

THE Dental Trader

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So. Calif. Edition

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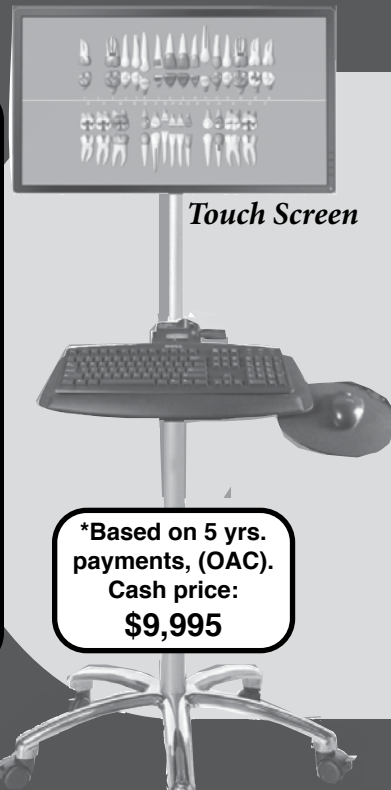
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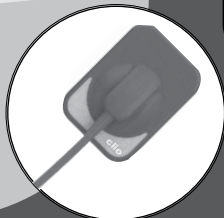


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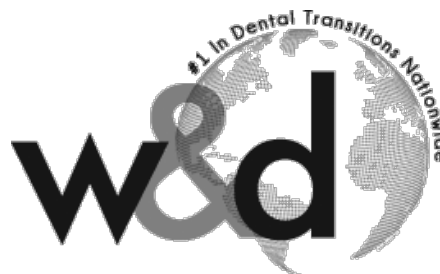
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LA (90014) 9 ops, 5,500 sq. ft., Excellent Exposure/Signage. \$150K Greg Beamer 909-542-4891

For Sale By Owner, 630K OBO, recession proof, San Pedro Ca, drZ@smile-emporium.com

Associate needed in Riverside 800/day + bonus. admin@jurupadentistry.com

Space Sharing opportunity in Torrance professional building near hospital, paperless office. Please text 310.928.6162

Orthodontist needed for private office in Los Angeles. Email: ortho_wiz@yahoo.com

Pediatric Dentist. Will travel to your office (747)888-7388

dental chair for sale; has delivery arm and light. no delivery unit. \$200. text (626)3549667.

FRESNO-very low price, motivated, turn key, great location, newly remodeled, 4 Ops. Disabled, take over lease (559)960-8837

For sale: used Belmont dental light (no post), DA stool, x-ray chair, mobile cabinet. yjmdds@sbcglobal.net

360 Orthodontics Seeking Associate Orthodontists in Los Angeles Market. Contact John 310-998-7600

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File Folders 50/bx 12 boxes. (amerifile S-09278) We went chartless \$65/bx retail sell for \$30/bx ddsshopper@cox.net

DENTIST WANTED- GP with 2 years experience, able to do molar RCT, in San Gabriel. email vtchen@yahoo.com

ORTHODONTIST NEEDED 1-2 day/month Monterey Park. Take over patients. info: idobraces4u@hotmail.com

Model Trimmer, \$175. Email us at drgdentalimplants@yahoo.com. Local Sales Only

N202 Unit - w/ New Attachments, \$875. Email us at drgdentalimplants@yahoo.com. Local Sales Only

SALE dental office at San Gabriel, 9 y/o, microscope, CT scan, email: drhung119@gmail.com

ORTHODONTIS AT YOUR OFFICE, Please call 310-435-6058 or Email: bayanishahin@gmail.com

ORAL SURGEON is wanted to share space with a General Dentist in TEMECULA. (310)739-4091

FREE Siemens OP10 xray machine. Please text 714-345-1120 for call back.

RDH \$400 per day needed in Los Angeles. This is part time position. Email ladds323@gmail.com

RDAEF wanted. Anaheim. komaprince@yahoo.com



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FRESNO COUNTY

FRESNO - (5) op comput G.P. 4 ops eqt'd. In a free standing bldg., on a main thoroughfare, in Central Fresno. Exposure, visibility, & signage. 2019 Gross Collections \$1.0M+. Cash/PPO/Denti-Cal pts. No HMO. Averaging (57) new pts/mos. (22) years of Goodwill. Digital X-Rays & Eaglesoft s/w. Refers out Ortho, Perio Surgery, Diff. O.S. & Implant place. Seller has no website & does no adv. Growth potential w adv. & keeping specialty work in house. Seller retiring, but willing to work back part time and/or help transition. **[NEW]**

KERN COUNTY

BAKERSFIELD #29 - (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **REDUCED FURTHER!**

CA CITY (NORTHERN ANTELOPE VALLEY) - (5) op comput. G.P. & Free Stand Duplex Bldg for sale on a main thoroughfare. Minimal competition. Only one other DDS in city of 15,000+. Nicely equipped w CT Scan, Digital Impression Scanner, Open s/w, Digital X-rays w XDR digital imaging, & aerosol reduction eqt. Annual Gross Collect \$600K+ on a (3) day wk. Cash/Ins/PPO. Refers out Implant Placement, Ortho, Pedo, Diff Endo & Diff O.S. Practice does no advertising. Practice could do \$1M+ w more days, advertising & keeping specialty work in house. Doctor ready to retire, but will assist w transition. **TOTAL PRICE FOR THE BLDG & PRACT \$750K. [NEW]**

LOS ANGELES COUNTY

ACTON - EMERGENCY SALE- DDS PASSED AWAY - (5) op computerized G.P. Cash/Ins/PPO. No Denti-Cal and no HMO. 2019 Gross Collect. \$628K+. Seasoned staff. Locum Tenen in place to keep Practice active. Only dentist in town serving population of 7,600+. **[SOLD]**

AGOURA HILLS - (3) op comput G.P. located in a Prof Bldg. on a main thoroughfare with easy fwy access. Cash/PPO pt base. Annual Gross Collect \$300K+ p.t. Would make excellent starter or satellite. Seller retiring. **[NEW]**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BELL - Smaller, but "MIGHTY PROFITABLE!" (4) Op computerized G.P., located in a strip center on a main thoroughfare, with exposure/visibility/ signage & parking. Digital x-rays, plumbed for nitrous, 6-10 year old equipment, new floors & recently painted. Cash/PPO/HMO/Denti-Cal pt. base. CAP Check \$3,500/mos. (36) years of Goodwill. 2019 Gross Collect. \$311K+ with an amazing Gross Net of \$173K+. Very Low Overhead (< 45%)! Seller retiring but will assist with a transition. **[PENDING]**

CANYON COUNTRY - (5) op G.P. (4) ops eqtd. Shopping Ctr Location on a major thoroughfare w exposure, visibility & signage. Averaging (33) new pts/mos. Dentrrix, Digital x-rays & Pano, Trios Scanner, & Chartless. Newer eqt. Cash/PPO/HMO. Averaging \$452K/yr. in Collections. Selling to concentrate on main practice. **MAJOR PRICE REDUCTION!**

CULVER CITY - (4) op comput. G.P. located in a prof. bldg. on a main thoroughfare. (80) years of Goodwill. Cash/Ins/PPO. Ave. Annual Gross Collect. of \$330K over last (3) yrs. on a (3)-(4) day wk. (3) days of Hygiene/wk. Digital X-Rays & newer eqt. Seller does no advertising & has no website. Seller refers out Ortho, Implant Placement, Diff Endo, Diff O.S. & Perio Surgery. Growth potential with advertising, a website, keeping Specialty work in house & more chair time. Seller retiring. **[NEW]**

L.A. (BEVERLY HILLS ADJACENT) - 4 op comput. GP/OS office. Digital, Dentrrix, Chartless. Cash/Ins/PPO & small amt. of HMO. (3) year Ave. Gross Collect. \$950K+. Seller works 1 to 1.5 days/wk. Associates work 3 to 4 days/wk. Located in a smaller professional bldg. on the first floor with exposure/visibility/signage/parking. Seller giving up private practice.

LANCASTER #5 - "Steady Eddy!" Annual Gross Collections between \$538K & \$566K for last (5) years, with an Average Annual Est. True Net Income of \$214K. (3) op comput. G.P. in a two story prof. bldg. w easy fwy. access. (4) days of Hygiene. Cash/Ins/PPO pts. (32+) years of Goodwill. Refers out all Endo, Perio, Implant Placement & Ortho, & diff. O.S. & does no advertising. Primed for growth. Seller is retiring and has "Value Priced" the practice to Sell! Will assist with a transition. **[NEW]**

LOS ANGELES (SILVERLAKE/ECHO PARK AREA) - Smaller but "VERY PROFITABLE" (4) op computerized G.P. Located in a strip center, on a main thoroughfare, with exposure/visibility/huge signage & parking. (3) ops eqt'd, 4th has a chair and an x-ray. Cash/PPO/HMO/Denti-Cal. pts. Monthly CAP Check \$4,500. Easy 2000 s/w & Digital X-rays. (36) Years of Goodwill. 2019 Gross Collections \$377K+ with a Gross Net of \$212K+. Very low Overhead (<44%)! Seller retiring, but will assist with a transition.

VALENCIA G. P. AND CONDO - (6) op comput. G.P. & an 1,860 sq ft Condo. Located on the 2nd floor of a well-known prof. bldg. w easy fwy. access. Fee for Service patient base. (24) years of Goodwill. Dentrrix & Dexis. Digital X-rays & newer eqt. Average Gross Collect. (\$820 K+/yr.) on a 3 day week. Refers out Diff. Endo, all Ortho, Some O.S., and all Implant Placement. Excellent growth potential with more hours, advertising, & keeping specialty work in house. Owner moving out of the area but will assist w a smooth transition. **[NEW]**

WEST SAN FERNANDO VALLEY - (3) op comput. Prost/Implant Practice located in a prestigious medical/dental building on a main thoroughfare. High End Boutique Practice and build out. Practice does all on 4's, cosmetics, partial and full mouth reconstruction, smile makeovers, crown and bridge and dentures. Annual Gross Collections between \$1M and \$1.5M. Fee for Service. Digital x-rays, Morita CBCT, Eagle Soft software & chartless. Seller requests potential buyers to submit CV for consideration.

ORANGE COUNTY

LAGUNA HILLS - (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, CEREC, & Laser equipped. Seller is retiring but will assist with a transition. **[NEW]**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **[SOLD]**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **[SOLD]**

VENTURA COUNTY

VENTURA #3 - (4) op G.P. in a Prof. Bldg. Cash/Ins/PPO pts. Average Collections of \$673K/yr. Dentrrix, Dexis, Digital Pano, Milling Machine & Impression Scanner. Seller can work back part time if Buyer wishes.

UPCOMING PRACTICES FOR SALE

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Looking for dental practice to buy. reza.ghasemi3148@gmail.com, 512-487-0646

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Associate/partner needed for a dental office in Prestigious area of San Diego. 2+ experience. Bdentist@live.com

Space for rent in a dental office in UTC / San Diego looking to share with another Dentist / specialist. Drsharq@yahoo.com

Periodontist (Board Certified) for your office. Will bring all instruments. periodontalexpert@yahoo.com

Norco Dental Office, Sublease/rent General/Specialist. 2 ops/2 other rooms plumed/wired. Transition to full (951)987-2663

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N₂O delivery unit by Parkell, great condition, holds 2 O₂ and 2 N₂O tanks, Offer price: \$1495.00, call (805) 522-3000

Orthodontist needed in Moreno Valley 3rd Tues or Wed of each month Work w/ existing orthodontist Inhouseortho@gmail.com

Laguna Hills office for share, good for orthodontist, endo and prostodontist. 949-424-5411, advocatedentalm@gmail.com

Seeking an experienced at least 10+ yrs dentist to partner in Lake Elsinore. Great location. Contact janatran1@yahoo.com

Equipment / Instruments, Dental & Office Supplies 4 SALE Due to Office Closure Contact hbperio@cox.net Subj: "DTrader"

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Granada Hills 25 yrs dental practice 4sale, low office rent, 2 operative rooms, 700 sq ft, \$70k, 818-363-6776

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San Diego North County Dental Practice. Looking to buy dental practice or leasehold. Contact: 21centurydentistry@gmail.com

Wanted: RDH in Rancho Cucamonga. PT position. Call Juan Camarena DDS at (909)983-7707 for more information.

Oral Surgeon for bussy group practice wanted drariz1@gmail.com Northridge (818)886-6100 ask for Teresa or Kristy.

Share modern Office. Looking to rent out one of my operatories to an endodontist. Location Tarzana. robert21b@yahoo.com



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6108 PASADENA merger candidate DDS Husband HYGIENIST WIFE LOST LEASE Will join Pasadena DDS and tfr quality Patients Est 20 yrs Call Tom Fitterer PPS 714-345-9659

PRACTICE FOR SALE / CUDAHY GP w/ 30 yrs goodwill; Grossed \$429K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

Pedodontist/General Dentist - Lake Elsinore office to treat children. Mainly Denti-cal. Text 951-775-5536 or email drhortonz@hotmail.com

Koreatown Cash/PP0 office for sale. All digital, good rent under 4000 including cam. 3ops. 1500sq Dentist is retiring. \$300,000. newinno37@gmail.com

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~ Goretta Li, DDS

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Los Angeles County

Beverly Hills – Newly Renovated!

- Currently running on busy schedules
- BH Triangle. 3 Eq. Ops.
- Year to date grossed ~\$383K

Cerritos – **New Listing!**

- 2019 collected ~ \$400K
- All Cash/PPO. Professional suite
- Over 25+ years of goodwill
- Reasonable rent. 3 eq.ops. + 1

Glendale – Gross ~\$484K.

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops.
- Commercial complex

Hawaiian Gardens

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill. 4 ops.

Inglewood ~ Gross ~ \$850K

- Excellent Location! Shopping Plz.
- Accepts all insurances, mostly PPO
- Many in house specialists.
- High capitation check. 4 Ops. +1

Lawndale – Equip. & Leasehold

- 5 Belmont Chairs, ~2,240 sqft
- Strip Mall. Reasonable Rent

Long Beach – Boutique practice

- Premier shopping center
- 3 equipped ops. + 1 plumbed.

Los Angeles – Mostly PPO/FFS.

- Many patients with Hispanic origin
- Strip mall close to MacArthur Park
- ~1,800 sq.ft., 5 eq.ops. + 1 plumbed

San Diego County, CA

Lakeside – Doctor retires

- Shopping center. Grossed~ \$254K
- ~50% FFS/PPO & ~50% Cap./HMO
- Capitation check ~ \$4,300/month

San Diego – **New Listing!**

- **Asking \$98K or Best Offer!**
- Strip Mall. Close to SDSU trade area.
- Starter practice with bonus patients.

