

# THE Dental Trader

VOL. 18 NO. 9 • September '21  
No. Calif. Edition

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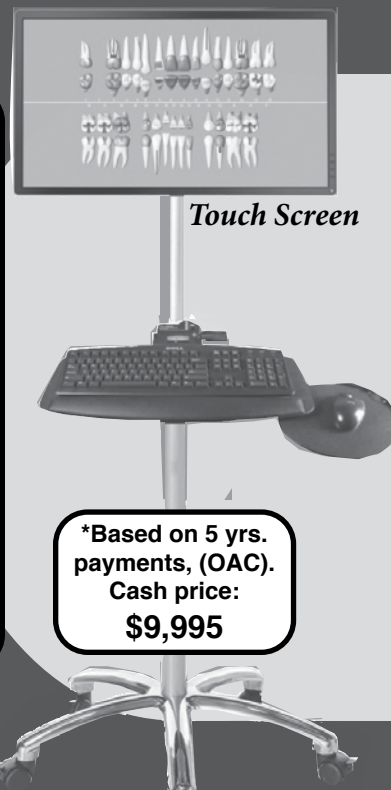
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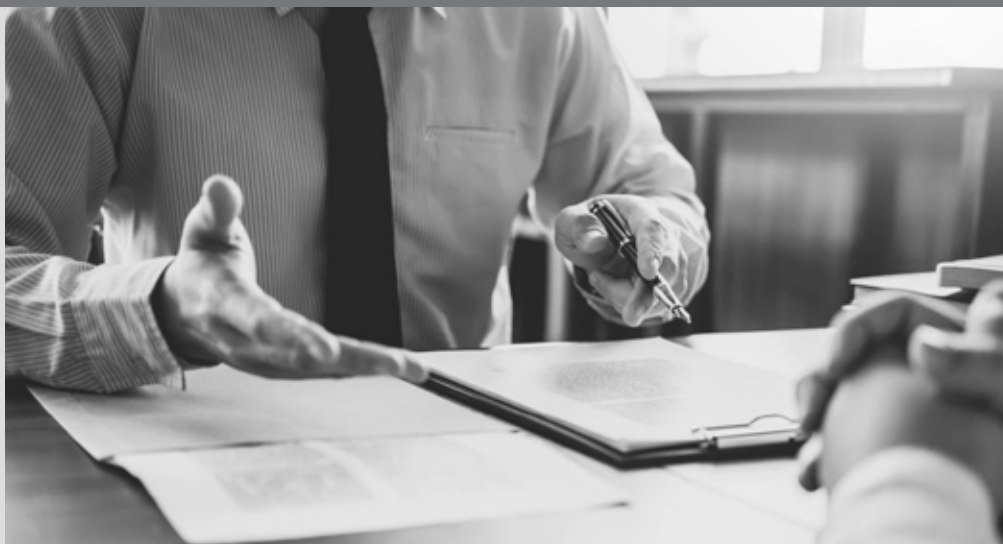
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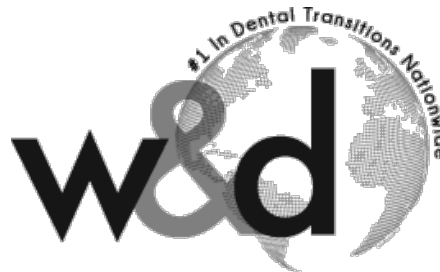
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**PALMDALE** - (4) op comput G.P. Mixed Pts. Annual Collect. \$400K to \$450K. Digital x-rays. Seller retiring. D&M PRACTICE SALES (818) 591.1401

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~ Goretta Li, DDS

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### Los Angeles County

#### Cerritos - ALL CASH/PPO

- Collections ~ \$250K
- Lots of treatments for ortho prosthodontics & implants
- Professional suite close to Cerritos Mall. 3 eq.ops. + 1 plumbed

#### Diamond Bar: New Listing!

- **Productions ~ \$600K**
- Seller retires. Mostly PPO/FFF
- Good hygiene recall & perio program
- Large retail center w/anchor stores
- 3 equipped ops + 4 plumbed

#### Gardena - General & Ortho

- **Grosses ~\$1.7 M**
- All Cash/PPO. No DentiCal. No HMO
- Absentee owner
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

#### Long Beach: New Listing!

- **Gross ~ \$350K**
- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

#### San Pedro - New Listing!

- **2021 Projections ~ \$850K**
- All Cash & PPO
- 1 part time doctor & 1 hygienist
- Shopping plaza with anchor stores.
- 3 eq. ops + 1 additionally plumbed.

### Fresno County

#### Fresno - Starter Practice

- Beautiful practice in shopping center
- Just renovated and opened in 2019.
- 8 equipped ops., ~ 2,540 sq.ft.

### Riverside County

#### Indio - Starter Practice & Real Estate

- Real estate can be sold together or separately
- Just built 2 years ago, beautiful office.
- Selling for a fraction of the cost to build out
- Large shopping center off freeway 10
- 9 operatories. ~4,000 sq.ft.

### Imperial County

#### El Centro - New Listing!

- Large general & speciality practice
- **Grosses ~ \$1.2 + Million**
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime time for growth/expansion.
- Ideal for large corporations / Government funded establishments

### Orange County

#### Garden Grove

- **Productions ~ \$340K**
- Opens 4 days/wk, mostly Cash/PPO
- 3 fully equipped operatories

#### Hawallan Garden

- Newly renovated office.
- Shopping center. 2 ops.
- **Collections ~ \$350K.**
- ~10 year of goodwill.

#### Irvine - Exclusively Ortho/Pedo

- Starter Practice
- Large Shopping Center. 8 Ops.
- Accepts most insurances.

#### Mission Viejo - Featured Practice

#### Established Practice & Real Estate

- **Grossed ~ \$660K.** All PPO/Cash
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

### San Bernardino County, CA

#### Rialto - Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal; ~35% FFS/PPO
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

#### San Bernardino - Gross ~\$300K

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal refers.

### Upcoming Practices:

Please contact us to get priority on these listings:

Cypress Practice & Real Estate:  
Free Standing Bldg., ~2,700 sq.ft.  
Grosses ~\$300K.

