

# THE Dental Trader

VOL. 18 NO. 12 • December '21  
No. Calif. Edition

**FREE ADS FOR DENTISTS  
& STAFF!**

Ph: 877-888-4237 • 949-429-6836

Fax: 949-498-1198 • DentalTrader.com

*Buy, Sell or Trade all things Dental*



## Complete Digital Dental System

***This is the ideal  
time to  
upgrade/update  
your office  
system!***

**Regular Price: \$19,990  
SALE PRICE - HALF-OFF  
only \$9,995**

**INCLUDES:  
Everything you need for  
a digital exam room!**

Hi-Quality Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart, EZ2000 Billing Software & Integrated Imaging Software (or keep your own billing software & we integrate it for free). Full Blown Color Coded Scheduler, Periodontal Charting, Installation, Onsite Training & Technical Support. (Optional integrated Benefit Service by Trojan Prof. Svcs).

- No Payments for 90 days
- Then only \$233/mo.\*
- \$1 Buyout

**\* New Feature \*  
Integrated  
Electronic Rx**



*Touch Screen*



**\*Based on 5 yrs.  
payments, (OAC).**

**In business since 1985**

**EZ 2000 is an official licensee of the ADA Ins. Claim Form and Procedure Codes.**

### **New Clio Prime Sensor Included:**

Produce exceptional diagnostic images by eliminating under- and overexposure and providing effortless positioning



**Call 800-273-5033 to schedule  
a free Demo in your office  
[www.ez2000dental.com](http://www.ez2000dental.com)**



**EZ 2000 Dental Software Special  
Reg. \$3,395. \*\*Sale: \$1,995.  
includes training & support**

**Time to Buy?  
Don't DIY!**

**Bring your legal questions to the  
experts at Wood and Delgado!**

**Specializing In:**

Practice Transitions  
Lease Negotiations  
Associate Agreements  
Practice Agreements  
Partnership Disputes  
Estate Planning  
Partnerships  
DSO and MSO  
Business Transactions  
Wills/Trusts  
Private Equity Sales  
Real Estate Sales



**Patrick J. Wood**  
Pat@dentalattorneys.com



**Jason P. Wood**  
Jason@dentalattorneys.com



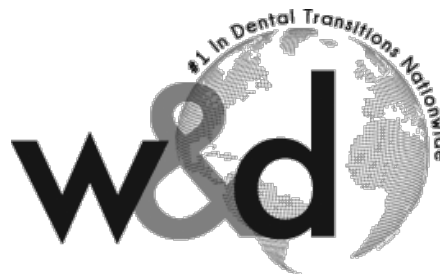
**Justin J. S. Morgan**  
Justin@dentalattorneys.com



**Protecting Dentists Since 1984  
7,000+ Dentists Represented  
Nationwide Representation**

*"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."*

- Dr. Jordan Tucker D.D.S



**WOOD AND DELGADO**

**Find out why dentists seek our advice  
when making their most important career decisions.**

**Call for a FREE consultation  
800-499-1474  
www.DentalAttorneys.com**

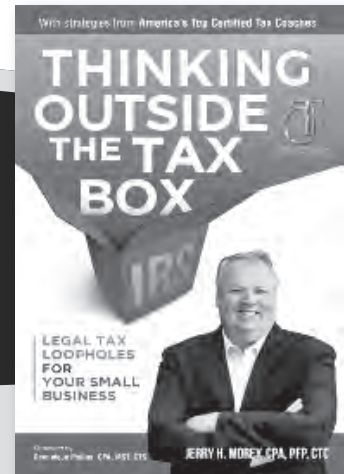
# Dental Practice Expertise

## California CPA Firm for Dentists

- ✓ Tax planning and strategy
- ✓ Tax reduction focused
- ✓ Due diligence on practice acquisitions



**MOREY CPA  
& ASSOCIATES, INC.**  
Dental Practice Coaching



**FREE BOOK**  
for first 10 to request

Call for a **FREE Consultation** (949) 485-2011  [www.mydentistCPA.com](http://www.mydentistCPA.com)

**Look for your FREE 2022 WALL-HANGING CALENDAR** in this edition.

**EAST BAY/MARIN/SOLANO** Motivated Navy Dentist seeking dental practice to purchase! Summer2021DDS@gmail.com

**\$350K 5 ops in Sac(landpark) 2020 gross 321K/9mths 15 yrs in business. building 4sale2. 916-862-5507**

**(12) 750ml universal bottles for water system \$60 Dutton 530 241-4134**

**General dentist** needed ASAP in north ca great benefits, community clinic plz submit ur resume to northca22@gmail.com

**Leica Microscope** for sale. 2018 brand new. vbdsmeledds@gmail.com

**Seeking endodontist** Folsom private practice seeking endodontist 1X/month. CBCT on site. Email bkdi2@hotmail.com

**Air Technique** pano for sale. excellent condition call or text 510-5792194

**Endodontist, experienced,** gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

**Endodontist Wanted!** 3 Doc general practice in Walnut Creek, CA looking for 1 or 2 days of Endo. Call Dr. G (626)393-4025

**Sacramento Practice** FREE LEASE for Korean dentist. Established 2003, 4 chairs hansoldc@yahoo.com

**GuttaCore Obturating Oven** New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

**2d 2016 sirona Pano machine** for sale. 11,500.00 OBO. Image count 844. please call 925-600-0065 if interested.

**Plano "tacklebox" 3tier \$10 DuttonDDS 530241-4134**

**X-Nav X-Guide** 3D Navigation System \$17,500 local pickup only, info@foothilloms.com

**Looking for** Registered Dental Hygienist in Sunnyvale, CA. Please send your resume to marygcoblan@gmail.com.

**South BAY area** ~ Looking to buy a practice (GP) in South bay area. Highly motivated! Contact: kbindra16@gmail.com

**Endodontist, experienced,** gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

**WaveOne Gold Files 12 files/\$199** Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

**Pano machine** for sale 11500.00 obo 2d 2016 sirona. image count 844. please call 925-600-0065 if interested.

**Associate needed** Highly successful northern calif general practice located in Chico, CA. The office is open 4 days a week (M-Th). Send resume to Dr@forestavedental.com

**Looking for** Registered Dental Hygienist in Sunnyvale, CA. Please send your resume to marygcoblan@gmail.com.



## CLOVIS GENERAL PRACTICE FOR SALE



- (6) Op comput. G.P. End cap location, in a shopping center
- Excellent Exposure/Visibility & Signage w easy freeway access
- Annual Gross Collections approx. \$1.1M. Cash/PPO pts. No HMO & No Denti-Cal
- Newer Eqt, digital x-rays & pano, Open Dental s/w, chartless, & two CERECs
- (50) new pts./mos. with a long term Lease in place.
- Seller retiring, but will assist with an orderly transition or possibly a work back

*Happy Holidays*



CA Representative for The National Association  
of Practice Brokers (NAPB)

**Call Today**



**PRACTICE SALES AND LEASING**

**For all your Practice Transition Needs!**

**Trust your Practice Purchase or Sale to  
The Personalized Service Dental Broker®**

**818.591.1401** or

**866.425.1877**

(Outside So. CA)

**www.dmpractice.com**

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



# Financial flexibility for your dental practice.

As an established professional practice owner, you can count on our bankers to provide sound financial services to help take your practice to the next level. Contact our knowledgeable team to learn about our dental practice loan options.

**HomeStreet Bank Commercial Banking**  
800.719.8080  
[homestreet.com/dental-lending](http://homestreet.com/dental-lending)

**[HomeStreet] Bank®**



All loans subject to approval.

**FDIC**



**ENDODONTIST WANTED!** Walnut Creek, CA, 3 Doc group practice (general dentistry) seeking part time endo. Call 626-393-4025

**For Rent: 1700ft<sup>2</sup> Dental Office** Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

**Dental Chairs \$2,499 OBO. Less** then 1 yr old w/added 30 day guarantee. Each has two assistant chairs. [ocdent@gmail.com](mailto:ocdent@gmail.com)

**Riverside Practice For Sale** \$1,595,000: Remarkable, modern, and luxurious 5-star GP MUST BE SEEN! Contact [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**GRASS VALLEY:** Life doesn't get any better than in this beautiful town! ~1,030 sf w/3 Ops. \$225k (HG-1341) WPS/ 800-641-4179

**American Manufactured Dental Operatory** \$5895, 10 Year Warranty, 150 Colors. Call (800) 423 - 5657, or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**Fully Built Out Dental Office** - 2,990 square feet located in desirable Petaluma, CA within The Plaza North Shopping Center on N McDowell Blvd along Hwy 101. Modern dental office with generous improvement allowance. Call: Kevin Soares, Gallelli Real Estate 916-772-1700

**Subscription Based Attorney services** for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. [www.providerlegal.com](http://www.providerlegal.com)

**Digital PanoPanoramic** X-ray Gendex 8500 DDE Orthoralix @ \$11,900 great shape. Thousand Oaks. call or text (818)730-5923

**Dental/Jeweler Induction KDF-Cascom Casting Machine.** Computerized Vacuum Caster. Lightly Used. \$4,999 OBO [OCDent@gmail.com](mailto:OCDent@gmail.com)

**Ready to Retire?** We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

**4 ops, Dental office for sale.** 1,500 sq/ft. All PPO and private pay. Will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.

**DENTAL PRACTICE** for sale in Oakland CA. 3 fully equipped 859 sqft. Privat pay Ins. Denti-Cal pts. \$140000. (510)763-6811.

**Pentamix 2** Impression Mixer Dispenser + 2bags of Red tips \$200 Dr Dutton 530 241-4134



# Over 165 5-star Avvo® reviews!

*I hired Mr. Olson for legal counsel on the sale of my dental practice. Mr. Olson has a very thorough understanding of the process and guides you through it every step of the way. He has excellent knowledge of the tax implications as well. I was pleased with the sale of my practice as it resulted in an outcome which Mr. Olson had envisioned from the beginning.*

Avvo® Review #168

---

## Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases  
Partnerships, Property Purchases & Leases  
Corporations & Tax Planning

**888.963.1120**

RWO@transdental.com

**www.trans.dental**

**Best Reviewed Avvo®  
Attorney 2011 to Present:**

**Mergers & Acquisitions Incorporations  
Commercial Real Estate**

**Office Space for Lease** for dental/medical use with expansive window lines. Office park has quiet courtyard setting and is located in the heart of Sacramento just off Fair Oaks Blvd & Howe Ave. Close to downtown, CSUS, Mercy and Sutter Hospitals as well as multiple restaurants, retail and professional amenities. Contact Melinda Walker 916.798.1793

**Highly Profitable Stockton, CA Practice for Sale!** Profit for 2020 \$650,000\*! [www.95210dds.wixsite.com/95210dds](http://www.95210dds.wixsite.com/95210dds)  
Contact 95210dds@gmail.com

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.**

**Fremont Dental office** Great location Turn key 4 Ops, 1200 sq ft- \$120,000 Dr Rishi Salwan DRE #02085289 Call 6263836648

**SACRAMENTO:** Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops Reduced: \$750k – Real Estate Also Available (EG-1299) WPS/800-641-4179

**"BRAND NEW in BOX"** Dental Operatory Equipment- ADEC 511 Dental Chair, Continental delivery system 545 12 oclock work surface and instruments, MID Mark Dental Stool, Europe Artizan Treatment Center \$49,000 obo email for details ppecknold@yahoo.com

**SAN JOSE:** Top-of-line, state-of-art equipment. Practice is on track to collect ~>\$1.5M in 2021! ~1,450 sf w/5 Ops. \$988k (DG-1141) WPS/800-641-4179

**Free Retirement Plan Feasibility Study** with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Parkell Turbo** Sensor Ultrasonice never been used \$400 Dr Dutton 530 241-4134

**SANTA ROSA / SONOMA COUNTY** – 100% FFS office, excellent layout with 4 rooms, easily expand to 8+ rooms, One of a kind office for the right buyer Rev \$1.3 M [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**West Hollywood Dental Office Associate Dentist partnership opportunity OR sale of premier Cosmetic/restorative practice. 30+ yr practice, Shopping center w/visibility. Open 4 dys a wk w /5 days hygiene. smilepride123@gmail.com**

**Now reaching over 39,700 California dentists...**nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! [www.dentaltrader.com](http://www.dentaltrader.com)

**Netgear PROSAFE** GS105 5Port Copper Switch NIB \$20 Dr Dutton 530 241-4134

**MID-PENINSULA OUT-OF-NETWORK** Owner juggling busy practice and important time consuming project. Decision made to focus on project. Collections in 2018 and 2019 averaged \$875,000. With project demanding more attention, 2021 is trending \$580,000+. Profits are strong. 4-ops, paperless. Beautiful office. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

**WE ARE LOOKING TO BUY** ANY USED BELMONT DIGITAL PANORAMIC XRAY MACHINE GIVE US A CALL AT 562-404-3500 Young's Dental

**Periodontist wanted,** 2-4 days per month in Walnut Creek, CA group practice. Call Jon Geleris (626) 393-4025

**COMPLETE PORTABLE DENTAL SYSTEM:** Ideal for nursing home or convalescent home dentistry. INCLUDES: Portable Hand-Held X-Ray Camera; Delivery System; Folding Dental Chair Pkg (patient & dentist); Digital X-Ray Sensor; Intra-Oral Camera; Imaging Software; Patient Management/Billing Software; Laptop; Training. (Reg. \$23,189). SALE: \$14,995. Finance @No Money Down, No Payment for 90 Days, \$321/month for 5 Years, \$1.00 Guaranteed Buyout; Call 800-273-5033

**WEST COVINA** – (4) ops/(3) eq't'd. Strip ctr. location. Exposure/visibility & signage. Mixed pts. Digital x-rays/Pano. Collect. Pre Covid \$500K+/2020 \$400K. Seller retiring. D&M Practice Sales (818) 591.1401

**Prosthodontist, oral surgeon, or implantologist** position available in San Diego and Carlsbad. Excellent income opportunity. Must be experienced in placing and restoring All on 4,5,6 as well as locator retained dentures, bone grafting, sinus lifts and guided surgery. IV or oral sedation certification a plus. Position requires a minimum of 1-2 days per week to start, but this will become a full time position for the right doctor. Please send resume to [april.carlsbaddental@gmail.com](mailto:april.carlsbaddental@gmail.com).

**Carmicheal Practice** for Sale: Great opportunity to Grow, 9 ops. Open once a week and does great. \$300K. (909)434 4262

**WaveOne Gold Files 25mm \$17/file** Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

**DALY CITY:** 6740 Mission St, income 700K+, accept Medical, PPO, 800sf, 3ops, 10 parking spaces, email offers to [wngongdds@yahoo.com](mailto:wngongdds@yahoo.com), building also for sale

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.**



# LCF Practice Sales & Financing

**Free Consultations for Buyers & Sellers**  
**BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

## Post Pandemic:

**It is a booming economy as Covid restrictions are being lifted!**

**Buyers are looking for practices with potential for growth.**

**Sellers – list your practices & get your financials ready to sell.**

"I am very thankful for Loc Pham's professional, responsive and honest assistance with the whole selling process ... We had quite a few obstacles in the process but in the end I was able to sell my practice...Loc has the ability to use knowledge, facts and data to effectively solve problems and find solutions. Patient, kind and understanding - I highly recommend Loc and his team!"

~ Gorette Li, DDS

## We Offer Up to 100% Practice Financing

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

### Los Angeles County

#### Gardena - General & Ortho

- Grosses ~\$1.7 M. Absentee owner
- All Cash/PPO. No DentiCal. No HMO
- Currently run by 1 GP & 1 specialist
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

#### Los Angeles - SOLD!

- General & Ortho Practice
- Gross ~ \$1 Million. 7 eq. ops.
- ~95% PPO/Cash. No HMO.
- Strip mall. Close to LAX/Inglewood.

#### Los Angeles - Starter Office

- ~85% FFS/PPO, ~ 15% Denti-Cal
- Associate run practice. 4 eq.ops.
- Strip mall, corner of intersection
- In Eagle Rock, off CA-2 & CA -34

#### Long Beach: Gross ~ \$350K

- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### San Pedro - 2021 Grosses ~ \$850K

- All Cash & PPO. No Denti-Cal. No HMO
- Production generated primarily from 1 part time doctor & 1 hygienist.
- Stable pt base. Good recall program
- Shopping plaza. 3 eq. ops. + 1 plumbed
- 10+ years of goodwill

#### Van Nuys: New Listing!

- 2021 ~ \$390K. All CASH/PPO
- Seller retires. 20+ years goodwill
- Seller does mostly GP work w/ hygienist. Lots of outside referrals.
- Front st. location. Spacious office
- 6 eq.ops. Private parking lot.

#### Van Nuys: New Listing!

- General & Ortho Practice
- 2020 Collects ~ \$600K.
- Accepts most insurances.
- Large retail center. 6 eq.ops.
- Monthly capitation check pays rent
- Does many specialty procedures

### Dental Practice Wanted:

#### **We have buyers looking for :**

- Large PPO/Cash Practices
- Practices in San Fernando Valley
- Starter Practices at Good Locations
- Practices in the East Bay Area
- Pediatric Practices

### Orange County

#### Foothill Ranch - SOLD!

- 2021 Projection ~ \$515K.
- All Cash/PPO. Opens 3 days/wk
- Beautiful practice. 3 eq. ops.

