time for billing your accounts has expired or if the sale is occurring as a consequence of the death of the practitioner. In those cases, all of the accounts receivable are sold and sold at a discount, because not all of the accounts receivable will be collected and the buyer will need to wait for their money as opposed to using a line of credit from the bank.

If accounts receivable are being sold, Lee Skarin and Associates does not charge a commission on the portion of the sales price attributed to those accounts receivable. No broker should be that greedy. For all your practice sale questions, call Kurt Skarin at **805-777-7707**.

CA BRE #00863149

#### Call for Free Consultation! 805-777-7707

## **DENTAL ATTORNEY**



"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

#### **Flat Rate Services include:**

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C.

888-416-1321

californiadentalattorney.com amy@californiadentalattorney.com **ORTHO INSTRUMENTS FOR TRAVELING ORTHODONTIST** Pliers, Bands, ArchWires, Cassettes, + Traveling Cart Email: bracesr4u@aol.com

practices for sale forced sale due to health issue. 2 practices rialto(3ops) and san bernardino (4ops) located on busy streets.low leases. associates on 2 day scheduled produced \$530 in both offices 2021 asking \$400 obo mike 562.832.9332 Dentipro.net

DRY HEAT DENTRONIC/DDS5000 RAPID STERILIZER-\$1,150 Includes Plier Stands, (Cassette Friendly) email:bracesr4u@ aol.com

**GP looking** to buy a 2-3 op office in Orange County low rent under 100K. Text 424-222-9599 to sell. Leasehold only OK.

Implant Specialist wanted, Private Office in Los Angeles, once a month. Email resume to LADentalTown@gmail.com

**LAKE ELSINORE** - Well established GP in 2 story bldg. Grossed \$331K in 2021. California Practice Sales. Phone: 714-639-2775

**High speed** handpiece Patterson PD-96 LM fits Kavo coupler Push Button,\$399 New(open box) email dramirdds@yahoo. com

**BEVERLY HILLS DENTAL OFFICE for** rent on Fridays and/or Saturdays! (Prime location!) 310-487-5050

**Granada hills** 25 yrs dental office 4 sale,2 operative rms, 700 sqft,low rent,good location.ask \$70k.(818)363-6776

**SFV dental** practice for sale located in strip mall. Digital X-Ray, software and 3 operatories. Quick Sale 818-667-9771.

**Dental Practice in Whittier** – Starter practice with bonus of patients. Beautiful practice located in strip mall, off CA – 72. 5 eq. ops. Low Rent. Asking \$90K or best offer! Call Loc Pham, BRE#01875780. (714) 550 – 7494. https://LCFpracticesales.com

**FOUNTAIN VALLEY PRACTICE 4 SALE** 3+1 Ops, X-heads & sensors in each. FFS Turn-Key opportunity. email dentalprsa@gmail. com

**General Dentist** looking to buy a practice in Orange County. Contact 714-622-8486, hientadds@gmail.com

TRAVELING PERIODONTIST WITH ASSTANT. 10 YEARS BOARD CERTIFIED. IV SEDATION, WISDOM TEETH, AND IMPLANTS. RAFIEEDDS@GMAIL.COM 8185214947

**practice for** sale in city of lynwood. 3 rooms operatories, 2 digital x rays. Located in a square with a large influx. 3234875080

**Dental Specialist group practice** forming in Tarzana California. High quality, fee for service. Interested specialists send CV to Dr. Bruce Crispin, ccrispin@estheticprofesionals.com

**"We've have been using Repair Makers** since 2007. They're fast, economical, reliable and have great customer service."- Dr. Kavorinos. Call 877-535-1733 or visit repairmakers.com

Fully Improved & Renovated Dental space for lease. Amazing Location. 1560sft. Lakeside, San Diego. call Eddie 6193394520

**Dental practice** for sale by Owner in city of LA, Ca 90029, \$65k,low rent, busy practice reply to 3234810893/ 3234810848

**Endodontist Needed** for specialty office in multiple locations, Tuesday/Wednesday preferred, CT-scan in-house, consistent schedule|Email Janine.L@socaldsc.com

**Learn how adult oral sedation** can expand the quality of care of your practice. 3-day course www.dentaloralsedation.com CIDE (805) 676-1063

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

**Some banks are slow...**not Enterprise Bank & Trust's Professional Practice Finance. Enjoy quick app, processing & funding. Contact Howard Boles at hboles@enterprisebank.com / 626-204-6626.

Twin Adec chairs (Model 1005) with front delivery systems, Pelton Crane 'light fantastic' lights and Beaverstate dual water delivery systems. Also incl. Dr. and assist. stools. \$2,000/ea. Interested? Email: tobiasmaynarddds@gmail. com for photos.

**5016 COVINA** HMO Monthly check of \$5000. 50-Endos, 20+ OS & 3-Perio cases referred monthly. Seller will workback PPS Tom Fitterer 714-345-9659.

**HAPPY TEFTH, HAPPY JOB,** HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@ gmail.com

Associate Dentist needed, \$ 1000.00 BASE PAY vs % PRODUCTION!!! Palmdale CA, email palmdaledentist@ yahoo.com

**GENERAL DENTIST** NEEDED, PRIVATE OFFICE, IN SANTAANA. TWO SATURDAYS PER MONTH. PLEASE CALL OR TEXT714-724-1561.GOOD PAY

Assosiate Dentist needed PT/FT in clairemont and Balboa Ave area in San Diego,CA 92111.drshojania@gmail.com/call or text 8589223762

**Fazel is very knowledgeable** and current with the latest updates. He helped me with my dental practice acquisition. He is kind and attentive and advises for success for his clients. Highly Recommended! DentalCpaCa.Com



### ....CALL 877-535-1733

I've been practicing dentistry for 36 years, RepairMakers has provided the best, most reliable service by far. **JJ**Dr. Scott King



VISIT REPAIRMAKERS.COM FOR CURRENT OFFERS

AUGUST 2022

# SPECIAL OFFER 25% OFF DENTAL WEBSITE



## **3 WEBSITE OPTIONS TO CHOOSE FROM**

STANDARD
\$999 \$749
Setup Fee
SAVE \$250

**2** PLUS **\$1,999** Setup Fee

Call for Discounted Pricing!

PREMIER
\$2,999
Setup Fee
Call for Discounted Pricing!



Come see us! Upcoming In-Person Shows

September 8-10 CDA San Francisco Booth #1034 September 16-17 LA Dental Meeting Pasadena Hilton

SCHEDULE A FREE ONLINE DEMO | CALL 1-888-980-4949

The **DocSites** 



1-888-980-4949

- ✓ 5-Star Rated Customer Service
- Transparent Pricing
- NO Long Term Contract!
- Easy To Switch We Do All the Work



## LEGAL SERVICES FOR DENTISTS



Call for a complimentary legal consultation.

CALL 888.212.DUMM (3866) FAX 949.606.8624 EMAIL info@jsdlawoffice.com VISIT jsdlawoffice.com



#### Sean is the best of the best in the industry!

He is responsive, knowledgeable, and really cares about his customers! Our experience with Sean was nothing short of amazing.



**George Mirsal, DDS** Cleopatra Dental, Huntington Beach, CA

### l've been practicing law for 21 years. With more than half my career helping dentists through:

Formation of Dental Corporations & Bylaws • Dental Partnerships and Partnership Agreements • Office & Space-Sharing Agreements Office Lease Review and Negotiation • Real Estate Purchase Agreements • Purchases/Sales of Dental Practices Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act • Employment Law & Contracts



The Law Offices of J. Sean Dumm

**DENTAL ASSISTANT** needed for a friendly private office in santa ana. Front/Back office. English & Spanish preferred. we will train. email: evebristoldentalgroup@gmail.com

**DENTIST NEEDED** private office in santa ana for over 30 years. Full time/Part time. Send resume to Evebristoldentalgroup@gmail.com

Associate Dentist to join our established multi-specialty private practice located in Long Beach. Please email resume to alhassell@springdentalgroup.net

**Dentist Needed!** 1 or 2 days. Hemet ca. Call Dr. MacDonald or Al at (951)654-2733 or fax resume at (951)780-5633

**"I have been working with Mr. Kerendian,** and he has shown utmost professionalism and devotion to me." Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**Oral Surgeon** - Well established private practice in Fountain Valley with 5 general dentists and 2 specialists looking to add Oral Surgeon to the team. Please send your CV to vpham@oceanicdental.com for consideration.

**"Do you have associates?** Are you paying them as 1099s or employees? Call today for your free consultation as to best practices." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com **BROKEN FILE? POTENTIAL LAW SUIT?** NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socalrootcanal.com

**Pediatric Dentist:** Seeking Pediatric Dentist for brand new office in Los Angeles. Please send resume to: vannuyspedo@ gmail.com

**#1157 South Orange County** - PPO/HMO Practice. 3,000 sq. ft./8 Ops. Located in very desirable area. 2021 Gross Rev. Approx \$900K (Less Than 3 Days/Week). 2021 True Net Cash Flow 42%. Asking \$750,000. Contact info@wppps. com for more info.

**10 OPERATORIES IN WOODLAND HILLS.** Approx. 3,600 sqaure feet. 2 Ortho bays with 3 ops each. Free standing building on Ventura Blvd. Private and ample parking with multiple entrances. Offered at \$600,000. This one won't last! Email ali@furnesscpa.com or call 818-990-0751 for more informaiton. DRE Lic.#01503197

**LANCASTER** (\$248,500) 4 ops, strip center location, 25 Yrs Gdwill, Low Overhead Greg Beamer 909-542-4891

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Dental Equipment** for sale, amazing deal! Motivated seller due to office closing. Please call (310) 923-2736.

(855) 337-4337 | integritypracticesales.com



# SELL YOUR DENTAL PRACTICE

WITH INTEGRITY PRACTICE SALES

Let our professional team craft your custom transition plan. Reach out to your local agent (call or text) today.



ORANGE COUNTY SAN DIEGO INLAND EMPIRE Tim Miller DRE# 02107070 (714) 272-8408



VENTURA COUNTY LA COUNTY Ken Skeate DRE# 00885612 (805) 338-5850



LA COUNTY Al Calvis DRE# 01702731 (818) 298-9770



**CENTRAL COAST** Darren Hulstine DRE# 01899816 (805) 878-0633



LA COUNTY Eddie Delshad, DDS DRE# 01864709 (310) 595-0203



BAY AREA NORTHERN CA Scott Taylor, MBA DRE# 01864709 (650) 374-9384



SOUTHERN CA Maricelle Ortiz-Luis, DDS DRE# 2031988 (858) 722-7461



BAY AREA NORTHERN CA Nelson Reynolds DRE# 02124985 (510) 501-1959

#### "Incredibly knowledgeable in all phases of the practice sale: from finding qualified buyers, financing, promotion, escrow and legal representation."

- Dr Bass, DDS

### SAN DIEGO, ORANGE COUNTY, LOS ANGELES



- NEW! San Pedro | \$649,000 | 6 ops | Successful, high-tech GP in PRIME location with RE available for \$1.35M. Call Eddie!
- IN ESCROW! Lake Forest RE | \$1,524,600 | 6 ops | Immaculate 2,500SF, upgraded high-end office on a busy corner. Call Tim!
- IN ESCROW! National City | \$295,000 | 3 ops | Established practice in a busy retail strip. Call Tim (714) 272-8404
- NEW! Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | Stunning, high-end buildout
- SOLD! Santee | \$195,000 | 7 ops | Modest GP with substantial real estate available. Call Tim (714) 272-8404
- IN ESCROW! Newport Beach | \$539,000 | 6 ops | Upscale general/cosmetic with excellent patients! Call Tim (714) 272-8404
- IN ESCROW! Ladera Ranch | \$240,000 | 7 ops | Luxury fast-start w/ top-of-the-line equipment. Call Tim (714) 272-8404
- SOLD! Anaheim | \$130,000 + \$565k RE | 3 ops | Own your own space! Call Tim (714) 272-8404
- Newbury Park | \$149,900 | 4 ops | Fast-start GP with iTero and RE available in desirable building! Call AI (818) 298-9770
- West Hollywood | \$435,000 | 3 ops | 100% fee-for-service GP in highly sought-after medical building! Call Eddie (310) 595-0203
- IN ESCROW! Beverly Hills | \$65,000 | 3 ops | Turn key on Wilshire! Modern office in 90210. Call Eddie (310) 595-0203
- IN ESCROW! Santa Monica | \$702,000 | 4 ops | Profitable, high-end growing practice downtown. Call Al (818) 298-9770
- IN ESCROW! North San Fernando Valley | \$385,000 | 4 ops | Pediatric practice trending to collect \$500k in 2022. Call Ken
- Clendale | \$175,000 | 3 ops | Bright office on an upper level of downtown bldg! Call Al (818) 298-9770
- NEW! Thousand Oaks | \$459,000 | 5 ops | Busy retail center location, high-tech equipment, 3-day work week. Call Ken
- SOLD! Tarzana | \$959,000 | 3 ops | Boutique, state-of-the-art GP in walkable area! Call AI (818) 298-9770
- SOLD! Rancho Mirage | \$629,000 | 5 ops | 5-star GP in upscale shopping center. Call Tim (714) 272-8404
- IN ESCROW! Palm Desert | \$1,400,000 | 6 ops | 100% FFS general and cosmetic practice. Call Tim (714) 272-8404
- Palm Springs | \$240,000 | 4 ops | Golf capital of the world! All digital, modern practice. Call Tim (714) 272-8404
- SOLD! Glendora | \$230,000 | 3 ops | Long-est. GP off 215 Freeway with a great patient base. Call Eddie (310) 595-0203
- El Centro | \$615,000 | 4 ops | Super profitable 75-year established GP. Call Maricelle (858) 722-7461
- NEW! San Clemente | \$750,000 | 8 ops | Very profitable 3,000sf GP with tremendous growth opportunity! Call Tim
- IN ESCROW! Simi Valley | \$399,000 | 6 ops | 5-star GP, busy shopping cntr, low fixed expenses.Call Ken (805) 338-5850
- NEW! Encino | \$349,000 | 3 ops | Multi-Specialty w/ 60 years of goodwill in a popular, well-located medical center. Call Eddie!

## VENTURA & SANTA BARBARA

- Ventura | \$455,000 | 4 ops | Beautiful, high-tech GP in prominent building! Call Ken (805) 338-5850
- IN ESCROW! Ojai | \$350,000 | 4 ops | Attractive, state-of-the-art practice with high ceilings. Ken (805) 338-5850
- IN ESCROW! Carpinteria | \$439,000 | 3 ops | Profitable GP in charming, laid-back beach town! Call Darren (805) 878-0633
- Northern Santa Barbara County | \$225,000 | 3 ops | Profitable Pedo. and GP in a busy area. RE available Call Darren
- NEW! Santa Maria | \$640,000 + RE | 5 ops | 100% FFS, 40 year est., fully digital GP in prime location. Call Darren
- Lompoc | \$125,000 + RE | 8 ops | Recently remodeled near Air Force Base. Call Darren (805) 878-0633
- Central Coast | \$299,000 | 3 ops | Beautiful office with lots of upside potential. Call Darren (805) 878-0633
- SOLD! Santa Maria | \$2,235,000 | 6 ops | Fantastic practice in a popular medical building. Call Darren!
- NEW! Santa Barbara | \$1,025,000 | 5 ops | Full purchase or 50% Partnershop avail, at 100% FFS GP. Call Darren!
- Santa Maria | \$575,000 | 4 ops | Mostly FFS in a popular medical building near the town center. Call Darren!
- SOLD! Oxnard Turnkey | \$105,000 | 4 ops | Cozy office in a modern high rise! Call Ken (805) 338-5850
- Santa Maria | \$895,000 | 5 ops | Very profitable with very little competition. Call Darren (805) 878-0633
- SOLD! Ventura | \$450,000 | 4 ops | In busy shopping center. Low overhead! Call Ken (805) 338-5850
- SOLD! Lompoc Dental Suite | \$590,000 | Two suites, for sale or lease. Call Darren (805) 878-0633
- Santa Maria | \$140,000 | 3 ops | 20 years of goodwill at comprehensive GP. Call Darren!
- SOLD! Santa Maria | \$1,135,000 | 4 ops | GP with RE in growing area. Call Darren (805) 878-0633

#### TO SEE MORE LISTINGS, VISIT: INTEGRITYPRACTICESALES.COM

EGRITY

#### **BAY AREA & SAN LUIS OBISPO**

- NEW! San Francisco | \$360,000 | 4 ops | Fully digital, modern, bright decor, 2-day workweek. Call Nelson (510) 501-1959
- Five Cities Area | \$1.316M | 6 ops | Busy, high-end contemporary office off the 101! Call Darren (805) 878-0633
- IN ESCROW! Arroyo Grande | \$550,000 | 6 ops | Paperless GP with beautiful garden views near downtown! Call Darren
- San Luis Obispo | \$495,000 | 6 ops | 100% FFS, 60 years goodwill, digital x-ray near downtown. Call Darren
- North San Luis Obispo County | \$539,000 | 6 ops | Busy shopping center in a vibrant city, very profitable! RE avail. Call Darren
- SOLD! North San Luis Obispo County | \$669,000 | 4 ops | Profitable GP, high-vis near downtown. Call Darren
- NEW! San Luis Obispo County | \$529,500 | 6 ops | Modern, exceptionally profitable GP in PRIME location! Call Darren
- IN ESCROW! Coastal SLO County | \$249,999 | 2 ops | Charming FFS GP, near beach! Call Darren (805) 878-0633
- SOLD! Central Coast Wine Country | \$399,000 | 5 ops | Beautiful, successful GP in a great location. Call Darren
- SOLD Monterey Peninsula | \$439,000 + Real Estate | 7 ops | Building for sale with tenant income! Call Darren
- NEW! San Jose | \$545,000 | 4+ ops | Profitable GP in a lovely, spacious office in a highly sought-after location. Call Scott!
- NEW! Salinas | \$999,000 | 6 ops | Very profitable associate-driven GP w/ modern equipment. Call Scott (650) 374-9383
- IN ESCROW! San Jose | \$95,000 | 3 ops | Jumpstart your practice in an established office. Call José (925) 382-9525
- San Jose Ortho | \$205,000 | 5 ops | Well-established practice in a prestigious neighborhood. Call Scott
- San Francisco Perio | \$225,000 | 2 ops | Very profitable FFS practice downtown SF. Call Scott (650) 374-9383
- Belmont | \$375,000 | 4 ops | Bright, spacious 100% FFS paperless GP in prime location. Call Scott (650) 374-9383
- Fairfield | \$875,000 | 4+ ops | Ultra profitable, high tech, near the freeway exit. Call José (925) 382-9525
- NEW! Concord Turnkey | \$90,000 | 4 ops | 27-year est. turnkey with CEREC in popular medical building. Call Nelson
- IN ESCROW! San Jose | \$640,000 | 3 ops | Exceptionally profitable, well-run GP w/60 years goodwill. RE available! Call Scott
- Hayward | \$150,000 | 4 ops | 21 year GP near university and downtown. Call José (925) 382-9525
- Milpitas | \$425,000 | 4 ops | All digital general practice in a busy shopping center. Call José (925) 382-9525
- Santa Clara | \$356,000 | 3 ops | Established practice in a busy retail center. Great satellite office! Call Nelson (510) 501-1959
- NEW! Monterey | \$935,000 | 4 ops | Very profitable GP in a walkable area with real estate available. Call Scott (650) 374-9383
- Concord | \$349,000 | 6 ops | Spacious office in beautiful building. Call Nelson (510) 501-1959
- SOLD! Antioch | \$550,000 | 10 ops | Very profitable 4000 sqft GP with luxe amenities! Call Scott (650) 374-9383
- NEW! Monterey | \$560,000 | 6 ops | Beautiful office in a GREAT location needs a full-time doctor! Call Scott (650) 374-9383

#### **CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA**

- NEW! Clovis | \$779,000 | 6 ops |
- Oakhurst | \$250,000 | 4 ops | HUGE DEAL! 5-Star practice collected \$740k in 2021! Call José at (925) 382-9525.
- Sebastopol | \$395,000 | 4 ops | Highly rated with 71 years of goodwill, paperless, high-tech, ideal location. Call Nelson
- Roseville Prosthodontic | \$842,000 + Real Estate | 4 ops | Busy, well-established, FFS. Call Nelson at (510) 501-1959.
- Sacramento | \$200,000 + Real Estate | 4 ops | 100% fee for service, Prosth/GP. Call Nelson at (510) 501-1959.
- IN ESCROW! Bakersfield | \$1,099,000 | 10 ops | 100% associate run, beautifully remodeled, retail location! Call Darren.
- Bakersfield | \$303,000 + Real Estate | 4 ops | Corner location near downtown! RE available! José (925) 382-9525.
- Porterville | \$350,000 + Real Estate | 4 ops | Multi-specialty practice downtown with real estate available. Call José
- IN ESCROW! Bakersfield | \$585,000 + Real Estate | 12 ops | 20-year established, downtown office. José (925) 382-9525.
- Bakersfield | \$995,000 | 7 ops | Very profitable, highly rated, expansion opportunity. José (925) 382-9525.
- Turlock Turn-key | \$150,000 | Fully renovated endo practice, priced to sell! Call José at (925) 382-9525.
- Manteca | \$315,000 | 3 ops dedicated to buyer | Partnership opportunity at a successful group practice. Call José
- Fresno | \$280,000 + Real Estate | 5 ops | Well kept office in professional plaza off HWY 41. Call José at (925) 382-9525.
- Fresno | \$340,000 | 5 ops | Landmark 5 star GP in excellent neighborhood. Call José at (925) 382-9525.
- Fresno | \$195,000 | 3 ops | Turnkey ++, merger or second location. Call José at (925) 382-9525.
- IN ESCROW! Merced | \$270,000 | 4 ops | Growing area, shopping center location, high-tech! Call José at (925) 382-9525.
- Northern California | \$795,000 + Real Estate | 6 ops | Gold country gold mine! Don't miss it. Call Scott at (650) 374-9383.
- Tulare County | \$349,000 + Real Estate | 6 ops | Fast start, huge opportunity! Call José at (925) 382-9525.
- Delano | \$825,000 | 5 ops | Extremely profitable, high-tech GP. Great reputation! Call José at (925) 382-9525.
- Ukiah | \$600,000 | 4 ops | Ultra-profitable 5-star GP, priced to sell! Call José at (925) 382-9525.
- IN ESCROW! Visalia | \$700,000 (+ Real Estate \$1.225M) | 10 ops | State-of-the-art, modern. Call José at (925) 382-9525.

