

# THE Dental Trader

VOL. 18 NO. 11 • November '21  
No. Calif. Edition

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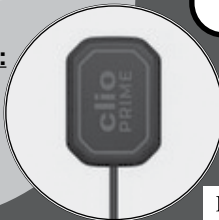
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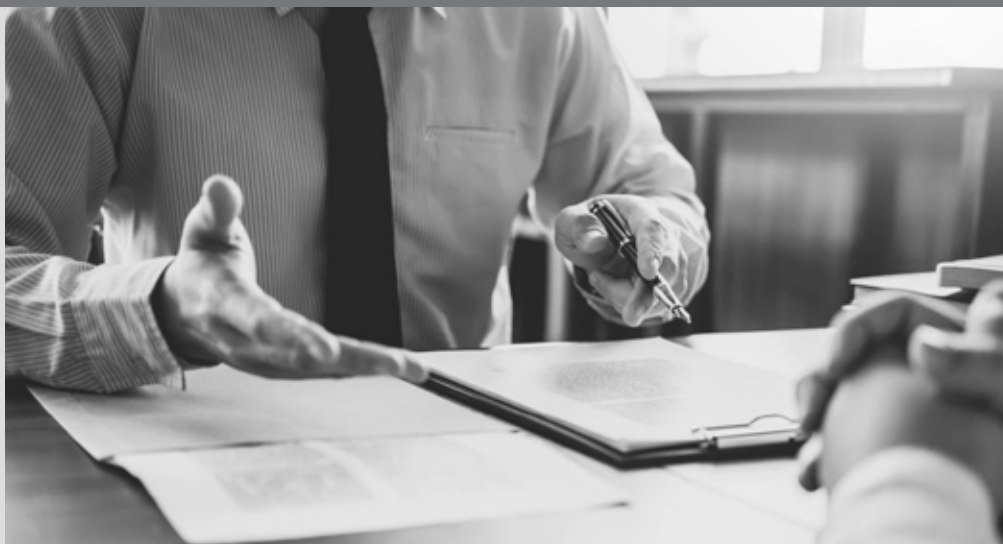
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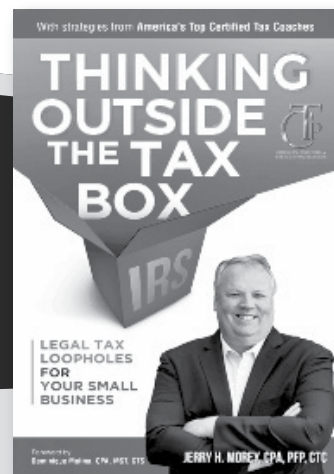
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**Pano machine** for sale 11500.00 obo 2d 2016 sirona. image count 844. please call 925-600-0065 if interested.

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**South BAY area** ~ Looking to buy a practice (GP) in South bay area. Highly motivated! Contact: [kbindra16@gmail.com](mailto:kbindra16@gmail.com)

**Looking for** Registered Dental Hygienist in Sunnyvale, CA. Please send your resume to [marygcoblan@gmail.com](mailto:marygcoblan@gmail.com).

**Periodontist wanted,** 2-4 days per month in Walnut Creek, CA group practice. Call Jon Geleris (626) 393-

**General Dentist** needed tuesdays for family practice near Lax, 3 yrs experience, send resume [sor3985@yahoo.com](mailto:sor3985@yahoo.com)

**Carmicheal Practice** for Sale: Great opportunity to Grow, 9 ops. Open once a week and does great. \$300K. (909)434 4262

**Endodontist, experienced,** gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

**Plano "tacklebox" 3tier** \$10 DuttonDDS 530-241-4134

**ORTHODONTIST** needed **PRIVATE** dental **PRACTICE** located in Dana Point/Encinitas Partnership or own private practice. Jay 702-630-2527.

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**Highly Profitable Stockton, CA Practice for Sale!** Profit for 2020 \$650,000\*! [www.95210dds.wixsite.com/95210dds](http://www.95210dds.wixsite.com/95210dds) Contact [95210dds@gmail.com](mailto:95210dds@gmail.com)

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**DENTAL PRACTICE** for sale in Oakland CA. 3 fully equipped 859 sqft. Privat pay Ins. Denti-Cal pts. \$140000. (510)763-6811.

**Looking for** Registered Dental Hygienist in Sunnyvale, CA. Please send your resume to [marygcbolan@gmail.com](mailto:marygcbolan@gmail.com).

**ELDORADO HILLS / CAMERON PARK – GREAT PRACTICE** 5 OP practice, FAST GROWING AREA revenue of \$710K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Associate needed** Highly successful northern calif general practice located in Chico, CA. The office is open 4 days a week (M-Th). Send resume to Dr@[forestavedental.com](mailto:forestavedental.com)

**PALMDALE** - (4) op comput G.P. Mixed Pts. Annual Collect. \$400K to \$450K. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

**FORT BRAGG:** Fully-equipped dental office w/adjoining suite available as rental income \$499k includes real estate (FC-1315) WPS/800-641-4179

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**North Fremont General practice for sell by owner 850 SF w/ 3 ops 2+1 add'l ask \$200K Part time practice with 32 years of goodwill Thriving shopping center location on Paseo Padre Pkwy hde94555@gmail.com**

**Selling Nomad Portable X-ray machine** Pro Dental Serial #XB-120424-17. Year bought-2012 but barely used Oralsurgery@hotmail.com or call 559-2461303

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**FREMONT OMFS PRACTICE FOR SALE** – 4 Ops, Digital, Pano, Sedation Equip Incl. GR \$550K. HSPPT- Jim Engel 925-330-2207 #CA2754 <http://dentalpracticetransitions.henryschein.com/CA2754/>



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**DALY CITY:** 6740 Mission St, income 700K+, accept Medical, PPO, 800sf, 3ops, 10 parking spaces, email offers to wngongdds@yahoo.com, building also for sale

**Dental Assistant** with X-ray license required in Salinas, Monterey county. Email drbrakshak@yahoo.com or fax 831-424-0549

**NOVATO:** Earnings Buyout Opportunity. Transition Period Available. Flexible Terms. 1,200sf w/5 ops. \$300k - Real Estate Also Available! (CN-1308) WPS/800-641-4179

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**Practice for sale in Fresno. 1110 sq ft. 2 OPs with a 3rd Op plumbed. Easy Dental Software & Dexis x-ray. \$150,000.00. (559)494-2049.**

**SONOMA COUNTY GP FOR SALE** - 4 Ops, Paperless, CEREC, GR \$782K. Strong Hyg. HSPPT-Gina Miller - 707-391-7048 #CA2594 <http://dentalpracticetransitions.henryschein.com/CA2594/>

**Lincoln, CA.** Great Location Approx 1700 sq ft retail space available for a Dental Specialty office for rent Call 916-337-5158

**Highly Profitable Stockton, CA Practice for Sale!** Shopping Center Location [www.95210dds.wixsite.com/95210dds](http://www.95210dds.wixsite.com/95210dds) Contact 95210dds@gmail.com

