

THE Dental Trader

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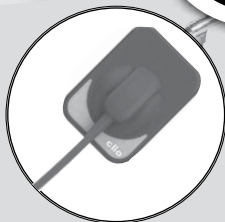
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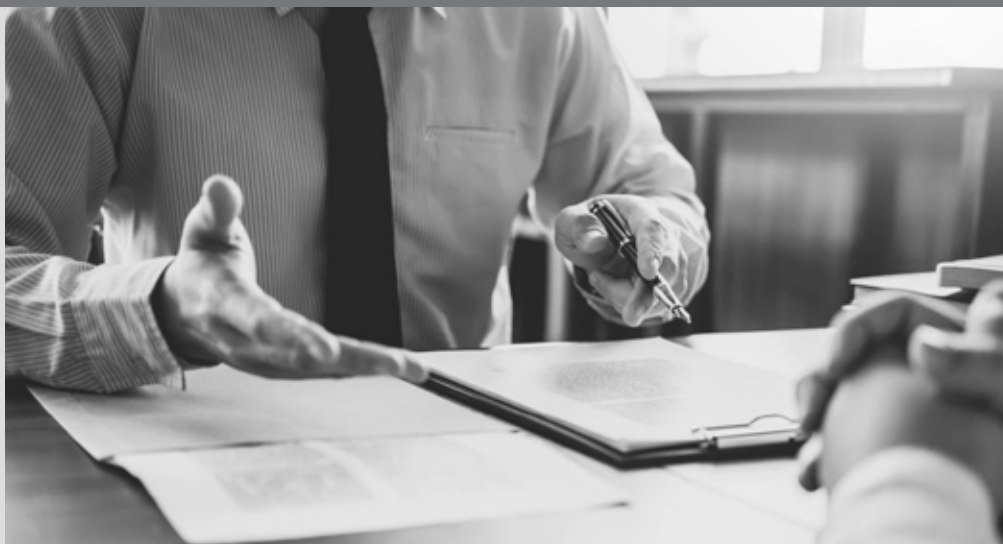
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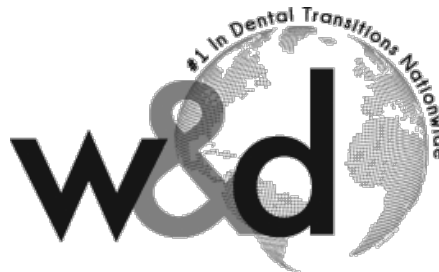
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iTero element 2, \$30,000.00 Dr retired, drvictorhcarrillo@gmail.com (one year old)

FOR SALE \$9,000.00 Kulzer Cara 4.0 3D Printer Buyers contact Luis Castillo (559)321-5269

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Sonora- retiring after 50+ years--Solo practice, much potential. limited to dentures last 20yrs, 105K ---big demand for DentaCal.PH.209-532-7648 or elving3988@sbcglobal.net

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Very Nice Bay Area General Dental practice located in Northwest Santa Clara County. Very efficient use of space with 3 operatories and annual collections of \$730,000. Endo, Oral Surgery, Ortho and Implants all referred out. Long term staff. Contact Rod at 510-633-2697 or rod@omni-pg.com. (CAD121)

CITRUS HEIGHTS: Well-established practice w/ loyal patient base! 1,875sf w/ 5ops + 1add'l. \$705k (EN-1278) WPS/800-641-4179

Oral Surgeon needed for General Dentist office-Pittsburg, CA. Office takes Denti-cal. TXT: 214-516-5000

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General Dental Practice For Sale Asking \$699,999 Gross Income: 2020-\$626,559 2019-\$873,941 CALL 888-277-6633 REF#D310

For sale: Forest Dental Delivery Units, CDR PanElite Digital Pano, Belmont Celesta Ceiling mounted lights & Accutron Ultra PC Nitrous Oxide Regulars. Most lightly used and in good condition. Prices negotiable. Call 916-984-6747

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ORAL SURGEON needed in Berkeley Boutique dental office needs oral surgeon 1-2 days a month Call Joanne (510)548-3368

New Listing! - Long Beach #1149 - Restorative dental practice. Three year average collections \$701,043. 2021 Projected revenues \$718,314. 5 Ops in 1,750 Sq. Ft. Seller retiring. Asking price \$595,000. Contact: info@wppps.com

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Dr. White



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~ Goretta Li, DDS

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Los Angeles County

Cerritos - ALL CASH/PPO

- Collections ~ \$250K
- Lots of treatments for ortho prosthodontics & implants
- Professional suite close to Cerritos Mall. 3 eq.ops. + 1 plumbed

Gardena - New Listing!

- Established & High Production
- General and Orthodontic Office
- Absentee owner
- Refers out difficult endo, OS, pedo
- All Cash/PPO. No DentiCal. No HMO
- Freestanding bldg. facing main st.
- Across from busy strip mall. 7 ops.

Los Angeles - Gross ~ \$1 Million

- General and Orthodontic Office
- ~ 95% PPO/Cash. No HMO.
- Strip mall with anchor stores.
- ~2,300 sq.ft. 7 eq. ops. + 2 plumbed
- West LA, close to LAX, Inglewood...

San Pedro - New Listing!

- 2021 Projections ~ \$780K
- All Cash & PPO
- 1 part time doctor & 1 hygienist
- Shopping plaza with anchor stores.
- 3 eq. ops + 1 additionally plumbed.

Fresno County

Fresno - Starter Practice

- Beautiful practice in shopping center
- Just renovated and opened in 2019.
- 8 equipped ops., ~ 2,540 sq.ft.

Riverside County

Indio - Starter Practice & Real Estate

- Real estate can be sold together or separately
- Just built 2 years ago, beautiful office.
- Selling for a fraction of the cost to build out
- Large shopping center off freeway 10
- 9 operatories. ~4,000 sq.ft.

Imperial County

El Centro - New Listing!

- Large general & specialty practice
- Gross ~ \$1.2 + Million
- ~50% Denti-Cal & 50% PPO/Cash
- Office at prime time for growth/expansion.
- Ideal for large corporations /Government funded establishments

Upcoming Practices

Modesto - Shopping Center
 All PPO/FFS, Collecting \$700-800K

Van Nuys - Starter Practice

Fairfield - GP, gross ~ \$350K

Orange County

Garden Grove

- Productions ~ \$340K
- Opens 4 days/wk, mostly Cash/PPO
- Strip mall off Freeway 22 & 405
- 3 fully equipped operatories

Hawallan Garden

- Newly renovated office.
- Shopping center. 2 ops.
- Collections ~ \$350K.
- ~10 year of goodwill.

Irvine - Exclusively Ortho/Pedo

- Starter Practice
- Large Shopping Center. 8 Ops.
- Accepts most insurances.

Mission Viejo - Featured Practice

- Established Practice & Real Estate
- Grossed ~ \$660K. All PPO/Cash
- 30+ years of goodwill
- Implants, Cerec & Invisalign
- Refers out complex ortho & O.S.
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

San Bernardino County, CA

Rialto - Gross ~ \$350K

- Seller retires. Associate run office
- ~60% Denti-Cal; ~35% FFS/PPO
- Refers out ortho, implants & O.S.
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

San Bernardino - Gross ~\$300K

- Single story building w/parking
- Family Practice. ~1,100 sq.ft.
- 3 equipped ops. + 1 plumbed.
- Located at a unique location for Denti-Cal refers.

Recently Sold Practices

Norwalk - Strip Mall

Union City - Grossed \$540K

Oxnard - Family Practice

Long Beach - General & Speciality

San Diego - Starter Practice

Moreno Valley - Established Practice

and etc...