Pittsburg / Bay Point: Retail Center,  
Grosses: ~ \$550- 600K all FFO/CASH

Los Angeles : Eagle Rock Area.  
Shopping Plz., 3 ops.,  
Collects ~ \$280K

Van Nuys - Starter Practice. 2 ops.

### Dental Practice Wanted:

Large PPO/Cash Practices  
Practices in San Fernando Valley  
Starter Practices at Good Locations  
Practices in the East Bay Area

### Northern California

#### Fremont - Excellent Location!

- **Gross ~ \$450K**
- **Seller is giving a price reduction.**
- 15+ years of goodwill. 4 eq. ops. + 2
- Large shopping ctr. on Fremont Blvd.
- Mostly PPO/Cash & DentiCal

#### Fremont - Collections ~\$500K

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 Eq. Ops.
- Strip Mall. Seller Retires
- **Seller willing to negotiate price**

#### Pacifica

- Family practice of ~20 years
- Shopping center, close to junction SR 1 & SR 35.
- 2 eq.ops.+ 2 plumbed
- 2020 Grossed ~ \$281K despite Covid shutdowns.

#### Sacramento - Featured Practice

#### Practice & Real Estate for Sale

- **Gross ~ \$1.2- 1.4 Million**
- Large shopping center
- General dentistry w/implants
- 6 equipped ops + 6 plumbed

#### San Francisco - Featured Practice

- **Backup offers welcomed**
- **Gross ~ \$1.5 - 1.7 Million**
- Mostly GP work. High profit margin
- In house specialists 1-2 days/wk
- Residential/Commercial Area
- 3 Ops. Very Reasonable Rent

#### San Leandro

- Family Practice. All PPO/FFF
- 2021 Projections ~ \$250 K
- Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1

#### San Jose - 2020 Grossed \$540K

- High production despite Covid shutdowns.
- Single standing bldg. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

#### San Rafael

- **2020 Grossed ~ \$422K**
- Mostl PPO/FFF.
- Family practice & quality care
- Professional suite. 3 ops.
- Fair Rent. Opens 4 days/wk

#### Stockton - Practice & Real Estate

- **Grossed ~ \$909K.**
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

#### Sunnyvale - Starter Practice

- Opened in 2019
- Newly built & beautiful practice
- Shopping center. 8 eq. ops.
- ~50% PPO/FFF, ~50% HMO/others

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13 LABOR DAY	14 DENTAL TRADER READER AD DEADLINE	15	CDA CONVENTION - SAN FRANCISCO		
16	17	18	19	20	21	22
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August  
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**North Fremont General practice for sell by owner 850 SF w/ 3 ops 2+1 add'l ask \$200K Part time practice with 32 years of goodwill Thriving shopping center location on Paseo Padre Pkwy [hde94555@gmail.com](mailto:hde94555@gmail.com)**

**GREATER SONORA GP FOR SALE** - 5 Ops+RE, Digital, Busy Dr./Hyg Schedule. Grow w/Specialties. GR \$688K. HSPPT-Jay Harter 916-812-0500 #CA1713 <http://www.HenryScheinPPT.com/CA1713/>

**CENTRAL, CA:** Dental practice with a long history of goodwill, mostly Crown & Bridge, and low overhead in Central CA. Attractive ~1,700 square foot stand alone office with 5 plumbed operatories, reception area, sterilization area, lab, CAD-CAM CEREC, CBCT, Laser, and digital x-rays. Long standing staff and Dr. will help facilitate transition. The practice operates SoftDent as their practice management software. The practice revenues approximately \$1.4M. Send CV to [centralvalleydds@gmail.com](mailto:centralvalleydds@gmail.com)



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### Coastal OC #1150

Dream Restorative Practice

True FFS

2,000 Sq. Ft., 4 Ops

2020 Coll. \$1,976,000

2021 5 Mo. Coll. \$678,286

**Asking \$1,890,000**

### Riverside County #1147

Successful FFS/PPO/GP

Seller owned bldg

3,300 sq. ft. space

5 ops

Seller retiring after 40 yrs.

**Asking \$820,000**

### Price Reduction!

### Coastal LA County #1148

General Restorative Practice  
Medical SuitePost COVID 12 Months Coll  
\$895,250

Seller Moving to South OC

**Asking \$650,000**

### Long Beach #1149

Restorative Dental Practice

3 Yr. Avg. Coll. \$701,043 2021

Proj. Revenues \$718,314 5

Ops in 1,750 Sq. Ft.

Seller Retiring

**Asking \$595,000**

**Looking for quality oriented  
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### Coastal N SD County #1146

Live By The Beaches!

FFS/PPO/GP

1,770 Sq. Ft. - 3 Ops

3 Yr. Avg. Coll. \$794K

2020 Coll. \$752K

Avg. Profit 43%

**Asking \$700,000**

*Bogdan and Art were very knowledgeable in all aspects of my practice sale. From Bogdan personally taking the information provided, writing the prospectus, promoting the practice and then finding interested parties, The network of contacts already established, helped to facilitate the sale. With many new obstacles due to the pandemic, his persistence led to the sale of the practice in a timely manner. As a team during closing, Bogdan and Art were prepared and organized for a smooth transition.*

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### NORTHERN CALIFORNIA

**ALAMEDA** - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! Owner is retiring, will help with smooth transition. Great upside potential for first time buyer or satellite office. #CA1268- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1268/>

**ALAMEDA COUNTY SOUTH ORTHO- NEW LISTING** - This small but great neighborhood practice boasts over 30 years of goodwill. 2020 Revenues of \$505K with over 50% net profit on a 24 hour workweek. 3 open bay chairs in 890 sq. ft., below-market rent, Orthowave PMS, and Digital Pan/Ceph. Small staff and low overhead drives this practice worthy of any first-time buyer or a satellite office for veteran owners. Like so many Ortho practices, Covid-19 shutdown hds nearly no negative effect on this office! #CA2785- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2785/>

**EAST BAY AREA PEDO** - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2523/>

**FAIR OAKS/CITRUS HEIGHTS AREA** - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA656/>

**FREMONT ORAL SURGERY - NEW LISTING** - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2754/>

**GREATER SACRAMENTO** - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital w/ O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$725K and 2020 Production \$781K on 32 hrs./wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