#### TO SEE MORE LISTINGS, VISIT: INTEGRITYPRACTICESALES.COM

#### Buy it! Sell it!! Trade it!!!

(855) 337-4337 | integritypracticesales.com



# **GET RESULTS** in Southern California



Ken Skeate Ventura & LA (805) 338-5850 DRE# 00885612



Al Galvis LA County (818) 298-9770 DRE# 01702731



**Eddie Delshad, DDS LA County** (310) 595-0203 DRE# 01864709



**Tim Miller** Orange County, San Diego, & Inland Empire (714) 272-8408 DRE# 02107070

## "YOU CANNOT GO WRONG WITH THIS COMPANY.

It was a pleasure to work with Integrity and I will forever be grateful to them for ultimately selling the practice during a pandemic and for the asking price." - Dr Adams

## Call us today for any of your Practice Transition needs...

- Practice Sales, Acquisitions, Mergers, Partnerships, Associate Buy-ins
- Practice Assessments, Valuations, Consultations
- Commercial Real Estate Sales and Leasing

CBCT

PROMOTION

A9 2-in-1 CBCT for

Pedo & Implants

5999

YOUNG'S DENTAL A US DENTAL COMPANY

ALL REFURBISHED DENTAL EQUIPMENT WE BUY, SELL AND TRADE!

\$3,500

EXCELLENT CONDITION CHAIR STARTS AT

BEST PRICE GUARANTEED!

Speak with our equipment specialists TODAYI 562.404.3500

FOR ONLY

YOUNG'S DENTAL

CALL US TO LEARN MORE TODAY!

562-404-3500

Buy it! Sell it!! Trade it!!!

FREE

EZRAY AIR P

\$6,867

PALMDALE/LANCASTER GP FOR SALE - 7 Ops, Digital, Paperless, 8 Days Hyg/wk.GR \$1.1M, Specialties referred. HSDPT-Kerri McCullough-949-300-0312 #CA2612 http:// dentalpracticetransitions.henryschein.com/CA2612/

Assocaite Endodontist needed one day per week at our beautiful Monterey Bay practice. Position is available immediately. Very busy, fee for serivce, GP office with large patient base. Call (831) 682-4568 or email sandra@salinasdental.com

**Tired of Overpaying Taxes?** The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit mydentistcpa.com. 949-485-2011.

**Pinhole therapy** Brand new set of Instruments used for Doctor Chao's Pinhole Therapy. 1750.00 OBO Call: 951-264-8414

Itero Element 2. Like brand new, rarely used. \$15K. 818-421-2912

**DENTAL IMPLANTS** professionally placed at \$850.Sinus lifts,Bone grafts,All on 4. Dont refer out.Dr Shams will come to you 310-663-4323. I'LL PLACE YOUR FIRST IMPLANT FREE

**Part Time** Associate wanted for private/PPO office in North Orange County. Excellent team with great pay with incentives. Email: brea5xteam@gmail.com

**Dental Assistant** needed for Paramount office 4days/wk call 562-602-0144 or email reddydds101@gmail.com.

LA.KERN COUNTY LINE – BE YOUR OWN LANDLORD! Free Stand Bldg & (6) op G.P. Collect mid \$500K/yr. Cash/ PPO. Very limited competition. D&M Practice Sales (818) 591.1401

**5015 RIVERSIDE** FREE-STANDING BUILDING 4-Ops in 1,600 sq.ft. Busy boulevard. Best location for growing network. PPS Tom Fitterer 714-345-9659.

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**Pedodontist/General Dentist** - Inland Empire office to treat children. Mainly Denti-cal.Text 951-775-5536 or email drhortonz@ hotmail.com

**KEEP ORTHO PATIENTS IN YOUR** PRACTICE We treat them. We provide staff, materials, & instruments. Serving LA/Riverside/San Bernardino/OC. 10yrs exp. Great references. English/Spanish, gentle team. Orthoteaminoffice@gmail.com 9494135837 Associate needed Lancaster CA Wednesdays and Fridays email resume to goldendental@inbox.com

**2-0p,beautiful new** construction space in BH Triangle to share w specialist in "A" rated bldg.310-205-0900 info@ auroraperiodontal.com

**PALM DESERT** – GP w/ 30 yrs gdwill in 2 story bldg. Grossed \$1.5M in 2021. California Practice Sales, Inc. Phone: 714-639-2775

We train dentists on the use of 3d surgical guide for implant surgeries and bone expansion or bone manipulation. We also train dentists on phlebotomy techniques to harvest PRF and AFG for bone graft complexes and for crestal sinus graft. Call Smart Vision American Implant Institute 949-515-9280 to reserve your hands-on training classes in Costa Mesa, California on July 22- July 24, 2022. Space is limited to 6 dentists only, so please register early. 7 CE units per day of training.

Associate dentist needed, \$850.00 BASE pay vs 28% production!! HIGH PRODUCING OFFICE! Huntington Park, Ca. MINIMUM 3 YEARS EXPERIENCE Please call 310-529-5685

**RDH needed** in San Diego office two days a week. Please text/ call 619-305-8189.

**DENTIST NEEDED P/T. VALENCIA** CA. PLEASE SEND C.V. TO "1nimastr@gmail.com" or FAX 661-222-7464.

Tech West Rocky 1.5hp compressor \$2500, Whirlwind Liquid Ring Vacuum pump 1.5hp \$1500, exc cond (909)261-1093 Redlands

File Folders 50/bx 12 boxes. (amerifile S-09278) We went chartless \$65/bx retail sell for \$15/bx ddsshopper@cox.net

Endodontist, LA, OC, San Diego, Bakersfiled. Experienced, will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

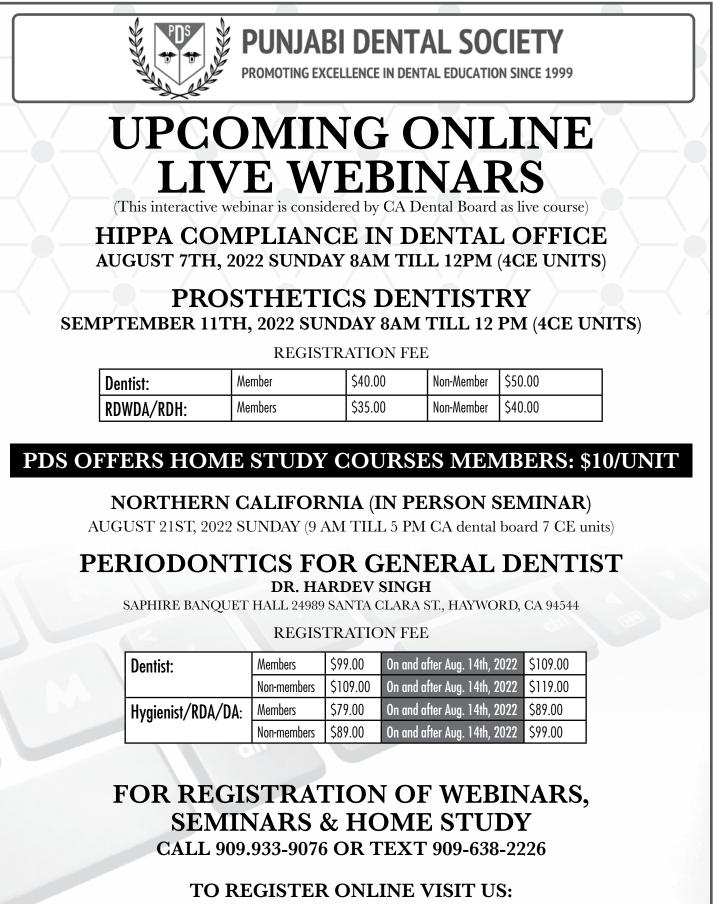
FOR SALE: EVA sensor, X-rays machine, instruments, small equipment, cavitron, Ultrasonic. Call or text Dr.Hala (310)666-2712

**1** in **5** dentists currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit www.dentaltrader.com, free ads for dentists and staff. Very affordable ads for everyone else.

**Dental Anesthesiologist** and IV sedation for your office. experienced & certified. LADentalAnesthesia.com (310)982-4750

**Dental Equipment for Sale** : Pelton & Crane Chairs, Handpieces, Compressor, X-ray unit. Call 310-766-4597

**Planning to retire?** Highly skilled dentist looking to buy office or work as associate/Buy in. Email: as7067@gmail.com



Buy it! Sell it!! Trade it!!!

www.pdsociety.com

LOS ANGELES - OMS office in affluent section of LA proper. \$718K collections on 3 days/week. ddsmatch. com 855-546-0044

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

**Purchased a practice during the pandemic?** Get a LARGE credit from the IRS. Go to rootedwealth.com for FREE ERC analysis.

Associate Deutist for office located in Riverside. On the job cosmetic dentisry training provided. Send CV to cmtomlinson@yahoo.com

San Luis Obispo Practice For Sale \$495,000: 50% partnership, 100% FFS, 6-operatory GP near historic "Downtown SLO". info@integritypracticesales.com (855) 337-4337

**2 DIGITAL PANORAMIC XRAYS** SALE -SIRONA XG3 AND PLANMECA PRO1,USED,IN SAT OFFC.PERFECT CONDTN CALL 714-390-6875. \$7500.OBO.

SANTA MONICA: Sublease fully equipped custom 3 operatory office, street level, private parking, daily, weekly, or long term www.DentalRental.space (424)291-2421

**Inland Empire** \$575,000- Real Estate and Business 3 OPS 1480sqft. Dr Salwan DRE#02085289 CURB Realty Call 6263836648 email drrishisalwan@gmail.com

**Dentist and Assistants Stools** Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 – 5657, or visit our website www.dhpdental.com

Front office WITH HMO/PPO Billing Experience.Back office knowledge preferred. email us: tarzanadentalcenter@ yahoo.com

Looking for Board Certified Periodontist for high Volume / Production, In- House perio /Implants in Los Angeles area, Call Immediately (310)384-4360.

**Great Opportunity** Looking for a partner in Murrieta California. Dr is close to retirement and wants to work parttime. You will also be given the opportunity to buy into our building that we own. Practice is 30 years in the same area with one Doctor. We have owned our building for 18 years. 3000sq ft building with 7 opts 1 pano room 2 private offices and a consultation room. Looking for someone that can do implants or is planning to learn implants. send your info to toddcurleydds@gmail.com

**Oral sedation certification,** for \$2,200 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

**General Dentist** needed 2-4 days per week at www. lancasterdentalgroup.net Family practice Call Dr Mitch 818-917-8254 **3-chair practice Coastal San Diego** - Turn-key 1,300 sqft, lobby, consult, lab, and reception, in the corner suite of a medical building facing a beautiful courtyard. Asking \$75,000 for all equipment. Buyer to assume lease through Dec 2024 (\$4,474 /mo). One five-year option. Please contact Jared at (760) 215-1353.

Legal Tip: Sellers: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Sacramento Dental Practice for Sale. PPO-Delta Dental/Cigna/ FFS/OON, \$500k+ Collections in 2021. 4 days a week/5 weeks off a year. 1200+sqft, 4 Ops, Primarily Restorative & Preventative services. Dentrix, Dexis, Wave One Endo System, 4 IO Cameras, i500 Medit. Please send inquires to BrighterCaliforniaSmiles@ gmail.com

**Dental assistant needed** in Garden Grove. Vietnamese/Spanish speaking. (714)539-9500 Email: octoothfairydental@gmail. com.

**5014 CULVER** CITY Senior DDS grossed \$853K in 2019. Referred 148-cases. 5 Star DDS PPS Tom Fitterer 714-345-9659.

Dentist Anesthesiologist-Dr.Sophia Iravani- Dentical provider- IV Sedation/ GA- 3109621119

**DENTAL ASSISTANT W/X-RAY LICENSE/PART TIME** W/ FRONT OFFICE KNOWLEDGE. Please email us at: tarzanadentalcenter@yahoo.com

**practices for sale** forced sale due to health issue. 2 practices rialto(3ops) and san bernardino (4ops) located on busy streets.low leases. associates on 2 day scheduled produced \$530 in both offices 2021 asking \$400 obo mike 562.832.9332 Dentipro.net

Donate equipment, funds, instruments, supplies &/or time to 501c3! Inquire via Eileen@SmileUntohim.org or 951-977-9415

**DA Extraordinaire** with xray certificate, English & Spanish fluency apply now! Eileen@smileuntohim.org or 951-977-9415.

Volunteer DDS/DMDs, RDHs, RDAs & DAs needed! Check www. SmileUntoHim.org Eileen@SmileUntoHim.org or 951-977-9415

**Dental office** Manager needed in LA office, looking for someone to join our team. email dentalapplicantla@gmail.com

TRAVELING PERIODONTIST WITH ASSTANT.10 YEARS BOARD CERTIFIED.IV SEDATION,WISDOM TEETH,AND IMPLANTS. RAFIEEDDS@GMAIL.COM 8185214947

Smile Again Dental Center in Westminster. Looking for Dentist Asscociate, Vietnamese Speaking, Please text: 714-472-4041







YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Arthur Wiederman #01511095

Dr. Bogdan Madurowicz #02055720

#01780656

## **Premium Practice Listings**

#### Dream Restorative & Cosmetic Practice

#1163 Southern CA

100% Fee-For-Service Located in highly desirable area of Southern CA Prior Fiscal Year. Revenue. \$2,974,491 w/net profit at \$1,247,301 and current year.tracking similar to last year. Buyer(s) would need advanced clinical skills to realize the current level of net income

Perfect for Prosthodontist or Highly Skilled General Dentist

Asking \$2,400,000

#### **#1165 South LA County**

**Private Restorative Practice** 100% Fee-For-Service Almost 3,000 Sq. Ft. Space w/5 Ops Seller Retiring

Real Estate Available For Purchase

Practice Asking Price \$795,000

We are looking for quality-oriented Dentist Buyers interested in San Diego, Los Angeles, and Orange Counties. Gathering resumes for career defining opportunities.

**#1157 South Orange County** 

**PPO/HMO Practice** 3,000 Sq. Ft. w/ 8 Ops 2021 Gross Rev. Approx .\$900K (On Less Than 3 Days/Week) 2021 True Net Cash Flow 42%

Asking \$750,000

#### **#1159 South Orange County**

**Restorative Practice** 2022 3 Months Coll. \$184K 2021 Collections \$624,000 1,422 Sq. Ft. Suite w/4 Ops Located in Retail space High Visibility in Desired Community

Asking \$560,000

**Outstanding Restorative General Dental Practice! #1158 South LA County** 

2,000 Sq. Ft. W/5 Ops 2021 Gross Revenues just over \$1,450,00 & True Net Profit Just over \$425,000 Large Hygiene Program W/Over 2,100 Active Patients Seen In The Past 18 Months Seller Retiring

Asking \$1,075,000

For More Information Please Contact: info@wppps.com or (714) 259-0501



Buy it! Sell it!! Trade it!!!

**2015 Cerec** Omnicam. \$4500 OBO. Still working. I upgraded to Prime Scan. Please email for more info. delicatedds@ gmail.com

**Clinical Screeners** Needed Medi-Cal Dental needs dentists to do clinical evaluations of proposed and/or completed treatment for beneficiaries In the following areas: Riverside, Palmdale,San Luis Obispo, Victorville. Dentists do not need to be Medi-Cal Dental providers.10 years clinical experience, active CA dental license. Be able to see patients in your own office. Compensation provided.Email your CV:srotblatt@delta.org.

**Dental Specialist group practice** forming in Tarzana California. High quality, fee for service. Interested specialists send CV to Dr. Bruce Crispin, ccrispin@estheticprofesionals.com

**ENCINITAS GP FOR SALE**-6 Ops, 38 Yrs. Goodwill, Private Parking, Great Technology. GR \$960K. HSDPT- Christy Conway-619-889-6482 #CA3152 https://dentalpracticetransitions. henryschein.com/listing/ca3152/

**UPLAND PRACTICE FOR SALE** – 5 operatories grosses almost \$300,000/yr on 3 days/week –3 days hygiene – Dr retiring Thomas & Fees Practice Sales (714)544-4341

**NEWPORT BEACH** Sublease available. Super clean, beautiful Newport Center Med.building. 1-6 opps 2,000sq 1-5 days available. call or email Mbarnes@mbarnes.occoxmail. com 949 698-2693

**Practice Purchase:** Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. www.providerlegal.com

**So Galif.** HIGHLY LUCRATIVE DENTAL SLEEP MEDICINE practice for sale. Training easily attainable. 70+ new patients/mo. Inconceivably wonderful practice. Call Ken Rubin Practice Sales (619) 299-6162

IN OFFICE OS. Over 30 years Experience. 40% Greater LA area. Medi-cal ok. 805-441-4130. Drwat3@gmail.com

**LAKE ELSINORE** - Well established GP in 2 story bldg. Grossed \$331K in 2021. California Practice Sales. Phone: 714-639-2775

**Dental Practice** for Sale by Owner.... Goleta California \$33,000. Collections at \$120,000 per year. respond to rice939@ gmail.com or leave message at (949) 547-4868

Front Office: Are you not being truly appreciated? Are you a wonderful, outgoing person? Are you ready to make the best job change ever?Let us show you how much better and valued you are. We only treat Snoring & Sleep Apnea. We will train you. Come work with the best and make a huge difference in our patients' lives. Call 818-333-7501 or email veronicag@pmcburbank. com

ortho and oral surgery supplies for sale.maily instruments. cureman11@gmail.com or 4242565253 shawn

**Fresso GP for** sale turnkey with high visibility – 1330SF w/3ops, lobby, lab, private office – lease active through June 2025 (\$2100) – digital x ray/paperless – 2 days/week 2021 gross 140K – PPO/HMO/Denti-Cal – great as a second office/ potential to grow – asking price 80K – if interested call/text 559-680-7590 leave a message & call back number

**"Lee Maddox was my anchor** while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

**Professionalism, respectful and diligent** to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**5013 BEAMONT** / BANNING 10,000 homes being built nearby. 4-Hygiene days. 3-Ops in 1,550 sq.ft. condo which is available. PPS Tom Fitterer 714-345-9659.