Practice Wanted

Practices in San Fernando Valley

Practices in San Diego County

Pediatric Dental Practices

Practices with Real Estates

High Production, PPO/Cash Practices

Northern California

Fremont - Excellent Location!

- Gross ~ \$450K
- 15+ years of goodwill. 4 eq. ops. + 2
- Large shopping ct. on Fremont Blvd.
- Mostly PPO/Cash & DentiCal

Fremont - Collections ~\$500K

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 Eq. Ops.
- Strip Mall. Seller Retires
- Seller willing to negotiate price

Pacifica

- Family practice of ~20 years
- Shopping Center, close to junction SR 1 & SR 35.
- 2 eq.ops.+ 2 plumbed
- 2020 Grossed ~ \$281K despite Covid shutdowns.

Sacramento - Featured Practice

- Practice & Real Estate for Sale
- Gross ~ \$1.2- 1.4 Million
- Large shopping center
- General dentistry w/implants
- 6 equipped ops + 6 plumbed

San Francisco - Featured Practice

- Backup offers welcomed
- Gross ~ \$1.5 - 1.7 Million
- Mostly GP work. High profit margin
- In house specialists 1-2 days/wk
- Residential/Commercial Area
- 3 Ops. Very Reasonable Rent

San Leandro

- Family Practice. All PPO/FFS
- 2021 Projections ~ \$250 K
- Opens 3 days/wk
- Professional suite. 3 eq. ops. + 1

San Jose - 2020 Grossed \$540K

- High production despite Covid shutdowns.
- Single standing bldg across from shopping center. East San Jose.
- Good management and cash flow
- ~70% FFS, ~15% Cash. No DentiCal

San Rafael

- 2020 Grossed ~ \$422K
- Mostl PPO/FFS.
- Family practice & quality care
- Professional suite. 3 ops.
- Fair Rent. Opens 4 days/wk

Stockton - Practice & Real Estate

- Grossed ~ \$909K.
- Doctor Retires
- 15+ years of goodwill
- ~60% DentiCal, 30% PPO
- Single standing bldg. w/parking lot

Sunnyvale - Starter Practice

- Opened in 2019
- Newly built & beautiful practice
- Shopping center. 8 eq. ops.
- ~50% PPO/FFS, ~50% HMO/others

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 2020 Coll. \$752K
 Avg. Profit 43%

Asking \$700,000

Bogdan and Art were very knowledgeable in all aspects of my practice sale. From Bogdan personally taking the information provided, writing the prospectus, promoting the practice and then finding interested parties, The network of contacts already established, helped to facilitate the sale. With many new obstacles due to the pandemic, his persistence led to the sale of the practice in a timely manner. As a team during closing, Bogdan and Art were prepared and organized for a smooth transition.

- Glenn Smith, DDS

What a pleasure this transition actually has been! Such a level of professionalism from start to finish. Always there to advise and answer questions.

- Steven Pakiz, DDS



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DENTAL PRACTICE in SAN JOSE. Grossed ~\$540K. East San Jose. Mostly FFS/Cash. No Denti-Cal. 3 Ops. Call Loc Pham, BRE#01875780. (714) 550 - 7494. <https://LCFpracticesales.com>

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A. Lee Maddox, DDS, Esq.

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LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD



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Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Marin County GP available. Seller owned facility with 5 fully-equipped ops. Carroll & Company (650) 362-7004. CADRE# 00777682. Legal Tip: Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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nland Empire - #1147 - Successful FFS/PPO/GP. Seller-owned building w/3,300 sq. ft. space and /5 ops. 2019 Coll. \$964,207. 2020 Coll. \$806,183. Seller retiring after 40 years. Asking \$820K. Contact info@wppps.com

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NORTHERN CALIFORNIA

ALAMEDA - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! Owner is retiring, will help with smooth transition. Great upside potential for first time buyer or satellite office. #CA1268- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1268/>

DAVIS/WOODLAND AREA - GP practice & condo available w/37+ years goodwill. 2019 GR \$770K on 24-26 hours/week. 5 Ops and 2 additional plumbed/not equipped in 2,304 sq. ft. Digital sensors, Pano in sought-after area. Great hygiene program, room for growth with specialties. #CA1732- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1732/>

EAST BAY AREA PEDO - Well-established Pedo practice with 8 Ops, Digital, plumbed for nitrous, Digital Pano and a high NP count. Associate-driven practice with Delta PPO. 2019 GR \$832K on 3-4 days/wk, 2020 Production \$560K. #CA2523- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2523/>

FAIR OAKS/CITRUS HEIGHTS AREA - Successful GP Practice in a very desirable area with 38 years of Goodwill. Practice shows as high-end with nice décor with 4 Ops in 1,100 sq. ft. Includes 7 computer workstations, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. 6 days a week of hygiene, booked out for 3 months. Growth potential with Ortho and Implants. 2018 GR \$1.07M and 2019 GR \$970K on a 4 day / 32 hour average work week. #CA656- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA656/>

FREMONT ORAL SURGERY - NEW LISTING - This great practice has a strong presence in the community, open since 1987. 4 Ops in approx. 2,000 sq. ft. with average age of equipment 7-10 years old. Digital X-Ray, Panoramic, nitrous oxide & IV sedation equipment included. Carestream WIN/OMS Software with 10 computer workstations and paperless charts in process of completion. 2019 Revenue of \$548,000 on a 3.5 day work week with very solid post-COVID recovery. Great upside opportunity for any Oral Surgeon looking to practice in this diverse, high-tech community. #CA2754- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2754/>

FOLSOM/EL DORADO HILLS AREA - Beautiful, modern office in a highly desirable and growing area. This high traffic-count location is in 3,000 sf office with 44+ years of Goodwill. 4 equipped Ops plus 1 dental, Carstream, and fiber optics. 5 days Hygiene days per week, on a 4 day week. Room for growth with most specialties referred out. 2019 GR \$530K and 2020 is showing a nice post-COVID rebound. #CA1629- Jay Harter - 916-812-0500

GREATER SACRAMENTO - Attractive paperless GP in high-end retail area with 30 years goodwill. 5 Ops in 1,619 sq. ft., Digital and O Camera. 4 Hyg days/wk is 31% of production. Most specialties referred. 2019 GR \$675K and 2020 Production \$781K on 32 hrs/wk. Seller can work back after sale. #CA2465- Jay Harter - 916-812-0500

GREATER SONORA AREA - Great rural lifestyle with a solid GP practice & stand-alone Dental Office Building available in beautiful hilltop setting. 37+ years Goodwill in stable community. 5 Ops, Dentrax, intra-oral camera, pano x-ray. Only accepting NP if family/friends of existing patients (5 NP/mo. in 2019), 6 hyg. days/wk. and Dr. schedule is booked ~3 weeks in advance. Room for growth with specialties. 2019 GR \$698K on 30 hour work week. Building also available for purchase, with "shell" space to build out for possible additional tenant income. #CA1713- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1713/>

LAKE TAHOE AREA - GP PRACTICE AND INVESTMENT OFFICE BUILDING... Rural lifestyle GP practice away from the city in outstanding and growing resort community, with a multi-tenant investment dental office building available. 37+ years of Goodwill in 1,586 SF w/4 Ops, Softdent w/7 workstations, fiber optics, Dexis Platinum digital sensors, & intra-oral cameras. Seller reports over 1,500 active patients in past 18 months, average 10 - 12 NP/mo, 5 - 6 Hygiene days/week, booked ~6 mo. in advance, & Dr. schedule booked ~3 wks. in advance. Room for growth w/most specialties referred out. 2019 GR \$759K on 32-hour week. 2020 GR \$648K. Dental office building with stable multi-tenant to help cover facility expenses, also available for sale with practice. #CA1715- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA1715/>

