



CA. INST. of EDUCATION

"Adding oral sedation to my skill set transformed my practice."

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

— John Magnis DDS, Oxnard, CA

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- **California Dental Board approved course**
- **Course meets ADA guidelines; qualifies for most States for Oral (minimal) sedation permit***

*Check with your individual state for requirements for issuing an oral (minimal) sedation permit



Periklis Proussaefs DDS, MS

is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

"Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you."

—Anna Durkin DDS, general dentist, San Marcos, CA

"A definite must take class for any dentist to further your career. You will learn a lot."

—Kevin Chou DDS, general dentist, Bakersfield.

ADA C-E-R-P®

Continuing Education Recognition Program



PACE
ACADEMY of
GENERAL DENTISTRY
PROGRAM APPROVAL
FOR CONTINUING
EDUCATION

California Institute of Dental Education
Periklis Proussaefs DDS, MS
Nationally Approved PACE Program
Provider for FAGD/MAGD credit
Approval does not imply acceptance by
any regulatory authority or AGD endorsement
Approval from 09/01/2019 to 08/31/2021
Provider ID # 390855

WORKSHOP SCHEDULE:

July 23-25, 2021

August 1, 2021

(Recertification In-Person)

NEW! August 22, 2021 ZOOM

(Recertification)



November 19-21, 2021

December 12, 2021

(Recertification)

**25 CE Hour
Credit**

Course Fee: \$2,200

\$765 per staff member

(Staff member participation encouraged.)

\$865: Recertification oral sedation
dentistry doctor

\$1,150: Recertification conscious
sedation doctor



C.I.D.E.

www.DentalOralSedation.com

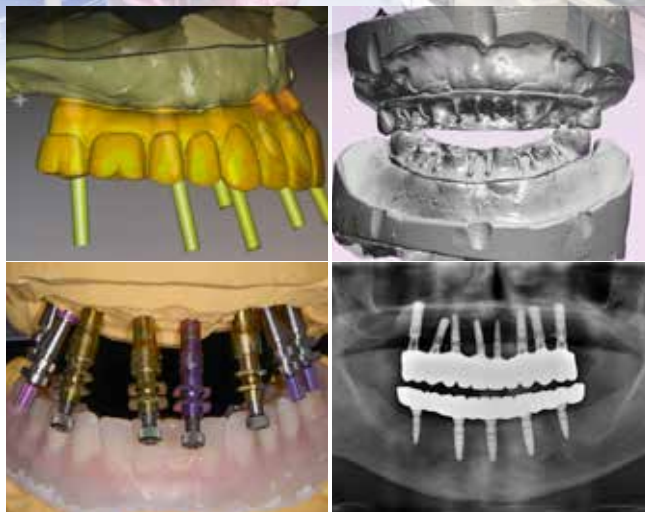
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Introduction to FULL ARCH IMPLANT reconstruction: Surgical and Prosthodontic WORKSHOP

A comprehensive workshop that involves:

- Lectures on full arch implant reconstruction
- Review of current and basic literature on full arch implant supported prosthesis
- **CADAVER** workshop on surgical implant placement
- **CONVERSION PROSTHESIS** hands-on fabrication
- Review of clinical and laboratory steps in fabricating full arch implant prosthesis
- Current treatment concepts in full arch implant reconstructions
- Principles for merging conventional and digital technology when fabricating full arch implant supported prosthesis



Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr Proussaefs has been editorial board member in several scientific journals with high impact factor. His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.



Dr. Angelo Cardarelli

Dr. Cardarelli has been specialized in Oral surgery at the Sapienza University of Rome. He has been an Adjunct Professor at the San Raffaele University of Milan. He maintains a private practice in Milan limited to implant dentistry. He has been lecturing internationally on topics related to complete arch implant reconstruction.

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Provider ID # 390855

WORKSHOP DATES:

August 13-15, 2021

December 3-5, 2021

**22 CE Hour
Credit**

Course Fee: \$4,250



C.I.D.E.

www.DentalInstituteCalifornia.com

(805) 676-1063

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SUCCESS FOR LIFE

“At first I didn’t want to listen to Monica...but I’m so glad I did! She’s a real game changer!”



“I went from leasing my unit for my practice – suffering a *significant* rent increase each time I renewed – to owning my building and making a passive income from other professional tenants. I have my tenants covering my building’s mortgage payments and I get to keep what I *used* to pay in rent as cash for myself. Thank you, Monica, for opening my eyes in ways I would have never considered before.” ~ **Mark Johnson DDS**

Did you know that you can easily own a multi-tenant building for both your dental practice and while earning an ongoing residual income from other professionals leasing units in your building?

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Like Thousands of Other Dentists Just Like You, Discover How You Can:

- ✓ Avoid large rent increases and reduce your long-term overhead
- ✓ Earn money from rental income from other professionals
- ✓ Gain equity from your appreciating real estate assets
- ✓ Become a profitable cash flowing real estate investor



Monica Main
Real Estate Investor

My name is Monica Main and I’ve shown thousands of dentists just like you how to earn ongoing residual monthly income from investment commercial properties. I would like to send you a free no-obligation report called **The Passive Income Dentist** with a powerful DVD. **This is 100% free!** For more information and to claim your free report and DVD, simply call **1-800-207-1780** (*this is a free recorded message 24 hours a day, 7 days a week*) or visit www.CashFlowForDentists.com and I’ll send it out to you.