#### Mission Viejo - Featured Practice

#### Established Practice & Real Estate

- Grossed ~ \$660K. All PPO/Cash
- Implants, Cerec & Invisalign
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

#### Santa Ana - New Listing!

- Starter Practice
- Annual collection ~ \$230K
- Strip mall. 5 equipped ops.
- All PPO/Cash. Associate Run

### San Bernardino County, CA

#### Rialto - Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal. 3 eq. ops.
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent

#### San Bernardino - Gross ~\$300K

- Single story building w/parking
- Family Practice. 3 eq. ops.
- Located at a unique location for Denti-Cal refers.

#### Upland- General & Ortho Practice

- 2021 Projection ~ \$771K
- Seller retires. Associate run practice
- ~ 30 new pts/month.
- ~95% PPO/FFS, ~5% HMO/Cap.
- 6 eq. ops. Low Rent

### Imperial County

#### El Centro - High Production Office

- Large general & specialty practice
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime for growth/expansion
- Ideal for large corporations/ government funded establishment

### Riverside County

#### Indio - Starter Practice & Real Estate

- Practice can be sold together or separately from real estate.
- Beautiful office. Just built 2 years ago.
- Selling for a fraction of the cost to build out
- Large shopping center. 9 operatories.

#### Murrieta - New Listing!

#### Equipment & Leasehold

- Large shopping plz off CA-215 & I-15.
- Beautiful office with wall murals.
- 4 eq. ops + 1 plumbed op.

### Northern California

#### Fremont - Collections ~\$500K

- ~95% PPO, 5% CASH
- Strip Mall. 5 eq.ops.
- Refers out endo & complex ext.
- Seller willing to negotiate price

#### Pacifica

- Family practice of ~20 years
- Family oriented & high quality dentistry. Dr. sees 8-10 pts/day.
- Shopping center, close to junction SR 1 & SR 35.
- 2020 Grossed ~ \$281K despite Covid shutdowns. 2 eq. ops. +2

#### Sacramento - Featured Practice

#### Practice & Real Estate for Sale

- Starter practice in large shopping center. 6 eq. ops. + 6 plumbed
- Close to Elk Grove off Freeway 99
- Seller retires.

#### San Leandro - New Listing!

- Pediatric Practice
- Mixed Insurance. Many Denti-Cal pts.
- Originally built & equipped as GP practice.
- Front st. locaton. 5 ops. Low rent

#### San Francisco - SOLD!

- Featured Practice
- Gross ~ \$1.5 - 1.7 Million
- Mostly GP work. High profit margin
- Residential/Commercial Area
- 3 Ops. Very reasonable rent

#### San Jose - SOLD!

- 2020 Grossed \$540K
- Front street location. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

#### San Rafael

- 2020 Grossed ~ \$422K
- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Located in beautiful Marin County
- Fair Rent. 3 eq. ops.

#### Stockton - Practice & Real Estate

- Grossed ~ \$909K.
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

#### Vallejo

- 2021 Grosses ~ \$330K
- Doctor retires. All Cash/PPO.
- Front st. location. 3 eq.ops.
- Modern looking & just renovated

#### Union City - SOLD!

- Excellent location.
- Large shopping plaza
- Grosses ~ \$540K on 3-4 days/wk
- 3 eq.ops. + 1 plumbed

**Call Loc Pham, Broker (714) 550-7494 for more information!**

**Email: Practice@lcfinc.com | Website: LCFPracticeSales.com**

**A Division of LCF Financial, Inc. BRE #01875780**

# DON'T SETTLE WITH YOUR DENTAL WEBSITE

**First Time Ever !! Call for DISCOUNTED SETUP FEES on our Best Selling Standard 'PLUS' and Premier Design Website Options**

## STANDARD DESIGN

**~~\$999~~ \$499 Setup Fee**

Great for any dentist that needs an affordable, high quality & easy-to-use website

## STANDARD 'PLUS'

**\$1,499 Setup Fee**

Call for Discounted Pricing!  
All the benefits of the Standard with additional features

## PREMIER DESIGN

**\$2,499 Setup Fee**

Call for Discounted Pricing!  
Personalized / customized with all the features



▶ Compare all features & see samples at [docsites.com/pricing](https://docsites.com/pricing)

After Setup, the fee is only **\$49/mo.** and includes hosting & website updates or **\$59/mo** including SSL / secure certificate.

Already have a website?  
**Switch & Save Money,**  
now with *Easy SiteTransfer*.

**NO  
LONG  
TERM  
CONTRACTS!**



**The DocSites**  
Websites & Marketing



**1-888-980-4949**

[info@docsites.com](mailto:info@docsites.com)

**docsites.com**

**AEROSOLS REDUCTION KIT WITH VALVE** FOR ISOLITE/ DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495  
TEXT DR ISMAIL 5629684061

**\$350K 5** ops in Sac(landpark) 2020 gross 321K/9mths 15 yrs in business. building 4sale2. 916-862-5507

**Dental Assistant** with X-ray license required in Salinas, Monterey county. Email drbrakshak@yahoo.com or fax 831-424-0549

**Plano "tacklebox" 3tier** \$10 DuttonDDS 530241-4134

**We have BUYERS** looking for dental practices in RIVERSIDE COUNTY, SAN FERNANDO VALLEY, and the BAY AREA. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

**TRUCKEE:** Practice is on track to collect ~>\$650k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. Amazing Price: \$335k (HG-1146) WPS/800-641-4179

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Lincoln, CA.** Great Location Approx 1700 sq ft retail space available for a Dental Specialty office for rent Call 916-337-5158

**Highly Profitable** Stockton, CA Practice for Sale! Visit: <https://95210dds.wixsite.com/95210dds> Contact 95210dds@gmail.com

**GREAT DEALS AT GREAT PRICES** at <https://store.socal-rootcanal.com> or TEXT dr. Ismail 562-968-4061

**General dentist** needed specialist practice in oakland. good learning Opportunity . 925-794-0079 [californiaimplant@gmail.com](mailto:californiaimplant@gmail.com)

**Dental practice** located in Elk Grove, CA 3,200 Sqr feet. Seven operatory practice all digital. Anual Collections of approximately \$1.4 million. Extra space available for three additional chairs. Call for details (916) 683-3775. Office open 4 days a week.

**PERIODONTIS BOARD** cert. 18 yrs experience do ALL complicated perioimplant & ext. [californiaimplant@gmail.com](mailto:californiaimplant@gmail.com) 9257940079

**Dentist and Assistants Stools** Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 - 5657, or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**NEW LISTING** - Sonoma County #1152 - Restorative dental practice. 1,350 sq. ft. space w/4 ops. Dr. Retiring after 37 years. More info. coming soon! Contact: [info@wppps.com](mailto:info@wppps.com)




**PUNJABI DENTAL SOCIETY**

PROMOTING EXCELLENCE IN DENTAL EDUCATION SINCE 1999

# COMPLETE YOUR CE UNITS FROM THE COMFORT OF YOUR HOME

ALL WEBINARS ARE 9 AM TILL 1 PM ON SUNDAYS

DATE	TOPIC	SPEAKER
DEC 5TH, 2021	LASERS IN DENTISTRY	SAMUEL LOW
JAN 9TH, 2022	ORAL SURGERY	DR HARDEV SINGH
FEB 6TH, 2022	PEDODONTICS	DR PARADO
MAR 6TH, 2022	MEDICAL EMERGENCIES IN DENTAL OFFICES	DR HARDEV SINGH
APRIL 3RD, 2022	ENDODONTICS	DR BOYER
MAY 1ST, 2022	MANAGEMENT OF ORAL SURGERY COMPLICATIONS	DR SINGH
JUNE 5TH, 2022	COSMATIC DENTISTRY	DR. MILES CONE
JULY 10TH, 2022	IMPLANTS MADE EASY FOR GENERAL DENTIST	TBA
AUG 7TH, 2022	TBA	TBA
SEPT 11TH, 2022	PROSTHETICS	DR. SIMON HONG
OCT 3RD, 2022	INFECTION CONTROL	DR. TEH
	CALIFORNIA LAW	PATRICK WOOD ESQ
NOV 6TH, 2022	COSMETIC DENTISTRY	DR. MEHRDAD RAZAGHY
DEC 4TH, 2022	DENTAL RADIOLOGY	DR. SETAREH LAVASANI

## REGISTRATION FEE

Dentists:	Non-members	\$50.00
	Members	\$40.00
Hygienist/R.D.A:	Non-members	\$40.00
	Members	\$35.00

## FOR REGISTRATION

CALL 909-933-9076 OR TEXT 909-638-2226

## TO REGISTER ONLINE VISIT US ON

[www.pdsociety.com](http://www.pdsociety.com)

DR R.SALWAN

President

DR. D.P.S NAGRA

Chairman





# Made in the USA / 10 Year Warranty / Factory Direct 50 Years

## America Operatory \$5895/ installed\*



150 Color Choices  
Made In USA

## Universal Operatory \$6795 Installed\*



**Roadrunner Hybrid Dry Vacuum**  
**Variable Speed**  
**Reliable / Quiet**  
**Powerful 2.5 - 3.5 HP**  
**REBATES - \$500**

**\$5295**



**NEW!**  
**2 HP**  
**Vacuum**  
**Pump**  
**\$2295**



**Quiet Air Compressors**  
**40 db QUIET**  
**Drying System**  
**In Stock**  
**Ready to Ship**



**\$3795**

## Infinity Chair \$3295

Add Massage  
Feature for  
Only \$500



**Ortho**  
**Chairs**  
**\$1795**



**Pediatric Benches Starting**  
**\$2395**



Normal Installation within 1.5 hours of  
Factory OAC Terms Apply\* Equipment  
Removal may require additional costs

Dansereau Dental 1581 Commerce St. Corona CA 92880  
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

**WaveOne Gold Files 25mm \$17/file** Original by Dentsply Sirona  
via Paypal. Free Shipping. TEXT 562-968-4061

**Santa Barbara Practice For Sale** \$598,000: Profitable GP in  
stunning, modern office just blocks from the beach. info@  
integritypracticesales.com (855) 337-4337

**\$350K 5** ops in Sac(landpark) 2020 gross 321K/9mths 15  
yrs in business. building 4sale2. 916-862-5507

**Refinance your loan** with a bank you trust. Call HomeStreet  
Bank at 818.568.1311. Member FDIC. Equal Housing  
Lender.

**Fremont Shopping Center Dental Office** \$2500/Rent! 3 Ops - \$160,000  
Dr Rishi Salwan DRE #02085289 Call 6263836648

**Front desk** needed for help on billing and front office work  
in Oakland call 9494687744 or call nikkiakbar@yahoo.com

**Practice Purchase:** Flat fee & unlimited legal counsel to purchase  
the practice of your dreams, \$4,500. www.providerlegal.com

**"Lee Maddox was my anchor** while a stormy sea of uncertainty  
raged about me. I needed a quick exit and sell my solo GP.  
He was organized and gave sound advice based on years of  
experience. I found that he was always professional, honest  
and ethical. I am grateful and appreciative." Julie Ito, DDS -  
Lee Maddox, DDS, Esq. (949) 675-1515

**The most** affordable way to share or sublease a part of a  
dental office in upscale Rancho Santa Margarita. Lease 1  
treatment room or more 949 683 5411

**Attorneys at Wood & Delgado** are "honest, accurate, efficient and  
confident." Trust your future with the Best. FREE consultation!  
Call 800.499.1474 or visit www.DentalAttorneys.com

**SAN FRANCISCO:** Practice collected \$451k the first 8 months of  
2021 - Annualized Projections is >\$677k! ~967 sf w/3 Ops.  
Plumbed for 1 add'l. \$395k - Real Estate Also Available  
(AG-1135) WPS/800-641-4179

**Need a Dental CPA?** We are a California CPA working focused  
on dentists. Visit us at mydentistcpa.com. 949-485-2011.

**DENTSPLY PROMARK ENDOMOTOR OB With Hand Piece 2Y**  
**WARRANTY, 30 WaveOne Gold Files! 18 NiTi Orifice**  
**Openers, 3Packs WaveOne GPP, 6Packs PP. \$2149, 4**  
**pics & info, TEXT Dr. Ismail 562-968-4061**

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia,  
Delano, Porterville visit: TKO. Properties, (The future is  
here!) Kids2Dentist (323)472-4751 ext: 101 Resumes to  
info@tko.properties

**3 bel 7** dental chairs , unit and light 800\$ each obo. 1 dual  
vac pump and dual compressor text 9099083969 joe

# A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

## MEMBER:

CA State Bar  
NC State Bar  
US Federal Courts  
US Federal Tax Courts  
Calif. Dental Licensure

## SERVICES:

Incorporation  
Dental Board Defense  
Buy/Sell Agreements  
Lease Reviews  
Space Sharing Agreements  
Insurance Audits  
Practice Sales

## TESTIMONIALS:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their profession-alism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my con-cerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca

## Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq

**Cell: 909-450-7158 • Toll Free 844-313-9900**

**Jenglaw.com**

750 W. La Habra Blvd., La Habra, Ca 90631

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835



\*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.

**Brand new** office space at city of Cypress for lease. Approximately 900 sqft, 2.50/sqft plus triple nets. Text 562-2298018 for details.

**We are a rapidly growing dental office located in Watsonville looking to add an associate to our family! We are seeking an associate who is willing to perform all phases of dentistry in children and is willing to learn. Looking for an associate either part time or full time, days are flexible with room to grow. Please reply with resume to [aparti88@gmail.com](mailto:aparti88@gmail.com). New grads welcome Pay based on production Motivated provider can easily take home \$1,200 daily. Visa sponsorship available!**

**1 in 5 dentists currently practicing** in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit [www.dentaltrader.com](http://www.dentaltrader.com), free ads for dentists and staff. Very affordable ads for everyone else.

**NORTH BAY'S PETALUMA** Trending \$725,000 in collections with \$300,000 in Available Profits on leisurely 3+ day week. 4-days of hygiene. 4-ops with 5th wired and plumbed. 1,765 sq.ft. suite. Sale includes condo. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

**LOS ANGELES (SILVERLAKE)** - (4) op comput G.P. in a strip center. CAP \$4,500/mos. Gross \$375K+/Net of \$212K+ p.t. Seller Retiring. D&M Practice Sales (818) 591.1401

**SELLING VATECH PAN/ CEPH PAX-500 10K - GIVE US A CALL AT 562-404-3500** Young's Dental

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.**

**BERKELEY:** Uncompromising commitment to delivering the highest quality of care! ~750sf w/ 3ops. \$225k (BN-1332) WPS/800-641-4179

**CEREC OMNICAM** FOR SALE. GREAT CONDITION. SELLING DUE TO UPGRADE. 4.6 SW + SIRONA CONNECT. LOCATED IN SO CAL. Email: [HARVESTONHOME@GMAIL.COM](mailto:HARVESTONHOME@GMAIL.COM). \$15K OBO

**DEBT COLLECTIONS. FREE CREDIT REPORTING.** No Collection=No Fee. In California Since 2001. Friendly but Firm. Call PAUL BISHOP 888-860-2950. DENTAL COLLECTION SPECIALISTS. [DirectCreditControl.com](http://DirectCreditControl.com)

**Legal Tip:** Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**SANTA CRUZ GP FOR SALE** - 4 Ops, Digital, CEREC, Pano. GR \$392K, 40 Yrs Goodwill. HSPPT-Kim Ta - 408-687-5001-#CA2822 <http://dentalpracticetransitions.henryschein.com/CA2822/>

**ELDORADO HILLS / CAMERON PARK** – GREAT PRACTICE 5 OP practice, FAST GROWING AREA revenue of \$710K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Hayward Dental** Beautiful Office For Sale Digital 4 OPS \$100,000 Dr Rishi Salwan DRE #02085289 Call 6263836648

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Fresno Practice For Sale** \$385,000, 5-star, 34-year established landmark GP in a charming, tree-lined office complex. [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**X-RAY SENSOR REPAIR [WWW.DSREX.COM](http://WWW.DSREX.COM) (719)960-1373** WE REPAIR ALL DIGITAL X-RAY SENSOR MAKES/MODELS FREE TESTING/DIAGNOSTIC. 48 HR TURNAROUND CALL FOR TRADER AD DISCOUNT!

**HAPPY HOLIDAYS**

**Happy New Year**

*From all of us at  
The Dental Trader*

**[www.dentaltrader.com](http://www.dentaltrader.com)**



(855) 337-4337 | integritypracticesales.com

**INTEGRITY  
PRACTICE SALES**

# SELL YOUR DENTAL PRACTICE

WITH INTEGRITY PRACTICE SALES

Call today to schedule your no obligation consultation and receive a free preliminary valuation of your practice.



