

# THE Dental Trader

VOL. 19 NO. 1 • January '22  
So. Calif. Edition

**FREE ADS FOR DENTISTS  
& STAFF!**

Ph: 877-888-4237 • 949-429-6836  
Fax: 949-498-1198 • DentalTrader.com

*Buy, Sell or Trade all things Dental*



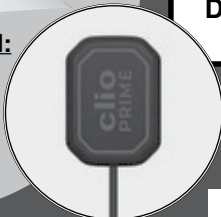
## Complete Digital Dental System

**SPECIAL  
NEW YEAR  
OFFER**



### New Clio Prime Sensor Included:

Produce exceptional diagnostic images by eliminating under and overexposure and providing effortless positioning



**ONLY \$7,995**

**INCLUDES:**  
Everything you need for  
a digital exam room!

Hi-Quality Diagnostic Digital X-Ray  
Sensor & Intra-Oral Camera, Touch  
Screen i5 Laptop mounted on  
Cart w/Solid State Hard  
Drive & 15.6 Touch Screen  
& 12GB Ram, External  
Backup Drive, Surge  
Protector, EZ2000  
Billing Software &  
Integrated Imaging Software  
(or keep your own billing software &  
we integrate it for free). Full Blown  
Color Coded Scheduler, Periodontal  
Charting, Installation, Onsite Training  
& Technical Support.  
(Optional integrated Benefit Service  
by Trojan Prof. Svcs).

**\* Or Lease to Own with Zero  
Down, No Payment for 90  
Days, then \$186/month for  
5 years and \$1 Buyout.**

**Now with  
Integrated  
Electronic Rx**



*Touch Screen*

**In business since 1985**

Portable Laptop on cart; adjusts from 28"  
to 42.5" high by using built-in foot pedal

**EZ 2000 is an official licensee of the ADA Ins. Claim Form and Procedure Codes.**

**Call 800-273-5033 to schedule  
a free Demo in your office  
[www.ez2000dental.com](http://www.ez2000dental.com)**



**EZ 2000 Dental Software Special  
Reg. \$3,395. \*\*Sale: \$1,995.  
includes training & support**

**Time to Buy?  
Don't DIY!**

**Bring your legal questions to the  
experts at Wood and Delgado!**

**Specializing In:**

Practice Transitions  
Lease Negotiations  
Associate Agreements  
Practice Agreements  
Partnership Disputes  
Estate Planning  
Partnerships  
DSO and MSO  
Business Transactions  
Wills/Trusts  
Private Equity Sales  
Real Estate Sales



**Patrick J. Wood**  
Pat@dentalattorneys.com



**Jason P. Wood**  
Jason@dentalattorneys.com



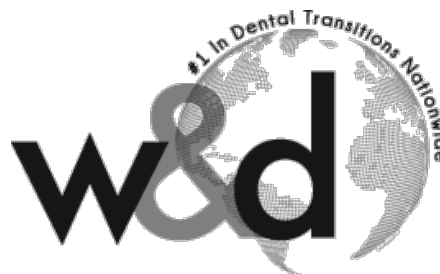
**Justin J. S. Morgan**  
Justin@dentalattorneys.com



**Protecting Dentists Since 1984  
7,000+ Dentists Represented  
Nationwide Representation**

*"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."*

- Dr. Jordan Tucker D.D.S



**WOOD AND DELGADO**

**Find out why dentists seek our advice  
when making their most important career decisions.**

**Call for a FREE consultation  
800-499-1474  
www.DentalAttorneys.com**

# Dental Practice Expertise

## California CPA Firm for Dentists

- ✓ Due diligence on practice acquisitions
- ✓ Certified Tax Coach
- ✓ Dental practice specialty



**MOREY CPA  
& ASSOCIATES, INC.**  
Dental Practice Coaching



**FREE BOOK**  
for first 10 to request

Call for a **FREE Consultation**



(949) 485-2011



[www.mydentistCPA.com](http://www.mydentistCPA.com)

**BEVERLY HILLS** 3 ops, \$2,900/mo rent, 100% CASH Practice. \$199,500! Greg Beamer 909-542-4891

**GuttaCore Obturating Oven** New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

**DENTAL TEMPS!** - Post your temporary or permanent job on [www.directdental.com](http://www.directdental.com). First 7 days free.

**Elegant West Hollywood office for sublease! 1 or 2 ops!**  
Please email [Oshinaj82@gmail.com](mailto:Oshinaj82@gmail.com) for more info

**Newbury Park:** 4 Ops, great equipment, fully digital. (DRE01993607) (818)522-9123

**X-Nav X-Guide** 3D Navigation System \$17,500 local pickup only, [info@foothilloms.com](mailto:info@foothilloms.com)

**Want implant dentist?** over 10 years experience. Fluent with all kinds of bone graft. [matthiew96@gmail.com](mailto:matthiew96@gmail.com)

**Dental Space for lease/ sublease** in west Los Angeles area. Call or text Laura 3107094129.

**DA, RDA** needed min 1 year exp send info Fax 818-840-0010

**Electrosurgical unit** with tips, Cameron-Miller model 26-230 for sale. \$50 Contact Ed: 310-720-5394

**Ontario share** office space 3 days a week, great terms, 3 ops good visibility, GP or specialist. Call 909-730-5677. Available immediately.

**Ortho office**, profitable, located in Southern California for sale. Send inquiry to [orthooffice4sale@gmail.com](mailto:orthooffice4sale@gmail.com)

**Complete Enterprise Phone System** for sale. Over 20 phones. Make an offer. Email: [Info@OCsmile.com](mailto:Info@OCsmile.com)

**Mission Viejo Space Sharing Opportunity.** 5,000 sqft. 10 ops. Beautiful All Digital Office. Email: [Info@OCsmile.com](mailto:Info@OCsmile.com)

**FT Frontoffice** Dental Assistant needed in Laguna Woods. Call/ Text 7145886004

**GP part-time**, 3yrs. experience. Molar RCT's, esthetics & hygiene. Daily plus bonus. P: (323)260-7878.

**Orthodontist needed for high-volume office Los Angeles**  
Email: [ortho\\_wiz@yahoo.com](mailto:ortho_wiz@yahoo.com)

**Associate Dentist** Wanted in Irvine. Bilingual in Mandarin preferred. Call (949) 988-7618.

**Pediatric Dentist:** Hiring Full time Pediatric Dentist in Poway, SD area ASAP, email resume to [rfdmd9@yahoo.com](mailto:rfdmd9@yahoo.com)

**Brand new** velscope oral cancer screening bundle located in orange county \$1,000 obo. Contact - [imansw@yahoo.com](mailto:imansw@yahoo.com)

**Dental Hygienist** needed: VERY friendly office. EZ patients. 2 days a week \$400/day (818)365-7191 [dental@drvaisman.com](mailto:dental@drvaisman.com)

**Motivated RDH** needed one day a week to start for a general practice in Sherman Oaks. Email [socaldds4@gmail.com](mailto:socaldds4@gmail.com)



# D&M

## PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE  
NATIONAL ASSOCIATION OF  
PRACTICE BROKERS (NAPB)



Happy  
NEW  
YEAR



Paul Maimone Broker/Owner  
CA Broker #01172430

### FRESNO COUNTY

**CLOVIS** – (6) op comput. G.P. end cap location, in a shopping center, & next to the Community Bank. Excellent exposure/visibility & signage. Easy freeway access. Annual Gross Collections approx. \$1.1M with lower overhead. Cash/PPO pts. No HMO and No Denti-Cal. (50) new pts./mos. Newer equipment, digital x-rays and pano, Open Dental s/w, chartless, and two CERECs. Long term Lease in place. Seller retiring, but will assist with an orderly transition or possibly a work back. **PENDING**

### KERN COUNTY

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does not advertising. Low Overhead, High Net. Seller retiring. **REDUCED FURTHER!**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!** **NEW**  
See description below under **LOS ANGELES COUNTY**

### LOS ANGELES COUNTY

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BELLFLOWER** – (20) Op Multi-Special pract located on a main thoroughfare, in a free stand bldg. on a shop ctr pad, w excellent exposure, visibility, signage & parking. The pract collected approx. \$2.17M in 2019 & has been slowly but steadily rebounding towards Pre-Pandemic numbers. Cash/PPO only. No HMO & No Denti-Cal. Newer equipt, Digital Pano & X-Rays, CEREC, Digital Scanner & Eagle Soft s/w. Admin duties just too much for Seller. He would stay on & do dentistry for Buyer if desired. **NEW**

**CANYON COUNTRY – EMERGENCY SALE!** (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrrix s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **FURTHER REDUCED. MOTIVATED!**

**LANCASTER #5** – “Steady Eddy!” Annual Gross Collections between \$538K & \$566K for last (5) years, with an Average Annual Est. True Net Income of \$214K. (3) op comput. G.P. in a two story prof. bldg. w easy fwy. access. (4) days of Hygiene. Cash/Ins/PPO pts. (32+) years of Goodwill. Refers out all Endo, Perio, Implant Placement & Ortho, & diff. O.S. & does no advertising. Primed for growth. Seller is retiring and has “Value Priced” the practice to Sell! Will assist with a transition.

**LOS ANGELES (SILVERLAKE/ECHO PARK AREA)** – Smaller but “VERY PROFITABLE” (4) op computerized G.P. Located in a strip center, on a main thoroughfare, with exposure/visibility/huge signage & parking. (3) ops eqt'd, 4th has a chair and an x-ray. Cash/PPO/HMO/Denti-Cal. pts. Monthly CAP Check \$4,500. Easy 2000 s/w & Digital X-rays. (36) Years of Goodwill. 2019 Gross Collections \$377K+ with a Gross Net of \$212K+. Very low Overhead (<44%)! Seller Retiring. **MAJOR PRICE REDUCTION**

**L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD!** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. Very limited competition. Seller retiring, but can stay on p.t. if buyers wishes. **NEW**

**PALMDALE** – 4 op computerized G.P. with (25) years of Goodwill. Pt base is Cash/Ins/PPO and Denti-Cal kids. Digital x-rays & Dental Soft on line s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Seller retiring but will help transition. **NEW**

**WEST COVINA** – (4) op comput. G.P. (3) ops eqt'd/4th plumbed. End cap location in a strip ctr. w exposure/visibility & signage. Higher end office finishes. Cash/PPO/Denti-Cal pts. No HMO. Digital x-rays & Pano. Pre Covid Collections \$500K+. 2020 collections \$400K. Low overhead/high net. Seller retiring, but will assist w a transition. **PENDING**

**WOODLAND HILLS** - (9) op comput. General/Perio Practice. (5) ops fully eqt'd, (1) fully eqt'd surgery room, & (3) add. plumbed ops. Located in a 2,400 sq. ft. store front, in a very busy shop. ctr., on a main thoroughfare. Excellent exposure, visibility, signage, & parking. Cash/Ins/PPO pt. base. NO HMO & NO Denti-Cal. 2021 projected Collect. \$1.1M and growing. **NEW**

### ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

### MADERA COUNTY

**MADERA** – 8 op computerized G.P. 6 ops eqt'd. Located in a 2,400 sq ft store front on a major thoroughfare with exposure/visibility/ signage and ample free parking. Cash/PPO/Denti-Cal pt base with (25) years of Goodwill. Annual Gross Collections \$600K+. Digital X-Rays. Dentrrix s/w. Mostly Spanish pt. population. Seller retiring. **PENDING**

### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

### SAN BERNARDINO COUNTY

**HIGHLAND** – (4) op comput G.P. located on a main thoroughfare, in a shop ctr, end cap, with exposure, visibility, signage & parking. 2021 Projected Gross Collections of \$660K+ on a (4) day wk. Cash/PPO/Denti-Cal pts. No HMO. (18) yrs of Goodwill. Digital X-Rays, Newer CBCT, Laser, & Digital Scanner. Assignable sweet heart Lease in place. **NEW**

### SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** – Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

### SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

### VENTURA COUNTY

Room for Your Ventura County Practice Listing.

### UPCOMING PRACTICES FOR SALE

Bonita, Carlsbad, Central Coast, Corona, Encinitas, Escondido, Hawthorne, Kern County, Ladera Ranch, Laguna Beach, Loma Linda, Los Angeles, Oxnard, Pasadena, Riverside, San Diego, Tarzana, Torrance, Valencia, Ventura, Van Nuys, West Hills, West L.A., & Yorba Linda

### D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

**D&M**

“The Personalized Service Dental Broker™”

P.O. Box #6681, Woodland Hills, CA. 91365  
(866)425-1877 Outside So. CA or (818)591-1401  
[www.dmppractice.com](http://www.dmppractice.com)



# Financial flexibility for your dental practice.

As an established professional practice owner, you can count on our bankers to provide sound financial services to help take your practice to the next level. Contact our knowledgeable team to learn about our dental practice loan options.

**HomeStreet Bank Commercial Banking**  
800.719.8080  
homestreet.com/dental-lending

**[HomeStreet] Bank®**



All loans subject to approval.

**FDIC**



**Director dentist** or join as a partner needed in Laguna Hills. Elitedentallaguna@gmail.com, text 949-424-5411

**Beautiful Dental** office for sale Laguna Hills with CT, Endo microscope, 949-424-5411, dentist is relocating. No broker.

**DENTAL SURVEYOR** \$75.00 PLEASE CALL OR TXT 4242565253 OR EMAIL: CUREMAN11@GMAIL

**General Dentist needed** FT L.A., great compensations, ability to EXT & Premolar RCT, Call (310)384-4360

**Dental assistant** needed in Long Beach private office Family-like environment email: longbeachprivatedentaloffice@gmail.com

**ADEC track** light, 6300 series, off-white, \$1600. 619-548-1217

**ortho and** oral surgery supplies for sale. maily instruments. cureman11@gmail.com or 4242565253 shawn

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed Molar9Q@gmail.com

**Looking for** a dental assistant. Xray license required. Call 626-915-8744 or email info@drbryandavis.com with resume.

**DENTAL HYGIENIST** in Anaheim. Call Myra 323-456-7377 or kidsdental.myra@gmail.com

**Digital Pan/ceph**, just bought, rarely used, Myray HyperionX5 w/ new computer. 818-970-2528; bestfamilydentist@gmail.com

**Leica Microscope** for sale. 2018 brand new. vbdsmeledds@gmail.com

**ORTHODONTIST WANTED** Busy ortho practice in LA Seeking a part time associate orthodontist Please email resume to Admn75@yahoo.com

**Endodontic Explorers** DG-16(used), 2 Star Dental & 1 Hu Friedy. 14.00ea & 11.00ea respectively. E-mail im2near@yahoo.com

**All New** turn key dental office for Lease in Beverlywood Los Angeles, email dentalapplicantla@gmail.com for info

**ORTHODONTIST NEEDED**, One day per month, in the city of Bell (Los Angeles). Please email your CV to info@rdaschool.com

**RDH needed**, fancy office in Huntington beach! Compensation 50-55\$/hr, multiple bonuses. Text 4243797261 for mire details

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**RDA/DA needed** for front/back office in Laguna Hills call 9498377112 or Email resume to dentalartsoflh@yahoo.com

**Acucam Plus intraoral camera** \$100 each. Also Sony UP-21MD color printer \$200. Have 3 of each. Contact Dan 714-585-4866

**43 yr. GP practice.** Urgent, MUST sell. CDA member preferred. Studio City and Newhall offices. Please text (661) 803-6790

**NEW WLA Dental Office** for lease on Robertson Blvd; Turn key W/ 4 opps; Great location and visibility. Text 310-775-5225



# Over 165 5-star Avvo<sup>®</sup> reviews!

*I decided to hire Mr. Olson to represent me, I believe it was one of the best decisions I have ever made. He made my transition very smooth, he is very detailed and does not allow the other party to take advantage of his clients. His attention to detail, his diligence and honesty is a breath of fresh air which is very rare to find now a days. There is no question I would hire Mr. Robert Olson again if I ever need to go through another dental transition or agreement.*

**Avvo<sup>®</sup> Review #169, October 23, 2021**

---

## **Robert W. Olson, Jr., APC**

Dental Practice Sales & Purchases  
Partnerships, Property Purchases & Leases  
Corporations & Tax Planning

**888.963.1120**

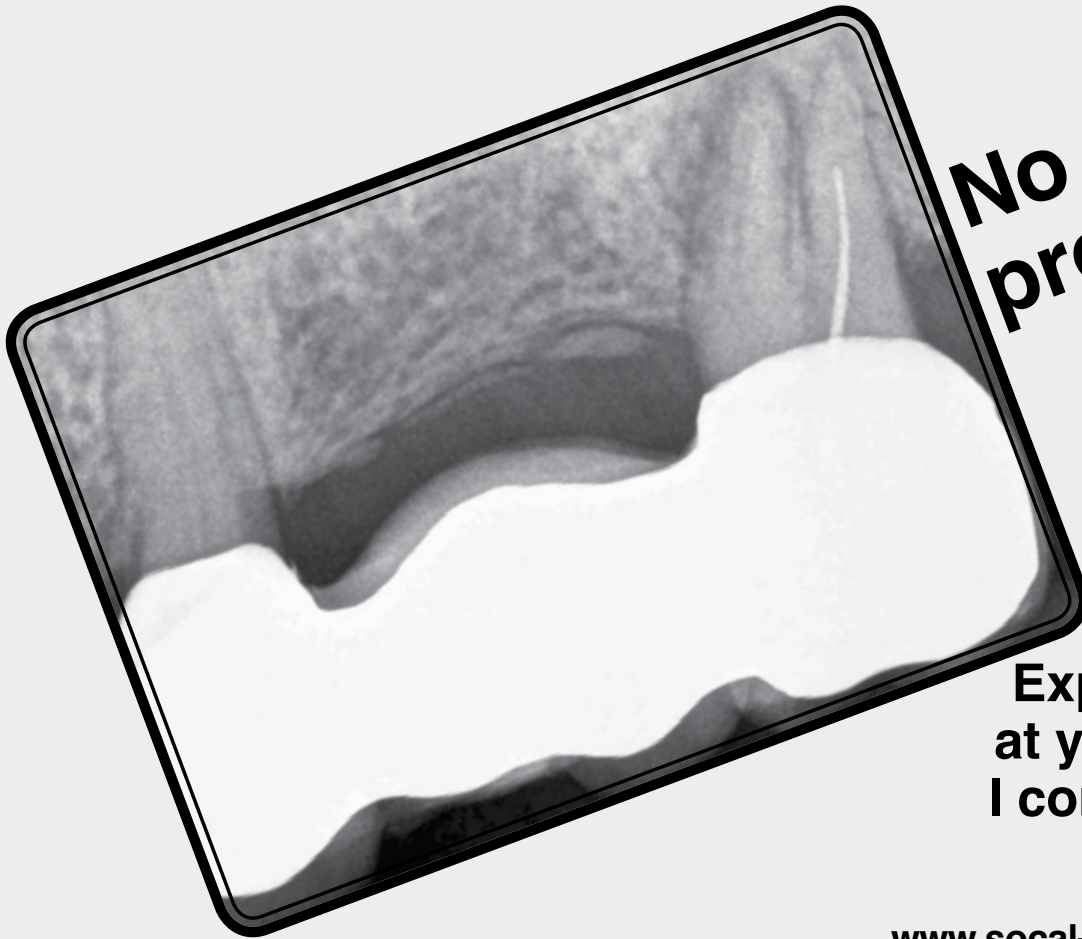
**RWO@transdental.com**

**www.trans.dental**

**Best Reviewed Avvo<sup>®</sup>  
Attorney 2011 to Present:**

**Mergers & Acquisitions Incorporations  
Commercial Real Estate**

# Separated File inside Bridged molar with Fully Calcified Canals?



**No  
problem.**

**Expert ENDO  
at your office;  
I come to you.**

**See finished  
cases on**

**[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**Ehab Ismail, D.D.S**  
**[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**  
**Text or call 562-968-4061**

**Wanted: Front Desk Coordinator.** Located in Yorba Linda area, PPO cash office. Email resume to [ehhuangdds@gmail.com](mailto:ehhuangdds@gmail.com)

**Office Sublease:** Brentwood 90049. Share space, 3 days per week avail, up to 3 ops/day, spacious, modern, new eqpt. GP or Specialist. Call 626 665 6945. Avail Immed.

**Super GP** efficient in molar endo/implants/surgery and orthodontics. Will bring all necessary supplies. Please call 323-286-5996.

**BAKERSFIELD GP FOR SALE** - 6 Ops, 5 Equipped, Associates, Digital, Newer Equip. GR \$1M+. HSDPT- Steve Caudill - 951-314-5542 #CA2587 <http://dentalpracticetransitions.henryschein.com/CA2587/>

**Modesto Practice** for sale 1400 sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. Please contact 2154367600

**ORTHODONTIC solution.** ORTHO team will treat patients at your office, taking care of all clinical matters. Clear aligners, ceramic and metal brackets. Do NOT refer out. English/Spanish speaking staff. OC/LA/Riverside/San Bernardino offices with over 19 yrs of continuous service. [yourorthodonticsolution@gmail.com](mailto:yourorthodonticsolution@gmail.com)

**San Marcos 25 years** goodwill-Retirement prompted by '17 injury-prevents working to full potential.'16 gross \$256K Contact owner 760-214-5008 \$115K



# LCF Practice Sales & Financing

**Free Consultations for Buyers & Sellers**  
**BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

**Our practices  
are being  
sold at a  
record rate.**

*We have more  
qualified buyers than  
there are practices  
available for them.*

**Sellers – Call  
for a FREE  
consultation.**

*"I got an offer and  
acceptance within a  
week of listing my  
practice with LCF  
Practice Sales. Loc  
was always  
available to answer  
all my questions  
and troubleshoot  
just about  
everything that  
came up. The  
transaction went  
like clockwork and  
we closed shortly  
after..."*

*~ Katherine L., DDS  
Lake Forest, CA*

## **We Offer Up to 100% Practice Financing**

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

### **Los Angeles County**

#### **Gardena – General & Ortho**

- Grosses ~\$1.7 M. Absentee owner
- Real Estate sale is negotiable
- All Cash/PPO. No DentiCal. No HMO
- Currently run by 1 GP & 1 specialist
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

#### **Inglewood – Gross ~ \$850K**

- Excellent Location
- Large shopping plaza, 4 eq. ops. + 1
- Accepts all insurances, mostly PPO/CASH. Cap check ~\$4k/month
- Many in house specialists, including orthodontics.

#### **Los Angeles – SOLD!**

- General & Ortho Practice
- Gross ~ \$1 Million. 7 eq. ops.
- ~95% PPO/Cash. No HMO.
- Strip mall. Close to LAX/Inglewood.

#### **Los Angeles – SOLD!**

- ~85% FFS/PPO, ~ 15% Denti-Cal
- Associate run practice. 4 eq. ops.
- Strip mall, corner of intersection
- In Eagle Rock, off CA-2 & CA -34

#### **Long Beach: Gross ~ \$350K**

- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### **Van Nuys:**

- 2021 ~ \$390K. All CASH/PPO
- Seller retires. 20+ years goodwill
- Seller does mostly GP work w/ hygienist. Lots of outside referrals.
- Front st. location. Spacious office
- 6 eq. ops. Private parking lot.

#### **Van Nuys: General & Ortho**

- General Collections ~ \$600K.
- Accepts most insurances.
- Large retail center. 6 eq. ops.
- Monthly capitation check pays rent
- Does many specialty procedures

### **Dental Practice Wanted:**

#### **We have buyers looking for :**

- Practices in Upland & Diamond Bar
- Practices in San Fernando Valley
- Practices in Los Angeles County
- Practices in the East Bay Area
- Pediatric Practices
- Starter Practices at Good Locations

### **Orange County**

#### **Foothill Ranch – SOLD!**

- 2021 Projection ~ \$515K.
- All Cash/PPO. Opens 3 days/wk
- Beautiful practice. 3 eq. ops.

#### **Mission Viejo – SOLD!**

#### **Established Practice & Real Estate**

- Grossed ~ \$660K. All PPO/Cash
- Implants, Cerec & Invisalign
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

#### **Santa Ana – New Listing!**

- Asking \$125K or best offer!
- Annual collection ~ \$230K
- Strip mall. 5 equipped ops.
- All PPO/Cash. Associate Run

### **San Bernardino County, CA**

#### **Rialto – Gross ~ \$350K**

- Seller retires. Associate run office
- ~60% Denti-Cal. 3 eq. ops.
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent

#### **San Bernardino – Gross ~\$300K**

- Single story building w/parking
- Family Practice. 3 eq. ops.
- Located at a unique location for Denti-Cal refers.

#### **Upland – General & Ortho Practice**

- 2021 Projection ~ \$771K
- Seller retires. Associate run practice
- ~ 30 new pts/month.
- ~95% PPO/FFS, ~5% HMO/Cap.
- 6 eq. ops. Low Rent

### **Imperial County**

#### **El Centro – High Production Office**

- Large general & specialty practice
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime for growth/expansion
- Ideal for large corporations/government funded establishment

### **Riverside County**

#### **Indio – Starter Practice & Real Estate**

- Practice can be sold together or separately from real estate.
- Beautiful office. Just built 2 years ago.
- Selling for a fraction of the cost to build out
- Large shopping center. 9 operatories.

#### **Murrieta – Equipment & Leasehold**

- Large shopping plz off CA-215 & I-15.
- Beautiful office for GP & pediatrics.
- Selling for a portion of build out cost.
- 4 eq. ops + 1 plumbed op.

### **Northern California**

#### **Fremont – SOLD!**

- Collections ~ \$500K. CASH/PPO
- Strip Mall. 5 eq. ops.
- Refers out endo & complex ext.
- Seller willing to negotiate price

#### **Pacifica**

- Family practice of ~20 years
- Family oriented & high quality dentistry. Dr. sees 8-10 pts/day.
- Shopping center, close to junction SR 1 & SR 35.
- Grosses ~ \$280K despite Covid.
- 2 eq. ops. + 2 plumbed ops.

#### **Sacramento – Featured Practice**

- Practice & Real Estate for Sale
- Starter practice in large shopping center. 6 eq. ops. + 6 plumbed
- Close to Elk Grove off Freeway 99
- Seller retires.

#### **San Leandro – Pediatric Practice**

- Mixed Insurance. Many Denti-Cal pts.
- Originally built & equipped as GP practice.
- Front st. locaton. 5 ops. Low rent

#### **San Francisco – SOLD!**

- Featured Practice
- Gross ~ \$1.5 – 1.7 Million
- Mostly GP work. High profit margin
- Residential/Commercial Area
- 3 Ops. Very reasonable rent

#### **San Jose – SOLD!**

- 2020 Grossed \$540K
- Front street location. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

#### **San Rafael**

- 2020 Grossed ~ \$422K
- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Located in beautiful Marin County
- Fair Rent. 3 eq. ops.

#### **Stockton – Practice & Real Estate**

- Grossed ~ \$909K.
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

#### **Vallejo**

- 2021 Grosses ~ \$330K
- Doctor retires. All Cash/PPO.
- Front st. location. 3 eq. ops.
- Modern looking & just renovated

#### **Union City – SOLD!**

- Excellent location.
- Large shopping plaza
- Grosses ~ \$540K on 3-4 days/wk
- 3 eq. ops. + 1 plumbed

**Call Loc Pham, Broker (714) 550-7494 for more information!**

**Email: Practice@lcfbin.com | Website: LCFPracticeSales.com**

**A Division of LCF Financial, Inc. BRE #01875780**

# DENTAL LAW ATTORNEYS

over 25 years of in court experience, with hundreds of dentists and over 35 hospitals represented

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,  
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist  
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

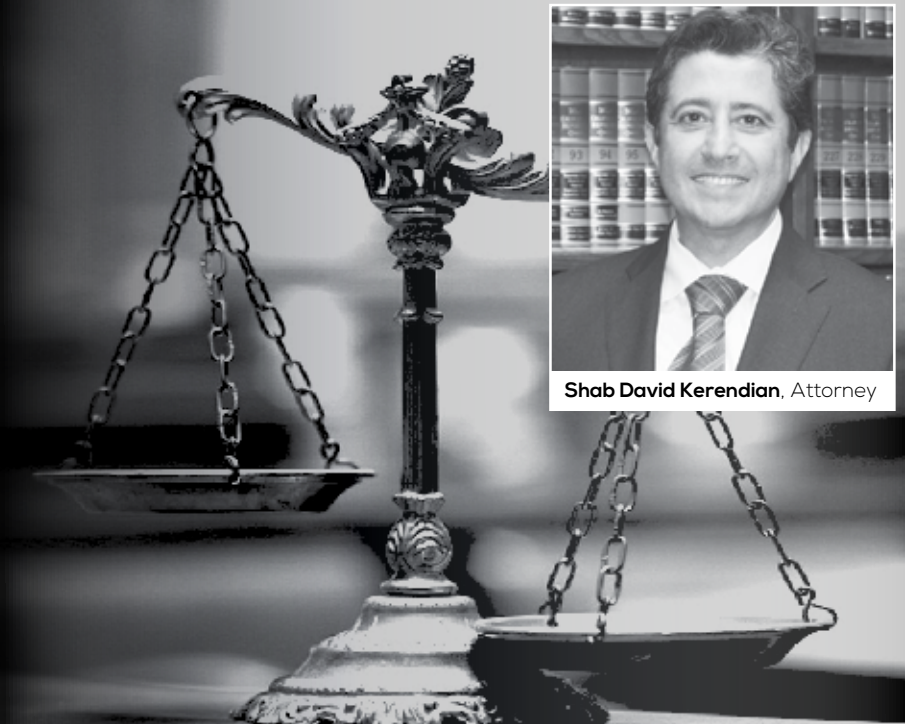
-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family  
Practice, Los Angeles, Ca.



Shab David Kerendian, Attorney



**Loan Issues • Buy/Sell • Real Estate • Partnership • Buy/Sell Agreements • Litigation  
Lease/Real Estate • MSOs • Contract/Business • Partnership/Employment • Lawsuits/Defense**

## KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

**Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441**

**Shab@KaLawCorp.com • www.kalawcorp.com**

06/21

**6110 Pico Rivera** Whittier Blvd SENIOR RETIRE CASH BUSINESS Hi Visibility Hundreds of merchants in sq mile a "MARKTING DDS Dream" 4 ops plumbed 3 equipped Rent \$3015 Estb 30 yrs. Latinos. Call Tom Fitterer PPS 714-345-9659

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed Molar9Q@gmail.com

**potable lab** slow speed with foot pedal, brand: lynx dc motor control unit. \$75.00 cureman11@gmail.com, 4242565253 shawn

**Now reaching over 39,700 California dentists...** nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! [www.dentaltrader.com](http://www.dentaltrader.com)

**DENTIST NEEDED** IN THE CITY OF MORENO VALLEY CA BILINGUAL IS A PLUS. PLEASE DON'T HESITATE TO GIVE US A CALL AND CONTACT OUR OFFICE FOR MORE INFORMATION. OUR PHONE NUMBER 951-656-3100

**practice for sale** San Bernardino gross \$300k on 3 days 4 ops 1100 sq ft on busy street corner asbantee owner retiring ask \$240 562.832.9332 mike dre#02079096



# LOU BERMUDEZ

*Dental Practice Broker*

(BRE License # 01102002)



## **NORTHRIDGE**

Cash Cow practice!!