LAKE TAHOE AREA - Wonderful resort and waterfront located GP dental practice in an attractive and professional-looking building with operatories and a deck overlooking Lake Tahoe. Over 43 years of Goodwill established, 2,100 sq. ft. suite, good hygiene recall patient base with 6 hygiene days/week. Seller reports only 34 total Delta Premier patients. 5 Ops (with a 6th plumbed), 2 Intra-Oral Cameras, 2 Schick digital sensors, CAESY Patient Ed Software, Polaroid Imaging System, the Wand, Zoom Laser Whitening, and a film-based Pano. Good opportunity for a new GP to grow endo, implant, and ortho. Practice asking price is below recently obtained professional valuation. 2019 GR \$685K on only 22 Dr. hours per week. #CA608- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA608/>

MILLBRAE - Role Reversal for this 5 Op practice with 62 years goodwill. 2019 GR of \$1,077,000 on 4 days/wk. with 6 Hygiene days/wk. Seller offering 6 mo. employment and will work back a minimum of 6 mo. after sale. Datacan PMS, Digital, Pano, Waterlase & Periolase. Professionally designed interior and great seller-owned location. #CA1139- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA1139/>

NORTHERN CALIFORNIA PERIO - Perio practice in a beautiful Northern CA area, in business for 28 years. 4 Ops with consultation room in a 1,400 sq. ft. facility, off 101 freeway. Upgraded technology including Digital x-ray, CBCT Pano x-ray, LANAP, IV Sedation, and paperless with Eaglesoft. Increasing revenue over the years. 2019 GR above \$900K. Averaging 20 NP/mo., drawing from a large geographic area with few periodontists in the region. The seller is offering a smooth, supportive transition. #CA1553- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA1553/>

NORTHERN SACRAMENTO - 5 Ops in busy retail shopping center. Digital x-rays, strong hygiene program and high NP count. Room for growth keeping specialties in-house. 2019 GR \$766K and 2020 was \$900K. Seller can work back to assist if needed. #CA2464- Jay Harter 916-812-0500 <http://www.HenryScheinPPT.com/CA2464/>

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NORTHERN SACRAMENTO - Nice producing GP practice in an attractive and quaint office space with 3 Ops & a 4th Op shared. Busy street location with 28+ years of Goodwill, Dentrix PM Software with 10 workstations, fiber optics, paperless, digital x-ray, intra-oral camera, soft tissue laser, CEREC, and a digital pano x-ray. 2019 GR of \$671K on 24-32 Dr hours per week. #CA1745- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1745/>

OAKLAND - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent and COVID equipment. 2019 GR \$675K on 32 hour week and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380-Gina Miller - 707-391-7048

REDDING AREA - PRICE REDUCED BY OVER \$40K UNDER APPRAISED PRICE! Modern GP Practice in a busy part of town with 7+ years of Goodwill. 5 Ops, 4 equipped, Dentrix, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). Average 23 NP/mo. with no marketing and very little social media with 5 days of hygiene/week. Most Specialties are referred out. 2019 GR \$558K on a 32-hour work week. Seller can work back P/T if needed. #CA1742- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1742/>

SAN JOSE - A great opportunity awaits if you would like to own your practice and the real estate. Growth opportunity in this 3 operator general practice which boasts a modern design, open concept, and desirable location with ample parking. Call now for details, this will not last long. 2019 GR \$374K. #CA2613- Kim Ta - 408-687-5001

SAN MATEO - NEW LISTING - This gorgeous family practice has been established for over 30 years in a densely populated, desirable location. Average \$1.4 M in Gross Revenue on a 4 day work week. This turn-key practice is fully equipped with state-of-the-art technology, including CEREC, Digital 2D/3D Pan, Digital X-ray, I-Tero Scan, Microscope, Laser, intra-oral camera, and Paperless with Dentrix. Spacious 2,226 sq. ft. suite with 5 Large Ops, dedicated long-term staff and patients. Seller owns the stand-alone building with patient parking and will offer a lease. COVID Safety updates include negative air intake in each roomy Op. Don't miss out on capitalizing on this full-service positive energy vibe practice. Retiring dentist is offering a smooth transition. #CA2596- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2596>

SAN RAMON FACILITY ONLY - NEW LISTING

- Facility only sale in highly desirable Bishop Ranch. 5 Ops in 1,800 sq. ft. and great exposure. Digital x-ray, digital pan, Diode laser, and IO Camera. Open Dental with 10 computers in bright, modern design. Opportunity to build a successful \$2M per year practice! #CA2588- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2588/>

SONOMA COUNTY - NEW LISTING - 4 Ops in a spacious layout located in the heart of the area off a main highway. Est. 22 years with 5-star Google reviews. Paperless with CEREC, Surgical Microscope, Soft tissue laser, and more. 2019 GR of \$782K with 6 days of Hygiene, 2020 production has normalized nicely post-COVID. Retiring seller, offering smooth transition and negotiable rent of seller-owned property. #CA2594- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA2594/>

SONOMA COUNTY - Large Family Practice with over 32 years of goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Free-standing highly visible real estate for sale or lease. 72 NP/mo and 10 hygiene days/wk. Modern and high-tech, Digital, Paperless. Seller will work back for smooth transition. #CA544- Gina Miller - 707-391-7048 <http://www.HenryScheinPPT.com/CA544/>

VACAVILLE AREA - PRICE REDUCED BY OVER \$35K! Seller will work back for up to 6 mo. following sale! Great, centrally located, and high traffic location with 28 years of Goodwill. 5 Ops in 1,700 sq. ft. with 3 computer workstations, film-based pano, and Dentrix. Good hygiene recall patient base, with hygiene booked 6 months out, with an average of 36 hygiene hours per week. 2018 & 2019 GR both over \$555K on a 32 hour week, and production in 2020 (COVID year) was over 75% of 2019 production. #CA645- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA645/>

VALLEJO, BENICIA, MARTINEZ AREA - Rare opportunity to acquire downtown practice/bldg with additional income tenants. Recently remodeled with newer equipment in desirable area. 3 Ops with 4th available, not equipped with digital, Laser, and digital pano. Grossing 3000+ monthly with 2 Hygiene days per week, most specialties referred, and practice only open 16 hrs./wk. 2019 GR \$412K. Seller will work back for 3 mo. to aid in transition. #CA321- Jay Harter - 916-812-0500

CENTRAL CALIFORNIA

CENTRAL COAST - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1218/>

CENTRAL VALLEY/MODESTO - NEW LISTING - 8 Ops GP, high visibility retail, 20+ years Goodwill, Dentrix, digital, IO Cameras, soft/hard tissue lasers, 3,300+ active patients, 24+ new patients/month, 4 days/week Hygiene, 18.5 hour Dr. work week. 2019 GR \$852K, 2020 84% of 2019. #CA2721- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2721>

CENTRAL VALLEY - 11 Ops, digital, strong hygiene dept booked several months out. 2019 GR \$3.4M with \$900K+ Net after debt service. Real Estate for sale also. #CA1444- Steve Caudill - 951-314-5542

GREATER STOCKTON - Successful GP practice with 2,200 +- Dental Office Condominium. Digital x-ray & Pano. 5 Hygiene days per week. 2019 Gross Receipts \$812K on 32 hour work week. High level of Ortho expertise & production. Seller will work back. #CA2006- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA2006/>

