

THE Dental Trader

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So. Calif. Edition

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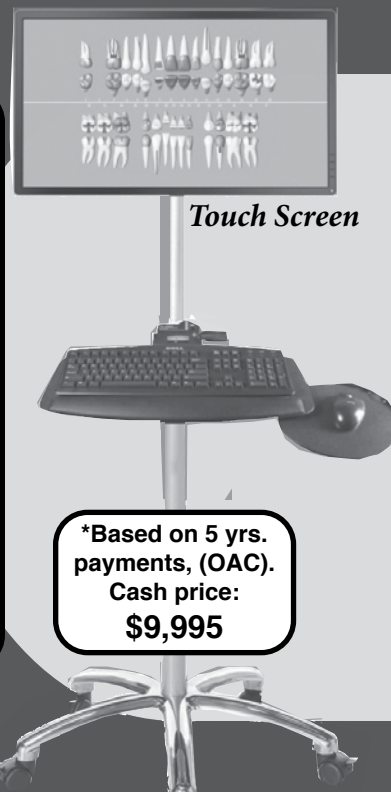
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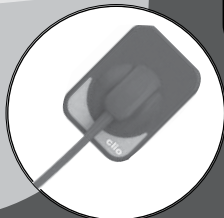


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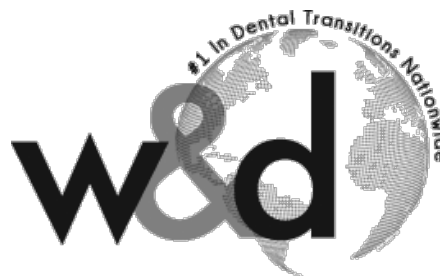
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Periodontist to join PVT practice, Tarzana. experienced in sinus and ridge augmentation. toothopinion@aol.com

Laguna Niguel Private practice seeks dental hygienist for 2-3 days/week. Email inquires to drtjon@cox.net

Registered Dental Hygienist Needed - Temecula, Ca. Please email resume at vineyarddentalgroup@gmail.com

DENTAL MOBILE CABINET for Sale. Local pickup in Chino. yjmdds@sbcglobal.net

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Looking for dental practice to buy. reza.ghasemi3148@gmail.com, 512-487-0646

SSHygienist, \$High Pay in Fresno county. contact Myra 323-456-7377 or kidsdental.myra@gmail.com

DA needed for Los Angeles office. Email dentalapplicantla@gmail.com

KEEP RCT/EXT in house! Will bring supplies & instruments. Efficient, mandarin fluent. Dentistry7217@gmail.com

ENDODONTICS Needed Locate at Chino, 2 days a week, email resume to drhung119@gmail.com or 909.203.6668

GLENDALE 3 ops, 1,200 sq. ft., Great shopping center location. Greg Beamer 909-542-4891

Looking to purchase charts in Los Angeles. Please call 4246660331 or email dentalogydds@gmail.com

Energetic RDA wanted in Culver City, Email us your resume to makeyusmile@yahoo.com

SALE dental office at San Gabriel, 10 y/o, microscope, CT scan, email: drhung119@gmail.com

For SALE, Private practice in Oxnard, Ca. \$179,000. Please inquire at 818-378-8202 for further details.

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DENTAL LIGHT BELMONT for Sale. No Post. Local pickup in Chino. yjmdds@sbcglobal.net

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FRESNO COUNTY

FRESNO - (5) op comput G.P. 4 ops eqt'd. In a free standing bldg., on a main thoroughfare, in Central Fresno. Exposure, visibility, & signage. 2019 Gross Collections \$1.0M+. Cash/PPO/Denti-Cal pts. No HMO. Averaging (57) new pts/mos. (22) years of Goodwill. Digital X-Rays & Eaglesoft s/w. Refers out Ortho, Perio Surgery, Diff. O.S. & Implant place. Seller has no website & does no adv. Growth potential w adv. & keeping specialty work in house. Seller retiring, but willing to work back part time. **MAJOR PRICE REDUCTION**

KERN COUNTY

BAKERSFIELD #29 - (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **REDUCED FURTHER!**

LOS ANGELES COUNTY

ACTON - EMERGENCY SALE- DDS PASSED AWAY - (5) op computerized G.P. Cash/Ins/PPO. No Denti-Cal and no HMO. 2019 Gross Collect. \$628K+. Seasoned staff. Locum Tenen in place to keep Practice active. Only dentist in town serving population of 7,600+. **SOLD**

AGOURA HILLS - (3) op comput G.P. located in a Prof Bldg. on a main thoroughfare with easy fwy access. Cash/PPO pt base. Annual Gross Collect \$300K+ p.t. Would make excellent starter or satellite. Seller retiring. **SOLD**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BELL - Smaller, but "MIGHTY PROFITABLE!" (4) Op computerized G.P., located in a strip center on a main thoroughfare, with exposure/visibility/signage & parking. Digital x-rays, plumbed for nitrous, 6-10 year old equipment, new floors & recently painted. Cash/PPO/HMO/Denti-Cal pt. base. CAP Check \$3,500/mos. (36) years of Goodwill. 2019 Gross Collect. \$311K+ with an amazing Gross Net of \$173K+. Very Low Overhead (< 45%)! Seller retiring but will assist with a transition. **SOLD**

CANOGA PARK - (4) op Dental Office with tenant improvements & some equipment. (3) ops equipped/(4th) op plumbed. No patients. Located in an 1,143 sq. ft. single use, free standing building on a main thoroughfare with excellent exposure/visibility/signage and off street parking. Clean and bright suite ready for you to start your new practice, have a satellite office, or move your existing practice into. Landlord ready to negotiate new Lease. **NEW**

CANYON COUNTRY - (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrux s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **FURTHER REDUCED. MOTIVATED!** **NEW**

COVINA - (2) ops plus x-ray rm. Part time, comput. G.P. Annual Gross Collections \$100K. Cash/Ins/PPO pts. Great buy & combine, starter or 2nd location opportunity. Seller retiring. **NEW**

LANCASTER #5 - "Steady Eddy!" Annual Gross Collections between \$538K & \$566K for last (5) years, with an Average Annual Est. True Net Income of \$214K. (3) op comput. G.P. in a two story prof. bldg. w easy fwy. access. (4) days of Hygiene. Cash/Ins/PPO pts. (32+) years of Goodwill. Refers out all Endo, Perio, Implant Placement & Ortho, & diff. O.S. & does no advertising. Primed for growth. Seller is retiring and has "Value Priced" the practice to Sell! Will assist with a transition.

LOS ANGELES (SILVERLAKE/ECHO PARK AREA) - Smaller but "VERY PROFITABLE" (4) op computerized G.P. Located in a strip center, on a main thoroughfare, with exposure/visibility/huge signage & parking. (3) ops eqt'd. 4th has a chair and an x-ray. Cash/PPO/HMO/Denti-Cal. pts. Monthly CAP Check \$4,500. Easy 2000 s/w & Digital X-rays. (36) Years of Goodwill. 2019 Gross Collections \$377K+ with a Gross Net of \$212K+. Very low Overhead (<44%)! Seller Retiring. **MAJOR PRICE REDUCTION**

PALMDALE - 4 op computerized G.P. with (25) years of Goodwill. Pt base is Cash/Ins/PPO and Denti-Cal kids. Digital x-rays & Dental Soft on line s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Seller retiring but will help transition. **NEW**

VALENCIA - (7) op comput Multi-Specialty Practice & 4,800 sq. ft. free standing bldg. Located on a major Blvd. with exposure/visibility/signage & parking. Annual Gross Collect. \$1M+ working p.t. Practice Collect \$2M+/yr. in past when worked f.t. Digital X-rays & Non-Digital Pano. Mixed pt. base. \$7K+/mos. in CAP Checks. Sellers to concentrate on their main location. **NEW**

WEST COVINA - (4) op comput. G.P. (3) ops eqt'd/4th plumbed. End cap location in a strip ctr. w exposure/visibility & signage. Higher end office finishes. Cash/PPO/Denti-Cal pts. No HMO. Digital x-rays & Pano. Pre Covid Collections \$500K+. 2020 collections \$400K. Low overhead/high net. Seller retiring, but will assist w a transition. **NEW**

ORANGE COUNTY

LAGUNA HILLS - (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

MADERA COUNTY

MADERA COUNTY - 8 op computerized G.P. 6 ops eqt'd. Located in a 2,400 sq ft store front on a major thoroughfare with exposure/visibility/ signage and ample free parking. Cash/PPO/Denti-Cal pt base with (25) years of Goodwill. Annual Gross Collections \$600K+. Digital X-Rays. Dentrux s/w. Mostly Spanish pt. population. Seller retiring. **NEW**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

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Dental Assistant Needed FT or PT in Lomita and Orange offices. Please call or text 3109383132.

Owandy size 2 sensor with software. 850.00 toothopinon@aol.com

Dental office Manager needed in LA office, looking for someone to join our team. email dentalapplicantla@gmail.com

iTero element 2, \$30,000.00 Dr retired, drvictorhcarrillo@gmail.com (one year old)

Dental office in Newport Beach looking for retired dentist or anyone have active license want extra income. (714)873-2558

Orange Belmont completed unit {Doc+Ass. chairs} 1500\$ Closing Office. Call or text Dr. Duong 818-445-5086. Thanks

Orthodontist needed in Riverside 1x/month Prefer 1st Tuesday of the month New Grads welcome Platinumbraces@gmail.com

Dental Hygienist looking for work in the Pasadena or Irvine area. Excellent with patients. andrew@patienthoney.com

Sublet Available fully equipped office in Anaheim with CBCT, 3 operatories, staff optional. 7147723538 price negotiable

HIRING FRONT DESK MISSION VIEJO - No experience required, will train. General practice. Text Irina (949) 939-7831

Westlake Village Dental Office 4 lease take over. 1500 sq.ft 4 ops 818726834

GP position available (Riverside) \$850/day min or production admin@jurupadentistry.com

Dentist (GP) needed in Hollywood. Part time. No endo, no surg extractions. Please email ladds323@gmail.com

Dental hygienist needed in Glendale on Saturdays, Call (818)244-0299 or email drmjkimdds@gmail.com

Shade Guides for sale(used): (2)Genuine Vita, 60.00 each; e-mail im2near@yahoo.com


Dental Receptionist needed PT/FT Bellflower office FAX resume 562-455-1718

General Dentist needed in Thousand Oaks office. 2+ years experience preferred. Call us at (805)370-7171.

LA (90022) 4 ops, 1,320 sq. ft., Retiring Seller, 45 Yrs Gdwill \$89,500 Greg Beamer 909-542-4891

Prosthodontist needed. Tarzana. Implant center. toothopinon@aol.com

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Robert Olson has been my attorney for several business deals. I've referred clients to him for years and appreciate his skill, care, and judgement in all things legal. Bob is a no-nonsense kind of guy who understands the nuances of successful mergers and acquisitions. He has that necessary quality, however uncomfortable, to sleuth out the potential problems or complications in a proposed transaction, and deal with them BEFORE they cause hardships. I'm a big picture guy so I need someone like Bob looking out for my best interests. Bob has, for many years, excelled in helping me prevent problems before they occur. Thanks for another job well done Bob!

