

THE Dental Trader

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No. Calif. Edition

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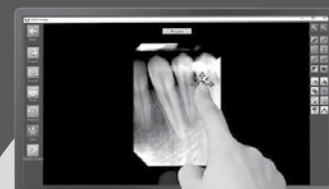
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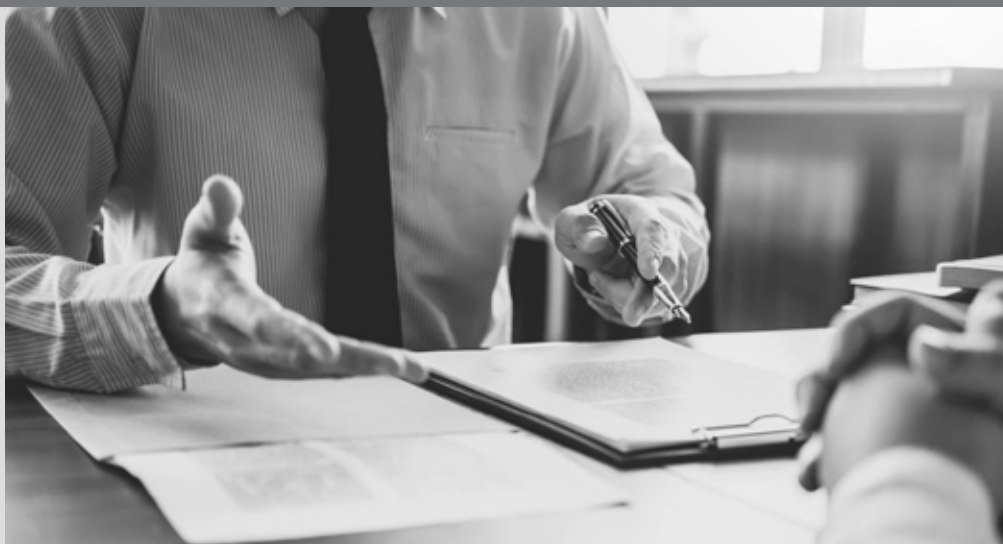
Patrick J. Wood
Pat@dentalattorneys.com



Jason P. Wood
Jason@dentalattorneys.com



Justin J. S. Morgan
Justin@dentalattorneys.com



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FRESNO COUNTY

Room for Your Fresno County Practice Listing.

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. Gross Collect. \$500K+. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **PENDING**

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S., Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition. **NEW**

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! **NEW**
See description below under **LOS ANGELES COUNTY**

LOS ANGELES COUNTY

ARCADIA #3 – Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BELLFLOWER – (20) Op Multi-Special pract located on a main thoroughfare, in a free stand bldg. on a shop ctr pad, w excellent exposure, visibility, signage & parking. The pract collected approx. \$2.17M in 2019 & has been slowly but steadily rebounding towards Pre-Pandemic numbers. Cash/PPO only. No HMO & No Denti-Cal. Newer equipt, Digital Pano & X-Rays, CEREC, Digital Scanner & Eagle Soft s/w. Admin duties just too much for Seller. He would stay on & do dentistry for Buyer if desired. **PENDING**

CANYON COUNTRY – EMERGENCY SALE! (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrix s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **FURTHER REDUCED. MOTIVATED!**

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes. **NEW**

SAN FERNANDO VALLEY PERIO PRACTICE – Long established Periodontal Practice located in a higher end, centralized area of the San Fernando Valley. The Practice was established in (1968) & the present Periodontist has practiced there since (1988) first as an Associate & then as the Owner. The Practice is located in a well know Professional Bldg., on a major thoroughfare, with easy fwy access. There are (5) eqt'd ops, & the practice is eqt'd with digital x-rays. The Seller works an easy (4) day week and there are (5) days of Hygiene. 2021 Collections were \$725K+ with an Adjusted Net Income of \$445K+! Patients are Cash/Ins & PPO with No HMO & No Denti-Cal. The practice offers Implant Placement & various Periodontal Procedures & Surgeries. The lower overhead office has a seasoned staff. The Seller is retiring, but he is willing to stay on to mentor, introduce, and help with a smooth transition. **NEW**

WOODLAND HILLS – (9) op comput. General/Perio Practice. (5) ops fully eqt'd, (1) fully eqt'd surgery room, & (3) add. plumbed ops. Located in a 2,400 sq. ft. store front, in a very busy shop. ctr., on a main thoroughfare. Excellent exposure, visibility, signage, & parking. Cash/Ins/PPO small amount of Denti-Cal. 2021 Collections were approx. \$500K. **BACK ON THE MARKET**

WOODLAND HILLS ORTHO/PEDO – (4) op Ortho/Pedo. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho and/or Mentor. **NEW**

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

MADERA COUNTY

MADERA – 8 op computerized G.P. 6 ops eqt'd. Located in a 2,400 sq ft store front on a major thoroughfare with exposure/visibility/ signage and ample free parking. Cash/PPO/Denti-Cal pt base with (25) years of Goodwill. Annual Gross Collections \$600K+. Digital X-Rays. Dentrix s/w. Mostly Spanish pt. population. Seller retiring. **BACK ON THE MARKET**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

HIGHLAND – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place. **NEW**

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

VENTURA COUNTY

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Elk Grove Established Practice with a great reputation, 4 fully equipped ops, growing collections & customer base. Highly desirable medical building, owned condo. Chris Barbour #2135925 chris@omni-pg.com, 916-792-5038. (CAD124)

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Sonora General Practice for Sale. Has 2 operatories--expandable if lease more space. Been in operation for 50+ years with gross of up to \$150,000 over the years. Is an ideal opportunity for dental group or private practice. Our area is in need of full time dental practice. Make offer? Call 209-988-7697 or 209-532-7648.

NAPA COUNTY GP FOR SALE - 7 Ops, Digital, 7 Hyg Days, Digital Pan. GR \$1.3M+. HSDPT-Gina Miller - 707-391-7048-#CA2912 <http://dentalpracticetransitions.henryschein.com/CA2912/>

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Sacramento Space: dental leaseholds for sale. Designated Parking, new flooring, fresh paint,3 rear delivery units and 2 x-ray heads. 3 ops in total. Windows in each op. Ground floor w/ only 1 other tenant in bldg, private doc's office, kitchen, lab, 1350 sq. ft. GREAT VISIBILITY. Photos on request. Close to freeway. simple lease transfer. Text 614-406-4859

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SAN LUIS OBISPO COUNTY - OUT-OF-NETWORK Heaven on earth. On 23-hour week, 2021 collected \$870,000 with Available Profits of \$355,000. 3+ days of Hygiene. Seller has never pushed hard per desire to have a balanced life. Seller can work back if desired. To learn more, go to www.PPSsellsDDS.com and scroll down to 6208.

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For sale: Midmark M7 speedclave sterilizer. Approx 12 yrs old, hardly used, and in good condition. \$300.00. OBO. Sacramento area. Call or text 530-251-6150

For Sale: GP in Marin County; 20+ GP retiring. 2.5 days/week, Stable collection of approximately \$270K for the past 5 years (2021: \$275K). All PPO & Cash patients. Digital office, 2 X-ray units, 2 digital Schick sensors and 2 ops: Asking \$95K for quick sale 408-242-0057

For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.

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Los Angeles County

Canyon Country: Collections ~ \$232K

- Seller Retires. Low overhead.
- Strip mall. 2 eq.ops + 1. Low Rent.

Cerritos – New Listing!

- **Excellent location.** 3 equipped op.
- Large shopping center off Freeway-605
- 2021 projections ~\$280K ~ \$300K
- Insurance: PPO/Cash/Cap/Denti-Cal

Cerritos – Equipment and Leasehold

Asking \$105K or Best Offer!

- Retail ctr off CA- 91 w/anchor stores.
- 1,000 sq.ft., 4 eq. ops. Fair rent

Diamond Bar: Grossed ~\$737K

- Long term pt base. All Cash/PPO
- 1 doctor & hygienist. Closed Sat & Sun
- Professional suite. 6 eq.ops.