Retiree with established practice, open 4 days/week, excellent staff and revenues exceeding \$900k for 2021. Low Rent, large patient poll – huge upside. Call immediately before its sold.

## **LOCATION NEAR LAX**

Location + Location + HUGE sign + thousands upon thousands of daily commuters + free standing/single-user building with EXPOSURE + Modern, paperless, digital office. 4 ops facility with room for 2 more. Turnkey (starter) opportunity for under \$100k

## **RIALTO**

Shopping center location with Huge sign and visibility. Etab over 15 years goodwill. 4 ops plus room to expand. Seller works 1 day/wk with associate 3 days. Easy patient transfer. Annual gross revenues over \$800k and rising. Will sell quickly – call right away.

## **SAN FERNANDO VALLEY**

Multi-specialty practice opportunity. Practice revenues over \$700k on PT sched. Modern office with super corner location and large exposure signs. 5 ops plus room for more. Ample parking; easy drive-up. This one has it ALL!

## **BEVERLY HILLS (up-coming)**

Established practice with name recognition & excellent reputation. 3 ops but expandable to 3400 sq feet Rare Gem - Street Level Retail Exposure. Fully re-modeled with new equipment. Incredibly priced at \$500k.

## **SHERMAN OAKS**

Long-Established Private Practice. Retirees does bread-n-butter dentistry only! All specialty treatment referred. Busy hygiene program (4 days/week). 4 + ops. Stable revenues over \$740k on PT sched. Only serious inquiries please.

## **EL MONTE**

Building & Practice for Sale. Must see. Very affordable. Reach out to be placed on call-back list.

## **DIAMOND BAR**

Retail center. Huge sign and exposure. Retiree doing NO ads. Beautiful / modern office 5 ops. Over 10 years goodwill. Priced for immediate sale at under \$500k

**ORANGE:** Retiree with 25 years goodwill

**RIVERSIDE:** Revenues over \$400k part-time sched

**BEVERLY HILLS:** Merger opportunity

**ROWLAND HTS:** Shopping Center location

**CANOGA PARK:** \$6K/month cap check

**RANCHO CUCA:** Ready, set, go!

**BELL:** Profitable gen

**CHINO:** Street-front with visibility

**LOS ANGELES:** Strip Center with walk-ins

**WEST COVINA:** Denti-cal primarily

**MISSION VIEJO:** Chart sale opportunity

**CITY OF COMMERCE:** Retail; visible; long-estab

*Specializing in Practice Sales & Appraisals*

[www.ddspracticebroker.com](http://www.ddspracticebroker.com)

**(818) 999-9595**



# Made in the USA / 10 Year Warranty / Factory Direct 50 Years

## America Operatory

**\$5895/**

installed \*



150 Color Choices  
Made In USA

## Universal Operatory



**\$6795**  
Installed\*

## Roadrunner Hybrid Dry Vacuum

Variable Speed

Reliable / Quiet

Powerful 2.5 - 3.5 HP

REBATES - \$500

**\$5295**



**NEW!**

**2 HP  
Vacuum  
Pump  
\$2295**



**Quiet Air Compressors  
40 db QUIET  
Drying System  
In Stock  
Ready to Ship**



**\$3795**

## Infinity Chair

**\$3295**

Add Massage  
Feature for  
Only \$500



**Ortho  
Chairs  
\$1795**



**Pediatric Benches Starting  
\$2395**



Dansereau Dental 1581 Commerce St. Corona CA 92880  
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

**Associate** - General Dentist with skills in prosthodontics, implant restoration, and cosmetics. Contact 714-797-4710.

**PALMDALE** - Established in the 1960's GP w/ 5 eq ops. Projecting \$476K for 2021. California Practice Sales, Inc. Phone: 714-639-2775

**Equip. 4 Sale:** N2O unit, Lab Lathe, Hand Pieces, Hand Inst., Denar Artic., Dig. Camera, rmbdent@aol.com  
Subj. DT, 818-480-1903

**Associate Dentist needed** in Orange County. Great compensation offered. Please send resume to: dentistsearch@gmail.com

**Keep Your Patients and Profits in-house.** Our oral surgeons and periodontists travel to Your Office. For over 13 years, we have been successfully serving offices in Southern California. Email: info@implantoutreach.com

**RIVERSIDE FREE STANDING DENTAL BLDG,** BUSY BLVD WITH EXISTING PATIENTS THE LOWEST OF LOW FINANCING .09% INTEREST FIRST YR 3% YRS TWO THRU TEN ; 5% YRS 10 THRU 20, WITH A FEW BONUS PAYMENTS PAYOFF IN 5 YEARS ; GREAT 1ST OR 2ND LOCATION CALL TOM FITTERER 714-345-9659

**Ready to Retire?** We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.**

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed Molar9Q@gmail.com

**Periodontal Brochures / Surgical Instruments / Currettes / Sharpening Stones 4 SALE.** Contact hbperio@cox.net Subj: "DTrader"

**Whittier Dental Office** With Real Estate, 6 OPS 2100 sqft, Digital Office call today Dr Rishi Salwan DRE #02085289 Call 6263836648

**Periodontal Probes,** Hu Friedy PCP-12, 5 New cond., color coded. 15.00 ea e-mail im2near@yahoo.com

**Fully built Dental office space of 2,468 RSF for lease in Torrance, Just bring your equipment and patients, ready to move-in condition. For viewing Call Tom (agent) 310-938-3901 or email: ttorabi@leelalb.com**

**MANHATTAN BEACH** - Associate run practice. 5 ops. Lots of technology, CEREC \$1.1M www.ddsmatch.com 855-546-0044

Normal Installation within 1.5 hours of  
Factory OAC Terms Apply\* Equipment  
Removal may require additional costs



# Want a Dramatic Practice Face Lift?



***Now is the perfect time  
to do Tenant Improvements!***

Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.

## **DESIGN/BUILD**

**Plan and Permit Services**

**T.I.'s - Remodels - Expansions**

**Free Standing Buildings**

**Turn-Key Packages - Consultation**

**Free Estimates - 562-989-3350**



**No job too big or  
too small....we do it all.  
Best rate you'll get!**

**ALL  
COUNTY  
CONSTRUCTION**  
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

E-mail: [jcardio@aol.com](mailto:jcardio@aol.com)  
[www.allcountyconstruction.com](http://www.allcountyconstruction.com)  
Jim Jordan: 714-356-1203 Cell

Buy it! Sell it! Trade it!!!

# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
El Centro	\$749,000	6 ops. Established 25 years of goodwill. Excellent growth opportunity with many specialty procedures being referred out. Free standing relatively new dental building also for sale in high visibility high traffic location. Established highly skilled staff with low turnover. Outstanding opportunity for a highly profitable practice consistently collecting a million dollars per year with low overhead.
San Diego	\$525,000	ORTHO practice for sale. 2 locations with opportunity to purchase real estate on both. Excellent locations with standalone buildings and plenty of parking. Amazing "must see" buildouts in these two long established locations. Seller willing to stay on for a while to help transition. Long term loyal staff.
North County	\$350,000	PERIO practice for sale. 20 plus years of goodwill. Excellent location with real estate also available for purchase. Solid practice in a highly desirable professional/medical complex. Plenty of parking. Procedures can be added to increase collections.
Vista	\$249,000	4 ops. 30 plus years of goodwill. Located in a premier professional building on 1st floor with prime visibility. Plenty of parking. Most all specialty work being referred out. Seller built out this location brand new 6 years ago so it is in pristine shape.
Fallbrook	\$545,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.

View our website for current listings at: **[www.KRpracticeSales.com](http://www.KRpracticeSales.com)**

**SELLERS:** Ask us about our Risk-Free 30-day Listing Agreements!



**Ken Rubin Practice Sales, Inc.**  
4420 Hotel Circle Ct. Suite 350  
San Diego, CA 92108

**(619) 299-6162**



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

11/21

**rialto dental** for sale low rent, busy street income over 300k, no HMO 3opt dr retire text 5627134513 no broker

**FONTANA** – GP + Real Estate. Well established office w/ eq. ops. Proj. \$809K. California Practice Sales, Inc. Phone: 714-639-2775

**ASSOCIATE DENTIST WANTED** Larger, well run office in LA Excellent compensation Full or Part time Send resume to Admn75@yahoo.com

**3D Printing CE Course:** Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. [www.learn3Ddental.com](http://www.learn3Ddental.com)

**iTero Element Wheel Stand** 4 sale/gently used. ideal for 2 offices but only 1 scanner info@chuyangdental.com 949-559-6888

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed Molar9Q@gmail.com

**Receptionist/DA/RDA needed in Orange.** Dentrix and Spanish is a plus. Info@smilelineoc.com

**PALMDALE/LANCASTER GP FOR SALE** - 7 Ops, Digital, Paperless, 8 Days Hyg/wk. GR \$1.1M, Specialties referred. HSDPT-Kerri McCullough - 949-300-0312 #CA2612 <http://dentalpracticetransitions.henryschein.com/CA2612/>



## ***We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:***



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

# **Practices for Sale**

## **Rancho Cucamonga**

**Private General Practice** - Dr retiring 3 operatories grosses over \$300,000/yr on 3½ days/week - digital xrays, and computer system - Rent only \$3,000/month

## **Mission Viejo**

**Private General Practice** - one doctor office grosses over \$850,000/yr on 3 days/week - 4 operatories in 1200 sq ft in strip shopping center - huge net of over \$500,000 - insurance, cash, and some Dential

## **Poway (and/or San Diego)**

General practice for sale with some Ortho - 2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good 2nd practice or for a new grad - Grosses \$220,000 net \$150,000 - can be purchase with or without San Diego

## **San Diego**

**Private General Practice** in Del Mar Heights area - Dr retiring after 31 years in this location - grosses \$900,000/yr on 4 days/week - all private insurance and cash - endo, surgery, ortho, implants referred out

## **Upland**

**Private General Practice** - Dr retiring 5 operatories grosses over \$300,000/yr on 3 days/week - digital xrays, and computer system - Rent only \$3,000/month

## **Newport Beach**

**Premier Esthetic General Practice** - Dr retiring after 41 years - 6 operatories in 2000 sq ft - grosses over \$1,600,000/yr on 4 days/week - 9 days hygiene/week - Dr prefers porcelain inlays/onlays on most teeth - will stay as an Associate - great match for Prosthodontist who likes esthetic dentistry -

## **San Diego (and/or Poway)**

2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good secondary practice or good for a new grad - Grosses \$250,000 but net income of \$120,000 - can be purchase with or without Poway office

## **Desert Hot Springs**

**Private General Practice** - a hidden gem practice - 3 ops in 1500 sq ft stand alone building - digital xrays and Panorex - grosses over \$500,000/yr on 4 days/week - very low overhead with high net profit - building also available to buy



***Thomas & Fees Practice Sales***  
*"A better kind of practice sales company"*

**Philip L. Kempler, DMD, Broker**

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

**www.TFPSales.com • E-mail: Phildr@cox.net**

# DON'T SETTLE WITH YOUR DENTAL WEBSITE

**First Time Ever !! Call for DISCOUNTED SETUP FEES on our Best Selling Standard 'PLUS' and Premier Design Website Options**

## STANDARD DESIGN

**\$999 \$499 Setup Fee**

Great for any dentist that needs an affordable, high quality & easy-to-use website

## STANDARD 'PLUS'

**\$1,499 Setup Fee**

Call for Discounted Pricing!  
All the benefits of the Standard with additional features

## PREMIER DESIGN

**\$2,499 Setup Fee**

Call for Discounted Pricing!  
Personalized / customized with all the features



▶ Compare all features & see samples at [docsites.com/pricing](https://docsites.com/pricing)

After Setup, the fee is only **\$49/mo.** and includes hosting & website updates or **\$59/mo** including SSL / secure certificate.

Already have a website?  
**Switch & Save Money,**  
now with *Easy Site Transfer*.

**NO  
LONG  
TERM  
CONTRACTS!**



**The DocSites**  
Websites & Marketing



**1-888-980-4949**

[info@docsites.com](mailto:info@docsites.com) **docsites.com**

**Prosthodontist needed** 2 days a week in Thousand Oaks. No experience required. Call us at (805)370-7171.

**Calcific BLOCKED CANALS? NO PROBLEM :) TEXT DR ISMAIL**  
**562-968-4061. I COME TO YOU. social-rootcanal.com**

**Refer out** screaming kids NOT: implants, sinus lifts, bonegrafting, Ao4/6 reconstruction & WISDOM TEETH IMPACTIONS, IV sedation. Email: gowgates2006@yahoo.com

**Location, location, location!** Busy North County San Diego dental office with room to grow! This busy private dental practice is located in the country yet is close to the city amenities. 4 Ops, with a fifth plumbed. 3 1/2 days/week. Practice revenues in 2021 to be over \$750K with profitability over 40%. Many specialties referred out. No HMO's or Medical. Send resume to: pobox12545@gmail.com

**Central Coast Practice For Sale** \$622,000: Rapidly and substantially growing FFS practice with real estate available. Contact [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed  
**Molar9Q@gmail.com**

**Pediatric/Perio Dentist** interested to partner w/ortho startup in NoHo.-ortho\_wiz@yahoo.com

**Free Retirement Plan Feasibility Study** with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Dental office** for sale in lagunawoods. Projecting \$500k for this year. Brand new equipment. Call/ Text 714 588 6004

**6101 Beaumont/Banning** 40000 NEW HOMES TO BE BUILT 5 MIN FR RETIRING DDS estb 1986 having 4900 reg patients, 1550 sq ft(Dental Condo avail) 3 ops rent 1650, Gross \$365k; 4 Hyg days, now servicing two large retirement centers Opp to dramatically double/triple Volume. Best Buy Call Tom Fitterer PPS 714-345-9659

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**dental Practice** for sale. located in Whittier. 1,630sf . excellent rent and location.good signage in a shopping center. 5 equipped ops and one equipped x-ray room. call 562-716-4348

**Associate Dentist - Monterey Park, Rowland Heights** looking for associate and assistant, mandarin speaking plus. text 6267880456

**Dental office** with 3 operators in a prime location Reseda ca. Very low rent with around 500 active patient.price 110k. Contact 8188054311.

# A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

## MEMBER:

CA State Bar  
NC State Bar  
US Federal Courts  
US Federal Tax Courts  
Calif. Dental Licensure

## SERVICES:

Incorporation  
Dental Board Defense  
Buy/Sell Agreements  
Lease Reviews  
Space Sharing Agreements  
Insurance Audits  
Practice Sales

## TESTIMONIALS:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their profession-alism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my con-cerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca

**Law Offices of Jeng and Associates**  
Chester Jeng, DDS, JD, LL.M., Esq  
**Cell: 909-450-7158 • Toll Free 844-313-9900**  
**Jenglaw.com**

750 W. La Habra Blvd., La Habra, Ca 90631  
1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835



\*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.



**UPCOMING CONTINUING EDUCATION LIVE WEBINAR:** PDS leader in providing CE classes has its next webinar on Jan 9th, 2022 Call 909-933-9076

**Endo office** for sale. san diego.+20yrs good will.310k.email: 2bkind67@gmail.com

**PERSISTENT PAIN AFTER ENDO? RCT Never healed? Broken File? Perforation? Persistent Infection? Can't find Canals? Potential Law Suit? All Gone!! TEXT: Dr. Ismail 562-968-4061. Socal-rootcanal.com**

**Orange County:** Next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec . Ground floor retail. (DRE01993607) at (818)522-9123

**USC Orthodontist** available 01/2022, OC area. Braces/ Invisalign/Ph/I/II, TADs/Surgical. smileeeorthodontics@gmail.com

**WE ARE LOOKING TO BUY** ANY USED BELMONT DIGITAL PANORAMIC XRAY MACHINE GIVE US A CALL AT 562-404-3500 Young's Dental

**American Manufactured Dental Operatory** \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 - 5657, or visit our website www.dhpdental.com

**Subscription Based Attorney services** for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. www.providerlegal.com

**PALMDALE** - (4) op comput G.P. Mixed Pts. Annual Collect. \$400K to \$450K. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

**BURBANK CENTER,** Prime Location, Hard Corner, the most trafficked intersection in all of Burbank. Located in a free Standing Building with 9 parking spots. Unbelievable signage. Newer Hi-tec paperless office: Apple iMac computers, Digital xrays, Planmeca Pano/CT Scan, Biolase lasers, intraoral cameras, etc. Curve Hero Software. 2021 Collections \$1.4M. Asking for \$1.175M. Call/Text 818-281-3303 caimplantdds@gmail.com

**SAN CLEMENTE** 3 ops, Ocean Views, Projecting \$664K for 2021. Greg Beamer 909-542-4891

**ENCINO-TARZANA SHARE DENTAL OFFICE** SPACE WITH ESTABLISHED DENTIST FOR 3 YEARS, THEN TAKE OVER PRACTICE WHEN DENTIST RETIRES! CALL/TEXT(747)336-9775

**ORTHODONTIST WANTED.** Temporary position cover for sick orthodontist. 2/days La Habra, 3 days ELA. Idobraces4u@msn.com

**Wanted: RDH** Starting December every other Sat. Yorba Linda area. PPO and cash office. 1hr per pt. email resume to ehhuangdds@gmail.com

**WaveOne Gold Files 6 files/\$99** 25mm or 21mm Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

**HANDPIECE REPAIR** – REPAIR 2 GET 1 MORE REPAIRED FREE - All Types, Premium Parts And Warranty Included. Est. 1993 Contact Repair Makers Today! 877-535-1733 / repairmakers.com

**Fullerton Space Sharing Opportunity.** 5,000 sqft. 9 ops. Beautiful All Digital Office. Email: Info@OC Smile.com

**DENTAL ASSISTANT W/X-RAY LICENSE/PART TIME** W/ FRONT OFFICE KNOWLEDGE. Please email us at: tarzanadentalcenter@yahoo.com

**Fazel is very knowledgeable** and current with the latest updates. He helped me with my dental practice acquisition. He is kind and attentive and advises for success for his clients. Highly Recommended! DentalCpaCa.Com

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal **USC GP will travel to you with everything needed** Molar9Q@gmail.com

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO.Properties, (The future is here!) Kids2Dentist(323)472-4751 ext:101 Resumes to info@tko.properties

**Periodontal Brochures /** Surgical Instruments/ Currettes / Sharpening Stones 4 SALE. Contact hbperio@cox.net Subj: "DTrader"

**Calipatria:** Only dentist in town, bring sold with free standing building, with 40 years + of goodwill, Rural area highly coveted cowboy atmosphere. Loyal patient base, large parking area with room to expand: email cliff: chouser@kunaucine.com

**SANTA MARIA** prvt pract 4 sale by owner. Proj over \$700K for 2021. Low overhead. (805)349-3999. dvalbone555@gmail.com

**Front office WITH HMO/PPO Billing** Experience. Back office knowledge preferred. email us: tarzanadentalcenter@yahoo.com

**AEROSOLS REDUCTION KIT WITH VALVE** FOR ISOLITE/ DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 5629684061

**Pedodontist/General Dentist** - Lake Elsinore office to treat children. Mainly Denti-cal. Text 951-775-5536 or email drhortonz@hotmail.com

**Dental Office** for Sale, Upland - Foothill Blvd. Rev. \$1M on 3 day work week. 3,400 SF Bldg on 30,500 SF lot. Development potential. Six operatories, lab, lounge, many extras. Asking \$3M Call Michael Makabeh -Peak Commercial 310-994-3564

# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Burbank, Encino, Hesperia-Victorville, Huntington Beach, La Canada, Lompoc, Los Angeles, Moorpark, Oxnard, Santa Clarita, Santa Maria, Sherman Oaks, Simi Valley and Upland.

**LA CANADA GENERAL PRACTICE FOR SALE:** Extremely profitable practice with even greater potential. The practice has consistently collected \$950,000 per year for the past three years and will collect over \$1.1 million this year. The net income averages over \$400,000 per year and will be even greater this year. Seller works four days per week and has seven days of hygiene coverage per week. Hygiene, exams and x-rays accounts for more than 46% of the practice production. Seller refers all endo, all oral surgery and all perio. The seller does no advertising or marketing. No evenings, weekends, HMO or Denti-Cal. The practice averages over ten new patients per month. Five equipped operatories. Computerized with EagleSoft software, digital x-rays and panoramic x-ray. Asking \$815,000. – PENDING AT FULL PRICE.

**BURBANK GENERAL PRACTICE FOR SALE:** Located in a freestanding building on a corner lot. This practice has a very long history of strong production. Current collections are over \$1.9 million with a net income over \$700,000 per year. Seller works five days per week with seven days of hygiene per week. Seller refers all endo, all oral surgery and all perio. The practice has seven equipped operatories. Computerized with Dentrix software and digital x-rays. Asking \$1,650,000.

**SANTA BARBARA COUNTY GENERAL PRACTICE FOR SALE:** MAJOR PRICE REDUCTION! The practice is in Lompoc, which is a great family-oriented community in coastal Santa Barbara County. This practice has 40 years of goodwill in the town. The office collects an average of \$700,000 per year with an average net income of \$210,000 per year. Seller works three days per week but there are seven days of hygiene per week, completing over 50 hygiene appointments a week. Hygiene, exams and x-rays accounts for over 46% of the practice production. Seller refers all endo, all oral surgery, all perio and all ortho. Four equipped operatories with digital x-rays and Dentrix software. The office condo can be leased or purchased from the seller. Asking \$250,000.

**UPLAND GENERAL PRACTICE AND OFFICE CONDO FOR SALE:** Practice has been established since 1953 and with the current owner for 33 years. Seller works two days per week with two days of hygiene coverage. Practice collects an average of \$350,000 per year. Seller refers all endo, all oral surgery, all ortho and all perio surgery and does not do dentures or veneers. Lots of potential for income growth. The office condo is also for sale at \$505,000. The office is 1,166 square feet with three equipped operatories plus a fourth that is plumbed but not equipped. Asking \$110,000 for the practice and \$505,000 for the condominium. – SOLD

**SHERMAN OAKS GENERAL PRACTICE FOR SALE:** Established in 1950, this practice has treated generations of patients from the same family. Practice currently averages \$550,000 per year in collections on four days per week with four days of hygiene coverage. Net income of \$135,000 per year. 44% of the practice production is from hygiene, exams and x-rays. Seller refers all oral surgery, all ortho, difficult endo and all perio surgery. The office has 5 equipped operatories and is computerized with Softdent software and digital x-rays. The practice does no marketing or advertising, does not accept any HMO plans or Denti-Cal and the practice gets 8-9 new patients per month. Seller is retiring. Asking \$350,000. – SOLD AT FULL PRICE

**CENTRAL COAST ENDODONTIC PRACTICE FOR SALE:** Twenty plus years of goodwill. Located in a professional building, the practice collects \$550,000 plus per year with a net income of \$350,000 per year on three and a half days per week. Strong referral base with 22 general dentists referring at least ten (10) patients per year. The practice averages 45 new patients per month. The office has four equipped operatories with full computerization, digital x-rays, Global microscope and CBCT scanner. Seller is retiring. Asking \$350,000.

**BAKERSFIELD GENERAL PRACTICE FOR SALE:** Well established family practice has consistently collected \$760,000 plus for the last five years with a net income of \$210,000 plus each year. Seller works four days per week. Hygiene has 60 plus hygiene recall patients per week. Seller refers all implant placement, most oral surgery, all perio surgery, all ortho and difficult endo. The office has four equipped operatories plus two additional operatories that are plumbed but not currently equipped. The office is computerized with Eaglesoft software and digital x-rays. The practice does no advertising, does not accept Denti-Cal or HMO plans. Motivated! Asking \$400,000. – SOLD

**SANTA CLARITA FEE FOR SERVICE PRACTICE FOR SALE:** 36 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all pedo. The office has 3 equipped operatories plus one additional operator that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000. –SOLD AT FULL PRICE

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. – SOLD AT FULL PRICE

**HIGH DESERT-VICTORVILLE-HESPERIA GENERAL PRACTICE FOR SALE:** Growing practice with great reviews. Seller works forty hours a week and has ten full days of hygiene per week. Practice collected \$950,000 in 2019 and \$979,000 in 2020 despite COVID! Net income was \$428,000. Seller refers perio, endo, third molar extractions and ortho. 55+% of the practice production is from hygiene, exams and x-rays. Very stable and deep patient base. The office has four equipped operatories with digital x-rays, digital panoramic and Dentrix software in a free-standing building. The building is available for \$450,000. Asking \$500,000 for the practice. – BUILDING AND PRACTICE SOLD AT FULL PRICE



**LEE SKARIN and ASSOCIATES, INC.**

530 W. Stafford Road, Westlake Village, CA 91361

805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

*Serving the dental profession since 1959*

# of Your Dental Practice . . .

## Timing Can Be Everything

**LEE SKARIN AND ASSOCIATES...**

**the Name Dentists have Trusted Most Since 1959.**

### THEY'RE BACK!

And dentists are thrilled! Finally, some good news to talk about, patients are returning to dental offices and, in some cases, at unprecedented rates. Usually, summer is a relatively slow time of the year for dentists as kids are out of school and families are taking vacations. Compared to last year, when next to nothing was happening at this time of year, most dental offices have experienced a groundswell of growth; enjoying fully packed schedules and adding hours to meet the demand. Patients are comfortable coming in. They have work to be done and money to pay for it. Now represents an exceptional opportunity to buy a practice while interest rates are still extremely low.

As a seller there is, for the first time since COVID, a sense that the buyers are less afraid of the future. They were, in many cases, also the ones that were the first to be let go as dental clinics cut back staffing due to lower demand. Those lower in the proverbial pecking order had less seniority and were therefore more expendable. That realization has increased their awareness of the value of owning a practice versus being an employee of someone else. Also, as a seller, timing can be critical as the current administration eyes increases in the capital gains tax rates. The opportunity is there now. Strike while the iron is hot!

For the facts and not the fantasy about practice sales, call Kurt Skarin at Lee Skarin and Associates at **805-777-7707**.



**LEE SKARIN  
& ASSOCIATES INC.**



**Call for Free Consultation! 805-777-7707**

CA BRE #00863149



# DENTAL ATTORNEY



## Crash Course in Dental Practice Acquisitions

Feb 24 in Glendale 6-8pm

Seating is limited.

RESERVE YOUR SPOT(S) NOW

### Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

*Call for a complimentary consultation*

**Amy L. Borden, Esq., A.P.C.**

**888-416-1321**

**californiadentalattorney.com**

**amy@californiadentalattorney.com**

01.22

**3M ESPE Impregum Pentamix 3** for sale, great condition, Call Dr.McMahan 760-435-1195 or email [surfsidedental105@gmail.com](mailto:surfsidedental105@gmail.com)

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**6084 - West LA.** DDS doing volume exceeding \$1 million on low cost Dentistry. Very high Net Profit over One million as well. Call Tom Fitterer PPS 714-345-9659

**Attn Dentists:** You can fulfill your CA CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$549 for 6 courses, 42 CA CEs –call 310-663-4055, visit [www.xcelseminars.com](http://www.xcelseminars.com) or see Xcel Seminar's insert for details

**Ultradent Tips** new for sale in pack of 100: Blue mini dento-infusor, \$50.00. [lm2near@yahoo.com](mailto:lm2near@yahoo.com)

**Front Office / General Manager** needed 2-3 days a week. General DDS in Simi. Call 818-917-8254. [WWW.LEGACYDENTALGROUP.NET](http://WWW.LEGACYDENTALGROUP.NET)

**General Dentist** needed 2-4 days per week at [www.lancasterdentalgroup.net](http://www.lancasterdentalgroup.net) Family practice Call Dr Mitch 818-917-8254

**Planning to retire?** Highly skilled dentist looking to buy office or work as associate/Buy in. Email: [as7067@gmail.com](mailto:as7067@gmail.com)

**ASSOCIATE DENTIST WANTED** Larger well run office in LA Excellent compensation Full or Part time Send resume to [Admn75@yahoo.com](mailto:Admn75@yahoo.com)

**Dentium implants** (20) healing abutment (10) and surgical kit set. Sterilized but never used. Text 714/873-3693

**LAGUNA HILLS** – General practice in busy shopping center w/ 4 eq. ops. California Practice Sales. Phone: 714-639-2775

**We have BUYERS** looking for Pediatric Practices throughout California and General Practices in the Bay Area. SELLERS – Please call Loc Pham, BRE# 0187578. (714)550-7494. <https://LCFpracticesales.com>

**Donate equipment, funds, instruments, supplies** &/or time to 501c3! Inquire via [Eileen@SmileUntohim.org](mailto:Eileen@SmileUntohim.org) or 951-977-9415

**Central Coast endodontic practice** collects \$550,000/yr with a net income of \$350,000/yr. Strong referral base. 4 ops, digital, CBCT. Asking \$350,000. Call Kurt Skarin at 805-777-7707

**Office manager** position Cerritos Open dental experience a plus email [dr.shawnhofkes@gmail.com](mailto:dr.shawnhofkes@gmail.com)

**Looking to** Purchase Hemet/Perris/Lake Elsinore 800K+ in collections. Min 4 chairs. Contact: [Socaldent1@gmail.com](mailto:Socaldent1@gmail.com)

**DA Extraordinaire** with xray certificate, English & Spanish fluency apply now! Eileen@smileuntohim.org or 951-977-9415.

**Volunteer DDS/DMDs, RDHs, RDAs & DAs** needed! Check [www.SmileUntoHim.org](http://www.SmileUntoHim.org). Eileen@SmileUntoHim.org or 951-977-9415

**Dental office** with 3 operators in a prime location Reseda ca. Very low rent with around 500 active patient. price 110k. Contact 8188054311.