**BAY AREA  
NORTHERN CA**  
Scott Taylor, MBA  
DRE# 01864709  
(650) 374-9384



**BAY AREA  
NORTHERN CA**  
Nelson Reynold  
DRE# 02124985  
(510) 501-1959



**SACRAMENTO  
NORTHERN CA**  
Brian Flanagan  
DRE# 01947466  
(707) 898-0842



**CENTRAL COAST**  
Darren Hulstine  
DRE# 01899816  
(805) 878-0633



**VENTURA  
OXNARD**  
Ken Skeate  
DRE# 00885612  
(805) 338-5850



**ORANGE COUNTY  
SAN DIEGO  
INLAND EMPIRE**  
Tim Miller  
DRE# 02107070  
(714) 272-8408



**LA COUNTY**  
Al Galvis  
DRE# 01702731  
(818) 298-9770



**LA COUNTY**  
Eddie Delshad, DDS  
DRE# 01864709  
(310) 595-0203



**SOUTHERN CA**  
Maricelle Ortiz-Luiz, DDS  
DRE# 2031988  
(858) 722-7461

DRE: #01911548

*"Incredibly knowledgeable in all phases of the practice sale: from finding qualified buyers, financing, promotion, escrow and legal representation."*

- Dr Bass, DDS

## Southern SAN DIEGO, ORANGE COUNTY, LOS ANGELES



- National City | \$295,000 | 3 ops | Established practice in busy retail strip. Call Tim at (714) 272-8404.
- IN ESCROW! El Cajon | \$720,000 | 5+ ops | Profitable GP, modern upgrades, major potential! Call Tim at (714) 272-8404.
- Santee | \$195,000 | 7 ops | Modest GP with substantial real estate available. Call Tim at (714) 272-8404.
- Newport Beach | \$485,000 | 5 ops | Contemporary office near Fashion Island. Call Tim at (714) 272-8404.
- IN ESCROW! Garden Grove & Irvine ENDO | \$755,000 | 5 ops | Two endo practices. Call Tim at (714) 272-8404.
- Agoura Hills | \$225,000 | 3+ ops | Fast-start practice in upscale area! Call Ken at (805) 338-5850.
- NEW! Central Hollywood | \$540,000 | 4 ops | New equipment, ready for you to step in! Call Darren at (805) 878-0633.
- IN ESCROW! Glendora | \$185,000 | 3 ops | Established GP in shopping center, off 215 FWY. Call Ken at (805) 338-5850.
- SOLD! Beverly Hills | \$450,000 | 3 ops | 5 Star practice downtown with great lease! Call Eddie at (310) 595-0203.
- IN ESCROW! Rancho Mirage | \$629,000 | 5 ops | 5-star GP in upscale shopping center. Call Tim!
- IN ESCROW! Rancho Mirage | \$1,200,000 + RE | 7 ops | Very profitable, well managed practice. Call Tim!
- San Bernardino County Endo | \$485,000 | 2+ ops | Profitable in Busy Retail Center. Call Tim at (714) 272-8404.
- IN ESCROW! Riverside | \$1,595,000 | 11 ops | Modern GP with top of the line equipment. Call Tim at (714) 272-8404.
- IN ESCROW! Palm Desert | \$1,100,000 | 8 ops | Super Premium, Fee for Service practice. Call Tim at (714) 272-8404.
- Palm Springs | \$295,000 | 4 ops | Golf capital of the world! All digital, modern practice. Call Tim at (714) 272-8404.

## VENTURA & SANTA BARBARA

- Ventura | \$455,000 | 4 ops | Beautiful, high-tech GP in prominent building! Call Ken at (805) 338-5850.
- SOLD! Ventura | \$385,000 | 3 ops | Room to expand in well managed, profitable GP. Call Ken at (805) 338-5850.
- Ojai | \$350,000 | 4 ops | Attractive, state of the art practice with high ceilings and picture windows. (805) 338-5850.
- IN ESCROW! Oxnard Turnkey | \$105,000 | 4 ops | Cozy office in modern highrise! Call Ken at (805) 338-5850.
- SOLD! Ventura | \$450,000 | 4 ops | In busy shopping center. Low overhead! Call Ken at (805) 338-5850.
- NEW! Santa Barbara | \$598,000 | 4 ops | Profitable GP near retail center and beach. Call Darren at (805) 878-0633.
- Santa Barbara County | \$498,000 | 4 ops | 30-year practice with glowing reviews! Call Darren!
- IN ESCROW! Santa Barbara | \$99,000 | 3 ops | 44 year established with room to grow. Call Darren at (805) 878-0633.
- Northern Santa Barbara County | \$295,000 | 3 ops | Profitable Pediatric and GP in busy area! Call Darren!
- Lompoc | \$125,000 + RE | 8 ops | Recently remodeled near Air Force Base. Call Darren at (805) 878-0633.
- IN ESCROW! Lompoc Dental Suite | \$590,000 | Two suites, for sale or lease. Call Darren at (805) 878-0633.
- Central Coast | \$299,000 | 3 ops | Beautiful office with lots of upside potential. Call Darren (805) 878-0633!
- SOLD! Santa Maria | \$2,235,000 | 6 ops | Fantastic practice in a popular medical building. Call Darren!
- IN ESCROW! Santa Maria | \$1,135,000 | 4 ops | Great GP with RE in growing area. Call Darren!
- Santa Maria | \$140,000 | 3 ops | 20 years of goodwill at comprehensive GP. Call Darren!



TO SEE MORE LISTINGS, VISIT: [INTEGRITYPRACTICESALES.COM](https://www.integritypracticesales.com)

**Happy holidays from the team  
at Integrity!**

**(855) 337-4337**

Broker Partners  
Bill Kimball, DDS & Darren Hulstine

## Central

### BAY AREA & SAN LUIS OBISPO COUNTY



- N. San Luis Obispo County | \$699,000 | 4 ops | Profitable GP, high-vis near downtown. Call Darren!
- 5 Cities Area | \$38,000 | 2 ops | Modest practice, tons of goodwill. Call Darren (805) 878-0633.
- Coastal SLO County | \$249,999 | 2 ops | Charming FFS GP, walkable near beach! Call Darren (805) 878-0633.
- IN ESCROW! Central Coast Wine Country | \$399,000 | 5 ops | Beautiful, successful GP in a great location. Call Darren!
- Monterey Peninsula | \$525,000 | 7 ops | Building for sale with tenant income! Call Darren!
- IN ESCROW! San Jose | \$450,000 | 5 ops | Profitable open concept in charming area. Call Scott at (650) 374-9383.
- NEW! San Jose Ortho | \$315,000 | 5 ops | Well established practice in prestigious neighborhood. Call Scott!
- SOLD! Sunnyvale | \$380,000 | 5 ops | Tons of opportunity! Priced to sell. Call Scott at (650) 374-9383.
- NEW! San Francisco Perio | \$482,000 | 2 ops | Very profitable FFS practice downtown SF. Call Scott at (650) 374-9383.
- Fairfield | \$875,000 | 4+ ops | Ultra profitable, high tech, near freeway exit. Call José at (925) 382-9525.
- Hayward | \$295,000 | 4 ops | 21 year GP near university and downtown. Call José at (925) 382-9525.
- Milpitas | \$455,000 | 4 ops | All digital general practice in busy shopping center. Call José at (925) 382-9525.
- IN ESCROW! Oakland | \$720,000 | 4 ops | 64 years in historical building (RE available). Call Nelson at (510) 501-1959.
- Oakland | \$495,000 | 3 ops | Very profitable, high traffic, high volume. Call Scott at (650) 374-9383.



## YOU CANNOT GO WRONG WITH THIS COMPANY

*It was a pleasure to work with Integrity and I will forever be grateful to them for ultimately selling the practice during a pandemic and for the asking price."*

- Dr Adams, DDS

## Northern

### CENTRAL VALLEY, SACRAMENTO, & NORTHERN CALIFORNIA



- Roseville Prosthodontic | \$834,000 + RE | 4 ops | Busy, mostly fee-for-service! Call Brian at (707) 898-0842.
- IN ESCROW! Bakersfield | \$300,000 + RE \$695k | 5 ops | Bright, paperless office in desirable med center. Call José!
- SOLD! Bakersfield | \$995,000 | 7 ops | Very profitable, highly rated, expansion opportunity. José (925) 382-9525.
- Turlock Turn-key | \$150,000 | Fully renovated endo practice, priced to sell! Call José at (925) 382-9525.
- Manteca | \$315,000 | 3 ops dedicated to buyer | Partnership opportunity at successful group. Call José!
- SOLD! Dublin | \$180,000 | 2 ops | Modest, low overhead, room for growth! Call José at (925) 382-9525.
- IN ESCROW! Bakersfield | \$883,000 | 6 ops | Very profitable, associate run modern office. Darren at (805) 878-0633.
- NEW! Fresno | \$385,000 | 5 ops | Landmark 5 star GP in excellent neighborhood. Call José at (925) 382-9525.
- Fresno | \$195,000 | 3 ops | Turnkey plus, merger or second location. Call José at (925) 382-9525.
- Merced | \$365,000 | 4 ops | Growing area, shopping center location, hightech! Call José at (925) 382-9525.
- SOLD! Cutler | \$185,485 incl. RE | Turn key with 400 charts. Price includes real estate! Call José at (925) 382-9525.
- Sonora | \$999,000 + RE | 9 ops | Spa-like office, high tech equipment! Call Brian at (707) 898-0842.
- Oakhurst | \$525,000 | 4 ops | Very profitable 5-Star practice with historic charm! Call José at (925) 382-9525.
- Tulare County | \$349,000 | 6 ops | Fast start, huge opportunity! RE available. Call José at (925) 382-9525.
- Delano | \$825,000 | 5 ops | Extremely profitable, hightech GP. Great reputation! Call José at (925) 382-9525.
- Visalia | \$750,000 (+ RE \$1.225M) | 10 ops | State of the art, modern. Call José at (925) 382-9525.





The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

Explore **FREE** resources about **COVID-19** and  
your Dental Practice at [JSDLawOffice.com/COVID19](http://JSDLawOffice.com/COVID19)

CALL **888.212.DUMM (3866)**

EMAIL [info@jsdlawoffice.com](mailto:info@jsdlawoffice.com)

FAX **949.606.8624**

VISIT [jsdlawoffice.com](http://jsdlawoffice.com)

## LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS  
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS  
OFFICE & SPACE-SHARING AGREEMENTS  
OFFICE LEASE REVIEW AND NEGOTIATION  
REAL ESTATE PURCHASE AGREEMENTS  
PURCHASES/SALES OF DENTAL PRACTICES  
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES  
COMPLIANCE WITH THE DENTAL PRACTICE ACT  
EMPLOYMENT LAW & CONTRACTS

**Complete Enterprise Phone System** for sale. Over 20 phones. Make an offer. Email: [Info@OCSmile.com](mailto:Info@OCSmile.com)

**American Manufactured Dry Vacuum System**, Variable Speed, Powerful, Quiet and Stable Vacuum Chairside \$5295, ask about Water District \$500 Rebate. Call (800) 423 - 5657, or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**Oral surgeon needed for mutually beneficial office share arrangement. Have large beautiful Newport Center office that can be modified/equip. for surgeries or a long term commitment. F/t, P/t email [Mbarnes@mbarnes.occocoxmail.com](mailto:Mbarnes@mbarnes.occocoxmail.com) or call 949 698-2693**

**SAN FRANCISCO:** Opportunities like this in SF are few and far between! 1000 sf w/ 5 ops. \$695k - Real Estate Also Available (AN-1326) WPS/800-641-4179

**Practice Sale:** Flat fee & unlimited legal counsel to sell your practice, \$5,000. [www.providerlegal.com](http://www.providerlegal.com)

**Practice for sale:** Dentist in Visalia retiring after 40 plus years. Good will, equipment, supplies and real estate for sale. Payments will be close to renting office space. Call (559) 733-2272 or email [magic221@aol.com](mailto:magic221@aol.com)

**MADERA** - 8 ops/6 eq't'd. Store front location w exposure/visibility. Mixed pts. Annual Gross \$600K+. Digital x-rays. D&M Practice Sales (818)591.1401

**New, Stunning & Exclusive** Riverside Dental Office on Prime Van Buren Blvd & Hewes St Corridor Professional Building for lease. Ground Floor, Impressive and spacious 1,425 sq ft w/4 operatories, private DR's office with restroom, lab, break room, 2nd restroom, high-end T.I.s and ample parking. Must see to appreciate. Free rent offered with 5 year lease. Asking \$5,600/mo. Available immediately. Call direct 951 533 7525

**CENTRAL VALLEY GP FOR SALE** - 6+2 Ops, High Visibility, Digital, Specialties Referred. GR \$900K. HSPPT-Jay Harter 916-812-0500-#CA2721 <http://dentalpracticetransitions.henryschein.com/CA2721/>

[www.DentalAttorneys.com](http://www.DentalAttorneys.com) Starting Fresh? Retiring? Call the transition experts. 800.499.1474

**\$350K 5** ops in Sac(landpark) 2020 gross 321K/9mths 15 yrs in business. building 4sale2. 916-862-5507

**WAVEONE GOLD FILES & 7000-L** IMPLANT MOTOR W 1 Y WARRANTY FOR SALE IN GREAT PRICE TEXT DR ISMAIL 562-968-4061

**PLACER COUNTY** 30-year foundation. 4-days of hygiene. 7+ new patients a month. Strong staff. Top line collections are \$1.2 Million. Basically C&B practice. Owner booked 4-weeks out, hygiene 6-months. To learn more, go to [www.PPSellsDDS.com](http://www.PPSellsDDS.com).

**Endodontist Wanted** - Well-established private (non-corporate) endodontic office in Downtown Los Angeles is looking for an Endodontist to work 1 to 3 days a week. Microscopes, GentleWave and CBCT present. Prefer great communication and clinical skills. Flexible Schedule. Text 267.738.8043 or send CV to [RootCanalDMD@Gmail.com](mailto:RootCanalDMD@Gmail.com).

**Dental Practice in GARDENA.** General & Ortho Practice. Grosses ~\$1.7 Million. Mostly PPO/Cash. Primary production from 1 doctor & 1 hygienist. Dental office & dental lab included. 7 equipped ops. Call Loc Pham, BRE#01875780. (714) 550 - 7494. <https://LCFpracticesales.com>

**SELLING VATECH PAN/ CEPH PAX-FLEX 15K** - GIVE US A CALL AT 562-404-3500 Young's Dental

**SAN FRANCISCO:** Established 15 years - SELLER RETIRING! Easy Access from GGB. 4 fully equipped ops. Amazing Location! \$1M (AC-1333) WPS/800-641-4179

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance.** Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.



# Get the best option

Many simple & complex legal issues facing your practice can be handled in a variety of ways, helping you select your best option is the priority. Let's explore these solutions. Call for a free initial consultation.

- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- DSO Formation & Seller Representation.
- Limited Liability Company Formation and Agreements

*I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.*

**Hendrick Gonzalez, DDS - 9/25/18**

*I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!*

**Ari Rosenblatt, DDS, DMD**

*Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.*

**Dr. Jeff Javelet**



**A. Lee Maddox, DDS, Esq.**

**So: (949) 675-1515 • Fax: (949) 339-2062**

[www.maddoxhealthcarelaw.com](http://www.maddoxhealthcarelaw.com)

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

**No: (888) 535-4517**

499 Marina Blvd., Suite 105, San Francisco, CA 94123

**"Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**1064XLASE** - Like new min use, paid \$6000 ask \$2500, 4-5 yrs old in Rocklin 95765. Kim 541-280-5149 / smile4fish@yahoo.com.

**Thriving Los Banos Dental Practice** Thriving, modern practice in Los Banos, CA. Six fully equipped ops in newer stand-alone building. Room for expansion. Annual collections of \$1.2 mil with lots of potential for growth. (CAD114) Contact Rod Johnston, Broker with OMNI Practice Group at (510) 633-2697 or rod@omni-pg.com

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**LAKE TAHOE GP FOR SALE** - 4 Ops, 37 Yrs. Goodwill, Digital, Strong Hyg. GR \$760K. HSPPT-Jay Harter 916-812-0500-#CA1715 <http://dentalpracticetransitions.henryschein.com/CA1715/>

**SPONIX OVAL RX** 4OZ BOTTLES 100(NIB) \$10 Dutton DDS 530 241-4134

**Office Closed** selling all chairs, autoclave, small equip willing to go to storage to see for yourself ml4273936@gmail.com

**General Dentist** needed at Sunnyvale, CA who can do implants and Invisalign. Please send resume to marygcoblan@gmail.com.