GREATER STOCKTON - Purchase a 1/3 to 2/3 share of a 3 GP partner practice with 35+ years Goodwill sharing exp./rent for a 10-12 Op facility. Seller works mostly out of 2 Ops, hygiene is shared with the 2 other partners and practice has 9 days of hygiene/wk. I/O cameras, Digital, Paperless, QSI PMS, and most specialties referred out. 2019 GR \$508K on a 4-day week. Add'l 1/3 ownership of separately listed practice available allowing 2/3 ownership. #CA1389- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA1389/>

MODESTO AREA - PRICE REDUCED! 5 Ops, 62 years goodwill in established neighborhood. Dentrix, Dexis, Hard/Soft Tissue Laser, Digital Pano, and much more. 8 days of hygiene per week, booked 3+ months out. Practice open only 3 days/wk. 2018 and 2019 GR \$1.1M+ and post-COVID production since June is trending at 80% of 2019 production. Dental Condo for sale or lease with upstairs bonus rooms and seller may consider some SELLER-FINANCING. #CA635- Jay Harter - 916-812-0500 <http://www.HenryScheinPPT.com/CA635/>

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MONTEREY - NEW LISTING - 4 Ops with paperless charts, Digital x-rays and Pano. 2019 GR of \$1.1M+ with Adj. Net of over \$450K. Post-Covid revenue has grown even more! Real Estate also for sale in this lovely coastal area. Non-Delta Premier office, FFS and a few PPOs. #CA2614- Jim Engel - 925-330-2207 <http://www.HenryScheinPPT.com/CA2614/>

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Strong hygiene program and most specialty procedures referred out. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

SANTA CRUZ/APTOS PERIO - NEW LISTING - 4 Ops, 1350 sq. ft in quaint town nestled between the redwoods and the sea. Seller retiring 27 years goodwill. Paperless, Practice Management software, digital x-ray, digital pan, CBCT, nitrous. Averages 30 new patients per month. Real estate is also available for sale. #CA2725- Kim Ta - 408-687-5001 <http://www.HenryScheinPPT.com/CA2725>

SOUTHERN CALIFORNIA

ANTELOPE VALLEY - NEW LISTING - Beautiful 7 Op office in a fast-growing community with many new businesses including the aerospace industry moving to this area. The practice has a wonderful reputation in the area and is paperless with Dentrax PMS and digital x-rays, with 8 days of hyg./week and a dedicated staff. Room to grow by adding specialty procedures that are currently referred out. GR \$1.1M. #CA2612- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2612/>

ARCADIA - NEW LISTING - General Dentistry practice with 4 Ops and 1-2 hygiene days per week with a dedicated staff and a wonderful reputation in the community. 2020 GR of \$300K, with upside potential by keeping specialties in-house. Office has older equipment, ready for a buyer to outfit and modernize it to their liking. Retiring seller. #CA2642- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2642/>

BAKERSFIELD - NEW LISTING - 5 equipped Ops, over 30 years goodwill, and 2 Associate Dentists. 2020 Collections were \$1M+ with 6 days of hygiene per week, digital X-Ray. Located in a medical/dental area. #CA2587- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2587/>

BAKERSFIELD - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1274/>

BAKERSFIELD - 7 Ops with high-end equipment- CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the practice with room to grow. GR \$1M+ with low overhead. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

COASTAL LOS ANGELES COUNTY - Prime Location! 3 Op general practice is on a major road in a beautiful coastal location. The office boasts a modern design in a bright, airy space that shows as brand-new. The practice is paperless, utilizing a Digital Pan/Ceph and EagleSoft PMS. Seller refers out Perio, Implants, Endo, and OS and is not a Delta Premier provider. There are 1.5 days of hygiene per week. 2019 Gross Receipts of \$863K and a strong post-COVID recovery in 2020. #CA2489- Kerri McCullough - 949-300-0312 or Jaci Hardison - 714-318-4911 <http://www.HenryScheinPPT.com/CA2489/>

CORONA - 4 Op practice for sale with excellent growth opportunity. The seller is ready to retire and has been very conservative in diagnosing and treatment planning. There are digital x-rays and a Pano. The practice's location is on a main street with a mix of other small business in a small strip center. 2019 GR \$280K. #CA2002- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2002/>

HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE! Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA685/>

HUNTINGTON BEACH - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thinh Tran - 949-533-8308 <http://www.HenryScheinPPT.com/CA673/>

INDIO - NEW LISTING - Well-established 4 Op office, in a 1,250 sq. ft. suite located in a single-story medical/retail center with free onsite parking and street signage. Practice utilizes digital x-rays, CEREC with milling unit and porcelain oven. GR of \$746K in 2019 and \$535K in 2020. Practice has 27+ years of goodwill, averages 7 days of hygiene per week, and Doctor is booked 3 to 4 weeks in advance. Great opportunity, strong dental/medical market. #CA2619- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2619/>

LONG BEACH - Real estate ownership an option. Grandchildren of original patients come to this upper-middle-class residential practice est. early 1950s. Existing: 4 Ops plumbed, 3 Ops equipped. Easy expansion to next door-3 plumbed, 2 equipped. PLUS: Most specialties referred out. Better hurry! 2019 GR \$696K. Super-strong post-COVID production. #CA671- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA671/>

LOS ANGELES - NEW LISTING - Cash and PPO office in a great downtown LA location. 3 Ops with low rent! The practice is all digital and includes scanner and lasers. 2020 GR of \$299K on 2 days a week, room to grow adding days. Highly desirable location. #CA2493- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA2493/>

ORANGE COUNTY - NEW LISTING - Nicely appointed 4 Op practice located on a main street in a highly sought-after city. This practice offers the new owner many opportunities for growth with higher-end production such as implants being done in-house. Most specialties are referred out such as endo, pedo, ortho, and some perio. The practice has been established for over 34 years and has digital pano. This is a mostly FFS/Cash practice with 2 days of hygiene per week. GR \$742K. #CA2704- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2704/>

ORANGE COUNTY - Convenient office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped, Seller is only working on average 25 hours a week. Denti-Cal/PPO. Great potential, low asking price \$175K. A must-see. #CA1728- Jaci Hardison 714-318-4911 <http://www.HenryScheinPPT.com/CA1728/>

ORANGE COUNTY - Price Reduced - 4 Ops+2 add'l spaces plumbed to expand, Digital, retiring seller. Excellent reputation in affluent area for high quality, personal care. Modern, welcoming office with strong hygiene program and room to grow with specialties. 2019 GR \$642K. #CA1676- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1676/>

OXNARD - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA1164/>

OXNARD - 7 Ops, very nice office, office building, 2nd floor. Bought practice in 1979, paperless practice with 15 work stations, digital, 11 days hygiene per week, 2019 GR of \$1.55M. #CA1829- Steve Caudill - 951-314-5542

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PALM DESERT - Our seller is ready to retire and has been established in the same building for over 27 years. This is a high-end patient base with continued growth, taking care of the local year-round population and the Snow Birds who live here 6 months per year. The 4 Op practice is located upstairs with beautiful views from almost every room for the patients to enjoy. Our seller refers most of the specialty work, great opportunity for the next owner to grow the practice. 2019 GR \$809K working only 16 days per month with low overhead. #CA691- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA691/>

PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dentrax, Digital x-ray, Intra-Oral Camera, CT Scan, and Gemini Dual Wave Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital x-rays and most specialty work referred. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SOUTH BAY LOS ANGELES - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$1,050,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA1050/>