**ORANGE COUNTY GP FOR SALE** - 4 Ops, Retiring Seller, GR \$742K with some high-end procedures done in-house. HSDPT- Kerri McCullough-949-300-0312 #CA2704 <http://dentalpracticetransitions.henryschein.com/CA2704/>

**TRAVELING PERIODONTIST WITH ASSTANT. 10 YEARS BOARD CERTIFIED. IV SEDATION, WISDOM TEETH, AND IMPLANTS. RAFIEEDDS@GMAIL.COM 8185214947**

**Dental office** Manager needed in LA office, looking for someone to join our team. email [dentalapplicantla@gmail.com](mailto:dentalapplicantla@gmail.com)

**TRAVELING PERIODONTIST.** Will bring instruments. Implant, grafts, sinus, osseous, etc. San Diego, OC, inland. 858-218-6478

**Smile Again Dental Center** in Westminster. Looking for Dentist Associate, Vietnamese Speaking, Please text: 714-472-4041

**GP/Ortho-Tustin office** looking for GP/Ortho to do braces, Invisalign, ClearCorrect. 714-665-0898 / [drhazdental@gmail.com](mailto:drhazdental@gmail.com)

**Orange Belmont** completed unit {Doc + Ass. chairs} 1500\$ Closing Office. Callor text Dr. Duong 818-445-5086. Thanks

**\$250,000+/year, Dentist needed** in South Texas, kids/young adults, new grads/H1-B welcome, e-mail CV to [jmeski@gmail.com](mailto:jmeski@gmail.com)

**Retiring? Charts Wanted:** I am an ethical, conservative dentist on the Westside looking to grow my practice. 561.405.8270

**Front Office, Ortho assistant** needed twice a month with min 3 yr exp in sfv area text to 213 800-5164

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**DENTAL ASSISTANT** OR RDA NEEDED FOR A GENERAL DENTAL OFFICE IN CULVER CITY. PART TIME. [CUREMAN11@GMAIL.COM](mailto:CUREMAN11@GMAIL.COM)

**Dentist Managing to Partnership.** Super productive DentiCal/PPO practice in the SF Valley. Email [Melnel1967@gmail.com](mailto:Melnel1967@gmail.com)

**Dentist needed** for children and adults in SF Valley. Motivated, 3 y exp. \$850 or % daily. Email [LADD96@gmail.com](mailto:LADD96@gmail.com)

**We are a rapidly growing dental office located in Watsonville looking to add an associate to our family! We are seeking an associate who is willing to perform all phases of dentistry in children and is willing to learn. Looking for an associate either part time or full time, days are flexible with room to grow. Please reply with resume to [aparti88@gmail.com](mailto:aparti88@gmail.com). New grads welcome Pay based on production Motivated provider can easily take home \$1,200 daily. Visa sponsorship available!**

**Looking for** joining an office as associate. Doing high end dentistry. Only in Orange County. Email address is [yadm9092@gmail.com](mailto:yadm9092@gmail.com)

**Van Nuys** - Looking for associate dentist to work 1-3 days/week. Send resume to [familydentistry91406@gmail.com](mailto:familydentistry91406@gmail.com)

**NEWPORT BEACH PRACTICE FOR SALE** 6 operatories grosses \$1,600,000/yr on 4 days/week -9 days hygiene/week - specializes in high quality esthetic dentistry - great for Prosthodontist Thomas & Fees Practice Sales (714) 544-4341

**Laguna Niguel GP** office Needing front and back office/ Rdh Immediate opening MWF and Saturdays. contact 714)251-8718 .



**EXCELLENCE IN  
DENTAL CONTINUING  
EDUCATION**

**REGISTER TODAY FOR  
CA APPROVED 7CE  
LIVE ONLINE WEBINARS  
FOR LIVE CE UNITS**

**CALL (424) 284-9896  
OR [www.xcelseminars.com](http://www.xcelseminars.com)**

A US DENTAL COMPANY

**YOUNG'S DENTAL****RECONDITIONED  
EQUIPMENT****WE BUY, SELL  
AND TRADE!**EXCELLENT CONDITION  
CHAIR STARTS AT**\$2,950****FREE**UNLIMITED TRAINING, SUPPORT &  
INTEGRATION IS OUR PROMISE.EXPERIENCE INDUSTRY'S #1  
TRAINING & SUPPORT!New Intraoral  
Scanner  
**MEDIT i700**  
**4 GREAT  
DISCOUNT  
OPTIONS**CHOOSE 2 OPTIONS THAT  
BEST SUIT YOU!**(877) 399-3466**SCHEDULE A **DEMO**  
TODAY!**ALL DENTAL  
EQUIPMENT**

Speak with our equipment specialists

**562.404.3500****BEST PRICE GUARANTEED!****MEDIT i700**

OPTION

**01****0%  
12 MONTHS  
FINANCING****\$1000  
CASH REBATE**

OPTION

**02**

OPTION

**03****\$2000  
LAB CREDIT  
WITH BIOTEC****2-YEAR  
EXTENDED  
WARRANTY**

OPTION

**04**

Buy it! Sell it! Trade it!!!



**Acupunctrist** in your Practice, Bring Less PAIN & Better RECOVERY. Info@ShafaaCenter.com, 323-879-9889

**GP position to see PEDO patients available in LA office. Great compensation + paid professional liability insurance. Email PhDCareerOpps@gmail.com**

**Endo, Ortho, GP Needed** for Office in LA. Info@ShafaaCenter.com, 323-879-9889

**BH Dental Office 4** Chairs 4 Rent or Lease or Buy Practice, Ground Floor Corner, Lasky & Charleville, 310-392-2022, Mark

**New Grads Welcome! GP position available. Join our team of GP's & Specialists. We will cover your professional liability insurance. PAPdentalCorp@gmail.com**

**Handpieces-Hi/Low Speed/Vibrator/Lab Supplies/Articulators 4 SALE.** Contact hbperio@cox.net Subj:"DTrader"

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Exodontist, 3rd molars, wisdom teeth, surgical extractions, tori.** Dential provider, Work weekends. Email: h@doc2c.email

**6085** – Estb 1984 Torrance/PCH/Hawthorne Blvd– 70k-100k auto pass dental bldg daily 9,000 charts. HMO \$5,000/mo 2 Specialty days; potential to do \$2.5 million 6 Ops, 2,000 sq.ft.– Tom Fitterer PPS 714-345-9659 Affluent Area

**Refinance your loan** with a bank you trust. Call HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.**

**Need a Dental CPA?** We are a California CPA working focused on dentists. Visit us at mydentistcpa.com. 949-485-2011.

**Excellent Practice, Highly Desirable Location!** Established Elk Grove, CA practice with great reputation. Four fully equipped ops, growing collections, and customer base. Highly desirable medical building, owned condo. (CAD124) Contact Chris Barbour, Broker with OMNI Practice Group at (916) 792-5038 or chris@omni-pg.com

**KEEP ENDO & SURGERY IN-HOUSE Insurance-friendly SoCal USC GP will travel to you with everything needed Molar9Q@gmail.com**

**Ortho practice for sale** LA county. Near beach. New Digital Pan/Ceph, charting. Gross 435K on 2.5 days/wk. Low overhead. Turnkey. Dentaloffice221@gmail.com

**"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."** Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com**

**Looking for dental practice** to buy or shell office in Vista and San Marcos. Text to 760-306-4466

**880 Sq** ft of space to lease in Huntington Beach, CA Professional plaza looking for dental specialist. 714-397-0929

**GP needed** for Santa Clarita office on every Saturday and one weekday. Email drlimsdental@gmail.com or call 661-255-0400

**Dental Chairs \$2,499 OBO. Less** then 1 yr old w/added 30 day guarantee. Each has two assistant chairs. ocdent@gmail.com

**Los Angeles Dental office Shopping Center** - Turn key 4 Ops, Averages 300K gross Dr Rishi Salwan DRE #02085289 Call 6263836648

**Shade Guides** for sale (used): (2) Genuine Vita, 60.00 each; e-mail im2near@yahoo.com

**Irvine dental** office sub-lease 3-4 days a week. Retail busy shopping center and fully equipped. Call 949-310-6688.

**Sonora Dental Offices.2Opps- Looking to move to the foothills, look no further! This affordable practice is located in the growing community of Sonora, CA has opportunity for significant growth by maximizing work week, performing general dental procedures and possible expansion of office. Short driving distance to Yosemite National Park, Pinecrest Lake, Dodge Ridge Ski Resort, and many more attractions. Offered at \$95200. Contact. Dr. Elvin Ray Griswold via phone or text: 209-988-7697.**

**3 Ops** Ontario, 20+ years at the same location. Digital x-ray and charting. Great location. Call or text 424-888-0485.

**ORTHODONTIST NEEDED** to Lead Large Southern California multi-office Practice. High Compensation. 818-439-2292 dentalspecialistgroup@aol.com

**PALM DESERT** – GP w/ 30 yrs gdwill in 2 story bldg. Projecting \$1.6M for 2021. California Practice Sales, Inc. Phone: 714-639-2775

**San Diego Receptionist: Pt or FT,** 4 days/week, bonuses, experienced w dental insurance, text 760-291-1700, tfairy1980@gmail.com

(855) 337-4337 | integritypracticesales.com

**INTEGRITY  
PRACTICE SALES**

# SELL YOUR DENTAL PRACTICE

WITH INTEGRITY PRACTICE SALES

Let our professional team craft your custom transition plan. Reach out to your local agent (call or text) today.



**BAY AREA  
NORTHERN CA**  
Scott Taylor, MBA  
DRE# 01864709  
(650) 374-9384



**BAY AREA  
NORTHERN CA**  
Nelson Reynold  
DRE# 02124985  
(510) 501-1959



**CENTRAL COAST**  
Darren Hulstine  
DRE# 01899816  
(805) 878-0633



**VENTURA  
OXNARD**  
Ken Skeate  
DRE# 00885612  
(805) 338-5850



**LA COUNTY**  
Al Galvis  
DRE# 01702731  
(818) 298-9770



**ORANGE COUNTY  
SAN DIEGO  
INLAND EMPIRE**  
Tim Miller  
DRE# 02107070  
(714) 272-8408



**LA COUNTY**  
Eddie Delshad, DDS  
DRE# 01864709  
(310) 595-0203



**SOUTHERN CA**  
Maricelle Ortiz-Luiz, DDS  
DRE# 2031988  
(858) 722-7461

DRE: #01911548

*"Incredibly knowledgeable in all phases of the practice sale: from finding qualified buyers, financing, promotion, escrow and legal representation."*

- Dr Bass, DDS

## Southern

### SAN DIEGO, ORANGE COUNTY, LOS ANGELES



- IN ESCROW! National City | \$295,000 | 3 ops | Established practice in busy retail strip. Call Tim at (714) 272-8404.
- IN ESCROW! El Cajon | \$720,000 | 5+ ops | Profitable GP, modern upgrades, major potential! Call Tim at (714) 272-8404.
- Santee | \$195,000 | 7 ops | Modest GP with substantial real estate available. Call Tim at (714) 272-8404.
- SOLD! Garden Grove & Irvine ENDO | \$755,000 | 5 ops | Two endo practices. Call Tim at (714) 272-8404.
- Agoura Hills | \$225,000 | 3+ ops | Fast-start practice in upscale area! Call Ken at (805) 338-5850.
- NEW! Tarzana | \$959,000 | 3 ops | Boutique, state-of-the-art GP in walkable area! Call Al at (818) 298-9770.
- Central Hollywood | \$540,000 | 4 ops | New equipment, ready for you to step in! Call Darren at (805) 878-0633.
- IN ESCROW! Glendora | \$185,000 | 3 ops | Established GP in shopping center, off 215 FWY. Call Ken at (805) 338-5850.
- SOLD! Beverly Hills | \$450,000 | 3 ops | 5 Star practice downtown with great lease! Call Eddie at (310) 595-0203.
- IN ESCROW! Rancho Mirage | \$629,000 | 5 ops | 5-star GP in upscale shopping center. Call Tim!
- IN ESCROW! Rancho Mirage | \$1,200,000 + RE | 7 ops | Very profitable, well managed practice. Call Tim!
- IN ESCROW! Riverside | \$1,595,000 | 11 ops | Modern GP with top of the line equipment. Call Tim at (714) 272-8404.
- IN ESCROW! Palm Desert | \$1,100,000 | 8 ops | Super Premium, Fee for Service practice. Call Tim at (714) 272-8404.
- Palm Springs | \$295,000 | 4 ops | Golf capital of the world! All digital, modern practice. Call Tim at (714) 272-8404.

### VENTURA & SANTA BARBARA

- Ventura | \$455,000 | 4 ops | Beautiful, high-tech GP in prominent building! Call Ken at (805) 338-5850.
- Ojai | \$350,000 | 4 ops | Attractive, state of the art practice with high ceilings and picture windows. (805) 338-5850.
- IN ESCROW! Oxnard Turnkey | \$105,000 | 4 ops | Cozy office in modern highrise! Call Ken at (805) 338-5850.
- SOLD! Ventura | \$450,000 | 4 ops | In busy shopping center. Low overhead! Call Ken at (805) 338-5850.
- NEW! Carpinteria | \$454,000 | 3 ops | Profitable GP in charming, laid-back beach town! Call Darren at (805) 878-0633.
- Santa Barbara County | \$622,000 | 4 ops | 30-year practice with glowing reviews! Call Darren at (805) 878-0633!
- IN ESCROW! Santa Barbara | \$99,000 | 3 ops | 44 year established with room to grow. Call Darren at (805) 878-0633.
- Northern Santa Barbara County | \$295,000 | 3 ops | Profitable Pediatric and GP in busy area! Call Darren!
- Lompoc | \$125,000 + RE | 8 ops | Recently remodeled near Air Force Base. Call Darren at (805) 878-0633.
- IN ESCROW! Lompoc Dental Suite | \$590,000 | Two suites, for sale or lease. Call Darren at (805) 878-0633.
- Central Coast | \$299,000 | 3 ops | Beautiful office with lots of upside potential. Call Darren (805) 878-0633!
- SOLD! Santa Maria | \$2,235,000 | 6 ops | Fantastic practice in a popular medical building. Call Darren!
- IN ESCROW! Santa Maria | \$1,135,000 | 4 ops | Great GP with RE in growing area. Call Darren!
- Santa Maria | \$140,000 | 3 ops | 20 years of goodwill at comprehensive GP. Call Darren!

TO SEE MORE LISTINGS, VISIT: [INTEGRITYPRACTICESALES.COM](http://INTEGRITYPRACTICESALES.COM)

**Call today and schedule your  
\$1,500 practice valuation!**

**(855) 337-4337**

Broker Partners  
Bill Kimball, DDS & Darren Hulstine





## Central

### BAY AREA & SAN LUIS OBISPO COUNTY



- N. San Luis Obispo County | \$699,000 | 4 ops | Profitable GP, high-vis near downtown. Call Darren!
- SOLD! 5 Cities Area | \$38,000 | 2 ops | Modest practice, tons of goodwill. Call Darren (805) 878-0633.
- IN ESCROW! Coastal SLO County | \$249,999 | 2 ops | Charming FFS GP, near beach! Call Darren (805) 878-0633.
- IN ESCROW! Central Coast Wine Country | \$399,000 | 5 ops | Beautiful, successful GP in a great location. Call Darren!
- IN ESCROW! Monterey Peninsula | \$525,000 | 7 ops | Building for sale with tenant income! Call Darren!
- SOLD! San Jose | \$450,000 | 5 ops | Profitable open concept in charming area. Call Scott at (650) 374-9383.
- San Jose Ortho | \$315,000 | 5 ops | Well established practice in prestigious neighborhood. Call Scott!
- San Francisco Perio | \$482,000 | 2 ops | Very profitable FFS practice downtown SF. Call Scott at (650) 374-9383.
- Fairfield | \$875,000 | 4+ ops | Ultra profitable, high tech, near freeway exit. Call José at (925) 382-9525.
- Hayward | \$295,000 | 4 ops | 21 year GP near university and downtown. Call José at (925) 382-9525.
- Milpitas | \$455,000 | 4 ops | All digital general practice in busy shopping center. Call José at (925) 382-9525.
- NEW! Antioch | \$550,000 | 10 ops | Very profitable 4000 sq ft GP with luxurious amenities! Call Darren (805) 878-0633.
- NEW! Oakland | \$150,000 | 2 ops | 500 active patients and 35 years goodwill! Call Nelson at (510) 501-1959.
- Oakland | \$720,000 | 4 ops | 64 years in historical building (RE available). Call Nelson at (510) 501-1959.
- Oakland | \$495,000 | 3 ops | Very profitable, high traffic, high volume. Call Scott at (650) 374-9383.



## YOU CANNOT GO WRONG WITH THIS COMPANY

*It was a pleasure to work with Integrity and I will forever be grateful to them for ultimately selling the practice during a pandemic and for the asking price."*

- Dr Adams, DDS

## Northern

### CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA



- COMING SOON: Sacramento Prosth, San Jose GP, Porterville GP, Bakersfield GP, Ukiah GP, Sonora Prosth/GP
- IN ESCROW! Bakersfield | \$300,000 + RE \$695k | 5 ops | Bright, paperless office in desirable med center. Call José!
- IN ESCROW! Bakersfield | \$995,000 | 7 ops | Very profitable, highly rated, expansion opportunity. José (925) 382-9525.
- Turlock Turn-key | \$150,000 | Fully renovated endo practice, priced to sell! Call José at (925) 382-9525.
- Manteca | \$315,000 | 3 ops dedicated to buyer | Partnership opportunity at successful group. Call José!
- SOLD! Bakersfield | \$883,000 | 6 ops | Very profitable, associate run modern office. Darren at (805) 878-0633.
- NEW! Fresno | \$385,000 | 5 ops | Landmark 5 star GP in excellent neighborhood. Call José at (925) 382-9525.
- Fresno | \$195,000 | 3 ops | Turnkey plus, merger or second location. Call José at (925) 382-9525.
- Merced | \$365,000 | 4 ops | Growing area, shopping center location, hightech! Call José at (925) 382-9525.
- Oakhurst | \$475,000 | 4 ops | Very profitable 5-Star practice with historic charm! Call José at (925) 382-9525.
- Tulare County | \$349,000 | 6 ops | Fast start, huge opportunity! RE available. Call José at (925) 382-9525.
- Delano | \$825,000 | 5 ops | Extremely profitable, hightech GP. Great reputation! Call José at (925) 382-9525.
- Visalia | \$750,000 (+ RE \$1.225M) | 10 ops | State of the art, modern. Call José at (925) 382-9525.

**Attorneys at Wood & Delgado** are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**SANTA BARBARA COASTAL** - Small practice, steps from the beach. Real estate avail. \$850K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**KEEP ENDO & SURGERY IN-HOUSE** Insurance-friendly SoCal USC GP will travel to you with everything needed [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**Immediate opening for an insurance biller/treatment coordinator with experience. Must be fluent in Spanish and minimum of 1 year experience with PPO and Dential. Great compensation plus bonus. Contact 818-883-1234**

**Corona Practice for sale** \$350k making \$350k a year on 2 day work week! Low overhead, 40% profit. Room to grow! Contact: 909.858.9936 [coronadental21@gmail.com](mailto:coronadental21@gmail.com)

**North SLO County Practice For Sale** \$599,000: Profitable, 5-star, bread and butter 4-operatory practice near bustling downtown! [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**Practice for sale in Fresno.** 1110 sq ft. 2 full Ops with 3rd Op plumbed. Easy Dental software & Dexis X-ray. \$145,000.00. (559)494-2049. Dr. re-tiring.

**TORRANCE GP FOR SALE** - 4 Ops Digital, PPO/Cash, Est. 30 Yrs. GR \$600K. HSDPT- Kerri McCullough-949-300-0312 #CA2815 <http://dentalpracticetransitions.henryschein.com/CA2815/>

**1 in 5 dentists** currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit [www.dentaltrader.com](http://www.dentaltrader.com), free ads for dentists and staff. Very affordable ads for everyone else.

**Dental Equipment for Sale** : Pelton & Crane Chairs, Handpieces, Compressor, X-ray unit. Call 310-766-4597

**"Do you have associates?** Are you paying them as 1099s or employees? Call today for your free consultation as to best practices." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 [www.californiadentalattorney.com](http://www.californiadentalattorney.com)

**4 ops, Dental office for sale. 1,500 sq/ft. All PPO and private pay. Will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.**

**6087 - Corona/Riverside**— Etab 35 yrs. Union Practice. Seller chooses to work 2.5 days. Nets \$350k take home. More days available to motivated Buyer Call Tom Fitterer PPS 714-345-9659

**Modesto Practice for sale 1400sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Please contact 2154367600**

**Why hire** new or additional staff. Let Remote Billing Services do the work for you. Fees start at \$20.00 an hour. Call 877-235-7100.

**Practice for Sale** in San Francisco Office with long history of goodwill. 1639 sq/ft office, 5 ops., reception, lounge, sterilization area, lab & private office. Practice uses Dentrrix. Kind dentist wanted to buy practice & continue tradition of high-quality dental care & service. Decades of success, & 400+ 5Star reviews. Seller can stay on during transition if buyer desires. \$950K in collection in 2019, rebounding to pre-pandemic collections in 2021. Contact: [ddssanfrancisco1@gmail.com](mailto:ddssanfrancisco1@gmail.com)

**Oral surgeon needed for mutually beneficial office share arrangement. Have large beautiful Newport Center office that can be modified/equip. for surgeries or a long term commitment. F/t, P/t email [Mbarnes@mbarnes.occoxmail.com](mailto:Mbarnes@mbarnes.occoxmail.com) or call 949 698-2693**

**Free Retirement Plan Exit Strategy Review** with every practice sale. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**PRACTICE FOR SALE** IN TULARE COUNTY, CA General dental practice with a long history of goodwill in Tulare County, CA. Approximately 3k square foot office with 6 plumbed operatories, reception area, private bathroom, sterilization area and a very large lab which can be converted into another operatory. Looking to find a wonderful, kind practitioner to purchase practice. The practice collected approximately \$1.4M Send CV to: [Portervilledds@gmail.com](mailto:Portervilledds@gmail.com)

**LANCASTER** 4 ops. Strip Center w/ excellent visibility. 24 Yrs. Gdwill. Low Overhead. Greg Beamer 909-542-4891

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Dentium implants** (20)healing abutment(10) and surgical kit set. Sterilized but never used. Text 714/873-3693

**UPCOMING CONTINUING EDUCATION LIVE WEBINAR:** PDS leader in providing CE classes has its next oral surgery webinar on Jan 9th, 2022 Call 909-933-9076

**Successful dental clinic for Sale.** Fee for service. Brand new state of the art facility with real estate, 5 operatories, a surgical room, upstairs laboratory, 20+ years of goodwill. Specialty (prosthodontics, implants and general practice. Located in desirable North Upland, Foothill Blvd. Michael Makabeh -Peak Commercial 310-994-3564

**North Hollywood:** 3 treatment rooms, Retail center, Dogital center. Great collections. (DRE01993607) (818)522-9123



## ANITA YORK

Anita York is a partner with the law firm of Scott & Whitehead, and devotes her practice to the representation of employers, including more than 300 dental practices. Ms. York advise employers on personnel issues, policies and practices, as well as the review and preparation of employee handbooks, employment agreements, etc. She represents employers in legal disputes in a variety of areas, such as wage, wrongful termination, discrimination, harassment and retaliation. Ms. York has been practicing employment law for 24 years, is a frequent guest speaker and trainer, and is co-author of *Documentation, Discipline, Discharge* and *Employment Law 101*.

### 2022 Employment law Programs for California Dental Practices

3 Part Webinar Series | *Presented by Anita York*

**Reserve YOUR SPOT Today  
for this Crucial Webinar!**

**Text to 310-270-6347 OR  
Email to [Cal.Dental.Cpa@Gmail.com](mailto:Cal.Dental.Cpa@Gmail.com)**



**Webinar sponsored and promoted by  
Fazel Mostashari, MBT, Dental CPA**  
*Dental Tax, Accounting, Valuation and Due Diligence*  
**DentalCpaCa.com**

## PART 1

**Friday, January 7, 2022  
10:00 am to 12:00 noon**

***Employment Law 101:  
Documentation, Discipline  
& Discharge – The Basics***

### PRE-EMPLOYMENT

Hiring strategies, red flags, & how to hire better

### ONBOARDING

Setting up New Hires for success

### ACTIVE MANAGEMENT PRINCIPLES

The *Three Strikes* & how to avoid them

### PERFORMANCE REVIEWS

What is “in,” “out,” & actually beneficial

### POST-EMPLOYMENT

Terminations, attorney letters, claims & related issues



**4 Op** Dental office in scenic wine country. A beautiful log cabin at 6400 Pleasant Valley Road, El Dorado. Lease or purchase. Tenant leaving in summer 2022 and taking equipment. Office is plumbed and piped, ready for you to equip and move in. Contact: MAGoodisDDS@gmail.com for photos & info.

**NEW LISTING** - Sonoma County #1152 - Restorative dental practice. 1,350 sq. ft. space w/4 ops. Dr. Retiring after 37 years. More info. coming soon! Contact: info@wppps.com

**We are a rapidly growing dental office located in Watsonville looking to add an associate to our family! We are seeking an associate who is willing to perform all phases of dentistry in children and is willing to learn. Looking for an associate either part time or full time, days are flexible with room to grow. Please reply with resume to aparti88@gmail.com. New grads welcome. Pay based on production. Motivated provider can easily take home \$1,200 daily. Visa sponsorship available!**

**L.A. KERN COUNTY LINE** – BE YOUR OWN LANDLORD! Free Stand Bldg & (6) op G.P. Collect mid \$500K/yr. Cash/PPO. Very limited competition. D&M Practice Sales (818) 591.1401

**The most** affordable way to share or sublease a part of a dental office in upscale Rancho Santa Margarita. Lease 1 treatment room or more 949 683 5411

**Neodiamond Burs** for sale(new), 25/box, size: (4) Round taper, 1116.10C, \$30.00/ box e-mail im2near@yahoo.com

**SELLING VATECH** PAN/ CEPH PAX-500 10K - GIVE US A CALL AT 562-404-3500 Young's Dental

**Dentist and Assistants Stools** Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 – 5657, or visit our website www.dhpdental.com

**Alturas CA.** retiring GP 26 yrs of goodwill. 2 Ops, crossed 450-500k last 5 years open 2-3 days a week. Asking 100k or work for free 180 days and own the office. call 530-640-1749

**LAGUNA HILLS** – General practice in busy shopping center w/ 4 eq. ops. California Practice Sales. Phone: 714-639-2775

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**Practice Purchase:** Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. www.providerlegal.com

**HANDPIECE REPAIR** – REPAIR 2 GET 1 MORE REPAIRED FREE - All Types, Premium Parts And Warranty Included. Est. 1993 Contact Repair Makers Today! 877-535-1733 / repairmakers.com

**"Lee Maddox was my anchor** while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

**6090 - Orange** – Absentee – Grossing \$350k established 20 yrs. Some HMO, Dential. w. Call Tom Fitterer PPS 714-345-9659

**Professionalism, respectful and diligent** to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

**PRIVATE DENTAL** OFFICE IN SHERMAN OAKS NEEDS A DENTAL HYGIENIST TWO DAYS A WEEK (THURSDAY & FRIDAY) PLEASE CALL AT (818)995-3377

**Dr retiring,** prime location (Artesia) office for sale, either with patient or without. email: drchiu123@gmail.com for details.

**3 bel** 7 dental chairs, unit and light 800\$ each obo. 1 dual vac pump and dual compressor text 9099083969 joe

**Brand new** office space at city of Cypress for lease. Approximately 900 sqft, 2.50/sqft plus triple nets. Text 562-2298018 for details.

**SAN DIEGO GP FOR SALE** - 4 Ops, CBCT, CEREC, Digital, Laser. HSDPT- Christy Conway-619-889-6492 #CA2786 <http://dentalpracticetransitions.henryschein.com/CA2786/>

**Prosthodontist, oral surgeon, or implantologist** position available in San Diego and Carlsbad. Excellent income opportunity. Must be experienced in placing and restoring All on 4,5,6 as well as locator retained dentures, bone grafting, sinus lifts and guided surgery. IV or oral sedation certification a plus. Position requires a minimum of 1-2 days per week to start, but this will become a full time position for the right doctor. Please send resume to april.carlsbaddental@gmail.com.

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Orange Belmont** completed unit {Doc + Ass. chairs} 1500\$ Closing Office. Call or text Dr. Duong 818-445-5086. Thanks

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance.** Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.

**General Dentist** looking to sublease 1 or 2 days a week. South County or North San Diego. rice939@gmail.com

**X-RAY SENSOR REPAIR** [WWW.DSREX.COM](http://WWW.DSREX.COM) (719)960-1373 WE REPAIR ALL DIGITAL X-RAY SENSOR MAKES/MODELS FREE TESTING/DIAGNOSTIC. 48HR TURNAROUND CALL FOR TRADER AD DISCOUNT!



YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Arthur Wiederman  
#01511095Dr. Bogdan Madurowicz  
#02055720Dr. Phil Potter  
#01780656

## Premium Practice Listings

### #1146 Coastal N. SD County

Turnkey With Ocean Views!

2021 Numbers Are Up!

FFS/PPO/GP

40+% Average Profit

Annualized 2021 \$1.25M

Last 12 Mo. Coll. \$1.035M

**Asking \$700,000**

### #1152 Sonoma County

*New Listing!*

FFS/PPO/GP

1,350 Sq. Ft. Suite w/ 4 Ops

Premium Location

Seller Owned Building

Seller Retiring After 36 Years

**Call For More Details**

### #1144 Inland San Diego

*Coming Soon!*

Beautiful Turkey

FFF/PPO/GP

1,535 Sq. Ft. – 4 Ops

3 Yr. Avg. Coll. \$1.18M

2019 Coll. \$1.2M

2020 Coll. \$1.2M (10Mo.)

**Call To Be Placed On Waiting List!**

### #1149 Long Beach

Restorative Dental Practice

3 Yr. Avg. Coll. \$701,043

2021 Proj. Rev. \$718,314

5 Ops.

1,750 Sq. Ft. Suite

Seller Retiring

**Asking \$595,000**

We are looking for  
quality-oriented Dentist  
Buyers interested in San  
Diego, Los Angeles and  
Orange Counties.  
Gathering resumes for  
career defining  
opportunities.

### #1150 Costal Orange County

Dream Restorative Practice

True FFS

**SOLD**

2020 Coll. \$1,976,000

2021 5 Mon. Coll. \$678,286

**Asking \$1,890,000**

### #1147 Riverside County

Successful FFS/PPO/GP

Seller Owned Bldg.

3,550 Sq. Ft. Space

6 Ops

Seller Retiring After 40 Yrs.

**Asking \$820,000**

Your help, perseverance and  
dedication to finding the right  
young, energetic and well-trained  
orthodontist to replace me in my  
40 year old practice has been so  
appreciated. This has been a  
dream come true! Not only did  
you find an excellent replacement  
you followed the process to  
completion and keep the ball  
rolling until the final dot of the  
final "i". The experience was  
pleasant and proceeded in a  
smooth and professional manner.  
~ Dr. William Denny



For More Information Please Contact: [info@wppps.com](mailto:info@wppps.com) or (714) 259-0501

**Calipatria:** Only dentist in town, bring sold with free standing building, with 40 years + of goodwill, Rural area highly coveted cowboy atmosphere. Loyal patient base, large parking area with room to expand: email cliff: chouser@kunaucine.com

**DCI Chair/overheadlight/delivery** system 2 units \$3200 each OBO. great condition S.OC text 4 info/pics 949-677-7776

**Riverside Dental Office** Hispanice Shopping Center 550k gross average, 4 ops CBCT Dr Rishi Salwan DRE #02085289 Call 6263836648

**Clinical Screeners** · Medi-Cal Dental needs dentists to do clinical evaluations of proposed/completed treatment in the following areas: Victorville, Barstow, Fresno, San Luis Obispo, Santa Maria, San Jose, Santa Barbara, Bakersfield and Eureka. · Must have 10 years clinical experience, active and clear CA dental license. · Be able to see patients in your own office. Compensation provided. Please email your CV to Sholi Rotblatt, DDS at srotblatt@delta.org.