**GREATER SONORA GP FOR SALE** - 5 Ops + RE, Digital, Busy Dr./Hyg Schedule. Grow w/Specialties. GR \$688K. HSPPT - Jay Harter 916-812-0500 #CA1713 <http://dentalpracticetransitions.henryschein.com/CA1713/>

**Highly Profitable Stockton, CA Practice for Sale!** Stress free dentistry [www.95210dds.wixsite.com/95210dds](http://www.95210dds.wixsite.com/95210dds) Contact 95210dds@gmail.com

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**Excellent Practice, Highly Desirable Location!** Established Elk Grove, CA practice with great reputation. Four fully equipped ops, growing collections, and customer base. Highly desirable medical building, owned condo. (CAD124) Contact Chris Barbour, Broker with OMNI Practice Group at (916) 792-5038 or [chris@omni-pg.com](mailto:chris@omni-pg.com)

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**SAN FRANCISCO BAY AREA - ORTHO PRACTICE** Acclaimed practice with growth potential. Collections last 5-years have averaged \$950,000 on a 2.5 day week. To learn more, go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com).

**Fremont Dental office Great location** - Turn key 4 Ops, 1200 sq ft - \$120,000 Dr Rishi Salwan DRE#02085289 Call 6263836648

**Panorex/Ceph Gendex** Orthoralix 9200 DDE. \$2,000 or Best Offer. Pick-up in Sonora, CA. [frontdesk@sonoramoderndental.com](mailto:frontdesk@sonoramoderndental.com)

**SANTA ANA** GP - Retiring Seller | 4 OPS | GREAT Exposure | \$330K Annual Collections | Maria#01275112 | [dentalpractices4sale@gmail.com](mailto:dentalpractices4sale@gmail.com) | 657-246-9770

**NEW LISTING** - South Orange County #1151 - Restorative/ Implant practice. Gross revenues \$1.6M. Beautiful 1,947 sq. ft. suite. Prestigious location. Seller will consider workback. Asking \$1,550,000. Contact: [info@wppps.com](mailto:info@wppps.com)

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**MONTEREY COUNTY:** Practice is on track to collect \$1.57M in 2021! This rare gem won't last long! ~4,860 sf w/10 Ops. \$895k (DG-1208) WPS/800-641-4179

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~ Gorette Li, DDS

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- Real Estate Acquisitions
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### Los Angeles County

#### Gardena - General & Ortho

- Grosses ~\$1.7 M
- All Cash/PPO. No DentiCal. No HMO
- Absentee owner
- Currently run by 1 GP & 1 specialist
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops

#### Los Angeles - New Listing!

- **Starter Practice**
- ~85% FFS/PPO, ~15% Denti-Cal
- Associate run practice. 4 eq.ops.
- Strip mall, corner of intersection
- In Eagle Rock, off CA-2 & CA -34

#### Los Angeles - SOLD!

- General & Ortho Practice
- Gross ~ \$1 Million. 7 eq. ops.
- ~95% PPO/Cash. No HMO.
- Strip mall. Close to LAX/Inglewood.

#### Long Beach: Gross ~ \$350K

- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### San Pedro

- **2021 Projections ~ \$850K**
- All Cash & PPO. No Denti-Cal. No HMO
- Production generated primarily from 1 part time doctor & 1 hygienist.
- Stable pt base. Good recall program
- Shopping plaza. 3 eq. ops. + 1 plumbed
- 10+ years of goodwill

#### Van Nuys: New Listing!

- **2021 ~ \$390K. All CASH/PPO**
- Seller retires. 20+ years goodwill
- Seller does mostly GP work w/ hygienist. Lots of outside referrals.
- Front st. location. Spacious office
- 6 eq.ops. Private parking lot.

#### Van Nuys: New Listing!

- **General & Ortho Practice**
- **2020 Collects ~ \$600K.**
- Accepts most insurances.
- Large retail center. 6 eq.ops.
- Monthly capitation check pays rent
- Does many specialty procedures

### Dental Practice Wanted:

**We have buyers looking for :**  
 Large PPO/Cash Practices  
 Practices in San Fernando Valley  
 Starter Practices at Good Locations  
 Practices in the East Bay Area

### Orange County

#### Foothill Ranch - New Listing!

- Shopping plaza, off CA-241
- **2021 Projection ~ \$515K.**
- All Cash/PPO. Opens 3 days/wk
- Beautiful practice. 3 eq. ops.
- Lots of outside referrals. No Marketing

#### Mission Viejo - Featured Practice

#### Established Practice & Real Estate

- **Grossed ~ \$660K.** All PPO/Cash
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

### San Bernardino County, CA

#### Rialto - Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal. 3 eq. ops.
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent

#### San Bernardino - Gross ~\$300K

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal referrals.

#### Upland - New Listing!

- General & Ortho Practice
- **2021 Projection ~ \$800K.**
- High production. Seller retires.
- ~95% PPO/FFS, ~5% HMO/Cap.
- Brick modern plaza w/ample parking
- 6 eq. ops. Low Rent

### Imperial County

#### El Centro - High Production Office

- Large general & specialty practice
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime for growth/expansion
- Ideal for large corporations/  
government funded establishment

### Riverside County

#### Indio - Starter Practice & Real Estate

- Practice can be sold together or separately from real estate.
- Beautiful office. Just built 2 years ago.
- Selling for a fraction of the cost to build out
- Large shopping center. 9 operatories.

#### Murrieta - New Listing!

- **Equipment & Leasehold**
- Large shopping plz off CA-215 & I-15.
- Beautiful office with wall murals.
- 4 eq. ops + 1 plumbed op.

### Northern California

#### Fremont - Collections ~\$500K

- ~95% PPO, 5% CASH
- Strip Mall. 5 eq.ops.
- Refers out endo & complex ext.
- **Seller willing to negotiate price**

#### Pacifica

- Family practice of ~20 years
- Family oriented & high quality dentistry. Dr. sees 8-10 pts/day.
- Shopping center, close to junction SR 1 & SR 35.
- 2020 Grossed ~ \$281K despite Covid shutdowns. 2 eq. ops. +2

#### Sacramento - Featured Practice

- **Practice & Real Estate for Sale**
- Starter practice in large shopping center. 6 eq. ops. + 6 plumbed
- Close to Elk Grove off Freeway 99
- Seller retires.

#### San Leandro - New Listing!

- **Pediatric Practice**
- Mixed Insurance. Many Denti-Cal pts.
- Originally built & equipped as GP practice.
- Front st. locaton. 5 ops. Low rent

#### San Leandro - All PPO/FFS

- **2021 Projections ~ \$250K**
- Family Practice. Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1
- Off freeway 185, close to shopping plaza & restaurants

#### San Francisco - SOLD!

- **Featured Practice**
- **Gross ~ \$1.5 - 1.7 Million**
- Mostly GP work. High profit margin
- Residential/Commercial Area
- 3 Ops. Very reasonable rent

#### San Jose - 2020 Grossed \$540K

- High production despite Covid shutdowns.
- Front street location. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

#### San Rafael

- **2020 Grossed ~ \$422K**
- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Located in beautiful Marin County
- Fair Rent. 3 eq. ops.