**GREATER SONORA AREA** - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrix, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1713/>

**HAYWARD - NEW LISTING** - A great neighborhood practice and RE opportunity on one of the city's busiest streets. Established in 1978 in a 1,300 Sq. Ft., single-story condo boasting 4 fully equipped and updated treatment rooms. Digital X-Ray and XL Dent Software with workstations throughout. Newly installed HVAC System and updated facility throughout. 3 year average revenue of \$685K with pre-Covid collections over \$730K and recovering well in 2021. Nearly all specialties referred out and priced right for the right buyer. #CA2771- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2771/>

**LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING...** Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1715/>

**LAKE TAHOE AREA** - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA608/>

**MILLBRAE** - Role Reversal for this 5 Op practice with 62 years goodwill. 2019 GR of \$1,077,000 on 4 days/wk. with 6 Hygiene days/wk. Seller offering 6 mo. employment and will work back a minimum of 6 mo. after sale. Datacon PMS, Digital, Pano, Waterlase & Periolase. Professionally designed interior and great seller-owned location. #CA1139- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1139/>

**NORTHERN CALIFORNIA PERIO** - Perio practice in a beautiful Northern CA area, in business for 28 years. 4 Ops with consultation room in a 1,400 sq. ft. facility, off 101 freeway. Upgraded technology including Digital x-ray, CBCT Pano x-ray, LANAP, IV Sedation, and paperless with Eaglesoft. Increasing revenue over the years. 2019 GR above \$900K. Averaging 20 NP/mo., drawing from a large geographic area with few periodontists in the region. The seller is offering a smooth, supportive transition. #CA1553- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA1553/>

**NORTHERN SACRAMENTO** - 5 Ops in busy retail shopping center. Digital x-rays, strong hygiene program and high NP count. Room for growth keeping specialties in-house. 2019 GR \$576K and 2020 was \$900K. Seller can work back to assist if needed. #CA2464- Jay Harter 916-812-0500

**NORTHERN SACRAMENTO** - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrix PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1745/>

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**OAKLAND** - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital X-rays, paperless with Softdent, and COVID equipment. 2019 GR \$675K on 4 Dr. days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

**REDDING AREA - PRICE REDUCED BY OVER \$40K UNDER APPRAISED PRICE!** Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrax, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1742/>

**ROSEVILLE/CITRUS HTS. AREA - NEW LISTING** - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2749/>

**SACRAMENTO - NEW LISTING** - Huge \$70K price reduction on a must-see GP opportunity... Seller is highly motivated to retire! 5 Op practice in an attractive and efficient space layout... and own your own space in the purchase of ~1,400 sq. ft. share of a large, high-valued professional multi-tenant dental office building. Busy retail, medical, and dental area with easy access to Highway 50. This practice features nearly 50 years of solid/predictable Goodwill, Datacan Software with 8 workstations, digital x-ray, and access to a large conference room for meetings. 2019 production results boasted over 1,800 active patients, averaged 5 to 6 NP/mo., 6 days of Hygiene/wk., and \$697K GR on a 3.5 day per week average Dr. work week. Room for growth with all specialties being referred. Production has averaged approximately \$41K/mo. for the (post-COVID closure) period of July 2020-January 2021. Seller would work back to assist Buyer in transition. Additional unique possibility of 1st right of refusal on adjoining suite and GP practice in 2 to 5 years to allow for planned growth and further expand the practice patient base and number of Ops. #CA2620- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2620/>

**SAN JOSE** - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this laboratory general practice which boasts a modern design, open concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

**SAN MATEO - NEW LISTING** - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dentrax. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2596/>

**SONOMA COUNTY - NEW LISTING** - Priced below Market Value, 3-year historical consistency-Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2790/>

**SONOMA COUNTY - NEW LISTING** - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2594/>

**SONOMA COUNTY** - Large Family Practice with over 32 years of goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Free-standing highly visible real estate for sale or lease. 72 NP/mo and 10 hygiene days/wk. Modern and high-tech, Digital, Paperless. Seller will work back for smooth transition. #CA544- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA544/>

**VACAVILLE AREA - NEW LISTING!** Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dentrax with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2748/>

**VACAVILLE AREA - PRICE REDUCED BY OVER \$35K!** Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrax. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA645/>

**VALLEJO, BENICIA, MARTINEZ AREA** - Rare opportunity to acquire downtown practice/bldg with additional income tenants. Recently remodeled with newer equipment in desirable area. 3 Ops with 4th available, not equipped with Dentrax, Digital, Laser, and digital pano. Growing and profitable with 2 Hygiene days per week, most specialties referred, and practice only open 16 hrs./wk. 2019 GR \$412K. Seller will work back for 3 mo. to aid in transition. #CA321- Jay Harter - 916-812-0500

## CENTRAL CALIFORNIA

**CENTRAL COAST** - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1218/>

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**CENTRAL VALLEY/MODESTO - NEW LISTING** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrax, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2721>

**GREATER STOCKTON** - Successful GP practice with 2,200 +- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2006/>

**MODESTO AREA - PRICE REDUCED!** 5 Ops, 62 years goodwill in established neighborhood. Dentrax, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA635/>

**MONTEREY - NEW LISTING** - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2614/>

**MONTEREY** - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

**SANTA CRUZ/APTOS PERIO - NEW LISTING** - 4 Ops, 1350 sq. ft. in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2725/>

### SOUTHERN CALIFORNIA

**ANTELOPE VALLEY - NEW LISTING** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2612/>

**BAKERSFIELD - NEW LISTING** - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2587/>

**BAKERSFIELD** - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1274/>

**BAKERSFIELD** - 7 Ops with high-end equipment- CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the office with room to grow. GR \$1M+ with 1000 sq. ft. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

**BAKERSFIELD PEDO - NEW LISTING** - Rare and unbelievable opportunity to purchase a successful, 10 chair pediatric practice with 30+ years of goodwill with orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$1M/year. #CA2794- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2794/>

**BURBANK - NEW LISTING** - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thanh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA2632/>

**COASTAL ORANGE COUNTY - NEW LISTING** - Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2787/>

**CORONA** - 4 Op practice for sale with excellent growth opportunity. The seller is ready to retire and has been very conservative in diagnosing and treatment planning. There are digital x-rays and a Pano. The practice is on a main street with a mix of other small businesses in a small strip center. 2019 GR \$280K. #CA2002- Kerri McCullough - 949-300-0312

**HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE!** Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA685/>

**HUNTINGTON BEACH** - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thanh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA673/>

**INDIO - NEW LISTING** - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2619/>

**LONG BEACH** - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA671/>

**LOS ANGELES - NEW LISTING** - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2493/>

**MONTEBELLO - NEW LISTING** - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2786/>

**ORANGE COUNTY - NEW LISTING** - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice offers the new owner many opportunities for growth with higher-end production such as implants being done in-house. Most specialties are referred out such as endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2704/>

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**ORANGE COUNTY** - Convenient office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped. Seller is only working on average 25 hours a week. Denti-Cal/PPO. Great potential, low asking price \$175K. A must-see. #CA1728- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA1728/>

**ORANGE COUNTY** - 4 Ops+2 add'l spaces plumbed to expand. Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care. Modern, well-stocked office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312

**OXNARD** - Very nice practice located in professional building in a great area with 4 Ops and Digital X-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary care dentist and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

**OXNARD** - 7 Ops, very nice office, office building, 2nd floor. Bought practice in 1998, paperless practice with 15 work stations, digital X-rays, 7 days hygiene per week, 2019 GR of \$555K. #CA1829- Steve Caudill - 951-314-5542

**PALM DESERT** - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA691/>

**PALM SPRINGS AREA MULTI-SPECIALTY** - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dentrrix, Digital X-ray, Intra-Oral Camera, CT Scan, and Genie. Our seller has a Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

**SAN GABRIEL VALLEY** - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital X-rays and most specialty work referred. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

**SOUTH BAY LOS ANGELES** - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1050/>

**SANTA BARBARA - NEW LISTING** - Very strong practice with 4 Ops with digital x-rays and 5 hygiene days per week. The practice location is nothing short of amazing. Room to grow as most specialty work is referred out. 2019 GR of \$790K with attractive buyer's net. This is a practice you won't want to miss. #CA2722- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2722/>

**SANTA BARBARA - NEW LISTING** - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2531/>

**TORRANCE - NEW LISTING** - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2807/>

**VALENCIA - NEW LISTING** - 4 Op office located in a medical building (the only Dentist in building) with 30+ years goodwill, EagleSoft PMS, Schick Digital sensors, 5 year-old equipment, and a Digital Pano. Collections in 2019 were \$606K and \$507K in 2020 with a strong post-COVID recovery. Our Seller is retiring and is motivated to sell quickly! Priced to sell - don't miss the opportunity to live and practice in Valencia! #CA2691- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/>

**WHITTIER - NEW LISTING** - Retiring doctor with an amazing family practice. Great location on Whittier Blvd. with street signage. 4 total Ops, 3 Equipped, 1 plumbed in 1,400 sq. ft. Practice utilizes Dentrrix. Collections of \$675K in 2019 and \$637K in 2020. Extremely stable practice. It won't stay on the market long. Doctor is willing to do a transition or work back as an associate and is looking to slow down and retire. #CA2788- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2788/> [CA2691/](http://www.HenryScheinPPT.com/CA2691/)

### SAN DIEGO

**DEL MAR - NEW LISTING** - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2724/>

**SAN DIEGO** - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, POC and ScanX. Modern and beautiful office with solid year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

### OUTSIDE OF CALIFORNIA

**BIG ISLAND, HAWAII** - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/HI1929/>

**PORTLAND, OREGON - NEW LISTING** - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2757/>

**SOUTHERN OREGON** - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2574/>

**SOUTHERN OREGON - NEW LISTING** - Beautiful and turn-key office features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features 5 Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2688/>

**TRI-CITIES, WASHINGTON - NEW LISTING** - Small modified start up, fully equipped and ready to re-open. Access to 1500 patient records, Open Dental software, laser, x-ray sensors and the ability to assume the Delta Dental fee schedule. Desirable location and very affordable rent. #WA2629- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/WA2629/>

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**Dr. Jeff Javelet**

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- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
- Law School - 1997-2000
- Transactional Attorney 2001 to Present
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**Inland Empire - #1147** - Successful FFS/PPO/GP. Seller-owned building w/3,300 sq. ft. space and /5 ops. 2019 Coll. \$964,207. 2020 Coll. \$806,183. Seller retiring after 40 years. Asking \$820K. Contact: [info@wppps.com](mailto:info@wppps.com)

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**SANTA CRUZ COUNTY PERIO FOR SALE** - 4 Ops, Digital, CBCT, Paperless. RE for Sale. GR \$1.26M. HSPPT-Kim Ta - 408-687-5001 #CA2725 <http://www.HenryScheinPPT.com/CA2725/>

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**Endodontist needed** 1 day per month for Sacramento suburbs private practice. CBCT machine onsite; email [bkdi2@hotmail.com](mailto:bkdi2@hotmail.com)

**Long Beach #1149** - Restorative dental practice. Three year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking \$595,000. Contact: [info@wppps.com](mailto:info@wppps.com)

**Practice for sale in Fresno. 1110 sq ft. 2 OPs with a 3rd Op plumbed. Easy Dental Software & Dexis x-ray. \$150,000.00. (559)494-2049.**

**MERCED:** Well respected practice w/ stellar reputation. ~1,617 sf w/4 ops. Seller Motivated! \$385k - Real Estate Also Available (IG-1309) WPS/800-641-4179

**Murphys, CA** Named Forbes' Best Destination 2021. Seller offers thriving GP. 1.3M GR. Carroll & Company (650) 362-7004. CADRE# 00777682.