Inglewood – Gross ~ \$810K

- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap check ~\$4k/month
- Many in house specialists, including orthodontics.

Long Beach: Gross ~ \$350K

- High quality general & cosmetic dentistry
- Denti-Cal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

Torrance:

- **Collections ~ \$600K. Mostly PPO/Cash**
- Strip Mall just off Highway – 107
- 4 eq. ops, ~ 1,400 sq.ft. Fair Rent

Van Nuys: Grosses~ \$390K

- **All Cash/PPO.** Seller retires.
- Seller does mostly GP work w/ hygienist. Lots of outside referrals.
- Front street location. Private parking lot.
- Beautiful & spacious office. 6 ops.

Van Nuys:

- **Gross ~ \$269K. ALL Cash/PPO**
- Large strip mall at a corner lot.
- Off Freeway-405, 2 ops. + 1 plumbed
- Reasonable Rent. Potential for growth

South Whittier:

- Starter practice with bonus of pts.
- Strip mall. Corner lot. Low rent
- Beautiful office. 5 equipped ops.
- Selling for a fraction of build out cost.

Practices Wanted:

High production PPO/Cash Practices
 Practices in Diamond Bar & Upland
 Pediatric Practices
 Starter Practices at Good Locations

Orange County

La Habra – New Listing!

- Collections ~ \$271K. All PPO/Cash.
- Refers out RCT, implant placements, OS and advanced perio.
- Corner lot on main street.
- 4 equipped ops. Reasonable Rent

Santa Ana – Asking \$125K or best offer!

- Annual collection ~ \$230K
- Strip mall. 5 equipped ops.
- All PPO/Cash. Associate Run

Orange – New Listing!

- Excellent location: Large Shopping Plaza off main intersection in Orange.
- Grosses ~ \$600K
- 3 equipped ops., ~ 1,200 sq.ft.

San Bernardino County, CA

Rialto – Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal. 3 eq. ops.
- Shopping plaza. Affordable Rent

San Bernardino – Gross ~\$300K

- Single story building w/parking
- Family Practice. 3 eq. ops.
- Mostly Denti- Cal patients.

Riverside County

Indio - Starter Practice & Real Estate

- Practice can be sold together or separately from real estate.
- Modern looking. Just built 3 years ago.
- Large shopping center. 9 operatories.

Murrieta – Grosses ~ \$911K.

- Seller retires. High profit margin.
- ~ 70% PPO, ~ 30% Denti-Cal.
- Production from 1 doctor & hygienists.
- Professional suite. 5 eq. ops.

Imperial County:

El Centro - High Production Office

- Large general & specialty practice
- ~50% Denti-Cal & 50% PPO/Cash
- Ideal for large corporations/ government funded establishments

Upcoming Practices

Please call to Inquire more details:

Dublin: Retail Center
 GP Practice Grosses ~ \$900K

Sacramento: Retail Center
 Just renovated.
 Starter practice with 6-8 ops.

Huntington Beach
 GP Practice Grosses ~ \$600K

Northern California

Daily City – New Listing!

- **2021 Collections ~ \$429K**
- 4 equipped ops. Reasonable rent
- Single standing bldg. on main street.

San Bruno - Collections ~ \$1.5 M

- Seller retiring. High profit margin
- Long term patients.
- Good management.
- Great potentials with PPO/Cash pt.
- Corner lot w/private parking spaces.
- Just renovated. 6 eq. ops. Low Rent.

San Jose – Grosses ~ \$255K

- Doctor does mostly general dentistry
- Close to Freeway - 680. 3 ops.
- Opens 3 days/wk with 2 staffs.
- A Spanish speaking doctor will be at an advantage at this office.

San Jose – New Listing!

- **Equipment & Leasehold**
- Large shopping plaza off CA -130 and freeway - 680.
- 3 equipped ops. ~ 1,050 sq.ft.
- **Asking \$70K or best offer!**

San Jose – 2 practices for sale

- Office #1 - Collections ~\$390K
Retail Center - 5 ops. Rent ~\$4,800
- Office #2 - Collections ~ \$608K
Retail Center - 5 ops. Rent ~\$8,300
- Both are ~50% Denti-Cal; ~50% Others
- Close to East San Jose & Vietnam town.

East Bay Area – Pediatric Practice

- **Grosses ~ \$750K**
- Good profit margin.
- Surrounding areas include Castro Valley, San Leandro, Oakland ...
- Mixed Insurance. Many Denti-Cal pts.
- Front st. locaton. 5 ops.

San Rafael - Grossed ~ \$600K

- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Located in beautiful Marin County
- Fair Rent. 3 eq. ops.
- Seller willing to negotiate price!

Santa Rosa – New Listing!

- **2021 Grossed ~\$592K**
- Seller retires. ~95% PPO/CASH
- **Asking \$350K or best offer.**
- Close to downtown. 3 Ops.
- **Potential for Real Estate Sale**

Stockton –Practice & Real Estate

- **Grossed ~ \$865K.**
- High profit margin.
- Doctor Retires . 3 eq. ops.
- ~60% Dential, 30% PPO
- Single standing bldg. w/parking lot

Vallejo

- 2021 Grosses ~ \$330K
- Doctor retires. All Cash/PPO.
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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



A. Lee Maddox, DDS, Esq.

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CONCORD/WALNUT CREEK GP FOR SALE - 5 Ops, Digital, CEREC, Digital Pan. GR \$600K+. HSDPT-Jay Harter 916-812-0500-#CA808 <http://dentalpracticetransitions.henryschein.com/CA2808/>

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Legal Tip: Buyers: Have you conducted a UCC search on the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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BRENTWOOD (NorCal) - NEW LISTING - Great location and goodwill in the center of this great community. 2019 GR of \$520K on a 2 1/2 day clinical week with solid recovery from Covid shutdown. Great upside potential for a full-time owner with 4 Ops in approx. 1,600 sq. ft. professionally designed office. Dentrax PMS, Paperless Charts, Digital X-Ray, Digital Pan, Diode Laser & IO Camera. #CA3008- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3008/>

CONCORD/WALNUT CREEK - NEW LISTING - 5 Ops in a beautiful setting with new-looking equipment, plus own the real estate! Manageable production with a loyal patient base in an affluent / established area with modern décor, plenty of windows, and open layout in 1,650 sq. ft. 39 years of Goodwill provide stability. Dentrax G6, new server, fiber optic handpieces, photo-phosphor plate digital x-ray, I/O cameras, CEREC, soft tissue laser, and Digital Pano. #CA2808- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2808/>

FAIR OAKS/CITRUS HEIGHTS - Price drastically reduced... Seller highly motivated to retire! Successful GP Practice in desirable area with 38 years of Goodwill. Nice décor with 4 Ops in ~1,100 sq. ft. with I/O camera, Digital x-ray, and Easy Dental PMS. 6 days hyg/wk., booked for ~3 months. Growth potential with Ortho and Implants. 2019 GR \$970K on a 4 day / 32 hour average work week, and 2020 production was 80% of 2019 production. #CA656- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA656/>

FAIRFIELD AREA - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sq. ft. office with 7 Ops, Dentrax, Digital sensors, I/O cameras, Digital CBCT/ Pano and average age of equipment <5 years. 1,800+ active patients, 23-25 NP/mo., with 8 to 10 Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36-hour work week and 2021 is on track to exceed \$1.75M. Seller may work back. #CA1824- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1824/>

FREMONT ORAL SURGERY - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Pano, nitrous oxide & IV sedation equip. Carestream WIN/OMS Software with 10 computers and almost paperless charts. 2019 GR \$548K on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2754/>

GREATER AUBURN - 4 Ops+RE with 60+ years Goodwill. Dentrax, digital, soft tissue laser, and CEREC. Dentrax reports 1,100+ active patients in past 18 months, average 5-6 NP/mo. with 4.5 days hyg./wk. Room for growth with specialty procedures. 2019 GR \$632K on a 32-hour workweek. Not Delta Premier office. #CA2809- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2809/>

