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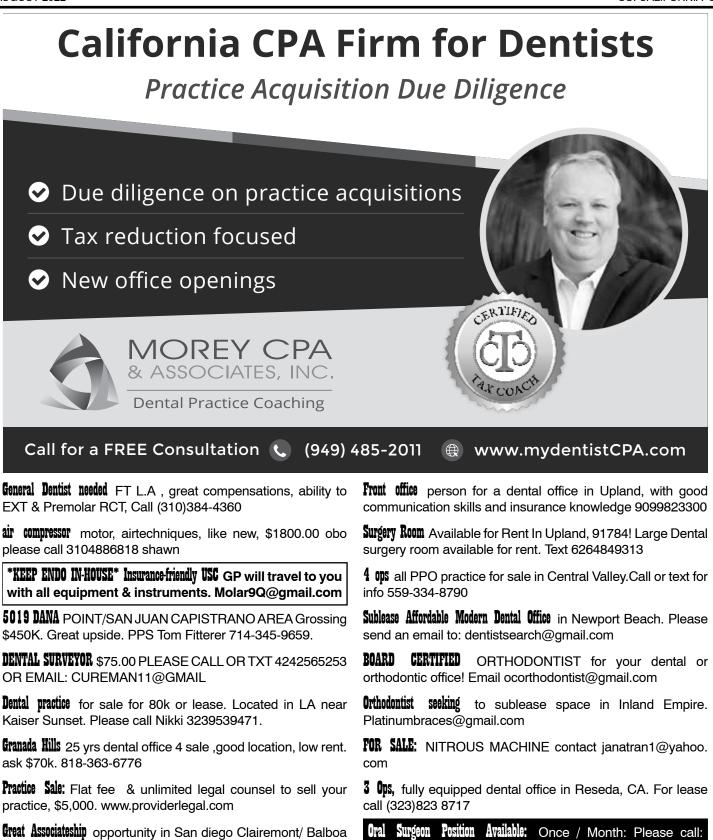
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FRESNO COUNTY

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KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P.(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **SOLD**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, <u>w</u> exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. <u>w</u> digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition.

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BELLFLOWER – (20) Op Multi-Special pract located on a main thoroughfare, in a free stand bldg. on a shop ctr pad, <u>w</u> excellent exposure, visibility, signage & parking. The pract collected approx. \$2.17M in 2019 & has been slowly but steadily rebounding towards Pre-Pandemic numbers. Cash/PPO only. No HMO & No Denti-Cal. Newer equipt, Digital Pano & X-Rays, CEREC, Digital Scanner & Eagle Soft s/w. Admin duties just too much for Seller. He would stay on & do dentistry for Buyer if desired. **SOLD**

CANYON COUNTRY – *EMERGENCY SALE!* (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/ Signage. (5) year old eqt. Dentrix s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **FURTHER REDUCED. MOTIVATED!**

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes.

SAN FERNANDO VALLEY PERIO PRACTICE - Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition.

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WOODLAND HILLS - (9) op comput. General/Perio Practice. (5) ops fully eqt'd, (1) fully eqt'd surgery room, & (3) add. plumbed ops. Located in a 2,400 sq. ft. store front, in a very busy shop. ctr., on a main thoroughfare. Excellent exposure, visibility, signage, & parking. Cash/Ins/PPO small amount of Denti-Cal. 2021 Collections were approx. \$500K. BACK ON THE MARKET

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/ PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor.

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

MADERA COUNTY

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RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

<u>HIGHLAND</u> – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **Solu**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **Solu**

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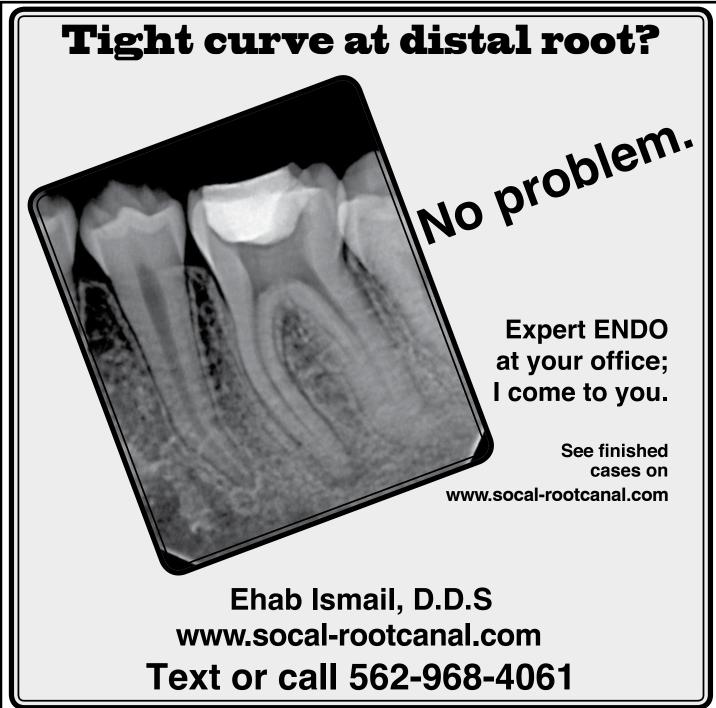
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SAN PEDRO

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NEWPORT BEACH

Low overhead gem. Modern 3 ops; CT scan; paperless. Casual feel with seller electing to go out of network. Revenues of \$340-400k annually on PT sched. Easy transition and acquisition.

PLAYA DEL REY

Retiree with over 30 years goodwill. Works 4 days and has busy 4 days hygiene per week. Revenues suppressed due to uber-conservative treatment planning at \$450k annually. Ideal merger opportunity as well. NO MISS opportunity but must act fast. Reach out immediately.

LAGUNA BEACH

Wow factor! State-of-the-art practice. Shopping Center visible. Revenues of \$500k on PT sched makes this affordable to all. Non-advertising private/PPO practice. Busy hygiene. Call right away!

OC Gem (Proximity to Gardena)

This one has it all! Conservative retiree with huge patient base. Revenues of \$1.6 and growing. 7 fully equipped ops. Free standing building with visibility and large parking lot. Office is paperless. Beautiful décor. Existing associate (2 days), super busy hygiene (3 days). Contact us immediately to be considered.

RIVERSIDE: Revenues over \$400k part-time sched

WHITTIER: Large facility; large sign; big potential

LOS ANGELES: Strip Center with walk-ins

WEST COVINA: Retiree with revenues of \$500k

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AGOURA HILLS GP FOR SALE - 4 Ops, High Quality FFS, Desirable, Strong Hyg. GR \$1.1M. HSDPT - Thinh Tran-949-533-8308 https://dentalpracticetransitions.henryschein. com/listing/ca3085/

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Central San Diego	\$1,200,000	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.	
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community.Rea Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location dream practice.	
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections fa exceed the fixed overhead.	
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available fo purchase. Solid practice in a highly desireable professional/medical complex. Plenty of parking Procedures can be added to increase collections.	
Fallbrook	\$775,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.	
San Diego	\$859,000	Perio practice. 5 ops. Gross Collections \$1.1 Million. Centrally located in one of San Diegos top communities. Averaging 32 new patients per month. Seller willing to associate back to help with transition with a strong active referral base.	
East County	\$375,000	ORTHO practice. Located in a prime retail shopping center location. Plenty of parking. 6 chairs with room for more. Brand new paint and carpet has this office looking like new. Come see one of the top locations with very affordable rent with a well negotiated lease. 40 year of goodwill!	
San Diego Inland	\$475,000	GP practice with opportunity to purchase the real estate! Beautifully appointed modern buildout in great location. The buildout on this is second to none with spacious well equipped ops with lots of natural light and views from the chair. A must see and a rare opportunity to also purchase the real estate in a coveted central San Diego community.	
Temecula	\$424,000	GP practice. 5 ops. Relatively new equipment in prime location with easy access and plenty of parking. Motivated seller who loves the practice but has another 60 miles away that will become his focus. Seller financing might be available. Definitely come see this one!	
Kearny Mesa	\$379,000	GP practice. 4 ops. Seller retiring and moving out of state. Practice located in the heart of San Diego, adjacent to Sharp Memorial hospital and Childrens hospital (could be converted to Pedo or family office.) Easily accessible (located at the intersection of 3 main San Diego freeways) with plenty of parking. A lot of upside as seller refers out many procedures.	

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AGOURA HILLS (\$85K) 3 ops, 1,200 sq. ft., 30 Yrs Goodwill. Greg Beamer 909-542-4891

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- #2 Your honesty. "You told me the truth, and everything turned out just like you said."
- #3 Personal attention. "I liked dealing with you AND ONLY YOU! No frus trating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

Practices for Sale

Beverly Hills

Private General Practice - Dr retiring after 45 years in practice - 4 operatories in beautifully appointed office - grosses almost 700,000/yr on 3 $\frac{1}{2}$ days/week with a net income over 350,000 - digital xrays, and computer system

Mission Viejo

Private General Practice - one doctor office grosses over \$700,000/yr on 3 days/week -4 operatories in 1200 sq ft in strip shopping center – huge net of over \$400,000 – insurance, cash, and some Dentical

Bakersfield

Private General Pracitce - 4 operatories in professional building with good exposure – expected gross this year approx. \$600,000 on 4 days/week

San Diego and/or Poway

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LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE: Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$700,000.