Monica Main

SUCCESS
FOR LIFE

Are You Ready to **Stop Burning Money** on Rent When You Can (and Should) Own Your Own Multi-Unit Building?

Dr. Rich Levine is Now Pocketing \$9,630 Per Month Instead of Paying Rent on His Unit

"I didn't think owning my own building was remotely possible with all my loans and my practice expenses in tow. The Passive Income Dentist report really showed me a new world where I could buy my own building, operate my practice, and have other tenants paying me rent too! With the special lending resources I was introduced to, I was able to get the unsecured cash I needed to buy a \$2.8 million building I wanted. Now I have enough room to expand my practice when I need to while collecting rent from other tenants, completely offsetting the cost of my own unit. It seemed like a good idea on paper but now that I've done it, I'm convinced that this is possible for every dentist out there. And that if you're a dentist not doing this, you're just wasting a lot of money paying for your landlord's building. Since purchasing my building more than 3 years ago, it's now worth over \$4 million, rents on some of the units have increased, and I'm pocketing \$9,630 per month in net cash flow after my mortgage and building expenses are paid. Get and read The Passive Income Dentist report cover to cover. Watch the DVD. It might change your life just like it did for me."



Rich Levine DDS

Dr. Peter Barrington Has Built a \$33 Million Real Estate Empire in Houston

"I first met Monica at a commercial real estate event in Atlanta in 2011. With her help, I've been able to build quite a significant commercial real estate portfolio in Houston. She became indispensable when it came to finding off-market and pocket listings for me to invest in. She also helped me set up a management system so I'd never have to endure the hassle of renovating properties or dealing with tenants. My monthly cash flow is the reason I've been able to retire without any money worries which wouldn't have been possible if I hadn't started investing in passive income real estate in the first place. If you ever have the opportunity to work with Monica, I recommend you take the opportunity. She's highly recommended and a great pleasure to work with."



Dr. Peter Barrington

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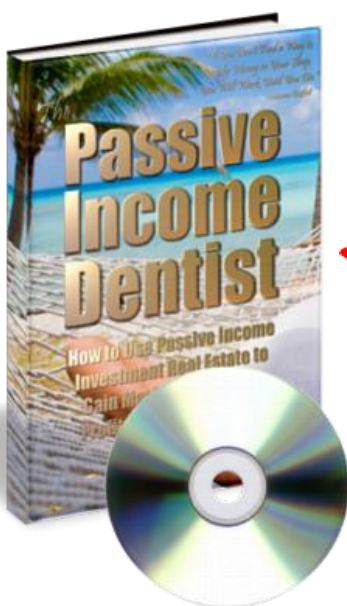
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June 27, 2021: Oral Medicine for Dentists *Dr. Patrick Quaranta is back by popular demand for a new subject (even if you have taken his previous courses you do NOT want to miss this one)! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.*

July 25: Perio for GPs: Enhance your Restorative Results with Crown Lengthening and Soft Tissue Grafting *Dr. James Kohner is a Periodontist, and a leader in the periodontal world of dental health, with over 35 years in the private practice and more than 20 years teaching. Dr. Kohner provides evidence-based treatment options to help you improve the perio care of your patients.*

August 29: Pediatric Dentistry for the Modern General Dentist: Building your Practice with Excellent Pediatric Care *Dr. Jarod Johnson is a pediatric specialist and has received advanced training in behavior management, sedation, hospital dentistry, trauma, special health care needs, interceptive orthodontics, space maintenance, oral hygiene, and dietary counseling. He brings his energetic personality to this timely and practical course that will give you lots of pearls to implement in your office!*

Sep. 12: Morphology and Occlusion: The Integral Link to Successful Restorative Dentistry *Dr. Bob Lowe is a world renowned dental lecturer, has authored numerous articles, contributions to textbooks and is consistently named a "Top 100 Clinician in Dentistry."*

Oct. 24: Dental Pharmacology - What Dentists Should Know (including Opioids, Cannabis & Addiction training, mandated by a number of state dental boards) *Dr. Patrick Quaranta is back by popular demand for a new subject (even if you have taken his previous courses you do NOT want to miss this one)! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.*

ALL LIVE WEBINARS ARE ON SUNDAYS, 8 AM - 2:30 PM PACIFIC TIME AND 7 LIVE CE UNITS - TUNE IN AND ENJOY OUR COURSES FROM ANYWHERE!

\$149 FOR EACH LECTURE OR ALL 5 COURSES, 35 CA APPROVED LIVE CEs, FOR ONLY \$499!!