North Hollywood: 3 treatment rooms, Retail center, Dogital center. Great collections. (DRE01993607) (818)522-9123

**Dentist: Required:** Active CA Dental License, Active DEA Registration, Current Malpractice Insurance. Duties: Exams, Fillings, SRPs, RCTs, XBs, Crown preps, Dentures (Full and Partial). Be Gentle with Reasonable Speed, Good Communication Skills. Familiarity with Insurances and Denti-Cal a plus but not necessary. \$800-\$1400/Day DOE.

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**WEST COVINA** 4 ops, 1,560 sq. ft, retail center, PPO/Fee for Service Greg Beamer 909-542-4891

Looking for general dentist Menifee,CA 2-3 days a week. \$700/day or 28% of production. PPO and FFS office. Email ddspatientcare@gmail.com

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

**"Repair Makers saved us over thousands** by repairing handpieces that were said to be unrepairable by other companies".-Dental Support Organization. Call 877-535-1733 or visit repairmakers.com Call 877-535-1733 or visit repairmakers.com



# Get the best option

Many simple & complex legal issues facing your practice can be handled in a variety of ways, helping you select your best option is the priority. Let's explore these solutions. Call for a free initial consultation.

- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

#### Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.



## A. Lee Maddox, DDS, Esq.

#### So: (949) 675-1515 • Fax: (949) 339-2062 www.maddoxhealthcarelaw.com

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

#### No: (888) 535-4517

499 Marina Blvd., Suite 105, San Francisco, CA 94123

**"Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**DENTAL ASSISTANT:** Are you not being truly appreciated? Are you a wonderful, outgoing person? Are you ready to make the best job change ever?Let us show you how much better and valued you are. We only treat Snoring & Sleep Apnea. We will train you. Come work with the best and make a huge difference in our patients' lives. Call 818-333-7501 or email veronicag@ pmcburbank.com

**ORTHODONTIC ASSISTANT** needed in Fullerton. No experience required. Send resume to braces@leeorthodontics.com

**Practice** available for Corporate Doctors: If you are in a corproate office and would like to have your own practice in a beautiful office, fully equipped in a fast growing area with open spaces, close to the ocean, this office and practice are for you. Please email: jwillo1070@gmail,com

Why referring implants out.We will come to your office. Dr.Heba Zied master implantologists. will provide all implants needed equipment and parts.ready to take care of all your simple and complex cases. Contact me at: zieddental@ yahoo.com or call and text: 949-527-0342

**UPCOMING CONTINUING EDUCATION LIVE WEBINAR:** PDS the leader in providing CE classes has its next webinar HIPAA COMPLIANCE IN DENTAL OFFICES on AUGUST  $7^{TH}$ , 2022 Call or text 909-933-9076

**5012 CARSON** Popular center. Grosses \$240K part-time. Owner turned down HMO. 1000 patients available. FP \$200,000. Add HMO, gross \$1+ Million. PPS Tom Fitterer 714-345-9659.

**Adult oral sedation certification training;** will get your adult oral sedation permit by completing our 3-day course, www. dentaloralsedation.com (805) 676-1063

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

RANCHO SANTA MARGARITA GP FOR SALE - 4 Ops, 30 Yrs. Goodwill, Strong Hygiene, Digital, Modern & Bright office! GR \$665K HSDPT- Kaira Stewart-949-220-6216 #CA3160 https://dentalpracticetransitions.henryschein.com/listing/ ca3160/ rootedwealth

## Purchased a Practice During the Pandemic? You May Qualify for a Special Credit!

"I purchased a practice in late 2021. I missed out getting a PPP loan, but Rooted Wealth helped me qualify for the Employee Retention Credit and helped me get over \$40,000!"

- DR. HANAWALT WES (LA County)



**Prime BEVERLY** HILLS, leasehold improvement sale, Ready DENTAL OFFICE, 1400 SQF,new lease, Tenent improvement, text 424-666-1188

**Oral Surgeon** - Well established private practice in Fountain Valley with 5 general dentists and 2 specialists looking to add Oral Surgeon to the team. Please send your CV to vpham@oceanicdental.com for consideration.

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Practice for sell in Fresno,** CA--1110 sq ft 2 OPs with a 3rd OP plumbed. Easy Dental software and Dexis X-ray. Dentist retiring. Lease is \$1330/mo including electricity, water, janitorial service. Private pay, most insurances, Denti-Cal pts. Sales price reduced to \$130,000.00. Call (559) 494-2049 for more info. Please leave a message and call back number.

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

Attend Xcel Seminars 20th Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 6-course, 42 CE series (all live CA CE units) for only \$549 and learn about Perio, Pedo for GPs, Dental Pharmacology & Opioids, Endo, Mandatory Infection Control & the Dental Practice Act. Go to www.xcelseminars. com or call 720-838-4093 for info or to register.

**DENTSPLY PROMIX AMALGAMATOR, Model** 400. Excellent condition \$320. Please text (916)420-5811.

Orthodontist Needed in busy Pediatric and Orthodontic dental office in West LA. Contact: ourdentalpractice@ yahoo.com

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Expanding your practice?** Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. www.providerlegal.com

"Are you considering selling your dental practice within the next 2

years? Make sure your lease has good terms that are transferable upon the sale. Call today for a consultation." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com

Dental practice for sale in Pasadena by owner , projecting \$370,000 on 2 days work , monthly cap check \$7000 plus, low rent , low overhead...call/text 626-975-7160

**Finally, a Comprehensive LIVE WEBINAR CE Series** (6 courses, 42 CA CEs), you can watch from the comfort of your home and fulfill your live CE requirements with LIVE CE Credits, at a great price (only \$549)! See Xcel Seminars insert, visit www. xcelseminars.com or call 720-838-4093 for info.

**Dental office** in Bakersfield for sale, great location, 4 ops, for 150000, cell 661-204-8334, e mail moshdds@gmail.com

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham. www.maddoxhealthcarelaw.com

**ZEISS Pice Microscope** for wall mounting \$15000 or best offer. Call (562)682-8030

MISSION VIEJO PRACTICE FOR SALE - 4 operatories grosses \$700,000/yr on 3 days/week - digital xrays, computer system- nets over \$400,000 - 33% Dentical - Thomas Fees Practice Sales (714)544-4341

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**potable lab** slow speed with foot pedal, brand: lynx dc motor control unit. \$75.00 cureman11@gmail.com, 4242565253 shawn

**Legal Tip:** Does your attorney offer full service flat rate legal fees? Attorney Robert W. Olson, Jr., 805.963.1120, www. transdental.com.

# Want your ad to stand out? It's easy.

The choice is yours when you place your ad online. Just select the look you like at,

https://www.thedentaltrader.com/place-a-reader-ad/.

#### No enhancements

**Does your** Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

#### **Bold text**

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with all bold text

#### Bold text with border

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

#### Black box-bold white text

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right? **SOUTH ORANGE COUNTY GP FOR SALE** - 6 Ops, 25 Yrs. Goodwill, Digital, Shopping Center. GR \$964K. HSDPT- Ben Sapir-310-596-0961 #CA3095 https://dentalpracticetransitions. henryschein.com/listing/ca3095/

**cerrec omnicam** 2015 + mcxl mill 2014 + oven.like new. Active Warranty 30K firm,call/text 949-677-7776 Orange County,CA.

**BevHills Dental Office:** For Sale/Rent! 3 Ops, fully equipped, 3 xrays, turn-key. Prime BH location. dds.drbar@gmail.com

**50**+ years of experience assisting dentists reach their financial goals. Contact Howard Boles at Enterprise Bank & Trust's Professional Practice Finance. hboles@enterprisebank. com / 626-204-6626.

Fully equipped office. 3 ops. fully equipped with Adec equipment. Computers and digital x-rays separate x-ray room, sterilization area, 2 storage rooms Drs office and large reception area. Comfortable waiting area. Our Dr passed away and patients are eagerly awaiting a new Dr. Up to \$105,000. Student debt forgiveness program available. Building and practice offered at \$400,000. pleas call Judy Ealry 707-245-1295 for Vedio of Practice and Area.

**UPCOMING CONTINUING EDUCATION IN-PERSON SEMINAR:** PDS the leader in providing CE classes has its next seminar on PERIODONTICS FOR GENERAL DENTIST on AUGUST 21<sup>ST</sup>, 2022 in HAYWARD, CA Call or text 909-933-9076

**Learn from a prosthodontist** and published author step by step full arch prosthesis surgical/prosthetic tips and guidelines, www.DentalInstituteCalifornia.com (805) 676-1063

**Quiet Reliable American Manufactured** Dental Air Compressors with Drying Systems, \$3895. 1.25 HP to 5 HP available. Call (800) 423 – 5657 or visit our website www.dhpdental.com – Call we do have them In Stock

**Beverly Hills:** 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. (818)522-9123

**So Calif. HIGHLY LUCRATIVE DENTAL SLEEP MEDICINE** practice for sale. Training easily attainable. 70+ new patients/mo. Dream practice! Call Ken Rubin Practice Sales (619) 299-6162

Front Office: Are you not being truly appreciated? Are you a wonderful, outgoing person? Are you ready to make the best job change ever? Let us show you how much better and valued you are. We only treat Snoring & Sleep Apnea. We will train you. Come work with the best and make a huge difference in our patients' lives. Call 818-333-7501 or email veronicag@ pmcburbank.com

\*SECURE YOUR FUTURE\* Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 \*www. DentalAttorneys.com\* **Dentist: Required:** Active CA Dental License, Active DEA Registration, Current Malpractice Insurance. Duties: Exams, Fillings, SRPs, RCTs, XBs, Crown preps, Dentures (Full and Partial). Be Gentle with Reasonable Speed, Good Communication Skills. Familiarity with Insurances and Denti-Cal a plus but not necessary. \$800-\$1400/Day DOE.

ORTHODONTIST WANTED FOR EXIS PATIENTS TWO MONDAYS PER-MONTH, GREAT COMPENSATION AND BONUS, CALL IMMEDITELY (310)384-4360.

**5007 KERN** COUNTY'S LAKE ISABELLA Senior DDS has superior fees. Will transition to young DDS. Net \$500K. Purchase price 60% of \$900K Gross. PPS Tom Fitterer 714-345-9659.

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

"Fazel is honest and very knowledgeable. Most importantly, he looks for your interest Not his." DentalCpaCa.Com

Looking for general dentist Menifee,CA 2-3 days a week. \$700/day or 28% of production. PPO and FFS office. Email ddspatientcare@gmail.com

**Dental Assistant** Needed @ Rancho Cucamonga, Chino & Redlands. Call @ 909-4636646 or email @ shdcranchooffice@yahoo.com.

**Inland Empire** \$450,000- Associate Run, 4 OPS, 2021 Gross-\$493,198. Dr Salwan DRE#02085289 CURB Realty Call 6263836648 email drrishisalwan@gmail.com

**Escondido Hygienist needed** Wednesday or Thursday half day. Location: north San Diego. Call or text: 858.833.8347

**Hard working** Associate Dentist needed in Los Angeles near Kaiser Sunset Blvd, part-time only. Please call Nikki 3239539471

**CAMARILLO PRACTICE**- 3 operatories located in a busy retail center. Asking \$150,000. Please call 818-990-1750 or email ali@furnesscpa.com for more information. DRE# 01503197

**Mission Hills** 30 yrs. ortho office for sale. 1250 sq. ft. 3 chairs, great location, dentist retiring. Call 818-635-2221

Fullerton office for sale.944 sqft. Location/improvement only.email j35kim@hotmail.com for pictures.Text 213-943-9232

**JNU Dental** is one of the largest dental suppliers in the California. We carry products from different well-known brands. We provide high quality products in competitive price for our customers. Now seeking experienced outside sales representative to develop local market. Please contact Felix by email: hr@jmudental.com, or phone: 909-316-0000



# **CALIFORNIA** Specializing in the Selling

Sellers: We have buyers looking for practices throughout Southern California! Call John & Bob today for your Free Personal Sales Analysis

Robert A. Palumbo Partner/Executive Vice President 714-357-7435 Lic. #01855842



Buyers: We have Professional Broker/Agents to assist you in understanding how to purchase a dental office. Call for your 1 on 1 Consultation

John W. Knipf (Neff) President 714-822-5776 Lic. #00283209

#### FEATURED LISTINGS

**IMPERIAL BEACH** – Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021.** Please contact your CPS Broker for more information. **Property ID #5359.** 

**NEWPORT BEACH** – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 ½ days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2nd floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021.** Please contact your CPS Broker for more details. **Property ID #5397.** 

**TORRANCE** – Orthodontic practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021.** The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.** 

**MURRIETA** – Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2<sup>nd</sup> floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operatory. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. **The practice grossed \$671K in 2021. Buyer's Net of \$240K.** Please contact your CPS Brokers for more details. **Property ID #5389.** 

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process. 100% FINANCING AVAILABLE TO QUALIFIED BUYERS

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

ADS



### **PEDO + REAL ESTATE IN YUCCA VALLEY**



- Grossed \$673K in 2021
- Projecting \$652K for 2022
- Buyer's Net of \$400K
- 20+ years of goodwill
- Located in a free-standing medical building
- 3 equipped spacious operatories
- 3 Chairs in an open bay

- 100% patient referral
- Income Source Cash, PPO & some Denti-Cal
- In a 2,698 sq. ft. office
- Lot Size of 22,400
- Ample parking

Please contact your CPS Broker for more information. Property ID #5396.

#### www.calpracticesales.com



# **CALIFORNIA** Specializing in the Selling

Alice C. King, V.P. Lic #00602189

#### LOS ANGELES COUNTY LISTINGS

**CANOGA PARK** – Leasehold Improvements & Equipment Only – The Sellers demonstrate their flexibility for a timely transaction by gifting the patient charts to whoever buys the leaseholds improvements & equipment or is open to selling the patients' charts only. Our practice has high visibility with a corner location in a very diverse neighborhood in the San Fernando Valley region of Los Angeles. The practice has been an icon in the community for very years and has been associate-run. Surrounded by retail, restaurants, and heavy traffic patterns making parking a frequent or the area, the practice has its own private parking lot. Take advantage of the heavy traffic flow and nearby residential area, both of which provide excellent foot traffic. This traffic is captured by the new great signage not represented in the virtual tour or practice photos. Since covid, the practice has been available for two days per week. Please contact your CPS Agent for more information. **Property ID #5241.** 

**GRANDA HILLS (GP)** - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. It's currently averaging \$26K/mo. The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. Property ID #5276.

**HACIENDA HEIGHTS** - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. The lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with an associate 1x/ mo. See approximately 10-15 new patients/mo. 100% patient referral. **The practice grossed \$619K in 2020-2021. Buyer's Net of \$247K.** Please contact your CPS Broker for more information. **Property #5361.** 

LOS ANGELES – General / Orthodontic practice established in 1986, located in a single-story building strip center with heavy traffic flow. Great street visibility and signage. Has extra parking in the rear. This practice consists of 10 equipped operatories in a 2,800 sq. ft. office. PPO/Cash/Denti-cal. Grossed \$1.8M in 2021. Projecting \$1.824K for 2022. Buyer's net of \$477K. Seller is currently working 5 days/wk with GP Associate 5 days/wk and Ortho 1x/mo. Patient and GP Referral. It's computerized with Easy Dental and Digital X-ray. Has excellent staff. Please contact your CPS Broker for more information. Property ID #5387.

**TORRANCE** – **Orthodontic** practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021**. The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.** 

**TORRANCE** – Turn-Key general practice located in a busy shopping center with plenty of parking. It's on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. In 2021 the practice grossed \$172K. Please contact your CPS for more details. Property ID #5391.

WESTLAKE VILLAGE – Established in 2005, this beautiful general practice has 5 spacious equipped operatories in a 2-story medical/dental complex plaza. It grossed approximately \$706K in 2021. Buyer's net of \$245K. Income source is PPO and Cash Only. Seller sees approximately 9-11 new patients per month. It's computerized with Eaglesoft software. Practice is only open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. Property ID #5376.

WILMINGTON Price reduced!! - General Practice with 27 years of goodwill is located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk. with 1 day/month of Ortho and sees approximately 10 new patients/ mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in an approximately 1,300 sq. ft. suite. This practice grossed 244K in 2021. Please contact your CPS Broker for more information. Property ID #5334.

### Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

SO. CALIFORNIA 41

# **PRACTICE SALES, INC.** and Appraising of Dental Practices



Juana Dominguez Transition Coordinator

#### **ORANGE COUNTY LISTINGS**

**ANAHEIM HILLS** – Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed \$519K for 2021.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.** 

**BREA -** This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Property ID #5356.** 

**CORONA DEL MAR** –Well-established General Practice located in a single-story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has a digital X-ray. The retiring seller is currently working 4 days per week, O.S. 2x per month, and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. It grossed approximately \$817K for 2021. Projected Buyer's Net of \$201K. Reasonable rent for the area. Has excellent staff. Great location. Next to a residential area and retail shops. Property ID #5285. Please contact your CPS Broker for more details. Property ID #5285.

**FULLERTON** – Well-established practice with over 66 years of goodwill in a single-story professional building complex. This 2,285 sq. ft. practice consists of 5 equipped operatories and Dentrix software. The seller currently works 4 days a week and has 4 days of hygiene per week. Sees approximately an average of 15-18 per day and an average of 7 new patients a month. The practice grossed \$753K for 2021. Buyer's Net of \$221K. Does minimal advertising! Mainly patient referrals and 1 syndicated ad. Please contact your CPS Broker for more details. Property ID #5392

**IRVINE – PEDO/ORTHO** practice is located in a two-story retail shoring center surrounded by new home developments. The office was established in 2008 and consists of 6 chairs in operative vit 4 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. The Seller works 4 days/wk. of Ortho. Sees approx. 80-85 new patients/mo. The practice grossed approximately \$1.9M in 2021. Please contact your CPS Broker for more details. **Property ID #5367.** 

**IRVINE – Leasehold Improvements & Equipment Only!** General practice is located in a 3-story medical building. The parking it's on 1<sup>st</sup> floor. This office consists of 3 equipped operatories in an approx. 1,100 sq. ft. suite. The whole office is handicap accessible. Has reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5371.** 

**IRVINE** - **General Practice** + **Specialty** established in 2011 and located in a 3-story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk, and Specialists 1x/mp, the #be sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray an Cheetry software. **Grossed \$1.3M for 2021. Projected Buyer's net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352**.

**IRVINE** – Established in 1975, this general practice is located on the first floor of a two-story medical-dental building. Retiring seller is currently working 4 days per week and sees approximately 25 pew patients per month. PPO & Cash Only! Does minimal advertising. No HMO. The practice consists of 3 spacious equipped of the trips and 1,200 sq. ft. suite. It's computerized with Eaglesoft software. Has reasonable rent for the area. Grossed \$434K in 2021. The lease contact your CPS Broker for more details. Property ID #5388.

LAGUNA HILLS - Is a well-established general practice with 5 fully equipped operatories and 3 plumbed not equipped on a 1,890 sq. ft. suite in a single-story shopping center. Seller is currently working 3 days/wk with a Hygienist 3 1/2 days/wk and sees approx. 20-25 new patients per month. It is computerized with Dentrix software and Pax-i 3D Pano. The practice grossed \$1M in 2021. Buyer's net of \$379K. Well maintained office with up-to-date modern look and equipment. Please contact your CPS Broker for more details. Property ID #5394.

#### www.calpracticesales.com





# **CALIFORNIA** Specializing in the Selling

Fred Vuittonet, V.P. Lic #01363583

LOS ALAMITOS – Well-established general practice located in a 2-story medical-dental building with great street visibility and signage in a highly desired area of Los Alamitos. The practice consists of 4 spacious eq. ops, in a 1,250 sq. ft. suite. The retiring seller is currently working 3 days/wk. with 4 days/wk. of by Great Pro and Cash only! Has great rent for the area. **Grossed approximately \$377K in 2021.** Excellent staff. Plenty of pauling. It's a great opportunity. Please contact your CPS Broker for more information. **Property ID #5382.** 

**NEWPORT BEACH** – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 ½ days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2<sup>nd</sup> floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021. Buyer's Net of \$301K.** Please contact your CPS Broker for more details. **Property ID #5397.** 

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**DESERT HOT SPRINGS (GP + REAL ESTATE)** – This practice is located in a free-standing building with a private parking lot and frontage with excellent street visibility. This practice consists of 4 equipped peratories and 1 plumbed not equipped. It's computerized with Open Dental software and digital X-ray. Seller does minim 1 an ortising. Seller established in 1986 and 23 years at this location. Projecting **\$784K for 2021. It's currently averaging \$65** to ortex order practice opportunity to own the practice and building Please contact your CPS Broker for more information. **Property ID #5340.** 

**FONTANA (GP + Real Estate)** – Established in 1967, this general practice is located in a single-story building with great street visibility and heavy traffic flow. The office is next to a residential area. The seller is currently working 4 days a week with 3 days/wk of hygiene. PPO & Cash Only. Seller does minimal advertising. The office consists of 4 equipped operatories, 2 hygiene rooms, and a digital X-ray. It grossed approx. \$751K in 2021. Buyer's net of \$206K. Please contact your CPS Broker for more information. Property ID #5375.