#### Stockton - Practice & Real Estate

- **Grossed ~ \$909K.**
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

#### Union City - SOLD!

- Excellent location.
- Large shopping plaza
- **Grosses ~ \$540K on 3-4 days/wk**
- 3 eq.ops. + 1 plumbed

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**We have BUYERS looking** for dental practices in RIVERSIDE COUNTY, SAN FERNANDO VALLEY, and the BAY AREA. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

**practice for sale** San Bernardino gross \$300k on 3 days 4 ops 1100 sq ft on busy street corner asbantee owner retiring ask \$240 562.832.9332 mike dre#02079096

**PETALUMA:** Seller Motivated! Practice averages \$700k/year over the past 4 years. ~1,800 sf w/3 Ops. Reduced: \$295k/ Possibility to Own Real Estate (CG-1246) WPS/800-641-4179

**SONOMA COUNTY GP FOR SALE** - GR \$2.3M. RE for sale/ lease. HSPPT-Gina Miller 707-391-7048 #CA544 <http://dentalpracticetransitions.henryschein.com/CA544/>

**ELK GROVE, CA** – Well designed 11 OP GP practice, (8 Ops Equipped) all digital, great sized office for BIG plans, offered at \$355K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**WEST COVINA** – (4) ops/(3) eqt'd. Strip ctr. location. Exposure/ visibility & signage. Mixed pts. Digital x-rays/Pano. Collect. Pre Covid \$500K+/2020 \$400K. Seller retiring. D&M Practice Sales (818) 591.1401

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**El Cajon Practice For Sale** | \$720,000 | Profitable and modern 5-operator GP with room to expand! info@integritypracticesales.com (855) 337-4337

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**FAIR OAKS/CITRUS HTS GP FOR SALE** - 4 Ops, Digital, 6 Hyg Days/wk., Desirable Area. GR \$970K. HSPPT - Jay Harter 916-812-0500 #CA656 <http://dentalpracticetransitions.henryschein.com /CA656/>

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**Legal Tip:** Sellers: Will you remain liable on the lease after the sale? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

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**MADERA** – 8 ops/6 eq't'd. Store front location w exposure/visibility. Mixed pts. Annual Gross \$600K+. Digital x-rays. D&M Practice Sales (818)591.1401

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**SOLD - Coastal N. San Diego County #1146** - Live by the beach! FFS/PPO/GP. 1,770 Sq. ft. space w/3 Ops. - Annualized 2021 \$1.25M, Last 12 Months Coll. \$1.035M - Avg. Profit 39%. Asking \$700K. Contact [info@wppps.com](mailto:info@wppps.com) for more info.

**SAN FRANCISCO:** Practice collected \$451k the first 8 months of 2021 – Annualized Projections is >\$677k! ~967 sf w/3 Ops. Plumbed for 1 add'l. \$395k - Real Estate Also Available (AG-1135) WPS/800-641-4179

**Legal Tip:** Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**SANTA CRUZ GP FOR SALE** - 4 Ops, Digital, CEREC, Pano. GR \$392K, 40 Yrs Goodwill. HSPPT-Kim Ta - 408-687-5001 #CA2822 <http://dentalpracticetransitions.henryschein.com/CA2822/>

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### NORTHERN CALIFORNIA

**ALAMEDA COUNTY SOUTH ORTHO - NEW LISTING** - This small but great neighborhood practice boasts over 30 years of goodwill. 2020 Revenues of \$505K with over 50% net profit on a 24 hour workweek. 3 open bay chairs in 890 sq. ft., below-market rent, Orthowave PMS, and Digital Pan/Ceph. Small staff and low overhead drives this practice worthy of any first-time buyer or a satellite office for veteran owners. Like so many Ortho practices, Covid-19 shutdown has nearly no negative effect on this office! #CA2785- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2785/>

**EAST BAY AREA PEDO** - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2523/>

**FAIR OAKS/CITRUS HEIGHTS AREA** - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA656/>

**FAIRFIELD AREA - NEW LISTING** - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sf office with 7 Ops, Dentrix, Digital sensors, intra-oral cameras, Digital CBCT/Pano and average age of equipment under 5 years. 1,800+ active patients, 23 -25 NP/mo., with 8 to 10 Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36 hour work week, 2020 (COVID year) was at 80% of 2019 production and 2021 is on track to exceed \$1.75M. Seller may work back for a short time. #CA1824- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1824/>

### FREMONT ORAL SURGERY - NEW LISTING

- This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2754/>

**GREATER SACRAMENTO** - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital and I/O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$725K and 2020 Production \$781K on 32 hrs./wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

**GREATER SONORA AREA** - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrix, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1713/>

**HAYWARD - NEW LISTING** - A great neighborhood practice and RE opportunity on one of the city's busiest streets. Established in 1978 in a 1,300 Sq. Ft., single-story condo boasting 4 fully equipped and updated treatment rooms. Digital X-Ray and XL Dent Software with workstations throughout. Newly installed HVAC System and updated facility throughout. 3 year average revenue of \$685K with pre-Covid collections over \$730K and recovering well in 2021. Nearly all specialties referred out and priced right for the right buyer. #CA2771- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2771/>

**LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING...** Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**LAKE TAHOE AREA** - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA608/>

**MILLBRAE - NEW LISTING** - This great practice in the heart of the Peninsula has over 60 years of goodwill, 40 with the current owner. 2019 revenues of \$1,077,000 and recovered from COVID on pace for a record year. Strong cash flow and 6 days of Hygiene on a 4 day workweek. Datacon PMS with 8 workstations, Digital X-Ray, Film Based Panoramic and Waterlase Laser. Professionally designed interior with 5 Ops in ~1,600 sq. ft. Owner is willing to work back for a short period to insure a smooth transition. Only owner/operators need apply. #CA1139- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1139/>

**NORTHERN SACRAMENTO** - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrix PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1745/>

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**OAKLAND - NEW LISTING** - Incredible Goodwill of over 45 years in this Pill Hill area of Oakland, within walking distance of BART. 2019 Revenue of \$473K on a 4 day work week with Post-Covid recovery to \$595,000 in 12 months since reopening. 3 Ops in approx. 1,500 sq. ft. with Digital X-Rays and Digital Panoramic. Carestream PMS with 6 workstations, Intraoral Camera & Fiber optics. Seller owns the stand-alone building and offering a great long-term lease. #CA2839- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2839/>

**OAKLAND** - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital X-rays, paperless with Softdent, and COVID compliant. 2019 GR \$675K on 4 Dr. days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

**REDDING AREA - PRICE REDUCED BY \$100K UNDER VALUATION APPRAISED PRICE!** Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrix, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. 2021 on track to produce over \$620K. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1742/>