**7 LIVE
CE UNITS
PER
WEBINAR!**

COURSE SERIES
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COURSE TOPICS

Oral Medicine for Dentists: *This course gives dentists the tools to diagnose abnormal and pathological conditions within the mouth. Using clinical pictures and x-ray imaging and by teaching diagnostic process and differential diagnosis (DiffDx), the course addresses systemic health conditions manifesting as oral changes and also possible treatment of oral conditions, including:* What a lesion looks like, the general concepts of diagnostics and value of patient histories script Appropriate communication with other doctors script ♦ Review common lesions including, candidiasis, frictional hyperkeratosis, lichen planus, auto-immune diseases manifested in the mouth, aphthous ulcers, hemangiomas, hematomas and ecchymosis, HSV 1, HPV and other viral lesions, oral cancers and radiograph-ic lesions

Perio for GPs: *Crown Lengthening and soft tissue grafts are some of the most commonly required procedures to enhance restorative results, yet they are often underutilized. This course provides evidence based concepts and practical applications for both modalities including: For Crown lengthening* - How to handle uneven gingiva in the anterior region ♦ Getting predictable impressions EVERY TIME ♦ Preservation of esthetics in the final tissue contours ♦ Coordinating restorations with surgical interventions. *Grafting concepts include* - Having the gingiva stay in place by the margins of newly placed esthetic crowns ♦ How Gingival Grafts will create zones of attached gingiva providing a predictable way to stop recession from progressing ♦ How Connective Tissue Grafts can achieve root coverage in cases of severe recession, especially in the maxilla where esthetics are important.

Pediatric Dentistry for GPs: *Adding effective and easy pediatric services to your office, keeps both your younger patients and their parents happy and can be a huge practice builder. Dr. Johnson will cover a number of procedures and techniques in his case-based program. He will also teach you how to use social media to leverage your services into a better practice. Topics include:* Properly diagnose the pulpal and periapical status for primary teeth with deep caries lesions ♦ When and how to use the Hall technique- where dental decay is sealed within a tooth using either a pre-fab crown or a restorative material ♦ Indications and usages of stainless steel crowns ♦ The Who, What, Where, When, Why's of SDF and GI treatments on both primary and permanent teeth ♦ Understand and define the three aspects of an inbound marketing campaign and implementing marketing strategies to engage with current and potential patients.

Morphology & Occlusion: *Every restoration placed has the potential to alter the occlusal relationship of the patients' dentition. Thus, understanding, visualizing, and reproducing proper dentate morphology following occlusal concepts regardless of the material used is the key to long-lasting dental restoration. In this lecture, Dr. Lowe will review in detail techniques to create dental restorations that show how the principles of morphology and occlusion can be maintained using today's modern dental materials to produce "world class" dental restorations, including:* The Principles of Morphology in Direct and Indirect Dental Restorations – Reproducing nature's functional and aesthetic contours – A basis of occlusal understanding. ♦ The importance of "linguovision" in understanding occlusion. ♦ The "ABC" Porkorny Construct of Occlusal Contact: What do those "little dots" mean? ♦ Occlusal Adjustment or "Spheroiding": Maintaining morphologic shape and form when performing occlusal adjustment. ♦ The Art and Science of Provisionalization: A biologic and occlusal prototype for definitive reconstruction. ♦ Tissue Management During Master Impressions: "Tissue Mirrors Technique!" ♦ Definitive cementation protocols for conventional, bioactive, and resin cements: Occlusal adjustment during the cementation process. ♦ Combined Therapy and "Perio-by-the-Numbers" The perioprosthesis connection to restorative dentistry. ♦ Creative Treatment Options: Abstracting Reality! Solutions to aesthetic and functional dental problems you probably have not considered.

Dental Pharmacology with Opioids and Cannabis-What Dentists Should Know: *Dentists oversee the treatment and management of acute and chronic pain and relieving anxiety in connection with dental treatment. Increased awareness of the addiction potential of opioids has resulted in many new laws and guidelines for the prescribing of these medications. Although dentists are not usually involved in the prescribing or dispensing of cannabis products, as health care professionals we should have a working knowledge of these substances. Information presented will include:* The latest biomedical ramifications of addiction/substance, including the disease model of addiction, biopsychosocial predispositions, and genetic susceptibilities ♦ The concepts of tachyphylaxis (drug tolerance), psychological dependence, physical dependence and the drugs used in the short-term treatment of substance abuse detox-withdrawal syndromes ♦ Opioid use and misuse ♦ New guidelines and laws regarding the prescribing of opioids as well as the DEA scheduling of drugs ♦ The nature of cannabinoids, natural and synthetic ♦ CBD and the OTC CBD oil craze ♦ An understanding of CBD labeled products ♦ The dangers of super-high potency marijuana preparations ♦ Cannabinoid drugs and common side effects as well as adverse effects

TUITION	5 COURSE SERIES	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$499, Staff: \$399	Lecture Dentist: \$149, Staff: \$129
Less than 14 days before an event	Dentist: \$519, Staff: \$419	Lecture Dentist: \$169, Staff: \$149

Courses are 8am-2:30pm Pacific Standard Time.

Last Name _____ First Name _____ Email _____ Phone _____

Address _____ City _____ State _____ Zip _____

Cancellation Policy: *Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.*

Additional registrants _____ Course Dates: _____ Total Amount _____

Register online at www.xcelseminars.com

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Erin at 310-663-4055 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers,
we are dedicated to providing only evidence-based information in our courses.



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