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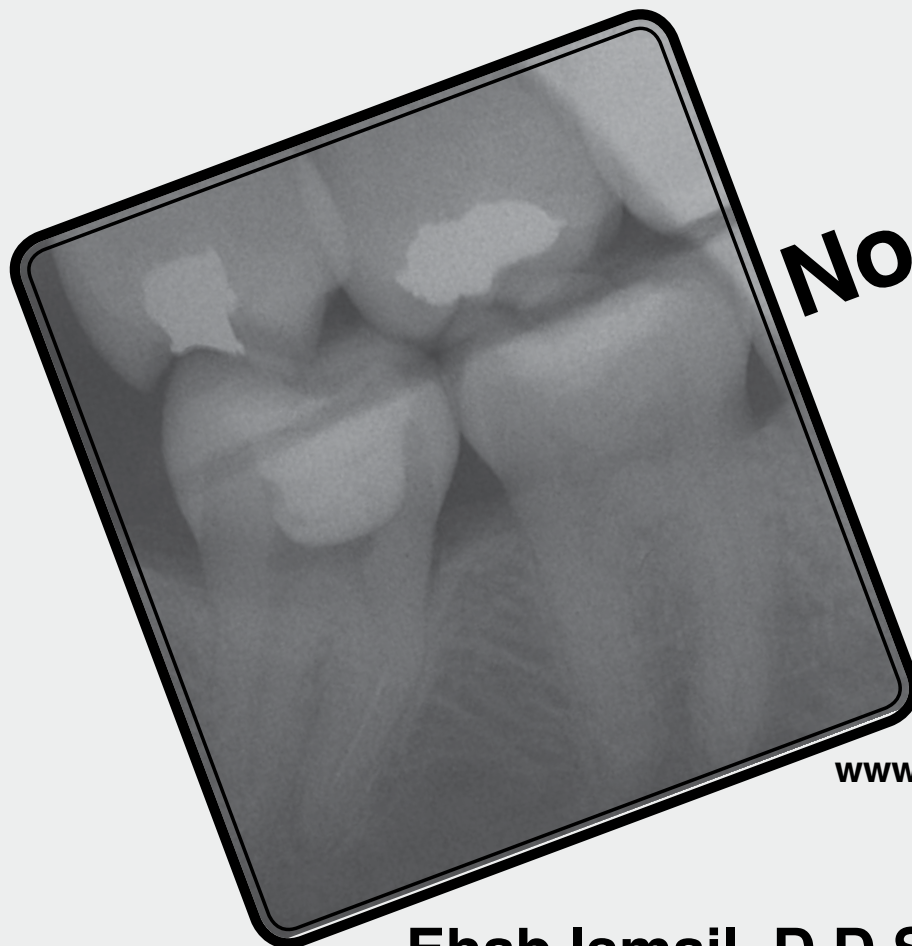
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MANAGER position for dental office in san fernando valley. Email resumes or contact info. to pedodontists4kids@gmail.com

6110 Pico Rivera Whittier Blvd SENIOR RETIRE CASH BUSINESS Hi Visibility Shop Center Hundreds of merchants in sq mile 4 ops plumbed 3 equipped Rent \$3015 Estb 30 yrs Gr \$225k, hundreds of Latinos. Cash Business Call Tom Fitterer PPS 714-345-9659 Full price \$185k PPS says this office

Chairs, Dr. & ass. stools, Xray units, Pano, Lights delivery-systems great working condition maxwellnazari@yahoo.com 909-528-3594

Endodontist needed in a PPO office in Gardena (818)621-8666.

Sublease operatory/chair For specialist or GP only 3-5 days a week. Brand new GP Dental Office in BURBANK. Fully equipped modern practice, free standing building. Excellent parking. Text or call 8187479670

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~ Goretta Li, DDS

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Los Angeles County

Cerritos – ALL CASH/PPO

- Collections ~ \$250K
- Lots of treatments for ortho prosthodontics & implants
- Professional suite close to Cerritos Mall. 3 eq.ops. + 1 plumbed

Diamond Bar: New Listing!

- **Productions ~ \$600K**
- Seller retires. Mostly PPO/FFF
- Good hygiene recall & perio program
- Large retail center w/anchor stores
- 3 equipped ops + 4 plumbed

Gardena - General & Ortho

- **Grosses ~\$1.7 M**
- All Cash/PPO. No DentiCal. No HMO
- Absentee owner
- Refers out difficult endo, OS, pedo
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

Long Beach: New Listing!

- **Gross ~ \$350K**
- High quality general & cosmetic dentistry
- DentiCal ~ 65%, FFS/PPO ~ 31%
- Strip mall at the corner of a large intersection. 3 equipped ops.

San Pedro - New Listing!

- **2021 Projections ~ \$850K**
- All Cash & PPO
- 1 part time doctor & 1 hygienist
- Shopping plaza with anchor stores.
- 3 eq. ops + 1 additionally plumbed.

Fresno County

Fresno – Starter Practice

- Beautiful practice in shopping center
- Just renovated and opened in 2019.
- 8 equipped ops., ~ 2,540 sq.ft.

Riverside County

Indio - Starter Practice & Real Estate

- Real estate can be sold together or separately
- Just built 2 years ago, beautiful office.
- Selling for a fraction of the cost to build out
- Large shopping center off freeway 10
- 9 operatories. ~4,000 sq.ft.

Imperial County

El Centro - New Listing!

- Large general & speciality practice
- **Grosses ~ \$1.2 + Million**
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime time for growth/expansion.
- Ideal for large corporations / Government funded establishments

Orange County

Garden Grove

- **Productions ~ \$340K**
- Opens 4 days/wk, mostly Cash/PPO
- 3 fully equipped operatories

Hawaiian Garden

- Newly renovated office.
- Shopping center. 2 ops.
- **Collections ~ \$350K.**
- ~10 year of goodwill.

Irvine – Exclusively Ortho/Pedo

- Starter Practice
- Large Shopping Center. 8 Ops.
- Accepts most insurances.

Mission Viejo – Featured Practice

Established Practice & Real Estate

- **Grossed ~ \$660K.** All PPO/Cash
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

San Bernardino County, CA

Rialto – Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal; ~35% FFS/PPO
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

San Bernardino – Gross ~\$300K

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal refers.

Upcoming Practices:

Please contact us to get priority on these listings:

Cypress Practice & Real Estate:
Free Standing Bldg., ~2,700 sq.ft.
Grosses ~\$300K.

Pittsburg / Bay Point: Retail Center,
Grosses: ~ \$550-600K all FFO/CASH

Los Angeles : Eagle Rock Area.
Shopping Plz., 3 ops.,
Collects ~ \$280K

Van Nuys – Starter Practice. 2 ops.

Dental Practice Wanted:

Large PPO/Cash Practices
Practices in San Fernando Valley
Starter Practices at Good Locations
Practices in the East Bay Area

Northern California

Fremont – Excellent Location!

- **Gross ~ \$450K**
- **Seller is giving a price reduction.**
- 15+ years of goodwill. 4 eq. ops. + 2
- Large shopping ctr. on Fremont Blvd.
- Mostly PPO/Cash & DentiCal

Fremont – Collections ~\$500K

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 Eq. Ops.
- Strip Mall. Seller Retires
- **Seller willing to negotiate price**

Pacifica

- Family practice of ~20 years
- Shopping center, close to junction SR 1 & SR 35.
- 2 eq.ops.+ 2 plumbed
- 2020 Grossed ~ \$281K despite Covid shutdowns.

Sacramento – Featured Practice

Practice & Real Estate for Sale

- **Gross ~ \$1.2- 1.4 Million**
- Large shopping center
- General dentistry w/implants
- 6 equipped ops + 6 plumbed

San Francisco – Featured Practice

- **Backup offers welcomed**
- **Gross ~ \$1.5 – 1.7 Million**
- **Mostly GP work. High profit margin**
- In house specialists 1-2 days/wk
- Residential/Commercial Area
- 3 Ops. Very Reasonable Rent

San Leandro

- Family Practice. All PPO/FFF
- 2021 Projections ~ \$250 K
- Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1

San Jose – 2020 Grossed \$540K

- High production despite Covid shutdowns.
- Single standing bldg. across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

San Rafael

- **2020 Grossed ~ \$422K**
- Mostl PPO/FFF.
- Family practice & quality care
- Professional suite. 3 ops.
- Fair Rent. Opens 4 days/wk

Stockton –Practice & Real Estate

- **Grossed ~ \$909K.**
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

Sunnyvale – Starter Practice

- Opened in 2019
- Newly built & beautiful practice
- Shopping center. 8 eq. ops.
- ~50% PPO/FFF, ~50% HMO/others

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"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

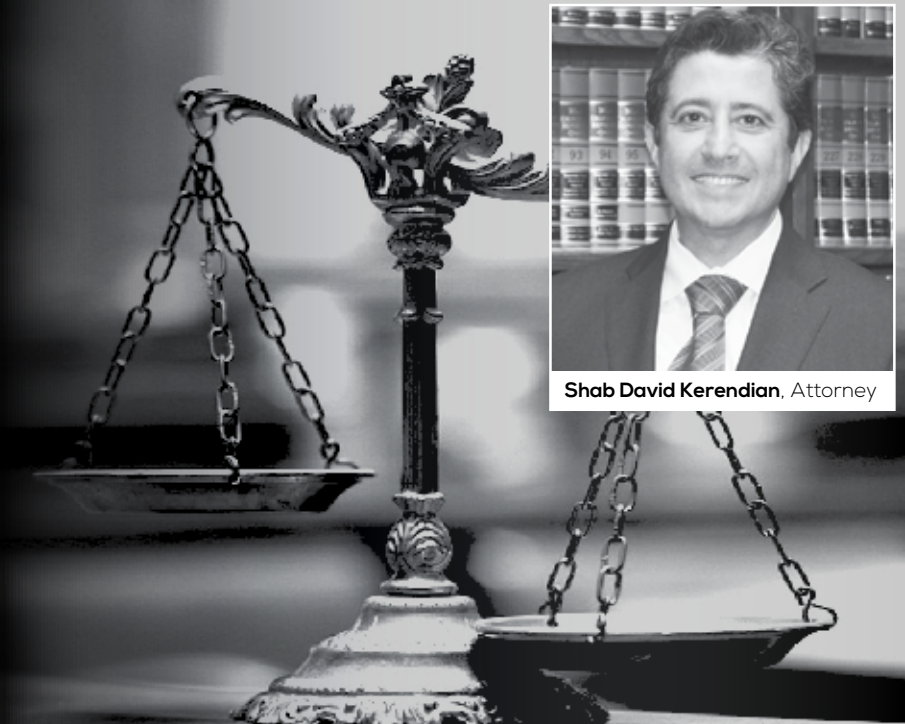
-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
Practice, Los Angeles, Ca.



Shab David Kerendian, Attorney



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06/21

Smile Again Dental Center in Westminster. Looking for Dentist Associate, Vietnamese Speaking, Please text: 714-472-4041

CareStream CS3600 still under warranty. **CS Imaging Suite**, Bridge from Non-CS DPMS to DIS, **CS1500 Intra Oral Camera Wired USB**, Excellent Condition **Price to sell \$14,000.00 email: roseblake07@gmail.com or 760-401-5415**

Dental Assistant needed in Tustin Area no experience needed fax resume to 714-371-0179 or email @ doctorkanthi@gmail.com

PRACTICE in DOWNEY-Well established family practice 28 years seeking quality-oriented patient-focused DENTIST who desires to purchase. Dr works 3 days/week with 4.5 total days of hygiene/week. Only those qualified to purchase will be considered. Please forward inquiries/CV to califamilydental@gmail.com

GARDEN GROVE PRACTICE FOR SALE. 30 year goodwill. Doctor retiring. 2 chairs/3.5 days a week/\$350K gross. Call (714) 548-5345.

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Dental Practice Broker

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LANCASTER

Retiree 30+ yrs Goodwill. 1st Floor Location with Sign. 5 Ops plus room 2-3 more. **Large Patient Base** with 4 days of Hygiene/wk. Steady Revenues of \$650k, specialty treatment referred and long-term staff. Bread and butter dentistry only. Ideal for multi-specialty. Add management and watch the \$\$\$ skyrocket.