**ROCKLIN/GRANITE BAY AREA - NEW LISTING** - Impressive high-end 4 Op GP & Cosmetic (with emphasis on full-mouth cosmetic cases) practice in a very desirable/affluent area. Great décor and open layout space in ~1,400 sq. ft. beautiful Condo suite, which is to be purchased with practice. 30+ years of Goodwill in this paperless practice, Dentrix, fiber optics, Dexis digital x-ray, intra-oral cameras, CariVu system, iTero Scanner, and soft tissue laser. Dentrix reports 1,650+ active pts. in past 18 months, averaged over 21 NP/mo. in past 12 months, 8.25 days of Hygiene per week (accounts for ~24% of total prod.). Room for growth in Endo, Perio, and Implant Placement procedures. 2019 GR was \$1.6M+, 2020 GR was \$1.5M+ (2020 COVID year prod. was ~91% of 2019 prod., and 2021 is projected to have a record year at \$2M+prod.), all on a 36 hour workweek in which, in addition to Seller Dentist, an Associate also works 2 days per week. #CA2793- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2793/>

**ROSEVILLE/CITRUS HTS. AREA - NEW LISTING** - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2749/>

**ROSEVILLE/ROCKLIN AREA - NEW LISTING** - High production, high-end, 7 Op GP practice in a highly-desirable sustained growth area. Efficient space layout with plenty of glass/windows for a bright & cheerful space in ~2,700 sq ft professional & dental office building suite. 32+ years of Goodwill, Dentrix, Dexis digital x-ray, intra-oral cameras, Pano, Planmeca CAD/CAM System, and 3 soft tissue lasers. Dentrix reports 4,100+ active pts in last 18 months, averaged 44 NP/mo., 10-12 days of Hygiene/wk. (accounts for ~30% of total production). 2019 GR \$2.3M+, 2020 GR was \$2.2M+ (2020 COVID year production was ~96% of 2019 GR, and 2021 is projected at \$2.5M+ production), all on a 35-40 hour work week. Seller may work-back to assist Buyer, possible Lease with Purchase Option of the ~5,100 sq. ft. building with cash-flow tenant in place. #CA2770- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2770/>

**SACRAMENTO** - Huge \$70K price reduction on a must-see GP opportunity... Seller is highly motivated to retire! 5 Op practice in an attractive and efficient space layout... and own your own space in the purchase of ~1,400 sq. ft. share of a large, high-valued professional multi-tenant dental office building. Busy retail, medical, and dental area with easy access to Highway 50. This practice features nearly 50 years of solid/predictable Goodwill, Datacon Software with 8 workstations, digital x-ray, and access to a large conference room for meetings. 2019 production results boasted over 1,800 active patients, averaged 5 to 6 NP/mo., 6 days of Hygiene/wk., and \$697K GR on a 3.5 day per week average Dr. work week. Room for growth with all specialties being referred. Production has averaged approximately \$41K/mo. for the (post-COVID closure) period of July 2020-January 2021. Seller would work back to assist Buyer in transition. Additional unique possibility of 1st right of refusal on adjoining suite and GP practice in 2 to 5 years to allow for planned growth and further expand the practice patient base and number of Ops. #CA2620- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2620/>

**SAN JOSE** - Beautiful West Valley practice established for over 35 years. 2019 GR of \$1.3M+ with Adjusted Net of 38%. 6 fully equipped Ops housed in 1,850 well-decorated square feet. Paperless Charts, Digital X-Ray, Digital Pan, CAD/CAM, and Diode Laser. Upscale Multi-Tenant office building near major shopping complex. Seller will stay on part-time if needed, but will work towards a very smooth transition. #CA1140- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA1140/>

**SAN JOSE** - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this 3 operator general practice which boasts a modern design, in a great location, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

**SAN MATEO** - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dentrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2596/>

**SONOMA COUNTY - NEW LISTING** - Priced below Market Value, 3-year historical consistency- Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2790/>

**SONOMA COUNTY** - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA2594/>

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**SONOMA COUNTY** - Fabulous Family Practice serving the community with 32+ years Goodwill. Solo dentist owner with In-house specialists. 2019 GR \$2.3M+. Free-standing building 3,000 sq. ft. prime RE, highly visible located 1 hour N. of San Francisco. Averages 72 NP/mo. and 10 days of Hygiene/wk. 6 modern and high tech Ops with every amenity: Pano, Dexis Sensors, Intra-Oral cameras, Laser, and Fully Paperless utilizing Dentrrix. Expansive 20 room building, updated design and built by owner dentist. RE for Sale or Lease with practice purchase. Dr. is ready to retire and work back for a smooth transition. #CA544- Gina Miller - 707-391-7048 <http://dentalpracticetransitions.henryschein.com/listing/CA544/>

**VACAVILLE AREA** - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrrix with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2748/>

**VACAVILLE AREA - PRICE REDUCED BY OVER \$35K!** Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrrix. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA645/>

### CENTRAL CALIFORNIA

**CENTRAL COAST** - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA1218/>

**CENTRAL VALLEY/MODESTO - NEW LISTING** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2721/>

**FRESNO AREA - NEW LISTING** - 6 Op Valley gem with great staff in a growing and desirable area. Over 20 years of Goodwill in a modern office space layout of ~3,200 sq. ft. Paperless with Eaglesoft, fiber optics, digital x-ray, intra-oral cameras, Trios Scanner, digital pan/ceph, and soft tissue lasers. Seller reports 2,400+ active pts. in the past 18 mo., averaged over 29 NP/mo. in past 12 months with 12 days of Hygiene/wk. (accounts for approximately 35% of total 2019 production). 2019 IRS GR \$1.4M+, 2020 P&L GR was \$1.306M+ (2020 COVID year prod. was ~90% of 2019 prod. and 2021 is projected to hit \$1.4M range again), all on a 36-hour workweek with Seller Dentist and Associate Dentist in production. Seller may consider Option to Purchase the stand-alone Building with practice. #CA2004- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2004/>

**GREATER STOCKTON** - Successful GP practice with 2,200 +- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA2006/>

**MODESTO AREA - PRICE REDUCED!** 5 Ops, 62 years goodwill in established neighborhood. Dentrrix, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA635/>

**MONTEREY - NEW LISTING** - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://dentalpracticetransitions.henryschein.com/listing/CA2614/>

**MONTEREY** - 4 Ops, 1,600 sq. ft., Digital. 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

**SANTA CRUZ COUNTY - NEW LISTING** - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/wk seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2822/>

**SANTA CRUZ/APTOS PERIO - NEW LISTING** - 4 Ops, 1350 sq. ft. in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://dentalpracticetransitions.henryschein.com/listing/CA2725/>

### SOUTHERN CALIFORNIA

**BAKERSFIELD** - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2587/>

**BAKERSFIELD** - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA1274/>

**BURBANK** - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thanh Tran - 949-533-8308 <http://dentalpracticetransitions.henryschein.com/listing/CA2632/>