GREATER FAIRFIELD AREA - Practice+RE with Associate in place. 4 Ops (with a possible 5th Op) in a desirable and growing area. 32+ years Goodwill, Paperless with Dentrax, digital x-ray, and I/O cameras. Seller reports over 1,200 active patients in past 18 months, average of ~10 NP/mo. in past 12 months. 4-5 days of Hyg./wk. booked 6+ mo. in advance. Room for growth with specialties. 2021 is projected to produce ~\$610K. This practice is not in-network w/Delta Premier, mostly PPO and out-of-pocket reimbursement. #CA2955- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2955/>

GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1,590 sq ft with 4 fully equipped Ops, Softdent, Dexis Platinum digital sensors, I/O cams, Adec and Pelton equip. 5 days of hygiene, 12-15 NP/mo. Opportunity to grow as most specialties referred out. 2019 GR \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

GREATER SONORA AREA - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops Dentrax, I/O camera, pano x-ray, 6 hyg. days/wk. Dr. Okihara is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on a 32-hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500

NAPA COUNTY - PRICE REDUCED! General Practice located in a beautiful wine country town in Napa County. 7 Ops in a 2,088 sq. ft., stand-alone building. An inviting, warm, and friendly atmosphere with modern touches has seen generations of families in the community for over 37 years. GR \$1M+ with 7 Days of hygiene, Dentrax, Dexis Digital X-ray, including Sordex Digital/Ceph Pano. Out of network with Delta Dental! C&B practice with strong hygiene program and 12-16 NP/month. Highly desirable foundation, including the opportunity to grow keeping specialty work in-house. #CA2912- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2912/>

OAKLAND - Incredible Goodwill of over 45 years in this Pill Hill area of Oakland, within walking distance of BART. 2019 Revenue of \$473K on a 4 day work week with Post-Covid recovery to \$551K in 12 months since reopening. 3 Ops in approx. 1,300 sq. ft. with Digital X-Rays and Digital Panoramic. Carestream PMS with 6 workstations, I/O Camera. Seller owns the stand-alone building and offering a great long-term lease. #CA2839- Jim Engel - 925-330-2207

PALO ALTO - NEW LISTING - Central Palo Alto with over 70 years of goodwill with 3 owners. 2021 Revenue of \$1,818,000 on a 4 day work week. 9 Ops housed in an updated 2,500 sq. ft. free-standing building. 9 days of Hygiene, Dentrax PMS, Paperless Charts, Digital X-Ray, Laser, IO Camera, and Digital Scanner. #CA3037- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3037/>

PLEASANTON - Great location and beautiful office in the heart of this highly desirable community. 2019 Revenues of \$1.3M+ with 7 Ops, 5 equipped in ~3,200 sq. ft. with Dentrax PMS, Digital X-Ray, Digital Pan and Diode Laser. No need to add \$\$, this practice has everything! This won't last long, so apologies in advance if you miss out. #CA2891- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2891/>

PLEASANTON - NEW LISTING - Great neighborhood practice with 24 years of goodwill. 2019 Revenue of \$470,000 with reduced workdays in the recent years. Softdent PMS with 5 workstations, paperless charts, digital X-Ray, and intra-oral camera. 6 Ops, 5 Equipped. Asking price is indicative of reduced days but don't miss this opportunity in this great community. #CA3023- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA3023/>

ROCKLIN/GRANITE BAY AREA - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years Goodwill in this paperless practice, Dentrax, digital x-ray, I/O cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrax reports 1,650+ active pts. in past 18 months, averaged 21+ NP/mo. in past 12 months, 8.25 days Hyg./wk. Rm for growth with specialties. 2019 GR \$1.6M+, 2020 GR was \$1.5M+ and 2021 projected over \$2M Production. Selling Dentist and a 2 day/wk associate working in practice. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

ROSEVILLE/CITRUS HTS. AREA - High retail and drive-by traffic 4 Op practice with 18 years Goodwill. Nice layout in ~1,600 sf professional & retail exposure building. MOGO PMS, digital x-ray, I/O cameras, and soft tissue laser. Software reports 1,300+ active patients in past 18 mo., averaged 13 NP/mo., 5 days Hyg/wk., scheduled 4 wks. in advance. Room for growth in hygiene and specialties. 2019 GR \$613K, 2021 on track to hit \$775K. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

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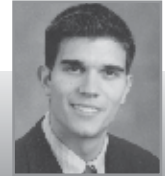
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31 years in business



Dr. Ben Sapir
Lic. #02126473
(310) 596-0961
13 years in business

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ROSEVILLE/CITRUS HTS. AREA - 6 Op practice in a high-traffic retail area. Efficient layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, SoftDent, digital x-ray, I/O cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, avg. 26 NP/mo., 5 days of Hygiene per week. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K, all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2749/>

ROSEVILLE/ROCKLIN AREA - High production, high-end, 7 Op GP practice in a highly-desirable sustained growth area. Efficient layout with plenty of glass/windows for a bright & cheerful space in ~2,700 sf office suite. 32+ years of Goodwill, Dextrix, Dexis digital x-ray, I/O cameras, Pano, Planmeca CAD/CAM System, and 3 soft tissue lasers. Dextrix reports 4,100+ active pts in last 18 months, averaged 44 NP/mo., 10-12 days of Hygiene/wk. 2019 GR \$2.3M+, 2020 GR was \$2.2M+ and 2021 is projected at \$2.5M+ production. Seller may work-back and possible Lease with Purchase Option of the ~5,100 sq. ft. building with cash-flow tenant in place. #CA2770- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2770/>

SACRAMENTO METRO ORTHO - Rare opportunity Ortho practice available for purchase in a growing and stable area. Attractive design in ~2,000 sf office space along with well-trained dental team. Privatized Consultation area with an Open Office operatory area housing 5 dental chairs including Ortho Trac by Carestream PMS, paperless practice, digital X-ray sensors, and a Digital Pan-Ceph. Historically booked out 4-6 weeks, over 12 years of Goodwill, and Seller will assist in transition and referral-base introductions. 2019 GR \$541K, and 2021 GR was \$451K on a 24 to 30 Dr.-hour work week. #CA2986- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2986/>

SAN FRANCISCO PEDO - This drop-dead beautiful office boasts 7 treatment chairs in 1,950 sq. ft. with 2019 revenues of \$953K and steady recovery since Covid shutdown. Practice Works PMS with 12 workstations, Digital X-Ray, Digital Pan & Nitrous Sedation. Average age of equipment is 10 years and even our best photos don't do justice to this beautiful office and seller willing to stay on for a smooth transition! #CA2953- Jim Engel - 925-330-2207

SAN FRANCISCO - Beautiful Financial District practice with over 15 years of goodwill. 4 treatment rooms housed in 1,744 sq. ft. with Softdent PMS, Digital X-Ray, Digital Pan & IO Camera. 2019 FFS & PPO Revenue of over \$1.6M but declining since Covid shutdown. This is a Delta PPO office so no gap in revenue. Over 70 NP/mo. will drive this practice to new heights with a motivated new owner. #CA2934- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2934/>

SAN JOSE - Beautiful West Valley practice established for over 35 years. 2019 GR of \$1.3M+ with Adjusted Net of 38%. 6 fully equipped Ops housed in 1,850 well-decorated square feet. Paperless Charts, Digital X-Ray, Digital Pan, CAD/CAM, and Diode Laser. Upscale Multi-Tenant office building near major shopping complex. Seller will stay on part-time if needed and will work towards a very smooth transition. #CA1140- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1140/>

SAN MATEO COUNTY - NEW LISTING - General practice with 33 years goodwill in highly desirable city. 3 Ops, digital x-ray, and EasyDental PM software. This is a great opportunity with plenty of room for growth in a busy retail strip. With zero advertising they get about 11 new patients per month. 2021 GR \$381K. #CA3044-Kim Ta - 408-687-5001 <https://dentalpracticetransitions.henryschein.com/listing/ca3044/>