**GROUP SOLO IN RIVERSIDE COUNTY -** Our practices are preeminent dental offices and icons for the local community established circa 1989. With over 60+ years of goodwill to offer, these practices are located in a single-story professional building with a corner location on a spacious 2,460 SF Suite, one of 6 units in the building. These two independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double; each practice has its own set of financials for review. With the combined strength of these two practices, you will be unrivaled for this demographic. The Sellers and other tenants privately own the real estate, which will offer a very competitive lease and consider selling the Real Estate for a timely transaction. After reviewing the financials for these practices, you will realize the Buyer with the right skillset can capture the income for specialties being referred out; and the high-profit margins these practices have. One Seller has a satellite office for sale as well. **Please contact your CPS Broker for more information. Property ID #5373.** 

LAKE ELSINORE – This general practice with 38 years of goodwill is located in a 2-story building in downtown Lake Elsinore and blocks from the lake. The practice consists of 3 equipped operatories in a 1,200 sq. ft. suite. The retiring seller is currently working 3 days per week and 3 days per week of hygiene. The seller sees an average of 8-10 new patients per month. PPO & Cash Only. 100% patient referral. The office grossed approximately \$331K in 2021. Has great staff. Please contact your CPS Brokers for more details. Property ID #5381.

LOMA LINDA – Well established General practice located in a 2-story enfessional building plaza. The office consists of 3 equipped operatories in a 1,231 sq. ft. suite. The seller is currently working 4 days per veek with 6 days per week of hygiene. Cash and PPO only. Seller sees an average of 15-20 new patients per month. The seller is currently the grossed \$288K in 2021. Please contact your CPS Broker for more details. Property ID #5378.

**MURRIETA** – Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2<sup>nd</sup> floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operatory. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. The practice grossed \$671K in 2021. Buyer's Net of \$240K. Please contact your CPS Brokers for more details. Property ID #5389.

### Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444





Alex Baylon, V.P. Lic #02128087

**PALM DESERT** - General practice established circa 1992 and located in a 2-story professional building. This practice is an icon in the community and consists of 7 equipped operatories in an approx. 2,500 sq. ft. suite. It's computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. It's 100% patient referral. It grossed \$1.5M in 2021. Buyer's net of \$509K. Sellers work 1 day each with GP Associate 3 days/wk., Endo and O.S. 1x/mo. Property ID #5372.

**TEMECULA (Turn-Key)** – General practice located in a professional building in a shopping plaza. It's right off the freeway on a corner location. Suite next door is vacant, therefore, room for expansion. The practice consists of 2 equipped operatories. This is the Seller's satellite office. This office will be sold as one with the Hemet practice or can be sold separately. Please contact your CPS Broker for more details. **Property ID #5374.** 

YUCCA VALLEY – (PEDO + Real Estate) practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. The practice grossed \$673K in 2021. Buyer's Net of \$403K. Property ID #5396.

### SAN DIEGO COUNTY LISTINGS

**FALLBROOK** – With over 30 years of goodwill, this general practice is located in a 2-story medical-dental building with 4 equipped operatories on a 1,565 sq. ft. suite. Next residential area and other professional buildings. It's computerized with Practice Works software and Digital X-ray. **Grossed \$332K for 2021**. Please contact your CPS Broker for more details. **Property ID #5386**.

**IMPERIAL BEACH** – Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021**. **Buyer's Net of \$227K.** Please contact your CPS Broker for more information. **Property ID #5359**.

**OCEANSIDE** – Leasehold Improvements & Equipment Only! This office has 4 equipped operatories in a single free-standing building with excellent street visibility. Has reasonable rent for the are was recently remodeled and shows very well. In a great corner location just blocks from the ocean. The office is coartinuity furnished and recently remodeled. Please contact your CPS Broker for more details. **Property #5380.** 

#### View Upcoming Seminars Opportunities:

http://www.calpracticesales.com/blog Keep Up To Date With Us on Facebook: http://facefook.com/MYCPSTEAM View Select Videos on YouTube: http://youtube/MYCPSTEAM

#### SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

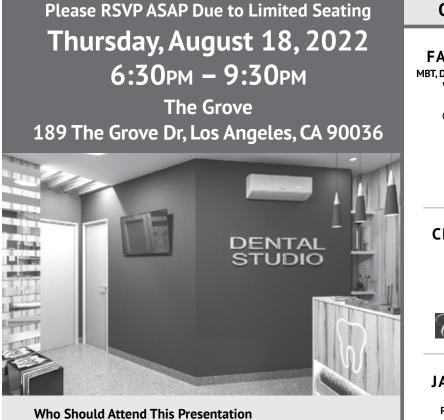
#### **BUYER'S:**

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS Alex Baylon: abaylon@calpracticesales.com Alice King: aking@calpracticesales.com Fred Vulttonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alex Baylon, Alice King, Fred Vuittonet, Juana Dominguez & Karina Robles

www.calpracticesales.com CA BRE #00491323

## 99 Pitfalls to Avoid Before Buying a Dental Practice & Why Dental Startups Are a Serious Option to Acquisitions **DON'T MISS THIS EVENT**



- Associates Eager to Learn About Practice Startups
- Associates Interested in Acquisitions
- Dentists Wanting to Add Locations

#### Learn More About:

- Steps To Buying & Starting a Practice
- Process of Buying/Selling Your Dental Practice
- Valuation of Dental Practices
- Practice Sales and Purchases
- Key Elements of a Practice Agreement
- Tax Consequences/Financing Issues
- Exit Strategies
- Deadly Lease Issue
- Pitfalls in the Purchase Agreement

Doctors will also be available to answer questions. Feel free to invite colleagues who might benefit from this presentation.

### **Our Prestigious Panel Includes:**

### FAZEL MOSTASHARI

MBT, Dental CPA, Dental Tax, Accounting, Valuation and Due Diligence 310-270-6347 Cal.Dental.Cpa@gmail.com DentalCPAca.com





#### CECILIA CHEN, ESQ Dental Attorney 855-850-4111 cchen@practiceatty.com practiceatty.com



LAW OFFICES OF CECILIA CHEN

### JASON SCHNELLER

National Sales Manager -Projects Division, Provide, Inc.



Provide 🛛

LAUREN S. KIRBY Regional Manager of Practice Finance 626-863-8974 lauren.kirby@getprovide.com



## Provide 🛛

RSVP: TEXT to 310-270-6347 or CAL.DENTAL.CPA@GMAIL.COM

**REMOTE INSURANCE** BILLING-Call 877-235-7100. Remote Insurance Billing starting at \$25.00 an hour.

**Ortho team** to treat patients at your own office. Medium and Large size offices, single and group practices, do not refer out your ortho patients.Traditional braces and Clear Aligners. 20+ years of service in Southern CA. Bilingual staff. Email us for further information: yourorthodonticsolution@gmail.com

**ARCADIA** – 4 op comput. G.P in a Prof. Bldg. Mixed pts. Annual Collect \$300K on a (3) day wk. D&M Practice Sales (818) 591.1401

Front Office Training-Virtual or in person for the dental front office position. All systems from A-Z taught. 877-235-7100 or dentalpracticecareers.com

**"I was surprised to see patients coming in through Facebook.** Performing several bridge crowns from people seeing the ad definitely improved production, giving us a few \$10k days." -Dr. Liu. To see how you can get the same results contact Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

www.DentalAttorneys.com Starting Fresh? Retiring? Call the transition experts. 800.499.1474

**SACRAMENTO AREA** PRACTICE- GREAT OPPORTUNITY-\$750,000 Seller motivated !!! 5 ops practice in Sacramento suburbs. In the heart of Sierra Foothills. Lots of goodwill treating PPO and CASH patients. 2021 gross over 900K with only 3 days/week - 8hr schedule, high net, will assist in transition. Long term lease, first option to buy real estate. Send your interest to kulwinderjohl@yahoo.com

**FONTANA - GP + Real Estate.** Well established office w/ eq. ops. Grossed \$751K in 2021. California Practice Sales, Inc. Phone: 714-639-2775

**Adec central** cabinet. \$2000 obo. Email: eafdds@hotmail.com Text: 323-385-3626

ASEPTICO 7000-LED IMPLANT MOTOR W HAND PIECE WITH 1 Y WARRANTY FOR SALE IN GREAT PRICE TEXT DR ISMAIL 562-968-4061

Sacramento Dental Practice for Sale. PPO-Delta Dental/Cigna/ FFS/OON, \$500k+ Collections in 2021. 4 days a week/5 weeks off a year. 1200+sqft, 4 Ops, Primarily Restorative & Preventative services. Dentrix, Dexis, Wave One Endo System, 4 IO Cameras, i500 Medit. Please send inquires to BrighterCaliforniaSmiles@ gmail.com

We have BUYERS looking for dental practices in Diamond Bar, Upland, Orange County and Los Angeles County. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 -7494. https:// LCFpracticesales.com X-RAY SENSOR REPAIR WWW.DSREX.COM (719)960-1373 WE REPAIR ALL DIGITAL X-RAY SENSOR MAKES/MODELS FREE TESTING/DIAGNOSTIC. 48HR TURNAROUND CALL FOR TRADER AD DISCOUNT!

**associate dentist** needed one day a week for a general dental practice in Moreno Valley, some experience with molar endo a plus. please contact 951-893-0628. email:j\_achyut@ hotmail.com

**5011 SAN** GABRIEL Grosses \$40K/mo. 3-Ops equipped for Implants. FP \$330,000. PPS Tom Fitterer 714-345-9659

**NEWPORT BEACH** Sublease available. Super clean, beautiful Newport Center Med.building. 6 opps 2,000sq 1-5 days available. call or email Mbarnes@ mbarnes.occoxmail.com 949 698-2693

**EP has taught me** that there is always something to learn. Interacting with the students and faculty helps me keep up to date with all new techniques & technology. -Bernie Villadiego DDS estheticprofessionals.com

LANCASTER – Great family practice with lots of opportunity. 4 Ops. Rev: \$334K. www.ddsmatch.com 855-546-0044

Need associate dentist to work full time in bakersfield, salary a year \$150.000 to 250.000, possibility to buy the dental practice, interesting please send CV to luismico1@ hotmail.com or send text message to 8186051584.

**Newbury Pk,** CA: Turnkey/Modern Fully Equip 4 Ops Dental Office in Prof BLDG. 1.6 mile to AMGEN HQ. \$89K OBO 310-863-5779

**Modesto Practice For Sale** \$400,000: Busy 4-operatory practice, 50+ years goodwill, recently remodeled, real estate available! info@integritypracticesales.com (855) 337-4337

CHILDREN DENTISTRY! Looking for GPs to do PEDO in busy, high production offices located thru out Los Angeles. Please call 310-738-8020 (no fax) to inquire about this high paying position!

Get up to \$26,000 per employee from the IRS. Go to rootedwealth. com for FREE ERC analysis.

**Looking for something but can't find it?** Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

Inland Empire \$550,000- 7OPS Gross 2021-\$633,000, Working 3 Days/week. Dr Salwan DRE#02085289 CURB Realty Call:6263836648 email:drrishisalwan@gmail.com

SANTA CLARITA VALLEY GP FOR SALE - 6 Ops, Digital, Strong Hyg, Itero, 3D CT Scan.GR \$2.3M. HSDPT- Ben Sapir 310-596-0961 #CA2992 http://dentalpracticetransitions. henryschein.com/CA2992/



out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 http://dentalpracticetransitions.henryschein. com/listing/CA2612/ Northern California Office 888-685-8100

www.henryscheindpt.com

http://dentalpracticetransitions.henryschein.com/listing/

CA2815/

Buy it! Sell it!! Trade it!!!

SOUTHERN CALIFORNIA OFFICE 888-685-8100

SO. CALIFORNIA 47

### DENTAL PRACTICE BROKERAGE Making your transition a reality.



Kerri McCullough Lic. #01382259 (949) 300-0312 40 Years in Business



(714) 318-4911 Years in Busines



Lic. #00411157 (951) 314-5542 30 years in Business



Gina Miller Lic. #02015193 (707) 391-7048 31 years in business



Lic. #02126473 (310) 596-0961 13 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

CHULA VISTA - *NEW LISTING* - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 http:// dentalpracticetransitions.henryschein.com/listing/ <u>CA3195</u>

EL CAJON - *NEW LISTING* - Highly productive 4 OP practice. Modern facility and equipment. Digital X-Rays, Intraoral cameras, Easy Dental System, computerized in all OPs. Seller does Bread and Butter dentistry and refers out most specialty services. Parking is free. Excellent Opportunity to acquire a solid practice primed for future growth. #CA2975- Christy Conway - 619-889-6492 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2975</u>

ENCINITAS - NEW LISTING - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3152/

**ESCONDIDO** - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private, gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031 - Christy Conway - 619-889-6492 <u>http://</u> <u>dentalpracticetransitions.henryschein.com/listing/</u> <u>CA3031</u>

LA JOLLA - *NEW LISTING* – Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/ dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a longestablished practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ ca3190/ **OCEANSIDE** - *NEW LISTING* - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3151/

SAN DIEGO - *NEW LISTING* - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3188/</u>

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <u>http://dentalpracticetransitions.henryschein.com/listing/ CA3005</u>

SAN DIEGO - *NEW LISTING* - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrix, ScanX Phosphor Plates and Pan. 25% PPO, 15% FFS, 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <u>https:/// dentalpracticetransitions.henryschein.com/listing/ ca3140/</u>

SAN DIEGO - *NEW LISTING* - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3115/

SAN DIEGO NORTH COUNTY - *NEW LISTING* - North County Listing back on the market. Solid four (4) Op, 1,250 sq. ft. GP in a highly desirable location within a busy strip mall. Adjacent to a busy intersection between 2 major streets. Reasonable rent and strong cash flow. Practice operates with Dentrix and is fully digital. Clean and modern with an excellent layout. Collections of \$753K in 2021. 22 years of goodwill. #CA2961 - Christy Conway - 619-889-6492 <u>https:/// dentalpracticetransitions.henryschein.com/listing/ ca2961/</u> SAN YSIDRO FACILITY ONLY - NEW LISTING - Leasehold ready for immediate sale. Selling Doctor just built out 4 operatories (3 equipped and 1 used as an x-ray room) in a 1,330 sq ft. space. No patients. Corner unit of a busy strip mall on a high traffic road. Excellent visibility and close to the border. Newly equipped with Trios 3Shape, Handheld X-ray, Sensor and IntraOral Camera. Highly motivated seller who would like to close quickly! #3129 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/ listing/ca3129/

SCRIPPS RANCH - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo Equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3054/</u>

#### **CENTRAL CALIFORNIA**

**GREATER MODESTO** - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrix, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production... all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2795/</u>

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrix PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2938/</u>

SANTA CRUZ COUNTY - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/ wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Gina Miller - 707-391-7048 http://dentalpracticetransitions.henryschein. com/listing/CA2822/

Northern California Office 888-685-8100

www.henryscheindpt.com Henry Schein Corporate Broker #<u>01233804</u>

Place a FREE Reader Ad online at www.thedentaltrader.com

Southern California Office 888-685-8100

### MENRY SCHEIN® DENTAL PRACTICE TRANSITIONS

### **DENTAL PRACTICE BROKERAGE**

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

#### **NORTHERN CALIFORNIA**

48 SO, CALIFORNIA

**BRENTWOOD (NorCal)** - Great location and goodwill in the center of this great community. 2019 GR of \$520K on a 2 1/2 day clinical week with solid recovery from Covid shutdown. Great upside potential for a full-time owner with 4 Ops in approx. 1,600 sq. ft. professionally designed office. Dentrix PMS, Paperless Charts, Digital X-Ray, Digital Pan, Diode Laser & IO Camera. #CA3008-Jim Engel - 925-330-2207 http://dentalpracticetransitions\_ henryschein.com/listing/CA3008/

**CONCORD/WALNUT CREEK** - 5 Ops in a beautiful setting with new-looking equipment, plus own the real estate! Manageable production with a loyal patient base in an affluent / established area with modern décor, plenty of windows, and open layou in 1,650 sq. ft. 39 years of Goodwill area de sahet? Dentrix G6, new server, fiber optic radiates, photo-phosphor plate digital x-ray, I/O cameras, CEREC, soft tissue laser, and Digital Pano. #CA2808- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/ CA2808/

**FAIRFIELD AREA** - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sq. ft. office with 7 Ops, Dentrix, Digital sensors, I/O cameras, Digital CBCT/ Pano and average age of equipment <5 years. 1,800+ active patients, 23 -25 NP/mo., with 8 to 10 Hygiene days/ wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36-hour work week and 2021 is on track to exceed \$1.75M. Seller may work back. #CA1824- Jay Harter 916-812-0500 <a href="http://dentalpracticetransitions.henryschein.com/listing/CA1824/">http://dentalpracticetransitions.henryschein.com/listing/CA1824/</a>

FAIR OAKS/CITRUS HEIGHTS - Price drastically reduced... Seller highly motivated to retire! Successful GP Practice in desirable area with 38 years of Goodwill. Nice décor with 4 Ops in ~1,100 sq. ft. with I/O camera, Digital x-ray, and Easy Dental PMS. 6 days hyg/wk., booked for ~3 months. Growth potential with Ortho and Implants. 2019 GR \$970K on a 4 day / 32 hour average work week, and 2020 production was 80% of 2019 production. #CA656- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA656/

FAIRFIELD/VALLEJO AREA - NEW LISTING -Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3117/</u>

FREMONT ORAL SURGERY - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Pano, nitrous oxide & IV sedation equip. Constream WIN/OMS Software with 10 computer and any st paperless charts. 2019 GR \$548K on Conduct and any st paperless charts. 2019 GR \$548K on Conduct any stream with very solid post-COVID recovery circat upside opportunity for any Oral Surgeon looking to practice in this diverse, hightech community. #CA2754- Jim Engel - 925-330-2207 <u>http://dentalpracticetransitions.henryschein.com/listing/ CA2754/</u> **GREATER AUBURN** - 4 Ops+RE with 60+ years Goodwill. Dentrix, digital, soft tissue laser, and CEREC. Dentrix reports 1,100+ active patients in past 18 months, average 5-6 NP/mo. with 4.5 days hyg/wk, Room for growth with specialty procedures. 2019 GR \$632K on a 32-hour workweek. Not Delta Premier office. #CA2809-Jay Harter 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2809/

**GREATER LAKE TAHOE AREA** - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/ mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 http://dentalpracticetransitions. henryschein.com/listing/CA1715/

LAKE TAHOE AREA WITH LAKE VIEWS - High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area. with over 20 years of goodwill. Dentrix, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500https://dentalpracticetransitions. henryschein.com/listing/ca3100/

NORTHERN CALIFORNIA PERIO - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 https://dentalpracticetransitions. henryschein.com/listing/ca3118/

PALO ALTO - Central Palo Alto with over 70 years of goodwill with 3 owners. 2021 Revenue of \$1,818,000 on a 4 day work week. 9 Ops hour trin an updated 2,500 sq. ft. free-standing huilt in 10 days of Hygiene, Dentrix PMS, Paperless Ch. ft. ig a x-rkay, Laser, IO Camera, and Digital Scanne CX3037- Jim Engel - 925-330-2207 http://dentalpracticetransitions.henryschein.com/ listing/CA3037/

**PLEASANTON** - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 http://dentalpracticetransitions.henryschein.com/listing/CA3023/

**RED BLUFF/CORNING/ORLAND AREA - NEW** LISTING - Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3161/ **ROCKLIN/GRANITE BAY AREA** - Impressive high-end 4 Op GP & Cosmetic (with emphasis on fullmouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrix, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrix reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg./wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2793/

ROSEVILLE/CITRUS HTS. AREA - High retail and drive-by traffic 4 Op practice with 18 years Goodwill. Nice layout in ~1,600 sf professional & retail exposure building. MOGO PMS, digital x-ray, I/O cameras, and soft tissue laser. Software reports 1,300+ active patients in past 18 mo., averaged 13 NP/mo., 5 days Hyg/wk., scheduled 4 wks. in advance. Room for growth in hygiene and specialties. 2019 GR \$613K, 2021 on track to hit \$775K. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <u>http:/// dentalpracticetransitions.henryschein.com/listing/ CA2897/</u>

**ROSEVILLE/CITRUS HTS. AREA -** 6 Op practice in a high-traffic retail area. Efficient layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, SoftDent, digital x-ray, I/O cameras, and soft tissue lasers. Seller reports over 1,00 active patients in the past 18 months, aver 5 NP/ no. 5 days of Hygiene per week. Room for growth with most specialties referred out. 2019 GP \$667K and 2020 GR was \$669K, all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.henryschein.</u> com/listing/CA2749/

SACRAMENTO METRO ORTHO-Rare opportunity Ortho practice available for purchase in a growing and stable area. Attractive design in ~2,000 sf office space along with well-trained dental team. Privatized Consultation area with an Open Office operatory area housing 5 dental chairs including Ortho Trac by Carestream PMS, parately hadice, digital X-ray sensors, and a Digit Photeph. Historically booked out 4-6 weeks, over 12, pears of Goodwill, and Seller will assist in transition and referral-base introductions. 2019 GR \$541K, and 2021 GR was \$451K on a 24 to 30 Drhour work week. #CA2986- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.henryschein.com/listing/ CA2986/</u>

**SAN MATEO COUNTY** - General practice with 33 years goodwill in highly desirable city. 3 Ops, digital x-ray, and Easy Dental PM software. This a great opportunity with plenty of boot fir growth in a busy retail strip. With zero average mey get about 11 new patients per month 221 GR \$381K. #CA3044- Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3044/

**SONOMA COUNTY -** *NEW LISTING* - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3165/</u>

Northern California Office 888-685-8100 Southern California Office 888-685-8100

### AUGUST 2022 MENRY SCHEIN® DENTAL PRACTICE TRANSITIONS

### DENTAL PRACTICE BROKERAGE

Making your transition a reality.