**COASTAL ORANGE COUNTY - NEW LISTING** - Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2787/>

**HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE!** Highly desired location on a main street, 5 Ops, Digital x-ray, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312

**INDIO** - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2619/>

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**LONG BEACH** - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA671/>

**LOS ANGELES** - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://dentalpracticetransitions.henryschein.com/listing/CA2493/>

**MONTEBELLO** - **NEW LISTING** - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2786/>

**ORANGE COUNTY** - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice's production includes higher-end procedures such as implants being done in-house. Seller refers most endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2704/>

**ORANGE COUNTY** - 4 Ops+2 add'l spaces plumbed to expand, Digital, retiring seller. Excellent reputation in affluent area for high quality personal care. Modern, welcoming office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312

**OXNARD** - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

**PALMDALE/LANCASTER** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrix PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2612/>

**PALM DESERT** - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA691/>

**SOUTH BAY LOS ANGELES** - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA1050/>

**SAN BERNARDINO** - **NEW LISTING** - Established 33 years, 6 Ops, redevelopment area, estimated \$968K collection for 2021. Cash, Medi-Cal, HMO, blue collar area, busy office with on-site parking. Seller will sell building, has two lease tenants adjacent to practice with short-term leases. Room to expand and provide specialty services. #CA2843- Steve Caudill - 951-314-5542 <http://dentalpracticetransitions.henryschein.com/listing/CA2843/>

**SANTA BARBARA** - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2531/>

**TORRANCE** - **NEW LISTING** - Shopping center location with 3 Ops and room for a 4th. Practice utilizes Dentrix and Dexis digital sensors. Seller refers out most specialty work and this practice has low overhead and high net. This practice is located in the highly desired South Bay with less than 5 miles to the beautiful beaches of southern California. Long established practice in the same neighborhood for over 30 years. This practice is 60% PPO and 30% cash patients. #CA2815- Kerri McCullough - 949-300-0312 <http://dentalpracticetransitions.henryschein.com/listing/CA2815/>

**TORRANCE** - **NEW LISTING** - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://dentalpracticetransitions.henryschein.com/listing/CA2807/>

### SAN DIEGO

**DEL MAR** - **NEW LISTING** - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2724/>

**SAN DIEGO** - **NEW LISTING** - Rare opportunity, seller retiring! Beautiful 4 Op GP practice in a highly desirable location. Situated in a medical building with good cash flow, this very reputable dentist is doing high quality work. Practice utilizes Dentrix and Digital X-Rays. #CA2851- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2851/>

### OUTSIDE OF CALIFORNIA

**BIG ISLAND, HAWAII** - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://dentalpracticetransitions.henryschein.com/listing/CA2851/>

**PORTLAND, OREGON** - **NEW LISTING** - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrix, Clinview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/CA2851/>

**SOUTHERN OREGON** - Beautiful and turn-key office features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features 5 Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/CA2851/>

**SOUTHERN OREGON** - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/CA2851/>

**TRI-CITIES, WASHINGTON** - Small modified start up, fully equipped and ready to re-open. Access to 1500 patient records, Open Dental software, laser, x-ray sensors and the ability to assume the Delta Dental fee schedule. Desirable location and very affordable rent. #WA2629- Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/CA2851/>

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**A. Lee Maddox, DDS, Esq.**

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*I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.*

**Hendrick Gonzalez, DDS - 9/25/18**

*I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!*

**Ari Rosenblatt, DDS, DMD**

*Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.*

**Dr. Jeff Javelet**



## LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
- Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
  - Sold MPG to Henry Schein - 2013
  - Managed HS brokerage business from 2013 through 2018 in 7 states

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**Practice for sale:** Dentist in Visalia retiring after 40 plus years. Good will, equipment, supplies and real estate for sale. Payments will be close to renting office space. Call (559) 733-2272 or email [magic221@aol.com](mailto:magic221@aol.com)

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### BAY AREA

**AC-1162 SAN FRANCISCO Facility:** Located in art-deco historical landmark! 1,200 sf w/4 fully equipped ops! Move-In Ready **\$80k**

**AC-1213 SAN FRANCISCO:** Located in historical Medical Professional Bldg. 10 year lease available & opportunity to EXPAND THE SPACE **\$295k**

**AC-1236 SAN FRANCISCO:** Located in upscale Presidio Heights/Laurel Heights area. Great Merger Possibility! 555 sf w/3 ops **\$689k**

**AG-1079 SAN FRANCISCO:** Quality Practice in Heart of City! 1931 sf w/5 ops offering in-house specialists **\$685k**

**AG-1135 SAN FRANCISCO:** Practice collected \$451k the first 8 months of 2021 – Annualized Projections is >\$677k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

**AG-1215 SF MARINA DISTRICT:** An opportunity in this neighborhood rarely comes along! 1,500 sf w/4 Ops. **\$595k**

**AN-1224 SAN FRANCISCO Facility:** Located in 450 Sutter w/expansive Bay views! 871 sf w/3 ops **\$48k**

**BC-1199 SAN LEANDRO Dental Office Space for Lease:** ~ 770 sf w/3 ops offered at \$2500/month – Call for Office Visit

**BC-1218 PITTSBURG Facility:** Spacious facility in popular retail shopping center w/ high foot traffic & major anchor tenants **\$59k**

**BC-1226 SAN RAMON:** Est. 40 yrs, seller retiring. 1,200sf w/5 ops on major 3-way intersection w/excellent visibility **\$190k**

**BG-1259 ANTIOCH:** Practice has great cash flow and typically collects \$900k on average! ~4,000 sf w/ 8 Ops. Plumbed for 4 add'l. **\$500k – Real Estate Also Available**

**BG-1271 OAKLAND:** Prominent location in busy Shopping Plaza! Practice is on track to collect ~\$929k in 2021! ~3,000 sf w/10 Ops. Plumbed for 1 add'l. **\$595k**

**BN-1103 BERKELEY:** Seller is retiring from this beloved practice! ~1500sf w/7 ops **\$110k/ 1/3 Interest - Real Estate \$400k**

**BN-1244 SAN RAMON:** Step into this family-oriented practice with state-of-the-art equipment! ~1,200sf w/4 ops **\$530k**

**BN-1288 SAN RAMON Facility:** Located in one of the area's most sought-after premier business parks! ~1,800sf w/5ops. **\$225k**

**BN-1332 BERKELEY:** Uncompromising commitment to delivering the highest quality of care! ~750sf w/ 3ops. **\$225k**

**CC-1030 SANTA ROSA:** Extraordinary practice. Prime location. Rock-Solid Staff. Highly skilled Associates. **\$324k - Real Estate Also Available!**

**CC-1207 VALLEJO Facility:** Move-In Ready Facility. 950+ sf w/3 ops Call for Address & Equipment List **\$80k**

**CC-1219 MARIN COUNTY:** Rare Opportunity! Loyal, stable PT Base. 750 sf w/2 Ops **\$188k**

**CC-1231 VALLEJO:** Quality Family Oriented Practice. 1,350 ft w/4 Ops **\$530k**

**CC-1262 SANTA ROSA:** Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

**CC-1290 SANTA ROSA:** Gold Mine of a Practice! 1,300 sf w 4 ops. Collected \$700k+ even during pandemic! **\$575k**

**CC-1302 SONOMA COUNTY:** Quality, family-oriented practice w/highly trained office staff. 1900 sf w/4 ops **\$336k – Real Estate Also Available**