SOUTH ORANGE COUNTY PERIODONTAL - 4 Ops, 3 equipped is now available in a beautiful coastal community, open since 2008. Lg surgery suite for implants, nicely appointed, modern, and in a busy strip center location. Seller is open to helping to new owner with proper introductions to referring dentists. 2019 GR \$845K. #CA643- Kerri McCullough - 949-300-0312

SANTA BARBARA - NEW LISTING - Very strong practice with 4 Ops with digital x-rays and 5 hygiene days per week. The practice location is nothing short of amazing. Room to grow as most specialty work is referred out. 2019 GR of \$790K with attractive buyer's net. This is a practice you won't want to miss. #CA2722- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2722>

SANTA BARBARA - NEW LISTING - 4 Ops in a beautiful setting. Our seller is ready to start a new adventure outside of California. Digital, FFS with long-term, dedicated staff, and a strong hygiene schedule. There is strong sense of community, room to grow with specialties and the patient base is in the top 10% of income in the US. Practice consistently collects over \$1M/yr. with a very manageable overhead. We are excited to share this exceptional opportunity with you. #CA2531- Kerri McCullough - 949-300-0312 <http://www.HenryScheinPPT.com/CA2531/>

VALENCIA - NEW LISTING - 4 Op office located in a medical building (the only Dentist in building) with 30+ years goodwill, EagleSoft PMS, Schick Digital sensors, 5 year-old equipment, and a Digital Pano. Collections in 2019 were \$606K and \$507K in 2020 with a strong post-COVID recovery. Our Seller is retiring and is motivated to sell quickly! Priced to sell - don't miss the opportunity to live and practice in Valencia! #CA2691- Steve Caudill - 951-314-5542 <http://www.HenryScheinPPT.com/CA2691>

SAN DIEGO

DEL MAR - NEW LISTING - General Practice 4 Ops, Digital x-rays, and Open Dental PM Software. Our seller is a conservative practitioner who is eager for a quick sale. The practice has 4 days of hygiene per week and refers out most specialty work. This is an excellent opportunity in a very desirable location. #CA2724- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2724>

NATIONAL CITY - 6 Ops, 14 years of goodwill, in a highly visible strip-mall location. Digital X-Rays, Schick sensors, and intra-oral camera, and Eaglesoft PMS. There is a loyal patient base and staff. Excellent opportunity to purchase a thriving practice with GR of \$750K. #CA1465- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA1465/>

SAN DIEGO - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, PMS and ScanX. Modern and beautiful office with solid year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

SANTEE - Rare Opportunity to own a practice and property. General practice with 7 Ops, Digital X-Rays, Pan, and Dentrax. In an excellent location with ample parking and visibility. 4,600 sq. ft. stand-alone building is also for sale. Practice is in a growing community with many years of goodwill. #CA2549- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/CA2549/>

OUTSIDE OF CALIFORNIA

BIG ISLAND, HAWAII - General Practice with retiring seller and many years of goodwill. 3 Ops, non-digital, in an excellent location with the rare option to purchase the office space. Excellent opportunity for growth. #HI1929- Russell Okihara - 619-694-7077 <http://www.HenryScheinPPT.com/HI1929/>

PORTLAND, OREGON - NEW LISTING - Great location and visibility on a major Portland thoroughfare. Solid practice with 20 years of goodwill, nestled within a Professional building. Office is sparkling clean, turn-key, and ready for a new buyer. Seller is available to assist with transition. 4 spacious ops with 1 add'l plumbed, currently used as storage. Dentrax, Cliniview, Panoramic X-ray, Laser, Digital X-rays, and IO camera. GR \$646K in 2019 with 50% Medicaid. #OR2757- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2757>

SOUTH OF PORTLAND, OREGON - ORTHODONTIC - If you are looking for a growing community that's outside the "Big City" this is the place to put down roots! Well-established and very active Orthodontic practice resides near referring dentists and is updated, spacious, modern and most importantly, turn-key! Selling dentist is willing to stay on as an Associate if needed. 2019 Collections of \$1.3M+. #OR1550- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR1550/>

SOUTHERN OREGON - This quaint general practice is in an ideal location with great visibility in a highly desirable town. 4 Ops with room to grow the practice adding days and specialty procedures. Open for 31 years, 22 in the same location. Eaglesoft PMS and Schick sensors in all Ops. 2019 GR \$368K on 3 doctor/3 hygiene days. 2020 GR \$276K due to COVID but has recovered nicely. #OR2574- Jessica Burbon - 503-332-6462 <http://www.HenryScheinPPT.com/OR2574/>

SOUTHWEST PORTLAND, OREGON - This established private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 sq. ft. stand-alone building is well maintained with 1 more plumbed/ready. Dentrax, Dexis Digital x-rays, intra-oral, Pano. 2019 GR \$598K. #OR115- Jessica Burbon - 503-332-6462

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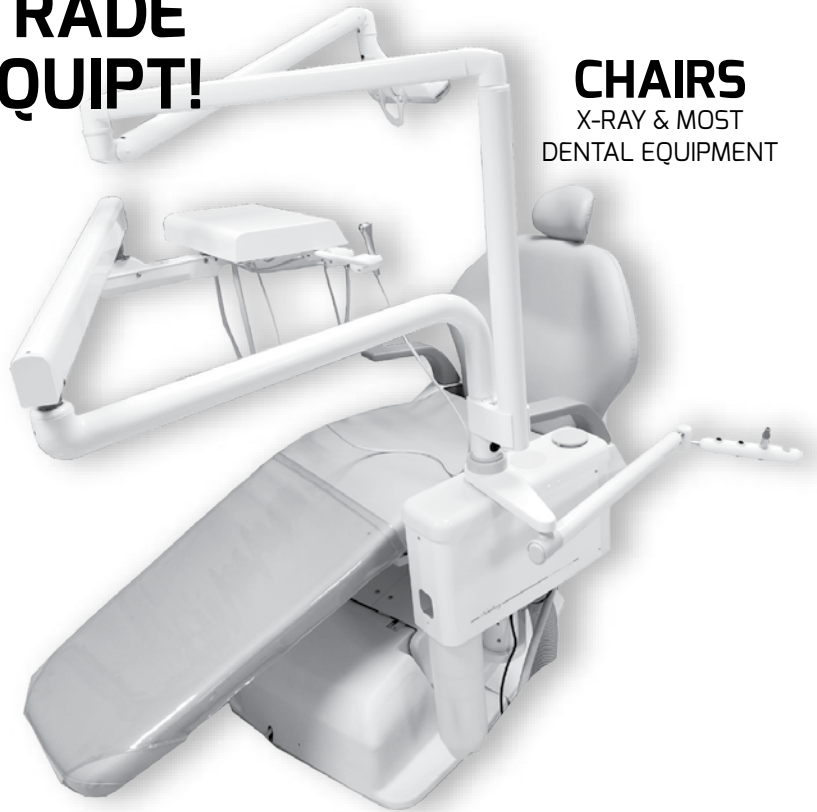
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OAKLAND: Amazing opportunity! Well-run, streamlined practice w/ bonus of Pedo & Perio specialist offering in-house treatments. ~3,000 sf w/ 10 Ops. Plumbed for 1 add'l. \$675k (BG-1271) WPS/800-641-4179

Beautiful general dental practice located in Redding. High end furnishings, decor and equipment in a six operatory practice. Amazing staff and excellent hygiene production. Annual collections of approximately \$1.4 million. Room for growth. Contact Rod Johnston at 510-633-2697 or rod@omni-pg.com (CD112)

WOODLAND/DAVIS GP FOR SALE - 5 Ops, Room to Expand, +RE, Digital, Strong Hyg, GR \$770K. HSPPT-Jay Harter 916-812-0500 #CA1732 <http://www.HenryScheinPPT.com/CA1732/>

4 ops,Dental office for sale.1,500 sq/ft. All PPO and private pay.245 K and will do all contract of sale. Located in a very progressive place in San Joaquin Valley. Visalia California. 3 days with 2 day hygiene. Grossing \$300 K with a tremendous potential for expansion. Call 559-334-8790 for details.