**Modesto Practice** for sale 1400sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. Please contact 2154367600

**San Francisco office** 700k gross average, 4 ops 2100 sq ft. \$475,000 Dr Rishi Salwan DRE #02085289 Call 6263836648

**\$350K 5** ops in Sac(landpark) 2020 gross 321K/9mths 15 yrs in business. building 4sale2. 916-862-5507

**"This is the second website** that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

**LIVE & WORK AT BEACH.** Private Office 3 Blocks from HB PIER. P/T Or F/T Ethical Dentist, Option to Buy Out. E-mail resume cdanieljaffe@yahoo.com

**FREMONT:** A steal at \$125k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/10 Ops. Reduced \$125k (DG-1182) WPS/800-641-4179

**practice for sale** San Bernardino gross \$300k on 3 days 4 ops 1100 sq ft on busy street corner asbantee owner retiring ask \$240 562.832.9332 mike dre#02079096

**Established practice** for sale due to health issue w/o realestate. Digital X-ray. OpenDental software. call/txt 925-285-3782

**Oakhurst Practice For Sale** \$545,000, Very profitable, successful practice is the picture of historic charm! info@integritypracticesales.com (855) 337-4337

**RANCHO CORDOVA:** Great Merger Candidate – Currently on a Month-to-Month Lease! ~1,100 sf w/4 Ops. \$125k (EG-1320) WPS/800-641-4179

**Cypress Practice:** Established in 2009, asking price 1.189.00 This charming mixed practice is centrally located in the Cypress area of Northwestern Orange County. Located at the apex of the 405 & 605 Frwys. Utilizing 4 ops with modest equipment in 1,760 sf. As a highly respected practice providing services to private patients as well as special needs, its annual collections age 1.3M 3 years left on a 5 year lease. Off street parking. Contact Cliff: chouser@kunaucine

**FAIR OAKS/CITRUS HTS GP FOR SALE** - 4 Ops, Digital, 6 Hyg Days. GR \$970K. HSPPT-Jay Harter 916-812-0500-#CA656 <http://dentalpracticetransitions.henryschein.com/CA656/>

**4 ops, Dental office for sale. 1,500 sq/ft. All PPO and private pay. Will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.**

**IN ESCROW** - Long Beach #1149 - Restorative dental practice. Three year average collections \$701,043.2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking \$595,000. Contact: info@wppps.com

**Dental loans:** 100% financing at competitive rates. Contact HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**CANYON COUNTRY** – EMERGENCY SALE. (5) op G.P./ (4) eq't'd. In a Shop. Ctr. Dentrix, Digital x-rays & Pano, Chartless. Gross \$20K/mos p.t. Cash/PPO/HMO. D&M Practice Sales 818.591.1401



**Legal Tip:** Buyers: It takes 15 years to fully deduct allocations to goodwill. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Need associate dentist to work in bakersfield, full time, monday to friday, salary per year \$150.000 to \$200.000, PPO, Denti-cal and cash, email:luismiguelcollazos@yahoo.com**

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ 310)844-0888 for details.**

**"BRAND NEW in BOX"** Dental Operatory Equipment- ADEC 511 Dental Chair, Continental delivery system 545 12 oclock work surface and instruments, MID Mark Dental Stool, Europe Artizan Treatment Center \$49,000 obo email for details ppecknold@yahoo.com

**Place a free ad for print** in this publication now. Go to [www.dentaltrader.com](http://www.dentaltrader.com) and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

**Bakersfield Dental Real Estate For Sale** 4 OPS Fully Digital \$420,000 Dr Rishi Salwan DRE #02085289 Call 6263836648

**ELK GROVE, CA** – Well designed 11 OP GP practice, (8 Ops Equipped) all digital, great sized office for BIG plans, offered at \$355K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**TRANSITIONS and ACQUISITIONS.** We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

**" Memory Foam "** Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call (800) 423 – 5657 or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**GREAT DEALS IN GREAT PRICES** at <https://store.socal-rootcanal.com>

**SACRAMENTO GP FOR SALE** - 3 Ops, 4<sup>th</sup> Shared, Digital, Est. 28+Yrs., CEREC. GR \$671K. HSPPT-Jay Harter 916-812-0500 - #CA1745 <http://dentalpracticetransitions.henryschein.com/CA1745/>

**HOLLISTER:** Practice expectations to produce >\$600k the first year, a steal at \$125k! ~1,218 sf w/3 Ops. \$125k (DG-1251) WPS/800-641-4179

**For Rent: 1700ft2 Dental Office** Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

# Want your ad to stand out? It's easy.



The choice is yours  
when you place  
your ad online.  
Just select the look  
you like at,

<https://www.thedentaltrader.com/place-a-reader-ad/>.

## *No enhancements*

**Does your** Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting

## *Bold text*

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with all bold text

## *Bold text with border*

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with bold text & a bold border

## *Black box-bold white text*

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad in a black box with bold white lettering!!! Nice right?

**MILLBRAE - CHINESE CLIENTELE** 2021 trending \$600,000 in collections. Everything new since 2017 including dental suite at investment of \$400,000. 2-operatories (3rd available) and Gendex GXDP-700-1 Pano. Full Price \$375,000. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

**Employee Issues?** Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. [www.providerlegal.com](http://www.providerlegal.com)

**Oral surgeon needed for mutually beneficial office share arrangement. Have large beautiful Newport Center office that can be modified/equip. for surgeries or a long term commitment. F/t, P/t email Mbarnes@mbarnes.occoxmail.com or call 949 698-2693**

**AEROSOLS REDUCTION ADAPTER FULL KIT** WITH VALVE FOR ISOLITE/DRYSHIELD + 22 MOUTH PIECES. NEVER USED \$495 TEXT DR ISMAIL 5629684061

**SMART INFRARED** NON-CONTACT THERMOMETER FOR SELL \$49 562-404-3500 Young's Dental

**Calipatria: Only dentist in town, bring sold with free standing building, with 40 years + of goodwill, Rural area highly coveted cowboy atmosphere. Loyal patient base, large parking area with room to expand: email cliff: chouser@kunaucine.com**

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO. Properties, (The future is here!) Kids2Dentist (323)472-4751 ext: 101 Resumes to [info@tko.properties](mailto:info@tko.properties)

**DISPOS-A-TRAP #5501** EVAC TRAP FILTERS X130 @ \$20 DUTTON DDS 530 241-4134

**OFFICE SHARE NEWPORT CENTER.** The demand for high quality space on a part time basis has never been stronger. Rent by the hour/day and we will supply everything you need. No long term commitments. Great for practices in transition, younger, older or specialist getting started. Flexible rates. Can lead to permanent space if desired email/call 949 698-2693 mbarnes@mbarnes.occoxmail.com

**San Bernardino Endodontic Practice** For Sale \$485,000, Profitable practice on a busy road in a quiet neighborhood. [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**Need a Due Diligence Report?** Before you buy a dental practice, you need to know the risks. Visit us at [mydentistcpa.com](http://mydentistcpa.com). 949-485-2011. We are totally independent from practice brokers.

**3D Printing CE Course:** Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. [www.learn3d.com](http://www.learn3d.com)

**Luis Kong, DDS (San Francisco, CA)-** Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**Holtville: 4 ops over 40 years of goodwill. Highly visible being sold with stand alone building. Also vacant lot next door. Rural only dentist in town. E-mail Cliff: chouser@kunaucine.com for NDA & Practice Profile**

**MONTEREY GP FOR SALE** - 4 Ops+RE, Paperless, Digital. No Delta Premier. GR \$1.1M+. HSPPT- Jim Engel 925-330-2207 - #CA2614 <http://dentalpracticetransitions.henryschein.com/CA2614/>

**MONTEREY COUNTY:** Collections are expected to be over ~\$1.5M in 2021! ~4,860 sf w/10 Ops. Reduced \$855k (DG-1208) WPS/800-641-4179

**CLOVIS** - (6) op G.P. located in a shop. ctr, with excellent exposure/visibility/signage. CASH/PPO Pts. Annual collect. approx. \$1.1M. Digital, chartless & (2) CERECs. D&M Practice Sales (818) 591.1401

**IMPLANT MOTOR ASEPTICO 7000-L NEW 1 Y WARRANTY WITH LED MONT BLANC IMPLANT HP, GREAT DEAL AT GREAT PRICE TEXT DR ISMAIL 562-968-4061**

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham. [www.maddoxhealthcarelaw.com](http://www.maddoxhealthcarelaw.com)

**Dental Practice in CONCORD.** New Listing! 2020 Collections ~\$400K. High quality family practice. Mostly PPO/Cash. Shopping mall. 4 eq.ops. Call Loc Pham, BRE#01875780. (714) 550 - 7494. <https://LCFpracticesales.com>

**Quiet Reliable American Manufactured** Dental Air Compressors with Drying Systems, \$3795. 1.25 HP to 5 HP available. Call (800) 423 - 5657 or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**AUBURN VICINITY:** Seller Highly Motivated! ~ 1430 sf w/4 Ops. Reduced Price \$435k - Real Estate Also Available (HG-1116) WPS/800-641-4179

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.**

# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

Contact  
one of our  
experienced  
Transition  
Consultants



Dr. Thomas Wagner  
Lic. #01418359  
(916) 812-3255  
45 Years in Business



Jay Harter  
Lic. #01008086  
(916) 812-0500  
20 Years in Business



Dr. Russell Okihara  
Lic. #01886221  
(619) 694-7077  
38 years in business



Kim Ta  
Lic. #02085576  
(408) 687-5001  
16 years in business



Jim Engel  
Lic. #01898522  
(925) 330-2207  
47 Years in Business



Christy Conway  
Lic. #02143744  
(619) 889-6492  
18 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### NORTHERN CALIFORNIA

**ALAMEDA COUNTY SOUTH ORTHO - NEW LISTING** - This small but great neighborhood practice boasts over 30 years of goodwill. 2020 Revenues of \$505K with over 50% net profit on a 24 hour workweek. 3 open bay chairs in 890 sq. ft., below-market rent, Orthowave PMS, and Digital Pan/Ceph. Small staff and low overhead drives this practice worthy of any first-time buyer or a satellite office for veteran owners. Like so many Ortho practices, Covid-19 shutdown has nearly no negative effect on this office! #CA2785- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2785/>

**EAST BAY AREA PEDO** - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2523/>

**FAIR OAKS/CITRUS HEIGHTS AREA** - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA656/>

**FAIRFIELD AREA - NEW LISTING** - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sf office with 7 Ops, Dextrix, Digital sensors, intra-oral cameras, Digital CBCT/Pano and average age of equipment under 5 years. 1,800+ active patients, 23-25 NP/mo., with 8 to 10 Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36 hour work week, 2020 (COVID year) was at 80% of 2019 production and 2021 is on track to exceed \$1.75M. Seller may work back for a short time. #CA1824- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1824/>

**FREMONT ORAL SURGERY - NEW LISTING** - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2754/>

**GREATER SACRAMENTO** - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital and I/O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$725K and 2020 Production \$781K on 32 hrs./wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

**GREATER SONORA AREA** - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dextrix, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1713/>

**HAYWARD** - A great neighborhood practice and RE opportunity on one of the city's busiest streets. Established in 1978 in a 1,300 Sq. Ft., single-story condo boasting 4 fully equipped and updated treatment rooms. Digital X-Ray and XL Dental Software with workstations throughout. Newly installed CEREC System and updated facility throughout. Annual average revenue of \$685K with pre-Covid collections over \$730K and recovering well in 2021. Nearly all specialties referred out and priced right for the right buyer. #CA2771- Jim Engel - 925-330-2207

**LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING...** Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**LAKE TAHOE AREA** - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients in 2019 (with a 6th plumbed), 2 Intra-Oral Cameras, Softdent digital sensors, CAESY Patient Ed Software, Panoramic Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500

**MILLBRAE - NEW LISTING** - This great practice in the heart of the Peninsula has over 60 years of goodwill, 40 with the current owner. 2019 revenues of \$1,077,000 and recovered from COVID on pace for a record year. Strong cash flow and 6 days of Hygiene on a 4 day workweek. Datacon PMS with 8 workstations, Digital X-Ray, Film Based Panoramic and Waterlase Laser. Professionally designed interior with 5 Ops in ~1,600 sq. ft. Owner is willing to work back for a short period to insure a smooth transition. Only owner/operators need apply. #CA1139- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1139/>

**NAPA COUNTY - NEW LISTING** - General Practice located in a beautiful wine country town in Napa County. 7 Ops in a 2,088 sq. ft., stand-alone building. An inviting, warm, and friendly atmosphere with modern touches has seen generations of families in the community for over 37 years. GR \$1M+ with 7 Days of hygiene. Computerized throughout with Dextrix, Dexis Digital X-ray, including Sordex Digital/Ceph Pano. Out of network with Delta Dental! A C&B with a strong hygiene program and 12-16 NP/month. Highly desirable foundation, including the opportunity to grow keeping specialty work in-house. #CA2912- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2912/>

**NORTHERN SACRAMENTO** - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dextrix PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1745/>

**OAKLAND - NEW LISTING** - Incredible Goodwill of over 45 years in this Pill Hill area of Oakland, within walking distance of BART. 2019 Revenue of \$473K on a 4 day work week with Post-Covid recovery to \$595,000 in 12 months since reopening. 3 Ops in approx. 1,500 sq. ft. with Digital X-Rays and Digital Panoramic. Carestream PMS with 6 workstations, Intraoral Camera & Fiber optics. Seller owns the stand-alone building and offering a great long-term lease. #CA2839- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2839/>

**OAKLAND** - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent, and CEREC equipment. 2019 GR \$675K on 4 Dr. days a week with 14 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Buy it! Sell it! Trade it!!



# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.



Kerri McCullough  
Lic. #01382259  
(949) 300-0312  
40 Years in Business



Jaci Hardison  
Lic. #01927713  
(714) 318-4911  
31 Years in Business



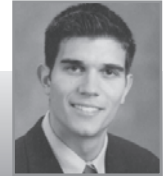
Steve Caudill  
Lic. #00411157  
(951) 314-5542  
30 years in Business



Thinh Tran  
Lic. #01863784  
(949) 533-8308  
16 Years in Business



Gina Miller  
Lic. #02015193  
(707) 391-7048  
31 years in business



Dr. Ben Sapir  
Lic. #02126473  
(310) 596-0961  
13 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**PLEASANTON - NEW LISTING** - Great location and beautiful office in the heart of this highly desirable community. 2019 Revenues of \$1.3M+ with 7 Ops, 5 equipped in ~3,200 sq. ft. with Dextrix PMS, Digital X-Ray, Digital Pan and Diode Laser. No need to add \$\$, this practice has everything! This won't last long, so apologies in advance if you miss out. #CA2891- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2891/>

**REDDING AREA - PRICE REDUCED BY \$100K UNDER VALUATION APPRAISED PRICE!** Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dextrix, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. 2021 on track to produce over \$620K. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1742/>

**ROCKLIN/GRANITE BAY AREA - NEW LISTING** - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a very desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years of Goodwill in this paperless practice, Dextrix, fiber optics, Dexis digital x-ray, intra-oral cameras, CariVu system, iTero Scanner, and soft tissue laser. Dextrix reports 1,650+ active pts. in past 18 months, averaged over 21 NP/mo. in past 12 months, 8.25 days of Hygiene per week (accounts for ~24% of total prod.). Room for growth in Endo, Perio, and Implant Placement procedures. 2019 GR were \$1.6M+, 2020 GR was \$1.5M+ (2020 COVID year prod. was ~91% of 2019 prod., and 2021 is projected to have a record year at \$2M+prod.), all on a 36 hour workweek in which, in addition to Seller Dentist, an Associate also works 2 days per week. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

**ROSEVILLE/CITRUS HTS. AREA - NEW LISTING** - High retail and drive-by traffic 4 Op practice with 18 years Goodwill. Nice layout in ~1,600 sf professional & retail exposure building. MOGO Practice Management Software, digital x-ray, intra-oral cameras, and soft tissue laser. Software reports 1,300+ active patients in past 18 months, averaged 13 NP/mo., 5 days Hyg/wk., scheduled out 4 weeks in advance. Room for growth in hygiene and with most specialties referred out. 2019 GR \$613K, 2020 GR was \$600K (which represents approximately 98% of non-COVID year's GR), and is on track to hit a practice record \$775K in 2021... on a 5 day work week. Seller will assist Buyer in transition. #CA2897- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2897/>

**ROSEVILLE/CITRUS HTS. AREA - NEW LISTING** - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2749/>

**ROSEVILLE/ROCKLIN AREA - NEW LISTING** - High production, high-end, 7 Op GP practice in a highly-desirable sustained growth area. Efficient space layout with plenty of glass/windows for a bright & cheerful space in ~2,700 sf professional & dental office building suite. 32+ years of Goodwill, Dextrix, Dexis digital x-ray, intra-oral cameras, Pano, Planmeca CAD/CAM System, and 3 soft tissue lasers. Dextrix reports 4,100+ active pts in last 18 months, averaged 44 NP/mo., 10-12 days of Hygiene/wk. (accounts for ~30% of total production). 2019 GR \$2.3M+, 2020 GR was \$2.2M+ (2020 COVID year production was ~96% of 2019 GR, and 2021 is projected at \$2.5M+ production), all on a 35-40 hour work week. Seller may work-back to assist Buyer, possible Lease with Purchase Option of the ~5,100 sq. ft. building with cash-flow tenant in place. #CA2770- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2770/>