Fresno County

Fresno – **New Listing!**

- Beautiful practice in Shopping Center
- Opened 2019. 2019 Grossed ~ \$340K
- Accepts all insurances
- 8 equipped ops., ~ 2,540 sq.ft.

Upcoming Practices

- Santa Rosa – Dental Practice & Real Estate. Gross ~ \$540K
- General Practice in San Rafael
- Inland Empire – Gross ~\$600K
- Starter Practice - Gardena

Orange County

Anaheim – Mostly PPO/FFS

- Close to Freeway 5 & Disneyland
- Collects ~ \$190K
- ~1,100 sq.ft., 3 equipped ops.

Cypress – **Equipment & Leasehold**

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.

Garden Grove – Busy Street!

- Street Front Location! 3 eq. ops.
- Close by retail shopping center

Garden Grove – **New Listing!**

- 2019 Grossed ~ \$345K
- Shopping center. 2 ops.
- Accepts Dential, PPO & Others
- One Doctor. High Profit Margin

Laguna Hills – Shopping Center!

- Starter office on busy street.
- 4 Equipped Ops, ~1,500 sq.ft.

Irvine – Starter Practice

- Exclusively Ortho/Pedo Practice
- Large Shopping Center. 8 Ops.

Mission Viejo – **New Listing!**

- **Established Practice & Real Estate**
- **Grossed ~ \$830K.** All PPO/Cash
- Currently open & running
- Prominent professional suite.
- 3 eq. ops. +2 plumbed, ~2,170 sq.ft.

Westminster – **New Listing!**

- Starter practice. **Asking \$80K!**
- Beautiful office. New equipment
- Shopping mall. 2 equipped ops.

Westminster – **New Listing!**

- Prominent shopping center between Huntington Beach and Westminster
- Collected ~ \$359K on 4 days/wk
- One doctor + 2.5 staffs.
- ~45% Profit Margin. 5 eq.ops. +1

Riverside County

La Quinta – Gross ~ \$1.5 Million

- Retired Doctor. Good recall system
- ~60% Insurance & 40% FFS
- Beautiful & High Tech Office

San Bernardino County, CA

Rialto – Gross ~ \$650K

- Seller retires. Associate run office
- ~60% Dential; ~35% FFS/PPO
- Shopping plaza. Affordable Rent
- ~1,000 sq.ft. 3 equipped ops.

Dental Practice Wanted

- Pediatric Dental Practices
- Practices with Real Estates
- High Production, PPO/Cash Practices
- Starter Practices at Good Locations

Northern California

Daly City – Gross ~\$365K.

- Doctor retires. 25+ yrs goodwill
- PPO/ Cash, ~1,200 sq.ft, 3 Eq. Ops.
- Commercial Area.

Fairfield – Gross ~ \$305K

- Good visibility. Busy location.
- Seller retires. No marketing
- Opens 4 days/wk. No Weekend

Fremont – Gross ~\$660K

- ~95% PPO, 5% CASH
- Opens 4 days/wk. 5 Eq. Ops.
- Refers over complex procedures

Pacifica – Gross ~\$318K

- All PPO/CASH. Shopping Plaza
- Family oriented. High-quality dentistry.
- ~1,200 sq.ft., 2 ops + 2 plumbed

Sacramento – **Featured Practice!**

- **Practice & Real Estate for Sale**
- **Gross ~ \$1.2- 1.4 Million**
- Large shopping center
- General dentistry w/implants
- 6 equipped ops + 6 plumbed

San Francisco – **Featured Practice!**

- **Gross ~ \$1.5 – 1.7 Million**
- **Currently open with busy schedules**
- High Profit Margin
- Residential/Commercial Area
- 3 Ops. Very Reasonable Rent

San Jose ~\$255K on 2.5days/wk

- 3 equipped ops. + 1 plumbed
- Close to shopping plazas in East SJ.

San Jose – **Associate Run**

- Grossed ~\$450K 2019
- Strip mall close to Grand Century
- Strong Specialty program

Stockton – **Practice & Real Estate**

- **Grossed ~ \$909K.** Doctor Retires
- ~60% Dential, 30% PPO, 10% Others
- Single standing bldg. w/parking lot

Sunnyvale – **New Listing!**

- Opened 2019. 2019 Grossed ~ \$450K
- Shopping center. 8 eq. ops.
- ~50% PPO/FFS; ~50% Cap./HMO

Vallero – Gross ~ \$400K

- ~10% Cash & 90% PPO
- ~1,250 sq.ft., 3 equipped ops.
- Low Rent. Front street location

Union City – **New Listing!**

- Excellent Location! Shopping Plz.
- **2019 Grossed ~ \$517K**
- ~40- 50% Profit Margin
- Seller selling for health reasons

Ventura County

Oxnard – **Low Rent!**

- Shopping Center. 3 eq. ops.
- Gross ~\$168K. No marketing
- Potential for growth/expansion

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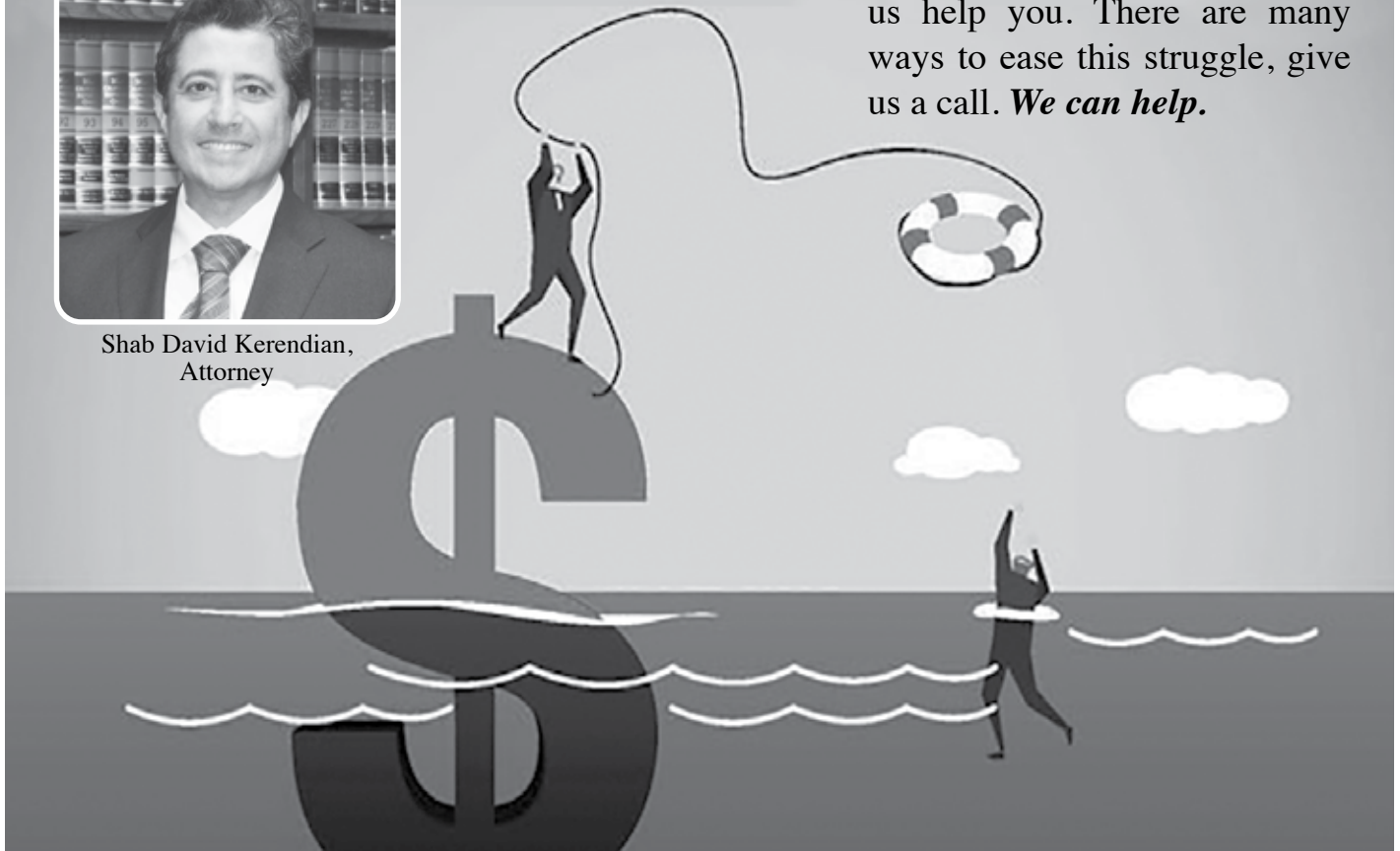
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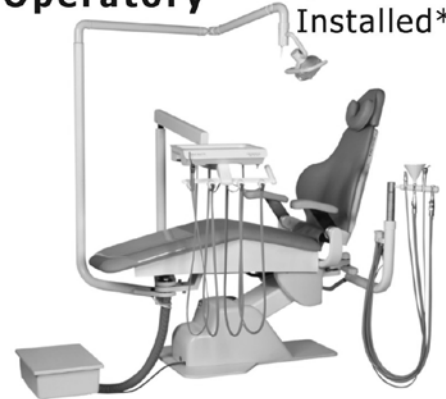
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San Diego Dental Practices for Sale

Location	Asking Price	Summary Info
Carlsbad	\$229,000	4 ops. Fantastic North County coastal location. Wonderful nearly new buildout in a busy shopping center. Purchase price is less than half of what it cost them to buildout the practice.
Vista	\$495,000	5 ops. 10 years of goodwill in state of the art practice but needs to move for family. Solid, loyal patient base under a single dentist. Excellent staff: hardworking, cross-trained, experienced, and fun to work with.
Encinitas	\$295,000	5 ops. Highly coveted North County coastal location. Busy medical campus location with plenty of parking. Strong, loyal patient base and well trained skillful staff.
Rancho Penasquitos	\$365,000	4 ops. 29 years of goodwill. Highly visible shopping center location. Office remodeled in 2016 and has digital x-ray and cerc.
Kearny Mesa	\$450,000	5 ops. 29 years of goodwill. Centrally located in the heart of San Diego. Practice has excellent signage on one of San Diego's busiest streets. Long standing, large, loyal patient base.
Fallbrook	\$545,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
Rancho Santa Fe	\$885,000	4 ops. Located in a busy shopping center in one of the country's most prestigious neighborhoods. Low Insurance (patients not ins. driven). New office buildout with very current design (brand new in 2017).
San Diego	\$525,000	4 ops. Great location in a busy San Diego shopping center. No ortho being done so Invisalign can be added. Well trained high performing staff. Long term loyal patient base.
Encinitas	\$225,000	4 ops. A must see opportunity as price is well below cost of buildout and equipment alone. Practice has its own CE/study group for buyer to assume. Great for easy patient access with proximity to major freeways.
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Practices for Sale

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Tustin

Private General Practice - Dr retiring 4 operatories grosses over \$575,000/yr on 3 ½ days/week- digital xrays, 3D conebeam/pano, 2 global microscopes, and Dentrux computer system - Rent only \$3200/month inclusive - All equipment in great condition -

Laguna Beach

Private General Practice - Dr retiring - 3 operatories grosses over \$800,000/yr on 4 days/week- digital xrays and Dentrux computer system - Rent only \$2700/month inclusive - All equipment in great condition

Poway

General practice for sale with some Ortho -2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good secondary practice or good for a new grad - Grosses \$220,000 but net income of \$150,000

Pasadena

Private General Practice - Dr retiring after 45 years - 6 operatories in 2100 sq ft stand alone building grosses over \$1,250,000/yr on 4 days/week - 7 days hygiene/week - offer of first refusal on building

Desert Hot Springs

Private General Practice - a hidden gem - practice is run as absentee owner - 3 ops in 1500 sq ft stand alone building - digital xrays and Panorex - grosses over \$500,000/yr on 4 days/week - very low overhead with high net profit - offer of first refusal on building

Newport Beach

Private General Practice - Dr retiring 4 operatories grossed over \$875,000/yr in 2019 on 4 days/week- 6 days of hygiene/week - digital xrays and Dentrux computer system All equipment in great condition



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DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Brentwood, Culver City, Encino, Hesperia-Victorville, Long Beach, Los Angeles, Moorpark, Tustin, Van Nuys, Westlake Village.