RIALTO

Located on busiest Intersection, this GP and Ortho practice has over 15 years goodwill. Free-standing single-user building. 4 ops plus room to expand. Modern look. Operates as absentee ownership with Seller working 2 days per month so easy patient transfer. Some seller financing available.

LOCATION NEAR LAX

Location + Location + HUGE sign + thousands upon thousands of daily commuters + free standing/single-user building with EXPOSURE + Modern, paperless, digital office. 4 ops facility with room for 2 more. Turnkey (starter) opportunity for under \$125k

CORONA

Talk about potential!!!! Retiree with 35yrs Goodwill **referring out ALL specialty treatment**. Office opens 3 days with 4 days of hygiene per week. Stable annual revenues of \$700k even during Covid. Modern facility. Super transition planned. Rent under \$4500/month; Overhead at only 55%.

BAKERSFIELD

Practice & Building for Sale. Over 50 years of Goodwill. Private/PPO ONLY. No Promotion. Very stable income over \$800k. Large facility. Large Exposure. Very loyal patients. Seller transition available. Excellent fit for multi-specialty group or absentee owner. Long-term staff in-place. Big Money Potential.

WHITTIER

Practice and Real Estate Available!!! Multi-specialty practice opportunity. Practice revenues of \$750k on PT sched with zero promotion. Modern office with CT scan and milling machine. 5 ops plus room for more. Free-standing single-user building with xtra large parking lot and HUGE sign. This one has it ALL!

LAGUNA / SAN JUAN CAPISTRANO AREA

Long-Established Multi-specialty Practice with Ortho, Pedo and GP associates. Revenues only at \$1mill+ as Owner works very limited Sched and does No promotion. Visibility, main thoroughfare, EXPOSURE. Completed renovated and equipped in 2017 --- paperless, modern with 6 + ops. Only serious inquiries please.

ORANGE: Retiree with 25 years goodwill

LAKEWOOD: Long-estab private practice

ROWLAND HTS: Shopping Center location

ARROYO GRANDE: Revenues of \$500k

CHINO: Street-front with visibility

WEST COVINA: Denti-cal primarily

BURBANK: chart sale opportunity

RIVERSIDE: Revenues over \$400k part-time sched

RIALTO: Low Price; low rent; low overhead

CANOGA PARK: \$6K/month cap check

BELL: Profitable gen

LOS ANGELES: Strip Center with walk-ins

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CITY OF COMMERCE: retail; visible; long-estab

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SAN DIEGO - Luxurious GP/Spec. office in downtown; Proj. \$2.3M for 2021. Proj. NET \$1M. Prop. ID #5332. California Practice Sales. Phone: 714-639-2775

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Pedodontist/General Dentist - Lake Elsinore office to treat children. Mainly Denti-cal. Text 951-775-5536 or email drhortonz@hotmail.com

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DENTIST NEEDED - GP with 2 yrs experience, position in Rosemead. excellent working environment. email vtchen@yahoo.com

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Prime Dental Practices for Sale

Location	Asking Price	Summary Info
Coastal San Diego	\$899,000	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
La Jolla	\$1,795,000	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
El Centro	\$749,000	6 ops. Established 24 years of goodwill. Excellent growth opportunity. Free standing office in prime location. New High Vac System. Established skillful staff with low turnover. Real estate/office available for eventual sale.
Escondido	\$499,000	3 ops. Stand alone, beautiful dental building. Real Estate is also for sale. All ortho being referred out - Invisalign can be added. Long term loyal staff wanting to stay on.
Vista	\$249,000	4 ops. 30 plus years of goodwill. Located in a premier professional building on 1st floor with prime visibility. Plenty of parking. Most all specialty work being referred out. Seller built out this location brand new 6 years ago so it is in pristine shape.
Alpine/Julian	\$199,000	3 ops. Small one day a week practice in small rural community. Incredible opportunity for growth and more days available for buying dentist to be there. A special practice in a special location that just needs a great doctor like you to take care of the patients.
Fallbrook	\$545,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.

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Associate Dentist - Temecula Ca. Need an associate for 3 days/week. Please email resume at vineyarddentalgroup@gmail.com

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6101 Beaumont/Banning 26000 NEW HOMES TO BE BUILT 5 MIN FR RETIRING DDS estb 1986 having 4900 reg patients, 1550 sq ft (Dental Condo avail) 3 ops rent 1650, Gross \$365k; 5 Hyg days, now servicing two large retirement centers Opp to dramatically double/triple Volume. Best Buy Call Tom Fitterer PPS 714-345-9659

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- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

Practices for Sale

Tustin

Private General Practice - Dr retiring 4 operatories grosses over \$575,000/yr on 3 ½ days/week- digital xrays, 3D conebeam/pano, 2 global microscopes, and Dentrux computer system - Rent only \$3200/month inclusive - All equipment in great condition -

San Diego

Private General Practice in Del Mar Heights area - Dr retiring after 31 years in this location - grosses \$900,000/yr on 4 days/week - all private insurance and cash - endo, surgery, ortho, implants referred out

Laguna Beach

Private General Practice - Dr retiring 3 operatories grosses over \$800,000/yr on 4 days/week- digital xrays and Dentrux computer system - Rent only \$2700/month - over 50% DentiCal

Poway (and/or San Diego)

General practice for sale with some Ortho -2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good 2nd practice or for a new grad - Grosses \$220,000 net \$150,000 - can be purchased with or without San Diego

Newport Beach

Premier Esthetic General Practice - Dr retiring after 41 years - member AACD -6 operatories in 2000 sq ft - grosses over \$1,600,000/yr on 4 days/week - 9 days hygiene/week - Dr prefers porcelain inlays/onlays on most teeth - will stay as an Associate - great match for **Prosthodontist** who likes esthetic dentistry -

Desert Hot Springs

Private General Practice - a hidden gem practice - 3 ops in 1500 sq ft stand alone building - digital xrays and Panorex - grosses over \$500,000/yr on 4 days/week - very low overhead with high net profit - building also available to buy

Orange

Private General Practice - Dr retiring - 3 operatories grosses approx.. \$350,000/yr on 3 days/week and 3 days hygiene - great office for start-up or as a 2nd office

San Diego (and/or Poway)

2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good secondary practice or good for a new grad - Grosses \$250,000 but net income of \$120,000 - can be purchased with or without Poway office

Newport Beach

Private General Practice - Dr retiring 4 operatories grossed over \$800,000/yr in 2019 on 4 days/week- 6 days of hygiene/week - digital xrays and Dentrux computer system



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NEED DA for Fountain Valley area. Full Time position, benefits & bonus incentives. email resume @ amoisiucdds@gmail.com

Multispecialty practice in Glendale, CA is looking for a GP twice a week. Cerec experience is preferable. PLEASE SEND YOUR RESUME TO US AT Dentist532@gmail.com

Dental office for rent in Reseda. 3 ops. Digital x ray and pano. e-mail amik29@aol.com, call 310 383 5957

Temp Needed RDA/DA needed in Huntington Beach for the week of 8/3/2021-8/5/2021. Hours are 9-6. Please email our office at info@ddsforu.com or call at 714-375-0959

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

RDA Eagle Rock P/T Or F/T looking for experienced Dental Assistant. Text (818)749-1841 or email Hamlet@IZSAM.com

PT Hygienist needed in West Covina private office. Please contact pearldentistrydds@gmail.com.

Pano Machine for sell, It's A PC-4000 from need to sell asap, Asking for \$2000. Please Contact us at (714)556-7277.

Dental Assistant needed in DTLA dental office. Fax resume to (213)372-5284 or midentalla@gmail.com

GP Dental Office for sublease for specialist. only 3 days a week. central location on Ventura bl, one story shopping center, excelent parking. text or call 3105671122

ANTELOPE VALLEY GP FOR SALE - 7 Ops, Digital, Paperless, 8 Days Hyg/wk.GR \$1.1M, Specialties referred. HSPPT-Kerri McCullough-949-300-0312 #CA2612 http://www.HenryScheinPPT.com/CA2612/

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Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my con-cerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca

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*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.

NEWPORT BEACH PRACTICE FOR SALE – 6 operatories grosses \$1,600,000/yr on 4 days/week – 9 days hygiene/week - specializes in Esthetics with porcelain inlays/onlays – great for Prosthodontist - Thomas & Fees Practice Sales (714) 544-4341

SANTA MARIA - GP in medical condo w/ 4 ops. Proj. \$725K for 2021. Averaging. \$60K/mo. California Practice Sales, Inc. Phone: 714-639-2775

GENERAL PRACTICE WITH REAL ESTATE - Incredible opportunity in Simi Valley. 6 operatories, 2,900 sqft, newer equipment. 2020 gross was \$1.7mm+. Building is available for purchase or for lease. Email: ali@furnesscpa.com Phone: Ali @ (818)990-1750

Long Beach #1149 - Restorative dental practice. Three year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking \$595,000. Contact: info@wppps.com

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Associate Dentist wanted for private GP office in Huntington Beach. 1-2 days/wk. Email resume to iflossforyou@gmail.com.

6084 - West LA. DDS doing volume exceeding \$1 million on low cost Dentistry. Very high Net Profit over One million as well. Call Tom Fitterer PPS 714-345-9659

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When it Comes to the Sale

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SHERMAN OAKS GENERAL PRACTICE FOR SALE: Established in 1950, this practice has treated generations of patients from the same family. Practice currently averages \$550,000 per year in collections on four days per week with four days of hygiene coverage. 44% of the practice production is from hygiene, exams and x-rays. Seller refers all oral surgery, all ortho, difficult endo and all perio surgery. The office has 5 equipped operatories and is computerized with Softdent software and digital x-rays. The practice does no marketing or advertising, does not accept any HMO plans or Denti-Cal and the practice gets 8-9 new patients per month. Seller is retiring.

UPLAND GENERAL PRACTICE AND OFFICE CONDO FOR SALE: Practice has been established since 1953 and with the current owner for 33 years. Seller works two days per week with two days of hygiene coverage. Practice collects an average of \$350,000 per year. Seller refers all endo, all oral surgery, all ortho and all perio surgery and does not do dentures or veneers. Lots of potential for income growth. The office condo is also for sale at \$605,000. The office is 1,166 square feet with three equipped operatories plus a fourth that is plumbed but not equipped. Asking \$110,000 for the practice and \$605,000 for the condominium.

LOMPOC GENERAL PRACTICE FOR SALE: Great family-oriented community in coastal Santa Barbara County. This practice has 40 years of goodwill in the town. The office collects an average of \$700,000 per year with an average net income of \$210,000 per year. Seller works three days per week but there are seven days of hygiene per week, completing over 50 hygiene appointments a week. Hygiene, exams and x-rays accounts for over 46% of the practice production. Seller refers all endo, all oral surgery, all perio and all ortho. Four equipped operatories with digital x-rays and Dentrrix software. The office condo can be leased or purchased from the seller. Asking \$399,000.

