

# THE Dental Trader

VOL. 18 NO. 8 • August '21  
So. Calif. Edition

**FREE ADS FOR DENTISTS  
& STAFF!**

Ph: 877-888-4237 • 949-429-6836  
Fax: 949-498-1198 • DentalTrader.com

*Buy, Sell or Trade all things Dental*



## Complete Digital Dental System

*Summer*  
**SPECIAL**

**Half Price**

**ONLY  
\$9,995.**  
(Reg. Price \$19,990)

**\$0 down, No Payment for 90 days, then \$226/mo. for 5 years. \$1 Buyout (OAC)**



### INCLUDES:

**Everything you need  
for a digital exam room!**

Hi-Quality Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart, EZ2000 Billing Software & Integrated Imaging Software (or keep your own billing software & we provide bridge for free). Full Blown Color Coded Scheduler, Periodontal Charting, Installation, Onsite Training & Technical Support. (Optional integrated Benefit Service by Trojan Prof. Svcs).

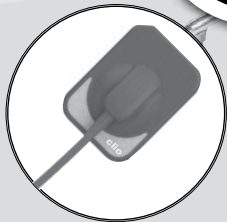
**Regular Price: \$19,990**

**In business since 1985**

**NEW:**  
Automated Insurance  
Verification (optional)

#### Digital X-Ray Sensor Included

- Clio Sensor • Super Sharp & Extra Durable • High-End Superior Quality • Rounded Corners & Edges
- Waterproof-Sterilizable • Contrast & Spatial Resolutions • Replaceable cable. \*5 yr. limited warranty



**Call 800-273-5033 to schedule  
a free Demo in your office  
[www.ez2000dental.com](http://www.ez2000dental.com)**



**EZ 2000 Dental Software Special  
Reg. \$3,395. \*\*Sale: \$1,995.  
includes training & support**

**Time to Buy?  
Don't DIY!**

**Bring your legal questions to the  
experts at Wood and Delgado!**

**Specializing In:**

Practice Transitions  
Lease Negotiations  
Associate Agreements  
Practice Agreements  
Partnership Disputes  
Estate Planning  
Partnerships  
DSO and MSO  
Business Transactions  
Wills/Trusts  
Private Equity Sales  
Real Estate Sales



**Patrick J. Wood**  
Pat@dentalattorneys.com



**Jason P. Wood**  
Jason@dentalattorneys.com



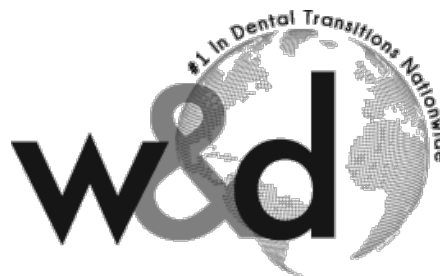
**Justin J. S. Morgan**  
Justin@dentalattorneys.com



**Protecting Dentists Since 1984  
7,000+ Dentists Represented  
Nationwide Representation**

*"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day! I have a feeling we will be doing this again soon."*

- Dr. Jordan Tucker D.D.S



**WOOD AND DELGADO**

**Find out why dentists seek our advice  
when making their most important career decisions.**

**Call for a FREE consultation  
800-499-1474  
www.DentalAttorneys.com**

# Dental Practice Expertise

## California CPA Firm for Dentists

- ✓ Tax reduction focused
- ✓ Due diligence on practice acquisitions
- ✓ Dental practice specialists



**MOREY CPA  
& ASSOCIATES, INC.**  
Dental Practice Coaching



**FREE BOOK**  
for first 25 to request

Call for a **FREE Consultation** ☎ (949) 485-2011 🌐 [www.mydentistCPA.com](http://www.mydentistCPA.com)

**Newbury Park:** 4 Ops, great equipment, fully digital. (DRE01993607) (818)522-9123

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**ORAL SURGEON** NEEDED FOR A GENERAL PRACTICE IN CULVER CITY. CUREMAN11@GMAIL

**SS Hygienist**, \$High Pay in Orange County (Anaheim). Contact Myra 323-456-7377 or kidsdental.myra@gmail.com

**Practice Sale:** Flat fee & unlimited legal counsel to sell your practice, \$5,000. [www.providerlegal.com](http://www.providerlegal.com)

**Dental Assistant Needed** FT or PT in Lomita and Orange offices. Please call or text 3109383132.

**busy lancaster dental practice** has some extra rooms for rent for detail call 8183551144

**Westlake Village Dental Office** 4 lease take over. 1500 sq.ft 4 ops 818726834

**General Dentist** needed in Thousand Oaks office. 2+ years experience preferred. Call us at (805)370-7171.

**Shade Guides** for sale(used): (2)Genuine Vita, 60.00 each; e-mail im2near@yahoo.com

**Manhattan Beach lease hold/equipment** for sale. All A-dec. Please call (714)469-9223

**GuttaCore Obturating Oven** New in Box with 3 pks of Gutta Core. Email endo2007@gmail.com

**General Dentist needed** with experience PT/FT Bellflower Office-Fax resume at 5624551718

**Registered Dental Assistant** Needed FT in East Los Angeles office. Email Nancy.Juarez@PhDDentalGroup.com

**Dental Space for lease/ sublease** in west Los Angeles area. Call or text Laura 3107094129.

**Adec performer** 3 dental chair (narrow back) light and delivery unit. \$800 email: laserdds8@gmail.com

**X-Nav X-Guide** 3D Navigation System \$17,500 local pickup only, info@foothilloms.com

**Rialto dental** for sale 3opt low rent busy street dr retire income 320k no hmo text 5627134513

**MORENO VALLEY** (or surrounding) dental office is WANTED. Please text me @ (310)739-4091

**Orthodontic Assistant** needed Tuesdays in Reseda. Please email moadelortho@gmail.com

**Prosthodontist join** a professional Implant center in Tarzana. toothopinion@aol.com

**For SALE**, Private practice in Oxnard, Ca. \$179,000. Please inquire at 818-378-8202 for further details.



# D&M

PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE  
NATIONAL ASSOCIATION OF  
PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner  
CA Broker #01172430

## FRESNO COUNTY

**FRESNO** - (5) op comput G.P. 4 ops eqt'd. In a free standing bldg., on a main thoroughfare, in Central Fresno. Exposure, visibility, & signage. 2019 Gross Collections \$1.0M+. Cash/PPO/Denti-Cal pts. No HMO. Averaging (57) new pts/mos. (22) years of Goodwill. Digital X-Rays & Eaglesoft s/w. Refers out Ortho, Perio Surgery, Diff. O.S. & Implant place. Seller has no website & does no adv. Growth potential w adv. & keeping specialty work in house. Seller retiring, but willing to work back part time. **MAJOR PRICE REDUCTION**

## KERN COUNTY

**BAKERSFIELD #29** - (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **REDUCED FURTHER!**

**CA CITY (NORTHERN ANTELOPE VALLEY)** - (5) op comput. G.P. & Free Stand Duplex Bldg for sale on a main thoroughfare. Minimal competition. Only one other DDS in city of 15,000+. Nicely equipped w CT Scan, Digital Impression Scanner, Open s/w, Digital X-rays w XDR digital imaging, & aerosol reduction eqt. Annual Gross Collect \$600K+ on a (3) day wk. Cash/Ins/PPO. Refers out Implant Placement, Ortho, Pedo, Diff Endo & Diff O.S. Practice does no advertising. Practice could do \$1M+ w more days, advertising & keeping specialty work in house. Doctor ready to retire, but will assist w transition. **TOTAL PRICE FOR THE BLDG & PRACT REDUCED TO \$699K \$599K. [NEW]**

## LOS ANGELES COUNTY

**ACTON - EMERGENCY SALE- DDS PASSED AWAY** - (5) op computerized G.P. Cash/Ins/PPO. No Denti-Cal and no HMO. 2019 Gross Collect. \$628K+. Seasoned staff. Locum Tenen in place to keep Practice active. Only dentist in town serving population of 7,600+. **[SOLD]**

**AGOURA HILLS** - (3) op comput G.P. located in a Prof Bldg. on a main thoroughfare with easy fwy access. Cash/PPO pt base. Annual Gross Collect \$300K+ p.t. Would make excellent starter or satellite. Seller retiring. **[SOLD]**

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BELL** - Smaller, but "MIGHTY PROFITABLE!" (4) Op computerized G.P., located in a strip center on a main thoroughfare, with exposure/visibility/ signage & parking. Digital x-rays, plumbed for nitrous, 6-10 year old equipment, new floors & recently painted. Cash/PPO/HMO/Denti-Cal pt. base. CAP Check \$3,500/mos. (36) years of Goodwill. 2019 Gross Collect. \$311K+ with an amazing Gross Net of \$173K+. Very Low Overhead (< 45%)! Seller retiring but will assist with a transition. **[SOLD]**

**CANOGA PARK** - (4) op Dental Office with tenant improvements & some equipment. (3) ops equipped/(4th) op plumbed. No patients. Located in an 1,143 sq. ft. single use, free standing building on a main thoroughfare with excellent exposure/visibility/signage and off street parking. Clean and bright suite ready for you to start your new practice, have a satellite office, or move your existing practice into. Landlord ready to negotiate new Lease. **[NEW]**

**CANYON COUNTRY** - (5) op comput. G.P. (4) ops eqt'd. Shop. Ctr. location on a major thoroughfare. Exposure/Visibility/Signage. (5) year old eqt. Dentrax s/w, Digital x-rays & Pano, Scanner & Chartless. Cash/PPO/HMO pts. PARTNERSHIP DISSOLUTION. Still in operation (collecting \$20K/mos.), but selling as a Turnkey w included pt. charts, well below buildout/eqt. costs. **FURTHER REDUCED. MOTIVATED! [NEW]**

**COVINA** - (2) ops plus x-ray rm. Part time, comput. G.P. Annual Gross Collections \$100K. Cash/Ins/PPO pts. Great buy & combine, starter or 2nd location opportunity. Seller retiring. **[NEW]**

**LANCASTER #5** - "Steady Eddy!" Annual Gross Collections between \$538K & \$566K for last (5) years, with an Average Annual Est. True Net Income of \$214K. (3) op comput. G.P. in a two story prof. bldg. w easy fwy. access. (4) days of Hygiene. Cash/Ins/PPO pts. (32+) years of Goodwill. Refers out all Endo, Perio, Implant Placement & Ortho, & diff. O.S. & does no advertising. Primed for growth. Seller is retiring and has "Value Priced" the practice to Sell! Will assist with a transition.

**LOS ANGELES (SILVERLAKE/ECHO PARK AREA)** - Smaller but "VERY PROFITABLE" (4) op computerized G.P. Located in a strip center, on a main thoroughfare, with exposure/visibility/huge signage & parking. (3) ops eqt'd, 4th has a chair and an x-ray. Cash/PPO/HMO/Denti-Cal. pts. Monthly CAP Check \$4,500. Easy 2000 s/w & Digital X-rays. (36) Years of Goodwill. 2019 Gross Collections \$377K+ with a Gross Net of \$212K+. Very low Overhead (<44%)! Seller Retiring. **MAJOR PRICE REDUCTION**

**PALMDALE** - 4 op computerized G.P. with (25) years of Goodwill. Pt base is Cash/Ins/PPO and Denti-Cal kids. Digital x-rays & Dental Soft on line s/w. Annual Gross Collections in the \$400K to \$450K range. Refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery. Seller retiring but will help transition. **[NEW]**

**VALENCIA** - (7) op comput Multi-Specialty Practice & 4,800 sq. ft. free standing bldg. Located on a major Blvd. with exposure/visibility/signage & parking. Annual Gross Collect. \$1M+ working p.t. Practice Collect \$2M+/yr. in past when worked f.t. Digital X-rays & Non-Digital Pano. Mixed pt. base. \$7K+/mos. in CAP Checks. Sellers to concentrate on their main location. **[NEW]**

## ORANGE COUNTY

**LAGUNA HILLS** - (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **[SOLD]**

## MADERA COUNTY

**MADERA COUNTY** - 8 op computerized G.P. 6 ops eqt'd. Located in a 2,400 sq ft store front on a major thoroughfare with exposure/visibility/ signage and ample free parking. Cash/PPO/Denti-Cal pt base with (25) years of Goodwill. Annual Gross Collections \$600K+. Digital X-Rays. Dentrax s/w. Mostly Spanish pt. population. Seller retiring. **[NEW]**

## RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

## SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

## SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **[SOLD]**

## SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **[SOLD]**

## VENTURA COUNTY

Room for Your Ventura County Practice Listing.

## UPCOMING PRACTICES FOR SALE

Bonita, Carlsbad, Central Coast, Corona, Encinitas, Escondido, Hawthorne, Kern County, Ladera Ranch, Laguna Beach, Los Angeles, Oxnard, Palmdale, Pasadena, Riverside, San Diego, Tarzana, Torrance, Valencia, Ventura, Van Nuys, West Covina, West Hills & West L.A.

## D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

# D&M

"The Personalized Service Dental Broker®"  
P.O. Box #6681, Woodland Hills, CA. 91365  
(866)425-1877 Outside So. CA or (818)591-1401  
[www.dmppractice.com](http://www.dmppractice.com)



# Financial flexibility for your dental practice.

As an established professional practice owner, you can count on our bankers to provide sound financial services to help take your practice to the next level. Contact our knowledgeable team to learn about our dental practice loan options.

## Howard Boles

SVP, Commercial Relationship Manager  
howard.boles@homestreet.com  
949.379.5704  
homestreet.com/dental-lending

**[HomeStreet] Bank<sup>®</sup>**



All loans subject to approval.

**FDIC**



**Hygienist Seeking** Silent DDS partnership. Los Angeles area. Call/text (818)337-8544

**DA-RDA surgical** experience. Tarzana, 25/hr. toothopinion@aol.com

**Dental Receptionist** needed PT/FT Bellflower office FAX resume 562-455-1718

**Apex locator.** Formatron D10. \$100. San Diego. sddo128@yahoo.com

**Pedo GP** seeks P/T. 12 yrs experience, full mouth cases. DentiCal, Spanish, OCS/Nitrous certified. 7142027831

**Pedodontist needed** for three locations in the San Fernando Valley. Email resume to: marbellysandino@verizon.net

**Registered Dental Assistant** Needed FT in Inglewood office. Email Nancy.Juarez@PhDDentalGroup.com

**Escondido: Leasehold improvements, Equipments** for sale, 5 ops, please text (760)291-1700 or email: tfairy1980@gmail.com

**NEED DA for Fountain Valley** area. Full Time position, benefits & bonus incentives. email resume @ amoisiucdds@gmail.com

**lancaster hitec dental office** for sale by owner 830 w ave k ca (818)3551144 located in a highly visible shopping center

**JDS-JVBS20 2HP** \$500 or obo. Wet ring Vac retail for over \$1750 on ebay. Email Jttran1@aol.com

**GP-or-Pedodontist Needed** for new state of the art Pedo office in city of Gardena, CA. Email resume to drddang@hotmail.com

**A/T Scan-Ex** and eraser. Lots of accessories. Free Cranex Pano with it. Excellent cond. \$995 OBO. (818)522-1745

**MIDMARK CABINETS, every cabinets** for 6 chairs office, great condition, negotiable, by owner, in San Diego 619-316-4546

**Granada hills** 25 yrs dental office 4 sale, good location, 700 sq ft, 2 operative rooms, low rent, \$70k. (818)363-6776

**Front Desk/DA** (Huntington Beach) Part-Time: M/T and alternating Thurs/Fri START: \$20-25/hr. Twilightdental@yahoo.com

**Associate Dentist** wanted for private GP office in Huntington Beach. 1-2 days/wk. Email resume to iflossforyou@gmail.com.

**Red Wing** Bench lathe, splash pans and all accessories. Make offer. Robert Garfield, DDS, Phone or Text 310-890-4363

**Want implant dentist?** over 10 years experience. Fluent with all kinds of bone graft. matthiew96@gmail.com

**Endodontist Needed** one day in Southgate Specialty office, high production, please email to Janine.L@socaldsc.com

**Huntington Beach** Surgical Suite for Lease. 1600 sq ft. One story building Class A. Please call 714-397-0929 to view.

**Costamesa E.17St. CROSS ORANGE AVE** lease Dental office / 1500sq / 5 op / Great location /92627/ (949)-401-8444 Amir



# Over 160 5-star Avvo<sup>®</sup> reviews!

*“Mr. Olson provided dual representation for a dental/corporate acquisition I was involved with. During each step of the process, it was evident how knowledgeable he is. Although both parties had a number of people involved with each aspect, Mr. Olson was so diligent with his job that he regularly brought things to our attention that no one else even noticed. He is very clear and transparent...looking forward to working with him again in the future.”*

Avvo<sup>®</sup> Review #119

---

## Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases  
Partnerships, Property Purchases & Leases  
Corporations & Tax Planning

**888.963.1120**

RWO@transdental.com

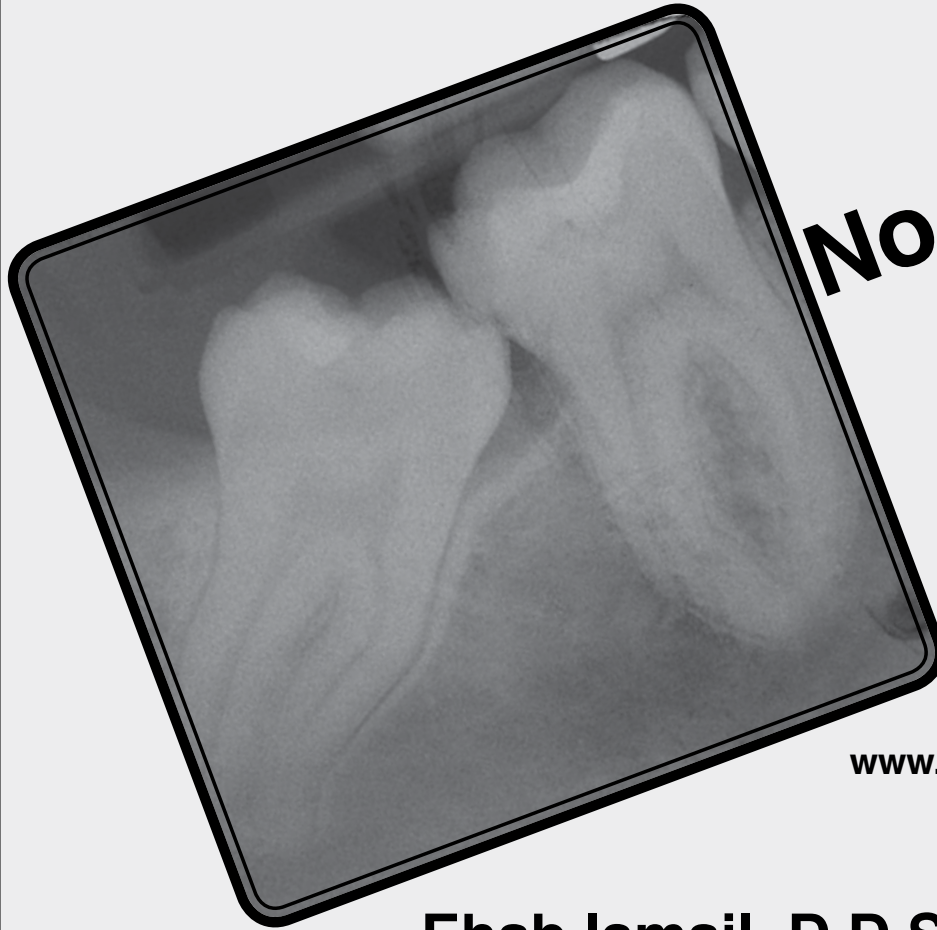
**www.trans.dental**

Best Reviewed Avvo<sup>®</sup>  
Attorney 2011 to Present:

Mergers & Acquisitions Incorporations  
Commercial Real Estate



# Extremely difficult canals angulation?



**No problem.**

**Expert ENDO  
at your office;  
I come to you.**

**See finished  
cases on**

**[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**Ehab Ismail, D.D.S**

**[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**Text or call 562-968-4061**

**CENTRAL COAST GP FOR SALE** - 5 Ops, Digital, Newly Renovated, Strong Hyg., Specialties referred. GR \$1.1M. HSPPT-Kerri McCullough - 949-300-0312 #CA1218 <http://www.HenryScheinPPT.com/CA1218/>

**DA, RDA** needed min 1 year exp send info Fax 818-840-0010

**PRACTICE/BLDG- Both** for SALE. in GG. Dr is Retiring. Stop paying rent + Earn Rental income from tenants. 657)966-0329

**Private General Dental Office** looking to add an associate, locations in Montclair and Glendora. Looking to fill one day a week between offices Mon-Thur 8:30-4:30 and Fri 9 to 3 Please E-mail resume to [glamourdentalcare91763@gmail.com](mailto:glamourdentalcare91763@gmail.com)

**approx 2000 Sqft Free standing Dental office for lease in South Bay on busy Hawthorne Blvd. plumbing for four chairs. Lease price and term negotiable 310-349-6335 [haprahamian@gmail.com](mailto:haprahamian@gmail.com)**

**Ontario CA GP PRACTICE SALE** Retirement 30+ yrs Retail center 1000 sqft 4Ops Avg \$350K+/yr 3days/wk. Add more procedures to grow (many referred out) Broker Charles Kim 213-325-1004 [PracticeBroker.us](http://PracticeBroker.us)

**20 Plus years established General** Practice in Riverside for sale. Three fully Equipped operatories/digital Xray room. Two additional ready to equip. Long time Patients plus dedicated staff. Owner retiring. Working only 35 hours/week. Great Growth Potential. Contact Dr Thakkar 9512055001



# LCF Practice Sales & Financing

**Free consultations for Buyers & Sellers**  
**BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

## Post Pandemic:

**It is a booming economy as Covid restrictions are being lifted!**

**Buyers are looking for practices with potential for growth.**

**Sellers – list your practices & get your financials ready to sell.**

" I am very thankful for Loc Pham's professional, responsive and honest assistance with the whole selling process ... We had quite a few obstacles in the process but in the end I was able to sell my practice...Loc has the ability to use knowledge, facts and data to effectively solve problems and find solutions. Patient, kind and understanding - I highly recommend Loc and his team!"

~ Goretta Li, DDS

## **We Offer Up to 100% Practice Financing**

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

### **Los Angeles County**

#### **Cerritos – ALL CASH/PPO**

- Collections ~ \$250K
- Lots of treatments for ortho prosthodontics & implants
- Professional suite close to Cerritos Mall. 3 eq.ops. + 1 plumbed

#### **Gardena - New Listing!**

- **Established & High Production**
- General and Ortho Practice.
- Absentee owner
- Refers out difficult endo, OS, pedo
- All Cash/PPO. No DentiCal. No HMO
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

#### **Los Angeles - Gross ~ \$1 Million**

- General and Orthodontic Office
- ~ 95% PPO/Cash. No HMO.
- Strip mall with anchor stores.
- ~2,300 sq.ft. 7 eq. ops. + 2 plumbed
- West LA, close to LAX, Inglewood...

#### **San Pedro - New Listing!**

- **2021 Projections ~ \$780K**
- All Cash & PPO
- 1 part time doctor & 1 hygienist
- Shopping plaza with anchor stores.
- 3 eq. ops + 1 additionally plumbed.

### **Fresno County**

#### **Fresno – Starter Practice**

- Beautiful practice in shopping center
- Just renovated and opened in 2019.
- 8 equipped ops., ~ 2,540 sq.ft.

### **Riverside County**

#### **Indio - Starter Practice & Real Estate**

- Real estate can be sold together or separately
- Just built 2 years ago, beautiful office.
- Selling for a fraction of the cost to build out
- Large shopping center off freeway 10
- 9 operatories. ~4,000 sq.ft.

### **Imperial County**

#### **El Centro - New Listing!**

- Large general & specialty practice
- **Gross ~ \$1.2 + Million**
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime time for growth/expansion.
- Ideal for large corporations / Government funded establishments

### **Upcoming Practices**

- Modesto – Shopping Center  
All PPO/FFS, Collecting \$700-800K
- Van Nuys – Starter Practice
- Fairfield – GP, gross ~ \$350K

### **Orange County**

#### **Garden Grove**

- **Productions ~ \$340K**
- Opens 4 days/wk, mostly Cash/PPO
- Strip mall off Freeway 22 & 405
- 3 fully equipped operatories

#### **Hawaiian Garden**

- Newly renovated office.
- Shopping center. 2 ops.
- **Collections ~ \$350K.**
- ~10 year of goodwill.

#### **Irvine – Exclusively Ortho/Pedo**

- Starter Practice
- Large Shopping Center. 8 Ops.
- Accepts most insurances.

#### **Mission Viejo – Featured Practice**

- **Established Practice & Real Estate**
- **Grossed ~ \$660K.** All PPO/Cash
- 30+ years of goodwill
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

### **San Bernardino County, CA**

#### **Rialto – Gross ~ \$350K**

- Seller retires. Associate run office
- ~60% Denti-Cal; ~35% FFS/PPO
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

#### **San Bernardino – Gross ~\$300K**

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal refers.

### **Recently Sold Practices**

- Norwalk – Strip Mall
- Union City – Grossed \$540K
- Oxnard – Family Practice
- Long Beach – General & Speciality
- San Diego – Starter Practice
- Moreno Valley – Established Practice and etc...

### **Practice Wanted**

- Practices in San Fernando Valley
- Practices in San Diego County
- Pediatric Dental Practices
- Practices with Real Estates
- High Production, PPO/Cash Practices

### **Northern California**

#### **Fremont – Excellent Location!**

- **Gross ~ \$450K**
- 15+ years of goodwill. 4 eq. ops. + 2
- Large shopping ct. on Fremont Blvd.
- Mostly PPO/Cash & DentiCal

#### **Fremont – Collections ~\$500K**

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 Eq. Ops.
- Strip Mall. Seller Retires
- **Seller willing to negotiate price**

#### **Pacifica**

- Family practice of ~20 years
- Shopping Center, close to junction SR 1 & SR 35.
- 2 eq.ops.+ 2 plumbed
- 2020 Grossed ~ \$281K despite Covid shutdowns.

#### **Sacramento – Featured Practice**

- **Practice & Real Estate for Sale**
- **Gross ~ \$1.2- 1.4 Million**
- Large shopping center
- General dentistry w/implants
- 6 equipped ops + 6 plumbed

#### **San Francisco – Featured Practice**

- **Backup offers welcomed**
- **Gross ~ \$1.5 – 1.7 Million**
- Mostly GP work. High profit margin
- In house specialists 1-2 days/wk
- Residential/Commercial Area
- 3 Ops. Very Reasonable Rent

#### **San Leandro**

- Family Practice. All PPO/FFS
- 2021 Projections ~ \$250 K
- Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1

#### **San Jose – 2020 Grossed \$540K**

- High production despite Covid shutdowns.
- Single standing bldg across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

#### **San Rafael**

- **2020 Grossed ~ \$422K**
- Mostl PPO/FFS.
- Family practice & quality care
- Professional suite. 3 ops.
- Fair Rent. Opens 4 days/wk

#### **Stockton – Practice & Real Estate**

- **Grossed ~ \$909K.**
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

#### **Sunnyvale – Starter Practice**

- Opened in 2019
- Newly built & beautiful practice
- Shopping center. 8 eq. ops.
- ~50% PPO/FFS, ~50% HMO/others

**Call Loc Pham, Broker (714) 550-7494 for More Information!**

**Email: Practice@lcf-fin.com | Website: LCFPracticeSales.com**

**A Division of LCF Financial, Inc. BRE #01875780**

# DENTAL LAW ATTORNEYS

over 25 years of in court experience, with hundreds of dentists and over 35 hospitals represented

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,  
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist  
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family  
Practice, Los Angeles, Ca.



Shab David Kerendian, Attorney

**Loan Issues • Buy/Sell • Real Estate • Partnership • Buy/Sell Agreements • Litigation  
Lease/Real Estate • MSOs • Contract/Business • Partnership/Employment • Lawsuits/Defense**

## KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

**Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441**

**Shab@KaLawCorp.com • www.kalawcorp.com**

06/21

**NEWPORT BEACH** - Newly renovated, technology-equipped dream practice. \$1.95M Overhead <50% [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**GARDEN GROVE** PRACTICE FOR SALE. 30 year goodwill. Doctor retiring. 2 chairs/3.5 days a week/\$350K gross. Call (714) 548-5345.

**Great Associate** opportunity for an experienced and motivated GP to join our team. Pay: \$350,000.00 per year Please forward your resume and we will contact you to provide details about the opportunity and to schedule an interview. [jtj11@hotmail.com](mailto:jtj11@hotmail.com)

**Looking for** a Pediatric Dentist in Los Angeles CA we are a multi specialty office contact Lidia at (323)529-0002

**Orthodontist** - Busy practice in Lake Elsinore seeking Orthodontist. Please inquire by email at [DrHortonz@hotmail.com](mailto:DrHortonz@hotmail.com) or text to 951-775-5536

**For Sale: Cabinet, FMX** mount \$15/100, Vibrator \$25, xray viewbox, Self-contained unit, VacFormer, Yoshida PA Xray. Text 714-3451120

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595



# LOU BERMUDEZ

*Dental Practice Broker*

(BRE License # 01102002)



## LANCASTER

Retiree 30+ yrs Goodwill. 1<sup>st</sup> Floor Location with Sign. 5 Ops plus room 2-3 more. **Large Patient Base** with 4 days of Hygiene/wk. Steady Revenues of \$650k, specialty treatment referred and long-term staff. Bread and butter dentistry only. Ideal for multi-specialty. Add management and watch the \$\$\$ skyrocket.

## RIALTO

Located on busiest Intersection, this GP and Ortho practice has over 15 years goodwill. Free-standing single/user building. 4 ops plus room to expand. Modern look. Operates as absentee ownership with Seller working 2 days per month so easy patient transfer. Some seller financing available.

