

THE Dental Trader

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No. Calif. Edition

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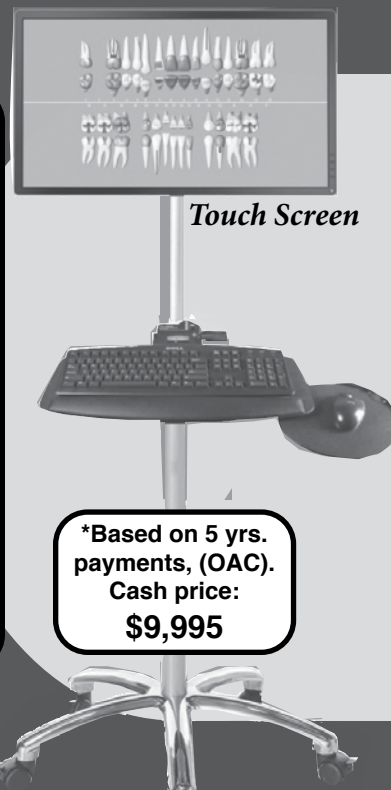
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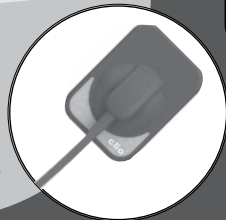


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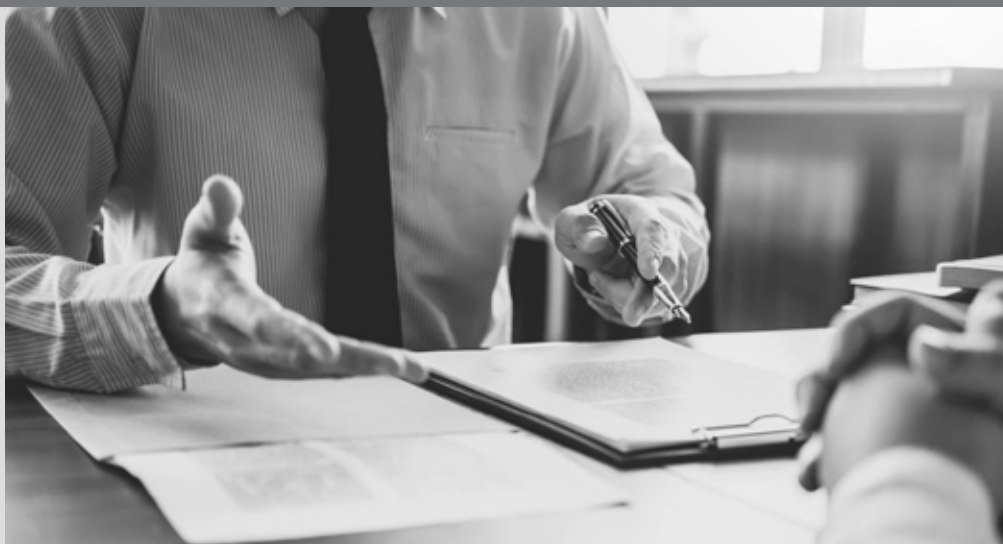
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- Dr. Jordan Tucker D.D.S



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VACAVILLE – Well run, great opportunity in this 4 Op GP office. Offered at \$650K www.ddsmatch.com 855-546-0044

SELLING VATECH PAN/ CEPH PAX-500 10K - GIVE US A CALL AT 562-404-3500 Young's Dental

3M True Definitions Scanner. \$2,000 or Best Offer. Pick-up in Sonora, CA. frontdesk@sonoramoderndental.com

SACRAMENTO: Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops \$910k (EG-1299) WPS/800-641-4179

\$\$\$Hygienist, \$High Pay in Fresno county. contact Myra 323-456-7377 or kidsdental.myra@gmail.com

DISPOS-A-TRAP #5501 EVAC TRAP FILTERS X130 @ \$30 DUTTON DDS 530 241-4134

JDS-JVBS20 2HP \$500 or obo. Wet ring Vac retail for over \$1750 on ebay. Email Jttran1@aol.com

Escondido: Leasehold improvements, Equipments for sale, 5 ops, please text (760)291-1700 or email: tfairy1980@gmail.com

GuttaCore Obturating Oven New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

X-Nav X-Guide 3D Navigation System \$17,500 local pickup only, info@foothilloms.com

Pentamix 2 Impression Mixer Dispenser + 2bags of Red tips \$200 Dr Dutton 530 241-4134

Endodontist, experienced, gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

Endodontist needed 1 day/month for Sacramento suburbs private practice. Planmeca CBCT onsite; email bkdi2@hotmail.com

(5)Forest Dental Chair Lights, used, good condition, 250each, you pay shipping, drwu@wuortho.com

Adec LISA AUTOCLAVE, used, 999obo, you pay shipping, drwu@wuortho.com

ORTHODONTISTS NEEDED for a location in Modesto, CA. Email: karinamkd2801@gmail.com Contact: (209)578-3131

Parkell Turbo Sensor Ultrasonice never been used \$400 Dr Dutton 530 241-4134

Endodontist, experienced, gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

Dental Assistant with X-ray license required in Salinas, Monterey county. Email drbrakshak@yahoo.com or fax 831-424-0549

SPONIX OVAL RX 4OZ BOTTLES 100(NIB) \$10 Dutton DDS 530 241-4134

Cerce MCXI milling in excellent condition with only 400 mills, Asking \$12K,contact (209)658-4161.

EAST BAY/MARIN/SOLANO Motivated Navy Dentist seeking dental practice to purchase! Summer2021DDS@gmail.com

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FDIC



CARMICHAEL: Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. \$495k – Real Estate Also Available w/Long-term Tenant (EG-1100) WPS/800-641-4179

California CE Dental Practice Act and Infection Control Courses. 2 Credits Each. \$12 per 2 credit course. Go to www.cedentalcourses.co

Dan the Man shops 500+ mortgage lenders, all types, finding best loan program, lowest rates, fees, Dan Stone NMLS#856820 714-310-4162

SONOMA COUNTY GP FOR SALE – 4 Ops, Paperless, CEREC, GR \$782K. Strong Hyg. HSPPT-Gina Miller - 707-391-7048 #CA2594 <http://www.HenryScheinPPT.com/CA2594/>

Very Nice Bay Area General Dental practice located in Northwest Santa Clara County. Very efficient use of space with 3 operatories and annual collections of \$730,000. Endo, Oral Surgery, Ortho and Implants all referred out. Long term staff. Contact Rod at 510-633-2697 or rod@omni-pg.com. (CAD121)

Now reaching over 39,700 California dentists... nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

EAST BAY'S TRI VALLEY - PLEASANTON Old School practice focuses on patient care and relations. Long appointments, averages 8-patients a day. 3-op suite with 4th op wired and plumbed. Revenues average \$475,000 with 2021 continuing trend. Full Price \$198,000. To learn more, go to www.PPSsellsDDS.com.