#### Practice Sales • Partnerships • Mergers • Valuations/Appraisals • Associateships • Continuing Education

SONOMA COUNTY - 4 Ops in a spacious Covidfriendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594-Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca2594/

**SONOMA COUNTY** - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions. henryschein.com/listing/ca544/</u>

**SONOMA COUNTY** - Priced below Market Value, 3-year historical consistency- Above \$1M GR. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <u>http://dentalpracticetransitions.henryschein.</u> com/listing/CA2790/

SONORA AREA - Loyal patient base and a longterm, knowledgeable staff in this 5 Op practice in a desirable growth area. Over 74 years Goodwill in this partial-paperless practice, Carestream PMS, digital x-ray, I/O cameras, soft tissue laser, and a digital pano. 1,300+ active patients in the past 18 mo., averaged 14 NP/mo. in the past 12 mo., 8 to 10 days of Hyg/wk. Room for growth in the Hygiene and keeping Ortho in-house. 2019 GR \$825K, 2020 GR \$659K, and 2021 is projected to have a record year with production thru 7/15/2021 reported at \$720K). Building for sale w/ practice. #CA2850- Jay Harter - 916-812-0500 http:// dentalpracticetransitions.henryschein.com/listing/ CA2850/

S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093-Jay Harter - 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3093/ **S. SACRAMENTO METRO** - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail stripmall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149 <a href="https://dentalpracticetransitions.henryschein.com/listing/cas1494/">https://dentalpracticetransitions.henryschein.com/listing/cas1494/</a>

VACAVILLE AREA - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrix with 5 workstations, digital x-ray, I/O cameras, eccir C andpieces, all in a paperless office. Selectro on sour 4,260 active patients in the past 18 months, an aged 5.5 new patients per month, room for Hygiene growth, and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K. Seller will work back to assist Buyer in transition. #CA2748-Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2748/

WOODLAND / DAVIS / W. SACRAMENTO AREA - NEW LISTING - Seldom available opportunity to acquire an established Endodontic Specialty practice producing well, and with great growth potential in a growing, affluent, and highly desirable community/area. Modern décor in 2,250 sf office space in a professional multi-tenant office building. This practice has 12 years of Goodwill, 2 full Endo Operatories (3rd Op plumbed), and includes paperless records, TDO PM Endo Software, plumbed for nitrous, digital X-Ray sensors, Endo Microscope, and a Carestream Digital Pan-Ceph X-Ray unit. Historically booked out 3 weeks in advance, per Seller there are ~45 NP/mo. with a procedure mix of 85% Conventional Endodontic Therapy and 15% Surgical Endodontic Therapy. This practice has a broad and wellestablished referral base with only one other competitor in the area. 2020 Collections \$682K, 2021 Collections \$623K, and for Jan-March 2022, Collections \$196K on a 36 hour work-week. #3154 - Jay Harter - 916-812-0500 <u>https://dentalpracticetransitions.henryschein.com/listing/ ca3154/</u>

#### **OUTSIDE OF CALIFORNIA**

LIHUE, KAUAI - *NEW LISTING* - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dentrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi3176/ PORTLAND, OREGON - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turnkey, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions.henryschein.com/</u> <u>listing/OR2757/</u>

PUGET SOUND ISLAND - NEW LISTING -Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <u>https:/// dentalpracticetransitions.henryschein.com/listing/ wa3191/</u>

SEATTLE ORTHO/PEDO - High-end neighborhood of Seattle, in 2,240 sq. ft with 1 private, 1 semi-private and 2 open bay chairs. (would be considered by a bank to be a modified start-up). Equipment is from 2014 and is in great condition and seller will stay on (long term or short term). As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions</u>. henryschein.com/listing/WA2863/

**SEATTLE SUBURB ORTHO/PEDO** - Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long-term work back). Built out in 2014 with top-of-the line equipment, Paperless with Dentrix, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862- Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/WA2862/

SOUTHERN OREGON - Beautiful and turn-key office features all the bells and whistles. Located in a desirable area of Southern Oregon with 5 Ops, Paperless, EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions. henryschein.com/listing/OR2688/</u>

SALEM - NEW LISTING - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ OR3043/

NORTHERN CALIFORNIA OFFICE 888-685-8100

www.henryscheindpt.com Henry Schein Corporate Broker #01233804 SOUTHERN CALIFORNIA OFFICE 888-685-8100

Place a FREE Reader Ad online at www.thedentaltrader.com

"Digital Faces was pivotal in jump starting our practice. Generating at least 5-10 new patients a week and got us going the first 6 months. Thanks again" Dr. R Kim





Looking for a better way to get pateints? Use our proven system to not get "leads" but scheduled patient appointments sent via text or email.

## **Full Service Agency**

- Facebook Ad Creation
- Appointment Setting
- We Live Chat With Prospects
- \*New TikTok Ads
- Get Your First Patient Week 1

"I was surprised to see patients coming in through Facebook. Performing several bridge crowns from people seeing the ad definitely improved production. Giving us a few \$10k days first month. Thanks again Shannon. Glad I took the leap!" Dr. Liu

Buy it! Sell it!! Trade it!!!

shannon.digitalfaces@gmail.com

(661) 317-8484

**DENTAL SLEEP MEDICINE** practice for sale. Training easily attainable. 70+ new patients/mo. Cash flows like a pig! Call Ken Rubin Practice Sales (619) 299-6162

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**DENTAL EZ chairs** for sale Great condition \$250 each. I have 3. For more info and pics contact ddsshopper@cox.net

**Reliable Powerful American Made Dry Vacuums Systems.** Variable Speed Controls to reduce electrical usage significantly, starting at \$5295. Call (800) 423 – 5657 or visit our website for more information. We do have them In Stock

**Get fast approval and funding** with Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

PRICE MATCH-Board Approved RDA Courses X-Ray, CA Pratice Act, AHA CPR/BLS, 8 HR Infection Control, Coronal Polishing, Sealant, Impression Pouring, Ultrasonic, RDA Review Manual-ONLY \$95 CEU'S More! OVER 20 YEARS WITH THE DENTAL BOARD- DentalCertifications.com #858-722-8504

**ORANGE COUNTY PROSTH**- 3 ops. 24 Yrs. Gdwill. Solid Collections/ Referral Base. Greg Beamer 909-542-4891

**IV sedation certification course:** Bring your practice to the next level, SAFE, EFFICIENT, California Institute of Dental Education (805) 676-1063

**PALM DESERT** – GP w/ 30 yrs gdwill in 2 story bldg. Grossed \$1.5M in 2021. California Practice Sales, Inc. Phone: 714-639-2775

**Pediatric dentist** needed for a busy multi-specialty practice in the Palmdale/ Lancaster area. Must be Denti-cal provider. 3 year minimum experience. Average daily compensation 5k+. Email avsmiles@yahoo.com

Traveling "Exodentist". All ext's and 3rd molars, IV sedation. Denti-cal provider. Great Reviews. GPdoingsurgery@ gmail.com

**#1158 South LA County** – Outstanding restorative GD practice. 2000 sq. ft./5ops. 2021 Gross revenues over \$1,450,000 & true net profit just \$425K. Large hygiene program w/over 2,100 active patients seen in the past 18 months. Seller retiring. Asking \$1,075,000. Contact info@ wppps.com for more information.

**BEVERLY HILLS PRACTICE FOR SALE -** 4 ops grosses \$700,000/ yr on 3½ days/week – digital xrays&computer – 50% overhead - Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

### SUCCESS THROUGH DILIGENCE

TAX • FINANCIAL ADVISORY • VALUATION

# Call us today! **310.450.5708**

### CUONG LE, CPA

info@lecpa1.com

2020 Pico Blvd., Suite C, Santa Monica, CA 90405

**Fazel has been working with us** during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan . He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA DentalCpaCa.Com

Clear Aligners: Ready to get started with Clear Aligners in your practice! Check out this 15-hour CE Course www.LearnAligners.com

TechWest oilless compressor. \$2000 obo. Email:eafdds@ hotmail.com Text:323-385-3626

**Employee Issues?** Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. www.providerlegal.com

**New Dentist Program** – Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at mydentistcpa.com to request our free ebook. 949-485-2011.

Associate Dentist Wanted- Dentist needed in Loma Linda, CA. We are an established private practice looking for a motivated Dentist to join our growing dental group. Experience is preferred but not required. Our office is willing to mentor a qualified Dentist that merits potential for both individual and office growth. If interested please email us at: jachia@msn.com

**5010 LAWNDALE** / REDONDO HI IDENTITY BUILDING Beautiful 8-Ops. Can do \$1 Million. PPS Tom Fitterer 714-345-9659.

Legal Tip: Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SAN YSIDRO LEASEHOLD FOR SALE - 4 Ops, Newly Remodeled! Highly Motivated Seller! HSDPT- Christy Conway-619-889-6492 #CA3129 https://dentalpracticetransitions.henryschein. com/listing/ca3129/





Greg Beamer, Dental Broker Experience in Finance and Brokerage since 1976 DRE License #01149524





#### AGOURA HILLS - \$85,000

3 eq. ops. in a 1,200 sq. ft. suite located in a busy retail center off the 101 freeway with excellent signage and visibility. 30 Years of Goodwill. Rent is \$3,520 per month. Retiring Seller that currently works 2-2.5 days a week. Patient Charts included but not guaranteed. Amazing potential to recapture referred out services, implement some advertising, and work more days a week. Turn-Key

#### BREA - \$850,000

7 eq. ops. in a spacious, bright, clean, organized, inviting, streamline, well equipped suite located on the main floor of a community established professional building with excellent exposure on a main street convenient to the 57 freeway. 33 Years of cool I. Incellent online reviews, and solid area reputation. Hygiene driven practice with potential for buyer to recapture services currently being referred out. Patients accept suggested treatment plans. Long-term, knowledgeable staff in place. Collected \$1,103,401 in 2021. Under multiple offers

#### CHULA VISTA - Lease \$5,000/month

5 eq. ops. & 4 plumbed not eq. ops. in a 1,968 sq. ft. suite located in a single-story, free standing building with excellent visibility and signage. Community established Dental Practice. The location is fully equipped and ready to continue to be a successful Dental practice. Landlord owns the equipment. Lease only



#### CARLSBAD-REAL ESTATE \$2,350,000

4 ops. located in a 1,456 sq. ft., free standing, single story building with excellent signage and visibility. Convenient to the 5 freeway and ocean. 7,023 sq. ft. lot with 10 on site parking spots. Established as a Community Dental Practice. Real Estate/ Leaseholds only-Equipment and Charts are not included.

#### HAWTHORNE - \$295,000

4 eq. ops. in a ~1,250 sq. ft. suite located in a single story, strip center with excellent exposure, signage, and traffic. Suite was remodeled in 2018. Rent is only \$4,200/month. 32 Years of Community Goodwill. Retiring Seller with long term staff in place. Buyer has the opportunity to increase revenue by implementing some advertising and working more days a week. Collected \$420,986 in 2021.

#### HIGHLAND - \$175,000

3 eq. ops. & 1 plumbed not eq. op. in a welcoming, warm, efficiently designed suite located in a busy shopping center with plenty of parking and exposure. 29 Years of Community Goodwill. Beautiful, affordable, growing area surrounded by the San Bernardino and San Gabriel mountains. Conservative, retiring dentist with a generational patient base that accepts suggested treatment plans. Low Overhead-Rent is only \$2,800/ month! The practice has the potential to increase doctor days, implement some advertising, and expand into the vacant suite next door. Projecting \$268,583 for 2022 on a part-time schedule.





Greg Beamer, Dental Broker 909-542-4891 Experience in Finance and Brokerage since 1976 DRE License #01149524

Paul Yuan 909-714-2265 20 Years of Experience in the Dental Industry DRE License #02140802

Ellen Wood 18 Years in the Dental Practice Sales Industry DRE License #02006320

#### Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com



#### GLENDALE - \$1,495,000

**PPO/Fee** for Service general dentist's practice that collected \$1,724,626 with a seller's net of \$651K in 2021. 4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 6 days a week of Hygiene between 3 hygienists. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. This is the practice that you have been waiting for!

#### HUNTINGTON PARK - \$1,100,000

4 eq. ops. in a spacious, well organized, systematic suite that is located in a free-standing building on a main street with prominent signage and exposure. Landlord has installed solar panels on the roof that can help to reduce your electric bill by up to 30%! 34 Years of Community Goodwill. Attracting 47+ new patients per month. Retiring Seller. PPO/Fee For Service Practice. Projecting \$1,732,598 for 2022!

#### **IRVINE - \$399,000**

3 eq. ops. in an efficiently designed, streamline, bright, clean, organized suite located in a busy shopping center. Attracting 30+ new patients per month. Excellent reviews and community reputation. PPO/Fee for Service practice that is projecting \$627,369 for 2022.

#### LA MIRADA - \$169,500

**5 eq. ops. in a 1,365 sq. ft.** suite located in a professional building on one of the busiest streets in the area. **Retiring seller** that currently works 4 lays a week. **Low Overhead;** Rent is \$321 month and includes utilities. 18+ Years of Goodwid CDCT X-ray package included and buyer to take over remaining balance. **Stable practice** that does not have any advertising in place. Collected \$238,169 in 2019, \$228,710 in 2020, and \$227,953 for 2021.

#### LANCASTER - \$248,500

The practice has 4 eq. ops. in a 1,470 sq. ft. suite located in a busy, single story, strip center with excellent visibility and signage. The practice was established in 1997 and has 25 Years of Goodwill. Seller prides herself on being active in the community through education and outreach. Rent is \$2,542/ month and the practice offers an overall low overhead. Solid Patient Base. Collected \$345,315 for 2021.

#### **MONTCLAIR - \$252,500**

**3 eq. ops.** in a 1,100 sq. ft. suite located in a **busy, single story, strip center** on a frequented street convenient to the 10 freeway. 9 years of Community Goodwill. Bright, well equipped, streamine, digital suite that shows pride of ownership. Rent is \$2,564/month. Collected \$345,097 in 2021 on a 2-day work week.

#### NEWPORT BEACH - \$550,000

5 eq. ops. in a recently remodeled, 1,800 sq. ft. suite located in a two story, multi-use, frequented center with excellent visibility and signage. 16 Years of Community Goodwill. Rent is \$7,000/month. Retiring Seller that currently works 4 days/week. All Digital and Newer Equipment. Collected \$650,822 in 2021. PPO/CASH Practice.

Sign up to our exclusive email list in order to get the latest information on our premier listings. Sign up here: <u>info@gregbeamer.com</u>





Greg Beamer, Dental Broker Experience in Finance and Brokerage since 1976 DRE License #01149524



• 30 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS • PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION



#### **ORANGE COUNTY PROSTHODONTIST - \$500,000**

Board-certified Prosthodontist is seeking an equally capable board-certified Prosthodontist to purchase his practice. Highly reputable practice. On-site removables lab technician. Candidates should have a high level of clinical capability in completing complex prosthodontic cases, placing implants and managing the periodontal health of patients. The buyer should also have a high degree of business acumen and highly capable of marketing to referring general dentists. 2 days of hygiene per week along with an established staff are also part of the business. Buyer will be generously rewarded by a high caliber staff, trusting patients / referring dentists and a highly profitable business.

#### RANCHO CUCAMONGA - \$350,000

4 eq. ops. in a spacious, bright, clean suite located in a community established professional building convenient to the 10 freeway. Excellent exposure, reasonable rent and free parking. Exceptional online reviews. Attracting 25+ New Patients/month. Projecting \$472,290 for 2022 on a part time schedule.

#### **REDLANDS - \$550,000**

3 eq. ops. in a serene, 1,023 sq. ft. suite located in a single story, busy, strip center with excellent exposure. All digital suite with Dentrix Software, Intra Oral Camera, Pano, and more. 28 Years of Community Goodwill. Attracting ~40 new patients per month. Collected \$681,183 in 2021 and Projecting \$973,971 for 2022.



#### SAN DIEGO WITH REAL ESTATE FOR SALE -\$240,000 / RE \$1,131,300

4 ops. in a 1,342 sq. ft. main floor, suite located in a two story, Spanish colonial building. Excellent signage and exposure on a busy street. 50+ Years of Community Goodwill. PPO/Fee for service practice. Retiring seller that is willing to stay on 1-2 days a week to assist in transitioning. Buyer has the potential to recapture income from services that are currently referred out, implement a marketing plan, and be open 5 days a week. You will not have to worry about increasing lease rates and landlords. Collected \$326,986 in 2021 on a 3.5 day work week.

#### **SAN CLEMENTE - \$500,000**

3 eq. ops. in a spacious suite convenient to the 5 freeway and local shops/restaurants. The practice is the only business on the 5th floor with potential to expand (approx. 2 more treatment rooms). The suite offers plenty of natural light and Ocean Views! Seller currently works 4 days a week with the Seller's spouse working 1 day/month doing Endo. Rent is only \$4,724/month! 80% Insurance and 20% Cash Income Stream. Collected ~\$625,415 in 2019, \$554,683 in 2020, and Collected ~\$628,065 in 2021.

#### **SHERMAN OAKS - \$440,000**

4 eq. ops. in a 2,000 sq. ft., spacious, bright suite located in a single story, strip center with excellent exposure and visibility on a main street. Rent is \$5,519/month. 20+ Years of Goodwill. Dentrix Software, Intra Oral Camera, Digital Xray, Pano, and more. Projecting \$532,501 for 2022





**Greg Beamer, Dental Broker** 909-542-4891 Experience in Finance and Brokerage since 1976 DRE License #01149524

Paul Yuan 909-714-2265 20 Years of Experience in the Dental Industry DRE License #02140802

Ellen Wood 18 Years in the Dental Practice Sales Industry DRE License #02006320

#### Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

#### TEMECULA - \$300,000

4 eq. ops. & 1 plumbed not eq. op. in an 1,800 sq. ft. suite located on the main floor of a busy professional building with plenty of free parking. Retiring Seller. 30 years of Community Goodwill. Rent is \$3,282/month. Delta PPO/ CASH. Projecting \$518,708 for 2022 on a 3-day work week.

#### WEST COVINA - \$1,300.000

4 eq. ops. in a 1,560 sq. ft. suite located in a busy commercial center. Suite is nicely designed, bright, clean, streamline and well-appointed with equipment that averages 5 years old. Practice Web, Intra Oral Camera, and Digital Pano. Rent is \$4,622/month. 13 Years of Goodwill. **PPO/Fee for Service**. Excellent community presence and reviews. **Collected \$1,598,668 for 2021**.