**SACRAMENTO** - Huge \$70K price reduction on a must-see GP opportunity... Seller is highly motivated to retire! 5 Op practice in an attractive and efficient space layout... and own your own space in the purchase of ~1,400 sq. ft. share of a large, high-valued professional multi-tenant dental office building. Busy retail, medical, and dental area with easy access to Highway 50. This practice features nearly 50 years of solid/predictable Goodwill, Datacan Software with 8 workstations, digital x-ray, and access to a large conference room for meetings. 2019 production results boasted over 1,800 active patients, averaged 5 to 6 NP/mo., 6 days of Hygiene/wk., and \$697K GR on a 3.5 day per week average Dr. work week. Room for growth with all specialties being referred. Production has averaged approximately \$41K/mo. for the (post-COVID closure) period of July 2020-January 2021. Seller would work back to assist Buyer in transition. Additional unique possibility of 1st right of refusal on adjoining suite and GP practice in 2 to 5 years to allow for planned growth and further expand the practice patient base and number of Ops. #CA2620- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2620/>

**SAN JOSE** - Beautiful West Valley practice established for over 35 years. 2019 GR of \$1.3M+ with Adjusted Net of 38%. 6 fully equipped Ops housed in 1,850 well-decorated square feet. Paperless Charts, Digital X-Ray, Digital Pan, CAD/CAM, and Diode Laser. Upscale Multi-Tenant office building near major shopping complex. Seller will stay on part-time if needed, but will work towards a very smooth transition. #CA1140- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1140/>

**SAN JOSE** - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this 3 operator general practice which boasts a modern design, on concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

**SAN MATEO - NEWLY ADJUSTED PRICE IMPROVEMENT!** This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dextrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2596/>

**SONOMA COUNTY - NEW LISTING** - Priced below Market Value, 3-year historical consistency- Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2790/>

**SONOMA COUNTY** - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2594/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)  
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**SONOMA COUNTY - NEW PRICE ADJUSTMENT!** Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA544/>

**VACAVILLE AREA** - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrix with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2748/>

**VACAVILLE AREA - PRICE REDUCED BY OVER \$35K!** Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrix. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA645/>

### CENTRAL CALIFORNIA

**CENTRAL COAST** - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA1218/>

**CENTRAL VALLEY/MODESTO - NEW LISTING** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2721/>

**FRESNO AREA - NEW LISTING** - 6 Op Valley gem with great staff in a growing and desirable area. Over 20 years of Goodwill in a modern office space layout of ~3,200 sq. ft. Paperless with Eaglesoft, fiber optics, digital x-ray, intra-oral cameras, Trios Scanner, digital pan/ceph, and soft tissue lasers. Seller reports 2,400+ active pts. in the past 18 mo., averaged over 29 NP/mo. in past 12 months with 12 days of Hygiene/wk. (accounts for approximately 35% of total 2019 production). 2019 IRS GR \$1.4M+, 2020 P&L GR was \$1.306M+ (2020 COVID year prod. was ~90% of 2019 prod. and 2021 is projected to hit \$1.4M range again), all on a 36-hour workweek with Seller Dentist and Associate Dentist in production. Seller may consider Option to Purchase the stand-alone Building with practice. #CA2004- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2004/>

**GREATER STOCKTON** - Successful GP practice with 2,200 +/- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2006/>

**MODESTO AREA** - 5 Ops, 62 years goodwill in established neighborhood. Dentrix, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500

**MONTEREY - NEW LISTING** - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2614/>

**MONTEREY** - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong hygiene program and most specialty procedures referred out. Fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

**SANTA CRUZ COUNTY - NEW LISTING** - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2822/>

**SANTA CRUZ/APTOS PERIO - NEW LISTING** - 4 Ops, 1350 sq. ft. in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2725/>

### SOUTHERN CALIFORNIA

**BAKERSFIELD** - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2587/>

**BAKERSFIELD** - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA1274/>

**BURBANK** - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thanh Tran - 949-533-8308 <http://dentalpracticetransitions.henryschein.com/listing/CA2632/>

**COASTAL ORANGE COUNTY - NEW LISTING** - Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

**HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE!** Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312

**LONG BEACH** - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next 400-500 sq. ft. 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312

**MONTEBELLO - NEW LISTING** - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2786/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Buy it! Sell it! Trade it!!



# HENRY SCHEIN®

## DENTAL PRACTICE TRANSITIONS

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**ORANGE COUNTY** - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice's production includes higher-end procedures such as implants being done in-house. Seller refers most endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2704>

**ORANGE COUNTY** - 4 Ops+2 add'l spaces plumbed to expand, Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care. Modern, welcoming office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312

**OXNARD** - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

**PALMDALE/LANCASTER** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrix PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2612/>

**PALM DESERT** - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA691/>

**SOUTH BAY LOS ANGELES** - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus 50% Cash. The stand-alone building is for sale at \$1,500,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312

**SAN BERNARDINO - NEW LISTING** - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants adjacent to practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

**SANTA BARBARA** - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2531/>

**TORRANCE - NEW LISTING** - Shopping center location with 3 Ops and room for a 4th. Practice utilizes Dentrix and Dexis digital sensors. Seller refers out most specialty work and this practice has low overhead and high net. This practice is located in the highly desired South Bay with less than 5 miles to the beautiful beaches of southern California. Long established practice in the same neighborhood for over 30 years. This practice is 60% PPO and 30% cash patients. #CA2815- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2815/>

**TORRANCE - NEW LISTING** - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://dentalpracticetransitions.henryschein.com/listing/CA2807/>

## SAN DIEGO

**DEL MAR - NEW LISTING** - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2724>

**SAN DIEGO - NEW LISTING** - Beautiful practice for sale in a highly desirable and affluent community. Office has 4 Ops, CEREC, CBCT, Digital X-Ray, CariVu, soft tissue laser, and IO cameras in a 1,500 sq. ft. space. Dentrix Ascend cloud-based software, paperless with workstations in every Op. Room for growth with most specialties referred out. #CA2896- Christy Conway - 619-889-6492 <http://dentalpracticetransitions.henryschein.com/listing/CA2896>

**SAN DIEGO - NEW LISTING** - Rare opportunity, seller retiring! Beautiful 4 Op GP practice in a highly desirable location. Situated in a medical building with good cash flow, this very reputable dentist is doing high quality work. Practice utilizes Dentrix and Digital X-Rays. #CA2851- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2851>

**SAN DIEGO** - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, Icom, and ScanX. Modern and beautiful office with 10 year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

## OUTSIDE OF CALIFORNIA

**BIG ISLAND, HAWAII** - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #H11929- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/H11929/>

**PORTLAND, OREGON - NEW LISTING** - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2757/>

**SEATTLE ORTHO/PEDO - NEW LISTING** - Looking for a high energy and entrepreneurial spirited buyer for this Ortho +Pedo practice located in a high-end neighborhood of Seattle. Office features a 2,240 sf fully equipped with 1 private, 1 semi-private and 2 open bay chairs. (this would be considered by a bank to be a modified start up). Equipment is from 2014 and is in great condition. Seller willing to stay on (long term or short term). Collected \$200K in 2020 on 2 working days a week. As of 9/21: Practice Collected \$346K. #WA2863 Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2863/>

**SEATTLE SUBURB ORTHO/PEDO - NEW LISTING** - Stunning practice located in a beautiful building! Seller seeks motivated, energetic and entrepreneurial buyer who wants to take this practice and GROW! (Seller is open to bringing on an Associate, partner or a long term work back). Built out in 2014 with top of the line equipment. Paperless with Dentrix, and professionally designed. 2,915 sq. ft. with 4 open bay chairs, 1 surgical suite and 3 private Ops. Modified start-up. #WA2862- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA2862/>

**SOUTHERN OREGON** - Beautiful and turn-key office features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features 5 Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2688/>

**SOUTHERN OREGON** - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR2574/>

**TRI-CITIES, WASHINGTON** - Small modified start up, fully equipped and ready to re-open. Access to 1500 patient records. Eaglesoft PMS, laser, x-ray sensors and the ability to share the Delta Dental fee schedule. Desirable location and very affordable rent. #WA2629- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheindpt.com](http://www.henryscheindpt.com)  
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE  
888-685-8100



# DENTAL STARTUPS AND PRACTICE EXPANSION SYMPOSIUM

**DON'T MISS THIS EVENT!**

**Friday, January 14, 2022 | 11:00AM – 2:00PM**

TO RECEIVE ZOOM LINK: TEXT TO 310-270-6347



## INFINITE COMPUTING TECHNOLOGIES (Conference Room)

28466 Constellation Rd. • Valencia, CA 91355

*Unlock the Secrets of Jumpstarting or  
Expanding a Great Career in the Dental Business*

- **PLANNING:** prepare now for pre-planned success
- **LOCATION:** strategies matched with your vision
- **FINANCING:** get the best loans to fund your project sufficiently
- **IT & EQUIPMENT AND DESIGN:** elegance & efficiency, proven for Startups or Expansions
- **PRACTICE SYSTEMS:** Practice Metrics, HR, Communication New Patient and Hygiene Retention, Smart Scheduling



**Fazel Mostashari, MBT, CPA**

Dental Tax, Accounting, Valuation and Due Diligence

818-884-2549

Cal.Dental.Cpa@Gmail.com • DentalCpaCa.com



**Sherri Nickerson**

760-674-7298

sherri@nickersonconsulting.com • nickersonconsulting.com



**Michael Mustac**

661-964-9545

michael.mustac@infinitepc.net • infinitepc.net

## Provide

**Jason Schneller**

National Sales Manager- Projects Division, Provide, Inc.

818-561-8106

jason.schneller@getprovide.com • getprovide.com

## ND

NICKERSON DESIGNS

**Natalie Nickerson Hickman & Kim Reddick**

818-483-9061

kim@nickersonconsulting.com • nickersonconsulting.com

## CARR

**Laura Ragle**

424-313-4228

laura.ragle@carr.us • carr.us

The Advanced Dental Startups and Practice Expansion Symposium is a hybrid learning experience where attendees can meet (in person or via zoom) dental business leaders in financing, business systems, equipment, real estate, design, marketing and IT.

**NORTH MARIN - NOVATO** Part-time practice trending \$360,000. Tremendous upside per high visibility corner office sited at stop light intersection in growing area with no competition. Attractive 4-ops, Pano and paperless. Building optional purchase. Full Price \$150,000. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

**ORTHODONIST needed PRIVATE dental PRACTICE** located in Dana Point/Encinitas Partnership or own private practice. Jay 702-630-2527.

**Expanding your practice?** Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. [www.providerlegal.com](http://www.providerlegal.com)

**LOOKING FOR CAD/CAM EQUIPMENT?** WE GOT IT...CBCT, INTRAORAL SCANNER, MILLING MACHINES, 3D PRINTER AND MUCH MORE!! YOUNG'S DENTAL 562-404-3500 NOT ONLY DO WE SELL BUT WE ALSO TRAIN AND SUPPORT OUR DOCTORS

**Legal Tip:** Does your attorney provide his cell phone number for emergencies? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**FREMONT OMFS PRACTICE FOR SALE** - 4 Ops, Digital, Pano, Sedation Equip. GR \$550K. HSPPT- Jim Engel 925-330-2207-#CA2754 <http://dentalpracticetransitions.henryschein.com/CA2754/>

**Selma/Fresno Shopping Center** Dental Office 4 Ops 2019 403,000 PRICE\$200,000 Dr Rishi Salwan DRE #02085289 Call 6263836648

**SONORA DENTIST** Seeking to retire. Looking for older experienced in dentures dentist who is wanting to move from the city to a small foothill community. I am seeking to sell patient base(goodwill)--equipment is old and needs to be replaced--to a dentist who will take over lease and 900sqft office which is in very good location. Will sell for %75 of 2020 gross--\$82500 or offer. Dr Griswold 209-988-7697--leave text or message to make contact time.

**Want to change your address** or stop your subscription? Just go to [www.dentaltrader.com](http://www.dentaltrader.com) and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

**\*SECURE YOUR FUTURE\*** Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 \*[www.DentalAttorneys.com](http://www.DentalAttorneys.com)\*

**STOCKTON** - DON'T MISS IT 6 OP GP practice, updated technology. You will want to see it. Offered at \$900K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**FOR ALL YOUR DENTAL SUPPLY NEEDS** GIVE US A CALL AT 562-404-3500 YOUNG'S DENTAL

# FRAUD ALERT!

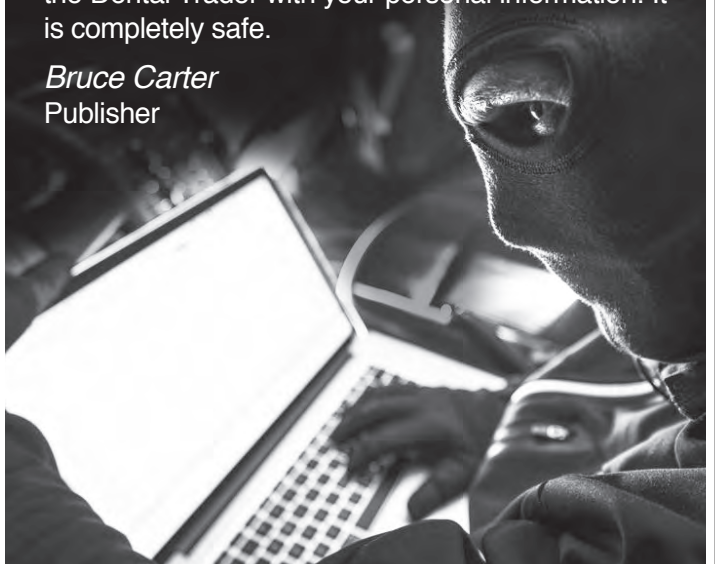
The Dental Trader has been informed that somebody going by the name of Shelly Henry-Demand Generation Specialist using the email address [shelly.henry@usamarketingsolution.com](mailto:shelly.henry@usamarketingsolution.com) has been spamming dental professionals offering "The Dental Trader Leads" claiming to provide all kinds of very personal information for sale.

It is and has always been Dental Trader policy not to sell or share any information we gather...ever. The protection of our readers and advertisers is of the utmost importance to us. This is why every page of the [www.dentaltrader.com](http://www.dentaltrader.com) website is encrypted and secured (using HTTPS) and we do not employ or know anyone named Shelly Henry (could be an alias, we can't say). **NOBODY HAS ACCESS TO OUR RECORDS AND OUR DATABASE IS SAFELY STORED IN A VIRTUAL VAULT.**

Anyone offering our data for sale is committing fraud and we ask you notify us if you encounter such a person. Our law firm is aggressively pursuing this matter.

Thank you for reading, advertising and entrusting the Dental Trader with your personal information. It is completely safe.

*Bruce Carter*  
Publisher



CPA & DDS  
**Wiederman & Madurowicz-Potter**  
 PREMIUM PRACTICE SALES

YOUR BRIDGE TO A SUCCESSFUL TRANSITION



Arthur Wiederman  
#01511095



Dr. Bogdan Madurowicz  
#02055720



Dr. Phil Potter  
#01780656

## Premium Practice Listings

### #1146 Coastal N. SD County

Turnkey With Ocean Views!

2021 Numbers Are Up!  
FFS/PPO/GP

40+% Average Profit  
Annualized 2021 \$1.25M  
Last 12 Mo. Coll. \$1.035M

**Asking \$700,000**

### #1152 Sonoma County

**New Listing**

*Live In Sonoma's Wine Country!*

Restorative FFS Practice  
Last 12 Mo. Coll. \$685,914  
1,350 Sq. Ft. Suite w/ 4 Ops  
Seller Retiring

**Asking \$445,000**

### #1144 Inland San Diego

*Coming Soon!*

Beautiful Turkey  
FFF/PPO/GP

1,535 Sq. Ft. – 4 Ops  
3 Yr. Avg. Coll. \$1.18M  
2019 Coll. \$1.2M  
2020 Coll. \$1.2M (10Mo.)

**Call To Be Placed On The Waiting**

### #1149 Long Beach

Restorative Dental Practice

3 Yr. Avg. Coll. \$701,043

2021 Proj. Rev. \$718,314

**SOLD**

1,750 Sq. Ft. Suite  
Seller Retiring

**Asking \$595,000**

We are looking for  
quality-oriented Dentist  
Buyers interested in San  
Diego, Los Angeles and  
Orange Counties.

Gathering resumes for  
career defining  
opportunities.

### #1150 Costal Orange County

Dream Restorative Practice

True FFS

**SOLD**

2,000 Sq. Ft. Suite  
4 Ops  
2020 Coll. \$1,976,000  
2021 5 Mon. Coll. \$678,286

**Asking \$1,890,000**

### #1147 Riverside County

Successful FFS/PPO/GP

Seller Owned Bldg.

**SOLD**

3,500 Sq. Ft. Suite  
6 Ops  
Seller Retiring After 40 Yrs.