SAN MATEO - NEWLY ADJUSTED PRICE IMPROVEMENT! This gorgeous family practice has been established for 30+ years in a densely populated, desirable location. Average \$1.4 M in GR on a 4 day work week. This turn-key practice has state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, iTero Scan, Microscope, Laser, I/O camera, and Paperless with Dextrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each Op. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2596/>

SONOMA COUNTY - NEWLY ADJUSTED PRICE IMPROVEMENT! Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dextrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544 - Gina Miller - 707-391-7048

SONOMA COUNTY - Priced below Market Value, 3-year historical consistency- Above \$1M GR. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2790/>

SONORA AREA - Loyal patient base and a long-term, knowledgeable staff in this 5 Op practice in a desirable growth area. Over 74 years Goodwill in this partial-paperless practice, Carestream PMS, digital x-ray, I/O cameras, soft tissue laser, and a digital pano. 1,300+ active patients in the past 18 mo., averaged 14 NP/mo. in the past 12 mo., 8 to 10 days of Hyg/wk. Room for growth in the Hygiene and keeping Ortho in-house. 2019 GR \$825K, 2020 GR \$659K, and 2021 is projected to have a record year with production thru 7/15/2021 reported at \$720K. Building for sale w/ practice. #CA2850- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2850/>

S. SACRAMENTO (GREENHAVEN) AREA - Nice producing GP practice with Associate in place to assist in growth of this ~1,581 sq. ft., 4 Op practice in a desirable socio-economic area. Over 32 years Goodwill in this paperless practice with Curve PMS, digital x-ray, I/O cameras, soft tissue laser, and a digital Pano/Cone Beam unit. Seller reports 1,200+ active patients in the past 18 mo., averaged ~10 NP/mo. in the past 12 months, 4 days of Hyg/wk. Room for growth specialties. 2019 GR \$678K, 2020 GR was \$615K, and 2021 is has projected production over \$800K. This practice does NOT participate in Delta Premier insurance. #CA2741- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2741/>

VACAVILLE AREA - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dextrix with 5 workstations, digital x-ray, I/O cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth, and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2748/>

CENTRAL CALIFORNIA

APTOS/ SANTA CRUZ PERIO - 4 Ops, 1,350 sq. ft. in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2725/>

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CENTRAL VALLEY - Rare and unbelievable opportunity to purchase a successful Pediatric practice. 10 chair practice with 30+ years of goodwill, orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$2M/year. #CA2794- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/ca2794/>

FRESNO AREA - 6 Op Valley gem with great staff in a growing and desirable area. Over 20 years of Goodwill in a modern office space layout of ~3,200 sq. ft. Paperless with Eaglesoft, digital x-ray, I/O cameras, Trios Scanner, digital pan/ceph, and soft tissue lasers. Seller reports 2,400+ active pts. in the past 18 mo., averaged over 29 NP/mo. in past 12 months with 12 days of Hygiene/wk. 2019 GR \$1.4M+, 2020 P&L GR \$1.306M+, 2021 is projected to hit \$1.4M range again, all on a 36-hour workweek with Seller Dentist and Associate Dentist in production. Seller may consider Option to Purchase the stand-alone Building w/practice. #CA2004- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2004/>

GREATER MODESTO - 7 Ops+RE in a desirable area with over 16 years Goodwill. Dentrux, digital x-ray, I/O cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrux reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production...all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

SANTA CRUZ - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, I/O cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrux PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>

SANTA CRUZ COUNTY - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2822/>

SOUTHERN CALIFORNIA

BAKERSFIELD - Well-established general practice with 38 years of high-end dentistry. This practice is a fee-for-service and PPO practice. Stand-alone 3,000 sq. ft. building is potentially for sale to the right buyer. 7 Adec modern operatories with Eaglesoft, Schick sensors, M11 and a Planmeca Digital Panorex unit. Doctor is highly motivated. #CA2945- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2945/>

COASTAL ORANGE COUNTY - General practice with 5 Ops, 4 equipped, large doctor's private office area, digital x-rays, digital pano, and Open Dental software. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across street. 2021 GR \$735K. #CA2787- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

HUNTINGTON BEACH - Beautiful 5 Op practice established for over 30 years. PPO fee schedule and much of specialty work is referred out so room to grow with a new owner/operator. Cone Beam, fully digital and paperless. There is also an opportunity to own the suite. This is a must-see practice with high net income in Surf City USA. GR \$900K. #CA2937- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA2937/>

MONTEBELLO - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 6 days per week. Practice utilizes Digital x-ray and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312

NORTHEAST ORANGE COUNTY - NEW LISTING - 7 Ops, 4 equipped, with room to grow and bring in specialists as specialty work is referred. Older, well-educated patient base, looking for quality care with 6 days of hygiene and 60 years Goodwill. The real estate is also for sale, building is 2,200 sq. ft. and is visible from a main street corner location. Nicely appointed décor, Mid-Century, super cool vibe. Priced to sell quickly...be the first to call. #CA3013- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA3013/>

ORANGE COUNTY - Exceptional Orange County opportunity. Room for specialists with 8 plumbed Ops, 6 equipped. Located in a strip mall with lots of foot traffic. Dental technology such as digital pano, 3 digital sensors, iTero, and Bi-Cure unit. The office is beautiful with a very warm and welcoming patient appeal. The practice is modern and clean with a true California feel. Be the first to call, Orange County strip center locations are at premium. GR \$590K. #CA2926- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA2926/>

ORANGE COUNTY - Nicely appointed 4 Op practice located on a main street in one of the most highly sought-after cities in Orange County. The building has easy to find, free parking with great freeway access. This practice keeps many higher-end procedures such as implants in-house. There is plenty of room and opportunity to increase the hygiene schedule. Dr. is generating a very strong income on only 3 doctor days per week. There is tremendous room for growth keeping endo, pedo, ortho, and perio in-house. The practice has been established for over 34 years and has a digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. Our retiring seller does no marketing, and most patients are referrals from other happy patients via website. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2704/>

PALMDALE/LANCASTER - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrux PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2612/>

SAN BERNARDINO - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants adjacent to practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

SANTA CLARITA VALLEY - NEW LISTING - This practice is the dream with 6 Ops and great cash flow. Seller is willing to work back 1-2 days per week. Beautifully appointed décor and 3D CT Scan, iTero, and fully digital with 4 sensors. Long-term staff with 8 days of hygiene. This practice is PPO and FFS and been established for over 28 years. The practice overhead is only 72.7% and the practice collections for 2021 were over \$2.3M. #CA2992- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA2992/>

SOUTH ORANGE COUNTY - Beautiful coastal practice with 3 Ops within walking distance to the beach. Come to paradise and enjoy the ultimate California lifestyle. The practice is nicely appointed with Open Dental and digital x-rays in-use. Retiring seller has been established for 32 years with hygiene booked 6 months in advance. The seller refers endo, oral surgery, perio, and implant placement to specialists. The seller works 3 days per week, so there is room to grow for a F/T owner. GR \$500K. #CA2948- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA2948/>

TORRANCE - Shopping center location with 3 Ops and room for a 4th. Practice utilizes Dentrux and Dexis digital sensors. Seller refers out most specialty work and this practice has low overhead and high net. This practice is located in the highly desired South Bay with less than 5 miles to the beautiful beaches of southern California. Long established practice in the same neighborhood for over 30 years. This practice is 60% PPO and 30% cash patients. #CA2815- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2815/>

TORRANCE - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2021 Gross Receipts of \$263K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell! #CA2807- Jaci Hardison 714-318-4911 <http://dentalpracticetransitions.henryschein.com/listing/CA2807/>

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WHITTIER - NEW LISTING - Amazing general practice with great visibility and signage. Located on a main street in Whittier. The 1,400 sq ft office has 3 equipped Ops, and 1 add'l plumbed with 30+ years of goodwill. The office has digital xrays/pano, Dentrrix and EZlase laser. 2021 GR of \$683K on 3 doctor days per week! Dr. is ready to retire and work back for a smooth transition. This is an amazing opportunity to purchase a well-performing practice with huge growth potential in a wonderful community! #2788 - Ben Sapir 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca2788/>