## LOCATION NEAR LAX

Location + Location + HUGE sign + thousands upon thousands of daily commuters + free standing/single-user building with EXPOSURE + Modern, paperless, digital office. 4 ops facility with room for 2 more. Turnkey (starter) opportunity for under \$125k

## CORONA

Talk about potential!!!! Retiree with 35yrs Goodwill **referring out ALL specialty treatment**. Office opens 3 days with 4 days of hygiene per week. Stable annual revenues of \$700k even during Covid. Modern facility. Super transition planned. Rent under \$4500/month; Overhead at only 55%.

## BAKERSFIELD

**Practice & Building for Sale.** Over 50 years of Goodwill. Private/PPO ONLY. No Promotion. Very stable income over \$800k. Large facility. Large Exposure. Very loyal patients. Seller transition available. Excellent fit for multi-specialty group or absentee owner. Long-term staff in-place. Big Money Potential.

## WHITTIER

**Practice and Real Estate Available!!!** Multi-specialty practice opportunity. Practice revenues of \$750k on PT sched with zero promotion. Modern office with CT scan and milling machine. 5 ops plus room for more. Free-standing single-user building with extra large parking lot and HUGE sign. This one has it ALL!

## LAGUNA / SAN JUAN CAPISTRANO AREA

Long-Established Multi-specialty Practice with Ortho, Pedo and GP associates. Revenues only at \$1mill+ as Owner works very limited Sched and does No promotion. Visibility, main thoroughfare, EXPOSURE. Completed renovated and equipped in 2017 --- paperless, modern with 6 + ops. Only serious inquiries please.

**ORANGE:** Retiree with 25 years goodwill

**LAKEWOOD:** Long-estab private practice

**ROWLAND HTS:** Shopping Center location

**ARROYO GRANDE:** Revenues of \$500k

**CHINO:** Street-front with visibility

**WEST COVINA:** Denti-cal primarily

**BURBANK:** chart sale opportunity

**RIVERSIDE:** Revenues over \$400k part-time sched

**RIALTO:** Low Price; low rent; low overhead

**CANOGA PARK:** \$6K/month cap check

**BELL:** Profitable gen

**LOS ANGELES:** Strip Center with walk-ins

**SOUTH GATE:** Retiree; Low cost; cheap rent

**CITY OF COMMERCE:** retail; visible; long-estab

*Specializing in Practice Sales & Appraisals*

[www.ddspracticebroker.com](http://www.ddspracticebroker.com)

**(818) 999-9595**



# Made in the USA / 10 Year Warranty / Factory Direct 50 Years

## America Operatory

**\$5895/**

installed  
Free Shipping\*



150 Color Choices  
Made In USA

## Universal Operatory

**\$6795**

Installed\*



## Roadrunner Hybrid Dry Vacuum

Variable Speed

Reliable / Quiet

Powerful 2.5 - 3.5 HP

REBATES - \$500

**\$5295**



**NEW!**

2 HP  
Vacuum  
Pump  
**\$2295**



Quiet Air Compressors  
40 db QUIET  
Drying System  
In Stock  
Ready to Ship



**\$3795**

## Infinity Chair

**\$3295**

Add Massage  
Feature for  
Only \$500



Ortho  
Chairs  
**\$1795**



Pediatric Benches Starting  
**\$2395**



Normal Installation within 1.5 hours of Factory  
OAC Terms Apply\*

Dansereau Dental 1581 Commerce St. Corona CA 92880  
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

**6113 Moreno Valley** BOOMING DDS Lots of Goodwill in 2.5 days. Estab 39 yrs Most Beautiful office in town. Seller absentee as he has other business investments. 5 KAVO Ops Pan, digital x ray, upgraded like new cerec new camera and software 2200 sq ft Rent \$2500. great merger candidate. Call Tom Fitterer 714-345-9659

**Need part time associate dentist.** We are looking for an experienced part time associate dentist for our office in Chino, Ca. Starting at 1 day a week, days may be gradually added. Associate doctor needed especially for root canals more than 3 years of experience. Please email resumes to chinowhitedental@gmail.com.

**General Dentist Wanted Northridge, CA.** Offering per diem plus production bonus. 4 days per week with potential to grow to 5 days per week. Practice is growing. Associate to replace retiring doctor. Dentalrecruiter01@gmail.com

**General Dentist** needed Tuesdays for west Inglewood practice near 405, 3 yrs experience, send resume sor3985@gmail.com

**Dental Partner** - Looking for Dentist interested in Selling thier Dental Office, 50% or Less please contact at jtj11@hotmail.com

**Dental Assistant** needed, Bilingual English & Spanish Monday, Tuesday, Wednesday 909-989-4555/ 909-474-9751 San Bernardino

**6109 Laguna Niguel** Hi Visible Strip Shopping Center Estb Hus/wife team many years 3 ops Quality pts Beautiful office low rent Grossing \$400k IN 2 DAYS READY FOR FULL TIME Call Tom Fitterer PPS 714-345-9659

**BOARD CERTIFIED ORAL SURGEON** wanted for Dental Office in Northridge. 1 day/month, preferably a Friday. Email: oraldentalwork@gmail.com

**FOR SALE** GENERAL DENTAL PRACTICE IN San Diego, CA. Great start up practice located in Linda Vista, San Diego. 3 Op practice strategically located in a high traffic area. Ideal for a practitioner who would like to grow a practice with little risk, increase hygiene production, or to add to the practitioner's existing patient base. Recently renovated with new flooring and paint. 2 Digital x-rays in-operatory and new computers. Gross collection is \$100,000. Please send CV to ddsindavista@gmail.com

**Endodontist, LA, San Diego, OC** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Orange County:** Next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec. Ground floor retail. (DRE01993607) at (818)522-9123

# Want to add some WOW FACTOR to your office?

*Now is the perfect time to do Tenant Improvements!*

Transform your practice into a functional work of art.  
We've designed some of the most beautiful dental offices in California.

No job too big or too small....we do it all.  
Best rate you'll get!



## DESIGN/BUILD

**Plan and Permit Services**

**T.I.'s - Remodels - Expansions**

**Free Standing Buildings**

**Turn-Key Packages**

**Consultation**

*Free Estimates*



**ALL  
COUNTY  
CONSTRUCTION**

Bradley Jordan Construction Co., Inc. dba All County Construction

**562-989-3350**

E-mail: [jcardio@aol.com](mailto:jcardio@aol.com)

[www.allcountyconstruction.com](http://www.allcountyconstruction.com)

Jim Jordan: 714-356-1203 Cell



# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>La Jolla</b>	<b>\$1,795,000</b>	8 ops. 30 plus years of goodwill. Located in busy shopping center. High visibility, high quality, highly coveted practice. Many specialty procedures can be added. Solid net income as the collections far exceed the fixed overhead.
<b>El Centro</b>	<b>\$749,000</b>	6 ops. Established 24 years of goodwill. Excellent growth opportunity. Free standing office in prime location. New High Vac System. Established skillful staff with low turnover. Real estate/office available for eventual sale.
<b>Escondido</b>	<b>\$499,000</b>	3 ops. Stand alone, beautiful dental building. Real Estate is also for sale. All ortho being referred out - Invisalign can be added. Long term loyal staff wanting to stay on.
<b>Vista</b>	<b>\$249,000</b>	4 ops. 30 plus years of goodwill. Located in a premier professional building on 1st floor with prime visibility. Plenty of parking. Most all specialty work being referred out. Seller built out this location brand new 6 years ago so it is in pristine shape.
<b>Alpine/Julian</b>	<b>\$199,000</b>	3 ops. Small one day a week practice in small rural community. Incredible opportunity for growth and more days available for buying dentist to be there. A special practice in a special location that just needs a great doctor like you to take care of the patients.
<b>Fallbrook</b>	<b>\$545,000</b>	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.

View our website for current listings at: [www.KRpracticeSales.com](http://www.KRpracticeSales.com)

**SELLERS:** Ask us about our Risk-Free 30-day Listing Agreements!



**Ken Rubin Practice Sales, Inc.**  
4420 Hotel Circle Ct. Suite 350  
San Diego, CA 92108

**(619) 299-6162**



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

08/21

**Endodontic Explorers** DG-16(used), 2 Star Dental & 1 Hu Friedy. 14.00ea & 11.00ea respectively. E-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**SAN DIEGO** - Luxurious GP/Spec. office in downtown; Proj. approx. \$2.3M for 2021. NET \$1M. Prop. ID #5332. California Practice Sales. Phone: 714-639-2775

**Dental Assistant** and Receptionist position available parttime, San Diego, Mira Mesa. Please email; [mmmdentist@yahoo.com](mailto:mmmdentist@yahoo.com)

**TORRANCE** 7 ops, high producing, great visibility, 15 yrs Gdwill, Retiring Seller. Greg Beamer 909-542-4891

**GENERAL DENTIST NEEDED** IN MONTEREY PARK NICE STAFF, GREAT PATIENTS, BEAUTIFUL OFFICE CALL/TEXT: 626-277-5250

**ADEC BELMONT chairs and lights, TITANIUM AUTOCLAVE RESTORATIVE, SURGICAL INSTRUMENTS ETC ETC CLOSING OFFICE 818 3953535**

**Rush Sale** Belmont Excalibur + DCI. Complete all working properly. 4 available for pick up \$2,000 ea/obo. 818 2197256 Los Angeles. Hurry won't last!

**Hiring Experienced Dentist in Santa Monica** office. Great patients, staff, beautiful office and location. CALL 3103957221



## ***We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:***



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

# **Practices for Sale**

## **Tustin**

**Private General Practice** - Dr retiring 4 operatories grosses over \$575,000/yr on 3 ½ days/week- digital xrays, 3D conebeam/pano, 2 global microscopes, and Dentrrix computer system - Rent only \$3200/month inclusive - All equipment in great condition -

## **Visalia**

**Private General Practice** - Dr retiring after 37 years in this owner owned building - will sell building in 5 years 4 operatories in 1550 sq ft - all private insurance and cash - endo, surgery, ortho, implants referred out

## **Laguna Beach**

**Private General Practice** - Dr retiring 3 operatories grosses over \$800,000/yr on 4 days/week- digital xrays and Dentrrix computer system - Rent only \$2700/month - over 50% DentiCal

## **Poway (and/or San Diego)**

General practice for sale with some Ortho -2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good secondary practice or good for a new grad - Grosses \$220,000 but net income of \$150,000

## **Newport Beach**

**Private General Practice** - Dr retiring 4 operatories grossed over \$875,000/yr in 2019 on 4 days/week- 6 days of hygiene/week - digital xrays and Dentrrix computer system

## **Newport Beach**

**Premier Esthetic General Practice** - Dr retiring after 41 years -6 operatories in 2000 sq ft - grosses over \$1,600,000/yr on 4 days/week - 9 days hygiene/week - Dr prefers porcelain inlays/onlays on most teeth - will stay as an Associate - great match for Prosthodontist who likes esthetic dentistry -

## **Desert Hot Springs**

**Private General Practice** - a hidden gem practice - 3 ops in 1500 sq ft stand alone building - digital xrays and Panorex - grosses over \$500,000/yr on 4 days/week - very low overhead with high net profit

## **Anaheim**

**Private General Practice** - Dr retiring after 35 yrs - 9 operatories grosses over \$1.15 million/yr on 3 ½ days/week- digital xrays and Panorex -EZ Dental computer system

## **San Diego (and/or Poway)**

2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good secondary practice or good for a new grad - Grosses \$250,000 but net income of \$120,000



***Thomas & Fees Practice Sales***  
*"A better kind of practice sales company"*

**Philip L. Kempler, DMD, Broker**

**Days (714) 544-4341 • Evenings (949) 362-4749**

**Cell: (949) 395-6000 • FAX (714) 731-7296**

**www.TFPSales.com • E-mail: Phildr@cox.net**

# DON'T SETTLE WITH YOUR DENTAL WEBSITE

**First Time Ever !! Call for DISCOUNTED SETUP FEES on our Best Selling Standard 'PLUS' and Premier Design Website Options**

## STANDARD DESIGN

**\$999 \$499 Setup Fee**

Great for any dentist that needs an affordable, high quality & easy-to-use website

## STANDARD 'PLUS'

**\$1,499 Setup Fee**

Call for Discounted Pricing!  
All the benefits of the Standard with additional features

## PREMIER DESIGN

**\$2,499 Setup Fee**

Call for Discounted Pricing!  
Personalized / customized with all the features



► Compare all features & see samples at [docsites.com/pricing](https://docsites.com/pricing)

After Setup, the fee is only **\$49/mo.** and includes hosting & website updates or \$59/mo including SSL / secure certificate.

Already have a website?  
**Switch & Save Money,**  
now with *Easy SiteTransfer*.

**NO  
LONG  
TERM  
CONTRACTS!**



**The DocSites**  
Websites & Marketing



**1-888-980-4949**

[info@docsites.com](mailto:info@docsites.com) **docsites.com**

**\$250,000+/year, Dentist needed** in South Texas, kids/young adults, new grads/H1-B welcome, e-mail CV to [jmeski@gmail.com](mailto:jmeski@gmail.com)

**1700 square foot dental office** for sale! Established in 2016. 3 equipped operatories with 2 more plumbed operatories. Located in a busy Santa Clarita shopping center. 2 days per week For information, please email: [elaine222@sbcglobal.net](mailto:elaine222@sbcglobal.net)

"This is the second website that my office has used Docsites for. We are happy with both sites for our offices and appreciate how fast they take care of any issues or questions that we have had. Would highly recommend this company for your website and marketing needs," Natalie, Front Office. Visit [Docsites.com](https://docsites.com) or call 888 980 4949 and ask about our Trader Special Offer.

**Ready to Retire?** We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

**ORTHODONTIST NEEDED** in NORTH LOS ANGELES. 2 Days per month. Daily minimum and bonus for starts. Please TEXT 818-930-1447 or e-mail CV to "1nimastr@gmail.com".

**Associate dentist** wanted for a busy practice in DTLA. Denticol and PPO, adults and some children. Offering Competitive compensation. Text 310-666-5778

**Greenberg Dental Billing**, Outsourced Dental Billing Services, 97% Collection Rate. [greenbergdentalbilling.com](https://greenbergdentalbilling.com)

**CANOGA PARK DENTAL OFFICE FOR LEASE** with 50 years of goodwill. Existing dentist is month-to-month, leaving his satellite office. This turnkey office is plumbed, cabinets, the entire office floor is furnished by olive color granite stone and granite countertops with a lot of leasehold improvements, sign exposure, single story. For more info call 818-925-5041, Linda Brown, LDM Commercial, DRE#01465757

**GP looking to purchase.** 4+ Ops and 650K+ in collections. Inland Empire/San Diego. Please email: [SoCalDent1@gmail.com](mailto:SoCalDent1@gmail.com)

**PALMDALE** - (4) op comput G.P. Mixed Pts. Annual Collect. \$400K to \$450K. Digital x-rays. Seller retiring. D&M PRACTICE SALES (818) 591.1401

**Dental Office** for sale, only \$32K, 4 ops, San Gabriel, very low rent, many parking spaces. 626-986-8225

**Potential Law Suit? PAIN NEVER GONE AFTER ENDO? RCT Never healed? Broken Files? Perforation? Persistent Infection? NO PROBLEM!! TEXT Dr. Ismail 562-968-4061. [social-rootcanal.com](https://social-rootcanal.com)**

**Upland Dental** office for Immediate sale. 3 operatories, 1 x-ray. Great location. LOW rent. Call or text Angela Sharma 909-519-6397 or Monica Sharma 909-519-6451.

# A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

## MEMBER:

CA State Bar  
NC State Bar  
US Federal Courts  
US Federal Tax Courts  
Calif. Dental Licensure

## SERVICES:

Incorporation  
Dental Board Defense  
Buy/Sell Agreements  
Lease Reviews  
Space Sharing Agreements  
Insurance Audits  
Practice Sales

## TESTIMONIALS:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their profession-alism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my con-cerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca

## Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq

**Cell: 909-450-7158 • Toll Free 844-313-9900**

**Jenglaw.com**

750 W. La Habra Blvd., La Habra, Ca 90631

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835



\*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.



**General Dentist** - Moreno Valley Part time. Call Irene for more information: (909)241-1449 /ICsmilesdental@yahoo.com

**Traveling Oral Surgeon (DDS/MD).** Years of experience. Extractions/Implants/Bone grafts in your office. Will bring instruments/equipment. Traveling.OS18@gmail.com

**Dental Assitant,** Now Hiring. Email us at pomona@tinytotsdental.com or call us(909)634-8640. We are located in Pomona, CA.

**Are you passionate and excited about dentistry? Do you love learning and working with people with a growth mindset? Do you go out of your way to treat each of your patients with care and respect? IF YOU ANSWERED YES TO ALL OF THESE, PLEASE SEND YOUR RESUME TO US AT Dentist532@gmail.com**

**Retiring? Charts Wanted:** I am an ethical, conservative dentist on the Westside looking to grow my practice. 561.405.8270

**Now reaching over 39,700 California dentists...** nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

**Ocean Views Office for Sublease** in Newport Beach. 1800sq upscale office with 6 ops, spacious laboratory, CBCT. Perfect opportunity for performing high end dentistry. GP/Specialist. (949)939 6964

**6110 Pico Rivera/Paramount** and Whittier Blvd Hi Visibility Shop Center Hundreds of merchants in sq mile 4 ops plumbed 3 equipped Rent \$3015 Estb 30 yrs Gr \$225k, hundreds of Latinos. Cash Business Call Tom Fitterer PPS 714-345-9659 Full price \$185k Make Offer

**Learn how SAFE, EFFICIENT, and PREDICTABLE** adult oral sedation can be. Weekend certification course, affordable, practical. www.dentaloralsedation.com CIDE (805) 676-1063

**SANTA ANA GP** - Retiring Seller! 5 OPS! Busy Location! \$330K Annual Collections !Maria#01275112 !dentalpractices4sale@gmail.com ! 657-246-9770

**American Manufactured Dental Operatory** \$5895 includes Free Dentists Stool, 10 Year Warranty, 150 Colors. Call (800) 423 - 5657, or visit our website www.dhpdental.com

**Subscription Based Attorney services** for all your practice's legal needs, no more hourly billing, everything you need for one monthly rate. www.providerlegal.com

**Irvine practice** looking for dental assistant with x-ray license F/T, dental hygienist P/T, and Associate Dentist P/T. Pay based on experience. staff@irvinesmilearts.com, call: 949-726-1001 fax:949-726-1002

## **We GUARANTEE qualified new patients instantly!**

"By far the best team I've ever worked with. Even after having to close our practice for 2 months in 2020 during the COVID pandemic, we generated 331 new patients in just 9 and a half months!

**Get a \*free month of marketing (no obligation, continue only if you think it's worth it). See if your office qualifies.**

# **PDM™**

**Profit Dental Marketing**

**Call: (949) 502-4100**

**Email: dentaltrader@profitdentalmarketing.com**



www.profitdentalmarketing.com/dental-trader

**Dental Assistant** - Ontario CA With experience at least 3 years, able to take digital x-rays, make temporary crowns, organized and dependable. (Mondays, Wednesdays, Fridays and two Saturdays a Month. (909)2354148 zcar0329@msn.com

**Riverbank Practice For Sale** | \$1,300,000 | Tremendously profitable, 5 star practice run with top-notch efficiency! Contact info@integritypracticesales.com (855) 337-4337

**LOS ANGELES-GP** 7 ops | 2,400sq.ft. | Busy Shopping Center | Over 30 YEARS GOODWILL | 5 1/2 Years left on lease- \$630K Annual Collections | MARIA SILVA #01275112 - DENTALPRACTICES4SALE@GMAIL.COM | 657-246-9770

**Am selling** My Used OPPO UDP-205 4k Blu-Ray player Text me or call on + 1 (910) 586-2441 Email: paullarry86@yahoo.com

**FOR SALE:** 2 DCI CHAIR W/ DEL SYSTEM AND OVERHEAD LIGHTS. 10 YR OLD. FULLY FUNCTIONAL. 949-246-8034. AVAILABLE JUNE 26

**California Dental Certifications** - RDA State Test Review Manual \$95 Help get the edge you need to PASS the First Time Our Review Manual was Voted Best Most Helpful 858-722-8504 DentalCertifications.com

# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Bell, Bakersfield, Brentwood, Encino, Hesperia-Victorville, Huntington Beach, Lompoc, Los Angeles, Moorpark, Oxnard, Santa Clarita, Santa Maria, Sherman Oaks, Simi Valley and Upland.

**OXNARD GENERAL PRACTICE FOR SALE:** Practice collects an average of \$1,085,000 for the past two years with an average net income of \$400,000. Seller used to work in the practice but is not currently. The practice sees patients five days a week with four days of hygiene coverage. The practice refers all perio surgery and all ortho. There is minimal capitation and no Denti-Cal in the practice. The office has 8 equipped operatories with full computerization with Dentrix software, digital x-rays, panoramic x-ray and Cerec. Seller is retiring.

**SHERMAN OAKS GENERAL PRACTICE FOR SALE:** Established in 1950, this practice has treated generations of patients from the same family. Practice currently averages \$550,000 per year in collections on four days per week with four days of hygiene coverage. 44% of the practice production is from hygiene, exams and x-rays. Seller refers all oral surgery, all ortho, difficult endo and all perio surgery. The office has 5 equipped operatories and is computerized with Softdent software and digital x-rays. The practice does no marketing or advertising, does not accept any HMO plans or Denti-Cal and the practice gets 8-9 new patients per month. Seller is retiring.

**UPLAND GENERAL PRACTICE AND OFFICE CONDO FOR SALE:** Practice has been established since 1953 and with the current owner for 33 years. Seller works two days per week with two days of hygiene coverage. Practice collects an average of \$350,000 per year. Seller refers all endo, all oral surgery, all ortho and all perio surgery and does not do dentures or veneers. Lots of potential for income growth. The office condo is also for sale at \$605,000. The office is 1,166 square feet with three equipped operatories plus a fourth that is plumbed but not equipped. Asking \$110,000 for the practice and \$605,000 for the condominium.

**OXNARD CLINIC PRACTICE FOR SALE:** The practice has collected an average of over \$1.2M over the last 3 years with an absentee owner. There are seven days of GP coverage. The practice does have \$6,000+ per month of capitation and does have in-house specialists. The practice does not accept Denti-Cal, but this is an area that has significant potential for growth through the Denti-Cal program. The office has 11 operatories with a 3 chair ortho bay. The office is fully computerized with Dentrix software, digital x-rays, panoramic x-ray, CT scanner and Cerec. Seller is relocating.

**LOMPOC GENERAL PRACTICE FOR SALE:** Great family-oriented community in coastal Santa Barbara County. This practice has 40 years of goodwill in the town. The office collects an average of \$700,000 per year with an average net income of \$210,000 per year. Seller works three days per week but there are seven days of hygiene per week, completing over 50 hygiene appointments a week. Hygiene, exams and x-rays accounts for over 46% of the practice production. Seller refers all endo, all oral surgery, all perio and all ortho. Four equipped operatories with digital x-rays and Dentrix software. The office condo can be leased or purchased from the seller. Asking \$399,000.

**BAKERSFIELD GENERAL PRACTICE FOR SALE:** Well established family practice has consistently collected \$760,000 plus for the last five years with a net income of \$210,000 plus each year. Seller works four days per week. Hygiene has 60 plus hygiene recall patients per week. Seller refers all implant placement, most oral surgery, all perio surgery, all ortho and difficult endo. The office has four equipped operatories plus two additional operatories that are plumbed but not currently equipped. The office is computerized with Eaglesoft software and digital x-rays. The practice does no advertising, does not accept Denti-Cal or HMO plans. Motivated! Asking \$400,000.

**SANTA CLARITA FEE FOR SERVICE PRACTICE FOR SALE:** 36 years of goodwill in the same location. Seller is retiring. Practice collects just over \$1,000,000 per year with an average net income of \$480,000/year. Seller works 4 days per week and has 4 days of hygiene per week. Seller refers all ortho, molar extractions, implant placement, all perio and all ortho. The office has 3 equipped operatories plus one additional operator that is plumbed but not equipped. No advertising, no Denti-Cal, no HMO and not in-network with any PPO plans. Asking \$625,000. - SOLD AT FULL PRICE

**HUNTINGTON BEACH FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Historically, the practice has collected between \$1.55-1.6M per year with a net income in excess of \$700,000. In 2020, the collections were \$1,340,000 with a net income in excess of \$600,000. Collections for this year are back to pre-COVID levels. Seller works five days a week and has double hygiene every day. The office has 5 equipped operatories and is fully computerized with digital x-rays, panoramic and Picasso laser. The seller is a Delta Premier only provider. Seller is retiring. Asking \$1,250,000. - PENDING AT FULL PRICE

**UPLAND GENERAL PRACTICE FOR SALE:** Pre-COVID collections were consistently at \$300,000 per year with a net income of \$100,000 per year. Last year, collections were \$243,000. 54% of the production is from hygiene, exams and x-rays. The seller refers all endo, all oral surgery, all perio surgery and all ortho. Seller works four days per week and has four days of hygiene per week. The practice does no advertising. No HMO and no Denti-Cal. The office is in a retail shopping center and has 4 equipped operatories. Asking \$100,000. - SOLD

**TUSTIN GENERAL PRACTICE FOR SALE:** Well established practice consistently collects \$572,000-597,000 over the past four years with an average net income of \$245,000+/year. Currently producing at above pre-COVID rate. Seller works 4 days per week with 4 days of hygiene per week. Over 37% of the practice production is from hygiene, exams and x-rays suggesting a solid recall program and conservative practice. Seller refers all endo, all oral surgery, all perio surgery and all ortho. No advertising, no evenings and no weekends. Lots of upside for a buyer that does some specialty work and some marketing. Three equipped operatories with SoftDent software. Asking \$520,000. - SOLD AT FULL PRICE

**HIGH DESERT-VICTORVILLE-HESPERIA GENERAL PRACTICE FOR SALE:** Growing practice with great reviews. Seller works forty hours a week and has ten full days of hygiene per week. Practice collected \$950,000 in 2019 and \$979,000 in 2020 despite COVID! Net income was \$428,000. Seller refers perio, endo, third molar extractions and ortho. 55+% of the practice production is from hygiene, exams and x-rays. Very stable and deep patient base. The office has four equipped operatories with digital x-rays, digital panoramic and Dentrix software in a free-standing building. The building is available for \$450,000. Asking \$500,000 for the practice. - BUILDING AND PRACTICE SOLD AT FULL PRICE

**BELL CLINIC PRACTICE FOR SALE:** Predominantly Denti-Cal patients and 100% absentee operated. Practice collected \$1.1M in 2019 and \$952,000 in 2020 with a corresponding net income for an owner-operator of \$486,000 and \$435,000, respectively. The office is located in a large shopping center with significant foot traffic. The practice sees general dental patients on 3 days per week and ortho patients one day per week. There are six equipped operatories. Asking \$650,000. -PENDING



**LEE SKARIN and ASSOCIATES, INC.**

530 W. Stafford Road, Westlake Village, CA 91361

805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

*Serving the dental profession since 1959*

# of Your Dental Practice . . .

## Timing Can Be Everything

**LEE SKARIN AND ASSOCIATES...**

**the Name Dentists have Trusted Most Since 1959.**

### THEY'RE BACK!

And dentists are thrilled! Finally, some good news to talk about, patients are returning to dental offices and, in some cases, at unprecedented rates. Usually, summer is a relatively slow time of the year for dentists as kids are out of school and families are taking vacations. Compared to last year, when next to nothing was happening at this time of year, most dental offices have experienced a groundswell of growth; enjoying fully packed schedules and adding hours to meet the demand. Patients are comfortable coming in. They have work to be done and money to pay for it. Now represents an exceptional opportunity to buy a practice while interest rates are still extremely low.

As a seller there is, for the first time since COVID, a sense that the buyers are less afraid of the future. They were, in many cases, also the ones that were the first to be let go as dental clinics cut back staffing due to lower demand. Those lower in the proverbial pecking order had less seniority and were therefore more expendable. That realization has increased their awareness of the value of owning a practice versus being an employee of someone else. Also, as a seller, timing can be critical as the current administration eyes increases in the capital gains tax rates. The opportunity is there now. Strike while the iron is hot!

For the facts and not the fantasy about practice sales, call Kurt Skarin at Lee Skarin and Associates at **805-777-7707**.



**LEE SKARIN  
& ASSOCIATES INC.**



CA BRE #00863149

**Call for Free Consultation! 805-777-7707**

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)



# DENTAL ATTORNEY



*"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."*

Meir Agaki, D.D.S.

## Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

*Call for a complimentary consultation*

**Amy L. Borden, Esq., A.P.C.**

**888-416-1321**

**californiadentalattorney.com**

**amy@californiadentalattorney.com**

11.20

**ANTELOPE VALLEY GP FOR SALE** - 7 Ops, Digital, Paperless, 8 Days Hyg/wk. GR \$1.1M, Specialties referred. HSPPT-Kerri McCullough-949-300-0312 #CA2612 <http://www.HenryScheinPPT.com/CA2612/>

**For Rent: 1700ft<sup>2</sup> Dental Office** Space Next to California State University San Bernardino. Call John at 909-709-8889.

**Beverly Hills Triangle** Dental office. 4 chairs. 2 hygiene days and 2 doctor days per week. Collected \$375K+ in 2020. Projecting \$450K in 2021. PPO/some HMO/FFS. Practice is 100% assoc run. Seller consistently recorded Collections of over \$1M when practicing, nothing stopping an ambitious buyer from doing the same. Excellent website and Social Media reputation in place. Asking \$250K total with only \$50K down. Owner will carry the balance. Please call (323) 533-3201 to schedule a showing.