TUSTIN GENERAL PRACTICE FOR SALE: Well established practice consistently collects \$572,000-597,000 over the past four years with an average net income of \$245,000+/year. Currently producing at above pre-COVID rate. Seller works 4 days per week with 4 days of hygiene per week. Over 37% of the practice production is from hygiene, exams and x-rays suggesting a solid recall program and conservative practice. Seller refers all endo, all oral surgery, all perio surgery and all ortho. No advertising, no evenings and no weekends. Lots of upside for a buyer that does some specialty work and some marketing. Three equipped operatories with SoftDent software. **Asking \$520,000. – PENDING AT FULL PRICE**

HIGH DESERT-VICTORVILLE-HESPERIA GENERAL PRACTICE FOR SALE: Growing practice with great reviews. Seller works four ten-hour days a week and has eight full days of hygiene per week. Practice collected \$950,000 in 2019 and is on track to do even more this year despite COVID! Seller refers perio, endo, third molar extractions and ortho. 55+% of the practice production is from hygiene, exams and x-rays. Very stable and deep patient base. The office has four equipped operatories with digital x-rays, digital panoramic and Dentrix software in a free-standing building. The building is available for \$450,000. **Asking \$600,000 for the practice.**

WESTLAKE VILLAGE GENERAL PRACTICE FOR SALE: Low overhead, high net profit practice! This office has collected over \$830,000 a year for each of the last four years and has had a net income of over \$475,000 every year. Currently producing at pre-COVID rate. Seller works four days per week and has three days of hygiene per week. The practice averages 10-15 new patients per month with no Denti-Cal and no capitation. Well-equipped five operator office has CBCT, laser, digital x-rays and fully computerized. Located in a popular professional building with an exceptionally good lease. **Asking \$625,000.**

LOS ANGELES/LARCHMONT AREA GENERAL PRACTICE FOR SALE: Growing practice has steadily increased collections over the past several years. Collected \$517,000 in 2019 with a net income of \$207,000. Seller works three days per week and has three plus days of hygiene per week. 34% of the production is from hygiene, exams and x-rays. Four equipped operatories plus one additional that is plumbed but not equipped. The office is computerized with Dentrix software, digital x-rays, panoramic x-ray and dental laser. **Asking \$325,000.**

ENCINO GENERAL PRACTICE FOR SALE: An outstanding 48 years of goodwill with the same dentist in the same location! The practice collects \$370,000 per year on three days per week with two days of hygiene per week. Seller refers all endo, all perio, all oral surgery and all ortho. No advertising, no capitation, and no Denti-Cal. The office is spacious with four equipped operatories, Dentrix software and digital x-rays. There is one year remaining on the current lease. This is an ideal practice to merge with a nearby practice and either move both practices to this location or abandon this location when the lease is up and move to the buyer's existing office. **Asking \$100,000.-PENDING**

BRENTWOOD FEE FOR SERVICE PRACTICE FOR SALE: Long established, fee for service practice collects over \$900,000 per year on four days per week with four days of hygiene per week. Seller refers all endo, all perio, all oral surgery, and all ortho. Four equipped operatories. – **PENDING AT FULL PRICE**

WESTLAKE VILLAGE GENERAL PRACTICE FOR SALE: Quality oriented, fee for service practice collects \$680,000+ per year with a net income of \$250,000+ on four days per week with five days of hygiene per week. Seller refers all endo, all oral surgery, all perio surgery and all ortho. The office is located in a popular one-story professional building with five equipped operatories, Dentrix software, digital x-rays and a panoramic x-ray. Over 40% of the practice production is from hygiene, exams and x-rays. **Asking \$560,000. – SOLD**

CENTURY CITY FEE FOR SERVICE PRACTICE FOR SALE: Forty-five years of goodwill in the same location. Update tenant improvements and equipment with state of the art COVID protection. Seller is not in network for any insurance plans. Collected \$1,232,000 last year while referring all endo, all perio, all oral surgery and all pedo. Seller works four days per week with four days of hygiene per week. The office has five equipped operatories with digital x-rays, itero scanner and Softdent software. **Asking \$1,000,000. – PENDING AT FULL PRICE**

WEST LOS ANGELES PERIODONTAL PRACTICE FOR SALE: Located in a highly desirable area of West Los Angeles in an office with incredible views to downtown from one side and Catalina on the other and with relatively low rent on top of it all. Practice consistently collects over \$1 million per year roughly equal production from implants and perio surgery. Seller works four days per week and there are four days of hygiene per week. Four equipped operatories. Seller is retiring. **Asking \$450,000.**

LONG BEACH STARTER PRACTICE FOR SALE: Established in 1980, this practice has a solid, stable patient base. 56%, yes 56% of the practice production is from hygiene, exams and x-rays. Seller refers out all endo, all perio, all oral surgery and all ortho. The practice collections were \$245,000 last year with a net income of \$122,600 or 50%. The practice does no advertising and does not accept Denti-Cal or HMO. There are three full days of hygiene coverage at eight patients per day. There are three equipped operatories. **Asking \$110,000. - SOLD**

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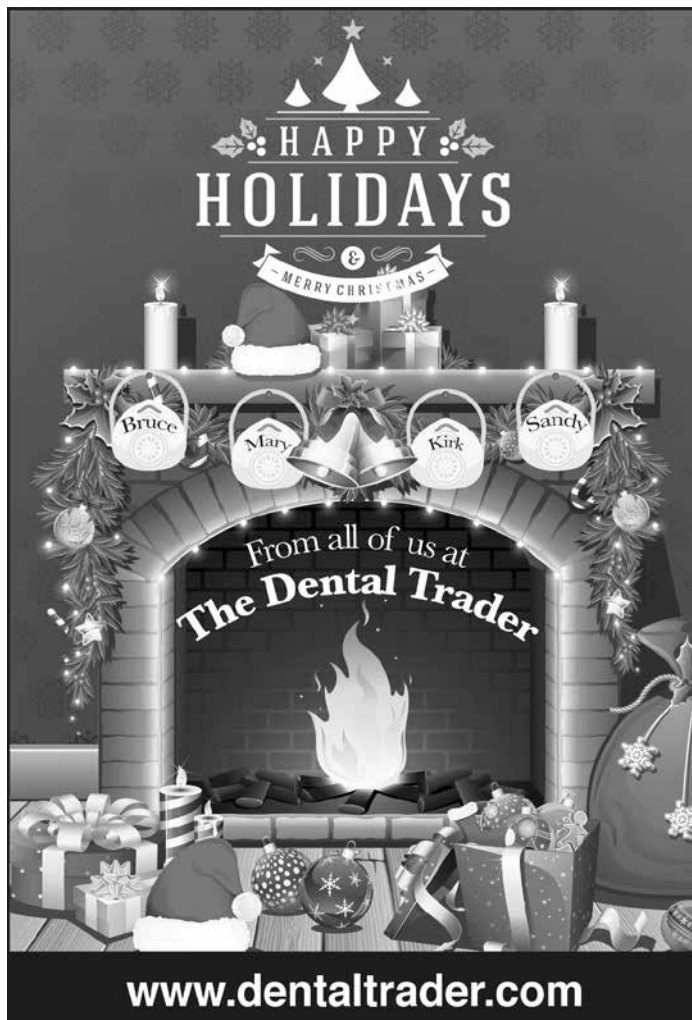
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Call (855) 337-4337 or visit us at www.integritypracticesales.com.

Ventura & Santa Barbara

- **SOLD! Camarillo | \$250,000 + \$350,000 RE | 4 ops** | Unique with high end finishes! Call Ken at (805) 338-5850.
- **Ojai | \$350,000 | 4 ops** | Attractive, state the art practice with vaulted ceiling and picture windows. (805) 338-5850.
- **SOLD! Ventura | \$550,000 | 3 ops** | Very profitable, modern, on city's main corridor! Call Ken at (805) 338-5850.
- **NEW! Santa Barbara County | \$495,000 | 4 ops** | 100% Fee for Service, Fully Remodeled. Call Darren!
- **Santa Barbara | \$286,000 | 3 ops** | Very low overhead, busy shopping center. Call Darren at (805) 878-0633.
- **IN ESCROW! Santa Barbara | \$576,000 | 2 ops** | Successful 5-star practice downtown. Call Darren!
- **Santa Barbara | \$119,000 | 3 ops** | 44 year established with room to grow. Call Darren at (805) 878-0633.
- **SOLD! Simi Valley | \$350,000 | 6 ops** | Beautiful office priced to sell immediately! Call Ken at (805) 338-5850.
- **IN ESCROW! Lompoc | \$270,000 | 3 ops** | Established in attractive retail center. Call Darren at (805) 878-0633.
- **Lompoc Dental Suite | \$590,000** | Two suites, move in ready (equipment available). Call Darren at (805) 878-0633.
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- **Santa Maria | \$253,000 | 4 ops** | 38 years goodwill, friendly near town center. Call Darren at (805) 878-0633.

A professional team dedicated to selling your practice.



Bill Kimball, DDS
(805) 748-5770
DRE# 01899784



Ken Skeate
(805) 338-5850
DRE# 00885612



Trevor Kimball, PhD
(805) 748-7439
DRE# 02078646



Darren Hulstine
(805) 878-0633
DRE# 01899816



Tim Miller
(714) 272-8408
DRE# 02107070



Brian Flanagan
(707) 898-0842
DRE# 01947466

Bay Area & San Luis Obispo County

- **San Luis Obispo County | \$449,000 | 4 ops** | Spacious office near downtown! Call Darren at (805) 878-0633.
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- **Central Coast | \$548,000 | 4 ops** | Located in a gorgeous medical office off Hwy 1! Call Darren at (805) 878-0633!
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- **IN ESCROW! Monterey Peninsula | \$329,000 | 3 ops** | 100% Fee for Service near Cannery Row! Call Darren!
- **IN ESCROW! Santa Cruz | \$1,350,000 | 4 ops** | Exceptionally profitable, state of the art GP! Call Brian!
- **IN ESCROW! Los Gatos | \$661,000 | 5 ops** | Profitable, high tech, room for expansion! Call Darren!
- **San Francisco | \$949,000 | 4 ops** | Very profitable, sophisticated GP in a landmark medical/dental building in Union Square. Stunning views and high end equipment throughout. Call Darren at (805) 878-0633.
- **Vacaville | \$595,000 | 4 ops** | In med building in busy shopping center! Call Brian at (707) 898-0842.
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- **IN ESCROW! Menlo Park | \$150,000 | 3 ops** | Opportunities for quick growth! Call Brian (707) 898-0842.

Happy Holidays from Your Transition Team at Integrity Practice Sales!!

Central Valley, Sacramento, & Northern California

- **NEW! Fresno | \$995,000 | 6 ops** | Growing and Profitable GP! Highly rated practice. Call José at (925) 382-9525.
- **Fresno | \$860,000 | 4 ops** | Very profitable GP in high-end medical building! Call José at (925) 382-9525.
- **Merced | \$375,000 | 4 ops** | Growing area, shopping center location, hightech! Call José at (925) 382-9525.
- **Cutler | \$190,485 incl. RE** | Turn key with 400 charts. Price includes real estate! Call José at (925) 382-9525.
- **Tulare County | \$365,000 | 6 ops** | Fast start, huge opportunity! RE available. Call José at (925) 382-9525.
- **SOLD! Porterville | \$1,140,000 | 12 ops** | Very lucrative partnership! Call José at (925) 382-9525.
- **Delano | \$915,000 | 5 ops** | Extremely profitable, hightech GP. Great reputation! Call José at (925) 382-9525.
- **Visalia | \$1,200,000 + RE \$1.225M | 10 ops** | State of the art, modern facility, great opportunity to take home \$700k on 4 days/week, digital and paperless. Don't miss this one! Call José at (925) 382-9525.
- **San Andreas & Valley Springs | \$465,000 | 5 ops** | Real estate available. Call José at (925) 382-9525.
- **NEW! Bakersfield | \$450,000 + RE \$695k | 5 ops** | Bright, paperless office in desirable med center. Call José!
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- **Bakersfield Prosthodontist | \$349,000 | 4 ops** | One of two in the city, great opportunity for a prosth or general dentist to grow this practice. Room to expand by 2 ops and bring in other specialties. Call José at (925) 382-9525.
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All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

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DA/RDA ortho experience a must. P/T, La Habra office, 2 days/ mo, excellent pay. e-Mail idobracess4u@msn.com

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10.20

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ORANGE COUNTY, Gross 2019 - \$1,100k +. 4 ops, 1,600 sq.ft. Med bldg. Recovered quickly from COVID closure. ProMed Financial, 714-651-2788, vicki@promed-financial.com

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Legal Tip: Buyers: It takes 15 years to fully deduct allocations to goodwill. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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PPO/HMO Practice
34 Year history
2019 Rev. collected \$880K
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Asking \$625,000

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Highly Successful Reopening!

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FFS/PPO

Seller retiring
2019 Collections \$1,065,000 40%
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Kern County #1137

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FFS/PPO/GP
5 operatories
2019 collections \$1,431,120
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**More Premium
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4 operatories
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Restorative Practice
Seller retiring
Prestigious high income
location 2019 Gross Revenues
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Asking \$385,000

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Panoramic Film Processor - AT-2000 hoses& manual uses Kodak REDI_MATIC \$990 - you ship or pickup-Utah 608-658-2721

Established Kern County #1137 - FFS/PPO/GP - 5 op. 2019 collections \$1.4M. 2020 3 mo. opening \$356K. Asking \$900,000. Contact info@wppps.com

6095 - IRVINE – Estab 20 yrs. 5 Ops – Gross \$1.1 million by Lady DDS. In classic beautiful office. Full Time Owner Operator will definitely grow this practice. Call Tom Fitterer PPS (714) 345-9659

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e3 Dentsply-endo motor w/6:1 Dentsply genuine hand piece Mint condition. 1350\$ Or Best Offer txt @ 818-433-9865

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INLAND EMPIRE GP/ORTHO/PEDO -13 Ops, Digital. GR \$850K. HSPPT- Rishi Salwan-909-239-2800 #CA681

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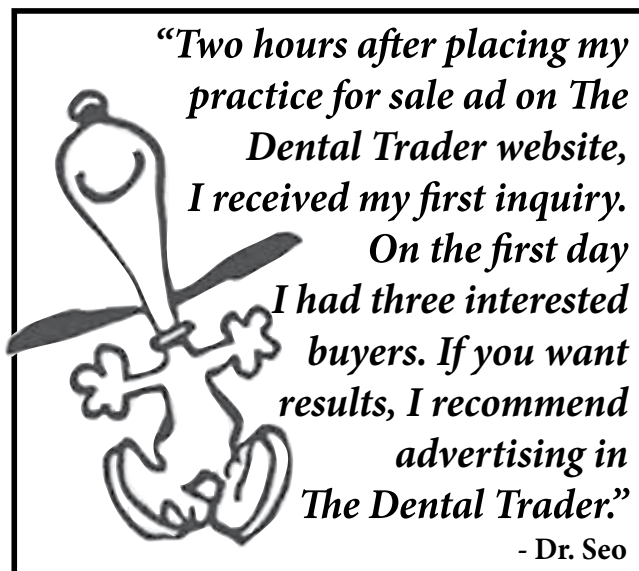
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FEATURED LISTINGS

RESEDA – Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The practice consists of 5 equipped operatories in an approximate 2,000 sq. ft. office. Has long term lease and reasonable rent. **Grossed \$1.3M in 2019. Buyer's net of \$501K.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2nd office. Please contact your CPS Broker for more details. **Property ID #5317.**

SAN DIEGO – This luxurious GP/Specialty office is located in downtown San Diego on the first floor of a Retail/Restaurant loft with Professional Suites with heavy foot traffic. Has private parking on the building and lease includes 4 spaces. State-of-the-art practice consists 4 equipped operatories and 1 plumbed not equipped with 3DPanorex and in-house lab to keep overhead cost down. The office sees approximately 50-70 new patients per month. PPO & Cash only. Offers 17 years of goodwill. Patient referral and minimal advertising. **Grossed \$2.2M in 2019. Buyer's net of \$640K.** Excellent practice. Please contact your CPS Broker for more information. **Property ID #5332.**

VALENCIA – Successful, established and profitable customized general practice located in desirable Valencia, CA. Impressive office features 5 equipped operatories with Eaglesoft software in a generous 2,100 sq. ft. office with views of the golf course. Located in a large modern medical building on a high traffic area. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Sees an average of 8 patients/day. Delta Premier and Cash Only. The prospect for growth is exceptional with four major residential developments under construction. **Grossed \$823K in 2019.** Buyer's net of \$214K. Beautiful office with 36 years of goodwill. Please contact your CPS Broker for more details. **Property # 5337.**