SAN DIEGO

CARDIFF-BY-THE-SEA - NEW LISTING - Location, location, location! Have you always dreamed of owning a practice just blocks from the beach? Located in the charming, coastal town of Cardiff, this legacy practice is a mainstay and has been in business for over 60 years. Office has 4 closed door treatment rooms in a 960 sq. ft space. Look no further, this well-established practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2988- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2988>

CARLSBAD - Beautiful General Practice with 5 treatment rooms including one closed door surgery op. Modern office design, located in a medical building in a suburban, growing area. Digital PAN, Digital Sensor, soft tissue laser, and I/O cameras in a 2,418 sq. ft. space with free, ample parking. Dentrrix software, paperless with workstations in every Op. Averages 30 NP/mo. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. #CA2933- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2933>

EL CAJON - Highly productive 4 Op practice. Practice features modern facility and equipment, digital X-Rays, I/O cameras, Easy Dental System, computerized in all Ops. Seller does Bread and Butter dentistry and refers out most specialty services. Parking is free. Excellent Opportunity to acquire a solid practice primed for future growth. #CA2975- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2975>

ENCINITAS - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 5 bright Ops, 4 of which are surrounded by floor to ceiling windows and one closed door surgical op. Digital PAN, Digital Sensor, soft tissue laser, in a 2,177 sq. ft. space. Dentrrix software, paperless with workstations in every Op. Averages 25 new patients per month. Room for growth with most specialties referred out. #CA2935- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2935>

ESCONDIDO - This is a practice you won't want to miss. 6 Ops, High Producing, High Collecting, CBCT, Digital Scanner, Surgical Microscope, Laser, Dentrrix. 2,105 sq ft., modern office, spacious and bright. Mixed use building with ample, free parking. Located in Escondido off a main thoroughfare. Refers out Ortho, Pedito, Perio and some Endo. #CA2946- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2946>

ESCONDIDO - NEW LISTING - Dental Real Estate for purchase with 5 fully equipped Ops. Unique opportunity to own a 2,200 sq. ft. Craftsman stand-alone building. Two of the Ops have brand new equipment! Located on a corner lot on a busy, four-lane street with private, gated parking. Recently renovated with a bright and spacious floor plan, new flooring, and paint. This won't last long! #CA3031- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3031>

N. SAN DIEGO COUNTY - Solid 4 Op, GP in a highly desirable location within a busy strip mall. Adjacent to a busy intersection between 2 major streets. Practice operates with Dentrrix and is fully digital. Clean and modern with an excellent layout. Consistent year to year production/collections. This won't last long. #CA2961- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2961>

N. SAN DIEGO COUNTY - Modern facility with 6 Ops in Poway on a busy, main road. Medical bldg. location with free parking. Computerized throughout with Dentrrix and Dexis Digital X-ray, CBCT, soft tissue laser, and I/O Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2932>

N. SAN DIEGO COUNTY INLAND FACILITY ONLY - Current dental office is in an excellent location with solid anchor retail stores in a busy shopping center. 2,400 Sq/Ft unit. 5 Ops plumbed 4 equipped, plus a 4-Chair Ortho Bay. Excellent space for either a GP looking to expand or a Specialist needing a 2nd location. Don't miss this opportunity. #CA2840- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2840>

SAN DIEGO - Beautiful practice for sale in a highly desirable and affluent community. Office has 4 Ops, CEREC, CBCT, Digital X-Ray, CariVu, soft tissue laser, and IO cameras in a 1,500 sq. ft. space. Dentrrix Ascend cloud-based software, paperless with workstations in every Op. Room for growth with most specialties referred out. #CA2896- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2896>

SAN DIEGO - NEW LISTING - Long established GP practice plumbed for 6 Ops, with 4 equipped and primed for production. This attractive and recently updated 1,898 sq ft office includes SoftDent software, Digital PAN, 2 Microscopes, soft tissue laser, electric handpieces and I/O Camera. Many procedures are referred out of the practice leaving plenty of room for additional hours and dentistry. #CA3005- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA3005>

SCRIPPS RANCH - NEW LISTING - Beautiful General Practice located in the highly desirable area of Scripps Ranch in a busy strip mall, retail space. Bright, spacious office has 5 Ops with 3 equipped. 2 Adec Ops and 1 Sirona Intego Treatment Center. CEREC, CBCT, Dexis, soft tissue laser, Rotary Endo Equipment, Implant Motor, intra-oral camera, and more in a 1,970 sq. ft. space. Room for growth with most specialties referred out. This practice has everything you need and will not last long! #CA3054 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3054>

OUTSIDE OF CALIFORNIA

PORTLAND, OREGON - Great location and visibility on a major Portland thoroughfare. 20 years of goodwill, in a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller will assist with transition. 4 Ops with 1 add'l plumbed, currently used as storage. Dentrrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and I/O camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

SEATTLE ORTHO/PEDO - High-end neighborhood of Seattle, in 2,240 sq. ft with 1 private, 1 semi-private and 2 open bay chairs. (would be considered by a bank to be a modified start-up). Equipment is from 2014 and is in great condition and seller will stay on (long term or short term). As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2863/>

SEATTLE SUBURB ORTHO/PEDO - Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long-term work back). Built out in 2014 with top-of-the-line equipment, Paperless with Dentrrix, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2862/>

SOUTHERN OREGON - Beautiful and turn-key office features all the bells and whistles. Located in a desirable area of Southern Oregon with 5 Ops, Paperless, EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2688/>

SALEM - NEW LISTING - Turnkey and spacious Ortho Practice. Could be converted to specialty or remain as Ortho. 5 Ops with 1 add'l plumbed and ready. New flooring, beautiful setting, high visibility location surrounded by other GP referral sources. Close to downtown, hospital, and businesses. Doctor works 1 day per week. Greatly reduced price for quick sale. #OR3043- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/OR3043>

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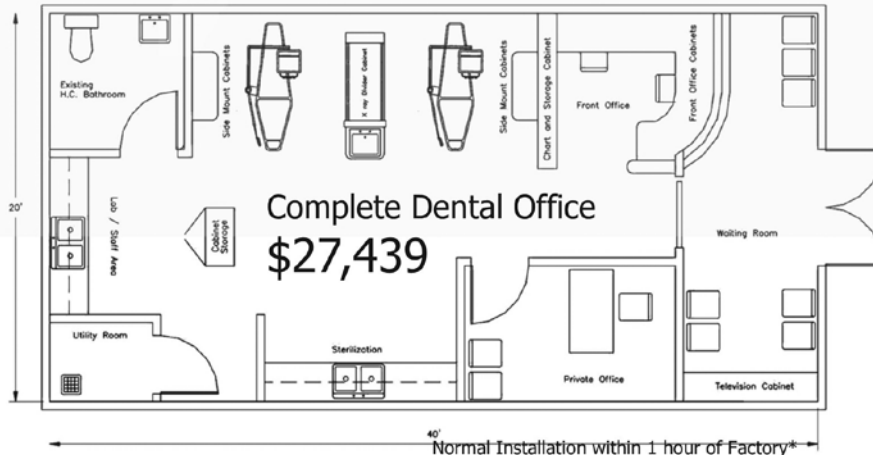


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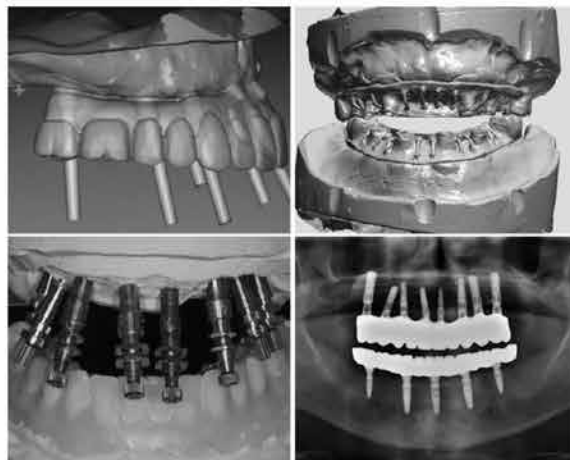
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Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr. Proussaefs has been editorial board member in several scientific journals with high impact factor.