**CG-1179 HEALDSBURG AREA:** Practice is on track to collect around \$900k in 2021! Steal of the Century at **\$295k! - Opportunity to Own Real Estate**

**CG-1246 PETALUMA:** Seller Motivated! Practice averages \$700k/year over the past 4 years. ~1,800 sf w/3 Ops. **Reduced: \$295k / Possibility to Own Real Estate**

### BAY AREA CONTINUED

**CN-911 SANTA ROSA:** In the heart of the Wine Country! 2250 sf w/4 ops + 1 add'l. Seller Motivated **\$325k**

**CN-1090 VACAVILLE:** State-of-the-art practice is outstanding opportunity! 2400 sf w/7 ops + 1 add'l. **\$695k / Real Estate \$780k**

**CN-1166 W. SONOMA CO:** Established, quality FFS practice w/stellar reputation! 1262 w/4 ops. **Reduced! \$505k**

**CN-1308 NOVATO:** Earnings Buyout Opportunity. Transition Period Available. Flexible Terms. 1,200sf w/5 ops. **\$300k - Real Estate Also Available!**

**DC-1080 ALAMEDA:** Established 25 years. Seller retiring from this amazing practice. 1200 sf w/3 ops **\$575k**

**DC-1196 SAN JOSE Facility:** ALL ABOUT LOCATION! 1500 sf w/3 fully equipped ops **ONLY \$55k**

**DC-1260 FREMONT Facility:** ~ 1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$199,999**

**DC-1272 SAN JOSE:** Established 40 years! Seller Retiring! Stable PT base & seasoned staff. 1200 sf w/4 ½ ops **\$899k**

**DC-1311 LOS GATOS Facility:** TWO Office Suites to choose from! 1400 sf w/ 6 ops OR 2001 sf w/ 7 ops **\$300k EACH**

**DG-1313/DG-1314 SANTA CLARA COUNTY:** Amazing cash flow profits – Corporate EBITDA is off-the-charts for value! **\$1.89M**

**DG-1141 SAN JOSE:** Top-of-line, state-of-art equipment. Practice is on track to collect ~\$1.5M in 2021! ~1,450 sf w/5 Ops. **\$988k**

**DG-1142 SAN JOSE:** Family-oriented practice in a highly desirable neighborhood! ~1400-1600 sf w/3 Ops. Plumbed for 1 add'l. **Reduced \$90k**

**DG-1182 FREMONT:** A steal at \$150k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/10 Ops. **Reduced \$150k**

**DG-1208 MONTEREY COUNTY:** Practice is on track to collect \$1.57M in 2021! This rare gem won't last long! ~4,860 sf w/10 Ops. **\$895k**

**DG-1251 HOLLISTER:** Practice expectations to produce >\$600k the first year, a steal at \$125k! ~1,218 sf w/3 Ops. **\$125k**

**DG-1258 MILPITAS:** Located in Busy Retail Shopping Center w/Ample Parking! 1,050 sf w/3 Ops. **\$150k**

**DG-1294 LIVERMORE:** The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/2 Ops. Plumbed for 2 add'l. **\$195k**

**DG-1297 SAN JOSE:** Practice is on track to collect ~ \$785k in 2021! ~1,875 sf w/4 Ops **\$490k**

**DG-1304 FREMONT:** Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. **\$750k**

**DG-1313 SANTA CLARA CO.:** Practice is projected to collect over \$2.3M in 2021 w/ exceptional cash flow! **CALL FOR DETAILS**

**DN-1031 CUPERTINO:** This remarkable practice awaits your talent & skill! 1500sf w 3 ops + 1 add'l. **Reduced! \$995k**

**DN-1261 LIVERMORE:** Well-respected & established practice in a multi-tenant shopping center. 1,600sf w/4ops. **Reduced! \$95k**

**DN-1243 SAN JOSE:** Beautiful, Spacious, modern office w amazing visibility! 2,204sf w/4ops + 2 add'l. **\$395k**

**DN-1268 SANTA CRUZ:** Situated in a vibrant popular commercial/upscale residential neighborhood. 1,535sf w/4 ops. **\$695k**

**DN-1285 PLEASANTON Facility:** Turn-key Endodontic or GD facility! 1,000sf w/2 ops + 1 add'l. Equipped ENDO **\$95k** or Equipped GD **\$75k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

### BAY AREA CONTINUED

**DN-1293 SANTA CRUZ:** Growth is based on 5-star reviews and word-of-mouth referrals! 2,347sf w/5 ops. **\$927k**

**DN-1292 SAN JOSE:** Loyal/stable patient base of families as well as professionals! 1,880sf w/ 4 ops + 1 add'l. **\$295k**

**DN-1305 LIVERMORE:** Don't miss out on this remarkable State-of-the-Art opportunity! 1,400sf w/ 4 ops. **\$325k**

**DN-1310 WATSONVILLE:** Family-oriented practice focusing on delivering quality care! 1,800sf w/ 4 ops + 1 add'l. **\$315k**

**DN-1317 PLEASANTON Facility:** This amazing turn-key facility is an excellent opportunity. 1,100 sf w/ 3 ops + 1 add'l. **\$175k**

**DN-1321 MILPITAS:** Come live, practice and play in this progressive community! Established over 25 years 1,100sf w/ 3ops. **\$75k**

### NORTHERN CALIFORNIA

**EG-1100 CARMICHAEL:** Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. **\$495k – Real Estate Also Available w/Long-term Tenant**

**EG-1189 ROSEVILLE:** Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/5 Ops. **\$385k**

**EG-1202 AUBURN:** Reduced Price – All reasonable offers will be considered! Practice historically collects >\$500k annually. ~1,000 sf w/3 Ops. **\$225k**

**EG-1267 ROSEVILLE:** Highly-esteemed practice provides broad spectrum of services in a prime location! ~1,250 sf w/3 Ops. Plumbed for 1 add'l. **\$395k**

**EG-1279 SACRAMENTO:** Possible Merger Opportunity w/well established patient base. ~1,200 sf w/4 Ops. **\$425k**

**EG-1299 SACRAMENTO:** Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops **Reduced: \$750k – Real Estate Also Available**

**EG-1320 RANCHO CORDOVA:** Patients love this quality, long-established practice that has treated multi-generations of families. **CALL FOR DETAILS**

**EN-1204 CITRUS HEIGHTS:** Impressive top-of-the-line & state-of-the-art technology! 2,072 sf w/5 ops. **\$800k**

**EN-1209 LOOMIS:** Practice currently averages more than \$80,000 per month! ~1,800 sf w/6 Ops. **Reduced! \$615k**

**EN-1235 WOODLAND:** Grossed over 1.3mil in 2019! ~3,900sf w/6ops + 2 add'l. **\$925k/ Real Estate Available**

**EN-1269 SACRAMENTO Facility:** Modern & Inviting! Excellent space for start-up or relocation. ~1650sf w/3ops. **\$195k**