#### WEST COVINA - \$250,000

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a busy, single story, retail center. 30 Years of Goodwill. PPO/CASH practice with Low Overhead. Retiring Seller. Collected \$290,282 in 2021 and Projecting \$335,508 for 2022 on a 3.5 day work week.

#### DENTAL TRANSITION ROADSHOW COMING TO A LOCATION NEAR YOU!

HEAR FROM INDUSTRY EXPERTS ON HOW TO COMPLETE A SUCCESSFUL PRACTICE TRANSITION

> CONTACT INFO@GREGBEAMER.COM TO REGISTER TODAY!

#### THE RIGHT PERSPECTIVE

Keeping the right perspective is more important now than ever.

The media is affecting the behavior of many. We can't believe everything we hear and need to identify the life-altering truth that can and will impact us.

Successful dentists know you need to be smart about who you have involved in the sales process, either as a seller or a buyer. Having solid verifiable information about the office is critical, and we help build your marketing presentation. Our sellers tell us they are surprised at the responses they receive.

Our clients and our buyers have shared their appreciation of our experience, guidance, attention to detail and honesty. They value the way we move through the process in such a way that everyone knows where they are and what's next. We value everyone's time.

We get calls every day from sellers and buyers concerned about the future of dentistry. We have been blessed with smart and informed clients who realize the sky is NOT falling. They know dentistry is one of the most stable businesses in the US. It can't be outsourced and that is not going to change. The sheer number of mouths to be serviced is amazing in So Cal. There are over 10 million people just in LA County alone!

In our brokerage, we strive to provide solid listings by gathering and analyzing the documentation to establish a solid, fair and financeable pricing. We custom build our marketing to reflect your years of hard work.

Buyers, once you have reviewed the material presented on a listing, if it looks like the right opportunity for you, have a consultant personally do chart review and compare your style, depth of knowledge and experience to that of your seller. Your skills need to match!

Sellers, we continue to offer a complimentary cashflow analysis to give you an opinion of your price point. Incorrect pricing can erode the value of your practice if it sits on the market in an unfinanceable manner and develops a reputation.

The future of the dental practice market is bright and we are selling great offices! The right perspective is that the dental market is strong, with great opportunities for sellers and buyers!

Greg Beamer, Paul Yuan and Ellen Wood

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Private office in Menife CA looking for part-time dentist M,T,Th. \$700 daily or 28% production. Email ddspatientcare@gmail.com

"Memory Foam "Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call \$800) 423 - 5657 or visit our website www.dhpdental.com

Galabasas: 5 treatment rooms, 2200 sqft one day of ortho great production and elegant(DRE01993607) (818)522-9123

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

HAPPY TEETH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@ gmail.com

HIGHLAND – 4 op comput. G.P. Store front location w exposure/ visibility. Mixed pts. 2021 Collects. approx. \$660K. Digital x-rays & CBCT. D&M Practice Sales (818) 591.1401

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

This 3-day full arch implant course has it all, hands-on training on cadavers, conventional and digital workflows. www. DentalInstituteCalifornia.com (805) 676-1063

I was more successful, happier, patients happier because I have incorporated the techniques used at Esthetic Professionals. Marilyn. Calvo DDS estheticprofessionals.com

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

YUCCA VALLEY PEDO + Real Estate w/ 10 yrs of gdwll. Grossed \$673K in 2021. California Practice Sales. Phone: 714-639-2775

TRANSITIONS and ACQUISITIONS. We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

Help us thank them



Join the VSA Family today and know you are making a difference. No donation is too small.

VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

Veterans Sportsman Alliance 10394 S. Tantau Avenue, Cupertino, CA 95014

408.499.4139 info@veteranssportsmanalliance.org www.VeteransSportsmanAlliance.org



**Registered as a 501(c)(3) Corporation** 

SAN DIEGO COASTAL – \$540K revenue with \$295K in net income and 45 years of goodwill. www.ddsmatch.com 855-546-0044

Endodontist, LA, OC, San Diego, Bakersfiled. Experienced, will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Pediatric Dentist:** Seeking Pediatric Dentist for brand new office in Los Angeles. Please send resume to: vannuyspedo@ gmail.com

**Simi Valley Practice For Sale** \$399,000: On trend to collect \$500k+, busy shopping center, 6-operatory great signage! info@integritypracticesales.com (855) 337-4337

**GLENDALE** - PPO/Fee for Service. 4 ops. 42 Yrs Gdwill. Collected \$1.7M Greg Beamer 909-542-4891

**2 DIGITAL PANORAMIC XRAYS** SALE -SIRONA XG3 AND PLANMECA PRO1,USED,IN SAT OFFC.PERFECT CONDTN CALL 714-390-6875. \$7500.OBO.

orthodoutist associated need for a busy pediatric dental office in EL Paso Texas to start the department of ortho have long waiting list patient email resume to drvera@ kidsdentalelpaso.com or call 714-980-0784

We train dentists on the use of 3d surgical guide for implant surgeries and bone expansion or bone manipulation. We also train dentists on phlebotomy techniques to harvest PRF and AFG for bone graft complexes and for crestal sinus graft. Call Smart Vision American Implant Institute 949-515-9280 to reserve your hands-on training classes in Costa Mesa, California on July 22- July 24, 2022. Space is limited to 6 dentists only, so please register early. 7 CE units per day of training.

Looking for Board Certified Periodontist for high Volume / Production, In- House perio /Implants in Los Angeles area, Call Immediately (310)384-4360.

**Place a free ad for print** in this publication now. Go to www. dentaltrader.com and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

Full arch implant surgical/prosthetic pearls one of a kind course hands-on train on cadaver, digital workflows, laboratory, www.DentalInstituteCalifornia.com (805) 676-1063

**5010 PASADENA** Specialist seeks GP to mentor in busy Pros/ Implant practice, PPS Tom Fitterer 714-345-9659

**"When we first started,** I saw text messages coming in with booked appointments I was relieved that something like this works and gave us almost 10x returns. It's a breath of fresh air to see marketing that pays off" -Dr. Chang. Ready for more patients? Contact Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

**Encino practice for sale** collects \$178,000 on one day per week. 4 equipped operatories with digital x-rays. No advertising or marketing. Asking \$120,000. Call Kurt Skarin at 805-777-7707

**Dental Practice in Livermore** – New Listing! 2021 Grossed ~ 318K. Selling for medical reasons. All Cash/PPO. Strip mall 4 eq.ops. Family practice. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https://LCFpracticesales.com

Assoc. Dentist (S.B.): Mon & Wed. 8:30-5:00. Great Staff to work with.Paid on prod.Call OM @909-219-5229 or email christinesonrisas@gmail.com

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**Wanted: DENTIST** who wants a fun work environment & great team! Located in SB County. PT or FT in Apr 2022 -(805)610-6377

Santa Ana Dental Office 4Sale: Retired GP 27yrs Goodwill 5 equipped ops 3Xrays 99Kobo Little Saigon call (714) 204-7740

**Dentimax Dream Sensor** size 2 for sale. Open Box-purchased brand new and unopened.Took 2 PAX.Asking best offer. Contact smadireddi@gmail.com or 650-804-5037.

**Space available** in brand new office on Thousand Oaks Blvd, M-Sat. General/Specialists welcome.dsc91360@gmail.com

**WESTLAKE VILLAGE** – GP w/ 5 eq. ops. in 2 story med/dent plaza. Grossed \$706K in 2021. California Practice Sales, Inc. Phone: 714-639-2775

**Dental assistant** needed in LongBeach private office Family-like environment email: longbeachprivatedentaloffice@gmail. com

Dentist Anesthesiologist-Dr.Sophia Iravani- Dentical provider- IV Sedation/ GA- 3109621119

Assocaite Endodontist needed one day per week at our beautiful Monterey Bay practice. Position is available immediately. Very busy, fee for serivce, GP office with large patient base. Call (831) 682-4568 or email sandra@salinasdental.com

**"I am very pleased with Repair Makers,** they respond quickly and efficiently to my equipment service and repair needs. I highly recommend Repair Makers."- Dr. Philip Sales. Call 877-535-1733 or visit repairmakers.com

**Orange Lease** Sublease 3-OP office and equipment. Daily,weekly,monthly, or yearly. Call/text (310)938-3132.

### Introduction to FULL ARCH IMPLANT reconstruction: Surgical and Prosthodontic WORKSHOP

### A comprehensive workshop that involves:

- Lectures on full arch implant reconstruction
- Review of current and basic literature on full arch implant supported prosthesis
- CADAVER workshop on surgical implant placement
- CONVERSION PROSTHESIS
   hands-on fabrication
- Review of clinical and laboratory steps in fabricating full arch implant prosthesis
- Current treatment concepts in full arch implant reconstructions
- Principles for merging conventional and digital technology when fabricating full arch implant supported prosthesis



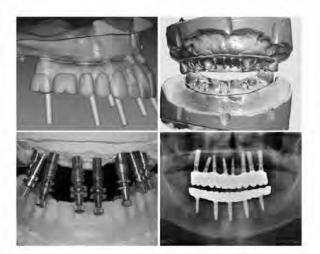
### Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr Proussaefs has been editorial board member in several scientific journals with high impact factor.

His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.







### Place full arch implants on HUMAN CADAVERS



SO. CALIFORNIA 59

## "Adding oral sedation to my skill set transformed my practice.

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

- John Magnis DDS, Oxnard, CA

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- · Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- . Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- California Dental Board approved course
- Course meets ADA guidelines; qualifies for most States for Oral (minimal) sedation permit\* "Check with your individual state for requirements for issuing an oral (minimal) sedation permit

### Course Fee: \$2,300

\$765 per staff member (Staff member participation encouraged.)

\$965: Recertification oral sedation dentistry doctor

\$1,250: Recertification conscioussedation doctor



In-Person Workshop Adult Oral Sedation Certification August 12-14, 2022 November 18-20, 2022

August 14th, 2022 November 20th, 2022 (Oral Recertification)

August 13-14, 2022 (I.V. - moderate sedation recertification)



C.I.D.E. www.DentalOralSedation.com (805) 676-1063 Dental assistant needed in Rancho cucamonga.Call (909)899-8757

**Endodontist, LA, OC, San Diego,** Bakersfiled. Experienced, will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

Associate dentist needed in Rancho Cucamonga. E-mail star@ stardentalgroup.com or call (909)899-8757

**ENDODONTIST needed** for a busy family practice in Moorpark, CA. (once a month). In office CBCT. Please email to welikala@aol.com

**SEEKING DENTIST.** New grads welcome! General & Sedation 0-10 years. Email: sharktoothoffice@gmail.com Call: 559-592-7475

(Tustin)shopping center location general dental office for lease or rent to (specialist)only. 9494668228.

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

**Dental office** looking for Dental assistant min.1 year of experience with X-ray license, also organized and preferrable bilingual English /Spanish. Please e-mail resume: exceldentalcare@sbcglobal.net

**WISTA** - Highly-coveted area of SD County. Excellent for firsttime buyer. Rev \$550K www.ddsmatch.com 855-546-0044

**Newbury Pk,** CA: Turnkey/Modern 4 Fully Equip Ops Dental Office. 1.6 mi. to AMGEN HQ. \$89K. 310-863-5779 / 805-574-9237

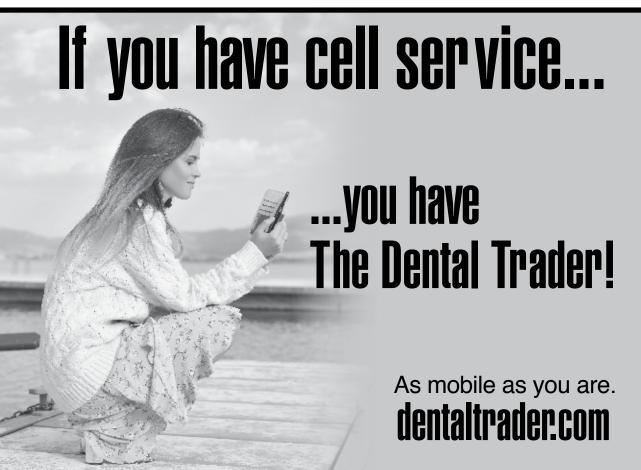
You got your PPP and HHS. Now it's time to get your ERC. Go to rootedwealth.com for FREE ERC analysis.

**Established office** for sale located in the Central California foothills. A high-tech cash flow dream practice that focuses on implant and general dentistry. 1.4m in revenue with a strong FFS model looking for partnership transition to owner. 6 operatories, 2300sf owner-occupied building (available part of sale), updated in 2019. Includes full laboratory area and negotiable equipment (CBCT, CAD/CAM, 3D printers, etc). Contact: cafoothillsdmd@gmail.com

Wanted RDH min 3 yr exp Burbank area PT/FT fee-for service only 3 refrences req. e-mail cv smilesonolive@icloud.com

**Concord Practice For Sale** \$300,000: 5-star rated, 4-operatory, CEREC, popular medical/professional complex near downtown, fantastic staff! info@integritypracticesales. com (855) 337-4337

ESCONDIDO Practice for sale \$190k. 15yrs same location\3 ops\ NEW MoritaR100\Implants\858-833-8347 San Diego



**Need a Due Diligence Report?** Before you buy a dental practice, you need to know the risks. Visit us at mydentistcpa.com. 949-485-2011. We are totally independent from practice brokers.

Sublease West SF Valley Professional Medical Building, Just Remodeled, 3 Ops, 818-554-4655 / kbamshad@yahoo. com

**Pasadena Office** looking for Dental Assistant and a Receptionist. Please email resume to fairoaksdentalscan@gmail.com

Want to change your address or stop your subscription? Just go to www.dentaltrader.com and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

RANCHO CUCAMONGA – 4 ops, excellent exposure, reasonable rent, Projecting \$472K for 2022 Greg Beamer 909-542-4891

**A Full arch implant course** you cannot miss, surgical and prosthetic step by step training, cadaver, digital workflow, www.DentalInstituteCalifornia.com (805)676-1063

Established office for sale located in the Central California foothills. A high-tech cash flow dream practice that focuses on implant and general dentistry. 1.4m in revenue with a strong FFS model looking for partnership transition to owner. 6 operatories, 2300sf owner-occupied building (available part of sale), updated in 2019. Includes full laboratory area and negotiable equipment (CBCT, CAD/CAM, 3D printers, etc). Contact: cafoothillsdmd@gmail.com

**"I saw Mr. Kerendian argue the case** in court, and was greatly impressed. I highly recommend him." Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

GuttaCore Obturating Oven New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. <u>www.socal-</u> rootcanal.com

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Pediatric Dentist** needed on Thursdays and Fridays in Ontario and Rancho Cucamonga. Please submit your resume to julibrow@hotmail.com for more information. Thank you!

Why referring implants out. We will come to your office. Dr. Heba Zied master implantologists. will provide all implants needed equipment and parts.ready to take care of all your simple and complex cases. Contact me at: zieddental@ yahoo.com or call and text: 949-527-0342

Belmont Chair - Used X-Caliber V chair with overhead light, cuspidor, foot reostat & equipment tray. Working condition. \$550.00 (310)478-3511

### rootedwealth

"I qualified for over \$90,000 from the Employee Retention Credit. This is in addition to what I already received from my two PPP loans. Rooted Wealth helped me determine my eligibility and calculate the credit. They prepared thorough documentation and filed all the necessary paperwork with the IRS."



SAN FERNANDO VALLEY PERIO PRACTICE – Located in a professional bldg. in a higher end, centralized area. (5) ops 2021 Collections \$725K+/Net of \$445K+. Cash/Ins/ PPO. D&M Practice Sales (818) 591.1401

**Orthodontist Needed** for busy,friendly office in Los Angeles. Please call(310)923-2736/email drnamiandentistry@gmail. com.

**5009 CORONA** Hi identity, grossing \$550K. Special circumstances will double volume. PPS Tom Fitterer 714-345-9659.

ORTHODONTIST WANTED FOR EXIS PATIENTS TWO MONDAYS PER-MONTH, GREAT COMPENSATION AND BONUS, CALL IMMEDITELY (310)384-4360.

**SUMMER SALE:** 25% OFF ALL DENTAL SUPPLIES: Example: PowerMax 25K Ultrasonic Scaler w/ Universal scaler insert, Precision automatic tuning circuitry, Linear power control for exact setting, Compact & Lightweight. Reg. Price: \$720.00; Sale Price: \$540.00. See www.ez2000store.com for more items. Stock up now before prices go up. Call EZ 2000, Inc. @ 800-273-5033.

DENTAL LEASE HOLDING IMPROVEMENT WITH 30PERATORIES AND EQUIPMENT FOR SALE IN WOODLANDHILLS. PLEASE CONTACT 3102612004.

www.DentalAttorneys.com Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

62 SO. CALIFORNIA



### **CURRENT GENERAL PRACTICE OPPORTUNITIES:**

- LOS ANGELES -

**SOUTH BAY/TORRANCE** 6 Cline Quality-oriented private practice. Rev \$67 Marchine Private Practice Rev \$67 Marchine Private Practice Private Pr

NORTHRIDGE - Shell-space w/ equip. 5 Ops, 2,000 sq ft.

**WESTLAKE VILLAGE -** 6 Ops equipped, \$1.1M Revenue, Real Estate available.

**SOUTH BAY/TORRANCE** - 4 op well established practice. 1st floor location with easy access. Collections \$515k

 $\mbox{LANCASTER}$  - 4 op general practice. Great location and patient base. Rev \$334K

**SOUTH BAY/REDONDO -** 7 Ops. Lots of growth potential. Associate run. Rev \$763k

**SOUTH BAY/EL SEGUNDO** (Manhattan Beach border) - 4 Op (5th plumbed). Great ground floor visibility is prominent professional building. One of the finest locations in the country to live. Rev \$716K

#### - ORANGE COUNTY -

**ORANGE COUNTY COASTAL -** Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K

#### - SANTA BARBARA -

SANTA BARBARA COASTAL should community practice steps from the beach. Re ward are available. Rev \$900K

#### - INLAND EMPIRE -

**PALM DESERT -** FFS practice. 4 Op, technology-focused restorative and cosmetic. Rev \$345K

LOMA LINDA - Retiring d Krater 5 Ops Rev \$491K

#### - SAN DIEGO -

VISTA - 4 Ops. Highly-coveted area of SD Cty. Rev \$550K

FALLBROOK - 3 Ops. Family and ted practice. Rev \$410K

**ESCONDIDO** - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

**SAN DIEGO COASTAL -** Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

**CENTRAL SAN DIEGO -** Family practice with 6 oversized plumbed operatories. Rev. \$301K

- COMING SOON -SAN LUIS OBISPO

✓ Visit the DDSmatch booth #1030 at the CDA Art & Science of Dentistry event Sept 8-10 in San Francisco ▲ And check out the NorCal Dental Trader for more great DDSmatch opportunities

### **DDSMATCH HAS THE ANSWERS**

- $\bigotimes$  Hundreds of dentists have trusted us to plan and execute a successful transition based on their individual goals.
- We've built a well-curated pool of qualified buyers and associate candidates for various practice types.
- The Trusted Transition Process leaves you in total control from start to finish. Your Practice, Your Plan, Our Expertise.
- We only represent sellers. Your best interest is our top priority.



"Matched" practices have been sold!

#### LET US HELP YOU FIND YOUR PERFECT MATCH http://socal.ddsmatch.com

855-546-0044

Jason Owens 310.429.8978 jowens@DDSmatch.com Cal DRE #02037346 Sean Sullivan 619-548-2643 ssullivan@DDSmatch.com Cal DRE #02084505



Buy it! Sell it!! Trade it!!!

### DDS match.com

### Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?

- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

### **DDSmatch** HAS THE ANSWERS

### 855-546-0044

#### **CURRENT SPECIALTY PRACTICE OPPORTUNITIES:**

**SAN FERNANDO VALLEY - PERIO -** 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0m

**ORANGE COUNTY COASTAL** - **PERIO** - High-tech office in highly desired coastal area. Rev \$807k

**SAN FERNANDO VALLEY - OM** Well-established High-Tech practice with t unachen line technology. Rev \$1.4M on 3 days **NORTH COUNTY SAN DIEGO CMS** - boutique-style practice with a full digita **CARE** row is seeking a candidate for a 12-month transition to ownership.