Ready to Retire? We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

(2) Dental offices for sale for the price of one desperately looking for a buyer with about 1000 patients on both offices. \$ 100,000.00 negotiable been in practiced for 30 yrs all equipment stays Add: 1) 221 Tudedo ct suite-D Stockton ca 95204 2) 755 south Fairmont suite-d Lodi ca 95240 pls call 209 969 7078 my cell or 209 369 1959 please if interested, my lease in Stockton will end this September

ORTHODONIST needed PRIVATE dental PRACTICE located in Dana Point/Encinitas Partnership or own private practice. Jay 702-630-2527.

Long Beach #1149 - Restorative dental practice. Three year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking \$595,000. Contact: info@wppps.com



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SAN JOSE: Practice is on track to collect ~ \$785k in 2021! ~1,875 sf w/4 Ops CALL FOR DETAILS (DG-1297) WPS/800-641-4179

Elk Grove practice with a great reputation, 4 fully equipped ops, growing collections, and customer base. Highly desirable medical building, owned condo. For more information, contact Chris Barbour (#2135925) at chris@omni-pg.com or call (916) 792-5038. (CAD124)

Beautiful general dental practice located in Redding. High end furnishings, decor and equipment in a six operatory practice. Amazing staff and excellent hygiene production. Annual collections of approximately \$1.4 million. Room for growth. Contact Rod Johnston at 510-633-2697 or rod@omni-pg.com (CD112)

DALY CITY: 6740 Mission St, income 700K+, accept Medi-cal, PPO, 800sf, 3ops, 10+parking lots, make offer email:wngongdds@yahoo.com, building also for sell

"DocSites has been the best! We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

PALMDALE - (4) op comput G.P. Mixed Pts. Annual Collect. \$400K to \$450K. Digital x-rays. Seller retiring. D&M Practice Sales (818) 591.1401

Lincoln, CA. Great Location Approx 1700 sq ft retail space available for a Dental Specialty office for rent Call 916-337-5158

North Fremont General practice for sell by owner 850 SF w/ 3 ops 2+1 add'l ask \$200K Part time practice with 32 years of goodwill Thriving shopping center location on Paseo Padre Pkwy hde94555@gmail.com

We have BUYERS looking for dental practices in RIVERSIDE COUNTY, SAN FERNANDO VALLEY, and the BAY AREA. SELLERS – Please call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

North SLO County Practice For Sale | \$699,000 | Profitable, 4-operatory, up-to-date GP near bustling downtown. Contact info@integritypracticesales.com (855) 337-4337

Dental/Jeweler Induction KDF-Cascom Casting Machine. Computerized Vacuum Caster. Lightly Used. \$4,999OBO OCDent@gmail.com

Full delivery dental unit with Dr and assistant stools, DCI BRAND. please call Dr. Nadine at 818-749-9319.

SONOMA COUNTY GP FOR SALE - GR \$2.3M. RE for sale/lease. HSPPT-Gina Miller 707-391-7048 #CA544 <http://www.HenryScheinPPT.com/CA544/>

4 ops,Dental office for sale.1,500 sq/ft.All PPO and private pay.Will do all contract of sale.Located in a very progressive place in San Joaquin Valley.Visalia California. 3 days with 2 day hygiene.Grossing \$300 K with a tremendous potential for expansion.Call 559-334-8790 for details.

FREMONT: Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. CALL FOR DETAILS (DG-1304) WPS/800-641-4179

I placed a reader ad at dentaltrader.com seeking staff for my practice. The ad had been on The Dental Trader website for only ten minutes when I got the call that filled the position. I tell my colleagues, ***"If you want results... advertise in The Dental Trader! It works!!"***

Dr. Kevin Lochona, Margarita Dental



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Post Pandemic:

It is a booming economy as Covid restrictions are being lifted!

Buyers are looking for practices with potential for growth.

Sellers – list your practices & get your financials ready to sell.

"I am very thankful for Loc Pham's professional, responsive and honest assistance with the whole selling process ... We had quite a few obstacles in the process but in the end I was able to sell my practice...Loc has the ability to use knowledge, facts and data to effectively solve problems and find solutions. Patient, kind and understanding - I highly recommend Loc and his team!"

~ Gorette Li, DDS

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Los Angeles County

Cerritos – JUST SOLD!

- Collections ~ \$250K. All Cash/PPO
- Lots of treatments for ortho prosthodontics & implants
- Professional suite close to Cerritos Mall. 3 eq.ops. + 1 plumbed

Gardena - General & Ortho

- Grosses ~\$1.7 M
- All Cash/PPO. No DentiCal. No HMO
- Absentee owner
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops

Los Angeles - New Listing!

- Collects ~ \$200 - \$230K
- ~85% FFS/PPO, ~ 15% Denti-Cal
- Associate run practice. 4 eq.ops.
- Strip mall, corner of intersection
- In Eagle Rock, off CA-2 & CA -34

Los Angeles – JUST SOLD!

- General & Ortho Practice
- Gross ~ \$1 Million. 7 eq. ops.
- ~95% PPO/Cash. No HMO.
- Strip mall w/ anchor stores
- West LA, close to LAX, Inglewood

Long Beach: New Listing!

- Gross ~ \$350K
- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

San Pedro

- 2021 Projections ~ \$850K
- All Cash & PPO. No Denti-Cal. No HMO
- Production generated primarily from 1 part time doctor & 1 hygienist.
- Stable pt base. Good recall program
- Shopping plaza with anchor stores.
- 3 eq. ops + 1 additionally plumbed.

Riverside County

Indio - Starter Practice & Real Estate

- Practice can be sold together or separately from real estate.
- Beautiful office. Just built 2 years ago.
- Selling for a fraction of the cost to build out
- Large shopping center off freeway 10
- 9 operatories. ~4,000 sq.ft.

Murrieta – New Listing!

- Equipment & Leasehold
- Large shopping plz off CA-215 & I-15.
- Beautiful office with wall murals.
- 4 eq. ops + 1 plumbed op.
- Selling for a fraction of built out cost.