**Asking \$820,000**

Your help, perseverance and dedication to finding the right young, energetic and well-trained orthodontist to replace me in my 40 year old practice has been so appreciated. This has been a dream come true! Not only did you find an excellent replacement you followed the process to completion and keep the ball rolling until the final dot of the final "i". The experience was pleasant and proceeded in a smooth and professional manner.  
~ Dr. William Denny



For More Information Please Contact: [info@wppps.com](mailto:info@wppps.com) or (714) 259-0501



**HEALDSBURG AREA:** Practice is on track to collect around \$900k in 2021! Steal of the Century at \$249k! - Opportunity to Own Real Estate (CG-1179) WPS/800-641-4179

**EZ 2000 Dental Software:** fully integrated practice management software w/ integrated Electronic Rx, Color 3D Graphic Tooth Charting w/Movable Teeth; Color Coded Scheduler; Perio Charting; Patient Ledger; Credit card merchant interface for patient payments; Patient/Insurance payments; eClaims; Individual/Family billing; Breaks down patient vs. insurance due on bills; Pre-determination of insurance benefits. Conversion available. Reg. \$3,395. Sale: \$1,995. Call: 800-273-5033. [www.ez2000dental.com](http://www.ez2000dental.com)

**Remodel or expand** with a competitive-rate dental loan. Call HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**UKIAH:** Practice is on track to collect just over \$800k in 2021! Possibility to own Real Estate. ~1200sf w/4 Ops. \$390k (FG-1086) WPS/800-641-4179

**Legal Problems:** Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. [www.providerlegal.com](http://www.providerlegal.com)

**practice for sale** San Bernardino gross \$300k on 3 days 4 ops 1100 sq ft on busy street corner asbantee owner retiring ask \$240 562.832.9332 mike dre#02079096

**ROSEVILLE:** Imagine practicing & owning a condo suite in one of No. CA best cities! 2,570sf w/ 3-4 ops. \$750k/ Real Estate Also Available (EN-1329) WPS/800-641-4179

**Established practice** for sale due to health issue w/o realestate. Digital X-ray. OpenDental software. call/txt 925-285-3782

**Oakland Practice For Sale** \$450,000, Priced at HALF of collections – high-revenue, high-traffic, high-volume Medi-Cal Practice! [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO.Properties, (The future is here!) Kids2Dentist(323)472-4751 ext:101 Resumes to [info@tko.properties](mailto:info@tko.properties)

**[www.DentalAttorneys.com](http://www.DentalAttorneys.com)** Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

**SONOMA COUNTY GP FOR SALE** - GR \$2.3M. RE for sale/ lease. HSPPT-Gina Miller 707-391-7048-#CA544 <http://dentalpracticetransitions.henryschein.com/CA544/>

**Got something sitting around** unused and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at <https://www.thedentaltrader.com/place-a-reader-ad/>



## EXCELLENCE IN DENTAL CONTINUING EDUCATION



**Conveniently Meet Your CA  
License Renewal Requirements.  
Live Webinars Held Online!**



**We are an industry leader, producing  
7CE Live Online Webinars. All CE units  
are live and CA & Nationally Accredited.**



**We Will Help You Stay Current With  
The Many Changes, Enhancements,  
And New Trends Within Dentistry!**

**REGISTER TODAY FOR  
CA APPROVED 7CE LIVE  
ONLINE WEBINARS  
FOR LIVE CE UNITS**

**CALL (424) 284-9896 OR  
VISIT [www.xcelseminars.com](http://www.xcelseminars.com)**



# WESTERN PRACTICE SALES

## 800.641.4179

info@westernpracticesales.com | WESTERNPRACTICESALES.COM

Practice Transitions Made Perfect™

### BAY AREA

**AC-1162 SAN FRANCISCO Facility:** Located in art-deco historical landmark! 1,200 sf w/4 fully equipped ops! Move-In Ready **\$80k**

**AC-1213 SAN FRANCISCO:** Located in historical Medical Professional Bldg. 10 year lease available & opportunity to EXPAND THE SPACE **\$295k**

**AC-1236 SAN FRANCISCO:** Located in upscale Presidio Heights/Laurel Heights area. Great Merger Possibility! 555 sf w/3 ops **\$689k**

**AC-1333 SAN FRANCISCO:** Established 15 years - SELLER RETIRING! Easy Access from GGB. 4 fully equipped ops. Amazing Location! **\$1M**

**AG-1079 SAN FRANCISCO:** Quality Practice in Heart of City! 1931 sf w/5 ops offering in-house specialists **\$685k**

**AG-1135 SAN FRANCISCO:** Practice collected \$451k the first 8 months of 2021 – Annualized Projections is >\$677k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

**AN-1224 SAN FRANCISCO Facility:** Located in 450 Sutter w/expansive Bay views! 871 sf w/3 ops **\$48k**

**AN-1326 SAN FRANCISCO:** Opportunities like this in SF are few and far between! 1000 sf w/ 5 ops. **\$695k - Real Estate Also Available**

**BC-1218 PITTSBURG Facility:** Spacious facility in popular retail shopping center w/ high foot traffic & major anchor tenants **\$59k**

**BC-1226 SAN RAMON:** Est. 40 yrs, seller retiring. 1,200sf w/5 ops on major 3-way intersection w/excellent visibility **\$190k**

**BG-1343 CONCORD:** Well-maintained, free-standing building located on busy street. ~1,118 sf w/3 Ops **CALL FOR DETAILS – Real Estate Also Available**

**BN-1103 BERKELEY:** Seller is retiring from this beloved practice! ~1500sf w/7 ops **\$110k/ 1/3 Interest - Real Estate \$400k**

**BN-1288 SAN RAMON Facility:** Located in one of the area's most sought-after premier business parks! ~1,800sf w/5ops. **Reduced! \$175k**

**BN-1332 BERKELEY:** Uncompromising commitment to delivering the highest quality of care! ~750sf w/ 3ops. **\$225k**

**CC-1030 SANTA ROSA:** Extraordinary practice. Prime location. Rock-Solid Staff. Highly skilled Associates. **\$324k - Real Estate Also Available!**

**CC-1207 VALLEJO Facility:** Move-In Ready Facility. 950+ sf w/3 ops Call for Address & Equipment List **\$80k**

**CC-1219 MARIN COUNTY:** Rare Opportunity! Loyal, stable PT Base. 750 sf w/2 Ops **\$188k**

**CC-1231 VALLEJO:** Quality Family Oriented Practice. 1,350 ft w/4 Ops **\$530k**

**CC-1262 SANTA ROSA:** Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

**CC-1290 SANTA ROSA:** Gold Mine of a Practice! 1.300 sf w 4 ops. Collected \$700k+ even during pandemic! **\$575k**

**CC-1302 SONOMA COUNTY:** Quality, family-oriented practice w/highly trained office staff. 1900 sf w/4 ops **\$336k – Real Estate Also Available**

**CG-1179 HEALDSBURG AREA:** Practice is on track to collect around \$900k in 2021! **Steal of the Century at \$249k! - Opportunity to Own Real Estate**

**CG-1246 PETALUMA:** Seller Motivated! Practice averages \$700k/year over the past 4 years. ~1,800 sf w/3 Ops. **Reduced: \$295k / Possibility to Own Real Estate**

**CN-911 SANTA ROSA:** In the heart of the Wine Country! 2250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

**CN-1090 VACAVILLE:** State-of-the-art practice is outstanding opportunity! 2400 sf w/7 ops + 1 add'l. **\$695k / Real Estate \$780k**

### BAY AREA CONTINUED

**CN-1166 W. SONOMA CO:** Established, quality FFS practice w/stellar reputation! 1262 w/4 ops. **Reduced! \$495k**

**CN-1308 NOVATO:** Earnings Buyout Opportunity. Transition Period Available. Flexible Terms. 1,200sf w/5 ops. **\$300k - Real Estate Also Available!**

**CN-1331 PETALUMA:** Opportunity for significant growth by maximizing workweek & keeping specialties in-house! ~1,700 w/ 4 ops. **\$400k**

**DC-1080 ALAMEDA:** Established 25 years. Seller retiring from this amazing practice. 1200 sf w/3 ops **\$575k**

**DC-1196 SAN JOSE Facility:** ALL ABOUT LOCATION! 1500 sf w/3 fully equipped ops **ONLY \$55k**

**DC-1260 FREMONT Facility:** ~ 1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$199,999**

**DC-1272 SAN JOSE:** Established 40 years! Seller Retiring! Stable PT base & seasoned staff. 1200 sf w/4 ½ ops **\$899k**

**DC-1311 LOS GATOS Facility:** TWO Office Suites to choose from! 1400 sf w/ 6 ops OR 2001 sf w/ 7 ops **\$300k EACH**

**DG-1141 SAN JOSE:** Top-of-line, state-of-art equipment. Practice is on track to collect ~>\$1.5M in 2021! ~1,450 sf w/5 Ops. **\$988k**

**DG-1142 SAN JOSE:** Family-oriented practice in a highly desirable neighborhood! ~1400-1600 sf w/3 Ops. Plumbed for 1 add'l. **Reduced \$90k**

**DG-1182 FREMONT:** A steal at \$125k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/10 Ops. **Reduced \$125k**

**DG-1208 MONTEREY COUNTY:** Collections are expected to be over ~\$1.5M in 2021! ~4,860 sf w/10 Ops. **Reduced \$855k**

**DG-1251 HOLLISTER:** Practice expectations to produce >\$600k the first year, a steal at \$125k! ~1,218 sf w/3 Ops. **\$125k**

**DG-1258 MILPITAS:** Located in Busy Retail Shopping Center w/Ample Parking! 1,050 sf w/3 Ops. **\$150k**

**DG-1294 LIVERMORE:** The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/2 Ops. Plumbed for 2 add'l. **\$195k**

**DG-1297 SAN JOSE:** Practice is on track to collect ~ \$785k in 2021! ~1,875 sf w/4 Ops **\$490k**

**DG-1304 FREMONT:** Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. **\$750k**

**DG-1313/DG-1314 SANTA CLARA COUNTY:** Amazing cash flow profits – Corporate EBITDA is off-the-charts for value! **\$1.89M**

**DN-1031 CUPERTINO:** This remarkable practice awaits your talent & skill! 1500sf w 3 ops + 1 add'l. **Reduced! \$995k**

**DN-1261 LIVERMORE:** Well-respected & established practice in a multi-tenant shopping center. 1,600sf w/4ops. **Reduced! \$95k**

**DN-1243 SAN JOSE:** Beautiful, Spacious, modern office w amazing visibility! 2,204sf w/4ops + 2 add'l. **\$395k**

**DN-1268 SANTA CRUZ:** Situated in a vibrant popular commercial/upscale residential neighborhood. 1,535sf w/4 ops. **\$695k**

**DN-1285 PLEASANTON Facility:** Turn-key Endodontic or GD facility! 1,000sf w/2 ops + 1 add'l. **Equipped ENDO \$95k or Equipped GD \$75k**

**DN-1293 SANTA CRUZ:** Growth is based on 5-star reviews and word-of-mouth referrals! 2,347sf w/5 ops. **\$927k**

**DN-1292 SAN JOSE:** Loyal/stable patient base of families as well as professionals! 1,880sf w/ 4 ops + 1 add'l. **\$295k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

### BAY AREA CONTINUED

**DN-1305 LIVERMORE:** Don't miss out on this remarkable State-of-the-Art opportunity! 1,400sf w/ 4 ops. **\$325k**

**DN-1310 WATSONVILLE:** Family-oriented practice focusing on delivering quality care! 1,800sf w/ 4 ops + 1 add'l. **\$315k**

**DN-1317 PLEASANTON Facility:** This amazing turn-key facility is an excellent opportunity. 1,100 sf w/ 3 ops + 1 add'l. **\$175k**

**DN-1321 MILPITAS:** Come live, practice and play in this progressive community! Established over 25 years w/ 1,100sf w/ 3ops. **\$75k**

### NORTHERN CALIFORNIA

**EG-1100 CARMICHAEL:** Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. **\$495k – Real Estate Also Available w/Long-term Tenant**

**EG-1202 AUBURN:** Reduced Price – All reasonable offers will be considered! Practice historically collects >\$500k annually. ~1,000 sf w/3 Ops. **\$225k**

**EG-1279 SACRAMENTO:** Possible Merger Opportunity w/well established patient base. ~1,200 sf w/4 Ops. **\$425k**

**EG-1299 SACRAMENTO:** Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops **Reduced: \$750k – Real Estate Also Available**

**EG-1320 RANCHO CORDOVA:** Great Merger Candidate – Currently on a Month-to-Month Lease! ~1,100 sf w/4 Ops. **\$125k**

**EG-1340 SACRAMENTO:** Located in A popular, busy, single-story Retail Shopping Plaza. ~1,500 sf w/3 Ops. **\$179K**

**EN-1204 CITRUS HEIGHTS:** Impressive top-of-the-line & state-of-the-art technology! 2,072 sf w/5 ops. **\$800k**

**EN-1209 LOOMIS:** Practice currently averages more than \$80,000 per month! ~1,800 sf w/6 Ops. **Reduced! \$615k**

**EN-1235 WOODLAND:** Grossed over 1.3mil in 2019! ~3,900sf w/6ops + 2 add'l. **\$925k/ Real Estate Available**

**EN-1269 SACRAMENTO Facility:** Modern & Inviting! Excellent space for start-up or relocation. ~1650sf w/3ops. **\$195k**

**EN-1276 ROSEVILLE (Facility):** Remarkable turn-key opportunity Available! 3,000sf w/6 ops + 2 add'l. **Reduced! \$50K**

**EN-1278 CITRUS HEIGHTS:** Well-established practice w/loyal patient base! 1,875sf w/5ops + 1add'l. **\$705k**

**EN-1291 YOLO COUNTY AREA:** Hesitate and you may miss out on your dream practice! 1,100sf w/5ops **\$450k**

**EN-1329 ROSEVILLE:** Imagine practicing & owning a condo suite in one of No. CA best cities! 2,570sf w/ 3-4 ops. **\$750k/ Real Estate Also Available**

**FC-1315 FORT BRAGG:** Fully Equipped dental office with adjoining suite available as rental income **\$499k includes real estate**

**FG-1086 UKIAH:** Practice is on track to collect just over \$800k in 2021! Possibility to own Real Estate. ~1200sf w/4 Ops. **\$390k**

**FG-1171 CALIFORNIA COASTAL TOWN:** Practice is on track to collect >\$2.8M in 2021! Possibility to own building! ~3,900 sf w/8 Ops. **\$1.8M**

**FN-1295 EUREKA:** Thrives on word-of-mouth referrals and phenomenal patient reviews! 1,300sf w/4 Ops + 1add'l. **\$395k /Real Estate Also Available**

**GN-1071 REDDING:** This quality practice is your springboard to success! 2264sf w/4 ops. **Reduced: \$475k**

**GN-1240 REDDING:** Family-oriented practice which strives for excellence. 1800sf w/5 ops + 1add'l. **\$495k /Real Estate Also Available**

### NORTHERN CALIFORNIA CONTINUED

**HG-934 GRASS VALLEY:** Seller Motivated! Priced at 42% of collections! ~1200 sf w/3 Ops. **\$145k - Real Estate Also Available**

**HG-1089 CALAVERAS COUNTY:** Est. 25 yrs w/Stellar Reputation! 3000+ sf w/6 ops **\$465k/Real Estate Also Available**

**HG-1116 AUBURN VICINITY:** Seller Highly Motivated! ~1430 sf w/4 Ops. **Reduced Price \$435k - Real Estate Also Available**

**HG-1146 TRUCKEE:** Practice is on track to collect ~\$650k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. **Amazing Price: \$335k**

**HG-1341 GRASS VALLEY:** Life doesn't get any better than in this beautiful town! ~1,030 sf w/3 Ops. **\$225k**

**HN-1277 SIERRA FOOTHILLS:** Solo/Group Setting. Est. 37 years w/large, stable patient base & seasoned staff. ~3,000 sf w/7 ops. **\$595k**

### CENTRAL VALLEY & SOUTHERN CALIFORNIA

**IG-1265 STOCKTON:** Own your own Condo Unit! Practice is on track to collect ~\$800k in 2021. ~1,106 sf w/3 Ops. **\$468k - Condo Unit Available**

**IG-1309 MERCED:** Practice normally collects ~ \$800k annually! ~1,617 sf w/4 Ops. **Seller Motivated! \$225k – Real Estate Also Available**

**IG-1318 MODESTO:** Practice on track to collect 1.5million in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. **\$600k – Real Estate Also Available**

**IN-1338 MERCED AREA:** Sink your roots into this well-established practice with a stable, loyal patient base! ~1,300sf w/ 3 ops. **\$225k**

**JC-811 FRESNO COUNTY:** Seller willing to consider Associateship for qualified DDS w. intention to Buy In! Considerable Goodwill in Community! 3,000 sf w/6 ops **\$299k – REAL ESTATE ALSO AVAILABLE!**

**JN-1128/JN-1129 BAKERSFIELD:** The opportunity to purchase TWO well-established practices. 4000 sf w/11 ops. **\$350k/ Real Estate Available**

**JN-1301 LINDSAY AREA:** Family-oriented practice w/ stable, multi-generational patient base! ~1,700sf w/ 3 ops. **\$125k**

### SPECIALTY PRACTICES

**BG-843 WALNUT CREEK Perio:** Priced at 50% of collections! ~1085 sf w/4 ops **\$390k**

**DG-1324 SUNNYVALE Perio:** Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 ops **\$495k**



We are a proud member of:  
**DENTAL  
TRANSITIONS™**

VALUATIONS | SALES | CONSULTING

BRE Lic. #02011891





855-546-0044

Practice Sales &  
MergersAssociate Search  
& PlacementPartnership  
AgreementsTransition  
Planning & Design

## NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

### - ALAMEDA COUNTY -

**ALAMEDA** - Boutique practice w/ upgraded equipment. Associate with Intent to own opportunity. Rev \$775k

**TRI VALLEY AREA** - 5 op Perio Office. Long standing office with great referral base. Rev 1.1M

**TRI VALLEY AREA** - Periodontal office looking for "Assoc. with Intent to Own" Become the owner, timeline is negotiable.