**Kavo Fiberoptic** Handpieces, 649B. 3 used handpieces, good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO.Properties, (The future is here!) Kids2Dentist (323)472-4751 ext:101 Resumes to info@tko.properties

**Handpieces-Hi/Low Speed/Vibrator/Lab** Supplies/Articulators 4 SALE. Contact hbperio@cox.net Subj:"DTrader"

**SANTA ANA** GP - Retiring Seller! 4 OPS! GREAT Exposure! \$330K Annual Collections IMaria#01275112 Identalpractices4sale@gmail.com I 657-246-9770

**6095 - IRVINE** – Estb 20 yrs. 5 Ops – Gross \$1.1 million by Lady DDS. In classic beautiful office. Full Time Owner Operator will definitely grow this practice. Call Tom Fitterer PPS 714-345-9659

**Cerec 2015/Mill** 2014 MCX/Oven CS2 has contract warranty updated software \$35K S.OC Text 4 info + pictures 949-677-7776

**New, Stunning & Exclusive** Riverside Dental Office on Prime Van Buren Blvd & Hewes St Corridor Professional Building for lease. Ground Floor, Impressive and spacious 1,425 sq ft w/4 operatories, private DR's office with restroom, lab, break room, 2nd restroom, high-end T.I.s and ample parking. Must see to appreciate. Free rent offered with 5 year lease. Asking \$5,600/mo. Available immediately. Call direct 951 533 7525

**Practice for sale:** Dentist in Visalia retiring after 40 plus years. Good will, equipment, supplies and real estate for sale. Payments will be close to renting office space. Call (559) 733-2272 or email magic221@aol.com

**Delivery Unit, H2O** bottle Sys/Autoclave/Chemiclave /Lab Equip/Articulators 4 SALE. Contact hbperio@cox.net Subj:"DTrader"

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**FONTANA** – GP + Real Estate. Well established office w/ eq. ops. Proj. \$809K. California Practice Sales, Inc. Phone: 714-639-2775

**HUNTINGTON BEACH** - Associate run practice. Lots of technology, CEREC \$1.1M www.ddsmatch.com 855-546-0044

**Pano Machine** for sell, It's A PC-4000 from need to sell asap, Asking for \$2000. Please Contact us at (714)556-7277.

**www.DentalAttorneys.com** Starting Fresh? Retiring? Call the transition experts. 800.499.1474

**Dental Practice in GARDENA.** General & Ortho Practice. Grosses ~ \$1.7 Million. Mostly PPO/Cash. Prominent Location. Dental lab included. 7 equipped ops. Real Estate could be available to the right buyer. Call Loc Pham, BRE#01875780. (714) 550 – 7494. https://LCFpracticesales.com

**Central Coast endodontic practice** collects \$550,000/yr with a net income of \$350,000/yr. Strong referral base. 4 ops, digital, CBCT. Asking \$350,000. Call Kurt Skarin at 805-777-7707

**MOLAR ENDO RETREATMENT? NO PROBLEM TEXT DR ISMAIL** 562-968-4061. **SOCAL-ROOTCANAL.COM I COME TO YOU.**

**1064XLASE-Like** new min use, paid \$6000 ask \$2500, 4-5 yrs old in Rocklin 95765. Kim 541-280-5149/smile4fish@yahoo.com.

**Attend Xcel Seminars** 19th Annual Clinical Skills Series, now as a LIVE WEBINAR Series! The 6-course, 42 CE series (all live CA CE units) for only \$549 and learn about Treating Medically Compromised Patients, Peds for GPs, Fabricating Dentures, Biomimetics, Mandatory Infection Control & the Dental Practice Act. Go to www.xcelseminars.com or call 310-663-4055 for info or to register.

**SAN BERNARDINO GP FOR SALE** - 6 Ops+RE, Est 33 Yrs. GR \$968K. HSDPT- Steve Caudill - 951-314-5542 #CA2843 http://dentalpracticetransitions.henryschein.com/CA2843/

**Modesto Practice** for sale 1400 sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. Please contact 2154367600

**Legal Tip:** Sellers: Does your non-competition agreement waive bond for injunctive relief? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.





# PUNJABI DENTAL SOCIETY

PROMOTING EXCELLENCE IN DENTAL EDUCATION SINCE 1999

## COMPLETE YOUR CE UNITS FROM THE COMFORT OF YOUR HOME

LIVE WEBINARS ARE 9 AM TILL 1 PM ON SUNDAYS

DATE	TOPIC	SPEAKER
DEC 5TH, 2021	LASERS IN DENTISTRY	DR SAMUEL LOW
JAN 9TH, 2022	ORAL SURGERY	DR HARDEV SINGH
FEB 6TH, 2022	PEDODONTICS	DR PARADO
MAR 6TH, 2022	MEDICAL EMERGENCIES IN DENTAL OFFICES	DR HARDEV SINGH
APRIL 3RD, 2022	ENDODONTICS	DR BOYER
MAY 1ST, 2022	MANAGEMENT OF ORAL SURGERY COMPLICATIONS	DR SINGH
JUNE 5TH, 2022	COSMATIC DENTISTRY	DR. MILES CONE
JULY 10TH, 2022	IMPLANTS MADE EASY FOR GENERAL DENTIST	TBA
AUG 7TH, 2022	TBA	TBA
SEPT 11TH, 2022	PROSTHETICS	DR. SIMON HONG
OCT 3RD, 2022	INFECTION CONTROL	DR. TEH
	CALIFORNIA LAW	PATRICK WOOD ESQ
NOV 6TH, 2022	COSMETIC DENTISTRY	DR. MEHRDAD RAZAGHY
DEC 4TH, 2022	DENTAL RADIOLOGY	DR. SETAREH LAVASANI

### REGISTRATION FEE

Dentists:	Non-members	\$50.00
	Members	\$40.00
Hygienist/R.D.A:	Non-members	\$40.00
	Members	\$35.00

### FOR REGISTRATION

CALL 909-933-9076 OR TEXT 909-638-2226

### TO REGISTER ONLINE VISIT US ON

[www.pdsociety.com](http://www.pdsociety.com)

DR R.SALWAN

President

DR. D.P.S NAGRA

Chairman



**Cypress Practice:** Established in 2009, asking price 1.189.00 This charming mixed practice is centrally located in the Cypress area of Northwestern Orange County. Located at the apex of the 405 & 605 Frwys. Utilizing 4 ops with modest equipment in 1,760 sf. As a highly respected practice providing services to private patients as well as special needs, its annual collections average 1.3M 3 years left on a 5 year lease. Off street parking. Contact Cliff: chouser@kunaucine

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**Escondido:** Leasehold improvements, Equipments for sale, 5 ops, please text (760)291-1700 or email: tfairy1980@gmail.com

**San Francisco Perio & Implant Practice** For Sale \$482,000: Profitable, high-end, fee-for-service practice in landmark building downtown! info@integritypracticesales.com (855) 337-4337

**Dental office** with 3 operators in a prime location Reseda ca. Very low rent with around 500 active patient. price 110K. Contact 8188054311.

"DocSites has been the best! We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

**LAKE ELSINORE** 3 ops, 1800 sq. ft. PPO/CASH, \$130K! Greg Beamer 909-542-4891

**Potential Law Suit? PAIN NEVER GONE AFTER ENDO? RCT Never healed? Broken Files? Perforation? Persistent Infection? NO PROBLEM!! All Gone!! TEXT Dr. Ismail 562-968-4061. Socal-rootcanal.com**

**GuttaCore Obturating Oven** New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

**DCI Chair/overheadlight/delivery** system 2 units \$3200 each OBO. great condition S. OC text 4 info/pics 949-677-7776

**6103 - Culver City** Near MDR Seller bought from PPS in Apr 1979, two prior DDS started in 1950's Senior Seller gr \$853k 2019, referred out 148 cases incl 55 Endo 28 Perio, 60 OS & Implants a 5 star DDS Loyal Patients. Tom Fitterer PPS 714-345-9659

**OFFICE SHARE NEWPORT CENTER.** The demand for high quality space on a part time basis has never been stronger. Rent by the hour/day and we will supply everything you need. No long term commitments. Great for practices in transition, younger, older or specialist getting started. Flexible rates. Can lead to permanent space if desired email/call 949 698-2693 mbarnes@mbarnes.occoxmail.com

**Looking for something but can't find it?** Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

**AEROSOLS REDUCTION ADAPTER FULL KIT WITH VALVE FOR ISOLITE/DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 5629684061**

**Dentsply Ultrasonic Tips(Used).** 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail im2near@yahoo.com

**Fazel has been working with us** during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan . He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA DentalCpaCa.Com

**Dental practice located in Elk Grove, CA 3,200 Sqr feet. Seven operatory practice all digital. Annual Collections of approximately \$1.4 million. Extra space available for three additional chairs. Call for details (916) 683-3775. Office open 4 days a week.**

**GREAT DEALS IN GREAT PRICES** at <https://store.socal-rootcanal.com>

**3D Printing Clear Aligners:** Get started with Clear Aligners and 3D Printing for Clear Aligners! [www.InOfficeAligners.com](http://www.InOfficeAligners.com) and [www.LearnAligners.com](http://www.LearnAligners.com)

**Beverly Hills:** Big producer, over \$2M in collections multi specialty. All the tech. (DRE01993607) (818)522-9123

**UPCOMING CONTINUING EDUCATION LIVE SEMINAR:** PDS leader in providing CE classes has its next seminar on CALIFORNIA LAW, INFECTION CONTROL , RISK MANAGEMENT on Jan 23rd, 2022 Call 909-933-9076

**X-Nav X-Guide** 3D Navigation System \$17,500 local pickup only, info@foothilloms.com

**Dental Chairs \$2,499 OBO. Less** then 1 yr old w/added 30 day guarantee. Each has two assistant chairs. ocdent@gmail.com

**BURBANK CENTER,** Prime Location, Hard Corner, the most trafficked intersection in all of Burbank. Located in a free Standing Building with 9 parking spots. Unbelievable signage. Newer Hi-tec paperless office: Apple iMac computers, Digital xrays, Planmeca Pano/CT Scan, Biolase lasers, intraoral cameras, etc. Curve Hero Software. 2021 Collections \$1.4M. Asking for \$1.175M. Call/Text 818-281-3303 caimplantdds@gmail.com

**PALM DESERT** – GP w/ 30 yrs gdwill in 2 story bldg. Projecting \$1.6M for 2021. California Practice Sales, Inc. Phone: 714-639-2775



SCAN ME

# CALIFORNIA

## Specializing in the Selling

### Sellers:

We have buyers  
looking for practices  
throughout Southern  
California!  
Call John & Bob today  
for your  
**Free Personal  
Sales Analysis**

**Robert A. Palumbo**  
Partner/Executive Vice President  
**714-357-7435**  
Lic. #01855842



### Buyers:

We have Professional  
Broker/Agents to  
assist you in  
understanding how  
to purchase a  
dental office.  
Call for your  
**1 on 1 Consultation**

**John W. Knipf (Neff)**  
President  
**714-822-5776**  
Lic. #00283209

***Happy New Year!***

### FEATURED LISTINGS

**FONTANA (GP + Real Estate)** – Established in 1967, this general practice is located in a single-story building with great street visibility and heavy traffic flow. Next to a residential area. The seller is currently working 4 days of the week with 3 days/wk of hygiene. PPO & Cash Only. Does minimal advertising. The office consists of 4 equipped operatories, 2 hygiene rooms, and a digital X-ray. **Projecting \$809K for 2021. Projected Buyer's net of \$323K.** Please contact your CPS Broker for more information. **Property ID #5375.**

**PALM DESERT** - General practice established circa 1992 is located in a 2 story professional building. Icon in the community. The practice consists of 7 equipped operatories in an approximate 2,500 sq. ft. suite. Computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. 100% patient referral. **Projecting \$1.6M for 2021. Projected buyer's net of \$487K.** Sellers work 1 day each with GP Associate 3 days/wk, Endo and O.S. 1x/mo. Please contact your CPS Broker for more details. **Property ID #5372.**

**TORRANCE** – Orthodontic practice located in a 3 story medical dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **Projecting \$374K for 2021.** Seller moving out of state. Please contact your CPS Broker for more details. **Property ID #5377.**

**WESTLAKE VILLAGE** – General practice with 5 equipped operatories in a 2 story professional building. **Projecting \$739K for 2021.** PPO and Cash Only. Seller sees approximately 10 new patients per month. Practice is only open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. **Property ID #5376.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.  
**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

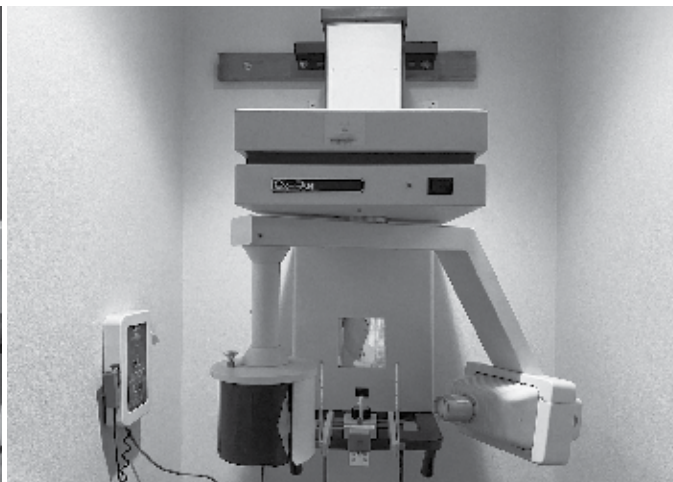


# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### GENERAL PRACTICE IN PALM DESERT



- Projecting \$1.6M for 2021
- Projected buyer's net of \$495K
- Established circa 1992
- Located in a 2 story professional building
- Icon in the community
- The practice consists of 7 equipped operatories
- Approximate 2,500 sq. ft. suite
- Computerized with Easy Dental software

- Digital x-ray
- PPO / Cash / Some HMO
- 100% patient referral
- Sellers work 1 day each
- GP Associate 3 days/wk.
- Endo and O.S. 1x/mo.

Please contact your CPS Broker for more details. **Property ID #5372.**

[www.calpracticesales.com](http://www.calpracticesales.com)





SCAN ME

Alice C. King, V.P.  
Lic #00602189

# CALIFORNIA

## Specializing in the Selling

### KERN, VENTURA & SANTA BARBARA COUNTY LISTINGS

**SANTA MARIA in SANTA BARBARA COUNTY** - Established in 1979, this General Practice is located in a medical condo building. In a rural community that is much more insulated to the pandemic. Safer environment for the family and to raise children. Seller owns the condo suite. The practice consists of 4 Midmark chairs with massage and heating functions in a 1,500 sq. ft. suite. It's computerized with Open Dental and digital x-ray. The seller is currently working 2 days/wk with 2 days/wk of hygiene for now. Sees approximately 14 new patients/mo. Fee for service practice. **Projecting \$723K for 2021. Currently averaging approximately \$60K/mo. Projected Buyer's Net of \$278K.** With low overhead and better fee schedule, work less, make more. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5357.**

**THOUSAND OAKS** - General Practice with 40 years of goodwill located in one story building. The practice consists of 4 equipped Ops in a 1,650 sq. ft. suite. **Pre-Covid grossed \$723K in 2019. Projecting \$764K for 2021. Projected Buyer's Net of \$234K.** PPO & Cash only. **Averaging \$66K per month.** Please contact your CPS Broker for more information. **Property ID #5349.**

### LOS ANGELES COUNTY LISTINGS

**BEVERLY HILLS** - *Price reduced!! Leasehold Improvements and Equipment Only!* Located in a Class A multi-story professional building with above ground, below ground and valet parking. Beautiful office with 3 equipped operatories with great views to the city. On a major street of Beverly Hills. Next to residential and retail area. Fair rent for the location. Great opportunity. Seller is relocating. Please contact your CPS Broker for more information. **Property #5345.**

**CANOGA PARK** - *Leasehold Improvements & Equipment Only* - The Sellers demonstrate their flexibility for a timely transaction by gifting the patient charts to whoever buys the leaseholds improvements & equipment or are open to selling the patients' charts only. Our practice has high visibility with a corner location in a very diverse neighborhood in the San Fernando Valley region of Los Angeles. The practice has been an icon in the community for over 26 years and has been associate run. Surrounded by retail, restaurants, and heavy traffic patterns making parking a premium for the area, the practice has its own private parking lot. Take advantage of the heavy traffic flow and nearby residential area, both of which provide excellent foot traffic. This traffic is captured by the new great signage not represented in the virtual tour or practice photos. Since covid, the practice has been available for two days per week. Please contact your CPS Agent for more information. **Property ID # 5241.**

**EAST LOS ANGELES** - Beautiful remodeled general practice located in a one story corner front retail building. Absentee owner. This practice has approximately 50 years of goodwill. The office consists of 6 eq. ops and digital x-ray with Eaglesoft software. GP Associate sees approx. 8-12 patients/day with 1 day/month of Ortho and Implant. **Projecting \$640K for 2021. Projected Buyer's Net of \$280K.** Reasonable rent for the area. Please contact your CPS Broker for more information. **Property #5365.**

**GRANDA HILLS (GP)** - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. **Currently averaging \$25K/mo.** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

**HACIENDA HEIGHTS** - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. Lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **Grossed \$619K in 2020-2021.** Please contact your CPS Broker for more information. **Property #5361.**

**HUNTINGTON PARK** - *Real Estate or Lease Option with Leasehold Improvements!* This office is located on the first floor of a two story free standing building. Corner location with great foot traffic and street visibility. The new built-out office has 6 equipped operatories and 4 plumbed not equipped. This practice has been an icon in the community since 1964. The second floor has 8 rental units that are being completely rebuilt. Has large gated parking lot. Please contact your CPS Broker for more details. **Property ID #5368.**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Executive Administrator

**LAWNDALE (GP)** – Long established General practice with 8 equipped operatories located in a single free-standing building. 100% Patient Referral. Seller works 1.5 days/wk with Associate 2 days/wk and 4 days/wk of hygiene. See approximately 16-20 new patients/mo. Cash/PPO/Some Denti-cal. **Projecting \$716K for 2021. The practice is currently averaging \$57K/mo. Please contact your CPS Broker for more details. Property ID #5347.**

**PALMDALE – Price Reduced!!** Established in the 1960's, this practice is located in a 2 story building. Seller is currently working 3 days/wk with 4 days/wk of hygiene. Sees approximately 10-11 new patients/mo. PPO and Cash Only. 100% patient referral. Consists of 5 equipped operatories with DentMax software. **Projecting \$476K for 2021. Currently averaging \$41K/mo. Contact your CPS Broker for more information. Property # 5360.**

**TORRANCE – Orthodontic** practice located in a 3 story medical dental building with 5 chairs in an open bay area with window views on a 1,737 sq. ft. suite. Seller sees approx. 7-8 new starts per month. PPO & Cash Only. **Projecting \$374K for 2021. Seller moving out of state. Please contact your CPS Broker for more details. Property ID #5377.**

**VALENCIA – Successful, established and profitable customized general practice** located in desirable Valencia, CA. Impressive office features 5 equipped operatories with Eaglesoft software in a generous 2,100 sq. ft. office with views of the golf course. Located in a large modern medical building on a high traffic area. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Sees an average of 8 patients/day. Delta Premier and Cash Only. The prospect for growth is exceptional with four major residential developments under construction. **Projecting approximately \$1.1M for 2021. Buyer's net of \$628K. Currently averaging approximately \$92K/mo. Beautiful office with 36 years of goodwill. Please contact your CPS Broker for more details. Property # 5337.**

**WESTLAKE VILLAGE – General practice** with 5 equipped operatories in a 2 story professional building. **Projecting \$739K for 2021.** PPO and Cash Only. Seller sees approximately 10 new patients per month. Practice is only open 2.5 days/wk. Seller has another practice he will be focusing on. Please contact your CPS Broker for more information. **Property ID #5376.**

**WILMINGTON Price reduced!!** - General Practice with 27 years of goodwill. Located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk with 1 day/month of Ortho. Sees approximately 10 new patients/mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in an approximately 1,300 sq. ft. suite. Please contact your CPS Broker for more information. **Property ID #5334.**

**WOODLAND HILLS – Pedit practice** with 31 years of goodwill. This office is located in one story corner building with great street visibility. Has excellent signage. Next to residential area and retail store. The practice consists of 3 equipped operatories in an approximate 871 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 12-15 patients/days and 25 new patients/mo. Denti-cal/Cash/PPO. **Currently averaging approximately \$34K/mo. Buyer's net of \$185K. Great opportunity. Please contact your CPS Broker for more information. Property ID #5341.**

### ORANGE COUNTY LISTINGS

**BREA - Leasehold Improvements and Equipment Only!** This practice is located right off freeway on a major street of Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2 story professional building. Reasonable rent for the area. Some patient charts and records included but not guaranteed. Please contact your CPS Broker for more information. **Property ID #5356.**

**BREA – Well established general practice** located one story professional building w/ 5 equipped operatories in a 2,088 sq. ft. office. On a major street of the city. Seller works 1 day/wk with 3 Associates 1 day/wk each. Sees approximately 25-27 new patients/mo. Does minimal advertising. Income source is Cash/PPO/Some Cap. It's computerized with Dentrix software and XDR X-ray. **Projecting \$547K for 2021. Projected Buyer's net of \$176K. Beautiful build out. Property ID #5362.**

**BREA - Leasehold Improvements and Equipment Only!** General practice located in a single story shopping center with 3 equipped operatories. The office is next to residential area. Has reasonable rent. It has been a dental practice for over 16 years. Please contact your CPS Broker for more information. **Property ID #5379.**

**CORONA DEL MAR – Well established General Practice** located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Projecting \$709K for 2021.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**



SCAN ME

Fred Vuittonet, V.P.  
Lic #01363583

# CALIFORNIA

## Specializing in the Selling

**IRVINE - General Practice + Specialty** established in 2011 located 3 story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk and Specialists 1x/mo. The office sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Pre-Covid grossed \$1.1M in 2019 and projecting \$1.3M for 2021. Projected Buyer's net of \$409K.** Please contact your CPS Broker for more information. **Property ID #5352.**

**(Multiple Offers Pending) IRVINE – PEDO/ORTHO** practice located in a two story retail shopping center surrounded by new homes developments. Established in 2008. The office consists of 6 chairs in open bay with 4 equipped operatories and 1 plumbed not equipped in a approx. 2,800 sq. ft. suite. Seller works 4 days with 2 days/wk of Ortho. Sees approx. 80-85 new patients/mo. **Projecting \$1.9M for 2021.** Please contact your CPS Broker more details. **Property ID #5367.**

**IRVINE – Leasehold Improvements & Equipment Only!** General practice is located in a 3 story medical building. Parking on 1<sup>st</sup> floor. This office consists of 3 equipped operatories in an approx. 1,100 sq. ft. suite. The whole office is handicap accessible. Has reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5371.**

**LAGUNA HILLS (Turn-Key)** – Beautiful well laid out practice on a incredible shopping center. Established in 2003 this practice has 4 equipped operatories in a 1,200 sq. ft. suite. Seller is currently inly working 2 days/wk and sees an average of 20 patients/day. Does some advertising. **Projecting \$350K for 2021.** Seller will be focusing in primary office. Please contact your CPS Broker for more details. **Property ID #5290.**

**SANTA ANA** – Established in 2003 this multi-specialty office is located in a 2 story professional building. The practice consists of 5 equipped operatories with Open Dental software. **Pre-Covid grossed \$1.4M in 2019 and projecting \$1.2M. Projected Buyer's Net of \$454K. Currently averaging approximately \$100K/mo.** Please contact your CPS Broker for more information. **Property ID #5351.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**APPLE VALLEY (Turn-Key)** – Established in 1989, this GP is located in a single story building. Currently working 3 days/wk and sees approximately 8-16 patients/day. PPO and Cash only. The office consists of 3 equipped operatories. 100% patient referral. **Projecting \$327K for 2021. Property ID 5342.**

**DESERT HOT SPRINGS (GP + REAL ESTATE)** – Located in a free standing building with private parking lot and frontage. excellent street visibility. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Open Dental software and digital X-ray. Does minimal advertising. Established in 1986 and 23 years at this location. **Projecting \$794K for 2021. Projected Buyer's Net of \$195K. Currently averaging \$65K/mo.** Great practice opportunity to own the practice and building. Please contact your CPS Broker for more information. **Property ID #5340.**

**FONTANA (GP + Real Estate)** – Established in 1967, this general practice is located in a single-story building with great street visibility and heavy traffic flow. Next to a residential area. The seller is currently working 4 days of the week with 3 days/wk of hygiene. PPO & Cash Only. Does minimal advertising. The office consists of 4 equipped operatories, 2 hygiene rooms, and a digital X-ray. **Projecting \$809K for 2021. Projected Buyer's net of \$323K.** Please contact your CPS Broker for more information. **Property ID #5375.**

**HEMET (Group Solo)** – These Two General Dental practices are icons for the local community established circa 1989. With over 32 years of goodwill to offer, the practices are located in a single-story professional building with a corner location. With a spacious 2,460 SF Suite, one of 6 units. These two independently run practices are going to market simultaneously, making the profit you see in this prospectus approximately double. Each practice have 4 equipped operatories. **One of the Sellers also has a Satellite office in Temecula and will be sold with the Hemet practices.** With the combined strength of these practices, you will be unrivaled for this demographic. **The Sellers and other tenants privately own the real estate, who will offer a very competitive lease and consider selling the real estate for a timely transaction.** After reviewing the financials for these practices, you will realize the Buyer with the right skillset can capture the income for specialties being referred out; and the high-profit margins these practices have. Please contact your CPS Broker for more information. **Property ID #5373.**

**LOMA LINDA - COMING SOON!** Well established general practice with 3 equipped operatories. **Property ID #5378.**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Alex Baylon, V.P.  
Lic #02128087

**MURRIETA** - General practice with 5 equipped ops., and 2 plumbed not equipped in a 1,850 sq. ft. suite. Located in a two story building. Established in 2004. Seller works 4 days/wk with Associate 2 days/wk and 5 days/wk of hygiene. Sees approximately 20-40 new patients/mo. PPO and Cash Only! Does minimal advertising. **Projecting \$981K for 2021. Please contact your CPS Broker for more information. Property ID #5366.**

**PALM DESERT** - General practice established circa 1992 is located in a 2 story professional building. Icon in the community. The practice consists of 7 equipped operatories in an approximate 2,500 sq. ft. suite. Computerized with Easy Dental software and digital x-ray. PPO / Cash / Some HMO. 100% patient referral. **Projecting \$1.6M for 2021. Projected buyer's net of \$487K.** Sellers work 1 day each with GP Associate 3 days/wk, Endo and O.S. 1x/mo. Please contact your CPS Broker for more details. **Property ID #5372.**

**RIALTO – COMING SOON!** General practice & Real Estate. **Property ID #5172.**

### SAN DIEGO COUNTY LISTINGS

**ALPINE** - General practice with 17 years of goodwill located in a medical dental building. Has reasonable rent for the area. The office is equipped 5 operatories in an approximately 1,800 sq. ft. suite. Computerized with Dentrix software and Digital X-ray. Seller is currently working 2 days per week and 2 days/wk of hygiene. Sees an average of 20-25 new patients per month. Seller will concentrate on other business. Please contact your CPS Broker for more details. **Property ID #5336.**

**SAN DIEGO** – This luxurious GP/Specialty office is located in downtown San Diego on the first floor of a Retail/Restaurant loft with Professional Suites with heavy foot traffic. Has private parking on the building and lease includes 4 spaces. State-of-the-art practice consists 4 equipped operatories and 1 plumbed not equipped with 3DPanorex and in-house lab to keep overhead cost down. The office sees approximately 50-70 new patients per month. PPO & Cash only. Offers 17 years of goodwill. Patient referral and minimal advertising. **Projecting \$2.3M for 2021. Projected Buyer's Net of \$935K.** Excellent practice. Please contact your CPS Broker for more information. **Property ID #5332.**

**SAN DIEGO** – Fee for service General practice with 4 equipped operatories is located in a corner single story indoor/outdoor shopping mall with apartments above. Retiring seller is currently working 3 days per week and sees approximately 10-12 patients per day. **Projecting approx. \$849K for 2021. Net of \$202K.** Currently averaging approximately \$70K/mo. Please contact your CPS Broker for more information. **Property ID #5348.**

### View Upcoming Seminars Opportunities:

<http://www.calpracticesales.com/blog>

Keep Up To Date With Us on Facebook: <http://facefook.com/MYCPSTEAM>

View Select Videos on YouTube: <http://youtube/MYCPSTEAM>

#### SELLER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**John W. Knipf:** [jknipf@calpracticesales.com](mailto:jknipf@calpracticesales.com)

**Robert A. Palumbo:** [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**Alex Baylon:** [abaylon@calpracticesales.com](mailto:abaylon@calpracticesales.com)

**Alice King:** [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

**Fred Vulttonet:** [fvulttonet@calpracticesales.com](mailto:fvulttonet@calpracticesales.com)

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alex Baylon, Alice King, Fred Vuittonet, Juana Dominguez & Tom Santibanez

[www.calpracticesales.com](http://www.calpracticesales.com)

CA BRE #00491323

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)



# THE Premier Dental CPA Advisory Firm



**FAZEL MOSTASHARI**  
MBT, CPA/PFS, CFP, CDFA

## MY COMMITMENT TO YOU

Buying or selling a dental practice might be the biggest decision of your career.

Dentistry consultation is my specialty, and I will help you avoid all the potential pitfalls involved in purchasing and running a practice. I understand the enormous challenges you face, and my entire team is dedicated to working with you side by side throughout the year. Our goal is to get you better results, faster – through our diverse experience, proven, proactive strategies, and world-class service.

***I am Committed to  
Helping You Build a  
Practice to Last a Lifetime!***

***“I have been PROFITABLE SINCE DAY ONE because Fazel taught me what I needed to look for. DON’T buy a dental practice without discussing things with him first!”***

Niki Zarabian DDS – Sherman Oaks, CA

**Jenifer Tang, DDS – Santa Monica, CA**

*“Fazel is definitely much more thorough and competent than many other accountants or consultants in the area. If this is your first purchase and you would like to leave no stones unturned, give Fazel a call. If this is your 1000th practice, still give him a call!”*

**Alice Fukui, DDS – Beverly Hills, CA**

*“In complicated times, Fazel has been very honest, patient, and professional. I highly recommend Fazel and his services, and I’m looking forward to continue working with him.”*

**Poneh Ghasri – Hollywood, CA**

*“Fazel will guide you through the entire process of practice buying, selling, and also start-ups. I cannot recommend him enough!”*

## WE HANDLE THE NON-CLINICAL SIDE OF YOUR BUSINESS

Dentists have enough to do without struggling with the financial and business side of their practices. Startup strategies impact profits for years to come, and we have the experience and compassion to help you through every step of the process. We are laser focused on growing your business and securing your financial future.