His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.

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Periklis Proussaefs DDS, MS

is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

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AG-993 SF WEST PORTAL AREA: Seller highly motivated - Wants to sell quickly! Awesome storefront location. ~1,000 sf w/3 Ops. **A steal at \$128k!**

AG-1135 SAN FRANCISCO: Practice cash-flow ~\$240k in 2021, great opportunity at \$395k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

AG-1350 SAN FRANCISCO: Practice is committed to cosmetics as well as preserving overall, long-term dental health. ~1,932 sf w/5 Ops. **\$1.2M**

AN-1190 SAN FRANCISCO: Near Union Square. Historic Landmark. 1,275 sf w/ 4 Ops + 1 Hyg Op. Collecting over \$623k. **\$425k - Real Estate Also Available**

AN-1326 SAN FRANCISCO: Producing \$1M+ even during Covid! 1067 sf w/ 5 ops **REDUCED! \$495k - Real Estate Also Available**

BC-1347 EL CERRITO: Est. 20+ years, Seller retiring. State of the art, high tech office. 1,502 sf w/4 ops in dental prof bldg **\$600k**

BC-1382 HAYWARD: 2-story Prof. Bldg on busy corridor in desirable area. 2,602 sf w/6 Ops & plumbed for 1 add'l **\$95k**

BC-1385 ANTIOCH: Paperless, state of the art equipment, Dentrux software. Expertly located near popular mall. 1,300 sf w/4 fully equipped ops **\$450k**

BC-1386 HAYWARD (Facility): Beautiful updated office near bustling downtown. 1,500 sf w/5 ops **\$150k**

BC-1392 ALBANY: Priced for Immediate Sale! 1,496 sf w/ 5 Ops within walking distance of BART **\$399k**

BG-1363 ANTIOCH: Practice historically collects over \$500k annually. ~1,323 sf w/4 Ops **\$150k - Real Estate Also Available**

BN-1360 BERKELEY: Unique situation w/ shared staff & equipment. A great opportunity for any dentist! ~1,700 sf w/ 6 Ops. **\$695k**

BN-1372 SAN RAMON Facility: Amazing Location at corner of 2 major thoroughfares with easy access to 680 freeway. 623 sf w/ 2 OPs **\$95k**

CC-1262 SANTA ROSA: Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k - REAL ESTATE ALSO AVAILABLE!**

CC-1302 SONOMA COUNTY: Quality, family-oriented practice w/highly trained office staff. 1900 sf w/4 ops **\$270k - Real Estate Also Available**

CC-1387 PETALUMA: Stream-lined, well managed office w/state of the art technology including CEREC. Stunning views & just a few blocks from downtown. 2,010 sf w/6 ops & plumbed for 2 add'l **\$599k**

CC-1388 SANTA ROSA: Established 25+ years in enviable location w/stellar reputation! 1,000 sf w/3 fully equipped ops **\$250k**

CC-1389 SANTA ROSA: Premier Cosmetic & Restorative Practice. Fully-remodeled, modern, free-standing building. 1,800 sf w/5 ops **\$799k**

CN-911 SANTA ROSA: Well-established & priced for immediate sale! 2,250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

CN-1308 NOVATO: Seller Motivated, Transition Period Available, Flexible Terms. 1,200 sf w/5 ops **\$300k - Real Estate Also Available!**

CN-1331 PETALUMA: Opportunity for significant growth by maximizing workweek & keeping specialties in-house! ~1,700 sf w/4 ops **\$350k**

BAY AREA CONTINUED

DC-1260 FREMONT: ~1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$399,999**

DC-1352 PALO ALTO Facility: Perfect for a Specialist! Benefit of General Dentist in adjoining suite for built-in referral base! 1102 sf w/ 4 fully equipped ops! **ONLY \$85k**

DG-1141 SAN JOSE: Top-of-line, state-of-art equipment. Practice collected over \$1.3M in 2021! ~1,450 sf w/5 Ops. **\$845k**

DG-1251 HOLLISTER: All reasonable offers will be considered - Needs to sell within 30 days! ~1,218 sf w/3 Ops. **Seller Motivated \$98k**

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/ major anchor tenant. ~2,700 sf w/6 Ops. **\$325k**

DG-1351 NEWARK: Perfectly situated at a busy intersection w/ high traffic flow. ~1,350 sf w/3 Ops + 2 add'l. **\$348k**

DG-1356 HOLLISTER: Practice boasts a healthy patient base and amazingly strong hygiene dept. ~1,500 sf w/5 Ops. **\$595k**

DG-1365 FREMONT: Seller highly motivated, needs to sell within 30 days! ~1,500 sf w/3 Ops + 2 add'l **Reduced \$150k**

DG-1366 MONTEREY: Established 50+ yrs. Excellent visibility on busy thoroughfare. ~1,200 sf w/4 Ops. **\$385k**

DG-1369 HALF MOON BAY: One of the most high-tech "gadget" offices that we have ever seen! ~2,480 sf w/4 Ops. **\$688k - Real Estate Also Available**

DG-1371 SAN JOSE: Excellent location in desirable neighborhood w/ strong patient base. ~1,030 sf w/3 Ops. **\$425k**

DG-1373 FREMONT: Located on the corner of 2 major thoroughfares in popular Retail Shopping Center. ~1,800 sf w/4 Ops. **\$498k**

DG-1384 SAN JOSE: Established for over 35 years - streamlined office for maximum efficiency. ~2,400 sf w/6 Ops + 1 add'l. **\$575k**

DN-1031 CUPERTINO: This remarkable practice awaits your talent & skill! 1500 sf w 3 ops + 1 add'l. **Reduced \$995k**

DN-1243 SAN JOSE: Located in popular Retail Shopping Center on the corner of 2 major thoroughfares. ~2,204 sf w/4 Ops + 2 add'l. **\$525k**

DN-1293 SANTA CRUZ: Practice priced to sell - Seller Ready to Retire! ~2,347sf w/5 Ops. **Reduced \$895k**

DN-1310 WATSONVILLE: Desirable, bustling, well-established neighborhood. ~1,800sf w/4 Ops + 1 add'l. **\$315k**

DN-1342 SAN JOSE: Well-respected & established practice w/loyal patient base in a desirable neighborhood! ~1,455 sf w/3 Ops + 1 add'l. **\$150k**

DN-1345 CASTRO VALLEY: Streamlined office, Vibrant neighborhood. 2,400 sf w/4 fully equipped ops. Plumbed for 1 add'l **\$450k - Real Estate Also Available**

NORTHERN CALIFORNIA

EG-1202 AUBURN: All reasonable offers will be considered! Priced at only 54% of collections! ~1,000 sf w/3 Ops. **Reduced \$225k**

EG-1279 SACRAMENTO: Reduced Price! Seller is having health issues, needs to sell in 30 days. ~1,200 sf w/4 Ops **Reduced \$195k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



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NORTHERN CALIFORNIA CONTINUED

EG-1320 RANCHO CORDOVA: Great Merger Candidate – Practice normally collects \$400k annually! ~1,100 sf w/4 Ops. **Seller Motivated \$75k**

EG-1340 SACRAMENTO: Located in A popular, busy, single-story Retail Shopping Plaza. ~1,500 sf w/3 Ops. **Reduced \$159k**

EG-1374 ROCKLIN: Attractive, popular Retail Shopping Plaza in a prime location. ~1,450 sf w/4 Ops. **\$150k**

EN-1204 CITRUS HEIGHTS: 2021 Gross Revenues exceeded \$1.3M – equipped w/ state-of-the-art technology. ~2,072 sf w/ 5 Ops. **\$875k**