**DENTAL ASSISTANT** OR RDA NEEDED FOR A GENERAL DENTAL OFFICE IN CULVER CITY. PART TIME. CUREMAN11@GMAIL.COM

**Why pay retail for new upholstery?** Customizable chair and stool upholstery kits are just a phone call away. Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**Free Retirement Plan** Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**NEED ORTHODONTIST** (dental provider) that come w/ their own assistants/traveling ortho. email [kidsdental6969@gmail.com](mailto:kidsdental6969@gmail.com)

**Gina Gonzalez DDS Transitions Consultant Realtor® DRE02131135 310.562.0828** I have a Dental Consulting Service after a hand disability which left me unable to practice after 27 years. Do you need to streamline systems and get the office to run profitably? What is your 5-year plan? Do you have your financial and practice goals solidified for the FUTURE? I'm here to help make it easy. [Drgina310@gmail.com](mailto:Drgina310@gmail.com) Berkshire Hathaway HomeService California

**WLA Restorative** Associate Part-Time. Fee-4-Service Practice Seeks Experienced Dentist. Pls Send CV to [LEETDDS@GMAIL.COM](mailto:LEETDDS@GMAIL.COM)

**Slow-spnd Handpieces(2)** by DDS, omni torque, gd condition, in storage for last 7yrs, 125.00ea, e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**SANTA MARIA** - GP in medical condo w/ 4 ops. Proj. approx. \$783K for 2021. Averaging approx. \$65K/mo. California Practice Sales, Inc. Phone: 714-639-2775

**6101 Beaumont/Banning** 26000 NEW HOMES TO BE BUILT 5 MIN FR RETIRING DDS estb 1986 having 4900 reg patients, 1550 sq ft(Dental Condo avail) 3 ops rent 1650, Gross \$365k; 5 Hyg days, now servicing two large retirement centers Opp to dramatically double/triple Volume. Best Buy Call Tom Fitterer PPS 714-345-9659

**Hiring Dentist in Mission Viejo** w/option to buy practice. Pay based on expertise. Text Irina at (949) 791-7345.

**New Listing!** - Long Beach #1149 - Restorative dental practice. Three year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking price \$595,000. Contact: info@wppps.com

**Dental Office for lease, great location in Upland, CA.** Existing dentist relocating leaving the office plumbed, cabinets, counters and a lot of the leasehold improvements stuff. For further information you may contact Dr G. On 626-826-3501

**ELA Dental** office for lease. turn key 4 ops 1500sqft. Great location and visibility. 20 years history. Dean(310)801-0403

**General Dentist Looking for an Energetic and Experienced General Dentist** with at least 5-10 yrs of experience for a well established private family practice in the San Fernando Valley (North Hollywood, Northridge and Van Nuys. Knowledgeable in all aspect of dentistry. Please email your resume to:marbellysandino@verizon.net

**ENCINO, 2 ops** office for rent. Very cozy, comfortable and on the boulevard. Great terms. Up to 3-4 days/WK. 818-625-6030

**Implants C1** MIS implants for sale. Expire in 2022. Will take best offer. Contact Dr Mitch if interested. 818-917-8254

**NEWPORT BEACH PRACTICE FOR SALE** – 6 operatories grosses \$1,600,000/yr on 4 days/week –9 days hygiene/week - specializes in Esthetics with porcelain inlays/onlays – great for Prosthodontist - Thomas & Fees Practice Sales (714) 544-4341

**Fazel is very knowledgeable** and current with the latest updates. He helped me with my dental practice acquisition. He is kind and attentive and advises for success for his clients. Highly Recommended! DentalCpaCa.Com

**General Dentist** needed 2-4 days per week at www.lancasterdentalgroup.net Family practice Call Dr Mitch 818-917-8254

**Dental Staff Needed, New** GP in Rancho Cucamonga. Front &/or back. Experienced. Email resume to smileexpertsdental@gmail.com

**granada hills** 25 yrs dental office 4 sale, 700 sq ft, 2 operative rooms, low rent, good location. \$70k, 818-363-6776

**ENDODONTIST WANTED** FOR A GENERAL PRACTICE IN CULVER CITY, CUREMAN11@GMAIL.COM

**HANDSANITIZER 70% ALCOHOL WITH ALOE VERA AND VITAMINE E**, 16 FLOZ, \$2.00 PER BOTTLE. CUREMAN11@GMAIL

**GP P/T DENTIST Needed** for our Alhambra office. Must be experienced, Email alhambradental@hotmail.com call 714-400-7734

**Traveling Periodontist** - bring own instruments and materials to your office. Text/call 323-546-4867.

**\$Dental Hygienist.** \$High Pay. In Anaheim. Contact Myra 323-456-7377 or kidsdental.myra@gmail.com

**Ortho Dentist** In Bell, Compton and Santa Ana. Contact Myra 323-456-7377 or kidsdental.myra@gmail.com

**Dentist Managing to Partnership.** Super productive DentiCal/PPO practice in the SF Valley. Email Melnel1967@gmail.com

**Dentist needed** for children and adults in SF Valley. Motivated, 3 y exp. \$850 or % daily. Email LADDS96@gmail.com

**Looking for** joining an office as associate. Doing high end dentistry. Only in Orange County. Email address is yadm9092@gmail.com

**Attn Dentists:** You can fulfill your CE requirements with our LIVE Webinar series, all Live Credits, all Classes on Sundays. Learn the latest in treatment techniques for only \$349 for 3 courses, 21 CA CEs –call 310-663-4055, visit www.xcelseminars.com or see Xcel Seminar's insert for details.

**DENTAL PRACTICE in RIALTO.** 2021 Projections ~ \$352K. DentiCal & PPO/FFS. Shopping center. 3 eq. ops. Low rent. Low overhead. Call Loc Pham, BRE#0187578. (714) 550 - 7494. https://LCFpracticesales.com

**Endodontist, LA, San Diego ,OC** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**GARDEN GROVE** 7 ops, 2,400 sq. ft., busy corner, all digital, recently remodeled suite. Greg Beamer 909-542-4891

**Van Nuys** - Looking for associate dentist to work 1-3 days/week. Send resume to familydentistry91406@gmail.com

**Dental Equipment** For Sale : Two Proma Dental Chair unit in a great condition. Two Gendex X-ray unite in a great condition. One Copeland/ quality compression great condition. PLEASE CONTACT US AT (818)735-3800 OR AGOURADENTAL@GMAIL.COM

**Cadco Alginator** II by Kerr Restoratives, gd condition, for an uniform algnate mix, 275.00. e-mail im2near@yahoo.com.

# If you have cell service...

## ...you have The Dental Trader!

*As mobile as you are.*  
**dentaltrader.com**



**Looking to Buy Dental Office** with or without patients in North Hollywood area. Can be Leasehold. (818) 679-1780 Albert

**PERSISTENT PAIN AFTER ENDO? RCT Never healed? Broken File? Perforation? Persistent Infection? Can't find Canals? Potential Law Suit? All Gone!! TEXT: Dr. Ismail 562-968-4061. Socal-rootcanal.com**

**4088 - Beaumont/Banning** – 30 minutes to Palm Springs. 26,000 new homes to be built within 5 minutes of office. Rent \$980 gross \$250k Net \$200 CASH BUS Patient pay on arrival (no bills). DENTCONDO Practice 125K Tom Fitterer PPS 714-345-9659

**Assoc Dentist** Seeking Assoc Dentist for busy LA office Excellent opportunity for production Great team Send resume to Admn75@yahoo.com

**Refinance your dental loan** today and save. Contact Howard Boles at HomeStreet Bank. 949.379.5704. Member FDIC. Equal Housing Lender.

**Space available to rent in** a dental office excellent location in West Hollywood CA. For more information contact us at 310 278 9121.

**ROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com**

**"52 New Patients in 6 Months!"** - Work less while getting new patients or you don't pay us. See if you qualify for first month free: (949) 502-4100 or DentalTrader@profitdentalmarketing.com - Profit Dental Marketing

**"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."** Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**BPALM DESERT GP FOR SALE** - 4 Ops, Retiring Seller, High-End Area. GR \$809K working 16 days/mo. HSPPT-Kerri McCullough-949-300-0312 #CA691 <http://www.HenryScheinPPT.com/CA691/>

**California Dental Certifications-RDA Prep Course** X-Ray Cert, California Practice Act, CPR/BLS, 8 HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, \*Bonus-RDA Review Manual\* 858-722-8504 DentalCertifications.com

**"Do you have associates?** Are you paying them as 1099s or employees? Call today for your free consultation as to best practices." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 [www.californiadentalattorney.com](http://www.californiadentalattorney.com)

**Leasehold, Equipments walnut, CA** 91789, 8 Op.s 4000 SQF, State of the art, Great exposure maxwellnazari@yahoo.com 909-528-3594





The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

Explore **FREE** resources about **COVID-19** and  
your Dental Practice at [JSDLawOffice.com/COVID19](http://JSDLawOffice.com/COVID19)

CALL **888.212.DUMM (3866)**

EMAIL [info@jsdlawoffice.com](mailto:info@jsdlawoffice.com)

FAX **949.606.8624**

VISIT [jsdlawoffice.com](http://jsdlawoffice.com)

## LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS  
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS  
OFFICE & SPACE-SHARING AGREEMENTS  
OFFICE LEASE REVIEW AND NEGOTIATION  
REAL ESTATE PURCHASE AGREEMENTS  
PURCHASES/SALES OF DENTAL PRACTICES  
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES  
COMPLIANCE WITH THE DENTAL PRACTICE ACT  
EMPLOYMENT LAW & CONTRACTS

**Attorneys at Wood & Delgado** are "honest, accurate, efficient and confident." Trust your future with the Best. **FREE** consultation! Call 800.499.1474 or visit [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**BAKERSFIELD #29** – HUGE PRICE REDUCTION. (4) ops./3 eq't'd. Mixed pts. Cap Ck. ~ \$3.5K/mos. Gross \$600K/yr. Net \$350K+. Seller retiring. D&M Practice Sales (818) 591.1401

**Dentist to do endo in office proficient molar endo 50% production Compton Dr Cobb 3106322113.**

**Need a Dental CPA?** We are a California CPA working focused on dentists. Visit us at [mydentistcpa.com](http://mydentistcpa.com). 949-485-2011.

**SOUTH ORANGE COUNTY** - High Production Perio with solid referral network. \$2.65M [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Brand New Encino Dental office for lease. 6 fully plumbed and 4 fully equipped rooms. Great visibility On Ventura Blvd. Start your practice or relocate your existing practice. Call Dr. Benny at 818.631.3368 or Email [DrBennyk@gmail.com](mailto:DrBennyk@gmail.com)**

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**Need Dental assistant and Ortho RDA assistant FT/PT in Huntington Park, great salary. Call (310)384-4360**

**3 Ops** Ontario, 20+ years at the same location. Digital x-ray and charting. Great location. Call or text 424-888-0485.

**GP/PEDO needed** in busy dential office in South Gate. Base or 30% production, whichever is greater. Must be experienced, fast and courteous. Contact Dr. Natalie (818) 653-7778

**Part time** general dentist needed for an office in Montebello area. Please call (818)437-4666

**Acupunctrist** in your Practice, Bring Less PAIN & Better RECOVERY, Email [Info@ShafaaCenter.com](mailto:Info@ShafaaCenter.com)

**Endo Needed** for Office in LA, Email [Info@ShafaaCenter.com](mailto:Info@ShafaaCenter.com)

**Encino:** Dream office 5 ops, all the digital tech. Cerec, retiring dentist near \$900k collections. (DRE01993607) (818)522-9123

**Exodontist, 3rd molars, wisdom teeth,** surgical extractions, tori. Dential provider, Work weekends. Email: [h@doc2c.com](mailto:h@doc2c.com)

**Dental Receptionist** Needed full time. Must have some experience. Please email resume to [northridgedentalcenter@yahoo.com](mailto:northridgedentalcenter@yahoo.com)

**Need Dental Assistant** for Alhambra & Pasadena offices. at least 3 yrs experince. call 626-289-6815 & fax to 626-289-5526

**SAN DIEGO** - Luxurious GP/Spec. office in downtown; Proj. approx. \$2.3M for 2021. NET \$1M. Prop. ID #5332. California Practice Sales. Phone: 714-639-2775

**Periodontal Probes,** Hu Friedy PCP-12, 5 New cond., color coded. 15.00 ea e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**Need Experienced Dentist** for Yorba Linda & Laguna Niguel offices. must be motivated. call 714-400-7734. fax 626-2895526

**Dental office compressor 4 sale:** Air Techniques-Air Star/ double compressor double vaccum, 3/4 HP, Type U therm protected, 1650 RPM..\$3700.000. (661)472-8837/ [drbae@peterbaedds.com](mailto:drbae@peterbaedds.com)

**3 Op** Dental office space for Rent in Riverside, CA. Great for any Specialist. Low Rent. Flexible lease. Call 323-500-9925

**Volunteer dentists needed to provide** free dental screenings to the underserved. Thank you. [info@oraldisabilityrescue.org](mailto:info@oraldisabilityrescue.org)

**Dentist. Tulare, CA** Part time eventually to full time.\$650-800day willing to relocate. email resume to [borisdds@gmail.com](mailto:borisdds@gmail.com)

**6084 - West LA.** DDS doing volume exceeding \$1 million on low cost Dentistry. Very high Net Profit over One million as well. Call Tom Fitterer PPS 714-345-9659



## INTEGRITY PRACTICE SALES

**(855) 337-4337**

**www.integritypracticesales.com**



**DRE #01911548**

**Broker-Partners: Bill Kimball, DDS and Darren Hulstine**

### San Diego, Orange County, Los Angeles

- **SOLD! Vista Practice + RE | Practice \$100k, RE \$390k | 3 ops** | Includes equipment. Call Tim at (714) 272-8404.
- **SOLD! Bonita | \$295,000 | 3 ops** | Beautiful modern office in busy location. Call Tim at (714) 272-8404.
- **IN ESCROW! Chula Vista | \$415,000 | 5 ops** | Updated, modern practice in nice medical building. Call Tim!
- **Newport Beach | \$549,000 | 5 ops** | Contemporary office near Fashion Island. Call Tim at (714) 272-8404.
- **IN ESCROW! Rancho Mirage | \$1,200,000 + RE | 7 ops** | Very profitable, well managed practice. Call Tim!
- **Palm Desert | \$1,100,000 | 8 ops** | Super Premium, Fee for Service practice. Call Tim at (714) 272-8404.
- **Palm Springs | \$305,000 | 4 ops** | Golf capital of the world! All digital, modern practice. Call Tim at (714) 272-8404.
- **Garden Grove & Irvine ENDO | \$755,000 | 5 ops** | Two endo practices. Call Tim at (714) 272-8404.
- **Agoura Hills | \$225,000 | 3+ ops** | Fast-start practice in upscale area! Call Ken at (805) 338-5850.
- **IN ESCROW! Glendora | \$230,000 | 3 ops** | Established GP in shopping center, off 215 FWY. Call Ken at (805) 338-5850.
- **IN ESCROW! Beverly Hills | \$450,000 | 3 ops** | 5 Star practice downtown with great lease! Call Eddie at (310) 595-0203.
- **SOLD! Beverly Hills | \$250,000 | 3 ops** | Steadily growing in a beautiful medical building. Call (805) 338-5850.

### Ventura & Santa Barbara

- **SOLD! Simi Valley | \$245,000 | 4 ops** | 5-Star Practice in busy shopping center! Call Ken (805) 338-5850.
- **Ventura | \$455,000 | 4 ops** | Beautiful, high-tech GP in prominent building! Call Ken at (805) 338-5850.
- **IN ESCROW! Ventura | \$385,000 | 3 ops** | Room to expand in well managed, profitable GP. Call Ken at (805) 338-5850.
- **Ojai | \$350,000 | 4 ops** | Attractive, state of the art practice with high ceilings and picture windows. (805) 338-5850.
- **IN ESCROW! Ojai | \$395,000 | 2 ops** | Busy, fully digital office with light schedule. Call Darren at (805) 878-0633.
- **IN ESCROW! Oxnard Turnkey | \$105,000 | 4 ops** | Cozy office in modern highrise! Call Ken at (805) 338-5850.
- **IN ESCROW! Ventura | \$450,000 | 4 ops** | In busy shopping center. Low overhead! Call Ken at (805) 338-5850.
- **SOLD! Santa Barbara | \$705,000 | 5 ops** | Upscale office near downtown. Call Darren at (805) 878-0633.
- **Santa Barbara County | \$465,000 | 4 ops** | 30-year practice with glowing reviews! Call Darren!
- **IN ESCROW! Santa Barbara County | \$495,000 | 4 ops** | 100% Fee for Service, Fully Remodeled. Call Darren!
- **SOLD! Santa Barbara | \$520,000 | 2 ops** | Successful 5-star practice downtown. Call Darren at (805) 878-0633.
- **Santa Barbara | \$99,000 | 3 ops** | 44 year established with room to grow. Call Darren at (805) 878-0633.
- **NEW! Northern Santa Barbara County | \$350,000 | 3 ops** | Profitable Pediatric and GP in busy area! Call Darren!
- **Lompoc | \$200,000 | 3 ops** | Established in attractive retail center. Call Darren at (805) 878-0633.
- **Lompoc | \$179,000 + RE | 8 ops** | Recently remodeled near Air Force Base. Call Darren at (805) 878-0633.
- **Lompoc Dental Suite | \$590,000** | Two suites, for sale or lease. Call Darren at (805) 878-0633.
- **Central Coast | \$375,000 | 3 ops** | Beautiful office with lots of upside potential. Call Darren (805) 878-0633!
- **Central Coast | \$499,000 | 4 ops** | Located in a gorgeous medical office off Hwy 1! Call Darren at (805) 878-0633!
- **SOLD! Santa Maria | \$2,235,000 | 6 ops** | Fantastic practice in a popular medical building. Call Darren!
- **IN ESCROW! Santa Maria | \$1,135,000 | 4 ops** | Great GP (collected \$1.4M) with RE in growing area. Call Darren!
- **Santa Maria | \$140,000 | 3 ops** | 20 years of goodwill at comprehensive GP. Call Darren at (805) 878-0633.
- **SOLD! Santa Maria | \$253,000 | 4 ops** | 38 years goodwill, friendly near town center. Call Darren at (805) 878-0633.

## Call (855) 337-4337 today for a free, confidential valuation!



**Scott Taylor, MBA**  
(650) 374-9383  
DRE# 01864709



**Al Galvis**  
(818) 298-9770  
DRE# 0170273



**Nelson Reynolds**  
(510) 501-1959  
DRE# 02124985



**Eddie Delshad, DDS**  
(310) 595-0203  
DRE# 01864709



**Tim Miller**  
(714) 272-8408  
DRE# 02107070



**Brian Flanagan**  
(707) 898-0842  
DRE# 01947466

### Bay Area & San Luis Obispo County

- **San Luis Obispo | \$349,000 | 4 ops** | Premium GP in highly desirable location! Call Darren at (805) 878-0633.
- **SOLD! San Luis Obispo County | \$415,000 | 4 ops** | Spacious office! Call Darren at (805) 878-0633.
- **SOLD! Central Coast | \$299,000 | 3 ops** | Highly profitable, state of the art, near beach! Call Darren!
- **Central Coast Wine Country | \$399,000 | 5 ops** | Beautiful, successful practice in a great location. Call Darren!
- **Monterey Peninsula | \$575,000 | 7 ops** | Building for sale with tenant income! Call Darren!
- **SOLD! Carmel | \$419,000 | 4 ops** | Live and work in beautiful, sea-side Carmel! Call José at (925) 382-9525.
- **SOLD! Monterey Peninsula | \$329,000 | 3 ops** | 100% Fee for Service near Cannery Row! Call Darren!
- **IN ESCROW! Santa Cruz | \$1,150,000 | 4 ops** | Exceptionally profitable, state of the art GP! Call Brian!
- **SOLD! Los Gatos | \$595,000 | 5 ops** | Profitable, high tech, room for expansion! Call Darren (805) 878-0633.
- **San Jose | \$545,000 | 5 ops** | Profitable open concept in charming neighborhood. Call Scott at (650) 374-9383.
- **IN ESCROW! Sunnyvale | \$350,000 | 5 ops** | Tons of opportunity! Priced to sell. Call Scott at (650) 374-9383.
- **Milpitas | \$455,000 | 4 ops** | All digital general practice in busy shopping center. Call José at (925) 382-9525.
- **SOLD! San Francisco | \$949,000 | 4 ops** | Very profitable, sophisticated GP. Call Darren at (805) 878-0633.
- **Oakland | \$550,000 | 3 ops** | Very profitable, high traffic, high volume. Call Scott at (650) 374-9383.

### Central Valley, Sacramento, & Northern California

- **Bakersfield | \$350,000 + RE \$695k | 5 ops** | Bright, paperless office in desirable med center. Call José!
- **NEW! Turlock Turn-key | \$295,000** | Fully renovated endo practice, priced to sell! Call José at (925) 382-9525.
- **NEW! Manteca | \$315,000 | 3 ops dedicated to buyer** | Partnership opportunity at successful group. Call José!
- **NEW! Riverbank | \$1,300,000 | 6 ops** | Profitable, modern GP in peaceful suburb. Call Brian at (707) 898-0842.
- **NEW! Dublin | \$180,000 | 2 ops** | Modest practice, low overhead, room for growth! Call José at (925) 382-9525.
- **Bakersfield Prosthodontist | \$349,000 | 4 ops** | One of two in the city! Call José at (925) 382-9525.
- **Bakersfield | \$799,000 | 6 ops** | Very profitable, associate run modern office. Darren at (805) 878-0633.
- **Fresno | \$280,000 | 3 ops** | Turnkey plus, merger or second location. Call José at (925) 382-9525.
- **SOLD! Fresno | \$790,000 | 6 ops** | Growing and Profitable GP! Highly rated practice. Call José at (925) 382-9525.
- **Merced | \$365,000 | 4 ops** | Growing area, shopping center location, hightech! Call José at (925) 382-9525.
- **IN ESCROW! Elk Grove | \$725,000 | 4 ops** | Established practice in busy retail center! Call Nelson (510) 501-1959.
- **Cutler | \$185,485 incl. RE** | Turn key with 400 charts. Price includes real estate! Call José at (925) 382-9525.
- **IN ESCROW! Sonoma | \$999,000 + RE | 9 ops** | Spa-like office, high tech equipment! Call Brian at (707) 898-0842.
- **Tulare County | \$349,000 | 6 ops** | Fast start, huge opportunity! RE available. Call José at (925) 382-9525.
- **SOLD! Porterville | \$1,140,000 | 12 ops** | Very lucrative partnership! Call José at (925) 382-9525.
- **Delano | \$879,000 | 5 ops** | Extremely profitable, hightech GP. Great reputation! Call José at (925) 382-9525.
- **IN ESCROW! Visalia | \$925,000 (+ RE \$1.225M) | 10 ops** | State of the art, modern. Call José at (925) 382-9525.
- **IN ESCROW! Tahoe Area | \$710,000 + RE | 6 ops** | 5 Star, super premium. Call Brian at (707) 898-0842.



# NOTE THE DATES

**D&M**  
PRACTICE SALES AND LEASING  
866.425.1877  
(Outside So. CA) or  
818.591.1401  
www.dmppractice.com

**ALL COUNTY CONSTRUCTION**  
562-989-3350  
E-mail: allco3350@aol.com  
www.allcountyconstruction.com

**CALIFORNIA PRACTICE SALES, INC.**  
800-697-5656  
714-639-2775  
www.calpracticesales.com

**INTEGRITY PRACTICE SALES**  
(855) 337-4337  
www.integritypracticesales.com  
CA Broker #0111548

**Dental CPA**  
Independence, Integrity, Cooperation  
Fazel Mostashari  
M.D., C.M.A.P.S., C.P.A., C.D.A.  
Master of Business Taxation, M.B.T.  
Certified Public Accountant, CPA  
(818) 884-2549  
DentalCpaCa.Com

**LEE SKARIN & ASSOCIATES, INC.**  
DENTAL PRACTICE BROKERS  
805-777-7707  
630 West Stanford Road Westlake Village, CA 91381  
www.lee-skarin.com

## SEPTEMBER 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

LABOR DAY

DENTAL TRADER  
READER AD DEADLINE

CDA CONVENTION - SAN FRANCISCO

August

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

### THE Dental Trader

Free Subscriptions • Free Ads for Dentists &amp; Staff

dentaltrader.com • 877 888 4237 (4ADS)

October

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

**Complicated Endo?**  
Expert Endo in Your Office  
Call 562 968 4061  
www.socal-rootcanal.com

**Professional Practice Sales**  
No. California  
415-892-3500  
www.ppsellsdds.com  
So. California  
714-832-0230  
www.ppsdental.com

**The Dental Trader**  
dentaltrader.com

**ddsmatch.com**  
Ready to Sell  
Your Practice?  
(855) 546-0044

**DISABILITY CLAIM ADVICE**  
Since 1995 secured over  
1.8 Billion dollars  
in benefits  
for disability claimants.  
ART FRIES, RHU  
1-800-967-1911  
WWW.ARTFRIES.COM  
friesart@hotmail.com

**Superior UPHOLSTERY**  
Celebrating our  
40th year in Business  
407-841-2313  
www.Superiorupholstery.com

## LABOR DAY - SEPTEMBER 6

## CDA CONVENTION

## SAN FRANCISCO - SEPTEMBER 9-11

**Lompoc general practice** collects \$700,000/yr with an average net income of \$210,000/yr. 7 days of hygiene per week. 4 equipped ops. Refers all specialty work. Asking \$399,000. Call Kurt Skarin at 805-777-7707

**RDA/RDAEF NEEDED FOR PRIVATE PRACTICE IN GLENDALE.** SALARY WILL BE DETERMINED ACCORDING TO EXPERIENCE (HIGH COMPENSATION). PLEASE EMAIL AT yvettegulesserian@yahoo.com or text at (818)429-9157.

**Sale: Scan-x/pano** with plate #1, 2 \$5000. Heavyweight Chart folders with dividers/pockets \$30 25/box janatran1@yahoo.com

**Capnography machine Oridion Microstream 20P SpO2 Retired OS** Includes all sensors Excellent condition \$300 jawdok@att.net

**BH Dental Office 4** Chairs 4 Rent or Lease or Buy Practice, Ground Floor Corner, Lasky & Charleville, 310-392-2022, Mark

**TRAVELING PERIODONTIST-IMPLANTS /Sinus lifts/CT grafts/ Osseous/Ridge Aug. Will bring all instruments + materials. LAperiodontist@gmail.com**

**Unitek/3m Adult** Anterior Polycarbonate Kit, 275.00. e-mail im2near@yahoo.com.

**GP wanted for LA practice.** We will provide once a month hands-on training for surgical extractions, bone grafting, endo, restorative, crown & bridge. Great compensation & other benefits! PAPDentalCorp@gmail.com

**DEBT COLLECTIONS. FREE CREDIT REPORTING.** No Collection=No Fee. In California Since 2001. Friendly but Firm. Call PAUL BISHOP 888-860-2950. DENTAL COLLECTION SPECIALISTS. DirectCreditControl.com

**Energetic RDA wanted in** Culver City, Email us your resume to makeyusmile@yahoo.com

**PALM SPRINGS** Leasehold Improvements & Equipment For Sale, 4 Ops. Great Location, Low Rent. Please text 760-832-1331

**ORTHODONTIC solution.** ORTHO team will treat patients at your office, taking care of all clinical matters. Clear aligners, ceramic and metal brackets. English/Spanish speaking staff. OC/LA offices with over 17 yrs of continuous service. yourorthodonticsolution@gmail.com

**Experienced Implant** Dentist Needed to Place Dental Implants. 1x a Week. Los Angeles Area. Call 818.439.9954. Good Pay.

**OFFICE SPACE LEASE TAKEOVER** Excellent location with beautiful 3 ops office for over 20 years is available for lease takeover. In BRENTWOOD close to 405 & West LA. Simple, transferable lease with option to renew. Ideal for existing office owner who wants to have low rent or startup dentist. All utilities are included in the rent. A must-see. Please contact zirapixel@gmail.com for more info.

**Learn how adult oral sedation** can expand the quality of care of your practice. 3-day course [www.dentaloralsedation.com](http://www.dentaloralsedation.com) CIDE (805) 676-1063

**Thomas Sudbijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

**Stand Alone Building(s) - For Sale or Rent - on a very busy intersection - corner lot building - perfect to convert to a dental office - City of Escondido - Call(562)207-7888.**

**Monterey Peninsula Practice For Sale** | \$574,000 | High-tech adult practice with top drawer equipment, 5 ops + hygiene, 30+ years established, owner available to aid transition, building purchase optional. Affluent community/patient population. 2021 projected revenue \$800k+. Contact info@integritypracticesales.com (855) 337-4337

**Dentist and Assistants Stools Value Package** \$599 for both, 150 Color Choices manufactured in the California. Call (800) 423 - 5657, or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**Practice Purchase:** Flat fee & unlimited legal counsel to purchase the practice of your dreams, \$4,500. [www.providerlegal.com](http://www.providerlegal.com)

**Practice Sale Imperial Valley** Busy, well established, excellent location 50% ins & 50% medical and cash, collected 867K 2019, Low rent/ overhead, price reduced for immediate sell. Call/Text (760) 791-9392

**Associate dentist** wanted for a busy practice in DTLA. Dential and PPO, adults and some children. Offering Competitive compensation. Text 310-666-5778

**San Clemente Dental Hygienist Position Available; Monday 8AM-4PM and Wednesday 7:30-4:30.**

**1 in 5 dentists** currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is the only publication mailed to all 39,700 of them. Place your ad today, visit [www.dentaltrader.com](http://www.dentaltrader.com), free ads for dentists and staff. Very affordable ads for everyone else.