## COMPREHENSIVE TAX, ACCOUNTING AND DENTAL CPA SERVICES

- Dental & Medical Accounting Services
- Tax Planning & Compliance
- Dental Practice Benchmarking
- Practice Transition Services
- Valuation/Due Diligence

***Call Today for a  
Practice Assessment.***

**(818) 884-2549 • DentalCpaCa.com**

Cal.Dental.Cpa@Gmail.com

22201 Ventura Blvd. #205 • Woodland Hills, CA 91364

# DENTAL OFFICE QUICK SALE

Collection \$350k a year average of 6 years (total 2.1 M out of 2 days per week!)

Asking \$350k with everything included.

## Walmart Shopping Center

City of Corona  
Dentist



## Contact To Learn More

1.909.858.9936

coronadental21@gmail.com

Great Price - Will Go Fast

**\$350,000**

2 Days A Week - 40% Profit

- 4 OPT's 3 working
- Digital Sensor
- 1600 sqft
- Low Rent
- Includes all computers and dental equipment
- A lot potential for full time dentist
- In the WALMART shopping center

01.22

**LOS ANGELES (SILVERLAKE)** - (4) op comput G.P. in a strip center. CAP \$4,500/mos. Gross \$375K+ /Net of \$212K+ p.t. Seller Retiring. D&M Practice Sales (818) 591.1401

**Wisdom teeth** I am a Highly trained GP for hire for complete bony Impacted third molar removal, Implants, overdentures, All on X, Conscious sedation, pre-prosthetic surgery. 20k + daily production I carry own instruments and will travel to you. Email Alavian88@icloud.com

**RANCHO CUCAMONGA PRACTICE FOR SALE** – 3 ops grosses over \$300,000/yr on 3 days/week – digital xrays and computer – Dr. retiring -private insurance and cash – refers out ortho, surgery, implants - Thomas & Fees Practice Sales (714) 544-4341

**Dental loans:** 100% financing at competitive rates. Contact HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Thomas Sudbijo, DMD (Tustin, CA)** - Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

**6104 - Palm Desert Store Front** on (111) HI VISIBILITY grossing \$300kPlus 2018 & 2019 rent 1659/mo, Most all Hispanic Patients SELLER'S Only Assist says patients for 5 or 6days, 3 ops as PP \$235k low OH Tom Fitterer 714 345 9659

**SELLING VATECH** PAN/ CEPH PAX-FLEX 15K - GIVE US A CALL AT 562-404-3500 Young's Dental

**American Manufactured Dry Vacuum System**, Variable Speed, Powerful, Quiet and Stable Vacuum Chairside \$5295, ask about Water District \$500 Rebate. Call (800) 423 – 5657, or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**DEL MAR GP FOR SALE** - 4 Ops, Digital, Fantastic Location! Strong Hyg. HSDPT - Russell Okihara - 619-694-7077 #CA2724 <http://dentalpracticetransitions.henryschein.com/CA2724/>

**KEEP RCT/EXT** in house! Will bring supplies & instruments. Efficient, mandarin fluent. Dentistry7217@gmail.com

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**Ontario CA GP PRACTICE SALE** Retirement. Retail center 1,000 sqft 3Ops+1Op plumbed. Avg \$350K+/yr 3days/wk. Price: \$200K for quick sale. Broker Charles Kim 213-325-1004 I PracticeBroker.us



# Get the best option

Many simple & complex legal issues facing your practice can be handled in a variety of ways, helping you select your best option is the priority. Let's explore these solutions. Call for a free initial consultation.

- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements

*I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.*

**Hendrick Gonzalez, DDS - 9/25/18**

*I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!*

**Ari Rosenblatt, DDS, DMD**

*Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.*

**Dr. Jeff Javelet**



**A. Lee Maddox, DDS, Esq.**

**So: (949) 675-1515 • Fax: (949) 339-2062**

[www.maddoxhealthcarelaw.com](http://www.maddoxhealthcarelaw.com)

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

**No: (888) 535-4517**

499 Marina Blvd., Suite 105, San Francisco, CA 94123

**Practice Sale:** Flat fee & unlimited legal counsel to sell your practice, \$5,000. [www.providerlegal.com](http://www.providerlegal.com)

**Amazing Opportunity In Santa Ana. TAKE THIS PRACTICE TO THE NEXT LEVEL! MOSTLY ASSOCIATE-RUN. MODERN FULLY-EQUIPPED PRACTICE. HUGE SPACE +3000 SQFT. 10 OPs. PAPERLESS. DENTRIX & DEXIS. GROSS COLLECTIONS OVER \$1.3MM. [moralesrealtyca@gmail.com](mailto:moralesrealtyca@gmail.com) (310)890-7244 [WESELLDENTALPRACTICES.com/santa-ana-dental](http://WESELLDENTALPRACTICES.com/santa-ana-dental)**

**Impression & Temporary Guns** DS50 4:1/10:1, one Danville & one Dentsply gun, 50.00 each. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com).

**ORTHODONTIST HELP** GENERAL DENTISTS WITH INVISALIGN CASES BY REMOTE DISTANCE, REASONABLE FEES, [DDSORTHODONTICS@YAHOO.COM](mailto:DDSORTHODONTICS@YAHOO.COM)

**Need a Due Diligence Report?** Before you buy a dental practice, you need to know the risks. Visit us at [mydentistcpa.com](http://mydentistcpa.com). 949-485-2011. We are totally independent from practice brokers.

**Specialists wanted!** Join GP who owns lg, beautiful bldg w/ brand new units. Montrose/No. Glendale. 818-421-2912

**LA dental** office looking for associate dentist. Email resume to [dentalapplicantla@gmail.com](mailto:dentalapplicantla@gmail.com)

**Dental hygienist needed** in Garden Grove on Thursdays only. Call (714) 539-9500 or email [octoothfairydental@gmail.com](mailto:octoothfairydental@gmail.com).

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**Oral Surgeon:** Wizzies, Bone Grafting, Implants, IV Sedation in your office. Contact via email: [socalomfs@hotmail.com](mailto:socalomfs@hotmail.com)

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**COMPLETE PORTABLE DENTAL SYSTEM:** Ideal for nursing home or convalescent home dentistry. INCLUDES: Portable Hand-Held X-Ray Camera; Delivery System; Folding Dental Chair Pkg (patient & dentist); Digital X-Ray Sensor; Intra-Oral Camera; Imaging Software; Patient Management/Billing Software; Laptop; Training. (Reg. \$23,189). SALE: \$14,995. Finance @No Money Down, No Payment for 90 Days, \$321/month for 5 Years, \$1.00 Guaranteed Buyout; Call 800-273-5033

**Orange County Office** 600k Gross, Hot Shopping Center location, one associate, Dr Rishi Salwan DRE #02085289 Call 6263836648

**Beautiful West** Los Angeles dental office for SubLease or share with current dentist. First floor unit with 5 operatories. Competitive lease rate. Call 310-980-0072 for more information.

**PALM DESERT** - Technology-focused with room to expand. FFS practice. \$345K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**HACIEDA HEIGHTS** – GP w/ 40 yrs of gdwll. 5 ops. Averaging \$51K/mo. California Practice Sales. Phone: 714-639-2775

**6108 KOREA TOWN** estb 20 yrs Retirement 10k Charts 3 Ops CASH BUSINESS Reports \$250,000 no Denti-Cal only PPO low overhead Full Price \$165k. Call Tom Fitterer PPS 714-345-9659. will do \$500,000 first year.

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**PERFORATION IN CANAL? NO PROBLEM :) CALL DR ISMAIL** 562-968-4061. I COME TO YOU. [www.socal-rootcanal.com](http://www.socal-rootcanal.com)

**Corona Practice for sale** \$350k making \$350k a year on 2 day work week! Low overhead, 40% profit. Room to grow! Contact: 909.858.9936 [coronadental21@gmail.com](mailto:coronadental21@gmail.com)

**Oral surgeon needed for a busy multi-specialty practice.** CBCT and pano available on site. Email [avsmiles@yahoo.com](mailto:avsmiles@yahoo.com)

**Fully built Dental space, 2,468 RSF for lease in Torrance,** Just bring your equipment and patients, move-in ready condition. Please Call Tom (agent) 310-938-3901 or email: [ttorabi@leelalb.com](mailto:ttorabi@leelalb.com)

**BAKERSFIELD GP FOR SALE** - 6 Ops+ RE, Digital, 6 days Hyg/wk. 2019 GR \$600K. HSDPT - Kerri McCullough - 949-300-0312 #CA1274 <http://dentalpracticetransitions.henryschein.com/CA1274/>

**TRANSITIONS and ACQUISITIONS.** We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

**4 ops, Dental office for sale. 1,500 sq/ft. All PPO and private pay. Will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.**

**AUTOCLAVE/STERILIZER REPAIR** – FREE LOANER / SAVE \$75 - All Types And Brands. Pick Up / Delivery Available. Est. 1993 Contact Repair Makers Today! 877-535-1733 / [repairmakers.com](http://repairmakers.com)

**Cerec 2015/Mill** 2014 MCX/Oven CS2 has contract warranty updated software \$35K S. OC Text 4 info + pictures 949-677-7776



# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

Contact  
one of our  
experienced  
Transition  
Consultants



Dr. Thomas Wagner  
Lic. #01418359  
(916) 812-3255  
45 Years in Business



Jay Harter  
Lic. #01008086  
(916) 812-0500  
20 Years in Business



Dr. Russell Okihara  
Lic. #01886221  
(619) 694-7077  
38 years in business



Kim Ta  
Lic. #02085576  
(408) 687-5001  
16 years in business



Jim Engel  
Lic. #01898522  
(925) 330-2207  
47 Years in Business



Christy Conway  
Lic. #02143744  
(619) 889-6492  
18 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### SOUTHERN CALIFORNIA

**BAKERSFIELD - NEW LISTING** - Well-established general practice with 38 years of high-end dentistry. This practice is a fee-for-service and PPO practice. Stand-alone 3,000 sq. ft. building is potentially for sale to the right buyer. 7 Adec modern operatories with Eaglesoft, Schick sensors, M11 and a Planmeca Digital Panorex unit. Doctor is highly motivated. #CA2945- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2945/>

**BAKERSFIELD** - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2587/>

**BAKERSFIELD** - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA1274/>

**BURBANK** - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thanh Tran - 949-533-8308 <http://dentalpracticetransitions.henryschein.com/listing/CA2632/>

**COASTAL ORANGE COUNTY - NEW LISTING** - Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

**HUNTINGTON BEACH - NEW LISTING** - Beautiful 5 operator practice established for over 30 years. PPO fee schedule and much of specialty work is referred out so room to grow with a new owner/operator. Cone Beam, fully digital and paperless. There is also an opportunity to own the suite. This is a must-see practice with high net income in Surf City USA. GR \$900K. #CA2937- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA2937/>

**HUNTINGTON BEACH** - Highly desired location, 5 Ops, Digital x-rays, and strong hygiene program. This nicely appointed, mostly cash practice is a sought-after area and offers excellent dental care to well dental-educational patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312

**LONG BEACH** - RE ownership an option. Est. early 1950s. Existing: 4 Ops plumbed 3 Ops equipped. Easy expansion to next 2 Ops. 2019 GR \$696K. #CA671- Kerri McCullough - 949-300-0312

**MONTEBELLO - NEW LISTING** - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2786/>

**ORANGE COUNTY - NEW LISTING** - Exceptional Orange County opportunity. Room for specialists with 8 plumbed operatories, 6 equipped. Located in a strip mall with lots of foot traffic. Dental technology such as digital pano, 3 digital sensors, iTero, and BioLase unit. The office is beautiful with a very warm and welcoming patient appeal. The practice is modern and clean with a true California feel. Be the first to call, Orange County strip center locations are at premium. GR \$590K. #CA2926- Kerri McCullough - 949-300-0312 or Ben Sapir - 310-596-0961 <http://dentalpracticetransitions.henryschein.com/listing/CA2926/>

**ORANGE COUNTY** - Nicely appointed 4 Op practice located on a main street in one of the most highly sought-after cities in Orange County. The building has easy to find, free parking with great freeway access. This practice keeps many higher-end procedures, such as implants in-house. There is plenty of room and opportunity to increase the hygiene schedule. Dr. is generating a very strong income on only 3 doctor days per week. There is tremendous room for growth keeping endo, pedo, ortho, and perio in-house. The practice has been established for over 34 years and has a digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. Our retiring seller does no marketing, and most patients are referrals from other happy patients. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2704/>

**OXNARD** - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary on it. LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

**PALMDALE/LANCASTER** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrix PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2612/>

**PALM DESERT** - Retiring seller has been est. 27+ years. High-end patient base, taking care of local year-round population and snowbirds who live here 6 mo./year. The 4 Op practice has beautiful views from every room and seller refers most specialty work, great opportunity for new owner to grow! 2019 GR \$809K. #CA691- Kerri McCullough - 949-300-0312

**SOUTH BAY LOS ANGELES** - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO Cash. The stand-alone building is for sale for \$30,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312

**SAN BERNARDINO - NEW LISTING** - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants adjacent to practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

**SANTA BARBARA** - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2531/>

**TORRANCE - NEW LISTING** - Shopping center location with 3 Ops and room for a 4th. Practice utilizes Dentrix and Dexis digital sensors. Seller refers out most specialty work and this practice has low overhead and high net. This practice is located in the highly desired South Bay with less than 5 miles to the beautiful beaches of southern California. Long established practice in the same neighborhood for over 30 years. This practice is 60% PPO and 30% cash patients. #CA2815- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2815/>

**TORRANCE - NEW LISTING** - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://dentalpracticetransitions.henryschein.com/listing/CA2807/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Buy it! Sell it! Trade it!!

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.



Kerri McCullough  
Lic. #01382259  
(949) 300-0312  
40 Years in Business



Jaci Hardison  
Lic. #01927713  
(714) 318-4911  
31 Years in Business



Steve Caudill  
Lic. #00411157  
(951) 314-5542  
30 years in Business



Thanh Tran  
Lic. #01863784  
(949) 533-8308  
16 Years in Business



Gina Miller  
Lic. #02015193  
(707) 391-7048  
31 years in business



Dr. Ben Sapir  
Lic. #02126473  
(310) 596-0961  
13 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### SAN DIEGO

**CARLSBAD - NEW LISTING** - Beautiful General Practice with 5 treatment rooms including one closed door surgery op. Modern office design, located in a medical building in a suburban, growing area. Digital PAN, Digital Sensor, soft tissue laser, and IOC cameras in a 2,418 sq. ft. space with free, ample parking. Dentrix software, paperless with workstations in every operatory. Averages 30 new patients per month. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. #CA2933- Russell Okihara - 619-694-7077 or Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2933>

**DEL MAR - NEW LISTING** - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2724>

**ENCINITAS - NEW LISTING** - General Practice located in the highly desirable area of Encinitas in a strip mall, retail space. Office has 5 bright operatories, 4 of which are surrounded by floor to ceiling windows and one closed door surgical op. Digital PAN, Digital Sensor, soft tissue laser, in a 2,177 sq. ft. space. Dentrix software, paperless with workstations in every operatory. Averages 25 new patients per month. Room for growth with most specialties referred out. #CA2935- Russell Okihara - 619-694-7077 or Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2935>

**ESCONDIDO - NEW LISTING** - This is a practice you won't want to miss. 6 ops, High Producing, High Collecting, CBCT, Digital Scanner, Surgical Microscope, Laser, Dentrix. 2,105 sq. ft., modern office, spacious and bright. Mixed use building with ample, free parking. Located in Escondido off a main thoroughfare. Refers out Ortho, Pedo, Perio and some Endo. #CA2946- Russell Okihara - 619-694-7077 or Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2946>

**N. SAN DIEGO COUNTY INLAND FACILITY ONLY- NEW LISTING** - Current dental office is in an excellent location with solid anchor retail stores in a busy shopping center. 2,400 Sq/Ft unit. 5 Ops plumbed 4 equipped, plus a 4-Chair Ortho Bay. Excellent space for either a GP looking to expand or a Specialist needing a 2nd location. Don't miss this opportunity. #CA2840- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2840>

**POWAY - NEW LISTING** - General Practice on a busy, main road with 6 spacious Ops in a 2,383 sq. ft. medical building with free parking. Computerized throughout the office with Dentrix Practice management software with Dexis Digital X-ray, CBCT, soft tissue laser, and IOC Cameras. Look no further, this Practice has a solid foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA2932- Russell Okihara - 619-694-7077 or Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2932>

**SAN DIEGO - NEW LISTING** - Beautiful practice for sale in a highly desirable and affluent community. Office has 4 Ops, CEREC, CBCT, Digital X-Ray, CariVu, soft tissue laser, and IO cameras in a 1,500 sq. ft. space. Dentrix Ascend cloud-based software, paperless with workstations in every Op. Room for growth with most specialties referred out. #CA2896 - Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2896>

**SAN DIEGO - NEW LISTING** - Rare opportunity, seller retiring! Beautiful 4 Op GP practice in a highly desirable location. Situated in a medical building with good cash flow, this very reputable dentist is doing high quality work. Practice utilizes Dentrix and Digital X-Rays. #CA2851- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2851>

**SAN DIEGO** - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, IOC and ScanX. Modern and beautiful office with 51/2 year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

### CENTRAL CALIFORNIA

**APTOS/ SANTA CRUZ PERIO** - 4 Ops, 1,350 sq. ft in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2725/>

**CENTRAL VALLEY/MODESTO - NEW LISTING** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2721/>

**FRESNO AREA - NEW LISTING** - 6 Op Valley gem with great staff in a growing and desirable area. Over 20 years of Goodwill in a modern office space layout of ~3,200 sq. ft. Paperless with Eaglesoft, fiber optics, digital x-ray, intra-oral cameras, Trios Scanner, digital pan/ceph, and soft tissue lasers. Seller reports 2,400+ active pts. in the past 18 mo., averaged over 29 NP/mo. in past 12 months with 12 days of Hygiene/wk. (accounts for approximately 35% of total 2019 production). 2019 IRS GR \$1.4M+, 2020 P&L GR was \$1.306M+ (2020 COVID year prod. was ~90% of 2019 prod. and 2021 is projected to hit \$1.4M range again), all on a 36-hour workweek with Seller Dentist and Associate Dentist in production. Seller may consider Option to Purchase the stand-alone Building with practice. #CA2004- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2004/>

**GREATER MODESTO - NEW LISTING** - 7 Ops in a desirable area with over 16 years Goodwill. Dentrix, digital x-ray, intra-oral cameras, Nomad portable x-ray unit, soft tissue laser, and a digital Pano. Dentrix reports over 1,000 active patients over the past 18 months, average of over 8 NP/mo. in the past 12 months, booked 6 months in advance. There is room for practice growth as most specialty procedures are referred out. 2019 GR \$392K, 2020 GR was \$615K, and 2021 is projected to exceed prior year's production... all on a 32-hour Dr. workweek. This practice does NOT accept Delta Premier insurance. Purchase of the Dental Office Building Condo also required with practice purchase. #CA2795- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2795/>

**GREATER STOCKTON** - Successful GP practice with 2,200 +- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days/week. 2019 Gross Receipts \$812K of which 1/3 is from work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500

**MODESTO AREA** - 5 Ops, 62 years goodwill in established neighborhood. Dentrix, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, open 13 days/week. 2018 and 2019 GR \$1.1M+ and production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms. #CA635- Jay Harter - 916-812-0500

**MONTEREY** - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2614/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)  
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)



# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong High end area and most specialty procedures referred to last, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001**

**SANTA CRUZ - NEW LISTING - 4 Ops in 1,250 sq. ft. located minutes from the beach! The office utilizes digital x-ray, intra-oral cameras, panoramic x-ray, Cerec CAD-CAM, Cone Beam CT Scan, and Dentrix PM software. A bread and butter practice with even more potential for growth because Dr. refers out many procedures. Averages 11 new patients per month, FFS and Delta PPO only. #CA2938- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2938/>**

**SANTA CRUZ COUNTY - NEW LISTING - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2822/>**

### NORTHERN CALIFORNIA

**EAST BAY AREA PEDO - Well-established Pedo practice with 8 Ops, Digital, X-ray, nitrous, Digital Pano and a high NP/month. Associate-driven practice with Delta PPO. 2019 GR of \$332K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500**

**FAIRFIELD AREA - NEW LISTING - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sf office with 7 Ops, Dentrix, Digital sensors, intra-oral cameras, Digital CBCT/Pano and average age of equipment under 5 years. 1,800+ active patients, 23 -25 NP/mo., with 8 to 10 Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36 hour work week, 2020 (COVID year) was at 80% of 2019 production and 2021 is on track to exceed \$1.75M. Seller may work back for a short time. #CA1824- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1824/>**

**FREMONT ORALSURGERY - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2754/>**

**GREATER LAKE TAHOE AREA - Outstanding general practice in growing resort community. 37+ years of goodwill, 1590 sq ft with 4 fully equipped ops, Sofident PM software at all workstations, fiber optics, Dexis Platinum digital sensors, IO cams, Adec and Peltor equip. 5 days of hygiene, 12-15 new patients per month. Opportunity to grow as most specialties currently referred out. 2019 Gross \$760K with even stronger post-Covid rebound. Real estate also available to purchase. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>**

**GREATER SONORA AREA - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrix, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1713/>**

**HAYWARD - Practice/RE on one of the city's busiest streets. Est. in 1978 in a 1,300 sq. Ft., single-story condo with 4 Ops and 10 hyg. 3 year average revenue of \$685K. High NP/month. Covid collections over \$730K and recovering well in 2021. Most specialties referred. #CA2771- Jim Engel - 925-330-2207**

**LAKE TAHOE AREA - Wonderful resort area GP dental practice in an attractive building overlooking Lake Tahoe. 43 years of goodwill. 5 Ops (with a 6th plumber) and opportunity to grow endo, implant, and ortho. 2019 GR \$685K on 22 hours/wk. #CA608- Jay Harter 916-812-0500**

**MILLBRAE - NEW LISTING - This great practice in the heart of the Peninsula has over 60 years of goodwill, 40 with the current owner. 2019 revenues of \$1,077,000 and recovered from COVID on pace for a record year. Strong cash flow and 6 days of Hygiene on a 4 day workweek. Datacon PMS with 8 workstations, Digital X-Ray, Film Based Panoramic and Waterlase Laser. Professionally designed interior with 5 Ops in ~1,600 sq. ft. Owner is willing to work back for a short period to insure a smooth transition. Only owner/operators need apply. #CA1139- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1139/>**

**NAPA COUNTY - NEW LISTING - General Practice located in a beautiful wine country town in Napa County. 7 Ops in a 2,088 sq. ft., stand-alone building. An inviting, warm, and friendly atmosphere with modern touches has seen generations of families in the community for over 37 years. GR \$1M+ with 7 Days of hygiene. Computerized throughout with Dentrix, Dexis Digital X-ray, including Sordex Digital/Ceph Pano. Out of network with Delta Dental! A C&B with a strong hygiene program and 12-16 NP/month. Highly desirable foundation, including the opportunity to grow keeping specialty work in-house. #CA2912- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2912/>**

**NORTHERN SACRAMENTO - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrix PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1745/>**

**OAKLAND - NEW LISTING - Incredible Goodwill of over 45 years in this Pill Hill area of Oakland, within walking distance of BART. 2019 Revenue of \$473K on a 4 day work week with Post-Covid recovery to \$595,000 in 12 months since reopening. 3 Ops in approx. 1,500 sq. ft. with Digital X-Rays and Digital Panoramic. Carestream PMS with 6 workstations, Intraoral Camera & Fiberoptics. Seller owns the stand-alone building and offering a great long-term lease. #CA2839- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2839/>**

**PLEASANTON - NEW LISTING - Great location and beautiful office in the heart of this highly desirable community. 2019 Revenues of \$1.3M+ with 7 Ops, 5 equipped in ~3,200 sq. ft. with Dentrix PMS, Digital X-Ray, Digital Pan and Diode Laser. No need to add \$\$, this practice has everything! This won't last long, so apologies in advance if you miss out. #CA2891- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2891/>**

**REDDING AREA - PRICE REDUCED BY \$100K UNDER VALUATION APPRAISED PRICE! Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrix, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. 2021 on track to produce over \$620K. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1742/>**

**ROCKLIN/GRANITE BAY AREA - NEW LISTING - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a very desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years of Goodwill in this paperless practice, Dentrix, fiber optics, Dexis digital x-ray, intra-oral cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrix reports 1,650+ active pts. in past 18 months, averaged over 21 NP/mo. in past 12 months, 8.25 days of Hygiene per week (accounts for ~24% of total prod.). Room for growth in Endo, Perio, and Implant Placement procedures. 2019 GR were \$1.6M+, 2020 GR was \$1.5M+ (2020 COVID year prod. was ~91% of 2019 prod., and 2021 is projected to have a record year at \$2M+prod.), all on a 36 hour workweek in which, in addition to Seller Dentist, an Associate also works 2 days per week. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>**

**ROSEVILLE/CITRUS HTS. AREA - NEW LISTING - High retail and drive-by traffic 4 Op practice with 18 years Goodwill. Nice layout in ~1,600 sf professional & retail exposure building. MOGO Practice Management Software, digital x-ray, intra-oral cameras, and soft tissue laser. Software reports 1,300+ active patients in past 18 months, averaged 13 NP/mo., 5 days Hyg/wk., scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2019 GR \$613K, 2020 GR was \$600K (which represents approximately 98% of non-COVID year's GR), and is on track to hit a practice record \$775K in 2021... on a 5 day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>**

**ROSEVILLE/CITRUS HTS. AREA - NEW LISTING - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2749/>**

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Buy it! Sell it! Trade it!!

# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### ROSEVILLE/ROCKLIN AREA - NEW LISTING

High production, high-end, 7 Op GP practice in a highly-desirable sustained growth area. Efficient space layout with plenty of glass/windows for a bright & cheerful space in ~2,700 sf professional & dental office building suite. 32+ years of Goodwill, Dextrix, Dexis digital x-ray, intra-oral cameras, Pano, Planmeca CAD/CAM System, and 3 soft tissue lasers. Dextrix reports 4,100+ active pts in last 18 months, averaged 44 NP/mo., 10-12 days of Hygiene/wk. (accounts for ~30% of total production). 2019 GR \$2.3M+, 2020 GR was \$2.2M+ (2020 COVID year production was ~96% of 2019 GR, and 2021 is projected at \$2.5M+ production), all on a 35-40 hour work week. Seller may work-back to assist Buyer, possible Lease with Purchase Option of the ~5,100 sq. ft. building with cash-flow tenant in place. #CA2770- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2770/>

### SAN FRANCISCO - NEW LISTING

Beautiful Financial District practice with over 15 years of goodwill. 4 treatment rooms housed in 1,744 sq. ft. with Softdent PMS, Digital X-Ray, Digital Pan & IO Camera. 2019 FFS & PPO Revenue of over \$1.6M but declining since Covid shutdown. This is a Delta PPO office so no gap in revenue. Over 70 new patients per month will drive this practice to new heights with a motivated new owner. #CA2934- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2934/>

### SAN JOSE - Beautiful West Valley practice established for over 35 years.

2019 GR of \$1.3M+ with Adjusted Net of 38%. 6 fully equipped Ops housed in 1,850 well-decorated square feet. Paperless Charts, Digital X-Ray, Digital Pan, CAD/CAM, and Diode Laser. Upscale Multi-Tenant office building near major shopping complex. Seller will stay on part-time if needed, but will work towards a very smooth transition. #CA1140- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1140/>

### SAN MATEO - NEWLY ADJUSTED PRICE IMPROVEMENT!

This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dextrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2596/>

### SONOMA COUNTY - NEW LISTING

Priced below Market Value, 3-year historical consistency- Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2790/>

**SONOMA COUNTY - 4 Ops** in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2594/>

### SONOMA COUNTY - NEW PRICE ADJUSTMENT!

Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dextrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA544/>

### SONORA AREA - NEW LISTING

Loyal patient base and a long-term, knowledgeable staff in this 5 Op practice in a desirable growth area. Over 74 years Goodwill in this partial-paperless practice, Carestream PMS, digital x-ray, intra-oral cameras, soft tissue laser, and a digital pano. 1,300+ active patients in the past 18 mo., averaged over 14 NP/mo. in the past 12 mo., 8 to 10 days of Hyg/wk. (accounts for ~17% of total 2020 prod.) and the practice is booked out 6 weeks in advance. The Hygienists have been laser-trained and certified. Room for practice growth in the Hygiene Department and in Ortho (Ortho procedures referred out). 2019 GR \$825K, 2020 GR \$659K (2020 COVID year production was ~80% of 2019 production, and 2021 is projected to have a record year with production thru 7/15/2021 reported at \$720K)... all on a 32-hour week. Dental Office Building is also required with practice purchase. #CA2850- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2850/>

### S. SACRAMENTO (GREENHAVEN) AREA - NEW LISTING

Nice producing GP practice with Associate in place to assist in growth of this ~1,581 sq. ft., 4 op practice in a professional building in a desirable socio-economic area. Over 32 years Goodwill in this paperless practice that includes Curve PMS, digital x-ray, intra-oral cameras, soft tissue laser, and a digital Pano and Cone Beam unit. Seller reports over 1,200 active patients in the past 18 mo., averaged ~10 NP/mo. in the past 12 months, 4 days of Hyg./wk., the practice is booked 6 months in advance. Room for growth with most specialty procedures being referred out. 2019 GR \$678K, 2020 GR was \$615K (2020 COVID year production was over 90% of 2019 production), and 2021 is projected to have a record year with production slated at over \$800K, all on a 32 to 40-hour workweek. This practice does NOT participate in Delta Premier insurance. #CA2741- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2741/>

### VACAVILLE AREA - Highly established 3 Op practice

with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dextrix with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2748/>

### VACAVILLE AREA - PRICE REDUCED BY OVER \$35K!

Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dextrix. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA645/>

## OUTSIDE OF CALIFORNIA

### BIG ISLAND, HAWAII - General Practice with retiring seller and many years of goodwill.

3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929 - Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/HI1929/>

### PORTLAND, OREGON - NEW LISTING

Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dextrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

### SEATTLE ORTHO/PEDO - NEW LISTING

Looking for a high energy and entrepreneurial spirited buyer for this Ortho +Pedo practice located in a high-end neighborhood of Seattle. Office features a 2,240 sf fully equipped with 1 private, 1 semi-private and 2 open bay chairs. (this would be considered by a bank to be a modified start up). Equipment is from 2014 and is in great condition. Seller willing to stay on (long term or short term). Collected \$200K in 2020 on 2 working days a week. As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2863/>