Orange County

Foothill Ranch – New Listing!

- Shopping plaza surrounded by anchor stores & restaurants, off CA-241
- 2021 Projection ~ \$515K.
- All Cash/PPO. 3 eq. ops.
- Opens 3 days/wk. No weekends
- 20+ years goodwill. No marketing

Hawaiian Garden- Office Space

- Newly renovated office.
- Shopping center. 2 ops.
- Previous owner had 10+ years of goodwill.

Mission Viejo – Featured Practice

Established Practice & Real Estate

- Grossed ~ \$660K. All PPO/Cash
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

San Bernardino County, CA

Rialto – Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal; ~35% FFS/PPO
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

San Bernardino – Gross ~\$300K

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal refers.

Upland – New Listing!

- General & Ortho Practice
- 2021 Projection ~ \$800K.
- High production. Seller retires.
- ~95% PPO/FFS, ~5% HMO/Cap.
- Brick modern plaza w/ample parking
- 6 eq. ops. Low Rent

Imperial County

El Centro - High Production Office

- Large general & specialty practice
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime for growth/expansion
- Ideal for large corporations/ government funded establishment

Practice Wanted:

Large PPO/Cash Practices
 Practices in San Fernando Valley
 Starter Practices at Good Locations
 Practices in the East Bay Area

Northern California

Fremont – Collections ~\$500K

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 eq. Ops.
- Strip Mall. Seller Retires
- Refers out endo & complex ext.
- Seller willing to negotiate price

Pacifica

- Family practice of ~20 years
- Family oriented & high quality dentistry. Dr. sees 8-10 pts/day.
- Shopping center, close to junction SR 1 & SR 35.
- 2 eq.ops.+ 2 plumbed ops.
- 2020 Grossed ~ \$281K despite Covid shutdowns.

Sacramento – Featured Practice Practice & Real Estate for Sale

- Starter practice in large shopping center. 6 eq. ops. + 6 plumbed
- Close to Elk Grove off Freeway 99
- Seller retires. Location has many years of goodwill.
- New equipment: CT & Laser Scan

San Leandro

- Family Practice. All PPO/FFS
- 2021 Projections ~ \$250K
- Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1
- Off freeway 185, close to shopping plaza & restaurants

San Francisco – JUST SOLD!

- Featured Practice
- Gross ~ \$1.5 – 1.7 Million
- Mostly GP work. High profit margin
- In house specialists 1-2 days/wk
- Residential/Commercial Area
- 3 Ops. Very reasonable rent

San Jose – 2020 Grossed \$540K

- High production despite Covid shutdowns.
- Front street location. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

San Rafael

- 2020 Grossed ~ \$422K
- Mostly PPO/FFS. Opens 4 days/wk
- Family practice & quality dentistry
- Located in beautiful Marin County
- Fair Rent. 3 eq. ops.

Stockton – Practice & Real Estate

- Grossed ~ \$909K.
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

Union City– JUST SOLD!

- Excellent location.
- Large shopping plaza
- Grosses ~ \$540K on 3-4 days/wk
- 3 eq.ops. + 1 plumbed

Call Loc Pham, Broker (714) 550-7494 for more information!

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Looking for an ICAT NEXT GEN, PLEASE CONTACT ME - 940 220 7531

Highly Profitable Stockton, CA Practice for Sale! Shopping Center Location www.95210dds.wixsite.com/95210dds Contact 95210dds@gmail.com

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Highly Profitable Stockton, CA Practice for Sale! Visit: <https://95210dds.wixsite.com/95210dds> Contact 95210dds@gmail.com

For Rent: 1700ft² Dental Office Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

FREMONT OMFS PRACTICE FOR SALE – 4 Ops, Digital, Pano, Sedation Equip Incl. GR \$550K. HSPPT- Jim Engel 925-330-2207 #CA2754 <http://www.HenryScheinPPT.com/CA2754/>

SAN FRANCISCO BAY AREA – ORTHO PRACTICE Acclaimed practice with growth potential. Collections last 5-years have averaged \$950,000 on a 2.5 day week. To learn more, go to www.PPSsellsDDS.com.

CENTRAL, CA: Dental practice with a long history of goodwill, mostly Crown & Bridge, and low overhead in Central CA. Attractive ~1,700 square foot stand alone office with 5 plumbed operatories, reception area, sterilization area, lab, CAD-CAM CEREC, CBCT, Laser, and digital x-rays. Long standing staff and Dr. will help facilitate transition. The practice operates SoftDent as their practice management software. The practice revenues approximately \$1.4M. Send CV to centralvalleydds@gmail.com

Oral surgeon needed for mutually beneficial office share arrangement. Have large beautiful Newport Center office that can be modified/equip. for surgeries or a long term commitment. F/t, P/t email Mbarnes@mbarnes.occoxmail.com or call 949 698-2693

Used compressors Air Techniques model L66 220V \$1,300 and Air Techniques AS30 220V \$1,500 or best offer. Nathan Loeffler DDS 559-627-0262. gschnei@pacbell.net.

Sale: Scan-x/pano with plate #1,2 \$5000. Heavyweight Chart folders with dividers/pockets \$30 25/box janatran1@yahoo.com

SAN LUIS OBISPO: Architecturally-designed, recently remodeled office with floor-to-ceiling windows. ~1,559 sf, w/3 Ops. CALL FOR DETAILS (JG-1307) WPS/800-641-4179

Capnography machine Oridion Microstream 20P SpO2 Retired OS Includes all sensors Excellent condition \$300 jawdok@att.net

Chairs, Dr. & ass. stools, Xray units, Pano, Lights delivery-systems great working condition maxwellnazari@yahoo.com 909-528-3594

Dental Chairs \$2,499 OBO. Less then 1 yr old w/added 30 day guarantee. Each has two assistant chairs. ocdent@gmail.com

Competitive practice acquisition financing Pre-qualify in two minutes through Provide. Contact Matthew Christie at matthew.christie@getprovide.com

Legal Tip: You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Cypress Practice: Established in 2009, asking price 1.189.00 This charming mixed practice is centrally located in the Cypress area of Northwestern Orange County. Located at the apex of the 405 & 605 Frwys. Utilizing 4 ops with modest equipment in 1,760 sf. As a highly respected practice providing services to private patients as well as special needs, its annual collections average 1.3M 3 years left on a 5 year lease. Off street parking. Contact Cliff: chouser@kunaucine