**6085 - Estb 1984 Torrance/PCH/Hawthorne Blvd** - 70k-100k auto pass dental bldg daily 9,000 charts. HMO \$5,000/mo 2 Specialty days; potential to do \$2.5 million 6 Ops, 2,000 sq.ft.- Tom Fitterer PPS 714-345-9659 Affluent Area This is opp to net a million with owner operator within 3 yrs. Great for Husband Wife team or DSO

**Impression & Temporary Guns** DS50 4:1/10:1, one Danville & one Dentsply gun, 50.00 each. e-mail im2near@yahoo.com.

**COASTAL LA COUNTY GP FOR SALE** - 3 Ops, Beautiful Location, Digital Pan/Ceph, Specialties Referred. GR \$863K. HSPPT-Kerri McCullough - 949-300-0312/Jaci Hardison - 714-318-4911 #CA2489 <http://www.HenryScheinPPT.com/CA2489/>

**Playa Vista-Adjacent Equipped Dental Office** with 2 operatories (possible 3rd) for lease or sale. Call 310-823-8595

**California Dental Certifications-RDA Prep Course** X-Ray Cert, California Practice Act, CPR/BLS, 8 HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, \*Bonus-RDA Review Manual\* 858-722-8504 [DentalCertifications.com](http://DentalCertifications.com)

**ORTHODONTIST HELP** GENRAL DENTISTS WITH INVISALIGN CASES BY REMOTE DISTANCE, REASONABLE FEES, DDSORTHODONTICS@YAHOO.COM

**New Grads Welcome! GP position available.** Join our team of GP's & Specialists. We will cover your professional liability insurance. PAPdentalCorp@gmail.com

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

CPA & DDS  
**Wiederman & Madurowicz-Potter**  
 PREMIUM PRACTICE SALES



Arthur Wiederman  
#01511095



Dr. Bogdan Madurowicz  
#02055720



Dr. Phil Potter  
#01780656

YOUR BRIDGE TO A SUCCESSFUL TRANSITION

## Premium Practice Listings

### **Just Listed!** **Coastal OC #1150**

Dream Restorative Practice  
 True FFS  
 2,000 Sq. Ft., 4 Ops  
 2020 Coll. \$1,976,000  
 2021 5 Mo. Coll. \$678,286

**Call for More Information**

### **Riverside County #1147**

Successful FFS/PPO/GP  
 Seller owned bldg  
 3,300 sq. ft. space  
 5 ops  
 Seller retiring after 40 yrs.

**Asking \$820,000**

### **Coastal LA County #1148**

General Restorative Practice  
 Medical Suite  
 Post COVID 12 Months Coll  
 \$895,250

Seller Moving to South OC

**Asking \$725,000**

### **Long Beach #1149**

Restorative Dental Practice  
 3 Yr. Avg. Coll. \$701,043  
 2021 Proj. Revenues \$718,314  
 5 Ops in 1,750 Sq. Ft.  
 Seller Retiring

**Asking \$595,000**

**Looking for quality oriented  
 Dentist Buyers interested  
 in San Diego and Orange  
 Counties. Gathering  
 resumes for career-  
 defining opportunities.**

**More Premium  
 Practices Coming Soon!**

### **Coastal N SD County #1146**

Live By The Beaches!

FFS/PPO/GP  
 1,770 Sq. Ft. - 3 Ops  
 3 Yr. Avg. Coll. \$794K  
 2020 Coll. \$752K  
 Avg. Profit 43%

**Asking \$700,000**

*Bogdan and Art were very knowledgeable in all aspects of my practice sale. From Bogdan personally taking the information provided, writing the prospectus, promoting the practice and then finding interested parties, The network of contacts already established, helped to facilitate the sale. With many new obstacles due to the pandemic, his persistence led to the sale of the practice in a timely manner. As a team during closing, Bogdan and Art were prepared and organized for a smooth transition.*

- Glenn Smith, DDS

*What a pleasure this transition actually has been! Such a level of professionalism from start to finish. Always there to advise and answer questions.*

- Steven Pakiz, DDS



**For More Information Please Contact: [info@wppps.com](mailto:info@wppps.com) or (714) 259-0501**



**Specialists wanted!** Join GP who owns lg, beautiful bldg w/ brand new units. Montrose/No. Glendale. 818-421-2912

**2014 Lutronic Denta 2 30 Watt CO2 Dental Laser / Output measured! / Includes accessories / clevelandlasers@cox.net**

**LA dental** office looking for associate dentist. Email resume to dentalapplicantla@gmail.com

**Dental hygienist needed** in Garden Grove on Thursdays only. Call (714) 539-9500 or email octoothfairydental@gmail.com.

**Our private** office in Buena Park is looking for an orthodontist 1x/month. Please email tdds75@yahoo.com for more detail.

**ORANGE** 7 ops & open bay, 2,775 sq. ft. suite. Retiring seller. Greg Beamer 909-542-4891

**South Orange County associate to partnership opportunity for premier restorative practice. Customer service and clinical proficiency necessary. Min 3 years experience. Send CV to dentalopportunity2day@gmail.com.**

**Oral Surgeon:** Wizzies, Bone Grafting, Implants, IV Sedation in your office. Contact via email: socalomfs@hotmail.com

**Quality Dentist** available for RCT, Pros (crown, Bridge, Veneer) and Implant Dentistry. Email: as7067@gmail.com

**general dentist** needed , one day a week, friendly family dental practice, moreno valley. Please email j\_achyut@hotmail.com or text 951-893-0628

**WE HAVE INVENTORY OF PPE's IN STOCK!! WE SHIP DAILY SO NO NEED TO WORRY ABOUT BACK ORDERS WHEN IT COMES TO US** call 562.404.3500

**Beautiful West** Los Angeles dental office for Sub Lease or share with current dentist. First floor unit with 5 operatories. Competative lease rate. Call 310-980-0072 for more information.

**Wave One Gold Files 25mm \$17/file** Original by Dentsply Sirona via Paypal. Free Shipping. TEXT 562-968-4061

**PAIN NEVER GONE AFTER RCT? I'LL MAKE IT GONE.** TEXT DR ISMAIL 562-968-4061. WWW.SOCAL-ROOTCANAL.COM

**Looking for dental practice** to buy or shell office in Vista and San Marcos. Text to 760-306-4466

**SOUTH BAY** – GP in retail shopping center. Proj. approx. \$876K for 2021. NET OF \$291K. California Practice Sales, Inc. Phone: 714-639-2775

**Ultradent Tips** new for sale in pack of 100: Blue mini dento-infusor, \$50.00. lm2near@yahoo.com

**SS General** Dentist, high Daily Base & Salary in Hawthorne & Long Beach. Contact Myra 323-456-7377 or kidsdental.myra@gmail.com

**Ortho practice for sale** LA county. Near beach. New Digital Pan/Ceph, charting. Gross 435K on 2.5 days/wk. Low overhead. Turnkey. Dentaloffice221@gmail.com

**Professionalism, respectful and diligent** to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

**"I've worked with Lee Maddox** since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www.maddoxhealthcarelaw.com

**880 Sq** ft of space to lease in Huntington Beach, CA Professional plaza looking for dental specialist. 714-397-0929

**Legal Tip:** Sellers: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**GP needed** for Santa Clarita office on every Saturday and one weekday. Email drlimsdental@gmail.com or call 661-255-0400

**North Hollywood Practice and Building** (Two story building) 4 ops. For Sale by Owner, Dr retiring.(818) 679-1780, Albert.

**GP for** PPO office for Tuesdays and Wednesdays. Office is located in Glendale, CA. Requirements are:-At least 3 years experience in dentistry, -US graduate, -Very gentle and detail oriented. -At least 2 years experience with Cerec is a must. -Experience with Lasers, iTero and Invisalign is a plus. Hours are 9-6pm. Email resume to: Dentist532@gmail.com

**Dental Chairs \$2,499 OBO. Less** then 1 yr old w/added 30 day guarantee. Each has two assistant chairs. ocdent@gmail.com

**For Sale General Dental Practice** office, 40+ years goodwill, in beautiful Foothills of Madera County, close to Yosemite Park entrance. 1650 square feet office, 4 plumbed operatories. Digital records, digital radiographs, and CadCam. The seller could stay on to help with transition if buyer so desires. No HMOs, DentiCal, or capitation plans. This practice is primarily FFS with some PPOs. 2019 and 2020 annualized collections in excess of \$820K. Send inquiries to: maderacountydds@gmail.com

# Employee Retention Tax Credit



## GET UP TO 33K PER EMPLOYEE!

**Most Business Owners (and their CPAs) are not taking advantage of the New Employee Retention Tax Credit**

The American Rescue Plan Act that was recently passed by congress has an Emergency Employer Relief Program benefit - **The Refundable Tax Credit**

**You can get CASH in your pocket – not just a normal credit to carry forward!**

### QUALIFICATIONS:

Must have or had W2 Employees  
(Owners paying themselves via W2 may Qualify)

**Must answer Yes to ONE of the following:**

1. My Business was shutdown
2. My Business was partially Shutdown
3. My Business lost 50% or greater in revenue in any quarter of 2020 compared to the same quarter of 2019
4. My Business lost 20% or greater in revenue in any quarter of 2021 compared to the same quarter of 2019

### PROGRAM HIGHLIGHTS:

- 5,000 (50% of first 10k in compensation) in payroll tax credits, per employee for 2020
- 28,000 (70% of first 10k in compensation PER QUARTER) in payroll tax credits per employee for 2021 Maximum 2020 + 2021 Tax Credits 33,000 per employee.

**IF YOU ANSWERED YES TO ANY OF THESE QUESTIONS, CONTACT YOUR ERTC SPECIALIST TODAY TO SEE WHAT YOU QUALIFY FOR**

**(818) 884-2549**

Cal.Dental.Cpa@Gmail.com

**Dental CPA**  
*Independence, Integrity, Competence*

**DentalCpaCa.com**



**Fazel Mostashari is a CPA, Forensic Accountant and Financial Professional, specialized on topics relevant to dentists.**

- Master of Business Taxation, MBT
- Certified Public Accountant, CPA
- Certified Financial Planner, CFP
- Personal Financial Specialist, CPA/PFS
- Certified Divorce Financial Analyst, CDFA



**Irvine dental** office sub-lease 3-4 days a week. Retail busy shopping center and fully equipped. Call 949-310-6688.

**Mortgage Loans, Purchasing or Refinancing.** Best Rate, APR & Terms tailored to your needs with credible lenders. 5% down to \$1 mil, no PMI. Google review from Dr. John McCoy, "I highly recommend Dan to find you the best rate mortgage loan. Dan researched the best loan for me and followed through to make sure the process went smoothly. I would definitely use him again." Dan Stone at Dan the Man for Mortgages, 714-310-4162, Dan@DantheManforMortgages.com

**6087 - Corona/Riverside**— Etab 35 yrs. Union Practice. Seller chooses to work 2.5 days. Nets \$350k take home. More days available to motivated Buyer Call Tom Fitterer PPS 714-345-9659

**Digital PanoPanoramic** X-ray Gendex 8500 DDE Orthoralix @ \$11,900 great shape. Thousand Oaks. call or text (818)730-5923

**Chair still working but upholstery isn't?** New upholstery kits delivered to your door. Call Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**Experienced General** Dentist will go to your office and do RCT and extractions. Orange County. 714 3995858 Dr. Fernandez

**GENERAL DENTIST** NEEDED ON FRIDAY, SATURDAY in SANTA CLARITA. Call 661-255-0400 or email [drlimsdental@gmail.com](mailto:drlimsdental@gmail.com)

**COVINA** - (2) ops plus x-ray rm. Part time, comput G.P. Annual Collect \$100K. Cash/Ins/PPO. Great starter or 2nd location. Seller retiring. D&M Practice Sales (818) 591.1401

**Expand Ortho Duties w/ OA** Program 6 Sundays starting @ \$1,150 Group disc available! Expand duties ABOVE RDA in Ortho! TONS of hands on practice. Call (951) 465-7370 Enrolling all year Located in Corona, CA

**Dental/Jeweler Induction KDF-Cascom Casting Machine.** Computerized Vacuum Caster. Lightly Used. \$4,999 OBO OCDent@gmail.com

**San Marino** for lease. Updated COOL mid-century. Prime loc, 3 ops, private office, 2 restrooms, lab. 818-421-2912 cell/text

**www.DentalAttorneys.com** Starting Fresh? Retiring? Call the transition experts. 800.499.1474

**General Dentist needed** with experience PT/FT Bellflower Office-Fax resume at 5624551718

**(4) Boyd** LED C210 DENTAL CHAIR LIGHTS, 3 years old, excellent condition, 625 each, you pay shipping, [drwu@wuortho.com](mailto:drwu@wuortho.com)

**ORTHODONTIS AT YOUR OFFICE,** Please call 3104356058 or Email: [bayanishahin@gmail.com](mailto:bayanishahin@gmail.com)

**Full delivery dental unit** with Dr and assistant stools, DCI BRAND. please call Dr. Nadine at 818-749-9319.

**49K, Tustin Practice, All** equipments and charts included. Busy shopping center. [hpddental2020@gmail.com](mailto:hpddental2020@gmail.com)

**Looking for dental practice to buy.** [reza.ghasemi3148@gmail.com](mailto:reza.ghasemi3148@gmail.com), 512-487-0646

**Board-certified endodontist looking to join** a dental or endo office in LA, Vent, or OC. PPO/FFS, [endobayarea@yahoo.com](mailto:endobayarea@yahoo.com)

**Dental art** for sale \$150.00 please text 714)251-8718 for pictures.

**Covina Practice for sale** by owner \$50K, next to big lots, newly renovated, 4 ops, fully digital, 909-248-4672 (Peter)

**General dental practice office with 40+ years of goodwill in beautiful Foothills of Madera County CA. For sale.** Approximately 1650 square feet office 4 plumbed operatories. Practice has digital records, digital radiographs, and CadCam. The seller could stay on to help with transition if buyer so desires. No HMOs, DentiCal, or capitation plans. This practice is primarily FFS with some PPOs. 2019 and 2020 annualized collections in excess of \$820K. Send inquiries to: [maderacountydds@gmail.com](mailto:maderacountydds@gmail.com)

**TUSTIN PRACTICE FOR SALE** - 4 operatories grosses \$575,000/yr on 3½ days/week – digital xrays, conebeam/3D/pano and Dentrix computer- Thomas Fees Practice Sales (714) 544-4341

**Dentist needed** 3 days/wk in Van Nuys. Need 2yrs exp. Please email resume to [bestfamilydentist@gmail.com](mailto:bestfamilydentist@gmail.com) or 818-970-2528

**Refri/freezers wanted:** for non-profit charity community service in OC area. Tax deductible donation, text 714-319-4956.

**Looking to purchase charts** in Los Angeles. Please call 4246660331 or email [dentalogydds@gmail.com](mailto:dentalogydds@gmail.com)

**DEBT COLLECTIONS. FREE CREDIT REPORTING.** No Collection=No Fee. In California Since 2001. Friendly but Firm. Call PAUL BISHOP 888-860-2950. DENTAL COLLECTION SPECIALISTS. [DirectCreditControl.com](http://DirectCreditControl.com)

**Fazel has been working with us** during this difficult time during Covid19. He went beyond our expectations helping us to plan our requirements for our PPP loan . He is very knowledgeable giving Accounting and financial advice. He also, has a LOT patience explaining over and over our questions and concerns. I highly recommend Fazel M to my Family and Dentist friends. Extremely professional and organized Dental CPA [DentalCpaCa.Com](http://DentalCpaCa.Com)



**A. Lee Maddox, DDS, Esq.**

# *Because Experience Matters*

Maddox Healthcare Law was created to meet the critical demand for strong, ethical, and professional legal services in the practice transition business.



- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- Dental Services Agreements
- Limited Liability Company Formation and Agreements

## LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
  - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
  - Sold MPG to Henry Schein - 2013
  - Managed HS brokerage business from 2013 through 2018 in 7 states

**So: (949) 675-1515 • Fax: (949) 339-2062**

[www.maddoxhealthcarelaw.com](http://www.maddoxhealthcarelaw.com)

1664 Newport Blvd., Suite 200, Costa Mesa, CA 92627

**No: (888) 535-4517**

499 Marina Blvd., Suite 105, San Francisco, CA 94123

*I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.*

**Hendrick Gonzalez, DDS - 9/25/18**

*I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!*

**Ari Rosenblatt, DDS, DMD**



**Beautiful West Los Angeles** dental office for Sub Lease. First floor unit with 5 operatories. Competitive lease rate. Call 310-980-0072 for more information.

**DA needed** for Los Angeles office. Email dentalapplicantla@gmail.com

**Santa Maria** GP Practice for sale with office condo. Broker co-op. May carry TD for RE. Gross 600K+ on 3-1/2 days. Sell practice @479K plus RE. Email sailsnake033@yahoo.com

**PRACTICE SALE** -WESTM/H.B., good starter, busy strip mall, 2 ops, 1 xray. Leasehold improvement, some charts. 714-319-4956

**Need a part time GP** who is familiar with pediatrics in our practice located in Los Angeles. Lachildrendentist@gmail.com

**"Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**Neodiamond Burs** for sale(new), 25/box, size: (4) Round taper, 1116.10C, \$30.00/ box e-mail im2near@yahoo.com

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**Oral sedation certification**, for \$2,200 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

**Attend Xcel Seminars** 18th annual Clinical Series, now as a LIVE WEBINAR Series! The 3-course, 21 CE series (all live CA CE units) for only \$349 and learn about Morphology & Occlusion, Peds for GPs & Dental Pharmacology (incl. Mandatory Opioid Training). Go to www.xcelseminars.com or call 310-663-4055 for info or to register.

**Lancaster, CA Gen. Practice For Sale by retiring owner**, 39 years of goodwill, 80% PPO and 20% cash, no HMO's, no Medicaid, 2019 Coll. \$755,245, computerized, 4 equipped ops, Dr. refers out a lot of specialty work (growth area for buyer), no broker, contact Joan 661-433-0532, bomlvr2@yahoo.com, dentalpracticeforsalecalifornia.com

**New Listing!** - Coastal West LA #1148 - General restorative practice. Located in premium location. Medical suite. Post COVID 12 month collections \$895,250. Seller moving to South OC. Asking \$725K. Contact: info@wppps.com

**SANTEE GP FOR SALE** - 7 Ops+RE, Digital, Growing Area. GR \$302K w/room to grow! HSPPT- Russell Okihara- 619-694-7077 #CA2549 <http://www.HenryScheinPPT.com/CA2549/>

**Opportunity for new dentists:** partnership with a prospective complete ownership in time. Contact: zdentist@gmail.com

**SAN DIEGO** - Luxurious GP/Spec. office in downtown; Proj. approx. \$2.3M for 2021. NET \$1M. Prop. ID #5332. California Practice Sales. Phone: 714-639-2775

**West Hollywood:** 3 treatment rooms, \$1.2M collections, Retail center. Great collections. (DRE01993607) (818)522-9123

**6090 - Orange** – Absentee – Grossing \$350k established 20 yrs. Some HMO, Dential. Add Borrego now. Call Tom Fitterer PPS 714-345-9659

**4 ops, Dental office for sale. 1,500 sq/ft. All PPO and private pay. 245 K and will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.**

**Milpitas Practice For Sale** | \$455,000 | Busy shopping center in the heart of silicon valley! Contact info@integritypracticesales.com (855) 337-4337

**NORTHRIDGE** - Stable patient base with room to grow. \$510K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**3 bel 7 dental chairs**, unit and light 800\$ each obo. 1 dual vac pump and dual compressor text 9099083969 joe

**\$\$Hygienist, \$High Pay** in Fresno county. contact Myra 323-456-7377 or kidsdental.myra@gmail.com

**California Dental Certifications-Sealant Course** 16 CEU's, Now \$300, Regularly \$485 For a limited time Save \$185 858-722-8504 [DentalCertifications.com](http://DentalCertifications.com)

**Looking for** an associate dentist in Victorville area. Please send resume to mpipkindds@yahoo.com or call 818-568-3279.

**For Lease:** Dental space. 600 N. Mountain #A203 Upland 1,936 sf. \$1.40/sf MG excl electricity. Rosalind Tan 951-923-9757

**\$8,500 Denti-Cal EHR Incentive Award** Guaranteed: Available to dentists who received the 1st award payment of \$21,250 anytime since 2012, as long as you still see 30% or more Denti-Cal. Program ends this August. Hurry or you will lose this Award Money that belongs to you. Call for sign-up forms: 800-273-5033.

**Kavo Fiberoptic Handpieces**, 649B. 3 used handpieces, good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.



# CALIFORNIA

## Specializing in the Selling

### Sellers:

We have buyers  
looking for practices  
throughout Southern  
California!  
Call John & Bob today  
for your  
**Free Personal  
Sales Analysis**

**Robert A. Palumbo**  
Partner/Executive Vice President  
**714-357-7435**  
Lic. #01855842



### Buyers:

We have Professional  
Broker/Agents to  
assist you in  
understanding how  
to purchase a  
dental office.  
Call for your  
**1 on 1 Consultation**

**John W. Knipf (Neff)**  
President  
**714-822-5776**  
Lic. #00283209

***We hope that you and your family are healthy and safe.***

### FEATURED LISTINGS

**SANTA MARIA** - Well established general practice in a medical condo building. Seller owns the condo suite. The practice consists of 4 Midmark chairs with massage and heating functions in a 1,500 sq. ft. suite. It's computerized with Open Dental and digital x-ray. The seller is currently working 3 days/wk with 2 days/wk of hygiene. Sees approximately 14 new patients/mo. Fee for service practice. **Pre-Covid grossed \$764K in 2019 and projecting approximately \$783K for 2021. Currently averaging approximately \$65K/mo.** Great opportunity. Established in 1979. Please contact your CPS Broker for more details. **Property ID #5357.**

**HACIENDA HEIGHTS** - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. Lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **Currently averaging approximately \$52K/mo.** Please contact your CPS Broker for more information. **Property #5361.**

**IRVINE - General Practice + Specialty** established in 2011 located 3 story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk and Specialists 1x/mo. The office sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Pre-Covid grossed \$1.1M in 2019 and projecting \$1.3M for 2021. Averaging approximately \$114K/mo. Buyer's net of \$359K.** Please contact your CPS Broker for more information. **Property ID #5352.**

**SAN DIEGO** - This luxurious GP/Specialty office is located in downtown San Diego on the first floor of a Retail/Restaurant loft with Professional Suites with heavy foot traffic. Has private parking on the building and lease includes 4 spaces. State-of-the-art practice consists 4 equipped operatories and 1 plumbed not equipped with 3DPanorex and in-house lab to keep overhead cost down. The office sees approximately 50-70 new patients per month. PPO & Cash only. Offers 17 years of goodwill. Patient referral and minimal advertising. **Pre-Covid grossed \$2.2M in 2019 and projecting approx. \$2.3M for 2021. Buyer's net of \$1M.** Excellent practice. Please contact your CPS Broker for more information. **Property ID #5332.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.  
**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**



# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### GENERAL PRACTICE IN SANTA MARIA



- Projecting approximately \$783K for 2021
  - Currently averaging approximately \$65K/mo.
  - Well established general practice
  - Located in a medical condo building
  - Seller owns the condo suite.
  - Approx. 1,500 sq. ft. suite
  - Computerized with Open Dental
  - Seller is currently working 3 days/wk
  - 2 days/wk of hygiene
  - Sees approximately 14 new patients/mo.
  - Fee for service practice
  - Established in 1979
  - Great opportunity
- Please contact your CPS Broker for more information. **Property ID #5357.**

[www.calpracticesales.com](http://www.calpracticesales.com)



Alice C. King, V.P.  
Lic #00602189

# CALIFORNIA

## Specializing in the Selling

### KERN, VENTURA & SANTA BARBARA COUNTY LISTINGS

**SANTA MARIA** - Well established general practice in a medical condo building. Seller owns the condo suite. The practice consists of 4 Midmark chairs with massage and heating functions in a 1,500 sq. ft. suite. It's computerized with Open Dental and digital x-ray. The seller is currently working 3 days/wk with 2 days/wk of hygiene. Sees approximately 14 new patients/mo. Fee for service practice. **Pre-Covid grossed \$764K in 2019 and projecting approximately \$783K for 2021. Currently averaging approximately \$65K/mo.** Great opportunity. Established in 1979. Please contact your CPS Broker for more details. **Property ID #5357.**

**THOUSAND OAKS** - General Practice with 40 years of goodwill located in one story building. The practice consists of 4 equipped Ops in a 1,650 sq. ft. suite. **Pre-Covid grossed \$723K in 2019 and Projecting approximately \$780K for 2021. Buyer's net of \$234K.** PPO & Cash only. **Averaging approximately \$65K per month.** Please contact your CPS Broker for more information. **Property ID #5349.**

### LOS ANGELES COUNTY LISTINGS

**BEVERLY HILLS** - **Price reduced!! Leasehold Improvements and Equipment Only!** Located in a Class A multi-story professional building with above ground, below ground and valet parking. Beautiful office with 3 equipped operatories with great views to the city. On a major street of Beverly Hills. Next to residential and retail area. Fair rent for the location. Great opportunity. Seller is relocating. Please contact your CPS Broker for more information. **Property #5345.**

**CERRITOS** - Well established general practice with 40 years of goodwill located on the second floor of a busy shopping plaza with plenty of ample parking. Excellent visibility. This practice consists of 7 equipped operatories in an approximate 2,000 sq. ft. suite. Seller is currently working 4 days/wk with 9 days/wk of hygiene. **Grossed approx. \$1.2M in 2019. Buyer's net of \$253K. Currently averaging approximately \$116K/mo.** 100% Patient Referral. Computerized with Eaglesoft software. Seller will stay 2 days/wk. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5295.**

**EAST LOS ANGELES (COMING SOON)** - Projecting approx. \$700K for 2021, this GP is located in one story front retail building with 6 eq. ops. **Property #5365.**

**GRANADA HILLS (GP)** - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. **Currently averaging approximately \$25K/mo.** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

**HACIENDA HEIGHTS** - General practice with over 40 years of goodwill is located in a medical professional building on the first floor and the first doctor's office you encounter walking through the main entrance. Lease is all-inclusive. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. The seller is currently working 4 days/wk with associate 1x/mo. See approximately 10-15 new patients/mo. 100% patient referral. **Currently averaging approximately \$52K/mo.** Please contact your CPS Broker for more information. **Property #5361.**

**LAWDALE (GP)** - Long established General practice with 8 equipped operatories located in a single free-standing building. 100% Patient Referral. Seller works 1.5 days/wk with Associate 2 days/wk and 4 days/wk of hygiene. See approximately 16-20 new patients/mo. Cash/PPO/Some Denti-cal. **Pre-Covid grossed \$766K in 2019. The practice is currently averaging approximately \$60K/mo.** Please contact your CPS Broker for more details. **Property ID #5347.**

**LONG BEACH** - General practice with approximately 60 years of Goodwill. This practice is located a two story medical dental plaza conveniently located right off the 405 freeway. Corner location with heavy traffic flow. Has reasonable rent for the area. The seller is currently working 4 days/wk with 4 days/wk of hygiene. Seeing approximately 16-20 new patients/mo. Cash/PPO/Capitation/Some Denti-cal. Practice consists of 3 equipped operatories in an approximately 932 sq. ft. suite. Computerized with Practice Web software. **Pre-Covid grossed \$373K in 2019.** The Seller is retiring. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5303.**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Executive Administrator

**LONG BEACH** – This general practice is located in a one story strip shopping center with excellent signage. Great street visibility. Established in 1992. **Pre-Covid grossed approximately \$539K in 2019. Buyer's net of \$175K. Currently averaging approx. \$30K/mo.** The practice consists of 3 equipped operatories and 1 un-equipped in a 1,798 sq. ft. suite. PPO / Cash / Medi-cal. Great practice. Please contact your CPS Broker for more details. **Property ID #5323.**

**PALMDALE** – Established in the 1960's, this practice is located in a 2 story building. Seller is currently working 3 days/wk with 4 days/wk of hygiene. Sees approximately 10-11 new patients/mo. PPO and Cash Only. 100% patient referral. Consists of 5 equipped operatories with DentMax software. **Projecting approximately \$641K for 2021. Averaging approximately \$53K/mo.** Contact your CPS Broker for more information. **Property # 5360.**

**RESEDA – Price Reduced!!** Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The practice consists of 5 equipped operatories in an approximate 2,000 sq. ft. office. Has long term lease and reasonable rent. **Projecting approximately \$911K for 2021. Buyer's net of \$446K. Currently averaging approximately \$75K/mo.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2<sup>nd</sup> office. Please contact your CPS Broker for more details. **Property ID #5317.**

**SOUTH BAY** - Established in 2011, this General Practice is located in a busy retail shopping center next to a Starbucks with heavy traffic flow. It's on a busy intersection. Has a great signage. The practice consists of 3 equipped operatories in a 1,500 sq. ft. suite. It's computerized with Open Dental software and digital X-ray. The seller is currently working 3.5 days/week and sees approximately 12 new patients per month. PPO, Some Union & Cash. **Grossed \$702,979 in 2019 and projecting approximately \$876K for 2021. Currently is averaging approximately \$61K monthly. Buyer's net of \$291K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID #5355.**

**VALENCIA** – Successful, established and profitable customized general practice located in desirable Valencia, CA. Impressive office features 5 equipped operatories with Eaglesoft software in a generous 2,100 sq. ft. office with views of the golf course. Located in a large modern medical building on a high traffic area. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Sees an average of 8 patients/day. Delta Premier and Cash Only. The prospect for growth is exceptional with four major residential developments under construction. **Pre-Covid grossed \$823K in 2019 and projecting approximately \$1.1M for 2021. Buyer's net of \$628K. Currently averaging approximately \$92K/mo.** Beautiful office with 36 years of goodwill. Please contact your CPS Broker for more details. **Property # 5337.**