Modesto Practice for sale 1400sqft,4Ops in Busy shopping complex anchored by grocery store,PPO & FFS.Gently used CT scan, Intra oral scanner, Soft tissue laser,Implant equipment. please contact 2154367600

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AC-1213 SAN FRANCISCO: Located in historical Medical Professional Bldg. 10 year lease available & opportunity to EXPAND THE SPACE **\$295k**

AC-1236 SAN FRANCISCO: Located in upscale Presidio Heights/Laurel Heights area. Great Merger Possibility! 555 sf w/ 3 ops **\$689k**

AC-1273 SAN FRANCISCO: Commercial Area Near Golden Gate Park. Long Established. 1,250 sf w/ 3 ops. Plumbed for 1 add'l **\$205k**

AG-1079 SAN FRANCISCO: Quality Practice in Heart of City! 1931 sf w/ 5 ops offering in-house specialists **\$685k**

AG-1135 SAN FRANCISCO: Practice collected \$161k the first 3 months of 2021 – Annualized Projections is \$640k! ~967 sf w/3 Ops. Plumbed for 1 add'l. **\$395k - Real Estate Also Available**

AG-1215 SF MARINA DISTRICT: An opportunity in this neighborhood rarely comes along! 1,500 sf w/ 4 Ops. **\$595k**

AN-1224 SAN FRANCISCO Facility: Located in 450 Sutter w/ expansive Bay views! 871 sf w/ 3 ops **\$48k**

AN-1241 SAN FRANCISCO: This modern updated practice includes 29+ yrs loyal patients! 1,200 w/2 ops + 2 add'l. **\$80k**

BC-1122 BRENTWOOD: Amazing Opportunity in Retail Shopping Center. 1,633 sf w/ 4 ops **\$390k**

BC-1199 SAN LEANDRO Dental Office Space for Lease: ~ 770 sf w/ 3 ops offered at \$2500/month – Call for Office Visit

BC-1218 PITTSBURG Facility: Spacious facility in popular retail shopping center w/ high foot traffic & major anchor tenants **\$59k**

BC-1226 SAN RAMON: Est. 40 yrs, seller retiring. 1,200sf w/ 5 ops on major 3-way intersection w/ excellent visibility **\$190k**

BC-1253 EAST CONTRA COSTA COUNTY: Highly esteemed & successful practice. Spacious 10 op, 4,000 sf in professional building **\$1.415M**

BC-1270 CONCORD: Family Friendly Community, popular Retail Shopping Center location w/ 1,275 sf & 3 ops. Plumbed for 1 add'l **\$265k**

BG-1259 ANTIOCH: Practice has great cash flow and typically collects \$900k on average! ~4,000 sf w/ 8 Ops. Plumbed for 4 add'l. **\$550k – Real Estate Also Available**

BG-1271 OAKLAND: Amazing opportunity! Well-run, streamlined practice w/ bonus of Peds & Perio specialist offering in-house treatments. ~3,000 sf w/ 10 Ops. Plumbed for 1 add'l. **\$675k**

BG-1280 ORINDA: This distinguished practice is located in one of the most desirable communities in the Bay Area. ~1,018 sf w/ 3 Ops. **\$375k**

BN-1103 BERKELEY: Seller is retiring from this beloved practice! ~1500sf w/ 7 ops **\$110k/ 1/3 Interest - Real Estate \$400k**

BN-1244 SAN RAMON: Step into this family-oriented practice with state-of-the-art equipment! ~1,200sf w/ 4 ops **\$530k**

BN-1249 BERKELEY: Perfect Merger Opportunity! Established practice w/ stable patient base ~ 1,000 sf, w/ 3 ops **Reduced \$425k**

BN-1288 SAN RAMON Facility: Located in one of the area's most sought-after premier business parks! ~1,800sf w/ 5ops. **\$225k**

CC-1030 SANTA ROSA: Extraordinary practice. Prime location. Rock-Solid Staff. Highly skilled Associates. **\$324k - Real Estate Also Available!**

CC-1161 SANTA ROSA: Perfect location! Retail Shopping Center w/ excellent signage! 1,200 sf w/ 4 fully equipped ops **\$149k**

BAY AREA CONTINUED

CC-1203 PETALUMA: Views of Downtown & Sonoma Mountains from each op! 2,010 SF w/ 6 fully equipped ops. Plumbed for 2 add'l **SELLER MOTIVATED! PRICE REDUCED! \$499k**

CC-1207 VALLEJO Facility: Move-In Ready Facility. 950+ sf w/ 3 ops Call for Address & Equipment List **\$80k**

CC-1219 MARIN COUNTY: Rare Opportunity! Loyal, stable PT Base. 750 sf w/ 2 Ops **\$188k**

CC-1262 SANTA ROSA: Live & Practice in one of Nor Cal's most beautiful landscapes. 1000 sf w/ 3 ops **\$270k – REAL ESTATE ALSO AVAILABLE!**

CC-1231 VALLEJO: Quality Family Oriented Practice. 1,350 ft w/ 4 Ops **\$530k**

CC-1290 SANTA ROSA: Gold Mine of a Practice! 1,300 sf w 4 ops. Collected \$700k+ even during pandemic! **\$575k**

CG-1179 HEALDSBURG AREA: Only Dentist in this Community! Record-Month in January 2021, practice produced > \$98k! ~990 sf w/ 3 Ops. **\$315k - Real Estate Available**

CG-1246 PETALUMA: Practice normally collects over \$700k a year! ~1800 sf w/ 3 Ops. **\$400k / Possibility to Own Real Estate in the Future**

CN-911 SANTA ROSA: In the heart of the Wine Country! 2250 sf w/4 ops + 1 add'l. **Seller Motivated \$325k**

CN-1090 VACAVILLE: State-of-the-art practice is outstanding opportunity! 2400 sf w/ 7 ops + 1 add'l. **\$695k / Real Estate \$780k**

CN-1166 W. SONOMA CO: Established, quality FFS practice w/ stellar reputation! 1262 w/ 4 ops. **Reduced! \$505k**

DC-1080 ALAMEDA: Established 25 years. Seller retiring from this amazing practice. 1200 sf w/ 3 ops **\$575k**

DC-1196 SAN JOSE Facility: ALL ABOUT LOCATION! 1500 sf w/ 3 fully equipped ops **ONLY \$55k**

DC-1229 SAN JOSE: Well-established, highly-reputable practice. 1,010 sf w/ 3 ops. Plumbed for 1 add'l **\$350k**

DC-1260 FREMONT Facility: ~ 1,740 sf w/ 3 fully equipped ops. Plumbed for 3 add'l. Single story Medical/Professional complex **\$199,999**

DC-1272 SAN JOSE: Established 40 years! Seller Retiring! Stable PT base & seasoned staff. 1200 sf w/ 4 ½ ops **\$899k**

DG-1142 SAN JOSE: Family-oriented practice in a highly desirable neighborhood! ~1400-1600 sf w/ 3 Ops. Plumbed for 1 add'l. **Reduced \$90k**