BEVERLY HILLS GENERAL PRACTICE FOR SALE: This practice focuses on implant-based restorations. The office has three equipped operatories with a CT scanner, digital x-rays, and Dentrix software. The practice collected over \$620,000 last year on four days per week. Seller refers all endo and oral surgery other than implant placements, which is done by a specialist. The practice averages 7-10 new patients per month. Located in a prestigious building in the Golden Triangle area of Beverly Hills. Asking \$400,000. - SOLD

CALABASAS GENERAL PRACTICE FOR SALE: Consistent history of collections over \$700,000 per year with a good net income. Located in a smaller professional building, the practice has four equipped operatories with digital x-rays and panoramic. Very nicely done leasehold improvements. Four days of hygiene. 33% of the production is from hygiene, exams and x-rays.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Well established PPO practice collected \$980,000 last year and \$828,000 in each of 2019 and 2020 on four days per week with five days of hygiene coverage per week. Seller refers almost all endo and pedo and has a periodontist once a month. The office is in a professional building on Ventura Blvd with easy access. The office has five equipped operatories with digital x-rays, Dentrix software and two lasers. The practice averages 22 new patients per month. Asking \$670,000. – PENDING AT ABOVE FULL PRICE

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SHERMAN OAKS GENERAL PRACTICE FOR SALE: Established in 1950, this practice has treated generations of patients from the same family. Practice currently averages \$550,000 per year in collections on four days per week with four days of hygiene coverage. Net income of \$135,000 per year. 44% of the practice production is from hygiene, exams and x-rays. Seller refers all oral surgery, all ortho, difficult endo and all perio surgery. The office has 5 equipped operatories and is computerized with Softdent software and digital x-rays. The practice does no marketing or advertising, does not accept any HMO plans or Denti-Cal and the practice gets 8-9 new patients per month. Seller is retiring. Asking \$350,000. – SOLD AT FULL PRICE

SANTA CLARITA FEE FOR SERVICE PRACTICE FOR SALE: 36 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all pedo. The office has 3 equipped operatories plus one additional operatory that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000.-SOLD AT FULL PRICE

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- IN ESCROW! National City | \$295,000 | 3 ops | Established practice in a busy retail strip. Call Tim (714) 272-8404
- NEW! Long Beach Bixby Knolls Fast-Start | \$299,900 | 5 ops | Stunning, high-end buildout
- SOLD! Santee | \$195,000 | 7 ops | Modest GP with substantial real estate available. Call Tim (714) 272-8404
- IN ESCROW! Newport Beach | \$539,000 | 6 ops | Upscale general/cosmetic with excellent patients! Call Tim (714) 272-8404
- IN ESCROW! Ladera Ranch | \$240,000 | 7 ops | Luxury fast-start w/ top-of-the-line equipment. Call Tim (714) 272-8404
- SOLD! Anaheim | \$130,000 + \$565k RE | 3 ops | Own your own space! Call Tim (714) 272-8404
- Newbury Park | \$149,900 | 4 ops | Fast-start GP with iTero and RE available in desirable building! Call AI (818) 298-9770
- West Hollywood | \$435,000 | 3 ops | 100% fee-for-service GP in highly sought-after medical building! Call Eddie (310) 595-0203
- IN ESCROW! Beverly Hills | \$65,000 | 3 ops | Turn key on Wilshire! Modern office in 90210. Call Eddie (310) 595-0203
- IN ESCROW! Santa Monica | \$702,000 | 4 ops | Profitable, high-end growing practice downtown. Call Al (818) 298-9770
- IN ESCROW! North San Fernando Valley | \$385,000 | 4 ops | Pediatric practice trending to collect \$500k in 2022. Call Ken
- Clendale | \$175,000 | 3 ops | Bright office on an upper level of downtown bldg! Call Al (818) 298-9770
- NEW! Thousand Oaks | \$459,000 | 5 ops | Busy retail center location, high-tech equipment, 3-day work week. Call Ken
- SOLD! Tarzana | \$959,000 | 3 ops | Boutique, state-of-the-art GP in walkable area! Call AI (818) 298-9770
- SOLD! Rancho Mirage | \$629,000 | 5 ops | 5-star GP in upscale shopping center. Call Tim (714) 272-8404
- IN ESCROW! Palm Desert | \$1,400,000 | 6 ops | 100% FFS general and cosmetic practice. Call Tim (714) 272-8404
- Palm Springs | \$240,000 | 4 ops | Golf capital of the world! All digital, modern practice. Call Tim (714) 272-8404
- SOLD! Glendora | \$230,000 | 3 ops | Long-est. GP off 215 Freeway with a great patient base. Call Eddie (310) 595-0203
- El Centro | \$615,000 | 4 ops | Super profitable 75-year established GP. Call Maricelle (858) 722-7461
- NEW! San Clemente | \$750,000 | 8 ops | Very profitable 3,000sf GP with tremendous growth opportunity! Call Tim
- IN ESCROW! Simi Valley | \$399,000 | 6 ops | 5-star GP, busy shopping cntr, low fixed expenses.Call Ken (805) 338-5850
- NEW! Encino | \$349,000 | 3 ops | Multi-Specialty w/ 60 years of goodwill in a popular, well-located medical center. Call Eddie!

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- IN ESCROW! Ojai | \$350,000 | 4 ops | Attractive, state-of-the-art practice with high ceilings. Ken (805) 338-5850
- IN ESCROW! Carpinteria | \$439,000 | 3 ops | Profitable GP in charming, laid-back beach town! Call Darren (805) 878-0633
- Northern Santa Barbara County | \$225,000 | 3 ops | Profitable Pedo. and GP in a busy area. RE available Call Darren
- NEW! Santa Maria | \$640,000 + RE | 5 ops | 100% FFS, 40 year est., fully digital GP in prime location. Call Darren
- Lompoc | \$125,000 + RE | 8 ops | Recently remodeled near Air Force Base. Call Darren (805) 878-0633
- Central Coast | \$299,000 | 3 ops | Beautiful office with lots of upside potential. Call Darren (805) 878-0633
- SOLD! Santa Maria | \$2,235,000 | 6 ops | Fantastic practice in a popular medical building. Call Darren!
- NEW! Santa Barbara | \$1,025,000 | 5 ops | Full purchase or 50% Partnershop avail, at 100% FFS GP. Call Darren!
- Santa Maria | \$575,000 | 4 ops | Mostly FFS in a popular medical building near the town center. Call Darren!
- SOLD! Oxnard Turnkey | \$105,000 | 4 ops | Cozy office in a modern high rise! Call Ken (805) 338-5850
- Santa Maria | \$895,000 | 5 ops | Very profitable with very little competition. Call Darren (805) 878-0633
- SOLD! Ventura | \$450,000 | 4 ops | In busy shopping center. Low overhead! Call Ken (805) 338-5850
- SOLD! Lompoc Dental Suite | \$590,000 | Two suites, for sale or lease. Call Darren (805) 878-0633
- Santa Maria | \$140,000 | 3 ops | 20 years of goodwill at comprehensive GP. Call Darren!
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- SOLD! North San Luis Obispo County | \$669,000 | 4 ops | Profitable GP, high-vis near downtown. Call Darren
- NEW! San Luis Obispo County | \$529,500 | 6 ops | Modern, exceptionally profitable GP in PRIME location! Call Darren
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- Santa Clara | \$356,000 | 3 ops | Established practice in a busy retail center. Great satellite office! Call Nelson (510) 501-1959
- NEW! Monterey | \$935,000 | 4 ops | Very profitable GP in a walkable area with real estate available. Call Scott (650) 374-9383
- Concord | \$349,000 | 6 ops | Spacious office in beautiful building. Call Nelson (510) 501-1959
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- Northern California | \$795,000 + Real Estate | 6 ops | Gold country gold mine! Don't miss it. Call Scott at (650) 374-9383.
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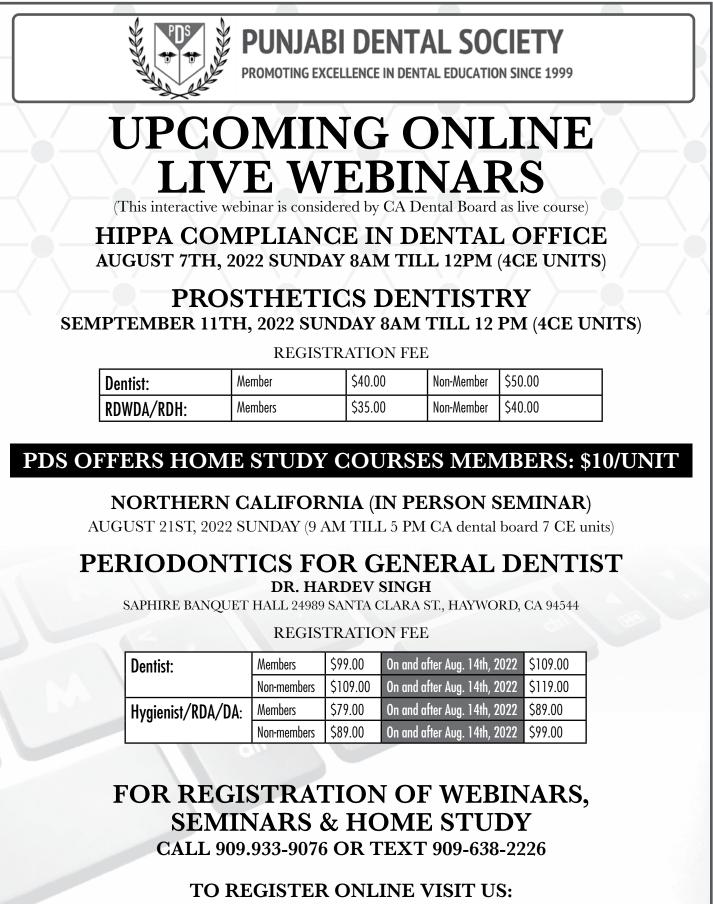
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Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.