WHITTIER – This General Practice established in 2010 and is located in busy shopping center on a busy street. **Grossed \$2.3M in 2019.** Buyer's Net \$621K. This practice consists of 7 equipped operatories with Dentrrix software. PPO and Cash only! The practice is open 5 days/wk and sees approximately 120 new patients/mo. Associate run. Great practice. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5315.**

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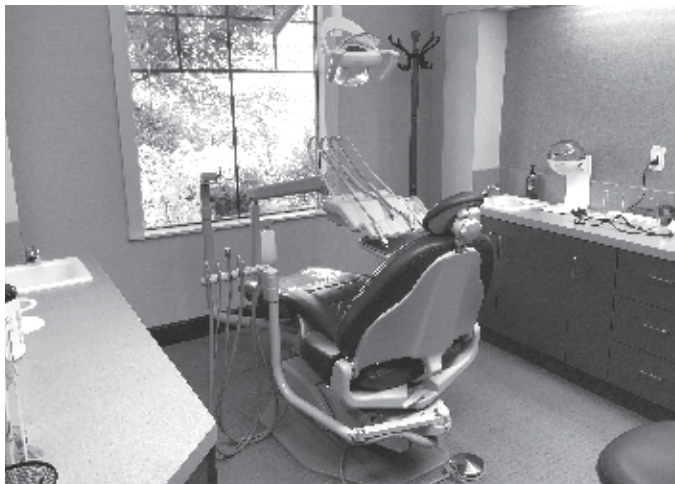
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- **Buyer's net of \$397K**
- 63 years of goodwill
- Located in a single free standing building
- Consists of 7 equipped operatories
- Computerized with Eagle Soft software
- Digital X-ray
- Seller works 4 days/wk
- 8 days/wk of hygiene

- Sees approximately 20-25 new patients/mo
- PPO and Cash Only
- Mostly patient referral
- It's a landmark in the community
- Great practice
- Seller is retiring

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KERN, VENTURA & SANTA BARBARA COUNTY LISTINGS

SANTA MARIA – General practice with over 73 years of goodwill and has been an icon in the community serving generation of patients. Located in a single story free standing building on a heavy traffic flow street. Seller is currently working 5 days/wk with 10 days/wk of hygiene. Sees an average of 80-100 new patients/mo. PPO & Cash only. Has great advertising. The practice consists of 11 equipped operatories in a 3,720 sq. ft. unit. It's computerized with Carestream software and digital x-ray. **Grossed \$2.5M in 2019. Buyer's net of \$636K.** Please contact your CPS Broker for more details. **Property ID #5325.**

TAHACHAPI - General practice with Real Estate. This well-established practice with over 63 years of goodwill is located in a single free standing building. The office consists of 7 equipped operatories with Eagle Soft software and Digital X-ray. The Seller works 4 days/wk with 8 days/wk of hygiene. Sees approximately 20-25 new patients/mo. PPO and Cash Only. Mostly patient referral. **Grossed \$1M in 2019. Buyer's net of \$397K.** It's a landmark in the community. Great practice. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5324.**

LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS – This well-established Fee for Service general practice is located in a four story medical-dental building. Next to residential area and post office. Great lease for the area. The practice consists of 3 equipped operatories with window beautiful views to the city in a 750 sq. ft. suite. An additional 450 sq. ft. available next door for expansion. The retiring seller sees approximately 5-9 new patients per month. Does minimal advertising. **Grossed \$419K in 2019. Buyer's net of \$260K.** Offers 31 years of goodwill. Please contact your CPS Broker for more information. **Property ID #5314.**

BEVERLY HILLS – Leasehold Improvements and Equipment Only! Located in a multi-story professional building with rear parking. Beautiful office with 3 equipped operatories with great views to the city. On a major street of Beverly Hills. Next to residential and retail area. Great opportunity. Please contact your CPS Broker for more information. **Property #5345.**

CERRITOS – Well established general practice with 40 years of goodwill located on the second floor of a busy shopping plaza with plenty of ample parking. Excellent visibility. This practice consists of 7 equipped operatories in an approximate 2,000 sq. ft. suite. Seller is currently working 4 days/wk with 9 days/wk of hygiene. **Grossed approx. \$1.2M in 2019. Buyer's net of \$253K.** 100% Patient Referral. Computerized with Eaglesoft software. Seller will stay 2 days/wk. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5295.**

COVINA – With over 60 years of goodwill, this Oral Surgery office is located in a single story medical professional building with private parking. The practice consists of 4 equipped operatories in a 1,730 sq. ft. suite. Currently the office is open in the mornings 5 days a week. Sees approximately 15 new patients per week. **Grossed \$476K in 2019.** Please contact your CPS Broker for more details. **Property #5327.**

CUDAHY – General practice with 30 years of goodwill is located in a single story busy shopping center. The practice consists of 4 equipped operatories in an approximate 1,200 sq. ft. office. The office is open 5.5 days/wk and sees approximately 30 new patients per month. PPO/Cash/HMO/Denti-cal. 100% Patient Referral. **Grossed \$429K in 2019. Buyer's net \$118K.** Please contact your CPS Broker for more information. **Property ID #5328.**

DUARTE – Price Reduced!! General practice established in 1964 located in a two story mixed use building on one of the busiest intersections in the city. The only dentist in the building. Absentee owner. Associate work 3 days/wk and sees approximately 15-20 patients per day. PPO and Cash only. 100% patient referral. Practice consists of 6 spacious equipped operatories in a ~3,400 sq ft suite. **Grossed approximately \$340K in 2019.** Has Dentrix software and digital x-ray. Reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5183.**

GLENDALE – This General practice established in 2013. Seller is currently working 5 days/wk and sees approximately 35-40 new patients/mo. 100% Patient Referral. PPO/CASH/Denti-Cal. The practice consists of 3 equipped operatories and 1 plumbed not equipped. Located in a 3 story medical professional building. Computerized with Eaglesoft software and digital x-ray. **Grossed \$521K in 2019. Buyer's net of \$142K.** Located on major street with heavy traffic flow. Next to residential area and across from a hospital. Seller moving out of the country. Please contact your CPS Broker for more information. **Property ID #5305.**

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. Grossed approximately per the Tax Returns are \$328K for 2018, **\$392K for 2019 with a Buyer's Net of \$155,773 AFTER** the debt service of your acquisition loan and all office expenses. **The first quarter of 2020 is up 15%! The practice is exceptionally profitable because of the very low overhead of only ~52%. Isn't it time you bought your employment instead of being an associate?** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

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Juana Dominguez
Executive Administrator

LAKE BALBOA – Well established practice with over 60 years of goodwill. This office is located in single story building with reasonable rent. Cash / PPO / Medi-cal. Seller sees approximately 16-18 patients per day. 100% patient referral. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. **Grossed \$506K in 2019.** Great staff. Please contact your CPS Broker for more details. **Property ID #5330.**

LONG BEACH – Established since 1985, the General Practice is located in a two story professional building. On a major street of the city with excellent street visibility. Next to residential area. Seller is currently working 4 days per weeks with 4 days per week of hygiene. Sees an average of 15-20 new patients per month. PPO and Cash only. It consists of 4 equipped operatories and 2 plumbed not equipped for expansion in an approximate 1,800 sq. ft. suite. Computerized with Dentrix software. Does minimal advertising. **Grossed \$727K for 2019. Buyer's net of \$227K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID #5302.**

LONG BEACH – General practice with approximately 60 years of Goodwill. This practice is located a two story medical dental plaza conveniently located right off the 405 freeway. Corner location with heavy traffic flow. Has reasonable rent for the area. The seller is currently working 4 days/wk with 4 days/wk of hygiene. Seeing approximately 16-20 new patients/mo. Cash/PPO/Capitation/Some Denti-cal. Practice consists of 3 equipped operatories in an approximately 932 sq. ft. suite. Computerized with Practice Web software. **Grossed \$373K in 2019.** The Seller is retiring. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5303.**

LONG BEACH – This general practice is located in a one story strip shopping center with excellent signage. Great street visibility. Established in 1992. **Grossed approximately \$539K in 2019. Buyer's net of \$248K.** The practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,798 sq. ft. suite. PPO / Cash / Medi-cal. Great practice. Please contact your CPS Broker for more details. **Property ID #5323.**

RESEDA – Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The practice consists of 5 equipped operatories in an approximate 2,000 sq. ft. office. Has long term lease and reasonable rent. **Grossed \$1.3M in 2019. Buyer's net of \$501K.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2nd office. Please contact your CPS Broker for more details. **Property ID #5317.**

VALENCIA – Successful, established and profitable customized general practice located in desirable Valencia, CA. Impressive office features 5 equipped operatories with Eaglesoft software in a generous 2,100 sq. ft. office with views of the golf course. Located in a large modern medical building on a high traffic area. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Sees an average of 8 patients/day. Delta Premier and Cash Only. The prospect for growth is exceptional with four major residential developments under construction. **Grossed \$823K in 2019. Buyer's net of \$214K.** Beautiful office with 36 years of goodwill. Please contact your CPS Broker for more details. **Property # 5337.**

WILMINGTON - General Practice with 27 years of goodwill. Located in a free-standing building with 2 tenants. Reasonable rent for the area. Seller currently works 4 days/wk with 1 day/month of Ortho. Sees approximately 10 new patients/mo. Cash/PPO/Denti-cal. 100% patient referral. Equipped with 4 operatories and 2 plumbed not equipped in a approximately 1,300 sq. ft. suite. **Grossed \$300K in 2019. Buyer's Net of \$101K.** Please contact your CPS Broker for more information. **Property ID #5334.**

WHITTIER – This General Practice established in 2010 and is located in busy shopping center on a busy street. **Grossed \$2.3M in 2019. Buyer's Net \$621K.** This practice consists of 7 equipped operatories with Dentrix software. PPO and Cash only! The practice is open 5 days/wk and sees approximately 120 new patients/mo. Associate run. Great practice. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5315.**

WOODLAND HILLS – Pedit practice with 31 years of goodwill. This office is located in one story corner building with great street visibility. Has excellent signage. Next to residential are and retail stores. The practice consists of 3 equipped operatories in an approximate 871 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 12-15 patients/days and 25 new patients/mo. Denti-cal/Cash/PPO. **Grossed \$513K in 2019. Buyer's net of \$243K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID 5341.**

ORANGE COUNTY LISTINGS

ANAHEIM Price Reduced!! – General practice established circa 1960 is located in a small shopping center on a busy major street of the city. Next to residential area. Seller is currently working 5 days/wk and sees approximately 40-45 new patients/mo. PPO / Cash / Denti-cal / Some Cap. The office consists of 4 equipped operatories with Dentrix software and digital x-ray. Has reasonable rent and long term lease. **Grossed \$1.3M for 2019. Buyer's net \$854K.** Excellent signage. Corner location. Please contact your CPS Broker for more information. **Property ID #5296.**

CORONA DEL MAR – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Grossed approx. \$820K in 2019. Buyer's net of \$136K.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

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Fred Vuittonet, V.P.
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FOUNTAIN VALLEY Price Reduced!! – This General Practice is located a busy corner strip shopping center with good street visibility. Has larger parking from and back. The practice consists of 4 equipped operatories and 1 plumbed not equipped for expansion in an approximate 1,637 sq. ft. suite. Has Digital X-ray and it's computerized with Eaglesoft. The retiring seller is currently working 3 days/wk and sees approximately 18 new patient/mo. PPO / Cash / Denti-cal / Some Cap. Does minimal advertising. **Grossed approx. \$238K in 2019.** Established in 2003. Has excellent staff. Please contact your CPS Broker for more information. **Property #5293.**

IRVINE – This unique general practice specializes in Workers Comp. Seller established the office in 1974 a few miles away and moved to this 2 story dental building in 2018. The practice consists of 4 equipped operatories in a 1,717 sq. ft. suite. It's computerized with Dentrix software and Digital X-ray. They see approximately 8-10 new patients per month. PPO and Cash only. **Grossed \$1.1M in 2019. Buyer's net of \$352K.** Seller is willing to stay and work part time. Great office and staff. **Property ID #5318.**

LAGUNA NIGUEL (GP) – This is a rare opportunity because we do not have many practices come available in the city of Laguna Niguel, which is committed to providing a vibrant quality of life for all residents, businesses, and visitors in a safe, beautiful, and involved community. Located conveniently off the 5 freeway, in a strip mall with a corner location, you can also find yourself less than 3 miles from the beach in this affluent community. With over 10 years of goodwill to offer; there have been many upgrades to this office to grow it far beyond its current potential. This has been a second satellite office for the Seller that has not been fully developed; the other office is over 17 miles away. The Seller only spends two days a week in this office and has chosen to focus on family at this time. A great opportunity to buy your employment and have a profitable two day a week practice. Or invest more time to realize the full potential of this rare opportunity. Please contact your CPS Broker for more details. **Property ID #5301.**

SANTA ANA – General practice with 40 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,430 sq. ft. suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/Ortho/No Denti-cal. 100% patient referral. **Grossed approximately \$180K in 2019.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

APPLE VALLEY – Established in 1989, this GP is located in a single story building. Seller is currently working 3 days /wk and sees approximately 8-16 patients/day. PPO and Cash only. The office consists of 3 equipped operatories. 100% patient referral. **Grossed \$317K in 2019.** Please contact your CPS Broker for more details. **Property ID 5342.**

DESERT HOT SPRINGS (GP + REAL ESTATE) – Located in a free standing building next to the City Hall. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. Established in 1986. **Grossed \$678k in 2019.** Please contact your CPS for more information. **Property ID #5340.**

LA QUINTA – Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Grossed approximately \$1.3M for 2019.** Please contact your CPS Broker for more details. **Property ID #5130.**

RIVERSIDE (GP + REAL ESTATE) – Well established General Practice located in a one story building. The office consists of 12 equipped operatories. Office is open 5 days/wk and sees approximately 30-40 new patient/mo. Minimal advertising. **Grossed \$2.1M in 2019.** Please contact your CPS Broker for more details. **Property ID #5344.**

TEMECULA – Established in 2004, this Peds/Ortho grossed \$1.5M in 2019. Buyer's net of \$755K. It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new Ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq. ops in a 3,500 sq. ft. office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

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Dan Parnell, V.P.
Lic #00901038