### SEATTLE SUBURB ORTHO/PEDO - NEW LISTING

Stunning practice located in a beautiful building! Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long term work back). Built out in 2014 with top of the line equipment, Paperless with Dextrix, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2862/>

### SOUTHERN OREGON - Beautiful and turn-key office

features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features 5 Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2688/>

### SOUTHERN OREGON - This quaint general practice

is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2574/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)  
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE  
888-685-8100



**Pedodontist/General Dentist** - Lake Elsinore office to treat children. Mainly Denti-cal. Text 951-775-5536 or email drhortonz@hotmail.com

**WaveOne Gold Files 25mm \$17/file** Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

**San Jose Ortho Practice** For Sale \$315,000: Unique opportunity for established boutique, mostly fee-for-service, 5-operator ortho practice. info@integritypracticesales.com (855) 337-4337

**Amazing General Dental Practice** Beautiful practice in Redding, CA. High-end furnishings, decor, and equipment in a six operator practice. Amazing staff, excellent hygiene production. Annual collections of approx. \$1.4 mil. Room for growth. (CD112) Contact Rod Johnston, Broker with OMNI Practice Group at (510) 633-2697 or rod@omni-pg.com

**West Hollywood Dental Office Associate Dentist partnership opportunity OR sale of premier Cosmetic/restorative practice.** 30+ yr practice, Shopping center w/visibility. Open 4 dys a wk w /5 days hygiene. smilepride123@gmail.com

**IN ESCROW** - Long Beach #1149 - Restorative dental practice. hree year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking \$595,000. Contact: info@wppps.com

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000 sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.**

**PRIVATE OFFICE DOWNEY.** ON FLORENCE AVE, 30+ YRS PAT. GW, 5OP, NEW OFFICE EQUIP, GROSS ca1M, PRICE \$850K truevisionsv@yahoo.com

**Make your ad stand out.** Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**TORRANCE** 7 ops., Retiring Seller, Collection history over \$1.2M. Greg Beamer 909-542-4891

**General Dentist** needed in Thousand Oaks office. 2+ years expereince preffered. Call us at (805)370-7171.

**CARLSBAD GP FOR SALE** - 5 Ops, Digital, Paperless, GR ~\$650K, Est. 27 Yrs. HSDPT- Russell Okihara - 619-694-7077 / Christy Conway - 619-889-6492 #CA2933 <http://dentalpracticetransitions.henryschein.com/CA2933/>

**Ladera RANCH** Estb 20 yrs 4 ops beautiful shopping center high growth area did a million will do it again. Fantastic area to live and work. Call Tom Fitterer PPS 714-345-9659

# If you have cell service...

## ...you have The Dental Trader!

As mobile as you are.  
**dentaltrader.com**

# REPAIR MAKERS



## Dental Equipment Service & Repair

Chairs, Units, Lights, Compressors,  
Vacuums, Sterilizers And More



(877) 535-1733  
repairmakers.com

Cannot Be Combined With Any Other Offer, Sale Or  
Discount. Local Offices Only (50 Miles From 91719).  
Doesn't Apply To Emergency Or After Hours Service

**\$180 /hr**  
No Trip  
Charges

## Dental Compressor & Vacuum Service

Critical Equipment Multi-Point  
Inspection, Safety Check And Service  
Parts And Fluids Extra



(877) 535-1733  
repairmakers.com

Cannot Be Combined With Any Other Offer, Sale Or  
Discount. Local Offices Only (50 Miles From 91719).  
Doesn't Apply To Emergency Or After Hours Service

**ONLY  
\$95**

## Small Dental Equipment Repair

Cavitrons®, Ultrasonic Scalers, Curing  
Lights, X-Ray Sensors And More



(877) 535-1733  
repairmakers.com

Cannot Be Combined With Any  
Other Offer, Sale Or Discount

**15%**  
Off Labor  
FREE Estimates

## Dental Handpiece Repair

We service and repair all handpiece  
types and brands



(877) 535-1733  
repairmakers.com

Cannot Be Combined With Any  
Other Offer, Sale Or Discount

**FREE**  
Repair 2 Get 1  
More Repaired  
Free

## Sterilizer/ Autoclave Repair

Pick Up / Delivery Available  
Fast Response & Turnaround



(877) 535-1733  
repairmakers.com

Cannot Be Combined With Any  
Other Offer, Sale Or Discount

**FREE  
LOANER**  
Save \$75

**Pano Machine** for sell, It's A PC-4000 from need to sell asap, Asking for \$2000. Please Contact us at (714)556-7277.

**Dental Assistant** needed in DTLA dental office. Fax resume to (213)372-5284 or midentalla@gmail.com

**lancaster hitec dental office** for sale by owner 830 w ave k ca (818)3551144 located in a highly visible shopping center

**GP-or-Pedodontist Needed** for new state of the art Pedito office in city of Gardena, CA. Email resume to drddang@hotmail.com

**Garden Grove** spacious condo stand alone for lease or sale. Dentist retiring. Approx 2100sq ft. Call 3234971459 see now

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**San Diego DA/RDA: pt or** full time needed, pediatric/orthodontic practice in Carmel Valley, experienced preferred 7602911700

**Dentist to do Hygiene Only Woodland Hills** 818 422 6981

**Associate Dentist** wanted for private GP office in Huntington Beach. 1-2 days/wk. Email resume to iflossforyou@gmail.com

**Place a free ad for print** in this publication now. Go to [www.dentaltrader.com](http://www.dentaltrader.com) and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

**practice for sale** San Bernardino gross \$300k on 3 days 4 ops 1100 sq ft on busy street corner asbantee owner retiring ask \$240 562.832.9332 mike dre#02079096

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Calabasas:** 5 treatment rooms, 2200 sqft one day of ortho great production and elegant (DRE01993607) (818)522-9123

**OS Instruments / Elevators / Forceps / Chisels / Retractors/Files/ Sutures 4 SALE.**Contact hbperio@cox.net Subj:"DTrader"

**Central Coast endodontic** practice collects \$550,000/yr with a net income of \$350,000/yr. Strong referral base. 4 ops, digital, CBCT. Asking \$350,000. Call Kurt Skarin at 805-777-7707

**COVINA ESTB 27 yrs**, 2400 sq ft 14 ops 9 equipped, Seller uses 3, 20 merchants in large Shop center. Previously a safeguard office. Seller will stay and workback Call Tom Fitterer PPS 714-345-9659

**General Dentist** needed part time at San Fernando Valley call (818)590-7057



**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524

# GB GREG BEAMER & ASSOCIATES

The Name You Know  
The Reputation You Trust



- 28 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

## LOS ANGELES/VENTURA/KERN COUNTY

### BEVERLY HILLS

**3 eq. ops. in a 750 sq. ft., efficient, beautifully designed, digital suite** located in a 4 story professional building adjacent to Beverly Hills & West Hollywood. **Rent is \$2,900/month** and includes parking and utilities. Large windows with nice views. **100% CASH PRACTICE.** Patients accept suggested treatment plans. The practice is open 2 days a week and has the potential to be open more. **Collected \$469,634 in 2019 and \$335,015 in 2020. \$199,500!**

### GLENDAL - NEW LISTING

**3 eq. ops. in a 1,200 sq. ft. suite** located in a two story, mixed use, **busy shopping center.** Established as a dental practice for ~25 years. Rent is \$5,400/month and includes parking. Nicely designed suite. Leasehold Improvements & Equipment Only

### HACIENDA HEIGHTS - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**3 eq. ops. and 1 plumbed not eq. op.** in a 1,100 sq. ft. suite located in a two story, professional building on the corner of two very busy streets. Rent is very reasonable at \$3,000/mo. **60+ Years of Goodwill. Retiring Seller** that currently works 2.5 days a week w/ 2-3 days a week of hygiene. **High pride of ownership. Projecting \$316,062 for 2021. \$150,000!**

### LA MIRADA

**5 eq. ops. in a 1,365 sq. ft. suite** located in a professional building on one of the busiest streets in the area. **Retiring seller** that currently works 4 days a week. Low Overhead; Rent is \$2,878/month and includes utilities. 17+ Years of Goodwill. **Stable practice** that does not have any advertising in place. Collected \$238,169 in 2019, \$228,710 in 2020, and is Projecting \$241,566 for 2021. **\$182,500**

### LANCASTER - NEW LISTING

**4 eq. ops. in a 1,470 sq. ft. suite** located in a busy, single story, strip center with excellent visibility and signage. **24 Yrs of Community Goodwill.** Rent is only \$2,542/month - **Low Overhead!** Solid Patient Base. Projecting \$365,548 for 2021. **\$269,500**

### LONG BEACH PEDO - NEW LISTING

Unique opportunity to buy into a 1/3 pediatric dental partnership of a highly reputable pediatric & orthodontic dental practice. The opportunity is for the pediatric dentists' interest in the partnership. Board Eligible or Board certified is preferred. Potential buyer must have clinical competency, management experience, and a strong financial position.

### LOS ANGELES (90022) - NEW LISTING

**4 eq. ops. in a 1,320 sq. ft. suite** located in a single story, professional building convenient to the **60 freeway.** Established as a dental practice for 45 years. **Rent is only \$1,326/month. Retiring Seller** is an Endo but the practice has GP charts (included but not guaranteed). The practice has been closed since February 2020 due to covid. Office Manager and patients are ready to get back to the practice. **\$79,000!**

### LOS ANGELES (90048)

**3 eq. treatment rooms & 1 plumbed not eq. treatment room** in a **1,000 sq. ft. suite with beautiful 11th floor views.** Bright, clean, well designed office. **Lease is negotiable at \$3,787/mo** and includes utilities. **51 Years of Community Goodwill Sold.** Established Patient Base. State of the Art Suite with Dentrix G7 Software, Digital Xray, and Intra Oral Camera. **52% PPO and 48% Cash Practice.** Collected \$602,236 in 2019, \$470,691 in 2020 and Projecting ~\$590,517 for 2021.

### MARINA DEL REY - NEW LISTING

**4 eq. ops. in a 1,250 sq. ft. suite** located in a two story, professional building with excellent visibility on a main street in the heart of Marina Del Rey. **Location established as a Dental Practice since 1994.** Rent is \$5,891/month. Leasehold Improvements and Equipment Only



Paul

Ellen

Greg

**Greg Beamer, Dental Broker**

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524**Paul Yuan**

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02140802**Ellen Wood**18 Years in the Dental Practice Sales Industry  
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

**SANTA CLARITA - NEW LISTING**

**3 eq. ops. & 2 plumbed not eq. ops. in a 1,700 sq. ft.** suite located in a two story, mixed use, community established, busy, strip center convenient to area transit, 5 and 14 freeways. Rent is \$4,500/month and includes utilities. Open Dental Software and **equipment that averages under 5 years old.** Seller currently works 2 days a week but would like to move out of the area. **Practice would grow exponentially with more Doctor days and a little advertising.** Projecting \$204,380 for 2021 on a very minimal schedule.

**TORRANCE - NEW PRICING**

This is one of those "finds" in one of the prime areas of Los Angeles county. 6 eq. ops. & 1 plumbed not eq. op. in a high producing, efficiently designed, 2,300 sq. ft. suite located in a single story, freestanding building with a large parking lot. Great visibility and just a couple of blocks off the 405 freeway. 15 Years of Community Goodwill. Provider for the Longshoreman's Union. Primarily HMO and CAP. Retiring Seller. Qualified staff in place. Solid, consistent, collection history of \$1.2M+.

**TORRANCE GP & REAL ESTATE**

**7 eq. ops. in a 2,500 sq. ft. suite** that offers charm and character. Great visibility, signage and curb appeal. **50+ Years of Community Goodwill.** Dentrax Software, Intra Oral Camera, Digital Xray, Hard/Soft Tissue Laser, and more... Long term staff in place that will assist with transitioning. **Retiring Seller.** Amazing growth potential!

**WALNUT - NEW LISTING**

**8 eq. ops.** in a state of the art, 4,000 sq. ft. suite located in a single story, mixed use, busy center convenient to the 57 and 60 freeways. The minute you walk in this practice you will see the **attention to detail** from the flooring to the tray ceilings. **Practice has a UV sterilization system, 3 ops were recently remodeled, Pano, Microscope, and more.** A must see to fully appreciate! Leasehold Improvements and Equipment Only.

**SAN BERNARDINO COUNTY****RANCHO CUCAMONGA**

Seller was so successful at this busy location that he out grew the space and needs to relocate. **3 eq. ops. in a 1,100 sq. ft. suite** located in a frequented, single story, **strip center off historic route 66.** Established as a Dental practice since 2018. **Rent is ~\$3,600/month** and the landlord is easy to work with. Dentrax Software, Digital Xray, Chairs that are ~1.5 years old, Deliveries, Compressor/ Vacuum, and more stays. Leasehold Improvements & Equipment Only

**REDLANDS - UNDER OFFERS**

**7 eq. ops. in a 2,200 sq. ft., recently remodeled suite** located in a single story building with excellent exposure and signage. Rent is \$3,000/month. 13 Years of Community Goodwill. Attracting on average 45 new patients/month. Dentrax Software, Digital Xray, Intra Oral Camera, and equipment that shows pride of ownership. Solid staff that will aid in transitioning to a new owner. **Projecting \$863,683 for 2021!**

**SAN BERNARDINO - UNDER OFFER, BACK UP OFFERS ENCOURAGED**

**4 eq. ops. in a 1,500 sq. ft. suite** located in a community established Medical building on the corner of two busy streets convenient to the 10 freeway. 37 Years of Goodwill. **Retiring seller** currently works 3.5 days/week. **Low Overhead!** Collected \$324,258 in 2019, ~\$275,000 in 2020 and is Projecting ~\$345,323 for 2021. **\$165,000 - Negotiable**

**Dental Transition Roadshow - Coming to a location near you! RSVP info@gregbeamer.com**





**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524

# GB GREG BEAMER & ASSOCIATES

The Name You Know  
The Reputation You Trust



- 28 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

## ORANGE COUNTY

### ANAHEIM - UNDER OFFERS

**3 eq. ops. & 2 plumbed not eq. ops. in a 1,431 sq. ft. suite** located in a single story, medical plaza convenient to the 91 freeway. **Densely populated area.** 27 Years of Community Goodwill. **Retiring Seller** currently works 4 days/week. **PPO/CASH Income Stream.** Dentrix Software, Intra Oral Camera, and Digital Xray. **Suite shows great pride of ownership! Low Overhead.**

### HUNTINGTON BEACH - NEW LISTING

**4 eq. ops. in a 1,200 sq. ft. suite** located in an extremely busy, single story, strip center. **39 Years of Community Goodwill.** Seller has **exclusivity on the lease.** **Retiring Seller** currently works 3 days/week with 3 days/week of hygiene. Long term staff in place. Easy Dental Software, Intra Oral Camera, Digital Xray+ **Projecting \$384,857 for 2021.**

### NEWPORT BEACH - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**3 eq. ops. in a 1,200 sq. ft.,** efficiently designed, bright, clean suite located in a two story professional complex close to the beach and all the **amazing amenities that Newport Beach has to offer.** Landlord is easy to work with and the rent is currently **\$2,200/month.** A true must see to appreciate! Leasehold Improvements & Equipment Only.

### ORANGE

**3 eq. ops., 4 plumbed not eq. ops., and a plumbed open bay that can accommodate 3 chairs in a 2,775 sq. ft.** suite located in a single story, free standing building with 12 parking spaces. **Retiring seller** will offer the 1st right of refusal on the building and negotiate a new lease ~\$5,400/month. Suite was remodeled in 2005 and has Open Dental Software, Digital Xray, Intra Oral Camera, and more. Approximately 200 patient charts included but not guaranteed. Untapped potential, Room for growth and would make a great multi-specialty practice!

### ORANGE COUNTY FULL SERVICE LAB - NEW LISTING

Unique Opportunity to own a successful Full Service Dental Lab in Orange County. Excellent visibility and location. Well run, established Lab with a stable income stream. Approximately 150 referral sources. **\$500,000**

### ORANGE COUNTY PROSTHODONTIST - NEW LISTING

Board-certified Prosthodontist is seeking an equally capable board-certified Prosthodontist to purchase his practice. Highly reputable practice is located in the highly desirable community. On-site denture technician is well trained. Candidates should have a high level of clinical capability in completing complex prosthodontic cases, placing implants and managing the periodontal health of patients. The buyer should also have a high degree of business acumen and highly capable of marketing to referring general dentists. 2 days of hygiene per week along with an established staff are also part of the business. Buyer will be generously rewarded by a high caliber staff, trusting patients / referring dentists and a highly profitable business.

### PLACENTIA - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**4 eq. ops. in an immaculate, beautifully designed, 1,905 sq. ft. suite** located in a single story, strip center with amazing visibility and monument signage on one of the busiest streets in Orange County. Rent is only \$3,310/month. **35+ Years of Community Goodwill.** Solid, Generational patient base that accepts suggested treatment plans. 5 Star Google and Yelp Reviews. **Retiring Seller** currently works 4 days/week. Collected \$680,684 in 2019, \$564,932 in 2020 (closed 2 mos) and is Projecting \$570,637 for 2021.

### SAN CLEMENTE

**3 eq. ops.** in a spacious suite located in a Medical building convenient to the 5 freeway and local amenities. The suite offers plenty of **natural light and Ocean Views!** Rent is \$4,627/month. 80% Insurance and 20% Cash Income Stream. **Collected ~\$625K in 2019, \$554K in 2020, and is Projecting ~\$687K for 2021.**

**Greg Beamer, Dental Broker**

909-542-4891

Experience in Finance and Brokerage since 1976  
DRE License #01149524**Paul Yuan**

909-714-2265

20 Years of Experience in the Dental Industry  
DRE License #02140802**Ellen Wood**18 Years in the Dental Practice Sales Industry  
DRE License #02006320Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)**YORBA LINDA - UNDER OFFER, BACK UP OFFERS ENCOURAGED**

**5 eq. ops. & 1 plumbed not eq. op. in a 1,872 sq. ft. suite** located in a single story, community established, well maintained building with excellent visibility on a very busy street. Plenty of workspace and storage. **High end, generation practice with a solid patient base that accepts suggested treatment plans.** Knowledgeable staff. **56% PPO & 44% CASH** Income stream. **The practice has a history of collecting \$800,000+ a year.**

**RIVERSIDE COUNTY****LAKE ELSINORE - NEW LISTING**

**3 eq. treatment rooms in a 1,800 sq. ft. suite** located in a single story, retail center with phenomenal street exposure. 21 Years of Community Goodwill. PPO/CASH practice. Practice has the potential to grow with more Doctor days a week and advertising. Solid staff. \$130,000!

**SAN JACINTO - \$44,888!**

**3 eq. ops. in a 1,266 sq. ft. suite** located in a two story professional building on a busy street in the heart of town. **Rent is only \$1,664/month.** Seller started the practice in 2017 but has relocated to Bakersfield. Office is Turn-Key with supplies and has contracts with Cigna Health HMO, DHS, Managed Dental Care, and CDN. Patient Charts Included but not guaranteed. **Seller will consider any reasonable offer.**

**TEMECULA**

**4 ops. in a 1,800 sq. ft. suite** located in a two story medical building convenient to the 15 freeway and close to all area amenities. **Beautiful area to live/work.** Rent is \$3,500/month. Digital Suite w/ Eaglesoft, Intra Oral Camera, Picasso Laser and more. **Retiring seller** that currently works 4 days a week. 19 years of community goodwill. Excellent online reviews. **PPO Insurance/ Cash Income stream.** Solid staff.

"Selling my practice with Paul, Greg and Ellen has been phenomenal. Accurate pricing, responsiveness, and being detail oriented helped me sell my practice in 2 months with no drama. What a great experience!"

**Gregory Mohr, D.D.S. - Placentia, CA.**

"Greg listed the practice and four days later I had a full price, cash offer and the sale closed in 46 days! He and Ellen made sure I was updated every step of the way. Highly recommend you use their services."

**Michael R. Jones DDS - Laguna Niguel**

"Thank you, Greg, for your guidance and support. Thanks to Paul and Ellen for your hard work and for diligently pulling and pushing us along the transaction!"

**Dr. Lillian Ho - Anaheim, CA****Greg Beamer and Associates**

**Dental Transition Roadshow - Coming to a location near you! RSVP [info@gregbeamer.com](mailto:info@gregbeamer.com)**

# FRAUD ALERT!

The Dental Trader has been informed that somebody going by the name of Shelly Henry-Demand Generation Specialist using the email address shelly.henry@usamarketingsolution.com has been spamming dental professionals offering "The Dental Trader Leads" claiming to provide all kinds of very personal information for sale.

It is and has always been Dental Trader policy not to sell or share any information we gather...ever. The protection of our readers and advertisers is of the utmost importance to us. This is why every page of the www.dentaltrader.com website is encrypted and secured (using HTTPS) and we do not employ or know anyone named Shelly Henry (could be an alias, we can't say). **NOBODY HAS ACCESS TO OUR RECORDS AND OUR DATABASE IS SAFELY STORED IN A VIRTUAL VAULT.**

Anyone offering our data for sale is committing fraud and we ask you notify us if you encounter such a person. Our law firm is aggressively pursuing this matter.

Thank you for reading, advertising and entrusting the Dental Trader with your personal information. It is completely safe.

*Bruce Carter*  
Publisher

**Fully built Dental office space of 2,468 RSF for lease in Torrance, Just bring your equipment and patients, ready to move-incondition. For viweing Call Tom (agent) 310-938-3901 or email: ttorabi@leelalb.com**

**Office manager** position Cerritos Open dental experience a plus email dr.shawnhofkes@gmail.com

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**We have BUYERS** looking for dental practices in Upland, Diamond Bar and San Fernando Valley. **SELLERS** – Please call Loc Pham, BRE#0187578. (714) 550 -7494. <https://LCFpracticesales.com>

**SMART INFRARED NON-CONTACT THERMOMETER FOR SELL** \$49 562-404-3500 Young's Dental

**49K, Tustin Practice, All** equipments and charts included. Busy shopping center. hpdental2020@gmail.com

**TRAVELING PERIODONTIST.** Will bring instruments. Implant, grafts, sinus, osseous, etc. San Diego, OC, inland. 858-218-6478

**Assoc Dentist** Seeking Assoc Dentist for busy LA office Excellent opportunity for production Great team Send resume to Admin75@yahoo.com

**PALMDALE** – Established in the 1960's GP w/ 5 eq ops. Projecting \$476K for 2021. California Practice Sales, Inc. Phone: 714-639-2775

**General Dentist** in Los Angeles Looking for Associate Position 310-749-1720

**IMPLANT MOTOR ASEPTICO 7000-L NEW 1 Y WARRANTY WITH LED MONT BLANC IMPLANT HP, GREAT DEAL AT GREAT PRICE TEXT DR ISMAIL 562-968-4061**

**Unitek/3m Adult** Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

**TARZANA DENTAL** OFFICE SPACE TO SHARE. 3-4 OPERATORIES. GREAT LOCATION. AMPLE FREE PARKING. PLEASE CALL TOM (818)903-4549

**"Memory Foam"** Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call (800) 423 – 5657 or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**REDLANDS** Gross 900k in 2.5 days Estb 25 years Dental Condo 1800 sq ft 6 ops LikeNew absolutely gorgeous. Owner Retiring estb 1998 45% HMO; 40% Insurance 25% private refers out a lot; Long time staff Hygienist 3 to4 days Never better financing HI Identity location. One of finest practices in ten miles. Call Tom Fitterer PPS 714-345-9659



# Complete Dental Office \$27,439 / Made In USA

(800) 423 -5657



Low Interest  
Financing Available

A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control

**Dansereau Dental**

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880



**Dental Office** for Sale, Upland - Foothill Blvd. Rev. \$1M on 3 day work week. 3,400 SF Bldg on 30,500 SF lot. Development potential. Six operatories, lab, lounge, many extras. Asking \$3M Call Michael Makabeh -Peak Commercial 310-994-3564

**DENTISTS NEEDED FOR MULTY SPECIALTY DENTAL OFFICE IN SAN BERNARDINO. ORAL SURGEON, PEDODONTIST, PERIODONTIST, ENDODONTIST. TOP PAY GREAT OPPORTUNITY**

**Dental implant placements** for your patients - \$600 per implant w/ implant itself. Contact Email DrimplantsDDS@gmail.com

**Finally, a Comprehensive LIVE WEBINAR** CE Series (6 courses, 42 CA CEs), you can watch from the comfort of home and fulfill your live CE requirements with LIVE CE Credits, at a great price (only \$549)! See Xcel Seminars insert, visit [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info. **Dental Equipment for Sale:** Pelton & Crane Chairs, Handpieces, Compressor, X-ray unit. Call 310-766-4597

**DENTSPLY PROMARK ENDOMOTOR OB With Hand Piece 2Y WARRANTY, 30 WaveOne Gold Files! 18 NiTi Orifice Openers, 3Packs WaveOne GPP, 6Packs PP. \$2149, 4 pics & info, TEXT Dr. Ismail 562-968-4061**

**Dental assistant needed** in Garden Grove. Vietnamese/Spanish speaking. (714)539-9500 Email: [octoothfairydental@gmail.com](mailto:octoothfairydental@gmail.com).

**"Are you considering selling your dental practice** within the next 2 years? Make sure your lease has good terms that are transferable upon the sale. Call today for a consultation." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 [www.californiadentalattorney.com](http://www.californiadentalattorney.com)

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Employee Issues?** Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. [www.providerlegal.com](http://www.providerlegal.com)

**HIGHLAND** - 4 op G.P. Store front location w exposure/visibility. Mixed pts. Projected 2021 Collects. \$660K+. Digital x-rays & CBCT. D&M Practice Sales (818) 591.1401

**WAVEONE GOLD FILES & 7000-L IMPLANT MOTOR W 1 Y WARRANTY FOR SALE IN GREAT PRICE TEXT DR ISMAIL 562-968-4061**

**MISSION VIEJO PRACTICE FOR SALE** - 4 operatories grosses \$850,000/yr on 3 days/week - digital xrays, computer system- nets over \$500,000 - some Denticul - Thomas Fees Practice Sales (714) 544-4341

**ENCINO 2 OPS OFFICE FOR RENT** - Very cozy, comfortable, inviting office. On the Boulevard. Great terms. Up to 3-4 days/wk. Pls call (818) 625-6030.



*Successfully connecting the dentist's  
present with their future*



# LET US HELP YOU...

## IT STARTS WITH A CONVERSATION

Most doctors that we hear from are most concerned about finding the right buyer to take care of their patients, their staff, and to help carry on their legacy. With 45 years of combined leadership and dental industry experience, we provide complete, caring support for Southern California area dentists looking to sell their practice.

### CURRENT PRACTICE OPPORTUNITIES:

#### - LOS ANGELES -

**SOUTH BAY/TORRANCE** - 6 Ops. Quality-oriented private practice. Rev \$675K

**MANHATTAN BEACH** - Restorative, tech-driven practice. 5 Ops. Rev \$1.1M

**NORTHRIDGE** - Shell-space, 5 Ops, 2,000 sq ft

#### - ORANGE COUNTY -

**HUNTINGTON BEACH** - High-end location, great reputation. Rev \$1.1M

**ORANGE COUNTY COASTAL** - Doctor retiring after 50 years in practice. Great opportunity to grow. - Rev \$388K

**NEWPORT BEACH/COSTA MESA** - GP with lots of potential. Focuses on cosmetics. LOW RENT! Rev. \$289K

#### - INLAND EMPIRE -

**PALM DESERT** - FFS practice. 4 Op, technology-focused restorative and cosmetic. Rev \$345K

**RANCHO CUCAMONGA** - Boutique PPO/FFS Practice. 3 Ops. Great reputation. Rev \$490K

**LOMA LINDA** - Family practice of retiring dentist. 5 Ops Rev \$491K

#### - SANTA BARBARA -

**SANTA BARBARA COASTAL** - Small community practice steps from the beach. Real estate available. Rev \$900K

#### - SPECIALITY PRACTICES -

**SOUTH ORANGE COUNTY - PERIO** - High-production. Solid practice with strong referral network. - Rev \$3.1M on only 6 doctor days. Associate works 3 days per week

**SAN FERNANDO VALLEY - PERIO** - 4 Ops with room to expand. Located in busy, high-income area. - Rev \$1.0M

**ORANGE COUNTY COASTAL - PERIO** - High-tech office in highly desired coastal area. Rev \$807k

**SAN FERNANDO VALLEY - OMS** - Well-established High-Tech practice with top of the line technology. 3 consult rooms and 3 surgical suites. Rev \$1.4M on 3 days

**NORTH COUNTY SAN DIEGO - OMS** - boutique-style practice with a full digital work-flow is seeking a candidate for a 12-month transition to ownership.

**SOUTH ORANGE COUNTY - ORTHO** - Modern and welcoming practice. Rev \$450K

#### - SAN DIEGO -

**ESCONDIDO** - Turn-key practice. Recently built and equipped. All equipment and finishes are like new.

**EAST SAN DIEGO** - Family practice with an attractive lease. Rev \$333K

**SAN DIEGO COASTAL** - Great location with easy access. 4 equipped ops. Rev \$540K. Net Income of \$293K.

**SAN DIEGO COASTAL** - Turn-key practice for lease. 3 ops

**CENTRAL SAN DIEGO** - Family practice with 6 oversized plumbed operatories. Rev. \$301K

### PRACTICES RECENTLY MATCHED (SOLD)

Sierra Madre, Long Beach, San Diego, Claremont, Torrance, Bankers Hill, Manhattan Beach, Lomita

### INTERESTED IN BUYING A PRACTICE?

Complete a complimentary and confidential profile at [www.DDSmatch.com/signup](http://www.DDSmatch.com/signup)

Visit our website [SoCal.DDSmatch.com](http://SoCal.DDSmatch.com) to learn more or call us at 855-546-0044

Buy it! Sell it! Trade it!!!

# ...FIND YOUR PERFECT MATCH



## SELLING YOUR PRACTICE?

So much has changed in the world, and like many, maybe you have used this time to think about your future plans. If those plans include transitioning your practice, we are here to help.

Call us for a complimentary review of your practice.

**Are you planning to sell within the next 2 years?**

## THE TRUSTED TRANSITION PROCESS™

**Are you 3 or more years from selling?**

*The Practice Optimizer Experience™*  
transition on your own terms

**Either way, Step 1 is the same: Conceptual Transition Experience**

We help visualize your future, set achievable goals and devise strategies to start you in the direction of your post-transition dreams.