A. Lee Maddox, DDS, Esq.

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FEATURED LISTINGS

IMPERIAL BEACH – Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021.** Please contact your CPS Broker for more information. **Property ID #5359.**

NEWPORT BEACH – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 ½ days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2nd floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021.** Please contact your CPS Broker for more details. **Property ID #5397.**

TORRANCE – Orthodontic practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021.** The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.**

MURRIETA – Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2nd floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operatory. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. **The practice grossed \$671K in 2021. Buyer's Net of \$240K.** Please contact your CPS Brokers for more details. **Property ID #5389.**

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- Projecting \$652K for 2022
- Buyer's Net of \$400K
- 20+ years of goodwill
- Located in a free-standing medical building
- 3 equipped spacious operatories
- 3 Chairs in an open bay

- 100% patient referral
- Income Source Cash, PPO & some Denti-Cal
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- Lot Size of 22,400
- Ample parking

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LOS ANGELES COUNTY LISTINGS

CANOGA PARK – Leasehold Improvements & Equipment Only – The Sellers demonstrate their flexibility for a timely transaction by gifting the patient charts to whoever buys the leaseholds improvements & equipment or is open to selling the patients' charts only. Our practice has high visibility with a corner location in a very diverse neighborhood in the San Fernando Valley region of Los Angeles. The practice has been an icon in the community for very years and has been associate-run. Surrounded by retail, restaurants, and heavy traffic patterns making parking a frequent or the area, the practice has its own private parking lot. Take advantage of the heavy traffic flow and nearby residential area, both of which provide excellent foot traffic. This traffic is captured by the new great signage not represented in the virtual tour or practice photos. Since covid, the practice has been available for two days per week. Please contact your CPS Agent for more information. **Property ID #5241.**

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. It's currently averaging \$26K/mo. The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. Property ID #5276.

HACIENDA HEIGHTS - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. The lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with an associate 1x/ mo. See approximately 10-15 new patients/mo. 100% patient referral. **The practice grossed \$619K in 2020-2021. Buyer's Net of \$247K.** Please contact your CPS Broker for more information. **Property #5361.**

LOS ANGELES – General / Orthodontic practice established in 1986, located in a single-story building strip center with heavy traffic flow. Great street visibility and signage. Has extra parking in the rear. This practice consists of 10 equipped operatories in a 2,800 sq. ft. office. PPO/Cash/Denti-cal. Grossed \$1.8M in 2021. Projecting \$1.824K for 2022. Buyer's net of \$477K. Seller is currently working 5 days/wk with GP Associate 5 days/wk and Ortho 1x/mo. Patient and GP Referral. It's computerized with Easy Dental and Digital X-ray. Has excellent staff. Please contact your CPS Broker for more information. Property ID #5387.

TORRANCE – **Orthodontic** practice located in a 3-story medical-dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **The practice grossed \$347K in 2021**. The Seller is moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.**

TORRANCE – Turn-Key general practice located in a busy shopping center with plenty of parking. It's on a busy intersection. Seller is currently working 5 days/wk and sees approximately 11 new patients/mo. PPO / Cash / Medi-cal. 100% patient referral. The practice consists of 2 equipped spacious operatories with Digital x-ray and Easy Dental software. In 2021 the practice grossed \$172K. Please contact your CPS for more details. Property ID #5391.

WESTLAKE VILLAGE – Established in 2005, this beautiful general practice has 5 spacious equipped operatories in a 2-story medical/dental complex plaza. It grossed approximately \$706K in 2021. Buyer's net of \$245K. Income source is PPO and Cash Only. Seller sees approximately 9-11 new patients per month. It's computerized with Eaglesoft software. Practice is only open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. Property ID #5376.

WILMINGTON Price reduced!! - General Practice with 27 years of goodwill is located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk. with 1 day/month of Ortho and sees approximately 10 new patients/ mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in an approximately 1,300 sq. ft. suite. This practice grossed 244K in 2021. Please contact your CPS Broker for more information. Property ID #5334.

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ORANGE COUNTY LISTINGS

ANAHEIM HILLS – Established in 1996, this general practice is located in a busy 2-story retail building with great signage and plenty of parking. On one of the busiest intersections of Anaheim Hills. The seller is currently working 3 days/wk with 5 days/wk of hygiene. PPO & Cash. The office consists of 3 equipped operatories and it's computerized with Dentrix software and has digital x-ray. **Grossed \$519K for 2021.** Great opportunity. Please contact your CPS Broker for more details. **Property ID #5390.**

BREA - This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Property ID #5356.**

CORONA DEL MAR –Well-established General Practice located in a single-story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has a digital X-ray. The retiring seller is currently working 4 days per week, O.S. 2x per month, and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. It grossed approximately \$817K for 2021. Projected Buyer's Net of \$201K. Reasonable rent for the area. Has excellent staff. Great location. Next to a residential area and retail shops. Property ID #5285. Please contact your CPS Broker for more details. Property ID #5285.

FULLERTON – Well-established practice with over 66 years of goodwill in a single-story professional building complex. This 2,285 sq. ft. practice consists of 5 equipped operatories and Dentrix software. The seller currently works 4 days a week and has 4 days of hygiene per week. Sees approximately an average of 15-18 per day and an average of 7 new patients a month. The practice grossed \$753K for 2021. Buyer's Net of \$221K. Does minimal advertising! Mainly patient referrals and 1 syndicated ad. Please contact your CPS Broker for more details. Property ID #5392

IRVINE – PEDO/ORTHO practice is located in a two-story retail shoring center surrounded by new home developments. The office was established in 2008 and consists of 6 chairs in operative vit 4 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. The Seller works 4 days/wk. of Ortho. Sees approx. 80-85 new patients/mo. The practice grossed approximately \$1.9M in 2021. Please contact your CPS Broker for more details. **Property ID #5367.**

IRVINE – Leasehold Improvements & Equipment Only! General practice is located in a 3-story medical building. The parking it's on 1st floor. This office consists of 3 equipped operatories in an approx. 1,100 sq. ft. suite. The whole office is handicap accessible. Has reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5371.**

IRVINE - **General Practice** + **Specialty** established in 2011 and located in a 3-story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk, and Specialists 1x/mp, the #be sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray an Cheetry software. **Grossed \$1.3M for 2021. Projected Buyer's net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352**.

IRVINE – Established in 1975, this general practice is located on the first floor of a two-story medical-dental building. Retiring seller is currently working 4 days per week and sees approximately 25 pew patients per month. PPO & Cash Only! Does minimal advertising. No HMO. The practice consists of 3 spacious equipped of the trips and 1,200 sq. ft. suite. It's computerized with Eaglesoft software. Has reasonable rent for the area. Grossed \$434K in 2021. The lease contact your CPS Broker for more details. Property ID #5388.

LAGUNA HILLS - Is a well-established general practice with 5 fully equipped operatories and 3 plumbed not equipped on a 1,890 sq. ft. suite in a single-story shopping center. Seller is currently working 3 days/wk with a Hygienist 3 1/2 days/wk and sees approx. 20-25 new patients per month. It is computerized with Dentrix software and Pax-i 3D Pano. The practice grossed \$1M in 2021. Buyer's net of \$379K. Well maintained office with up-to-date modern look and equipment. Please contact your CPS Broker for more details. Property ID #5394.

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LOS ALAMITOS – Well-established general practice located in a 2-story medical-dental building with great street visibility and signage in a highly desired area of Los Alamitos. The practice consists of 4 spacious eq. ops, in a 1,250 sq. ft. suite. The retiring seller is currently working 3 days/wk. with 4 days/wk. of by Great Pro and Cash only! Has great rent for the area. **Grossed approximately \$377K in 2021.** Excellent staff. Plenty of pauling. It's a great opportunity. Please contact your CPS Broker for more information. **Property ID #5382.**

NEWPORT BEACH – This is a well-established General Practice with over 29 years of goodwill. The doctor currently works at the practice 4 ½ days a week and averages 15-22 patients a day with an average of 16-17 new patients a month. Located in a 7-story medical building on the 2nd floor, the practice consists of 2 equipped operatories in a 1,058 sq. ft. suite. **The practice grossed \$769K in 2021. Buyer's Net of \$301K.** Please contact your CPS Broker for more details. **Property ID #5397.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

DESERT HOT SPRINGS (GP + REAL ESTATE) – This practice is located in a free-standing building with a private parking lot and frontage with excellent street visibility. This practice consists of 4 equipped peratories and 1 plumbed not equipped. It's computerized with Open Dental software and digital X-ray. Seller does minim 1 an ortising. Seller established in 1986 and 23 years at this location. Projecting **\$784K for 2021. It's currently averaging \$65** to ortex order practice opportunity to own the practice and building Please contact your CPS Broker for more information. **Property ID #5340.**

FONTANA (GP + Real Estate) – Established in 1967, this general practice is located in a single-story building with great street visibility and heavy traffic flow. The office is next to a residential area. The seller is currently working 4 days a week with 3 days/wk of hygiene. PPO & Cash Only. Seller does minimal advertising. The office consists of 4 equipped operatories, 2 hygiene rooms, and a digital X-ray. It grossed approx. \$751K in 2021. Buyer's net of \$206K. Please contact your CPS Broker for more information. Property ID #5375.