**DENTAL PRACTICE in SAN JOSE.** Grossed ~\$540K. East San Jose. Mostly FFS/Cash. 3 Ops. Call Loc Pham, BRE#01875780. (714) 550 - 7494. <https://LCFpracticesales.com>

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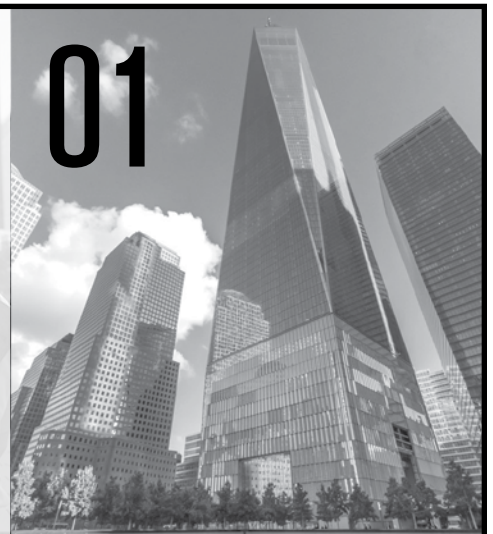
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*On the 20th anniversary of 9-11, the Dental Trader extends it's heart-felt condolences to those who lost loved ones when the WTC came down, in other terror attacks here at home and in battles fought on foreign soil. We wish to express our sincere appreciation to the men and women of the Armed Forces and first responders everywhere (including their families), for the sacrifices they make every day.*

*God Bless You!  
God Bless America*



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# WE WILL NEVER FORGET

*Years* **20** *Later*





**General Dentist** needed tuesdays for family practice near Lax, 3 yrs experience, send resume sor3985@yahoo.com

**Easy to clean upholstery kits** with UV stable pigment and agents to protect against bacterial/fungal micro-organisms. Call for quote today. Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**For Rent: 1700ft<sup>2</sup> Dental Office** Space Next to California State University San Bernardino in a busy shopping center. Call John at 909-709-8889.

**Carmicheal Practice** for Sale: Great opportunity to Grow, 9 ops. Open once a week and does great. \$300K. (909)434 4262

**Sell Your Practice** Golden State Practtice Sales since 1986 specializing northern callifornia James Rodriguez Broker 925-743-9682

**Thomas Sudbijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

**WaveOne Gold Files 25mm \$17/file** Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

**DALY CITY:** 6740 Mission St, income 700K+, accept Medical, PPO, 800sf, 3ops, 10 parking spaces, email offers to [wngongdds@yahoo.com](mailto:wngongdds@yahoo.com), building also for sale

**SACRAMENTO** – Remodeled and updated 6 OP practice, private garden area, private gated parking for owner, offered at \$695K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**www.DentalAttorneys.com** Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

**Spectacular dentistry** practice located in Dixon, CA. Has modern operatories and located in an office complex. Contact 2092072853 for NDA.

**Fremont dental** practice in dental building turnkey endo and implant dentistry practice, Highly digital. must see. make offer. [jck7878@gmail.com](mailto:jck7878@gmail.com)

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**ORTHODONIST** needed **PRIVATE** dental **PRACTICE** located in Dana Point/Encinitas Partnership or own private practice. Jay 702-630-2527.

**Equipment/instruments** for sale: hygiene kits, amalgamator, endo motor, apex locator, curing lights, suction.415-320-7255

**Endodontist, experienced,** gentle, available for your GP office in Sacramento/Bay Area. Steve Murphy, D.M.D. 412.855.9914

**CARMICHAEL:** Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. \$495k – Real Estate Also Available w/Long-term Tenant (EG-1100) WPS/800-641-4179

**WOODLAND/DAVIS GP FOR SALE** - 5 Ops, Room to Expand,+RE, Digital, Strong Hyg, GR \$770K. HSPPT-Jay Harter 916-812-0500 #CA1732 <http://www.HenryScheinPPT.com/CA1732/>

**Sirona 2D Digital Panoramic x-ray** machine for Sale. Like new condition. Highest offer will take it.760-845-5486.

**Orange Belmont** completed unit {Doc + Ass. chairs} 1500\$ Closing Office. Call or text Dr. Duong 818-445-5086. Thanks

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Matt Stevens Esq.

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*“I really appreciated having an objective opinion when I was looking into starting my own practice. There’s a lot of issues to consider and I found that hiring Matt to talk through the deal points was invaluable. I’d recommend him to any of my colleagues.” - Sam T. DDS*

*“I didn’t realize how much of the day-to-day operations of the practice could really benefit from having on-call legal counsel until we hired Provider Legal, and now I’m so grateful that we have him!” -Sara S. Office Manager*



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## **Provider Legal**

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# **714-280-7097**

**SAN JOSE:** Practice is on track to collect ~\$785k in 2021! ~1,875 sf w/4 Ops CALL FOR DETAILS (DG-1297) WPS/800-641-4179

**Sonora- retiring** after 50+ years--Solo practice, much potential. limited to dentures last 20yrs, 105K ---big demand for DentiCal.PH.209-532-7648 Leave message? or elving3988@sbcglobal.net

**NEW Riverside Dental Practice For Lease** High visibility, New Construction, High End Dental office on Van Buren Blvd with tenant improvements completed and ready to move in. Perfect setting on high traffic Van Buren Blvd for a first time dental office location or a secondary office. Demographics are perfect for Insurance, Cash and DentiCal patients. Please contact Vinod Desai at vinoddesai@gmail.com or call (951)5337525. <http://l.hms.pt/68/145/IV19276550/230112/0/un>

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**Private Dental** office in Henderson, Nevada is looking for an experienced Dentist and Hygienist who is committed to the highest quality of patient care in a cutting edge practice. please send resume to sevenhillsdentalcenter@yahoo.com

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**Looking for a used chair?** We are having a sale on all our New and Used Chairs. We carry all the major brands call 562.404.3500

**FREMONT:** Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. CALL FOR DETAILS (DG-1304) WPS/800-641-4179

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**Legal Tip:** Sellers: Can you advertise in the phonebook with your non-competition agreement? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

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### BAY AREA

**AC-1162 SAN FRANCISCO Facility:** Located in art-deco historical landmark! 1,200 sf w/4 fully equipped ops! Move-In Ready **\$80k**

**AC-1213 SAN FRANCISCO:** Located in historical Medical Professional Bldg. 10 year lease available & opportunity to EXPAND THE SPACE **\$295k**

**AC-1236 SAN FRANCISCO:** Located in upscale Presidio Heights/Laurel Heights area. Great Merger Possibility! 555 sf w/3 ops **\$689k**

**AC-1273 SAN FRANCISCO:** Commercial Area Near Golden Gate Park. Long Established. 1,250 sf w/3 ops. Plumbed for 1 add'l **\$205k**