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NORTHERN CALIFORNIA

ALAMEDA COUNTY SOUTH ORTHO - NEW LISTING - This small but great neighborhood practice boasts over 30 years of goodwill. 2020 Revenues of \$505K with over 50% net profit on a 24 hour workweek. 3 open bay chairs in 890 sq. ft., below-market rent, Orthowave PMS, and Digital Pan/Ceph. Small staff and low overhead drives this practice worthy of any first-time buyer or a satellite office for veteran owners. Like so many Ortho practices, Covid-19 shutdown has nearly no negative effect on this office! #CA2785- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2785/>

EAST BAY AREA PEDO - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2523/>

FAIR OAKS/CITRUS HEIGHTS AREA - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA656/>

FAIRFIELD AREA - NEW LISTING - Great production numbers at this single-practitioner, high-traffic count GP location that shows as a high-end practice. Surrounding area in constant growth with new housing developments. 38+ years of Goodwill in a 3,000 sf office with 7 Ops, Dentrax, Digital sensors, intra-oral cameras, Digital CBCT/ Pano and average age of equipment under 5 years. 1,800+ active patients, 23 -25 NP/mo., with 8 to 10 Hygiene days/wk. Room for growth with specialties referred out. 2019 GR \$1.7M on a 36 hour work week, 2020 (COVID year) was at 80% of 2019 production and 2021 is on track to exceed \$1.75M. Seller may work back for a short time. #CA1824- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1824/>

FREMONT ORAL SURGERY - NEW LISTING

- This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2754/>

GREATER SACRAMENTO - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft. Digital and I/O Camera. 4 Hyg days/wk. is 81% of production. Most specialties covered. 2019 GR \$725K and 2020 Production \$781K on 32 hrs./wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

GREATER SONORA AREA - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrax, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1713/>

HAYWARD - NEW LISTING - A great neighborhood practice and RE opportunity on one of the city's busiest streets. Established in 1978 in a 1,300 Sq. Ft., single-story condo boasting 4 fully equipped and updated treatment rooms. Digital X-Ray and XL Dent Software with workstations throughout. Newly installed HVAC System and updated facility throughout. 3 year average revenue of \$685K with pre-Covid collections over \$730K and recovering well in 2021. Nearly all specialties referred out and priced right for the right buyer. #CA2771- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2771/>

LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING... Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1715/>

LAKE TAHOE AREA - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA608/>

NORTHERN CALIFORNIA PERIO - Perio practice in a beautiful Northern CA area, in business for 28 years. 4 Ops with consultation room in a 1,400 sq. ft. facility, off 101 freeway. Upgraded technology including Digital x-ray, CBCT Pano x-ray, LANAP, IV Sedation, and paperless with Eaglesoft. Increasing revenue over the years. 2019 GR above \$900K. Averaging 20 NP/mo., drawing from a large geographic area with few periodontists in the region. The seller is offering a smooth, supportive transition. #CA1553- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA1553/>

NORTHERN SACRAMENTO - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrax PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1745/>

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OAKLAND - NEW LISTING - Incredible Goodwill of over 45 years in this Pill Hill area of Oakland, within walking distance of BART. 2019 Revenue of \$473K on a 4 day work week with Post-Covid recovery to \$595,000 in 12 months since reopening. 3 Ops in approx. 1,500 sq. ft. with Digital X-Rays and Digital Panoramic. Carestream PMS with 6 workstations, Intraoral Camera & Fiber optics. Seller owns the stand-alone building and offering a great long-term lease. #CA2839- Jim Engel - 925-330-2207

OAKLAND - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent, and COVID equipment. 2019 GR \$675K. 4 days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

REDDING AREA - PRICE REDUCED BY \$100K UNDER VALUATION APPRAISED PRICE! Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrix, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. 2021 on track to produce over \$620K. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1742/>

ROSEVILLE/CITRUS HTS. AREA - NEW LISTING - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2749/>

SACRAMENTO - Huge \$70K price reduction on a must-see GP opportunity... Seller is highly motivated to retire! 5 Op practice in an attractive and efficient space layout... and own your own space in the purchase of ~1,400 sq. ft. share of a large, high-valued professional multi-tenant dental office building. Busy retail, medical, and dental area with easy access to Highway 50. This practice features nearly 50 years of solid/predictable Goodwill, Datacan Software with 8 workstations, digital x-ray, and access to a large conference room for meetings. 2019 production results boasted over 1,800 active patients, averaged 5 to 6 NP/mo., 6 days of Hygiene/wk., and \$697K GR on a 3.5 day per week average Dr. work week. Room for growth with all specialties being referred. Production has averaged approximately \$41K/mo. for the (post-COVID closure) period of July 2020-January 2021. Seller would work back to assist Buyer in transition. Additional unique possibility of 1st right of refusal on adjoining suite and GP practice in 2 to 5 years to allow for planned growth and further expand the practice patient base and number of Ops. #CA2620- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2620/>

SAN JOSE - Beautiful West Valley practice established for over 35 years. 2019 GR of \$1.3M+ with Adjusted Net of 38%. 6 fully equipped Ops housed in 1,850 well-decorated square feet. Paperless Charts, Digital X-Ray, Digital Pan, CAD/CAM, and Diode Laser. Upscale Multi-Tenant office building near major shopping complex. Seller will stay on part-time if needed, but will work towards a very smooth transition. #CA1140- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1140/>

SAN JOSE - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this 3 operator general practice which boasts a modern design, new concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

SAN MATEO - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dentrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2596/>

SONOMA COUNTY - NEW LISTING - Priced below Market Value, 3-year historical consistency- Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2790/>

SONOMA COUNTY - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2594/>

SONOMA COUNTY - Large Family Practice with over 32 years of goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Free-standing highly visible real estate for sale or lease. 72 NP/mo and 10 hygiene days/wk. Modern and high-tech, Digital, Paperless. Seller will work back for smooth transition. #CA544- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA544/>

VACAVILLE AREA - Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrix with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2748/>

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VACAVILLE AREA - PRICE REDUCED BY OVER \$35K! Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrrix. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA645/>

CENTRAL CALIFORNIA

CENTRAL COAST - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1218/>

CENTRAL VALLEY/MODESTO - NEW LISTING - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2721/>

GREATER STOCKTON - Successful GP practice with 2,200 +- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2006/>

MODESTO AREA - PRICE REDUCED! 5 Ops, 62 years goodwill in established neighborhood. Dentrrix, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA635/>

MONTEREY - NEW LISTING - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2614/>