**WHITTIER – Price Reduced!!** This General Practice established in 2010 and is located in busy shopping center on a busy street. **Pre-Covid grossed \$2.3M in 2019 and projecting approximately \$2M in 2021. Buyer's net of \$639K.** This practice consists of 7 equipped operatories with Dentrax software. PPO and Cash only! The practice is open 5 days/wk and sees approximately 120 new patients/mo. Associate run. Great practice. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5315.**

**WOODLAND HILLS** – **Pedo** practice with 31 years of goodwill. This office is located in one story corner building with great street visibility. Has excellent signage. Next to residential are and retail stores. The practice consists of 3 equipped operatories in an approximate 871 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 12-15 patients/days and 25 new patients/mo. Denti-cal/Cash/PPO. **Currently averaging approximately \$34K/mo. Buyer's net of \$185K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID #5341.**

### ORANGE COUNTY LISTINGS

**ANAHEIM (Leasehold Improvements and Equipment + Real Estate)** - The dental suite is located in a single-story medical complex consisting of multiple buildings. There is plenty of private parking, and our condo has wheelchair access. Additionally, it is the first building with street visibility and positioned in the corner of that building. It's conveniently located off the freeway. This practice is consists of 4 equipped operatories in a 1,174 square feet suite. The practice is plumbed for nitrous and oxygen, though the current Seller has never used it. Some patient charts and records included but not guaranteed. Please contact your California Practice Sales Broker to schedule a visit to the office before this rare opportunity to own your real estate is gone. **Property ID #5364.**





Fred Vuittonet, V.P.  
Lic #01363583

# CALIFORNIA

## Specializing in the Selling

**BREA - Leasehold Improvements and Equipment Only!** This practice is located right off freeway on a major street of Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2 story professional building. Reasonable rent for the area. Some patient charts and records included but not guaranteed. Please contact your CPS Broker for more information. **Property ID #5356.**

**BREA (COMING SOON)** – General practice located one story professional building w/ 5 eq ops. Projecting approx. \$507K for 2021. **Property ID #5362.**

**CORONA DEL MAR** – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Pre-Covid grossed \$815K in 2019 and projecting approximately \$980K for 2021. Currently averaging approximately \$81K/mo.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

**IRVINE - General Practice + Specialty** established in 2011 located 3 story building. Seller is currently working 2 days/wk with GP 5 days/wk, Hygienist 2 days/wk and Specialists 1x/mo. The office sees approximately 55 new patients/mo. This practice consists of 4 equipped operatories with Digital X-ray and Dentrix software. **Pre-Covid grossed \$1.1M in 2019 and projecting \$1.3M for 2021. Averaging approximately \$114K/mo. Buyer's net of \$359K.** Please contact your CPS Broker for more information. **Property ID #5352.**

**IRVINE (COMING SOON)** – Pedo/Ortho practice located in a two story retail shopping center. Projecting approx. \$1.8M for 2021. **Property ID #5367.**

**SAN CLEMENTE** – Beautiful well established general practice with 17 years of goodwill. This practice is located in a one story free standing building with large ample parking. Has great signage. Seller is the landlord. Currently the Seller is only Diagnosing and Associate works 3 days/wk. Sees approximately 20-30 new patients/mo. Cash /PPO/Very little Cap. The practice consists of 8 spacious ops with Genesis software in a 3,200 sq ft office. **Projecting approximately \$1M for 2021. Buyer's net of \$256K.** Please contact your CPS Broker for more details. **Property ID #5297.**

**SANTA ANA** – Established in 2003 this multi-specialty office is located in a 2 story professional building. The practice consists of 5 equipped operatories with Open Dental software. **Pre-Covid grossed \$1.4M in 2019 and projecting approximately \$1.2M. Net of \$454K. Currently averaging approximately \$100K/mo.** Please contact your CPS Broker for more information. **Property ID #5351.**

**TUSTIN** – Beautiful General Practice located in a 2 story medical and dental building between the 5 and 55 freeway. This practice offers 15 years of goodwill. The office consists of 4 equipped operatories with 1D Pan-Ceph and Dentio software. Retiring Seller is currently working 3 days/wk with 2 days/wk of hygiene. Sees approximately 8-10 patients/day. PPO/Cash/HMO/Minor Denti-cal. 100% patient referral. **Currently averaging approximately \$40K/mo.** Ren. modeled in late 2018. Great practice. Please contact your CPS Broker for more information. **Property ID #5354.**

**WESTMINSTER** – Established in 1992, this general practice is located in a busy plaza and anchor grocery store and restaurants in the heart of Little Saigon district. Has ample parking. Lots of foot traffic. The office consist of 3 equipped operatories in a 960 sq. ft. suite. Has low rent for the area. The retiring seller is currently working 5 days/wk and sees approximately 10-15 new patients/mo. PPO/Cash/ Denti-cal. **Pre-Covid grossed \$876K in 2019. Currently averaging approximately \$45K in monthly revenue.** Please contact your CPS Broker for more information. **Property ID #5358.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**APPLE VALLEY (Turn-Key)** – Established in 1989, this GP is located in a single story building. **Seller is open to selling the condo suite.** Currently working 3 days /wk and sees approximately 8-16 patients/day. PPO and Cash only. The office consists of 3 equipped operatories. 100% patient referral. **Pre-Covid grossed \$317K in 2019 and projecting approximately \$334K for 2021. Property ID 5342.**

**Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Dan Parnell, V.P.  
Lic #00901038

**DESERT HOT SPRINGS (GP + REAL ESTATE)** – Located in a free standing building with private parking lot and frontage. excellent street visibility. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Open Dental software and digital X-ray. Does minimal advertising. Established in 1986 and 23 years at this location. **Pre-Covid grossed \$678K in 2019 and projecting approx. \$915K for 2021. Buyer's net of \$261K. Currently averaging \$65K/mo.** Great practice opportunity to own the practice and building. Please contact your CPS Broker for more information. **Property ID #5340.**

**MURRIETA (COMING SOON)** General practice w/ 5 eq. ops., in a two story building. Projecting approx. \$865K for 2021. **Property ID #5366.**

**UPLAND** – This General Practice has over 13 years of goodwill to offer and it's located in an 11 unit shopping plaza. The office consists of 3 equipped operatories with Open Dental software and digital X-ray. In an approximate 1,950 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 25-30 new patients/mo. Does minimal advertising. **Pre-Covid grossed \$978K in 2019. Buyer's net of \$280K.** Please contact your CPS Broker for more details. **Property ID #5343.**

### SAN DIEGO COUNTY LISTINGS

**ALPINE** - General practice with 17 years of goodwill located in a medical dental building. Has reasonable rent for the area. The office is equipped 5 operatories in an approximately 1,800 sq. ft. suite. Computerized with Dentrix software and Digital X-ray. Seller is currently working 2 days per week and 2 days/wk of hygiene. Sees an average of 20-25 new patients per month. **Projecting approximately \$386K for 2021.** Seller will concentrate on other business. Please contact your CPS Broker for more details. **Property ID #5336.**

**SAN DIEGO** – This luxurious GP/Specialty office is located in downtown San Diego on the first floor of a Retail/Restaurant loft with Professional Suites with heavy foot traffic. Has private parking on the building and lease includes 4 spaces. State-of-the-art practice consists 4 equipped operatories and 1 plumbed not equipped with 3DPanorex and in-house lab to keep overhead cost down. The office sees approximately 50-70 new patients per month. PPO & Cash only. Offers 17 years of goodwill. Patient referral and minimal advertising. **Pre-Covid grossed \$2.2M in 2019 and projecting approx. \$2.3M for 2021. Buyer's net of \$1M.** Excellent practice. Please contact your CPS Broker for more information. **Property ID #5332.**

**SAN DIEGO** – Fee for service General practice with 4 equipped operatories is located in a corner single story indoor/outdoor shopping mall with apartments above. Retiring seller is currently working 3 days per week and sees approximately 10-12 patients per day. **Projecting approx. \$849K for 2021. Net of \$262K. Currently averaging approximately \$70K/mo.** Please contact your CPS Broker for more information. **Property ID #5348.**

### View Upcoming Seminars Opportunities:

<http://www.calpracticesales.com/blog>

Keep Up To Date With Us on Facebook: <http://facebook.com/MYCPSTEAM>

View Select Videos on YouTube: <http://youtube/MYCPSTEAM>

#### SELLER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: [jknipf@calpracticesales.com](mailto:jknipf@calpracticesales.com)

Robert A. Palumbo: [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

Dan Parnell: [dparnell@calpracticesales.com](mailto:dparnell@calpracticesales.com)

Fred Vuittonet: [fvuittonet@calpracticesales.com](mailto:fvuittonet@calpracticesales.com)

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Dan Parnell & Fred Vuittonet

[www.calpracticesales.com](http://www.calpracticesales.com)

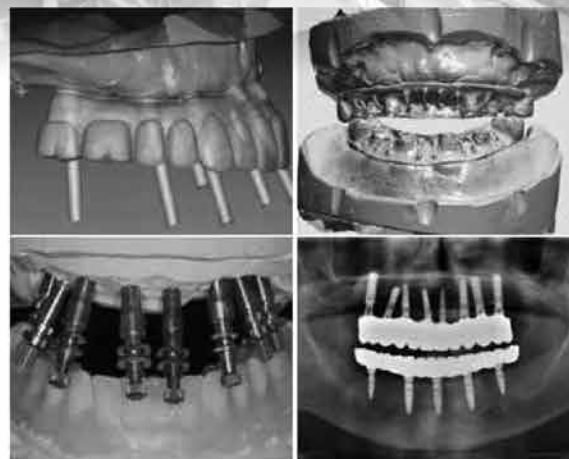
CA BRE #00491323

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)

## Introduction to FULL ARCH IMPLANT reconstruction: Surgical and Prosthodontic WORKSHOP

A comprehensive workshop that involves:

- Lectures on full arch implant reconstruction
- Review of current and basic literature on full arch implant supported prosthesis
- **CADAVER** workshop on surgical implant placement
- **CONVERSION PROSTHESIS** hands-on fabrication
- Review of clinical and laboratory steps in fabricating full arch implant prosthesis
- Current treatment concepts in full arch implant reconstructions
- Principles for merging conventional and digital technology when fabricating full arch implant supported prosthesis



### Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr. Proussaefs has been editorial board member in several scientific journals with high impact factor. His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.



### Dr. Angelo Cardarelli

Dr. Cardarelli has been specialized in Oral surgery at the Sapienza University of Rome. He has been an Adjunct Professor at the San Raffaele University of Milan. He maintains a private practice in Milan limited to implant dentistry. He has been lecturing internationally on topics related to complete arch implant reconstruction.

## ADA C-E-R-P®

Continuing Education Recognition Program



**PACE**  
ACADEMY of  
GENERAL DENTISTRY  
PROGRAM APPROVAL  
FOR CONTINUING  
EDUCATION

California Institute of Dental Education  
Periklis Proussaefs DDS, MS  
Nationally Approved PACE Program  
Provider for FAGD/MAGD credit  
Approval does not imply acceptance by  
any regulatory authority or AGD endorsement  
Approval from 09/01/2019 to 08/31/2021  
Provider ID # 390655

### WORKSHOP DATES:

**August 13-15, 2021**

**December 3-5, 2021**

**22 CE Hour  
Credit**

**Course Fee: \$4,250**



**C.I.D.E.**

**www.DentalInstituteCalifornia.com**

**(805) 676-1063**

**or (805) 676-1611**

**DENTAL PRACTICE in SAN JOSE.** Grossed ~\$540K. East San Jose. Mostly FFS/Cash. No Denti-Cal. 3 Ops. Call Loc Pham, BRE#01875780. (714) 550 - 7494. <https://LCFpracticesales.com>

**6095 - IRVINE** – Estb 20 yrs. 5 Ops – Gross \$1.1 million by Lady DDS. In classic beautiful office. Full Time Owner Operator will definitely grow this practice. Call Tom Fitterer PPS 714-345-9659

**UPLAND** 3 ops, shopping center location, 37 Yrs Gdwill, Low Overhead! \$185K Greg Beamer 909-542-4891

**Upgrade to LED Dental Light**, installed on any dental chair, \$1295. \$300 Trade in for your old Dental Light. Call (800) 423 - 5657, or visit our website [www.dhp dental.com](http://www.dhp dental.com)

**California Dental Certifications-Sealant Course** 16 CEU's, Now \$300, Regularly \$485 For a limited time Save \$185 858-722-8504 [DentalCertifications.com](http://DentalCertifications.com)

**Practice for sale:** Dentist in Visalia retiring after 40 plus years. Good will, equipment, supplies and real estate for sale. Payments will be close to renting office space. Call (559) 733-2272 or email [magic221@aol.com](mailto:magic221@aol.com)

**Modesto Practice** for sale 1400sqft, 4Ops in Busy shopping complex anchored by grocery store, PPO & FFS. Gently used CT scan, Intra oral scanner, Soft tissue laser, Implant equipment. please contact 2154367600

**Employee Issues?** Don't spend thousands of dollars per issue hiring an attorney. Provider Legal has subscription plans for all your practice's legal needs. [www.providerlegal.com](http://www.providerlegal.com)

**CULVER CITY-CP** 7 ops | 2,400sq.ft. | Shopping Center | Over 30YEARS GOODWILL | 5 1/2 Years left on lease- \$630K+ Collections | MARIA SILVA #01275112 - [DENTALPRACTICES4SALE@GMAIL.COM](mailto:DENTALPRACTICES4SALE@GMAIL.COM) | 657-246-9770

**Norwalk 3op** New equip/Belmont chairs Next to Starbucks and Little Caesars Pizza. Lots of traffic. Steal at 150k Call/Text 714-887-6067

**Seeking Associate.** Highly successful group practice in Bakersfield, CA. Over 600 NPs a month. Looking for a full-time general dentist. Office open 7 days/week, doctors work one weekend day. Great benefits, 401k w/match. Email resumes to [avaughan@capitaldentalgroup.com](mailto:avaughan@capitaldentalgroup.com)

**OFFICE SHARE NEWPORT CENTER.** The demand for high quality space on a part time basis has never been stronger. Rent by the hour/day and we will supply everything you need. No long term commitments. Great for practices in transition, younger, older or specialist getting started. Flexible rates. Can lead to permanent space if desired email/call 949 698-2693 [mbarnes@mbarnes.occoxmail.com](mailto:mbarnes@mbarnes.occoxmail.com)

**Thinking about refinancing** your dental loan? Contact HomeStreet Bank's Howard Boles at 949.379.5704. Member FDIC. Equal Housing Lender.

**FOR SALE: 2019 Fotona Lightwalker AT S Er:YAG-Nd:YAG Dental Laser 2940+1064 nm / M021-5AF/1 S / [clevelandlasers@cox.net](mailto:clevelandlasers@cox.net)**

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**ORANGE COUNTY GP FOR SALE** -5 Ops, 3 Equipped, High Net, Strip Center. GR \$329K. HSPPT- Jaci Hardison-714-318-4911 #CA1728 <http://www.HenryScheinPPT.com/CA1728/>

**VALENCIA** – MULTI-SPECIALTY PRACT. & BLDG. – on a main Blvd. w exposure/visibility/signage. Annual Gross Collect \$1M+ \$7K+/mos. in CAP. Growth potential. D&M PRACTICE SALES (818) 591.1401

**Need a space** to see your patients? 1 or 2 ops available in Encino, CA. Contact [gcschdds@gmail.com](mailto:gcschdds@gmail.com).

**NEED ASSOCIATE DENTIST TO WORK FULL TIME IN BAKERSFIELD,** SALARY A YEAR \$120,000 TO \$200,000, ALSO POSSIBILITY TO PURCHASE THE PRACTICE OVER IN A FEW YEARS. PLEASE SEND INFORMATION AT [luismiguelcollazos@yahoo.com](mailto:luismiguelcollazos@yahoo.com)

I placed a reader ad at [dentaltrader.com](http://dentaltrader.com) seeking staff for my practice. The ad had been on The Dental Trader website for only ten minutes when I got the call that filled the position. I tell my colleagues, ***"If you want results... advertise in The Dental Trader! It works!!"***

Dr. Kevin Lochona, Margarita Dental





# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

Contact  
one of our  
experienced  
Transition  
Consultants



Dr. Thomas Wagner  
Lic. #01418359  
(916) 812-3255  
45 Years in Business



Jay Harter  
Lic. #01008086  
(916) 812-0500  
20 Years in Business



Dr. Russell Okihara  
License #01886221  
(619) 694-7077  
38 years in business



Kim Ta  
License #02085576  
(408) 687-5001  
16 years in business



Jim Engel  
License #01898522  
(925) 330-2207  
47 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### SOUTHERN CALIFORNIA

**ANTELOPE VALLEY - NEW LISTING** - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2612/>

**ARCADIA - NEW LISTING** - General Dentistry practice with 4 Ops and 1-2 hygiene days per week with a dedicated staff and a wonderful reputation in the community. 2020 GR of \$300K, with upside potential by keeping specialties in-house. Office has older equipment, ready for a buyer to outfit and modernize it to their liking. Retiring seller. #CA2642- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2642/>

**BAKERSFIELD - NEW LISTING** - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2587/>

**BAKERSFIELD** - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1274/>

**BAKERSFIELD** - 7 Ops with high-end equipment- CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the practice with room to grow. GR \$1M. Low overhead. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

**COASTAL LOS ANGELES COUNTY - PRIME LOCATION!** 3 Op general practice is on a major road in a beautiful coastal location. The office boasts a modern design in a bright, airy space that shows as brand-new. The practice is paperless, utilizing a Digital Pan/Ceph and EagleSoft PMS. Seller refers out Perio, Implants, Endo, and OS and is not a Delta Premier provider. There are 1.5 days of hygiene per week. 2019 Gross Receipts of \$863K and a strong post-COVID recovery in 2020. #CA2489- Kerri McCullough - 949-300-0312 or Jaci Hardison - 714-318-4911 <http://www.HenryScheinPPT.com/CA2489/>

**CORONA** - 4 Op practice for sale with excellent growth opportunity. The seller is ready to retire and has been very conservative in diagnosing and treatment planning. There are digital x-rays and a Pano. The practice's location is on a main street with a mix of other small business in a small strip center. 2019 GR \$280K. #CA2002- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2002/>

**HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE!** Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA685/>

**HUNTINGTON BEACH** - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thinh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA673/>

**INDIO - NEW LISTING** - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2619/>

**LONG BEACH** - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA671/>

**LOS ANGELES - NEW LISTING** - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2493/>

**ORANGE COUNTY - NEW LISTING** - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice offers the new owner many opportunities for growth with higher-end production such as implants being done in-house. Most specialties are referred out such as endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2704/>

**ORANGE COUNTY** - Convenient office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped, Seller is only working on average 25 hours a week. Denti-Cal/PPO. Great potential, low asking price \$175K. A must-see. #CA1728- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA1728/>

**ORANGE COUNTY - PRICE REDUCED** - 4 Ops+2 add'l spaces plumbed to expand, Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care. Modern, welcoming office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1676/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheinppt.com](http://www.henryscheinppt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Buy it! Sell it! Trade it!!

# DENTAL PRACTICE BROKERAGE

*Making your transition a reality.*



Kerri McCullough  
License #01382259  
(949) 300-0312  
40 Years in Business



Jaci Hardison  
License #01927713  
(714) 318-4911  
31 Years in Business



Steve Caudill  
License #00411157  
(951) 314-5542  
30 years in Business



Thanh Tran  
License #01863784  
(949) 533-8308  
16 Years in Business



Gina Miller  
Lic. #02015193  
(707) 391-7048  
31 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**OXNARD** - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA1164/>

**OXNARD** - 7 Ops, very nice office, office building, 2nd floor. Bought practice in 9/98, paperless practice with 4 work stations, digital, 11 days hygiene per week, 2019 GR of \$1.55M. #CA1829- Steve Caudill - 951-314-5542

**PALM DESERT** - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA691/>

**PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED!** 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dentrrix, Digital x-ray, Intra-Oral Camera, CT Scan and Gemini Dual Wave Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

**SAN GABRIEL VALLEY** - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital x-rays and most specialty work referred. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

**SOUTH BAY LOS ANGELES** - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1050/>

**SOUTH ORANGE COUNTY PERIODONTAL** - 4 Ops, 3 equipped is now available in a beautiful coastal community, open since 2008. Lg surgery suite for implants, nicely appointed, modern, and in a busy strip center location. Seller is open to helping to new owner with proper introductions to referring dentists. 2019 GR \$845K. #CA643- Kerri McCullough - 949-300-0312

**SANTA BARBARA - NEW LISTING** - Very strong practice with 4 Ops with digital x-rays and 5 hygiene days per week. The practice location is nothing short of amazing. Room to grow as most specialty work is referred out. 2019 GR of \$790K with attractive buyer's net. This is a practice you won't want to miss. #CA2722- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2722>

**SANTA BARBARA - NEW LISTING** - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2531/>

**VALENCIA - NEW LISTING** - 4 Op office located in a medical building (the only Dentist in building) with 30+ years goodwill, EagleSoft PMS, Schick Digital sensors, 5 year-old equipment, and a Digital Pano. Collections in 2019 were \$606K and \$507K in 2020 with a strong post-COVID recovery. Our Seller is retiring and is motivated to sell quickly! Priced to sell - don't miss the opportunity to live and practice in Valencia! #CA2691- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2691>

## SAN DIEGO

**DEL MAR - NEW LISTING** - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2724>

**NATIONAL CITY** - 6 Ops, 14 years of goodwill, in a highly visible strip-mall location. Digital X-Rays, Schick sensors, and intra-oral camera, and Eaglesoft PMS. There is a loyal patient base and staff. Excellent opportunity to purchase a thriving practice with GR of \$750K. #CA1465- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA1465/>

**SAN DIEGO** - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, IOC, and ScanX. Modern and beautiful office with solid year-over-year collections. Highly desirable area. #CA1601- Russell Okihara - 619-694-7077

**SANTEE** - Rare Opportunity to own a practice and property. General practice with 7 Ops, Digital X-Rays, Pan, and Dentrrix. In an excellent location with ample parking and visibility. 4,600 sq. ft. stand-alone building is also for sale. Practice is in a growing community with many years of goodwill. #CA2549- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2549/>

## CENTRAL CALIFORNIA

**CENTRAL COAST** - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/ mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1218/>

**CENTRAL VALLEY/MODESTO - NEW LISTING** - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2721>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheinppt.com](http://www.henryscheinppt.com)  
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)



# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

## DENTAL PRACTICE BROKERAGE

*Making your transition a reality.*

**CENTRAL VALLEY** - 11 Ops, digital, strong hygiene dept booked several months out. 2019 GR \$3.4M with \$900K net. No debt service. Real Estate for sale also. #CA1444- Steve Caudill - 951-314-5542

**GREATER STOCKTON** - Successful GP practice with 2,200 +/- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2006/>

**GREATER STOCKTON** - Purchase a 1/3 to 2/3 share of a 3 GP partner practice with 35+ years Goodwill sharing exp./rent for a 10-12 Op facility. Seller works mostly out of 2 Ops, hygiene is shared with the 2 other partners and practice has 9 days of hygiene/wk. I/O cameras, Digital, Paperless, QSI PMS, and most specialties referred out. 2019 GR \$508K on a 4-day week. Add'l 1/3 ownership of separately listed practice available allowing 2/3 ownership. #CA1389- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1389/>

**MODESTO AREA - PRICE REDUCED!** 5 Ops, 62 years goodwill in established neighborhood. Dentrux, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA635/>

**MONTEREY - NEW LISTING** - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2614/>

**MONTEREY** - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong Hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

**SANTA CRUZ/APTOS PERIO - NEW LISTING** - 4 Ops, 1350 sq. ft in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2725>

### NORTHERN CALIFORNIA

**ALAMEDA** - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! Owner is retiring, will help with smooth transition. Great upside potential for first time buyer or satellite office. #CA1268- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1268/>

**DAVIS/WOODLAND AREA** - GP practice & condo available w/37+ years goodwill. 2019 GR \$770K on 24-26 hours/week. 5 Ops and 2 additional plumbed/not equipped in 2,304 sq. ft. Digital sensors, Pano in sought-after area. Great hygiene program, room for growth with specialties. #CA1732- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1732/>

**EAST BAY AREA PEDO** - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2523/>

**FAIR OAKS/CITRUS HEIGHTS AREA** - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA656/>

**FREMONT ORAL SURGERY - NEW LISTING** - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2754/>

**FOLSOM/EL DORADO HILLS AREA** - Beautiful, modern office in a highly desirable and growing area. This high traffic-count location is in 3,000 sf office with 44+ years of Goodwill. 4 equipped Ops plus 1 add'l, Carestream, and fiber optics. 5 days Hygiene days per week, on a 4 day week. Room for growth with most specialties referred out. 2019 GR \$530K and 2020 is showing a nice post-COVID rebound. #CA1629- Jay Harter - 916-812-0500

**GREATER SACRAMENTO** - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital and I/O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$725K and 2020 Production \$781K on 32 hrs/wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

**GREATER SONORA AREA** - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrux, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1713/>

**LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING...** Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1715/>

**LAKE TAHOE AREA** - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA608/>

**MILLBRAE** - Role Reversal for this 5 Op practice with 62 years goodwill. 2019 GR of \$1,077,000 on 4 days/wk. with 6 Hygiene days/wk. Seller offering 6 mo. employment and will work back a minimum of 6 mo. after sale. Datacon PMS, Digital, Pano, Waterlase & Periolas. Professionally designed interior and great seller-owned location. #CA1139- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1139/>

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheinppt.com](http://www.henryscheinppt.com)

SOUTHERN CALIFORNIA OFFICE  
888-685-8100

Buy it! Sell it! Trade it!!!

# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**NORTHERN CALIFORNIA PERIO** - Perio practice in a beautiful Northern CA area, in business for 28 years. 4 Ops with consultation room in a 1,400 sq. ft. facility, off 101 freeway. Upgraded technology including Digital x-ray, CBCT Pano x-ray, LANAP, IV Sedation, and paperless with Eaglesoft. Increasing revenue over the years. 2019 GR above \$900K. Averaging 20 NP/mo., drawing from a large geographic area with few periodontists in the region. The seller is offering a smooth, supportive transition. #CA1553- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA1553/>

**NORTHERN SACRAMENTO** - 5 Ops in busy retail shopping center. Digital x-rays, strong hygiene program and high NP count. Room for growth keeping specialties in-house. 2019 GR \$766K and 2020 was \$900K. Seller can work back to assist if needed. #CA2464- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2464/>

**NORTHERN SACRAMENTO** - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrax PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1745/>

**OAKLAND** - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent and COVID equipment. 2019 GR \$675K. 10 days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

**REDDING AREA - PRICE REDUCED BY OVER \$40K UNDER APPRAISED PRICE!** Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrax, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1742/>

**SAN JOSE** - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this modern design, open concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

**SAN MATEO - NEW LISTING** - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dentrax. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2596>

**SAN RAMON FACILITY ONLY - NEW LISTING** - Facility only sale in highly desirable Bishop Ranch. 5 Ops in 1,800 sq. ft. and great exposure. Digital x-ray, digital pan, Diode laser, and IO Camera. Open Dental with 10 computers in bright, modern design. Opportunity to build a successful \$2M per year practice! #CA2588- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2588/>

**SONOMA COUNTY - NEW LISTING** - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2594/>

**SONOMA COUNTY** - Large Family Practice with over 32 years of goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Free-standing highly visible real estate for sale or lease. 72 NP/mo and 10 hygiene days/wk. Modern and high-tech, Digital, Paperless. Seller will work back for smooth transition. #CA544- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA544/>

**VACAVILLE AREA - PRICE REDUCED BY OVER \$35K!** Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrax. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA645/>

**VALLEJO, BENICIA, MARTINEZ AREA** - Rare opportunity to acquire downtown practice/bldg with additional income tenants. Recently remodeled with newer equipment in desirable area. 3 Ops with 4th available, not equipped with Dentrax, Digital, Laser, and digital pano. Growth opportunities with 2 Hygiene days per week, most specialties referred, and practice only open 16 hrs./wk. 2019 GR \$412K. Seller will work back for 3 mo. to aid in transition. #CA321- Jay Harter - 916-812-0500

### OUTSIDE OF CALIFORNIA

**BIG ISLAND, HAWAII** - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/HI1929/>

**PORTLAND, OREGON - NEW LISTING** - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrax, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2757>

**SOUTH OF PORTLAND, OREGON - ORTHODONTIC** - If you are looking for a growing community that's outside the "Big City" this is the place to put down roots! Well-established and very active Orthodontic practice resides near referring dentists and is updated, spacious, modern and most importantly, turn-key! Selling dentist is willing to stay on as an Associate if needed. 2019 Collections of \$1.3M+. #OR1550- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR1550/>

**SOUTHERN OREGON** - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2574/>

**SOUTHWEST PORTLAND, OREGON** - This established private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 sq. ft. leased building is well maintained with 6 Ops, 1 more plumbed ready. Dentrax, Dexis Digital x-rays, intra-oral, Pano. 2019 GR \$598K. #OR115- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA OFFICE  
888-685-8100

[www.henryscheinppt.com](http://www.henryscheinppt.com)  
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE  
888-685-8100



# WE BUY, SELL & TRADE NEW AND USED EQUIPT!

**CHAIRS**  
X-RAY & MOST  
DENTAL EQUIPMENT

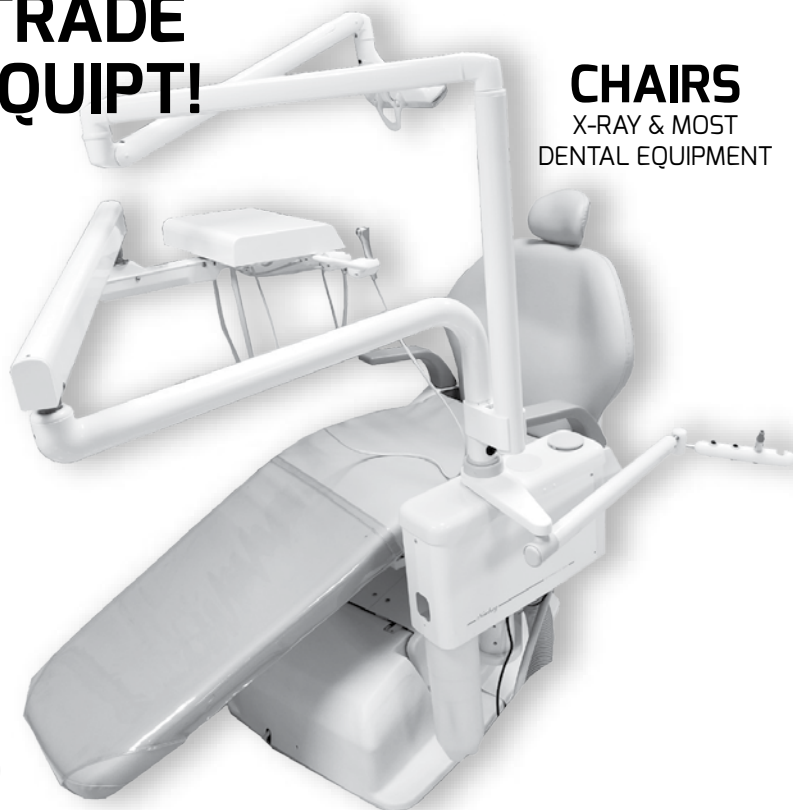
EXCELLENT CONDITION  
CHAIR STARTS AT

## \$2,950

### FREE

UNLIMITED TRAINING, SUPPORT &  
INTEGRATION IS OUR PROMISE.