**AG-1079 SAN FRANCISCO:** Quality Practice in Heart of City! 1931 sf w/5 ops offering in-house specialists **\$685k**

**AG-1135 SAN FRANCISCO:** Practice collected \$161k the first 3 months of 2021 – Annualized Projections is \$640k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

**AG-1215 SF MARINA DISTRICT:** An opportunity in this neighborhood rarely comes along! 1,500 sf w/4 Ops. **\$595k**

**AN-1224 SAN FRANCISCO Facility:** Located in 450 Sutter w/expansive Bay views! 871 sf w/3 ops **\$48k**

**AN-1241 SAN FRANCISCO:** This modern updated practice includes 29+ yrs loyal patients! 1,200 w/2 ops + 2 add'l. **\$80k**

**BC-1122 BRENTWOOD:** Amazing Opportunity in Retail Shopping Center. 1,633 sf w/4 ops **\$390k**

**BC-1199 SAN LEANDRO Dental Office Space for Lease:** ~ 770 sf w/3 ops offered at \$2500/month – **Call for Office Visit**

**BC-1218 PITTSBURG Facility:** Spacious facility in popular retail shopping center w/high foot traffic & major anchor tenants **\$59k**

**BC-1226 SAN RAMON:** Est. 40 yrs, seller retiring. 1,200sf w/5 ops on major 3-way intersection w/excellent visibility **\$190k**

**BG-1259 ANTIOCH:** Practice has great cash flow and typically collects \$900k on average! ~4,000 sf w/8 Ops. Plumbed for 4 add'l. **\$550k – Real Estate Also Available**

**BG-1271 OAKLAND:** Amazing opportunity! Well-run, streamlined practice w/ bonus of Pado & Perio specialist offering in-house treatments. ~3,000 sf w/10 Ops. Plumbed for 1 add'l. **\$675k**

**BG-1280 ORINDA:** This distinguished practice is located in one of the most desirable communities in the Bay Area. ~1,018 sf w/3 Ops. **\$375k** **BN-1103 BERKELEY:** Seller is retiring from this beloved practice! ~1500sf w/7 ops **\$110k/ 1/3 Interest - Real Estate \$400k**

**BN-1244 SAN RAMON:** Step into this family-oriented practice with state-of-the-art equipment! ~1,200sf w/4 ops **\$530k**

**BN-1249 BERKELEY:** Perfect Merger Opportunity! Established practice w/stable patient base ~ 1,000 sf, w/3 ops **Reduced \$425k**

**BN-1288 SAN RAMON Facility:** Located in one of the area's most sought-after premier business parks! ~1,800sf w/5ops. **\$225k**

**CC-1030 SANTA ROSA:** Extraordinary practice. Prime location. Rock-Solid Staff. Highly skilled Associates. **\$324k - Real Estate Also Available!**

**CC-1207 VALLEJO Facility:** Move-In Ready Facility. 950+ sf w/3 ops Call for Address & Equipment List **\$80k**

**CC-1219 MARIN COUNTY:** Rare Opportunity! Loyal, stable PT Base. 750 sf w/2 Ops **\$188k**

**CC-1231 VALLEJO:** Quality Family Oriented Practice. 1,350 ft w/4 Ops **\$530k**

### BAY AREA CONTINUED

**CC-1262 SANTA ROSA:** Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

**CC-1290 SANTA ROSA:** Gold Mine of a Practice! 1.300 sf w 4 ops. Collected \$700k+ even during pandemic! **\$575k**

**CG-1179 HEALDSBURG AREA:** STEAL OF THE CENTURY AT \$315k! Practice is on track to collect around \$1M in 2021! **\$315k - Opportunity to Own Real Estate**

**CG-1246 PETALUMA:** Practice normally collects over \$700k a year! ~1800 sf w/3 Ops. **Seller Motivated! Reduced: \$295k / Possibility to Own Real Estate in the Future**

**CN-911 SANTA ROSA:** In the heart of the Wine Country! 2250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

**CN-1090 VACAVILLE:** State-of-the-art practice is outstanding opportunity! 2400 sf w/7 ops + 1 add'l. **\$695k / Real Estate \$780k**

**CN-1166 W. SONOMA CO:** Established, quality FFS practice w/stellar reputation! 1262 w/4 ops. **Reduced! \$505k**

**DC-1080 ALAMEDA:** Established 25 years. Seller retiring from this amazing practice. 1200 sf w/3 ops **\$575k**

**DC-1196 SAN JOSE Facility:** ALL ABOUT LOCATION! 1500 sf w/3 fully equipped ops **ONLY \$55k**

**DC-1229 SAN JOSE:** Well-established, highly-reputable practice. 1,010 sf w/3 ops. Plumbed for 1 add'l **\$350k**

**DC-1260 FREMONT Facility:** ~ 1,740 sf w/3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$199,999**

**DC-1272 SAN JOSE:** Established 40 years! Seller Retiring! Stable PT base & seasoned staff. 1200 sf w/4 ½ ops **\$899k**

**DG-1142 SAN JOSE:** Family-oriented practice in a highly desirable neighborhood! ~1400-1600 sf w/3 Ops. Plumbed for 1 add'l. **Reduced \$90k**

**DG-1182 FREMONT:** A steal at \$150k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/10 Ops. **Reduced \$150k**

**DG-1208 SALINAS:** Practice historically collects \$1.4M! Great profitability for the price. ~4,860 sf w/10 Ops. **\$895k**

**DG-1239 LIVERMORE:** Practice produced nearly \$115k in January 2021! ~2,500 sf w/5 Ops. Plumbed for 1 add'l **\$820k/ Multi-Tenant Property Available**

**DG-1251 HOLLISTER:** Practice expectations to produce >\$600k the first year, a steal at \$125k! ~1,218 sf w/3 Ops. **\$125k**

**DG-1256 HOLLISTER:** Practice actually increased revenues in 2020! ~1,800 sf w/5 Ops. **Reduced \$800k - Real Estate Also Available**

**DG-1258 MILPITAS:** Located in Busy Retail Shopping Center w/Ample Parking! 1,050 sf w/3 Ops. **\$150k**

**DG-1287 CUPERTINO:** Located in the highly-desirable Silicon Valley community! Possibility to Own Real Estate in the Future. ~1,775 sf w/6 Ops. **\$1.068M**