DG-1182 FREMONT: A steal at \$150k for a 10-OP practice in the Bay Area! This won't last long! ~2,800 sf w/ 10 Ops. **Reduced \$150k**

DG-1208 SALINAS: Practice historically collects \$1.4M! Great profitability for the price. ~4,860 sf w/ 10 Ops. **\$895k**

DG-1239 LIVERMORE: Practice produced nearly \$115k in January 2021! ~2,500 sf w/ 5 Ops. Plumbed for 1 add'l. **\$820k/ Multi-Tenant Property Available**

DG-1251 HOLLISTER: Practice expectations to produce >\$600k the first year, a steal at \$125k! ~ 1,218 sf w/ 3 Ops. **\$125k**

DG-1256 HOLLISTER: Practice actually increased revenues in 2020! ~1,800 sf w/ 5 Ops. **Reduced \$800k - Real Estate Also Available**

DG-1258 MILPITAS: Located in Busy Retail Shopping Center w/ Ample Parking! 1,050 sf w/ 3 Ops. **\$150k**

DG-1287 CUPERTINO: Located in the highly-desirable Silicon Valley community! Possibility to Own Real Estate in the Future. ~1775 sf w/ 6 Ops **\$1.068M**

DG-1289 WATSONVILLE: Located at intersection, near large Retail Shopping Center w/ major anchor tenant! ~2,700 sf, w/ 6 Ops **\$295k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

BAY AREA CONTINUED

DG-1294 LIVERMORE: The potential is unlimited in this academically engaged community and technological hub! ~1,900 sf w/ 2 Ops. Plumbed for 2 add'l. **\$195k**

DG-1297 SAN JOSE: Excellent visibility and great exposure on high traffic volume of ~14k cars/day! ~1,875 sf w/ 4 ops. **CALL FOR DETAILS**

DN-1031 CUPERTINO: This remarkable practice awaits your talent & skill! 1500sf w 3 ops + 1 add'l. **Reduced! \$995k**

DN-1261 LIVERMORE: Well-respected & established practice in a multi-tenant shopping center. 1,600sf w/ 4ops. **\$175k**

DN-1243 SAN JOSE: Beautiful, Spacious, modern office w amazing visibility! 2,204sf w/ 4ops + 2 add'l. **\$395k**

DN-1268 SANTA CRUZ: Situated in a vibrant popular commercial/upscale residential neighborhood. 1,535sf w/ 4 ops. **\$695k**

DN-1285 PLEASANTON Facility: This opportunity is the perfect "turn-key" Endodontic facility! 1,000sf w/ 2 ops + 1 add'l. **\$150k**

NORTHERN CALIFORNIA

EG-1100 CARMICHAEL: Located in highly desirable neighborhood. ~2,271 sf w/ 6 Ops. **\$495k – Real Estate Also Available w/ Long-term Tenant**

EG-1189 ROSEVILLE: Live your best life in this vibrant, thriving, business-friendly, family-oriented community. ~\$500k annually. ~2,500 sf w/ 5 Ops. **\$385k**

EG-1202 AUBURN: Practice historically collects >\$500k annually. Highly visible w/ Easy Hwy. Accessibility. ~1000 sf w/ 3 Ops. **\$290k**

EG-1255 LINCOLN: Imagine being able to own your building also at this enviable prime location! ~3,738 sf w/ 4 Ops. **\$395k -Real Estate Also Available**

EG-1257 SACRAMENTO Facility: Desirable suburban neighborhood in one of Sacramento's most sought-after corridors. ~1000 sf w/ 3 Ops. **\$290k**

EG-1267 ROSEVILLE: Highly-esteemed practice provides broad spectrum of services in a prime location! ~1250 sf w/ 3 Ops. Plumbed for 1 add'l. **\$395k**

EG-1279 SACRAMENTO: Possible Merger Opportunity w/well established patient base. ~1200 sf w/ 4 Ops. **\$425k**

EN-1197 LINCOLN: Simply by increasing doctor days, watch your patient base & production grow! 2,986sf w/ 6 ops + 4 add'l. **\$437k**

EN-1198 SACRAMENTO: Quality Relationships & location are some of the attributes of this practice. ~ 1,671 sf w/ 4 ops + 1 add'l. **Now Only \$350k**

EN-1204 CITRUS HEIGHTS: Impressive top-of-the-line & state-of-the-art technology! 2,072 sf w/ 5 ops. **\$800k**

EN-1209 ROSEVILLE VICINITY: Practice currently averages more than \$80,000 per month! ~ 1,800 sf w/ 6 Ops. **Reduced! \$650k**

EN-1235 WOODLAND: Grossed over 1.3mil in 2019! ~3,900sf w/ 6ops + 2 add'l. **\$925k/ Real Estate Available**

EN-1269 SACRAMENTO Facility: Modern & Inviting! Excellent space for start-up or relocation. ~1650sf w/ 3ops. **\$195k**

EN-1276 ROSEVILLE (Facility): Remarkable turn-key opportunity Available! 3,000sf w/ 6 ops + 2 add'l. **\$80K**

EN-1278 CITRUS HEIGHTS: Well-established practice w/ loyal patient base! 1,875sf w/ 5ops + 1add'l. **\$705k**

EN-1291 YOLO COUNTY AREA: Hesitate and you may miss out on your dream practice! 1,100sf w/ 5ops **\$450k**

NORTHERN CALIFORNIA CONTINUED

FG-1086 UKIAH: Practice collected over \$874k in 2019! Possibility to own Real Estate. ~1200sf w/ 4 Ops. **\$390k**

FG-1171 CALIFORNIA COASTAL TOWN: Practice exceeds \$2.3M in collections in 2019 w/ possibility to own building! ~3,900 sf w/ 8 Ops. **\$1.8M**

GN-1071 REDDING: This quality practice is your springboard to success! 2264sf w/ 4 ops. **Reduced: \$475k**

GN-1240 REDDING: Family-oriented practice which strives for excellence. 1800sf w/ 5 ops + 1add'l. **\$495k /Real Estate Also Available**

HG-934 GRASS VALLEY: Underworked patient base should support much larger production numbers! ~1200 sf w/ 3 Ops. **\$145k - Real Estate Also Available**

HG-1089 CALAVERAS COUNTY: Est. 25 yrs w/ Stellar Reputation! 3000+ sf w/ 6 ops **\$465k/Real Estate Also Available**

HG-1116 AUBURN VICINITY: Practice is on track to collect ~\$800k in 2021! ~ 1430 sf w/ 4 Ops. **A Steal At \$450k / Future Possibility to Own Real Estate**

HG-1146 TRUCKEE: Practice collected \$70k in March 2021! Perfect for the outdoor enthusiast! ~1,700 sf w/ 4 Ops. **\$365k**

HN-1277 SIERRA FOOTHILLS: Solo/Group Setting. Est. 37 years w/ large, stable patient base & seasoned staff. ~3,000 sf w/ 7 ops. **\$595k**

CENTRAL VALLEY & SOUTHERN CALIFORNIA

IG-1265 STOCKTON: Own your own Condo Unit! Practice is on track to collect ~>\$800k in 2021. ~1,106 sf w/ 3 Ops. **\$495k - Condo Unit Available**

IN-1254 LODI: Stable patient base & low overhead. Office ~ 1,550sf, + 800sf Storage w/ 4 ops. **\$325k/ Real Estate Also Available**

JC-811 FRESNO COUNTY: Seller willing to consider Associateship for qualified DDS w. intention to Buy In! Considerable Goodwill in Community! 3,000 sf w/ 6 ops **\$350k – REAL ESTATE ALSO AVAILABLE!**