**EN-1276 ROSEVILLE (Facility):** Remarkable turn-key opportunity Available! 3,000sf w/6 ops + 2 add'l. **Reduced! \$50K**

**EN-1278 CITRUS HEIGHTS:** Well-established practice w/loyal patient base! 1,875sf w/5ops + 1add'l. **\$705k**

**EN-1291 YOLO COUNTY AREA:** Hesitate and you may miss out on your dream practice! 1,100sf w/5ops **\$450k**

**FC-1315 FORT BRAGG:** Fully Equipped dental office with adjoining suite available as rental income **\$499k includes real estate**

**FG-1086 UKIAH:** Practice collected over \$874k in 2019! Possibility to own Real Estate. ~1200sf w/4 Ops. **\$390k**

**FG-1171 CALIFORNIA COASTAL TOWN:** Practice is on track to collect >\$2.8M in 2021! Possibility to own building! ~3,900 sf w/8 Ops. **\$1.8M**

**FN-1295 EUREKA:** Thrives on word-of-mouth referrals and phenomenal patient reviews! 1,300sf w/4 Ops + 1add'l. **\$395k /Real Estate Also Available**

### NORTHERN CALIFORNIA CONTINUED

**GN-1071 REDDING:** This quality practice is your springboard to success! 2264sf w/4 ops. **Reduced: \$475k**

**GN-1240 REDDING:** Family-oriented practice which strives for excellence. 1800sf w/5 ops + 1add'l. **\$495k /Real Estate Also Available**

**HG-934 GRASS VALLEY:** Seller Motivated! Priced at 42% of collections! ~1200 sf w/3 Ops. **\$145k - Real Estate Also Available**

**HG-1089 CALAVERAS COUNTY:** Est. 25 yrs w/Stellar Reputation! 3000+ sf w/6 ops **\$465k/Real Estate Also Available**

**HG-1116 AUBURN VICINITY:** Practice is on track to collect ~\$800k in 2021! ~1430 sf w/4 Ops. **A Steal At \$450k / Future Possibility to Own Real Estate**

**HG-1146 TRUCKEE:** Practice is on track to collect ~\$650k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. **Amazing Price: \$335k**

**HN-1277 SIERRA FOOTHILLS:** Solo/Group Setting. Est. 37 years w/large, stable patient base & seasoned staff. ~3,000 sf w/7 ops. **\$595k**

### CENTRAL VALLEY & SOUTHERN CALIFORNIA

**IG-1265 STOCKTON:** Own your own Condo Unit! Practice is on track to collect ~\$800k in 2021. ~1,106 sf w/3 Ops. **\$468k - Condo Unit Available**

**IG-1309 MERCED:** Practice normally collects ~\$800k annually! ~1,617 sf w/4 Ops. **Seller Motivated! \$225k – Real Estate Also Available**

**IG-1318 MODESTO:** Practice on track to collect 1.5million in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. **\$600k – Real Estate Also Available**

**IN-1303 STOCKTON:** This is the perfect merger opportunity, so act fast! ~928sf w/3 ops. **Only \$175k!**

**JC-811 FRESNO COUNTY:** Seller willing to consider Associateship for qualified DDS w. intention to Buy In! Considerable Goodwill in Community! 3,000 sf w/6 ops **\$299k – REAL ESTATE ALSO AVAILABLE!**

**JN-1128/JN-1129 BAKERSFIELD:** The opportunity to purchase TWO well-established practices. 4000 sf w/11 ops. **\$350k/ Real Estate Available**

**JN-1301 LINDSAY AREA:** Family-oriented practice w/ stable, multi-generational patient base! ~1,700sf w/ 3 ops. **\$125k**

**KN-1216 YORBA LINDA:** High-end practice grossing \$800k-\$900k annually on a limited work schedule! 1,872sf w/5 ops + 1 add'l. **\$719k**

### SPECIALTY PRACTICES

**BG-843 WALNUT CREEK Perio:** Priced at 50% of collections! ~1085 sf w/4 ops **\$390k**

**DG-1324 SUNNYVALE Perio:** Located in highly desirable Silicon Valley, quality Perio practice w/ excellent visibility. ~900 sf w/3 ops **\$495k**

**JN-1223 VISALIA Endo:** Perfect opportunity for an Endodontist w/an astute vision! 1,250sf w/5 Ops. **Reduced! \$250k/ Real Estate \$280k**



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## Premium Practice Listings

### #1146 Coastal N. SD County

Turnkey With Ocean Views!

2021 Numbers Are Up!

FFS/PPO/GP

40+% Average Profit

Annualized 2021 \$1.25M

Last 12 Mo. Coll. \$1.035M

**Asking \$700,000**

### #1152 Sonoma County

*New Listing!*

FFS/PPO/GP

1,350 Sq. Ft. Suite w/ 4 Ops

Premium Location

Seller Owned Building

Seller Retiring After 36 Years

**Call For More Details**

### #1144 Inland San Diego

*Coming Soon!*

Beautiful Turkey

FFF/PPO/GP

1,535 Sq. Ft. – 4 Ops

3 Yr. Avg. Coll. \$1.18M

2019 Coll. \$1.2M

2020 Coll. \$1.2M (10Mo.)

**Call To Be Placed On Waiting List!**

### #1149 Long Beach

Restorative Dental Practice

3 Yr. Avg. Coll. \$701,043

2021 Proj. Rev. \$718,314

5 Ops.

1,750 Sq. Ft. Suite

Seller Retiring

**Asking \$595,000**

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### #1150 Costal Orange County

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True FFS

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2021 5 Mon. Coll. \$678,286

**Asking \$1,890,000**

### #1147 Riverside County

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**Modesto Practice** for sale 1400sqft, 4 Ops & 5th plumbed in Busy Grocery store anchored shopping PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. Please contact 2154367600

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**Cypress Practice:** Established in 2009, asking price 1.189.00 This charming mixed practice is centrally located in the Cypress area of Northwestern Orange County. Located at the apex of the 405 & 605 Frwys. Utilizing 4 ops with modest equipment in 1,760 sf. As a highly respected practice providing services to private patients as well as special needs, its annual collections average 1.3M 3 years left on a 5 year lease. Off street parking. Contact Cliff: chouser@kunaonline

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**Glendale Office** 6 Ops, Cash and PPO only, 3200 sq ft, 2020 - \$431,000 - 2 Days a week. Dr Rishi Salwan DRE#02085289 Call 6263836648

**Monterey Peninsula Practice For Sale** | \$574,000 | High-tech, 5-operator practice w/optional building available. 2021 projection \$800K+. [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337

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## NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