GROUP SOLO IN RIVERSIDE COUNTY - Our practices are preeminent dental offices and icons for the local community established circa 1989. With over 60+ years of goodwill to offer, these practices are located in a single-story professional building with a corner location on a spacious 2,460 SF Suite, one of 6 units in the building. These two independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double; each practice has its own set of financials for review. With the combined strength of these two practices, you will be unrivaled for this demographic. The Sellers and other tenants privately own the real estate, which will offer a very competitive lease and consider selling the Real Estate for a timely transaction. After reviewing the financials for these practices, you will realize the Buyer with the right skillset can capture the income for specialties being referred out; and the high-profit margins these practices have. One Seller has a satellite office for sale as well. **Please contact your CPS Broker for more information. Property ID #5373.**

LAKE ELSINORE – This general practice with 38 years of goodwill is located in a 2-story building in downtown Lake Elsinore and blocks from the lake. The practice consists of 3 equipped operatories in a 1,200 sq. ft. suite. The retiring seller is currently working 3 days per week and 3 days per week of hygiene. The seller sees an average of 8-10 new patients per month. PPO & Cash Only. 100% patient referral. The office grossed approximately \$331K in 2021. Has great staff. Please contact your CPS Brokers for more details. Property ID #5381.

LOMA LINDA – Well established General practice located in a 2-story enfessional building plaza. The office consists of 3 equipped operatories in a 1,231 sq. ft. suite. The seller is currently working 4 days per veek with 6 days per week of hygiene. Cash and PPO only. Seller sees an average of 15-20 new patients per month. The seller is currently the grossed \$288K in 2021. Please contact your CPS Broker for more details. Property ID #5378.

MURRIETA – Well-established practice with 20+ years of goodwill is located in a 1,500 sq. ft. suite on the 2nd floor of a 2-story medical building. The practice is software with Eagle soft and is equipped with 4 spacious operatories that have window views and 1 plumbed not equipped operatory. The seller currently works 3 days a week with 1 hygienist 3 days a week and 1 hygienist 2 times a month. The practice grossed \$671K in 2021. Buyer's Net of \$240K. Please contact your CPS Brokers for more details. Property ID #5389.

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Alex Baylon, V.P. Lic #02128087

PALM DESERT - General practice established circa 1992 and located in a 2-story professional building. This practice is an icon in the community and consists of 7 equipped operatories in an approx. 2,500 sq. ft. suite. It's computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. It's 100% patient referral. It grossed \$1.5M in 2021. Buyer's net of \$509K. Sellers work 1 day each with GP Associate 3 days/wk., Endo and O.S. 1x/mo. Property ID #5372.

TEMECULA (Turn-Key) – General practice located in a professional building in a shopping plaza. It's right off the freeway on a corner location. Suite next door is vacant, therefore, room for expansion. The practice consists of 2 equipped operatories. This is the Seller's satellite office. This office will be sold as one with the Hemet practice or can be sold separately. Please contact your CPS Broker for more details. **Property ID #5374.**

YUCCA VALLEY – (PEDO + Real Estate) practice is in a free-standing building with plenty of parking and frontage with excellent street visibility. The office was established in 2012 and consists of 3 chairs in open bay with 3 equipped operatories and 1 plumbed not equipped in an approximate 2,800 sq. ft. suite. The practice grossed \$673K in 2021. Buyer's Net of \$403K. Property ID #5396.

SAN DIEGO COUNTY LISTINGS

FALLBROOK – With over 30 years of goodwill, this general practice is located in a 2-story medical-dental building with 4 equipped operatories on a 1,565 sq. ft. suite. Next residential area and other professional buildings. It's computerized with Practice Works software and Digital X-ray. **Grossed \$332K for 2021**. Please contact your CPS Broker for more details. **Property ID #5386**.

IMPERIAL BEACH – Well-established general practice with 2 equipped operatories and 1 plumbed not equipped located in a busy one-story shopping center. Seller is currently working 2 days/wk with Associate 2 days/wk. Sees an average of 20-25 new patients per month. Computerized with Practice Works and Digital X-ray. Reasonable rent for the area. **Grossed \$558K for 2021**. **Buyer's Net of \$227K.** Please contact your CPS Broker for more information. **Property ID #5359**.

OCEANSIDE – Leasehold Improvements & Equipment Only! This office has 4 equipped operatories in a single free-standing building with excellent street visibility. Has reasonable rent for the are was recently remodeled and shows very well. In a great corner location just blocks from the ocean. The office is coartinuity furnished and recently remodeled. Please contact your CPS Broker for more details. **Property #5380.**

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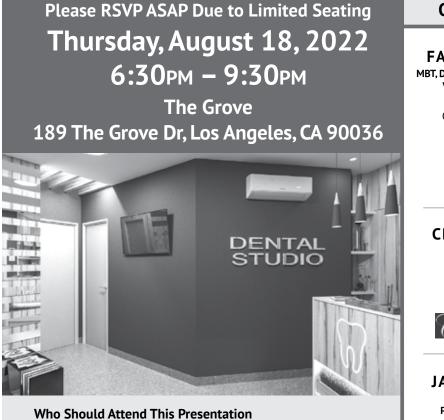
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FONTANA - GP + Real Estate. Well established office w/ eq. ops. Grossed \$751K in 2021. California Practice Sales, Inc. Phone: 714-639-2775

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Modesto Practice For Sale \$400,000: Busy 4-operatory practice, 50+ years goodwill, recently remodeled, real estate available! info@integritypracticesales.com (855) 337-4337

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CHULA VISTA - *NEW LISTING* - Rare opportunity in San Diego to purchase a practice with real estate. This spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% Fee for Service and 56% PPO. Gross receipts for 2021 of \$545K with average of 16 new patients each month. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3195- Christy Conway - 619-889-6492 http:// dentalpracticetransitions.henryschein.com/listing/ <u>CA3195</u>

EL CAJON - *NEW LISTING* - Highly productive 4 OP practice. Modern facility and equipment. Digital X-Rays, Intraoral cameras, Easy Dental System, computerized in all OPs. Seller does Bread and Butter dentistry and refers out most specialty services. Parking is free. Excellent Opportunity to acquire a solid practice primed for future growth. #CA2975- Christy Conway - 619-889-6492 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2975</u>

ENCINITAS - NEW LISTING - General Practice located in the highly desirable area of Encinitas on a busy 4 lane main drag. Office has six (6) bright operatories in a 2,000 sq ft. space with a private parking lot. Great Technology with a CBCT, 5 Microscopes, Scan X and SoftDent. 38 years of goodwill with 7 days of hygiene. Solid cash flow with only working 3 days per week. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. This won't last long! #CA3152 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3152/

ESCONDIDO - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private, gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031 - Christy Conway - 619-889-6492 <u>http://</u> <u>dentalpracticetransitions.henryschein.com/listing/</u> <u>CA3031</u>

LA JOLLA - *NEW LISTING* – Well-established general practice located in the Golden Triangle of La Jolla. Gross receipts of \$816K in 2021 with 9 hygiene days per week. Office has five (5) operatories in a 1,900 sq. ft. space. This practice is in a medical/ dental building right off the freeway in the heart of San Diego's Biotech community with UCSD, Qualcomm and Scripps minutes away. Dentrix, Dexis, and soft tissue laser. Room for growth with most specialties referred out. Practice has been in this location for 35 years. This is your opportunity to take over a longestablished practice with huge growth potential! #CA3190 - Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ ca3190/ **OCEANSIDE** - *NEW LISTING* - Long established GP practice located blocks from the beach in the coastal city of Oceanside. Over 40 years of Goodwill in this 1,921 sq ft. office paperless practice. The office is plumbed for 7 Ops, 4 Equipped. 2021 GR \$691K with average of 15 new patients each month. Located in a free-standing building with ample parking in a private lot. #CA3151- Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3151/

SAN DIEGO - *NEW LISTING* - Chart Sale. Seller retiring after 30 years in practice in the 92117-zip code. 400 patients seen in the last 18 months. 50% Cash, 50% PPO practice. No Delta Premier. #CA3188 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3188/</u>

SAN DIEGO - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <u>http://dentalpracticetransitions.henryschein.com/listing/ CA3005</u>

SAN DIEGO - *NEW LISTING* - Rare opportunity to own a profitable Pediatric practice in central San Diego. This office features 2,600 sq feet with four (4) open bay chairs and three (3) closed rooms. Located right off a major freeway in a free-standing building with ample parking. Dentrix, ScanX Phosphor Plates and Pan. 25% PPO, 15% FFS, 20% HMO & 40% Medicaid. Emergency Sale and looking for buyer immediately. #CA3140 - Christy Conway - 619-889-6492 <u>https:/// dentalpracticetransitions.henryschein.com/listing/ ca3140/</u>

SAN DIEGO - *NEW LISTING* - Don't miss this incredible opportunity to own a well-established Oral Surgery practice in San Diego. This great practice has a strong presence in the community of El Cajon, started in 1976 and acquired by present owner in 2006. The practice has two (2) surgical rooms, two (2) consult rooms. The practice is in a standalone building and has been in the same location for 46 years with a reliable referral base. #CA3115 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3115/