LOS ANGELES - OMS - great area for long history in the community. Current modern office, with views. CBCT. Collections \$718K

### **COMMENTS FROM OUR CLIENTS:**

Sean Sullivan was the broker for the recent sale of my late husband's dental practice. He sold the practice in a timely manner despite being met with many challenges. I attribute the successful sale of the business to his professionalism, expertise and being a team player. - Janie Munce

Sean's tireless efforts made a difficult journey seem painless, he was always one step ahead of the procedure. I made the best choice in having you on my team! - Dr. Richard Goble

Jason Owens' honesty, availability, and attention to detail. His advice and guidance proved to be correct throughout the process. - Daniel J. Crowley, D.D.S.

Your extensive professional knowledge, patient personality and nurturing hands guided us down the path to completion. You got me maximum value for my practice." - Gwen Kelly, D.D.S.



"Matched" practices have been sold!

LET US HELP YOU FIND YOUR PERFECT MATCH http://socal.ddsmatch.com 855-546-0044

Successfully connecting the dentist's present with their future

DDS match.com



refuses to do business with the following companies:

#### AMERICAN BUSINESS CARD

aka: Bizcard.com (A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267 www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

### **PROFESSIONAL FINANCING INC.**

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

> The Dental Trader Attn: Complaints Post Office Box 2631 Capistrano Beach, CA 92624 Fax: 949-498-1198 Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

**TORRANCE GP FOR SALE** - 3 Ops, 34 Yrs. Goodwill, Great Area. HSDPT- Jaci Hardison-714-318-4911 #CA2807 http:// dentalpracticetransitions.henryschein.com/CA2807/

**Hard working** Associate Dentist needed in Los Angeles near Kaiser Sunset Blvd, part-time only. Please call Nikki 3239539471

**practices for sale** forced sale due to health issue. 2 practices rialto(3ops) and san bernardino (4ops) located on busy streets.low leases. associates on 2 day scheduled produced \$530 in both offices 2021 asking \$400 obo mike 562.832.9332 Dentipro.net

**Belmont Dental Chair & Light** w/ Marus Delivery. Working. Bakersfield, CA. \$4K Buyer pays shipping. SafaeiDDS@ gmail.com

**Omnicam for sale**, used for 4 years. Current software 4.5.2. Asking price \$13 KCall or text Dara (818) 572-6375 Los Angeles area.

**Dental Practice** for Sale by Owner.... Goleta California \$33,000. Collections at \$120,000 per year. respond to rice939@ gmail.com or leave message at (949) 547-4868

**"Digital Faces has surpassed all our expectations** when it comes to marketing. They've been a big contributor to us being able to have 6 figure months. Highly recommended" -Dr. Diloreto. Bring in a new stream of patients using Facebook and Tiktok ads by contacting Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**YUCCA VALLEY PEDO + R.E.** w/ 10 yrs of goodwill. Grossed \$673K in 2021. California Practice Sales. Phone: 714-639-2775

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. -Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Midmark M-11 Sterilizer. \$5000 obo. Email:eafdds@hotmail. com Text:323-385-3626

**Dental Chairs** for sale. Four Forrest Green Beaverstate Dental chairs for Sale. \$1500 OBO/each. Buyer picks up. call 858-761-3495 or email homayounardjmand@gmail. com

**Superior opportunity in Pomona,** succesful long established private GD practice for sale, excellent reputation 13+ years Goodwill, seller relocating to a new larger practice. 1000+ sq ft, 3 equipped op and 1 xtra, cash/PPO no HMO or Dentical, Gross annual \$270K, 2.5 days with no advert. asking \$110K net. Has a ton of potential Fax 909-784-1768



ASI cart - E H/S, Air H/S, DTC, dual NSK U/S, Air/water, air only, Obtura. 17yo. Pick-up Aug - 7602917725 \$7500 obo

**PRACTICE FOR SALE** NORTH SAN DIEGO COUNTY - Retail Strip Mall. Dentist retiring. Gross \$379K/Net \$135K for 4 day work week. Doctor referring out most cases. 1600 SQFT. 3 Ops with 4th one plumbed. Easy Dental/Dexis X-Ray. (760) 522-5734.

**OS Position** FT or PT - 2 office OMFS practice seeking BE or BC Oral Surgeon in OC - Call to inquire - 949-514-8714

**Oral Surgeon** - Well established private practice in Fountain Valley with 5 general dentists and 2 specialists looking to add Oral Surgeon to the team. Please send your CV to vpham@oceanicdental.com for consideration.

**SPACE SHARE;** I'm looking to share space for exams/xrays only, on occasion in So Cal. Please call/text: 323-819-6714.

**GENERAL DENTIST** WANTED - managing position for P/T.The Dentist preferred to have min. 4 years of experience, other important skills of general dentistry. e-mail exceldentalcare@ sbcglobal.net or call direct at 818-335-8080

Need Help! Talented DDS with no Social Media Sense! SOcial Media Experts needed. Email: twilightdental@yahoo.com

IN OFFICE OS. Over 30 years Experience. 40% Greater LA area. Medi-cal ok. 805-441-4130. Drwat3@gmail.com

**Don't refer** out difficult children Pediatric dentist with extensive experience will do it in your office (747)888-7388

**TEMECULA** - Looking for part time or full time dentist to work in a private practice. Call or text 951-297-8517.

Private office in Menife CA looking for part-time dentist M,T,Th. \$700 daily or 28% production. Email ddspatientcare@gmail.com

**Dentist Needed** in LA, 1-3 yrs experienced welcome, Eng/ Korean bilingual preferred, Resume:greatdentalcareinla@ gmail.com

**Thinking of doing or improving** full arch implant cases? This course has everything, step by step training www. DentalInstituteCalifornia.com (805) 676-1063

**Practice for sell in Fresno,** CA--1110 sq ft 2 OPs with a 3rd OP plumbed. Easy Dental software and Dexis X-ray. Dentist retiring. Lease is \$1330/mo including electricity, water, janitorial service. Private pay, most insurances, Denti-Cal pts. Sales price reduced to \$130,000.00. Call (559) 494-2049 for more info. Please leave a message and call back number.

**Rancho Mirage** Leasehold with Pts 4 OPs 2200SF New Equip + CBCT Ask 250K. Next to Disney RE Dev. Call/Text 760.237.8007

# New Finance Options!

For more current listings.

Jack Fogelson Practice Sales 818.522.9123 - jackf@jackfogelson.com

Ask about our Video Tours during our Covid-19 down-time. *Stay Safe.* 

60

Jack Fogelson DRE: #01993607 NMLS: 1876402 818.522.9123

<u>Great News:</u> We are now a federally licensed mortgage broker, and a UWM Partner. Buy a practice with home equity, lets talk about reverse mortgages; or that first home, after the purchase of a practice. www.betterask-jack.com and www.jackfogelson.com

### *Featured Practice* Beverly Hills - \$3,000,000

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

**Orange County:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

<u>Valley Village:</u> Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Calabassas:** Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot trafic at RETAIL CENTER. Located on Sunset Blvd, , street exposure with great signage. This upscale office is digital and is associate run.

Westchester: 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

**Porter Ranch:** Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

<u>Calabasas:</u> 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more. SOLD

<u>West Hills:</u> Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Santa Clarita: 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

**Marina Del Rey** – 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

#### **New Listings**

<u>Camarillo</u>: 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works. SOLD

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

**<u>Beverly Hills:</u>** 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

**<u>Palmdale:</u>** 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

#### **Central Valley**

<u>**Clovis:**</u> CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate. **Coalinga:** Coming soon!!!!

#### Carry-Back Corner Seller-financing available

<u>Beverly Hills</u> <u>Marina Del Rey</u> <u>Newbury Park</u> West Hills - Ortho listing Others Pending

### 818-522-9123

www.betterask-jack.com • www.jackfogelson.com • Email: jackf@jackfogelson.com

DRE:01993607 NMLS: 1876402

Buy it! Sell it!! Trade it!!!

"Honest CPA who really works well with sellers or buyers. Reasonable in his directions and timely. DentalCpaCa. Com

Traveling "Exodentist". All ext's and 3rd molars, IV sedation. Denti-cal provider. Great Reviews. GPdoingsurgery@ gmail.com

**General Dentist** Needed in LA or IE \$1000/d Salary + Bonus nopaindentistry@gmail.com

**Got something sitting around unused** and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at https:// www.thedentaltrader.com/place-a-reader-ad/

**DENTAL ASSISTANTS,** For Approved Courses, Infection Control, X-ray, Coronal Polishing & Sealants. call Rosa 323-582-3205

**5005 LADERA** RANCH 4-Ops beautiful center. Did \$1 Million, will do it again. PPS Tom Fitterer 714-345-9659.

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

operatory chairs with otp delivery units.3. Kodak 2100 xray unit. In Santa Clarita. Text 661-803-6790 for info.

full time dental assistant/RDA needed spanish talking office located in van nuys please call 8187859944

**2-0p, beautiful new** construction space in BH Triangle to share w specialist in "A" rated bldg.310-205-0900 info@ auroraperiodontal.com

**FOR SALE:** Used good condition Scanx/pano. Misc instruments and supplies. New/used charts. contact maibui18@yahoo. com

Associate Dentist needed, \$1000.00 BASE PAY vs % PRODUCTION!!! Palmdale CA, email palmdaledentist@ yahoo.com

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

"I've worked with Lee Maddox since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www. maddoxhealthcarelaw.com **Compressor AirStar30** for 3/4 operatories for \$300, Dual motor. Selling as is. Call or text 7149141851, Located in Orange.

**MOVING SALE** 2 ADec 500 systems with stools, Sirona xray, Air Techniques, Tuttnauer, ASI Cabinets. Call 310-205-0900

associate dentist needed one day a week for a general dental practice in Moreno Valley, some experience with molar endo a plus. please contact 951-893-0628. email:j\_achyut@ hotmail.com

**3D Printing CE Course:** Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. www.learndental3D.com

**DENTAL OFFICE FOR LEASE.BEVERLY HILLS.Very** attractive rent for the area.Street access, newly renovated.1000 sq.f, 3 ops. or 2 ops + CT-Scan + steriliz., reception, restroom in a suite, plumbing for 3 chairs, cabinets, some furn., internet, TV & phone lines. Chairs, lights and equipment optional (already installed). alina.sbbh@gmail.com or text 4242394851. Alina

**Legal Problems:** Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. www.providerlegal. com

practice4sale PPO/Cash 750K in southbay 3 month transition nopaindentistry@gmail.com

**Dental Hiring Event** (In-Person at SAC Health) Please join us for our Dental Hiring Event on June 16th, 2022, from 9:00am-11:00am at SAC Health located at 250 S. G St. San Bernardino, CA 92410 (in the garden area). We will be interviewing RDA's, Sterilization Tech's, and Dentists.

Assocaite Endodontist needed one day per week at our beautiful Monterey Bay practice. Position is available immediately. Very busy, fee for serivce, GP office with large patient base. Call (831) 682-4568 or email sandra@salinasdental.com

"This is the second website that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

**"Want to target a new demographic for your dental practice?** Consider filing a second fictitious business name! Contact Amy L Borden, APC (888)416-1321 for a free consultation."

**LONG BEACH** 3op GP Digital X-ray. Collecting 350k a year. Only working 3 days a week. Please text 7147157649. Asking 195k

**IMPLANT SPECIALIST** Traveling Oral Surgery. Sedation Dentistry. 15 + years. Southern California. Contact 310-415-3521.

# PRACTICE SALE/PURCHASE ALL INCLUSIVE \$4,500



What if I have a complex transaction?
It's \$4,500
What if I need a lease & other documents?
It's \$4,500
What if I go through 3 buyers until one closes?
It's \$4,500
What if I need you to explain each step?
It's \$4,500
What if I call you at 2am with questions?
I'll be slightly annoyed, but it's still \$4,500

Buying/selling a practice is complicated, working with your attorney shouldn't be

Practicing exclusively in health care since 2013

Call me today for a FREE CONSULT at (714) 280-7097



Provider Legal

Matt Stevens, Esq. Email me at mstevens@providerlegal.com www.providerlegal.com

SO. CALIFORNIA 69

**5004 TORRANCE** 70K cars daily. HMO \$4000/mo. Grosses \$1+ Million, potential to do \$2.5 Million. PPS Tom Fitterer 714-345-9659.

**ORAL SURGEON** SOUTHERN CALIFORNIA TRAVELING ORAL SURGEON. 15+ YEARS PRACTICING ORAL SURGERY AND SEDATION DENTISTRY. (PPO insurances & cash offices only) please contact (310)415-3521.

Your Dental Practice Broker for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**#1163 SOUTHERN CA** - Dream Restorative/Cosmetic Practice - Highly Desirable Area. PROFIT OVER \$1 MILLION PER YEAR, Prior fiscal year revenues \$2,974,491 w/net profit at \$1,247,301, current year tracking similar to last year. 100% Fee-For-Service. Buyer(s) would need advanced clinical skills to realize the current level of net income. Perfect for Prosthodontist and/or highly skilled General DentistAsking \$2,400,000. info@wppps.com

Specialists to work 1 day per month. Ortho, Endo, ect... Imperial Beach, CA e-mail: contrerasdds@sbcglobal.net

WHITTIER GP FOR SALE - 4 Ops, Digital, 26 Yrs. Goodwill, Paperless, Strong Hygiene. GR \$497K. HSDPT- Ben Sapir 310-596-0961 #CA3150 https://dentalpracticetransitions. henryschein.com/listing/ca3150/

HAPPY TEFTH, HAPPY JOB, HAPPY LIFE, if you love working with kids, General or Pediatric, Bakersfield, Great Pay! Stress FREE. Text 714-862-8243, MKHTBakersfield@ gmail.com

**Front-Office/Back-Office part** time position open immediately. One person. Small, nice office in Imperial Beach, CA. MUST HAVE X-RAY LICENSE. EXPERIENCE IN: dental assisting, reception, appointments. HELPFUL: treatment planning, estimates, insurance processing, Dentrix software. Max \$20/ hr. Monday, Tuesday - 8:30-5:00. Wednesday, Friday - 8:30-1:00, Thursday closed. Send resume to: contrerasdds@ sbcglobal.net

**Honest Lawyers.** call Wood & Delgado. 800.499.1474 or visit www.DentalAttorneys.com

Amazing plumbed dental/medical/flex office for lease, very high traffic area,gated parking in Hawthorne, ca 310 497 2304

ASSOCIATE DENTIST WANTED Larger, well run office in LA Excellent compensation Full or Part time Send resume to Admn75@yahoo.com

**Need a Dental CPA?** We are a California CPA working focused on dentists. Visit us at mydentistcpa.com. 949-485-2011.

**"Since the first month Digital Faces** has been able to increase our production and we've subscribed to their marketing for over 2 years now." -Dr. Imankhan. Experience what Dr. Imankhan has by reaching out to Shannon at (323) 475-8394/ email: Shannon.digitalfaces@gmail.com / Digitalfaces.net



The Dental Trader has been informed that somebody using a variety of names and email addresses has been spamming dental professionals offering "The Dental Trader Leads" claiming to provide all kinds of very personal information for sale. This is false.

It is and has always been Dental Trader policy not to sell or share any information we gather...ever. The protection of our readers and advertisers is of the utmost importance to us. This is why every page of the www.dentaltrader.com website is encrypted and secured (using HTTPS) and we do not employ or know anyone named Shelly Henry (could be an alias, we can't say). NOBODY HAS ACCESS TO OUR RECORDS AND OUR DATABASE IS SAFELY STORED IN A VIRTUAL VAULT.

Anyone offering our data for sale is committing fraud and we ask you notify us if you encounter such a person. Our law firm is aggressively pursuing this matter.

Thank you for reading, advertising and entrusting the Dental Trader with your personal information. It is completely safe.

*Bruce Carter* Publisher





www.rishisalwan.com

RONNY SANTANA (BROKER)

RISHI SALWAN

PDS MEMBER + SENIOR DISCOUNT!

LISTINGS:

GET 20% DISCOUNT ON LISTING YOUR OFFICE FOR SALE

CALL TODAY! (626)383-6648

CONSULTATIONS:

\$500 OFF CONSULTATIONS FOR BUYING AN OFFICE

## Dental Offices For Sale!

#### **Southern California Listings:**

Yucaipa Office + Real Estate - 3ops, 1,480 sq. ft. Gross 2021 \$142,943. Located in a stand alone building that was renovated in the 90's. Own Real Estate and stop paying for a lease today! For sale- \$100,000. Real estate \$475,000

San Bernardino - 7ops, 2170 sq. ft. Gross 2021 \$633,000. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale- \$550,000

**Escondido** - Low Asking Price with 2021 collections - \$420,000, 1000 sq ft office with lots of street traffic. Seller has slowed down and is highly motivated to sell. For sale - \$150,000

La Habra - Dental Office Fully digital 4 Ops - \$100,000 or best offer

Palmdale - ASSOCIATE RUN! 7ops, 3,200sq. ft. Gross 2021 \$1,169,972.13/Rent \$4,700/month! Located in a stand alone building. Over 11,000 active patients. Seller retiring with 30 years of goodwill. For sale- \$1,068,333

**Palmdale** - 4 OPS, 1,600 square feet. 2021 gross \$396k+. Fully digital office. Seller retiring with 14 years of goodwill. Rent only \$3,500/month. Located in a shopping center. Asking price: \$335,000

Lake Elsinore - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493,198/ Net \$221,589/ Rent \$3,500/month! Doctor only working for 3 days a week-Associate run (Seller only present at office 2 days a month) For sale- \$450,000

San Diego - 4 ops, 1,200 sq. ft. 2000 active patients. Collection 2021 \$311,293/ Net \$107,265/ Rent \$7,732/month! Seller only working for 2 days a week. Fully digital office with ADAC chairs. For sale \$260,000

Pico Rivera [In Escrow] - Star bucks shopping Center! 3ops+ one plumbed. 1,200 sq. ft. For sale-\$125,000.

Anaheim - Band new digital office, Busy shopping intersection! 4 brand new ops with Belmont chairs, x-ray machines and sensors. With Endo Machine Sybron. 1,300 sq. ft. Newly build (less than a year) shell office! For sale- \$250,000 or best offer

Inland Empire - KFC Retail center; Low Rent \$1,987 (incl CAM+ NNN)! 3 ops, 920 sq. ft. Located inn a strip mall. Office only open by appointment. 33 years of Goodwill. For sale \$75,000!!!

**<u>Glendale</u>** - Spacious Digital 6 ops, 3,320 sq. ft. TV's in every room and fully digital x rays and intra oral cameras; individual one surgical room. For sale \$150,000

**Norwalk** - Retail Location! 3 ops, 1,100 sq. ft. 2021 gross \$229k+ Located in a stip mall. High traffic area. Seller retiring with 28 years of Goodwill. For sale- \$150,000

**Bell** - 4ops, 1,167sq. ft. Collecting 352k+ on only 2 days a week! Located in a strip mall, minimal marketing needed. For sale-\$200,000

Montebello [In Escrow] - 6 ops, 1,800 sq. ft. Belmont X ray in X ray room. Located by incredible shopping center. For sale-\$149,000 Whittier [In Escrow] - 8 ops, 3,200 sq. ft. 201 Gross \$567k+. Mostly associate run with specialists. Seller retiring wither 30 years of goodwill and currently only working 16 hours a week. For sale- \$460,000

Monterey Park [In Escrow] - 3 ops, all plumbed, and 2 equipped. 750 sq. ft. A professional building with multiple tenants. For sale \$40,000

### Northern California Listings:

San Jose - Net \$223,146/2022, 4 equipped ops, 1,100 sq. ft. Collection 2021- \$707,500/ Rent \$3,099/ month includes CAM. Located in a professional building with multiple tenants. 2 Hygenist on staff 4 Hygiene days a week, For Sale - \$566,000.

San Francisco - 4 ops, 2,000 sq. ft. Collection 2021 - \$717,074/ Net-\$228,341/ Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. Located on a busy street near Walgreens, a theater and more. For sale -\$475,000

**Bakersfield Dental Real Estate** - Rare dental real estate opportunity! 4 ops, 3 equipped. 1,500 sq. ft. Free foot traffic from 7-Eleven, Taco Bell and Dominos, 8 Parking spots / Stand Alone Building. For Sale-\$400,000

Fremont #2 [In Escrow] - 3 ops, 2 equipped, 843 sq. ft. Collection 2021 \$100,000/ Rent \$2,605/ month including NNN! Doctor working only 3 days a week and 13 hrs per week! For sale \$140,000.