EXPERIENCE INDUSTRY'S #1  
TRAINING & SUPPORT



Speak with our equipment specialists

## 562.404.3500

**BEST PRICE GUARANTEED!**

## ALL NEW IOS MEDIT i700

Now Available for  
Purchase & Trade-in

**YOUNG'S** DIGITAL DENTAL  
(877) 399-3466

SCHEDULE A **DEMO**  
TRAINING REMOTELY OR IN  
YOUR OWN OFFICE



## MEDIT i700

Unleash your clinic's Potential

The Most Advanced IOS that  
features unparalleled:

- Speed
- Accuracy
- Image Quality



**Legal Tip:** C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Endodontist, LA, San Diego ,OC area.** Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**6099 - Hemet to Temecula** – Estb 60 yrs. Full price \$250k Grossed near One Million & will again; 3,500 sq.ft. building included with room for apt with 5 updated Ops. Including mod Cerec, new camera/software \$40k. Can produce one day crowns in seconds. Building bargain Live and work Call Tom Fitterer PPS 714-345-9659

**"331 New Patients in 9 Months** during COVID!" - Apply Now to see if your practice qualifies at DentalTrader@profitdentalmarketing.com or call (949) 502-4100 - Profit Dental Marketing

**Looking for something but can't find it?** Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

**Beverly Hills:** Big producer, over \$2M in collections multi specialty. All the tech. (DRE01993607) (818)522-9123

**General dental practice office with 40+ years of goodwill** in beautiful Foothills of Madera County CA. For sale. Approximately 1650 square feet office 4 plumbed operatories. Practice has digital records, digital radiographs, and CadCam. The seller could stay on to help with transition if buyer so desires. No HMOs, DentiCal, or capitation plans. This practice is primarily FFS with some PPOs. 2019 and 2020 annualized collections in excess of \$820K. Send CV to: [maderacountydds@gmail.com](mailto:maderacountydds@gmail.com)

**3D Printing CE Course:** Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. [www.learn3dprinting.com](http://www.learn3dprinting.com)

**Dentsply Ultrasonic Tips(Used).** 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**SANTA MARIA** - GP in medical condo w/ 4 ops. Proj. approx. \$783K for 2021. Averaging approx. \$65K/mo. California Practice Sales, Inc. Phone: 714-639-2775

**San Diego DA/RDA: pt or** full time needed, pediatric/orthodontic practice in Carmel Valley, experienced preferred 7602911700

**TRANSITIONS and ACQUISITIONS.** We are here for you! Call the Law Offices of Wood and Delgado for a FREE consultation. 800-499-1474

**FOR LEASE:** Dentist Office Space w Equipment in Las Vegas, NV. 3,095 sf w 9 operatories. For more info:702-660-7770

**Alturas CA.** retiring GP 26 yrs of goodwill. 2 Ops, crossed 450-500k last 5 years open 2-3 days a week. Asking 100k or work for free 180 days and own the office. call 530-640-1749

**Need a Due Diligence Report?** Before you buy a dental practice, you need to know the risks. Visit us at [mydentistcpa.com](http://mydentistcpa.com). 949-485-2011. We are totally independent from practice brokers.

**"Having been represented by Mr. Kerendian** many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**Dental Office for sale San Diego. Location Location Location. 15 min drive anywhere in San Diego. 3 ops 1000 sq ft. \$2600/month with CAM. Great startup office. \$43,000 for this turnkey office. [Dentalstartup619@gmail.com](mailto:Dentalstartup619@gmail.com)**

**3D Printing Clear Aligners:** Get started with Clear Aligners and 3D Printing for Clear Aligners! [www.InOfficeAligners.com](http://www.InOfficeAligners.com) and [www.LearnAligners.com](http://www.LearnAligners.com)

**Brand new dental upholstery kits** that look like a million bucks but don't cost you an arm and a leg. Call Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**PRACTICE FOR SALE/ SAN DIEGO** NORMAL HEIGHTS Retiring GP established 27 years Grossed 444K in 2019 on 3 days/Wk PPO DentiCal Private 6 OPS 1600 s/f Refers Ortho Implants RCT Wisdom Teeth. Asking \$265K contact [memodds@yahoo.com](mailto:memodds@yahoo.com)

**PERFORATION IN CANAL?NO PROBLEM :) CALL DR ISMAIL** 562-968-4061. I COME TO YOU. [www.socal-rootcanal.com](http://www.socal-rootcanal.com)

**Legal Tip:** Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**6103 - Culver City** Near MDR Seller bought from PPS in Apr 1979, two prior DDS started in 1950's Senior Seller gr \$853k 2019, referred out 148 cases incl 55 Endo 28 Perio, 60 OS & Implants a 5 star DDS Loyal Patients. Tom Fitterer PPS 714-345-9659

**Make your ad stand out.** Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**Palm Springs Practice For Sale** | \$305,000 | All-digital, full-service practice with a free-flowing floor plan. Contact [info@integritypracticesales.com](mailto:info@integritypracticesales.com) (855) 337-4337



**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524



The Name You Know  
The Reputation You Trust



- 28 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

## LOS ANGELES/VENTURA/KERN COUNTY

**ARCADIA - UNDER OFFER, BACK UP OFFERS ENCOURAGED**  
**4 eq. ops. in a 1,342 sq. ft. suite** that offers amazing 5th floor views. Rent is \$4,595/month. Bright, clean, organized practice that has **27 Years of Community Goodwill**. Digital X-ray, Intra Oral Camera, and Dentrix Software. Solid, mixed patient base and long-term quality staff that will make the transition process very easy. **53% Cash/ 47% PPO Income** stream. Collected \$385,609 in 2019, \$314,075 in 2020, and Projecting \$304,278 for 2021.

### ARCADIA

**4 eq. ops. in a 1,280 sq. ft. suite** located in a multi-story, professional building. **Beautiful, modern suite** that has Dentrix software, Intra Oral Camera, Digital x-ray, and equipment that averages 6 years old. Collected \$412,085 in 2019, \$304,483 in 2020, and projecting \$331,664 for 2021 on a minimal schedule. The practice has the potential to be open full time and recapture income currently being referred out.

### BEVERLY HILLS

**3 eq. ops. in a 750 sq. ft., efficient, beautifully designed, digital suite** located in a 4 story professional building adjacent to Beverly Hills & West Hollywood. **Rent is \$2,900/month** and includes parking and utilities. Large windows with nice views. **100% CASH PRACTICE**. Patients accept suggested treatment plans. The practice is open 2 days a week with an Associate in place and has the potential to be open more. **Collected \$469,634 in 2019 and \$335,015 in 2020.**

### BURBANK - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**4 eq. ops. in a 1,530 sq. ft. suite** located in an 8 story professional building convenient to the 5 freeway. **Amazing floor to ceiling windows throughout the suite**. **18+ Years of Goodwill**. Rent is \$4,902/month. Seller is moving out of the state. Collected \$677,618 in 2020. **50% Cash/ 50% PPO Income Stream.**

### LA MIRADA - NEW LISTING

**5 eq. ops. in a 1,365 sq. ft. suite** located in a professional building on one of the busiest streets in the area. **Retiring seller** that currently works 4 days a week. Low Overhead; Rent is

\$2,878/month and includes utilities. **17+ Years of Goodwill. Stable practice** that does not have any advertising in place. Collected \$238,169 in 2019, \$228,710 in 2020, and is Projecting \$241,566 for 2021. **\$182,500**

### LOS ANGELES (90048)

**3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,000 sq. ft. suite with beautiful 11th floor views.** Bright, clean, well designed office. **Lease is negotiable at \$3,787/mo** and includes utilities. **51 Years of Community Goodwill**. Solid, Established Patient Base. State of the Art Suite with Dentrix G7 Software, Digital Xray, and Intra Oral Camera. **52% PPO and 48% Cash Practice.** Collected \$602,236 in 2019, \$470,691 in 2020 and Projecting ~\$590,517 for 2021.

### LOS ANGELES (90014) - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**7 eq. ops. & 2 plumbed not eq. ops. in a ~5,500 sq. ft. suite** that is located in a single story corner, historic building. Excellent exposure and signage! **Room in the rear of the building.** Major Metro hub stop in the front of the building. Practice was started back in 1910! Room to expand or would be great for a multi-specialty practice! Collected \$390,680.35 in 2019.

### SANTA MONICA

**4 eq. ops. in a professionally designed, recently remodeled, 1,400 sq. ft. suite** located in a multi-story health center in the heart of Santa Monica. Walking distance to local shops and restaurants. Rent is \$5,200/month and includes utilities. **Floor to ceiling windows with great views! Newer Equipment.** A must see to appreciate. Leasehold Improvements & Equipment Only. **\$79,500 -Bring your best offer!**

### SIMI VALLEY - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**3 eq. ops. in a 980 sq. ft., super clean, well organized suite** located in a Medical/Dental Building next to the area hospital. Rent is \$2,050/month. Low Overhead. **Retiring Seller.** 23+ years of Goodwill. **80% PPO & 20% CASH.** Seller collected \$172,877 in 2019, \$125,988 in 2020, and is projecting \$147,133 in 2021 on a minimal schedule with no advertising in place. The practice has the potential to grow with additional hours and advertising. **\$74,500!**



"We had the practice listed with another broker. Greg and Ellen were able to get the job done and sell the practice while navigating the hurdles of lending during Covid. They had an offer for us a little over a month after the advertising began. The buyer is a perfect fit and overall the transaction ran very smoothly."

Dr. Hakimi Simi Valley



Ellen Wood

18 Years in the Dental Practice Sales Industry  
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

#### TORRANCE - RECENTLY REDUCED

This is one of those "finds" in one of the prime areas of Los Angeles county. **6 eq. ops. & 1 plumbed not eq. op.** in a high producing, efficiently designed, **2,300 sq. ft. suite** located in a single story, freestanding building with a large parking lot. Great visibility and just a couple of blocks off the 405 freeway. 15 Years of Community Goodwill. Provider for the Longshoreman's Union. Primarily HMO and CAP. **Retiring Seller.** Qualified staff in place. Solid, consistent, collection history of \$1.2M+. Priced to sell \$875,000!

#### WALNUT /DIAMOND BAR

##### Location, Location, Location!

The practice is located on a very busy street in a major strip center close to the 60 freeway with excellent signage and visibility. 2 eq. treatment rooms and 1 plumbed not eq. treatment room in a 1,100 sq. ft. suite. Rent is very reasonable at \$3,850/month. 30+ years of area Goodwill. Retiring seller. New Flooring and compressor just put in. **Collected \$271,748 in 2019, \$225,258 in 2020 (closed 9 weeks) and is projecting \$264,076 for 2021. \$125,000**

#### WHITTIER - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**3 eq. ops. in a 1,300 sq. ft. suite located in a single story, busy, strip center with 30+ Years of Community Goodwill. Retiring Seller with excellent area reviews. 100% Cash income stream.** Collected \$168,503 in 2019, \$98,143 in 2020 (closed 4 months) and Projecting \$157,416 in 2021. **\$104,500**

#### SAN BERNARDINO

##### RANCHO CUCAMONGA - NEW LISTING

Seller was so successful at this busy location that he out grew the space and needs to relocate. **3 eq. ops. in a 1,100 sq. ft. suite** located in a frequented, single story, **strip center off historic route 66.** Established as a Dental practice since 2018. **Rent is ~\$3,600/month** and the landlord is easy to work with. Dentrux Software, Digital Xray, Chairs that are ~1.5 years old, Deliveries, Compressor/Vacuum, and more stays. Leasehold Improvements & Equipment Only

##### RANCHO CUCAMONGA - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**5 eq. ops. in a 1,500 sq. ft. suite** located in a busy, single story,

**strip center** off the 210 freeway. Rent is ~\$2.50 sq. ft. and negotiable with a long-term lease and qualified tenant. Established as a Dental Practice for 21+ years. Seller is moving 2 miles away. **Equipment averages new to 5 years old. Would make a good Pedito location as well.** A must see to appreciate. Leasehold Improvements & Equipment Only. **\$89,500**

#### REDLANDS

**4 eq. ops. in a 1,200 sq. ft. suite** located in a single story, freestanding building with excellent exposure. Room to expand into the adjoining suite. **31 Years of Goodwill.** Rent is only \$3,500/month. Long-term, quality staff in place. **Low Overhead. Collected \$586,962 in 2019 and \$529,642 in 2020. \$360,000! MOTIVATED SELLER!**

#### SAN BERNARDINO - MOTIVATED SELLER!

**4 eq. ops. in a 1,500 sq. ft. suite** located in a community established Medical building on the corner of two busy streets convenient to the 10 freeway. 37 Years of Goodwill. **Retiring seller** currently works 3.5 days/week. **Low Overhead!** Collected \$324,258 in 2019, ~\$275,000 in 2020 and is Projecting ~\$345,323 for 2021. **\$196,000-Negotiable**

#### SAN BERNARDINO - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**5 eq. ops. & 1 x-ray room in a 2,000 sq. ft., beautifully designed suite** located in a single story, free standing building with amazing signage near the area hospital. Seller started the practice in 2019 but does not have enough time to build the location to its full potential. Leasehold Improvements and Equipment Only

#### UPLAND - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**3 eq. ops. in an efficient 900 sq. ft. suite** located in a very busy **shopping center** with plenty of parking and visibility. **37 Years of Community Goodwill.** Rent is \$2,070; **Low Overhead!** Long-term staff that will assist with transitioning. Associate is currently working 2 days a week and is booked out a month in advance. The practice has the potential to be open more and increase income by retaining referred out procedures and implementing a marketing plan. Collected \$284,364 in 2019 and \$197,518 in 2020. **\$185,000!**

**Dental Transition Roadshow - Coming to a location near you! RSVP [info@gregbeamer.com](mailto:info@gregbeamer.com)**



**Greg Beamer, Dental Broker**  
Experience in Finance and Brokerage since 1976  
DRE License #01149524



The Name You Know  
The Reputation You Trust



- 28 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

## ORANGE COUNTY

**SOUTH OC PERIO - UNDER OFFER, BACK UP OFFERS ENCOURAGED**

**4 eq. ops. in a 1,100 sq. ft., recently remodeled suite** located in a two story, professional building convenient to the 5 freeway close to area amenities. Rent is \$3,600/month and includes utilities. **Retiring Seller** currently works 2-3 days a week. 85% Cash/15%PPO Income Stream Collected \$724,455 in 2019, \$575,243 in 2020, and projecting \$739,852 for 2021.

**ANAHEIM ORTHO/GP - UNDER OFFER, BACK UP OFFERS ENCOURAGED**

**5 ops. with 4 chairs that have half walls between the ops. & 2 private, enclosed, eq. ops. in a 1,800 sq. ft.** suite located in a single story, free standing building on a very **busy corner**. Amazing exposure and poll signage! Convenient to the 5 freeway. **Retiring Seller**. Easy Dental Software, Digital Pano & Ceph w/ 2 sensors, and equipment that averages 9 years new. **Collected \$900,787 in 2020 (closed 3 months)!**

**ALISO VIEJO - UNDER OFFER, BACK UP OFFERS ENCOURAGED**

**PRACTICE/REAL ESTATE COMBINATION SALE- 3 eq. ops. & 1 plumbed not eq. op.** in an immaculate, nicely designed suite with **24 Years of Goodwill**. Professional Complex in the heart of Aliso Viejo. **Retiring Seller** that currently works 32/hours a week. **80% PPO and 20% Cash**. Excellent opportunity to invest in a great condo suite and established practice! **\$750,000**

**GARDEN GROVE - \$89,500!**

**4 eq. ops. in a 1,600 sq. ft. suite** located in a single story, professional, strip center on a very busy street convenient to the 405 freeway. Rent is \$3,200/month. 40 Years of Goodwill. **Retiring seller**. Generational, solid, blue collar practice. Hygiene is booked out 2+ months in advance. No advertising in place, just word of mouth. **80% PPO and 20% Cash Income Stream**. Collected \$297,902 in 2019, \$287,010 in 2020, and is projecting ~\$305,491 for 2021 on a 3 day work week. **SELLER WILL CONSIDER ANY REASONABLE OFFER**

## GARDEN GROVE

**7 eq. ops. in a 2,400 sq. ft., spacious, bright suite** located in a busy, mixed use plaza on the corner of two main streets in the area. Rent is \$5,000/month. **All digital, recently remodeled suite** that is plumbed for N2 and offers Dentrux software, security system, tvs in all ops., Belmont chairs/deliveries/lights, Pano, Sterilizer, and more. Patient Charts included but not guaranteed. The Practice has the potential to be open more. Would also be a good Peds location. **A must see to appreciate! \$199,000**

## IRVINE - RECENTLY REDUCED

**3 eq. ops. & 1 plumbed not eq. op.** in a clean, bright, nicely designed, 1,250 sq. ft. suite located in a busy, mixed use, shopping center. Rent is \$6,061/month. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Great pride of ownership. **72% PPO and 28% Cash** practice. Collected \$309,981 in 2019, \$284,852 in 2020 and **Projecting ~\$378,785 for 2021. \$209,500!**

## IRVINE

**4 eq. ops. & 2 plumbed not eq. ops. in a 1,200 sq. ft.** suite located in a single story, busy, **strip center** off the 5 freeway. Rent is \$6,200/month. Landlord is not the Irvine Company. **15 Years of Goodwill**. EZ2000 Software, newer equipment, Digital Xray. Absentee owner with quality staff/associates in place. **Projecting ~\$884,311 for 2021**, collected \$629,109 in 2020, and \$709,153 in 2019.

## IRVINE - UNDER OFFER, BACK UP OFFERS ENCOURAGED

**3 eq. ops. in a 1,525 sq. ft., recently remodeled, nicely designed suite** located in a professional building that offers covered parking, Doctor designated parking, and a large balcony. **Rent is very reasonable at \$4,773/month**. Seller purchased the practice in October 2020 but has decided to move out of state. **Established as a dental practice for over 23 years**. Patient Charts included but not guaranteed. A must see to appreciate! **\$195,000!**

## LAGUNA BEACH - NEW LISTING

**Amazing location on one of the busiest streets in Orange County next to the ocean!** Established, frequented center with plenty of parking, exposure, and traffic. **3 eq. ops. in a 1,125 sq. ft. suite. 30+ Years of Goodwill**. Seller purchased the practice in December 2019 and has not been able to devote time to the practice to rebuild/recover from Covid. **Patient Charts included but not guaranteed.**

## Exciting News!

I'm excited to announce the addition of Paul Yuan, licensed real estate agent. Paul joins our team with over 20 years of dental management experience, including his successful time at 3M ESPE, regional management at Pacific Dental Services and being the most requested dental transition consultant in Southern California. His addition will ensure that both buyers and sellers have a smooth transition because of his proactive and detailed approach to the process. Please contact him today if you have any questions regarding buying or selling a dental practice!



**Paul Yuan**  
909-714-2265  
20 Years of Experience in the Dental Industry  
DRE License #02140802

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

### MISSION VIEJO

**4 eq. ops. & 1 plumbed not eq. op.** in a 1,200 sq. ft., beautifully designed, bright suite located in a busy, two story, **strip center**. Corner location with excellent visibility, signage, and plenty of parking. 22 Years of Goodwill. Rent is only \$2,700/month; **Low Overhead!** Attracting ~35 new patients/month. 37% PPO, 33% CASH, 30% Cal-Optima/Denti-Cal Income Stream. Collected \$968,292 in 2019, \$800,429 in 2020, and is projecting \$848,366 for 2021. **\$710,000!**

### NEWPORT BEACH - NEW LISTING

**3 eq. ops. in a 1,200 sq. ft.,** efficiently designed, bright, clean suite located in a two story professional complex close to the beach and all the **amazing amenities that Newport Beach has to offer**. Landlord is easy to work with and the rent is currently **\$2,200/month**. A true must see to appreciate! Leasehold Improvements & Equipment Only.

### NEWPORT BEACH - NEW LISTING

**One of the Best Orange County locations**, close to all area amenities (beach, shopping, dining, fine arts, performing arts+!) **4 treatment rooms in a 1,600 sq. ft.** suite located in a busy, single story, **strip center**. Potential patient base includes Newport, Costa Mesa, Irvine, Corona Del Mar+ **A must see to appreciate!** Leasehold Improvements & Equipment Only

### ORANGE

**3 eq. ops., 4 plumbed not eq. ops., and a plumbed open bay that can accommodate 3 chairs in a 2,775 sq. ft.** suite located in a single story, free standing building with 12 parking spaces. **Retiring seller** will offer the 1st right of refusal on the building and negotiate a new lease ~\$5,400/month. Suite was remodeled in 2005 and has Open Dental Software, Digital Xray, Intra Oral Camera, and more. Approximately 200 patient charts included but not guaranteed. Untapped potential, Room for growth and would make a great multi-specialty practice!

### SAN CLEMENTE - NEW LISTING

**3 eq. ops.** in a spacious suite located in a Medical building convenient to the 5 freeway and local amenities. The suite offers plenty of **natural light and Ocean Views!** Rent is \$4,627/month. 80% Insurance and 20% Cash Income Stream. **Collected ~\$625K in 2019, \$554K in 2020, and is Projecting ~\$687K for 2021.**

### TUSTIN TURN-KEY - \$59,500

**3 eq. ops. in a 1,100 sq. ft. suite** located in a busy, single story, strip center off the 5 freeway. Starbucks is one of the anchor tenants. Nicely designed, bright suite. **Rent is \$4,100/month (negotiable) and includes utilities.** History of collecting over \$200,000 on a minimal schedule. Practice has the potential to be open more. **Seller will consider any reasonable offer!**

### YORBA LINDA

**5 eq. ops. & 1 plumbed not eq. op. in a 1,872 sq. ft. suite** located in a single story, community established, well maintained building with excellent visibility on a very busy street. Plenty of workspace and storage. **High end, generational practice with a solid patient base that accepts suggested treatment plans.** Knowledgeable staff. **56% PPO & 44% CASH** Income stream. **The practice has a history of collecting \$800,000+ a year.**

## RIVERSIDE COUNTIES

### SAN JACINTO - \$52,000!

**3 eq. ops. in a 1,266 sq. ft. suite** located in a two story professional building on a busy street in the heart of town. **Rent is only \$1,664/month.** Seller started the practice in 2017 but has relocated to Bakersfield. Office is Turn-Key with supplies and has contracts with Cigna Health HMO, DHS, Managed Dental Care, and CDN. Patient Charts Included but not guaranteed. **Seller will consider any reasonable offer.**

### TEMECULA - NEW LISTING

**4 ops. in a 1,800 sq. ft. suite** located in a two story medical building convenient to the 15 freeway and close to all area amenities. **Beautiful area to live/work.** Rent is \$3,500/month. **Digital Suite** w/ Eaglesoft, Intra Oral Camera, Picasso Laser, and more. Retiring seller that currently works 4 days a week. 19 years of community goodwill. Excellent online reviews. **PPO Insurance/ Cash Income stream. Solid staff.**

**Dental Transition Roadshow - Coming to a location near you! RSVP [info@gregbeamer.com](mailto:info@gregbeamer.com)**



# THE Premier Dental CPA Advisory Firm



**FAZEL MOSTASHARI**

*MBT, CPA/PFS, CFP, CDFA*

## MY COMMITMENT TO YOU

Buying or selling a dental practice might be the biggest decision of your career.

Dentistry consultation is my specialty, and I will help you avoid all the potential pitfalls involved in purchasing and running a practice. I understand the enormous challenges you face, and my entire team is dedicated to working with you side by side throughout the year. Our goal is to get you better results, faster – through our diverse experience, proven, proactive strategies, and world-class service.

***I am Committed to  
Helping You Build a  
Practice to Last a Lifetime!***

***“I have been PROFITABLE SINCE DAY ONE because Fazel taught me what I needed to look for. DON’T buy a dental practice without discussing things with him first!”***

Niki Zarabian DDS – Sherman Oaks, CA

**Jenifer Tang, DDS – Santa Monica, CA**

*“Fazel is definitely much more thorough and competent than many other accountants or consultants in the area. If this is your first purchase and you would like to leave no stones unturned, give Fazel a call. If this is your 1000th practice, still give him a call!”*

**Alice Fukui, DDS – Beverly Hills, CA**

*“In complicated times, Fazel has been very honest, patient, and professional. I highly recommend Fazel and his services, and I’m looking forward to continue working with him.”*

**Poneh Ghasri – Hollywood, CA**

*“Fazel will guide you through the entire process of practice buying, selling, and also start-ups. I cannot recommend him enough!”*

## WE HANDLE THE NON-CLINICAL SIDE OF YOUR BUSINESS

Dentists have enough to do without struggling with the financial and business side of their practices. Startup strategies impact profits for years to come, and we have the experience and compassion to help you through every step of the process. We are laser focused on growing your business and securing your financial future.

## COMPREHENSIVE TAX, ACCOUNTING AND DENTAL CPA SERVICES

- Dental & Medical Accounting Services
- Tax Planning & Compliance
- Dental Practice Benchmarking
- Practice Transition Services
- Valuation/Due Diligence

***Call Today for a  
Practice Assessment.***

**(818) 884-2549 • DentalCpaCa.com**

Cal.Dental.Cpa@Gmail.com

22201 Ventura Blvd. #205 • Woodland Hills, CA 91364

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**TRAVELING PERIODONTIST-IMPLANTS /Sinus lifts/CT grafts/ Osseous/Ridge Aug. Will bring all instruments + materials. L.Aperiodontist@gmail.com**

**Bakersfield general practice** collects \$760,000+/yr with a net income of \$210,000/yr. Refers most specialty work. 60 hygiene recalls per week. 4 equipped ops. Asking \$400,000. Call Kurt Skarin at 805-777-7707

**NEWPORT BEACH PRACTICE FOR SALE** – 6 operatories grosses \$1,600,000/yr on 4 days/week –9 days hygiene/week specializes Esthetics with porcelain inlays/onlays – great for Prosthodontist - Thomas & Fees Practice Sales (714) 544-4341

**CORONA GP FOR SALE** - 4 Ops, Digital, Fantastic Location! GR \$280K. HSPPT- Kerri McCullough-949-300-0312 #CA2002 <http://www.HenryScheinPPT.com/CA2002/>

**SAN JACINTO** 3 ops, Low Overhead, located in the heart of town, \$59,500! Greg Beamer 909-542-4891

**RESEDA** – GP averaging approx. \$74K/mo. Located in a single standing bldg. NET OF \$446K. California Practice Sales, Inc. Phone: 714-639-2775

**Adult oral sedation certification training;** will get your adult oral sedation permit by completing our 3-day course, [www.dentaloralsedation.com](http://www.dentaloralsedation.com) (805) 676-1063

**Unitek/3m SSC** Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com).

**"Fazel is honest** and very knowledgeable. Most importantly, he looks for your interest Not his." DentalCpaCa.Com

**NATIONAL CITY** - Excellent location and opportunity for first-time practice owner. \$309K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Dental Receptionist** needed PT/FT Bellflower office FAX resume 562-455-1718

**"Are you considering selling** your dental practice within the next 2 years? Make sure your lease has good terms that are transferable upon the sale. Call today for a consultation." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 [www.californiadentalattorney.com](http://www.californiadentalattorney.com)

**California Dental Certifications-RDA Prep Course** X-Ray Cert, California Practice Act, CPR/BLS, 8 HR Infection Control, Coronal Polishing, Pit & Fissure Sealant, \*Bonus-RDA Review Manual\* 858-722-8504 [DentalCertifications.com](http://DentalCertifications.com)

**3M True Definitions Scanner.** \$2,000 or Best Offer. Pick-up in Sonora, CA. [frontdesk@sonoramoderndental.com](mailto:frontdesk@sonoramoderndental.com)

**Coming soon!** Inland San Diego County #1144 - GORGEOUS turnkey FFS/PPO/GP. 4 Op/1,535 sq. ft. space. Seller retiring/owns suite. 3 yr average coll. \$1.18M. Contact [info@wppps.com](mailto:info@wppps.com)

**'Memory Foam'** Dental Chair \$3395, 150 colors available, 10 year warranty, UPGRADE TO MASSAGE FEATURE FOR ONLY \$400. Call (800) 423 – 5657 or visit our website [www.dhpdental.com](http://www.dhpdental.com)

**Finally, a Comprehensive LIVE WEBINAR** CE Series (3 courses, 21 CA CEs), you can watch from the comfort of home and fulfill your live CE requirements with LIVE CE Credits, at a great price (only \$349)! See Xcel Seminars insert, visit [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info.