SAN DIEGO NORTH COUNTY - *NEW LISTING* - North County Listing back on the market. Solid four (4) Op, 1,250 sq. ft. GP in a highly desirable location within a busy strip mall. Adjacent to a busy intersection between 2 major streets. Reasonable rent and strong cash flow. Practice operates with Dentrix and is fully digital. Clean and modern with an excellent layout. Collections of \$753K in 2021. 22 years of goodwill. #CA2961 - Christy Conway - 619-889-6492 <u>https:/// dentalpracticetransitions.henryschein.com/listing/ ca2961/</u> SAN YSIDRO FACILITY ONLY - NEW LISTING - Leasehold ready for immediate sale. Selling Doctor just built out 4 operatories (3 equipped and 1 used as an x-ray room) in a 1,330 sq ft. space. No patients. Corner unit of a busy strip mall on a high traffic road. Excellent visibility and close to the border. Newly equipped with Trios 3Shape, Handheld X-ray, Sensor and IntraOral Camera. Highly motivated seller who would like to close quickly! #3129 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/ listing/ca3129/

SCRIPPS RANCH - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo Equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3054/</u>

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GREATER MODESTO - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrix, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production... all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2795/</u>

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrix PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Gina Miller - 707-391-7048 <u>http://dentalpracticetransitions. henryschein.com/listing/CA2938/</u>

SANTA CRUZ COUNTY - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/ wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Gina Miller - 707-391-7048 http://dentalpracticetransitions.henryschein. com/listing/CA2822/

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BRENTWOOD (NorCal) - Great location and goodwill in the center of this great community. 2019 GR of \$520K on a 2 1/2 day clinical week with solid recovery from Covid shutdown. Great upside potential for a full-time owner with 4 Ops in approx. 1,600 sq. ft. professionally designed office. Dentrix PMS, Paperless Charts, Digital X-Ray, Digital Pan, Diode Laser & IO Camera. #CA3008-Jim Engel - 925-330-2207 http://dentalpracticetransitions_ henryschein.com/listing/CA3008/

CONCORD/WALNUT CREEK - 5 Ops in a beautiful setting with new-looking equipment, plus own the real estate! Manageable production with a loyal patient base in an affluent / established area with modern décor, plenty of windows, and open layou in 1,650 sq. ft. 39 years of Goodwill area de sahet? Dentrix G6, new server, fiber optic radiates, photo-phosphor plate digital x-ray, I/O cameras, CEREC, soft tissue laser, and Digital Pano. #CA2808- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/ CA2808/

FAIRFIELD AREA - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sq. ft. office with 7 Ops, Dentrix, Digital sensors, I/O cameras, Digital CBCT/ Pano and average age of equipment <5 years. 1,800+ active patients, 23 -25 NP/mo., with 8 to 10 Hygiene days/ wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36-hour work week and 2021 is on track to exceed \$1.75M. Seller may work back. #CA1824- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA1824/

FAIR OAKS/CITRUS HEIGHTS - Price drastically reduced... Seller highly motivated to retire! Successful GP Practice in desirable area with 38 years of Goodwill. Nice décor with 4 Ops in ~1,100 sq. ft. with I/O camera, Digital x-ray, and Easy Dental PMS. 6 days hyg/wk., booked for ~3 months. Growth potential with Ortho and Implants. 2019 GR \$970K on a 4 day / 32 hour average work week, and 2020 production was 80% of 2019 production. #CA656- Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA656/

FAIRFIELD/VALLEJO AREA - NEW LISTING -Over 43 years of Goodwill in this 7 Op paperless practice in a high-traffic area in a professional retail and dental office building, Datacon PM Software, digital x-ray, CEREC, and digital Pano/ConeBeam unit. Avg. 19 NP/mo. over past year, and 5 hygiene days/wk. 2019 GR \$1.343M, 2020 GR was \$1.223M, and 2021 GR was \$1.522M, on a 48-hour workweek with Associates employed to boost production. Delta Premier is 35% of practice. Buyer can purchase a share of the Dental Real Estate. #CA3117- Jay Harter 916-812-0500 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3117/</u>

FREMONT ORAL SURGERY - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Pano, nitrous oxide & IV sedation equip. Constream WIN/OMS Software with 10 computer and any st paperless charts. 2019 GR \$548K on Conduct and any st paperless charts. 2019 GR \$548K on Conduct any stream with very solid post-COVID recovery circat upside opportunity for any Oral Surgeon looking to practice in this diverse, hightech community. #CA2754- Jim Engel - 925-330-2207 <u>http://dentalpracticetransitions.henryschein.com/listing/ CA2754/</u> **GREATER AUBURN** - 4 Ops+RE with 60+ years Goodwill. Dentrix, digital, soft tissue laser, and CEREC. Dentrix reports 1,100+ active patients in past 18 months, average 5-6 NP/mo. with 4.5 days hyg/wk, Room for growth with specialty procedures. 2019 GR \$632K on a 32-hour workweek. Not Delta Premier office. #CA2809-Jay Harter 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2809/

GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/ mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 http://dentalpracticetransitions. henryschein.com/listing/CA1715/

LAKE TAHOE AREA WITH LAKE VIEWS - High producing and well-established practice in the magical Lake Tahoe area with views of the Lake. 4 Op paperless practice with space to expand in a high-traffic retail area. with over 20 years of goodwill. Dentrix, digital x-ray, Digi-Doc intra-oral cameras, soft tissue lasers, Glidewell IO CAD/CAM Scanner, and digital Pano. Seller reports over 3,300 active patients in the past 18 months, averaged 55 NP/mo. in the past year, 2 days of Hygiene per week. Room for growth with all Endo and Implant Placements referred out. 2019 GR were \$1.59M, 2020 GR was \$1.69M (growth in COVID year), and 2021 GR was \$1.43M, all on a 34-hour work week. This is a Delta PPO practice with NO Delta Premier patients. Seller will work back to assist Buyer in transition. #CA3100- Jay Harter 916-812-0500https://dentalpracticetransitions. henryschein.com/listing/ca3100/

NORTHERN CALIFORNIA PERIO - Periodontist in Northern Bay Area, CA established 33 years with consistent and stable Gross Revenue over \$1.4M with 4 days of Hygiene. Seller-owned Condo, 4 Ops, 1,532 sq. ft. Seller retiring with Real Estate available for sale. Seller supportive post-sale for a smooth transition. #3118 - Gina Miller - 707-391-7048 https://dentalpracticetransitions. henryschein.com/listing/ca3118/

PALO ALTO - Central Palo Alto with over 70 years of goodwill with 3 owners. 2021 Revenue of \$1,818,000 on a 4 day work week. 9 Ops hour trin an updated 2,500 sq. ft. free-standing huilt in 10 days of Hygiene, Dentrix PMS, Paperless Ch. ft. ig a x-rkay, Laser, IO Camera, and Digital Scanne CX3037- Jim Engel - 925-330-2207 http://dentalpracticetransitions.henryschein.com/ listing/CA3037/

PLEASANTON - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 http://dentalpracticetransitions.henryschein.com/listing/CA3023/

RED BLUFF/CORNING/ORLAND AREA - NEW LISTING - Great Sacramento North Valley GP practice opportunity in an approximate 3,000 sq. ft. stand-alone Professional Office Building real estate also available for acquisition with dental practice. Six (6) Operatory practice in a desirable and growing valley community. Over 33 years of Goodwill in this paperless practice that includes Eaglesoft PM Software with 9 workstations, digital x-ray, soft tissue laser, and CAD/CAM. Seller reports over 1,600 active patients in the past 12 months, averaged approximately 22 new patients per month in the past 12 months, has 8 days of Hygiene per week, and the Dr is booked out average of 3 weeks in advance. Room for practice growth with Ortho and Implant placement being referred out. 2021 GR \$826K, all on a 32-hour workweek. Impressive stucco and adobe style architecture single-occupant professional dental office building is also available for sale with the dental practice. #CA3161 - Jay Harter - 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3161/ **ROCKLIN/GRANITE BAY AREA** - Impressive high-end 4 Op GP & Cosmetic (with emphasis on fullmouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrix, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrix reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg./wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2793/

ROSEVILLE/CITRUS HTS. AREA - High retail and drive-by traffic 4 Op practice with 18 years Goodwill. Nice layout in ~1,600 sf professional & retail exposure building. MOGO PMS, digital x-ray, I/O cameras, and soft tissue laser. Software reports 1,300+ active patients in past 18 mo., averaged 13 NP/mo., 5 days Hyg/wk., scheduled 4 wks. in advance. Room for growth in hygiene and specialties. 2019 GR \$613K, 2021 on track to hit \$775K. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <u>http:/// dentalpracticetransitions.henryschein.com/listing/ CA2897/</u>

ROSEVILLE/CITRUS HTS. AREA - 6 Op practice in a high-traffic retail area. Efficient layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, SoftDent, digital x-ray, I/O cameras, and soft tissue lasers. Seller reports over 1,00 active patients in the past 18 months, aver 5 NP/ no. 5 days of Hygiene per week. Room for growth with most specialties referred out. 2019 GP \$667K and 2020 GR was \$669K, all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.henryschein.</u> com/listing/CA2749/

SACRAMENTO METRO ORTHO-Rare opportunity Ortho practice available for purchase in a growing and stable area. Attractive design in ~2,000 sf office space along with well-trained dental team. Privatized Consultation area with an Open Office operatory area housing 5 dental chairs including Ortho Trac by Carestream PMS, parately hadice, digital X-ray sensors, and a Digit Photeph. Historically booked out 4-6 weeks, over 12, pears of Goodwill, and Seller will assist in transition and referral-base introductions. 2019 GR \$541K, and 2021 GR was \$451K on a 24 to 30 Drhour work week. #CA2986- Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.henryschein.com/listing/ CA2986/</u>