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong Hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

SANTA CRUZ/APTOS PERIO - NEW LISTING - 4 Ops, 1350 sq. ft in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2725/>

SANTA CRUZ COUNTY - NEW LISTING - Beautiful 4 Op practice just minutes from the beach and hiking trails. Dr. is retiring with 40 years goodwill. Highly desirable community with excellent visibility in a small commercial strip mall, free ample parking and located at one of the busiest intersections in town. 2019 GR of \$392K on a 3.5 days/wk. seeing 6-8 patients per day and 5 NP/mo. without any advertising. Office has 4 Ops, Digital Pano and X-ray, and CEREC CAD/CAM. #CA2822- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2822/>

SOUTHERN CALIFORNIA

BAKERSFIELD - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2587/>

BAKERSFIELD - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1274/>

BURBANK - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thinh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA2632/>

COASTAL ORANGE COUNTY - NEW LISTING - Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2787/>

HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE! Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA685/>

INDIO - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2619/>

LONG BEACH - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA671/>

LOS ANGELES - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2493/>

MONTEBELLO - NEW LISTING - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2786/>

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ORANGE COUNTY - NEW LISTING - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice offers the new owner many opportunities for growth with higher-end production such as implants being done in-house. Most specialties are referred out such as endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2704>

ORANGE COUNTY - PRICE REDUCED! Convenient office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped, Seller is only working on average 25 hours a week. Denti-Cal/PPO. Great potential, low asking price \$150K. A must-see. #CA1728- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA1728/>

ORANGE COUNTY - 4 Ops+2 add'l spaces plumbed to expand, Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care and excellent, welcoming office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312

OXNARD - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 3+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

OXNARD - 7 Ops, very nice office, office building, 2nd floor. Bought practice in 9/98, paperless practice with 3 x-ray stations, digital, 11 days hygiene per week, 2019 GR of \$1.55M. #CA1829- Steve Caudill - 951-314-5542

PALMDALE/LANCASTER - NEW LISTING - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2612/>

PALM DESERT - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA691/>

SOUTH BAY LOS ANGELES - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1050/>

SANTA BARBARA - Very strong practice with 4 Ops with digital x-rays and 5 hygiene days per week. The practice location is nothing short of amazing. Room to grow as most specialty work is referred out. 2019 GR of \$790K with attractive buyer's net. This is a practice you won't want to miss. #CA2722- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2722>

SANTA BARBARA - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2531/>

TORRANCE - NEW LISTING - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2807/>

SAN DIEGO

DEL MAR - NEW LISTING - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2724>

SAN DIEGO - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, IOC and ScanX. Modern and beautiful office with 2nd year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

BIG ISLAND, HAWAII - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/HI1929/>

PORTLAND, OREGON - NEW LISTING - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrax, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2757/>

SOUTHERN OREGON - NEW LISTING - Beautiful and turn-key office features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features 5 Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2688/>

SOUTHERN OREGON - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2574/>

TRI-CITIES, WASHINGTON - Small modified start up, fully equipped and ready to re-open. Access to 1500 patient records, Open Dental software, laser, x-ray sensors and the ability to assume the Delta Dental fee schedule. Desirable location and very affordable rent. #WA2629- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/WA2629/>

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MERCED: Practice normally collects ~\$800k annually! ~1,617 sf w/4 ops. Seller Motivated! \$385k – Real Estate Also Available (IG-1309) WPS/800-641-4179

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BAY AREA

AC-1162 SAN FRANCISCO Facility: Located in art-deco historical landmark! 1,200 sf w/4 fully equipped ops! Move-In Ready **\$80k**

AC-1213 SAN FRANCISCO: Located in historical Medical Professional Bldg. 10 year lease available & opportunity to EXPAND THE SPACE **\$295k**

AC-1236 SAN FRANCISCO: Located in upscale Presidio Heights/Laurel Heights area. Great Merger Possibility! 555 sf w/3 ops **\$689k**

AG-1079 SAN FRANCISCO: Quality Practice in Heart of City! 1931 sf w/5 ops offering in-house specialists **\$685k**

AG-1135 SAN FRANCISCO: Practice collected \$161k the first 3 months of 2021 – Annualized Projections is \$640k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

AG-1215 SF MARINA DISTRICT: An opportunity in this neighborhood rarely comes along! 1,500 sf w/4 Ops. **\$595k**

AN-1224 SAN FRANCISCO Facility: Located in 450 Sutter w/expansive Bay views! 871 sf w/3 ops **\$48k**

AN-1241 SAN FRANCISCO: This modern updated practice includes 29+ yrs loyal patients! 1,200 w/2 ops + 2 add'l. **\$80k**

BC-1199 SAN LEANDRO Dental Office Space for Lease: ~ 770 sf w/3 ops offered at \$2500/month – Call for Office Visit

BC-1218 PITTSBURG Facility: Spacious facility in popular retail shopping center w/ high foot traffic & major anchor tenants **\$59k**

BC-1226 SAN RAMON: Est. 40 yrs, seller retiring. 1,200sf w/5 ops on major 3-way intersection w/excellent visibility **\$190k**

BG-1259 ANTIOCH: Practice has great cash flow and typically collects \$900k on average! ~4,000 sf w/8 Ops. Plumbed for 4 add'l. **\$550k – Real Estate Also Available**

BG-1271 OAKLAND: Prominent location in busy Shopping Plaza! Practice is on track to collect ~\$929k in 2021! ~3,000 sf w/10 Ops. Plumbed for 1 add'l. **\$595k**

BN-1103 BERKELEY: Seller is retiring from this beloved practice! ~1500sf w/7 ops **\$110k/ 1/3 Interest - Real Estate \$400k**

BN-1244 SAN RAMON: Step into this family-oriented practice with state-of-the-art equipment! ~1,200sf w/4 ops **\$530k**

BN-1288 SAN RAMON Facility: Located in one of the area's most sought-after premier business parks! ~1,800sf w/5ops. **\$225k**

CC-1030 SANTA ROSA: Extraordinary practice. Prime location. Rock-Solid Staff. Highly skilled Associates. **\$324k - Real Estate Also Available!**

CC-1207 VALLEJO Facility: Move-In Ready Facility. 950+ sf w/3 ops Call for Address & Equipment List **\$80k**

CC-1219 MARIN COUNTY: Rare Opportunity! Loyal, stable PT Base. 750 sf w/2 Ops **\$188k**