BAKERSFIELD GENERAL PRACTICE FOR SALE: Well established family practice has consistently collected \$760,000 plus for the last five years with a net income of \$210,000 plus each year. Seller works four days per week. Hygiene has 60 plus hygiene recall patients per week. Seller refers all implant placement, most oral surgery, all perio surgery, all ortho and difficult endo. The office has four equipped operatories plus two additional operatories that are plumbed but not currently equipped. The office is computerized with Eaglesoft software and digital x-rays. The practice does no advertising, does not accept Denti-Cal or HMO plans. Motivated! Asking \$400,000. - PENDING

SANTA CLARITA FEE FOR SERVICE PRACTICE FOR SALE: 6 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all pedo. The office has 3 equipped operatories plus one additional operator that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000.-SOLD AT FULL PRICE

HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - PENDING AT FULL PRICE

UPLAND GENERAL PRACTICE FOR SALE: Pre-COVID collections were consistently at \$300,000 per year with a net income of \$100,000 per year. Last year, collections were \$243,000. 54% of the production is from hygiene, exams and x-rays. The seller refers all endo, all oral surgery, all perio surgery and all ortho. Seller works four days per week and has four days of hygiene per week. The practice does no advertising. No HMO and no Denti-Cal. The office is in a retail shopping center and has 4 equipped operatories. Asking \$100,000. - SOLD

TUSTIN GENERAL PRACTICE FOR SALE: Well established practice consistently collects \$572,000-597,000 over the past four years with an average net income of \$245,000+/year. Currently producing at above pre-COVID rate. Seller works 4 days per week with 4 days of hygiene per week. Over 37% of the practice production is from hygiene, exams and x-rays suggesting a solid recall program and conservative practice. Seller refers all endo, all oral surgery, all perio surgery and all ortho. No advertising, no evenings and no weekends. Lots of upside for a buyer that does some specialty work and some marketing. Three equipped operatories with SoftDent software. Asking \$520,000. - SOLD AT FULL PRICE

HIGH DESERT-VICTORVILLE-HESPERIA GENERAL PRACTICE FOR SALE: Growing practice with great reviews. Seller works forty hours a week and has ten full days of hygiene per week. Practice collected \$950,000 in 2019 and \$979,000 in 2020 despite COVID! Net income was \$428,000. Seller refers perio, endo, third molar extractions and ortho. 55+% of the practice production is from hygiene, exams and x-rays. Very stable and deep patient base. The office has four equipped operatories with digital x-rays, digital panoramic and Dentrrix software in a free-standing building. The building is available for \$450,000. Asking \$500,000 for the practice. - BUILDING AND PRACTICE SOLD AT FULL PRICE

BELL CLINIC PRACTICE FOR SALE: Predominantly Denti-Cal patients and 100% absentee operated. Practice collected \$1.1M in 2019 and \$952,000 in 2020 with a corresponding net income for an owner-operator of \$486,000 and \$435,000, respectively. The office is located in a large shopping center with significant foot traffic. The practice sees general dental patients on 3 days per week and ortho patients one day per week. There are six equipped operatories. Asking \$650,000. -PENDING



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As a seller there is, for the first time since COVID, a sense that the buyers are less afraid of the future. They were, in many cases, also the ones that were the first to be let go as dental clinics cut back staffing due to lower demand. Those lower in the proverbial pecking order had less seniority and were therefore more expendable. That realization has increased their awareness of the value of owning a practice versus being an employee of someone else. Also, as a seller, timing can be critical as the current administration eyes increases in the capital gains tax rates. The opportunity is there now. Strike while the iron is hot!

For the facts and not the fantasy about practice sales, call Kurt Skarin at Lee Skarin and Associates at **805-777-7707**.



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Bogdan and Art were very knowledgeable in all aspects of my practice sale. From Bogdan personally taking the information provided, writing the prospectus, promoting the practice and then finding interested parties, The network of contacts already established, helped to facilitate the sale. With many new obstacles due to the pandemic, his persistence led to the sale of the practice in a timely manner. As a team during closing, Bogdan and Art were prepared and organized for a smooth transition.

- Glenn Smith, DDS

What a pleasure this transition actually has been! Such a level of professionalism from start to finish. Always there to advise and answer questions.

- Steven Pakiz, DDS



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- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
- Law School - 1997-2000
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SANTA MARIA in SANTA BARBARA COUNTY - Established in 1979, this General Practice is located in a medical condo building. In a rural community that is much more insulated to the pandemic. Safer environment for the family and to raise children. Seller owns the condo suite. The practice consists of 4 Midmark chairs with massage and heating functions in a 1,500 sq. ft. suite. It's computerized with Open Dental and digital x-ray. The seller is currently working 2 days/wk with 2 days/wk of hygiene for now. Sees approximately 14 new patients/mo. Fee for service practice. **Pre-Covid grossed \$764K in 2019 and projecting \$725K for 2021. Currently averaging approximately \$60K/mo. Projected Buyer's Net of \$280K.** With low overhead and better fee schedule, work less, make more. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5357.**

THOUSAND OAKS - General Practice with 40 years of goodwill located in one story building. The practice consists of 4 equipped Ops in a 1,650 sq. ft. suite. **Pre-Covid grossed \$723K in 2019 and Projecting \$764K for 2021. Projected Buyer's Net of \$234K.** PPO & Cash only. **Averaging \$66K per month.** Please contact your CPS Broker for more information. **Property ID #5349.**

LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS - *Price reduced!! Leasehold Improvements and Equipment Only!* Located in a Class A multi-story professional building with above ground, below ground and valet parking. Beautiful office with 3 equipped operatories with great views to the city. On a major street of Beverly Hills. Next to residential and retail area. Fair rent for the location. Great opportunity. Seller is relocating. Please contact your CPS Broker for more information. **Property #5345.**

EAST LOS ANGELES - Beautiful remodeled general practice located in a one story corner front retail building. Absentee owner. This practice has approximately 50 years of goodwill. The office consists of 6 eq. ops and digital x-ray with Eaglesoft software. GP Associate sees approx. 8-12 patients/day with 1 day/month of Ortho and Implant. **Projecting \$614K for 2021. Projected Buyer's Net of \$280K.** Reasonable rent for the area. Please contact your CPS Broker for more information. **Property #5365.**

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. **Currently averaging \$25K/mo.** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

HACIENDA HEIGHTS - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. Lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **Currently averaging approximately \$52K/mo.** Please contact your CPS Broker for more information. **Property #5361.**

HUNTINGTON PARK - *Real Estate + Leasehold Improvements!* This office is located on the first floor of a two story free standing building. Corner location with great foot traffic and street visibility. The new built-out office has 6 equipped operatories and 4 plumbed not equipped. This practice has been an icon in the community since 1964. The second floor has 8 rental units that are being completely rebuilt. Has large gated parking lot. Please contact your CPS Broker for more details. **Property ID #5368.**

LAWNDALDE (GP) - Long established General practice with 8 equipped operatories located in a single free-standing building. 100% Patient Referral. Seller works 1.5 days/wk with Associate 2 days/wk and 4 days/wk of hygiene. See approximately 16-20 new patients/mo. Cash/PPO/Some Denti-cal. **Pre-Covid grossed \$766K in 2019. The practice is currently averaging \$55K/mo. Please contact your CPS Broker for more details. Property ID #5347.**

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Juana Dominguez
Executive Administrator

LONG BEACH – General practice with approximately 60 years of Goodwill. This practice is located a two story medical dental plaza conveniently located right off the 405 freeway. Corner location with heavy traffic flow. Has reasonable rent for the area. The seller is currently working 4 days/wk with 4 days/wk of hygiene. Seeing approximately 16-20 new patients/mo. Cash/PPO/Capitation/Some Denti-cal. Practice consists of 3 equipped operatories in an approximately 632 sq. ft. suite. Computerized with Practice Web software. **Pre-Covid grossed \$373K in 2019.** The Seller is retiring. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5303.**

LONG BEACH – This general practice is located in a one story strip shopping center with excellent signage. Great street visibility. Established in 1992. **Pre-Covid grossed approximately \$539K in 2019. Buyer's net of \$175K. Currently averaging approx. \$30/mo.** The practice consists of 3 equipped operatories and 1 un-equipped in a 1,798 sq. ft. suite. PPO / Cash / Medi-cal. Great practice. Please contact your CPS Broker for more details. **Property ID #5323.**

PALMDALE – Established in the 1960's, this practice is located in a 2 story building. Seller is currently working 3 days/wk with 4 days/wk of hygiene. Sees approximately 10-11 new patients/mo. PPO and Cash Only. 100% patient referral. Consists of 5 equipped operatories with DentMax software. **Projecting \$540K for 2021. Currently averaging \$45K/mo.** Contact your CPS Broker for more information. **Property # 5360.**

RESEDA – Price Reduced!! Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The 54practice consists of 5 equipped operatories in an approximate 2,000 sq. ft. office. Has long term lease and reasonable rent. **Projecting \$917K for 2021. Projected Buyer's net of \$444K. Currently averaging \$76K/mo.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2nd office. Please contact your CPS Broker for more details. **Property ID #5317.**

VALENCIA – Successful, established and profitable customized general practice located in desirable Valencia, CA. Impressive office features 5 equipped operatories with Eaglesoft software in a generous 2,100 sq. ft. office with views of the golf course. Located in a large modern medical building on a high traffic area. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Sees an average of 8 patients/day. Delta Premier and Cash Only. The prospect for growth is exceptional with four major residential developments under construction. **Pre-Covid grossed \$823K in 2019 and projecting approximately \$1.1M for 2021. Buyer's net of \$628K. Currently averaging approximately \$92K/mo.** Beautiful office with 36 years of goodwill. Please contact your CPS Broker for more details. **Property # 5337.**

WHITTIER – Price Reduced!! This General Practice established in 2010 and is located in busy shopping center on a busy street. **Pre-Covid grossed \$2.3M in 2019 and projecting \$2M in 2021. Projected Buyer's Net of \$639K.** This practice consists of 7 equipped operatories with Dentrix software. PPO and Cash only! The practice is open 5 days/wk and sees approximately 120 new patients/mo. Great practice. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5315.**

WOODLAND HILLS – **Pedo** practice with 31 years of goodwill. This office is located in one story corner building with great street visibility. Has excellent signage. Next to residential are and retail stores. The practice consists of 3 equipped operatories in an approximate 871 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 12-15 patients/days and 25 new patients/mo. Denti-cal/Cash/PPO. **Currently averaging approximately \$34K/mo. Buyer's net of \$185K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID #5341.**

ORANGE COUNTY LISTINGS

ANAHEIM (Leasehold Improvements and Equipment + Real Estate) - The dental suite is located in a single-story medical complex consisting of multiple buildings. There is plenty of private parking, and our condo has wheelchair access. Additionally, it is the first building with street visibility and positioned in the corner of that building. It's conveniently located off the freeway. This practice is consists of 4 equipped operatories in a 1,174 square feet suite. The practice is plumbed for nitrous and oxygen, though the current Seller has never used it. Some patient charts and records included but not guaranteed. Please contact your California Practice Sales Broker to schedule a visit to the office before this rare opportunity to own your real estate is gone. **Property ID #5364.**



Fred Vuittonet, V.P.
Lic #01363583

CALIFORNIA

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BREA - Leasehold Improvements and Equipment Only! This practice is located right off freeway on a major street of Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2 story professional building. Reasonable rent for the area. Some patient charts and records included but not guaranteed. Please contact your CPS Broker for more information. **Property ID #5356.**

BREA (COMING SOON) – General practice located one story professional building w/ 5 eq ops. **Projecting \$507K for 2021. Property ID #5362.**

CORONA DEL MAR – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Pre-Covid grossed \$815K in 2019 and projecting \$933K for 2021. Currently averaging \$77K/mo.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

IRVINE - General Practice + Specialty established in 2011 located 3 story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk and Specialists 1x/mo. The office sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Pre-Covid grossed \$1.1M in 2019 and projecting \$1.3M for 2021. Averaging \$114K/mo. Projected Buyer's net of \$359K.** Please contact your CPS Broker for more information. **Property ID #5352.**