JN-1128/JN-1129 BAKERSFIELD: The opportunity to purchase TWO well-established practices. 4000 sf w/11 ops **\$350k/ Real Estate Available**

KN-1216 YORBA LINDA: High-end practice grossing \$800k-\$900k annually on a limited work schedule! 1,872sf w/ 5 ops + 1 add'l. **\$719k**

SPECIALTY PRACTICES

BG-843 WALNUT CREEK Perio: Priced at 50% of collections! ~1085 sf w/ 4 ops **\$390k**

JN-1223 VISALIA Endo: Perfect opportunity for an Endodontist w/ an astute vision! 1,250sf w/ 5 Ops. **Reduced! \$250k/ Real Estate \$280k**



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2. My Business was partially Shutdown
3. My Business lost 50% or greater in revenue in any quarter of 2020 compared to the same quarter of 2019
4. My Business lost 20% or greater in revenue in any quarter of 2021 compared to the same quarter of 2019

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SEPTEMBER 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13 LABOR DAY	14 DENTAL TRADER READER AD DEADLINE	15	16 CDA CONVENTION - SAN FRANCISCO	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

August

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

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October

Su	Mo	Tu	We	Th	Fr	Sa
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

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SACRAMENTO/SCRIPPS DRIVE - Highest profit to selling price listing available. 4 Ops, low stress, includes the space. Negotiable. Revenue \$740K.

ELK GROVE - All digital, 5 Op Growing Practice, excellent location, don't miss. Rev \$850K

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ROSEVILLE / CITRUS HEIGHTS - Doctor is motivated on this 4 OP, long standing practice. Grow in a growing area. Revenue: \$490K

EAST SACRAMENTO - Beautiful 6 OP practice in free standing building. All digital w great technology. Option on space in 5 years or less. Lots of space and great views. Revenue: \$950K

SACRAMENTO/SCRIPPS DRIVE - Excellent "Associate with Intent to Own" Opportunity. Sale price \$640K

SACRAMENTO/SCRIPPS DRIVE - 4 Op, well run practice with Doctor ready to make a deal. Call for price

- PLACER COUNTY -

ROCKLIN - 6 op practice in growing community. Rev \$517K

ROSEVILLE - Good opportunity for associate. 5 ops. Rev \$1.0M

- STANISLAUS COUNTY -

MODESTO - Awesome 3 OP high producing office with room to expand. Revenue \$900K

- ALAMEDA COUNTY -

NORTH - Boutique practice w/ upgraded equipment. Associate with Intent to own opportunity. Rev \$775k

- MONTEREY COUNTY -

COASTAL - Tremendous growth is happening in this practice and city. 8 Ops with all the technology you would need. Rev. \$1.0M

- SAN JOAQUIN COUNTY -

VISALIA AREA - Orthodontic practice. 4 ops. Rev \$490k

STOCKTON - Associate with Intent to own opportunity in 2 years or less. Well-equipped practice with multi-generational patient base. Rev \$1.6M

STOCKTON/BROOKSIDE AREA - Beautiful office and a tremendous opportunity. Long-established, growing 6 op office. You will be impressed. Rev \$1.2M

- CALAVERAS COUNTY -

CENTRAL - Nice 4 Op practice with free standing building for sale, Rev \$600K

EAST - Plumbed 4 Op Office Building, offered at \$450K

- EL DORADO COUNTY -

EL DORADO HILLS / CAMERON PARK - Great 5 Op practice, well run with lots of opportunity Rev \$710K

- NEVADA COUNTY -

GRASS VALLEY - Nice, well run small office with real estate. Rev \$320K

- PLUMAS COUNTY -

EAST PLUMAS - Great practice, no competition, and excellent patient base. Real Estate avail. Rev \$410K

- SOLANO COUNTY -

VACAVILLE - 5 Op practice, growing fast and ready for you to own, Rev \$1.2M

NEVADA STATE PRACTICE OPPORTUNITY:

MINDEN/ GARDNERVILLE - Great 4 OP practice for sale with space. Great opportunity in a growing, tax friendly market Revenue \$812K

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4449 CAPITOLA GP Thriving practice offering 27+ years of goodwill. Beautifully appointed pristine office environment and building, located in charming coastal town known for its colorful seaside shops and restaurants. 4 fully equipped ops in 1,500 sq. ft. 1,200+ active patients (all fee-for-service, not contracted with Delta Premier or other PPOs). 4 doctor days/6 hygiene days per week. Average GR \$1M+ with adj. net of \$341K. Asking \$679K.

4404 LAKE TAHOE AREA GP Well established general practice in seller owned building with over \$2M average gross receipts. Seller retiring and offering an opportunity to own a thriving practice with a large and loyal patient base. Located in a beautiful setting with fresh air and clean views. Dedicated staff, modern fully equipped, 5 op. facility, with state-of-the-art equipment. Asking \$1,504,000.

4452 SAN MATEO GP Seller transitioning into retirement from 44 year old practice. Located in desirable area close to downtown in approximately 1,400 sq. ft. facility with 4 fully-equipped operatories.

4392 SAN JOSE GP Offering 40+ years of goodwill. Excellent location in beautiful bldg on well-traveled thoroughfare. 6+ ops in 1,882 sq. ft. Lots of natural light with views of the eastern foothills. 1,800 active patients. 8 hygiene days/wk. Average GR \$900K with adj. net of \$295K. Terrific upside potential. Asking \$558K. Owners will help for smooth transition.

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4425 MURPHYS (WINE COUNTRY SIERRA FOOTHILLS) GP Murphys CA Named One of Forbes' Best U.S. Destinations for 2021. Retiring Seller offers incredible, thriving practice with extensive goodwill and outstanding reputation. Average \$1.3M in GR with an average adjusted net income of \$462K. Approx. 2,000 active patients. The gorgeous 2,227 square foot dental building with five (5) fully-equipped ops is also available for purchase. Asking \$937K for practice and \$680K for the building.

4453 MORGAN HILL GP Prime location in quality building close to downtown. Doctor working 3 days / week. Transitioning into retirement. Asking \$171K

4435 MID-PENINSULA GPs Sellers offering practices in gorgeous, state-of-the-art facility. Beautiful location in prominent building. Dedicated staff. Well-established practices in shared 2,744 sq. ft. facility with 7 fully-equipped ops. Combined asking price \$1M.

4455 SALINAS GP Retiring seller offering established community practice in ample 9 op facility blocks away from Salinas Valley Memorial Hospital.

4456 SAN JOSE GP Located in a well-maintained, medical office building, with excellent visibility along busy street. Fully-equipped 3 op facility. Emphasis on Restorative and Preventative dentistry. Specialty procedures referred out. Great upside potential from an established practice with a retiring seller. Asking \$125K.

4429 CONTRA COSTA COUNTY PERIO Be part of a scenic, suburban, and affluent community. Seller established over 27 years ago and is looking to transition this thriving practice. Located in beautiful, state-of-the-art seller owned facility with a wealth of referral sources. 3 year average gross receipts approx. \$1,492,000. Asking price for practice \$1,214,000. Building to be determined.

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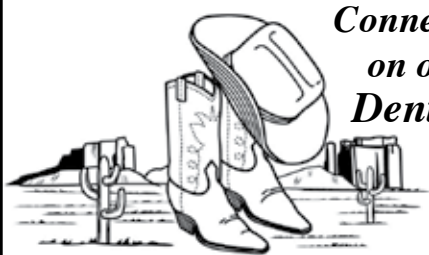
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