**Clinical Screeners** Needed· Medi-Cal Dental needs dentists to do clinical evaluations of proposed and/or completed treatment in the following areas:· Victorville, Barstow, Lancaster, Palmdale, San Luis Obispo, Santa Maria San Jose, Santa Barbara, Bakersfield and Eureka.· Must have 10 years clinical experience, active and clear CA dental license.· Be able to see patients in your own office. Please email your CV to Sholi Rotblatt, DDS at [srotblatt@delta.org](mailto:srotblatt@delta.org).

**Expanding your practice?** Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. [www.providerlegal.com](http://www.providerlegal.com)

**Chairs, Dr. & ass. stools, Xrayunits, Pano, Lights delivery-systems** great working condition [maxwellnazari@yahoo.com](mailto:maxwellnazari@yahoo.com) 909-528-3594

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**Associate dentist** wanted for a busy practice in DTLA. Dential and PPO, adults and some children. Offering Competitive compensation. Text 310-666-5778

**General Dentist Wanted Northridge, CA.** Offering per diem plus production bonus. 4 days per week with potential to grow to 5 days per week. Practice is growing. Associate to replace retiring doctor. [Dentalrecruiter01@gmail.com](mailto:Dentalrecruiter01@gmail.com).

**\*SECURE YOUR FUTURE\*** Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474 \*[www.DentalAttorneys.com](http://www.DentalAttorneys.com)\*

**KEEP RCT/EXT** in house! Will bring supplies & instruments. Efficient, mandarin fluent. [Dentistry7217@gmail.com](mailto:Dentistry7217@gmail.com)

**ENDODONTICS Needed** Locate at Chino, 2 days a week, email resume to [drhung119@gmail.com](mailto:drhung119@gmail.com) or 909.203.6668

**Partnership /Buy-in.** Experienced and personable DDS seeking partnership to buy a practice in OC/RS [dr.Barrybb@gmail.com](mailto:dr.Barrybb@gmail.com)


 DDSmatch.com

*Successfully connecting the dentist's  
present with their future*



# LET US HELP YOU...

## IT STARTS WITH A CONVERSATION

Most doctors that we hear from are most concerned about finding the right buyer to take care of their patients, their staff, and to help carry on their legacy. With 45 years of combined leadership and dental industry experience, we provide complete, caring support for Southern California area dentists looking to sell their practice.

### CURRENT PRACTICE OPPORTUNITIES:

#### - LOS ANGELES -

**NORTHRIDGE** - Long established, high service practice. Stable patient base with room to grow. Rev \$510K

**PASADENA/SIERRA MADRE** - Excellently cared for practice with a small-town feel. Rev \$456k

**WEST SIDE** - Oral Surgery. Specialty Practice in highly desirable area. Has produced over \$1.3M per year. Current Rev \$600K, on 3days.

**VIEW PARK-WINDSOR HILLS** - Rev \$483K. Great neighborhood practice. Serving the local community for over 25 years.

#### - ORANGE COUNTY -

**SOUTH ORANGE COUNTY - PERIODONTAL** practice. High-production. Strong, solid practice with strong referral network. - Rev \$2.7M

**LAGUNA NIGUEL** - 5 op, cosmetically-driven practice in high profile community. Associateship / Buy-In

**NEWPORT BEACH** - Rev \$807K. Perio practice in highly desired Orange County coastal area. Room to grow. Easy freeway access.

**SAN JUAN CAPISTRANO** - Tech-driven practice with excellent visibility in retail center. Rev \$1.0M

**HUNTINGTON BEACH** - Lots of goodwill. Located in highly desired beach city. Rev \$388K

#### - SAN DIEGO -

**SAN DIEGO COASTAL** - Great location with easy access. 4 equipped ops, 5 plumbed. Rev \$540k

**SAN DIEGO COASTAL** - Turn-key practice for lease. 3 ops

**CLAIREMONT/MISSION BAY** - Rev \$1.2M. High performing practice. Welcoming office environment and meticulously maintained equipment

**EAST SAN DIEGO** - Community-focused, attractive lease. Rev \$195k

**SAN DIEGO CENTRAL** - Prosthodontics office, a unique opportunity to acquire a growing 5 yr old practice. 1997 sq ft. 3 plumbed Treatment Rooms and 2 Equipped. Beautiful in-house lab, access to a 40 person educational center. 2020 Revs \$687k, a 13% increase over 2019.

#### - INLAND EMPIRE -

**REDLANDS** - 8 ops ready to produce. Space size and lease are flexible to accommodate buyers goals and future.

**PALM DESERT/INDIAN WELLS** - Start your own practice in the desert. Doctor is willing to stay on if the buyer would like to continue having him.

### PRACTICES RECENTLY MATCHED (SOLD)

Torrance, Bankers Hill, Manhattan Beach, Lomita, Westchester, Los Angeles, Fallbrook, Santa Barbara, San Diego.

### INTERESTED IN BUYING A PRACTICE?

Complete a complimentary, and confidential profile at [www.DDSmatch.com/signup](http://www.DDSmatch.com/signup)

Visit our website [SoCal.DDSmatch.com](http://SoCal.DDSmatch.com) to learn more or call us at 855-546-0044



# ...FIND YOUR PERFECT MATCH



## SELLING YOUR PRACTICE?

We can offer the opportunity to have a confidential conversation about the topics weighing heavily on your mind. Call us for a complimentary review of your practice.

Are you planning to sell now within the next 2 years?

## THE TRUSTED TRANSITION PROCESS™

Are you 3 or more years from selling?

*The Practice Optimizer Experience™  
transition on your own terms*

**Either way, Step 1 is the same: Conceptual Transition Experience**

We help visualize your future, set achievable goals and devise strategies to start you in the direction of your post-transition dreams.

Visit our website <https://www.DDSmatch.com/our-process> to learn more or *call us at 855-546-0044*

## COMMENTS FROM OUR CLIENTS:

*Sean's tireless efforts made a difficult journey seem painless, he was always one step ahead of the procedure. I made the best choice in having you on my team! - Dr. Richard Goble*

*Jason Owens' honesty, availability, and attention to detail. His advice and guidance proved to be correct throughout the process. - Daniel J. Crowley, D.D.S.*

*It was a great experience working with ddsmatch as a buyer. Though they weren't working on my behalf, they still made sure the process was seamless and easy. I was very happy with my experience." - Dr. Lauren Mathews*



Jason Owens  
310.429.8978  
[jowens@DDSMatch.com](mailto:jowens@DDSMatch.com)  
Cal DRE #02037346



*Successfully connecting the dentist's  
present with their future*

Visit our website  
[SoCal.DDSmatch.com](http://SoCal.DDSmatch.com) to learn more or  
**call us at 855-546-0044**



Sean Sullivan  
619-548-2643  
[ssullivan@DDSMatch.com](mailto:ssullivan@DDSMatch.com)  
Cal DRE #02084505

**SALE dental** office at San Gabriel, 10 y/o, microscope, CT scan, email:drhung119@gmail.com

**8 ops!** Modern GP office for sale in mid-county San Diego. Five built-out ops with plumbing for 8. Corner location in prominent retail center. \$450,000. Call John at 858.775.8154

**6104 - Palm Desert** Store Front on (111) grossing \$300k 2018 and 2019 rent 2000, Most all Hispanic Patients 4 ops 2 equipped asking \$165k low overhead one sharp bilingual Asst with DDS can run office semi retire wrk 2 or 3 dys Tom Fitterer PPS 714 345 9659 Low overhead Beautiful office Lots of Covered Parking

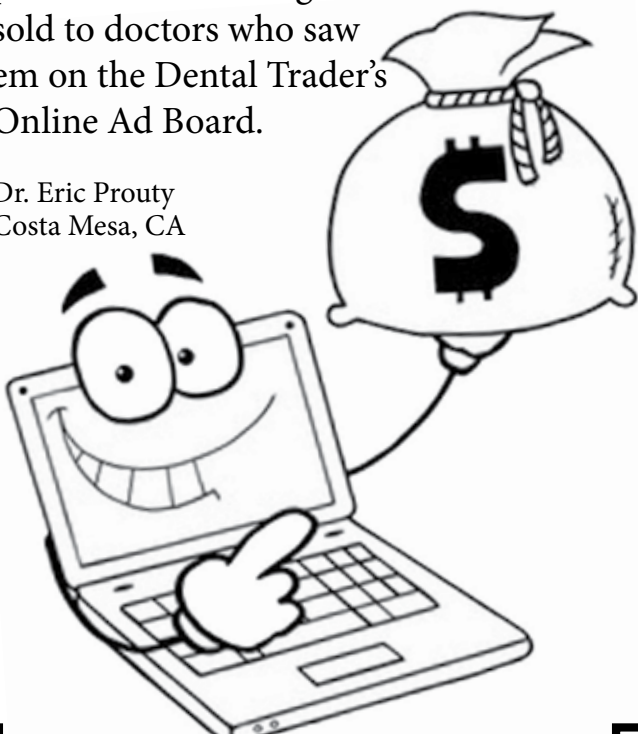
**RDA/RDAEF NEEDED FOR PRIVATE PRACTICE IN GLENDALE.** SALARY WILL BE DETERMINED ACCORDING TO EXPERIENCE (HIGH COMPENSATION). PLEASE EMAIL AT yvettegulesserian@yahoo.com or text at (818)429-9157.

**BAKERSFIELD GP FOR SALE** - 6 Ops+ RE, Digital, 6 days Hyg/wk. 2019 GR \$600K. HSPPT- Kerri McCullough-949-300-0312 #CA1274 <http://www.HenryScheinPPT.com/CA1274/>

**Mask, Hand Sanitizer, Gloves, Face Shields, and Gowns...** Anything you will need to keep you and your staff safe we have it. Unbeatable prices visit [www.USDentalmall.com](http://www.USDentalmall.com) or call 562.404.3500

I placed an ad selling some SCHICK CDR sensors I had for \$4,000.00 in The Dental Trader. Before the ad was even published in the magazine the items were sold to doctors who saw em on the Dental Trader's Online Ad Board.

Dr. Eric Prouty  
Costa Mesa, CA



**UCLA Orthodontist available** starting 7/2021, LA/OC area. Braces/ Invisalign/Phase I, II/TADs/surgical ortho. 949-812-8540

**SANTA ANA** 4 SALE TURNKEY OFFICE 5CHAIRS 1800SF LOW RENT AMPER PARKING HEAVY FOOT TRAFFIC AREA/BUSY STREET TEXT 7144882425

**iTero Element. Perfect** condition. Acquired new one so this is extra. Dr Abelar Call office 858-523-1400 or text cell 858-245-7833

**SAN DIEGO** - Luxurious GP/Spec. office in downtown; Proj. approx. \$2.3M for 2021. NET \$1M. Prop. ID #5332. California Practice Sales. Phone: 714-639-2775

**Place a free ad for print** in this publication now. Go to [www.dentaltrader.com](http://www.dentaltrader.com) and click on PLACE A READER AD. Ads post instantly to our website so be prepared for immediate response.

**We have BUYERS looking** for dental practices in RIVERSIDE COUNTY, THOUSAND OAKS, and the BAY AREA. SELLERS - Please call Loc Pham, BRE#0187578. (714) 550 - 7494. <https://LCFpracticesales.com>

**GP position to see PEDO patients available in LA office.** Great compensation + paid professional liability insurance. Email [PhDCareerOpps@gmail.com](mailto:PhDCareerOpps@gmail.com)

**SAN BERNARDINO** 4 ops, 37 Yrs Gdwill, Retiring Seller, Low Overhead! \$196K Greg Beamer 909-542-4891

**LOS ANGELES-GP** 7 ops | 2,400sq.ft. | Busy Shopping Center | Over 30 YEARS GOODWILL | 5 1/2 Years left on lease- \$630K Annual Collections | MARIA SILVA #01275112 - DENTALPRACTICES4SALE@GMAIL.COM | 657-246-9770

**This 3-day full arch ALL-on-X implant workshop** has it all, cadaver hands-on training, conversion prosthesis, only \$4,250, [www.DentalInstituteCalifornia.com](http://www.DentalInstituteCalifornia.com) (805) 676-1063

**Easy to clean upholstery kits** with UV stable pigment and agents to protect against bacterial/fungal micro-organisms. Call for quote today. Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**Build a thriving dental practice** with HomeStreet Bank financing solutions. Call Howard Boles at 949.379.5704. Member FDIC. Equal Housing Lender

**End Shade Mismatch Forever VITA Easyshade 5 New, 1 Year Warranty. PayPal Buyers Protection. GREAT PRICE** TEXT dr E 562-968-4061 [social-rootcanal.com](http://social-rootcanal.com)

**Luis Kong, DDS** (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

# Easy, Affordable & Effective ONLINE MARKETING PACKAGES

"Get Seen"  
**\$99/mo.**

"Increased Visibility"  
**\$199/mo.**

"The Essentials"  
**\$399/mo.**

"Superstar Practice"  
**\$499/mo.**

**The DocSites**  
Websites & Marketing

FEATURED **Dental** **PRODUCT SHOPPER**



"The DocSites has a better concept of how dental professionals think, and overall, they have great ideas and do great design work."

- Paul Singh, DDS

**1-888-980-4949**

**info@docsites.com docsites.com**

"Lee Maddox was my anchor while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

**Orthodontic Depart 4 Sale.** Over 150 patients located in North Hollywood. Collect \$5k to \$7k per ortho day 2 X a month 8187268534

**Legal Tip:** Does your attorney offer full service flat rate legal fees? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**GP/PEDO needed** in busy dental office in South Gate. Base or 30% production, whichever is greater. Must be experienced, fast and courteous. Contact Dr. Natalie (818) 653-7778

**INDIO GP FOR SALE** - 4 Ops, Digital, CEREC, GR \$746K, Est. 27 Yrs. HSPPT-Steve Caudill-951-314-5542 #CA2619 <http://www.HenryScheinPPT.com/CA2619/>

**Used compressors** Air Techniques model L66 220V \$1,300 and Air Techniques AS30 220V \$1,500 or best offer. Nathan Loeffler DDS 559-627-0262. gschnei@pacbell.net.

**www.DentalAttorneys.com** Starting Fresh? Retiring? Call Wood and Delgado at 800.499.1474 for a FREE consultation.

**THRIVE not just survive** - Work less while getting new patients or you don't pay us. Claim first month free: (949) 502-4100 or DentalTrader@profitdentalmarketing.com - Profit Dental Marketing

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

**DENTIST WANTED..Fantastic** opportunity for professional growth and success in Camarillo. We are a small, friendly office that is seeking a fun, caring dentist to grow with the practice. PPO and some HMO insurances accepted. Associate position with immediate buy out opportunity. Please call (818)264-8075 and L/M.

**DESERT HOT SPRINGS** - GP + Real Estate. Averaging approx. \$76K/mo. Proj. approx. \$915K for 2021. California Practice Sales, Inc. Phone: 714-639-2775

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**Brentwood/Wilshire** - GP cosmetic & implant office to share F/T or P/T. Great location & parking. Flexible terms. (310)478-3511

**San Clemente Dental Hygienist Position Available;** Monday 8AM-4PM and Wednesday 7:30-4:30.



# CONSUMER ALERT!

## The Dental Trader

refuses to do business  
with the following companies:

### AMERICAN BUSINESS CARD

aka: Bizcard.com  
(A CEG Company)  
P.O. Box 15190  
Scottsdale, AZ 85267  
www.americanbusinesscard.com  
Ph: 800-555-2234 Fax: 800-500-4506

### PROFESSIONAL FINANCING INC.

Alexander Slepak  
20371 Irvine Avenue, #100  
Newport Beach, CA 92707  
www.professionalfinancing.net  
doctor@professionalfinancing.net  
Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'  
contractual lack of performance and/or  
legal action/court judgments.*

*If you have had a problem with these or any other  
Dental Trader advertiser, please send your  
formal complaint to:*

The Dental Trader  
Attn: Complaints  
Post Office Box 2631  
Capistrano Beach, CA 92624  
Fax: 949-498-1198  
Email: tradestaff@cox.net

*Be sure to include any relevant documentation concerning your complaint*

**Laguna nìguel** GP office Seeking front desk / back office. Immediate opening MWF and Saturdays. contact (714)251-8718.

**Endodontist, LA, San Diego ,OC** area. Experienced, Will bring all the equipment. Interested in private offices who need traveling Endodontist. please txt/call 310-8923805

**Looking for front office receiponist** familiar with dental insurance for a private practice. Full time position-4 days a week. Contact: dr@implantasmile.com. visit our website: https://www.implantasmile.com/

**South Orange County associate to partnership opportunity** for premier restorative practice. Customer service and clinical proficiency necessary. Min 3 years experience. Send CV to dentalopportunity2day@gmail.com.

**Quiet Reliable American Manufactured** Dental Air Compressors with Drying Systems, \$3795. 1.25 HP to 5 HP available. Call (800) 423 - 5657 or visit our website www.dhpdental.com

**Lease/Buy ESCONDIDO Freestanding Dental Duplex** in Vons shopping center. EscondidoDental2365@gmail.com or text 626-808-7789.

**6108 KOREA TOWN** estb 20 yrs Retirement 10k Charts 3 Ops CASH BUSINESS Gross \$250,000 no Denti-Cal only PPO low overhead Full Price \$150k. Call Tom Fitterer PPS 714-345-9659

**EAST SAN DIEGO** - Community-focused with 40 years of goodwill. \$333K www.ddsmatch.com 855-546-0044

**FACE SHIELD, FULL, DJM** 4.0, ANTI-FOG, CLEAR VISION, 2 SIDED PROTECTIVE FILM, COMFORT SPONGE. \$3.00 CUREMAN11@GMAIL

**New Dentist Program** – Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at mydentistcpa.com to request our free ebook. 949-485-2011.

**Legal Problems:** Don't get stuck with an outrageous legal bill, get unlimited legal help for one monthly rate. www.providerlegal.com

**RANCHO CUCAMONGA** 3 ops., 1,100 sq. ft., strip center location off route 66 Greg Beamer 909-542-4891

**"I saw Mr. Kerendian argue the case** in court, and was greatly impressed. I highly recommend him." Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**For Rent: 1700ft2 Dental Office** Space Next to California State University San Bernardino. Call John at 909-709-8889.

**General Dentist needed** with experience PT/FT Bellflower Office- Fax resume at 5624551718

# (800) 423 -5657 / 10 Year Warranty / Made In USA



**Complete Dental Office**  
**\$27,439**

Normal Installation within 2 hours of Factory\*

**Low Interest  
Financing Available**

A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X-Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.

**Dansereau Dental**

[WWW.DHPDENTAL.COM](http://WWW.DHPDENTAL.COM)

1581 Commerce Street, Corona CA 92880

**Coastal N. San Diego County #1146** - Live by the beach! FFS/ PPO/GP. 1,770 Sq. ft. space w/3 Ops. Avg. Profit 40%. 2019 Coll. \$829K, 2020 Coll. \$752K. 2021 5 mo. coll. \$472K. Asking \$700K. Contact [info@wppps.com](mailto:info@wppps.com) for more info.

**Dentist Position Available ( Anaheim )- Night(s) or Day(s) or Weekdays or Weekend(s) Shifts Available. Please email your cv to [upon\\_rqst@yahoo.com](mailto:upon_rqst@yahoo.com) or call: (562)207-7888. Thank you.**

**BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. [www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**Expand Ortho Duties w/ OA** Program 6 Sundays starting @ \$1,150 Group disc available! Expand duties ABOVE RDA in Ortho! TONS of hands on practice. Call (951) 465-7370 Enrolling all year Located in Corona, CA

**New Dental office looking to hire a Hygienist, Dental assistant, and front office staff in South OC. Please send your resume to [ptdental10@gmail.com](mailto:ptdental10@gmail.com)**

**Dentist for** Barstow/Victorville PT/FT email Resume to [hr@mccn.org](mailto:hr@mccn.org)

**After you place your ad,** you can review, revise, renew or delete it at any time by going to [www.dentaltrader.com](http://www.dentaltrader.com) and clicking on the MY ACCOUNT button.

**Calabasas:** 5 treatment rooms, 2200 sqft one day of ortho great production and elegant(DRE01993607) (818)522-9123

**Endodontist Needed** one day in Southgate Specialty office, high production, please email to [Janine.L@socaldsc.com](mailto:Janine.L@socaldsc.com)

**GP for** PPO office for Tuesdays and Wednesdays. Office is located in Glendale, CA. Requirements are:-At least 3 years experience in dentistry, -US graduate,-Very gentle and detail oriented. -At least 2 years experience with Cerec is a must. -Experience with Lasers, iTero and Invisalign is a plus. Hours are 9-6pm. Email resume to: [Dentist532@gmail.com](mailto:Dentist532@gmail.com)

**Mortgage Loans, Purchasing or Refinancing.** Best Rate, APR & Terms tailored to your needs with credible lenders. 5% down to \$1 mil, no PMI. Google review from Dr. John McCoy, "I highly recommend Dan to find you the best rate mortgage loan. Dan researched the best loan for me and followed through to make sure the process went smoothly. I would definitely use him again." Dan Stone at Dan the Man for Mortgages, 714-310-4162, [DantheManforMortgages.com](mailto:DantheManforMortgages.com)

**Zimmer Dental Implant Instrument Kit** ref TZKIT. Brand new in box. Call or txt 760-898-9454 to make reasonable offer.

**iTero element 2, \$30,000.00 Dr retired, [drvictorhcarrillo@gmail.com](mailto:drvictorhcarrillo@gmail.com) (one year old)**

**New Finance Options!**

For more  
current listings.

See me at  
ADA Las Vegas  
(Smilecon)  
**Oct 11-13**  
Booth:d4202 b

**Jack Fogelson Practice Sales**

818.522.9123 - jackf@jackfogelson.com

Ask about our Video Tours during  
our Covid-19 down-time. *Stay Safe.*



**Jack Fogelson**  
DRE: #01993607  
NMLS: 1876402  
**818.522.9123**

**Great News:** We are now a federally licensed mortgage broker, and a UWM Partner. Buy a practice with home equity, lets talk about reverse mortgages; or that first home, after the purchase of a practice. [www.betterask-jack.com](http://www.betterask-jack.com) and [www.jackfogelson.com](http://www.jackfogelson.com)

### **Featured Practice** **Beverly Hills - \$3,000,000**

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow. **Sold Sold Sold**

**Orange County:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

**Calabasas:** Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**West Hollywood:** 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd, street exposure with great signage. This upscale office is digital and is associate run.

**Encino:** 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

**Westchester:** 3ops collections Tracking over \$200K on busy street,digital sensors and Open Dental. Great views

**North Hollywood:** 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice. **Sold Sold SOLD**

**Westlake Village:** Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

**Porter Ranch:** Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

**Calabasas:** 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

**West Hills:** Ortho Office – Spacious, elegant office with great views. 5 treatment areas, two enclosed rooms, digital pan and Eaglesoft over \$350K on 1 day a week.

**Encino:** 4 treatment rooms, great view over-looking valley. Digital sensors. Great production and reasonable overhead.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**Santa Clarita:** 4 ops room for more fully digital in retail strip center. Easy dental software. Over 30 years at this location.

**Newbury Park:** 4 Treatment rooms, Over 1500 sqft, fully digital, Dentrix software. Currently 2 days a week. Upscale office in a upscale building. First floor free parking.

### **New Listings**

**Marina Del Rey** – 3 treatment rooms in upscale office with large private office in great building and great location. Eaglesoft software and great views

**Camarillo** – 5 Ops in a well laid out office, room for more. Great rent, digital sensors and Practice Works.

**Valencia** – Great revenue, Fully digital, Adec equipment, OWN YOUR OFFICE – No more rent. 5 treatment rooms. THIS WILL GO FAST!!!

**Bellflower** - Large practice WITH REAL ESTATE and associate run, 5 treatment rooms. This is on a busy street.

### **Carry-Back Corner**

#### **Seller-financing available**

**Santa Calarita**  
**Newbury Park**

**West Hills - Ortho listing**  
**Others Pending**

**818-522-9123**

[www.betterask-jack.com](http://www.betterask-jack.com) • [www.jackfogelson.com](http://www.jackfogelson.com) • Email: [jackf@jackfogelson.com](mailto:jackf@jackfogelson.com)

DRE:01993607 NMLS: 1876402

Buy it! Sell it! Trade it!!!



**DTLA GP FOR SALE** - 3 Ops, Digital, GR \$299K on 2 days/wk. HSPPT- Jaci Hardison-714-318-4911 #CA2493 <http://www.HenryScheinPPT.com/CA2493/>

**30 years experienced GP eager to work part time with children of any age; in San Fernando Valley. 818-430-8767**

**Prosthodontist needed** 2 days a week in Thousand Oaks. No experience required. Call us at (805)370-7171.

**Learn from a prosthodontist** and published author step by step full arch ALL-on-X surgical/prosthetic 3-day cadaver workshop, [www.DentalInstituteCalifornia.com](http://www.DentalInstituteCalifornia.com) (805) 676-1063

**MADERA COUNTY** – 8 ops/6 eq't'd. Store front location w exposure/visibility. Mixed pts. Annual Gross \$600K+. Digital x-rays. D&M Practice Sales (818)591.1401

**Replacement upholstery kits** for chairs and stools. Give us a call, we make it simple. Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**Honest Lawyers.** call Wood & Delgado. 800.499.1474 or visit [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**I need** an experienced personable general dentist to work part time Locum Tenens in South Redondo Bch. Drillnsurf@aol.com

**Pelton &** Crane overhead examing lights available: LFT II, LFC +, HA . Orange County Area. Call 951-644-8883

**\$\$\$General Dentist,** \$ High Daily Base & Salary in Orange County (Anaheim). Contact 323-456-7377 or kidsdental.myra@gmail.com

**"DocSites has been the best!** We've been working with their team for over 5 years. They're very responsive, easy to work with and have great prices too. After working with them we noticed more phone calls and showing up on Google when people are looking for a dentist in our area," Dr. Risos. Visit Docsites.com or call 888 980 4949 and ask about our Trader Special Offer.

**Straumann abutment torque wrench** + 3 hand drivers. \$295. sddo128@yahoo.com

**Ocean Views Office for Sublease** in Newport Beach. 1800sq upscale office with 6 ops, spacious laboratory, CBCT. Perfect opportunity for performing high end dentistry. GP/ Specialist. (949)939 6964

**Ladera RANCH** Estb 20 yrs 4 ops beautiful shopping center high growth area did a million will do it again Fantastic area to live and work. Call Tom Fitterer 714-345-9659

**Ventura Practice For Sale** | \$455,000 | 5-star, full-service practice in prominent building of 101 Freeway. Contact info@integritypracticesales.com (855) 337-4337

**East LA Practice for sale.** Designed and built in 2017. Super clean and still looks new . 5 dental chairs( 1 pre-plumbed). Turn key operation. Everything included. For more details and appointment please Contact Migueld60@yahoo.com

**For SALE.** Dental office. Beautiful retail location. 2 ops, 3 plumbed. Cypress, CA. 170k. ospics12@gmail.com for info.

**Factory Direct American Manufactured** Dental Equipment for over 50 years, Chairs, Delivery Systems, Dental Seating, Dental Vacuums and Dental Compressor, all made in Corona CA, come see our factory. Call (800) 423 – 5657

**SANTA MARIA** - GP in medical condo w/ 4 ops. Proj. approx. \$783K for 2021. Averaging approx. \$65K/mo. California Practice Sales, Inc. Phone: 714-639-2775

**Dentist Wanted:** General Dentist wanted, Fax Resume to 760 448 7147 or 760 645 3550. El Cajon & Chula Vista Locations.

**Dental Group in San Gabriel taking application seeking GP,Implant,Ortho,Pedo,Perio,Endo as associate or join venture,send resume kyledds88@gmail.com or text 626-478-8813**

**O'side, Dental** Space to share 5 chairs for rent or Lease, Great Opportunity and Location. Contact Dr. John (909)810-9225 or anduwee81@yahoo.com

**Retiring Dentist** looking to sell 2 dental offices in LA area. Email grsinghdental@outlook.com for more information.

**Fast, efficient, experienced,** personable, caring pediatric dentist to work in your practice (747)888-7388

**PRACTICE FOR SALE.**GP, 4OPS, PPO, HMO, IN CULVER CITY AVE 3 YR COLLECTION 1.65M ESTABLISHED IN 1971. DENTALWORKINC@GMAIL

**2000 Sqft** Dental office for lease in South Bay. Plumbing for five chairs & Signage on Hawthorne blvd. Lease price and term negotiable 310-349-6335 haprahamian@gmail.com

**Front Office, Ortho assistant** needed twice a month with min 3 yr exp in sfv area text to 213 800-5164

**"Want to target a new demographic** for your dental practice? Consider filing a second fictitious business name! Contact Amy L Borden, APC (888)416-1321 for a free consultation."

**Associate dentist position** available in Long Beach. Part-time to full time. Must be experienced in all aspects of general dentistry including Comprehensive Diagnosis/Treatment Plan, Molar Root Canals, Crowns, Bridges, Veneers, Oral Surgery. admin@paramountdentalspecialty.com

**Pulp vitality tester** Digitest II. \$125. Like new. San Diego. sddo128@yahoo.com

"I've known **Lee Maddox** for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham.  
www.maddoxhealthcarelaw.com

**Cerec inlab MCXL, AC Bluecam, Galileos CBCT, 2 head compressor, vacuum, Schick sensors, intraoral camera, kavo handpieces, porcelain and zirconia ovens for a list 7146996838**

**PORTABLE DENTAL OFFICE:** A fully equipped mobile dental setup with: Folding Dental Stools (patient and dentist), Hand-Held X-Ray, Touch Screen Laptop, Digital X-Ray Sensor, Intra-Oral Camera, Practice Management and Imaging Software, and Delivery System with built-in case. Use Free for 90 days. Then only \$501/month OAC. 5 Year Term. Call (800) 273-5033.