UPLAND – Well established beautiful office located in a two story building with ample parking. This office consists of 4 equipped operatories with window views. It's computerized with Dentrix Software and Digital X-ray. Seller manages only. Associate works 4 days/wk and sees approximately 60 new patients/mo. PPO and Cash Only. No Denti-cal. Excellent advertising. **Grossed \$896K in 2019. Buyer's net of \$139K.** Great staff. Established in 2013. Please contact your CPS Broker for more information. **Property ID #5237.**

UPLAND – This General Practice has over 13 years of goodwill to offer and its located in a 11 unit shopping plaza. The office consists of 3 equipped operatories with Open Dental software and digital x-ray. In an approximate 1,950 sq. ft. suite. Seller is currently working 4 days/wk and sees approximately 25-30 new patients/mo. Does minimal advertising. **Grossed \$978K in 2019. Net of \$280K.** Please contact your CPS Broker for more details. **Property ID #5343.**

SAN DIEGO LISTINGS

ALPINE – General practice with 17 years of goodwill located in a medical dental building. Has reasonable rent for the area. The office is equipped 5 operatories in an approximately 1,800 sq. ft. suite. Computerized with Dentrix software and Digital X-ray. Seller is currently working 2 days per week and 2 days/wk of hygiene. Sees an average of 20-25 new patients per month. **Grossed \$405K in 2019.** Seller will concentrate on other business. Please contact your CPS Broker for more details. **Property ID #5336.**

CORONADO (GP) – Established in 1986, this practice is located in a 2 story building next to residential area. It has great street visibility and signage. The office consists of 4 equipped operatories and it's computerized with Dentrix software. Seller sees approximately 15-20 new patient/mo. PPO and Cash only. **Grossed \$900K in 2019. Buyer's net of \$144K.** Excellent practice. Please contact your CPS Broker for more details. **Property ID #5265.**

LEMON GROVE (GP) - Our rare "Fee for Service" practice has over 48 years of goodwill and its located in a two story corner building. The practice consists of 4 equipped operatories, exam room and 1 plumbed not equipped in a 1,800 sq ft suite. It's computerized with Eaglesoft software. The seller is currently working 3 days/wk with 3 days/wk of hygiene. **Grossed \$395K in 2019.** One unique feature of this office is LANAP (Laser Assisted New Attachment Procedure) & LAIP (Laser Assisted Periodontal Implant Procedure). Long standing in the community. Lots of capacity for growth. Excellent opportunity. Please contact your CPS Broker for more information. **Property ID #5308.**

SAN DIEGO – This luxurious GP/Specialty office is located in downtown San Diego on the first floor of a Retail/Restaurant loft with Professional Suites with heavy foot traffic. Has private parking on the building and lease includes 4 spaces. State-of-the-art practice consists 4 equipped operatories and 1 plumbed not equipped with 3DPanorex and in-house lab to keep overhead cost down. The office sees approximately 50-70 new patients per month. PPO & Cash only. Offers 17 years of goodwill. Patient referral and minimal advertising. **Grossed \$2.2M in 2019. Buyer's net of \$640K.** Excellent practice. Please contact your CPS Broker for more information. **Property ID #5332.**

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- On the first floor of a Retail/Restaurant loft with Professional Suites
- Heavy foot traffic
- Has private parking on the building
- Lease includes 4 spaces
- Has 4 equipped operatories and 1 plumbed not equipped

- 3D Panorex and in-house lab to keep overhead cost down
- Sees approximately 50-70 new patients per month
- PPO & Cash only
- Offers 17 years of goodwill
- Patient referral and minimal advertising
- Excellent practice

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SOUTHERN CALIFORNIA

BAKERSFIELD - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312

BAKERSFIELD - 7 Ops with high-end equipment - CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the practice with room to grow. GR \$1M+ with low overhead. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

BAKERSFIELD - This well-established practice is located in a medical/dental professional complex with 5 Ops, 4 equipped and a very warm and inviting feeling. The seller's income is based on a 3-day work week. Dental lab area, along with adaptability to repurpose office, with great potential. Practice is located on a main thoroughfare with very busy traffic flow. The condo suite is also for sale. The practice has a wonderful reputation and most patients are internal referrals from other happy patients with many years to generations in the practice. Dr. is ready to retire. 2019 GR \$365K and 2018 GR \$416K. This practice has great potential for growth. #CA674- Kerri McCullough - 949-300-0312

BAKERSFIELD PEDO - Rare opportunity to purchase a successful 30+ year old Pedo practice with ortho and oral surgery services. Over 4K active patients, avg. 40 NP/mo. \$2.5M+ GR for past 3 years. #CA599- Kerri McCullough - 949-300-0312

CORONA - NEW LISTING - 4 Op practice for sale with excellent growth opportunity. The seller is ready to retire and has been very conservative in diagnosing and treatment planning. There are digital x-rays and a Pano. The practice's location is on a main street with a mix of other small business in a small strip center. 2019 GR \$280K. #CA2002- Kerri McCullough - 949-300-0312

COVINA - 4 Ops, 67 years in this location, 22 with seller. Strong hygiene program booked 6 mo. in advance. Room to grow with specialties. Desirable bedroom community. #CA692- Kerri McCullough - 949-300-0312

EAST LOS ANGELES FACILITY ONLY - NEW LISTING - Great retail location in a small neighborhood center, signage, parking, on busy main street. 3 Ops, seller moving to new location, older equipment, non-digital but with a little work, ready to go. 35 years in the location. #CA1786- Steve Caudill - 951-314-5542

EL CENTRO - Nice office in a great location with low rent! 3 Ops equipped plus 1 add'l plumbed. Practice utilizes EagleSoft with Digital X-rays. 2019 GR \$850K with a high Adj. Net. Growing patient base with 25+ years goodwill. A must-see! #CA680- Dr. Rishi Salwan - 909-239-2800

FULLERTON FACILITY ONLY - NEW LISTING - Beautiful Leasehold and equipment practice for sale. Busy corner location, 2,500 sq. ft. suite with \$5,200 rent per month. 2 separate offices- first has 5 Ops with ADEC, Forest, and Midmark Chairs/Lights, Sirona XG5 3D PANO w/ Ceph, CBCT 8 X 8 upgrade. The other office has an open bay with 3 Forest chairs and Belmont lights. #CA1725- Dr. Rishi Salwan - 909-239-2800

HUNTINGTON BEACH - PRICE REDUCED FOR QUICK SALE! Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thinh Tran - 949-533-8308

INLAND EMPIRE GENERAL/ORTHO/PEDO - Two dental offices next to each other, one GP, one Ortho/Pedo. Great opportunity to buy a beautifully appointed, fully Digital office. GP office has 8 Ops, Ortho/Pedo office has 5. Real Estate is also for sale. 2019 GR \$850K. A must-see! #CA681- Dr. Rishi Salwan - 909-239-2800

INLAND EMPIRE - Beautiful office across from a busy hospital. Newly built 3 years ago, 4 Ops, fully digital, state-of-the-art. 2019 GR of \$432K. A must-see! Building currently has 4 other tenants paying rent. Office available with real estate or without real estate, rent would be \$1,600. #CA682- Dr. Rishi Salwan - 909-239-2800

LAGUNA BEACH - NEW LISTING - Private 2 Op practice for sale located in an office building on 2nd floor with elevator. Nice location, est. 1975 with low overhead. 2019 GR of \$161K. #CA1499- Steve Caudill - 951-314-5542

LONG BEACH - Family practice est. in 1950 and current owner is retiring after 30 years. 3 Ops, Digital x-rays, Dextrix, and strong hygiene program. This is a well-run office in a lovely residential area with opportunity to grow as most specialty procedures are referred out. 2019 GR \$696K. #CA671- Kerri McCullough - 949-300-0312

LOS ANGELES - NEW LISTING - 100% Associate-run office! Post-Coronavirus numbers for 2020 are \$850K+ as of September 1st, en route to over \$1M by year-end. 6 Ops, Digital, Pano, spacious parking lot, and room for growth and potential. The practice has an excellent reputation in the area for high quality, personal care and has excellent cash flow, ready for a working dentist to take over! Call today! #CA1681- Dr. Rishi Salwan - 909-239-2800

LOS ANGELES, WEST SIDE - Price Reduced! West LA practice with a 60-year history, located in a newly remodeled medical building, with outstanding views of Hollywood Hills. This office (with one add'l to expand) is located in a very up-and-coming area with new hotels and high-end apartments being built nearby. Modern and fully Digital with Schick X-rays, Blue Cam ready to scan your preps and send them to the lab. 2019 GR \$449K. #CA640- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY PEDO - 2 Quiet rooms and 2 chairs in Open bay with room to expand 2 more in an affluent location. This dental, paperless office has a many great referral sources nearby. 2019 GR of \$557K with high profit margin and 18 years goodwill. #CA1351- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - 5 Ops, open since 1965 with Dextrix and Digital Pano. Our retiring seller will assist with a smooth transition. 2018 GR \$231K with room to grow as most specialty procedures are referred out. #CA558- Dr. Rishi Salwan - 909-239-2800

ORANGE COUNTY - NEW LISTING - Beautiful office located at a major intersection in a strip center. 2019 GR \$329K. Low Overhead, great take-home Net. 5 Ops, 3 equipped, Seller is only working on average 25 hours a week. Great potential, low asking price \$175K. A must-see. #CA1728- Dr. Rishi Salwan - 909-239-2800

ORANGE COUNTY - 5 Ops, Digital, retiring seller. Excellent reputation in affluent area for high quality personal care. Modern, welcoming office with strong hygiene program and room to grow with specialties. #CA1676- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Beautiful office with 5 Ops, Digital x-rays and paperless. 2019 GR \$501K, practice is 100% Associate-run. Located in a high traffic area with great signage and low rent. This is a must-see! #CA670- Dr. Rishi Salwan - 909-239-2800

OXNARD - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dextrix, Digital x-ray, Intra-Oral Camera, CT Scan, and Gemini Dual Wave Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Amazing opportunity, 10 Ops, 8 equipped. This high-tech practice is in a fantastic location with excellent cash flow. Office is updated utilizing Dextrix, Digital x-rays, Pano, CT Scan, and much more. This practice will go quickly, be first to call. 2019 GR \$1.1M+ with \$490K+ Adj. Net Income. #CA664- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital x-rays and most specialty work referred out. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SHERMAN OAKS - 5 Ops, 4 equipped with 44 years goodwill. Nicely appointed in a high-end building. Strong hygiene program, most of specialty work, room to grow. Legacy practice. 2019 GR \$940K. #CA688- Kerri McCullough - 949-300-0312

SIMI VALLEY - Beautiful practice established for over 45 years, 6 Ops, 5 equipped, nitrous equipped in every op. 2018 GR \$297K. Doctor refers out most specialty work. Great location and very low rent. #CA637- Dr. Rishi Salwan - 909-239-2800

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SOUTH BAY LOS ANGELES PEDO - NEW LISTING - Long-established Pedo practice centrally located to all of the South Bay. 3 spacious Ops plus an additional plumbed and used as a consultation/recovery room, EagleSoft PMS, and digital x-rays. The building is also available for sale with the practice. Potential upside with keeping Ortho in-house. 2019 GR of \$668K. #CA1653- Kerri McCullough - 949-300-0312 or Jaci Hardison - 714-318-4911

SOUTH BAY LOS ANGELES - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$700,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY PERIODONTAL - 4 Ops, 3 equipped is now available in a beautiful coastal community, open since 2008. Lg surgery suite for implants, nicely appointed, modern, and in a busy strip center location. Seller is open to helping to new owner with proper introductions to referring dentists. 2019 GR \$845K. #CA643- Kerri McCullough - 949-300-0312

SOUTHERN CA DESERT AREA - 4 Ops, 27 years goodwill. Strong hygiene program with high-end patient base with continued growth. Upstairs location with beautiful views, elevator access. Seller is open to a transition period. Great opportunity for growth as seller refers out most specialty work. #CA691- Kerri McCullough - 949-300-0312

SAN DIEGO

EAST COUNTY - Established practice in a convenient location with 3 Ops, 2 Equipped and Digital X-Rays. Retiring seller refers out most specialty work, opportunity for growth. 2019 GR \$309K. #CA1236- Russell Okihara - 619-694-7077

ENCINITAS - 6 Ops in a busy retail center, remodeled 5 years ago with new equipment, Dentrux, Digital x-rays, Pano, and laser. 4 days hygiene per week. 2019 GR \$690K. #CA574- Russell Okihara - 619-694-7077

LA JOLLA FACILITY ONLY - Excellent UTC location with strong retail anchors, 7 Ops, Digital, and Dentrux. Practice does contain and currently sees patients. Priced for a quick sale! #CA663- Russell Okihara - 619-694-7077

LA MESA - NEW LISTING - 7 Ops, 4 Equipped. Practice features Digital X-Rays and Eaglesoft in a modern, clean, and attractive suite. Located in an excellent stand-alone office location with easy freeway access. 2019 GR of \$696K with room to grow keeping specialties in-house. Don't miss this rare opportunity. #CA1915- Russell Okihara - 619-694-7077

NATIONAL CITY - NEW LISTING - 6 Ops, 14 years of goodwill, in a highly visible strip-mall location. Digital X-Rays, Schick sensors, and intra-oral camera, and Eaglesoft PMS. There is a loyal patient base and staff. Excellent opportunity to purchase a thriving practice with GR of \$750K. #CA1465- Russell Okihara - 619-694-7077

NORTH COUNTY - Excellent opportunity, priced for quick sale. Desirable strip-mall location. Perfect starter or satellite practice. 2019 GR \$265K. #CA1111- Russell Okihara - 619-694-7077

NORTH COUNTY - 5 Ops, 46 years goodwill, Digital, E4D. Strong hygiene office and most specialty referred out. 2019 GR of \$1.1M with excellent net income. #CA689- Thanh Tran - 949-533-8308

SAN DIEGO - NEW LISTING - Excellent location and opportunity. 4 Ops with Adec equipment. Computerized in each op with EagleSoft, IOC, and ScanX. Modern and beautiful office with solid year-over-year collections. Highly desirable area of San Diego. 2019 GR \$881K. #CA1601- Russell Okihara - 619-694-7077

SAN DIEGO - NEW LISTING - Highly productive practice in a desired North County setting. FFS/PPO, 5 Ops, Digital X-Rays, Dentrux, Intraoral Camera, 12 Hygiene Days per week. Plenty of space for growth. Don't pass up this opportunity. 2019 GR \$1.3M. #CA1424- Russell Okihara - 619-694-7077