**DG-1289 WATSONVILLE:** Located at intersection, near large Retail Shopping Center w/major anchor tenant! ~2,700 sf w/6 Ops. **\$295k**

**DG-1294 LIVERMORE:** The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/2 Ops. Plumbed for 2 add'l. **\$195k**

**DG-1297 SAN JOSE:** Practice is on track to collect ~ \$785k in 2021! ~1,875 sf w/4 Ops **CALL FOR DETAILS**

**DG-1304 FREMONT:** Practice is on track to collect approximately \$1.1million in 2021! ~1,385 sf, w/4 Ops. **CALL FOR DETAILS**

**DN-1031 CUPERTINO:** This remarkable practice awaits your talent & skill! 1500sf w 3 ops + 1 add'l. **Reduced! \$995k**





Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

### BAY AREA CONTINUED

**DN-1261 LIVERMORE:** Well-respected & established practice in a multi-tenant shopping center. 1,600sf w/4ops. **Reduced! \$125k**

**DN-1243 SAN JOSE:** Beautiful, Spacious, modern office w amazing visibility! 2,204sf w/4ops + 2 add'l. **\$395k**

**DN-1268 SANTA CRUZ:** Situated in a vibrant popular commercial/upscale residential neighborhood. 1,535sf w/4 ops. **\$695k**

**DN-1285 PLEASANTON Facility:** This opportunity is the perfect "turn-key" Endodontic facility! 1,000sf w/2 ops + 1 add'l. **\$150k**

**DN-1293 SANTA CRUZ:** Growth is based on 5-star reviews and word-of-mouth referrals! 2,347sf w/5 ops. **\$927k**

**DN-1292 SAN JOSE:** Loyal/stable patient base of families as well as professionals! 1,880sf w/4 ops + 1 add'l. **\$295k**

### NORTHERN CALIFORNIA

**EG-1100 CARMICHAEL:** Practice is on track to collect over ~\$870k in 2021. ~2,271 sf w/6 Ops. **\$495k – Real Estate Also Available w/Long-term Tenant**

**EG-1189 ROSEVILLE:** Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/5 Ops. **\$385k**

**EG-1202 AUBURN:** Practice historically collects >\$500k annually. Highly visible w/ Easy Hwy. Accessibility. ~1000 sf w/3 Ops. **\$290k**

**EG-1255 LINCOLN:** Imagine being able to own your building also at this enviable prime location! ~3,738 sf w/4 Ops. **\$395k -Real Estate Also Available**

**EG-1257 SACRAMENTO Facility:** Desirable suburban neighborhood in one of Sacramento's most sought-after corridors. ~1000 sf w/3 Ops. **\$290k**

**EG-1267 ROSEVILLE:** Highly-esteemed practice provides broad spectrum of services in a prime location! ~1250 sf w/3 Ops. Plumbed for 1 add'l. **\$395k**

**EG-1279 SACRAMENTO:** Possible Merger Opportunity w/well established patient base. ~1200 sf w/4 Ops. **\$425k**

**EG-1299 SACRAMENTO:** Practice is on track to collect > \$1.3M in 2021! ~2,800 sf w/6 Ops **\$910k**

**EN-1197 LINCOLN:** Simply by increasing doctor days, watch your patient base & production grow! 2,986sf w/6 ops + 4 add'l. **\$437k**

**EN-1198 SACRAMENTO:** Quality Relationships & location are some of the attributes of this practice. ~ 1,671 sf w/4 ops + 1 add'l. **Now Only \$350k**

**EN-1204 CITRUS HEIGHTS:** Impressive top-of-the-line & state-of-the-art technology! 2,072 sf w/5 ops. **\$800k**

**EN-1209 ROSEVILLE VICINITY:** Practice currently averages more than \$80,000 per month! ~ 1,800 sf w/6 Ops. **Reduced! \$650k**

**EN-1235 WOODLAND:** Grossed over 1.3mil in 2019! ~3,900sf w/6ops + 2 add'l. **\$925k/ Real Estate Available**

**EN-1269 SACRAMENTO Facility:** Modern & Inviting! Excellent space for start-up or relocation. ~1650sf w/3ops. **\$195k**

**EN-1276 ROSEVILLE (Facility):** Remarkable turn-key opportunity Available! 3,000sf w/6 ops + 2 add'l. **\$80k**

**EN-1278 CITRUS HEIGHTS:** Well-established practice w/loyal patient base! 1,875sf w/5ops + 1add'l. **\$705k**

**EN-1291 YOLO COUNTY AREA:** Hesitate and you may miss out on your dream practice! 1,100sf w/5ops **\$450k**

**FG-1086 UKIAH:** Practice collected over \$874k in 2019! Possibility to own Real Estate. ~1200sf w/4 Ops. **\$390k**

### NORTHERN CALIFORNIA CONTINUED

**FG-1171 CALIFORNIA COASTAL TOWN:** Practice exceeds \$2.3M in collections in 2019 w/possibility to own building! ~3,900 sf w/8 Ops. **\$1.8M**

**GN-1071 REDDING:** This quality practice is your springboard to success! 2264sf w/4 ops. **Reduced: \$475k**

**GN-1240 REDDING:** Family-oriented practice which strives for excellence. 1800sf w/5 ops + 1add'l. **\$495k /Real Estate Also Available**

**HG-934 GRASS VALLEY:** Underworked patient base should support much larger production numbers! ~1200 sf w/3 Ops. **\$145k - Real Estate Also Available**

**HG-1089 CALAVERAS COUNTY:** Est. 25 yrs w/Stellar Reputation! 3000+ sf w/6 ops **\$465k/Real Estate Also Available**

**HG-1116 AUBURN VICINITY:** Practice is on track to collect ~\$800k in 2021! ~ 1430 sf w/4 Ops. **A Steal At \$450k / Future Possibility to Own Real Estate**

**HG-1146 TRUCKEE:** Practice collected \$70k in March 2021! Perfect for the outdoor enthusiast! ~1,700 sf w/4 Ops. **\$365k**

**HN-1277 SIERRA FOOTHILLS:** Solo/Group Setting. Est. 37 years w/large, stable patient base & seasoned staff. ~3,000 sf w/7 ops. **\$595k**