Visit our website <https://www.DDSmatch.com/our-process> to learn more or *call us at 855-546-0044*

## COMMENTS FROM OUR CLIENTS:

*Jason Owens' honesty, availability, and attention to detail. His advice and guidance proved to be correct throughout the process. - Daniel J. Crowley, D.D.S.*

*Your extensive professional knowledge, patient personality and nurturing hands guided us down the path to completion. You got me maximum value for my practice." - Gwen Kelly, D.D.S.*

*Working with DDSmatch SoCal and Jason Owens was truly a pleasure. The process of selling my medical condo was very smooth and seamless. Jason was always available and responsive providing me with periodic updates. I have every confidence in recommending their services. - Dr. Younes Safa*



Jason Owens  
310.429.8978

jowens@DDSmatch.com  
Cal DRE #02037346



*Successfully connecting the dentist's  
present with their future*

Visit our website  
SoCal.DDSmatch.com to learn more or  
**call us at 855-546-0044**



Sean Sullivan  
619-548-2643

ssullivan@DDSmatch.com  
Cal DRE #02084505



"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham.  
www.maddoxhealthcarelaw.com

**Dental Office** & stand alone bldg in OC on busy corner lot 4 sale. Collects over \$1 mil. 1dentalofficeforsale@gmail.com

**Are you a general dentist** who wants to make more money while not working any more hours? Do you enjoy working with children and their families? Come and work on our pediatric dental office and get paid as a specialist and learn on the job. No weekends or late hours. Please email your resume to julibrow@hotmail.com or call 909-659-8799

**TRAVELING BOARD CERTIFIED PERIODONTIST. PERIO, IMPLANT, SINUS/BONE GRAFTING PLUS WISDOM. WILL BRING INSTRUMENTS. LA, OC & INLAND. DRMRSHAD@GMAIL.COM-(310)717-3315**

**PDS invites you** to be a member of Punjabi Dental society. Call 909-933-9076 for COMPLIMENTRY membership.

**Dental Ass.** Immediate opening, exp helpful, bilingual. Fax resume (408) 848-3408 call 408 842-5000 or (408) 981-5069.

**NORWALK Full** build-out dental office,\$1800/month. Highly Visible Corner location on Imperial Hwy. hpdental2020@gmail.com

**Associate Pediatric Dentist** needed in Rancho Cucamonga. We work only with PPO insurances. Very supportive and competent staff. We will consider hiring the right general dentist who wants to only work with kids. Please submit your resume to julibrow@hotmail.com for more information or call 909-659-8799.

**Legal Tip:** Buyers: Have you conducted a UCC search on the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**BURBANK CENTER,** Prime Location, Hard Corner, the most trafficked intersection in all of Burbank. Located in a free Standing Building with 9 parking spots. Unbelievable signage. Newer Hi-tec paperless office: Apple iMac computers, Digital xrays, Planmeca Pano/CT Scan, Biolase lasers, intraoral cameras, etc. Curve Hero Software. 2021 Collections \$1.4M. Asking for \$1.175M. Call/Text 818-281-3303 caimplantdds@gmail.com

**\*SECURE YOUR FUTURE\*** Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 \*www.DentalAttorneys.com\*

**Immediate opening** for an insurance biller/treatment coordinator with experience. Must be fluent in Spanish and minimum of 1 year experience with PPO and Dential. Great compensation plus bonus. Contact 818-883-1234

**PRIVATE DENTAL OFFICE** IN SHERMAN OAKS NEEDS A DENTAL HYGIENIST TWO DAYS A WEEK (THURSDAY & FRIDAY)PLEASE CALL AT (818)995-3377

**BAKERSFIELD, 9 OPERATORY CHAIR, 2400 SQFT, A LOT OF PARKING, GROSS IN 2019 \$600.000, 2020 \$400.000 (ONLY WORK 9 MONTH, 3 MONTH CLOSED), CASH, PPO, DENTAL, EMAIL: luismiguelcollazos@yahoo.com**

**DENTAL ASSISTANT NEEDED,** VALENCIA CA. NO EXPERIENCE REQUIRED. CALL 661-222-7724 OR EMAIL: elitesmilesvalencia@gmail.com

"Fazel is honest and very knowledgeable. Most importantly, he looks for your interest Not his." DentalCpaCa.Com

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO.Properties, (The future is here!) Kids2Dentist(323)472-4751 ext:101 Resumes to info@tko.properties

**Delivery Unit,H2O** bottle Sys/Autoclave/Chemiclave /Lab Equip/Articulators 4 SALE. Contact hbperio@cox.net Subj:"DTrader"

**Holtville: 4 ops over 40 years of goodwill. Highly visible being sold with stand alone building. Also vacant lot next door. Rural only dentist in town. E-mail Cliff: chouser@kunaonline.com for NDA & Practice Profile**

**Practice Sale Imperial Valley** Busy, well establised, excellent location 50% ins & 50% medical and cash, collected 867K 2019, Low rent/ overhead, price reduced for immediate sell. Call/Text (760) 791-9392

**Office Closed** selling all chairs, autoclave, small equip willing to go to storage to see for yourself ml4273936@gmail.com

**Dentist Anesthesiologist - Dr. Sophia Iravani - Dential provider - IV Sedation/GA- 3109621119**

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

**Dental Receptionist** needed for Valley Village office. Experience a plus! Please email resume kach4mnm@yahoo.com.

**DENTAL ASSISTANT NEEDED** IN GLENDORA.. PLEASE CALL 626-914-3068 PARK PLACE SMILES / DR. MINAL PATEL IMMEDIATE OPENING

**IN-OFFICE REPAIR** - ONLY \$180 Per Hour – No Trip Charges, Expert Techs, Satisfaction Guaranteed. Est. 1993 Contact Repair Makers Today! 877-535-1733 / repairmakers.com

**San Marcos** Retirement 1400 sq ft Rent 2145 gross 150,000 staff =1 Low overhead beautiful area to live and retire Full Price 115,000 Tom Fitterer PPS 714-345-9659

# Easy, Affordable & Effective ONLINE MARKETING PACKAGES

"Get Seen"  
**\$99/mo.**

"Increased Visibility"  
**\$199/mo.**

"The Essentials"  
**\$399/mo.**

"Superstar Practice"  
**\$499/mo.**

**The DocSites**  
Websites & Marketing

FEATURED **Dental** **PRODUCT SHOPPER**



"The DocSites has a better concept of how dental professionals think, and overall, they have great ideas and do great design work."

- Paul Singh, DDS

**1-888-980-4949**

**info@docsites.com docsites.com**

Want to change your address or stop your subscription? Just go to [www.dentaltrader.com](http://www.dentaltrader.com) and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

**Remodel or expand with a competitive-rate dental loan.** Call HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**TORRANCE GP FOR SALE** - 3 Ops, Open 34 Yrs, Great Area. HSDPT- Jaci Hardison-714-318-4911 #CA2807 <http://dentalpracticetransitions.henryschein.com/CA2807/>

**RDA/DA needed** for back office in Baldwin Park and Downey call 323-456-7377 or Email resume to [kidsdental.myra@gmail.com](mailto:kidsdental.myra@gmail.com)

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed [Molar9Q@gmail.com](mailto:Molar9Q@gmail.com)

**Dental marketer needed** for Kids mediCal/PPO Dental Office in Laguna Niguel 949-439-5919

**Fast paced, productive dental office for sale in Vista Ca.** 4 ops. The practice will do over 700k this year! Asking 400k. Contact owner to take a tour, and go over the office numbers. Contact DR Sibaja at (760)643-9018

**New Dentist Program** – Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at [mydentistcpa.com](http://mydentistcpa.com) to request our free ebook. 949-485-2011.

**SANTA MONICA: Sublease** fully equipped custom 3 operator office, street level, private parking, daily, weekly, or long term [www.DentalRental.space](http://www.DentalRental.space) (424)291-2421

**Oakhurst Practice** For Sale \$475,000: Very profitable, 43-year established, 4-operator office with a peaceful, small-town vibe. [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**SAN DIEGO COASTAL** - Beach area practice. Low overhead. 75% FFS collections. \$540K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Endodontist needed** for high end, friendly Valley Village GP office 1-2/month. Please email [kach4mnm@yahoo.com](mailto:kach4mnm@yahoo.com).

**Successful dental** clinic for Sale. Fee for service. Brand new state of the art facility with real estate, 5 operatories, a surgical room, upstairs laboratory, 20+ years of goodwill. Specialty (prosthodontics, implants and general practice. Located in desirable North Upland, Foothill Blvd. Michael Makabeh -Peak Commercial 310-994-3564

**Nice private** Santa Ana office looking for a friendly, motivated dental assistant, we will train you. Call 714-418-8391

**Dental office** available for rent in Glendale on Fridays, Saturdays and Sundays. Please call (818)731-6614

**Super GP efficient in molar endo/implants/surgery and orthodontics. Will bring all necessary supplies. Please call 323-286-5996.**

**Unitek/3m SSC** Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail im2near@yahoo.com.

**HACIEDA HEIGHTS** – GP w/ 40 yrs of gdwill. 5 ops. Averaging \$51K/mo. California Practice Sales. Phone: 714-639-2775

**Glendale Office** 6 Ops, Cash and PPO 3200 sqft, 2020 - \$431,000 - 2 Days/week. Dr Rishi Salwan DRE #02085289 Call 6263836648

**TRAVELING PERIODONTIST WITH ASSTANT. 10 YEARS BOARD CERTIFIED. IV SEDATION, WISDOM TEETH, AND IMPLANTS. RAFIEEDDS@GMAIL.COM 8185214947**

**Pediatric Dentist** at your office, please call (747)888-7388

**Granada Hills** 25 yrs dental office 4 sales, 700 sq ft, 2 operative rooms, low rent, good location, \$70k, 818-363-6776

**I am** Looking to buy Dental clinic in Inland empire write at rsm4aj@yahoo.com

**Win-Win Opportunities** Looking for people with passion in Dentistry to form a Win-Win Partnership. We Currently Own 15 Successful Dental offices (and Growing) With Win-Win Partnerships. Don't Sweat alone, let us be your future Successful partner & Grow Big with us. If you have passion for Dentistry, Please Contact us. James@caldentalusa.com, We have many Dentists, Dental Hygienist and Dental Managers as our Successful partners.

**GP needed-** Montclair, CA. FT or PT(inc Sat). 1 year of experience preferred. Email resume to: ychangdds@gmail.com

**BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com**

**Want your own** space in Encino? Dental operatories for rent: day/week/month. gcshdds@gmail.com.

**Endodontist needed** who wants to work 1 day per week at Downey office. Please email your resume to marygcoblan@gmail.com

**Wisdom teeth** I am a Highly trained GP for hire for complete bony Impacted third molar removal, Implants, overdentures, All on X, Conscious sedation, pre-prosthetic surgery. 20k + daily production I carry own instruments and will travel to you. Email Alavian88@icloud.com

# Want your ad to stand out? It's easy.



The choice is yours when you place your ad online. Just select the look you like at,

<https://www.thedentaltrader.com/place-a-reader-ad/>.

## *No enhancements*

**Does your** Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

## *Bold text*

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with all bold text

## *Bold text with border*

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

## *Black box-bold white text*

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?



**Office manger** needed for a pediatric dental office in Santa Ana California full time position, immediate with health benefits and 401k email inquiry to dentistry4kid@gmail.com

**Elegant West Hollywood office for sublease! 1 or 2 ops!**  
Please email Oshinaj82@gmail.com for more info

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him." Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000 sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.**

**SANTA CLARITA** 5 ops, 1,700 sq. ft., Projecting \$204K-2 day work week. Greg Beamer 909-542-4891

**LOOKING FOR CAD/CAM EQUIPMENT?** WE GOT IT...CBCT, INTRAORAL SCANNER, MILLING MACHINES, 3D PRINTER AND MUCH MORE!! YOUNG'S DENTAL 562-404-3500 NOT ONLY DO WE SELL BUT WE ALSO TRAIN AND SUPPORT OUR DOCTORS

**Got something sitting around** unused and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at <https://www.thedentaltrader.com/place-a-reader-ad/>

**Quiet Reliable American Manufactured** Dental Air Compressors with Drying Systems, \$3795. 1.25 HP to 5 HP available. Call (800) 423 - 5657 or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**Beverly Hills:** 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. (DRE01993607) (818)522-9123

**Corona Practice for sale** \$350k making \$350k a year on 2 day work week! Low overhead, 40% profit. Room to grow! Contact: 909.858.9936 coronadental21@gmail.com

**EZ 2000 Dental Software:** fully integrated practice management software w/ integrated Electronic Rx, Color 3D Graphic Tooth Charting w/Movable Teeth; Color Coded Scheduler; Perio Charting; Patient Ledger; Credit card merchant interface for patient payments; Patient/Insurance payments; eClaims; Individual/Family billing; Breaks down patient vs. insurance due on bills; Pre-determination of insurance benefits. Conversion available. Reg. \$3,395. Sale: \$1,995. Call: 800-273-5033. [www.ez2000dental.com](http://www.ez2000dental.com)

**ENCINO GOODWILL + SUBLEASE OFFICE** Asking \$140K Five ops. Digital. Collection 2019: \$300K Rent \$2400. Text (310) 770-6297

**6070 LONG BEACH** Family USC Dentists, Grand Father, Father Son now 73 102 yrs total now cruising at two days doing \$250 K with 3 days of Hygiene with 3900 sq ft DENTAL BUILDING 9 ops total. Call Tom Fitterer PPS 714,345 9659

**Expanding your practice?** Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. [www.providerlegal.com](http://www.providerlegal.com)

**Dental Anesthesiologist** and IV sedation for your office. experienced & certified. [LADentalAnesthesia.com](http://LADentalAnesthesia.com) (310)982-4750

**\*\*\*\*\*ORTHODONTIST NEEDED\*\*\*\*\* Large SoCal multi-office.** High Compensation. 818-439-2292 [dentalspecialistgroup@aol.com](mailto:dentalspecialistgroup@aol.com)

**Eccovision Pharyngometer and Ares Sleep tests (2) for sale.** Lightly used for Sleep Group Solutions protocol. Comes with stand as well as patient head model. Local pick up near LA preferred. \$6500 o.b.o Call (626)244-7145 or email [info@vannuysdds.com](mailto:info@vannuysdds.com)

**Associate Dentist** for office located in Riverside. On the job cosmetic dentistry training provided. Send CV to [cmtomlinson@yahoo.com](mailto:cmtomlinson@yahoo.com)

**[www.DentalAttorneys.com](http://www.DentalAttorneys.com)** Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

**belmont dental** chairs with dci tray unit and brand new computer monitors attached ,great condition. call 9092235896

**Sherman Oaks** GP office looking for an Endodontist 1x/month and Periodontist 1x/month. Please email [socaldds4@gmail.com](mailto:socaldds4@gmail.com)

**Carestream CS-3600** 2019 w/ software & laptop. Barely used. \$13999.99 Palm Desert, CA for info/photos TEXT:760-424-6516

**Simi Valley** Dental Office for Lease. Available 1,725 SF(Divisible). Contact Eric Nishimoto (818)444-4984 or [enishimoto@lee-re.com](mailto:enishimoto@lee-re.com) DRE Lic:01462339

**Need associate dentist to work in bakersfield, full time, monday to friday, salary per year \$150,000 to \$200,000, PPO, Denti-cal and cash, email: [luismiguelcollazos@yahoo.com](mailto:luismiguelcollazos@yahoo.com)**

**Oral Surgeon** Needed - Associate position - We are located in the heart of Orange County and have a busy, growing practice. 3 days, with the hope it grows to full-time. Board Certified preferred. Send CV: [drhoover@hooveroralsurgery.com](mailto:drhoover@hooveroralsurgery.com)

**RDH needed in Palm Springs area. Private Upscale Practice Cash and PPO only. 1-2 Days a week with potential for more days. email resume to [rcros7512@gmail.com](mailto:rcros7512@gmail.com)**

**New Finance Options!**

For more  
current listings.



**Jack Fogelson Practice Sales**

818.522.9123 - jackf@jackfogelson.com

Ask about our Video Tours during  
our Covid-19 down-time. *Stay Safe.*



**Jack Fogelson**  
DRE: #01993607  
NMLS: 1876402  
**818.522.9123**

**Great News:** We are now a federally licensed mortgage broker, and a UWM Partner. Buy a practice with home equity, lets talk about reverse mortgages; or that first home, after the purchase of a practice. [www.betterask-jack.com](http://www.betterask-jack.com) and [www.jackfogelson.com](http://www.jackfogelson.com)

### **Featured Practice** **Beverly Hills - \$3,000,000**

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. **Sold Sold Sold**

**Orange County:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. **Price reduced.**

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Calabasas:** Incredible upscale office with more than 2200 sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Hollywood:** 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

**Encino:** 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

**Westchester:** 3ops collections Tracking over \$200K on busy street, digital sensors and Open Dental. Great views

**North Hollywood:** 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. **Sold Sold SOLD**

**Westlake Village:** Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

**Porter Ranch:** Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

**Calabasas:** 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

**West Hills:** Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Encino:** 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Santa Clarita:** 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location. **Sold Sold Sold**

**Newbury Park:** 4 Treatment rooms, Over 1500 sqft, fully digital, Dentrix software. Currently 2 days a week. Upscale office in a upscale building. First floor free parking.

### **New Listings**

**Marina Del Rey** – 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

**Camarillo** – 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works.

**Valencia** – Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

**Beverly Hills** - 6 treatment rooms, retiring dentist, Fully digital. Great rent with Wilshire views. Great rent.

### **Carry-Back Corner** **Seller-financing available**

**Beverly Hills**  
**Marina Del Rey**  
**Newbury Park**

**West Hills - Ortho listing**  
**Others Pending**

**818-522-9123**

[www.betterask-jack.com](http://www.betterask-jack.com) • [www.jackfogelson.com](http://www.jackfogelson.com) • Email: [jackf@jackfogelson.com](mailto:jackf@jackfogelson.com)

DRE:01993607 NMLS: 1876402

Buy it! Sell it! Trade it!!!

**Dental Assistant** need it for a part time private dental office. 3 years minimum Experience , good with digital x-rays . Knowledge of dental instruments and sterilization methods, understanding , of safety regulations. Ontario Ca. (909)235-4148 zcar0329@msn.com

**LA Co.** Denture lab for sale, specializing in removable prosthetics, easily converted to full dental lab. Prime location in Long Beach; Great Lease: Rent \$1235/mo.; 900 Sq. Ft. Pre-covid gross 180K (range from 140K-180K). Great Opportunity for increase growth. Asking 120K (will not finance). Serious buyers may phone for details @ 714-916-7978.

**Dental Anesthesiologist** Anesthesia & IV Sedation. Dr. Amir Rad, board certified and experienced. We cover all of SoCal. www.LaDentalAnesthesia.com (323)310-2089

**Take control of your professional future in 2022! Million \$ practice in OC seeking associate for gradual transition to ownership. Proven business model with over a million \$ annual sales over many years. Start P/T and advance to F/T. Celebrate your progress with an ownership stake by the end of the 1st year. Send your resume, range of clinical proficiency & social media handles to smilemore714@protonmail.ch**

**"Honest CPA who really works well** with sellers or buyers. Reasonable in his directions and timely. DentalCpaCa.Com

**6071 RESORT AREA** San Joaquin Valley. Senior UOP Grad having superior fee schedule will transition to Young Dentist show him/her how to live well and payoff school loans in 3 years and net \$ 500K Purchase price 70% of Gross 1.45 5ops Shopping center. Low overhead. Call PPS Tom Fitterer 714-345-9659

**TRAVELING BOARD CERTIFIED PERIODONTIST. PERIO, IMPLANT, SINUS/BONE GRAFTING PLUS WISDOM. WILL BRING INSTRUMENTS. LA, OC & INLAND. DRMRSHAD@GMAIL.COM-(310)717-3315**

**granada hills** 25 yrs dental office 4 sale, 700 sq ft, 2 operative rooms, low rent, \$50k, 818-363-6776

**air compressor** motor, airtechniques, like new, \$1800.00 obo please call 3104886818shawn

**Luis Kong, DDS (San Francisco, CA)** - Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**Honest Lawyers.** call Wood & Delgado. 800.499.1474 or visit www.DentalAttorneys.com

**Review, revise, renew** or delete your Dental Trader ad any time from the MY ACCOUNT page at www.dentaltrader.com

# Help us thank them



VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

*Join the VSA Family today and know  
you are making a difference.  
No donation is too small.*

**Veterans Sportsman Alliance**  
10394 S. Tantau Avenue, Cupertino, CA 95014

**408.499.4139**

info@veteranssportsmanalliance.org  
www.VeteransSportsmanAlliance.org



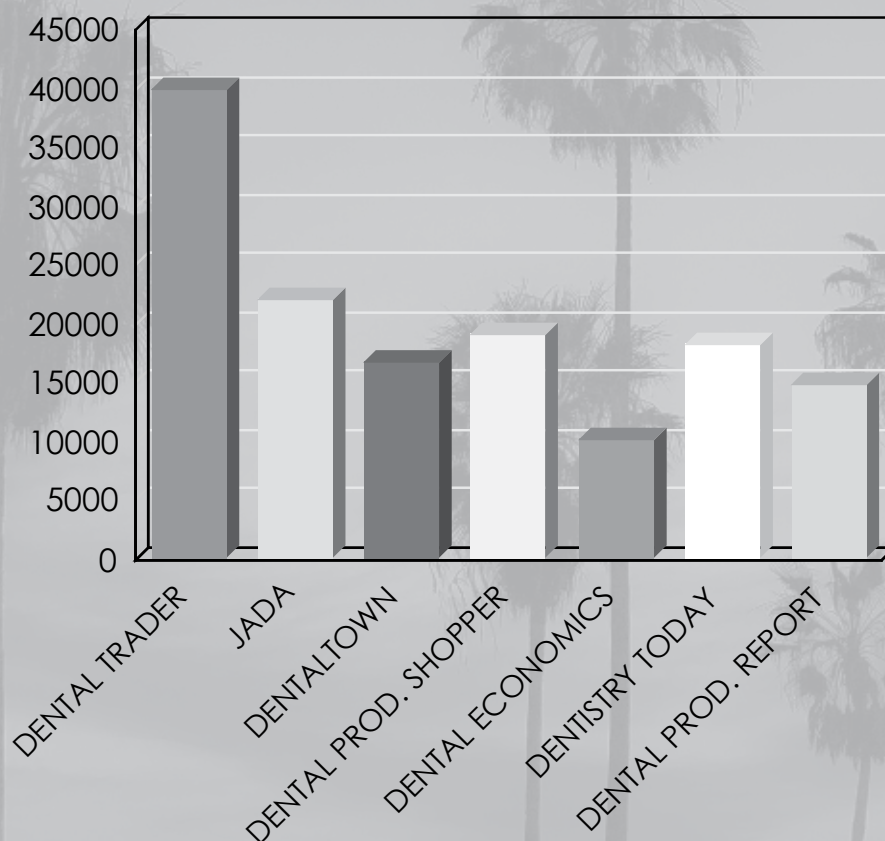
Registered as a 501(c)(3) Corporation



# The Dental Trader

The only way to reach all 40,000 dentists in California.  
Nobody comes close to our coverage.

**CALIFORNIA CIRCULATION**  
COMPARISON CHART



**1 in 5 dentists currently active in the  
United States is licensed and practicing in Calif.**

Reach them all at  
**dentaltrader.com or call 877-888-4237**

Circulation sources found at <https://www.thedentaltrader.com/display-ad-info/>

**SANTA ANA** OFFICE 4 SALE AS IS 5 CHAIRS 1800SF LOW RENT AMPLE PARKING HEAVY FOOT TRAFIC AREA/ BUSY STREET TEXT 7144882425

**General Dentist** looking to sublease 1 or 2 days a week. South County or North San Diego. rice939@gmail.com

**Amazing Opportunity In Santa Ana. TAKE THIS PRACTICE TO THE NEXT LEVEL! MOSTLY ASSOCIATE-RUN. MODERN FULLY-EQUIPPED PRACTICE. HUGE SPACE +3000 SQFT. 10 OPs. PAPERLESS. DENTRIX & DEXIS. GROSS COLLECTIONS OVER \$1.3MM. moralesrealtyca@gmail.com (310)890-7244 WESELLDENTALPRACTICES.com/santa-ana-dental**

**All New** turn key dental office for Lease in Beverlywood Los Angeles, email dentalapplicantla@gmail.com for info

**cerec omnicam** 2015 + mcxl mill 2014 + oven. like new. Active Warranty 30K firm, call/text 949-677-7776 Orange County, CA.

**Pedodontist** or GP/Pedo wanted to start/join office with orthodontist in Fullerton platinumbraces@gmail.com

**ORTHODONTIST NEEDED.** Lake Elsinore 3-4 Days/month. Daily base and bonus for starts. Please TEXT 951-775-5536 or e-mail CV to drhortonz@hotmail.com

**EzDent-i Software** 10 License Keys for sale!!! 20% Off!! Email or text; fondastar1@gmail.com or 310.866.1976

**Sterilization Cassettes** for sale, 3 different sizes, 30 total. \$80-95 or best offer. Call Amanda (760)435-1195

**In-House Endo & OS Specialists** wanted in South OC. Email resume/CV to iflossforyou@gmail.com.

**Bakersfield Dentist** needed. \$900 per day. 5 days. M-Fr. Txt Dr. Ray. 747-232-3847.

**Oral surgeon** needed for mutually beneficial office share arrangement. Have large beautiful Newport Center office that can be modified/equip. for surgeries or a long term commitment. F/t, P/t email Mbarnes@mbarnes.occoxmail.com or call 949 698-2693

**Dentist. Private professional** implant center 3D technology. Tarzana. Pls send Resume. toothopinion@aol.com

**Sensor-New. Unopened** box. Carestram 6200. Size 1, 4850.00 and Size 2, 5200.00. 310-435-2600

**Implant Instruments, Osteotomes / Ridge** Expansion / Sinus Instr / Surgical Kits 4 SALE. Contact hbperio@cox.net Subj:"DTrader"

**UPCOMING CONTINUING EDUCATION LIVE SEMINAR:** PDS leader in providing CE classes has its next seminar on CALIFORNIA LAW, INFECTION CONTROL, RISK MANAGEMENT on Jan 23rd, 2022 Call 909-933-9076

**Slow-spd Handpieces(2)** by DDS, omni torque, gd condition, in storage for last 7yrs, 125.00ea, e-mail im2near@yahoo.com

**BevHills Dental Office:** For Sale/Rent! 3 Ops, fully equipped, 3 xrays, turn-key. Prime BH location. dds.drbar@gmail.com

**Tired of Overpaying Taxes?** The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit mydentistcpa.com. 949-485-2011.

**Dental office** Manager needed in our Panorama City office, with experiance. email kidsdental.myra@gmail.com to contact Myra at 323-456-7377

**Dental Assitant** needed in Baldwin Park, Bell and Downey call 323-456-7377 or Email resume to kidsdental.myra@gmail.com

**Orthodontist needed for high-volume office Los Angeles** Email: ortho\_wiz@yahoo.com

**Encino, Assocait** Wanted. High end implant & cosmetic practice with CEREC/ Laser/ seeking experienced dentist for general dentistry, PT to start, great potential for growth. Fax resume to: (818) 907-1819

"This is the second website that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

**OFFICE MANAGER** wanted Panorama City location must have experience and spanish speaking full time position. Call Myra 323-456-7377 or kidsdental.myra@gmail.com

**Santa Clarita, CA** Dental Practice for Sale - General dental practice, supports the owner-doctor, associates and specialists. Current doctor is interested in selling to another dentist and transitioning to retirement. 6 operatories. Collections of \$1.3 million & SDE \$600,000. 2800 active patients & 50 new patients per month. Learn more, contact Professional Transition Strategies: sam@professionaltransition.com or call: 719.694.8320.

**Digital Pan/ceph,** rarely used, like new Myray Hyperion X5 w/ new computer \$26k OBO. In VAN NUYS 818-970-2528

**For sublease/** sharing dental operatories/ dental chairs in Rancho Santa Margarita-South Orange County. Beautiful, high end area close to the lake. Call or text 949-683 5411

**COMPRESSOR & VACUUM MAINTENANCE** - ONLY \$95 (Parts And Fluids Extra) – No Trip Charges, Expert Techs, Satisfaction Guaranteed. Est. 1993 Contact Repair Makers Today! 877-535-1733 / repairmakers.com



# DR RISHI SALWAN THE DENTIST HELPING DENTISTS

RONNY SANTANA (BROKER)

WWW.RISHISALWAN.COM



PDS MEMBER + SENIOR DISCOUNT!

LISTINGS:

GET 20% DISCOUNT ON LISTING YOUR OFFICE FOR SALE

CONSULTATIONS:

\$500 OFF CONSULTATIONS FOR BUYING AN OFFICE

DRRISHISALWAN@GMAIL.COM

**CALL TODAY!**  
**(626)383-6648**

## Dental Offices For Sale!

### Southern California Listings:

**Orange County / Brea** - 5 Ops / 1200 Sq ft Office in Shopping Center with Major Anchors: Home Depot and Walmart. 24 Years Goodwill. 4 Dentist working days with **1 Associate** 2020 Gross - **\$600,000 PRICE \$520,000**

**Orange County / Santa Ana** - Major Shopping Center Location \$500,000 Collections, 5 Operatories 4 Equipped, 1570 Sq Ft

**Los Angeles / Pico Rivera** - SHOPPING STRIP LOCATION! Low rent seller on track to collect \$240,000 this year. 4 Ops in a busy shopping center **PRICE: \$165,000**

**Los Angeles - Glendale / Montrose** - 6 Ops / 3320 Sq Ft. PPO and Cash only office seller works only 2 Days a week. Fully Digital office 10 years goodwill. 2020 Gross \$431,000 **PRICE: \$275,000**

**Los Angeles - Real Estate Whittier** - 6 Operatories 2100 Sq Ft. Located on the busy strip of Whittier Blvd this office is open only 4 days a week with 1 associate collecting \$500,000. **Practice Price \$500,000 Real Estate Price \$1.5 Million**

**Inland Empire / ASSOCIATE RUN! Rancho Cucamonga** - 4 Ops / 3 Plumbed and Equipped. 2021 YTD Jan-Dec \$330,000. Great opportunity for any dentist! **Price - \$270,000**

**Inland Empire / Fontana** - Shopping Strip! Low Rent Fully up to date office with Implant, Endo, and Fully Digital Office. **PRICE \$120,000**

**Inland Empire / Pomona** - 3 Ops / 1020 Sq ft. 21 Years goodwill. Seller only working 4 days a week. Fully digital beautiful office. 2020 Net - \$101,534 / 2020 Gross \$245,534 **PRICE: \$165,000**

**Inland Empire / Riverside** - Hispanic Shopping Center Location, Beautiful office fully digital 4 Ops Grossing \$600,000 annually. Low rent and heavy foot traffic, a must see! **Price \$600,000**

**San Diego / La Mesa** - 4 Ops Seller only working 2 days a week. Shopping strip location / PREMIUM Location Cash and PPO office only. Fully digital **PRICE: \$260,000**

**San Diego / Fallbrook** - Cerec and Fully digital office seller Retiring NET TAKE HOME \$150,000 a year on 3 days a week **PRICE: \$350,000** Cash and PPO Office only!