SAN DIEGO - NEW LISTING - 3 Ops in a busy strip mall location. Beautiful, organized, and up-to-date office in a well-established, growing area. Stable patient base with digital X-Rays. Excellent opportunity for an established dentist or for one starting out. #CA1905- Russell Okihara - 619-694-7077

SAN DIEGO - Rare opportunity in a prime location. Solid practice with 17 years goodwill. 5 days of hygiene per week, 6 Ops, 5 equipped, digital X-rays, pano. Seller refers most specialty work. 2019 GR \$1.1M+. #CA1448- Russell Okihara - 619-694-7077

SAN DIEGO - 7 Ops, 5 Equipped, located in a busy, large retail center. EagleSoft, PPO/Cash, 3-year average collections of \$509K. #CA687- Russell Okihara - 619-694-7077

CENTRAL CALIFORNIA

CENTRAL COAST - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312

CENTRAL VALLEY - 11 Ops, digital, strong hygiene dept booked several months out. 2019 GR \$3.4M with \$900K+ Net after all expenses. Real Estate for sale also. #CA1444- Steve Caudill - 951-314-5542

CENTRAL VALLEY PEDIATRIC SPECIALTY - Shared space with an Ortho Practice totaling 3,800 sq. ft. and 7 treatment chairs. 2019 GR \$610K as a P/T practice. #CA660- Jim Engel - 925-330-2207

FRESNO AREA - Price Reduced \$50K! GP and Prosthodontic Practice prime for a GP to purchase. 4 Ops with Digital sensors, film Pano, attractive office building and space. 2018 GR \$386K. #CA588- Jay Harter - 916-812-0500

GREATER FRESNO - PRICE REDUCED BY \$100K: 4 Ops, 22 years of Goodwill, pricing is under \$300K or approx. 57% of last year's GR. Fast-growing area, low overhead, low community competition, Easy Dental, digital x-rays, and intra-oral cameras. No Delta Premier, ~75% of patients PPO and/or Denti Cal, with remainder as Cash/Out of Pocket. Practice avg. 18 NP/mo., refers out most specialties, and Seller may work back P/T to assist in transition. 2019 GR \$523K on a 32 hrs/wk. Stand-alone 1,200 sq. ft. dental building available for purchase or free rent to qualified Buyer with lease. #CA676- Jay Harter - 916-812-0500

GREATER STOCKTON - Purchase a 1/3 to 2/3 share of a 3 GP partner practice with 35+ years Goodwill sharing exp./rent for a 10-12 Op facility. Seller works mostly out of 2 Ops, hygiene is shared with the 2 other partners and practice has 9 days of hygiene/wk. I/O cameras, Digital, Paperless, QSI PMS, and most specialties referred out. 2019 GR \$508K on a 4-day week. Add'l 1/3 ownership of separately listed practice available allowing 2/3 ownership. #CA1389- Jay Harter - 916-812-0500

GREATER STOCKTON - Unique opportunity to purchase a 1/3 share of a 3 GP (mostly PPO) partner practice with 30 years Goodwill sharing exp./rent for a 10-12 Op facility. Seller works mostly out of 2 Ops. Hygiene is shared with the 2 other partners, seller's Hyg. production is \$8-10K/mo. I/O camera, Digital, QSI PMS. All Ortho, and many specialties referred out. 2019 GR \$462K on a 4-day week. Add'l 1/3 ownership of separately listed practice in this group also available allowing 2/3 ownership. #CA1624- Jay Harter - 916-812-0500

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$938K on 4 days/wk. Dr. is looking forward to retirement. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

NORTHERN CALIFORNIA

ALAMEDA - 4 Op practice housed in a beautiful Victorian home. 10 days hygiene per week and 2019 Revenue of \$1.4M+. 42 Years Goodwill. Real Estate also available if desired. #CA1287- Jim Engel - 925-330-2207

ALAMEDA - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! #CA1268- Jim Engel - 925-330-2207

CITRUS HEIGHTS/FAIR OAKS AREA - NEW LISTING - High traffic, popular retail area location, 1,060 sf with 4 Ops - looking for a fast sale. Paperless with 16+ years of Goodwill. 2019 GR \$295K, 2018 GR \$340K. #CA1832- Jay Harter - 916-812-0500

CONTRA COSTA COUNTY WEST - Seller relocating and leaving behind 2019 GR \$1.6M+ with adj. net over \$700K. 7 Ops, Solid patient base, computers, nearly completed paperless charting system, X-Ray, Diagonodent & Diode Laser. 8 days/wk. and 25 NP/mo. round out a great practice in one of our most desirable communities! #CA1487- Jim Engel - 925-330-2207

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EAST BAY - Retail shopping center location with 5 Ops, 4 equipped. Updated with Digital x-rays, Pano, Lasers, and Nitrous Oxide-ready. Average 30 NP/mo. Open 4 days/wk., this is a cash and PPO office with 2019 GR of \$614K. #CA684- Dr. Rishi Salwan - 909-239-2800

EAST BAY/CONTRA COSTA COUNTY - 4 Ops, 1,350 sq. ft. 2019 GR \$659K on 4 doctor days/week. Low rent and Seller will help with transition. Asking \$440K, seller considering all offers. #CA644- Dr. Rishi Salwan - 909-239-2800

FAIRFIELD AREA - NEW LISTING - 7 Ops, Dentrax, digital sensors & intra-oral cameras, Laser, digital CB/pano, average age under 5 years. 23-25 NP/mo., 9 to 10 Hyg. days/wk. Room for growth- most specialties referred out. 2019 GR \$1.7M+ on a 36 hour work week, and 2020 is set to exceed. Seller can work back for a short term to assist with transition. #CA1824- Jay Harter - 916-812-0500

FOLSOM/EL DORADO HILLS AREA - NEW LISTING - Beautiful, modern office in a highly desirable and growing area. This high traffic-count location is in 3,000 sf office with 44+ years of Goodwill. 4 equipped Ops plus 1 add'l, Carestream, and fiber optics. 5 days Hygiene days per week, on a 4 day week. Room for growth with most specialties referred out. 2019 GR \$530K and 2020 is showing a nice post-COVID rebound. #CA1629- Jay Harter - 916-812-0500

FOLSOM/EL DORADO HILLS AREA - 5 Op Digital practice. 2019 GR \$502K on 4 days/wk. Office Condo also available for lease. #CA581- Jay Harter - 916-812-0500

GREATER EL DORADO HILLS - Multi-doctor practice, 3,000 sq. ft. 8 Ops, 7 equipped, Digital x-rays and Digital Pan. 2019 GR \$512K. Sellers will work back P/T. #CA578- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - 30+ Years Goodwill, 5 Ops, 4 Equipped, Digital, 10 Hyg days/wk. 2019 GR \$434K. #CA678- Jay Harter - 916-812-0500

GREATER SACRAMENTO - PRICE REDUCED! PPO Practice, 4 Ops, Digital sensors, open 33 years. Office condo available for purchase with practice. #CA561- Jay Harter - 916-812-0500

GREATER SACRAMENTO - 4 Ops in desirable area, Digital x-rays, and 6 hygiene days/wk. Growth potential keeping specialties in-house! 2019 GR \$970K on a 4-day work week. #CA656- Jay Harter - 916-812-0500

LAKE TAHOE AREA - GP practice with 5 Ops w/6th Open, views of Lake Tahoe from Ops, 2,100 sq. ft., 2019 GR \$579K on 22 avg. Dr. hours/week. #CA608- Jay Harter - 916-812-0500

MILLBRAE - Role Reversal for this 5 Op practice with 62 years goodwill. 2019 GR of \$1,077,000 on 4 days/wk. with 6 Hygiene days/wk. Seller offering 6 mo. employment and will work back a minimum of 6 mo. after sale. Datacon PMS, Digital, Pano, Waterlase & Periase. Professionally designed interior and great seller-owned location. #CA1139- Jim Engel - 925-330-2207

NORTHERN CALIFORNIA FOOTHILLS AREA - MOTIVATED SELLER with LOWERED ASKING PRICE for FAST SALE... Purchase this \$1.2M+ practice in the range of \$600K (at under 50% of last year's GR). High producing in a scenic area. 30+ years Goodwill with 6 Ops and a 7th ready to equip. Strong hygiene booked 6 mo. out. Many Specialty procedures referred, 2019 GR \$1.2M+ on a 3 day work week. #CA632- Jay Harter - 916-812-0500

NORTHERN CALIFORNIA PERIO - NEW LISTING - 4 Ops, Consult Rm, Upgraded Tech with Digital, LANAP, Paperless. 2019 GR \$900K+. Draws from large area with little competition. #CA1553- Gina Miller - 707-391-7048

NORTHERN CALIFORNIA PEDIATRIC - 2018 GR \$3M+ on 5 Day work-week. More on 5,000 sq. ft. very spacious. 7 equipped Ops, additional patient rooms, with room for extra staff. #CA658- Gina Miller - 707-391-7048

NORTHERN SACRAMENTO AREA - Established GP with 50+ years goodwill. Each Op has view to private & beautiful area. 2019 GR \$616K on a 33-hour average work week. #CA667- Jay Harter - 916-812-0500

OAKLAND - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent, and COVID equipment. 2019 GR \$675K on 4 Dr. days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380- Gina Miller - 707-391-7048

PLEASANTON FACILITY ONLY - NEW LISTING - Drop dead gorgeous office in most desirable area. 5 Ops with Adec/Pelton & Crane equipment, x-rays, upgraded cabinets and most everything needed to house your own practice. One-third of the price to build out your own! #CA1972- Jim Engel - 925-330-2207

REDDING AREA - MUST SELL - SELLER IS MOTIVATED with LOW ASKING PRICE/SELLER - FINANCING CONSIDERED. 20+ years goodwill, 6 Ops, 8 hygiene days/wk., booked 6 mo. in advance. 2019 GR \$782K. #CA668- Jay Harter - 916-812-0500

REDDING AREA - GP Practice in 1,600 sq. ft., 4 Ops, 1 add'l plumbed, Dentrax, Digital Sensor, Digital Pano, and newer CEREC. 2019 GR \$558K on a 32-hour work week. #CA648- Jay Harter - 916-812-0500

SACRAMENTO AREA - PRICE REDUCED BY \$100K! GP & Specialty Hybrid PPO Practice. 9 Ops, Digital sensors, digital pano. 2018 GR \$680K. 5,000 sq. ft. building available to purchase. #CA567- Jay Harter - 916-812-0500

SAN FRANCISCO FACILITY ONLY - 3 Ops in heart of the city! Leasehold and Equipment only, Low rent, asking \$125K. #CA677- Dr. Rishi Salwan - 909-239-2800

SAN FRANCISCO - LOW RENT! 30+ Years of Goodwill. Beautiful 4 Op office with healthy hygiene program in desirable area. Retiring Dentist will stay for transition or associate a couple of days per week following sale. 2019 GR \$740K. Monthly CAP check of \$12K+, would cover the rent and associate for a future buyer. All offers considered. #CA657- Dr. Rishi Salwan - 909-239-2800

SAN JOSE - This great Evergreen District practice boasts 40 years of goodwill in an updated mixed-use building. 2019 revenue of \$1.4M+ with nearly \$600K in adjusted profits. 4 Ops in 1,200 sq. ft. at well below-market rent. Dentrax, Digital X-Ray and Film-Based Pano. Seller is willing to work back one day per week if needed for a smooth transition. #CA1817- Jim Engel - 925-330-2207

SAN JOSE - NEW LISTING - 6 Ops in 1,850 sq. ft with Digital X-Ray, Paperless charts, Digital Pan, CAD/CAM, and Diode Laser. Upscale building near major shopping complex. Seller will stay on P/T if needed. Est. 35+ years with \$1.3M GR and Adj. Net of 38%. #CA1140- Jim Engel - 925-330-2207

SAN JOSE - 6 equipped Ops and 4 add'l available Dentrax, Dexis Digital x-rays and Digital Pan. 2019 GR \$745K. #CA600- Kim Ta - 408-687-5001

SONOMA COUNTY - Large Family Practice 30+ years goodwill. Solo dentist owner with in-house specialists 2019 GR over \$2.3M. Real Estate for Sale or Lease option. #CA544- Gina Miller - 707-391-7048

SONOMA COUNTY - 2019 GR \$939K. 1,000 sq. ft. 3 Ops w/opportunity to expand. Paperless, Dentrax PM, XDR Digital sensors, and Intra-oral camera. Selling both Practice and portion of dental building ownership. Don't miss this Gem! #CA594- Gina Miller - 707-391-7048

VALLEJO - 4 Ops in 1,650 sq. ft., Digital x-rays, Digital Pan, Diode Laser, and Eaglesoft with paperless Charts 2019 GR \$791K with 40+% Adj. Net. Newer equipment strong hygiene program. Sellers will work with buyer for a smooth transition. #CA469 - Jim Engel - 925-330-2207

VALLEJO, BENICIA, MARTINEZ AREA: Rare opportunity to acquire downtown practice/bldg with additional income tenants. Recently remodeled with newer equipment in desirable area. 3 Ops with 4th available, not equipped, Dentrax, digital, Laser, and digital pano. Growth opportunities with 2 Hygiene days per week, most specialties referred, and practice only open 16 hrs./wk. 2019 GR \$412K. Seller will work back for 3 mo. to aid in transition. #CA321- Jay Harter - 916-812-0500

OUTSIDE OF CALIFORNIA

BURIEN AREA, WASHINGTON - Efficient 3 Op practice is located in a busy mixed Dental/Professional building with great foot traffic, cross referrals and potential to be relocated into a bigger space in same building. 2019 GR \$551K. Very low overhead. Great price point! #WA102- Jessica Burbon - 503-332-6462

CENTRAL COAST, OREGON - Beautiful Central Coast practice nestled on a lake inlet, minutes to the ocean. Dr. works 3 days per week, 2 days of hygiene. GR \$404K, practice positioned for growth, Dr. is retiring. #OR112- Jessica Burbon - 503-332-6462

HILLSBORO, OREGON - 5 Ops, Scan-X, Pano, Laser, and recent cosmetic upgrade. Great NP flow with 7 Hyg Days/wk and 6000 sq. ft. Near key employers on a major thoroughfare. Room to expand. GR \$1.1M+. #OR1355- Jessica Burbon - 503-332-6462

HONOLULU, HAWAII - Excellent opportunity in a highly desirable location with 3 Ops, 40 years goodwill Digital X-Rays, DigiDoc, Planmeca E4D, Laser, Dentsys Operating System. Seller is retiring. #HI1112- Russell Okihara - 619-694-7077