### - AMADOR COUNTY -

**GOLD COUNTRY** - ORAL SURGERY 3 Op practice. Nicely styled office with great referral base. Rev. \$750K

### - EL DORADO COUNTY -

**EL DORADO HILLS / CAMERON PARK** - Great 5 Op, multi-generational practice, well run, lots of opportunity Rev \$710K

### - NEVADA COUNTY -

**GRASS VALLEY** - Nice, well run small office. Practice is in free standing building which is also for sale. Rev \$320K

### - PLACER COUNTY -

**ROCKLIN** - 6 op practice in growing community. Rev \$517k

**ROSEVILLE** - Good opportunity for associate. 5 ops. Rev \$1.0M

### - PLUMAS COUNTY -

**EAST PLUMAS** - Great practice, no competition, and excellent patient base. Real Estate avail. Rev \$410K

### - SAN JOAQUIN COUNTY -

**VISALIA AREA** - Orthodontic practice. 4 ops. Rev \$490k

**STOCKTON/BROOKSIDE AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.2M

### - SOLANO COUNTY -

**VACAVILLE** - 5 Op practice, growing fast and ready for you to own, Rev \$1.2M

### - NEVADA OFFICE OPPORTUNITY -

**MINDEN / GARDNERVILLE** - 4 Op GP office with real estate available. Great active patient count, growing area, and great care provided. Well styled office - good opportunity. Rev. \$820K

### - SACRAMENTO COUNTY -

**SACRAMENTO** - 4 Ops, great patients, great care. Rev. \$800K

**SACRAMENTO** - Highest profit to selling price listing available. 4 Ops, low stress, option to purchase space. Negotiable. Lease for \$2200/mo., incl. all utilities except phone & internet. Rev \$740K.

**ELK GROVE** - All digital, 5 Op Growing Practice, excellent location, don't miss. Rev \$850K

**ELK GROVE** - The right office for your BIG plans to grow. 11 OPS with lots of space in free standing building. Tremendous Opportunity. Revenue \$410K

**ROSEVILLE / CITRUS HEIGHTS** - Motivated doctor. 4 OP, long standing practice. Grow in a growing area. Revenue: \$490K

**EAST SACRAMENTO** - Beautiful 6 OP practice in free standing building. All digital w great technology. Option on space in 5 years or less. Lots of space and great views. Revenue: \$950K

**SACRAMENTO/SCRIPPS DRIVE** - Excellent "Associate with Intent to Own" Opportunity. Call for more information.

### - MONTEREY COUNTY -

**COASTAL** - Tremendous growth happening in this practice and city. 8 Ops, all the technology you need. Rev. \$1.0M

### - STANISLAUS COUNTY -

**MODESTO** - Awesome 4 OP high producing office with room to expand. Turn-Key Opportunity. Revenue \$900K

### - SONOMA COUNTY -

**SANTA ROSA** - Beautiful 4 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

**SANTA ROSA** - 4 Ops. All "Fee For Service" with everything you would need & want. Excellent equipment, location & office styling. Can accommodate adding 4 more rooms to total 8. Rev \$1.4 M

### - TEHAMA COUNTY -

**RED BLUFF** - 4 op practice with free standing building for sale. This well located office can generate some great income with little to no stress. \$720K in revenue

### - YOLO COUNTY -

**DAVIS AREA** - Excellent 4 op office opportunity. Great patient base that is growing very well. Get out of the traffic, away from competition right on top of you, produce great income & a great life. \$1.4 million revenue

## INTERESTED IN BUYING A PRACTICE?

Complete a complimentary, and confidential profile at [www.DDSmatch.com/signup](http://www.DDSmatch.com/signup)

## LET US HELP YOU FIND YOUR PERFECT MATCH

<http://norcal-reno.ddsmatch.com>

**855-546-0044**



**Roy Fruehauf**  
roy@DDSmatch.com  
(916) 918-5752  
CA DRE #02108152



**Kathy Peart**  
norcal@DDSmatch.com

# If you have cell service...

## ...you have The Dental Trader!

*As mobile as you are.*  
**dentaltrader.com**



**New Dentist Program** – Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at [mydentistcpa.com](http://mydentistcpa.com) to request our free ebook. 949-485-2011.

**\$350K 5** ops in Sac(landpark) 2020 gross 321K/9mths 15 yrs in business. building 4sale2. 916-862-5507

**SOUTH SAN FRANCISCO** 2021 on track to collect \$1,850,000 with Available Profits of \$1,185,000. 8-days of Hygiene. 5-ops and 3-D Cone Beam. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

**"I've worked with Lee Maddox** since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. [www.maddoxhealthcarelaw.com](http://www.maddoxhealthcarelaw.com)

**Dental office for sale** located in a professional building in Indio CA for the past 27 years. Sees patients 5 days a week, booked 3-4 weeks in advance. Gross collections avg. \$650K+. Contact Gerald Lee, Esq. (213) 631-6669 cell

**VACAVILLE** – Well run, GOOD PROFIT, great opportunity in this 4 Op GP office. Offered at \$650K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**SANTA ANA** GP - Retiring Seller! 4 OPS! GREAT Exposure! \$330K Annual Collections IMaria#01275112 [ldentalpractices4sale@gmail.com](mailto:ldentalpractices4sale@gmail.com) | 657-246-9770

**Clinical Screeners** · Medi-Cal Dental needs dentists to do clinical evaluations of proposed/completed treatment in the following areas: Victorville, Barstow, Fresno, San Luis Obispo, Santa Maria, San Jose, Santa Barbara, Bakersfield and Eureka. · Must have 10 years clinical experience, active and clear CA dental license. · Be able to see patients in your own office. Compensation provided. Please email your CV to Sholi Rotblatt, DDS at [srotblatt@delta.org](mailto:srotblatt@delta.org).

**PETALUMA:** Opportunity for significant growth by maximizing workweek & keeping specialties in-house! ~1,700 w/ 4 ops. \$400k (CN-1331) WPS/800-641-4179

**Excellent Practice, Highly Desirable Location!** Established Elk Grove, CA practice with great reputation. Four fully equipped ops, growing collections, and customer base. Highly desirable medical building, owned condo. (CAD124) Contact Chris Barbour, Broker with OMNI Practice Group at (916) 792-5038 or [chris@omni-pg.com](mailto:chris@omni-pg.com)



A US DENTAL COMPANY

**YOUNG'S DENTAL****RECONDITIONED  
EQUIPMENT****WE BUY, SELL  
AND TRADE!**EXCELLENT CONDITION  
CHAIR STARTS AT**\$2,950****FREE**UNLIMITED TRAINING, SUPPORT &  
INTEGRATION IS OUR PROMISE.EXPERIENCE INDUSTRY'S #1  
TRAINING & SUPPORT!New Intraoral  
Scanner**MEDIT i700****4 GREAT  
DISCOUNT  
OPTIONS**CHOOSE 2 OPTIONS THAT  
BEST SUIT YOU!**(877) 399-3466**SCHEDULE A **DEMO**  
TODAY!**All DENTAL  
EQUIPMENT**

Speak with our equipment specialists

**562.404.3500****BEST PRICE GUARANTEED!****MEDIT i700**

OPTION

**01****0%**  
12 MONTHS  
FINANCING**\$1000**  
CASH REBATE

OPTION

**02**

OPTION

**03****\$2000**  
LAB CREDIT  
WITH BIOTEC**2-YEAR**  
EXTENDED  
WARRANTY

OPTION

**04**



**IN ESCROW** - Coastal N. San Diego County #1146 - Live by the beach! FFS/PPO/GP. 1,770 Sq. ft. space w/3 Ops. - Annualized 2021 \$1.25M, Last 12 Months Coll. \$1.035M - Avg. Profit 39%. Asking \$700K. Contact info@wppps.com for more info.

**Selling Nomad Portable X-ray machine** Pro Dental Serial #XB-120424-17. Year bought-2012 but barely used Oralsurgery@hotmail.com or call 559-2461303

**NAPA COUNTY GP FOR SALE** - 7 Ops, Digital, 7 Hyg Days, Digital Pan. GR \$1.3M+. HSPPT - Gina Miller - 707-391-7048-#CA2912 <http://dentalpracticetransitions.henryschein.com/CA2912/>

**Looking for something but can't find it?** Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

**BAKERSFIELD, 9 OPERATORY CHAIR, 2400 SQFT, A LOT OF PARKING, GROSS IN 2019 \$600,000, 2020 \$400,000(ONLY WORK 9 MONTH, 3 MONTH CLOSED), CASH, PPO, DENTICAL, EMAIL: luismiguelcollazos@yahoo.com**

**Stalwart Rolling** toolbox/removable top \$30OBO Dr Dutton 530 241-4134

**Amazing General Dental Practice** Beautiful practice in Redding, CA. High-end furnishings, decor, and equipment in a six operator practice. Amazing staff, excellent hygiene production. Annual collections of approx. \$1.4 mil. Room for growth. (CD112) Contact Rod Johnston, Broker with OMNI Practice Group at (510) 633-2697 or rod@omni-pg.com

**Endodontist, LA, OC, San Diego** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Legal Tip:** Fictitious business names are not permitted as a dental corporation's name. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Universal "Radius",** Operatory, Right and Left Use. \$6795, 10 Year Warranty, 150 Color Available. Made in Corona CA, come see our factory. Call (800) 423 - 5657

**"DocSites has been the best!** We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

# Help us thank them



VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

*Join the VSA Family today and know  
you are making a difference.  
No donation is too small.*

## **Veterans Sportsman Alliance**

10394 S. Tantau Avenue, Cupertino, CA 95014

**408.499.4139**

[info@veteranssportsmanalliance.org](mailto:info@veteranssportsmanalliance.org)

[www.VeteransSportsmanAlliance.org](http://www.VeteransSportsmanAlliance.org)



**Registered as a 501(c)(3) Corporation**

# Practice Sale/Purchase Agreement for Flat Fee



**Matt Stevens Esq.**

***Ask about our Monthly Service Packages for Ongoing Support (like having a dental attorney in the family)***

## **Practice Purchase and Sales**

- **Flat Fee Packages**
  - No matter how long your deal takes, you pay one flat fee.
  - Unlimited phone calls.
  - Unlimited lease, purchase agreement, etc. contract reviews.
- **Free `Unlimited Legal Support for Buyers for 3 months:**
  - Employee Handbook
  - Employment Contracts
  - Policy and Procedure Review
  - Unlimited Phone Consultations with Dentist and Office Manager
  - Vendor Contract Review

## **Flat Fee Monthly Legal Services**

- **Provider Legal can serve as your “in house” counsel, on call 24/7 to handle issues right**
  - Employee Issues
  - Contract review
  - Integrate with your CPA and Insurance Broker
  - Dispute Resolution/Litigation
  - Lease Reviews
  - Vendor Disputes
  - Corporate Structure
  - Sexual Harassment Training
  - Compliance
  - Fraud and Audit Support
- **Unlimited phone consultations with both you and your staff to keep you compliant.**

*“I really appreciated having an objective opinion when I was looking into starting my own practice. There’s a lot of issues to consider and I found that hiring Matt to talk through the deal points was invaluable. I’d recommend him to any of my colleagues.” - Sam T. DDS*

*“I didn’t realize how much of the day-to-day operations of the practice could really benefit from having on-call legal counsel until we hired Provider Legal, and now I’m so grateful that we have him!” -Sara S. Office Manager*



Provider Legal

<https://providerlegal.com/memberships>

## **Provider Legal**

*Call now for a FREE consultation:*

# **714-280-7097**

# Easy, Affordable & Effective ONLINE MARKETING PACKAGES

"Get Seen"  
**\$99/mo.**

"Increased Visibility"  
**\$199/mo.**

"The Essentials"  
**\$399/mo.**

"Superstar Practice"  
**\$499/mo.**

**The DocSites**  
Websites & Marketing

FEATURED **Dental**

**PRODUCT  
SHOPPER**



"The DocSites has a better concept of how dental professionals think, and overall, they have great ideas and do great design work."

- Paul Singh, DDS

**1-888-980-4949**

[info@docsites.com](mailto:info@docsites.com)

**docsites.com**

**Alturas CA.** retiring GP 26 yrs of goodwill. 2 Ops, crossed 450-500k last 5 years open 2-3 days a week. Asking 100k or work for free 180 days and own the office. call 530-640-1749

**Shade Mismatch Gone VITA Easyshade 5 New, 1 Year Warranty. Buyers Protection. \$1799 Text or Click dr Ismail 562-968-4061 store.socal-rootcanal.com**

**Fully Built Out Dental Office** - 2,990 square feet located in desirable Petaluma, CA within The Plaza North Shopping Center on N McDowell Blvd along Hwy 101. Modern dental office with generous improvement allowance. Call: Kevin Soares, Gallelli Real Estate 916-772-1700

**3D Printing Clear Aligners:** Get started with Clear Aligners and 3D Printing for Clear Aligners! [www.InOfficeAligners.com](http://www.InOfficeAligners.com) and [www.LearnAligners.com](http://www.LearnAligners.com)

**Calipatria:** Only dentist in town, bring sold with free standing building, with 40 years + of goodwill, Rural area highly coveted cowboy atmosphere. Loyal patient base, large parking area with room to expand: email cliff: chouser@kunaucine.com

**Capnography machine Oridion Microstream 20P SpO2 Retired OS Includes all sensors Excellent condition \$300 jawdok@att.net**

**MODESTO, CA** – Beautiful 4 op office with all the bells and whistles. Great equipment and technology + room to expand space. Rev \$900K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Holtville: 4 ops over 40 years of goodwill. Highly visible being sold with stand alone building. Also vacant lot next door. Rural only dentist in town. E-mail Cliff: chouser@kunaucine.com for NDA & Practice Profile**

**MERCED AREA:** Sink your roots into this well-established practice with a stable, loyal patient base! ~ 1,300sf w/ 3 ops. \$225k (IN-1338) WPS/800-641-4179

**SACRAMENTO GP FOR SALE** - 5 Ops+RE, Digital, 50+Yrs Goodwill. Specialties Referred. GR \$697K. HSPPT - Jay Harter 916-812-0500 - #CA2620 <http://dentalpracticetransitions.henryschein.com/CA2620/>

**DEBT COLLECTIONS. FREE CREDIT REPORTING.** No Collection=No Fee. In California Since 2001. Friendly but Firm. Call PAUL BISHOP 888-860-2950. DENTAL COLLECTION SPECIALISTS. [DirectCreditControl.com](http://DirectCreditControl.com)

**Modesto Practice** for sale 1400sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. Please contact 2154367600



# DR RISHI SALWAN THE DENTIST HELPING DENTISTS



DRRISHISALWAN@GMAIL.COM

RONNY SANTANA  
(BROKER)

WWW.RISHISALWAN.COM



PDS MEMBER + SENIOR DISCOUNT!

LISTINGS:

GET 20% DISCOUNT ON LISTING  
YOUR OFFICE FOR SALE

CONSULTATIONS:

\$500 OFF CONSULTATIONS FOR  
BUYING AN OFFICE

**CALL TODAY!**  
**(626)383-6648**

## Dental Offices For Sale!

### Northern California Listings:

**San Francisco** - 4 Ops, 2100 Sq Ft, 700,000+ Gross Average. \$13,000 Cap Check! Seller looking to retire or help stay on for 2 - 3 Years. Low Rent, Great Office! **PRICE: \$475,000**

**Fremont** - Facility Only HOT Location with 4 OPS turn key ready to go, fully digital 1200 Sq Ft Low Rent **PRICE: \$120,000**

**Fremont** - Shopping Center Location, lots of traffic and close to schools! Low Rent - \$2499!! 3 Ops Seller Retiring **PRICE: \$175,000**

**Hayward** - 4 Operatories 4 X ray Machines state of the art office! Beautifully renovated office, Low Rent - \$3200 + NNN. **Price \$100,000**

**Vacaville/Sacramento area** - 2020 Gross - \$350,000 During Pandemic and closed 3 months. 2019 Gross - \$390,000. Great dental office fully digital with Seller currently has 2 associates working with them and is looking to retire. 17 years good will Office open 4-5 days a week. **Asking Price: \$300,000**

### Southern California Listings:

**Orange County** - 5 Ops / 1200 Sq ft Office in Shopping Center with Major Anchors: Home Depot and Walmart. 24 Years Goodwill. 4 Dentist working days with **1 Associate** 2020 Gross - **\$600,000**

**Whittier** - 6 Operatories 2100 Sq Ft. Located on the busy strip of Whittier Blvd this office is open only 4 days a week with 1 associate collecting \$500,000. **Practice Price \$500,000 Real Estate Price \$1.5 Million**

**Riverside** - Hispanic Shopping Center Location, Beautiful office fully digital 4 Ops Grossing \$600,000 annually. Low rent and heavy foot traffic, a must see! **Price \$600,000**

**Los Angeles** - SHOPPING STRIP LOCATION! Low rent seller on track to collect \$240,000 this year. 4 Ops in a busy shopping center **PRICE: \$165,000**

### Southern California Listings Continued

**San Diego** - 4 Ops Seller only working 2 days a week. Shopping strip location / PREMIUM Location Cash and PPO office only. Fully digital **PRICE: \$260,000**

**North San Diego** - Cerec and Fully digital office seller Retiring NET TAKE HOME \$150,000 a year on 3 days a week **PRICE: \$350,000** Cash and PPO Office only!