Vacaville - 2 ops, 1,008 sq. ft. Collection 2021 \$479,637/Net \$180,390/Rent \$2,082/month. Stable, clean office. Low overheads. For sale-\$300,000

Fresno - 4 ops, 3 equipped, 1,800 sq. ft. Collection @284,277/ Net \$75,465 / Rent \$2,587 Digital Office. Doctor working 3.5 days a week. For sale- \$180,00

Stockton [In Escrow] - 3ops, 1,280 sq. ft. Collection 2021 \$472, 951/ Net \$208,907/ Rent \$2,050/ month. 2000 active patients. Office located along professional office buildings at Robinhood Drive. For sale \$150,000. Redwood City - 20ps, 750 sq. ft. Collection \$202,652/Rent

**Redwood City** - 2ops, 750 sq. ft. Collection \$202,652/Rent \$2,713.23/month (3% yearly rent increase) Includes water and outside maintenance! Long established, clean and cozy dental office with good reputation. Located in a highly desirable, urban and growing neighborhood. For sale \$160,000

**Sonora** - 20ps, 900 sq. ft. Collection 2021 \$95,895/ Net \$25,069/ Rent \$1,270/month, includes maintenance of heat and air. Located in a professional building with multiple tenants in an urban, growing, highly desirable location. Doctor works only 4 days a week. For sale \$75,000

**Fremont #1** - 4 ops, 1,200 sq. ft. Rent \$3,850/month! Located on a major city street and signalized intersection. Fully Digital. Lots of space. For sale \$75,000.



Buy it! Sell it!! Trade it!!!

**ENCINO 2 OPS OFFICE FOR** RENT - Very cozy, comfortable, inviting office. On the Boulevard. Great terms. Up to 3-4 days/wk. Pls call(818) 625-6030.

**Looking for** associate/potential buy in for a 4 operatory office in West San Fernando Valley. Email access100@yahoo. com

**Pediatric dentist** needed for a busy multi-specialty practice in the Palmdale/ Lancaster area. Must be Denti-cal provider. 3 year minimum experience. Average daily compensation 5k+. Email avsmiles@yahoo.com

FOR SALE: DENTAL CHAIRS (3) / VACSTAR / X RAY (2). PLEASE CALL OR TEXT (562) 774-7482. PICK UP ONLY. LA/VALLEY AREA.

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**Oral Surgeon** in your office: wisdom teeth,bone grafting, implants, IV sedation. Email: socalomfs@hotmail.com

**TEMECULA** – 5 ops, retiring seller, 30 Yrs of Gdwill, \$3,282/mo rent. Greg Beamer 909-542-4891

**ORTHO** IN HOUSE. Keep your Ortho referrals in practice. We treat them. We provide staff, materials, & instruments. Serving LA/Riverside/San Bernardino/OC. 10yrs exp. Great references. English/Spanish, gentle team. Orthoteaminoffice@gmail.com

**Beverly Hills:** 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. (818)522-9123

**Human Skull.** Have my real human skull from from dental school. call for info 714-543-2505

**Traveling Dental** Specialists/GPs Used Sterile Water Delivery System/Mobile Portable Carts Two available. Accessories included Pics on request Contact dptdent@aol.com or text 619-940-8602.

Legal Tip: C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Looking for** General Dentist for Office in Palmdale for Wedensdays. Compensation is 900/day. Should be able to do Molar Root Canals.

**SUMMER** SALE: 25% OFF ALL DENTAL SUPPLIES: Example: Halogen Curing Light - "Power Light 100", LCD Digital Display, Preset curing times from 10-60 seconds or continuous cure, Maintains constant light output and curing strength, 8 MM Light Guide and Protective Shield. Reg. Price: \$490.00; Sale Price: \$367.50. See www.ez2000store. com for more items. Stock up now before prices go up. Call EZ 2000, Inc. @ 800-273-5033. **BAKERSFIELD PRACTICE FOR SALE** – 4 operatories grosses \$600,000/yr on 3<sup>1</sup>/<sub>2</sub> days/week –3 days hygiene – Dr retiring Thomas & Fees Practice Sales (714)544-4341

**Review, revise, renew or delete** your Dental Trader ad any time from the MY ACCOUNT page at www.dentaltrader.com

**practices for sale** forced sale due to health issue. 2 practices rialto(3ops) and san bernardino (4ops) located on busy streets.low leases. associates on 2 day scheduled produced \$530 in both offices 2021 asking \$400 obo mike 562.832.9332 Dentipro.net

**Dentist: Required:** Active CA Dental License, Active DEA Registration, Current Malpractice Insurance. Duties: Exams, Fillings, SRPs, RCTs, XBs, Crown preps, Dentures (Full and Partial). Be Gentle with Reasonable Speed, Good Communication Skills. Familiarity with Insurances and Denti-Cal a plus but not necessary. \$800-\$1400/Day DOE.

**Full arch implant workshop,** step-by-step from basic to advanced surgical, prosthodontic, laboratory aspects by prosthodontist, cadaver practice, www.DentalInstituteCalifornia.com (805) 676-1063

**New Dental Lab Suite** Available(approx. 1300sq ft) next to dental office in Rancho Cucamonga. Contact George 626-298-4266

Front Office: Are you not being truly appreciated? Are you a wonderful, outgoing person? Are you ready to make the best job change ever?Let us show you how much better and valued you are. We only treat Snoring & Sleep Apnea. We will train you. Come work with the best and make a huge difference in our patients' lives. Call 818-333-7501 or email veronicag@pmcburbank. com

**Easy application.** Quick decision-making and funding. Enterprise Bank & Trust's Professional Practice Finance team. Contact Howard Boles: hboles@enterprisebank.com / 626-204-6626.

**Average dental practice** gets \$60.000 from ERC. Go to rootedwealth.com for FREE ERC analysis.

ENDODONTIST OR GP FOR ENDO NEEDED FOR AN OFFICE THAT TX MOSTLY DENTICAL IN THE 818. PLZ EMAIL PROVIDEALL0331@GMAIL.COM

**Dental Clinic** space Slauson Ave Maywood, Ca 90270. 10K sq ft. Zoey Zahava (310)601-0526 maywoodgroupllc@gmail. com

Endodontist, LA, OC, San Diego, Bakersfiled. Experienced, will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Dental Office** in Fallbrook ,looking for a Dental Asst. Min 3 years experience. Spanish speaker a plus. call 951-712-9273

## THE Premier Dental CPA Advisory Firm



FAZEL MOSTASHARI MBT, CPA/PFS, CFP, CDFA

### MY COMMITMENT TO YOU

Buying or selling a dental practice might be the biggest decision of your career.

Dentistry consultation is my specialty, and I will help you avoid all the potential pitfalls involved in purchasing and running a practice. I understand the enormous challenges you face, and my entire team is dedicated to working with you side by side throughout the year. Our goal is to get you better results, faster – through our diverse experience, proven, proactive strategies, and world-class service.

I am Committed to Helping You Build a Practice to Last a Lifetime!



*"I have been PROFITABLE SINCE DAY ONE because Fazel taught me what I needed to look for. DON'T buy a dental practice without discussing things with him first!"* Niki Zarabian DDS – Sherman Oaks, CA

#### Jenifer Tang, DDS – Santa Monica, CA

"Fazel is definitely much more thorough and competent than many other accountants or consultants in the area. If this is your first purchase and you would like to leave no stones unturned, give Fazel a call. If this is your 1000th practice, still give him a call!"

#### Alice Fukui, DDS – Beverly Hills, CA

"In complicated times, Fazel has been very honest, patient, and professional. I highly recommend Fazel and his services, and I'm looking forward to continue working with him."

#### Poneh Ghasri – Hollywood, CA

*"Fazel will guide you through the entire process of practice buying, selling, and also start-ups. I cannot recommend him enough!"* 

## WE HANDLE THE NON-CLINICAL SIDE OF YOUR BUSINESS

Dentists have enough to do without struggling with the financial and business side of their practices. Startup strategies impact profits for years to come, and we have the experience and compassion to help you through every step of the process. We are laser focused on growing your business and securing your financial future.

## COMPREHENSIVE TAX, ACCOUNTING AND DENTAL CPA SERVICES

- Dental & Medical Accounting Services
- Tax Planning & Compliance
- Dental Practice Benchmarking
- Practice Transition ServicesValuation/Due Diligence

Call Today for a Practice Assessment.

### (818) 884-2549 • DentalCpaCa.com Cal.Dental.Cpa@Gmail.com 22201 Ventura Blvd. #205 • Woodland Hills, CA 91364

**Thomas Sudbijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

\*KEEP ENDO IN-HOUSE\* Insurance-friendly USC GP will travel to you with all equipment & instruments. Molar9Q@ gmail.com

**They made the process of building** my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. <u>www.socal-rootcanal.com</u>

**5003 PALM** DESERT Hi visibility on HW 111. Grosses \$300K. Phenomenal upside. Disney acquired 600 acres near Sports/Entertainment Convention Center. FP \$200,000. PPS Tom Fitterer 714-345-9659.

**"I have been practicing dentistry** for over 36 years, Repair Makers, by far, have provided the best, most reliable service." - Scott King DDS. Call 877-535-1733 or visit repairmakers.com

**Planning to** Retire? Looking to Purchase a GP Practice. Looking in the Inland Empire (Corona/Riverside), North County SD, or Orange County. Looking for a PPO/FFS office, 5+ Ops, and 600K+ in Collections. Please email. DocDental2017@gmail.com. Thank you!

**WESTLAKE VILLAGE** - 6 Ops with available real estate. Rev \$1.2M www.ddsmatch.com 855-546-0044

**2 DIGITAL PANORAMIC XRAYS** SALE -SIRONA XG3 AND PLANMECA PRO1,USED,IN SAT OFFC.PERFECT CONDTN CALL 714-390-6875. \$7500.OBO.

**Dental Practice in Murrieta.** Collections ~ \$900K. High profit margin. ~30% Denti-Cal, ~70% PPO/FFS. Seller retires. Many outside referrals. Prominent professional suite, 5 eq. ops. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https://LCFpracticesales.com

**TWO** Adec chairs (Model 1005) with front delivery systems, Pelton Crane 'light fantastic' lights and Beaverstate dual water delivery systems. Also incl. Dr. and assist. stools. \$750/ea. Interested? Email: tobiasmaynarddds@gmail.com for photos.

ASSOCIATE DENTIST WANTED Larger, well run office in LA Excellent compensation Full or Part time Send resume to Admn75@yahoo.com

**Factory Direct American Manufactured** Dental Equipment for over 50 years, Chairs, Delivery Systems, Dental Seating, Dental Vacuums and Dental Compressor, all made in Corona CA, come see our factory. Call (800) 423 – 5657

DENTAL ASSISTANTS, 3 MONTHS OF BASIC KNOWLEDGE TO BECOME A DENTAL ASSISTANT, INCLUDING CE. CERTIFICATIONS IN INFECTION CONTROL AND X-RAY. CALL 323-582-3205 TEXT 310-663-6631 OR INFO@ RDASCHOOL.COM

**Inland Empire** \$75,000- KFC Shopping Plaza, Rent \$1900, 3 OPS. Dr Salwan DRE#02085289 CURB Realty Call 6263836648 email drrishisalwan@gmail.com

**Rent Dental Chair/Office** - Beautiful Boutique Office in Century City, Los Angeles - Email ddsla22@gmail.com

ORTHODONTIST WANTED FOR EXIS PATIENTS TWO MONDAYS PER-MONTH, GREAT COMPENSATION AND BONUS, CALL IMMEDITELY (310)384-4360.

Atth **(P's:** Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$549 for six Lectures, 42 CA CEs –call 720-838-4093, www.xcelseminars.com or see Xcel Seminar's insert for details.

**WOODLAND HILLS** – (4) op Ortho/Pedo 1<sup>st</sup> floor end cap, street frontage w exposure/visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. D&M Practice Sales (818) 591.1401

San Diego Pediatric Practice For Sale \$937,000: Steadily collects \$1M++/annually, 7-operatory, room to grow if ortho added. info@integritypracticesales.com (855) 337-4337

**General Dentist** Wanted - managing position P/T. in Glendale area Preferred 5 years of experience and must be efficient in all area of general Dentistry.Please email resume or call direct at 818-335-8080 Garey

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150, 5 star reviews! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

**PDS the leader in providing** CE classes invites you to be a member of Punjabi Dental society. Call or text 909-933-9076 for COMPLIMENTRY life time membership (one time processing fee \$40.00)

Looking for Board Certified Periodontist for high Volume / Production, In- House perio /Implants in Los Angeles area, Call Immediately (310)384-4360.

**For Sale,** fully equipped, free-standing dental building in Santa Barbara. Price \$1,595,000. Call Steve or Miles at RadiusGroup.com. 805-879-9614 or sbrown@radiusgroup. com/mwaters@radiusgroup.com

**JDS Wet** Vacuum System. \$2000 obo. Email:eafdds@ hotmail.com Text:323-385-3626



Buy it! Sell it!! Trade it!!!



# \*\*\*\*\* 5-STAR RATED CUSTOMER SERVICE! WHY DENTISTS **CHOOSE THE DOCSITES**

- 5-Star Rated Customer Service
- Affordable & Easy to Work With
- Transparent Pricing
- Dedicated Account Manager
- **V** Easy Switch From Your Current Website
- We Do All the Updates & Maintenance
- Live Customer Service & Support
- Websites & Marketing for All Budgets

Come see us! Upcoming **In-Person Shows** 

September 8-10 **CDA San Francisco** Booth #1034

September 16-17 LA Dental Meeting Pasadena Hilton

### **OPTIONAL MARKETING PACKAGES** NO LONG TERM CONTRACTS

"Increased Visibility" \$199/mo.

"The Essentials" \$399/mo. "Superstar Practice" \$**599**/mo.

We Also Offer Google Ads & Facebook Ads! Book a Demo by Calling 1-888-980-4949

#### **Marketing Packages Include:**

- SEO (Search Engine Optimization)
- Monthly SEO / Blogging
- Facebook Updates / Posts
- Google My Business Posts
- Monthly Social Media
- And More ...



I have been getting a lot more traffic to my website since DocSites took over!

Wassim El Awadi, DDS



Doing business with them is easy and hassle-free, and my website is so much better.

Maria Noreen Quimson, DDS



We had a dramatic improvement in our new patients. Antoine Sayegh, DDS



"It was so easy to switch to the DocSites and I'm happy I did. I saved money and now have a better website that gets found online."

docsites.com

The DocSites BEST PRODUCT



### 1-888-980-4949

Websites & Marketing

A-dec Cascade Chair(black) w/ A-dec rear delivery and cabinet.\$7600+ship obo. Email:eafdds@hotmail.com Text 323-385-3626

Looking for general dentist Menifee,CA 2-3 days a week. \$700/day or 28% of production. PPO and FFS office. Email ddspatientcare@gmail.com

**BAKERSFIELD #30** - (4) op comput G.P. Cash/Ins/PPO. Collect. \$525K to \$550K/yr. on a (3) day week. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

**FONTANA - GP + Real Estate.** Well established office w/ eq. ops. Grossed \$751K in 2021. California Practice Sales, Inc. Phone: 714-639-2775

**TORRANCE** - Very nice 4 op GP. Ground floor, easy access, ample parking. Rev \$520K ddsmatch.com 855-546-0044

Santa Monica Practice For Sale \$702,000: Profitable, high-end GP trending upwards in sought-after medical building Downtown! Contact info@integritypracticesales.com (855) 337-4337

**Turnkey Leasehold** Buena Park. 2 ops, Xray, sensor, fully furnished. 25k. Need to leave ASAP. ospics12@gmail.com

**AGOURA HILLS CP FOR SALE** - 4 Ops, High Quality FFS, Desirable, Strong Hyg. GR \$1.1M. HSDPT - Thinh Tran-949-533-8308 https://dentalpracticetransitions.henryschein. com/listing/ca3085/

\*KEEP WISDOM TEETH/IMPLANT SURGERY IN-HOUSE\* Spanish speaking Denti-Cal USC GP will bring everything. Molar9Q@gmail.com

**Pediatric Dentist:** Seeking Pediatric Dentist for brand new office in Los Angeles. Please send resume to: vannuyspedo@ gmail.com

**"Keredian & Associates** has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**Dental Treatment** Coordinator P/T or F/T with experience PPO/ HMO/Dentical Irene (951)807-3078 icsmilesdental@yahoo. com

AEROSOLS REDUCTION KIT WITH VALVE FOR ISOLITE/ DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT 4PICS DR ISMAIL 5629684061

**5002 SO** ORANGE COUNTY 1 DDS can gross \$1 Million, Net \$400K+. Double space, grow to \$2.5 Million. PPS Tom Fitterer 714-345-9659.

**Dental Equipment** for sale. Proma A Series wall del. unit for \$1k, DCI del. unit for \$500. Call or text 858-433-8798.

# Want your Dental Trader to follow you?

Just use our Change of Address form at:



The Dental Trader does not sell or share it's mailing list with anyone... your privacy is fully protected.

**Pediatric dentist** needed for a busy multi-specialty practice in the Palmdale/ Lancaster area. Must be Denti-cal provider. 3 year minimum experience. Average daily compensation 5k+. Email avsmiles@yahoo.com

**Orange County** General Dental Practice for Sale - this highly systemized office allows for less doctor-dependence; especially with the incredible staff. 4 operatories. Collections of \$1.025 million & SDE of \$400,000. FFS practice. With limited hours and limited marketing, the practice sees an average of 10-15 new patients/month. Tremendous growth opportunity! Contact PTS to learn more: kaile@ professionaltransition.com

**Dental Office** with two operatories and digital x-ray for lease in Fullerton, CA. Owner work on Mondays Call 714-797-4710

Make your ad stand out. Put it in a black box with white lettering. Place your ad now by visiting https://www.thedentaltrader. com/place-a-reader-ad/. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**COPYRIGHT 2022 THE DENTAL TRADER**. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

# Submit Your FREE Reader Ad Online. Reach every dentist in California!

Go to www.thedentaltrader.com/place-a-reader-ad and follow instructions on page

Your ads post instantly to Ad Board! Mailed to 40,000 doctors statewide

# dentaltrader.com

### **GENERAL PRACTICE ON SOUTHWEST SIDE OF BAKERSFIELD**



- Located on the <u>Highly Desirable</u> Southwest side of Bakersfield in a shopping center with excellent exposure, visibility, signage & parking
- Boutique built out facilities & furnishings w (20+) years of goodwill
- G.P. who practices full body health. Uses Bio-Compatible Composites
- (4) OPS of newer equipment, digital X-Rays, Dentrix S/W, Denta Max digital system
- Cash/INS/PPO. No HMO & no Denti-Cal. Annual Gross Collect. \$525k to \$550k on an easy (3) day week
- Refers out all Endo, O.S., Perio, Ortho and Pedo
- Seller Retiring and is moving out of state, but will assist with a transition



CA Representative for The National Association of Practice Brokers (NAPB)

#### Call Today



Trust your Practice Purchase or Sale to The Personalized Service Dental Broker<sup>®</sup>

### 818.591.1401 or 866.425.1877 (Outside So. CA) www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

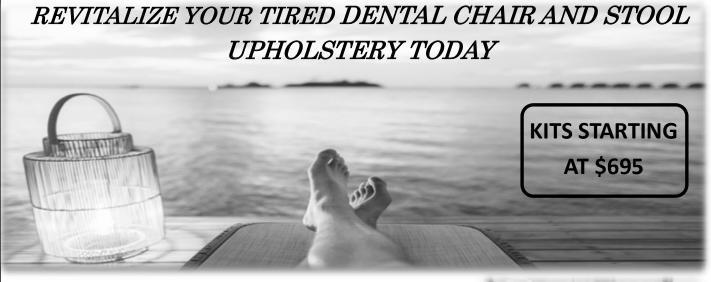
CA Broker License #01172430

Proudly Serving CA

Since 1994 The Dental Trader Post Office Box 2631 Capistrano Beach, CA 92624

PRSRT. STD U.S. POSTAGE PAID SAN DIEGO, CA PERMIT No. 94











The Spirit Millennium material used in our asepsis upholstery kits and stools contains UV stable pigment, agents to protect against bacterial/ fungal micro-organisms and is easily disinfected with diluted bleach (1:10).

*Give your chair the makeover it needs!* Call us today at 888-548-7282 or check us out online www.superiorupholstery.com Order online 24/7 We ship nationwide!