IRVINE – PEDO/ORTHO practice located in a two story retail shopping center surrounded by new homes developments. Established in 2008. The office consists of 6 chairs in open bay with 4 equipped operatories and 1 plumbed not equipped in a approx. 2,800 sq. ft. suite. Seller works 4 days with 2 days/wk of Ortho. Sees approx. 80-85 new patients/mo. **Projecting \$1.9M for 2021.** Please contact your CPS Broker more details. **Property ID #5367.**

SAN CLEMENTE – Beautiful well established general practice with 17 years of goodwill. This practice is located in a one story free standing building with large ample parking. Has great signage. Seller is the landlord. Currently the Seller is only Diagnosing and Associate works 3 days/wk. Sees approximately 20-30 new patients/mo. Cash /PPO/Very little Cap. The practice consists of 8 spacious ops with Genesis software in a 3,200 sq. ft. office. **Projecting \$840K for 2021. Projected Buyer's net of \$248K.** Please contact your CPS Broker for more details. **Property ID #5297.**

SANTA ANA – Established in 2003 this multi-specialty office is located in a 2 story professional building. The practice consists of 5 equipped operatories with Open Dental software. **Pre-Covid grossed \$1.4M in 2019 and projecting \$1.2M. Projected Buyer's Net of \$454K. Currently averaging approximately \$100K/mo.** Please contact your CPS Broker for more information. **Property ID #5351.**

TUSTIN – Beautiful General Practice located in a 2 story medical and dental building between the 5 and 55 freeway. This practice offers 15 years of goodwill. The office consists of 4 equipped operatories with 3D Pan-Ceph and Dentio software. Retiring Seller is currently working 3 days/wk with 2 days/wk of hygiene. Sees approximately 18-20 patients/day. PPO/Cash/HMO/Minor Denti-cal. 100% patient referral. **Currently averaging approximately \$140K/mo.** Remodeled in late 2018. Great practice. Please contact your CPS Broker for more information. **Property ID #5354.**

WESTMINSTER – Established in 1992, this general practice is located in a busy plaza and anchor grocery store and restaurants in the heart of Little Saigon district. Has ample parking. Lots of foot traffic. The office consist of 3 equipped operatories in a 960 sq. ft. suite. Has low rent for the area. The retiring seller is currently working 3.5 days/wk and sees approximately 10-15 new patients/mo. PPO/Cash/Denti-cal. **Pre-Covid grossed \$876K in 2019. Currently averaging approximately \$45K in monthly revenue.** Please contact your CPS Broker for more information. **Property ID #5358.**

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RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

APPLE VALLEY (Turn-Key) – Established in 1989, this GP is located in a single story building. **Seller is open to selling the condo suite.** Currently working 3 days /wk and sees approximately 8-16 patients/day. PPO and Cash only. The office consists of 3 equipped operatories. 100% patient referral. **Pre-Covid grossed \$317K in 2019 and projecting \$334K for 2021. Property ID 5342.**

DESERT HOT SPRINGS (GP + REAL ESTATE) – Located in a free standing building with private parking lot and frontage. excellent street visibility. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Open Dental software and digital X-ray. Does minimal advertising. Established in 1986 and 23 years at this location. **Pre-Covid grossed \$678K in 2019 and projecting \$915K for 2021. Projected Buyer's Net of \$261K. Currently averaging \$65K/mo.** Great practice opportunity to own the practice and building. Please contact your CPS Broker for more information. **Property ID #5340.**

MURRIETA - General practice with 5 equipped ops., and 2 plumbed not equipped in a 1,850 sq. ft. suite. Located in a two story building. Established in 2004. Seller works 4 days/wk with Associate 2 days/wk and 5 days/wk of hygiene. Sees approximately 20-40 new patients/mo. PPO and Cash Only! Does minimal advertising. **Projecting \$971K for 2021. Please contact your CPS Broker for more information. Property ID #5366.**

UPLAND – This General Practice has over 13 years of goodwill to offer and it's located in an 11 unit shopping plaza. The office consists of 3 equipped operatories with Open Dental software and digital x-ray. In approximately 1,950 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 25-30 new patients/mo. Does minimal advertising. **Pre-Covid grossed \$978K in 2019. Buyer's net of \$280K.** Please contact your CPS Broker for more details. **Property ID #5343.**

SAN DIEGO COUNTY LISTINGS

SAN DIEGO – This luxurious GP/Specialty office is located in downtown San Diego on the first floor of a Retail/Restaurant loft with Professional Suites with heavy foot traffic. Has private parking on the building and lease includes 4 spaces. State-of-the-art practice consists 4 equipped operatories and 1 plumbed not equipped with 3DPanorex and in-house lab to keep overhead cost down. The office sees approximately 50-70 new patients per month. PPO & Cash only. Offers 17 years of goodwill. Patient referral and minimal advertising. **Pre-Covid grossed \$2.2M in 2019 and projecting \$2.3M for 2021. Projected Buyer's Net of \$1M.** Excellent practice. Please contact your CPS Broker for more information. **Property ID #5332.**

SAN DIEGO – Fee for service General practice with 4 equipped operatories located in a corner single story indoor/outdoor shopping mall with apartments above. Retiring seller is currently working 3 days a week and sees approximately 10-12 patients per day. **Projecting approx. \$849K for 2021. Net of \$262K. Currently averaging approximately \$70K/mo.** Please contact your CPS Broker for more information. **Property ID #5348.**

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SOUTHERN CALIFORNIA

ANTELOPE VALLEY - NEW LISTING - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2612/>

BAKERSFIELD - NEW LISTING - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2587/>

BAKERSFIELD - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1274/>

BAKERSFIELD - 7 Ops with high-end equipment- CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the office with room to grow. GR \$1M+ with low overhead. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

BAKERSFIELD PEDO - NEW LISTING - Rare and unbelievable opportunity to purchase a successful, 10 chair pediatric practice with 30+ years of goodwill with orthodontic and oral surgery services in-house. Digital x-rays, Digital Pan/Ceph. This is a great opportunity to purchase a thriving practice with an associate. The seller is willing to stay on for the transition period. This practice does well over \$1M/year. #CA2794- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2794/>

BURBANK - NEW LISTING - Big opportunity for a large practice merger. 6 Op general practice. Seller is looking to retire with 31 years of goodwill. The office has 1 year lease available and 6 days of hygiene per week. Doctor refers out all specialties and is open to doing a long transition and all financing options. #CA2632- Thanh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA2632/>

COASTAL ORANGE COUNTY - NEW LISTING

- Beautiful practice located in one of the most desired areas of Orange County. The suite has 5 plumbed Ops with 4 equipped and a spacious doctor's private office area. The practice features digital x-rays, digital pano, with Open Dental software. The 2019 GR were over \$1M. The practice has room to grow and is located in a well-established neighborhood with restaurants and shopping across the street. This practice offers the ideal California lifestyle for those who want it all. #CA2787- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2787/>

CORONA - 4 Op practice for sale with excellent growth opportunity. The seller is ready to retire and has been very conservative in diagnosing and treatment planning. There is digital x-rays and a Pano. The practice's location is on a main street with a mix of other small business in a small strip center. 2019 GR \$280K. #CA2002- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE! Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA685/>

HUNTINGTON BEACH - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thanh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA673/>

INDIO - NEW LISTING - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2619/>

LONG BEACH - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA671/>

LOS ANGELES - NEW LISTING - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2493/>

MONTEBELLO - NEW LISTING - Don't miss this 3 Op practice located in a very busy strip center with great signage. Our seller is ready to retire and currently has 2 associates seeing patients 4 days per week. Practice utilizes Digital x-rays and all specialty work is being referred out, so there is room for growth keeping the endo, perio, and oral surgery in-house. #CA2786- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2786/>

ORANGE COUNTY - NEW LISTING - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice offers the new owner many opportunities for growth with higher-end production such as implants being done in-house. Most specialties are referred out such as endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2704/>

ORANGE COUNTY - Convenient office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped, Seller is only working on average 25 hours a week. Denti-Cal/PPO. Great potential, low asking price \$175K. A must-see. #CA1728- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA1728/>

ORANGE COUNTY - 4 Ops+2 add'l spaces plumbed to expand, Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care. Modern, well-maintained office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312

OXNARD - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 10 years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

OXNARD - 7 Ops, very nice office, office building, 2nd floor. Bought practice in 1998. Paperless practice with 15 work stations and 24 hours hygiene per week, 2019 GR of \$551M. #CA1829- Steve Caudill - 951-314-5542

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PALM DESERT - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA691/>

PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/ year. Dentrux, Digital x-ray, Intra-Oral Camera, CT Scan, and Gemini Dual Wave Laser. Seller works 4 days/wk. with 8-week vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital x-rays and most specialty work referred out. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SOUTH BAY LOS ANGELES - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1050/>

SANTA BARBARA - NEW LISTING - Very strong practice with 4 Ops with digital x-rays and 5 hygiene days per week. The practice location is nothing short of amazing. Room to grow as most specialty work is referred out. 2019 GR of \$790K with attractive buyer's net. This is a practice you won't want to miss. #CA2722- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2722/>

SANTA BARBARA - NEW LISTING - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2531/>

TORRANCE - NEW LISTING - General Dentistry practice with 3 Ops and older equipment in nice shape. Great location near hospital on a busy, main road. This practice is ready to take to the next level, adding technology of your choosing! Our seller is ready to retire leaving a legacy of 34 years of caring for patients in the area. 2019 Gross Receipts of \$300K with low expenses. The practice has room to grow with marketing and adding specialty procedures that are currently referred out. Priced to sell. #CA2807- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2807/>

VALENCIA - NEW LISTING - 4 Op office located in a medical building (the only Dentist in building) with 30+ years goodwill, EagleSoft PMS, Schick Digital sensors, 5 year-old equipment, and a Digital Pano. Collections in 2019 were \$606K and \$507K in 2020 with a strong post-COVID recovery. Our Seller is retiring and is motivated to sell quickly! Priced to sell - don't miss the opportunity to live and practice in Valencia! #CA2691- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2691/>

WHITTIER - NEW LISTING - Retiring doctor with an amazing family practice. Great location on Whittier Blvd. with street signage. Four (4) total Ops, 3 Equipped, 1 plumbed in 1,400 sq. ft. Practice utilizes Dentrux. Collections of \$675K in 2019 and \$637K in 2020. Extremely stable practice. It won't stay on the market long. Doctor is willing to do a transition or work back as an associate and is looking to slow down and retire. #CA2788- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2788/>

SAN DIEGO

DEL MAR - NEW LISTING - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2724/>

SAN DIEGO - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, IOS, and ScanX. Modern and beautiful office with solid year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

CENTRAL CALIFORNIA

CENTRAL COAST - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/ mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1218/>

CENTRAL VALLEY/MODESTO - NEW LISTING - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrux, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2721/>

CENTRAL VALLEY - 11 Ops, digital, strong hygiene dept booked several months out. 2019 GR \$3.4M with \$900K net after debt service. Real Estate for sale also. #CA1444- Steve Caudill - 951-314-5542

GREATER STOCKTON - Successful GP practice with 2,200 +- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2006/>

GREATER STOCKTON - Purchase a 1/3 to 2/3 share of a 3 GP partner practice with 35+ years Goodwill sharing exp./rent for a 10-12 Op facility. Seller works mostly out of 2 Ops, hygiene is shared with the 2 other partners and practice has 9 days of hygiene/wk. I/O cameras, Digital, Paperless, QSI PMS, and most specialties referred out. 2019 GR \$508K on a 4-day week. Add'l 1/3 ownership of separately listed practice available allowing 2/3 ownership. #CA1389- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1389/>

MODESTO AREA - PRICE REDUCED! 5 Ops, 62 years goodwill in established neighborhood. Dentrux, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA635/>