SAN MATEO COUNTY - General practice with 33 years goodwill in highly desirable city. 3 Ops, digital x-ray, and Easy Dental PM software. This a great opportunity with plenty of boot fir growth in a busy retail strip. With zero average mey get about 11 new patients per month 221 GR \$381K. #CA3044- Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca3044/

SONOMA COUNTY - *NEW LISTING* - General Fee for Service Practice refers out specialty work. \$1.6M Gross Revenue in 2021. Transferring 27 years of Goodwill, 8 days of Hygiene, on a 4-day work week. 1,700 sq. ft., 4 Ops, updated technology. A Practice like this is hard to come by! Seller retiring and offering both Practice and Real Estate for sale or lease. #CA3165- Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions. henryschein.com/listing/ca3165/</u>

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SONOMA COUNTY - 4 Ops in a spacious Covidfriendly layout located in the heart of the area off a main highway. Est. 22 years with 5 star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-Covid. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594-Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca2594/

SONOMA COUNTY - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions. henryschein.com/listing/ca544/</u>

SONOMA COUNTY - Priced below Market Value, 3-year historical consistency- Above \$1M GR. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <u>http://dentalpracticetransitions.henryschein.</u> com/listing/CA2790/

SONORA AREA - Loyal patient base and a longterm, knowledgeable staff in this 5 Op practice in a desirable growth area. Over 74 years Goodwill in this partial-paperless practice, Carestream PMS, digital x-ray, I/O cameras, soft tissue laser, and a digital pano. 1,300+ active patients in the past 18 mo., averaged 14 NP/mo. in the past 12 mo., 8 to 10 days of Hyg/wk. Room for growth in the Hygiene and keeping Ortho in-house. 2019 GR \$825K, 2020 GR \$659K, and 2021 is projected to have a record year with production thru 7/15/2021 reported at \$720K). Building for sale w/ practice. #CA2850- Jay Harter - 916-812-0500 http:// dentalpracticetransitions.henryschein.com/listing/ CA2850/

S. SACRAMENTO / POCKET ROAD / ELK GROVE AREA - Great GP practice with very high retail exposure, high foot and car traffic in a high-growth area (nearby Delta Shores development to be adding 5K new single-family homes). Five (5) Ops in 1,623 sq. ft. retail space. Over 73 years of Goodwill in this paperless, perio-oriented practice with Practice-Web PM Software, 8 workstations, digital x-ray, soft tissue laser, Pano X-Ray, and CEREC system. Practice-Web reports over 1,050 active patients in the past 18 months, averaged 12-13 new patients per month in past 12 months, 7 days of Hygiene per week (accounts for approximately 37% of annual production). Room for growth as most specialty procedures are referred out. 2019 GR \$918K, 2020 GR \$696K, and 2021 GR \$803K, on a 38-hour workweek. Seller will work back to assist in transition. #CA3093-Jay Harter - 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3093/ **S. SACRAMENTO METRO** - Great and rare opportunity to acquire an established "Invisalign Diamond Plus Provider" Ortho Specialty practice with high potential in a growing and desirable community. Attractive and modern-looking design in approximate 1,612 sf office space in a nice-exposure retail stripmall building. Open Bay 5 Chair Operatory area with a Lab, includes paperless records, Cloud 9 PM Software, digital X-Ray sensors, and a Digital Pan-Ceph X-Ray unit. Historically booked out 20 weeks in advance, per Seller there are approximately 223 active patients in full treatment (with 187 Full-Banding and 36 Interceptive cases per year) with an average age of patients of 25 to 55 years of age. This practice has over 10 years of Goodwill established with a broad/diversified referral base, and the Seller is willing to assist in transition and with referral-base introductions. 2021 GR \$404K. #3149 https://dentalpracticetransitions.henryschein.com/listing/cas1494/

VACAVILLE AREA - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrix with 5 workstations, digital x-ray, I/O cameras, eccir C andpieces, all in a paperless office. Selectro on sour 4,260 active patients in the past 18 months, an aged 5.5 new patients per month, room for Hygiene growth, and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K. Seller will work back to assist Buyer in transition. #CA2748-Jay Harter - 916-812-0500 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA2748/

WOODLAND / DAVIS / W. SACRAMENTO AREA - NEW LISTING - Seldom available opportunity to acquire an established Endodontic Specialty practice producing well, and with great growth potential in a growing, affluent, and highly desirable community/area. Modern décor in 2,250 sf office space in a professional multi-tenant office building. This practice has 12 years of Goodwill, 2 full Endo Operatories (3rd Op plumbed), and includes paperless records, TDO PM Endo Software, plumbed for nitrous, digital X-Ray sensors, Endo Microscope, and a Carestream Digital Pan-Ceph X-Ray unit. Historically booked out 3 weeks in advance, per Seller there are ~45 NP/mo. with a procedure mix of 85% Conventional Endodontic Therapy and 15% Surgical Endodontic Therapy. This practice has a broad and wellestablished referral base with only one other competitor in the area. 2020 Collections \$682K, 2021 Collections \$623K, and for Jan-March 2022, Collections \$196K on a 36 hour work-week. #3154 - Jay Harter - 916-812-0500 <u>https://dentalpracticetransitions.henryschein.com/listing/ ca3154/</u>

OUTSIDE OF CALIFORNIA

LIHUE, KAUAI - *NEW LISTING* - Location, Location, Location. Have you always dreamed of owning a practice in paradise, where work-life balance happens every day? Located on the Garden Isle of Kauai, in the heart of Lihue's newest commercial development area, this standalone office is in a high visibility location with dedicated parking. This top of the line 2,700 sq ft office was built from scratch in 2015 with 7 fully equipped operatories. Dentrix, Dexis, iCAT CBCT, PlanScan, X-Guide, Zeiss Microscope and more! Collections of \$2.4 in 2021 and 11 days of hygiene per week. 50% PPO, 50% Cash. Look no further, this well-established practice with a respected reputation in the community has a strong foundation, including the huge opportunity to grow revenue stream by bringing specialty work in-house with little competition on the island. #HI3176 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi3176/ PORTLAND, OREGON - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turnkey, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions.henryschein.com/</u> <u>listing/OR2757/</u>

PUGET SOUND ISLAND - NEW LISTING -Peaceful and Tranquil practice nestled within an affluent and popular Puget Sound Island. Features beautiful architecture, open and welcoming reception area, four (4) Ops, and one additional plumbed. Curve software, private office, new VAC and compressor. Approx. 25 new patients per month. 2020 collections: \$804K, 2021 collections: \$1.09M with an adjusted NI of \$429K. #WA3191 - Jessica Burbon - 503-332-6462 <u>https:/// dentalpracticetransitions.henryschein.com/listing/ wa3191/</u>

SEATTLE ORTHO/PEDO - High-end neighborhood of Seattle, in 2,240 sq. ft with 1 private, 1 semi-private and 2 open bay chairs. (would be considered by a bank to be a modified start-up). Equipment is from 2014 and is in great condition and seller will stay on (long term or short term). As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions</u>. henryschein.com/listing/WA2863/

SEATTLE SUBURB ORTHO/PEDO - Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long-term work back). Built out in 2014 with top-of-the line equipment, Paperless with Dentrix, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862- Jessica Burbon - 503-332-6462 http://dentalpracticetransitions.henryschein.com/listing/WA2862/

SOUTHERN OREGON - Beautiful and turn-key office features all the bells and whistles. Located in a desirable area of Southern Oregon with 5 Ops, Paperless, EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <u>http://dentalpracticetransitions. henryschein.com/listing/OR2688/</u>

SALEM - NEW LISTING - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <u>https://</u> dentalpracticetransitions.henryschein.com/listing/ OR3043/

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#1158 South LA County – Outstanding restorative GD practice. 2000 sq. ft./5ops. 2021 Gross revenues over \$1,450,000 & true net profit just \$425K. Large hygiene program w/over 2,100 active patients seen in the past 18 months. Seller retiring. Asking \$1,075,000. Contact info@ wppps.com for more information.

BEVERLY HILLS PRACTICE FOR SALE - 4 ops grosses \$700,000/ yr on 3½ days/week – digital xrays&computer – 50% overhead - Dr. retiring - Thomas & Fees Practice Sales (714)544-4341

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Legal Tip: Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SAN YSIDRO LEASEHOLD FOR SALE - 4 Ops, Newly Remodeled! Highly Motivated Seller! HSDPT- Christy Conway-619-889-6492 #CA3129 https://dentalpracticetransitions.henryschein. com/listing/ca3129/





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AGOURA HILLS - \$85,000

3 eq. ops. in a 1,200 sq. ft. suite located in a busy retail center off the 101 freeway with excellent signage and visibility. 30 Years of Goodwill. Rent is \$3,520 per month. Retiring Seller that currently works 2-2.5 days a week. Patient Charts included but not guaranteed. Amazing potential to recapture referred out services, implement some advertising, and work more days a week. Turn-Key

BREA - \$850,000

7 eq. ops. in a spacious, bright, clean, organized, inviting, streamline, well equipped suite located on the main floor of a community established professional building with excellent exposure on a main street convenient to the 57 freeway. 33 Years of cool I. Incellent online reviews, and solid area reputation. Hygiene driven practice with potential for buyer to recapture services currently being referred out. Patients accept suggested treatment plans. Long-term, knowledgeable staff in place. Collected \$1,103,401 in 2021. Under multiple offers

CHULA VISTA - Lease \$5,000/month

5 eq. ops. & 4 plumbed not eq. ops. in a 1,968 sq. ft. suite located in a single-story, free standing building with excellent visibility and signage. Community established Dental Practice. The location is fully equipped and ready to continue to be a successful Dental practice. Landlord owns the equipment. Lease only



CARLSBAD-REAL ESTATE \$2,350,000

4 ops. located in a 1,456 sq. ft., free standing, single story building with excellent signage and visibility. Convenient to the 5 freeway and ocean. 7,023 sq. ft. lot with 10 on site parking spots. Established as a Community Dental Practice. Real Estate/ Leaseholds only-Equipment and Charts are not included.