EN-1278 CITRUS HEIGHTS: Close proximity to popular mall and numerous amenities. ~1,875 sf w/5 Ops + 1 add'l. **\$705k**

EN-1329 ROSEVILLE: Practice collected over \$1.18M in 2021. ~2,570sf w/ 3-4 Ops. **\$750k - Real Estate Also Available**

EN-1335 ELK GROVE: Location! This well-appointed, digitally equipped office occupies ~1,450 sf w/ 3 OPs + 1 add'l. **\$130k/ Real Estate: \$485k**

EN-1379 YOLO CO. AREA Facility: Located on a busy intersection in desirable neighborhood. ~1,100 sf w/5 Ops. **\$125k**

FC-1315 FORT BRAGG: Fully Equipped dental office with adjoining suite available as rental income **\$499k includes real estate**

FG-1086 UKIAH: In 2021 Doctor worked ~ 130 days and the practice collected just over \$780k! ~1200sf w/4 Ops. **\$390k - Possibility to Own Real Estate**

FG-1171 NORTHERN CA COASTAL TOWN: Practice is on track to collect >\$2.8M in 2021! Possibility to own building! ~3,900 sf w/8 Ops. **\$1.8M**

FN-1295 EUREKA: Thrives on word-of-mouth referrals & phenomenal patient reviews! >\$ 1.1M in 2021! ~1,300 sf w/4 Ops + 1 add'l. **\$395k - Real Estate Also Available**

GN-1240 REDDING: Practice collected >\$770k on a 3-day workweek in 2021! ~1,800sf w/5 Ops + 1 add'l. **\$495k - Real Estate Also Available**

GN-1296 YUBA CITY: Successful family practice w/real estate in growing Yuba City community! 1,841 sf w/4 ops **\$425k / Real Estate \$380k**

GN-1357 OROVILLE: Established for 50+ years. Collections over \$864k in 2021. 2,400 sf w/6 Ops & plumbed for 1 add'l **\$495k – Real Estate Also Available**

GN-1348 CHICO: Come live, play and practice here and be the envy of your friends and family! 3,500 sf w/ 7 ops. **\$695k**

HG-934 GRASS VALLEY: Seller Motivated! Priced at 42% of collections! ~1200 sf w/3 Ops. **\$145k - Real Estate Also Available**

HG-1146 TRUCKEE: Practice collected ~ \$600k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. **Amazing Price: \$335k**

HG-1341 GRASS VALLEY: Seller will consider all reasonable offers – Practice priced at 50% of 2021 collections. ~1,030 sf w/3 Ops. **Reduced \$195k**

HN-1277 SIERRA FOOTHILLS: Solo/Group Setting. Est. 37 yrs. w/large, stable patient base & seasoned staff. ~3,000 sf w/7 ops. **Reduced! \$390k**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1265 STOCKTON: Normal collections are usually > \$700k annually. ~1,106 sf w/3 Ops. **Reduced \$428k – Own Your Own Condo Unit!**

IN-1338 MERCED AREA: Sink your roots into this well-established practice with a stable, loyal patient base! ~ 1,300sf w/ 3 ops. **\$199k**

IN-1349 LODI: Practice & Real Estate in highly desirable professional corridor. 1,500 sf w/3 ops. Plumbed for 1 add'l **Practice: \$335k / Real Estate: \$395k**

IN-1353 STOCKTON: Unique 1/3 Partnership Opportunity w/ a reputation for delivering beautiful smiles! 4,700 sf w/ 10 ops + 3 add'l. **\$215k**

JC-811 FRESNO COUNTY: **Seller willing to consider Associateship for qualified DDS w. intention to Buy In!** Considerable Goodwill in Community! 3,000 sf w/6 ops **\$275k – REAL ESTATE ALSO AVAILABLE!**

JN-1375 FRESNO: Attractive, single-story professional building complex w/ ample parking on desirable corridor. ~1,200 sf w/5 Ops. **Call for Details**

KG-1391 SANTA MARIA: Located on busy corridor in desirable neighborhood w/ excellent visibility and easy freeway accessibility. ~1,300 sf w/4 Ops. **\$325k**

SPECIALTY PRACTICES

BG-1361 UNION CITY Ortho: This Ortho practice's annual cash flow profitability is ~\$334k on a 24-hr workweek! ~890 sf w/3 Chairs. **\$375k**

CC-1330 VACAVILLE Endo: Seller retiring after 25 years! Stellar Reputation. 2,565 sf w/ 5 ops. Plumbed for 1 add'l **\$350k – Real Estate Also Available**

DG-1324 SUNNYVALE Perio: Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 Ops. **\$495k**

DG-1377 FREMONT Oral Surgery: Located on busy intersection on 2 major thoroughfares – attractive Professional complex. ~2,221 sf w/4 Ops. **\$195k**

DN-1355 SAN MATEO Perio: Est 1961. Stellar Reputation & State-of-the-art Office. 1,500 sf w/4 fully equipped Ops **\$450k**

GN-1370 NORTH SACRAMENTO VALLEY Ortho: Close to elementary, Junior High & High School! 2100 sf w/ 6 chairs/Bays **\$415k**

GN-1378 NORTH SACRAMENTO VALLEY Perio: Collected over \$1.465M in 2021! 3070 sf w/ 5 Ops. Plumbed for 1 add'l **\$695k**

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TRI VALLEY AREA - Periodontal office looking for Associate with "Intent to Own." Become the owner, timeline is negotiable.

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- AMADOR COUNTY -

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- CONTRA COSTA COUNTY -

HISTORIC AREA - Wonderful office, beautiful interior in a great area, close to water and views. Rev. \$1.3M

- EL DORADO COUNTY -

CAMERON PARK/EL DORADO HILLS - Great 5 Op, multi-generational practice, well run, lots of opportunity Rev \$710K

- FRESNO COUNTY -

GREATER FRESNO AREA - 5 op GP office good opportunity in a growing practice with less local competition, Revenue \$1.2M

- MONTEREY COUNTY -

COASTAL - Tremendous growth happening in this practice and city. 8 Ops, all the technology you need. Rev. \$1.0M

- NEVADA COUNTY -

GRASS VALLEY - Nice, well run small office. Great location to own your own building. Building is also for sale. Rev \$320K

- PLACER COUNTY -

ROCKLIN - 6 op practice in growing community. Rev \$517K
ROSEVILLE - Well designed newer 5 op office, built and equipped in 2014. Lots of space and GROWING patient base. Rev \$650K

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- SACRAMENTO COUNTY -

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- STANISLAUS COUNTY -

MODESTO - Awesome 4 OP high producing office with room to expand. Turn-Key Opportunity. Revenue \$900K

- TEHAMA COUNTY -

RED BLUFF - 4 op practice with free standing building for sale. Can generate great income with little to no stress. Rev: \$720K

- YOLO COUNTY -

DAVIS AREA - Excellent 4 op office opportunity. Great patient base that is growing very well. Get out of the traffic, away from competition right on top of you, produce great income & a great life. \$1.4 million revenue

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- PLACER COUNTY -

ROSEVILLE - Good opportunity for associate. 5 ops. Rev \$1.0M

- SACRAMENTO COUNTY -

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Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

BELLFLOWER - (20) op comput Multi-Specialty in a shop ctr. Exposure/Visibility/Signage. Cash/Ins/PPO. 2021 Collections approx. \$1.3M. Digital x-rays, Pano & Scanner. Eagle Soft s/w. D&M Practice Sales (818) 591.1401

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Los Banos Thriving, modern practice with 6 fully equipped ops in newer stand-alone building. Room for expansion. Annual collections \$1.2 mil, lots of potential for growth. Contact Rod Johnston at 510-633-2697; rod@omni-pg.com. (CAD114)

SAN MATEO GP FOR SALE - 5 Ops, Digital, iTero, CEREC, Laser, Paperless. GR \$1.4M. HSDPT-Gina Miller 707-391-7048-#CA2596 <http://dentalpracticetransitions.henryschein.com/CA2596/>

Dental Practice & Real Estate in Stockton. Grosses ~ \$865K. Good profit margin. ~ 60% Denti-Cal, ~40% PPO/Others. Single standing building. 3 eq. ops. Call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

DENTAL BOARD OF CALIFORNIA ALLOWS 25 CE UNITS IN HOME STUDY. PDS, the leader in providing CE classes offers home study courses for more details Call or text 909-933-9076.