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MONTEREY - NEW LISTING - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2614/>

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. looking forward to retirement. Strong hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

SANTA CRUZ/APTOS PERIO - NEW LISTING - 4 Ops, 1350 sq. ft in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2725/>

NORTHERN CALIFORNIA

ALAMEDA - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! Owner is retiring, will help with smooth transition. Great upside potential for first time buyer or satellite office. #CA1268- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1268/>

ALAMEDA COUNTY SOUTH ORTHO- NEW LISTING - This small but great neighborhood practice boasts over 30 years of goodwill. 2020 Revenues of \$505K with over 50% net profit on a 24 hour workweek. 3 open bay chairs in 890 sq. ft., below-market rent, Orthowave PMS, and Digital Pan/Ceph. Small staff and low overhead drives this practice worthy of any first-time buyer or a satellite office for veteran owners. Like so many Ortho practices, Covid-19 shutdown hds nearly no negative effect on this office! #CA2785- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2785/>

EAST BAY AREA PEDO - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2523/>

FAIR OAKS/CITRUS HEIGHTS AREA - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA656/>

FREMONT ORAL SURGERY - NEW LISTING - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2754/>

GREATER SACRAMENTO - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital and O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$875K and 2020 Production \$781K on 32 hrs/wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

GREATER SONORA AREA - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrax, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1713/>

HAYWARD - NEW LISTING - A great neighborhood practice and RE opportunity on one of the city's busiest streets. Established in 1978 in a 1,300 Sq. Ft., single-story condo boasting 4 fully equipped and updated treatment rooms. Digital X-Ray and XL Dent Software with workstations throughout. Newly installed HVAC System and updated facility throughout. 3 year average revenue of \$685K with pre-Covid collections over \$730K and recovering well in 2021. Nearly all specialties referred out and priced right for the right buyer. #CA2771- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2771/>

LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING... Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1715/>

LAKE TAHOE AREA - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA608/>

MILLBRAE - Role Reversal for this 5 Op practice with 62 years goodwill. 2019 GR of \$1,077,000 on 4 days/wk with 6 Hygiene days/wk. Seller offering 6 mo. employment and will work back a minimum of 6 mo. after sale. Datacon PMS, Digital, Pano, Waterlase & Periolase. Professionally designed interior and great seller-owned location. #CA1139- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1139/>

NORTHERN CALIFORNIA PERIO - Perio practice in a beautiful Northern CA area, in business for 28 years. 4 Ops with consultation room in a 1,400 sq. ft. facility, off 101 freeway. Upgraded technology including Digital x-ray, CBCT Pano x-ray, LANAP, IV Sedation, and paperless with Eaglesoft. Increasing revenue over the years. 2019 GR above \$900K. Averaging 20 NP/mo., drawing from a large geographic area with few periodontists in the region. The seller is offering a smooth, supportive transition. #CA1553- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA1553/>

NORTHERN SACRAMENTO - 5 Ops in busy retail shopping center. Digital x-rays, strong hygiene program and high NP count. Room for growth keeping specialties in-house. 2019 GR \$766K and 2020 was \$900K. Seller can work back to assist if needed. #CA2464- Jay Harter 916-812-0500

NORTHERN SACRAMENTO - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrax PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1745/>

OAKLAND - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent, and COE equipment. 2019 GR \$675K on 4 Dr. days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

REDDING AREA - PRICE REDUCED BY OVER \$40K UNDER APPRAISED PRICE! Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrax, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1742/>

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ROSEVILLE/CITRUS HTS. AREA - NEW LISTING - Highly established 6 Op practice in a high-traffic retail area. Efficient space layout in ~2,250 sq. ft. professional & dental office building, 13 years of Goodwill, Carestream SoftDent with 6 workstations, digital x-ray, intra-oral cameras, and soft tissue lasers. Seller reports over 1,100 active patients in the past 18 months, averaged 26 NP/mo., 5 days of Hygiene per week, with Dr. scheduled out 2 to 3 weeks in advance. Room for growth with most specialties referred out. 2019 GR \$667K and 2020 GR was \$669K (in excess of prior non-COVID year), all on a short 21 hour work week. Seller will work back for up to 1 year to transition. #CA2749- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2749/>

SACRAMENTO - NEW LISTING - Huge \$70K price reduction on a must-see GP opportunity... Seller is highly motivated to retire! 5 Op practice in an attractive and efficient space layout... and own your own space in the purchase of ~1,400 sq. ft. share of a large, high-valued professional multi-tenant dental office building. Busy retail, medical, and dental area with easy access to Highway 50. This practice features nearly 50 years of solid/predictable Goodwill, Datacon Software with 8 workstations, digital x-ray, and access to a large conference room for meetings. 2019 production results boasted over 1,800 active patients, averaged 5 to 6 NP/mo., 6 days of Hygiene/wk., and \$697K GR on a 3.5 day per week average Dr. work week. Room for growth with all specialties being referred. Production has averaged approximately \$41K/mo. for the (post-COVID closure) period of July 2020-January 2021. Seller would work back to assist Buyer in transition. Additional unique possibility of 1st right of refusal on adjoining suite and GP practice in 2 to 5 years to allow for planned growth and further expand the practice patient base and number of Ops. #CA2620- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2620/>

SAN JOSE - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this state-of-the-art, modern general practice which has a modern design, open concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

SAN MATEO - NEW LISTING - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dextrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2596/>

SONOMA COUNTY - NEW LISTING - Priced below Market Value, 3-year historical consistency- Above \$1M Gross Revenue. Established location and Goodwill for over 30 years. Bread and butter practice referring specialty work out. Pre-booked-5 Days of Hygiene, digital X-rays, computerized throughout with Softdent, and Digital Pano. Working in 4 garden view Ops, approx. 1,155 sq. ft. with an opportunity to expand and join adjacent space (previously a dental office) approx. 1,580 sq. ft., 4+ plumbed Ops. Overall rent and expenses are low. Seller owns both suites with options to lease or purchase. Priced to sell quickly. The seller is available for support and a smooth transition. #CA2790- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2790/>

SONOMA COUNTY - NEW LISTING - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2594/>

SONOMA COUNTY - Large Family Practice with over 32 years of goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Free-standing highly visible real estate for sale or lease. 72 NP/mo and 10 hygiene days/wk. Modern and high-tech, Digital, Paperless. Seller will work back for smooth transition. #CA544- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA544/>

VACAVILLE AREA - NEW LISTING! Highly established 3 Op practice with 4th Op plumbed but not equipped. Attractive and efficient space layout in approximately 1,086 sq. ft. in a multi-tenant professional and dental office building, 45 years of practice Goodwill, Dextrix with 5 workstations, digital x-ray, intra-oral cameras, electric handpieces, all in a paperless office. Seller reports over 1,260 active patients in the past 18 months, averaged 5.5 new patients per month, room for Hygiene growth (Dr. completes his own Hygiene), and most specialties referred out. 2019 GR \$723K and 2020 GR was \$609K (approximately 84% of prior non-COVID year) on a 30 hour work week. Seller will work back to assist Buyer in transition. #CA2748- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2748/>

VACAVILLE AREA - PRICE REDUCED BY OVER \$35K! Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dextrix. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA645/>

VALLEJO, BENICIA, MARTINEZ AREA - Rare opportunity to acquire downtown practice/bldg with additional income tenants. Recently remodeled with newer equipment in desirable area. 3 Ops with 4th available, not equipped with Dextrix, digital, Laser, and digital pano. Growing opportunities with 2 Hygiene days per week, most specialties referred, and practice only open 16 hrs./wk. 2019 GR \$412K. Seller will work back for 3 mo. to aid in transition. #CA321- Jay Harter - 916-812-0500

OUTSIDE OF CALIFORNIA

BIG ISLAND, HAWAII - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/HI1929/>

PORTLAND, OREGON - NEW LISTING - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dextrix, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2757/>

SOUTHERN OREGON - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2574/>

SOUTHERN OREGON - NEW LISTING - Beautiful and turn-key office features all the bells and whistles. Located in a highly desirable area of Southern Oregon in a suburban growing community. Features five (5) Ops, Paperless with EagleSoft, CEREC, Laser, and much more. Doctor is available to stay on for a mutually agreed upon transition prior if buyer desires. 2020 Collections \$1.5M. #OR2688- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2688/>

TRI-CITIES, WASHINGTON - NEW LISTING - Small modified start up, fully equipped and ready to re-open. Access to 1500 patient records, Open Dental software, laser, x-ray sensors and the ability to assume the Delta Dental fee schedule. Desirable location and very affordable rent. #WA2629- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/WA2629/>

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Jenifer Tang, DDS – Santa Monica, CA

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Inland Empire - #1147 - Successful FFS/PPO/GP. Seller-owned building w/3,300 sq. ft. space and /5 ops. 2019 Coll. \$964,207. 2020 Coll. \$806,183. Seller retiring after 40 years. Asking \$820K. Contact: info@wppps.com

lancaster hitec dental office for sale by owner 830 w ave k ca (818)3551144 located in a highly visible shopping center

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham. www.maddoxhealthcarelaw.com

BAKERSFIELD GP FOR SALE - 6 Ops+ RE, Digital, 6 days Hyg/wk. 2019 GR \$600K. HSPPT- Kerri McCullough-949-300-0312 #CA1274 <http://www.HenryScheinPPT.com/CA1274/>

After you place your ad, you can review, revise, renew or delete it at any time by going to www.dentaltrader.com and clicking on the MY ACCOUNT button.

Covina Practice for sale by owner \$50K, next to big lots, newly renovated, 4 ops, fully digital, 909-248-4672 (Peter)

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Refri/freezers wanted: for non-profit charity community service in OC area. Tax deductible donation, text 714-319-4956.

SAN DIEGO - Luxurious GP/Spec. office in downtown; Proj. \$2.3M for 2021. Proj. NET \$1M. Prop. ID #5332. California Practice Sales. Phone: 714-639-2775

For Rent: 1700ft 2 Dental Office Space Next to California State University San Bernardino. Call John at 909-709-8889.

6108 KOREA TOWN estb 20 yrs Retirement 10k Charts 3 Ops CASH BUSINESS Gross \$250,000 no Denti-Cal only PPO low overhead Full Price \$165k. Call Tom Fitterer PPS 714-345-9659. Motivated Buyer will do \$500,000 first year.

Beautiful West Los Angeles dental office for Sub Lease. First floor unit with 5 operatories. Competative lease rate. Call 310-980-0072 for more information.