### - ALAMEDA COUNTY -

**ALAMEDA** - Boutique practice w/ upgraded equipment. Associate with Intent to own opportunity. Rev \$775k

### - EL DORADO COUNTY -

**EL DORADO HILLS / CAMERON PARK** - Great 5 Op, multi-generational practice, well run with lots of opportunity Rev \$710K

### - MONTEREY COUNTY -

**COASTAL** - Tremendous growth happening in this practice and city. 8 Ops, all the technology you need. Rev. \$1.0M

### - NEVADA COUNTY -

**GRASS VALLEY** - Nice, well run small office. Practice is in free standing building which is also for sale. Rev \$320K

### - PLACER COUNTY -

**ROCKLIN** - 6 op practice in growing community. Rev \$517k  
**ROSEVILLE** - Good opportunity for associate. 5 ops. Rev \$1.0M

### - PLUMAS COUNTY -

**EAST PLUMAS** - Great practice, no competition, and excellent patient base. Real Estate avail. Rev \$410K

### - SAN JOAQUIN COUNTY -

**VISALIA AREA** - Orthodontic practice. 4 ops. Rev \$490k  
**STOCKTON/BROOKSIDE AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.2M

### - SOLANO COUNTY -

**VACAVILLE** - 5 Op practice, growing fast and ready for you to own, Rev \$1.2M

### - SACRAMENTO COUNTY -

**SACRAMENTO** - Highest profit to selling price listing available. 4 Ops, low stress, option to purchase space. Negotiable. Lease for \$2200 a month, includes all utilities except phone & internet. Revenue \$740K.

**ELK GROVE** - All digital, 5 Op Growing Practice, excellent location, don't miss. Rev \$850K

**ELK GROVE** - The right office for your BIG plans to grow. 11 OPS with lots of space in free standing building. Tremendous Opportunity. Revenue \$410K

**ROSEVILLE / CITRUS HEIGHTS** - Doctor is motivated on this 4 OP, long standing practice. Grow in a growing area. Revenue: \$490K

**EAST SACRAMENTO** - Beautiful 6 OP practice in free standing building. All digital w great technology. Option on space in 5 years or less. Lots of space and great views. Revenue: \$950K

**SACRAMENTO/SCRIPPS DRIVE** - Excellent "Associate with Intent to Own" Opportunity. Call for more information.

### - STANISLAUS COUNTY -

**MODESTO** - Awesome 4 OP high producing office with room to expand. Revenue \$900K

### - SONOMA COUNTY -

**SANTA ROSA** - Beautiful 4 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

### - TEHAMA COUNTY -

**RED BLUFF** - 4 op practice with free standing building for sale. This well located office can generate some great income with little to no stress. \$720K in revenue

### - YOLO COUNTY -

**DAVIS AREA** - Excellent 4 op office opportunity. Great patient base that is growing very well. Get out of the traffic, away from competition right on top of you, produce great income & a great life. \$1.4 million revenue

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**HEALDSBURG AREA:** Seller Motivated! Practice averages \$700k/  
year over the past 4 years. ~1,800 sf w/3 Ops. Reduced:  
\$295k / Possibility to Own Real Estate (CG-1179) WPS/800-  
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**MONTEREY COUNTY** – GROWING COMMUNITY AND PATIENT  
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**Poway San Diego** Practice for sale, 1800 SF, 5+ops Long term  
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**SACRAMENTO:** Practice is on track to collect > \$1.3M in 2021!  
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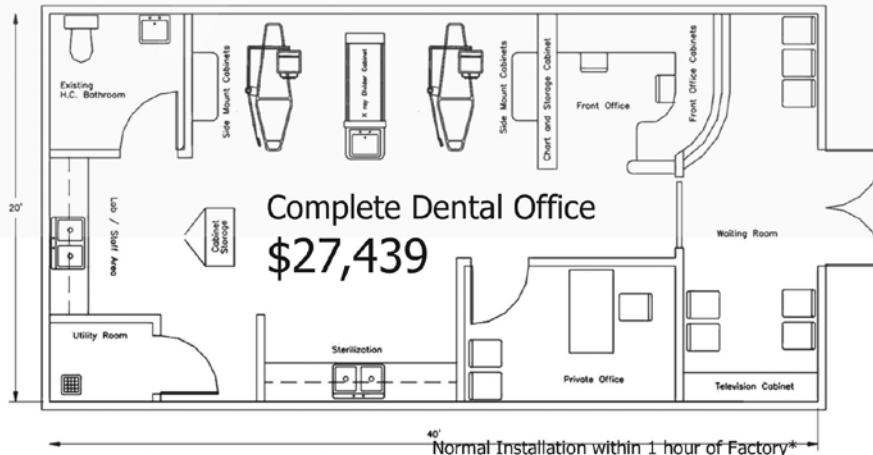
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**TRUCKEE:** Practice is on track to collect ~\$650k in 2021, this Truckee practice is a steal! ~1,700 sf w/4 Ops. Amazing Price: \$335k (HG-1146) WPS/800-641-4179

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**6200 SONOMA COUNTY'S PETALUMA** Solid foundation includes real estate. This well established practice is trending \$725,000 in collections with \$300,000 in Available Profits on a leisurely 3+ days a week. 4-days of hygiene. Practice profile consists of Hygiene, Fillings and Crown & Bridge. Refers an estimated 10 patients a week to the Endo and Oral Surgeon. Well-designed office consists of 4-operatories with a 5th wired and plumbed. Office could easily add an additional 6th Operatory if desired. And this 1,765 sq.ft. suite is ADA compliant. Perfect for a Dentist seeking a strong platform in a great family community, or a nearby Dentist who would like to flip their nearby practice into this building and get away from paying rent.

**6199 PLACER COUNTY** 30-year foundation. 4-days of hygiene. 7+ new patients a month. Strong staff. Top line collections are \$1.2 Million. Basically a crown & bridge practice. Owner booked 4-weeks out, hygiene 6-months.

**6198 EAST BAY'S TRI VALLEY - PLEASANTON** Old School practice focuses on strong patient care and relations. Long appointments, averages 8-patients a day. Housed in 3-operatory suite (4th op is wired and plumbed), Panorex alcove, staff lounge and 1000 sq.ft. location. Owner is a skilled clinician and highly regarded by the patients. Revenues have averaged \$475,000 with 2021 continuing this trend. It is PPS' assessment that this practice is a perfect candidate for going out-of-network.

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**6189 SOUTH SAN FRANCISCO** Practice has enjoyed 40-year history at same landmark location which is acknowledged as a highly regarded dental healthcare center. And through the strong reputation the practice has earned, the fiscal history has been extremely impressive. **2021 on track to collect \$1,850,000 with Available Profits of \$1,185,000.** Strength is the extensive patient base anchored by an enviable 8-days of Hygiene per week. And with Owner understanding the opportunity to create another Profit Center, the practice employs the services of a one-day per month periodontist, thus enhancing the realization from its patient pool. Practice operates out of a 5-operatory suite and utilizes a 3-D Cone Beam. Owner available to work-back if desired to assist in the transition.



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