ROCKLIN: Attractive, popular Retail Shopping Plaza in a prime location. ~1,450 sf w/4 Ops. \$150k (EG-1374) WPS/800-641-4179

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Elk Grove Established Practice with a great reputation, 4 fully equipped ops, growing collections & customer base. Highly desirable medical building, owned condo. Chris Barbour #2135925 chris@omni-pg.com, 916-792-5038. (CAD124)

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6211 SAN FRANCISCO'S CENTRAL RICHMOND DISTRICT PPO Practice collected \$1.3 Million in 2021 on 4-day week. 7-days of Hygiene. Great location. 4-ops. 45-new patients per month. Landlord shall extend long term lease.

6210 STOCKTON AREA ORTHO Revenues in 2021 totaled \$380,000+ on Doctor's 2-day schedule. Our client has always had his time limited per other activities. Office opened 4-days per week. 4-chair Bay. Attractive family community. Great second office or platform to grow into a busier practice.

6209 MODESTO Collections in 2021 topped \$1.2 Million with Available Profits of \$497,000. Previous years topped \$1.3 Million per year. Available Profits in 2020 topped \$600,000. Highly regarded location. 5.5-days of Hygiene. 5-ops and CBCT. 1,200 different patients seen in the last 12-months.

6208 SAN LUIS OBISPO COUNTY - OUT-OF-NETWORK Heaven on earth. Get out of the concrete jungle. Located in a very relaxing and desirable community where time has stood still. On 23-hour week, 2021 collected \$870,000 with Available Profits of \$355,000. 3+ days of Hygiene. Paperless. Owner has never pushed the practice per desire to have a balanced life. Simply choose to work smart creating an economic model that works. Seller can work back if desired.

6207 CALIFORNIA'S LAKE TAHOE Desirable alpine lifestyle. Collections in 2021 totaled \$850,000. Owner is purposely controlling his schedule to work at a relaxed pace as his nest egg is well padded. Has done more in the past. 4-days of Hygiene. 6-ops. Beautiful custom-built office. Condo optional purchase. Full price \$375,000.

6206 SANTA CRUZ' SCOTTS VALLEY Owner purposely chooses to work a 3-day week. 4-days of Hygiene. 2021 collected \$709,000. Total Available Profits were \$342,000. Beautiful office reflects Seller's ownership of the building. 4-ops. Digital Pano. Lots of natural light. Great curb appeal on major traffic artery in stand-alone building. Full Price \$265,000. Building is optional purchase.

6205 NAPA - HIGH END RESTORATIVE PRACTICE Exquisite 5-op office creates the perfect stage for the services provided here. Practice is branded around great customer care and clinical results. 7+ days of Hygiene. Great location. 2021 again topped \$1 Million in revenues. Seeks successor with polished clinical and people skills.

6204 LOWER FOOTHILLS BETWEEN ELK GROVE AND LODI Extremely impressive credentials for this Delta PPO practice. 2021 Collected \$784,000 with Available Profits of \$369,000. And this is on a 3.5-day week complimented by 3.5-days of hygiene. Paperless. 5-ops with 6th available. Contract with a specialist to retain referred services inhouse. Successor shall secure their financial future! Full Price \$450,000.

6203 MILLBRAE OUT-OF-NETWORK Our Client is juggling a busy practice and an important time-consuming project. The decision has been made to focus on the project. Collections in 2018 and 2019 averaged \$875,000. With project demanding more attention, 2021 is tending \$625,000. Profits are very strong. 5-ops, paperless. Beautiful office.

6201 BERKELEY OUT-OF-NETWORK On purposely set schedule of 3-days sustained by 4-days of Hygiene, collections in 2021 totaled \$732,900 with Available Profits of \$298,300. Focus is "patient first" evidenced by long first exams. Successor should possess high-end restoration skills. Building is also part of this sale with a no-rent control apartment. Could be Buyer's residence or a nice income stream.

6200 SONOMA COUNTY'S PETALUMA Solid foundation includes condo. Well-established practice collected \$696,000 with \$258,000 in Available Profits on leisurely 3+ day week in 2021. 4-days of hygiene. Practice profile consists of Hygiene, Fillings and C&B. Refers an estimated 10 patients a week to Endo and OS specialists. 4-operators with a 5th wired and plumbed. This 1,765 sq.ft. suite is ADA compliant. Perfect for a Dentist seeking a strong platform in a great family community, or a nearby Dentist who would like to flip their practice into this condo and get away from paying rent. Full Price \$315,000.

6191 MONTEREY'S SALINAS Rare opportunity to create a full-service practice. Housed in well-designed 2,280 sq.ft. 6-op suite in stand-alone condo. Foundation consists of 35-years of faithful service with active patient base approaching 2,000. 10-days of Hygiene with emphasis on perio maintenance. 2021 annualization reflects production of \$1.2 Million and Collections of \$960,000. True underperformer as Management has never been able to devote full attention here. Perfect for rotating specialists into the practice. Client owns condo with this being a Package Sale. Perfect for Growing Group wishing to add to their Network. Ideal for a nearby Dentist who wishes to vertically integrate their practice into this facility and enjoy the synergies which would then be afforded.



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WANT TO BE A PRACTICE OWNER?

In the past, first time buyers had no problems making a decision. If a practice was located near where they wished to live and the economics penciled out, Offer submitted and practice acquired.

Many of today's want-to-be owners are so concerned about making a bad purchase decision, they simply cannot make a decision. Such buyers kick tires year-after-year while walking away from great opportunities. In contrast, dentists who own a practice, are quick to make Offers on another practice to expand their network. What is the difference?

Growing practice owners have confidence in their abilities and are not concerned about risk. They know which procedures they wish to deliver and they know they can hire dentists to infill the other areas. In contrast, many first time buyers lack confidence and are unable to take that leap of faith.

To assist you in becoming a practice owner, engage the best dental accountant you can find as your Advocate. Find someone who has

been in the trenches a long time. Align with an established dental accounting firm as within that firm they have witnessed hundreds of transactions. They have superstar clients who have created successful Centers of Excellence. They have a collective data base that shall be a huge asset in your search in acquiring a practice. They understand "best practice" applications.

As your Advocate gets to know your designs on a to-be acquired practice, they can quickly ascertain if an opportunity is a good fit, if it is properly priced and if it warrants serious attention. They also understand what that practice can do if properly tweaked. They further know all of the players in this industry; the brokerages, the agents, lenders, consultants, attorneys, escrow agents, etc. And they are looking after your best interests as your fiduciary.

Consumers deserve optimum oral healthcare. For this to happen, the profession needs you to transition from wanting to buy a practice to being a practice owner. Thousands have done this. Why not you?



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Professional Practice Sales continues to realize Multiple Offers for many of our Clients

How is this possible?

Very simple.

It is about having the time and attention to properly devote to each engagement.

When you place your practice "For Sale", you will feel vulnerable. To assist you during this anxious period, you need to feel secure knowing that the requisite care and attention is being implemented so you can make the proper decisions.

And you expect to be properly protected!

It is PPS' focus, our attention to details, properly preparing our Clients for this unique journey, preparing the best practice presentation, assembling a complete "toolbox" before going to market, implementing the necessary risk management application to properly protect our Clients and expertly papering the transaction which has always separated PPS from others.

We clearly understand that our reputation hinges on each engagement.

Talk to us. You will quickly learn that PPS' Process puts you in control of this event which only enhances the desired outcome!

***PPS does not wish to be the biggest.
We simply strive to be the best!***