PRACTICE SALE - WESTM/H.B., good starter, busy strip mall, 2 ops, 1 xray. Leasehold improvement, some charts. 714-319-4956

ORTHODONTIST IN HOUSE Provide all supplies and qualified staff. We are a bilingual English/Spanish team to cover LA/RS County. Contact us.orthosmile.oc.la@gmail.com or 9494135837

San Diego DA/RDA: pt or full time needed, pediatric/orthodontic practice in Carmel Valley, experienced preferred 7602911700

Palm Springs Practice For Sale | \$305,000 | All-digital, full-service practice with a free-flowing floor plan. Contact info@integritypracticesales.com (855) 337-4337

NEW Riverside Dental Practice For Lease High visibility, New Construction, High End Dental office on Van Buren Blvd with tenant improvements completed and ready to move in. Perfect setting on high traffic Van Buren Blvd for a first time dental office location or a secondary office. Demographics are perfect for Insurance, Cash and DentiCal patients. Please contact Vinod Desai at vinoddesai@gmail.com or call (951)5337525. <http://l.hms.pt/68/145/IV19276550/230112/0/un>

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Dentist Position available in Glendale area. P/T proficient in molar root canals and extractions. email or fax at 323-663-1010 Garey

ORANGE 7 ops & open bay, 2,775 sq. ft. suite. Retiring seller. Greg Beamer 909-542-4891

In beautiful, high end Rancho Santa Margarita two offices available for lease or ahre. One office is 2,100 square fit another office has 5 treatment rooms available for sublease. Call 949 683 5411

EAST SAN DIEGO – 3 Op, community-focused with 40 years of goodwill. \$333K www.ddsmatch.com 855-546-0044

Dentist. Tulare, CA Part time eventually to full time. \$650-800 day willing to relocate. email resume to borisdds@gmail.com

LOS ANGELES (SILVERLAKE) - (4) op comput G.P. in a strip center. CAP \$4,500/mos. Gross \$375K+/Net of \$212K+ p.t. Seller Retiring. D&M Practice Sales (818) 591.1401



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LOS ANGELES/VENTURA/KERN COUNTY

ARCADIA - UNDER OFFER, BACK UP OFFERS ENCOURAGED

4 eq. ops. in a 1,342 sq. ft. suite that offers amazing 5th floor views. Rent is \$4,595/month. Bright, clean, organized practice that has **27 Years of Community Goodwill**. Digital X-ray, Intra Oral Camera, and Dentrux Software. Solid, mixed patient base and long-term quality staff that will make the transition process very easy. **53% Cash/ 47% PPO Income** stream. Collected \$385,609 in 2019, \$314,075 in 2020, and Projecting \$304,278 for 2021.

ARCADIA

4 eq. ops. in a 1,280 sq. ft. suite located in a multi-story, professional building. **Beautiful, modern suite** that has Dentrux software, Intra Oral Camera, Digital x-ray, and equipment that averages 6 years old. Collected \$412,085 in 2019, \$304,483 in 2020, and projecting \$331,664 for 2021 on a minimal schedule. The practice has the potential to be open full time and recapture income currently being referred out.

BEVERLY HILLS

3 eq. ops. in a 750 sq. ft., efficient, beautifully designed, digital suite located in a 4 story professional building adjacent to Beverly Hills & West Hollywood. **Rent is \$2,900/month** and includes parking and utilities. Large windows with nice views. **100% CASH PRACTICE**. Patients accept suggested treatment plans. The practice is open 2 days a week and has the potential to be open more. **Collected \$469,634 in 2019 and \$335,015 in 2020. \$287,000!**

GLENDAL - NEW LISTING

3 eq. ops. in a 1,200 sq. ft. suite located in a two story, mixed use, **busy shopping center**. Established as a dental practice for ~25 years. Rent is \$5,400/month and includes parking. Nicely designed suite. Leasehold Improvements & Equipment Only

LA MIRADA

5 eq. ops. in a 1,365 sq. ft. suite located in a professional building on one of the busiest streets in the area. **Retiring seller** that currently works 4 days a week. Low Overhead; Rent is \$2,878/month and includes utilities. 17+ Years of Goodwill. **Stable practice** that does not have any advertising in place. Collected \$238,169 in 2019, \$228,710 in 2020, and is Projecting \$241,566 for 2021. **\$182,500**

LANCASTER - NEW LISTING

4 eq. ops. in a 1,470 sq. ft. suite located in a busy, single story, strip center with excellent visibility and signage. **24 Yrs of Community Goodwill**. Rent is only \$2,542/month - **Low Overhead!** Solid Patient Base. Projecting \$365,548 for 2021. **\$285,000**

LOS ANGELES (90022) - NEW LISTING

4 eq. ops. in a 1,320 sq. ft. suite located in a single story, professional building convenient to the **60 freeway**. Established as a dental practice for 45 years. **Rent is only \$1,326/month**. **Retiring** Seller is an Endo but the practice has GP charts (included but not guaranteed). The practice has been closed since February 2020 due to covid. Office Manager and patients are ready to get back to the practice. **\$89,500!**

LOS ANGELES (90048)

3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,000 sq. ft. suite with beautiful 11th floor views. Bright, clean, well designed office. **Lease is negotiable at \$3,787/mo** and includes utilities. **51 Years of Community Goodwill**. Solid, Established Patient Base. State of the Art Suite with Dentrux G7 Software, Digital Xray, and Intra Oral Camera. **52% PPO and 48% Cash Practice**. Collected \$602,236 in 2019, \$470,691 in 2020 and Projecting ~\$590,517 for 2021.

MARINA DEL REY - NEW LISTING

4 eq. ops. in a 1,250 sq. ft. suite located in a two story, professional building with excellent visibility on a main street in the heart of Marina Del Rey. **Location established as a Dental Practice since 1994**. Rent is \$5,891/month. Leasehold Improvements and Equipment Only

SANTA CLARITA - NEW LISTING

3 eq. ops. & 2 plumbed not eq. ops. in a 1,700 sq. ft. suite located in a two story, mixed use, community established, busy, strip center convenient to area transit, 5 and 14 freeways. Rent is \$4,500/month and includes utilities. Open Dental Software and **equipment that averages under 5 years old**. Seller currently works 2 days a week but would like to move out of the area. **Practice would grow exponentially with more Doctor days and a little advertising**. Projecting \$204,380 for 2021 on a very minimal schedule.

SANTA MONICA

4 eq. ops. in a professionally designed, recently remodeled, 1,400 sq. ft. suite located in a multi-story health center in the heart of Santa Monica. Walking distance to local shops and restaurants. Rent is \$5,200/month and includes utilities. **Floor to ceiling windows with great views! Newer Equipment**. A must see to appreciate. Leasehold Improvements & Equipment Only. **\$79,500 -Bring your best offer!**

"We had the practice listed with another broker. Greg and Ellen were able to get the job done and sell the practice while navigating the hurdles of lending during Covid. They had an offer for us a little over a month after the advertising began. The buyer is a perfect fit and overall the transaction ran very smoothly."

Dr. Hakimi Simi Valley



Ellen Wood

18 Years in the Dental Practice Sales Industry
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SIMI VALLEY - UNDER OFFER, BACK UP OFFERS ENCOURAGED

3 eq. ops. in a 980 sq. ft., **super clean, well organized suite** located in a Medical/Dental Building next to the area hospital. Rent is \$2,050/month. Low Overhead. **Retiring Seller.** 23+ years of Goodwill. **80% PPO & 20% Cash** Seller collected \$172,877 in 2019, \$125,988 in 2020 and is projecting \$147,133 in 2021 on a minimal schedule with no advertising in place. The practice has the potential to grow with additional hours and advertising. **\$74,500!**

TORRANCE - RECENTLY REDUCED

This is one of those "finds" in one of the prime areas of Los Angeles county. **6 eq. ops. & 1 plumbed not eq. op.** in a high producing, efficiently designed, **2,300 sq. ft. suite** located in a single story, freestanding building with a large parking lot. Great visibility and just a couple of blocks off the 405 freeway. 15 Years of Community Goodwill. Provider for the Longshoreman's Union. Primarily HMO and CAP. **Retiring Seller.** Qualified staff in place. Solid, consistent, collection history of \$1.2M+. Priced to sell **\$875,000!**

TORRANCE GP & REAL ESTATE - NEW LISTING

7 eq. ops. in a 2,500 sq. ft. suite that offers charm and character. Great visibility, signage and curb appeal. **50+ Years of Community Goodwill.** Dentrax Software, Intra Oral Camera, Digital Xray, Hard/Soft Tissue Laser, and more... Long term staff in place that will assist with transitioning. **Retiring Seller.** Amazing growth potential!

WHITTIER - UNDER OFFER, BACK UP OFFERS ENCOURAGED

3 eq. ops. in a 1,300 sq. ft. suite located in a single story, busy, strip center with 30+ Years of Community Goodwill. **Retiring Seller with excellent area reviews. 100% Cash income stream.** Collected \$168,503 in 2019, \$98,143 in 2020 (closed 4 months) and Projecting \$157,416 in 2021. **\$104,500**

SAN BERNARDINO

RANCHO CUCAMONGA

Seller was so successful at this busy location that he out grew the space and needs to relocate. **3 eq. ops. in a 1,100 sq. ft. suite** located in a frequented, single story, **strip center off historic route 66.** Established as a Dental practice since 2018. **Rent is ~\$3,600/month** and the landlord is easy to work with. Dentrax Software, Digital Xray, Chairs that are ~1.5 years old, Deliveries, Compressor/Vacuum, and more stays. Leasehold Improvements & Equipment Only

RANCHO CUCAMONGA - UNDER OFFER, BACK UP OFFERS ENCOURAGED

5 eq. ops. in a 1,500 sq. ft. suite located in a busy, single story, **strip center** off the 210 freeway. Rent is ~\$2.50 sq. ft. and negotiable with a long-term lease and qualified tenant. Established as a Dental Practice for 21+ years. Seller is moving 2 miles away. **Equipment averages new to 5 years old. Would make a good Pedit location as well.** A must see to appreciate. Leasehold Improvements & Equipment Only. **\$89,500**

REDLANDS

4 eq. ops. in a 1,200 sq. ft. suite located in a single story, freestanding building with excellent exposure. Room to expand into the adjoining suite. **31 Years of Goodwill.** Rent is only \$3,500/month. Long-term, quality staff in place. **Low Overhead. Collected \$586,962 in 2019 and \$529,642 in 2020. \$360,000! MOTIVATED SELLER!**

SAN BERNARDINO - MOTIVATED SELLER!

4 eq. ops. in a 1,500 sq. ft. suite located in a community established Medical building on the corner of two busy streets convenient to the 10 freeway. 37 Years of Goodwill. **Retiring seller** currently works 3.5 days/week. **Low Overhead!** Collected \$324,258 in 2019, ~\$275,000 in 2020 and is Projecting ~\$345,323 for 2021. **\$196,000-Negotiable**

UPLAND - UNDER OFFER, BACK UP OFFERS ENCOURAGED

3 eq. ops. in an efficient 900 sq. ft. suite located in a very busy **shopping center** with plenty of parking and visibility. **37 Years of Community Goodwill.** Rent is \$2,070; **Low Overhead!** Long-term staff that will assist with transitioning. Associate is currently working 2 days/week and is booked out a month in advance. The practice has the potential to be open more and increase income by retaining referred out procedures and implementing a marketing plan. Collected \$284,364 in 2019 and \$197,518 in 2020. **\$185,000!**

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ORANGE COUNTY

SOUTH OC PERIO - UNDER OFFER, BACK UP OFFERS ENCOURAGED

4 eq. ops. in a 1,100 sq. ft., recently remodeled suite located in a two story, professional building convenient to the 5 freeway close to area amenities. Rent is \$3,600/month and includes utilities. **Retiring Seller** currently works 2-3 days a week. 85% Cash/15%PPO Income Stream Collected \$724,455 in 2019, \$575,243 in 2020, and projecting \$739,852 for 2021.