HAWTHORNE - \$295,000

4 eq. ops. in a ~1,250 sq. ft. suite located in a single story, strip center with excellent exposure, signage, and traffic. Suite was remodeled in 2018. Rent is only \$4,200/month. 32 Years of Community Goodwill. Retiring Seller with long term staff in place. Buyer has the opportunity to increase revenue by implementing some advertising and working more days a week. Collected \$420,986 in 2021.

HIGHLAND - \$175,000

3 eq. ops. & 1 plumbed not eq. op. in a welcoming, warm, efficiently designed suite located in a busy shopping center with plenty of parking and exposure. 29 Years of Community Goodwill. Beautiful, affordable, growing area surrounded by the San Bernardino and San Gabriel mountains. Conservative, retiring dentist with a generational patient base that accepts suggested treatment plans. Low Overhead-Rent is only \$2,800/ month! The practice has the potential to increase doctor days, implement some advertising, and expand into the vacant suite next door. Projecting \$268,583 for 2022 on a part-time schedule.





Greg Beamer, Dental Broker 909-542-4891 Experience in Finance and Brokerage since 1976 DRE License #01149524

Paul Yuan 909-714-2265 20 Years of Experience in the Dental Industry DRE License #02140802

Ellen Wood 18 Years in the Dental Practice Sales Industry DRE License #02006320

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GLENDALE - \$1,495,000

PPO/Fee for Service general dentist's practice that collected \$1,724,626 with a seller's net of \$651K in 2021. 4 eq. ops. in a 1,589 sq. ft. suite located in a professional medical building. 42 Years of community goodwill. Rent is \$5,536/month. Established & reliable staff. Bright, clean, streamline suite with large windows that offer 5th story views. Implants, RCTs, Surgeries, and 6 days a week of Hygiene between 3 hygienists. CBCT, Eaglesoft, Digital X-rays, & Intra Oral Cameras. This is the practice that you have been waiting for!

HUNTINGTON PARK - \$1,100,000

4 eq. ops. in a spacious, well organized, systematic suite that is located in a free-standing building on a main street with prominent signage and exposure. Landlord has installed solar panels on the roof that can help to reduce your electric bill by up to 30%! 34 Years of Community Goodwill. Attracting 47+ new patients per month. Retiring Seller. PPO/Fee For Service Practice. Projecting \$1,732,598 for 2022!

IRVINE - \$399,000

3 eq. ops. in an efficiently designed, streamline, bright, clean, organized suite located in a busy shopping center. Attracting 30+ new patients per month. Excellent reviews and community reputation. PPO/Fee for Service practice that is projecting \$627,369 for 2022.

LA MIRADA - \$169,500

5 eq. ops. in a 1,365 sq. ft. suite located in a professional building on one of the busiest streets in the area. **Retiring seller** that currently works 4 lays a week. **Low Overhead;** Rent is \$321 month and includes utilities. 18+ Years of Goodwid CDCT X-ray package included and buyer to take over remaining balance. **Stable practice** that does not have any advertising in place. Collected \$238,169 in 2019, \$228,710 in 2020, and \$227,953 for 2021.

LANCASTER - \$248,500

The practice has 4 eq. ops. in a 1,470 sq. ft. suite located in a busy, single story, strip center with excellent visibility and signage. The practice was established in 1997 and has 25 Years of Goodwill. Seller prides herself on being active in the community through education and outreach. Rent is \$2,542/ month and the practice offers an overall low overhead. Solid Patient Base. Collected \$345,315 for 2021.

MONTCLAIR - \$252,500

3 eq. ops. in a 1,100 sq. ft. suite located in a **busy, single story, strip center** on a frequented street convenient to the 10 freeway. 9 years of Community Goodwill. Bright, well equipped, streamine, digital suite that shows pride of ownership. Rent is \$2,564/month. Collected \$345,097 in 2021 on a 2-day work week.

NEWPORT BEACH - \$550,000

5 eq. ops. in a recently remodeled, 1,800 sq. ft. suite located in a two story, multi-use, frequented center with excellent visibility and signage. 16 Years of Community Goodwill. Rent is \$7,000/month. Retiring Seller that currently works 4 days/week. All Digital and Newer Equipment. Collected \$650,822 in 2021. PPO/CASH Practice.

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RANCHO CUCAMONGA - \$350,000

4 eq. ops. in a spacious, bright, clean suite located in a community established professional building convenient to the 10 freeway. Excellent exposure, reasonable rent and free parking. Exceptional online reviews. Attracting 25+ New Patients/month. Projecting \$472,290 for 2022 on a part time schedule.

REDLANDS - \$550,000

3 eq. ops. in a serene, 1,023 sq. ft. suite located in a single story, busy, strip center with excellent exposure. All digital suite with Dentrix Software, Intra Oral Camera, Pano, and more. 28 Years of Community Goodwill. Attracting ~40 new patients per month. Collected \$681,183 in 2021 and Projecting \$973,971 for 2022.



SAN DIEGO WITH REAL ESTATE FOR SALE -\$240,000 / RE \$1,131,300

4 ops. in a 1,342 sq. ft. main floor, suite located in a two story, Spanish colonial building. Excellent signage and exposure on a busy street. 50+ Years of Community Goodwill. PPO/Fee for service practice. Retiring seller that is willing to stay on 1-2 days a week to assist in transitioning. Buyer has the potential to recapture income from services that are currently referred out, implement a marketing plan, and be open 5 days a week. You will not have to worry about increasing lease rates and landlords. Collected \$326,986 in 2021 on a 3.5 day work week.

SAN CLEMENTE - \$500,000

3 eq. ops. in a spacious suite convenient to the 5 freeway and local shops/restaurants. The practice is the only business on the 5th floor with potential to expand (approx. 2 more treatment rooms). The suite offers plenty of natural light and Ocean Views! Seller currently works 4 days a week with the Seller's spouse working 1 day/month doing Endo. Rent is only \$4,724/month! 80% Insurance and 20% Cash Income Stream. Collected ~\$625,415 in 2019, \$554,683 in 2020, and Collected ~\$628,065 in 2021.

SHERMAN OAKS - \$440,000

4 eq. ops. in a 2,000 sq. ft., spacious, bright suite located in a single story, strip center with excellent exposure and visibility on a main street. Rent is \$5,519/month. 20+ Years of Goodwill. Dentrix Software, Intra Oral Camera, Digital Xray, Pano, and more. Projecting \$532,501 for 2022





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Paul Yuan 909-714-2265 20 Years of Experience in the Dental Industry DRE License #02140802

Ellen Wood 18 Years in the Dental Practice Sales Industry DRE License #02006320

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TEMECULA - \$300,000

4 eq. ops. & 1 plumbed not eq. op. in an 1,800 sq. ft. suite located on the main floor of a busy professional building with plenty of free parking. Retiring Seller. 30 years of Community Goodwill. Rent is \$3,282/month. Delta PPO/ CASH. Projecting \$518,708 for 2022 on a 3-day work week.

WEST COVINA - \$1,300.000

4 eq. ops. in a 1,560 sq. ft. suite located in a busy commercial center. Suite is nicely designed, bright, clean, streamline and well-appointed with equipment that averages 5 years old. Practice Web, Intra Oral Camera, and Digital Pano. Rent is \$4,622/month. 13 Years of Goodwill. **PPO/Fee for Service**. Excellent community presence and reviews. **Collected \$1,598,668 for 2021**.

WEST COVINA - \$250,000

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a busy, single story, retail center. 30 Years of Goodwill. PPO/CASH practice with Low Overhead. Retiring Seller. Collected \$290,282 in 2021 and Projecting \$335,508 for 2022 on a 3.5 day work week.

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In our brokerage, we strive to provide solid listings by gathering and analyzing the documentation to establish a solid, fair and financeable pricing. We custom build our marketing to reflect your years of hard work.

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Sellers, we continue to offer a complimentary cashflow analysis to give you an opinion of your price point. Incorrect pricing can erode the value of your practice if it sits on the market in an unfinanceable manner and develops a reputation.

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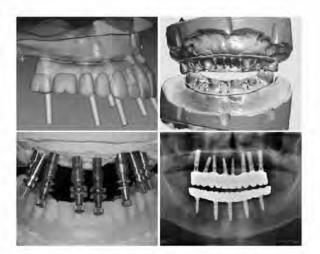
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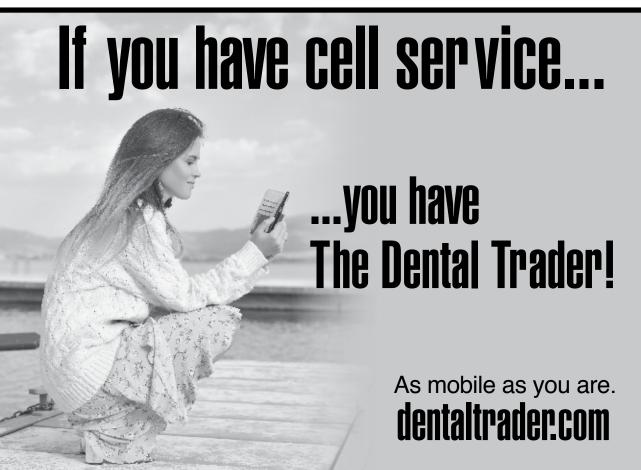
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Sean Sullivan was the broker for the recent sale of my late husband's dental practice. He sold the practice in a timely manner despite being met with many challenges. I attribute the successful sale of the business to his professionalism, expertise and being a team player. - Janie Munce

Sean's tireless efforts made a difficult journey seem painless, he was always one step ahead of the procedure. I made the best choice in having you on my team! - Dr. Richard Goble

Jason Owens' honesty, availability, and attention to detail. His advice and guidance proved to be correct throughout the process. - Daniel J. Crowley, D.D.S.