### CENTRAL VALLEY & SOUTHERN CALIFORNIA

**IG-1265 STOCKTON:** Own your own Condo Unit! Practice is on track to collect ~>\$800k in 2021. ~1,106 sf w/3 Ops. **\$495k - Condo Unit Available**

**IG-1309 MERCED:** Well respected practice w/ stellar reputation. ~1,617 sf w/4 Ops. **Seller Motivated! \$385k – Real Estate Also Available**

**IN-1254 LODI:** Stable patient base & low overhead. Office ~ 1,550sf, + 800sf Storage w/4 ops. **\$325k/ Real Estate Also Available**

**IN-1303 STOCKTON:** This is the perfect merger opportunity, so act fast! ~ 928sf w/3 ops. **Only \$175k!**

**JC-811 FRESNO COUNTY:** Seller willing to consider Associateship for qualified DDS w. intention to Buy In! Considerable Goodwill in Community! 3,000 sf w/6 ops **\$350k – REAL ESTATE ALSO AVAILABLE!**

**JG-1307 SAN LUIS OBISPO:** Architecturally-designed, recently remodeled office with floor-to-ceiling windows. ~1,559 sf, w/3 Ops. **CALL FOR DETAILS**

**JN-1128/JN-1129 BAKERSFIELD:** The opportunity to purchase TWO well-established practices. 4000 sf w/11 ops. **\$350k/ Real Estate Available**

**JN-1301 LINDSAY AREA:** Family-oriented practice w/ stable, multi-generational patient base! ~1,700sf w/ 3 ops. **\$125k**

**KN-1216 YORBA LINDA:** High-end practice grossing \$800k-\$900k annually on a limited work schedule! 1,872sf w/5 ops + 1 add'l. **\$719k**

### SPECIALTY PRACTICES

**BG-843 WALNUT CREEK Perio:** Priced at 50% of collections! ~1085 sf w/4 ops **\$390k**

**JN-1223 VISALIA Endo:** Perfect opportunity for an Endodontist w/an astute vision! 1,250sf w/5 Ops. **Reduced! \$250k/ Real Estate \$280k**



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## NORTHERN CALIFORNIA PRACTICE OPPORTUNITIES:

### - SACRAMENTO COUNTY -

**SACRAMENTO/SCRIPPS DRIVE** - Highest profit to selling price listing available. 4 Ops, low stress, includes the space. Negotiable. Revenue \$740K.

**ELK GROVE** - All digital, 5 Op Growing Practice, excellent location, don't miss. Rev \$850K

**ELK GROVE** - The right office for your BIG plans to grow. 11 OPS with lots of space in free standing building. Tremendous Opportunity. Revenue \$410K

**ROSEVILLE / CITRUS HEIGHTS** - Doctor is motivated on this 4 OP, long standing practice. Grow in a growing area. Revenue: \$490K

**EAST SACRAMENTO** - Beautiful 6 OP practice in free standing building. All digital w great technology. Option on space in 5 years or less. Lots of space and great views. Revenue: \$950K

**SACRAMENTO/SCRIPPS DRIVE** - Excellent "Associate with Intent to Own" Opportunity. Call for more information.

**SACRAMENTO/SCRIPPS DRIVE** - 4 Op, well run practice with Doctor ready to make a deal. Call for price

### - SOLANO COUNTY -

**VACAVILLE** - 5 Op practice, growing fast and ready for you to own, Rev \$1.2M

### - STANISLAUS COUNTY -

**MODESTO** - Awesome 4 OP high producing office with room to expand. Revenue \$900K

### - SONOMA COUNTY -

**SANTA ROSA** - Beautiful 4 op practice. Gorgeous views from every room. Wonderfully styled, great equipment. Rev \$1M

### - MONTEREY COUNTY -

**COASTAL** - Tremendous growth happening in this practice and city. 8 Ops, all the technology you need. Rev. \$1.0M

### - SAN JOAQUIN COUNTY -

**VISALIA AREA** - Orthodontic practice. 4 ops. Rev \$490k

**STOCKTON/BROOKSIDE AREA** - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.2M



**STOCKTON** - Associate with Intent to own opportunity in 2 years or less. Well-equipped practice with multi-generational patient base. Rev \$1.6M

### - EL DORADO COUNTY -

**EL DORADO HILLS / CAMERON PARK** - Great 5 Op practice, well run with lots of opportunity Rev \$710K

### - NEVADA COUNTY -

**GRASS VALLEY** - Nice, well run small office. Practice is in free standing building which is also for sale. Rev \$320K

### - ALAMEDA COUNTY -

**ALAMEDA** - Boutique practice w/ upgraded equipment. Associate with Intent to own opportunity. Rev \$775k

### - PLUMAS COUNTY -

**EAST PLUMAS** - Great practice, no competition, and excellent patient base. Real Estate avail. Rev \$410K

### - PLACER COUNTY -

**ROCKLIN** - 6 op practice in growing community. Rev \$517k  
**ROSEVILLE** - Good opportunity for associate. 5 ops. Rev \$1.0M

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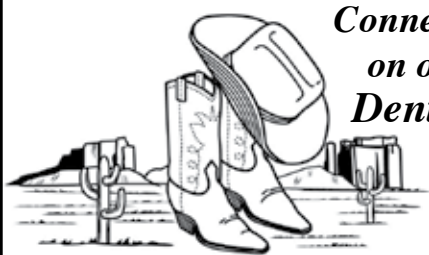
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**6193 MILLBRAE – CHINESE CLIENTELE** 2021 trending \$600,000 in collections. Lots of cash payments. Everything new since 2017 including the dental suite at a total investment of \$400,000. 2-operators (3rd available) and Gendex GXDP-700-1 Pano. Excellent signage. **Full Price \$375,000.**

**6192 NORTH MARIN – NOVATO** Part-time practice trending \$360,000 on 18-hour week reflecting current management. Tremendous upside for hands-on Successor who takes advantage of high visibility corner office sited at stop light intersection in growing area with virtually no competition. Attractive 4-Op paperless office with Pano. Everything 4-years old including the dental suite. Building is an optional purchase. **Full Price \$270,000.**

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