SOUTHWEST PORTLAND, OREGON - This established private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 sq. ft. leased building is well maintained with 6 Ops, 1 more plumbed/ready. Dentrax, Dexis Digital x-rays, intra-oral, Pano. 2019 GR \$598K. #OR115- Jessica Burbon - 503-332-6462

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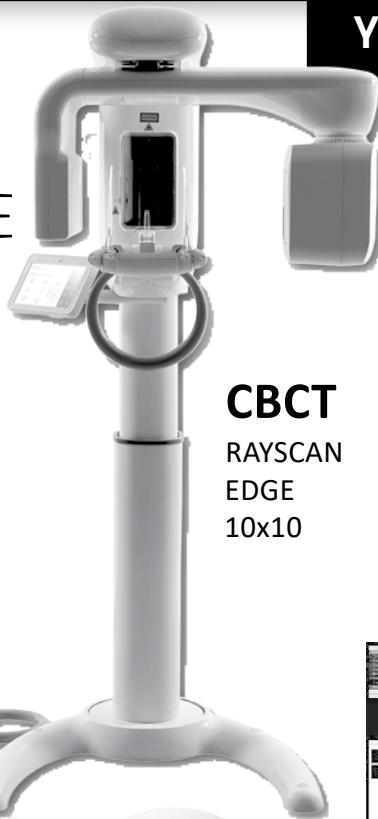
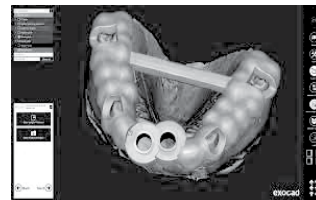
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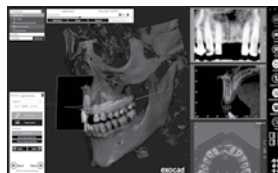
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6103 Culver City Near MDR Seller bought from PPS in Apr 1979, two prior DDS started in 1950's Senior Seller gr \$853k 2019, referred out 148 cases incl 55 Endo 28 Perio, 60 OS & Implants a 5 star DDS Loyal Patients. Tom Fitterer PPS 714-345-9659

PRACTICE FOR SALE / VALENCIA GP w/5 equipped ops; Grossed \$823K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

GLENDORA OFFICE GP/ORTHO, 3 equi ops, 1750sq ft, located in glendora, ppo cash hmo practice, seller works 2 days/week, practice web software with digital x-rays. collected approx. 1200000 aprox last 3 years. **CONFIDENTIAL SELL PLEASE EMAIL FOR APPOINTMENT:** propertyfamily8@outlook.com to schedule a tour of the office.

TORRANCE PROSTH – 2 ops, 1,000 sq. ft., low overhead, Retiring Seller. Greg Beamer 909-542-4891

EQUIPMENT SALE. Best offer. Biolase Waterlase MD Turbo, CS 3500 Scanner, Zimmer Implant Surgcal Kit, Lathe with Quick Chuck, Sybron Endo Obturation Unit, Tony Riso Cavitron, EndoPulse, Morita Rotary Master, Adec and Porter Nitrous Heads. Text (916) 595-2019

PRACTICE FOR SALE IN VENTURA CA GP dental office in Ventura Ca is for sale due to retirement after 40 plus years. Office is conveniently located in a highly visible, easily accessible building. The office occupies approx 1700 sq ft and has 4 fully ops. Generating approx 120 new pts / yr. 2019 collected approx \$465K Please send CV to venturacadds@gmail.com

ITERO 2 (2019), FOR SALE. Like new, barely used. \$25K / OBO. Please TEXT: 213-949-8458

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1million dollar location, modern, fully equiped, 5ops facility at shopping mall at Topanga Cyn Blvd in Chatsworth. With great visibility and signage. Dentrux, Dexis and Pano. Fully computerized. Previous owner moved, used to collect 1 mln/ year. 40 years old location. Price is 190K. Call 818-517-6639, or e-mial doctoryury@gmail.com

LAGUNA HILLS - (4) op comput G.P. in a Shop Ctr. Mixed pts. Gross Collect (\$870K+/yr.). Newer Eqt., Digital, CEREC, & Laser. D&M PRACTICE SALES 818.591.1401.

PALM DESERT DENTAL PRACTICE FOR SALE: Absentee owner. Revenues exceed \$1mill with no promotion. Big upside. Call Broker – Lou Bermudez (818) 999-9595.

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6104 Palm Desert Store Front on (111) grossing \$280k 2018 and 2019 rent 2000, Most all Hispanic Patients 4 ops 2 equipped asking \$165k low overhead one sharp bilingual Asst with DDS can run office semi retire wrk 2 or 3 dys Tom Fitterer PPS 714 345 9659

Pediatric Dentist / GP Dentist with interest in treating kids in Bakersfield . 2yrs exp prfd. Email gr8smiles1@gmail.com

Beverly Hills: Big producer, over \$2M in collections multi specialty. All the tech. (DRE01993607) (818)522-9123

Bakersfield Associate to Buyin Opportunity. Pediatric Dentist or GP proficient in treating kids. 3yrs exp. Email gr8smiles1@gmail.com

West LA perio practice consistently collects over \$1 million on 4 days with 4 days of hygiene. Outstanding views and great lease. 4 ops. Asking \$450,000. Kurt Skarin 805-777-7707

2M 7 op, nearly new conebeam. profesionly decorated. Lasers, specialist, and associates. Owner not seeing patients. 50NP per month. Monterey county. 831 601-6070

Dental Practice 4 sale in Hesperia, CA: P/T GP, 3 plumps, 2 equip., low overhead, 19 yrs of goodwill. Asking for 76K. Contact Dr. Lam at tientlam51@gmail.com

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Rare South Bay LA #1139 - FFS/PPO/GP - 4 op. 2019 Collections \$778K. 2020 3 mo. opening \$285K. Asking \$710,000. Contact info@wppps.com

Planmeca Emerald intraoral scanner package with laptop computer for sale. Did not use much. Paid \$35k in Oct, 2018. Asking \$18k. If interesed please e mail me at jinkimdmd@yahoo.com or text to 916)705-1877



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LOS ANGELES/VENTURA/KERN COUNTY

AZUSA CHART SALE - grow your practice instantly! Private practice in Azusa closing due to fire damage which is causing dentist to retire. Office started in 1997 and has been run by the same dentist since. 532 active patients in the past 3 years; mostly PPO and Denti-Cal. \$45,000 or Best Offer

BEVERLY HILLS

The location is on the ground floor, which is rare, and sought after in Beverly Hills. 4 eq. ops. in a 1,100 sq. ft. suite with charm and attention to detail from floor to ceiling! Crown molding, ceiling medallions, chandeliers, coffered ceiling, and ornate architectural elements make up this must-see practice! 28 Yrs of Goodwill. Seller is looking for someone to take over the lease and that Seller will have a component to the agreement that Buyer will sublease to Seller on terms mutually agreeable to both parties.

BRENTWOOD LOCATION

3 eq. ops. in a 1,000 sq. ft. suite located in a 3 story Medical/ Dental/Professional building in the **heart of Brentwood** with shopping and restaurants nearby. Easy access to the 405 freeway and West LA cities. Reserved, covered parking is available. **Rent is \$4,740/month-Low Overhead!** Established as a dental practice for 22 years. Seller is a successful Perio but the practice would also be a great GP location. Leasehold Improvements & Equipment Only. \$91,500

CANOGA PARK - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,143 sq. ft. suite located in a single story, free standing building with ample, gated parking. Amazing Signage! Clean, bright suite has 3 chairs, 2 x-ray machines, vacuum, and compressor. Landlord is ready to negotiate a new lease and terms (~\$6,500/month). Leasehold Improvements and Equipment **\$45,000.**

CENTURY CITY - NEW LISTING

GREAT OPPORTUNITY FOR SOMEONE WHO WANTS A Foothold in CENTURY CITY. This 1,497 sq. ft. suite has 3 eq. ops. 2 plumbed ops w/ xray units, and was remodeled in 2008. Great pride of ownership. **Hardwood floors and ceramic tile throughout. Stunning views.** Current rent is \$8,233 a month, and you can negotiate your own new lease. Valet parking - with tenant parking available.

COVINA - RECENTLY REDUCED

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite that is bright and ready to go! Located in a single story, professional building on a busy street with plenty of parking in the rear of the building. **Rent is only \$2,300/month. Projecting ~\$154,317 in 2020** on a part time schedule. Seller is moving out of state. **\$70,000 - Two entrances and private ops. that help ease health concerns during this time. Make an Offer!**

COVINA

4 eq. ops. in a 1,075 sq. ft. suite that is located in a one story, free standing, duplex building. The **rent will be \$2,363/mo.** 67 Years of Community Goodwill. **PPO/Cash Practice. 60% Overhead.** Dentrux Software, Intra Oral Camera, Digital X-ray, and equipment that averages 2-7 years old. **Strong Hygiene program in place. Collected \$804,435 in 2019.**

LOS ANGELES (90014) - REDUCED

7 eq. ops. & 2 plumbed not eq. ops. in a ~5,500 sq. ft. suite that is located in a single story, corner, historic building. **Excellent exposure and signage!** Parking in the rear of the building. Major Metro hub stop in the front of the building. **Practice was started back in 1910!** Room to expand or would be great for a multi-specialty practice! Collected \$390,680.35 in 2019. **\$150,000!**

MARINA DEL REY- NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a ~1,500 sq. ft. suite located in a multi-story professional complex near the ocean, 90 expressway, and area amenities. Complex offers on site gym, green belt areas, outdoor workspaces, etc. 28+ years of Goodwill. Retiring seller. Seller shares reception space with another Dentist. **\$70,000!**

NEWBURY PARK - CONDO SUITE FOR SALE OR LEASE

2 eq. ops. & 2 plumbed not eq. ops in a 1,267 sq. ft. suite located in a two story, upscale, professional building off the 101 freeway, **State of the Art, Paperless suite** custom designed by George Fedyna. Seller owns the condo suite and is willing to negotiate a new lease. Leasehold Improvements & Equipment Only **\$75,000!** **New Pricing on the Real Estate.**

PACOIMA

6 eq. ops. & 3 plumbed not eq. ops. in a 3,500 sq. ft. suite located in a busy, single story, strip shopping center right off the 5 freeway. Corner location with excellent visibility, signage, and plenty of parking. 11 Years of Goodwill. Digital practice with Eaglesoft software, Digital Xray, Intra Oral Camera, Belmont Equipment, Pano, and more.. This practice has it all! Seller works 25 hours a week, GP Associate 1 day/wk and an Ortho comes in 2 days/mo. **Collected \$975,869 in 2019.**

PANORAMA CITY

Total of 5 plumbed ops. w/ 2 eq. in a 1,574 sq. ft. suite located in a single story, busy, strip shopping center on a major street convenient to the 405 freeway. **Excellent visibility and pole signage. 20 Years of Community Goodwill.** Rent is \$3,400/month. Low Overhead. Retiring Seller currently works 3-4 days/week. **Collect-ed ~\$333,391 in 2019.**

PARAMOUNT

2 eq. ops. & 6 plumbed not eq. ops. in a 1,900 sq. ft. suite located in a two story professional building. The other tenant is a

"Greg listed the practice and four days later I had a full price, cash offer and the sale closed in 46 days! He and Ellen made sure I was updated every step of the way. **Highly recommend you use their services.**"

Dr. Setareh - Sherman Oaks (Sold 8/2020)



Ellen Wood
RE Agent - Sales & Marketing Associate
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referring Union. Plenty of onsite parking and great signage! Two schools located across the street. 30 Years of Community Goodwill. **Retiring Seller** currently works 5 days a week. **Rent is only \$2,300/month.** Perfect for a multispecialty build-out. Collected \$154,774 in 2019.

SANTA MONICA - RECENTLY REDUCED

4 eq. ops. in a professionally designed, **recently remodeled**, 1,400 sq. ft. suite located in a multi-story health center in the heart of Santa Monica. Walking distance to local shops and restaurants. Rent is \$5,200/month and includes utilities. **Floor to ceiling windows with great views! Newer Equipment.** A must see to appreciate. Leasehold Improvements & Equipment Only. **\$99k**

SIMI VALLEY - NEW LISTING

3 eq. ops. in a 980 sq. ft., **super clean, well organized suite** located in a Medical/Dental Building next to the area hospital. Rent is \$2,050/month. Low Overhead. **Retiring Seller.** 23+ years of Goodwill. **80% PPO & 20% CASH.** Seller collected \$172,877 in 2019 on a 30 hour work week. The practice has the potential to grow with additional hours and advertising. **\$129,000!**

SIMI VALLEY - NEW LISTING

4 eq. ops. & 1 plumbed not eq. op. in a 1,550 sq. ft. digital suite located in a single story, free standing building convenient to the 118 freeway. Building, parking lot, and suite have recently been remodeled and offer a beautiful, modern design. 55+ years of community Goodwill. 70% Insurance & 30% Cash income stream. Absentee owners. Solid Collection History and Staff in place. Collected \$588,035 in 2019 on a 3 day Associate and Hygiene work week.

TORRANCE

3 eq. ops. & 1 plumbed not eq. op. in a 1,344 sq. ft. suite located in a two story professional building near the area hospital. Established as a community practice for 51 years. Eaglesoft Software, Intra Oral Camera, Digital Xray, Solea Laser, and more. **Retiring Seller** and Long-term staff in place. **PPO/Cash Practice.** Collected approx. \$241,134 in 2019 on a 3-4 day work week. **A must see to appreciate! \$180,000**

VALENCIA

4 eq. ops. in a 1,753 sq. ft. suite located in a busy Medical center. 40+ Years of Goodwill. **Bright Suite with equipment that averages 5 years old, Digital Pano, and Intra Oral Camera.** Solid collection history over \$605,000 for the past few years.

VALENCIA ENDO - NEW LISTING

4 eq. ops. in a 1,752 sq. ft. suite located in a Medical Center. **Growing area** with plenty of local referring GPs. 13 Years of Goodwill **Retiring seller** with excellent staff. Rent is \$5,632/month. Endovision Software, Acteon PSPIX PSP X-ray System, and Adec Equipment. **Collected ~\$500,422 in 2019** on a 4 day work week.