**Inland Empire** - 3 Ops / 1020 Sq ft. 21 Years goodwill. Seller only working 4 days a week, Fully digital beautiful office. 2020 Net - \$101,534 / 2020 Gross \$245,534 **PRICE: \$165,000**

**Los Angeles** - 6 Ops / 3320 Sq Ft. PPO and Cash only office seller works only 2 Days a week. Fully Digital office 10 years goodwill. 2020 Gross **\$431,000 PRICE: \$275,000**

### Central California Listings:

**Selma/Fresno** - Shopping Center Location! 4 Operatories / 3 Plumbed and Equipped. One X Ray room. Large Digital office 2000 sq ft with low rent \$2587 Including NNN. Doctor only working 4 1/2 days a week. **Asking Price \$200,000**

**Bakersfield** - DENTAL REAL ESTATE FOR SALE - Large Dental Building around 1500 Sq Ft. 8 parking spots. 4 Operatories, 3 Plumbed and equipped. Seller motivated to sell **Asking Price \$420,000**

More listings on:

[www.RishiSalwan.com](http://www.RishiSalwan.com)

DRE# 02085289

DRE# 00823528

# Complete Dental Office \$27,439 / Made In USA

(800) 423 -5657



Low Interest  
Financing Available

A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control

**Dansereau Dental**

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880



**Dental Practice & Real Estate in STOCKTON.** Grosses ~\$900K. Doctor retires. ~60% DentiCal, ~30% PPO. Single standing building. 3 eq.ops. Call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

**We are a rapidly growing dental office located in Watsonville looking to add an associate to our family! We are seeking an associate who is willing to perform all phases of dentistry in children and is willing to learn. Looking for an associate either part time or full time, days are flexible with room to grow. Please reply with resume to [aparti88@gmail.com](mailto:aparti88@gmail.com). New grads welcome Pay based on production Motivated provider can easily take home \$1,200 daily. Visa sponsorship available!**

**Competitive rates** for dental practice acquisitions. Call HomeStreet Bank at 818.568.1311. Member FDIC. Equal Housing Lender.

**Dr retiring,** prime location (Artesia) office for sale, either with patient or without. email: [drchiu123@gmail.com](mailto:drchiu123@gmail.com) for details.

**JDS-JVBS20 2HP** \$500 or obo. Wet ring Vac retail for over \$1750 on ebay. Email [Jttran1@aol.com](mailto:Jttran1@aol.com)

**Honest Lawyers.** call Wood & Delgado. 800.499.1474 or visit [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: TKO. Properties, (The future is here!) Kids2Dentist (323)472-4751 ext: 101 Resumes to [info@tko.properties](mailto:info@tko.properties)

**Tired of Overpaying Taxes?** The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit [mydentistcpa.com](http://mydentistcpa.com). 949-485-2011.

**Thomas Sudbijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

**"An attorney who actually gets dentists!** Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. [Sean@jsdlawoffice.com](mailto:Sean@jsdlawoffice.com), (888) 212-DUMM (3866).

**SACRAMENTO:** Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops Reduced: \$750k – Real Estate Also Available (EG-1299) WPS/800-641-4179

# DENTAL DIRECTORY

THE #1 DENTAL LAW FIRM IN THE NATION



WOODANDDELGADO

- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**HENRY SCHEIN®**  
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

[ppt@henryschein.com](mailto:ppt@henryschein.com)  
[www.henryscheinppt.com](http://www.henryscheinppt.com)

*We have a place for your ad.*

*Connect with us  
on our website:  
**DentalTrader.com***



**2000**  
#1 RATED DENTAL SOFTWARE

Go for the best - Get the *Highest Rated Software* by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)



**Western Practice Sales**  
Dentists Serving Dentists

**800.641.4179**

[wps@succeed.net](mailto:wps@succeed.net)  
[westernpracticesales.com](http://westernpracticesales.com)



Timothy G. Giroux, DDS

**Hop on Board**  
for Real Savings!!



**LCF**  
FINANCIAL  
SERVICES

Healthcare Financing & Consulting

**\*Low rates**  
for qualified borrowers

**(714) 550-7494 • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial, Inc.

\*OAC



**Professional Practice Sales**

Buying or Selling a Dental Practice?

Know Your Options

**Talk to the Professionals**

Contact: Ray Irving  
San Francisco: (415) 899-8580  
Sacramento: (530) 894-0700  
[www.PPSellsDDS.com](http://www.PPSellsDDS.com)



PRACTICE SALES AND LEASING  
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365  
Phone: 818.591.1401 • 866.425.1877 Outside So. CA  
[www.dmppractice.com](http://www.dmppractice.com)

CA Broker Lic. #01172430

**ROBERT W. OLSON, JR.**

a Professional Corporation  
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

**888.963.1120**  
[www.transdental.com](http://www.transdental.com)  
[RWO@transdental.com](mailto:RWO@transdental.com)







The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

Explore **FREE** resources about **COVID-19** and  
your Dental Practice at [JSDLawOffice.com/COVID19](http://JSDLawOffice.com/COVID19)

CALL **888.212.DUMM (3866)**

FAX **949.606.8624**

EMAIL [info@jsdlawoffice.com](mailto:info@jsdlawoffice.com)

VISIT [jsdlawoffice.com](http://jsdlawoffice.com)

## LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS  
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS  
OFFICE & SPACE-SHARING AGREEMENTS  
OFFICE LEASE REVIEW AND NEGOTIATION  
REAL ESTATE PURCHASE AGREEMENTS  
PURCHASES/SALES OF DENTAL PRACTICES  
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES  
COMPLIANCE WITH THE DENTAL PRACTICE ACT  
EMPLOYMENT LAW & CONTRACTS

**"BRAND NEW in BOX"** Dental Operatory Equipment- ADEC 511 Dental Chair, Continental delivery system 545 12 oclock work surface and instruments, MID Mark Dental Stool, Europe Artizan Treatment Center \$49,000 obo email for details [ppecknold@yahoo.com](mailto:ppecknold@yahoo.com)

**LOS ANGELES (SILVERLAKE)** - (4) op comput G.P. in a strip center. CAP \$4,500/mos. Gross \$375K+/Net of \$212K+ p.t. Seller Retiring. D&M Practice Sales (818) 591.1401

**SELLING VATECH PAN** / CEPH PAX-500 10K - GIVE US A CALL AT 562-404-3500 Young's Dental

**For Sale Best office location border of Lawndale, Redondo Beach, Hawthorne and Torrance. Corner shopping Center high visibility. 5yrs old, 8 ops equipped, digital, 4,000sq, 2 sep. receptions. Call Grace @ (310)844-0888 for details.**

**MONTEREY COUNTY:** Collections are expected to be over ~\$1.5M in 2021! ~4,860 sf w/10 Ops. Reduced \$855k (DG-1208) WPS/800-641-4179

**GLOVIS** - (6) op G.P. located in a shop. ctr, with excellent exposure/visibility/signage. CASH/PPO Pts. Annual collect. approx. \$1.1M. Digital, chartless & (2) CERECs. D&M Practice Sales (818) 591.1401

**Review, revise, renew** or delete your Dental Trader ad any time from the MY ACCOUNT page at [www.dentaltrader.com](http://www.dentaltrader.com)

**PERIODONTIS BOARD** cert. 18 yrs experience do ALL complicated perioimplant & ext. [californiaimplant@gmail.com](mailto:californiaimplant@gmail.com) 9257940079

**Dentist and Assistants Stools** Value Package \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 - 5657, or visit our website [www.dhp dental.com](http://www.dhp dental.com)

**TurnKey Pediatric** Dental Practices for Sale. Fresno, Visalia, Delano, Porterville visit: [TKO.Properties](http://TKO.Properties), (The future is here!) Kids2Dentist (323)472-4751 ext:101 Resumes to [info@tko.properties](mailto:info@tko.properties)

**Make your ad stand out.** Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**COPYRIGHT 2021 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



**Want your  
Dental Trader  
to follow you?**

Just use our Change of Address form at:

**[www.dentaltrader.com](http://www.dentaltrader.com)**

and provide the address you want it mailed to. Your home, post office box, anywhere!

**The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.**



# Submit Your **FREE** Reader Ad Online.

***Reach every dentist in California!***

***Go to [www.thedentaltrader.com/place-a-reader-ad](http://www.thedentaltrader.com/place-a-reader-ad)  
and follow instructions on page***

Your ads post instantly to Ad Board!

Mailed to 39,700 doctors statewide

# dentaltrader.com



## Professional Practice Sales of The Great West

### Specialists in the Sale and Appraisal of Dental Practices

*PPS extends Heartfelt Wishes to You and Your Family for Peace,  
Love and Gratitude during this Holiday Season*

**6204 LOWER FOOTHILLS BETWEEN ELK GROVE AND STOCKTON** Extremely impressive credentials for this Delta PPO practice. 2021 trending \$830,000 in Collections with Available Profits of \$380,000. And this is on a 3.5-day week complemented by 3.5-days of hygiene. Paperless. 5-ops with 6th available. Contract with a specialist to retain referred services inhouse. Full Price \$650,000.

**6203 MID-PENINSULA OUT-OF-NETWORK** Our Client is juggling a busy practice and an important time consuming project. The decision has been made to focus on the project. Collections in 2018 and 2019 averaged \$875,000. With project demanding more attention, 2021 is trending \$580,000+. Profits are very strong. 4-ops, paperless. Beautiful office.

**6202 "COMING UP" CLOVIS** Delta PPO practice achieves consistent extraordinary results. 2019's collections topped \$1.17 Million with Available Profits of \$440,500. 2020 achieved Available Profits of \$443,000 on collections of \$907,000. Hygiene seeing 50+ patients per week. Seeks skilled clinician as Successor.

**6201 "COMING-UP" OAKLAND OUT-OF-NETWORK** On purposely set schedule of 3-days sustained by 4.5-days of Hygiene, practice shall collect \$700,000+. This compares to collections of 2019 which were \$725,000. Focus is "patient first" evidenced by long first exams. Successor should possess high-end restoration skills.

**6200 SONOMA COUNTY'S PETALUMA** Solid foundation includes condo. Well-established practice is trending \$725,000 in collections with \$300,000 in Available Profits on leisurely 3+ day week. 4-days of hygiene. Practice profile consists of Hygiene, Fillings and C&B. Refers an estimated 10 patients a week to Endo and OS specialists. 4-operatories with a 5th wired and plumbed. This 1,765 sq.ft. suite is ADA compliant. Perfect for a Dentist seeking a strong platform in a great family community, or a nearby Dentist who would like to flip their practice into this condo and get away from paying rent.

**6199 PLACER COUNTY** 30-year foundation. 4-days of hygiene. 7+ new patients a month. Strong staff. Top line collections are \$1.2 Million. Basically a crown & bridge practice. Owner booked 4-weeks out, hygiene 6-months.

**6195 SOUTH SAN FRANCISCO** America's Biotech Capital Unique platform for Visionary to take from "what this is" to "what it should be!" Located near biotech campuses comprising Oyster Point and cluster of buildings dotting Bayshore Freeway. Stunning facility. 7-Ops (5-equipped), Pano Alcove, paperless. 20-new patients a month. 2021 shall collect \$500,000. Yet an underperformer as Management has not focused on what this platform was designed to be. One of the unequipped Ops is engineered as a Surgical Suite. Designed to be a full-service Oral Healthcare Center with contracted Specialists. With additional capital, proper marketing and needed attention, this platform can realize its potential.

**6194 SAN FRANCISCO BAY AREA - ORTHO PRACTICE** Acclaimed practice with growth potential. Owner has carefully built a practice whose foundation is deeply rooted in trust. Team Members are chosen for their genuine kindness, compassion and integrity, which are the core values of the practice. Patients are active partners in their personalized treatment plans. Outstanding results and excellent communication have generated strong patient referrals. By delivering these results year-after-year, practice has realized an exceedingly high recognition in its community as "THE" provider of superior orthodontic treatment. Collections last 5-years have averaged \$950,000 on a 2.5 day week.

**6193 MILLBRAE - CHINESE CLIENTELE** 2021 trending \$600,000 in collections. Lots of cash payments. Everything new since 2017 including the dental suite at a total investment of \$400,000. 2-operatories (3rd available) and Gendex GXDP-700-1 Pano. Excellent signage. Full Price \$375,000.

**6192 NORTH MARIN - NOVATO** Part-time practice trending \$360,000 reflecting current management. Tremendous upside for hands-on Successor who takes advantage of high visibility corner office sited at stop light intersection in growing area with virtually no competition. Attractive 4-op paperless office with Pano. Everything 5-years old including the dental suite. Building is an optional purchase. Full Price \$150,000.

**6191 MONTEREY'S SALINAS** Rare opportunity to create a full-service practice. Housed in well-designed 2,280 sq.ft. 6-op suite in stand-alone condo. Foundation consists of 35-years of faithful service with active patient base approaching 2,000. 10-days of Hygiene with emphasis on perio maintenance. 2021 annualization reflects production of \$1.2 Million and Collections of \$960,000. True underperformer as Management has never been able to devote full attention here. Perfect for rotating specialists into the practice. Client owns condo with this being a Package Sale. Perfect for Growing Group wishing to add to their Network. Ideal for a nearby Dentist who wishes to vertically integrate their practice into this facility and enjoy the synergies which would then be afforded.

**6189 SOUTH SAN FRANCISCO** Practice has enjoyed 40-year history at same landmark location acknowledged as a highly regarded dental healthcare center. And through the strong reputation the practice has earned, the fiscal history has been extremely impressive. 2021 on track to collect \$1,850,000 with Available Profits of \$1,185,000. Strength is the extensive patient base anchored by an enviable 8-days of Hygiene per week. And with Owner understanding the opportunity to create another Profit Center, the practice employs the services of a one-day per month periodontist, thus enhancing the realization from its patient pool. Practice operates out of a 5-operator suite and utilizes a 3-D Cone Beam. Owner available to work-back if desired to assist in the transition.



**Ray and Edna Irving**  
(415) 899-8580 ~ (800) 422-2818  
[www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)

For complete details  
on any of these  
opportunities, go to  
[www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)

## WANT TO BE A PRACTICE OWNER?

In the past, first time buyers had no problems making a decision. If a practice was located near where they wished to live and the economics penciled out, Offer submitted and practice acquired.

Many of today's want-to-be owners are so concerned about making a bad purchase decision, they simply cannot make a decision. Such buyers kick tires year-after-year while walking away from great opportunities. In contrast, dentists who own a practice, are quick to make Offers on another practice to expand their network. What is the difference?

Growing practice owners have confidence in their abilities and are not concerned about risk. They know which procedures they wish to deliver and they know they can hire dentists to infill the other areas. In contrast, many first time buyers lack confidence and are unable to take that leap of faith.

To assist you in becoming a practice owner, engage the best dental accountant you can find as your Advocate. Find someone who has

been in the trenches a long time. Align with an established dental accounting firm as within that firm they have witnessed hundreds of transactions. They have superstar clients who have created successful Centers of Excellence. They have a collective data base that shall be a huge asset in your search in acquiring a practice. They understand "best practice" applications.

As your Advocate gets to know your designs on a to-be acquired practice, they can quickly ascertain if an opportunity is a good fit, if it is properly priced and if it warrants serious attention. They also understand what that practice can do if properly tweaked. They further know all of the players in this industry; the brokerages, the agents, lenders, consultants, attorneys, escrow agents, etc. And they are looking after your best interests as your fiduciary.

Consumers deserve optimum oral healthcare. For this to happen, the profession needs you to transition from wanting to buy a practice to being a practice owner. Thousands have done this. Why not you?





# Over 165 5-star Avvo® reviews!

*I decided to hire Mr. Olson to represent me, I believe it was one of the best decisions I have ever made. He made my transition very smooth, he is very detailed and does not allow the other party to take advantage of his clients. His attention to detail, his diligence and honesty is a breath of fresh air which is very rare to find now a days. There is no question I would hire Mr. Robert Olson again if I ever need to go through another dental transition or agreement.*

**Avvo® Review #169, October 23, 2021**

---

---

## Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases  
Partnerships, Property Purchases & Leases  
Corporations & Tax Planning

**888.963.1120**

**RWO@transdental.com**

**www.trans.dental**

**Best Reviewed  
Avvo® Attorney  
2011 to Present:**

**Mergers & Acquisitions  
Incorporations  
Commercial Real Estate**