### Northern California Listings:

**San Francisco** - 4 Ops, 2100 Sq Ft, 700,000+ Gross Average. \$13,000 Cap Check! Seller looking to retire or help stay on for 2 - 3 Years. Low Rent, Great Office! **PRICE: \$475,000**

**Fremont** - Facility Only HOT Location with 4 OPS turn key ready to go, fully digital 1200 Sq Ft Low Rent **PRICE: \$120,000**

**Fremont** - Shopping Center Location, lots of traffic and close to schools! Low Rent - \$2499!! 3 Ops Seller Retiring **PRICE: \$175,000**

**Hayward** - 4 Operatories 4 X ray Machines state of the art office! Beautifully renovated office, Low Rent - \$3200 + NNN. **Price \$100,000**

**Vacaville / Sacramento area** - 2020 Gross - \$350,000 During Pandemic and closed 3 months. 2019 Gross - \$390,000. Great dental office fully digital with Seller currently has 2 associates working with them and is looking to retire. 17 years good will Office open 4-5 days a week. **Asking Price: \$300,000**

### Central California Listings:

**Selma / Fresno** - Shopping Center Location! 4 Operatories / 3 Plumbed and Equipped. One X Ray room. Large Digital office 2000 sq ft with low rent \$2587 Including NNN. Doctor only working 4 1/2 days a week. **Asking Price \$200,000**

**Real Estate Bakersfield** - DENTAL REAL ESTATE FOR SALE - Large Dental Building around 1500 Sq Ft. 8 parking spots. 4 Operatories, 3 Plumbed and equipped. Seller motivated to sell. **Asking Price \$420,000**

**More listings on:**

[www.RishiSalwan.com](http://www.RishiSalwan.com)

DRE# 02085289

DRE# 00823528

**North OC Office Asset Sale** Great exposure on Beach blvd. ~2,400+sqft, 5 well-equipped Ops. Truly turn key & ideal start-up/satellite. Buy or "lease to own" option available. Broker Charles Kim 213-325-1004 | PracticeBroker.us

**Periodontist** - UCLA trained, LANAP certified. Soft tissue grafting, osseous, implants, sinus lifts, bone grafting etc. SD and OC areas. Call 562-787-6797

**KEEP ENDO & SURGERY IN-HOUSE** Experienced, quality SoCal USC GP will come to you with everything needed Molar9Q@gmail.com

**Orthodontist seeking** office in IE to sublease 2-4days/month. Platinumbraces@gmail.com

**PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL** 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

**RDA/DA needed** for front & back in private Long Beach office. Email resume to longbeachprivatedentaloffice@gmail.com

**They made the process** of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

**BELLFLOWER** - (20) op Multi-Spec. located in a shop. ctr, w excellent exposure/visibility. CASH/PPO. 2019 collect. approx. \$2.17M. Digital & CEREC. D&M Practice Sales (818) 591.1401

**Amazing Opportunity In Santa Ana. TAKE THIS PRACTICE TO THE NEXT LEVEL! MOSTLY ASSOCIATE-RUN. MODERN FULLY-EQUIPPED PRACTICE. HUGE SPACE +3000 SQFT. 10 OPs. PAPERLESS. DENTRIX & DEXIS. GROSS COLLECTIONS OVER \$1.3MM. moralesrealtica@gmail.com (310)890-7244 WESELLDENTALPRACTICES.com/santa-ana-dental**

**Your Dental Practice Broker** for Nearly 40 years! Lou Bermudez, Broker (Bre Lic # 01102002) 818-999-9595

"I've worked with Lee Maddox since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www.maddoxhealthcarelaw.com

**practice for sale** Norwalk, retiring GP, shopping center, 4 ops, produced 590k in 2019 on 3.5 days/week, text 5628899998

**Sublease office** available in Ontario for specialist only. Pedro/Endo/Perio or OS. Platinumbraces@gmail.com

**General Dentist** Needed in Riverside \$900/d Salary + Bonus Admin@jurupadentistry.com

**PRIVATE DENTAL OFFICE IN SHERMAN OAKS NEEDS A DENTAL HYGIENIST TWO DAYS A WEEK (THURSDAY & FRIDAY)PLEASE CALL AT (818)995-3377**

**Legal Tip:** Has your CPA reviewed the proposed tax allocations for the sale? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**IN ESCROW** - Coastal N. San Diego County #1146 - Live by the beach! FFS/PPO/GP. 1,770 Sq. ft. space w/3 Ops. - Annualized 2021 \$1.25M, Last 12 Months Coll. \$1.035M - Avg. Profit 39%. Asking \$700K. Contact info@wppps.com for more info.

**Legal Problems:** Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. www.providerlegal.com

**BURBANK CENTER,** Prime Location, Hard Corner, the most trafficked intersection in all of Burbank. Located in a free Standing Building with 9 parking spots. Unbelievable signage. Newer Hi-tec paperless office: Apple iMac computers, Digital xrays, Planmeca Pano/CT Scan, Biolase lasers, intraoral cameras, etc. Curve Hero Software. 2021 Collections \$1.4M. Asking for \$1.175M. Call/Text 818-281-3303 caimplantdds@gmail.com

**GLENDALE** 3 ops, 1,200 sq. ft., busy shopping center. \$95K Greg Beamer 909-542-4891

**FOR ALL YOUR DENTAL SUPPLY NEEDS** GIVE US A CALL AT 562-404-3500 YOUNG'S DENTAL

**Equipment / Instruments, Dental & Office Supplies 4 SALE** Due to Office Closure Contact hbperio@cox.net Subj: "DTrader"

**Oral surgeon needed for a busy multi-specialty practice.** CBCT and pano available on site. Email avsmiles@yahoo.com

**Ventura Practice For Sale** \$455,000: Great value! High-end equipment and upgrades, cutting-edge technology located in prominent building. info@integritypracticesales.com (855) 337-4337

**Cadco Alginate** II by Kerr Restoratives, gd condition, for an uniform alginate mix, 275.00. e-mail im2near@yahoo.com.

**Dental space, 1200 -1704 rsffor lease at 3113 N. Sepulveda Blvd., MB, CA 90266. Building Signage, across from Manhattan Village Mall with outstanding visibility, free covered parking. Will provide allowance for build outs. Contact: Tom Torabi at 310-938-3901 or ttorabi@leelelb.com Lic. #00936845**

**Central Coast endodontic practice** collects \$550,000/yr with a net income of \$350,000/yr. Strong referral base. 4 ops, digital, CBCT. Asking \$350,000. Call Kurt Skarin at 805-777-7707

**Escondido: Leasehold improvements, Equipments for sale**, 5 ops, please text (760)291-1700 or email: tfairy1980@gmail.com



# Practice Sale/Purchase Agreement for Flat Fee



Matt Stevens Esq.

***Ask about our Monthly Service Packages for Ongoing Support (like having a dental attorney in the family)***

## **Practice Purchase and Sales**

- **Flat Fee Packages**
  - No matter how long your deal takes, you pay one flat fee.
  - Unlimited phone calls.
  - Unlimited lease, purchase agreement, etc. contract reviews.
- **Free `Unlimited Legal Support for Buyers for 3 months:**
  - Employee Handbook
  - Employment Contracts
  - Policy and Procedure Review
  - Unlimited Phone Consultations with Dentist and Office Manager
  - Vendor Contract Review

## **Flat Fee Monthly Legal Services**

- **Provider Legal can serve as your “in house” counsel, on call 24/7 to handle issues right**
  - Employee Issues
  - Contract review
  - Integrate with your CPA and Insurance Broker
  - Dispute Resolution/Litigation
  - Lease Reviews
  - Vendor Disputes
  - Corporate Structure
  - Sexual Harassment Training
  - Compliance
  - Fraud and Audit Support
- **Unlimited phone consultations with both you and your staff to keep you compliant.**

*“I really appreciated having an objective opinion when I was looking into starting my own practice. There’s a lot of issues to consider and I found that hiring Matt to talk through the deal points was invaluable. I’d recommend him to any of my colleagues.” - Sam T. DDS*

*“I didn’t realize how much of the day-to-day operations of the practice could really benefit from having on-call legal counsel until we hired Provider Legal, and now I’m so grateful that we have him!” -Sara S. Office Manager*



Provider Legal

<https://providerlegal.com/memberships>

## **Provider Legal**

*Call now for a FREE consultation:*

# **714-280-7097**

**Universal "Radius", Operatory, Right and Left Use.** \$6795, 10 Year Warranty, 150 Color Available. Made in Corona CA, come see our factory. Call (800) 423 – 5657

**ESCONDIDO** - Turn-key opportunity. 4 Ops with all new equipment and finishes. [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**NEWPORT BEACH PRACTICE FOR SALE** – 6 operatories grosses \$1,600,000/yr on 4 days/week –9 days hygiene/week specializes in esthetic dentistry Thomas & Fees Practice Sales (714) 544-4341

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Competitive rates for dental practice acquisitions.** Call HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**"Keredian & Associates** has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**Whittier Dental Office** With Real Estate, 6 OPS 2100 sqft, Digital Office call today Dr Rishi Salwan DRE #02085289 Call 6263836648

**Periodontal Probes,** Hu Friedy PCP-12, 5 New cond., color coded. 15.00 ea e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**Fully built Dental office space of 2,468 RSF for lease in Torrance, Just bring your equipment and patients, ready to move-in condition. For viewing Call Tom (agent) 310-938-3901 or email: [ttorabi@leelalb.com](mailto:ttorabi@leelalb.com)**

**office Manger** wanted santa ana location must have experience and spanish speaking full time position immediate with benefits email resume: [dentistry4kid@gmail.com](mailto:dentistry4kid@gmail.com)

**San Diego Office Seller** working 3 days a week taking home \$150,000(NET) Dr Rishi Salwan DRE #02085289 Call 6263836648

**Attn GP's:** Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$549 for six Lectures, 42 CA CEs –call 310-663-4055, [www.xcelseminars.com](http://www.xcelseminars.com) or see Xcel Seminar's insert for details.

**Associate Dentist - Monterey Park, Rowland Heights** looking for associate and assistant, mandarin speaking plus. text 6267880456

**Dental office** with 3 operators in a prime location Reseda ca. Very low rent with around 500 active patient.price 110k. Contact 8188054311.

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO.Properties, (The future is here!) Kids2Dentist(323)472-4751 ext:101 Resumes to [info@tko.properties](mailto:info@tko.properties)

**Periodontal Brochures / Surgical Instruments/ Currettes / Sharpening Stones 4 SALE.** Contact [hbperio@cox.net](mailto:hbperio@cox.net) Subj: "DTrader"

**Calipatria: Only dentist in town, bring sold with free standing building, with 40 years + of goodwill, Rural area highly coveted cowboy atmosphere. Loyal patient base, large parking area with room to expand: email [cliff:chouser@kunaucine.com](mailto:cliff:chouser@kunaucine.com)**

**Implant Instruments,Osteotomes/Ridge Expansion/Sinus Instr/ Surgical Kits 4 SALE.** Contact [hbperio@cox.net](mailto:hbperio@cox.net) Subj:"DTrader"

**Thriving Los Banos Dental Practice** Thriving, modern practice in Los Banos, CA. Six fully equipped ops in newer stand-alone building. Room for expansion. Annual collections of \$1.2 mil with lots of potential for growth. (CAD114) Contact Rod Johnston, Broker with OMNI Practice Group at (510) 633-2697 or [rod@omni-pg.com](mailto:rod@omni-pg.com)

**Carestream Pano KODAK 8000** [rmichelsen@gmail.com](mailto:rmichelsen@gmail.com) 7149141851 \$8500 Computer included

**Shade Mismatch Gone VITA Easyshade 5 New,1 Year Warranty. Buyers Protection. \$1799 Text or Click dr Ismail 562-968-4061 [store.socal-rootcanal.com](http://store.socal-rootcanal.com)**

**3 Ops** Ontario, 20+ years at the same location. Digital x-ray and charting. Great location. Call or text 424-888-0485.

**ORTHODONTIST NEEDED** to Lead Large Southern California multi-office Practice. High Compensation. 818-439-2292 [dentalspecialistgroup@aol.com](mailto:dentalspecialistgroup@aol.com)

**PALM DESERT** – GP w/ 30 yrs gdwill in 2 story bldg. Projecting \$1.6M for 2021. California Practice Sales, Inc. Phone: 714-639-2775

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.**

**SAN BERNARDINO GP FOR SALE** - 6 Ops+RE, Est 33 Yrs. GR \$968K. HSDPT- Steve Caudill - 951-314-5542 #CA2843 <http://dentalpracticetransitions.henryschein.com/CA2843/>

**Modesto Practice** for sale 1400 sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. Please contact 2154367600

**Van Nuys** - Looking for associate dentist to work 1-3 days/ week. Send resume to [familydentistry91406@gmail.com](mailto:familydentistry91406@gmail.com)

# DENTAL DIRECTORY



## CALIFORNIA PRACTICE SALES INC.



**John W. Knipf**  
President

**Robert A. Palumbo**  
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867  
(714) 639-2775 • [www.calpracticesales.com](http://www.calpracticesales.com)

CA DRE #00491323

## Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



**CALL HOWARD BOLES**

949.379.5704

[howard.boles@homestreet.com](mailto:howard.boles@homestreet.com)



**[HomeStreet] Bank®**



Go for the best - Get the *Highest Rated Software* by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)



PRACTICE SALES AND LEASING  
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365  
Phone: 818.591.1401 • 866.425.1877 Outside So. CA  
[www.dmpractice.com](http://www.dmpractice.com)

CA Broker Lic. #01172430



**Thomas & Fees**

Practice Sales

"A better kind of practice sales company"

**Philip L. Kempler, DMD, Broker**

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: [Phildr@cox.net](mailto:Phildr@cox.net)

## THE #1 DENTAL LAW FIRM IN THE NATION



WOODANDDELGADO

- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

Rope in your  
profits  
HERE!



**Professional  
Practice  
Sales**

**TOM FITTERER**  
"SMILE BROKER"

Southern California Office  
360 E. 1st St. #318  
Tustin, Calif. 92780  
Cell: 714-345-9659

Sellers-FREE Appraisal  
[ppsincnet@gmail.com](mailto:ppsincnet@gmail.com)  
[www.ppsdental.com](http://www.ppsdental.com)

**HENRY SCHEIN®**  
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

[ppt@henryschein.com](mailto:ppt@henryschein.com)  
[www.henryscheinppt.com](http://www.henryscheinppt.com)

# DENTAL DIRECTORY



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards  
You Can Trust - Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



**Ken Rubin & Company, Dental CPA's**  
**Ken Rubin Practice Sales**  
**619.299.6161**

[www.kenrubincpa.com](http://www.kenrubincpa.com)  
[www.krpracticesales.com](http://www.krpracticesales.com)



**Hop on Board**  
for Real Savings!!



## ROBERT W. OLSON, JR.

a Professional Corporation  
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

**888.963.1120**

[www.transdental.com](http://www.transdental.com)  
RWO@transdental.com



**ALL COUNTY**  
**CONSTRUCTION**  
Dental Office Design

**DESIGN/BUILD**  
T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation

**562-989-3350**

Free Estimates

**888-302-6111**

Lic. #669244



Serving Dentists Since 1991

*Practice Development &  
Coaching for Dental Teams*

*Due Diligence & Transitions*

[www.dentalcoaching.net](http://www.dentalcoaching.net)



Scott C. Stewart  
805.492.8107  
[Scott@dentalcoaching.net](mailto:Scott@dentalcoaching.net)



**CHECK OUT OUR WEB  
PAGES FOR REAL  
BARGAINS!!**

**DentalTrader.com**



**GREG BEAMER**  
DENTAL BROKER



The Name You Know  
The Reputation You Trust

(909) 542-4891 phone  
(866) 890-1033 fax  
DRE License # 01149524  
[info@gregbeamer.com](mailto:info@gregbeamer.com)  
[www.gregbeamer.com](http://www.gregbeamer.com)



**Lee Skarin and Associates**  
Kurt Skarin, J.D., Ph.D.

530 W. Stafford Road  
Westlake Village, CA 91361

805-777-7707  
805-777-0051 fax  
818-437-2235 cell

[www.LeeSkarinandAssociates.com](http://www.LeeSkarinandAssociates.com)



CA DRE: 00863149



Healthcare Financing & Consulting

**LCF**  
FINANCIAL  
SERVICES

**\*Low rates**  
for qualified borrowers

**(714) 550-7494 • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial, Inc.

\*OAC





## Professional Practice Sales

Main Office - Southern California  
360 E. 1st St. #318, Tustin, Calif. 92780  
Cell: 714-345-9659

## PRACTICES WANTED

### Founders

Sale & Appraisal of  
Professional Practices  
Since 1966

## “SMILE BROKER”

- A) TORRANCE OUTSTANDING COSMOPOLITAN ASIAN SHOPPING CENTER--SENIOR SELLER HAS THREE PRACTICES CAN MANAGE ONLY TWO--** Senior Seller can do 2 sometimes 3 days, Hygienist 2.5 days 980 sq ft 3 ops. 90 % of patients Hispanic 5% Caucasian 5% Asian nice neighbors 85% Bakery, Korean Restaurant, very popular busy, --ATT--T mobile-- Sushi super busy clientele, very busy. near Ralphs 50 to 80,000 autos pass busy intersections daily. A full time Dentist with minor marketing skills can do a million here, PT Korean Senior has done \$400 to \$450K even in Covid years. Established 30 years, Seller 10 years, Landlord keeps this busy shopping center in pristine condition, hard to believe only does 400 to 450K a year Safe for lady or male Dentist. With proper marketing this could be a 2 shift practice and a 7 day practice. Full price 400,000, Great office for Korean/Asian lady with children Work 10:30 to 2:30 Hire Senior DDS to work 6am to 10:30 and a productive DDS from 2:30 to 8:30. Great 2nd office for marketing entrepreneurs to run a 7 day Dental Premier center. Beautiful classy office!

**ASSOCIATES WANTING TO WORK 6 TO 10:30 AND FROM 2:30 TO 8:30 PLEASE SEND RESUME TO PPS, ALSO HAVE ASSOCIATESHIPS IN ORANGE COUNTY. NDA --RESUME' REQUIRED CALL PPS TOM FITTERER**

- (B) LA near 405 /10 GP/SPECIALIST WANTED JOIN existing PEDO/ORTHO to, form NEW Group Capable to borrow 1.5 million each to join Pedro who now does one million plus to buy a Practice grossing near Two million (who refers out a ton of Specialist work) netting one million, Talented GP would own 2/3 of GP and Speciality other than Pedro/Ortho and Pedro would own 1/3 of general and specialty plus his own Pedro Ortho practice and give his GP patient to GP and moms and dads not referred by outside DDS who must be referred back to referring DDS. The plan is to join two practices grossing near \$3,00,000 Buying 4500 to 6000 sq ft Building with 3 doors one to GP, one to pedo/ortho and one to specialty/Prosthodontics/Endodontist. own 50 50 or if Specialist Prosthodontist/ Implantologist/Endodontist. wants to invest in costly 5 or 6000 sq ft building 1/3, 1/3 1, 3 near to 405 and 10 intersection Rainmaker/ Pedro/Ortho Either wants to own 1/3 to 1/2 of building current interest point .9% first yr; 3% yrs 2 to 10 and if not paid off by then 5% 11 yr to 20 yrs lowest in history. NDA required Financial Statement and Resume, Banking affiliation must give. \$500,000 down collateral by their share of practice Preferred Group members will have an existing practice near 405 and 10 --object to payoff building in 10 years and sell off 2/3 of practice and keep 1/3 until 75 to 80 working 2 to 3 day a week in comfortable Retirement or semi retirement. your ideas welcome CALL TOM FITTERER PPS**
- (C) REDLANDS PRACTICE AND REAL ESTATE** Grossing \$900,000 2.5 days/wk merge candidate for some one that does not like high rent. in Redlands. Modern Beautiful HI Visibility Office can do 2.5 to 3 million with right operator. Requires NDA RESUME Financial Capabilities--Practice room for 2 DDS's with 2 million Goal Real Estate mortgage 3800 plus easy balloon to pay in ten yrs. Best interest in history .9% 1st yr; 3% yrs 2 to 10; 5% - 11 to 20
- (D) TORRANCE Estb 1984 9000 Charts HMO 5000 per month, 70 to 100,000 auto pass popular intersection per day PCH and Hawthorne entrance to Palos Verde 6 ops in Hi Visible Dental Office. Absolutely gorgeous. A marketing Dentists dream location.**
- (E) GP Innovator Gross 1.7 mil over 1 mil. Unusual opportunity for DDS who wants to retire early. Very Conservative, Refers out a lot.**
- (F) GOLD MINE KERN CTY RESORT CITY SHOPPING CTR GR 1.4 PPO refers M-Endo, OS, perio surg, Implants, Denti-Cal, Ortho.**
- (G) OC Orange merger candidate. near Chapman and Tustin St 4 ops low rent, merge or grow PT owner grossing \$400k**
- (I) Banning Retirement Seller does \$250,000 nets \$200,000**
- (L) Pico Rivera, Paramount and Whittier High visibility shopping cntr theater and CVS Pharmacy 4 ops 3 equipped Rent 2900 Gr \$200,000 Cash business, HMO seasoned 20 yrs ave \$4000 per month**

**GREAT TIME TO THINK ABOUT CHANGE. NOT DOING TYPE OF DENTISTRY YOU LIKE TO DO--LOOK TO TOM FITTERER & PPS to plan your future.**

**COVINA** est 27 yrs. 14 ops, 9 equipped. 6 never used. Grossing near \$400k. 2,400 sq.ft. Seller refers as much as she does. Seller will work back. Low overhead. F.P. \$456,000.

**CULVER CITY ESTB 1950, SELLER 1979, Gr 2019 853K, referred 148 cases incl 55 Endo; 28 perio; 60 OS & Implants five star DDS Merger candidate**

**KOREATOWN -- RETIREMENT** Est 20 yrs 10,000 charts Lo overhead, No Denti-Cal PPO CASH BUS Gr 250,000 wk 5 days FP Only \$150,000.

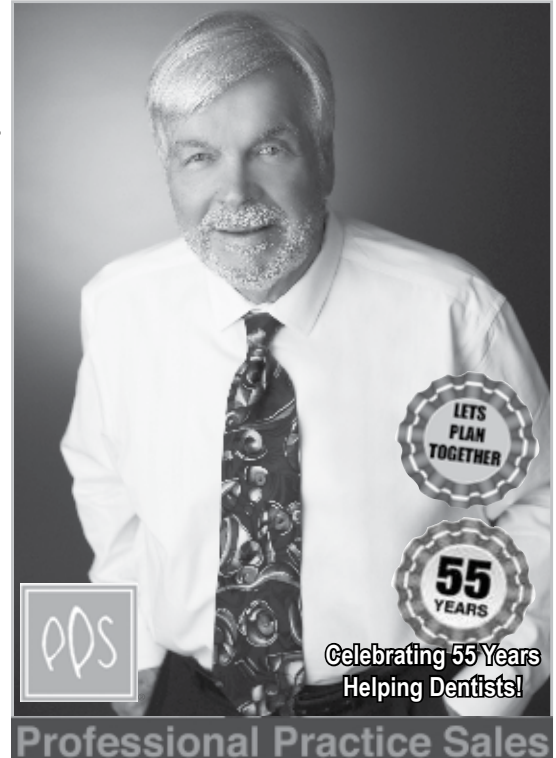
**LADERA RANCH** Beautiful 4 ops will do a million Shopping Center Reasonable

**PALM DESERT SEMI RETIRE** Hi identity on 111 Estb 2007 PT 2 days gr \$300k one terrif bi ling staff, low rent semi retire \$165,000 latino's, WOW RETIRE TO BEAUTIFUL DESERT (PALM DESERT) work an easy 3 days and Net \$150,000.

**RIVERSIDE FREEWAY LOC #215 HI VIS REAL ESTATE VISIBLE "IMPLANT FAMILY DENTAL CENTER" 250,000 AUTOS PASS DAILY DENTAL OASIS**

**REDLANDS** Estb 25 years 5 ops digital Grossing \$250,000 by PT Dentist with two. needs more Dr. hours. Low rent. Only \$150,000

**RARE DENTAL BUILDING --RIVERSIDE--BUSY BLVD, 1600 SQ FT 4 OPS FREE STANDING HI VISABILITY PAY OFF IN 7 to 10 YEARS THEN RENT FREE Fantastic loan.**



Please visit website for updates: [www.ppsdental.com](http://www.ppsdental.com)

**SELLERS-FREE APPRAISAL: [ppsincnet@gmail.com](mailto:ppsincnet@gmail.com) • [www.ppsdental.com](http://www.ppsdental.com) • Cell: 714-345-9659**

**Legal Tip:** Sellers: Does your non-competition agreement waive bond for injunctive relief? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Super GP** efficient in molar endo/implants/surgery and orthodontics. Will bring all necessary supplies. Please call 323-286-5996.

**Holtville:** 4 ops over 40 years of goodwill. Highly visible being sold with stand alone building. Also vacant lot next door. Rural only dentist in town. E-mail Cliff: [chouser@kunaucine.com](mailto:chouser@kunaucine.com) for NDA & Practice Profile

**NEWPORT BEACH PRACTICE FOR SALE** 6 operatories grosses \$1,600,000/yr on 4 days/week – 9 days hygiene/week – specializes in high quality esthetic dentistry – great for Prosthodontist Thomas & Fees Practice Sales (714) 544-4341

**Laguna Niguel GP** office Needing front and back office/ Rdh Immediate opening MWF and Saturdays. contact 714)251-8718 .

**Dental Space For Lease** - Uptown Whittier, CA. 4,800 SF @ \$10K/Mo MG. Excellent Layout. GM Properties - (562) 696-0200.

**AEROSOLS REDUCTION ADAPTER FULL KIT** WITH VALVE FOR ISOLITE/DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 5629684061

**Dentsply Ultrasonic** Tips(Used). 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**Fazel** has been working with us during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan . He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA DentalCpaCa.Com

**"Want to target a new demographic** for your dental practice? Consider filing a second fictitious business name! Contact Amy L Borden, APC (888)416-1321 for a free consultation."

**Encino office** for sale by owner, 50 yrs, equipped, 800K in 2020, 880K in 2021. Mostly Absentee [encino4sale@gmail.com](mailto:encino4sale@gmail.com)

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO.Properties, (The future is here!) Kids2Dentist(323)472-4751 ext:101 Resumes to [info@tko.properties](mailto:info@tko.properties)

**Dental Practice in EL CENTRO.** In the heart of Imperial City. Large multi-specialty practice. Mostly FFS/CASH. 14 ops. ~6,500 sq.ft. Ideal for large corporations or government funded establishments. Call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

# ARE YOU MOVING?

Failure to notify the California Dental Licensing Board of an address change may cause your Dental Trader subscription to go elsewhere. State law requires you notify the Board of a move within ten days. You can also update your mailing address (or request permanent cancellation) at

**[www.dentaltrader.com](http://www.dentaltrader.com)**

We do not accept address changes or cancellations by phone.



**American Manufactured Dry Vacuum System**, Variable Speed, Powerful, Quiet and Stable Vacuum Chairside \$5295, ask about Water District \$500 Rebate. Call (800) 423 – 5657, or visit our website [www.dhp dental.com](http://www.dhp dental.com)

**Practice Purchase:** Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. [www.providerlegal.com](http://www.providerlegal.com)

**HANDPIECE REPAIR** – REPAIR 2 GET 1 MORE REPAIRED FREE - All Types, Premium Parts And Warranty Included. Est. 1993 Contact Repair Makers Today! 877-535-1733 / [repairmakers.com](http://repairmakers.com)

**Corona Practice** for sale \$350k making \$350k a year on 2 day work week! Low overhead, 40% profit. Room to grow! Contact: 909.858.9936 [coronadental21@gmail.com](mailto:coronadental21@gmail.com)

**Make your ad stand out.** Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**COPYRIGHT 2021 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

# Submit Your **FREE** Reader Ad Online.

**Reach every dentist in California!**



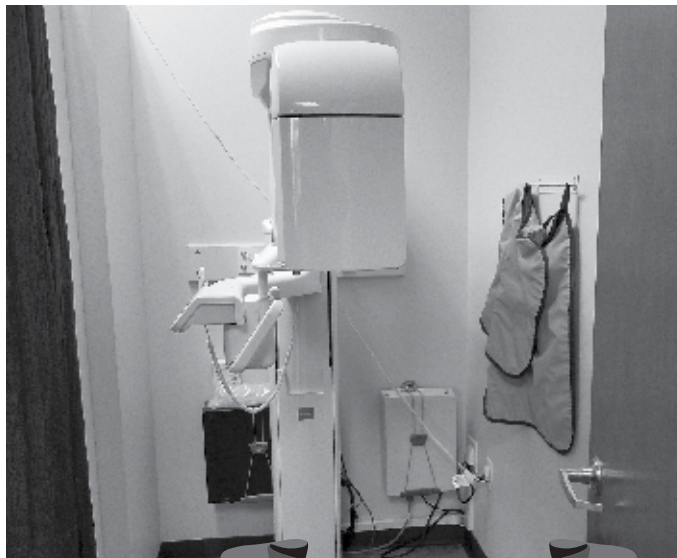
**Go to**  
*[www.thedentaltrader.com/place-a-reader-ad](http://www.thedentaltrader.com/place-a-reader-ad)*  
**and follow instructions on page**

**Your ads post instantly to Ad Board!**  
**Mailed to 40,000 doctors statewide**

# **dentaltrader.com**



# HIGHLAND GENERAL PRACTICE FOR SALE



*Photos are representative*

- (4) Op computerized G.P. located on a main thoroughfare
- In a shopping center, end cap, with exposure, visibility, signage & parking
- 2021 Projected Gross collections of \$660K+ on a (4) day week
- Cash/PPO/Denti-Cal patients. No HMO
- (18) years of Goodwill
- Digital X-Rays, Newer CBCT, Laser, & Digital Scanner
- Assignable sweet heart Lease in place

**Happy New Year**

Proudly  
Serving CA  
Since  
1994



CA Representative for The National Association  
of Practice Brokers (NAPB)

**Call Today**



**PRACTICE SALES AND LEASING**

**For all your Practice Transition Needs!**

**Trust your Practice Purchase or Sale to  
The Personalized Service Dental Broker®**

**818.591.1401** or

**866.425.1877**

(Outside So. CA)

**www.dmpractice.com**

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



# California's Finest Dental Practice Sales Team



When selling your practice and harvesting your life's work, you could waste months or years of your time in the ever-changing world of dental practice finance. In this unprecedented, **Covid-era market**, **financing your Buyer is more challenging than ever**. **Loan packaging has become an art form**. Being the matchmakers of the industry since 1974, California Practice Sales Professionals have guided Sellers and Buyers every step of the way to ensure a successful transition. We will provide you with the understanding, expertise, and integrity you expect from the nation's leader in dental practice sales.



## CALIFORNIA PRACTICE SALES, INC.

(714) 639-2775 • Outside 714 area, call (800) 697-5656 • Fax (714) 333-4444

[www.calpracticesales.com](http://www.calpracticesales.com) • California Broker License #00283209