CC-1231 VALLEJO: Quality Family Oriented Practice. 1,350 ft w/4 Ops **\$530k**

CC-1262 SANTA ROSA: Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

CC-1290 SANTA ROSA: Gold Mine of a Practice! 1.300 sf w/4 ops. Collected \$700k+ even during pandemic! **\$575k**

CC-1302 SONOMA COUNTY: Quality, family-oriented practice w/highly trained office staff. 1900 sf w/4 ops **\$336k – Real Estate Also Available**

CG-1179 HEALDSBURG AREA: STEAL OF THE CENTURY AT \$315k! Practice is on track to collect around \$1M in 2021! **\$315k - Opportunity to Own Real Estate**

CG-1246 PETALUMA: Practice normally collects over \$700k a year! ~1800 sf w/3 Ops. Seller Motivated! Reduced: **\$295k / Possibility to Own Real Estate in the Future**

CN-911 SANTA ROSA: In the heart of the Wine Country! 2250 sf w/4 ops + 1 add'l. Seller Motivated **\$325k**

BAY AREA CONTINUED

CN-1090 VACAVILLE: State-of-the-art practice is outstanding opportunity! 2400 sf w/7 ops + 1 add'l. **\$695k / Real Estate \$780k**

CN-1166 W. SONOMA CO: Established, quality FFS practice w/stellar reputation! 1262 w/4 ops. Reduced! **\$505k**

CN-1308 NOVATO: Earnings Buyout Opportunity. Transition Period Available. Flexible Terms. 1,200sf w/5 ops. **\$300k - Real Estate Also Available!**

DC-1080 ALAMEDA: Established 25 years. Seller retiring from this amazing practice. 1200 sf w/3 ops **\$575k**

DC-1196 SAN JOSE Facility: ALL ABOUT LOCATION! 1500 sf w/3 fully equipped ops **ONLY \$55k**

DC-1229 SAN JOSE: Well-established, highly-reputable practice. 1,010 sf w/3 ops. Plumbed for 1 add'l **\$350k**

DC-1260 FREMONT Facility: ~ 1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$199,999**

DC-1272 SAN JOSE: Established 40 years! Seller Retiring! Stable PT base & seasoned staff. 1200 sf w/4 ½ ops **\$899k**

DC-1311 LOS GATOS Facility: TWO Office Suites to choose from! 1400 sf w/ 6 ops OR 2001 sf w/ 7 ops **\$300k EACH**

DG-1142 SAN JOSE: Family-oriented practice in a highly desirable neighborhood! ~1400-1600 sf w/3 Ops. Plumbed for 1 add'l. **Reduced \$90k**

DG-1182 FREMONT: A steal at \$150k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/10 Ops. **Reduced \$150k**

DG-1208 MONTEREY COUNTY: Practice is on track to collect \$1.57M in 2021! This rare gem won't last long! ~4,860 sf w/10 Ops. **\$895k**

DG-1251 HOLLISTER: Practice expectations to produce >\$600k the first year, a steal at \$125k! ~1,218 sf w/3 Ops. **\$125k**

DG-1258 MILPITAS: Located in Busy Retail Shopping Center w/Ample Parking! 1,050 sf w/3 Ops. **\$150k**

DG-1287 CUPERTINO: Located in the highly-desirable Silicon Valley community! Possibility to Own Real Estate in the Future. ~1,775 sf w/6 Ops. **\$1.068M**

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/major anchor tenant! ~2,700 sf w/6 Ops. **\$295k**

DG-1294 LIVERMORE: The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/2 Ops. Plumbed for 2 add'l. **\$195k**

DG-1297 SAN JOSE: Practice is on track to collect ~ \$785k in 2021! ~1,875 sf w/4 Ops **\$490k**

DG-1304 FREMONT: Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. **\$750k**

DG-1313 SANTA CLARA CO.: Practice is projected to collect over \$2.3M in 2021 w/ exceptional cash flow! **CALL FOR DETAILS**

DN-1031 CUPERTINO: This remarkable practice awaits your talent & skill! 1500sf w/ 3 ops + 1 add'l. **Reduced! \$995k**

DN-1261 LIVERMORE: Well-respected & established practice in a multi-tenant shopping center. 1,600sf w/4ops. **Reduced! \$125k**

DN-1243 SAN JOSE: Beautiful, Spacious, modern office w amazing visibility! 2,204sf w/4ops + 2 add'l. **\$395k**

DN-1268 SANTA CRUZ: Situated in a vibrant popular commercial/upscale residential neighborhood. 1,535sf w/4 ops. **\$695k**

DN-1285 PLEASANTON Facility: This opportunity is the perfect "turn-key" Endodontic facility! 1,000sf w/2 ops + 1 add'l. **\$150k**

DN-1293 SANTA CRUZ: Growth is based on 5-star reviews and word-of-mouth referrals! 2,347sf w/5 ops. **\$927k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

BAY AREA CONTINUED

DN-1292 SAN JOSE: Loyal/stable patient base of families as well as professionals! 1,880sf w/ 4 ops + 1 add'l. **\$295k**

DN-1305 LIVERMORE: Don't miss out on this remarkable State-of-the-Art opportunity! 1,400sf w/ 4 ops. **\$325k**

DN-1310 WATSONVILLE: Family-oriented practice focusing on delivering quality care! 1,800sf w/ 4 ops + 1 add'l. **\$315k**

DN-1317 PLEASANTON Facility: This amazing turn-key facility is an excellent opportunity. 1,100 sf w/ 3 ops + 1 add'l. **\$175k**

DN-1321 MILPITAS: Come live, practice and play in this progressive community! Established over 25 years 1,100sf w/ 3ops. **\$75k**

NORTHERN CALIFORNIA

EG-1100 CARMICHAEL: Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. **\$495k – Real Estate Also Available w/Long-term Tenant**

EG-1189 ROSEVILLE: Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/5 Ops. **\$385k**

EG-1202 AUBURN: Practice historically collects >\$500k annually. Highly visible w/ Easy Hwy. Accessibility. ~1000 sf w/3 Ops. **\$290k**

EG-1267 ROSEVILLE: Highly-esteemed practice provides broad spectrum of services in a prime location! ~1250 sf w/3 Ops. Plumbed for 1 add'l. **\$395k**

EG-1279 SACRAMENTO: Possible Merger Opportunity w/well established patient base. ~1200 sf w/4 Ops. **\$425k**

EG-1299 SACRAMENTO: Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops **\$910k**