Your extensive professional knowledge, patient personality and nurturing hands guided us down the path to completion. You got me maximum value for my practice." - Gwen Kelly, D.D.S.



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practices for sale forced sale due to health issue. 2 practices rialto(3ops) and san bernardino (4ops) located on busy streets.low leases. associates on 2 day scheduled produced \$530 in both offices 2021 asking \$400 obo mike 562.832.9332 Dentipro.net

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Practice for sell in Fresno, CA--1110 sq ft 2 OPs with a 3rd OP plumbed. Easy Dental software and Dexis X-ray. Dentist retiring. Lease is \$1330/mo including electricity, water, janitorial service. Private pay, most insurances, Denti-Cal pts. Sales price reduced to \$130,000.00. Call (559) 494-2049 for more info. Please leave a message and call back number.

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West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. Sold Sold Sold

Orange County: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

<u>Valley Village:</u> Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot trafic at RETAIL CENTER. Located on Sunset Blvd, , street exposure with great signage. This upscale office is digital and is associate run.

Westchester: 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. Sold Sold SOLD

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

Porter Ranch: Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

<u>Calabasas:</u> 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more. SOLD

<u>West Hills:</u> Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Santa Clarita: 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. Sold Sold

Marina Del Rey – 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

New Listings

<u>Camarillo</u>: 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works. SOLD

Valencia: Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

<u>Beverly Hills:</u> 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

<u>Palmdale:</u> 4 beautiful double entry treatment rooms, fully digital. Great views and location. This is a money maker. Takes all insurance except HMO.

Yorba Linda: 5 Ops, 3 elegantly equipped in this 2000 sqft office. Room for 7 ops if needed. Fully digital, Dentrix and dexis.. Doing reat numbers in a busy retail center.

Central Valley

<u>**Clovis:**</u> CA: 5 Treatment rooms, 2700 sq ft of gorgeous office, 2000 sqft of rentable space (currently rented and generation income. Double entry ops. Like new. This includes real estate. **Coalinga:** Coming soon!!!!

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<u>Beverly Hills</u> <u>Marina Del Rey</u> <u>Newbury Park</u> West Hills - Ortho listing Others Pending

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San Bernardino - 7ops, 2170 sq. ft. Gross 2021 \$633,000. Doctor only working 3 days a week! 2 hygienist working 3 days a week with one Associate one day a week. For sale- \$550,000

Escondido - Low Asking Price with 2021 collections - \$420,000, 1000 sq ft office with lots of street traffic. Seller has slowed down and is highly motivated to sell. For sale - \$150,000

La Habra - Dental Office Fully digital 4 Ops - \$100,000 or best offer

Palmdale - ASSOCIATE RUN! 7ops, 3,200sq. ft. Gross 2021 \$1,169,972.13/Rent \$4,700/month! Located in a stand alone building. Over 11,000 active patients. Seller retiring with 30 years of goodwill. For sale- \$1,068,333

Palmdale - 4 OPS, 1,600 square feet. 2021 gross \$396k+. Fully digital office. Seller retiring with 14 years of goodwill. Rent only \$3,500/month. Located in a shopping center. Asking price: \$335,000

Lake Elsinore - ASSOCIATE RUN! 4ops, 1,650 sq. ft. Gross 2021 \$493,198/ Net \$221,589/ Rent \$3,500/month! Doctor only working for 3 days a week-Associate run (Seller only present at office 2 days a month) For sale- \$450,000

San Diego - 4 ops, 1,200 sq. ft. 2000 active patients. Collection 2021 \$311,293/ Net \$107,265/ Rent \$7,732/month! Seller only working for 2 days a week. Fully digital office with ADAC chairs. For sale \$260,000

Pico Rivera [In Escrow] - Star bucks shopping Center! 3ops+ one plumbed. 1,200 sq. ft. For sale-\$125,000.

Anaheim - Band new digital office, Busy shopping intersection! 4 brand new ops with Belmont chairs, x-ray machines and sensors. With Endo Machine Sybron. 1,300 sq. ft. Newly build (less than a year) shell office! For sale- \$250,000 or best offer

Inland Empire - KFC Retail center; Low Rent \$1,987 (incl CAM+ NNN)! 3 ops, 920 sq. ft. Located inn a strip mall. Office only open by appointment. 33 years of Goodwill. For sale \$75,000!!!

<u>Glendale</u> - Spacious Digital 6 ops, 3,320 sq. ft. TV's in every room and fully digital x rays and intra oral cameras; individual one surgical room. For sale \$150,000

Norwalk - Retail Location! 3 ops, 1,100 sq. ft. 2021 gross \$229k+ Located in a stip mall. High traffic area. Seller retiring with 28 years of Goodwill. For sale- \$150,000

Bell - 4ops, 1,167sq. ft. Collecting 352k+ on only 2 days a week! Located in a strip mall, minimal marketing needed. For sale-\$200,000

Montebello [In Escrow] - 6 ops, 1,800 sq. ft. Belmont X ray in X ray room. Located by incredible shopping center. For sale-\$149,000 Whittier [In Escrow] - 8 ops, 3,200 sq. ft. 201 Gross \$567k+. Mostly associate run with specialists. Seller retiring wither 30 years of goodwill and currently only working 16 hours a week. For sale- \$460,000

Monterey Park [In Escrow] - 3 ops, all plumbed, and 2 equipped. 750 sq. ft. A professional building with multiple tenants. For sale \$40,000

Northern California Listings:

San Jose - Net \$223,146/2022, 4 equipped ops, 1,100 sq. ft. Collection 2021- \$707,500/ Rent \$3,099/ month includes CAM. Located in a professional building with multiple tenants. 2 Hygenist on staff 4 Hygiene days a week, For Sale - \$566,000.

San Francisco - 4 ops, 2,000 sq. ft. Collection 2021 - \$717,074/ Net-\$228,341/ Rent \$4,500/month including NNN. Including large lab and doctor's office. One hygienist on staff. Located on a busy street near Walgreens, a theater and more. For sale -\$475,000

Bakersfield Dental Real Estate - Rare dental real estate opportunity! 4 ops, 3 equipped. 1,500 sq. ft. Free foot traffic from 7-Eleven, Taco Bell and Dominos, 8 Parking spots / Stand Alone Building. For Sale-\$400,000

Fremont #2 [In Escrow] - 3 ops, 2 equipped, 843 sq. ft. Collection 2021 \$100,000/ Rent \$2,605/ month including NNN! Doctor working only 3 days a week and 13 hrs per week! For sale \$140,000.

Vacaville - 2 ops, 1,008 sq. ft. Collection 2021 \$479,637/Net \$180,390/Rent \$2,082/month. Stable, clean office. Low overheads. For sale-\$300,000

Fresno - 4 ops, 3 equipped, 1,800 sq. ft. Collection @284,277/ Net \$75,465 / Rent \$2,587 Digital Office. Doctor working 3.5 days a week. For sale- \$180,00

Stockton [In Escrow] - 3ops, 1,280 sq. ft. Collection 2021 \$472, 951/ Net \$208,907/ Rent \$2,050/ month. 2000 active patients. Office located along professional office buildings at Robinhood Drive. For sale \$150,000. Redwood City - 20ps, 750 sq. ft. Collection \$202,652/Rent

Redwood City - 2ops, 750 sq. ft. Collection \$202,652/Rent \$2,713.23/month (3% yearly rent increase) Includes water and outside maintenance! Long established, clean and cozy dental office with good reputation. Located in a highly desirable, urban and growing neighborhood. For sale \$160,000

Sonora - 20ps, 900 sq. ft. Collection 2021 \$95,895/ Net \$25,069/ Rent \$1,270/month, includes maintenance of heat and air. Located in a professional building with multiple tenants in an urban, growing, highly desirable location. Doctor works only 4 days a week. For sale \$75,000

Fremont #1 - 4 ops, 1,200 sq. ft. Rent \$3,850/month! Located on a major city street and signalized intersection. Fully Digital. Lots of space. For sale \$75,000.



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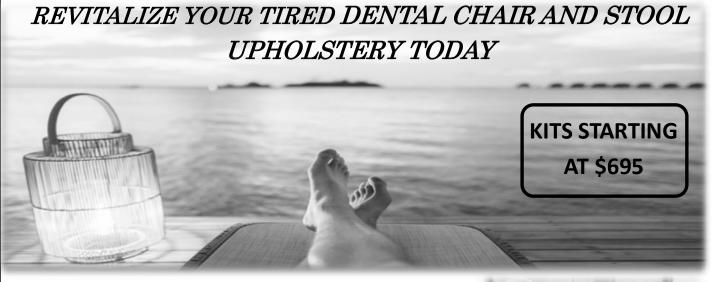
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