**Dental practice lending** that just makes sense. Contact Howard Boles at HomeStreet Bank. 949.379.5704. Member FDIC. Equal Housing Lender.

**SAN CLEMENTE** 3 ops, Ocean Views, Rent is \$4,627/mo, 80 PPO/20 CASH Greg Beamer 909-542-4891

**Looking for** orthodontic only practice for sale in Greater Los Angeles/OC. Contact southbayladdsorto@gmail.com

**LA Absentee Owner** (see display ad) PPS Talented Worker Bee will net One million first year. Tom Fitterer sold this practice to talented Seller 43 yrs ago who will only sell to an Owner operator, Room for two Dentists Reasonable Payoff in 3 to 5 yrs. Thousands of patients. NO HMO OR Denti-Cal Call Tom Fitterer Requires Resume And financial stability. Live and work near Beach cities. 714-345-9659

**Create more PROFIT & Freedom** - Get more patients while working less or you don't pay us. Claim first month free: (949) 502-4100 or DentalTrader@profitdentalmarketing.com - Profit Dental Marketing

**Want to change your address** or stop your subscription? Just go to www.dentaltrader.com and use the SUBSCRIBE/CHANGE ADDRESS or CANCELLATION FORM.

**DENTAL PRACTICE in INDIO.** Major Price Reduction - Asking \$300K \$200K or highest offer! Close to Coachella Valley. Newly built practice in large shopping center selling for a fraction of built out cost. 9 eq.ops. Call Loc Pham, BRE#01875780. (714) 550-7494. https://LCFpracticesales.com

**Full Time & Part Time** General Dentists and Prosthodontists are needed in Gardena/Southbay. Must have experience; compative pay & bonuses. Email CV cardiffsunrise@gmail.com; (800) 982-4675.

# Want your ad to stand out? It's easy.



The choice is yours  
when you place  
your ad online.  
Just select the look  
you like at,

<https://www.thedentaltrader.com/place-a-reader-ad/>.

## Ad with no enhancements

**Does your** Dental Trader ad stand out? Want it to be more visible? This is a regular reader ad with no formatting.

## Ad with bold text

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with all bold text

## Ad with bold text and border

**Does your Dental Trader ad** stand out? Want it to be more visible? This is a reader ad with bold text & a bold border.

## Ad with Black box and bold white text

**Does your Dental Trader ad** stand out? Want it to be more visible? And this is a reader ad in a black box with bold white lettering!!! Nice right?



The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

Explore **FREE** resources about **COVID-19** and  
your Dental Practice at [JSDLawOffice.com/COVID19](http://JSDLawOffice.com/COVID19)

CALL **888.212.DUMM (3866)**

EMAIL [info@jsdlawoffice.com](mailto:info@jsdlawoffice.com)

FAX **949.606.8624**

VISIT [jsdlawoffice.com](http://jsdlawoffice.com)

## LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS  
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS  
OFFICE & SPACE-SHARING AGREEMENTS  
OFFICE LEASE REVIEW AND NEGOTIATION  
REAL ESTATE PURCHASE AGREEMENTS  
PURCHASES/SALES OF DENTAL PRACTICES  
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES  
COMPLIANCE WITH THE DENTAL PRACTICE ACT  
EMPLOYMENT LAW & CONTRACTS

**We are** seeking an Orthodontist to join our amazing team on Saturdays! Email us your resume [lowerazusadental@gmail.com](mailto:lowerazusadental@gmail.com)

**Looking to associate** East of Reseda Blvd in SFV Have my own patients. Negotiate terms. 818-784-7720 [duhdoctah@aol.com](mailto:duhdoctah@aol.com)

**ANAHEIM PRACTICE FOR SALE** – 9 ops grosses over \$1.15 million/yr on 3 ½ days/wk – private insurance, PPO's, and 1 HMO with \$7,000/mo – digital x-ray and Panorex Thomas & Fees Practice Sales (714) 544-4341

**"Honest CPA who really works** well with sellers or buyers. Reasonable in his directions and timely. [DentalCpaCa.Com](http://DentalCpaCa.Com)

**Garden Grove** spacious condo stand alone for lease or sale. Dentist retiring. Approx 2100sq ft. Call 3234971459 see now

**LOS ANGELES (SILVERLAKE)** - (4) op comput G.P. in a strip center. CAP \$4,500/mos. Gross \$375K+/Net of \$212K+ p.t. Seller Retiring. D&M Practice Sales (818) 591.1401

**SAN DIEGO** | 2ops | 680sq.ft. | Shopping Center | \$180K Collections | MARIA SILVA #01275112 - [DENTALPRACTICES4SALE@GMAIL.COM](mailto:DENTALPRACTICES4SALE@GMAIL.COM) | 657-246-9770

**Seeking Endodontist for Culver City Practice. Zeiss Extaro 300 Microscope on site. [NS@ConciergeSmileBoutique.com](mailto:NS@ConciergeSmileBoutique.com)**

**Tired of Overpaying Taxes?** The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit [mydentistcpa.com](http://mydentistcpa.com). 949-485-2011.

**San Diego Receptionist: Pt or FT**, 4days/week, bonuses, experienced w dental insurance, text 760-291-1700, [tfairy1980@gmail.com](mailto:tfairy1980@gmail.com)

**Looking for a used chair?** We are having a sale on all our New and Used Chairs. We carry all the major brands call 562.404.3500

**Associate Dentist for high end PPO office.** We are equipped with the latest in dentistry. We have lasers, iTero Scanner, Cerec Primescan and much more. Office is located in Glendale, CA. Requirements are:-At least 3 years experience in dentistry-US graduate-Very gentle and detail oriented-Experience with Cerec is a must-Experience with Lasers, iTero and Invisalign is a plus-Hours are 9-6pm. If you are interested in working in a beautiful office, email us your resume at [Dentist532@gmail.com](mailto:Dentist532@gmail.com)

**\$\$\$General Dentist, High Base & Salary** in Fresno County. Contact Myra 323-456-7377 or [kidsdental.myra@gmail.com](mailto:kidsdental.myra@gmail.com)

**Associate dentist** wanted for a busy practice in DTLA. Dential and PPO, adults and some children. Offering Competitive compensation. Text 310-666-5778

**"Kerodian & Associates** has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email [Shab@KaLawCorp.com](mailto:Shab@KaLawCorp.com)

**Upland practice and office** condo for sale. Practice collects \$350,000/yr on 2 days/week. Seller refers everything. 4 ops. Condo is for sale for \$605,000. Practice is at \$110,000. Call Kurt Skarin at 805-777-7707

**NEED RDA for Fountain Valley** area. Full Time position, benefits & bonus incentives. email resume @ [amoiuicdds@gmail.com](mailto:amoiuicdds@gmail.com)

**GENERAL PRACTICE WITH REAL ESTATE** Incredible opportunity in Simi Valley. 6 operatories, 2,900 sqft, newer equipment. 2020 gross was \$1.7mm+. Building is available for purchase or for lease. Email: [ali@furnesscpa.com](mailto:ali@furnesscpa.com) Phone: Ali @ (818)990-1750

# Practice Sale/Purchase Agreement for Flat Fee



Matt Stevens Esq.

***Ask about our Monthly Service Packages for Ongoing Support (like having a dental attorney in the family)***

## **Practice Purchase and Sales**

- **Flat Fee Packages**
  - No matter how long your deal takes, you pay one flat fee.
  - Unlimited phone calls.
  - Unlimited lease, purchase agreement, etc. contract reviews.
- **Free `Unlimited Legal Support for Buyers for 3 months:**
  - Employee Handbook
  - Employment Contracts
  - Policy and Procedure Review
  - Unlimited Phone Consultations with Dentist and Office Manager
  - Vendor Contract Review

## **Flat Fee Monthly Legal Services**

- **Provider Legal can serve as your “in house” counsel, on call 24/7 to handle issues right**
  - Employee Issues
  - Contract review
  - Integrate with your CPA and Insurance Broker
  - Dispute Resolution/Litigation
  - Lease Reviews
  - Vendor Disputes
  - Corporate Structure
  - Sexual Harassment Training
  - Compliance
  - Fraud and Audit Support
- **Unlimited phone consultations with both you and your staff to keep you compliant.**

*“I really appreciated having an objective opinion when I was looking into starting my own practice. There’s a lot of issues to consider and I found that hiring Matt to talk through the deal points was invaluable. I’d recommend him to any of my colleagues.” - Sam T. DDS*

*“I didn’t realize how much of the day-to-day operations of the practice could really benefit from having on-call legal counsel until we hired Provider Legal, and now I’m so grateful that we have him!” -Sara S. Office Manager*



Provider Legal

<https://providerlegal.com/memberships>

## **Provider Legal**

*Call now for a FREE consultation:*

# **714-280-7097**



**"An attorney who actually gets dentists!** Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**Dental office** for rent in Reseda. 3 ops. Digital x ray and pano. e-mail amik29@aol.com, call 310 383 5957

**Attn GP's:** Learn the latest in treatment techniques, and learn LIVE CE units from the comfort of our home! Join our LIVE WEBINAR Series for only \$349 for three Lectures, 21 CA CEs –call 310-663-4055, [www.xcelseminars.com](http://www.xcelseminars.com) or see Xcel Seminar's insert for details.

**SAN DIEGO COASTAL** - Beach area practice. 75% FFS collections. \$540K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**Temp Needed** RDA/DA needed in Huntington Beach for the week of 8/3/2021-8/5/2021. Hours are 9-6. Please email our office at [info@ddsforu.com](mailto:info@ddsforu.com) or call at 714-375-0959

**!!ATTENTION!! Associate Dentist** Needed in Pico Rivera. FRIDAY ONLY. Compensation is based on a competitive guaranteed daily min + daily bonus Email if interested Nancy.Juarez@PhDDentalGroup.com

**RDA Eagle Rock** P/T Or F/T looking for experinced Dental Assistant. Text (818)749-1841 or email Hamlet@IZSAM.com

**PT Hygienist** needed in West Covina private office. Please contact [pearldentistrydds@gmail.com](mailto:pearldentistrydds@gmail.com).

**FOR SALE - ENCINO OFFICE** 2 Days/Week. 3 Years old. 25+ New Patients Monthly. Low Rent. 2019 Made \$250K+. Text 310-770-6297

**Pano Machine** for sell, It's A PC-4000 from need to sell asap, Asking for \$2000. Please Contact us at (714)556-7277.

**Dental Assistant** needed in DTLA dental office. Fax resume to (213)372-5284 or [midentalla@gmail.com](mailto:midentalla@gmail.com)

**GP Dental** Office for sublease for specialist. only 3 days a week. central location on Ventura bl, one story shopping center, excelent parking. text or call 3105671122

**They made the process** of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

**PERFORATION IN CANAL?NO PROBLEM :)** CALL DR ISMAIL 562-968-4061. I COME TO YOU. [www.socal-rootcanal.com](http://www.socal-rootcanal.com)

**Replacement upholstery kits** for chairs and stools. Give us a call, we make it simple. Superior Upholstery 888-548-7282-order 24/7 at [www.superiorupholstery.com](http://www.superiorupholstery.com)

**Honest Lawyers.** call Wood & Delgado. 800.499.1474 or visit [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**I need** an experienced personable general dentist to work part time Locum Tenens in South Redondo Bch. [Drillnsurf@aol.com](mailto:Drillnsurf@aol.com)

**General Dentist needed** with experience PT/FT Bellflower Office-Fax resume at 5624551718

**Got something sitting around unused** and just taking up space? Trade it for something you can use. Place a WANT TO TRADE ad in The Dental Trader free. Instructions at <https://www.thedentaltrader.com/place-a-reader-ad/>

**Make your ad stand out.** Put it in a black box with white lettering. Place your ad now by visiting <https://www.thedentaltrader.com/place-a-reader-ad/>. Don't be surprised if it generates immediate response, our advertisers often get calls and emails within hours/days of placement. :-)

**EAST SAN DIEGO** - Community-focused with 40 years of goodwill. \$333K [www.ddsmatch.com](http://www.ddsmatch.com) 855-546-0044

**FACE SHIELD, FULL, DJM** 4.0, ANTI-FOG, CLEAR VISION, 2 SIDED PROTECTIVE FILM, COMFORT SPONGE. \$3.00 CUREMAN11@GMAIL

**New Dentist Program** – Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at [mydentistcpa.com](http://mydentistcpa.com) to request our free ebook. 949-485-2011.

**Inland Empire - #1147** - Successful FFS/PPO/GP. Seller-owned building w/3,300 sq. ft. space and /5 ops. 2019 Coll. \$964,207. 2020 Coll. \$806,183. Seller retiring after 40 years. Asking \$820K. Contact [info@wppps.com](mailto:info@wppps.com)

**Expanding your practice?** Get the legal support you need to expand your practice for one monthly rate. No more surprise legal bills. [www.providerlegal.com](http://www.providerlegal.com)

**Chairs, Dr. & ass. stools, Xrayunits, Pano, Lights delivery-systems** great working condition [maxwellnazari@yahoo.com](mailto:maxwellnazari@yahoo.com) 909-528-3594

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**"Sean was extremely knowledgeable** and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**TUSTIN PRACTICE FOR SALE** - 4 operatories grosses \$575,000/yr on 3½ days/week – digital xrays, conebeam/3D/pano and Dentrix computer- Thomas Fees Practice Sales (714) 544-4341

# DENTAL DIRECTORY



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards  
You Can Trust - Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



**Ken Rubin & Company, Dental CPA's**  
**Ken Rubin Practice Sales**  
**619.299.6161**

[www.kenrubincpa.com](http://www.kenrubincpa.com)  
[www.krpracticesales.com](http://www.krpracticesales.com)



*Hop on Board  
for Real Savings!!*



**ROBERT W. OLSON, JR.**  
a Professional Corporation  
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

**888.963.1120**

[www.transdental.com](http://www.transdental.com)  
RWO@transdental.com



**ALL  
COUNTY  
CONSTRUCTION**  
Dental Office Design

### DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation**

*Free Estimates*

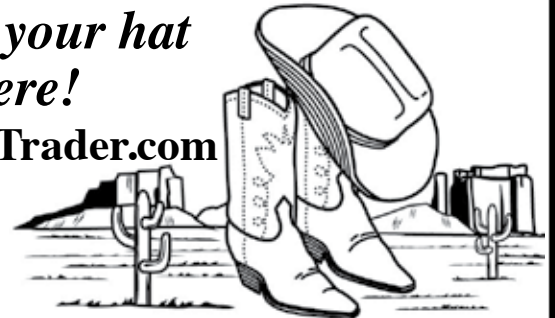
**562-989-3350**

**888-302-6111**

Lic. #669244

*Hang your hat  
here!*

**DentalTrader.com**



**CHECK OUT OUR WEB  
PAGES FOR REAL  
BARGAINS!!**

**DentalTrader.com**

**GB GREG BEAMER**  
DENTAL BROKER



The Name You Know  
The Reputation You Trust

(909) 542-4891 phone  
(866) 890-1033 fax  
DRE License # 01149524  
[info@gregbeamer.com](mailto:info@gregbeamer.com)  
[www.gregbeamer.com](http://www.gregbeamer.com)



**Lee Skarin and Associates**  
Kurt Skarin, J.D., Ph.D.

530 W. Stafford Road  
Westlake Village, CA 91361

805-777-7707  
805-777-0051 fax  
818-437-2235 cell

[www.LeeSkarinandAssociates.com](http://www.LeeSkarinandAssociates.com)



CA DRE: 00863149



Healthcare Financing & Consulting

**LCF**  
FINANCIAL  
SERVICES

**\*Low rates**  
for qualified borrowers

**(714) 550-7494 • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial, Inc.

\*OAC

# DENTAL DIRECTORY



## CALIFORNIA PRACTICE SALES INC.



**John W. Knipf**  
President

**Robert A. Palumbo**  
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867  
(714) 639-2775 • [www.calpracticesales.com](http://www.calpracticesales.com)

CA DRE #00491323

## Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



**CALL HOWARD BOLES**  
949.379.5704  
[howard.boles@homestreet.com](mailto:howard.boles@homestreet.com)



**[HomeStreet] Bank®**



Go for the best - Get the *Highest Rated Software* by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)



PRACTICE SALES AND LEASING  
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365  
Phone: 818.591.1401 • 866.425.1877 Outside So. CA  
[www.dmpractice.com](http://www.dmpractice.com)

CA Broker Lic. #01172430



**Thomas & Fees**

Practice Sales

"A better kind of practice sales company"

**Philip L. Kempler, DMD, Broker**

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: [Phildr@cox.net](mailto:Phildr@cox.net)



LIFTON &  
ASSOCIATES, INC.

Serving Dentists Since 1991

*Practice Development &  
Coaching for Dental Teams*

*Due Diligence & Transitions*

[www.dentalcoaching.net](http://www.dentalcoaching.net)



Scott C. Stewart  
805.492.8107

[Scott@dentalcoaching.net](mailto:Scott@dentalcoaching.net)

## THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO

- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

## DISABILITY CLAIM ADVICE

Since 1995 secured over 1.8 billion dollars in benefits for disability claimants.

**1-800-567-1911**

[www.afries.com](http://www.afries.com)

[friesart@hotmail.com](mailto:friesart@hotmail.com)



Art Fries, RHU

Rope in your  
profits  
HERE!



**HENRY SCHEIN®**  
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

[ppt@henryschein.com](mailto:ppt@henryschein.com)

[www.henryscheinppt.com](http://www.henryscheinppt.com)





## Professional Practice Sales

Main Office - Southern California  
360 E. 1st St. #318, Tustin, Calif. 92780  
Cell: 714-345-9659

## PRACTICES WANTED

### Founders

*Sale & Appraisal of  
Professional Practices  
Since 1966*

## “SMILE BROKER”

- A) ABSENTEE OWNER 2014 thru 2019 Ave \$ 2,000,000. LA area** In 2019 practice grossed \$ 2.3 million and net Absentee owner 36% after expenses and after Dentists salaries. Established 50 years, newly Renovated multi speciality, high visibility, Shopping center An owner operator can live or move to Beach area to live and work. Talented Owner operator's should net 800 to 1,000,000 in first year. Seller motivated to sell to talented Owner operator's who need not invent or take years to secure the talents of this very exceptional Seller. No need to run multiple locations when you will net 800 to 1 million from working onelocation. Tom Fitterer met Seller and sold this practice in excess of 40 years ago, taking Seller one after noon to show and Buy at full price. Seller eliminated all HMO Denti-Cal and does minimal advertising if any just calls recall from thousands of charts. All specialists cover 1 day a month except need perio Implantologist 2 to 3 days. Selling Price may take 3 years to pay off, maybe 5 years. This will be the most exciting practice to own and operate. Not many practices will ever be equal to this opportunity. Send Resume" to be considered, Practice has been bank qualified for again a good GP, can continue to keep existing Specialists, and maybe eliminate one or two of them if not all. Buyer needs to be able to be like Seller, be confident, willing to work, have excellent credit, maybe willing to sell a practice that is doing 6 to 800,000 if you have the talent to net that amount for the rest of your career. Don't hesitate after you get the Ok from your wife or husband as the case may be. This is SPECIAL All prospective Buyers must sign new new NDA for this special. Also must send Resume (ppsincnet@gmail.com)

**CALL TOM FITTERER 714 345-9659 AN OWNER OPERATOR SHOULD DO 1/3 MORE THAN AN ABSENTEE OWNER IF NOT MORE.**

- (B) Beaumont /Banning Retirement Estb 30 plus years 3 ops 4900 charts quality GP and Hygienist booked months in advance** Grossing in the \$300 K's, Very conservcative Seller, lots of work yet to do. Recall loyal patients. Dental Condo available on rent terms. Area growth phenomenal, 10,000 new homes being built 5 minutes from office. Two retirement centers 5 minutes away. Full price \$290,000 Expect to do 5 or 600K.
- (C) TORRANCE Estb 1984 9000 Charts HMO 5000 per month, 70 to 100,000 auto pass popular intersection per day PCH and Hawthorne** entrance to Palos Verde 6 ops in Hi Visible Dental Office. Absolutely gorgeous. A marketing Dentists dream location. Grossing 700k plus.
- (D) GP Innovator Gross 1.7 net over 1 mil. Unusual opportunity for DDS who wants to retire early. Very Conservative, Refers out a lot.**
- (F) GOLD MINE KERN CTY RESORT CITY SHOPPING CTR GR 1.4 PPO refers M-Endo, OS, perio surg, Implants, Denti-Cal, Ortho.**
- (G) OC Orange merger candidate. near Chapman and Tustin St 4 ops low rent, merge or grow PT owner grossing \$400k**
- (H) Laguna Niguel Hi visibility shopping ctr lo rent 3 ops Hus /Wife PT 2 days gr 414k needs more Dr days**
- (I) Banning Retirement Seller does \$250,000 nets \$200,000**
- (L) Pico Rivera, Paramount and Whittier High visibility shopping cntr theater and CVS Pharmacy 4 ops 3 equipped Rent 2900 Gr \$200,000 Cash business, HMO seasoned 20 yrs ave \$4000per month**
- (O) MARINO VALLEY - Estb 39 yrs Hi Identity 2200 sq ft 5 KAVO ops hi tech Cerec Lots of GOODWILL Rent 2500, Merger candidate Beautiful Office Great Staff**

**GREAT TIME TO THINK ABOUT CHANGE. NOT DOING TYPE OF DENTISTRY YOU LIKE TO DO--LOOK TO TOM FITTERER & PPS to plan your future.**

**CULVER CITY ESTB 1950, SELLER 1979, Gr 2019 853K, referred 148 cases incl 55 Endo; 28 perio; 60 OS & Implants five star DDS Merger candidate**

**KOREATOWN -- RETIREMENT Est 20 yrs 10,000 charts Lo overhead, No Denti-Cal PPO CASH BUS Gr 250,000 wk 5days FP Only \$150,000.**

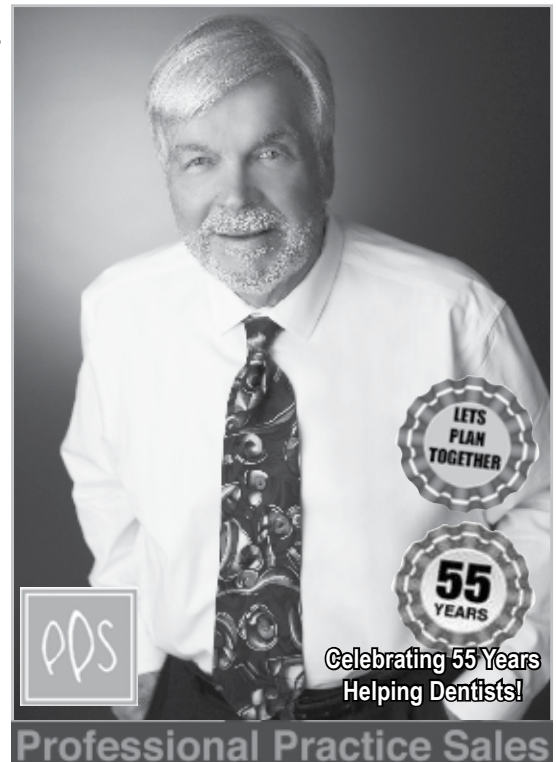
**LADERA RANCH Beautiful 4 ops will do a million Shopping Center Reasonable**

**PALM DESERT SEMI RETIRE Hi identity on 111 Estb 2007 PT 2 days gr \$300k one terrif bi ling staff, low rent semi retire \$165,000 latino's, WOW RETIRE TO BEAUTIFUL DESERT (PALM DESERT) work an easy 3days and Net \$150,000.**

**RIVERSIDE FREEWAY LOC #215 HI VIS REAL ESTATE VISABLE "IMPLANT FAMILY DENTAL CENTER" 250,000 AUTOS PASS DAILY DENTAL OASIS**

**INLAND EMPIRE MERGENCY CANCER SALE Incl RE 2 million future 7 ops The Best EQUIP conebeam, lasers 2800 sq ft all a-dec up scale great staff**

**HISPANIC AREA. CALL TOM FITTERER NOW. HEMET - APT and Dental Building ESTB 50 YRS Absentee Seller. This is a neglected opp Beautiful 5 op Dental office Open Part time Will do \$500K.**



**Please visit website for updates: [www.ppsdental.com](http://www.ppsdental.com)**

**SELLERS-FREE APPRAISAL: [ppsincnet@gmail.com](mailto:ppsincnet@gmail.com) • [www.ppsdental.com](http://www.ppsdental.com) • Cell: 714-345-9659**



**Neodiamond Burs** for sale(new), 25/box, size: (4) Round taper, 1116.10C, \$30.00/ box e-mail im2near@yahoo.com

**Nearly 4 decades of Experience.** Your Dental Practice Broker, Lou Bermudez 818-999-9595

**Associate dentist** wanted for a busy practice in DTLA. Dentical and PPO, adults and some children. Offering Competitive compensation. Text 310-666-5778

**General dental practice office with 40+ years of goodwill** in beautiful Foothills of Madera County CA. For sale. Approximately 1650 square feet office 4 plumbed operatories. Practice has digital records, digital radiographs, and CadCam. The seller could stay on to help with transition if buyer so desires. No HMOs, DentiCal, or capitation plans. This practice is primarily FFS with some PPOs. 2019 and 2020 annualized collections in excess of \$820K. Send CV to: maderacountydds@gmail.com

**3D Printing CE Course:** Live digital 3D Dental Workshops and Online Courses. Explore 3D printing of surgical guides, dentures, etc. www.learndental3D.com

**Thomas Sudbijo, DMD (Tustin, CA)**-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

**Stand Alone Building(s) - For Sale or Rent - on a very busy intersection - corner lot building - perfect to convert to a dental office - City of Escondido - Call(562)207-7888.**

**Monterey Peninsula Practice For Sale** | \$574,000 | High-tech adult practice with top drawer equipment, 5 ops + hygiene, 30+ years established, owner available to aid transition, building purchase optional. Affluent community/patient population. 2021 projected revenue \$800k+. Contact info@integritypracticesales.com (855) 337-4337

**General Dentist** needed 2-4 days per week at www.lancasterdentalgroup.net Family practice Call Dr Mitch 818-917-8254

**Dental Staff Needed, New** GP in Rancho Cucamonga. Front &/or back. Experienced. Email resume to smileexpertsdental@gmail.com

**granada hills** 25 yrs dental office 4 sale, 700 sq ft, 2 operative rooms, low rent, good location. \$70k, 818-363-6776

**Ready to Retire?** We are the transition and acquisition experts for you. Call the Law Offices of Wood and Delgado for a FREE consultation. 800.499.1474

**Dentsply Ultrasonic** Tips (Used). 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail im2near@yahoo.com

## Want your Dental Trader to follow you?

Just use our Change of Address form at:



**www.dentaltrader.com**

and provide the address you want it mailed to.  
**Your home, post office box, anywhere!**

The Dental Trader does not sell or share it's mailing list with anyone...  
your privacy is fully protected.

**ORTHODONTIST NEEDED** in NORTH LOS ANGELES. 2 Days per month. Daily minimum and bonus for starts. Please TEXT 818-930-1447 or e-mail CV to "1nimastr@gmail.com".

**Associate dentist** wanted for a busy practice in DTLA. Dentical and PPO, adults and some children. Offering Competitive compensation. Text 310-666-5778

**"I have been working with Mr. Kerendian,** and he has shown utmost professionalism and devotion to me." Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

**Now reaching over 39,700 California dentists...** nobody reaches more CA doctors than The Dental Trader! Nobody else is even close to our coverage. Place your ad today! www.dentaltrader.com

**BPALM DESERT GP FOR SALE** - 4 Ops, Retiring Seller, High-End Area. GR \$809K working 16 days/mo. HSPPT-Kerri McCullough-949-300-0312 #CA691 http://www.HenryScheinPPT.com/CA691/

**COPYRIGHT 2021 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



# Submit Your **FREE** Reader Ad Online.

***Reach every dentist in California!***

***Go to [www.thedentaltrader.com/place-a-reader-ad](http://www.thedentaltrader.com/place-a-reader-ad)  
and follow instructions on page***

Your ads post instantly to Ad Board!

Mailed to 39,700 doctors statewide

# dentaltrader.com

## PALMDALE GENERAL PRACTICE FOR SALE



Photos are representative

- (4) Op computerized G.P. with (25) years of Goodwill
- Cash/Ins/PPO and Kids Denti-Cal patient base
- Annual Gross Collections in the \$400K to \$450K range
- Digital x-rays & Dentisoft s/w
- Seller refers out Molar Endo, Diff O.S., Implant Placement, all Ortho & all Perio Surgery
- Seller is retiring but will assist with the transition



CA Representative for The National Association  
of Practice Brokers (NAPB)

**Call Today**



**PRACTICE SALES AND LEASING**

**For all your Practice Transition Needs!**

**Trust your Practice Purchase or Sale to  
The Personalized Service Dental Broker®**

**818.591.1401** or

**866.425.1877**

(Outside So. CA)

**www.dmpractice.com**

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



CDA SHOW  
**SEP 9-11**  
IN SAN FRANCISCO

## *REVITALIZE YOUR TIRED DENTAL CHAIR AND STOOL UPHOLSTERY TODAY*



**KITS STARTING  
AT \$695**

# *Superior* UPHOLSTERY



The Spirit Millennium material used in our asepsis upholstery kits and stools contains UV stable pigment, agents to protect against bacterial/ fungal micro-organisms and is easily disinfected with diluted bleach (1:10).

***Give your chair the makeover it needs!***

Call us today at

**888-548-7282** or check us out online

**[www.superiorupholstery.com](http://www.superiorupholstery.com)**

Order online 24/7

We ship nationwide!