EG-1320 RANCHO CORDOVA: Patients love this quality, long-established practice that has treated multi-generations of families. **CALL FOR DETAILS**

EN-1197 LINCOLN: Simply by increasing doctor days, watch your patient base & production grow! 2,986sf w/6 ops + 4 add'l. **\$437k**

EN-1204 CITRUS HEIGHTS: Impressive top-of-the-line & state-of-the-art technology! 2,072 sf w/5 ops. **\$800k**

EN-1209 ROSEVILLE VICINITY: Practice currently averages more than \$80,000 per month! ~1,800 sf w/6 Ops. **Reduced! \$650k**

EN-1235 WOODLAND: Grossed over 1.3mil in 2019! ~3,900sf w/6ops + 2 add'l. **\$925k/ Real Estate Available**

EN-1269 SACRAMENTO Facility: Modern & Inviting! Excellent space for start-up or relocation. ~1650sf w/3ops. **\$195k**

EN-1276 ROSEVILLE (Facility): Remarkable turn-key opportunity Available! 3,000sf w/6 ops + 2 add'l. **\$80k**

EN-1278 CITRUS HEIGHTS: Well-established practice w/loyal patient base! 1,875sf w/5ops + 1add'l. **\$705k**

EN-1291 YOLO COUNTY AREA: Hesitate and you may miss out on your dream practice! 1,100sf w/5ops **\$450k**

FC-1315 FORT BRAGG: Fully Equipped dental office with adjoining suite available as rental income **\$650k includes real estate**

FG-1086 UKIAH: Practice collected over \$874k in 2019! Possibility to own Real Estate. ~1200sf w/4 Ops. **\$390k**

FG-1171 CALIFORNIA COASTAL TOWN: Practice is on track to collect >\$2.8M in 2021! Possibility to own building! ~3,900 sf w/8 Ops. **\$1.8M**

FN-1295 EUREKA: Thrives on word-of-mouth referrals and phenomenal patient reviews! 1,300sf w/4 Ops + 1add'l. **\$395k /Real Estate Also Available**

GN-1071 REDDING: This quality practice is your springboard to success! 2264sf w/4 ops. **Reduced: \$475k**

NORTHERN CALIFORNIA CONTINUED

GN-1240 REDDING: Family-oriented practice which strives for excellence. 1800sf w/5 ops + 1add'l. **\$495k /Real Estate Also Available**

HG-934 GRASS VALLEY: Seller Motivated! Priced at 42% of collections! ~1200 sf w/3 Ops. **\$145k - Real Estate Also Available**

HG-1089 CALAVERAS COUNTY: Est. 25 yrs w/Stellar Reputation! 3000+ sf w/6 ops **\$465k/Real Estate Also Available**

HG-1116 AUBURN VICINITY: Practice is on track to collect ~\$800k in 2021! ~1430 sf w/4 Ops. **A Steal At \$450k / Future Possibility to Own Real Estate**

HG-1146 TRUCKEE: Practice collected \$70k in March 2021! Perfect for the outdoor enthusiast! ~1,700 sf w/4 Ops. **\$365k**

HN-1277 SIERRA FOOTHILLS: Solo/Group Setting. Est. 37 years w/large, stable patient base & seasoned staff. ~3,000 sf w/7 ops. **\$595k**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1265 STOCKTON: Own your own Condo Unit! Practice is on track to collect ~\$800k in 2021. ~1,106 sf w/3 Ops. **\$495k - Condo Unit Available**

IG-1309 MERCED: Practice normally collects ~ \$800k annually! ~1,617 sf w/4 Ops. **Seller Motivated! \$225k – Real Estate Also Available**

IG-1318 MODESTO: Practice on track to collect 1.5million in 2021 on a 4-day workweek! ~3,239 sf w/4 Ops. **\$600k – Real Estate Also Available**

IN-1254 LODI: Stable patient base & low overhead. Office ~1,550sf, + 800sf Storage w/4 ops. **\$325k/ Real Estate Also Available**

IN-1303 STOCKTON: This is the perfect merger opportunity, so act fast! ~928sf w/3 ops. **Only \$175k!**

JC-811 FRESNO COUNTY: **Seller willing to consider Associateship for qualified DDS w. intention to Buy In!** Considerable Goodwill in Community! 3,000 sf w/6 ops **\$350k – REAL ESTATE ALSO AVAILABLE!**

JG-1307 SAN LUIS OBISPO: Architecturally-designed, recently remodeled office with floor-to-ceiling windows. ~1,559 sf, w/3 Ops. **CALL FOR DETAILS**

JN-1128/JN-1129 BAKERSFIELD: The opportunity to purchase TWO well-established practices. 4000 sf w/11 ops. **\$350k/ Real Estate Available**

JN-1301 LINDSAY AREA: Family-oriented practice w/ stable, multi-generational patient base! ~1,700sf w/ 3 ops. **\$125k**

KN-1216 YORBA LINDA: High-end practice grossing \$800k-\$900k annually on a limited work schedule! 1,872sf w/5 ops + 1 add'l. **\$719k**

SPECIALTY PRACTICES

BG-843 WALNUT CREEK Perio: Priced at 50% of collections! ~1085 sf w/4 ops **\$390k**

DG-1324 SUNNYVALE Perio: Practice strives to deliver modern, compassionate surgical maintenance services w/ emphasis on patient education ~900 sf w/3 ops **\$495k**

JN-1223 VISALIA Endo: Perfect opportunity for an Endodontist w/an astute vision! 1,250sf w/5 Ops. **Reduced! \$250k/ Real Estate \$280k**



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- Limited Liability Company Formation and Agreements

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD

Dr. Maddox is a consummate professional. From our first discussion, I had the feeling that he was prepared for anything. He mentioned that every transaction is unique and will have its own twists and turns. He emphasized that the sales contract will address most if not all of these unpredictable events. Our sale went sideways at the 11th hour. Lee talked me off the ledge and was able to restructure the deal (at no additional cost) and eventually closed. I would recommend Dr. Maddox's services to anyone in the position of buying or selling a practice.