VAN NUYS - RECENTLY REDUCED

3 eq. ops. in a 1,200 sq. ft. suite located in a 2 story medical building. Rent is only \$2,398/month; **Low Overhead! 34 Years of Goodwill. Dentio Software, Intra Oral Camera, Digital X-ray.** Seller currently works 1.5 days a week but would like to concentrate on his other practice in La Mirada. **Collected \$116,578 in 2019 on a minimal schedule and with no advertising. Practice has the potential to be open full time and is ready to grow! \$55,000!**

WALNUT / DIAMOND BAR - RECENTLY REDUCED

2 eq. ops. and 1 plumbed not eq. op. in a 1,100 sq. ft. suite located in a very busy, strip center on a major street. **Excellent signage, visibility, and foot traffic!** Rent is very reasonable at \$3,850/month. 30+ years of area Goodwill. **Retiring seller. \$132,500**

SACRAMENTO COUNTY

SACRAMENTO

5 eq. treatment rooms in a 1,900 sq. ft., well designed suite located in a single story, free standing building. Great exposure on a **busy corner. Rent is only \$2,757/month.** 19 Years of Community Goodwill with excellent reviews. **Fee for Service.** Long-term, trained, quality staff in place. **Collected \$2,278,580 in 2019.**

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ORANGE COUNTY

ALISO VIEJO - RECENTLY REDUCED

PRACTICE/REAL ESTATE COMBINATION SALE - **3 eq. ops. & 1 plumbed not eq. op.** in an immaculate, nicely designed suite with **24 Years of Goodwill**. Professional Complex in the heart of Aliso Viejo. **Retiring Seller** that currently works 32/hours a week. **80% PPO and 20% Cash**. Excellent opportunity to invest in a great condo suite and established practice! **\$750,000**

ANAHEIM - NEW LISTING

4 ops. in a 1,443 sq. ft. bright, clean suite located in a multi-story medical building across the street from West Anaheim Medical Center. The building is located in a **very densely populated area on one of the busiest streets** in Orange County. Landlord is willing to negotiate a new lease ~\$3,800/month. Leasehold Improvements.

CORONA DEL MAR

5 eq. ops. in a 2,500 sq. ft. suite located in a professional building that offers **amazing signage** and is just a couple blocks from the ocean. Suite offers crown molding, wainscoting, wood baseboards, newer reception area furniture, newer flooring and large windows through-out. Current "spa room" can be equipped with a hygiene chair for a total of 6 chairs. **Luxuriously designed, light, bright and airy suite**. 16 Years of Goodwill. 100% Cash Practice. **Collected \$856,219 in 2019**.

FULLERTON - RECENTLY REDUCED

5 ops. in a 1,750 sq. ft. suite located off two very busy streets. Single Story, Professional complex in a serene setting with ample parking and mountain views. Established as a Dental Practice for 9 years. Rent is currently \$3,750/month and the landlord is easy to work with. Suite was built-out with quality, top of the line materials and is wired to be all digital. **UV Plasma system attached to the air conditioner that filters and sanitizes all air continuously**. Touch-less hygiene faucets. Leasehold Improvements Only! **\$75,000!**

HUNTINGTON BEACH

Great Location on Beach Blvd. off of Talbert in a busy area of Huntington Beach. 4 treatment rooms in a 1,400 sq. ft. suite with room to expand another 700-1,400 ft. Landlord is ready to sign a new modified, gross lease \$2.50 sq. ft. Leasehold Improvements Only.

IRVINE - NEW LISTING

4 eq. ops. in a 1,600 sq. ft. suite located in a single, story, **busy strip center** in beautiful Irvine. **High density, residential area** close to the 5 freeway. Established as a Dental Practice for over 16 years. Seller is relocating. Rent is \$5,800 and ready to be renegotiated. **Newer Equipment, wired for digital, all ops have nitrous/oxygen lines, and Pano is included. A must see!** Leasehold Improvements & Equipment Only

LA HABRA

2 eq. ops. in a 1,400 sq. ft. suite with room to expand. Located in a single story, professional building on a busy street. **29+ years of Goodwill**. Rent is \$3,700/month. Low Overhead. **Retiring Seller**. 90% PPO & 10% Cash. Long-term staff in place. Seller collected \$84,459 on a part time schedule. **\$60,000**

LA HABRA ORTHO/ENDO SPACE

Great opportunity to lease a 1,000 sq. ft. suite to build-out an Ortho or Endo Dental practice on the famous Whittier Blvd, with a high visibility frontage! Landlord is easy to work with and is offering up to 18 months of free rent for qualifying tenants that sign a long-term lease.

MISSION VIEJO

4 eq. ops. in a 1,100 sq. ft., efficient, well designed suite located in a busy, single story, **strip shopping center**. 15+ Years of Community Goodwill. **Retiring seller** currently works 2-3 days a week. Attracting ~52 new patients/month. Collected \$389,678 in 2019 on a 1.5 work week.

MISSION VIEJO - RECENTLY REDUCED

4 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft., beautifully designed, all digital, bright suite located in a busy, two story, strip center. Corner location with excellent visibility, signage, and plenty of parking. **21 Years of Goodwill**. Rent is only \$2,680/month; **Low Overhead!** Attracting ~35 new patients/month. **Collected \$968,292 in 2019. \$815,000**

SOUTH ORANGE COUNTY SEASIDE PRACTICE - RECENTLY REDUCED

3 eq. ops. in a spacious suite with room to expand and ocean views. Amazing location close to the beach, 5 freeway, and local shops/restaurants. Rent is only \$2,938/month! 80% Insurance and 20% Cash Income Stream. Collected approx. \$621,308 in 2019 on a 4 day work week.

SAN BERNARDINO / RIVERSIDE COUNTIES

COLTON - RECENTLY REDUCED

2 eq. ops. & 2 plumbed not eq. ops. in a 1,388 sq. ft. suite located in a very **busy shopping center**. Stater Bros & Rite Aid are the anchor tenants. 29 Years of Goodwill. **Retiring seller** that currently works ~ 24 hours a week. PPO, Cash, MediCal Practice. Collected \$194,090 in 2019. **Motivated Seller \$88,000**

CORONA - RECENTLY REDUCED

4 eq. ops. & 1 plumbed not eq. op. in a 1,800 sq. ft. suite located in a single story, free standing building with excellent signage. Close to the area Medical Center, Shopping, Schools and the 91 freeway. Rent is very reasonable at \$3,000/mo. Sellers work a total of 4 days a week. **70% PPO & 30% Cash**. Open Dental Software, Digital Xray, Pano, and Intra Oral Camera. **Collected approx. \$469,520 in 2019. \$325,000!**

"I would VERY enthusiastically like to recommend Greg Beamer as your broker! He listed my practice, found a cash buyer and we closed in less than 90 days! I found Greg to be VERY HONEST and VERY HARD WORKING, VERY RESPONSIVE (he responded to my many questions, quickly and almost 24hrs/day!) and PROFESSIONAL!! I met or talked with some of the major brokers and wondered if their previous profession might have been selling cars. Greg was a breath of fresh air! I would HIGHLY endorse him!"

Sincerely, Michael R. Jones DDS - Laguna Niguel Seller 9/2020



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HESPERIA

4 eq. ops. in a 1,200 sq. ft. suite located in a busy, single story, strip shopping center near the area hospital. Rent is only \$2,300/month. 15 Years of Goodwill. **Low Overhead.** History of collecting \$220K/year on a minimal schedule. Very **well equipped** and ready to go. Seller is moving out of the area. Financials are combined with his other practice. Patient Charts included but not guaranteed. **Motivated Seller! \$154,500 or Best Offer**

LA QUINTA - PRICE ADJUSTMENT

8 modern, fully equipped treatment rooms in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. Long-term, Knowledgeable staff. **Strong Hygiene department -10 days/week.** Qualified Specialists in place. **Retiring Seller.** 60% Cash 40% PPO/ Delta (no HMO or CAP). History of Collecting \$1.5+ Million. **\$875,000**

MONTCLAIR TURN-KEY

2 eq. ops. & 2 plumbed not eq. ops. in a 1,260 sq. ft. suite located in a busy strip shopping center off the 10 freeway. **Rent is only \$2,394/month- Low Overhead!** Established as a dental practice for 26 years. Clean, bright suite that is ready to go! **Motivated Seller- Make an Offer!**

MORENO VALLEY

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a **very busy, single story, strip shopping center.** Rent is only \$2,410/month. **Retiring Seller** currently works 3 days a week. **PPO & CASH practice.** Seller does not advertise but has an exclusive with local union. Collected \$214,191 on a part time schedule in 2019. \$145,000.

MORENO VALLEY

3 eq. ops. & 1 plumbed not eq. op. in a 1,210 sq. ft. light, bright, suite located in a single story, professional building. Rent is only \$2,117/month. **27 Years of Goodwill.** 25% PPO & 15% Cash. DentPro software, Dexis digital X-ray and camera. Reme HALO LED whole office air-cleaning system, PAX2000 extra-oral suction, etc for advanced aerosol management. **Collected \$453,011 on 3-4 day week with easy schedule in 2019.** **Motivated Seller!**

PALM DESERT

7 eq. treatment rooms in a spacious, well designed suite located in a busy center on a major thoroughfare off the 10 freeway. **30+ Years of Community Goodwill.** Attracting 50+ new patients per month. **Strong hygiene department. Oral Surgeon and Endo Associates in place.** 70% PPO, 15% Cash, 15% HMO/CAP Income Stream. **Collected approx. \$1,413,290 in 2019 on a part time schedule.**

RANCHO CUCAMONGA – NEW LISTING

5 eq. ops. in a 1,500 sq. ft. suite located in a busy, single story, **strip center** off the 210 freeway. Rent is ~\$2.50 sq. ft. and negotiable with a long-term lease and qualified tenant. Established as a Dental Practice for 21+ years. Seller is moving 2 miles away. **Equipment averages new to 5 years old.** A must see to appreciate. Leasehold Improvements & Equipment Only.

REDLANDS

4 eq. ops. in a 1,200 sq. ft. suite located in a single story, freestanding building with excellent exposure. 31 Years of Goodwill. Rent is only \$3,500/month. Long-term, quality staff in place. Low Overhead. Collected \$586,962 in 2019.

SAN BERNARDINO TURN-KEY

5 eq. ops. & 1 x-ray room in a ~2,000 sq. ft., beautifully designed suite located in a single story, free standing building with amazing signage near the area hospital. **Transferable contract with Borrego.** Borrego allows and pays for dental patients to receive treatment without a need for preauthorization on crowns, root plannings, Perio Maintenance and partials. Seller started the practice in 2019 but does not have enough time to build the location to its full potential. Patient Charts included but not guaranteed. **\$124,500**

TEMECULA - RECENTLY REDUCED

3 eq. ops. & 1 plumbed not eq. op. in a 1,400 sq. ft., nicely designed suite located in a single story, busy strip center with great signage and visibility off the 15 freeway. Lots of foot traffic! **Rent is only \$2,129/month.** Seller's main practice is in San Bernardino and he has not had the time to grow this location to its full potential. Excellent Yelp reviews. **Digital Suite w/ Intra Oral Camera, 2 Kodak Digital X-ray sensors, Dentimax Software, and Pano.** Collected approx. \$70K in 2019 on a 1-2 day work week with little to no advertising! \$99,000!

SAN DIEGO COUNTY

SAN DIEGO

6 eq. ops. in a spacious, bright, professionally designed, 2,025 sq. ft. suite located in a four story Medical building. Rent is \$5,000/month and the landlord is ready to negotiate a new lease. The suite next door is available and offers a conference room, restroom, changing/storage room, private office and kitchen. **A must see! Leasehold Improvements & Equipment Only**

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VALENCIA ENDO - 4 eq. ops., 1,752 sq. ft., Retiring Seller, 13 Yrs Goodwill. \$250K Greg Beamer 909-542-4891

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Stockton 1676 active pts; collections in 2019 \$706K+; 4 ops; long established practice; lots of potential – many procedures referred; ideal location. Dr. Julie K. Karnazes #02047461 Paragon/Compass 415-309-3953

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LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

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Ari Rosenblatt, DDS, DMD



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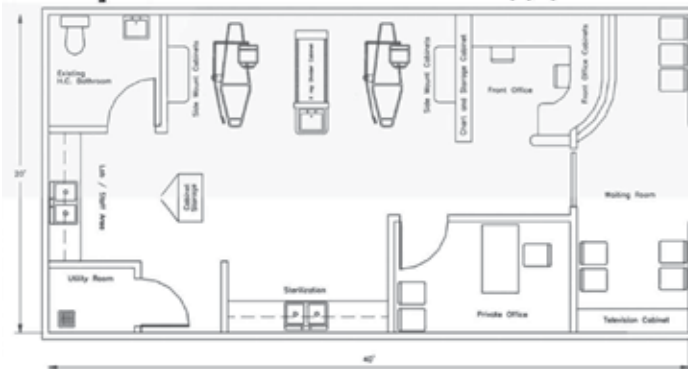


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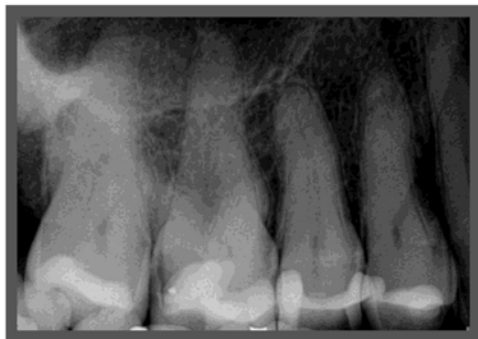
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West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd., street exposure with great signage. This upscale office is digital and is associate run.

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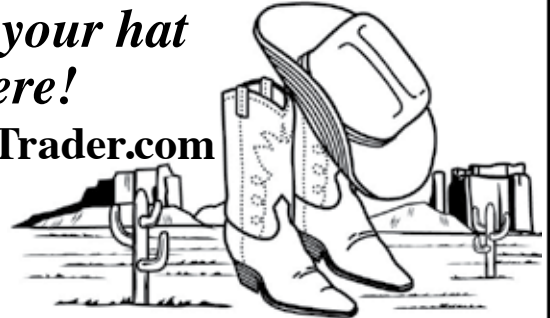
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- (N) LA MIRADA SEASONED HMO 5000/MO ESTB 1960'S PRESENT SELLER 1979 Ave Collections 569K 7 ops 2700 sqft Rent 2800, need renovation Entire Building approx 10,000 sq ft for sale. No vacancies make offer. Bargain.

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To all dentists and their support staff:

Thank you to all you dentists, hygienists, assistants and front office staff, for your prodigious and essential efforts during this extraordinarily difficult year. Please know that your patients and loved ones truly appreciate everything you have accomplished through this trying time. I hope all of you will be able to take some well-deserved time off to spend with your friends and families, and to reflect on all the good you have done this year.

I wish all of you a safe and happy holiday season, and healthy and prosperous New Year!

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