ANAHEIM ORTHO/GP - UNDER OFFER, BACK UP OFFERS ENCOURAGED

5 ops. with 4 chairs that have half walls between the ops. & 2 private, enclosed, eq. ops. in a 1,800 sq. ft. suite located in a single story, free standing building on a very **busy corner**. Amazing exposure and poll signage! Convenient to the 5 freeway. **Retiring Seller**. Easy Dental Software, Digital Pano & Ceph w/ 2 sensors, and equipment that averages 9 years new. **Collected \$900,787 in 2020 (closed 3 months)!**

ALISO VIEJO - UNDER OFFER, BACK UP OFFERS ENCOURAGED

PRACTICE/REAL ESTATE COMBINATION SALE- 3 eq. ops. & 1 plumbed not eq. op. in an immaculate, nicely designed suite with **24 Years of Goodwill**. Professional Complex in the heart of Aliso Viejo. **Retiring Seller** that currently works 32/hours a week. **80% PPO and 20% Cash**. Excellent opportunity to invest in a great condo suite and established practice! **\$750,000**

GARDEN GROVE, \$89,500! - UNDER OFFERS

4 eq. ops. in a 1,600 sq. ft. suite located in a single story, professional, strip center on a very busy street convenient to the 405 freeway. Rent is \$3,200/month. 40 Years of Goodwill. **Retiring seller**. Generational, solid, blue collar practice. Hygiene is booked out 2+ months in advance. No advertising in place, just word of mouth. **80% PPO and 20% Cash Income Stream**. Collected \$297,902 in 2019, \$287,010 in 2020, and is projecting ~\$305,491 for 2021 on a 3 day work week. **SELLER WILL CONSIDER ANY REASONABLE OFFER**

GARDEN GROVE

7 eq. ops. in a 2,400 sq. ft., spacious, bright suite located in a busy, mixed use plaza on the corner of two main streets in the area. Rent is \$5,000/month. **All digital, recently remodeled suite** that is plumbed for N2 and offers Dentrix software, security system, tvs in all ops., Belmont chairs/deliveries/lights, Pano,

Sterilizer, and more. Patient Charts included but not guaranteed. The Practice has the potential to be open more. Would also be a good Peds location. **A must see to appreciate!**

IRVINE - RECENTLY REDUCED

3 eq. ops. & 1 plumbed not eq. op. in a clean, bright, nicely designed, 1,250 sq. ft. suite located in a busy, mixed use, shopping center. Rent is \$6,061/month. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Great pride of ownership. **72% PPO and 28% Cash practice**. Collected \$309,981 in 2019, \$284,852 in 2020 and **Projecting ~\$378,785 for 2021. \$209,500!**

IRVINE

4 eq. ops. & 2 plumbed not eq. ops. in a 1,200 sq. ft. suite located in a single story, busy, **strip center** off the 5 freeway. Rent is \$6,200/month. Landlord is not the Irvine Company. **15 Years of Goodwill**. EZ2000 Software, newer equipment, Digital Xray. Absentee owner with quality staff/associates in place. **Projecting ~\$884,311 for 2021**, collected \$629,109 in 2020, and \$709,153 in 2019.

IRVINE - UNDER OFFER, BACK UP OFFERS ENCOURAGED

3 eq. ops. in a 1,525 sq. ft., recently remodeled, nicely designed suite located in a professional building that offers covered parking, Doctor designated parking and a large balcony. **Rent is very reasonable at \$4,700/month**. Seller purchased the practice in October 2020 but has decided to move out of state. **Established as a dental practice for over 23 years**. Patient Charts included but not guaranteed. **A must see to appreciate! \$195,000!**

LA HABRA - NEW LISTING

4 eq. ops. in a 1,270 sq. ft. suite located on one of the busiest streets in North Orange County. Reasonable rent of **\$2,100/month and includes utilities**. Plenty of patient parking in the rear of the building. **20 Years of Community Goodwill**. **Retiring seller**. Solid, Long-term staff that will make transitioning patients straight forward. Dentrix Software, Intra Oral Camera, and Digital Xray. PPO/CASH income stream. Projecting \$272,199 for 2021 on a minimal work schedule. **\$215,000!**

LAGUNA BEACH

Amazing location on one of the busiest streets in Orange County next to the ocean! Established, frequented center with plenty of parking, exposure, and traffic. **3 eq. ops. in a 1,125 sq. ft. suite. 30+ Years of Goodwill**. Seller purchased the practice in December 2019 and has not been able to devote time to the practice to rebuild/recover from Covid. **Patient Charts included but not guaranteed.**

Exciting News!

I'm excited to announce the addition of Paul Yuan, licensed real estate agent. Paul joins our team with over 20 years of dental management experience, including his successful time at 3M ESPE, regional management at Pacific Dental Services and being the most requested dental transition consultant in Southern California. His addition will ensure that both buyers and sellers have a smooth transition because of his proactive and detailed approach to the process. Please contact him today if you have any questions regarding buying or selling a dental practice!



Paul Yuan
909-714-2265
20 Years of Experience in the Dental Industry
DRE License #02140802

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MISSION VIEJO

4 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft., beautifully designed, bright suite located in a busy, two story, **strip center**. Corner location with excellent visibility, signage, and plenty of parking. 22 Years of Goodwill. Rent is only \$2,700/month; **Low Overhead!** Attracting ~35 new patients/month. 37% PPO, 33% CASH, 30% Cal-Optima/Denti-Cal Income Stream. Collected \$968,292 in 2019, \$800,429 in 2020, and is projecting \$848,366 for 2021. **\$710,000!**

NEWPORT BEACH - UNDER OFFER, BACK UP OFFERS ENCOURAGED

3 eq. ops. in a 1,200 sq. ft., efficiently designed, bright, clean suite located in a two story professional complex close to the beach and all the **amazing amenities that Newport Beach has to offer**. Landlord is easy to work with and the rent is currently **\$2,200/month**. A true must see to appreciate! Leasehold Improvements & Equipment Only.

NEWPORT BEACH

One of the Best Orange County locations, close to all area amenities (beach, shopping, dining, fine arts, performing arts+)! **4 treatment rooms in a 1,600 sq. ft.** suite located in a busy, single story, **strip center**. Potential patient base includes Newport, Costa Mesa, Irvine, Corona Del Mar+ **A must see to appreciate!** Leasehold Improvements & Equipment Only

ORANGE

3 eq. ops., 4 plumbed not eq. ops., and a plumbed open bay that can accommodate 3 chairs in a 2,775 sq. ft. suite located in a single story, free standing building with 12 parking spaces. **Retiring seller** will offer the 1st right of refusal on the building and negotiate a new lease ~\$5,400/month. Suite was remodeled in 2005 and has Open Dental Software, Digital Xray, Intra Oral Camera, and more. Approximately 200 patient charts included but not guaranteed. Untapped potential, Room for growth and would make a great multi-specialty practice!

PLACENTIA - NEW LISTING

4 eq. ops. in an immaculate, beautifully designed, 1,905 sq. ft. suite located in a single story, strip center with amazing visibility and monument signage on one of the busiest streets in Orange County. Rent is only \$3,310/month. **35+ Years of Community Goodwill**. Solid, Generational patient base that accepts suggested treatment plans. 5 Star Google and Yelp Reviews. **Retiring Seller** currently works 4 days/week. Collected \$680,684 in 2019, \$564,932 in 2020 (closed 2 mos) and is Projecting \$570,637 for 2021.

SAN CLEMENTE

3 eq. ops. in a spacious suite located in a Medical building convenient to the 5 freeway and local amenities. The suite offers plenty of **natural light and Ocean Views!** Rent is \$4,627/month. 80% Insurance and 20% Cash Income Stream. **Collected ~\$625K in 2019, \$554K in 2020, and is Projecting ~\$687K for 2021.**

TUSTIN TURN-KEY - \$59,500

3 eq. ops. in a 1,100 sq. ft. suite located in a busy, single story, strip center off the 5 freeway. Starbucks is one of the anchor tenants. Nicely designed, bright suite. **Rent is \$4,100/month (negotiable) and includes utilities.** History of collecting over \$200,000 on a minimal schedule. Practice has the potential to be open more. **Seller will consider any reasonable offer!**

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5 eq. ops. & 1 plumbed not eq. op. in a 1,872 sq. ft. suite located in a single story, community established, well maintained building with excellent visibility on a very busy street. Plenty of workspace and storage. **High end, generational practice with a solid patient base that accepts suggested treatment plans.** Knowledgeable staff. **56% PPO & 44% CASH** Income stream. **The practice has a history of collecting \$800,000+ a year.**

RIVERSIDE COUNTIES

SAN JACINTO - \$49,000!

3 eq. ops. in a 1,266 sq. ft. suite located in a two story professional building on a busy street in the heart of town. **Rent is only \$1,664/month.** Seller started the practice in 2017 but has relocated to Bakersfield. Office is Turn-Key with supplies and has contracts with Cigna Health HMO, DHS, Managed Dental Care, and CDN. Patient Charts Included but not guaranteed. **Seller will consider any reasonable offer.**

TEMECULA

4 ops. in a 1,800 sq. ft. suite located in a two story medical building convenient to the 15 freeway and close to all area amenities. **Beautiful area to live/work.** Rent is \$3,500/month. **Digital Suite** w/ Eaglesoft, Intra Oral Camera, Picasso Laser, and more. Retiring seller that currently works 4 days a week. 19 years of community goodwill. Excellent online reviews. **PPO Insurance/ Cash Income stream. Solid staff.**

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Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

Westchester: 3ops collections Tracking over \$200K on busy street,digital sensors and Open Dental. Great views

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West Hills: Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

Encino: 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

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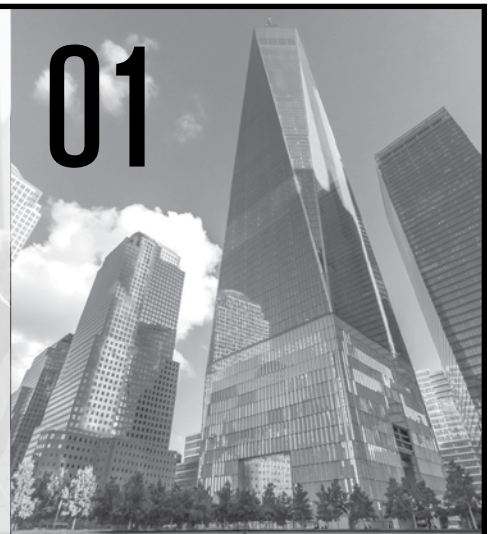
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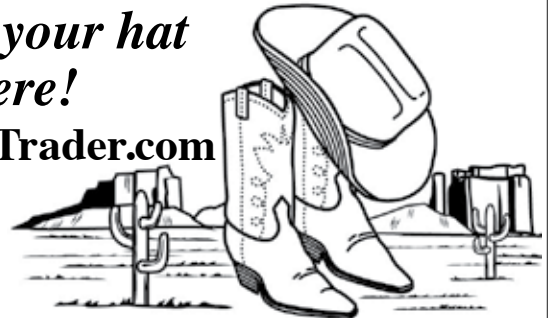
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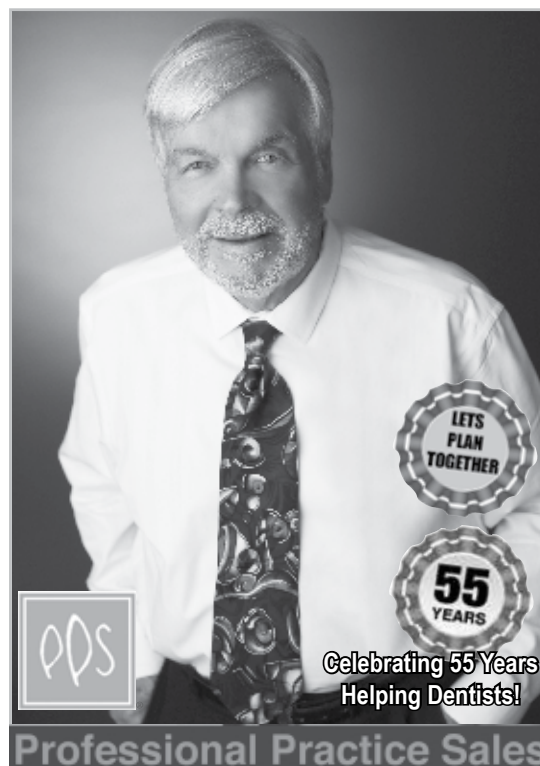
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