Dr. Jeff Javelet



LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
- Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

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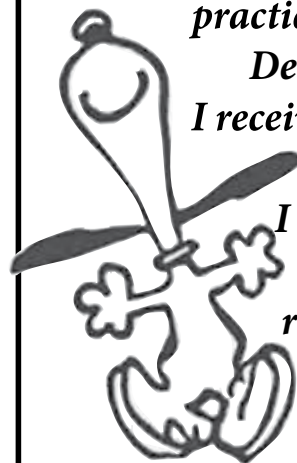
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					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
	COLUMBUS DAY	ADA ANNUAL MEETING - LAS VEGAS				
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31 HALLOWEEN						

September

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4		
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

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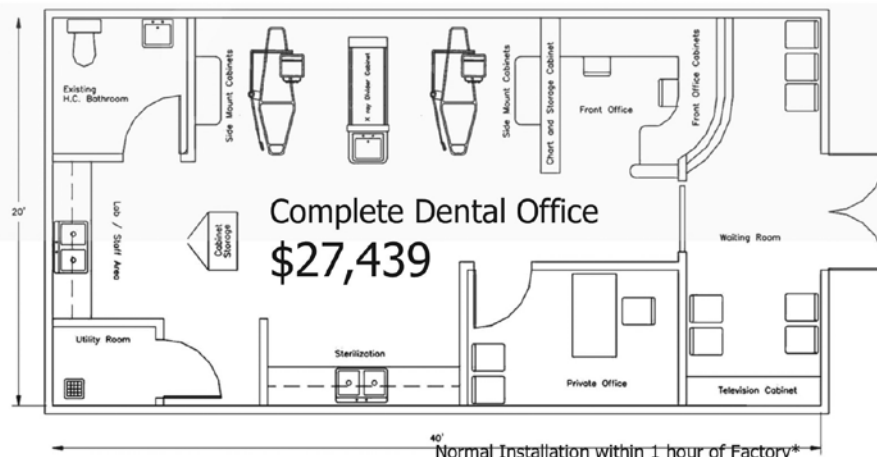
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Legal Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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Legal Tip: Buyers: Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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6200 SONOMA COUNTY'S PETALUMA Solid foundation includes real estate. This well established practice is trending \$725,000 in collections with \$300,000 in Available Profits on a leisurely 3+ days a week. 4-days of hygiene. Practice profile consists of Hygiene, Fillings and Crown & Bridge. Refers an estimated 10 patients a week to the Endo and Oral Surgeon. Well-designed office consists of 4-operators with a 5th wired and plumbed. Office could easily add an additional 6th Operator if desired. And this 1,765 sq.ft. suite is ADA compliant. Perfect for a Dentist seeking a strong platform in a great family community, or a nearby Dentist who would like to flip their nearby practice into this building and get away from paying rent.

6199 PLACER COUNTY 30-year foundation. 4-days of hygiene. 7+ new patients a month. Strong staff. Top line collections are \$1.2 Million. Basically a crown & bridge practice. Owner booked 4-weeks out, hygiene 6-months.

6198 EAST BAY'S TRI VALLEY – PLEASANTON Old School practice focuses on strong patient care and relations. Long appointments, averages 8-patients a day. Housed in 3-operator suite (4th op is wired and plumbed), Panorex alcove, staff lounge and drive-up location. Owner is a skilled clinician and highly regarded by the patients. Revenues have averaged \$475,000 with 2021 continuing this trend. It is PPS' assessment that this practice is a perfect candidate for going out-of-network. **Full Price \$198,000.**

6195 SOUTH SAN FRANCISCO – America's Biotechnology Capital Unique platform for Visionary to take from "what it is" to "what it should be!" Located mere blocks from biotech campuses comprising Oyster Point and cluster of buildings dotting Bayshore Freeway. Stunning facility. 7-Ops (5-equipped), Pano Alcove, paperless. 20-new patients a month. 2021 shall collect \$500,000. Yet an underperformer as Management has not focused on what this platform was designed to be. This is not a Diamond-in-the-Rough, but a Diamond needing attention! One of the unequipped Ops is engineered as a Surgical Suite. Designed to be a full-service Oral Healthcare Center with contracted Specialists. With additional capital, proper marketing and needed attention, this platform can realize its potential. **Full Price \$390,000.**

6194 SAN FRANCISCO BAY AREA – ORTHO PRACTICE Acclaimed practice with growth potential. Owner has carefully built a practice whose foundation is deeply rooted in trust. Team Members are chosen for their genuine kindness, compassion and integrity, which are the core values of the practice. Patients are active partners in their personalized treatment plans. Outstanding results and excellent communication have generated strong patient referrals. By delivering these results year-after-year, practice has realized an exceedingly high recognition in its community as "THE" provider of superior orthodontic treatment. Collections last 5-years have averaged \$950,000 on a 2.5 day week.

6193 MILLBRAE – CHINESE CLIENTELE 2021 trending \$600,000 in collections. Lots of cash payments. Everything new since 2017 including the dental suite at a total investment of \$400,000. 2-operators (3rd available) and Gendex GXDP-700-1 Pano. Excellent signage. **Full Price \$375,000.**

6192 NORTH MARIN – NOVATO Part-time practice trending \$360,000 on 18-hour week reflecting current management. Tremendous upside for hands-on Successor who takes advantage of high visibility corner office sited at stop light intersection in growing area with virtually no competition. Attractive 4-Op paperless office with Pano. Everything 4-years old including the dental suite. Building is an optional purchase. **Full Price \$270,000.**

6191 MONTEREY'S SALINAS Rare Opportunity to Create a Full-Service Practice. Housed in well-designed 2,280 sq.ft. 6-op suite in stand-alone condo. Foundation consists of 35-years of faithful service with active patient base approaching 2,000. 10-days of Hygiene with emphasis on perio maintenance. 2021 annualization reflects production of \$1.2 Million and Collections of \$960,000. True underperformer as Management has never been able to devote full attention here. Perfect for rotating specialists into the practice. Client owns condo with this being a Package Sale. Perfect for Growing Group wishing to add to their Network. Ideal for a nearby Dentist who wishes to vertically integrate their practice into this facility and enjoy the synergies which would then be afforded. **Full Price \$200,000 for Practice and \$892,000 for Condo.**

6189 SOUTH SAN FRANCISCO Practice has enjoyed 40-year history at same landmark location which is acknowledged as a highly regarded dental healthcare center. And through the strong reputation the practice has earned, the fiscal history has been extremely impressive. **2021 on track to collect \$1,850,000 with Available Profits of \$1,185,000.** Strength is the extensive patient base anchored by an enviable 8-days of Hygiene per week. And with Owner understanding the opportunity to create another Profit Center, the practice employs the services of a one-day per month periodontist, thus enhancing the realization from its patient pool. Practice operates out of a 5-operator suite and utilizes a 3-D Cone Beam. Owner available to work-back if desired to assist in the transition.



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